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Form 990



Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www.irs.gov/form990

OMB No 1545-0047

2015

Open to Public Inspection

A For the 2015 calendar year, or tax year beginning 01-01-2015 , and ending 12-31-2015

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

LAND TRUST ALLIANCE INC

Doing business as

Number and street (or P O box if mail is not delivered to street address)

1660 L STREET NW No 1100

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

WASHINGTON, DC 20036

F Name and address of principal officer

Andrew J Bowman

1660 L STREET NW

WASHINGTON,DC 20036

H(a) Is this a group return for subordinates?

☐ Yes

☒ No

H(b) Are all subordinates included?

☐ Yes

☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

▶

D Employer identification number

04-2751357

E Telephone number

(202) 800-2235

G Gross receipts \$

19,082,875

I Tax-exempt status

☒ 501(c)(3)

☐ 501(c) ()

☐ (insert no)

☐ 4947(a)(1) or

☐ 527

J Website: ▶

WWW.LANDTRUSTALLIANCE.ORG

K Form of organization

☒ Corporation

☐ Trust

☐ Association

☐ Other ▶

L Year of formation

1982

M State of legal domicile

MA

Part I	Summary																																
Activities & Governance	1 Briefly describe the organization's mission or most significant activities TO SAVE THE PLACES PEOPLE LOVE BY STRENGTHENING LAND CONSERVATION ACROSS AMERICA 2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets <table><tr><td>3</td><td>Number of voting members of the governing body (Part VI, line 1a)</td><td>3</td><td>25</td></tr><tr><td>4</td><td>Number of independent voting members of the governing body (Part VI, line 1b)</td><td>4</td><td>25</td></tr><tr><td>5</td><td>Total number of individuals employed in calendar year 2015 (Part V, line 2a)</td><td>5</td><td>75</td></tr><tr><td>6</td><td>Total number of volunteers (estimate if necessary)</td><td>6</td><td>0</td></tr><tr><td>7a</td><td>Total unrelated business revenue from Part VIII, column (C), line 12</td><td>7a</td><td>4,225</td></tr><tr><td>7b</td><td>Net unrelated business taxable income from Form 990-T, line 34</td><td>7b</td><td>-6</td></tr></table>	3	Number of voting members of the governing body (Part VI, line 1a)	3	25	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	25	5	Total number of individuals employed in calendar year 2015 (Part V, line 2a)	5	75	6	Total number of volunteers (estimate if necessary)	6	0	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	4,225	7b	Net unrelated business taxable income from Form 990-T, line 34	7b	-6								
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Revenue	<table><tr><td>8</td><td>Contributions and grants (Part VIII, line 1h)</td><td>Prior Year</td><td>Current Year</td></tr><tr><td>9</td><td>Program service revenue (Part VIII, line 2g)</td><td>11,977,933</td><td>13,706,410</td></tr><tr><td>10</td><td>Investment income (Part VIII, column (A), lines 3, 4, and 7 d)</td><td>1,274,382</td><td>1,303,975</td></tr><tr><td>11</td><td>Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</td><td>144,854</td><td>191,027</td></tr><tr><td>12</td><td>Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)</td><td>0</td><td>0</td></tr><tr><td></td><td></td><td>13,397,169</td><td>15,201,412</td></tr></table>	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year	9	Program service revenue (Part VIII, line 2g)	11,977,933	13,706,410	10	Investment income (Part VIII, column (A), lines 3, 4, and 7 d)	1,274,382	1,303,975	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	144,854	191,027	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	0	0			13,397,169	15,201,412								
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Expenses	<table><tr><td>13</td><td>Grants and similar amounts paid (Part IX, column (A), lines 1–3)</td><td>3,269,234</td><td>3,790,381</td></tr><tr><td>14</td><td>Benefits paid to or for members (Part IX, column (A), line 4)</td><td>0</td><td>0</td></tr><tr><td>15</td><td>Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)</td><td>5,807,476</td><td>6,456,378</td></tr><tr><td>16a</td><td>Professional fundraising fees (Part IX, column (A), line 11e)</td><td>0</td><td>0</td></tr><tr><td>16b</td><td>Total fundraising expenses (Part IX, column (D), line 25) ▶2,705,690</td><td></td><td></td></tr><tr><td>17</td><td>Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)</td><td>4,438,754</td><td>4,905,309</td></tr><tr><td>18</td><td>Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)</td><td>13,515,464</td><td>15,152,068</td></tr><tr><td>19</td><td>Revenue less expenses Subtract line 18 from line 12</td><td>-118,295</td><td>49,344</td></tr></table>	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	3,269,234	3,790,381	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	5,807,476	6,456,378	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0	16b	Total fundraising expenses (Part IX, column (D), line 25) ▶2,705,690			17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	4,438,754	4,905,309	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	13,515,464	15,152,068	19	Revenue less expenses Subtract line 18 from line 12	-118,295	49,344
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Net Assets or Fund Balances	<table><tr><td></td><td></td><td>Beginning of Current Year</td><td>End of Year</td></tr><tr><td>20</td><td>Total assets (Part X, line 16)</td><td>19,059,527</td><td>19,012,499</td></tr><tr><td>21</td><td>Total liabilities (Part X, line 26)</td><td>1,445,045</td><td>1,537,047</td></tr><tr><td>22</td><td>Net assets or fund balances Subtract line 21 from line 20</td><td>17,614,482</td><td>17,475,452</td></tr></table>			Beginning of Current Year	End of Year	20	Total assets (Part X, line 16)	19,059,527	19,012,499	21	Total liabilities (Part X, line 26)	1,445,045	1,537,047	22	Net assets or fund balances Subtract line 21 from line 20	17,614,482	17,475,452																
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Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

2016-05-10

Date

MARILYN AYRES CHIEF OP & FIN OFFICER

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

J SCOTT DENLINGER

Preparer's signature

J SCOTT DENLINGER

Date

Check ☐ if self-employed

PTIN

P00740770

Firm's name ▶

CHERRY BEKAERT LLP

Firm's EIN ▶

56-0574444

Firm's address ▶

3 Bethesda Metro Ctr Ste 600

Phone no

(301) 951-3636

Bethesda, MD

20814

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes

☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form990(2015)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

☒

1

Briefly describe the organization's mission

SEE SCHEDULE O

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 8,277,144 including grants of \$ 3,742,781) (Revenue \$ 1,290,975)
SEE SCHEDULE O

4b

(Code) (Expenses \$ 2,539,511 including grants of \$ 37,500) (Revenue \$)
SEE SCHEDULE O

4c

(Code) (Expenses \$ 761,457 including grants of \$ 10,100) (Revenue \$)
SEE SCHEDULE O

4d

Other program services (Describe in Schedule O)
(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses 11,578,112

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> 	Yes	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? 	Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> 		No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> 	Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> 		No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> 		No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> 		No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> 		No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> 		No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i> 	Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i> 	Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> 		No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> 		No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> 		No
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> 	Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> 	Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i> 		No
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i> 	Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		No
14a Did the organization maintain an office, employees, or agents outside of the United States?		No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> (see instructions) 	Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> 		No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> 		No
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	84	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	75	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).		2b	Yes
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a	Yes
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.		3b	Yes
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	No
b If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a	No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b	No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c	
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a	No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a	Yes
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	Yes
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c	No
d If "Yes," indicate the number of Forms 8282 filed during the year.		7d	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e	No
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f	No
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g	
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h	
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8	
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a	
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b	
10 Section 501(c)(7) organizations. Enter			
a Initiation fees and capital contributions included on Part VIII, line 12.		10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		10b	
11 Section 501(c)(12) organizations. Enter			
a Gross income from members or shareholders.		11a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		11b	
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		12b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		13a	
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		13b	
c Enter the amount of reserves on hand.		13c	
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a	No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a25		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	1b25		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	AK, AL, AR, AZ, CA, CO, CT, DC, FL, GA, IL, KS, KY, MA, ME, MD, MI, MS, MN, NC, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☒ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)	
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
20	State the name, address, and telephone number of the person who possesses the organization's books and records	MARILYN M AYRES 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036 (202) 800-2235

Check if Schedule O contains a response or note to any line in this Part VII ☒

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☒ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

1b	Sub-Total			
c	Total from continuation sheets to Part VII, Section A			
d	Total (add lines 1b and 1c)	1,405,977	0	388,696

2 Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization ▶ 8

3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
COMMUNITY IT INNOVATORS, pO BOX 220278 chantilly, VA 20153	IT SERVICES	170,633
CAPITOL TAX PARTNERS LLP 101 CONSTITUTION AVE NW WASHINGTON, DC 20001	CONSULTING/LOBBYING	150,000
RUSSELL REYNOLDS ASSOCIATES CHURCH STREET STATION NEW YORK, NY 10249	EXECUTIVE SEARCH	122,409
O2 COLLABORATIVE INC, 1401 CHURCH STREET NW WASHINGTON, DC 20005	DESIGN SERVICES	122,068

