

Form **990-PF**

Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No 1545-0052

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.
Information about Form 990-PF and its separate instructions is at www.irs.gov/form990pf.

For calendar year 2015 or tax year beginning 7/1/2015, and ending 6/30/2016

Name of foundation

The Fred A. & Barbara M. Erb Family Foundation

Number and street (or P.O. box number if mail is not delivered to street address)

38710 Woodward Ave., Suite 210

City or town

Bloomfield Hills

State

MICHIGAN

ZIP code

48304-5075

Foreign country name

Foreign province/state/country

Foreign postal code

A Employer identification number

20-5966333

B Telephone number (see instructions)

(248) 498-2506

C If exemption application is pending, check here ☐D 1. Foreign organizations, check here ☐2. Foreign organizations meeting the 85% test, check here and attach computation ☐E If private foundation status was terminated under section 507(b)(1)(A), check here ☐F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity
☐ Final return ☐ Amended return
☐ Address change ☐ Name change

H Check type of organization ☒ Section 501(c)(3) exempt private foundation
☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

I Fair market value of all assets at end of year (from Part II, col. (c), line 16) ☐ \$ 265,889,020
J Accounting method: ☐ Cash ☒ Accrual
☐ Other (specify) _____
(Part I, column (d) must be on cash basis.)

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions).)		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue	1 Contributions, gifts, grants, etc., received (attach schedule)				
	2 Check ☒ if the foundation is not required to attach Sch. B				
	3 Interest on savings and temporary cash investments				
	4 Dividends and interest from securities	6,659,740	6,659,740		
	5a Gross rents				
	b Net rental income or (loss) 141,751				
	6a Net gain or (loss) from sale of assets not on line 10	9,263,481			
	b Gross sales price for all assets on line 6a				
	7 Capital gain net income (from Part IV, line 2)		8,567,095		
	8 Net short-term capital gain				
	9 Income modifications				
	10a Gross sales less returns and allowances				
b Less: Cost of goods sold					
c Gross profit or (loss) (attach schedule)					
11 Other income (attach schedule)	42,143	233,389			
12 Total. Add lines 1 through 11	15,965,364	15,460,224			
Operating and Administrative Expenses	13 Compensation of officers, directors, trustees, etc.	683,521	100,861		571,620
	14 Other employee salaries and wages	233,158			211,080
	15 Pension plans, employee benefits	184,703	20,622		164,791
	16a Legal fees (attach schedule)	15,372	2,306		11,533
	b Accounting fees (attach schedule)	27,090	13,545		13,545
	c Other professional fees (attach schedule)	667,976	537,036		130,087
	17 Interest	6,974	6,974		
	18 Taxes (attach schedule) (see instructions)	159,151	15,331		46,790
	19 Depreciation (attach schedule) and depletion				
	20 Occupancy	71,310			71,310
	21 Travel, conferences, and meetings	29,638			29,638
	22 Printing and publications				
	23 Other expenses (attach schedule)	184,920	3,108		182,773
	24 Total operating and administrative expenses. Add lines 13 through 23	2,263,813	699,783		1,433,167
	25 Contributions, gifts, grants paid	10,300,206			11,907,040
26 Total expenses and disbursements. Add lines 24 and 25	12,564,019	699,783		13,340,207	
27 Subtract line 26 from line 12:					
a Excess of revenue over expenses and disbursements	3,401,345				
b Net investment income (if negative, enter -0-)		14,760,441			
c Adjusted net income (if negative, enter -0-)					

For Paperwork Reduction Act Notice, see instructions.

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Form 990-PF (2015)

P 24

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Part II Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)		
		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash—non-interest-bearing	480,152	419,376	419,376
	2 Savings and temporary cash investments			
	3 Accounts receivable ▶			
	Less: allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less: allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
	7 Other notes and loans receivable (attach schedule) ▶			
	Less: allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments—U.S. and state government obligations (attach schedule)			
	b Investments—corporate stock (attach schedule)	230,447,732	214,579,541	214,579,541
	c Investments—corporate bonds (attach schedule)			
	11 Investments—land, buildings, and equipment basis ▶ 6,397,712			
	Less: accumulated depreciation (attach schedule) ▶	4,095,883	3,438,080	3,438,080
Liabilities	12 Investments—mortgage loans			
	13 Investments—other (attach schedule)	49,873,891	47,416,023	47,416,023
	14 Land, buildings, and equipment, basis ▶			
	Less: accumulated depreciation (attach schedule) ▶			
	15 Other assets (describe ▶ See Attached Statement)	12,637	36,000	36,000
	16 Total assets (to be completed by all filers—see the instructions. Also, see page 1, item I)	284,910,295	265,889,020	265,889,020
Net Assets or Fund Balances	17 Accounts payable and accrued expenses			
	18 Grants payable			
	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable (attach schedule)			
	22 Other liabilities (describe ▶ See Attached Statement)	7,924,577	6,246,267	
Net Assets or Fund Balances	23 Total liabilities (add lines 17 through 22)	7,924,577	6,246,267	
	Foundations that follow SFAS 117, check here ☒ and complete lines 24 through 26 and lines 30 and 31.			
	24 Unrestricted	276,985,718	259,642,753	
	25 Temporarily restricted			
	26 Permanently restricted			
	Foundations that do not follow SFAS 117, check here ☐ and complete lines 27 through 31.			
	27 Capital stock, trust principal, or current funds			
	28 Paid-in or capital surplus, or land, bldg., and equipment fund			
	29 Retained earnings, accumulated income, endowment, or other funds			
	30 Total net assets or fund balances (see instructions)	276,985,718	259,642,753	
	31 Total liabilities and net assets/fund balances (see instructions)	284,910,295	265,889,020	

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	276,985,718
2 Enter amount from Part I, line 27a	2	3,401,345
3 Other increases not included in line 2 (itemize) ▶ unrecognized gains	3	203,398
4 Add lines 1, 2, and 3	4	280,590,461
5 Decreases not included in line 2 (itemize) ▶ unrecognized losses	5	20,947,708
6 Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	259,642,753

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)		(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a	see schedule 2			
b				
c				
d				
e				

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 8,567,095			8,567,095
b			
c			
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))
a			8,567,095
b			
c			
d			
e			

