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Form 990



Department of the Treasury  
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at [www.irs.gov/form990](#)

OMB No 1545-0047

2015

Open to Public Inspection

**A For the 2015 calendar year, or tax year beginning 01-01-2015 , and ending 12-31-2015**

**B** Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

**C** Name of organization  
Motor and Equipment Manufacturers Association

Doing business as

Number and street (or P O box if mail is not delivered to street address)10 Laboratory Drive

Room/suite

City or town, state or province, country, and ZIP or foreign postal code  
Research Triangle Park, NC 27709

**F** Name and address of principal officer  
STEVE HANDSCHUH  
10 Laboratory Drive  
Research Triangle Park, NC 27709

**H(a)** Is this a group return for subordinates?

No

☐ Yes ☒ No

**H(b)** Are all subordinates included?

If "No," attach a list (see instructions)

**H(c)** Group exemption number ▶

**D** Employer identification number  
13-1068400

E Telephone number  
(919) 549-4800

**G** Gross receipts \$ 19,878,527

**I** Tax-exempt status

☐ 501(c)(3) ☒ 501(c) ( 6 ) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527

**J Website:** ▶ www mema org

**K** Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

**L** Year of formation 1904

**M** State of legal domicile IL

Part I

Summary

Activities & Governance

**1** Briefly describe the organization's mission or most significant activities  
TO FOSTER THE COMMERCIAL INTERESTS OF ITS MEMBERS IN THE MOTOR VEHICLE SUPPLIER INDUSTRY

**2** Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

|                                                                                                  |           |        |
|--------------------------------------------------------------------------------------------------|-----------|--------|
| <b>3</b> Number of voting members of the governing body (Part VI, line 1a) . . . . .             | <b>3</b>  | 15     |
| <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b) . . . . . | <b>4</b>  | 10     |
| <b>5</b> Total number of individuals employed in calendar year 2015 (Part V, line 2a) . . . . .  | <b>5</b>  | 0      |
| <b>6</b> Total number of volunteers (estimate if necessary) . . . . .                            | <b>6</b>  | 79     |
| <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12 . . . . .         | <b>7a</b> | 94,985 |
| <b>b</b> Net unrelated business taxable income from Form 990-T, line 34 . . . . .                | <b>7b</b> | -3,382 |

Revenue

|                                                                                            | Prior Year | Current Year |
|--------------------------------------------------------------------------------------------|------------|--------------|
| <b>8</b> Contributions and grants (Part VIII, line 1h) . . . . .                           | 0          | 0            |
| <b>9</b> Program service revenue (Part VIII, line 2g) . . . . .                            | 13,360,199 | 14,207,729   |
| <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . . . . .         | 1,278,320  | 710,872      |
| <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)         | -150,753   | -268,787     |
| <b>12</b> Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 14,487,766 | 14,649,814   |

|                                                                                             |            |            |
|---------------------------------------------------------------------------------------------|------------|------------|
| <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . . .         | 51,475     | 50,510     |
| <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4) . . . . .           | 0          | 0          |
| <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) | 8,062,509  | 8,661,491  |
| <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e) . . . . .          | 0          | 0          |
| <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶ <sup>0</sup>           |            |            |
| <b>17</b> Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) . . . . .            | 5,109,592  | 5,863,163  |
| <b>18</b> Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)          | 13,223,576 | 14,575,164 |
| <b>19</b> Revenue less expenses Subtract line 18 from line 12 . . . . .                     | 1,264,190  | 74,650     |

Net Assets or Fund Balances

|                                                                               | Beginning of Current Year | End of Year |
|-------------------------------------------------------------------------------|---------------------------|-------------|
| <b>20</b> Total assets (Part X, line 16) . . . . .                            | 30,314,686                | 29,977,938  |
| <b>21</b> Total liabilities (Part X, line 26) . . . . .                       | 3,568,762                 | 4,003,425   |
| <b>22</b> Net assets or fund balances Subtract line 21 from line 20 . . . . . | 26,745,924                | 25,974,513  |

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

\*\*\*\*\*

Signature of officer

2016-11-15

Date

WENDY T EARP CFO

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name  
JANICE A RATICA

Preparer's signature  
JANICE A RATICA

Date

Check ☐ if self-employed

PTIN  
P00358837

Firm's name ▶ CHERRY BEKAERT LLP

Firm's EIN ▶ 56-0574444

Firm's address ▶ 1111 Metropolitan Ave Ste 1000

Charlotte, NC 28204

Phone no (704) 377-1678

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . ☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990(2015)

Check if Schedule O contains a response or note to any line in this Part III ☒

See Schedule O

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2. Did the experimental conditions vary significantly over time, season, or year, which were not listed on

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3. Did the organization cease conducting, or make significant changes in how it conducts, any program

3. Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4. Describe the organization's program/service accomplishments for each of its three largest program services, as measured by:

7. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,

the total expenses, and revenue, if any, for each program service reported

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**4a** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

SEE SCHEDULE O The Association promotes the best interests of its members by 1 Coordinating constructive dialogue, cooperative research and strategic information exchange among the various automotive aftermarket, remanufacturing, and heavy duty industry participants, and the government entities that regulate

them 2. Promoting networking and information exchange among the membership through a wide range of conferences and exhibitions that focus on the major issues of importance to members, and through committees, councils, forums, product line groups, and peer groups. 3. Promoting public awareness of the

issues of importance to members, and through committees, councils, forums, product line groups, and peer groups. 3. Promoting public awareness of the importance of the aftermarket, remanufacturing, and heavy duty industries to the community and to the country with statistics on sales, employment, taxes,

exports, etc 4 Coordinating research on issues of interest to the members, developing benchmarking information, and conducting forums on specific issues 5 Developing strategic alliances with other associations and societies to promote information exchange, the introduction of companies, the promotion of relevant

research and the health of the industry 6 Promoting increased awareness of the capabilities of fellow association members to enhance business to business relationships

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| Item                                                                      | Category | Item                                   | Category |
|---------------------------------------------------------------------------|----------|----------------------------------------|----------|
| 1. The first part of the text is a description of the author's childhood. | True     | 10. The author's mother was a teacher. | True     |
| 2. The author's father was a doctor.                                      | False    | 11. The author's father was a lawyer.  | False    |
| 3. The author's mother was a doctor.                                      | True     | 12. The author's mother was a teacher. | True     |
| 4. The author's father was a teacher.                                     | False    | 13. The author's father was a lawyer.  | False    |
| 5. The author's mother was a lawyer.                                      | False    | 14. The author's mother was a teacher. | True     |
| 6. The author's father was a teacher.                                     | False    | 15. The author's father was a lawyer.  | False    |
| 7. The author's mother was a lawyer.                                      | False    | 16. The author's mother was a teacher. | True     |
| 8. The author's father was a lawyer.                                      | False    | 17. The author's father was a teacher. | False    |
| 9. The author's mother was a teacher.                                     | True     | 18. The author's mother was a lawyer.  | False    |

**4b** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

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| 4c | (Code | ) (Expenses \$ | including grants of \$ | ) (Revenue \$ | ) |
|----|-------|----------------|------------------------|---------------|---|
|----|-------|----------------|------------------------|---------------|---|

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**4d** Other program services (Describe in Schedule O )

|              |                        |               |   |
|--------------|------------------------|---------------|---|
| (Expenses \$ | including grants of \$ | ) (Revenue \$ | ) |
|--------------|------------------------|---------------|---|

**4e Total program service expenses ▶**

Part IV Checklist of Required Schedules

|                                                                                                                                                                                                                                                                                                                       | Yes | No  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A . . . . .                                                                                                                                                                         | 1   | No  |
| 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . . .                                                                                                                                                                                                         | 2   | No  |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .                                                                                                                      | 3   | No  |
| 4 Section 501(c)(3) organizations.<br>Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II . . . . .                                                                                                           | 4   |     |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III . . . . .                                                                               | 5   | Yes |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I . . . . .                                                    | 6   | No  |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . .                                                                                            | 7   | No  |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III . . . . .                                                                                                                                                         | 8   | No  |
| 9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV . . . . .             | 9   | No  |
| 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V . . . . .                                                                                                     | 10  | No  |
| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable                                                                                                                                                                     |     |     |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI . . . . .                                                                                                                                                                       | 11a | Yes |
| b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII . . . . .                                                                                                     | 11b | No  |
| c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII . . . . .                                                                                                     | 11c | Yes |
| d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX . . . . .                                                                                                                      | 11d | No  |
| e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X . . . . .                                                                                                                                                                                     | 11e | Yes |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X . . . . .                                                            | 11f | Yes |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII . . . . .                                                                                                                                                        | 12a | No  |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional . . . . .                                                                           | 12b | Yes |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . .                                                                                                                                                                                                        | 13  | No  |
| 14a Did the organization maintain an office, employees, or agents outside of the United States? . . . . .                                                                                                                                                                                                             | 14a | Yes |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . | 14b | Yes |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . .                                                                                                           | 15  | No  |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . . .                                                                                                     | 16  | No  |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . . .                                                                                            | 17  | No  |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II . . . . .                                                                                                                           | 18  | No  |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III . . . . .                                                                                                                                                     | 19  | No  |
| 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . . .                                                                                                                                                                                                             | 20a | No  |
| b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                                                                                                                                                                                                        | 20b |     |

Part IV Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                                                     |     |     |    |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . .                                                                                             | 21  | Yes |    |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . .                                                                                                                 | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J . . . . .                                                      | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a . . . . .                            | 24a |     | No |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .                                                                                                                                                                                                         | 24b |     |    |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                                                | 24c |     |    |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .                                                                                                                                                                                                   | 24d |     |    |
| 25a | <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b>                                                                                                                                                                                                                                                  |     |     |    |
|     | Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . . . . .                                                                                                                                                            | 25a |     |    |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I . . . . .                                       | 25b |     |    |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . . . . .                                 | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III . . . . . | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                                                        |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . .                                                                                                                                                                                                   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . .                                                                                                                                                                                | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . . .                                                                                    | 28c | Yes |    |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . . . .                                                                                                                                                                                                  | 29  |     | No |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . . . . .                                                                                                                                  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I . . . . .                                                                                                                                                                                        | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II . . . . .                                                                                                                                                                      | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I . . . . .                                                                                                                      | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 . . . . .                                                                                                                                                                  | 34  | Yes |    |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                                                                                                                                                                                                             | 35a | Yes |    |
| b   | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . . .                                                                                         | 35b | Yes |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 . . . . .                                                                                                                           | 36  |     |    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI . . . . .                                                                             | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                                                       | 38  | Yes |    |

