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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

| \ F | or the | 2015 calendar year, or tax year beginning , 2015, and endin | | | 20 | |
|--------------------|---------------------|---|---------------------------------|-------------------|-------------|-----------|
| , | | C Name of organization WEST HAWAII ASSOCIATION OF REALTORS | D Employer idei | | mber | |
| з с | heck if applica | FKA KONA BOARD OF REALTORS | 99-014 | 3021 | | |
| | Address change | Doing business as | | | | |
| Х | Name cha | Number and street (or P O box if mail is not delivered to street address) Room/suite | E Telephone nui | nber | | |
| | Initial retu | 75-5995 KUAKINI HWY 221 | (808) 32 | 9-4874 | | _ |
| | Final retur | City or town, state or province, country, and ZIP or foreign postal code | | | | |
| | Amended return | KAILUA KONA, HI 96740 | G Gross receipts | \$ | 297 | ,822 |
| | Application pending | F Name and address of principal officer MARGARET REYNOLDS | H(a) Is this a grousubordinates | | Yes | X |
| | _ F | 75-5995 KUAKINI HWY221 KAILUA KONA, HI 96740 | H(b) Are all subord | | Yes | |
| | Tax-exem | t status 501(c)(3) X 501(c) (6) ((insert no) 4947(a)(1) or 52 | 7 If "No," attac | h a list (see ins | tructions) | _ |
| , | Website: | ► KONAREALTORS.COM | H(c) Group exemp | otion number | > | |
| (| Form of o | ganization Corporation Trust X Association Other ▶ L Year of | f formation 1969 M | State of legal | domicile | H. |
| Pε | art i | Summary | • • | | | |
| | 1 Br | efly describe the organization's mission or most significant activities TO UNIFY & EN | HANCE THE CON | MON IN | TERES | TS O |
| بو | E | THICAL STANDARDS FOR THE REAL ESTATE BUSINESS IN THE S | STATE OF HAWA | ΞΙ | | |
| Governance | | | | | | |
| ern | 2 Ch | eck this box I if the organization discontinued its operations or disposed of more that | an 25% of its net assets | } | | |
| é | | mber of voting members of the governing body (Part VI, line 1a) | | 3 | | 13 |
| ග් | | mber of independent voting members of the governing body (Part VI, line 1b) | | 4 | | 13 |
| ties | | al number of individuals employed in calendar year 2015 (Part V, line 2a) | | 5 | | 3 |
| Activities & | | al number of volunteers (estimate if necessary) | | 6 | | 50 |
| Ä | 7a To | al unrelated business revenue from Part VIII, column (C), line 12 | | 7a | | 0 |
| i | | unrelated business taxable income from Form 990-T, line 34 | | 7b | | _0 |
| | | | Prior Year | С | urrent Y | ear |
| _ | 8 Cc | ntributions and grants (Part VIII, line 1h) | 176,69 | 6. | 206 | , 953 |
| Revenue | | gram service revenue (Part VIII, line 2g) | 41,51 | 2. | 28 | ,171 |
| Š | | estment income (Part VIII, column (A), lines 3, 4, and 7d) | | 3. | | 30 |
| ا تم | | ner revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 40,48 | 4. | 43 | ,578 |
| | | al revenue - add lines 8 through 11 (must equal Part VIII, column (A) [he 12). | 258,69 | 5. | 278 | ,732 |
| | | ants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | | 0 |
| | 44 - | | | 0. | 1 | ,448 |
| اير | 15 Sa | aries, other compensation, employee benefits (Part IX column (A), lines 3 10) | 106,68 | 1. | 118 | ,198 |
| Se | 16a Pro | ofessional fundraising fees (Part IX, column (A), line 1(e) | | 0. | | 0 |
| Expenses | b To | aries, other compensation, employee benefits (Part IX, Column (A), line 1 (A), lines (B) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D | | \neg | | |
| ω | 17 Ot | ner expenses (Part IX, column (A), lines 11a-11d, 11,24d) | 131,18 | 8. | 129 | ,882 |
| - 1 | | al expenses Add lines 13-17 (must equal Part IX, column (A) line 25 | 237,86 | 9. | | ,528 |
| | | venue less expenses Subtract line 18 from line 12 | 20,82 | | | ,204 |
| S 0 | | | Beginning of Current Y | - i | nd of Ye | |
| sets or alances | 20 To | al assets (Part X, line 16) | 195,64 | 2. | 241 | ,641 |
| ASS A Bal | | al liabilities (Part X, line 26) | 173,21 | | 191 | ,114 |
| L Set | | assets or fund balances Subtract line 21 from line 20 | 22,43 | 0. | 50 | ,527 |
| _ | | Signature Block | <u> </u> | | - | |
| Unc | er penalti | es of periury. I declare that I have examined this return, including accompanying schedules and statem | nents, and to the best of | my knowled | ge and b | elief, it |
| true | , correct, | nd complete Declaration of preparer (other than officer) is based on all information of which preparer has | s any knowledge | | | |
| | 1 | Marcal Rayards PSB) | 07/2 | 5/2016 | | |
| Sig | | Signature of officer | Date | | | |
| ler | e | MARGARET REYNOLDS PRESIDENT | | | | |
| | | Type or print name and title | | | | |
| | Pi | nt/Type preparer's name Preder's signature Date | Check | ıf PTIN | | |
| aid | | SMINTAKAMINE / TXLAMINE) 07/25 | | ed P00 | 3786 | 59 |
| | parer F | m's name SALLY M TAKAMINE, CPN INC | | 9-03257 | | |
| Jse | Only F | m's address ▶ 98-351 KOAUKA LOOP #C1102 AIEA, HI 96701 | | 08-942- | | |
| lav | | discuss this return with the preparer shown above? (see instructions) | 17.110110 | X | Yes | N |
| <u> </u> | | rk Reduction Act Notice, see the separate instructions. | ····· | | orm 99 | |
| /1 | , aperwi | in negation not notice, see the separate manachons. | (1 | | OHILL OF O | - (2 |

