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DLN: 93493320156005

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

► Information about Form 990 and its instructions is at www.IRS.gov/form990

OMB No 1545-0047

2014

Open to Public Inspection

			lendar year, or tax year beginning 01-01-20 C Name of organization	14 , and ending 12-31-20	14			
	eck if ap Tress ch	oplicable	AMERICAN NURSES ASSOCIATION INC			D Employ	yer iden	tification number
	ne char	=				13-18	93923	
		_	Doing business as					
	ial retur	'n	Number and street (or P O box if mail is not deli	vered to street address) Room/	suite	E Telepho	ne numb	er
reti	aı urn/tern	nınated	8515 GEORGIA AVENUE NO 400			(301)	628-50	000
┌ Am	ended r	eturn	City or town, state or province, country, and ZIP	or foreign postal code				
Г Арр	olication	pending	SILVER SPRING, MD 209103492			G Gross re	eceipts \$	74,668,327
			F Name and address of principal office	er	H(a)	Is this a group	return f	for
			MARLA J WESTON		11(4)	subordinates?	recuiii i	┌ Yes ┌ No
			8515 GEORGIA AVENUE NO 400 SILVER SPRING, MD 209103492		ЦЪ	A 11 b d		
			·			Are all subordii included?	nates	Γ Y es Γ No
I Ta	x-exem	pt statu:	501(c)(3) ✓ 501(c) (6) ◀ (insert no)	☐ 4947(a)(1) or ☐ 527		If "No," attach	a lıst (see instructions)
J W	ebsite	:: ► W'	WW NURSINGWORLD ORG		H(c)	Group exempti	on num	ber ►
K Forr	n of ora	ı anızatıo	n 🔽 Corporation 🗀 Trust 🗀 Association 🗀 Other 🕨			ar of formation 19:		State of legal domicile DC
	rt I		nmary		L 10	ar or roundation 19.	17 111 3	state of legal dofficile. De
			describe the organization's mission or most	significant activities				
	т	OAD	VANCE AND PROMOTE THE IMPROVEME	NT OF HEALTH STANDA				
			LATE AND PROMOTE THE PROFESSIONA AL WELFARE	L DEVELOPMENT OF NU	RSES AN	DADVANCET	HEIR E	CONOMIC AND
ည် မ	-	JLIVLK	AL WELLAND					
₫								
ξ	-							
Activities & Governance	2 (Check	this box দ if the organization discontinued	its operations or disposed	d of more	than 25% of its	net ass	ets
න් ග	3 1	Numbei	of voting members of the governing body (F	art VI, line 1a)			3	9
Ē	l		of independent voting members of the gove				4	9
St.	5 T	otal n	umber of individuals employed in calendar ye	ear 2014 (Part V, line 2a)			5	705
ă	6 T	otal n	umber of volunteers (estimate if necessary)				6	1,724
	7 a ⊺	Total ui	nrelated business revenue from Part VIII, c	olumn (C), line 12			7a	134,829
	b N	let unr	elated business taxable income from Form 9	90-T, line 34			7b	-131,363
						Prior Year		Current Year
	8	Cont	ributions and grants (Part VIII, line 1h) .			1,205,7	50	1,045,098
Rayenue	9	Progr	am service revenue (Part VIII, line 2g) .			34,838,0	29	30,825,466
9,46	10	Inves	stment income (Part VIII, column (A), lines	3,4, and 7d)	·	632,7	61	31,036,141
ш	11		r revenue (Part VIII, column (A), lines 5, 6 c			4,920,9	13	4,962,859
	12		revenue—add lines 8 through 11 (must equ		ine	41,597,4	53	67,869,564
	13		s and similar amounts paid (Part IX, columi		.	1,165,1		941,390
	14		fits paid to or for members (Part IX, column				0	0
	15	Salar	ies, other compensation, employee benefits	(Part IX, column (A), lines	,	14,241,7	28.7	15,825,523
8		5-10	•			17,271,7		
Expenses	16a		ssional fundraising fees (Part IX, column (A		·		0	0
ਡੌ	b	Total f	undraising expenses (Part IX, column (D), line 25) 🕨)				
	17	Othe	r expenses (Part IX, column (A), lines 11a-	11d,11f-24e)		26,912,3	867	25,041,081
	18		expenses Add lines 13-17 (must equal Pa			42,319,3	19	41,807,994
	19	Reve	nue less expenses Subtract line 18 from lir	e 12		-721,8		26,061,570
\$ 68 6 8					Beg	inning of Currer Year	nt	End of Year
Net Assets or Fund Balances	20	Total	assets (Part X, line 16)		_	31,929,6	31	51,217,925
A B	21		liabilities (Part X, line 26)			20,591,5		21,835,484
25	22		ssets or fund balances Subtract line 21 fro			11,338,0		29,382,441
Pai	t II		nature Block					· , , , , , , , , , , , , , , , , , , ,
my kı	nowled	lge and	perjury, I declare that I have examined this belief, it is true, correct, and complete Decknowledge					
		***	***			2015-11-16		
Sign	1	IB	nature of officer			Date		
Here			HAEL PFEIFFER CHIEF FINANCIAL OFFICER					
		Тур	e or print name and title					
			Print/Type preparer's name Preparer's MELISSA LAFFERTY MELISSA L		Date	Check If	PTIN P012229	987
Paid	t	-	Firm's name CLIFTONLARSONALLEN LLP	a. Civi		self-employed Firm's EIN 🕨 41		
	pare	r						
Use	Onl	y	Firm's address ► 4250 N FAIRFAX DRIVE SUITE 1020			Phone no (571)	22/-950	JU
			ARLINGTON, VA 22203					

Forn	n 990 (2014)					Page
Par	t III			Accomplishments se or note to any line in t	hıs Part III		ে
1	Brief	y describe the orga	nızatıon's mıssıon				
STI				NT OF HEALTH STANDA L DEVELOPMENT OF NU			
	Did th	ne organization unde	artaka any significant	: program services during	the year which w	ara not listed on	
-							┌ Yes ┌ No
	If"Ye	s," describe these	new services on Sch	edule O			
3		ie organization ceas ces?	se conducting, or mal	ke significant changes in	how it conducts, a	ny program	┌ Yes ┌ No
	If"Ye	s," describe these	changes on Schedule	: O			
4	exper	ises Section 501(d	:)(3) and 501(c)(4) o	ccomplishments for each rganizations are required ch program service repor	to report the amo		
4a	(Code	= = = = = = = = = = = = = = = = = = =) (Expenses \$	ıncludıng grants	of \$) (Revenue \$)
	DISSE PRAC	EMINATES THE CODE OF TICES), POSITION STAT	ETHICS, THE NURSING S	S FOR NURSES AND NURSING I SOCIAL POLICY STATEMENT, TH FS ACTIVITIES INCLUDE COND CARE	E SCOPE AND STANDA	ARDS OF CARE FOR NÚRSIN	G (AND 28 SPECIALTY
	(Code) (Expenses \$	ıncludıng grants	of \$) (Revenue \$)
טד	CLAR DIFFE	IFY AND STRENGTHEN TERING LEVELS OF NURS	HE EDUCATIONAL SYSTEM	M FOR NURSING ANA SUPPORT G FEDERAL SUPPORT FOR NUR	S ACTIVITIES RELATE	D TO MINIMUM EDUCATIONA	AL REQUIREMENTS FOR
_	10-1	_) /F	1 1	- .) (D	`
4 c	(Code) (Expenses \$	including grants FOR DELIVERY OF NURSING S	·) (Revenue \$) M ADE DELATED TO
				IVERY OF NURSING CARE AND			
	See	Additional Data					
44	0.41-		/Danamha in California	d= 0. \			
4d		er program services enses \$	(Describe in Schedu includi	ne O) na arants of \$) (Rev	/enue \$)

Total program service expenses ►

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{f g}$	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of	110		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets	11c 11d	Yes	
e	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX			
		11e	Yes	
Т	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section $512(b)(13)$?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm 99 0	(2014)

