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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2015

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

Open to Public Inspection

A	Fo	r th <u>e</u>	2015 calend	dar year, or tax year beginning 07–01 , 2015, and end	ling	06-30 ,2016				
В	Che	ck if a	pplicable	C Name of organization PROF. SKI INSTUCTORS OF AMER-RM		D Employer identification no.				
	Add	lress d	hange	Doing business as		84-0579452				
		ne cha	-		Room/suite	E Telephone number				
Ħ		al retu	•	PO BOX 775143		(970) 879-8335				
Ħ			n/terminated	City or town, state or province, country, and ZIP or foreign postal code						
H					546,941					
H		ended		STEAMBOAT SPRINGS, CO 80477		G Gross receipts\$				
ш	Афр	oncation	n pending	F Name and address of principal officer DANA FORBES	H(a) Is this a grou	up return for				
				1785 TIMOTHY DRIVE, STEAMBOAT SPRINGS, CO 80487	subordinate	s? Yes 🔀 No				
<u></u>			ot status	501(c)(3)	H(b) Are all subo	rdinates included? Yes No attach a list (see instructions)				
ī		bsite:		N. PSIA-RM. ORG	H(c) Group exem	nption number				
K	_			Corporation	50 M State of	of legal domicile CO				
P	art		Summa							
	ł	1	Briefly desci	nbe the organization's mission or most significant activities PROVIDE EDUCATION	N AND MEMBE	ERSHIP SERVICES				
â	- 1		FOR APPE	ROXIMATELY 6,500 SKI INSTRUCTORS.						
ă	Ì									
Ę	- {				·					
Governance		2	Check this b	box $lacktriangle$ If the organization discontinued its operations or disposed of more than 25% of i	its net assets					
		3	Number of v	voting members of the governing body (Part VI, line 1a)		3 12				
SS	- (4	Number of I	ndependent voting members of the governing body (Part VI, line 1b)		4 12				
Activities &		5	Total number	er of individuals employed in calendar year 2015 (Part V, line 2a)	[5 7				
슞	1	6	Total number	er of volunteers (estimate if necessary)		6				
Ā	- 1	7a		ted business revenue from Part VIII, column (C), line 12	[7a 0				
	ı			ed business taxable income from Form 990-T, line 34		7b 0				
				- RECEIVED II	Prior Year	Current Year				
	- 1	8	Contribution	ns and grants (Part VIII, line 1h)		0				
9	ַ נְ	9		rvice revenue (Part VIII, line 2g) · · · · · · · · · · · · · · · · · · ·	429,	737 450,743				
Rovenije		10	=	income (Part VIII, column (A), lines 3, 4, and 7d)		576 (305)				
٥	ا ۋ	11		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10d, and 11e)						
U	۱	12	Total royon	ue - add lines 8 through 11 (must equal Part VIII column (A) line (32)), U J	424	363 450 630				
		13		similar amounts paid (Part IX, column (A), lines 1-3)	434,					
	ŀ	14				1,657				
	1			d to or for members (Part IX, column (A), line 4)		0				
ď	8	15	•	her compensation, employee benefits (Part IX, column (A), lines 5-10)	208,					
Š	2			Il fundraising fees (Part IX, column (A), line 11e)		0				
Avnonses	1			ising expenses (Part IX, column (D), line 25)	<u> </u>					
Ü	ŭ	17	=	nses (Part IX, column (A), lines 11a-11d, 11f-24e)	216,					
		18	•	ses Add lines 13-17 (must equal Part IX, column (A), line 25)	424,					
		19	Revenue les	ss expenses Subtract line 18 from line 12 · · · · · · · · · · · · · · · · · ·	9,	902 4,249				
3	Net Assets or Fund Balances			<u> </u> B	eginning of Current	Year End of Year				
1	sets	20	Total assets	s (Part X, line 16)	773,	359 674,355				
	A P	21	Total liabilitie	es (Part X, line 26)	506,	062 401,183				
		22		or fund balances Subtract line 21 from line 20 · · · · · · · · · · · · · · · · · ·	267,	297 273,172				
سسسيا	art	_ ليبي		ure Block						
				clare that I have examined this return, including accompanying schedules and statements, and to the best of my kno claration of preparer (other than officer) is based on all information of which preparer has any knowledge	owledge and belief, it	is				
	, 001		id complete be	Calculation property (control that officer) to be accepted in the manufacture of the art of the manufacture of the art of		1 2 3/8/11				
٥:						13/30/16				
	gn		Signati	ure of officer		Date				
He	ere		DANZ	A FORBES, EXECUTIVE OFFICER						
			Type o	or print name and title						
			Print/Type p	reparer's name Preparer's signature / Date	Check 🔀	if PTIN				
	aid		Kari N	lelson 12-09-2016	self-employe	d P01031089				
	•	arei		Kari Nelson CPA	Firm's EIN					
U	se (Only	Firm's addre	PO Box 771273	Phone no					
_				Steamboat Springs CO 80477	97	10-879-7869				
Ma	y th	e IRS	discuss this	s return with the preparer shown above? (see instructions)	<u> </u>	· · · · · · ⊠ Yes 🔲 No				

For Paperwork Reduction Act Notice, see the separate instructions.

