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# Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No 1545-0052

2015

Department of the Treasury Internal Revenue Service

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Open to Public Inspection

For cale	ndar year 2015, or tax year beginning 1	1/01 , 2015,	and ending 10/	'31 <u>, 2016</u>	
			7/	A Employer identification num	1ber
	R GALLO FOUNDATION		-	94-6061539	_ <del></del>
	OX 1130 STO, CA 95353		1	Telephone number (see inst 209-341-3375	ructions)
MODE	510, CA 95555		<b>-</b>	207 341-3373	<del></del>
			ļe	If exemption application is	pending, check here
<b>G</b> Che	ck all that apply   Initial return	Initial return of a form	ner public charity	1 Foreign organizations, chec	L bases
	Final return	Amended return	· ' '	1 Foreign organizations, chec	k nere
	Address change	Name change		2 Foreign organizations meet	
H Che	ck type of organization X Section 501	(c)(3) exempt private fo	undation	here and attach computatio	n
ſ	Section 4947(a)(1) nonexempt charitable tr			E If private foundation status	
1 Fair	market value of all assets at end of year J Acc	ounting method X Ca	ash Accrual	under section 507(b)(1)(A)	, check here
(fron	n Part II, column (c), line 16)	Other (specify)		F If the foundation is in a 60-	month termination —
▶ \$	22,855,705. (Part I,	column (d) must be on	cash basis.)	under section 507(b)(1)(B)	
Part I	Analysis of Revenue and	(a) Revenue and	(b) Net investment	(c) Adjusted net	(d) Disbursements
	Expenses (The total of amounts in	expenses per books	income	income	for charitable
	columns (b), (c), and (d) may not neces- sarily equal the amounts in column (a)	ĺ			purposes (cash basis only)
	(see instructions))				(casir basis only)
	1 Contributions, gifts, grants, etc, received (attach schedule)				
	2 Ck ► X if the foundation is not required to attach Sch B				
	3 Interest on savings and temporary cash investments	59.	71,463	3	
	4 Dividends and interest from securities	841,911.	874,069	<del></del>	<del></del>
	5 a Gross rents.	011,311.		<del></del>	
	<b>b</b> Net rental income or (loss)				
R	6 a Net gain or (loss) from sale of assets not on line 10	-451,541.			
E	b Gross sales price for all8, 397, 143.				
Ě	7 Capital gain net income (from Part IV, line 2).		(	).	
N	8 Net short-term capital gain				
U E	9 Income modifications				
	10 a Gross sales less returns and				
	RECEST COSVOED		<del> </del>	<del></del>	
-	C Gross profit or (loss) (attach schedule)				
4	NIA Pother incomer(attach spraulie)		<del> </del>	<del>-  </del>	
88	WAR W 7 ZUIT JJ		-149,006	5.	
چہا ا	-12-Total. Add-lines-1-th-bigh 11	390,429.	796,526	5. 0.	<u> </u>
1 5	Compensation of officers, directors, trustees, etc	0.			
	The employee-safaries-and wages				
ବ୍ରେ	15 Pension plans, employee benefits				
A=	16a Legal fees (attach schedule)				<u> </u>
D Mi	b Accounting fees (attach sch) See. St. 1	35,092.	35,092	<u></u>	
o 体型	c Other prof fees (attach sch) See. St 2	79,592.	79,592		
OPERAT	17 Interest 18 Taxes (attach schedule)(see instrs) See Stm 3	2 500	37,858		
PERALL SE	19 Depreciation (attach	3,500.	1,189	<del>"- </del>	
1 3	schedule) and depletion				
-zg	20 Occupancy				
G E	21 Travel, conferences, and meetings				
A VEX P	<ul><li>22 Printing and publications.</li><li>23 Other expenses (attach schedule)</li></ul>				
D P	See Statement 4	467.	75,561	ı [	
E N S	24 Total operating and administrative	407.			<del></del>
S E S	expenses. Add lines 13 through 23.	118,651.	229, 292	2.	
•	25 Contributions, gifts, grants paid Part XV	554,283.			554,283.
	26 Total expenses and disbursements				
	Add lines 24 and 25	672,934.	229, 292	2. 0.	554,283.
	27 Subtract line 26 from line 12: a Excess of revenue over expenses				
	and disbursements	-282,505.			
	<b>b</b> Net investment income (if negative, enter -0-)		567,234	4	
	C Adjusted net income (if negative, enter -0-)			0.	

Page 2

Par	FIL	Balance Sheets  Attached schedules and amounts in the description column should be for end-of-year amounts only	Beginning of year	End o	of year
<u> </u>		(See instructions )	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash – non-interest-bearing	1,725,941.	1,097,356.	1,097,356.
	2	Savings and temporary cash investments			
	3	Accounts receivable			
		Less allowance for doubtful accounts			
	4	Pledges receivable			
	_	Less allowance for doubtful accounts			
	5	Grants receivable			
	6	Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			:
	7	Other notes and loans receivable (attach sch)			
S		Less: allowance for doubtful accounts			
A S E T	8	Inventories for sale or use			
	9	Prepaid expenses and deferred charges			
S	10 a	Investments — U.S. and state government obligations (attach schedule)			
	ı	Investments — corporate stock (attach schedule)	6,631,443.	11,978,242.	12,525,299.
	C	Investments — corporate bonds (attach schedule)	9,948,498.	6,353,139.	6,233,123.
	11	Investments — land, buildings, and equipment basis ►			
	:	Less accumulated depreciation (attach schedule)			
	12	Investments – mortgage loans			
	13	Investments — other (attach schedule) Statement 5	6,292,112.	4,920,757.	2,770,535.
	14	Land, buildings, and equipment basis ▶			
		Less accumulated depreciation (attach schedule)			
	15 16	Other assets (describe See Statement 6 )  Total assets (to be completed by all filers —		229,393.	229,392.
		see the instructions Also, see page 1, item I)	24,597,994.	24,578,887.	22,855,705.
Ļ	17	Accounts payable and accrued expenses			
A B	18	Grants payable Deferred revenue	····		1
Ĭ	19 20	Loans from officers, directors, trustees, & other disqualified persons			-
Ļ	21	Mortgages and other notes payable (attach schedule)			1
ţ	22	Other liabilities (describe > )			1
Ë		/		<del></del>	ļ
 	23	Total liabilities (add lines 17 through 22)	0.	0.	Ì
		Foundations that follow SFAS 117, check here and complete lines 24 through 26 and lines 30 and 31.			
N F	24	Unrestricted	i		
N F E U T N	25	Temporarily restricted		-	
D	26	Permanently restricted		<u>.</u>	
A B S A L T A		Foundations that do not follow SFAS 117, check here and complete lines 27 through 31.	:		
ΕL	27	Capital stock, trust principal, or current funds	29,733,909.	29,733,909.	
5 N	28	Paid-in or capital surplus, or land, bldg, and equipment fund			
O E	29	Retained earnings, accumulated income, endowment, or other funds	-5,135,915.	-5,155,022.	
RS	30	Total net assets or fund balances (see instructions)	24,597,994.	24,578,887.	
	31	Total liabilities and net assets/fund balances (see instructions)	24,597,994.	24,578,887.	
Par	: 11117	Analysis of Changes in Net Assets or Fund Balance		24,570,007.	1
		net assets or fund balances at beginning of year - Part II, colum		e with	
•	end-c	of-year figure reported on prior year's return)	in (a), into so (must agre	1 1	24,597,994.
2	Enter	amount from Part I, line 27a	2	-282,505.	
3		ncreases not included in line 2 (itemize) See Statement	7	3	263,398.
4		ines 1, 2, and 3	<del>_</del> _ <del> </del>	4	24,578,887.
5		ses not included in line 2 (itemize)		5	
6	Total	net assets or fund balances at end of year (line 4 minus line 5) -	- Part II, column (b), line	e 30 <b>6</b>	24,578,887.

(a) List and describ 2-story brick warehou	b) How acquired P — Purchase D — Donation	(c) Date acquired (mo , day, yr )	(d) Date sold (mo , day, yr )		
1a Publicly Traded Se	curities		P	Various	Various
b				7422040	7411045
c			:		
d					
e				<u> </u>	<u> </u>
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basi plus expense of sale		(h) Gain or (e) plus (f) m	
a 8,397,143.		8,848	,684.		-451,541.
b					
<u> </u>					
d		<del></del>			
<u>e</u>					
(i) F M.V	ving gain in column (h) and owned by  (i) Adjusted basis			(I) Gains (Col	
as of 12/31/69	as of 12/31/69	(k) Excess of col (i) over col (j), if any		gain minus col (k), t han -0-) <b>or</b> Losses (fr	
a					-451,541.
b					
c					
d					
е					
2 Capital gain net income or (ne		enter in Part I, line 7 ter -0- in Part I, line 7	2		-451,541.
	(loss) as defined in sections 1222(5)	``			<u> </u>
ın Part I, line 8	e 8, column (c) (see instructions). If	` '	3		0.
	er Section 4940(e) for Reduce e foundations subject to the section			e	
	his part blank. ction 4942 tax on the distributable an alify under section 4940(e). Do not co	• •	period?	Yes	X No
1 Enter the appropriate amount	ın each column for each year, see th	ne instructions before making	any entries		
(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use asse	ts (co	( <b>d)</b> Distribution (b) divided by o	
2014	959,950.	22,287	,425.		0.043071
2013	901,850.	21,904	,660.		0.041172
2012	985,500.	21,034			0.046852
2011	1,033,000.	19,319			0.053469
2010	2,425,850.	20,085	,431.		0.120777
2 Total of line 1, column (d)			2		0.305341
3 Average distribution ratio for the number of years the foundation	ne 5-year base period – divide the to n has been in existence if less than !	otal on line 2 by 5, or by the 5 years	3		0.061068
4 Enter the net value of nonchar	itable-use assets for 2015 from Part	X, line 5	4	22	2,317,550.
5 Multiply line 4 by line 3			5		L,362,888.
6 Enter 1% of net investment inc	come (1% of Part I, line 27b)		6		5,672.
7 Add lines 5 and 6			. 7		L,368,560.
8 Enter qualifying distributions fr	om Part XII, line 4		8		554,283.
If line 8 is equal to or greater t	han line 7, check the box in Part VI	line 1b, and complete that p	art using a 1	% tax rate See	

