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**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

201 Open to Public

DLN: 93493308012036 OMB No 1545-0047

Department of the ▶ Information about Form 990 and its instructions is at www IRS gov/form990 Inspection Internal Revenue Service For the 2015 calendar year, or tax year beginning 01-01-2015 and ending 12-31-2015 C Name of organization D Employer identification number B Check if applicable WESTERN UNITED STATES AGRICULTURAL TRADE ASSOCIATION Address change 94-2688448 Name change Doing business as Initial return Final E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite return/terminated 4601 NE 77TH AVE NO 240 (360) 693-3373 Amended return City or town, state or province, country, and ZIP or foreign postal code VANCOUVER, WA 986626730 Application pending G Gross receipts \$ 10.868.676 Name and address of principal officer H(a) Is this a group return for ANDY ANDERSON subordinates? 4601 NE 77TH AVE NO 240 Νo VANCOUVER, WA 986626730 H(b) Are all subordinates Tax-exempt status included? 501(c)(3) **√** 501(c) (6) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) Website: ► WWW WUSATA ORG Group exemption number 🕨 L Year of formation 1980 M State of legal domicile K Form of organization 
✓ Corporation 
Trust Summary 1 Briefly describe the organization's mission or most significant activities <u>ASSISTING AGRI-BUSINESS TO EXPAND THEIR EXPORTS OF FOOD AND AGRICULTURAL PRODUCTS</u> Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 13 Total number of individuals employed in calendar year 2015 (Part V, line 2a) 5 26 0 Total number of volunteers (estimate if necessary) . . . 6 0 Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, line 34 **7**b **Current Year** O n 8 Contributions and grants (Part VIII, line 1h) . Ravenue 11,148,770 10,807,596 Program service revenue (Part VIII, line 2g) . 42,500 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 276,816 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 34,522 18,580 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 11,460,108 10,868,676 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 8,128,497 8,070,883 14 Benefits paid to or for members (Part IX, column (A), line 4) . 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 1,266,060 1,218,617 Expenses 5 - 10)0 Professional fundraising fees (Part IX, column (A), line 11e) . 16a b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright_{\underline{0}}^{\underline{0}}$ 1,741,154 1,515,870 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 11,135,711 10,805,370 18 19 Revenue less expenses Subtract line 18 from line 12 324,397 63,306 Assets or d Balances Beginning of Current Year **End of Year** 20 Total assets (Part X, line 16) . 8,218,452 8,565,404 21 4,682,744 4,966,390 Total liabilities (Part X, line 26) . Net assets or fund balances Subtract line 21 from line 20 3,535,708 3,599,014 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2016-11-03 Signature of officer Sian Here ANDY ANDERSON EXECUTIVE DIRECTOR Type or print name and title Print/Type preparer's name MICHAEL J PLYMALE INC PS Preparer's signature MICHAEL J PLYMALE INC PS Date Check 2016-10-28 P01229193 **Paid** self-employed ► MICHAEL J PLYMALE INC Fırm's EIN ▶ 91-1304455 Firm's name **Preparer** Phone no (360) 695-0068 Firm's address ► PO BOX 268 Use Only VANCOUVER, WA 986660268 . √Yes No May the IRS discuss this return with the preparer shown above? (see instructions)

Forn	1990 (2015)					Page <b>2</b>
Pai	t IIII Statemen	t of Program Serv	ice Accomp	lishments		
1		edule O contains a res e organization's missior		o any line in this Part	III	
TO /	ASSIST SMALL TO M	1EDIUM FOOD COMPA	ANIES IN DEV	ELOPING EXPORT N	1ARKETS FOR THEIR PRODU	CTS
2	the prior Form 990	n undertake any signific or 990-EZ? hese new services on S		· .	ar which were not listed on	⊤Yes √No
3	Did the organization services?	n cease conducting, or i	make sıgnıfıcaı	-	onducts, any program	⊤Yes √No
4	expenses Section !		l) organization	s are required to repo	hree largest program services, rt the amount of grants and all	
4a	(Code	) (Expenses \$	3,395,697	including grants of \$	2,253,114 ) (Revenue \$	4,266,502 )
	GENERIC MARKET DEV	/ELOPMENT PROGRAM ADM	INISTRATION FOR	MEMBER STATE DEPARTM	MENTS OF AGRICULTURE AND THE FO	REIGN AGRICULTURE SERVICE
4b	(Code	) (Expenses \$	5,817,769	including grants of \$	5,817,769 ) (Revenue \$	5,817,769 )
	BRANDED MARKET DE				MENTS OF AGRICULTURE, THE FOREI	
4c	(Code	) (Expenses \$	741,905	ıncludıng grants of \$	) (Revenue \$	741,905 )
	TRADE SHOW ORGANI	ZATION				
<b>4</b> d	Other program ser	vices (Describe in Sch	edule O )			
	(Expenses \$	inc	luding grants o	f \$	) (Revenue \$	)
4e	Total program serv	vice expenses ▶	9,955,371			
						Form <b>990</b> (2015)

Part IV Checklist of Required Schedules

If "Yes," complete Schedule D, Part X 🛸

16

Yes

Yes

Yes

Yes

Nο

Nο

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Form 990 (2015)

**11**d

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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part $I$	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Pait V 🔰	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	_	_	
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	<b>11</b> c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets	ادمما	Yes	

а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏	10		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III	8		No
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	,		

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X

f Did the organization's separate or consolidated financial statements for the tax year include a footnote that

b Was the organization included in consolidated, independent audited financial statements for the tax year?

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🥦

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . 🔀 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If

addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?

12a Did the organization obtain separate, independent audited financial statements for the tax year? 

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

for any foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . 🔧

**20a** Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H.

assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . 🔀

IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

14a Did the organization maintain an office, employees, or agents outside of the United States?

7	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III 💆	8	No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🔰	10	No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
а	Did the organization report an amount for land, huildings, and equipment in Part X, line 10?		

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . . . . . . .

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,"

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

**b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

**b** A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M .

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

**b** If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I.

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . .

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Form 990 (2015)

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orm	990 (2015)			Page !
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	<del></del>		
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   16		Yes	No
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable  1b  0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
_	gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
<b>2</b> a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered			
	by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
32	Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		110
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country <b>\(\bigs_{}\)</b>			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
_	Describe annual transfer from the second	5c		<u>,</u>
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	<b>7</b> b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
а	file Form 8282?	<b>7</b> c		
u	11 Tes, indicate the number of Forms 9292 med during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			
_	required?	<b>7</b> g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		
8	Sponsoring organizations maintaining donor advised funds.			
	Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			
0-		8		
	Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9a 9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club			
	facilities  Section F01/cV/12) organizations Enter	l I		l
11 a	Section 501(c)(12) organizations. Enter  Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
2	Te the organization licenced to issue qualified health plans in more than one state? Note: See the instructions for			
a	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states			
r	in which the organization is necessary qualified neutrit plans			
	Did the organization receive any payments for indoor tanning services during the tax year?	   <b>14</b> a		l I No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		1,,,

year by the following The governing body? . .

Section C. Disclosure

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**16**a

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Yes

Νo

Form 990 (2015)

0 (2015)	
Commence Management and Blacksons	
Governance Management and Disclosure	

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI . . . . . . . .

Section A. Governing Body and Management								
					Yes	N		
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	13					
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O							
						ı		

supervision of officers, directors or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was

Did the organization become aware during the year of a significant diversion of the organization's assets?

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or

Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders,

Did the organization contemporaneously document the meetings held or written actions undertaken during the

Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . . . . . .

**10a** Did the organization have local chapters, branches, or affiliates? . . . . . . . . . . . . . .

**12a** Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . . . . . .

Did the organization have a written document retention and destruction policy? . . . . .

a The organization's CEO, Executive Director, or top management official . . . . .

**b** Other officers or key employees of the organization . . . . . . . . . .

List the States with which a copy of this Form 990 is required to be filed▶

If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)

interest policy, and financial statements available to the public during the tax year

►ANDY ANDERSON 4601 NE 77TH AVE 240 VANCOUVER, WA 98662 (360) 693-3373

Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a 

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website Upon request Other (explain in Schedule O)

State the name, address, and telephone number of the person who possesses the organization's books and records

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

**b** If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . . . . . . . . . . . . . .

**b** Describe in Schedule O the process, if any, used by the organization to review this Form 990

**b** If "Yes," did the organization have written policies and procedures governing the activities of such chapters,

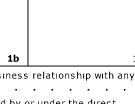
affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing

**b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe

	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O								
b	Enter the number of voting members included in line 1a, above, who are independent	1b							
2	Did any officer, director, trustee, or key employee have a family relationship or a but other officer, director, trustee, or key employee?	siness • •	5 1	rel	atıo	nsh •	iip v •	vith a	1E
3	Did the organization delegate control over management duties customarily performe	ed by d	or	· ur	nder	the	e dir	ect	

Did the organization have members or stockholders? . . . . . . . . .



# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	more pers	than on is	one bot rect	not bo: h ar or/ti	chenle ch	ess er	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) FRANCI A HAVEMEISTER	0 00	х						0	0	0
DIRECTOR	0.00									
(2) CELIA R GOULD DIRECTOR	0 00	×						0	0	0
(3) KAREN ROSS	0 00	U						•	•	_
DIRECTOR		X						0	0	0
(4) RON DE YONG	0 00	V						0	0	0
DIRECTOR		Х						0	0	U
(5) KATY COBA	0 00	х		х				0	0	0
PRESIDENT								0	U	
(6) LUANN ADAMS	0 00	х						0	0	0
DIRECTOR									0	
(7) JIM BARBEE	0 00	×		X				0	0	0
VICE PRESIDENT										
(8) JEFF WITTE TREASURER	0 00	×		х				0	0	0
(9) SCOTT ENRIGHT	0 00	,						0	•	_
DIRECTOR		Х						0	0	0
(10) MARK KILLIAN	0 00	х							0	
DIRECTOR									0	
(11) DON BROWN DIRECTOR	0 00	×						0	0	0
(12) DEREK SANDISON DIRECTOR	0 00	×						0	0	0
(13) DOUG MIYAMOTO	0 00									
DIRECTOR		Х						0	0	0
(14) ANDREW ANDERSON  EXEC DIRECTOR	40 00			х				133,284	0	39,753
<u> </u>										

(A)

Part \

•	. ,	9-
VIII	Section A. Officers, Directors, Trustees, Key Employe	ees, and Highest Compensated Employees (continued)

(C)

(D)

(E)

(B)

Name and Title	Average hours per week (list any hours for related	m unle:	ore t ss pe	han erso cer	one n is and			Reportable compensation from the organization (W- 2/1099-	Reportable compensation from related organizations (W- 2/1099-	Estimated amount of other compensation from the
	organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
(15) BRENDIA BAXTER	40 00			x				60,072	C	14,12
ACCOUNTANT										
1b Sub-Total			•	<b>&gt;</b>	•	•	•			
d Total (add lines 1b and 1c)				<b>&gt;</b>			19	93,356	0	53,877
Total number of individuals (including but n \$100,000 of reportable compensation from			ed al	bove	e) w	ho rec	eiv	ed more than		

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee 

(A)

Name and business address

Section B. Independent Contractors

\$100,000 of compensation from the organization  $\triangleright$  0

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such ındıvıdual . . Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

services rendered to the organization? If "Yes," complete Schedule I for such person . . .

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of

2 Total number of independent contractors (including but not limited to those listed above) who received more than

compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

		0	
re	e than		
_			

(B)

Description of services

o		

N

Yes

3

4

5

No	
No	

N	o	
N	o	

(C)

Compensation

Form 990 (2015)

	-	

Form 99									Page
Part V	* + + +	Statement o							F
		Check if Schedi	ule O contains a re	<u>s pon</u>	se or note to any lir	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
y	1a	Federated cam	paigns	1a					
tributions, Gifts, Grants Other Similar Amounts	ь	Membership du	es	<b>1</b> b					
Gr.	С	Fundraising eve	ents	<b>1</b> c					
ifts. ar A	d	Related organiz	zations	1d					
a, G	e	Government grant	s (contributions)	1e					
ons Si	f		ons, gifts, grants, and	1f					
Contributions, and Other Sim		similar amounts no							
	g	1a-1f \$	ons included in lines						
Contand	h	Total. Add lines	s 1a-1f	•	· · · •				
<u>1</u>					Business Code				
Program Service Revenue	2a	MARKET ACCESS F		-	561000	9,122,186	9,122,186		
å.	b	APPLICATION FEES		-	561000	1,054,915	1,054,915		
¥€	c d	TRADE SHOW REV		-	561000	573,401	573,401		
<b>3</b>	e e	TRADE SHOW REV	ENGE	-	561000	57,094	57,094		
ıram	f	All other progra	am service revenue	-					
<b>√</b> og				L		10.007.506			
	g 3		ome (including div			10,807,596			
		and other simil	aramounts)		•	42,500			42,50
	4		stment of tax-exempt b	ond p	proceeds >				
	5	Royalties	(ı) Real	•	(II) Personal				
	6a	Gross rents	( )		(1)				
	Ь	Less rental							
	_	expenses Rental income							
		or (loss)	ma or (loss)						
	d	Net lental inco	me or (loss)  (i) Securities	· 1	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	(7)		(1)				
	b c	Less cost or other basis and sales expenses Gain or (loss)							
	d	Net gain or (los	s)		· · · · •				
Other Revenue	8a	Gross income f events (not inc \$ of contributions See Part IV, Iir	luding  s reported on line 1	c)					
er		Jee ruit IV, III		a					
Ott.	b		penses	ь[					
	C		(loss) from fundrais ·		events >				-
		See Part IV, lir	rom gaming activit ne 19	а					
			penses (loss) from gamıng	<b>b</b> [ activ	vities				
	10a	Gross sales of returns and allo		а					
	ь	Less cost of g	oods sold	ь					
	С		(loss) from sales of	inve					
	4.4	Miscellaneous		_	Business Code 561000	18,580	18,580		
	11a b	MISCELLANEC	) U S	- }	361000	10,380	10,300		1
	C			-					1
	d	All other reven	ue	- }					
	e	Total. Add lines		٠.	•	10 500			
	12	Total revenue.	See Instructions			18,580			
				•		10,868,676	10,826,176		0 42,50

# Part IX Statement of Functional Expenses

			•			
Section 501(c)	(3) and 501(c)(4)	organizations r	must complete all columns	All other organizations must o	complete column (A	)

Check if Schedule O contains a response or note to any line in this Part IX . . . . . . . . . . . .

	Γ				
	t include amounts reported on lines 6b, , 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	<b>(C)</b> Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	4,918,548			
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16	3,152,335			
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	247,233			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	736,045			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	37,608			
9	Other employee benefits	120,485			
10	Payroll taxes	77,246			
11	Fees for services (non-employees)				
a	Management				
b	Legal				
	Accounting	30 157			
C		38,157			
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	116,532			
12	Advertising and promotion	345			
13	Office expenses	68,937			
14	Information technology				
15	Royalties				
16	Occupancy	146,808			
17	Travel	110,113			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	17,200			
23	Insurance	9,192			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	INDUSTRY ACTIVITY EXPEN	961,467			
b	DUES	25,910			
c	MISCELLANEOUS	21,209			
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	10,805,370			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				
		1			orm 000 (201E)

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Net Assets or Fund Balances

Part X	Balance	Shee
	Charlett	ابراء مطبيا

01111 990 (	2013)
Part X	Balance Shee
	Check if Schedu

Bal	an	ce	Sł	۱e	et	t
						_

Part X	Balance	Sheet
	Chack if C	chodulo

	•		
Part X	Balanc	e Sh	eet

Part X	Balance	Sheet
	Charles C	

II of Schedule L

Grants payable

Deferred revenue .

Tax-exempt bond liabilities .

Complete Part X of Schedule D

Unrestricted net assets .

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

complete lines 30 through 34.

Cash-non-interest-bearing . . . .

Savings and temporary cash investments

Pledges and grants receivable, net .

Notes and loans receivable, net .

Complete Part VI of Schedule D

Less accumulated depreciation

Intangible assets . . . . .

Other assets See Part IV, line 11 .

Accounts payable and accrued expenses

Prepaid expenses and deferred charges

Land, buildings, and equipment cost or other basis

Investments—other securities See Part IV, line 11

Investments-program-related See Part IV, line 11

**Total assets.**Add lines 1 through 15 (must equal line 34)

Escrow or custodial account liability Complete Part IV of Schedule D .

key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . . . . . .

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

Organizations that follow SFAS 117 (ASC 958), check here ▶

Organizations that do not follow SFAS 117 (ASC 958), check here >

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

and other liabilities not included on lines 17-24)

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities. Add lines 17 through 25 .

lines 27 through 29, and lines 33 and 34.

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Investments—publicly traded securities . .

Inventories for sale or use

Accounts receivable, net .

- e O contains a response or note to any line in this Part X .

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of

Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part

145 041

113,534

10a

10b

(A)

Beginning of year

639,944

381,380

3,820,953

536,489

41,148

1,298,538

1,500,000

8,218,452

3 789 111

893,633

4,682,744

3,535,708

3,535,708

8,218,452

2

3

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10c

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34

- Page **11**
- (B) End of year

1,283,812

3,294,736

788,739

31,507

1,418,490

1,500,000

8,565,404

4 028 887

937,503

4,966,390

3,599,014

3,599,014

8,565,404

Form 990 (2015)

248,120

10,805,370 63,306 3,535,708 Net unrealized gains (losses) on investments .

Page **12** 

10,868,676

2a

2b

2c

3a

3b

Yes

Yes

Yes

Yes Form 990 (2015)

Νo

5 Donated services and use of facilities . 6 Investment expenses 7

Prior period adjustments . 8 Other changes in net assets or fund balances (explain in Schedule O) . 9

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, 10 column (B)) Part XII Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII . . . . . . . .

3,599,014 ▽ Yes No 1 Accounting method used to prepare the Form 990 ☐ Cash ☐ Accrual ☐ Other

Both consolidated and separate basis

Both consolidated and separate basis

If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If the organization changed either its oversight process or selection process during the tax year, explain in

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

**b** Were the organization's financial statements audited by an independent accountant?

Consolidated basis

a separate basis, consolidated basis, or both

Single Audit Act and OMB Circular A-133?

Separate basis

Separate basis

Schedule O

basis, consolidated basis, or both

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Inspection

#### SCHEDULE D Supplemental Financial Statements (Form 990)

Department of the

Internal Revenue Service

Treasury

▶ Complete if the organization answered "Yes," on Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

**Employer identification number** Name of the organization

WESTERN UNITED STATES AGRICULTURAL TRADE ASSOCIATION 94-2688448 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶\_ Number of states where property subject to conservation easement is located ightharpoonupDoes the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)

(B)(I) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes

the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public
- service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet
- works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
- (i) Revenue included on Form 990, Part VIII, line 1
- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

- Revenue included on Form 990, Part VIII, line 1
- For Paperwork Reduction Act Notice, see the Instructions for Form 990.

**▶** \$ \_

**d** Equipment . . . . . . . . . . . .

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

	dule D (Form 990) 2015							Page :
Part	Organizations Maintaining (continued)	Collections of	Art, Hi	storic	al Treas	sures, or C	Other Similar A	ssets
	Using the organization's acquisition, according the organization's acquisition, according to the collection items (check all that apply)	ession, and other re	ecords, c	heck ar	y of the fo	ollowing that	are a significant us	se of its
а	Public exhibition		d	Г	Loan or e	xchange prog	jrams	
b	Scholarly research		e		Other			
c	Preservation for future generations							
4	Provide a description of the organization	s collections and ex	xplaın ho	w they	further the	e organizatioi	n's exempt purpose	e in
5	Part XIII  During the year, did the organization soli							
Pari	assets to be sold to raise funds rather th  Escrow and Custodial Arra  Complete if the organization a	ngements.						<u>'</u>
1a	Part X, line 21.  Is the organization an agent, trustee, cus included on Form 990, Part X?	stodian or other inte	ermediar	y for co	ntribution	s or other ass	sets not	es No
b	If "Yes," explain the arrangement in P	art XIII and comple	ate the fo	llowing	table		An	nount
c	Beginning balance	are XIII and compre	te the le	mowning	table	1c		
d	Additions during the year					1d		
e	Distributions during the year					1e		
f	Ending balance					1f		
<b>2</b> a	Did the organization include an amount o	n Form 990, Part X	, line 21	, for esc	row or cu	stodial accou	int liability? <b>Ye</b>	s No
b Par	If "Yes," explain the arrangement in Part <b>t V Endowment Funds.</b> Comple							
	Endownient Fands Comple	(a)Current year		nor year		wo years back	· · · · · · · · · · · · · · · · · · ·	
1a	Beginning of year balance							
b	Contributions							
С	Net investment earnings, gains, and losses							
d	Grants or scholarships							
e	Other expenditures for facilities and programs							
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the	current year end ba	ılance (lı	ne 1g, c	olumn (a)	)) held as		•
а	Board designated or quasi-endowment <b>&gt;</b>							
b	Permanent endowment ►							
	Temporarily restricted endowment ► The percentages on lines 2a, 2b, and 2c	should equal 100%	ס					
3а	Are there endowment funds not in the posorganization by	ssession of the orga	anızatıon	that ar	e held and	l admınıstere	d for the	Yes No
	(i) unrelated organizations					•		a(i)
	(ii) related organizations					•	<b>⊢</b>	a(ii)
	If "Yes" on 3a(II), are the related organiz Describe in Part XIII the intended uses	·						3b
	VI Land, Buildings, and Equip	ment.				o 112 Coo	Form 000 Dowt )	/ line 10
	Complete if the organization a  Description of property	answered Yes to		Cost o	other basis estment)		ner Accumulated	d (d)Book value
1a	and							
	Buildings		`. ` <b>.</b>  -					
	easehold improvements							

145,041

31,507

31,507

113,534

. . . . . .

	(Form 990) 2015					Page 3
Part VII	Investments—Other Securities. ( See Form 990, Part X, line 12.	Complete if the o	rganıza	ation answered 'Y	es' on Fori	m 990, Part IV, line 11b.
	(a) Description of security or catego (including name of security)	ry		<b>(b)</b> Book value		Method of valuation end-of-year market value
(1)Financia	al derivatives					
	-held equity interests					
<b>(3)</b> 0 ther						
	nn (b) must equal Form 990, Part X, col (B) line 12)		•			
Part VIII	Investments—Program Related. Complete if the organization answer	red 'Ves' on Form	990 0	Part IV line 11c o		
	(a) Description of investment	eu les dilloilli		(b) Book value		990, Part X, line 13.  Method of valuation
	(a) Description of investment		'	(b) Book Value		end-of-year market value
	nn (b) must equal Form 990, Part X, col (B) line 13)	<u> </u>	<u> </u>			
Part IX	Other Assets. Complete if the organiza	ation answered 'Yes scription	' on For	m 990, Part IV, line	11d See Fo	orm 990, Part X, line 15 (b) Book value
(1) COMPL	IANCE RESERVE	Scription				1,500,000
	mn (b) must equal Form 990, Part X, col (B) lir				▶	1,500,000
Part X		rganization answ	ered 'Y	'es' on Form 990,	Part IV, li	ne 11e or 11f.
1.	See Form 990, Part X, line 25.  (a) Description of liability	(b) Book v	alue			
	,					
Federal inc	ome taxes					
	nn (b) must equal Form 990, Part X, col (B) line 25)	wide the text of the	foot	o to the arrange :	ا ماد هدد - ا	statements that
	for uncertain tax positions In Part XIII, pron's liability for uncertain tax positions unde					
XIII [	·	•				•

Schedule D (Form 990) 2015

Total revenue, gains, and other support per audited financial statements . . . . .

2b

2c 2d

, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional

2e 3

Page 4

10,868,676

10.868.676

10,805,370

10,805,370

10,805,370

Schedule D (Form 990) 2015

Amounts included on line 1 but not on Form 990, Part VIII, line 12 2 Net unrealized gains (losses) on investments . .

1

Add lines 2a through 2d . 3 Subtract line 2e from line 1 . Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b.

а	Investment expenses not inclu	ided on Form 990, Part VIII, line 7b . 4a			
b	Other (Describe in Part XIII )	4b			
c	Add lines 4a and 4b			4c	
5	Total revenue Add lines 3 and	<b>4c.</b> (This must equal Form 990, Part I, line 12)	[	5	
Part		penses per Audited Financial Statements Ization answered 'Yes' on Form 990, Part IV, lii	•	per	Return.
1	Total expenses and losses per	audited financial statements		1	
2	A mounts included on line 1 but	not on Form 990, Part IX, line 25			
а	Donated services and use of fa	cilities			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII )	2d			
e	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1 .			3	
4	A mounts included on Form 990	), Part IX, line 25, but not on line 1:			
а	Investment expenses not inclu	ded on Form 990, Part VIII, line 7b 4a			
b	Other (Describe in Part XIII )	4b			
c	Add lines <b>4a</b> and <b>4b</b>			4c	
5	Total expenses Add lines <b>3</b> an	d <b>4c.</b> (This must equal Form 990, Part I, line 18).	[	5	
Par	XIII Supplemental Info	ormation	-	'	
Part		Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Par lines 2d and 4b, and Part XII, lines 2d and 4b Also c			e any ado
	Return Reference	Explanation	_		



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SCHEDULE F (Form 990)	Statement of A	Activities C	Outside the Unit	ed States	OMB No 1545-0047
(FOIII 990)	► Complete i	f the organization	n answered "Yes" to Form	990,	2015
		•	14b, 15, or 16.		2013
Department of the Treasury Internal Revenue Service	▶ Information about Schedu		o Form 990. nd its instructions is at w	ww.irs.gov/form990.	Open to Public Inspection
Name of the organization				Employer ide	ntification number
WESTERN UNITED STATES TRADE ASSOCIATION	S A GRICULTURAL			94-2688448	3
	ormation on Activition he organization answer			14b.	
=	oes the organization m			_	
	e, the grantees' eligibili	ty for the gran	its or assistance, and	the selection criteria	
used to award the g	rants or assistance?				✓ Yes No
2 For grantmakers. Dassistance outside t	Describe in Part V the or the United States	ganızatıon's pı	rocedures for monitor	ng the use of its gra	nts and other
3 Activites per Region	(The following Part I, line 3	table can be du	uplicated if additional sp	ace is needed )	
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is program service, describe specific type of service(s) in region	
(1) See Add'l Data			<u>,</u>		
(2)					
(3)					
(4)					
(5)					
<b>3a</b> Sub-total	49	0			3,152,335
<b>b</b> Total from continuation to Part I		0			(
c Totals (add lines 3a a	· ·	0		No 50082W <b>Sch</b> e	3,152,335 edule F (Form 990) 2015

