

# See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



## Form **990**

Department of the Treasury

Internal Revenue Service

EEA

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Information about Form 990 and its instructions is at www.irs.gov/form990.

2015

OMB No 1545-0047

Open to Public Inspection

<u> </u>	For the	2015 calend	ar year, or tax year begini	ning	07-01	, <b>2015, a</b> ral e	nding		06-	30 ,2016
В	Check if a	pplicable	C Name of organization UNIT	ED WAY OF NORTHERN A	RIZONA	INC			0	Employer Identification no
	Address c	hange	Doing business as							86-0211666
	Name cha	-		of mail is not delivered to street address	)		Room/s	suite	_	Telephone number
$\Gamma$	Initial retui		1515 E CEDAR AV		,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			(928)773-9813
		n/terminated		country, and ZIP or foreign postal code		. =			十	2,372,964
	Amended		FLAGSTAFF, AZ 8	- · ·					٦	
				<del></del>	<del></del> _		<del></del>		- 4	Gross receipts\$
Ų	Application	n penaing	F Name and address of principal		N		H(a)	Is this a gro subordinate	up retu	m for □ 反
		₹7	SAME AS C ABOVE	<del></del>		<del></del>				
	Tax-exem		501(c)(3) 501(c) (	(insert no ) 4947(a)(1) or	52	7	H(b)	Are all subo	ordinate " attach	s included? Yes No n a list (see instructions)
ī	Website:	▶ N/A				·· <del>······</del>	H(c)	Group exen	nption r	number` ►
				ociation Other >	L	Year of formation	1967	M State	of legal	domicile AZ
Pε	nt l	Summar	У							
	1	Briefly descr	be the organization's missi	on or most significant activities	Impro	ving lives	ь ра и	obilizi	ing	communities to
•	ľ	create 1	asting changes in	community condition	s. Uni	ted Way of	Nort	hern A	rizo	na (UWNA)
Activities & Governance	i	carries	out it's mission	by focusing on thee	action	areas: Edu	catio	n, Inco	ome	and Health -
r.	1	the buil	ding blocks for a	good life		7				
Š	1			discontinued its operations or d	Isposed of	more than 25%	of its ne	t assets		
Ğ	- 1		oting members of the gover	·	•			ł	3	22
ο O	1		•	of the governing body (Part VI	line 1b)				4	22
itie	- 1		· ·	calendar year 2015 (Part V, line				ŀ	5	12
≩	6		r of volunteers (estimate if r	, , ,			-	1	6	294
ă			•	Part VIII, column (C), line 12	/ -		i	}	7a	0
				u u	[ \ _ \ \ _ \ _	- J			7 <u>a</u> 7b	0
	- D	Net unrelate	d business taxable income	rom Form 990-1, line 34			<del>-</del>		/D	
				"	NON I	S 2015 🖺	**	Prior Year		Current Year
a			s and grants (Part VIII, line	٠,	- "	2,574	,594	2,274,212		
Ž	9	ū	vice revenue (Part VIII, line	)				0		
8	10	li vestment i	ncome (Part VIII, column (A	), lines 3, 4, and 7d)		ال ساء ، أ	_!	9	,007	1,067
Experience Canal Williams	11									97,685
≥	12	Total revenu	ie - add lines 8 through 11 (i	must equal Part VIII, column (A)	), line 12)	<u>·</u>		2,668	, 153	2,372,964
5	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)								1,319,972
m	14	Benefits paid	d to or for members (Part IX					0		
Ö	15	Salaries, oth	er compensation, employee	e benefits (Part IX, column (A), i	lines 5-10)			512	,090	577,616
ě	16a	Professional	I fundraising fees (Part IX, c	olumn (A), line 11e)						0
ě,	Ь		ising expenses (Part IX, coli		1	81,950				
Š	17		ises (Part IX, column (A), lir	· · ·				769	,747	706,286
N	18	•	• • • • • • • • • • • • • • • • • • • •	equal Part IX, column (A), line 2	25)			2,560		<del> </del>
~	19	•	ss expenses Subtract line	• • • • • • • • • • • • • • • • • • • •	_0,	'			,765	<del></del>
읓	, 13	Tievende les	33 expenses Oubliact line	TO HOTT LINE 12			Basinnia	ng of Current		
Net Assets on		Total access	(Port V line 16)				paðiuuil	2,326		End of Year
988	20		(Part X, line 16)				L			<del></del>
4	21		es (Part X, line 26)			•			,990	
			or fund balances. Subtract I	ine 21 from line 20 .				1,751	,62.	1,520,713
	art II		ire Block	<del></del>						<del> </del>
				n, including accompanying schedules an er) is based on all information of which p			k kuomiea (	je and beliet, i	II IŞ	
	<del></del> -		M Ol	<u> </u>	· · · · · · · · · · · · · · · · · · ·	<del>,</del>			T	1 1
	j		10 Wento Kli	L		1 <del>-</del>			N	UV 15,2014
Sig	ın	Signatu	re of officer	-0 - 1					Date	
He	re		STOVEN B. PE	ERU PRES/C	eu					
	- 1	Type or	print name and title	, , , , , , , , , , , , , , , , , , , ,						
		Print/Type or	eparer's name	Preparer's signature		Date	-	Check	ıf F	PTIN
Рa	id	1	A KLOMANN	<del>.</del>	Ŀ	11-15-2016		self-employe	` }	P00848468
	eparer			KLOMANN CPA PLLC			Firm'e	EIN ▶		
	e Only					, -	Phone			
<del>.</del> .	~ ~ m	, com a addres					Filone		י פי	71 8005
	the ID	C discourse #5:-		f AZ 86001				9	20-1	74-8995
_				own above? (see instructions)				· -		Yes X No
For	raperv	vork Reduct	ion Act Notice, see the se	parate instructions.						Form <b>990</b> (2015)

9-34

		021166	Page 2
Pa	Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III	<del></del>	
1	Briefly describe the organization's mission		
	Improving lives by mobilizing communities to create lasting changes in communi		
	United Way of Northern Arizona (UWNA) carries out it's mission by focusing on	thee act	ion
	areas: Education, Income and Health - the building blocks for a good life		
2	Did the organization undertake any significant program services during the year which were not listed on the		
	prior Form 990 or 990-EZ? .	☐ Yes	X No
	If "Yes," describe these new services on Schedule O		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program		
	services?	☐ Yes	X No
	If "Yes," describe these changes on Schedule O		
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured b	v	
	expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others	-	
	the total expenses, and revenue, if any, for each program service reported	,	
	the result of periods of the result of the same program control reported		
4a	(Code. ) (Expenses \$ 883,968 including grants of \$ ) (Revenue \$		
74	COMMUNITY IMPACT: UNITED WAY OF NORTHERN ARIZONA CARRIES OUT ITS MISSION BY IN	VECUTNO	
	THREE ACTION AREAS - EDUCATION, INCOME, AND HEALTH. WITHIN THE THREE ACTION AR		
	DEFINES GOALS, STRATEGIES, POPULATION INDICATORS AND PROGRAM OUTCOMES TO GUIDE	OUR WOR	<u>.                                    </u>
		<del></del>	
4b	(Code) (Expenses \$708,391 including grants of \$708,391) (Revenue \$		)
	THROUGHOUT THE REQUEST FOR PROPOSAL (RFP) SELECTION PROCESS, UNITED WAY OF NOR	THERN AR	I ZONA
	STRIVES TO BE INCLUSIVE AND TO ENGAGE STAKEHOLDERS, VOLUNTEERS, AND COMMUNITY	MEMBERS	ТНАТ
	REFLECT THE COMMUNITY'S BROAD DIVERSITY. ENGAGING A DIVERSE GROUP OF VOLUNTEER	S FROM A	CROSS
	NORTHERN ARIZONA WILL ENSURE THAT THIS PROCESS MOVES TOWARD STRONGER ALIGNMENT	WITH UN	ITED
	WAY OF NORTHERN ARIZONA GOALS. THE PROPOSAL SELECTION INCLUDES MULTIPLE STEPS	BY A COM	MUNITY
	COMMITTEE THAT SCREENS APPLICATIONS AND PERFORMS SITE VISITS BEFORE MAKING A F	INAL DEC	ISION.
	IN ADDITION, THE AGENCIES MUST SUBMIT QUARTERLY REPORTS WITH THEIR SPENDING AN		
	THE GRANT.		
			<del></del>
4c	(Code. ) (Expenses \$ 611,581 including grants of \$ 611,581) (Revenue \$		
70	DONOR DESIGNATIONS: UNITED WAY OF NORTHERN ARIZONA HONORS DONOR REQUESTED DESI		
	VARIOUS VERIFIED NOT FOR PROFIT 501(C)3 AGENCIES AS A COURTESY TO DONORS. SCHE		
		DOTE I K	EPORIS
	THESE AMOUNTS AS WELL AS THE UNITED WAY FUNDS.		
_			
4d	Other program services (Describe in Schedule O )		
	(Expenses \$ including grants of \$ ) (Revenue \$	)	
4e	Total program service expenses ▶ 2,203,940		
EEA		Fr	orm <b>990</b> (2015)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)	-		
7	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
•	assessments, or similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C,			
	Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a			
	custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X_
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10° If "Yes,"			
	complete Schedule D, Part VI .	11a	X	ļ
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII .	11b		X
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more			<u> </u>
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X_
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			İ
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 257 If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	] .		
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			1
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If	٠		
4.0	"Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?  Did the organization have agreeate revenues as general forms that \$10,000 from great making.	14a	-	X
þ	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate	146		v
15	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or	14b		X
13	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV .	15		X
16			<del> </del>	- ^
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	[	x
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on		<del> </del>	\ <u>^</u>
• •	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	1	Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	<del>'''</del> -		<del>  ^</del> `
- •	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	1	X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	<u> </u>	<del> </del>	† <del></del>
	If "Vas " complete Schedule G. Part III	10	l	l v

