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DLN: 93493320004446

OMB No 1545-0047

Department of the Treasury
Internal Revenue Service Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

**Return of Organization Exempt From Income Tax** 

▶ Information about Form 990 and its instructions is at <u>www IRS gov/form990</u>

Open to Public Inspection

A F	or the 20	15 calendar year, or tax year beginning 01-01-2015 🥏 , and end	ling 12-31-2015			
_	eck if applic	AMERICAN PHARMACISTS ASSOCIATION			· <del>-</del>	tification number
<u> </u>	ame change			53-	0026265	
	nitial return	During business as				
	ınal /termınateo	Number and street (or P O box if mail is not delivered to street ac 2215 CONSTITUTION AVENUE NW	Idress) Room/suite	9	phone numb	
	nended retu	m	codo	(20	2)628-4	410
I Ap	plication pe	WASHINGTON, DC 200372985	loue	<b>G</b> Gro	ss receipts \$	54,850,053
		F Name and address of principal officer		<b>H(a)</b> Is this a gro	up return	for
		Thomas E Menighan 2215 CONSTITUTION AVENUE NW		subordinate: No	5 ?	☐ Yes 🗸
	x-exempt s	WASHINGTON, DC 200372985		H(b) Are all subo	rdınates	□Yes □ No
		501(c)(3)   501(c)(6)   (insert no)   4947(a)(1)	or 527	ıncluded? If "No," atta	ch a list <i>i</i>	(see instructions)
J W	'ebsite: ▶	WWW PHARMACIST COM		H(c) Group exem	ption num	nber <b>&gt;</b>
<b>K</b> For	m of organı	zation		L Year of formation	1888 <b>M</b> :	State of legal domicile De
Pa	rt I	Summary				
	<b>1</b> Brief THE	y describe the organization's mission or most significant activ ASSOCIATION PROVIDES INFORMATION, EDUCATION, I ICATION USE AND ADVANCE PATIENT CARE		CY TO EMPOWER 1	TS MEME	BERS TO IMPROVE
Ce	MED	ICATION USE AND ADVANCE PATIENT CARE				
nen						
Ver	<b>2</b> Che	ck this box ▶ ┌ if the organization discontinued its operations	or disposed of	more than 25% of	ıts net as	sets
Activities & Governance	l				1 - 1	
es ~		iber of voting members of the governing body (Part VI, line 1a iber of independent voting members of the governing body (Pa	•		3	15
E ME		il number of individuals employed in calendar year 2015 (Part	•		5	139
Act		al number of volunteers (estimate if necessary)			6	150
		I unrelated business revenue from Part VIII, column (C ), line			7a	4,715,719
	<b>b</b> Netu	inrelated business taxable income from Form 990-T, line 34	<u> </u>		7b	(
				Prior Year		Current Year
<u>Q:</u>		ontributions and grants (Part VIII, line 1h) rogram service revenue (Part VIII, line 2q)		5,412	4,710,026	
Ravenue		nvestment income (Part VIII, fille 29)	26,996,401 1,276,687		29,224,736 1,849,720	
č		ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c,		3,439	3,140,520	
	12 T	otal revenue—add lines 8 through 11 (must equal Part VIII, c		36,86	1,939	38,925,002
	1	2) rants and similar amounts paid (Part IX, column (A), lines 1–	3 )		2,686	156,540
		enefits paid to or for members (Part IX, column (A), line 4) .	•		0	(
S		alaries, other compensation, employee benefits (Part IX, colu	mn (A), lines	13,36	7,332	14,444,908
Expenses		–10) Professional fundraising fees (Part IX, column (A), line 11e)			0	
K D G		otal fundraising expenses (Part IX, column (D), line 25) $\triangleright$ 0				
ā	1	ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e	)	22,96	3,176	24,548,900
		otal expenses Add lines 13–17 (must equal Part IX, column	•	36,48	3,194	39,150,348
	<b>19</b> R	evenue less expenses Subtract line 18 from line 12	<u></u>	37	8,745	-225,346
Net Assets or Fund Balances				Beginning of Curre	nt Year	End of Year
alan	20 T	otal assets (Part X, line 16)		136,38	3,453	134,335,770
M A		otal liabilities (Part X, line 26)		120,50	2,683	121,984,486
		et assets or fund balances Subtract line 21 from line 20 .		15,88	0,770	12,351,284
	rt II S	<b>Signature Block</b> s of perjury, I declare that I have examined this return, includ	Ind accompany	ing schedules and		s and to the hest of
my k	nowledge	and belief, it is true, correct, and complete Declaration of pre ny knowledge				
	1	*****		2016-11-1	5	
Sigr Her		Signature of officer		Date		
пет	·	Joseph Janela Chief Financial Officer Type or print name and title				
	17	Print/Type preparer's name Preparer's signature Deborah G Kosnett Deborah G Kosnett	Dat	te Check r	PTIN P00290	720
Pai				self-employe	ed   100230	
	parer	Firm's name ► Tate and Tryon  Firm's address ► 2021 L Street NW Suite 400		Firm's EIN Phone no (2		
Use	Only	Washington, DC 20036			,,	
—— Mav	the IRS d	iscuss this return with the preparer shown above? (see instruc	ctions)		. <u>.</u> . г	 ✓Yes
1	u				<u> </u>	

	990 (2015)			Page <b>3</b>
Par	t IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		Νo
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{9}$	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III **	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🔰	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	<b>11</b> c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 3	<b>11</b> d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?  If "Yes," complete Schedule D, Part X	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII 2	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	<b>12</b> b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{\gamma}$ If "Yes," complete Schedule G, Part I (see instructions)	17		N o
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	<b>20</b> a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

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Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		

24d

25a

25b

26

27

28a

28b

28c

29

30

31

32

33

34

352

35b

36

37

38

Yes

Yes

Yes

Yes

Yes

Form 990 (2015)

Νo

Nο

Nο

Νo

Νo

Nο

Nο

Nο

Νo

Nο

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

**b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior

32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

**b** A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . .

30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

31

instructions for applicable filing thresholds, conditions, and exceptions)

Pai	rt V Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V			
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a	376	Yes	No
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable  1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
_	gaming (gambling) winnings to prize winners?	. 1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered			
	by this return	139		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
32	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	. 3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authorit		, 65	
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial	4a		No
b	account)?			NO
_	If "Yes," enter the name of the foreign country ▶  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts			
	(FBAR)			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a	Yes	
-	organization solicit any contributions that were not tax deductible as charitable contributions?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or were not tax deductible?	gıfts <b>6b</b>	Yes	
7	Organizations that may receive deductible contributions under section 170(c).	52	1 03	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods a	ind <b>7a</b>		
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required.	. <b>7b</b>		
	file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract	7		
		7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .			
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 889 required?	79 as <b>7g</b>		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file			
	Form 1098-C?	. 7h		
8	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any ti	me		
	during the year?	8		
	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter  Initiation fees and capital contributions included on Part VIII, line 12   10a			
_	facilities			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions	s for		
	additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

101111 330 (	2013)
Part VI	Governance, Management, and Disclosure
	For each IIVacil recognizes to lines 2 through 7h h

For each "Yes" response to lines 2 through /b below, and for a "No" response to lines 8a, 8	, סו	r 100	pelow
describe the circumstances, processes, or changes in Schedule O. See instructions.			
Check if Schedule O contains a response or note to any line in this Part VI			

