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Statement of Program Service Accomplishments

☒

1 Briefly describe the organization's mission

THE MISSION OF SALC IS TO IMPROVE GREATER TUCSON AND THE STATE OF ARIZONA BY BRINGING TOGETHER RESOURCES AND LEADERSHIP TO CREATE ACTION THAT WILL ENHANCE THE ECONOMIC CLIMATE AND QUALITY OF LIFE IN OUR COMMUNITIES TO ATTRACT, RETAIN, AND GROW HIGH QUALITY, HIGH WAGE JOBS

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

(Code) (Expenses \$ including grants of \$) (Revenue \$)
SEE SCHEDULE O

















4b (Code) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2	Yes
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	Yes
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a	Yes
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f	No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	8	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	2a	3
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).		2b	Yes
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a	No
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.		3b	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	No
b If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a	No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b	No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c	
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a	Yes
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	Yes
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c	
d If "Yes," indicate the number of Forms 8282 filed during the year.		7d	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e	
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f	
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g	
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h	
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8	
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a	
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b	
10 Section 501(c)(7) organizations. Enter			
a Initiation fees and capital contributions included on Part VIII, line 12.		10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		10b	
11 Section 501(c)(12) organizations. Enter			
a Gross income from members or shareholders.		11a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		11b	
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		12b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		13a	
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		13b	
c Enter the amount of reserves on hand.		13c	
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a	No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a28		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	1b28		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		No
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c		
13	Did the organization have a written whistleblower policy?	13		No
14	Did the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	AZ
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input type="checkbox"/> Other (explain in Schedule O)	
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
20	State the name, address, and telephone number of the person who possesses the organization's books and records	PAM DUNCAN 3497 N CAMPBELL AVE SUITE 703 TUCSON, AZ 85719 (520) 327-7619

Check if Schedule O contains a response or note to any line in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

[illegible]

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 1

Section B. Independent Contractors

(A) Name and business address	(B) Description of services	(C) Compensation

Form **990** (2015)

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	39,828				
	g	Noncash contributions included in lines 1a-1f \$						
	h	Total. Add lines 1a-1f			39,828			
Program Service Revenue			Business Code					
	2a	MEMBERSHIP DUES	541900	929,677	929,677			
	b							
	c							
	d							
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f			929,677			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		2,473			2,473	
	4	Income from investment of tax-exempt bond proceeds . .						
	5	Royalties						
	6a	Gross rents		(i) Real	(ii) Personal			
		b	Less rental expenses					
		c	Rental income or (loss)					
	d	Net rental income or (loss)						
	7a	Gross amount from sales of assets other than inventory		(i) Securities	(ii) Other			
		b	Less cost or other basis and sales expenses					
		c	Gain or (loss)					
	d	Net gain or (loss)						
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18						
		b	Less direct expenses					
	c	Net income or (loss) from fundraising events . .						
	9a	Gross income from gaming activities See Part IV, line 19						
		b	Less direct expenses					
c	Net income or (loss) from gaming activities . .							
10a	Gross sales of inventory, less returns and allowances . .							
	b	Less cost of goods sold						
c	Net income or (loss) from sales of inventory . .							
Miscellaneous Revenue		Business Code						
11a								
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d							
12	Total revenue. See Instructions				971,978	929,677	0	2,473

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX

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Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	227,012			
2	Grants and other assistance to domestic individuals See Part IV, line 22	2,943			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	287,500			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	62,400			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	350			
10	Payroll taxes	21,840			
11	Fees for services (non-employees)				
a	Management				
b	Legal				
c	Accounting	5,450			
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	228,820			
12	Advertising and promotion	650			
13	Office expenses	18,049			
14	Information technology	25,836			
15	Royalties				
16	Occupancy	47,480			
17	Travel	4,467			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	77,485			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	19,274			
23	Insurance	2,709			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	DUES AND SUBSCRIPTIONS	4,321			
b	MISCELLANEOUS	1,570			
c	PROXY TAX	147			
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	1,038,303			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

					(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing				1	
	2	Savings and temporary cash investments			633,717	2	677,453
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			713,425	4	655,062
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L					
						5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L					
						6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			9,660	9	
	10a	Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D	10a	107,826			
	b	Less—accumulated depreciation	10b	54,919	57,753	10c	52,907
	11	Investments—publicly traded securities				11	
	12	Investments—other securities. See Part IV, line 11				12	
	13	Investments—program-related. See Part IV, line 11				13	
	14	Intangible assets				14	
15	Other assets. See Part IV, line 11			3,755	15	3,755	
16	Total assets. Add lines 1 through 15 (must equal line 34)			1,418,310	16	1,389,177	
Liabilities	17	Accounts payable and accrued expenses			10,000	17	12,192
	18	Grants payable				18	
	19	Deferred revenue			806,250	19	841,250
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L					
						22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			816,250	26	853,442
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets				27	
	28	Temporarily restricted net assets				28	
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds			0	30	0
	31	Paid-in or capital surplus, or land, building or equipment fund			0	31	0
	32	Retained earnings, endowment, accumulated income, or other funds			602,060	32	535,735
	33	Total net assets or fund balances			602,060	33	535,735
	34	Total liabilities and net assets/fund balances			1,418,310	34	1,389,177

