

Form 990-EZ

## Short Form

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2015

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

- Do not enter social security numbers on this form as it may be made public.
- Information about Form 990-EZ and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

**A For the 2015 calendar year, or tax year beginning 12-01-2015, and ending 11-30-2016****B Check if applicable**C Name of organization  
MICHIGAN MOVERS ASSOCIATION**D Employer identification number**

38-1201330

Number and street (or P. O. box, if mail is not delivered to street address)  
426 S CEDAR ST SUITE C**E Telephone number**

(517) 327-9207

Room/suite

City or town, state or province, country, and ZIP or foreign postal code  
LANSING, MI 48917**F Group Exemption Number**

►

**G Accounting Method**  Cash  Accrual  Other (specify) ►**H Check ►  if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)****I Website:** ► [WWW.MIMOVERS.ORG](http://WWW.MIMOVERS.ORG)**J Tax-exempt status** (check only one) -  501(c)(3)  501(c)( 6 )  (insert no )  4947(a)(1) or  527**K Form of organization**  Corporation  Trust  Association  Other**L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ** ► \$ 136,232**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I . . . . . 

Revenue	<b>1</b> Contributions, gifts, grants, and similar amounts received . . . . . <b>2</b> Program service revenue including government fees and contracts . . . . . <b>3</b> Membership dues and assessments . . . . . <b>4</b> Investment income . . . . . <b>5a</b> Gross amount from sale of assets other than inventory . . . . . <b>b</b> Less cost or other basis and sales expenses . . . . . <b>c</b> Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) . . . . . <b>6</b> Gaming and fundraising events <b>a</b> Gross income from gaming (attach Schedule G if greater than \$15,000) . . . . . <b>b</b> Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) . . . . . <b>c</b> Less direct expenses from gaming and fundraising events . . . . . <b>d</b> Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) . . . . . <b>7a</b> Gross sales of inventory, less returns and allowances . . . . . <b>b</b> Less cost of goods sold . . . . . <b>c</b> Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a) . . . . . <b>8</b> Other revenue (describe in Schedule O) . . . . . <b>9 Total revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 . . . . . ► <b>131,476</b>	<b>1</b> <b>2</b> <b>3</b> <b>4</b> <b>5a</b> <b>5b</b> <b>5c</b> <b>6a</b> <b>6b</b> <b>6c</b> <b>6d</b> <b>7a</b> <b>7b</b> <b>7c</b> <b>8</b> <b>9</b> <b>10</b> <b>11</b> <b>12</b> <b>13</b> <b>14</b> <b>15</b> <b>16</b> <b>17</b> <b>18</b> <b>19</b> <b>20</b> <b>21</b>
Expenses	<b>10</b> Grants and similar amounts paid (list in Schedule O) . . . . . <b>11</b> Benefits paid to or for members . . . . . <b>12</b> Salaries, other compensation, and employee benefits . . . . . <b>13</b> Professional fees and other payments to independent contractors . . . . . <b>14</b> Occupancy, rent, utilities, and maintenance . . . . . <b>15</b> Printing, publications, postage, and shipping . . . . . <b>16</b> Other expenses (describe in Schedule O) . . . . . <b>17 Total expenses.</b> Add lines 10 through 16 . . . . . ► <b>130,442</b>	<b>10</b> <b>11</b> <b>12</b> <b>13</b> <b>14</b> <b>15</b> <b>16</b> <b>17</b>
Net Assets	<b>18</b> Excess or (deficit) for the year (Subtract line 17 from line 9) . . . . . <b>19</b> Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return) . . . . . <b>20</b> Other changes in net assets or fund balances (explain in Schedule O) . . . . . <b>21</b> Net assets or fund balances at end of year Combine lines 18 through 20 . . . . . ► <b>201,047</b>	<b>18</b> <b>19</b> <b>20</b> <b>21</b>



**Part V Other Information** (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Schedule O to respond to any question in this Part V . . . . .