Se	ction A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	15			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent	<b>1</b> b	10			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus other officer, director, trustee, or key employee?	iness	relationship with any	2		No
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management coi			3		No
4	Did the organization make any significant changes to its governing documents since filed?	the p	orior Form 990 was	4		No
5	Did the organization become aware during the year of a significant diversion of the or	rganız	ration's assets?	5		No
	Did the organization have members or stockholders?			6	Yes	
	Did the organization have members, stockholders, or other persons who had the pow	erto	elect or appoint one or	<u> </u>		
	more members of the governing body?			7a 7b	Yes	No
	or persons other than the governing body?			/b		NO
8	Did the organization contemporaneously document the meetings held or written active year by the following	ons u	ndertaken during the			
	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule</i>			9		No
Se	ction B. Policies (This Section B requests information about policies not	requ	ired by the Internal F	Reven	ue Cod	e.)
					Yes	No
0a	Did the organization have local chapters, branches, or affiliates?			<b>10</b> a	Yes	
b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization			10b	Yes	
1a	Has the organization provided a complete copy of this Form 990 to all members of it the form?	s gov	erning body before filing	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this F	orm 9	990			
2a	Did the organization have a written conflict of interest policy? If "No," go to line 13.			12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?	ly inte	erests that could give	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with In Schedule O how this was done	the p	olicy? If "Yes," describe	12c	Yes	
3	Did the organization have a written whistleblower policy?			13	Yes	
4	Did the organization have a written document retention and destruction policy? .			14	Yes	
5	Did the process for determining compensation of the following persons include a revi independent persons, comparability data, and contemporaneous substantiation of the	ıew ar	nd approval by			
а	The organization's CEO, Executive Director, or top management official			15a	Yes	
	Other officers or key employees of the organization	•		15b	1 00	No
_	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)	•				110
62	Did the organization invest in, contribute assets to, or participate in a joint venture of	orcim	ular arrangement with a			
	taxable entity during the year?			16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization in joint venture arrangements under applicable federal tax law, and take organization's exempt status with respect to such arrangements?	e step	s to safeguard the	16b		
Se	ction C. Disclosure					
7	List the States with which a copy of this Form 990 is required to be filed▶					
В	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable (3)s only) available for public inspection. Indicate how you made these available. Ch					
	Own website Another's website  Upon request Other (explain in S	chedu	ule O )			

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

▶JOSEPH JANELA CFO 2215 Constitution Avenue NW Washington, DC 20037 (202) 628-4410

State the name, address, and telephone number of the person who possesses the organization's books and records

interest policy, and financial statements available to the public during the tax year

Part VII

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee (B) (C) (D) (F) (A) (E) Name and Title Average Position (do not check Reportable Reportable Estimated hours per more than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization (Worganizations from the (W-2/1099for related 2/1099-MISC) organization and Former Highest compensat employee Individual trustee É organizations MISC) related ũ stitutional below organizations employee 更合 dotted line) Trustee See Additional Data Table

<b>(A)</b> Name and Title	(B) Average hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				unless officer	š	<b>(D)</b> Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
See Additional Data Table										
1b Sub-Total	ets to Part VII, S	ection A		•		• • • • • • • • • • • • • • • • • • •		2,824,786	20,250	236,371
2 Total number of individuals (						d abov	e) wi	no received more th	nan	

			Yes	No		
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee					
	on line 1a? If "Yes," complete Schedule J for such individual	3		Νo		
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such					
	ındıvıdual	4	Yes			
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	Yes			

### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
QG Printing	Printing Services	1,389,788
N61 W23044 Harrys Way Sussex, WI 53089		
Castle	Admnisters BPS Exam	1,108,191
900 Perimeter Park Drive Mornsville, NC 27560		
Leavitt Partners	Healthcare Consulting	1,000,000
601 New Jersey Ave Washington, DC 20001		
Silverchair Science & Communications	PHARMACY LIBrary Development & Hosting	409,846
316 East Main Street Charlottesville, VA 22902		
Brightkey Inc	Call Center	377,146
9050 Junction Drive Annapolis Junction, MD 20701		

Total number of independent contractors (including but not limited to those listed above) who received more than 100,000 of compensation from the organization  $\ge 26$ 

Form 99	•	15)						Page <b>9</b>
Part V	1111	Statement o						
		Check If Schedu	ule O contains a respor	nse or note to any lin	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
ω <u>κ</u>	1a	Federated cam	paigns 1a					
Contributions, Giffs, Grants and Other Similar Amounts	ь	Membership du	es <b>1b</b>					
	С	Fundraising eve	ents <b>1</b> c					
	d	Related organiz	ations <b>1d</b>	76,190				
 EG	e	Government grants	s (contributions) <b>1e</b>	3,446,336				
ons Sii	f	f All other contributions, gifts, grants, and similar amounts not included above —  g Noncash contributions included in lines 1a-1f \$		1,187,500		ł		
ati her	•					ļ		
	g							
Col	h	Total. Add lines	s 1a-1f	· · · •	4,710,026			
				Business Code				
Program Service Revenue	2a	Meetings & Educat	ional Programs	611710	15,424,604	15,085,400	339,204	
	Ь	Publications		511190	4,478,341	4,478,341		
<u>ک</u>	С			900099	4,310,629	4,310,629		
3	d	ADVERTISING		541800	3,339,139		3,339,139	
an	e •	Certification Mainte		900099	1,672,023	1,672,023		
Togr	f		am service revenue					
<u> </u>	g		s 2a-2f		29,224,736			
	3		ome (ıncludıng dıvıden ar amounts)		922,779			922,779
	4	Income from inves	tment of tax-exempt bond	proceeds ►				
	5	Royalties	() D 1		599,927			599,927
	6a	Gross rents	(ı) Real 8,841,443	(II) Personal				
		Less rental	9,251,267					
	Ь	expenses						
	С	Rental income or (loss)	-409,824					
	d	Net rental incor	me or (loss)		-409,824		-409,824	
	7a	Gross amount from sales of assets other than inventory	(i) Securities 7,600,725	(II) O ther				
	b	Less cost or other basis and sales expenses Gain or (loss)	6,673,784 926,941					
	d	· · · · · · · · · · · · · · · · · · ·	s)		926,941			926,941
Other Revenue	8a		luding  reported on line 1c)					
<u>.</u>		See Part IV, lin	е 18 <b>а</b>					
£	ь	Less direct ex	penses b					
0			loss) from fundraising	events ▶				
	9a	Gross income f See Part IV, lin	rom gaming activities le 19 <b>a</b>					
	b		penses b					
	°	niet income or (	loss) from gamıng actı'	viues				
	10a	Gross sales of returns and allo						
		Less cost of g						
	С		loss) from sales of inve					
	11a	Miscellaneous		Business Code 900099	1,058,892		1,058,892	
	ь	section 481(a) GARAGE RENT		812930	671,050	282,742	388,308	
	c	other investme		900099	670,652	·	·	670,652
	d	All other revenu			549,823	10,000		539,823
	e	Total. Add lines	s 11a-11d	🕨	2,950,417			
	12	Total revenue.	See Instructions .		38,925,002	25,839,135	4,715,719	3,660,122
					30,323,002	20,000,100	7,/13,/19	3,000,122

Section 501(c)(3	) and 501(c)(4)	) organızatıons mus	t complete all columns	All other organizations must com	nplete column (A )	
ChI	f C - l dl - O			-land Daniel TV		

Form 990 (2015) Page **10** Part IX Statement of Functional Expenses Check if Schedule O contains a response or note to any line in this Part IX . . . (B) (C) (D) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 . . . . 119,017 Grants and other assistance to domestic individuals See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 37,523 and 16 . . . . . . . . . . . . . Benefits paid to or for members . . . . Compensation of current officers, directors, trustees, and 1,801,783 key employees . . . Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . Other salaries and wages 10,726,349 Pension plan accruals and contributions (include section 401(k) 427,084 and 403(b) employer contributions) . . . . Other employee benefits . . . . 749,927 10 Payroll taxes 739,765 . . . . 11 Fees for services (non-employees) Management . . . Legal . . . . . . 115,746 Accounting . . . . . . . . . . . . 71,300 Lobbying . . . . . . . . d Professional fundraising services See Part IV, line 17 Investment management fees . . . . . 179,100 Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) . . . 9,113,819 12 Advertising and promotion . . 13 Office expenses . . . . . . 4,577,821 14 Information technology . . . 15 Royalties . . Occupancy . 16 307,242 17 1,393,274 Payments of travel or entertainment expenses for any federal, 18 state, or local public officials . . . . . 19 1.340.695 Conferences, conventions, and meetings . . .