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	971,978
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,038,303
3	Revenue less expenses Subtract line 2 from line 1	3	-66,325
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	602,060
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	535,735

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	No
2b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	No
2c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	No
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	

Additional Data

Software ID:

Software Version:

EIN: 86-0879845

Name: SOUTHERN ARIZONA LEADERSHIP COUNCIL INC

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LARRY ALDRICH DIRECTOR	2 00	X						0	0	0
BONNIE ALLIN DIRECTOR	2 00	X						0	0	0
HANK AMOS DIRECTOR	2 00	X						0	0	0
MARA ASPINALL DIRECTOR	2 00	X						0	0	0
PAUL AUGUST DIRECTOR	2 00	X						0	0	0
BRUCE BEACH DIRECTOR	2 00	X						0	0	0
PAUL BONAVIA DIRECTOR	2 00	X						0	0	0
DON BOURN DIRECTOR	2 00	X						0	0	0
MEL COHEN DIRECTOR	2 00	X						0	0	0
BRUCE DUSENBERRY DIRECTOR	2 00	X						0	0	0
JESSICA GALOW DIRECTOR	2 00	X						0	0	0
HARRY GEORGE DIRECTOR	2 00	X						0	0	0
GUY GUNTHER DIRECTOR	2 00	X						0	0	0
MIKE HAMMOND DIRECTOR	2 00	X						0	0	0
ROSEY KOBERLEIN DIRECTOR	2 00	X						0	0	0
STEVE LYNN DIRECTOR	2 00	X						0	0	0
TOM MCGOVERN DIRECTOR	2 00	X						0	0	0
DONALD PITT DIRECTOR	2 00	X						0	0	0
ROBERT RAMIREZ DIRECTOR	2 00	X						0	0	0
MANUEL RAMOS DIRECTOR	2 00	X						0	0	0
JUDY RICH DIRECTOR	2 00	X						0	0	0
SI SCHORR DIRECTOR	2 00	X						0	0	0
SARAH SMALLHOUSE DIRECTOR	2 00	X						0	0	0
ANN WEAVER HART DIRECTOR	2 00	X						0	0	0
LISA LOVALLO CHAIR	4 00	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MARK MISTLER VICE-CHAIR	4 00	X		X				0	0	0
GREG WHITE SECRETARY	4 00	X		X				0	0	0
DUFF HEARON TREASURER	4 00	X		X				0	0	0
RON SHOOPMAN PRESIDENT & CEO	60 00			X				200,000	0	0
TED MAXWELL VICE-PRESIDENT	32 00			X				87,500	0	0

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$
3	Volunteer hours	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes <input type="checkbox"/> No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$
4	Did the filing organization fileForm 1120-POL for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
2				
3				
4				
5				
6				

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount Enter the amount from the following table in both columns														
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a If zero or less, enter -0-														
i	Subtract line 1f from line 1c If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?														
		<input type="checkbox"/> Yes	<input type="checkbox"/> No												

4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a)2012	(b)2013	(c)2014	(d)2015	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i.			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912.			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912.			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	No

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	929,677
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	171,684
b	Carryover from last year	2b	
c	Total	2c	171,684
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	39,300
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	132,384
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
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SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845
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Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1	Purpose(s) of conservation easements held by the organization (check all that apply) <div><input type="checkbox"/> Preservation of land for public use (e g , recreation or education) <input type="checkbox"/> Preservation of an historically important land area <input type="checkbox"/> Protection of natural habitat <input type="checkbox"/> Preservation of a certified historic structure <input type="checkbox"/> Preservation of open space</div>	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year	
a	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
c	Number of conservation easements on a certified historic structure included in (a)	2c
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► _____	
4	Number of states where property subject to conservation easement is located ► _____	
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► _____	
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$ _____	
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	
9	In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements	

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items	
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items	
(i)	Revenue included on Form 990, Part VIII, line 1	► \$ _____
(ii)	Assets included in Form 990, Part X	► \$ _____
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items	
a	Revenue included on Form 990, Part VIII, line 1	► \$ _____
b	Assets included in Form 990, Part X	► \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

(continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds.

Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a	Beginning of year balance				
b	Contributions				
c	Net investment earnings, gains, and losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a.See Form 990, Part X, line 10.

Description of property	(a)Cost or other basis (investment)	(b)Cost or other basis (other)	(c)Accumulated depreciation	(d)Book value
1a Land				
b Buildings				
c Leasehold improvements		2,237	1,360	877
d Equipment		62,589	38,226	24,363
e Other		43,000	15,333	27,667
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				52,907

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)		5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)		5	

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation

[illegible]

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Employer identification number
86-0879845