Form 990 (2014)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V			. [
	·		Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 92			
b	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b 0	1		
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	<u>;</u>		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand	1		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O</i> .	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
1 a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?.	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	eveni	ie Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
	Did the organization have local chapters, branches, or affiliates?	10a 10b		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing		Yes	No
b 11a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b	Yes	No
b 11a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990	10b		No
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b	Yes	No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b		No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10b 11a 12a	Yes	No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes	No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10b 11a 12a 12b	Yes Yes	No
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes	No
b 11a b 12a b c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b 12c 13	Yes Yes Yes	No
b 11a b 12a c 13 14 15 a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	

20

►MICHAEL PFEIFFER

interest policy, and financial statements available to the public during the tax year

State the name, address, and telephone number of the person who possesses the organization's books and records

Form 990 (2014)	
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Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ♣ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - ◆ List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Former Highest compensated employee Key employee Officer Institutional Trustee Individual trustee or chiector	2/1099-MISC)	2/1099-MISC)	organization and related organizations

Form **990** (2014)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations

1b	Sub-Total	►			
C	Total from continuation sheets to Part VII, Section A	▶			
d	Total (add lines 1b and 1c)	▶	3,462,200	0	348,981

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ►43

			Yes	No		
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee					
	on line 1a? If "Yes," complete Schedule I for such individual	3	Yes	<u> </u>		
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule I for such					
	ındıvıdual	4	Yes			
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No		

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
KUMC RESEARCH INSTITUE INC 3901 RAINBOW BLVD KANSAS CITY, KS 66160	PROFESSIONAL CONSULTANT	1,558,598
MARKETING GENERAL INC 625 N WASHINGTON ST ALEXANDRIA, VA 22314	PROFESSIONAL CONSULTANT	933,679
OUTSOURCE PARTNERS INTERNATIONAL 280 PARK AVENUE 38TH FLOOR NEW YORK, NY 10017	ACCOUNTING OPEPROFESSIONAL CONSULTANT	828,587
OUTSOURCEIT 6810 CRAIN HIGHWAY LAPLATA, MD 20646	IT SERVICES	692,216
KAMIS PROFESSIONAL STAFFING 9841 WASHINGTON BLVD GAITHERSBURG, MD 20878	EMPLOYMENT AGENCY	681,173
2 Total number of independent contractors (including but not limited to thos	e listed above) who received more than	

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►53

Part V	* • •	Statement o	f Revenue ule O contains a respon	nse or note to any lir	ne in this Part VIII			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
इ. इ.	1a	Federated cam	paigns 1a					
an' Jun	b	Membership du	es 1b					
, Gi	С	Fundraising eve	ents 1c					
ifts ar /	d	Related organiz	rations 1d	107,782				
s, G mil	е	Government grants	s (contributions) 1e	835,621				
on: Si	f	All other contribution	ons, gifts, grants, and 1f	101,695		-	i	-
outi :her		sımılar amounts no	ot included above					ļ
iţi Ot	g	Noncash contribution 1a-1f \$	ons included in lines					
Contributions, Giffs, Grants and Other Similar Amounts	h	Total. Add lines	s 1a-1f	🗼	1,045,098			
				Business Code				
emu	2a	MEMBERSHIP DUES	s	541900	13,951,568	13,951,568		
Program Serwce Revenue	ь	ADMIN FEES-AFFIL	IATES	561000	10,828,561	10,828,561		
	С	SERVICE FEES		900004	4,828,323	4,828,323		
	d	CONF REGISTRATI	ONS	541900	1,018,693	1,018,693		
	е	AGENCY/PROCESS		900099	153,421	153,421		
ამჩმ	f	All other progra	am service revenue		44,900	44,900		
Δ̈́	g	Total. Add lines	s 2a – 2f		30,825,466			
	3		ome (including dividen		1,409,349		70,738	1,338,611
	4		ar amounts)	F				
	5	Royalties		▶	657,228			657,228
			(ı) Real	(11) Personal				
	6a	Gross rents	1,949,865					
	ь	Less rental expenses	0					
	С	Rental income or (loss)	1,949,865					
	d	Net rental inco	me or (loss)		1,949,865			1,949,865
	_	Cross amount	(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	5,195,360	31,000,000				
	ь	Less cost or other basis and	5,034,612	1,533,956				
	c	sales expenses Gaın or (loss)	160,748	29,466,044				
	d	Net gain or (los	(s)		29,626,792			29,626,792
ine	8a	Gross income for events (not income)						
Other Revenue		s of contributions See Part IV, lin	reported on line 1c)					
her	b	Less direct ex	penses b					
ğ	С		· (loss) from fundraising	events 🛌				
	9a	Gross income f See Part IV, lin	rom gaming activities le 19 a					
	b c		penses b	vities				
	10a	Gross sales of returns and allo		2,020,626				
	b	Less cost of a	oods sold b	230,195				
		_	(loss) from sales of inv		1,790,431	1,790,431		
		Miscellaneous	s Revenue	Business Code				
	11a	MISCELLANEC	OUS REVENUE	900099	501,244	501,244		
	b	ADVERTISING	REVENUE	541800	64,091		64,091	
	С							
	d	All other revenue						
	e	Total. Add lines			565,335			
	12	Total revenue.	See Instructions .	🕨	67,869,564	33,117,141	134,829	33,572,496

	art IX Statement of Functional Expenses							
Section		1(c)(3) and 501(c)(4) organizations must complete all columns All						
		Check if Schedule O contains a response or note to any line in this F	Part IX	 (B)				
		ude amounts reported on lines 6b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	(D) Fundraising expenses		
1		its and other assistance to domestic organizations and estic governments See Part IV, line 21	578,536					
2		its and other assistance to domestic	362,854					
3	gove	its and other assistance to foreign organizations, foreign ernments, and foreign individuals See Part IV, lines 15	302,034					
4	Bene	efits paid to or for members						
5		pensation of current officers, directors, trustees, and employees	2,571,626					
6	(as d	pensation not included above, to disqualified persons defined under section 4958(f)(1)) and persons aribed in section 4958(c)(3)(B)						
7	Othe	er salaries and wages	10,185,807					
8		sion plan accruals and contributions (include section 401(k) 403(b) employer contributions)	1,333,816					
9	Othe	er employee benefits	831,261					
10	Payr	oll taxes	903,013					
11	Fees	for services (non-employees)						
а	Mana	agement						
b	Lega	1	494,582					
c	Acco	ounting						
d	Lobb	yıng						
e	Profe	essional fundraising services See Part IV, line 17						
f	Inve	stment management fees	97,414					
g		er (If line 11g amount exceeds 10% of line 25, column (A) unt, list line 11g expenses on Schedule O)	7,565,388					
12	Adve	ertising and promotion	200,206					
13	O ffic	e expenses	2,732,108					
14	Infor	mation technology	2,045,030					
15	Roya	alties	58,828					
16	Оссі	upancy	3,686,087					
17	Trav	el	1,068,296					
18		nents of travel or entertainment expenses for any federal, e, or local public officials						
19	Conf	erences, conventions, and meetings	468,472					
20	Inter	rest						
21		nents to affiliates						
22	Depr	reciation, depletion, and amortization	705,291					
23	Insu	rance	174,673					
24	mısc	er expenses Itemize expenses not covered above (List rellaneous expenses in line 24e If line 24e amount exceeds 10% re 25, column (A) amount, list line 24e expenses on Schedule O)						
а		P HELP AND SUPPORT	2,394,779					
ь	HOS	PITALITY	1,049,260					
c	TYPE	ESETTING & DESIGN, B	855,403					
d	DUE	S AND SUBSCRIPTIONS	596,502					
e	Allo	ther expenses	848,762					
25	Tota	I functional expenses. Add lines 1 through 24e	41,807,994					
26	repo educ	t costs. Complete this line only if the organization rted in column (B) joint costs from a combined ational campaign and fundraising solicitation. Check \[\rightarrow \rig						

