

Form 990



Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www.irs.gov/form990

OMB No 1545-0047

2015

Open to Public Inspection

A For the 2015 calendar year, or tax year beginning 01-01-2015 , and ending 12-31-2015

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION INC

Doing business as

Number and street (or P O box if mail is not delivered to street address)

15 RIVERSIDE PARKWAY NO 100

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

FREDERICKSBURG, VA 224061022

F Name and address of principal officer

ROGER WENTZ
15 RIVERSIDE PARKWAY NO 100
FREDERICKSBURG, VA 224061022

H(a) Is this a group return for subordinates?

☐ Yes ☒ No

H(b) Are all subordinates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status

☐ 501(c)(3) ☒ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.ATSSA.COM

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1969

M State of legal domicile VA

Part I	Summary																																											
Activities & Governance	1 Briefly describe the organization's mission or most significant activities TO ADVANCE ROADWAY SAFETY																																											
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets																																											
	<table><tr><td> 3 Number of voting members of the governing body (Part VI, line 1a) </td><td> 3 </td><td> 15 </td></tr><tr><td> 4 Number of independent voting members of the governing body (Part VI, line 1b) </td><td> 4 </td><td> 15 </td></tr><tr><td> 5 Total number of individuals employed in calendar year 2015 (Part V, line 2a) </td><td> 5 </td><td> 41 </td></tr><tr><td> 6 Total number of volunteers (estimate if necessary) </td><td> 6 </td><td> 300 </td></tr><tr><td> 7a Total unrelated business revenue from Part VIII, column (C), line 12 </td><td> 7a </td><td> 108,466 </td></tr><tr><td> b Net unrelated business taxable income from Form 990-T, line 34 </td><td> 7b </td><td> 0 </td></tr></table>	3 Number of voting members of the governing body (Part VI, line 1a)	3	15	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	15	5 Total number of individuals employed in calendar year 2015 (Part V, line 2a)	5	41	6 Total number of volunteers (estimate if necessary)	6	300	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	108,466	b Net unrelated business taxable income from Form 990-T, line 34	7b	0																									
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Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

2016-08-25

Date

MITZI OSTERHOUT CHIEF FINANCIAL OFFICER

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

DAVID TRIMNER

Preparer's signature

DAVID TRIMNER

Date

2016-08-26

Check ☐ if self-employed

PTIN P00444822

Firm's name ▶ CLIFTONLARSONALLEN LLP

Firm's EIN ▶ 41-0746749

Firm's address ▶ 4250 N FAIRFAX DRIVE SUITE 1020

Phone no (571) 227-9500

ARLINGTON, VA 22203

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form990(2015)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

☒

1

Briefly describe the organization's mission

AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION (ATSSA) IS AN INTERNATIONAL TRADE ASSOCIATION FORMED TO REPRESENT COMPANIES AND INDIVIDUALS WHO PROVIDE TRAFFIC SAFETY DEVICES AND SERVICES FOR THE NATION'S ROADWAYS

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ including grants of \$) (Revenue \$)

TRAINING, EDUCATION & CERTIFICATION - ATSSA MAINTAINS A CERTIFICATION PROGRAM AND TRAINING COURSES IN THE ROADWAY AND WORKZONE SAFETY INDUSTRY FOR BOTH MEMBERS AND NON-MEMBERS

4b

(Code) (Expenses \$ including grants of \$) (Revenue \$)

CONFERENCES, CONVENTIONS & MEETINGS - ATSSA PROVIDES A FORUM IN WHICH THEY REPORT ON PRIOR YEAR ACTIVITIES AND DISCUSS CURRENT PLANS AND THE WORKZONE SAFETY INDUSTRY FOR BOTH MEMBERS AND NON-MEMBERS

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

GOVERNMENT RELATIONS - ATSSA WORKS WITH CONGRESS AND OTHER OFFICIALS, EDUCATING THEM ON THE IMPORTANCE OF INCREASING THE USE AND FUNDING OF IMPROVED ROADWAY SAFETY DEVICES AND SERVICES TO SAVE LIVES AND REDUCE INJURIES

