Form **990-PF**

Department of the Treasury
Internal Revenue Service

# Return of Private Foundation

**or Section 4947(a)(1) Trust Treated as Private Foundation**

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990-PF and its separate instructions is at *www.irs.gov/form990pf.*

OMB No 1545-0052

**2015**

Open to Public Inspection

For calendar year 2015 or tax year beginning , and ending

| | |
|---|---|
| Name of foundation<br>SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION | A Employer identification number<br>54-1669283 |
| Number and street (or P O box number if mail is not delivered to street address) 901 E BYRD STREET, SUITE 500 — Room/suite | B Telephone number<br>804-649-3965 |
| City or town, state or province, country, and ZIP or foreign postal code<br>RICHMOND, VA 23219 | C If exemption application is pending, check here ▶ ☐ |
| G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity ☐ Final return ☐ Amended return ☐ Address change ☐ Name change | D 1. Foreign organizations, check here ▶ ☐<br>2. Foreign organizations meeting the 85% test, check here and attach computation ▶ ☐ |
| H Check type of organization: [X] Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation | E If private foundation status was terminated under section 507(b)(1)(A), check here ▶ ☐ |
| I Fair market value of all assets at end of year (from Part II, col (c), line 16) ▶$ 1,173,697. — J Accounting method: [X] Cash ☐ Accrual ☐ Other (specify) (Part I, column (d) must be on cash basis.) | F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ▶ ☐ |

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**Part I** **Analysis of Revenue and Expenses** (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).)

| | | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|---|---|---|---|---|---|
| Revenue | 1 Contributions, gifts, grants, etc., received | | | N/A | |
| | 2 Check ▶ [X] if the foundation is not required to attach Sch B | | | | |
| | 3 Interest on savings and temporary cash investments | 70. | 70. | | STATEMENT 1 |
| | 4 Dividends and interest from securities | 30,109. | 30,109. | | STATEMENT 2 |
| | 5a Gross rents | | | | |
| | b Net rental income or (loss) | | | | |
| | 6a Net gain or (loss) from sale of assets not on line 10 | 36,956. | | | |
| | b Gross sales price for all assets on line 6a 349,446. | | | | |
| | 7 Capital gain net income (from Part IV, line 2) | | 36,956. | | |
| | 8 Net short-term capital gain | | | | |
| | 9 Income modifications | | | | |
| | 10a Gross sales less returns and allowances | | | | |
| | b Less Cost of goods sold | | | | |
| | c Gross profit or (loss) | | | | |
| | 11 Other income | 61. | 61. | | STATEMENT 3 |
| | 12 **Total.** Add lines 1 through 11 | 67,196. | 67,196. | | |
| Operating and Administrative Expenses | 13 Compensation of officers, directors, trustees, etc | 0. | 0. | | 0. |
| | 14 Other employee salaries and wages | | | | |
| | 15 Pension plans, employee benefits | | | | |
| | 16a Legal fees | | | | |
| | b Accounting fees STMT 4 | 3,100. | 0. | | 3,100. |
| | c Other professional fees STMT 5 | 7,291. | 7,291. | | 0. |
| | 17 Interest | | | | |
| | 18 Taxes STMT 6 | 654. | 325. | | 0. |
| | 19 Depreciation and depletion | | | | |
| | 20 Occupancy | | | | |
| | 21 Travel, conferences, and meetings | | | | |
| | 22 Printing and publications | | | | |
| | 23 Other expenses STMT 7 | 3,335. | 97. | | 3,238. |
| | 24 **Total operating and administrative expenses.** Add lines 13 through 23 | 14,380. | 7,713. | | 6,338. |
| | 25 Contributions, gifts, grants paid | 72,800. | | | 72,800. |
| | 26 **Total expenses and disbursements.** Add lines 24 and 25 | 87,180. | 7,713. | | 79,138. |
| | 27 Subtract line 26 from line 12: | | | | |
| | a Excess of revenue over expenses and disbursements | <19,984.> | | | |
| | b **Net investment income** (if negative, enter -0-) | | 59,483. | | |
| | c **Adjusted net income** (if negative, enter -0-) | | | N/A | |

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| Part II Balance Sheets (Attached schedules and amounts in the description column should be for end-of-year amounts only) | | Beginning of year (a) Book Value | End of year (b) Book Value | End of year (c) Fair Market Value |
|---|---|---|---|---|
| Assets | 1 Cash - non-interest-bearing | 161. | 246. | 246. |
| | 2 Savings and temporary cash investments | 96,252. | 130,261. | 130,261. |
| | 3 Accounts receivable ▶ | | | |
| | Less: allowance for doubtful accounts ▶ | | | |
| | 4 Pledges receivable ▶ | | | |
| | Less: allowance for doubtful accounts ▶ | | | |
| | 5 Grants receivable | | | |
| | 6 Receivables due from officers, directors, trustees, and other disqualified persons | | | |
| | 7 Other notes and loans receivable ▶ | | | |
| | Less: allowance for doubtful accounts ▶ | | | |
| | 8 Inventories for sale or use | | | |
| | 9 Prepaid expenses and deferred charges | | | |
| | 10a Investments - U.S. and state government obligations | | | |
| | b Investments - corporate stock STMT 8 | 729,880. | 675,727. | 1,043,190. |
| | c Investments - corporate bonds | | | |
| | 11 Investments - land, buildings, and equipment basis ▶ | | | |
| | Less accumulated depreciation ▶ | | | |
| | 12 Investments - mortgage loans | | | |
| | 13 Investments - other | | | |
| | 14 Land, buildings, and equipment: basis ▶ | | | |
| | Less accumulated depreciation ▶ | | | |
| | 15 Other assets (describe ▶ ) | | | |
| | 16 Total assets (to be completed by all filers - see the instructions. Also, see page 1, item I) | 826,293. | 806,234. | 1,173,697. |
| Liabilities | 17 Accounts payable and accrued expenses | | | |
| | 18 Grants payable | | | |
| | 19 Deferred revenue | | | |
| | 20 Loans from officers, directors, trustees, and other disqualified persons | | | |
| | 21 Mortgages and other notes payable | | | |
| | 22 Other liabilities (describe ▶ ) | | | |
| | 23 Total liabilities (add lines 17 through 22) | 0. | 0. | |
| Net Assets or Fund Balances | Foundations that follow SFAS 117, check here ▶ ☐ and complete lines 24 through 26 and lines 30 and 31. | | | |
| | 24 Unrestricted | | | |
| | 25 Temporarily restricted | | | |
| | 26 Permanently restricted | | | |
| | Foundations that do not follow SFAS 117, check here ▶ [X] and complete lines 27 through 31. | | | |
| | 27 Capital stock, trust principal, or current funds | 826,293. | 806,234. | |
| | 28 Paid-in or capital surplus, or land, bldg., and equipment fund | 0. | 0. | |
| | 29 Retained earnings, accumulated income, endowment, or other funds | 0. | 0. | |
| | 30 Total net assets or fund balances | 826,293. | 806,234. | |
| | 31 Total liabilities and net assets/fund balances | 826,293. | 806,234. | |

## Part III Analysis of Changes in Net Assets or Fund Balances

| | | |
|---|---|---|
| 1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) | 1 | 826,293. |
| 2 Enter amount from Part I, line 27a | 2 | <19,984.> |
| 3 Other increases not included in line 2 (itemize) ▶ | 3 | 0. |
| 4 Add lines 1, 2, and 3 | 4 | 806,309. |
| 5 Decreases not included in line 2 (itemize) ▶ BASIS ADJUSTMENT | 5 | 75. |
| 6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30 | 6 | 806,234. |

## Part IV Capital Gains and Losses for Tax on Investment Income

| | (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.) | (b) How acquired P - Purchase D - Donation | (c) Date acquired (mo., day, yr.) | (d) Date sold (mo., day, yr.) |
|---|---|---|---|---|
| 1a | | | | |
| b | SEE ATTACHED STATEMENT | | | |
| c | | | | |
| d | | | | |
| e | | | | |

| | (e) Gross sales price | (f) Depreciation allowed (or allowable) | (g) Cost or other basis plus expense of sale | (h) Gain or (loss) (e) plus (f) minus (g) |
|---|---|---|---|---|
| a | | | | |
| b | | | | |
| c | | | | |
| d | | | | |
| e | 349,446. | | 312,490. | 36,956. |

| | Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 | | | (l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h)) |
|---|---|---|---|---|
| | (i) F.M.V. as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | (k) Excess of col. (i) over col. (j), if any | |
| a | | | | |
| b | | | | |
| c | | | | |
| d | | | | |
| e | | | | 36,956. |

| | | | |
|---|---|---|---|
| 2 Capital gain net income or (net capital loss) | If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 | 2 | 36,956. |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):<br>If gain, also enter in Part I, line 8, column (c).<br>If (loss), enter -0- in Part I, line 8 | | 3 | N/A |

## Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see the instructions before making any entries.

| (a) Base period years Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio (col. (b) divided by col. (c)) |
|---|---|---|---|
| 2014 | 93,471. | 1,283,380. | .072832 |
| 2013 | 96,694. | 1,198,803. | .080659 |
| 2012 | 61,083. | 1,073,349. | .056909 |
| 2011 | 65,732. | 1,058,476. | .062101 |
| 2010 | 43,745. | 919,012. | .047600 |

| | | |
|---|---|---|
| 2 **Total** of line 1, column (d) | 2 | .320101 |
| 3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years | 3 | .064020 |
| 4 Enter the net value of noncharitable-use assets for 2015 from Part X, line 5 | 4 | 1,205,008. |
| 5 Multiply line 4 by line 3 | 5 | 77,145. |
| 6 Enter 1% of net investment income (1% of Part I, line 27b) | 6 | 595. |
| 7 Add lines 5 and 6 | 7 | 77,740. |
| 8 Enter qualifying distributions from Part XII, line 4 | 8 | 79,138. |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

## Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)

| | | | |
|---|---|---|---|
| 1a | Exempt operating foundations described in section 4940(d)(2), check here ▶ ☐ and enter "N/A" on line 1. Date of ruling or determination letter: ______ (attach copy of letter if necessary-see instructions) | | |
| b | Domestic foundations that meet the section 4940(e) requirements in Part V, check here ▶ ☒ and enter 1% of Part I, line 27b | 1 | 595. |
| c | All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b). | | |
| 2 | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-) | 2 | 0. |
| 3 | Add lines 1 and 2 | 3 | 595. |
| 4 | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-) | 4 | 0. |
| 5 | **Tax based on investment income.** Subtract line 4 from line 3. If zero or less, enter -0- | 5 | 595. |
| 6 | Credits/Payments: | | |
| a | 2015 estimated tax payments and 2014 overpayment credited to 2015 — 6a: 775. | | |
| b | Exempt foreign organizations - tax withheld at source — 6b | | |
| c | Tax paid with application for extension of time to file (Form 8868) — 6c | | |
| d | Backup withholding erroneously withheld — 6d | | |
| 7 | Total credits and payments. Add lines 6a through 6d | 7 | 775. |
| 8 | Enter any **penalty** for underpayment of estimated tax. Check here ☐ if Form 2220 is attached | 8 | |
| 9 | **Tax due.** If the total of lines 5 and 8 is more than line 7, enter **amount owed** ▶ | 9 | |
| 10 | **Overpayment.** If line 7 is more than the total of lines 5 and 8, enter the **amount overpaid** ▶ | 10 | 180. |
| 11 | Enter the amount of line 10 to be: **Credited to 2016 estimated tax** ▶ 180. **Refunded** ▶ | 11 | 0. |

## Part VII-A Statements Regarding Activities

| | | | Yes | No |
|---|---|---|---|---|
| 1a | During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? | 1a | | X |
| b | Did it spend more than $100 during the year (either directly or indirectly) for political purposes (see instructions for the definition)? | 1b | | X |
| | *If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities* | | | |
| c | Did the foundation file **Form 1120-POL** for this year? | 1c | | X |
| d | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: (1) On the foundation. ▶ $ 0. (2) On foundation managers. ▶ $ 0. | | | |
| e | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ▶ $ 0. | | | |
| 2 | Has the foundation engaged in any activities that have not previously been reported to the IRS? *If "Yes," attach a detailed description of the activities.* | 2 | | X |
| 3 | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? *If "Yes," attach a conformed copy of the changes* | 3 | | X |
| 4a | Did the foundation have unrelated business gross income of $1,000 or more during the year? | 4a | | X |
| b | If "Yes," has it filed a tax return on **Form 990-T** for this year? N/A | 4b | | |
| 5 | Was there a liquidation, termination, dissolution, or substantial contraction during the year? *If "Yes," attach the statement required by General Instruction T* | 5 | | X |
| 6 | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? | 6 | X | |
| 7 | Did the foundation have at least $5,000 in assets at any time during the year? *If "Yes," complete Part II, col. (c), and Part XV* | 7 | X | |
| 8a | Enter the states to which the foundation reports or with which it is registered (see instructions) ▶ VA | | | |
| b | If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by *General Instruction G? If "No," attach explanation* | 8b | X | |
| 9 | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2015 or the taxable year beginning in 2015 (see instructions for Part XIV)? *If "Yes," complete Part XIV* | 9 | | X |
| 10 | Did any persons become substantial contributors during the tax year? *If "Yes," attach a schedule listing their names and addresses* | 10 | | X |

**Part VII-A Statements Regarding Activities** *(continued)*

| | | | Yes | No |
|---|---|---|---|---|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions) | 11 | | X |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions) | 12 | | X |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? | 13 | X | |

Website address ▶ N/A

14 The books are in care of ▶ JOHN HAMILTON Telephone no. ▶ 804-782-8724
Located at ▶ 901 E BYRD STREET, SUITE 500, RICHMOND, VA ZIP+4 ▶ 23219

15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of **Form 1041** - Check here ▶ ☐
and enter the amount of tax-exempt interest received or accrued during the year ▶ 15 N/A

| | | | Yes | No |
|---|---|---|---|---|
| 16 | At any time during calendar year 2015, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? | 16 | | X |
| | See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country ▶ | | | |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