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 4

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A)	(B)	(C)	(D)	
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a	8,180				
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	372,280				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	13,325,950				
	g	Noncash contributions included in lines 1a-1f \$		516,100				
	h	Total. Add lines 1a-1f			13,706,410			
Program Service Revenue			Business Code					
	2a	CONFERENCE & WORKSHOPS		900004	1,007,121	1,007,121		
	b	OTHER PROGRAM REVENUE		900004	283,885	279,660	4,225	
	c	PUBLICATIONS		900004	12,969	12,969		
	d							
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f			1,303,975			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)			145,821		145,821	
	4	Income from investment of tax-exempt bond proceeds . .						
	5	Royalties						
	6a	Gross rents	(i) Real	(ii) Personal				
	b	Less rental expenses						
	c	Rental income or (loss)						
	d	Net rental income or (loss)						
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
			3,926,669					
			3,881,463					
			45,206					
	d	Net gain or (loss)			45,206		45,206	
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18						
	a							
	b	Less direct expenses		b				
	c	Net income or (loss) from fundraising events . .						
	9a	Gross income from gaming activities See Part IV, line 19		a				
	b	Less direct expenses		b				
	c	Net income or (loss) from gaming activities . .						
10a	Gross sales of inventory, less returns and allowances							
		a						
		b				Less cost of goods sold	b	
c	Net income or (loss) from sales of inventory . .							
Miscellaneous Revenue		Business Code						
11a								
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d							
12	Total revenue. See Instructions			15,201,412			1,299,750	4,225

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	3,790,381	3,790,381		
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	971,860	321,670	287,337	362,853
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	4,420,243	3,015,273	146,032	1,258,938
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	272,502	185,983	8,856	77,663
9	Other employee benefits	424,060	289,421	13,782	120,857
10	Payroll taxes	367,713	250,964	11,951	104,798
11	Fees for services (non-employees)				
a	Management				
b	Legal	85,408	65,445	18,349	1,614
c	Accounting	26,250		26,250	
d	Lobbying	192,950	192,950		
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,358,382	1,240,757	69,980	47,645
12	Advertising and promotion	28,800	28,800		
13	Office expenses	419,282	287,665	16,687	114,930
14	Information technology	489,586	396,320	13,384	79,882
15	Royalties	500	500		
16	Occupancy	426,724	307,850	19,385	99,489
17	Travel	663,215	452,053	18,686	192,476
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	545,650	373,484	13,172	158,994
20	Interest	1,481	1,006	71	404
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	94,999	64,581	4,525	25,893
23	Insurance	25,414	4,806	20,608	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	PRINTING & PUBLICATIONS	343,625	292,941	5,310	45,374
b	PROFESSIONAL DEVELOPMEN	163,694	15,262	137,251	11,181
c	BOARD MEETING EXPENSES	39,349		36,650	2,699
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	15,152,068	11,578,112	868,266	2,705,690
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here if following SOP 98-2 (ASC 958-720)				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			2,482,974	1	2,863,596
	2	Savings and temporary cash investments			6,240,699	2	4,669,901
	3	Pledges and grants receivable, net			5,656,768	3	6,881,093
	4	Accounts receivable, net			68,026	4	128,603
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.					
						5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L.					
						6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use			52,441	8	39,583
	9	Prepaid expenses and deferred charges			384,200	9	306,430
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D.	10a	1,297,611			
	b	Less: accumulated depreciation	10b	1,162,178	183,264	10c	135,433
	11	Investments—publicly traded securities			3,982,544	11	3,980,699
	12	Investments—other securities. See Part IV, line 11.				12	
	13	Investments—program-related. See Part IV, line 11.				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11.			8,611	15	7,161
	16	Total assets. Add lines 1 through 15 (must equal line 34).			19,059,527	16	19,012,499
Liabilities	17	Accounts payable and accrued expenses			447,125	17	527,350
	18	Grants payable			398,044	18	509,888
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D.				21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L.				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D.			599,876	25	499,809
	26	Total liabilities. Add lines 17 through 25.			1,445,045	26	1,537,047
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			2,548,156	27	2,211,654
	28	Temporarily restricted net assets			11,952,535	28	12,149,067
	29	Permanently restricted net assets			3,113,791	29	3,114,731
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			17,614,482	33	17,475,452
	34	Total liabilities and net assets/fund balances			19,059,527	34	19,012,499

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	15,201,412
2	Total expenses (must equal Part IX, column (A), line 25)	2	15,152,068
3	Revenue less expenses Subtract line 2 from line 1	3	49,344
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	17,614,482
5	Net unrealized gains (losses) on investments	5	-194,295
6	Donated services and use of facilities	6	5,921
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	17,475,452

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	2a	No
2b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	2b	Yes
2c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	No
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	

Additional Data

Software ID:

Software Version:

EIN: 04-2751357

Name: LAND TRUST ALLIANCE INC

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Aageenbrug Lise DIRECTOR--DENVER, CO	3 00	X						0	0	0
Andrews Laurie Director--Jackson, WY	3 00	X						0	0	0
Ayres Robert A Director--Austin, TX	3 00	X						0	0	0
Bell Alan M Director--Chicago, IL	3 00	X						0	0	0
Campisteguy Maria Elena Director--Portland, OR	3 00	X						0	0	0
Colloredo-Mansfeld Franz Director--Boston, MA	3 00	X						0	0	0
Dachs Lauren Director--San Francisco, CA	3 00	X						0	0	0
Dowling Michael P IMMEDIATE PAST Chair--Denver, CO	3 00	X		X				0	0	0
Calvert Fitzsimons Blair Director--San Antonio, TX	3 00	X						0	0	0
French Jameson Vice-Chair--Kingston, NH	3 00	X		X				0	0	0
Hagood Elizabeth Director--Charleston, SC	3 00	X						0	0	0
Hartwell David Director--Minneapolis, MN	3 00	X						0	0	0
Hausmann Peter Director--Newtown Square, PA	3 00	X						0	0	0
Huber Sherry F Director--Falmouth, ME	3 00	X						0	0	0
Johnson Laura A Chair--Concord, MA	5 00	X		X				0	0	0
Kueter Lawrence Director--Denver, CO	3 00	X						0	0	0
Ladd Edward H Director--Dover, MA	3 00	X						0	0	0
Lloveras Fernando Director--San Juan, PR	3 00	X						0	0	0
Leptuck Cary Director--Birchrunville, P	3 00	X						0	0	0
Lockhart Stephen Director--Oakland, CA	3 00	X						0	0	0
McFadden Mary Director--Brookline, MA	3 00	X						0	0	0
Mulligan William Treasurer/Secretary-Chagrin, OH	3 00	X		X				0	0	0
Olsen George Director--Helena, MT	3 00	X						0	0	0
Polemis Michael Director--Old Chatham, NY	3 00	X						0	0	0
Rich Frederic VICE CHAIR--Garrison, NY	3 00	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Rosenberg Steven E Director--Poughkeepsie, NY	3 00	X						0	0	0
JUDITH STOCKDALE Director--Chicago, IL	3 00	X						0	0	0
DARRELL WOOD Director--Vina, CA	3 00	X						0	0	0
RAND WENTWORTH President	45 00			X				339,142	0	152,883
MARILYN M AYRES COO & CFO	45 00			X				159,206	0	24,745
MARY POPE M HUTSON Executive Vice President	45 00				X			205,177	0	93,679
McGillan Mary Ellen Vice President	45 00					X		199,688	0	21,265
Ward Elizabeth Director of Communications	45 00					X		132,148	0	33,276
Shay Russell Director of Public Policy	45 00					X		129,333	0	28,670
Kivikko Renee Director of Education	45 00					X		120,767	0	28,237
Mcleod Andrew Director of Advocacy	45 00					X		120,516	0	5,941

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization LAND TRUST ALLIANCE INC	Employer identification number 04-2751357
---	--

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).**(Attach Schedule E (Form 990 or 990-EZ))
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See**section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g
- a

☐

Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**
- b

☐

Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**
- c

☐

Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**
- d

☐

Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**
- e

☐

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization
- f

Enter the number of supported organizations _____
- g

Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii)EIN	(iii) Type of organization (described on lines 1- 9 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a)2011	(b)2012	(c)2013	(d)2014	(e)2015	(f)Total
1 Gifts, grants, contributions, and membership fees received (Do not include any unusual grants)	11,787,057	17,470,117	9,236,564	11,977,933	13,706,410	64,178,081
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	11,787,057	17,470,117	9,236,564	11,977,933	13,706,410	64,178,081
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						11,545,428
6 Public support. Subtract line 5 from line 4						52,632,653

