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SCARLED FEB

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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www.irs gov/form990

Open to Public Inspection

| Ā | For th | e 2014 calendar year, or tax year beginning 07/01, 2014, and end | ling | - | 06/30, 2 | 0 15 | |
|-----------------------------|----------------|---|----------------------|-------------------------------------|---------------------------------------|--------------|---------------|
| _ | | C Name of organization | | D Employer ider | itification num | ber | |
| В | Check if at | WISCONSIN CHEESE MAKERS ASSOCIATION | | 39-0712 | 2619 | | |
| | Addre | Doing business as | | | | | |
| | | change Number and street (or P O box if mail is not delivered to street address) Room/suite | е | E Telephone nur | nber | • • • • | |
| | Initial | return 8030 EXCELSIOR DRIVE | | (608) 82 | 8-4550 | | |
| | | City or town, state or province, country, and ZIP or foreign postal code | - 1 | | | | |
| | termir Amen | ded MADISON, WI 53717 | | G Gross receipt | s \$ 1 | ,529 | ,604 |
| F | Applic | F Name and address of principal officer JOHN UMHOEFER | | H(a) Is this a grou | ip return for | | X No |
| | pendi | 8030 EXCELSIOR DRIVE #305 MADISON, WI 53717 | | subordinates' H(b) Are all subordi | 1 | Yes | No |
| $\overline{\Gamma}$ | Tax-ex | | 527 | | ــــــ h a list (see instri | uctions) | |
| J | | te > WWW.WISCHEESEMAKERS.ORG | | H(c) Group exemp | ation number | | |
| K | | | r of format | ion 1891 M | <u>-</u> | | WI |
| | art I | Summary | · or ioninat | | otate or regard | - Introduc | |
| -44 | | Briefly describe the organization's mission or most significant activities TO BE THE VC | OTCE O | F THE CHE | ESE IND | USTR | Y |
| an. | | USING THE COLLECTIVE KNOWLEDGE & EXPERTISE OF ITS MEMI | BERS T | O PROMOTE | 7 | | |
| Governance | | EXCELLENCE IN THE U.S. CHEESE INDUSTRY. | | | | | |
| il. | | | | | | | |
| 8 | 2 | Check this box if the organization discontinued its operations or disposed of more | | | 1 | | 21. |
| | | Number of voting members of the governing body (Part VI, line 1a) | | | 3 | | 21. |
| Activities & | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | | | 4 | | 5. |
| v:E | 5 | Total number of individuals employed in calendar year 2014 (Part V, line 2a) | | | 5 | | |
| \cti | 6 | Total number of volunteers (estimate if necessary) | | | 6 | | 0 |
| • | l a | Total) unrelated business revenue from Part VIII, column (C), line 12 | | | 7a | | |
| _ | b | Net/unrelated business taxable income from Form 990-T, line 34 | | | 7b | 4 \/ | 0 |
| | 1/4 | | | Prior Year | | rrent Y | ∍ar ——— |
| a | 8 | Contfibutions and grants (Part VIII, line 1h) | . | 1 005 07 | 0 | 405 | - L |
| 7 | 29 / | Program service revenue (Part VIII, line 2g) | · | 1,895,97 | | | ,594. |
| /ફે | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 11,51 | | | ,675. |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 29,87 | | | ,058. |
| _ | | Sotal (eyenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 1,937,37 | | | , 327. |
| | | Grants/and similar amounts paid (Part IX, column (A), lines 1-3) | | 271,53 | | 65 | <u>,</u> 975. |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | | 0 | | 0 |
| S | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 513,49 | 7. | 531 | <u>,</u> 107. |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | | | 0 | | C |
| ž | b | Total fundraising expenses (Part IX, column (D), line 25) ▶ 0 | = | E 2. 7 | · · · · · · · · · · · · · · · · · · · | | |
| ш | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 1,061,75 | 1 | | ,566. |
| | | Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) | | 1,846,79 | 2. 1 | ,516 | ,648. |
| | 1 | Revenue less expenses Subtract line 18 from line 12 | | 90,58 | 0. | -44 | ,321. |
| 200 | | | Begini | ning of Current Y | ear En | d of Yea | г |
| sets Jan | 20 | Total assets (Part X, line 16) | | 2,028,34 | 9. 1 | , 938 | ,409. |
| Net Assets or Fund Balances | 21 | Total liabilities (Part X, line 26) | | 429,68 | 3. | 384 | ,204. |
| N S | 22 | Net assets or fund balances Subtract line 21 from line 20 | | 1,598,66 | 6. 1 | ,554 | ,205. |
| | art II | Signature Block | | | | | |
| | | alties of perjury, I declare that I have examined this return, including accompanying schedules and state | | | my knowledge | and be | elief, it is |
| tru | e, corre | ct, and complete Declaration of praparer (other than officer) is based on all information of which preparer | has any kn | owledge | | | |
| | | L Lee) Calcala | | 1.28 | 5.76 | | |
| Sig | jn | Signature of officer | | Date | | | |
| He | re | John T. Unhoefer, WCMA Executive Directo | 7 | | | | |
| | | Type or print name and title | | | | | |
| — | | Print/Type preparer's name Preparer's signature Date | | Chr!: | , PTIN | | |
| Paid | ci | | 12016 | Check self-employe | 11 | 4095 | .1 |
| Pre | parer | CVA CERMITETER PURITIC MCCOUNTY VIII | | Firm's EIN ▶ 3 | I | | |
| Use | Only | Firm's address > 1221 JOHN Q. HAMMONS DRIVE MADISON, WI 53717 | | | 08-831-8 | | |
| 1400 | the IF | RS discuss this return with the preparer shown above? (see instructions) | | Phone no 6 | 1, | | |
| _ | | | <u>.</u> | · · · · · · · · · | | es oo | No |
| гог | raper | work Reduction Act Notice, see the separate instructions. | | | For | m ヲタし | (2014) |

FILED UNDER EXTENSION

JSA 4E1010 1 000 AKNO 6G N482

| For | m 990 (2014) | Page 2 |
|-------------|--|--------|
| P | art III - Statement of Program Service Accomplishments | |
| | Check if Schedule O contains a response or note to any line in this Part III | . X |
| 1 | Briefly describe the organization's mission WCMA IS A TRADE ASSOCIATION WITH A STATED MISSION TO BE THE VOICE OF | |
| | THE CHEESE INDUSTRY USING THE COLLECTIVE KNOWLEDGE AND EXPERTISE OF | |
| | ITS MEMBERS TO PROMOTE EXCELLENCE IN THE U.S. CHEESE INDUSTRY. | |
| | 115 MEMBERS TO FROMOTE EXCEDENCE IN THE U.S. CHEESE INDUSTRI. | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| 2 | prior Form 990 or 990-EZ? | X No |
| 3 | If "Yes," describe these new services on Schedule O Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes | X No |
| | If "Yes," describe these changes on Schedule O | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measurexpenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to the total expenses, and revenue, if any, for each program service reported | |
| 4a | (Code) (Expenses \$including grants of \$) (Revenue \$) | |
| | CHEESE INDUSTRY CONFERENCES AND TRADE SHOWS HELD TO ALLOW MEMBERS | |
| | EDUCATIONAL INSIGHT INTO PRODUCTS AND TECHNOLOGY. | |
| | | • |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | _ |
| | | |
| _ | | |
| 4b | (Code) (Expenses \$ including grants of \$) (Revenue \$) | |
| | CHEESE CONTEST - PROMOTES QUALITY CHEESE MANUFACTURING. | |
| | | |
| | | |
| | | |
| | | |
| | | |
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| | | |
| | | |
| | | |
| 4c | (Code) (Expenses \$ including grants of \$) (Revenue \$) | |
| | GROWING MILK INITIATIVE - EFFORTS TO KEEP THE MILK PRODUCTION | |
| | INDUSTRY IN WISCONSIN. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4d | Other program services (Describe in Schedule O) ATTACHMENT 1 | |
| | (Expenses \$ including grants of \$) (Revenue \$) | |
| 4e | Total program service expenses ► | |

| | | | Page 3 |
|--|-----------|--------------|--|
| Part IV · Checklist of Required Schedules | | | |
| | | Yes | No |
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If " | | | " |
| complete Schedule A | | <u> </u> | X |
| 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | | <u> </u> | ^ |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition | | , | X |
| candidates for public office? If "Yes," complete Schedule C, Part I | | | +-~ |
| 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 50 election in effect during the tax year? If "Yes," complete Schedule C, Part II | ` ' | . | |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership of | | • | + |
| assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedul | | 1 | |
| | , e c, | , x | |
| Part III | | <u> </u> | + |
| have the right to provide advice on the distribution or investment of amounts in such funds or account | I . | | |
| "Yes," complete Schedule D, Part I | | | x |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open sp | | <u></u> | + |
| the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | | , | X |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If " | | | <u> </u> |
| complete Schedule D, Part III | | , | X |
| 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve | | | |
| custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair | 1 | Ì | |
| debt negotiation services? If "Yes," complete Schedule D, Part IV | 1 | , | Х |
| 10 Did the organization, directly or through a related organization, hold assets in temporarily restri | | | |
| endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | | o | Х |
| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Part | | | 111 |
| VII, VIII, IX, or X as applicable | | 营工 | |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If " | Yes," | | |
| complete Schedule D, Part VI | 11 | a X | |
| b Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or r | | | |
| of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11 | b | X |
| c Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or r | nore | | |
| of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11 | lc | X |
| d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total as | ssets | | |
| reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | | d | X |
| e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, | Part X 11 | е | X |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that address | | | |
| the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | | lf | X |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? If | | | |
| complete Schedule D, Parts XI and XII | | 2a X | ļ |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," a | I | | ١ |
| the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | | | X |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | | | X |
| 14a Did the organization maintain an office, employees, or agents outside of the United States? | | a | X |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmal | - 1 | | |
| fundraising, business, investment, and program service activities outside the United States, or aggre | - 1 | | x |
| foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | _ | D | ^ |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | | _ | x |
| | | 3 | ^ - |
| | | _ | x |
| assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i> | | - | `` |
| Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | | , | x |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions | | + | |
| Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | | a X | |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line | | | |
| If "Yes," complete Schedule G, Part III | 1 | 9 | х |
| 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | | _ | Х |
| b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | _ | | |

