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Form 990-PF

Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

2014

Open to Public Inspection

Department of the Treasury Internal Revenue Service

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For calendar year 2014, or tax year beginning 01-01-2014, and ending 12-31-2014

Name of foundation THE JOTOM FOUNDATION
A Employer identification number 54-2014304
B Telephone number (see instructions) (757) 255-0846
C If exemption application is pending, check here
G Check all that apply
H Check type of organization
I Fair market value of all assets at end of year
J Accounting method

Table with 5 columns: (a) Revenue and expenses per books, (b) Net investment income, (c) Adjusted net income, (d) Disbursements for charitable purposes. Rows include Revenue (1-12) and Operating and Administrative Expenses (13-26), ending with Excess of revenue over expenses and disbursements, Net investment income, and Adjusted net income.

Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)

Part II Balance Sheets		Beginning of year			End of year		
		(a) Book Value	(b) Book Value	(c) Fair Market Value	(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1	Cash—non-interest-bearing					
	2	Savings and temporary cash investments	22,156	80,884	80,884		
	3	Accounts receivable ▶ _____ Less allowance for doubtful accounts ▶ _____					
	4	Pledges receivable ▶ _____ Less allowance for doubtful accounts ▶ _____					
	5	Grants receivable					
	6	Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)					
	7	Other notes and loans receivable (attach schedule) ▶ _____ 279,940 Less allowance for doubtful accounts ▶ _____		279,940	279,940		
	8	Inventories for sale or use					
	9	Prepaid expenses and deferred charges					
	10a	Investments—U S and state government obligations (attach schedule)					
	b	Investments—corporate stock (attach schedule)	679,660	322,599	322,599		
	c	Investments—corporate bonds (attach schedule)	227,839	192,046	192,046		
	11	Investments—land, buildings, and equipment basis ▶ _____ Less accumulated depreciation (attach schedule) ▶ _____					
	12	Investments—mortgage loans					
	13	Investments—other (attach schedule)	146,454	48,186	48,186		
	14	Land, buildings, and equipment basis ▶ _____ Less accumulated depreciation (attach schedule) ▶ _____					
15	Other assets (describe ▶ _____)						
16	Total assets (to be completed by all filers—see the instructions Also, see page 1, item I)	1,076,109	923,655	923,655			
Liabilities	17	Accounts payable and accrued expenses					
	18	Grants payable					
	19	Deferred revenue					
	20	Loans from officers, directors, trustees, and other disqualified persons					
	21	Mortgages and other notes payable (attach schedule)					
	22	Other liabilities (describe ▶ _____)					
	23	Total liabilities (add lines 17 through 22)		0			
Net Assets or Fund Balances	Foundations that follow SFAS 117, check here <input type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31.						
	24	Unrestricted					
	25	Temporarily restricted					
	26	Permanently restricted					
	Foundations that do not follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 31.						
	27	Capital stock, trust principal, or current funds	1,076,109	923,655			
	28	Paid-in or capital surplus, or land, bldg, and equipment fund					
29	Retained earnings, accumulated income, endowment, or other funds						
30	Total net assets or fund balances (see instructions)	1,076,109	923,655				
31	Total liabilities and net assets/fund balances (see instructions)	1,076,109	923,655				

Part III Analysis of Changes in Net Assets or Fund Balances

1	Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	1,076,109
2	Enter amount from Part I, line 27a	2	-14,966
3	Other increases not included in line 2 (itemize) ▶ _____	3	
4	Add lines 1, 2, and 3	4	1,061,143
5	Decreases not included in line 2 (itemize) ▶ _____	5	137,488
6	Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30	6	923,655

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co)	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo, day, yr)	(d) Date sold (mo, day, yr)
1 a SUNTRUST SALES TRANSACTIONS	P	2000-01-01	2014-01-01
b			
c			
d			
e			

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 601,313		450,372	150,941
b			
c			
d			
e			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69			(I) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h))
(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col (i) over col (j), if any	
a			150,941
b			
c			
d			
e			

2 Capital gain net income or (net capital loss)	{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 }	2	150,941
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0- in Part I, line 8		3	

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? Yes No
 If "Yes," the foundation does not qualify under section 4940(e) Do not complete this part

1 Enter the appropriate amount in each column for each year, see instructions before making any entries

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col (b) divided by col (c))
2013			
2012			
2011			
2010			
2009			

2 Total of line 1, column (d).	2	
3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years	3	
4 Enter the net value of noncharitable-use assets for 2014 from Part X, line 5.	4	
5 Multiply line 4 by line 3.	5	
6 Enter 1% of net investment income (1% of Part I, line 27b).	6	
7 Add lines 5 and 6.	7	
8 Enter qualifying distributions from Part XII, line 4.	8	

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See the Part VI instructions

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see page 18 of the instructions)

1a	Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1 Date of ruling or determination letter _____ (attach copy of letter if necessary—see instructions)		
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b	1	3,098
c	All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)		
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	2	
3	Add lines 1 and 2.	3	3,098
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)	4	
5	Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0-	5	3,098
6	Credits/Payments		
a	2014 estimated tax payments and 2013 overpayment credited to 2014	6a	1,470
b	Exempt foreign organizations—tax withheld at source	6b	
c	Tax paid with application for extension of time to file (Form 8868)	6c	
d	Backup withholding erroneously withheld	6d	
7	Total credits and payments Add lines 6a through 6d.	7	1,470
8	Enter any penalty for underpayment of estimated tax Check here <input checked="" type="checkbox"/> if Form 2220 is attached	8	1
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed	9	1,629
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	10	
11	Enter the amount of line 10 to be Credited to 2015 estimated tax <input type="checkbox"/> Refunded <input type="checkbox"/>	11	

Part VII-A Statements Regarding Activities

	Yes	No
1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?		No
b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for definition)? <i>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.</i>		No
c Did the foundation file Form 1120-POL for this year?		No
d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation <input type="checkbox"/> \$ _____ (2) On foundation managers <input type="checkbox"/> \$ _____		
e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers <input type="checkbox"/> \$ _____		
2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If "Yes," attach a detailed description of the activities.</i>		No
3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If "Yes," attach a conformed copy of the changes</i>		No
4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?		No
b If "Yes," has it filed a tax return on Form 990-T for this year?		No
5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If "Yes," attach the statement required by General Instruction T.</i>		No
6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?		No
7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If "Yes," complete Part II, col. (c), and Part XV.</i>	Yes	
8a Enter the states to which the foundation reports or with which it is registered (see instructions) <input type="checkbox"/> _____		
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? <i>If "No," attach explanation .</i>	Yes	
9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2014 or the taxable year beginning in 2014 (see instructions for Part XIV)? <i>If "Yes," complete Part XIV</i>	Yes	
10 Did any persons become substantial contributors during the tax year? <i>If "Yes," attach a schedule listing their names and addresses.</i>		No

Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions).	11		No
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12		No
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address N/A	13	Yes	
14	The books are in care of BOYCE SPADY & MOORE PLC Telephone no (757) 539-2953 Located at 1013 W WASHINGTON ST Suffolk VA ZIP+4 23434			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the year 15			
16	At any time during calendar year 2014, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) If "Yes", enter the name of the foreign country	16	Yes	No

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.			Yes	No
1a	During the year did the foundation (either directly or indirectly)			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
	(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
	(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
b	If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? <input type="checkbox"/> Organizations relying on a current notice regarding disaster assistance check here. <input type="checkbox"/>	1b		No
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2014? <input type="checkbox"/>	1c		No
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))			
a	At the end of tax year 2014, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2014? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes," list the years 20 ____, 20 ____, 20 ____, 20 ____			
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions) <input type="checkbox"/>	2b		No
c	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here 20 ____, 20 ____, 20 ____, 20 ____			
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
b	If "Yes," did it have excess business holdings in 2014 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (<i>Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2014.</i>) <input type="checkbox"/>	3b		No
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a		No
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2014?	4b		No

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

<p>5a During the year did the foundation pay or incur any amount to</p> <p>(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>(3) Provide a grant to an individual for travel, study, or other similar purposes? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions). <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>b If any answer is "Yes" to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Organizations relying on a current notice regarding disaster assistance check here. <input type="checkbox"/></p> <p>c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes," attach the statement required by Regulations section 53.4945–5(d).</p> <p>6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes" to 6b, file Form 8870.</p> <p>7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>b If yes, did the foundation receive any proceeds or have any net income attributable to the transaction? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p>	5b	No
6b	6b	No
7b	7b	No

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
See Additional Data Table				

2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000.

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE".

(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		

Total number of others receiving over \$50,000 for professional services. **▶**

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1 Cash donations to Boy Scouts of America	0
2 Cash donations to WHRO, a public broadcasting station	
3	
4	

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2	Amount
1	
2	
All other program-related investments. See instructions	
3	

Total. Add lines 1 through 3 **▶**

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , purposes		
a	Average monthly fair market value of securities.	1a	838,837
b	Average of monthly cash balances.	1b	37,409
c	Fair market value of all other assets (see instructions).	1c	0
d	Total (add lines 1a, b, and c).	1d	876,246
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation).	1e	0
2	Acquisition indebtedness applicable to line 1 assets.	2	
3	Subtract line 2 from line 1d.	3	876,246
4	Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see instructions).	4	13,144
5	Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4	5	863,102
6	Minimum investment return. Enter 5% of line 5.	6	43,155

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here and do not complete this part.)