	Yes	No
<b>33</b> Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	<b>33</b>	No
<b>34</b> Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)	<b>34</b>	No
<b>35a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	<b>35a</b>	No
<b>b</b> If "Yes," to line 35a, has the organization filed a <b>Form 990-T</b> for the year? If "No," provide an explanation in Schedule O	<b>35b</b>	
<b>c</b> Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	<b>35c</b>	No
<b>36</b> Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	<b>36</b>	No
<b>37a</b> Enter amount of political expenditures, direct or indirect, as described in the instructions ► <b>37a</b>	<b>37b</b>	No
<b>b</b> Did the organization file <b>Form 1120-POL</b> for this year?	<b>37b</b>	No
<b>38a</b> Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee <b>or</b> were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	<b>38a</b>	No
<b>b</b> If "Yes," complete Schedule L, Part II and enter the total amount involved	<b>38b</b>	
<b>39</b> Section 501(c)(7) organizations Enter	<b>39a</b>	
<b>a</b> Initiation fees and capital contributions included on line 9	<b>39b</b>	
<b>b</b> Gross receipts, included on line 9, for public use of club facilities	<b>40a</b>	
<b>40a</b> Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911 ► _____, section 4912 ► _____, section 4955 ► _____	<b>40b</b>	
<b>b</b> Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	<b>40c</b>	
<b>c</b> Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ► _____	<b>40d</b>	
<b>d</b> Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Enter amount of tax on line 40c reimbursed by the organization	<b>40e</b>	No
<b>e</b> All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T		
<b>41</b> List the states with which a copy of this return is filed ► _____		
<b>42a</b> The organization's books are in care of ► <b>EURICH MANAGEMENT SERVICES LLC</b> Telephone no ► (517) 327-9207 Located at ► <b>3225 W ST JOSEPH HWY LANSING, MI</b> ZIP + 4 ► 48917		
<b>b</b> At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country ► _____	<b>42b</b>	No
<b>42c</b>	No	
See the instructions for exceptions and filing requirements for <b>FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)</b>		
<b>c</b> At any time during the calendar year, did the organization maintain an office outside the U.S.? If "Yes," enter the name of the foreign country ► _____	<b>42c</b>	No
<b>43</b> Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of <b>Form 1041</b> - Check here . . . . . ► <b>43</b>		
<b>44a</b> Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	<b>44a</b>	No
<b>b</b> Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	<b>44b</b>	No
<b>c</b> Did the organization receive any payments for indoor tanning services during the year?	<b>44c</b>	No
<b>d</b> If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	<b>44d</b>	
<b>45a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)?	<b>45a</b>	No
<b>45b</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	<b>45b</b>	No

			Yes	No
46	Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	46		No

**Part VI Section 501(c)(3) organizations only**

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51

Check if the organization used Schedule O to respond to any question in this Part VI

			Yes	No
47	Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	47		
48	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	48		
49a	Did the organization make any transfers to an exempt non-charitable related organization?	49a		
b	If "Yes," was the related organization a section 527 organization?	49b		

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation

f Total number of other employees paid over \$100,000 ►

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation

d Total number of other independent contractors each receiving over \$100,000. ►

52 Did the organization complete Schedule A? **NOTE.** All Section 501(c)(3) organizations must attach a completed Schedule A ►  Yes  No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

***** Signature of officer	2017-06-19 Date
MORRIE STEVENS JR PRESIDENT Type or print name and title	

<b>Paid Preparer Use Only</b>	Print/Type preparer's name JASON F CLAUSEN	Preparer's signature	Date 2017-06-19	Check <input checked="" type="checkbox"/> if self-employed	PTIN P01051094
	Firm's name ► JASON F CLAUSEN PC		Firm's EIN ► 27-4097479		
	Firm's address ► 29700 HARPER AVE STE 4 SAINT CLAIR SHORES, MI 480822601		Phone no (586) 216-4673		

May the IRS discuss this return with the preparer shown above? See instructions ►  Yes  No

