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Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2015Open to Public
Inspection**A For the 2015 calendar year, or tax year beginning****and ending****B Check if applicable**

- ☐ Address change
☒ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization**BIOTECHNOLOGY INNOVATION ORGANIZATION****Doing business as**

Number and street (or P.O. box if mail is not delivered to street address)

1201 MARYLAND AVENUE SW

Room/suite

900

City or town, state or province, country, and ZIP or foreign postal code

WASHINGTON, DC 20024**F Name and address of principal officer****JAMES C. GREENWOOD****SAME AS C ABOVE****D Employer identification number****52-1224577****E Telephone number****202-962-9200****G Gross receipts \$****150,096,619.****H(a) Is this a group return**

for subordinates?

☐ Yes☒ No**H(b) Are all subordinates included?**☐ Yes☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number ▶**I Tax-exempt status**☐ 501(c)(3)☒ 501(c)(6)

(insert no.)

☐ 4947(a)(1) or☐ 527**J Website: ▶ WWW.BIO.ORG****K Form of organization:**☒ Corporation☐ Trust☐ Association☐ Other ▶**L Year of formation:****1993****M State of legal domicile:****DC****Part I Summary**

Activities & Governance		Revenue		Expenses		Net Assets or Fund Balances	
1 Briefly describe the organization's mission or most significant activities SUPPORT THE BIOTECHNOLOGY INDUSTRY TO EXPAND THE BOUNDARIES OF SCIENCE TO BENEFIT MANKIND							
2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.							
3 Number of voting members of the governing body (Part VI, line 1a)		3	116				
4 Number of independent voting members of the governing body (Part VI, line 1b)		4	116				
5 Total number of individuals employed in calendar year 2015 (Part V, line 2a)		5	199				
6 Total number of volunteers (estimate if necessary)		6	130				
7a Total unrelated business revenue from Part VIII, column (C), line 1201		7a	292,758.				
b Net unrelated business taxable income from Form 990-T, line 34		7b	-4,258.				
				Prior Year		Current Year	
8 Contributions and grants (Part VIII, line 1h)				0.		0.	
9 Program service revenue (Part VIII, line 2g)				58,986,031.		59,447,799.	
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)				3,035,059.		9,300,167.	
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)				4,796,209.		5,776,554.	
12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)				66,817,299.		74,524,520.	
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)				588,500.		484,833.	
14 Benefits paid to or for members (Part IX, column (A), line 4)				0.		0.	
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)				30,326,647.		30,323,673.	
16a Professional fundraising fees (Part IX, column (A), line 11e)				0.		0.	
b Total fundraising expenses (Part IX, column (D), line 25) ▶ 0.							
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)				35,217,817.		36,991,328.	
18 Total expenses - Add lines 13-17 (must equal Part IX, column (A), line 25)				66,132,964.		67,799,834.	
19 Revenue less expenses. Subtract line 18 from line 12				684,335.		6,724,686.	
				Beginning of Current Year		End of Year	
20 Total assets (Part X, line 16)				68,085,013.		73,452,800.	
21 Total liabilities (Part X, line 26)				26,015,982.		33,238,643.	
22 Net assets or fund balances - Subtract line 21 from line 20				42,069,031.		40,214,157.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer <i>Joanne M. Duncan</i>		Date <i>11/4/16</i>	
	Type or print name and title JOANNE M. DUNCAN, PRESIDENT, MEMBERSHIP AND BUSI			
Paid	Print/Type preparer's name DAVID TRIMNER		Preparer <i>David Z</i>	Date 11/3/16
Preparer	Firm's name ▶ CLIFTON LARSON ALLEN LLP		Check if self-employed ☐	PTIN P00444822
Use Only	Firm's address ▶ 4250 N. FAIRFAX DRIVE, SUITE 1020 ARLINGTON, VA 22203		Firm's EIN ▶ 41-0746749	Phone no. 571-227-9500

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes☐ No

SCANNED NOV 15 2016

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Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

☒

- 1 Briefly describe the organization's mission
THE BIOTECHNOLOGY INDUSTRY ORGANIZATION (BIO) REPRESENTS APPROXIMATELY 1,000 COMPANIES AND ORGANIZATIONS IN WASHINGTON DC, STATE CAPITALS, AND INTERNATIONAL FORA. BIO IS FOUNDED ON THE PRINCIPLE THAT POLICY MUST NURTURE INNOVATION IN THE LIFE SCIENCES TO OVERCOME CHALLENGES IN

- 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

- 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

- 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

- 4a (Code) (Expenses \$ including grants of \$) (Revenue \$)
ADVOCACY

BIO'S ADVOCACY EFFORTS REFLECT THE PRIORITIES IDENTIFIED BY THE BIO BOARD OF DIRECTORS AND THE FOUR SECTION GOVERNING BOARDS.

THE BOARD OF DIRECTORS FOCUSES ON ISSUES OF IMPORTANCE TO ALL BIO MEMBERS, REGARDLESS OF THEIR SIZE OR TECHNOLOGY. THESE CROSS-CUTTING ADVOCACY ACCOMPLISHMENTS IN 2015 ARE LISTED BELOW:

- **SAFEGUARDED AND ADVANCED INTELLECTUAL PROPERTY PROTECTIONS, DOMESTICALLY AND INTERNATIONALLY.**
- **FOSTERED A DIALOGUE ABOUT ETHICS AND PROACTIVELY ADVANCED THE SOCIALLY RESPONSIBLE USE OF BIOTECHNOLOGY.**
- **PROMOTED INVESTMENT IN GOVERNMENT AND ACADEMIC RESEARCH.**

- 4b (Code) (Expenses \$ including grants of \$) (Revenue \$)
SERVICES

BIO'S SERVICES INCLUDE CONFERENCES AND ACTIVITIES THAT BRING TOGETHER INDUSTRY PARTNERS AND INVESTORS FOR EVENTS RANGING FROM THE BIO INTERNATIONAL CONVENTION TO CONFERENCES FOR BUSINESS DEVELOPMENT EXECUTIVES.

THE BIO INTERNATIONAL CONVENTION ATTRACTS OVER 15,000 OF THE MOST INFLUENTIAL BIOTECH AND PHARMA ATTENDEES FROM 69 COUNTRIES AND 47 U.S. STATES, INCLUDING 300 MEMBERS OF THE MEDIA, AND OFFERS THREE DAYS OF PROFESSIONAL AND BUSINESS DEVELOPMENT OPPORTUNITIES. THE NET INCOME FROM THE CONVENTION SUPPORTS OUR ADVOCACY, PUBLIC OUTREACH, AND OTHER MEMBER SERVICE ACTIVITIES.

- 4c (Code) (Expenses \$ including grants of \$) (Revenue \$)

- 4d Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

- 4e Total program service expenses

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>		X
2 Is the organization required to complete Schedule B, Schedule of Contributors?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	X	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X

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Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	X	
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

Note. All Form 990 filers are required to complete Schedule O

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Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	156	
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	199	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	X	
b If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	X	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	X	
b If "Yes," enter the name of the foreign country INDIA See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7 Organizations that may receive deductible contributions under section 170(c).		
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		
d If "Yes," indicate the number of Forms 8282 filed during the year		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9 Sponsoring organizations maintaining donor advised funds.		
a Did the sponsoring organization make any taxable distributions under section 4966?		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10 Section 501(c)(7) organizations. Enter		
a Initiation fees and capital contributions included on Part VIII, line 12		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11 Section 501(c)(12) organizations. Enter		
a Gross income from members or shareholders		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.		
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
c Enter the amount of reserves on hand		
14a Did the organization receive any payments for indoor tanning services during the tax year?		X
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

Check if Schedule O contains a response or note to any line in this Part VI

☒**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	116	
b Enter the number of voting members included in line 1a, above, who are independent	116	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	☒	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		☒
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		☒
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		☒
6 Did the organization have members or stockholders?	☒	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	☒	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		☒
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	☒	
b Each committee with authority to act on behalf of the governing body?	☒	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		☒