WEST HAWAII ASSOCIATION OF REALTORS

| For | m 990 (| 2015) | Page Z |
|----------|-----------------|--|--|
| P | art III | Statement of Program Service Accomplishments | \Box |
| 1 | Rheft | Check if Schedule O contains a response or note to any line in this Part III | |
| | | UNIFY AND ENHANCE THE COMMON INTERESTS OF, AND MAINTAIN AND | |
| | SUPE | PORT HIGH ETHICAL STANDARDS FOR THE REAL ESTATE BUSINESS IN THE | |
| | STAT | E OF HAWAII | |
| | | | |
| 2 | prior | ne organization undertake any significant program services during the year which were not listed on the Form 990 or 990-EZ? | X No |
| 3 | Did t servic | he organization œase conducting, or make significant changes in how it conducts, any program es? | X No |
| | | s," describe these changes on Schedule O | برطاممة |
| 4 | exper | ribe the organization's program service accomplishments for each of its three largest program services, as measunses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to established expenses, and revenue, if any, for each program service reported. | |
| 4a | (Code | | |
| | | PROVIDE INDIVIDUALS IN THE REAL ESTATE INDUSTRY WITH | |
| | | OUS SERVICES THAT AID IN DEALING WITH ISSUES RELATED TO | |
| | KEAL | ESTATE TRANSACTIONS | |
| | | | |
| | | | |
| | | | |
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| - | | | |
| | | | |
| 4b | (Code | e) (Expenses \$ including grants of \$) (Revenue \$) | |
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| | | | |
| 4c | (Code | e) (Expenses \$ including grants of \$) (Revenue \$) | |
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| | | | |
| <u> </u> | 0 | (December 20 should 0) | 3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, enue, if any, for each program service reported seess |
| 4d | | r program services (Describe in Schedule O) | |
| 40 | | enses \$ including grants of \$) (Revenue \$) program service expenses ▶ | |
| ISA | TOTAL | <u> </u> | (2045) |

Page 3

| Part | Checklist of Required Schedules | | | |
|------|--|------|--|----------|
| | | | Yes | No |
| 1 ' | *Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1_ | | X |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | | | |
| | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4_ | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | | | |
| | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, | | , , | |
| | Part III | 5 | X | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | v |
| | "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | х |
| _ | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7_ | | |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> | | | Х |
| _ | complete Schedule D, Part III | 8 | - | Λ |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a | | | |
| | custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | | | Х |
| 40 | Did the organization, directly or through a related organization, hold assets in temporarily restricted | 9 | | |
| 10 | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | х |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | - 10 | | 12.344 |
| • • | VII, VIII, IX, or X as applicable | 47 | | |
| 9 | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | 2212 | | |
| • | complete Schedule D, Part VI | 11a | x | |
| b | Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more | | | |
| _ | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11ь | 1 | Х |
| С | Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more | 1 | | |
| _ | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | Х |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | Х |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | | | |
| | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional. | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | v |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | 4- | | х |
| 40 | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | ^ |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | 40 | | х |
| 47 | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | <u> </u> |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | 47 | 1 | х |
| 10 | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | | <u> </u> |
| 18 | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | x | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | 10 | | \vdash |
| ıΒ | If "Yes," complete Schedule G, Part III | 19 | | x |
| | II 165, Comprete Scredule G, Fattill | _ 13 | <u> </u> | 1 44 |

Form **990** (2015)

| Part | Checklist of Required Schedules (continued) | | | |
|----------|--|-----|-----|----|
| | | | Yes | No |
| 20 a ' | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | Х |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | |
| | employees? If "Yes," complete Schedule J | 23 | | Х |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| 270 | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | |
| | through 24d and complete Schedule K If "No," go to line 25a | 24a | | Х |
| . | | 24b | | |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 240 | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | 242 | | |
| | to defease any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| _ | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | | | |
| | If "Yes," complete Schedule L, Part I | 25b | | |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any | | 1 | |
| | current or former officers, directors, trustees, key employees, highest compensated employees, or | | 1 | |
| | disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, | | . [| |
| | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, | | . | |
| | Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete | | | |
| | Schedule L, Part IV | 28b | | _X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) | | | |
| | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| | Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | | | |
| | complete Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | | | |
| | or IV, and Part V, line 1 | 34 | | X |
| 35 a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | 000 | | |
| ~ | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | 000 | | |
| 50 | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 30 | | |
| 37 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, | | | |
| | Part VI | 27 | | х |
| 20 | | 37 | - | > |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and | | | Х |
| | 19? Note. All Form 990 filers are required to complete Schedule O | 38 | 000 | |

Page 5

| Par | Statements Regarding Other IRS Filings and Tax Compliance | | | |
|------|--|------------------|-------|------|
| | Check if Schedule O contains a response or note to any line in this Part V | • • • | _ | لسلخ |
| | • 1 . 1 . a | | Yes | No |
| 1 a | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | | | |
| | Enter the number of Forms VV-2G included in line 1a Enter-0- if not applicable | | | l |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and | | | |
| | reportable gaming (gambling) winnings to prize winners? | 1c | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return . 2a 3 | <u></u> | X | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Λ. | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | 1/2 |
| | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | Х |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | v |
| | account)? | 4a | | Х |
| b | If "Yes," enter the name of the foreign country ▶ | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts | - | | |
| | (FBAR) | | | X |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | |
| | If 'Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | Х |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | C.L. | | |
| _ | gifts were not tax deductible? | 6b | | |
| | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | 7- | | |
| | and services provided to the payor? | 7a 7b | | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | - 7 15 | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | 7c | | |
| | required to file Form 8282? | . * | | |
| | If "Yes," indicate the number of Forms 8282 filed during the year | 7e | | |
| | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | |
| | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| _ | If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-C? | 7 <u>9</u> 7h | | |
| ٠, | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| 0 | sponsoring organizations maintaining donor advised runds. Bid a donor advised fund maintained by the | 8 | ***** | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | 2.5 |
| | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | > , | * | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | , | * | · |
| 11 | Section 501(c)(12) organizations. Enter | , | | |
| а | Gross income from members or shareholders | | | |
| | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them) | | | |
| 12 a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O | | | : |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| | the organization is licensed to issue qualified health plans | | | |
| C | Enter the amount of reserves on hand | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | Х |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |

| Part | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O Check if Schedule O contains a response or note to any line in this Part VI | See ir | struc | |
|---------------|---|-------------|-------------|---------------|
| Sect | fon A. Governing Body and Management | | | 14 |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1 | - | $\vdash \neg$ |
| | If there are material differences in voting rights among members of the governing body, or if the governing | 1 . | - | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O | | - | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 1. | 3 | ĺ | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | | ئىن | لــــا |
| | any other officer, director, trustee, or key employee? | 2 | ļ | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct | 1 | | |
| | supervision of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the pnor Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Did the organization have members or stockholders? | 6 | X | ļ |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint | | ,, | |
| | one or more members of the governing body? | 7a | Х | - |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | x |
| _ | stockholders, or persons other than the governing body? | 7b | | 1 |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during | 1 | , | 2 1 |
| | the year by the following | 8a | X | كئا |
| a | The governing body? | 8b | X | |
| ь 9 | Each committee with authority to act on behalf of the governing body? | 0.5 | | |
| 3 | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X |
| Secti | on B. Policies (This Section B requests information about policies not required by the Internal Revenue | | e.) | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | X |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, | | | |
| | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | | Х |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | 4 · | | ل ئــا |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give | | | |
| | rise to conflicts? | 12b | | X |
| C | 5 , | | | |
| | describe in Schedule O how this was done | 12c | | X |
| 13 | Did the organization have a written whistleblower policy? | 13 | | X |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | | X |
| 15 | Did the process for determining compensation of the following persons include a review and approval by | | • | * *: |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | 45- | X | |
| a | The organization's CEO, Executive Director, or top management official | 15a 15b | X | |
| b | Other officers or key employees of the organization | 150 | | - |
| 160 | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | - | _ | 1.1 |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | X |
| h | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | , , | , | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the | | | |
| | organization's exempt status with respect to such arrangements? | 16b | | · |
| Sect | on C. Disclosure | | | <u> </u> |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶ | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section | 501(| c)(3)s | only) |
| | available for public inspection Indicate how you made these available Check all that apply | 55.(0 | -,(-,- | . U. II. |
| | Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int | erest | polic | y, and |
| | financial statements available to the public during the tax year | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and record MURIEL BOOT 75-5995 KUAKINI HWY., STE 221 KAILUA KONA, HI 96740 808 329-3791 | s ► | | |
| 10: | MUNICED BOOL 73-3995 KUARINI HWI., STE 221 KALLUA KONA, HI 96/40 808 329-3791 | | | |
| JSA 5E1042 | 1 000 | Form | 990 | (2015) |

Section A.

| 101171 000 (201 | <u> </u> | | | | | | | | | | raye |
|-----------------|----------------|------|-----------|------------|-----------|-----|------------|---------|-------------|------------|------|
| Part VII | Compensation | of | Officers, | Directors, | Trustees, | Key | Employees, | Highest | Compensated | Employees, | and |
| | Independent Co | ontr | actors | | | | | | | | |

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees; officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the organization no | r any related | orga | nızat | ion | COI | mpen | sate | ed any current offic | er, director, or trus | stee |
|---|---|------------------------|--|----------|---------------|------------------------------|------|---|--|--|
| (A) Name and Title | (B) Average hours per week (list any hours for related organizations below dotted line) | box, office Individual | not ch unless | s pe | ntion more | han both Highest compensated | an | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
| (1)CASEY KINNEY | 1.00 | | | | | | | | | |
| SECRETARY | 0. | х | | Х | | | | 0. | 0. | 0. |
| (2)MARGARET REYNOLDS | 5.00 | | | | | | | | | |
| PRESIDENT | 0. | X | | Х | | | | 0. | 0. | 0. |
| (3)BOB BOJORQUEZ | 1.00 | | | | | | | | | _ |
| TREASURER | 0. | Х | | Х | | | | 0. | 0. | 0. |
| (4)ANDEE BEMROSE DIRECTOR | 1.00 | ,, | 1 | | | | | | | 2 |
| | 0. | X | | | | | | 0. | 0. | <u> </u> |
| (5)DAVE MINKUS DIRECTOR | 1.00 | Į " | | | | i | | 0. | 1 | 0 |
| (6)SARA HARTWELL | 1.00 | Х | \vdash | | | | | · · · · · · · · · · · · · · · · · · · | 0. | 0. |
| DIRECTOR | | X | | ł | | | | 0. | 0. | 0. |
| (7)LOVETTE LLANTOS | 1.00 | | ⊦ | | | | | 0. | 0. | |
| DIRECTOR | | x | | | | | | 0. | 0. | 0. |
| (8)DEBORAH RAITER | 1.00 | | - | | | | | | | |
| DIRECTOR | | x | | | | | | 0. | ٥. | 0. |
| (9)GLENNON GINGO | 1.00 | | | \dashv | | | | - | | |
| PRESIDENT ELECT | | х | | х | | | | 0. | 0. | 0. |
| (10)LANCE OWENS | 1.00 | | | | | | - | | | <u></u> ` |
| DIRECTOR | | х | | | | | ŀ | 0. | o. | 0. |
| (11)JONATHAN KIGER | 1.00 | | | | | | | | | |
| VICE PRESIDENT | - - 0 | Х | | х | | | | 0. | 0. | 0. |
| (12)MIKE DRUTAR | 1.00 | | | \neg | | | | | | |
| TREASURER ELECT | 0. | Х | | x | | | | 0. | 0. | 0. |
| (13)KAREN OSTLIE | 1.00 | | | | | | | | | |
| PAST PRESIDENT | 0. | Х | | Х | | | | 0. | 0. | 0. |
| (14)KARIN SHAW | 45.00 | | | | | | | | | |
| EXECUTIVE OFFICER | 0. | | | | Х | | | 54,666. | 0. | 0. |