## Additional Data

**Software ID:**  
**Software Version:**  
**EIN:** 38-1201330  
**Name:** MICHIGAN MOVERS ASSOCIATION

### Form 990EZ, Part III - Statement of Program Service Accomplishments

Describe what was achieved in carrying out the organization's exempt purposes. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.	Expenses (Required for 501(c)(3) and 501(c)(4) organizations and 4947(a)(1) trusts; optional for others.)
<p><b>28</b> THIS PAST YEAR THE MMA MAINTAINED A STABLE FINANCIAL STRUCTURE AND WAS ABLE TO CONTRIBUTE SIGNIFICANTLY TO RETAINED EARNINGS AS THE MICHIGAN ECONOMY CONTINUES ITS SLOW RECOVERY, NUMEROUS MOVERS WERE FEELING THE EFFECTS OF REDUCED DEMAND FOR THEIR SERVICES SEVERAL WENT OUT OF BUSINESS IN 2014 BUT IT WAS THE UNEXPECTED NUMBER OF NEW STORES WHICH OPENED THAT WAS SURPRISING BOTH MMA AND MPSC STAFF REGULARLY COMBED THROUGH CRAIG'S LIST POSTINGS, WRITING TO MOVERS WHO WERE NOT PART OF OUR DATABASE, ENCOURAGING THEM TO BOTH JOIN THE MMA AND GET ALEGAL A WITH THE MPSC WE CONTINUED OUR TRADITION OF FINANCIALLY SUBSIDIZING THE ANNUAL CONVENTION, PERMITTING SMALLER MOVERS TO ATTEND AT BUDGET PRICES THIS IS THE BOARD'S WAY OF GIVING BACK TO THOSE MOVERS WHO CANNOT AFFORD TO ATTEND NATIONAL MEETINGS BUT STILL NEED THE EDUCATION THEY OFFER OUR QUARTERLY NEWSLETTER CONTINUES TO BE ONE OF THE NICEST IN THE INDUSTRY AND OUR WEBSITE IS AN IMPORTANT RESOURCE FOR MEMBERS AND THE PUBLIC TO GAIN INFORMATION ABOUT MICHIGAN BASED MOVERS AND THE INDUSTRY IN GENERAL WE ALSO UPDATE MEMBERS THROUGH CONSTANT CONTACT EMAILS ON LEGISLATIVE, BUSINESS AND INDUSTRY ISSUES MMA CONTINUES TO BE ONE OF ONLY THREE STATES WHICH OFFERS AN INTRASTATE PROMOVER DESIGNATION WE CURRENTLY HAVE ELEVEN MICHIGAN MOVERS WHO ARE CERTIFIED AS MICHIGAN PROMOVERS THE MMA ACADEMIC SCHOLARSHIP FUND (MMA-ASF) AWARDED 5,500 TO NINE COLLEGE STUDENTS THIS PAST FALL AND WE ANTICIPATE AN EVER GROWING RESPONSE TO THIS WORTHWHILE FUND IN 2016 OUR BOARD DECIDED TO PURSUE A TARIFF RATE INCREASE THIS YEAR AS SEVERAL YEARS HAVE PASSED WITHOUT A RATE INCREASE AND MARGINS ARE BEING PINCHED WE REMAIN EVER VIGILANT AND WATCHFUL REGARDING LEGISLATION WHICH AFFECTS THE MOVING INDUSTRY, TAXATION AND GENERAL BUSINESS ISSUES WE ARE PREPARED TO PARTICIPATE WHEN NECESSARY TO PROTECT OUR INDUSTRY'S RIGHTS AND ABILITY TO CONDUCT BUSINESS FAIRLY AND PROFITABLY (Grants \$ ) If this amount includes foreign grants, check here . . . ► <input type="checkbox"/></p>	28a

## Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (If not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
EURICH MANAGEMENT SERVICES LLC MANAGEMENT C	000 00	65,701		
MORRIE STEVENS JR PRESIDENT	000 00	0		
ANDREW ANDROFF VICE PRESIDE	000 00	0		
GLENN HUMMON SECRETARY	000 00	0		
NATE CORRIGAN TREASURER	000 00	0		
JON SORBER PAST-PRESIDE	000 00	0		
ANDREW BOER DIRECTOR	000 00	0		
ROB FELCHER DIRECTOR	000 00	0		
TIMOTHY SEE DIRECTOR	000 00	0		
JEFF PALMER DIRECTOR	000 00	0		
BEN HARRIS DIRECTOR	000 00	0		
SCOTT JENSEN DIRECTOR	000 00	0		
BLANE LAGERMAN DIRECTOR	000 00	0		
JASON PERALES DIRECTOR	000 00	0		
JESSICA PULA DIRECTOR	000 00	0		

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KAITLYN WHITE DIRECTOR	000 00	0		
JIM MEYER DIRECTOR	000 00	0		
ASHLEY ANDERSON DIRECTOR	000 00	0		

**SCHEDULE O**  
**(Form 990 or**  
**990-EZ)**Department of the  
Treasury  
Internal Revenue  
Service**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at  
[www.irs.gov/form990](http://www.irs.gov/form990).