See Additional Data

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses

Form 990 (2015)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2	Yes
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	Yes
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a	Yes
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	Yes
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f	Yes
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	Yes
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	66	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	41	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).		2b	Yes
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a	Yes
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.		3b	Yes
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	No
b If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a	No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b	No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c	
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a	No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c	
d If "Yes," indicate the number of Forms 8282 filed during the year.		7d	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e	
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f	
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g	
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h	
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8	
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a	
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b	
10 Section 501(c)(7) organizations. Enter			
a Initiation fees and capital contributions included on Part VIII, line 12.		10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		10b	
11 Section 501(c)(12) organizations. Enter			
a Gross income from members or shareholders.		11a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		11b	
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		12b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		13a	
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		13b	
c Enter the amount of reserves on hand.		13c	
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a	No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O		
b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No	
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
20	State the name, address, and telephone number of the person who possesses the organization's books and records MITZI OSTERHOUT 15 RIVERSIDE PARKWAY NO 100 FREDERICKSBURG, VA 224061022 (540) 368-1701

Check if Schedule O contains a response or note to any line in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☒ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

1b	Sub-Total			
c	Total from continuation sheets to Part VII, Section A			
d	Total (add lines 1b and 1c)	1,091,878	0	206,211

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 6

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		
	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		
	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		
	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
TRAFFIC SAFETY CONSULTANTS	PROVIDE TRAINING COURSES	103,000
PO BOX 25436		
KANSAS CITY, MO 64119		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 1

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A)	(B)	(C)	(D)	
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	1,670,108				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	70,477				
	g	Noncash contributions included in lines 1a-1f \$						
	h	Total. Add lines 1a-1f			1,740,585			
Program Service Revenue			Business Code					
	2a	TRAINING & EDUCATION	611430	2,240,650	2,240,650			
	b	CONVENTIONS & MEETINGS	611710	2,058,883	2,058,883			
	c	MEMBERSHIP DUES	900099	1,555,942	1,555,942			
	d	COMMUNICATIONS	541800	68,976	67,501	1,475		
	e							
	f	All other program service revenue		36	36			
	g	Total. Add lines 2a-2f			5,924,487			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		115,291			115,291	
	4	Income from investment of tax-exempt bond proceeds						
	5	Royalties		637,931			637,931	
	6a			(i) Real	(ii) Personal			
		Gross rents		32,612				
		b	Less rental expenses	51,055				
		c	Rental income or (loss)	-18,443				
	d	Net rental income or (loss)		-18,443		-3,534	-14,909	
	7a			(i) Securities	(ii) Other			
		Gross amount from sales of assets other than inventory		118				
		b	Less cost or other basis and sales expenses	0				
		c	Gain or (loss)	118				
	d	Net gain or (loss)		118			118	
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18		a				
	b	Less direct expenses		b				
	c	Net income or (loss) from fundraising events						
	9a	Gross income from gaming activities See Part IV, line 19		a				
	b	Less direct expenses		b				
	c	Net income or (loss) from gaming activities						
	10a	Gross sales of inventory, less returns and allowances		a				
				1,351,971				
		b	Less cost of goods sold	b	325,771			
	c	Net income or (loss) from sales of inventory			1,026,200	1,026,200		
	Miscellaneous Revenue		Business Code					
	11a	CONTRACTUAL MANAGEMENT FEES		900099	136,590	26,065	110,525	
	b							
c								
d	All other revenue							
e	Total. Add lines 11a-11d			136,590				
12	Total revenue. See Instructions			9,562,759	6,975,277	108,466	738,431	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	18,298			
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	701,962			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,221,705			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	180,610			
9	Other employee benefits	398,657			
10	Payroll taxes	219,822			
11	Fees for services (non-employees)				
a	Management				
b	Legal	28,413			
c	Accounting	54,455			
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	11,349			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,578,654			
12	Advertising and promotion	298,801			
13	Office expenses	857,562			
14	Information technology	87,707			
15	Royalties	80,322			
16	Occupancy	39,096			
17	Travel	578,024			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	907,638			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	136,944			
23	Insurance				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	CREDIT CARD FEES	156,125			
b	AWARDS	120,701			
c	REPAIR & MAINTENANCE	105,927			
d	MEMBERSHIP DUES	52,583			
e	All other expenses	138,832			
25	Total functional expenses. Add lines 1 through 24e	8,974,187			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ☐ if following SOP 98-2 (ASC 958-720)				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			680,723	1	328,931
	2	Savings and temporary cash investments			3,191,729	2	3,394,655
	3	Pledges and grants receivable, net			491,455	3	72,548
	4	Accounts receivable, net			52,041	4	114,398
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L					
						5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L					
						6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use			305,178	8	172,042
	9	Prepaid expenses and deferred charges			312,418	9	417,217
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	3,513,826			
	b	Less: accumulated depreciation	10b	1,746,346	1,727,431	10c	1,767,480
	11	Investments—publicly traded securities			1,135,501	11	2,358,797
	12	Investments—other securities. See Part IV, line 11				12	
	13	Investments—program-related. See Part IV, line 11				13	
Liabilities	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11			323,555	15	364,518
	16	Total assets. Add lines 1 through 15 (must equal line 34)			8,220,031	16	8,990,586
	17	Accounts payable and accrued expenses			716,201	17	781,426
	18	Grants payable				18	
	19	Deferred revenue			2,834,405	19	3,045,381
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L					
						22	
Net Assets or Fund Balances	23	Secured mortgages and notes payable to unrelated third parties			484,558	23	360,193
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D			345,428	25	429,708
	26	Total liabilities. Add lines 17 through 25			4,380,592	26	4,616,708
		Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets			3,754,613	27	4,279,871
	28	Temporarily restricted net assets			84,826	28	94,007
	29	Permanently restricted net assets				29	
		Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds				30	
Net Assets or Fund Balances	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			3,839,439	33	4,373,878
	34	Total liabilities and net assets/fund balances			8,220,031	34	8,990,586

