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Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public. ▶ Information about Form 990 and its instructions is at www.irs.gov/form990	OMB No 1545-0047 2015 Open to Public Inspection
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A For the 2015 calendar year, or tax year beginning 01-01-2015 , and ending 12-31-2015			
B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Final return/terminated ☐ Amended return ☐ Application pending	C Name of organization United States Polo Association Inc		D Employer identification number 36-3016024
	Doing business as		E Telephone number (800) 232-8772
	Number and street (or P O box if mail is not delivered to street address) 12300 South Shore Blvd No 218	Room/suite	
	City or town, state or province, country, and ZIP or foreign postal code Wellington, FL 33414		G Gross receipts \$ 98,063,758
F Name and address of principal officer Duncan Huyler 12300 South Shore Blvd No 218 Wellington, FL 33414		H(a) Is this a group return for subordinates? ☐ Yes ☒ No	
I Tax-exempt status ☐ 501(c)(3) ☒ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527		H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list (see instructions)	
J Website: ▶ www.uspolo.org		H(c) Group exemption number ▶	
K Form of organization ☐ Corporation ☐ Trust ☒ Association ☐ Other ▶		L Year of formation 1890	M State of legal domicile FL

Part I Summary			
Activities & Governance	1 Briefly describe the organization's mission or most significant activities Promote, coordinate and supervise national and international polo games		
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3 Number of voting members of the governing body (Part VI, line 1a) 3 29		
	4 Number of independent voting members of the governing body (Part VI, line 1b) 4 22		
	5 Total number of individuals employed in calendar year 2015 (Part V, line 2a) 5 33		
	6 Total number of volunteers (estimate if necessary) 6 180		
	7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 17,301		
	7b Net unrelated business taxable income from Form 990-T, line 34 7b 13,48		
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	0	0
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	2,676,922	2,406,908
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	8,001,746	10,214,148
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	15,563,133	17,428,331
	12	26,241,801	30,049,388
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	916,245	1,035,163
	14 Benefits paid to or for members (Part IX, column (A), line 4)	44,846	65,270
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	2,589,225	2,996,290
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 0		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	7,529,263	8,220,500
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	11,079,579	12,317,223
	19 Revenue less expenses Subtract line 18 from line 12	15,162,222	17,732,159
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	96,916,849	107,577,948
	22 Net assets or fund balances Subtract line 21 from line 20	744,740	1,042,500
	22	96,172,109	106,535,448

Part II Signature Block					
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge					
Sign Here	Signature of officer				2016-11-10
	Duncan Huyler CEO Type or print name and title				Date
Paid Preparer Use Only	Print/Type preparer's name Jeffrey D Frank		Preparer's signature Jeffrey D Frank	Date	Check ☐ if self-employed PTIN P00287234
	Firm's name ▶ Deloitte Tax LLP			Firm's EIN ▶ 86-1065772	
	Firm's address ▶ 111 Monument Circle Suite 4200 Indianapolis, IN 46204			Phone no (317) 464-8600	

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III ☒

1 Briefly describe the organization's mission

Organized to promote the game of polo, to coordinate the activities of its member clubs, and to supervise national and international polo games

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ including grants of \$) (Revenue \$)
Polo Umpire Program - The Umpire Program was developed to maintain consistency in the game and has evolved to become a high standard of certification with international recognition. This program supports all aspects of umpire services and programs within United States Polo Association, Inc. to meet the continually increasing demand for quality and consistent umpiring. This includes training and certification, availability of certified umpires to clubs which ensure a uniform system of rules and guidelines for all players, and administration of the Club and Circuit Umpire Expense Reimbursement Program along with the Umpire Exchange Program

4b (Code) (Expenses \$ including grants of \$) (Revenue \$)
Brand Strategy - This includes publications, marketing, tournament coordination, social media, strategies to promote awareness and growth in the sport of polo among membership and the general public. Members also benefit from receiving Polo Players' Edition, the official publication of United States Polo Association, Inc., which contains regular articles about game strategy and playing tips, horse care, international polo, social news, and game results

4c (Code) (Expenses \$ including grants of \$) (Revenue \$)
Member Services Programs - The Member Services Programs support all aspects of member services and programs within United States Polo Association, Inc. ("USPA"), provide a positive member experience at all levels of the game in order to maintain and increase current levels of membership and encourage growth in the sport, including a venue for competing and maintaining the sport and tournaments supporting all levels of players and connections with players and games from other countries. Member publications include the annual rule book and year book which contain information regarding USPA, including rules, membership, and other topics

See Additional Data

4d Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ►

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b Yes	
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a Yes	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 	14b Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 	15 Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	Yes	
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Check if Schedule O contains a response or note to any line in this Part V ☐

Form **990** (2015)

