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Form **990**

Return of Organization Exempt From Income Tax

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OMB No 1545-0047 2015

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

| <u>A</u> | For the 2 | 2015 cale | ndar year, or tax year beginning | | , 2015, and | <u>d ending</u> | | | , 20 | | | | | |
|-------------------------|---------------|--------------|---|--|---------------|-----------------|--------------------|--------------------------------------|---------------------------------|--|--|--|--|--|
| В | Check if a | pplicable | C Name of organization Southeasteri | n Electric Cooperative, In | ic. | | | D Employ | er identification number | | | | | |
| | Address c | hange | Doing business as | | | | | | 46-0454373 | | | | | |
| | Name cha | • | Number and street (or P O box if mail | is not delivered to street addr | ress) F | Room/suite | | E Telepho | one number | | | | | |
| \exists | Initial retur | • | | | · | | | | | | | | | |
| H | | | PO Box 388 City or town, state or province, countr | or and ZIP or foreign postal or | ndo L | | | | 605-648-3619 | | | | | |
| 님 | Final return | | • | y, and ZIP or loreign postal co | oue | | | | | | | | | |
| 닏 | Amended | | Marion, SD 57043-0388 | | | | | G Gross r | 55,500,710 | | | | | |
| Ш | Application | n pending | F Name and address of principal officer | Brad Schardin, Genera | al Manage | r | H(a) Is this a gro | up return for | subordinates? Yes Vo | | | | | |
| | | | (address same as above) | | | | H(b) Are all s | ubordinate | es included? 🗌 Yes 🔲 No | | | | | |
| <u></u> | Tax-exem | pt status | ☐ 501(c)(3) ✓ 501(c) (| 12) ◀ (insert no) ☐ 4947 | (a)(1) or | 527 | If "No | ," attach | a list (see instructions) | | | | | |
| J | Website: | ► ww | w.southeasternelectric.com | | | | H(c) Group e | exemption | number ► | | | | | |
| ĸ | Form of or | ganization | ✓ Corporation Trust Association | on ☐ Other ► | L Year | of formation | 2000 | M State | of legal domicile SD | | | | | |
| Р | art I | Summ | arv | | • | | | 4 | | | | | | |
| | 1 E | | escribe the organization's mission | on or most significant ac | ctivities: | | | | | | | | | |
| Ф | | - | electric service to approximately | - | | 200 conuc | locations | | | | | | | |
| Ĕ | - | TOVIGITE | electric service to approximately | 13,300 member-consum | ici 3 at 10,3 | JOU SELVICE | e locations | | | | | | | |
| Activities & Governance | 3 7 | Shook th | ıs box ▶ ☐ ıf the organization d | econtinued its operation | ns or dier | occident | noro than | 250/ of | | | | | | |
| Š | | | | | | | | 1 | l | | | | | |
| Ğ | i . | | of voting members of the govern | | | | | 3 | 10 | | | | | |
| 80 | | | of independent voting members | | - | - | | 4 | 10 | | | | | |
| ij. | 1 | | nber of individuals employed in | - | | | | 5 | 61 | | | | | |
| 츷 | 1 | | nber of volunteers (estimate if n | • • | | | | 6 | 0 | | | | | |
| ¥ | 7a 7 | Total unr | elated business revenue from P | art VIII, column (C), line | 12 | | | 7a | o | | | | | |
| | 1 d _ | Net unre | lated business taxable income fi | rom Form 990-T, line 34 | 1 | | <u>.</u> | 7b | 0 | | | | | |
| | | | | | | · | Prior Yea | ır | Current Year | | | | | |
| m | 8 (| Contribu | tions and grants (Part VIII, line 1 | h) | | 🗀 | • | | | | | | | |
| Revenue | (5.1) | | | | | | | | | | | | | |
| š | 1 | - | ent income (Part VIII, column (A), | | | | | 55,138,549 54,597,0 285,098 295,7 | | | | | | |
| æ | | | venue (Part VIII, column (A), lines | | | . : 🗀 | | | | | | | | |
| | 1 | | enue—add lines 8 through 11 (mi | | - | <u> </u> | | 27,399 451.046 | | | | | | |
| _ | | | nd similar amounts paid (Part IX | | | | ວວ, | 451,046 | 54,914,648 | | | | | |
| | 1 | | | | | - | | | | | | | | |
| | | | paid to or for members (Part IX, | | | | | 621,561 | 2,361,401 | | | | | |
| es | | | other compensation, employee be | | 4), lines 5- | -10) | 4, | 129,294 | 4,229,102 | | | | | |
| Expenses | | | onal fundraising fees (Part IX, co | | | · · | | | | | | | | |
| × | 1 | | draising expenses (Part IX, colu | | | | | • | | | | | | |
| ш | | | penses (Part IX, column (A), line: | | | — — | 48, | 700,191 | 48,324,145 | | | | | |
| | 18 | rotal exp | enses. Add lines 13–17 (must e | qual Part IXX çolum 🗐 (A) | ,/line 25) | .l L_ | 55, | 451,046 | 54,914,648 | | | | | |
| | 19 F | Revenue | less expenses. Subtract line 18 | from line-12 | | 101 | | 0 | 0 | | | | | |
| 5 6 | | | | 6 | | SO-S | inning of Cur | rent Year | End of Year | | | | | |
| sets | 20 1 | Total ass | ets (Part X, line 16) | APR.2.9 | 2016 | 1%1 [| 131. | 568,229 | 136,731,971 | | | | | |
| ASS | 21 7 | | ollities (Part X, line 26) | . [2] | | | | 449,778 | 91,132,452 | | | | | |
| Net As Fund B | 22 1 | | ts or fund balances. Subtract lin | | 115 | ⁻ | | 118,451 | 45,599,519 | | | | | |
| | art II | | ture Block | UNDER | | | 7-1/ | 110,401 | 40,000,010 | | | | | |
| | | | ry, I declare that I have examined this re | turn including accompanying | schedules a | and etatomor | ate and to the | a bost of a | my knowledge, and helief it is | | | | | |
| | | | lete_Declaration of preparer (other than o | | | | | | ity knowledge and belief, it is | | | | | |
| | - Т | \ | Hun B. Hun In | 1411 | | • • | | - // | 125/2016 | | | | | |
| Sig | -n | 3 | ature of officer | 4-01 | | | Date | | 10016 | | | | | |
| _ | - 1 | y Sign | JOHN B. McDON | VALD, CFO/AS | ··· Ma | | Dale | 7 | | | | | | |
| He | 16 | T | | VALUE , CALLINE | 191 // 14 | _ | | | | | | | | |
| | | ' | e or print name and title | Name and the second of the sec | | | _ | | - In- | | | | | |
| Pa | nid | Print/Ty | pe preparer's name | Preparer's signature | | Date | | Check | If PTIN | | | | | |
| | eparer | · | | . <u> </u> | | | | self-em | ployed | | | | | |
| | se Only | 1 | name ► | | | | Firm' | s EIN ▶ | | | | | | |
| J 8 | , Comy | | address ► | | | | Phon | e no | | | | | | |
| Ma | y the IRS | discus | s this return with the preparer sl | nown above? (see instru | uctions) | | | | Yes No | | | | | |
| _ | | | ction Act Notice, see the separate | | | Cat No 1 | 11282Y | | Form 990 (2015) | | | | | |