PI	Check if Schedule O contains a response or note to any line in this Part III
PI	ROVIDE EDUCATION AND MEMBERSHIP SERVICES
FC	
	OR APPROXIMATELY 6,500 SKI INSTRUCTORS.
_	
	id the organization undertake any significant program services during the year which were not listed on the
	rior Form 990 or 990-EZ? · · · · · · · · · · · · · · · · · · ·
	"Yes," describe these new services on Schedule O
3 Di	rd the organization cease conducting, or make significant changes in how it conducts, any program ervices? · · · · · · · · · · · · · · · · · · ·
	"Yes," describe these changes on Schedule O
	escribe the organization's program service accomplishments for each of its three largest program services, as measured by
	expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,
	ne total expenses, and revenue, if any, for each program service reported
4a (C	Code) (Expenses \$232,605 including grants of \$) (Revenue \$)
Pl	ROVIDE INFORMATION, EDUCATION AND NEWSLETTERS FOR SKI INSTRUCTORS. SERVICING APPROX 6,500
M	EMBERS.
_	
_	
4b (C	Code) (Expenses \$ including grants of \$) (Revenue \$)
_	
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_	
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_	
4c (C	Code (Code (
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_	
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_	
_	
_	
	Other program services (Describe in Schedule O)
	Other program services (Describe in Schedule O) Expenses \$ including grants of \$) (Revenue \$)

Part IV

Checklist of Required Schedules

Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Х Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 2 Χ 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to 3 Χ Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C. 5 X 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 6 Х Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Х Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 Χ 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 Χ 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, 11 VII, VIII, IX, or X as applicable Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 11a Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more 11b Χ c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c Χ d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d X X e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes." complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f X Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes." complete 12a 12a Χ Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 13 14a 14a Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 14b Х Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or 15 Χ for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 16 X Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on 17 Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 17 X Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 18 Х Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19 If "Yes," complete Schedule G, Part III 19

Part IV

Checklist of Required Schedules (continued)

No 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20a Х If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 12 If "Yes," complete Schedule I, Parts I and II 21 Х 22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Χ 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated 23 Χ 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No." go to line 25a 24a b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L. Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I 25b Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II 26 Χ Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, 27 substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III 27 Χ 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV а 28a Χ A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete b 28b Χ An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) C was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Χ 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 30 X Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, 31 31 X 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II 32 X 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 Х Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, 34 or IV, and Part V, line 1 34 Х X Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b Χ Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable 36 36 related organization? If "Yes," complete Schedule R, Part V, line 2 X Did the organization conduct more than 5% of its activities through an entity that is not a related organization 37 and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, 37 Х 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X

Par	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	<u> </u>	<u></u>	
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable		= .7 -	
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			_
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c	<u>X</u>	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax	-		` .
_	Statements, filed for the calendar year ending with or within the year covered by this return			
p	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
•	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial	[i		
	account)?	4a		Х
b	If "Yes," enter the name of the foreign country	76	7 10-111-11	47
b	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts		-	
	(FBAR).	-		, " -
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	-	X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	1		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	l _		
	required to file Form 8282?	7c		
đ	If "Yes," indicate the number of Forms 8282 filed during the year			
0	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e 7f		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7g		
g	If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-C?	79 7h		
h Q	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the	<u> </u>		
0	sponsoring organization have excess business holdings at any time during the year?	8	,	
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter		,,,,,	
а	Initiation fees and capital contributions included on Part VIII, line 12]		-
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	1		ł
11	Section 501(c)(12) organizations. Enter	· .		
а	Gross income from members or shareholders	1	_	
b	Gross income from other sources (Do not net amounts due or paid to other sources		ş-	
	against amounts due or received from them)	l		٠.
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	-	-	- '-
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	12-		
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
4.	Note. See the instructions for additional information the organization must report on Schedule O			=
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	the organization is licensed to issue qualified health plans	1		
с 14а	The state of the s	14a	 	Х
	If "Yes." has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		 ``

17 List the states with which a copy of this Form 990 is required to be filed 18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply ☐ Own website. ☐ Another's website. ☑ Upon request. ☐ Other (explain in Schedule O) 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records

