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Ferm **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990. and ending OCT 31, 2015 Open to Public Inspection

A F	or the 2	014 calendar year, or tax year beginning $$ NOV $1,$ 2014 $$ and ending	OCT 31, 2015	
Во	heck if	C Name of organization	D Employer identifi	cation number
a	pplicable	FRANCHISE EDUCATION AND RESEARCH		
	Address change	FOUNDATION		
X	Name change	Doing business as	52-1	358631
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/s		
	Final return/	1900 K STREET NW 700	202-	628-8000
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts \$	1,810,224.
	Amended return	WASHINGTON, DC 20005	H(a) Is this a group r	
	Applica- tion pending	F Name and address of principal officer JOHN REYNOLDS	for subordinates	s? ☐Yes X No
	perioning	SAME AS C ABOVE	H(b) Are all subordinates i	
		pt status X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or		list (see instructions)
		▶ WWW.FRANCHISE.ORG/EDUCATION.ASPX	H(c) Group exemption	
			Year of formation: 1983	M State of legal domicile; DC
P		Summary		
ģ		riefly describe the organization's mission or most significant activities SEE SCHE	DULE O	
Governance			then OEO/ of its not so	
ern	2 CI	heck this box if the organization discontinued its operations or disposed of n		sets 21
õ	3 Nu	umber of voting members of the governing body (Part VI, line 1a)	3	21
<u> «</u>	4 Ni	umber of independent voting members of the governing body (Part VI, line 1b)	5	21 0
ies	5 To	otal number of individuals employed in calendar year 2014 (Part V, line 2a) otal number of volunteers (estimate if necessary)	6	350
Activities &	6 To	otal unrelated business revenue from Part VIII, column (C), line 12	7a	
ĕ	/all	et unrelated business texable income from Form 990-1, line 340 EAR 10 AF D		0.
_	10 146	et difference pusifiess taxable income from 500 1, interest at 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Prior Year	Current Year
	8 C	ontributions and grants (Part VIII, line 1h)	7,076,131.	1,246,909.
ĭe	9 Pr	rogram service revenue (Part VIII, line 2g)	8 0.	275,700.
Revenue	10 In	rogram service revenue (Part VIII, line 2g) Vestment income (Part VIII, column (A), lines 3, 4, and 7d) SEP 1 5 2015	148,702.	287,615.
8	11 0	ontributions and grants (Part VIII, line 1h) rogram service revenue (Part VIII, line 2g) vestment income (Part VIII, column (A), lines 3, 4, and 7d) ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 14e)	0.	0.
		otal revenue - add lines 8 through 11 (must equal Part-VIII, column A) Time 12	7,224,833.	1,810,224.
_		rants and similar amounts paid (Part IX, column (A), lines 1-3)	330,500.	89,222.
	14 B	enefits paid to or for members (Part IX, column (A), line 4)	0.	0.
Ø	15 S	alaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0.	313,186.
Expenses	16a P	rofessional fundraising fees (Part IX, column (A), line 11e)	0.	0.
<u> </u>	. БТ	otal fundraising expenses (Part IX, column (D), line 25) 124,120.		
ú	17 0	ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	1,353,160.	
	18 To	otal expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	1,683,660.	2,061,514.
_		evenue less expenses Subtract line 18 from line 12	5,541,173.	-251,290.
50	4		Beginning of Current Year	End of Year
Net Assets	20 T €	otal assets (Part X, line 16)	12,312,561.	11,736,778.
t As	21 T	otal liabilities (Part X, line 26)	189,507.	
	22 N	et assets or fund balances Subtract line 21 from line 20	12,123,054.	11,556,691.
		Signature Block		l.adadaa aad balad
		es of perjury, I declare that I have examined this return, including accompanying schedules and st		ly knowleage and belief, it is
true	e, correct,	and complete. Declaration of preparer (other than officer) is based on all information of which pre	parer has any knowledge,	1/0
0.		Signature of officer	Date /	
Sig		JOHN REYNOLDS, PRESIDENT AND COO		
He	re	Type or print nune and title		
_			j Date Check	PTIN
Pai		Print/Type preparer's name DEBORAH G. KOSNETT Pringater's signature G. KosneT	09/07/16 self-empl	P00290720
	_	Firm's name TATE AND TRYON	Firm's EIN	52-1855942
		Firm's address 2021 L STREET, NW SUITE 400	1	
551		WASHINGTON, DC 20036	Phone no. (2	202) 293-2200
Ma	y the IRS	S discuss this return with the preparer shown above? (see instructions)		X Yes No
	001 11-07-			Form 990 (2014)

		-1338631	Page 2
Rar	Statement of Program Service Accomplishments		٠
	Check if Schedule O contains a response or note to any line in this Part III		X
1	Briefly describe the organization's mission		
	ADVANCING FRANCHISING AND THE FREE ENTERPRISE SYSTEM BY:		
	INCREASING THE KNOWLEDGE AND PROFESSIONAL STANDARDS OF AL	L MEMBERS	
	OF THE FRANCHISING COMMUNITY;		
	EDUCATING THE NEXT GENERATION OF FRANCHISING PRACTITIONER	RS; AND	
2	Did the organization undertake any significant program services during the year which were not listed on		
	the prior Form 990 or 990-EZ?	Yes	X No
	If "Yes," describe these new services on Schedule O		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes	X No
	If "Yes," describe these changes on Schedule O		
4	Describe the organization's program service accomplishments for each of its three largest program services, as meas	ured by expenses	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the		nd
	revenue, if any, for each program service reported.	•	
4a	1 500 404	275,	700.)
	THE FOUNDATION IS ORGANIZED AND OPERATED TO USE FUNDS DONAT		
		JLFILL	
	EDUCATIONAL OBJECTIVES, TO PROMOTE PROFESSIONAL DEVELOPMENT		
	EXPAND THE KNOWLEDGE AND AWARENESS OF FRANCHISING. THE FOUN		SO
	CONDUCTS AND SUPPORTS RESEARCH INTO ALL ASPECTS OF FRANCHIS		
	PROVIDES SCHOLARSHIPS TO STUDENTS ENGAGED IN BUSINESS STUDI		
	COLLEGES AND UNIVERSITIES.		
	COUDEGED AND ONIVERBILLED:		
			 -
4b	(Code) (Expenses \$) (Revenue \$))
			
			
4c	(Code) (Expenses \$ including grants of \$) (Revenue \$)
		<u> </u>	
			
			
4d	Other program services (Describe in Schedule O)		
	(Expenses \$ including grants of \$) (Revenue \$		
_ <u>4e</u>	Total program service expenses ▶ 1,528,484.		200:
43200		Form \$	990 (2014)
11-07-	-14		

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3_		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4_		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	_8_		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		<u> X</u>
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X	İ		
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a		X
þ	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 167 if "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			7.
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u>X</u>
d				37
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	- 	<u> </u>
e	Did the organization report an amount for other liabilities in Part X, line 25? /f "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		_v	
40-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	10-		х
	Schedule D, Parts XI and XII	12a		
D	Was the organization included in consolidated, independent audited financial statements for the tax year?	12b	х	
12	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
13 14a		14a		X
14a b		174		
J	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	,,,,,	\vdash	
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
-	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
		Form	990	2014

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			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
•	domestic government on Part IX, column (A), line 19 If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 27 If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	İ		
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K If "No", go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			,
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	Ì		
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	<u></u>	Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	1		l
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	<u> </u>	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	<u> </u>	X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30	 -	X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			,,
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	l		٠,,
	Schedule N, Part II	32	-	X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			.
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	-	X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	١	- U	
	Part V, line 1	34	X	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	 ^	-
a	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	051		₩
00	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	\vdash	X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?		\ v	
^=	If "Yes," complete Schedule R, Part V, line 2	36	X	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			_~
20	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	 -	X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	x	
	140te. All Form 330 mais are required to complete schedule o		990	(2014)
		1 0171	, 555	12014

	FRANCHISE EDUCATION AND RESEARC		0.504	
Form 990 (2014)	FOUNDATION	52-135	8631 Page	е 5
Part V Statemer	nts Regarding Other IRS Filings and Tax Compliance	е		
Check if Scl	nedule O contains a response or note to any line in this Part V			\neg
-			Yes N	No
1a Enter the number r	eported in Box 3 of Form 1096 Enter -0- if not applicable	1a	0	

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 0			l
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		x
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	L	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		X
Ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a_		<u> </u>
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			v
	to file Form 8282?	7c		<u> </u>
d	If "Yes," indicate the number of Forms 8282 filed during the year			v
e f	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7e 7f		$\frac{x}{x}$
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	N/	
g h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7 <u>9</u> 7h	N/	
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the N/A			
-	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the sponsoring organization make any taxable distributions under section 4966? N/A	9a		
ь	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? N/A	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 N/A 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter	Ì		
а	Gross income from members or shareholders N/A 11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them)]		
12a		12a		
b	· · · · · · · · · · · · · · · · · · ·			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а		13a		
	Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
C	Enter the amount of reserves on hand			
14a		14a		X
<u> </u>	If "Yes," has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule O	14b	990	(2014)
		1011	, 555	(2014)

432005 11-07-14

52-1358631 Form 990 (2014) FOUNDATION 52-1358631 Page Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b below to lines 2 through 7b bel FOUNDATION to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions ĪΫ