| Part | Checklist of Required Schedules (continued) | | | |
|------|--|-------|-------|----------|
| | | | Yes | No |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | I | v | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Х | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | 1 1 | v | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | v | |
| | employees? If "Yes," complete Schedule J | 23 | Х | |
| 24 a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | v |
| | through 24d and complete Schedule K If "No," go to line 25a | 24a | - | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | ا ۔ ا | | |
| _ | to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | · I | | |
| _ | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | ٠ | | |
| | If "Yes," complete Schedule L, Part I | 25b | | |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any | | | |
| | current or former officers, directors, trustees, key employees, highest compensated employees, or | 20 | | х |
| | disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, | | | |
| | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III.</i> | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, | = ;- | | |
| 20 | Part IV instructions for applicable filing thresholds, conditions, and exceptions) | 77 | | ``. |
| a | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | •• • | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete | | | |
| J | Schedule L, Part IV | 28b | | Х |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) | | | |
| · | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | Х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| • | Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | | | |
| | complete Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | | | |
| | or IV, and Part V, line 1 | 34 | | X |
| 35 a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | | | |
| | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | | | |
| | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, | | | |
| | Part VI | 37 | | <u> </u> |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and | | I | |
| | 19? Note. All Form 990 filers are required to complete Schedule O | 38 | X | |
| | | _ 4 | aan . | |

Form **990** (2014)

| | Statements Regarding Other IRS Filings and Tax Compliance | | | _ |
|-------------|--|------------|----------------|----------------------------|
| | Check if Schedule O contains a response or note to any line in this Part V | · · · | | . _ |
| 1 2 | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | ا الم | Yes | No |
| | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | 5 | . ". | İ |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and | | | ŀ |
| | reportable gaming (gambling) winnings to prize winners? | 1c | | ļ |
| | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | 5 三 | | - |
| | Statements, filed for the calendar year ending with or within the year covered by this return . 2a | 5 | - 5 | -1 |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Х | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 1 1 | - | · |
| 3 a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | Х |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | |
| | account)? | 4a | . Fr. 12 | X |
| | If "Yes," enter the name of the foreign country ► | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts | | (本) | 100 |
| | (FBAR) | | <u> </u> | <u>X</u> |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | - | X |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | ^ |
| | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | 6a | ĺ | х |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 0a | | |
| | | 6b | | |
| | gifts were not tax deductible? | 16.2 | المرا ال | |
| | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | · 电温 | 一直 | ئىردا ئۇسۇ ئورلىيىچۇ بو |
| | and services provided to the payor? | 7a | | 1-1-22 |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | 1 | | |
| | required to file Form 8282? | 7c | | |
| | If "Yes," indicate the number of Forms 8282 filed during the year | | 1 | |
| | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | <u> </u> |
| | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | |
| | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| _ | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | St. | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 : | Sponsoring organizations maintaining donor advised funds. | 塑造 | | |
| a ' | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
|) : | Section 501(c)(7) organizations. Enter | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b (| Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Lab | j. | | |
| | Section 501(c)(12) organizations. Enter | | | |
| | Gross income from members or shareholders | | | |
| | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year [12b] | | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | 40 | | |
| | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O | · | | |
| | Enter the amount of reserves the organization is required to maintain by the states in which | , | : | |
| | the organization is licensed to issue qualified health plans | | | |
| t | | | | |
| c i | Enter the amount of reserves on hand | 145 | | × |
| c ! 4a ! | Enter the amount of reserves on hand | 14a 14b | | Х |

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below and for a "No

response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 21 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O b Enter the number of voting members included in line 1a, above, who are independent 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with Х 2 Did the organization delegate control over management duties customarily performed by or under the direct 3 Х 3 supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . 4 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... 5 Did the organization become aware during the year of a significant diversion of the organization's assets?.... X 6 ĥ Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following Х 8a Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at Х the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) Yes No 10a Х b If "Yes." did the organization have written policies and procedures governing the activities of such chapters. 10b affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . 11a 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?. b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy?....... 13 14 14 Did the organization have a written document retention and destruction policy?.......... Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X 15a Х 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed ▶_____ Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) 18 available for public inspection. Indicate how you made these available. Check all that apply X Upon request Another's website Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and 19 financial statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's books and records > 20 WCMA / JOHN UMHOEFER 8030 EXCELSIOR DRIVE SUITE 305 MADISON, WI 53717 608-828-4550 JSA Form 990 (2014)

F

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Part VII

Independent Contractors

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (A) Name and Title | (B) Average hours per Week (list any hours for related organizations below dotted line) | box, | unles | Pos heck ss pe | erson | e than control tor/trust Highest compensated employee | an | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|---|---|------|----------|----------------------|----------|---|-----|--|--|--|
| _(1)JIM_NATZKE | 1.00 | | | | | | | | | |
| DIRECTOR | 0 | Х | | | | | | 0 | 0 | (|
| (2) STEVE STETTLER | 1.00 | ., | | | | | | | | _ |
| PRESIDENT | 1.00 | X | \vdash | X | | ļ | | 0 | 0 | (|
| (3)ROB_BYRNE DIRECTOR | 0 | х | | | | | | 0 | 0 | (|
| (4)MIKE NEU | 1.00 | | | | | | | | | |
| SECRETARY | 0 | X | | X | L., | | | 0 | 0 | (|
| (5)BRUCE WORKMAN | 1.00 | | | | | | | | | |
| DIRECTOR | 0 | Х | | | _ | | L., | 0 | 0 | |
| _(6)DICK GROVES | 1.00 | | | | İ | | | | | |
| DIRECTOR | 0 | X | | | | | | 0 | 0 | |
| (7)JULIE STELLPFLUG SECOND VICE PRESIDENT | $\frac{1.00}{0}$ | х | | v | | | | _ | | , |
| (8)KIM HEIMAN | 1.00 | ^ | | Х | <u> </u> | | | 0 | 0 | |
| TREASURER | | Х | | х | | | | o | 0 | C |
| (9)BILL SCHWANTES | 1.00 | 71 | | | | | | | | |
| DIRECTOR | | х | | | | | | 0 | o | C |
| (10)KERRY HENNING | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | ol | o | C |
| (11)LAURIE OLM | 1.00 | | | | - | | | | | |
| DIRECTOR | 0 | Х | | | | | | 0 | o | 0 |
| (12)JOHN FRIDIRICI | 1.00 | | | | | | | | | |
| DIRECTOR | 0 | Х | | | | | | O | o | 0 |
| (13)DOUG WILKE | 1.00 | | | | | | | | | |
| DIRECTOR | 0 | X | |] | | | | 0 | 0 | 0 |
| (14)PHIL ROBNETT | 1.00 | | | | | | - } | | | |
| DIRECTOR | 0 | Х | | | | | | 0 | 0 | 0 |

Form 990 (2014)