2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2	8,567,095
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c) (see instructions). If (loss), enter -0- in Part I, line 8 }	3	

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2014	9,858,510	277,964,824	0.035467
2013	6,499,722	220,735,583	0.029446
2012	5,196,821	115,462,215	0.045009
2011	5,315,125	100,480,849	0.052897
2010	4,651,285	103,350,532	0.045005

2 Total of line 1, column (d)	2	0.207824
3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	0.041565
4 Enter the net value of noncharitable-use assets for 2015 from Part X, line 5	4	266,604,692
5 Multiply line 4 by line 3	5	11,081,424
6 Enter 1% of net investment income (1% of Part I, line 27b)	6	147,604
7 Add lines 5 and 6	7	11,229,028
8 Enter qualifying distributions from Part XII, line 4 If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.	8	13,340,207

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1. Date of ruling or determination letter: _____ (attach copy of letter if necessary—see instructions)			
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b	1	147,604	
c	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).			
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	2		
3	Add lines 1 and 2	3	147,604	
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)	4		
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-	5	147,604	
6	Credits/Payments:			
a	2015 estimated tax payments and 2014 overpayment credited to 2015	6a	155,893	
b	Exempt foreign organizations—tax withheld at source	6b		
c	Tax paid with application for extension of time to file (Form 8868)	6c	50,000	
d	Backup withholding erroneously withheld	6d		
7	Total credits and payments. Add lines 6a through 6d	7	205,893	
8	Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached	8		
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9		
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	58,289	
11	Enter the amount of line 10 to be: Credited to 2016 estimated tax 58,000 Refunded	11	289	

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		X
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for the definition)? <i>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.</i>		X
c Did the foundation file Form 1120-POL for this year?		X
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation. ► \$ _____ (2) On foundation managers. ► \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ► \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If "Yes," attach a detailed description of the activities.</i>		X
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If "Yes," attach a conformed copy of the changes</i>		X
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?	X	
b If "Yes," has it filed a tax return on Form 990-T for this year?	X	
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If "Yes," attach the statement required by General Instruction T.</i>		X
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?	X	
7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If "Yes," complete Part II, col (c), and Part XV</i>	X	
8a Enter the states to which the foundation reports or with which it is registered (see instructions) ► MI		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by <i>General Instruction G</i> ? <i>If "No," attach explanation</i>	X	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2015 or the taxable year beginning in 2015 (see instructions for Part XIV)? <i>If "Yes," complete Part XIV</i>		X
10 Did any persons become substantial contributors during the tax year? <i>If "Yes," attach a schedule listing their names and addresses</i>		X

Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	X	
Website address ► <u>www.erbfamilyfoundation.org</u>				
14	The books are in care of ► <u>John M Erb</u>	Telephone no. ►	<u>(248) 498-2506</u>	
	Located at ► <u>38710 Woodward Avenue, Suite 210 Bloomfield Hills MI</u>	ZIP+4 ►	<u>48304-5075</u>	
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the year	15	► ☐	
16	At any time during calendar year 2015, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?	16	Yes	No
	See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ►			X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

		Yes	No
1a	During the year did the foundation (either directly or indirectly):		
(1)	Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No		
(2)	Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No		
(3)	Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☒ Yes ☐ No		
(4)	Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☒ Yes ☐ No		
(5)	Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No		
(6)	Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No		
b	If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here ☐	1b	X
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2015?	1c	X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):		
a	At the end of tax year 2015, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2015? ☐ Yes ☒ No		
	If "Yes," list the years ► 20____, 20____, 20____, 20____		
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions.)	2b	N/A
c	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. ► 20____, 20____, 20____, 20____		
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☒ Yes ☐ No		
b	If "Yes," did it have excess business holdings in 2015 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2015.)	3b	X
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2015?	4b	X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**5a** During the year did the foundation pay or incur any amount to:(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? ☐ Yes ☒ No(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive? ☐ Yes ☒ No(3) Provide a grant to an individual for travel, study, or other similar purposes? ☐ Yes ☒ No(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions) ☐ Yes ☒ No(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? ☐ Yes ☒ No**b** If any answer is "Yes" to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? ☐ Yes ☒ NoOrganizations relying on a current notice regarding disaster assistance check here ☐**c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? ☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945–5(d).

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

If "Yes" to 6b, file Form 8870.

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? ☐ Yes ☒ No**b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction? ☐ Yes ☒ No**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors****1** List all officers, directors, trustees, foundation managers and their compensation (see instructions).

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
see attached statement		683,521	149,466	

2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
See attached statement		197,121	31,190	

Total number of other employees paid over \$50,000 ☐

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE."**

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
Goldman Sachs 71 South Wacker Drive, Ste 500, Chicago, IL 60606	Management / Brokerage	295,665
38710 Woodward LLC 2723 South State Street, Ann Arbor, MI 48104	Landlord	71,310
Total number of others receiving over \$50,000 for professional services		

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

	Expenses
1 N/A	
2	
3	
4	

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2

	Amount
1 N/A	
2	
All other program-related investments. See instructions	
3	
Total. Add lines 1 through 3	

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		
a	Average monthly fair market value of securities	1a	269,091,255
b	Average of monthly cash balances	1b	1,552,615
c	Fair market value of all other assets (see instructions)	1c	20,792
d	Total (add lines 1a, b, and c)	1d	270,664,662
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e	
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	270,664,662
4	Cash deemed held for charitable activities. Enter 1 1/2 % of line 3 (for greater amount, see instructions)	4	4,059,970
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	266,604,692
6	Minimum investment return. Enter 5% of line 5	6	13,330,235

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part)

1	Minimum investment return from Part X, line 6	1	13,330,235
2a	Tax on investment income for 2015 from Part VI, line 5	2a	147,604
b	Income tax for 2015. (This does not include the tax from Part VI.)	2b	131,404
c	Add lines 2a and 2b	2c	279,008
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	13,051,227
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	13,051,227
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	13,051,227

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
a	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	13,340,207
b	Program-related investments—total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
a	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	13,340,207
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions)	5	147,604
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	13,192,603