Part III Grants and Other Assistance to Organizations or Entities Outside the United States.
--

Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1) See Add'l Data								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
( 10)								
( 11)								
( 12)								
( 13)								
( 14)								
( 15)								
( 16)								

49

appraisal, other)

Schedule F (Form 990) 2015

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (b) Region (c) Number of (d) A mount of (e) Manner of cash (f) A mount of (g) Description (h) Method of recipients cash grant disbursement of non-cash valuation non-cash assistance assistance (book, FMV,

Part III Can b	יש
(a) Type of grant or assistance	

(1) (2) (3) (4) (5) (6) (7) (8) (9) (10) (11) (12) (13) (14) (15) (16) (17) (18)

Sche	edule F (Form 990) 2015			Рa	ge <b>4</b>
Pa	rt IV Foreign Forms				
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Г	Yes	Ī✓	No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990)	Г	Yes	Ī✓	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)	Г	Yes	√	No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Г	Yes	✓	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Г	Yes	<b>√</b>	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	_		_	

┌ Yes

Schedule F (Form 990) 2015

**✓** No

5713, do not file with Form 990)

Page 5

Schedule F (Form 990) 2015

Return Reference	Explanation
PART I, LINE 2	INVOICES WITH BACKUP ARE SUBMITTED TO WUSATA FOR APPROVAL AND PAYMENT THEN AUDITED BY WUSATA AND THE USDA

#### **Additional Data**

**EUROPE (INCLUDING** 

MIDDLE EAST AND NORTH

ICFIAND AND

GREENLAND)

AFRICA

Software ID:

**Software Version:** 

**EIN:** 94-2688448

Name: WESTERN UNITED STATES AGRICULTURAL

ASSIST WITH

PROMOTING PRODUCTS

ASSIST WITH

PROMOTING PRODUCTS

269,122

827,087

TRADE ASSOCIATION

	Form 990 Schedule F F	Part I - Activities	Outside The	United States
--	-----------------------	---------------------	-------------	---------------

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
EAST ASIA AND THE PACIFIC	25	0		ASSIST WITH PROMOTING PRODUCTS	1,417,623

PROGRAM SERVICES

PROGRAM SERVICES

(a) Region (c) Number of (e) If activity listed in (b) Number of (d) Activities (f) Total expenditures offices in the employees or conducted in region (by (d) is a program service, for region type) (i e , fundraising, describe specific type of agents in region service(s) in region region program services, grants to recipients located in the region) PROGRAM SERVICES ASSIST WITH NORTH AMERICA 228,054 DDOMOTING 361,344

			PRODUCTS
SOUTH ASIA	4	0	 ASSIST WITH

Form 990 Schedule F Part I - Activities Outside The United States

**IPRODUCTS** 

IPROMOTING

IPRODUCTS.

PROGRAM SERVICES ASSIST WITH 43.767

CENTRAL AMERICA AND

PROMOTING THE CARIBBEAN

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities (e) If activity listed in (f) Total expenditures offices in the employees or conducted in region (by (d) is a program for region type) (i.e., fundraising, service, describe region agents in specific type of service region program services, (s) in region grants to recipients located in the region) RUSSIA AND PROGRAM SERVICES ASSIST WITH 5,338 NEIGHBORING STATES -PROMOTING ARMENIA, AZERBIJAN, PRODUCTS

BELARUS.

(b) IRS code (I) Method of (g) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of valuation section (c) Region (d) Purpose of grant cash non-cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) CENTRAL AMERICA **ASSIST WITH** 43,767 WIRE TRANSFER OR IAND THE PROMOTING OF CHECK CARIBBEAN -IPRODUCT IANTIGUA & BARBUDA, ARUBA, BAHAMAS, 17,923 WIRE TRANSFER OR EAST ASIA AND ASSIST WITH THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, PRODUCT

CHECK

BRUNEI, BURMA, CAMBODIA,					
EAST ASIA AND THE PACIFIC - AUSTRALIA, BRUNEI, BURMA, CAMBODIA,	ASSIST WITH PROMOTING OF PRODUCT	1	WIRE TRANSFER OR CHECK		
FAST ASIA AND	ASSIST WITH	11 666	WIRE TRANSFER OR		

PROMOTING OF

PRODUCT

THE PACIFIC -AUSTRALIA,

Form 990 Schedule F Part II - Grants or Entities Outside The United States

BRUNEI, BURMA, CAMBODIA,

(b) IRS code (i) Method of (q) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant cash non-cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) FAST ASIA AND ASSIST WITH 56.547 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRO DUCT BRUNEI, BURMA, CAMBODIA, 3,263 WIRE TRANSFER OR EAST ASIA AND ASSIST WITH THE PACIFIC -PROMOTING OF ICHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA. EAST ASIA AND ASSIST WITH 14,952 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA,

ASSIST WITH WIRE TRANSFER OR EAST ASIA AND 24,457 THE PACIFIC -PROMOTING OF CHECK

Form 990 Schedule F Part II - Grants or Entities Outside The United States

AUSTRALIA,

BRUNEI, BURMA, CAMBODIA,

PRODUCT

(b) IRS code (i) Method of (a) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) FAST ASIA AND ASSIST WITH 8.676 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRO DUCT BRUNEI, BURMA, CAMBODIA, 19,812 WIRE TRANSFER OR EAST ASIA AND ASSIST WITH THE PACIFIC -PROMOTING OF ICHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA. EAST ASIA AND ASSIST WITH 20,632 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA,

ASSIST WITH 4,780 WIRE TRANSFER OR EAST ASIA AND THE PACIFIC -PROMOTING OF

PRODUCT

Form 990 Schedule F Part II - Grants or Entities Outside The United States

AUSTRALIA,

BRUNEI, BURMA, CAMBODIA,

CHECK

(b) IRS code (i) Method of (a) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) FAST ASIA AND ASSIST WITH 29.865 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRO DUCT BRUNEI, BURMA, CAMBODIA, 126,172 WIRE TRANSFER OR EAST ASIA AND ASSIST WITH THE PACIFIC -PROMOTING OF ICHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA. EAST ASIA AND ASSIST WITH 9,592 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA, ASSIST WITH 66,090 WIRE TRANSFER OR EAST ASIA AND

CHECK

Form 990 Schedule F Part II - Grants or Entities Outside The United States

THE PACIFIC -

BRUNEI, BURMA, CAMBODIA,

AUSTRALIA,

PROMOTING OF

PRODUCT

(b) IRS code (i) Method of (a) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) LEAST ASIA AND ASSIST WITH 126,454 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRO DUCT BRUNEI, BURMA, CAMBODIA, EAST ASIA AND ASSIST WITH 11,729 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF ICHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA. EAST ASIA AND ASSIST WITH 154,317 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA,

29,362 WIRE TRANSFER OR

CHECK

Form 990 Schedule F Part II - Grants or Entities Outside The United States

EAST ASIA AND THE PACIFIC -

BRUNEI, BURMA, CAMBODIA,

AUSTRALIA,

ASSIST WITH

PRODUCT

PROMOTING OF

(b) IRS code (i) Method of (a) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) LEAST ASIA AND ASSIST WITH 171,022 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRO DUCT BRUNEI, BURMA, CAMBODIA, 119,860 WIRE TRANSFER OR EAST ASIA AND ASSIST WITH THE PACIFIC -PROMOTING OF ICHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA. EAST ASIA AND ASSIST WITH 36,863 WIRE TRANSFER OR THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA, ASSIST WITH WIRE TRANSFER OR EAST ASIA AND 33,671

CHECK

Form 990 Schedule F Part II - Grants or Entities Outside The United States

THE PACIFIC -

BRUNEI, BURMA, CAMBODIA,

AUSTRALIA,

PROMOTING OF

PRODUCT

(a) A mount of non-(h) Description of (a) Name of section (e) A mount of (f) Manner of valuation (c) Region (d) Purpose of grant cash non-cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) lassist with 313.679 WIRE TRANSFER OR EAST ASIA AND THE PACIFIC -PROMOTING OF CHECK AUSTRALIA. lproduct BRUNEI, BURMA, CAMBODIA, ASSIST WITH 5,804 WIRE TRANSFER OR EAST ASIA AND THE PACIFIC -PROMOTING OF CHECK AUSTRALIA, IPRODUCT BRUNEI, BURMA, CAMBODIA, FUROPE ASSIST WITH 12.931 WIRE TRANSFER OR (INCLUDING PROMOTING OF CHECK ICELAND & IPRODUCT.