Form 990 (2015)

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31

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33

34

Net Assets or Fund Balances

(B)

End of year

14,326,133

4,680,114

411,264

281,529

79,089,978

32,786,143

2 760 209

4,408,697

9,850,072

106,676,393

1,049,324

121,984,486

12,203,676

12,351,284

134,335,770 Form 990 (2015)

132,608

15,000

134,335,770

Part X	Balance Sheet					
	Check if Schedule O conf	taıns	a r			

Schedule L .

II of Schedule L

Grants payable

Deferred revenue .

Tax-exempt bond liabilities

Complete Part X of Schedule D

Unrestricted net assets

Cash-non-interest-bearing . . . .

Savings and temporary cash investments

Notes and loans receivable, net . .

Prepaid expenses and deferred charges

Investments—publicly traded securities .

Other assets See Part IV, line 11 . .

Accounts payable and accrued expenses

Land, buildings, and equipment cost or other basis

Investments—other securities See Part IV, line 11

Investments-program-related See Part IV, line 11

Total assets. Add lines 1 through 15 (must equal line 34)

Escrow or custodial account liability Complete Part IV of Schedule D .

key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . . . . . . . . .

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

Organizations that follow SFAS 117 (ASC 958), check here ▶

Organizations that do not follow SFAS 117 (ASC 958), check here ▶

Retained earnings, endowment, accumulated income, or other funds

Paid-in or capital surplus, or land, building or equipment fund

and other liabilities not included on lines 17-24)

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

**Total liabilities.**Add lines 17 through 25

lines 27 through 29, and lines 33 and 34.

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

complete lines 30 through 34.

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Inventories for sale or use

Complete Part VI of Schedule D

Less accumulated depreciation .

Intangible assets . . . . .

Pledges and grants receivable, net

Accounts receivable, net . .

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of

Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part

response or note to any line in this Part X . . . .

Beginning of year

11.506.380

6,209,627

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31

32

33

34

591,749

333.725

83,230,452

31,294,711

3,216,409

5.217.916

6,518,177

107,835,173

931,417

120,502,683

15,730,355

15.880.770

136,383,453

135,415

15,000

136,383,453

109 384 872

30,294,894

10a

10b

(A)

Prior period adjustments . 8

Other changes in net assets or fund balances (explain in Schedule O) . 9 -1,068,791 10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, 10 column (B)) 12,351,284

Part XIII Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII . . . . . . . ▽

Yes No 1 Accounting method used to prepare the Form 990 Cash ✓ Accrual COther If the organization changed its method of accounting from a prior year or checked "Other," explain in

Schedule O 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a Νo If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on

a separate basis, consolidated basis, or both Separate basis Consolidated basis Both consolidated and separate basis

2b **b** Were the organization's financial statements audited by an independent accountant? Yes If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both Separate basis ✓ Consolidated basis Both consolidated and separate basis

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? 2c Yes If the organization changed either its oversight process or selection process during the tax year, explain in

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

Schedule O

Single Audit Act and OMB Circular A-133?

**b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits 3b Yes Form 990 (2015)

3a

Yes

Software ID: Software Version:

EIN: 53-0026265

Name: AMERICAN PHARMACISTS ASSOCIATION

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest **Compensated Employees, and Independent Contractors** (A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check Reportable Reportable Estimated hours per more than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099-Highest employe organization Individual trustee organizations Institutional MISC) MISC) and related director below organizations employee dotted line) t compenso Trustee i i i i i i 5 00 Lawrence Brown Х 10.000 0 President Matthew C Osterhaus Х Х 10,000 0 PAST President 5 00 STEVEN T SIMENSON Х Χ 1,500 0 Past President (THRU MAR 15) Kelly Goode Х Х 15,675 0 president elect Tery Baskin Х Χ 5,000 0 Treasurer Nancy Alvarez Х 0 Trustee 1 00 Dan Buffington Х 0 0 Trustee (THRU MAR 15) 1 00 Nicholas Capote 0 Trustee (THRU MAR 15) 1.00 Gregory Fox 0 Х 0 Trustee 1 00 Linda Garrelts-Mclean 0 Trustee

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

ol

46,348

676,977

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) A verage hours per week (list any hours for related organizations	unless person is both an officer and a director/trustee)			an	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization		
	below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		and related organizations	
Dennis Helling Trustee	1 00	х						0	0	0
Nicki Hilliard Trustee (THRU MAR 15)	1 00	×						0	0	0
William Riffee Trustee (THRU MAR 15)	1 00	x						0	0	0
Melody Ryan Trustee	1 00	x						0	0	0
Ronald Small Trustee	1 00	×						0	0	0
Bradley Tice	1 00									

Х

Х

Χ

1 00

1 00

1 00

40 00

. . . . . . . . . . . . . . . . . . .

Trustee

Trustee

Trustee

Lucy West

Thomas Menighan

evp, ceo and secretary

Theresa Tolle Trustee

Wendy Weber

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest **Compensated Employees, and Independent Contractors** Τ

21,303

23,933

22,181

<b>(A)</b> Name and Title	(B) A verage hours per week (list any hours for related	unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
Joseph Janela Chief Financial Officer	40 00			×				324,450	0	20,186
Elizabeth Keyes Chief Operating Officer	36 50 3 50			×				292,979	20,250	35,942
William Ellis Executive Director, BPS	40 00				x			254,415	0	34,064
Stacie Maass SVP, Pharm Prtc/Govt Affai	40 00					х		288,921	0	21,922
Steve Mankofsky	40 00					х		277,459	0	10,492

40 00

40 00

40 00

Χ

Χ

261,632

208,902

196,876

Publisher

Jule Miller

Mitch Rothholz

Chief Strategy Officer

SVP, Human Resources

VP & HRSA Project Director

Rose Marie Babbitt

#### DLN: 93493320004446

## **SCHEDULE C** (Form 990 or 990-EZ)

Department of the

## Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 Open to Public Inspection

Treasury Internal Revenue Service

• 5 • 5 • 7 • 8 • 8	Section 501(c)(3) organizations C Section 501(c) (other than section Section 527 organizations Complete organization answered "Yes Section 501(c)(3) organizations the Section 501(c)(3) organizations the	s" on Form 990, Part IV, Line 4, or nat have filed Form 5768 (election und nat have NOT filed Form 5768 (election	ete Part I-C Parts I-A and C belo Form 990-EZ, Par er section 501(h)) n under section 501	ow Do not control  t VI, line 47  Complete Pa	mplete Part I- ( <b>Lobbying /</b> rt II-A Do not te Part II-B D	-B Activities), the complete Part II o not complete F	<b>n</b> -B Part l⊩A
	e organization answered "Ye: 35c (Proxy Tax) (see separate	s" on Form 990, Part IV, Line 5 (Pre e instructions), then	oxy Tax) (see se	parate instr	uctions) or	Form 990-EZ, I	art V,
•	Section 501(c)(4), (5), or (6) orga	•					
Na <sub>AM</sub>	me of the organization ERICAN PHARMACISTS ASSOCIATION			E	mployer ider	ntification numb	er
- Airti	ENTEAN THANNACISTS ASSOCIATION			5	3-0026265		
Par	t I-A Complete if the or	ganization is exempt under	section 501(c)	) or is a s	ection 527	7 organizatio	n.
1	Provide a description of the org	ganization's direct and indirect polition	al campaign activ	rities in Part	IV		
2	Political expenditures				<b>&gt;</b>	\$	
3	Volunteer hours						
B	A.T. D. Commission if the on			\(\frac{1}{2}\)			
	· · · · · · · · · · · · · · · · · · ·	ganization is exempt under		)(3).			
1	, ,	e tax incurred by the organization und			<b>.</b>	\$	
2	, ,	e tax incurred by organization manag		4955	•	\$	
3	If the organization incurred a s	ection 4955 tax, did it file Form 472	O for this year?			☐ Yes	☐ No
4a	Was a correction made?					☐ Yes	No
ь	If "Yes," describe in Part IV						
Par	t I-C Complete if the or	ganization is exempt under	section 501(c)	), except :	section 50	01(c)(3).	
1	Enter the amount directly expe	nded by the filing organization for se	ction 527 exempt	function act	ivities 🕨	\$	
2	Enter the amount of the filing o exempt function activities	rganızatıon's funds contributed to ot	her organızatıons f	for section 5	27 <b>▶</b>	\$	
3	Total exempt function expendit	tures Add lines 1 and 2 Enter here a	and on Form 1120	-POL, line 1	7b ►	\$	
4	Did the filing organization file <b>F</b>	orm 1120-POL for this year?				↑ — Yes	☐ No
5	organization made payments F amount of political contribution	nd employer identification number (E: For each organization listed, enter things are celeved that were promptly and dispolitical action committee (PAC) If	e amount paid from irectly delivered to	n the filing or o a separate	ganızatıon's political orga	funds Also ent anızatıon, such	er the
	(a) Name	(b) Address	(c) EIN	filing org funds If n	nt paid from anization's one, enter -	(e) A mount of contributions and promp	received otly and