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?		☒
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	☒	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	☒	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	☒	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	☒	
13 Did the organization have a written whistleblower policy?	☒	
14 Did the organization have a written document retention and destruction policy?	☒	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	☒	
b Other officers or key employees of the organization		☒
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		☒
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **NONE**

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records **YVETTE WHITE-WIGGINS - 202-962-9200**
1201 MARYLAND AVENUE SW, NO. 900, WASHINGTON, DC 20024

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ADAM MONROE MEMBER	2.00	X		X				0.	0.	0.
(2) ADRIAN ADAMS MEMBER	2.00	X						0.	0.	0.
(3) ADELENE PERKINS MEMBER	2.00	X						0.	0.	0.
(4) ALEX AZAR MEMBER	2.00	X						0.	0.	0.
(5) ALLEN WAXMAN MEMBER	2.00	X						0.	0.	0.
(6) ANNA RATH MEMBER	2.00	X						0.	0.	0.
(7) ARLENE MORRIS MEMBER	2.00	X						0.	0.	0.
(8) BRADFORD ZAKES MEMBER	2.00	X						0.	0.	0.
(9) BRADLEY SHURDUT MEMBER	2.00	X						0.	0.	0.
(10) CARLOS PAYA MEMBER	2.00	X						0.	0.	0.
(11) CENAN OZMERAL MEMBER	2.00	X						0.	0.	0.
(12) CHRISTI SHAW MEMBER	2.00	X						0.	0.	0.
(13) CHRISTIAN NOLET MEMBER	2.00	X						0.	0.	0.
(14) CHRISTOP WESTPHAL MEMBER	2.00	X						0.	0.	0.
(15) CHRISTOPHER STANDLEE MEMBER	2.00	X		X				0.	0.	0.
(16) DANIEL APEL MEMBER	2.00	X						0.	0.	0.
(17) DANIEL CUMMINGS MEMBER	2.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) DANIEL JUNIUS TREASURER	2.00	X		X				0.	0.	0.
(19) DANIEL MEAGHER MEMBER	2.00	X						0.	0.	0.
(20) DANIEL TASSE MEMBER	2.00	X						0.	0.	0.
(21) DAPHNE PREUSS MEMBER	2.00	X						0.	0.	0.
(22) DAVID HALLAL MEMBER	2.00	X						0.	0.	0.
(23) DAVID MAIN MEMBER	2.00	X						0.	0.	0.
(24) DAVID MEEKER MEMBER	2.00	X						0.	0.	0.
(25) DAVID PYOTT MEMBER	2.00	X		X				0.	0.	0.
(26) DAVID SCHENKEIN MEMBER	2.00	X						0.	0.	0.
1b Sub-total								0.	0.	0.
c Total from continuation sheets to Part VII, Section A								7,342,112.	0.	1,083,511.
d Total (add lines 1b and 1c)								7,342,112.	0.	1,083,511.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **84**

- 3** Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

	Yes	No
3		X
4	X	
5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
FREEMAN EXPOSITIONS PO BOX 660613, DALLAS, TX 75266	CONVENTION & CONFERENCES GENERAL	2,312,729.
ARAMARK 1101 MARKET STREET, PHILADELPHIA, PA 19107	CATERING	889,122.
WALDORF ASTORIA 7930 JONES BRANCH DRIVE, MCLEAN, VA 22102	HOTEL AND VENUE SVC	758,623.
R2 INTEGRATED DIGITAL MARKETING, 400 E. PRATT STREET, 11TH FLOOR, BALTIMORE, MD	MARKETING	651,549.
LIVE NATION WORLDWIDE, INC., 2000 WEST LOOP SOUTH, SUITE 1300, HOUSTON, TX 77027	SPEAKER FEES	635,338.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **79**