| WISCONS | IN CHEES | SE M | AKE | RS | AS | ssoc | IA' | TION | 39 | 9-0712 | |
|--|---|-----------------------------------|--|---------|--------------|------------------------------|-----------------------|--------------------------------------|--|------------------|---|
| Part VII Section A. Officers, Directors, Tru | ıstees Ke | v Fm | olar | vee | 25 | and I | Hia | hest Compensat | ed Emplo | vees (c | Page { |
| (A) Name and title | (B) Average hours per week (list any hours for | (do r box, | (C) Position (do not check more than or box, unless person is both a officer and a director/truste | | | | one an tee) | (D) Reportable compensation from the | (E) Reportable compensation from related organizations | able ion from | (F) Estimated amount of other compensation |
| | related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | (W-2/1099 | 1 | from the organization and related organizations |
| 15) LUCY SCHWARTZ | 1.00 | ļ | | | | | | | | | , |
| DIRECTOR | 0 | X | | | | | <u> </u> | 0 | | 0 | |
| 16) CHRIS SIMON | 1.00 | | | J | | | | | | | (|
| FIRST VICE PRESIDENT 17) JEFF WIDEMAN | 1.00 | X | | X | | | | | | - 4 | |
| DIRECTOR | 1.00 | Х | | | | | | 0 | | o | (|
| 18) ANDY KOENIG | 1.00 | | - | | _ | | | | | | |
| DIRECTOR | 0 | Х | | | | | | 0 | | o | (|
| 19) JIM BLEICK | 1.00 | | | | | | | | | | |
| DIRECTOR | 0 | Х | | | | | | 0 | | o | (|
| 20) CHRIS SANDRETTI | 1.00 | | | | | | | | | | |
| DIRECTOR | 0 | X | | | | | | 0 | | 0 | |
| 21) KEN MEYERS | 1.00 | | | | | | | | | | _ |
| DIRECTOR | 0 | Х | | | | | <u> </u> | 0 | | U | (|
| 22) JOHN UMHOEFER EXECUTIVE DIRECTOR | 40.00 | İ | | х | | | | 207,763. | | 0 | 29,501. |
| EXECUTIVE DIRECTOR | 0 | | | ^ | _ | | _ | 201,763. | | | 29,301. |
| | | <u> </u> | | | | | | | | | |
| | | | | | | | | | | 1 | |
| | - | j | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 1b Sub-total | | | | | | | \blacktriangleright | 0 | | 0 | (|
| c Total from continuation sheets to Part VII, S | • | | | | | | | 207,763. | | 0 | 29,501. |
| d Total (add lines 1b and 1c) | | | | | | | <u> </u> | 207,763. | | 0 | 29,501. |
| 2 Total number of individuals (including but not reportable compensation from the organization | | _ | liste L | d at | oove | e) who | o re | eceived more than | \$100,000 | ot | |
| reportable compensation from the organization | | | | | | | | | | | Yes No |
| 3 Did the organization list any former office | er directo | r or | fru | eto | ا م | kov c | mn | Novee or highest | company | hates | |
| a Did the organization list any former office employee on line 1a? <i>If "Yes," complete Schedi</i> | ule J for suc | ch ind | ividi | ıal | c, · | | | inglies | | | 3 X |
| 4 For any individual listed on line 1a, is the organization and related organizations gre | sum of rep | ortab | le c | om | pen | satio | n aı | nd other compens | sation from | | |
| ındıvıdual | | | | | | | | | | | 4 X |
| 5 Did any person listed on line 1a receive or for services rendered to the organization? If "Ye | | | | | | | | | | | 5 X |
| Section B. Independent Contractors | | | | | | | | | | | |
| 1 Complete this table for your five highest com- compensation from the organization. Report of year | | | | | | | | | | | |
| (A) | | | | | | | | (B) | | | (C) |
| Name and business add | lress | | | | | | 1_ | Description of se | rvices | Co | ompensation |
| | | | | | | | \perp | | | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 0



| Pa | rt VII | | | | | . nu | | |
|--|---|---|--|--|---|--|---|--|
| , | | Check if Schedule O co | ontains a respor | se or note to a | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| Contributions, Gifts, Grants and Other Similar Amounts | 1a b c d e f | Fundraising events Related organizations Government grants (contributions, gifts, and similar amounts not included Noncash contributions included in | 1b 1c 1d 1d utions). 1e grants, 1 above . 1f | | | | | |
| Program Service Revenue | 2a b c d e f | CONFERENCE INCOME CHEESE CONTEST PROGRAM MEMBERSHIP DUES MEMBER DIRECTORY INCOME MEMBER EDUCATION SEMINARS All other program service rev Total. Add lines 2a-2f | s enue | 900099 900099 900099 900099 900099 | 724,882 374,287 292,275. 14,000. | 724,882. 374,287 292,275. 14,000 150 | | |
| Other Revenue | 3 4 5 6a b c d 7a b | and other similar amounts). Income from investment of Royalties | (i) Real (i) Securities 9,085. 9,085. sising | 102,335. 57,277. | 12,590. | | | 9,085 |
| Ott | c 9a b c 10a b c | Net income or (loss) from full Gross income from gaming See Part IV, line 19 Less direct expenses Net income or (loss) from gaming Gross sales of inventor returns and allowances | activities | > Business Code | 0 0 | | | 45,058 |
| | 12 | Total revenue See instruction | | | 1 472 327 | 1 405 504 | | 66 777 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX

| Check if Schedule O contains a response or note to any line in this Part IX | | | | | | | | |
|---|--|-----------------------|------------------------------------|---|---------------------------------------|--|--|--|
| | not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses | | | |
| 1 | Grants and other assistance to domestic organizations | | | 5 5 | • | | | |
| | and domestic governments. See Part IV, line 21 | 40,468. | ·~·· | <u> </u> | - | | | |
| 2 | Grants and other assistance to domestic | | | | 7. | | | |
| | individuals See Part IV, line 22 | 25,507. | | , , , - | , *- | | | |
| 3 | Grants and other assistance to foreign | | | | * ,; | | | |
| | organizations, foreign governments, and foreign | | | | *- <u>-</u> 7 | | | |
| | individuals See Part IV, lines 15 and 16 | 0 | | | | | | |
| 4 | Benefits paid to or for members | 0 | | | ~ . | | | |
| 5 | Compensation of current officers, directors, | | | | | | | |
| | trustees, and key employees | 233,400. | | | | | | |
| 6 | Compensation not included above, to disqualified | | | | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | | | | |
| | persons described in section 4958(c)(3)(B) | 0 | | | | | | |
| 7 | Other salaries and wages | 199,213. | | | | | | |
| 8 | Pension plan accruals and contributions (include | 1 | | | | | | |
| | section 401(k) and 403(b) employer contributions) | 50,229. | | | | | | |
| 9 | Other employee benefits | 27,569. | | | | | | |
| 10 | Payroll taxes | 20,696. | | | | | | |
| 11 | Fees for services (non-employees) | | | | | | | |
| а | Management | 0 | | | · · · | | | |
| b | Legal | 11,423. | | | | | | |
| C | Accounting | 14,543. | | | | | | |
| | Lobbying | 38,375. | | | | | | |
| | Professional fundraising services. See Part IV, line 17. | 0 | | | | | | |
| 1 | Investment management fees | U | | | | | | |
| g | Other (If line 11g amount exceeds 10% of line 25, column | | | | | | | |
| | (A) amount, list line 11g expenses on Schedule O) | 15,267. | | | | | | |
| 12 | Advertising and promotion | 14,975. | | | | | | |
| 13 | Office expenses | 24,150. | | | | | | |
| 14 | Information technology | 24,130. | | | | | | |
| 15 | Royalties | 40,268. | | | | | | |
| 16 | Occupancy | 27,045. | | | | | | |
| 17 | Travel | 2.70131 | | | | | | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | o | | | | | | |
| 19 | Conferences, conventions, and meetings | 403,475. | | ······································ | | | | |
| 20 | Interest | 0 | | · · · · · · · · · · · · · · · · · · · | | | | |
| 21 | Payments to affiliates | 0 | | | | | | |
| 22 | Depreciation, depletion, and amortization | 11,277. | | | | | | |
| 23 | Insurance | 1,406. | | | · · · · · · · · · · · · · · · · · · · | | | |
| 24 | Other expenses Itemize expenses not covered | 2 , 3 , 4 , 5 | | , | , ,, | | | |
| | above (List miscellaneous expenses in line 24e If | ' . | , , , , , | | J | | | |
| | line 24e amount exceeds 10% of line 25, column | ·- | | 5.00 | | | | |
| | (A) amount, list line 24e expenses on Schedule O) | - | `- | | - | | | |
| а | CHEESE CONTESTS | 236,295. | | | | | | |
| b | GROWING MILK INITIATIVE | 29,036. | | - | | | | |
| c | MEMBER EDUCATION & DEVELOPME | 9,912. | | | | | | |
| d | DUES AND SUBSCRIPTIONS | 11,429. | | | | | | |
| е | All other expenses | 30,690. | | | | | | |
| 25 | Total functional expenses Add lines 1 through 24e | 1,516,648. | | | | | | |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs | | | | | | | |
| | from a combined educational campaign and | | | | | | | |
| | fundraising solicitation Check here | | | İ | | | | |
| JSA | following SOP 98-2 (ASC 958-720) | <u> </u> | | | Form 990 (2014) | | | |

JSA 4E 1052 1 000 Form 990 (2014)

Form 990 (2014)