Part VI Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O	1a 29		
b Enter the number of voting members included in line 1a, above, who are independent	1b 22		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6 Did the organization have members or stockholders?	6	Yes	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a The governing body?	8a	Yes	
b Each committee with authority to act on behalf of the governing body?	8b	Yes	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a	No
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	No
b Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13 Did the organization have a written whistleblower policy?	13	No
14 Did the organization have a written document retention and destruction policy?	14	No
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	Yes
b Other officers or key employees of the organization	15b	Yes
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed **CA**

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, address, and telephone number of the person who possesses the organization's books and records
►Susan Present 12300 South Shore Blvd 218 Wellington, FL 33414 (800) 232-8772

Check if Schedule O contains a response or note to any line in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

[illegible]

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 7

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 11

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f				
	g	Noncash contributions included in lines 1a-1f \$					
	h	Total. Add lines 1a-1f					
Program Service Revenue	2a	Umpiring	Business Code 711300	1,029,608	1,029,608		
	b	Membership Dues & Assn	711300	625,950	625,950		
	c	Tournaments	711300	334,996	334,996		
	d	Sponsorships	711300	321,360	308,750	12,610	
	e	Advertising	711300	45,150	45,150		
	f	All other program service revenue		49,845	45,154	4,691	
	g	Total. Add lines 2a-2f		2,406,909			
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		5,811,495		
4		Income from investment of tax-exempt bond proceeds . .					
5		Royalties		17,428,331			17,428,331
6a		Gross rents	(i) Real (ii) Personal				
		b	Less rental expenses				
		c	Rental income or (loss)				
		d	Net rental income or (loss)				
7a		Gross amount from sales of assets other than inventory	(i) Securities (ii) Other				
		b	Less cost or other basis and sales expenses				
		c	Gain or (loss)				
		d	Net gain or (loss)		4,402,653		4,402,653
8a		Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18	a				
		b	Less direct expenses	b			
		c	Net income or (loss) from fundraising events . .				
9a		Gross income from gaming activities See Part IV, line 19	a				
		b	Less direct expenses	b			
		c	Net income or (loss) from gaming activities . . .				
10a		Gross sales of inventory, less returns and allowances .	a				
		b	Less cost of goods sold . . .	b			
		c	Net income or (loss) from sales of inventory . .				
	Miscellaneous Revenue		Business Code				
11a							
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d						
12	Total revenue. See Instructions			30,049,388	2,389,608	17,301	27,642,479

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	701,377			
2	Grants and other assistance to domestic individuals. See Part IV, line 22	316,281			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	17,505			
4	Benefits paid to or for members	65,276			
5	Compensation of current officers, directors, trustees, and key employees	834,256			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,689,946			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	35,922			
9	Other employee benefits	272,266			
10	Payroll taxes	163,900			
11	Fees for services (non-employees)				
a	Management				
b	Legal	284,034			
c	Accounting	71,269			
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	180,722			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	329,895			
12	Advertising and promotion				
13	Office expenses	559,198			
14	Information technology	45,482			
15	Royalties				
16	Occupancy	65,830			
17	Travel	532,469			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	318,881			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	90,776			
23	Insurance	375,352			
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a	Polo Development	1,690,545			
b	Brand Strategy	1,584,458			
c	Umpiring Expenses	1,562,436			
d	Member Polo Experience	529,153			
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	12,317,229			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720)				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing				1	
	2	Savings and temporary cash investments			19,700,145	2	14,099,714
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			2,906,586	4	3,369,686
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			270,480	9	414,882
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	188,276			
	b	Less: accumulated depreciation	10b	101,877	109,257	10c	86,399
	11	Investments—publicly traded securities			63,897,870	11	78,816,575
	12	Investments—other securities. See Part IV, line 11			9,332,511	12	10,130,692
	13	Investments—program-related. See Part IV, line 11				13	
	14	Intangible assets			350,000	14	510,000
	15	Other assets. See Part IV, line 11			350,000	15	150,000
	16	Total assets. Add lines 1 through 15 (must equal line 34)			96,916,849	16	107,577,948
Liabilities	17	Accounts payable and accrued expenses			498,565	17	784,325
	18	Grants payable				18	
	19	Deferred revenue			246,175	19	258,175
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			744,740	26	1,042,500
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			96,172,109	27	106,535,448
	28	Temporarily restricted net assets				28	
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			96,172,109	33	106,535,448
	34	Total liabilities and net assets/fund balances			96,916,849	34	107,577,948

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	30,049,388
2	Total expenses (must equal Part IX, column (A), line 25)	2	12,317,229
3	Revenue less expenses Subtract line 2 from line 1	3	17,732,159
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	96,172,109
5	Net unrealized gains (losses) on investments	5	-7,368,820
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	106,535,448

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII ☐

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	Yes	
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:
Software Version:
EIN: 36-3016024
Name: United States Polo Association Inc