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter - 0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-						
(1) American Pharmacists AssN PAC	2215 Constitution Avenue NW Washington, DC 20037	52-2114318		29,142						
2										
3										
4										
5										
6										
For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.										

Subtract line 1g from line 1a  $\,$  If zero or less, enter -0-Subtract line 1f from line 1c If zero or less, enter -0-

10	nedule (	, (F	orm 990 or 990-E2) 2015			Page 2	
P	art II-	Α	Complete if the organization is exempt under section $501(c)(3)$ and under section $501(h)$ .	file	ed Form 5768	(election	
١.	Check	<b>&gt;</b>	If the filing organization belongs to an affiliated group (and list in Part IV each affiliated expenses, and share of excess lobbying expenditures)	l gro	up member's nar	ne, address, EIN	
3	Check ▶ ☐ If the filing organization checked box A and "limited control" provisions apply						
			Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals	
1a	lobby	ng)	oying expenditures to influence public opinion (grass roots				

		oying Expenditures means amounts paid or incurred.)	organization's totals	group totals
a	Total lobbying expenditures to influence public lobbying)	opinion (grass roots		•
b	Total lobbying expenditures to influence a legi	slative body (direct lobbying)		
c	Total lobbying expenditures (add lines $1a$ and	1b)		
d	Other exempt purpose expenditures			
e	Total exempt purpose expenditures (add lines			
f	Lobbying nontaxable amount Enter the amoun	t from the following table in both columns		
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		

If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

4-Year Averaging Period Under section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)									
Lobbying Expe	nditures During	4-Year Avera	ging Period						
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2012	<b>(b)</b> 2013	<b>(c)</b> 2014	<b>(d)</b> 2015	(e) Total				
Lobbying nontaxable amount									
Lobbying ceiling amount (150% of line 2a, column(e))									
Total lobbying expenditures									
Grassroots nontaxable amount									
Grassroots ceiling amount (150% of line 2d, column (e))									
Grassroots lobbying expenditures									
	Calendar year (or fiscal year beginning in)  Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 2a, column(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 2d, column (e))	Calendar year (or fiscal year beginning in)  Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 2a, column(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 2d, column (e))	Calendar year (or fiscal year beginning in)  Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 2a, column(e))  Total lobbying expenditures  Grassroots nontaxable amount (150% of line 2d, column (e))	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 2a, column(e))  Total lobbying expenditures  Grassroots nontaxable amount (150% of line 2d, column (e))  Grassroots lobbying expenditures	Calendar year (or fiscal year beginning in)  (a)2012 (b)2013 (c)2014 (d)2015  Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 2a, column(e))  Total lobbying expenditures  Grassroots nontaxable amount (150% of line 2d, column (e))				

Part I-A, Line 1

Pa	Complete if the organization is exempt under section 501(c)(3) and he filed Form 5768 (election under section 501(h)).				
For e	each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying	( <u>a</u>	<u> </u>	(b)_	
	ivity		No	A moun	ıt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes			
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
c	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities?				
j	Total Add lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$ ?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	ITT III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	on 501(c)	(5), or s	ectio	n
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		3	Yes	
Par 1	Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere line 3, is answered "Yes."  Dues, assessments and similar amounts from members				-А,
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)			.,	- ,
	expenses for which the section 527(f) tax was paid).			2,13	2.88
a b	,	2b			3,96
c		2c		2,03	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3		2,88	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc			2,00	0,12
7	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4			
5	Taxable amount of lobbying and political expenditures (see instructions)	5		-84	9,20
P	Part IV Supplemental Information				
	rovide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated (see instructions), and Part II-B, line 1. Also, complete this part for any additional information	l group list),	Part II-A,	lines 1	and
	Return Reference Explanation				

POLITICAL ACTION COMMITTEE SEE PART I-C

ALL EXPENDITURES ARE MADE VIA AMERICAN PHARMACIST ASSOCIATION'S CONNECTED

**SCHEDULE D** 

## **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

OMB No 1545-0047

DLN: 93493320004446

Department of the Tre Int

(Form 990)

	Sury Information about Schedule D	(Form 990) and its instructions is at <u>ww</u>	w.irs.gov/f	orm990. Inspection
٧a	me of the organization		Empl	oyer identification number
AIYI I	ERICAN PHARMACISTS ASSOCIATION		53-0	026265
•а	Organizations Maintaining Donoi Complete if the organization answere			or Accounts.
		(a) Donor advised funds	(b)	Funds and other accounts
	Total number at end of year			
	Aggregate value of contributions to (during year)			
	Aggregate value of grants from (during year)			
	Aggregate value at end of year			
	Did the organization inform all donors and donor a funds are the organization's property, subject to			sed Yes No
	Did the organization inform all grantees, donors, used only for charitable purposes and not for the conferring impermissible private benefit?			purpose Yes No
а	rt II Conservation Easements. Comple	ete if the organization answered "Ye	s" on Form	າ 990, Part IV, line 7.
	Purpose(s) of conservation easements held by th	e organization (check all that apply)		
	Preservation of land for public use (e g , recreducation)		of an histori	ically important land area
	Protection of natural habitat			d historic structure
	Preservation of open space			
	Complete lines 2a through 2d if the organization easement on the last day of the tax year	held a qualified conservation contribution	n in the form	of a conservation
				Held at the End of the Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easeme		2b	
C .	Number of conservation easements on a certified	, ,	2c	
d	Number of conservation easements included in (online the National Register historic structure listed in the National Register		2d	
	Number of conservation easements modified, tra	nsferred, released, extinguished, or termi	inated by the	e organization during the
	tax year <b>▶</b>			
	Number of states where property subject to cons	ervation easement is located <b>&gt;</b>		
	Does the organization have a written policy regard violations, and enforcement of the conservation $\boldsymbol{\varepsilon}$		handling of	┌ Yes
	Staff and volunteer hours devoted to monitoring, year	inspecting, handling of violations, and en	forcing cons	ervation easements during the
	<u> </u>			
	A mount of expenses incurred in monitoring, insperience \$	ecting, nandling of violations, and enforci	ng conserva	tion easements during the year
	Does each conservation easement reported on Ii (B)(i) and section $170(h)(4)(B)(ii)$ ?	ne 2(d) above satisfy the requirements o	f section 17	0(h)(4)
	In Part XIII, describe how the organization repor balance sheet, and include, if applicable, the text the organization's accounting for conservation ea	of the footnote to the organization's final sements	ncıal statem	ents that describes
a l	t III Organizations Maintaining Collect Complete if the organization answere			er Similar Assets.
a	If the organization elected, as permitted under SI works of art, historical treasures, or other similar service, provide, in Part XIII, the text of the foot	assets held for public exhibition, educat	ion, or resea	arch in furtherance of public
b	If the organization elected, as permitted under SI works of art, historical treasures, or other similar			