Sect	tion A. Governing Body and Management					142
	ion / a do to ming body and management				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	21			1,0
ıa	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	1				
b	Enter the number of voting members included in line 1a, above, who are independent	1b	21			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship					
~	officer, director, trustee, or key employee?		,	2		X
3	Did the organization delegate control over management duties customarily performed by or under the	e direct	supervision	_		
Ŭ	of officers, directors, or trustees, or key employees to a management company or other person?	-		3		<u>X</u>
4	Did the organization make any significant changes to its governing documents since the prior Form 9	90 wa	s filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's ass			5		X
6	Did the organization have members or stockholders?			6	Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or ap	point o	one or			
. –	more members of the governing body?			7a	х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, st	tockho	ders, or			
_	persons other than the governing body?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	ar by the	following:			
а	The governing body?	-	-	8a	Х	
b	Each committee with authority to act on behalf of the governing body?			8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea	ched a	t the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		<u>X</u>
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	venue	Code.)			
					Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such ch	napters	, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing bod	y befor	e filing the form?	11a		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise	to con	flicts?	12b		X
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? // "	Yes," d	escribe			
	ın Schedule O how this was done			12c		<u>X</u>
13	Did the organization have a written whistleblower policy?			13		X
14	Did the organization have a written document retention and destruction policy?			14		<u> </u>
15	Did the process for determining compensation of the following persons include a review and approve	al by in	dependent	Ì		
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?					
а	The organization's CEO, Executive Director, or top management official			15a		<u>X</u>
b	Other officers or key employees of the organization			15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			1		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger	ment w	ith a			v
	taxable entity during the year?			16a		<u>X</u>
Ь	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate the control of the					ļ
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ	nizatior	ı's			
500	exempt status with respect to such arrangements?			16b	<u> </u>	
	tion C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ ONE					
17	List the states with which a copy of this Form 990 is required to be filed ► ONE Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-1	[(Sac+	on 501(c)(3)s only) or	(allahl		
18		(Secti	on our (c)(o)s only) a	vanaD16	-	
	for public inspection. Indicate how you made these available. Check all that apply Own website	n o -	hadula C\			
40				finano	ıal	
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, co	annet O	i interest policy, and	illianc	ıdı	
00	statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's bo	ake an	d records			
20	VIRGIE YOUSSEF, SENIOR DIR., FINANCE - 202-662-077					
	1900 K STREET NW, NO. 700, WASHINGTON, DC 20005					
	TOU K SINDEL IM, NO. 100, WASHINGTON, DC 20005			r	000	/0044

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization	on nor any related	orga	nızat	tion	com	npen	sate	d any current officer, d	rector, or trustee	
(A)	(B)				()			(D)	(E)	(F)
Name and Title	Average	(do	not cl	Pos heck i			one	Reportable	Reportable	Estimated
	hours per		unles er an					compensation	compensation	amount of
	week (list any					Ι	M	from the	from related organizations	other compensation
	hours for	director				ود		organization	(W-2/1099-MISC)	from the
	related	tee or	ustee			susate		(W-2/1099-MISC)	,	organization
	organizations	el trus	nal tr		loyee	d woo				and related
	below	Individual trustee or	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) LAWRENCE COHEN, CFE	0.30	Ĕ	<u> </u>	5	홄	호통	요			
CHAIRMAN	0.00	х		\mathbf{x}				0.	0.	0.
(2) CYNTHIA GARTMAN, CFE	0.30	-					П			
1ST VICE CHAIR	0.30	x		x				0.	0.	0.
(3) AZIZ HASHIM	0.30									
2ND VICE CHAIR	0.30	x		х	İ			0.	0.	0.
(4) MICHAEL M. ISAKSON, CFE	0.30							-		
SECRETARY/TREASURER	0.00	X		Х				0.	0.	0.
(5) JERRY L. CRAWFORD, CFE	0.30									
IMMEDIATE PAST CHAIRMAN	0.30	X			L			0.	0.	0.
(6) ROSEMARIE HARTNETT, CFE	0.30									_
CHAIR, ICFE BOARD	0.60	X				<u> </u>		0.	0.	0.
(7) CARLTON CURTIS	0.30	1								
CHAIR, DIVERSITY INST BOARD	0.00	X	ļ	ļ				0.	0.	0.
(8) GORDON LOGAN	0.30					İ		_]	
CHAIR, VET-FRAN COMMITTEE	0.00	Х			_	<u> </u>	lacksquare	0.	0.	0.
(9) LORNE FISHER, CFE	0.30		İ	ĺ				_	_	_
AT LARGE TRUSTEE	0.00	X					_	0.	0.	0.
(10) GEOFF HILL, CFE	0.30	↓								
AT LARGE TRUSTEE	0.00	Х		_		<u> </u>	┢	0.	0.	0.
(11) DAN MONAGHAN, CFE	0.30	١.,								
AT LARGE TRUSTEE	0.30	X	<u> </u>	-		⊢	⊢	0.	0.	0.
(12) BRIAN BALCONI, CFE	0.30	\ .	Ì	1				0.	_	_
AT LARGE TRUSTEE	0.00	X	-	1		1	 	· · · · · · · · · · · · · · · · · · ·	0.	0.
(13) RONALD FELDMAN, CFE	0.30	X						0.	0.	_ ر
AT LARGE TRUSTEE (14) JOSEPH LINDENMAYER	0.00	┝		-	┝	┢	-	<u> </u>	0.	0.
	0.00	X		ì	ì		}	0.	0.	
AT LARGE TRUSTEE (15) CORDELL RILEY CFE	0.30	┢		 	╁	\vdash	+	<u> </u>	<u> </u>	0.
AT LARGE TRUSTEE	0.00	x						0.	0.	0.
(16) JIM SQUIRE CFE	0.30	Ĥ	\vdash	\vdash	H	\vdash	\vdash	· ·	0.	
AT LARGE TRUSTEE	0.00	x						l o.	0.	0.
(17) WILIAM EDWARDS, CFE	0.30	 		\vdash	\vdash	1	\top	<u> </u>	·	·
AT LARGE TRUSTEE	0.30	\mathbf{x}				1		0.	0.	0.
		1.00	<u> </u>	<u>. </u>			٠	<u> </u>	1	

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Form 990 (2014)

FOUNDATION

Part VII Section A. Officers, Directors, Trust	tees, Key Emp	loye	ees,	and	l Hig	ghes	t C	ompensated Employee	s (continued)			
(A)	(B)			(0	> }			(D)	(E)		(F)	
Name and title	Average			Posi		than c	ne	Reportable	Reportable	6	stimate	ed
`	hours per	box,	untes	ss per	son I	s both	an	compensation	compensation	a	mount	of
	week	┢╌┑	eran	d a di	recto	r/trust	ee)	from	from related		other	
	(list any	rector						the	organizations	1	npensa	
	hours for related	or di	99			ated		organization	(W-2/1099-MISC)	1	from th	
	organizations	ustee	trust		93	Suadi		(W-2/1099-MISC)			ganızat	
	below	ral tr	lional	i '	ploy	t con	_			1	nd relat ganızatı	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			"	garrizati	10115
(18) MARK LISTON, CFE	0.30	_	_		_	-						
AT LARGE TRUSTEE	0.00	X						0.	0.			0.
(19) R. SCOTT SUTTON, CFE	0.30											
AT LARGE TRUSTEE	0.00	Х			ŀ			0.	0.			0.
(20) LEONARD SWARTZ, CFE	0.30											
AT LARGE TRUSTEE	0.00	x		ĺ				0.	0.			0.
(21) JOHN TEZA, CFE	0.30	<u> </u>					_					<u>.</u>
AT LARGE TRUSTEE	0.00	x					l	0.	0.			0.
(22) MIKE BIDWELL, CFE	0.30	1						<u> </u>	<u> </u>	1		<u> </u>
AT LARGE TRUSTEE THRU 2/15	0.00	x						0.	0.			0.
(23) BARRY MILLER	0.30		\vdash	-	_	T		<u> </u>				
AT LARGE TRUSTEE THRU 2/15	0.30	x						0.	0.			0.
(24) KAREN SATTERLEE, CFE	0.30	<u> </u>		\vdash	\vdash	\vdash		· · · · · · · · · · · · · · · · · · ·	•	+		•
AT LARGE TRUSTEE THRU 2/15	0.00	x						0.	0.			0.
(25) JOHN REYNOLDS, CFE	28.00	^			\vdash	\vdash	\vdash	0.		+		.
PRESIDENT & COO	12.00	ł		x				166,277.	71,261.	-	8,0	27
	12.00	一		<u> </u>		\vdash	\vdash	100,277	71,201	+ -	, , ,	• • •
		1		ł	1							
1b Sub-total	•	•					▶	166,277.	71,261.	5	8,0	87.
c Total from continuation sheets to Part VI	l, Section A						ightharpoons	0.	0.			0.
d Total (add lines 1b and 1c)							▶	166,277.	71,261.	5	8,0	87.
2 Total number of individuals (including but n	ot limited to th	ose	liste	d at	oove	e) wh	o re	eceived more than \$100,	000 of reportable			
compensation from the organization												1
											Yes	No
3 Did the organization list any former officer,	director, or tri	uste	e, ke	y er	nplo	yee,	or	highest compensated er	nployee on			
line 1a? If "Yes," complete Schedule J for s	uch individual									3	<u> </u>	X
4 For any individual listed on line 1a, is the su	ım of reportab	le co	mpe	ensa	tion	and	oti	her compensation from t	he organization			
and related organizations greater than \$150	0,000? If "Yes,	," со	mpl	ete S	Sche	edule	J i	for such individual		4	X	
5 Did any person listed on line 1a receive or a	accrue comper	nsatı	on f	rom	any	unre	elat	ed organization or indivi	dual for services		1	
rendered to the organization? If "Yes." com	plete Schedul	e J f	or si	uch	oers	on				5	<u> </u>	X
Section B. Independent Contractors												
1 Complete this table for your five highest co										ation f	rom	
the organization Report compensation for	the calendar y	ear e	endır	ng w	/ith d	or wi	thir		ear			
(A)	addrass							(B) Description of s	con ucos		(C)	_
Name and business		17.0	T T	-	* * * * *	1		<u> </u>	DEI VICES	Comp	ensatio	<u> </u>
IHS GLOBAL INSIGHT, 1150	CONNECT	ΤC	O.I.	Α	v E	,		FINANCIAL		2.5		0.0
NW, WASHINGTON, DC 20036	TTC 45	11 2			-		_	FORECASTING			<u> 3,0</u>	<u> </u>
YOUNG & SUCCESSFUL MEDIA	•	TZ	•	~ 3				WORKFORCE PR				^-

