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Form 990



Department of the Treasury  
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

Information about Form 990 and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)

OMB No 1545-0047

2013

Open to Public Inspection

A For the 2013 calendar year, or tax year beginning 10-01-2013, 2013, and ending 09-30-2014

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

EASTERN MAINE DEVELOPMENT CORPORATION

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

40 HARLOW STREET

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

BANGOR, ME 04401

D Employer identification number

01-0281875

E Telephone number

(207) 942-6389

G Gross receipts \$ 3,978,900

F Name and address of principal officer

MICHAEL AUBE

40 HARLOW STREET

BANGOR, ME 04401

H(a) Is this a group return for subordinates?

☐ Yes ☒ No

H(b) Are all subordinates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) ( ) ☐ (insert no ) ☐ 4947(a)(1) or ☐ 527

J Website:

WWW.EMDC.ORG

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation

1967

M State of legal domicile

ME

| Part I Summary              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------------------------------------------------------|--------------|---------|-----------------------------------------------|-------------------------------------------------------------------------------|-----------|----|----------------------------------------------|-----------------------------------------------------------------------------------|-----------|-----------|---------------------------------------------------------------|---------------------------------------------------------------|-----------|-----|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------|--------|----------------------------------------------------------------------------------|----------------------------------------------------------------|-----------|-----------|----|--------------------------------------------------------------------------|-----------|-----------|----|-----------------------------------------------------|--------|----------|
| Activities & Governance     | <div><div>1</div><div>Briefly describe the organization's mission or most significant activities</div><div>ECONOMIC DEVELOPMENT</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             | <div><div>2</div><div>Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             | <table><tr><td>3</td><td>Number of voting members of the governing body (Part VI, line 1a)</td><td>3</td><td>21</td></tr><tr><td>4</td><td>Number of independent voting members of the governing body (Part VI, line 1b)</td><td>4</td><td>20</td></tr><tr><td>5</td><td>Total number of individuals employed in calendar year 2013 (Part V, line 2a)</td><td>5</td><td>78</td></tr><tr><td>6</td><td>Total number of volunteers (estimate if necessary)</td><td>6</td><td>250</td></tr><tr><td>7a</td><td>Total unrelated business revenue from Part VIII, column (C), line 12</td><td>7a</td><td>75,096</td></tr><tr><td>b</td><td>Net unrelated business taxable income from Form 990-T, line 34</td><td>7b</td><td>-28,168</td></tr></table>                                                                                                                                                                                                                                                                                                         | 3            | Number of voting members of the governing body (Part VI, line 1a) | 3            | 21      | 4                                             | Number of independent voting members of the governing body (Part VI, line 1b) | 4         | 20 | 5                                            | Total number of individuals employed in calendar year 2013 (Part V, line 2a)      | 5         | 78        | 6                                                             | Total number of volunteers (estimate if necessary)            | 6         | 250 | 7a                                                                       | Total unrelated business revenue from Part VIII, column (C), line 12                      | 7a     | 75,096 | b                                                                                | Net unrelated business taxable income from Form 990-T, line 34 | 7b        | -28,168   |    |                                                                          |           |           |    |                                                     |        |          |
| 3                           | Number of voting members of the governing body (Part VI, line 1a)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 3            | 21                                                                |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 4                           | Number of independent voting members of the governing body (Part VI, line 1b)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 4            | 20                                                                |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 5                           | Total number of individuals employed in calendar year 2013 (Part V, line 2a)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5            | 78                                                                |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 6                           | Total number of volunteers (estimate if necessary)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 6            | 250                                                               |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 7a                          | Total unrelated business revenue from Part VIII, column (C), line 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 7a           | 75,096                                                            |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| b                           | Net unrelated business taxable income from Form 990-T, line 34                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 7b           | -28,168                                                           |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| Revenue                     | <table><tr><th></th><th>Prior Year</th><th>Current Year</th></tr><tr><td>8</td><td>Contributions and grants (Part VIII, line 1h)</td><td>15,000</td><td>70,062</td></tr><tr><td>9</td><td>Program service revenue (Part VIII, line 2g)</td><td>5,003,321</td><td>3,833,666</td></tr><tr><td>10</td><td>Investment income (Part VIII, column (A), lines 3, 4, and 7d)</td><td>1,402</td><td>76</td></tr><tr><td>11</td><td>Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</td><td>67,666</td><td>75,096</td></tr><tr><td>12</td><td>Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)</td><td>5,087,389</td><td>3,978,900</td></tr></table>                                                                                                                                                                                                                                                                                                                                                      |              | Prior Year                                                        | Current Year | 8       | Contributions and grants (Part VIII, line 1h) | 15,000                                                                        | 70,062    | 9  | Program service revenue (Part VIII, line 2g) | 5,003,321                                                                         | 3,833,666 | 10        | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 1,402                                                         | 76        | 11  | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 67,666                                                                                    | 75,096 | 12     | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 5,087,389                                                      | 3,978,900 |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             | Prior Year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Current Year |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 8                           | Contributions and grants (Part VIII, line 1h)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 15,000       | 70,062                                                            |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 9                           | Program service revenue (Part VIII, line 2g)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5,003,321    | 3,833,666                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 10                          | Investment income (Part VIII, column (A), lines 3, 4, and 7d)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,402        | 76                                                                |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 11                          | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 67,666       | 75,096                                                            |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 12                          | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 5,087,389    | 3,978,900                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| Expenses                    | <table><tr><td>13</td><td>Grants and similar amounts paid (Part IX, column (A), lines 1–3)</td><td>108,666</td><td>141,311</td></tr><tr><td>14</td><td>Benefits paid to or for members (Part IX, column (A), line 4)</td><td>0</td><td>0</td></tr><tr><td>15</td><td>Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)</td><td>2,559,736</td><td>2,462,725</td></tr><tr><td>16a</td><td>Professional fundraising fees (Part IX, column (A), line 11e)</td><td>0</td><td>0</td></tr><tr><td>b</td><td>Total fundraising expenses (Part IX, column (D), line 25) <input type="checkbox"/> 62,738</td><td></td><td></td></tr><tr><td>17</td><td>Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)</td><td>2,378,575</td><td>1,925,200</td></tr><tr><td>18</td><td>Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)</td><td>5,046,977</td><td>4,529,236</td></tr><tr><td>19</td><td>Revenue less expenses Subtract line 18 from line 12</td><td>40,412</td><td>-550,336</td></tr></table> | 13           | Grants and similar amounts paid (Part IX, column (A), lines 1–3)  | 108,666      | 141,311 | 14                                            | Benefits paid to or for members (Part IX, column (A), line 4)                 | 0         | 0  | 15                                           | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) | 2,559,736 | 2,462,725 | 16a                                                           | Professional fundraising fees (Part IX, column (A), line 11e) | 0         | 0   | b                                                                        | Total fundraising expenses (Part IX, column (D), line 25) <input type="checkbox"/> 62,738 |        |        | 17                                                                               | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)   | 2,378,575 | 1,925,200 | 18 | Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) | 5,046,977 | 4,529,236 | 19 | Revenue less expenses Subtract line 18 from line 12 | 40,412 | -550,336 |
| 13                          | Grants and similar amounts paid (Part IX, column (A), lines 1–3)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 108,666      | 141,311                                                           |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 14                          | Benefits paid to or for members (Part IX, column (A), line 4)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 0            | 0                                                                 |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 15                          | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2,559,736    | 2,462,725                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 16a                         | Professional fundraising fees (Part IX, column (A), line 11e)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 0            | 0                                                                 |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| b                           | Total fundraising expenses (Part IX, column (D), line 25) <input type="checkbox"/> 62,738                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 17                          | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 2,378,575    | 1,925,200                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 18                          | Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5,046,977    | 4,529,236                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 19                          | Revenue less expenses Subtract line 18 from line 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 40,412       | -550,336                                                          |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| Net Assets or Fund Balances | <table><tr><th></th><th>Beginning of Current Year</th><th>End of Year</th></tr><tr><td>20</td><td>Total assets (Part X, line 16)</td><td>9,046,014</td><td>8,515,108</td></tr><tr><td>21</td><td>Total liabilities (Part X, line 26)</td><td>4,310,328</td><td>4,329,758</td></tr><tr><td>22</td><td>Net assets or fund balances Subtract line 21 from line 20</td><td>4,735,686</td><td>4,185,350</td></tr></table>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |              | Beginning of Current Year                                         | End of Year  | 20      | Total assets (Part X, line 16)                | 9,046,014                                                                     | 8,515,108 | 21 | Total liabilities (Part X, line 26)          | 4,310,328                                                                         | 4,329,758 | 22        | Net assets or fund balances Subtract line 21 from line 20     | 4,735,686                                                     | 4,185,350 |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             | Beginning of Current Year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | End of Year  |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 20                          | Total assets (Part X, line 16)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 9,046,014    | 8,515,108                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 21                          | Total liabilities (Part X, line 26)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 4,310,328    | 4,329,758                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
| 22                          | Net assets or fund balances Subtract line 21 from line 20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 4,735,686    | 4,185,350                                                         |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |                                                                   |              |         |                                               |                                                                               |           |    |                                              |                                                                                   |           |           |                                                               |                                                               |           |     |                                                                          |                                                                                           |        |        |                                                                                  |                                                                |           |           |    |                                                                          |           |           |    |                                                     |        |          |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