Part I

General Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN ARIZONA (1) DEFENSE ALLIANCE 2840 N COUNTRY CLUB TUCSON,AZ 85716	47-1217007	501(C)(4)	7,025				SUPPORT MILITARY ASSETS IN SOUTHERN ARIZONA
(2) STARTUP TUCSON 17 E PENNINGTON ST TUCSON,AZ 85701	46-0801496	501(C)(3)	15,000				STAY IN TUCSON INITIATIVE
TUCSON VALUES (3) TEACHERS 3497 N CAMPBELL AVE STE 703 TUCSON,AZ 85719	26-4637708	501(C)(3)	10,000				LETS TALK ED SPONSORSHIP
(4) YES ON TUCSON CHARTER CHANGE 2015 1985 E RIVER RD STE 201 TUCSON,AZ 85718	47-4737005	527	112,274				YES ON TUCSON CHARTER CHANGE CAMPAIGN
LET'S VOTE YES FOR (5) ARIZONA SCHOOLS 9401 W THUNDERBIRD RD 200 PEORIA,AZ 85381	47-5577107	527	25,000				YES ON PROP 123 CAMPAIGN
(6) UNIVERSITY OF ARIZONA FOUNDATION 1111 NORTH CHERRY AVENUE TUCSON,AZ 85721	86-6050388	501(C)(3)	56,250				MAP ARIZONA DASHBOARD PROJECT

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3

3

Enter total number of other organizations listed in the line 1 table

3

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
PART I, LINE 2	SALC DOES NOT MAKE GRANTS IT MAY, FROM TIME TO TIME, MAKE CONTRIBUTIONS TO OTHER ORGANIZATIONS ORGANIZATIONS ELIGIBLE TO RECEIVE CONTRIBUTIONS HAVE PURPOSES OR PROGRAMS THAT ACCOMPLISH SALC'S MISSION OF ENHANCING THE REGION'S QUALITY OF LIFE AND ECONOMIC CLIMATE

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
SOUTHERN ARIZONA LEADERSHIP
COUNCIL INC

Employer identification number

86-0879845

Part I

Questions Regarding Compensation

	Yes	No
<div><div>1a</div><div>Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.</div><div><div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div></div><div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div></div></div>		
<div><div>b</div><div>If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.</div></div>	1b	
<div><div>2</div><div>Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?</div></div>	2	
<div><div>3</div><div>Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.</div><div><div><div><input type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div></div><div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div></div></div>		
<div><div>4</div><div>During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:</div></div>		
<div><div>a</div><div>Receive a severance payment or change-of-control payment?</div></div>	4a	No
<div><div>b</div><div>Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div></div>	4b	No
<div><div>c</div><div>Participate in, or receive payment from, an equity-based compensation arrangement?</div></div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.</div>	4c	No
<div><div></div><div>Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</div></div>		
<div><div>5</div><div>For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:</div></div>		
<div><div>a</div><div>The organization?</div></div>	5a	
<div><div>b</div><div>Any related organization?</div></div> <div>If "Yes," on line 5a or 5b, describe in Part III.</div>	5b	
<div><div>6</div><div>For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:</div></div>		
<div><div>a</div><div>The organization?</div></div>	6a	
<div><div>b</div><div>Any related organization?</div></div> <div>If "Yes," on line 6a or 6b, describe in Part III.</div>	6b	
<div><div>7</div><div>For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.</div></div>	7	
<div><div>8</div><div>Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.</div></div>	8	
<div><div>9</div><div>If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?</div></div>	9	

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column(B) reported as deferred on prior Form 990
		Base (i) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 RON SHOOPMAN PRESIDENT & CEO	(i)	190,000	10,000	0	0	0	200,000	0
	(ii)	----- 0	----- 0	----- 0	----- 0	----- 0	----- 0	----- 0