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2014	(c) 2014	(d) 2015
1 Distributable amount for 2015 from Part XI, line 7				13,051,227
2 Undistributed income, if any, as of the end of 2015:				
a Enter amount for 2014 only			13,230,886	
b Total for prior years: 20____, 20____, 20____				
3 Excess distributions carryover, if any, to 2015:				
a From 2010				
b From 2011				
c From 2012				
d From 2013				
e From 2014				
f Total of lines 3a through e				
4 Qualifying distributions for 2015 from Part XII, line 4: ► \$ 13,340,207				
a Applied to 2014, but not more than line 2a			13,230,886	
b Applied to undistributed income of prior years (Election required—see instructions)				
c Treated as distributions out of corpus (Election required—see instructions)				
d Applied to 2015 distributable amount				109,321
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2015. (If an amount appears in column (d), the same amount must be shown in column (a).)				
6 Enter the net total of each column as indicated below:				
a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5				
b Prior years' undistributed income. Subtract line 4b from line 2b				
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b. Taxable amount—see instructions				
e Undistributed income for 2014. Subtract line 4a from line 2a. Taxable amount—see instructions				
f Undistributed income for 2015. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2016				12,941,906
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required—see instructions)				
8 Excess distributions carryover from 2010 not applied on line 5 or line 7 (see instructions)				
9 Excess distributions carryover to 2016. Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9:				
a Excess from 2011				
b Excess from 2012				
c Excess from 2013				
d Excess from 2014				
e Excess from 2015				

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)**N/A**

- 1a** If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2015, enter the date of the ruling

- b** Check box to indicate whether the foundation is a private operating foundation described in section ☐ 4942(j)(3) or ☐ 4942(j)(5)

- 2a** Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed

Tax year	Prior 3 years			(e) Total
(a) 2015	(b) 2014	(c) 2013	(d) 2012	
b 85% of line 2a				
c Qualifying distributions from Part XII, line 4 for each year listed				
d Amounts included in line 2c not used directly for active conduct of exempt activities				
e Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c				
3 Complete 3a, b, or c for the alternative test relied upon:				
a "Assets" alternative test—enter:				
(1) Value of all assets				
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)				
b "Endowment" alternative test—enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed				
c "Support" alternative test—enter:				
(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)				
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)				
(3) Largest amount of support from an exempt organization				
(4) Gross investment income				

Part XV Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year—see instructions.)**1 Information Regarding Foundation Managers:**

- a** List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000). (See section 507(d)(2).)

none

- b** List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest.

none

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

- a** The name, address, and telephone number or e-mail address of the person to whom applications should be addressed.

John M. Erb 38710 Woodward Avenue, Suite 210 Bloomfield Hills, MI 48304-5075 (248) 498-2506

- b** The form in which applications should be submitted and information and materials they should include:

see web site

- c** Any submission deadlines

see web site

- d** Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

see web site

Part XV **Supplementary Information (continued)****3 Grants and Contributions Paid During the Year or Approved for Future Payment**

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a <i>Paid during the year</i> See attached schedule				11,907,040
Total			▶ 3a	11,907,040
b <i>Approved for future payment</i> See Attached Schedule				-1,606,834
Total			▶ 3b	-1,606,834

Part XVII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

- 1** Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?
- a** Transfers from the reporting foundation to a noncharitable exempt organization of:
- (1)** Cash
- (2)** Other assets
- b** Other transactions:
- (1)** Sales of assets to a noncharitable exempt organization
- (2)** Purchases of assets from a noncharitable exempt organization
- (3)** Rental of facilities, equipment, or other assets
- (4)** Reimbursement arrangements
- (5)** Loans or loan guarantees
- (6)** Performance of services or membership or fundraising solicitations
- c** Sharing of facilities, equipment, mailing lists, other assets, or paid employees
- d** If the answer to any of the above is "Yes," complete the following schedule. Column **(b)** should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column **(d)** the value of the goods, other assets, or services received.

	Yes	No
1a(1)		X
1a(2)		X
1b(1)		X
1b(2)		X
1b(3)		X
1b(4)		X
1b(5)		X
1b(6)		X
1c		X

[illegible]

- 2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No
- b** If "Yes," complete the following schedule.

(a) Name of organization	(b) Type of organization	(c) Description of relationship

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.					May the IRS discuss this return with the preparer shown below (see instructions)? ☐ Yes ☐ No
	 Signature of officer or trustee 12/9/17 Date President Title					
Paid Preparer Use Only	Print/Type preparer's name		Preparer's signature	Date	Check ☐ if self-employed	PTIN
	Lynne Huisman			2/2/17		P00053811
	Firm's name ▶ Plante & Moran PLLC			Firm's EIN ▶ 38-1357951		
	Firm's address ▶ 2601 Cambridge Ct., Suite 500, Auburn Hills, MI 48326			Phone no 248-375-7100		

The Fred A. & Barbara M. Erb Family Foundation

Form 990-PF attached schedules

Fiscal July 1 2015 to June 30, 2016

Page 1 schedules

	Revenue and exp- enses per books	Net Invest- ment income	Adjusted net income	Disbursement for charitable purposes
Other income part I, Line 11				
Passthrough investment income from Investment prts	42,143	233,389		
Legal fees part I, Line 16a				
Attorney fees (Jaffe Raitt Heurer & Weiss)	10,937	2,306		23,051
Other	4,435			(11,518)
Total legal fees part I, Line 16b	15,372	2,306	-	11,533
Accounting fees part I, Line 16b				
Consulting and other	27,090	13,545		13,545
Other professional fees part I, Line 16c				
Goldman Sachs management fees	296,665	296,665		
Passthrough investment fees from partnerships	237,401	237,401		
Other professional	133,909	2,970		130,087
Total other professional fees part I, Line 16c	667,976	537,036	-	130,087
Taxes part I, Line 18				
Tax on investment income	(36,975)			-
Tax on UBIT (prior YR refund)	130,000			-
Employment Taxes	57,310	10,270		46,790
Real estate tax and other	8,657	4,902		
Foreign taxes	159	159		-
Total taxes part I, Line 18	159,151	15,331	-	46,790
Other expenses part I, Line 23				
Other administrative	107,613			107,615
Technology	56,597			59,636
Insurance	11,841	3,083		8,758
Miscellaneous	8,869	25		6,764
Total other expenses part I, Line 23	184,920	3,108	-	182,773