\*\*\*\*\*

Signature of officer

2015-03-23

Date

GERALD W HAYMAN JR CFO

Type or print name and title

Prrnt/Type preparer's name

PETER MONTANO

Preparer's signature

Date

2015-03-23

Check ☐ if self-employed

PTIN

P01200943

Firm's name

MACPAGE LLC

Firm's EIN

01-0242373

Firm's address

30 LONG CREEK DRIVE

SOUTH PORTLAND, ME 04106

Phone no

(207) 774-5701

Paid Preparer Use Only

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2013)

Part IIIStatement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1

Briefly describe the organization’s mission

PROVIDE EDUCATIONAL AND OTHER ECONOMIC DEVELOPMENT SERVICES TO GOVERNMENTS AND BUSINESSES IN EASTERN MAINE

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

If "Yes," describe these changes on Schedule O

4

Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code ) (Expenses \$ 582,317 including grants of \$ ) (Revenue \$ 572,608 )

MAINE PTAC PROGRAM THE PROCUREMENT TECHNICAL ASSISTANCE PROGRAM (PTAC) WAS SET UP UNDER TITLE 10,UNITED STATES CODE, CHAPTER 142 IN MAINE PTAC IS A STATEWIDE PROGRAM WHICH OFFERS PROCUREMENT TECHNICAL ASSISTANCE SERVICES TO MAINE BUSINESSES ON ISSUES RELATED TO GOVERNMENT CONTRACTING DURING 2014, MAINE PTAC STAFF SPONSORED 16 OUTREACH EVENTS, INCLUDING TRAINING WORKSHOPS, AND PARTICIPATED IN 12 NON-SPONSORED OUTREACH EVENTS THE PROGRAM ALSO PROVIDES A BID MATCH SERVICE TO THE 447 ACTIVE CLIENTS AND SUPPLIES THEM WITH RELEVANT INFORMATION ABOUT GOVERNMENT CONTRACTING THROUGH NEWSLETTERS, ONLINE TRAINING AND A WEBSITE WWW.MAINEPTAC.ORG CLIENTS ASSISTED BY THEM.AINE PTAC HAVE REPORTED OVER 710 GOVERNMENT PRIME CONTRACT AWARDS VALUED AT OVER \$463 MILLION AND 140 SUB CONTRACT AWARDS WORTH OVER \$11 MILLION DURING 2014

4b

(Code ) (Expenses \$ 2,020,167 including grants of \$ ) (Revenue \$ 1,993,616 )

WORKFORCE SERVICES PROGRAMS EMDC PROVIDED JOB TRAINING SERVICES TO LOW INCOME ADULTS AND YOUTH, MIGRANT SEASONAL FARMWORKERS,DISLOCATED WORKERS AND OTHER TARGETED JOB SEEKER GROUPS THROUGH A VARIETY OF FEDERALLY FUNDED PROGRAMS DURING FISCAL YEAR 2014 THESE SERVICES ARE DELIVERED AT NO COST TO PARTICIPANTS WHO MEET THE ELIGIBILITY CRITERIA FOR THE FOLLOWING PROGRAMS 1 THE WORKFORCE INVESTMENT ACT PROGRAMS FOR @ 442 ADULTS, YOUTH AND DISLOCATED WORKERS IN PENOBSCOT, HANCOCK AND PISCATAQUIS COUNTIES 2 THE NATIONAL FARMWORKER JOBS PROGRAM FOR @ 129 MIGRANT AND SEASONAL FARMWORKERS IN STATE OF MAINE EMDC ALSO OPERATED SEVERAL DEMONSTRATION GRANTS PROVIDING JOB TRAINING SERVICES TO INDIVIDUALS INCLUDING 1 NATIONAL EMERGENCY GRANTS TO SERVE @225 WORKERS DISPLACED BY THE CLOSURE OF THE KATAHDIN PAPER MILL IN EAST MILLINOCKET IN PENOBSCOT COUNTY AND THE MASS LAY-OFF OF 185 WORKERS AT LINCOLN PAPER & TISSUE IN LINCOLN IN PENOBSCOT COUNTY THE TYPES OF SERVICE PROVIDED WITH THESE RESOURCES INCLUDE A MIX OF THE FOLLOWING, OCCUPATIONAL SKILLS TRAINING INCLUDING INDIVIDUAL TRAINING ACCOUNTS (ITAS) USED TO PURCHASE EDUCATION AND TRAINING COURSES FROM APPROVED TRAINING VENDORS LEADING TO EDUCATIONAL DEGREES, DIPLOMAS AND CERTIFICATIONS NEEDED FOR EMPLOYMENT ITAS PAY FOR TUITION, BOOKS, FEES, AND OTHER TRAINING COSTS ON-THE-JOB TRAINING (OJT) WITH SELECTED EMPLOYERS WHO AGREE TO TRAIN ELIGIBLE WORKERS FOR SPECIFIC POSITIONS WITHIN THEIR FIRMS OJT CONTRACTS ARE NEGOTIATED WITH THE EMPLOYER WITH THE COST OF TRAINING REIMBURSED BASED ON A PRE-APPROVED TRAINING PLAN WORK EXPERIENCE IS A SHORT-TERM WORK ASSIGNMENT WITH AN EMPLOYER DESIGNED TO GIVE A PARTICIPANT AN OPPORTUNITY TO DEVELOP BASIC WORK SKILLS AND EXPOSURE TO EMPLOYABILITY EXPECTATIONS THIS IS GENERALLY PROVIDED TO YOUTH OR ADULTS WHO LACK RECENT EMPLOYMENT EXPERIENCE BASIC EDUCATION SKILLS TRAINING INCLUDING ACADEMIC LITERACY, COMPUTER SKILLS TRAINING, FINANCIAL LITERACY SKILLS, GED OR HIGH SCHOOL DIPLOMA PROGRAMS, ENGLISH AS A SECONDARY LANGUAGE SKILLS TRAINING AND OTHER ACADEMIC TUTORING SERVICES EMPLOYABILITY SERVICES SUCH AS CAREER AND EDUCATIONAL ASSESSMENT SERVICES, CAREER COUNSELING AND PLANNING SERVICES, WORK READINESS TRAINING, JOB MATCHING AND JOB SEARCH SERVICES INCLUDING REFERRALS TO JOB OPENINGS, INTERVIEWING SKILLS TRAINING, RESUME DEVELOPMENT AND OTHER JOB SEARCHTECHNIQUES SUPPORTIVE SERVICES INCLUDING HELP WITH THE COSTS OF TRANSPORTATION, CHILD OR DEPENDENT CARE, HOUSING, EYE GLASSES, CLOTHING AND UNIFORMS FOR WORK, RELOCATION ASSISTANCE FOR EMPLOYMENT AND OTHER COSTS RELATED TO PARTICIPATION IN JOB TRAINING

4c

(Code ) (Expenses \$ 589,417 including grants of \$ ) (Revenue \$ 890,529 )