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization SOUTHERN ARIZONA LEADERSHIP COUNCIL INC	Employer identification number 86-0879845
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Return Reference	Explanation
FORM 990, PART III, LINE 4A, DESCRIPTION OF PROGRAM SERVICE	<p>SALC WELCOMED 16 NEW MEMBERS IN 2015 *****ACTIONS OF THE SALC BOARD OF DIRECTORS, EXECUTIVE COMMITTEE AND STRATEGIC INITIATIVES COMMITTEE***** *TUCSON CHARTER CHANGE AND MAP DASHBOARD* OVER 70% OF SALC MEMBERS PARTICIPATED IN A VOLUNTARY DUES ASSESSMENT INITIATIVE FUNDS RAISED SECURED FUNDING FOR THE MAP DASHBOARD PROJECT THROUGH ALL OF 2016 AND IT PROVIDED THE RESOURCES NEEDED TO PASS THE TUCSON CHARTER CHANGE PROPOSITIONS SALC NOW FOCUSES ON 2016 WITH WORK ALREADY UNDERWAY ON THE NEXT ROUND OF CHANGES *MAP DASHBOARD METRICS CRITICAL TO BUSINESS AND POLICY DEVELOPMENT* THE MAP DASHBOARD WEBSITE PRESENTS DATA THAT WILL MEASURE PROGRESS AND INSPIRE ACTION THE 36 INDICATORS COMPARING OUR REGION WITH 11 OTHER AREAS IS APPROACHING ITS FIRST ANNIVERSARY INDICATORS ARE BEING UPDATED REGULARLY AND THE MAP "SPECIAL FEATURES" HAVE PROVEN TO BE VERY PERSUASIVE THIS IS A COLLABORATIVE EFFORT WITH THE MAP DASHBOARD TEAM AT THE ELLER ECONOMIC AND BUSINESS RESEARCH CENTER AND OUR PARTNERS AT THE COMMUNITY FOUNDATION FOR SOUTHERN ARIZONA *SALC COMMUNICATIONS PLAN IS A COMMUNITY OUTREACH TOOL* SALC WENT THROUGH A SIGNIFICANT REBRANDING PROCESS ADDING A CONTEMPORARY LOGO AND A TOTAL WEBSITE REDESIGN SALC'S BOARD OF DIRECTORS ALSO ADOPTED A LONG-TERM COMMUNICATIONS PLAN THE OBJECTIVE IS TO EDUCATE THE COMMUNITY ABOUT SALC, THE PROJECTS WE LEAD AND TO ENGAGE AREA RESIDENTS WITH SURVEYS AND TO SHARE INFORMATION SUCH AS THE FACTS ON THE MAP DASHBOARD IN AN EFFORT TO ENCOURAGE THEM TO JOIN US IN OUR COMMUNITY EFFORTS *SOUTHERN ARIZONA DEFENSE ALLIANCE* THE SOUTHERN ARIZONA DEFENSE ALLIANCE (SADA), A KEY SALC INITIATIVE, SUPPORTS THE MILITARY INSTALLATIONS IN SOUTHERN ARIZONA BY BECOMING THE OUTREACH AND ENGAGEMENT VEHICLE FOR SOUTHERN ARIZONA THE TUCSON BUSINESS ALLIANCE (TBA) JOINED FORCES TO FUND AND LEAD THE EFFORT SADA AND ITS TBA MEMBERS HAVE BEEN TO WASHINGTON DC 6 TIMES IN THE LAST 18 MONTHS, INCLUDING A TRIP BY SALC LAST SPRING SADA IS SUPPORTED AT THE HIGHEST LEVELS IN ARIZONA GOVERNOR DUCEY AND HIS TEAM ARE FULLY ENGAGED AND SUPPORTIVE OF SADA AND ITS MISSION STRONG PUBLIC EDUCATION CAMPAIGN, WHICH CONTINUES TO GAIN PUBLICITY THROUGH MEDIA OUTLETS ACROSS SOUTHERN ARIZONA *SALC PIMA COMMUNITY COLLEGE (PCC) ACTION TEAM NOTES PROGRESS* THE SALC PCC ACTION TEAM CONTINUED ITS ENGAGEMENT WITH PCC KEEPING THE PRESSURE TO STEP DOWN ON THE FOUR BOARD MEMBERS SERVING WHEN THE HIGHER LEARNING COMMISSION PLACED THE COLLEGE ON PROBATION ENTERING 2016 ONLY ONE OF THE FOUR BOARD MEMBERS REMAINS *DOWNTOWN REDEVELOPMENT* SALC MEMBER EDMUND MARQUEZ WAS APPOINTED BY GOVERNOR DUCEY