

Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public ▶ Information about Form 990 and its instructions is at www.irs.gov/form990	OMB No 1545-0047 2015 Open to Public Inspection
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A For the 2015 calendar year, or tax year beginning 01-01-2015 , and ending 12-31-2015			
B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Final return/terminated ☐ Amended return ☐ Application pending	C Name of organization AMERICAN PETROLEUM INSTITUTE		D Employer identification number 13-0433430
	Doing business as		E Telephone number (202) 682-8000
	Number and street (or P O box if mail is not delivered to street address) 1220 L STREET NW	Room/suite	
	City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC 20005		G Gross receipts \$ 284,976,328
	F Name and address of principal officer JACK N GERARD 1220 L STREET NW WASHINGTON, DC 20005		
I Tax-exempt status ☐ 501(c)(3) ☒ 501(c)(6) ◀(insert no) ☐ 4947(a)(1) or ☐ 527		H(a) Is this a group return for subordinates? ☐ Yes ☒ No	
J Website: ▶ www.api.org		H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list (see instructions)	
K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶		H(c) Group exemption number ▶	
		L Year of formation 1919	M State of legal domicile DC

Part I	Summary
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Activities & Governance	1 Briefly describe the organization's mission or most significant activities THE MISSION OF THE AMERICAN PETROLEUM INSTITUTE (API) IS TO INFLUENCE PUBLIC POLICY IN SUPPORT OF A STRONG, VIABLE U S OIL AND NATURAL GAS INDUSTRY ESSENTIAL TO MEET THE ENERGY NEEDS OF CONSUMERS IN AN EFFICIENT, ENVIRONMENTALLY RESPONSIBLE MANNER		
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	46
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	45
	5 Total number of individuals employed in calendar year 2015 (Part V, line 2a)	5	311
	6 Total number of volunteers (estimate if necessary)	6	6,000
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	11,000,271
	b Net unrelated business taxable income from Form 990-T, line 34	7b	901,122
Revenue		Prior Year	Current Year
	8 Contributions and grants (Part VIII, line 1h)	0	0
	9 Program service revenue (Part VIII, line 2g)	218,289,099	200,847,919
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	289,947	868,917
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	14,333,983	14,536,268
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	232,913,029	216,253,104
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	5,879,574	6,193,088
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	52,226,004	54,932,364
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) $\blacktriangleright$ 0		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	186,169,501	189,213,934
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	244,275,079	250,339,386
	19 Revenue less expenses Subtract line 18 from line 12	-11,362,050	-34,086,282
	Net Assets or Fund Balances		Beginning of Current Year
20 Total assets (Part X, line 16)		115,144,135	83,690,323
21 Total liabilities (Part X, line 26)		124,019,063	116,060,215
22 Net assets or fund balances Subtract line 21 from line 20		-8,874,928	-32,369,892

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	*****			2016-11-15	
	Signature of officer			Date	
Paid Preparer Use Only	JACK N GERARD PRESIDENT AND CEO				
	Type or print name and title				
	Prnt/Type preparer's name Deborah G Kosnett		Preparer's signature Deborah G Kosnett		Date 2016-11-11
	Check ☐ if self-employed		PTIN P00290720		
	Firm's name ▶ Tate and Tryon				Firm's EIN ▶ 52-1855942
	Firm's address ▶ 2021 L Street NW Suite 400 Washington, DC 20036				Phone no (202) 293-2200

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

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1 Briefly describe the organization's mission

THE MISSION OF THE AMERICAN PETROLEUM INSTITUTE (API) IS TO INFLUENCE PUBLIC POLICY IN SUPPORT OF A STRONG, VIABLE U S OIL AND NATURAL GAS INDUSTRY ESSENTIAL TO MEET THE ENERGY NEEDS OF CONSUMERS IN AN EFFICIENT, ENVIRONMENTALLY RESPONSIBLE MANNER

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No
If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No
If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a	(Code)	(Expenses \$	including grants of \$	(Revenue \$	)
ADVOCACY- API speaks for the petroleum industry before Congress, the executive branch of government, state legislatures, and the news media. It negotiates with regulatory agencies, represents the industry in court and participates in coalitions -- building the grassroots support that prods Congress, the White House and state legislators to act. API also strives to enhance credibility on the environment, health and safety issues that are central to the public's perception of the industry and its products.					

4b	(Code)	(Expenses \$	including grants of \$	(Revenue \$	)
INFORMATION- API IS THE SOURCE FOR INFORMATION ABOUT THE PETROLEUM INDUSTRY. IT UNDERTAKES THE SCIENTIFIC AND ECONOMIC ANALYSIS THAT IS THE FOUNDATION FOR THE INDUSTRY'S STANCE ON THE CURRENT ISSUES. IT COLLECTS AND COMPILES STATISTICS AND IS WITHOUT PEER IN FINDING AND PROVIDING INDUSTRY-SPECIFIC INFORMATION FOR PEOPLE WHO NEED IT.					

4c	(Code)	(Expenses \$	including grants of \$	(Revenue \$	)
INDUSTRY OPERATIONS- API has set standards for the U S petroleum industry since its founding in 1919. In the global marketplace, these same standards are becoming international standards, and API's involvement in international events and organizationS is growing. More than 500 API standards are now used throughout the world. Many of these standards are now a part of both federal and state regulations.					
See Additional Data					

4d	Other program services (Describe in Schedule O)	(Expenses \$	including grants of \$	(Revenue \$	)
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4e Total program service expenses ▶

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Yes
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV Checklist of Required Schedules *(continued)*

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> 	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> 	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> 	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> 	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i> 	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> 	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> 	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance				Yes	No
Check if Schedule O contains a response or note to any line in this Part V				☐	
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		1a	290		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		1b	0		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes		
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	311		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		2b	Yes		
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a	Yes		
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O		3b	Yes		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	Yes		
b If "Yes," enter the name of the foreign country ▶ CH , BR See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)					
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No	
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No	
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c			
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a	Yes		
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	Yes		
7 Organizations that may receive deductible contributions under section 170(c).					
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a			
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b			
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c			
d If "Yes," indicate the number of Forms 8282 filed during the year		7d			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e			
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f			
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g			
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h			
8 Sponsoring organizations maintaining donor advised funds.					
Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8			
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a			
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b			
10 Section 501(c)(7) organizations. Enter					
a Initiation fees and capital contributions included on Part VIII, line 12		10a			
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		10b			
11 Section 501(c)(12) organizations. Enter					
a Gross income from members or shareholders		11a			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		11b			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?					
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year		12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O		13a			
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		13b			
c Enter the amount of reserves on hand		13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a		No	
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		14b			

Part VI Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O	46	
1b	Enter the number of voting members included in line 1a, above, who are independent	45	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ►

