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Form **990** 

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

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▶ Information about Form 990 and its instructions is at <a href="www.IRS.gov/form990">www.IRS.gov/form990</a>

2013

OMB No 1545-0047

Open to Public Inspection

A Fo	r the	2013 cal	endar year, or tax year beginning	07-01-2013 , 2013, and ending 06	-30-2014		•	
<b>B</b> Ch	eck ıf	applicable	C Name of organization Bayhealth Medical Center Inc			D Emplo	yer ide	ntification number
☐ Ad	dress (	change	Doing Business As			51-00	6431	8
∏ Na	me ch	nange	Doing Business As					
☐ Inr	ial ret	turn		I is not delivered to street address) Room/	suite	E Teleph	one num	nber
Гте	mınat	ted	640 South State Street				744-3	
☐ Am	ended	d return	City or town, state or province, country Dover, DE 19901	y, and ZIP or foreign postal code		(302)	/	7 102
Гар	olicatio	on pending	Dover, DE 19901			<b>G</b> Gross i	eceipts	\$ 766,761,646
			<b>F</b> Name and address of princ	ıpal officer	H(a)	Is this a group	returr	n for
			Terry M Murphy 640 South State Street			subordinates?		┌ Yes  No
			Dover, DE 19901		Н(Ь)	Are all subord	nates	┌ Yes ┌ No
			<u> </u>		4	ıncluded?		, ,
<b>I</b> Ta	x-exe	mpt status	▼ 501(c)(3)	sert no )   4947(a)(1) or   527		If "No," attach	a list	(see instructions)
J W	ebsit	te:► ww	w bayhealth org		H(c)	Group exempt	ion nu	mber ►
<b>K</b> For	n of c	organization	Corporation Trust Association	Other ►	<b>L</b> Yea	r of formation 19	43 <b>M</b>	State of legal domicile DE
Pa	rt I	Sum	mary					
	1		escribe the organization's mission					
		To impro	ove the health status of all membe	rs of the community within Bayhealt	h's servic	e area		
8								
Ē								
Ē	١,	Charlet	his hay be if the arganization dies	antinued the analystican are disposed		han 3 E 0/ af .ta		
Š	~	Check ti	ins box 🖣 — If the organization disc	continued its operations or disposed	i oi more t	nan 25% orits	necas	ssets
Activities & Governance	3	Number	of voting members of the governin	g body (Part VI, line 1a)			з	11
ري دن				the governing body (Part VI, line 1			4	3
Ħ	1			alendar year 2013 (Part V, line 2a)			5	3,762
륹	1			cessary)			6	475
ď	1							
				t VIII, column (C), line 12			7a	1,707
	0	net unre	erated business taxable income iro	m Form 990-T, line 34	<del></del>		7b	-14,777
						Prior Year		Current Year
g)	8		butions and grants (Part VIII, line			1,200,		2,215,550
Revenue	9			e 2g)		514,835,		541,659,423
3	10			A), lines 3, 4, and 7d)		18,635,	747	24,879,826
ш	11		revenue (Part VIII, column (A), lı			2,713,	642	8,793,984
	12		revenue—add lines 8 through 11 (	must equal Part VIII, column (A), lı	ne	537,386,	173	577,548,783
	13			X, column (A), lines 1-3)		208,		576,195
	14			, column (A ), line 4)				0
	15			benefits (Part IX, column (A), lines				
\$	13	5-10		benefits (Fare 12), column (7,7), mics		256,772,	257	282,080,177
Expenses	16a	Profes	ssional fundraising fees (Part IX, c	olumn (A), line 11e)				0
ੜੀ	Ь	Total fu	ındraısıng expenses (Part IX, column (D),	line 25) • 0				
	17	Other	expenses (Part IX, column (A), lir	nes 11a-11d, 11f-24e)		226,947,	971	236,357,166
	18	Total	expenses Add lines 13–17 (must	equal Part IX, column (A), line 25)		483,928,	957	519,013,538
	19	Reven	ue less expenses Subtract line 1	8 from line 12		53,457,	216	58,535,245
8 % 9					Beg	inning of Curre	nt	End of Year
Not Assets or Fund Balances			_			Year		
8.8	20		assets (Part X, line 16)			866,443,	-	975,165,827
골품	21		liabilities (Part X, line 26)		•	340,672,		362,515,024
	22		ssets or fund balances Subtract II	ne 21 from line 20		525,771,	175	612,650,803
Pa	rt II	Sign	ature Block					
				nined this return, including accompa				
		edge and nas any ki		lete Declaration of preparer (other	than office	er) is based on	all info	ormation of which
prep	11611	ias ally Ki	nowieuge					
		****				12015 05 12		
c:		_ I Bb	ature of officer			2015-05-13 Date		
Sigr Her		[ ]						
	-		ael Tretina Treasurer/CFO e or print name and title					
			Print/Type preparer's name	Preparer's signature	Date	Check I if	PTIN	
Pai	4	Ľ	. ,, , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	<u>-</u>	self-employed		
			Firm's name 🕨			Firm's EIN 🟲		
Pre	•		Firm's address 🕨			Phone no		
Use	: Or	ור עור	5 dadress F			1 110110 110		

May the IRS discuss this return with the preparer shown above? (see instructions)

┌ Yes ┌ No

Par		tement of Program S ck if Schedule O contains a			tIII		
1	Briefly des	cribe the organization's mi	ssion				
<u>To ır</u>	nprove the h	ealth status of all members	of the community v	vithin Bayhealth's se	rvice area		
2	the prior Fo	anization undertake any signm 990 or 990-EZ?					┌ Yes ┌ No
3	services?	anization cease conducting					┌ Yes ┌ No
	If "Yes," d	escribe these changes on S	chedule O				
4	expenses	ne organization's program s Section 501(c)(3) and 501 openses, and revenue, if an	(c)(4) organizations	s are required to repo			
4a	(Code	) (Expenses \$	406,574,643	ıncludıng grants of \$	)	(Revenue \$	536,248,355 )
	402 beds in throughout and chemot a Level II N 2,272 births Penn Health surrounding health profethe area In related class	ledical Center, Inc provides a ful two acute-care hospitals, Kent of the service area Both hospitals herapy, infusion therapy, cardiov ICU and PICU During the twelve , 568,266 outpatient visits, and p in cardiology, oncology, and ortistates In FY 2014, Bayhealth hospitals addition, it owns and operates a ses, support groups, free public see to all patients regardless of the	eneral Hospital in Dover ave Level III trauma cer vascular services, endov months ending June 30 rovided \$49 5 million in nopaedics. It provides pl isted students from voca is deemed to be medical 1 physician practices in creenings, free speakers	r (234 beds) and Milford Maters They provide a full ascular surgery, electroph, 2014, Bayhealth recorde unreimbursed care to pathysician and medical clinicational schools, community underserved, with a shocetar and Southern Delafor community groups, a	Memorial Hospital (16 range of surgical and hysiology, ambulatory and 92,041 Emergency tients Bayhealth has all rotations, housing, y colleges, and universiorage of health professware Bayhealth has	8 beds) Bayhealth medical care, radir surgery, wound c Room visits, 18,5 affiliations with the sand meals for intersities for clinical roessionals, Bayhealt an active educatio	n also has outpatient sites ation and medical oncology are, perinatology services, and 81 patients admitted to beds, but University of Pennsylvania's erns and residents from tations in nursing and other the actively recruits physicians to program, including health-
	/C1-	) /F				(B	,
4b	(Code	) (Expenses \$		including grants of \$	)	(Revenue \$	)
4c	(Code	) (Expenses \$		ıncludıng grants of \$	)	(Revenue \$	)
		<del></del> _					
	Other pro	gram services (Describe in	Schedule O )				
	(Expense	· ·	including grants o	f \$	) (Revenue \$	5	)
4e	Total prog	gram service expenses ►	406,574,643				

## Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If "Yes," complete Schedule $A^{22}$	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🗑	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		No
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part $IV^{\square}$	9		No
LO	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $V^{\bullet}$	10	Yes	
l <b>1</b>	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part $X^{\bullet}$	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
L2a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
L3	Is the organization a school described in section 170 (b)(1)(A)(II)? If "Yes," complete Schedule $E$	13		No
L4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
<b>L</b> 5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
L6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If</i> "Yes," complete Schedule F, Parts III and IV	16		No
L <b>7</b>	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
L9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part  IV	20-		NI -
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		No No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule $M$	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>99</b> 0	(2013)

Pali				_
	Check if Schedule O contains a response or note to any line in this Part V		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   447			110
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable  1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За	Yes	
ь	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
C	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	F-		
6-	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	5c 6a		No
	organization solicit any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			NO
	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		No
	services provided to the payor?			110
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year   7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		No
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		Νo
9	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		Νo
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		No
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12	-		
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
L2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		No
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	]		
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		No
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand	Į I		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
h	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	ection A. Governing body and management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	11			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	3			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus other officer, director, trustee, or key employee?		relationship with any	2		No
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management con			3		No
4	Did the organization make any significant changes to its governing documents since filed?	the p	orior Form 990 was	4		No
5	Did the organization become aware during the year of a significant diversion of the or	rganız	ation's assets? .	5		Νo
6	Did the organization have members or stockholders?			6		Νo
7a	Did the organization have members, stockholders, or other persons who had the pow more members of the governing body?		elect or appoint one or	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approva or persons other than the governing body?		members, stockholders,	7b		No
8	Did the organization contemporaneously document the meetings held or written action year by the following	ons u	ndertaken during the			
а	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? If "Yes," provide the names and addresses in Schedule			9		No
Se	ection B. Policies (This Section B requests information about policies not	requ	ired by the Internal F	Reveni	ie Cod	e )
			/			~ <i>,</i>
					Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		•	10a		
	Did the organization have local chapters, branches, or affiliates?	ivitie	s of such chapters,			No
b	If "Yes," did the organization have written policies and procedures governing the act	ivitie on's e	s of such chapters, xempt purposes?	10a 10b		No
b 11a	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization has the organization provided a complete copy of this Form 990 to all members of it	ivitie on's e s gov	s of such chapters, xempt purposes? erning body before filing	10a 10b	Yes	No
b 11a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization has the organization provided a complete copy of this Form 990 to all members of it the form?	ivitie on's e s gov • • •	s of such chapters, xempt purposes? erning body before filing 	10a 10b	Yes	No
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this Form the organization have a written conflict of interest policy? If "No," go to line 13.  Were officers, directors, or trustees, and key employees required to disclose annually	s gov s gov orm 9	s of such chapters, xempt purposes? erning body before filing 990	10a 10b	Yes	No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization Has the organization provided a complete copy of this Form 990 to all members of it the form?	ivitie on's e s gov form 9	s of such chapters, exempt purposes? erning body before filing the security of	10a 10b 11a 12a 12b	Yes Yes	No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this Form the organization have a written conflict of interest policy? If "No," go to line 13.  Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with	ivitie on's e s gov form 9	s of such chapters, exempt purposes? erning body before filing the security of	10a 10b 11a 12a 12b	Yes Yes Yes	No
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this FDId the organization have a written conflict of interest policy? If "No," go to line 13.  Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.	s gov s gov orm s the p	s of such chapters, exempt purposes? erning body before filing and the second s	10a 10b 11a 12a 12b	Yes Yes Yes Yes	No
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.  Did the organization have a written whistleblower policy?	ivitie on's e s gov  form 9  y inte the p	s of such chapters, exempt purposes? erning body before filing the second secon	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this Fold the organization have a written conflict of interest policy? If "No," go to line 13.  Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a revi	s gov s gov form s y inte the p	s of such chapters, exempt purposes? erning body before filing from the second give frests that could give folicy? If "Yes," describe from the second give f	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this FDI of the organization have a written conflict of interest policy? If "No," go to line 13.  Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a revisindependent persons, comparability data, and contemporaneous substantiation of the	ivitie on's e s gov form 9 ly inte the p lew ar e deli	s of such chapters, exempt purposes? erning body before filing for the second give for	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official	ivitie on's e s gov form 9 ly inte the p lew ar e deli	s of such chapters, exempt purposes? erning body before filing for the second give for	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official.  Other officers or key employees of the organization	ivitie on's e s gov form 9 the p the p ewar e deli	s of such chapters, exempt purposes? erning body before filing or erning body before filing or exempt and the substitution of the substitution of the substitution and decision?	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this FDId the organization have a written conflict of interest policy? If "No," go to line 13.  Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture of	ivitie on's e s gov form 9 ivitie the p ivitie e deli	s of such chapters, exempt purposes? erning body before filing or some content of the content of	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form?  Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official.  Other officers or key employees of the organization.  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organication in joint venture arrangements under applicable federal tax law, and take	ivitie on's e s gov form 9 ivitie the p ivitie e deli	s of such chapters, exempt purposes? erning body before filing or some content of the content of	10a 10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes Yes	No

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
  - ☐ Own website ☐ Another's website ☐ Upon request ☐ Other (explain in Schedule O)
- Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►Michael Tretina 640 S State Street Dover, DE 19901 (302) 744-7162

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours	Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Fornier	(W- 2/1099- MISC)	(W- 2/1099- MISC)	from the organization and related organizations	
(1) Terry M Murphy	38 00	Х		Х				937,636	0	34,129	
Chair & CEO	2 00	^_						337,030		51,125	
(2) Michael J Tretina	38 00	x		х				43,350	0	O	
Treasurer & CFO	2 00	L^_		L^				43,330	0		
(3) Earl P Tanıs	38 00			Х				520,884		11 775	
Treasurer & CFO	2 00	Х		L^	L	<u> </u>		520,884	0	-11,775	
(4) Deborah Watson	40 00	V		V				444 000		20.05	
Vice Chair &COO	0 00	Х		Х				411,806	0	28,851	
(5) Jose A Guzman MD	1 00										
Ex Officio Dctr	0 00	Х						0	0	C	
(6) Michael S Ashton	40 00										
Administrator	0 00	X						211,996	0	31,995	
(7) Michel R Samaha MD	1 00										
•		х						0	0	C	
Board Member (8) Wendy S Newell MD	1 00										
		х						0	0	C	
Board Member  (9) Bonnie Perratto	0 00										
	40 00	x						465,753	0	27,111	
SVP, Patient Car	0 00				_						
(10) Gary Siegelman MD	40 00	×						745,271	0	25,920	
SVP & CMO	0 00				<u> </u>			,=-			
(11) Robert Scacheri MD	1 00	x						0	0	(	
Board Member	0 00							<u> </u>			
(12) John Van Gorp	40 00				х			323,927	0	33,743	
SVP, Planning & Business Developmnt	0 00			L	$L^{a}$			323,927		33,743	
(13) Bradley Kırkes	40 00				Ü			202.4:-		20.555	
VP, Ancillary & Clinical Services	0 00				X			202,440	0	20,239	
(14) Shana Ross	40 00										
VP, Human Resources	0 00				Х			201,505	0	23,501	
(15) Eric Gloss	40 00										
VP, Medical Affairs	0 00				Х			289,120	0	34,130	
(16) John D Mannion MD	40 00										
						х		705,469	0	34,130	
Physician (17) Pedro Perez MD	0 00 40 00				$\vdash$	<u> </u>					
(17) I COID FEIGZ PID	40 00			1		x		787,586	0	34,130	
Physician	1	1						,	٠,	51,150	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours per week (list any hours	more pers	than on is	one bot	not box h ar	chec k, unle n office ustee	ess er	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F Estim amount o compen from	ated of other sation the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organiz	lated
(18) Laeeq Ahmer MD	40 00					x		731,457	0		34,129
Physician (19) James Mills MD	0 00 40 00										
` ,						x		855,932	0		32,521
Physician (20) Harjinder Grewal MD	0 00 40 00										
Physician	0 00					Х		720,313	0		34,130
	-										
					<u> </u>						
1b Sub-Total			•			•					
c Total from continuation sheets to Part	VII, Section A		•	•		<u>-</u> -		0.154.445			416.004
d Total (add lines 1b and 1c)					<b>.</b>	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		8,154,445			416,884
2 Total number of individuals (including t \$100,000 of reportable compensation				ed ai	DOVE	e) wno	rec	eived more than			
										1 1	
3 Did the organization list any <b>former</b> off	car director or	tructo	, ka		nlo		rhia	bast sampansata	d amplayes	Yes	No
3 Did the organization list any former off on line 1a? If "Yes," complete Schedule.							· •		· · · 3		No
4 For any individual listed on line 1a, is t	he sum of report	able c	ompe	ensa	ition	and c	ther	r compensation fro			
organization and related organizations	greater than \$1	50,000	) ? <i>If</i>	"Yes	s," c	omple	te Sc	chedule J for such			
individual		• •	•	•	•	٠.	•		4	Yes	
5 Did any person listed on line 1a receiv services rendered to the organization?									• • • <u>5</u>		No
Section B. Independent Contract	ors										
1 Complete this table for your five highes										tay your	
compensation from the organization Ro	(A)	1011 101	ine	care	iiud	, year	end		(B)	(C	
Name and I McKesson Technologies Inc 5995 Windward Parkway A	ousiness address							Description IS Consulting/Sft	on of services	Compen	
TotalMed IT 10 E College Ave Ste 300 Appleton WI 549								Staffing/Consulti			,181,670
Bay Anesthesia Group LLC 640 S State Str Dover DE 19								Anesthesia/Med			,716,081
Aramark Services Inc PO Box 8018 Philadelphia PA 191 Rehabcare Group Inc PO Box 502096 St Louis MO 6315								Food Mgmt Svcs			,915,711 .664.861

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►260

Form 99	90 (20	013)					Page <b>9</b>
Part V	<b>/</b> ##1	Statement of Revenue					
		Check if Schedule O contains a	response or note to any li	ne in this Part VIII  (A)  Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
s	1a	Federated campaigns	1a				
an the	ь	Membership dues	1b				
9 Gr	c	Fundraising events					
ŢŠ.	d	Related organizations					
ig ila							
ış,	е	Government grants (contributions)	1e 1,215,550				
er Ĝ	f	All other contributions, gifts, grants, and similar amounts not included above	1,000,000				
Contributions, Giffs, Grants and Other Similar Amounts	g	Noncash contributions included in lines 1a-1f \$					
ē	h	<b>Total.</b> Add lines 1a-1f		2,215,550			
			Business Code				
Program Serwce Revenue	2a	Health & Wellness Program	900099	2,488,304	2,488,304		
₽3	ь	Patient Charges, Net	900099	533,760,051	533,760,051		
93	С	Pharmacy	900099	5,411,068			5,411,068
≨ 35	d						
کٽ ت	e		_				
<u> </u>	f	All other program service reven	ue				
چَ		· -					
	g			541,659,423			
	3	Investment income (including d and other similar amounts).		9,500,017		1,707	9,498,310
	4	Income from investment of tax-exemp	t bond proceeds 🕒 🕨	0			
	5	Royalties	🛌	0			
		(ı) Real	(II) Personal				
	6a	Gross rents 612,9					
	Ь	Less rental 464,1 expenses	.60				
	С	Rental income 148,7 or (loss)	788				
	d	Net rental income or (loss) .		148,788			148,788
		(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	1,536,079				
	ь	Less cost or	1 504 042				
		other basis and sales expenses 187,163,8					
	С	Gain or (loss) 15,428,5					
	d	Net gain or (loss)		15,379,809			15,379,809
Other Revenue	8a	Gross income from fundraising events (not including \$ of contributions reported on line See Part IV, line 18	1c)				
Œ		,	a				
the	b	Less direct expenses	. ь				
ō	С	Net income or (loss) from fundra	ising events 🛌	0			
	9a	Gross income from gaming activ See Part IV, line 19	ities a				
	ь	Less direct expenses					
		Net income or (loss) from gamin		0			
		Gross sales of inventory, less					
		returns and allowances .					
	Į.		a 				
	b	Less cost of goods sold Net income or (loss) from sales	of inventory	U			
	<u> </u>	Miscellaneous Revenue	Business Code				
	11a	Childcare Revenue	900099	625,611			625,611
	b		900099				5,135,570
		Defined Income-Meaningful	900099	2,395,811			2,395,811
	d	Gift Shop/Food Sales All other revenue	_	488,204			488,204
	e	Total. Add lines 11a-11d .		.00,204			1.50,204
				8,645,196			
	12	Total revenue. See Instructions	🟲	577,548,783	536,248,355	1,707	39,083,171