TO THE RIO NUEVO BOARD OF DIRECTORS EDMUND JOINS SEVERAL OTHER SALC MEMBERS SERVING ON THE BOARD *SALC LEADERSHIP DEVELOPMENT PROGRAMS MAKING A DIFFERENCE* TUCSON YOUNG PROFESSIONALS (TYP) & THE FLINN BROWN FELLOWS CONTINUE AS SALC'S PREMIER LEADERSHIP DEVELOPMENT PROGRAMS THE SALC BOARD VOTED TO CREATE A PERMANENT SEAT ON THE SALC BOARD FOR THE PRESIDENT OF TYP THERE ARE NOW NEARLY 200 FLINN BROWN FELLOWS IN ARIZONA, MANY FROM SOUTHERN ARIZONA WHO HAVE ENJOYED A ONE YEAR ASSOCIATE MEMBERSHIP IN SALC MANY OF THESE LEADERS ARE NOW SERVING IN ARIZONA GOVERNMENT INCLUDING THE STATE LEGISLATURE ALL HAVE BENEFITED FROM GETTING TO KNOW THE BUSINESS LEADERS OF SALC AND HAVE GAINED A MUCH DEEPER UNDERSTANDING OF THE ISSUES IMPORTANT TO BUSINESS *TUCSON VALUES TEACHERS* SALC REMAINS FULLY COMMITTED TO OUR CLOSE PARTNERSHIP WITH TUCSON VALUES TEACHERS (TVT), WHO WELCOMED MARIAN SALZMAN AS ITS NEW EXECUTIVE CHAIR MARIAN'S IMPACT WAS SWIFT AND IMPRESSIVE AS SHE WORKED TO BUILD A NEW TVT BOARD AND FORM A NEW LEADERSHIP COUNCIL OF MAJOR FUNDERS WANTING TO HELP IT REACH ITS GOALS SEVERAL SALC MEMBERS AND STAFF SERVE ON THE BOARD TVT'S TEACHER DISCOUNT CARD IS NOW A GIFT CARD THAT ALLOWS TEACHERS TO PURCHASE WHAT THEY NEED WHILE CLEARLY ESTABLISHING THE SOURCE OF THE GIFT THEY RECEIVED TVT'S SIGNATURE TEACHERS IN INDUSTRY PROGRAM, RUN IN PARTNERSHIP WITH THE UA COLLEGE OF EDUCATION, PROVIDES K-12 TEACHERS WITH REAL WORLD EXPERIENCE WORKING IN INDUSTRY AND THE TEACHERS EARN A MASTER'S DEGREE TO ENSURE THEY RETURN TO THEIR CLASSROOM WITH NEW SKILLS AND A BETTER UNDERSTANDING OF THE NEEDS OF BUSINESS AND INDUSTRY THE TREMENDOUS ROI OF THIS PROGRAM PROMPTED THE THOMAS R BROWN FAMILY FOUNDATIONS TO INVEST \$250,000 ARMED WITH SURVEY RESULTS FROM 6,163 TEACHERS IN ARIZONA SCHOOLS, AND A COMMUNITY SURVEY OF 442 CURRENT RESIDENTS OF THE TUCSON AREA, TVT WORKED WITH RAYTHEON AND SALC, PREPARING TO HOST MAJOR EDUCATION SUMMIT AT THE TUCSON CONVENTION CENTER IN EARLY 2016 GOVERNOR DOUG DUCEY HIGHLIGHTED SALC'S MARCH MEMBERSHIP MEETING, IN AN INTERACTIVE DISCUSSION WITH MEMBERS THE GOVERNOR OUTLINED HIS PLAN FOR IMPROVING THE STATE'S ECONOMY AND SHARED HIS THOUGHTS ON ISSUES IMPORTANT TO SALC SALC PLEDGED TO HELP THE GOVERNOR ESTABLISH A STRATEGIC PLAN FOR THE STATE *****SCIENCE & INNOVATION FOCUS AREA ***** 2015 WAS A HIGHLY ACTIVE YEAR AS SALC TOOK LEADERSHIP ROLES ON PROJECTS DESIGNED TO GROW ARIZONA'S INNOVATION ECONOMY WITH PARTICULAR EMPHASIS ON GROWING ARIZONA'S BIOSCIENCE INDUSTRY FLINN FOUNDATION IS A KEY PARTNER THEIR SUPPORT IN 2015 INCLUDED A \$10,000 GRANT TO HELP FUND THE ADDITIONAL STAFF TIME NEEDED BY SALC TO SUPPORT THE MULTIPLE PROJECTS UNDERWAY THE ARIZONA BIOSCIENCE ROADMAP STEERING COMMITTEE DRIVES THE FLINN ARIZONA BIOSCIENCE ROADMAP LUNCHEONS IN THE STATE'S THREE MAJOR REGIONS ROADMAP STEERING COMMITTEE VICE CHAIR AND SALC PRESIDENT & CEO, RON SHOOPMAN, ENGAGES WITH GROUPS STATEWIDE IN PURSUIT OF THE ROADMAP GOALS MANY SALC MEMBERS PARTICIPATE ON THE STEERING COMMITTEE *ARIZONA BIOSCIENCE BOARD* THE ARIZONA BIOSCIENCE BOARD (ABB) IS LED BY CO-CHAIRS MARA ASPINALL AND RON SHOOPMAN THE BOARD PRODUCED A HIGHLY IMPACTFUL REPORT ON THE AVAILABILITY OF RISK CAPITAL IN ARIZONA THE REPORT WAS HELD IN DRAFT STATUS OVER A 4 MONTH PERIOD TO ENSURE INPUT FROM ACROSS THE STATE AFTER PERSONALLY PRESENTING THE STUDY'S FINDINGS AND RECOMMENDATIONS TO GOVERNOR DUCEY, THE ARIZONA COMMERCE AUTHORITY EMBRACED THE SALC LED COMPREHENSIVE RISK CAPITAL REPORT AS THEIR STRATEGIC PLAN FOR RISK CAPITAL IN ARIZONA *BIOSCIENCES LEADERSHIP COUNCIL OF SOUTHERN ARIZONA* THE BIOSCIENCES LEADERSHIP COUNCIL OF SOUTHERN ARIZONA (BLCSA) IS LED BY SALC MEMBER DAVID ALLEN, TECH LAUNCH ARIZONA, WITH HELP FROM DAVID HARRIS, AZ HEALTH SCIENCES BIOREPOSITORY AND ADICYTE BLCSA FURTHERED ITS MISSION BY DRIVING ACTION ON THE ARIZONA BIOSCIENCE ROADMAP IN SOUTHERN ARIZONA THE BLCSA PROJECT IS AN SALC PARTNERSHIP WITH SUN CORRIDOR, INC AND THE FLINN FOUNDATION *FEDERAL ENGAGEMENT YIELDS RESULTS ON CMS REIMBURSEMENT CODES* SALC PLAYED A SMALL BUT IMPORTANT ROLE USING ITS INFLUENCE TO ENCOURAGE CMS TO IMPROVE REIMBURSABLE CODES THAT BECAME SERIOUS OBSTACLES TO BIOSCIENCE COMPANIES AT SALC'S REQUEST, SENATORS MCCAIN AND FLAKE SUBMITTED LETTERS TO CMS ENCOURAGING THEM TO TAKE ACTION WHILE THE PROBLEM IS NOT FULLY RESOLVED, MEASURABLE PROGRESS HAS BEEN ACHIEVED *****P-20 FOCUS AREA ***** *TUSD* SALC SUPPORTS TUCSON'S LARGEST SCHOOL DISTRICT WITH A DEDICATED ADVISORY GROUP OF MEMBERS WHO WORK CLOSELY WITH THE TUCSON UNIFIED SCHOOL DISTRICT SUPERINTENDENT PROVIDING ADVICE AND COUNCIL ON IMPORTANT ISSUES FACING THE DISTRICT *EDUCATION PARTNERSHIPS* SALC MAINTAINED A STATEWIDE PRESENCE IN EDUCATION EFFORTS FROM OUR CLOSE WORKING RELATIONSHIP WITH TUCSON VALUES TEACHERS TO OUR PARTICIPATION ON THE BOARDS OF EXPECT MORE ARIZONA AND THE ARIZONA BUSINESS AND EDUCATION COALITION (ABEC) *LEGISLATIVE ENGAGEMENT* THE YEAR'S LEGISLATURE FOCUSED ON DELIVERING A BALANCED BUDGET AND MANY OF THE CUTS TO DO SO CAME AT THE EXPENSE OF EDUCATION K-12, JTED AND THE UNIVERSITY SYSTEM ALL TOOK SIGNIFICANT CUTS THROUGH CONTINUED PERSEVERANCE AND HARD WORK, THIS FOCUS AREA TURNED SEVERAL POLICY GOALS IN A POSITIVE MANNER IN OCTOBER, SALC ENDORSED AN INITIATIVE LED BY GOVERNOR DUCEY TO INJECT SIGNIFICANT FUNDING INTO K-12 EDUCATION SALC CONTRACTED A RESEARCH PAPER ON JTED FUNDING AND WAS SUCCESSFUL IN CONVINCING LAWMAKERS TO REVERSE THEIR DECISION TO CUT FUNDING FOR JTED PROGRAMS BEGINNING IN 2017 *HIGHER EDUCATION* THE SALC BOARD ENDORSED THE NEW ARIZONA BOARD OF REGENTS STRATEGIC PLAN, ITS UNIQUE ENTERPRISE MODEL AND ITS COMMON SENSE PLAN CALLING ON THE STATE OF ARIZONA TO FUND 50% OF THE COST TO EDUCATE EACH ARIZONA IN STATE STUDENT</p>