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, address, and telephone number of the person who possesses the organization's books and records
 ► JOHN E ROBERTSON 1220 L Street NW Washington, DC 20005 (202) 682-8000

Check if Schedule O contains a response or note to any line in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

[illegible]

1b	Sub-Total			
c	Total from continuation sheets to Part VII, Section A			
d	Total (add lines 1b and 1c)	12,800,749	0	2,732,659

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► 172

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
BLUE ADVERTISING LLC 1875 Eye Street NW suite 900 Washington, DC 20006	ADVERTISING	26,890,598
fleishman-hillard inc 200 n broadway ST LOUIS, MO 63102	ADVERTISING	18,255,218
designated market media inc 1911 N Ft Myer Dr Ste 400 Arlington, VA 22209	AdVERTISING	10,840,597
DDC ADVOCACY LLC 174 waterfront street suite 500 national harbor, MD 20745	AdvoCACY	7,466,543
Moody International Ltd 25025 i-45 north suite 111 spring, TX 77380	Auditing	5,738,740

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 169

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a			
	b	Membership dues	1b			
	c	Fundraising events	1c			
	d	Related organizations	1d			
	e	Government grants (contributions)	1e			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f			
	g	Noncash contributions included in lines 1a-1f \$				
	h	Total. Add lines 1a-1f				
Program Service Revenue	2a	membership DUES	Business Code 900099	106,765,742	106,765,742	
	b	CERTIFICATION proGRAM	900099	75,369,815	75,369,815	
	c	CERTIFICATION FEES	541900	11,000,271		11,000,271
	d	MEETING REVENUE	900099	6,788,917	6,788,917	
	e	SUBSCRIPTIONS	900099	178,167	178,167	
	f	All other program service revenue		745,007	745,007	
	g	Total. Add lines 2a-2f		200,847,919		
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		576,711	
4		Income from investment of tax-exempt bond proceeds				
5		Royalties		14,196,734	14,196,734	
6a		Gross rents	(i) Real (ii) Personal			
		b	Less rental expenses			
		c	Rental income or (loss)			
		d	Net rental income or (loss)			
7a		Gross amount from sales of assets other than inventory	(i) Securities (ii) Other			
		b	Less cost or other basis and sales expenses			
		c	Gain or (loss)			
		d	Net gain or (loss)		292,206	
8a		Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a			
		b	Less direct expenses	b		
		c	Net income or (loss) from fundraising events			
9a		Gross income from gaming activities See Part IV, line 19	a			
		b	Less direct expenses	b		
		c	Net income or (loss) from gaming activities			
10a		Gross sales of inventory, less returns and allowances	a			
		b	Less cost of goods sold	b		
		c	Net income or (loss) from sales of inventory			
Miscellaneous Revenue		Business Code				
11a		MISCELLANEOUS REVENUE	900099	339,534		339,534
b						
c						
d	All other revenue					
e	Total. Add lines 11a-11d		339,534			
12	Total revenue. See Instructions		216,253,104	204,044,382	11,000,271	1,208,451

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX



Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	5,940,917			
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	252,171			
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	11,926,858			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	36,749,782			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	1,570,249			
9	Other employee benefits	2,078,681			
10	Payroll taxes	2,606,794			
11	Fees for services (non-employees)				
a	Management				
b	Legal	6,979,601			
c	Accounting	117,964			
d	Lobbying	11,058,529			
e	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	140,587			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	51,639,419			
12	Advertising and promotion	57,949,703			
13	Office expenses	2,749,501			
14	Information technology	1,104,685			
15	Royalties				
16	Occupancy	5,286,117			
17	Travel	3,317,808			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	5,830,972			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	7,572,887			
23	Insurance	492,076			
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	UNRELATED BUSINESS INCO	249,626			
b	Studies, Research, and A	21,012,510			
c	Net Pension Expense	6,708,599			
d	Postretirement Benefit	4,992,172			
e	All other expenses	2,011,178			
25	Total functional expenses. Add lines 1 through 24e	250,339,386			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720)				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

				(A)		(B)	
				Beginning of year		End of year	
Assets	1	Cash—non-interest-bearing			1		
	2	Savings and temporary cash investments		11,550,042	2	13,900,035	
	3	Pledges and grants receivable, net			3		
	4	Accounts receivable, net		10,998,407	4	17,293,341	
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5		
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L			6		
	7	Notes and loans receivable, net			7		
	8	Inventories for sale or use		10,807	8	0	
	9	Prepaid expenses and deferred charges		4,856,718	9	3,378,298	
	10a	Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D	10a	43,394,886			
	b	Less: accumulated depreciation	10b	25,261,957	18,035,682	10c	18,132,929
	11	Investments—publicly traded securities		69,692,479	11	30,985,720	
	12	Investments—other securities. See Part IV, line 11			12		
	13	Investments—program-related. See Part IV, line 11			13		
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11			15		
16	Total assets. Add lines 1 through 15 (must equal line 34)		115,144,135	16	83,690,323		
Liabilities	17	Accounts payable and accrued expenses		24,101,205	17	27,010,255	
	18	Grants payable			18		
	19	Deferred revenue		14,082,713	19	4,854,562	
	20	Tax-exempt bond liabilities			20		
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21		
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22		
	23	Secured mortgages and notes payable to unrelated third parties			23		
	24	Unsecured notes and loans payable to unrelated third parties			24		
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D		85,835,145	25	84,195,398	
	26	Total liabilities. Add lines 17 through 25		124,019,063	26	116,060,215	
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets		-8,874,928	27	-32,369,892	
	28	Temporarily restricted net assets			28		
	29	Permanently restricted net assets			29		
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds			30		
	31	Paid-in or capital surplus, or land, building or equipment fund			31		
	32	Retained earnings, endowment, accumulated income, or other funds			32		
	33	Total net assets or fund balances		-8,874,928	33	-32,369,892	
	34	Total liabilities and net assets/fund balances		115,144,135	34	83,690,323	

Part XI **Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	216,253,104
2	Total expenses (must equal Part IX, column (A), line 25)	2	250,339,386
3	Revenue less expenses Subtract line 2 from line 1	3	-34,086,282
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	-8,874,928
5	Net unrealized gains (losses) on investments	5	-199,850
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	10,791,168
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	-32,369,892

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII ☒

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	Yes	
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
Maintaining Quality - The increasingly international nature of the petroleum business is evident in API's approach to certifying that products meet the industry's exacting standards of quality. Since 1924, API has licensed oilfield equipment manufacturers to use the API monogram, recognized as a mark of quality around the world. API licenses motor oils for use in both gasoline and diesel engines. API also certifies technical and inspection personnel in the petroleum and petrochemical industries, as well as those who audit the industry.				
(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
EDUCATION- API organizes seminars, workshops and symposia on issues vital to the industry's livelihood. It provides training materials that help professionals in the oil and gas business meet regulatory requirements and industry standards.				