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a)2011	(b)2012	(c)2013	(d)2014	(e)2015	(f)Total
7 Amounts from line 4	11,787,057	17,470,117	9,236,564	11,977,933	13,706,410	64,178,081
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	94,942	122,531	132,596	142,994	145,821	638,884
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
11 Total support. Add lines 7 through 10						64,816,965
12 Gross receipts from related activities, etc (see instructions)					12	
13 First five years.If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶						☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f))	14	81 200 %
15 Public support percentage for 2014 Schedule A, Part II, line 14	15	85 400 %
16a 33 1/3% support test—2015.If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	☐	
b 33 1/3% support test—2014.If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	☐	
17a 10%-facts-and-circumstances test—2015.If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization	☐	
b 10%-facts-and-circumstances test—2014.If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization	☐	
18 Private foundation.If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	☐	

Part IIISupport Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a)2011	(b)2012	(c)2013	(d)2014	(e)2015	(f)Total
1Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3Gross receipts from activities that are not an unrelated trade or business under section 513						
4Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5The value of services or facilities furnished by a governmental unit to the organization without charge						
6Total. Add lines 1 through 5						
7aAmounts included on lines 1, 2, and 3 received from disqualified persons						
bAmounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
cAdd lines 7a and 7b						
8Public support. (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a)2011	(b)2012	(c)2013	(d)2014	(e)2015	(f)Total
9Amounts from line 6						
10aGross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
bUnrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
cAdd lines 10a and 10b						
11Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13Total support. (Add lines 9, 10c, 11, and 12.)						
14First five years.If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
15Public support percentage for 2015 (line 8, column (f) divided by line 13, column (f))	15	
16Public support percentage from 2014 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17Investment income percentage for 2015 (line 10c, column (f) divided by line 13, column (f))	17	
18Investment income percentage from 2014 Schedule A, Part III, line 17	18	
19a33 1/3% support tests—2015.If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b33 1/3% support tests—2014.If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
20Private foundation.If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶		

Part IV

Supporting Organizations

(Complete only if you checked a box on line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations, (b) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part II of Schedule L (Form 990).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings).</i>		
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>		

Part IV

Supporting Organizations (continued)

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization’s directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization’s activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization’s directors or trustees during the tax year also a majority of the directors or trustees of each of the organization’s supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization’s tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization’s governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization’s officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
3 By reason of the relationship described in (2), did the organization’s supported organizations have a significant voice in the organization’s investment policies and in directing the use of the organization’s income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization’s supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions) a ☐ The organization satisfied the Activities Test. Complete line 2 below. b ☐ The organization is the parent of each of its supported organizations. Complete line 3 below. c ☐ The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test Answer (a) and (b) below. a Did substantially all of the organization’s activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i> b Did the activities described in (a) constitute activities that, but for the organization’s involvement, one or more of the organization’s supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization’s position that its supported organization(s) would have engaged in these activities but for the organization’s involvement.</i>	Yes	No
3 Parent of Supported Organizations Answer (a) and (b) below. a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i> b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

Part V

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1

Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E

☐

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1	
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI) _____		
2	Acquisition indebtedness applicable to non-exempt use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount		Current Year	
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions) ☐		

Part V

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2015 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2015	(iii) Distributable Amount for 2015
1 Distributable amount for 2015 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2015 (reasonable cause required--see instructions)			
3 Excess distributions carryover, if any, to 2015			
d From 2013.			
e From 2014.			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2015 distributable amount			
i Carryover from 2010 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2015 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2015 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2015, if any Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions)			
6 Remaining underdistributions for 2015 Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions)			
7 Excess distributions carryover to 2016. Add lines 3j and 4c			
8 Breakdown of line 7			
c Excess from 2013.			
d From 2014.			
e From 2015.			

Part VI **Supplemental Information.**

Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Return Reference

Explanation

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization LAND TRUST ALLIANCE INC	Employer identification number 04-2751357
---	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1

Provide a description of the organization's direct and indirect political campaign activities in Part IV

2

Political expenditures

▶

\$

3

Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1

Enter the amount of any excise tax incurred by the organization under section 4955

▶

\$

2

Enter the amount of any excise tax incurred by organization managers under section 4955

▶

\$

3

If the organization incurred a section 4955 tax, did it file Form 4720 for this year?

☐ Yes

☐ No

4a

Was a correction made?

☐ Yes

☐ No

b

If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1

Enter the amount directly expended by the filing organization for section 527 exempt function activities

▶

\$

2

Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities

▶

\$

3

Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b

▶

\$

4

Did the filing organization fileForm 1120-POL for this year?

☐ Yes

☐ No

5

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
2				
3				
4				
5				
6				

For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ. Cat No 50084S Schedule C (Form 990 or 990-EZ) 2015

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- Aif the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- Bif the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
Total lobbying expenditures to influence public opinion (grass roots lobbying)			28,800												
Total lobbying expenditures to influence a legislative body (direct lobbying)			363,886												
Total lobbying expenditures (add lines 1a and 1b)			392,686												
Other exempt purpose expenditures			14,759,382												
Total exempt purpose expenditures (add lines 1c and 1d)			15,152,068												
Lobbying nontaxable amount. Enter the amount from the following table in both columns			907,603												
<table><thead><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr></thead><tbody><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></tbody></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
Grassroots nontaxable amount (enter 25% of line 1f)			226,901												
Subtract line 1g from line 1a. If zero or less, enter -0-			0												
Subtract line 1f from line 1c. If zero or less, enter -0-			0												
If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?															
Yes No															

4-Year Averaging Period Under section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)					
Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a)2012	(b)2013	(c)2014	(d)2015	(e) Total
2a Lobbying nontaxable amount	700,602	751,028	825,773	907,603	3,185,006
b Lobbying ceiling amount (150% of line 2a, column(e))					4,777,509
c Total lobbying expenditures	287,127	305,571	435,177	392,686	1,420,561
d Grassroots nontaxable amount	175,151	187,757	206,443	226,901	796,252
e Grassroots ceiling amount (150% of line 2d, column (e))					1,194,378
f Grassroots lobbying expenditures	2,500	10,000		28,800	41,300

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)	(b)	
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total Add lines 1c through 1i			

2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

1	Were substantially all (90% or more) dues received nondeductible by members?	Yes	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1

Dues, assessments and similar amounts from members

1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).
a	Current year
2a	
b	Carryover from last year
2b	
c	Total
2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?
4	
5	Taxable amount of lobbying and political expenditures (see instructions)
5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information

Return Reference	Explanation
------------------	-------------

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
LAND TRUST ALLIANCE INC

Employer identification number

04-2751357

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No	

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► _____

4

Number of states where property subject to conservation easement is located ► _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
► _____

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year
► \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4) (B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$ _____

(ii)

Assets included in Form 990, Part X

► \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$ _____

b

Assets included in Form 990, Part X

► \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets

(continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V Endowment Funds.

Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance	4,164,443	3,995,096	3,577,843	3,341,289	1,817,590
b Contributions	940	16,886	1,307	4,025	1,564,357
c Net investment earnings, gains, and losses	-43,532	265,961	507,446	310,529	12,342
d Grants or scholarships	155,000	110,500	88,500	75,000	50,000
e Other expenditures for facilities and programs	3,000	3,000	3,000	3,000	3,000
f Administrative expenses					
g End of year balance	3,963,851	4,164,443	3,995,096	3,577,843	3,341,289

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

78 580 %

c

Temporarily restricted endowment

21 420 %

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a.See Form 990, Part X, line 10.