Return Reference	Explanation
FORM 990, PART III, LINE 4A	<p>*****GOVERNANCE FOCUS AREA***** SALC UNDERTOOK TWO MAJOR CAMPAIGNS IN 2015, LEADING THE TUCSON CHARTER CHANGE EFFORT AND SUPPORTING THE EFFORT TO REFER THE PIMA COUNTY BONDS TO THE BALLOT AND ASSIST IN THE CAMPAIGN *YES ON TUCSON CHARTER CHANGE* FORMER TUCSON MAYOR BOB WALKUP AGREED TO HEAD A TEAM OF FOUR COMMUNITY LEADERS AS CO-CHAIR OF THE CHARTER CHANGE CAMPAIGN SALC CELEBRATED THE OVERWHELMING VICTORY OF BOTH CHARTER CHANGE PROPOSITIONS *CITIZEN'S CLEAN ELECTIONS COMMISSION* CITIZEN'S CLEAN ELECTIONS COMMISSION PROPOSED RULE CHANGES WERE OPPOSED BY SALC AND ITS BUSINESS PARTNERS ON AUGUST 20, SALC PUBLIC AFFAIRS REPRESENTATIVE JAIME MOLERA TESTIFIED AT THE CITIZEN'S CLEAN ELECTIONS COMMISSION (CCEC) MEETING ON BEHALF OF SALC, GPL AND NORTHERN ARIZONA LEADERSHIP ALLIANCE (FORMERLY FLAGSTAFF FORTY) AGAINST A PROPOSED RULE CHANGE WHICH ESSENTIALLY GIVES THE COMMISSION STANDING WITH CANDIDATES NOT RUNNING UNDER THE CURRENT CLEAN ELECTIONS JURISDICTION *****HEALTH CARE FOCUS AREA***** SALC'S WORK IN HEALTHCARE FOCUSED ON POSITIONING HEALTHCARE AS AN ECONOMIC DRIVER FOR OUR REGION, SUPPORTING IDEAS THAT WILL CONTROL THE RISE IN HEALTHCARE COSTS AND MONITORING THE GROWING GAPS IN THE HEALTHCARE WORKFORCE. THE LEADERSHIP ON HEALTHCARE IN SOUTHERN ARIZONA CHANGED RADICALLY IN 2015 SALC ACTIVELY SUPPORTED THE ACQUISITION OF UNIVERSITY MEDICAL CENTER BY BANNER HEALTH WELCOMING KATHY BOLLINGER AS A NEW MEMBER OF SALC SALC PARTICIPATED IN A NEW EFFORT TO FORM A HEALTHCARE SECTOR PARTNERSHIP LED BY MAYOR JONATHAN ROTHSCHILD SALC SUPPORTS EFFORTS FOR INDUSTRY TO COLLABORATE FULLY AT THE PRE-COMPETITIVE LEVEL *****INFRASTRUCTURE FOCUS AREA***** SALC'S INFRASTRUCTURE FOCUS AREA IS ONE OF THE MOST ACTIVE AND ENGAGED COMMITTEES WITHIN SALC THE INFRASTRUCTURE ISSUES BEING ADDRESSED SPAN THE REGION, THE STATE AND EVEN THE NATION EACH HAS THE POTENTIAL TO IMPACT TRADE AND COMMERCE BOTH NATIONALLY AND INTERNATIONALLY THE FOCUS AREA ADDRESSED ISSUES INCLUDING *ADOT BOARD* SALC MEMBER MIKE HAMMOND WAS APPOINTED BY GOVERNOR DUCEY TO THE STATE TRANSPORTATION BOARD REPLACING OUTGOING SALC MEMBER STEVE CHRISTY WHO HAD COMPLETED HIS SIX YEARS OF SERVICE MIKE CONTINUES A DECADE PLUS RUN OF SALC SERVICE ON THE ADOT BOARD THAT BEGAN WITH MEMBER SI SCHORR IN 2002 *NATIONAL TRANSPORTATION ACT* NATIONAL TRANSPORTATION ACT REAUTHORIZATION IS ONE OF SALC'S TOP PRIORITIES AT THE FEDERAL LEVEL SALC PUSHED FOR A 6 YEAR EXTENSION TO ALLOW FOR STRATEGIC PLANNING AND THE CONSTRUCTION OF MAJOR PROJECTS SALC MEMBERS TRAVELED TO WASHINGTON DC FOR MEETINGS ON A RANGE OF TRANSPORTATION ISSUES AND TO ENSURE ARIZONA PROJECTS ARE FULLY FUNDED IN ANY APPROVED PLAN OR REAUTHORIZATION *I-11 AND SR- 189* I-11 AND SR- 189 MAKE SIGNIFICANT PROGRESS AT STATE AND FEDERAL LEVEL WITH STRONG SUPPORT FROM SALC SR-189 MOVED FORWARD ON STATE'S 5-YEAR TRANSPORTATION PLAN SECURING FUNDING FOR THE CRITICALLY IMPORTANT TRADE CORRIDOR CONNECTING THE NEW HIGH CAPACITY MARIPOSA PORT OF ENTRY IN NOGALES TO INTERSTATE-19 RE-DESIGNATION OF I- 11/INTERMOUNTAIN WEST CORRIDOR THAT INCLUDES SOUTHERN ARIZONA IS NOW PART OF BILLS WORKING THEIR WAY THROUGH BOTH HOUSES OF CONGRESS THE LEVEL 1 ENVIRONMENTAL IMPACT STUDY WHICH WILL NARROW THE SPECIFIC ROUTING TO A 2000' CORRIDOR NOW INCLUDES THE SOUTHERN ARIZONA SECTION OF THE PROJECT *AEROSPACE CORRIDOR AND THE SONORAN CORRIDOR* AEROSPACE CORRIDOR AND THE SONORAN CORRIDOR ARE CRITICAL FOR SALC REACHING ITS GOAL OF SUPPORTING RAYTHEON AND THE DEVELOPMENT OF AN AEROSPACE AND DEFENSE CLUSTER NEAR TUCSON INTERNATIONAL AIRPORT (TIA) SIGNIFICANT PROGRESS WAS MADE WHEN THE AEROSPACE PARKWAY BROKE GROUND SUPPORTING RAYTHEON AND TIA *TUCSON REGIONAL WATER COALITION* SALC IS A COLLABORATION LEADER ON WATER ISSUES, WORKING CLOSELY WITH REGIONAL AND STATEWIDE STAKEHOLDERS IN 2015 A UA INTERN WAS EMPLOYED TO GATHER DATA AND RESEARCH ON THE WATER-RELATED ISSUES IMPORTANT TO SALC AND THE BUSINESS COMMUNITY *BUSINESS PARTNERS FOR TRADE AND TRANSPORTATION* SALC AND LOCAL BUSINESS PARTNERS LED THE DISCUSSION TO IDENTIFY POSSIBLE FUNDING SOURCES FOR INFRASTRUCTURE IMPROVEMENT, INCLUDING CONSIDERATION OF A POSSIBLE INCREASE IN THE STATE GAS TAX OR A LOCAL SALES TAX *AIR SERVICE TASK FORCE* SALC ENDORSED AND PARTICIPATED IN THE EFFORT TO ADDRESS THE LACK OF NON-STOP AIRLINE SERVICE TO AND FROM TUCSON INTERNATIONAL AIRPORT THE TASK FORCE HAS RAISED SIGNIFICANT FUNDING COMMITMENTS AND IS TALKING WITH MAJOR AIRLINES ABOUT NEW NON-STOP SERVICE TO TIA *RED ROCK RAIL CLASSIFICATION YARD* SALC REMAINED ENGAGED WITH UNION PACIFIC AND THE STATE LAND DEPARTMENT PUSHING FOR THE DEVELOPMENT OF A UP SWITCHING YARD TO BE LOCATED EAST OF I-10 JUST SOUTH OF PICACHO PEAK *RTA BROADWAY BOULEVARD PROJECT* SALC WORKED TIRELESSLY TO ENSURE TUCSON'S BROADWAY BOULEVARD PROJECT FINAL DESIGN REFLECTED THE WILL OF THE VOTERS WHO APPROVED THE PROJECT IN 2006 SALC LED THE OPPOSITION TO AN ATTEMPT TO THWART THE WILL OF THE VOTERS AND PRESERVE THE INTEGRITY OF THE RTA PLAN</p>