1	Minimum investment return from Part X, line 6.	1	
2a	Tax on investment income for 2014 from Part VI, line 5.	2a	
b	Income tax for 2014 (This does not include the tax from Part VI).	2b	
c	Add lines 2a and 2b.	2c	
3	Distributable amount before adjustments Subtract line 2c from line 1.	3	
4	Recoveries of amounts treated as qualifying distributions.	4	
5	Add lines 3 and 4.	5	
6	Deduction from distributable amount (see instructions).	6	
7	Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1.	7	

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc , purposes		
a	Expenses, contributions, gifts, etc —total from Part I, column (d), line 26.	1a	176,200
b	Program-related investments—total from Part IX-B.	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , purposes.	2	
3	Amounts set aside for specific charitable projects that satisfy the		
a	Suitability test (prior IRS approval required).	3a	
b	Cash distribution test (attach the required schedule).	3b	
4	Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4	4	176,200
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions).	5	
6	Adjusted qualifying distributions. Subtract line 5 from line 4.	6	176,200

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2013	(c) 2013	(d) 2014
1 Distributable amount for 2014 from Part XI, line 7				
2 Undistributed income, if any, as of the end of 2014				
a Enter amount for 2013 only.				
b Total for prior years 20___, 20___, 20___				
3 Excess distributions carryover, if any, to 2014				
a From 2009.				
b From 2010.				
c From 2011.				
d From 2012.				
e From 2013.				
f Total of lines 3a through e.				
4 Qualifying distributions for 2014 from Part XII, line 4 ► \$ _____				
a Applied to 2013, but not more than line 2a				
b Applied to undistributed income of prior years (Election required—see instructions).				
c Treated as distributions out of corpus (Election required—see instructions).				
d Applied to 2014 distributable amount.				
e Remaining amount distributed out of corpus				
5 Excess distributions carryover applied to 2014 <i>(If an amount appears in column (d), the same amount must be shown in column (a).)</i>				
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5				
b Prior years' undistributed income Subtract line 4b from line 2b.				
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed.				
d Subtract line 6c from line 6b Taxable amount—see instructions				
e Undistributed income for 2013 Subtract line 4a from line 2a Taxable amount—see instructions				
f Undistributed income for 2014 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2015				
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions)				
8 Excess distributions carryover from 2009 not applied on line 5 or line 7 (see instructions) . . .				
9 Excess distributions carryover to 2015. Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9				
a Excess from 2010.				
b Excess from 2011.				
c Excess from 2012.				
d Excess from 2013.				
e Excess from 2014.				

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)

1a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2014, enter the date of the ruling.

b Check box to indicate whether the organization is a private operating foundation described in section 4942(j)(3) or 4942(j)(5)

2a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed

Tax year	Prior 3 years			(e) Total
(a) 2014	(b) 2013	(c) 2012	(d) 2011	
3,976	3,672	12,489	20,239	40,376
3,380	3,121	10,616	17,203	34,320
176,200	333,200	126,200	76,200	711,800
176,200	333,200	126,200	76,200	711,800

b 85% of line 2a

c Qualifying distributions from Part XII, line 4 for each year listed

d Amounts included in line 2c not used directly for active conduct of exempt activities

e Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c

3 Complete 3a, b, or c for the alternative test relied upon

a "Assets" alternative test—enter

(1) Value of all assets 923,655 1,076,109 1,263,851 1,252,569 4,516,184

(2) Value of assets qualifying under section 4942(j)(3)(B)(i)

b "Endowment" alternative test— enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed. 0

c "Support" alternative test—enter

(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)

(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii).

(3) Largest amount of support from an exempt organization

(4) Gross investment income

Part XV Supplementary Information (Complete this part only if the organization had \$5,000 or more in assets at any time during the year—see instructions.)

1 Information Regarding Foundation Managers:

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2))

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d

a The name, address, and telephone number or e-mail address of the person to whom applications should be addressed
 JOSHUA PRETLOW
 200 NORTH MAIN STREET
 SUFFOLK, VA 23434
 (757) 539-3488

b The form in which applications should be submitted and information and materials they should include
 WRITTEN REQUEST

c Any submission deadlines
 NONE

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors
 NONE

Part XV **Supplementary Information** (continued)

3 Grants and Contributions Paid During the Year or Approved for Future Payment

Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Amount
a <i>Paid during the year</i> COLONIAL VIRGINIA COUNCIL-BSA 11725 JEFFERSON AVENUE NEWPORT NEWS, VA 23606	NONE	501c3	LOCAL VIRGINIA COUNCIL THAT PROMOTES QUALITY YOUTH PROGRAMS FOR BOYS	175,000
WHRO 5200 HAMPTON BOULEVARD NORFOLK, VA 23508	NONE	501C3	PROMOTION OF QUALITY PROGRAMING FOR PUBLIC TELEVISION VIEWERS	1,200
Total				176,200
b <i>Approved for future payment</i>				
Total				3b

Form 990PF Part VIII Line 1 - List all officers, directors, trustees, foundation managers and their compensation

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
WILLIAM T SPENCE 1795 CHERRY GROVE ROAD SUFFOLK,VA 23432	Chairman 0 00	0		
LINDA J SPENCE 1795 CHERRY GROVE ROAD SUFFOLK,VA 23432	Director 0 00	0		
JENNIFER S SPENCE 1795 CHERRY GROVE ROAD SUFFOLK,VA 23432	Director 0 00	0		
WILLIAM T SPENCE JR 1795 CHERRY GROVE ROAD SUFFOLK,VA 23432	Director 0 00	0		
JOSHUA PRETLOW JR 200 NORTH MAIN STREET SUFFOLK,VA 23434	Director 0 00	0		

TY 2014 Accounting Fees Schedule

Name: THE JOTOM FOUNDATION

EIN: 54-2014304

Software ID: 14000265

Software Version: 2014v5.0

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
BOYCE, SPADY & MOORE PLC	1,650	0	0	0

TY 2014 Investments - Other Schedule**Name:** THE JOTOM FOUNDATION**EIN:** 54-2014304**Software ID:** 14000265**Software Version:** 2014v5.0

Category/ Item	Listed at Cost or FMV	Book Value	End of Year Fair Market Value
See Attached SunTrust Schedule	FMV	48,186	48,186

TY 2014 Legal Fees Schedule

Name: THE JOTOM FOUNDATION

EIN: 54-2014304

Software ID: 14000265

Software Version: 2014v5.0

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
PRETLOW & PRETLOW	195	0	0	0

TY 2014 Other Expenses Schedule

Name: THE JOTOM FOUNDATION

EIN: 54-2014304

Software ID: 14000265

Software Version: 2014v5.0

Description	Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
ADMINISTRATION FEES ON INVESTMENTS	13,225	13,225	13,225	
REGISTRATION FEE	25			

TY 2014 Other Income Schedule

Name: THE JOTOM FOUNDATION

EIN: 54-2014304

Software ID: 14000265

Software Version: 2014v5.0

Description	Revenue And Expenses Per Books	Net Investment Income	Adjusted Net Income
Other Investment Income	9,491	288	288
OTHER INVESTMENT INCOME	288		

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

**TY 2014 Other Notes/Loans
Receivable Long Schedule**

Name: THE JOTOM FOUNDATION

EIN: 54-2014304

Software ID: 14000265

Software Version: 2014v5.0

Borrower's Name	Relationship to Insider	Original Amount of Loan	Balance Due	Date of Note	Maturity Date	Repayment Terms	Interest Rate	Security Provided by Borrower	Purpose of Loan	Description of Lender Consideration	Consideration FMV
COLONIAL VIRGINIA COUNCIL-BSA		300,000	279,940	2014-09		DEMAND	0 %		ASSISTANCE FOR OPERATIONS	NONE	

TY 2014 Taxes Schedule

Name: THE JOTOM FOUNDATION

EIN: 54-2014304

Software ID: 14000265

Software Version: 2014v5.0

Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Federal Income Tax-2014 Estimates	1,304			



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 27 SHARES OF INVESCO LIMITED TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.81 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 27 SHARES AT \$34.33	27.00	-636.12	926.08	289.96
3/13/2014	SOLD 26 SHARES OF ABBOTT LABS TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.78 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 26 SHARES AT \$39.73	26.00	-652.28	1,032.18	369.90



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DATE	DESCRIPTION	NO. OF SHARES/FAIR VALUE	TAX COST BASIS	PR. CEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 27 SHARES OF ABBVIE INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 81 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 27 SHARES AT \$51 59	27 00	-748 30	1,392 09	643 79
3/13/2014	SOLD 20 SHARES OF ALLSTATE CORP TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 60 BROKERAGE PAID \$0 02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 20 SHARES AT \$55 72	20 00	-776 59	1 113 78	337 09
3/13/2014	SOLD 3 SHARES OF APPLE INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 09 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 3 SHARES AT \$532 52	3 00	-566 34	1,597 44	1,031 10
3/13/2014	SOLD 24 SHARES OF BB&T CORPORATION TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 72 BROKERAGE PAID \$0 02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 24 SHARES AT \$39 08	24 00	-573 69	937 18	363 49



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX ADJUST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 16 SHARES OF BAXTER INTL INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.48 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 16 SHARES AT \$67.36	16.00	-931.20	1,077.26	146.06
3/13/2014	SOLD 35 SHARES OF CVS CAREMARK CORP TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.05 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 35 SHARES AT \$73.46	35.00	-1,259.60	2,570.00	1,310.40
3/13/2014	SOLD 48 SHARES OF CHEVRON CORPORATION TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.44 BROKERAGE PAID \$0.10 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 48 SHARES AT \$114.55	48.00	-3,271.25	5,497.34	2,226.09
3/13/2014	SOLD 14 SHARES OF DISNEY WALT CO NEW TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.42 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 14 SHARES AT \$81.99	14.00	-343.16	1,147.42	804.26



