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## Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

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2014

Open to Public Inspection

For calendar year 2014 or tax year beginning

, 2014, and ending

, 20

|                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                         |                                                                    |                                       |                                         |                                         |                                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------|---------------------------------------|-----------------------------------------|-----------------------------------------|--------------------------------------|
| Name of foundation<br><b>DANIEL W ERDMAN FOUNDATION INC 080006161400</b>                                                                                                                                                                                                                                                                                                                                                |                                                                    | <b>A</b> Employer identification number<br><b>39-2012234</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                         |                                                                    |                                       |                                         |                                         |                                      |
| Number and street (or P.O. box number if mail is not delivered to street address)<br><b>C/O US BANK NA, PO BOX 7900</b>                                                                                                                                                                                                                                                                                                 |                                                                    | <b>B</b> Telephone number (see instructions)<br><b>608-252-4098</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                         |                                                                    |                                       |                                         |                                         |                                      |
| City or town, state or province, country, and ZIP or foreign postal code<br><b>MILWAUKEE, WI 53201-2043</b>                                                                                                                                                                                                                                                                                                             |                                                                    | <b>C</b> If exemption application is pending, check here <input type="checkbox"/><br><b>D</b> 1 Foreign organizations, check here <input type="checkbox"/><br>2 Foreign organizations meeting the 85% test, check here and attach computation <input type="checkbox"/><br><b>E</b> If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/><br><b>F</b> If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/> |                                         |                                                                    |                                       |                                         |                                         |                                      |
| <b>G</b> Check all that apply: <table border="0"> <tr> <td><input type="checkbox"/> Initial return</td> <td><input type="checkbox"/> Initial return of a former public charity</td> </tr> <tr> <td><input type="checkbox"/> Final return</td> <td><input type="checkbox"/> Amended return</td> </tr> <tr> <td><input type="checkbox"/> Address change</td> <td><input type="checkbox"/> Name change</td> </tr> </table> |                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> Initial return | <input type="checkbox"/> Initial return of a former public charity | <input type="checkbox"/> Final return | <input type="checkbox"/> Amended return | <input type="checkbox"/> Address change | <input type="checkbox"/> Name change |
| <input type="checkbox"/> Initial return                                                                                                                                                                                                                                                                                                                                                                                 | <input type="checkbox"/> Initial return of a former public charity |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                         |                                                                    |                                       |                                         |                                         |                                      |
| <input type="checkbox"/> Final return                                                                                                                                                                                                                                                                                                                                                                                   | <input type="checkbox"/> Amended return                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                         |                                                                    |                                       |                                         |                                         |                                      |
| <input type="checkbox"/> Address change                                                                                                                                                                                                                                                                                                                                                                                 | <input type="checkbox"/> Name change                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                         |                                                                    |                                       |                                         |                                         |                                      |
| <b>H</b> Check type of organization: <input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation<br><input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust <input type="checkbox"/> Other taxable private foundation                                                                                                                                                                |                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                         |                                                                    |                                       |                                         |                                         |                                      |
| <b>I</b> Fair market value of all assets at end of year (from Part II, col. (c), line 16) <b>\$ 3,517,309.</b><br><b>J</b> Accounting method: <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual<br><input type="checkbox"/> Other (specify) _____<br>(Part I, column (d) must be on cash basis.)                                                                                                |                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                         |                                                                    |                                       |                                         |                                         |                                      |

| Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions)) |          | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| <b>1</b> Contributions, gifts, grants, etc., received (attach schedule)                                                                                            |          | 200,001.                           |                           |                         |                                                             |
| <b>2</b> Check <input type="checkbox"/> if the foundation is not required to attach Sch B                                                                          |          |                                    |                           |                         |                                                             |
| <b>3</b> Interest on savings and temporary cash investments                                                                                                        |          |                                    |                           |                         |                                                             |
| <b>4</b> Dividends and interest from securities                                                                                                                    |          | 65,502.                            | 67,585.                   |                         | STMT 1                                                      |
| <b>5a</b> Gross rents                                                                                                                                              |          |                                    |                           |                         |                                                             |
| <b>b</b> Net rental income or (loss)                                                                                                                               |          |                                    |                           |                         |                                                             |
| <b>6a</b> Net gain or (loss) from sale of assets not on line 10                                                                                                    |          | 153,228.                           |                           |                         |                                                             |
| <b>b</b> Gross sales price for all assets on line 6a                                                                                                               | 742,516. |                                    |                           |                         |                                                             |
| <b>7</b> Capital gain net income (from Part IV, line 2)                                                                                                            |          |                                    | 153,663.                  |                         |                                                             |
| <b>8</b> Net short-term capital gain                                                                                                                               |          |                                    |                           |                         |                                                             |
| <b>9</b> Income modifications                                                                                                                                      |          |                                    |                           |                         |                                                             |
| <b>10a</b> Gross sales less returns and allowances                                                                                                                 |          |                                    |                           |                         |                                                             |
| <b>b</b> Less Cost of goods sold                                                                                                                                   |          |                                    |                           |                         |                                                             |
| <b>c</b> Gross profit or (loss) (attach schedule)                                                                                                                  |          |                                    |                           |                         |                                                             |
| <b>11</b> Other income (attach schedule)                                                                                                                           |          |                                    |                           |                         |                                                             |
| <b>12</b> Total. Add lines 1 through 11                                                                                                                            |          | 418,731.                           | 221,248.                  |                         |                                                             |
| <b>13</b> Compensation of officers, directors, trustees, etc.                                                                                                      |          |                                    |                           |                         |                                                             |
| <b>14</b> Other employee salaries and wages                                                                                                                        |          |                                    | NONE                      | NONE                    |                                                             |
| <b>15</b> Pension plans, employee benefits                                                                                                                         |          |                                    | NONE                      | NONE                    |                                                             |
| <b>16a</b> Legal fees (attach schedule)                                                                                                                            |          |                                    |                           |                         |                                                             |
| <b>b</b> Accounting fees (attach schedule)                                                                                                                         |          |                                    |                           |                         |                                                             |
| <b>c</b> Other professional fees (attach schedule)                                                                                                                 | STMT 2.  | 26,313.                            | 25,563.                   |                         | 750.                                                        |
| <b>17</b> Interest                                                                                                                                                 |          |                                    |                           |                         |                                                             |
| <b>18</b> Taxes (attach schedule) (see instructions)                                                                                                               | STMT 3.  | 5,990.                             | 311.                      |                         |                                                             |
| <b>19</b> Depreciation (attach schedule) and depletion                                                                                                             |          |                                    |                           |                         |                                                             |
| <b>20</b> Occupancy                                                                                                                                                |          |                                    |                           |                         |                                                             |
| <b>21</b> Travel, conferences, and meetings                                                                                                                        |          |                                    | NONE                      | NONE                    |                                                             |
| <b>22</b> Printing and publications                                                                                                                                |          |                                    | NONE                      | NONE                    |                                                             |
| <b>23</b> Other expenses (attach schedule)                                                                                                                         | STMT 4.  | 27.                                | 27.                       |                         |                                                             |
| <b>24</b> Total operating and administrative expenses. Add lines 13 through 23.                                                                                    |          | 32,330.                            | 25,901.                   | NONE                    | 750.                                                        |
| <b>25</b> Contributions, gifts, grants paid                                                                                                                        |          | 162,500.                           |                           |                         | 162,500.                                                    |
| <b>26</b> Total expenses and disbursements. Add lines 24 and 25                                                                                                    |          | 194,830.                           | 25,901.                   | NONE                    | 163,250.                                                    |
| <b>27</b> Subtract line 26 from line 12:                                                                                                                           |          |                                    |                           |                         |                                                             |
| <b>a</b> Excess of revenue over expenses and disbursements                                                                                                         |          | 223,901.                           |                           |                         |                                                             |
| <b>b</b> Net investment income (if negative, enter -0-)                                                                                                            |          |                                    | 195,347.                  |                         |                                                             |
| <b>c</b> Adjusted net income (if negative, enter -0-)                                                                                                              |          |                                    |                           |                         |                                                             |

| Part II Balance Sheets      |                                                                                                                                   | Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)              | Beginning of year | End of year    |                       |
|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------|-----------------------|
|                             |                                                                                                                                   |                                                                                                                                   | (a) Book Value    | (b) Book Value | (c) Fair Market Value |
| Assets                      | 1                                                                                                                                 | Cash - non-interest-bearing . . . . .                                                                                             |                   | 1,238.         | 1,238.                |
|                             | 2                                                                                                                                 | Savings and temporary cash investments . . . . .                                                                                  | 16,500.           | 228,224.       | 228,224.              |
|                             | 3                                                                                                                                 | Accounts receivable ▶<br>Less: allowance for doubtful accounts ▶                                                                  |                   |                |                       |
|                             | 4                                                                                                                                 | Pledges receivable ▶<br>Less: allowance for doubtful accounts ▶                                                                   |                   |                |                       |
|                             | 5                                                                                                                                 | Grants receivable . . . . .                                                                                                       |                   |                |                       |
|                             | 6                                                                                                                                 | Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions) . . . . . |                   |                |                       |
|                             | 7                                                                                                                                 | Other notes and loans receivable (attach schedule) ▶<br>Less: allowance for doubtful accounts ▶                                   |                   |                | NONE                  |
|                             | 8                                                                                                                                 | Inventories for sale or use . . . . .                                                                                             |                   |                |                       |
|                             | 9                                                                                                                                 | Prepaid expenses and deferred charges . . . . .                                                                                   |                   |                |                       |
|                             | 10a                                                                                                                               | Investments - U.S. and state government obligations (attach schedule) . . . . .                                                   |                   |                |                       |
|                             | b                                                                                                                                 | Investments - corporate stock (attach schedule) . STMT 5 . . . . .                                                                | 1,218,235.        | 1,681,504.     | 2,840,708.            |
|                             | c                                                                                                                                 | Investments - corporate bonds (attach schedule) . . . . .                                                                         |                   |                |                       |
|                             | 11                                                                                                                                | Investments - land, buildings, and equipment basis<br>Less: accumulated depreciation (attach schedule) ▶                          |                   |                |                       |
|                             | 12                                                                                                                                | Investments - mortgage loans . . . . .                                                                                            |                   |                |                       |
|                             | 13                                                                                                                                | Investments - other (attach schedule) . . . . . STMT 6 . . . . .                                                                  | 874,232.          | 423,121.       | 447,139.              |
|                             | 14                                                                                                                                | Land, buildings, and equipment basis<br>Less: accumulated depreciation (attach schedule) ▶                                        |                   |                |                       |
| 15                          | Other assets (describe ▶ )                                                                                                        |                                                                                                                                   |                   |                |                       |
| 16                          | Total assets (to be completed by all filers - see the instructions Also, see page 1, item I) . . . . .                            | 2,108,967.                                                                                                                        | 2,334,087.        | 3,517,309.     |                       |
| Liabilities                 | 17                                                                                                                                | Accounts payable and accrued expenses . . . . .                                                                                   |                   |                |                       |
|                             | 18                                                                                                                                | Grants payable . . . . .                                                                                                          |                   |                |                       |
|                             | 19                                                                                                                                | Deferred revenue . . . . .                                                                                                        |                   |                |                       |
|                             | 20                                                                                                                                | Loans from officers, directors, trustees, and other disqualified persons . . . . .                                                |                   |                |                       |
|                             | 21                                                                                                                                | Mortgages and other notes payable (attach schedule) . . . . .                                                                     |                   |                |                       |
|                             | 22                                                                                                                                | Other liabilities (describe ▶ )                                                                                                   |                   |                |                       |
| 23                          | Total liabilities (add lines 17 through 22) . . . . .                                                                             |                                                                                                                                   | NONE              |                |                       |
| Net Assets or Fund Balances | Foundations that follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31.     |                                                                                                                                   |                   |                |                       |
|                             | 24                                                                                                                                | Unrestricted . . . . .                                                                                                            |                   |                |                       |
|                             | 25                                                                                                                                | Temporarily restricted . . . . .                                                                                                  |                   |                |                       |
|                             | 26                                                                                                                                | Permanently restricted . . . . .                                                                                                  |                   |                |                       |
|                             | Foundations that do not follow SFAS 117, . . . ▶ <input checked="" type="checkbox"/> check here and complete lines 27 through 31. |                                                                                                                                   |                   |                |                       |
|                             | 27                                                                                                                                | Capital stock, trust principal, or current funds . . . . .                                                                        | 2,108,967.        | 2,334,087.     |                       |
|                             | 28                                                                                                                                | Paid-in or capital surplus, or land, bldg., and equipment fund . . . . .                                                          |                   |                |                       |
|                             | 29                                                                                                                                | Retained earnings, accumulated income, endowment, or other funds . . . . .                                                        |                   |                |                       |
|                             | 30                                                                                                                                | Total net assets or fund balances (see instructions) . . . . .                                                                    | 2,108,967.        | 2,334,087.     |                       |
|                             | 31                                                                                                                                | Total liabilities and net assets/fund balances (see instructions) . . . . .                                                       | 2,108,967.        | 2,334,087.     |                       |