Page 2 schedules

	Beg Book Value	End of Year Book Value	Fair Market Value
Investments-Corporate Stock part II, Line 10b			
Equity	52,875,598	50,516,285	50,516,285
Fixed Income	153,045,730	141,373,512	141,373,512
Tactical Tilts	24,526,404	22,689,744	22,689,744
Total Investments-Corporate Stock part II, Line 10b	230,447,732	214,579,541	214,579,541
Investments-Land Buildings part II, Line 11			
Other Real Estate	4,095,883	3,438,080	3,438,080
Investments-Other part II, Line 13			
Market Alternatives	49,633,888	47,176,020	47,176,020
Other	240,003	240,003	240,003
Total Investments-Corporate Stock part II, Line 10b	49,873,891	47,416,023	47,416,023
Other assets part II, Line 15			
Prepaid taxes	12,637	-	-
Distribution receivable	-	36,000	36,000
	12,637	36,000	36,000
Other liabilities part II, Line 22			
Grants payable net of reserve	7,535,109	5,928,275	
Accrued excise taxes	186,397	-	
Other accrued expenses	203,071	317,992	
Total Other liabilities part II, Line 22	7,924,577	6,246,267	

The Fred A. & Barbara M. Erb Family Foundation
Fiscal July 1 2015 to June 30, 2016
Schedule of Column b Capital gains

Schedule of gain and losses

<u>Description</u>		<u>Sale proceeds</u>	<u>cost basis</u>	<u>G/(L)</u>
Goldman Sachs Managed	<i>p</i>	158,023,256.63	152,272,117.08	5,751,139.55
Hedge Fund Opportunities Tax recognition		26,946,118.00	26,480,000.00	466,118.00
Goldman Sachs Managed Capital gain distribution				274,316.74
Goldman sachs fee adjustment				182,746.00
				<u>6,674,320.29</u>
Other gains				
Partnership passthrough				
Common Fund Capital Short term gain pass through	<i>p</i>			3,406.00
Common Fund Capital Long term loss pass through	<i>p</i>			(5,517.00)
Common Fund Capital Short term 1256 pass through	<i>p</i>			2.00
Common Fund Capital Long term 1256 pass through	<i>p</i>			4.00
CommonFund Capital Section 1231 pass through	<i>p</i>			5,554.00
Penn Square Global Short term gain pass through	<i>p</i>			31.00
Penn Square Global Long term loss pass through	<i>p</i>			41,620.00
Penn Square Global Short term 1256 pass through	<i>p</i>			157.00
Penn Square Global Long term 1256 pass through	<i>p</i>			235.00
Penn Square Global Section 1231 pass through	<i>p</i>			17,695.00
JRH Junior Investments LLC Section 1231 loss pass through	<i>d</i>			680,583.00
Cornerstone Short term gain pass through	<i>d</i>			137,390.00
Cornerstone Long term gain pass through	<i>d</i>			1,765,126.00
Erb Family Liquidating Trust Short term gain pass through	<i>d</i>			4.00
Erb Family Liquidating Trust Long term gain pass through	<i>d</i>			70,723.00
Erb Family Liquidating Trust LT 754 adj gain pass through	<i>d</i>			(249,957.00)
Erb Family Liquidating Trust Section 1231 pass through	<i>d</i>			<u>122,105.00</u>
Tax Gains Part I line 6a, Column a				2,589,161.00
Total Tax Gains				9,263,481.29
Adjustment for Unrelated Business losses				<u>(696,386.19)</u>
Gains Part I line 7, Column b				8,567,095.10

The Fred A. & Barbara M. Erb Family Foundation

Line 5, Officers and Trustees

Name	Officers	Title	Address	Avg. Hrs per wk
John M Erb		President/Treasurer	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	40.00
Jodee F Raines		Secretary, Vice President Program	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	40.00
Daryl Larson		Chief Financial Officer	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	40.00
Directors/Trustees				
Ira J Jaffe		Chairman	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.30
John M Erb		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	above
Deborah D Erb		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.20
Leslie Erb Liedtke		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.20
Susan E Cooper		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.20
Chacona W Baugh		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.20
Neil Hawkins		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.20
Douglas Ebert		Trustee	38710 Woodward Avenue, Suite 210, Bloomfield Hills MI 48304-5075	0.20
page 6 Part VIII (1)				
John M Erb		Payroll Officers President/Treasurer	wage 331,512.50 Benefits 59,741.43 Total 391,253.93	
Jodee F Raines		Vice President Program/Secretary	195,833.43 48,138.20 243,971.63	
Daryl Larson		Chief Financial Officer	156,175.00 41,586.31 197,761.31	
Total Officers			683,520.93 149,465.94 832,986.87	
page 6 Part VIII (2)				
Payroll Other > 50,000			197,121.47 31,189.58 228,311.05	
Total Other				



Statement Detail

ERB FOUNDATION ADVISORY Holdings

Period Ended June 30, 2016

CASH, DEPOSITS & MONEY MARKET FUNDS

	Quantity	Market Price	Market Value / Accrued Income	Unit Cost	Adjusted Cost / Original Cost	Unrealized Gain (Loss)	Yield to Maturity / Current Yield	Estimated Annual Income
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DEPOSITS & MONEY MARKET FUNDS

DEPOSITS

GOLDMAN SACHS BANK DEPOSIT (BDA) ¹⁴	2,920.18	1.0000	2,920.18	1.0000	2,920.18	0.00	0.4466	13.04
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FIXED INCOME

	Quantity	Market Price	Market Value / Accrued Income	Contributions/ Distributions To Date	Net Contribution To Date	Economic Gain (Loss)
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OTHER FIXED INCOME

EATON VANCE INCOME FUND OF BOSTON

EATON VANCE GROUP EATON VANCE INCM FD OF BOSTON	2,923,031.589	5.5800	16,310,516.27			(1,143,416.98)
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MUTUAL FUND CLASS I SHARES

VOYA FLOATING RATE FUND

VOYA FLOATING RATE FUND CLASS I	483,950.400	9.7800	4,733,034.91			105,099.63
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TOTAL OTHER FIXED INCOME			21,043,551.18	22,081,868.53	(1,038,317.35)	1,296,995.59
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PUBLIC EQUITY

	Quantity	Market Price	Market Value / Accrued Income	Contributions/ Distributions To Date	Net Contribution To Date	Economic Gain (Loss)
--	----------	--------------	----------------------------------	--	-----------------------------	-------------------------

US EQUITY

BLACKROCK S&P 500 INDEX FUND

BLACKROCK BLACKROCK S&P 500 INDEX FUND	307,399.125	250.9000	77,126,440.46			855,529.62
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INSTITUTIONAL (BSPIX)

¹⁴ This represents a bank deposit of an affiliated bank reflected here for your convenience and is not cash held in your brokerage or custody account. Please see the enclosed Bank Statement page(s) for specific information related to your bank deposit. Not a Deposit. Not FDIC insured. May Lose Value (Excluding Goldman Sachs Bank Deposit Account, Term Deposits and Certificates of Deposit).