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Code	(Expenses \$	including grants of \$	(Revenue \$
Program/Polo Development - Multiple initiatives aimed at enhancing and growing the sport of polo Major initiatives include player growth and development, including (1) Junior Polo/NYTS - Provides a venue to grow younger players in the sport (2) Intercollegiate/Interscholastic - Created to promote and grow the sport of polo by providing maximum exposure to the sport, recruiting collegiate and scholastic institutions, coordinating activities of member schools and players, providing for organized competition, including sponsoring and administering regional and national tournaments with an emphasis on sportsmanship, fairness and safety nationwide (3) Team USPA - Identifies young, talented American players and provides mentored training and playing opportunities, leading to a pool of highly rated amateur and professional players which helps develop and grow the sport of polo (4) USPA tournaments - Supports players of all categories, providing a venue for competing and maintaining the sport			

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Joseph P Meyer President (End 10/15), Chairman	10 00 0 00	X		X				0	0	
Charles W Weaver Chairman, Trustee (End 10/15)	10 00 0 20	X		X				0	0	
Thomas Gose Secretary (Start 10/15)	2 00 0 00	X		X				0	0	
Daniel K Walker Secretary (End 10/15)	2 00 0 00	X		X				0	0	
Samuel Ramirez Jr Treasurer (Start 10/15)	2 00 0 00	X		X				0	0	
Edward R Campbell III Treasurer (End 10/15), President	3 00 0 00	X		X				0	0	
Anthony L Coppola Trustee (Start 4/15)	2 00 0 00	X						0	0	
Avery S Chapman Trustee (End 10/15)	2 00 0 00	X						0	0	
Britt Baker Trustee	2 00 0 00	X						0	0	
Charles W Smith Trustee (End 10/15)	2 00 0 20	X						0	0	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Christopher Dawson Trustee	2 00 0 00	X						0	0	0
Chrys D Beal Trustee (End 10/15)	2 00 0 00	X						0	0	0
Dale Smicklas Trustee	2 00 0 00	X						0	0	0
Daniel Coleman Trustee	2 00 0 00	X						0	0	0
David Ragland Trustee	2 00 0 00	X						0	0	0
Dennis L Geiler Trustee	2 00 0 00	X						0	0	0
Dr Richard T Caleel Trustee (End 10/15)	2 00 0 20	X						0	0	0
Erica Gandomcar-Sachs Trustee	2 00 0 00	X						0	0	0
George R Dill Trustee (Start 10/15)	2 00 0 20	X						15,720	0	0
James H Burton III Trustee	2 00 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
John F Flournoy Jr Trustee	2 00 0 00	X						0	0	0
Julio Arellano Trustee (Start 10/15)	2 00 0 00	X						0	0	0
Leighton Jordan Trustee	2 00 0 00	X						0	0	0
Mark V Sedacca Trustee	2 00 0 00	X						0	0	0
Maureen Brennan Trustee (Start 10/15)	2 00 0 00	X						0	0	0
Melissa Ganzi Trustee	2 00 0 20	X						0	0	0
Patrick Nesbitt Trustee	2 00 0 20	X						0	0	0
Paul Jomayvaz Trustee	2 00 0 00	X						0	0	0
Peter F Poor Trustee (Start 10/15)	2 00 0 00	X						0	0	0
Robert P Jomayvaz III Trustee	2 00 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensatio from the organization and related organization
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Robert Petersen Trustee	2 00 0 00	X						0	0	
Russell A Sheldon Trustee (End 5/15)	2 00 0 00	X						0	0	
Scott Walker Trustee (Start 10/15)	2 00 0 00	X						0	0	
Stephen A Orthwein Jr Trustee	2 00 0 00	X						0	0	
Steve S Armour Trustee	2 00 0 00	X						0	0	
Stewart Armstrong Trustee (Start 10/15)	2 00 0 00	X						0	0	
Sunset Hale Trustee (End 4/15)	2 00 0 00	X						4,500	0	
Duncan Huyler CEO (Start 7/15)	40 00 0 00			X				136,300	0	4,320
Peter J Rizzo CEO (End 12/15)	40 00 0 00			X				249,403	0	244,720
Susan C Present CFO	40 00 0 00			X				187,950	0	14,150

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Charles A Muldoon Exec Dir - Umpires LLC	40 00 0 00					X		135,730	0	10,220
Kristine Bowman Exec Dir - Polo Dev	40 00 0 00					X		147,536	0	14,520
Stephen F Lane Umpire - Head Instructor	40 00 0 00					X		108,458	0	13,560
Robert Puetz Exec Dir - Services	40 00 0 00					X		139,777	0	14,680

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization
United States Polo Association Inc

Employer identification number
36-3016024

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No	

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Protection of natural habitat

☐ Preservation of open space

☐ Preservation of an historically important land area

☐ Preservation of a certified historic structure

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
►

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$

(ii)

Assets included in Form 990, Part X

► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$

b

Assets included in Form 990, Part X

► \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets
(continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes☐ No

Part IV Escrow and Custodial Arrangements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

	Yes	No
3a(i)		
3a(ii)		
3b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?		