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DATE	DESCRIPTION	NO. OF SHARES	PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 16 SHARES OF EMERSON ELEC CO TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.48 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 16 SHARES AT \$65.61	16.00		-530.94	1,039.66	508.72
3/13/2014	SOLD 8 SHARES OF GOLDMAN SACHS GROUP INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.24 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 8 SHARES AT \$173.54	8.00		-780.92	1,383.05	607.13
3/13/2014	SOLD 1 SHARE OF GOOGLE INC CL A TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.03 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 1 SHARE AT \$1,210.80	1.00		-334.32	1,210.74	876.42
3/13/2014	SOLD 22 SHARES OF HOME DEPOT INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.66 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 22 SHARES AT \$82.09	22.00		-460.55	1,905.28	1,344.73



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3/13/2014	SOLD 52 SHARES OF MICROSOFT CORP TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.56 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 52 SHARES AT \$37.83	52.00	-1,504.10	1,965.56	461.46
3/13/2014	SOLD 42 SHARES OF MORGAN STANLEY TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.26 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 42 SHARES AT \$32.02	42.00	-1,146.27	1,343.55	197.28
3/13/2014	SOLD 225 SHARES OF ORACLE CORPORATION TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$6.75 BROKERAGE PAID \$0.16 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 225 SHARES AT \$38.8617	225.00	4,100.02	8,736.97	4,636.95
3/13/2014	SOLD 9 SHARES OF PNC FINANCIAL SERVICES GROUP TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.27 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 9 SHARES AT \$83.81	9.00	544.82	754.00	209.18



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 14 SHARES OF PACCAR INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.42 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 14 SHARES AT \$65.41	14.00	-470.60	915.30	444.70
3-13/2014	SOLD 34 SHARES OF PFIZER INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.02 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 34 SHARES AT \$32.50	34.00	-963.69	1,103.96	140.57
3/13/2014	SOLD 8 SHARES OF PRAXAIR INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.24 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 8 SHARES AT \$131.06	8.00	-378.36	1,048.22	669.86
3/13/2014	SOLD 75 SHARES OF PROCTER & GAMBLE CO TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.25 BROKERAGE PAID \$0.11 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 75 SHARES AT \$78.53	75.00	-3,001.37	5,887.39	2,886.02



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TW COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 18 SHARES OF QUALCOMM INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.54 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$76.90	18.00	889.82	1,383.63	493.81
3/13/2014	SOLD 7 SHARES OF UNION PAC CORP TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.21 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 7 SHARES AT \$186.24	7.00	-326.81	1,303.44	976.63
3/13/2014	SOLD 10 SHARES OF UNITED PARCEL SERVICE CL B TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.30 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 10 SHARES AT \$98.45	10.00	551.52	984.18	432.66
3/13/2014	SOLD 31 SHARES OF VERIZON COMMUNICATIONS TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.93 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 31 SHARES AT \$46.63	31.00	-1,101.01	1,444.57	343.56



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DATE	DESCRIPTION	NO. OF SHARES PER VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/13/2014	SOLD 13 SHARES OF WAL MART STORES INC TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.39 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 13 SHARES AT \$74.19	13.00	-945.04	964.06	19.02
3/13/2014	SOLD 19 SHARES OF WELLS FARGO & CO TRADE DATE 3/10/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$48.06	19.00	-788.79	912.55	123.76
3/27/2014	SOLD 538,972 SHARES OF ABERDEEN-EQY LONG SHORT-IN TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 538,972 SHARES AT \$12.06	538.97	-5,897.56	6,500.00	602.44
3/27/2014	SOLD 87,184 SHARES OF CAMBIAR SMALL CAP INS TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 87,184 SHARES AT \$22.94	87.18	-1,979.08	2,000.00	20.92
3/27/2014	SOLD 3,167,421 SHARES OF ABSOLUTE STRATEGIES FUND I TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 3,167,421 SHARES AT \$11.05	3,167.42	33,782.86	35,000.00	1,217.14
3/27/2014	SOLD 1,104,972 SHARES OF MANNING & NAPIER WORLD OPPOR TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 1,104,972 SHARES AT \$9.05	1,104.97	-9,034.88	10,000.00	965.12



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DATE	DESCRIPTION	NO. OF SHARES/PAI VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/27/2014	SOLD 278 164 SHARES OF OPPENHEIMER DEVELOPING MKT Y TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 278 164 SHARES AT \$35 95	278 16	-9,793 03	10,000 00	216 97
3/27/2014	SOLD 528 67 SHARES OF T ROWE PRICE DIVERS S/C GRTH TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 528 67 SHARES AT \$24 59	528 67	-9 500 19	13,000 00	3,499 81
3/27/2014	SOLD 837 989 SHARES OF WASATCH LONG/SHORT FUND-INS TRADE DATE 3/26/14 TAXABLE TO FEDERAL AND STATE 837 989 SHARES AT \$16 11	837 99	-12 059 66	13,500 00	1 441 34
3/28/2014	SOLD 67 SHARES OF BAXTER INTL INC TRADE DATE 3/25/14 SOLD THROUGH DEUTSCHE BANK SECURITIES INC PAID \$1 34 BROKERAGE PAID \$0 10 SEC FEE TAXABLE TO FEDERAL AND STATE 67 SHARES AT \$67 8722	67 00	-3,707 97	4,546 00	838 03
3/28/2014	SOLD 10 SHARES OF HARTFORD FINL SVCS GROUP INC TRADE DATE 3/25/14 SOLD THROUGH RBC CAPITAL MARKETS CORP PAID \$0 20 BROKERAGE PAID \$0 01 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE INC TAXABLE TO FEDERAL AND STATE 10 SHARES AT \$35 2444	10 00	-278 14	352 23	74 09



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3/28/2014	SOLD 30 SHARES OF MACY'S INC TRADE DATE 3/25/14 SOLD THROUGH MORGAN STANLEY & CO INC PAID \$0.60 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 30 SHARES AT \$58.0886	30.00	-744.74	1,742.02	997.28
3/29/2014	SOLD 40 SHARES OF UNITED PARCEL SERVICE CL B TRADE DATE 3/25/14 SOLD THROUGH M LYNCH PIERCE, FENNER, & SMITH PAID \$0.80 BROKERAGE PAID \$0.09 SEC FEE TAXABLE TO FEDERAL AND STATE 40 SHARES AT \$97.4933	40.00	-1,826.15	3,898.84	2,072.69
3/31/2014	SOLD 14 SHARES OF DELPHI AUTOMOTIVE PLC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.42 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 14 SHARES AT \$65.90	14.00	-792.47	922.15	129.68
3/31/2014	SOLD 28 SHARES OF INVESCO LIMITED TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.84 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 28 SHARES AT \$36.58	28.00	640.72	1,023.37	379.65



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DATE	DESCRIPTION	NO. OF SHARES/PER VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/31/2014	SOLD 17 SHARES OF TE CONNECTIVITY LIMITED TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.51 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 17 SHARES AT \$60.03	17.00	-854.85	1,019.97	165.12
3/31/2014	SOLD 18 SHARES OF LYONDELLBASELL INDUSTRIES NV TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.54 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$90.91	18.00	-1,267.11	1,635.80	368.69
3/31/2014	SOLD 27 SHARES OF ABBOTT LABS TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.81 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 27 SHARES AT \$38.85	27.00	-664.39	1,048.11	383.72
3/31/2014	SOLD 29 SHARES OF ACCEL INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.87 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 29 SHARES AT \$51.96	29.00	-773.48	1,505.93	732.45



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DATE	DESCRIPTION	NO. OF SHARES/FAIR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/31/2014	SOLD 20 SHARES OF ALLSTATE CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.60 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 20 SHARES AT \$56.15	20.00	-776.69	1,122.37	345.68
3/31/2014	SOLD 24 SHARES OF AMGEN INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.72 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 24 SHARES AT \$122.04	24.00	-1,356.81	2,928.17	1,571.36
3/31/2014	SOLD 7 SHARES OF APPLE INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.21 BROKERAGE PAID \$0.09 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 7 SHARES AT \$548.00	7.00	-1,321.46	3,835.70	2,514.24
3/31/2014	SOLD 26 SHARES OF BB&T CORPORATION TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.78 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 26 SHARES AT \$40.89	26.00	-621.50	1,062.33	440.83



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/31/2014	SOLD 180 SHARES OF BANK OF AMERICA CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$5.40 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 180 SHARES AT \$17.3417	180.00	-2,590.92	3,116.04	525.12
3/31/2014	SOLD 27 SHARES OF B/E AEROSPACE INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.81 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 27 SHARES AT \$87.49	27.00	-947.81	2,361.36	1,413.55
3/31/2014	SOLD 37 SHARES OF CVS CAREMARK CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.11 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 37 SHARES AT \$76.06	37.00	-1,082.27	2,813.04	1,730.77
3/31/2014	SOLD 29 SHARES OF CAMERON INTERNATIONAL CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.87 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 29 SHARES AT \$61.93	29.00	1,126.23	1,795.06	668.83



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DATE	DESCRIPTION	NO. OF SHARES/AR VALUE	TAX/COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
3/31/2014	SOLD 23 SHARES OF CAPITAL ONE FINANCIAL CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.69 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 23 SHARES AT \$75.59	23.00	-897.22	1,737.84	840.62
3/31/2014	SOLD 3 SHARES OF CELGENE CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.09 BROKERAGE PAID \$0.01 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 3 SHARES AT \$145.38	3.00	471.93	436.04	35.39
3/31/2014	SOLD 11 SHARES OF CHEVRON CORPORATION TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.33 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 11 SHARES AT \$118.09	11.00	-393.80	1,298.63	904.83
3/31/2014	SOLD 46 SHARES OF COMCAST CORP-CL A TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.38 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 46 SHARES AT \$50.29	46.00	-1,958.41	2,311.90	353.49