Name and business address	Description of services	Compensation
IHS GLOBAL INSIGHT, 1150 CONNECTICUT AVE,	FINANCIAL	
NW, WASHINGTON, DC 20036	FORECASTING	253,000.
YOUNG & SUCCESSFUL MEDIA LLC, 4712	WORKFORCE PR	
ADMIRALTY WAY #530, MARINA DEL REY, CA	CONSULTING	185,305.
FISHCONSULTING, 2001 HOLLYWOOD BLVD #310,		
HOLLYWOOD, FL 33020	PUBLIC RELATIONS	133,959.

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization > 3

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. 4.			Check if Schedule O cont	ains a respons	se or note to any lin	e in this Part VIII			
						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
र र	1 :	a	Federated campaigns	1a					
트	1	0	Membership dues	1b					
2,3		С	Fundraising events	1c					
業月		d	Related organizations	1d					
S, ill		е	Government grants (contribute	ions) 1e]			
ē	1	f	All other contributions, gifts, gran	ts, and					
절			similar amounts not included abo	ve 1 f	L,246,909.		l j		
Έģ	9	g	Noncash contributions included in lines	1a-1f \$			l		
Contributions, Gifts, Grants and Other Similar Amounts		h	Total. Add lines 1a-1f	·	<u> </u>	1,246,909.			
					Business Code				
e l	2 :	а	ADMIN FEES		900099	275,700.	275,700.		
. <u>Ş</u> "	1	b			_				
Sal		С							
e a		d						·	
Program Service Revenue		е							
4		f	All other program service reve	enue					
\Box		g	Total. Add lines 2a-2f		<u> </u>	275,700.			
	3		Investment income (including	dividends, int	erest, and		1		
			other similar amounts)		•	287,615.	ļ		287,615.
	4		Income from investment of ta	x-exempt bon	d proceeds				
	5		Royalties		<u> </u>				
				(i) Real	(ii) Personal	4]		
	6		Gross rents			-			
			Less rental expenses		_	4			
			Rental income or (loss)			4			
			Net rental income or (loss)	(4)	6) 045-11	 			<u> </u>
	7	а	Gross amount from sales of	(i) Securitie	es (ii) Other	+			
		_	assets other than inventory Less cost or other basis			1			
		D	and sales expenses						
		_	Gain or (loss)						
			Net gain or (loss)			1			
			Gross income from fundraisin	a events (not			<u> </u>		
renue	٥	u	including \$						
			contributions reported on line						ļ
æ			Part IV, line 18	,	a				
Other Re		b	Less direct expenses		b	1			
ō			Net income or (loss) from fund	draising event	s Þ	1			
	9	а	Gross income from gaming as	ctivities See		T			
			Part IV, line 19		а				i
		b	Less direct expenses		b				
		С	Net income or (loss) from gan	ning activities					
	10	а	Gross sales of inventory, less	returns					
			and allowances		а				
		b	Less cost of goods sold		b	1			
		С	Net income or (loss) from sale	es of inventory	<u> </u>		<u> </u>		
			Miscellaneous Revenu	ie	Business Code				
	11	а			_	ļ			
		þ			_		 		
		C		_	_				 -
		d	All other revenue			<u> </u>			
		е	Total. Add lines 11a-11d		>	1 010 00:	 		1005 515
43300	12	_	Total revenue. See instructions.	<u> </u>		1,810,224.	275,700.	0	
43200 11-07	. 14								Form 990 (2014)

Form 990 (2014) FOUNDATION

Part IX | Statement of Functional Expenses

	Check if Schedule O contains a respons of include amounts reported on lines 6b, 3b, 9b, and 10b of Part VIII	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
	Grants and other assistance to domestic organizations				5.,5555
·	and domestic governments. See Part IV, line 21	89,222.	89,222.		
2	Grants and other assistance to domestic				
	individuals See Part IV, line 22				
3	Grants and other assistance to foreign			<u> </u>	
	organizations, foreign governments, and foreign				
	individuals See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,		i		
	trustees, and key employees				
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	309,961.	15,498.	247,969.	46,494
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	3,225.	161.	2,580.	484
10	Payroll taxes				
11	Fees for services (non-employees)	İ	1		
а	Management				
ь	Legal	2 0 0		3,860.	
C	Accounting	3,860.		3,000.	
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17	27,878.		23,136.	4,742
f	Investment management fees	21,070.		23,130.	4,/42
9	Other. (If line 11g amount exceeds 10% of line 25,	58,433.		58,433.	
	column (A) amount, list line 11g expenses on Sch O.)	13,000.	1,300.	10,400.	1,300
12	Advertising and promotion	8,786.	1,215.	2,771.	4,800
13	Office expenses Information technology	0,700.	1,213.	2,771	1,000
14 15	Royalties	·-			
16	Occupancy	45,160.	4,516.	36,128.	4,516
17	Travel	25,100.	3,765.	20,080.	1,255
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	11,935.			11,935
20	Interest	-		•	<u>, </u>
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	3,000.		3,000.	
24	Other expenses. Itemize expenses not covered				
	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)	•			
а	STUDENTS IN FRANCHISING	356,523.	356,523.		
b	INDUSTRY RESEARCH	310,113.	310,113.		
С	FRANCHISING GIVES BACK	272,325.	272,325.		
d	VETFRAN	192,481.	192,481.		
е	All other expenses SEE SCH O	330,512.	281,365.	553.	48,594
25	Total functional expenses. Add lines 1 through 24e	2,061,514.	1,528,484.	408,910.	124,120
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here If following SOP 98-2 (ASC 958-720)				Form 990 (2014

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Part	t X	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		1	
	2	Savings and temporary cash investments	73,373.	2	263,115
- 1	3	Pledges and grants receivable, net	5,640,518.	3	4,898,737
	4	Accounts receivable, net		4	
- 1	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees. Complete			
		Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under			
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
١		employers and sponsoring organizations of section 501(c)(9) voluntary			
ς,		employees' beneficiary organizations (see instr) Complete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net		7	
¥	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges		9	20,000
	10a	Land, buildings, and equipment cost or other			
ļ		basis Complete Part VI of Schedule D 10a			
	b	Less accumulated depreciation 10b		10c	
	11	Investments - publicly traded securities	6,400,191.	11	6,368,297
- 1	12	Investments - other securities See Part IV, line 11	198,479.	12	186,629
	13	Investments - program-related See Part IV, line 11		13	
1	14	Intangible assets		14	
	15	Other assets See Part IV, line 11		15_	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	12,312,561.	16	11,736,778
	17	Accounts payable and accrued expenses	2,063.	17	31,348
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
ر ا	22	Loans and other payables to current and former officers, directors, trustees,			
≝∣		key employees, highest compensated employees, and disqualified persons			
Liabilities		Complete Part II of Schedule L		22	
=	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
ļ		parties, and other liabilities not included on lines 17-24) Complete Part X of			
		Schedule D	187,444.	25	148,739
	26	Total liabilities. Add lines 17 through 25	189,507.	26	180,087
		Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗓 and			
ဖွ		complete lines 27 through 29, and lines 33 and 34.			
١١	27	Unrestricted net assets	4,675,463.	27	4,526,515
199	28	Temporarily restricted net assets	7,447,591.	28	7,030,176
필	29	Permanently restricted net assets		29	
[]		Organizations that do not follow SFAS 117 (ASC 958), check here			
5		and complete lines 30 through 34.			
ets	30	Capital stock or trust principal, or current funds		30	<u>-</u>
g	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds	10 100 000	32	
z	33	Total net assets or fund balances	12,123,054.	33	11,556,691
	34	Total liabilities and net assets/fund balances	12,312,561.	34	11,736,778