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment.
Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		6,499	4,356	2,143
d Equipment		156,889	76,346	80,543
e Other		24,888	21,175	3,713
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))				86,399

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
Part X, Line 2	From the consolidated audited financial statements of United States Polo Association, Inc. and Subsidiaries ("USPA") The USPA is exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code. Unrelated business income is subject to income tax. Income and expenses of Umpires LLC, Marketing LLC, and Polo Development LLC are reported with USPA's income as these three LLC's are considered disregarded entities for income tax purposes. For USPA Global Licensing, Inc. (USPAGL), income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for temporary differences between the basis of assets and liabilities for financial and income tax purposes. Deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be deductible or taxable when the assets and liabilities are recovered or settled. USPAGL conducts business with a number of foreign licensees, and, to the extent that the royalties are subject to foreign taxation, it is the responsibility of the licensee to withhold and remit the tax to the appropriate taxing authority. The USPA and subsidiaries evaluate whether the tax positions taken by USPA and subsidiaries will more likely than not (greater than 50%) be sustained upon examination by the appropriate tax authority. As of December 31, 2015 and 2014, USPA and subsidiaries have recorded no liability for the tax positions taken. Tax years that are open include the years 2013 to 2015.

Part XIII **Supplemental Information** *(continued)*

Return Reference	Explanation

**SCHEDULE F
(Form 990)****Statement of Activities Outside the United States**

OMB No 1545-0047

2015**Open to Public
Inspection**

▶ **Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.**

▶ **Attach to Form 990.**

▶ **Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.**

Department of the Treasury
Internal Revenue Service

Name of the organization
United States Polo Association Inc

Employer identification number

36-3016024

Part I General Information on Activities Outside the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

- 1 For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ **Yes** ☐ **No**
- 2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States
- 3** Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) See Add'l Data					
(2)					
(3)					
(4)					
(5)					
3a Sub-total	0	58			381,410
b Total from continuation sheets to Part I	0	9			62,098
c Totals (add lines 3a and 3b)	0	67			443,508

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			North America	Club and Membership Development	6,000	Check			
(2)									
(3)									
(4)									

2

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶

0

3

Enter total number of other organizations or entities ▶

1

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U S Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U S Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990)*

☐

Yes

☒

No

Part V **Supplemental Information**

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
Part I, Line 2	Monitoring funds by review ing scorecards and other means, such as club visits

990 Schedule F, Supplemental Information

Return Reference	Explanation
Schedule F, Part V	The amounts reported in Schedule F were determined using the accrual method of accounting

Additional Data

Software ID:
Software Version:
EIN: 36-3016024
Name: United States Polo Association Inc

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
Central America & the Caribbean	0	4	Program services	International Event	5,750
Europe (including Iceland & Greenland)	0	3	Program services	International Event	16,506
North America	0	3	Program services	International Event	8,539

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
South America	0	22	Program services	International Event	149,260
South Asia	0	11	Program services	International Event	18,744
North America	0	6	Grant-making		11,505

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
East Asia and the Pacific	0	8	Program services	International Event	160,171
East Asia and the Pacific	0	1	Program services	Umpire Services	10,935
Central America & the Caribbean	0	1	Program services	Umpire Services	3,267

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
North America	0	5	Program services	Umpire Services	10,372
South America	0	3	Program services	Umpire Services	48,459

2015

36-3016024

(h) Purpose of grant or assistance

[illegible]

Schedule I (Form 990) 2015

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) Polo Development Initiative	13	86,368			
(2) USPA Team Stipends	12	82,171			
(3) Insurance Reimbursement	1	8,000			
(4) PUMP6	1	6,221			
(5) Excellence Award	1	5,000			
(6) Committee Armed Forces	1	1,164			
(7) Arena Incentive Program	1	232			

Part IV **Supplemental Information.** Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
Part I, Line 2	The Organization uses the following procedures for monitoring use of grant funds in the United States - Club visits, - Scorecard completion with various points measuring metrics such as achievements, goals, benchmarking, etc , - Continuous mentoring support, and - Progress monitoring

Additional Data

Software ID:
Software Version:
EIN: 36-3016024
Name: United States Polo Association Inc