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| Part VII Section A. Officers, Directors, Tru | ıstees, Ke | y En | plq | ye | es, | and I | Hig | hest Compensat | ed Employee | s (continued) |
|---|---|--------------------------------|-----------------------|----------------------|--------------|------------------------------|-------------|--------------------------------------|---|----------------------------|
| (A) • Name and title | (B) Average hours per week (list any hours for | box, | unle | Pos heck ss pe | erson | e than o | an tee) | (D) Reportable compensation from the | (E) Reportable compensation f related organizations | from amount of other |
| | related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | (W-2/1099-MIS | |
| | | | | | | | | | | |
| | | | | - | | | | | | |
| | | | | | | | | | | |
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| | | | - | | | | | | | |
| | | | | | | | | | | |
| 1b Sub-total | | | | | | | > | 54,666. | | 0. 0. |
| c Total from continuation sheets to Part VII, Se | ection A . | | | | | | > | 0. 54,666. | | 0. 0. |
| d Total (add lines 1b and 1c) 2 Total number of individuals (including but not reportable compensation from the organization | imited to t | hose | liste | d al | bove | e) who | р ге | | \$100,000 of | |
| 3 Did the organization list any former offic employee on line 1a? If "Yes," complete Schedu | er, directo | or, or | tru | uste ual | e, I | key e | emp | oloyee, or highes | t compensate | Yes No d 3 X |
| 4 For any individual listed on line 1a, is the sorganization and related organizations great individual | eater than | \$15 | 0,0 | 007 | i If | "Yes | ," (| complete Schedu | le J for suc | |
| 5 Did any person listed on line 1a receive or for services rendered to the organization? If "Yes | | | | | | | | | | |
| Section B. Independent Contractors | | | | | | | | | | |
| 1 Complete this table for your five highest com- compensation from the organization. Report c year | | | | | | | | | | |
| (A) Name and business add | ress | | | | | | | (B) Description of se | ervices | (C) Compensation |
| | | | | | | | <u> </u> | | | |
| | | | | | | | \perp | | | |
| | | | | | | | ╁ | | - | |

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Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 0.

| Par | rt VIII | | | | | | . | |
|--|-----------------------------|--|-----------------------------|---------------------|---|--|---|--|
| | • | Check if Schedule O co | ntains a respor | ise or note to an | y line in this Part V (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| Contributions, Gifts, Grants and Other Similar Amounts | 1a b c d e f | Federated campaigns Membership dues Fundraising events Related organizations Government grants (contributions, gifts, and similar amounts not included | 1b 1c 1d tions) 1e | 206,953. | | | | |
| Con | 9 | Noncash contributions included in Total. Add lines 1a-1f | | | 206,953. | | | |
| ne | h | Total. Add lilles 1a-11 | | Business Code | 200,953. | | | |
| Program Service Revenue | 2a b c | EDUCATION | | | 28,171. | 28,171. | | |
| S E | d | | | | | - | | |
| gra | e f | All other program service rev | enue | | | | | |
| Pro | g | Total. Add lines 2a-2f | | | 28,171. | | | |
| | 3 | | cluding dividen | ids, interest, | 30. | | | |
| | 4 | Income from investment of | tax-exempt bond | proceeds . ► | 0. | | | |
| | 5 | Royalties | | | 0. | | | 1 |
| | 6a b | Gross rents | (ı) Real | (II) Personal | | | | |
| | d | Net rental income or (loss). | | | 0. | | | |
| | 7a | Gross amount from sales of assets other than inventory | (i) Secunties | (II) Other | | | | |
| | b | Less cost or other basis and sales expenses | | | | | | |
| | C d | Gain or (loss) | | | 0. | | | |
| Other Revenue | 8a | Gross income from fundra events (not including \$ of contributions reported on | ısıng | | | | | |
| er R | | See Part IV, line 18 | • | 16,180. | | | | |
| oth | b c | Less direct expenses Net income or (loss) from fu | b | 13,293. ATCH 1 ▶ | 2,887. | | | |
| | 9a | Gross income from gaming See Part IV, line 19 | activities | | | | | |
| | ь | Less direct expenses | | | | | | |
| | С | Net income or (loss) from g | • | <u> ▶</u> j | 0. | | | |
| | 10a | Gross sales of inventor returns and allowances | a | | | | | |
| | b | Less cost of goods sold P Net income or (loss) from sal | | | 1,273. | | | |
| | | Miscellaneous Revenu | | Business Code | =,=:0, | | | |
| | 11a | SPONSORSHIP INCOME | | | 21,344. | 21,344. | | |
| | b | MEETINGS INCOME | | | 13,518. | 13,518. | | |
| | c | FEES & FINES | | | 2,910. | 2,910. | | |
| | d | All other revenue | | | 1,646. | 1,646. | | |
| | 12 | Total. Add lines 11a-11d . Total revenue. See instructio | | 1 | 39,418. 278,732. | 67,589. | | |
| JSA | | . Jean revenue. Oce mstructio | 110 | | 410,134. | 01,389. | | - 000 |