(970)879-8335,

EEA

PROF.	SKI	INSTUCTORS	OF	AMER-RM

84	^=	-	^	A	_	~

Page 7

Form 990 (2015)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

Orical this box in Hollier the organization not any related	(C)			icer, director, or tre	15100						
		Position									
(A)	(B)	(do not check more than one						(0)	(E)	(F)	
Name and Title	Average hours per					s both ar /trustee		Reportable compensation	Reportable compensation from	Estimated amount of	
	week (list any		ei aile	u a u	ECIO	/II US(86)	,	from	related	amount of other	
	hours for related	2 5	5	0	~	G I	ת	the organization	organizations (W-2/1099-MISC)	compensation from the	
	organizations	Individual trustee or director	nstitutional trustee	Officer	Key employee	nplo	Former	(W-2/1099-MISC)	(11-2) 1000-101100)	organization	
	below dotted line)	ctor	anor		nplo	yee co				and related organizations	
		uste	trus		66	nper			i	organizations	
		•	tee		•	Highest compensated employee					
	1					۵			ļ		
	L						_				
(1) DONNIE MECHALKE											
BOD	ļ	X		_				0	0	00	
(2) JOEL W MUNN		.,		,,							
PRESIDENT	 	X		X				0	0	0	
(3) JANE_TARLOW									_	_	
BOD	 	Х					-	0	0	0	
(4) ROBIN MAY		X	,							_	
BOD		^-						0	0		
(5) RICK RODD		x		Х			1	0	o		
SECRETARY (6) JON HANGELEY	 			1			-			0_	
VICE PRESIDENT		X		Х				0	0	0	
(7) ROBERT LEMLEY	 	-^-		\ \frac{\chi}{\chi}							
BOD		Х						0	o	o	
(8) JENNY COOPER				-			_				
BOD		Х						0	o	o	
(9) ANDY DOCKEN											
BOD		Х						o	О	o	
(10)JOHN KIRSCHNER											
BOD		X						o	0	0	
(11)RUDY_MIICK											
BOD		X	<u> </u>				<u></u>	0	0	0	
(12)DANA FORBES	40.00	1									
EXECUTIVE OFFICER		<u> </u>		X	X		<u> </u>	76,451	0	18,376	
(13)		1						}			
	ļ	<u> </u>		<u> </u>	<u> </u>	ļ	<u> </u>	ļ	ļ		
(14)			1						}		
	<u> </u>	<u> </u>	1	<u> </u>			<u> </u>				

Part VII	Section A. Officers, Directors, Trustees,	Key Employe	ees, ar	<u>nd H</u>	ligh	est C	Comp	<u>ens</u> a	ted Employees (continued)	
	(A) Name and title	Average hours per hours per hours per hours per week (list any week (list any hours per hours pe				(E) Reportable compensation from	(F) Estimated amount of other				
		hours for related organizations below dotted line)	hours for related organizations below dotted real to large and the related organizations below dotted real to large and the related organizations below dotted related organizations below dotted related organizations below dotted related organizations or different relations organizations or different relations organizations organizations organizations organizations organization (W-2/1099-MISC)								compensation from the organization and related organizations
(15)											
(16)											
<u>(17)</u>											
(18)							 '		~		
<u>(19)</u>											
(20)											
(21)											
(22)											
(23)											
(24)											
(25)											
c Tot	b-total	on A · ·						•	76,451		18,376
2 Total	al number of individuals (including but not limited ortable compensation from the organization									(
	the organization list any former officer, director,	or tuistee k	ev emr	niove	20.0	r bio	beet (comp	enested	· · · · · · · · · · · · · · · · · · ·	Yes No
em	ployee on line 1a? If "Yes," complete Schedule J any individual listed on line 1a, is the sum of rep	for such indi	vidual	•			<i>.</i>				3 X
org	anization and related organizations greater than	\$150,000? If	"Yes,"	com	nplet	e Sc	hedul	e J fo	or such		4 X
5 Did	any person listed on line 1a receive or accrue of	ompensation	from a	iny u	ınrel	ated	orga	nızatı	on or individual		
	services rendered to the organization? If "Yes," or B. Independent Contractors	Jumpiere Scri	edule .	<u> </u>	Suc	ii pe	15011				5 X
1 Co	mplete this table for your five highest compensat mpensation from the organization Report compe										
	(A) Name and business address						 ,-		(B) Description of	1	(C) Compensation
											
									 		
									<u> </u>		
	al number of independent contractors (including eived more than \$100,000 of compensation from			ose •	liste	d ab	ove) v	vho			