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Par	t XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1		,81		
2	Total expenses (must equal Part IX, column (A), line 25)	2	2	,06		
3	Revenue less expenses Subtract line 2 from line 1	3		-25		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	12	,12		
5	Net unrealized gains (losses) on investments	5		-30	<u>3,2</u>	<u>23.</u>
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9		<u>-1</u>	<u>1,8</u>	50.
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	<u> </u>	,55	<u>6,6</u>	<u>91.</u>
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					X
					Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,				
	consolidated basis, or both					
	Separate basis X Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audıt,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Aud	tit			
	Act and OMB Circular A-133?			3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	red auc	lit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b	L	
				Form	990	(2014)

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

OMB No 1545-0047

Open to Public Inspection

Employer identification number

FRANCHISE EDUCATION AND RESEARCH FOUNDATION 52-1358631 Reason for Public Charity Status (All organizations must complete this part) See instructions Part I The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(IV). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). \mathbf{x} An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi), (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975, See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g. Type 1. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. ____ Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type II, Type III, functionally integrated, or Type III non-functionally integrated supporting organization f Enter the number of supported organizations Provide the following information about the supported organization(s) (iii) Type of organization (IV) Is the organization (v) Amount of monetary (vi) Amount of (i) Name of supported (ii) EIN listed in your (described on lines 1-9 organization support (see other support (see governing document? above or IRC section Instructions) Instructions) Yes No (see instructions))

LHA For Paperwork Reduction Act Notice, see the Instructions for

Form 990 or 990-EZ. 432021 09-17-14

Schedule A (Form 990 or 990-EZ) 2014 FOUNDATION 52-1358 [Part II] Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	1142070.	835,162.	430,195.	7076131.	1246909.	10730467.
2	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to						
	the organization without charge	1110000	035 160	420 105	7076121	1046000	10830468
4	Total. Add lines 1 through 3	1142070.	835,162.	430,195.	7076131.	1246909.	10730467.
5	The portion of total contributions	<u>'</u>					
	by each person (other than a						}
	governmental unit or publicly				ŀ		
	supported organization) included						İ
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						3801496.
_	column (f)			<u></u>			6928971.
	Public support. Subtract line 5 from line 4	<u> </u>	<u> </u>	<u> </u>		L	0020071.
	ndar year (or fiscal year beginning in)	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
	Amounts from line 4	1142070.	835,162.	430,195.	7076131.		10730467.
	Gross income from interest,		•			-	
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	107,573.	172,159.	173,787.	149,224.	287,615.	890,358.
9	Net income from unrelated business						
	activities, whether or not the			ŀ		İ	
	business is regularly carried on						<u> </u>
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI)						11555
11	Total support. Add lines 7 through 10		ļ	L	L	1	11620825.
12	Gross receipts from related activities,					12	305,700.
13	•	-	s first, second, thir	d, fourth, or fifth ta	ax year as a section	n 501(c)(3)	
50	organization, check this box and stoction C. Computation of Publ	<u>e here</u> ic Support Per	centage				
_				oolumn (fl)		14	59.63 %
	Public support percentage for 2014 (Public support percentage from 2013)			olumin (i))		15	55.49 %
	a 33 1/3% support test - 2014. If the			n line 13, and line	14 is 33 1/3% or m		
102	stop here. The organization qualifies				. , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	▶ X
ŀ	33 1/3% support test - 2013. If the		-		i line 15 is 33 1/3%	or more, check th	
_	and stop here. The organization qua					·	
178	a 10% -facts-and-circumstances test				e 13, 16a, or 16b,	and line 14 is 10%	or more,
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"					J	▶□
ŀ	10% -facts-and-circumstances test	•	•		-	17a, and line 15 is	10% or
	more, and if the organization meets t	he "facts-and-circu	mstances" test, cl	neck this box and	stop here. Explai	n in Part VI how th	е
	organization meets the "facts-and-circ						▶□
18	Private foundation. If the organization	on did not check a	box on line 13, 16	ia, 16b, 17a, or 17l	b, check this box a	nd see instruction	s 🕨
					Sch	edule A (Form 996	or 990-EZ) 2014

Schedule A (Form 990 or 990-EZ) 2014 Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II If the organization fails to qualify under the tests listed below, please complete Part II)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
1	Gifts, grants, contributions, and			Į			
	membership fees received (Do not	ļ					
	ınclude any "unusual grants ")			<u> </u>			
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
t	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(Add lines 7a and 7b			<u> </u>			
	Public support (Subtract line 7c from line 6)			<u></u>	<u> </u>		<u></u>
Se	ction B. Total Support			<u> </u>			
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
9	Amounts from line 6						
10	a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources				ji		
ŀ	Unrelated business taxable income	}					
	(less section 511 taxes) from businesses acquired after June 30, 1975						
	Add lines 10a and 10b			<u> </u>			
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
13	Total support. (Add lines 9, 10c, 11, and 12)				L		
14	First five years. If the Form 990 is fo	r the organization'	s first, second, the	rd, fourth, or fifth t	ax year as a sectio	on 501(c)(3) organ	ization,
	check this box and stop here						▶□
<u>Se</u>	ction C. Computation of Publ	ic Support Pe	rcentage			· ,	
15	Public support percentage for 2014 (line 8, column (f) d	ivided by line 13,	column (f))		15	%
16	Public support percentage from 2013	Schedule A, Part	III, line 15			16	%
<u>Se</u>	ction D. Computation of Inve	stment Income	e Percentage			, ,	
17	Investment income percentage for 2	014 (line 10c, colu	mn (f) dıvıded by l	ine 13, column (f))		17	%
	Investment income percentage from					18	%
19	a 33 1/3% support tests - 2014. If the						17 is not
	more than 33 1/3%, check this box a						
1	b 33 1/3% support tests - 2013. If the						. —
	line 18 is not more than 33 1/3%, che		•	-		_	n •
20	Private foundation. If the organization	on did not check a	box on line 14, 1	9a, or 19b, check t			<u>▶</u>
4320	23 09-17-14				So	hedule A (Form s	990 or 990-E Z) 2014

Schedule A (Form 990 or 990-EZ) 2014 FOUNDATION Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I If you checked 11a of Part I, complete Sections A and B If you checked 11b of Part I, complete Sections A and C If you checked 11c of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A and D, and complete Part V)

Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing		162	INO
•	documents? If "No" describe in Part VI how the supported organizations are designated. If designated by			
	class or purpose, describe the designation. If historic and continuing relationship, explain	1		
2	Did the organization have any supported organization that does not have an IRS determination of status			
	under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported		l	
	organization was described in section 509(a)(1) or (2)	2		
За	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer			
	(b) and (c) below	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and			
	satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the			
	organization made the determination	3b		
C	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)		.	
	(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If	ľ	:	
	"Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below	4a		
b	· · · · · · · · · · · · · · · · · · ·			
	supported organization? If "Yes," describe in Part VI how the organization had such control and discretion			
	despite being controlled or supervised by or in connection with its supported organizations	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination			
	under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used			
	to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)			
5.	purposes Did the organization add, substitute, or remove any supported organizations during the tax year? f "Yes."	4c		
Ja	answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN			
	numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action,			
	(iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action			
	was accomplished (such as by amendment to the organizing document)	5a		
b				
	designated in the organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to			
	anyone other than (a) its supported organizations, (b) individuals that are part of the charitable class			
	benefited by one or more of its supported organizations, or (c) other supporting organizations that also			
	support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in			
	Part VI	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial			
	contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent			
_	controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990)	7	\vdash	
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?			
ο-	If "Yes," complete Part I of Schedule L (Form 990)	8		—
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described			
	in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI	9a		
h	Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which	34	Н	
~	the supporting organization had an interest? If "Yes," provide detail in Part VI	9b		
c	Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit			
•	from, assets in which the supporting organization also had an interest? If "Yes." provide detail in Part VI	9c		
10a	Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f)			
	(regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting			
	organizations)? /f "Yes," answer (b) below	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to			
	determine whether the organization had excess husiness holdings.)	10b		

Sched	dule A (Form 990 or 990-EZ) 2014 FOUNDATION	52-13586	3 <u>1</u>	Page 5
Par	t IV Supporting Organizations (continued)			
			Ye	s No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)	Ì		
	below, the governing body of a supported organization?	11	a	<u> </u>
b	A family member of a person described in (a) above?	11	b	
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a. b. or c. provide detail in Part VI.	11	<u>c </u>	
Sect	tion B. Type I Supporting Organizations			
			Ye:	s No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities If the organization had more than one supported organization,			1
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year	1	_	
2	Did the organization operate for the benefit of any supported organization other than the supported	1		
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in		ļ	
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			1
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
		_	Ye	s No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).			
Sec	tion D. Type III Supporting Organizations			
			Ye	s No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (1) a written notice describing the type and amount of support provided during the prior ta	×		
	year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	<u> </u>	-	
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s)	-2		+-
3	By reason of the relationship described in (2), did the organization's supported organizations have a		1	1
	significant voice in the organization's investment policies and in directing the use of the organization's]		
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
800	supported organizations played in this regard. tion E. Type III Functionally-Integrated Supporting Organizations] 3		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see ii	istructions)		
a	The organization satisfied the Activities Test Complete line 2 below The organization is the parent of each of its supported organizations. Complete line 3 below			
b	The organization is the parent of each of its supported organizations. Complete line's below.	titu (eee instructir	ne)	
с 2	Activities Test Answer (a) and (b) below	ny (see msiracio	′′³′/ Ye	s No
	The state of the s		1.0	110
а	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify	1		
	those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities	2:	,	
h	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more	<u> </u>		
b	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
		2	<u>,</u>	
•	activities but for the organization's involvement Parent of Supported Organizations Answer (a) and (b) below	<u> </u>		\top
3	D. I. I			
а	trustees of each of the supported organizations? Provide details in <i>Part VI</i>	3	a	
h	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	ا ا		1
D	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3	ь	
		e A (Form 990 o		Z) 2014