Description of property	(a)Cost or other basis (investment)	(b)Cost or other basis (other)	(c)Accumulated depreciation	(d)Book value
1a Land				
b Buildings				
c Leasehold improvements		410,919	356,094	54,825
d Equipment		886,692	806,084	80,608
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				135,433

Part XI

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	15,557,567
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	-194,295
b	Donated services and use of facilities	2b	5,921
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	820,029
e	Add lines 2a through 2d	2e	631,655
3	Subtract line 2e from line 1	3	14,925,912
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	275,500
c	Add lines 4a and 4b	4c	275,500
5	Total revenue Add lines 3 and 4c.(This must equal Form 990, Part I, line 12)	5	15,201,412

Part XII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	15,659,067
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	782,499
e	Add lines 2a through 2d	2e	782,499
3	Subtract line 2e from line 1	3	14,876,568
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	275,500
c	Add lines 4a and 4b	4c	275,500
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	15,152,068

Part XIII

Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
Part V, Line 4	The Berkley Endowment is to be used for accreditation of land trusts to build and recognize strong land trusts, foster public confidence in land conservation and help ensure the long-term protection of conserved land. The Kingsbury Browne Award Endowment is to be used for the Alliance expenses of this conservation leadership award given annually in memory of Kingsbury Browne.
Part X, Line 2	THE ORGANIZATION ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LIKELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY. IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS. THE ORGANIZATION HAS IDENTIFIED ITS TAX STATUS AS A TAX-EXEMPT ENTITY AS ITS ONLY SIGNIFICANT TAX POSITION, HOWEVER, THE ORGANIZATION HAS DETERMINED THAT SUCH TAX POSITION DOES NOT RESULT IN AN UNCERTAINTY REQUIRING RECOGNITION. THE ORGANIZATION IS NOT CURRENTLY UNDER EXAMINATION BY ANY TAXING JURISDICTION. THE ORGANIZATIONS FEDERAL AND STATE TAX RETURNS ARE GENERALLY OPEN FOR EXAMINATION FOR THREE YEARS FOLLOWING THE DATE FILED.
PART XI, LINE 2D, OTHER	REPRESENTS REVENUE FROM THE LAND TRUST ACCREDITATION COMMISSION WHICH ARE PART OF THE CONSOLIDATED AUDITED FINANCIAL STATEMENTS. PART XI, LINE 4B, OTHER INTER-ORGANIZATIONAL TRANSFERS. PART XII, LINE 2D, OTHER REPRESENTS EXPENSES FROM THE LAND TRUST ACCREDITATION COMMISSION WHICH ARE PART OF THE CONSOLIDATED AUDITED FINANCIAL STATEMENTS. PART XII, LINE 4B, OTHER INTER-ORGANIZATIONAL TRANSFERS.

[illegible]

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
Attach to Form 990 or Form 990-EZ.
Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
LAND TRUST ALLIANCE INC

Employer identification number
04-2751357

Part I Fundraising Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

b

☒

Internet and email solicitations

c

☒

Phone solicitations

d

☒

In-person solicitations

e

☒

Solicitation of non-government grants

f

☒

Solicitation of government grants

g

☐

Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes☒ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 SOCIAL CAPITAL INC 980 N MICHIGAN AVE CHICAGO, IL 60611	FUNDRAISING CONSULTING		No	0	10,750	-10,750
2 NEW ENGLAND GRANT WORKS 17 PINE ISLAND ROAD MATTAPOISETT, MA 02739	GRANT WRITING		No	0	5,910	-5,910
3 PAMELA NICHOLLS 620 RUSHMORE DRIVE GRAND JUNCTION, CO 81503	EVENT MANAGEMENT		No	0	11,298	-11,298
4						
5						
6						
7						
8						
9						
10						
Total					27,958	-27,958

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

AK, AL, AR, AZ, CA, CO, CT, DC, FL, GA, IL, KS, KY, MA, ME, MD, MI, MS, MN, NC, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV

Part II Fundraising Events.

Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

Revenue		(a)Event #1	(b)Event #2	(c)Other events	(d)
		(event type)	(event type)	(total number)	Total events (add col (a) through col (c))
Revenue	1 Gross receipts				
	2 Less Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary Add lines 4 through 9 in column (d) ▶				
	11 Net income summary Subtract line 10 from line 3, column (d) ▶				

Part III Gaming.

Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a)Bingo	(b)Pull tabs/Instant bingo/progressive bingo	(c)Other gaming	(d)
					Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	
	7 Direct expense summary Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary Subtract line 7 from line 1, column (d). ▶				

9 Enter the state(s) in which the organization conducts gaming activities _____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain _____

11

Does the organization conduct gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity conducted in

a	The organization's facility		%
b	An outside facility		%

14

Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address of the third party

Name

Address

16

Gaming manager information

Name

Gaming manager compensation \$

Description of services provided

☐ Director/officer ☐ Employee ☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV

Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Return Reference	Explanation
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OMB No 1545-0047

▶ **Attach to Form 990.**

**Open to Public
Inspection**

Employer identification number

04-2751357

☒ Yes ☐ No

Part II **Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

3 Enter total number of other organizations listed in the line 1 table

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22
Part III can be duplicated if additional space is needed

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
Part I, Line 2	The Alliance monitors the use of regrant funds through rigorous review of project budgets, interim and final grant reports, ongoing project tracking, and site visits with grantees where appropriate. Grantees that are unable to complete projects or to use funds as proposed are typically required to return unused funds to the Alliance.

Additional Data

Software ID:
Software Version:
EIN: 04-2751357
Name: LAND TRUST ALLIANCE INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AGRICULTURAL STEWARDSHIP ASSOCIATION 2531 STATE ROUTE 40 GREENWICH,NY 128341210	22-3084628	501(c)(3)	36,777				CAPACITY BUILDING
AMERICAN FARMLAND TRUST 112 SPRING STREET SARATOGA SPRINGS,NY 12866	52-1190211	501(c)(3)	35,000				CAPACITY BUILDING
ARIZONA LAND AND WATER TRUST 3127 N CHERRY AVENUE TUCSON,AZ 85719	86-6148507	501(c)(3)	12,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BATTENKILL CONSERVANCY PO BOX 327 CAMBRIDGE,NY 12816	14-1774022	501(c)(3)	45,500				CAPACITY BUILDING
BEDFORD AUDUBON SOCIETY 35 TODD ROAD KATONAH,NY 10536	13-6220779	501(c)(3)	15,700				CAPACITY BUILDING
BITTER ROOT LAND TRUST PO BOX 1806 HAMILTON,MT 59840	31-1595967	501(c)(3)	20,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLUE MOUNTAIN CONSERVANCY PO BOX 666 LA GRANDE,OR 978500666	26-0805038	501(c)(3)	29,532				CAPACITY BUILDING
BLUE MOUNTAIN LAND TRUST PO BOX 1473 WALLA WALLA,WA 99362	91-1989279	501(c)(3)	52,201				CAPACITY BUILDING
BROOKLYN QUEENS LAND TRUST 677 LAFAYETTE AVENUE BROOKLYN,NY 11216	61-1441052	501(c)(3)	25,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BUFFALO NIAGARA RIVER LAND TRUST 721 MAIN STREET BUFFALO,NY 14203	46-2654753	501(c)(3)	20,000				CAPACITY BUILDING
CAPITAL ROOTS 40 RIVER STREET TROY,NY 12180	14-1596291	501(c)(3)	20,000				CAPACITY BUILDING
CAPITOL LAND TRUST 209 4TH AVENUE EAST OLYMPIA,WA 985016968	91-1413484	501(c)(3)	6,500				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CATSKILL CENTER FOR CONSERVATION & DEVELOPMENT 43355 STATE HIGHWAY 28 ARKVILLE,NY 124060504	23-7058142	501(c)(3)	25,000				CAPACITY BUILDING
CAZENOVIA PRESERVATION FOUNDATION PO BOX 627 CAZENOVIA,NY 130350627	16-6101151	501(c)(3)	24,500				CAPACITY BUILDING
CENTRAL NEW YORK LAND TRUST PO BOX 9417 SYRACUSE,NY 13290	23-7399316	501(c)(3)	25,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHAMPLAIN AREA TRAILS PO BOX 193 WESTPORT,NY 12993	26-4004845	501(c)(3)	70,000				CAPACITY BUILDING
CHAUTAUQUA WATERSHED CONSERVANCY 413 NORTH MAIN STREET JAMESTOWN,NY 14701	16-1389010	501(c)(3)	11,000				CAPACITY BUILDING
CHELAN-DOUGLAS LAND TRUST PO BOX 4461 WENATCHEE,WA 98807	91-1331348	501(c)(3)	15,428				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO OPEN LANDS 355 S TELLER STREET LAKEWOOD,CO 80226	84-0866211	501(c)(3)	17,000				CAPACITY BUILDING
COLUMBIA LAND CONSERVANCY PO BOX 299 CHATHAM,NY 12037	22-2757332	501(c)(3)	55,400				CAPACITY BUILDING
COLUMBIA LAND TRUST 1351 OFFICERS ROW VANCOUVER,WA 98661	94-3140861	501(c)(3)	56,200				CAPACITY BUILDING

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CONGRESSIONAL SPORTSMEN'S FOUNDATION 110 NORTH CAROLINA AVE SE WASHINGTON,DC 20003	52-1686163	501(c)(3)	7,500				POLICY GRANT
CONSERVATION FOUNDATION OF THE GULF COAST PO BOX 902 OSPREY,FL 34229	20-0345249	501(c)(3)	7,500				CAPACITY BUILDING
CRESTED BUTTE LAND TRUST PO BOX 2224 CRESTED BUTTE,CO 81224	84-1190830	501(c)(3)	25,500				CAPACITY BUILDING