orm			0615			P	'age <b>4</b>
Par	t VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - se	e ir	ıstruc	tions)			
1·a	Exempt operating foundations described in section 4940(d)(2), check here	T					
	Date of ruling or determination letter (attach copy of letter if necessary – see instrs)						
b	Domestic foundations that meet the section 4940(e) requirements in Part V,	-	1			11,3	345.
	check here ► and enter 1% of Part I, line 27b	Γ					
С	All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)	-					
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable	- 1					
-	foundations only Others enter -0-)	L	2				0.
3	Add lines 1 and 2	Г	3			11,3	345.
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	Γ	4				0.
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	Γ	5			11,3	345.
6	Credits/Payments <sup>-</sup>	Γ					
а	2015 estimated tax pmts and 2014 overpayment credited to 2015   6a   15,075						į
b	Exempt foreign organizations — tax withheld at source 6b	7					į
С	Tax paid with application for extension of time to file (Form 8868)  6 c	7					{
d	Backup withholding erroneously withheld 6 d	٦					
7	Total credits and payments Add lines 6a through 6d	╗	7			15,0	75.
8	Enter any <b>penalty</b> for underpayment of estimated tax. Check here	r	8				
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	•	9				0.
	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid.	•	10			3.7	730.
	Enter the amount of line 10 to be: Credited to 2016 estimated tax   3,730. Refunded	•	11			<u> </u>	0.
	t VII-A   Statements Regarding Activities						
				$\neg$		Yes	No
ı a	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?			F	1 a		Х
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for the definition)?			İ	1ь		х
	If the answer is 'Yes' to 1a or 1b, attach a detailed description of the activities and copies of any materials po	ıblı:	shed				
	or distributed by the foundation in connection with the activities			-			
C	Did the foundation file Form 1120-POL for this year?			L	1 c		Х
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:  (1) On the foundation  (2) On foundation managers.			0.	1		
e	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed	on		<del></del> -			į
Ĭ	foundation managers ►\$ 0.						
2	Has the foundation engaged in any activities that have not previously been reported to the IRS?				2		Х
	If 'Yes,' attach a detailed description of the activities			Γ		,	
2	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, article	٥,		Ĺ			
3	of incorporation, or bylaws, or other similar instruments? If 'Yes,' attach a conformed copy of the changes				3		Х
4 a	Did the foundation have unrelated business gross income of \$1,000 or more during the year?				4 a	Х	
b	If 'Yes,' has it filed a tax return on Form 990-T for this year?				4 b	Χ	
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?				5		Х
	If 'Yes,' attach the statement required by General Instruction T			Γ			
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either.				l		
	By language in the governing instrument, or						
	• By state legislation that effectively amends the governing instrument so that no mandatory directions that of	:onf	lict				
	with the state law remain in the governing instrument?			L	6	X	<u> </u>
7	Did the foundation have at least \$5,000 in assets at any time during the year? If 'Yes,' complete Part II, col (c), and Part XV				7	X	
8 a	Enter the states to which the foundation reports or with which it is registered (see instructions)			_ [			
	CA			_			
b	of the answer is 'Yes' to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General			-   <sub>-</sub>			
-	(or designate) of each state as required by General Instruction G <sup>2</sup> If 'No,' attach explanation			Ļ	8ь	X	
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) of for calendar year 2015 or the taxable year beginning in 2015 (see instructions for Part XIV)? If 'Yes,' comple	r <b>4</b> 9	42(j)(!	5)  -			ļ
				<i>''</i>	9		X
10	Did any persons become substantial contributors during the tax year? If 'Yes,' attach a schedule listing their and addresses	nar	nes 		10		х

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b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2015?

charitable purposes?

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4 a

4b X Form **990-PF** (2015)

X

Part VII-B   Statements Regarding Activiti		n 4720 May Be Rec	uired (continued)	<u>)</u>		
5-a During the year did the foundation pay or incur				,		
(1) Carry on propaganda, or otherwise attempt	t to influence legislation	(section 4945(e))?	∐ Yes X	No		
(2) Influence the outcome of any specific publi on, directly or indirectly, any voter registration	tion drive?			No		
(3) Provide a grant to an individual for travel, study, or other similar purposes?						
(4) Provide a grant to an organization other the in section 4945(d)(4)(A)? (see instructions)	an a charitable, etc, orç	ganization described	Yes	No		
(5) Provide for any purpose other than religiou educational purposes, or for the prevention	is, charitable, scientific, n of cruelty to children o	literary, or or animals?	Yes X	] No		
b If any answer is 'Yes' to 5a(1)-(5), did any of the described in Regulations section 53.4945 or in (see instructions)?	ne transactions fail to qua a current notice regardi	ualify under the exception ing disaster assistance	ons	5 t	b N/A	
Organizations relying on a current notice regard	ding disaster assistance	e check here	▶	1	<del></del>	
c If the answer is 'Yes' to question 5a(4), does the tax because it maintained expenditure responsing 'Yes,' attach the statement required by Regulations of the	ibility for the grant?		N/A Yes	] No		
, , , -		• •			1 1	
<ul><li>6 a Did the foundation, during the year, receive an on a personal benefit contract?</li><li>b Did the foundation, during the year, pay premit</li></ul>				No 61	b X	
If 'Yes' to 6b, file Form 8870	arris, uncerty or maneer	y, on a personal senion	Communic	<u>  •</u>	<del>1-1-</del>	-
7 a At any time during the tax year, was the found	ation a party to a prohib	oited tax shelter transac	tion? Yes X	No	}	
b If 'Yes,' did the foundation receive any proceed				N/A 71	b	_
Part VIII Information About Officers, Directors	ectors, Trustees, Fo	undation Managers	, Highly Paid Emp	loyees,		
1 List all officers, directors, trustees, foundation	managers and their co	mpensation (see instru	ctions).			_
(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	other	nse account allowances	
See Statement 8			<del></del>			
		0.	0.		0	
2 Compensation of five highest-paid employees	(other than those inclu	ided on line 1 — see ins	tructions). If none, ent	er 'NONE.'		
(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d)Contributions to employee benefit plans and deferred compensation	other	nse account allowances	
None						
		<del></del>		+		_
				<del> </del>		_
				1		
						_
	1					
Total number of other employees paid over \$50,000				<b>&gt;</b>		0

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94-6061539

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	and Contractors (continued)	-
3	Five highest-paid independent contractors for professional services (see instructions). If none, enter 'NONE.'	
	(a) Name and address of each person paid more than \$50,000 (b) Type of service	(c) Compensation
None		
		{
		{
		1
		j
		1
		<del> </del>
		}
Total	number of others receiving over \$50,000 for professional services	- 0
		<del></del>
Part	TIX-AB Summary of Direct Charitable Activities	
List the	foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of ations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
	N/A	<del> </del>
•	M/A	-
		-
2		<del> </del>
-		-
		-{
3		<del></del>
•		1
		-(
4.		<del></del>
7		-
		-
		<del></del>
Part	Summary of Program-Related Investments (see instructions)	
Desci	ribe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1	, and the largest program of the largest prog	
·	N/A	7
	11/11	-
2	<del></del>	<del> </del>
_		-
		-
All of	her program-related investments. See instructions	<del> </del>
3	F. 29. C	
3		-
		-
Total	Add lines 1 through 3	0.
BAA	Add into 1 billough 5	Form <b>990-PF</b> (2015)
		1 01111 330 FT (2013)

Adjusted qualifying distributions. Subtract line 5 from line 4

Part X | Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations. see instructions.) 1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc, purposes a Average monthly fair market value of securities 1 a 9,893,261. **b** Average of monthly cash balances 1 b 1,373,139. c Fair market value of all other assets (see instructions) 1 c 11,391,011. 1 d d Total (add lines 1a, b, and c) 22,657,411. e Reduction claimed for blockage or other factors reported on lines 1a and 1c 0 (attach detailed explanation) 1 e 2 2 Acquisition indebtedness applicable to line 1 assets 3 Subtract line 2 from line 1d 657 Cash deemed held for charitable activities. Enter 1-1/2% of line 3 (for greater amount, see instructions) 4 339,861 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V. line 4. 5 22,317,550. 6 1,115,878. Minimum investment return. Enter 5% of line 5 Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and do not complete this part.) and certain foreign organizations check here 1 Minimum investment return from Part X, line 6 1 1,115,878. 2a Tax on investment income for 2015 from Part VI, line 5 11,345 2 a b Income tax for 2015 (This does not include the tax from Part VI) 2 b 20 c Add lines 2a and 2b 11,345. 3 Distributable amount before adjustments. Subtract line 2c from line 1 3 1,104,533. 4 Recoveries of amounts treated as qualifying distributions 5 1,104,533 Deduction from distributable amount (see instructions). 6 7 Distributable amount as adjusted Subtract line 6 from line 5. Enter here and on Part XIII, line 1 1,104,533 Part XII Qualifying Distributions (see instructions) Amounts paid (including administrative expenses) to accomplish charitable, etc, purposes: a Expenses, contributions, gifts, etc - total from Part I, column (d), line 26 1 a 554,283. b Program-related investments - total from Part IX-B 1 b 2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc, purposes 2 Amounts set aside for specific charitable projects that satisfy the a Suitability test (prior IRS approval required) 3 a b Cash distribution test (attach the required schedule) 3 b Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4 4 554,283 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions) 5

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

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Form 990-PF (2015)

554,283.