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Code) (Expenses \$ including grants of \$) (Revenue \$)

Safety - The Center for Offshore Safety is an industry sponsored program focused exclusively on Gulf of Mexico offshore safety. The process safety site assessment program includes training and certification, site assessment, and statistical process safety products to make industry refining facilities safer.

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Khalid S Alnaji Board Member	0 50 0 00	X						0	0	0
Joseph Bryant Board Member	0 50 0 00	X						0	0	0
Thomas Burke Board Member	0 50 0 00	X						0	0	0
Stephen I Chazen Chairman of the Board	0 50 0 00	X		X				0	0	0
Martin S Craighead Board Member	0 50 0 00	X						0	0	0
Tim J Cutt Board Member	0 50 0 00	X						0	0	0
Ricardo Darre Board Member	0 50 0 00	X						0	0	0
Timothy C Felt Board Member	0 50 0 00	X						0	0	0
Greg C Garland Board Member	0 50 0 00	X						0	0	0
Russell K Girling Board Member	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
John T Grep Board Member	0 50 0 00	X						0	0	0
David W Grzebinski Board Member	0 50 0 00	X						0	0	0
Gary R Heminger Board Member & Chair Fin Cmte	0 50 0 00	X		X				0	0	0
John B Hess Board Member	0 50 0 00	X						0	0	0
Paul L Howes Board Member	0 50 0 00	X						0	0	0
W Herbert Hunt Board Member	0 50 0 00	X						0	0	0
Roger Jenkins Board Member	0 50 0 00	X						0	0	0
Paal Kibsgaard Board Member	0 50 0 00	X						0	0	0
Tracy W Krohn Board Member	0 50 0 00	X						0	0	0
Ryan M Lance Board Member	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Robert Doug Lawler Board Member	0 50 0 00	X						0	0	0
Virginia Gigi B Lazenby Board Member	0 50 0 00	X						0	0	0
David J Lesar Board Member	0 50 0 00	X						0	0	0
Bill Maloney Board Member	0 50 0 00	X						0	0	0
Douglas R Matthews Board Member	0 50 0 00	X						0	0	0
James P McGregor Board Member	0 50 0 00	X						0	0	0
John C Minge Board Member	0 50 0 00	X						0	0	0
Al Monaco Board Member	0 50 0 00	X						0	0	0
Jack B Moore Board Member	0 50 0 00	X						0	0	0
Richard Muncnef Board Member	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
J Larry Nichols Board Member	0 50 0 00	X						0	0	0
Marvin Odum Board Member	0 50 0 00	X						0	0	0
Harry N Pefanis Board Member	0 50 0 00	X						0	0	0
Torgnir Reitan Board Member	0 50 0 00	X						0	0	0
Gary G Rich Board Member	0 50 0 00	X						0	0	0
David T Seaton Board Member	0 50 0 00	X						0	0	0
Lorenzo Simonelli Board Member	0 50 0 00	X						0	0	0
Paul Stevens Board Member	0 50 0 00	X						0	0	0
Doug J Suttles Board Member	0 50 0 00	X						0	0	0
Troy W Thacker Board Member	0 50 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Rex Tillerson Board Member	0 50 0 00	X						0	0	0
Lee M Tillman Board Member	0 50 0 00	X						0	0	0
Al Walker Board Member	0 50 0 00	X						0	0	0
John S Watson Board Member	0 50 0 00	X						0	0	0
David W Williams Board Member	0 50 0 00	X						0	0	0
Karen Wnght Board Member	0 50 0 00	X						0	0	0
Jack N Gerard President and CEO	40 00 0 00	X		X				5,055,237	0	1,263,929
John E Robertson Vice President and CFO	40 00 0 00			X				602,834	0	102,846
Stacy R Lnden General Counsel & Corporate Secretary	40 00 0 00			X				416,818	0	92,201
Lnda G Rozett Vice President	40 00 0 00				X			1,041,287	0	113,343

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Louis A Finkel Executive Vice President	40 00 0 00				X			772,095	0	167,540
Kyle B Isakower Vice President	40 00 0 00				X			594,527	0	132,994
Enk G Milito Group Director	40 00 0 00				X			582,391	0	110,945
Robert L Greco Group Director	40 00 0 00				X			555,347	0	123,976
Robin R Ronck Group Director	40 00 0 00				X			419,522	0	109,915
Jose G Una Acting Vice President	40 00 0 00				X			418,028	0	79,649
Charles R Williams Exec Dir Ctr for Offshore Safety	40 00 0 00					X		816,643	0	119,091
Rolf W Hanson Senior Director	40 00 0 00					X		412,461	0	78,776
Howard J Feldman Senior Director	40 00 0 00					X		320,643	0	135,029
Eric J Wohlschlegel Senior Director	40 00 0 00					X		315,167	0	56,271

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
John D Modine Senior Advisor to CEO	40 00 0 00					X		312,246	0	17,788
Harry M Ng Former Gen Counsel & Corp Sec	0 00 0 00						X	165,503	0	28,366

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities
For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047
2015
Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization AMERICAN PETROLEUM INSTITUTE	Employer identification number 13-0433430
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2 Political expenditures ▶ \$ 305,100
- 3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a Was a correction made? ☐ Yes ☐ No
- b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ 0
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ 305,100
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$ 305,100
- 4 Did the filing organization file Form 1120-POL for this year? ☒ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter - 0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1	See Additional Data Table			
2				
3				
4				
5				
6				

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount Enter the amount from the following table in both columns														
<table><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a If zero or less, enter -0-														
i	Subtract line 1f from line 1c If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?														

☐ Yes

☐ No

4-Year Averaging Period Under section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a)2012	(b)2013	(c)2014	(d)2015	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity

	(a)	(b)
	Yes	No Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of		
a Volunteers?		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		
c Media advertisements?		
d Mailings to members, legislators, or the public?		
e Publications, or published or broadcast statements?		
f Grants to other organizations for lobbying purposes?		
g Direct contact with legislators, their staffs, government officials, or a legislative body?		
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		
i Other activities?		
j Total. Add lines 1c through 1i		
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		
b If "Yes," enter the amount of any tax incurred under section 4912		
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912		
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?		