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2	LARRY ALDRICH AND PAUL BONAVIA HAVE A BUSINESS RELATIONSHIP

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	<p>THERE ARE FIVE (5) CATEGORIES OF MEMBERSHIP THAT COMPRISE SALC BUSINESS, COMMUNITY LEADER, EMERITUS, SPECIAL AND ASSOCIATE. A BUSINESS MEMBER MUST BE THE CHIEF EXECUTIVE OFFICER OR A SENIOR OFFICIAL OF A CORPORATION LOCATED IN ARIZONA OR A SENIOR PARTNER IN A LEGAL, ACCOUNTING, OR PROFESSIONAL FIRM. PARTICIPATION IN THE COUNCIL FROM ANY ONE COMPANY IS TO BE THE SENIOR INDIVIDUAL IN THE FIRM. UPON RECOMMENDATION FROM THE MEMBERSHIP COMMITTEE AND WITH SPECIFIC BOARD APPROVAL, ADDITIONAL INDIVIDUALS FROM A FIRM MAY BE CONSIDERED FOR MEMBERSHIP AS LONG AS THE INDIVIDUALS FIT THE CRITERIA OF A SENIOR EXECUTIVE OR PARTNER OF THE FIRM. MEMBERS MUST REMAIN ACTIVE IN THEIR PRIMARY BUSINESS OR OCCUPATION OR, IN THE EVENT OF A CHANGE, MUST ASSUME A POSITION OF COMPARABLE STATUS AND INFLUENCE WITH ANOTHER FIRM OR IN ANOTHER OCCUPATION. BUSINESS MEMBERS SHALL HAVE VOTING RIGHTS. COMMUNITY LEADER MEMBERS SHALL BE INDIVIDUALS HOLDING POSITIONS OF SIGNIFICANT INFLUENCE IN THE COMMUNITY AND AREAS OF INTEREST TO SALC. THESE MEMBERSHIPS ARE NORMALLY BASED ON THE INDIVIDUAL. COMMUNITY LEADER MEMBERS SHALL HAVE VOTING RIGHTS. EMERITUS MEMBERS ARE A VALUABLE RESOURCE TO SALC AND CAN MAKE SUBSTANTIAL CONTRIBUTIONS TO THE OPERATION OF THE ORGANIZATION AND OUR EFFECTIVENESS IN THE COMMUNITY. WHEN MEMBERS IN GOOD STANDING RETIRE OR LEAVE THEIR PRINCIPAL POSITIONS WITH THEIR ORGANIZATIONS, THEY MAY BE OFFERED BY THE BOARD OF DIRECTORS THE OPPORTUNITY TO REMAIN AS MEMBERS EMERITI OF SALC AS LONG AS THEY PAY ANNUAL DUES AS ESTABLISHED BY THE BOARD OF DIRECTORS. EMERITUS MEMBERS SHALL HAVE VOTING RIGHTS. SPECIAL CATEGORIES OF MEMBERSHIP MAY BE ESTABLISHED BY A MAJORITY VOTE OF THE BOARD OF DIRECTORS. ESTABLISHMENT OF A SPECIAL MEMBER CATEGORY IS INTENDED TO ADDRESS A UNIQUE BUSINESS QUALIFICATION, FOCUS OR INTEREST CONCERNING SALC AS IDENTIFIED BY THE BOARD. SPECIAL MEMBERS SHALL HAVE VOTING RIGHTS. ASSOCIATE MEMBERS SHALL BE INDIVIDUALS BELONGING TO AN ORGANIZATION OF INTEREST AS IDENTIFIED AND APPROVED BY THE BOARD OF DIRECTORS. ASSOCIATE MEMBERSHIPS ALLOW POTENTIAL LEADERS THE OPPORTUNITY TO BE EXPOSED TO THE SENIOR LEADERS OF SALC AND ATTEND SALC MEETINGS. ASSOCIATE MEMBERS CAN PARTICIPATE ON COMMITTEES, FOCUS AREAS AND ACTION TEAMS. ASSOCIATE MEMBERS HAVE NO VOTING RIGHTS AND PAY NO DUES.</p>

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE NOMINATION AND ELECTION OF DIRECTORS TAKES PLACE AT THE ANNUAL MEETING OF THE MEMBERS BALLOTS ARE CAST BY VOTING MEMBERS PRESENT AT THE ANNUAL MEETING BALLOTS MAY ALSO BE SUBMITTED BY MAIL, EMAIL, OR OTHER MEANS PRIOR TO THE COMMENCEMENT OF THE MEETING

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	A DRAFT FORM 990 IS REVIEWED BY THE PRESIDENT PRIOR TO FILING IT IS THEN PROVIDED TO ALL MEMBERS OF THE GOVERNING BODY , AND THEY ARE GIVEN AN OPPORTUNITY TO COMMENT BEFORE FILING

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15A	COMPENSATION FOR THE PRESIDENT IS BASED ON COMPARABILITY DATA FOR SIMILARLY QUALIFIED PERSONS IN COMPARABLE POSITIONS OF NONPROFIT ORGANIZATIONS IN SOUTHERN ARIZONA. DATA IS OBTAINED USING PUBLICLY AVAILABLE FORMS 990. COMPENSATION FOR 2015 WAS REVIEWED AND APPROVED BY THE GOVERNING BODY ON DECEMBER 9, 2014.

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONTRACT LABOR 102,521 RESEARCH AND SURVEYS 63,711 PAYROLL PROCESSING FEES 2,229 CONSULTING 60,359