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1

Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

**▶** \$ \_\_\_

	edule D (Form 990) 2013									Page Z
Par	Organizations Maintaining (continued)	Collections of Art,	, Historica	l Tre	asures, c	or Oth	ner Simila	ır Ass	ets	
3	Using the organization's acquisition, according to the collection items (check all that apply)	ession, and other record	ls, check any	of the	e following t	hat are	e a significar	nt use o	fits	
а	Public exhibition		d L	oan or	exchange	progra	ms			
b	Scholarly research		<b>e</b>	ther						
c	Preservation for future generations									
4	Provide a description of the organization'	s collections and explai	n how they fu	rther t	the organiza	ation's	exempt purp	pose in		
5	During the year, did the organization solic assets to be sold to raise funds rather th						ımılar F	_ Yes	□No	,
Pa	rt IV Escrow and Custodial Arra	ngements.								
	Complete if the organization a Part X, line 21.		orm 990, Pa	rt IV,	, line 9, or	repo	rted an am	nount o	n Forn	ո 990,
1a	Is the organization an agent, trustee, cus included on Form 990, Part X?	stodian or other interme	diary for cont	rıbutıc	ons or other	asset		Yes	∏ No	
b	If "Yes," explain the arrangement in Pa	art XIII and complete th	ne following to	able		[		A mour	nt	
C	Beginning balance					<b>1</b> c				
d	Additions during the year					1d				
е	Distributions during the year					1e				
f	Ending balance					1f				
2a	Did the organization include an amount o	n Form 990, Part X, line	21, for escr	ow or o	ustodial ac	count	liability?	Yes	∏ No	
b	If "Yes," explain the arrangement in Part	XIII Check here if the	explanation h	nas be	en provided	d in Pa	rt XIII			
Pa	ort V Endowment Funds. Comple									
	·	(a)Current year	(b)Pnor year				Three years b		)Four ye	ars back
<b>1</b> a	Beginning of year balance									
b	Contributions									
С	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the	current year end balanc	e (line 1g, co	lumn (	(a)) held as					
а	Board designated or quasi-endowment <b>&gt;</b>									
ь	Permanent endowment ▶									
c	Temporarily restricted endowment ▶									
<b>-</b>	The percentages on lines 2a, 2b, and 2c	·								
3a	Are there endowment funds not in the post organization by	ssession of the organiza	ition that are	пета а	nu auminis	terear	or the		Yes	No
	(i) unrelated organizations							3a(i)		
	(ii) related organizations							3a(ii)		
b	If "Yes" on 3a(II), are the related organiz	·				•		. 3b		
4	Describe in Part XIII the intended uses of		lowment fund	S						
Pa	<b>rt VI</b> Land, Buildings, and Equip Complete if the organization a		m 990. Par	t IV.	line 11a.S	ee Fo	rm 990. Pa	art X. lı	ne 10.	
	Description of property		(a)		(b)		Accumul	ated	(d)Bool	
			Cost or other (investme		Cost or othe (other		(c)deprecia	ition		
	Land				5,2	98,139			5	5,298,139
b	Buildings				81.0	04,055	16.80	05,476	64	1,198,579
c	Leasehold improvements				<u> </u>	38,316	,	49,376		5,488,940
	Equipment				<u> </u>	23,326		51,105		1,262,221
e	Other					21 036		78 937		1 842 099

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . .

79,089,978

Part VII Investments—Other Securities. Com See Form 990, Part X, line 12.	plete if the organiza	ation answered 'Yes	s' on Form 990, Part IV, line 11b.
(a) Description of security or category (including name of security)		(b)Book value	(c)Method of valuation Cost or end-of-year market value
(1)Financial derivatives			
(2)Closely-held equity interests (3)O ther			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) Part VIII Investments—Program Related.	•		
Complete if the organization answered	Yes' on Form 990, P	art IV, line 11c. <sub>Se</sub>	e Form 990, Part X, line 13.
(a) Description of investment		(b) Book value	(c) Method of valuation Cost or end-of-year market value
			Cost of the of year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 )	<b>•</b>		
Part IX Other Assets. Complete if the organization (a) Descrip		m 990, Part IV, line 1	.1d See Form 990, Part X, line 15  (b) Book value
(a) Descrip	CIOII		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 15			•
Part X Other Liabilities. Complete if the organ See Form 990, Part X, line 25.	nization answered 'Y	es' on Form 990, F	Part IV, line 11e or 11f.
1. (a) Description of liability	(b) Book value		
Federal income taxes			
	1.040.224		
Deferred Compensation	1,049,324	<u>'</u>	
		_	
		1	
		-	
		-	
		_	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )  2. Liability for uncertain tax positions In Part XIII, provide	1,049,324 the text of the footnote		s financial statements that reports the
	40 (400 740) 6:		

1

2

3

c

а

44,765,552

-2,172,725

46 938 277

38,971,248

179,100

39,150,348

_		_	10,333,27
4	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 179,100		
b	Other (Describe in Part XIII )		
c	Add lines <b>4a</b> and <b>4b</b>	4c	-8,013,275
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12)	5	38,925,002
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.	s pe	r Return.
1	Total expenses and losses per audited financial statements	1	48,330,096
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII )		
е	Add lines 2a through 2d	2e	9,358,848

2a

2b

**2**c

2d

-2,235,349

62,624

2e

3

4c

179,100

Other (Describe in Part XIII ) . . . . .

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) .

Part XIII Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional

Total revenue, gains, and other support per audited financial statements . . .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . .

Donated services and use of facilities .

Recoveries of prior year grants . .

Other (Describe in Part XIII)

Add lines 2a through 2d .

Subtract line 2e from line 1

Subtract line 2e from line 1 .

Add lines 4a and 4b . . .

information

Return Reference

Part XI. Line 2d - Other PAC REvenue 62,624 A dius tments

Explanation

Schedule D (Form 990) 2015  Part XIII Supplemental Information (continued)							
Part XII, Line 2d - Other Adjustments	PAC Expense 107,581 BUILDING RENTAL EXPENSES reclassed to part viii 9,251,267						

Schedule D (Form 990) 2015

efile GRAPHIC print - DO NOT	PROCESS	As Filed Da	ta -	DLN:	93493320004446
SCHEDULE F Stat	ement of	Activities (	Outside the Unite	ed States	OMB No 1545-0047
Department of the Treasury	·	Part IV, line: ► Attach t	n answered "Yes" to Form 9 14b, 15, or 16. o Form 990. and its instructions is at we		2015 Open to Public Inspection
Name of the organization AMERICAN PHARMACISTS ASSOCI	ATION			<b>Employer iden</b> 53-0026265	tification number
Part I General Informatio Complete if the organ				14b.	
<b>1 For grantmakers.</b> Does the dand other assistance, the grants or a used to award the grants or a	ntees' eligibil			-	Γ Yes <b>√</b> No
2 For grantmakers. Describe in assistance outside the United		ganızatıon's p	rocedures for monitorir	ng the use of its grai	nts and other
<b>3</b> Activites per Region (The follow	ing Part I, line	3 table can be d	uplicated if additional spa	ce is needed )	
(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	
( 1) Europe (Including Iceland & Greenland) -	0		GRANTMAKING		37,523
(2)					
(3)					
(4)					
(5)					
3a Sub-total     b Total from continuation sheets     to Part I	0				37,523 0
c Totals (add lines 3a and 3b)  For Paperwork Reduction Act Notice, see	0	<u>`</u>		No 50082W Sche	37,523 dule F (Form 990) 2015