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

|     |                                                                                                                                                                                                                                            |     |     |  |    |  |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|--|----|--|
|     |                                                                                                                                                                                                                                            | Yes | No  |  |    |  |
| 1a  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.                                                                                                                                                              | 1a  | 8   |  |    |  |
| b   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.                                                                                                                                                           | 1b  | 0   |  |    |  |
| c   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?                                                                                   | 1c  | Yes |  |    |  |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.                                                             | 2a  | 0   |  |    |  |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).        | 2b  |     |  |    |  |
| 3a  | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                              | 3a  | Yes |  |    |  |
| b   | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.                                                                                                                               | 3b  | Yes |  |    |  |
| 4a  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a  |     |  | No |  |
| b   | If "Yes," enter the name of the foreign country: _____<br>See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).                                                              |     |     |  |    |  |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                      | 5a  |     |  | No |  |
| b   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                           | 5b  |     |  | No |  |
| c   | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                         | 5c  |     |  |    |  |
| 6a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    | 6a  | Yes |  |    |  |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                              | 6b  | Yes |  |    |  |
| 7   | Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                              |     |     |  |    |  |
| a   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                                                                            | 7a  |     |  |    |  |
| b   | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                            | 7b  |     |  |    |  |
| c   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                       | 7c  |     |  |    |  |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year.                                                                                                                                                                         | 7d  |     |  |    |  |
| e   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                            | 7e  |     |  |    |  |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                               | 7f  |     |  |    |  |
| g   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                                                                                           | 7g  |     |  |    |  |
| h   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                         | 7h  |     |  |    |  |
| 8   | Sponsoring organizations maintaining donor advised funds.<br>Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?                                                 | 8   |     |  |    |  |
| 9a  | Did the sponsoring organization make any taxable distributions under section 4966?                                                                                                                                                         | 9a  |     |  |    |  |
| b   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                          | 9b  |     |  |    |  |
| 10  | Section 501(c)(7) organizations. Enter                                                                                                                                                                                                     |     |     |  |    |  |
| a   | Initiation fees and capital contributions included on Part VIII, line 12.                                                                                                                                                                  | 10a |     |  |    |  |
| b   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.                                                                                                                                               | 10b |     |  |    |  |
| 11  | Section 501(c)(12) organizations. Enter                                                                                                                                                                                                    |     |     |  |    |  |
| a   | Gross income from members or shareholders.                                                                                                                                                                                                 | 11a |     |  |    |  |
| b   | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).                                                                                                               | 11b |     |  |    |  |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                 | 12a |     |  |    |  |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year.                                                                                                                                                     | 12b |     |  |    |  |
| 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                           |     |     |  |    |  |
| a   | Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.                                              | 13a |     |  |    |  |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.                                                                                 | 13b |     |  |    |  |
| c   | Enter the amount of reserves on hand.                                                                                                                                                                                                      | 13c |     |  |    |  |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                 | 14a |     |  | No |  |
| b   | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.                                                                                                                                 | 14b |     |  |    |  |

**Part VI Governance, Management, and Disclosure**

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

**Section A. Governing Body and Management**

|           |                                                                                                                                                                                                                                                                                                         | Yes | No |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <b>1a</b> | Enter the number of voting members of the governing body at the end of the tax year<br>If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O | 15  |    |
| <b>1b</b> | Enter the number of voting members included in line 1a, above, who are independent                                                                                                                                                                                                                      | 10  |    |
| <b>2</b>  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?                                                                                                                                   | Yes |    |
| <b>3</b>  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?                                                                                     |     | No |
| <b>4</b>  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                                                                                                                                                                                        |     | No |
| <b>5</b>  | Did the organization become aware during the year of a significant diversion of the organization's assets?                                                                                                                                                                                              |     | No |
| <b>6</b>  | Did the organization have members or stockholders?                                                                                                                                                                                                                                                      | Yes |    |
| <b>7a</b> | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?                                                                                                                                                      | Yes |    |
| <b>7b</b> | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?                                                                                                                                               |     | No |
| <b>8</b>  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                                                                                                        |     |    |
| <b>a</b>  | The governing body?                                                                                                                                                                                                                                                                                     | Yes |    |
| <b>b</b>  | Each committee with authority to act on behalf of the governing body?                                                                                                                                                                                                                                   |     | No |
| <b>9</b>  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O                                                                                            |     | No |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|            |                                                                                                                                                                                                                                                                                              | Yes | No |
|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <b>10a</b> | Did the organization have local chapters, branches, or affiliates?                                                                                                                                                                                                                           | Yes |    |
| <b>b</b>   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?                                                                   | Yes |    |
| <b>11a</b> | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?                                                                                                                                                                  | Yes |    |
| <b>b</b>   | Describe in Schedule O the process, if any, used by the organization to review this Form 990                                                                                                                                                                                                 |     |    |
| <b>12a</b> | Did the organization have a written conflict of interest policy? If "No," go to line 13                                                                                                                                                                                                      | Yes |    |
| <b>b</b>   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?                                                                                                                                                          | Yes |    |
| <b>c</b>   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done                                                                                                                                           | Yes |    |
| <b>13</b>  | Did the organization have a written whistleblower policy?                                                                                                                                                                                                                                    | Yes |    |
| <b>14</b>  | Did the organization have a written document retention and destruction policy?                                                                                                                                                                                                               | Yes |    |
| <b>15</b>  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                         |     |    |
| <b>a</b>   | The organization's CEO, Executive Director, or top management official                                                                                                                                                                                                                       | Yes |    |
| <b>b</b>   | Other officers or key employees of the organization                                                                                                                                                                                                                                          | Yes |    |
|            | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)                                                                                                                                                                                                           |     |    |
| <b>16a</b> | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?                                                                                                                                        | Yes |    |
| <b>b</b>   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? |     | No |

**Section C. Disclosure**

**17** List the States with which a copy of this Form 990 is required to be filed ▶

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**18** Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

**19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

**20** State the name, address, and telephone number of the person who possesses the organization's books and records  
 ▶ Wendy T Earp 10 Laboratory Drive Research Triangle Park, NC 27709 (919) 406-8806

Check if Schedule O contains a response or note to any line in this Part VII ☐

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

**Part VII**    **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

[illegible]

|           |                                                              |   |           |         |
|-----------|--------------------------------------------------------------|---|-----------|---------|
| <b>1b</b> | <b>Sub-Total</b>                                             |   |           |         |
| <b>c</b>  | <b>Total from continuation sheets to Part VII, Section A</b> |   |           |         |
| <b>d</b>  | <b>Total (add lines 1b and 1c)</b>                           | 0 | 3,768,579 | 439,043 |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 0

|          |                                                                                                                                                                                                                                               | Yes      | No  |
|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|
| <b>3</b> | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .                                        | <b>3</b> | No  |
| <b>4</b> | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . | <b>4</b> | Yes |
| <b>5</b> | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                       | <b>5</b> | No  |

## **Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)                                                                               | (B)                     | (C)          |
|-----------------------------------------------------------------------------------|-------------------------|--------------|
| Name and business address                                                         | Description of services | Compensation |
| United Properties LLC<br>PO Box 10810<br>Raleigh, NC 27605                        | Office Space Lessor     | 493,938      |
| Arent Fox LLP<br>1050 Connecticut Ave NW<br>Washington, DC 20036                  | Legal                   | 440,587      |
| Lincoln Property Company<br>1030 15th Street NW Suite 250<br>Washington, DC 20005 | Office Space Lessor     | 296,728      |
| Stratacomm<br>1156 15th street nw suite 800<br>Washington, DC 20005               | Marketing               | 241,300      |
| Long Lake Crossing LLC<br>747 Third Ave 37th Floor<br>New York, NY 10017          | Office Space Lessor     | 123,212      |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 5

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

|                                                           |                                           |                                                                                                                                         |               | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512-514 |         |
|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------|----------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------|---------|
| Contributions, Gifts, Grants<br>and Other Similar Amounts | 1a                                        | Federated campaigns . . .                                                                                                               | 1a            |                      |                                                    |                                         |                                                                     |         |
|                                                           | b                                         | Membership dues . . . . .                                                                                                               | 1b            |                      |                                                    |                                         |                                                                     |         |
|                                                           | c                                         | Fundraising events . . . . .                                                                                                            | 1c            |                      |                                                    |                                         |                                                                     |         |
|                                                           | d                                         | Related organizations . . . . .                                                                                                         | 1d            |                      |                                                    |                                         |                                                                     |         |
|                                                           | e                                         | Government grants (contributions)                                                                                                       | 1e            |                      |                                                    |                                         |                                                                     |         |
|                                                           | f                                         | All other contributions, gifts, grants, and<br>similar amounts not included above                                                       | 1f            |                      |                                                    |                                         |                                                                     |         |
|                                                           | g                                         | Noncash contributions included in lines<br>1a-1f \$                                                                                     |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | h                                         | Total. Add lines 1a-1f . . . . .                                                                                                        |               |                      |                                                    |                                         |                                                                     |         |
| Program Service Revenue                                   | 2a                                        | MEMBERSHIP DUES                                                                                                                         | Business Code |                      |                                                    |                                         |                                                                     |         |
|                                                           |                                           |                                                                                                                                         | 900099        | 6,175,834            | 6,175,834                                          |                                         |                                                                     |         |
|                                                           | b                                         | TRADE SHOWS                                                                                                                             | 900099        | 4,592,534            | 4,592,534                                          |                                         |                                                                     |         |
|                                                           | c                                         | MEETING REVENUE                                                                                                                         | 900099        | 2,748,765            | 2,748,765                                          |                                         |                                                                     |         |
|                                                           | d                                         | OTHER                                                                                                                                   | 900099        | 316,257              | 316,257                                            |                                         |                                                                     |         |
|                                                           | e                                         | REIMBURSED EXPENSES                                                                                                                     | 900099        | 279,354              | 279,354                                            |                                         |                                                                     |         |
|                                                           | f                                         | All other program service revenue                                                                                                       |               | 94,985               |                                                    | 94,985                                  |                                                                     |         |
|                                                           | g                                         | Total. Add lines 2a-2f . . . . .                                                                                                        |               |                      | 14,207,729                                         |                                         |                                                                     |         |
| Other Revenue                                             | 3                                         | Investment income (including dividends, interest,<br>and other similar amounts) . . . . .                                               |               | 593,634              |                                                    |                                         | 593,634                                                             |         |
|                                                           | 4                                         | Income from investment of tax-exempt bond proceeds . . .                                                                                |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | 5                                         | Royalties . . . . .                                                                                                                     |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | 6a                                        | (i) Real                                                                                                                                |               | (ii) Personal        |                                                    |                                         |                                                                     |         |
|                                                           |                                           | 82,913                                                                                                                                  |               |                      |                                                    |                                         |                                                                     |         |
|                                                           |                                           | b Less rental expenses                                                                                                                  |               |                      |                                                    |                                         |                                                                     |         |
|                                                           |                                           | 82,913                                                                                                                                  |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | c                                         | Rental income or (loss)                                                                                                                 |               | 0                    |                                                    |                                         |                                                                     |         |
|                                                           | d                                         | Net rental income or (loss) . . . . .                                                                                                   |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | 7a                                        | (i) Securities                                                                                                                          |               | (ii) Other           |                                                    |                                         |                                                                     |         |
|                                                           |                                           | 4,938,919                                                                                                                               |               |                      |                                                    |                                         |                                                                     |         |
|                                                           |                                           | b Less cost or other basis and sales expenses                                                                                           |               | 1,573                |                                                    |                                         |                                                                     |         |
|                                                           |                                           | c Gain or (loss)                                                                                                                        |               | -1,573               |                                                    |                                         |                                                                     |         |
|                                                           | d                                         | Net gain or (loss) . . . . .                                                                                                            |               |                      | 117,238                                            |                                         |                                                                     | 117,238 |
|                                                           | 8a                                        | Gross income from fundraising events (not including<br>\$ _____ of contributions reported on line 1c)<br>See Part IV, line 18 . . . . . |               | a                    |                                                    |                                         |                                                                     |         |
|                                                           |                                           | b Less direct expenses . . . . .                                                                                                        |               | b                    |                                                    |                                         |                                                                     |         |
|                                                           |                                           | c Net income or (loss) from fundraising events . . .                                                                                    |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | 9a                                        | Gross income from gaming activities<br>See Part IV, line 19 . . . . .                                                                   |               | a                    |                                                    |                                         |                                                                     |         |
|                                                           |                                           | b Less direct expenses . . . . .                                                                                                        |               | b                    |                                                    |                                         |                                                                     |         |
|                                                           |                                           | c Net income or (loss) from gaming activities . . . . .                                                                                 |               |                      |                                                    |                                         |                                                                     |         |
|                                                           | 10a                                       | Gross sales of inventory, less<br>returns and allowances . . . . .                                                                      |               | a                    |                                                    |                                         |                                                                     |         |
|                                                           |                                           |                                                                                                                                         |               | 55,332               |                                                    |                                         |                                                                     |         |
|                                                           |                                           | b Less cost of goods sold . . . . .                                                                                                     |               | b                    | 324,119                                            |                                         |                                                                     |         |
| c Net income or (loss) from sales of inventory . . .      |                                           |                                                                                                                                         | -268,787      |                      |                                                    | -268,787                                |                                                                     |         |
| Miscellaneous Revenue                                     |                                           | Business Code                                                                                                                           |               |                      |                                                    |                                         |                                                                     |         |
| 11a                                                       |                                           |                                                                                                                                         |               |                      |                                                    |                                         |                                                                     |         |
| b                                                         |                                           |                                                                                                                                         |               |                      |                                                    |                                         |                                                                     |         |
| c                                                         |                                           |                                                                                                                                         |               |                      |                                                    |                                         |                                                                     |         |
| d                                                         | All other revenue . . . . .               |                                                                                                                                         |               |                      |                                                    |                                         |                                                                     |         |
| e                                                         | Total. Add lines 11a-11d . . . . .        |                                                                                                                                         |               |                      |                                                    |                                         |                                                                     |         |
| 12                                                        | Total revenue. See Instructions . . . . . |                                                                                                                                         |               | 14,649,814           | 14,112,744                                         | 94,985                                  | 442,085                                                             |         |