| Statement of Program Service Accomplishments | | 0 (2015) | | | | Page |
|--|----------|----------|--------------------------------------|---------------------------------------|-------------------------------------|-----------------|
| 1 Brefly describe the organization's mission: It is the cooperative's mission to operate on a cooperative basis. The cooperative is committed to serving our changing and diverse membership with quality electric service through sound business practices, communication, education and progressive leadership, today and in the future. 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E2? If "Yes," describe these new services on Schedule O. 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O. 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(e)(a) and 501(e)(d) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$ including grants of \$) (Revenue \$) Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. | Part I | | | _ | | |
| It is the cooperative's mission to operate on a cooperative basis. The cooperative is committed to serving our changing and diverse membership with quality electric service through sound business practices, communication, education and progressive leadership, today and in the future. 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E2? | <u> </u> | | | | art III | <u>. , C</u> |
| membership, with quality electric service through sound business practices, communication, education and progressive leadership, today and in the future. 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | 1 | • | <u> </u> | | | |
| leadership, today, and in the future. | | | | | | |
| Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E2? | | | | irough Sound business practices, comm | unication, education and progressiv | re |
| prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe the organization's program service accomplishments for each of its three largest program services, as measured be expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$ including grants of \$) (Revenue \$) Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. 4b (Code:) (Expenses \$ including grants of \$) (Revenue \$) | | icadei | mp, today and male luture. | | | |
| If "Yes," describe these new services on Schedule O. 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? | 2 | | | | ar which were not listed on the | |
| Side the organization cease conducting, or make significant changes in how it conducts, any program services? | | • | | | |]Yes ☑ No |
| services? Yes Yes No If "Yes," describe these changes on Schedule O. 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$including grants of \$) (Revenue \$) Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. 4b (Code:) (Expenses \$including grants of \$) (Revenue \$) 4b (Code:) (Expenses \$including grants of \$) (Revenue \$) 4c | | | | | | |
| If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$ including grants of \$) (Revenue \$) Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. 4b (Code:) (Expenses \$ including grants of \$) (Revenue \$) | 3 | | | · · · · · · · · · · · · · · · · · · · | | |
| Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$ | | | | | | Yes ☑ No |
| expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$ including grants of \$) (Revenue \$) Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. 4b (Code:) (Expenses \$ including grants of \$) (Revenue \$ | | | • | | | |
| the total expenses, and revenue, if any, for each program service reported. 4a (Code:) (Expenses \$ | 4 | | | | | |
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| Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. | | | | or each program connection | | |
| Providing electric service to approximately 13,500 member-consumers at 16,300 service locations. | 4a | (Code: |) (Expenses \$ | including grants of \$ |) (Revenue \$ | 1 |
| 4b (Code:) (Expenses \$ including grants of \$) (Revenue \$) | | | | | | |
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| 4c (Code:) (Expenses \$ | 4b | (Code: | :) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
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 4d
 Other program services (Describe in Schedule O.)

 (Expenses \$ including grants of \$) (Revenue \$)

 4e
 Total program service expenses ▶

| Part | Checklist of Required Schedules | | | |
|--------|---|-----------|--|----------|
| ٠, | Is the experient described in section $EO((a)/2)$ or $AO(7/a)(1)$ (ather than a private foundation)? If $H(a)$ | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | | / |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see Instructions)? | 2 | | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I </i> | 3 | | 1 |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> | 4 | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | ✓ |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | 1 |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i> | 7 | | 1 |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | 1 |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | ✓ |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | 1 |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | ✓ | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | 1 |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | 1 | |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | 1 |
| e f | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. | 11e | √ | |
| 12 a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | 1 | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | _ | 1 |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | 1 |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | ✓ |
| D | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 446 | | 1 |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 14b 15 | _ | √ |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV. | 16 | | ∀ |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | | V |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | V |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | <i>'</i> |
| | | | | |

| Form 99 | 00 (2015) | | 1 | Page 4 |
|---------------|--|------------|----------|---------------|
| Part | Checklist of Required Schedules (continued) | | | |
| $\overline{}$ | | | Yes | No |
| | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | 1 |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | 1 |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | 1 |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | √ | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a | 24a | | 1 |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24b 24c | | |
| d 25a | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 24d 25a | | |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | √ |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | 1 |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| a b | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a 28b | | √ |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | ▼ |
| 29 30 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | 29 | | ▼ |
| 31 | conservation contributions? If "Yes," complete Schedule M | 30 | | ✓ |
| | Part I | 31 | | ✓ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | ✓ |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | ✓ |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | ✓ |
| 35a b | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a 35b | | ✓ |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, | | _ | - |
| 38 | Part VI | 37 | ✓ | V |

| Part | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V | | | |
|----------|--|------|----------|--|
| | Check if Schedule O contains a response of note to any line in this Part V | • | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable |] | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and | | | |
| _ | reportable gaming (gambling) winnings to prize winners? | 1c | ✓_ | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return 2a 61 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) | 2b | V | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | 1 |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | | - |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | |
| | account)? | 4a | | ✓ |
| b | If "Yes," enter the name of the foreign country: ▶ | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | 1 |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | ✓ |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | ✓ |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | _ | | |
| - | gifts were not tax deductible? | 6b | | _ |
| 7 a | Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| u | and services provided to the payor? | 7a | | 1 |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | _ |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | |
| | required to file Form 8282? | 7c | | ✓ |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . | 7f | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| • | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 a | Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | \dashv | |
| 10 | Section 501(c)(7) organizations. Enter: | 35 | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | ļ |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | l | |
| а | Gross income from members or shareholders | | j | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | i | |
| | against amounts due or received from them.) | | | |
| 12a b | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | 12a | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | į |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| | the organization is licensed to issue qualified health plans | | j | Š |
| С | Enter the amount of reserves on hand | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | ✓ |
| | ur vee hae ir liied a Form / 21 to report these navments / Ir "No " brovide an evolabation in Schedule () | JAN! | | |