Page **11**

| _ | n 990 (| | | - | | | Page 11 | | |
|------------|---------|--|---------------------------|---|---|-------------|--|--|--|
| Pa | rt X | Balance Sheet | 4 - | 4 l 4b D | | | | | |
| | | Check if Schedule O contains a response or | note | to any line in this Pa | T | | T | | |
| | | | | | (A) Beginning of year | | (B) End of year | | |
| | 1 | | | | | | 14,486. | | |
| | 2 | Savings and temporary cash investments | | | 1,660,771. | 2 | 1,557,882. | | |
| | 3 | Pledges and grants receivable, net | nd grants receivable, net | | | | | | |
| | 4 | Accounts receivable, net | | | 19,475. | 4 | 9,918. | | |
| | 5 | Loans and other receivables from current and t | forme | r officers, directors, | | | | | |
| | | trustees, key employees, and highest co | mper | nsated employees | | | | | |
| | İ | Complete Part II of Schedule L | (| 5 | 0 | | | | |
| ω. | 6 | Loans and other receivables from other disqualified persit 4958(f)(1)), persons described in section 4958(c)(3)(B), and sponsoring organizations of section 501(c)(9) volu organizations (see instructions) Complete Part II of Sche | and ontary of dule L | contributing employers employees' beneficiary | | 6 | 0 | | |
| sets | 7 | Notes and loans receivable, net | | | (| 7 | 0 | | |
| Assets | 8 | Inventories for sale or use Prepaid expenses and deferred charges | | | | 8 | 0 | | |
| | 9 | Prepaid expenses and deferred charges | | ATCH. 4 | 44,973. | | 65,829. | | |
| | 10 a | Land, buildings, and equipment cost or | | | | | The figure of the second of th | | |
| | | other basis Complete Part VI of Schedule D | 10a | 148,515. | l | | 34,573. | | |
| | b | Less accumulated depreciation | 10b | 113,942. | 44,657. | | 34,573. | | |
| | 11 | Investments - publicly traded securities | | ATCH 5 | 249,854. | 11 | 255,721. | | |
| | 12 | Investments - other securities See Part IV, line 11 | | | | 12 | 0 | | |
| | 13 | Investments - program-related See Part IV, line 11 | C | 13 | 0 | | | | |
| | 14 | Intangible assets | C | 14 | 0 | | | | |
| | 15 | Other assets See Part IV, line 11 | ets See Part IV, line 11 | | | | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal | | | | | 1,938,409. | | |
| | 17 | Accounts payable and accrued expenses | | | 86,180. | 1 | 172,497. | | |
| | 18 | Grants payable | | | | | 118,162. | | |
| | 19 | Deferred revenue | | | 185,400. | | 93,545. | | |
| | 20 | Tax-exempt bond liabilities | | | C | 20 | 0 | | |
| es | 21 | Escrow or custodial account liability Complete Pa | | | L 17. 84 173 \$1. 27 38 1 | 21 | 0 | | |
| Labilities | 22 | Loans and other payables to current and fo | | | The state of the state of the state of the state of | | | | |
| lak | | trustees, key employees, highest compens | | | | 426 | 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | |
| | | disqualified persons Complete Part II of Schedule | | | | 22 | 0 | | |
| | 23 | Secured mortgages and notes payable to unrelate | | | 0 | 23 | 0 | | |
| | 24 | Unsecured notes and loans payable to unrelated t | | | | 24 | 0 | | |
| | 25 | Other liabilities (including federal income tax, p | - | | | | | | |
| | | parties, and other liabilities not included on lines | | • | , | 25 | | | |
| | 26 | of Schedule D | | | 429,683. | 25 26 | 384,204. | | |
| | 20 | Organizations that follow SFAS 117 (ASC 958), | | | 425,005. | 20 | ETHINGS ST | | |
| S | | complete lines 27 through 29, and lines 33 and | | There P 1-1 and | | | | | |
| Balances | 27 | | | | 1,598,666. | 27 | 1,554,205. | | |
| ala | 28 | Temporarily restricted net assets | • • • • | | 2,000,000 | 28 | 0 | | |
| <u>В</u> | 29 | Permanently restricted net assets | 0 | 29 | 0 | | | | |
| or Fund | | Organizations that do not follow SFAS 117 (ASC 958), complete lines 30 through 34 | | | | | | | |
| | 30 | Capital stock or trust principal, or current funds | | | 30 | | | | |
| Net Assets | 31 | Paid-in or capital surplus, or land, building, or equi | | 31 | | | | | |
| As | 32 | Retained earnings, endowment, accumulated inco | | 32 | | | | | |
| ē | 33 | Total net assets or fund balances | 1,598,666. | | 1,554,205. | | | | |
| _ | 34 | Total liabilities and net assets/fund balances | | | 2,028,349. | 34 | 1,938,409. | | |
| | | | • • • • | · · · · · · · · · · · · · · · · · · · | _,020,040. | J4 | 1,330,403. | | |

Form **990** (2014)

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Form **990** (2014)

| | 90 (2014) | | | Pa | ige 12 |
|-------------|--|-----------|----------------|--------------|-------------|
| Par | XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | <u></u> | | X |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 72,3 | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1,5 | 16, | 648. |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | _ | 44, | 321. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 1,5 | 98, | 666. |
| 5 | Net unrealized gains (losses) on investments | 5 | | 13,6 | 640. |
| 6 | Donated services and use of facilities | 6 | | | (|
| 7 | Investment expenses | 7 | | | C |
| 8 | Prior period adjustments | 8 | | | (|
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | 13,5 | 500. |
| 10 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 33, column (B)) | 10 | 1,5 | 54,2 | 205. |
| <u>Part</u> | XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | . . | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990 Cash X Accrual Other | |) 573 \$1.4 | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," ex | kplain in | - 1 | 5 77 3 | |
| | Schedule O | | | ي د اعواد | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | Х |
| | If "Yes," check a box below to indicate whether the financial statements for the year were com | piled or | 日浸出 | | 22. |
| | reviewed on a separate basis, consolidated basis, or both | | 1,5 | = 10 5 1 | \$ |
| | Separate basis Consolidated basis Both consolidated and separate basis | | 2. | | 2 . , T., |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audit | ed on a | 1 3 m | | |
| | separate basis, consolidated basis, or both | | | | à, |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | 2 | 2 N. |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for of | versight | | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent according | | | | |
| | If the organization changed either its oversight process or selection process during the tax year, ex | | 27 | | 2.6 |
| | Schedule O | | Partition | 1.2 | in a second |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set | forth in | | | |
| | the Single Audit Act and OMB Circular A-133? | | 3a | | Х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo | ergo the | | | |
| | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits. | lits | 3b | [| |

FILED UNDER EXTENSION

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

► Complete if the organization is described below ► Attach to Form 990 or Form 990-EZ. ▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-B.

| | e organization answered "Yes," (see separate instructions), thei | to Form 990, Part IV, line 5 (Proxy n | lax) (see separate ii | istructions) or Form 990- | EZ, Part V, line 35c (Prox |
|-----|---|--|-----------------------|--|--|
| | Section 501(c)(4), (5), or (6) org | anizations Complete Part III | | | |
| | e of organization | | | Employer ide | ntification number |
| NIS | CONSIN CHEESE MAKER | S ASSOCIATION | | 39-07 | 12619 |
| Pai | rt I-A Complete if the o | organization is exempt under | section 501(c) or | is a section 527 organ | nization. |
| 1 | Provide a description of the | organization's direct and indirect | political campaign ac | ctivities in Part IV | |
| 2 | Political expenditures | | | ▶\$ | |
| 3 | Volunteer hours | | <i></i> | | |
| | | | | | |
| Par | | organization is exempt under | | | |
| 1 | Enter the amount of any exc | cise tax incurred by the organization | on under section 495 | 5 ▶\$ | |
| 2 | Enter the amount of any exc | cise tax incurred by organization m | anagers under secti | on 4955 ▶ \$ | |
| 3 | If the organization incurred a | a section 4955 tax, did it file Form | 4720 for this year? | | . Yes No |
| 4 a | Was a correction made? | | <i></i> | | Yes No |
| | If "Yes," describe in Part IV | | | | |
| Par | t I-C Complete if the c | organization is exempt under | section 501(c), ex | ccept section 501(c)(3 |). |
| 1 | Enter the amount directly e | expended by the filing organization | n for section 527 ex | xempt function | |
| | activities | | . <i></i> | | |
| 2 | Enter the amount of the filir | ng organization's funds contributed | d to other organizati | ons for section | |
| | 527 exempt function activiti | es | | ▶\$ | |
| 3 | Total exempt function expe | enditures Add lines 1 and 2 Er | iter here and on Fo | orm 1120-POL, | |
| | line 17b | | | ▶\$ | |
| 4 | | e Form 1120-POL for this year? | | | |
| 5 | | and employer identification numb | | | |
| | organization made payment | s For each organization listed, er | iter the amount paid | from the filing organiz | ation's funds. Also enter |
| | | tributions received that were prom nd or a political action committee (| | | |
| | | | 1 | 1 | |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from | (e) Amount of political contributions received and |
| | | | | filing organization's funds If none, enter -0- | promptly and directly |
| | | | | Tarias il mono, ornor s | delivered to a separate |
| | | | | | political organization If |
| | | | 1 | | none, enter -0- |
| 1) | | | | | |
| | | |] | | |
| 2) | | | | | • • |
| | | | | | |
| 3) | | | | | |
| | | | | | |
| 4) | | | | | |
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| 5) | | | | | |
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| 5) | | | | | |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2014

Schedule C (Form 990 or 990-EZ) 2014

f Grassroots lobbying expenditures

| | (election under section 501(h)). | (| (a) | (b) | |) | |
|-------------|--|---------|----------|-----------|----------|--------------|--------------|
| | each "Yes," response to lines 1a through 11 below, provide in Part IV a detailed cription of the lobbying activity | Yes | No | | Amo | unt | |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of | | | 3. | | - | |
| a b | Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | | , | | |
| c d | Media advertisements? Mailings to members, legislators, or the public? | | | | | | |
| e f | Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? | | | | | | |
| g h : | Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? | | | | | | |
| J 2a | Other activities? Total Add lines 1c through 1: Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | 1:6. | | | · | |
| b | If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | 1. | | * | - ` | | |
| d | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | | (, r , f | 7, 2 |
| Pa | t III-A Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6). | l(c)(5) |), or s | section |) | | |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | | | 1 | Yes | No X |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | | 2 | | Х |
| 3 | Did the organization agree to carry over lobbying and political expenditures from the prior year? till-B Complete if the organization is exempt under section 501(c)(4), section 501 | | <u> </u> | <u></u> | 3 | Х | <u> </u> |
| 1 | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes." Dues, assessments and similar amounts from members | | b) Pa | ırt III-A | , line | 3, is | .27 |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amorpolitical expenses for which the section 527(f) tax was paid). | | of | | | | <u> </u> |
| a b | Current year Carryover from last year | | | 2a 2b | | 62 | ,78; ,21; |
| с 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) du | | | 2c 3 | | 116 58 | , 99 , 45 |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion excess does the organization agree to carryover to the reasonable estimate of nondeductible I and political expenditure next year? | obbyır | ng | 4 | | 58 | ,542 |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | <u></u> | · · · · | 5 | | | |
| Prov | Supplemental Information ide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliate e instructions), and Part II-B, line 1. Also, complete this part for any additional information | d gro | up list |), Part | II-A, lı | nes 1 | and |
| | | | | | | | |
| | | | | | | | |
| | | | | | | - | |
| | | | | | | | |
| | | | - | <u>.</u> | | | |
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Schedule C (Form 990 or 990-EZ) 2014