BUSINESS LENDING PROGRAM EASTERN MAINE DEVELOPMENT CORPORATIONS (EMDC)LENDING DIVISION IS DESIGNED TO PROVIDE EXISTING OR STARTUP BUSINESSES WITH SPECIAL FINANCING NEEDS ITS OBJECTIVE IS TO CREATE QUALITY JOB OPPORTUNITIES AND STIMULATE ECONOMIC ACTIVITY EMDCS ROLE AS A SECONDARY LENDER IS TO WORK WITH BANKS AND OTHER PRIVATE AND PUBLIC FUNDING GROUPS TO LEVERAGE THE CAPITAL AVAILABLE TO SMALL BUSINESSES EMDC HAS SEVERAL SECONDARY LOAN FUNDS TO FINANCE A WIDE VARIETY OF BUSINESS NEEDS, INCLUDING EQUIPMENT, REAL ESTATE ANDWORKING CAPITAL THROUGH OUR LENDING PROGRAMS, EMDC OFFERS DIRECT LOANS OF \$1,000 TO \$4,000,000, CREATIVELY PACKAGED WITH PARTNERS IN THE BANKING AND INVESTMENT COMMUNITIES SINCE THE INCEPTION OF THE PROGRAM IN THE EARLY 1980S, EMDC HAS DISBURSED NEARLY \$72 MILLION TO OVER 550 COMPANIES,LEVERAGING NEARLY \$247 MILLION IN OTHER PRIVATE AND PUBLIC FUNDS OVER 10,855 JOBS HAVE BEEN CREATED OR RETAINED EMDC CURRENTLY HAS APPROXIMATELY \$15,942,000 IN LOAN FUNDS OUTSTANDING TO 149 CLIENTS

(Code ) (Expenses \$ 281,809 including grants of \$ ) (Revenue \$ 452,009 )

EMDC PROVIDES OTHER VARIOUS RESOURCES AND ASSISTANCE TO BUSINESSES AND COMMUNITY LEADERS TO ENSURE THE FUTURE SUCCESS OF THE EASTERN MAINE REGION SUCH SERVICES INCLUDE COMPREHENSIVE PLANNING (LAND USE, TRANSPORTATION), TECHNICAL ADVICE, ECONOMIC DEVELOPMENT GUIDANCE, SOLID WASTE MANAGEMENT, CDBG ADMINISTRATION, AND GRANTS ADMINISTRATION EMDC ALSO OFFERS BUSINESS RELOCATION ASSISTANCE, BUSINESS START UP ASSISTANCE, AND OTHER VARIOUS BUSINESS ASSISTANCE PROGRAMS AND GUIDANCE

4d

Other program services (Describe in Schedule O )

(Expenses \$ 281,809 including grants of \$ ) (Revenue \$ 452,009 )

4e

Total program service expenses

3,473,710

Part IV

Checklist of Required Schedules

|                                                                                                                                                                                                                                                                                                                                                                                          | Yes     | No |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>                                                                                                                                                              | 1 Yes   |    |
| 2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?                                                                                                                                                                                                                                                                               | 2       | No |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>                                                                                                                                                                                            | 3       | No |
| 4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>                                                                                                                                                                             | 4       | No |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>                                                                                                                                                     | 5       | No |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>                                         | 6       | No |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>                                                                               | 7       | No |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>                                                                                                                                              | 8       | No |
| 9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>  | 9       | No |
| 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>                                                                                        | 10      | No |
| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable                                                                                                                                                                                                                                        |         |    |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>                                                                                                                                                            | 11a Yes |    |
| b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>                                                                                         | 11b     | No |
| c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>                                                                                       | 11c     | No |
| d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>                                                                                                         | 11d     | No |
| e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>                                                                                                                                                                      | 11e     | No |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>                                               | 11f     | No |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>                                                                                                                                           | 12a Yes |    |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>                                                            | 12b     | No |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>                                                                                                                                                                                                                                                                              | 13      | No |
| 14a Did the organization maintain an office, employees, or agents outside of the United States?                                                                                                                                                                                                                                                                                          | 14a     | No |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>                                                                       | 14b     | No |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>                                                                                                                                                                                 | 15      | No |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>                                                                                                                                                                           | 16      | No |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>                                                                                                                                                                  | 17      | No |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>                                                                                                                                                                                                 | 18      | No |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>                                                                                                                                                                                                                           | 19      | No |
| 20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>                                                                                                                                                                                                                                                                                   | 20a     | No |
| b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                                                                                                                                                                                                                                                                           | 20b     |    |

Part IV

Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                                                            |     |     |    |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .                                                                                                      | 21  | Yes |    |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .                                                                                                            | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .                                                      | 23  |     | No |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> . . . . .                            | 24a |     | No |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .                                                                                                                                                                                                                  | 24b |     |    |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                                                       | 24c |     |    |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .                                                                                                                                                                                                            | 24d |     |    |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                                                                                      | 25a |     | No |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                       | 25b |     | No |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If so, complete Schedule L, Part II</i> . . . . .                                    | 26  | Yes |    |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> . . . . . | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                                                               |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                                                                   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                                                | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                    | 28c |     | No |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . .                                                                                                                                                                                                    | 29  |     | No |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                                                  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .                                                                                                                                                                                        | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .                                                                                                                                                                      | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .                                                                                                                      | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i> . . . . .                                                                                                                                                                  | 34  |     | No |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                                                                                                                                                                                                                    | 35a |     | No |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . .                                                                                           | 35b |     |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                                                                           | 36  |     | No |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>                                                                                       | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                                                              | 38  | Yes |    |

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

☐

|     |                                                                                  |     |    |
|-----|----------------------------------------------------------------------------------|-----|----|
|     |                                                                                  | Yes | No |
| 1a  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.    | 36  |    |
| 1b  | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable. | 0   |    |
| 1c  |                                                                                  | Yes |    |
| 2a  |                                                                                  | 78  |    |
| 2b  |                                                                                  | Yes |    |
| 3a  |                                                                                  | Yes |    |
| 3b  |                                                                                  | Yes |    |
| 4a  |                                                                                  |     | No |
| b   |                                                                                  |     |    |
| 5a  |                                                                                  |     | No |
| 5b  |                                                                                  |     | No |
| 5c  |                                                                                  |     |    |
| 6a  |                                                                                  |     | No |
| 6b  |                                                                                  |     |    |
| 7   |                                                                                  |     |    |
| 7a  |                                                                                  |     | No |
| 7b  |                                                                                  |     |    |
| 7c  |                                                                                  |     | No |
| 7d  |                                                                                  |     |    |
| 7e  |                                                                                  |     |    |
| 7f  |                                                                                  |     |    |
| 7g  |                                                                                  |     |    |
| 7h  |                                                                                  |     |    |
| 8   |                                                                                  |     |    |
| 9   |                                                                                  |     |    |
| 9a  |                                                                                  |     |    |
| 9b  |                                                                                  |     |    |
| 10  |                                                                                  |     |    |
| 10a |                                                                                  |     |    |
| 10b |                                                                                  |     |    |
| 11  |                                                                                  |     |    |
| 11a |                                                                                  |     |    |
| 11b |                                                                                  |     |    |
| 12a |                                                                                  |     |    |
| 12b |                                                                                  |     |    |
| 13  |                                                                                  |     |    |
| 13a |                                                                                  |     |    |
| 13b |                                                                                  |     |    |
| 13c |                                                                                  |     |    |
| 14a |                                                                                  |     | No |
| 14b |                                                                                  |     |    |

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

|                                                                                                                                                                                                                  |                                                                                                                                                                                                                               |     |     |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|                                                                                                                                                                                                                  |                                                                                                                                                                                                                               | Yes | No  |
| 1a                                                                                                                                                                                                               | Enter the number of voting members of the governing body at the end of the tax year . . . . .                                                                                                                                 | 21  |     |
| If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O |                                                                                                                                                                                                                               |     |     |
| b                                                                                                                                                                                                                | Enter the number of voting members included in line 1a, above, who are independent . . . . .                                                                                                                                  | 20  |     |
| 2                                                                                                                                                                                                                | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .                                               | 2   | No  |
| 3                                                                                                                                                                                                                | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . . | 3   | No  |
| 4                                                                                                                                                                                                                | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .                                                                                                    | 4   | No  |
| 5                                                                                                                                                                                                                | Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .                                                                                                          | 5   | No  |
| 6                                                                                                                                                                                                                | Did the organization have members or stockholders? . . . . .                                                                                                                                                                  | 6   | No  |
| 7a                                                                                                                                                                                                               | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .                                                                  | 7a  | No  |
| b                                                                                                                                                                                                                | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .                                                           | 7b  | No  |
| 8                                                                                                                                                                                                                | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                              |     |     |
| a                                                                                                                                                                                                                | The governing body? . . . . .                                                                                                                                                                                                 | 8a  | Yes |
| b                                                                                                                                                                                                                | Each committee with authority to act on behalf of the governing body? . . . . .                                                                                                                                               | 8b  | Yes |
| 9                                                                                                                                                                                                                | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .        | 9   | No  |