**File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.**

| | | | Yes | No |
|---|---|---|---|---|
| 1a | During the year did the foundation (either directly or indirectly): | | | |
| | (1) Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No | | | |
| | (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No | | | |
| | (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No | | | |
| | (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☐ Yes ☒ No | | | |
| | (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No | | | |
| | (6) Agree to pay money or property to a government official? (**Exception.** Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No | | | |
| b | If any answer is "Yes" to 1a(1)-(6), did **any** of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? N/A | 1b | | |
| | Organizations relying on a current notice regarding disaster assistance check here ▶ ☐ | | | |
| c | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2015? | 1c | | X |
| 2 | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)): | | | |
| a | At the end of tax year 2015, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2015? ☐ Yes ☒ No | | | |
| | If "Yes," list the years ▶ ____, ____, ____, ____ | | | |
| b | Are there any years listed in 2a for which the foundation is **not** applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to **all** years listed, answer "No" and attach statement - see instructions.) N/A | 2b | | |
| c | If the provisions of section 4942(a)(2) are being applied to **any** of the years listed in 2a, list the years here. ▶ ____, ____, ____, ____ | | | |
| 3a | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No | | | |
| b | If "Yes," did it have excess business holdings in 2015 as a result of (**1**) any purchase by the foundation or disqualified persons after May 26, 1969; (**2**) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (**3**) the lapse of the 10-, 15-, or 20-year first phase holding period? *(Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2015.)* N/A | 3b | | |
| 4a | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | 4a | | X |
| b | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2015? | 4b | | X |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required** *(continued)*

| | | | | |
|---|---|---|---|---|
| **5a** During the year did the foundation pay or incur any amount to: | | | | |
| (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? | Yes [ ] No [X] | | | |
| (2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive? | Yes [ ] No [X] | | | |
| (3) Provide a grant to an individual for travel, study, or other similar purposes? | Yes [X] No [ ] | | | |
| (4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions) | Yes [ ] No [X] | | | |
| (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? | Yes [ ] No [X] | | | |
| **b** If any answer is "Yes" to 5a(1)-(5), did **any** of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? | | 5b | | X |
| Organizations relying on a current notice regarding disaster assistance check here | ▶ [ ] | | | |
| **c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? N/A | Yes [ ] No [ ] | | | |
| *If "Yes," attach the statement required by Regulations section 53.4945-5(d).* | | | | |
| **6a** Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | Yes [ ] No [X] | | | |
| **b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | | 6b | | X |
| *If "Yes" to 6b, file Form 8870.* | | | | |
| **7a** At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? | Yes [ ] No [X] | | | |
| **b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction? | N/A | 7b | | |

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**

**1 List all officers, directors, trustees, foundation managers and their compensation.**

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|---|---|---|
| SEE STATEMENT 9 | | 0. | 0. | 0. |
| | | | | |
| | | | | |
| | | | | |

**2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."**

| (a) Name and address of each employee paid more than $50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|---|---|---|
| NONE | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

**Total** number of other employees paid over $50,000 ▶ 0

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors** *(continued)*

**3 Five highest-paid independent contractors for professional services. If none, enter "NONE."**

| (a) Name and address of each person paid more than $50,000 | (b) Type of service | (c) Compensation |
|---|---|---|
| NONE | | |
| | | |
| | | |
| | | |
| | | |
| **Total** number of others receiving over $50,000 for professional services ▶ | | 0 |

**Part IX-A Summary of Direct Charitable Activities**

| List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. | Expenses |
|---|---|
| 1 PROVISION OF EDUCATIONAL SCHOLARSHIPS TO QUALIFIED APPLICANTS A TOTAL OF 53 INDIVIDUALS WERE PROVIDED SCHOLARSHIPS IN 2015 | 0. |
| 2 CHARITABLE CONTRIBUTION TO VIRGINIA COUNCIL FOR ECONOMIC EDUCATTION | 0. |
| 3 SEE STATEMENT 10 | 0. |
| 4 | |

**Part IX-B Summary of Program-Related Investments**

| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2. | Amount |
|---|---|
| 1 N/A | |
| 2 | |
| All other program-related investments. See instructions. 3 | |
| **Total.** Add lines 1 through 3 ▶ | 0. |

Form **990-PF** (2015)

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## Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

| | | | |
|---|---|---|---|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: | | |
| a | Average monthly fair market value of securities | 1a | 1,121,385. |
| b | Average of monthly cash balances | 1b | 101,973. |
| c | Fair market value of all other assets | 1c | |
| d | **Total** (add lines 1a, b, and c) | 1d | 1,223,358. |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) — 1e: 0. | | |
| 2 | Acquisition indebtedness applicable to line 1 assets | 2 | 0. |
| 3 | Subtract line 2 from line 1d | 3 | 1,223,358. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions) | 4 | 18,350. |
| 5 | **Net value of noncharitable-use assets.** Subtract line 4 from line 3. Enter here and on Part V, line 4 | 5 | 1,205,008. |
| 6 | **Minimum investment return.** Enter 5% of line 5 | 6 | 60,250. |

## Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ▶ ☐ and do not complete this part.)

| | | | |
|---|---|---|---|
| 1 | Minimum investment return from Part X, line 6 | 1 | 60,250. |
| 2a | Tax on investment income for 2015 from Part VI, line 5 — 2a: 595. | | |
| b | Income tax for 2015. (This does not include the tax from Part VI.) — 2b: | | |
| c | Add lines 2a and 2b | 2c | 595. |
| 3 | Distributable amount before adjustments. Subtract line 2c from line 1 | 3 | 59,655. |
| 4 | Recoveries of amounts treated as qualifying distributions | 4 | 0. |
| 5 | Add lines 3 and 4 | 5 | 59,655. |
| 6 | Deduction from distributable amount (see instructions) | 6 | 0. |
| 7 | **Distributable amount** as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7 | 59,655. |

## Part XII Qualifying Distributions (see instructions)

| | | | |
|---|---|---|---|
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes: | | |
| a | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26 | 1a | 79,138. |
| b | Program-related investments - total from Part IX-B | 1b | 0. |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes | 2 | |
| 3 | Amounts set aside for specific charitable projects that satisfy the: | | |
| a | Suitability test (prior IRS approval required) | 3a | |
| b | Cash distribution test (attach the required schedule) | 3b | |
| 4 | **Qualifying distributions.** Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 79,138. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b | 5 | 595. |
| 6 | **Adjusted qualifying distributions.** Subtract line 5 from line 4 | 6 | 78,543. |

**Note.** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

## Part XIII Undistributed Income (see instructions)

| | (a) Corpus | (b) Years prior to 2014 | (c) 2014 | (d) 2015 |
|---|---|---|---|---|
| 1 Distributable amount for 2015 from Part XI, line 7 | | | | 59,655. |
| 2 Undistributed income, if any, as of the end of 2015 | | | | |
| a Enter amount for 2014 only | | | 0. | |
| b Total for prior years: ____ , ____ , ____ | | 0. | | |
| 3 Excess distributions carryover, if any, to 2015: | | | | |
| a From 2010 | | | | |
| b From 2011 15,414. | | | | |
| c From 2012 8,630. | | | | |
| d From 2013 39,146. | | | | |
| e From 2014 30,810. | | | | |
| f Total of lines 3a through e | 94,000. | | | |
| 4 Qualifying distributions for 2015 from Part XII, line 4: ▶ $ 79,138. | | | | |
| a Applied to 2014, but not more than line 2a | | | 0. | |
| b Applied to undistributed income of prior years (Election required - see instructions) | | 0. | | |
| c Treated as distributions out of corpus (Election required - see instructions) | 0. | | | |
| d Applied to 2015 distributable amount | | | | 59,655. |
| e Remaining amount distributed out of corpus | 19,483. | | | |
| 5 Excess distributions carryover applied to 2015 (If an amount appears in column (d), the same amount must be shown in column (a).) | 0. | | | 0. |
| 6 Enter the net total of each column as indicated below: | | | | |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5 | 113,483. | | | |
| b Prior years' undistributed income. Subtract line 4b from line 2b | | 0. | | |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed | | 0. | | |
| d Subtract line 6c from line 6b. Taxable amount - see instructions | | 0. | | |
| e Undistributed income for 2014. Subtract line 4a from line 2a. Taxable amount - see instr. | | | 0. | |
| f Undistributed income for 2015. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2016 | | | | 0. |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) | 0. | | | |
| 8 Excess distributions carryover from 2010 not applied on line 5 or line 7 | 0. | | | |
| 9 Excess distributions carryover to 2016 Subtract lines 7 and 8 from line 6a | 113,483. | | | |
| 10 Analysis of line 9: | | | | |
| a Excess from 2011 15,414. | | | | |
| b Excess from 2012 8,630. | | | | |
| c Excess from 2013 39,146. | | | | |
| d Excess from 2014 30,810. | | | | |
| e Excess from 2015 19,483. | | | | |

**Part XIV** **Private Operating Foundations** (see instructions and Part VII-A, question 9) N/A

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2015, enter the date of the ruling ▶

b Check box to indicate whether the foundation is a private operating foundation described in section ☐ 4942(j)(3) or ☐ 4942(j)(5)

| | Tax year | Prior 3 years | | | |
|---|---|---|---|---|---|
| | (a) 2015 | (b) 2014 | (c) 2013 | (d) 2012 | (e) Total |
| 2 a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed | | | | | |
| b 85% of line 2a | | | | | |
| c Qualifying distributions from Part XII, line 4 for each year listed | | | | | |
| d Amounts included in line 2c not used directly for active conduct of exempt activities | | | | | |
| e Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c | | | | | |
| 3 Complete 3a, b, or c for the alternative test relied upon: a "Assets" alternative test - enter: (1) Value of all assets | | | | | |
| (2) Value of assets qualifying under section 4942(j)(3)(B)(i) | | | | | |
| b "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed | | | | | |
| c "Support" alternative test - enter: (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) | | | | | |
| (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii) | | | | | |
| (3) Largest amount of support from an exempt organization | | | | | |
| (4) Gross investment income | | | | | |

**Part XV** **Supplementary Information (Complete this part only if the foundation had $5,000 or more in assets at any time during the year-see instructions.)**

1 **Information Regarding Foundation Managers:**

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than $5,000). (See section 507(d)(2).)

NONE

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest.

NONE

2 **Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**

Check here ▶ ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

a The name, address, and telephone number or e-mail address of the person to whom applications should be addressed:

SEE ATTACHED SCHOLARSHIP APPLICATION FORM

b The form in which applications should be submitted and information and materials they should include:

SEE ATTACHED SCHOLARSHIP APPLICATION FORM

c Any submission deadlines:

SEE ATTACHED SCHOLARSHIP APPLICATION FORM

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

SEE ATTACHED SCHOLARSHIP APPLICATION FORM

**Part XV Supplementary Information** (continued)

**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient Name and address (home or business) | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount |
|---|---|---|---|---|
| *a Paid during the year* | | | | |
| VIRGINIA COUNCIL FOR ECONOMIC EDUCATION<br>301 W MAIN STREET<br>RICHMOND, VA 23284 | | PUBLIC | TO PROVIDE GENERAL FUNDS | 5,000. |
| COLLEGIATE SCHOOL<br>103 N MORELAND ROAD<br>RICHMOND, VA 23226 | | PUBLIC | HONORARIUMS | 700. |
| EDUCATIONAL SCHOLARSHIPS - SEE SCHEDULE 3 | | PUBLIC | SCHOLARSHIP GRANTS | 65,700. |
| ST CHRISTOPHER'S SCHOOL<br>711 ST. CHRISTPHER'S ROAD<br>RICHMOND, VA 23226 | | PUBLIC | HONORARIUMS | 700. |
| ST. CATHERINE'S SCHOOL<br>6001 GROVE AVENUE<br>RICHMOND, VA 23226 | | PUBLIC | HONORARIUMS | 700. |
| **Total** | | | ▶ 3a | 72,800. |
| *b Approved for future payment*<br><br>NONE | | | | |
| | | | | |
| | | | | |
| **Total** | | | ▶ 3b | 0. |

## Part XVI-A Analysis of Income-Producing Activities

| Enter gross amounts unless otherwise indicated. | Unrelated business income | | Excluded by section 512, 513, or 514 | | (e) Related or exempt function income |
|---|---|---|---|---|---|
| | (a) Business code | (b) Amount | (c) Exclu-sion code | (d) Amount | |
| 1 Program service revenue: | | | | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| f | | | | | |
| g Fees and contracts from government agencies | | | | | |
| 2 Membership dues and assessments | | | | | |
| 3 Interest on savings and temporary cash investments | | | 14 | 70. | |
| 4 Dividends and interest from securities | | | 14 | 30,109. | |
| 5 Net rental income or (loss) from real estate: | | | | | |
| a Debt-financed property | | | | | |
| b Not debt-financed property | | | | | |
| 6 Net rental income or (loss) from personal property | | | | | |
| 7 Other investment income | | | 14 | 61. | |
| 8 Gain or (loss) from sales of assets other than inventory | | | 18 | 36,956. | |
| 9 Net income or (loss) from special events | | | | | |
| 10 Gross profit or (loss) from sales of inventory | | | | | |
| 11 Other revenue: | | | | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 12 Subtotal. Add columns (b), (d), and (e) | | 0. | | 67,196. | 0. |

13 **Total**. Add line 12, columns (b), (d), and (e) 13 67,196.

(See worksheet in line 13 instructions to verify calculations.)

## Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

| Line No. ▼ | Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes). |
|---|---|

## Part XVII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

| | | | Yes | No |
|---|---|---|---|---|
| 1 | Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? | | | |
| a | Transfers from the reporting foundation to a noncharitable exempt organization of: | | | |
| | (1) Cash | 1a(1) | | X |
| | (2) Other assets | 1a(2) | | X |
| b | Other transactions: | | | |
| | (1) Sales of assets to a noncharitable exempt organization | 1b(1) | | X |
| | (2) Purchases of assets from a noncharitable exempt organization | 1b(2) | | X |
| | (3) Rental of facilities, equipment, or other assets | 1b(3) | | X |
| | (4) Reimbursement arrangements | 1b(4) | | X |
| | (5) Loans or loan guarantees | 1b(5) | | X |
| | (6) Performance of services or membership or fundraising solicitations | 1b(6) | | X |
| c | Sharing of facilities, equipment, mailing lists, other assets, or paid employees | 1c | | X |

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

| (a) Line no | (b) Amount involved | (c) Name of noncharitable exempt organization | (d) Description of transfers, transactions, and sharing arrangements |
|---|---|---|---|
| | | N/A | |

2a Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No

b If "Yes," complete the following schedule.