Statement of Revenue

-		Check if Schedule O contain	s a respons	e or no	te to any line in thi	s Part VIII	<u> </u>	<u> </u>	<u>.</u> [
				-	i i i i i i i i i i i i i i i i i i i	(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
<u> </u>	T 4 -	e de la colonia	<u> </u>		`		revenue		512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns		1a		, ,	-	, ,	1
ភ្ជុំខ្ល	b	Membership dues		1b					
rξ,	C	Fundraising events · · · ·		1c			- ' -	-	
<u> </u>	d	Related organizations		1d			<u>.</u>)	
Sig.	9	Government grants (contribution	•	1e					" <u>-</u> " "
er (f	All other contributions, gifts, gr							
ള		and similar amounts not includ		1f				,	
d Ct	g	Noncash contributions included	d in lines 1a-	-1f. \$				- "	
_ <u>0, g</u> _	<u> </u>	Total. Add lines 1a-1f	<u></u>	· · ·	<u> ▶</u>		- :		
•	}				Business Code				
Ē	2a	MEMBERSHIP DUES			900099	401,274	401,274		
ş	b	PINS/MANUALS			900099	24,340	24,340		
925	C	MEMBER FEES			900099	25,129	25,129		
Ser	d								
Program Service Revenue	е								
rog	f	All other program service reven	ue · · · ·	• • •					
	g	Total. Add lines 2a-2f · · ·		<u></u>	· · · · · • >	450,743			
	3	Investment income (including di	vidends, inte	erest,					
		and other similar amounts) •	• • • • • •	• • •	· · · · · · · >	2,034			2,034
	4	Income from investment of tax-	exempt bond	d proce	eds · · · Þ				
	5	Royalties	<u></u>	· · ·	· · · · · · >				
	ì	ļ	(ı) Real	<u></u>	(ii) Personal		*		
	6a	Gross rents · · · · · ·							
	b	Less rental expenses · · · ·							٠
	С	Rental income or (loss)	: L——————					,	_
	d	Net rental income or (loss)	· · · · · ·		.				
	7a	Gross amount from sales of	(ı) Securiti	es	(II) Other			,	-
	1	assets other than inventory	93	,964			:	1	
	b	Less, cost or other basis				~		No. descrip	
	ĺ	and sales expenses · · · ·	96	,303					
	C	Gain or (loss)	(2	, 339)				_
_	d	Net gain or (loss) · · · · ·		• • • .	· · · · · · • >	(2,339)		(2,339
enne	8a	Gross income from fundraising				:	•	_	
	ł	events (not including \$							
æ		of contributions reported on line					·		
Other Rev	Ì	See Part IV, line 18 · · · ·		. а			-		
ŏ	1	Less direct expenses · · ·					:		,
	c	Net income or (loss) from fundra	aising events	s ·			`_ · ·		
	9a	Gross income from gaming activities	vities					<u>.</u>	-
		See Part IV, line 19 · · · · ·		· a					_
	1	Less direct expenses · · ·		,					
	C	Net income or (loss) from gamin	ng activities	• • •	· · · · · · >				
	10a	Gross sales of inventory, less					-		
		returns and allowances · · ·							
	b	Less cost of goods sold · ·	<i></i>	· b	L				
	_ c	Net income or (loss) from sales	of inventory		<u></u> ▶				<u> </u>
		Miscellaneous Revenue			Business Code	<u> </u>			
	11a	NEWSLETTER			900099	200	200		
	b								
	C								
	d	All other revenue · · · · ·			<u> </u>				
	9	Total. Add lines 11a-11d ·				200			
	12	Total revenue. See instructions	<u> </u>	<u></u>	· · · · · · >	450,638	450,943	0	(305

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX Do not include amounts reported on lines 6b, 7b, (A) Total expenses (B) Program service Management and 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 713 713 Grants and other assistance to domestic individuals See Part IV, line 22 944 944 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees 76,451 15,290 61,161 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 7 Other salaries and wages 101,835 89,032 12,803 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 5,181 2,976 2,205 9 36,338 19,371 16,967 10 15,537 9,100 6,437 11 Fees for services (non-employees) а Legal b 24,855 24,855 Accounting C 7,603 7,603 d Lobbying Professional fundraising services See Part IV, line 17 . Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) 954 954 12 3,014 2,428 586 13 2,855 2,855 14 Information technology 4,325 4,325 15 16 27,401 27,401 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 16,544 16,544 20 21 22 Depreciation, depletion, and amortization 7,464 7,464 23 10,402 10,402 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) c All other expenses 103,973 88,426 15,547 Total functional expenses. Add lines 1 through 24e 25 446,389 232,605 213,784 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720)