## Part III Analysis of Changes in Net Assets or Fund Balances

|   |                                                                                                                                                                      |   |            |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------|
| 1 | Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) . . . . . | 1 | 2,108,967. |
| 2 | Enter amount from Part I, line 27a . . . . .                                                                                                                         | 2 | 223,901.   |
| 3 | Other increases not included in line 2 (itemize) ▶ SEE STATEMENT 7                                                                                                   | 3 | 2,378.     |
| 4 | Add lines 1, 2, and 3 . . . . .                                                                                                                                      | 4 | 2,335,246. |
| 5 | Decreases not included in line 2 (itemize) ▶ 2013 RETURN OF CAPITAL ADJ                                                                                              | 5 | 1,159.     |
| 6 | Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30 . . . . .                                                      | 6 | 2,334,087. |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)                                                                               |                                            | (b) How acquired<br>P - Purchase<br>D - Donation | (c) Date acquired<br>(mo., day, yr.)                                                      | (d) Date sold<br>(mo., day, yr.) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------------------------------------------------------------------------------|----------------------------------|
| <b>1a PUBLICLY TRADED SECURITIES</b>                                                                                                                                                                             |                                            |                                                  |                                                                                           |                                  |
| <b>b</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>c</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>d</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>e</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| (e) Gross sales price                                                                                                                                                                                            | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale  | (h) Gain or (loss)<br>(e) plus (f) minus (g)                                              |                                  |
| <b>a</b> 742,516.                                                                                                                                                                                                |                                            | 588,853.                                         | 153,663.                                                                                  |                                  |
| <b>b</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>c</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>d</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>e</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69                                                                                                                      |                                            |                                                  | (i) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h)) |                                  |
| (i) F.M.V. as of 12/31/69                                                                                                                                                                                        | (j) Adjusted basis<br>as of 12/31/69       | (k) Excess of col. (i)<br>over col. (j), if any  |                                                                                           |                                  |
| <b>a</b>                                                                                                                                                                                                         |                                            |                                                  | 153,663.                                                                                  |                                  |
| <b>b</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>c</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>d</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>e</b>                                                                                                                                                                                                         |                                            |                                                  |                                                                                           |                                  |
| <b>2</b> Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 }                                                                       |                                            | <b>2</b>                                         | 153,663.                                                                                  |                                  |
| <b>3</b> Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):<br>If gain, also enter in Part I, line 8, column (c) (see instructions). If (loss), enter -0- in Part I, line 8 . . . . . |                                            | <b>3</b>                                         |                                                                                           |                                  |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

**1** Enter the appropriate amount in each column for each year; see the instructions before making any entries.

| (a)<br>Base period years<br>Calendar year (or tax year beginning in)                                                                                                                                                                  | (b)<br>Adjusted qualifying distributions | (c)<br>Net value of noncharitable-use assets | (d)<br>Distribution ratio<br>(col. (b) divided by col. (c)) |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|----------------------------------------------|-------------------------------------------------------------|
| 2013                                                                                                                                                                                                                                  | 178,250.                                 | 2,619,099.                                   | 0.068058                                                    |
| 2012                                                                                                                                                                                                                                  | 211,605.                                 | 2,336,183.                                   | 0.090577                                                    |
| 2011                                                                                                                                                                                                                                  | 154,443.                                 | 2,099,337.                                   | 0.073568                                                    |
| 2010                                                                                                                                                                                                                                  | 94,250.                                  | 1,888,714.                                   | 0.049902                                                    |
| 2009                                                                                                                                                                                                                                  | 78,320.                                  | 1,678,334.                                   | 0.046665                                                    |
| <b>2</b> Total of line 1, column (d) . . . . .                                                                                                                                                                                        |                                          |                                              | <b>2</b> 0.328770                                           |
| <b>3</b> Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years . . . . .                                       |                                          |                                              | <b>3</b> 0.065754                                           |
| <b>4</b> Enter the net value of noncharitable-use assets for 2014 from Part X, line 5 . . . . .                                                                                                                                       |                                          |                                              | <b>4</b> 3,022,323.                                         |
| <b>5</b> Multiply line 4 by line 3 . . . . .                                                                                                                                                                                          |                                          |                                              | <b>5</b> 198,730.                                           |
| <b>6</b> Enter 1% of net investment income (1% of Part I, line 27b) . . . . .                                                                                                                                                         |                                          |                                              | <b>6</b> 1,953.                                             |
| <b>7</b> Add lines 5 and 6 . . . . .                                                                                                                                                                                                  |                                          |                                              | <b>7</b> 200,683.                                           |
| <b>8</b> Enter qualifying distributions from Part XII, line 4 . . . . .<br>If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions. |                                          |                                              | <b>8</b> 163,250.                                           |

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

|                                                                                                                                                                                                                                                  |    |               |        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---------------|--------|
| 1a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1. . . . .<br>Date of ruling or determination letter: _____ (attach copy of letter if necessary - see instructions) |    | 1             | 3,907. |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b. . . . .                                                                                       |    | 2             |        |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).                                                                                                                       |    | 3             | 3,907. |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                                      |    | 4             | NONE   |
| 3 Add lines 1 and 2. . . . .                                                                                                                                                                                                                     |    | 5             | 3,907. |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                                    |    | 6a            | 3,662. |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0- . . . . .                                                                                                                                              |    | 6b            | NONE   |
| 6 Credits/Payments:                                                                                                                                                                                                                              |    | 6c            | NONE   |
| a 2014 estimated tax payments and 2013 overpayment credited to 2014. . . . .                                                                                                                                                                     | 6d |               |        |
| b Exempt foreign organizations - tax withheld at source. . . . .                                                                                                                                                                                 | 7  | 3,662.        |        |
| c Tax paid with application for extension of time to file (Form 8868). . . . .                                                                                                                                                                   | 8  |               |        |
| d Backup withholding erroneously withheld. . . . .                                                                                                                                                                                               | 9  | 245.          |        |
| 7 Total credits and payments. Add lines 6a through 6d. . . . .                                                                                                                                                                                   | 10 |               |        |
| 8 Enter any penalty for underpayment of estimated tax. Check here <input type="checkbox"/> if Form 2220 is attached. . . . .                                                                                                                     | 11 | NONE Refunded |        |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed. . . . .                                                                                                                                                         |    |               |        |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid. . . . .                                                                                                                                            |    |               |        |
| 11 Enter the amount of line 10 to be. Credited to 2015 estimated tax. . . . .                                                                                                                                                                    |    |               |        |

**Part VII-A Statements Regarding Activities**

|                                                                                                                                                                                                                                                                                                                                                         | Yes | No |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? . . . . .                                                                                                                                                                       |     | X  |
| b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for the definition)? . . . . .<br>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities. |     | X  |
| c Did the foundation file Form 1120-POL for this year? . . . . .                                                                                                                                                                                                                                                                                        |     | X  |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year<br>(1) On the foundation ► \$ _____ (2) On foundation managers. ► \$ _____                                                                                                                                                                          |     |    |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ► \$ _____                                                                                                                                                                                                      |     |    |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS? . . . . .<br>If "Yes," attach a detailed description of the activities                                                                                                                                                                                |     | X  |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes. . . . .                                                                                                                   |     | X  |
| 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year? . . . . .                                                                                                                                                                                                                                                |     | X  |
| b If "Yes," has it filed a tax return on Form 990-T for this year? . . . . .                                                                                                                                                                                                                                                                            |     | X  |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? . . . . .<br>If "Yes," attach the statement required by General Instruction T.                                                                                                                                                                         |     | X  |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? . . . . .          | X   |    |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV                                                                                                                                                                                                                     | X   |    |
| 8a Enter the states to which the foundation reports or with which it is registered (see instructions) ►<br>WI                                                                                                                                                                                                                                           |     |    |
| b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation. . . . .                                                                                                                                  | X   |    |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2014 or the taxable year beginning in 2014 (see instructions for Part XIV)? If "Yes," complete Part XIV. . . . .                                                                                         |     | X  |
| 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses. . . . .                                                                                                                                                                                                          |     | X  |

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**Part VII-A Statements Regarding Activities (continued)**

|    |                                                                                                                                                                                                                                                                                                                                                                    |    |     |      |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|------|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions) . . . . .                                                                                                                                                                  | 11 |     | X    |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions) . . . . .                                                                                                                                                                 | 12 |     |      |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ▶ <u>N/A</u>                                                                                                                                                                                                                   | 13 | X   |      |
| 14 | The books are in care of ▶ <u>US BANK NA</u> Telephone no ▶ <u>(608) 252-4098</u><br>Located at ▶ <u>1 S PINCKNEY STREET, MADISON, WI</u> ZIP+4 ▶ <u>53703</u>                                                                                                                                                                                                     |    |     |      |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here . . . . . ▶ <input type="checkbox"/><br>and enter the amount of tax-exempt interest received or accrued during the year . . . . . ▶ <u>15</u>                                                                                                                  |    |     |      |
| 16 | At any time during calendar year 2014, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? . . . . .<br>See the instructions for exceptions and filing requirements for FinCEN Form 114, (formerly TD F 90-22.1). If "Yes," enter the name of the foreign country ▶ | 16 | Yes | No X |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Yes | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a During the year did the foundation (either directly or indirectly):                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |    |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                        |     |    |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                |     |    |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                    |     |    |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                          |     |    |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                 |     |    |
| (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                |     |    |
| b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? . . . . . <input type="checkbox"/><br>Organizations relying on a current notice regarding disaster assistance check here . . . . . ▶ <input type="checkbox"/>                                                                                                                        | 1b  |    |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2014? . . . . .                                                                                                                                                                                                                                                                                                         | 1c  | X  |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):                                                                                                                                                                                                                                                                                                                            |     |    |
| a At the end of tax year 2014, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2014? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>If "Yes," list the years ▶                                                                                                                                                                                                                                             |     |    |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) . . . . .                                                                                                                                                                                       | 2b  | X  |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.<br>▶                                                                                                                                                                                                                                                                                                                                                                                     |     |    |
| 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                 |     |    |
| b If "Yes," did it have excess business holdings in 2014 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2014.) . . . . . | 3b  |    |
| 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                                          | 4a  | X  |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2014?                                                                                                                                                                                                                                                                         | 4b  | X  |

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**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required** (continued)**5a** During the year did the foundation pay or incur any amount to:

- (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? ☐ Yes ☒ No
- (2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive? ☐ Yes ☒ No
- (3) Provide a grant to an individual for travel, study, or other similar purposes? ☐ Yes ☒ No
- (4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? (see instructions). ☐ Yes ☒ No
- (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? ☐ Yes ☒ No

**b** If any answer is "Yes" to 5a(1)-(5), did **any** of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?Organizations relying on a current notice regarding disaster assistance check here ☐**c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? ☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d).