**2015****Open to Public  
Inspection**Name of the organization  
MICHIGAN MOVERS ASSOCIATION**Employer identification number**

38-1201330

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 8	MISC 1,178 MISCELLANEOUS ADVERTISING 705 TOTAL 1,883

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 16	CONVENTION CONFERENCE EXPENSES 30,192 EXPENSES OFFICE SUPPLIES 447 WEBSITE 1,249 TRAVEL 78 8 BOARD AND COMMITTEE MEETING 1,635 MAR CONVENTION 1,398 INSURANCE 1,070 BANK CHARGES 1,63 3 DUES 620 TARIFF JUSTIFICATION 1,811 MISCELLANEOUS 2,293 MMA SCHOLARSHIP 5,500 TOTAL 48,6 36

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 20	RECLASSIFICATION OF PAC 0

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART II, LINE 24	INVENTORIES FOR SALE OR USE 5,169 7,929 PREPAID EXPENSES AND DEFERRED CHARGES 1,000 11,123 TOTAL 6,169 19,052

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART II, LINE 26	DEFERRED REVENUE 300 2,055 SALES TAX PAYABLE 450 528 PRO MOVER 660 1,360 SCHOLARSHIPS 975 6,225

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990-EZ, PART III, LINE 28	THIS PAST YEAR THE MMA MAINTAINED A STABLE FINANCIAL STRUCTURE AND WAS ABLE TO CONTRIBUTE SIGNIFICANTLY TO RETAINED EARNINGS AS THE MICHIGAN ECONOMY CONTINUES ITS SLOW RECOVERY, NUMEROUS MOVERS WERE FEELING THE EFFECTS OF REDUCED DEMAND FOR THEIR SERVICES SEVERAL WENT OUT OF BUSINESS IN 2014 BUT IT WAS THE UNEXPECTED NUMBER OF NEW STORES WHICH OPENED THAT WAS SURPRISING BOTH MMA AND MPSC STAFF REGULARLY COMBED THROUGH CRAIG'S LIST POSTINGS, WRITING TO MOVERS WHO WERE NOT PART OF OUR DATABASE, ENCOURAGING THEM TO BOTH JOIN THE MMA AND GET A LEGAL A WITH THE MPSC WE CONTINUED OUR TRADITION OF FINANCIALLY SUBSIDIZING THE ANNUAL CONVENTION, PERMITTING SMALLER MOVERS TO ATTEND AT BUDGET PRICES THIS IS THE BOARD'S WAY OF GIVING BACK TO THOSE MOVERS WHO CANNOT AFFORD TO ATTEND NATIONAL MEETINGS BUT STILL NEED THE EDUCATION THEY OFFER OUR QUARTERLY NEWSLETTER CONTINUES TO BE ONE OF THE NICE ST IN THE INDUSTRY AND OUR WEBSITE IS AN IMPORTANT RESOURCE FOR MEMBERS AND THE PUBLIC TO GAIN INFORMATION ABOUT MICHIGAN BASED MOVERS AND THE INDUSTRY IN GENERAL WE ALSO UPDATE MEMBERS THROUGH CONSTANT CONTACT EMAILS ON LEGISLATIVE, BUSINESS AND INDUSTRY ISSUES MMA CONTINUES TO BE ONE OF ONLY THREE STATES WHICH OFFERS AN INTRASTATE PROMOVER DESIGNATION WE CURRENTLY HAVE ELEVEN MICHIGAN MOVERS WHO ARE CERTIFIED AS MICHIGAN PROMOVERS THE MMA ACADEMIC SCHOLARSHIP FUND (MMA-ASF) AWARDED 5,500 TO NINE COLLEGE STUDENTS THIS PAST FALL AND WE ANTICIPATE AN EVER GROWING RESPONSE TO THIS WORTHWHILE FUND IN 2016 OUR BOARD DECIDED TO PURSUE A TARIFF RATE INCREASE THIS YEAR AS SEVERAL YEARS HAVE PASSED WITHOUT A RATE INCREASE AND MARGINS ARE BEING PINCHED WE REMAIN EVER VIGILANT AND WATCHFUL REGARDING LEGISLATION WHICH AFFECTS THE MOVING INDUSTRY, TAXATION AND GENERAL BUSINESS ISSUES WE ARE PREPARED TO PARTICIPATE WHEN NECESSARY TO PROTECT OUR INDUSTRY'S RIGHTS AND ABILITY TO CONDUCT BUSINESS FAIRLY AND PROFITABLY