6

Part XIII Undistributed Income (see instructions)

	(a)	(b)	(c)	<b>(d)</b> 2015
	(a) Corpus	Years prior to 2014	<b>(c)</b> 2014	2015
Distributable amount for 2015 from Part XI, line 7				1,104,533.
2 Undistributed income, if any, as of the end of 2015				
a Enter amount for 2014 only			0.	
<b>b</b> Total for prior years 20, 20, 20		0.		
3 Excess distributions carryover, if any, to 2015				
<b>a</b> From 2010 721, 284.				
<b>b</b> From 2011 74, 116.				
c From 2012				
d From 2013				
<b>e</b> From 2014				ļ
f Total of lines 3a through e	795,400.			<del></del>
4 Qualifying distributions for 2015 from Part				
XII. line 4: ► \$ 554, 283.			0.	
a Applied to 2014, but not more than line 2a			<u> </u>	
<b>b</b> Applied to undistributed income of prior years (Election required — see instructions)		0.		
Troated as distributions out of corpus				
(Election required — see instructions)	0.			554,283.
d Applied to 2015 distributable amount	0.			
e Remaining amount distributed out of corpus	550,250.	<del> </del>		550,250.
5 Excess distributions carryover applied to 2015 (If an amount appears in column (d), the	550,250.			
(If an amount appears in column (d), the same amount must be shown in column (a) )				
			1	
6 Enter the net total of each column as				
indicated below:	245,150.			
a Corpus. Add lines 3f, 4c, and 4e Subtract line 5				
<b>b</b> Prior years' undistributed income. Subtract line 4b from line 2b		0	•	
c Enter the amount of prior years' undistributed income for which a notice of deficiency has				
book issued or on which the section 4944(a)		0		
tax has been previously assessed		<del> </del>	•	
d Subtract line 6c from line 6b Taxable		0		
amount - see instructions		+ <u> </u>	·	
e Undistributed income for 2014 Subtract line 4a from			0	
line 2a. Taxable amount — see instructions		<del> </del>		
f Undistributed income for 2015 Subtract lines				
4d and 5 from line 1. This amount must be		İ		0.
distributed in 2016  7 Amounts treated as distributions out of				
earning to eatisfy requirements IMDOSEQ DV				
section 170(b)(1)(F) or 4942(g)(3) (Election may be required — see instructions)	0			
8 Excess distributions carryover from 2010 not applied on line 5 or line 7 (see instructions)	171,034			<del> </del>
9 Excess distributions carryover to 2016. Subtract lines 7 and 8 from line 6a	74,116	<u>i.  </u>		<del></del>
10 Analysis of line 9				
<b>a</b> Excess from 2011 74,116				
<b>b</b> Excess from 2012	_			
c Excess from 2013	_	l		
d Excess from 2014	_			
e Excess from 2015				Form <b>990-PF</b> (2015

Form 990-PF (2015) JULIO R GALLO FO	UNDATION			94-6061539	Page <b>10</b>
PartXIV Private Operating Foundations (see instructions and Part VII-A, question 9) N/A					
1 a If the foundation has received a ruling or d is effective for 2015, enter the date of the r	ruling				
<b>b</b> Check box to indicate whether the foundation		erating foundation de	<del></del>	4942(j)(3) or	4942(j)(5)
2a Enter the lesser of the adjusted net income from Part I or the minimum	Tax year	<del> </del>	Prior 3 years		<del></del>
investment return from Part X for each year listed	(a) 2015	<b>(b)</b> 2014	(c) 2013	<b>(d)</b> 2012	(e) Total
<b>b</b> 85% of line 2a		<del></del>	<u> </u>	<b> </b>	
c Qualifying distributions from Part XII, line 4 for each year listed			<u> </u>		
d Amounts included in line 2c not used directly for active conduct of exempt activities.					
<ul> <li>Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c</li> </ul>					
3 Complete 3a, b, or c for the alternative test relied upon					
a 'Assets' alternative test — enter			1	1	
(1) Value of all assets		<del></del>	<del> </del>		
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)	 	ļ	<del> </del>		
b 'Endowment' alternative test — enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed					
c 'Support' alternative test — enter					
<ol> <li>Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)</li> </ol>					
• • • • • • • • • • • • • • • • • • • •	<del></del> -	+	<del> </del>	<del> </del>	
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(III)	} 				
(3) Largest amount of support from an exempt organization					
(4) Gross investment income		<u> </u>		<u> </u>	
Part XV Supplementary Information assets at any time during the	(Complete thi	s part only if the	e foundation ha	d \$5,000 or more	e in
1 Information Regarding Foundation Manage		113(140(10113.)		<del></del>	
a List any managers of the foundation who had close of any tax year (but only if they have ROBERT J GALLO	ave contributed m	ore than 2% of the to than \$5,000) (See s	otal contributions re- section 507(d)(2))	ceived by the founda	tion before the
<b>b</b> List any managers of the foundation who o	wn 10% or more o	f the stock of a corn	oration (or an equal	ly large portion of the	e ownership of
a partnership or other entity) of which the	foundation has a 1	0% or greater intere	st	y large pertien or the	, cp c.
2 Information Regarding Contribution, Gran	t Gift Loan Scho	larshin etc Progran			<del></del> -
Check here  ☐ if the foundation only makes complete items 2a, b, c, and d	nakes contributions	to preselected char	ritable organizations		
a The name, address, and telephone number	r or e-mail addres	s of the person to wi	hom applications sh	ould be addressed.	
Coo Statement C					
<b>See</b> Statement 9 <b>b</b> The form in which applications should be s	submitted and infor	mation and material	s they should includ		<del></del>
· ·	abiiiiioa ana iinoi	material	o they should melad	·	
See Statement for Line 2a c Any submission deadlines			<del></del>		
C. my Submission accumines					
See Statement for Line 2a	<del></del>			<del></del>	
d Any restrictions or limitations on awards, s	uch as by geograp	onicai areas, charital	ole tields, kinds of ir	istitutions, or other fa	ictors.
See Statement for Line 2a					
BAA		FFA0310L 10/13/15		F	orm <b>990-PF</b> (2015)

Part XV Supplementary Information (continued) 3. Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, Foundation Recipient Purpose of grant or contribution show any relationship to any status of recipient Amount foundation manager or substantial contributor Name and address (home or business) a Paid during the year 554,283. Schedule Attached All contributions made during the year were for general use in carrying out charitable, religious, and educational activities. ► 3a 554,283. **b** Approved for future payment ► 3 b Total

### Part XVI-A Analysis of Income-Producing Activities

Enter gross	amounts unless otherwise indicated.	Unrelate	d business income	Excluded by s	ection 512, 513, or 514	(a)
	am service revenue:	(a) Business code	<b>(b)</b> Amount	(c) Exclu- sion code	<b>(d)</b> Amount	(e) Related or exempt function income (See instructions)
				- touc	<del></del>	
. ——				11-	<del></del>	<del></del>
al.						
e						
f						
-	and contracts from government agencies.					
	ership dues and assessments					
	on savings and temporary cash investments			14	59.	
	ends and interest from securities	ļI		14	841,911.	
	ental income or (loss) from real estate	<u> </u>		++-	<del></del>	
	financed property ebt-financed property	<del></del>		<del></del>		
	tal income or (loss) from personal property			++-		
	investment income	<del> </del>		<del></del>	<del></del>	<del></del>
	(loss) from sales of assets other than inventory			18	-451,541.	
	come or (loss) from special events			+	451,541.	
	profit or (loss) from sales of inventory	<del> </del>		++-		
	revenue			<del></del>	<del></del>	,
а						<del></del>
b		1				
С						
ď						
e						
	tal Add columns (b), (d), and (e)	L			390,429.	<del></del>
	Add line 12, columns (b), (d), and (e)				13 _	390,429.
<del></del>	neet in line 13 instructions to verify calculation				<del></del>	
Part XVI-	B Relationship of Activities to the	Accompli	shment of Exem	pt Purpose	S	
Line No. ▼	Explain below how each activity for which included accomplishment of the foundation's exempt p	ome is report ourposes (oth	ted in column (e) of Pa er than by providing fu	art XVI-A cont unds for such	ributed importantly to purposes) (See instr	the uctions.)
N/A						
						<del> </del>
	<u> </u>					
			<del></del>			
	<del> </del>					
	<del></del>					
					<del></del>	<del></del>
· · · · · ·						
					<del></del>	

Form **990-PF** (2015) JULIO R GALLO FOUNDATION 94-6061539 Page 13 Information Regarding Transfers To and Transactions and Relationships With Noncharitable **Exempt Organizations** No Yes Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? a Transfers from the reporting foundation to a noncharitable exempt organization of 1 a (1) (1) Cash 1 a (2) Х (2) Other assets **b** Other transactions (1) Sales of assets to a noncharitable exempt organization 1 b (1) X 1 b (2) (2) Purchases of assets from a noncharitable exempt organization 1 b (3) X (3) Rental of facilities, equipment, or other assets (4) Reimbursement arrangements 1 b (4) (5) Loans or loan guarantees 1 b (5) X X 1 b (6) (6) Performance of services or membership or fundraising solicitations c Sharing of facilities, equipment, mailing lists, other assets, or paid employees. 1 c d If the answer to any of the above is 'Yes,' complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received (c) Name of noncharitable exempt organization (a) Line no (b) Amount involved (d) Description of transfers, transactions, and sharing arrangements N/A 2 a is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? X No Yes b If 'Yes,' complete the following schedule (a) Name of organization (b) Type of organization (c) Description of relationship N/A that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, preparer (other than taxpayer) is based on all information of which preparer has any knowledge Under penalties of correct, and comple py, i deniare Sign this return with the preparer shown below Here Co-President tructions) Title Signature of officer or tru Date X Yes Print/Type preparer 3 name Preparer's signature aneut Armstrong Date PTIN Check self-employed

> 209-341-3395 Form 990-PF (2015)

Firm's EIN - 94-1009696

P00022850

Paid

BAA

**Preparer** 

Use Only

Margaret Armstrong, CPA

TAX AND FINANCIAL SERVICES

PO BOX 1130 MODESTO, CA 95353

Firm's name

Firm's address

2015 Federal Statements				
	JULIO R GALLO FOUNDATION	94-6061539		
Statement 1 Form 990-PF, Part I, Line 16b Accounting Fees				
Accounting Fees	(a)       (b)       Net       (c)         Expenses       Investment       Adjusted         per Books       Income       Net Income         \$ 35,092.       \$ 35,092.       \$ 35,092.         Total       \$ 35,092.       \$ 35,092.       \$ 0.	(d) Charitable Purposes  0.		
Statement 2 Form 990-PF, Part I, Line 16c Other Professional Fees				
Investment Fees	(a) (b) Net (c)  Expenses Investment Adjusted  per Books Income Net Income  \$ 79,592. \$ 79,592.  Total \$ 79,592. \$ 79,592. \$ 0.	(d) Charitable Purposes  0.		
Statement 3 Form 990-PF, Part I, Line 18 Taxes				
Federal Excise Tax Foreign Tax	(a) (b) Net (c)  Expenses Investment Adjusted  per Books Income Net Income  \$ 3,500.  Total \$\frac{\$5}{3},500.\$ \$\frac{\$1,189}{\$1,189.}\$ \$\frac{\$5}{\$0.}\$	(d) Charitable Purposes  0.		
Statement 4 Form 990-PF, Part I, Line 23 Other Expenses				
Fees & Registrations Passthrough from K-1	(a) (b) Net (c)  Expenses Investment Adjusted  per Books Income Net Income  \$ 467.  Total \$ 75,561.  \$ 75,561.  \$ 0.	(d) Charitable Purposes  \$ 0.		