Part IV Checklist of Required Schedules (continued)

		1	Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	ļi		
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			_
	employees? If "Yes," complete Schedule J	23		_X_
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than	[ '		
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b	]	, ,	_
	through 24d and complete Schedule K If "No," go to line 25a .	24a		X
ь	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	L	<u> </u>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	1		
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior		1	
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any			
	current or former officers, directors, trustees, key employees, highest compensated employees, or			.,
	disqualified persons? If "Yes," complete Schedule L, Part II	26		_X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			Ì
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			v
00	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
_	Part IV instructions for applicable filing thresholds, conditions, and exceptions)	200		Х
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a_	<u> </u>	_^_
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
	·	200		A
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	,	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive more than \$25,000 in non-cash contributions? If Tes, complete schedule in	25		Α_
30	conservation contributions? If "Yes," complete Schedule M .	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			<del>                                     </del>
٠.	Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	<u> </u>		<del></del>
	complete Schedule N, Part II	32		x
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	]	Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,			
	or IV, and Part V, line 1	34	ļ	Х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	1	Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable	-		_
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	_		
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and			
	19? Note. All Form 990 filers are required to complete Schedule O	38	Χ_	

Х

Form 990 (2015)

14a

Form 990 (2015) UNITED WAY OF NORTHERN ARIZONA INC 86-0211666 Page 5 Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response or note to any line in this Part V Yes No Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 17 1a Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? X 1c Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a Х If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) За Х Did the organization have unrelated business gross income of \$1,000 or more during the year? If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial Х 4a If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Х Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the 6a organization solicit any contributions that were not tax deductible as charitable contributions? Х 6a If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods 7a X and services provided to the payor? If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was Х required to file Form 8282? 7c 7d If "Yes," indicate the number of Forms 8282 filed during the year X Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? X If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g g X 7h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the 8 8 sponsoring organization have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. 9a X Did the sponsoring organization make any taxable distributions under section 4966? Х 9b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? b 10 Section 501(c)(7) organizations. Enter Initiation fees and capital contributions included on Part VIII, line 12 10a а 10b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Section 501(c)(12) organizations. Enter 11 11a Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources 11b against amounts due or received from them ) Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b b Section 501(c)(29) qualified nonprofit health insurance issuers. 13 Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which 13b the organization is licensed to issue qualified health plans 13c Enter the amount of reserves on hand

Did the organization receive any payments for indoor tanning services during the tax year?

If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

14a

Form 990 (2015) UNITED WAY OF NORTHERN ARIZONA INC 86-0211666 Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 22 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O Enter the number of voting members included in line 1a, above, who are independent 1b 22 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 Х any other officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct 3 supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Х 6 Did the organization have members or stockholders? 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a one or more members of the governing body? 7a X b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b Х Did the organization contemporaneously document the meetings held or written actions undertaken during 8 the year by the following The governing body? 8a X Each committee with authority to act on behalf of the governing body? Х Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) No 10a Х Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Х b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c X 13 13 Did the organization have a written whistleblower policy? Х 14 Did the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Х The organization's CEO, Executive Director, or top management official 15a Other officers or key employees of the organization 15b Х If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

S	ec'	ti	on	C.	Di	sc	los	ur	е

- 17 List the states with which a copy of this Form 990 is required to be filed ► AZ
- Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) 18 available for public inspection. Indicate how you made these available. Check all that apply
  - X Own website Another's website
- ☑ Upon request
- Other (explain if Schedule O)
- Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, address, and telephone number of the person who possesses the organization's books and records 20

HEIDI HANSON (928)773-9813, 1515 E CEDAR AVE SUITE D-1, FLAGSTAFF, AZ 86004

Form	990	(2015)
VIIII	330	(2010)

EEA

UNITED WAY OF NORTHERN ARIZONA INC

86-0211666

Page 7

Form 990 (2015)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers; key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B)  Average hours per week (list any hours for related organizations	Position (do not check more than one box, unless person is both an officer and a director/trustee)  Or direct or director from the from th						(D) Reportable compensation from the organization (M. 2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)		(F) Estimated amount of other compensation from the organization
	below dotted line)	Individual trustee or director	institutional trustee	i i	employse	st compensated vyee	ar				and related organizations
(1) ANDY BERTELSEN DIRECTOR	3.00	Х		Х					d	0	0
(2) MARK CARROLL	1.00								1		
CHAIR		Х		Х					d	0	0
(3) JASON WOLFE SECRETARY/TREASURER	3.00	х		Х				}	d	0	0
(4) RICHARD BOWEN DIRECTOR	1.00	Х							q	0	0
(5) PEARL CHANG-ESAU DIRECTOR	1.00	Х							d	0	0
(6) STACEY BRECHLER-KNAGGS DIRECTOR	1.00	Х							d	0	0
(7) KAREN PUGLIESI DIRECTOR	1.00	Х							q	0	0
(8) BRADY BROGNI DIRECTOR	1.00	Х							d	0	0
(9) SEDRIC CADE VICE CHAIR	1.00	Х		Х					ď	0	0
(10)JEANNE SWARTHOUT DIRECTOR	4.00	х					_		a	0	0
(11)SYLVIA JOHNSON DIRECTOR	1.00	х							a	0	0
(12)LISA CAMPOS DIRECTOR	1.00	х							q	0	0
(13)JANET DEAN DIRECTOR	1.00	Х							q	0	0
(14)AMY KERR DIRECTOR	1.00	Х							q	0	0