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|---|---|---|
| N/A | | |

**Sign Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge

▶ Franklin B Heiner | 5/11/16 | ▶ President

Signature of officer or trustee | Date | Title

May the IRS discuss this return with the preparer shown below (see instr)? ☒ Yes ☐ No

**Paid Preparer Use Only**

| Print/Type preparer's name | Preparer's signature | Date | Check ☐ if self-employed | PTIN |
|---|---|---|---|---|
| DAVID A. HART | David A Hart | 5/9/16 | | P00187222 |
| Firm's name ▶ ATKINSON, HARRIS & HART, P.C. | | | Firm's EIN ▶ 54-1296607 | |
| Firm's address ▶ 830 E. MAIN STREET, SUITE 1700 RICHMOND, VA 23219-2725 | | | Phone no. 804.643.6886 | |

**Part IV** Capital Gains and Losses for Tax on Investment Income

| | (a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co. | (b) How acquired P - Purchase D - Donation | (c) Date acquired (mo., day, yr.) | (d) Date sold (mo., day, yr.) |
|---|---|---|---|---|
| 1a | SCHEDULE D-1 ACCT #8921 LONG TERM COVERED | | VARIOUS | 12/31/15 |
| b | SCHEDULE D-1 ACCT #8921 LONG TERM NONCOVERED | | VARIOUS | 12/31/15 |
| c | SCHEDULE D-2 ACCT #9207 SHORT TERM NONCOVERED | | VARIOUS | 12/31/15 |
| d | SCHEDULE D-2 ACCT #9207 LONG TERM NONCOVERED | | VARIOUS | 12/31/15 |
| e | SCHEDULE D-3 ACCT #0602 SHORT TERM NONCOVERED | | VARIOUS | 12/31/15 |
| f | SCHEDULE D-3 ACCT #0602 LONG TERM NONCOVERED | | VARIOUS | 12/31/15 |
| g | THROUGH KKR & CO. LP | P | | |
| h | CAPITAL GAINS DIVIDENDS | | | |
| i | | | | |
| j | | | | |
| k | | | | |
| l | | | | |
| m | | | | |
| n | | | | |
| o | | | | |

| | (e) Gross sales price | (f) Depreciation allowed (or allowable) | (g) Cost or other basis plus expense of sale | (h) Gain or (loss) (e) plus (f) minus (g) |
|---|---|---|---|---|
| a | 49,098. | | 25,866. | 23,232. |
| b | 6,543. | | 1,804. | 4,739. |
| c | 71,335. | | 90,746. | <19,411.> |
| d | 100,775. | | 82,875. | 17,900. |
| e | 24,838. | | 30,204. | <5,366.> |
| f | 96,614. | | 80,995. | 15,619. |
| g | 207. | | | 207. |
| h | 36. | | | 36. |
| i | | | | |
| j | | | | |
| k | | | | |
| l | | | | |
| m | | | | |
| n | | | | |
| o | | | | |

| | Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 | | | (l) Losses (from col. (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-") |
|---|---|---|---|---|
| | (i) F.M.V. as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | (k) Excess of col. (i) over col. (j), if any | |
| a | | | | 23,232. |
| b | | | | 4,739. |
| c | | | | <19,411.> |
| d | | | | 17,900. |
| e | | | | <5,366.> |
| f | | | | 15,619. |
| g | | | | 207. |
| h | | | | 36. |
| i | | | | |
| j | | | | |
| k | | | | |
| l | | | | |
| m | | | | |
| n | | | | |
| o | | | | |

| | | | |
|---|---|---|---|
| 2 | Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 / If (loss), enter "-0-" in Part I, line 7 } | 2 | 36,956. |
| 3 | Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8 | 3 | N/A |

523591
04-01-15

FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1

| SOURCE | (A) REVENUE PER BOOKS | (B) NET INVESTMENT INCOME | (C) ADJUSTED NET INCOME |
|---|---|---|---|
| KKR & CO.L.P. | 63. | 63. | |
| SCOTT & STRINGFELLOW #10029029 | 4. | 4. | |
| SCOTT & STRINGFELLOW #20110602 | 2. | 2. | |
| SCOTT & STRINGFELLOW #29719207 | 1. | 1. | |
| TOTAL TO PART I, LINE 3 | 70. | 70. | |

FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2

| SOURCE | GROSS AMOUNT | CAPITAL GAINS DIVIDENDS | (A) REVENUE PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME |
|---|---|---|---|---|---|
| KKR & CO.L.P. | 131. | 0. | 131. | 131. | |
| SCOTT & STRINGFELLOW #20110602 | 7,731. | 36. | 7,695. | 7,695. | |
| SCOTT & STRINGFELLOW #29718921 | 17,534. | 0. | 17,534. | 17,534. | |
| SCOTT & STRINGFELLOW #29719207 | 4,749. | 0. | 4,749. | 4,749. | |
| TO PART I, LINE 4 | 30,145. | 36. | 30,109. | 30,109. | |

FORM 990-PF OTHER INCOME STATEMENT 3

| DESCRIPTION | (A) REVENUE PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME |
|---|---|---|---|
| KKR & CO LP | 61. | 61. | |
| TOTAL TO FORM 990-PF, PART I, LINE 11 | 61. | 61. | |

FORM 990-PF ACCOUNTING FEES STATEMENT 4

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| TAX PREPARATION | 3,100. | 0. | | 3,100. |
| TO FORM 990-PF, PG 1, LN 16B | 3,100. | 0. | | 3,100. |

FORM 990-PF OTHER PROFESSIONAL FEES STATEMENT 5

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| INVESTMENT MANAGEMENT FEES | 7,291. | 7,291. | | 0. |
| TO FORM 990-PF, PG 1, LN 16C | 7,291. | 7,291. | | 0. |

FORM 990-PF TAXES STATEMENT 6

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| FOREIGN TAXES WITHHELD | 325. | 325. | | 0. |
| 2015 ESTIMATED EXCISE TAX ON NET INVESTMENT INCOME | 329. | 0. | | 0. |
| TO FORM 990-PF, PG 1, LN 18 | 654. | 325. | | 0. |

FORM 990-PF OTHER EXPENSES STATEMENT 7

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| STATE REGISTRATION FEES | 25. | 0. | | 25. |
| MISCELLANEOUS EXPENSES | 3,213. | 0. | | 3,213. |
| EXPENSES THROUGH KKR | 97. | 97. | | 0. |
| TO FORM 990-PF, PG 1, LN 23 | 3,335. | 97. | | 3,238. |

FORM 990-PF CORPORATE STOCK STATEMENT 8

| DESCRIPTION | BOOK VALUE | FAIR MARKET VALUE |
|---|---|---|
| SCHEDULE 2 ATTACHED | 675,727. | 1,043,190. |
| TOTAL TO FORM 990-PF, PART II, LINE 10B | 675,727. | 1,043,190. |

FORM 990-PF PART VIII - LIST OF OFFICERS, DIRECTORS TRUSTEES AND FOUNDATION MANAGERS STATEMENT 9

| NAME AND ADDRESS | TITLE AND AVRG HRS/WK | COMPEN-SATION | EMPLOYEE BEN PLAN CONTRIB | EXPENSE ACCOUNT |
|---|---|---|---|---|
| FRANKLIN B. HEINER<br>5200 RIVERSIDE DRIVE<br>RICHMOND, VA 23225 | PRESIDENT & DIRECTOR<br>0.50 | 0. | 0. | 0. |
| ROBERT P. ALLEN<br>3129 W. GRACE STREET<br>RICHMOND, VA 23221 | TREASURER & DIRECTOR<br>0.50 | 0. | 0. | 0. |
| BRADLEY H. GUNTER<br>418 EDNAM DRIVE<br>CHARLOTTESVILLE, VA 22903 | SECRETARY & DIRECTOR<br>2.00 | 0. | 0. | 0. |
| RICHARD T. BLACKWELL<br>901 E. BYRD ST, SUITE 500<br>RICHMOND, VA 23219 | DIRECTOR<br>0.50 | 0. | 0. | 0. |
| JOHN H. BOCOCK<br>919 E. BYRD ST, SUITE 1600<br>RICHMOND, VA 23219 | DIRECTOR<br>0.50 | 0. | 0. | 0. |
| AUGUSTE J. BANNARD<br>9807 RIVER ROAD<br>HENRICO, VA 23238 | DIRECTOR<br>0.50 | 0. | 0. | 0. |
| TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII | | 0. | 0. | 0. |

FORM 990-PF SUMMARY OF DIRECT CHARITABLE ACTIVITIES STATEMENT 10

ACTIVITY THREE

CHARITABLE CONTRIBUTIONS TO EDUCATIONAL INSTITUTIONS AS HONORARIUMS IN RECOGNITION OF SELECTION COMMITTEE VOLUNTEERS. A TOTAL OF 3 INSTITUTIONS RECEIVED CONTRIBUTIONS IN 2015

| | EXPENSES |
|---|---|
| TO FORM 990-PF, PART IX-A, LINE 3 | 0. |

Scott + Stringfellow Educational Foundation #54-1669283



Schedule D-1

**BB&T Securities, LLC** | Account 29718921

## Proceeds Not Reported to the IRS

**2015** | 02/05/2016

*This section of your tax information statement provides proceeds transactions grouped by term (long, short or undetermined) For tax lots whose term is undetermined, use your historical documents to establish the cost basis and date of purchase Tax lots with an additional notation of "Ordinary" represent neither short- nor long-term capital transactions. You may wish to consult with your tax advisor, the IRS or your state tax authority regarding the proper treatment.*

*Closing of written options is presented in a distinct manner in accordance with IRS regulation For these transactions the Cost or other basis is always presented as $0.00 and the Proceeds is the net of proceeds received when the option was written and the cost to close the position*

*Several column headings describe two related items a quantity and a qualifier For example, Proceeds of sale and, if the sale is the result of an option exercise or assignment, whether the proceeds are gross or net (adjusted for any option premium) When these conditions exist, the qualifier is shown to the right of the amount*

### LONG TERM TRANSACTIONS

Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| ABBOTT LABORATORIES / CUSIP 002824100 / Symbol ABT | | | | | | | |
| 06/15/15 | 50 000 | 2,353.96 | 12/10/10 | 1,143 89 | 0.00 | 1,210.07 | Sale |
| ABBVIE INC / CUSIP 00287Y109 / Symbol ABBV | | | | | | | |
| 06/15/15 | 50 000 | 3,291 93 | 03/14/00 | 536.67 | 0.00 | 2,755.26 | Sale |
| CHEMOURS COMPANY / CUSIP 163851108 / Symbol CC | | | | | | | |
| | *3 transactions for 08/17/15* | | | | | | |
| | *10 000* | *98 95* | *09/16/99* | *158 89* | *0 00* | *-59.94* | *Sale* |
| | *20 000* | *197 91* | *12/03/03* | *218.29* | *0 00* | *-20.38* | *Sale* |
| | *10 000* | *98 95* | *12/27/12* | *114.73* | *0.00* | *-15 78* | *Sale* |
| 08/17/15 | 40 000 | 395.81 | Various | 491 91 | 0 00 | -96.10 | Total of 3 transactions |
| CISCO SYSTEMS INC / CUSIP 17275R102 / Symbol CSCO | | | | | | | |
| 06/15/15 | 75 000 | 2,076 22 | 04/02/14 | 1,722.28 | 0 00 | 353 94 | Sale |
| DANAHER CORP / CUSIP 235851102 / Symbol DHR | | | | | | | |
| 06/15/15 | 50 000 | 4,178 93 | 09/06/05 | 1,377 67 | 0 00 | 2,801 26 | Sale |
| DOMINION RES INC VA NEW / CUSIP 25746U109 / Symbol. D | | | | | | | |
| | *2 transactions for 08/10/15* | | | | | | |
| | *150 000* | *10,787 91* | *05/24/06* | *5,366.94* | *0.00* | *5,420.97* | *Sale* |
| | *50 000* | *3,595.96* | *12/22/06* | *2,084.25* | *0 00* | *1,511.71* | *Sale* |
| 08/10/15 | 200 000 | 14,383 87 | Various | 7,451 19 | 0.00 | 6,932 68 | Total of 2 transactions |

** D = adjustment amount is market discount W = adjustment amount is a non-deductible wash sale loss. C = proceeds amount is from collectible assets

Scott + Stringfellow Educational Foundation #54-1669283



Schedule D-1

BB&T Securities, LLC  Account 29718921

# Proceeds Not Reported to the IRS
(continued)

2015  02/05/2016

## LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

| Description of property<br>Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| DU PONT E I DE NEMOUR&CO / CUSIP 263534109 / Symbol DD | | | | | | | |
| 06/15/15 | 50 000 | 3,393 44 | 09/16/99 | 3,124.88 | 0 00 | 268.56 | Sale |
| JPMORGAN CHASE & COMPANY / CUSIP 46625H100 / Symbol JPM | | | | | | | |
| 06/15/15 | 10 000 | 670 18 | 12/13/96 | 287.91 | 0 00 | 382.27 | Sale |
| PEPSICO INC / CUSIP 713448108 / Symbol PEP | | | | | | | |
| 06/15/15 | 50 000 | 4,620 42 | 03/19/98 | 2,121 88 | 0.00 | 2,498 54 | Sale |
| PFIZER INC / CUSIP 717081103 / Symbol PFE | | | | | | | |
| 06/15/15 | 100 000 | 3,353 94 | 08/02/99 | 2,402 91 | 0.00 | 951 03 | Sale |
| U S BANCORP DE NEW / CUSIP 902973304 / Symbol USB | | | | | | | |
| 06/15/15 | 75.000 | 3,282 94 | 10/07/11 | 1,787 58 | 0.00 | 1,495.36 | Sale |
| WALGREENS BOOTS ALLIANCE / CUSIP 931427108 / Symbol WBA | | | | | | | |
| 09/25/15 | 50 000 | 4,295 42 | 12/28/04 | 1,949 83 | 0 00 | 2,345.59 | Sale |
| WELLS FARGO & CO NEW / CUSIP 949746101 / Symbol WFC | | | | | | | |
| 06/15/15 | 50.000 | 2,800.45 | 03/23/05 | 1,467.13 | 0 00 | 1,333.32 | Sale |
| Totals: | | $ 49,097.51 | | $ 25,865.73 | 0.00 | $ 23,231.78 | |

## UNDETERMINED TERM TRANSACTIONS
Report on Form 8949, Part I with Box C checked or Part II with Box F checked

| Description of property<br>Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| JPMORGAN CHASE & COMPANY / CUSIP 46625H100 / Symbol JPM | | | | | | | |
| 06/15/15 | 40 000 | 2,680.76 | N/A | 1151.60 | 0 00 | 1529.16 | Sale |

** D = adjustment amount is market discount W = adjustment amount is a non-deductible wash sale loss C = proceeds amount is from collectible assets.