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2015	Federal Statements	Page 2
•	JULIO R GALLO FOUNDATION	94-6061539
Statement 5 Form 990-PF, Part II, Line 13 Investments - Other	Valuation Book	Fair Market
Other Investments	<u>Method</u> <u>Value</u>	Value
	Cost \$ 4,920,757.	\$ 2,770,535.
	Total <u>\$ 4,920,757.</u>	\$ 2,770,535.
Statement 6 Form 990-PF, Part II, Line 15 Other Assets		
	Book Value	Fair Market Value \$ 229,392.
Investment Receivable Rounding	\$ 229,392. 1.	Ų 223,332.
	Total <u>\$ 229,393.</u>	\$ 229,392.
Statement 7 Form 990-PF, Part III, Line 3 Other Increases		
Prior Period Adjustments	Total	\$ 263,398. \$ 263,398.
Statement 8 Form 990-PF, Part VIII, Line 1 List of Officers, Directors, Trustees  Name and Address	s, and Key Employees  Title and Contr Average Hours Compen- butior Per Week Devoted sation EBP &	n to Account/
ROBERT J GALLO PO BOX 1130 MODESTO, CA 95353	Co-President \$ 0.\$	0. \$ 0.
JAMES E COLEMAN PO BOX 1130 MODESTO, CA 95353	Co-President 0.	0. 0.
MATTHEW I FRIEDRICH PO BOX 1130 MODESTO, CA 95353	Secretary 0.	0. 0.

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#### **Federal Statements**

Page 3

**JULIO R GALLO FOUNDATION** 

94-6061539

Statement 8 (continued)
Form 990-PF, Part VIII, Line 1
List of Officers, Directors, Trustees, and Key Employees

Name and Address	Title and Average Hours <u>Per Week Devoted</u>	Compen- L sation	Contri- bution to EBP & DC	Expense Account/ Other
JOHN R GALLO PO BOX 1130 MODESTO, CA 95353	Director 0	\$ 0.	\$ 0.	\$ 0.
GREGORY J COLEMAN PO BOX 1130 MODESTO, CA 95353	Director 0	0.	0.	0.
DOUG VILAS 600 YOSEMITE BLVD MODESTO, CA 95354	Treasurer 0	0.	0.	0.
	Total	1 \$ 0.	<u>\$</u> 0.	\$ 0.

# Statement 9 Form 990-PF, Part XV, Line 2a-d Application Submission Information

Name of Grant Program:

Name:

JESSIE NELSON

Care Of:

Street Address: City, State, Zip Code: Telephone:

PO BOX 1130 MODESTO, CA 95353 209-341-3375

E-Mail Address:

Form and Content:

LETTER OF REQUEST, NAME OF APPLICANT AND PURPOSE OF GRANT

NONE

Submission Deadlines: Restrictions on Awards:

QUALIFIED PUBLIC CHARITIES ONLY

P         ARTISAN PARTNERS FDS INC INTL VALUE FD INSTL SHS         37516.812         1,291.718         1,239.931           P         BARON EMERGING MARKET FUND INSTITUTIONAL CLASS         35941.476         418,718         429,501           P         DIAMOND HILL FDS SMALL MID CAP FD CLI         14287.832         225,530         285,612           P         JACKSON SQUARE PARTNERS SMID CAP GROWTH FUND         76254.025         937,783         966,138           P         LAZARD US EQUITY CONCENTRATED PRE INSTIL SHS         108095.88         1,337,510         1,568,471           P         MATTHEWS PACIFIC TIGER PD INSTIL CL         15246.609         382,555         384,977           P         TOUCHSTONE GROWTH OPPORTUNITY FUND         3970.3575         1,259,497         1,134,728           P         ISHARES RUSSELL 1000 WALUE ETF         7495.000         712,801         762,541           P         ISHARES SUSSELL TORIONE TEF         7541.000         424,712         428,229           P         SIBHARES RUSSELL TORIONE TEF         7495.000         16,305         15,523           P         ABBOTT LABS         393.000         16,305         15,523           P         ABBOTT LABS         393.000         16,305         15,523           ABBURI INC         25,					Market
P         BARON EMERGING MARKET FUND INSTITUTIONAL CLASS         35941,476         418,718         429,501           P         DIAMOND HILL FDS SMALL MID CAP FD CL1         14287,832         225,530         285,614           P         JACKSON SQUARE PARTNERS SMID CAP GROWTH FUND         76254,025         937,783         366,138           P         LAZARD US EQUITY CONCENTRATED PER INSTI. SHS         10809,588         1,337,510         1,568,471           P         MATTHEWS PACIFIC TIGER PD INSTI. CL         15246,609         382,555         384,977           P         TOUCHSTONE GROWTH OPPORTUNITY FUND         39703,575         1,259,497         1,134,728           P         ISHARES RUSSELL 1000 GROWTH ETF         7495,000         712,801         762,541           P         ISHARES RUSSELL 1000 VALUE ETF         4116,000         424,712         428,229           P         ISHARES SELECT DIVIDEND ETF         7541,000         566,577         363,821           P         ABBOYT LABS         393,000         16,305         15,523           P         ABBOYT LABS         393,000         16,305         15,523           P         ABBYLE INC         255,000         14,355         14,369           ATET         493         42,104         42,104			Quantity	Cost	Value
P         DIAMOND HILL FDS SMALL MID CAP FD CL I         14287.832         225,530         285,614           P         JACKSON SQUARE PARTNERS SMID CAP GROWTH FUND         16430.378         282,852         228,424           P         WCM FOCUSED INTERNATIONAL GROWTH FUND         76254.025         937,783         966,138           P         LAZARD US EQUITY CONCENTRATED PRE INSTIL SHS         108095.88         1,337,510         1,568,471           P         MATTHEWS PACHET LIGER FD INSTIL CL         15246.609         382,555         384,977           P         TOUCHSTONE GROWTH OPPORTUNITY FUND         39703.575         1,259,497         1,134,728           P         ISHARES SUSSELL 1000 GROWTH ETF         7495.000         712,801         762,541           P         ISHARES SUSSELL 1000 VALUE ETF         4116.000         424,712         428,229           P         ISHARES SUSSELL 1000 VALUE ETF         7541.000         566,577         633,821           P         ABBOTI LIABS         393.000         16,305         15,523           P         ABBOTI LIABS         393.000         14,355         14,369           P         ALTRIA GROUP INC         646.000         39,904         42,714           AUTOMATIC DATA PROCESSING         710.000         18,	Р	ARTISAN PARTNERS FDS INC INTL VALUE FD INSTL SHS	37516.812	1,291,718	1,239,931
P JACKSON SQUARE PARTNERS SMID CAP GROWTH FUND P JACKSON SQUARE PARTNERS SMID CAP GROWTH FUND P WCM FOCUSED INTERNATIONAL GROWTH FUND P LAZARD US EQUITY CONCENTRATED PRE INSTL SHS P MATTHEWS PACIFIC TIGER FD INSTL CL P MATTHEWS PACIFIC TIGER FD INSTL CL P TOUCHSTONE GROWTH OPPORTUNITY FUND P TOUCHSTONE GROWTH OPPORTUNITY FUND P TOUCHSTONE GROWTH OPPORTUNITY FUND P STABLES RUSSELL 1000 GROWTH ETF P STABLES RUSSELL 1000 FROWTH ETF P STABLES RUSSELL 1000 FROWTH ETF P ISHARES RUSSELL 1000 FROWTH ETF P ISHARES RUSSELL 1000 FROWTH ETF P ISHARES SUBSELL TOOU VALUE ETF P STABLES SELECT DIVIDEND ETF P STABLES SELECT DIVIDEND ETF P STABLES SELECT DIVIDEND ETF P STABLES SELECT DIVIDEND ETF P ABBOTT LABS P ABBUTE INC P ALTRIA GROUP INC	Р	BARON EMERGING MARKET FUND INSTITUTIONAL CLASS	35941.476	418,718	429,501
P         WCM FOCUSED INTERNATIONAL GROWTH FUND         76,254,025         937,783         966,138           P         LAZARD US EQUITY CONCENTRATED PRI INSTL SHS         108095,88         1,337,510         1,568,471           P         MATTHEWS PACIFIC TIGER FD INSTL CL         15246,609         382,555         384,977           P         TOUCHSTONE GROWTH OPPORTUNITY FUND         39703,575         1,259,497         1,134,728           P         ISHARES RUSSELL 1000 GROWTH ETF         7495,000         712,801         762,541           P         ISHARES RUSSELL 1000 VALUE ETF         4116,000         424,712         428,229           P         ISHARES SELECT DIVIDEND ETF         7541,000         566,577         338,321           P         ABBOVIE INC         255,000         14,355         14,369           P         ALTRIA GROUP INC         646,000         39,904         42,714           P         ALTRIA GROUP INC         71,000         12,114         10,022           P         AT&T         493,000         18,716         18,374           P         ALTRIA GROUP INC         71,000         12,114         24,108           P         AT&T         493,000         18,716         18,374           P	Ρ	DIAMOND HILL FDS SMALL MID CAP FD CL I	14287.832	225,530	285,614
P         LAZARD US EQUITY CONCENTRATED PRF INSTL SHS         10809 8.88         1,337,510         1,568 471           P         MATTHEWS PACIFIC TIGER FD INSTL CL         15246 609         382,555         384,977           P         TOUCHSTONE GROWTH OPPORTUNITY FUND         39703.575         1,259,497         1,134,728           P         ISHARES RUSSELL 1000 GROWTH ETF         7495.000         712,801         762,541           P         ISHARES SUSSELL 1000 VALUE ETF         4116.000         424,712         428,229           P         ISHARES SELECT DIVIDEND ETF         7541.000         566,577         633,821           P         ABBOTT LABS         393.000         16,305         15,523           P         ABBOTT LABS         393.000         16,305         15,523           P         ABBOTT LABS         393.000         16,305         13,594           P         ABBOTT LABS         393.000         16,305         13,529           P         ABBOTT LABS         393.000         16,305         13,529           P         ABT         493.000         16,305         12,529           P         ABT         1500         12,115         10,002           ALTRIA GROUP INC         71,000	Р	JACKSON SQUARE PARTNERS SMID CAP GROWTH FUND	16430.378	282,852	283,424
P         MATTHEWS PACIFIC TIGER FD INSTI. CL         1524.6609         382,555         384,977           P         TOUCHSTOME GROWTH OPPORTUNITY FUND         39703.575         1,259,497         1,134,728           P         ISHARES RUSSELL 1000 ROWTH ETF         7495.000         712,801         762,541           P         ISHARES RUSSELL 1000 VALUE ETF         4116.000         424,712         428,229           P         ISHARES RUSSELL 1000 VALUE ETF         7541.000         566,577         633,821           P         ABBOVE INC         255.000         14,355         14,369           P         ABBOVE INC         255.000         14,355         14,369           P         ALTRIA GROUP INC         646.000         39,904         42,714           P         ALTRIA GROUP INC         71.000         12,115         10,022           P         ALTRIA GROUP INC         71.000         12,115         10,022           P         ALTRIA GROUP INC         71.000         12,115         10,022           P         ALTRIA GROUP INC         71.000         12,211         10,022           P         ALTRIA GROUP INC         615.000         92,55         9,228           P         BOENING CO         119.000<	Р	WCM FOCUSED INTERNATIONAL GROWTH FUND	76254.025	937,783	966,138
P         MATTHEWS PACIFIC TIGER FD INSTI. CL         15246 609         382,555         384,977           P         TOUCHSTONE GROWTH OPPORTUNITY FUND         39703,575         1,259,497         1,347,288           P         ISHARES RUSSELL 1000 GROWTH ETF         7495,000         712,801         762,541           P         ISHARES RUSSELL 1000 VALUE ETF         4116,000         424,712         428,229           P         ISHARES RUSSELL 1000 VALUE ETF         7541,000         566,577         633,821           P         ABBOVE INC         255,000         14,355         14,369           P         ABBOVE INC         255,000         14,355         14,369           P         ALTRIA GROUP INC         646,000         39,904         42,714           P         AMGEN INC         71,000         12,115         10,022           P         ATRIA GROUP INC         646,000         39,904         42,714           P         AUTOMATIC DATA PROCESSING         106,000         18,716         18,317           P         AUTOMATIC DATA PROCESSING         106,000         9,255         9,228           P         BB&T         615,000         12,144         24,108           BLACKROCK         56,000         18	Р	LAZARD US EQUITY CONCENTRATED PRF INSTL SHS	108095.88	1,337,510	1,568,471
P         ISHARES RUSSELL 1000 GROWTH ETF         7495.000         712,801         762,541           P         ISHARES RUSSELL 1000 VALUE ETF         4116.000         424,712         428,229           P         ISHARES SELECT DIVIDEND ETF         7541.000         566,577         633,821           P         ABBOTT LABS         393.000         16,305         15,523           P         ABBVIE INC         255.000         14,355         14,369           P         ALTRIA GROUP INC         646.000         39,904         42,714           P         AMGEN INC         71.000         12,115         100,222           P         AT&T         493.000         18,716         18,374           P         ALCKROCK         56.000         18,712         19,109           P         BLACKROCK         56.000         17,997         20,426           P         CLERVON CORP         195.000         17,697         20,426           P         CLISCO SYST			15246.609	382,555	384,977
P         ISHARES RUSSELL 1000 VALUE ETF         4116.000         424,712         428,229           P         ISHARES SELECT DIVIDEND ETF         7541.000         566,577         633,821           P         ABBOTT LABS         393,000         16,305         15,523           P         ABBVIE INC         255,000         14,355         14,369           P         ALTRIA GROUP INC         646,000         39,904         42,714           P         AMGEN INC         71,000         12,115         10,022           P         AT&T         493,000         18,716         18,374           P         AUTOMATIC DATA PROCESSING         106,000         9,255         9,228           P         BB&T         615,000         18,712         19,109           P         BLACKROCK         56,000         18,712         19,109           P         BLERY         615,000         17,697         20,426           P         CHERVON CORP         195,000         17,697         20,426           P         CHERVON CORP         195,000         17,697         20,426           P         CUCA COLA CO         432,000         19,246         18,317           P         CONCOPHIL	Ρ	TOUCHSTONE GROWTH OPPORTUNITY FUND	39703.575	1,259,497	1,134,728
P         ISHARES RUSSELL 1000 VALUE ETF         4116.000         424.712         428,229           P         ISHARES SELLCT DIVIDEND ETF         7541.000         566,577         633,821           P         ABBOTT LABS         339.000         16,305         15,523           P         ABBVIE INC         255.000         14,355         14,369           P         ALTRIA GROUP INC         646.000         39,904         42,714           P         AMGEN INC         71.000         12,115         10,022           P         AT&T         493.000         18,716         18,374           P         AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P         BB&T         615.000         18,712         19,109           P         BLACKROCK         56.000         18,712         19,109           P         BBERT         615.000         17,697         20,426           P         CHERVON CORP         195.000         17,697         20,426           P         CHERVON CORP         195.000         17,697         20,426           P         CUSCO SYSTEMS INC         1373.000         37,352         42,124           P         CUC	Р	ISHARES RUSSELL 1000 GROWTH ETF	7495.000	712,801	762,541
P         ISHARES SELECT DIVIDEND ETF         7541.000         566,577         633,821           P         ABBOTT LABS         393.000         16,305         15,523           P         ABBOTT LABS         393.000         16,305         14,369           P         ALTRIA GROUP INC         646.000         39,904         42,714           P         AMGEN INC         71.000         12,115         10,022           P         AT&T         493.000         18,716         18,374           P         AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P         BB&T         615.000         21,244         24,108           P         BLACKROCK         55.000         18,712         19,109           P         CHERVON CORP         195.000         17,697         20,426           P         CISCO SYSTEMS INC         1373.000         37,352         42,124           P         COCA COLA CO         432.000         19,246         18,317           P         CONGOOPHILLIPS         398.000         14,320         17,393           P         CORNING INC         642.000         12,547         14,580           P         DU PONT E I DE	Р	ISHARES RUSSELL 1000 VALUE ETF	4116.000	424,712	428,229
P ABBOTT LABS         393.000         16,305         15,523           P ABBYLE INC         255.000         14,355         14,369           P ALTRIA GROUP INC         646.000         39,904         42,714           P AMGEN INC         71.000         12,115         10,022           P AT&T         493.000         18,716         18,374           P AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P BB&T         615.000         21,244         24,108           P BDEING CO         119.000         14,999         16,949           P CHERVON CORP         195.000         17,697         20,426           P CISCO SYSTEMS INC         1373.000         37,352         42,124           P COCA COLA CO         432.000         19,246         18,317           P CONOCOPHILLIPS         398.000         14,320         17,393           P CORNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO	Р	ISHARES SELECT DIVIDEND ETF	7541.000	566,577	633,821
P         ABBVIE INC         255.000         14,355         14,369           P         ALTRIA GROUP INC         646.000         39,904         42,714           P         AMERINC         71.000         12,115         10,022           P         AT&T         493.000         18,716         18,374           P         AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P         BB&T         615.000         21,244         24,108           P         BLACKROCK         56.000         18,712         19,109           P         BBCHING CO         119.000         14,999         16,949           P         CHERVON CORP         195.000         17,697         20,426           P         CISCO SYSTEMS INC         1373.000         37,352         42,124           P         COCA COLA CO         432.000         19,246         18,317           P         CONCOPHILLIPS         398.000         14,320         17,393           P         CORNING INC         642.000         12,547         14,580           P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO				•	
P         ALTRIA GROUP INC         646.000         39,904         42,714           P         AMGEN INC         71.000         12,115         10,022           P         AT&T         493.000         18,716         18,374           P         AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P         BB&T         615.000         21,244         24,108           P         BLACKROCK         56.000         18,712         19,109           P         BOEING CO         119.000         14,999         16,949           P         CHERVON CORP         195.000         17,697         20,426           P         CISCO SYSTEMS INC         1373.000         37,352         42,124           P         COCA COLA CO         432.000         19,246         18,317           P         CONOCOPHILLIPS         398.000         14,320         17,393           P         CONING INC         642.000         12,547         14,580           P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP	Р		255.000		14,369
P AMGEN INC         71.000         12,115         10,022           P AT&T         493.000         18,716         18,374           P AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P BB&T         615.000         21,244         24,108           P BLACKROCK         56.000         18,712         19,109           P BOEING CO         119,000         14,999         16,949           P CHERVON CORP         195.000         17,697         20,426           P CISCO SYSTEMS INC         1373.000         37,352         42,124           P CONCOCOPHILLIPS         398.000         14,320         17,393           P CONNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P CUMONIES & CO         278.000         17,427         19,124           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P INTUIT         94.000         9,508         10,222           P J P MORGAN CHASE & CO         626.000         37,211         43,357           P ILLLY ELL & CO         1	P			•	<u>-</u>
P AT&T         493.000         18,716         18,374           P AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P BB&T         615.000         21,244         24,108           P BLACKROCK         56.000         18,712         19,109           P BOEING CO         119,000         14,999         16,949           P CHERVON CORP         195.000         17,697         20,426           P CISCO SYSTEMS INC         1373.000         37,352         42,124           P COCA COLA CO         432.000         19,246         18,317           P CONGCOPHILLIPS         398.000         14,320         17,393           P CORNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P HOME DEPOT INC         163.000         21,134         19,888           P INTUIT         94.000         9,508         10,222           P IP MORGAN CHASE & CO <td></td> <td></td> <td></td> <td>· ·</td> <td></td>				· ·	
P AUTOMATIC DATA PROCESSING         106.000         9,255         9,228           P BB&T         615.000         21,244         24,108           P BLACKROCK         56.000         18,712         19,109           P BOEING CO         119.000         14,999         16,949           P CHERVON CORP         195.000         17,697         20,426           P CISCO SYSTEMS INC         1373.000         37,352         42,124           P COCA COLA CO         432.000         19,246         18,317           P CONOCOPHILLIPS         398.000         14,320         17,393           P CORNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P EXXON MOBIL CORP         143.000         11,919         11,915           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P HOME DEPOT INC         163.000         21,134         19,888           P INTUIT         94.000         9,508         10,222           P JP MORGAN CHASE & CO         626.000         37,021         43,357           P LILLY ELL & CO <td>-</td> <td></td> <td></td> <td>· ·</td> <td></td>	-			· ·	
P         BB&T         615.000         21,244         24,108           P         BLACKROCK         56,000         18,712         19,109           P         BOEING CO         119,000         14,999         16,949           P         CHERVON CORP         195,000         17,697         20,426           P         CISCO SYSTEMS INC         1373,000         37,352         42,124           P         COCA COLA CO         432,000         19,246         18,317           P         CONOCOPHILLIPS         398,000         14,320         17,393           P         CORNING INC         642,000         12,547         14,580           P         CUMMINIS INC         94,000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278,000         17,427         19,124           P         EXXON MOBIL CORP         143,000         11,919         11,915           P         GENERAL ELECTRIC CO         1182,000         35,539         34,396           P         HOME DEPOT INC         163,000         21,134         19,888           P         INTEL CORP         399,000         12,151         13,913           P         INTUIT	-			· ·	
P         BLACKROCK         56.000         18,712         19,109           P         BOEING CO         119,000         14,999         16,949           P         CHERVON CORP         195.000         17,697         20,426           P         CISCO SYSTEMS INC         1373.000         37,352         42,124           P         COCA COLA CO         432.000         19,246         18,317           P         CONOCOPHILLIPS         398.000         14,320         17,393           P         CORNIGI INC         642.000         12,547         14,580           P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE &				•	· ·
P         BOEING CO         119.000         14,999         16,949           P         CHERVON CORP         195.000         17,697         20,426           P         CISCO SYSTEMS INC         1373.000         37,352         42,124           P         COCA COLA CO         432.000         19,246         18,317           P         CONOCOPHILLIPS         398.000         14,320         17,393           P         CORNING INC         642.000         12,547         14,580           P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         EXXON MOBIL CORP         143.000         35,539         34,396           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE & CO         626.000         37,021         43,357           P         JOHNS			56.000	•	
P CHERVON CORP         195.000         17,697         20,426           P CISCO SYSTEMS INC         1373.000         37,352         42,124           P COCA COLA CO         432.000         19,246         18,317           P CONOCOPHILLIPS         398.000         14,320         17,393           P CORNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P HOME DEPOT INC         163.000         21,134         19,888           P INTEL CORP         399.000         12,151         13,913           P INTUIT         94.000         9,508         10,222           P JP MORGAN CHASE & CO         626.000         37,021         43,357           P JOHNSON & JOHNSON         378.000         40,921         43,844           P KIMBERLY CLARK CORP         183.000         23,898         20,937           P LILLY ELI & CO         163.000         11,944         12,036					
P CISCO SYSTEMS INC         1373.000         37,352         42,124           P COCA COLA CO         432.000         19,246         18,317           P CONOCOPHILLIPS         398.000         14,320         17,393           P CORNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P HOME DEPOT INC         163.000         21,134         19,888           P INTUIT         94.000         9,508         10,222           P JP MORGAN CHASE & CO         626.000         37,021         43,357           P JOHNSON & JOHNSON         378.000         40,921         43,844           P KIMBERLY CLARK CORP         183.000         23,898         20,937           P LILLY ELI & CO         163.000         11,984         12,036           P MERCK & CO INC         664.000         34,935         38,990           P METLIFE INC         335.000         13,868         15,732	P			•	
P         COCA COLA CO         432.000         19,246         18,317           P         CONOCOPHILLIPS         398.000         14,320         17,393           P         CORNING INC         642.000         12,547         14,580           P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         GENERAL ELECTRIC CO         1182.000         35,539         34,396           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE & CO         626.000         37,021         43,357           P         JOHNSON & JOHNSON         378.000         40,921         43,844           P         KIMBERLY CLARK CORP         183.000         23,898         20,937           P         LILLY ELI & CO         163.000         11,984         12,036           P	P			•	
P CONOCOPHILLIPS         398.000         14,320         17,393           P CORNING INC         642.000         12,547         14,580           P CUMMINS INC         94.000         9,970         12,015           P DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P EXXON MOBIL CORP         143.000         11,919         11,915           P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P HOME DEPOT INC         163.000         21,134         19,888           P INTUIT         94.000         9,508         10,222           P INTOUT         94.000         9,508         10,222           P JOHNSON & JOHNSON         378.000         40,921         43,844           P KIMBERLY CLARK CORP         183.000         23,898         20,937           P LILLY ELI & CO         163.000         11,984         12,036           P LOCKHEED MARTIN CORP         76.000         16,846         18,725           P MERCK & CO INC         335.000         13,868         15,732           P MICROSOFT CORP         884.000         46,333         52,969           P NEXTERA ENERGY INC         347.000         40,147         44,416           <				•	
P         CORNING INC         642.000         12,547         14,580           P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         GENERAL ELECTRIC CO         1182.000         35,539         34,396           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE & CO         626.000         37,021         43,357           P         JOHNSON & JOHNSON         378.000         40,921         43,844           P         KIMBERLY CLARK CORP         183.000         23,898         20,937           P         LILLY ELI & CO         163.000         11,984         12,036           P         MERCK & CO INC         664.000         34,935         38,990           P         MERCK & CO INC         335.000         13,868         15,732           P	P		398.000		
P         CUMMINS INC         94.000         9,970         12,015           P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         GENERAL ELECTRIC CO         1182.000         35,539         34,396           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE & CO         626.000         37,021         43,357           P         JOHNSON & JOHNSON         378.000         40,921         43,844           P         KIMBERLY CLARK CORP         183.000         23,898         20,937           P         LILLY ELI & CO         163.000         11,984         12,036           P         LOCKHEED MARTIN CORP         76.000         16,846         18,725           P         MERCK & CO INC         664.000         34,935         38,990           P         METLIF IEI INC         335.000         13,868         15,732				•	
P         DU PONT E I DE NEMOURS & CO         278.000         17,427         19,124           P         EXXON MOBIL CORP         143.000         11,919         11,915           P         GENERAL ELECTRIC CO         1182.000         35,539         34,396           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE & CO         626.000         37,021         43,357           P         JOHNSON & JOHNSON         378.000         40,921         43,844           P         KIMBERLY CLARK CORP         183.000         23,898         20,937           P         LILLY ELI & CO         163.000         11,984         12,036           P         LOCKHEED MARTIN CORP         76.000         16,846         18,725           P         MERCK & CO INC         664.000         34,935         38,990           P         METLIFE INC         335.000         13,868         15,732           P         MICROSOFT CORP         884.000         46,333         52,969 <t< td=""><td>Р</td><td></td><td>94.000</td><td>•</td><td></td></t<>	Р		94.000	•	
P         EXXON MOBIL CORP         143.000         11,919         11,915           P         GENERAL ELECTRIC CO         1182.000         35,539         34,396           P         HOME DEPOT INC         163.000         21,134         19,888           P         INTEL CORP         399.000         12,151         13,913           P         INTUIT         94.000         9,508         10,222           P         JP MORGAN CHASE & CO         626.000         37,021         43,357           P         JOHNSON & JOHNSON         378.000         40,921         43,844           P         KIMBERLY CLARK CORP         183.000         23,898         20,937           P         LILLY ELI & CO         163.000         11,984         12,036           P         LOCKHEED MARTIN CORP         76.000         16,846         18,725           P         MERCK & CO INC         664.000         34,935         38,990           P         METLIFE INC         335.000         13,868         15,732           P         MICROSOFT CORP         884.000         46,333         52,969           P         NEXTERA ENERGY INC         347.000         40,147         44,416           P	Р		278.000	•	19,124
P GENERAL ELECTRIC CO         1182.000         35,539         34,396           P HOME DEPOT INC         163.000         21,134         19,888           P INTEL CORP         399.000         12,151         13,913           P INTUIT         94.000         9,508         10,222           P JP MORGAN CHASE & CO         626.000         37,021         43,357           P JOHNSON & JOHNSON         378.000         40,921         43,844           P KIMBERLY CLARK CORP         183.000         23,898         20,937           P LILLY ELI & CO         163.000         11,984         12,036           P LOCKHEED MARTIN CORP         76.000         16,846         18,725           P MERCK & CO INC         664.000         34,935         38,990           P METLIFE INC         335.000         13,868         15,732           P MICROSOFT CORP         884.000         46,333         52,969           P NEXTERA ENERGY INC         347.000         40,147         444,116           P OCCIDENTAL PET CORP         252.000         17,847         18,373           P PEPSICO INC         244.000         24,927         26,157           P PFIZER INC         1146.000         35,463         36,340			143.000	•	
P INTEL CORP         399.000         12,151         13,913           P INTUIT         94.000         9,508         10,222           P JP MORGAN CHASE & CO         626.000         37,021         43,357           P JOHNSON & JOHNSON         378.000         40,921         43,844           P KIMBERLY CLARK CORP         183.000         23,898         20,937           P LILLY ELI & CO         163.000         11,984         12,036           P LOCKHEED MARTIN CORP         76.000         16,846         18,725           P MERCK & CO INC         664.000         34,935         38,990           P METLIFE INC         335.000         13,868         15,732           P MICROSOFT CORP         884.000         46,333         52,969           P NEXTERA ENERGY INC         347.000         40,147         44,416           P OCCIDENTAL PET CORP         252.000         17,847         18,373           P PAYCHEX INC         408.000         21,282         22,710           P PEPSICO INC         244.000         24,927         26,157           P PFIZER INC         1146.000         35,463         36,340           P PNC FINL SVCS GROUP INC         115.000         9,733         11,057           <	Р		1182.000		
P INTUIT         94.000         9,508         10,222           P JP MORGAN CHASE & CO         626.000         37,021         43,357           P JOHNSON & JOHNSON         378.000         40,921         43,844           P KIMBERLY CLARK CORP         183.000         23,898         20,937           P LILLY ELI & CO         163.000         11,984         12,036           P LOCKHEED MARTIN CORP         76.000         16,846         18,725           P MERCK & CO INC         664.000         34,935         38,990           P METLIFE INC         335.000         13,868         15,732           P MICROSOFT CORP         884.000         46,333         52,969           P NEXTERA ENERGY INC         347.000         40,147         44,416           P OCCIDENTAL PET CORP         252.000         17,847         18,373           P PAYCHEX INC         408.000         21,282         22,710           P PEPSICO INC         244.000         24,927         26,157           P PHILIP MORRIS INTL INC         364.000         34,564         35,105           P PNC FINL SVCS GROUP INC         115.000         9,733         11,057           P QUALCOMM INC         188.000         9,641         12,919 <td>Р</td> <td>HOME DEPOT INC</td> <td>163.000</td> <td>21,134</td> <td>19,888</td>	Р	HOME DEPOT INC	163.000	21,134	19,888
P JP MORGAN CHASE & CO       626.000       37,021       43,357         P JOHNSON & JOHNSON       378.000       40,921       43,844         P KIMBERLY CLARK CORP       183.000       23,898       20,937         P LILLY ELI & CO       163.000       11,984       12,036         P LOCKHEED MARTIN CORP       76.000       16,846       18,725         P MERCK & CO INC       664.000       34,935       38,990         P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	INTEL CORP	399.000	12,151	13,913
P JOHNSON & JOHNSON       378.000       40,921       43,844         P KIMBERLY CLARK CORP       183.000       23,898       20,937         P LILLY ELI & CO       163.000       11,984       12,036         P LOCKHEED MARTIN CORP       76.000       16,846       18,725         P MERCK & CO INC       664.000       34,935       38,990         P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	INTUIT	94.000	9,508	10,222
P KIMBERLY CLARK CORP       183.000       23,898       20,937         P LILLY ELI & CO       163.000       11,984       12,036         P LOCKHEED MARTIN CORP       76.000       16,846       18,725         P MERCK & CO INC       664.000       34,935       38,990         P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	JP MORGAN CHASE & CO	626.000	37,021	43,357
P LILLY ELI & CO       163.000       11,984       12,036         P LOCKHEED MARTIN CORP       76.000       16,846       18,725         P MERCK & CO INC       664.000       34,935       38,990         P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	JOHNSON & JOHNSON	378.000	40,921	43,844
P LOCKHEED MARTIN CORP       76.000       16,846       18,725         P MERCK & CO INC       664.000       34,935       38,990         P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	KIMBERLY CLARK CORP	183.000	23,898	20,937
P MERCK & CO INC       664.000       34,935       38,990         P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	LILLY ELI & CO	163.000	11,984	12,036
P METLIFE INC       335.000       13,868       15,732         P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	LOCKHEED MARTIN CORP	76.000	16,846	18,725
P MICROSOFT CORP       884.000       46,333       52,969         P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	MERCK & CO INC	664.000	34,935	38,990
P NEXTERA ENERGY INC       347.000       40,147       44,416         P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	METLIFE INC	335.000	13,868	15,732
P OCCIDENTAL PET CORP       252.000       17,847       18,373         P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	MICROSOFT CORP	884.000	46,333	52,969
P PAYCHEX INC       408.000       21,282       22,710         P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	NEXTERA ENERGY INC	347.000	40,147	44,416
P PEPSICO INC       244.000       24,927       26,157         P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	OCCIDENTAL PET CORP	252.000	17,847	18,373
P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	PAYCHEX INC	408.000	21,282	22,710
P PFIZER INC       1146.000       35,463       36,340         P PHILIP MORRIS INTL INC       364.000       34,564       35,105         P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	PEPSICO INC	244.000	24,927	26,157
P PNC FINL SVCS GROUP INC       115.000       9,733       11,057         P QUALCOMM INC       188.000       9,641       12,919	Р	PFIZER INC	1146.000	35,463	
P QUALCOMM INC 188.000 9,641 12,919	Р	PHILIP MORRIS INTL INC	364.000	34,564	35,105
P QUALCOMM INC 188.000 9,641 12,919	Р		115.000	9,733	11,057
P RAYTHEON CO 148.000 18,475 20,326	Р	QUALCOMM INC	188.000	9,641	12,919
	Р	RAYTHEON CO	148.000	18,475	20,326