Page 8

Annual and title   Annual and	Part VII	Section A. Officers, Directors, Trustees,	Key Employ	ees, a	nd l	High	est	Comp	ens	ated Employees (	continued)		
Secretarist continues   Secr						(0	<b>;</b> )						
Continue and direct   Continue and a description with the state of a description and a description with the state of a description and a description with the state of a description and a description with the state of a description and a description and a description with the state of a description and description and a description a		(A)	(B)	/4	-4 -b-					. (D)	(E)		(F)
Spring T Larson   1.00   X   0   0   0   0   0   0   0   0		Name and title	Average							Reportable	Reportable	Est	timated
Specific Companies   Specifi											l		
19BRETT LARSON   1.00   X   Q   Q   O   DIRECTOR   X   Q   Q   O   O   O			1	악코	'n	õ	7	9.5	77				
19BRETT LARSON   1.00   X   Q   Q   O   DIRECTOR   X   Q   Q   O   O   O			1	dire	stitut	ficer	y er	hes	me		-		
19BRETT LARSON   1.00   X   Q   Q   O   DIRECTOR   X   Q   Q   O   O   O			1 -	ctor	iona		nplo	/ee co		(W-2/1099-MISC)			
19BRETT LARSON   1.00   X   Q   Q   O   DIRECTOR   X   Q   Q   O   O   O				rust	ŧ	}	yee	履					
15 BRETT LARSON			"""	8	stee		l	nsat				o,gc	
DIRECTOR				]				8					
DIRECTOR							1						
DIRECTOR	(15)BDETT	TARCON	1 00	<del> </del>				-	-				
IBRISIA VANDERNAY				v		1	1				0		0
17,98,1026 BLANKENSHIP			1 00			-	<del>-</del> -		<del> </del>				
17 BRUCE BLANKENSHIP				x			Ì	}		0	0		0
19   19   10   10   10   10   10   10	-		1 00	<u> </u>			<u> </u>		-				
19BARBARA GOODRICH	~			x					1	r	0		0
DIRECTOR  1.00  DIRECTOR  1.00  DIRECTOR  1.00  DIRECTOR  2)DIRECTOR  3 C O O O O O O O O O O O O O O O O O O		<del></del>	1 00						-				
19)VERONICA HIPOLITO DIRECTOR  1.00 X 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	*			v			İ			r	0		0
DIRECTOR  20MIKE KELLY  1.00  VX  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			1 00	<u> </u>				<del>                                     </del>	<u> </u>				
20MIKE KELLY DIRECTOR	~			y '			Ì			,	0		0
DIRECTOR  2)DON ROYLEY  DIRECTOR  X  C  O  O  23)CYNTHIA SEELHAMMER  DIRECTOR  X  SOCION  X  SOCION  C  C  C  C  C  C  C  C  C  C  C  C  C			1 00			-		-			· · · · · ·		
23[DON ROWLEY DIRECTOR 23[CANTHIA SEELHAMMER 1_00 X	*			x						r	0		0
DIRECTOR  2D(INTHIA SEELHAMMER DIRECTOR  X  C  C  C  C  C  C  C  C  C  C  C  C	-		1.00	<del></del>	-		-		-				
22)CYNTHIA SEELHAMMER DIRECTOR DIRECTOR VICE PRESIDENT 40.00 VICE PRESID	~			x			1			c	0		O
DIRECTOR  20)CAROL DYKES  40.00  24)STEVE FERU  PRESIDENT (CEO  24)STEVE FERU  PRESIDENT/CEO  25)HEIDI HANSON  CHEIF OPERATING OFFICER  10 Sub-total  10 Total from continuation sheets to Part VII, Section A  d Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization greater than \$150,000? If "Yes," complete Schedule J for such individual for such person  1 Complete this table for your five highest compensation from the organization? If "Yes," complete Schedule J for such person  1 Complete this table for your five highest compensation from the organization Report compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 Caction B. Independent Contractors  (A) (B) (C) Compensation  Name and business address  2 Total number of independent contractors (including but not limited to those listed above) who			1.00	<del></del>		-	_		$\vdash$				<u> </u>
23)CARCE DYKES VICE PRESIDENT VICE P		- <i>-</i>		x		1		Ì		r	0		0
VICE PRESIDENT  40.00  Z9)STEVE PERU  40.00  Z9)HEIDI HANSON  CHEIF OPERATING OFFICER  A 0.00  To tal from continuation sheets to Part VII, Section A  d Total (add lines 1b and 1c)  Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ist any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual isted on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual for services rendered to the organization? If "Yes," complete Schedule J for such person  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization? Report compensation for the calendar year ending with or within the organization's tax year  (A)  Name and business address  2 Total number of independent contractors (including but not limited to those listed above) who			40.00	<del></del>			_						<u>`</u>
24) STEVE PERU PRESIDENT/CEO  3 UX  40.00  XX  81,409  0  0  281HEIDI HARSON CHEIF OPERATING OFFICER  XX  64,328  0  0  0  40.00 XX  64,328  0  0  0  15 Sub-total C Total from continuation sheets to Part VII, Section A Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual is listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 Esection B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who			10:00	ļ		X				87.007	0		0
PRESIDENT/CEO  25)HEIDI HANSON  CHEIF OPERATING OFFICER  A 0.00  CHORAGE TO Total from continuation sheets to Part VII, Section A  d Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ist any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual sisted on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 Exection B. Independent Contractors  1 Complete this table for your five highest compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Description of services  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who			40.00	<b> </b>		<u> </u>	-	<del>                                     </del>					
28)HEIDT HANSON   CHEIF OPERATING OFFICER						Ιx	1			81.409	0		0
CHETF OPERATING OFFICER  X  64,328  0  0  1b Sub-total  c Total from continuation sheets to Part VII, Section A  d Total (add lines 1b and 1c)  232,744  0  0  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization   Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 Exection B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  Name and business address  Description of services  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who		<del></del>	40.00	-		<u> </u>	┢╌			027103	<u>*</u> -		
1b Sub-total c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ►  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Compensation  1 Total number of independent contractors (including but not limited to those listed above) who	2 -'	- <b></b>				х	1			64.328	0	i	0
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ≥ 0  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization? Report compensation for the calendar year ending with or within the organization's tax year  (A) (B) (C)  Name and business address Description of services Compensation  (C)  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who		<del></del>	<u> </u>	1	<u> </u>								<u> </u>
d Total (add lines 1b and 1c)  2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Compensation  Compensation  Compensation of services  1 Total number of independent contractors (including but not limited to those listed above) who			on A	•									
Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶  3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000° If "Yes," complete Schedule J for such individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Compensation  7 Total number of independent contractors (including but not limited to those listed above) who		•			•			•		232.744	0		0
reportable compensation from the organization    Temporal Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual employee on line 1a? If "Yes," complete Schedule J for such individual sited on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000° If "Yes," complete Schedule J for such individual			to those list	ed abo	ve)	who	rec	eived i	more			l	<u>_</u>
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization? Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Compensation  Total number of independent contractors (including but not limited to those listed above) who				ou upo	,						0		
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual							_						Yes No
employee on line 1a? If "Yes," complete Schedule J for such individual  4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Description of services  Compensation  Total number of independent contractors (including but not limited to those listed above) who	3 Did	the organization list any former officer, director	. or trustee. k	ev em	vola	ee.	or h	iahest	com	pensated			
For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000° If "Yes," complete Schedule J for such individual		,		•		,				F		3	Ìχ
organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	•	•				and :	othe	er comi	nens	ation from the		-	
Individual  5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Name and business address  Description of services  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who		•											
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person  5 X  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Description of services  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who	-			165,	COI	iibic	16 0	CHECU	16.0	ior sucri		1	v
for services rendered to the organization? If "Yes," complete Schedule J for such person  Section B. Independent Contractors  Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Name and business address  Description of services  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who				from	· anv	unro	lata	d oraș	מכות	tion or individual	•		<u>^</u>
Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Name and business address  Description of services  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who		• •	•		-			_	IIIZa	non or individual		_	v
Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)  Name and business address  Description of services  Compensation  Total number of independent contractors (including but not limited to those listed above) who		<del></del>	complete Sci	ledule	3 10	1 50	cii p	erson					^
compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A)  (B)  (C)  Name and business address  Description of services  Compensation  Total number of independent contractors (including but not limited to those listed above) who			ed independ	ent cor	ntrac	otore	tha	t recei	vod i	more than \$100.00	0 of		
year  (A) (B) (C)  Name and business address Description of services Compensation :  2 Total number of independent contractors (including but not limited to those listed above) who			•										
(A) (B) (C) Name and business address Description of services Compensation :  Total number of independent contractors (including but not limited to those listed above) who			insauon ioi u	ie caie	iiuai	yea	1) CI	iding v	viti (	or within the organi	Zalion 3 tax		
Name and business address  Description of services  Compensation  :  Total number of independent contractors (including but not limited to those listed above) who	year	<del></del>								(B)			
2 Total number of independent contractors (including but not limited to those listed above) who											FARMORE		
Total number of independent contractors (including but not limited to those listed above) who		mania and business additions								Description of	30,71063	Comp	onsation
Total number of independent contractors (including but not limited to those listed above) who					_		_			<del> </del>	<del></del>	_	
Total number of independent contractors (including but not limited to those listed above) who		<del></del>	-						_	<del> </del>			
										<del></del>			
		<del></del>								+		_	
	2 Tota	al number of independent contractors (including	hut not limite	d to th	1000	liste	d al	יייייי	who		- <del>-</del>		······································
							u al						

Form 99	n (201	5) UNITED W	AY OF NORT	HER	N ARIZONA 1	INC		86-0211	.666	Page 9
Part \		Statement of Revenu								
1		Check if Schedule O contain		note	e to any line in thi	s Part VIII				🔲
		Once in Ocheanic O commen			,	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Re exclude under	venue ed from tax sections 2-514
ω <b>σ</b>	1a	Federated campaigns .	1:	a l						
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues		ь						
ָהֲ בַּ		Fundraising events .		c			1			
ξį	C .	<del>-</del>	<b>⊢</b>	d						
ᇐ	1	Related organizations	<u> </u>	e	409,482		1			
Siri	e	Government grants (contribution		-	409,402		ļ			
er S	1	All other contributions, gifts, gr		.	1 064 730					
혈통	ļ	and similar amounts not include		f	1,864,730		į.			
a t	g	Noncash contributions include	d in lines 1a-1f	\$	13,111	0 074 010				
<u>8 ₽</u>	h	Total. Add lines 1a-1f			·	2,274,212			-	
_				-	Business Code					
Program Service Revenue	2a			_						<del></del>
ě	b		<u> </u>	_						
8	С			_						
<u>\$</u>	d			_						
E	е			_ L						
j.	f	All other program service rever	iue							
Ē	a	Total. Add lines 2a-2f								
	<del>                                     </del>	Investment income (including of	ividends, intere	st.	<del></del>				ļ	
	3	and other similar amounts)	Wideride, miere	J.,	. ▶	1,067				1,067
	4	Income from investment of tax	exempt bond p	roce	eds . ►					
	5	Royalties			<b>•</b>					
	"	Tioyamoo	(ı) Real		(ii) Personal					
	60	Gross rents .	(i) Ficus	$\dashv$	(ii) i oiooiiioi	1	,			
				_						
	1	Less rental expenses				1				
		Rental income or (loss)			. •	1 1			Ì	
		Net rental income or (loss)	() Converted	$\neg$	(ii) Other					***************************************
	7a	Gross amount from sales of assets other than inventory	(i) Securities		(ii) Other					
	b	Less cost or other basis and sales expenses								
	C	Gain or (loss)								
		Net gain or (loss)			<b>•</b>					
e		Gross income from fundraising	1							
Other Revenue	•	events (not including \$	,			}				
ě		of contributions reported on lin	e 1c)							
i i		See Part IV, line 18	· · · · ,	а						
돌	١,	Less direct expenses		b		1				
•	1	Net income or (loss) from fund	Iraisina events	_					ĺ	
		Gross income from gaming ac			<u> </u>					
	98			а			1			
	1.	See Part IV, line 19	•	b		-				
		Less direct expenses		U		-	[		Ì	
	0	Net income or (loss) from gan	ing activities	•						
	10a	Gross sales of inventory, less					-			
		returns and allowances		а						
		Less cost of goods sold		b		-	-		1	
		Net income or (loss) from sale	s of inventory		<u> </u>	<u>_</u>	<u> </u>			
		Miscellaneous Revenu	e		Business Code	_	1			
	118	COST RECOVERY FEE -	DES		900099	46,359				
	1	COST RECOVERY FEE -			900099	51,330	51,330			
	_ I	All other revenue								
		Total. Add lines 11a-11d			<b>•</b>	97,68	<u> </u>			<u></u>
	- 1	Total revenue. See instruction	ns		•	2,372,96	97,685		q	1,067