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DELAWARE HIGHLANDS CONSERVANCY PO BOX 428 HAWLEY,PA 18428	23-2804664	501(c)(3)	31,210				CAPACITY BUILDING
DESCHUTES LAND TRUST 210 NWIRVING AVENUE BEND,OR 977012050	93-1186407	501(c)(3)	71,768				CAPACITY BUILDING
DESERT FOOTHILLS LAND TRUST PO BOX 4861 CAVE CREEK,AZ 85327	86-0677917	501(c)(3)	13,500				CAPACITY BUILDING

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DUTCHESS LAND CONSERVANCY PO BOX 138 MILLBROOK, NY 12545	14-1667526	501(c)(3)	27,000				CAPACITY BUILDING
EAST COOPER LAND TRUST PO BOX 2495 MOUNT PLEASANT, SC 29465	20-0473518	501(c)(3)	5,500				CAPACITY BUILDING
EDMUND NILES HUYCK PRESERVE 5052 DELAWARE TURNPIKE RENSSELAERVILLE, NY 121470189	14-1338387	501(c)(3)	15,000				CAPACITY BUILDING

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FINGER LAKES LAND TRUST 202 E COURT STREET ITHACA,NY 14850	22-2983688	501(c)(3)	51,000				CAPACITY BUILDING
FLATHEAD LAND TRUST PO BOX 1913 KALISPELL,MT 599031913	36-3479966	501(c)(3)	9,400				CAPACITY BUILDING
FRIENDS OF THE COLUMBIA GORGE LAND TRUST 522 SW 5TH AVENUE PORTLAND,OR 97204	93-0782467	501(c)(3)	54,675				CAPACITY BUILDING

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FRIENDS OF THE WASHINGTON COUNTY GRASSLANDS IBA 3 OAKWOOD DRIVE S GLENN FALLS,NY 12803	27-4846966	501(c)(3)	17,100				CAPACITY BUILDING
GALLATIN VALLEY LAND TRUST 212 S WALLACE BOZEMAN,MT 59715	81-0464513	501(c)(3)	5,750				CAPACITY BUILDING
GALVESTON BAY FOUNDATION 17330 HWY 3 WEBSTER,TX 77598	76-0279876	501(c)(3)	13,500				CAPACITY BUILDING

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GENESEE LAND TRUST 46 PRINCE STREET ROCHESTER, NY 146071912	22-3033712	501(c)(3)	59,000				CAPACITY BUILDING
GRAND TRAVERSE REGIONAL LAND CONS 3860 NORTH LONG LAKE ROAD TRAVERSE CITY, MI 49684	38-2994229	501(c)(3)	11,100				CAPACITY BUILDING
GRASSROOTS GARDENS OF BUFFALO 2496 MAIN STREET BUFFALO, NY 14214	16-1479159	501(c)(3)	65,000				CAPACITY BUILDING

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GREAT LAND TRUST PO BOX 101272 ANCHORAGE,AK 99501	92-0155014	501(c)(3)	10,000				CAPACITY BUILDING
GREAT SWAMP CONSERVANCY 8375 NORTH MAIN STREET CANASTOTA,NY 13032	16-1529688	501(c)(3)	28,000				CAPACITY BUILDING
GREENE LAND TRUST 270 MANSION STREET COXSACKIE,NY 12154	20-2696414	501(c)(3)	9,000				CAPACITY BUILDING

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GREEN GUERILLAS 232 E 11TH STREET NEWYORK,NY 10003	13-2903183	501(c)(3)	27,000				CAPACITY BUILDING
GREENBELT LAND TRUST 101 SW WESTERN BLVD CORVALLIS,OR 97333	94-3113836	501(c)(3)	57,285				CAPACITY BUILDING
HUDSON HIGHLANDS LAND TRUST PO BOX 226 GARRISON,NY 10524	13-3528266	501(c)(3)	55,000				CAPACITY BUILDING

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IDAHO COALITION OF LAND TRUSTS PO BOX 1845 BOISE,ID 83701	46-4754548	501(c)(3)	8,500				CAPACITY BUILDING
INDIAN RIVER LAKES CONSERVANCY PO BOX 27 REDWOOD,NY 13679	16-1555636	501(c)(3)	65,000				CAPACITY BUILDING
JEFFERSON LAND TRUST 1033 LAWRENCE STREET PORT TOWNSEND,WA 983686523	91-1465078	501(c)(3)	11,250				CAPACITY BUILDING

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JO DAVIESS CONSERVATION FOUNDATION PO BOX 216 ELIZABETH,IL 61028	36-3913497	501(c)(3)	11,500				CAPACITY BUILDING
KACHEMAK HERITAGE LAND TRUST 315 KLONDIKE AVENUE HOMER,AK 99603	94-3104608	501(c)(3)	9,113				CAPACITY BUILDING
KANIKSU LAND TRUST PO BOX 2123 SANDPOINT,ID 83864	47-0898549	501(c)(3)	11,324				CAPACITY BUILDING

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KEWEENAW LAND TRUST 801 N LINCOLN DRIVE HANCOCK,MI 499301563	38-3299537	501(c)(3)	6,000				CAPACITY BUILDING
KLAMATH LAKE LAND TRUST 212 S 9TH STREET KLAMATH FALLS,OR 97603	27-2927649	501(c)(3)	54,625				CAPACITY BUILDING
LAKE CHAMPLAIN LAND TRUST 1 MAIN STREET SUITE 205 BURLINGTON,VT 05401	03-0267331	501(c)(3)	12,200				CAPACITY BUILDING

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LAKE PLACID LAND CONSERVANCY PO BOX 1250 LAKE PLACID,NY 12946	16-1452565	501(c)(3)	15,000				CAPACITY BUILDING
LAND TRUST ACCREDITATION COMMISSION 1660 L STREET NW SUITE 1100 WASHINGTON,DC 20036	20-4622209	501(c)(3)	262,500				OPERATION SUPPORT
LAND TRUST OF SANTA CRUZ COUNTY 617 WATER STREET SANTA CRUZ,CA 95060	94-2431856	501(c)(3)	10,000				CAPACITY BUILDING

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LEMHI REGIONAL LAND TRUST PO BOX 871 SALMON,ID 83467	20-2753508	501(c)(3)	6,000				CAPACITY BUILDING
LORD BERKELEY CONSERVATION TRUST 223 EAST MAIN STREET MONCKS CORNER,SC 29461	57-6140810	501(c)(3)	6,000				CAPACITY BUILDING
LOWER NEHALEM COMMUNITY TRUST PO BOX 496 MANZANITA,OR 971300496	74-3052925	501(c)(3)	69,162				CAPACITY BUILDING

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MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE,OR 974012411	93-1029808	501(c)(3)	84,375				CAPACITY BUILDING
MENDOCINO LAND TRUST PO BOX 1094 MENDOCINO,CA 95460	94-2362450	501(c)(3)	9,000				CAPACITY BUILDING
MIANUS RIVER GORGE 167 MIANUS RIVER ROAD BEDFORD,NY 105061808	13-3523329	501(c)(3)	60,000				CAPACITY BUILDING

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MOHAWK HUDSON LAND CONSERVANCY PO BOX 567 SLINGERLANDS,NY 121590567	14-1754157	501(c)(3)	20,050				CAPACITY BUILDING
MOHONK PRESERVE PO BOX 715 NEW PALTZ,NY 12561	14-1609484	501(c)(3)	30,000				CAPACITY BUILDING
MONMOUTH CONSERVATION FDTN P O BOX 4150 MIDDLETOWN,NJ 077484150	22-2185314	501(c)(3)	11,000				CAPACITY BUILDING

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MONTANA ASSOCIATION OF LAND TRUSTS PO BOX 892 HELENA,MT 59624	81-0506868	501(c)(3)	9,000				CAPACITY BUILDING
MONTEZUMA LAND CONSERVANCY 216A W MONTEZUMA AVENUE CORTEZ,CO 813211522	31-1632961	501(c)(3)	8,000				CAPACITY BUILDING
NEVADA LAND TRUST PO BOX 20288 RENO,NV 89515	88-0287591	501(c)(3)	5,250				POLICY GRANT

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NEW MEXICO LAND CONSERVANCY PO BOX 6759 SANTA FE, NM 875026759	06-1648104	501(c)(3)	16,000				CAPACITY BUILDING
NEW YORK AGRICULTURAL LAND TRUST PO BOX 216 ELBRIDGE, NY 13141	20-5679522	501(c)(3)	19,500				CAPACITY BUILDING
NEW YORK-NEW JERSEY TRAIL CONFERENCE 600 RAMAPO VALLEY ROAD MAHWAH, NJ 07430	22-6042838	501(c)(3)	20,000				CAPACITY BUILDING