SEE PART VII, SECTION A CONTINUATION SHEETS

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(27) DAVID STACK MEMBER	2.00	X						0.	0.	0.
(28) DEBORAH DUNSIRE MEMBER	2.00	X		X				0.	0.	0.
(29) DOUG BERVEN MEMBER	2.00	X						0.	0.	0.
(30) DOUGLAS DOERFLER MEMBER	2.00	X						0.	0.	0.
(31) EDDIE SULLIVAN MEMBER	2.00	X						0.	0.	0.
(32) EDWARD WILLIAMS MEMBER	2.00	X						0.	0.	0.
(33) ELI BEN-SHOSHAN MEMBER	2.00	X						0.	0.	0.
(34) EMIL KAKKIS MEMBER	2.00	X						0.	0.	0.
(35) FAHEEM HASNAIN MEMBER	2.00	X						0.	0.	0.
(36) FLEMING ORNSKOV MEMBER	2.00	X						0.	0.	0.
(37) FRANK TERHORST MEMBER	2.00	X						0.	0.	0.
(38) GENO GERMANO MEMBER	2.00	X						0.	0.	0.
(39) GIL VAN BOKKELEN MEMBER	2.00	X						0.	0.	0.
(40) GLENN GORMLEY MEMBER	2.00	X						0.	0.	0.
(41) H. THOMAS WATKINS MEMBER	2.00	X						0.	0.	0.
(42) HANS SCHIKAN MEMBER	2.00	X						0.	0.	0.
(43) HAROLD VAN WART MEMBER	2.00	X						0.	0.	0.
(44) HENRI TERMEER MEMBER	2.00	X						0.	0.	0.
(45) HERVE HOPPENOT MEMBER	2.00	X						0.	0.	0.
(46) HOWARD ROBIN MEMBER	2.00	X						0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(47) IAN CLARK MEMBER	2.00	X						0.	0.	0.
(48) JAMES HEALY MEMBER	2.00	X						0.	0.	0.
(49) JAMES LEVINE MEMBER	2.00	X						0.	0.	0.
(50) JAMES SAPIRSTEIN MEMBER	2.00	X						0.	0.	0.
(51) JAY SIEGEL MEMBER	2.00	X						0.	0.	0.
(52) JEAN-FRANCOIS FORMELA MEMBER	2.00	X						0.	0.	0.
(53) JEAN-JACQUES BIENAIME MEMBER	2.00	X						0.	0.	0.
(54) JEFF CLELAND MEMBER	2.00	X						0.	0.	0.
(55) JEFFREY HATFIELD MEMBER	2.00	X						0.	0.	0.
(56) JEFFREY HANKE MEMBER	2.00	X						0.	0.	0.
(57) JEFFREY WREN MEMBER	2.00	X						0.	0.	0.
(58) JERRY FLINT MEMBER	2.00	X		X				0.	0.	0.
(59) JOEL MARCUS MEMBER	2.00	X						0.	0.	0.
(60) JOHN CROWLEY MEMBER	2.00	X						0.	0.	0.
(61) JOHN GLASSPOOL MEMBER	2.00	X						0.	0.	0.
(62) JOHN MARAGANORE MEMBER	2.00	X		X				0.	0.	0.
(63) JOHN MENDLEIN MEMBER	2.00	X						0.	0.	0.
(64) JOHN MILLIGAN MEMBER	2.00	X						0.	0.	0.
(65) JOHN ORWIN MEMBER	2.00	X						0.	0.	0.
(66) JOHN SWART MEMBER	2.00	X						0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(67) JONATHAN LEFF MEMBER	2.00	X						0.	0.	0.
(68) JONATHAN WOLFSON MEMBER	2.00	X						0.	0.	0.
(69) JOSEF APPEL MEMBER	2.00	X						0.	0.	0.
(70) JOSEPH SHAULSON MEMBER	2.00	X						0.	0.	0.
(71) JULIE GERBERDING MEMBER	2.00	X						0.	0.	0.
(72) KATRINE BOSLEY MEMBER	2.00	X						0.	0.	0.
(73) KLEANTHIS XANTHOPOULOS MEMBER	2.00	X						0.	0.	0.
(74) KRISTINE PETERSON MEMBER	2.00	X						0.	0.	0.
(75) MARC VERBRUGGEN MEMBER	2.00	X						0.	0.	0.
(76) MARC BEER MEMBER	2.00	X						0.	0.	0.
(77) MARK ENYEDY MEMBER	2.00	X						0.	0.	0.
(78) MARK JONES MEMBER	2.00	X						0.	0.	0.
(79) MARK PRUZANSKI MEMBER	2.00	X						0.	0.	0.
(80) MARK SKALETSKY MEMBER	2.00	X						0.	0.	0.
(81) MARK TIMNEY MEMBER	2.00	X						0.	0.	0.
(82) MARKUS POMPEJUS MEMBER	2.00	X						0.	0.	0.
(83) MARTIN BABLER MEMBER	2.00	X						0.	0.	0.
(84) MATTHIAS MEDER MEMBER	2.00	X						0.	0.	0.
(85) MAXINE GOWEN MEMBER	2.00	X						0.	0.	0.
(86) MICHAEL KNUTZEN MEMBER	2.00	X						0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(87) MICHAEL NARACHI MEMBER	2.00	X						0.	0.	0.
(88) MICHAEL RAAB MEMBER	2.00	X						0.	0.	0.
(89) MICHAEL SEVERINO MEMBER	2.00	X						0.	0.	0.
(90) MICHELLE DIPP MEMBER	2.00	X						0.	0.	0.
(91) MONCEF SLAUI MEMBER	2.00	X						0.	0.	0.
(92) NANCY SIMONIAN MEMBER	2.00	X						0.	0.	0.
(93) NEIL GOLDSMITH MEMBER	2.00	X						0.	0.	0.
(94) NEIL WARMA MEMBER	2.00	X						0.	0.	0.
(95) NICK LESCHLY MEMBER	2.00	X						0.	0.	0.
(96) PATRICK GRUBER MEMBER	2.00	X						0.	0.	0.
(97) PAUL HASTINGS MEMBER	2.00	X						0.	0.	0.
(98) PAUL HUDSON MEMBER	2.00	X						0.	0.	0.
(99) PAUL EISENBERG MEMBER	2.00	X						0.	0.	0.
(100) PERRY KARSEN MEMBER	2.00	X						0.	0.	0.
(101) PETER GREENLEAF MEMBER	2.00	X						0.	0.	0.
(102) PHILIP MILLER MEMBER	2.00	X						0.	0.	0.
(103) R. JOHN GLASSPOOL MEMBER	2.00	X						0.	0.	0.
(104) RACHEL KING MEMBER	2.00	X		X				0.	0.	0.
(105) RAYMOND SACCHETTI MEMBER	2.00	X						0.	0.	0.
(106) RICHARD POPS MEMBER	2.00	X						0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(107) RICK WINNINGHAM MEMBER	2.00	X						0.	0.	0.
(108) ROBERT KISS MEMBER	2.00	X						0.	0.	0.
(109) ROBERT REPELLA MEMBER	2.00	X						0.	0.	0.
(110) ROBERT WILLS MEMBER	2.00	X						0.	0.	0.
(111) ROBIN READNOUR MEMBER	2.00	X						0.	0.	0.
(112) RON COHEN CHAIR	2.00	X		X				0.	0.	0.
(113) RONALD STOTISH MEMBER	2.00	X						0.	0.	0.
(114) RUSSELL HERNDON MEMBER	2.00	X						0.	0.	0.
(115) SABINE LUIK MEMBER	2.00	X						0.	0.	0.
(116) SCOTT HOLMSTROM MEMBER	2.00	X						0.	0.	0.
(117) SCOTT KOENIG MEMBER	2.00	X						0.	0.	0.
(118) STANLEY CROOKE MEMBER	2.00	X						0.	0.	0.
(119) STEPHAN TANDA MEMBER	2.00	X						0.	0.	0.
(120) STEVEN HOLTZMAN MEMBER	2.00	X						0.	0.	0.
(121) STEVEN MENTO MEMBER	2.00	X						0.	0.	0.
(122) STUART ARBUCKLE MEMBER	2.00	X						0.	0.	0.
(123) THOMAS MATHERS MEMBER	2.00	X						0.	0.	0.
(124) THOMAS WIGGANS MEMBER	2.00	X						0.	0.	0.
(125) TIMOTHY WALBERT MEMBER	2.00	X						0.	0.	0.
(126) TJERK DE RUITER MEMBER	2.00	X						0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(127) WILLIAM FEEHRY MEMBER	2.00	X						0.	0.	0.
(128) WILLIAM FITZSIMMONS MEMBER	2.00	X						0.	0.	0.
(129) WILLIAM LIS MEMBER	2.00	X						0.	0.	0.
(130) WILLIAM NEWELL MEMBER	2.00	X						0.	0.	0.
(131) JAMES GREENWOOD CEO & PRESIDENT	40.00			X				1,932,767.	0.	647,597.
(132) JOANNE DUNCAN CFO & SVP, FINANCE & ADMIN	40.00			X				448,664.	0.	55,629.
(133) A. SCOTT WHITAKER COO	40.00			X				1,112,685.	0.	59,269.
(134) THOMAS DILENGE GENERAL COUNSEL & HEAD OF PUBLIC POL	40.00				X			575,705.	0.	59,330.
(135) FREDERICK BITTENBENDER EVP, PUBLIC AFFAIRS	40.00				X			539,912.	0.	32,431.
(136) AMY FINAN SVP, BUSINESS DEVELOPMENT	40.00				X			431,824.	0.	43,045.
(137) BRENT DELMONTE SVP, FEDERAL GOVERNMENT RELATIONS	40.00					X		518,589.	0.	11,404.
(138) BRENT ERICKSON EVP, INDUSTRIAL & ENVIRONMENTAL	40.00					X		491,668.	0.	43,124.
(139) JOSEPH DAMOND SVP, INTERNATIONAL AFFAIRS	40.00					X		455,901.	0.	59,885.
(140) KATHLEEN HOLCOMBE SVP, HEALTH POLICY	40.00					X		463,604.	0.	33,233.
(141) CARTIER ESHAM EVP, EMERGING COMPANIES	40.00					X		370,793.	0.	38,564.
Total to Part VII, Section A, line 1c								7,342,112.	1,083,511.	