Part IX Statement of Functional Expenses

| Section 501(c)(3) 8 | and 501(c)(4) (| organizations musi | t complete all columns | All other organizations must | complete column (A) |
|---------------------|-----------------|--------------------|------------------------|------------------------------|---------------------|
| <u> </u> | (0) | | | | |

| Do not include amounts reported on lines 6b, 7b, Bb, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|--|---------------------------------------|------------------------------|-------------------------------------|---------------------------------------|
| 1 Grants and other assistance to domestic organizations | - | | general expanses | |
| and domestic governments See Part IV, line 21 | 0. | | | |
| 2 Grants and other assistance to domestic | | | | |
| individuals See Part IV, line 22 | 0. | | | |
| 3 Grants and other assistance to foreign | | | | |
| organizations, foreign governments, and foreign | | | | |
| individuals See Part IV, lines 15 and 16 | 0. | <u> </u> | | |
| 4 Benefits paid to or for members | 1,448. | | | |
| 5 Compensation of current officers, directors, | | | | |
| trustees, and key employees | 54,666. | | | |
| 6 Compensation not included above, to disqualified | | | | |
| persons (as defined under section 4958(f)(1)) and | | | | |
| persons described in section 4958(c)(3)(B) | 0. | | | |
| 7 Other salaries and wages | 36,363. | | | |
| 8 Pension plan accruals and contributions (include | | - | | |
| section 401(k) and 403(b) employer contributions) | 0. | | | |
| , , , , , , , , , , , , , , , , , , , | 16,540. | | | |
| 9 Other employee benefits | 10,629. | | | |
| Payroll taxes | 20,023. | | | |
| 1 Fees for services (non-employees) | 0. | | | |
| a Management | 6,269. | | | |
| b Legal | 9,313. | | | |
| c Accounting | · · · · · · · · · · · · · · · · · · · | | | |
| d Lobbying | 0. | | | |
| e Professional fundraising services See Part IV, line 17, | 0. | | <u> </u> | |
| f Investment management fees | 0. | · | | |
| g Other (If line 11g amount exceeds 10% of line 25, column | | = | | |
| (A) amount, list line 11g expenses on Schedule O) | 0. | | | |
| 2 Advertising and promotion | 1,751. | | | |
| 3 Office expenses | 5,863. | 7.7.4. | | |
| 4 Information technology | 0. | | | |
| 5 Royalties | 0. | | | |
| 6 Occupancy | 22,666. | | | |
| 7 Travel | 16,256. | | | |
| 8 Payments of travel or entertainment expenses | | : :- : | | |
| for any federal, state, or local public officials | 0. | | | |
| 9 Conferences, conventions, and meetings | 16,570. | | | <u> </u> |
| 0 Interest | 0. | | | |
| 1 Payments to affiliates | 0. | | | |
| 2 Depreciation, depletion, and amortization | 275. | | | |
| 3 Insurance | 650. | | | |
| 4 Other expenses Itemize expenses not covered | | | | |
| above (List miscellaneous expenses in line 24e If | | | | |
| line 24e amount exceeds 10% of line 25, column | | | | |
| (A) amount, list line 24e expenses on Schedule O) | | | | |
| aBANK CHARGES | 7,027. | | | |
| bDUES & SUBSCRIPTIONS | 4,151. | | | |
| cEDUCATION EXPENSE | 12,044. | - | | |
| · | 12,044. | | | |
| dLICENSE & FEES | | | | |
| e All other expenses ATCH 3 | 27,036. | | | · · · · · · · · · · · · · · · · · · · |
| Total functional expenses. Add lines 1 through 24e | 249,528. | | - | |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs | | | | |
| from a combined educational campaign and | | | | |
| fundraising solicitation Check here | _ | | | |
| following SOP 98-2 (ASC 958-720) | 0.1 | | 1 | |

JSA 5E1052 1 000 Form **990** (2015)