# **Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

	ot include amounts reported on lines 6b, 7b,	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
	b, and 10b of Part VIII.		expenses	general expenses	expenses
1	Grants and other assistance to domestic organizations	1 212 272			
•	and domestic governments See Part IV, line 21	1,319,972	1,319,972		······
2	Grants and other assistance to domestic				
•	individuals See Part IV, line 22 .	-	<del></del>		
3	Grant's and other assistance to foreign				
	organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16	j	ļ	}	
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
3	trustees, and key employees .	240,944	164 176	40 732	26 026
6	Compensation not included above, to disqualified	240,944	164,176	40,732	36,036
U	persons (as defined under section 4958(f)(1)) and		1		
	persons described in section 4958(c)(3)(B)				
7	· · · · · · · · · · · · · · · · · · ·	224 029	150 471	20 564	25 002
7 8	Other salaries and wages	234,038	159,471	39,564	35,003
0	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	Ì		1	
9	Other employee benefits	63 009	41,707	11 05/	0 449
	· · · · · · · · · · · · · · · · · · ·	63,009		11,854	9,448
10 11	Payroll taxes Fees for services (non-employees)	39,625	27,341	6,340	5,944
a h	Management .				<del> </del>
р	Legal	40,369	21,871	13,476	5,022
C	Lobbying	40,309	21,0/1	13,476	
d	Professional fundraising services See Part IV, line 17				
e f	Investment management fees				
	Other (If line 11g amount exceeds 10% of line 25, column				
g	(A) amount, list line 11g expenses on Schedule O)	27,709	16,128	9,353	2,228
12	Advertising and promotion	61,218	33,255	4,523	23,440
13	Office expenses .	63,339	43,409	11,784	8,146
14	Information technology .	27,557	15,196	8,443	3,918
15	Royalties	21,331	13,190	0,443	3,916
16	Occupancy	26,487	14,828	8,512	3,147
17	Travel .	17,083	8,843	3,298	4,942
18	Payments of travel or entertainment expenses	17,083	0,043	3,296	4,542
10	for any federal, state, or local public officials	ļ			
10	Conferences, conventions, and meetings .	6,880	2 750	1 472	1 640
19 20	Interest	0,000	3,759	1,472	1,649
21	Payments to affiliates	10 667	7 669	9,162	1 026
22	· · · · · · · · · · · · · · · · · · ·	18,667 38,354	/ 669		1,836
	Depreciation, depletion, and amortization	<del></del>	5,645	38,354	1 427
23 24	Insurance	10,760	5,645	3,678	1,437
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e If		1		
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O)		-		,
_	`` '	305,335	305,335		·····
a	COMMUNITY INITIATIVES DUES AND SUBSCRIPTIONS	21,823	11,653	7,371	2,799
b	CAMPAIGN EXPENSES	40,705		68	36,955
c d	CAMPAIGN EXPENSES	40,703	3,682	- 08	
e	All other expenses	·			
25	Total functional expenses. Add lines 1 through 24e	2,603,874	2,203,940	217,984	181,950
26	Joint costs. Complete this line only if the	2,000,014	2,203,730	221/302	201,530
	organization reported in column (B) joint costs				
	from a combined educational campaign and				
	fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)	,		ļ	

Page 10

Form 990 (2015) UNITED WAY OF NORTHERN ARIZONA INC

[Part X | Balance Sheet 86-0211666

art	X _	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X		-	[
		•	(A)	İ	(B)
			Beginning of year		End of year
	1	Cash - non-interest-bearing	766,947	1	613,738
	2	Savings and temporary cash investments	219,052	2	221,913
	3	Pledges and grants receivable, net	834,171	3	705,593
	4	Accounts receivable, net		4	
	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees			
		Complete Part II of Schedule L .		5	
	6	Loans and other receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and			
Ì		sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary			
		organizations (see instructions) Complete Part II of Schedule L	Ì	6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
Ź	9	Prepaid expenses and deferred charges	13,490	9	
	10a	Land, buildings, and equipment cost or			
		other basis Complete Part VI of Schedule D 10a 769,	741		
	b	Less accumulated depreciation 10b 296,		10c	472,785
	11	Investments - publicly traded securities	200 200	11	
	12	Investments - other securities See Part IV, line 11		12	
	13	Investments - program-related See Part IV, line 11		13	
ļ	14	Intangible assets		14	
	15	Other assets See Part IV, line 11 .		15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	2,326,613	16	2,014,02
$\dashv$	17	Accounts payable and accrued expenses	193,568	17	225,30
	18	Grants payable	173,300	18	225,302
	19	Deferred revenue	8,083	19	8,08
	20	Tax-exempt bond liabilities .	0,003	20	0,00.
	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
,		·			
Labilities	22	Loans and other payables to current and former officers, directors,			
		trustees, key employees, highest compensated employees, and		22	
נ	00	disqualified persons Complete Part II of Schedule L	•	23	
	23	Secured mortgages and notes payable to unrelated third parties		24	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24) Complete Part X	272 220	0-	250.03
		of Schedule D	373,339	25	259,93
	26	Total liabilities. Add lines 17 through 25	574,990	26	493,31
		Organizations that follow SFAS 117 (ASC 958), check here ▶ 🗓 and			
Net Assets or Fund Balances		complete lines 27 through 29, and lines 33 and 34.			
<u> </u>	27	Unrestricted net assets	985,407	27	850,90
ם	28	Temporarily restricted net assets	766,216	28	669,80
	29	Permanently restricted net assets		29	
[		Organizations that do not follow SFAS 117 (ASC 958), check here	and		
ַה   מ		complete lines 30 through 34.			
100	30	Capital stock or trust principal, or current funds		30	
ê	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
<u> </u>	32	Retained earnings, endowment, accumulated income, or other funds		32	
-	33	Total net assets or fund balances	1,751,623	33	1,520,71
	34	Total liabilities and net assets/fund balances .	. 2,326,613	34	2,014,02

Form	990 (2015) UNITED WAY OF NORTHERN ARIZONA INC	86-021166	6	P	age 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,	372,	964
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,	603,	874
3	Revenue less expenses Subtract line 2 from line 1	3	(:	230,	910)
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,	751,	623
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line				
		10	1,	520,	713
Pa	rt XII Financial Statements and Reporting			_	
	Check if Schedule O contains a response or note to any line in this Part XII		_		
				Yes	No
1	Accounting method used to prepare the Form 990				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in	<del></del>			
	Schedule O				ĺ
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or				
	reviewed on a separate basis, consolidated basis, or both				ĺ
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				ĺ
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a				
	separate basis, consolidated basis, or both				
	⊠ Separate basis    □ Consolidated basis    □ Both consolidated and separate basis				l
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	X	l
	If the organization changed either its oversight process or selection process during the tax year, explain in				i
	Schedule O				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				1
	the Single Audit Act and OMB Circular A-133?		3a		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		ł

Form 990 (2015)