	,
Part IX	Statement of Functional Expenses
Section 50:	(c)(3) and $501(c)(4)$ organizations must complete all columns. All other organizations must complete column (A)

	on 501(c)(3) and 501(c)(4) organizations must complete all columns Al				
	Check if Schedule O contains a response or note to any line in this	Part IX		(c)	 (D)
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	576,195	576,195		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	4,601,534		4,601,534	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	196,159,639	153,022,325	43,137,314	
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	13,827,038	4,140,360	9,686,678	
9	Other employee benefits	54,034,511	50,254,314	3,780,197	
10	Payroll taxes	13,457,455	4,029,692	9,427,763	
11	Fees for services (non-employees)				
а	Management	0			
b	Legal	739,012	739,012		
c	Accounting	290,275	290,275		
d	Lobbying	0			
е	Professional fundraising services See Part IV, line 17	0			
f	Investment management fees	2,238,160		2,238,160	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	3,973,791	3,973,791		
12	Advertising and promotion	693,527	693,527		
13	Office expenses	3,191,534	2,021,529	1,170,005	
14	Information technology	0	2,021,323	1,170,003	
15	Royalties	0			
16	Occupancy	10,089,015	10,089,015		
17	Travel	1,099,482	1,099,482	i i	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	1,033,402		
19	Conferences, conventions, and meetings	0			
20	Interest	7,813,038	7,813,038		
21	Payments to affiliates	0	1,110,000		
22	Depreciation, depletion, and amortization	28,662,048	28,287,972	374,076	
23	Insurance	5,124,389		5,124,389	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)	3,52 ,,52		-,,	
а	Medical Supplies	81,242,050	48,343,271	32,898,779	
b	Provision for Bad Debt	40,869,423	40,869,423		
C	Other Purchased Services	30,083,779	30,083,779		
d	Eqpmt Rep & Maintenance Contra	10,755,892	10,755,892		
e	All other expenses	9,491,751	9,491,751		
25	Total functional expenses. Add lines 1 through 24e	519,013,538	406,574,643	112,438,895	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in this Part X		•	<u>.</u>
			(A) Beginning of year		<b>(B)</b> End of year
	1	Cash-non-interest-bearing	, , ,	1	0
	2	Savings and temporary cash investments	29,761,191	2	33,404,714
	3	Pledges and grants receivable, net		3	0
	4	Accounts receivable, net	59,448,127	4	62,960,576
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	0
Assets	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	0
82	7	Notes and loans receivable, net		7	
ď	8	Inventories for sale or use	9,062,729	8	10,885,178
	9	Prepaid expenses and deferred charges	8,241,066	9	8,525,513
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D  541,593,76		-	0,020,010
	Ь	Less accumulated depreciation 10b 244,741,379	305,205,720	10c	296,852,389
	11	Investments—publicly traded securities	429,079,575	11	537,969,411
	12	Investments—other securities See Part IV, line 11	4,459,819	12	0
	13	Investments—program-related See Part IV, line 11	, ,	13	0
	14	Intangible assets		14	0
	15	Other assets See Part IV, line 11	21,185,008	15	24,568,046
	16	Total assets. Add lines 1 through 15 (must equal line 34)	866,443,235	16	975,165,827
	17	Accounts payable and accrued expenses	68,768,401	17	84,371,409
	18	Grants payable	, ,	18	<u> </u>
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities	206,317,819	20	202,972,747
	21	Escrow or custodial account liability Complete Part IV of Schedule D	, ,	21	, ,
lities	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
Liabilit		persons Complete Part II of Schedule L		22	
Ĭ	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties	473,572	24	268,730
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule			
		D	65,112,268	25	74,902,138
	26	Total liabilities. Add lines 17 through 25	340,672,060	26	362,515,024
Fund Balances		Organizations that follow SFAS 117 (ASC 958), check here ▶ 🔽 and complete lines 27 through 29, and lines 33 and 34.			
<u>lan</u>	27	Unrestricted net assets	515,580,915	27	602,059,466
8	28	Temporarily restricted net assets	4,296,958	28	4,166,812
걸	29	Permanently restricted net assets	5,893,302	29	6,424,525
vr Fui		Organizations that do not follow SFAS 117 (ASC 958), check here ► and complete lines 30 through 34.			
9	30	Capital stock or trust principal, or current funds		30	
Assets or	31	Paid-in or capital surplus, or land, building or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net	33	Total net assets or fund balances	525,771,175	33	612,650,803
2	34	Total liabilities and net assets/fund balances	866,443,235	34	975,165,827

Par	t XI Reconcilliation of Net Assets				<u> </u>
	Check if Schedule O contains a response or note to any line in this Part XI	•	• •		<del>.</del>
1	Total revenue (must equal Part VIII, column (A), line 12)	1		577,5	548,783
2	Total expenses (must equal Part IX, column (A), line 25)	2		519,0	13,538
3	Revenue less expenses Subtract line 2 from line 1	3		58,5	35,245
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		525,7	71,175
5	Net unrealized gains (losses) on investments	5		31,6	506,421
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9		-3,2	262,038
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		612,6	50,803
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				<u>. Г</u>
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed or	1		
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	▼ Separate basis				1
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	t of th	e <b>2c</b>	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	ו			ı.
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	е	За		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

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DLN: 93493133026585

OMB No 1545-0047

#### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1)nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ► See separate instructions.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public **Inspection** 

Name of the organization Bayhealth Medical Center Inc

**Employer identification number** 

				111 61 11 61	- (411				51-0064		
	rt I			blic Charity Sta						<u>nstructions</u>	<u> </u>
	organı:			te foundation becaus	•		-	•	-		
1	<u> </u>		-	on of churches, or a				ection 170(	b)(1)(A)(i).		
2	<u> </u>	A scho	ol described	in <b>section 170(b)(1</b>	. <b>)(A)(ii).</b> (At	tach Schedı	ule E)				
3	굣	A hosp	ıtal or a coo	perative hospital se	rvice organiz	zation descri	ıbed ın <b>sectio</b>	n 170(b)(1	)(A)(iii).		
4	Г			n organization operat	ted ın conjun	ction with a	hospital desc	cribed in <b>se</b>	ction 170(b)	(1)(A)(iii). E	nter the
_	_			ty, and state							
5	ı	_	•	erated for the benefi	_	or universi	ty owned or o	perated by	a governmen	tal unit desc	ribed in
	_			A)(iv). (Complete P	•						
6	<u> </u>			local government or	_						
7	ı			at normally receives			support from	a governm	ental unit or f	rom the gen	eral public
8	Г			n 170(b)(1)(A)(vi). described in section			nplete Part II	)			
9		An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross									
		receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of									
		ıts sup	port from ar	oss investment inco	me and unrel	lated busine	ss taxable in	come (less	section 511	tax) from bu	ısınesses
		-	=	janızatıon after June				· ·		,	
10	Г			ganized and operated							
11	, _			ganized and operated						to carry out i	the nurnoses of
	,			ly supported organiz							
		the box	that descri	bes the type of supp	orting organ	ization and o	complete line	s 11e throu	ıgh 11h		
		a	Type I	<b>b</b>	┌ Type II	I - Function	ally integrate	d <b>d</b> $\Gamma$	Type III - N	on-functiona	illy integrated
е	Γ	•	_	ox, I certify that the	-		•			•	•
				on managers and ot	her than one	or more pub	olicly support	ed organiza	tions describ	ed in sectio	n 509(a)(1) or
f			509(a)(2)	received a written de	atarmination	from the ID	C that it is a	Tuno I Tur	o II or Typo	III cupport	ing organization
•			this box	received a writteri di	etermination	nom the 1K	5 tilat it is a	турет, тур	e II, or rype	III Support	ing organization,
g				2006, has the organi	zation accep	oted any gift	or contributi	on from any	of the		,
_			ng persons?		•			•			
		(i) A p	erson who d	irectly or indirectly o	ontrols, eith	er alone or t	together with	persons de	scribed in (ii	)	Yes No
		and (III	) below, the	governing body of th	ie supported	organization	n?			11g	,(i)
		(ii) A fa	amıly memb	er of a person descr	bed in (i) ab	ove?				11g	(ii)
		(iii) A	35% contro	lled entity of a perso	n described	ın (ı) or (ıı) a	above?			11g	(iii)
h		Provide	the follown	ng information about	the supporte	ed organızat	ıon(s)				_
		-	/··> = - · ·	(····) = (	<i>.</i>		1,,,,,		1 ( ) ;		T
•	i) Nam suppor		(ii) EIN	(iii) Type of organization	( <b>iv)</b> Is t organızatı		(v) Did you the organiz	,	(vi) Is organizat		(vii) A mount of monetary
	rga niza			(described on	col (i) list		in col (i) o		col (i) org		support
•	· ga	u 1 1 0 1 1		lines 1- 9 above	your gove		suppor		in the U		Jupport
				or IRC section	docume	_					
				(see							
				instructions))	Yes	No	Yes	No	Yes	No	1
										1	<del>                                     </del>
						-			+		+

Sch	edule A (Form 990 or 990-EZ) 2013						Page <b>2</b>
Pa	(Complete only if you o	hecked the bo	x on line 5, 7,	or 8 of Part I o	r if the organiza	ation failed	to qualify under
_	Part III. If the organiza ection A. Public Support	tion fails to qu	alify under the	tests listed bel	low, please con	iplete Part .	.111.)
	endar year (or fiscal year beginning	(-) 2000	(1-) 2010	(-) 2011	(4) 2012	(-) 201	(5) T. I.
	in) ►	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 201:	3 (f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual						
	grants ")						
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its						
3	behalf The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
	(f)						
6	<b>Public support.</b> Subtract line 5 from line 4						
S	ection B. Total Support	I	<u> </u>		I		I
	endar year (or fiscal year beginning	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	in) ►	(a) 2009	(6) 2010	(6) 2011	(u) 2012	(e) 2013	(I) I otal
7	A mounts from line 4						
8	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties						
	and income from similar						
	sources						
9	Net income from unrelated						
	business activities, whether or not the business is regularly carried						
	on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV )						
11	<b>Total support</b> (Add lines 7 through 10)						
12	Gross receipts from related activities	es, etc (see inst	ructions)	•		12	1
13	First five years. If the Form 990 is t	for the organizati	on's first, second	l, thırd, fourth, or	fifth tax year as a	501(c)(3) o	rganızatıon, check
	this box and stop here				<u> </u>	<u> </u>	<u></u>
	ection C. Computation of Pub			4.4 1 (5)			
14	Public support percentage for 2013			11, column (f))		14	
15	Public support percentage for 2012	· ·	•			15	_
16a	33 1/3% support test—2013. If the condition have				line 14 is 33 1/3%	or more, che	ck this box
b	and <b>stop here.</b> The organization qua <b>33</b> 1/3% <b>support test—2012.</b> If the				and line 15 is 33	8 1/3% or more	
	box and <b>stop here.</b> The organization				, 10 00	. 40.001111011	► F
17a	10%-facts-and-circumstances test-	<b>-2013.</b> If the org	anızatıon dıd not	check a box on lı			
	is 10% or more, and if the organizat						
	in Part IV how the organization mee	ts the "facts-and	d-circumstances'	test The organ	ızatıon qualıfıes a	s a publicly s	
Ь	organization 10%-facts-and-circumstances test-	<b>-2012</b> . If the ora	anization did not	check a hov on li	ne 13 16a 16b	or 17a and L	<b>▶</b> □
	15 is 10% or more, and if the organ						
	Explain in Part IV how the organizat						ublicly
	supported organization				4-71		<b>▶</b> □
18	<b>Private foundation.</b> If the organizat instructions	ion aid not check	k a box on line 13	, 16a, 16b, 1/a,	or 1/p, check thi	s pox and se	e ▶□
							г,

Schedule A (Form 990 or 990-EZ) 2013 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support

Cale	ndar year (or fiscal year beginning in) 🟲	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
2	include any "unusual grants ") Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt						
	purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or						
4	business under section 513 Tax revenues levied for the						
•	organization's benefit and either						
	paid to or expended on its						
_	behalf The value of services or facilities						<u> </u>
5	furnished by a governmental unit to						
	the organization without charge						
6	<b>Total.</b> Add lines 1 through 5						
7a	Amounts included on lines 1, 2,						
	and 3 received from disqualified persons						
ь	Amounts included on lines 2 and 3						
	received from other than						
	disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support (Subtract line 7c						
	from line 6 ) ction B. Total Support						
	ndar year (or fiscal year beginning	( ) 2000	(1) 2010	( ) 2011	(1) 2012	( ) 2012	(C) T
				(A) 2011 I	(d) 2012	(e) 2013	(f) Total
	in) ►	(a) 2009	<b>(b)</b> 2010	(c) 2011	(4) 2012	(-,	(-,
9	in) ► A mounts from line 6	(a) 2009	( <b>B)</b> 2010	(6) 2011	(4) 2012	(5, 2222	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	in) ► A mounts from line 6 Gross income from interest,	(a) 2009	<b>(B)</b> 2010	(6) 2011	(4) 2012	(0, 2000	(7,7,5,5,1)
9	in) ► A mounts from line 6	(a) 2009	<b>(b)</b> 2010	(6) 2011	(4) 2012	(5,232	
9	in)  A mounts from line 6 Gross income from interest, dividends, payments received on	(a) 2009	<b>(b)</b> 2010	(6) 2011	(4) 2322		
9 10a	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	(a) 2009	<b>(b)</b> 2010	(6) 2011	(4) 2322		
9	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2012		
9 10a	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a b	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2012		
9 10a b	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated	(a) 2009	( <b>b)</b> 2010	(6) 2011	(1) 2012		
9 10a b	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a b c 11	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a b	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include	(a) 2009	( <b>b)</b> 2010	(6) 2011			
9 10a b c 11	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of	(a) 2009	( <b>b)</b> 2010	(c) 2011			
9 10a b c 11	In) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	(a) 2009	( <b>b)</b> 2010	(6) 2011			
9 10a b c 11	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c,	(a) 2009	( <b>b)</b> 2010	(c) 2011			
9 10a b c 11	In) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
9 10a b c 11 12	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here	or the organizati	on's first, second				
9 10a b c 11 12 13 14	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is f check this box and stop here	or the organizati	on's first, second	, thırd, fourth, or		a 501(c)(3) orga	nization,
9 10a b c 11 12 13 14 Se 15	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage for 2013	or the organizati ic Support Pe (line 8, column (	on's first, second ercentage f) divided by line	, thırd, fourth, or		a 501(c)(3) orga	nization,
9 10a b c 11 12 13 14 Se 15 16	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here  ction C. Computation of Publ Public support percentage from 201	or the organization of the	on's first, second ercentage f) divided by line art III, line 15	, third, fourth, or		a 501(c)(3) orga	nization,
9 10a b c 11 12 13 14 Se 15 16 Se	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage from 201 ction D. Computation of Inve	or the organization of the	on's first, second ercentage f) divided by line art III, line 15 me Percenta	, third, fourth, or 13, column (f))	fifth tax year as a	a 501(c)(3) orga 15 16	nization,
9 10a b c 11 12 13 14 Se 15 16 Se 17	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage from 201 ction D. Computation of Inve	or the organization  ic Support Performance (line 8, column ( 2 Schedule A, Paragraphic Performance)  colors (line 10c, colors)	on's first, second ercentage f) divided by line art III, line 15 me Percentagolumn (f) divided	, third, fourth, or  13, column (f))  ge by line 13, colum	fifth tax year as a	15 16	nization,
9 10a b c 11 12 13 14 Se 15 16 Se 17 18	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage from 201 ction D. Computation of Inve	or the organization of the organization of the organization of the state of the sta	on's first, second ercentage f) divided by line art III, line 15 me Percentago olumn (f) divided A, Part III, line 1	, third, fourth, or  13, column (f)) <b>ge</b> by line 13, column	fifth tax year as a	15 16	nization,

33 1/3% support tests—2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV		<b>formation.</b> Provide the explanations required by Part II, line 10; Part II, ne 12. Also complete this part for any additional information. (See instru				
Facts And Circumstances Test						
Retu	ırn Reference	Explanation				
		Schodulo A / Form 0	000 er 000 E7) 201			

Schedule A (Form 990 or 990-EZ) 2013

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DLN: 93493133026585

OMB No 1545-0047

**SCHEDULE D** 

(Form 990)

Department of the Treasury

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions. ► Information about Schedule D (Form 990)

Open to Public

mal F	Revenue Service and its instruct	ions is at <u>www.irs.gov/roriii990</u> .			Inspect	ion
	e of the organization ealth Medical Center Inc		Emp	loyer identifica	tion numbe	r
-,	Santi Healdan Senter Inc		51-0	0064318		
ì	Organizations Maintaining Donor Adv		unds	or Accounts	<b>.</b> Complet	e if th
	organization answered "Yes" to Form 990	, Part IV, line 6. (a) Donor advised funds	1	(h) Funds and	tharacca	nto
	Total number at end of year	(a) Donor advised funds		(b) Funds and (	other accou	IIILS
	Aggregate contributions to (during year)					
	Aggregate grants from (during year)					
	Aggregate value at end of year					
	Did the organization inform all donors and donor advisor	L	nor advi	ısad		
	funds are the organization's property, subject to the or		iioi auvi	iseu	☐ Yes	┌ No
	Did the organization inform all grantees, donors, and do used only for charitable purposes and not for the benef				_	_
	conferring impermissible private benefit?		_		☐ Yes	No
	Conservation Easements. Complete if		to Forn	n 990, Part IV	<sup>7</sup> , line 7.	
	Purpose(s) of conservation easements held by the orga					
	Preservation of land for public use (e g , recreation Protection of natural habitat	or education) Preservation of a		, ,		
	Preservation of open space	i reservation or a	certifie	a mistoric struc	cure	
	• •		<b>6</b>			
	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	a qualified conservation contribution in	tne forn	n of a conserva	tion	
	,			Held at the	End of the	Year
	Total number of conservation easements		2a			
	Total acreage restricted by conservation easements		2b			
	Number of conservation easements on a certified histo	oric structure included in (a)	2c			
	Number of conservation easements included in (c) acq historic structure listed in the National Register	uired after 8/17/06, and not on a	2d			
	Number of conservation easements modified, transferr	ed, released, extinguished, or terminat	ed by th	ne organization	during	
	the tax year ▶					
	Number of states where property subject to conservati	ion easement is located b				
	Does the organization have a written policy regarding tenforcement of the conservation easements it holds?			violations, and	┌ Yes	┌ No
	Staff and volunteer hours devoted to monitoring, insper	cting, and enforcing conservation ease	ments o	luring the year		
	· A mount of expenses incurred in monitoring, inspecting	. and enforcing conservation easement	s durin	g the vear		
	<b>▶</b> \$	,,		,		
	Does each conservation easement reported on line 2(cand section 170(h)(4)(B)(ii)?	d) above satisfy the requirements of se	ction 17	70(h)(4)(B)(ı)	┌ Yes	┌ No
	In Part XIII, describe how the organization reports cor balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easeme	e footnote to the organization's financia				
	Organizations Maintaining Collection Complete if the organization answered "Y	s of Art, Historical Treasures,	or Ot	her Similar	Assets.	
	If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar asse service, provide, in Part XIII, the text of the footnote t	16 (ASC 958), not to report in its reve ts held for public exhibition, education,	orrese	arch in furthera		
	If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar asse service, provide the following amounts relating to these	16 (ASC 958), to report in its revenue ts held for public exhibition, education,	statem	ent and balanc		ıc
	(i) Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets included in Form 990, Part X					
	If the organization received or held works of art, historical following amounts required to be reported under SFAS					
	Revenues included in Form 990, Part VIII, line 1			<b>F</b> -\$		
	Assets included in Form 990, Part X			<u></u>		
	, , oo o come a carrier and a contract of the			- +		