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	No
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	Yes

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	94,707,995
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	88,029,244
b Carryover from last year	2b	1,668,018
c Total	2c	89,697,262
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	75,766,396
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	13,930,866
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
Part I-A, Line 1	API CONDUCTS POLITICAL ACTIVITIES THROUGH A SEPARATE SEGREGATED FUND, AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE. IN 2015, API MADE PAYMENTS TOTALING \$305,100 TO SECTION 527 POLITICAL ORGANIZATIONS

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule C, Part 1-C, Line 5

(a)Name	(b)Address	(c) EIN	(d) Amount paid from filing organization’s funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
Amercan Petroleum Institute Political Action Committee	1220 L Street NW Washington,DC 20005	262596972		66971
Community Leaders of America	2101 Cedar Springs Road Suite 1050 Dallas,TX 75201	463149989	10000	
Democratic Attorneys General Association	1580 Lincoln Suite 1125 Denver,CO 80203	134220019	25000	
Democratic Governors Association	1401 K Street NW Suite 200 Washington,DC 20005	521304889	50000	
Excellence in Public Service Series Inc	303 North Alabama Street Suite 390 Indianapolis,IN 46204	351801095	100	
Mahoning County Democratic Party	4011 Hillman Way Youngstown,OH 44512	341628309	10000	
Ohio Democratic Party	340 East Fulton Street Columbus,OH 43215	314165080	10000	
Republican Attorneys General Association	1201 F Street NW Suite 675 Washington,DC 20004	464501717	50000	
Republican Governors Association	1747 Penn Ave NW Washington,DC 20006	113655877	125000	
Republican State Leadership Committee	1201 F Street NW Suite 675 Washington,DC 20004	050532524	25000	

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No	

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)
☐ Protection of natural habitat
☐ Preservation of open space

☐ Preservation of an historically important land area
☐ Preservation of a certified historic structure

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
►

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4) (B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1
► \$

(ii)

Assets included in Form 990, Part X
► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1
► \$

b

Assets included in Form 990, Part X
► \$

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

(continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

Amount

1c

1d

1e

1f

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds.

Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Temporarily restricted endowment ▶

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

3a(i)

Yes

No

3a(ii)

Yes

No

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a)Cost or other basis (investment)	(b)Cost or other basis (other)	Accumulated (c)depreciation	(d)Book value
1a Land				
b Buildings				
c Leasehold improvements		8,207,176	5,425,914	2,781,262
d Equipment		7,139,122	6,015,266	1,123,856
e Other		28,048,588	13,820,777	14,227,811
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) ▶				18,132,929

Schedule D (Form 990) 2015

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	216,022,538
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	-199,850
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	109,871
e	Add lines 2a through 2d	2e	-89,979
3	Subtract line 2e from line 1	3	216,112,517
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	140,587
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	140,587
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	216,253,104

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	250,299,315
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	100,516
e	Add lines 2a through 2d	2e	100,516
3	Subtract line 2e from line 1	3	250,198,799
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	140,587
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	140,587
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	250,339,386

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
Part XI, Line 2d - Other Adjustments	API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 109,871

Part XIII **Supplemental Information** *(continued)*

Return Reference	Explanation

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
► Attach to Form 990.

► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I

General Information on Activities Outside the United States.
Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

- 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States
- 3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) See Add'l Data					
(2)					
(3)					
(4)					
(5)					
3a Sub-total	3	6			14,465,896
b Total from continuation sheets to Part I	1	1			2,314,850
c Totals (add lines 3a and 3b)	4	7			16,780,746

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			NORTH AMERICA	RESEARCH GRANT	50,921	WIRE TRANSFER			
(2)			NORTH AMERICA	RESEARCH GRANT	175,000	WIRE TRANSFER			
(3)			NORTH AMERICA	RESEARCH GRANT	26,250	WIRE TRANSFER			
(4)									

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶ 3

3 Enter total number of other organizations or entities ▶

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U S Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U S Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990)*

☒

Yes

☐

No

Part V **Supplemental Information**

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
Part I, Line 2	ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER. THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF THE GRANTEEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS.

990 Schedule F, Supplemental Information

Return Reference	Explanation
SCHEDULE F, PART I, LINE 3	API's certification programs include licensing of manufacturers and individuals throughout the world. Audits of manufacturers are conducted through independent contractors, which are primarily coordinated through a U.S.-based entity. The evaluation and grant of licenses is conducted at API's headquarters in Washington, D.C. Similarly, API's individual certification examinations are offered at various world-wide locations, proctored by a U.S.-based independent contractor. The examination results and certifications are also evaluated and awarded at API's headquarters in Washington, D.C. API-U training programs, offered in both the United States and abroad, enable participants to maintain professional competency and meet ever-changing statutory requirements. API develops course content with a third party and provides Train-the-Trainer sessions to develop qualified trainers for course materials. Approved trainers deliver API-U courses all over the world.

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
Central America and the Caribbean	0	0	Program Services	Certification Programs	73,576
East Asia and the Pacific	2	5	Program Services	Certification Programs	8,905,975
Europe (Including Iceland & Greenland)	0	0	Program Services	Certification Programs	1,992,852

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Middle East and North Africa	1	1	Program Services	Certification Programs	1,494,765
Middle East and North Africa	0	0	Program Services	Training Programs	60,962
North America	0	0	Program Services	Certification Programs	1,125,682

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
North America	0	0	Grants & Contributions		252,171
Russia and Neighboring States	0	0	Program Services	Certification Programs	559,913
South America	1	1	Program Services	Certification Programs	1,133,635

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
South Asia	0	0	Program Services	Certification Programs	955,016
Sub-Saharan Africa	0	0	Program Services	Certification Programs	226,199

2015

Open to Public Inspection

13-0433430

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

3	Enter total number of other organizations listed in the line 1 table	37
----------	--	----

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
Part I, Line 2	ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER. THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS.

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
A Wider Circle 9159-C Brookville Road Silver Spring, MD 20910	52-2345144	501(c)(3)	10,000				Event sponsorship
American Association of Blacks in Energy 1625 K St NW Ste 405 Washington, DC 20006	84-0782569	501(c)(3)	10,000				Event sponsorship
American Association of Blacks in Energy 1625 K St NW Ste 405 Washington, DC 20006	84-0782569	501(c)(3)	10,000				Event sponsorship

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American Chemistry Council Inc 700 2nd Street NE Washington, DC 20002	53-0104410	501(c)(6)	15,000				Research Grant
American Chemistry Council Inc 700 2nd Street NE Washington, DC 20002	53-0104410	501(c)(6)	7,500				Education Program
American Council for Capital Formation 1750 K Street NW Suite 400 Washington, DC 20006	52-1091172	501(c)(3)	110,000				Energy policy research

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American Council for Capital Formation 1750 K Street NW Suite 400 Washington, DC 20006	52-1091172	501(c)(3)	50,000				General support
American Enterprise Institute 1150 Seventeenth Street NW Washington, DC 20036	53-0218495	501(c)(3)	25,000				General support
Americans for Tax Reform 722 12th Street NW 4th Floor Washington, DC 200053966	52-1403587	501(c)(4)	82,500				General support