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	9,562,759
2	Total expenses (must equal Part IX, column (A), line 25)	2	8,974,187
3	Revenue less expenses Subtract line 2 from line 1	3	588,572
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	3,839,439
5	Net unrealized gains (losses) on investments	5	-54,133
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	4,373,878

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	2a	No
2b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	2b	Yes
2c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	Yes

Additional Data

Software ID:
Software Version:
EIN: 23-7305991
Name: AMERICAN TRAFFIC SAFETY SERVICES
ASSOCIATION INC

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Code) (Expenses \$ including grants of \$) (Revenue \$)
PUBLICATIONS - ATSSA PROVIDES INFORMATION AND DATA RELATIVE TO THE TRAFFIC SAFETY INDUSTRY TO ITS MEMBERS AND NONMEMBERS AND TO VARIOUS GOVERNMENTAL AGENCIES
(Code) (Expenses \$ including grants of \$) (Revenue \$)
OTHER PROGRAMS COMMUNICATIONS & TECHNICAL ASSISTANCE CENTER

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JAY BRUEMMER DIRECTOR	1 00	X						0	0	0
MARK HOUDMANN DIRECTOR	1 00	X						0	0	0
DEBRA RICKER PRESIDENT ELECT	1 00	X		X				0	0	0
GREG DRISKELL DIRECTOR	1 00	X						0	0	0
STEVE VETTER DIRECTOR	1 00	X						0	0	0
KATHLEEN HOLST PAST PRESIDENT	1 00	X		X				0	0	0
JOSEPH JEFFREY PAST PRESIDENT	1 00	X		X				0	0	0
CRAIG SLITER DIRECTOR	1 00	X						0	0	0
MICHAEL HARE DIRECTOR	1 00	X						0	0	0
PATRICK CONWAY DIRECTOR	1 00	X						0	0	0
DENNIS STERND AHL PAST PRESIDENT	1 00	X		X				0	0	0
TOM MCSWAIN PAST PRESIDENT	1 00	X		X				0	0	0
RON SIMS DIRECTOR	1 00	X						0	0	0
HENRY ROSS PAST PRESIDENT	1 00	X		X				0	0	0
SCOTT SEELEY CHAIR	1 00	X		X				0	0	0
PETER SPEER PAST PRESIDENT	1 00	X		X				0	0	0
SUE REISS DIRECTOR	1 00	X						0	0	0
TROY HILL DIRECTOR	1 00	X						0	0	0
JUAN ARVIZU DIRECTOR	1 00	X						0	0	0
JOY SHAMAY DIRECTOR	1 00	X						0	0	0
JIM STEWART DIRECTOR	1 00	X						0	0	0
MICHAEL CONOSCENTI DIRECTOR	1 00	X						0	0	0
DOUGLAS DANKO DIRECTOR	1 00	X						0	0	0
CHAD ENGLAND DIRECTOR	1 00	X						0	0	0
MICHAEL GRANGER DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MITZI OSTERHOUT CFO	40 00 1 00			X				187,786	0	48,877
ROBERT WENTZ PRESIDENT AND CEO	40 00 1 00			X				395,952	0	69,348
JAMES BARON DIRECTOR OF COMMUNICATIONS	40 00					X		124,924	0	14,928
MELANIE MCKEE DIRECTOR OF MEETINGS	40 00 5 00					X		106,165	0	4,849
DONNA CLARK VICE PRESIDENT MEMBER SERVICES	40 00					X		128,709	0	34,072
NATHAN SMITH VP OF GOVERNMENT RELATIONS	40 00					X		148,342	0	34,137

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION INC	Employer identification number 23-7305991
---	--

Part I-A

Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1
- Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2
- Political expenditures ▶ \$
- 3
- Volunteer hours

Part I-B

Complete if the organization is exempt under section 501(c)(3).