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NEWTOWN FOREST ASSOCIATION INC PO BOX 213 NEWTOWN,CT 06470	06-6079549	501(c)(3)	7,500				CAPACITY BUILDING
NORTH COAST LAND CONSERVANCY PO BOX 67 SEASIDE,OR 97138	93-0957815	501(c)(3)	63,700				CAPACITY BUILDING
NORTH OLYMPIC LAND TRUST 104 NORTH LAUREL STREET PORT ANGELES,WA 98362	91-1500378	501(c)(3)	17,750				CAPACITY BUILDING

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NORTH SHORE LAND ALLIANCE 151 POST ROAD OLD WESTBURY,NY 11568	56-2368769	501(c)(3)	80,000				CAPACITY BUILDING
NORTHCOAST REGIONAL LAND TRUST PO BOX 398 BAYSIDE,CA 95524	68-0456290	501(c)(3)	7,000				CAPACITY BUILDING
OBLONG LAND CONSERVANCY PO BOX 601 PAWLING,NY 12564	11-1080022	501(c)(3)	8,600				CAPACITY BUILDING

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ONTARIO BAYS INITIATIVE PO BOX 117 CHAUMONT,NY 136220117	16-1461521	501(c)(3)	13,000				CAPACITY BUILDING
ORANGE COUNTY LAND TRUST PO BOX 269 SUGAR LOAF,NY 10981	13-3692034	501(c)(3)	65,000				CAPACITY BUILDING
OTSEGO LAND TRUST PO BOX 173 COOPERSTOWN,NY 133260173	13-3499394	501(c)(3)	30,000				CAPACITY BUILDING

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OZAUKEE WASHINGTON LAND TRUST 200 WISCONSIN STREET WEST BEND,WI 530950917	39-1741288	501(c)(3)	9,800				CAPACITY BUILDING
PALOUSE LAND TRUST PO BOX 8506 MOSCOW,ID 83843	94-3219418	501(c)(3)	11,500				CAPACITY BUILDING
PECONIC LAND TRUST PO BOX 1776 SOUTHAMPTON,NY 119691776	11-2667021	501(c)(3)	40,000				CAPACITY BUILDING

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PUTNAM COUNTY LAND TRUST PO BOX 36 BREWSTER,NY 105090036	23-7058465	501(c)(3)	10,000				CAPACITY BUILDING
RENSSELAER LAND TRUST PO BOX 204 SAND LAKE,NY 12153	14-1708890	501(c)(3)	20,500				CAPACITY BUILDING
RENSSELAER PLATEAU ALLIANCE 167 BRAINARD ROAD AVERILL PARK,NY 12018	94-3444825	501(c)(3)	75,000				CAPACITY BUILDING

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RIO GRANDE HEADWATERS LAND TRUST 840 GRAND AVENUE DEL NORTE,CO 81132	84-1495770	501(c)(3)	10,500				CAPACITY BUILDING
SAGEBRUSH STEPPE LAND TRUST PO BOX 1404 POCATELLO,ID 83204	82-6092501	501(c)(3)	10,000				CAPACITY BUILDING
SAN ISABEL LAND PROTECTION TRUST PO BOX 124 WESTCLIFFE,CO 81252	84-1311010	501(c)(3)	16,000				CAPACITY BUILDING

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SANTA FE CONSERVATION TRUST PO BOX 23985 SANTA FE,NM 87502	85-0418988	501(c)(3)	12,000				CAPACITY BUILDING
SARATOGA PLAN 112 SPRING STREET SARATOGA,NY 128663351	14-1706013	501(c)(3)	30,000				CAPACITY BUILDING
SHASTA LAND TRUST 1768 WEST STREET REDDING,CA 960992026	68-0441184	501(c)(3)	8,750				CAPACITY BUILDING

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SHEEPSCOT VALLEY CONSERVATION ASSOCIATION 624 SHEEPSCOT ROAD NEWCASTLE, ME 04553	22-2658964	501(c)(3)	17,700				CAPACITY BUILDING
SIERRA FOOTHILL CONSERVANCY PO BOX 691 MARIPOSA, CA 95338	93-6301478	501(c)(3)	10,000				CAPACITY BUILDING
SOLANO LAND TRUST 1001 TEXAS STREET FAIRFIELD, CA 94533	94-3015363	501(c)(3)	5,500				CAPACITY BUILDING

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SOUTHEAST LAND TRUST OF NEW HAMPSHIRE PO 675 EXETER, NH 03833	02-0355374	501(c)(3)	17,700				CAPACITY BUILDING
SOUTHERN OREGON LAND CONSERVAN PO BOX 954 ASHLAND, OR 975200032	93-0724691	501(c)(3)	74,451				CAPACITY BUILDING
SOUTHERN PLAINS LAND TRUST 6439 E MAPLEWOOD AVENUE CENTENNIAL, CO 80111	84-1470479	501(c)(3)	9,000				CAPACITY BUILDING

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SOUTHWEST MICHIGAN LAND CONSERVANCY 6851 S SPRINKLE ROAD PORTAGE, MI 490029708	38-3038708	501(c)(3)	9,750				CAPACITY BUILDING
ST LAWRENCE LAND TRUST PO BOX 684 CANTON, NY 13617	35-2215442	501(c)(3)	12,000				CAPACITY BUILDING
STOWE LAND TRUST PO BOX 284 STOWE, VT 056720284	03-0307155	501(c)(3)	19,200				CAPACITY BUILDING

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SUMMIT LAND CONSERVANCY PO BOX 1775 PARK CITY,UT 84060	42-1538872	501(c)(3)	11,000				CAPACITY BUILDING
TEATOWN LAKE RESERVATION INC 1600 SPRING VALLEY ROAD OSSINING,NY 105621643	23-7154985	501(c)(3)	67,500				CAPACITY BUILDING
TETON REGIONAL LAND TRUST 146 S HWY 33 DRIGGS,ID 834220247	94-3146525	501(c)(3)	10,000				CAPACITY BUILDING

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TEXAS LAND CONSERVANCY PO BOX 162481 AUSTIN,TX 78716	75-1825883	501(c)(3)	11,000				CAPACITY BUILDING
THE COALITION OF OREGON LAND TRUSTS 511 SE MORRISON STREET PORTLAND,OR 97214	45-1510255	501(c)(3)	14,000				CAPACITY BUILDING
THE KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET BATH,ME 045302607	01-0446468	501(c)(3)	17,700				CAPACITY BUILDING

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THE MONADNOCK CONSERVANCY PO BOX 337 KEENE,NH 03431	22-3030420	501(c)(3)	19,700				CAPACITY BUILDING
THE NATURE CONSERVANCY 195 NEW KARNER ROAD ALBANY,NY 122054605	53-0242652	501(c)(3)	30,000				CAPACITY BUILDING
THE NATURE CONSERVANCY 821 SE 14TH AVENUE PORTLAND,OR 97214	53-0242652	501(c)(3)	26,500				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE NATURE CONSERVANCY- CWN 1048 UNIVERSITY AVENUE ROCHESTER,NY 14607	53-0242652	501(c)(3)	20,000				CAPACITY BUILDING
THE WETLANDS CONSERVANCY 4640 SW MACADAM PORTLAND,OR 97239	93-0797197	501(c)(3)	41,023				CAPACITY BUILDING
THOUSAND ISLANDS LAND TRUST 135 JOHN STREET CLAYTON,NY 13624	22-2629183	501(c)(3)	60,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THREE VILLAGE COMMUNITY TRUST POBOX 2596 SETAUKET,NY 11733	14-1889124	501(c)(3)	6,000				CAPACITY BUILDING
TUG HILL TOMORROW LAND TRUST PO BOX 6063 WATERTOWN,NY 13601	22-3115498	501(c)(3)	40,900				CAPACITY BUILDING
VALLEY CONSERVATION COUNCIL INC 17 BARRISTERS ROW STAUNTON,VA 244014225	54-1548245	501(c)(3)	6,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WALLOWA LAND TRUST PO BOX 516 ENTERPRISE,OR 97828	20-1037078	501(c)(3)	38,961				CAPACITY BUILDING
WASHINGTON ASSOCIATION OF LAND TRUSTS PO BOX 218 GREENBANK,WA 98253	26-3186170	501(c)(3)	13,500				CAPACITY BUILDING
WEANTIONOGE HERITAGE LAND TRUST 5 MAPLE STREET KENT,CT 06757	06-6082034	501(c)(3)	10,000				CAPACITY BUILDING

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WESTCHESTER LAND TRUST 403 HARRIS ROAD BEDFORD HILLS,NY 105071802	13-3507910	501(c)(3)	31,000				CAPACITY BUILDING
WESTERN NEW YORK LAND CONSERVANCY PO BOX 471 EAST AURORA,NY 140520471	22-3160426	501(c)(3)	61,694				CAPACITY BUILDING
WILD RIVERS LAND TRUST PO BOX 1158 PORT ORFORD,OR 97465	93-1289894	501(c)(3)	57,544				CAPACITY BUILDING