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e				
	f All other contributions, gifts, grants, and similar amounts not included above	1f				
	g Noncash contributions included in lines 1a-1f \$					
	h Total. Add lines 1a-1f					
Program Service Revenue	Business Code					
	2 a CONFERENCE/MEETING REVENUE	541800	33,954,291.	33,752,841.	201,450.	
	b MEMBERSHIP DUES	900099	25,444,758.	25,444,758.		
	c PUBLICATION ADVERTISING	541800	48,750.	48,750.		
	d					
	e					
	f All other program service revenue					
g Total. Add lines 2a-2f		59,447,799.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		1,818,477.			1,818,477.
	4 Income from investment of tax-exempt bond proceeds					
	5 Royalties		5,579,579.			5,579,579.
	6 a Gross rents	(i) Real 67,506.	(ii) Personal			
	b Less rental expenses	67,506.				
	c Rental income or (loss)	0.				
	d Net rental income or (loss)					
	7 a Gross amount from sales of assets other than inventory	(i) Securities 82,986,283.	(ii) Other			
	b Less cost or other basis and sales expenses	75,504,593.				
	c Gain or (loss)	7,481,690.				
	d Net gain or (loss)		7,481,690.			7,481,690.
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a				
	b Less direct expenses	b				
	c Net income or (loss) from fundraising events					
	9 a Gross income from gaming activities See Part IV, line 19	a				
	b Less direct expenses	b				
	c Net income or (loss) from gaming activities					
	10 a Gross sales of inventory, less returns and allowances	a				
	b Less cost of goods sold	b				
c Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code				
11 a ALLIANCE/OUTREACH SUPPORT	900099	80,494.	80,494.			
b JOB BOARD REVENUE	900099	42,558.		42,558.		
c LEGAL	900099	35,362.	35,362.			
d All other revenue	900099	38,561.	36,401.		2,160.	
e Total. Add lines 11a-11d		196,975.				
12 Total revenue. See instructions.		74,524,520.	59,349,856.	292,758.	14,881,906.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	484,833.			
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	5,938,858.			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	19,476,300.			
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	1,604,766.			
9 Other employee benefits	1,984,273.			
10 Payroll taxes	1,319,476.			
11 Fees for services (non-employees)				
a Management				
b Legal	485,414.			
c Accounting	65,871.			
d Lobbying	1,395,900.			
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	166,815.			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	7,169,319.			
12 Advertising and promotion	134,807.			
13 Office expenses	1,888,874.			
14 Information technology	920,394.			
15 Royalties				
16 Occupancy	4,039,614.			
17 Travel	1,389,323.			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	16,027,973.			
20 Interest	7,180.			
21 Payments to affiliates	2,145,687.			
22 Depreciation, depletion, and amortization	663,086.			
23 Insurance	135,633.			
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a OUTREACH	237,345.			
b EDUCATION	59,109.			
c TAXES PAID	12,835.			
d				
e All other expenses	46,149.			
25 Total functional expenses. Add lines 1 through 24e	67,799,834.			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	80,432.	1	61,943.
	2 Savings and temporary cash investments	2,103,384.	2	12,937,952.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	2,694,981.	4	2,130,779.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr) Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	1,857,354.	9	2,095,808.
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 9,752,688.		
	b Less accumulated depreciation	10b 7,941,984.	10c	1,810,704.
	11 Investments - publicly traded securities	58,908,990.	11	54,290,166.
	12 Investments - other securities See Part IV, line 11		12	
	13 Investments - program-related See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets See Part IV, line 11	140,578.	15	125,448.
16 Total assets. Add lines 1 through 15 (must equal line 34)	68,085,013.	16	73,452,800.	
Liabilities	17 Accounts payable and accrued expenses	11,562,927.	17	15,615,548.
	18 Grants payable		18	
	19 Deferred revenue	9,132,296.	19	12,736,910.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	5,320,759.	25	4,886,185.
	26 Total liabilities. Add lines 17 through 25	26,015,982.	26	33,238,643.
	Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.		
27 Unrestricted net assets		42,069,031.	27	40,214,157.
28 Temporarily restricted net assets			28	
29 Permanently restricted net assets			29	
Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.				
30 Capital stock or trust principal, or current funds			30	
31 Paid-in or capital surplus, or land, building, or equipment fund			31	
32 Retained earnings, endowment, accumulated income, or other funds			32	
33 Total net assets or fund balances	42,069,031.	33	40,214,157.	
34 Total liabilities and net assets/fund balances	68,085,013.	34	73,452,800.	

Form 990 (2015)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	74,524,520.
2	Total expenses (must equal Part IX, column (A), line 25)	2	67,799,834.
3	Revenue less expenses Subtract line 2 from line 1	3	6,724,686.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	42,069,031.
5	Net unrealized gains (losses) on investments	5	-8,612,339.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	32,779.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	40,214,157.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Form 990 (2015)

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.**

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2015

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If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.

2 Political expenditures

▶ \$

3 Volunteer hours

▶

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955

▶ \$

2 Enter the amount of any excise tax incurred by organization managers under section 4955

▶ \$

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?

☐ Yes ☐ No

4a Was a correction made?

☐ Yes ☐ No

b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities

▶ \$

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities

▶ \$

3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b

▶ \$

4 Did the filing organization file Form 1120-POL for this year?

☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2015

LHA
532041
10-05-15

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)			
b Total lobbying expenditures to influence a legislative body (direct lobbying)			
c Total lobbying expenditures (add lines 1a and 1b)			
d Other exempt purpose expenditures			
e Total exempt purpose expenditures (add lines 1c and 1d)			
f Lobbying nontaxable amount. Enter the amount from the following table in both columns			
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
Not over \$500,000	20% of the amount on line 1e		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
g Grassroots nontaxable amount (enter 25% of line 1f)			
h Subtract line 1g from line 1a. If zero or less, enter -0-			
i Subtract line 1f from line 1c. If zero or less, enter -0-			
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?			

☐ Yes ☐ No

4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2015

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public
Inspection

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II

Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or education)	☐ Preservation of a historically important land area
☐ Protection of natural habitat	☐ Preservation of a certified historic structure
☐ Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1	▶ \$
(ii) Assets included in Form 990, Part X	▶ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1	▶ \$
b Assets included in Form 990, Part X	▶ \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition
 b ☐ Scholarly research
 c ☐ Preservation for future generations

- d ☐ Loan or exchange programs
 e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table

- c Beginning balance
 d Additions during the year
 e Distributions during the year
 f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ☐ %

b Permanent endowment ☐ %

c Temporarily restricted endowment ☐ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations

(ii) related organizations

	Yes	No
3a(i)		
3a(ii)		
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		5,996,086.	4,691,575.	1,304,511.
d Equipment		788,262.	680,425.	107,837.
e Other		2,968,340.	2,569,984.	398,356.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				1,810,704.

Schedule D (Form 990) 2015

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) CAPITAL LEASE OBLIGATION	107,681.
(3) DEFERRED RENT	4,778,504.
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	4,886,185.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a

1	Total revenue, gains, and other support per audited financial statements		1	68,705,467.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12.			
a	Net unrealized gains (losses) on investments	2a	-8,612,339.	
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d	2,892,595.	
e	Add lines 2a through 2d	2e		-5,719,744.
3	Subtract line 2e from line 1	3		74,425,211.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	166,815.	
b	Other (Describe in Part XIII.)	4b	-67,506.	
c	Add lines 4a and 4b	4c		99,309.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5		74,524,520.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	70,560,341.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d	2,927,322.	
e	Add lines 2a through 2d	2e		2,927,322.
3	Subtract line 2e from line 1	3		67,633,019.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	166,815.	
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b	4c		166,815.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5		67,799,834.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

CBI LOBBYING FUND	1,682,049.
FOOD & AG INITIATIVES REVENUE	32,406.
FOOD & AG LEGAL FUND	506,949.
BIOSIMILARS REVENUE	437,191.
FGR SPECIAL INITIATIVES REVENUE	234,000.
TOTAL TO SCHEDULE D, PART XI, LINE 2D	2,892,595.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

RENTAL EXPENSES	-67,506.
-----------------	----------

Part XIII Supplemental Information (continued)

PART XII, LINE 2D - OTHER ADJUSTMENTS:

CBI LOBBYING FUND	1,682,049.
FOOD & AG LEGAL FUND EXPENSES	506,576.
BIOSIMILAR EXPENSES	437,191.
RENTAL EXPENSES	67,506.
FGR SPECIAL INITIATIVE EXPENSES	234,000.
TOTAL TO SCHEDULE D, PART XII, LINE 2D	2,927,322.

SCHEDULE F
(Form 990)Department of the Treasury
Internal Revenue Service**Statement of Activities Outside the United States**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015Open to Public
Inspection

Name of the organization

Employer identification number

BIOTECHNOLOGY INNOVATION ORGANIZATION**52-1224577****Part I** **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.**1 For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ Yes ☐ No**2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States**3 Activities per Region** (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
EUROPE (INCLUDING ICELAND & GREENLAND) - ALBANIA, ANDORRA, AUSTRIA, BELGIUM	0	2	PROGRAM SERVICES	CONFERENCES, ADVOCACY AND EDUCATION	272,313.
SOUTH ASIA - AFGHANISTAN, BANGLADESH, BHUTAN, INDIA, MALDIVES,	0	2	PROGRAM SERVICES	EDUCATION	32,359.
EAST ASIA AND THE PACIFIC - AUSTRALIA, BRUNEI, BURMA, CAMBODIA,	0	4	PROGRAM SERVICES	CONFERENCES, ADVOCACY AND EDUCATION	420,770.
NORTH AMERICA - CANADA AND MEXICO, BUT NOT THE UNITED STATES	0	6	PROGRAM SERVICES	CONFERENCES, ADVOCACY AND EDUCATION	985,177.
SOUTH AMERICA - ARGENTINA, BOLIVIA, BRAZIL, CHILE, COLUMBIA, ECUADOR,	0	2	PROGRAM SERVICES	CONFERENCES, ADVOCACY AND EDUCATION	156,098.
3 a Sub-total	0	16			1,866,717.
b Total from continuation sheets to Part I	0	0			0.
c Totals (add lines 3a and 3b)	0	16			1,866,717.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2015

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) ☐ Yes ☒ No
- 2 Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990) ☐ Yes ☒ No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471) ☐ Yes ☒ No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) ☐ Yes ☒ No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865) ☐ Yes ☒ No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990) ☐ Yes ☒ No

Schedule F (Form 990) 2015

Part V

Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs expenditures per region), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.
► Attach to Form 990.