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

|                                                                                    |                                                                                                                                                                                                                                                                                                        |     |     |
|------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|                                                                                    |                                                                                                                                                                                                                                                                                                        | Yes | No  |
| 10a                                                                                | Did the organization have local chapters, branches, or affiliates? . . . . .                                                                                                                                                                                                                           | 10a | No  |
| b                                                                                  | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .                                                                   | 10b |     |
| 11a                                                                                | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .                                                                                                                                                                  | 11a | Yes |
| b                                                                                  | Describe in Schedule O the process, if any, used by the organization to review this Form 990 . . . . .                                                                                                                                                                                                 |     |     |
| 12a                                                                                | Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .                                                                                                                                                                                                      | 12a | Yes |
| b                                                                                  | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .                                                                                                                                                          | 12b | Yes |
| c                                                                                  | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .                                                                                                                                           | 12c | Yes |
| 13                                                                                 | Did the organization have a written whistleblower policy? . . . . .                                                                                                                                                                                                                                    | 13  | Yes |
| 14                                                                                 | Did the organization have a written document retention and destruction policy? . . . . .                                                                                                                                                                                                               | 14  | Yes |
| 15                                                                                 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                                   |     |     |
| a                                                                                  | The organization's CEO, Executive Director, or top management official . . . . .                                                                                                                                                                                                                       | 15a | Yes |
| b                                                                                  | Other officers or key employees of the organization . . . . .                                                                                                                                                                                                                                          | 15b | Yes |
| If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) |                                                                                                                                                                                                                                                                                                        |     |     |
| 16a                                                                                | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .                                                                                                                                        | 16a | No  |
| b                                                                                  | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . | 16b |     |

Section C. Disclosure

|    |                                                                                                                                                                                                                                                                                                                                                                                                                 |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17 | List the States with which a copy of this Form 990 is required to be filed▶                                                                                                                                                                                                                                                                                                                                     |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input type="checkbox"/> Other (explain in Schedule O) |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year                                                                                                                                                                                                                |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization<br>▶MICHAEL AUBE 40 HARLOW STREET<br>BANGOR, ME 04401 (207) 942-6389                                                                                                                                                                                                               |

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

List all of the organization's **current** key employees, if any See instructions for definition of "key employee "

List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| (A)<br>Name and Title            | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W- 2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W- 2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|----------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|------------------------------|--------|-----------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                  |                                                                                            | Individual trustee or director                                                                            | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                       |                                                                            |                                                                                               |
| (1) JOE BROWN<br>DIRECTOR        | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (2) DENNIS DAMON<br>DIRECTOR     | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (3) TOM DAVIS<br>DIRECTOR        | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (4) JAMES GILLWAY<br>DIRECTOR    | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (5) JULIE GREEN<br>DIRECTOR      | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (6) SUSAN HAMMOND<br>DIRECTOR    | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (7) RALPH HARVEY<br>DIRECTOR     | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (8) GAIL KELLEY<br>DIRECTOR      | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (9) BRIAN LANGLEY<br>DIRECTOR    | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (10) TOM LIZOTTE<br>PAST CHAIR   | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (11) DAVE MILAN<br>TREASURER     | 2 00                                                                                       | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (12) JOHN MOORE<br>DIRECTOR      | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (13) CHUCK ROHN<br>DIRECTOR      | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (14) JANE SEARLES<br>DIRECTOR    | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (15) ERIK STUMPFEL<br>DIRECTOR   | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (16) MICKI SUMPTER<br>VICE CHAIR | 2 00                                                                                       | X                                                                                                         |                       | X       |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |
| (17) FRED TRASK<br>DIRECTOR      | 2 00                                                                                       | X                                                                                                         |                       |         |              |                              |        | 0                                                                     | 0                                                                          | 0                                                                                             |



## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A)<br>Name and Title                                          | (B)<br>Average<br>hours per<br>week (list<br>any hours<br>for related<br>organizations<br>below<br>dotted line) | (C)<br>Position (do not check<br>more than one box, unless<br>person is both an officer<br>and a director/trustee) |                       |         |              |                                 |        | (D)<br>Reportable<br>compensation<br>from the<br>organization<br>(W- 2/1099-<br>MISC) | (E)<br>Reportable<br>compensation<br>from related<br>organizations<br>(W- 2/1099-<br>MISC) | (F)<br>Estimated<br>amount of other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
|----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|---------------------------------|--------|---------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                                                                |                                                                                                                 | Individual trustee<br>or director                                                                                  | Institutional Trustee | Officer | Key employee | Highest compensated<br>employee | Former |                                                                                       |                                                                                            |                                                                                                                 |
| (18) DAN TREMBLE<br>CLERK                                      | 2 00                                                                                                            | X                                                                                                                  |                       | X       |              |                                 |        | 0                                                                                     | 0                                                                                          | 0                                                                                                               |
| (19) CARY WESTON<br>DIRECTOR                                   | 2 00                                                                                                            | X                                                                                                                  |                       |         |              |                                 |        | 0                                                                                     | 0                                                                                          | 0                                                                                                               |
| (20) GARRETT WILKIN<br>DIRECTOR                                | 2 00                                                                                                            | X                                                                                                                  |                       |         |              |                                 |        | 0                                                                                     | 0                                                                                          | 0                                                                                                               |
| (21) MARK WOODWARD<br>CHAIR                                    | 2 00                                                                                                            | X                                                                                                                  |                       | X       |              |                                 |        | 0                                                                                     | 0                                                                                          | 0                                                                                                               |
| (22) MICHAEL AUBE<br>PRESIDENT                                 | 40 00                                                                                                           | X                                                                                                                  |                       | X       |              |                                 |        | 107,297                                                                               | 0                                                                                          | 995                                                                                                             |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
|                                                                |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
| <b>1b Sub-Total</b>                                            |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
| <b>c Total from continuation sheets to Part VII, Section A</b> |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        |                                                                                       |                                                                                            |                                                                                                                 |
| <b>d Total (add lines 1b and 1c)</b>                           |                                                                                                                 |                                                                                                                    |                       |         |              |                                 |        | 107,297                                                                               | 0                                                                                          | 995                                                                                                             |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 1

|   |                                                                                                                                                                                                                                               | Yes | No |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .                                        | 3   | No |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . | 4   | No |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                       | 5   | No |