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

☐

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                                                | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.                                                                                                                                          | 50,510                |                                 |                                        |                             |
| 2                                                                              | Grants and other assistance to domestic individuals. See Part IV, line 22.                                                                                                                                                                     |                       |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.                                                                                                              |                       |                                 |                                        |                             |
| 4                                                                              | Benefits paid to or for members.                                                                                                                                                                                                               |                       |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees.                                                                                                                                                                      | 2,916,991             |                                 |                                        |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).                                                                                                 |                       |                                 |                                        |                             |
| 7                                                                              | Other salaries and wages.                                                                                                                                                                                                                      | 4,434,013             |                                 |                                        |                             |
| 8                                                                              | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).                                                                                                                                            | 250,791               |                                 |                                        |                             |
| 9                                                                              | Other employee benefits.                                                                                                                                                                                                                       | 650,892               |                                 |                                        |                             |
| 10                                                                             | Payroll taxes.                                                                                                                                                                                                                                 | 408,804               |                                 |                                        |                             |
| 11                                                                             | Fees for services (non-employees):                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| a                                                                              | Management.                                                                                                                                                                                                                                    |                       |                                 |                                        |                             |
| b                                                                              | Legal.                                                                                                                                                                                                                                         | 277,379               |                                 |                                        |                             |
| c                                                                              | Accounting.                                                                                                                                                                                                                                    | 45,158                |                                 |                                        |                             |
| d                                                                              | Lobbying.                                                                                                                                                                                                                                      |                       |                                 |                                        |                             |
| e                                                                              | Professional fundraising services. See Part IV, line 17.                                                                                                                                                                                       |                       |                                 |                                        |                             |
| f                                                                              | Investment management fees.                                                                                                                                                                                                                    | 118,677               |                                 |                                        |                             |
| g                                                                              | Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)                                                                                                                                   | 937,259               |                                 |                                        |                             |
| 12                                                                             | Advertising and promotion.                                                                                                                                                                                                                     | 129,524               |                                 |                                        |                             |
| 13                                                                             | Office expenses.                                                                                                                                                                                                                               | 296,968               |                                 |                                        |                             |
| 14                                                                             | Information technology.                                                                                                                                                                                                                        | 131,054               |                                 |                                        |                             |
| 15                                                                             | Royalties.                                                                                                                                                                                                                                     |                       |                                 |                                        |                             |
| 16                                                                             | Occupancy.                                                                                                                                                                                                                                     | 1,010,333             |                                 |                                        |                             |
| 17                                                                             | Travel.                                                                                                                                                                                                                                        | 434,270               |                                 |                                        |                             |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials.                                                                                                                                                |                       |                                 |                                        |                             |
| 19                                                                             | Conferences, conventions, and meetings.                                                                                                                                                                                                        | 1,323,212             |                                 |                                        |                             |
| 20                                                                             | Interest.                                                                                                                                                                                                                                      |                       |                                 |                                        |                             |
| 21                                                                             | Payments to affiliates.                                                                                                                                                                                                                        |                       |                                 |                                        |                             |
| 22                                                                             | Depreciation, depletion, and amortization.                                                                                                                                                                                                     | 316,336               |                                 |                                        |                             |
| 23                                                                             | Insurance.                                                                                                                                                                                                                                     | 68,253                |                                 |                                        |                             |
| 24                                                                             | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)                                             |                       |                                 |                                        |                             |
| a                                                                              | COUNCIL EXPENSES                                                                                                                                                                                                                               | 562,876               |                                 |                                        |                             |
| b                                                                              | BAD DEBT                                                                                                                                                                                                                                       | 108,880               |                                 |                                        |                             |
| c                                                                              | DUES & SUBSCRIPTIONS                                                                                                                                                                                                                           | 78,204                |                                 |                                        |                             |
| d                                                                              | STAFF DEVELOPMENT                                                                                                                                                                                                                              | 24,780                |                                 |                                        |                             |
| e                                                                              | All other expenses                                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| 25                                                                             | <b>Total functional expenses.</b> Add lines 1 through 24e.                                                                                                                                                                                     | 14,575,164            |                                 |                                        |                             |
| 26                                                                             | <b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). |                       |                                 |                                        |                             |

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X . . . . . ☐

|                             |                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                         |     |           | (A)               |     | (B)         |
|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|-------------------|-----|-------------|
|                             |                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                         |     |           | Beginning of year |     | End of year |
| Assets                      | 1                                                                                                                                                          | Cash—non-interest-bearing . . . . .                                                                                                                                                                                                                                                                                                     |     |           | 630,539           | 1   | 1,117,327   |
|                             | 2                                                                                                                                                          | Savings and temporary cash investments . . . . .                                                                                                                                                                                                                                                                                        |     |           |                   | 2   |             |
|                             | 3                                                                                                                                                          | Pledges and grants receivable, net . . . . .                                                                                                                                                                                                                                                                                            |     |           |                   | 3   |             |
|                             | 4                                                                                                                                                          | Accounts receivable, net . . . . .                                                                                                                                                                                                                                                                                                      |     |           | 2,085,201         | 4   | 2,009,380   |
|                             | 5                                                                                                                                                          | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .                                                                                                                                                           |     |           |                   | 5   |             |
|                             | 6                                                                                                                                                          | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L . . . . . |     |           |                   | 6   |             |
|                             | 7                                                                                                                                                          | Notes and loans receivable, net . . . . .                                                                                                                                                                                                                                                                                               |     |           |                   | 7   |             |
|                             | 8                                                                                                                                                          | Inventories for sale or use . . . . .                                                                                                                                                                                                                                                                                                   |     |           |                   | 8   |             |
|                             | 9                                                                                                                                                          | Prepaid expenses and deferred charges . . . . .                                                                                                                                                                                                                                                                                         |     |           | 225,738           | 9   | 166,425     |
|                             | 10a                                                                                                                                                        | Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D . . . . .                                                                                                                                                                                                                                            | 10a | 2,498,951 |                   |     |             |
|                             | b                                                                                                                                                          | Less: accumulated depreciation . . . . .                                                                                                                                                                                                                                                                                                | 10b | 1,686,996 | 468,821           | 10c | 811,955     |
|                             | 11                                                                                                                                                         | Investments—publicly traded securities . . . . .                                                                                                                                                                                                                                                                                        |     |           | 24,527,773        | 11  | 23,476,790  |
|                             | 12                                                                                                                                                         | Investments—other securities. See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                                            |     |           |                   | 12  |             |
|                             | 13                                                                                                                                                         | Investments—program-related. See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                                             |     |           | 2,307,381         | 13  | 2,307,381   |
|                             | 14                                                                                                                                                         | Intangible assets . . . . .                                                                                                                                                                                                                                                                                                             |     |           |                   | 14  |             |
|                             | 15                                                                                                                                                         | Other assets. See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                                                            |     |           | 69,233            | 15  | 88,680      |
|                             | 16                                                                                                                                                         | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .                                                                                                                                                                                                                                                              |     |           | 30,314,686        | 16  | 29,977,938  |
| Liabilities                 | 17                                                                                                                                                         | Accounts payable and accrued expenses . . . . .                                                                                                                                                                                                                                                                                         |     |           | 2,039,087         | 17  | 2,288,186   |
|                             | 18                                                                                                                                                         | Grants payable . . . . .                                                                                                                                                                                                                                                                                                                |     |           |                   | 18  |             |
|                             | 19                                                                                                                                                         | Deferred revenue . . . . .                                                                                                                                                                                                                                                                                                              |     |           | 2,861,762         | 19  | 3,248,125   |
|                             | 20                                                                                                                                                         | Tax-exempt bond liabilities . . . . .                                                                                                                                                                                                                                                                                                   |     |           |                   | 20  |             |
|                             | 21                                                                                                                                                         | Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .                                                                                                                                                                                                                                                         |     |           |                   | 21  |             |
|                             | 22                                                                                                                                                         | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .                                                                                                                                          |     |           |                   | 22  |             |
|                             | 23                                                                                                                                                         | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                                                                                                                                                                                |     |           |                   | 23  |             |
|                             | 24                                                                                                                                                         | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                                                                                                                                                                                  |     |           |                   | 24  |             |
|                             | 25                                                                                                                                                         | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D . . . . .                                                                                                                                                         |     |           | -1,332,087        | 25  | -1,532,886  |
|                             | 26                                                                                                                                                         | <b>Total liabilities.</b> Add lines 17 through 25 . . . . .                                                                                                                                                                                                                                                                             |     |           | 3,568,762         | 26  | 4,003,425   |
| Net Assets or Fund Balances | <b>Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b> |                                                                                                                                                                                                                                                                                                                                         |     |           |                   |     |             |
|                             | 27                                                                                                                                                         | Unrestricted net assets . . . . .                                                                                                                                                                                                                                                                                                       |     |           | 26,745,924        | 27  | 25,974,513  |
|                             | 28                                                                                                                                                         | Temporarily restricted net assets . . . . .                                                                                                                                                                                                                                                                                             |     |           |                   | 28  |             |
|                             | 29                                                                                                                                                         | Permanently restricted net assets . . . . .                                                                                                                                                                                                                                                                                             |     |           |                   | 29  |             |
|                             | <b>Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b>                          |                                                                                                                                                                                                                                                                                                                                         |     |           |                   |     |             |
|                             | 30                                                                                                                                                         | Capital stock or trust principal, or current funds . . . . .                                                                                                                                                                                                                                                                            |     |           |                   | 30  |             |
|                             | 31                                                                                                                                                         | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                                                                                                                                                                               |     |           |                   | 31  |             |
|                             | 32                                                                                                                                                         | Retained earnings, endowment, accumulated income, or other funds . . . . .                                                                                                                                                                                                                                                              |     |           |                   | 32  |             |
|                             | 33                                                                                                                                                         | <b>Total net assets or fund balances . . . . .</b>                                                                                                                                                                                                                                                                                      |     |           | 26,745,924        | 33  | 25,974,513  |
|                             | 34                                                                                                                                                         | <b>Total liabilities and net assets/fund balances . . . . .</b>                                                                                                                                                                                                                                                                         |     |           | 30,314,686        | 34  | 29,977,938  |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