	dule A (Form 990 or 990-EZ) 2014 FOUNDATION			2-1358631 Page 6
Pa	t V Type III Non-Functionally Integrated 509(a)(3) Supportin	<u>g Organ</u>	izations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust on	Nov 20, 1970 See instru	uctions. All
	other Type III non-functionally integrated supporting organizations must co	mplete Se	ctions A through E	· · · · · · · · · · · · · · · · · · ·
Sect	on A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or	!		
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year)		·	
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
e	Discount claimed for blockage or other			
	factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
-	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	lly-integrat	ed Type III supporting orga	anization (see
	instructions)	-		·

	dule A (Form 990 or 990-EZ) 2014 FOUNDATION			2-1358631 Page 7
Par	t V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	nizations (continued)	
Secti	on D - Distributions	***		Current Year
1	Amounts paid to supported organizations to accomplish exer	mpt purposes	· <u>·</u>	
2	Amounts paid to perform activity that directly furthers exemp	t purposes of supported		
	organizations, in excess of income from activity	<u> </u>		
3_	Administrative expenses paid to accomplish exempt purpose	s of supported organizations	}	
_4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			ļ
6	Other distributions (describe in Part VI) See instructions			
7	Total annual distributions. Add lines 1 through 6			<u>'</u>
8	Distributions to attentive supported organizations to which the	ne organization is responsive		
	(provide details in Part VI) See instructions		<u> </u>	
9	Distributable amount for 2014 from Section C, line 6		<u></u>	
10	Line 8 amount divided by Line 9 amount	· · · · · · · · · · · · · · · · · · ·		
		(i)	(ii)	(iii)
Cont	ion E. Distribution Allocations (see instructions)	Excess Distributions	Underdistributions	Distributable
Sect	ion E - Distribution Allocations (see instructions)		Pre-2014	Amount for 2014
1	Distributable amount for 2014 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2014			
	(reasonable cause required-see instructions)			
3	Excess distributions carryover, if any, to 2014	<u> </u>		
a			· · · · · · · · · · · · · · · · · · ·	
_ <u>b</u>				
С				
d				
е	From 2013			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2014 distributable amount			
i	Carryover from 2009 not applied (see instructions)			
i	Remainder Subtract lines 3g, 3h, and 3i from 3f			
4	Distributions for 2014 from Section D,			· ·
	line 7 \$			
а	Applied to underdistributions of prior years			
b	Applied to 2014 distributable amount			
c	Remainder Subtract lines 4a and 4b from 4			
5	Remaining underdistributions for years prior to 2014, if			
	any Subtract lines 3g and 4a from line 2 (if amount	1		
	greater than zero, see instructions)			
6	Remaining underdistributions for 2014. Subtract lines 3h			
	and 4b from line 1 (if amount greater than zero, see	ì		
	instructions)			
7	Excess distributions carryover to 2015. Add lines 3			
	and 4c.			
8	Breakdown of line 7			
а				
ь				
С				
d	Excess from 2013			
	Excess from 2014			

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chedule A (Form 990 or 990-EZ) 2014 FOUN Part VI Supplemental Information	Provide the explanations required	by Part II, line 10, Part II, line 17a or 17b,	and Part III, line 12.
Also complete this part for any add	litional information (See instructions	5)	
_ _			
			<u> </u>
		<u> </u>	
			
			
			
· · · · · · · · · · · · · · · · · · ·			
			<u></u>
·			· · · · · · · · · · · · · · · · · · ·
			
			

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Financial Statements

Complete if the organization answered "Yes" to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

FRANCHISE EDUCATION AND RESEARCH

Emplo

OMB No 1545-0047 Open to Public

Inspection **Employer identification number**

	FOUNDATION			<u>-13586.</u>	
Par	Organizations Maintaining Donor Advised Funds or Other Similar Funds or Advised Funds or Advised Funds or Advised Funds or Advised Funds or Advised Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Similar Funds or Advised Funds or Other Funds or	ccou	nts. Co	omplete if the)
	organization answered "Yes" to Form 990, Part IV, line 6				
	(a) Donor advised funds	(b) Fu	nds and	other accoun	ts
1	Total number at end of year				
2	Aggregate value of contributions to (during year)				
3	Aggregate value of grants from (during year)				
4	Aggregate value at end of year				
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised fun	ds			
-	are the organization's property, subject to the organization's exclusive legal control?		Г	Yes	□ No
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used or	niv	_		
	for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose confer				
	impermissible private benefit?	9	Г	Yes	☐ No
Par		line 7	<u>_</u>	103	140
1	Purpose(s) of conservation easements held by the organization (check all that apply)	11110 7			
•	Preservation of land for public use (e.g., recreation or education) Preservation of a historically preservation of a historical preservat	, impo	rtant land	d area	
	Protection of natural habitat Preservation of a tristorical Preservation of a certified h				
	Name of the state	istoric	Structure	3	
_	Preservation of open space				. 14
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a co	nserva	ation eas	ement on the	ast
	day of the tax year.		T.,,,,,	45 - 5 - 4 - 4 - 4	
	T 1.1 () () ()	<u> </u>	Held at	the End of the	Iax Year
a	Total number of conservation easements	2a			
þ	Total acreage restricted by conservation easements	2b	+		
C	Number of conservation easements on a certified historic structure included in (a)	2c			
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure	١			
	listed in the National Register	2d			
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organ	ızatıor	during t	he tax	
	year ▶				
4	Number of states where property subject to conservation easement is located				
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of		Г	¬.,	┌
	violations, and enforcement of the conservation easements it holds?		. .	Yes	∟ No
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the		_		_
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year		>		
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(1)	Г		
_	and section 170(h)(4)(B)(ii)?		با ا - ا	Yes	∟ No
9	In Part XIII, describe how the organization reports conservation easements in its revenue and expense stater				J
	include, if applicable, the text of the footnote to the organization's financial statements that describes the organization and applicable.	janizai	ion's acc	counting for	
Par	conservation easements t III Organizations Maintaining Collections of Art, Historical Treasures, or Other S	imil	ar Asse	ote .	
	Complete if the organization answered "Yes" to Form 990, Part IV, line 8		/ 1000		
	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement air	od bole	noo obo	ot works of s	
ıa					•
	historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of	public	service,	provide, in F	art AIII,
L.	the text of the footnote to its financial statements that describes these items	alanas	. abaat	auto of out la	otomos!
ь	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and between the control of the public exhibition, education, or research in further and of public sections.				
	treasures, or other similar assets held for public exhibition, education, or research in furtherance of public se	vice, į	orovide tr	ie ioliowing a	imounts
	relating to these items (i) Payanus included in Form 990, Part VIII, line 1		œ		
	(i) Revenue included in Form 990, Part VIII, line 1		* —		
_	(ii) Assets included in Form 990, Part X				
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain,	PLOVIC	i e		
	the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items	_	ø		
a	Revenue included in Form 990, Part VIII, line 1		· —		
b	Assets included in Form 990, Part X		Φ		