**6a** Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No  
If "Yes" to 6b, file Form 8870**7a** At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? ☐ Yes ☒ No**b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors****1** List all officers, directors, trustees, foundation managers and their compensation (see instructions).

| (a) Name and address                                | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|-----------------------------------------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| DANIEL W ERDMAN                                     | DIRECTOR                                                  |                                           |                                                                       |                                       |
| C/O US BANK NA, PO BOX 7900, MADISON, WI 53707-7900 | 1                                                         | -0-                                       | -0-                                                                   | -0-                                   |
| DEBORAH ERDMAN-LUDER                                | DIRECTOR                                                  |                                           |                                                                       |                                       |
| C/O US BANK NA, PO BOX 7900, MADISON, WI 53707-7900 | 1                                                         | -0-                                       | -0-                                                                   | -0-                                   |
| DARRELL W BEHNKE                                    | DIRECTOR                                                  |                                           |                                                                       |                                       |
| C/O US BANK NA, PO BOX 7900, MADISON, WI 53707-7900 | 1                                                         | -0-                                       | -0-                                                                   | -0-                                   |
| NATALIE BOCK ERDMAN                                 | DIRECTOR                                                  |                                           |                                                                       |                                       |
| C/O US BANK NA, PO BOX 7900, MADISON, WI 53707-7900 | 1                                                         | -0-                                       | -0-                                                                   | -0-                                   |

**2** Compensation of five highest-paid employees (other than those included on line 1 - see instructions). If none, enter "NONE."

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---------------------------------------------------------------|-----------------------------------------------------------|------------------|-----------------------------------------------------------------------|---------------------------------------|
| NONE                                                          |                                                           | NONE             | NONE                                                                  | NONE                                  |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |

Total number of other employees paid over \$50,000 ☐ NONE

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**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors** (continued)**3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE."**

| (a) Name and address of each person paid more than \$50,000                        | (b) Type of service | (c) Compensation |
|------------------------------------------------------------------------------------|---------------------|------------------|
| NONE                                                                               |                     | NONE             |
|                                                                                    |                     |                  |
|                                                                                    |                     |                  |
|                                                                                    |                     |                  |
|                                                                                    |                     |                  |
|                                                                                    |                     |                  |
| Total number of others receiving over \$50,000 for professional services . . . . . |                     | NONE             |

**Part IX-A Summary of Direct Charitable Activities**

| List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. | Expenses |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 1 NONE                                                                                                                                                                                                                                                 |          |
| 2                                                                                                                                                                                                                                                      |          |
| 3                                                                                                                                                                                                                                                      |          |
| 4                                                                                                                                                                                                                                                      |          |

**Part IX-B Summary of Program-Related Investments** (see instructions)

| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2. | Amount |
|-------------------------------------------------------------------------------------------------------------------|--------|
| 1 NONE                                                                                                            |        |
| 2                                                                                                                 |        |
| All other program-related investments. See instructions                                                           |        |
| 3 NONE                                                                                                            |        |
| Total. Add lines 1 through 3 . . . . .                                                                            |        |

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**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|   |                                                                                                                       |    |            |
|---|-----------------------------------------------------------------------------------------------------------------------|----|------------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:           |    |            |
| a | Average monthly fair market value of securities . . . . .                                                             | 1a | 3,047,805. |
| b | Average of monthly cash balances . . . . .                                                                            | 1b | 20,543.    |
| c | Fair market value of all other assets (see instructions). . . . .                                                     | 1c | NONE       |
| d | <b>Total</b> (add lines 1a, b, and c) . . . . .                                                                       | 1d | 3,068,348. |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) . . . . .   | 1e |            |
| 2 | Acquisition indebtedness applicable to line 1 assets . . . . .                                                        | 2  | NONE       |
| 3 | Subtract line 2 from line 1d . . . . .                                                                                | 3  | 3,068,348. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions). . . . .    | 4  | 46,025.    |
| 5 | <b>Net value of noncharitable-use assets.</b> Subtract line 4 from line 3. Enter here and on Part V, line 4 . . . . . | 5  | 3,022,323. |
| 6 | <b>Minimum investment return.</b> Enter 5% of line 5 . . . . .                                                        | 6  | 151,116.   |

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

|    |                                                                                                                     |    |          |
|----|---------------------------------------------------------------------------------------------------------------------|----|----------|
| 1  | Minimum investment return from Part X, line 6 . . . . .                                                             | 1  | 151,116. |
| 2a | Tax on investment income for 2014 from Part VI, line 5 . . . . .                                                    | 2a | 3,907.   |
| b  | Income tax for 2014. (This does not include the tax from Part VI.) . . . . .                                        | 2b |          |
| c  | Add lines 2a and 2b . . . . .                                                                                       | 2c | 3,907.   |
| 3  | Distributable amount before adjustments. Subtract line 2c from line 1 . . . . .                                     | 3  | 147,209. |
| 4  | Recoveries of amounts treated as qualifying distributions . . . . .                                                 | 4  | NONE     |
| 5  | Add lines 3 and 4 . . . . .                                                                                         | 5  | 147,209. |
| 6  | Deduction from distributable amount (see instructions). . . . .                                                     | 6  | NONE     |
| 7  | <b>Distributable amount</b> as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 . . . . . | 7  | 147,209. |

**Part XII Qualifying Distributions** (see instructions)

|   |                                                                                                                                                                |    |          |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------|----|----------|
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:                                                                     |    |          |
| a | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26 . . . . .                                                                        | 1a | 163,250. |
| b | Program-related investments - total from Part IX-B . . . . .                                                                                                   | 1b |          |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes . . . . .                                            | 2  | NONE     |
| 3 | Amounts set aside for specific charitable projects that satisfy the:                                                                                           |    |          |
| a | Suitability test (prior IRS approval required) . . . . .                                                                                                       | 3a | NONE     |
| b | Cash distribution test (attach the required schedule) . . . . .                                                                                                | 3b | NONE     |
| 4 | <b>Qualifying distributions.</b> Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 . . . . .                                    | 4  | 163,250. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions) . . . . . | 5  | N/A      |
| 6 | <b>Adjusted qualifying distributions.</b> Subtract line 5 from line 4 . . . . .                                                                                | 6  | 163,250. |

**Note.** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

**Part XIII Undistributed Income** (see instructions)

|                                                                                                                                                                                             | (a)<br>Corpus | (b)<br>Years prior to 2013 | (c)<br>2013 | (d)<br>2014 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------|-------------|-------------|
| <b>1</b> Distributable amount for 2014 from Part XI, line 7 . . . . .                                                                                                                       |               |                            |             | 147,209.    |
| <b>2</b> Undistributed income, if any, as of the end of 2014:                                                                                                                               |               |                            |             |             |
| <b>a</b> Enter amount for 2013 only . . . . .                                                                                                                                               |               |                            | NONE        |             |
| <b>b</b> Total for prior years 20 <u>12</u> , 20 <u>  </u> , 20 <u>  </u> . . . . .                                                                                                         |               | NONE                       |             |             |
| <b>3</b> Excess distributions carryover, if any, to 2014:                                                                                                                                   |               |                            |             |             |
| <b>a</b> From 2009 . . . . .                                                                                                                                                                | NONE          |                            |             |             |
| <b>b</b> From 2010 . . . . .                                                                                                                                                                | NONE          |                            |             |             |
| <b>c</b> From 2011 . . . . .                                                                                                                                                                | 20,833.       |                            |             |             |
| <b>d</b> From 2012 . . . . .                                                                                                                                                                | 98,086.       |                            |             |             |
| <b>e</b> From 2013 . . . . .                                                                                                                                                                | 50,957.       |                            |             |             |
| <b>f</b> Total of lines 3a through e . . . . .                                                                                                                                              | 169,876.      |                            |             |             |
| <b>4</b> Qualifying distributions for 2014 from Part XII, line 4. ► \$ <u>163,250.</u>                                                                                                      |               |                            |             |             |
| <b>a</b> Applied to 2013, but not more than line 2a . . . . .                                                                                                                               |               |                            | NONE        |             |
| <b>b</b> Applied to undistributed income of prior years (Election required - see instructions) . . . . .                                                                                    |               | NONE                       |             |             |
| <b>c</b> Treated as distributions out of corpus (Election required - see instructions) . . . . .                                                                                            | NONE          |                            |             |             |
| <b>d</b> Applied to 2014 distributable amount . . . . .                                                                                                                                     |               |                            |             | 147,209.    |
| <b>e</b> Remaining amount distributed out of corpus . . . . .                                                                                                                               | 16,041.       |                            |             |             |
| <b>5</b> Excess distributions carryover applied to 2014. (If an amount appears in column (d), the same amount must be shown in column (a) )                                                 | NONE          |                            |             | NONE        |
| <b>6</b> Enter the net total of each column as indicated below:                                                                                                                             |               |                            |             |             |
| <b>a</b> Corpus. Add lines 3f, 4c, and 4e. Subtract line 5 . . . . .                                                                                                                        | 185,917.      |                            |             |             |
| <b>b</b> Prior years' undistributed income. Subtract line 4b from line 2b . . . . .                                                                                                         |               | NONE                       |             |             |
| <b>c</b> Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed . . . . . |               | NONE                       |             |             |
| <b>d</b> Subtract line 6c from line 6b. Taxable amount - see instructions . . . . .                                                                                                         |               | NONE                       |             |             |
| <b>e</b> Undistributed income for 2013. Subtract line 4a from line 2a. Taxable amount - see instructions . . . . .                                                                          |               |                            | NONE        |             |
| <b>f</b> Undistributed income for 2014. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2015 . . . . .                                                              |               |                            |             | NONE        |
| <b>7</b> Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) . . . . .       | NONE          |                            |             |             |
| <b>8</b> Excess distributions carryover from 2009 not applied on line 5 or line 7 (see instructions) . . . . .                                                                              | NONE          |                            |             |             |
| <b>9</b> Excess distributions carryover to 2015. Subtract lines 7 and 8 from line 6a . . . . .                                                                                              | 185,917.      |                            |             |             |
| <b>10</b> Analysis of line 9:                                                                                                                                                               |               |                            |             |             |
| <b>a</b> Excess from 2010 . . . . .                                                                                                                                                         | NONE          |                            |             |             |
| <b>b</b> Excess from 2011 . . . . .                                                                                                                                                         | 20,833.       |                            |             |             |
| <b>c</b> Excess from 2012 . . . . .                                                                                                                                                         | 98,086.       |                            |             |             |
| <b>d</b> Excess from 2013 . . . . .                                                                                                                                                         | 50,957.       |                            |             |             |
| <b>e</b> Excess from 2014 . . . . .                                                                                                                                                         | 16,041.       |                            |             |             |