EEA

### **SCHEDULE A**

(Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No 1545-0047

2015

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

lame	of the	e organization					Employer identific	ation number	
		WAY OF NORTHERN ARIZONA		<u></u>			86-02116		
Pa	rt I	Reason for Public Charity	/ Status (All or	ganizations must co	omplete	this part	<ul> <li>See instruction</li> </ul>	s	
The o	orgar	nization is not a private foundation beca	•	•					
1	Ц	A church, convention of churches, or				)(A)(i).			
2	Ц	A school described in section 170(b)		· ·					
3	Ц	A hospital or a cooperative hospital se			-				
4	Ш	A medical research organization oper	ated in conjunction	with a hospital described	d in section	n 170(b)(1	)(A)(iii). Enter the		
		hospital's name, city, and state							
5	Ш	An organization operated for the bene	_	niversity owned or opera	ted by a go	vernment	al unit described in		
		section 170(b)(1)(A)(iv). (Complete F	•						
6		A federal, state, or local government of	-						
7	X	•			ernmental	unit or froi	m the general public		
		described in section 170(b)(1)(A)(vi)							
8	Ц	A community trust described in section		, , ,					
9	Ц	An organization that normally receives		• •				s	
		receipts from activities related to its ex	•	•	•	•			
		support from gross investment incom-					rom businesses		
		acquired by the organization after Jun		* * * * * * * * * * * * * * * * * * * *					
10	Ц	An organization organized and operat	•						
11	П	An organization organized and operat	•	•					
		one or more publicly supported organ					, ,	Check	
		the box in lines 11a through 11d that o		-					
	а					-		=	
		the supported organization(s) the		• •	ty of the dir	ectors or t	rustees of the suppor	ting	
	_	organization You must complete							
	b	Type II. A supporting organization				•		_	
		control or management of the sup		· ·	rsons that	control or i	manage the supported	d	
		organization(s) You must comp							
	С	Type III functionally integrated.		•				n,	
		its supported organization(s) (see	•						
	d	☐ Type III non-functionally integra							
		that is not functionally integrated					nt and an attentivenes	SS	
		requirement (see instructions). Yo	•	•					
	е	Check this box if the organization				s a Type I,	Type II, Type III		
	_	functionally integrated, or Type III	·	tegrated supporting orga	ınızatıon				
	f	Enter the number of supported organi						L	
	<u>g</u>	Provide the following information about		<del></del>					
	(i	Name of supported organization	(ii) EiN	(iii) Type of organization (described on lines 1-9	(iv) Is the o	rganization ir governing	(v) Amount of monetary support (see	(vi) Amount of other support (see	
				above (see instructions))	docum		instructions)	instructions)	
					-:-	T-7.			
					Yes	No	<del> </del>		
(A)									
			<del></del>		<u> </u>	<del>-</del>			
(B)									
			<del> </del>						
(C)									
						<del></del>			
(D)									
			<del> </del>			<del> </del>	<del>   </del>	<u> </u>	
(E)									
					<del> </del>		<u> </u>		
Tota	ıl				1				

Schedule A (Form 990 or 990-EZ) 2015 UNITED WAY OF NORTHERN ARIZONA INC 86-0211666

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support										
Calen	ndar year (or fiscal year beginning in) 🕨	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	<b>(f)</b> To	tal			
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	2,842,979	2,298,841	2,171,579	2,567,287	2,371,897	12,25	2,583			
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .										
3	The value of services or facilities furnished by a governmental unit to the organization without charge .							<del> </del>			
4	Total. Add lines 1 through 3	2,842,979	2,298,841	2,171,579	2,567,287	2,371,897	12,25	2,583			
5	The portion of total contributions by				!	1					
	each person (other than a				)' 						
	governmental unit or publicly										
	supported organization) included on										
	line 1 that exceeds 2% of the amount										
	shown on line 11, column (f) .							01,131			
6	Public support. Subtract line 5 from line 4						10,75	51,452			
	tion B. Total Support				T	· · · · · · · · · · · · · · · · · · ·					
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) To				
7	Amounts from line 4	2,842,979	2,298,841	2,171,579	2,567,287	2,371,897	12,25	52,583			
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	(2,909	) 24,496	39,521	9,007	1,067		71,182			
9	Net income from unrelated business activities, whether or not the business is regularly carried on										
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)	4,800						4,800			
11	Total support. Add lines 7 through 10 .			<u> </u>			12,3	28,565			
12	Gross receipts from related activities, etc (	see instructions)		•		12					
13	First five years. If the Form 990 is for the corganization, check this box and stop here			h, or fifth tax year a	as a section 501(c) 	(3)		▶ 🗆			
	ction C. Computation of Public Su			(6)		14	87.21	%			
14	Public support percentage for 2015 (line 6,			(1))		15	84.00	<del>/</del> %			
15				and line 14 is 22:	1/3% or more, cher		04.00				
16a	33 1/3% support test - 2015. If the organize box and stop here. The organization qualif				17070 OF THOIR, OHE	J. 1110		▼ X			
L					s 33 1/3% or more	_		2.21			
b	check this box and stop here. The organiz				2 30 1,370 01 111016	•		▶ □			
17-					or 16b, and line 14	Lis		_			
17a	10% or more, and if the organization meets										
	Part VI how the organization meets the "fac										
		no-circumstant	oco teot mo orga	anzanon quamos e				<b>▶</b> □			
b	organization 10%-facts-and-circumstances test - 2014	I. If the organization	n did not check a h	ox on line 13. 16a.	16b, or 17a. and li	ne					
J											
	15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here</b> .  Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly										
	supported organization .				•			<b>▶</b> □			
18	Private foundation. If the organization did	not check a box or	line 13, 16a, 16b,	17a, or 17b, check	k this box and see						
	instructions	•	•					<u>▶</u> □			
_						Schadula A /For	- 000 000	E70 2016			

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support						
Cale	endar year (or fiscal year beginning in)	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities						
	furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6)						
	ction B. Total Support						
Cale	endar year (or fiscal year beginning in) 🕨	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources .				,		
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975			_	,		
C	Add lines 10a and 10b .						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
13	Total support. (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is for the organization, check this box and stop here	ganızatıon's first, s	econd, third, fourth	, or fifth tax year a	as section 501(c)	(3)	▶ □
Sec	ction C. Computation of Public Su	*				- <sub>1</sub>	
15		• • • • • • • • • • • • • • • • • • • •		))		15	%
16	Public support percentage from 2014 Schedu					16	
	ction D. Computation of Investme			shares (f)		T 47	
17 10	, ,		•	oiumn (t))		17	
18	Investment income percentage from 2014 Sc					18	%
	33 1/3% support tests - 2015. If the organiz 17 is not more than 33 1/3%, check this box	and stop here. The	e organization qua	lifies as a publicly	supported organiza	ation	▶ 🗆
	33 1/3% support tests - 2014. If the organiz line 18 is not more than 33 1/3%, check this	box and stop here	. The organization	qualifies as a pub	licly supported orga	anization	<b>•</b> []
<u> 20</u>	Private foundation. If the organization did n	ot check a box on	line 14, 19a, or 19b	, check this box a	and see instructions	<u> </u>	<u>▶                               </u>

### Part IV Supporting Organizations

(Complete only if you checked a box in line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A.	All	Supportin	ng Orgai	nizations
------------	-----	-----------	----------	-----------

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes
- Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in **Part VI**.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7° If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI**.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in **Part VI**
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	-		
	1		
	2		
	3a		
	01-		
	3b		
	3с		
	4a		_
	4b		
ļ			
	4c		
	_		
	5a		
	5b	:	
	5c		
		,	
	6		
	7		
	· · · · · ·		
	8		
	_		
	9a		-
	9b		
	30		
	9c		
	77777	7.47777	·
	10a		
		į	
	10b	<u> </u>	<u> </u>

Schedi	the A (Form 990 of 990-EZ) 2015 ONTIED WAT OF NORTHERN THE EAST			<u> </u>
Par	t IV Supporting Organizations (continued)		V 1	<u></u>
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?	,		
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)	11a		
_	below, the governing body of a supported organization?	11b		
	A family member of a person described in (a) above?  A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
360	non B. Type I Supporting Significations		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			•
•	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	VI how providing such benefit carried out the purposes of the supported organization(s) that operated,	2	İ	1
800	supervised, or controlled the supporting organization.  ction C. Type II Supporting Organizations		<u> </u>	<u> </u>
Sec	don C. Type ii Supporting Organizations		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
•	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed		1	
	the supported organization(s)	1		
Sec	ction D. All Type III Supporting Organizations		1	T -:-
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the		1	
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the	1		
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	<u>'</u>	<del>                                     </del>	<del>                                     </del>
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported		İ	
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		ļ
3	By reason of the relationship described in (2), did the organization's supported organizations have a		ļ	
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's		ļ	
	supported organizations played in this regard.	3	<u> </u>	l
Se	ction E. Type III Functionally-Integrated Supporting Organizations			
1		nstru	ction	s):
_	The organization satisfied the Activities Test. Complete line 2 below.			
	The organization is the parent of each of its supported organizations. Complete <b>line 3</b> below.  The organization supported a governmental entity Describe in Part VI how you supported a government entity	مموا	inetru	ctions
		(300	Yes	
	Activities Test. Answer (a) and (b) below.  Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			1
•	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined		1	
	that these activities constituted substantially all of its activities	2a		
ı	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the		1	
	reasons for the organization's position that its supported organization(s) would have engaged in these		1	
	activities but for the organization's involvement	2b	<u> </u>	
3	Parent of Supported Organizations Answer (a) and (b) below.		1	
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
ı	b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	3ь	ŧ	
	of its supported organizations? If "Yes" describe in Part VI the role played by the organization in this regard.	JJD	1	1