OMB No. 1545-0047

2015

Open to Public
Inspection

► Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number
52-1224577

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
US CHAMBER OF COMMERCE 1101 K STREET, SUITE 610 WASHINGTON, DC 20005	53-0045720	501(C)(3)	28,333.	0.			GENERAL SUPPORT
TRUSTEES OF TUFT 75 KNEELAND ST. SUITE 1100 BOSTON, MA 02111	04-2103634	501(C)(3)	12,000.	0.			SPONSORSHIPS
BUSINESS FORWARD 1717 RHODE ISLAND AVENUE, N.W., SUITE WASHINGTON, DC 20036	26-4336291	501(C)(6)	25,000.	0.			GENERAL SUPPORT
INFORMATION TECHNOLOGY AND INNOVATION FOUNDATION - 1101 K STREET, SUITE 610 - WASHINGTON, DC 20005	20-4403497	501(C)(3)	30,000.	0.			GENERAL SUPPORT
BIOTECHNOLOGY COUNCIL OF NEW JERSEY - 1255 WHITEHORSE-MERCERVILLE ROAD - TRENTON, NJ 08619	22-3284393	501(C)(6)	10,000.	0.			SPONSORSHIPS
PENNSYLVANIA BIOTECHNOLOGY ASSOCIATION - 650 E. SWEDSFORD ROAD, SUITE 190 - WAYNE, PA 19087	25-1621500	501(C)(6)	25,000.	0.			SPONSORSHIPS

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table

15.
12.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2015)

Schedule I (Form 990) **BIOTECHNOLOGY INNOVATION ORGANIZATION**

52-1224577 Page 1

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BIO NEBRASKA LIFE SCIENCES ASSOCIATION - 9290 W. DOGE ROAD, SUITE 104 - OMAHA, NE 68114	20-2214508	501(C)(6)	10,000.	0.			SPONSORSHIPS
TECHNOLOGY COUNCIL OF MARYLAND 9210 CORPORATE BOULEVARD, SUITE 470 ROCKVILLE, MD 20850	20-4950778	501(C)(6)	7,500.	0.			SPONSORSHIPS
GEORGIA LIFE SCIENCES COALITION 1199 EUCLID AVENUE, NE ATLANTA, GA 30307	27-3855537	501(C)(6)	10,000.	0.			GENERAL SUPPORT
BIOOHIO 1275 KINNENAR ROAD COLUMBUS, OH 43212	34-1577705	501(C)(3)	6,000.	0.			SPONSORSHIPS
LIFE SCIENCE TENNESSEE 217 5TH AVE., NORTH, SUITE 200 NASHVILLE, TN 37219	62-1776913	501(C)(6)	8,500.	0.			SPONSORSHIPS
ALLIANCE FOR PATIENT ACCESS PO BOX 670 BETTENDORF, IA 52722	20-5130312	501(C)(4)	30,000.	0.			PROGRAM ACTIVITIES
NATIONAL COALITION FOR CANCER SURVIVORSHIP - 1010 WAYNE AVENUE SUITE 770 - SILVER SPRING, MD 20910	85-0357897	501(C)(3)	15,000.	0.			SPONSORSHIP
NATIONAL HEALTH COUNCIL 1730 M STREET, NW SUITE 500 WASHINGTON, DC 20036-4561	13-1624107	501(C)(3)	80,000.	0.			SPONSORSHIP
NATIONAL ORGANIZATION FOR RARE DISORDERS, INC. - 55 KENOSIA AVENUE - DANBURY, CT 06810	13-3223946	501(C)(3)	10,000.	0.			SPONSORSHIP

Schedule I (Form 990)

Schedule I (Form 990) **BIOTECHNOLOGY INNOVATION ORGANIZATION****Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JDRF INTERNATIONAL 1400 K STREET, N.W., SUITE 725 WASHINGTON, DC 20005	23-1907729	501(C)(3)	15,000.	0.			SPONSORSHIP
ILLINOIS BIOTECHNOLOGY INDUSTRY ORGANIZATION - 150 S. WACKER DRIVE, SUITE 3125 - CHICAGO, IL 60606	86-4225980	501(C)(6)	15,000.	0.			SPONSORSHIP
LEUKEMIA & LYMPHOMA SOCIETY 3601 EISENHOWER AVENUE, SUITE 400 ALEXANDRIA, VA 22304	13-5644916	501(C)(3)	15,000.	0.			SPONSORSHIP
AMERICAN CANCER SOCIETY 1710 WEBSTER STREET OAKLAND, CA 94612	13-1788491	501(C)(3)	25,000.	0.			SPONSORSHIP
SOCIETY FOR WOMENS HEALTH RESEARCH 1025 CONNECTICUT AVENUE, NW, SUITE WASHINGTON, DC 20036	52-1694732	501(C)(3)	20,000.	0.			SPONSORSHIP
ALLIANCE FOR AGING RESEARCH 1700 K STREET, NW, SUITE 740 WASHINGTON, DC 20006	54-1379174	501(C)(3)	10,000.	0.			GENERAL SUPPORT
GLOBAL GENES (RARE PROJECT) 28 ARGONAUT, SUITE 150 ALISO VUEJO, CA 92656	26-3331487	501(C)(3)	25,000.	0.			SPONSORSHIP
THE CONGRESSIONAL HUNGER CENTER 400 N. CAPITOL ST. NW S#G100 WASHINGTON, DC 20001	52-1842738	501(C)(3)	10,000.	0.			SPONSORSHIP
COMPETITIVE ENTERPRISE INSTITUTE 1899 L ST, NW 12TH FLOOR WASHINGTON, DC 20036	52-1351785	501(C)(3)	10,000.	0.			SPONSORSHIP

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FIELD TO MARKET 1628 STS JOHN ROAD KEYSTONE, CO 80435	90-0895216	501(C)(3)	10,000.	0.			SPONSORSHIP
NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	501(C)(5)	15,000.	0.			SPONSORSHIP
NATIONAL OILSEED PROCESSORS ASSOCIATION - 1300 L STREET, N.W. - WASHINGTON, DC 20005	36-2017680	501(C)(6)	7,500.	0.			SPONSORSHIP

Schedule I (Form 990)

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information

PART I, LINE 2:

BIO RELIES ON THE REQUIRED QUALIFICATIONS OF THE GRANT RECIPIENTS TO PROVIDE ASSURANCE OF PROPER USAGE. IN SOME CASES, BIO PERSONNEL ATTEND EVENTS AND RECEIVE ACKNOWLEDGEMENTS RELATED TO THE FUNDS GRANTED.

SCHEDULE J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public
Inspection

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| ☒ First-class or charter travel | ☐ Housing allowance or residence for personal use |
| ☒ Travel for companions | ☐ Payments for business use of personal residence |
| ☐ Tax indemnification and gross-up payments | ☐ Health or social club dues or initiation fees |
| ☒ Discretionary spending account | ☐ Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| ☒ Compensation committee | ☒ Written employment contract |
| ☒ Independent compensation consultant | ☒ Compensation survey or study |
| ☒ Form 990 of other organizations | ☒ Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of.

a The organization?

b Any related organization?

