

Form 990-EZ

Department of the Treasury
Internal Revenue Service

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990-EZ and its instructions is at www.irs.gov/form990.

OMB No 1545-1150

2015

Open to Public Inspection

A For the 2015 calendar year, or tax year beginning 12-01-2015, and ending 11-30-2016

B Check if applicable:
☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization
MICHIGAN MOVERS ASSOCIATION

Number and street (or P O box, if mail is not delivered to street address)Room/suite
426 S CEDAR ST SUITE C

City or town, state or province, country, and ZIP or foreign postal code
LANSING, MI 48917

D Employer identification number
38-1201330
ETelephone number
(517) 327-9207
FGroup Exemption Number ▶

G Accounting Method ☐ Cash ☒ Accrual Other (specify) ▶

H Check ☒ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

I Website: ▶WWW.MIMOVERS.ORG

J Tax-exempt status (check only one) - ☐ 501(c)(3) ☒ 501(c)(6) ◀(insert no) ☐ 4947(a)(1) or ☐ 527

K Form of organization ☐ Corporation ☐ Trust ☒ Association ☐ Other

L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ 136,232

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)

Check if the organization used Schedule O to respond to any question in this Part I ☒

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	
	2	Program service revenue including government fees and contracts	2	9,594
	3	Membership dues and assessments	3	116,496
	4	Investment income	4	254
	5a	Gross amount from sale of assets other than inventory	5a	
	b	Less cost or other basis and sales expenses	5b	
	c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6	Gaming and fundraising events		
	a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
	b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	
Expenses	c	Less direct expenses from gaming and fundraising events	6c	
	d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	
	7a	Gross sales of inventory, less returns and allowances	7a	8,005
	b	Less cost of goods sold	7b	4,756
	c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c	3,249
	8	Other revenue (describe in Schedule O)	8	1,883
	9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 ▶	9	131,476
	10	Grants and similar amounts paid (list in Schedule O)	10	
	11	Benefits paid to or for members	11	
	12	Salaries, other compensation, and employee benefits	12	65,701
Net Assets	13	Professional fees and other payments to independent contractors	13	2,250
	14	Occupancy, rent, utilities, and maintenance	14	2,376
	15	Printing, publications, postage, and shipping	15	11,479
	16	Other expenses (describe in Schedule O)	16	48,636
	17	Total expenses. Add lines 10 through 16 ▶	17	130,442
	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	1,034
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	200,013
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	
	21	Net assets or fund balances at end of year. Combine lines 18 through 20 ▶	21	201,047

For Paperwork Reduction Act Notice, see the separate instructions.

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Part II **Balance Sheets** (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II ☒

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	196,229	22 192,163
23 Land and buildings		23
24 Other assets (describe in Schedule O)	6,169	24 19,052
25 Total assets	202,398	25 211,215
26 Total liabilities (describe in Schedule O)	2,385	26 10,168
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	200,013	27 201,047

Part III Statement of Program Service Accomplishments (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III ☒

What is the organization's primary exempt purpose?

MOVING INDUSTRY MEMBERSHIP ASSOCIATION

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

28
See Additional Data Table

(Grants \$) If this amount includes foreign grants, check here . . . ► ☐

29

(Grants \$) If this amount includes foreign grants, check here . . . ► ☐

30

(Grants \$) If this amount includes foreign grants, check here . . . ► ☐

31 Other program services (describe in Schedule O)

(Grants \$) If this amount includes foreign grants, check here . . . ► ☐

32 Total program service expenses (add lines 28a through 31a)

Part IV List of Officers, Directors, Trustees, and Key Employees (list each one even if not compensated — see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV. ☐

[illegible]

Part VOther Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Schedule O to respond to any question in this Part V

			Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	33		No
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)	34		No
35a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	35a		No
b	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	35b		
c	Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	35c		No
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	36		No
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions ▶	37a		
b	Did the organization file Form 1120-POL for this year?	37b		No
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a		No
b	If "Yes," complete Schedule L, Part II and enter the total amount involved	38b		
39	Section 501(c)(7) organizations Enter			
a	Initiation fees and capital contributions included on line 9	39a		
b	Gross receipts, included on line 9, for public use of club facilities	39b		
40a	Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911 ▶ , section 4912 ▶ , section 4955 ▶			
b	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b		
c	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶			
d	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations Enter amount of tax on line 40c reimbursed by the organization ▶			
e	All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e		No
41	List the states with which a copy of this return is filed ▶			
42a	The organization's books are in care of ▶ EURICH MANAGEMENT SERVICES LLC Telephone no ▶ (517) 327-9207 Located at ▶ 3225 W ST JOSEPH HWY LANSING, MI ZIP + 4 ▶ 48917			
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	42b	Yes	No
	If "Yes," enter the name of the foreign country ▶			
	See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
c	At any time during the calendar year, did the organization maintain an office outside the U S ?	42c		No
	If "Yes," enter the name of the foreign country ▶			
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here ▶ and enter the amount of tax-exempt interest received or accrued during the tax year ▶	43		
			Yes	No
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44a		No
b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44b		No
c	Did the organization receive any payments for indoor tanning services during the year?	44c		No
d	If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	44d		
45a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	45a		No
45b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b		No

		Yes	No
46	Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	46	No

Part VI

Section 501(c)(3) organizations only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51

Check if the organization used Schedule O to respond to any question in this Part VI

		Yes	No
47	Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	47	
48	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	48	
49a	Did the organization make any transfers to an exempt non-charitable related organization?	49a	
b	If "Yes," was the related organization a section 527 organization?	49b	

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None "				
(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
f Total number of other employees paid over \$100,000 ►				

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None "		
(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation
d Total number of other independent contractors each receiving over \$100,000. ►		
52 Did the organization complete Schedule A? NOTE. All Section 501(c)(3) organizations must attach a completed Schedule A ► <input type="checkbox"/> Yes <input type="checkbox"/> No		

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	***** Signature of officer		2017-06-19 Date				
	MORRIE STEVENS JR. PRESIDENT Type or print name and title						
Paid Preparer Use Only	Print/Type preparer's name JASON F. CLAUSEN		Preparer's signature		Date 2017-06-19	Check <input checked="" type="checkbox"/> if self-employed	PTIN P01051094
	Firm's name ► JASON F. CLAUSEN PC					Firm's EIN ► 27-4097479	
	Firm's address ► 29700 HARPER AVE STE 4 SAINT CLAIR SHORES, MI 480822601					Phone no (586) 216-4673	
May the IRS discuss this return with the preparer shown above? See instructions ► <input type="checkbox"/> Yes <input type="checkbox"/> No							