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Schedule D (Form 990) 2014

Sched	dule D (Form 990) 2014 FOUNDAT							52-13			age 2
Par	t III Organizations Maintaining C	ollections of Ar	<u>t, Histo</u>	orical Tre	asures, or	Othe	r Simi	ar Assets	(contir	nued)	
3	Using the organization's acquisition, accession	on, and other record	s, check	any of the fe	ollowing that	are a si	gnıfıçan	t use of its c	ollection	ıtems	
	(check all that apply)										
а	Public exhibition	c			hange progra	ıms					
b	Scholarly research	e	, 🗀	Other							
С	Preservation for future generations										
4	Provide a description of the organization's co	ellections and explain	n how the	ey further th	e organizatio	n's exer	npt pur	oose in Part	XIII.		
5	During the year, did the organization solicit o	r receive donations o	of art, his	storical treas	sures, or othe	r sımılaı	assets		_		_
	to be sold to raise funds rather than to be ma								Yes		No
Par	t IV Escrow and Custodial Arrang	gements. Comple	ete if the	organizatio	n answered "	Yes" to	Form 9	90, Part IV, I	ıne 9, or		
	reported an amount on Form 990, Par	t X, line 21									_
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for c	contributions	s or other ass	ets not	ınclude	<u> </u>	_		
	on Form 990, Part X?								Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	llowing t	able			_				
								<u> </u>	Amoun	t	
	Beginning balance						10	:			
d	Additions during the year						10	<u> </u>			
е	Distributions during the year						16				
f	Ending balance							<u></u>			<u> </u>
2a	Did the organization include an amount on Fe						lity?	<u> </u>	_ Yes	<u> </u>	No
	If "Yes," explain the arrangement in Part XIII										
Par	t V Endowment Funds. Complete		1						T <u>-</u>		
		(a) Current year	(b) F	rior year	(c) Two year	rs back	(d) Thre	e years back	(e) Four	years	back
1a	Beginning of year balance			-				····			
b	Contributions				ļ		 	·	 		
C	Net investment earnings, gains, and losses				ļ				 -		
d	Grants or scholarships								-		
е	Other expenditures for facilities										
	and programs	ļ	ļ				<u> </u>		<u> </u>		
f	Administrative expenses		 						 		
9	End of year balance		. 4 4 .		1				L		
2	Provide the estimated percentage of the curr	rent year end balanc		g, column (a))) neid as						
a	Board designated or quasi-endowment		%								
b	Permanent endowment	%									
С	Temporarily restricted endowment	%									
0-	The percentages in lines 2a, 2b, and 2c shows Are there endowment funds not in the posses	•	ation tha	t are hold ar	ad administa	ad for t		vzation			
Sa	•	ssion of the organiza	ation tha	it are rielu ar	iu auminister	ed for ti	ie Orgai	lization	1	Yes	No
	(i) unrelated organizations								3a(ı)	163	140
	(ii) related organizations								3a(ii)		-
b	If "Yes" to 3a(ii), are the related organization:	s listed as required o	n Sched	lule R?					3b		_
4	Describe in Part XIII the intended uses of the	•									
	t VI Land, Buildings, and Equipm			4.145					Comm		-
_	Complete if the organization answere), Part IV	, line 11a S	ee Form 990.	Part X,	line 10				
	Description of property	(a) Cost or o		ſ	or other		Accumul	ated	(d) Boo	k valu	
	booking to property	basis (invest			(other)		preciati		(=, =00		-
12	Land	, , ,) · · · · · · · · · · · · · · · · · · ·	·				
	Buildings		_			-					_
c	Leasehold improvements		-						-	-	
d	Equipment										
	Other		•								
	I. Add lines 1a through 1e (Column (d) must e	equal Form 990 Part	X colun	nn (B) line 1	0c.)						0.
							•				

Schedule D (Form 990) 2014

Part VII Investments - Other Securities.			52-1358631 Pag
Complete if the organization answered "Yes" to (a) Description of security or category (including name of security)	o Form 990, Part IV, I (b) Book value	(c) Method of valuation Cost o	r and of year market value
) Financial derivatives	(b) Book value	(c) Wellou of Valuation Cost of	r end-or-year market value
·			
Closely-held equity interests Other			
			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
tal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ ↓ Part VIII Investments - Program Related.			
	- F 000 B+ N/ I		
Complete if the organization answered "Yes" to (a) Description of investment	o Form 990, Part IV, I (b) Book value	(c) Method of valuation Cost o	r end-of-year market value
* * * * * * * * * * * * * * * * * * * *	(b) Book Value	(c) Mothed of Valuation Cost of	T Cha or year market value
(1)			
(2)			
(3)			
(4)		+ -	
(5)			
(6)			
(7)			
(8)			
(9)			
otal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		<u> </u>	
Part IX Other Assets.			
Complete if the organization answered "Yes" to		ine 11d See Form 990, Part X, line 15	1 415 1 4
	Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
_(7)			
(8)			
(9)			
otal. (Column (b) must equal Form 990. Part X. col. (B) line. Part X Other Liabilities.	15.)		
Complete if the organization answered "Yes" t	o Form 990, Part IV,		e 25
(a) Description of liability		(b) Book value	
(1) Federal income taxes			
(2) DUE TO IFA		148,679.	
(3) DUE TO ICFE		60.	
(4)			
(5)			
(6)			
(7)			
(8)	****		
(9)			
otal. (Column (b) must equal Form 990. Part X. col. (B) line	25.1	148,739.	
Liability for uncertain tax positions. In Part XIII, provide			nts that reports the

432053 10-01-14

organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2014

Sche	dule D (Form 990) 2014 FOUNDATION		1358631	Page 4
Par	t XI Reconciliation of Revenue per Audited Financial Statements With Revenue per F	leturn.		
	Complete if the organization answered "Yes" to Form 990, Part IV, line 12a			
. 1	Total revenue, gains, and other support per audited financial statements	1	1,495,	151.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		-	
а	Net unrealized gains (losses) on investments 2a -303, 223	.		
ь	Donated services and use of facilities 2b	7		
С	Recoveries of prior year grants			
d	Other (Describe in Part XIII) 2d -11,850	. I		
е	Add lines 2a through 2d	2e	315,	073.
3	Subtract line 2e from line 1	3	1,810	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
-	Investment expenses not included on Form 990, Part VIII, line 7b			
a				
b		ا ۵٫ ا		0.
c	Add lines 4a and 4b	4c 5	1,810,	
5 Da	Total revenue Add lines 3 and 4c. (This must equal Form 990. Part I. line 12.) rt XII Reconciliation of Expenses per Audited Financial Statements With Expenses per			444.
Pal		neturi	1.	
	Complete if the organization answered "Yes" to Form 990, Part IV, line 12a		2 061	E1.4
1	Total expenses and losses per audited financial statements	1	2,061,	514.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities 2a	⊣ ∣		
b	Prior year adjustments 2b	_		
С	Other losses 2c	_		
d	Other (Describe in Part XIII.)	_		
е	Add lines 2a through 2d	2e		0.
3	Subtract line 2e from line 1	3	2,061,	514.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1			
а	4 1 1 5 1000 Part VIII 1 1 2 7 1	1 1		
	Other (Describe in Part XIII)	7		
	Add lines 4a and 4b	4c		0.
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	2,061	
	rt XIII Supplemental Information.			
	ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, lines	4 Part	X. line 2. Part X	1
	2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information	, ,,, , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, m.o 2, r are,	",
mics	2d and 4b, and 1 art An, miles 2d and 4b. Asso complete this part to provide any deditional information			
РΔ1	RT X, LINE 2:			
1 711	KI A, IIII 2.			
тHI	E FOUNDATION BELIEVES THAT THERE IS APPROPRIATE SUPPORT FO	R AN	Y TAX	
	d 1 VOI(DIII 1011 DIDII 1 DI 1 DI 1 DI 1 DI 1 DI			
PO	SITIONS TAKEN. FOR THE YEARS FROM 2011 THROUGH 2014, WHICH	r REP	RESENT 1	чнг
- 01	DITIONS IMMEN. FOR THE PERIOD PROPERTY AND AND ADDRESS OF THE PROPERTY AND ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY ADDRESS OF THE PERIOD PROPERTY A			
VE	ARS MANAGEMENT CONSIDERS TO BE OPEN FOR EXAMINATION BY TAX	TNG		
	THE IMMEDIATION OF STATE OF ST			
ידדמ	THORITIES, MANAGEMENT DID NOT IDENTIFY THE EXISTENCE OF AN	IV IIN	CERTAIN	
AU	INORTHED, PARAGEMENT DID NOT IDENTITY THE EMISTER OF TH	11 011	CDIVITION	
TN	COME TAX POSITIONS.			
<u>T14.</u>	COME TAX FOSTITONS.			
T- 3 -	DM VI IING 2D OMIGD ADTIIOMAGNIMO.			
PA	RT XI, LINE 2D - OTHER ADJUSTMENTS:			
	NITHY THE BENEFICE OF GUDGIDIES		11 (DEA
ΕQ	UITY IN EARNINGS OF SUBSIDIARY		-11,8	550.
				_

432054 10-01-14

FRANCHISE EDUCATION AND RESEARCH 52-1358631 Page 5 | Schedule D (Form 990) 2014 | FOUNDATION | Part XIII | Supplemental Information (continued) FOUNDATION

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Attach to Form 990.

2014 Open to Public

Inspection

Internal Revenue Service

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990 FRANCHISE EDUCATION AND RESEARCH

Employer identification number

Name of the organization 52-1358631 FOUNDATION Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes No criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (f) Method of (g) Description of non-cash assistance (c) IRC section if applicable (h) Purpose of grant 1 (a) Name and address of organization (b) EIN (d) Amount of (e) Amount of valuation (book, FMV, appraisal, other) cash grant non-cash or assistance or government assistance DISTRIBUTIVE EDUCATION CLUBS OF AMERICA - 1908 ASSOCIATION DR -DON DEBOLT SCHOLARSHIP, RESTON VA 20191 53-0215806 501(C)(3) 15,500 DOC COHEN SCHOLARSHIP INSTITUTE OF CERTIFIED EXECUTIVES TNC - 1900 K STREET NW #700 -WASHINGTON, DC 20006 03-0407010 13,850 0 ICFE OPERTAIONS EASTER SEALS 1420 SPRING STREET EMPOWERMENT SPONSORSHIP SILVER SPRINGS, MD 20910 36-2171729 501(C)(3) 10,000. ٥. 2015 ADVOCACY AWARDS MOUNT VERNON LADIES ASSN 3200 MOUNT VERNON MEMORIAL HIGHWAY SUPPORT VETFRAN DINNER MOUNT VERNON, VA 22121 54-0564701 501(C)(3) 10,000 0 EVENT WIPE OUT KID'S CANCER 1349 EMPIRE CENTRAL, SUITE 240 DALLAS, TX 75247 75-1892051 501(C)(3) 5,000 0 GENERAL SUPPORT CHURCHS PARTNERS FOUNDATION INC 980 HAMMOND DRIVE STE 1100 26-0358956 5 000 0 GENERAL SUPPORT ATLANTA, GA 30328 501(C)(3) 10. 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

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Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2014)

1.