(i) Method of

GREENLAND) -ALBANIA, ANDORRA, AUSTRIA, BELGIUM EUROPE ASSIST WITH 49,797 WIRE TRANSFER OR (INCLUDING PROMOTING OF CHECK ICELAND & |PRODUCT

GREENLAND) -ALBANIA, ANDORRA,

(b) IRS code

Form 990 Schedule F Part II - Grants or Entities Outside The United States

AUSTRIA, BELGIUM

Form 990 Schedule F Part II - Grants or Entities Outside The United States (b) IRS code (I) Method of (g) A mount of non-(h) Description of (a) Name of section (e) A mount of (f) Manner of valuation (c) Region (d) Purpose of grant cash non-cash and EIN(If cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) EUROPE ASSIST WITH 60,411 WIRE TRANSFER OR (INCLUDING PROMOTING OF CHECK ICFLAND & lpro duct GREENLAND) -ALBANIA, ANDORRA, AUSTRIA, BELGIUM EUROPE ASSIST WITH 6,495 WIRE TRANSFER OR KINCLUDING IPROMOTING OF CHECK ICELAND & PRODUCT GREENLAND) -ALBANIA, ANDORRA, AUSTRIA, BELGIUM FUROPE ASSIST WITH 128,402 WIRE TRANSFER OR KINCLUDING PROMOTING OF CHECK ICELAND & IPRODUCT GREENLAND) -ALBANIA, ANDORRA, AUSTRIA, BELGIUM ASSIST WITH EUROPE 11,087 WIRE TRANSFER OR

CHECK

(INCLUDING

GREENLAND) -ALBANIA, ANDORRA, AUSTRIA, BELGIUM

ICELAND &

PROMOTING OF

PRODUCT

Form 990 Schedule F Part II - Grants or Entities Outside The United States (b) IRS code (i) Method of (q) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) MIDDLE EAST AND ASSIST WITH 17.500 WIRE TRANSFER OR NORTH AFRICA -PROMOTING OF CHECK ALGERIA, BAHRAIN, PRODUCT DJIBOUTI, EGYPT, **LASSIST WITH** MIDDLE EAST AND 173,511 WIRE TRANSFER OR NORTH AFRICA -PROMOTING OF ICHECK ALGERIA, BAHRAIN, PRODUCT DJIBOUTI, EGYPT, MIDDLE EAST AND ASSIST WITH 160,935 WIRE TRANSFER OR NORTH AFRICA -PROMOTING OF CHECK ALGERIA, BAHRAIN, PRODUCT DJIBOUTI, EGYPT, ASSIST WITH 29,033 WIRE TRANSFER OR MIDDLE EAST AND NORTH AFRICA -PROMOTING OF CHECK ALGERIA, BAHRAIN, PRODUCT

DJIBOUTI, EGYPT,

(b) IRS code (i) Method of (a) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) MIDDLE EAST AND ASSIST WITH 168.278 WIRE TRANSFER OR NORTH AFRICA -PROMOTING OF CHECK ALGERIA, BAHRAIN, PRODUCT DJIBOUTI, EGYPT, MIDDLE EAST AND ASSIST WITH 6,201 WIRE TRANSFER OR NORTH AFRICA -PROMOTING OF ICHECK ALGERIA, BAHRAIN, PRODUCT DJIBOUTI, EGYPT, MIDDLE EAST AND ASSIST WITH 271,630 WIRE TRANSFER OR NORTH AFRICA -PROMOTING OF CHECK ALGERIA, BAHRAIN, PRODUCT DJIBOUTI, EGYPT, ASSIST WITH 56,770 WIRE TRANSFER OR NORTH AMERICA -CANADA AND PROMOTING OF CHECK

Form 990 Schedule F Part II - Grants or Entities Outside The United States

MEXICO, BUT NOT

THE UNITED STATES

lpro duct

(h) Description of (a) Name of (e) A mount of (f) Manner of valuation section (c) Region (d) Purpose of grant cash non-cash and EIN(If cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) INORTH AMERICA ASSIST WITH 26,625 WIRE TRANSFER OR PROMOTING OF ICHECK PRODUCT NORTH AMERICA ASSIST WITH 8,514 WIRE TRANSFER OR PROMOTING OF ICHECK

(a) A mount of non-

(I) Method of

Form 990 Schedule F Part II - Grants or Entities Outside The United States

MEXICO, BUT NOT

THE UNITED ISTATES

PRODUCT

(b) IRS code

		PRODUCT				
		ASSIST WITH PROMOTING OF PRODUCT	I '	WIRE TRANSFER OR CHECK		
	NORTH AMERICA - CANADA AND	ASSIST WITH PROMOTING OF	· · · · · · · · · · · · · · · · · · ·	WIRE TRANSFER OR CHECK		

(a) Name of (e) A mount of (f) Manner of valuation section (c) Region (d) Purpose of grant cash non-cash organization and EIN(if cash grant cash disbursement (book, FMV, assistance assistance applicable) appraisal, other) 5,338 WIRE TRANSFER OR RUSSIA AND ASSIST WITH NEIGHBORING PROMOTING OF CHECK ISTATES - ARMENIA. .lproduct AZERBIJAN, BELARUS, 23,917 WIRE TRANSFER OR SOUTH ASIA -ASSIST WITH AFGHANISTAN, PROMOTING OF CHECK BANGLADESH. PRODUCT

(I) Method of

(h) Description of

(g) A mount of non-

Form 990 Schedule F Part II - Grants or Entities Outside The United States

AFGHANISTAN,

BHUTAN, INDIA, MALDIVES, NEPAL,

BANGLADESH,

PROMOTING OF

PRODUCT

(b) IRS code

BHUTAN, INDIA, MALDIVES, NEPAL,					
AFGHANISTAN,	ASSIST WITH PROMOTING OF PRODUCT	304,544	WIRE TRANSFER OR CHECK		
SOUTH ASIA -	ASSIST WITH	15,618	WIRE TRANSFER OR		

CHECK

Form 990 Schedule F Part II - Grants or Entities Outside The United States (b) IRS code (I) Method of (g) A mount of non-(h) Description of (a) Name of (f) Manner of section (e) A mount of valuation (d) Purpose of grant (c) Region non-cash cash and EIN(ıf cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) SOUTH ASIA -ASSIST WITH 17.265 AFGHANISTAN, PROMOTING OF **IPRODUCT** BANGLADESH. BHUTAN, INDIA,

MALDIVES, NEPAL,

efile GRAPHIC print	- DO NOT	PROCESS A	s Filed Data -				DLN:	93493308012036
Schedule I (Form 990)  Department of the Treasury Internal Revenue Service		OMB No 1545-0047  2015 Open to Public Inspection						
Name of the organization WESTERN UNITED STAT	ES A GRICII	ΙΤΙΙΡΔΙ					Employer identificat	ion number
TRADE ASSOCIATION  Part I General In			d Assistance				94-2688448	
1 Does the organization the selection criteria Describe in Part IV Part II Grants and Or	on maintain r a used to awa the organiza t <b>her Assista</b> i	ecords to substant ard the grants or a tion's procedures f nce to Domestic Oi	cate the amount of the ssistance? or monitoring the use ganizations and Dome	of grant funds in the Un			,	<b>√ Yes N</b> 1, for any recipient
(a) Name and address organization or government	•	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gran or assistance
See Additional Data Ta	ble							
		. , . ,	-				_	
For Paperwork Reduction Ac					Cat No 50055P		_	ıle I (Form 990) 2015

INVOICES WITH BACKUP ARE SUBMITTED TO WUSATA FOR APPROVAL AND PAYMENT THEN AUDITED BY WUSATA AND THE USDA

PART I, LINE 2

## **Additional Data**

DEVELOPMENT LLC

PORTLAND, OR 97207

3501 HIHDDEN HILLS LN PLACERVILLE, CA 95667

1620 PLATTE ST APT 140

PO BOX 1196

AISONNE INC

**ASHLEY WARSH** 

DENVER, CO 80202

Software ID: Software Version:

**EIN:** 94-2688448

Name: WESTERN UNITED STATES AGRICULTURAL

5,632

17,964

(h) Purpose of grant

or assistance

ASSIST WITH

PROMOTING

**ASSIST WITH** PROMOTING

PRODUCTS

ASSIST WITH

PROMOTING

PRODUCTS

PRODUCTS

TRADE ASSOCIATION

Form 990,Schedule I, Par	t II, Grants and	Other Assistance	e to Domestic Orga	nizations and D	omestic Governme	nts.
(a) Name and address of	(b) EIN	(c) IRC section	(d) A mount of cash	(e) A mount of non-	(f) Method of valuation	(g) Description of

organization or government		ıf applıcable	grant	cash assistance	(book, FMV, appraisal, other)	non-cash assistance
AFFINITY WEB	14-1931556		542,476			

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

BARD VALLEY MEDJOOL 538 E 16TH STREET 201 YUMA,AZ 85364	33-0250345	117,691		ASSIST WITH PROMOTING PRODUCTS
BEANFIELDS	27-3628699	14.177		ASSIST WITH