Part X Balance Sheet

76	T X	Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing		1	
	2	Savings and temporary cash investments	7,385,235	2	6,948,174
	3	Pledges and grants receivable, net	212,701	3	230,337
	4	Accounts receivable, net	911,753	4	3,995,348
	5	Loans and other receivables from current and former officers, directors, trustees, keep employees, and highest compensated employees. Complete Part II of Schedule L	ey	5	
ts	6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, and contributing employe and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L	rs	6	
Assets	7	Notes and loans receivable, net		7	
ď	8	Inventories for sale or use	262,281	8	264,294
	9	Prepaid expenses and deferred charges	1,914,469	- -	727,466
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 7,359,7		9	727,400
	ь	Less accumulated depreciation 10b 4,363,8	3,613,041	10c	2,995,889
	11	Investments—publicly traded securities	10,067,314	11	32,052,063
	12	Investments—other securities See Part IV, line 11	1,078,410	\vdash	1,072,500
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11	6,484,427	15	2,931,854
	16	Total assets. Add lines 1 through 15 (must equal line 34)	31,929,631	16	51,217,925
	17	Accounts payable and accrued expenses	4,944,647	17	4,832,866
	18	Grants payable	4,544,647	18	4,002,000
	19	Deferred revenue	8,683,383	19	3,158,240
			8,083,383	20	3, 136,240
	20	Tax-exempt bond liabilities		H	
S)	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
Liabiliti	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
<u></u>		persons Complete Part II of Schedule L	205 200	22	070.004
_	23	Secured mortgages and notes payable to unrelated third parties	385,202	23	372,301
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	6,578,361	25	13,472,077
	26	Total liabilities. Add lines 17 through 25	20,591,593	26	21,835,484
	20	Organizations that follow SFAS 117 (ASC 958), check here ► ✓ and complete lines 27 through 29, and lines 33 and 34.	20,001,000	20	21,000,101
ဋ	27	Unrestricted net assets	11,126,047	27	29,168,275
Fund Balance	28	Temporarily restricted net assets	177,991	28	180,166
<u> </u>	29	Permanently restricted net assets	34,000	29	34,000
Ĭ	23	Organizations that do not follow SFAS 117 (ASC 958), check here ► and	01,000	23	
		complete lines 30 through 34.			
0	30	Capital stock or trust principal, or current funds		30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund		31	
455	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net /	33	Total net assets or fund balances	11,338,038	33	29,382,441
ž	34	Total liabilities and net assets/fund balances	31,929,631	34	51,217,925
		. otal nashries and net assets/idita buildines	1 31,323,031	J-4	31,211,323

Par	Reconcilliation of Net Assets Check If Schedule O contains a response or note to any line in this Part XI				F
1	Total revenue (must equal Part VIII, column (A), line 12)	1		67,8	369,564
2	Total expenses (must equal Part IX, column (A), line 25)	2		41 8	307,994
3	Revenue less expenses Subtract line 2 from line 1				
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	3		26,0	061,570
•	Net assets of faile balances at beginning of year (must equal Fait X, fine 55, column (A))	4		11,3	338,038
5	Net unrealized gains (losses) on investments	5		-1,0	088,972
6	Donated services and use of facilities				•
7	Investment expenses	6			
		7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9		-6.0	28,194
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			382,441
Par	t XII Financial Statements and Reporting				· · · · · ·
	Check if Schedule O contains a response or note to any line in this Part XII				. Г
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed or	ו		
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	ırate			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of th	e 2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain i Schedule O	n			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		3b		

Additional Data

Software ID: Software Version:

EIN: 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC

Form 990, Part III - Line 4c: Program Service Accomplishments (See the Instructions)

(Code) (Expenses \$ including grants of \$) (Revenue \$)
DEVELOP COMPREHENSIVE PAYMENT SYSTEMS OF NURSING SERVICES AMERICAN NURSES ASSOCIATION, INC WORKS ON
ISSUES OF MEANINGFUL USE AND COMPREHENSIVE PAYMENT SYSTEMS THAT RECOGNIZE THE ROLE THAT NURSES PLAY IN
THE PREVENTION AND TREATMENT OF DISEASE

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) A verage hours per week (list any hours			(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the				
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
(1) CINDY BALKSTRA MS RN ACNS-BC	1 00	х		Х				0	0	0
VICE-PRESIDENT (1) DEVYN K DENTON RN	1 00									
		х						0	0	0
DIRECTOR-AT-LARGE (2) ANDREA GREGG PHD RN	1 00									
DIRECTOR-AT-LARGE		X						0	0	0
(3) LINDA GURAL RN CCRN	1 00	x						0	0	0
DIRECTOR-AT-LARGE, STAFF NURSE		_ ^						Ů		
(4) GAYLE PETERSON RN-BC	1 00	x						0	0	0
DIRECTOR-AT-LARGE, STAFF NURSE (5) FAITH M JONES MSN RN NEA-BC	1 00									
DIRECTOR-AT-LARGE		x						0	0	0
(6) PATRICIA TRAVIS PHD RN CCRP SECRETARY	1 00	х		Х				0	0	0
(7) PAMELA CIPRIANO PHD RN NEA-BC FAAN	1 00	x		х				102,872	0	7,150
PRESIDENT (8) GINGY HARSHEY-MEADE MSN RN CAE NEA-	1 00									
TREASURER		Х		Х				0	0	0
(9) JESSE KENNEDY BSN RN	1 00	V						0	0	0
DIRECTOR-AT-LARGE, RECENT GRADUATE (10) MARLA J WESTON	39 00	X						0	0	0
CHIEF EXECUTIVE OFFICER	1 00			Х				389,173	0	29,597
(11) STANLEY J KYOTACHIEF INFORMATION OFFICER	40 00			х				236,150	0	30,640
(12) ALICE BODLEY	40 00			х				235,184	0	29,627
CHIEF LEGAL OFFICER (13) DEBRA HATMAKER	40 00									·
EXECUTIVE DIRECTOR & EVP				х				230,563	0	27,957
(14) WYLECIA WIGGS HARRIS	40 00			х				224,602	0	26,867
CHIEF OPERATING OFFICER & EVP (15) NANCY ROBERT	40 00							246.674		10.711
CHIEF MKTG & PRODUCT OFFICER & EVP	18 00			Х				216,674	0	18,711
CHIEF FINANCIAL OFFICER	22 00			х				206,645	0	28,570
(17) BRUCE MALONE	40 00			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \				160.245		F 250
CHIEF BUSINESS DEV OFFICER & EVP	1 00			X				169,245	0	5,258
EXECUTIVE DIRECTOR - ANCC	40 00				Х			242,504	0	19,517
(19) CATHERINE JUDGE	1 00				Х			190,098	0	14,046
EXECUTIVE DIRECTOR - ANF (20) STEPHEN FOX	40 00 40 00									,
SENIOR DIRECTOR OF MEMBERSHIP						х		216,103	0	29,593
(21) JOCELYN WINSTON ASSOCIATE GENERAL COUNSEL	40 00					х		181,848	0	16,777
(22) THERESA A GAFFNEY	40 00					Х		167,613	0	25,400
SR DIR NEW PRODUCT DEVELOP (23) CHERYL PETERSON	40 00									
SENIOR DIRECTOR, NPP						х		167,240	0	20,210
(24) GEORGEANNE SANTOLLA	40 00					Х		161,728	0	11,261
DIRECTOR OF RECRUITMENT & RETENTION	ı		<u> </u>				<u> </u>	l		<u> </u>

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	Pore an Individual trustae or cliector	ion (d nan o n is b	ne booth a	ox, u an of trus	nless ficer tee)	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(26) KAREN A DALEY FORMER PRESIDENT	1 00						х	123,958	0	7,800

DLN: 93493320156005

OMB No 1545-0047

Inspection

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

Political Campaign and Lobbying Activities

▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990. If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

line 35c (Proxy Tax) (see separate instructions), then

◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, ◆ Section 501(c)(4), (5), or (6) organizations Complete Part III **Employer identification number** Name of the organization AMERICAN NURSES ASSOCIATION INC Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV 2 Political expenditures 3 Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 Enter the amount of any excise tax incurred by organization managers under section 4955 2 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Was a correction made? If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? Yes Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0 -
(1) ANA-PAC	8515 GEORGIA AVENUE SILVER SPRING, MD 20910	52-1254413		270,210