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Asian Pacific American Institute for Congressional Studies 1001 Connecticut Avenue NW Suite 530 Washington, DC 20036	52-1917903	501(c)(3)	70,000				General support
Asian Pacific American Institute for Congressional Studies 1001 Connecticut Avenue NW Suite 530 Washington, DC 20036	52-1917903	501(c)(3)	7,500				Event sponsorship
Association for Environmental Health & Sciences Foundation 150 Fearing Street Suite 21 Amherst, MA 01002	26-2624347	501(c)(3)	13,000				Event sponsorship

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Big Brothers Big Sisters 123 South Broad Street St 1050 Philadelphia, PA 19109	23-1352034	501(c)(3)	10,000				Event sponsorship
Big Brothers Big Sisters of America 450 East John Carpenter Freeway St 100 Irving, TX 75062	23-1365190	501(c)(3)	25,000				Event sponsorship
Board of Hispanic Caucus Chairs 815A Brazos 65 Austin, TX 78701	20-2075553	501(c)(3)	15,000				Event sponsorship

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Boy Scouts of America 9190 Rockville Pike Bethesda, MD 20814	53-0204610	501(c)(3)	10,000				Education Program
Bryce Harlow Foundation The 1701 Pennsylvania Avenue NW Suite 400 Washington, DC 20006	52-1266620	501(c)(3)	7,500				Event sponsorship
Building & Construction Trades Dept AFL-CIO 815 16th Street NW Suite 600 Washington, DC 20006	53-0025755	501(c)(5)	35,000				Event sponsorship

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Citizens to Protect Pennsylvania Jobs 417 Walnut Street Harrisburg, PA 17101	32-0236838	501(c)(4)	2,791,000				General support
Clemson University Foundation PO Box 1889 Clemson, SC 29633	57-0426335	501(c)(3)	17,000				Research Grant
Common Ground Alliance 1421 Prince Stree Suite 410 Alexandria, VA 22314	41-1984081	501(c)(3)	10,000				General support

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Community Leaders of America 2101 Cedar Springs Road Suite 1050 Dallas, TX 75201	46-3149989	Sec 527	10,000				General support
Congressional Black Caucus Foundation Inc 1720 Massachusetts Ave NW Washington, DC 20036	52-1160561	501(c)(3)	100,000				General support
Congressional Black Caucus Institute (CBC) 455 Massachusetts Ave NW Ste 150-355 Washington, DC 20001	52-2270607	501(c)(4)	10,000				Event sponsorship

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Congressional Coalition on Adoption Institute 311 Massachusetts Avenue NW Washington, DC 20002	54-2035617	501(c)(3)	50,000				General support
Congressional Hispanic Caucus Institute 1128 16th Street NW Washington, DC 20036	52-1114225	501(c)(3)	100,000				General support
Coordinating Research Council Inc 3650 Mansell Road Suite 140 Alpharetta, GA 30022	58-1483100	501(c)(3)	10,000				General support

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C-STEM Teacher and Student Support Services Inc 3226 Alabama Street Houston, TX 77004	75-3058574	501(c)(3)	10,000				Event sponsorship
Democratic Attorneys General Association 1580 Lincoln Suite 1125 Denver, CO 80203	13-4220019	Sec 527	25,000				General support
Democratic Governors Association 1401 K St NW Ste 200 Washington, DC 20005	52-1304889	Sec 527	50,000				General support

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Diabetes Research Institute Foundation 200 South Park Road Suite 100 Hollywood, FL 33021	59-1361955	501(c)(3)	10,000				Event sponsorship
Edison Electric Institute 701 Pennsylvania Ave NW Washington, DC 20004	13-0659550	501(c)(6)	11,500				General support
Energy Equipment and Infrastructure Alliance Inc 601 Pennsylvania Ave NW Suite 900 South Bldg Washington, DC 20004	32-0374377	501(c)(6)	50,000				General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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Energy Policy Research Foundation Inc 1201 Wisconsin Avenue Washington, DC 20007	13-1512139	501(c)(6)	50,000				General support
Environmental Council of the States 50 F Street NW Suite 350 Washington, DC 20001	36-3962169	501(c)(6)	18,000				Education Program
Ford's Theatre 514 Tenth St NW Washington, DC 20004	52-6073157	501(c)(3)	10,000				General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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Franklin-Hamilton Inc 17813 Millhaven Terrace Germantown, MD 20874	27-4497101	None	235,000				General support
George Mason University Foundation 3301 Fairfax Drive Arlington, VA 22201	54-1603842	501(c)(3)	40,000				Event sponsorship
Greater Philadelphia Chamber of Commerce 200 South Broad Street Suite 700 Philadelphia, PA 19102	23-0969030	501(c)(6)	20,000				Event sponsorship

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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Ground Water Protection Council 7728 East 98th Place Tulsa, OK 74133	73-1210455	501(c)(6)	200,000				General support
Ground Water Research & Education Foundation 133308 N MacArthur Boulevard Oklahoma City, OK 73142	73-1271210	501(c)(3)	10,000				General support
Hispanic Association on Corporate Responsibility 1444 I Street NW Suite 850 Washington, DC 20005	85-0356947	501(c)(3)	8,750				General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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IHS Global Inc 15 Inverness Way East Englewood, CO 80112	22-2721160	None	300,000				Event sponsorship
Illinois Institute of Technology 3300 S Federal Street Chicago, IL 60616	36-2170136	501(c)(3)	20,000				Research Grant
Independent Petroleum Association of America 1201 15th Street NW Suite 300 Washington, DC 20005	73-0296927	501(c)(6)	100,000				General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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LNG Allies 17813 Millhaven Terrace Germantown, MD 20874	46-5721112	501(c)(6)	50,000				General support
Mahoning County Democratic Party 4011 Hillman Way Youngstown, OH 44512	34-1628309	Sec 527	10,000				General support
Massachusetts Institute of Technology 77 Massachusetts Avenue Cambridge, MA 02139	04-2103594	501(c)(3)	33,000				Energy policy research

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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Massachusetts Institute of Technology 77 Massachusetts Avenue Cambridge, MA 02139	04-2103594	501(c)(3)	16,500				Energy Outreach
Multicultural Festival of West Virginia Inc 707 Virginia Street E Ste 400 Charleston, WV 25301	55-0726301	501(c)(3)	7,500				Event sponsorship
National Council for Air and Stream Improvement 402 SW 140th Terrace Newberry, FL 32669	13-1085344	501(c)(6)	45,000				Research Grant