Part X **Balance Sheet**

		Check if Schedule O contains a response or note to any line in this Part X	(Δ)		
			(A) Beginning of year	}	(B) End of year
	1	Cash - non-interest-bearing	536,354	1	
- [2	Savings and temporary cash investments	536,334	2	561,758
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from current and former officers, directors,	# 5	-	
- }	-	trustees, key employees, and highest compensated employees			
		Complete Part II of Schedule L		5	
- }	6	Loans and other receivables from other disqualified persons (as defined under section		3	
	_	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and	4 4 2 4 7		, ,
Ì		sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary		-	
		organizations (see instructions) Complete Part II of Schedule L		- =	
1	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use			
	9	Prepaid expenses and deferred charges		8	
١.			10,938	9	2,854
ı	10a	Land, buildings, and equipment cost or	,		-
-	h	other basis Complete Part VI of Schedule D · · · · 10a 191,330	** ** *********************************		
	b 44	Less accumulated depreciation	32,784	10c	25,320
Ī	11	Investments - publicly traded securities	151,325	11	
	12	Investments - other securities See Part IV, line 11		12	
1	13	Investments - program-related See Part IV, line 11		13	
ł	14	Intangible assets		14	<u> </u>
)	15	Other assets See Part IV, line 11	41,958	15	84,423
_	16	Total assets. Add lines 1 through 15 (must equal line 34)	773,359	16	674,355
	17	Accounts payable and accrued expenses	13,971	17	24,021
	18	Grants payable		18	
-	19	Deferred revenue	241,512	19	236,875
-	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22	Loans and other payables to current and former officers, directors,	-	٠.,	
		trustees, key employees, highest compensated employees, and		`	
		disqualified persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
- !	24	Unsecured notes and loans payable to unrelated third parties	· ·	24	
ı	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24) Complete Part X			
-		of Schedule D · · · · · · · · · · · · · · · · · ·	250,579	25	140,287
_	26	Total liabilities. Add lines 17 through 25	506,062	26	401,183
.		Organizations that follow SFAS 117 (ASC 958), check here 🕨 🔯 and			-
		complete lines 27 through 29, and lines 33 and 34.			
	27	Unrestricted net assets	267,297	27	273,172
;	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets		29	
<u> </u>		Organizations that do not follow SFAS 117 (ASC 958), check here	,	=	
		complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
٠	33	Total net assets or fund balances	267,297	33	273,172
	34	Total liabilities and net assets/fund balances	773,359	34	674,355

Form	990 (2015) PROF. SKI INSTUCTORS OF AMER-RM	84-057	<u> 9452</u>	<u></u>	_ Pa	age 12
Pai	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI			• •		$\cdot \square$
1	Total revenue (must equal Part VIII, column (A), line 12)	. 1		4	50,6	538
2	Total expenses (must equal Part IX, column (A), line 25)	. 2		4	46,3	389
3	Revenue less expenses Subtract line 2 from line 1	. 3			4,2	249
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	. 4		2	67,2	297
5	Net unrealized gains (losses) on investments	- 5			1,6	526
6	Donated services and use of facilities	. 6				
7	Investment expenses	. 7				
8	Prior period adjustments	. 8				
9	Other changes in net assets or fund balances (explain in Schedule O)	. 9				0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line					
	33, column (B))	. 10		2	73,1	172
Pa	rt XII Financial Statements and Reporting					
	Check If Schedule O contains a response or note to any line in this Part XII					. 🗌
					Yes	No
1	Accounting method used to prepare the Form 990 🔲 Cash 🐰 Accrual 🔲 Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in		1	1		
	Schedule O			-		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		[2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or		ſ			-
	reviewed on a separate basis, consolidated basis, or both				-	
	Separate basis Consolidated basis Both consolidated and separate basis		1			
b	Were the organization's financial statements audited by an independent accountant?		[2b		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a		ſ		11/14 17	
	separate basis, consolidated basis, or both.		ŀ			
	Separate basis Consolidated basis Both consolidated and separate basis		1	-		
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight		ŀ			
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		[2c		
	If the organization changed either its oversight process or selection process during the tax year, explain in			,		
	Schedule O		ļ	-	-	" _
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				-	
	the Single Audit Act and OMB Circular A-133?		[3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		[
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	<u></u>	<u> </u>	3b		
EEA				Form	990 (2015)



SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

Department of the Treasury Internal Revenue Service

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

	of the organization	Employer identification number
	OF. SKI INSTUCTORS OF AMER-RM	84-0579452
Pai	Organizations Maintaining Donor Advised Funds or Other Similar Funds or Account	nts.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 6	
	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year · · · · · · · · · ·	
2	Aggregate value of contributions to (during year) •	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year · · · · · · · · ·	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised	
	funds are the organization's property, subject to the organization's exclusive legal control?	· · · · · · · · · · · · · · · · · · ·
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used	
	only for chantable purposes and not for the benefit of the donor or donor advisor, or for any other purpose	
	conferring impermissible private benefit?	· · · · · · · · · · · · · · · · · · ·
Pa	rt II Conservation Easements.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 7.	
1	Purpose(s) of conservation easements held by the organization (check all that apply)	
	Preservation of land for public use (e.g., recreation or education)	important land area
	Protection of natural habitat Preservation of a certified his	storic structure
	Preservation of open space	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a cons	servation
	easement on the last day of the tax year	Held at the End of the Tax Year
а	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
C	Number of conservation easements on a certified historic structure included in (a)	2c
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a	
	historic structure listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organiz	zation during the
	tax year ►	
4	Number of states where property subject to conservation easement is located	
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it holds?	· · · · · · · · · · · · · · · · · · ·
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation	easements during the year
	▶	
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation ease	ements during the year
	▶ \$	
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(1)
	and section 170(h)(4)(B)(ii)?	· · · · · · · · · · · · · · · · · · ·
9	In Part XIII, describe how the organization reports conservation easements in its revenue and expense statem	ent, and
	balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that	describes the
	organization's accounting for conservation easements	
Pa	art III Organizations Maintaining Collections of Art, Historical Treasures, or Oth	ner Similar Assets.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and	d balance sheet
	works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furt	therance of
	public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items	s
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and bal	lance sheet
	works of art, historical treasures, or other similar assets held for public exhibition, education, or research in further	therance of
	public service, provide the following amounts relating to these items:	
	(i) Revenue included on Form 990, Part VIII, line 1	
	(ii) Assets included in Form 990, Part X	> \$
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, p	provide the
	following amounts required to be reported under SFAS 116 (ASC 958) relating to these items	
а	Revenue included on Form 990, Part VIII, line 1	· · · · · · > \$
h	Assets included in Form 990 Part X	> s