Brokerage and securities services provided by Goldman, Sachs & Co Bank Deposit Account, Certificates of Deposit and Term Deposits offered by Goldman Sachs Bank USA, Member FDIC

Portfolio No XXX-XX001-3





Statement Detail

ERB FOUNDATION ADVISORY

Holdings (Continued)

Period Ended June 30, 2016

PUBLIC EQUITY (Continued)

	Quantity	Market Price	Market Value / Accrued Income	Contributions/ Distributions To Date	Net Contribution To Date	Economic Gain (Loss)	
US EQUITY							
BLACKROCK SMALL CAP INDEX FUND							
BLACKROCK SMALL CAP INDEX FUND INSTITUTIONAL (IMASKX)	788,963.455	15.6700	12,363,057.34			489,157.34	
TOTAL US EQUITY							
			89,489,497.80	Unit Cost	Cost Basis	Unrealized Gain (Loss)	Dividend Yield
					88,144,810.84	1,344,686.96	1.5531
							Estimated Annual Income
							1,389,858.82

	Quantity	Market Price	Market Value / Accrued Income	Contributions/ Distributions		Economic Gain (Loss)
				To Date	To Date	
NON-US EQUITY						
BLACKROCK INTERNATIONAL INDEX FUND						
BLACKROCK INTERNATIONAL INDEX FUND INSTITUTIONAL (MILIX)	1,821,313.887	11.4100	20,781,191.45			(2,587,135.72)
SSGA HEDGED INTERNATIONAL DEVELOPED EQUITY INDEX FUND						
STATE STREET HEDGED INTERNATIONAL DEVELOPED EQUITY INDEX FUND K CLASS (SSHQX)	2,405,152.693	8.4900	20,419,746.36			(120,257.64)
SSGA EMERGING MARKET EQUITY INDEX FUND						
STATE STREET EMERGING MARKETS EQUITY INDEX FUND K CLASS (SSKEX)	923,650.623	10.6800	9,864,588.65			687,814.65

TOTAL NON-US EQUITY			51,065,526.46	53,085,105.17	(2,019,578.71)	2,7432	570,071.25
TOTAL PUBLIC EQUITY			140,555,024.26	141,229,916.01	(674,891.75)	1,7774	1,959,930.07

ALTERNATIVE INVESTMENTS

	Market Value	Contributions To Date	Distributions To Date	Economic Gain (Loss)
HEDGE FUNDS				
HEDGE FUND MANAGERS (STRATEGIC) LTD	25,730,767.66	26,480,000.00	0.00	(749,232.34)

**ERB FOUNDATION ADVISORY**
Holdings (Continued)

Period Ended June 30, 2016

ALTERNATIVE INVESTMENTS (Continued)

	Commitment	Total Contributions/ Distributions	Remaining Commitment	Net Contributions/ (Distributions) Since Inception	Latest Cap Statement Value/ Statement Date	Net Contributions/ (Distributions) Since Last Cap Statement	Computed Market Value ²²	Economic Gain (Loss) ²²
PRIVATE EQUITY								
PRIVATE EQUITY CO-INVESTMENT PARTNERS OFFSHORE S.C.SP Closing Date: Dec. 2014 ¹⁰	2,800,000.00	526,519.73 0.00	2,273,480.27	526,519.73	329,053.00 Dec 31, 2015	183,105.17	512,158.17	(14,361.56)
PRIVATE EQUITY MANAGERS (2015) Closing Date: Jan. 2015 ^{10,24}	4,000,000.00	748,160.40 4,111.61	3,252,382.33	744,048.79	198,912.00 Dec 31, 2015	516,882.48	715,794.48	(28,254.31)
PRIVATE EQUITY MANAGERS (2014) Closing Date: Feb. 2014 ^{10,24}	9,200,000.00	2,630,653.58 405,525.43	6,592,344.75	2,225,128.15	1,648,130.00 Dec 31, 2015	527,640.48	2,175,770.48	(49,357.67)
PRIVATE EQUITY MANAGERS (2016) Closing Date: Sep. 2015 ¹⁰	5,000,000.00	141,105.11 0.00	4,858,894.89	141,105.11	N/A N/A	N/A	141,105.11	N/A
VINTAGE V GMBH & CO KG Closing Date: Jul. 2008 ^{10,24}	5,000,000.00	4,085,038.76 4,454,080.00	1,469,886.24	(369,041.24)	2,151,350.00 Dec 31, 2015	(402,975.00)	1,748,375.00	2,117,416.24
VINTAGE VI LP Closing Date: Jun. 2012 ^{10,24}	3,500,000.00	2,433,599.79 1,055,245.63	1,106,905.08	1,378,354.16	2,043,757.00 Dec 31, 2015	(278,451.90)	1,765,305.10	386,950.94
DISTRESSED MANAGERS IV LP Closing Date: Dec. 2007 ^{10,24}	2,000,000.00	1,696,361.00 1,482,230.00	583,198.00	214,131.00	800,555.00 Mar 31, 2016	(14,989.00)	785,566.00	571,435.00
OTHER PRIVATE EQUITY Closing Date: Aug. 2016 ¹⁰	5,000,000.00	0.00 0.00	5,000,000.00	0.00	N/A N/A	N/A	0.00	N/A
TOTAL PRIVATE EQUITY	36,500,000.00	12,261,438.37 7,401,192.67	25,137,091.56				7,844,074.34	2,983,829.64
TOTAL ALTERNATIVE INVESTMENTS	36,500,000.00	38,741,438.37 7,401,192.67	25,137,091.56				33,574,842.00	2,234,596.30

¹⁰Contributions may include fees. Distributions may be net of fees.²²Estimated using Net Asset Value (NAV), when available, or estimated as Computed Market Value minus adjusted Cost Basis²⁴Distributions of this investment may be subject to reinvestment or recall by the partnership before or after the expiration of the commitment period²⁵This is based on Net Asset Value (NAV), when available, or estimated as total capital balance, when available, plus any contributions and minus any distributions since the last capital statement.