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WINNAKEE LAND TRUST PO BOX 610 RHINEBACK, NY 12572	14-1722963	501(c)(3)	30,000				CAPACITY BUILDING
WOODSTOCK LAND CONSERVANCY PO BOX 864 WOODSTOCK, NY 12498	22-2950482	501(c)(3)	35,000				CAPACITY BUILDING
YALE SCHOOL OF FORESTRY & ENVIRONMENTAL STUDIES 205 PROSPECT STREET NEW HAVEN, CT 06511	06-0646973	501(c)(3)	15,000				YALE/BERKLEY WORKSHOP

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization LAND TRUST ALLIANCE INC	Employer identification number 04-2751357
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Part I

Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Travel for companions ☐ Tax idemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☐ Health or social club dues or initiation fees ☐ Personal services (e g , maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.		
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?		
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ☒ Compensation committee ☒ Independent compensation consultant ☒ Form 990 of other organizations ☐ Written employment contract ☒ Compensation survey or study ☒ Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:		
a Receive a severance payment or change-of-control payment?		No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	Yes	
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		No
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.		
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
a The organization?		No
b Any related organization? If "Yes," on line 5a or 5b, describe in Part III.		No
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
a The organization?		No
b Any related organization? If "Yes," on line 6a or 6b, describe in Part III.		No
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.		No
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.		No
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?		

Part II

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column(B) reported as deferred on prior Form 990
		Base (i) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 RAND WENTWORTH President	(i)	336,436	0	2,706	125,299	27,584	492,025	91,292
	(ii)	0	0	0	0	0	0	0
2 MARILYN M AYRES COO & CFO	(i)	159,068	0	138	12,980	11,765	183,951	0
	(ii)	0	0	0	0	0	0	0
3 MARY POPE M HUTSON Executive Vice President	(i)	205,050	0	127	84,015	9,664	298,856	35,000
	(ii)	0	0	0	0	0	0	0
4 McGillan Mary Ellen Vice President	(i)	199,430	0	258	10,879	10,386	220,953	0
	(ii)	0	0	0	0	0	0	0
5 Ward Elizabeth Director of Communications	(i)	132,010	0	138	9,059	24,217	165,424	0
	(ii)	0	0	0	0	0	0	0
6 Shay Russell Director of Public Policy	(i)	128,937	0	396	10,853	17,817	158,003	0
	(ii)	0	0	0	0	0	0	0

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
Part I, Line 4b	RAND WENTWORTH - \$91,500 MARY POPE M. HUTSON - \$16,500

SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.
►Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
LAND TRUST ALLIANCE INC

Employer identification number
04-2751357

Part I

Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	19	516,100	AVG HI/LO ON RECEIPT
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► ()				
26 Other ► ()				
27 Other ► ()				
28 Other ► ()				
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement			29	
				Yes No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?				30a No
b If "Yes," describe the arrangement in Part II				
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?				31 Yes
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?				32a No
b If "Yes," describe in Part II				
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II				

Part II

Supplemental Information.

Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference	Explanation
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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.**

▶ Attach to Form 990 or 990-EZ.

**▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at
www.irs.gov/form990.**

OMB No 1545-0047

2015

**Open to Public
Inspection**

Name of the organization LAND TRUST ALLIANCE INC	Employer identification number 04-2751357
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Return Reference	Explanation
FORM 990, PART III, LINE 1	THE LAND TRUST ALLIANCE UNITES AND CHAMPIONS ORGANIZATIONS IN LOCAL COMMUNITIES WORKING TO SAVE NATURAL AREAS BECAUSE OF OUR INNOVATIVE WORK MORE LANDOWNERS CHOOSE TO PROTECT THEIR LAND, CONSERVATION LEADERS ARE MORE EFFECTIVE AT SAVING LAND, STRONG NONPROFITS AND LEGAL SYSTEMS ARE MAINTAINED TO PROTECT LAND IN PERPETUITY, AND THE PUBLIC COMMITMENT TO CONSERVATION IS DEEPENED

Return Reference	Explanation
FORM 990, PART III, LINE 4A	EDUCATION AND CAPACITY BUILDING In 2015, the Alliance provided training and peer networking opportunities to over 3,100 individuals through Rally 2015 National Land Trust Conservation Conference, in-person regional trainings, webinars, an online Learning Center and "Ask-the-Expert" conference calls. The Alliance furthered its commitment to investing deeply in the capacity and growth of land trusts, providing \$3.5 million in grants through its Excellence and Leadership, Accreditation Preparation and regional programs. Utilizing 4 circuit riders, specialists who provide regional assistance and support, we are serving 36 land trusts in Connecticut, Rhode Island, New York, Western Pennsylvania and the Potomac Watershed, building the strength and sustainability of these small and all-volunteer land trusts. Part I of our Leadership Program is a five-day intensive training for 28 executive directors. The content is organized around four themes: meeting your mission, leadership and organizational effectiveness, financial management and oversight, and fundraising. The training is followed by a post-training grant to advance a priority they identified during the training. Prior year graduates of Part I are invited to Part II which is a two-and-a-half-day training retreat for the executive director and a board leader. In 2015, we had 44 participants representing 22 land trusts for a session organized around four themes: connecting with community, organizational sustainability, managing change, and fundraising. Part II land trusts also receive a post-training grant to help implement an improvement project jointly identified by the executive directors and their board counterparts. Through our Excellence Program the Alliance invested \$941,320 in 63 high potential land trusts to help them take the next critical steps in their growth and development. In the first two years of the program, the Alliance has now invested a total of \$1,835,714 in these land trusts. The direct grants are designed to help land trusts take the next critical steps in their growth and development, as identified in their improvement work plans, consultations, and leadership trainings. These grants help land trusts improve their strategic conservation plans, obtain training and other forms of coaching for organizational governance, and invest in community engagement projects.

Return Reference	Explanation
FORM 990, PART III, LINE 4B	POLICY AND OUTREACH IN 2015, THE LAND TRUST ALLIANCE SECURED A PERMANENT ENHANCED FEDERAL TAX INCENTIVE FOR DONATIONS OF CONSERVATION EASEMENTS --ONE OF THE MOST EFFECTIVE WAYS TO INCREASE THE PACE OF LAND CONSERVATION--THROUGH ENACTMENT OF A NEW LAW SIGNED BY THE PRESIDENT LAST DECEMBER. ACCORDING TO THE JOINT COMMITTEE ON TAXATION, THIS COULD RESULT IN \$300 MILLION WORTH OF NEW CONSERVATION EACH YEAR WITH SIGNIFICANT POTENTIAL FOR MORE. THIS SUCCESS WAS MADE POSSIBLE BY THE ALLIANCE'S WORK TO ENGAGE LAND TRUSTS IN POLICY ADVOCACY, ENLIST SUPPORT FROM AMERICA'S TOP CHARITY ORGANIZATIONS, RECRUIT ALLIES IN CONGRESS AND UTILIZE EVERY ALLIANCE STAFF MEMBER IN THE ADVOCACY EFFORT. IN 2015, WE EXPANDED MEMBERSHIP IN OUR AMBASSADOR PROGRAM, AN INITIATIVE LAUNCHED BY THE ALLIANCE IN 2014 TO ENCOURAGE LAND TRUST LEADERS TO PROACTIVELY CULTIVATE RELATIONSHIPS WITH THEIR ELECTED OFFICIALS. WE TRAINED 445 INDIVIDUALS IN POLICY AND ADVOCACY WORK THROUGH OUR ONLINE WEBINARS AND BROUGHT NEARLY 100 LAND TRUST LEADERS FROM 38 STATES TO WASHINGTON, DC, FOR OUR FOURTH ANNUAL ADVOCACY DAY IN APRIL 2015. THIS ADVOCACY DAY WAS OUR LARGEST YET, AND AFTER RECEIVING TRAINING, PARTICIPANTS HELD MORE THAN 200 MEETINGS ON CAPITOL HILL TO PROMOTE THE TAX INCENTIVE AS WELL AS FEDERAL CONSERVATION PROGRAM FUNDING. ORGANIZING OUR MEMBER LAND TRUSTS TO ADVOCATE FOR THE LAND AND WATER CONSERVATION FUND (LWCF) HELPED ACHIEVE A THREE-YEAR AUTHORIZATION FOR THE EXPIRED LWCF, AND THE APPROPRIATION OF \$450 MILLION FOR IT. WE ALSO HELPED LAND TRUSTS ENGAGE IN SEVERAL LOCAL BALLOT MEASURES IN PARTNERSHIP WITH THE TRUST FOR PUBLIC LAND, HELPING TO GENERATE \$24 MILLION FOR CONSERVATION IN THE 2015 ELECTION CYCLE. IN ADDITION, WE SPENT SIGNIFICANT EFFORT IN ORGANIZING LAND TRUST'S PARTICIPATION IN A DEPARTMENT OF AGRICULTURE RULEMAKING FOR ITS NEW AGRICULTURAL LAND EASEMENTS PROGRAM, WHICH PROVIDES \$70 MILLION A YEAR FOR EASEMENTS ON WORKING FARMS AND RANCHES, AND HELPED LAND TRUSTS BEGIN TO PARTICIPATE IN THE \$250 MILLION A YEAR REGIONAL CONSERVATION PARTNERSHIP PROGRAM. OUR POLICY SUCCESS WAS BOLSTERED BY ENHANCED COMMUNICATIONS INTEGRATION WITH THE POLICY TEAM. THAT INTEGRATION WAS PART OF A BROADER STRATEGIC COMMUNICATIONS INITIATIVE THAT INCLUDED LAUNCHING AN UPGRADED AND AUDIENCE-CENTRIC WEBSITE AND A NEW BLOG "THE DIRT, INVESTING IN THE COMMUNICATIONS CAPACITY OF LAND TRUSTS AND EXPANDING OUR SOCIAL MEDIA PRESENCE. WE HAVE ALSO INVESTED IN PHOTOGRAPHY AND VIDEO TO MOTIVATE POLICY ADVOCATES AND CREATE EVOCATIVE CONNECTIONS TO THE LAND AND OUR WORK. WE HAVE MADE PROGRESS IN BUILDING THE COMMUNICATIONS CAPACITY OF LAND TRUSTS THROUGH THE EXPANSION OF A COMMUNICATORS' NETWORK THAT INCLUDES A LIVELY ONLINE FORUM, TRAINING WEBINARS, A STRATEGIC COMMUNICATIONS TRACK AT RALLY, TRAINING AT REGIONAL CONFERENCES AND MEDIA KITS AND MEDIA SUPPORT, INCLUDING CRAFTING CUSTOMIZED MEDIA TARGET LISTS FOR LAND TRUSTS.