	Organizations Maintaining Co	liections of Art, Hi	storicai ii	easures, or O	ther Simi	lar Asse	<b>ts</b> (continued
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other records, c	check any of	the following that a	ire a signific	ant use of	ıts
а	Public exhibition	d	┌ Loan	or exchange progr	ams		
b	Scholarly research	е	┌ Othe	-			
c	Preservation for future generations						
4	Provide a description of the organization's c Part XIII	ollections and explain ho	ow they furthe	er the organization	's exempt pu	urpose in	
5	During the year, did the organization solicit assets to be sold to raise funds rather than					Г	Yes □ No
Par	t IV Escrow and Custodial Arrang Part IV, line 9, or reported an ar	ements. Complete i	f the organ	ızatıon answere		,	,
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	•	•		ets not	Г	Yes
b	If "Yes," explain the arrangement in Part XI	II and complete the follo	wing table				
						Amou	nt
C	Beginning balance				1c		
d	Additions during the year				1d		
e	Distributions during the year				1e		
f	Ending balance				1f		
2a	Did the organization include an amount on F	orm 990, Part X, line 21	?	_		Γ,	Yes
b	If "Yes," explain the arrangement in Part XI	II Check here if the exp	lanation has	been provided in F	Part XIII .		
Pa	rt V Endowment Funds. Complete	<u> </u>					• •
			)Prior year	<b>b (c)</b> Two years back			Four years bac
1a	Beginning of year balance	5,893,302	5,766,785	6,072,820	5,	,398,802	
b	Contributions						367,7
C	Net investment earnings, gains, and losses	531,223	126,517	-306,03!	5	674,018	
d	Grants or scholarships						
e	Other expenditures for facilities and programs						
f	Administrative expenses						
g	End of year balance	6,424,525	5,893,302	5,766,78	6,	,072,820	367,7
2	Provide the estimated percentage of the cur		ine 1g, colum	n (a)) held as			
а	Board designated or quasi-endowment 🕨	100 000 %					
b							
	Permanent endowment 🟲						
C	Permanent endowment F  Temporarily restricted endowment F  The percentages in lines 2a, 2b, and 2c sho	uld equal 100%					
c 3a	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse		n that are held	d and administered	d for the	_	
	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by	ssion of the organization	n that are held	d and administered	d for the		Yes No
	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by (i) unrelated organizations	ssion of the organization	n that are held	d and administered	d for the	. 3a(i)	No
3a	Temporarily restricted endowment F The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by (i) unrelated organizations	ssion of the organization			d for the  	. 3a(ii)	No No
3a	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c shows Are there endowment funds not in the posses organization by  (i) unrelated organizations	ssion of the organization			1 for the  		No
3a b 4	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization	 Schedule R? nent funds			. 3a(ii) . 3b	No No No
3a b 4	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c shows Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization	 Schedule R? nent funds	n answered 'Yes		3a(ii) . 3b	No No No
3a b 4 Par	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization	Schedule R? ment funds organization (a) Cost or	other (b)Cost or ot basis (other	to Form 9	3a(ii) . 3b 990, Part 1	No No No IV, line (d) Book value
3a b 4 Par	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization	Schedule R? ment funds organization (a) Cost or	n answered 'Yes  other (b)Cost or ot basis (other 12,864	' to Form 9 her (c) Accudepre	3a(ii) 3b 990, Part I	No No No No IV, line (d) Book value
b 4 Par	Temporarily restricted endowment ►  The percentages in lines 2a, 2b, and 2c sho  Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization	Schedule R? ment funds organization (a) Cost or	other (b)Cost or ot basis (other	' to Form 9 her (c) Accudepre 962 848 69	3a(ii) . 3b 990, Part 1	No No No IV, line (d) Book value
b 4 Par  1a L b E	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c sho  Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization	Schedule R? ment funds organization (a) Cost or	other (b)Cost or ot basis (other 12,864	to Form 9  ther (c) Accudepre  962  848  69  928	3a(ii) 3b 990, Part I	No No No No IV, line 12,864,96 191,249,44
b 4 Par  1a L b E c L d E	Temporarily restricted endowment The percentages in lines 2a, 2b, and 2c sho Are there endowment funds not in the posse organization by  (i) unrelated organizations	ssion of the organization  ins listed as required on the organization's endownent. Complete if the organization is a complete if the organization is a complete if the organization.	Schedule R? ment funds organization (a) Cost or	ther (b)Cost or ot basis (other 261,060, 3,438,	to Form 9  (c) Accudepre  962  848 69  928  888 21	3a(ii) 3b 990, Part I umulated eciation 9,811,408 2,761,793	No No No IV, line (d) Book value 12,864,96 191,249,44 677,13

Part VII Investments—Other Securities. Co	mplete if the organization	answered 'Yes' to For	m 990, Part IV, line 11b.
See Form 990, Part X, line 12.  (a) Description of security or category	(b)Book value	(c) Method of va	
(Including name of security) (1)Financial derivatives		Cost or end-of-year	market value
(2)Closely-held equity interests			
Other			
Total (Column (h) must equal Form 000, Part V col. (P) line 12.)	<b>•</b>		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)  Part VIII  Investments—Program Related. C	<u> </u>	<u></u>	orm 990. Part IV. line 11c.
See Form 990, Part X, line 13.			
(a) Description of investment	(b) Book value	(c) Method of va Cost or end-of-year	
-		gostor ena er year	
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	<b>F</b>		
Part IX Other Assets. Complete if the organization		, Part IV , line 11d See I	
(a) Desc	ription		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line	15.)		
Part X Other Liabilities. Complete if the org	janization answered 'Yes' to	o Form 990, Part IV, l	ıne 11e or 11f. See
Form 990, Part X, line 25.  (a) Description of liability	(b) Book value		
Federal income taxes	(-,		
Accrued Post-Retirement benefit	56,108,744		
Estimated Professional Liability, L/T	12,329,154		
Estimated Workers' Comp Cost, L/T	4,216,354		
Fair Value of Interest Rate Swap	2,247,886		
-			
The Colons (b)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	74,902,138	o overnia trans trans.	

included in F/S

included in F/S

Part XII, Line 2d Other expenses

amounts included on 990 but not

and losses per audited F/S
Part XII, Line 4b Other revenue

Par		enue per Audited Financial Sta ed 'Yes' to Form 990, Part IV, line		nts With Revenue	per R	<b>Return</b> Complete if
1		pport per audited financial statements			1	562,295,344
2	Amounts included on line 1 but no	t on Form 990, Part VIII, line 12				
а	Net unrealized gains on investmen	ts	2a	31,606,421		
b	Donated services and use of facilit	nes	2b		1	
c	Recoveries of prior year grants .		2c		1	
d	Other (Describe in Part XIII ) .		2d	-44,131,461		
e	Add lines <b>2a</b> through <b>2d</b>		·		2e	-12,525,040
3	Subtract line ${f 2e}$ from line ${f 1}$				3	574,820,384
4	Amounts included on Form 990, P	art VIII, line 12, but not on line <b>1</b>				
а	Investment expenses not included	on Form 990, Part VIII, line 7b .	4a	2,238,160		
b	Other (Describe in Part XIII ) .		4b	490,239		
C	Add lines <b>4a</b> and <b>4b</b>		· · ·		4c	2,728,399
5		(This must equal Form 990, Part I, line			5	577,548,783
Part		enses per Audited Financial St ered 'Yes' to Form 990, Part IV, lin			s per	Return. Complete
1		lited financial statements			1	475,415,716
2	Amounts included on line 1 but no	t on Form 990, Part IX, line 25				
а	Donated services and use of facilit	nes	2a			
b	Prior year adjustments		2b			
c	Otherlosses		2c			
d	Other (Describe in Part XIII ) .		2d	464,160		
e	Add lines <b>2a</b> through <b>2d</b>				2e	464,160
3	Subtract line ${f 2e}$ from line ${f 1}$				3	474,951,556
4	Amounts included on Form 990, P	art IX, line 25, but not on line <b>1:</b>				
а	Investment expenses not included	on Form 990, Part VIII, line 7b	4a	2,238,160		
b	Other (Describe in Part XIII ) .		4b	41,823,822		
C	Add lines <b>4a</b> and <b>4b</b>				4c	44,061,982
5	Total expenses Add lines 3 and 4	. (This must equal Form 990, Part I, lii	ne 18 )		5	519,013,538
Part	XIII Supplemental Inform	nation				
Part		t II, lines 3, 5, and 9, Part III, lines 1aes 2d and 4b, and Part XII, lines 2d and				de any additional
	Return Reference	Explanation				
	•	e Endowment Funds are to be held in pe stricted	erpetui	y The investment incor	ne froi	m the funds is not
Part X	red Th be	e Medical Center follows the accountinguires that a tax position be recognized is applies to positions taken or expected ever its financial statements include and dical Center's tax years ended June 30 and	or dere	ecognized based on a "m e taken in a tax return T erial uncertain tax positi	nore lil he Me ons A	kely that not" threshold dical Center does not at June 30, 2014, the
	I, Line 4b Other revenue Ex	penses from Lmtd Partnerships (Reclas	ss \$95	4399 Rental Expense (F	leclas	s)\$-464160

Rental Expenses (Reclass) \$464160

Provision for Bad Debt (Reclass) \$40869423 Expenses from Lmtd Partnerships (Reclass \$954399

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

Part I Financial Assistance and Certain Other Community Benefits at Cost

DLN: 93493133026585

OMB No 1545-0047

Open to Public Inspection

**SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

Hospitals

▶ Information about Schedule H (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization Bayhealth Medical Center Inc

**Employer identification number** 

51-0064318

						_		Yes	No
1a	Did the organization have	e a financial as	ssistance po	licy during the tax year?	' If "No," skip to questi	on 6a	1a	Yes	
b	If "Yes," was it a written	policy?				[	1b	Yes	
2	If the organization had m financial assistance police					oplication of the			
	Applied uniformly to a Generally tailored to	•		• •	mly to most hospital fac	ilities			
3	Answer the following bas organization's patients d			nce eligibility criteria th	at applied to the larges	t number of the			
а	Did the organization use If "Yes," indicate which o					providing <i>fre</i> e care?	3a	Yes	
	┌ 100% ┌ 150% ┌	200% ┌ 0	ther		%				
b	Did the organization use which of the following was						3b		No.
	□ 200%    □ 250%    □	300%	50% <b>Г</b> 40	0%		%			110
c	If the organization used for criteria for determining e used an asset test or oth discounted care	ligibility for fre	ee or discoun	ted care Include in the	description whether th	e organization			
4	Did the organization's fin provide for free or discou				t number of its patients	during the tax year	4	Yes	
5a	Did the organization budg	get amounts fo	or free or disc	counted care provided u	nder its financial assist	ance policy during	5a	Yes	
b	If "Yes," did the organiza				oudgeted amount?		5a 5b	1 1 1 1 1	No
	If "Yes" to line 5b, as a r care to a patient who was	esult of budge	t considerat	ions, was the organizati	_	e or discounted	<u>5</u> с		No
6a	Did the organization prep	are a commur	nity benefit re	eport during the tax yea	r?	[	6a	Yes	
b	If "Yes," did the organiza	ition make it a	vailable to th	ne public?		[	6b	Yes	
	Complete the following to worksheets with the Sche		worksheets	provided in the Schedule	e H instructions Do not	submit these			
7	Financial Assistance	and Certain	Other Com	munity Benefits at Co	st				<u> </u>
	ancial Assistance and Means-Tested overnment Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community bene expense		<b>f)</b> Perce otal exp	
а	Financial Assistance at cost (from Worksheet 1)			7,690,072		7,690,0	172	1 4	80 %
b	Medicaid (from Worksheet 3, column a)			7,030,072		7,050,0	72		00 70
С	Costs of other means-tested government programs (from Worksheet 3, column b)								
d	<b>Total</b> Financial Assistance and Means-Tested Government Programs .			7,690,072		7,690,0	72	1 4	80 %
	Other Benefits						$\top$		
е	Community health improvement services and community benefit operations (from Worksheet 4)			2,185,314		2,185,3	314	0 4	20 %
f	Health professions education (from Worksheet 5)			3,442,410		3,442,4			60 %
g	Subsidized health services (from Worksheet 6)			46,310,915	24,388,018	21,922,8	_		20 %
h	Research (from Worksheet 7)			2,964,624		2,964,6	24	0 5	70 %
1	Cash and in-kind contributions for community benefit (from Worksheet 8)			3,903,445		3,903,4	-		'50 %
j					24,388,018	34,418,6	-		20 % 00 %
ĸ	To 100 700 21 200 21 200 21 200 21 21 21 21 21 21 21 21 21 21 21 21 21							δI	00 %

	rt II Community Building activities during the of the communities in	tax year, an								uıldır	
	or the communities	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense		rect of revenu	setting e	(e) Net communit building expense		(f) Perototal ex	cent of xpense
1	Physical improvements and housing										
2	Economic development			789,733				789,	,733	(	0 150 %
3	Community support			54,416	5			54,	,416	(	010 %
4	Environmental improvements										
5	Leadership development and training										
6	for community members  Coalition building			788					788		
7	Community health improvement			700					700		
	advocacy Workforce development			715,972				715,			0 140 % 0 200 %
9	Other			1,027,261				1,027,	,201		) 200 9
10	Total			2,588,170				2,588,	.170	(	500 %
	Bad Debt, Medicar	e, & Collec	tion Practic	es						1	T
	tion A. Bad Debt Expense  Did the organization report ba	d daht avnanc	a in accordance	with Haathaara Ein	ancial M	2224	mant A	acception [		Yes	No
1	Statement No 15?			with Heathcare Fin	anciai M	anage	• ment A	· · · ·	1		Νo
2	Enter the amount of the organ methodology used by the orga		•	-							
3	Enter the estimated amount of				to	2		39,121,808			
•	patients eligible under the org	anızatıon's fina	ancıal assıstan	ce policy Explain in	Part VI						
	the methodology used by the cany, for including this portion				nale, ıf	3					
4	Provide in Part VI the text of t	the footnote to	the organization	on's financial statem		t des	ribes b	ad debt expense			
Sect	or the page number on which t tion B. Medicare	ms mormore is	contained in th	ie attached illianciai	Statem	ents					
5	Enter total revenue received f	rom Medicare	(ıncludına DSH	and IME)		5		150,104,637			
6	Enter Medicare allowable cost		` -	•		6		192,433,202			
7	Subtract line 6 from line 5 Th					7		-42,328,565			
8	Describe in Part VI the extent Also describe in Part VI the c Check the box that describes	osting method the method us	ology or source ed	used to determine	the amo						
	Cost accounting system	Гс。	st to charge ra	tio $\Gamma$	Other						
Sec	tion C. Collection Practices										
9a	Did the organization have a wr								9a	Yes	↓
b	If "Yes," did the organization's contain provisions on the colle assistance? Describe in Part	ection practice	s to be followed	d for patients who ar	e known	to qu	alıfy for	financial	9b	Yes	
Pa	rt IV Management Comp								ans—se	e instruc	itions)
	(a) Name of entity	(t	Description of pr activity of entity		c) Organı profit % o ownersh	r stock		d) Officers, directors, trustees, or key employees' profit % r stock ownership %	pro	Physiofit % o wnersh	r stock
<b>1</b> D	over Surgicenter LLC	Outpatient Surg	ery Center		2	27 079	%				
<b>2</b> Pi	remier Purchasing PtnrsLP	Group Purchasır	ng			0 240	%		1		
<b>3</b> Ed	den Hıll Express Care LLC	Walk-ın Urgent	Care		1	5 625	%		+		
<b>4</b> E	den Hill Medical Center	Real Estate				0 422	%		T		
5											
6									T		
7											
8											
9											
10											
11											
12											
		+					_		+		

Part V Facility Information										
Clist in order of size from largest to smallest—see instructions) How many hospital facilities did the organization operate during the tax year?  2  Name, address, primary website address,	Licensed hospital	General medical & surgical	Children's hospital	Teaching hospital	Critical access hospital	Research facility	ER-24 hours	ER-other		
and state license number		<u> </u>							Other (Describe)	Facility reporting group
See Additional Data Table										
	-									
l <del>-  </del>										

Schedule H (Form 990) 2013

Yes No

#### Part V Facility Information (continued)

#### Section B. Facility Policies and Practices

(Complete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)

Kent General Hospital

Name of hospital facility or facility reporting group

If reporting on Part V, Section B for a single hospital facility only: line number of	1
hospital facility (from Schedule H, Part V, Section A)	
nospital facility (from schedule n, Part V, Section A)	