Page 4

Supplemental Information (continued)

SCHEDULE D (Form 990)

Supplemental Financial Statements
► Complete if the organization answered "Yes" to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs gov/form990

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

Inspection Employer identification number

| WI | SCONSIN CHEESE MAKERS ASSOCIATION | 39-0712619 |
|------|--|---|
| Pá | art I Organizations Maintaining Donor Advised Funds or Other Similar Funds or | or Accounts. |
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 6 | |
| | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | |
| 2 | Aggregate value of contributions to (during year) | |
| 3 | Aggregate value of grants from (during year) . | |
| 4 | Aggregate value at end of year | |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held | in donor advised |
| | funds are the organization's property, subject to the organization's exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant | funds can be used |
| | only for charitable purposes and not for the benefit of the donor or donor advisor, or for | any other purpose |
| | conferring impermissible private benefit? | Yes No |
| Pa | art II Conservation Easements. | |
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 7 | |
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply) | |
| | Preservation of land for public use (e.g., recreation or education) Preservation | of a historically important land area |
| | Protection of natural habitat Preservation | n of a certified historic structure |
| | Preservation of open space | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conservation contribution i | |
| | easement on the last day of the tax year | Held at the End of the Tax Year |
| а | Total number of conservation easements | 2a |
| b | Total acreage restricted by conservation easements | 2b |
| С | Number of conservation easements on a certified historic structure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired after 8/17/06, and not on a | |
| | historic structure listed in the National Register | 2d |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or termi | nated by the organization during the |
| | tax year > | |
| 4 | Number of states where property subject to conservation easement is located ▶ | |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspec | ction, handling of |
| | violations, and enforcement of the conservation easements it holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation ear | sements during the year |
| | > | |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easeme | ents during the year |
| | ▶ \$ | |
| В | Does each conservation easement reported on line 2(d) above satisfy the requirements of s | |
| | and section 170(h)(4)(B)(ii)? | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation easements in its revenue an | nd expense statement, and |
| | balance sheet, and include, if applicable, the text of the footnote to the organization's finance | cial statements that describes the |
| | organization's accounting for conservation easements | |
| Pε | Organizations Maintaining Collections of Art, Historical Treasures, or Othe | er Similar Assets. |
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 8 | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its | revenue statement and balance sheet |
| | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its works of art, historical treasures, or other similar assets held for public exhibition, edupublic service, provide, in Part XIII, the text of the footnote to its financial statements that determined to the service of the service of the footnote to its financial statements. | ucation, or research in furtherance of scribes these items |
| b | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its i | |
| - | works of art, historical treasures, or other similar assets held for public exhibition, edu | |
| | public service, provide the following amounts relating to these items | • |
| | (i) Revenue included in Form 990, Part VIII, line 1 | > \$ |
| | (ii) Assets included in Form 990, Part X | |
| 2 | If the organization received or held works of art, historical treasures, or other similar | |
| | following amounts required to be reported under SFAS 116 (ASC 958) relating to these item | • • • |
| а | Revenue included in Form 990, Part VIII, line 1 | |
| b | Assets included in Form 990, Part X | |
| or i | Paperwork Reduction Act Notice, see the Instructions for Form 990. | Schedule D (Form 990) 2014 |

| Pag | e | 2 |
|-----|---|---|
| | | |

| Pa | Organizations Waintaining C | ollections of Art, His | torical Treasures | , or Other Simil | ar Assets (continued) |
|--------|--|---------------------------|--------------------------|-----------------------|------------------------------|
| 3 | Using the organization's acquisition, ac | cession and other reco | ords chack any of the | he following that | are a cianificant use of ite |
| 3 | collection items (check all that apply) | occasion, and other reco | ilus, check ally of th | ne ronowing that a | are a significant use of its |
| а | Public exhibition | d [| Loan or exchang | ie programs | |
| b | Scholarly research | e | | · - | |
| c | Preservation for future generation | | | | |
| 4 | Provide a description of the organization | | lain how they furthe | or the organization | 's exempt purpose in Port |
| 4 | XIII | orra conections and expi | an now they fulfile | i the organization | s exempt purpose in Part |
| 5 | During the year, did the organization sol | icit ar racalva danations | of art. bistorical trans | suras ar athar simi | lor |
| 3 | assets to be sold to raise funds rather that | | | | |
| Dai | rt IV Escrow and Custodial Arrang | | | | |
| па | or reported an amount on For | | ne organization an | isweied res to | ronn 990, rantiv, line 9, |
| | or reported an amount of For | 111 000, 1 art X, 1110 21 | | | |
| 12 | Is the organization an agent, trustee, cu | stadian or other interme | diany for contribution | e or other accete no | \ |
| ıa | included on Form 990, Part X? | | • | | |
| h | If "Yes," explain the arrangement in Par | | | | Yes No |
| U | in res, explain the arrangement in rar | t Am and complete the ic | JIIOWII IG LADIE | | .mount |
| С | Beginning balance | | - | | anount |
| 4 | Additions during the year | | | | |
| e | Distributions during the year | | | | |
| f | | | | | |
| | Ending balance | | | | ability? Yes No |
| | If "Yes," explain the arrangement in Par | | | | |
| | rt V Endowment Funds. Complete | | | | |
| rai | | Current year (b) Pri | | | |
| 1a | Pogunning of your holonoo | | or year (c) Two ye | als back (u) Titlee y | (e) Four years back |
| b | Contributions | | | | |
| _ | Net investment earnings, gains, | | | | |
| · | and losses | | | | |
| а | Grants or scholarships | | | | |
| | Other expenditures for facilities | | | | |
| C | and arearems | | | | |
| f | Administrative expenses | | | | |
| | End of year balance | | | | |
| g 2 | Provide the estimated percentage of the | gustant year and balance | 2 (leas 1a, solumn (a) |) hold on | |
| a | Board designated or quasi-endowment | Surrent year end balance | e (line 1g, column (a) | neid as | |
| b | | % [/] | | | |
| | Temporarily restricted endowment | % | | | |
| · | The percentages in lines 2a, 2b, and 2c | | | | |
| 3a | Are there endowment funds not in the po | • | ation that are held a | nd administered for | the |
| | organization by | occoolen of the organiza | ation that are note at | na aaministerea for | Yes No |
| | (i) unrelated organizations | | | | |
| | 4444 | | | | (|
| h | If "Yes" to 3a(ii), are the related organization | | | | |
| 4 | Describe in Part XIII the intended uses of | • | | • • • • • • • • • • • | |
| | t VI Land, Buildings, and Equipme | | William Change | | |
| rai | Complete if the organization a | inswered "Yes" to Forr | n 990, Part IV, line | 11a See Form 9 | 990, Part X, line 10 |
| | Description of property | (a) Cost or other basis | (b) Cost or other basis | (c) Accumulated | (d) Book value |
| 12 | Land | (investment) | (other) | depreciation | |
| b | Buildings | | | 八学经,是""是董政政政" | |
| | Leasehold improvements | | | | |
| d | Equipment | | 148,515. | 113,942. | 34,573. |
| | - | | 140,313. | 113,342 | |
| | Other | | V column (P) line 4: | 0(0) | 34,573. |
| ota | i. Add lines ta tillough te (Column (d) m | usi equal FUIII 990, Part | A, COIUITIN (B), IINE 10 | <u> </u> | |
| | | | | | Schedule D (Form 990) 2014 |

| Schedule | n: | (Form | 9901 | 2014 | |
|----------|----|-------|------|------|--|
| | | | | | |

| Part VII • Investments - Other Securities. Complete if the organization answered | I "Yes" to Form 990. | , Part IV, line 11b See Form 990, | Part X, line 12 |
|--|----------------------|--|---|
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuat Cost or end-of-year mark | lion |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | · · · · · · · · · · · · · · · · · · · |
| (D) | | | |
| <u>(E)</u> (F) | | | |
| | | | |
| (H) | | | |
| Total (Column (b) must equal Form 990, Part X, col (B) line 12) ▶ | | | |
| Part VIII Investments - Program Related. | | 1 | |
| Complete if the organization answered | "Yes" to Form 990 | , Part IV, line 11c See Form 990, | Part X, line 13 |
| (a) Description of investment | (b) Book value | (c) Method of valua Cost or end-of-year mark | tion |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| _(4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | - |
| (9) Total (Column (b) must equal Form 990, Part X, col (B) line 13) ▶ | | - 1, 1 E 1 1 E 2 | |
| Part IX Other Assets. | | | , |
| Complete if the organization answered | "Yes" to Form 990. | Part IV, line 11d See Form 990, | Part X, line 15 |
| | scription | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col (B) II Part X Other Liabilities. | ine 15) | | |
| Complete if the organization answered line 25 | l "Yes" to Form 990 | , Part IV, line 11e or 11f See Forr | n 990, Part X, |
| 1. (a) Description of liability | (b) Book valu | ie is a second s | |
| (1) Federal income taxes | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | l l | | |

Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ▶ 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

(7) (8)