(2) (4) Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . ▶

	ther Assistance duplicated if addit			ed States. Complete	if the organization a	nswered "Yes" to Form	990, Part IV, line 16.
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
( 5)							
( 6)							

(2)				
(3)				
(4)				
( 5)				
(6)				
(7)				
(8)				
(9)				
( 10)				
(11)				
( 12)				
(42)				

(4)				
( 5)				
(6)				
(7)				
(8)				
(9)				
( 10)				
( 11)				
( 12)				
( 13)				
( 14)				
( 15)				
( 16)				
( 17)				
( 18)				
			Schedu	lle F (Form 990) 2015

(9)				
( 10)				
(11)				
( 12)				
( 13)				
( 14)				
( 15)				
( 16)				,
( 17)				
( 18)				
			Schedu	ıle F (Form 990) 2015

5 Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)

Yes ▼ No

Old the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form

5713, do not file with Form 990)

Yes **▼** No

(accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete

Page 5

## 990 Schedule F. Supplemental Information

Schedule F (Form 990) 2015

Return Reference	Explanation
Part I, Line 2	The American Pharmacists Association is a voting member of the grant recipient and partici

this part to provide any additional information (see instructions).

pates in the recipient's annual congress and conference

efile GRAPHIC print - DO NOT PROCESS As Filed Data -Schedule I (Form 990) Department of the Treasury

Name of the organization

## **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Employer identification number

2015

DLN: 93493320004446

Open to Public Inspection

AMERICAN PHARMACISIS ASSOCI	53-0026265	53-0026265					
Part I General Informatio	n on Grants and	d Assistance					
<ol> <li>Does the organization maintain the selection criteria used to aw</li> <li>Describe in Part IV the organization</li> <li>Part II Grants and Other Assistation that received more than \$1.</li> </ol>	ard the grants or as tion's procedures for nce to Domestic Or	sistance? or monitoring the use ganizations and Dome	of grant funds in the Unstic Governments. Com				✓ Yes No
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							
<ul><li>Enter total number of section 50</li><li>Enter total number of other orga</li></ul>							3
For Paperwork Reduction Act Notice see				Cat No. 50055P	<u> </u>		le I (Form 990) 2015

#### **Additional Data**

Software ID: Software Version:

**EIN:** 53-0026265

Name: AMERICAN PHARMACISTS ASSOCIATION

Form 990,Schedule I, Par	Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.								
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
Accrediation Council on Pharmacy Education 20 North Clark Street Suite 2500 Chicago, IL 60160	36-2123871	501(c)(3)	83,917				Dues		
PQA 9687 South Run Oaks Drive Fairfax Station,VA 22039	26-2968498	501(c)(3)	16,500				Dues		
Pharmacy Workforce Center Inc 1727 King Street Alexandria,VA 22314	54-1569970	501(c)(3)	8,600				dues		

**Compensation Information** 

DLN: 93493320004446 OMB No 1545-0047

2015 Open to Public

## Schedule J (Form 990)

Department of the Treasury

For certain Officers, Directors, Trustees, Key Employees, and Highest

**Compensated Employees** ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>.

Inspection

	Il Revenue Service			Fundamentalentificati			
	ne of the organization RICAN PHARMACISTS ASSOCIATION			Employer identificati	on nui	nber	
				53-0026265			
Pa	t I Questions Regarding Compensation	n				1	ı
_						Yes	No
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II						
	First-class or charter travel	· _	Housing allowance or residence fo				
	✓ Travel for companions		Payments for business use of pers	•	İ	Ì	Ì
	Tax idemnification and gross-up payments	<b>~</b>	Health or social club dues or initia		İ	İ	İ
	Discretionary spending account	Ë	Personal services (e.g., maid, cha	uffeur, chef)	İ		ĺ
		·	· ·			Ì	Ì
b	If any of the boxes in line 1a are checked, did the o						
_	reimbursement or provision of all of the expenses d		· ·	•	1b	Yes	
2	Did the organization require substantiation prior to directors, trustees, officers, including the CEO/Exe			•	2	Yes	
			, 3			163	
3	Indicate which, if any, of the following the filing orga	anızatıon	used to establish the compensation	of the			
_	organization's CEO/Executive Director Check all t	that apply	Do not check any boxes for metho	ods			
	used by a related organization to establish compen	sation of	the CEO/Executive Director, but ex	kplain in Part III			
	Compensation committee		Written employment contract				
	✓ Independent compensation consultant	<u>~</u>	Compensation survey or study			 	 
	Form 990 of other organizations	✓	Approval by the board or compens	ation committee	 	 	 
4	During the year, did any person listed on Form 990 or a related organization	, Part VII	I, Section A, line 1a with respect to	the filing organization			
а	Receive a severance payment or change-of-control	l payment	t?		4a		No
b	Participate in, or receive payment from, a supplement	ental nond	qualified retirement plan?		4b		Νo
c	Participate in, or receive payment from, an equity-	based cor	mpensation arrangement?		4c		Νo
	If "Yes" to any of lines $4a-c$ , list the persons and $p$	rovide th	e applicable amounts for each item	ın Part III			
	Only 501(a)(3) 501(a)(4) and 501(a)(20) arraning		est complete lines F.O.				
5	Only 501(c)(3), 501(c)(4), and 501(c)(29) organization persons listed on Form 990, Part VII, Section A		·	anv			
•	compensation contingent on the revenues of	rr, iliic 14	, and the organization pay or accrue	uny			
а	The organization?				5a		
b	Any related organization?				5b		
	If "Yes," on line 5a or 5b, describe in Part III						
6	For persons listed on Form 990, Part VII, Section a compensation contingent on the net earnings of	A, line 1a	, did the organization pay or accrue	any			
а	The organization?				<b>6</b> a		
b	Any related organization?				6b		
	If "Yes," on line 6a or 6b, describe in Part III						
7	For persons listed on Form 990, Part VII, Section $\alpha$ payments not described in lines 5 and 6? If "Yes,"			on-fixed	7		
8	Were any amounts reported on Form 990, Part VII, subject to the initial contract exception described in Part III		•		8		
9	If "Yes" on line 8, did the organization also follow the section 53 $4958\text{-}6(c)^{\circ}$	he rebutta	able presumption procedure describ	ed in Regulations	9		

0

(ii)

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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990. Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (E) Total of columns (C) Retirement and (D) Nontaxable (F) Compensation in other deferred benefits (B)(i)-(D)column(B) reported (11) (111) Base as deferred on prior compensation Bonus & incentive Other reportable (I) compensation compensation compensation Form 990 1 Thomas Menighan 545,300 (i) 96,492 35,185 13,152 33,196 723,325 n evp. ceo and secretary 0 0 0 n 0 (ii) 2 Joseph Janela 281,815 (i) 23,246 19,389 13,155 7,031 344,636 0 Chief Financial Officer 0 Ω Ω 0 n (ii) 3 Elizabeth Keyes 251,266 (i) 23,246 18,467 13,157 22,785 328,921 Ω Chief Operating Officer 20,250 Ω 0 Ω Ω 20,250 Ω (ii) 4 William Ellis 220,698 (i) 15,000 18,717 11,356 22,708 288,479 0 Executive Director, BPS 0 Ω 0 Ω Ω 0 Ω (ii) 5 Stacie Maass 247,208 (i) 23,246 18,467 12,364 9,558 310,843 0 SVP, Pharm Prtc/Govt Affai 0 0 0 0 Ω 0 0 (ii) 6 Steve MankofskyPublisher 174,794 (i) 100,125 2,540 8,693 1,799 287,951 0 0 0 0 0 0 0 0 (ii) 7 Mitch Rothholz 219,669 18,717 (i) 23,246 11,283 10,020 282,935 0 Chief Strategy Officer 0 0 0 0 0 0 (ii) 8 Jule Miller 165,600 (i) 23,246 20,056 8,547 15,386 232,835 0 SVP, Human Resources 0 0 0 0 0 0 0 (ii) 190,972 9 Rose Marie Babbitt (i) 3,848 2,056 9,717 219,057 0 12,464 VP & HRSA Project Director