## Section B. Independent Contractors

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►0

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

|                                                           |                                           |                                                                                                                                         | (A)<br>Total revenue                                                                      | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512-514 |
|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|----------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------|
| Contributions, Gifts, Grants<br>and Other Similar Amounts | 1a                                        | Federated campaigns . . . . . 1a                                                                                                        |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | b                                         | Membership dues . . . . . 1b                                                                                                            |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | c                                         | Fundraising events . . . . . 1c                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | d                                         | Related organizations . . . . . 1d                                                                                                      |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | e                                         | Government grants (contributions) 1e                                                                                                    |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | f                                         | All other contributions, gifts, grants, and<br>similar amounts not included above 1f                                                    | 70,062                                                                                    |                                                    |                                         |                                                                     |
|                                                           | g                                         | Noncash contributions included in lines<br>1a-1f \$                                                                                     |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | h                                         | Total. Add lines 1a-1f . . . . .                                                                                                        | 70,062                                                                                    |                                                    |                                         |                                                                     |
| Program Service Revenue                                   | 2a                                        | LOAN FEES AND INTEREST                                                                                                                  | 523000                                                                                    | 3,262,636                                          | 3,262,636                               |                                                                     |
|                                                           | b                                         | CONTRACTS                                                                                                                               | 541900                                                                                    | 340,459                                            | 340,459                                 |                                                                     |
|                                                           | c                                         | GAIN ON SALE OF LOANS                                                                                                                   | 523000                                                                                    | 218,622                                            | 218,622                                 |                                                                     |
|                                                           | d                                         | MISCELLANEOUS PROGRAM                                                                                                                   | 541900                                                                                    | 11,949                                             | 11,949                                  |                                                                     |
|                                                           | e                                         |                                                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | f                                         | All other program service revenue                                                                                                       |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | g                                         | Total. Add lines 2a-2f . . . . .                                                                                                        | 3,833,666                                                                                 |                                                    |                                         |                                                                     |
|                                                           | Other Revenue                             | 3                                                                                                                                       | Investment income (including dividends, interest,<br>and other similar amounts) . . . . . | 76                                                 |                                         |                                                                     |
| 4                                                         |                                           | Income from investment of tax-exempt bond proceeds . . . . .                                                                            |                                                                                           |                                                    |                                         |                                                                     |
| 5                                                         |                                           | Royalties . . . . .                                                                                                                     |                                                                                           |                                                    |                                         |                                                                     |
| 6a                                                        |                                           | Gross rents                                                                                                                             | (i) Real 75,096                                                                           | (ii) Personal                                      |                                         |                                                                     |
| b                                                         |                                           | Less rental expenses                                                                                                                    | 0                                                                                         |                                                    |                                         |                                                                     |
| c                                                         |                                           | Rental income or (loss)                                                                                                                 | 75,096                                                                                    |                                                    |                                         |                                                                     |
| d                                                         |                                           | Net rental income or (loss) . . . . .                                                                                                   | 75,096                                                                                    |                                                    | 75,096                                  |                                                                     |
| 7a                                                        |                                           | Gross amount from sales of assets other than inventory                                                                                  | (i) Securities                                                                            | (ii) Other                                         |                                         |                                                                     |
| b                                                         |                                           | Less cost or other basis and sales expenses                                                                                             |                                                                                           |                                                    |                                         |                                                                     |
| c                                                         |                                           | Gain or (loss)                                                                                                                          |                                                                                           |                                                    |                                         |                                                                     |
| d                                                         |                                           | Net gain or (loss) . . . . .                                                                                                            |                                                                                           |                                                    |                                         |                                                                     |
| 8a                                                        |                                           | Gross income from fundraising events (not including<br>\$ _____ of contributions reported on line 1c)<br>See Part IV, line 18 . . . . . | a                                                                                         |                                                    |                                         |                                                                     |
| b                                                         |                                           | Less direct expenses . . . . .                                                                                                          | b                                                                                         |                                                    |                                         |                                                                     |
| c                                                         |                                           | Net income or (loss) from fundraising events . . . . .                                                                                  |                                                                                           |                                                    |                                         |                                                                     |
| 9a                                                        |                                           | Gross income from gaming activities<br>See Part IV, line 19 . . . . .                                                                   | a                                                                                         |                                                    |                                         |                                                                     |
| b                                                         |                                           | Less direct expenses . . . . .                                                                                                          | b                                                                                         |                                                    |                                         |                                                                     |
| c                                                         |                                           | Net income or (loss) from gaming activities . . . . .                                                                                   |                                                                                           |                                                    |                                         |                                                                     |
| 10a                                                       |                                           | Gross sales of inventory, less returns and allowances . . . . .                                                                         | a                                                                                         |                                                    |                                         |                                                                     |
| b                                                         |                                           | Less cost of goods sold . . . . .                                                                                                       | b                                                                                         |                                                    |                                         |                                                                     |
| c                                                         |                                           | Net income or (loss) from sales of inventory . . . . .                                                                                  |                                                                                           |                                                    |                                         |                                                                     |
|                                                           | Miscellaneous Revenue                     | Business Code                                                                                                                           |                                                                                           |                                                    |                                         |                                                                     |
| 11a                                                       |                                           |                                                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
| b                                                         |                                           |                                                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
| c                                                         |                                           |                                                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
| d                                                         | All other revenue . . . . .               |                                                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
| e                                                         | Total. Add lines 11a-11d . . . . .        |                                                                                                                                         |                                                                                           |                                                    |                                         |                                                                     |
| 12                                                        | Total revenue. See Instructions . . . . . |                                                                                                                                         | 3,978,900                                                                                 | 3,833,666                                          | 75,096                                  | 76                                                                  |

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                                         | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.                                                                                                                                | 141,311               | 141,311                         |                                        |                             |
| 2                                                                              | Grants and other assistance to individuals in the United States. See Part IV, line 22.                                                                                                                                                  |                       |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.                                                                                                     |                       |                                 |                                        |                             |
| 4                                                                              | Benefits paid to or for members.                                                                                                                                                                                                        |                       |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees.                                                                                                                                                               | 108,292               |                                 | 108,292                                |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).                                                                                          |                       |                                 |                                        |                             |
| 7                                                                              | Other salaries and wages.                                                                                                                                                                                                               | 1,631,625             | 1,333,802                       | 258,348                                | 39,475                      |
| 8                                                                              | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).                                                                                                                                     |                       |                                 |                                        |                             |
| 9                                                                              | Other employee benefits.                                                                                                                                                                                                                | 553,464               | 427,239                         | 112,119                                | 14,106                      |
| 10                                                                             | Payroll taxes.                                                                                                                                                                                                                          | 169,344               | 130,395                         | 35,562                                 | 3,387                       |
| 11                                                                             | Fees for services (non-employees):                                                                                                                                                                                                      |                       |                                 |                                        |                             |
| a                                                                              | Management.                                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| b                                                                              | Legal.                                                                                                                                                                                                                                  |                       |                                 |                                        |                             |
| c                                                                              | Accounting.                                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| d                                                                              | Lobbying.                                                                                                                                                                                                                               |                       |                                 |                                        |                             |
| e                                                                              | Professional fundraising services. See Part IV, line 17.                                                                                                                                                                                |                       |                                 |                                        |                             |
| f                                                                              | Investment management fees.                                                                                                                                                                                                             |                       |                                 |                                        |                             |
| g                                                                              | Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).                                                                                                                             |                       |                                 |                                        |                             |
| 12                                                                             | Advertising and promotion.                                                                                                                                                                                                              | 2,318                 | 2,258                           |                                        | 60                          |
| 13                                                                             | Office expenses.                                                                                                                                                                                                                        | 82,926                | 38,121                          | 43,115                                 | 1,690                       |
| 14                                                                             | Information technology.                                                                                                                                                                                                                 | 49,323                | 28,447                          | 20,013                                 | 863                         |
| 15                                                                             | Royalties.                                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| 16                                                                             | Occupancy.                                                                                                                                                                                                                              |                       |                                 |                                        |                             |
| 17                                                                             | Travel.                                                                                                                                                                                                                                 | 49,920                | 44,136                          | 5,505                                  | 279                         |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials.                                                                                                                                         |                       |                                 |                                        |                             |
| 19                                                                             | Conferences, conventions, and meetings.                                                                                                                                                                                                 |                       |                                 |                                        |                             |
| 20                                                                             | Interest.                                                                                                                                                                                                                               | 106,849               | 38,896                          | 67,953                                 |                             |
| 21                                                                             | Payments to affiliates.                                                                                                                                                                                                                 |                       |                                 |                                        |                             |
| 22                                                                             | Depreciation, depletion, and amortization.                                                                                                                                                                                              | 61,409                |                                 | 61,409                                 |                             |
| 23                                                                             | Insurance.                                                                                                                                                                                                                              | 39,706                | 2,594                           | 37,112                                 |                             |
| 24                                                                             | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O).                                       |                       |                                 |                                        |                             |
| a                                                                              | PARTICIPANT COSTS                                                                                                                                                                                                                       | 577,051               | 577,051                         |                                        |                             |
| b                                                                              | PROFESSIONAL FEES                                                                                                                                                                                                                       | 285,741               | 191,532                         | 94,209                                 |                             |
| c                                                                              | PROVISION FOR LOAN LOSS                                                                                                                                                                                                                 | 203,008               | 203,008                         |                                        |                             |
| d                                                                              | LEASE                                                                                                                                                                                                                                   | 109,536               | 107,522                         | 2,014                                  |                             |
| e                                                                              | All other expenses                                                                                                                                                                                                                      | 357,413               | 207,398                         | 147,137                                | 2,878                       |
| 25                                                                             | Total functional expenses. Add lines 1 through 24e.                                                                                                                                                                                     | 4,529,236             | 3,473,710                       | 992,788                                | 62,738                      |
| 26                                                                             | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). |                       |                                 |                                        |                             |