Return Reference	Explanation
FORM 990, PART III, LINE 4C	CONSERVATION PERMANENCE. The Conservation Defense Initiative provides legal information, education, and exchange of news and information on legal defense issues. These efforts educate land trust staff to prepare for the broader spectrum of risk management and includes an online Conservation Defense Clearinghouse which includes case law summaries, judicial opinions, IRS letter rulings, and collections of materials on legal topics. It fosters the professional development of conservation attorneys by providing risk management webinars, in-person trainings, monthly updates, and four forums for our conservation defense network of experienced senior practitioners and attorneys to discuss cutting-edge issues. The Alliance has also worked to help young attorneys and those new to conservation work by offering quarterly webinars, access to legal materials, and a reception at Rally. We have developed a growing network for new attorneys, providing quarterly webinars on conservation law. Finally, the Alliance has utilized its Conservation Defense Fund to help influence positive decisions and set positive legal precedents including two cases involving property tax exemptions that successfully upheld the public benefit of conserved lands. For the 2015 policy year, all of the members of TerraFirma Risk Retention Group LLC, a charitable risk pool launched by the Alliance and owned by its member land trusts, renewed their participation in the program. TerraFirma now insures 7.26 million acres held by 476 land trusts in 46 states and the District of Columbia. The Alliance estimates that 90% of land conserved under easement by land trusts is insured by TerraFirma or held by organizations capable of self-insuring. Legal defense is necessary but not sufficient to ensure the permanence of conservation. The Alliance believes that land trusts will need broad and deep public support in order for their conservation work to stand the tests of time. To encourage this, the Alliance is highlighting and championing the work of innovative land trusts that have adopted a community conservation focus to the work they do. Community Conservation is an approach that uses the mission of land conservation to respond to broader public needs. It involves listening to the concerns and hopes of many community voices, building new partnerships, and bringing more people into the decision-making process. The result is work that reflects community priorities and connects more people to the land, to each other and to the mission of the land trust. In practicing community conservation, land trusts will become stronger and better able to stay relevant in changing times. The Alliance is uniquely suited to integrate the concepts of community conservation into our training, leadership, communications, policy and permanence work. In 2015, the Alliance sponsored new and different plenary speakers at land trust state conferences and led a process to develop "Assessing, Planning and Measuring Community Conservation Impact: A Tool for Land Trusts." This tool allows land trusts to plan and measure their work utilizing nine community attributes.

Return Reference	Explanation
Form 990, Part VI, Section B, line 11	THE DRAFT 990 IS EMAILED TO ALL DIRECTORS WITH INSTRUCTIONS TO DIRECT ALL QUESTIONS, COMMENTS OR REVISIONS TO THE AUDIT COMMITTEE OR CHIEF OPERATING AND FINANCIAL OFFICER THE AUDIT COMMITTEE REVIEWS THE RETURN WITH REPRESENTATIVES OF THE FIRM PREPARING THE RETURN AND AFTER IT COMPLETES ITS REVIEW AND ADDRESSES ANY QUESTIONS OR COMMENTS FROM OTHER BOARD MEMBERS, DIRECTS THE CHIEF OPERATING AND FINANCIAL OFFICER TO SIGN AND FILE THE RETURNS

Return Reference	Explanation
Form 990, Part VI, Section B, line 12c	In the event of a potential conflict involving Board members, it is the obligation of the Board member to bring the matter to the attention of the Chairman of the Board who will refer the matter to the Audit Committee of the Board to review , make recommendations and disclose actions taken at the next Board meeting Staff with potential conflicts will disclose them in writing to the President who will review them, take appropriate actions and report substantive conflict issues to the Audit Committee of the Board on a regular basis The facts and circumstances surrounding the potential conflict, justification for proceeding with the potential conflict and the recommended course of action to be taken to mitigate the Alliance's participation in the conflict will be documented At a minimum the mitigation actions should include asking the individual involved in the potential conflict to recuse and absent himself or herself from any involvement in discussions or decisions pertaining to the potential conflict

Return Reference	Explanation
Form 990, Part VI, Section B, line 15	In 2012, the board established a compensation committee which contracted for an independent review of the compensation of the President, Executive Vice President, and Chief Operating & Financial Officer. This review included a review of comparability data. A copy of the consultant's written report was provided to all board members.

Return Reference	Explanation
Form 990, Part VI, Section C, line 19	Form 990 and financial statements are available on the Alliance website www landtrustalliance org The conflict of interest policy and governing documents are made available upon request

Return Reference	Explanation
FORM 990, PART VII, SECTION A	PRESIDENTS COMPENSATION THE ORGANIZATION HAS A 457(F) DEFERRED COMPENSATION PLAN AGREEMENT THAT CALLS FOR \$375,000 IN TOTAL CONTRIBUTIONS BY JANUARY 1, 2017, WITH A VESTING SCHEDULE COMMENCING ON JANUARY 1, 2014 TOTAL DEFERRED COMPENSATION EXPENSE FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014 WAS \$91,292 AND \$90,714, RESPECTIVELY

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2015

Open to Public Inspection

Name of the organization
LAND TRUST ALLIANCE INC

Employer identification number
04-2751357

Part I

Identification of Disregarded Entities

Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) ALLIANCE RISK MANAGEMENT SERVICES LLC 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036 46-3045386	RISK MANAGEMENT	VT	180,000	50,929	LAND TRUST ALLIANCE

Part II

Identification of Related Tax-Exempt Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) LAND TRUST ACCREDITATION COMMISSION 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036 22-4622209	ACCREDITATION	DC	501(c)(3)	Line 11a, I			No

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end- of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No

Part V

Transactions With Related Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Dividends from related organization(s)

g

Sale of assets to related organization(s)

h

Purchase of assets from related organization(s)

i

Exchange of assets with related organization(s)

j

Lease of facilities, equipment, or other assets to related organization(s)

k

Lease of facilities, equipment, or other assets from related organization(s)

l

Performance of services or membership or fundraising solicitations for related organization(s)

m

Performance of services or membership or fundraising solicitations by related organization(s)

n

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o

Sharing of paid employees with related organization(s)

p

Reimbursement paid to related organization(s) for expenses

q

Reimbursement paid by related organization(s) for expenses

r

Other transfer of cash or property to related organization(s)

s

Other transfer of cash or property from related organization(s)

Yes

No

1a

No

1b

Yes

1c

No

1d

No

1e

No

1f

No

1g

No

1h

No

1i

No

1j

No

1k

No

1l

Yes

1m

No

1n

Yes

1o

No

1p

No

1q

Yes

1r

No

1s

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) LAND TRUST ACCREDITATION COMMISSION	B	262,500	FMV PAID
(2) LAND TRUST ACCREDITATION COMMISSION	Q	142,228	FMV PAID

Part VI **Unrelated Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
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