Community Health Needs Assessment (Lines 1 through 8c are optional for tax years begining on or before March 23, 2012)				
1	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community health needs assessment (CHNA)? If "No," skip to line 9	1	Yes	
	If "Yes," indicate what the CHNA report describes (check all that apply)	┢╼	100	
а				
Ь	Demographics of the community			
c	Existing health care facilities and resources within the community that are available to respond to the health needs of the community			
d	How data was obtained			
е	The health needs of the community			
f	Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
g	The process for identifying and prioritizing community health needs and services to meet the community health needs			
h	lacktriangledown The process for consulting with persons representing the community's interests			
i	Information gaps that limit the hospital facility's ability to assess the community's health needs			
j	O ther (describe in Part VI)			
2	Indicate the tax year the hospital facility last conducted a CHNA 20 12			
3	In conducting its most recent CHNA, did the hospital facility take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted	3	Yes	
4	Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital	Ť	103	
	facilities in Part VI	4	Yes	<u> </u>
5	Did the hospital facility make its CHNA report widely available to the public?	5	Yes	<u> </u>
	If "Yes," indicate how the CHNA report was made widely available (check all that apply)			
а	Hospital facility's website (list url) WWW BAYHEALTH ORG			
b	O ther website (list url)			
С	A vailable upon request from the hospital facility			
	Other (describe in Part VI)			
6	If the hospital facility addressed needs identified in its most recently conducted CHNA, indicate how (check all that apply as of the end of the tax year)			
а	Adoption of an implementation strategy that addresses each of the community health needs identified through the CHNA			
b	Execution of the implementation strategy			
c	Participation in the development of a community-wide plan			
d	Participation in the execution of a community-wide plan			
е	▼ Inclusion of a community benefit section in operational plans			
f	Adoption of a budget for provision of services that address the needs identified in the CHNA			
_	Prioritization of health needs in its community			
h	Prioritization of services that the hospital facility will undertake to meet health needs in its community			
	Other (describe in Part VI)			
	Did the hospital facility address all of the needs identified in its most recently conducted CHNA? If "No," explain in Part VI which needs it has not addressed and the reasons why it has not addressed such needs	7	Yes	<u></u>
	Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as required by section $501(r)(3)^2$	8a		No
	If "Yes" to line 8a, did the organization file Form 4720 to report the section 4959 excise tax? If "Yes" to line 8b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its	8b		No
	hospital facilities? \$			
	Schodulo U /Ec		00)	

Pa	art V Facility Information (continued)			
Fin	nancial Assistance Policy		Yes	No
9	Did the hospital facility have in place during the tax year a written financial assistance policy that			
	Explained eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	9	Yes	
10	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care 200 0000% If "No," explain in Part VI the criteria the hospital facility used			
11	Used FPG to determine eligibility for providing discounted care?	11		No
	If "Yes," indicate the FPG family income limit for eligibility for discounted care%  If "No," explain in Part VI the criteria the hospital facility used			110
12	Explained the basis for calculating amounts charged to patients?	12		No
	If "Yes," indicate the factors used in determining such amounts (check all that apply)			
а	Income level			
b	Asset level			
С	Medical indigency			
d	Insurance status			
е	Uninsured discount			
f	Medicaid/Medicare			
g	State regulation			
h	Residency			
i	Other (describe in Part VI)			
13	Explained the method for applying for financial assistance?	13	Yes	
14	Included measures to publicize the policy within the community served by the hospital facility?	14	Yes	
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
а	The policy was posted on the hospital facility's website			
b	The policy was attached to billing invoices			
c	The policy was posted in the hospital facility's emergency rooms or waiting rooms			
d	The policy was posted in the hospital facility's admissions offices			
е	The policy was provided, in writing, to patients on admission to the hospital facility			
f	The policy was available upon request			
g	Other (describe in Part VI)			
	ling and Collections			
15	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	15	Yes	
16	Check all of the following actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP			
а	Reporting to credit agency			
b	Lawsuits			
c	Liens on residences			
d	Body attachments			
е	Other similar actions (describe in Section C)			
17	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP?	17		No
	If "Yes," check all actions in which the hospital facility or a third party engaged			
а				
b	Lawsuits			
C	Liens on residences			
d	Body attachments			
_	C Other similar actions (describe in Section C)	1	ı	1

If "Yes," explain in Part VI

P	art V Facility Information (continued)			
18	Indicate which efforts the hospital facility made before initiating any of the actions listed in line 17 (check all that apply)			
а	Notified individuals of the financial assistance policy on admission			
b	Notified individuals of the financial assistance policy prior to discharge			
c	Notified individuals of the financial assistance policy in communications with the individuals regarding the individuals' bil	lls		
d	Documented its determination of whether individuals were eligible for financial assistance under the hospital facility's financial assistance policy			
е	Other (describe in Section C)			
Ро	olicy Relating to Emergency Medical Care			
			Yes	No
19	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	19	Yes	
_	The hospital facility did not provide care for any emergency medical conditions			
	The hospital facility's policy was not in writing			
	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)			
d	Other (describe in Part VI)			
Ch	arges to Individuals Eligible for Assistance under the FAP (FAP-Eligible Individuals)			
	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care			
	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
	The hospital facility used the average of its three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
C	The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
d	Other (describe in Part VI)			
21	During the tax year, did the hospital facility charge any FAP-eligible individual to whom the hospital facility provided emergency or other medically necessary services more than the amounts generally billed to individuals who had insurance covering such care?	21		No
	If "Yes," explain in Part VI			
22	During the tax year, did the hospital facility charge any FAP-eligible individual an amount equal to the gross charge for any service provided to that individual?	22		N c

#### Part V Facility Information (continued)

#### Section B. Facility Policies and Practices

(Complete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)

Milford Memorial Hospital

Name of hospital facility or facility reporting group

	eporting on Part V, Section B for a single hospital facility only: line number of pital facility (from Schedule H, Part V, Section A)	_		
			Yes	No
Con	munity Health Needs Assessment (Lines 1 through 8c are optional for tax years begining on or before March 23, 2012)			
1	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community			
	health needs assessment (CHNA)? If "No," skip to line 9	1	Yes	—
	If "Yes," indicate what the CHNA report describes (check all that apply)			
a	A definition of the community served by the hospital facility			
b	Demographics of the community			
С	Existing health care facilities and resources within the community that are available to respond to the health needs of the community			
d	▼ How data was obtained			
е	The health needs of the community			
f	Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
g	The process for identifying and prioritizing community health needs and services to meet the community health needs			
h	The process for consulting with persons representing the community's interests			
i	Information gaps that limit the hospital facility's ability to assess the community's health needs			
j	Other (describe in Part VI)			
2	Indicate the tax year the hospital facility last conducted a CHNA 20 12			
3	In conducting its most recent CHNA, did the hospital facility take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the			
	community, and identify the persons the hospital facility			
_	consulted	3	Yes	⊢
4	Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI	4	Yes	
5	Did the hospital facility make its CHNA report widely available to the public?		Yes	一
	If "Yes," indicate how the CHNA report was made widely available (check all that apply)			
а	✓ Hospital facility's website (list url) WWW BAYHEALTH ORG			
ь	Other website (list url)			
С	Available upon request from the hospital facility			
d	Other (describe in Part VI)			
6	If the hospital facility addressed needs identified in its most recently conducted CHNA, indicate how (check all that apply			
	as of the end of the tax year)			
	Adoption of an implementation strategy that addresses each of the community health needs identified through the CHNA			
	Execution of the implementation strategy			
	Participation in the development of a community-wide plan			
d	Participation in the execution of a community-wide plan			
е	☑ Inclusion of a community benefit section in operational plans			
f	Adoption of a budget for provision of services that address the needs identified in the CHNA			
g	Prioritization of health needs in its community			
h	Prioritization of services that the hospital facility will undertake to meet health needs in its community			
i	Other (describe in Part VI)			
7	Did the hospital facility address all of the needs identified in its most recently conducted CHNA? If "No," explain in Part VI which needs it has not addressed and the reasons why it has not addressed such needs	7	Yes	
8a	Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as	0-		N.
h	required by section $501(r)(3)^2$	8a 8b	$\vdash$	No No
	If "Yes" to line 8b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its	100		INO
_	hospital facilities? \$			

Pa	art V Facility Information (continued)			
Fin	nancial Assistance Policy		Yes	No
9	Did the hospital facility have in place during the tax year a written financial assistance policy that			
	Explained eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	9	Yes	
10	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care 200 0000% If "No," explain in Part VI the criteria the hospital facility used			
11	Used FPG to determine eligibility for providing discounted care?	11		No
	If "Yes," indicate the FPG family income limit for eligibility for discounted care%  If "No," explain in Part VI the criteria the hospital facility used			110
12	Explained the basis for calculating amounts charged to patients?	12		No
	If "Yes," indicate the factors used in determining such amounts (check all that apply)			
а	Income level			
b	Asset level			
С	Medical indigency			
d	Insurance status			
е	Uninsured discount			
f	Medicaid/Medicare			
g	State regulation			
h	Residency			
i	Other (describe in Part VI)			
13	Explained the method for applying for financial assistance?	13	Yes	
14	Included measures to publicize the policy within the community served by the hospital facility?	14	Yes	
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
а	The policy was posted on the hospital facility's website			
b	The policy was attached to billing invoices			
c	The policy was posted in the hospital facility's emergency rooms or waiting rooms			
d	The policy was posted in the hospital facility's admissions offices			
е	The policy was provided, in writing, to patients on admission to the hospital facility			
f	The policy was available upon request			
g	Other (describe in Part VI)			
	ling and Collections			
15	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	15	Yes	
16	Check all of the following actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP			
а	Reporting to credit agency			
b	Lawsuits			
c	Liens on residences			
d	Body attachments			
е	Other similar actions (describe in Section C)			
17	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before making reasonable efforts to determine the individual's eligibility under the facility's FAP?	17		No
	If "Yes," check all actions in which the hospital facility or a third party engaged			
а				
b	Lawsuits			
C	Liens on residences			
d	Body attachments			
_	C Other similar actions (describe in Section C)	1	ı	1

If "Yes," explain in Part VI

Pá	art V Facility Information (continued)			
18	Indicate which efforts the hospital facility made before initiating any of the actions listed in line 17 (check all that apply)			
а	Notified individuals of the financial assistance policy on admission			
b	Notified individuals of the financial assistance policy prior to discharge			
C	Notified individuals of the financial assistance policy in communications with the individuals regarding the individuals' bi	lls		
d	Documented its determination of whether individuals were eligible for financial assistance under the hospital facility's financial assistance policy			
е	Other (describe in Section C)			
Po	licy Relating to Emergency Medical Care			
			Yes	No
19	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	19	Yes	
	If "No," indicate why			
а				
b	The hospital facility's policy was not in writing			
C	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)			
d	Other (describe in Part VI)			
Cha	arges to Individuals Eligible for Assistance under the FAP (FAP-Eligible Individuals)			
20	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care			
а	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
b	The hospital facility used the average of its three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
C	The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
d	Other (describe in Part VI)			
21	During the tax year, did the hospital facility charge any FAP-eligible individual to whom the hospital facility provided emergency or other medically necessary services more than the amounts generally billed to individuals who had insurance covering such care?	21		No
	If "Yes," explain in Part VI			
22	During the tax year, did the hospital facility charge any FAP-eligible individual an amount equal to the gross charge for any service provided to that individual?	22		No

Schedule	Η	Form	990	2013
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Page 7 **2** 

Part V	Facility	Information	(continued)

**Section C. Supplemental Information for Part V, Section B.**Provide descriptions required for Part V, Section B, lines 1<sub>J</sub>, 3, 4, 5d, 6<sub>I</sub>, 7, 10, 11, 12<sub>I</sub>, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

	<del>33113111</del>
Form and Line Reference	Explanation
See Additional Data Table	

Schedule H (Form 990) 2013

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Part V Facility Information (continue
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Section D.	Other Health	<b>Care Facilities</b>	That Are No	t Licensed,	Registered,	or Similarly	Recognized a	asa
Hospital F	acility			-		_	_	

(list in order of size, from largest to smallest)

How many non-hospital health care facilities did the organization o	perate during the tax year?
Name and address	Type of Facility (describe)
See Additional Data Table	
2	
3	
4	
5	
<u> </u>	
10	

Schedule H (Form 990) 2013

#### Part VI Supplemental Information

Provide the following information

- 1 Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part II and Part III, lines 2, 3, 4, 8 and 9b
- 2 Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs reported in Part V, Section B
- 3 Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- **Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- **Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report

Form and Line Reference	Explanation
Part I, Line 6a - Related Organization	The Medical Center provides its community benefit information to the Delaware Healthcare
Community Benefit Report	Association, Inc for use in a state-wide Community Benefit report

Form and Line Reference	Explanation
To Estimate Bad Debt Expense	Bad debt is reported elsewhere on Form 990, but is subtracted for purposes of calculating the Medicare ratio of costs to charges (RCC) The Provision for Bad Debt is the result of an estimate by management It is reviewed frequently in the light of historical and expected collections, and is based on the historical percentage collected in each category

Form and Line Reference	Explanation
Part III, Line 4 - Bad Debt Expense	The Medical Center provides an allowance for doubtful accounts for estimated losses resulting from the unwillingness or inability of patients to make payments for services. The allowance is determined by analyzing specific accounts and historical data and trends. Patients accounts receivable are charged off against the allowance for doubtful accounts when management determines that recovery is unlikely and the Medical Center ceases collection efforts. In evaluating the collectability of accounts receivable, the Medical Center analyzes its past history and identifies trends for each of its major payor sources to estimate the appropriate allowance for doubtful accounts and provisions for bad debt. Management reviews data about these major payor sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts. For receivables associated with services provided to patients who have third-party coverage, the Medical Center analyzes contractually due amounts and provides and allowance for doubtful accounts and a provision for bad debts, if necessary (for example, for expected uncollectible deductibles and copayments on accounts for which the third-party payor has not yet paid). For receivables associated with self-pay patients, the Medical Center records a significant provision for bad debts on the basis of its past experience, which indicates that any patients are unable or unwilling to pay the portion of their bill for which they are financially responsible. The difference between the billed rates and the amounts actually collected after all reasonable internal collection efforts have been exhausted is charged off against the allowance for doubtful accounts. The Medical Center in 2014 experienced an approximately 9% increase in the allowance for doubtful accounts, due to changes in payor mix and collection experience.

Form and Line Reference	Explanation
Shortfall As Community Benefit	Bayhealth's service area is experiencing an influx of people from areas with a higher cost of living many of these people are senior citizens and are Medicare recipients. Bayhealth provides services to them as part of its mission to care for the entire community. The Medicare losses sustained by Bayhealth are a result of Medicare reimbursing at less than operating costs. The IRS community benefit standard for hospitals that serve patients covered by governmental health benefits(including Medicare) is that it must do so while promoting the health of the community. Therefore, Medicare losses should be counted as a community benefit Net revenue from the Medicare program accounted for approximately 36% of Bayhealth's net patient revenue for the year ended 6/30/14

Form and Line Reference	Explanation
Collection Practices For Qualified Patients	Bayhealth policy is to comply with all State and Federal law and third-party regulations and to perform all credit and collection functions in a dignified and respectful manner. Emergency services will be provided to all patients regardless of ability to pay. Financial assistance is available for patients based on financial need as defined in the financial assistance policy. Bayhealth does not discriminate on the basis of age, gender, race, social or immigration status, sexual orientation, or religious affiliation. Patients who are unable to pay may request a financial assistance application at any time prior to service and up to 120 days from the bill date. Bayhealth may request the patient to apply for medical assistance prior to applying for financial assistance. Our organization does not pursue collection activity on patients determined to be eligible for our financial assistance program.

Form and Line Reference	Explanation
r dre vi - Needs Assessment	Bayhealth does service-specific needs assessments periodically by using patient surveys Bayhealth also surveys other not-for-profits, health organizations, attendees at classes, support groups and screenings to assess the strengths and weaknesses of the programs that Bayhealth offers Bayhealth has on-going communications with the State of Delaware and with national not-for-profit health organizations Plans for a full-scale state-wide needs assessment are progressing on schedule

Form and Line Reference	Explanation	
Part VI - Patient Education of Eligibility for Assistance	All patients or family members who inquire about financial assistance are directed to the Financial Counselor Team of the Patient Access Department (Admissions). Self-pay patients are directed to PATHS, a service contracted by Bayhealth, that screens them for Medicaid and helps them with financial application papers. Bayhealth's invoices state, "If you are not able to pay please contact our Billing Support Department to make suitable arrangements." The Patient Billing Guide is distributed by the Patient Finance and Admissions Departments. The booklet describes types of bills understanding your bill, privacy policy, collection policy, dispute resolution, payment methods, and has a glossary of financial and insurance terms. The Billing Support/Self Pay/Financial Counselor Department's local telephone number and a direct toll-free telephone number is available by calling the main hospital telephone number, on our website, and is also listed on brochures and on other informational material. EMTALA and Patient Rights information is conspicuously placed for all patients and visitors to see Bayhealth's Financial Assistance Policy was established to provide financial relief to those who are unable to meet their obligation for services rendered, a patient's inability to obtain financial assistance does not, in any way, preclude the patient's right to receive and have access to medical treatment. Our financial assistance policy informs patients and persons who would otherwise be billed for services about their eligibility for assistance under Federal, State or local government programs. Our Financial Assistance policy and contact information is posted in all admission areas, the emergency room, all other outpatient areas throughout the facility, and on our website. A copy of the policy is included upon patient admission and discharge, as well as provided in patient bills an our website. Bayhealth discusses with patients the availability of various government benefits, such as Medicaid or State programs, and employs dedic	

Form and Line Reference	Explanation	
Part VI - Community Information	Bayhealth's service area is designated as a "Medically Underserved Area" and a "Health Professional Shortage Area" by the federal and state governments. The population of Bayhealth's service area is growing rapidly because of an influx of retirees arriving from higher-cost-of-living areas in neighboring states, and because of retired military families attracted by the proximity of Dover Air Force Base. Kent and Sussex Counties also have a growing population of residents who do not speak English fluently. Teen pregnancy, school drop-out, infant mortality, and cancer rates are relatively high compared to national averages. In recent years, Delaware housing values have increased faster than those in most of the U.S. Housing values have increased faster than the rate of inflation. Housing prices are well over 3 times the median household income. Employment growth is fastest in low-paying sectors, with most of the growth in job sectors paying less than \$26,000 annually. The fastest growing job sector in Sussex County averages \$16,000 annual salary.	

Form and Line Reference	Explanation	
Part VI - Community Building Activities	Bayhealth has invested heavily in recruiting primary care and certain specialty physicians to this medically underserved area. To encourage physicians to relocate to its service area, Bayhealth has formed a number of wholly-owned physician practices, currently employing more than 55 physicians Additionally, a hospitalist program was established in 2009. Bayhealth staff members serve on various professional, educational, and community boards throughout Delaware. Examples include the Delaware Chapter of March of Dimes, Delaware Health Mother and Infant Consortium, Brain Injury Association of Delaware, Delaware Cancer Consortium Advisory Board, Delaware Breast Cancer Coalition, and the Hope Medical Clinic, Delaware's only 100% free medical facility.	

Form and Line Reference	Explanation
Part VI - Explanation Of How Organization Furthers Its Exempt Purpose	Promotion of Community HealthBayhealth is investing heavily in expanding and upgrading its facilities and equipment. Bayhealth Kent General recently completed a major building project, which added a new and expanded Emergency Department and integrated Cancer Center. Plans are under development for a new hospital at Bayhealth Milford Memorial. Bayhealth's medical staff of 400+physicians is open to any qualified physician in its service area. Bayhealth hosts students for residencies, internships and clinical studies and assists some students with room and board during the host period. Bayhealth's Education Department offers free blood pressure, diabetes, and osteoporosis screenings, and free or discounted mammograms, prostate, skin, and colorectal screenings to under-insured or uninsured individuals. They also host a wide variety of free monthly support groups, classes, and information sessions at both hospitals. Bayhealth operates and subsidizes 7 high school wellness centers in Kent and Sussex counties, under an agreement with the State of Delaware. To encourage interest in health-related careers, Bayhealth contributes monies and equipment to nearby colleges and universities. Bayhealth staff members deliver lectures and presentations, mentor healthcare students, and work as members of committees to develop healthcare curricula. Bayhealth hosts an Explorer Troop which focuses on medical careers. Bayhealth Kent General supplies operating rooms, medical supplies and health-related staff for the Voluntary. Ambulatory Surgical Access Program (VASAP), which provides ambulatory surgical procedures for indigent patients. Bayhealth is an active member of the Kent Economic Partnership, the Downtown Dover Partnership, and six Chambers of Commerce. As Bayhealth representatives, staff members are active in community Rotary Clubs and other service organizations.