432101 10-15-14

chedule I (Form 990) FOUNDATIO		N AND RESEA				5	2-1358631 Pa
art II Continuation of Grants and Other	Assistance to Go	vernments and Orga	nizations in the Un	ited States (Sch	edule I (Form 990), Pa	ırt II)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
.E.L.P. THE CHARITY							
500 LIBERTY ST #160							
ALEM, OR 97302	27-2796721	501(C)(3)	5,000.	0.			GENERAL SUPPORT
						† - · · ·	
OMES FOR OUR TROOPS							
MAIN ST		1					
AUNTON, MA 02780	54-2143662	501(C)(3)	5,000.	0.			GENERAL SUPPORT
SHARE OUR STRENGTH					İ		•
1030 15TH ST NW STE 1100W							İ
ASHINGTON, DC 20005	52-1367538	501(C)(3)	5,000.	0.			GENERAL SUPPORT
						_	
NITED WAY OF SOUTHERN NEVADA		j					
5830 W FLAMINGO RD							
AS VEGAS, NV 89104	88-0071328	501(C)(3)	7,000.	0.			GENERAL SUPPORT
HARE SUPPORTIVE HOUSING AND							
RESOURCES FOR THE ELDERLY - 840 S							
RANCHO DR STE 4 # 622 - LAS VEGAS,							
IV 89106	94-3209791	501(C)(3)	5,000.	0.			GENERAL SUPPORT
							<u></u>
							1
						1	
	1			1			
			<u> </u>				
				1			
					Î		

Schedule I (Form 990)

432241 05-01-14

Schedule I (Form 990) (2014) FOUNDATION					<u>52-1</u> 358631	Page 2
Part III Grants and Other Assistance to Domestic Individuals Part III can be duplicated if additional space is needed	Complete if the	organization answe	ered "Yes" to Form 9	90, Part IV, line 22		
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash as	sistance
			-			
	1 2		1)			
Part IV Supplemental Information, Provide the information rec	uired in Part I, Iir	ie 2, Part III, column	(b), and any other ac	ditional information		·
PART I, LINE 2:						
PRIOR TO THE BEGINNING OF THE CALE	NDAR YEAR	R, THE PRO	POSED PROGR	AMS ARE		
SUBMITTED TO THE DIVERSITY INSTITU	TE LEADER	RSHIP FOR I	REVIEW. THE	DIRECTOR OF	_	
EDUCATION & DIVERSITY DEVELOPS A B	UDGET FOR	R EACH PRO	GRAM/ACTIVI	TY TO BE		
DELIVERED AND EXPENDITURES ARE ROU	TINELY RE	EVIEWED TO	ENSURE WE	ARE WITHIN	-	
BUDGET.						
BODGET:						
						
432102 10-15-14					Schedule I (Form	990) (2014)

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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

Open to Public Inspection Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990

Internal Revenue Service

Department of the Treasury

Name of the organization

Questions Regarding Compensation

FRANCHISE EDUCATION AND RESEARCH FOUNDATION

Employer identification number 52-1358631

OMB No 1545-0047

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees		ł	
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2		
_				
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III			
	Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of			
а	The organization?	5a		Х
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of			
а	The organization?	6a	<u> </u>	LX.
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments]	
	not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	ınıtıal contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9		

Schedule J (Form 990) 2014

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

FOUNDATION

52-1358631

Page 2

Schedule J (Form 990) 2014 FOUNDATION 52-1358631

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of W-2 and/or 1099 MISC compensation			(C) Retirement and other deferred	(D) Nontaxable	(E) Total of columns (B)(i)-(D)	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	compensation	benefits	(B)(i)-(U)	in column (B) reported as deferred in prior Form 990
(1) JOHN REYNOLDS, CFE	(0)	109,889.	38,751.	17,637.	30,450.	15,830.	212,557.	0.
PRESIDENT & COO	(0)	109,889. 47,095.	16,607.	7,559.	13,050.	6,784.	91,095.	0.
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Schedule J (Form 990) 2014

432112 10-13-14

FRANCHISE EDUCATION AND RESEARCH FOUNDATION

Schedule J (Form 990) 2014 FOUNDATION	52-1358631	Page 3
Part III Supplemental Information		1 490 0
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also	complete this part for any additional information	pn
PART I, QUESTION 3:		
COMPENSATION FOR THE EDUCATIONAL FOUNDATION'S PRESIDENT/COO IS		
ESTABLISHED BY A RELATED ORGANIZATION, THE INTERNATIONAL FRANCHISE		
ASSOCIATION (IFA). THE PRESIDENT/COO'S COMPENSATION IS REVIEWED BY THE		
PRESIDENT/CEO OF IFA.		
		 .
		_
	Schedule J (Fo	rm 990) 2014

SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

FRANCHISE EDUCATION AND RESEARCH FOUNDATION

OMB No 1545-0047 Open to Public Inspection

Employer identification number 52-1358631

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
ADVANCING FRANCHISING AND THE FREE ENTERPRISE SYSTEM BY:
INCREASING THE KNOWLEDGE AND PROFESSIONAL STANDARDS OF ALL MEMBERS OF
THE FRANCHISING COMMUNITY,
EDUCATING THE NEXT GENERATION OF FRANCHISING PRACTITIONERS,
INCREASING RECOGNITION OF FRANCHISING'S KEY ROLE IN THE FREE
ENTERPRISE SYSTEM, AND
PROVIDING COMPREHENSIVE INFORMATION AND RESEARCH ABOUT IMPORTANT
DEVELOPMENTS AND TRENDS IN FRANCHISING.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
INCREASING RECOGNITION OF FRANCHISING'S KEY ROLE IN THE FREE ENTERPRISE
SYSTEM.
FORM 990, PART VI, SECTION A, LINE 1:
THE FOUNDATION'S EXECUTIVE COMMITTEE EXERCISES AUTHORITY OF THE BOARD OF
TRUSTEES DURING THE PERIODS BETWEEN BOARD MEETINGS, WITH THE EXCEPTION OF
ANY POWERS SPECIFICALLY RESERVED FOR THE BOARD BY OPERATION OF DISTRICT OF
COLUMBIA LAW, OR BY RESOLUTION OF THE BOARD. THE FOUNDATION'S EXECUTIVE
COMMITTEE CONSISTS OF THE BOARD CHAIRMAN, IMMEDIATE PAST CHAIRMAN, FIRST
VICE CHAIRMAN, SECOND VICE CHAIRMAN, SECRETARY-TREASURER, AND AT
LARGE-MEMBERS. THE AT-LARGE MEMBERS ARE CHAIRMAN OF THE ICFE BOARD OF
GOVERNORS, CHAIRMAN OF THE DIVERSITY INSTITUTE BOARD, CHAIRMAN OF THE
NEXTGEN IN FRANCHISING COMMITTEE, AND CHAIRMAN OF THE VETFRAN COMMITTEE. EX
OFFICIO MEMBERS ARE THE FOUNDATION PRESIDENT, THE IFA CEO, AND THE
FOUNDATION GENERAL COUNSEL.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 432211 08-27-14

Schedule O (Form 990 or 990-EZ) (2014)

FORM 990, PART VI, SECTION B, LINE 15:

SALARIES OF FOUNDATION EMPLOYEES ARE PAID BY THE INTERNATIONAL FRANCHISE

ASSOCIATION (IFA), A RELATED EXEMPT 501(C)(6) ORGANIZATION. THE SALARY OF

THE FOUNDATION'S PRESIDENT/COO IS REIVEWED BY IFA'S PRESIDENT/CEO ON AN

ANNUAL BASIS.

432212 08-27-14

Schedule O (Form 990 or 990-EZ) (2014) Name of the organization FRANCHISE EDUCATION AND FOUNDATION	RESEARCH	Employer identification number 52-1358631
		_ 02 100001
FORM 990, PART VI, SECTION C, LINE 19:		
THE FOUNDATION MAKES ITS GOVERNING DOO	UMENTS AND FINANCIAL	STATEMENTS
AVAILABLE TO THE PUBLIC UPON REQUEST.		
FORM 990, PART IX, LINE 24E, ALL OTHER	R FUNCTIONAL EXPENSES	S:
DIVERSITY INSTITUTE:		
PROGRAM SERVICE EXPENSES	<u></u>	168,012.
MANAGEMENT AND GENERAL EXPENSES		0.
FUNDRAISING EXPENSES		0.
TOTAL EXPENSES		168,012.
OTHER PROGRAMS:		·
PROGRAM SERVICE EXPENSES		74,936.
MANAGEMENT AND GENERAL EXPENSES		0.
FUNDRAISING EXPENSES		0.
TOTAL EXPENSES		74,936.
CAPITAL CAMPAIGN ENDOWMENT:		
PROGRAM SERVICE EXPENSES		0.
MANAGEMENT AND GENERAL EXPENSES		0.
FUNDRAISING EXPENSES		52,677.
TOTAL EXPENSES		52,677.
SHAPING THE FUTURE OF FRANCHSING:		
PROGRAM SERVICE EXPENSES		38,000.
MANAGEMENT AND GENERAL EXPENSES		0.
FUNDRAISING EXPENSES		0.
432212 08-27-14	Sche	dule O (Form 990 or 990-EZ) (2014)