11693 SAN VINCENTE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

LA JOLLA, CA 92037

PROMOTING

BLVD 328 LOS ANGELES,CA 90049					PRODUCTS
BIOSILO FOODS	26-4183151	5,309	_		ASSIST WITH

LOS ANGELES, CA 90049				
BIOSILO FOODS	26-4183151	5,309		ASSIST

BIOSILO FOODS	26-4183151	5,309		ASSIST WITH
7421 EADS AVE				PROMOTING

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) **BORNSTEIN SEAFOODS** 27-0055906 41,318 ASSIST WITH

1001 HILTON AVE BELLINGHAM, WA 98225				PROMOTING PRODUCTS
BOULDER ORGANIC FOODS 6363 HORIZON LANE NIWOT,CO 80503	45-2981609	9,318		ASSIST WITH PROMOTING PRODUCTS

580

CHINO, CA 91710

100,756 BRAD BARRY COMPANY 95-2940976 ASSIST WITH ITDPROMOTING 14020 CENTRAL AVE STE PRODUCTS

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable cash (book, FMV, appraisal, non-cash assistance or assistance arant or government assistance other) CANIDAE CORPORATION 77-0448323 34,834 ASSIST WITH

PRODUCTS

376 CENTER STREET STE 129 CHULA VISTA,CA 91910				PROMOTING PRODUCTS
CAS INTERGLOBAL LLC 5820 STONERIDGE MALL	46-2774194	12,717		ASSIST WITH PROMOTING

RD STE 325 PLEASANTON, CA 94588

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

WEST HOLLYWOOD, CA

90069

PRODUCTS CHEEHAKING 5,561 ASSIST WITH PO BOX 691985 PROMOTING

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (h) Purpose of grant (g) Description of organization if applicable cash (book, FMV, appraisal, non-cash assistance or assistance arant or government assistance other) 7,448 ASSIST WITH CHEHALEM INC 93-1100876 PROMOTING DUCTS

NEWBERG, OR 97132				PROMOTING PRODUCTS
COLORADO DEPT OF AGRICULTURE 305 INTERLOCKEN PKWY	98-1505100	24,461		ASSIST WITH PROMOTING PRODUCTS

WINDSOR, CO 80550

45-1627753

MOTING DUCTS BROOMFIELD, CO 80021 COLUMBINE COFECTIONS 8,771 ASSIST WITH LLC PROMOTING 701 AUTOMATION DR PRODUCTS

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

INC

92408

1118 FAST 5TH AVE

ANCHORAGE, AK 99501
COUNTRY ARCHER

379 E INDUSTRIAL RD

SAN BERNADINO, CA

45-2303224

CONNECTS MARKETING GROUP PO BOX 1027 LANGLEY, WA 98260	45-0970818	18,000		ASSIST WITH PROMOTING PRODUCTS
COPPER RIVER SEAFOODS	92-0157589	36,373		ASSIST WITH

8,712

PROMOTING

ASSIST WITH

PROMOTING

PRODUCTS

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, l non-cash assistance or assistance or government assistance other) CRAIN WALNUT SHELLING 68-0164875 13,940 ASSIST WITH INC PROMOTING 10695 DECKER AVE PRODUCTS

LOS MOLINOS, CA 96080				
CROPSOURCE INTERNATIONAL LLC 1655 NORTH MAIN ST SUITE 395 WALNUT CREEK,CA 94596	94-3407699	269,214		ASSIST WITH PROMOTING PRODUCTS

10,815

ASSIST WITH

PROMOTING

PRODUCTS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 395
WALNUT CREEK, CA 94596
DERCO FOODS
2670 WEST SHAW LANE STE

FRESNO, CA 93711

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (h) Purpose of grant (g) Description of organization ıf applıcable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

PROMOTING

ASSIST WITH

PROMOTING

PRODUCTS

PRODUCTS

DERMAESTHETICS BEVERLY HILLS 1111 S PLACENTIA AVE FULLERTON,CA 92831	95-4693050	6,151		ASSIST WITH PROMOTING PRODUCTS
EARTH & VINE PROVISIONS	68-0444681	6,606		ASSIST WITH

14,607

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

TNC

160 FLOCCHINI CIR

EARTH ISLAND

CANOGA PARK, CA 91309

PO BOX 9400

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

EAST-WEST SPECIALTY	84-1184604	5,198		ASSIST WITH
SAUCES INC				PROMOTING
950 VALLEJO ST				PRODUCTS
DENVED CO 80204				

DENVER, CO 00204

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

EXCEL TRADE LLC

2411 W HALLADAY ST

SEATTLE, WA 98199

20-5064817

ERKER TRADING		15,600		ASSIST WITH
113 ENSIGN STREET				PROMOTING
FORT MORGAN, CO 80701				PRODUCTS

11,171

ASSIST WITH

PROMOTING

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

EXPLANATION VIDEOS 3300 NW 185TH AVE 325 PORTLAND.OR 97229		12,162		ASSIST WITH PROMOTING PRODUCTS
FAR WEST RICE INC	94-2984568	5,882		ASSIST WITH

MODESTO, CA 95358

FAR WEST RICE INC 3455 NELSON RD NELSON,CA 95938	94-2984568	5,882		ASSIST W PROMOTI PRODUCT

NELSON,CA 95938				PRODUCTS
FISHER NUT COMPANY 137 NORTH HART ROAD	77-0312998	13,071		ASSIST WITH PROMOTING

FISHER NUT COMPANY	77-0312998	13,071		
137 NORTH HART ROAD		·		

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) FIT WRAPZ INC 27-1157495 5.406 ASSIST WITH

520 W IDAHO ST STE 204 BIOSE,ID 83702	27 1137 130	3,		PROMOTING PRODUCTS
FUNCTIONAL NUTRIMENTS LLC 148 KULIPUU STREET	26-3880555	16,764		ASSIST WITH PROMOTING PRODUCTS

7,682

ASSIST WITH

PROMOTING

PRODUCTS

KIHEL, HI 96753

INC

HWY 3

GEORGE F BROCKE & SONS

PO BOX 1059 1710 STATE

KENDRICK, ID 83537

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other) 29,699 ASSIST WITH GODDESS GARDEN 84-1466813 1821 LEFTHAND CIRCLE PROMOTING PRODUCTS

9,335

ASSIST WITH PROMOTING

ASSIST WITH

PROMOTING

PRODUCTS

PRODUCTS

STE D LONGMONT,CO 80501			
GOLDRIVER ORCHARDS 18400 ENTERPRISE RD	20-0106297	14,850	

91-1226056

ESCALON, CA 95320

GORDON BROTHERS

PASCO, WA 99301

CELLARS

671 LEVEY RD

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of **(b)** EIN (c) IRC section (e) A mount of non- (f) Method of valuation (h) Purpose of grant (d) A mount of cash (g) Description of organization if applicable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other) 26-3382767 15,687 ASSIST WITH GRAND NAPA VINEYARDS QA61 CT HELENA HWV DDOMOTING

NAPA,CA 94558				PRODUCTS
GRAY & COMPANY 5520 SW MACADAM AVE STE 230	93-0933219	18,702		ASSIST WITH PROMOTING PRODUCTS

PRODUCTS

5520 SW MACADAM AVE
STE 230
PORTLAND, OR 97239

GROWER DIRECT NUT 20-1390940
COMPANY INC

ASSIST WITH
PROMOTING

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

**2288 GEER RD** 

HUGHSON, CA 95326

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) HEY BOO LLC 46-1849888 7,776 ASSIST WITH OTING CTS

PRODUCTS

5800 3RD ST UNIT 1316 SAN FRANCISCO,CA 94124				PROMOT PRODUC
HILLTOP RANCH INC 13890 LOONEY ROAD	77-0529522	22,369		ASSIST PROMOT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

901 RUSSET STREET

TWIN FALLS, ID 83301

HILLTOP RANCH INC
13890 LOONEY ROAD
BALLICO, CA 95303

HMI HAMILTON
MANUFACTURING INC

ASSIST WITH
PROMOTING
PRODUCTS

ASSIST WITH
PROMOTING

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) Lecist WITH THE CHECOM WHIT THE 24 402

PO BOX 1150 1825 VERDUGA RD HUGHSON,CA 95326	//-00//602	31,192		PROMOTING PRODUCTS
IDAHO STATE DEPT OF	82-6000952	19,669		ASSIST WITH

1611 MARKET STREET

KIRKLAND, WA 98033

VERDUGA RD HUGHSON,CA 95326				PRODUCTS
IDAHO STATE DEPT OF AGRICULTURE	82-6000952	19,669		ASSIST WITH PROMOTING

VERDUGA RD HUGHSON,CA 95326				PRODUCTS
IDAHO STATE DEPT OF AGRICULTURE	82-6000952	19,669		ASSIST WITH PROMOTING

PROMOTING

BALDWIN PARK, ID 83712				PRODUCTS
INFOSEA CO	91-1855666	19,523		ASSIST WITH

(a) Name and address of (b) EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) INNOVATIVE BEVEDAGE 33-0702633 0 1/7 ASSIST WITH [NG