|    |                                                                                                               |    |            |
|----|---------------------------------------------------------------------------------------------------------------|----|------------|
| 1  | Total revenue (must equal Part VIII, column (A), line 12)                                                     | 1  | 14,649,814 |
| 2  | Total expenses (must equal Part IX, column (A), line 25)                                                      | 2  | 14,575,164 |
| 3  | Revenue less expenses Subtract line 2 from line 1                                                             | 3  | 74,650     |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4  | 26,745,924 |
| 5  | Net unrealized gains (losses) on investments                                                                  | 5  | -1,045,018 |
| 6  | Donated services and use of facilities                                                                        | 6  |            |
| 7  | Investment expenses                                                                                           | 7  |            |
| 8  | Prior period adjustments                                                                                      | 8  |            |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)                                          | 9  | 198,957    |
| 10 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | 10 | 25,974,513 |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

|                                                                        |                                                                                                                                                                                                                                                                                                                                                       | Yes | No |
|------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1                                                                      | Accounting method used to prepare the Form 990<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                                                                                                                                    |     |    |
| 2a                                                                     | Were the organization's financial statements compiled or reviewed by an independent accountant?<br>If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both                                                                                   |     | No |
| Separate basis Consolidated basis Both consolidated and separate basis |                                                                                                                                                                                                                                                                                                                                                       |     |    |
| b                                                                      | Were the organization's financial statements audited by an independent accountant?<br>If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both                                                                                                             | Yes |    |
| Separate basis Consolidated basis Both consolidated and separate basis |                                                                                                                                                                                                                                                                                                                                                       |     |    |
| c                                                                      | If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | Yes |    |
| 3a                                                                     | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                              |     | No |
| b                                                                      | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                                  |     |    |

Additional Data

Software ID:

Software Version:

EIN: 13-1068400

Name: Motor and Equipment Manufacturers Association

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                 | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W- 2/1099- MISC) | (E)<br>Reportable compensation from related organizations (W- 2/1099- MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|---------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|------------------------------|--------|------------------------------------------------------------------------|-----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                       |                                                                                            | Individual trustee or director                                                                            | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                        |                                                                             |                                                                                               |
| Mike Mansuetti<br>.....<br>Director   | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Jay Pittas<br>.....<br>Director       | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Patnck Cavanaugh<br>.....<br>Director | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Charley Johnson<br>.....<br>Director  | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| William Kozyra<br>.....<br>Director   | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| James Spencer<br>.....<br>Director    | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Shawn Zwicker<br>.....<br>Director    | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Daniel Sceli<br>.....<br>Director     | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Jack Shaffer<br>.....<br>Director     | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |
| Tom Ward<br>.....<br>Director         | 1 00<br>.....<br>0 00                                                                      | X                                                                                                         |                       |         |              |                              |        | 0                                                                      | 0                                                                           | 0                                                                                             |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                                      | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W- 2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W- 2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|------------------------------|--------|-----------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                                            |                                                                                            | Individual trustee or director                                                                            | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                       |                                                                            |                                                                                               |
| John Corey<br>.....<br>Chairman                            | 2 00<br>.....<br>1 00                                                                      | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| Samir Salman<br>.....<br>Vice Chair                        | 2 00<br>.....<br>1 00                                                                      | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| Douglas Grimm<br>.....<br>Vice Chair                       | 2 00<br>.....<br>1 00                                                                      | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| Joseph McAleese<br>.....<br>Treasurer                      | 2 00<br>.....<br>1 00                                                                      | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| Steve Handschuh<br>.....<br>President & CEO                | 39 00<br>.....<br>1 00                                                                     | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 537,729                                                                    | 49,152                                                                                        |
| Wendy T Earp<br>.....<br>Senior V P , Secretary & CFO      | 39 00<br>.....<br>1 00                                                                     |                                                                                                           |                       | X       |              |                              |        | 0                                                                     | 231,234                                                                    | 18,036                                                                                        |
| Paul McCarthy<br>.....<br>Senior V P , Strategy, Planning, | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         | X            |                              |        | 0                                                                     | 239,890                                                                    | 47,229                                                                                        |
| Tim Kraus<br>.....<br>Vice President                       | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         | X            |                              |        | 0                                                                     | 230,781                                                                    | 51,531                                                                                        |
| William Long<br>.....<br>Vice President                    | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         | X            |                              |        | 0                                                                     | 393,158                                                                    | 38,304                                                                                        |
| Julie Fream<br>.....<br>Vice President                     | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         | X            |                              |        | 0                                                                     | 381,646                                                                    | 57,224                                                                                        |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                                     | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W- 2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W- 2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|-----------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|------------------------------|--------|-----------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                                           |                                                                                            | Individual trustee or director                                                                            | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                       |                                                                            |                                                                                               |
| Lacy Wilson<br>.....<br>Senior V P , Government Affairs   | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         | X            |                              |        | 0                                                                     | 323,195                                                                    | 19,500                                                                                        |
| John Chalifoux<br>.....<br>Vice President                 | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         | X            |                              |        | 0                                                                     | 267,612                                                                    | 30,770                                                                                        |
| William Hanvey<br>.....<br>Vice President, AASA Division  | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         |              | X                            |        | 0                                                                     | 209,446                                                                    | 42,949                                                                                        |
| David Andrea<br>.....<br>Vice President, OESA Division    | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         |              | X                            |        | 0                                                                     | 280,744                                                                    | 16,902                                                                                        |
| Margaret Baxter<br>.....<br>Vice President, OESA Division | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         |              | X                            |        | 0                                                                     | 220,704                                                                    | 38,850                                                                                        |
| Steve Horaney<br>.....<br>Vice President, OESA Division   | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         |              | X                            |        | 0                                                                     | 206,834                                                                    | 13,113                                                                                        |
| Tom Lehner<br>.....<br>Vice President, Public Policy      | 40 00<br>.....<br>0 00                                                                     |                                                                                                           |                       |         |              | X                            |        | 0                                                                     | 245,606                                                                    | 15,483                                                                                        |

SCHEDULE C  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527  
▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.  
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2015

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

|                                                                           |                                              |
|---------------------------------------------------------------------------|----------------------------------------------|
| Name of the organization<br>Motor and Equipment Manufacturers Association | Employer identification number<br>13-1068400 |
|---------------------------------------------------------------------------|----------------------------------------------|

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

|   |                                                                                                          |    |
|---|----------------------------------------------------------------------------------------------------------|----|
| 1 | Provide a description of the organization's direct and indirect political campaign activities in Part IV |    |
| 2 | Political expenditures                                                                                   | \$ |
| 3 | Volunteer hours                                                                                          |    |

Part I-B Complete if the organization is exempt under section 501(c)(3).

|    |                                                                                         |                                                          |
|----|-----------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1  | Enter the amount of any excise tax incurred by the organization under section 4955      | \$                                                       |
| 2  | Enter the amount of any excise tax incurred by organization managers under section 4955 | \$                                                       |
| 3  | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4a | Was a correction made?                                                                  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| b  | If "Yes," describe in Part IV                                                           |                                                          |

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                          |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1 | Enter the amount directly expended by the filing organization for section 527 exempt function activities                                                                                                                                                                                                                                                                                                                                                                                                                                | \$                                                       |
| 2 | Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities                                                                                                                                                                                                                                                                                                                                                                                                       | \$                                                       |
| 3 | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$                                                       |
| 4 | Did the filing organization file Form 1120-POL for this year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5 | Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV |                                                          |

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|----------|-------------|---------|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
|          |             |         |                                                                     |                                                                                                                                            |
| 2        |             |         |                                                                     |                                                                                                                                            |
| 3        |             |         |                                                                     |                                                                                                                                            |
| 4        |             |         |                                                                     |                                                                                                                                            |
| 5        |             |         |                                                                     |                                                                                                                                            |
| 6        |             |         |                                                                     |                                                                                                                                            |