				Market
		Quantity	Cost	Value
Ρ	SPECTRA ENERGY CORP	535.000	15,794	22,368
Ρ	TARGET CORP	218.000	17,558	14,983
Ρ	TEXAS INSTR INC	235.000	14,412	16,650
Ρ	TRAVELERS COS INC	142.000	15,725	15,362
Р	WEC ENERGY GROUP	347.000	19,971	20,723
Ρ	WELLS FARGO & CO	370.000	18,059	17,023
Ρ	3 M CO	238.000	38,692	39,341
Р	AUTODESK INC	127.000	6,911	9,180
Ρ	BORG WARNER INC	241.000	8,532	8,637
Ρ	CBRE GROUP INC	302.000	8,354	7,780
Р	CENTENE CORP	282.000	17,169	17,619
Ρ	DR HORTON INC	337.000	9,806	9,716
Ρ	DARDEN RESTAURANTS INC	92.000	5,853	6,012
Р	EASTMAN CHEM CO	112.000	7,844	8,054
Ρ	EATON VANCE CORP	134.000	4,217	4,736
Р	FASTENAL CO	336.000	15,471	13,197
Р	FLIR SYS INC	224.000	7,024	7,374
Ρ	GLOBAL PMTS INC	198.000	13,261	14,359
Ρ	HASBRO INC	156.000	12,469	13,092
Ρ	HEXCEL CORP NEW	164.000	7,061	7,478
Ρ	HUNTINGTON INGALLS INDS INC	76.000	10,545	12,263
Р	ISHARES CORE S&P MID CAP ETF	1283.000	177,803	193,181
Р	KEYCORP NEW	664.000	7,653	9,376
Р	MASCO CORP	322.000	9,625	9,975
Ρ	MATTEL INC	168.000	5,444	5,297
Ρ	MAXIM INTEGRATED PRODS INC	301.000	10,600	11,929
Р	MEDNAX INC	103.000	7,115	6,309
Ρ	NEWFIELD EXPL CO	174.000	5,338	7,063
Ρ	PRICE T ROWE GROUP INC	170.000	12,300	10,882
Р	PRINCIPAL MIDCAP BLEND FUND	8027.340	165,000	178,287
Ρ	RANGE RES CORP	191.000	6,910	6,454
Ρ	RAYMOND JAMES FINL INC	128.000	6209	7,695
Ρ	REINSURANCE GROUP AMER INC	80.000	7,519	8,629
Ρ	RESAISSANCERE HOLDINGS LTD	39.000	4,493	4,847
Ρ	REPUBLIC SVCS INC	239.000	11,020	12,579
Р	SBA COMMUNICATIONS CORP	106.000	10,600	12,008
Р	SCOTTS MIRACLE GROW CO	99.000	6,921	8,721
Ρ	SEALED AIR CORP NEW	214.000	10,365	9,765
Р	SNAP ON INC	71.000	10,811	10,941
Р	SONOCO PRODS CO	140.000	6,310	7,040
P	SYNOPSYS INC	141.000	6,515	8,363
Р	VALSPAR CORP	97.000	8,829	9,661
Ρ	XILINX INC	130.000	6,118	6,613
Ρ	ADVANCED ENERGY INDS	226.000	7,111	10,780
Р	ALLEGHENY TECNOLOGIES INC	139.000	1,943	1,896
Р	AMERICAN EQUITY INVT LIFE HLDG	313.000	4,629	5,612
Р	ASTORIA FINL CORP	316.000	4,812	4,623
P	CABOT CORP	82.000	3,810	4,276
Р	CABOT MICROELECTRONICS CORP	144.000	5,684	7,957