	ele D (Form 990) 2015 PROF. SKI INSTUC					84-057		Page 2
Par	t III Organizations Maintaining Co	ollections of A	rt, Histori	cal Treas	sures, or C	Other Similar As	ssets (conti	nued)
3	Using the organization's acquisition, accession, ar	nd other records, ch	eck any of th	ie following t	hat are a sign	ificant use of its	_	
	collection items (check all that apply)							
а	Public exhibition	d 🗌 Loar	or exchang	e programs				
b	Scholarly research	e 🗌 Othe	er					
С	Preservation for future generations							
4	Provide a description of the organization's collection	ons and explain how	they further	the organization	ation's exemp	t purpose in Part		
	XIII	•	•	•	-	•		
5	During the year, did the organization solicit or rece	eive donations of art	, historical tre	easures, or o	other similar			
	assets to be sold to raise funds rather than to be i	maintained as part o	of the organiz	ation's colle	ction? .	· · · · · · · · · · · · · · · · · · ·	· · · 🗌 Yes	∏ No
Par	t IV Escrow and Custodial Arrange							
	Complete if the organization ans	swered "Yes" or	r Form 99	0, Part IV	, line 9, or	reported an amo	ount on Forn	n
	990, Part X, line 21.							
1a	Is the organization an agent, trustee, custodian or	other intermediary	for contributi	ons or other	assets not			
	included on Form 990, Part X?						· · · [] Yes	☐ No
b	If "Yes," explain the arrangement in Part XIII and o	complete the follows	ng table [.]				_	_
					[A	mount	
c	Beginning balance				[1c		
d	Additions during the year				[1d		
0	Distributions during the year				[1e		
f	Ending balance					1f		
2a	Did the organization include an amount on Form 9	990, Part X, line 21,	for escrow o	r custodial a	ccount liability	?	· · · Yes	No
b	If "Yes," explain the arrangement in Part XIII Che	ck here if the explar	nation has be	en provided	on Part XIII		. . <i>.</i> .	
Par								
L	Complete if the organization and	swered "Yes" or	n Form 99	0, Part IV	, line 10			
		(a) Current year	(b) Prior	year (c) Two years back	(d) Three years bac	ck (e) Four yea	ars back
1a	Beginning of year balance							
b	Contributions							
С	Net investment earnings, gains, and							
	losses							
d	Grants or scholarships							
е	Other expenditures for facilities and							
	programs			-				
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the current y	ear end balance (lir	ne 1a. colum	n (a)) held a				
а	Board designated or quasi-endowment	%	4 ,	() //				
b	Permanent endowment > %							
c	Temporarily restricted endowment	%						
•	The percentages in lines 2a, 2b, and 2c should ea							
3a	Are there endowment funds not in the possession		that are held	d and admin	stered for the			
	organization by						Ye	es No
	(i) unrelated organizations · · · · · · · ·						3a(i)	-
	(ii) related organizations						3a(ii)	\dashv
b	If "Yes" on 3a(ii), are the related organizations list	ed as required on S	chedule R?				3b	
4	Describe in Part XIII the intended uses of the orga	·					ــــــــــــــــــــــــــــــــــــــ	
Pa	rt VI Land, Buildings, and Equipme							
	Complete if the organization an		n Form 99	0, Part IV	/, line 11a.	See Form 990, F	Part X, line 1	10.
	Description of property	(a) Cost or oth		(b) Cost or oth		(c) Accumulated	(d) Book va	
	Doson, plant of property	(investm	t t	(other	į.	depreciation	(=, =====	
1a	Land				1		 	
b	Buildings							
c	Leasehold improvements			1 =	5,848	2,436	1′	3,412
d	Equipment				5,482	163,574		1,908
- -	Other				-,			-,,,,,,,
Tota	Add lines 1a through 1e (Column (d) must equa		column (B).	line 10c)			21	5.320