- 1
- Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2
- Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3
- If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a
- Was a correction made? ☐ Yes ☐ No
- b
- If "Yes," describe in Part IV

Part I-C

Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1
- Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2
- Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$
- 3
- Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4
- Did the filing organization fileForm 1120-POL for this year? ☐ Yes ☐ No
- 5
- Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
2				
3				
4				
5				
6				

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount Enter the amount from the following table in both columns														
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a If zero or less, enter -0-														
i	Subtract line 1f from line 1c If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?														
		☐ Yes	☐ No												

4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a)2012	(b)2013	(c)2014	(d)2015	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.		(a)	(b)	
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i.			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912.			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912.			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	No

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	1,555,942
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	130,641
b	Carryover from last year	2b	
c	Total	2c	130,641
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	140,035
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	-9,394

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
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SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2015

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Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION INC	Employer identification number 23-7305991
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Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No	

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► _____

4

Number of states where property subject to conservation easement is located ► _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
► _____

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
► \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$ _____

(ii)

Assets included in Form 990, Part X

► \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$ _____

b

Assets included in Form 990, Part X

► \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

(continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

d

☐ Loan or exchange programs

b

☐ Scholarly research

e

☐ Other

c

☐ Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds.

Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

☐

b

Permanent endowment

☐

c

Temporarily restricted endowment

☐

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

☐

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a.See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	Accumulated (c) depreciation	(d)Book value
1a Land		170,698		170,698
b Buildings		2,204,353	936,903	1,267,450
c Leasehold improvements		710,702	519,665	191,037
d Equipment		428,073	289,778	138,295
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				1,767,480

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.					
1	Total revenue, gains, and other support per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains (losses) on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b			4c	
5	Total revenue Add lines 3 and 4c.(This must equal Form 990, Part I, line 12)			5	
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.					
1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b			4c	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)			5	

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
PART X, LINE 2	ATSSA IS EXEMPT FROM INCOME TAXES ON ITS EXEMPT ACTIVITIES UNDER THE PROVISIONS OF SECTION 501(C)(6) OF THE INTERNAL REVENUE CODE (IRC). ATSSA HAS EVALUATED ITS TAX POSITIONS AND DETERMINED THAT ITS POSITION ARE MORE-LIKELY-THAN-NOT TO BE SUSTAINED UPON EXAMINATION.

[illegible]

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
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Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.
▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION INC	Employer identification number 23-7305991
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Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)		
	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ☒ Compensation committee ☒ Written employment contract ☐ Independent compensation consultant ☒ Compensation survey or study ☒ Form 990 of other organizations ☒ Approval by the board or compensation committee		
	4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:	
4a	Receive a severance payment or change-of-control payment?	Yes	
4b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	Yes	
4c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		No
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
	5a		
5b	The organization? Any related organization? If "Yes," on line 5a or 5b, describe in Part III.		
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
	6a		
6b	The organization? Any related organization? If "Yes," on line 6a or 6b, describe in Part III.		
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.		
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.		
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?		

Part II

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column(B) reported as deferred on prior Form 990
		Base (i) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 MITZI OSTERHOUTCFO	(i)	142,931	34,550	10,305	33,149	15,728	236,663	0
	(ii)	0	0	0	0	0	0	0
2 ROBERT WENTZ PRESIDENT AND CEO	(i)	326,334	49,392	20,226	45,821	23,527	465,300	0
	(ii)	0	0	0	0	0	0	0
3 DONNA CLARK VICE PRESIDENT MEMBER SERVICES	(i)	110,019	18,552	138	26,422	7,650	162,781	0
	(ii)	0	0	0	0	0	0	0
4 NATHAN SMITH VP OF GOVERNMENT RELATIONS	(i)	115,594	32,700	48	27,929	6,208	182,479	0
	(ii)	0	0	0	0	0	0	0

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
PART I, LINES 4A-B	MELANIE MCKEE EMPLOYMENT ENDED AND RECEIVED NONDISCLOSED PACKAGE MITZI OSTERHOUT 457 (F) PLAN FOR \$10,000 ROGER WENTZ 457 (F) PLAN FOR \$1,464

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2015

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Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.
▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at
www.irs.gov/form990.