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rage 3									
Part III Supplemental Information									
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information									
Return Reference	Explanation								
•	MR MENIGHAN IS PERMITTED AN ALLOWANCE FOR TRAVEL FOR HIS WIFE, UP TO \$5,000, HE ALSO IS PROVIDED A MEMBERSHIP TO A BUSINESS/SOCIAL CLUB ADDITIONALLY, MR MANKOFSKY IS PROVIDED A HOUSING ALLOWANCE IN LIEU OF HOTELS, AS HE LIVES IN a DIFFERENT STATE								

Schedule 1 (Form 990) 2015

FORM 990, PART VII, SECTION A, | ELIZABETH KEYES RECEIVED MOST OF HER COMPENSATION FROM THE AMERICAN PHARMACISTS ASSOCIATION, BUT RECEIVED A SMALL

THE FOUNDATION AS INTERIM EXECUTIVE DIRECTOR SEE FORM 990, PART VII

LINE 5 AMOUNT OF COMPENSATION FROM THE AMERICAN PHARMACISTS ASSOCIATION FOUNDATION, FOR SERVICES THAT SHE RENDERED TO

Schedule J (Form 990) 2015

### Software ID: Software Version:

**EIN:** 53-0026265

Name: AMERICAN PHARMACISTS ASSOCIATION

				Highest Compen			
	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	(F) Compensation in
	(i) Base Compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(I)-(D)	column (B) reported as deferred on prior Form 990
(1)	545,300	96,492	35,185	13,152	33,196	723,325	0
(11)	0	0	0	О	- 0		o
(1)	281,815	23,246	19,389	13,155	7,031	344,636	0
(11)	0	0	0	0		- 0	0
(1)	251,266	23,246	18,467	13,157	22,785	328,921	0
(11)	20,250	0	0	0	-	20,250	0
(1)	220,698	15,000	18,717	11,356	22,708	288,479	0
(11)	0	0	0	0	-	- 0	0
(1)	247,208	23,246	18,467	12,364	9,558	310,843	0
(11)	0	0	0	0	-	- 0	0
(1)	174,794	100,125	2,540	8,693	1,799	287,951	0
(11)	0	0	0	0		- 0	0
(1)	219,669	23,246	18,717	11,283	10,020	282,935	0
(11)	0	0	0	0			0
(1)	165,600	23,246	20,056	8,547	15,386	232,835	0
(11)	0	0	0	0		- 0	0
(1)	190,972	3,848	2,056	9,717	12,464	219,057	0
(11)	0	0	0	0			0
	(i) (i) (ii) (ii) (ii) (ii) (ii) (ii) (	Compensation	Compensation	Base   Compensation   Bonus & Incentive   Reportable   Compensation   S45,300   96,492   35,185	Base   Compensation   Bonus & Incentive   Incentive   Compensation   Compensati	Base   Bonus & Other   Compensation   Compensatio	Base   Compensation   Solution   Compensation   C

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SCHEDULE O	Supplemental Information		
(Form 990 or 990-EZ)	•	de information for re 990-EZ or to provide	

Department of the

Internal Revenue Service

Name of the organization AMERICAN PHARMACISTS ASSOCIATION

Treasurv

## rmation to Form 990 or 990-EZ

mation for responses to specific questions on or to provide any additional information.

► Attach to Form 990 or 990-EZ. ▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 2015 Open to Public Inspection

DLN: 93493320004446

Employer identification number

53-0026265 Return **Explanation** Reference THE APHA BOARD OF TRUSTEES EXECUTIVE COMMITTEE (BTEXC) IS COMPRISED OF THE ASSOCIATION'S OFFICERS Form 990. Part VI. (PRESIDENT, IMMEDIATE PAST PRESIDENT, PRESIDENT-ELECT, TREASURER, AND EXECUTIVE VICE PRESIDENT), AND ONE AT-LARGE TRUSTEE APPOINTED BY THE PRESIDENT AND APPROVED BY THE APHA BOARD. THE BTEXC IS CHARGED WITH Section A. line 1 CONDUCTING BUSINESS ON BEHALF OF THE APHA BOARD OF TRUSTEES IN A CCORDANCE WITH THE BOARD'S DELEGATION AND AUTHORITY THE BTEXC DUTIES INCLUDE A THE BTEXC IS AUTHORIZED TO ACT FOR THE APHA BOARD OF TRUSTEES DURING THE INTERIM BETWEEN MEETINGS OF THE BOARD AND MUST REPORT ALL ACTIONS TAKEN TO THE BOARD B. THE BTEXC MAKES RECOMMENDATIONS TO THE BOARD ON AWARD SELECTIONS AND APPOINTMENTS TO APHA SUBSIDIARY/AFFILIATED BOARDS (BPS, PAC, ACPE, USAN COUNCIL, PTCB, ETC.) AND MAKES APPOINTMENTS TO ALL APHA EDITORIAL ADVISORY BOARDS, APHA COMMITTEES, AND APHA BOARD COMMITTEES C THE BTEXC WILL REVIEW THE EMERGENCY PLAN AND DISCUSS IT WITH THE FULL BOARD AT LEAST ONCE PER YEAR ID THE BTEXC IS RESPONSIBLE FOR NEGOTIATING THE CONTRACT OF THE EVP, FOR MAINTAINING COMPLIANCE WITH THE CONTRACT FOR THE ASSOCIATION, AND FOR ANNUALLY REVIEWING THE JOB SPECIFICATIONS DOCUMENT WITH THE FULL BOARD FOR THE PURPOSE OF UPDATING IT E. THE BTEXC IS ALSO RESPONSIBLE FOR DEVELOPING THE PROCESS AND COORDINATING THE SELECTION OF THE APHA TREASURER DURING THE YEAR WHEN THE CURRENT TREASURER'S TERM IS COMPLETED PER THE PROCESS OUTLINED IN THE APHA BOARD OF TRUSTEES POLICIES AND PROCEDURES MANUAL F THE BTEXC IS RESPONSIBLE FOR EVP SUCCESSION PLANNING

Return Reference	Explanation
Form 990, Part VI, Section A, line 6	CLASSES OF MEMBERSHIP ARE MEMBER - ANY PHARMACIST WHO IS LICENSED IN THE US OR A GRADUATE OF AN AMERICAN COUNCIL ON PHARMACEUTICAL EDUCATION (ACPE) ACCREDITED SCHOOL/COLLEGE OF PHARMACY, ANY MEMBER OF A PHARMACY FACULTY, OR ANY OTHER INDIVIDUAL WHO SHARES THE ASSOCIATION'S MISSION AND VISION MEMBERS HAVE FULL VOTING RIGHTS STUDENT PHARMACIST MEMBER - ANY STUDENT ENROLLED IN A SCHOOL OR COLLEGE OF PHARMACY HOLDING MEMBERSHIP IN THE AMERICAN ASSOCIATION OF COLLEGES OF PHARMACY OR ACCREDITED BY ACPE, OR A STUDENT ENROLLED IN A PRE-PHARMACY PROGRAM STUDENT MEMBERS HAVE FULL VOTING RIGHTS IN THE STUDENT PHARMACIST MEMBERSHIP ORGANIZATION GROUP, AND ALSO AS A MEMBER OF AN ASSOCIATION COMMITTEE OR AS AN ASSOCIATION HOUSE DELEGATE PHARMACY TECHNICIAN MEMBER - ANY INDIVIDUAL WHO IS A PHARMACY TECHNICIAN TECHNICIANS HAVE VOTING RIGHTS IN A SELECTED ASSOCIATION GROUP, BUT SHALL HAVE FULL VOTING RIGHTS AS A COMMITTEE MEMBER OR AS AN ASSOCIATION HOUSE DELEGATE HONORARY MEMBER - ANY INDIVIDUAL MAY BE GRANTED HONORARY MEMBER SHALL HAVE NO VOTING RIGHTS AND MAY NOT HOLD OFFICE