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B Check ☐ if the filing organization checked box A and "limited control" provisions apply

| Limits on Lobbying Expenditures<br>(The term "expenditures" means amounts paid or incurred.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                   | (a) Filing organization's totals                | (b) Affiliated group totals        |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|------------------------------------|--------------------|------------------------------|-----------------------------------------|-------------------------------------------------|-------------------------------------------|---------------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------|-------------|--|--|
| 1a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Total lobbying expenditures to influence public opinion (grass roots lobbying)                                                                    |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| b                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total lobbying expenditures to influence a legislative body (direct lobbying)                                                                     |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| c                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total lobbying expenditures (add lines 1a and 1b)                                                                                                 |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Other exempt purpose expenditures                                                                                                                 |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| e                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total exempt purpose expenditures (add lines 1c and 1d)                                                                                           |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| f                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Lobbying nontaxable amount Enter the amount from the following table in both columns                                                              |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| <table><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table> |                                                                                                                                                   | If the amount on line 1e, column (a) or (b) is: | The lobbying nontaxable amount is: | Not over \$500,000 | 20% of the amount on line 1e | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | Over \$17,000,000 | \$1,000,000 |  |  |
| If the amount on line 1e, column (a) or (b) is:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | The lobbying nontaxable amount is:                                                                                                                |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Not over \$500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 20% of the amount on line 1e                                                                                                                      |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$500,000 but not over \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$100,000 plus 15% of the excess over \$500,000                                                                                                   |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,000,000 but not over \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$175,000 plus 10% of the excess over \$1,000,000                                                                                                 |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,500,000 but not over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$225,000 plus 5% of the excess over \$1,500,000                                                                                                  |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$1,000,000                                                                                                                                       |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| g                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Grassroots nontaxable amount (enter 25% of line 1f)                                                                                               |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| h                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Subtract line 1g from line 1a If zero or less, enter -0-                                                                                          |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| i                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Subtract line 1f from line 1c If zero or less, enter -0-                                                                                          |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| j                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? |                                                 |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                   | <input type="checkbox"/> Yes                    | <input type="checkbox"/> No        |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |

4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

| Lobbying Expenditures During 4-Year Averaging Period      |          |          |          |          |           |
|-----------------------------------------------------------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in)               | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) Total |
| 2a Lobbying nontaxable amount                             |          |          |          |          |           |
| b Lobbying ceiling amount (150% of line 2a, column(e))    |          |          |          |          |           |
| c Total lobbying expenditures                             |          |          |          |          |           |
| d Grassroots nontaxable amount                            |          |          |          |          |           |
| e Grassroots ceiling amount (150% of line 2d, column (e)) |          |          |          |          |           |
| f Grassroots lobbying expenditures                        |          |          |          |          |           |

**Part II-B**

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity |                                                                                                                                                                                                                              | (a) |    | (b)    |
|--------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|--------|
|                                                                                                                          |                                                                                                                                                                                                                              | Yes | No | Amount |
| <b>1</b>                                                                                                                 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |
| <b>a</b>                                                                                                                 | Volunteers?                                                                                                                                                                                                                  |     |    |        |
| <b>b</b>                                                                                                                 | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?                                                                                                                                 |     |    |        |
| <b>c</b>                                                                                                                 | Media advertisements?                                                                                                                                                                                                        |     |    |        |
| <b>d</b>                                                                                                                 | Mailings to members, legislators, or the public?                                                                                                                                                                             |     |    |        |
| <b>e</b>                                                                                                                 | Publications, or published or broadcast statements?                                                                                                                                                                          |     |    |        |
| <b>f</b>                                                                                                                 | Grants to other organizations for lobbying purposes?                                                                                                                                                                         |     |    |        |
| <b>g</b>                                                                                                                 | Direct contact with legislators, their staffs, government officials, or a legislative body?                                                                                                                                  |     |    |        |
| <b>h</b>                                                                                                                 | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?                                                                                                                                    |     |    |        |
| <b>i</b>                                                                                                                 | Other activities?                                                                                                                                                                                                            |     |    |        |
| <b>j</b>                                                                                                                 | Total. Add lines 1c through 1i.                                                                                                                                                                                              |     |    |        |
| <b>2a</b>                                                                                                                | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?                                                                                                                                |     |    |        |
| <b>b</b>                                                                                                                 | If "Yes," enter the amount of any tax incurred under section 4912.                                                                                                                                                           |     |    |        |
| <b>c</b>                                                                                                                 | If "Yes," enter the amount of any tax incurred by organization managers under section 4912.                                                                                                                                  |     |    |        |
| <b>d</b>                                                                                                                 | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?                                                                                                                                 |     |    |        |

**Part III-A**

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|          | Yes | No |
|----------|-----|----|
| <b>1</b> |     | No |
| <b>2</b> |     | No |
| <b>3</b> | Yes |    |

**Part III-B**

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

|          |                                                                                                                                                                                                                                            |           |           |
|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|
| <b>1</b> | Dues, assessments and similar amounts from members                                                                                                                                                                                         | <b>1</b>  | 4,512,467 |
| <b>2</b> | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).                                                                                 |           |           |
| <b>a</b> | Current year                                                                                                                                                                                                                               | <b>2a</b> | 897,035   |
| <b>b</b> | Carryover from last year                                                                                                                                                                                                                   | <b>2b</b> |           |
| <b>c</b> | Total                                                                                                                                                                                                                                      | <b>2c</b> | 897,035   |
| <b>3</b> | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues                                                                                                                                            | <b>3</b>  | 992,743   |
| <b>4</b> | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | <b>4</b>  |           |
| <b>5</b> | Taxable amount of lobbying and political expenditures (see instructions)                                                                                                                                                                   | <b>5</b>  | -95,708   |

**Part IV**

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

| Return Reference | Explanation |
|------------------|-------------|
|------------------|-------------|

|                                                                           |                                              |
|---------------------------------------------------------------------------|----------------------------------------------|
| Name of the organization<br>Motor and Equipment Manufacturers Association | Employer identification number<br>13-1068400 |
|---------------------------------------------------------------------------|----------------------------------------------|

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

|   |                                                                                                                                                                                                                                                                                                                                         |                              |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
|   | (a) Donor advised funds                                                                                                                                                                                                                                                                                                                 | (b) Funds and other accounts |
| 1 | Total number at end of year                                                                                                                                                                                                                                                                                                             |                              |
| 2 | Aggregate value of contributions to (during year)                                                                                                                                                                                                                                                                                       |                              |
| 3 | Aggregate value of grants from (during year)                                                                                                                                                                                                                                                                                            |                              |
| 4 | Aggregate value at end of year                                                                                                                                                                                                                                                                                                          |                              |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>                                                            |                              |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div> |                              |

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |    |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply) <div><input type="checkbox"/> Preservation of land for public use (e g , recreation or education)<div><input type="checkbox"/> Protection of natural habitat <input type="checkbox"/> Preservation of open space</div><input type="checkbox"/> Preservation of an historically important land area <input type="checkbox"/> Preservation of a certified historic structure</div> |    |
| 2 | Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year                                                                                                                                                                                                                                                                                                    |    |
| a | Total number of conservation easements                                                                                                                                                                                                                                                                                                                                                                                                                                | 2a |
| b | Total acreage restricted by conservation easements                                                                                                                                                                                                                                                                                                                                                                                                                    | 2b |
| c | Number of conservation easements on a certified historic structure included in (a)                                                                                                                                                                                                                                                                                                                                                                                    | 2c |
| d | Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register                                                                                                                                                                                                                                                                                                                              | 2d |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►                                                                                                                                                                                                                                                                                                                               |    |
| 4 | Number of states where property subject to conservation easement is located ►                                                                                                                                                                                                                                                                                                                                                                                         |    |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>                                                                                                                                                                                                                        |    |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year<br>►                                                                                                                                                                                                                                                                                                                        |    |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year<br>► \$                                                                                                                                                                                                                                                                                                                           |    |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4) (B)(i) and section 170(h)(4)(B)(ii)? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>                                                                                                                                                                                                                                                    |    |
| 9 | In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements                                                                                                                                                           |    |

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

|      |                                                                                                                                                                                                                                                                                                                                                                                      |      |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| 1a   | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items |      |
| b    | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items                                                      |      |
| (i)  | Revenue included on Form 990, Part VIII, line 1                                                                                                                                                                                                                                                                                                                                      | ► \$ |
| (ii) | Assets included in Form 990, Part X                                                                                                                                                                                                                                                                                                                                                  | ► \$ |
| 2    | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items                                                                                                                                                          |      |
| a    | Revenue included on Form 990, Part VIII, line 1                                                                                                                                                                                                                                                                                                                                      | ► \$ |
| b    | Assets included in Form 990, Part X                                                                                                                                                                                                                                                                                                                                                  | ► \$ |

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

(continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table

|                                 | Amount |
|---------------------------------|--------|
| c Beginning balance             | 1c     |
| d Additions during the year     | 1d     |
| e Distributions during the year | 1e     |
| f Ending balance                | 1f     |

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|                                                  | (a)Current year | (b)Prior year | b (c)Two years back | (d)Three years back | (e)Four years back |
|--------------------------------------------------|-----------------|---------------|---------------------|---------------------|--------------------|
| 1a Beginning of year balance                     |                 |               |                     |                     |                    |
| b Contributions                                  |                 |               |                     |                     |                    |
| c Net investment earnings, gains, and losses     |                 |               |                     |                     |                    |
| d Grants or scholarships                         |                 |               |                     |                     |                    |
| e Other expenditures for facilities and programs |                 |               |                     |                     |                    |
| f Administrative expenses                        |                 |               |                     |                     |                    |
| g End of year balance                            |                 |               |                     |                     |                    |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment

b Permanent endowment

c Temporarily restricted endowment

The percentages on lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

3a(i)

3a(ii)

Yes

No

b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property                                                                         | (a)Cost or other basis (investment) | (b)Cost or other basis (other) | (c)Accumulated depreciation | (d)Book value |
|-------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------|-----------------------------|---------------|
| 1a Land                                                                                         |                                     |                                |                             |               |
| b Buildings                                                                                     |                                     |                                |                             |               |
| c Leasehold improvements                                                                        |                                     | 34,994                         | 25,735                      | 9,259         |
| d Equipment                                                                                     |                                     | 1,322,217                      | 586,566                     | 735,651       |
| e Other                                                                                         |                                     | 1,141,740                      | 1,074,695                   | 67,045        |
| Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) |                                     |                                |                             | 811,955       |



**Part XI**

**Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**  
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

|          |                                                                                                         |           |           |  |
|----------|---------------------------------------------------------------------------------------------------------|-----------|-----------|--|
| <b>1</b> | Total revenue, gains, and other support per audited financial statements . . . . .                      |           | <b>1</b>  |  |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part VIII, line 12                                      |           |           |  |
| <b>a</b> | Net unrealized gains (losses) on investments . . . . .                                                  | <b>2a</b> |           |  |
| <b>b</b> | Donated services and use of facilities . . . . .                                                        | <b>2b</b> |           |  |
| <b>c</b> | Recoveries of prior year grants . . . . .                                                               | <b>2c</b> |           |  |
| <b>d</b> | Other (Describe in Part XIII ) . . . . .                                                                | <b>2d</b> |           |  |
| <b>e</b> | Add lines <b>2a</b> through <b>2d</b> . . . . .                                                         |           | <b>2e</b> |  |
| <b>3</b> | Subtract line <b>2e</b> from line <b>1</b> . . . . .                                                    |           | <b>3</b>  |  |
| <b>4</b> | Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>                              |           |           |  |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                              | <b>4a</b> |           |  |
| <b>b</b> | Other (Describe in Part XIII ) . . . . .                                                                | <b>4b</b> |           |  |
| <b>c</b> | Add lines <b>4a</b> and <b>4b</b> . . . . .                                                             |           | <b>4c</b> |  |
| <b>5</b> | Total revenue Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12 ) . . . . . |           | <b>5</b>  |  |