Portfolio No: XXX-XX001-3





Statement Detail

ERB FOUNDATION ADVISORY

Holdings (Continued)

Period Ended June 30, 2016

OTHER INVESTMENTS

		Quantity	Market Price	Market Value / Accrued Income	Unit Cost	Adjusted Cost / Original Cost	Unrealized Gain (Loss)	Yield to Maturity / Current Yield	Estimated Annual Income
ASSET ALLOCATION INVESTMENTS									
GS TACTICAL TILT OVERLAY FUND									
GS TACTICAL TILT OVERLAY MUTUAL FUND (TIFX)		2,373,404.221	9.5600	22,689,744.35	9.9787	23,683,379.91	(993,635.56)		
				Market Value		Adjusted Cost / *	Unrealized Gain (Loss)		Estimated Annual Income
				217,868,091.97		218,338,330.33	(472,248.36)		3,256,938.70
TOTAL PORTFOLIO						225,739,523.00			

Generally, the values noted above are based on information provided by the fund administrator. For purchases made on the secondary market, the information shown in Total Contributions/Distributions reflects your purchase price and your contributions only. This information does not reflect contributions/distributions made or received by the seller from whom you purchased the position.

* Original Cost is price paid by purchaser adjusted for annual original issue discount inclusions and/or return of capital adjustments, if applicable. Adjusted Cost reflects adjustments to Original Cost for market account accretion and/or premium amortization. Adjusted cost for GMS Portfolios and Alternative Investments are determined by inception to date contributions minus inception to date distributions.



Statement Detail

ERB FOUNDATION CASH

Holdings

Period Ended June 30, 2016

CASH, DEPOSITS & MONEY MARKET FUNDS

CASH	Quantity	Market Price	Market Value / Accrued Income	Unit Cost	Adjusted Cost / Original Cost	Unrealized Gain (Loss)	Yield to Maturity / Current Yield	Estimated Annual Income
US DOLLAR	215.64	1.0000	215.64		215.64			
DEPOSITS & MONEY MARKET FUNDS								
DEPOSITS								
GOLDMAN SACHS BANK DEPOSIT (BDA) ¹⁴	33,418.16	1.0000	33,418.16	1.0000	33,418.16	0.00	0.4485	149.87
TOTAL CASH, DEPOSITS & MONEY MARKET FUNDS			33,633.80		33,633.80			149.87

PUBLIC EQUITY

US EQUITY	Quantity	Market Price	Market Value / Accrued Income	Unit Cost	Cost Basis	Unrealized Gain (Loss)	Dividend Yield	Estimated Annual Income
US STOCKS								
BIRMINGHAM BLOOMFIELD BNGSHRE CMN (BBBI)	87,000.00	9.1500	796,050.00	6.0667	527,800.00	268,250.00		
ISABELLA BANK CORPORATION CMN (ISBA)	894.00	27.8990	24,941.71	21.7450	19,440.03	5,501.68	3.4410	858.24
TOTAL US STOCKS			820,991.71		547,240.03	273,751.68	3.4410	858.24
TOTAL PORTFOLIO			854,825.51		580,573.83	273,751.68		1,008.11

⁶ Original Cost is price paid by purchaser adjusted for annual original issue discount inclusions and/or return of capital adjustments, if applicable. Adjusted Cost reflects adjustments to Original Cost for market discount accretion and/or premium amortization. Adjusted cost for GMS Portfolios and Alternative Investments are determined by inception to date contributions minus inception to date distributions.

¹⁴ This represents a bank deposit of an affiliated bank reflected here for your convenience and is not cash held in your brokerage or custody account. Please see the enclosed Bank Statement page(s) for specific information related to your bank deposit. Not a Deposit. Not FDIC insured. May Lose Value (Excluding Goldman Sachs Bank Deposit Account, Term Deposits and Certificates of Deposit)

Brokerage and securities services provided by Goldman, Sachs & Co. Bank Deposit Account, Certificates of Deposit and Term Deposits offered by Goldman Sachs Bank USA, Member FDIC