14114

| Page | Δ |
|------|---|
| | |

| Part | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" to Form 990, Part IV, line 12a | n. | |
|--------|--|----------|------------------------|
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | 1,515,964. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | <u> </u> |
| - a | Net unrealized gains (losses) on investments 2a -13,640. | - | |
| b | Donated services and use of facilities 2b | . 1 | |
| c | Recoveries of prior year grants 2c | | |
| d | Other (Describe in Part XIII) 2d 57,277 | | |
| e | Add lines 2a through 2d | 2e | 43,637. |
| 3 | Subtract line 2e from line 1 | 3 | 1,472,327. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | - | |
| b | Other (Describe in Part XIII) 4b | | |
| c | | 4c | |
| 5 | Add lines 4a and 4b Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) | 5 | 1,472,327. |
| Part | | | 1,1,2,32,1 |
| rait | Complete if the organization answered "Yes" to Form 990, Part IV, line 12a | | |
| 1 | Total expenses and losses per audited financial statements | 1 | 1,573,925. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | - | |
| а | Deserted comments and transferred to a | v 11 | |
| b | Draw year advistments | | |
| c | Other leader | | |
| d | Other losses Other (Describe in Part XIII) 2d 57, 277. | - | |
| e | Add lines 2a through 2d | 2e | 57,277. |
| 3 | Subtract line 2e from line 1 | 3 | 1,516,648. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1 | 17 1 | · · · |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 12 | |
| b | Other (December in Bort VIII.) | | |
| c | Add lines 4a and 4b | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | 5 | 1,516,648. |
| | XIII Supplemental Information. | <u> </u> | ··· |
| Provid | e the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Pa t XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform | | ne 4, Part X, line |
| | PAGE 5 | | |
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AKN06G N482

Part XIII Supplemental Information (continued)

PARTS XII & XIII, LINES 2D

OTHER INCOME AND EXENSES INCLUDED IN AUDITED FINANCIAL STATEMENTS NOT ON FORM 990:

SPECIAL EVENT EXPENSES OF \$57,277 ARE INCLUDED AS AN EXPENSE ITEM IN THE AUDITED FINANCIAL STATEMENTS. ON THE FORM 990, SPECIAL EVENT EXPENSES ARE PRESENTED ON FORM 990, PART VIII, LINE 8B ON THE STATEMENT OF REVENUE AND NETTED WITH SPECIAL EVENT REVENUE REFLECTED IN FORM 990, PART VIII, LINE 8C.

SCHEDULE G (Form 990 or 990-ÈZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a

Attach to Form 990 or Form 990-EZ

OMB No 1545-0047

Inspection

Department of the Treasury Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www irs gov/form990 Internal Revenue Service Name of the organization

Employer identification number

| WISC | CONSIN CHEESE MAKERS ASSO | CIATION | | | | 39-071261 | 9 |
|-------|---|---|-------------|---|-----------------------------------|---|---|
| Part | Fundraising Activities. Conform 990-EZ filers are not | | | | "Yes" to Form 9 | 90, Part IV, line | 17 |
| 1 | Indicate whether the organization ra | | | | activities Check : | all that apply | |
| a | Mail solicitations | e | | _ | non-government g | | |
| b | Internet and email solicitations | f | | | government grant | | |
| | Phone solicitations | | | _ | ising events | 3 | |
| C | | 9 | Spe | olai lullulai | ising events | | |
| d | In-person solicitations | | 41 | | | | |
| | Did the organization have a written or key employees listed in Form 990 If "Yes," list the ten highest paid incompensated at least \$5,000 by the | 0, Part VII) or entity dividuals or entities | y in connec | tion with p | rofessional fundra | ising services? | Yes No fundraiser is to be |
| | (i) Name and address of individual or entity (fundraiser) | (ii) Activity | custody o | draiser have or control of outlons? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | |
| 1 | | | | | | | |
| 2 | | | | | | | |
| 3 | | | | | | | |
| 4 | | | | | | | |
| 5 | | | | | | | |
| 6 | | | | | | | |
| 7 | | | | | | | |
| 8 | | | | | | | |
| 9 | | | - | | | | |
| 10 | | | | | | | |
| Total | | | | | | | |
| 3 | List all states in which the organization or licensing | ation is registered of | or licensed | to solicit | contributions or | has been notified | it is exempt from |
| | | | | | | | |
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| | · · · · · · · · · · · · · · · · · · · | | | | | | |
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| Schedule 6 | (Form | 990 or | 990-EZ | 2014 |
|------------|-------|--------|--------|------|
| Part II | ٠F١ | undra | ising | Even |

| · Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported m | nore |
|--|--------|
| than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events | s with |
| gross receipts greater than \$5,000 | |

| | | gross receipts greater than \$5,0 | 00 | | | |
|-----------------|------|---|-----------------------------|----------------------------|---------------------------------------|--|
| | | | (a) Event #1 GOLF OUTING | (b) Event #2 TRAP SHOOTING | (c) Other events | (d) Total events (add col (a) through |
| | | | (event type) | (event type) | (total number) | col (c)) |
| Revenue | 1 | Gross receipts | 95,715. | 6,620. | | 102,335 |
| | | Less Contributions | 05 715 | 6,620. | · | 102,335 |
| | | line 2) | 95,715. | 0,620. | | 102,333 |
| | 4 | Cash prizes | | | | |
| | 5 | Noncash prizes | 3,294. | | | 3,294 |
| sesue | 6 | Rent/facility costs | 23,738. | | | 23,738 |
| Direct Expenses | 7 | Food and beverages | 13,803. | | | 13,803 |
| Direc | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | 14,333. | 2,109. | | 16,442 |
| | 10 | Direct expense summary Add lines | 4 through 9 in column (d |) | > | 57,277 |
| | | Net income summary Subtract line 1 | 10 from line 3, column (d |) <u></u> | <u> ▶</u> | 45,058 |
| Pa | rt l | Gaming. Complete if the org than \$15,000 on Form 990-E | anization answered "Y | es" to Form 990, Pari | t IV, line 19, or repo | rted more |
| o) | | παπ ψ15,000 οπ 1 οππ 300 Ε | | (b) Pull tabs/instant | (c) Other gaming | (d) Total gaming (add |
| Revenue | | | (a) Bingo | bingo/progressive bingo | (c) Other gaming | col (a) through col (c)) |
| Re | 1 | Gross revenue | | | | |
| | | | | | | |
| ses | 2 | Cash prizes | | | | |
| rect Expenses | 3 | Noncash prizes | | | | |
| Direct | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | | | Yes% | 1 | Yes% | |
| | 6 | Volunteer labor | No | No | No | The said of the section of |
| | 7 | Direct expense summary Add lines 2 | 2 through 5 in column (d |) | | |
| | 8 | Net gaming income summary Subtra | act line 7 from line 1, col | umn (d) | <u>.</u> | |
| 9 | | nter the state(s) in which the organization licensed to conduct t | | | | Yes No |
| | | "No," explain | J | | · · · · · · · · · · · · · · · · · · · | |
| | _ | | | | | |
| | | /ere any of the organization's gaming "Yes," explain | licenses revoked, suspe | ended or terminated durin | g the tax year? | Yes No |
| | _ | | | | | |
| | | · · · | | | | |