Name of the organization AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION INC	Employer identification number 23-7305991
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Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE ASSOCIATION SHALL HAVE THE FOLLOWING CLASSES OF MEMBERSHIP A FULL MEMBER - TO QUALIFY AS A FULL MEMBER, REVENUES MUST BE DERIVED FROM BUSINESS OPERATIONS CONDUCTED IN AT LEAST ONE OF THE DESIGNATED DIVISIONS, AND AT LEAST 50% OF THESE REVENUES MUST BE FROM SOURCES OTHER THAN THE PARENT OR AFFILIATED COMPANIES FULL MEMBER FIRMS MUST CLASSIFY THEMSELVES INTO ONE OF THE FOLLOWING DIVISIONS 1) TRAFFIC SERVICES DIVISION - INSTALLATION, RENTAL AND/OR SERVICING OF TEMPORARY TRAFFIC CONTROL ZONES, 2) PAVEMENT MARKING DIVISION - INSTALLATION, MAINTENANCE OR REMOVAL OF PAVEMENT MARKINGS, 3) SIGN MANUFACTURERS AND SUPPLIERS DIVISION - MANUFACTURE OR SUPPLY OF TRAFFIC CONTROL DEVICES, ROADWAY SAFETY FEATURES AND/OR RELATED MATERIALS, 4) MANUFACTURERS AND SUPPLIERS DIVISION - MANUFACTURE OR SUPPLY OF TRAFFIC CONTROL DEVICES, ROADWAY SAFETY FEATURES AND/OR RELATED MATERIALS, OR 5) GUARDRAIL SERVICES DIVISION - INSTALLATION AND/OR MAINTENANCE OF ROADSIDE SAFETY FEATURES EACH FULL MEMBER FIRM IS ENTITLED TO ONE REPRESENTATIVE MEMBER TO A DIVISION OF ITS CHOICE AS PART OF ITS DUES PAYMENT THE REPRESENTATIVE MEMBER OF A FULL MEMBER FIRM SHALL BE ENTITLED TO SERVE ON THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER OF A FULL MEMBER FIRM SHALL BE ENTITLED TO VOTE FOR BOARD DIRECTORS AND OPERATING COMMITTEE MEMBERS THE REPRESENTATIVE MEMBER IS ENTITLED TO VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER OF A FULL MEMBER FIRM SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS THE REPRESENTATIVE MEMBER OF A FULL MEMBER FIRM IS ENTITLED TO ONE VOTE IN THE AFFAIRS OF THE ASSOCIATION B SUPPLEMENTAL DIVISION REPRESENTATIVE MEMBER - IF A FULL MEMBER COMPANY CONDUCTS SUPPLEMENTAL OPERATIONS SUBSTANTIAL ENOUGH TO QUALIFY FOR MEMBERSHIP IN ANOTHER FULL MEMBER DIVISION, IT MAY BE ENTITLED TO ENROLL ONE OR MORE FULL TIME EMPLOYEES AS A SUPPLEMENTAL DIVISION REPRESENTATIVE MEMBER UPON PAYMENT OF THE APPROPRIATE FEE NOT MORE THAN ONE REPRESENTATIVE MEMBER FROM EACH PRIMARY GEOGRAPHIC LOCATION OF THE FULL MEMBER MAY JOIN EACH DIVISION SUPPLEMENTAL DIVISION REPRESENTATIVE MEMBER SHALL HAVE THE SAME RIGHTS AND PRIVILEGES AS THE FULL MEMBER FIRM REPRESENTATIVE MEMBER C ASSOCIATE MEMBER - TO QUALIFY AS AN ASSOCIATE MEMBER OF THIS ASSOCIATION, A PERSON MUST BE A FULL TIME EMPLOYEE OF EITHER A FULL, AFFILIATE, INTERNATIONAL, OR TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER COMPANY AN ASSOCIATE MEMBER SHALL BE ENTITLED TO SERVE ON AND HOLD ELECTIVE OFFICE IN STANDING COMMITTEES AN ASSOCIATE MEMBER SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS AN ASSOCIATE MEMBER IS ENTITLED TO VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS AN ASSOCIATE