**Part XII**

**Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**  
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

|          |                                                                                                          |           |           |  |
|----------|----------------------------------------------------------------------------------------------------------|-----------|-----------|--|
| <b>1</b> | Total expenses and losses per audited financial statements . . . . .                                     |           | <b>1</b>  |  |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part IX, line 25                                         |           |           |  |
| <b>a</b> | Donated services and use of facilities . . . . .                                                         | <b>2a</b> |           |  |
| <b>b</b> | Prior year adjustments . . . . .                                                                         | <b>2b</b> |           |  |
| <b>c</b> | Other losses . . . . .                                                                                   | <b>2c</b> |           |  |
| <b>d</b> | Other (Describe in Part XIII ) . . . . .                                                                 | <b>2d</b> |           |  |
| <b>e</b> | Add lines <b>2a</b> through <b>2d</b> . . . . .                                                          |           | <b>2e</b> |  |
| <b>3</b> | Subtract line <b>2e</b> from line <b>1</b> . . . . .                                                     |           | <b>3</b>  |  |
| <b>4</b> | Amounts included on Form 990, Part IX, line 25, but not on line <b>1</b> :                               |           |           |  |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                               | <b>4a</b> |           |  |
| <b>b</b> | Other (Describe in Part XIII ) . . . . .                                                                 | <b>4b</b> |           |  |
| <b>c</b> | Add lines <b>4a</b> and <b>4b</b> . . . . .                                                              |           | <b>4c</b> |  |
| <b>5</b> | Total expenses Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18 ) . . . . . |           | <b>5</b>  |  |

**Part XIII**

**Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Part X, Line 2   | The Association did not recognize any interest or penalties related to income tax during the years ended December 31, 2015 and 2014 and did not accrue any interest or penalties as of December 31, 2015 or 2014. The Association did not have an accrual for uncertain tax positions as deductions taken and benefits accrued are based on widely understood administrative practices and procedures, and are based on clear and unambiguous tax law. The Association is no longer subject to income tax examinations by the federal, state, or local tax authorities for years before 2012. |

**Part XIII**   **Supplemental Information** *(continued)*

| Return Reference | Explanation |
|------------------|-------------|
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |

SCHEDULE F  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,  
Part IV, line 14b, 15, or 16.

► Attach to Form 990.

► Information about Schedule F (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization  
Motor and Equipment Manufacturers  
Association

Employer identification number  
  
13-1068400

Part I

General Information on Activities Outside the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

- 1

For grantmakers.

Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees’ eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☐ Yes

☐ No
- 2

For grantmakers.

Describe in Part V the organization’s procedures for monitoring the use of its grants and other assistance outside the United States
- 3

Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed )

| (a) Region                                                                        | (b) Number of offices in the region | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures for and investments in region |
|-----------------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|------------------------------------------------------|
| ( 1 ) East Asia and the Pacific - Australia, Brunei, Burma, Cambodia,             | 0                                   | 0                                                                      | Program Services                                                                                                                            | Networking and information exchange                                                                | 8,975                                                |
| ( 2 ) North America - Canada and Mexico, but not the United States                | 0                                   | 0                                                                      | Program Services                                                                                                                            | Trade Show                                                                                         | 2,782                                                |
| ( 3 ) Europe (Including Iceland & Greenland) - Albania, Andorra, Austria, Belgium | 0                                   | 1                                                                      | Program Services                                                                                                                            | Monitor European Automotive Industry                                                               | 18,318                                               |
| ( 4 )                                                                             |                                     |                                                                        |                                                                                                                                             |                                                                                                    |                                                      |
| ( 5 )                                                                             |                                     |                                                                        |                                                                                                                                             |                                                                                                    |                                                      |
| 3a Sub-total                                                                      | 0                                   | 1                                                                      |                                                                                                                                             |                                                                                                    | 30,075                                               |
| b Total from continuation sheets to Part I                                        | 0                                   | 0                                                                      |                                                                                                                                             |                                                                                                    | 0                                                    |
| c Totals (add lines 3a and 3b)                                                    | 0                                   | 1                                                                      |                                                                                                                                             |                                                                                                    | 30,075                                               |

**Part II** **Grants and Other Assistance to Organizations or Entities Outside the United States.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| <b>1</b>     | <b>(a)</b> Name of organization | <b>(b)</b> IRS code section and EIN (if applicable) | <b>(c)</b> Region | <b>(d)</b> Purpose of grant | <b>(e)</b> Amount of cash grant | <b>(f)</b> Manner of cash disbursement | <b>(g)</b> Amount of non-cash assistance | <b>(h)</b> Description of non-cash assistance | <b>(i)</b> Method of valuation (book, FMV, appraisal, other) |
|--------------|---------------------------------|-----------------------------------------------------|-------------------|-----------------------------|---------------------------------|----------------------------------------|------------------------------------------|-----------------------------------------------|--------------------------------------------------------------|
| <b>( 1 )</b> |                                 |                                                     |                   |                             |                                 |                                        |                                          |                                               |                                                              |
| <b>( 2 )</b> |                                 |                                                     |                   |                             |                                 |                                        |                                          |                                               |                                                              |
| <b>( 3 )</b> |                                 |                                                     |                   |                             |                                 |                                        |                                          |                                               |                                                              |
| <b>( 4 )</b> |                                 |                                                     |                   |                             |                                 |                                        |                                          |                                               |                                                              |

**2** Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . ▶ \_\_\_\_\_

**3** Enter total number of other organizations or entities . . . . . ▶ \_\_\_\_\_

**Part III** **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.  
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|---------------------------------|------------|--------------------------|--------------------------|---------------------------------|-----------------------------------|----------------------------------------|-------------------------------------------------------|
| ( 1 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 2 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 3 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 4 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 5 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 6 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 7 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 8 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 9 )                           |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 10 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 11 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 12 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 13 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 14 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 15 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 16 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 17 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |
| ( 18 )                          |            |                          |                          |                                 |                                   |                                        |                                                       |

**Part IV Foreign Forms**

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U S Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U S Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990)*

☐

Yes

☒

No

## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 13-1068400

**Name:** Motor and Equipment Manufacturers  
Association

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### **Part V** Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

# 2015

**Open to Public Inspection**

13-1068400

**(h) Purpose of grant or assistance**

Schedule I (Form 990) 2015

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

| (a)Type of grant or assistance | (b)Number of recipients | (c)Amount of cash grant | (d)Amount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|-------------------------|-------------------------|----------------------------------|------------------------------------------------------|---------------------------------------|
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

| Return Reference | Explanation                                                                                                                  |
|------------------|------------------------------------------------------------------------------------------------------------------------------|
| Part I, Line 2   | MEMA ENSURES THAT GRANTS ARE ONLY ISSUED TO ENTITIES WHOSE POSITIVE CONTRIBUTIONS TO THE INDUSTRY ARE UNIVERSALLY RECOGNIZED |

Additional Data

Software ID:  
Software Version:  
EIN: 13-1068400  
Name: Motor and Equipment Manufacturers Association

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

| (a) Name and address of organization or government                                                               | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|------------------------------------------------------------------------------------------------------------------|------------|-------------------------------|--------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------|------------------------------------|
| The Aftermarket Foundation<br>PO BOX 864520<br>Orlando, FL 32886                                                 | 62-1759489 | 501(c)(3)                     | 30,000                   |                                   |                                                       |                                        | Financial hardship                 |
| National Automotive Technicians Educational Foundation<br>101 Blue Seal Drive SE Suite 101<br>Leesburg, VA 20175 | 36-2957537 | 501(c)(3)                     | 10,000                   |                                   |                                                       |                                        | Training program                   |
| Automotive Hall of Fame<br>21400 Oakwood Blvd<br>Dearborn, MI 48124                                              | 38-3320345 | 501(c)(3)                     | 7,000                    |                                   |                                                       |                                        | Recognition                        |

Schedule J  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees  
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.  
▶ Attach to Form 990.  
▶ Information about Schedule J (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization  
Motor and Equipment Manufacturers Association

Employer identification number  
13-1068400

Part I Questions Regarding Compensation

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Yes | No |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.<br><div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input checked="" type="checkbox"/> Tax indemnification and gross-up payments</div><div><input checked="" type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div> |     |    |
| <b>b</b> If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Yes |    |
| <b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Yes |    |
| <b>3</b> Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.<br><div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input checked="" type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Compensation survey or study</div><div><input type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>                                                                               |     |    |
| <b>4</b> During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:<br><b>a</b> Receive a severance payment or change-of-control payment?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     | No |
| <b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     | No |
| <b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement?<br>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     | No |
| <b>Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |     |    |
| <b>5</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:<br><b>a</b> The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |     |    |
| <b>b</b> Any related organization?<br>If "Yes," on line 5a or 5b, describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |    |
| <b>6</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:<br><b>a</b> The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |    |
| <b>b</b> Any related organization?<br>If "Yes," on line 6a or 6b, describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |    |
| <b>7</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |     |    |
| <b>8</b> Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |     |    |
| <b>9</b> If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |     |    |

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title        | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                                     | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column(B) reported as deferred on prior Form 990 |
|---------------------------|----------------------------------------------------|-------------------------------------|-------------------------------------|------------------------------------------------|-------------------------|---------------------------------|----------------------------------------------------------------------|
|                           | (i) Base compensation                              | (ii) Bonus & incentive compensation | (iii) Other reportable compensation |                                                |                         |                                 |                                                                      |
| See Additional Data Table |                                                    |                                     |                                     |                                                |                         |                                 |                                                                      |

**Part III**   **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

| Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                             |
|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Part I, Line 1a  | THE MEMA MANAGEMENT SERVICES GROUP, A RELATED ORGANIZATION, PAYS FOR A CLUB MEMBERSHIP THAT IS PRIMARILY FOR MEMA'S PRESIDENT TO CONDUCT BUSINESS. MEMA REIMBURSES THE MEMA MANAGEMENT SERVICES GROUP MONTHLY FOR THESE CLUB DUES. IN ADDITION, MONTHLY CLUB DUES ARE REIMBURSED TO THE OESA DIVISIONAL PRESIDENT AND INCLUDED IN HER TAXABLE BENEFITS. |

Additional Data

Software ID:

Software Version:

EIN: 13-1068400

Name: Motor and Equipment Manufacturers Association

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| (A) Name and Title                                 |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                                     | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
|----------------------------------------------------|------|----------------------------------------------------|-------------------------------------|-------------------------------------|------------------------------------------------|-------------------------|---------------------------------|-----------------------------------------------------------------------|
|                                                    |      | (i) Base Compensation                              | (ii) Bonus & incentive compensation | (iii) Other reportable compensation |                                                |                         |                                 |                                                                       |
| 1Steve Handschuh<br>President & CEO                | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 338,205                                            | 192,000                             | 7,524                               | 15,900                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 33,252                  | 586,881                         |                                                                       |
| 1Wendy T Earp<br>Senior V P , Secretary & CFO      | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 177,848                                            | 52,500                              | 886                                 | 10,830                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 7,206                   | 249,270                         |                                                                       |
| 2Paul McCarthy<br>Senior V P , Strategy, Planning, | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 184,103                                            | 55,500                              | 287                                 | 11,194                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 36,035                  | 287,119                         |                                                                       |
| 3Tim KrausVice President                           | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 183,726                                            | 42,786                              | 4,269                               | 11,775                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 39,756                  | 282,312                         |                                                                       |
| 4William LongVice President                        | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 262,155                                            | 125,008                             | 5,995                               | 10,600                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 27,704                  | 431,462                         |                                                                       |
| 5Julie FreamVice President                         | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 254,971                                            | 118,586                             | 8,089                               | 15,242                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 41,982                  | 438,870                         |                                                                       |
| 6Lacy Wilson<br>Senior V P , Government Affairs    | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 270,300                                            | 46,628                              | 6,267                               | 15,167                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 4,333                   | 342,695                         |                                                                       |
| 7John Chalifoux<br>Vice President                  | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 188,971                                            | 77,106                              | 1,535                               | 12,120                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 18,650                  | 298,382                         |                                                                       |
| 8William Hanvey<br>Vice President, AASA Division   | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 147,965                                            | 60,942                              | 539                                 | 9,450                                          | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 33,499                  | 252,395                         |                                                                       |
| 9David Andrea<br>Vice President, OESA Division     | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 190,628                                            | 88,670                              | 1,446                               | 11,477                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 5,425                   | 297,646                         |                                                                       |
| 10Margaret Baxter<br>Vice President, OESA Division | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 136,656                                            | 53,201                              | 30,847                              | 8,769                                          | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 30,081                  | 259,554                         |                                                                       |
| 11Steve Horaney<br>Vice President, OESA Division   | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 177,625                                            | 28,818                              | 391                                 | 10,657                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 2,456                   | 219,947                         |                                                                       |
| 12Tom Lehner<br>Vice President, Public Policy      | (i)  | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                                     |
|                                                    | (ii) | 212,180                                            | 32,424                              | 1,002                               | 12,731                                         | -                       | -                               | 0                                                                     |
|                                                    |      |                                                    |                                     |                                     |                                                | 2,752                   | 261,089                         |                                                                       |

Schedule L  
(Form 990 or 990-EZ)

Transactions with Interested Persons  
▶ Complete if the organization answered  
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,  
or Form 990-EZ, Part V, line 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ.  
▶ Information about Schedule L (Form 990 or 990-EZ) and its instructions is at  
[www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047  
**2015**  
Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Name of the organization  
Motor and Equipment Manufacturers Association

Employer identification number  
13-1068400

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only)  
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

| 1 | (a) Name of disqualified person | (b) Relationship between disqualified person and organization | (c) Description of transaction | (d) Corrected? |    |
|---|---------------------------------|---------------------------------------------------------------|--------------------------------|----------------|----|
|   |                                 |                                                               |                                | Yes            | No |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 . . . . . ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$

Part II Loans to and/or From Interested Persons.  
Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

| (a) Name of interested person | (b) Relationship with organization | (c) Purpose of loan | (d) Loan to or from the organization? |      | (e) Original principal amount | (f) Balance due | (g) In default? |    | (h) Approved by board or committee? |    | (i) Written agreement? |    |
|-------------------------------|------------------------------------|---------------------|---------------------------------------|------|-------------------------------|-----------------|-----------------|----|-------------------------------------|----|------------------------|----|
|                               |                                    |                     | To                                    | From |                               |                 | Yes             | No | Yes                                 | No | Yes                    | No |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
| Total ▶ \$                    |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |

Part III Grants or Assistance Benefiting Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of assistance | (d) Type of assistance | (e) Purpose of assistance |
|-------------------------------|-----------------------------------------------------------------|--------------------------|------------------------|---------------------------|
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |

**Part IV Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person      | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction                             | (e) Sharing of organization's revenues? |    |
|------------------------------------|-----------------------------------------------------------------|---------------------------|------------------------------------------------------------|-----------------------------------------|----|
|                                    |                                                                 |                           |                                                            | Yes                                     | No |
| (1) MEMA FINANCIAL SERVICES GROUP  | See Part V Schedule L, Part IV, Relationship Explanations       | 279,354                   | Reimbursement of expenses for certain services and payroll |                                         | No |
| (2) MEMA MANAGEMENT SERVICES GROUP | See Part V Schedule L, Part IV, Relationship Explanations       | 8,661,491                 | Reimbursement of expenses for certain services and payroll |                                         | No |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |
|                                    |                                                                 |                           |                                                            |                                         |    |

**Part V Supplemental Information**

Provide additional information for responses to questions on Schedule L (see instructions)

| Return Reference                               | Explanation                                                                                                                                                                                                                                                                                                                                        |
|------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SCHEDULE L, PART IV, RELATIONSHIP EXPLANATIONS | The following six Directors and/or Officers of this organization were also Directors and/or Officers during all or part of 2015 of the above noted Companies Steve Handschuh, Joseph McAleese, John Corey, Douglas Grimm, Samir Salman, and Wendy Earp MEMA Management Services Group employed Earp and Handschuh, as well as MEMA's key employees |

## SCHEDULE O (Form 990 or 990-EZ)

Department of the  
Treasury  
Internal Revenue  
Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.  
▶ Attach to Form 990 or 990-EZ.  
▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at  
[www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

# 2015

**Open to Public  
Inspection**

|                                                                              |                                                  |
|------------------------------------------------------------------------------|--------------------------------------------------|
| Name of the organization<br>Motor and Equipment Manufacturers<br>Association | Employer identification number<br><br>13-1068400 |
|------------------------------------------------------------------------------|--------------------------------------------------|

| Return<br>Reference                          | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990,<br>MISSION<br>STATEMENT,<br>PAGE 2 | THE OBJECTIVES OF THIS ASSOCIATION ARE TO FOSTER THE COMMERCIAL INTERESTS OF ITS MEMBERS AS RELATED TO THE MANUFACTURE, PRODUCTION REMANUFACTURING, SALE, SERVICE, AND USE OF AUTOMOTIVE, HEAVY DUTY, OFF-HIGHWAY, AIRCRAFT, MARINE AND RELATED PRODUCTS, AND TO SECURE THE ADVANTAGES TO BE OBTAINED BY FRIENDLY CONTACTS AMONG MEMBERS FOR THEIR OWN WELFARE AND THE ADVANCEMENT OF THE TRADE INTERESTS REPRESENTED, INCLUDING THE FOLLOWING ACTIVITIES 1 DISSEMINATION OF GENERAL BULLETINS AND REPORTS, ARTICLES, SURVEYS, STUDIES, PAMPHLETS AND OTHER EDUCATIONAL AND INFORMATIONAL MATERIAL OF INTEREST TO MEMBERS 2 REPRESENTATION OF MEMBER COMPANIES AND LIAISON WITH FEDERAL, STATE, AND LOCAL GOVERNMENTS, AS WELL AS WITH REGULATORY AGENCIES 3 PROMOTION OF INTERNATIONAL BUSINESS 4 SERVICE RELATED TO MANUFACTURING AND DISTRIBUTING INDIVIDUAL LINES OF PRODUCTS BOTH AT HOME AND ABROAD 5 SERVICE RELATED TO INDUSTRY TRADE SHOWS AND EVENTS 6 MAINTENANCE AND PROMOTION OF AMICABLE RELATIONS WITH OTHER ORGANIZATIONS 7 COORDINATION AND PROMOTION OF PROGRAMS OF A COOPERATIVE NATURE AMONG INTERESTED MANUFACTURERS IF THEY ARE FINANCIALLY SELF-SUSTAINING AND APPROVED BY THE BOARD OF DIRECTORS 8 CONDUCT OF BUSINESS OPERATIONS THROUGH TAXABLE SUBSIDIARIES THAT ASSIST THE INDUSTRY, PROVIDED THAT SUCH COMMERCIAL PROGRAMS SHALL BE APPROVED BY THE BOARD OF DIRECTORS |

| Return<br>Reference                  | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI, Section A, line 2 | <p>During all or part of 2015, two of this organization's Officers (Steve Handschuh and Wendy Earp) and four of this organization's Directors (Joseph McAleese, John Corey, Samir Salman and Douglas Grimm) were also Officers and Directors, respectively, of the MEMA Marketing Service Companies, Inc., a corporation wholly owned by Motor and Equipment Manufacturers Association. Handschuh and Earp are employees of the MEMA Management Services Group, Inc., a corporation wholly owned by the MEMA Marketing Service Companies, Inc. The same two Officers and four Directors are Officers and Directors, respectively, of the Educational and Research Foundation of MEMA, an organization related to this organization. Handschuh and Earp have a business relationship with Tim Kraus, Lacy Wilson, John Chalifoux, William Long, Julie Fream and Paul McCarthy.</p> |

| Return<br>Reference                     | Explanation                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI,<br>Section A, line 6 | MEMA members consist of companies of good repute and sound financial condition with at least one facility in North America, actually engaged in the manufacture, production, remanufacturing or formulation of products or services integral to the manufacture of products for the automotive, heavy-duty, off-highway, aircraft, marine, or related industries |

| Return Reference                         | Explanation                                                                                                                                                                                  |
|------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI,<br>Section A, line 7a | Of the fifteen maximum board members of MEMA, up to eight of those positions are elected by the four divisional boards (two positions elected by AASA, HDMA and OESA, and up to two by MERA) |

| Return Reference                         | Explanation                                                                                                                                                                                  |
|------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI,<br>Section A, line 8b | Committee meetings are not formally documented at the time the meetings are held. Committee meetings are discussed at Board meetings and this discussion is documented in the Board minutes. |

| Return<br>Reference                      | Explanation                                                                                                                                                                                                                                                                                                                                                                  |
|------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI,<br>Section B, line 11 | The Form 990 is provided to all board members via email prior to filing. The Form is reviewed in detail by the Director of Accounting, CFO/Secretary and President prior to filing. Any questions are addressed and resolved prior to filing. If changes are necessary to the Form, those items will be circulated to the board members so that they have the final version. |

| Return<br>Reference                    | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI, Section B, line 12c | <p>The conflict of interest policy is reviewed and signed annually by any staff member with the title manager or above. Any volunteer with decision making authority, board member and officer is to review and sign annually. They are to sign a statement which affirms such person 1) has received a copy of the conflicts of interest policy, 2) has read and understands the policy, 3) has agreed to comply with the policy, 4) understands that MEMA is a nonprofit corporation and in order to maintain its federal tax exemption it must engage primarily in activities which accomplish one or more of its tax-exempt purposes. Following full disclosure of a possible conflict of interest, or any condition listed above, the board of directors shall determine whether a conflict of interest exists and, if so, the board shall vote to authorize or reject the transaction or take any other action deemed necessary to address the conflict and protect MEMA's best interests.</p> |

| Return<br>Reference                   | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI, Section B, line 15 | <p>The compensation committee with oversight from the MEMA executive committee is responsible for 1) evaluating the performance of the president and awarding an appropriate compensation package, 2) approving any employment, retention and severance agreement with the president, 3) with the approval of the board of directors, obtaining benchmark compensation data from an outside consultant, and 4) overseeing the president's evaluation and compensation decisions with respect to the association's senior staff. Compensation decisions are documented within the board minutes. Every 2-3 years a compensation survey is prepared by an outside consultant that benchmarks compensation for all senior staff as well as the President and CEO. The last survey was performed in 2015.</p> |

| Return Reference                      | Explanation                                                                                                                         |
|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
| Form 990, Part VI, Section C, line 19 | THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY OR FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC |

| Return Reference          | Explanation                             |
|---------------------------|-----------------------------------------|
| Form 990, Part XI, line 9 | DEFERRED GAIN ON BUILDING SALES 198,957 |