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

|                             |                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                              |     |           | (A)               |     | (B)         |
|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|-------------------|-----|-------------|
|                             |                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                              |     |           | Beginning of year |     | End of year |
| Assets                      | 1                                                                                                                                                   | Cash—non-interest-bearing . . . . .                                                                                                                                                                                                                                                                                          |     |           | 108,152           | 1   | 84,612      |
|                             | 2                                                                                                                                                   | Savings and temporary cash investments . . . . .                                                                                                                                                                                                                                                                             |     |           | 1,888,122         | 2   | 1,780,328   |
|                             | 3                                                                                                                                                   | Pledges and grants receivable, net . . . . .                                                                                                                                                                                                                                                                                 |     |           |                   | 3   |             |
|                             | 4                                                                                                                                                   | Accounts receivable, net . . . . .                                                                                                                                                                                                                                                                                           |     |           | 461,122           | 4   | 397,754     |
|                             | 5                                                                                                                                                   | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . .                                                                                                                                                 |     |           | 24,659            | 5   | 37,437      |
|                             | 6                                                                                                                                                   | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L |     |           |                   | 6   |             |
|                             | 7                                                                                                                                                   | Notes and loans receivable, net . . . . .                                                                                                                                                                                                                                                                                    |     |           | 5,090,200         | 7   | 4,843,492   |
|                             | 8                                                                                                                                                   | Inventories for sale or use . . . . .                                                                                                                                                                                                                                                                                        |     |           |                   | 8   |             |
|                             | 9                                                                                                                                                   | Prepaid expenses and deferred charges . . . . .                                                                                                                                                                                                                                                                              |     |           | 16,625            | 9   | 14,654      |
|                             | 10a                                                                                                                                                 | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D                                                                                                                                                                                                                                            | 10a | 1,822,081 | 1,215,728         | 10c | 1,154,981   |
|                             | b                                                                                                                                                   | Less accumulated depreciation . . . . .                                                                                                                                                                                                                                                                                      | 10b | 667,100   |                   |     |             |
|                             | 11                                                                                                                                                  | Investments—publicly traded securities . . . . .                                                                                                                                                                                                                                                                             |     |           |                   | 11  |             |
|                             | 12                                                                                                                                                  | Investments—other securities See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                                  |     |           |                   | 12  |             |
|                             | 13                                                                                                                                                  | Investments—program-related See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                                   |     |           |                   | 13  |             |
|                             | 14                                                                                                                                                  | Intangible assets . . . . .                                                                                                                                                                                                                                                                                                  |     |           | 14,757            | 14  | 14,094      |
|                             | 15                                                                                                                                                  | Other assets See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                                                  |     |           | 226,649           | 15  | 187,756     |
|                             | 16                                                                                                                                                  | Total assets. Add lines 1 through 15 (must equal line 34) . . . . .                                                                                                                                                                                                                                                          |     |           | 9,046,014         | 16  | 8,515,108   |
| Liabilities                 | 17                                                                                                                                                  | Accounts payable and accrued expenses . . . . .                                                                                                                                                                                                                                                                              |     |           | 275,875           | 17  | 388,119     |
|                             | 18                                                                                                                                                  | Grants payable . . . . .                                                                                                                                                                                                                                                                                                     |     |           |                   | 18  |             |
|                             | 19                                                                                                                                                  | Deferred revenue . . . . .                                                                                                                                                                                                                                                                                                   |     |           | 75,124            | 19  | 120,625     |
|                             | 20                                                                                                                                                  | Tax-exempt bond liabilities . . . . .                                                                                                                                                                                                                                                                                        |     |           |                   | 20  |             |
|                             | 21                                                                                                                                                  | Escrow or custodial account liability Complete Part IV of Schedule D . . . . .                                                                                                                                                                                                                                               |     |           |                   | 21  |             |
|                             | 22                                                                                                                                                  | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . . . . .                                                                                                                                |     |           |                   | 22  |             |
|                             | 23                                                                                                                                                  | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                                                                                                                                                                     |     |           | 3,959,329         | 23  | 3,821,014   |
|                             | 24                                                                                                                                                  | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                                                                                                                                                                       |     |           |                   | 24  |             |
|                             | 25                                                                                                                                                  | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D . . . . .                                                                                                                                               |     |           |                   | 25  |             |
|                             | 26                                                                                                                                                  | Total liabilities. Add lines 17 through 25 . . . . .                                                                                                                                                                                                                                                                         |     |           | 4,310,328         | 26  | 4,329,758   |
| Net Assets or Fund Balances | Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. |                                                                                                                                                                                                                                                                                                                              |     |           |                   |     |             |
|                             | 27                                                                                                                                                  | Unrestricted net assets . . . . .                                                                                                                                                                                                                                                                                            |     |           | -2,015,731        | 27  | -2,386,655  |
|                             | 28                                                                                                                                                  | Temporarily restricted net assets . . . . .                                                                                                                                                                                                                                                                                  |     |           | 2,681,551         | 28  | 2,652,343   |
|                             | 29                                                                                                                                                  | Permanently restricted net assets . . . . .                                                                                                                                                                                                                                                                                  |     |           | 4,069,866         | 29  | 3,919,662   |
|                             | Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.                          |                                                                                                                                                                                                                                                                                                                              |     |           |                   |     |             |
|                             | 30                                                                                                                                                  | Capital stock or trust principal, or current funds . . . . .                                                                                                                                                                                                                                                                 |     |           |                   | 30  |             |
|                             | 31                                                                                                                                                  | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                                                                                                                                                                    |     |           |                   | 31  |             |
|                             | 32                                                                                                                                                  | Retained earnings, endowment, accumulated income, or other funds                                                                                                                                                                                                                                                             |     |           |                   | 32  |             |
|                             | 33                                                                                                                                                  | Total net assets or fund balances . . . . .                                                                                                                                                                                                                                                                                  |     |           | 4,735,686         | 33  | 4,185,350   |
|                             | 34                                                                                                                                                  | Total liabilities and net assets/fund balances . . . . .                                                                                                                                                                                                                                                                     |     |           | 9,046,014         | 34  | 8,515,108   |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI . . . . .

|    |                                                                                                               |    |           |
|----|---------------------------------------------------------------------------------------------------------------|----|-----------|
| 1  | Total revenue (must equal Part VIII, column (A), line 12) . . . . .                                           | 1  | 3,978,900 |
| 2  | Total expenses (must equal Part IX, column (A), line 25) . . . . .                                            | 2  | 4,529,236 |
| 3  | Revenue less expenses Subtract line 2 from line 1 . . . . .                                                   | 3  | -550,336  |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . . . .           | 4  | 4,735,686 |
| 5  | Net unrealized gains (losses) on investments . . . . .                                                        | 5  |           |
| 6  | Donated services and use of facilities . . . . .                                                              | 6  |           |
| 7  | Investment expenses . . . . .                                                                                 | 7  |           |
| 8  | Prior period adjustments . . . . .                                                                            | 8  |           |
| 9  | Other changes in net assets or fund balances (explain in Schedule O) . . . . .                                | 9  | 0         |
| 10 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | 10 | 4,185,350 |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII . . . . .

|    |                                                                                                                                                                                                                                                                                                                                                                                                                          | Yes | No |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1  | Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                                                                                        |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?<br>If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis |     | No |
| b  | Were the organization's financial statements audited by an independent accountant?<br>If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both<br><input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                | Yes |    |
| c  | If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O                                                                    | Yes |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                                                                                                 | Yes |    |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                                                                                                     | Yes |    |

SCHEDULE A

(Form 990 or 990EZ)

Department of the  
Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2013

Open to Public Inspection

|                                                                   |                                              |
|-------------------------------------------------------------------|----------------------------------------------|
| Name of the organization<br>EASTERN MAINE DEVELOPMENT CORPORATION | Employer identification number<br>01-0281875 |
|-------------------------------------------------------------------|----------------------------------------------|

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2

☐

A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E )
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state \_\_\_\_\_
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II )
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II )
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 9

☒

An organization that normally receives (1) more than 33<sup>1</sup>/<sub>3</sub>% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33<sup>1</sup>/<sub>3</sub>% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III )
- 10

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h  

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Non-functionally integrated

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  

(i)

A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii)

A family member of a person described in (i) above?