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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National Foundation for Women Legislators Inc 910 16th Street NW Suite 100 Washington, DC 20006	52-1480785	501(c)(3)	10,000				Event sponsorship
National Newspaper Publishers Association 1816 12th Street NW Washington, DC 20009	52-1008362	501(c)(3)	7,500				Event sponsorship
National Ocean Policy Coalition 601 Pennsylvania Ave NW South Building Ste 900 Washington, DC 20004	27-2005123	501(c)(6)	35,000				General support

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New Jersey State Chamber of Commerce 216 West State Street Trenton, NJ 08608	22-1153980	501(c)(6)	5,500				Event sponsorship
New Mexico Community Capital 801 University Blvd SE Suite 102 Albuquerque, NM 87106	20-1798654	501(c)(3)	10,000				Event sponsorship
OFFSHORE ENERGY CENTER 200 N DAIRY ASHFORD HOUSTON, TX 77079	76-0280571	501(c)(3)	10,000				EVENT SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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Ohio Democratic Party 340 East Fulton Street Columbus, OH 43215	31-4165080	Sec 527	10,000				Event sponsorship
Ohio Oil & Gas Energy Education Program 1718 Columbus Road SW Granville, OH 430230187	31-1596043	501(c)(6)	106,000				Energy education
Ohio Oil and Gas Association 1718 Columbus Road SW PO Box 535 Granville, OH 43023	31-4363514	501(c)(6)	6,000				Education Program

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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PGA Foundation Inc 100 Avenue of the Champions Palm Beach Gardens, FL 33418	59-1809626	501(c)(3)	25,000				General support
Pipeline Research Council International 3141 Fairview Park Drive Suite 525 Falls Church, VA 22042	52-2202924	501(c)(6)	25,000				Research Grant
Pipeline Research Council International 3141 Fairview Park Drive Suite 525 Falls Church, VA 22042	52-2202924	501(c)(6)	60,000				Research Grant

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Plumbers & Pipefitters Local 396 493 Bev Road Bldg 3 Boardman, OH 44512	34-0945178	501(c)(5)	53,000				General support
Radio Television Digital News Association 529 14th Street NW Ste 425 Washington, DC 20045	52-1452178	501(c)(3)	6,000				Event sponsorship
Republican Attorneys General Association 1201 F Street NW Suite 675 Washington, DC 20004	46-4501717	Sec 527	50,000				General support

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Republican Governor's Association 1747 Pennsylvania Ave NW Ste 250 Washington, DC 20006	11-3655877	Sec 527	125,000				General support
Republican State Leadership Committee 1201 F Street NW Suite 675 Washington, DC 20004	05-0532524	Sec 527	25,000				General support
Scientific Consulting Group Inc 656 Quince Orchard Road Suite 210 Gaithersburg, MD 20878	52-1719423	501(c)(3)	10,500				Event sponsorship

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

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Stanford University Terman Engineering Center Room 452 Stanford, CA 943054026	94-1156365	501(c)(3)	11,667				Energy Education
STRONGER 13308 N MacArthur Oklahoma City, OK 73142	31-1666039	501(c)(3)	100,000				Research Grant
Susan G Komen for the Cure Honoring the Promise c/o 11 Quincy Place NE Washington, DC 20002	75-1835298	501(c)(3)	10,000				Event sponsorship

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The Economic Club of Washington DC 1156 15th Street NW Suite 600 Washington, DC 20005	52-1469926	501(c)(3)	6,000				Event sponsorship
The National Center for American Indian Enterprise Development 953 East Juanita Avenue Mesa, AZ 85204	95-2627645	501(c)(3)	10,000				Event sponsorship
The National Center for American Indian Enterprise Development 953 East Juanita Avenue Mesa, AZ 85204	95-2627645	501(c)(3)	15,000				Event sponsorship

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The National Center for American Indian Enterprise Development 953 East Juanita Avenue Mesa, AZ 85204	95-2627645	501(c)(3)	10,000				Event sponsorship
The Tax Foundation 529 14th St NW Ste 720 Washington, DC 20045	52-1703065	501(c)(3)	15,000				General support
US Chamber of Commerce 1615 H Street NW Washington, DC 20062	53-0045720	501(c)(6)	50,000				General support

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United States Association for Energy Economics 28790 Chargin Blvd Suite 350 Cleveland, OH 44122	04-2685180	501(c)(6)	15,000				Event sponsorship
United States Hispanic Chamber of Commerce 1424 K Street NW Suite 401 Washington, DC 20005	43-1249249	501(c)(6)	25,000				Event sponsorship
University of Alaska Foundation 910 Yukon Drive Suite 206 Fairbanks, AK 997755080	23-7394620	501(c)(3)	10,000				Event sponsorship

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Unlocking Potential 2308 Mt Vernon Avenue St 320 Alexandria, VA 22301	47-3087299	501(c)(4)	10,000				Event sponsorship
Utility Air Regulatory Group 2200 Pennsylvania Avenue NW Washington, DC 20037	54-0572269	None	75,000				Research Grant
Washington Humane Society 4590 Macarthur Blvd NW Ste 200 Washington, DC 20007	53-0219724	501(c)(3)	10,000				Event sponsorship

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Western Governors' Association 1600 Broadway Suite 1700 Denver, CO 80202	84-0747227	501(c)(6)	15,000				Event sponsorship
Western States Air Resource Council 1218 3rd Avenue Suite 1518 Seattle, WA 98101	84-1074423	501(c)(3)	25,000				Research Grant
Women's Energy Network of Houston 1707 Post Oak Blvd 112 Houston, TX 77056	76-0458344	501(c)(6)	7,500				Event sponsorship