Scott + Stringfellow Educational Foundation #54-1669283



Schedule D-1

BB&T Securities, LLC

Account 29718921

2015

## Proceeds Not Reported to the IRS
(continued)

02/05/2016

### UNDETERMINED TERM TRANSACTIONS
Report on Form 8949, Part I with Box C checked or Part II with Box F checked

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| 3M COMPANY / CUSIP 88579Y101 / Symbol MMM | | | | | | | |
| 06/15/15 | 25 000 | 3,862 42 | N/A | 652.30 | 0.00 | 3,210.12 | Sale |
| | Totals: | $ 6,543.18 | | $ 1803.90 | 0.00 | $ 4,739.28 | |

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Scott + Stringfellow Educational Foundation #54-1669283

Schedule D-2



**BB&T Securities, LLC** Account 29719207

## Proceeds Not Reported to the IRS

**2015** 02/05/2016

*This section of your tax information statement provides proceeds transactions grouped by term (long, short or undetermined) For tax lots whose term is undetermined, use your historical documents to establish the cost basis and date of purchase. Tax lots with an additional notation of "Ordinary" represent neither short- nor long-term capital transactions You may wish to consult with your tax advisor, the IRS or your state tax authority regarding the proper treatment.*

*Closing of written options is presented in a distinct manner in accordance with IRS regulation. For these transactions the Cost or other basis is always presented as $0 00 and the Proceeds is the net of proceeds received when the option was written and the cost to close the position*

*Several column headings describe two related items. a quantity and a qualifier. For example, Proceeds of sale and, if the sale is the result of an option exercise or assignment, whether the proceeds are gross or net (adjusted for any option premium) When these conditions exist, the qualifier is shown to the right of the amount.*

### SHORT TERM TRANSACTIONS
Report on Form 8949, Part I, with Box C checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| ADVANCED ENERGY INDS INC / CUSIP 007973100 / Symbol AEIS | | | | | | | |
| 02/03/15 | 100 000 | 2,524 54 | 06/12/14 | 1,904 43 | 0 00 | 620.11 | Sale |
| AVID TECHNOLOGY INC / CUSIP 05367P100 / Symbol AVID | | | | | | | |
| | *3 transactions for 08/24/15* | | | | | | |
| | *225 000* | *1,731.08* | *02/20/15* | *3,336 09* | *0.00* | *-1,605 01* | *Sale* |
| | *240 000* | *1,846.51* | *03/18/15* | *3,425 91* | *0.00* | *-1,579.40* | *Sale* |
| | *150 000* | *1,154 05* | *06/15/15* | *2,350 76* | *0 00* | *-1,196 71* | *Sale* |
| 08/24/15 | 615 000 | 4,731 64 | Various | 9,112 76 | 0 00 | -4,381 12 | Total of 3 transactions |
| BABCOCK & WILCX ENTRPRS / CUSIP 05614L100 / Symbol BW | | | | | | | |
| | *2 transactions for 07/07/15* | | | | | | |
| | *0 053* | *1 02* | *09/24/14* | *0 83* | *0 00* | *0 19* | *Cash in lieu* |
| | *0.133* | *2 56* | *12/11/14* | *2 09* | *0 00* | *0.47* | *Cash in lieu* |
| 07/07/15 | 0.186 | 3 58 | Various | 2 92 | 0.00 | 0 66 | Total of 2 transactions |
| | *2 transactions for 07/15/15* | | | | | | |
| | *19.947* | *363.11* | *09/24/14* | *312 08* | *0.00* | *51 03* | *Sale* |
| | *49.867* | *907 77* | *12/11/14* | *785 54* | *0 00* | *122 23* | *Sale* |
| 07/15/15 | 69 814 | 1,270 88 | Various | 1,097.62 | 0 00 | 173 26 | Total of 2 transactions |
| | Security total | 1,274 46 | | 1,100 54 | 0 00 | 173 92 | |
| CLOUD PEAK ENERGY INC / CUSIP 18911Q102 / Symbol. CLD | | | | | | | |
| 01/23/15 | 380.000 | 2,747 13 | 07/11/14 | 6,391 87 | 0 00 | -3,644 74 | Sale |

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Scott + Stringfellow Educational Foundation #54-1669283



BB&T Securities, LLC

Account 29719207

## Proceeds Not Reported to the IRS
(continued)

2015

02/05/2016

Schedule D-2

### SHORT TERM TRANSACTIONS
Report on Form 8949, Part I, with Box C checked.

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| **Description of property** | | | | | | | |
| CYBERONICS INC / CUSIP: 23251P102 / Symbol. | | | | | | | |
| | *2 transactions for 10/19/15* | | | | | | |
| | *50 000* | *3,647 50* | *02/05/15* | *2,875.00* | *0 00* | *772.50* | *Merger* |
| | *25.000* | *1,823 75* | *06/29/15* | *1,527.79* | *0 00* | *295.96* | *Merger* |
| 10/19/15 | 75 000 | 5,471 25 | Various | 4,402 79 | 0.00 | 1,068 46 | Total of 2 transactions |
| GUIDANCE SOFTWARE / CUSIP 401692108 / Symbol GUID | | | | | | | |
| 03/11/15 | 375 000 | 1,975 04 | 05/09/14 | 3,275 53 | 0 00 | -1,300 49 | Sale |
| HORIZON GLOBAL CORP / CUSIP 44052W104 / Symbol HZN | | | | | | | |
| | *2 transactions for 07/15/15* | | | | | | |
| | *48.000* | *656.88* | *10/09/14* | *588.89* | *0 00* | *67.99* | *Sale* |
| | *48 000* | *656.89* | *10/09/14* | *586.32* | *0 00* | *70 57* | *Sale* |
| 07/15/15 | 96.000 | 1,313 77 | Various | 1,175.21 | 0 00 | 138 56 | Total of 2 transactions |
| INTREPID POTASH INC / CUSIP 46121Y102 / Symbol. IPI | | | | | | | |
| 07/23/15 | 100 000 | 928 22 | 07/31/14 | 1,524 27 | 0 00 | -596 05 | Sale |
| MCDERMOTT INTL INC / CUSIP 580037109 / Symbol. MDR | | | | | | | |
| | *2 transactions for 11/10/15* | | | | | | |
| | *440.000* | *2,497.97* | *07/06/15* | *2,244.42* | *0.00* | *253 55* | *Sale* |
| | *211 000* | *1,197 90* | *08/03/15* | *930 51* | *0.00* | *267 39* | *Sale* |
| 11/10/15 | 651 000 | 3,695 87 | Various | 3,174.93 | 0 00 | 520 94 | Total of 2 transactions |
| NOODLES & COMPANY CL A / CUSIP 65540B105 / Symbol: NDLS | | | | | | | |
| | *2 transactions for 11/06/15* | | | | | | |
| | *160 000* | *1,882 72* | *03/18/15* | *2,898 07* | *0.00* | *-1,015 35* | *Sale* |
| | *260 000* | *3,059.43* | *05/06/15* | *4,451 49* | *0.00* | *-1,392.06* | *Sale* |
| 11/06/15 | 420 000 | 4,942 15 | Various | 7,349 56 | 0.00 | -2,407 41 | Total of 2 transactions |

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Scott + Stringfellow Educational Foundation #54-1169283



BB&T Securities, LLC

Account 29719207

## Proceeds Not Reported to the IRS
(continued)

2015

02/05/2016

Schedule D-2

### SHORT TERM TRANSACTIONS
Report on Form 8949, Part I, with Box C checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| OUTERWALL INC / CUSIP 690070107 / Symbol OUTR | | | | | | | |
| 06/15/15 | 40 000 | 2,990 08 | 06/18/14 | 2,483 00 | 0 00 | 507 08 | Sale |
| PIER 1 IMPORTS INC / CUSIP 720279108 / Symbol PIR | | | | | | | |
| | *2 transactions for 10/26/15* | | | | | | |
| | *230 000* | *1,734.04* | *04/17/15* | *3,036.41* | *0 00* | *-1,302.37* | *Sale* |
| | *250 000* | *1,884 84* | *04/30/15* | *3,172 70* | *0.00* | *-1,287 86* | *Sale* |
| 10/26/15 | 480 000 | 3,618 88 | Various | 6,209 11 | 0 00 | -2,590 23 | Total of 2 transactions |
| RAYONIER ADVANCED MATLS / CUSIP: 75508B104 / Symbol RYAM | | | | | | | |
| 03/17/15 | 270 000 | 4,218.20 | 12/19/14 | 6,076 95 | 0 00 | -1,858 75 | Sale |
| STAMPS.COM INC NEW / CUSIP 852857200 / Symbol STMP | | | | | | | |
| | *2 transactions for 02/12/15* | | | | | | |
| | *95 000* | *5,463.10* | *04/21/14* | *3,204.39* | *0 00* | *2,258 71* | *Sale* |
| | *5 000* | *287 54* | *05/01/14* | *144 96* | *0 00* | *142 58* | *Sale* |
| 02/12/15 | 100 000 | 5,750 64 | Various | 3,349 35 | 0 00 | 2,401 29 | Total of 2 transactions |
| 03/25/15 | 50.000 | 3,342 71 | 05/01/14 | 1,449 60 | 0 00 | 1,893 11 | Sale |
| | Security total | 9,093.35 | | 4,798 95 | 0 00 | 4,294 40 | |
| STONE ENERGY CORP / CUSIP 861642106 / Symbol SGY | | | | | | | |
| | *2 transactions for 07/06/15* | | | | | | |
| | *75 000* | *777.16* | *07/30/14* | *2,957 39* | *0 00* | *-2,180 23* | *Sale* |
| | *50 000* | *518 10* | *08/15/14* | *1,719 50* | *0 00* | *-1,201 40* | *Sale* |
| 07/06/15 | 125 000 | 1,295 26 | Various | 4,676 89 | 0 00 | -3,381 63 | Total of 2 transactions |
| SUPERIOR ENERGY SVCS INC / CUSIP 868157108 / Symbol SPN | | | | | | | |
| 03/26/15 | 400 000 | 8,946 65 | 01/28/15 | 7,735.00 | 0 00 | 1,211 65 | Sale |

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Scott + Stringfellow Educational Foundation #54-1669283



**BB&T Securities, LLC** Account 29719207

# Proceeds Not Reported to the IRS
(continued)

**2015** 02/05/2016

## SHORT TERM TRANSACTIONS
Report on Form 8949, Part I, with Box C checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| ✓UTI WORLDWIDE INC / CUSIP G87210103 / Symbol | | | | | | | |
| 03/18/15 | 150 000 | 1,950.96 | 11/24/14 | 1,747 53 | 0 00 | 203 43 | Sale |
| | *3 transactions for 09/15/15* | | | | | | |
| | *300.000* | *1,749 70* | *09/29/14* | *3,235.43* | *0 00* | *-1,485 73* | *Sale* |
| | *300 000* | *1,749 69* | *10/03/14* | *3,295.79* | *0 00* | *-1,546.10* | *Sale* |
| | *60 000* | *349 93* | *11/24/14* | *699 01* | *0.00* | *-349 08* | *Sale* |
| 09/15/15 | 660 000 | 3,849.32 | Various | 7,230.23 | 0 00 | -3,380 91 | Total of 3 transactions |
| Security total | | 5,800.28 | | 8,977 76 | 0 00 | -3,177.48 | |
| ✓ALTISOURCE PORT SOLUTION / CUSIP L0175J104 / Symbol ASPS | | | | | | | |
| | *2 transactions for 01/13/15* | | | | | | |
| | *33 000* | *633 69* | *02/27/14* | *3,260 27* | *0 00* | *-2,626 58* | *Sale* |
| | *10.000* | *192.02* | *05/16/14* | *1,092.78* | *0 00* | *-900 76* | *Sale* |
| 01/13/15 | 43.000 | 825 71 | Various | 4,353 05 | 0 00 | -3,527.34 | Total of 2 transactions |
| STRATASYS LTD / CUSIP M85548101 / Symbol SSYS | | | | | | | |
| 07/07/15 | 150 000 | 4,942 11 | 04/29/15 | 6,023.03 | 0 00 | -1,080 92 | Sale |
| **Totals:** | | ✓ **71,334.59** | | ✓ **90,745.63** | **0.00** | ✓ **-19,411.04** | |

Schedule D-2

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Scott + Stringfellow Educational Foundation #54-1669283



BB&T Securities, LLC — Account 29719207

2015

## Proceeds Not Reported to the IRS
(continued)

02/05/2016

**LONG TERM TRANSACTIONS**
Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| ADVANCED ENERGY INDS INC / CUSIP 007973100 / Symbol AEIS | | | | | | | |
| | *2 transactions for 02/03/15* | | | | | | |
| | *100 000* | *2,524 54* | Various | 1204.77 | *0 00* | 1319.77 | *Sale* |
| | *50 000* | *1,262 27* | *07/18/11* | *602 38* | *0 00* | *659 89* | *Sale* |
| 02/03/15 | 150 000 | 3,786 81 | Various | 1807.15 | 0 00 | 1979.66 | Total of 2 transactions |
| | *2 transactions for 05/19/15* | | | | | | |
| | *50 000* | *1,399 97* | Various | 602.38 | *0 00* | 797.59 | *Sale* |
| | *90 000* | *2,519 95* | Various | 1884.30 | *0 00* | 1435.65 | *Sale* |
| 05/19/15 | 140 000 | 3,919 92 | Various | 1686.68 | 0 00 | 2233.24 | Total of 2 transactions |
| 08/05/15 | 210 000 | 5,858 02 | Various | 1438.15 | 0 00 | 4419.87 | Sale |
| | Security total | 13,564 75 | | 4931.98 | 0 00 | 8632.77 | |
| BABCOCK & WILCX ENTRPRS / CUSIP 05614L100 / Symbol BW | | | | | | | |
| 07/07/15 | 0 314 | 6 06 | 11/12/08 | 1 36 | 0 00 | 4 70 | Cash in lieu |
| 07/15/15 | 118 186 | 2,151 43 | 11/12/08 | 510 34 | 0 00 | 1,641 09 | Sale |
| | Security total | 2,157 49 | | 511 70 | 0 00 | 1,645 79 | |
| CHICO'S FAS INC / CUSIP 168615102 / Symbol CHS | | | | | | | |
| | *2 transactions for 03/13/15* | | | | | | |
| | *25 000* | *446 07* | *01/23/12* | *295 56* | *0 00* | *150 51* | *Sale* |
| | *250 000* | *4,460 61* | *09/04/13* | *3,900 95* | *0 00* | *559 66* | *Sale* |
| 03/13/15 | 275 000 | 4,906 68 | Various | 4,196 51 | 0 00 | 710 17 | Total of 2 transactions |
| 09/14/15 | 180 000 | 2,944 37 | 07/21/10 | 1,752 90 | 0 00 | 1,191 47 | Sale |
| | Security total | 7,851 05 | | 5,949 41 | 0 00 | 1,901 64 | |
| CLOUD PEAK ENERGY INC / CUSIP 18911Q102 / Symbol CLD | | | | | | | |
| 01/23/15 | 200 000 | 1,445 87 | 03/30/12 | 3 213 44 | 0 00 | -1,767 57 | Sale |