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3/31/2014	SOLD 45 SHARES OF CORNING INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.35 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 45 SHARES AT \$20.58	45.00	-640.08	924.72	275.64
3/31/2014	SOLD 34 SHARES OF DELTA AIR LINES INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.02 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 34 SHARES AT \$34.18	34.00	1,169.20	1,161.07	-8.13
3/31/2014	SOLD 30 SHARES OF DISNEY WALT CO NEW TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.90 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 30 SHARES AT \$79.90	30.00	-735.34	2,396.04	1,660.70
3/31/2014	SOLD 76 SHARES OF EMC CORP MASS TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.28 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 76 SHARES AT \$28.07	76.00	-2,053.52	2,130.99	77.47



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3/31/2014	SOLD 5 SHARES OF EOG RES INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.15 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 5 SHARES AT \$193.01	5.00	-946.25	964.87	18.62
3/31/2014	SOLD 12 SHARES OF ECOLAB INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.36 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 12 SHARES AT \$108.26	12.00	1,112.94	1,298.73	185.79
3/31/2014	SOLD 17 SHARES OF EMERSON ELEC CO TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.51 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 17 SHARES AT \$66.50	17.00	-530.85	1,129.96	599.11
3/31/2014	SOLD 18 SHARES OF FLUOR CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.54 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$77.52	18.00	-1,152.93	1,394.78	241.85



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3/31/2014	SOLD 24 SHARES OF FLOWSERVE CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.72 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 24 SHARES AT \$76.44	24.00	-657.04	1,833.79	1,176.75
3/31/2014	SOLD 28 SHARES OF FORTUNE BRANDS HOME & SECURITY, INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.84 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 28 SHARES AT \$41.89	28.00	-1,059.88	1,172.05	112.17
3/31/2014	SOLD 80 SHARES OF GENERAL ELECTRIC CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.40 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 80 SHARES AT \$25.78	80.00	987.50	2,059.95	1,072.45
3/31/2014	SOLD 7 SHARES OF GOLDMAN SACHS GROUP INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.21 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 7 SHARES AT \$163.45	7.00	-648.17	1,143.91	495.74



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3/31/2014	SOLD 2 SHARES OF GOOGLE INC CL A TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.06 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 2 SHARES AT \$1,160.77	2.00	668.64	2,321.42	1,652.78
3/31/2014	SOLD 44 SHARES OF HARTFORD FINL SVCS GROUP INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.32 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 44 SHARES AT \$35.30	44.00	-1,223.82	1,551.64	328.02
3/31/2014	SOLD 19 SHARES OF HOLLYFRONTIER CORPORATION TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$48.22	19.00	-830.59	915.58	84.99
3/31/2014	SOLD 23 SHARES OF HOME DEPOT INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.69 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 23 SHARES AT \$79.58	23.00	-478.24	1,829.60	1,351.36



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3/31/2014	SOLD 102 SHARES OF INTEL CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$3.06 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 102 SHARES AT \$25.5417	102.00	2,317.85	2,602.13	284.28
3/31/2014	SOLD 54 SHARES OF JP MORGAN CHASE & CO TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.62 BROKERAGE PAID \$0.08 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 54 SHARES AT \$60.56	54.00	-1,553.85	3,258.54	1,714.59
3/31/2014	SOLD 43 SHARES OF JUNIPER NETWORKS INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.29 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 43 SHARES AT \$25.99	43.00	-1,124.42	1,116.25	-8.17
3/31/2014	SOLD 23 SHARES OF KLA-TEKNOLOGI TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.69 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 23 SHARES AT \$69.80	23.00	-1,523.98	1,604.67	80.69



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3/31/2014	SOLD 14 SHARES OF LEAR CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.42 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 14 SHARES AT \$82.63	14.00	-1,162.42	1,156.37	-6.05
3/31/2014	SOLD 19 SHARES OF LINCOLN NATL CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$51.61	19.00	-992.37	979.99	-12.38
3/31/2014	SOLD 35 SHARES OF MACY'S INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.05 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 35 SHARES AT \$58.60	35.00	-858.86	2,049.90	1,181.04
3/31/2014	SOLD 68 SHARES OF MERCK & CO INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.04 BROKERAGE PAID \$0.09 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 68 SHARES AT \$56.34	68.00	-2,367.59	3,828.99	1,461.40



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3/31/2014	SOLD 67 SHARES OF MICROSOFT CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.01 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 67 SHARES AT \$39.92	67.00	87.00	-2,501.94	2,672.57	170.63
3/31/2014	SOLD 48 SHARES OF MORGAN STANLEY TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.44 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 48 SHARES AT \$31.69	48.00	48.00	-1,205.96	1,519.64	313.68
3/31/2014	SOLD 19 SHARES OF OCCIDENTAL PETE CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$93.98	19.00	19.00	-1,029.76	1,785.01	755.25
3/31/2014	SOLD 22 SHARES OF PNC FINANCIAL SERVICES GROUP TRADE DATE 3/25/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.66 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 22 SHARES AT \$66.30	22.00	22.00	-1,331.77	1,897.89	566.12



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3/31/2014	SOLD 15 SHARES OF PACCAR INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.45 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 15 SHARES AT \$67.79	15.00	-504.22	1,016.22	512.00
3/31/2014	SOLD 7 SHARES OF PEPSICO INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.21 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 7 SHARES AT \$83.06	7.00	-329.28	581.19	251.91
3/31/2014	SOLD 100 SHARES OF PFIZER INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$3.00 BROKERAGE PAID \$0.08 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 100 SHARES AT \$32.3417	100.00	2,299.87	3,231.09	931.22
3/31/2014	SOLD 8 SHARES OF PRAXAIR INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.24 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 8 SHARES AT \$130.84	8.00	-300.32	1,046.45	746.13



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3/31/2014	SOLD 19 SHARES OF QUALCOMM INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$79.24	19.00	-939.26	1,504.95	565.69
3/31/2014	SOLD 21 SHARES OF SCHLUMBERGER LTD TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.63 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 21 SHARES AT \$95.78	21.00	-1,279.01	2,010.70	731.69
3/31/2014	SOLD 32 SHARES OF TIBCO SOFTWARE INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.96 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 32 SHARES AT \$20.69	32.00	-708.11	661.10	-47.01
3/31/2014	SOLD 7 SHARES OF UNION PAC CORP TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.21 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 7 SHARES AT \$187.04	7.00	326.80	1,309.04	982.24



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3/31/2014	SOLD 34 SHARES OF VERIZON COMMUNICATIONS TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.02 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 34 SHARES AT \$47.50	34.00	-1,120.52	1,613.94	493.42
3/31/2014	SOLD 10 SHARES OF VISA INC CL A TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.30 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 10 SHARES AT \$218.16	10.00	-653.32	2,181.25	1,517.93
3/31/2014	SOLD 19 SHARES OF WAL MART STORES INC TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$77.14	19.00	-1,381.21	1,465.05	83.84
3/31/2014	SOLD 52 SHARES OF WELLS FARGO & CO TRADE DATE 3/26/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.56 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 52 SHARES AT \$46.97	52.00	-1,251.78	2,544.82	1,263.04



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4/28/2014	SOLD 90 SHARES OF PFIZER INC TRADE DATE 4/23/14 SOLD THROUGH RBC CAPITAL MARKETS CORP PAID \$1.80 BROKERAGE PAID \$0.06 SEC FEE TAXABLE TO FEDERAL AND STATE 90 SHARES AT \$30.8407	90.00	-1,570.01	2,773.80	1,203.79
5/12/2014	SOLD 45 SHARES OF GENERAL ELECTRIC CORP TRADE DATE 5/7/14 SOLD THROUGH STIFEL, NICOLAUS & CO. INC PAID \$0.90 BROKERAGE PAID \$0.03 SEC FEE TAXABLE TO FEDERAL AND STATE 45 SHARES AT \$26.4694	45.00	526.31	1,190.19	663.88
7/9/2014	SOLD 20 SHARES OF KLA-TENCOR CORP TRADE DATE 7/3/14 SOLD THROUGH MORGAN STANLEY & CO. INC PAID \$0.40 BROKERAGE PAID \$0.03 SEC FEE TAXABLE TO FEDERAL AND STATE 20 SHARES AT \$73.991	20.00	-1,228.55	1,479.39	250.84
7/17/2014	SOLD 112 SHARES OF GENERAL ELECTRIC CORP TRADE DATE 7/14/14 SOLD THROUGH RBC CAPITAL MARKETS CORP PAID \$2.21 BROKERAGE PAID \$0.07 SEC FEE TAXABLE TO FEDERAL AND STATE 112 SHARES AT \$26.7578	112.00	-1,309.94	2,994.56	1,684.62