WISCONSIN CHEESE MAKERS ASSOCIATION

39-0712619

| Name ► Gaming manager compensation ► \$ Description of services provided ► Director/officer | e of a trust of the control of the c | or a membe | er of a partners | thip or other er | . 13a . 13b | Yes Yes | No No % |
|---|--|-----------------|---------------------|------------------|----------------|----------|----------|
| Is the organization a grantor, beneficiary or trustee of formed to administer charitable gaming? | e of a trust of the control of the c | or a membe | er of a partners | thip or other er | . 13a . 13b | | No |
| formed to administer charitable gaming? | ed in epares the | organization | | cial events bo | 13a . 13b | Yes | % |
| Indicate the percentage of gaming activity conducted a The organization's facility | ed in epares the hird party | organization | | | . 13a | | % |
| a The organization's facility b An outside facility 14 Enter the name and address of the person who preprecords Name ▶ Address ▶ 15 a Does the organization have a contract with a thir revenue? b If "Yes," enter the amount of gaming revenue receive amount of gaming revenue retained by the third party c If "Yes," enter name and address of the third party Name ▶ Address ▶ 16 Gaming manager information Name ▶ Description of services provided ▶ Director/officer | epares the | organization | , o's gaming/spe | | . 13b | | |
| b An outside facility | epares the | organization | , o's gaming/spe | | . 13b | | |
| Name ► | epares the | e organization | n's gaming/spe | ecial events bo | | | |
| Name ► Address ► Does the organization have a contract with a thir revenue? If "Yes," enter the amount of gaming revenue receive amount of gaming revenue retained by the third party If "Yes," enter name and address of the third party Name ► Address ► Gaming manager information Name ► Description of services provided ► Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to material to the services are the services and the services are | hırd party | | | | oks and | | |
| Address Does the organization have a contract with a thir revenue? If "Yes," enter the amount of gaming revenue receive amount of gaming revenue retained by the third party If "Yes," enter name and address of the third party Name Address Gaming manager information Name Gaming manager compensation Description of services provided Director/officer Employee Mandatory distributions a Is the organization required under state law to manager in the provided in | hird party | | | · | | | |
| 15 a Does the organization have a contract with a third revenue? b If "Yes," enter the amount of gaming revenue received amount of gaming revenue retained by the third party c If "Yes," enter name and address of the third party Name ▶ Address ▶ Gaming manager information Name ▶ Description of services provided ▶ Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager information in the party is a contract with a third revenue revenue received amount of gaming revenue received amo | hird party | | | | . | | |
| revenue? b If "Yes," enter the amount of gaming revenue receive amount of gaming revenue retained by the third party c If "Yes," enter name and address of the third party Name ▶ Address ▶ Gaming manager information Name ▶ Gaming manager compensation ▶ \$ Description of services provided ▶ Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager to the party of the party of the party of the third party of the party of the third party of the party of the third party of the party of the third party of the party of the third party of the | | | | | · | | |
| b If "Yes," enter the amount of gaming revenue receive amount of gaming revenue retained by the third party c If "Yes," enter name and address of the third party Name ▶ Address ▶ Gaming manager information Name ▶ Description of services provided ▶ Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to mate | | | | | | | _ |
| amount of gaming revenue retained by the third party c If "Yes," enter name and address of the third party Name ▶ Address ▶ Gaming manager information Name ▶ Gaming manager compensation ▶ Description of services provided ▶ Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager information in the st | ived by the | | | | | Yes _ | No |
| c If "Yes," enter name and address of the third party Name ▶ Address ▶ 16 Gaming manager information Name ▶ Gaming manager compensation ▶ \$ Description of services provided ▶ Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager third party | | | | | _ and the | | |
| Name ► Address ► 16 Gaming manager information Name ► Gaming manager compensation ► \$ Description of services provided ► Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager services. | ırty ▶ \$ | | | | | | |
| Address ► 16 Gaming manager information Name ► Gaming manager compensation ► \$ Description of services provided ► Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager. | | | | | | | |
| Name ► Gaming manager information Name ► Gaming manager compensation ► \$ Description of services provided ► Director/officer Employee Mandatory distributions a Is the organization required under state law to manager compensation. | | | | | | | |
| Name ► Gaming manager compensation ► \$ Description of services provided ► Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager compensation. | | · | _ | | _ | | |
| Gaming manager compensation ▶ \$ Description of services provided ▶ Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to manager compensation • • • • • • • • • • • • • • • • • • | | | | | | | |
| Description of services provided Director/officer Employee Mandatory distributions a Is the organization required under state law to ma | | | ~_ | | | | - |
| Director/officer Employee 17 Mandatory distributions a Is the organization required under state law to ma | | - | | | | | |
| 17 Mandatory distributions a Is the organization required under state law to ma | | | | | _ | | |
| a Is the organization required under state law to ma | I1 | Independent | contractor | | | | |
| a Is the organization required under state law to ma | | | | | | | |
| · | | ritable distrib | outions from t | he gaming c | roceeds to |) | |
| retain the state gaming license? | make charı | | | | | | No |
| b Enter the amount of distributions required under s | | | | | | | _ |
| or spent in the organization's own exempt activities d | | | | | • | | |
| Part IV Supplemental Information. Provide the ex | state law | e tax year 🕨 | by Part I, line | 2b, columr | ns (III) and | (v), and | |
| Part III, lines 9, 9b, 10b, 15b, 15c, 16, an | state law | | | de any addit | ional infor | mation | |
| (see instructions) | state law during the explanation | on required | e Also provi | | | | |
| | state law during the explanation | on required | e Also provi | | | | |

Schedule G (Form 990 or 990-EZ) 2014

FILED UNDER EXTERISION

SCHEDULEI (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

| ww.irs.gov/form990. | • |
|------------------------------------|---|
| 3 | |
| s af | |
| 990) and its instructions is at wi | |
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| and | |
| 990) | |
| (Form | |
| Schedule 1 | |
| about | |
| Information | |
| lack | l |

| 2014-0047 |
|-----------|
|-----------|

Open to Public

Employer identification number

| WIS | WISCONSIN CHEESE MAKERS ASSOCIATION | 39-0712619 | |
|-----|--|--------------------|---|
| Pal | Part I General Information on Grants and Assistance | | |
| - | Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and | or assistance, and | |
| | the selection criteria used to award the grants or assistance? | X | Ž |
| 7 | 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States | |] |

| Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization are Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed | Domestic Orc | yanizations an more than \$5, | nd Domestic Governments. C ,000 Part II can be duplicated | ernments. Come duplicated if | inizations and Domestic Governments. Complete if the organization answered "Yes" to Form 990, nore than \$5,000 Part II can be duplicated if additional space is needed | zation answered "Y | es" to Form 990, |
|--|--------------|----------------------------------|--|---------------------------------------|---|--|------------------------------------|
| | | | | | | | |
| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| (1) UNIVERSITY OF WISCONSIN FOUNDATION | | | | | | | SOIL TREATMENT SYSTE |
| SYSTEM RESEARCH & SPONSORED PROGRAMS | 39-0743975 | 501(C)(3) | 38,571 | | CASH | A/N | RESERRCH |
| (2) | | | | | | | |
| 7.00 | | | | | | | |
| (3) | | | | | | | |
| Jr | ļ | | | | | | |

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E

| 2 Enter total number of section 3 Enter total number of other o |
|---|
|---|

4E128B 1 000 AKN 0 6G N 4 B 2

Schedule I (Form 990) (2014)

Schedule I (Form 990) (2014)

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III

| Part III can be duplicated if additional space is needed | ice is needed | | | | |
|--|--------------------------|--------------------------|-----------------------------------|--|---|
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non cash assistance | (e) Method of valuation (book, FMV, appraisal other) | (f) Description of non-cash assistance |
| 1 SCHOLARSHIPS FOR COLLEGE STUDENTS | .5. | 15,000 | | N/A | N/A |
| 2 CHEESE DONATIONS FOR VARIOUS EVENTS | 4 | | 4,704 | COST | CHEESE |
| 3 WCMA SPONSORSHIP | 9 | 5,470. | | N/A | N/A |
| 4 FOREIGN TYPE CHEESE MAKERS ASSOCIATION | 1. | 333. | | N/A | N/A |
| 9 | | | | | |
| 9 | | | | | |
| 7 | | | | | |
| Part IV Supplemental Information. Complete this part information | | vide the informa | tion required in | Part I, line 2, Part III, | to provide the information required in Part I, line 2, Part III, column (b), and any other additional |

MONITORING THE USE OF GRANTS:

PART I, LINE 2

THE ORGANIZATION MONITORS ITS RESEARCH GRANTS TO THE UW BOARD OF REGENTS

THROUGH THE FREQUENT MEETINGS AND PHONE CONTACTS OF A PROJECT STEERING

COMMITTEE STAFFED BY WCMA'S EXECUTIVE DIRECTOR AND TWO WCMA MEMBERS.

OTHER AMOUNTS LISTED IN SCHEDULE I, PART III, CONSIST OF DONATIONS MADE

BY THE ORGANIZATION WHICH ARE NOT MONITORED AFTER DISBURSEMENT.

Schedule I (Form 990) (2014)

14114

SCHEDULE J (Form 990)

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23

► Attach to Form 990 ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990 OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

WISCONSIN CHEESE MAKERS ASSOCIATION

Employer identification number

39-0712619

| Par | Questions Regarding Compensation | | | |
|-----|--|------------|---------|------------|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form | | | |
| | 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | ł | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | ' | | |
| | If any of the house on the 4- are charled did the assessment of filling a visit of a standard did the | | | |
| D | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to | | | İ |
| | explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all | | | |
| | directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line | | | |
| | 1a ⁹ | 2 | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the | , | | |
| | organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a | | | |
| | related organization to establish compensation of the CEO/Executive Director, but explain in Part III | | | |
| | Compensation committee Written employment contract | , , | | , , , , , |
| | Independent compensation consultant Compensation survey or study | - | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | : ` | - بر ` | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing | , | | - 1 |
| | organization or a related organization | المعادية ا | | ٠ , |
| а | Receive a severance payment or change-of-control payment? | 4a | | X |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | Х |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | Х |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III | | | į, |
| | | 1 15,2 | 31. (* | 1 1 3 |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. | 1 | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any | | | - 4 |
| | compensation contingent on the revenues of | اندسا | السدات | |
| а | The organization? | 5a | | ļ |
| b | Any related organization? | 5b | | |
| _ | If "Yes" to line 5a or 5b, describe in Part III | | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any | 13.3 | 4 | 37 12 |
| | compensation contingent on the net earnings of | 1/1/2 | | <u> </u> |
| а | The organization? | 6a | | |
| b | Any related organization? | 6b | ar 1 2 | 2 |
| _ | If "Yes" to line 6a or 6b, describe in Part III | | | 22 |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed | | | |
| _ | payments not described in lines 5 and 6? If "Yes," describe in Part III | 7 | | |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject | | | |
| | to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe | | | |
| _ | ın Part III | 8 | g€/∓j\$ | . مقاومت ت |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | | 35 M | |
| | Regulations section 53 4958-6(c)? | 9 | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2014