5 c	hedule C (Form 990 or 990-EZ) 2014					Page 2
Ρ	art II-A Complete if the organization under section 501(h)).	is exempt under	section 501(c	:)(3) and file	d Form 5768	
	Check If the filing organization belongs to a expenses, and share of excess lobb	ying expenditures)		_	p member's nam	e, address, EIN,
	Limits on Lobbying E (The term "expenditures" means an	xpenditures			(a) Filing organization's totals	(b) Affiliated group totals
1a	Total lobbying expenditures to influence public o	pinion (grass roots lob	bying)			
b	Total lobbying expenditures to influence a legisla	ative body (direct lobby	ying)			
c	Total lobbying expenditures (add lines 1a and 1b	o)				
d	Other exempt purpose expenditures					
e	Total exempt purpose expenditures (add lines 1	c and 1d)				
f	Lobbying nontaxable amount Enter the amount fo					
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontax				
	Not over \$500,000	20% of the amount on lir	ne 1e			
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the	e excess over \$500,00	00		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the	e excess over \$1,000,	000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,0	00		
	Over \$17,000,000					
g	Grassroots nontaxable amount (enter 25% of lin	ne 1f)				
h	Subtract line 1g from line 1a If zero or less, ente	er-0-				
i	Subtract line 1f from line 1c If zero or less, ente	ır - 0 -				
j	If there is an amount other than zero on either lin section 4911 tax for this year?	ne 1h or line 1ı, did the	organızatıon file F	Form 4720 repo	rtıng	┌ Yes ┌ No
	4-Year Av (Some organizations that made a s columns below. See t		ection do not	have to com		ne five
	Lobbying Expe	enditures During	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) Total
2a	Lobbying nontaxable amount					
ь	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots nontaxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					

Grassroots lobbying expenditures

Pai	t II-B Complete if the organization is exempt under section 501(c)(3) and has N filed Form 5768 (election under section 501(h)).	IOT			
For o	ach "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying	(a	a)	(b)	
activ.		Yes	No	Amou	ınt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
a b c	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h i	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities?				
j	Total Add lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 5 501(c)(6).	01(c)(5), o	r section	on
	301(c)(0).			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		Г	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2	No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?			3	No
Par	Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "I line 3, is answered "Yes."				
1	Dues, assessments and similar amounts from members	1		13,9	51,569
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).			2.4	F2 27.
a	Current year	2a			53,27
b	Carryover from last year	2b			53,79
c	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	2c 3			99,479 22,40
3 4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess			2,0	22,40.
•	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4			
5	Taxable amount of lobbying and political expenditures (see instructions)	5		-1,4	22,92
Pa	rt IV Supplemental Information				
	vide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated grou see instructions), and Part II-B, line 1 Also, complete this part for any additional information	p lıst),	Part II	-A, lines	1 and
	Return Reference Explanation				
PAR	T I-C LINE 5 SIGNIFICANT POLITICAL CAMPAIGN ACTIVITIES ARE CONDUCTE WHICH REPORTS DIRECTLY TO THE FEDERAL ELECTIONS COMMIS		ROUGH	ANA-PA	С

Part IV Supplemental Info	ormation (continued)
Return Reference	Explanation

Schedule C (Form 990 or 990EZ) 2014

DLN: 93493320156005

OMB No 1545-0047

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

lame of the organization MERICAN NURSES ASSOCIATION INC	<u> </u>	Employer identification number
art I Organizations Maintaining Dono organization answered "Yes" to Fori	or Advised Funds or Other Similar m 990, Part IV, line 6.	Funds or Accounts. Complete if the
organization anowered res to ren	(a) Donor advised funds	(b) Funds and other accounts
Total number at end of year		
Aggregate value of contributions to (during year	·)	
Aggregate value of grants from (during year)		
Aggregate value at end of year		
Did the organization inform all donors and donor funds are the organization's property, subject to		onor advised Yes No
Did the organization inform all grantees, donors used only for charitable purposes and not for the conferring impermissible private benefit?		
	lete if the organization answered "Yes"	to Form 990, Part IV, line 7.
Purpose(s) of conservation easements held by Preservation of land for public use (e.g., rec. Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization	reation or education) Preservation of Preservation of	an historically important land area a certified historic structure n the form of a conservation
easement on the last day of the tax year		
Total number of conservation easements		Held at the End of the Year
Total acreage restricted by conservation easen	pants	2a 2b
Number of conservation easements on a certific		2c 2c
Number of conservation easements included in	, ,	ZC
historic structure listed in the National Register		2d
Number of conservation easements modified, tr	ansferred, released, extinguished, or termina	ated by the organization during
Number of states where property subject to con	servation easement is located ►	
Does the organization have a written policy regardenforcement of the conservation easements it h		andling of violations, and Yes No
Staff and volunteer hours devoted to monitoring	, inspecting, and enforcing conservation eas	ements during the year
A mount of expenses incurred in monitoring, ins	pecting, and enforcing conservation easeme	nts during the year
Does each conservation easement reported on and section $170(h)(4)(B)(II)^{7}$	line 2(d) above satisfy the requirements of s	ection 170(h)(4)(B)(i)
In Part XIII, describe how the organization repo balance sheet, and include, if applicable, the te the organization's accounting for conservation of	kt of the footnote to the organization's financ	
rt III Organizations Maintaining Colle Complete if the organization answe	ections of Art, Historical Treasures red "Yes" to Form 990, Part IV, line 8.	s, or Other Similar Assets.
If the organization elected, as permitted under s works of art, historical treasures, or other simila service, provide, in Part XIII, the text of the foo	ar assets held for public exhibition, education	n, or research in furtherance of public
If the organization elected, as permitted under s works of art, historical treasures, or other similar service, provide the following amounts relating	ar assets held for public exhibition, education	
(i) Revenue included in Form 990, Part VIII, lii	ne 1	- \$
(ii) Assets included in Form 990, Part X		► \$
If the organization received or held works of art following amounts required to be reported under		for financial gain, provide the
Revenue included in Form 990, Part VIII, line 1		► \$
Accests included in Form 990 Part V		

Part	Organizations Maintaining Co	llections of Art,	Histo	rical Tr	easu	res, or O	ther	Similar Ass	ets (c	ontinued)
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other records	s, chec	_		-		significant use o	of its	
а	Public exhibition		d [Loan	orexc	hange progr	ams			
b	Scholarly research		е Г	Other	=					
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explair	n how th	hey furthe	r the o	organızatıon	's exe	empt purpose in		
5	During the year, did the organization solicit								,	_
Dar	assets to be sold to raise funds rather than to the transfer to be sold to raise funds rather than to the transfer to be sold to raise funds rather than to the transfer to be sold to raise funds rather than to be sold to								Yes	No
Fai	Part IV, line 9, or reported an ar	•		_		i answered	1 10	:5 (0 0 11 9	,,,	
1a	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other intermed	liary fo	r contribu	tions (or other ass	ets n		Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	II and complete the fo	ollowin	g table		_				
_							_	Amo	ount	
C	Beginning balance					-	1c			
d e	Additions during the year					-	1d 1e			
f	Distributions during the year					⊢	1e 1f			
	Ending balance	arm GGO Bart V Iv	21 fa	000000	raust	_		ы <u>н</u> и2 Г	Yes	
2a	Did the organization include an amount on Fe								res	NO
-	If "Yes," explain the arrangement in Part XI: t V Endowment Funds. Complete									<u>'</u>
Ра	t V Endowment Funds. Complete	(a)Current year							e) Four y	ears back
1a	Beginning of year balance	211,490		188,111		167,279		170,685		149,314
b	Contributions									
С	Net investment earnings, gains, and losses	2,175		23,379		20,832		-3,406		21,371
d	Grants or scholarships									
е	Other expenditures for facilities and programs									
f	Administrative expenses	242.665		211 100		100 111		167.270		170.605
g	End of year balance	213,665		211,490		188,111		167,279		170,685
2	Provide the estimated percentage of the cur	rent year end balance	e (line 1	lg, colum	n (a))	held as				
а	Board designated or quasi-endowment									
b	Permanent endowment > 84 000 %									
С	Temporarily restricted endowment ► 16 The percentages in lines 2a, 2b, and 2c sho	000 %								
3a	Are there endowment funds not in the posse		on tha	t are held	l and a	dministered	l for t	ha		
Ju	organization by	ssion of the organizat	ion cha	ic are nere	a ana a	idiiiiii Seeree	101 6		Yes	No
	(i) unrelated organizations							3a(i)		No
	(ii) related organizations							3a(ii)	No
ь 4	If "Yes" to 3a(II), are the related organization Describe in Part XIII the intended uses of the second or the seco	· · · · · · · · · · · · · · · · · · ·					•	<u>3b</u>		
	t VI Land, Buildings, and Equipme				n ansv	wered 'Yes	' to F	orm 990. Par	t IV. I	ine
			5							
	11a. See Form 990, Part X, line	10.								
	11a. See Form 990, Part X, line Description of property			(a) Cost or pasis (invest		(b) Cost or of basis (othe		(c) Accumulated depreciation	(d) B	ook value
1a									(d) B	ook value
	Description of property						r)			377,730
b i	Description of property					basis (othe	r) .538	depreciation		
b i c i d i	Description of property Land		- -			466 1,007 3,594	.538 .257 .927	88,808 653,934 2,037,137		377,730 353,323 1,557,790
b i c l d i	Description of property Land		· _	asis (Invesi	tment)	466 1,007 3,594 2,291	.538 .257 .927	88,808 653,934 2,037,137 1,583,974		377,730 353,323