CONCEPTS 9600 RESEARCH DR IRVINE,CA 92618	33-0792033	9,147		PROMOTING PRODUCTS
INTERNATIONAL MARKET	93-0962279	13,576		ASSIST WITH

15,758

BRANDS 516 6TH ST S KIRKLAND, WA 98033

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

INTERNATIONAL

MERCHANTS GROUP

1409 SOUTH MYRTLE AVE

MONROVIA, CA 91016

26-2518852

**IPROMOTING** PRODUCTS

ASSIST WITH

PROMOTING

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other) 10 HNNY'S FINE FOOD INC. 27-2829690 101.129 ASSIST WITH

319 E 25TH ST TACOMA, WA 98421	27 2023030	101,120		PROMO <sup>-</sup> PRODUC	TING
KEETON INDUSTRIES 1520 AQUATIC DR	84-0753737	11,419		ASSIST PROMOTE	TING

WELLINGTON, CO 80549 KODA FARMS MILLING INC. 77-0333063 5,871

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

93665

PRODUCTS ASSIST WITH PO BOX 10 22540 RUSSELL PROMOTING AVF PRODUCTS SOUTH DOS PALOS, CA

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) KOELNMESSE INC 01-0694611 398,834 ASSIST WITH 8700 WEST BYRN MAWR PROMOTING 

AVE STE 640 NORTH CHICAGO,IL 60631				PRODUCTS
LA BELLE INC 4100 MARBLEMOUNT AVE BELLINGHAM,WA 98226	68-0136586	10,965		ASSIST WITH PROMOTING PRODUCTS

111,964

ASSIST WITH

PROMOTING

PRODUCTS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

LIBERTY GOLD FRUIT CO

SOUTH SAN FRANCISCO.

500 ECCLES AVE

CA 94080

INC

(a) Name and address of **(b)** EIN (c) IRC section (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant (d) A mount of cash organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) LUKE'S ORGANIC 27-4420426 86,642 ASSIST WITH 903 PACIFIC AVE STE PROMOTING

203A SANTA CRUZ,CA 95060				PRODUCTS
MADRONA SPECIALTY FOODS 18300 CASCADE AVE SOUTH STE 260	90-0109274	59,073		ASSIST WITH PROMOTING PRODUCTS

PRODUCTS

TUKWILA, WA 98188 MARIANI PACKING 94-2830833 39,180 ASSIST WITH COMPANY PROMOTING

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

500 CROCKER DRIVE

VACAVILLE, CA 95866

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

MAYFLOWER PARK HOTEL 405 OLIVE WAY SEATTLE,WA 98101	91-0869457	10,903		ASSIST WITH PROMOTING PRODUCTS
MEDIDIAN NUT GROWERS	77-0498097	7 735		ASSIST WITH

/,/33 1625 SHAW AVE STE 101 CLOVIS.CA 93611

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

T1 SW

MATTAWA, WA 99349

M SSIST WITH PROMOTING PRODUCTS MILBRANDT VINEYARDS 48-1292332 16,315 ASSIST WITH PROMOTING PO BOX 878 23934 ROAD

(a) Name and address of **(b)** EIN (c) IRC section (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant (d) A mount of cash organization if applicable cash (book, FMV, appraisal, non-cash assistance or assistance arant or government assistance other) 8,183 ASSIST WITH MIXED NUTS INC. 95-4066771 3366 FRUITLAND AVE PROMOTING

5,254

13.689

PRODUCTS

ASSIST WITH

PROMOTING

ASSIST WITH

PROMOTING

PRODUCTS

PRODUCTS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

VERNON, CA 90058

INC

290

NARGO INDUSTRIES USA

SAN RAMON, CA 94583

FRESNO, CA 93704

NATURE'S 10 Y

2410 CAMINO RAMON STE

5200 N PALM AVE STE 310

27-0639776

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable cash (book, FMV, appraisal, non-cash assistance or assistance arant or government assistance other) E 046 ASSIST WITH ING

PROMOTING

ASSIST WITH

PROMOTING

PRODUCTS

PRODUCTS

OF AGRICULTURE 3190 S ESPINA LAS CRUSES,NM 88003	85-6000401	5,016		PROMOTING PRODUCTS
NORPAC FOODSING	93-0289330	9,088		ASSIST WITH

LAS CRUSES, NM 88003

NORPAC FOODSINC 93-0289330

3225 25TH ST SE SALEM, OR 97302

ONETEAM HUMANITY 46-3979848

5,264

FOODS INC

92660

2618 SAN MIGUEL DR 411

NEWPORT BEACH, CA

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable cash (book, FMV, appraisal, non-cash assistance or assistance arant or government assistance other) OREGON DEPT OF 93-6001759 24,213 ASSIST WITH

DDOMOTING

PRODUCTS

ASSIST WITH

PROMOTING

PRODUCTS

1207 NW NAITO PKWY STE 104 PORTLAND,OR 97209				PRODUCTS
OREGON GROWERS & SHIPPERS	20-0326633	5,546		ASSIST WITH PROMOTING

18,494

SHIPPERS PO BOX 207 HOOD RIVER, OR 97031

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

A CDICILITUDE

OREGON SEAFOODS

COOSBAY, OR 97420

723 SOUTH 2ND STREET

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

ASSIST WITH PROMOTING

ASSIST WITH PROMOTING

PRODUCTS

PRODUCTS

PACIFIC CROSSING	45-3054513	300,000		ASSIST WITH
COMPANY				PROMOTING
11212 GREENWOOD AVE N				PRODUCTS
UNIT C				
SEATTLE.WA 98133				

16,171

PACIFIC VALLEY FOODS 91-0947444 32.756

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

2700 RICHARDS RD 101 BELLEVUE, WA 98005

PEARL CROP TRADING

1550 INDUSTRIAL DR STOCKTON, CA 95206

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) PERFORMANCE 90-0539910 20,409 ASSIST WITH

ENHANCING 7400 E CRESTLINE CR 130 GREENWOOD VILLAGE,CO 80111				PROMOTING PRODUCTS
PIPELINE PACIFIC INC	45-4354992	15,000		ASSIST WITH

				·
PIPELINE PACIFIC INC 1841 BIRDIE LN HENDERSON,NV 89074	45-4354992	15,000		ASSIST WITH PROMOTING PRODUCTS
			<u> </u>	

HTIW T OTING

POINDEXTER NUT CO	46-2070320	17,811		ASSIST WITH
5414 E FLORAL AVE				PROMOTING
SELMA,CA 93662				PRODUCTS

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance POP GOURMET LLC 27-2535722 329.776 ASSIST WITH

13400 INTERURBAN AVE S TUKWILA,WA 98168	27 2333722	323,170		PROMOTING PRODUCTS
POPCHIPS INC 5510 LINCOLN BLVD STE	22-3920260	14,924		ASSIST WITH PROMOTING PRODUCTS

25,727

ASSIST WITH

PROMOTING

PRODUCTS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PLAYA VISTA, CA 90094

PRIMEX INTERNATIONAL

LOS ANGELES, CA 90045

5777 W CENTURY BLVD

TRADING

1485

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıfapplıcable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other) OUTNIN FOODS 27-3540829 11 243 LASSIST WITH

PROMOTING

ASSIST WITH

PROMOTING PRODUCTS

PRODUCTS

2100 CENTRAL AVE STE 108 BOULDER,CO 80301	27 3340023	11,243		PROMOTING PRODUCTS
READY ROAST NUT CO	51-0583980	8,995		ASSIST WITH

7,549

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

2805 FALCON DRIVE MADERA, CA 93637

26-3455984

ROGUE CREAMERY

CENTRAL POINT, OR

PO BOX 3606

97502

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) HTIW

PROMOTING

PRODUCTS

RPAC LLC 21490 S ORTIGALITA RD LOS BANOS,CA 93635	87-0723803	7,380		ASSIST WITH PROMOTING PRODUCTS
RUBY FRESH	77-0566853	33,536		ASSIST WITH

44474 W NFFS PROMOTING FIREBAUGH, CA 93622 PRODUCTS SALTI SWEET ICE CREAM 27-1398235 6,529 ASSIST WITH

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

FACTORY

2329 W MAIN ST STF 106

LITTLETON, CO 80120

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable cash (book, FMV, appraisal, non-cash assistance grant or assistance or government other) assistance

**IPROMOTING** 

ASSIST WITH PROMOTING

PRODUCTS

PRODUCTS

SELECT HARVEST USA 14827 W HARDING RD TURLOCK,CA 95380	26-3260625	30,230		ASSIST WITH PROMOTING PRODUCTS
SFI TRADING	30-0834161	39,700		ASSIST WITH