Portfolio No. XXX-XX998-1

Statement Detail
ERB FOUNDATION FIXED INCOME
Holdings

Period Ended June 30, 2016

FIXED INCOME

	Quantity	Market Price	Market Value / Accrued Income	Unit Cost	Adjusted Cost / Original Cost	Unrealized Gain (Loss)	Yield to Maturity / Current Yield	Estimated Annual Income
INVESTMENT GRADE FIXED INCOME								
GS: GOVERNMENT/CORPORATE FIXED INCOME								
U S DOLLAR	7.77	1.0000	7.77		7.77			
GOLDMAN SACHS BANK DEPOSIT (BDA) ¹⁴	374,220.75	1.0000	374,220.75	1.0000	374,220.75		0.4454	1,666.71
GENERAL ELECTRIC CAPITAL CORPO MTN 1.5% 07/12/2016 SR LIEN S&P AA+ /Moody's A1	900,000.00	100.0160	900,144.00 6,300.00	100.0246 101.76	900,221.71 915,840.00	(77.71) (15,696.00)	0.7500	13,500.00
CANADIAN NATIONAL RAILWAY COMP 1.45% 12/15/2016 SR LIEN Next Call Dt. 11 15 16 S&P A /Moody's A2	800,000.00	100.2370	801,896.00 483.33	100.1816 100.76	801,452.74 806,080.00	443.26 (4,184.00)	1.0523	11,600.00
JOHN DEERE CAPITAL CORPORATION MTN 1.05% 12/15/2016 SER E SR LIEN S&P A /Moody's A2	700,000.00	100.1270	700,889.00 306.25	100.0936 100.56	700,655.37 703,920.00	233.63 (3,031.00)	0.8452	7,350.00
VERIZON COMMUNICATIONS INC. 1.35% 06/09/2017 USD SR LIEN S&P BBB+ /Moody's Baa1	825,000.00	100.2680	827,211.00 649.69	99.8640	823,878.00	3,333.00	1.4040	11,137.50
BANK OF AMERICA CORPORATION 5.75% 12/01/2017 USD SR LIEN S&P BBB+ /Moody's Baa1	750,000.00	105.8440	793,830.00 3,473.96	105.4308 114.07	790,731.14 855,532.50	3,098.86 (61,702.50)	1.8583	43,125.00
PRECISION CASTPARTS CORP. 1.25% 01/15/2018 USD SR LIEN S&P AA- /Moody's A2	900,000.00	100.4510	904,059.00 5,156.25	99.5779 99.14	896,200.96 892,251.00	7,858.04 11,808.00	1.5282	11,250.00
AIRGAS, INC. 1.65% 02/15/2018 USD SR LIEN Next Call Dt. 01 15 18 S&P A- /Moody's A3	700,000.00	100.3640	702,548.00 4,331.25	99.4329 98.85	696,030.21 691,950.00	6,517.79 10,598.00	2.0161	11,550.00
ARROW ELECTRONICS, INC. 3.0% 03/01/2018 USD SR LIEN SRS 17180895 S&P BBB- /Moody's Baa3	875,000.00	101.0250	883,968.75 8,677.08	101.3079 102.45	886,444.48 896,472.50	(2,475.73) (12,503.75)	2.1983	26,250.00
SANOFI 1.25% 04/10/2018 USD SR LIEN S&P AA /Moody's A1	800,000.00	100.6170	804,936.00 2,222.22	99.4098 98.66	795,278.24 789,264.00	9,657.76 15,672.00	1.5879	10,000.00
EDWARDS LIFESCIENCES CORP 2.875% 10/15/2018 USD SR LIEN S&P BBB- /Moody's Baa3	700,000.00	102.4330	717,031.00 4,192.71	100.6745 101.32	704,721.32 709,219.00	12,309.68 7,812.00	2.5700	20,125.00
AIR LEASE CORPORATION 3.375% 01/15/2019 USD SR LIEN Next Call Dt. 12 15 18 S&P BBB-	900,000.00	102.0000	918,000.00 13,921.88	101.8155 103.14	916,339.93 928,233.00	1,660.07 (10,233.00)	2.6316	30,375.00
MORGAN STANLEY MTN 2.5% 01/24/2019 USD SER F SR LIEN S&P BBB+ /Moody's A3	900,000.00	102.0210	918,189.00 9,750.00	100.3859 100.72	903,472.83 906,480.00	14,716.17 11,709.00	2.3442	22,500.00

¹⁴ This represents a bank deposit of an affiliated bank reflected here for your convenience and is not cash held in your brokerage or custody account. Please see the enclosed Bank Statement page(s) for specific information related to your bank deposit. Not a Deposit. Not FDIC Insured. May Lose Value (Excluding Goldman Sachs Bank Deposit Account, Term Deposits and Certificates of Deposit). Brokerage and securities services provided by Goldman, Sachs & Co. Bank Deposit Account, Certificates of Deposit and Term Deposits offered by Goldman Sachs Bank USA, Member FDIC.

Statement Detail
ERB FOUNDATION FIXED INCOME
Holdings (Continued)

Period Ended June 30, 2016

FIXED INCOME (Continued)

	Quantity / Current Face	Market Price	Market Value / Accrued Income	Unit Cost	Adjusted Cost / Original Cost	Unrealized Gain (Loss)	Yield to Maturity in Percentage	Estimated Annual Income
INVESTMENT GRADE FIXED INCOME								
GS: GOVERNMENT/CORPORATE FIXED INCOME								
CHEVRON CORP 1.561% 05/16/2019 SR LIEN S&P AA- /Moody's Aa2	600,000.00	101.1200	606,720.00 1,144.73	100.0874 100.09	600,524.17 600,546.00	6,195.83 6,174.00	1.5298	9,366.00
CATERPILLAR FINANCIAL SERVICES MTN 2.1% 06/09/2019 USD SER G SR LIEN S&P A /Moody's A2	600,000.00	102.6800	616,080.00 735.00	99.9070	599,442.00	16,638.00	2.1219	12,600.00
TYCO ELECTRONICS GROUP S.A. 2.35% 08/01/2019 USD SR LIEN Next Call Dt: 07 01 19 S&P A- /Moody's Baa1	725,000.00	101.5190	736,012.75 7,051.63	99.9730	724,804.25	11,208.50	2.3561	17,037.50
TEXAS INSTRUMENTS INCORPORATED 1.65% 08/03/2019 USD SR LIEN S&P A+ /Moody's A1	900,000.00	101.3160	911,844.00 6,063.75	99.0410	891,369.00	20,475.00	1.8750	14,850.00
CBS CORP 2.3% 08/15/2019 USD SR LIEN Next Call Dt: 07 15 19 S&P BBB /Moody's Baa2	900,000.00	101.5390	913,851.00 7,762.50	99.8240	898,416.00	15,435.00	2.3431	20,700.00
TD AMERITRADE HOLDING CORP 5.6% 12/01/2019 USD SR LIEN S&P A /Moody's A3	800,000.00	112.6140	900,912.00 3,608.89	110.2612 114.77	882,089.53 918,176.00	18,822.47 (17,264.00)	2.4539	44,800.00
CITIZENS BANK NA/PROVIDENCE RI MTN 2.45% 12/04/2019 USD SR LIEN Next Call Dt: 11 04 19 S&P A- /Moody's Baa1	400,000.00	101.3260	405,304.00 707.78	100.9841 101.02	403,936.25 404,068.00	1,367.75 1,236.00	2.1507	9,800.00
ROCKWELL AUTOMATION, INC. 2.05% 03/01/2020 USD SR LIEN Next Call Dt: 02 01 20 S&P A /Moody's A3	625,000.00	101.6330	635,206.25 4,235.24	99.8570	624,106.25	11,100.00	2.0799	12,812.50
TOYOTA MOTOR CREDIT CORP MTN 2.15% 03/12/2020 USD SR LIEN S&P AA- /Moody's Aa3	900,000.00	102.7900	925,110.00 5,805.00	100.5072 100.67	904,564.91 906,048.00	20,545.09 19,062.00	2.0071	19,350.00
DISCOVER BANK 3.1% 06/04/2020 USD SER BKNT SR LIEN Next Call Dt: 05 04 20 S&P BBB /Moody's Baa3	750,000.00	102.1600	766,200.00 1,679.17	101.4027 101.63	760,520.30 762,210.00	5,679.70 3,990.00	2.7211	23,250.00
UNION PACIFIC CORPORATION 2.25% 06/19/2020 USD SR LIEN Next Call Dt: 05 19 20 S&P A /Moody's A3	500,000.00	102.9370	514,685.00 343.75	100.0299 100.04	500,149.63 500,185.00	14,535.37 14,500.00	2.2421	11,250.00
GILEAD SCIENCES INC 2.55% 09/01/2020 USD SR LIEN S&P A /Moody's A3	750,000.00	103.9090	779,317.50 6,321.87	99.7650	748,237.50	31,080.00	2.6010	19,125.00
ROYAL BANK OF CANADA 2.1% 10/14/2020 USD SR LIEN Moody's Aaa	600,000.00	101.8280	610,968.00 2,660.00	101.3401 101.38	608,040.63 608,256.00	2,927.37 2,712.00	1.7740	12,600.00