Part VIII Investments—Other Securities. Co	omplete if the organization	answered 'Yes' to Fori	m 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b) Book value	(c) Method of va	
(including name of security)		Cost or end-of-year r	narket value
(1)Financial derivatives			
(2)Closely-held equity interests Other			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	<u>*</u>		
Part VIII Investments—Program Related. (See Form 990, Part X, line 13.	Complete if the organization	n answered 'Yes' to Fo	rm 990, Part IV, line 11c.
(a) Description of investment	(b) Book value	(c) Method of va	luation
	. , ,	Cost or end-of-year r	
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	*		
Part IX Other Assets. Complete if the organizat), Part IV, line 11d See F	(b) Book value
(1) DUE FROM AMERICAN NURSES CREDENTIALING			2,084,021
(2) DUE FROM AMERICAN NURSES FOUNDATION, IN			838,861
(3) DUE FROM ANA KENTUCKY			19,219
(4) DUE FROM ANAME			-11,102
(5) DUE FROM ANARI			1,845
(6) DUE FROM ANA OKLAHOMA			-990
(0) DOE TROM ANA OREAHOMA			-990
Total. (Column (b) must equal Form 990, Part X, col.(B) line	15.)		2,931,854
Part X Other Liabilities. Complete if the or			ne 11e or 11f. See
Form 990, Part X, line 25.			
1 (a) Description of liability	(b) Book value		
Federal income taxes			
UNFUNDED PENSION LIABILITY	12,806,391		
DUES COLLECTED ON BEHALF OF C/SNAS	648,579		
MULTISTATE DIVISION INVESTMENT FUND	17,107		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	▶ 13,472,077		
	ide the text of the feature to t		

PART XII, LINE 2D - OTHER

ADJUSTMENTS

Part	XI		evenue per Audited Financial Statements With vered 'Yes' to Form 990, Part IV, line 12a.	Revenue p	er F	Return Complete if
1	Tota	_	r support per audited financial statements		1	66,913,373
2	A mo	unts included on line 1 bu	t not on Form 990, Part VIII, line 12			
а	Net	unrealized gains (losses) o	on investments 2a	-1,088,972		
b	Dona	ated services and use of fa	acilities 2b			
c	Reco	veries of prior year grants	s			
d	Othe	er (Describe in Part XIII)	2d	230,195		
e	Add	lines 2a through 2d .			2e	-858,777
3	Subt	ract line 2e from line 1 .			3	67,772,150
4	A mo	unts included on Form 99	0, Part VIII, line 12, but not on line 1			
a	Inve	stment expenses not inclu	uded on Form 990, Part VIII, line 7b . 4a	97,414		
b	Othe	er (Describe in Part XIII)	4b			
c	Add	lines 4a and 4b			4 c	97,414
5	Tota	l revenue Add lines 3 and	4c. (This must equal Form 990, Part I, line 12)		5	67,869,564
Part	XII		xpenses per Audited Financial Statements With swered 'Yes' to Form 990, Part IV, line 12a.	Expenses	s per	Return. Complete
1	Tota		raudited financial statements		1	41,940,774
2	A mo	unts included on line 1 bu	t not on Form 990, Part IX, line 25			
а	Dona	ated services and use of fa	acilities			
b	Prior	year adjustments	2b			
c	Othe	rlosses	2c			
d	Othe	r (Describe in Part XIII)	2d	230,193		
e	Add	lines 2a through 2d			2e	230,193
3	Subt	ract line 2e from line 1 .			3	41,710,581
4	A mo	unts included on Form 990	0, Part IX, line 25, but not on line 1:			
а	Inve	stment expenses not incli	uded on Form 990, Part VIII, line 7b 4a	97,414		
b	Othe	r (Describe in Part XIII)	4b			
c	Add	lines 4a and 4b			4c	97,414
5		-	nd 4c. (This must equal Form 990, Part I, line 18)		5	41,807,995
Part	XIII	Supplemental Inf	ormation			
Part '		4, Part X, line 2, Part XI,	Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lir, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complet			ide any additional
	R	eturn Reference	Explanation			
PART	V,LIN	IE 4	THE ASSOCIATION'S ENDOWMENT INVESTMENT POLI OF CAPITAL AND AMOUNTS ARE INVESTED IN EQUITI BONDS THROUGH EXCHANGE TRADED MUTUAL FUNDS	ES, CORPOR		
PART	X, LIN	E 2	THE ASSOCIATION ADOPTED THE INCOME TAX STAND POSITIONS THE ASSOCIATION EVALUATED ITS TAX ITS POSITIONS ARE MORE-LIKELY-THAN-NOT TO BE S ASSOCIATION'S INCOME TAX RETURNS ARE SUBJECT FEDERAL AND STATE AUTHORITIES	POSITIONS SUSTAINED	AND ON E	DETERMINED THAT XAMINATION THE
PART ADJUS	•	NE 2D - OTHER NTS	COST OF GOODS SOLD 230,195			

COST OF GOODS SOLD 230,193

Jenedale 2 (1 31111 33 3) 23 13		r age 5			
Part XIII Supplemental Information	on (continued)				
Return Reference	Explanation				
l					
-					

Schedule D (Form 990) 2014

efile GRAPHIC print - DO	NOT PROCESS	As Filed Da	ta -		DLN:	93493320156005
SCHEDULE F (Form 990)	Statement of	tatement of Activities Outside the United States				
Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990. ► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.						2014 Open to Public Inspection
Name of the organization					Employer ident	ification number
AMERICAN NURSES ASSOCIA	TIONINC				13-1893923	
Part I General Inform "Yes" to Form 99	nation on Activiti 0, Part IV, line 14b		ne United States	. Complet	e if the organiz	ation answered
 For grantmakers. Does and other assistance, the used to award the grant For grantmakers. Description 	ne grantees' eligibil s or assistance? .	ity for the grar	nts or assistance,	and the sel	lection criteria	│ Yes │ No ts and other
assistance outside the l				-	_	
3 Activites per Region (The	following Part I, line	3 table can be d	uplicated if additions	l space is n	eeded)	
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted region (by type) (eightindraising, program services, investments, go to recipients located in region)	, prograi sprants serv	civity listed in (d) is a moservice, describe becific type of vice(s) in region	(f) Total expenditures for and investments in region
(1) EUROPE (INCLUDING ICELAND & GREENLAND) -	0	PRO GRAM SERVIC	COUNC ANNUA NURSIN	IATIONAL IL OF NURSES L DUES, IG RENCES	300,550
(2) EAST ASIA AND THE PACIFIC -	0	0	PROGRAM SERVIC	NURSIN		7,406
(3)						
(4)						
(5)						
3a Sub-total	0	0				307,956
b Total from continuation sh to Part I						0
c Totals (add lines 3a and 3 For Paperwork Reduction Act Notic				 Cat No 500	2224	307,956 ule F (Form 990) 2014

Schedule F (Form 990) 2014

Pa				izations or Entitie ved more than \$5,0		•	9		to Form 990,
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								
2				ed above that are ro or counsel has pro					
3	Enter total num	nber of other or	ganizations or ent	ities					

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Part III can be	duplicated if addit	ional space is ne	eeded.				
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							
	1			l .			