| Part | | | | | | |
|---|---|---------------------------------------|--------------|--|----------|--|
| • | response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change. | | | | | |
| Casti | Check if Schedule O contains a response or note to any line in this Part VI | <u> </u> | <u>· · ·</u> | <u> </u> | . ✓ | |
| Secu | on A. Governing Body and Management | · · · · · · · · · · · · · · · · · · · | | Yes | No | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a 10 | ·— | | 1.00 | |
| | If there are material differences in voting rights among members of the governing body, or | ,, | 1 | | | |
| | if the governing body delegated broad authority to an executive committee or similar | | | | | |
| | committee, explain in Schedule O. | | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent . | 1b 10 | 2 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business | • | | | | |
| 3 | any other officer, director, trustee, or key employee? | | 2 | - | ✓ | |
| 3 | supervision of officers, directors, or trustees, or key employees to a management company or other | | 3 | | , | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 9 | * | 4 | - | 1/ | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization | | 5 | | 1 | |
| 6 | Did the organization have members or stockholders? | | 6 | 1 | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to | elect or appoint | | | | |
| | one or more members of the governing body? | | 7a | ✓ | | |
| b | Are any governance decisions of the organization reserved to (or subject to approva | | | | | |
| ۰ | stockholders, or persons other than the governing body? | | 7b | / | <u> </u> | |
| 8 | Did the organization contemporaneously document the meetings held or written actions un the year by the following: | dertaken during | | | | |
| а | The governing body? | | 8a | 1 | | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | \ <u> </u> | 1 | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot | | | · · · | <u> </u> | |
| the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | | | | |
| Secti | on B. Policies (This Section B requests information about policies not required by the | e Internal Reve | nue C | | | |
| | | | | Yes | No | |
| 10a b | Did the organization have local chapters, branches, or affiliates? | feuch chapters | 10a | <u> </u> | ✓ | |
| b | affiliates, and branches to ensure their operations are consistent with the organization's exem | | 10b | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before | | 11a | 1 | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | - | - | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | 12a | 1 | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give | | 12b | ✓ | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the | oolicy? If "Yes," | | ا | | |
| 40 | describe in Schedule O how this was done | | 12c | - | | |
| 13 14 | Did the organization have a written whistleblower policy? | | 13 | √ | | |
| 15 | Did the process for determining compensation of the following persons include a review a | and approval by | 14 | - | | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation | | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | √ | | |
| b | Other officers or key employees of the organization | | 15b | | ✓ | |
| 40 | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |] | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or simil with a taxable entity during the year? | • | 40 | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization | | 16a | | ✓ | |
| D | participation in joint venture arrangements under applicable federal tax law, and take steps t | | | | | |
| | organization's exempt status with respect to such arrangements? | | 16b | | | |
| Secti | on C. Disclosure | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶ None | | | | | |
| | | | | c1/31c | only) | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, a | nd 990-T (Sectio | n 501(| U)(U)S | | |
| | available for public inspection Indicate how you made these available. Check all that apply. | • | n 501(| C)(O)S | • | |
| 18 | available for public inspection Indicate how you made these available. Check all that apply. Own website Another's website Upon request Other (explain in Sci | hedule O) | | ,,, | , 024 | |
| | available for public inspection Indicate how you made these available. Check all that apply. Own website Another's website Upon request Other (explain in Sci Describe in Schedule O whether (and if so, how) the organization made its governing docume | hedule O) | | ,,, | , and | |
| 18 | available for public inspection Indicate how you made these available. Check all that apply. Own website Another's website Upon request Other (explain in Sci | hedule O) nts, conflict of in | erest (| policy | , and | |

| | 000 | (2015) |
|------|-----|--------|
| -orm | 990 | 120131 |

Form 990 (2015)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - · List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| ☐ Check this box if neither the organization no | r any relate | d org | aniz | atio | n c | ompe | nsa | ited any currer | t officer, director | r, or trustee |
|---|-----------------------|--------------------------------|-----------------------|----------|---------------|------------------------------|-------------|-------------------------|----------------------------------|------------------------------|
| | | | | | C) | | | | | |
| (A) | (B) | (do n | ot ch | | ition more | e than o | one | (D) | (E) | (F) |
| Name and Title | Average hours per | box, ι | unies | s pe | rson | is both | n an | Reportable compensation | Reportable compensation from | Estimated |
| | week (list any | | | | | or/trust | | from | related | amount of other |
| | hours for related | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization | organizations (W-2/1099-MISC) | compensation from the |
| | organizations | dual ecto | tion | ۳ | ğ | st co | [말 | (W-2/1099-MISC) | (** == 1000 111100) | organization |
| | below dotted line) | trus | al tri | |) Yee | ğ | | | | and related organizations |
| | | ě | stee | | | nsat | | | | - |
| | | | | | | <u>a</u> | _ | | | |
| (1) Don Heeren | 6 | | | | | | | | | |
| President | | ✓ | | ✓ | | | <u> </u> | 8,929 | О | 0 |
| (2) Steve Holmberg | 6 | | | | | | | | | |
| Vice President | | ✓ | | ✓ | | | | 8,929 | 0 | 0 |
| (3) Chris Hofer | 5 | | | ١. | | | | 1 | | |
| Secretary | | ✓ | <u> </u> | ✓ | <u> </u> | | _ | 9,854 | 0 | 0 |
| (4) Daryl Terveen | 5 | | | | | | | | | |
| Treasurer | | ✓ | | ✓ | | | | 8,579 | 0 | 0 |
| (5) Lynell Hofer | 2 | | | | | | | | | |
| Director | | ✓ | | <u> </u> | | | | 4,454 | 0 | 0 |
| (6) Leslie Mehlhaff | 4 | , | | | | 1 | | | | |
| Director | | ✓ | | | | | | 7,479 | 0 | 0 |
| (7) Richard Olsen | 7 | | | | | | | | | |
| Director | | ✓ | | _ | | | | 10,062 | 0 | 0 |
| (8) John Ostraat | 6 | , | | | | | | | | |
| <u>Director</u> | | 1 | <u> </u> | <u> </u> | | | _ | 9,279 | 0 | 0 |
| (9) Pat Scheier | 44 | | | | | | | | | |
| Director | | ✓ | <u> </u> | | | | | 7,629 | 0 | 0 |
| (10) Johnathon Wildeboer | 44 | , | | | | | | | | |
| Director | | ✓ | <u> </u> | <u> </u> | | | <u> </u> | 4,388 | 0 | 0 |
| (11) Brad Schardin | 40 | | ŀ | ١, | | | | | | |
| CEO/General Manager | | <u> </u> | | ✓ | | | | 201,377 | 0 | 30,253 |
| (12) Tim Chance | 40 | | | | | ١. | |] | | |
| Operations Manager | ļ | <u> </u> | <u> </u> | _ | <u> </u> | ✓ | | 112,290 | 0 | 37,610 |
| (13) John McDonald | 40 | - | | ١. | | | | | | |
| CFO/Assistant Manager | | | _ | ✓ | | | | 116,681 | 0 | 38,404 |
| (14) Todd Nelson | 40 | | | | | ١, | | | | |
| Consumer Relations & IT Manager | | | | | L_ | ✓ | | 108,200 | 0 | 77,198 |