If "Yes" to line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

a The organization?

b Any related organization?

If "Yes" on line 6a or 6b, describe in Part III

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b X

2 X

4a X

4b X

4c X

5a

5b

6a

6b

7

8

9

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2015

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information

PART I, LINE 1A:

JAMES GREENWOOD

NOT INCLUDED IN TAXABLE COMPENSATION TO THE INDIVIDUAL:

- FIRST CLASS OR CHARTER TRAVEL - \$20,962

INCLUDED IN TAXABLE COMPENSATION TO THE INDIVIDUAL:

- TRAVEL FOR COMPANIONS - \$7,850

PART I, LINE 1B:

THE CEO HAS A PREPAID SPENDING ACCOUNT AT A LOCAL RESTAURANT, USED EXCLUSIVELY FOR BUSINESS PURPOSES.

PART I, LINE 4B:

JAMES GREENWOOD - 457(F) \$557,700

SCOTT WHITAKER - 457(F) \$280,313

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

OMB No 1545-0047

2015

Open To Public Inspection

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ **Attach to Form 990 or Form 990-EZ.**

► Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number
52-1224577

Part I	Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only)
---------------	--

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

[illegible]

2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958

▶ \$ _____
▶ \$ _____

Part II	Loans to and/or From Interested Persons.
----------------	---

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

[illegible]**Total**

Part III	Grants or Assistance Benefiting Interested Persons.
-----------------	--

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

[illegible]

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2015

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
LAURA GREENWOOD	DAUGHTER OF CEO	41,247.	PAID EMPLOY		X

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

(A) NAME OF PERSON: LAURA GREENWOOD

(D) DESCRIPTION OF TRANSACTION: PAID EMPLOYEE OF ORGANIZATION

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public
Inspection

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

HEALTH CARE, AGRICULTURE, INDUSTRY, AND THE ENVIRONMENT. OUR MEMBERS
REPRESENT COMPANIES OFFERING A SPECTRUM OF BIOTECHNOLOGY APPLICATIONS
ACROSS MAJOR SECTORS OF THE ECONOMY. BIO MEMBERS ALSO INCLUDE
UNIVERSITIES, NONPROFITS, PATIENT GROUPS, AND OTHER ORGANIZATIONS THAT
PLAY AN IMPORTANT ROLE IN THE FUTURE OF THE LIFE SCIENCES. BIO'S
ACTIVITIES ARE BROKEN DOWN INTO TWO PROGRAMS - ADVOCACY AND SERVICES.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

- PROMOTED COMPREHENSIVE REFORM OF THE U.S. TAX CODE TO SPUR INNOVATION
AND INVESTMENT IN BIOTECHNOLOGY.

- EXPANDED OUTREACH TO FOREIGN GOVERNMENTS AND INTERNATIONAL ENTITIES
TO EDUCATE ON POLICY ISSUES OF IMPORTANCE TO THE BIOTECHNOLOGY INDUSTRY
AND TO IMPROVE THE INVESTMENT AND REGULATORY CLIMATE FOR BIOTECH
PRODUCTS.

THE HEALTH SECTION 2015 ADVOCACY ACCOMPLISHMENTS:

- INFLUENCED IMPROVEMENTS TO THE U.S. FOOD AND DRUG ADMINISTRATION'S
(FDA'S) PROCESS FOR HUMAN DRUG REVIEW.

- ENHANCED AND PROTECTED PATIENT ACCESS TO INNOVATIVE THERAPIES.

- ADVOCATED FOR BIOSIMILAR POLICIES THAT PROTECT PATIENT SAFETY AND
PROMOTE BIOMEDICAL INNOVATION.

- PROMOTED DEVELOPMENT AND USE OF RESEARCH TOOLS, MOLECULAR DIAGNOSTICS
AND PERSONALIZED THERAPIES.

- ADVOCATED FOR POLICIES THAT FOSTER VACCINE INNOVATION AND PROMOTE
PANDEMIC AND BIO-DEFENSE PREPAREDNESS.

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

- INFLUENCED IMPROVEMENTS TO THE INTERNATIONAL ENVIRONMENT FOR
BIOMEDICAL INNOVATION.

THE EMERGING COMPANIES SECTION 2015 ADVOCACY ACCOMPLISHMENTS:

- ADVANCED THE INTEREST OF EMERGING COMPANIES IN HEALTH, REGULATORY, CAPITAL FORMATION, TAX, AND FINANCIAL SERVICES POLICY.
- ADVOCATED FOR TAX POLICIES SUPPORTING INNOVATIVE EMERGING COMPANIES AND INVESTMENT IN GROUNDBREAKING R&D.
- ADVOCATED FOR THE REMOVAL OF BURDENSOME FINANCIAL REPORTING REGULATIONS ON EMERGING COMPANIES, AND FOR ENHANCED FINANCIAL PATHWAYS TO CAPITAL FORMATION.
- INFLUENCED BIO'S HEALTH CARE POLICIES TO REFLECT THE CONCERNS OF SMALL BIOTECHNOLOGY COMPANIES.

THE FOOD & AGRICULTURE SECTION 2015 ADVOCACY ACCOMPLISHMENTS:

- WORKED WITH THE ADMINISTRATION AND CONGRESS TO ADVANCE IMPROVEMENTS TO THE U.S. AND GLOBAL REGULATORY SYSTEMS IN AN EFFORT TO PROVIDE PREDICTABILITY IN REGULATORY DECISIONS.
- WORKED WITH MEMBERS OF THE AGRICULTURAL VALUE CHAIN, LARGELY THROUGH THE U.S. BIOTECH CROPS ALLIANCE (USBCA), TO ADDRESS TRADE ISSUES IN AGRICULTURAL EXPORT MARKETS SUCH AS CHINA AND EUROPE.
- FOSTERED A DIALOGUE WITH CONSUMERS AIMED AT ADDRESSING CONCERNS ABOUT GMOS.
- PARTICIPATED IN THE LAUNCH OF THE COALITION FOR SAFE AFFORDABLE FOOD, AN ALLIANCE OF OVER 30 MEMBERS FROM ACROSS THE SUPPLY CHAIN, TO ADVANCE FEDERAL GMO FOOD LABELING UNIFORMITY.
- WORKED WITH AGRICULTURAL INDUSTRY ALLIES TO OPPOSE FEDERAL AND STATE-LEVEL INITIATIVES AIMED AT MANDATING GMO FOOD LABELING.

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number
52-1224577

- MOUNTED LEGAL CHALLENGES TO PRESERVE THE RIGHTS OF FARMERS TO PLANT GENETICALLY ENGINEERED CROPS.

THE INDUSTRIAL & ENVIRONMENTAL SECTION 2015 ADVOCACY ACCOMPLISHMENTS:

- SUCCESSFULLY ADVOCATED FOR CONGRESS TO PRESERVE THE RENEWABLE FUELS STANDARD.

- WORKED TO ENSURE THE APPROPRIATE IMPLEMENTATION OF THE FEDERAL FARM BILL LEGISLATION AND TO ENSURE KEY PROVISIONS WERE EXTENDED TO RENEWABLE CHEMICALS.

- SUCCESSFULLY ADVOCATED FOR FUNDING OF THE NAVY GREEN FLEET INITIATIVE AND DEFENSE BIOFUELS MOU.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

THE KEY ELEMENTS OF THE BIO INTERNATIONAL CONVENTION ARE EDUCATIONAL PROGRAMMING, EXHIBITION, THE BIO BUSINESS FORUM, AND NETWORKING EVENTS. THESE ELEMENTS PROVIDE AN OPPORTUNITY FOR BIOTECHNOLOGY AND PHARMACEUTICAL COMPANIES, ACADEMIC RESEARCH INSTITUTIONS, AND INVESTORS FROM AROUND THE WORLD TO LEARN ABOUT RECENT SCIENTIFIC AND POLICY DEVELOPMENTS, AND SCHEDULE ONE-ON-ONE MEETINGS TO DISCUSS POTENTIAL BUSINESS OPPORTUNITIES. IN 2015, THE BIO BUSINESS FORUM ALONE HELPED HOST A RECORD NUMBER OF OVER 29,000 PARTNERING MEETINGS AMONG MORE THAN 3,100 COMPANIES, ALONG WITH SOME 200 COMPANY PRESENTATIONS.