Part IV Foreign Forms

1	organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Γ	Yes	[~	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)	Г	Yes	▽	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)	Г	Yes	্	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Г	Yes	~	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Γ	Yes	V	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)	Г	Yes	্ন	Νo

Schedule F (Form 990) 2014

Schedule F (Form 990) 2014 Page **5**

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART I, LINE 3	ACCRUAL

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States OMB No 1545-0047

2014

DLN: 93493320156005

Department of the Treasury

AMERICAN NURSES ASSOCIATION INC

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Open to Public Inspection

Internal Revenue Service Information about Schedule I (Form 990) and its instructions is at <u>www.irs.gov/form990</u>.

Name of the organization

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Employer identification number

13-1893923

Part I	General Information on Grants and Assistance

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Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AMERICAN NURSES FOUNDATION INC 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910	13-1893924	501(C)(3)	512,910				GENERAL SUPPORT
(2) AMERICAN ACADEMY OF NURSING 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910	52-2213870	501(C)(3)	37,000				GENERAL SUPPORT

2	Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	
3	Enter total number of other organizations listed in the line 1 table	

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b) Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) STIPEND GRANTS	44	304,480		N/A	N/A
(2) TUITION GRANTS	30	58,374		N/A	N/A

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.					
Return Reference	Explanation				
PART I, LINE 2	THE ASSOCIATION PROVIDES FELLOWSHIP AWARDS THROUGH THE MINORITY FELLOWSHIP PROGRAM THE ASSOCIATION HAS AN ADVISORY COMMITTEE THAT SERVES AS A POLICY ADVISORY GROUP AND PROVIDES FOR ALL COMPONENTS OF THE PROGRAM THE COMMITTEE MEMBERS' FUNCTIONS INCLUDE, BUT ARE NOT LIMITED TO REVIEWING EXISTING PROGRAM POLICIES AND PROCEDURES AND MAKING RECOMMENDATIONS, IMPLEMENTING THE APPOINTMENT PROCESS BY SCORING APPLICATIONS AND SELECTING FELLOWS, IMPLEMENTING THE REAPPOINTMENT PROCESS BY EVALUATING AND MAKING RECOMMENDATIONS REGARDING THE FELLOWS' TENURE IN THE PROGRAM, AWARDING POST-DOCTORAL FELLOWSHIPS, ASSISTING FELLOWS TO STRENGTHEN THEIR RESEARCH AND SCHOLARSHIP THROUGH A VARIETY OF ACTIVITIES, AND CONDUCTING PLANNED SITE VISITS AT SELECTED UNIVERSITIES WHERE FELLOWS ARE MATRICULATING IN ACADEMIC PROGRAMS WITH THE INTENT OF ASSESSING THE FELLOW'S OVERALL PERFORMANCE WITHIN THE CONTEXT OF THE ACADEMIC INSTITUTION, AND MAKING RECOMMENDATIONS ON THE FELLOW'S BEHALF THE DEMANDS OF THE COMMITTEE CAN BEST BE DESCRIBED AS INVOLVED AND, AT TIMES, INTENSE ADDITIONALLY, THE FEDERAL AWARD HAS DATA COLLECTION REQUIREMENTS, OR IS IMPLEMENTING THEM AND THE ASSOCIATION IS COMMITTED TO ENSURING THAT THESE REQUIREMENTS ARE MET AS A GRANTEE, YOUR ORGANIZATION MUST COMPLY WITH PL 102-62 AND RELATED GPRA REQUIREMENTS THAT INCLUDE THE COLLECTION AND PERIODIC REPORTING OF PERFORMANCE DATA THAT ALLOWS SAMHSA TO ENSURE THE EFFECTIVENESS AND EFFICIENCY OF ITS PROGRAMS CMHS IS CURRENTLY IN THE PLANNING STAGES OF IMPLEMENTING A WEB-BASED GPRA DATA COLLECTION AND REPORTING SYSTEM WHEN IMPLEMENTATION OF THE SYSTEM BEGINS, GRANTEES WILL BE REQUIRED TO SUBMIT THEIR GPRA DATA ELECTRONICALLY USING THIS WEB-BASED SYSTEM GRANTEES WILL ALSO BE REQUIRED TO PARTICIPATE IN THE INITIAL TRAINING AND ONGOING TECHNICAL ASSISTANCE IN ORDER TO ENSURE A SMOOTH TRANSITION TO THE ELECTRONIC SYSTEM AND CONTINUED USER SUPPORT THE GPOWILL PROVIDE INFORMATION ON THE SPECIFIC DATA TO BE SUBMITTED AND THE SYSTEM AND CONTINUED USER SUPPORT THE GPOWILL PROVIDE INFORMATION				

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DLN: 93493320156005

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990. Open to Public Inspection

Name of the organization AMERICAN NURSES ASSOCIATION INC **Employer identification number**

13-1893923

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	□ Travel for companions □ Payments for business use of personal residence			
	Tax idemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	▼ Compensation committee ▼ Written employment contract			
	✓ Independent compensation consultant ✓ Compensation survey or study			
	Form 990 of other organizations A pproval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Νo
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		
b	Any related organization?	5b		
_	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		
b	Any related organization?	6b		
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		_
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of	(F) Compensation in	
	(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	column(B) reported as deferred in prior Form 990	
See Additional Data Table								

Schedule J (Form 990) 2014

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
PART I, LINE 1A	KAREN DALEY - RESIDENCE FOR PERSONAL USE - \$25,082 (VALUE) - NOT INCLUDIBLE IN INCOME

Schedule J (Form 990) 2014

Software ID: Software Version:

EIN: 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Torin 330, Schedule 3, Tu		•	•		, ingliest compens			'
(A) Name and Title	C	(B) Breakdown of (i) Base Compensation	f W-2 and/or 1099-MIS (ii) Bonus & Incentive	(iii) O ther reportable	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B) reported as deferred in prior Form 990
1 MARLA J WESTON, CHIEF EXECUTIVE OFFICER	(I)	387,715 0	compensation 1,458 0	1	21,106	8,491 0	418,770 0	0
1 STANLEY J KYOTA, CHIEF INFORMATION OFFICER	(I) (II)	228,650 0	7,500 0	1	16,837 0	13,803 0	266,790 0	0
2 ALICE BODLEY, CHIEF LEGAL OFFICER	(I) (II)	233,630 0	1,554 0	0	15,824 0	13,803 0	264,811	0
3 DEBRA HATMAKER, EXECUTIVE DIRECTOR & EVP	(I) (II)	228,997 0	1,566 0	0	14,154 0	13,803 0	258,520 0	0
4 WYLECIA WIGGS HARRIS, CHIEF OPERATING OFFICER & EVP	(I) (II)	224,602 0	0	0	16,316 0	10,551 0	251,469 0	0
5 NANCY ROBERT, CHIEF MKTG & PRODUCT OFFICER & EVP	(I) (II)	216,674 0	0	0	10,430 0	8,281 0	235,385	0
6 MICHAEL PFEIFFER, CHIEF FINANCIAL OFFICER	(I) (II)	204,977 0	1,668 0		14,767 0	13,803 0	235,215	0
7 BRUCE MALONE, CHIEF BUSINESS DEV OFFICER & EVP	(I) (II)	167,544 0	1,701 0		5,258 0	0	174,503 0	0
8 LINDA LEWIS, EXECUTIVE DIRECTOR - ANCC	(I) (II)	242,504 0	0 0	0	13,800 0	5,717 0	262,021 0	0
9 CATHERINE JUDGE, EXECUTIVE DIRECTOR - ANF	(I) (II)	190,098 0	0	0	13,481	565 0	204,144	0
10 STEPHEN FOX, SENIOR DIRECTOR OF MEMBERSHIP	(I) (II)	188,254 0	27,849 0	0	15,790 0	13,803 0	245,696 0	0
11 JOCELYN WINSTON, ASSOCIATE GENERAL COUNSEL	(I) (II)	181,848 0	0	0	4,776 0	12,001 0	198,625	0
12 THERESA A GAFFNEY, SR DIR NEW PRODUCT DEVELOP	(I) (II)	167,613 0	0	0	11,597 0	13,803 0	193,013	0
13 CHERYL PETERSON, SENIOR DIRECTOR, NPP	(I) (II)	166,089 0	0	1	11,929 0	8,281 0		0
14 GEORGEANNE SANTOLLA, DIRECTOR OF RECRUITMENT & RETENTION	(I) (II)	147,936 0	13,792 0	0	10,696	565 0	172,989 0	0
15 KAREN A DALEY, FORMER PRESIDENT	(I) (II)	123,958 0	0	-	0	7,800 0		0