Schedule O (Form 990 or 990-EZ) (2014) Name of the organization FRANCHISE EDUCATION AND RESEARCH FOUNDATION	Page 2 Employer identification number 52-1358631
TOTAL EXPENSES	38,000.
RECRUITMENT:	
PROGRAM SERVICE EXPENSES	137.
MANAGEMENT AND GENERAL EXPENSES	553.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	690.
DUES & SUBSCRIPTIONS:	
PROGRAM SERVICE EXPENSES	0.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	386.
TOTAL EXPENSES	386.
PHOTOGRAPHY:	
PROGRAM SERVICE EXPENSES	280.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	280.
BAD DEBTS:	
PROGRAM SERVICE EXPENSES	0.
MANAGEMENT AND GENERAL EXPENSES	_ 0.
FUNDRAISING EXPENSES	-4,469.
TOTAL EXPENSES	-4,469.
TOTAL OTHER EXPENSES ON FORM 990, PART IX, LINE 24E, COL A	A 330,512.
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
432212 08-27-14 Sche	edule O (Form 990 or 990-EZ) (2014)

Schedule O (Form 990 or 990-EZ) (2014) Name of the organization FRANCHISE EDUCATION AND RESEARCH FOUNDATION	Employer identification number 52-1358631
EQUITY IN EARNINGS OF SUBSIDIARY	-11,850.
FORM 990, PART XII, LINE 2C	
THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.	
	·-

SCHEDULE R (Form 990)

Part I

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37 Attach to Form 990.

Legal domicile (state or

foreign country)

(d)

Total income

End-of year assets

2014 Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

(a)

Name, address, and EIN (if applicable)

of disregarded entity

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

FRANCHISE EDUCATION AND RESEARCH

Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33

(b)

Primary activity

FOUNDATION

Employer identification number 52-1358631

(f)

Direct controlling

entity

				1			
							<u>-</u>
Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year (a) Name, address, and EIN of related organization of related organization Primary activity Legal domicile (state or foreign country) Foreign country) INTERNATIONAL FRANCHISE ASSOCIATION - 36-6108621, 1900 K STREET NW, \$700, PROTECTS, ENHANCES, AND WASHINGTON, DC 20005 PROMOTES FRANCHISING ILLINOIS 501(C)(5) Tender organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt (c) (d) (e) Exempt Code section status (if section 501(c)(3)) Protect controlling entity entity Yes No X							
Name, address, and EIN		Legal domicile (state or	Exempt Code	Public charity status (if section	Direct controlling	cont	rolled
	<u> </u>			501(c)(3))		Yes	No
INTERNATIONAL FRANCHISE ASSOCIATION -							
36-6108621, 1900 K STREET NW, #700,	PROTECTS, ENHANCES, AND						
WASHINGTON, DC 20005	PROMOTES FRANCHISING	ILLINOIS	501(C)(6)			ļ	X
	1						

For Paperwork Reduction Act Notice, see the Instructions for Form 990

Schedule R (Form 990) 2014

432161 08-14-14 LHA

FOUNDATION 52-1358631 Schedule R (Form 990) 2014 Page 2 Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year

Organizations treated as a par	thoramp daming the tax	. your										
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(1)	(1)	(k)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets		ortionate ibons?	Code V-UBI amount in box 20 of Schedule	partner	Percentage ownership	
		country)		sections 512-514)		233613	Yes	No	K-1 (Form 1065)	Yes No		
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Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year Part IV

(a) Name, address, and EIN of related organization	(b) Primary activity	(C) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of year assets	(h) Percentage ownership	- ent	tion b)(13) rolled bity?
INSTITUTE OF CERTIFIED EXECUTIVES, INC 03-0407010, 1900 K STREET NW \$700, WASHINGTON, DC 20006	CERTIFICATION PROGRAM	DC		C CORP	490,100.	278,636.	100%		x
		50			130,100.	270,030.	1000		_
432162 08-14-14					· ·	Sche	dule R (Forn	n 990)	2014

FRANCHISE EDUCATION AND RESEARCH Schedule R (Form 990) 2014 FOUNDATION

52-1358631 Page 3

year, did the organization engage in any of the following transactions interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity capital contribution to related organization(s) capital contribution from related organization(s) guarantees to or for related organization(s) guarantees by related organization(s) on related organization(s) to related organization(s) to related organization(s) seets from related organization(s)		ilated organizations listed in Parts		1a 1b 1c 1d		X X X
capital contribution to related organization(s) capital contribution from related organization(s) guarantees to or for related organization(s) guarantees by related organization(s) n related organization(s) to related organization(s)	,			1b 1c 1d		X X
capital contribution from related organization(s) guarantees to or for related organization(s) guarantees by related organization(s) n related organization(s) to related organization(s)				1c 1d		Х
guarantees to or for related organization(s) guarantees by related organization(s) n related organization(s) to related organization(s)				1d		
guarantees by related organization(s) n related organization(s) to related organization(s)						X
n related organization(s) to related organization(s)				1e	х	
to related organization(s)						
to related organization(s)			L	1f		X
*				1g		X
			Γ	1h		Х
ssets with related organization(s)				11		X
Lease of facilities, equipment, or other assets to related organization(s)						
ies, equipment, or other assets from related organization(s)			_	1k		X
Performance of services or membership or fundraising solicitations for related organization(s)						
of services or membership or fundraising solicitations by related orga	nızatıon(s)		<u>_</u>	1m		X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)						
o Sharing of paid employees with related organization(s)						
nt paid to related organization(s) for expenses			L	1p		Х
nt paid by related organization(s) for expenses				19		Х
				-	- 1	
r Other transfer of cash or property to related organization(s)						X
of cash or property from related organization(s)				1s		X
o any of the above is "Yes," see the instructions for information on w	no must complete th	ns line, including covered relation	ships and transaction thresholds			
t t = 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ties, equipment, or other assets from related organization(s) of services or membership or fundraising solicitations for related orga- of services or membership or fundraising solicitations by related orga- ilities, equipment, mailing lists, or other assets with related organization d employees with related organization(s) intipaid to related organization(s) for expenses intipaid by related organization(s) for expenses of cash or property to related organization(s) of cash or property from related organization(s)	ties, equipment, or other assets to related organization(s) ties, equipment, or other assets from related organization(s) of services or membership or fundraising solicitations for related organization(s) of services or membership or fundraising solicitations by related organization(s) illities, equipment, mailing lists, or other assets with related organization(s) d employees with related organization(s) int paid to related organization(s) for expenses int paid by related organization(s) for expenses of cash or property to related organization(s) of cash or property from related organization(s) to any of the above is "Yes," see the instructions for information on who must complete the	ties, equipment, or other assets to related organization(s) ties, equipment, or other assets from related organization(s) of services or membership or fundraising solicitations for related organization(s) of services or membership or fundraising solicitations by related organization(s) illities, equipment, mailing lists, or other assets with related organization(s) d employees with related organization(s) int paid to related organization(s) for expenses int paid by related organization(s) for expenses of cash or property to related organization(s) of cash or property from related organization(s) to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relation	ties, equipment, or other assets from related organization(s) fites, equipment, or other assets from related organization(s) for services or membership or fundraising solicitations for related organization(s) for services or membership or fundraising solicitations by related organization(s) filities, equipment, mailing lists, or other assets with related organization(s) d employees with related organization(s) intitude organization(s) for expenses intitude organization(s) for expenses intitude organization(s) for expenses intitude organization(s) for expenses of cash or property to related organization(s) for expenses of cash or property from related organization(s) to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	ties, equipment, or other assets to related organization(s) 11 ties, equipment, or other assets from related organization(s) 12 13 14 15 15 16 services or membership or fundraising solicitations for related organization(s) 17 18 19 19 19 19 19 10 10 10 11 10 11 11	ties, equipment, or other assets to related organization(s) ties, equipment, or other assets from related organization(s) if services or membership or fundraising solicitations for related organization(s) if services or membership or fundraising solicitations by related organization(s) if m illuss, equipment, mailing lists, or other assets with related organization(s) if n X d employees with related organization(s) int paid to related organization(s) for expenses int paid by related organization(s) for expenses of cash or property to related organization(s) if r of cash or property from related organization(s) is

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved		(d) Method of determining amount involved
(1) INTERNATIONAL FRANCHISE ASSOCIATION	N	79,978.	FMV	
(2) INTERNATIONAL FRANCHISE ASSOCIATION	0	506,698.	FMV	
(3) INTERNATIONAL FRANCHISE ASSOCIATION	E	148,679.	FMV	
(4)				
(5)				
(6)				
432163 08-14-14	4.5			Schedule R (Form 990) 2014

Schedule R (Form 990) 2014

FOUNDATION

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Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)		(e) Are all partners sec 501(c)(3) orgs ?		(h) Dispro bona allocabi	por-	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General managin partner	(k) Percentage ownership
		000111197	Sections 3 (2-3 (4)	Yes No	 40000	Yes	No	(2011) (000)	Yes No	-
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Schedule R (Form 990) 2014

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Schedule R	(Form 990) 2014	FOUNDATION	<u>52-1358631</u>	Page 5
Part VII	(Form 990) 2014 Supplemental Info	rmation		
		nation for responses to questions on Schedule R (see instructions)		
	Trovide additional inform	action for responses to questions on confederal in too managements	***	
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