(iii)

A 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

|          | Yes | No |
|----------|-----|----|
| 11g(i)   |     |    |
| 11g(ii)  |     |    |
| 11g(iii) |     |    |

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv) Is the organization in col (i) listed in your governing document? |    | (v) Did you notify the organization in col (i) of your support? |    | (vi) Is the organization in col (i) organized in the U S ? |    | (vii) Amount of monetary support |
|------------------------------------|----------|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------|----|-----------------------------------------------------------------|----|------------------------------------------------------------|----|----------------------------------|
|                                    |          |                                                                                              | Yes                                                                    | No | Yes                                                             | No | Yes                                                        | No |                                  |
|                                    |          |                                                                                              |                                                                        |    |                                                                 |    |                                                            |    |                                  |
|                                    |          |                                                                                              |                                                                        |    |                                                                 |    |                                                            |    |                                  |
| Total                              |          |                                                                                              |                                                                        |    |                                                                 |    |                                                            |    |                                  |

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Section A. Public Support                                                                                                                                                                             |          |          |          |          |          |           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) ▶                                                                                                                                                         | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")                                                                                                   |          |          |          |          |          |           |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                                                     |          |          |          |          |          |           |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge                                                                                             |          |          |          |          |          |           |
| 4 Total. Add lines 1 through 3                                                                                                                                                                        |          |          |          |          |          |           |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |          |          |          |          |          |           |
| 6 Public support. Subtract line 5 from line 4                                                                                                                                                         |          |          |          |          |          |           |

| Section B. Total Support                                                                                                                                                             |          |          |          |          |          |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) ▶                                                                                                                                        | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 7 Amounts from line 4                                                                                                                                                                |          |          |          |          |          |           |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                                     |          |          |          |          |          |           |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on                                                                                 |          |          |          |          |          |           |
| 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )                                                                                    |          |          |          |          |          |           |
| 11 Total support (Add lines 7 through 10)                                                                                                                                            |          |          |          |          |          |           |
| 12 Gross receipts from related activities, etc (see instructions)                                                                                                                    |          |          |          |          | 12       |           |
| 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here . . . . . ▶ |          |          |          |          |          |           |

| Section C. Computation of Public Support Percentage                                                                                                                                                                                                                                                                                                                                         |    |  |   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|---|
| 14 Public support percentage for 2013 (line 6, column (f) divided by line 11, column (f))                                                                                                                                                                                                                                                                                                   | 14 |  |   |
| 15 Public support percentage for 2012 Schedule A, Part II, line 14                                                                                                                                                                                                                                                                                                                          | 15 |  |   |
| 16a 33 1/3% support test—2013. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization                                                                                                                                                                          |    |  | ▶ |
| b 33 1/3% support test—2012. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization                                                                                                                                                                       |    |  | ▶ |
| 17a 10%-facts-and-circumstances test—2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization    |    |  | ▶ |
| b 10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization |    |  | ▶ |
| 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions                                                                                                                                                                                                                                                       |    |  | ▶ |

Part IIISupport Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

| Calendar year (or fiscal year beginning in) ▶                                                                                                                              | (a) 2009  | (b) 2010  | (c) 2011  | (d) 2012  | (e) 2013  | (f) Total  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")                                                                        |           |           |           | 15,000    | 70,062    | 85,062     |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 4,936,431 | 5,831,849 | 6,981,554 | 5,070,987 | 3,833,666 | 26,654,487 |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513                                                                             |           |           |           |           |           |            |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                          |           |           |           |           |           |            |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge                                                                  |           |           |           |           |           |            |
| 6 Total. Add lines 1 through 5                                                                                                                                             | 4,936,431 | 5,831,849 | 6,981,554 | 5,085,987 | 3,903,728 | 26,739,549 |
| 7a Amounts included on lines 1, 2, and 3 received from disqualified persons                                                                                                |           |           |           |           |           | 0          |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |           |           |           |           |           | 0          |
| c Add lines 7a and 7b                                                                                                                                                      |           |           |           |           |           | 0          |
| 8 Public support (Subtract line 7c from line 6.)                                                                                                                           |           |           |           |           |           | 26,739,549 |

Section B. Total Support

| Calendar year (or fiscal year beginning in) ▶                                                                                                                                                     | (a) 2009  | (b) 2010  | (c) 2011  | (d) 2012  | (e) 2013  | (f) Total  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| 9 Amounts from line 6                                                                                                                                                                             | 4,936,431 | 5,831,849 | 6,981,554 | 5,085,987 | 3,903,728 | 26,739,549 |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                                                | 19,849    | 17,649    | 1,738     | 1,402     | 75,172    | 115,810    |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975                                                                                         |           |           |           |           |           |            |
| c Add lines 10a and 10b                                                                                                                                                                           | 19,849    | 17,649    | 1,738     | 1,402     | 75,172    | 115,810    |
| 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on                                                                    |           |           |           |           |           |            |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)                                                                                                |           |           |           |           |           |            |
| 13 Total support. (Add lines 9, 10c, 11, and 12.)                                                                                                                                                 | 4,956,280 | 5,849,498 | 6,983,292 | 5,087,389 | 3,978,900 | 26,855,359 |
| 14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here <input type="checkbox"/> |           |           |           |           |           |            |

Section C. Computation of Public Support Percentage

|                                                                                           |    |          |
|-------------------------------------------------------------------------------------------|----|----------|
| 15 Public support percentage for 2013 (line 8, column (f) divided by line 13, column (f)) | 15 | 99 570 % |
| 16 Public support percentage from 2012 Schedule A, Part III, line 15                      | 16 | 99 770 % |

Section D. Computation of Investment Income Percentage

|                                                                                                |    |         |
|------------------------------------------------------------------------------------------------|----|---------|
| 17 Investment income percentage for 2013 (line 10c, column (f) divided by line 13, column (f)) | 17 | 0 430 % |
| 18 Investment income percentage from 2012 Schedule A, Part III, line 17                        | 18 | 0 230 % |

- 19a 33 1/3% support tests—2013. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ☒
- b 33 1/3% support tests—2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ☐
- 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☒



**Part IV** **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

| Facts And Circumstances Test |             |  |
|------------------------------|-------------|--|
|                              |             |  |
| Return Reference             | Explanation |  |

SCHEDULE D  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b  
▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2013

Open to Public Inspection

Name of the organization  
EASTERN MAINE DEVELOPMENT CORPORATION

Employer identification number  
01-0281875

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|                                                                                                                                                                                                                                                                       | (a) Donor advised funds | (b) Funds and other accounts                             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|----------------------------------------------------------|
| 1 Total number at end of year                                                                                                                                                                                                                                         |                         |                                                          |
| 2 Aggregate contributions to (during year)                                                                                                                                                                                                                            |                         |                                                          |
| 3 Aggregate grants from (during year)                                                                                                                                                                                                                                 |                         |                                                          |
| 4 Aggregate value at end of year                                                                                                                                                                                                                                      |                         |                                                          |
| 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?                                                            |                         | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? |                         | <input type="checkbox"/> Yes <input type="checkbox"/> No |

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)  
☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area  
☐ Protection of natural habitat ☐ Preservation of a certified historic structure  
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

|                                                                                                                                            | Held at the End of the Year |
|--------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| a Total number of conservation easements                                                                                                   | 2a                          |
| b Total acreage restricted by conservation easements                                                                                       | 2b                          |
| c Number of conservation easements on a certified historic structure included in (a)                                                       | 2c                          |
| d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register | 2d                          |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items  

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items  

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

b Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

- 3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other
- 4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII and complete the following table
- c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

|    | Amount |
|----|--------|
| 1c |        |
| 1d |        |
| 1e |        |
| 1f |        |
- 2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|                                                            | (a)Current year | (b)Prior year | b (c)Two years back | (d)Three years back | (e)Four years back |
|------------------------------------------------------------|-----------------|---------------|---------------------|---------------------|--------------------|
| 1a Beginning of year balance . . . . .                     |                 |               |                     |                     |                    |
| b Contributions . . . . .                                  |                 |               |                     |                     |                    |
| c Net investment earnings, gains, and losses               |                 |               |                     |                     |                    |
| d Grants or scholarships . . . . .                         |                 |               |                     |                     |                    |
| e Other expenditures for facilities and programs . . . . . |                 |               |                     |                     |                    |
| f Administrative expenses . . . . .                        |                 |               |                     |                     |                    |
| g End of year balance . . . . .                            |                 |               |                     |                     |                    |

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment

The percentages in lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations . . . . .

3a(i)

Yes

No

(ii) related organizations . . . . .