(a) Description of society or entergy		Part IV, line 11b See Form 990,	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market v	
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)	_		
(B)			
(C)			
(D)			
(E)			
(F)	_		
(G)			
(H)	_		
Total (Colonia) (C) most odes to any see, talky, col (D) mio 12)	<u> </u>		
Part VIII Investments - Program Related. Complete if the organization answ	ered "Yes" on Form 990,	Part IV, line 11c See Form 990,	Part X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market v	
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)		1	
Total (Column (b) must equal Form 990, Part X, col. (B) line 13.)	•	-	-
Part IX Other Assets. Complete if the organization answ	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	
Part IX Other Assets. Complete if the organization answ		Part IV, line 11d. See Form 990,	(b) Book value
Part IX Other Assets. Complete if the organization answ (1) DUE FROM ASEA	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Part IX Other Assets. Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3)	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4)	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5)	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5) (6)	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5)	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	(b) Book value 38,39
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5) (6) (7)	ered "Yes" on Form 990,	Part IV, line 11d. See Form 990,	
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5) (6) (7) (8)	ered "Yes" on Form 990, (a) Description		(b) Book value 38,39 46,03
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. Complete if the organization answ	ered "Yes" on Form 990, (a) Description		(b) Book value 38,39 46,03
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. Complete if the organization answ line 25.	ered "Yes" on Form 990, (a) Description 15)		(b) Book value 38,39 46,03
Complete if the organization answ (1) DUE FROM ASEA (2) DUE FROM ED FOUNDATION (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line Part X Other Liabilities. Complete if the organization answ line 25. 1. (a) Description of liability	ered "Yes" on Form 990, (a) Description 15)	Part IV, line 11e or 11f. See Forn	(b) Book value 38,39 46,03
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	tule D (Form 990) 2015 PROF. SKI INSTUCTORS OF AMER-RM	84-0579452	Page 4
Pa	rt XI Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1	Total revenue, gains, and other support per audited financial statements	. 1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains (losses) on investments		
b	Donated services and use of facilities	" -	
C	Recoveries of prior year grants		
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d	. 2ө	
3	Subtract line 2e from line 1	. 3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	_	
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIII)		
С	Add lines 4a and 4b	. 4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		
Pa	rt XII Reconciliation of Expenses per Audited Financial Statements With Expense	s per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1	Total expenses and losses per audited financial statements	. 1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	(M. 1. M. 1.	
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses · · · · · · · · · · · · · · · · · ·	,	
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d · · · · · · · · · · · · · · · · · ·	. 2e	
3	Subtract line 2e from line 1	. 3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
C	Add lines 4a and 4b	. 4c	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	- 5	
Pa	art XIII Supplemental Information.		
Prov	vide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4,	Part X, line	
2, P	art XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information		
		·· ··········	
			
			

PROF. SKI INSTUCTORS OF AMER-RM

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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Internal Revenue Service Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

Name of the organization

OMB No 1545-0047

Open to Public Inspection

Employer identification number

84-0579452 PROF. SKI INSTUCTORS OF AMER-RM 01. Members or stockholder classes and rights (Part VI, line 6) ORGANIZATION IS A NON-STOCK NOT-FOR-PROFIT CORPORATION WITH ONE CLASS OF MEMBERS. 02. Member election for additional members (Part VI, line 7a) EACH YEAR AN ELECTION IS HELD BY THE MEMBERSHIP TO ELECT VACANT POSITIONS ON THE BOARD OF DIRECTORS 03. Form 990 governing body review (Part VI, line 11) THE FORM 990 IS REVIEWED AND DISCUSSED BETWEEN THE ORGANIZATIONS CPA AND THE EXECUTIVE OFFICER BEFORE SIGNING AND FILING. NO REVIEW BY THE GOVERNING BODY WAS OR WILL BE CONDUCTED 04. Conflict of interest policy compliance (Part VI, line 12c) A COPY OF THE CONFLICE-OF-INTEREST POLICY IS FURNISHED TO EACH DIRECTOR, OFFICER, COMMITTEE CHAIR AND MANAGEMENT EMPLOYEE WHO IS PRESENTLY SERVING THE ORGANIZATION. WHEN A CONFLICT ARISES FROM A DIRECTOR THEY NOTIFY THE BOARD CHAIR IN WRITING, IF IT IS DEEMED A CONFLICT THEY ARE NOT ALLOWED TO VOTE OR PARTICIPATE IN DECISIONS ON THE ISSUE. WHEN A STAFF MEMBER HAS A CONFLICT THE EXECUTIVE DIRECTOR IS NOTIFIED AND ANY ACTION THAT IS NECESSARY IS TAKEN. THE POLICY AND ITS APPLICATION IS REVIEWED ANNUALLY BY THE DIRECTORS. 05. Governing documents, etc, available to public (Part VI, line 19) THE ORGANIZATIONS BY-LAWS ARE AVAILABLE TO THE GENERAL PUBLIC ON ITS WEB-SITE. FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST.