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7/17/2014	SOLD 57 SHARES OF WAL MART STORES INC TRADE DATE 7/14/14 SOLD THROUGH DEUTSCHE BANK SECURITIES INC PAID \$1.14 BROKERAGE PAID \$0.10 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC. TAXABLE TO FEDERAL AND STATE 57 SHARES AT \$76.5809	57.00	-4,124.71	4,363.87	239.16
8/5/2014	SOLD 438,596 SHARES OF CAMBIAR SMALL CAP-INS TRADE DATE 8/4/14 TAXABLE TO FEDERAL AND STATE 438,596 SHARES AT \$22.80	438,600	-9,950.13	10,000.00	43.87
8/5/2014	SOLD 2,735.23 SHARES OF MANNING & NAPIER WORLD OPPOR TRADE DATE 8/4/14 TAXABLE TO FEDERAL AND STATE 2,735.23 SHARES AT \$9.14	2,735.23	-21,991.25	25,000.00	3,008.75
8/5/2014	SOLD 997,258 SHARES OF OPPENHEIMER DEVELOPING MKT-Y TRADE DATE 8/4/14 TAXABLE TO FEDERAL AND STATE 997,258 SHARES AT \$40.11	997,260	-32,175.64	40,000.00	7,824.36
9/5/2014	SOLD 162,075 SHARES OF T ROWE PRICE DIVERS S C GRTH TRADE DATE 8/4/14 TAXABLE TO FEDERAL AND STATE 162,075 SHARES AT \$24.68	162,060	-2,012.49	4,000.00	1,087.51
8/7/2014	SOLD 29 SHARES OF DELPHI AUTOMOTIVE PLC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.87 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 29 SHARES AT \$67.53	29.00	-1,641.55	1,957.45	315.90



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8/7 /2014	SOLD 31 SHARES OF INVESCO LIMITED TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 93 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 31 SHARES AT \$38 0301	31 00	-661 25	1,177 97	516 72
8/7 /2014	SOLD 19 SHARES OF TE CONNECTIVITY LIMITED TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 57 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$61 75	19 00	-955 41	1,172 65	217 24
8/7 /2014	SOLD 22 SHARES OF LYONDELLBASELL INDUSTRIES NV TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 66 BROKERAGE PAID \$0 06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 22 SHARES AT \$107 58	22 00	-1,548 69	2,356 04	817 35
8/7 /2014	SOLD 32 SHARES OF ABBOTT L CO TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 96 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 32 SHARES AT \$42 28	32 00	-770 25	1,351 97	581 72



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DATE	DESCRIPTION	NO. OF SHARES/FAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
8/7 /2014	SOLD 31 SHARES OF ABBVIE INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 93 BROKERAGE PAID \$0 04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 31 SHARES AT \$53 1701	31 00	-809 07	1 647 30	838 23
8.7 /2014	SOLD 23 SHARES OF ALLSTATE CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 69 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 23 SHARES AT \$58 67	23 00	-833 20	1,348 69	455 49
8/7 /2014	SOLD 21 SHARES OF AMGEN INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 63 BROKERAGE PAID \$0 06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 21 SHARES AT \$128 1701	21 00	-1 051.33	2,690 98	1,639 55
8/7 /2014	SOLD 55 SHARES OF APPLE INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1 65 BROKERAGE PAID \$0 12 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 55 SHARES AT \$95 56	55 00	-1 483 27	5,254 03	3,770 76



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8/7 /2014	SOLD 26 SHARES OF BB&T CORPORATION TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 78 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 26 SHARES AT \$36 62	26 00	-621 50	951 31	329 81
8/7 /2014	SOLD 15 SHARES OF BAKER HUGHES INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 45 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 15 SHARES AT \$68 61	15 00	-1,029 85	1,028 67	-71 18
8/7 /2014	SOLD 181 SHARES OF BANK OF AMERICA CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$5 43 BROKERAGE PAID \$0 07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 181 SHARES AT \$15 00	181 00	-2,231 69	2,709 50	477 81
8/7 /2014	SOLD 21 SHARES OF B/E AEROSPACE INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 63 BROKERAGE PAID \$0 04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 21 SHARES AT \$85 14	21 00	-737 19	1,787 27	1,050 08



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8/7 /2014	SOLD 39 SHARES OF CVS CAREMARK CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.17 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 39 SHARES AT \$76.84	39.00	1,044.28	2,995.52	1,951.24
8/7 /2014	SOLD 16 SHARES OF CAMERON INTERNATIONAL CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.48 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 16 SHARES AT \$71.75	16.00	221.37	1,147.49	526.12
8/7 /2014	SOLD 19 SHARES OF CAPITAL ONE FINANCIAL CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$79.4701	19.00	-710.16	1,509.32	799.16
8/7 /2014	SOLD 12 SHARES OF CELGENE CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.36 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 12 SHARES AT \$87.47	12.00	-943.86	1,049.25	105.39



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8/7/2014	SOLD 12 SHARES OF CHEVRON CORPORATION TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.36 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 12 SHARES AT \$127.44	12.00	-429.60	1,528.88	1,099.28
8/7/2014	SOLD 54 SHARES OF COMCAST CORP-CL A TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.62 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 54 SHARES AT \$53.6901	54.00	-2,299.00	2,897.58	598.58
8/7/2014	SOLD 73 SHARES OF CORNING INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.19 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 73 SHARES AT \$19.94	73.00	-1,052.95	1,453.39	400.44
8/7/2014	SOLD 44 SHARES OF DELTA AIR LINES INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.66 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 44 SHARES AT \$36.99	44.00	-1,636.01	1,626.86	-9.15



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8/7 /2014	SOLD 33 SHARES OF DISNEY WALT CO NEW TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 99 BROKERAGE PAID \$0 07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 33 SHARES AT \$67 07	33 00	-808 87	2,672 25	2,063 38
8/7 /2014	SOLD 84 SHARES OF EMC CORP MASS TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2 52 BROKERAGE PAID \$0 06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 84 SHARES AT \$29 4901	84 00	-1,064 23	2 474 59	1,390 36
8/7 /2014	SOLD 14 SHARES OF EOG RES INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 42 BROKERAGE PAID \$0 04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 14 SHARES AT \$111 54	14 00	-1,324 75	1,561 10	236.35
8/7 /2014	SOLD 14 SHARES OF ECOLAB INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 21 BROKERAGE PAID \$0 04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 14 SHARES AT \$108 8401	14 00	1,082 29	1,523 51	441 22



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8/7/2014	SOLD 17 SHARES OF EMERSON ELEC CO TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.51 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 17 SHARES AT \$63.59	17.00	-530.85	1,080.49	549.64
8/7/2014	SOLD 23 SHARES OF FLUOR CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.35 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 23 SHARES AT \$72.51	23.00	-1,015.92	1,667.34	651.42
8/7/2014	SOLD 21 SHARES OF FLOWSERVE CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.63 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 21 SHARES AT \$72.5101	21.00	-574.91	1,522.04	947.13
8/7/2014	SOLD 32 SHARES OF FORTUNE BRANDS HOME & SECURITY, INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.48 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 32 SHARES AT \$38.15	32.00	-1,211.30	1,220.29	8.99



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8/7/2014	SOLD 10 SHARES OF GOLDMAN SACHS GROUP INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.30 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 10 SHARES AT \$170.72	10.00	-817.20	1,706.86	889.66
8/7/2014	SOLD 3 SHARES OF GOOGLE INC CL A TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.05 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 3 SHARES AT \$580.79	3.00	-500.82	1,742.28	1,241.46
8/7/2014	SOLD 3 SHARES OF GOOGLE INC CLASS C TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.05 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 3 SHARES AT \$572.60	3.00	-502.14	1,717.71	1,215.57
8/7/2014	SOLD 52 SHARES OF HARTFORD FINL SVCS GROUP INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.56 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 52 SHARES AT \$34.14	52.00	-1,370.96	1,773.68	402.72



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8/7 /2014	SOLD 19 SHARES OF HOLLYFRONTIER CORPORATION TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.57 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 19 SHARES AT \$46.26	19.00	-830.58	878.35	47.77
8/7 /2014	SOLD 25 SHARES OF HOME DEPOT INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.75 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 25 SHARES AT \$79.83	25.00	-519.82	1,994.95	1,475.13
8/7 /2014	SOLD 90 SHARES OF INTEL CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.70 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 90 SHARES AT \$33.8401	90.00	-1,982.60	3,042.84	1,060.24
8/7 /2014	SOLD 53 SHARES OF JP MORGAN CHASE & CO TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.59 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 53 SHARES AT \$56.4101	53.00	-1,391.90	2,988.08	1,596.18



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8/7 /2014	SOLD 46 SHARES OF JUNIPER NETWORKS INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.38 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 46 SHARES AT \$23.0501	46.00	-1,202.87	1,058.89	-143.98
8/7 /2014	SOLD 22 SHARES OF KLA-TENCOR CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.66 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 22 SHARES AT \$71.95	22.00	-1,294.15	1,582.20	288.05
8/7 /2014	SOLD 32 SHARES OF KROGER CO TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.96 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 32 SHARES AT \$49.27	32.00	-1,575.77	1,575.64	-0.13
8/7 /2014	SOLD 23 SHARES OF LEAR CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.35 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 23 SHARES AT \$94.81	23.00	-1,705.27	2,180.23	474.96



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8/7 /2014	SOLD 27 SHARES OF LINCOLN NATL CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.81 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 27 SHARES AT \$51.51	27.00	-1,410.21	1,389.92	-20.29
8/7 /2014	SOLD 41 SHARES OF MACY'S INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.23 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 41 SHARES AT \$58.6201	41.00	-1,017.80	2,402.13	1,384.33
8/7 /2014	SOLD 57 SHARES OF MERCK & CO INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.71 BROKERAGE PAID \$0.08 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 57 SHARES AT \$56.9001	57.00	-1,887.49	3,241.52	1,354.03
8/7 /2014	SOLD 86 SHARES OF MICROSOFT CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2.58 BROKERAGE PAID \$0.09 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 86 SHARES AT \$43.24	86.00	-2,939.82	3,715.97	776.15