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DLN: 93493320156005

OMB No 1545-0047

2014

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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization AMERICAN NURSES ASSOCIATION INC	Employer identification number
	13-1893923

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 1	THE ASSOCIATION'S EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS IS COMPOSED OF THE OFFICERS WHICH HAVE ALL POWERS OF THE BOARD OF DIRECTORS TO TRANSACT BUSINESS BETWEEN BOARD MEETINGS IN ACCORDANCE WITH THE RULES ESTABLISHED BY THE BOARD SUCH TRANSACTIONS ARE REPORTED AT THE NEXT REGULAR MEETING OF THE BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE ASSOCIATION HAS THE FOLLOWING CLASSES OF MEMBERS CONSTITUENT STATE NURSE ASSOCIATIONS INCLUDING STATE NURSE ASSOCIATIONS AND NURSE ASSOCIATIONS FOR TERRITORIES OF THE UNITED STATES OF AMERICA, UNITED STATES OF AMERICA NURSES OVERSEAS ASSOCIATIONS, AND A FEDERAL NURSES ASSOCIATION COMPOSED OF REGISTERED NURSES WHOSE EMPLOYERS ARE MEMBERS OF THE FEDERAL NURSING SERVICES COUNCIL, LIMITED TO MEMBERSHIP OF THE ACTIVE COMPONENT OF THE US ARMY, NAVY, AIR FORCE, AND THE UNIFORMED PUBLIC HEALTH SERVICE NURSES ORGANIZATIONAL AFFILIATES - INCLUDE ASSOCIATIONS THAT (1) ARE A NATIONAL ORGANIZATION THAT REPRESENTS THE INTERESTS OF REGISTERED NURSES THAT MEETS CRITERIA ESTABLISHED BY THE AMERICAN NURSES ASSOCIATION, INC MEMBERSHIP ASSEMBLY, (2) DO NOT TAKE ACTIONS COUNTER TO THE INTERESTS OF AMERICAN NURSES ASSOCIATION, INC OR ANY OF THE C/SNA MEMBERS, AND (3) HAS BEEN GRANTED ORGANIZATIONAL AFFILIATE STATUS BY THE BOARD OF DIRECTORS INDIVIDUAL AFFILIATES - INCLUDE REGISTERED NURSES WHO ELECT TO JOIN AMERICAN NURSES ASSOCIATION, INC IN ACCORDANCE WITH PROVISIONS SET FORTH IN THE ORGANIZATION'S BY LAWS INCLUDING MEETING SPECIFIED QUALIFICATIONS AND FULFILLING CERTAIN RESPONSIBILITIES

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE AMERICAN NURSES ASSOCIATION, INC. MEMBERSHIP ASSEMBLY IS RESPONSIBLE FOR SELECTING THE MEMBERS OF THE BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	THE FORM 990 IS REVIEWED IN DETAIL BY THE CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER TO ENSURE THAT THE DETAILS TIE TO THE AUDITED FINANCIAL STATEMENTS AND APPROPRIATELY REPRESENT ALL FINANCIAL ACTIVITIES OF THE ORGANIZATION A COPY OF THE FORM 990 IS DISTRIBUTED TO EACH MEMBER OF THE BOARD OF DIRECTORS PRIOR TO FILING THE RETURN WITH THE IRS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	THE BOARD MEMBERS OF THE AMERICAN NURSES ASSOCIATION, INC. (ANA) SIGN DISCLOSURE STATEMENTS UPON ELECTION OR APPOINTMENT, AND EVERY TWO YEARS. THE BOARD OF DIRECTORS FORMALLY ADOPTED THE USE OF CONFLICT OF INTEREST STATEMENTS AND DISCLOSURE FORMS. THE GENERAL COUNSEL REVIEWS THE DISCLOSURE STATEMENTS AND DISCUSSES ANY CONFLICT OR POTENTIAL CONFLICT ON THE PART OF AN ANA BOARD MEMBER WITH THE ANA CEO AND PRESIDENT, AND FOLLOW-UP ACTION WOULD BE TAKEN AS NEEDED. A DETERMINATION OF A CONFLICT OF INTEREST IS MADE COLLABORATIVELY AMONG THE GENERAL COUNSEL, EXECUTIVE DIRECTOR OR CEO, AND THE ASSOCIATION'S PRESIDENT. IF THE CONFLICT INVOLVED THE PRESIDENT, THE DISCUSSION WOULD OCCUR WITH THE VICE PRESIDENT PERIODIC TRAINING FOR THE BOARD OF DIRECTORS INCLUDES REFERENCE TO THE MEMBERS' FIDUCIARY OBLIGATIONS, INCLUDING THE AVOIDANCE OF A CONFLICT OF INTEREST. THE ANA BOARD OF DIRECTORS HAS AN OPERATING POLICY THAT PROHIBITS CONFLICT OF INTEREST, AND THE ANA PRESIDENT CALLS FOR DISCLOSURE OF CONFLICTS AT THE BEGINNING OF EVERY MEETING CONFLICTED INDIVIDUALS WILL NOT VOTE ON THE MATTER ABOUT WHICH THEY ARE CONFLICTED, AND MAY OR MAY NOT PARTICIPATE IN THE DISCUSSION OF THE MATTER, DEPENDING UPON THE ISSUE AND WHETHER DISCLOSURE OF THE CONFLICT TO THE BOARD PROVIDES ENOUGH PROTECTION TO PERMIT THE BOARD MEMBER TO COMMENT ON THE MATTER OR TO HEAR THE DISCUSSION FOR THE PAST TEN YEARS, ANA'S PRACTICE HAS BEEN FOR THE BOARD MEMBER TO LEAVE THE ROOM DURING THE DISCUSSION. THE MINUTES REFLECT REFERENCES TO AND DECISIONS ABOUT CONFLICT OF INTEREST.

PART VI, SECTION B, LINE 15 REVIEW ALL SENIOR MANAGEMENT POSITIONS (CEO, COO, CPO, GENERAL COUNSEL, AMERICAN NURSES CREDENTIALING CENTER EXECUTIVE DIRECTOR) EXTENSIVE RESEARCH WAS PERFORMED BY THIS CONSULTING FIRM ON SALARIES PAID BASED ON THE SIZE OF THE ORGANIZATION, NON-PROFIT, AND LABOR MARKET IN THE GREATER WASHINGTON, DC METROPOLITAN AREA AT THIS TIME, ALL JOBS AND SALARY GRADES WERE BENCHMARKED TO ENSURE THAT THE ORGANIZATION REMAINS COMPETITIVE IN THE CURRENT LABOR MARKET ADDITIONALLY, AMERICAN NURSES ASSOCIATION HAS A FORMAL PROCESS TO ADD NEW POSITIONS TO THE ORGANIZATION THE COMPENSATION COMMITTEE IS CONVENED TO SCORE THE NEW POSITION DESCRIPTION, THUS RANKING THE POSITION WITHIN THE SALARY GRADES PREVIOUSLY AND REVIEWED ON AN ANNUAL BASIS ALL UNION POSITIONS ARE COVERED BY THE UNION	Return Reference	Explanation
OF HUMAN RESOURCES THIS PROCESS WAS LAST CONDUCTED IN 2012	FORM 990, PART VI, SECTION B, LINE 15	REVIEW ALL SENIOR MANAGEMENT POSITIONS (CEO, COO, CPO, GENERAL COUNSEL, AMERICAN NURSES CREDENTIALING CENTER EXECUTIVE DIRECTOR) EXTENSIVE RESEARCH WAS PERFORMED BY THIS CONSULTING FIRM ON SALARIES PAID BASED ON THE SIZE OF THE ORGANIZATION, NON-PROFIT, AND LABOR MARKET IN THE GREATER WASHINGTON, DC METROPOLITAN AREA AT THIS TIME, ALL JOBS AND SALARY GRADES WERE BENCHMARKED TO ENSURE THAT THE ORGANIZATION REMAINS COMPETITIVE IN THE CURRENT LABOR MARKET ADDITIONALLY, AMERICAN NURSES ASSOCIATION HAS A FORMAL PROCESS TO ADD NEW POSITIONS TO THE ORGANIZATION THE COMPENSATION COMMITTEE IS CONVENED TO SCORE THE NEW POSITION DESCRIPTION, THUS RANKING THE POSITION WITHIN THE SALARY GRADES PREVIOUSLY AND REVIEWED ON AN ANNUAL BASIS ALL UNION POSITIONS ARE COVERED BY THE UNION CONTRACT THESE PROCESSES ARE DOCUMENTED AND HELD IN THE HUMAN RESOURCES DEPARTMENT BY THE DIRECTOR