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

4

Describe in Part XIII the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property                                                                          | (a) Cost or other basis (investment) | (b)Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------|------------------------------|----------------|
| 1a Land . . . . .                                                                                |                                      | 93,807                         |                              | 93,807         |
| b Buildings . . . . .                                                                            |                                      | 733,815                        | 208,646                      | 525,169        |
| c Leasehold improvements . . . . .                                                               |                                      | 722,293                        | 215,701                      | 506,592        |
| d Equipment . . . . .                                                                            |                                      | 272,166                        | 242,753                      | 29,413         |
| e Other . . . . .                                                                                |                                      |                                |                              |                |
| Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).) |                                      |                                |                              | 1,154,981      |

Schedule D (Form 990) 2013



Part XI

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

|   |                                                                                          |    |           |
|---|------------------------------------------------------------------------------------------|----|-----------|
| 1 | Total revenue, gains, and other support per audited financial statements . . . . .       | 1  | 4,085,484 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12                       |    |           |
| a | Net unrealized gains on investments . . . . .                                            | 2a |           |
| b | Donated services and use of facilities . . . . .                                         | 2b | 106,584   |
| c | Recoveries of prior year grants . . . . .                                                | 2c |           |
| d | Other (Describe in Part XIII ) . . . . .                                                 | 2d |           |
| e | Add lines 2a through 2d . . . . .                                                        | 2e | 106,584   |
| 3 | Subtract line 2e from line 1 . . . . .                                                   | 3  | 3,978,900 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1                      |    |           |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .               | 4a |           |
| b | Other (Describe in Part XIII ) . . . . .                                                 | 4b |           |
| c | Add lines 4a and 4b . . . . .                                                            | 4c | 0         |
| 5 | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12 ) . . . . . | 5  | 3,978,900 |

Part XII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

|   |                                                                                           |    |           |
|---|-------------------------------------------------------------------------------------------|----|-----------|
| 1 | Total expenses and losses per audited financial statements . . . . .                      | 1  | 4,635,820 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25                          |    |           |
| a | Donated services and use of facilities . . . . .                                          | 2a | 106,584   |
| b | Prior year adjustments . . . . .                                                          | 2b |           |
| c | Other losses . . . . .                                                                    | 2c |           |
| d | Other (Describe in Part XIII ) . . . . .                                                  | 2d |           |
| e | Add lines 2a through 2d . . . . .                                                         | 2e | 106,584   |
| 3 | Subtract line 2e from line 1 . . . . .                                                    | 3  | 4,529,236 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:                        |    |           |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                | 4a |           |
| b | Other (Describe in Part XIII ) . . . . .                                                  | 4b |           |
| c | Add lines 4a and 4b . . . . .                                                             | 4c | 0         |
| 5 | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 ) . . . . . | 5  | 4,529,236 |

Part XIII

Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Return Reference | Explanation |
|------------------|-------------|
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |
|                  |             |

[illegible]

Schedule I  
(Form 990)

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990

▶ Information about Schedule I (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2013

Open to Public  
Inspection

Department of the Treasury  
Internal Revenue Service

Name of the organization  
EASTERN MAINE DEVELOPMENT CORPORATION

Employer identification number  
01-0281875

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . .

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| (a) Name and address of organization or government                      | (b) EIN    | (c) IRC Code section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|-------------------------------------------------------------------------|------------|------------------------------------|--------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------|------------------------------------|
| (1) NORTHERN MAINE DEVELOPMENT CO<br>302 MAIN STREET<br>ORONO, ME 04736 | 22-2635303 | 501(C)(3)                          | 141,311                  |                                   |                                                       |                                        | SUBCONTRACTED GRANT DELIVERY SRVC  |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |
|                                                                         |            |                                    |                          |                                   |                                                       |                                        |                                    |

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . .

1

3

Enter total number of other organizations listed in the line 1 table . . . . .

**Part III**

**Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

| (a)Type of grant or assistance | (b)Number of recipients | (c)Amount of cash grant | (d)Amount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|-------------------------|-------------------------|----------------------------------|------------------------------------------------------|---------------------------------------|
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |
|                                |                         |                         |                                  |                                                      |                                       |

| Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. |                                                                  |
|---------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|
| Return Reference                                                                                                                                  | Explanation                                                      |
| PART I, LINE 2                                                                                                                                    | RECIPIENTS ARE REQUIRED TO PROVIDE AN ACCOUNTING OF EXPENDITURES |



Schedule L  
(Form 990 or 990-EZ)

Transactions with Interested Persons

OMB No 1545-0047

2013

Open to Public Inspection

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

► Information about Schedule L (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization  
EASTERN MAINE DEVELOPMENT CORPORATION

Employer identification number  
01-0281875

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

| 1 | (a) Name of disqualified person | (b) Relationship between disqualified person and organization | (c) Description of transaction | (d) Corrected? |    |
|---|---------------------------------|---------------------------------------------------------------|--------------------------------|----------------|----|
|   |                                 |                                                               |                                | Yes            | No |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |
|   |                                 |                                                               |                                |                |    |

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 . . . . . ► \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ► \$

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

| (a) Name of interested person | (b) Relationship with organization | (c) Purpose of loan | (d) Loan to or from the organization? |      | (e) Original principal amount | (f) Balance due | (g) In default? |    | (h) Approved by board or committee? |    | (i) Written agreement? |    |
|-------------------------------|------------------------------------|---------------------|---------------------------------------|------|-------------------------------|-----------------|-----------------|----|-------------------------------------|----|------------------------|----|
|                               |                                    |                     | To                                    | From |                               |                 | Yes             | No | Yes                                 | No | Yes                    | No |
| (1) DANIEL TREMBLE            |                                    | BUSINESS            |                                       | X    | 40,000                        | 37,437          |                 | No | Yes                                 |    | Yes                    |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
|                               |                                    |                     |                                       |      |                               |                 |                 |    |                                     |    |                        |    |
| Total ► \$                    |                                    |                     |                                       |      |                               | 37,437          |                 |    |                                     |    |                        |    |

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of assistance | (d) Type of assistance | (e) Purpose of assistance |
|-------------------------------|-----------------------------------------------------------------|--------------------------|------------------------|---------------------------|
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |
|                               |                                                                 |                          |                        |                           |

**Part IV Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization's revenues? |    |
|-------------------------------|-----------------------------------------------------------------|---------------------------|--------------------------------|-----------------------------------------|----|
|                               |                                                                 |                           |                                | Yes                                     | No |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |

**Part V Supplemental Information**

Provide additional information for responses to questions on Schedule L (see instructions)

| Return Reference | Explanation |
|------------------|-------------|
|------------------|-------------|

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

**Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.**

**▶ Attach to Form 990 or 990-EZ.**

**▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at  
[www.irs.gov/form990](http://www.irs.gov/form990).**

**2013**

**Open to Public  
Inspection**

Name of the organization  
EASTERN MAINE DEVELOPMENT CORPORATION

**Employer identification number**

01-0281875

**990 Schedule O, Supplemental Information**

| Return Reference                          | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990, PART VI, SECTION B,<br>LINE 11  | LINE 11A EXPLANATION - THE FORM 990 WAS PROVIDED TO THE BOARD OF DIRECTORS FOR REVIEW AND APPROVAL BEFORE FILING                                                                                                                                                                                                                                                                                                                                                                                    |
| FORM 990, PART VI, SECTION B,<br>LINE 12C | THE MONITORING IS APPLIED CONSISTENTLY AND CONFLICTS OF INTEREST THAT ARISE ARE HANDLED IMMEDIATELY WITH DISCIPLINARY OR DISCHARGE ACTION TAKEN THE DIRECTORS ARE REQUIRED TO READ AND SIGN A COPY OF THE CONFLICT OF INTEREST POLICY AT EACH BOARD OF DIRECTORS MEETING                                                                                                                                                                                                                            |
| FORM 990, PART VI, SECTION B,<br>LINE 15  | THE BOARD OF DIRECTORS SET THE COMPENSATION FOR THE PRESIDENT AND APPOINTS A SUB-COMMITTEE MADE UP OF DIRECTORS TO REVIEW THE PRESIDENT'S PERFORMANCE THE SUB-COMMITTEE MAKES RECOMMENDATIONS TO THE BOARD FOR SALARY INCREASES AND SETS PERFORMANCE GOALS ACCORDINGLY THE PRESIDENT IS RESPONSIBLE FOR REVIEWING THE PERFORMANCE OF KEY EMPLOYEES, ESTABLISHING PAY AND SETTING PERFORMANCE GOALS THE ORGANIZATION USES COMPARABLE DATA FOR ITS INDUSTRY GROUP AND LOCALE TO SET ITS PAY STRUCTURE |
| FORM 990, PART VI, SECTION C,<br>LINE 19  | GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC UPON REQUEST                                                                                                                                                                                                                                                                                                                                                                                 |