| Part | VII Section A. Officers, Directors, Trust | ees, Key E | mploy | /ees | s, ar | nd H | lighes | st C | ompensated E | mployees (| contin | ued) | |
|---------|---|-----------------------------|--------------------------------|-----------------------|-------------|--------------|--|----------|---|------------------------|---------|--------------------------|--------------|
| • | | | | | • | >) | | | | | | | |
| | (A) | (B) | (do n | | Posi eck | | than o | one | (D) | (E) | | (F) | |
| | Name and title | Average | | | | | is both | | Reportable | Reportati | | Estimated | |
| | | hours per week (list any | | _ | | | or/trust | <u> </u> | compensation | compensatio related | | amount of other | |
| | | hours for | or d | Insti | Officer | Key employee | eng H | Form | the | organizati | | compensation | 1 |
| | | related organizations | /idu | ᄩ | er | em | loye | ner | organization (W-2/1099-MISC) | (W-2/1099-N | MISC) | from the organization | |
| | | below dotted | or t | mal | | oloy | 1 to 52 | | (** = 1000 ****************************** | | | and related | |
| | | line) | Individual trustee or director | Institutional trustee | | ee | pen en | | | | | organizations | |
| | | | Ö | tee | | | Highest compensated employee | | | | | | |
| (4.5) | | | | | | ļ | ă. | _ | <u> </u> | | | | |
| | rk Neu | 40 | | | | | / | | 400.040 | | ا۔ | | |
| | ing & Member Services Manager | | - | | | | - | \vdash | 109,646 | | 0 | | 3,972 |
| (16) | | | 1 | | | 1 | | | | | | | |
| (17) | | | <u> </u> | Н | | \vdash | - | ╁ | | | | | |
| (17) | | | | | | | | | | | | | |
| (18) | | | _ | | | | | H | | | - | | |
| 110/ | | | i | | | | ļ | | | | | | |
| (19) | | | | | | | | | | | | | |
| 1 | | | 1 | | | | | | | | ŀ | | |
| (20) | | | - | Ħ | | | - | T | | | | | |
| 3/ | | † | | | | | | | | | | | |
| (21) | | | | | | | | | | | | | |
| | | | 1 | | İ | | | | | | İ | | |
| (22) | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| (23) | | | | | | | | | | | ĺ | | |
| | | | | | | | | | | ļ <u> </u> | | | |
| (24) | | |] | | | | | | | | | | |
| | | | <u> </u> | | | | | | | | | | |
| (25) | | | | | | | | | | | | | |
| | | | | | | | | Ļ | | | | | |
| 1b | Sub-total | | | • | • | • | • • | | 727,776 | | 0 | 262 | 2,437 |
| C | Total from continuation sheets to Part | | | • | • | • | • | | | | | | |
| d | Total (add lines 1b and 1c) | | | | | | | <u> </u> | 727,776 | | 0 | | <u>2,437</u> |
| 2 | Total number of individuals (including but reportable compensation from the organic | | to tr | iose | e IISI | tea | above | e) w | no received m | ore than \$1 | 00,00 | U of | |
| | reportable compensation from the organi | 12ation > 5 | | | | | | - | | | | | |
| 3 | Did the organization list any former of | ficer direc | tor c | or tr | ust | ee | kev 6 | emr | alovee or high | est compe | nsate | | No |
| J | employee on line 1a? If "Yes," complete | | | | | | | - | · · · · · | | | 3 / | |
| 4 | For any individual listed on line 1a, is the | | | | | | | | | | | | |
| • | organization and related organizations | | | | | | | | | | | | ľ |
| | individual | | | | | | | | | | | 4 1 | |
| 5 | Did any person listed on line 1a receive of | or accrue co | ompe | nsat | tion | fro | m any | v un | related organiz | zation or inc | dividua | | |
| • | for services rendered to the organization | | | | | | | | | | | 5 | <u></u> |
| Section | on B. Independent Contractors | | | | | | | | · | -, | | | <u> </u> |
| 1 | Complete this table for your five highest | compensat | ed in | dep | end | ent | contr | act | ors that receive | ed more tha | ın \$10 | 0,000 of | |
| | compensation from the organization. Rep | oort compe | nsatio | on fo | or th | ne c | alenc | lar y | year ending wit | h or within | the or | ganization's tax | ĸ |
| | year. | | | | | | | | | | | | |
| | (A) | | | | | | | | (B) | | | (C) | |
| | Name and business address Description of services Compensation | | | | | | | | | | | | |
| Dave's | Construction, Inc., 5104 Harvestore Rd., Sic | oux Falls, St | 5710 |)7 | | | | Uti | lity constructio | n | | 975 | ,420 |
| | Corporation, 300 N Phillips Ave., Sioux Falls, | | | | | | | Co | ntrol Building | | | 462 | ,731 |
| | se Utilities Service, Inc., 215 Greencastle Roa | | | | | | | | le testing & trea | | | 124 | ,674 |
| Soone | r Meter Sales and Service, Inc., 401 Industria | l Drive, Dur | ncan, (| OK 7 | 7353 | 33 | | Me | eter testing & in | stallation | | 100 | ,004 |
| | 2 Total number of independent contractors (including but not limited to those listed above) who | | | | | | | | | | | | |
| 2 | received more than \$100,000 of compens | | | | | | | υtr | | ove) wno | | - | |
| | received more than \$100,000 or compens | Janon HOIII | | gail | الجهار | .,0,1 | - | | 4 | | ļ | | - 1 |

| Part | VIII | | | | | ony line in this | Dort VIII | | <u>г-</u> |
|--|-----------|---|--------------|--------|------------------|----------------------|--|---|--|
| | | Check if Schedule O | contains a | a res | ponse or note to | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| nts | 1a | Federated campaigns | | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | ь | Membership dues . | [| 1b | | | | | |
| s, C Am | С | Fundraising events . | | 1c | | | | | |
| Gift | d | Related organizations | | 1d | | | | | |
| JS, jimi | е | Government grants (cont | | 1e | | | | | |
| ntio er S | f | All other contributions, gif | | | | | | | |
| rib. | | and similar amounts not incli | L L | 1f | | | | | |
| Contributic and Other | g | Noncash contributions include | | | | | | | |
| O g | <u>h</u> | Total. Add lines 1a-1f | · | • • | Business Code | | | | |
| Program Service Revenue | | Cala of Electronists | | | - | 50 007 054 | 50.007.054 | | |
| Seve | 2a b | | | | 221000 221000 | 53,237,851 | 53,237,851 | | |
| 8 | C | | | | 221000 | 290,751 1,721,693 | 290,751 1,721,693 | | |
| Š | ď | Other Electric Revenue | | | 221000 | -653,284 | -653,284 | - | |
| Š | e | | | | 221000 | -033,284 | -033,204 | | |
| gra | f | All other program serv | | | | | | | |
| P | g | Total. Add lines 2a-2f | | | ▶ | 54,597,011 | | | |
| | 3 | Investment income (| | | | | | | T |
| | | and other similar amou | unts) . | | • | 295,749 | | | 295,749 |
| | 4 | Income from investment | of tax-exen | npt bo | ond proceeds ► | | | | |
| | 5 | Royalties | | | ▶ | | | | |
| | | | (ı) Real | | (ii) Personal | | | | |
| | 6a | Gross rents | | | | | | | |
| | b | Less: rental expenses | | | | | | | |
| | С | Rental income or (loss) | | | | | | | |
| | d | Net rental income or (| | | | | | | |
| | 7a | Gross amount from sales of | (ı) Secuntı | es | (ii) Other | | j | | |
| | | assets other than inventory | | | 5,320 | | | | |
| | b | Less. cost or other basis | | | | | | | |
| | | and sales expenses . | | | 869 | | | | |
| | C. | Gain or (loss) | | | 4,451 | | | | - |
| | d | Net gain or (loss) . | | | ▶ | 4,451 | | _ | |
| Other Revenue | 8a | Gross income from fur events (not including \$ of contributions reporte | ed on line 1 | | | | | | |
| je E | ١. | | | | | | | | |
| δ | b | Less: direct expenses | | | events . ► | | | | |
| | C Qa | Net income or (loss) fr Gross income from ga | | | events . | | | | |
| | 74 | - | | | | | | | |
| | Ь | Less: direct expenses | | _ | | | | | |
| | | Net income or (loss) fr | | | | | · | | |
| | | Gross sales of invertures and allowance | ventory, I | ess | | | | | |
| | Ь | Less: cost of goods so | | u | 1.070 | | | | |
| | c | Net income or (loss) fr | | | | 17,437 | 17,437 | | |
| | <u> </u> | Miscellaneous Re | | | Business Code | 17,437 | 17,437 | | |
| | 11a | | | | | | | | |
| | ``b | | | | | - | | | |
| | c | | | | | | | | |
| | d | All other revenue . | | | | | | | |
| | e | Total. Add lines 11a- | | | ▶ | | | | |
| | 12 | Total revenue. See in | | | 1 | 54,914,648 | 54,618,899 | | 295,749 |
| | | | | | | | | | Form 990 (2015) |