MEMBER MAY VOTE IN CERTAIN OF THE ASSOCIATION'S AFFAIRS D AFFILIATE MEMBER - TO QUALIFY AS AN AFFILIATE MEMBER OF THIS ASSOCIATION, A FIRM MUST, AS ITS PRIMARY BUSINESS, BE A PROVIDER OF ROADWAY SAFETY SERVICES AND DEVICES AND MUST NOT QUALIFY UNDER ANY OTHER MEMBERSHIP CATEGORY EACH AFFILIATE MEMBER FIRM IS ENTITLED TO ONE REPRESENTATIVE MEMBER AS PART OF ITS DUES PAYMENT THE REPRESENTATIVE MEMBER OF AN AFFILIATE MEMBER FIRM IS ELIGIBLE TO SERVE AS THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER OF AN AFFILIATE MEMBER FIRM IS ENTITLED TO VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER OF AN AFFILIATE MEMBER FIRM SHALL BE ENTITLED TO SERVE ON AND HOLD ELECTIVE OFFICE IN STANDING COMMITTEES THE REPRESENTATIVE MEMBER OF AN AFFILIATE MEMBER FIRM SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS THE REPRESENTATIVE MEMBER OF AN AFFILIATE MEMBER FIRM MAY VOTE IN CERTAIN OF THE ASSOCIATION'S AFFAIRS E INTERNATIONAL MEMBER - TO QUALIFY AS AN INTERNATIONAL MEMBER OF THIS ASSOCIATION, A FIRM MUST MEET THE QUALIFICATIONS OF EITHER FULL OR TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER AND NOT HAVE AN OFFICE OR DO BUSINESS WITHIN THE UNITED STATES EACH INTERNATIONAL MEMBER FIRM IS ENTITLED TO ONE REPRESENTATIVE MEMBER AS PART OF ITS DUES PAYMENT THE REPRESENTATIVE MEMBER OF AN INTERNATIONAL MEMBER FIRM IS ELIGIBLE TO SERVE AS THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER OF AN INTERNATIONAL MEMBER FIRM IS ENTITLED TO VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER AND FULL TIME EMPLOYEES OF AN INTERNATIONAL MEMBER FIRM SHALL BE ENTITLED TO SERVE ON THE OPERATING COMMITTEE THE REPRESENTATIVE MEMBER OF AN INTERNATIONAL MEMBER FIRM SHALL BE ENTITLED TO SERVE ON AND HOLD ELECTIVE OFFICE IN STANDING COMMITTEES THE REPRESENTATIVE MEMBER OF AN INTERNATIONAL MEMBER FIRM MAY VOTE IN CERTAIN OF THE ASSOCIATION'S AFFAIRS F INDIVIDUAL CONSULTANT MEMBER - TO QUALIFY AS AN INDIVIDUAL CONSULTANT MEMBER OF THIS ASSOCIATION, A PERSON MUST PROVIDE PROFESSIONAL SERVICES TO THE ROADWAY SAFETY INDUSTRY OR TRANSPORTATION AGENCY IN THE AREAS OF ACCIDENT RECONSTRUCTION, EXPERT WITNESS, ACCIDENT ANALYSIS OR THE DESIGN AND/OR INSPECTION OF TRAFFIC CONTROL PLANS AND MUST NOT QUALIFY UNDER ANY OTHER MEMBERSHIP CATEGORY AN INDIVIDUAL CONSULTANT MEMBER IS ELIGIBLE TO SERVE AS THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS AN INDIVIDUAL CONSULTANT MEMBER IS ENTITLED TO ONE VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS AN INDIVIDUAL CONSULTANT MEMBER SHALL BE ENTITLED TO SERVE ON AND HOLD ELECTIVE OFFICE IN STANDING COMMITTEES AN INDIVIDUAL CONSULTANT MEMBER SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS AN INDIVIDUAL CONSULTANT MEMBER MAY VOTE IN CERTAIN OF THE ASSOCIATION'S AFFAIRS G INSTRUCTOR MEMBER - TO QUALIFY AS AN INSTRUCTOR MEMBER OF THIS ASSOCIATION, A PERSON MUST HAVE A CURRENT INSTRUCTOR CERTIFICATE FROM ATSSA AND DOES