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.
▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☒ First-class or charter travel ☐ Housing allowance or residence for personal use ☒ Travel for companions ☐ Payments for business use of personal residence ☒ Tax indemnification and gross-up payments ☒ Health or social club dues or initiation fees ☐ Discretionary spending account ☒ Personal services (e g , maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.	1b Yes	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2 Yes	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ☐ Compensation committee ☒ Written employment contract ☒ Independent compensation consultant ☒ Compensation survey or study ☒ Form 990 of other organizations ☒ Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment?	4a	No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b Yes	
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	4c	No
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization?	5a	
b Any related organization? If "Yes," on line 5a or 5b, describe in Part III.	5b	
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization?	6a	
b Any related organization? If "Yes," on line 6a or 6b, describe in Part III.	6b	
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.	7	
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.	8	
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
See Additional Data Table							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
Part I, Line 1a	First class or charter travel - First class air travel is limited to executive staff members and may be booked only when business class is unavailable on qualifying flights. Other staff members may travel first or business class only when accompanying an executive staff member, a member company executive or governmental official who travels first class or business class, or, for international flights, when extenuating circumstances justifying traveling business class. First or business class air travel must be approved in advance by an executive staff member, and the employee must provide the justification on the expense report. First class train passage is an acceptable alternative to coach air fares of equal or greater value. It is not API's practice to charter travel, except in the limited circumstance in which commercial travel schedules do not accommodate the President and CEO's itinerary. No flights were chartered during 2015. Travel for companions - Instances in which a spouse accompanies an employee traveling on business at API expense are limited and approved in advance. In such authorized cases, unless the strict legal definition of business purpose is met, the reimbursement is treated as taxable income to the employee. Tax indemnification and gross up payments - For employees who qualify to participate in the nonqualified retirement income plan, API pays taxes due on the accrued benefits as they are awarded to the participants. These tax payments are treated as an advance and netted from the accrued benefits to the participants upon distribution. Health or social club dues or initiation fees - Reimbursement of club dues to an employee in any club organized for pleasure, recreation, or other social purpose (i.e., country clubs, luncheon clubs, and airline and hotel clubs) is limited and requires executive staff approval. Employees who have been reimbursed for club dues must annually account for their business use, and non-business use is treated as taxable income to the employee. API offers all Washington, D.C. employees an opportunity to join a local health club at a discounted rate. API pays a portion of the dues (\$14.75 per semi-monthly pay period) and treats this portion as taxable income to the employee. Personal services - API provides an annual allowance of \$5,000 to the President and CEO to be used for financial planning and tax preparation services. This allowance is treated as taxable income to the President and CEO. API provides a personal driver to the President and CEO primarily for business purposes. Any personal usage is treated as taxable income to the President and CEO.
Part I, Line 4b	PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFIT PLANS RECEIVED CONTRIBUTIONS IN 2015 AS FOLLOWS: GERARD, JACK N. - \$2,448,305 - INCLUDES NONVESTED ACCRUAL OF \$1,172,901; ROBERTSON, JOHN E. - \$61,946 - INCLUDES NONVESTED ACCRUAL OF \$37,989; LINDEN, STACY R. - \$75,207 - INCLUDES NONVESTED ACCRUAL OF \$38,476; ROZETT, LINDA G. - \$335,367 - INCLUDES NONVESTED ACCRUAL OF \$48,303; FINKEL, LOUIS A. - \$136,019 - INCLUDES NONVESTED ACCRUAL OF \$118,779; ISAKOWER, KYLE B. - \$86,584 - INCLUDES NONVESTED ACCRUAL OF \$32,985; MILITO, ERIK G. - \$84,740 - INCLUDES NONVESTED ACCRUAL OF \$33,904; GRECO, ROBERT L. - \$39,323; RORICK, ROBIN R. - \$105,066 - INCLUDES NONVESTED ACCRUAL OF \$30,636; URIA, JOSE G. - \$83,103; WILLIAMS, CHARLES R. - \$141,833 - INCLUDES NONVESTED ACCRUAL OF \$42,073; HANSON, ROLF W. - \$54,648; FELDMAN, HOWARD J. - \$42,839; WOHLSCHLEGEL, ERIC J. - \$24,375; MODINE, JOHN D. - (\$53,232)*; NG, HARRY M. - \$59,370. * As a result of the actuarial assumptions used, this employee experienced a reduction in the value of the supplemental defined benefit accrued. THE FOLLOWING PARTICIPANT IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFIT PLANS RECEIVED A PAYMENT IN 2015: ROBERTSON, JOHN E. - \$173,776; ROZETT, LINDA G. - \$230,817; ISAKOWER, KYLE B. - \$159,696; MILITO, ERIK G. - \$147,495; GRECO, ROBERT L. - \$148,953; WILLIAMS, CHARLES R. - \$106,170; NG, HARRY M. - \$735,584.

Additional Data

Software ID:

Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1Jack N Gerard President and CEO	(i)	2,685,052	1,075,300	1,294,885	1,232,925	31,004	6,319,166	0
	(ii)	0	0	0	0	- 0	- 0	0
1John E Robertson Vice President and CFO	(i)	327,769	93,100	181,965	82,991	19,855	705,680	167,251
	(ii)	0	0	0	0	- 0	- 0	0
2Stacy R Linden General Counsel & Corporate Secretar	(i)	302,653	93,000	21,165	81,625	10,576	509,019	0
	(ii)	0	0	0	0	- 0	- 0	0
3Lnda G RozettVice President	(i)	417,846	118,200	505,241	110,665	2,678	1,154,630	483,358
	(ii)	0	0	0	0	- 0	- 0	0
4Louis A Finkel Executive Vice President	(i)	601,527	152,500	18,068	138,384	29,156	939,635	0
	(ii)	0	0	0	0	- 0	- 0	0
5Kyle B Isakower Vice President	(i)	314,927	80,800	198,800	105,845	27,149	727,521	153,742
	(ii)	0	0	0	0	- 0	- 0	0
6Enk G MilitoGroup Director	(i)	316,357	83,100	182,934	83,756	27,189	693,336	141,881
	(ii)	0	0	0	0	- 0	- 0	0
7Robert L Greco Group Director	(i)	329,007	50,900	175,440	92,968	31,008	679,323	143,543
	(ii)	0	0	0	0	- 0	- 0	0
8Robin R Ronck Group Director	(i)	285,727	75,000	58,795	82,870	27,045	529,437	0
	(ii)	0	0	0	0	- 0	- 0	0
9Jose G Una Acting Vice President	(i)	221,003	129,800	67,225	70,253	9,396	497,677	0
	(ii)	0	0	0	0	- 0	- 0	0
10Charles R Williams Exec Dir Ctr for Offshore Safety	(i)	513,297	103,100	200,246	106,729	12,362	935,734	105,149
	(ii)	0	0	0	0	- 0	- 0	0
11Rolf W Hanson Senior Director	(i)	318,227	55,400	38,834	51,618	27,158	491,237	0
	(ii)	0	0	0	0	- 0	- 0	0
12Howard J Feldman Senior Director	(i)	253,209	39,000	28,434	111,815	23,214	455,672	0
	(ii)	0	0	0	0	- 0	- 0	0
13Enc J Wohlschlegel Senior Director	(i)	267,103	40,800	7,264	44,639	11,632	371,438	6,030
	(ii)	0	0	0	0	- 0	- 0	0
14John D Modine Senior Advisor to CEO	(i)	306,727	0	5,519	-9,324	27,112	330,034	0
	(ii)	0	0	0	0	- 0	- 0	0
15Harry M Ng Former Gen Counsel & Corp Sec	(i)	0	0	165,503	28,366	0	193,869	106,133
	(ii)	0	0	0	0	- 0	- 0	0

SCHEDULE O (Form 990 or 990-EZ)

Department of the
Treasury
Internal Revenue
Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at
www.irs.gov/form990.