Part IX Statement of Functional Expenses

| Section | n 501(c)(3) and 501(c)(4) organizations must com | | | | |
|---------|---|-----------------------|------------------------------|---|---------------------------------------|
| | Check if Schedule O contains a respon | se or note to any lin | | | |
| | t include amounts reported on lines 6b, 7b, , and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 5 | Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees | 2,361,401 727,776 | | | |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 8 | Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 1,801,812 | | | |
| 9 | Other employee benefits | 1,699,514 | | | |
| 10 | Payroll taxes | | | | |
| 11 | Fees for services (non-employees) | | | | |
| a | Management | 3,534 | | | |
| b | Legal | 34,964 18,336 | · | | |
| d | Lobbying | 10,330 | · · | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) | | | | |
| 12 | Advertising and promotion | 177,019 | | | |
| 13 | Office expenses | 895,565 | | | |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | | | | |
| 17 | Travel | | | | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings . | 48,854 | | | |
| 20 | Interest | 2,732,568 | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization . | 3,680,390 | | | |
| 23 | Insurance | | | | · · · · · · · · · · · · · · · · · · · |
| 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| • | Burchased newsr | 20 204 572 | | | |
| a b | V/M/H tay | 38,204,573 | | | |
| C | Other deductions | 1,004,181 54,871 | | | <u> </u> |
| d | | 34,071 | | | |
| e | All other expenses | 1,469,290 | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 54,914,648 | | | |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720) | 0.10111040 | | | |

Part X Balance Sheet

| | | Check if Schedule O contains a response or note to any line in this Pa | rt X | | |
|-----------------------------|-----|---|--------------------------|-------------|-----------------------------|
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash-non-interest-bearing | 688,007 | 1 | 608,987 |
| | 2 | Savings and temporary cash investments | 1,800,000 | 2 | 1,030,000 |
| | 3 | Pledges and grants receivable, net | | 3 | |
| | 4 | Accounts receivable, net | 5,870,313 | 4 | 5,716,887 |
| | 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | | | |
| | | Complete Part II of Schedule L | | 5 | |
| S. | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | 7 | |
| As | 8 | Inventories for sale or use | 3,811,595 | 8 | 4,504,479 |
| | 9 | Prepaid expenses and deferred charges | 1,307,995 | | 1,262,236 |
| | 10a | Land, buildings, and equipment: cost or | | | 1/202/200 |
| | ь | Less: accumulated depreciation | 91,782,565 | 100 | 00 202 525 |
| | 11 | Investments—publicly traded securities | 91,702,303 | 11 | 96,362,535 |
| | 12 | Investments—other securities. See Part IV, line 11 | | 12 | |
| | 13 | Investments—program-related. See Part IV, line 11 | 21,933,277 | 13 | 23,396,184 |
| | 14 | Intangible assets | 21,000,211 | 14 | 23,330,104 |
| | 15 | Other assets. See Part IV, line 11 | 4,374,477 | | 3,850,663 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 131,568,229 | | 136,731,971 |
| | 17 | Accounts payable and accrued expenses | 5,232,715 | | 5,202,003 |
| | 18 | Grants payable | | 18 | 3,20,000 |
| | 19 | Deferred revenue | | 19 | |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D. | | 21 | |
| Liabilities | 22 | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and | | | |
| jab | | disqualified persons. Complete Part II of Schedule L | | 22 | |
| _ | 23 | Secured mortgages and notes payable to unrelated third parties | 78,164,897 | 23 | 80,854,204 |
| | 24 | Unsecured notes and loans payable to unrelated third parties | <u> </u> | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D | | | |
| | 26 | Total liabilities. Add lines 17 through 25 | 4,052,166 | | 5,076,245 |
| | 20 | Organizations that follow SFAS 117 (ASC 958), check here ▶ ☐ and | 87,449,778 | 26 | 91,132,452 |
| ces | | complete lines 27 through 29, and lines 33 and 34. | | | |
| an | 27 | Unrestricted net assets | | 27 | |
| Ba | 28 | Temporarily restricted net assets | | 28 | |
| P | 29 | Permanently restricted net assets | | 29 | |
| Net Assets or Fund Balances | | Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 30 through 34. | | | |
| ts (| 30 | Capital stock or trust principal, or current funds | | 30 | |
| se | 31 | Paid-in or capital surplus, or land, building, or equipment fund | · | 31 | |
| As | 32 | Retained earnings, endowment, accumulated income, or other funds | 44,118,451 | 32 | 45,599,519 |
| Ž | 33 | Total net assets or fund balances | 44,118,451 | | 45,599,519 |
| _ | 34 | Total liabilities and net assets/fund balances | 131,568,229 | | 136,731,971 |
| | | | | | Form 990 (2015) |

| _ | 4 | • |
|------|---|---|
| Page | ı | 4 |

| | 90 (2015) | | | P | age 12 |
|------|--|-----------|----------|----------|-----------------|
| Par | Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | <u> </u> | <u> </u> | _ | . 🗸 |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 54,9 | 14,648 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 54,9 | 14,648 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 44,1 | 18 <u>,45</u> 1 |
| 5 | Net unrealized gains (losses) on investments | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | 1,4 | 81,068 |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 33, column (B)) | 10 | | 45,59 | 99,519 |
| Part | XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," ex | plain in | | | |
| | Schedule O | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | √ |
| | If "Yes," check a box below to indicate whether the financial statements for the year were com- | piled or | | | |
| | reviewed on a separate basis, consolidated basis, or both: | | | | |
| | ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | ✓ | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audit | ed on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis | | | | |
| C | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for o | | | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent account | | 2c | ✓ | <u>L</u> |
| | If the organization changed either its oversight process or selection process during the tax year, ex | cplain in | | | |
| | Schedule O. | | | | |
| 3a | | | | | |
| | the Single Audit Act and OMB Circular A-133? | | 3a | | ✓ |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not under | | | | |
| | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a | udits. | 3b | | |
| | | | Forr | ո 990 | (2015) |
| | | | | | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Open to Public Inspection