Form and Line Reference	Explanation
System Roles and Promotion	Bayhealth is a member of the University of Pennsylvania Cancer Network, University of Pennsylvania Health System's Penn Cardiac Care, and Penn Orthopaedics of Penn Medicine These alliances provide direct access to the latest medical research, clinical trials, and specialty care

Form and Line Reference	Explanation
Part VI - States Where Community Benefit Report Filed	DE

Form and Line Reference	Explanation	
Facility Type	Dover Surgicenter, LLC is licensed by the State, and would qualify as a "general medical and surgical" facility except that it provides services only on an outpatient, rather than an inpatient, basis Bayhealth Medical Center is a limited partner	

**Software ID:** 13000170 **Software Version:** 2013v4.0

**EIN:** 51-0064318

Name: Bayhealth Medical Center Inc

### 990 Schedule H, Supplemental Information

for each facility in a facility reporting group, d Form and Line Reference	Explanation
Part V , Line 3 - Account Input from Person Who Represent the Community	
Part V, Line 3 - Account Input from Person Who Represent the Community	To better understand the health needs in Bayhealth's service area, Bayhealth conducted a c
	ommunity health needs assessment (CHNA) Bayhealth analyzed a variety of publicly reported data and gathered input from key stakeholders in Sussex County Diligent attempt
	were ma  de to collect, interview, and survey responses from individuals and community-
	based organi zations to gain insight on the needs of vulnerable families in Sussex County Prior
	201 2-2013, the most recent needs assessment was reported to the Bayhealth board of directors
	ın 2006 The CHNA ıs made available on the hospital's website as follows www bayhealth org
	/bayhealthcontentpage aspx?nd=907The 2013 Needs assessment results reveal opportunities for improvement in health promotion, disease prevention and improving access to
	health car e in Sussex, DE The needs assessment team collated interview and survey
	responses in orde r to prioritize identified health needs and develop implementation strategies to fulfi
	ayhealth's mission Description of Communities Served Milford Memorial Hospital one of th
	e two hospital facilities owned and operated by Bayhealth, opened its doors in 193 Since
	that time, Milford Memorial has grown in size and services to meet the health need of the communities served, offering a comprehensive array of services to the residents
	of Centr al and Southern Delaware Sussex County is located in the southern part of the sta
	of Del aware The county seat is Georgetown Historically, a rural farmland community, Sussex cou
	nty is attempting to preserve its farmland and natural resources while effectively managin
	g the population growth that is occurring in the County Sussex County has a population of 203,390, making it the second largest county in the state in terms of the size of it
	pop ulation The population has grown 30 2% since 2000, which is much higher that the
	state av erage rate of approximately 17% for the same time frame. The median age for the
	county in 2011 was 45 9 years of age, higher than the state as a whole or the US median ag the same
	time frame The most prevalent race in Sussex County is white (non-Hispanic), which curre
	ntly represents over 75% of the total population. The average education level in Sussex Co. unty is lower than the state average. Sussex County is home to three acute care.
	hospital f acilities Bayhealth's Milford Memorial, Beebe Medical Center in Lewes, and
	Nanticoke Heal th Services in Seaford These three hospitals are joining with local community and
	health resources to focus on one mission - to make Sussex County one of the healthiest the nat
	ion As part of the healthier Sussex County initiative, Bayhealth will focus on addressing
	important health issues impacting residents of Sussex County Milford Memorial's Communit y Health Needs Assessment focuses on the residents of Sussex county, the home
	county of th e hospital Approximately 65% of Milford Memorial's patients originate from Susse
	County An additional 30% of patients that utilize Milford Memorial come from Kent County
	a cont Iguous county The 2015 population is forecasted to exceed 220,000 in Sussex County Who W
	as Involved in the Assessment The assessment process was initiated jointly by the Education
	n and Strategic planning departments of Bayhealth The Assessment was primarily conducted by the Education Department To gain feedback from persons with broad knowledge
	of the com munity served, Bayhealth sought input from community stakeholders, to include th
	followin gHope Medical ClinicDelaware Division of Public Health Department of Health and Socia
	Services 1 James W Williams State Service Center 2 Thurman Adams State   Service Center
	3 Delaware Division of Public Health Office of Minority Health 4 Delaware Division of P
	ublic Health Office of Women's Health 5 Delaware Division of Public Health Nursii 6 Del aware Division of Public Health Social ServicesLared Medical CenterWestside
	Family Hea Ith CenterBayhealth High School Wellness Centers, Advanced Practice Nurses
	Caesar Rod ney 2 Lake Forest 3 Dover 4 Milford 5 Smyrna 6 Woodbridge 7 Polytech Community Phys
	iciansPersonal invitations were extended to community partner organizations who interact w
	ith low-income groups to participate in one-on-one interviews regarding the health needs o f Kent County residents Focus groups were conducted in multiple locations
	throughout the county Wellness Center staff, guidance counselors, Church staff (including those
	minor ity populations), and public health nurses were interviewed to ensure information
	obtained represents the diversity of our community in terms of demographic, socioeconomi and geo
	graphic factor One-on-one meetings with community physicians were conducted over a two-mo
	nth period Community physicians offer a unique perspective and knowledge of the health ne eds of our population Physicians who could not attend one-on-one sessions
	completed a wri tten response assessment How the Assessment was Conducted Quantitative an
	Qualitative an alyses methods were utilized to generate a comprehensive assessment to fully
	understand th e health needs of the community served Quantitative analyses were conducted using the mos
	t recent data available from five primary sourcesDelaware Health Tracker (a product of
	the healthy community network),County Health Rankings & Roadmaps (a collaboration betwee n the Robert Wood Johnson Foundation and the University of Wisconsin population
	health ins titute),Demographic data from the Delaware population consortium,Delaware
	Health stati stics center, and,Demographic and socioeconomic data from the US Census
	bureau To gain i nsight, Bayhealth reviewed available data to compare health statistics at the stat and co
	unty levels to identify areas of health disparity Based on this analysis, the education d
	epartment of Bayhealth developed discussion topics for a variety of community engagements, including interviews with key stakeholders, focus groups, and online surveys. A
	variety o f community settings were selected with a special emphasis on those persons and
	areas most impacted by health disparities. Thematic analysis identified health needs based o
	availa ble quantitative data and responses from interviews and online surveys
art V , Line 4 - List Other Hospital Facilities that ointly Conducted Needs Assessment	MILFORD MEMORIAL HOSPITAL
Part V , Line 4 - List Other Hospital Facilities that ointly Conducted Needs Assessment	Kent General Hospital
Part V, Line 11 - Criteria Used For Discounted Care	
Part V, Line 11 - Criteria Used For Discounted Care	
f Not FPG Part V , Line 14g - Other Means Hospital Facility	patients receive a 10% discount on service provided  All patient statements advise patients to call our billing support department if the
Part V, Line 14g - Other Means Hospital Facility	need financial assistance  All patient statements advise patients to call our billing support department if the
art v. Line 140 - Other Means Hospital Facility	I All patient statements advise patients to call our pilling support department if the

All patient statements advise patients to call our billing support department if they need financial assistance

Part V , Line 14g - Other Means Hospital Facility Publicized the Policy

# Form 990 Schedule H, Part V Section D. Other Facilities That Are Not Licensed, Registered, or Similarly > Recognized as a Hospital Facility

### Section D. Other Health Care Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

(list in order of size, from largest to smallest)

How many non-hospital health care facilities did the organization operate during the tax year?

ame and address	Type of Facility (describe)
Eden Hill Outpatient Imaging Center 200 Banning St Suite 140 Dover, DE 19904	Outpatient Diagnostic Center
Milford Outpatient Imaging 1020 Mattlind Way Milford, DE 19963	Outpatient Diagnostic Center
Harrington Outpatient Center 201 Shaw Ave Harrington, DE 19952	Outpatient Diagnostic Center
Middletown Medical Center 209 E Main St Middletown, DE 19709	Outpatient Diagnostic Center
Milton Outpatient Center 632 Mulberry St Milton, DE 19968	Outpatient Diagnostic Center
Womens Center - Dover 540 S Governors Ave Dover, DE 19901	Outpatient Diagnostic Center
Womens Center at Milford 200 Kings Hwy Suite 3 Milford, DE 19963	Outpatient Diagnostic Center
Smyrna-Clayton Professional Center 401 N Carter Road Smyrna, DE 19977	Outpatient Diagnostic Center
Bayhealth Womens Care Assoc Milford 517 South Dupont Hwy Milford, DE 19963	Outpatient Diagnostic Center
Bayhealth Medical Assoc Milford 305 Jefferson Ave Milford, DE 19963	Outpatient Diagnostic Center
Bayhealth Maternal Fetal Medicine 1060 S Governors Ave Dover, DE 19901	Outpatient Diagnostic Center
Bayhealth Medical Assoc Milton 630 Mulberry Street Milton, DE 19968	Outpatient Diagnostic Center
Bayhealth Plastic & Aesthetic Surgery 34446-2 King Street Row Lewes, DE 19958	Outpatient Diagnostic Center
Bayhealth Medical Assoc of Harrington 205 Shaw Ave Harrington, DE 19952	Outpatient Diagnostic Center
Bayhealth ENT of Georgetown 20930 Dupont Blvd Suite 202 Georgetown, DE 19947	Outpatient Diagnostic Center

# Form 990 Schedule H, Part V Section D. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

Section D. Other Health Care Facilities	That Are Not Licensed,	, Registered, or Similarly	Recognized as a
Hospital Facility			_

(list in order of size, from largest to smallest)

How many non-hospital health care facilities did the organization operate during the tax year?

e and address	Type of Facility (describe)	
Bayhealth Family Practice Dover 200 Banning St Suite 150 Dover, DE 19904	Outpatient Diagnostic Center	
Bayhealth Endocrinology Milford 113 Neurology Way Milford, DE 19963	O utpatient Diagnostic Center	
Bayhealth ENT Dover 826 S Governors Ave Dover, DE 19901	Outpatient Diagnostic Center	
Wellness Center at Caesar Rodney High School 239 Old North Road Camden, DE 19934	Outpatient Diagnostic Center	
Wellness Center at Milford High School 1019 N Walut St Milford, DE 19963	Outpatient Diagnostic Center	
Wellness Center at Smyrna High School 500 Duck Creek Parkway Smyrna, DE 19977	Outpatient Diagnostic Center	
Wellness Center at Woodbridge High School 307 Laws Street Bridgeville, DE 19933	Outpatient Diagnostic Center	
Bayhealth Medical Grp Urology-Milford 200 Kings Hwy Suite 7 Milford, DE 19963	Outpatient Diagnostic Center	
Bayhealth General Surgery Milford 113 Neurology Way Milford, DE 19963	Outpatient Diagnostic Center	
Bayhealth Family Practice Georgetown 25 Bridgeville Rd Georgetown, DE 19947	Outpatient Diagnostic Center	
Bayhealth Medical Grp Orthopaedic Dover 540 South Governors Ave Suite 201 Dover, DE 19901	Outpatient Diagnostic Center	
Bayhealth Medical Grp Cardiology 1100 Forrest Ave Dover, DE 19904	Outpatient Diagnostic Center	
Dover Occupational Health 1275 South State Street Dover, DE 19901	Outpatient Diagnostic Center	
Milford Occupational Health & UrgentCare 301 Jefferson St Milford, DE 19963	Outpatient Diagnostic Center	
Kent Outpatient Imaging-Dover 540 S Governors Ave Dover, DE 19901	Outpatient Diagnostic Center	

Form 990 Schedule H, Part V Section D. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

Section D. Other Health Care Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size, from largest to smallest)						
How many non-hospital health care facilities did the orga	anization operate during the tax year?					
Name and address	Type of Facility (describe)					
Wellness Center at Lake Forest High School 5407 Killens Pond Road Felton, DE 19943	O utpatient Diagnostic Center					
Wellness Center at Polytech High School 823 Walnut Shade Road Dover, DE 19901	O utpatient Diagnostic Center					
Wellness Center at Dover High School 1 Pat Lynn Drive Dover, DE 19904	O utpatient Diagnostic Center					
Bayhealth Neurology Dover 540 S Governors Ave Dover, DE 19901	O utpatient Diagnostic Center					
Bayhealth Urology Dover 200 Banning St Suite 350 Dover, DE 19904	O utpatient Diagnostic Center					
Bayhealth General Surgery Dover 819 S Governors Ave Dover, DE 19901	O utpatient Diagnostic Center					
Bayhealth Pain Treatment Center 826 S Governors Ave Dover, DE 19901	O utpatient Diagnostic Center					
Cardiac Diagnostic Ctr Dover 1100 Forest Ave Dover, DE 19904	O utpatient Diagnostic Center					
Cardiac Diagnostic Ctr-Milford 802 N Dupont Hwy Milford, DE 19963	Outpatient Diagnostic Center					

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DLN: 93493133026585

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Schedule I

(Form 990)

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

Open to Public **Inspection** 

► Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Name of the organization

Employer identification number

Bayhealth Medical Center Inc						51-0064318	
<ul> <li>Does the organization mathematical the selection criteria use</li> <li>Describe in Part IV the organization mathematical properties</li> <li>Part II Grants and Other properties</li> </ul>	d to award the grants rganization's procedu her Assistance to	stantiate the amount of t	e of grant funds in the l Organizations in	Jnited States  the United States		ganızatıon answered	<b>▽Yes</b> 「↑ I "Yes" to
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) American Heart Association 7272 Greenville Ave Dallas,TX 75231	13-5613797		30,500	0			Program Support
(2) Delaware Breast Cancer Coalit 111W 11th St Ste 3 Wilmington, DE 19801	52-2045298		6,500	0			Program Support
(3) Delaware Technical Community 100 Campus Dr Dover, DE 19904	51-0246178		21,500	0			Program Support
(4) Downtown Milford 207 S Walnut Str Milford, DE 19963	51-0364402		8,000	0			Program Support
(5) State of Delaware PO Box 637 Dover, DE 19903	51-6000279		400,000	0			State Healthcare Innovation Plan
(6) Wesley College 120 N State Str Dover, DE 19901	51-0064335		250,500	0			Program Support
2 Enter total number of sec	tion 501(c)(3) and go	vernment organizations	listed in the line 1 table	e			0

Enter total number of other organizations listed in the line 1 table.

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.								
(a)Type of grant or assistance	(b)Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance			

Part IV	Supplemental Informa	tion. Provide the info	ormation required in Pa	rt I, line 2, Part III, c	olumn (b), and any other a	ddıtıonal ınformatıon.

Return Reference Explanation

Schedule I (Form 990) 2013

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DLN: 93493133026585

OMB No 1545-0047

### Schedule J

Department of the Treasury

Internal Revenue Service

(Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization Bayhealth Medical Center Inc

**Employer identification number** 

51-0064318

Pa	rt I Questions Regarding Compensation				
				Yes	No
1a	Check the appropriate box(es) if the organization provided a 990, Part VII, Section A, line 1a Complete Part III to pro				
	First-class or charter travel	Housing allowance or residence for personal use			
	Travel for companions	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Health or social club dues or initiation fees			
	✓ Discretionary spending account	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organiza reimbursement or provision of all of the expenses describe		1b	Yes	
2	Did the organization require substantiation prior to reimbur directors, trustees, officers, including the CEO/Executive		2	Yes	
3	Indicate which, if any, of the following the filing organization organization organization organization to establish compensation or a second organization orga	ly Do not check any boxes for methods			
	✓ Compensation committee	Written employment contract			
	✓ Independent compensation consultant	Compensation survey or study			
	Form 990 of other organizations	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VI or a related organization	II, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control payme	ent?	4a		Νo
b	Participate in, or receive payment from, a supplemental no	nqualified retirement plan?	4b	Yes	
C	Participate in, or receive payment from, an equity-based co	ompensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide t	the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must com	nplete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1 compensation contingent on the revenues of	a, did the organization pay or accrue any			
а	The organization?		5a		Νo
b	Any related organization?		5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in Form 990, Part VII, Section A, line 1 compensation contingent on the net earnings of	a, did the organization pay or accrue any			
а	The organization?		6a		Νo
b	Any related organization?		6b		No
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1 payments not described in lines 5 and 6? If "Yes," describ		7	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or	accured pursuant to a contract that was			
	subject to the initial contract exception described in Regul				
	ın Part III		8		Νo
9	If "Yes" to line 8, did the organization also follow the rebut section 53 4958-6(c)?	table presumption procedure described in Regulations	9		No

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of	(F) Compensation
	(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990
See Additional Data Table							

Schedule J (Form 990) 2013

### Part IIII Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
ın regards to selections on 1a	Discretionary Spending AccountUnder terms of their Employment Agreements, certain senior executives participate in a Flexible Benefit Plan They receive a predetermined amount of additional compensation per quarter, which is intended to be used for automobile expenses, estate planning, legal assistance, tuition, supplemental life & disability insurance, or other expenses
not listed above	Non-Fixed PaymentsBonuses paid are based on a number of variables including but not limited to individual goal achievements as well as organization operational achievements. The final determination of the bonus amount is determined and approved by the board as part of the overall compensation review of the officers and key employees.

**Schedule J (Form 990) 2013** 

### **Additional Data**

**Software ID:** 13000170

**Software Version:** 2013v4.0

**EIN:** 51-0064318

Name: Bayhealth Medical Center Inc

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name		(B) Breakdown of	of W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form
		(i) Base Compensation	(ii) Bonus & ıncentıve compensatıon	(iii) O ther compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ
	(ı) (ıı)		91,934	86,746	13,560	13,551	492,864	
Ancillary & Clinical Services	(I) (II)		25,7.5.	2,195	11,364	8,875	222,679	
Chair &COO (	(ı) (ıı)		96,098	14,558	15,300	13,551	. 440,657	
& CFO (	(ı) (ıı)		135,288	24,683	-19,411	7,636	509,109	
	(ı) (ıı)		25,942	2,669	15,300	18,830	323,250	
	(ı) (ıı)		143,989	110,428	15,300	10,620	771,191	
	(ı) (ıı)		396,215	37,988	15,300	18,830	754,443	
	(ı) (ıı)		136,383	24,003	13,691	18,830	888,453	
	(ı) (ıı)		17,500	137,325	15,300	18,830	739,599	
	(I) (II)		66,043	55,366	14,914	18,829	357,670	
	(ı) (ıı)		368,142	69,302	15,300	18,829	765,586	
	(ı) (ıı)		17,126	734	13,166	18,829	243,991	
	(ı) (ıı)		380,045	113,528	15,300	18,830	821,716	
	(ı) (ıı)		15,570	844	12,288	11,213	225,006	
Terry M Murphy Chair & CEO (	(ı) (ıı)	601,099	305,760	30,777	15,300	18,829	971,765	

DLN: 93493133026585

OMB No 1545-0047

2013

Schedule K (Form 990)

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ► Attach to Form 990. ► See separate instructions.