Additional Data

Software ID:
Software Version:
EIN: 38-1201330
Name: MICHIGAN MOVERS ASSOCIATION

Form 990EZ, Part III - Statement of Program Service Accomplishments

Describe what was achieved in carrying out the organization's exempt purposes. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.		Expenses (Required for 501(c)(3) and 501(c)(4) organizations and 4947(a)(1) trusts; optional for others.)
28	<p>THIS PAST YEAR THE MMA MAINTAINED A STABLE FINANCIAL STRUCTURE AND WAS ABLE TO CONTRIBUTE SIGNIFICANTLY TO RETAINED EARNINGS AS THE MICHIGAN ECONOMY CONTINUES ITS SLOW RECOVERY, NUMEROUS MOVERS WERE FEELING THE EFFECTS OF REDUCED DEMAND FOR THEIR SERVICES SEVERAL WENT OUT OF BUSINESS IN 2014 BUT IT WAS THE UNEXPECTED NUMBER OF NEW STORES WHICH OPENED THAT WAS SURPRISING BOTH MMA AND MPSC STAFF REGULARLY COMBED THROUGH CRAIG'S LIST POSTINGS, WRITING TO MOVERS WHO WERE NOT PART OF OUR DATABASE, ENCOURAGING THEM TO BOTH JOIN THE MMA AND GET ALEGAL A WITH THE MPSC WE CONTINUED OUR TRADITION OF FINANCIALLY SUBSIDIZING THE ANNUAL CONVENTION, PERMITTING SMALLER MOVERS TO ATTEND AT BUDGET PRICES THIS IS THE BOARD'S WAY OF GIVING BACK TO THOSE MOVERS WHO CANNOT AFFORD TO ATTEND NATIONAL MEETINGS BUT STILL NEED THE EDUCATION THEY OFFER OUR QUARTERLY NEWSLETTER CONTINUES TO BE ONE OF THE NICEST IN THE INDUSTRY AND OUR WEBSITE IS AN IMPORTANT RESOURCE FOR MEMBERS AND THE PUBLIC TO GAIN INFORMATION ABOUT MICHIGAN BASED MOVERS AND THE INDUSTRY IN GENERAL WE ALSO UPDATE MEMBERS THROUGH CONSTANT CONTACT EMAILS ON LEGISLATIVE, BUSINESS AND INDUSTRY ISSUES MMA CONTINUES TO BE ONE OF ONLY THREE STATES WHICH OFFERS AN INTRASTATE PROMOVER DESIGNATION WE CURRENTLY HAVE ELEVEN MICHIGAN MOVERS WHO ARE CERTIFIED AS MICHIGAN PROMOVERS THE MMA ACADEMIC SCHOLARSHIP FUND (MMA-ASF) AWARDED 5,500 TO NINE COLLEGE STUDENTS THIS PAST FALL AND WE ANTICIPATE AN EVER GROWING RESPONSE TO THIS WORTHWHILE FUND IN 2016 OUR BOARD DECIDED TO PURSUE A TARIFF RATE INCREASE THIS YEAR AS SEVERAL YEARS HAVE PASSED WITHOUT A RATE INCREASE AND MARGINS ARE BEING PINCHED WE REMAIN EVER VIGILANT AND WATCHFUL REGARDING LEGISLATION WHICH AFFECTS THE MOVING INDUSTRY, TAXATION ANDGENERAL BUSINESS ISSUES WE ARE PREPARED TO PARTICIPATE WHEN NECESSARY TO PROTECT OUR INDUSTRY'S RIGHTS AND ABILITY TO CONDUCT BUSINESS FAIRLY AND PROFITABLY</p> <p>(Grants \$) If this amount includes foreign grants, check here . . . ► <input type="checkbox"/></p>	28a

Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (If not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
EURICH MANAGEMENT SERVICES LLC MANAGEMENT C	000 00	65,701		
MORRIE STEVENS JR PRESIDENT	000 00	0		
ANDREW ANDROFF VICE PRESIDE	000 00	0		
GLENN HUMMON SECRETARY	000 00	0		
NATE CORRIGAN TREASURER	000 00	0		
JON SORBER PAST-PRESIDE	000 00	0		
ANDREW BOER DIRECTOR	000 00	0		
ROB FELCHER DIRECTOR	000 00	0		
TIMOTHY SEE DIRECTOR	000 00	0		
JEFF PALMER DIRECTOR	000 00	0		
BEN HARRIS DIRECTOR	000 00	0		
SCOTT JENSEN DIRECTOR	000 00	0		
BLANE LAGERMAN DIRECTOR	000 00	0		
JASON PERALES DIRECTOR	000 00	0		
JESSICA PULA DIRECTOR	000 00	0		

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KAITLYN WHITE DIRECTOR	000 00	0		
JIM MEYER DIRECTOR	000 00	0		
ASHLEY ANDERSON DIRECTOR	000 00	0		

SCHEDULE O
(Form 990 or
990-EZ)Department of the
Treasury
Internal Revenue
Service**Supplemental Information to Form 990 or 990-EZ**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.▶ **Attach to Form 990 or 990-EZ.**▶ **Information about Schedule O (Form 990 or 990-EZ) and its instructions is at**
www.irs.gov/form990.