| orm 990 | ; WEST HAWALL ASSOCIATION OF REALTOR (2015) | | <i></i> | ·0148021 Page 11 |
|---|--|--------------------------|---------|---------------------------------------|
| Part X | | | | |
| | Check if Schedule O contains a response or note to any line in this P | art X | <u></u> | |
| ٠ | | (A) Beginning of year | | (B) End of year |
| 1 | Cash - non-interest-bearing | | 1 | 0 |
| 2 | Savings and temporary cash investments | 188,443. | 2 | 235,409 |
| 3 | Pledges and grants receivable, net | 0. | 3 | 0 |
| 4 | Accounts receivable, net | 2,455. | 4 | 1,190 |
| 5 | Loans and other receivables from current and former officers, directors, | | | |
| | trustees, key employees, and highest compensated employees | | | |
| - 1 | Complete Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section | 0. | 5 | 0 |
| 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L | 0. | 6 | 0 |
| \$ F | Notes and loans receivable, net | 0. | 7 | 0 |
| Assets 7 8 | Inventories for sale or use | 0. | | 0 |
| و ا> | Prepaid expenses and deferred charges | 0. | , , | 0 |
| I - | Land, buildings, and equipment cost or | | - | |
| ''' | other basis Complete Part VI of Schedule D 10a 25, 647. | | | |
| Ι, | Less accumulated depreciation | 2,892. | 100 | 3,190 |
| 111 | Investments - publicly traded securities | | 11 | 0,230 |
| 12 | Investments - other securities See Part IV, line 11 | | 12 | 0 |
| 13 | Investments - program-related See Part IV, line 11 | | 13 | 0 |
| 14 | Intangible assets | | 14 | 0 |
| 15 | Other assets See Part IV, line 11 | | | 1,852 |
| 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 195,642. | 16 | 241,641 |
| 17 | Accounts payable and accrued expenses | 73,852. | | 55,584 |
| 18 | Grants payable | | 18 | 0 |
| 19 | Deferred revenue ATCH 4 | 99,360. | | 135,530 |
| 20 | Tay exempt hand liabilities | | 20 | 0 |
| 21 | Tax-exempt bond liabilities Escrow or custodial account liability Complete Part IV of Schedule D | 0. | 21 | - 0 |
| | Loans and other payables to current and former officers, directors, | | | Ť |
| | trustees, key employees, highest compensated employees, and | | | |
| Liabilities 25 | disqualified persons Complete Part II of Schedule L | 0. | 22 | 0 |
| 멸 ₂₃ | Secured mortgages and notes payable to unrelated third parties | | 23 | 0 |
| 24 | Unsecured notes and loans payable to unrelated third parties | 0. | 24 | 0 |
| 25 | Other liabilities (including federal income tax, payables to related third | | 2.4 | , , , , , , , , , , , , , , , , , , , |
| -0 | parties, and other liabilities not included on lines 17-24) Complete Part X | | | |
| | of Schedule D | 0. | 25 | 0 |
| 26 | Total liabilities. Add lines 17 through 25 | 173,212. | 26 | 191,114 |
| | Organizations that follow SFAS 117 (ASC 958), check here ▶ and complete lines 27 through 29, and lines 33 and 34. | | 20 | |
| ဋ 27 | Unrestricted net assets | | 27 | |
| [28 | Temporarily restricted net assets | | 28 | |
| 일 29 | Permanently restricted net assets | · ·· | 29 | |
| Net Assets or Fund Balances 2 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | Organizations that do not follow SFAS 117 (ASC 958), check here X and complete lines 30 through 34. | | - | |
| ع 30 ع | Capital stock or trust principal, or current funds | 0. | 30 | 0 |
| g 31 | Paid-in or capital surplus, or land, building, or equipment fund | 0. | 31 | 0 |
| 8 32 | Retained earnings, endowment, accumulated income, or other funds | 22,430. | | 50,527 |
| 33 33 | Total net assets or fund balances | 22,430. | | 50,527 |
| 34 | Total liabilities and net assets/fund balances | 195,642. | | 241,641 |
| | | | | Form 990 (2015 |

99-0148021 Form 990 (2015) Page **12** Part XI **Reconciliation of Net Assets** Check if Schedule O contains a response or note to any line in this Part XI [X] ·Total revenue (must equal Part VIII, column (A), line 12) 278,732. 1 Total expenses (must equal Part IX, column (A), line 25) 249,528. 2 29,204. 3 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 22,430. 4 4 5 0. 5 Donated services and use of facilities 0. 6 6 7 0. 7 0. 8 Other changes in net assets or fund balances (explain in Schedule O) -1,107. 9 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) 50,527. Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII Yes No X Accrual Accounting method used to prepare the Form 990 Cash Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O 2a Were the organization's financial statements compiled or reviewed by an independent accountant? Х 2a If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both Both consolidated and separate basis Separate basis Consolidated basis Х 2b If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both Separate basis Consolidated basis Both consolidated and separate basis c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight 2c of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in За b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the

required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form **990** (2015)

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

► Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

| Гах) | (see separate instructions), ther | | Tax) (see separate in | nstructions) or Form 990- | EZ, Part V, line 35c (Proxy |
|-------|---|---------------------------------------|-------------------------|---|--|
| | Section 501(c)(4), (5), or (6) organization | | | | |
| | • | II ASSOCIATION OF REALTO | JRS | | ntification number |
| | KONA BOARD OF REAL | | | | 48021 |
| | • | organization is exempt under | | | nization. |
| 1 | | organization's direct and indirect p | | | |
| 2 | · | | | | |
| 3 | Volunteer hours | | | · · · · · · · · · · · · · · · · · · · | |
| Par | Complete if the c | organization is exempt under s | section 501(c)(3). | | |
| 1 | | cise tax incurred by the organizatio | | | |
| 2 | | cise tax incurred by organization m | | | |
| 3 | | a section 4955 tax, did it file Form | | | |
| 4a | | | | | |
| | If "Yes," describe in Part IV | | | | |
| Par | t I-C Complete if the c | organization is exempt under | section 501(c), ex | cept section 501(c)(3 | 3). |
| 1 | • | expended by the filing organization | | • | |
| | | | | | |
| 2 | | ng organization's funds contributed | | | - |
| _ | | es | | | |
| 3 | | enditures Add lines 1 and 2 En | | | |
| 4 | Did the filing organization file | e Form 1120-POL for this year? | | | Yes No |
| 5 | Enter the names, addresses | and employer identification numb | er (EIN) of all section | on 527 political organiz | ations to which the filing |
| | | s For each organization listed, en | | | |
| | | tributions received that were prom | | | |
| | | nd or a political action committee (I | 1 | 1 | ntormation in Part IV |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from | (e) Amount of political |
| | | | | filing organization's funds if none, enter -0 | contributions received and promptly and directly |
| | | | | idida il fioric, criter -o | delivered to a separate |
| | | | | | political organization. If |
| | | | | | none, enter -0- |
| (1) | | | | | |
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| (2) | | | | | |
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| (6) | | | | | |
| | | <u> </u> | | | |
| For E | Panerwork Reduction Act Notice | e see the Instructions for Form 990 o | - QQA_E7 | Schodul | a C (Form 990 or 990-EZ) 2015 |

| Lobbying Expenditures During 4-Year Averaging Period | | | | | |
|--|----------|-----------------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) Total |
| 2a Lobbying nontaxable amount | | | | | |
| b Lobbying ceiling amount (150% of line 2a, column (e)) | | | | | |
| c Total lobbying expenditures | | | | _ | |
| d Grassroots nontaxable amount | | | | | |
| e Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | |
| f Grassroots lobbying expenditures | | | | | |