Open to Public **Inspection** 

Department of the Treasury Internal Revenue Service

▶Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

**Employer identification number** 

51-0064318

Name of the organization	
Bayhealth Medical Center I	[ n

#### **Bond Issues** (h) On (i) Pool (g) Defeased behalf of financing (f) Description of purpose (a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued (e) Issue price ıssuer Yes No Yes No Yes Delaware Health Facilities Authority 246388xxx 10-31-2009 138,490,000 Construction Project Х Х Χ Delaware Health Faciliities Replace 2009 B&C A uthority 246388PZ9 10-31-2009 35,600,000 Χ Χ Χ Bonds PNCBank Delaware Health Facilities Replace 2009 B&C Х Authority 246388QA3 10-31-2009 35,600,000 Х Χ Bonds PNCBank

Pa	Part II Proceeds								
		A	В	С	D				
1	A mount of bonds retired								
2	A mount of bonds legally defeased								
3	Total proceeds of issue	136,526,503	37,745,725	37,789,270					
4	Gross proceeds in reserve funds								
5	Capitalized interest from proceeds								
6	Proceeds in refunding escrows	18,320,647	37,431,536	37,475,081					
7	Issuance costs from proceeds	611,817	424,189	424,189					
8	Credit enhancement from proceeds								
9	Working capital expenditures from proceeds								
10	Capital expenditures from proceeds	117,594,038							
11	O ther spent proceeds	18,320,647							
12	O ther unspent proceeds								

13	Year of substantial completion								
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		Х	Х		Х			
15	Were the bonds issued as part of an advance refunding issue?		Х		Х		Х		
16	Has the final allocation of proceeds been made?	Х		Х		Х			
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	Х		Х		Х			
Dar	t IIII Private Rusiness Use								

	•		
Part III	Private	<b>Business</b>	Use

		A		В		C			)
		Yes	Yes No		No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		×		×		×		
2	Are there any lease arrangements that may result in private business use of bond-financed property?		X		X		X		
Fam	Demonstrate Deduction Act Notice and the Instructions for Form 000		N FO10	) ) E			Cal	andula I/ /Fas	000\ 2012

	Trivate business ose (continued)								
		-	<u> </u>	l	В		<u>c</u>		<u> </u>
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use of bond-financed property?		×		Х		Х		
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
С	Are there any research agreements that may result in private business use of bond-financed property?		Х		х		х		
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government								
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government								
6	Total of lines 4 and 5								_
7	Does the bond issue meet the private security or payment test?								
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?								
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of				_				_
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12 and 1 145-2?								
9	Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1 141-12 and 1 145-2?	Х		Х		Х			

Part IV Arbitrage

		Α		В		С		D	
		Yes No Yes No		Yes	No	Yes	No		
1	Has the issuer filed Form 8038-T?		Х		Х		Х		
2	If "No" to line 1, did the following apply?								
а	Rebate not due yet?								
ь	Exception to rebate?								
С	No rebate due?								
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed								
3	Is the bond issue a variable rate issue?								
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		x		X		Х		
ь	Name of provider								
C	Term of hedge								
d	Was the hedge superintegrated?								
е	Was the hedge terminated?								
							Sc	hedule K (Forn	n 990) 2013

Part IV Arbitrage (Continued)
-------------------------------

Return Reference

		Α		В		С		D	
		Yes	Yes No		Yes No		Yes No		No
5a	Were gross proceeds invested in a guaranteed investment contract (GIC)?		Х		X		X		
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6	Were any gross proceeds invested beyond an available temporary period?		Х		Х		х		
7	Has the organization established written procedures to monitor the requirements of section 148?		X		X		×		
		•					•	•	

### Part V Procedures To Undertake Corrective Action

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?

	Α		В		С		D		
	Yes	No	Yes	No	Yes	No	Yes	No	
ſ									
١									
١									

### Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Marain No. Cronec	
Part VI	Schedule K, Part I, Lines AIssue Price - Delaware Health Facilities Authority Bond issue was issued under 24 CUSIP numbers, which are not listed separated on Schedule K, their total was \$138,490,000 Schedule K, Part I, Lines B & CIn June 2012, the Medical Center replaced the 2009B and 2009C bonds with 2012 \$72,250,000 variable rate refunding bonds (Series 2012), that are direct bank purchase bonds with a national bank The services 2012 bonds were used to extinguish the Series 2009B and 2009C bonds CUSIP numbers did not change in this transaction

**Explanation** 

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DLN: 93493133026585

OMB No 1545-0047

2013

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### SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization Bayhealth Medical Center Inc Employer identification number

51-0064318

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 11b Form 990 Review Process	
Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	Bayhealth regularly and consistently monitors and enforces compliance with its conflict of interest policy for all officers and directors. A conflict of interest questionnaire is d istributed to and collected from officers and directors annually. Any potential conflicts of interest are investigated further by Bayhealth's executive team. In the event of an act ual or perceived conflict of interest, subsequent recusal and abstention by the officer or director may be necessary. These and other requirements are monitored, reviewed and resol ved on an on-going basis pursuant to the conflict of interest policy.
Form 990, Part VI, Line 15a Compensation Review & Approval Process - CEO, Top Management	A compensation committee of the Board determines the compensation of the CEO, CFO, COO, an d Chief Medical Officer An independent consultant provides information and recommendation s, using a variety of compensation surveys and studies. Written employment contracts are implemented. The full Board of Directors approves the compensation.
Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees	For officers and key employees other than the CEO, CFO, COO, and Chief Medical Officer ref erred to in the previous question, a variety of techniques are used to determine compensat ion. The Human Resources Department and an independent consultant provide information and recommendations, using a variety of compensation surveys and studies. Written employment contracts are utilized for some positions. The Board of Directors and its compensation committee is kept informed of events.
Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	Form 990 is available on www Guidestar org Form 990-T, governing documents, policies, and financial statements are available upon request
Other Changes In Net Assets Or Fund Balances - Other Increases	Change in Beneficial Interest in Net Assets of BH Foundation = \$3180202
Other Changes In Net Assets Or Fund Balances - Other Increases	Change in Beneficial Interest in Perpetual Trusts = \$531223
Other Changes In Net Assets Or Fund Balances - Other Increases	Change in Fair Value of Interest Rate Sw ap = \$457087
Other Changes In Net Assets Or Fund Balances - Other Decreases	Change in Pension Benefit Obligations = -\$7430550

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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493133026585

2013

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2013

**Employer identification number** 

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990. ► See separate instructions.

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service

Name of the organization Bayhealth Medical Center Inc

(Form 990)

				51-00643	18			
Part I Identification of Disregarded Entities Complete	e if the organization a	answered "Yes" on	ı Form 990, Par	t IV, line 33.				
(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income E	<b>(e)</b> End-of-year assets	Dir	(f) ect controlling entity		
	alla da Canadala (d			. F 000 P.			la a di a a	
Part II Identification of Related Tax-Exempt Organiz or more related tax-exempt organizations during the		ne organization ar	iswered "Yes" o	on Form 990, Pa	art IV, II	ne 34 because it	nad on	ie
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	on Public charity : (if section 501(	status (c)(3))	<b>(f)</b> Direct controlling entity	Section (13) co ent	i 512(b
							Yes	No
(1) Bayhealth Foundation Inc 540 South State Street Dover, DE 19901	Fundraising for Bayhealth Medical Center	DE	501(c)(3)	7	ľ	I/A		No
22-2559843								
							<u> </u>	
							$\perp$	
							1	

Cat No 50135Y

Part III Identification of Related because it had one or more							ation an	swered "Ye	es" on	Form	990, Pari	:IV, I	ıne 34	1	
<b>(a)</b> Name, address, and E related organizatio	EIN of on	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	entity	ct Predomina Iling income(relat		(f) Share of total incom	(g) Share of e end-of-yea assets	(h) Disproprtionate r allocations?		(i) Code V-UB amount in b 20 of Schedule K- (Form 1065	I Gen ox mar par 1	( <b>j)</b> eral or naging tner?	( <b>k</b> Percer owne	ntage
									Yes	No		Yes	No		
Part IV  Identification of Related line 34 because it had one of  (a)  Name, address, and EIN of related organization	Organizations Taxable or more related organizati (b) Primary activity	c as a Corpo	le breign	poration (	t Complet or trust du (d) ect controlling entity	Type (C cor	ne organ the tax y (e) of entity p, S corp, trust)	rear. (f) Share of total income	Share	(g) e of end- year assets	-of- Perce	1) ntage ership	S	(i) Section ! (b)(13 controll entity	3) led ·?
(1) Bayhealth Development Corp	Real Estate	DE		N/A		C Corp	,							Yes	No No
640 South State Street Dover, DE 19901 51-0281107															

Part V	Transactions With Related Organizations Complete if the organization	on answered "Yes" or	n Form 990, Part IV, lır	ne 34,	35b, or 36.			
Note.	. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule						Yes	No
<b>1</b> During t	the tax year, did the orgranization engage in any of the following transactions with one o	or more related organiza	tions listed in Parts II-IV	?				
<b>a</b> Rece	eipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity					1a		No
<b>b</b> Gıft,	grant, or capital contribution to related organization(s)					1b		No
<b>c</b> Gıft,	grant, or capital contribution from related organization(s)					1c	Yes	
<b>d</b> Loan	s or loan guarantees to or for related organization(s)					1d		No
<b>e</b> Loan	s or loan guarantees by related organization(s)					1e		No
<b>f</b> Divid	dends from related organization(s)					1f		No
<b>g</b> Sale	of assets to related organization(s)					1g		No
<b>h</b> Purc	hase of assets from related organization(s)					1h		No
i Excha	ange of assets with related organization(s)					1i		No
<b>j</b> Lease	e of facilities, equipment, or other assets to related organization(s)					1j		No
<b>k</b> Leas	e of facilities, equipment, or other assets from related organization(s)					1k	Yes	
I Perfo	I Performance of services or membership or fundraising solicitations for related organization(s)							No
<b>m</b> Perfo	rmance of services or membership or fundraising solicitations by related organization(s	s)				1m		No
<b>n</b> Sharıı	ng of facilities, equipment, mailing lists, or other assets with related organization(s)					1n		No
<b>o</b> Shar	ring of paid employees with related organization(s)					10		No
<b>p</b> Reim	nbursement paid to related organization(s) for expenses					1р		No
<b>q</b> Reim	nbursement paid by related organization(s) for expenses					1q	Yes	
r Othe	r transfer of cash or property to related organization(s)					1r		No
<b>s</b> Othe	er transfer of cash or property from related organization(s)					1s		No
2 If the	e answer to any of the above is "Yes," see the instructions for information on who must	complete this line, inclu	ding covered relationship	s and t	ransaction thresholds			
	(a)  Name of related organization	<b>(b)</b> Transactior type (a-s)			(d) Method of determining amo	ount i	ınvolved	
(1) Bayhealth	h Foundation Inc	q	508,17	1 FMV				
(2) Bayhealth	h Development Corp	С	1,000,00	0 FMV				
(3) Bayhealth	h Development Corp	k	1,045,80	7 FMV				
(4) Bayhealth	h Development Corp	q	434,02	2 FMV				

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions i													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) all partners section 501(c)(3) anizations?	(f) Share of total Income	(g) Share of end-of-year assets	( <b>h)</b> Disproprtiona allocations <sup>7</sup>	_	(i) Code V <sup>2</sup> UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	_	<b>(k)</b> Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
												1	
													_
			<u> </u>				l					<u> </u>	

Schedule R (Form 990) 2013

### Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

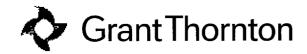
Financial Statements and Report of Independent Certified Public Accountants

Bayhealth Medical Center, Inc.

June 30, 2014 and 2013

# Contents

Report of Independent Certified Public Accountants	Page
	3
Financial statements	
Balance sheets	
Statements of operations and changes in net assets	5
Statements of cash flows	6
Notes to financial statements	7
	,
	8



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#### **Report of Independent Certified Public Accountants**

Board of Directors
Bayhealth Medical Center, Inc.

We have audited the accompanying financial statements of Bayhealth Medical Center, Inc. (the Medical Center), which comprise the balance sheets as of June 30, 2014 and 2013, and the related statements of operations and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bayhealth Medical Center, Inc. as of June 30, 2014 and 2013, and the results of its operations and changes in net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Philadelphia, Pennsylvania

Grant Thomaton LLP

September 24, 2014

### Bayhealth Medical Center, Inc

### BALANCE SHEETS

June 30,

	2014	2013
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 33,404,714	\$ 29,761,191
Assets limited as to use, held by trustees	1,985,529	5,191,212
Patient accounts receivable, less allowance for uncollectibles of	, ,	
\$25,762,400 in 2014 and \$23,546,900 in 2013	62,960,576	59,448,127
Supplies	10,885,178	9,062,729
Prepaid expenses and other assets	7,182,341	6,818,692
1 repaid expenses and said above		
Total current assets	116,418,338	110,281,951
Assets limited as to use		
Internally designated	193,110,336	189,470,681
Held by trustees	13,654,321	12,844,181
	206,764,657	202,314,862
Other investments	329,891,544	226,928,064
	1,343,172	1,422,374
Prepaid expenses and other assets	296,852,389	305,205,720
Property and equipment, net Deferred financing costs, net	2,203,666	2,309,628
Beneficial interest in net assets of Bayhealth Foundation	15,267,536	12,087,334
	6,424,525	5,893,302
Beneficial interest in perpetual trusts	0,424,323	3,073,302
TOTAL	\$ 975,165,827	\$ 866,443,235
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and other accrued expenses	\$ 26,857,548	\$ 22,061,533
Construction and retainage payable	2,203,540	296,597
Accrued salaries, wages and benefits	40,648,006	36,994,863
Current portion of long-term debt	3,684,831	3,560,476
Accrued interest payable	3,226,593	3,246,606
Estimated settlements due to third-party payors	11,435,722	6,168,802
Total current liabilities	88,056,240	72,328,877
Interest rate swap	2,247,886	2,704,973
Accrued postrettrement benefit costs	56,108,744	46,737,670
Estimated professional liability costs	12,329,154	11,543,882
Estimated workers' compensation costs	4,216,354	4,125,743
Long-term debt, net of current portion	199,556,646	203,230,915
Long-term debt, net of current portion		
Total liabilities	362,515,024	340,672,060
NET ASSETS		
Unrestricted	602,059,466	515,580,915
Temporarily restricted	4,166,812	4,296,958
Permanently restricted	6,424,525	5,893,302
Total net assets	612,650,803	525,771,175
TOTAL	\$ 975,165,827	\$ 866,443,235

### Bayhealth Medical Center, Inc

### STATEMENTS OF OPERATIONS AND CHANGES IN NET ASSETS

For the year ended June 30,

	2014	2013
UNRESTRICTED NET ASSETS		
Revenues		
Net patient service revenue Less provision for bad debts	\$ 533,760,054 (40,869,423)	\$ 507,635,497 (36,685,770)
Net patient service revenue less provision for bad debts Other revenue	492,890,631 18,373,064	470,949,727 13,007,216
Total revenues	511,263,695	483,956,943
Expenses		
Salaries and benefits	282,080,177	261,567,476
Supplies and other expenses	156,897,882	146,261,707
Interest	7,813,038	7,963,148
Depreciation and amortization	28,624,619	28,375,464
Total expenses	475,415,716	444,167,795
Operating income	35,847,979	39,789,148
Other income		
Investment return	53,056,755	30,329,211
Change in fair value of interest rate swap	457,087	1,255,357
Change in beneficial interest in net assets of Bayhealth Foundation Other, net	3,147,391 399,889	2,007,864 474,564
Total other income, net	57,061,122	34,066,996
Excess of revenues over expenses	92,909,101	73,856,144
OTHER CHANGES IN UNRESTRICTED NET ASSETS		
Transfers from affiliate - Bayhealth Development Corp.	1,000,000	-
Change in benefit obligations	(7,430,550)	11,980,777
Increase in unrestricted net assets	86,478,551	85,836,921
TEMPORARILY RESTRICTED NET ASSETS		
Other	(162,957)	(8,071)
Change in beneficial interest in net assets of Bayhealth Foundation	32,811	(279,542)
Decrease in temporarily restricted net assets	(130,146)	(287,613)
PERMANENTLY RESTRICTED NET ASSETS		
Change in beneficial interest in perpetual trusts	531,223	126,517
Increase in permanently restricted net assets	531,223	126,517
INCREASE IN NET ASSETS	86,879,628	85,675,825
NET ASSETS, beginning of year	525,771,175	440,095,350
NET ASSETS, end of year	<b>\$</b> 612,650,803	<u>\$ 525,771,175</u>

The accompanying notes are an integral part of these statements

# STATEMENTS OF CASH FLOWS

For the year ended June 30,

	2014	2013
OPERATING ACTIVITIES		
Increase in net assets	\$ 86,879,628	\$ 85,675,825
Adjustments to reconcile increase in net assets to net cash provided by operating activities		
Change in benefit obligations	7,430,550	(11,980,777)
Change in fair value of interest rate swap	(457,087)	(1,255,357)
Net realized and unrealized gains on investments	(44,237,500)	(20,917,758)
Depreciation and amortization	28,624,619	28,375,464
Provision for bad debts	40,869,423	36,685,770
Change in beneficial interest in perpetual trusts	(531,223)	(126,517)
Change in beneficial interest in net assets of Bayhealth Foundation	(3,180,202)	(1,728,322)
Changes in assets and liabilities		
Patient accounts receivable - net	(44,381,872)	(44,646,770)
Supplies	(1,822,449)	(1,695,993)
Prepaid expenses and other assets	(284,447)	816,673
Accounts payable and other accrued expenses	5,149,874	(5,369,216)
Accrued salaries, wages, and benefits	3,503,143	3,306,339
Accrued interest payable	(20,013)	(199,060)
Estimated settlements due to third-party payors	5,266,920	(5,829,109)
Accrued postretirement benefit costs	2,090,524	(1,645,217)
Estimated professional liability costs	460,859	865,646
Estimated workers' compensation costs	61,165	(125,710)
Net cash provided by operating activities before trading securities	85,421,912	60,205,911
Change in investments - trading securities	(64,855,776)	(24,934,634)
Net cash provided by operating activities	20,566,136	35,271,277
INVESTING ACTIVITIES		
Capital expenditures, net	(18,247,821)	(31,358,469)
Change in investments - other than trading securities	4,885,684	(13,500)
Net cash used in investing activities	(13,362,137)	(31,371,969)
FINANCING ACTIVITIES		
Repayment of long-term debt	(3,560,476)	(1,791,883)
Net cash used in financing activities	(3,560,476)	(1,791,883)
NET INCREASE IN CASH AND CASH EQUIVALENTS	3,643,523	2,107,425
CASH AND CASH EQUIVALENTS - beginning of year	29,761,191	27,653,766
CASH AND CASH EQUIVALENTS - end of year	\$ 33,404,714	\$ 29,761,191
SUPPLEMENTAL CASH FLOW INFORMATION Cash paid for interest	\$ 7,833,051	\$ 7,764,088
SUPPLEMENT'AL NONCASH INVESTING ACTIVITIES Increase (decrease) in accrual for the purchase of property and equipment	\$ 1,906,943	\$ (6,118,313)

The accompanying notes are an integral part of these statements.