NOT QUALIFY UNDER ANY OTHER MEMBERSHIP CATEGORY AN INSTRUCTOR MEMBER IS ENTITLED TO ONE VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS AN INSTRUCTOR MEMBER SHALL BE ENTITLED TO SERVE ON AND HOLD ELECTIVE OFFICE IN STANDING COMMITTEES AN INSTRUCTOR MEMBER SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS AN INSTRUCTOR MEMBER MAY VOTE IN CERTAIN OF THE ASSOCIATION'S AFFAIRS H TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER - TO QUALIFY AS A TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER, A FIRM MUST PROVIDE PROFESSIONAL TRANSPORTATION ENGINEERING, PLANNING AND DESIGN SERVICES TO GOVERNMENT AGENCIES AND/OR PRIVATE INDUSTRY AND MUST NOT QUALIFY UNDER ANY OTHER MEMBERSHIP CATEGORY EACH TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER IS ENTITLED TO ONE REPRESENTATIVE MEMBER AS PART OF ITS DUES PAYMENT THE REPRESENTATIVE MEMBER OF A TRANSPORTATION ENGINEERING AND DESIGN FIRM IS ELIGIBLE TO SERVE AS THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS - THE REPRESENTATIVE MEMBER OF A TRANSPORTATION ENGINEERING AND DESIGN FIRM IS ENTITLED TO VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS THE REPRESENTATIVE MEMBER OF A TRANSPORTATION ENGINEERING AND DESIGN FIRM SHALL BE ENTITLED TO SERVE ON AND HOLD ELECTIVE OFFICE IN STANDING COMMITTEES THE REPRESENTATIVE MEMBER OF A TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS THE REPRESENTATIVE MEMBER OF A TRANSPORTATION ENGINEERING AND DESIGN FIRM MEMBER MAY VOTE IN CERTAIN OF THE ASSOCIATION'S AFFAIRS I TRANSPORTATION PUBLIC AGENCY - TO QUALIFY AS A PUBLIC AGENCY MEMBER OF THIS ASSOCIATION, AN ENTITY MUST BE A PUBLIC AGENCY AT THE FEDERAL, STATE, COUNTY OR LOCAL LEVEL, A UTILITY COMPANY, OR A COLLEGE/UNIVERSITY AND MUST NOT BE ELIGIBLE FOR MEMBERSHIP IN A FULL MEMBER CATEGORY, OR A PERSON MUST BE EITHER A FULL-TIME EMPLOYEE OF A PUBLIC AGENCY AT THE FEDERAL, STATE, COUNTY OR LOCAL LEVEL, OR A FULL TIME EMPLOYEE OF A UTILITY COMPANY, OR A COLLEGE/UNIVERSITY AND MUST NOT BE AN EMPLOYEE OF OR HAVE A FIDUCIARY OR PECUNIARY INTEREST IN ANY LEGAL ENTITY WHICH IS ELIGIBLE FOR MEMBERSHIP IN ANY OTHER CATEGORY A TRANSPORTATION AGENCY OFFICIAL SHALL BE ENTITLED TO SERVE ON AND HOLD THE POSITION OF SECRETARY IN STANDING COMMITTEES A TRANSPORTATION AGENCY OFFICIAL SHALL BE ENTITLED TO PARTICIPATE IN AND HOLD ELECTIVE OFFICE IN CHAPTERS A TRANSPORTATION AGENCY OFFICIAL IS NOT ENTITLED TO A VOTE IN THE ASSOCIATION'S AFFAIRS J INDEPENDENT MANUFACTURER'S REPRESENTATIVE MEMBER - TO QUALIFY AS AN INDEPENDENT MANUFACTURER'S REPRESENTATIVE MEMBER OF THIS ASSOCIATION, A PERSON MUST BE A SELF-EMPLOYED INDIVIDUAL AND MUST REPRESENT THE PRODUCTS OF AT LEAST ONE ATSSA MEMBER COMPANY AN INDEPENDENT MANUFACTURER'S REPRESENTATIVE MEMBER IS ENTITLED TO ONE VOTE FOR THE AT-LARGE MEMBER TO THE BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE BOARD NOMINATES THE PRESIDENT-ELECT AND THE MEMBERS VOTE ON IT