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Schedule D-2

Scott + Stringfellow Educational Foundation #54-1669283

Schedule D-2

**BB&T Securities, LLC**

Account 29719207

## Proceeds Not Reported to the IRS
**(continued)**

**2015**

02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

| Description of property<br>Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| CROCS INC / CUSIP: 227046109 / Symbol. CROX | | | | | | | |
| 06/15/15 | 225 000 | 3,380 43 | 06/12/14 | 3,361 84 | 0 00 | 18 59 | Sale |
| FIRSTMERIT CORP / CUSIP 337915102 / Symbol FMER | | | | | | | |
| 03/18/15 | 50.000 | 934 99 | 09/13/10 | 902 73 | 0.00 | 32 26 | Sale |
| GUIDANCE SOFTWARE / CUSIP 401692108 / Symbol GUID | | | | | | | |
| | *3 transactions for 03/11/15* | | | | | | |
| | *235 000* | *1,237.67* | *01/13/14* | *2,374 19* | *0.00* | *-1,136 52* | *Sale* |
| | *145 000* | *763.67* | *01/14/14* | *1,484.41* | *0.00* | *-720 74* | *Sale* |
| | *360 000* | *1,896 01* | *02/04/14* | *3,841.60* | *0 00* | *-1,945 59* | *Sale* |
| 03/11/15 | 740.000 | 3,897 35 | Various | 7,700 20 | 0 00 | -3,802 85 | Total of 3 transactions |
| IBERIABANK CORP / CUSIP 450828108 / Symbol IBKC | | | | | | | |
| 03/18/15 | 50 000 | 3,160 94 | 08/01/11 | 2,555 29 | 0.00 | 605 65 | Sale |
| INTREPID POTASH INC / CUSIP 46121Y102 / Symbol IPI | | | | | | | |
| | *2 transactions for 07/23/15* | | | | | | |
| | *425 000* | *3,944 90* | *04/12/13* | *7,840.47* | *0 00* | *-3,895 57* | *Sale* |
| | *125 000* | *1,160 26* | *05/23/13* | *2,217 50* | *0 00* | *-1,057.24* | *Sale* |
| 07/23/15 | 550 000 | 5,105.16 | Various | 10,057 97 | 0 00 | -4,952 81 | Total of 2 transactions |
| KVH INDUSTRIES INC / CUSIP 482738101 / Symbol. KVHI | | | | | | | |
| | *2 transactions for 11/20/15* | | | | | | |
| | *225.000* | *2,088.04* | *03/16/11* | *2,893 72* | *0 00* | *-805 68* | *Sale* |
| | *64 000* | *593 94* | *10/27/11* | *457.43* | *0.00* | *136 51* | *Sale* |
| 11/20/15 | 289 000 | 2,681 98 | Various | 3,351 15 | 0 00 | -669 17 | Total of 2 transactions |

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Scott + Stringfellow Educational Foundation #54-1669283



Schedule D-2

**BB&T Securities, LLC** | Account 29719207

**2015**

## Proceeds Not Reported to the IRS
**(continued)**

02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked.

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| LUMINEX CORP DEL / CUSIP. 55027E102 / Symbol. LMNX | | | | | | | |
| | *2 transactions for 11/03/15* | | | | | | |
| | *75 000* | *1,580.22* | *10/17/08* | *1,343.51* | *0 00* | *236 71* | *Sale* |
| | *130 000* | *2,739 07* | *11/09/12* | *2,171 78* | *0.00* | *567 29* | *Sale* |
| 11/03/15 | 205 000 | 4,319 29 | Various | 3,515 29 | 0 00 | 804 00 | Total of 2 transactions |
| MARINEMAX INC / CUSIP 567908108 / Symbol HZO | | | | | | | |
| 01/29/15 | 220 000 | 5,380.05 | 06/02/11 | 1,781 16 | 0 00 | 3,598 89 | Sale |
| 02/06/15 | 90.000 | 2,523 44 | 06/02/11 | 728 65 | 0 00 | 1,794.79 | Sale |
| | *2 transactions for 06/15/15* | | | | | | |
| | *40 000* | *1,012 27* | *06/02/11* | *323 84* | *0.00* | *688 43* | *Sale* |
| | *175 000* | *4,428 69* | *08/24/11* | *1,218 51* | *0 00* | *3,210 18* | *Sale* |
| 06/15/15 | 215 000 | 5,440 96 | Various | 1,542 35 | 0 00 | 3,898 61 | Total of 2 transactions |
| | Security total | 13,344 45 | | 4,052 16 | 0 00 | 9,292.29 | |
| MATRIX SERVICE COMPANY / CUSIP 576853105 / Symbol MTRX | | | | | | | |
| 10/07/15 | 230 000 | 5,600.90 | 09/08/14 | 5,531 43 | 0 00 | 69 47 | Sale |
| NATUS MEDICAL INC DEL / CUSIP. 639050103 / Symbol BABY | | | | | | | |
| 04/08/15 | 165 000 | 6,561 52 | 07/12/13 | 2,020 83 | 0 00 | 4,540 69 | Sale |
| OUTERWALL INC / CUSIP 690070107 / Symbol OUTR | | | | | | | |
| 06/15/15 | 35 000 | 2,616.32 | 02/08/13 | 1,677 26 | 0 00 | 939 06 | Sale |
| 06/26/15 | 20 000 | 1,505 18 | 02/08/13 | 958.44 | 0.00 | 546 74 | Sale |
| 07/16/15 | 70 000 | 5,823.89 | 02/08/13 | 3,354.50 | 0 00 | 2,469.39 | Sale |
| | Security total | 9,945 39 | | 5,990 20 | 0.00 | 3,955 19 | |
| PLY GEM HLDGS INC / CUSIP 72941W100 / Symbol PGEM | | | | | | | |
| | *2 transactions for 08/11/15* | | | | | | |
| | *564.000* | *7,914.22* | *01/29/14* | *7,595.48* | *0 00* | *318 74* | *Sale* |

** D = adjustment amount is market discount W = adjustment amount is a non-deductible wash sale loss C = proceeds amount is from collectible assets

Scott + Stringfellow Educational Foundation #54-1669283



Schedule D-2

**BB&T Securities, LLC** Account 29719207

## Proceeds Not Reported to the IRS

*(continued)*

**2015** 02/05/2016

### LONG TERM TRANSACTIONS

Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| PLY GEM HLDGS INC / CUSIP. 72941W100 / Symbol PGEM (cont'd) | | | | | | | |
| | *16 000* | *224.52* | *03/21/14* | *186 13* | *0 00* | *38 39* | *Sale* |
| 08/11/15 | 580 000 | 8,138 74 | Vanous | 7,781 61 | 0 00 | 357 13 | Total of 2 transactions |
| STONE ENERGY CORP / CUSIP. 861642106 / Symbol SGY | | | | | | | |
| 07/06/15 | 5.000 | 51 82 | 01/23/13 | 112 64 | 0.00 | -60 82 | Sale |
| 07/20/15 | 247 000 | 2,196 99 | 01/23/13 | 5,564.27 | 0 00 | -3,367 28 | Sale |
| | Secunty total | 2,248 81 | | 5,676 91 | 0 00 | -3,428 10 | |
| SUPERIOR ENERGY SVCS INC / CUSIP: 868157108 / Symbol: SPN | | | | | | | |
| 03/26/15 | 60 000 | 1,341.99 | various | 1375.53 | 0.00 | -33.54 | Sale |
| ENDURANCE SPECIALTY / CUSIP G30397106 / Symbol. ENH | | | | | | | |
| 08/06/15 | 0 400 | 27.12 | 03/03/06 | 14 35 | 0 00 | 12 77 | Cash in lieu |
| MONTPELIER RE HLDGS LTD / CUSIP G62185106 / Symbol | | | | | | | |
| 03/13/15 | 100.000 | 3,626 94 | 09/21/05 | 2,408 82 | 0 00 | 1,218 12 | Sale |
| ALTISOURCE PORT SOLUTION / CUSIP L0175J104 / Symbol ASPS | | | | | | | |
| 01/13/15 | 75 000 | 1,440.23 | 10/15/10 | 1,972.05 | 0 00 | -531.82 | Sale |
| | **Totals:** | $ **100,775.39** | | $ 82,874.89 | **0.00** | $ 17,900.50 | |

** D = adjustment amount is market discount W = adjustment amount is a non-deductible wash sale loss C = proceeds amount is from collectible assets.

Scott + Stringfellow Educational Foundation # 54-1669283

BB&T Securities, LLC

Account 20110602

## Proceeds Not Reported to the IRS

2015

02/05/2016

*This section of your tax information statement provides proceeds transactions grouped by term (long, short or undetermined) For tax lots whose term is undetermined, use your historical documents to establish the cost basis and date of purchase. Tax lots with an additional notation of "Ordinary" represent neither short- nor long-term capital transactions You may wish to consult with your tax advisor, the IRS or your state tax authority regarding the proper treatment*

*Closing of written options is presented in a distinct manner in accordance with IRS regulation For these transactions the Cost or other basis is always presented as $0 00 and the Proceeds is the net of proceeds received when the option was written and the cost to close the position*

*Several column headings describe two related items a quantity and a qualifier For example, Proceeds of sale and, if the sale is the result of an option exercise or assignment, whether the proceeds are gross or net (adjusted for any option premium). When these conditions exist, the qualifier is shown to the right of the amount*

### SHORT TERM TRANSACTIONS

Report on Form 8949, Part I, with Box C checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| DUNKIN BRANDS GRP INC / CUSIP 265504100 / Symbol· DNKN | | | | | | | |
| 06/15/15 | 30 000 | 1,585 17 | 12/18/14 | 1,271 44 | 0.00 | 313 73 | Sale |
| GENERAL ELECTRIC COMPANY / CUSIP 369604103 / Symbol GE | | | | | | | |
| 04/10/15 | 72 000 | 2,007 95 | 07/21/14 | 1,870 02 | 0 00 | 137 93 | Sale |
| INTL BUSINESS MACHS CORP / CUSIP 459200101 / Symbol. IBM | | | | | | | |
| 06/15/15 | 5 000 | 826 88 | 12/31/14 | 805 26 | 0 00 | 21 62 | Sale |
| | *2 transactions for 12/23/15* | | | | | | |
| | *37 000* | *5,139 83* | *12/31/14* | *5,958.86* | *0 00* | *-819 03* | *Sale* |
| | *13.000* | *1,805.89* | *01/21/15* | *1,976 08* | *0 00* | *-170 19* | *Sale* |
| 12/23/15 | 50.000 | 6,945 72 | Various | 7,934 94 | 0 00 | -989 22 | Total of 2 transactions |
| | Security total | 7,772 60 | | 8,740 20 | 0 00 | -967 60 | |
| KKR & COMPANY UNITS / CUSIP 48248M102 / Symbol KKR | | | | | | | |
| 10/29/15 | 95 000 | 1,685 02 | 11/12/14 | 1,959.50 | 0 00 | -274 48 | Sale<br>Note LP<br>Original basis $2,076 35 |
| 10/30/15 | 151 000 | 2,652 49 | 11/12/14 | 3,114 55 | 0 00 | -462 06 | Sale<br>Note LP<br>Original basis $3,300 28 |
| | Security total | 4,337 51 | | 5,074 05 | 0 00 | -736 54 | |
| | | | Other adj. | 613.00 | | -613.00 | |
| KINDER MORGAN INC DE / CUSIP 49456B101 / Symbol KMI | | | | | | | |
| 12/23/15 | 58 000 | 948.25 | 09/23/15 | 1,687 36 | 0 00 | -739 11 | Sale |

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Schedule D-3

Scott & Stringfellow Educational Foundation #54-1669283

Schedule D-3

BB&T Securities, LLC

Account 20110602

## Proceeds Not Reported to the IRS
(continued)

2015

02/05/2016

### SHORT TERM TRANSACTIONS
Report on Form 8949, Part I, with Box C checked

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| WELLS FARGO & CO NEW / CUSIP. 949746101 / Symbol WFC | | | | | | | |
| 06/15/15 | 35.000 | 1,992.51 | 01/13/15 | 1,827.82 | 0 00 | 164 69 | Sale |
| SEAGATE TECHNOLOGY PLC / CUSIP G7945M107 / Symbol STX | | | | | | | |
| | *2 transactions for 11/23/15* | | | | | | |
| | *92.000* | *3,198 64* | *01/28/15* | *5,359 65* | *0 00* | *-2,161 01* | *Sale* |
| | *4 000* | *139.08* | *06/30/15* | *190 58* | *0 00* | *-51 50* | *Sale* |
| 11/23/15 | 96 000 | 3,337 72 | Various | 5,550 23 | 0 00 | -2,212.51 | Total of 2 transactions |
| | *2 transactions for 12/03/15* | | | | | | |
| | *32 000* | *1,088 16* | *06/30/15* | *1,524 57* | *0 00* | *-436.41* | *Sale* |
| | *52 000* | *1,768 28* | *10/16/15* | *2,045 21* | *0 00* | *-276 93* | *Sale* |
| 12/03/15 | 84 000 | 2,856 44 | Various | 3,569 78 | 0 00 | -713.34 | Total of 2 transactions |
| | Security total: | 6,194 16 | | 9,120 01 | 0 00 | -2,925 85 | |
| | **Totals:** | **24,838.15** | | 30,203.90 | **0.00** | -5365.75 | |

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked.