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8/7 /2014	SOLD 62 SHARES OF MORGAN STANLEY TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.86 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 62 SHARES AT \$31.7101	62.00	-1,441.84	1,954.12	522.28
8/7 /2014	SOLD 26 SHARES OF OCCIDENTAL PETE CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.78 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 26 SHARES AT \$100.60	26.00	2,527.21	2,614.76	87.55
8/7 /2014	SOLD 25 SHARES OF PNC FINANCIAL SERVICES GROUP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.75 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 25 SHARES AT \$81.77	25.00	-1,513.37	2,043.45	530.08
8/7 /2014	SOLD 16 SHARES OF PACCAR INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.48 BROKERAGE PAID \$0.03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 16 SHARES AT \$61.55	16.00	-537.83	984.29	446.46



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8/7 /2014	SOLD 18 SHARES OF PEPSICO INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 54 BROKERAGE PAID \$0 04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$89 25	18 00	-846 72	1,605 92	759 20
8/7 /2014	SOLD 75 SHARES OF PFIZER INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$2 25 BROKERAGE PAID \$0 05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 75 SHARES AT \$28 67	75 00	-1,308 34	2 147 95	839 61
8/7 /2014	SOLD 9 SHARES OF PRAXAIR INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 27 BROKERAGE PAID \$0 03 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 9 SHARES AT \$129 41	9 00	-337 85	1,155 39	817 53
8/7 /2014	SOLD 21 SHARES OF QUALCOMM INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0 63 BROKERAGE PAID \$0 04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 21 SHARES AT \$73 19	21 00	-1 038 13	1,536 32	498 19



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8/7/2014	SOLD 26 SHARES OF SCHLUMBERGER LTD TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.78 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 26 SHARES AT \$109.54	26.00	-1,565.23	2,847.19	1,281.96
8/7/2014	SOLD 45 SHARES OF TIBCO SOFTWARE INC TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.35 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 45 SHARES AT \$19.06	45.00	-995.77	956.33	-139.44
8/7/2014	SOLD 18 SHARES OF UNION PAC CORP TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.54 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$97.74	18.00	-420.18	1,758.74	1,338.56
8/7/2014	SOLD 37 SHARES OF VERIZON COMMUNICATIONS TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.11 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 37 SHARES AT \$49.94	37.00	-1,205.84	1,846.62	640.78



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8/7/2014	SOLD 8 SHARES OF VISA INC CL A TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.12 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 8 SHARES AT \$212.0301	8.00	-530.65	1,696.08	1,165.43
8/7/2014	SOLD 59 SHARES OF WELLS FARGO & CO TRADE DATE 8/4/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.77 BROKERAGE PAID \$0.07 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 59 SHARES AT \$50.71	59.00	-1,396.83	2,990.05	1,593.22
8/11/2014	SOLD 47 SHARES OF BB&T CORPORATION TRADE DATE 8/6/14 SOLD THROUGH RBC CAPITAL MARKETS CORP PAID \$0.94 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 47 SHARES AT \$36.3128	47.00	-1,053.91	1,705.72	651.81
8/25/2014	SOLD 1,738.421 SHARES OF ABERDEEN-EQY LONG SHORT-IN TRADE DATE 8/22/14 TAXABLE TO FEDERAL AND STATE 1,738.421 SHARES AT \$12.48	1,738.42	-18,981.80	21,695.49	2,713.69



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8/25/2014	SOLD 16 SHARES OF PRAXAIR INC TRADE DATE 8/20/14 SOLD THROUGH PERSHING LLC PAID \$0.32 BROKERAGE PAID \$0.05 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 16 SHARES AT \$130.0775	16.00	600.64	2,080.97	1,480.23
8/25/2014	SOLD 437.063 SHARES OF T. ROWE PRICE REAL ESTATE FUND TRADE DATE 8/22/14 TAXABLE TO FEDERAL AND STATE 437.063 SHARES AT \$25.07	437.06	10,000.00	10,957.17	957.17
9/8/2014	SOLD 546.448 SHARES OF DOUBLELINE TOTAL RET BD-I TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 546.448 SHARES AT \$10.98	546.45	-5,923.50	6,000.00	76.50
9/8/2014	SOLD 329.67 SHARES OF EATON VANCE FLOATING RATE I TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 329.67 SHARES AT \$9.10	329.67	-3,016.48	3,000.00	-16.48
9/8/2014	SOLD 1,589.724 SHARES OF ABSOLUTE STRATEGIES FUND I TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 1,589.724 SHARES AT \$11.15	1,589.72	-16,612.62	17,725.42	1,112.80
9/8/2014	SOLD 292.398 SHARES OF GOLDMAN SACHS LOC EMG MK-I TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 292.398 SHARES AT \$8.55	292.40	-2,479.54	2,500.00	20.46



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Investment Sales and Maturities - continued

DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
9/8 /2014	SOLD 217 984 SHARES OF WESTERN ASSET MTG BKD SEC I TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 217 984 SHARES AT \$11 01	217 98	-2,382 57	2,400 00	17 43
9/8 /2014	SOLD 5,337 691 SHARES OF MANNING & NAPIER WORLD OPPOR TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 5,337 691 SHARES AT \$9 18	5,337 69	-42 352 76	49,000 00	6,647 24
9/8 /2014	SOLD 669 767 SHARES OF PIMCO INVESTMENT GRD CORP-IN TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 669 767 SHARES AT \$10 75	669 77	-6,751 25	7 200 00	448 75
9/8 /2014	SOLD 260 417 SHARES OF PIMCO EMERGING LOCAL BOND INST TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 260 417 SHARES AT \$9 60	260 42	-2,447 92	2,500 00	52 08
9/8 /2014	SOLD 350 SHARES OF OSTERWEIS STRATEGIC INC FD I TRADE DATE 9/5/14 TAXABLE TO FEDERAL AND STATE 350 SHARES AT \$12 00	350 00	-4,144 00	4,200 00	56 00
9/10/2014	SOLD 53 SHARES OF RODOLPH INC TRADE DATE 9/5/14 SOLD THROUGH STIFEL, NICOLAUS & CO INC PAID \$1 06 BROKERAGE PAID \$0 06 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 53 SHARES AT \$55 1381	53 00	-1,317 28	2,921 20	1,603 92



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
9/10/2014	SOLD 4 SHARES OF AMGEN INC TRADE DATE 9/5/14 SOLD THROUGH MORGAN STANLEY & CO INC PAID \$0.08 BROKERAGE PAID \$0.01 SEC FEE SOLD ON THE NASDAQ/NGS (GLOBAL SELECT MARK TAXABLE TO FEDERAL AND STATE 4 SHARES AT \$137.0421	4.00	-200.25	548.08	347.83
9/10/2014	SOLD 30 SHARES OF ISHARES BARCLAYS 3-7 YEAR ETF TRADE DATE 9/5/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$0.90 BROKERAGE PAID \$0.08 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 30 SHARES AT \$121.77	30.00	-3,585.09	3,652.12	67.03
9/10/2014	SOLD 45 SHARES OF PIMCO 1-5 YEAR US TIPS INDEX ETF TRADE DATE 9/5/14 SOLD THROUGH BNY BROKERAGE INC (ESI) PAID \$1.35 BROKERAGE PAID \$0.06 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 45 SHARES AT \$53.07	45.00	2,365.79	2,386.74	20.95
10/2/2014	SOLD 73 SHARES OF TIBCO SOFTWARE INC TRADE DATE 9/29/14 SOLD THROUGH OPPENHEIMER & CO INC PAID \$1.46 BROKERAGE PAID \$0.04 SEC FEE SOLD ON THE NASDAQ/NGS (GLOBAL SELECT MARK TAXABLE TO FEDERAL AND STATE 73 SHARES AT \$23.6626	73.00	-1,615.37	1,725.87	110.50



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DATE	DESCRIPTION	NO. OF SHARES, PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
10/24/2014	SOLD 25 SHARES OF HARTFORD FINL SVCS GROUP INC TRADE DATE 10/21/14 SOLD THROUGH BAIRD, ROBERT W & CO INC PAID \$0.50 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 25 SHARES AT \$36.7989	25.00	-615.25	919.45	304.20
10/24/2014	SOLD 20 SHARES OF WELLS FARGO & CO TRADE DATE 10/21/14 SOLD THROUGH JANNEY MONTGOMERY SCOTT INC PAID \$0.40 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 20 SHARES AT \$49.7053	20.00	-473.50	993.69	520.19
12/5/2014	SOLD 18 SHARES OF CALIFORNIA RESOURCES CORP TRADE DATE 12/2/14 SOLD THROUGH STIFEL, NICOLAUS & CO, INC. PAID \$0.36 BROKERAGE SOLD ON THE NEW YORK STOCK EXCHANGE, INC TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$7.1847	18.00	-91.03	128.96	37.93
12/24/2014	SOLD 18 SHARES OF KLX INC TRADE DATE 12/19/14 SOLD THROUGH KEEFE BROTHERS AND WOODS INC PAID \$0.36 BROKERAGE PAID \$0.02 SEC FEE SOLD ON THE OTC BULLETIN BOARD TAXABLE TO FEDERAL AND STATE 18 SHARES AT \$42.6012	18.00	-327.38	766.44	439.06