**Part XIV Private Operating Foundations** (see instructions and Part VII-A, question 9)**NOT APPLICABLE**

**1a** If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2014, enter the date of the ruling . . . . .

**b** Check box to indicate whether the foundation is a private operating foundation described in section

4942(j)(3) or 4942(j)(5)

|                                                                                                                                                                    | Tax year | Prior 3 years |          |          | (e) Total |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------------|----------|----------|-----------|
|                                                                                                                                                                    | (a) 2014 | (b) 2013      | (c) 2012 | (d) 2011 |           |
| <b>2a</b> Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed . . . . .                      |          |               |          |          |           |
| <b>b</b> 85% of line 2a . . . . .                                                                                                                                  |          |               |          |          |           |
| <b>c</b> Qualifying distributions from Part XII, line 4 for each year listed . . . . .                                                                             |          |               |          |          |           |
| <b>d</b> Amounts included in line 2c not used directly for active conduct of exempt activities . . . . .                                                           |          |               |          |          |           |
| <b>e</b> Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c . . . . .                                   |          |               |          |          |           |
| <b>3</b> Complete 3a, b, or c for the alternative test relied upon                                                                                                 |          |               |          |          |           |
| <b>a</b> "Assets" alternative test - enter                                                                                                                         |          |               |          |          |           |
| <b>(1)</b> Value of all assets . . . . .                                                                                                                           |          |               |          |          |           |
| <b>(2)</b> Value of assets qualifying under section 4942(j)(3)(B)(i) . . . . .                                                                                     |          |               |          |          |           |
| <b>b</b> "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed . . . . .                              |          |               |          |          |           |
| <b>c</b> "Support" alternative test - enter                                                                                                                        |          |               |          |          |           |
| <b>(1)</b> Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) . . . . . |          |               |          |          |           |
| <b>(2)</b> Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii) . . . . .                                      |          |               |          |          |           |
| <b>(3)</b> Largest amount of support from an exempt organization . . . . .                                                                                         |          |               |          |          |           |
| <b>(4)</b> Gross investment income . . . . .                                                                                                                       |          |               |          |          |           |

**Part XV Supplementary Information** (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year - see instructions.)**1 Information Regarding Foundation Managers:**

**a** List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000). (See section 507(d)(2).)

DANIEL W ERDMAN

**b** List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest.

N/A

**2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**

Check here ☒ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

**a** The name, address, and telephone number or e-mail address of the person to whom applications should be addressed:

**b** The form in which applications should be submitted and information and materials they should include:

**c** Any submission deadlines:

**d** Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

**Part XV Supplementary Information (continued)****3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient<br>Name and address (home or business)                              | If recipient is an individual,<br>show any relationship to<br>any foundation manager<br>or substantial contributor | Foundation<br>status of<br>recipient | Purpose of grant or<br>contribution | Amount          |
|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------|-----------------|
| <b>a Paid during the year</b>                                                 |                                                                                                                    |                                      |                                     |                 |
| MADISON MUSEUM OF CONTEMPORARY ART<br>PO BOX 14385 MADISON WI 53708           | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 5,000.          |
| MARSHFIELD CLINIC<br>1000 NORTH OAK AVENUE MARSHFIELD WI 54449                | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 12,500.         |
| UNIVERSITY OF WISCONSIN FOUNDATION<br>1848 UNIVERSITY AVENUE MADISON WI 53726 | NONE                                                                                                               | PUBLIC CHA                           | CAPITAL CAMPAIGN                    | 25,000.         |
| THE NATURE CONSERVANCY<br>4245 N FAIRFAX DRIVE, SUITE 100 ARLINGTON VA        | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 5,000.          |
| OVERTURE CENTER FOR THE ARTS<br>201 STATE STREET MADISON WI 53703             | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 5,000.          |
| ACCESS COMMUNITY HEALTH CENTERS<br>2910 W BELTLINE HWY STE MADISON WI 53713   | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 100,000.        |
| NATURAL HERITAGE LAND TRUST<br>303 S PATERSON ST #6 MADISON WI 53703          | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 5,000.          |
| MADISON SYMPHONY ORCHESTRA<br>222 W WASHINGTON AVE STE 460 MADISON WI 5370    | NONE                                                                                                               | PUBLIC CHA                           | SUPPORT ACTIVITIES                  | 5,000.          |
| <b>Total</b>                                                                  |                                                                                                                    |                                      | <b>3a</b>                           | <b>162,500.</b> |
| <b>b Approved for future payment</b>                                          |                                                                                                                    |                                      |                                     |                 |
| <b>Total</b>                                                                  |                                                                                                                    |                                      | <b>3b</b>                           |                 |





**Schedule B**(Form 990, 990-EZ,  
or 990-PF)  
Department of the Treasury  
Internal Revenue Service**Schedule of Contributors**

OMB No. 1545-0047

**2014**▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)**Name of the organization****Employer identification number**

DANIEL W ERDMAN FOUNDATION INC 080006161400

39-2012234

**Organization type** (check one):**Filers of:****Section:**

Form 990 or 990-EZ

☐ 501(c)( ) (enter number) organization☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation☐ 527 political organization

Form 990-PF

☒ 501(c)(3) exempt private foundation☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation☐ 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☒
- For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

**Special Rules**

- ☐ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year . . . . . ▶ \$ \_\_\_\_\_

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

**Name of organization**

DANIEL W ERDMAN FOUNDATION INC 080006161400

**Employer identification number**

39-2012234

**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                           | (c)<br>Total contributions | (d)<br>Type of contribution                                                                                                                                         |
|------------|-------------------------------------------------------------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1          | DANIEL W ERDMAN<br>C/O US BANK NA<br>MADISON, WI 53707-7900 | \$ 200,000.                | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
| 2          | DANIEL W ERDMAN<br>C/O US BANK NA<br>MADISON, WI 53707-7900 | \$ 1.                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input checked="" type="checkbox"/><br>(Complete Part II for noncash contributions.) |
|            |                                                             |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
|            |                                                             |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
|            |                                                             |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
|            |                                                             |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
|            |                                                             |                            | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |

Employer identification number

39-2012234

## Part II

[illegible]

FORM 990PF, PART I - DIVIDENDS AND INTEREST FROM SECURITIES  
=====

| DESCRIPTION<br>-----   | REVENUE<br>AND<br>EXPENSES<br>PER BOOKS<br>----- | NET<br>INVESTMENT<br>INCOME<br>----- |
|------------------------|--------------------------------------------------|--------------------------------------|
| DIVIDENDS AND INTEREST | 65,502.                                          | 67,585.                              |
|                        | -----                                            | -----                                |
| TOTAL                  | 65,502.                                          | 67,585.                              |
|                        | =====                                            | =====                                |

FORM 990PF, PART I - OTHER PROFESSIONAL FEES  
=====

| DESCRIPTION<br>----- | REVENUE<br>AND<br>EXPENSES<br>PER BOOKS<br>----- | NET<br>INVESTMENT<br>INCOME<br>----- | CHARITABLE<br>PURPOSES<br>----- |
|----------------------|--------------------------------------------------|--------------------------------------|---------------------------------|
| INVEST MGMT FEES     | 25,563.                                          | 25,563.                              | 750.                            |
| TAX PREP FEES        | 750.                                             |                                      |                                 |
| TOTALS               | 26,313.                                          | 25,563.                              | 750.                            |
|                      | =====                                            | =====                                | =====                           |

FORM 990PF, PART I - TAXES  
=====

| DESCRIPTION<br>----- | REVENUE<br>AND<br>EXPENSES<br>PER BOOKS<br>----- | NET<br>INVESTMENT<br>INCOME<br>----- |
|----------------------|--------------------------------------------------|--------------------------------------|
| FOREIGN TAXES PAID   | 311.                                             | 311.                                 |
| EXCISE TAXES PAID    | 5,679.                                           |                                      |
|                      | -----                                            | -----                                |
| TOTALS               | 5,990.                                           | 311.                                 |
|                      | =====                                            | =====                                |

FORM 990PF, PART I - OTHER EXPENSES  
=====

| DESCRIPTION<br>----- | REVENUE<br>AND<br>EXPENSES<br>PER BOOKS<br>----- | NET<br>INVESTMENT<br>INCOME<br>----- |
|----------------------|--------------------------------------------------|--------------------------------------|
| ADR FEES             | 27.                                              | 27.                                  |
| TOTALS               | -----<br>27.<br>=====                            | -----<br>27.<br>=====                |

DANIEL W ERDMAN FOUNDATION INC 080006161400

39-2012234

FORM 990PF, PART II - CORPORATE STOCK

=====

DESCRIPTION

-----

SEE ATTACHED SCHEDULE

ENDING  
BOOK VALUE

ENDING  
FMV

----

1,681,504.

2,840,708.

TOTALS

1,681,504.

2,840,708.

=====

=====

FORM 990PF, PART II - OTHER INVESTMENTS  
=====

| DESCRIPTION<br>-----  | COST/<br>FMV<br>C OR F<br>----- | ENDING<br>BOOK VALUE<br>----- | ENDING<br>FMV<br>----- |
|-----------------------|---------------------------------|-------------------------------|------------------------|
|                       |                                 |                               |                        |
| SEE ATTACHED SCHEDULE | C                               | 423,121.                      | 447,139.               |
|                       |                                 | -----                         | -----                  |
| TOTALS                |                                 | 423,121.                      | 447,139.               |
|                       |                                 | =====                         | =====                  |

FORM 990PF, PART III - OTHER INCREASES IN NET WORTH OR FUND BALANCES  
=====DESCRIPTION  
-----AMOUNT  
-----STARWOOD WAYPOINT / STARWOOD PROPERTY TRUST MERGER  
VERIZON COMM INC / VODAFONE MERGER

733.

1,645.