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| ABBOTT LABORATORIES / CUSIP 002824100 / Symbol ABT | | | | | | | |
| 06/15/15 | 30 000 | 1,437 27 | 05/27/11 | 741 62 | 0 00 | 695 65 | Sale |
| ABBVIE INC / CUSIP 00287Y109 / Symbol ABBV | | | | | | | |
| 06/15/15 | 35.000 | 2,335 85 | 05/27/11 | 938 25 | 0 00 | 1,397 60 | Sale |

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Scott + Stringfellow Educational Foundation #54-1669283



Schedule D-3

**BB&T Securities, LLC** Account 20110602

## Proceeds Not Reported to the IRS
**(continued)**

**2015** 02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| ANTHEM INC / CUSIP· 036752103 / Symbol. ANTM | | | | | | | |
| 02/23/15 | 6 000 | 880 29 | 02/26/13 | 368 41 | 0.00 | 511 88 | Sale |
| 03/16/15 | 12 000 | 1,835 70 | 02/26/13 | 736 80 | 0.00 | 1,098 90 | Sale |
| 06/15/15 | 15 000 | 2,430 70 | 02/26/13 | 921 00 | 0 00 | 1,509 70 | Sale |
| Secunty total | | 5,146.69 | | 2,026.21 | 0 00 | 3,120 48 | |
| BAXTER INTL INC / CUSIP 071813109 / Symbol BAX | | | | | | | |
| 01/13/15 | 52 000 | 3,778.97 | 12/12/11 | 2,585 46 | 0 00 | 1,193 51 | Sale |
| | *3 transactions for 06/11/15* | | | | | | |
| | *10 000* | *681 01* | *12/12/11* | *497.20* | *0 00* | *183 81* | *Sale* |
| | *60 000* | *4,086.09* | *12/14/11* | *2,933 60* | *0 00* | *1,152.49* | *Sale* |
| | *20 000* | *1,362 03* | *12/12/13* | *1,335.10* | *0 00* | *26 93* | *Sale* |
| 06/11/15 | 90 000 | 6,129.13 | Various | 4,765 90 | 0 00 | 1,363 23 | Total of 3 transactions |
| Secunty total | | 9,908 10 | | 7,351 36 | 0 00 | 2,556 74 | |
| CALIFORNIA RES CORP / CUSIP 13057Q107 / Symbol. CRC | | | | | | | |
| | *3 transactions for 01/09/15* | | | | | | |
| | *28.500* | *142.20* | *09/21/12* | *219 60* | *0 00* | *-77.40* | *Sale* |
| | *5.542* | *27 65* | *10/02/12* | *41 29* | *0 00* | *-13 64* | *Sale* |
| | *3 958* | *19 76* | *11/08/12* | *26.79* | *0 00* | *-7 03* | *Sale* |
| 01/09/15 | 38.000 | 189 61 | Various | 287 68 | 0 00 | -98 07 | Total of 3 transactions |
| CHEVRON CORP / CUSIP 166764100 / Symbol CVX | | | | | | | |
| 01/07/15 | 70 000 | 7,589 87 | 05/27/11 | 7,212 80 | 0 00 | 377 07 | Sale |
| GENERAL ELECTRIC COMPANY / CUSIP· 369604103 / Symbol. GE | | | | | | | |
| 10/13/15 | 64 000 | 1,800 91 | 07/21/14 | 1,662 23 | 0 00 | 138 68 | Sale |
| 10/16/15 | 55 000 | 1,582 62 | 07/21/14 | 1,428 48 | 0 00 | 154 14 | Sale |
| | *2 transactions for 11/10/15* | | | | | | |
| | *19 000* | *570 79* | *07/21/14* | *493 47* | *0.00* | *77.32* | *Sale* |

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Scott + Stringfellow Educational Foundation #54-1669283



**BB&T Securities, LLC** Account 20110602

## Proceeds Not Reported to the IRS
(continued)

**2015** 02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| GENERAL ELECTRIC COMPANY / CUSIP· 369604103 / Symbol· GE (cont'd) | | | | | | | |
| | *23.000* | *690 96* | *07/28/14* | *587.82* | *0.00* | *103 14* | *Sale* |
| 11/10/15 | 42.000 | 1,261 75 | Various | 1,081 29 | 0.00 | 180 46 | Total of 2 transactions |
| | *2 transactions for 11/11/15* | | | | | | |
| | *32 000* | *982.87* | *07/28/14* | *817 82* | *0.00* | *165 05* | *Sale* |
| | *124 000* | *3,808 63* | *07/31/14* | *3,134 45* | *0.00* | *674 18* | *Sale* |
| 11/11/15 | 156 000 | 4,791.50 | Various | 3,952.27 | 0 00 | 839 23 | Total of 2 transactions |
| | Security total | 9,436 78 | | 8,124 27 | 0 00 | 1,312 51 | |
| GENL MILLS INC / CUSIP 370334104 / Symbol. GIS | | | | | | | |
| 01/20/15 | 14 000 | 761 76 | 02/24/12 | 534.06 | 0.00 | 227 70 | Sale |
| 03/31/15 | 46 000 | 2,611 99 | 02/24/12 | 1,754 76 | 0.00 | 857 23 | Sale |
| | *3 transactions for 07/02/15* | | | | | | |
| | *50 000* | *2,868 98* | *02/24/12* | *1,907.33* | *0 00* | *961 65* | *Sale* |
| | *30 000* | *1,721 38* | *02/28/12* | *1,138 63* | *0.00* | *582.75* | *Sale* |
| | *20.000* | *1,147.60* | *06/01/12* | *761 92* | *0 00* | *385 68* | *Sale* |
| 07/02/15 | 100 000 | 5,737 96 | Various | 3,807 88 | 0.00 | 1,930 08 | Total of 3 transactions |
| | Security total | 9,111 71 | | 6,096 70 | 0.00 | 3,015.01 | |
| KINDER MORGAN INC DE / CUSIP 49456B101 / Symbol KMI | | | | | | | |
| 01/02/15 | 80 000 | 3,410 47 | 05/27/11 | 1,667 07 | 0 00 | 1,743 40 | Sale |
| 06/15/15 | 50.000 | 1,968 46 | 05/27/11 | 1,041 92 | 0 00 | 926 54 | Sale |
| | *3 transactions for 12/23/15* | | | | | | |
| | *5 000* | *81.74* | *05/27/11* | *104 19* | *0.00* | *-22 45* | *Sale* |
| | *36 000* | *588.56* | *09/12/13* | *1,291.16* | *0 00* | *-702 60* | *Sale* |
| | *191 000* | *3,122.66* | *12/04/13* | *6,337 80* | *0.00* | *-3,215 14* | *Sale* |
| 12/23/15 | 232 000 | 3,792 96 | Various | 7,733 15 | 0 00 | -3,940 19 | Total of 3 transactions |

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Schedule D-3

Scott & Stringfellow Educational Foundation #54-1169283



BB&T Securities, LLC | Account 20110602

2015

## Proceeds Not Reported to the IRS
(continued)

02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| KINDER MORGAN INC DE / CUSIP: 49456B101 / Symbol KMI (cont'd) | | | | | | | |
| | Security total. | 9,171 89 | | 10,442.14 | 0.00 | -1,270.25 | |
| MAXIM INTEGRATED PRODS / CUSIP 57772K101 / Symbol MXIM | | | | | | | |
| 06/15/15 | 30 000 | 1,020 58 | 05/29/13 | 879 27 | 0.00 | 141 31 | Sale |
| 10/08/15 | 36 000 | 1,270 87 | 05/29/13 | 1,055 13 | 0 00 | 215.74 | Sale |
| 10/16/15 | 22 000 | 874 82 | 05/29/13 | 644 80 | 0.00 | 230 02 | Sale |
| | Security total | 3,166 27 | | 2,579 20 | 0 00 | 587 07 | |
| MCDONALDS CORP / CUSIP 580135101 / Symbol MCD | | | | | | | |
| 03/02/15 | 22.000 | 2,212 43 | 05/27/11 | 1,791 68 | 0 00 | 420 75 | Sale |
| 10/08/15 | 16 000 | 1,638.82 | 05/27/11 | 1,303 04 | 0 00 | 335 78 | Sale |
| 10/22/15 | 10 000 | 1,094 12 | 05/27/11 | 814 40 | 0 00 | 279 72 | Sale |
| | Security total | 4,945 37 | | 3,909 12 | 0 00 | 1,036 25 | |
| METLIFE INC / CUSIP 59156R108 / Symbol MET | | | | | | | |
| 06/05/15 | 43 000 | 2,357.05 | 09/21/12 | 1,504.62 | 0 00 | 852 43 | Sale |
| 06/17/15 | 28 000 | 1,580 38 | 09/21/12 | 979 75 | 0 00 | 600 63 | Sale |
| | Security total | 3,937 43 | | 2,484 37 | 0 00 | 1,453 06 | |
| MICROSOFT CORP / CUSIP 594918104 / Symbol MSFT | | | | | | | |
| 04/28/15 | 34 000 | 1,662 37 | 05/27/11 | 845 21 | 0.00 | 817 16 | Sale |
| | *2 transactions for 10/26/15* | | | | | | |
| | *11 000* | *589.50* | *05/27/11* | *273 44* | *0.00* | *316 06* | *Sale* |
| | *5 000* | *267 96* | *09/22/11* | *125.06* | *0 00* | *142 90* | *Sale* |
| 10/26/15 | 16 000 | 857 46 | Various | 398 50 | 0 00 | 458 96 | Total of 2 transactions |
| | Security total | 2,519 83 | | 1,243 71 | 0 00 | 1,276 12 | |
| NOVARTIS AG SPONS ADR / CUSIP 66987V109 / Symbol NVS | | | | | | | |
| 06/15/15 | 15 000 | 1,493 22 | 05/27/11 | 945 59 | 0 00 | 547 63 | Sale |

Schedule D-3

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Scott + Stringfellow Educational Foundation #54-1669283



**BB&T Securities, LLC** Account 20110602

## Proceeds Not Reported to the IRS
**(continued)**

**2015** 02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

| Description of property<br>Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| OCCIDENTAL PETRO CORP / CUSIP: 674599105 / Symbol OXY | | | | | | | |
| 10/07/15 | 13 000 | 939.03 | 09/21/12 | 1,098 09 | 0 00 | -159.06 | Sale |
| 11/03/15 | 20 000 | 1,541 55 | 09/21/12 | 1,689.37 | 0.00 | -147.82 | Sale |
| | Secunty total | 2,480 58 | | 2,787 46 | 0 00 | -306 88 | |
| PEARSON PLC SPONS ADR / CUSIP 705015105 / Symbol: PSO | | | | | | | |
| 12/15/15 | 259 000 | 2,767 56 | 05/27/11 | 4,796 40 | 0.00 | -2,028 84 | Sale |
| PEPSICO INC / CUSIP 713448108 / Symbol PEP | | | | | | | |
| 06/15/15 | 15 000 | 1,394 37 | 05/27/11 | 1,056 70 | 0 00 | 337.67 | Sale |
| PFIZER INC / CUSIP 717081103 / Symbol PFE | | | | | | | |
| 06/15/15 | 80 000 | 2,717 55 | 05/27/11 | 1,671 88 | 0.00 | 1,045 67 | Sale |
| PHILIP MORRIS INTL INC / CUSIP 718172109 / Symbol PM | | | | | | | |
| 06/15/15 | 20.000 | 1,625 37 | 05/27/11 | 1,410 98 | 0 00 | 214 39 | Sale |
| 07/17/15 | 14.000 | 1,196 20 | 05/27/11 | 987 68 | 0 00 | 208 52 | Sale |
| | *3 transactions for 07/28/15* | | | | | | |
| | *11 000* | *941.80* | *05/27/11* | *776 03* | *0.00* | *165.77* | *Sale* |
| | *20.000* | *1,712.38* | *12/12/13* | *1,709 37* | *0 00* | *3 01* | *Sale* |
| | *18 000* | *1,541 15* | *01/30/14* | *1,430 90* | *0.00* | *110 25* | *Sale* |
| 07/28/15 | 49 000 | 4,195 33 | Various | 3,916 30 | 0 00 | 279 03 | Total of 3 transactions |
| | Secunty total | 7,016 90 | | 6,314 96 | 0 00 | 701.94 | |
| QUALCOMM INC / CUSIP 747525103 / Symbol QCOM | | | | | | | |
| 06/15/15 | 30 000 | 2,002 54 | 04/25/13 | 1,865 18 | 0 00 | 137 36 | Sale |
| TIME WARNER CABLE INC / CUSIP. 88732J207 / Symbol. TWC | | | | | | | |
| 06/15/15 | 5 000 | 889 38 | 02/19/13 | 433 93 | 0 00 | 455 45 | Sale |
| 08/04/15 | 5 000 | 965 64 | 02/19/13 | 433 93 | 0 00 | 531 71 | Sale |
| | Secunty total | 1,855 02 | | 867 86 | 0 00 | 987 16 | |

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Schedule D-3

Scott + Stringfellow Educational Foundation #54-1669283



**BB&T Securities, LLC** Account 20110602

## Proceeds Not Reported to the IRS
**(continued)**

**2015** 02/05/2016

### LONG TERM TRANSACTIONS
Report on Form 8949, Part II, with Box F checked

**Description of property**

| Date sold or disposed | Quantity | Proceeds Shown (G)ross (N)et | Date acquired | Cost or other basis | Adjustments & Code(s), if any** | Gain or loss(-) & Loss not allowed(X) | Additional information |
|---|---|---|---|---|---|---|---|
| VERIZON COMMS INC / CUSIP 92343V104 / Symbol VZ | | | | | | | |
| 06/15/15 | 25 000 | 1,177 72 | 03/10/14 | 1,171 64 | 0 00 | 6 08 | Sale |
| ACCENTURE PLC IRELD CL A / CUSIP G1151C101 / Symbol ACN | | | | | | | |
| 06/15/15 | 25 000 | 2,390.45 | 09/27/13 | 1,841 87 | 0 00 | 548 58 | Sale |
| ENSCO PLC CL A / CUSIP G3157S106 / Symbol ESV | | | | | | | |
| | *3 transactions for 02/03/15* | | | | | | |
| | *2 000* | *59 04* | *05/31/12* | *87 92* | *0 00* | *-28.88* | *Sale* |
| | *50 000* | *1,476 23* | *04/17/13* | *2,606.84* | *0 00* | *-1,130 61* | *Sale* |
| | *30 000* | *885 74* | *01/24/14* | *1,543 52* | *0 00* | *-657.78* | *Sale* |
| 02/03/15 | 82 000 | 2,421 01 | Various | 4,238 28 | 0 00 | -1,817 27 | Total of 3 transactions |
| | **Totals:** | **96,613.59** | | **80,995.25** | **0.00** | **15,618.34** | |