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Org	ganiza	ations	
1 Check here if the organization satisfied the Integral Part Test as a qualifying	trust c	on Nov. 20, 1970. See	instructions. All
other Type III non-functionally integrated supporting organizations must com	plete S	Sections A through E	
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1	1	
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or	1 1	-	
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
Aggregate fair market value of all non-exempt-use assets (see	1		
instructions for short tax year or assets held for part of year):	<u></u>		
Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other			
factors (explain in detail in Part VI).	<u> </u>		
Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d	3	- <del></del>	
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
see instructions).	4	- <u></u>	
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by 035	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		<u> </u>
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1	1	
2 Enter 85% of line 1	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions)	6	·	<u> </u>
7   Check here if the current year is the organization's first as a non-functionally	/-integi	rated Type III supporting	ng organization (see
instructions).			

	ule A (Form 990 or 990-EZ) 2015 UNITED WAY OF NORTHERN  TYPE III Non-Functionally Integrated 509(a)		86-02:	11666 Page 7
	ction D - Distributions	(o) oupporting organiz	dationo (continuca)	Current Year
	Amounts paid to supported organizations to accomplish ex	empt purposes		- Carrotte Four
	Amounts paid to perform activity that directly furthers exem			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	ses of supported organiza	tions	<del></del>
	Amounts paid to acquire exempt-use assets		•	<del></del>
	Qualified set-aside amounts (prior IRS approval required)			<del></del>
	Other distributions (describe in Part VI). See instructions.		<del></del>	
	Total annual distributions. Add lines 1 through 6	<u> </u>		
8	Distributions to attentive supported organizations to which	the organization is respon	sive	
	(provide details in Part VI). See instructions.	<b>3</b>		
9	Distributable amount for 2015 from Section C, line 6	<del></del>		
	Line 8 amount divided by Line 9 amount		- \	
	<del></del>		(ii)	(iii)
	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	Underdistributions Pre-2015	Distributable Amount for 2015
_1	Distributable amount for 2015 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2015			
	(reasonable cause required-see instructions)			
_3	Excess distributions carryover, if any, to 2015.			
a				
b				
C				
d	From 2013			
ее	From 2014			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2015 distributable amount			
i	Carryover from 2010 not applied (see instructions)			
i	Remainder. Subtract lines 3g, 3h, and 3i from 3f.		,	
4	Distributions for 2015 from Section			
	D, line 7: \$		]	
а	Applied to underdistributions of prior years			······································
	Applied to 2015 distributable amount			· · · · · · · · · · · · · · · · · · ·
С	Remainder. Subtract lines 4a and 4b from 4.			***************************************
	Remaining underdistributions for years prior to 2015, if		•	
	any. Subtract lines 3g and 4a from line 2 (if amount			
	greater than zero, see instructions)			
6	Remaining underdistributions for 2015. Subtract lines 3h			
	and 4b from line 1 (if amount greater than zero, see			
	instructions).			
7	Excess distributions carryover to 2016. Add lines 3	<del></del>	:	
	and 4c	}		
8	Breakdown of line 7:			<del>'</del>
a	<del>-</del>		i	
b		······································		

c Excess from 2013d Excess from 2014e Excess from 2015

### SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 2015

Open to Public Inspection

Employer identification number

UNITED WAY OF NORTHERN ARIZONA INC 86-0211666 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of grants from (during year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised Yes No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation Held at the End of the Tax Year easement on the last day of the tax year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Yes No violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X

	ule D (Form 990) 2015 UNITED WAY OF NO					86-021		Page 2
Pai	t III Organizations Maintaining Co		<del></del>				sets (contin	ued)
3	Using the organization's acquisition, accession, a	nd other records, che	eck any of the follow	ving that are a	signific	ant use of its		
	collection items (check all that apply)							
а	Public exhibition	_	or exchange progra	ıms				
b	Scholarly research	e U Other						
C	Preservation for future generations	and avalous have	that further the are		.amat a	uracco in Dort		
4	Provide a description of the organization's collection XIII	ons and explain now	they further the org	janization's ex	кетірі р	urpose in Part		
5	During the year, did the organization solicit or rec-	ave donations of art	historical treasures	or other sim	ular			
•	assets to be sold to raise funds rather than to be	•		•	illai		☐ Yes	☐ No
Pai	t IV Escrow and Custodial Arrange	<del></del>	<u></u>			·- <u>·</u>		
	Complete if the organization ans		Form 990, Part	t IV, line 9,	or rep	orted an amo	unt on Forn	n
	990, Part X, line 21.							
1a	Is the organization an agent, trustee, custodian or	other intermediary for	or contributions or c	ther assets n	ot			
	ıncluded on Form 990, Part X? .						🗌 Yes	☐ No
b	If "Yes," explain the arrangement in Part XIII and	complete the followin	g table		_			
						Ar	mount	
C	Beginning balance .	•		,	10	<del></del>		
d	Additions during the year		•		1d	<del></del>		
e	Distributions during the year .				1e	<del></del>		
f n-	Ending balance .			lial accessment his	1f		Yes	□No
2a b	Did the organization include an amount on Form 9 If "Yes," explain the arrangement in Part XIII Che						∐ Yes	
_	rt V Endowment Funds.	ck nere ii ine expian	allon has been prov	nded on rait.	<u> </u>	<del></del>		
	Complete if the organization ans	wered "Yes" on	Form 990, Part	t IV. line 10	).			
	gumaus un	(a) Current year	(b) Prior year	(c) Two -ars		(d) Three years back	k (e) Four yea	ars back
1a	Beginning of year balance	113,844	113,687		,662	86,13		0,505
b	Contributions							<u> </u>
С	Net investment earnings, gains, and							
	losses	399	<u>1</u> ,162	21	,832	9,32	6 (	3,718)
d	Grants or scholarships							
е	Other expenditures for facilities and							
	programs .			<u> </u>				
f	Administrative expenses .	1,036	1,005	<del></del>	,807	79	<del></del>	653
g	End of year balance	113,207	113,844		,687	94,66	2 8	6,134
2	Provide the estimated percentage of the current y	·	e 1g, column (a)) he	eld as				
a	Board designated or quasi-endowment	%						
D	Permanent endowment ► %  Temporarily restricted endowment ►	%						
С	The percentages in lines 2a, 2b, and 2c should ea	<del></del>						
За	Are there endowment funds not in the possession	•	that are held and ad	lministered fo	r the			
-	organization by	rot into organization					Įγ.	es No
	(i) unrelated organizations						3a(i)	-
	(ii) related organizations .						3a(ii)	
b	If "Yes" on 3a(ii), are the related organizations list	ted as required on So	chedule R?				3b	
4	Describe in Part XIII the intended uses of the organization	·					L	
Pa	rt VI Land, Buildings, and Equipme							
_	Complete if the organization ans	swered "Yes" on	Form 990, Par	t IV, line 1	1a. Se	e <u>Form 990,</u> F	Part X, line	10
	Description of property	(a) Cost or other	basis (b) Cost of	or other basis	(c)	Accumulated	(d) Book va	atue
		(investmen	it) (	other)	d	epreciation		
1a	Land			55,090			5	5,090
b	Buildings			445,724		131,860	31	3,864
С	Leasehold improvements			174,168		120,751		3,417
d	Equipment	<u> </u>		94,759		44,345	5	0,414
<u>e</u>	Other			<del></del> ,_l				
Tota	<ol> <li>Add lines 1a through 1e (Column (d) must equal</li> </ol>	l Form 990, Part X, o	column (B), line 10c	)		. ▶	47	2,785