				Market
		Quantity	Cost	Value
ρ	CEF ISHARES CORE S&P SMALL CAP	1623.000	177,400	192,601
Р	ENTEGRIS INC	452.000	5,868	7,187
Р	EVEBANK FINL CORP	307.000	4,316	5,928
Р	FIRSTCAST INC	154.000	6,633	7,269
Ρ	JOY GLOBAL INC	68.000	1,066	1,892
Р	MERITAGE HOMES CORP	125.000	4,318	3,869
Р	MOOG INC	90.000	4,009	5,226
Р	MUELLER WTR PRODS INC	818.000	7,650	10,078
Р	RYDER SYS INC	86.000	5,303	5,968
Ρ	SOUTH JERSEY INDS INC	154.000	4,194	4,566
Р	STIFEL FINL CORP	159.000	4,938	6,223
Р	TIMKEN CO	178.000	5,796	5,883
Р	TRUSTMARK CORP	153.000	3,554	4,235
Р	UNITED BANKSHARES INC WEST VA	178.000	6,536	6,711
Р	UNITED NATIONAL FOODS INC	106.000	3,967	4,424
Р	VICTORY SMALL CO OPPTY FUND	4548.772	165,000	182,497
Р	WESTBANCO INC	129.000	3,878	4,246
Р	WGL HLDGS INC	101.000	6,872	6,419
Р	ADIENT PLC	11.800	, -	537
Р	AIA GROUP LTD	1650.000	9,352	10,415
Р	ANHEUSER BUSCH INBEV SA/NV	68.000	8,115	7,853
Р	ARRIS INTERNATIONAL PLC	266.000	7,435	7,389
Р	ASML HOLDINGS NV	118.000	11,271	12,463
Р	ASSA ABLOY AB	691.000	13,650	12,585
Ρ	ASTRAZENECA PLC	423.000	12,327	11,979
Р	BCE	339.000	15,006	15,404
Р	BROADCOM LTD	81.000	12,149	13,793
Р	CHINA MOBILE LTD	581.000	6,507	6,657
Р	CHUBB LTD	158.000	18,714	20,066
Р	CK HUTCHISON HLDGS LTD	379.000	10,889	10,876
Ρ	COLOPLAST A/S-B	193.000	14,719	13,447
Ρ	COLRUYT SA	189.000	10,469	10,145
Ρ	CORE LABORATORIES NV	73.000	8,209	7,119
Р	DAIKIN KOGYO INDUSTRIES	173.000	12,633	16,694
Р	DB X-TRACKERS MSCI EAFE HEDGED	3837.000	92,316	102,141
Ρ	DIAGEO PLC	143.000	15,224	15,377
Р	ESSILOR INTERNATIONAL SA	. 107.000	13,175	12,011
Р	FANUC CORP	49.000	7,577	9,257
Р	FLEXTRONICS	501.000	5,757	7,109
Р	FUJI HEAVY INDUSTRIES LTD	139.000	5,236	5,510
Ρ	HAIER ELECTRONICS GROUP CO LTD	4234.000	7,099	6,836
Р	HSBC HLDGS PLC	365.000	11,645	13,917
P	IMPERIAL BRANDS PLC	150.000	7,869	7,243
Р	ING GROEP NV	620.000	7,701	8,128
Р	ISHARES MSCI EAFE ETF	12120.000	671,599	700,778
Р	JOHNSON CONTROLS INTL PLC	118.000	5,391	4,758
Р	KEYENCE CORP	17.000	10,977	12,466
Р	KUBOTA CORP	758.000	10,913	12,223
Р	LYONDELLBASELL INDUSTRIES NV	146.000	12,103	11,614