SCHEDULE R  
(Form 990)

Related Organizations and Unrelated Partnerships

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Information about Schedule R (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization  
Motor and Equipment Manufacturers  
Association

Employer identification number  
  
13-1068400

| Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. |                         |                                                  |                     |                           |                                  |
|--------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------|---------------------|---------------------------|----------------------------------|
| (a)<br>Name, address, and EIN (if applicable) of disregarded entity                                                      | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f)<br>Direct controlling entity |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |
|                                                                                                                          |                         |                                                  |                     |                           |                                  |

| Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. |                         |                                                  |                            |                                                     |                                               |                                              |    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------|----------------------------|-----------------------------------------------------|-----------------------------------------------|----------------------------------------------|----|
| (a)<br>Name, address, and EIN of related organization                                                                                                                                                                 | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e)<br>Public charity status (if section 501(c)(3)) | (f)<br>Direct controlling entity              | (g)<br>Section 512(b)(13) controlled entity? |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               | Yes                                          | No |
| (1)Educational and Research Foundation of MEMA<br>10 Laboratory Drive<br><br>RESEARCH TRIANGLE PARK, NC 27706<br>22-2463502                                                                                           | RESEARCH                | NJ                                               | 501(c)(3)                  | Line 11a, I                                         | MOTOR AND EQUIPMENT MANUFACTURERS ASSOCIATION |                                              | No |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |
|                                                                                                                                                                                                                       |                         |                                                  |                            |                                                     |                                               |                                              |    |

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| (a)<br>Name, address, and EIN of<br>related organization                                                    | (b)<br>Primary<br>activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity                    | (e)<br>Predominant<br>income(related,<br>unrelated,<br>excluded from<br>tax under<br>sections 512-<br>514) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Disproporionate<br>allocations? |    | (i)<br>Code V-UBI<br>amount in<br>box 20 of<br>Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? |    | (k)<br>Percentage<br>ownership |
|-------------------------------------------------------------------------------------------------------------|----------------------------|--------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------------|------------------------------------------|----------------------------------------|----|----------------------------------------------------------------------------|-------------------------------------------|----|--------------------------------|
|                                                                                                             |                            |                                                              |                                                        |                                                                                                            |                                 |                                          | Yes                                    | No |                                                                            | Yes                                       | No |                                |
| (1) AAPEX SHOW<br><br>10070 W 190TH PLACE<br>MOKENA, IL 60048<br>36-4257968                                 | TRADE SHOW                 | IL                                                           | MOTOR AND<br>EQUIPMENT<br>MANUFACTURERS<br>ASSOCIATION | RELATED                                                                                                    | 4,442,972                       | 944,083                                  |                                        | No |                                                                            | Yes                                       |    | 40 000 %                       |
| (2) PAACE Automechanika Mexico LLC<br><br>1600 PARKWOOD CIRCLE SUITE 615<br>ATLANTA, GA 30338<br>20-8927572 | TRADE SHOW                 | GA                                                           | MOTOR AND<br>EQUIPMENT<br>MANUFACTURERS<br>ASSOCIATION | RELATED                                                                                                    | 8,359                           | 208,735                                  |                                        | No |                                                                            |                                           | No | 16 670 %                       |
|                                                                                                             |                            |                                                              |                                                        |                                                                                                            |                                 |                                          |                                        |    |                                                                            |                                           |    |                                |
|                                                                                                             |                            |                                                              |                                                        |                                                                                                            |                                 |                                          |                                        |    |                                                                            |                                           |    |                                |
|                                                                                                             |                            |                                                              |                                                        |                                                                                                            |                                 |                                          |                                        |    |                                                                            |                                           |    |                                |
|                                                                                                             |                            |                                                              |                                                        |                                                                                                            |                                 |                                          |                                        |    |                                                                            |                                           |    |                                |
|                                                                                                             |                            |                                                              |                                                        |                                                                                                            |                                 |                                          |                                        |    |                                                                            |                                           |    |                                |

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a)<br>Name, address, and EIN of<br>related organization                                                                   | (b)<br>Primary activity   | (c)<br>Legal<br>domicile<br>(state or foreign<br>country) | (d)<br>Direct controlling<br>entity                    | (e)<br>Type of entity<br>(C corp, S<br>corp,<br>or trust) | (f)<br>Share of total<br>income | (g)<br>Share of end-of-<br>year<br>assets | (h)<br>Percentage<br>ownership | (i)<br>Section 512<br>(b)(13)<br>controlled<br>entity? |    |
|----------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------------------|---------------------------------|-------------------------------------------|--------------------------------|--------------------------------------------------------|----|
|                                                                                                                            |                           |                                                           |                                                        |                                                           |                                 |                                           |                                | Yes                                                    | No |
| THE MEMA MARKETING<br>(1)SERVICE COMPANIES<br><br>10 Laboratory Drive<br>RESEARCH TRIANGLE PARK,<br>NC 27709<br>22-2290049 | HOLDING COMPANY           | DE                                                        | MOTOR AND<br>EQUIPMENT<br>MANUFACTURERS<br>ASSOCIATION | C                                                         | -149,359                        | 3,401,534                                 | 100 000 %                      | Yes                                                    |    |
| THE MEMA FINANCIAL<br>(2)SERVICES GROUP<br><br>10 Laboratory Drive<br>RESEARCH TRIANGLE PARK,<br>NC 27709<br>22-2290046    | CREDIT REPORTING          | DE                                                        | THE MEMA<br>MARKETING<br>SERVICES<br>COMPANIES         | C                                                         |                                 |                                           | 100 000 %                      | Yes                                                    |    |
| THE MEMA MANAGEMENT<br>(3)SERVICES GROUP<br><br>10 Laboratory Drive<br>RESEARCH TRIANGLE PARK,<br>NC 27709<br>13-2670086   | ASSOCIATION<br>MANAGEMENT | NJ                                                        | THE MEMA<br>MARKETING<br>SERVICES<br>COMPANIES         | C                                                         |                                 |                                           | 100 000 %                      | Yes                                                    |    |
| (4)THE MOTIVATION GROUP<br><br>10 Laboratory Drive<br>RESEARCH TRIANGLE PARK,<br>NC 27709<br>22-2053314                    | INACTIVE                  | NJ                                                        | THE MEMA<br>MARKETING<br>SERVICES<br>COMPANIES         | C                                                         |                                 |                                           | 100 000 %                      | Yes                                                    |    |
|                                                                                                                            |                           |                                                           |                                                        |                                                           |                                 |                                           |                                |                                                        |    |
|                                                                                                                            |                           |                                                           |                                                        |                                                           |                                 |                                           |                                |                                                        |    |
|                                                                                                                            |                           |                                                           |                                                        |                                                           |                                 |                                           |                                |                                                        |    |

**Part V Transactions With Related Organizations** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

**a** Receipt of **(i)** interest, **(ii)** annuities, **(iii)** royalties, or **(iv)** rent from a controlled entity . . . . .

**b** Gift, grant, or capital contribution to related organization(s) . . . . .

**c** Gift, grant, or capital contribution from related organization(s) . . . . .

**d** Loans or loan guarantees to or for related organization(s) . . . . .

**e** Loans or loan guarantees by related organization(s) . . . . .

**f** Dividends from related organization(s) . . . . .

**g** Sale of assets to related organization(s) . . . . .

**h** Purchase of assets from related organization(s) . . . . .

**i** Exchange of assets with related organization(s) . . . . .

**j** Lease of facilities, equipment, or other assets to related organization(s) . . . . .

**k** Lease of facilities, equipment, or other assets from related organization(s) . . . . .

**l** Performance of services or membership or fundraising solicitations for related organization(s)  
. . . . .

**m** Performance of services or membership or fundraising solicitations by related organization(s) . . . . .

**n** Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . . .

**o** Sharing of paid employees with related organization(s) . . . . .

**p** Reimbursement paid to related organization(s) for expenses . . . . .

**q** Reimbursement paid by related organization(s) for expenses . . . . .

**r** Other transfer of cash or property to related organization(s) . . . . .

**s** Other transfer of cash or property from related organization(s) . . . . .

|           | Yes | No |
|-----------|-----|----|
|           |     |    |
| <b>1a</b> |     | No |
| <b>1b</b> |     | No |
| <b>1c</b> |     | No |
| <b>1d</b> |     | No |
| <b>1e</b> |     | No |
| <b>1f</b> |     | No |
| <b>1g</b> |     | No |
| <b>1h</b> |     | No |
| <b>1i</b> |     | No |
| <b>1j</b> | Yes |    |
|           |     |    |
| <b>1k</b> |     | No |
| <b>1l</b> |     | No |
|           |     |    |
| <b>1m</b> |     | No |
| <b>1n</b> | Yes |    |
| <b>1o</b> | Yes |    |
|           |     |    |
| <b>1p</b> | Yes |    |
| <b>1q</b> | Yes |    |
|           |     |    |
| <b>1r</b> |     | No |
| <b>1s</b> |     | No |

| <b>2</b> If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds |                               |                        |                                              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------|----------------------------------------------|
| (a)<br>Name of related organization                                                                                                                                                  | (b)<br>Transaction type (a-s) | (c)<br>Amount involved | (d)<br>Method of determining amount involved |
| (1)MEMA FINANCIAL SERVICES GROUP                                                                                                                                                     | Q                             | 279,354                | COST                                         |
| (2)MEMA MANAGEMENT SERVICES GROUP                                                                                                                                                    | P                             | 8,661,491              | COST                                         |
|                                                                                                                                                                                      |                               |                        |                                              |
|                                                                                                                                                                                      |                               |                        |                                              |
|                                                                                                                                                                                      |                               |                        |                                              |
|                                                                                                                                                                                      |                               |                        |                                              |
|                                                                                                                                                                                      |                               |                        |                                              |

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

**Part VII** **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

| Return Reference | Explanation |
|------------------|-------------|
|------------------|-------------|