### **NOTES TO FINANCIAL STATEMENTS**

June 30, 2014 and 2013

## NOTE A - DESCRIPTION OF ORGANIZATION

## Organization

Bayhealth Medical Center, Inc. (the Medical Center) is a not-for-profit, tax-exempt corporation under the control of its parent, Bayhealth, Inc., a not-for-profit Delaware corporation whose primary activities are to provide development and planning support to the Medical Center's two acute care hospitals: Kent General Hospital, Dover, Delaware, and Milford Memorial Hospital, Inc., Milford, Delaware. The Medical Center's primary service area includes Kent and portions of Sussex Counties in Delaware. Other entities affiliated with the Medical Center through common control by Bayhealth, Inc. are Bayhealth Foundation (the Foundation) and Bayhealth Development Corporation.

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 1. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant management estimates and assumptions relate to the determination of allowance for doubtful accounts and contractual allowances for patient accounts receivable, estimated settlements with third-party payors, fair value of the interest rate swap, useful lives of property and equipment, actuarial estimates for the postretirement benefit plans, professional liability and workers' compensation costs and the assets retirement obligation and the reported fair values of certain of the Medical Center's assets and liabilities. Actual results could differ from those estimates.

# 2. Fair Value of Financial Instruments

Financial instruments consist of cash equivalents, patient accounts receivable, investments and assets limited as to use, beneficial interest in perpetual trusts, accounts payable and accrued expenses, an interest rate swap agreement and long-term debt. The carrying amounts reported in the balance sheets for cash equivalents, patient accounts receivable, investments and assets limited as to use, beneficial interest in perpetual trusts, accounts payable and accrued expenses and the interest rate swap agreement approximate fair value. Management's estimate of the fair value of other financial instruments is described elsewhere in the notes to the financial statements.

## 3. Cash and Cash Equivalents

Cash and cash equivalents include short-term investments purchased with original maturities of three months or less and are stated at fair value.

The Medical Center routinely invests its surplus funds in repurchase agreements and money market funds. These funds generally are collateralized by, or invested in, highly liquid U.S. Government and agency obligations.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## 4. Allowance for Doubtful Accounts

The Medical Center provides an allowance for doubtful accounts for estimated losses resulting from the unwillingness or inability of patients to make payments for services. The allowance is determined by analyzing specific accounts and historical data and trends. Patient accounts receivable are charged off against the allowance for doubtful accounts when management determines that recovery is unlikely and the Medical Center ceases collection efforts.

In evaluating the collectability of accounts receivable, the Medical Center analyzes its past history and identifies trends for each of its major payor sources of revenue to estimate the appropriate allowance for doubtful accounts and provision for bad debts. Management reviews data about these major payor sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts. For receivables associated with services provided to patients who have third-party coverage, the Medical Center analyzes contractually due amounts and provides an allowance for doubtful accounts and a provision for bad debts, if necessary (for example, for expected uncollectible deductibles and copayments on accounts for which the third-party payor has not yet paid). For receivables associated with self-pay patients, the Medical Center records a significant provision for bad debts on the basis of its past experience, which indicates that many patients are unable or unwilling to pay the portion of their bill for which they are financially responsible. The difference between the billed rates and the amounts actually collected after all reasonable internal collection efforts have been exhausted is charged off against the allowance for doubtful accounts. The Medical Center in 2014 experienced an approximately 9% increase in the allowance for doubtful accounts, due to changes in payor mix and collection experience.

# 5. Supplies

Supplies are stated at the lower of cost or market. Cost is determined by using the first-in, first-out method of accounting.

## 6. Investments and Assets Limited as to Use

Investments in debt and equity securities are measured at fair value based on quoted market prices, if available, or estimated quoted market prices for similar securities. A limited partnership prior to liquidation in 2014 was carried at its net asset value per share, as a practical expedient, as provided by the investment managers. The limited partnership was an alternative investment, in which the underlying investments are in limited partnerships, limited liability companies, offshore corporations and other foreign investment vehicles, private equity funds, real estate funds and direct investments in marketable securities and derivative instruments. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed. The Medical Center's investments are designated as trading securities, except for assets limited as to use under bond indentures - held by trustee, which are considered other-than-trading securities.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

# NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Investment income includes dividend and interest income; realized gains and losses and unrealized gains and losses on trading securities are included in other income as a component of excess of revenues over expenses unless such earnings are subject to donor-imposed restrictions; and unrealized gains and losses on other-than-trading securities are recorded as other changes in unrestricted net assets. Realized gains and losses for all investments are determined by the average cost method.

Assets limited as to use include internally designated assets set aside by the Board of Directors (the Board) for future capital improvements, over which the Board retains control and may at its discretion subsequently use for other purposes, assets held by trustees under bond indenture agreements and assets held by a trustee under a malpractice funding arrangement. Amounts required to meet current liabilities have been classified as current assets in the accompanying balance sheets.

Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the financial statements.

## 7. Beneficial Interest in Perpetual Trusts

The Medical Center is an irrevocable income beneficiary of certain perpetual trusts administered by independent trustees. Because the trusts are perpetual and the original corpus cannot be violated, these funds are reported at fair value based on the Medical Center's interest in the trusts, as permanently restricted net assets.

## 8. Property and Equipment

Property and equipment acquisitions are recorded at cost. Donated assets are recorded at their fair value at the date of donation. Depreciation is provided over the estimated useful life of each class of depreciable assets and is computed using the straight-line method. Equipment under capital lease is amortized by the straight-line method over the shorter of the lease term or the estimated useful life of the equipment. Such amortization is included in depreciation and amortization in the financial statements. Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets.

Expenditures for renewals and improvements are charged to the property accounts. Replacements, maintenance and repairs that do not improve or extend the life of the respective assets are expensed when incurred. The Medical Center removes the cost and the related accumulated depreciation from the accounts for assets sold or retired, and resulting gains or losses are included in the accompanying statements of operations and changes in net assets.

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Gifts of long-lived assets such as land, building or equipment are reported as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and unspent gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

## 9. Deferred Financing Costs

Deferred financing costs are amortized over the life of the related bond issue. The accumulated amortization totaled \$496,048 and \$390,086 at June 30, 2014 and 2013, respectively.

### 10. Derivative Financial Instruments

The Medical Center recognizes its derivative financial instrument in the balance sheets at fair value. Management has determined that the interest rate swap agreement does not qualify as a hedge for financial reporting purposes. Consequently, the change in the fair value of the Medical Center's interest rate swap agreement is included in other income as a component of excess of revenues over expenses in the statements of operations and changes in net assets.

The interest rate swap agreement is used by the Medical Center to manage interest rate exposures and to hedge the changes in cash flows on variable rate revenue bonds. Derivative financial instruments involve, to a varying degree, elements of market and credit risk. The market risk associated with these instruments resulting from interest rate movements is expected to offset the market risk of the liability being hedged.

## 11. Estimated Professional Liability Costs

The reserve for estimated medical malpractice claims includes estimates of the ultimate costs for both reported claims and claims incurred but not reported.

## 12. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those whose use by the Medical Center has been limited by donors to a specific time period or purpose and amounted to \$848,105 and \$1,011,063 as of June 30, 2014 and 2013, respectively. In addition, a portion of the beneficial interest in the net assets of Bayhealth Foundation is included in temporarily restricted net assets based on the donors' intention. The temporarily restricted net assets are primarily restricted for capital acquisitions.

Permanently restricted net assets represent the Medical Center's beneficial interest in perpetual trusts. Income received from these trusts is unrestricted.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

# NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

# 13. Excess of Revenues over Expenses

The statements of operations and changes in net assets include the excess of revenues over expenses. Changes in unrestricted net assets that are excluded from the excess of revenues over expenses, consistent with industry practice, are permanent transfers with affiliates and changes in benefit obligations.

## 14. Donor-Restricted Gifts

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received, which is then treated as cost. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires - that is, when a stipulated time restriction ends or purpose restriction is accomplished - temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statements of operations and changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions, including amounts received and held by Bayhealth Foundation for the benefit of the Medical Center in the accompanying financial statements.

## 15. Net Patient Service Revenue

The Medical Center has agreements with third-party payors that provide for payments to the Medical Center at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including estimated retroactive adjustments due to future audits, reviews and investigations. Retroactive adjustments are considered in the recognition of revenue on an estimated basis in the period the related services are rendered, and such amounts are adjusted in future periods as adjustments become known or as years are no longer subject to such audits, reviews, or investigations.

#### 16. Electronic Health Records Incentives

The American Recovery and Reinvestment Act of 2009 provides for Medicare and Medicaid incentive payments for eligible hospitals and professionals that implement and achieve meaningful use of certified electronic health record (EHR) technology. For Medicare and Medicaid EHR incentive payments, the Medical Center utilizes a grant accounting model to recognize revenue. Under this accounting policy, EHR incentive payments are recognized as revenue when attestation that the EHR meaningful use criteria for the required period of time is demonstrated. Accordingly, the Medical Center recognized approximately \$5,135,570 and \$1,517,940 of EHR revenue for the years ended June 30, 2014 and 2013, respectively. These amounts are included in other revenue on the statements of operations and changes in net assets.

The Medical Center's attestation of compliance with the meaningful use criteria is subject to audit by the federal government or its designee. Additionally, Medicare EHR incentive payments received are subject to retrospective adjustment.

## **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

June 30, 2014 and 2013

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## 17. Charity Care and Community Service

The Medical Center provides services to patients who meet the criteria of its charity service policy without charge or at amounts less than its established rates. Criteria for charity care include the patient's family income and net worth. Because the Medical Center does not pursue collection of amounts determined to qualify as charity care, they are not reported as net revenue.

The Medical Center maintains records to identify and monitor the level of charity care and community service it provides. These records include the amount of charges foregone based on established rates for services and supplies furnished under its charity care and community service policies and the number of patients receiving services under these policies. The Medical Center provided approximately \$7,690,000 and \$9,062,000 for the years ended June 30, 2014 and 2013, respectively, of charity care at full cost including direct and indirect costs, based on the actual charity population using a cost accounting system.

Additionally, the Medical Center provides a wide range of community services to the general public. These include but are not limited to the following: free health screenings for breast cancer, prostate cancer, skin cancer, diabetes, high blood pressure, high blood cholesterol, hearing loss and glaucoma; free educational programs on a variety of health care topics; health fairs and demonstrations; and networking and coordination of services for the needy, elderly, and disabled. These community services are offered at the Medical Center and at schools, businesses, and other locations throughout the Medical Center's service area.

The Medical Center also participates in the Medicaid program, which makes payment for services provided to financially needy patients at rates which are less than the established charges for such services.

### 18. Tax Status

The Medical Center is a Delaware nonprofit corporation and is exempt from federal income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code.

The Medical Center follows the accounting guidance for uncertainties in income tax positions which requires that a tax position be recognized or derecognized based on a "more likely than not" threshold. This applies to positions taken or expected to be taken in a tax return. The Medical Center does not believe its financial statements include any material uncertain tax positions. At June 30, 2014, the Medical Center's tax years ended June 30, 2011 through 2013 for the federal tax jurisdiction remain open.

### 19. Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements. These reclassifications had no impact on total assets, total liabilities, and net assets or excess of revenues over expenses previously reported.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

#### NOTE C - NET PATIENT SERVICE REVENUE

The Medical Center has agreements with third-party payors that provide for payments to the Medical Center at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Medicare and Medicaid - Inpatient acute care services provided to Medicare and Medicaid program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. The Medical Center is reimbursed for certain cost-reimbursable items at a tentative rate, with final settlement determined after submission of annual cost reports by the Medical Center and audits thereof by Medicare. Medicare reimburses for most outpatient services on the Outpatient Prospective Payment System (OPPS). Medicaid outpatient services are paid based on a fee schedule. The Medical Center's Medicare cost reports have been audited and finalized by the Medicare fiscal intermediary through June 30, 2005.

Blue Cross of Delaware - Inpatient and outpatient services rendered to Blue Cross subscribers are reimbursed primarily on a discount from established charge basis.

Net revenue from the Medicare and Medicaid programs accounted for approximately 23% and 15%, and 27% and 17%, respectively, of the Medical Center's net patient service revenue for the years ended June 30, 2014 and 2013, respectively. Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. For the years ended June 30, 2014 and 2013, net patient service revenue reflects a net increase of approximately \$457,000 and \$6,127,500, respectively, due to final settlements or estimate changes.

The Medical Center has also entered into payment agreements with certain commercial insurance carriers, HMOs, and preferred provider organizations. The basis for payment to the Medical Center under these agreements is primarily on a discount from established charges basis but also includes prospectively determined daily rates and prospectively determined fee schedules.

For uninsured patients who do not qualify for charity care, the Medical Center recognizes revenue based on established rates, subject to certain discounts as determined by the Medical Center. An estimated provision for bad debts is recorded that results in net patient service revenue being reported at the net amount expected to be received. The Medical Center has determined that patient service revenue is primarily recorded prior to assessing the patient's ability to pay, and as such, the entire provision for bad debts related to patient revenue is recorded as a deduction from patient service revenue in the accompanying statements of operations and changes in net assets.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

## NOTE C - NET PATIENT SERVICE REVENUE - Continued

Patient service revenue for the years ended June 30, 2014 and 2013, net of contractual allowances and discounts (but before the provision for bad debts), recognized in the period from these major payor sources based on primary insurance designation, is as follows:

	Third-Party	Total	
	Payors	Self-Pay	All Payors
<u>2014 and 2013</u>			
Patient service revenue (net of contractual			
allowances and discounts)	90%	10%	100%

Deductibles and copayments under third-party payment programs within the third-party payor amount above are patients' responsibility, and the Medical Center considers these amounts in its determination of the provision for bad debts based on collection experience.

## NOTE D - ASSETS LIMITED AS TO USE AND OTHER INVESTMENTS

## Assets Limited as to Use

As of June 30, assets limited as to use consisted of the following:

	2014	2013
Internally designated		
Cash and cash equivalents	\$ 8,112,230	\$ 20,077,333
Government securities and corporate bonds	67,212,872	98,867,883
Equity securities	117,381,281	69,633,802
Accrued interest receivable	403,953	<u>891,663</u>
	\$ <u>193,110,336</u>	\$ <u>189,470,681</u>
Held by trustees		
Under bond indenture agreements		
Cash and cash equivalents	\$ <u>51,147</u>	\$ <u>4,936,831</u>
Under malpractice funding arrangement		
Cash and cash equivalents	1,620,017	568,746
Government securities and corporate bonds	6,091,459	6,016,669
Equity securities	<u>7,877,227</u>	6,513,147
	<u>15,588,703</u>	13,098,562
Total held by trustees	15,639,850	18,035,393
Less amounts required for current liabilities	(1,985,529)	(5,191,212)
	\$ <u>13,654,321</u>	\$ <u>12,844,181</u>

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

## NOTE D - ASSETS LIMITED AS TO USE AND OTHER INVESTMENTS - Continued

## Other Investments

Other investments at June 30 consisted of:

	2014	2013
Cash and cash equivalents	\$ 62,009,843	\$ 9,137,750
Government securities and corporate bonds	31,002,067	36,314,550
Equity securities	236,611,268	177,012,864
Alternative investments	-	4,459,819
Accrued interest receivable	268,366	3,081
	\$ <u>329,891,544</u>	\$ <u>226,928,064</u>

### **Investment Return**

The following schedule summarizes the Medical Center's investment return on assets limited as to use and other investments in other income on the statements of operations and changes in net assets for the years ended June 30:

	_	2014	_	2013
Investment return				
Interest and dividend income	\$	8,819,255	\$	9,411,453
Net realized gains on sales of securities		12,631,079		3,790,122
Change in net unrealized gains and losses on trading securities	_	31,606,421	_	17,127,636
	\$5	<u>53,056,755</u>	\$_	<u>30,329,211</u>

# NOTE E - PROPERTY AND EQUIPMENT

Property and equipment at June 30 consisted of

	Estimated useful lives	2014	2013
Land		\$ 12,864,962	\$ 12,489,962
Land improvements	2 to 25 years	3,438,928	3,347,445
Buildings and improvements	5 to 40 years	261,060,848	259,768,636
Major movable and fixed equipment	3 to 20 years	255,414,993	244,809,833
Construction in progress		8,814,037	<u>3,444,665</u>
		541,593,768	523,860,541
Less accumulated depreciation and amortization		(244,741,379)	(218,654,821)
		\$ <u>296,852,389</u>	\$ <u>305,205,720</u>

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

## NOTE E - PROPERTY AND EQUIPMENT - Continued

Depreciation and amortization expense for the years ended June 30, 2014 and 2013 totaled \$28,508,095 and \$28,349,404, respectively.

The net amount of assets under capital leases included in major movable and fixed equipment amounted to \$372,905 and \$551,900 at June 30, 2014 and 2013, respectively.

The Medical Center has commitments related to construction and renovation projects for approximately \$13,000,000 as of June 30, 2014.

### NOTE F - LONG-TERM DEBT

Long-term debt as of June 30, consisted of:

	2014	2013
Project Revenue Bonds, Series 2009A, net of unamortized discount of		
\$682,084 and \$692,646 at June 30, 2014 and 2013, respectively, and		
interest rates ranging from 2.60% to 5.00%	\$ 133,277,916	\$ 134,947,354
Variable Rate Refunding Revenue Bonds, Series 2012, variable rate of		
interest, 0.71% and 0.74% at June 30, 2014 and 2013, respectively	69,490,000	71,200,000
Capital leases at various interest rates	<u>473,561</u>	644,037
	203,241,477	206,791,391
Less current portion	(3,684,831)	(3,560,476)
-	. ,	·
	\$ <u>199,556,646</u>	\$ <u>203,230,915</u>

#### Fair Value

The Medical Center uses quoted market prices in estimating the fair value of the revenue bonds. The fair value of the Medical Center's long-term debt, excluding capital leases, was \$209,176,000 and \$207,900,000 at June 30, 2014 and 2013, respectively.

### **Bonds**

#### Series 2009A Bonds

In October 2009, the Medical Center entered into a financing arrangement with the Delaware Health Facilities Authority (the Authority) to issue \$138,490,000 Revenue Bonds, Bayhealth Medical Center Project, Series 2009A (Series 2009A). The Series 2009A bonds proceeds were used to extinguish the Series 1999 bonds and finance construction projects and renovations to the Medical Center.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

## NOTE F - LONG-TERM DEBT - Continued

The Series 2009A bonds include serial bonds bearing interest at rates ranging from 2.60% to 4.30%, with maturities annually on July 1 through 2024, with principal payment ranging from \$250,000 to \$2,515,000. Term bonds, bearing interest at rates ranging from 4.50% to 5.00%, with maturities occurring on July 1, 2026 through July 1, 2044, are subject to mandatory sinking fund (principal) payments beginning July 1, 2025, ranging from \$2,625,000 to \$12,215,000 as set forth in the bond indenture agreements. The Series 2009A interest is payable semiannually on each January 1 and July 1.