2015

**Open to Public
Inspection**

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number

13-0433430

Return Reference

Explanation

Form 990, Part
VI, Section A,
line 1

API'S EXECUTIVE COMMITTEE CONSISTS OF UP TO 14 MEMBERS OF THE BOARD (BUT NO LESS THAN 12) MEMBERS INCLUDE THE API CHAIRMAN OF THE BOARD AND THE CHAIR OF THE FINANCE COMMITTEE, WITH REPRESENTATION OF THE TOP SIX (6) DUES-PAYING MEMBERS, AND THE REMAINING MEMBERS CHOSEN FROM THE REMAINING DUES-PAYING MEMBERS THE API PRESIDENT AND CEO SERVES AS AN EX-OFFICIO VOTING MEMBER THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO EXERCISE ALL OF THE POWERS OF THE BOARD OF DIRECTORS IN THE ABSENCE OF ACTION BY THE BOARD, EXCEPT TO AMEND THE BY LAWS OR AS OTHERWISE LIMITED BY LAW ITS RESPONSIBILITIES INCLUDE LONG-RANGE PLANNING, STRATEGIC ISSUES, PROGRAM AND BUDGET DEVELOPMENT, OVERSIGHT AND ADMINISTRATION

Return Reference	Explanation
Form 990, Part VI, Section A, line 6	API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO VOTING RIGHTS

Return Reference	Explanation
Form 990, Part VI, Section A, line 7a	THE BOARD MEMBERS ARE ELECTED BY THE BOARD OF DIRECTORS AT THE ANNUAL MEETING EACH DIRECTOR SHALL HOLD OFFICE FOR A TWO YEAR TERM OR UNTIL THE DIRECTOR HAS CEASED TO HAVE A SUBSTANTIAL FULLTIME CONNECTION WITH THE MEMBER COMPANY THE DIRECTOR SERVED WHEN ELECTED

Return Reference	Explanation
Form 990, Part VI, Section B, line 11	API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRIOR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE FINANCE COMMITTEE'S MEETING IN OCTOBER 2016, AND REVIEWED DURING THE MEETING A COPY OF THE FORM 990 WAS PROVIDED TO THE EXECUTIVE COMMITTEE PRIOR TO FILING

Return Reference	Explanation
Form 990, Part VI, Section B, line 12c	API's Standards of Conduct policy includes provisions related to avoiding any act that may result in a conflict of interest. On an annual basis, all employees are asked to confirm their compliance with the Standards of Conduct policy. Any employee who is aware of a violation of this policy must take appropriate action so that the violation is promptly addressed. This may include reporting a violation to an Executive Staff member or to an externally-operated ethics hotline. All reports are assigned to an appropriate Executive Staff member for investigation and resolution and a report of all incidents are provided to the Finance Committee each year. The Board of Directors adopted a conflict of interest policy in 2008 that requires full disclosure of all actual and potential conflicts. The disinterested members of the API Executive Committee shall make a determination as to whether a conflict exists and what subsequent action is appropriate (if any). A copy of the policy is provided annually to all Board members who are requested to complete and sign an acknowledgment and disclosure form.

Return Reference	Explanation
Form 990, Part VI, Section B, line 15	Compensation for API's President & CEO, other officers, and key employees is reviewed and approved by the Executive Committee, based on performance reviews, external comparable data obtained from consultants, and other relevant information. The President & CEO's compensation is based on a written contract approved by the Executive Committee. A review was last conducted in 2015 for the President and CEO, other officers, and key employees.

Return Reference	Explanation
Form 990, Part VI, Section C, line 19	NO DOCUMENTS AVAILABLE TO THE PUBLIC

Return Reference	Explanation
FORM 990, PART VI, LINE 10B	Explanation of State Petroleum Councils API operates state petroleum councils located in various state capitals. These are not separate legal entities but operate as branch offices of API under local trade names. There are also several unrelated local chapters that exist that may use the API name, but they are separate legal entities from API. Explanation of Center for Offshore Safety The Center for Offshore Safety is an industry sponsored program focused exclusively on Gulf of Mexico offshore safety. The Center for Offshore Safety is not a separate legal entity but operates as a branch office of API under a trade name. Explanation of Foreign Representative Offices As the markets for API's programs have become increasingly global, API maintains offices in China, United Arab Emirates (UAE), Singapore and Brazil to serve international customers. The offices are responsible for providing information about API's standards, certification programs and other industry services to companies throughout the world. The China, UAE and Singapore offices are not separate legal entities but operate as representative offices. The Brazil office is a separate legal entity but has elected to be treated as a disregarded entity of API for tax purposes.

Return Reference	Explanation
Form 990, Part IX, line 11g	CONTRACTED AUDIT SERVICES 21,055,349 ADVOCACY CONSULTING 18,148,447 IT CONSULTING 4,780,077 OTHER CONSULTING SERVICES 7,655,546

Return Reference	Explanation
Form 990, Part XI, line 9	PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 10,791,168

Return Reference	Explanation
FORM 990, PART XII, LINE 2C	THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

SCHEDULE R
(Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.					
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) AMERICAN PETROLEUM INSTITUTE HOLDINGS LLC 1220 L STREET NW WASHINGTON, DC 20005	HOLDS A MINORITY INTEREST IN API-BRASIL CONSULTORIA LTDA	DE			
(2) API-BRASIL CONSULTORIA LTDA PRAIA DE BOTAFOGO 228-16 ANDAR RIO DE JANEIRO 22250-040 BR 98-1154471	CERTIFICATION PROGRAMS	BR		39,760	

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
(1)AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE 1220 L STREET NW WASHINGTON, DC 20005 27-2596972	POLITICAL ACTION COMMITTEE/SEPARATE SEGREGATED FUND	DC	527			Yes	

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end- of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	1g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)	1l	Yes	
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o Sharing of paid employees with related organization(s)	1o	Yes	
p Reimbursement paid to related organization(s) for expenses	1p		No
q Reimbursement paid by related organization(s) for expenses	1q		No
r Other transfer of cash or property to related organization(s)	1r		No
s Other transfer of cash or property from related organization(s)	1s		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) API POLITICAL ACTION COMMITTEE	L	79,326	FAIR MARKET VALUE - IN-KIND
(2) API POLITICAL ACTION COMMITTEE	N	96,820	FAIR MARKET VALUE - IN-KIND
(3) API POLITICAL ACTION COMMITTEE	O	163,133	FAIR MARKET VALUE - IN-KIND

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
PART V,	API PAYS CERTAIN ADMINISTRATIVE EXPENSES RELATED TO THE API POLITICAL ACTION COMMITTEE THESE INCLUDE PERSONNEL AND OTHER SERVICES AND ARE PAID DIRECTLY BY API