| Name o | of the or | ganization | | Employer identification number |
|--------|-------------|---|--|--|
| South | eastern | Electric Cooperative, Inc. | | 46-0454373 |
| Par | | Organizations Maintaining Donor Adv | rised Funds or Other Similar Fur | ids or Accounts. |
| | | Complete if the organization answered | "Yes" on Form 990, Part IV, line 6. | |
| | - | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total | number at end of year | | |
| 2 | | egate value of contributions to (during year) | | |
| 3 | | egate value of grants from (during year) | | |
| 4 | | egate value at end of year | | |
| 5 | | he organization inform all donors and donor | advisors in writing that the assets h | eld in donor advised |
| | | are the organization's property, subject to the | | |
| 6 | | ne organization inform all grantees, donors, a | | |
| • | | for charitable purposes and not for the bene | | |
| | | | | |
| Par | t II | Conservation Easements. | · • . | |
| | | Complete if the organization answered | "Yes" on Form 990. Part IV. line 7. | |
| 1 | Purn | ose(s) of conservation easements held by the | | |
| • | | reservation of land for public use (e.g., recrea | | f a historically important land area |
| | | rotection of natural habitat | • | f a certified historic structure |
| | _ | reservation of open space | - Trescrivation o | r a certified flistoffe structure |
| 2 | | plete lines 2a through 2d if the organization h | eld a qualified conservation contribution | on in the form of a conservation |
| _ | | ment on the last day of the tax year. | sid a qualified conscivation contribution | Held at the End of the Tax Year |
| _ | | | | 2a |
| a | | | | |
| b | | acreage restricted by conservation easement ber of conservation easements on a certified | | |
| ب 5 | | per of conservation easements included in | | |
| d | | | | |
| _ | | ber of conservation easements modified, tran | | |
| 3 | tax y | | sterred, released, extiliguistica, or terr | miliated by the organization during the |
| | | ber of states where property subject to conse | nuction accoment is located | |
| 4 | | the organization have a written policy re | | proction handling of |
| 5 | | tions, and enforcement of the conservation ea | | · · · · · · · · · · · · · · · · · · · |
| 6 | Staff | and volunteer hours devoted to monitoring, inspec | ting, handling of violations, and enforcing | conservation easements during the year |
| | ▶ | | | |
| 7 | Amoı ►\$ | unt of expenses incurred in monitoring, inspection | ng, handling of violations, and enforcing | conservation easements during the year |
| 8 | Does | each conservation easement reported on line | 2(d) above satisfy the requirements of | f section 170(h)(4)(B)(i) |
| | and s | section 170(h)(4)(B)(וו)? | | · · · · · · · · · · · · · · · · · · · |
| 9 | In Pa | rt XIII, describe how the organization reports | conservation easements in its revenue | and expense statement, and |
| _ | | nce sheet, and include, if applicable, the text of | | |
| | | nization's accounting for conservation easem | | |
| Par | t III | Organizations Maintaining Collection | s of Art, Historical Treasures, or | Other Similar Assets. |
| | | Complete if the organization answered | The state of the s | |
| 1a | If the | organization elected, as permitted under SF | | |
| | | s of art, historical treasures, or other similar | , | |
| | | c service, provide, in Part XIII, the text of the | | |
| b | | e organization elected, as permitted under S | | |
| _ | | s of art, historical treasures, or other similar | , | |
| | | c service, provide the following amounts relat | | , |
| | | evenue included on Form 990, Part VIII, line 1 | • | b \$ |
| | (ii) A | ssets included in Form 990, Part X | | \$ |
| 2 | If the | e organization received or held works of art | historical treasures or other similar | r assets for financial gain, provide the |
| ~ | | ving amounts required to be reported under S | | |
| _ | | | | |
| a | | nue included on Form 990, Part VIII, line 1 | | · · · · • • • • • • • • • • • • • • • • |

| Schedule | D (Form | 990) | 2015 |
|----------|---------|------|------|
| | | | |

| Pag | ۵ | 2 |
|-----|---|---|
| | | |

| Part | Organizations Maintaining | | | | | | | | |
|-----------|--|---------------|------------------------------------|--|--------------------------|---------|-------------------------|---------------|-----------|
| (3 | Using the organization's acquisition, collection items (check all that apply): | | and other reco | ords, chec | k any of th | e follo | wing that are a | significant u | se of its |
| а | ☐ Public exhibition | | d | ☐ Loan | or exchang | ge prog | rams | | |
| b | ☐ Scholarly research | | е | ☐ Othe | r | _ | | | |
| С | ☐ Preservation for future generations | s | | | | | | | |
| 4 | Provide a description of the organiza XIII. | tion's collec | tions and expl | ain how t | hey further | the org | ganızation's exe | mpt purpos | e ın Part |
| 5 | During the year, did the organization assets to be sold to raise funds rather | | | | | | | _ | □ No |
| Pari | IV Escrow and Custodial Arra | | | <u>. </u> | | | | | |
| | Complete if the organization 990, Part X, line 21. | answered | l "Yes" on Fo | | | | | | orm |
| 1a | Is the organization an agent, trustee included on Form 990, Part X? | | | | | | | | □ No |
| b | If "Yes," explain the arrangement in P | art XIII and | complete the f | ollowing t | able: | | <i>F</i> | Amount | |
| С | Beginning balance | | | | | 10 | ; | | |
| d | Additions during the year | | | | | 10 | 1 | | |
| е | Distributions during the year | | | | | 16 | | | |
| f | Ending balance | | | | | 11 | f | | |
| 2a | Did the organization include an amou | | | | | | | | ☐ No |
| b | If "Yes," explain the arrangement in P | art XIII. Che | ck here if the e | xplanatio | n has been | provid | ed on Part XIII . | | |
| Par | | | | | | | | _ | |
| | Complete if the organization | | | | | | | | |
| | | (a) Current | year (b) Pr | or year | (c) Two year | rs back | (d) Three years bac | k (e) Four ye | ars back |
| 1a | Beginning of year balance | | | | | | | | |
| b | Contributions | | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | |
| d | Grants or scholarships | | | | | | | | |
| е | Other expenditures for facilities and | | - | | | | | | |
| | programs | | | | | | | | |
| f | Administrative expenses | | | | | | | | |
| g | End of year balance | | | | | | | | |
| 2 | Provide the estimated percentage of | | | ce (line 1g | g, column (a |)) held | as: | | |
| а | Board designated or quasi-endowme | nt 🕨 | <u></u> % | | | | | | |
| ь | Permanent endowment ▶ | % | | | | | | | |
| C | Temporarily restricted endowment ▶ | | <u>%</u> | | | | | | |
| | The percentages on lines 2a, 2b, and | | | | | | | | |
| 3a | Are there endowment funds not in the | e possessio | on of the organ | ızation th | at are held | and ad | lmınistered for tl | ne | |
| | organization by: | | | | | | | Ye | s No |
| | (i) unrelated organizations | | | | | | | 3a(i) | |
| | (ii) related organizations | | | | | | | 3a(ii) | |
| b | If "Yes" on line 3a(ii), are the related of | - | • | | | | | 3b | <u> </u> |
| 4 | Describe in Part XIII the intended use | | anızatıon's end | owment f | unds. | | | | |
| Par | t VI Land, Buildings, and Equi | | | | | | | | |
| _ | Complete if the organization | answered | I "Yes" on Fo | <u>rm 990, I</u> | Part IV, line | e 11a. | See Form 990 | , Part X, lin | e 10. |
| | Description of property | 1 , , | ost or other basis (investment) | 1 ' ' | or other basis other) | | Accumulated epreciation | (d) Book va | alue |
| 1a | Land | | | | 462,988 | | | | 462,988 |
| b | Buildings | | | ļ | 3,754,562 | | 1,118,073 | 2, | 638,489 |
| С | Leasehold improvements | | | <u> </u> | | | | | |
| d | Equipment | | | | 6,923,387 | | 4,212,557 | 2, | 710,830 |
| e | Other | | | | 116,766,362 | | 26,216,134 | 90, | 550,228 |
| Total. | . Add lines 1a through 1e. (Column (d) i | must equal I | Form 990, Part | X, columi | n (B), line 10 | Oc.) . | ▶ | 96, | 362,535 |