** D = adjustment amount is market discount W = adjustment amount is a non-deductible wash sale loss C = proceeds amount is from collectible assets

Schedule D-3

Schedule 2

Investment Management of Virginia, LLC

# PORTFOLIO APPRAISAL

***Scott & Stringfellow Educational Foundation - Large Cap Equity Account***

*A/C 1543* 29718921

*December 31, 2015*

| Quantity | Security | Unit Cost | Total Cost | Price | Market Value | Pct. Assets | Cur. Yield |
|---|---|---|---|---|---|---|---|
| **Cash and Equivalents** | | | | | | | |
| | Federated Treasury Obligations Inst Fd 68 | | 34,725 10 | | 34,725 10 | 5 4 | 0 2 |
| | | | 34,725 10 | | 34,725 10 | 5 4 | 0 2 |
| **Common Stocks** | | | | | | | |
| 125 000 | 3M Co | 26 09 | 3,261 51 | 150 64 | 18,830 00 | 2 9 | 2 9 |
| 200 000 | AT&T Inc | 34 19 | 6,838 84 | 34 41 | 6,882 00 | 1 1 | 5 6 |
| 200 000 | AbbVie Inc | 10 34 | 2,068 21 | 59 24 | 11,848 00 | 1 9 | 3 8 |
| 300 000 | Abbott Labs | 11 82 | 3,545 99 | 44 91 | 13,473 00 | 2 1 | 2 3 |
| 75 000 | American Express Co | 81 14 | 6,085 73 | 69 55 | 5,216 25 | 0 8 | 1 7 |
| 200 000 | Automatic Data Processing | 30 88 | 6,176 10 | 84 72 | 16,944 00 | 2 7 | 2 5 |
| 150 000 | Becton, Dickinson & Co | 53 19 | 7,977 85 | 154 09 | 23,113 50 | 3 6 | 1 7 |
| 50 000 | Berkshire Hathaway "B" | 76 25 | 3,812 43 | 132 04 | 6,602 00 | 1 0 | 0 0 |
| 175 000 | Caterpillar, Inc | 66 03 | 11,554 88 | 67 96 | 11,893 00 | 1 9 | 4 5 |
| 175 000 | Chevron Corp | 34 27 | 5,996 50 | 89 96 | 15,743 00 | 2 5 | 4 8 |
| 400 000 | Cisco Systems | 22 96 | 9,185 47 | 27 15 | 10,862 00 | 1 7 | 3 8 |
| 325 000 | Coca-Cola Company | 13 42 | 4,363 12 | 42 96 | 13,962 00 | 2 2 | 3 3 |
| 150 000 | Consolidated Edison Co Of N Y | 63 87 | 9,581 09 | 64 27 | 9,640 50 | 1 5 | 4 2 |
| 50 000 | Costco Whsl Corp New | 115 02 | 5,751 00 | 161 50 | 8,075 00 | 1 3 | 1 0 |
| 250 000 | Danaher Corp | 27 02 | 6,754 69 | 92 88 | 23,220 00 | 3 6 | 0 7 |
| 200 000 | Du Pont E I De Nemours & Co | 45 91 | 9,182 36 | 66 60 | 13,320 00 | 2 1 | 2 3 |
| 200 000 | Emerson Elec Co | 40 17 | 8,034 50 | 47 83 | 9,566 00 | 1 5 | 4 0 |
| 300 000 | Exxon Mobil Corp | 44 84 | 13,451 67 | 77 95 | 23,385 00 | 3 7 | 3 7 |
| 600 000 | General Electric Co | 7 92 | 4,751 25 | 31 15 | 18,690 00 | 2 9 | 3 0 |
| 75 000 | Home Depot, Inc | 76 86 | 5,764 25 | 132 25 | 9,918 75 | 1 6 | 2 1 |
| 700 000 | Intel Corporation | 19 70 | 13,792 29 | 34 45 | 24,115 00 | 3 8 | 3 0 |
| 125 000 | International Business Machs | 89 55 | 11,194 12 | 137 62 | 17,202 50 | 2 7 | 3 8 |
| 300 000 | J P Morgan Chase | 26 82 | 8,045 83 | 66 03 | 19,809 00 | 3 1 | 2 7 |
| 250 000 | Johnson & Johnson | 46 93 | 11,732 75 | 102 72 | 25,680 00 | 4 0 | 2 9 |
| 125 000 | Merck & Co , Inc | 51 76 | 6,469 56 | 52 82 | 6,602 50 | 1 0 | 3 5 |
| 500 000 | Microsoft Corp | 2 65 | 1,323 44 | 55 48 | 27,740 00 | 4 3 | 2 6 |
| 200 000 | Norfolk Southern Corp | 31 04 | 6,208 31 | 84 59 | 16,918 00 | 2 6 | 2 8 |
| 250 000 | Pepsico, Inc | 32 89 | 8,223 37 | 99 92 | 24,980 00 | 3 9 | 2 8 |
| 400 000 | Pfizer Inc | 20 87 | 8,346 52 | 32 28 | 12,912 00 | 2 0 | 3 7 |
| 300 000 | Procter & Gamble Co | 27 94 | 8,380 81 | 79 41 | 23,823 00 | 3 7 | 3 4 |
| 100 000 | Royal Bank of Canada | 56 03 | 5,602 91 | 53 58 | 5,358 00 | 0 8 | 4 4 |
| 300 000 | Royal Dutch Shell PLC Class A Shares | 50 89 | 15,265 67 | 45 79 | 13,737 00 | 2 1 | 7 0 |
| 150 000 | Schlumberger Limited | 28 54 | 4,280 29 | 69 75 | 10,462 50 | 1 6 | 2 9 |
| * 125 000 | Thermo Fisher Scientific | 51 07 | 5413.66 ~~6,383 29~~ | 141 85 | 17,731 25 | 2 8 | 0 4 |
| 150 000 | Total SA | 52 69 | 7,903 09 | 44 95 | 6,742 50 | 1 1 | 5 1 |
| 300 000 | U S Bancorp | 23 48 | 7,043 93 | 42 67 | 12,801 00 | 2 0 | 2 4 |
| 200 000 | United Technologies Corp | 41 61 | 8,322 50 | 96 07 | 19,214 00 | 3 0 | 2 7 |
| 200 000 | Visa Inc | 14 17 | 2,833 17 | 77 55 | 15,510 00 | 2 4 | 0 6 |
| 150 000 | Walgreens Boots Alliance, Inc | 35 32 | 5,298 23 | 85 15 | 12,773 25 | 2 0 | 1 7 |



* c/b 5413.66

Schedule 2

Investment Management of Virginia, LLC

# PORTFOLIO APPRAISAL

***Scott & Stringfellow Educational Foundation - Large Cap Equity Account***

*A/C 1543* / 29718921

*December 31, 2015*

| Quantity | Security | Unit Cost | Total Cost | Price | Market Value | Pct. Assets | Cur. Yield |
|---|---|---|---|---|---|---|---|
| 350 000 | Wells Fargo & Co | 25 91 | 9,067 10 | 54 36 | 19,026 00 | 3 0 | 2 8 |
| | Corporate Stock adj | 288,885.02 | ~~289,854~~ 65 | | 604,321 50 | 94 6 | 2 9 |
| TOTAL PORTFOLIO | | | 324,579.75 | | 639,046.60 | 100.0 | 2.7 |

Schedule 2

Investment Management of Virginia, LLC

# PORTFOLIO APPRAISAL

***Scott & Stringfellow Educational Foundation - Small Cap. Portfolio***

***A/C 1902*** / 29719207

*December 31, 2015*

| Quantity | Security | Unit Cost | Total Cost | Price | Market Value | Pct. Assets | Cur. Yield |
|---|---|---|---|---|---|---|---|
| **Cash and Equivalents** | | | | | | | |
| | Insured Deposit Program | | 7,253 39 | | 7,253 39 | 2 9 | 0 0 |
| | | | 7,253 39 | | 7,253 39 | 2 9 | 0 0 |
| **Common Stocks** | | | | | | | |
| 790 000 | 3D Systems Corp | 16 06 | 12,687 67 | 8 69 | 6,865 10 | 2 7 | 0 0 |
| 138 000 | Alexander & Baldwin | 38 73 | 5,345 06 | 35 31 | 4,872 78 | 1 9 | 0 7 |
| 160 000 | Allied Motion Technologies | 17 94 | 2,870 87 | 26 18 | 4,188 80 | 1 7 | 0 4 |
| 290 000 | Altisource Ptfl Solns Reg Shs | 32 34 | 9,378 77 | 27 81 | 8,064 90 | 3 2 | 0 0 |
| 365 000 | American Public Ed Inc | 25 38 | 9,264 70 | 18 61 | 6,792 65 | 2 7 | 0 0 |
| 270 000 | ArcBest Corporation | 32 47 | 8,767 54 | 21 39 | 5,775 30 | 2 3 | 1 5 |
| 248 000 | Argan Inc | 34 87 | 8,647 13 | 32 40 | 8,035 20 | 3 2 | 2 2 |
| 377 000 | BWX Technologies Inc | 11 25 | 4321.68 ~~4,242 66~~ | 31 77 | 11,977 29 | 4 8 | 1 1 |
| 340 000 | Bottomline Technologies, Inc | 27 06 | 9,199 99 | 29 73 | 10,108 20 | 4 0 | 0 0 |
| 434 000 | Briggs & Stratton Corporation | 14 48 | 6,282 85 | 17 30 | 7,508 20 | 3 0 | 3 1 |
| 395 000 | Chico's FAS Inc | 9 74 | 3,846 63 | 10 67 | 4,214 65 | 1 7 | 3 0 |
| 635 000 | Crocs Incorporated | 13 67 | 8,682 80 | 10 24 | 6,502 40 | 2 6 | 0 0 |
| 280 000 | DSW Inc | 23 47 | 6,571 91 | 23 86 | 6,680 80 | 2 7 | 3 4 |
| 470 000 | EPIQ Systems Inc | 12 13 | 5,701 07 | 13 07 | 6,142 90 | 2 5 | 2 8 |
| 94 000 | Endurance Specialty Holdings Ltd | 35 87 | 3,372 15 | 63 99 | 6,015 06 | 2 4 | 2 4 |
| 450 000 | Firstmerit Corp | 17 73 | 7,978 08 | 18 65 | 8,392 50 | 3 4 | 3 6 |
| 650 000 | Green Dot Corp | 13 60 | 8,839 34 | 16 42 | 10,673 00 | 4 3 | 0 0 |
| 114 000 | Iberiabank Corp | 46 05 | 5,249 81 | 55 07 | 6,277 98 | 2 5 | 2 5 |
| 850 000 | Intersil Corporation | 9 13 | 7,762 40 | 12 76 | 10,846 00 | 4 3 | 3 8 |
| 511 000 | KVH Industries Inc | 7 15 | 3,652 27 | 9 42 | 4,813 62 | 1 9 | 0 0 |
| 75 000 | LivaNova PLC | 72 95 | 5,471 25 | 59 37 | 4,452 75 | 1 8 | 0 0 |
| 545 000 | Luminex Corp | 14 42 | 7,859 98 | 21 39 | 11,657 55 | 4 7 | 0 0 |
| 450 000 | MDC Holdings Inc | 23 30 | 10,483 95 | 25 53 | 11,488 50 | 4 6 | 3 9 |
| 593 000 | Marinemax Inc | 16 11 | 9,553 53 | 18 42 | 10,923 06 | 4 4 | 0 0 |
| 360 000 | Matrix Service Company | 20 57 | 7,405 23 | 20 54 | 7,394 40 | 3 0 | 0 0 |
| 2,913 000 | McDermott International Inc | 3 51 | 10,238 69 | 3 35 | 9,758 55 | 3 9 | 0 0 |
| 379 000 | Ply Gem Holdings Inc | 11 63 | 4,408 91 | 12 54 | 4,752 66 | 1 9 | 0 0 |
| 526 000 | Quidel Corp | 12 44 | 6,544 30 | 21 20 | 11,151 20 | 4 5 | 0 0 |
| 85 000 | Stamps com Inc | 28 99 | 2,464 32 | 109 61 | 9,316 85 | 3 7 | 0 0 |
| 550 000 | Trimas Corporation | 18 33 | 10,083 27 | 18 65 | 10,257 50 | 4 1 | 0 0 |
| 275 000 | Union Bankshares Corporation | 23 12 | 6,356 92 | 25 24 | 6,941 00 | 2 8 | 3 0 |
| | Corporate Stock adj | | ~~219,214 06~~ $ 219,[illegible] | | $ 242,841 35 | 97 1 | 1 2 |
| **TOTAL PORTFOLIO** | | | **226,467.45** | | **250,094.74** | **100.0** | **1.1** |

Schedule 2

BB&T Scott & Stringfellow

**Statement of Account:** December 1, 2015 to December 31, 2015

**Account Number: 20110602**

**Financial Advisor: RR32**
RICHARD T BLACKWELL

S&S EDUCATIONAL FOUNDATION

# Portfolio Positions

***Prices are provided as a general guideline and may not reflect the actual current price. Refer to the disclosure on the back of this statement regarding the price/value presented.***

***Cost basis and the associated gain/loss for unrealized open positions are provided on this statement for informational purposes only. This statement is not a tax document and should not be used for tax preparation.***