				Market
		Quantity	Cost	Value
Р	MACQUARIE GROUP LTD	86.000	5,291	5,222
Р	MAGNA INTL INC	251.000	10,525	10,304
Р	MEDTRONICS PLC	113.000	8,659	9,268
Р	MITSUBISHI ESTATE	522.000	10,043	10,380
Р	NESTLE SA	129.000	10,283	9,360
Ρ	NOVARTIS AG	140.000	10,865	9,967
Ρ	NXP SEMICONDUCTORS NV	170.000	13,613	17,000
Ρ	ONEX CORP	259.000	15,371	16,749
Ρ	PARTNERS GROUP NPV	25.000	9,581	12,666
Р	ROCHE HLDG LTD	375.000	11,824	10,784
Р	ROYAL DUTCH SHELL PLC	358.000	17,017	18,727
P	SHIRE LTD	160.000	10,560	9,083
Р	SINGAPORE TELECOMMUNICATIONS LTD	4348.000	12,143	12,120
Ρ	STANDARD CHARTERED PLC	1022.000	7,223	8,882
Ρ	STERIS PLC	103.000	7,276	6,882
Ρ	SUNCOR ENERGY INC	326.000	8,637	9,787
Ρ	SVENSKA HANDELSBANKEN AB	523.000	6,691	7,142
Ρ	TELENOR ASA	736.000	11,990	11,729
Ρ	TORONTO DOMINION BK ONTARIO	375.000	15,566	17,171
Ρ	TOTAL SA	269.000	12,751	12,842
Ρ	TOYOTA MOTORS CORP	71.000	7,731	8,212
Ρ	UNILEVER NV	415.000	18,237	17,355
Ρ	UNILEVER PLC	314.000	14,035	13,248
Ρ	VODAFONE GROUP PLC NEW	374.000	11,765	10,412
Р	ALIBABA GROUP HLDG LTD	75.000	7,345	7,628
Р	ICIC BK LTD	1549.000	10,694	12,841
Р	ISHARES EDGE MSCI MIN VOL	8785.000	443,821	464,112
Ρ	ISHARES MSCI EMERGING MARKETS	5203.000	167,296	193,239
Ρ	JD COM INC	344.000	9,102	8,927
Р	NASPERS LTD	49.000	7,955	8,213
Ρ	PARAMETRIC EMERGING MARKETS FUND	5849.874	81,000	76,750
Р	PING AN INSURANCE GROUP	2202.000	10,024	11,628
Р	TAIWAN SEMICONDUCTOR MFG LTD	393.000	9,789	12,222
Р	TENCENT HOLDINGS LTD	536.000	10,436	14,224
Р	TEVA PHARMACEUTICAL INDS LTD	127.000	7,010	5,428
		TOTAL SECURITIES	11,978,242	12,525,299
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	•			Market
		Quantity	Cost	Value
Р	DOUBLELINE FDS TR TOTAL RETURN BD FD CL I	162,988.410	1,803,317	1,768,424
Ρ	TEMPLETON INCOME TR GLOBAL TOTAL RETURN FD ADV CL	55314.408	767,286	648,285
Ρ	CMG ULTRA SHORT TERM BOND FUND	272382.332	2,448,717	2,456,317
Ρ	COLUMBIA BOND FUND	23081.431	200,000	203,687
Ρ	COLUMBIA CORPORATE INCOME FUND	21574.973	200,000	220,129
Ρ	COLUMBIA SHORT TERM BOND FUND	40333.101	400,000	403,699
Ρ	COLUMBIA REAL ESTATE EQUITY FUND	28570.733	450,000	442,275
Р	ALEXANDRIA REAL ESTATE EQUITY INC	79.00000	6,727	8,517
Р	CROWN CASTLE INTL CORP	211.0000	18,263	19,199
Р	HCP INC	272.0000	8,437	9,316
Ρ	MEDICAL PPTS TR INC	417.0000	5,150	5,813
Р	PUBLIC STARAGE INC	26.0000	6,737	5 <i>,</i> 557
Р	REALTY INCOME CORP	137.0000	8,226	8,144
Р	VENTAS INC	294.0000	17,093	19,918
Ρ	WELLTOWER INC	202.0000	13,186	13,843
	TOTAL FIXE		6,353,139	6,233,123
		-		

		Quantity	Cost	Market Value
Р	BHR MASTER FUND LTD	22,384	33,562	22,384
Ρ	CONTRARIAN EMERGING MARKET FUND	589,742	500,000	589,742
Ρ	OMEGA OVERSEAS PARTNERS LTD CLASS B	501,592	500,000	501,592
Р	SEER CAPITAL PARTNERS OFFSHORE FUND LTD	517,015	500,000	517,015
Ρ	SALIENT MLP TOTAL RETURN FUND LP	519,839	700,000	519,839
Р	AQR MANAGED FUTURES STRATEGY	15,136	150,000	147,881
Р	BOSTON PARTNERS LONG/SHORT RESEARCH FD	9,967	150,000	149,900
Ρ	MSREF VI OFFSHORE INVESTORS INT'L, LP	_	2,387,195	322,182
	TOTAL ALTERNATIVE INVESTMENTS	_	4,920,757	2,770,535

#### THE JULIO R. GALLO FOUNDATION

POST OFFICE BOX 1130 MODESTO, CA 95353 FISCAL YEAR ENDING OCTOBER 31, 2016

TID 94-6061539

## FORM 990-PF, PART XV, LINE 3 (a) GRANTS AND CONTRIBUTIONS PAID DURING THE FISCAL YEAR

All contributions made during the year were for general use in carrying out charitable, religious and educational activities. None of the recipients are private foundations.

RECEPIENT	ADDRESS	
Catholic Social Service Guild	c/o Current Treasurer, Modesto, CA	11,000
Del Monte Forest Conservancey 1943	3101 Forest Lake Road, Suite 1 Pebble Beach, CA 93954	1,000
Gallo Center for the Arts, Inc	1000 I Street, Modesto, CA 95354	31,200
Knight's Ferry History and Museum Associates	Post Office Box 861, Knights Ferry, CA 95361	5,000
Modesto Soccer Foundation Inc	Post Office Box 577229 Modesto, CA 95357	8,000
Modesto Union Gospel Mission	1400 Yosemite Blvd. Modesto, CA 95354	5,000
Saint Alphonsus Reginal Medical Center	1055 North Curtis Road Boise, ID 83706	500
Sonoma Valley Vintners	783 Broadway Sonoma, CA 95476	1,000
UCSF Foundation	Post Office Box 45339 San Francisco, CA 94145	20,000
United Samaritans Foundation	220 South Broadway Turlock, CA 95380	5,500
United Way of Stanislaus County	422 McHenry Avenue, Modesto, CA 95354	5,000
TOTAL CHARITABLE CONTRIBUTIONS		93,200
Bishop's Ministry Appeal	212 North San Joaquin Street, Stockton, CA 95202	15,000
Equestrian Order of the Holy Sepulchre of Jerusalem/Northwest Lieutenancy	609 Young Ct. Alamo, CA 94507	10,000
Franciscan Renewal Ministries	427 East 155th Street, New York, NY 10455	25,000
New Mount Carmel Foundation	Post Office Box 2507, Cody, WY 82414	10,000
Roman Catholic Bishop of Stockton	212 North San Joaquin Street, Stockton, CA 95202	5,000
Saint Vincent de Paul	529 I Street, Patterson, CA 95363	500
Sisters of the Cross of the Sacred Heart of Jesus	1320 Maze Boulevard, Modesto, CA 95351	7,000
Society of Jesus. Oregon Province	Post Office Box 86010, Portland, OR 97286	5,000
Star of the Sea Catholic Church (San Francisco Oratory)	4420 Geary Boulevard, San Francisco, CA 94118	2,500
St. Leo's Catholic Church	Post Office Box 666, Boyes Hot Springs, CA 95416	2,500
St. Mary's Catholic Church	501 NW 25th Street Corvallis, OR 97330	1,000
St Stanislaus Catholic Church	709 J Street, Modesto, CA 95354	215,000
TOTAL RELIGIOUS CONTRIBUTIONS		298,500
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Beyer High School	1717 Sylvan Ave Modesto, CA 95355	8,000
Central Catholic High School	200 South Carpenter Road, Modesto, CA 95351	8,750
Howard Training Center	1424 Stonum Road Modesto, CA 95351	8,000
Modesto High School	18 H Street, Modesto, CA 95351	8,000
Modesto Junior College	435 College Avenue Modesto, CA 95350	8,000
Oregon State University Foundation	850 S. W. 35th Street, Corvallis, OR 97333	55,000
Santa Clara University	500 El Camino Real, Santa Clara, CA 95053	10,000
Sigma Chi Foundation	1714 Hinman Ave Evanston, IL 60201-4576	33,333
Sonoma Elementary School	1560 Cummins Drive Modesto, CA 95358	10,000
Sonoma Valley High School	20000 Broadway Sonoma, CA 95476	2,500
St Stanislaus Catholic School	1416 Maze Boulevard, Modesto, CA 95351	10,000
University of Notre Dame	1100 Grace Hall Notre Dame, IN 46446-5612	500
University of the Pacific	3601 Pacific Avenue, Stockton, CA 95211	500
TOTAL EDUCATIONAL CONTRIBUTIONS		162,583
CVC 2015 TOTAL CRANTS AND CONTRIBUTIONS		554 500
FYE 2016 TOTAL GRANTS AND CONTRIBUTIONS		554,283