Part VII	Investments - Other Securities. Complete if the organization answ	ered "Yes" on Form 990, Par	t IV, line 11b. See Form 990, Part X, line 12
	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
1) Financial o	<del></del>	-	Cost of end-of-year market value
•	eld equity interests .		
3) Other	nd oquity interests		
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
	must equal Form 990, Part X, col (B) line 12)	<u> </u>	
Part VIII	Investments - Program Related.		
	Complete if the organization answ	<u>ered "Yes" on Form 990, Par</u>	t IV, line 11c. See Form 990, Part X, line 13
	(a) Description of investment	(b) Book value	(c) Method of valuation
			Cost or end-of-year market value
<u>(1)</u>			
(2)			
(3)			
(4) (5)			
(6)			
<del>(0)</del> (7)	<del></del>	<del></del>	<del>,</del>
\' <i>1</i>	<del></del>	<del></del>	
(8) (9) tal (Column (b)	must equal Form 990, Part X, col (B) line 13)	<b>&gt;</b>	
(8) (9) otal (Column (b)	Other Assets. Complete if the organization answ	<u>-</u>	t IV, line 11d. See Form 990, Part X, line 15
(8) (9) tal (Column (b)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) tal (Column (b) Part IX	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) tal (Column (b) Part IX  (1) (2) (3)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) Mal (Column (b) Part IX  (1) (2) (3) (4)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) tal (Column (b) Part IX (1) (2) (3) (4) (5)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) tal (Column (b) Part IX (1) (2) (3) (4) (5) (6)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par	
(8) (9) chal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9)	Other Assets. Complete if the organization answ	ered "Yes" on Form 990, Par (a) Description	
(8) (9) htal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) otal. (Column	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ	ered "Yes" on Form 990, Par (a) Description	(b) Book value
(8) (9) htal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) htal. (Column Part X	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25.	ered "Yes" on Form 990, Par (a) Description  9 15)  ered "Yes" on Form 990, Par	(b) Book value
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) Part X	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25.  (a) Description of hability	ered "Yes" on Form 990, Par (a) Description	(b) Book value
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) otal. (Column Part X  (1) Federal (	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25.	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	(b) Book value
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column Part X  (1) Federal II (2) DONOR	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  9 15)  ered "Yes" on Form 990, Par	t IV, line 11e or 11f. See Form 990, Part X,
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column Part X  (1) Federal II (2) DONOR (3)	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	t IV, line 11e or 11f. See Form 990, Part X,
(8) (9) htal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) htal (Column Part X  (1) Federal (2) DONOR (3) (4)	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	t IV, line 11e or 11f. See Form 990, Part X,
(8) (9) (1) (1) (2) (3) (4) (5) (6) (7) (8) (9) (1) Federal II (2) DONOR (3) (4) (5)	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	t IV, line 11e or 11f. See Form 990, Part X,
(8) (9) tal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) Dart X  (1) Federal II (2) DONOR (3) (4) (5) (6)	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	t IV, line 11e or 11f. See Form 990, Part X,
(8) (9) htal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) htal (Column Part X  (1) Federal (1)	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	t IV, line 11e or 11f. See Form 990, Part X,
(8) (9) htal (Column (b) Part IX  (1) (2) (3) (4) (5) (6) (7) (8) (9) otal. (Column Part X  (1) Federal II (2) DONOR (3) (4) (5) (6) (7)	Other Assets. Complete if the organization answ  (b) must equal Form 990, Part X, col (B) line Other Liabilities. Complete if the organization answ line 25. (a) Description of liability income taxes	ered "Yes" on Form 990, Par (a) Description  2 15)  ered "Yes" on Form 990, Par (b) Book value	t IV, line 11e or 11f. See Form 990, Part X,

	t XI Reconciliation of Revenue per Audited Financial Statements With Revenue per R	eturr	<u> </u>
<b></b>	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1	Total revenue, gains, and other support per audited financial statements	1	1,783,208
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	]	
а	Net unrealized gains (losses) on investments	1	
b	Donated services and use of facilities 2b 21,825		
С	Recoveries of prior year grants   2c .		
d	Other (Describe in Part XIII )	1	
e	Add lines 2a through 2d .	2e	21,825
3	Subtract line 2e from line 1	3	1,761,383
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	1	
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIII )		
С	Add lines 4a and 4b	4c	611,581
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	2,372,964
Pa	Reconciliation of Expenses per Audited Financial Statements With Expenses per	r He	turn.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	<u> </u>	2 014 110
1	Total expenses and losses per audited financial statements	1	2,014,118
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities 21,825	-	
b	Prior year adjustments		
C	Other losses . 2c		
d	Other (Describe in Part XIII )	20	21,825
е	Add lines 2a through 2d .	2e 3	1,992,293
3	Subtract line 2e from line 1		1,332,233
4	Amounts included on Form 990, Part IX, line 25, but not on line 1.  Investment expenses not included on Form 990. Part VIII, line 7b	1	
a			
b	Other (Describe in Part XIII )  Add lines 4a and 4b	4c	611,581
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	2,603,874
	rt XIII Supplemental Information.		
	ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part	X, line	9
	art XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information		
-,	,		
01	. Other revenues included on Form 990 (Part XI, line 4b)		
			<del></del> -
DON	OR DESIGNATIONS		<del></del>
_			
			···
	· · · · · · · · · · · · · · · · · · ·		
		_	

chedule D (Form 990) 2015 UNITED WAI OF NORTHERN ARIZONA INC	86-0211666	raye 5
Part XIII Supplemental Information (continued)		
•		
	0.11	
02. Other expenses not included on Form 990 (Part XII, lin	e 2d)	
DONOR DESIGNATIONS		
03. Other expenses included on Form 990 (Part XII, line 4b	')	
DONOR DESIGNATIONS		
,		
<u> </u>		
<del>_</del>		
,		
		<u></u>
•		
s ·		
<del></del>		

**№** (h) Purpose of grant Open to Public or assistance OMB No 1545-0047 Inspection 2015 Yes **IEALTH** HEALTH HEALTH HEALTH TEALTH INCOME HEALTH HEALTH × Employer identification number 86-0211666 (g) Description of non-cash assistance Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form (f) Method of valuation (book, FMV, appraisal, other) 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. (e) Amount of noncash assistance 8,005 63,636 19,226 9,639 38,072 12,000 53,612 7,844 (d) Amount of cash ▶ Attach to Form 990. Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States grant (c) IRC section if applicable General Information on Grants and Assistance **501C3 501C3 50103 501C3** 50103 **501C3** 501C3 501C3 the selection criteria used to award the grants or assistance? 86-0332919 86-0215065 9068600-98 23-7170086 23-7170086 86-0223999 86-6000441 86-0133397 (p) EIN UNITED WAY OF NORTHERN ARIZONA INC (5) CHANGEPOINT INTEGRATED HEAL ST 40 (3) ASSOCIATION FOR SUPPORTIVE 6135 N BLACK CANYON HIGHWAY (4) BIG BROTHERS BIG SISTERS (7) COCONINO COUNTY HOMECARE (a) Name and address of organization 2500 E SHOWLOW LAKE ROAD (6) HOUSING SOLUTIONS INC 460 N SWITZER CANYON DR (2) ARIZONA GIRL SCOUTS (1) AMERICAN RED CROSS (8) CATHOLIC CHARITIES or government AZ 86004 FLAGSTAFF, AZ 86003 FLAGSTAFF, AZ 86002 FLAGSTAFF, AZ 86001 FLAGSTAFF, AZ 86001 PHOENIX, AZ 85015 PHOENIX, AZ 85036 2708 N 4TH ST C-1 PINETOP, AZ 85935 219 E CHERRY AVE Department of the Treasury Internal Revenue Service Name of the organization PO BOX 21776 PC BOX 30134 SCHEDULE PO BOX 1701 FLAGSTAFF, (Form 990) Parti Part II

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2015)

RALTH

33,656

**501C3** 

20-4921369

(9) FLAGSTAFF SHELTER SERVICES

(100NA PEOPLES LEGAL SERVICES

FLAGSTAFF, AZ 86002

PO BOX 1808

2323 E GREENLAW LANE ST 1

FLAGSTAFF, AZ 86004

N

15,100

501C3

86-0207220

NCOME

Open to Public OMB No 1545-0047 Inspection 2015 Employer identification number 86-0211666 Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Attach to Form 990. General Information on Grants and Assistance UNITED WAY OF NORTHERN ARIZONA INC Department of the Treasury Internal Revenue Service Name of the organization SCHEDULE (Form 990) Part :

**%**□ (h) Purpose of grant or assistance EDUCATION EDUCATION □ Yes HEALTH IEALTH INCOME HEALTH HEALTH EALTH EALTH EALTH (g) Description of non-cash assistance Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form (f) Method of valuation (book, FMV, appraisal, other) 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (e) Amount of noncash assistance 20,02 121,009 22,669 17,034 11,996 21,044 98,767 34,997 29,602 14,67 (d) Amount of cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section if applicable 501C3 **50103 501C3** 501C3 **501C3 501C3 501C3 501C3 501C3** 501C3 the selection criteria used to award the grants or assistance? 86-0193726 86-0223720 86-0894950 86-0754044 86-0716673 86-0745153 45-3083785 86-0268489 86-0351566 86-0663432 (p) EIN (1) FLAGSTAFF FAMILY FOOD CENTE (4)HABITAT FOR HUMANITY FLAGST (5) BOYS AND GIRLS CLUB FLAGSTA (6) NATIVE AMERICANS FOR COMMUN (7)NORTHLAND FAMILY HELP CENTE (9) NORTH COUNTRY HEALTH CARE (10) ORTHERN AZ SENIOR CORPS 2717 N STEVES BLVD SUITE 11 (a) Name and address of organization 2532 N FOURTH STREET 506 2223 E 7TH AVE SUITE B (3) THE LITERACY CENTER SAINT JOHNS, AZ 85936 301 S PASEO DEL FLAG or government FLAGSTAFF, AZ 86001 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86003 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86001 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86011 (2) GUIDANCE CENTER (8) NEW HOPE RANCH 2187 N VICKEY ST 2920 N FOURTH ST 1903 N 2ND ST PO BOX 3783 PO BOX 1589 PO BOX 5063 Part II 0

Schedule i (Form 990) (2015)

3 Enter total number of other organizations listed in the line 1 table For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Open to Public OMB No 1545-0047 inspection 2015 Employer identification number 86-0211666 Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990 General Information on Grants and Assistance JNITED WAY OF NORTHERN ARIZONA INC Department of the Treasury Name of the organization ntemal Revenue Service SCHEDULE (Form 990) Part