## Equities

| Security Description | Symbol Cusip | Quantity Long | Short | Account Type | Current Market Price | Original/ Adjusted Cost | Current Market Value | Unrealized Gains/Loss | Estimated Annual Income | Estimated Yield |
|---|---|---|---|---|---|---|---|---|---|---|
| ABBOTT LABORATORIES | ABT | 154 | | 1 | 44.910 | 4,599.57 | 6,916.14 | 2,316.57 | 160 | 2.32 |
| ABBVIE INC | ABBV | 143 | | 1 | 59.240 | 5,858.03 | 8,471.32 | 2,613.29 | 326 | 3.85 |
| ACCENTURE PLC IRELAND CLASS A NEW | ACN | 93 | | 1 | 104.500 | 6,882.77 | 9,718.50 | 2,835.73 | 204 | 2.11 |
| ANTHEM INC | ANTM | 52 | | 1 | 139.440 | 4,807.17 | 7,250.88 | 2,443.71 | 130 | 1.79 |
| DISCOVER FINANCIAL SVCS | DFS | 160 | | 1 | 53.620 | 9,313.71 | 8,579.20 | -734.51 | 179 | 2.09 |
| DUNKIN BRANDS GRP INC | DNKN | 134 | | 1 | 42.590 | 5,645.09 | 5,707.06 | 61.97 | 142 | 2.49 |
| HONEYWELL INTL INC | HON | 90 | | 1 | 103.570 | 9,173.46 | 9,321.30 | 147.84 | 214 | 2.30 |
| HOST HOTELS & RESORTS INC | HST | 393 | | 1 | 15.340 | 7,960.57 | 6,028.62 | -1,931.95 | 314 | 5.22 |
| INVESCO LTD | IVZ | 142 | | 1 | 33.480 | 4,589.37 | 4,754.16 | 164.79 | 153 | 3.23 |
| JOHNSON & JOHNSON | JNJ | 54 | | 1 | 102.720 | 5,405.34 | 5,546.88 | 141.54 | 162 | 2.92 |
| MAXIM INTEGRATED PRODUCTS INC | MXIM | 180 | | 1 | 38.000 | 5,080.50 | 6,840.00 | 1,759.50 | 216 | 3.16 |
| MCDONALDS CORP | MCD | 42 | | 1 | 118.140 | 3,476.59 | 4,961.88 | 1,485.29 | 149 | 3.01 |
| MEAD JOHNSON NUTRITION COMPANY | MJN | 66 | | 1 | 78.950 | 4,632.90 | 5,210.70 | 577.80 | 108 | 2.09 |
| METLIFE INC | MET | 115 | | 1 | 48.210 | 3,950.66 | 5,544.15 | 1,593.49 | 172 | 3.11 |
| MICROSOFT CORP | MSFT | 90 | | 1 | 55.480 | 2,250.99 | 4,993.20 | 2,742.21 | 129 | 2.60 |
| NOVARTIS AG SPONSORED ADR | NVS | 75 | | 1 | 86.040 | 4,437.51 | 6,453.00 | 2,015.49 | 199 | 3.10 |

Schedule 2

# Portfolio Positions (continued)

## Equities (continued)

| Security Description | Symbol Cusip | Quantity Long | Quantity Short | Account Type | Current Market Price | Original/ Adjusted Cost | Current Market Value | Unrealized Gains/Loss | Estimated Annual Income | Estimated Yield |
|---|---|---|---|---|---|---|---|---|---|---|
| OCCIDENTAL PETROLEUM CORP | OXY | 63 | | 1 | 67.610 | 5,180.01 | 4,259.43 | -920.58 | 189 | 4.44 |
| OMNICOM GROUP INC | OMC | 86 | | 1 | 75.660 | 4,016.11 | 6,506.76 | 2,490.65 | 172 | 2.64 |
| PEPSICO INC | PEP | 85 | | 1 | 99.920 | 5,987.95 | 8,493.20 | 2,505.25 | 238 | 2.81 |
| PFIZER INC | PFE | 220 | | 1 | 32.280 | 4,597.67 | 7,101.60 | 2,503.93 | 264 | 3.72 |
| QUALCOMM INC | QCOM | 136 | | 1 | 49.985 | 8,622.74 | 6,797.96 | -1,824.78 | 261 | 3.84 |
| SCOTTS MIRACLE-GRO CO | SMG | 84 | | 1 | 64.510 | 4,991.46 | 5,418.84 | 427.38 | 157 | 2.91 |
| SPECTRA ENERGY CORP | SE | 316 | | 1 | 23.940 | 8,975.14 | 7,565.04 | -1,410.10 | 467 | 6.18 |
| TIME WARNER CABLE INC | TWC | 25 | | 1 | 185.590 | 2,158.68 | 4,639.75 | 2,481.07 | 75 | 1.62 |
| UNILEVER PLC SPONSORED ADR NEW | UL | 214 | | 1 | 43.120 | 6,828.21 | 9,227.68 | 2,399.47 | 278 | 3.02 |
| UNITED PARCEL SERVICE INC CL B | UPS | 80 | | 1 | 96.230 | 6,188.25 | 7,698.40 | 1,510.15 | 233 | 3 03 |
| VERIZON COMMUNICATIONS INC | VZ | 192 | | 1 | 46.220 | 8,995.22 | 8,874.24 | -120.98 | 433 | 4.89 |
| WELLS FARGO & CO NEW | WFC | 159 | | 1 | 54.360 | 8,274.63 | 8,643.24 | 368.61 | 238 | 2.76 |
| WESTERN DIGITAL CORP | WDC | 75 | | 1 | 60.050 | 4,668.22 | 4,503.75 | -164.47 | 150 | 3.33 |
| **Total for Equities** | | | | | | | 196,026.88 | | 6,112 | 3.12 |
| **Total for Equities with Cost Data** | | | | | | 167,548.52 | 196,026.88 | 28,478.36 | | |

SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION
#54-1669283
Form 990-PF
PART XV, LINE 3 a
2015

Schedule 3

| Last Name | First Name | School | Location | Award |
|---|---|---|---|---|
| Arzola | Jackson | Old Dominion University | Norfolk, VA | $ 1,500 |
| Blandino | Theresa | Georgia Institute of Technology | Atlanta, GA | 800 |
| Brown | Sean | Clemson | Clemson, SC | 1,500 |
| Brown | Walker | Washington & Lee University | Lexington, VA | 500 |
| Bucklen | Elizabeth | Virginia Tech | Blacksburg, VA | 1,000 |
| Buxton | Brandy | UNC Chapel Hill | Chapel Hill, NC | 2,000 |
| Carter | Corinne | North Carolina St. University | Raleigh, NC | 1,500 |
| Chamberlain | Caroline | University of Virginia | Charlottesville, VA | 1,500 |
| Cole | Andrew | James Madison University | Harrisonburg, VA | 1,000 |
| Collins | Samara | University of South Carolina | Columbia, SC | 800 |
| Comfort | Nicole | Florida Atlantic University | Boca Rotan, FL | 500 |
| Cordova | Katherine | UNC Chapel Hill | Chapel Hill, NC | 2,000 |
| Cross | Charlotte | Hamilton College | Clinton, NY | 2,000 |
| Cross | Philip | Hobart William Smith | Geneva, NY | 1,000 |
| Cruz | Anahely | Eastern Mennonite University | Harrisonburg, VA | 1,000 |
| Densley | Ryan | Christopher Newport University | Newport News, VA | 1,000 |
| Densley | Jessica | Virginia Tech | Blacksburg, VA | 1,000 |
| Emery, III | Richard | Christopher Newport University | Newport News, VA | 1,200 |
| Frederick | Charleen | Mary Baldwin College | Staunton, VA | 1,200 |
| Gerloff | Elizabeth | Virginia Commonwealth University | Richmond, VA | 1,500 |
| Gumbs | Kalesha | Florida Gulf Coast University | Fort Myers, FL | 500 |
| Gupta | Arindam | Embry-Riddle Aeronautical University | Daytona Beach, FL | 1,000 |
| Hancock | Stewart | Virginia Tech | Blacksburg, VA | 1,500 |
| Hurt | Caroline | Queens University of Charlotte | Charlotte, NC | 1,000 |
| Hurt | Hannah | University of South Carolina | Columbia, SC | 1,500 |
| Huynh | Linh Kha | Emory University | Atlanta, GA | 1,600 |
| Hylton | Rachel | Averrett University | Danville, VA | 800 |
| Jenkins | Hamilton | Morehouse College | Atlanta, GA | 1,000 |
| Jones | Hope | Marshall University | Huntington, WV | 800 |
| Korcovelos | Ellen | Virginia Commonwealth University | Richmond, VA | 1,000 |
| Litvak | Derek | Virginia Tech | Blacksburg, VA | 1,800 |
| Loper | Claire | University of Virginia | Charlottesville, VA | 1,000 |
| Lythgoe | Brittany | Christopher Newport University | Newport News, VA | 1,400 |
| May | B. Sawyer | Virginia Tech | Blacksburg, VA | 1,000 |
| Meadow | Maggie | Virginia Tech | Blacksburg, VA | 1,000 |
| Menendez | Nick | Appalachian State | Boone, NC | 2,000 |
| Munthe | Listya | University of Georgia | Athens, GA | 1,500 |
| Paintal | Anjali | UNC Chapel Hill | Chapel Hill, NC | 1,200 |
| Paintal | Jaslina | UNC Chapel Hill | Chapel Hill, NC | 1,800 |

SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION

#54-1669283

Form 990-PF

PART XV, LINE 3 a

2015

Schedule 3

| Last Name | First Name | School | Location | Award |
|---|---|---|---|---|
| Pelkey | Katrina | Virginia Tech | Blacksburg, VA | 1,500 |
| Poole | Christina | Radford University | Radford, VA | 1,500 |
| Pors | Valerie | Liberty University | Lynchburg, VA | 800 |
| Ramsdell | Abby | Pfeiffer University | Misenheimer, NC | 1,000 |
| Rutkowski | Emily | Virginia Tech | Blacksburg, VA | 1,200 |
| Smith | Danyel | Virginia Commonwealth University | Richmond, VA | 1,200 |
| Smith | Ameesha | Virginia Union University | Richmond, VA | 800 |
| Traveline | Claire | Virginia Tech | Blacksburg, VA | 1,200 |
| Watson | Kayla | Hampton University | Hampton, VA | 2,000 |
| Watson | Katie | University of Virginia | Charlottesville, VA | 1,500 |
| Whitehead | Emily | Winthrop University | Rock Hill, SC | 800 |
| Williams | Kevin | Lynchburg College | Lynchburg, VA | 1,500 |
| Williams | Kristen | James Madison University | Harrisonburg, VA | 800 |
| Wu | Wilton | University California Berkeley | Berkeley, CA | 2,000 |
| | | | | $ 65,700 |

# Scott & Stringfellow Educational Foundation Scholarship Application

For Academic Year: 20___ -20___

## I. Student/Applicant Information

| | | | |
|---|---|---|---|
| Last Name | First Name | | Middle Initial |
| Street Address | City | State | Zip Code |
| Telephone Number | Date of Birth | Social Security Number | |
| High School Attended | Location | | Year of Graduation |
| College Attending next September | Location | | Expected Graduation Date |

Have you received an award from this Foundation in any previous year? ☐ Yes ☐ No
If yes, and there has also been change to your parents' employment or marital status since your original application, please comment in section VIII.

## II. Parent/Guardian Information

| | | |
|---|---|---|
| Last Name | First Name | Middle Initial |
| Employer | Employer Address | |
| Work Telephone Number | Position/Title | |
| Years with Firm | Is the Applicant a dependent of a Scott & Stringfellow employee? ☐ Yes ☐ No | |

## III. Educational Information for all Dependent Children of Parent/Guardian

| Dependent's Name | Age | School For next year | Grade or Year | Annual Cost (Tuition+ Room & Bd) | Amount Paid by Parent | Scholarship Amount | Loan Amount | Student's Job $ |
|---|---|---|---|---|---|---|---|---|
| Applicant: | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

## IV. Parent/Guardian Financial Information

| **A. Salaries & Wages** | **Last Year** | **Current Year (est.)*** |
|---|---|---|
| 1. Father, Stepfather, or Male Guardian | | |
| 2. Mother, Stepmother, or Female Guardian | | |
| 3. Dividend or Interest Income | | |
| 4. Alimony/child Support Received | | |
| 5. Profit/Loss from Business | | |
| 6. Other Income | | |
| Total Income (add 1-6 above) | | |

* if circumstances will change materially, please comment briefly in section VIII below.

| **B. Assets** | |
|---|---|
| 1. **Home** - Year Purchased:<br>Cost at Time of Purchase: | Current Market Value of Home: |
| 2. Other Real Estate | |
| 3. Bank Accounts | |
| 4. Investments | |
| 5. Personal Property | |
| 6. Automobiles - Year:<br>Make: | Current Value of Automobiles: |
| 7. Other Assets | |
| **Total Assets (add 1-7 above)** | |

| **C. Liabilities** | |
|---|---|
| 1 Mortgage Loan | |
| 2. Automobile Loans | |
| 3 Personal Loans/Credit Cards | |
| 4 Other Indebtedness | |
| **Total Liabilities (add 1-4 above)** | |

| **D. Net Worth (Total Assets minus Total Liabilities)** | |
|---|---|

## V. Additional Information

*Complete the following section if the applicant's parents are separated or divorced*

☐ Separated ☐ Divorced

### Information on Noncustodial Parent

| Last Name | First Name | | Middle Initial |
|---|---|---|---|
| Street Address | City | State | Zip Code |
| Occupation | Employer | | |

Is the noncustodial parent obligated to contribute to the applicant's educational expense? ☐ Yes ☐ No

If yes, how much per year? ______________________________

## VI. Statement of Applicant's Educational Goals

*Please use this space to describe your educational goals and interests. If you have received an award in any previous year, please provide updated information to demonstrate your progress toward your goals and any changes since the previous application.*

## VII. Additional Applicant Information

*Please use this space to summarize your work experience, school activities, honors, awards, etc.*

## VIII. Special Circumstances

*Please use this space to describe any special circumstances concerning your application which you wish to bring to the attention of the Selection Committee.*

Signature of Applicant　　　　　　　　　　Date

Signature of Parent/Guardian　　　　　　　　　　Date

---

Please attach the following to your completed application (incomplete applications will not be considered):

If you are a high school senior applying to college -

1. Most recent high school and/or college official transcript, including SAT Scores
2. A copy of your parents' or guardians' most recently filed Federal Income Tax Form 1040 (first 2 pages only) –this need not be the year which ended last December
3. A letter of recommendation

If you are currently enrolled in college -

1. Printout of college transcript (unofficial) through the end of the first term of the current academic year
2. A copy of your parents' or guardians' most recently filed Federal Income Tax Form 1040 (first 2 pages only) – this need not be the year which ended last December
3. A letter of recommendation only if this is your first time applying for this scholarship

Submit the **original** AND two photocopies of this entire package of materials to:

**Scott & Stringfellow Educational Foundation**
Attention: Frank Heiner
901 East Byrd Street, Suite 500
Richmond, VA 23219