BEYOND THE CONVENTION, BIO HOSTS OR CO-HOSTS A NUMBER OF NATIONAL AND INTERNATIONAL CONFERENCES THAT PROVIDE VENUES FOR MEMBER AND NON-MEMBER COMPANIES TO PRESENT NEW DATA, MEET AND PARTNER WITH FELLOW BIOTECH COMPANIES, AND ATTRACT FUNDING FROM INVESTORS AND OTHER ORGANIZATIONS.

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

FORM 990, PART VI, SECTION A, LINE 1:

THE BOARD OF DIRECTORS SHALL DESIGNATE, BY RESOLUTION AND WITH A QUORUM PRESENT, NOT MORE THAN NINETEEN (19) DIRECTORS OF THE BOARD TO ACT AS AN EXECUTIVE COMMITTEE. THE EXECUTIVE COMMITTEE SHALL CONSIST OF THE SEVEN (7) ELECTED OFFICERS OF THE ORGANIZATION (AS DEFINED IN ARTICLE VIII); THE IMMEDIATE PAST CHAIR OF THE ORGANIZATION; THE VICE CHAIRS OF EACH SECTION'S GOVERNING BOARD; AND THE BALANCE BEING AT-LARGE DIRECTORS FROM THE FULL BOARD. IF THE IMMEDIATE PAST CHAIR IS NO LONGER ELIGIBLE TO SERVE ON THE FULL BOARD, AN ADDITIONAL AT-LARGE DIRECTOR FROM THE FULL BOARD SHALL BE SELECTED FOR THE EXECUTIVE COMMITTEE. THE EXECUTIVE COMMITTEE SHALL HAVE, AND BE AUTHORIZED TO EXERCISE, ALL POWERS OF THE FULL BOARD, EXCEPT: (A) THE POWER TO ELECT OR REMOVE ELECTED OFFICERS OR DIRECTORS, TO CHANGE THE SIZE OF THE BOARD, TO CHANGE ELIGIBILITY, QUALIFICATIONS OR RIGHTS OF MEMBERSHIP, TO APPROVE THE FINANCIAL BUDGET FOR THE ORGANIZATION, OR TO MAKE DETERMINATIONS AS TO DIRECTOR AND OFFICER COMPENSATION, WHERE APPLICABLE; AND (B) THE POWER TO AMEND THE ARTICLES OF INCORPORATION OR THE BYLAWS OF THE ORGANIZATION.

FORM 990, PART VI, SECTION A, LINE 2:

BASED ON RESPONSES TO A SURVEY DISTRIBUTED TO EACH MEMBER OF BIO'S BOARD OF DIRECTORS, FOUR DIRECTORS - KRISTINE PETERSON, DANIEL JUNIUS, THOMAS WIGGANS AND IAN CLARK -- HAD INDIRECT BUSINESS RELATIONSHIPS IN 2015 AS DEFINED BY THE FORM 990 INSTRUCTIONS.

FORM 990, PART VI, SECTION A, LINE 6:

THE MEMBERS OF THE ORGANIZATION SHALL BE DIVIDED INTO FOUR CLASSES; CORE MEMBERS, ASSOCIATE MEMBERS, AFFILIATE MEMBERS, AND CENTER MEMBERS, DEFINED

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

52-1224577

AS FOLLOWS:

(A) CORE MEMBERS. ANY CORPORATION, PARTNERSHIP, ASSOCIATION, OR OTHER ENTITY ORGANIZED FOR PROFIT, A SUBSTANTIAL PERCENTAGE OF WHOSE BUSINESS ACTIVITIES INVOLVE BIOTECHNOLOGY, GENOMICS, BIOINFORMATICS OR RELATED NEW TECHNOLOGIES, IS ELIGIBLE FOR MEMBERSHIP. CORE MEMBERS ARE THOSE ENTITIES THAT UTILIZE BIOTECHNOLOGY, GENOMICS, BIOINFORMATICS OR OTHER RELATED NEW TECHNOLOGIES IN RESEARCH, DEVELOPMENT, TESTING, MANUFACTURING, OR SALES OF PRODUCT OR INFORMATION, AS WELL AS OTHER FIRMS THE BOARD SO CHARACTERIZES AND PLACES IN THIS CATEGORY. CORE MEMBERS SHALL BE GROUPED IN THE FOLLOWING SUBCATEGORIES: (I) EMERGING COMPANIES, WHICH ARE FIRMS THAT EMPLOY LESS THAN 350 PERSONS AND THAT DO NOT HAVE A THERAPEUTIC OR DIAGNOSTIC PRODUCT APPROVED FOR SALE IN THE U.S. MARKET; (II) ESTABLISHED FIRMS, WHICH ARE THOSE FIRMS THAT EMPLOY 350 OR MORE PERSONS OR THAT HAVE A THERAPEUTIC OR DIAGNOSTIC PRODUCT APPROVED FOR SALE IN THE U.S. MARKET; AND (III) LARGE FIRMS, WHICH ARE ESTABLISHED FIRMS THAT HAVE ANNUAL WORLDWIDE SALES OF BIOTECHNOLOGY PRODUCTS IN EXCESS OF \$1.5 BILLION; AND (IV) NON-DOMESTIC COMPANIES, WHICH ARE CORE MEMBERS WITHOUT SIGNIFICANT OPERATIONS IN THE UNITED STATES OR SIGNIFICANT COLLABORATIONS WITH A U.S. ENTITY.

(B) ASSOCIATE MEMBERS. ANY CORPORATION, PARTNERSHIP, ASSOCIATION, OR OTHER ENTITY ORGANIZED FOR PROFIT, A SUBSTANTIAL PORTION OF WHOSE ACTIVITIES INVOLVE PROVIDING SERVICES OR PRODUCTS OF BENEFIT TO COMPANIES WHOSE PRINCIPAL BUSINESS IS BIOTECHNOLOGY, IS ELIGIBLE FOR ASSOCIATE MEMBERSHIP. ASSOCIATE MEMBERS ARE THOSE COMMERCIAL ENTITIES WHICH DO NOT NECESSARILY UTILIZE BIOTECHNOLOGY; E.G. TECHNICAL SUPPORT, EQUIPMENT, CONSTRUCTION, ACCOUNTING, AND LAW FIRMS THAT SERVICE THE BIOTECHNOLOGY INDUSTRY, AS WELL AS OTHER FIRMS THAT THE BOARD CHARACTERIZES AND PLACES IN THIS CATEGORY.

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

Employer identification number

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(C) AFFILIATE MEMBERS. ANY GOVERNMENTAL OR NONPROFIT ENTITY OR COUNTRY, STATE OR REGIONAL INDUSTRY, TRADE OR PROFESSIONAL ASSOCIATION WITH AN INTEREST IN, OR A MANDATE TO PROMOTE THE DEVELOPMENT OF, BIOTECHNOLOGY IS ELIGIBLE FOR AFFILIATE MEMBERSHIP. THERE SHALL BE NO SIZE TESTS APPLIED TO AFFILIATE MEMBER APPLICANTS.

(D) CENTER MEMBERS. ANY INSTITUTION, NOT GENERALLY ELIGIBLE FOR CORE MEMBERSHIP THAT IS SPONSORED BY A STATE, REGION, OR ACADEMIC INSTITUTION AND WORKS IN SUPPORT OF COMMERCIAL BIOTECHNOLOGY MAY BE ELIGIBLE FOR CONSIDERATION AS A CENTER MEMBER.

FORM 990, PART VI, SECTION A, LINE 7A:

AT ALL MEMBERSHIP MEETINGS OF THE ORGANIZATION, EACH CURRENT MEMBER SHALL HAVE ONE (1) VOTE AND MAY TAKE PART IN THE VOTING IN PERSON OR BY PROXY.