### Series 2012 Bonds

In June 2012, the Medical Center replaced the \$37,865,000 Variable Rate Refunding Revenue Bonds, Bayhealth Medical Center Project, Series 2009B (Series 2009B); and \$37,865,000 Variable Rate Refunding Revenue Bonds, Bayhealth Medical Center Project, Series 2009C (Series 2009C) with Series 2012 \$72,250,000 Variable Rate Refunding Bonds (Series 2012), that are Direct Bank Purchase Bonds with a national bank.

The Series 2012 bonds have annual sinking fund (principal) payments on July 1 through 2039 ranging from \$1,710,000 to \$3,835,000 and bear interest based on a daily LIBOR rate (as defined), payable monthly until July 1, 2019, at which time the Direct Bank Purchase Agreement expires and can either be extended or the bonds may be repurchased by the Medical Center.

Under the terms of the Loan Agreement, the Medical Center has granted the Authority a mortgage lien on certain Medical Center facilities and has pledged its gross revenues, to the extent permitted by law, to the Authority. The Loan Agreement requires the Medical Center to maintain certain financial covenants, including a debt service coverage ratio and days cash on hand, as defined.

As of June 30, 2014, the principal payments on the Medical Center's long-term debt are as follows:

2015	\$	3,684,831
2016		3,580,000
2017		3,685,000
2018		3,810,000
2019		4,025,000
Thereafter	<u>_1</u>	<u>85,138,730</u>

\$ 203,923,561

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

## NOTE F - LONG-TERM DEBT - Continued

# Interest Rate Swap

The Medical Center entered into an interest rate swap agreement in April 2003 to manage its exposure to fluctuations in interest rates relating to the Series 2003 bonds. The interest rate swap does not qualify for hedge accounting. The Series 2003 bonds were extinguished in October 2009; however, the interest rate swap agreement remains in place. The notional amount declines annually until the termination of the agreement on July 1, 2023. As of June 30, 2014 and 2013, the notional amount was \$20,615,000 and \$22,785,000, respectively. Under the agreement, the Medical Center receives a floating rate based on 68% of the 30-day U.S. dollar LIBOR rate and pays a fixed rate of 3.53% each month. The Medical Center recorded a noncash gain on the fair value of the swap of \$457,087 and \$1,255,357 for the years ended June 30, 2014 and 2013, respectively, with such amounts recorded as other income in the accompanying statements of operations and changes in net assets. The Medical Center has recorded the fair value of the interest rate swap as a liability of \$2,247,886 and \$2,704,973 at June 30, 2014 and 2013, respectively.

The Medical Center has established policies and procedures to limit the potential for counterparty credit risk, including establishing limits for credit exposure and continually assessing the creditworthiness of counterparties. As a matter of practice, the Medical Center will enter into transactions only with counterparties whose obligations are rated "A-" or above as rated by Standard & Poor's, or "A3" or above as rated by Moody's.

The Medical Center's exposure to credit risk, associated with its derivative financial instruments, is measured on an individual counterparty basis, as well as by groups of counterparties that share similar attributes. As of June 30, 2014, the Medical Center was not exposed to any risk of loss.

### NOTE G - POSTRETIREMENT BENEFIT PLANS

The Medical Center sponsors a noncontributory defined benefit pension plan (Pension Plan), covering substantially all employees, which was frozen for all participants effective January 1, 2008, except those whose age and years of vesting service total 65 or more as of December 31, 2007. These grandfathered participants will continue to add to the Pension Plan benefits in the future based on current plan provisions. For all other employees, Pension Plan benefits will not increase after December 31, 2007. Effective January 1, 2008, employees who are not grandfathered in the Pension Plan benefits will be eligible to receive a 3% annual retirement saving contribution and an improved matching contribution of 50% up to the first 6% of eligible compensation for the Bayhealth Medical Center, Inc. 401(k) Savings Plan. The Medical Center's policy is to fund benefit costs accrued subject to limitations under the Employee Retirement Income Security Act of 1974. The actuarial cost method used to compute funding levels is the Projected Unit Credit Method.

In addition, the Medical Center provides certain reimbursement for health care benefits for eligible retirees (Other benefits). Certain employees who retire at age 65, or at age 55 with 10 consecutive years of service, and who are insured under the Medical Center's health insurance plan while an active employee, are eligible for coverage. Effective June 30, 2012, the Medical Center revised its assumption related to the percentage of future retirees that elect coverage and continue to elect coverage post-age 65 based on the updated historical experience. Effective January 1, 2013, the other benefits plan was amended to exclude all new hires, including rehires.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

# NOTE G - POSTRETIREMENT BENEFIT PLANS - Continued

The following table summarizes information about the benefit plans:

	Pension		Other benefits		
			e 30		
	2014	2013	2014	2013	
Accumulated benefit obligation	\$ <u>188,219,138</u>	\$ <u>160,731,516</u>	N/A	N/A	
Change in benefit obligation Benefit obligation at beginning of year Service cost	\$ 165,108,675 2,234,152	\$ 166,248,732 2,229,927	\$ 12,181,276 499,003	\$ 12,494,862 539,663	
Interest cost Plan amendments	8,212,109 -	7,748,463 -	540,750 -	475,470 (1,242,728)	
Actuarial (gain) loss	22,994,799	(6,028,998)	1,291,157	624,736	
Benefits paid	(5,621,065)	(5,089,449)	(859,839)	<u>(710,727)</u>	
Benefit obligation at end of year	<u>192,928,670</u>	<u>165,108,675</u>	13,652,347	12,181,276	
Change in plan assets Fair value of the plan assets at					
beginning of year	129,752,281	117,579,930		_	
Actual return on plan assets	21,641,057	9,156,688	_	_	
Contributions by the Medical Center	3,750,000	8,105,112	859,839	710,727	
Benefits paid	(5,621,065)	(5,089,449)	(859,839)	(710,727)	
Fair value of the plan assets at	//	/			
end of year	149,522,273	129,752,281		<u> </u>	
Funded status at year end	\$ <u>(43,406,397)</u>	\$ <u>(35,356,394</u> )	\$ <u>(13,652,347</u> )	\$ <u>(12,181,276</u> )	
Net amounts recognized in the balance sheets consist of Current liabilities, as accrued salaries,					
wages and benefits	\$ -	\$ -	\$ (950,000)	\$ (800,000)	
Noncurrent liabilities	_(43,406,397)	(35,356,394)	(12,702,347)	(11,381,276)	
Accrued retirement benefits	\$ <u>(43,406,397</u> )	\$ <u>(35,356,394</u> )	\$ <u>(13,652,347)</u>	\$ <u>(12,181,276)</u>	
Amounts recognized in unrestricted net assets but not yet recognized in net periodic benefit costs consist of					
Net actuarial loss	\$ 62,827,922	\$ 56,760,389	\$ 1,714,834	\$ 423,676	
Prior service cost (credit)	<u>25,748</u>	43,098	(1,086,581)	(1,175,790)	
	\$ <u>62,853,670</u>	\$ <u>56,803,487</u>	\$ 628,253	\$ <u>(752,114</u> )	
	(Continued)				

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

NOTE G - POSTRETIREMENT BENEFIT PLANS - Continued

	Pension benefits			<u>efits</u>	Other benefits			
	June 30							
		2014		2013		2014		2013
Components of net periodic benefit cost								
Service cost	\$	2,234,152	\$	2,229,927	\$	499,003	\$	539,633
Interest cost		8,212,109		7,748,463		540,750		475,470
Expected return on plan assets		(9,180,996)		(8,528,542)		_		-
Amortization of prior service cost		,						
(credit)		17,350		17,350		(89,210)		(66,908)
Amortization of actuarial loss	_	4,467,205	_	4,755,229	_		_	
		5,749,820		6,222,427		950,543		948,195
Other changes in benefit obligations recognized in other changes in unrestricted net assets								
Prior service (credit) cost		(17,350)		(17,350)		89,210		(1,175,790)
Net loss (gain)	_	6,067,533	_	(11,412,373)		1,291,157		624,736
<i>y</i>	_	6,050,183	_	(11,429,723)	_	1,380,367	_	(551,054)
Total recognized in net benefit cost and other changes in unrestricted net assets	\$_	11,800,003	\$_	(5,207,296)	\$	2,330,910	\$_	397,141

At June 30, 2014, the expected estimated amount from unrestricted net assets into net periodic benefit cost for the next year is:

			Pension benefits	Other benefits
Net actuarial loss			\$ 4,924,780	\$ 27,680
Prior service cost (credit)			<u>17,350</u>	<u>(89,210</u> )
			\$ <u>4,942,130</u>	\$(61,530)
	Pension	benefits	Other 1	benefits
		Jui	ne 30	
	2014	2013	2014	2013
Weighted-average assumptions used to determine benefit obligations were				
Discount rate	4.46%	5.07%	4.08%	4.59%
Rate of compensation increase	3.00%	3.00%	N/A	N/A
Measurement date	June 30	June 30	June 30	June 30
	(Continued)			

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

NOTE G - POSTRETIREMENT BENEFIT PLANS - Continued

_	Pension benefits		Other b	<u>benefits</u>	
_	June 30				
-	2014	2013	2014	2013	
Weighted-average assumptions used to determine net periodic benefit costs were					
Discount rate	5.07%	4.70%	4.59%	4.46%	
Expected long-term return on plan					
assets	7.25%	7.25%	N/A	N/A	
Rate of compensation increase	3.00%	4.59%	N/A	N/A	

The expected long-term rate of return on Pension benefits' total assets is developed based on applying historical average total returns by asset class to the Pension benefits' current asset allocation.

The current health care cost trend rates used to measure the future benefits under the postretirement health care plans are, (1) 8% for pre-65 year old retirees, decreasing to 5% by 2021 and remaining at that level thereafter; and (2) 7.6% for retirees age 65 and older, decreasing to 5% by 2019 and remaining at that level thereafter. A one percentage-point change in assumed health care cost trend rates would have the following effects on the year ended June 30, 2014:

	1%	o increase	<u>1%</u>	(decrease)
The second of th				
Incremental effect on total service and interest cost components of benefit cost	\$	50,786	\$	(44,089)
Incremental effect on postretirement benefit obligation	\$	460,694	\$	(412,039)

The Pension benefits' weighted average asset allocation as of the measurement dates of June 30, 2014 and 2013, by asset category, follows:

	2014	2013
Asset category		
Cash and cash equivalents	4%	7%
Fixed income	43	34
Equity securities	_53	_ 59
Total	<u>100</u> %	<u>100</u> %

The target asset allocation is 60% in equity securities, 35% in fixed income and 5% in cash and cash equivalents.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

#### NOTE G - POSTRETTREMENT BENEFIT PLANS - Continued

## Fair Value of the Plan Assets

The following fair value hierarchy table presents information about each major category of the Pension benefits' financial assets measured at fair value using the market approach on a recurring basis as of June 30, 2014 and 2013:

	Fair value measurement at report date using			
2014		Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Cash and cash equivalents Fixed income (a) Equity securities (b)	64,114,738 <u>78,670,750</u>	\$ 6,736,785 - - - - - - - - - - - - - - - - - - -	\$ - 64,114,738	\$ 
<u>2013</u>	<u>\$ 149,522,273</u>	\$ <u>85,407,535</u>	\$ <u>64,114,738</u>	\$ <u>-</u>
Cash and cash equivalents Fixed income (a) Equity securities (b)	\$ 8,144,597 44,481,848 _77,125,836	\$ 8,144,597 - 	\$	\$ - -
	\$ <u>129,752,281</u>	\$ <u>85,270,433</u>	\$ <u>44,481,848</u>	\$

<sup>(</sup>a) Comprised of investment grade bonds of U.S. issuers from various industries and a commingled trust fund.

## Investment Strategies

The funding obligations of the Pension benefits are long-term in nature; consequently, the investment of the Pension benefits' assets should have a long-term focus. The Pension benefits' assets are invested in accordance with sound investment practices that emphasize long-term fundamentals. The investment objectives for the plan's assets are:

- To achieve a positive rate of return over the long term that significantly contributes to meeting the Pension benefits' obligations, including actuarial interest and benefit payment obligations;
- To earn long-term returns that keep pace with or exceed the long-run inflation rate;

<sup>(</sup>b) Comprised of mutual funds investing in at least 90% of assets in common stock of companies with large market capitalizations similar to companies in the Standard & Poor's (S&P) 500 Index.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

### NOTE G - POSTRETIREMENT BENEFIT PLANS - Continued

- To diversify the Pension benefits' assets in order to reduce the risk of wide swings in market value from year to year, or of incurring large losses; and
- To achieve investment results over the long term that compare favorably with those of other benefit plans and of appropriate market indices.

It is expected that these objectives can be obtained through a well-diversified portfolio structure in a manner consistent with this investment policy.

#### Cash Flows

The Medical Center expects to contribute \$3,750,000 to Pension benefits and \$950,000 to the other benefits plan for the year ending June 30, 2015. The following benefit payments, which reflect expected future service, as appropriate, are expected to be made in future years:

Year ending June 30,	Pens bene		Other benefits	
2015	\$ 5,90	00,000 \$ 95	50,000	
2016	7,20	00,000 92	20,000	
2017	8,00	00,000 97	70,000	
2018	8,60	00,000 1,11	10,000	
2019	9,2	00,000 1,07	70,000	
2020-2024	54,9	00,000 5,26	50,000	

The Medical Center also offers a defined contribution savings plan to all full-time and part-time employees of the Medical Center. The Medical Center matches participant contributions for active participants as of December 31 that have completed at least 1,000 hours of service during the calendar year. The match is 50% of the first 4% of compensation. Effective on January 1, 2008, grandfathered participants will continue to receive a match of 50% of the first 4% of compensation, and for non-grandfathered participants, 50% of the first 6% of compensation. Additionally, non-grandfathered participants also receive a 3% contribution of compensation. The Medical Center's contribution expense for the years ended June 30, 2014 and 2013 was \$7,707,912 and \$7,418,306, respectively.

## NOTE H - ESTIMATED PROFESSIONAL LIABILITY COSTS

The Medical Center maintains medical malpractice insurance coverage under an annual claims-made policy with a deductible amount of \$3,000,000 on a per-claim basis and \$9,000,000 in the aggregate. The Medical Center provides for estimated losses which have been reported and losses which have been incurred but not reported. At June 30, 2014 and 2013, the malpractice claims liability totaled \$13,990,270 and \$13,529,411, respectively, including the estimated current portion of this liability, totaling \$1,661,116 and \$1,985,529, reported in accounts payable and other accrued expenses. There is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

#### NOTE I - COMMITMENTS AND CONTINGENCIES

## Litigation

The Medical Center is involved in litigation and regulatory investigations arising in the course of business. After consultation with legal counsel, management estimates that these matters will be resolved without a material adverse effect on the Medical Center's financial position or results of operations.

## Operating Leases

The Medical Center leases equipment through lease agreements expiring on various dates through August 2023. Certain of these leases contain options to extend the lease terms. Lease expense for the years ended June 30, 2014 and 2013 was \$3,178,471 and \$2,368,485, respectively. Future minimum lease payments are as follows for the years ending June 30:

2015	\$ 2,423,547
2016	2,083,428
2017	1,697,014
2018	1,127,069
2019	336,133
Thereafter	953,888

# NOTE J - CONCENTRATIONS OF CREDIT RISK

The Medical Center grants credit without collateral to patients, most of whom are local residents and are insured under third-party agreements. The mix of net accounts receivable from patients and third-party payors at June 30, 2014 and 2013 was as follows:

	2014	2013
Medicare	20%	21%
Blue Cross	18	20
Medicaid	14	14
Managed care	13	12
Self-pay	16	14
Workers' compensation	8	7
Other	<u>11</u>	_12
Total	100%	<u>100</u> %

In addition, the Medical Center invests its cash and cash equivalents primarily with banks and financial institutions. These deposits may be in excess of federally insured limits. Management believes that the credit risk related to these deposits is minimal.

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

# NOTE K - FUNCTIONAL EXPENSES

The Medical Center provides general health care services to residents within its geographic location. Expenses related to providing these services for the years ended June 30, 2014 and 2013 are as follows:

	2014	2013
Healthcare services General and administrative services	\$ 330,484,395 	\$ 312,734,437 131,433,358
	\$ <u>475,415,716</u>	\$ <u>444,167,795</u>

### NOTE L - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Medical Center measures fair value as the price that would be received to sell an asset or paid to transfer a liability (the exit price) in an orderly transaction between market participants at the measurement date. The accounting guidance outlines a valuation framework and creates a fair value hierarchy in order to increase the consistency and comparability of fair value measurements and the related disclosures.

The fair value hierarchy is broken down into three levels based on the source of inputs: Level 1 - defined as observable inputs such as quoted prices in active markets; Level 2 - defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3 - defined as unobservable inputs in which little or no market data exists, therefore, requiring an entity to develop its own assumptions.

In determining fair value, the Medical Center uses the market approach, which utilizes prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

In determining fair value, the Medical Center uses quoted prices and observable inputs. Observable inputs are inputs that market participants would use in pricing the assets or liabilities based on market data obtained from sources independent of the Medical Center. The fair values of the perpetual trusts were based on the Medical Center's beneficial interest in the investments held in the trusts which are measured at fair value.

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2014 and 2013

## NOTE L - FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

Financial assets and liabilities carried at fair value are classified in the table below:

	June 30, 2014			
	Level 1	Level 2	Level 3	<u>Total</u>
Assets Cash and cash equivalents Equity securities Government securities and	\$ 105,197,951 361,869,776	\$	\$ -	\$ 105,197,951 361,869,776
corporate bonds Beneficial interest in perpetual trusts		104,306,398	6,424,5 <u>25</u>	104,306,398 <u>6,424,525</u>
Total assets	\$ <u>467,067,727</u>	<u>\$ 104,306,398</u>	\$ <u>6,424,525</u>	\$ <u>577,798,650</u>
Liabilities				
Interest rate swap	\$	\$ <u>2,247,886</u>	\$	\$ <u>2,247,886</u>
Total liabilities	\$	\$ <u>2,247,886</u>	\$	\$ <u>2,247,886</u>
		June	30, 2013	
	Level 1	Level 2	Level 3	Total
Assets Cash and cash equivalents Equity securities Government securities and	\$ 64,481,851 253,159,813	\$ - -	\$ - -	\$ 64,481,851 253,159,813
corporate bonds Limited partnership Beneficial interest in perpetual trusts	- - -	141,199,102 4,459,819	5,893,302	141,199,102 4,459,819 5,893,302
Total assets	\$ <u>317,641,664</u>	\$ <u>145,658,921</u>	\$5,893,302	\$ <u>469,193,887</u>
Liabilities Interest rate swap	\$	\$ <u>2,704,973</u>	\$	\$ <u>2,704,973</u>
Total liabilities	\$	\$ <u>2,704,973</u>	\$	\$ <u>2,704,973</u>

The limited partnership was categorized as Level 2 in the hierarchy above, based on the Medical Center's ability to liquidate at any time with 90 days' notice on a monthly basis.

Net unrealized gains on the Level 3 assets were \$531,222 and \$126,517 for the years ended June 30, 2014 and 2013, respectively, and are included as an increase in permanently restricted net assets.

# NOTE M - SUBSEQUENT EVENTS

The Medical Center evaluated its June 30, 2014 financial statements for subsequent events through September 24, 2014, the date the financial statements were available to be issued. The Medical Center is not aware of any subsequent events which would require recognition or disclosure in the financial statements.