| Part VII | Investments—Other Securities. | | | | | | |
|--------------------------|--|-----------------------|----------|--------------------|--|-------------|---|
| | Complete if the organization answ | vered "Yes" on For | m 990 |), Part IV, lin | e 11b. : | See Forn | n 990, Part X, line 12. |
| | (a) Description of security or category (including name of security) | | (b) | Book value | | ٠,, | thod of valuation d-of-year market value |
| (1) Financial | | | | | _ | | |
| | neld equity interests | | | | | | |
| (3) Other | | | | | | | |
| (A) | | | | | | | |
| (B) | | | | | <u>. </u> | | |
| (C) | | | | | <u>. </u> | | |
| (D) (E) | | | <u> </u> | | <u> </u> | | |
| (F) | | | | | | | |
| (G) | | | | | | | |
| (H) | | | | | | | |
| | b) must equal Form 990, Part X, col (B) line 12.) ▶ | | | | | | |
| Part VIII | Investments - Program Related | | · | | <u> </u> | | |
| | Complete if the organization answ | | rm 990 |), Part IV, lin | e 11c. \$ | See Form | n 990, Part X, line 13. |
| | (a) Description of investment | | | Book value | | (c) Me | thod of valuation d-of-year market value |
| (1) Patrona | ge capital in associated orgs | | | 22,016,683 | Cost | | |
| | term certificates - NRUCFC | | | 726,556 | | | |
| | capital securities - NRUCFC | | · | 285,000 | Cost | | |
| (4) Investm | ents in economic development | | | 101,600 | Cost | | |
| (5) Member | ships in associated orgs | - | | 10,500 | Cost | | |
| (6) Other in | vestments | | | 255,845 | Cost | _ | |
| _(7) | | | | | | | |
| _(8) | | | | | | | |
| (9) Table (Cartering) | h) and a self-self (D) by 40) by | | | | | | |
| Part IX | b) must equal Form 990, Part X, col (B) line 13) Other Assets. | | | 23,396,184 | | | |
| Part IX | Complete if the organization answ | vered "Ves" on For | m 000 | Dart IV lin | o 11d (| Soo Eorm | 000 Part V line 15 |
| | | Description | 111 330 | o, raitiv, iiii | e iiu. | 366 1 0111 | (b) Book value |
| (1) | | , | | | | | (b) Book Value |
| (2) | | | | | | | |
| (3) | · · · · · · · · · · · · · · · · · · · | | | | | | |
| (4) | | | | | | | |
| (5) | | | | - | | | |
| (6) | | | | | | | |
| (7) | | | | | - | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| | mn (b) must equal Form 990, Part X, co | ol. (B) line 15.) | | | · · · | <u>.</u> .▶ | |
| Part X | Other Liabilities. Complete if the organization answline 25. | vered "Yes" on For | rm 990 |), Part IV, lin | e 11e o | r 11f. Se | e Form 990, Part X, |
| 1. | (a) Description of liability | (b) Book value | — Т | | | | |
| (1) Federal in | | (4) 500. 14.00 | | | | | |
| | operating provisions | | 19.276 | | | | |
| | ner deposits | | 57,586 | | | | |
| | maturities on long term debt | | 25,000 | | | | |
| (5) Deferred | | | 31,099 | | | | |
| | ory liabilites | · · · | 53,284 | | | | |
| (7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| | b) must equal Form 990, Part X, col (B) line 25.) ▶ | | 76,245 | | | | |
| - | r uncertain tax positions. In Part XIII, provi | | | - | | | • |
| organization' | s liability for uncertain tax positions under | FIN 48 (ASC 740). Che | eck here | of the text of the | ne footno | te has bee | en provided in Part XIII |

| Part | | econciliation of Revenue per Audited Financial Statements With Revenue per | Return. |
|----------|---------------|---|---|
| <u></u> | | enue, gains, and other support per audited financial statements | 1 54 597 011 |
| 2 | | included on line 1 but not on Form 990, Part VIII, line 12: | 54,597,011 |
| a | | alized gains (losses) on investments | |
| b | | services and use of facilities | |
| C | | es of prior year grants | |
| d | | escribe in Part XIII.) | |
| е | • | s 2a through 2d | 2e |
| 3 | | line 2e from line 1 | 3 54,597,011 |
| 4 | Amounts | s included on Form 990, Part VIII, line 12, but not on line 1: | |
| а | Investme | ent expenses not included on Form 990, Part VIII, line 7b 4a | |
| b | Other (D | escribe in Part XIII.) | |
| С | | s 4a and 4b | 4c |
| 5 | | enue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5 54,597,011 |
| Part | | econciliation of Expenses per Audited Financial Statements With Expenses pe | r Return. |
| | | omplete if the organization answered "Yes" on Form 990, Part IV, line 12a. | |
| 1 | • | penses and losses per audited financial statements | 1 52,553,247 |
| 2 | | s included on line 1 but not on Form 990, Part IX, line 25: | |
| а | | services and use of facilities 2a | |
| b | - | ur adjustments | |
| C | | sses | |
| d | | escribe in Part XIII.) | |
| е | | s 2a through 2d | 2e |
| 3 | | Inne 2e from line 1 | 3 52,553,247 |
| 4 | | s included on Form 990, Part IX, line 25, but not on line 1: | |
| a | | ent expenses not included on Form 990, Part VIII, line 7b 4a escribe in Part XIII.) | |
| b | • | escribe in Part XIII.) | 4C 2.361.401 |
| с 5 | | penses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | 4c 2,361,401 5 54,914,648 |
| | | upplemental Information. | 34,914,046 |
| | | criptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b | : Part V. line 4: Part X. line |
| | | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional in | |
| Part X | . line 2 - Th | ne cooperative adopted the provisions of Financial Accounting Standards Board Accounting Stan | dards Codification Topics |
| 1.911.22 | Critica | | |
| ASC 7 | 40-10 (pre | viously Financial Interpretation No. 48, Accounting for Uncertainty in Income Taxes), on January | I, 2009. The |
| 112.5.1 | | | |
| impler | mentation | of this standard had no impact on the financial statements. As of both the date of adoption, and a | s of December 31, 2015, |
| | | | |
| there | was no rec | ognized tax accrual. The cooperative would recognize future accrued interest and penalties relate | ed to unrecognized |
| | | | |
| tax be | nefits ın in | come tax expense if incurred. Generally, the cooperative is no longer subject to Federal tax exam | inations by tax |
| | | | |
| autho | rities for y | ears before 2009. | |
| | | | |
| | | | ···- |
| | | | |
| Part X | II, line 4b, | Other - GAAP doesn't recognize book vs. tax and the net margin of \$2,361,401 is the amount alloc | ated as patronage |
| | | | |
| capita | I credits fo | or 2015 which was reported as "benefits paid to or for members" on Form 990, Part IX, line 4 in the | Statement of Functional |
| | | | |
| Exper | ises. | | |
| | | | |
| | | | · |
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| | | | |

| Schedule D (Fo | rm 990) 2015 | Page 5 |
|----------------|--------------------------------------|---------|
| Part XIII | Supplemental Information (continued) | |
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SCHEDULE J (Form 990)

OMB No 1545-0047 2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Southeastern Electric Cooperative, Inc.