Schedule C (Form 990 or 990-EZ) 2015

| (election under section 501(h)). | | Form 57 | 68 | |
|---|----------|----------------|--------------|---------|
| | (a) | | (b) | |
| For each "Yes," response on lines 1a through 11 below, provide in Part IV a detailed reduced by description of the lobbying activity | res N | 10 | Amount | |
| During the year, did the filing organization attempt to influence foreign, national, state or local | | _ | | |
| legislation, including any attempt to influence public opinion on a legislative matter or | | | | |
| referendum, through the use of | | | | |
| a Volunteers? | | | | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | | |
| c Media advertisements? | | | _ | |
| d Mailings to members, legislators, or the public? | | | | |
| e Publications, or published or broadcast statements? | | - | | |
| f Grants to other organizations for lobbying purposes? | - | | | |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? | _ | - | | |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | - | | | |
| i Other activities? | \dashv | | | |
| j Total. Add lines 1c through 1: | | | | |
| b If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c) | :)(5), c | or section | on | |
| 501(c)(6). | | | | |
| | | | Y | |
| 1 Were substantially all (90% or more) dues received nondeductible by members? | | | . 1 > | |
| 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | . 2 | X |
| 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? | | | | X |
| Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," Canswered "Yes." 1 Dues, assessments and similar amounts from members | | | | is - |
| Section 162(e) nondeductible lobbying and political expenditures (do not include amoun political expenses for which the section 527(f) tax was paid). | ts of | • | • | |
| a Current year | | 2a | | |
| b Carryover from last year | | • – | | |
| c Total | | 2c | | |
| 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | | 3 | | |
| 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of | of the | | | |
| excess does the organization agree to carryover to the reasonable estimate of nondeductible lob | bying | | | |
| and political expenditure next year? | | . 4 | | |
| 5 Taxable amount of lobbying and political expenditures (see instructions) | <u></u> | . 5 | | |
| Part IV Supplemental Information | | | | |
| Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information | group | list), Par | t II-A, line | s 1 and |
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Schedule C (Form 990 or 990-EZ) 2015

Part IV Supplemental Information (continued)

Page 4

SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

Inspection

Department of the Treasury Internal Revenue Service Name of the organization

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. WEST HAWAII ASSOCIATION OF REALTORS

Employer identification number 00-01/0021

OMB No 1545-0047

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| Y III |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2015 Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply). Public exhibition Loan or exchange programs Scholarly research Other b Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? No **Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, Ine 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not ıncluded on Form 990, Part X?.................. **b** If "Yes," explain the arrangement in Part XIII and complete the following table Amount 1e 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? No b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided on Part XIII **Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10 (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back 1a Beginning of year balance **b** Contributions Net investment earnings, gains, and losses........ **d** Grants or scholarships e Other expenditures for facilities f Administrative expenses **q** End of year balance..... Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as 2 a Board designated or quasi-endowment **b** Permanent endowment ▶ c Temporarily restricted endowment ▶ The percentages on lines 2a, 2b, and 2c should equal 100% 3a Are there endowment funds not in the possession of the organization that are held and administered for the Yes No organization by 3a(i) 3a(ii) b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?......... Describe in Part XIII the intended uses of the organization's endowment funds Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a See Form 990, Part X, line 10 Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated (d) Book value (investment) (other) depreciation **b** Buildings 2,278. 238 2,516. c Leasehold improvements d Equipment 22,135. 21,223 912. 996. 996 Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10c) $3,\overline{190}$.

| Part VII | Investments - Other Securities. | "Voc" on Form 000 | Port IV/ line 11h See Form 000 D | ort V. line 40 |
|-------------------|---|---|--|---------------------------------------|
| • | Complete if the organization answered (a) Description of security or category (including name of secunity) | (b) Book value | (c) Method of valuation Cost or end-of-year market | |
| (1) Financia | al derivatives | | | ···· |
| (2) Closely | -held equity interests | | | |
| (3) Other_ | | | | |
| (<u>A</u>) | | | | |
| (B) | | | | |
| (c) | · | | | |
| \ | | | | · |
| | | | | <u>-</u> |
| (G) | | | | |
| (H) | | | | |
| | n (b) must equal Form 990, Part X, col (B) line 12) | | | |
| Part VIII | Investments - Program Related. | <u>, , , , , , , , , , , , , , , , , , , </u> | | |
| | Complete if the organization answered | "Yes" on Form 990, | Part IV, line 11c See Form 990, Part IV, line 11c See Form 990 | art X, line 13 |
| | (a) Description of investment | (b) Book value | (c) Method of valuation | |
| | | | Cost or end-of-year market v | alue |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | 3.1.1. | | |
| (5) (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | n (b) must equal Form 990, Part X, col. (B) line 13.) | | ************************************** | |
| Part IX | Other Assets. | | | - |
| | Complete if the organization answered | "Yes" on Form 990, | Part IV, line 11d. See Form 990, | art X, line 15 |
| | (a) Des | scription | | (b) Book value |
| (1) | | | | |
| (2) | | | | |
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| | ımn (b) must equal Form 990, Part X, col (B) lı | ne 15) | > | · · · · · · · · · · · · · · · · · · · |
| Part X | Other Liabilities. Complete if the organization answered line 25. | "Yes" on Form 990, | Part IV, line 11e or 11f See Form | 990, Part X, |
| 1. | (a) Description of liability | (b) Book value | | * |
| | al income taxes | | | \$ |
| (2) | | | · | * . |
| (3) | | | * `` | |
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| <u>(6)</u> (7) | | | | |
| (7) (8) | | | | |
| (9) | | - | | |
| | nn (b) must equal Form 990, Part X, col (B) line 25) | > | | _ |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the

JSA

Part XIII Supplemental Information (continued)