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	FORM 990 IS REVIEWED BY THE GOVERNING BODY BEFORE FILING

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	ALL MANAGERS, DIRECTORS, BOARD MEMBERS, COMMITTEE MEMBERS, AND THE CEO AT ATSSA ARE REQUIRED TO SIGN A CONFLICT OF INTEREST POLICY ATSSA'S HUMAN RESOURCES MANAGER MAINTAINS COPIES OF ALL STAFF MEMBERS' SIGNED COPIES OF THE POLICY ATSSA'S EXECUTIVE ASSISTANT OVERSEES THE BOARD AND COMMITTEE MEMBERS' ACCEPTANCE OF THE POLICY MUCH OF THE REINFORCEMENT IS SELF-MONITORED INDIVIDUALS ARE ASKED TO COMPLETE A CONFLICT OF INTEREST QUESTIONNAIRE ANNUALLY ADDITIONALLY, INDIVIDUALS WHO OBSERVE POSSIBLE INFRACTIONS MAY REPORT THE ISSUE AS FOLLOWS -ATSSA EMPLOYEES ARE ENCOURAGED TO SPEAK WITH THE HUMAN RESOURCES MANAGER, THE CFO, OR THE PRESIDENT AND CEO ABOUT A CONCERN REGARDING ANOTHER STAFF MEMBER -A POSSIBLE INFRACTION BY THE CEO MAY BE REPORTED TO THE BOARD CHAIRMAN, CFO, OR THE HUMAN RESOURCES MANAGER -A POSSIBLE INFRACTION BY A COMMITTEE MEMBER SHOULD BE REPORTED TO THE BOARD CHAIRMAN, CEO, COMMITTEE CHAIR, CFO OR EXECUTIVE ASSISTANT -A POSSIBLE INFRACTION BY A BOARD MEMBER SHOULD BE REPORTED TO THE BOARD CHAIRMAN, CEO, OR CFO IF A CONFLICT IS IDENTIFIED, AN INVESTIGATION WILL OCCUR TO IDENTIFY SURROUNDING FACTS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	ATSSA ENGAGES A THIRD PARTY ORGANIZATION TO CONDUCT A COMPETITIVE LABOR MARKET ANALYSIS REPORT FOR THE TOP MANAGEMENT OFFICIAL AS WELL AS ALL STAFF POSITIONS SOURCES USED IN THE MARKET ANALYSIS INCLUDE PRM NOT-FOR-PROFIT MANAGEMENT COMPENSATION REPORT 2015, ASAE ASSOCIATION COMPENSATION & BENEFITS STUDY 2014-2015, HUMAN RESOURCES OF THE NATIONAL CAPITAL AREA 2015 COMPENSATION SURVEY REPORT, ECONOMIC RESEARCH INSTITUTE SALARY ASSESSOR 2015 AS WELL AS PEER GROUP FORM 990S RESULTS ARE SHARED WITH THE CHAIRMAN OF THE BOARD OF DIRECTORS WHO WORKS WITH THE EXECUTIVE COMMITTEE TO DETERMINE CEO COMPENSATION THE LAST MARKET ANALYSIS WAS CONDUCTED IN 2015 BY THE KEATING ADVISORS

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY , AND FINANCIAL STATEMENTS ARE MADE AVAILABLE UPON REQUEST

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	OTHER PROFESSIONAL FEES 178,827 CONTRACTUAL SUPPORT SERVICES 533,996 CONTRACT SERVICES 865,831

SCHEDULE R
(Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
AMERICAN TRAFFIC SAFETY SERVICES
ASSOCIATION INC

Employer identification number

23-7305991

Part I

Identification of Disregarded Entities

Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II

Identification of Related Tax-Exempt Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1)AMERICAN TRAFFIC SAFETY SERVICES FOUNDATION 15 RIVERSIDE PARKWAY NO 100 FREDERICKSBURG, VA 22406 62-1384292	ENHANCE THE TRAFFIC SAFETY INDUSTRY THROUGH EDUCATIONAL GIVING	VA	501(C)(3)	LINE 7	N/A		No
(2)AMERICAN TRAFFIC SAFETY SERVICES PAC 15 RIVERSIDE PARKWAY NO 100 FREDERICKSBURG, VA 22406 31-1545563	POLITICAL ACTIVITY	VA	527		AMERICAN TRAFFIC SAFETY SERVICES ASSOCIATION INC	Yes	

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end- of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No

Part V

Transactions With Related Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii)annuities, (iii)royalties, or(iv)rent from a controlled entity

b Gift, grant, or capital contribution to related organization(s)

c Gift, grant, or capital contribution from related organization(s)

d Loans or loan guarantees to or for related organization(s)

e Loans or loan guarantees by related organization(s)

f Dividends from related organization(s)

g Sale of assets to related organization(s)

h Purchase of assets from related organization(s)

i Exchange of assets with related organization(s)

j Lease of facilities, equipment, or other assets to related organization(s)

k Lease of facilities, equipment, or other assets from related organization(s)

l Performance of services or membership or fundraising solicitations for related organization(s)

m Performance of services or membership or fundraising solicitations by related organization(s)

n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o Sharing of paid employees with related organization(s)

p Reimbursement paid to related organization(s) for expenses

q Reimbursement paid by related organization(s) for expenses

r Other transfer of cash or property to related organization(s)

s Other transfer of cash or property from related organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

1s

No

No

No

No

No

No

No

No

No

No

No

No

Yes

Yes

No

No

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)AMERICAN TRAFFIC SAFETY SERVICES FOUNDATION	B	18,298	

Schedule R (Form 990) 2015

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
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