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Aiken Polo Club Inc PO Box 3021 Aiken,SC 29802	57-0778833	501(c)(3)	10,800				Club and Membership Development
Barefield Polo Club Inc 509 Byram Kingwood Rd Frenchtown, NJ 08825	45-5063452	501(c)(6)	5,500				Club and Membership Development
Barrington Hills Polo Club 208A Braeburn Rd Barrington Hills, IL 60010	36-4230561	501(c)(7)	10,004				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Being the Change Inc 2030 W Baseline Rd 182-216 Phoenix, AZ 85041	46-4520564	501(c)(3)	5,201				Club and Membership Development
Bend Polo Club LLC 833 NW Stonepine Dr Bend, OR 97701	47-4003263		5,500				Club and Membership Development
Border Circuit Polo School Inc 1925 Alvarez Rd Anthony, NM 88021	90-0535445		5,539				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Brandywine Polo Club LLC PO Box 568 Unionville, PA 19375	46-2524595		7,450				Club and Membership Development
California Polo Club Inc 16060 Ventura Blvd 105-268 Encino, CA 91436	95-4503823		8,000				Club and Membership Development
Centaur Polo LLC 3728 S Bay Road NE Olympia, WA 98506	95-4723674		5,501				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Central Coast Polo Club Inc 2320 Clark Valley Rd Los Osos, CA 93402	71-0891330	501(c)(3)	7,705				Club and Membership Development
Central New York 451 Sheffield Rd Ithaca, NY 14850	27-1362866	501(c)(7)	6,376				Club and Membership Development
Country Farms Polo Inc 200 Bellport Ave Medford, NY 11763	11-3335273		12,412				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DDB Customs Inc 9239 Hester Rd Hurdle Mills, NC 27541	56-1908757		9,448				Club and Membership Development
Eldorado Polo Club Inc 50950 Madison Street Indio, CA 92201	95-2088037		16,400				Club and Membership Development
Empire Polo Club Inc 81-800 Avenue 51 Indio, CA 92201	95-4248556		9,100				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Grand Champion Polo Club Palm Beach Inc 3629 Aiken Ct Wellington, FL 33414	26-0142806		8,000				Club and Membership Development
Great Meadow Polo Club LLC 5089 Old Tavern Rd The Plains, VA 20198	27-2545349		6,500				Club and Membership Development
Florida Polo Inc dba Gulfstream Polo LLC 4550 Polo Club Road Lake Worth, FL 33467	59-1096396		5,325				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Haviland Hollow Polo Club LLC 815 East Branch Rd Patterson, NY 12563	51-0645222		6,500				Club and Membership Development
Houston Polo Club 8552 Memorial Dr Houston, TX 77024	76-0046253		33,600				Club and Membership Development
IPC Polo LLC 940 Carbindale Rd Wellington, FL 33414	20-0143389		6,400				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Mauí Polo Club Association Inc 77 Anuhea Place Makawao, HI 96768	27-2116233	501(c)(7)	7,083				Club and Membership Development
Mauna Kea Polo Club PO Box 353 Kamuela, HI 96743	44-4488519		11,500				Club and Membership Development
National Museum of Polo and Hall of Fame 9011 Lake Worth Road Lake Worth, FL 33467	36-3308567	501(c)(3)	90,000				Matching Funds Program

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Myopia Hunt Club 435 Bay Rd South Hamilton, MA 01982	04-1648210	501(c)(7)	10,900				Club and Membership Development
New Bridge Polo Club Inc 862 New Bridge Road Aiken, SC 29805	20-0485702		5,300				Club and Membership Development
New Orleans Polo Club Inc PO Box 1202 Folsom, LA 70437	27-0584800		17,550				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NWA Polo Club and Association 14955 Shipe Rd Gravette, AR 72736	46-4842562	501(c)(4)	8,076				Club and Membership Development
Pine Tree Farms 4285 125th Ave S Wellington, FL 33449	65-0697410		7,000				Club and Membership Development
Polo Ranches of Sarasota LLC 8201 Polo Club Lane Sarasota, FL 34240	65-0329191		10,000				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Poway Valley Riders Association PO Box 77 Poway, CA 92074	95-2795289	501(c)(4)	8,000				Club and Membership Development
Ranchez LLC 3735 FM 1643 Winnsboro, TX 75494	47-2350295		5,750				Club and Membership Development
River Valley Equestrian Center 9104 Soldin Lane El Cajon, CA 92021	46-5445238		7,517				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Santa Barbara Polo & Racquet Inc 3375 Foothill Rd Ste 1200 Carpinteria, CA 93013	95-2771762	501(c)(7)	6,500				Club and Membership Development
Sarasota Polo Club 8201 Polo Club Lane Sarasota, FL 34240	65-0329191		5,600				Club and Membership Development
Scholarship America Inc PO Box 240 Saint Peter, MN 56082	26-0097114	501(c)(3)	24,000				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Sioux Falls Polo Club Inc 1942 S 1st Ave Sioux Falls, SC 57105	32-0449992		7,493				Club and Membership Development
South Bay Polo Club Inc 1290 Masten Ave Gilroy, CA 95020	46-4658127		7,350				Club and Membership Development
St Louis Polo Club LLC 9909 Clayton Rd Suite 210 St Louis, MO 63124	20-1255361	501(c)(7)	10,136				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Stage Hill Polo School Inc 42 Low St Newbury, MA 01951	04-3576122		6,500				Club and Membership Development
Twin City Polo Club Inc 4432 Hwy 25 SE Buffalo, MN 55313	41-1834081		12,044				Club and Membership Development
Virginia Polo Inc 1082 Forest Lodge Ln Charlottesville, VA 22903	54-1569671	501(c)(3)	15,500				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Wagener Polo Club 5720 Wagener Rd Wagener, SC 29164	46-5443193		7,400				Club and Membership Development
Westchester Newport Polo Inc 2503 East Main Road Portsmouth, RI 02871	05-0458298		6,500				Club and Membership Development
Will Rogers Polo Club Inc 10948 Bloomfield St 109 Studio City, CA 91603	20-3430908	501(c)(3)	6,008				Club and Membership Development