TOTAL

-----  
2,378.  
=====

DANIEL ERDMAN FDN AGY COMBI STMT  
ACCOUNT NUMBER: 990006161400

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January 1, 2014 to December 31, 2014

**PORTFOLIO DETAIL**

| Security Description                                                             | Quantity    | Market Price | Market Value        | Cost Basis          | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|----------------------------------------------------------------------------------|-------------|--------------|---------------------|---------------------|----------------------|----------------------------|-------------------------|-------------------------|
| <b>Cash and Cash Equivalents</b>                                                 |             |              |                     |                     |                      |                            |                         |                         |
| <b>Cash</b>                                                                      |             |              |                     |                     |                      |                            |                         |                         |
| Principal Cash                                                                   |             |              | -58,752 69          | -58,752 69          |                      | -1 7                       |                         |                         |
| Income Cash                                                                      |             |              | 59,990 57           | 59,990 57           |                      | 1 7                        |                         |                         |
| <b>Total Cash</b>                                                                |             |              | <b>\$1,237.88</b>   | <b>\$1,237.88</b>   | <b>\$0.00</b>        | <b>0.0%</b>                |                         | <b>\$0.00</b>           |
| <b>Taxable Cash Equivalents</b>                                                  |             |              |                     |                     |                      |                            |                         |                         |
| First Amer Prime Oblig Fund Cl Y - 31846V104<br>DANIEL W ERDMAN FDN INC AGENCY   | 225,297 790 | 1 0000       | 225,297 79          | 225,297 79          | 0 00                 | 6 4                        | 0 02                    | 36 10                   |
| First Amer Prime Oblig Fund Cl Y - 31846V104<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 2,926 540   | 1 0000       | 2,926 54            | 2,926 54            | 0 00                 | 0 1                        | 0 02                    | 0 47                    |
| <b>Total First Amer Prime Oblig Fund Cl Y</b>                                    |             |              | <b>\$228,224.33</b> | <b>\$228,224.33</b> | <b>\$0.00</b>        | <b>6.5%</b>                |                         | <b>\$36.57</b>          |
| <b>Total Taxable Cash Equivalents</b>                                            |             |              | <b>\$228,224.33</b> | <b>\$228,224.33</b> | <b>\$0.00</b>        | <b>6.5%</b>                |                         | <b>\$36.57</b>          |
| <b>Total Cash and Cash Equivalents</b>                                           |             |              | <b>\$229,462.21</b> | <b>\$229,462.21</b> | <b>\$0.00</b>        | <b>6.5%</b>                |                         | <b>\$36.57</b>          |

**Equity**

**U.S. Equity**

|                                                             |           |         |           |           |           |     |      |          |
|-------------------------------------------------------------|-----------|---------|-----------|-----------|-----------|-----|------|----------|
| Abbott Laboratories - ABT<br>DANIEL W ERDMAN FDN INC AGENCY | 1,373 000 | 45 0200 | 61,812 46 | 31,232 05 | 30,580 41 | 1 8 | 2 13 | 1,318 08 |
| Abbvie Inc - ABBV<br>DANIEL W ERDMAN FDN INC AGENCY         | 654 000   | 65 4400 | 42,797 76 | 15,794 19 | 27,003 57 | 1 2 | 2 99 | 1,281 84 |
| Altria Group Inc - MO<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN   | 81 000    | 49 2700 | 3,990 87  | 2,209 68  | 1,781 19  | 0 1 | 4 22 | 168 48   |



DANIEL ERDMAN FDN AGY COMBI STMT  
ACCOUNT NUMBER: 990006161400

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January 1, 2014 to December 31, 2014

PORTFOLIO DETAIL (continued)

| Security Description                                                                   | Quantity  | Market Price | Market Value        | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|----------------------------------------------------------------------------------------|-----------|--------------|---------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Amazon Com Inc - AMZN<br>DANIEL W ERDMAN FDN INC AGENCY                                | 85 000    | 310 3500     | 26,379 75           | 12,405 37          | 13,974 38            | 0 7                        | 0 00                    | 0 00                    |
| American Centy Small Cp Growth Instl - ANONX<br>#336<br>DANIEL W ERDMAN FDN INC AGENCY | 3,413 485 | 13 5600      | 46,286 86           | 28,229 52          | 18,057 34            | 1 3                        | 0 00                    | 0 00                    |
| American Express Co - AXP<br>DANIEL W ERDMAN FDN INC AGENCY                            | 266 000   | 93 0400      | 24,748 64           | 14,369 96          | 10,378 68            | 0 7                        | 1 12                    | 276 64                  |
| Anadarko Petroleum Corp - APC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                      | 57 000    | 82 5000      | 4,702 50            | 4,089 41           | 613 09               | 0 1                        | 1 31                    | 61 56                   |
| Apple Inc - AAPL<br>DANIEL W ERDMAN FDN INC AGENCY                                     | 1,414 000 | 110 3800     | 156,077 32          | 18,079 50          | 137,997 82           | 4 4                        | 1 70                    | 2,658 32                |
| Apple Inc - AAPL<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                   | 38 000    | 110 3800     | 4,194 44            | 2,274 91           | 1,919 53             | 0 1                        | 1 70                    | 71 44                   |
| <b>Total Apple Inc</b>                                                                 |           |              | <b>\$160,271.76</b> | <b>\$20,354.41</b> | <b>\$139,917.35</b>  | <b>4.6%</b>                |                         | <b>\$2,729.76</b>       |
| Bank Of America Corp - BAC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                         | 283 000   | 17 8900      | 5,062 87            | 2,323 40           | 2,739 47             | 0 1                        | 1 12                    | 56.60                   |
| BankUnited Inc - BKU<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                               | 43 000    | 28 9700      | 1,245 71            | 911 31             | 334 40               | 0 0                        | 2 90                    | 36 12                   |
| Best Buy Co Inc - BBY<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                              | 112 000   | 38 9800      | 4,365 76            | 2,489 65           | 1,876 11             | 0 1                        | 1 95                    | 85 12                   |
| Boeing Co - BA<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                     | 31 000    | 129 9800     | 4,029 38            | 3,946 74           | 82 64                | 0 1                        | 2 80                    | 112 84                  |

DANIEL ERDMAN FDN AGY COMBI STMT  
ACCOUNT NUMBER: 990006161400

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January 1, 2014 to December 31, 2014

**PORTFOLIO DETAIL (continued)**

| Security Description                                                 | Quantity | Market Price | Market Value       | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|----------------------------------------------------------------------|----------|--------------|--------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| C M S Energy Corp - CMS<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN          | 98 000   | 34 7500      | 3,405 50           | 2,785 41           | 620 09               | 0 1                        | 3 11                    | 105 84                  |
| Ca Inc - CA<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                      | 154 000  | 30 4500      | 4,689 30           | 4,008 05           | 681 25               | 0 1                        | 3 28                    | 154 00                  |
| Capital One Financial Corp - COF<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 46 000   | 82 5500      | 3,797 30           | 2,224 75           | 1,572 55             | 0 1                        | 1 45                    | 55 20                   |
| Cbs Corp Class B Non Voting - CBS<br>DANIEL W ERDMAN FDN INC AGENCY  | 537 000  | 55 3400      | 29,717 58          | 17,393 16          | 12,324 42            | 0 8                        | 1 08                    | 322 20                  |
| Celgene Corp - CELG<br>DANIEL W ERDMAN FDN INC AGENCY                | 424 000  | 111 8600     | 47,428 64          | 29,199 93          | 18,228 71            | 1 3                        | 0 00                    | 0 00                    |
| Centurylink Inc - CTL<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN            | 110 000  | 39 5800      | 4,353 80           | 4,380 04           | -26 24               | 0 1                        | 5 46                    | 237 60                  |
| Cerner Corporation - CERN<br>DANIEL W ERDMAN FDN INC AGENCY          | 868 000  | 64 6600      | 56,124 88          | 31,919 05          | 24,205 83            | 1 6                        | 0 00                    | 0 00                    |
| Chevron Corporation - CVX<br>DANIEL W ERDMAN FDN INC AGENCY          | 194 000  | 112 1800     | 21,762 92          | 8,711 57           | 13,051 35            | 0 6                        | 3 81                    | 830 32                  |
| Chevron Corporation - CVX<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN        | 63 000   | 112 1800     | 7,067 34           | 6,419 70           | 647 64               | 0 2                        | 3 81                    | 269 64                  |
| <b>Total Chevron Corporation</b>                                     |          |              | <b>\$28,830.26</b> | <b>\$15,131.27</b> | <b>\$13,698.99</b>   | <b>0.8%</b>                |                         | <b>\$1,099.96</b>       |
| Chipotle Mexican Grill Inc - CMG<br>DANIEL W ERDMAN FDN INC AGENCY   | 22 000   | 684.5100     | 15,059 22          | 13,848 78          | 1,210 44             | 0 4                        | 0 00                    | 0 00                    |



DANIEL ERDMAN FDN AGY COMBI STMT  
ACCOUNT NUMBER: 990006161400

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January 1, 2014 to December 31, 2014

**PORTFOLIO DETAIL (continued)**

| Security Description                                                | Quantity | Market Price | Market Value       | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|---------------------------------------------------------------------|----------|--------------|--------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Cinemark Hldgs Inc - CNK<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN        | 67 000   | 35 5800      | 2,383 86           | 1,301 82           | 1,082 04             | 0 1                        | 2 81                    | 67 00                   |
| Citigroup Inc - C<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN               | 110 000  | 54 1100      | 5,952 10           | 3,433 63           | 2,518 47             | 0 2                        | 0 07                    | 4 40                    |
| Comerica Inc - CMA<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN              | 57 000   | 46 8400      | 2,669 88           | 2,423 61           | 246 27               | 0 1                        | 1 71                    | 45 60                   |
| Community Bk Sys Inc - CBU<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN      | 42 000   | 38 1300      | 1,601 46           | 981 54             | 619 92               | 0 0                        | 3 15                    | 50 40                   |
| Conocophillips - COP<br>DANIEL W ERDMAN FDN INC AGENCY              | 350 000  | 69 0600      | 24,171 00          | 14,127 49          | 10,043 51            | 0 7                        | 4 23                    | 1,022 00                |
| Conocophillips - COP<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN            | 34 000   | 69 0600      | 2,348 04           | 1,406 72           | 941 32               | 0 1                        | 4 23                    | 99 28                   |
| <b>Total Conocophillips</b>                                         |          |              | <b>\$26,519.04</b> | <b>\$15,534.21</b> | <b>\$10,984.83</b>   | <b>0.8%</b>                |                         | <b>\$1,121.28</b>       |
| Costco Whsl Corp - COST<br>DANIEL W ERDMAN FDN INC AGENCY           | 375 000  | 141 7500     | 53,156 25          | 21,161 05          | 31,995 20            | 1 5                        | 1 00                    | 532 50                  |
| Cvs Health Corporation - CVS<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN    | 32 000   | 96 3100      | 3,081 92           | 2,925 92           | 156 00               | 0 1                        | 1 45                    | 44 80                   |
| Cypress Semiconductor Corp - CY<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 173 000  | 14 2800      | 2,470 44           | 2,345 55           | 124 89               | 0 1                        | 3 08                    | 76 12                   |
| Delta Air Lines Inc - DAL<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN       | 49 000   | 49 1900      | 2,410 31           | 1,651 55           | 758 76               | 0 1                        | 0 73                    | 17 64                   |

DANIEL ERDMAN FDN AGY COMBI STMT  
ACCOUNT NUMBER: 990006161400

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January 1, 2014 to December 31, 2014