Statement Detail
ERB FOUNDATION FIXED INCOME
Holdings (Continued)

Period Ended June 30, 2016

FIXED INCOME (Continued)

	Quantity / Current Face	Market Price	Market Value / Accrued Income	Unit Cost	Adjusted Cost / Original Cost	Unrealized Gain (Loss)	Yield to Maturity in Percentage	Estimated Annual Income
INVESTMENT GRADE FIXED INCOME								
GS: GOVERNMENT/CORPORATE FIXED INCOME								
VISA INC. 2.2% 12/14/2020 USD SR LIEN Next Call Dt. 11 14	1,000,000.00	103.1080	1,031,080.00	101.9644	1,019,644.03	11,435.97	1.7399	22,000.00
20 S&P A+ /Moody's A1			977.78	102.01	1,020,130.00	10,950.00		
JPMORGAN CHASE & CO 2.55% 03/01/2021 SR LIEN Next Call Dt. 02 01 21 S&P A- /Moody's A3	350,000.00	101.6380	355,733.00	101.4880	355,208.12	524.88	2.2125	8,925.00
			2,950.21	101.50	355,236.00	497.00		
SUNTRUST BANKS INC 2.9% 03/03/2021 SR LIEN Next Call Dt. 02 03 21 S&P BBB+ /Moody's Baa1	250,000.00	103.5380	258,845.00	101.7611	254,402.67	4,442.33	2.4984	7,250.00
			2,356.25	101.82	254,540.00	4,305.00		
FEDERAL FARM CREDIT BANK SYSTE 1.15% 10/10/2017 SR LIEN S&P AA+ /Moody's Aaa	600,000.00	100.7020	604,212.00	100.4339	602,603.43	1,608.57	0.8082	6,900.00
			1,533.33	100.92	605,532.00	(1,320.00)		
U.S. TREASURY NOTE 0.875000% 10/15/2017 AD ON THE RUN Moody's Aaa	1,150,000.00	100.3950	1,154,542.50	99.8398	1,148,157.70	6,384.80	0.9309	10,062.50
			2,095.21					
FEDERAL HOME LOAN BANK SYSTEM 0.75% 12/08/2017 SER NR-9017 SR LIEN S&P AA+ /Moody's Aaa	1,000,000.00	100.1500	1,001,500.00	99.9490	999,490.00	2,010.00	0.7852	7,500.00
			458.33					
FHLB 1.125% 12/08/2017 SR LIEN S&P AA+ /Moody's Aaa	1,700,000.00	100.6850	1,711,645.00	100.0584	1,700,992.83	10,652.17	1.0840	19,125.00
			1,168.75	100.08	1,701,344.70	10,300.30		
U.S. TREASURY NOTE 0.625000% 04/30/2018 AD ON THE RUN Moody's Aaa	1,500,000.00	100.0660	1,500,990.00	99.5191	1,492,786.46	8,203.54	0.8899	9,375.00
			1,566.78	99.49	1,492,383.00	8,607.00		
U.S. TREASURY NOTE 1.000000% 05/31/2018 MN ON THE RUN Moody's Aaa	1,500,000.00	100.7730	1,511,595.00	99.5859	1,493,788.50	17,806.50	1.1246	15,000.00
			1,232.88					
IADB MTN 1.75% 10/15/2019 SR LIEN S&P AAA	1,000,000.00	102.2110	1,022,110.00	101.1489	1,011,489.22	10,620.78	1.3917	17,500.00
			3,645.83	101.37	1,013,721.00	8,389.00		
TOTAL GS: GOVERNMENT/CORPORATE FIXED INCOME			29,721,393.27		29,414,418.83	306,974.44	1.6867	571,607.71
			125,569.28		29,563,535.42	157,857.85		
TOTAL PORTFOLIO								
			29,846,962.55		29,414,418.83	306,974.44		571,607.71
					29,563,535.42	157,857.85		

125,569.28
29,689,104.10

* Original Cost is price paid by purchaser adjusted for annual original issue discount inclusions and/or return of capital adjustments. If applicable Adjusted Cost reflects adjustments to Original Cost for market discount accretion and/or premium amortization. Adjusted cost for GMS Portfolios and Alternative Investments are determined by inception to date contributions minus inception to date distributions

The Fred A. & Barbara M. Erb Family Foundation
Fiscal July 1 2015 to June 30, 2016
Schedule of Other Investments

	ending cost	end mkt
Silver Creek	624,966	671,889
Cornerstone	8,996,382	8,817,000
Penn Square	543,153	583,395
Goldentree	302,766	799,241
Common Fund	1,556,203	1,647,100
Common Fund Ven	459,956	509,347
Erb Family	(108,533)	74,399
E-Labs	478,411	495,808
Office art	240,003	240,003
Real Estate	4,842,047	3,390,000
Land Contracts	48,080	48,080
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	17,983,434	17,276,262