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Yale Polo & Equestrian Center Inc 64 Whetstone Rd Harwinton, CT 06791	27-0820382	501(c)(3)	6,500				Club and Membership Development
La Conner Polo Club 16278 La Conner Whitney Road La Conner, WA 98257	75-3060825		7,055				Club and Membership Development

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
United States Polo Association Inc

Employer identification number
36-3016024

Part I

Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ☒ Compensation committee ☐ Written employment contract ☐ Independent compensation consultant ☒ Compensation survey or study ☒ Form 990 of other organizations ☒ Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment? 4a No b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b No c Participate in, or receive payment from, an equity-based compensation arrangement? 4c No If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? 5a b Any related organization? 5b If "Yes," on line 5a or 5b, describe in Part III.		
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? 6a b Any related organization? 6b If "Yes," on line 6a or 6b, describe in Part III.		
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.	7	
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.	8	
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column(B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 Peter J Rizzo CEO (End 12/15)	(i)	223,611 -----	25,000 -----	792 -----	233,963 -----	10,761 -----	494,127 -----	0 -----
	(ii)	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----
2 Susan C PresentCFO	(i)	172,554 -----	15,000 -----	396 -----	3,921 -----	10,229 -----	202,100 -----	0 -----
	(ii)	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----
3 Kristine Bowman Exec Dir - Polo Dev	(i)	137,260 -----	10,000 -----	276 -----	4,118 -----	10,406 -----	162,060 -----	0 -----
	(ii)	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----
4 Robert Puetz Exec Dir - Services	(i)	124,519 -----	15,000 -----	258 -----	0 -----	14,686 -----	154,463 -----	0 -----
	(ii)	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----	0 -----

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
------------------	-------------

Name of the organization United States Polo Association Inc	Employer identification number 36-3016024
--	--

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only)

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No

Total	▶ \$	
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Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1) Aspen Valley Polo Club LLC	Melissa Ganzl (Trustee) is over 35% owner of Aspen Valley Polo Club LLC	3,000	Grant	Polo Development Initiative
(2) Grand Champion Polo Club Palm Beach Inc	Melissa Ganzl (Trustee) is over 35% owner of Grand Champion Polo Club Palm	8,000	Grant	Polo Development Initiative
(3) Haviland Hollow Polo Club LLC	Samuel Ramirez, Jr (Trustee) is over 35% owner of Haviland Hollow Polo Clu	6,500	Grant	Polo Development Initiative
(4) Jared Sheldon	Family Member of Trustee of the Organization (Russell A Sheldon)	6,500	Stipend	Polo Development
(5) La Conner Polo Club	George R Dill (Trustee) is over 35% owner of La Conner Polo Club	7,055	Grant	Polo Development Initiative and Umpire Initiative
(6) Pie Town Polo Club	Daniel Coleman (Trustee) is over 35% owner of Pie Town Polo Club	1,100	Grant	Umpire Initiative
(7) Port Mayaca Polo Club	Family member of Stephen A Orthwein, Jr (Trustee) is over 35% owner of P	2,900	Grant	Umpire Initiative
(8) Stage Hill Polo School Inc	Peter F Poor (Trustee) is over 35% owner of Stage Hill Polo School, Inc	6,500	Grant	Polo Development Initiative
(9) Steve Krueger	Family Member of Trustee of the Organization (Chrys D Beal)	5,000	Stipend	Polo Development
(10) Virginia International Polo Club	Maureen Brennan (Trustee) is over 35% owner of Virginia International Polo	2,472	Grant	Umpire Initiative

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) Rizzo Management Corp	CEO of organization is VP of Rizzo Management Corp	220,765	Purchase publishing services for the Polo Players' Edition monthly magazine		No