OMB No 1545-0047

2015**Open to Public**
InspectionName of the organization
MICHIGAN MOVERS ASSOCIATION**Employer identification number**

38-1201330

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 8	MISC 1,178 MISCELLANEOUS ADVERTISING 705 TOTAL 1,883

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 16	CONVENTION CONFERENCE EXPENSES 30,192 EXPENSES OFFICE SUPPLIES 447 WEBSITE 1,249 TRAVEL 78 8 BOARD AND COMMITTEE MEETING 1,635 MAR CONVENTION 1,398 INSURANCE 1,070 BANK CHARGES 1,63 3 DUES 620 TARIFF JUSTIFICATION 1,811 MISCELLANEOUS 2,293 MMA SCHOLARSHIP 5,500 TOTAL 48,6 36

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 20	RECLASSIFICATION OF PAC 0

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART II, LINE 24	INVENTORIES FOR SALE OR USE 5,169 7,929 PREPAID EXPENSES AND DEFERRED CHARGES 1,000 11,123 TOTAL 6,169 19,052

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART II, LINE 26	DEFERRED REVENUE 300 2,055 SALES TAX PAYABLE 450 528 PRO MOVER 660 1,360 SCHOLARSHIPS 975 6,225

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART III, LINE 28	<p>THIS PAST YEAR THE MMA MAINTAINED A STABLE FINANCIAL STRUCTURE AND WAS ABLE TO CONTRIBUTE SIGNIFICANTLY TO RETAINED EARNINGS AS THE MICHIGAN ECONOMY CONTINUES ITS SLOW RECOVERY , N UMEROUS MOVERS WERE FEELING THE EFFECTS OF REDUCED DEMAND FOR THEIR SERVICES SEVERAL WENT OUT OF BUSINESS IN 2014 BUT IT WAS THE UNEXPECTED NUMBER OF NEW STORES WHICH OPENED THAT WAS SURPRISING BOTH MMA AND MPSC STAFF REGULARLY COMBED THROUGH CRAIG'S LIST POSTINGS, WR ITING TO MOVERS WHO WERE NOT PART OF OUR DATABASE, ENCOURAGING THEM TO BOTH JOIN THE MMA A ND GET ALEGAL A WITH THE MPSC WE CONTINUED OUR TRADITION OF FINANCIALLY SUBSIDIZING THE A NNUAL CONVENTION, PERMITTING SMALLER MOVERS TO ATTEND AT BUDGET PRICES THIS IS THE BOARD' S WAY OF GIVING BACK TO THOSE MOVERS WHO CANNOT AFFORD TO ATTEND NATIONAL MEETINGS BUT STI LL NEED THE EDUCATION THEY OFFER OUR QUARTERLY NEWSLETTER CONTINUES TO BE ONE OF THE NICE ST IN THE INDUSTRY AND OUR WEBSITE IS AN IMPORTANT RESOURCE FOR MEMBERS AND THE PUBLIC TO GAIN INFORMATION ABOUT MICHIGAN BASED MOVERS AND THE INDUSTRY IN GENERAL WE ALSO UPDATE M EMBERS THROUGH CONSTANT CONTACT EMAILS ON LEGISLATIVE, BUSINESS AND INDUSTRY ISSUES MMA C ONTINUES TO BE ONE OF ONLY THREE STATES WHICH OFFERS AN INTRASTATE PROMOVER DESIGNATION W E CURRENTLY HAVE ELEVEN MICHIGAN MOVERS WHO ARE CERTIFIED AS MICHIGAN PROMOVERS THE MMA A CADEMIC SCHOLARSHIP FUND (MMA-ASF) AWARDED 5,500 TO NINE COLLEGE STUDENTS THIS PAST FALL A ND WE ANTICIPATE AN EVER GROWING RESPONSE TO THIS WORTHWHILE FUND IN 2016 OUR BOARD DECID ED TO PURSUE A TARIFF RATE INCREASE THIS YEAR AS SEVERAL YEARS HAVE PASSED WITHOUT A RATE INCREASE AND MARGINS ARE BEING PINCHED WE REMAIN EVER VIGILANT AND WATCHFUL REGARDING LEG ISLATION WHICH AFFECTS THE MOVING INDUSTRY , TAXATION ANDGENERAL BUSINESS ISSUES WE ARE PR EPARED TO PARTICIPATE WHEN NECESSARY TO PROTECT OUR INDUSTRY'S RIGHTS AND ABILITY TO CONDU CT BUSINESS FAIRLY AND PROFITABLY</p>