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DATE	DESCRIPTION	NO. OF SHARES/PAR VALUE	TAX COST BASIS	PROCEEDS	REALIZED GAIN/LOSS
12/31/2014	SOLD 0.5 SHARES OF KLX INC TRADE DATE 12/30/14 SOLD THROUGH CA CASH IN LIEU TAXABLE TO FEDERAL AND STATE 0.5 SHARES AT \$41.0138 FRACTIONAL SHARES SOLD @ \$41.0138	0.50	-8.90	20.50	11.60
Total Investment Sales and Maturities			-\$450,371.73	\$601,313.45	\$150,941.72



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ASSET DESCRIPTION	NO. OF SHARES PAR VALUE	UNIT PRICE	MARKET VALUE	PERCENT OF PORTFOLIO	TAX COST BASIS	ESTIMATED ANNUAL INCOME	APPLIED INCOME	YIELD AT MARKET
INCOME PORTFOLIO								
Short Term Investments								
<i>Short Term Investment Funds</i>								
PWM FIDUCIARY MASTER DEP ACCT CUSIP 99A101DF0	6,814.540	1.000	6,814.54	1.10%	6,814.54	\$3	\$0.23	0.05%
Total Short Term Investment Funds			\$6,814.54	1.10%	\$6,814.54	\$3	\$0.23	0.05%
Total Short Term Investments			\$6,814.54	1.10%	\$6,814.54	\$3	\$0.23	0.05%
Total Income Portfolio			+ \$6,814.54	1.10%	\$6,814.54	\$3	\$0.23	0.05%
PRINCIPAL PORTFOLIO								
Short Term Investments								
<i>Short Term Investment Funds</i>								
PWM FIDUCIARY MASTER DEP ACCT CUSIP 99A101DF0	48,902.390	1.000	48,902.39	7.91%	48,902.39	\$24	\$1.81	0.05%
Total Short Term Investment Funds			\$48,902.39	7.91%	\$48,902.39	\$24	\$1.81	0.04%
Total Short Term Investments			+ \$48,902.39	7.91%	\$48,902.39	\$24	\$1.81	0.04%
Bonds								
<i>Mutual Funds-Fixed Income</i>								
DOUBLELINE TOTAL RETURN BOND FUND CUSIP 258620103 BOND RATING NOT RATED YIELD TO MATURITY 0.000	3,143.589	10.970	34,485.17	5.58%	34,076.50	1,678	142.57	4.87%
EATON VANCE FLOATING-RATE FUND CUSIP 277911491 BOND RATING NOT RATED YIELD TO MATURITY 0.000	1,965.412	8.910	17,511.82	2.83%	17,983.52	676	56.42	3.86%

+ 25,169.34 Subtract Client's A Account
80,884.21 Total Interest Bearing Deposits



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<i>Bonds - continued</i>								
GOLDMAN SACHS LOCAL EMERGING MARKETS DEBT FUND CUSIP 38145N303 BOND RATING NOT RATED YIELD TO MATURITY 0.000	1,712,319	7.400	12,671.16	2.05%	14,520.46	804	60.14	6.35%
ISHARES BARCLAYS 3-7 YEAR ETF CUSIP 464288661 BOND RATING WR YIELD TO MATURITY 0.000	185,000	122.310	22,627.35	3.66%	22,108.06	278	0.00	1.23%
OSTERWEIS STRATEGIC INCOME FUND CUSIP 742935489 BOND RATING NOT RATED YIELD TO MATURITY 0.000	2,014,865	11.390	22,949.31	3.71%	23,856.00	1,182	55.09	5.15%
PIMCO EMERGING LOCAL BOND INSTL FD CUSIP 72201F516 BOND RATING NOT RATED YIELD TO MATURITY 0.000	1,548,094	8.320	12,880.14	2.08%	14,552.08	705	2.16	5.48%
PIMCO INVESTMENT GRADE CORPORATE BOND FUND CUSIP 722005816 BOND RATING NOT RATED YIELD TO MATURITY 0.000	3,866,782	10.550	40,794.55	6.60%	38,796.48	1,562	118.02	3.83%
PIMCO 1-5 YEAR US TIPS INDEX ETF CUSIP 72201R205 BOND RATING NOT RATED YIELD TO MATURITY 0.000	280,000	51.730	14,484.40	2.34%	14,720.44	124	0.00	0.86%
WESTERN ASSET MORTGAGE BACKED SECURITIES FUND CUSIP 52469F333 BOND RATING NOT RATED YIELD TO MATURITY 0.000	1,245,877	10.950	13,642.35	2.21%	13,617.43	601	32.61	4.41%
Total Mutual Funds-Fixed Income			\$192,046.25	31.06%	\$194,230.97	\$7,615	\$467.01	3.96%
Total Bonds			\$192,046.25	31.06%	\$194,230.97	\$7,615	\$467.01	3.96%

Common Stocks

Energy

BAKER HUGHES INC Symbol BHI CUSIP 057224107	47,000	56.070	2,635.29	0.43%	3,046.24	31	0.00	1.21%
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<i>Common Stocks - continued</i>								
CAMERON INTERNATIONAL CORP Symbol: CAM CUSIP: 13342B105	28 000	49 950	1 398 60	0 23	1,087 39	0	0 00	0 00
CHEVRON CORPORATION Symbol: CVX CUSIP: 166764100	30 000	112 180	3,365 40	0 54	1,855 67	128	0 00	3 81
EOG RES INC Symbol: EOG CUSIP: 26875P101	26 000	92 070	2 393 82	0 39	2 460 25	17	0 00	0 73
HOLLYFRONTIER CORPORATION Symbol: HFC CUSIP: 436106108	32 000	37 480	1,199 36	0 19	1 398 88	40	0 00	3 41
OCCIDENTAL PETE CORP Symbol: OXY CUSIP: 674599105	45 000	80 610	3 627 45	0 59	2,519 89	129	32 40	3 57
SCHLUMBERGER LTD Symbol: SLB CUSIP: 806857108	46 000	85 410	3,928 86	0 64	1,816 35	73	18 40	1 67
Total Energy			\$18,548.78	3.01%	\$14,186.67	\$421	\$50.80	2.27%
<i>Materials</i>								
EASTMAN CHEMICAL CO Symbol: EMN CUSIP: 277432100	25 000	75 860	1,896 50	0 31	2,045 31	40	10 00	2 11
ECOLAB INC Symbol: ECL CUSIP: 279865100	24 000	104 520	2,508 48	0 41	1,754 28	31	7 92	1 26
LYONDELLBASELL INDUSTRIES NV Symbol: LYB CUSIP: N53745100	40 000	79 390	3,175 60	0 51	2,815 80	112	0 00	3 53
Total Materials			\$7,580.58	1.23%	\$6,615.39	\$183	\$17.92	2.42%
<i>Industrials</i>								
B/E AEROSPACE INC Symbol: BEAV CUSIP: 073302101	37 000	58 020	2,146 74	0 35	854 00	0	0 00	0 00
DELTA AIR LINES INC Symbol: DAL CUSIP: 247361702	77 000	49 190	3,787 63	0 61	2,647 89	27	0 00	0 73



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<i>Common Stocks - continued</i>								
EMERSON ELEC CO Symbol: EMR CUSIP: 291011104	31,000	61.730	1,913.63	0.31	968.01	58	0.00	3.05
FLOWERVE CORP Symbol: FLS CUSIP: 34354P105	36,000	59.830	2,153.88	0.35	908.81	23	5.76	1.07
FLUOR CORP Symbol: FLR CUSIP: 343412102	40,000	60.630	2,425.20	0.39	1,766.82	33	8.40	1.38
FORTUNE BRANDS HOME & SECURITY, INC Symbol: FBHS CUSIP: 34964C106	60,000	45.270	2,716.20	0.44	2,271.18	33	0.00	1.24
PACCAR INC Symbol: PCAR CUSIP: 693718108	27,000	68.010	1,836.27	0.30	907.60	23	27.00	1.29
UNION PAC CORP Symbol: UNP CUSIP: 907818108	28,000	119.130	3,335.64	0.54	653.61	56	14.00	1.68
Total Industrials			\$20,315.19	3.29%	\$10,977.92	\$256	\$55.16	1.26%
<i>Consumer Discretionary</i>								
COMCAST CORP-CL A Symbol: CMCSA CUSIP: 20030N101	89,000	58.010	5,162.89	0.83	3,248.17	80	0.00	1.55
DELPHI AUTOMOTIVE PLC Symbol: DLPH CUSIP: G27823106	47,000	72.720	3,417.84	0.55	2,660.43	47	0.00	1.38
DISNEY WALT CO-NEW Symbol: DIS CUSIP: 254687106	57,000	94.100	5,368.83	0.87	1,397.13	65	65.55	1.22
HOME DEPOT INC Symbol: HD CUSIP: 437076102	43,000	104.970	4,513.71	0.73	894.09	80	0.00	1.79
LEAR CORP Symbol: LEA CUSIP: 521865204	38,000	98.080	3,727.04	0.60	2,698.19	30	0.00	0.82
MACY'S INC Symbol: M CUSIP: 55616P104	69,000	65.750	4,536.75	0.73	1,712.89	86	21.56	1.90
Total Consumer Discretionary			\$26,727.06	4.31%	\$12,610.90	\$390	\$87.11	1.45%