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation
Sch L, Part III, Grants or Assistance Benefiting Interested Persons	(a) Name of Interested Person Aspen Valley Polo Club LLC (b) Relationship Between Interested Person and the Organization Melissa Ganzl (Trustee) is over 35% owner of Aspen Valley Polo Club LLC (c) Amount of Assistance \$3,000 (d) Type of Assistance Grant (e) Purpose of Assistance Polo Development Initiative (a) Name of Interested Person Grand Champion Polo Club Palm Beach, Inc (b) Relationship Between Interested Person and the Organization Melissa Ganzl (Trustee) is over 35% owner of Grand Champion Polo Club Palm Beach, Inc (c) Amount of Assistance \$8,000 (d) Type of Assistance Grant (e) Purpose of Assistance Polo Development Initiative (a) Name of Interested Person Haviland Hollow Polo Club LLC (b) Relationship Between Interested Person and the Organization Samuel Ramirez, Jr (Trustee) is over 35% owner of Haviland Hollow Polo Club LLC (c) Amount of Assistance \$6,500 (d) Type of Assistance Grant (e) Purpose of Assistance Polo Development Initiative (a) Name of Interested Person Jared Sheldon (b) Relationship Between Interested Person and the Organization Family Member of Trustee of the Organization (Russell A Sheldon) (c) Amount of Assistance \$6,500 (d) Type of Assistance Stipend (e) Purpose of Assistance Polo Development (a) Name of Interested Person La Conner Polo Club (b) Relationship Between Interested Person and the Organization George R Dill (Trustee) is over 35% owner of La Conner PC (c) Amount of Assistance \$7,055 (d) Type of Assistance Grant (e) Purpose of Assistance Polo Development Initiative and Umpire Initiative (a) Name of Interested Person Pie Town Polo Club (b) Relationship Between Interested Person and the Organization Daniel Coleman (Trustee) is over 35% owner of Pie Town Polo Club (c) Amount of Assistance \$1,100 (d) Type of Assistance Grant (e) Purpose of Assistance Umpire Initiative (a) Name of Interested Person Port Mayaca Polo Club (b) Relationship Between Interested Person and the Organization Family member of Stephen A Orthwein, Jr (Trustee) is over 35% owner of Port Mayaca Polo Club (c) Amount of Assistance \$2,900 (d) Type of Assistance Grant (e) Purpose of Assistance Umpire Initiative (a) Name of Interested Person Stage Hill Polo School, Inc (b) Relationship Between Interested Person and the Organization Peter F Poor (Trustee) is over 35% owner of Stage Hill Polo School, Inc (c) Amount of Assistance \$6,500 (d) Type of Assistance Grant (e) Purpose of Assistance Polo Development Initiative (a) Name of Interested Person Steve Krueger (b) Relationship Between Interested Person and the Organization Family Member of Trustee of the Organization (Chrys D Beal) (c) Amount of Assistance \$5,000 (d) Type of Assistance Stipend (e) Purpose of Assistance Polo Development (a) Name of Interested Person Virginia International Polo Club (b) Relationship Between Interested Person and the Organization Maureen Brennan (Trustee) is over 35% owner of Virginia International Polo Club (c) Amount of Assistance \$2,472 (d) Type of Assistance Grant (e) Purpose of Assistance Umpire Initiative
Sch L, Part IV, Business Transactions Involving Interested Persons	(a) Name of Interested Person Rizzo Management Corp (b) Relationship Between Interested Person and the Organization CEO of Organization is VP of Rizzo Management Corp (c) Amount of Transaction \$220,765 (d) Description of Transaction Purchase publishing services for the Polo Players' edition monthly magazine (e) Sharing of Organization's Revenues No

SCHEDULE O
(Form 990 or
990-EZ)Department of the
Treasury
Internal Revenue
Service**Supplemental Information to Form 990 or 990-EZ**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at
www.irs.gov/form990.

OMB No 1545-0047

2015**Open to Public
Inspection**Name of the organization
United States Polo Association Inc**Employer identification number**

36-3016024

**Return
Reference****Explanation**Form 990, Part
VI, Section A,
line 1

In accordance with Article II of the USPA Constitution, the USPA Executive Committee is to be delegated the powers and duties derived from the authority of the USPA Board of Governors, except the authority to make or alter the Constitution, by-laws or rules. These powers and duties will include the oversight of the day-to-day operational business of the Association, including the management of the USPA Staff and Annual Budget that has been approved by the Board. The resolution may be renewed annually. The Board of Governors will be informed of all actions taken by the Executive Committee, reported by forwarded minutes of all Executive Committee meetings or teleconferences. All Executive Committee actions will be forwarded to the Board of Governors and ratified at the next meeting of the Board of Governors.

Return Reference	Explanation
Form 990, Part VI, Section A, line 2	Robert P Jornayvaz, II, Trustee, and Paul Jornayvaz, Trustee, have a family relationship

Return Reference	Explanation
Form 990, Part VI, Section A, line 6	Members include U S players, affiliate players, junior players, collegiate players, associate members, and member polo clubs

Return Reference	Explanation
Form 990, Part VI, Section A, line 7a	Circuit Governors - The active member clubs in each Circuit, by vote of their delegates, will elect a Circuit Governor for a two-year term who will represent the Circuit in its relations with the Association. Governors-at-large shall be elected by the vote of registered players for a two-year term.