Return Reference	Explanation
Form 990,	CANDIDATES FOR ELECTION AS THE ASSOCIATION'S PRESIDENT-ELECT AND ELECTED TRUSTEES ARE CHOSEN FROM
Part VI,	AMONG PHARMACISTS IN THE REGULAR MEMBER CATEGORY A SLATE OF TWO (2) CANDIDATES IS NOMINATED FOR EACH
Section A,	ELECTED TRUSTEE SLOT AND PRESIDENT-ELECT. THE COMMITTEE ON NOMINATIONS NOMINATES ALL CANDIDATES FOR
line 7a	PRESIDENT-ELECT AND ELECTED TRUSTEES THE COMMITTEE ON NOMINATIONS CONSISTS OF THE MOST RECENT
	NONINCUMBENT FORMER PRESIDENT, THE IMMEDIATE FORMER SPEAKER OF THE HOUSE OF DELEGATES, AND THREE (3)
	OTHER MEMBERS APPOINTED BY THE PRESIDENT NO INDIVIDUAL MAY SERVE ON THE COMMITTEE ON NOMINATIONS IN
	MORE THAN THREE (3) CONSECUTIVE CALENDAR YEARS CANDIDATES FOR ELECTION ARE VOTED ON BY MAIL OR VIA
	THE INTERNET MEMBERS ARE GIVEN THE OPTION TO CHOOSE THE METHOD TO RECEIVE ELECTION MATERIAL AND TO
	ULTIMATELY CAST THEIR BALLOTS THE ELECTION BALLOT RECEIVED BY INDIVIDUALS IS CUSTOMIZED TO THEIR SPECIFIC
	MEMBERSHIP CLASSIFICATIONS ELECTION RESULTS ARE COMPILED BY AN INDEPENDENT THIRD PARTY ENTITY AND THE
	RESULTS ARE CERTIFIED BY A CANVASSING COMMITTEE OF 3 APHA MEMBERS

Return Reference	Explanation
11	The Finance Committee is charged by the Board of Trustees to review and approve the Form 990 and make a formal report to the Board regarding its review process and findings. The Board is provided with a complete copy of the Form 990 prior to the Finance Committee's report so that it has an opportunity to address the Finance Committee's questions or concerns. The Form 990 is submitted to the IRS after the Board has received the report from the Finance Committee.

Return Reference	Explanation
Form 990, Part VI, Section B, Iine 12c	The conflict of interest policy is reviewed and signed by all the Board of Trustees annually. Each Board member completes and signs a conflict of interest statement annually and is asked to update his or her form prior to each Board meeting. This information is provided to and reviewed by our legal counsel. APhA senior staff also review any business transactions with Board members (compensation/services rendered) and disclose such information to our legal counsel. These business relations and conflict of interest updates are disclosed by legal counsel to the whole Board of Trustees during its executive session at each Board meeting for consideration and appropriate action.

Return Reference	Explanation
Form 990, Part VI, Section B, line 15a	Top management official The Executive Committee of the Board of Trustees serves as the Compensation Committee and approved the CEO's employment contract in 2013. The compensation in the employment contract was determined through comparability analysis conducted by an independent contractor. The employment contract outlines the compensation parameters through 2020. Other officers and key employees compensation is determined through a yearly comparability analysis conducted by an independent consultant (or in those instances when vacancies occur). Compensation increases are approved by the CEO.

Return Reference Explanation	
Form 990, Part VI, Section C,	The organization makes its articles of incorporation, bylawis, conflict of interest policy, and audited financial
line 19	statements available to the public upon request

Return Reference	Explanation
line 11g	Hosting Fees 473,833 Writers & Editors 444,162 Other OUtside SErvices 401,417 Advertising Commissions 603,134 License Fees 661,507 Honoraria 565,928 Professional Fees 2,091,842 Outsourced Services 2,151,631 BUILDING MANAGER 1,704,948 SNOW REMOVAL 15,417

Return Reference	Explanation
Form 990, Part XI, line 9	DECREASE IN MINIMUM PENSION LIABILITY -9,899 book to tax difference - sec 481(a) adjustment -1,058,892

Return Reference	Explanation
Form 990, Part XII, Line 2C	No change in oversight process from prior year

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**DLN: 93493320004446**OMB No 1545-0047

## SCHEDULE R (Form 990)

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at <u>www.irs.gov/form990</u>.

Internal Revenue Service

Name of the organization
AMERICAN PHARMACISTS ASSOCIATION

Employer identification number

				53-0026265	5		
Part I Identification of Disregarded Entities Comple	ete if the organization	answered "Yes" or	n Form 990, Pa	rt IV, line 33.			
(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Total income	(e) End-of-year assets	s Direct controlling entity		
(1) 2200 C Street LLC 2200 C Street Washington, DC 20037 51-0596889	Real Estate	DC	9,134,732	96,809,790			
(2) 2200 C Street Managing LLC 2200 C Street Washington, DC 20037 06-1810556	Real Estate	DC	0	0			
Part II Identification of Related Tax-Exempt Organiz	zations Complete if t	he organization an	swered "Yes" o	on Form 990 Part	IV line 34 because it	had on	
or more related tax-exempt organizations during the	he tax year.	ne organization an	Swered res c	711 TOTHI 330, Tare	IV, mie 54 because ie	naa on	
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code sect	(e) Public charity sta (if section 501(c)(		Section (13) co	<b>g)</b> n 512(b ontrolled tity?
						Yes	No
(1)APhA Political Action Committee 2215 Constitution Avenue	political action committee	DC	527			Yes	
washington, DC 20037 52-2114318							<u> </u>

Part III	Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form	990, Pa	art IV, I	line 34
	because it had one or more related organizations treated as a partnership during the tax year.			

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	e controlling income(related, total income en or entity unrelated, n excluded from		<b>(g)</b> Share of end-of-year assets	(h) Disproprtionat allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	ox managing partner?		<b>(k)</b> Percentage ownership	
				""			Yes	No		Yes	No	
Part TV Identification of Polated Organizations Taxable a					I			l				

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete of the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end- of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?		ship Section 512 (b)(13) controlled		
								Yes	No			

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

No

No

No

No

Yes

1a

1b

**1**c

Part V	Transactions With Related Organizations	Complete if the organization answered "Y	Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

c Gift, grant, or capital contribution from related organization(s)				1c	No
<b>d</b> Loans or loan guarantees to or for related organization(s)				1d	No
e Loans or loan guarantees by related organization(s)				1e	No
f Dividends from related organization(s)				1f	No
g Sale of assets to related organization(s)				1g	No
h Purchase of assets from related organization(s)				1h	No
i Exchange of assets with related organization(s)				1i	No
				1j	No
j Lease of facilities, equipment, or other assets to related organization(s)				-	+**
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s)				1k	No
I Performance of services or membership or fundraising solicitations for related organization(s)				11	No
<b>m</b> Performance of services or membership or fundraising solicitations by related organization(s)				1m	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	No
o Sharing of paid employees with related organization(s)				10	No
n. Doumburs amont hard to related organization(s) for expenses				1p	No
p Reimbursement paid to related organization(s) for expenses				1q	No
<b>q</b> Reimbursement paid by related organization(s) for expenses				14	-
r Other transfer of cash or property to related organization(s)				1r Ye	es
<b>s</b> Other transfer of cash or property from related organization(s)				1s	No
2 If the answer to any of the above is "Yes," see the instructions for information on who must comple	te this line, including co	overed relationships	and transaction threshol	ids	
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining	, amount invol	ved
1)APHA PAC-DONATIONS SENT TO PACFECA RULES	R	29,142	ACTUAL CASH		
			1		

## Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	section 501(c)(3) organizations?		(f) Share of total Income	total end-of-year	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing		(k) Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
												l I	
						_							