FOR EACH SECTION IN WHICH THE MEMBER PARTICIPATES, EACH MEMBER SHALL HAVE THE RIGHT TO VOTE ON THE ELECTION OF DIRECTORS FOR THE SECTION GOVERNING BOARD, BUT SHALL HAVE NO OTHER VOTING RIGHTS EXCEPT ON MATTERS BROUGHT TO THE MEMBERSHIP BY ANY SUCH GOVERNING BOARD OR THE ORGANIZATION'S BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION B, LINE 11:

THE FORM 990 AND RELATED SCHEDULES ARE PREPARED BY THE ORGANIZATION'S CERTIFIED PUBLIC ACCOUNTANTS UNDER THE GUIDANCE OF THE CFO. THE CFO AND THE CONTROLLER THOROUGHLY REVIEW ALL CALCULATIONS AND SCHEDULES TO CONFIRM THEY REFLECT THE ACTUAL FINANCIAL RESULTS OF THE ORGANIZATION. THE COMPLETE FORM 990 IS THEN REVIEWED INTERNALLY BY THE CEO, DIVISION

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PRESIDENTS, CFO, AND CONTROLLER IN CONSULTATION WITH LEGAL COUNSEL AND, AS APPROPRIATE, FURTHER CONSULTATION WITH THE ORGANIZATION'S CERTIFIED PUBLIC ACCOUNTANTS. FINALLY, THE FORM 990 IS PROVIDED TO THE CHAIRMAN OF THE BOARD AND BIO EXECUTIVE COMMITTEE MEMBERS FOR THEIR REVIEW, QUESTIONS AND/OR COMMENTS. ALL REVIEWS ARE COMPLETED BEFORE THE FORM IS FILED WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

BIO TAKES SEVERAL STEPS TO ADDRESS COMPLIANCE BY EMPLOYEES AND DIRECTORS WITH ITS CONFLICTS OF INTEREST POLICY. BIO TRAINS ALL NEW EMPLOYEES AND DIRECTORS ON VARIOUS ASPECTS OF BIO'S COMPLIANCE PROGRAM, INCLUDING CONFLICTS OF INTEREST, AND BIO'S WRITTEN CONFLICTS OF INTEREST POLICY REQUIRES ALL EMPLOYEES TO DISCLOSE ANY OUTSIDE PERSONAL BUSINESS INTERESTS TO THEIR SUPERVISOR. BIO'S GENERAL COUNSEL REGULARLY ADVISES BIO'S EXECUTIVES AND SUPERVISORS ON SUCH MATTERS. BIO ALSO CONTRACTS WITH AN INDEPENDENT ORGANIZATION TO PROVIDE EMPLOYEES AND OTHERS WITH THE ABILITY TO FILE ANONYMOUS REPORTS CONCERNING THE VIOLATION OF ANY LAWS OR BIO POLICIES, INCLUDING ALLEGATIONS OF POTENTIAL CONFLICTS OF INTEREST, AND BIO HAS A PROCESS IN PLACE TO FOLLOW UP ON ANY SUCH COMPLAINTS IN A TIMELY AND THOROUGH MANNER. FURTHER, BIO UNDERTAKES A QUESTIONNAIRE SENT TO EACH MEMBER OF ITS BOARD OF DIRECTORS SEEKING DISCLOSURE OF ANY POTENTIAL CONFLICTS OF INTERESTS THEY MAY HAVE, OR THEIR FAMILY MEMBERS MAY HAVE, ASSOCIATED WITH BUSINESSES OR ORGANIZATIONS THAT DO BUSINESS WITH BIO. POTENTIAL CONFLICTS ARE MONITORED AND REVIEWED AT THE MANAGEMENT AND SENIOR MANAGEMENT LEVEL OF THE ORGANIZATION, AND DEPENDING ON THE CONFLICT, DETERMINATIONS MAY BE MADE AT THE BOARD OR SENIOR MANAGEMENT LEVEL. A CONFLICT AT THE BOARD LEVEL WILL NORMALLY RESULT IN RECUSAL OF THE INDIVIDUAL FROM PARTICIPATION OR ACTIVITIES WITH RESPECT TO THE RELEVANT

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SUBJECT MATTER. AT THE STAFF LEVEL, THE APPLICABLE BIO SUPERVISOR IS INFORMED OF THE POTENTIAL CONFLICT AND IS REQUIRED TO TAKE ALL APPROPRIATE STEPS TO ENSURE THAT THE INDIVIDUAL DOES NOT PARTICIPATE IN, OR RECEIVE CONFIDENTIAL INFORMATION RELATING TO, ANY BIO ACTIVITY RELATED TO THE SUBJECT MATTER OF THE CONFLICT, UP TO AND INCLUDING, WHERE APPROPRIATE, TERMINATION OF SUCH EMPLOYEE.

FORM 990, PART VI, SECTION B, LINE 15A:

FOR 2015, THE PRESIDENT AND CEO OF BIO WAS COMPENSATED PER THE TERMS OF A MULTI-YEAR CONTRACT THAT WAS DETERMINED WITH INDEPENDENT REVIEW, COMPARABILITY DATA, AND CONTEMPORANEOUS SUBSTANTIATION OF THE DELIBERATION AND DECISION AS INDICATED IN PRIOR FORM 990 SUBMISSIONS. IN ADDITION, BASED ON THE EXECUTIVE COMMITTEE'S EVALUATION OF THE PRESIDENT AND CEO'S PERFORMANCE FOR 2015, THE COMMITTEE DETERMINED THE APPROPRIATE AMOUNT FOR THE DISCRETIONARY COMPONENT OF HIS COMPENSATION FOR THAT YEAR, IN ACCORDANCE WITH PROVISION OF THE EXECUTIVE AGREEMENT. DECISIONS REGARDING THE COMPENSATION FOR OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION ARE NEGOTIATED INDIVIDUALLY AND ARE PERFORMANCE-BASED, IN ACCORDANCE WITH AN ANNUAL WRITTEN EVALUATION PROCESS THAT HAS BEEN ESTABLISHED FOR ALL EMPLOYEES OF THE ORGANIZATION. THE CHIEF OPERATING OFFICER LED THE PROCESS, IN COORDINATION WITH THE PRESIDENT & CEO. AN INDEPENDENT CONSULTANT PROVIDES COMPARATIVE BENCHMARKING SERVICES FOR SENIOR MANAGEMENT POSITIONS, AND OTHER INFORMATION ON COMPENSATION ISSUES, TRENDS, POLICIES, AND BEST PRACTICES FOR USE BY THE ORGANIZATION. THE ORGANIZATION ALSO HAS AN ESTABLISHED COMPENSATION POLICY FOR ALL OF ITS EMPLOYEES, WHICH SETS FORTH THE GENERAL PARAMETERS GOVERNING BIO'S COMPENSATION PRACTICES.

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FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF
INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC.

FORM 990, PART IX, LINE 11G, OTHER FEES:

CONSULTANTS	2,914,045.
EC EMERGING PRIORITIES	3,481,247.
ECONOMIC STUDIES, PROGRAM INITIATIVES AND STUDIES	417,044.
WORKPLAN OBJECTIVES	356,983.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	7,169,319.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

CBI LOBBYING FUND REVENUE	1,682,049.
FOOD AND AG INITIATIVE REVENUE	32,406.
FOOD AND AG LEGAL FUND	506,949.
BIOSIMILARS REVENUE	437,191.
FGR SPECIAL INITIATIVE REVENUE	234,000.
BIOSIMILARS EXPENSES	-437,191.
CBI LOBBYING FUND EXPENSES	-1,682,049.
FOOD & AG LEGAL FUND EXPENSES	-506,576.
FGR SPEICAL INITIATIVE EXPENSES	-234,000.
TOTAL TO FORM 990, PART XI, LINE 9	32,779.