Return Reference	Explanation
Form 990, Part VI, Section B, line 11	The return is reviewed by the CEO, CFO, and Executive Committee (who represent the Board) before filing and is available to board members

Return Reference	Explanation
Form 990, Part VI, Section B, line 12c	USPA finalized and approved a detailed Conflict of Interest Policy in year 2015, a process which began in year 2014. The Conflict of Interest Policy is applicable to any interested person, which is any USPA officer, employee, governor, lieutenant governor, committee member or chair, and volunteer. The Organization's Board members signed a Board oath which included a statement regarding potential conflicts of interest. Any interested person has a duty to disclose financial conflicts of interest. Financial conflicts of interest will first be disclosed to the CFO in the Disclosure Statement, then to the Audit Committee if necessary, and finally to the Board of Governors, if necessary. An interested person must disclose any perceived and actual conflict of interest of another interested person to the Audit Committee and, when deemed necessary, to the Board of Governors. The Audit Committee reviews these reports and determines their validity. There were no conflicts of interests in 2015 requiring formal action by USPA.

Return Reference	Explanation
Form 990, Part VI, Section B, line 15	In determining the compensation of the organization's CEO, the process, performed by the United States Polo Association, Inc , included a review and approval by independent persons, comparability data and contemporaneous substantiation of the deliberation and decision The Board and Staff Committee review s the information and prepares the recommendation w hich is then approved by the Board of Governors In the review of the compensation, the CEO w as compared to individuals at other organizations in the area w ho hold the same title During the review and approval of the compensation, documentation of the decision w as recorded in the committee minutes The individual w as not present w hen his compensation w as decided In determining compensation of other officers or key employees of the organization, the process, performed by the United States Polo Association, Inc , included a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision The Board and Staff Committee review s the information and prepares the recommendation w hich is then approved by the Board of Governors In the review of the compensation, the other officers or key employees of the organization w ere compared to individuals at other organizations in the area w ho hold the same title During the review and approval of the compensation, documentation of the decision w as recorded in the committee minutes

Return Reference	Explanation
Form 990, Part VI, Section C, line 19	The Organization's governing documents are available upon request

Return Reference	Explanation
Form 990, Part VI, Section B, Line 14	The Organization has a document retention and destruction policy. However, since this policy is administrative, there is no need for Board approval.

SCHEDULE R
(Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
United States Polo Association Inc

Employer identification number
36-3016024

Part I

Identification of Disregarded Entities

Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) USPA Umpires LLC 12300 South Shore Blvd 218 Wellington, FL 33414 45-3789031	Polo umpinnng, including certification and setting of standards	FL	1,044,813	314,387	United States Polo Association Inc
(2) USPA Marketing LLC 12300 South Shore Blvd 218 Wellington, FL 33414 90-0902831	Marketing and branding of the sport	FL	349,360	462,919	United States Polo Association Inc
(3) USPA Polo Development LLC 12300 South Shore Blvd 218 Wellington, FL 33414 37-1743330	Development of players and managers	FL	160,366	249,269	United States Polo Association Inc

Part II

Identification of Related Tax-Exempt Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Pnmary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1)American International Polo Foundation 12300 South Shore Blvd 218 Wellington, FL 33414 37-1401344	Promote/Educate Polo Internationally	IL	501(c)(3)	Schedule A, Line 9	N/A		No

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No
(1)USPA Global Licensing Inc 1400 Centrepark Blvd Ste 200 West Palm Beach, FL 33401 36-3280427	Trademark Agreements	IL	United States Polo Association Inc	C	17,428,331	16,125,092	100 000 %	Yes	

Part V

Transactions With Related Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Dividends from related organization(s)

g

Sale of assets to related organization(s)

h

Purchase of assets from related organization(s)

i

Exchange of assets with related organization(s)

j

Lease of facilities, equipment, or other assets to related organization(s)

k

Lease of facilities, equipment, or other assets from related organization(s)

l

Performance of services or membership or fundraising solicitations for related organization(s)
.

m

Performance of services or membership or fundraising solicitations by related organization(s)

n

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o

Sharing of paid employees with related organization(s)

p

Reimbursement paid to related organization(s) for expenses

q

Reimbursement paid by related organization(s) for expenses

r

Other transfer of cash or property to related organization(s)

s

Other transfer of cash or property from related organization(s)

Yes

No

1a

Yes

1b

No

1c

No

1d

No

1e

No

1f

Yes

1g

No

1h

No

1i

No

1j

No

1k

No

1l

No

1m

No

1n

No

1o

No

1p

No

1q

No

1r

No

1s

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)USPA Global Licensing Inc	A	17,428,331	Amount Received
(2)USPA Global Licensing Inc	F	3,600,000	Amount Received

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
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