Schedule J (Form 990) 2014

Page 2

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed Part II

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

| | | (B) Breakdown of W-2 and | f W-2 and/or 1099-Mis | for 1099-MISC compensation | | | H | į |
|----------------------|----------|--------------------------|-------------------------------------|---|-----------------------------|-----------------------------|--|--|
| (A) Name and Title | • | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | (U) volitakable benefits | (E) 10(a) (B) (B) (B) (B) (B) (B) (B) (B) (B) (B | (r) Compensation in column (B) reported as deferred in prior Form 990 |
| JOHN UMHOEFER | Ξ | 145,037. | 62,726. | 0 | 10,000. | 19,501. | 237,264. | 0 |
| 1 EXECUTIVE DIRECTOR | : € | 0 | | 0 | | 0 | | 0 |
| | ε | | | | | | | |
| 2 | ▣ | | | | | | | |
| | ε | | | | | | | |
| 3 | (II) | | | | | | | |
| | Ξ | | | | | | | |
| | (ii) | | | | | | | |
| |] (i) | | | | | | | |
| |] (ii) | | | | | | | |
| | (3) | | | | | | | |
| | (II) | | | | | | | |
| | (1) | | | | | | | |
| | Ξ | | | | | | | |
| £X | (E) | | | | | | | |
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| 13 | ▣ | | | | | | | |
| | € | | | | | | | |
| 14 | (i) | | | | | | | |
| | ε | | | | | | | |
| 15 | ⊞ | | | | | | | |
| | ε | | | | | | | |
| 16 | ▣ | | | | | | | |
| | | | | | | | Sche | Schedule J (Form 990) 2014 |

AKN06G N482

Schedule J (Form 990) 2014 Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Schedule J (Form 990) 2014

14114

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2014

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

WISCONSIN CHEESE MAKERS ASSOCIATION

Employer identification number

39-0712619

PART VI, SECTION A, LINE 9:

DIRECTORS WHO CANNOT BE REACHED AT THE ORGANIZATION'S MAILING ADDRESS:

MIKE NEU

CHR. HANSEN, INC.

9015 W. MAPLE STREET

MILWAUKEE, WI 53214

JEFF WIDEMAN

MAPLE LEAF CHEESE CO-OP

N890 TWIN GROVE ROAD

MONROE, WI 53566

STEVE STETTLER

DECATUR DAIRY, INC.

W1668 HWY F

BRODHEAD, WI 53520

ROB BYRNE

SCHREIBER FOODS INC.

PO BOX 19010

GREEN BAY, WI 54307

Name of the organization WISCONSIN CHEESE MAKERS ASSOCIATION Employer identification number 39-0712619

BRUCE WORKMAN

EDELWEISS CREAMERY

PO BOX 703

MONTICELLO, WI 53570

LAURIE OLM

PINE RIVER DAIRY INC.

10115 ENGLISH LAKE ROAD

MANITOWOC, WI 54220

DICK GROVES

CHEESE REPORTER

2810 CROSSROADS DRIVE, STE. 3000

MADISON, WI 53718

JULIE STELLPFLUG

CRYSTAL FARMS

450 N CP AVENUE

LAKE MILLS, WI 53551

KIM HEIMAN

NASONVILLE DAIRY, INC.

10898 HWY 10 WEST

MARSHFIELD, WI 54449

AKN06G N482

Name of the organization WISCONSIN CHEESE MAKERS ASSOCIATION

Employer identification number 39-0712619

BILL SCHWANTES

LYNN DAIRY, INC.

W1929 HWY 10

GRANTON, WI 54436

KERRY HENNING

HENNING CHEESE, INC.

20201 POINT CREEK ROAD

KIEL, WI 53042

JOHN FRIDIRICI

GRANDE CHEESE COMPANY

DAIRY ROAD

BROWNSVILLE, WI 53006

PHIL ROBNETT

HILMAR CHEESE COMPANY

PO BOX 910

HILMAR, CA 95324-0910

LUCY SCHWARTZ

DAIRY FARMERS OF AMERICA

1313 NORTH STAR DRIVE

ZUMBROTA, MN 55992

Name of the organization' WISCONSIN CHEESE MAKERS ASSOCIATION

Employer identification number 39-0712619

CHRIS SIMON

AGROPUR, INC.

2701 FREEDOM ROAD

APPLETON, WI 54913

ANDY KOENIG

BURNETT DAIRY COOPERATIVE

11631 STATE ROAD 70

GRANTSBURG, WI 54840

JIM BLEICK

GRAF CREAMERY, INC.

N4051 CREAMERY STREET

ZACHOW, WI 54182

JIM NATZKE

ALPINE SLICING & CHEESE CONVERSION

112 W 8TH STREET

MONROE, WI 53566

DOUG WILKE

FOREMOST FARMS USA

E 10889 PENNY LANE

BARABOO, WI 53913

Name of the organization WISCONSIN CHEESE MAKERS ASSOCIATION

Employer identification number 39-0712619

CHRIS SANDRETTI

SAPUTO CHEESE USA, INC.

3018 HELSAN DRIVE

RICHFIELD, WI 53076

KEN MEYERS

MCT DAIRIES, INC.

15 BLEEKER STREET

MILLBURN, NJ 07041

PART VI, SECTION B, LINE 11A

REVIEW PROCESS OF FORM 990:

THERE IS NO FORMAL REVIEW PROCESS IN PLACE OVER THE FORM 990 PRIOR TO ITS SUBMISSION TO THE INTERNAL REVENUE SERVICE. THE FORM 990 IS AVAILABLE FOR REVIEW TO BOARD MEMBERS UPON REQUEST.

PART VI, SECTION B, LINE 15A

PROCESS FOR DETERMINING ORGANIZATION'S EXECUTIVE DIRECTOR COMPENSATION:

PROCESS FOR DETERMINING EXECUTIVE DIRECTOR COMPENSATION IS CONDUCTED ANNUALLY BY THE BOARD OF DIRECTORS.

PART VI, SECTION C, LINE 19

DOCUMENTS AVAILABLE TO THE PUBLIC: DOCUMENTS MADE AVAILABLE TO THE PUBLIC UPON REQUEST.

Name of the organization® WISCONSIN CHEESE MAKERS ASSOCIATION Employer identification number 39-0712619

PART XI, LINE 9

OTHER CHANGES IN NET ASSETS OR FUND BALANCES:

PRIOR PERIOD ADJUSTMENT TO DECREASE ACCOUNTS PAYABLE RELATED TO AMOUNTS

RECORDED AS DUE IN PRIOR YEARS AND INCREASE BEGINNING NET ASSETS BY

\$13,500.

ATTACHMENT 1

FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES

DESCRIPTION

GRANTS

EXPENSES

REVENUE

CHEESE REPORTER

DAIRY FACTS NEWSLETTER AND DAIRY PROMOTION

TOTALS

FORM 990, PART VIII - INVESTMENT INCOME

ATTACHMENT 2

(A) (B) (C) (D) TOTAL RELATED OR UNRELATED **EXCLUDED** DESCRIPTION REVENUE EXEMPT REVENUE BUSINESS REV. REVENUE DIVIDEND INCOME 9,268. 9,268. INTEREST INCOME 3,322. 3,322.

> TOTALS 12,590.

ATTACHMENT 3

FORM 990, PART VIII - FUNDRAISING EVENTS

GROSS DIRECT NET DESCRIPTION INCOME EXPENSES INCOME SUMMER GOLF OUTING 95,715. 55,168. 40,547.

TRAP SHOOTING EVENT

6,620.

12,590.

2,109.

4,511.

| lame of the organization' WISCONSIN CHEESE MAKERS ASSOCIATION | ı | | oyer identification n 39-0712619 | umber |
|---|--|-----------------------------|-------------------------------------|--------------|
| FORM 990, PART VIII - FUNDRAISING E | | | CHMENT 3 (C | CONT'D) |
| DESCRIPTION | GROSS INCOME | DIRECT EXPENSES | | NET NCOME |
| COTALS | 102,335. | 57,277. | | 45,058 |
| | | ATTACHME | CNT 4 | |
| ORM 990, PART X - PREPAID EXPENSES | | = | | |
| DESCRIPTION | BEGINNING BOOK VALUE | | ENDING OK VALUE | |
| PREPAID EXPENSES | 44,973 | • | 65,829. | |
| TOTALS | 44,973 | <u> </u> | 65,829. | - |
| 101/125 | | ATTACHME | NT 5 | |
| ORM 990, PART X - INVESTMENTS - PU | JBLICLY TRADED SECURITE BEGINNING | IES ENDING | | COST |
| FORM 990, PART X - INVESTMENTS - PU | UBLICLY TRADED SECURITE BEGINNING BOOK VALUE | ENDING BOOK VAL | ; .UE | OR FM |
| FORM 990, PART X - INVESTMENTS - PU DESCRIPTION OPPENHEIMER MUTUAL FUNDS | BEGINNING BOOK VALUE 249,854. | ENDING BOOK VAL | ; ; ;,721. | |
| ORM 990, PART X - INVESTMENTS - PU | UBLICLY TRADED SECURITE BEGINNING BOOK VALUE | ENDING BOOK VAL | ; .UE | OR FM |
| ORM 990, PART X - INVESTMENTS - PU DESCRIPTION PPENHEIMER MUTUAL FUNDS TOTALS | BEGINNING BOOK VALUE 249,854. | ENDING BOOK VAL 255 | ; ; ;,721. | OR FM |
| FORM 990, PART X - INVESTMENTS - PU DESCRIPTION OPPENHEIMER MUTUAL FUNDS | BEGINNING BOOK VALUE 249,854. | ENDING BOOK VAL 255 ATTAC | ; ;,721. | OR FM |
| FORM 990, PART X - INVESTMENTS - PU DESCRIPTION OPPENHEIMER MUTUAL FUNDS TOTALS FORM 990, PART X - DEFERRED REVENUE | BEGINNING BOOK VALUE 249,854. 249,854. | ENDING BOOK VAL 255 ATTAC | HMENT 6 | OR FMV |