**PORTFOLIO DETAIL (continued)**

| Security Description                                               | Quantity  | Market Price | Market Value       | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------|-----------|--------------|--------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Devon Energy Corporation - DVN<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 28 000    | 61 2100      | 1,713 88           | 1,799 05           | -85 17               | 0 0                        | 1 57                    | 26 88                   |
| Dover Corp - DOV<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN               | 39 000    | 71 7200      | 2,797 08           | 2,091 53           | 705 55               | 0 1                        | 2 23                    | 62 40                   |
| Dow Chem Co - DOW<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN              | 77 000    | 45 6100      | 3,511 97           | 2,096 50           | 1,415 47             | 0 1                        | 3 68                    | 129 36                  |
| E Bay Inc - EBAY<br>DANIEL W ERDMAN FDN INC AGENCY                 | 975 000   | 56 1200      | 54,717 00          | 43,809 99          | 10,907 01            | 1 6                        | 0 00                    | 0 00                    |
| E O G Res Inc - EOG<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN            | 16 000    | 92 0700      | 1,473 12           | 1,521 65           | -48 53               | 0 0                        | 0 73                    | 10 72                   |
| Emc Corporation - EMC<br>DANIEL W ERDMAN FDN INC AGENCY            | 1,093 000 | 29 7400      | 32,505 82          | 24,613 28          | 7,892 54             | 0 9                        | 1 55                    | 502 78                  |
| Emerson Elec Co - EMR<br>DANIEL W ERDMAN FDN INC AGENCY            | 347 000   | 61 7300      | 21,420 31          | 15,441 29          | 5,979 02             | 0 6                        | 3 05                    | 652 36                  |
| Emerson Elec Co - EMR<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN          | 37 000    | 61 7300      | 2,284 01           | 1,988 75           | 295 26               | 0 1                        | 3 05                    | 69 56                   |
| <b>Total Emerson Elec Co</b>                                       |           |              | <b>\$23,704.32</b> | <b>\$17,430.04</b> | <b>\$6,274.28</b>    | <b>0.7%</b>                |                         | <b>\$721.92</b>         |
| Exxon Mobil Corp - XOM<br>DANIEL W ERDMAN FDN INC AGENCY           | 387 000   | 92 4500      | 35,778 15          | 31,575 35          | 4,202 80             | 1 0                        | 2 98                    | 1,068 12                |
| Exxon Mobil Corp - XOM<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN         | 116 000   | 92 4500      | 10,724 20          | 10,873 48          | -149 28              | 0 3                        | 2 98                    | 320 16                  |
| <b>Total Exxon Mobil Corp</b>                                      |           |              | <b>\$46,502.35</b> | <b>\$42,448.83</b> | <b>\$4,053.52</b>    | <b>1.3%</b>                |                         | <b>\$1,388.28</b>       |



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**PORTFOLIO DETAIL (continued)**

| Security Description                                                              | Quantity  | Market Price | Market Value       | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|-----------------------------------------------------------------------------------|-----------|--------------|--------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Facebook Inc A - FB<br>DANIEL W ERDMAN FDN INC AGENCY                             | 450 000   | 78 0200      | 35,109 00          | 27,990 13          | 7,118 87             | 1 0                        | 0 00                    | 0 00                    |
| Fifth Third Bancorp - FITB<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                    | 211 000   | 20 3750      | 4,299 13           | 2,987 88           | 1,311 25             | 0 1                        | 2 55                    | 109.72                  |
| General Dynamics Corp - GD<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                    | 29 000    | 137 6200     | 3,990 98           | 1,728 43           | 2,262 55             | 0 1                        | 1 80                    | 71 92                   |
| General Electric Co - GE<br>DANIEL W ERDMAN FDN INC AGENCY                        | 1,068 000 | 25 2700      | 26,988 36          | 26,134 02          | 854 34               | 0 8                        | 3 64                    | 982 56                  |
| General Electric Co - GE<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                      | 524 000   | 25 2700      | 13,241 48          | 10,512 64          | 2,728 84             | 0 4                        | 3 64                    | 482 08                  |
| <b>Total General Electric Co</b>                                                  |           |              | <b>\$40,229.84</b> | <b>\$36,646.66</b> | <b>\$3,583.18</b>    | <b>1.1%</b>                |                         | <b>\$1,464.64</b>       |
| Gilead Sciences Inc - GILD<br>DANIEL W ERDMAN FDN INC AGENCY                      | 393 000   | 94 2600      | 37,044 18          | 24,432 10          | 12,612 08            | 1 1                        | 0 00                    | 0 00                    |
| Goldman Sachs M C Value Cl Inst - GSMCX<br>#864<br>DANIEL W ERDMAN FDN INC AGENCY | 1,381 873 | 41 5800      | 57,458 28          | 45,942 87          | 11,515 41            | 1 6                        | 0 96                    | 551 37                  |
| Google Inc Cl A - GOOGL<br>DANIEL W ERDMAN FDN INC AGENCY                         | 114 000   | 530 6600     | 60,495 24          | 30,077 75          | 30,417 49            | 1 7                        | 0 00                    | 0 00                    |
| Google Inc Cl C - GOOG<br>DANIEL W ERDMAN FDN INC AGENCY                          | 114 000   | 526 4000     | 60,009 60          | 29,981 65          | 30,027 95            | 1 7                        | 0 00                    | 0 00                    |
| Halliburton Co - HAL<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                          | 39 000    | 39 3300      | 1,533 87           | 2,504 88           | -971 01              | 0 0                        | 1 83                    | 28 08                   |

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**PORTFOLIO DETAIL (continued)**

| Security Description                                                         | Quantity  | Market Price | Market Value       | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|------------------------------------------------------------------------------|-----------|--------------|--------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Harford Financial Services Grp Inc - HIG<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 126 000   | 41 6900      | 5,252 94           | 4,318 80           | 934 14               | 0 1                        | 1 73                    | 90 72                   |
| Hasbro Inc - HAS<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                         | 63 000    | 54 9900      | 3,464 37           | 2,609 57           | 854 80               | 0 1                        | 3 13                    | 108 36                  |
| Hewlett Packard Co - HPQ<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                 | 166 000   | 40 1300      | 6,661 58           | 4,893 04           | 1,768 54             | 0 2                        | 1 59                    | 106 24                  |
| Illinois Tool Worksinc - ITW<br>DANIEL W ERDMAN FDN INC AGENCY               | 350 000   | 94 7000      | 33,145 00          | 15,894 72          | 17,250 28            | 0 9                        | 2 05                    | 679 00                  |
| Intel Corp - INTC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                        | 185 000   | 36 2900      | 6,713 65           | 4,085 28           | 2,628 37             | 0 2                        | 2 48                    | 166 50                  |
| International Business Machines Corp - IBM<br>DANIEL W ERDMAN FDN INC AGENCY | 105 000   | 160 4400     | 16,846 20          | 17,141 73          | -295 53              | 0 5                        | 2 74                    | 462 00                  |
| Ishares Core S&p Small-Cap Etf - IJR<br>DANIEL W ERDMAN FDN INC AGENCY       | 833 000   | 114 0600     | 95,011 98          | 91,064 82          | 3,947 16             | 2 7                        | 1 23                    | 1,167 03                |
| Ishares Russell 1000 Value Index Etf - IVD<br>DANIEL W ERDMAN FDN INC AGENCY | 2,825 000 | 104 4000     | 294,930 00         | 1 00               | 294,929 00           | 8 4                        | 2 00                    | 5,901 43                |
| J P Morgan Chase Co - JPM<br>DANIEL W ERDMAN FDN INC AGENCY                  | 1,077 000 | 62 5800      | 67,398 66          | 48,339 45          | 19,059 21            | 1 9                        | 2 56                    | 1,723 20                |
| J P Morgan Chase Co - JPM<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                | 109 000   | 62 5800      | 6,821 22           | 4,727 25           | 2,093 97             | 0 2                        | 2 56                    | 174 40                  |
| <b>Total J P Morgan Chase Co</b>                                             |           |              | <b>\$74,219.88</b> | <b>\$53,066.70</b> | <b>\$21,153.18</b>   | <b>2.1%</b>                |                         | <b>\$1,897.60</b>       |



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**PORTFOLIO DETAIL (continued)**

| Security Description                                                     | Quantity | Market Price | Market Value       | Cost Basis         | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------------|----------|--------------|--------------------|--------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Johnson Johnson - JNJ<br>DANIEL W ERDMAN FDN INC AGENCY                  | 450 000  | 104 5700     | 47,056 50          | 26,310 67          | 20,745 83            | 1 3                        | 2 68                    | 1,260 00                |
| Johnson Johnson - JNJ<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                | 57 000   | 104 5700     | 5,960 49           | 3,404 38           | 2,556 11             | 0 2                        | 2 68                    | 159.60                  |
| <b>Total Johnson Johnson</b>                                             |          |              | <b>\$53,016.99</b> | <b>\$29,715.05</b> | <b>\$23,301.94</b>   | <b>1.5%</b>                |                         | <b>\$1,419.60</b>       |
| Lincoln Natl Corp Ind - LNC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN          | 58 000   | 57 6700      | 3,344 86           | 2,120 45           | 1,224 41             | 0 1                        | 1 39                    | 46 40                   |
| Lowes Co Inc - LOW<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                   | 53 000   | 68 8000      | 3,646 40           | 2,011 69           | 1,634 71             | 0 1                        | 1 34                    | 48 76                   |
| M T Bank Corp - MTB<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                  | 32 000   | 125 6200     | 4,019 84           | 3,638 17           | 381 67               | 0 1                        | 2 23                    | 89 60                   |
| McDonalds Corp - MCD<br>DANIEL W ERDMAN FDN INC AGENCY                   | 248 000  | 93 7000      | 23,237 60          | 7,204 90           | 16,032 70            | 0 7                        | 3 63                    | 843 20                  |
| Merck and Co Inc - MRK<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN               | 172 000  | 56 7900      | 9,767 88           | 7,237 61           | 2,530 27             | 0 3                        | 3 17                    | 309 60                  |
| Microsoft Corp - MSFT<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                | 85 000   | 46 4500      | 3,948 25           | 1,800 00           | 2,148 25             | 0 1                        | 2 67                    | 105 40                  |
| Midcap Spdr Trust Series I E T F - MDY<br>DANIEL W ERDMAN FDN INC AGENCY | 321 000  | 263 9700     | 84,734 37          | 81,029 20          | 3,705 17             | 2 4                        | 1 17                    | 994 46                  |
| Morgan Stanley - MS<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                  | 52 000   | 38 8000      | 2,017 60           | 1,184 83           | 832 77               | 0 1                        | 1 03                    | 20 80                   |