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990. Name of the organization

Employer identification number

46-0454373

| Part | Questions Regarding Compensation | | | | |
|------|--|---|-----|----------|----------|
| | · | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided 990, Part VII, Section A, line 1a. Complete Part III to provided to the complete Part III to provided the complete Pa | ded any of the following to or for a person listed on Form vide any relevant information regarding these items. | | | |
| | ✓ First-class or charter travel | Housing allowance or residence for personal use | | | |
| | ☐ Travel for companions | Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments | Health or social club dues or initiation fees | | | |
| | ☐ Discretionary spending account | Personal services (e.g., maid, chauffeur, chef) | | | |
| b | or reimbursement or provision of all of the exper | organization follow a written policy regarding payment nses described above? If "No," complete Part III to | | | |
| | explain | | 1b | ✓ | <u></u> |
| 2 | | to reimbursing or allowing expenses incurred by all Executive Director, regarding the items checked in line | 2 | ✓ | |
| | | | | <u> </u> | |
| 3 | Indicate which, if any, of the following the filing organ organization's CEO/Executive Director. Check all that related organization to establish compensation of the | t apply. Do not check any boxes for methods used by a | | | |
| | ☐ Compensation committee | ☐ Written employment contract | | | |
| | ☐ Independent compensation consultant ☐ | Compensation survey or study | | | |
| | Form 990 of other organizations | Approval by the board or compensation committee | | | |
| 4 | During the year, did any person listed on Form 990, Porganization or a related organization: | Part VII, Section A, line 1a, with respect to the filing | | | |
| а | Receive a severance payment or change-of-control p | payment? | 4a | | 1 |
| b | Participate in, or receive payment from, a supplement | tal nonqualified retirement plan? | 4b | | ✓ |
| С | Participate in, or receive payment from, an equity-bas | sed compensation arrangement? | 4c | | √ |
| | If "Yes" to any of lines 4a-c, list the persons and prov | vide the applicable amounts for each item in Part III. | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) org | anizations must complete lines 5–9 | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, II | | | | |
| | compensation contingent on the revenues of: | , , , , , , , , | | | |
| а | The organization? | | 5a | | |
| b | | | 5b | | _ |
| | If "Yes" to line 5a or 5b, describe in Part III. | | | | |
| | | | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, li compensation contingent on the net earnings of: | ine 1a, did the organization pay or accrue any | | | |
| а | | | 6a | | |
| b | <u> </u> | | 6b | - | |
| _ | If "Yes" on line 6a or 6b, describe in Part III. | | | | |
| - | For a constant of Form 2000 B. (1979) C. (1979) | A the de did the secondarities were de | | | |
| 7 | | A, line 1a, did the organization provide any non-fixed escribe in Part III | _ | | |
| 0 | • • | | 7 | - | |
| 8 | | aid or accrued pursuant to a contract that was subject egulations section 53.4958-4(a)(3)? If "Yes," describe | | | |
| | | | 8 | | |
| | | | | | |
| 9 | If "Yes" to line 8, did the organization also follow | w the rebuttable presumption procedure described in | | | |
| | Regulations section 53.4958-6(c)? | , | اما | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual. (B) Breakdown of W-2 and/or 1099-MISC compensation (F) Compensation in column (B) reported as deferred on prior Form 990 (C) Retirement and (D) Nontaxable benefits (E) Total of columns (B)(i)--(D) other deferred compensation (ii) Bonus & incentive (i) Base (A) Name and Title reportable compensation compensation compensation (i) 201,377 6,000 24,253 231,630 0 **Brad Schardin** (ú) 1 CEO/General Manager 0 (i) 112,290 14,679 22,931 149,900 0 Tim Chance (iı) 2 Operations Manager 0 (i) 116,681 15,264 23,140 155,085 0 John McDonald (ii) 3 CFO/Assistant Manager 0 (i) 108,200 52,586 24,612 185,398 Todd Nelson 0 (ii) 4 Consumer Relations & IT Mgr 0 (i) 56,280 22,692 109,646 188,618 0 Mark Neu (II) 5 Mktg & Member Services Mgr 0 (i) (ii) (i) (ii) (i) (ii) (i) (u) (i) (iı) 10 (i) (ii) 11 (i) 12 (i) (11) 13 (i) (ii) 14 (i) (ii) 15 (i) 16

Schedule J (Form 990) 2015

| Schedule J | n 990) 2015 Page 3 |
|---------------|---|
| | Supplemental Information |
| Provide | information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part |
| | The cooperative occasionally provides charter travel for directors, officers and key employees to attend meetings of associated organizations when it is more |
| | and expedient than ground transportation or commercial travel |
| Lost ellec | and expendent trial ground dairsportation or commercial veve |
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Schedule J (Form 990) 2015

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization ► Attach to Form 990 or 990-EZ.
► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Employer identification number

| Southeastern Electric Cooperative, Inc. | 46-0454373 |
|---|--------------------------------------|
| | |
| | |
| Form 990, Part VI, Section A, line 6 - Every consumer becomes a member of the cooperative upon rece | ipt of electric service. |
| | |
| Form 990, Part VI, Section A, line 7a - Each member has one vote. | |
| | |
| Form 200 Deat VI. Section & Jine 7b. Members must approve any bylaw amendments the substantial | disposition of appropriate property |
| Form 990, Part VI, Section A, line 7b - Members must approve any bylaw amendments, the substantial | disposition of cooperative property, |
| any mergers or consolidations, and the removal of any directors. | |
| | |
| Form 990, Part VI, Section A, line 8b - There are no committees with authority to act on behalf of the go | overning body. |
| | |
| | |
| Form 990, Part VI, Section B, line 11 - The Form 990 will be provided to, and reviewed with, all member | s of the board of directors by the |
| management staff at a meeting of the board held prior to filing. | |
| | |
| Form 990, Part VI, Section B, line 12c - To monitor and enforce compliance of the conflict of interest po | olicy, board members complete a |
| disclosure form upon election or appointment to the board and then annually during their tenure on th | e board. Any conflicts of interest |
| | c bourd. Any commets of merest |
| are disclosed to the board at the next board meeting. | |
| | |
| Form 990, Part VI, Section B, line 15 - The compensation of the CEO/General Manager is determined by | the board of directors taking into |
| consideration the results of a state, regional and national compensation survey. The board also applie | s the cooperative's policy on |
| | |
| wage and salary administration in their decision making process. The most recent adjustment to the c | ompensation of the CEO/General |
| Manager was effective November 2013. | |
| | |
| Form 990, Part VI, Section B, line 15b - The CEO/General Manager is responsible for proposing an agg | regate wage and salary package |
| to the board of directors for their approval. Individual compensation levels are determined by the CEO | |
| | |
| with the cooperative's wage and salary administration policy which utilizes a state, regional and nation | nal compensation survey. |

| Schedule O (Form 990 or 990-EZ) (2015) | Page 2 |
|---|--|
| Name of the organization | Employer identification number |
| Southeastern Electric Cooperative, Inc. | 46-0454373 |
| Form 990, Part VI, Section C, line 19 - The cooperative's governing documents, conflict of interest p | policy and financial statements are |
| available to the cooperative's members but not the general public. Bylaws and financial statements | are routinely provided to the |
| members. The conflict of interest policy would be provided to a member upon request. | |
| | |
| Form 990, Part IX, line 4 - Although technically not an expense, we have included the capital credit | allocation as "benefits paid |
| to or for members" because within the Non-Profit Operation section of our bylaws, it states "All suc | ch amounts credited to the capital |
| account of any patron shall have the same status as though they had been paid to the patron in case | sh in pursuance of a legal obligation |
| to do so and the patron had then furnished the Cooperative corresponding amounts for capital." | ······ |
| | |
| Form 990, Part XI, line 9 · The increase in net assets results from the allocation of \$2,361,401 in patr | ronage capital credits, the retirement |
| (refund) of \$989,944 in patronage capital credits and an increase in other equities of \$109,611 for a | total of \$1,481,068. |
| | |
| Form 990, Part VII, Column F, Other Compensation - Included in Other Compensation is the estimat | ed current year increase or decrease |
| in the actuarial values of the defined benefit plan as calculated by the Administrator. The current ye | ear increase or decrease does not |
| represent current year contributions to the plan. | · |
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