**%** □ (h) Purpose of grant or assistance □ Yes HEALTH TEALTH HEALTH HEALTH HEALTH HEALTH EALTH EALTH HEALTH EALTH (g) Description of non-cash assistance Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form (f) Method of valuation (book, FMV, appraisal, other) 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (e) Amount of noncash assistance 7,233 22,999 31,941 25,926 9,000 17,946 6,64d 29,230 5,033 50,45 (d) Amount of cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States grant (c) IRC section ıf applicable 501C3 **501C3 501C3 501C3** 50103 50103 501C3 501C3 **501C3** 501C3 the selection criteria used to award the grants or assistance? 74-2385187 86-0324590 86-0481748 86-0526544 86-1012315 86-6000441 20-8033302 94-2926827 86-0096791 86-0473221 (b) EIN (7) COCONINO COUNTY TEEN WELLNE AS (6) SUNNYSIDE NEIGHBORHOOD ASSO (9) WHITE MOUNTAIN SAFE HOUSE (2) PLAZA VIEJA NEIGHBORHOOD 397 S MALAPAIS LANE SUITE 2 (8) VICTIM WITNESS SERVICES (a) Name and address of organization 201 E BIRCH AVE SUITE 4 SPRINGERVILLE, AZ 85939 2304 N 3RD ST SUITE 124 (3) ROUND VALLEY SENIORS (10) ONTHLAND HOSPICE (1) PARENTING ARIZONA FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86002 FLAGSTAFF, AZ 86001 FLAGSTAFF, AZ 86001 FLAGSTAFF, AZ 86003 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86001 256 S PAPAGO STREET PINETOP, AZ 85935 (4) SALVATION ARMY PAGE, AZ 86040 2625 N KING ST (5) ENCOMPASS PO BOX 2488 PO BOX 1890 201 E BIRCH PO BOX 790 PO BOX 997 Part II

Enter total number of other organizations listed in the line 1 table

<sup>2</sup> Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

**%** (h) Purpose of grant Open to Public or assistance OMB No 1545-0047 Inspection EDUCATION EDUCATION 2015 ☐ Yes **IEALTH** HEALTH HEALTH INCOME HEALTH INCOME Employer identification number 86-0211666 (g) Description of non-cash assistance Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form (f) Method of valuation (book, FMV, appraisal, other) 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. (e) Amount of noncash assistance 12,765 10,740 6,196 5,000 19,947 11,332 5,054 15,57 (d) Amount of cash ▶ Attach to Form 990. Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States grant (c) IRC section ıf applicable General Information on Grants and Assistance **501C3** 501C3 **501C3** 501C3 **501C3 501C3 501C3 501C3** the selection criteria used to award the grants or assistance? 86-0838347 86-0096799 86-0227210 86-1015268 47-0931254 86-0096791 26-1077054 86-0255127 (P) EIN UNITED WAY OF NORTHERN ARIZONA INC (4) SALVATION ARMY WHITE MOUNTA ĸ (1) PAGE REGIONAL DOMESTIC VIOL (7) SOUTHSIDE COMMUNITY ASSOCIA (9) COMMUNITY INFORMATION AND (3) PARENTING ARIZONA-WINSLOW (a) Name and address of organization (5) FRIENDS OF CAMP COLTON FLAGSTAFF, AZ 86002-2100 (6) HOZHONI FOUNDATION 2800 S LONETREE ROAD 2133 N WALGREEN BLVD or government FLAGSTAFF, AZ 86001 FLAGSTAFF, AZ 86002 FLAGSTAFF, AZ 86004 FLAGSTAFF, AZ 86001 SHOW LOW, AZ 85902 203 E BRANNEN AVE WINSLOW, AZ 86047 PAGE, AZ 86040 Department of the Treasury Name of the organization Internal Revenue Service PO BOX 22100 SCHEDULE ! PO BOX 3686 PO BOX 1264 PO BOX 490 PO BOX 393 (Form 990) (2) YMCA (8) SEDI Part II Part i

Schedule I (Form 990) (2015)

HEALTH

HEALTH

5,035

501C3

86-1043856

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table For Paperwork Reduction Act Notice, see the Instructions for Form 990.

7,882

501C3

86-0374813

(10CUDDLE OUTREACH MINISTRY

PAGE, AZ 86040

N

PO BOX 3022

2200 N CENTRAL AVE STE 211

PHOENIX, AZ 85004

SCHEDULE 1 (Form 990)		Gra Gove Complete	Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.	Assistance to ndividuals in t	Organization the United Sta 990, Part IV, line 21 o	S, tes rz.		OMB No 1545-0047 2015 Open to Public
Department of the Treasury Internal Revenue Service		► Information ab	<ul> <li>Attach to Form 990.</li> <li>Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.</li> </ul>	<ul><li>Attach to Form 990.</li><li>rm 990) and its instruction</li></ul>	ns is at www.irs.gov/f	orm990.		Inspection
Name of the organization		1					Employer identification number	umber
UNITED WAY OF NORTHERN ARIZONA    Part   General Information on G	HERN ARIZONA	Y OF NORTHERN ARIZONA INC General Information on Grants and Assistance	tance				0001170-08	
es th	maintain records to	substantiate the amou	nt of the grants or assis	grants or assistance, the grantees' eligibility for the grants or assistance, and	gibility for the grants or	assistance, and		Sey .
the selection criteria used to award the grants or assistance?  Describe in Part IV the organization's procedures for monitori	sed to award the gra	ants or assistance? Sedures for monitoring t	the selection criteria used to award the grants or assistance?  Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	the United States	•	•		
II II	Other Assistan	ce to Domestic Organization	Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization and Complete if the organization and Complete in the organization and Complete in the organization and Complete in the control of the organization and Complete in the organization and Complete in the control of t	mestic Governmen	its. Complete if the contract of the contract	Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form on Part II can be duplicated if additional space is needed	"Yes" on Form	
1 (a) Name and address of organization or government	of organization	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1)TERRA BIRDS								
PO BOX 605 FLAGSTAFF, AZ 86002	75	45-4318103	501C3	10,107				неастн
(3)								
(4)								
(5)								ļ
(9)								:
6								
(8)								
(6)								
(10)								
2 Enter total number of	section 501(c)(3) are other organizations	Enter total number of section 501(c)(3) and government organiza	Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table	table			<b>A A</b>	
۵.	Act Notice, see th	e Instructions for For	m 990.				Š	Schedule I (Form 990) (2015)

Schedule I (Form 990) (2015)

Æ

Page 2

86-0211666

### **SCHEDULE 0**

(Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

2015

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internat Revenue Service Name of the organization

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www irs gov/form990

Employer Identification number

UNITED WAY OF NORTHERN ARIZONA INC   86-0211666
01. Members or stockholder classes and rights (Part VI, line 6)
EACH CONTRIBUTOR TO THE MOST RECENT CAMPAIGN OF THE UNITED WAY, WHETHER BUSINESS,
CORPORATION, INSTITUTION, OR INDIVIDUAL SHALL BE A MEMBER AND SHALL BE ENTITLED TO VOTE AT
ALL MEMBERSHIP MEETINGS IF IN ATTENDANCE. SUCH MEMBERSHIP SHALL BE IN EFFECT FOR ONE YEAR
FOLLOWING THE DATE OF THE MEMBER'S CONTRIBUTION.
02. Member election for additional members (Part VI, line 7a)
EACH CONTRIBUTOR TO THE MOST RECENT CAMPAIGN OF THE UNITED WAY, WHETHER BUSINESS,
CORPORATION, INSTITUTION, OR INDIVIDUAL SHALL BE A MEMBER AND SHALL BE ENTITLED TO VOTE AT
ALL MEMBERSHIP MEETINGS IF IN ATTENDANCE. SUCH MEMBERSHIP SHALL BE IN EFFECT FOR ONE YEAR
FOLLOWING THE DATE OF THE MEMBER'S CONTRIBUTION.
03. Form 990 governing body review (Part VI, line 11)
UNITED WAY OF NORTHERN ARIZONA PRESENTS A DRAFT OF THE FORM 990 BEFORE IT IS FILED TO THE
FINANCE COMMITTEE. FOLLOWING 990 ACCEPTANCE BY THE FINANCE COMMITTEE, THE 990 THE 990 IS
FILED. IT IS THEN DISTRIBUTED TO THE FULL BOARD OF DIRECTORS.
04. Conflict of interest policy compliance (Part VI, line 12c)
UNITED WAY OF NORTHERN ARIZONA CONDUCTS AN ANNUAL REVIEW OF ALL CONFLICTS OF INTEREST
STATEMENTS WHICH ARE SIGNED BY ALL DIRECTORS AND KEY EMPLOYEES.
05. CEO, executive director, top management comp (Part VI, line 15a)
UNITED WAY OF NORTHERN ARIZONA'S DIRECTORS HAVE APPOINTED A COMMITTEE TO REVIEW AND
EXAMINE COMPENSATION DATA FROM OTHER UNITED WAY ORGANIZATIONS AND VARIOUS NON PROFITS OF
SIMILAR REVENUE STATUS. THIS COMMITTEE DETERMINES COMPENSATION BASED UPON DATA OBTAINED