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ASSOCIATION DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, OR THE FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	KANSAS UNIVERSITY MEDICAL CENTER RESEARCH INSTITUTE 2,391,516 TELEMARKETING SERVICES 205,999 SERVICES, MISCELLANEOUS 4,967,873

Return Reference	Explanation
FORM 990, PART XI, LINE 9	CHANGE IN MINIMUM PENSION LIABILITY -6,928,194

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SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493320156005OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization
AMERICAN NURSES ASSOCIATION INC

Employer identification number

13-1893923

t I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (ıf applıcable) of dısregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total ıncome	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) cor enti	512(b) ntrolled ity?
						Yes	No
(1) AMERICAN NURSES FOUNDATION INC 8515 GEORGIA AVENUE SUITE 400	SCIENTIFIC RESEARCH, EDUCATION SUPPORT, CHARITABLE AFFILIATE	DC	501(C)(3)	LINE 7	AMERICAN NURSES ASSOCIATION INC	Yes	
SILVER SPRING, MD 20910 13-1893924							
(2) AMERICAN NURSES CREDENTIALING CENTER 8515 GEORGIA AVENUE SUITE 400	PROF CREDENTIALING FOR REGISTERED NURSES, HEALTH FACILITY ACCREDITATION	DC	501(C)(6)	N/A	AMERICAN NURSES ASSOCIATION INC	Yes	
SILVER SPRING, MD 20910 _43-1565726							
(3) AMERICAN ACADEMY OF NURSING 888 17TH STREET NW	PROVIDE VISIONARY LEADERSHIP TO THE NURSING PROFESSION AND THE PUBLIC	DC	501(C)(3)	LINE 7	AMERICAN NURSES ASSOCIATION INC	Yes	
WASHINGTON, DC 20006 52-2213870							
(4) INSTITUTE FOR NURSING RESEARCH AND EDUCATION 8515 GEORGIA AVENUE SUITE 400	IMPROVE THE WORK ENVIRONMENT FOR NURSES	DC	501(C)(3)	LINE 7	AMERICAN NURSES ASSOCIATION INC	Yes	
SILVER SPRING, MD 20910 26-3121515							

Part III	Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34
	because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	domicile (state or	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from			rtionate ions?	(i) Code V-UBI amount in box 20 of Schedule K-1		g ownershij
		foreign country)		tax under sections 512-514)				(Form 1065)		
] 314)		Yes	No		Yes N	0
										<u> </u>

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No
(1) NURSE MARKETPLACE INC 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 52-2183261	INACTIVE SUBSIDIARY	DC	N/A	С			100 000 %	Yes	
(2) ANA SERVICE CORPORATION INC 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 54-2179203	INACTIVE SUBSIDIARY	DC	N/A	С			100 000 %	Yes	

Schedule R	(Form 990) 2014				Pa	age 3
Part V	Transactions With Related Organizations Complete of the	organization answered	"Yes" on Form 990, Part IV, line 34, 35b, c	or 36.		
Note.	Complete line 1 if any entity is listed in Parts II, III, or IV of this schedul	e			Yes	No
1 During t	he tax year, did the orgranization engage in any of the following transactior	ns with one or more related	organizations listed in Parts II-IV?			
a Rece	ipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled	d entity		1a		No
b Gıft,	grant, or capital contribution to related organization(s)			1b	Yes	
c Gıft,	grant, or capital contribution from related organization(s)			1c	Yes	
d Loan	s or loan guarantees to or for related organization(s)			1d		No
e Loan	s or loan guarantees by related organization(s)			1e		No
f Divid	ends from related organization(s)			1f		No
g Sale	of assets to related organization(s)			1 g		No
h Purc	nase of assets from related organization(s)			1h		No
i Excha	ange of assets with related organization(s)			1i		No
j Lease	e of facilities, equipment, or other assets to related organization(s)			1j	Yes	
k Leas	e of facilities, equipment, or other assets from related organization(s)			1k		No
I Perfo	rmance of services or membership or fundraising solicitations for related oi	rganızatıon(s)		11	Yes	1
m Perfo	rmance of services or membership or fundraising solicitations by related or	ganızatıon(s)		1m	Yes	1
n Sharıı	ng of facilities, equipment, mailing lists, or other assets with related organiz	zation(s)		1n	Yes	1
o Shar	ng of paid employees with related organization(s)			10	Yes	1
p Reim	bursement paid to related organization(s) for expenses			1 p	Yes	+
-	bursement paid by related organization(s) for expenses			1 q	Yes	
r Othe	r transfer of cash or property to related organization(s)			1r	-	No
	r transfer of cash or property from related organization(s)			1s	Yes	
2 If the	answer to any of the above is "Yes," see the instructions for information o	n who must complete this li	ine, including covered relationships and transact	ion thresholds		
	(a) Name of related organization	(b)	(c) Amount involved Method of dete	(d)	-d	

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) AMERICAN NURSES CREDENTIALING CENTER	L	6,490,651	BOOK VALUE
(2) AMERICAN NURSES CREDENTIALING CENTER	N	1,606,435	BOOK VALUE
(3) AMERICAN NURSES FOUNDATION INC	С	107,782	BOOK VALUE
(4) AMERICAN NURSES CREDENTIALING CENTER	S	3,999,996	BOOK VALUE
(5) AMERICAN NURSES FOUNDATION INC	L	337,914	BOOK VALUE
(6) AMERICAN NURSES FOUNDATION INC	В	512,910	BOOK VALUE

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
Name, address, and EIN of entity	Primary activity	/ Legal	Predominant	Are all partners	Share of	Share of	Disproprtionate	e Code V-UBI	General or	Percentage
1	1	domicile	ıncome	section	total	end-of-year	allocations?	amount in	managing	ownership
1	1	(state or	(related,	501(c)(3)	ıncome	assets	1	box 20	partner?	, , , , , , , , , , , , , , , , , , ,
1	1	foreign	unrelated,	organizations?		1	1	of Schedule	1	, , , , , , , , , , , , , , , , , , ,
1	1	country)	excluded from	1		1	1	K-1	1	·
1	1	1 "	tax under	1		1	1	(Form 1065)	1	1
1	1	1	sections 512-	1		1	1	' ' '	1	
1	1	1	514)	$\overline{}$	\neg	,		⊣ '		+
	1	1	1 ' '	Yes No		'	Yes N	No	Yes No	7
1	<u> </u>		1	$\overline{}$	+	 				_
1			<u> </u>			'				

Schedule R (Form 990) 2014

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2014

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Additional Data

Software ID: Software Version:

EIN: 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of related organization	(b) Transaction type(a-s)	(c) A mount I nvolved	(d) Method of determining amount involved
AMERICAN NURSES CREDENTIALING CENTER	L	6,490,651	BOOK VALUE
AMERICAN NURSES CREDENTIALING CENTER	N	1,606,435	BOOK VALUE
AMERICAN NURSES FOUNDATION INC	С	107,782	BOOK VALUE
AMERICAN NURSES CREDENTIALING CENTER	S	3,999,996	BOOK VALUE
AMERICAN NURSES FOUNDATION INC	L	337,914	BOOK VALUE
AMERICAN NURSES FOUNDATION INC	В	512,910	BOOK VALUE