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<i>Common Stocks - continued</i>								
<i>Consumer Staples</i>								
CVS HEALTH CORP Symbol: CVS CUSIP: 126650100	69 000	96.310	6,645.39	1.07	1,847.56	96	0.00	1.45
KROGER CO Symbol: KR CUSIP: 501044101	55 000	64.210	3,531.55	0.57	2,708.35	40	0.00	1.15
PEPSICO INC Symbol: PEP CUSIP: 713448108	32 000	94.560	3,025.92	0.49	1,505.28	63	20.96	2.77
Total Consumer Staples			\$13,202.86	2.13%	\$6,061.19	\$221	\$20.96	1.67%
<i>Health Care</i>								
ABBOTT LABS Symbol: ABT CUSIP: 002824100	53 000	45.020	2,386.06	0.39	1,214.74	50	0.00	2.13
AMGEN INC Symbol: AMGN CUSIP: 031162100	31 000	159.290	4,937.99	0.80	1,551.96	97	0.00	1.98
BIOGEN IDEC INC Symbol: BIIB CUSIP: 09062X103	4 000	339.450	1,357.80	0.22	1,320.28	0	0.00	0.00
CELGENE CORP Symbol: CELG CUSIP: 151020104	22 000	111.860	2,460.92	0.40	1,730.41	0	0.00	0.00
GILEAD SCIENCES INC Symbol: GILD CUSIP: 375558103	19 000	94.260	1,790.94	0.29	1,971.03	0	0.00	0.00
MERCK & CO INC Symbol: MRK CUSIP: 58933Y105	104 000	56.790	5,906.16	0.95	2,984.17	187	46.80	3.17
PFIZER INC Symbol: PFE CUSIP: 717081103	124 000	31.150	3,862.60	0.62	2,163.12	138	0.00	3.60
Total Health Care			\$22,702.47	3.67%	\$12,935.71	\$474	\$46.80	2.09%
<i>Financials</i>								



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ASSET DESCRIPTION	NO. OF SHARES PAR VALUE	UNIT PRICE	MARKET VALUE	PERCENT OF PORTFOLIO	TAX COST BASIS	ESTIMATED ANNUAL INCOME	ACCUMULATED INCOME	YIELD AT MARKET
<i>Common Stocks - continued</i>								
ALLSTATE CORP Symbol: ALL CUSIP: 020002101	38.000	70.250	2,669.50	0.43	1,475.71	42	10.64	1.59
BANK OF AMERICA CORP Symbol: BAC CUSIP: 060505104	300.000	17.890	5,367.00	0.87	2,364.28	60	0.00	1.12
CAPITAL ONE FINANCIAL CORP Symbol: COF CUSIP: 14040H105	53.000	82.550	4,375.15	0.71	2,892.04	63	0.00	1.45
GOLDMAN SACHS GROUP INC Symbol: GS CUSIP: 38141G104	15.000	193.830	2,907.45	0.47	1,207.67	36	0.00	1.24
HARTFORD FINL SVCS GROUP INC Symbol: HIG CUSIP: 416515104	63.000	41.690	2,626.47	0.42	1,318.23	45	11.34	1.73
INVESCO LIMITED Symbol: IVZ CUSIP: G491BT108	52.000	39.520	2,055.04	0.33	764.30	52	0.00	2.53
JP MORGAN CHASE & CO Symbol: JPM CUSIP: 46625H100	90.000	62.580	5,632.20	0.91	2,282.42	144	0.00	2.56
LINCOLN NATL CORP Symbol: LNC CUSIP: 534187109	44.000	57.670	2,537.48	0.41	2,298.12	35	0.00	1.39
MORGAN STANLEY Symbol: MS CUSIP: 617446448	100.000	38.800	3,880.00	0.63	1,618.66	40	0.00	1.03
PNC FINANCIAL SERVICES GROUP Symbol: PNC CUSIP: 693475105	42.000	91.230	3,831.66	0.62	2,304.50	80	0.00	2.10
WELLS FARGO & CO Symbol: WFC CUSIP: 949746101	81.000	54.820	4,440.42	0.72	1,680.47	110	0.00	2.50
Total Financials			\$40,322.37	6.52%	\$20,412.40	\$712	\$21.98	1.76%
<i>Information Technology</i>								
APPLE INC Symbol: AAPL CUSIP: 037833100	92.000	110.380	10,154.96	1.64	2,481.11	172	0.00	1.70
CORNING INC Symbol: GLW CUSIP: 219350105	132.000	22.930	3,026.75	0.49	1,903.97	63	0.00	2.09



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<i>Common Stocks - continued</i>								
EMC CORP MASS Symbol: EMC CUSIP: 268648102	147 000	29 740	4 371 78	0 71	1 623 73	67	16.91	1 55
GOOGLE INC CL A Symbol: GOOGL CUSIP: 38259P508	5 000	530 660	2 653 30	0 43	834 71	0	0 00	0 00
GOOGLE INC CL C Symbol: GOOG CUSIP: 38259P706	6 000	526 400	3 158 40	0 51	1 411 78	0	0 00	0 00
INTEL CORP Symbol: INTC CUSIP: 458140100	158 000	36 290	5 733 82	0 93	3 355 05	142	0 00	2 48
JUNIPER NETWORKS INC Symbol: JNPR CUSIP: 46203R104	81 000	22 320	1 807 92	0 29	2 118 11	32	0 00	1 79
KLA-TENCOR CORP Symbol: KLAC CUSIP: 482480100	35 000	70 320	2 461 20	0 40	2 058 87	70	0 00	2 84
MICROSOFT CORP Symbol: MSFT CUSIP: 594918104	165 000	46 450	7 664 25	1 24	5 050 29	204	0 00	2 67
QUALCOMM INC Symbol: QCOM CUSIP: 747525103	36 000	74 330	2 675 88	0 43	1 779 64	60	0 00	2 26
TE CONNECTIVITY LIMITED Symbol: TEL CUSIP: H84989104	34 000	63 250	2 150 50	0 35	1 709 69	39	0 00	1 83
VISA INC CL A Symbol: V CUSIP: 92826C839	14 000	262 200	3 670 80	0 59	928 65	26	0 00	0 73
Total Information Technology			\$49,529.57	8.01%	\$25,255.60	\$879	\$16.91	1.77%
<i>Telecommunication Services</i>								
VERIZON COMMUNICATIONS Symbol: VZ CUSIP: 92343V104	64 000	46 780	2 993 92	0 48	1 869 17	140	0 00	4 70
Total Telecommunication Services			\$2,993.92	0.48%	\$1,869.17	\$140	\$0 00	4.70%
<i>Mutual Funds-Equity</i>								



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Common Stocks - continued								
BRANDES INTERNATIONAL SMALL CAP EQUITY FUND Symbol BISMX CUSIP 105262737	733.676	12.230	8,972.86	1.45	10,000.00	285	0.00	3.18
CAMBIAR SMALL CAP FUND Symbol CAMZX CUSIP 0075W0593	2.854	20.020	57.14	0.01	64.79	0	0.00	0.00
EATON VANCE ATLANTA CAPITAL SMID CAP FUND Symbol EISMX CUSIP 277902698	732.242	25.200	18,452.50	2.98	17,000.00	0	0.00	0.00
MAINSTAY ICAP INTERNATIONAL FUND Symbol ICEUX CUSIP 56063J716	283.768	32.790	9,304.75	1.50	10,000.00	307	0.00	3.31
MANNING & NAPIER FUND INC-WORLD OPPORTUNITIES SERIES FUND Symbol EXWAX CUSIP 563821545	6,140.009	7.330	45,006.27	7.28	42,308.38	614	0.00	1.36
OPPENHEIMER DEVELOPING MARKETS FUND Symbol ODVYX CUSIP 683974505	760.371	35.060	26,658.61	4.31	20,645.94	170	0.00	0.64
T ROWE PRICE DIVERSIFIED SMALL-CAP GROWTH FUND INC Symbol PRDSX CUSIP 779917103	477.870	25.580	12,223.91	1.98	8,587.32	0	0.00	0.00
Total Mutual Funds-Equity			\$120,676.04	19.51%	\$108,606.43	\$1,377	\$0.00	1.14%
Total Common Stocks			\$322,598.84	52.16%	\$219,531.38	\$5,058	\$317.64	1.56%
Other								
<i>Other Funds</i>								
WASATCH LONG/SHORT FUND CUSIP 936793769	3,231.764	14.910	48,185.60	7.79	46,505.09	0	0.00	0.00
Total Other Funds			\$48,185.60	7.79%	\$46,505.09	\$0	\$0.00	0.00%
Total Other			\$48,185.60	7.79%	\$46,505.09	\$0	\$0.00	0.00%



Statement Period
January 1, 2014 - December 31, 2014

Account Number
7035769

Account Statement

THE JOTOM FOUNDATION IMA

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Portfolio Detail

ASSET DESCRIPTION	NO. OF SHARES/ PAR VALUE	UNIT PRICE	MARKET VALUE	PERCENT OF PORTFOLIO	TAX COST BASIS	ESTIMATED ANNUAL INCOME	ACCRUED INCOME	YIELD AT MARKET
Miscellaneous								
<i>Other Assets</i>								
CLASS ACTION PENDING MERRILL LYNCH / TYCO ON RCPT OF FINAL PMT CUSIP 997000VV3	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00
CLASS ACTION PENDING COCA COLA CO ON RCPT OF FINAL PMT CUSIP 997000ZY3	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00
CLASS ACTION PENDING AMERICAN INTL GROUP ON RCPT OF FINAL PMT CUSIP 997001FA5	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00
CLASS ACTION PENDING DELL INC ON RCPT OF FINAL PMT CUSIP 997001HY1	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00
CLASS ACTION PENDING WASHINGTON MUTUAL INC ON RCPT OF FINAL PMT CUSIP 997001QH8	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00
CLASS ACTION PENDING WYETH ON RCPT OF FINAL PMT CUSIP 997001SG8	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00
CLASS ACTION PENDING HEWLET PACKARD ON RCPT OF FINAL PMT CUSIP 997001VB5	1.000	0.000	0.00	0.00	0.00	0	0.00	0.00