29,213

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

683 NEW YORK DRIVE

SIERRA VALLEY ALMONDS

20-5055235

POMONA, CA 91768

12828 ROAD 26 MADERA, CA 93637

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

PROMOTING

ASSIST WITH

PROMOTING

PRODUCTS

PRODUCTS

SLC GLUTEN FREE LLC PO BOX 6836 THOUSAND OAKS,CA 91359	46-1013222	7,590		ASSIST WITH PROMOTING PRODUCTS
SOGDA LIMITED INC	91-1749635	38,263		ASSIST WITH

59,558

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

512 6TH STREET SOUTH

45-4080052

SONOMA CREAMERY

21750 8TH STREET E 1

SONOMA, CA 95476

201

(a) Name and address of (b) EIN (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant (c) IRC section organization ıf applicable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other)

PROMOTING

ASSIST WITH

**IPROMOTING** 

PRODUCTS

PRODUCTS

STATE CENTER COMMUNITY COLLEGE 1525 E WELDON AVE FRESNO,CA 93704	94-1574802	8,889		ASSIST WITH PROMOTING PRODUCTS
SUMMIT ALMONDS LLC	26-1691988	40,352		ASSIST WITH

22,713

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUMMIT ALMONDS LLC 8680 GREENBACK IN STE

ORANGEVALE, CA 95662

SUN VALLEY RAISINS 9595 S HUGHES

FRESNO, CA 93704

26-0894710

250

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other)

ASSIST WITH

PROMOTING PRODUCTS

SUN VALLEY RICE CO LLC 7050 EDDY ROAD ARBUCKLE,CA 95912	94-3320639	20,898		ASSIST WITH PROMOTING PRODUCTS
SUN-MAID GROWERS OF CALIFORNIA	94-0908760	284,701		ASSIST WITH PROMOTING

11,400

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

13525 S BETHEL AVENUE

1550 DREW AVE SUITE 150

68-0112985

KINGSBURG, CA 93631
SUNWEST FOODS INC

DAVIS, CA 95616

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) CVNCHDODHONIC CODD 26 2271561 11 207 A CCICT WITH

ASSIST WITH

PROMOTING

PRODUCTS

1445 STELLAR DRIVE OXNARD,CA 93033	26-23/1561	11,397		PROMOTING PRODUCTS
TAYLOR BROTHER FARMS 182 WILKIE AVE	94-2829769	15,246		ASSIST WITH PROMOTING

16.558

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

YUBA CITY, CA 95991

PO BOX 740421

COLLC

THE FLAVOR TREE FRUIT

LOS ANGELES, CA 90074

27-1067371

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) THE GOOD BEAN 170,570 ASSIST WITH 27-1689221 2980 SAN PABLO AVE PROMOTING PRODUCTS

BERKELEY,CA 94702				
THE HEATHMAN LODGE 7801 NE GREENWOOD DRIVE VANCOUVER,WA 98662	93-1172480	10,247		

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ASSIST WITH DDOMOTING

DRIVE VANCOUVER, WA 98662				PRODUCTS
TOOSUM HEALTHY FOODS LLC 5506 SIXTH AVE S STE 103 SEATTLE, WA 98101	45-4661565	17,883		ASSIST WITH PROMOTING PRODUCTS

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıfapplıcable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other) 77-0701571 5,132 ASSIST WITH TRIAD FISHERIES LTD 514 HUBBARD ROAD PROMOTING

LYNWOOD,WA 98036				PRODUCTS
TROPICAL PREMIUM COFFEE 15011 E BADILLO ST E BALDWIN PARK,CA 91706	20-3659945	14,602		ASSIST WITH PROMOTING PRODUCTS

51,383 TURTLE ISLAND FOODS 91-1483127 ASSIST WITH PO BOX 176 400 PORTWAY **IPROMOTING** 

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

AVE

HOOD RIVER, OR 97031

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable cash (book, FMV, appraisal, non-cash assistance or assistance grant or government assistance other) 68-0487013 286,450 ASSIST WITH US HIGHBUSH BLUEBERRY

ASSIST WITH

PROMOTING

PRODUCTS

1847 IRON POINT RD STE 100 FOLSOM,CA 95630				PRODUCTS
VALLEY FIG GROWERS 4683 CHABOT DRIVE STE	94-1450977	24,896		ASSIST WITH

33,097

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

4683 CHABOT DRIVE STE 100

VIA DESIGN

PLEASANTON, CA 94588

1801 NW UPSHUR ST 500

PORTLAND, OR 97209

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) WASHINGTON STATE DEPT 91-6001062 5,572 ASSIST WITH OFAGRICULTURE PROMOTING

PROMOTING

PRODUCTS

1111 WASHINGTON ST SE FL 2 OLYMPIA,WA 98501				PRODUCTS
WEST FORK CREATIONS INC	81-0464428	5,154		ASSIST WITH PROMOTING

PO BOX 27 RED LODGE, MT 59068

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

17731 147TH STREET SE

MONROE, WA 98272

STF 103

PRODUCTS WET NOSES INC 26-1414912 16,962 ASSIST WITH

(a) Name and address of (b) EIN (c) IRC section (e) Amount of non- (f) Method of valuation (h) Purpose of grant (d) A mount of cash (g) Description of organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) 20-5985776 22,804 ASSIST WITH WILBUR PACKING PROMOTING COMPANY

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PO BOX 3730 YUBA CITY,CA 95992				PRODUCTS
WILD FRIENDS FOODS 2808 NE MARTIN LUTHER	27-5049659	6,534		ASSIST WITH PROMOTING
KING JR BLVD				PRODUCTSASSIST
PORTLAND, OR 97212				WITH PROMOTING

9,355

PRODUCTS

ASSIST WITH

PROMOTING

PRODUCTS

PORILAND, OR 9/212 WORDBRIDGE

COMMUNICATIONS

TIGARD, OR 97224

14616 SW GRANDVIEW LN

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) TH

WAY O MAN O A LITUENTIC	27 4060405			
BLDG 2A VAN NUYS,CA 91405				PRODUCTS
ZANON USA INC 14141 COVELLO STREET	46-0997826	55,688		ASSIST WITH PROMOTING

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

CARSON, CA 90746

BLDG 2A VAN NUYS,CA 91405				PRODUCTS
WYOMING AUTHENTIC PRODUCTS	27-4060405	6,666		ASSIST WITH PROMOTING

WYOMING AUTHENTIC	27-4060405		6,666			ASSIST WITH
PRODUCTS						PROMOTING
2517 LT CHILDERS ST						PRODUCTS
CODY MV 92414	1	l	I	l	I	l

_	PRODUCTS 2517 LT CHILDERS ST CODY,WY 82414	27 1000103	0,000		PROMOTING PRODUCTS

2517 LT CHILDERS ST CODY,WY 82414				PRODUCTS
YS TRADING COMPANY		10,517		ASSIST WITH

PRODUCTS

CODY, WY 82414				
YS TRADING COMPANY		10,517		ASSIST WITH
841 E ARTESIA BLVD				PROMOTING

YS TRADING COMPANY		10,517		ASSIST
841 E ARTESIA BLVD		10,01.		PROMO

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

PROMOTING

PRODUCTS

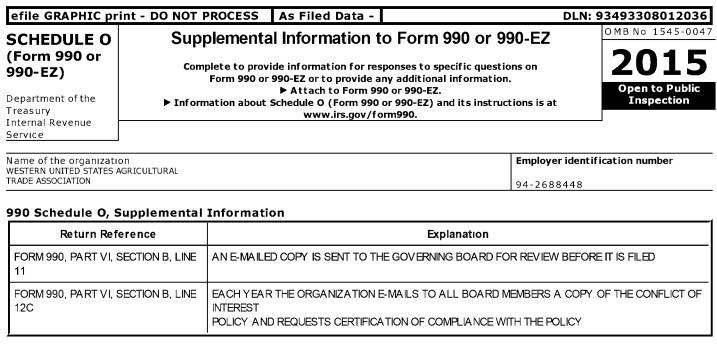
WINDY BAY HOLDINGS LLC PO BOX 1691 WINCHESTER BAY, OR	27-2877857		21,627			ASSIST WITH PROMOTING PRODUCTS
· '	I	1	ſ	I	1	1

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1901 STEXINGTON ST

DELANO, CA 93215

97467				PRODUCTS
WONDERFUL CITRUS	20-5347838	23,236		ASSIST WITH



Return Reference Explanation

FORM 990, PART VI. THE PRESIDENT OF THE BOARD RESEARCHES AND PRESENTS THE INFORMATION THAT WAS GATHERED AND

990 Schedule O, Supplemental Information

SECTION C. LINE 19

SECTION B, LINE 15 HOW IT WAS GATHERED TO THE REST OF THE BOARD FOR APPROVAL

FORM 990. PART VI. UPON REQUEST, A COPY OF THE INFORMATION IS EITHER E-MAILED OR MAILED TO THE REQUESTOR

990 Schedule O, Supplemental Information

Return Reference Explanation

FORM 990. PART XII. LINE 2C NO CHANGE FROM PRIOR YEAR IN THE OVERSIGHT AND REVIEW OF THE AUDITED FINANCIAL STATEMENTS.