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**PORTFOLIO DETAIL (continued)**

| Security Description                                                         | Quantity | Market Price | Market Value | Cost Basis | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|------------------------------------------------------------------------------|----------|--------------|--------------|------------|----------------------|----------------------------|-------------------------|-------------------------|
| Navient Corp W/D - NAVI<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                  | 137 000  | 21 6100      | 2,960 57     | 1,598 19   | 1,362 38             | 0 1                        | 2 78                    | 82 20                   |
| Nike Inc - NKE<br>DANIEL W ERDMAN FDN INC AGENCY                             | 474 000  | 96 1500      | 45,575 10    | 20,450 49  | 25,124 61            | 1 3                        | 1 16                    | 530 88                  |
| Occidental Petroleum Corporation - OXY<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN   | 58 000   | 80 6100      | 4,675 38     | 4,865 37   | -189 99              | 0 1                        | 3 57                    | 167 04                  |
| Omnicom Group Inc - OMC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                  | 40 000   | 77 4700      | 3,098 80     | 2,820 61   | 278 19               | 0 1                        | 2 58                    | 80 00                   |
| P N C Financial Services Group Inc - PNC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 46 000   | 91 2300      | 4,196 58     | 3,432 20   | 764 38               | 0 1                        | 2 10                    | 88 32                   |
| P P G Inds Inc - PPG<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                     | 20 000   | 231 1500     | 4,623 00     | 1,759 60   | 2,863 40             | 0 1                        | 1 16                    | 53 60                   |
| P P L Corporation - PPL<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                  | 94 000   | 36 3300      | 3,415 02     | 2,569 84   | 845 18               | 0 1                        | 4 10                    | 140 06                  |
| Pepsico Inc - PEP<br>DANIEL W ERDMAN FDN INC AGENCY                          | 400 000  | 94 5600      | 37,824 00    | 19,744 99  | 18,079 01            | 1 1                        | 2 77                    | 1,048 00                |
| Pfizer Inc - PFE<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                         | 359 000  | 31 1500      | 11,182 85    | 7,108 42   | 4,074 43             | 0 3                        | 3 60                    | 402 08                  |
| Philip Morris Intl - PM<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                  | 29 000   | 81 4500      | 2,362 05     | 1,940 10   | 421 95               | 0 1                        | 4 91                    | 116 00                  |
| Pinnacle West Cap Corp - PNW<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN             | 37 000   | 68 3100      | 2,527 47     | 1,818 56   | 708 91               | 0 1                        | 3 48                    | 88 06                   |



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**PORTFOLIO DETAIL (continued)**

| Security Description                                               | Quantity | Market Price | Market Value       | Cost Basis        | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------|----------|--------------|--------------------|-------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Pitney Bowes Inc - PBI<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN         | 146 000  | 24 3700      | 3,558 02           | 3,824 20          | -266 18              | 0 1                        | 3 08                    | 109 50                  |
| Polaris Inds Inc - PII<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN         | 31 000   | 151 2400     | 4,688 44           | 2,758 46          | 1,929 98             | 0 1                        | 1 27                    | 59 52                   |
| Praxair Inc - PX<br>DANIEL W ERDMAN FDN INC AGENCY                 | 186 000  | 129 5600     | 24,098 16          | 4,924 18          | 19,173 98            | 0 7                        | 2 01                    | 483 60                  |
| Praxair Inc - PX<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN               | 19 000   | 129 5600     | 2,461 64           | 1,979 99          | 481 65               | 0 1                        | 2 01                    | 49 40                   |
| <b>Total Praxair Inc</b>                                           |          |              | <b>\$26,559.80</b> | <b>\$6,904.17</b> | <b>\$19,655.63</b>   | <b>0.8%</b>                |                         | <b>\$533.00</b>         |
| Procter & Gamble Co - PG<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN       | 82 000   | 91 0900      | 7,469 38           | 6,626 93          | 842 45               | 0 2                        | 2 83                    | 211 07                  |
| Prudential Financial Inc - PRU<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 61 000   | 90 4600      | 5,518 06           | 2,844 64          | 2,673 42             | 0 2                        | 2 56                    | 141 52                  |
| Range Resources Corp - RRC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN     | 27 000   | 53 4500      | 1,443 15           | 1,698 07          | -254 92              | 0 0                        | 0 30                    | 4 32                    |
| Regions Finl Corp - RF<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN         | 245 000  | 10 5600      | 2,587 20           | 2,444 12          | 143 08               | 0 1                        | 1 89                    | 49 00                   |
| Rockwell Automation Inc - ROK<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN  | 15 000   | 111 2000     | 1,668 00           | 1,232 98          | 435 02               | 0 0                        | 2 34                    | 39 00                   |
| Six Flags Entertainment - SIX<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN  | 97 000   | 43 1500      | 4,185 55           | 3,370 90          | 814 65               | 0 1                        | 4 82                    | 201 76                  |

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**PORTFOLIO DETAIL (continued)**

| Security Description                                                     | Quantity  | Market Price | Market Value | Cost Basis | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------------|-----------|--------------|--------------|------------|----------------------|----------------------------|-------------------------|-------------------------|
| Slm Corp - SLM<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                       | 137 000   | 10 1900      | 1,396 03     | 895 09     | 500 94               | 0 0                        | 0 00                    | 0 00                    |
| Spectra Energy Corp - SE<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN             | 97 000    | 36 3000      | 3,521 10     | 2,803 00   | 718 10               | 0 1                        | 4 08                    | 143 56                  |
| Staples Inc - SPLS<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                   | 301 000   | 18 1200      | 5,454 12     | 3,908 30   | 1,545 82             | 0 2                        | 2 65                    | 144 48                  |
| Stryker Corp - SYK<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                   | 18 000    | 94 3300      | 1,697 94     | 1,234 06   | 463 88               | 0 0                        | 1 46                    | 24 84                   |
| Suntrust Bks Inc - STI<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN               | 110 000   | 41 9000      | 4,609 00     | 3,144 46   | 1,464 54             | 0 1                        | 1 91                    | 88 00                   |
| Synovus Financial Corp - SNV<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN         | 95 000    | 27 0900      | 2,573 55     | 2,347 52   | 226 03               | 0 1                        | 1 48                    | 38 00                   |
| T Rowe Price Sm Cap Val - PRSVX<br>#46<br>DANIEL W ERDMAN FDN INC AGENCY | 1,814 494 | 46 8000      | 84,918 32    | 64,211 71  | 20,706 61            | 2 4                        | 0 73                    | 616 93                  |
| Time Warner Cable Inc - TWC<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN          | 22 000    | 152 0600     | 3,345 32     | 2,954 94   | 390 38               | 0 1                        | 1 97                    | 66 00                   |
| Tjx Companies Inc - TJX<br>DANIEL W ERDMAN FDN INC AGENCY                | 622 000   | 68 5800      | 42,656 76    | 28,275 81  | 14,380 95            | 1 2                        | 1 02                    | 435 40                  |
| United Health Group Inc - UNH<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN        | 55 000    | 101 0900     | 5,559 95     | 2,225 90   | 3,334 05             | 0 2                        | 1 48                    | 82 50                   |
| United Technologies Corp - UTX<br>DANIEL W ERDMAN FDN INC AGENCY         | 350 000   | 115 0000     | 40,250 00    | 19,218 70  | 21,031 30            | 1 1                        | 2 05                    | 826 00                  |

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**PORTFOLIO DETAIL (continued)**

| Security Description                                                    | Quantity  | Market Price | Market Value          | Cost Basis            | Unrealized Gain/Loss  | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|-------------------------------------------------------------------------|-----------|--------------|-----------------------|-----------------------|-----------------------|----------------------------|-------------------------|-------------------------|
| United Technologies Corp - UTX<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN      | 37 000    | 115 0000     | 4,255 00              | 2,486 60              | 1,768 40              | 0 1                        | 2 05                    | 87 32                   |
| <b>Total United Technologies Corp</b>                                   |           |              | <b>\$44,505.00</b>    | <b>\$21,705.30</b>    | <b>\$22,799.70</b>    | <b>1.3%</b>                |                         | <b>\$913.32</b>         |
| Unum Group - UNM<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                    | 98 000    | 34 8800      | 3,418 24              | 2,765 74              | 652 50                | 0 1                        | 1 89                    | 64 68                   |
| Vanguard Extended Market Vipers - VXF<br>DANIEL W ERDMAN FDN INC AGENCY | 1,281 000 | 87 7900      | 112,458 99            | 106,331 84            | 6,127 15              | 3 2                        | 1 32                    | 1,484 68                |
| Verizon Communications Inc - VZ<br>DANIEL W ERDMAN FDN INC AGENCY       | 2,575 000 | 46 7800      | 120,458 50            | 77,998 76             | 42,459 74             | 3 4                        | 4 70                    | 5,665 00                |
| Verizon Communications Inc - VZ<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN     | 155 000   | 46 7800      | 7,250 90              | 6,140 93              | 1,109 97              | 0 2                        | 4 70                    | 341 00                  |
| <b>Total Verizon Communications Inc</b>                                 |           |              | <b>\$127,709.40</b>   | <b>\$84,139.69</b>    | <b>\$43,569.71</b>    | <b>3.6%</b>                |                         | <b>\$6,006.00</b>       |
| Wells Fargo Co - WFC<br>DANIEL W ERDMAN FDN INC AGENCY                  | 1,413 000 | 54 8200      | 77,460 66             | 40,018 59             | 37,442 07             | 2 2                        | 2 55                    | 1,978 20                |
| Westar Energy Inc - WR<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN              | 92 000    | 41 2400      | 3,794 08              | 2,456 60              | 1,337 48              | 0 1                        | 3 39                    | 128 80                  |
| Whirlpool Corp - WHR<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                | 24 000    | 193 7400     | 4,649 76              | 1,437 99              | 3,211 77              | 0 1                        | 1 55                    | 72 00                   |
| Xilinx Inc - XLNX<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                   | 68 000    | 43 2900      | 2,943 72              | 2,809 02              | 134 70                | 0 1                        | 2 68                    | 78 88                   |
| <b>Total U.S. Equity</b>                                                |           |              | <b>\$2,583,211.47</b> | <b>\$1,451,604.19</b> | <b>\$1,131,607.28</b> | <b>73.4%</b>               |                         | <b>\$46,097.55</b>      |



| THE PRIVATE CLIENT RESERVE

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| Security Description                                                                       | Quantity  | Market Price | Market Value | Cost Basis | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------------------------------|-----------|--------------|--------------|------------|----------------------|----------------------------|-------------------------|-------------------------|
| <b>Developed Foreign</b>                                                                   |           |              |              |            |                      |                            |                         |                         |
| Albaba Group Holding Ltd A D R - BABA<br>Repstg 1 Ord Sh<br>DANIEL W ERDMAN FDN INC AGENCY | 213 000   | 103 9400     | 22,139 22    | 18,192 31  | 3,946 91             | 0 6                        | 0 00                    | 0 00                    |
| American Europacific Grth F2 - AEPFX<br>#616<br>DANIEL W ERDMAN FDN INC AGENCY             | 1,117 079 | 47 0200      | 52,525 05    | 46,928 50  | 5,596 55             | 1 5                        | 1 68                    | 881 38                  |
| Astrazeneca P L C Spstd A D R - AZN<br>Repstg 1 Ord Sh<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 30 000    | 70 3800      | 2,111 40     | 1,369 77   | 741 63               | 0 1                        | 3 98                    | 84 00                   |
| Canadian Pacific Railway Ltd - CP<br>DANIEL W ERDMAN FDN INC AGENCY                        | 158 000   | 192 6900     | 30,445 02    | 17,836 65  | 12,608 37            | 0 9                        | 0 62                    | 189 60                  |
| Carnival Corp - CCL<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                    | 78 000    | 45 3300      | 3,535 74     | 2,411 53   | 1,124 21             | 0 1                        | 2 21                    | 78 00                   |
| Covident Plc - COV<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                     | 50 000    | 102 2800     | 5,114 00     | 2,714 52   | 2,399 48             | 0 1                        | 1 41                    | 72 00                   |
| Eaton Corp Plc - ETN<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                   | 61 000    | 67 9600      | 4,145 56     | 3,130 44   | 1,015 12             | 0 1                        | 2 88                    | 119 56                  |
| Ericsson Lm Tel Sp A D R - ERIC<br>Repstg 1 Ord Sh<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN     | 311 000   | 12 1000      | 3,763 10     | 3,848 65   | -85 55               | 0 1                        | 2 49                    | 93 61                   |
| Glaxo Smithkline P L C A D R - GSK<br>Repstg 2 Ord Shs<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 61 000    | 42 7400      | 2,607 14     | 2,536 04   | 71 10                | 0 1                        | 6 20                    | 161.71                  |