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

Department of the Treasury Internal Revenue Service ► Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. Inspection WEST HAWAII ASSOCIATION OF REALTORS Name of the organization Employer identification number FKA KONA BOARD OF REALTORS 99-0148021 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply а Mail solicitations е Solicitation of non-government grants b Internet and email solicitations f Solicitation of government grants Phone solicitations Special fundraising events C g d In-person solicitations 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (iii) Did fundraiser have (vi) Amount paid to (i) Name and address of individual (iv) Gross receipts (or retained by) (ii) Activity custody or control of (or retained by) or entity (fundraiser) fundraiser listed in from activity contributions? organization col (i) Yes No 1 2 3 4 5 7 8 9 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2015

| | | Fundraising Events. Complete than \$15,000 of fundraising eve gross receipts greater than \$5,0 | nt contributions and gros | ss income on Form 990- | | |
|-----------------|------------|--|--|--|------------------------|--|
| | | | (a) Event #1 CHARITY CHOICE | (b) Event #2 SILENT AUCTION | (c) Other events | (d) Total events (add col (a) through |
| 40 | | | (event type) | (event type) | (total number) | col (c)) |
| Revenue | 1 | Gross receipts | 10,035. | 6,145. | | 16,180 |
| | | Less Contributions | | 6,145. | , | 16,180 |
| | 4 | Cash prizes | | | | |
| | 5 | Noncash prizes | | | | |
| Orrect Expenses | 6 | Rent/facility costs | | | | |
| oct Exp | 7 | Food and beverages | | | | |
| | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | 13,293. | | | 13,293 |
| | 10 11 | Direct expense summary Add lines of Net income summary Subtract line | 10 from line 3, column (d | ·) | > | 13,293 2,887 |
| Pa | ırt l | Gaming. Complete if the org than \$15,000 on Form 990-E | anization answered "Y | es" on Form 990, Par | t IV, line 19, or repo | orted more |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col (a) through col (c)) |
| | 1 | Gross revenue | | | | |
| ses | 2 | Cash prizes | | | | |
| Expenses | 3 | Noncash prizes | | | | |
| ರ | 4 | Rent/facility costs | | | | |
| Direct | | | | | | f . |
| Dire | 5 | Other direct expenses | | ļ,, | ı | |
| | | Other direct expenses | Yes% | Yes% | Yes% | |
| _ Dire | 6 | | Yes% | No | No | |
| _ Dire | 6 | Volunteer labor | Yes% No 2 through 5 in column (d) | No | No P | |
| 9 | 6 7 8 E Is | Volunteer labor Direct expense summary Add lines 2 Net gaming income summary Subtranter the state(s) in which the organizate the organization licensed to conduct the state of the organization licensed to conduct the state of the organization licensed to conduct the organization licensed the organizati | Yes% No 2 through 5 in column (d) act line 7 from line 1, column tion conducts gaming action. | umn (d) | No ► | . Yes No |

Schedule G (Form 990 or 990-EZ) 2015

Supplemental Information. Provide the explanation required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information

Schedule G (Form 990 or 990-EZ) 2015

Part IV

(see instructions).

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

2015
Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

| Internal Revenue Service | P Attach to tolli 990 of 99 | | | | |
|--------------------------|-----------------------------|--------|-------------|----|----------|
| Name of the organization | WEST | HAWAII | ASSOCIATION | OF | REALTORS |

Employer identification number 99-0148021

FKA KONA BOARD OF REALTORS

990, PAGE 6, PART VI, LINE 15

THE BOARD OF DIRECTORS DETERMINES COMPENSATION & REVIEWS THE ASSOCIATION EXECUTIVE. THE ASSOCIATION EXECUTIVE REVIEWS THE OFFICE STAFF & REPORTS BACK TO THE DIRECTORS.

990, PAGE 12, PART XI, LINE 9
50% NON DEDUCTIBLE BUSINESS MEALS = \$1,107

990, PAGE 12, PART XII, LINE 2C

THE TREASURER, TREASURER-ELECT & ASSOCIATION EXECUTIVE COMPRISE THE

COMMITTEE THAT ASSUMES RESPONSIBILITY FOR FINANCIAL OVERSIGHT

ATTACHMENT 1

FORM 990, PART VIII - FUNDRAISING EVENTS

| DESCRIPTION | GROSS INCOME | DIRECT EXPENSES | NET INCOME |
|-------------------|-----------------|--------------------|---------------|
| CHARITY OF CHOICE | 10,035. | 13,293. | -3,258. |
| SILENT AUCTION | 6,145. | | 6,145. |
| TOTALS | 16,180. | 13,293. | 2,887. |

| | (A) | (B) | (C) (D) |
|-----------------------------|----------|--------------|------------------------|
| DEGCE TRATON | TOTAL | PROGRAM | MANAGEMENT FUNDRAISING |
| DESCRIPTION | EXPENSES | SERVICE EXP. | AND GENERAL EXPENSES |
| REPAIRS & MAINTENANCE | 1,232. | | |
| TAXES - GENERAL EXCISE | 1,039. | | |
| UTILITIES & TELEPHONE | 10,485. | | |
| MEALS & ENTERTAINMENT (50%) | 1,107. | | |
| MISCELLANEOUS | 549. | | |
| ROOM RENTAL | 315. | | |
| EQUIPMENT RENTAL | 6,592. | | |
| RENT - CARAVAN | 5,717. | | |
| TOTALS | 27,036. | | |

ATTACHMENT 4

Schedule O (Form 990 or 990-EZ) 2015

Name of the organization WEST HAWAII ASSOCIATION OF REALTORS

FKA KONA BOARD OF REALTORS

FORM 990, PART X - DEFERRED REVENUE

ENDING

DESCRIPTION ENDING
BOOK VALUE

DEFERRED DUES 135,530.

TOTALS 135,530.