SCHEDULE R Rela (Form 990) ► Complete if the	Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.	nrelated Parm 990, Part IV, Ii	irtnerships ne 33, 34, 35b, 36, c	ır 37.	S	OMB No 1545-0047	5-0047
~	► Attach to Form 990.	n 990.		ç	,	Open to Public	
	Information about Schedule R (Form 99U) and its instructions is at www.irs.gov/rorm99U	istructions is at	www.irs.gov/rorms		redmin notestitable revolume	nimber timber	
Name of the organization PROF. SKI INSTUCTORS OF AMER-RM				<u> </u>	84-0579452		
Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990,	complete if the organization answe	ered "Yes" or		Part IV, line 33			
	(b) Primary activity	Le Or		(d) Total income End≺	(e) End-of-year assets	(f) Direct controlling entity	ty
(1)							
(2)							
(3)							
(4)							
(5)							
Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.	rganizations Complete if the organical during the tax year.	anization ans	wered "Yes" on	Form 990, Part I	V, line 34 bec	ause it h	ad
(a)	(q)	(0)	(p)	(e)	(J)		(9)
Name, address, and EiN of related organization	Primary activity	Legal dom (state or foreign country)	Exempt Code section	Public charity status (if section 501(c)(3))	Direct controlling , entity		controlled entity?
(1) ROCKY MIN SKI INSTRUCT ED FOUN, 84-1070853 PO BOX 775143 STEAMBOAT SPRINGS, CO 80477	EDUCATION FOR SKI INSTRUCTORS.	8	501 C 3	თ	N/A		×
(2)							
(3)							
(4)							
(5)							
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	rm 990.				Sch	Schedule R (Form 990) 2015	1 990) 2015

EEA

Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 84-0579452 PROF. SKI INSTUCTORS OF AMER-RM

Schedule R (Form 990) 2015

Page 2

(h) (i)
Percentage Sec 512(b)(13)
ownership controlled % • managing owner-partner? ship Schedule R (Form 990) 2015 3 Yes No entity? Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, Yes No Gen or 9 amount in box 20 of Schedule K-1 (Form 1065) Code V-UBI end-of-year assets Ξ (g) Share of tions? Disproportionate alloca-Ξ (f) Share of total Share of end-of-year assets ncome <u>(6</u> line 34 because it had one or more related organizations treated as a corporation or trust during the tax year Type of entity (C corp, S corp, or trust) (f) Share of total Income because it had one or more related organizations treated as a partnership during the tax year. excluded from tax under sections 512-514) Predominant income (related, Direct controlling entity 9 Direct controlling entity ਉ (c)
Legal
domicile
(state or country) (c) Legal domicile foreign country) (state or Primary activity Primary activity ê Name, address, and EIN of related organization Name, address, and EIN of related organization Part III Part IV E Į ä 3 E 3 10 3 3 ල 13 9

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Schedule R (Form 990) 2015

PROF. SKI INSTUCTORS OF AMER-RM

Part V

Transactions with Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36

					•	
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule				×	Yes	ę
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	anizations listed in Parts I	·/l/2	<u> </u>		121 121 14 ² 11 1 ²	, }
a Receipt of (i) Interest (ii) annutites (iii) royalties, or (iv) rent from a controlled entity				1a	~	×
b Gift, grant, or capital contribution to related organization(s)				1b	_	×
c Gift, grant, or capital contribution from related organization(s)				10	_	×
d Loans or loan guarantees to or for related organization(s)				10		×
Loans or loan guarantees by related organization(s)			:	1		×
			.), ';"
f Dividends from related organization(s)				‡	_	×
g Sale of assets to related organization(s)				19	~	×
h Purchase of assets from related organization(s)				ŧ		×
i Exchange of assets with related organization(s)			:	1;		×
j Lease of facilities, equipment, or other assets to related organization(s)				i i		$ \times $
k I asso of familias an unmant or other assate from related ornanization(s)				+	·>	1 trag
				-	(×	1
m Performance of services or membership or fundraising solicitations by related organization(s)				 	×	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)			:	1n	×	
o Sharing of paid employees with related organization(s)				-4	×	
			Site I		7	**************************************
		•	•	- ²	17	< >
q Keimbursement pard by related organization(s) for expenses			•	7	۲ <u>۱</u>	< '
r Other transfer of cash or property to related organization(s)				1		×
s Other transfer of cash or property from related organization(s)				13	×	×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	luding covered relationsh	ips and transaction thres				1
(a)	(Q)	(c)	(P)			
Name of related organization	Transaction type (a-s)	Amount involved	Method of determining amount involved	amount invo	lved	1
(1)						i
(2)						1
(3)						
(4)						
(5)						1
(9)						
EEA			The state of	1, 0	3000].

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84-0579452

PROF. SKI INSTUCTORS OF AMER-RM

Schedule R (Form 990) 2015

Part Vi Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

ownership ક % Schedule R (Form 990) 2015 managing t Yes No Gen or 9 Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) Yes No Disproportionate alloca-Ξ Share of end-of-year assets <u>6</u> Share of total income Ξ Yes No Predominant income (related, excluded 5 from tax under section 512-514) ਉ Legal domicile (state or foreign country) <u>ن</u> Primary activity <u>@</u> Name, address, and EIN of entity € 12 ₹ Ξ 3 (9) E € 6) E (2) ල EEA