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**PORTFOLIO DETAIL (continued)**

| Security Description                                                                             | Quantity | Market Price | Market Value        | Cost Basis          | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------------------------------------|----------|--------------|---------------------|---------------------|----------------------|----------------------------|-------------------------|-------------------------|
| Goldcorp Inc - GG<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                            | 64 000   | 18 5200      | 1,185 28            | 1,779 90            | -594 62              | 0 0                        | 3 24                    | 38 40                   |
| Icici Bank Ltd A D R - IBN<br>Repstg 2 Ord Shs<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN               | 175 000  | 11 5500      | 2,021 25            | 1,749 71            | 271 54               | 0 1                        | 1 32                    | 26 60                   |
| Lyondellbasell Industries Cl A - LYB<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                         | 48 000   | 79 3900      | 3,810 72            | 3,336 33            | 474 39               | 0 1                        | 3 53                    | 134 40                  |
| Schlumberger Ltd - SLB<br>DANIEL W ERDMAN FDN INC AGENCY                                         | 389 000  | 85 4100      | 33,224 49           | 35,720 82           | -2,496 33            | 0 9                        | 1 87                    | 622 40                  |
| Signet Jewelers Ltd - SIG<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                                    | 17 000   | 131 5700     | 2,236 69            | 1,736 84            | 499 85               | 0 1                        | 0 55                    | 12 24                   |
| Teva Pharmaceutical Inds Ltd A D R - TEVA<br>Repstg 1 Ord Sh<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 87 000   | 57 5100      | 5,003 37            | 4,322 71            | 680 66               | 0 1                        | 2 00                    | 100 14                  |
| Unilever N V A D R - UN<br>Rpstg 1 Ord Sh<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN                    | 76 000   | 39 0400      | 2,967 04            | 2,573 47            | 393 57               | 0 1                        | 3 28                    | 97 36                   |
| <b>Total Developed Foreign</b>                                                                   |          |              | <b>\$176,835.07</b> | <b>\$150,188.19</b> | <b>\$26,646.88</b>   | <b>5.0%</b>                |                         | <b>\$2,711.40</b>       |

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**PORTFOLIO DETAIL (continued)**

| Security Description                          | Quantity   | Market Price | Market Value          | Cost Basis            | Unrealized Gain/Loss  | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|-----------------------------------------------|------------|--------------|-----------------------|-----------------------|-----------------------|----------------------------|-------------------------|-------------------------|
| <b>Emerging Foreign</b>                       |            |              |                       |                       |                       |                            |                         |                         |
| Oppenheimer Developing Markets I - ODVIX #799 |            |              |                       |                       |                       |                            |                         |                         |
| DANIEL W ERDMAN FDN INC AGENCY                | 2,300 680  | 35 0600      | 80,661.84             | 79,711.98             | 949.86                | 2.3                        | 0.85                    | 687.90                  |
| <b>Total Emerging Foreign</b>                 |            |              | <b>\$80,661.84</b>    | <b>\$79,711.98</b>    | <b>\$949.86</b>       | <b>2.3%</b>                |                         | <b>\$687.90</b>         |
| <b>Total Equity</b>                           |            |              | <b>\$2,840,708.38</b> | <b>\$1,681,504.36</b> | <b>\$1,159,204.02</b> | <b>80.8%</b>               |                         | <b>\$49,496.85</b>      |
| <b>Fixed Income-Taxable</b>                   |            |              |                       |                       |                       |                            |                         |                         |
| <b>Taxable U.S.</b>                           |            |              |                       |                       |                       |                            |                         |                         |
| Doubleline Total Ret Bd I - DBLTX             |            |              |                       |                       |                       |                            |                         |                         |
| Standard & Poors Rating N/A                   |            |              |                       |                       |                       |                            |                         |                         |
| DANIEL W ERDMAN FDN INC AGENCY                | 19,079 693 | 10 9700      | 209,304.23            | 213,531.92            | -4,227.69             | 6.0                        | 4.94                    | 10,341.19               |
| <b>Total Taxable U.S.</b>                     |            |              | <b>\$209,304.23</b>   | <b>\$213,531.92</b>   | <b>-\$4,227.69</b>    | <b>6.0%</b>                |                         | <b>\$10,341.19</b>      |
| <b>Taxable Hedged Fixed Income</b>            |            |              |                       |                       |                       |                            |                         |                         |
| Loomis Sayles Strategic Alpha Fund Y - LASYX  |            |              |                       |                       |                       |                            |                         |                         |
| Standard & Poors Rating N/A                   |            |              |                       |                       |                       |                            |                         |                         |
| DANIEL W ERDMAN FDN INC AGENCY                | 7,590 382  | 9 9500       | 75,524.30             | 77,633.66             | -2,109.36             | 2.1                        | 3.53                    | 2,664.22                |
| <b>Total Taxable Hedged Fixed Income</b>      |            |              | <b>\$75,524.30</b>    | <b>\$77,633.66</b>    | <b>-\$2,109.36</b>    | <b>2.1%</b>                |                         | <b>\$2,664.22</b>       |
| <b>Total Fixed Income-Taxable</b>             |            |              | <b>\$284,828.53</b>   | <b>\$291,165.58</b>   | <b>-\$6,337.05</b>    | <b>8.1%</b>                |                         | <b>\$13,005.41</b>      |



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**PORTFOLIO DETAIL (continued)**

| Security Description                                                     | Quantity  | Market Price | Market Value        | Cost Basis          | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|--------------------------------------------------------------------------|-----------|--------------|---------------------|---------------------|----------------------|----------------------------|-------------------------|-------------------------|
| <b>Real Estate</b>                                                       |           |              |                     |                     |                      |                            |                         |                         |
| <b>U.S. Listed Real Estate</b>                                           |           |              |                     |                     |                      |                            |                         |                         |
| Liberty Ppty Tr - LPT<br>Sh Ben Int<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN  | 60 000    | 37 6300      | 2,257 80            | 1,962 60            | 295 20               | 0 1                        | 5 05                    | 114 00                  |
| Mfa Financial Inc - MFA<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN              | 282 000   | 7 9900       | 2,253 18            | 2,376 64            | -123 46              | 0 1                        | 10 01                   | 225 60                  |
| Mid-Amer Apt Cmtyys Inc - MAA<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN        | 22 000    | 74 6800      | 1,642 96            | 1,475 54            | 167 42               | 0 0                        | 4 12                    | 67 76                   |
| National Retail Properties Inc - NNN<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN | 54 000    | 39 3700      | 2,125 98            | 1,658 96            | 467 02               | 0 1                        | 4 27                    | 90 72                   |
| Nuveen Real Estate Secs I - FARCX<br>DANIEL W ERDMAN FDN INC AGENCY      | 4,842 759 | 24 1000      | 116,710 49          | 85,719 88           | 30,990 61            | 3 3                        | 2 63                    | 3,075 15                |
| Outfront Media Inc - OUT<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN             | 139 000   | 26 8400      | 3,730 76            | 4,073 90            | -343 14              | 0 1                        | 5 51                    | 205 72                  |
| Redwood Trust Inc - RWT<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN              | 88 000    | 19 7000      | 1,733 60            | 1,334 29            | 399 31               | 0 0                        | 5 68                    | 98 56                   |
| Starwood Property Trust Inc - STWD<br>DANIEL ERDMAN FDN AGY-SMA NUVEEN   | 122 000   | 23 2400      | 2,835 28            | 3,165 14            | -329 86              | 0 1                        | 8 26                    | 234 24                  |
| <b>Total U.S. Listed Real Estate</b>                                     |           |              | <b>\$133,290.05</b> | <b>\$101,766.95</b> | <b>\$31,523.10</b>   | <b>3.8%</b>                |                         | <b>\$4,111.75</b>       |
| <b>Total Real Estate</b>                                                 |           |              | <b>\$133,290.05</b> | <b>\$101,766.95</b> | <b>\$31,523.10</b>   | <b>3.8%</b>                |                         | <b>\$4,111.75</b>       |

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## PORTFOLIO DETAIL (continued)

| Security Description                      | Quantity  | Market Price | Market Value   | Cost Basis     | Unrealized Gain/Loss | Percent of Total Portfolio | Estimated Current Yield | Estimated Annual Income |
|-------------------------------------------|-----------|--------------|----------------|----------------|----------------------|----------------------------|-------------------------|-------------------------|
| <b>Commodities</b>                        |           |              |                |                |                      |                            |                         |                         |
| John Hancock II Gl Abs Re I - JHAIX #3953 |           |              |                |                |                      |                            |                         |                         |
| DANIEL W ERDMAN FDN INC AGENCY            | 2,655 081 | 10 9300      | 29,020 04      | 30,188 27      | -1,168 23            | 0 8                        | 5 30                    | 1,537 29                |
| <b>Total Commodities</b>                  |           |              | \$29,020.04    | \$30,188.27    | -\$1,168.23          | 0.8%                       |                         | \$1,537.29              |
| <b>Total Assets</b>                       |           |              | \$3,517,309.21 | \$2,334,087.37 | \$1,183,221.84       | 100.0%                     |                         | \$68,187.87             |

Estimated Current Yield

1.93

## PORTFOLIO DETAIL MESSAGES

Time of trade execution and trading party (if not disclosed) will be provided upon request

Publicly traded assets are valued in accordance with market quotations or valuation methodologies from financial industry services believed by us to be reliable. Assets that are not publicly traded may be reflected at values from other external sources. Assets for which a current value is not available may be reflected at a previous value or as not valued, at par value, or at a nominal value. Values shown do not necessarily reflect prices at which assets could be bought or sold. Values are updated based on internal policy and may be updated less frequently than statement generation. For additional information, please contact your U S Bank representative.

Cost adjustments made to previously reported sales to reflect the impact of IRS wash sale rules may result in adjustments to reported year-to-date losses. Consequently, this period's beginning cost basis may differ from the basis reported in the prior period. The gain and loss figures reported on this statement are provided for informational purposes only and should not be used for tax reporting purposes. Please consult with your tax or legal advisor for questions concerning your personal tax or financial situation.