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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

- ▶ Do not enter Social Security numbers on this form as it may be made public.
▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

2013

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

A For the 2013 calendar year, or tax year beginning 4/01, 2013, and ending 3/31, 2014

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending	C NATIONAL SHOOTING SPORTS FOUNDATION INC. 11 MILE HILL ROAD NEWTOWN, CT 06470		D Employer Identification Number 06-0860132
			E Telephone number (203) 426-1320
			G Gross receipts \$ 62,252,016.
	F Name and address of principal officer: Same As C Above		H(a) Is this a group return for subordinates? ☐ Yes ☒ No H(b) Are all subordinates included? ☐ Yes ☐ No If 'No,' attach a list (see instructions)

I Tax-exempt status: 501(c)(3) ☒ 501(c) (6) (insert no.) 4947(a)(1) or 527

J Website: NSSF.ORG H(c) Group exemption number

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other L Year of formation: 1969 M State of legal domicile: CT

Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: NSSF'S PURPOSE IS TO PROMOTE THE SHOOTING SPORTS & FOSTER A BETTER UNDERSTANDING OF RECREATIONAL SHOOTING. NSSF WORKS FOR THE GENERAL WELFARE OF HUNTING, TARGET SHOOTING, FIREARMS SAFETY & AN UNDERSTANDING OF PROPER & CORRECT SPORTING FIREARMS HANDLING.	
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3	Number of voting members of the governing body (Part VI, line 1a)	72
	4	Number of independent voting members of the governing body (Part VI, line 1b)	72
	5	Total number of individuals employed in calendar year 2013 (Part V, line 2a)	56
	6	Total number of volunteers (estimate if necessary)	0
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	41,295.
7b	Net unrelated business taxable income from Form 990-T, line 34	9,945.	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year 105,633. Current Year 29,523,003.
	9	Program service revenue (Part VIII, line 2g)	27,336,627. 4,734,865.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	784,551. 87,933.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	63,090. 34,345,801.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	28,289,901. 1,320,500.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	1,456,288. 6,918,356.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	
Expenses	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	5,823,665. 28,264,691.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	
	b	Total fundraising expenses (Part IX, column (D), line 25)	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	22,946,356. 36,503,547.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	30,226,309. -2,157,746.
	19	Revenue less expenses. Subtract line 18 from line 12	-1,936,408. 32,798,072.
	20	Total assets (Part X, line 16)	Beginning of Current Year 43,122,002. End of Year 44,835,173.
Not Assets or Fund Balances	21	Total liabilities (Part X, line 26)	4,595,540. 12,037,101.
	22	Net assets or fund balances. Subtract line 21 from line 20	38,526,462.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer: <i>John Smith</i>	Date: 10-17-14
	JOHN SMITH Type or print name and title	VP, CFO, Asst Tre
Paid Preparer Use Only	Print/Type preparer's name: Scott S. Mitchell	Preparer's signature: <i>Scott S. Mitchell</i>
	Firm's name: Melillo & Mitchell, LLC	Date: 9/23/14
	Firm's address: 6 Berkshire Boulevard, #301 Bethel, CT 06801	Check ☐ if self-employed PTIN: P00187126
	Firm's EIN: 06-1089881	Phone no: (203) 744-3450

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III. ☐**1** Briefly describe the organization's mission:NSSF'S PURPOSE IS TO PROMOTE, PROTECT AND PRESERVE HUNTING AND THE SHOOTING SPORTS.**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If 'Yes,' describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code:) (Expenses \$ including grants of \$) (Revenue \$)Safety & Education: The Foundation published and distributed various newsletters, pamphlets and publications to its members and the general public to educate them on the safe use of sporting firearms, various sport shooting events, and to promote wildlife conservation programs related to the shooting sports. The Foundation also promotes gun safety by distributing gun locks and other gun safety materials.**4b** (Code:) (Expenses \$ including grants of \$) (Revenue \$)Government Relations: NSSF protects the firearms industry through coordination with political, regulatory, and membership organizations. Not only does NSSF protect the industry's best interests in Washington, D.C. but it also aggressively guards against attacks in state capitals throughout the country.**4c** (Code:) (Expenses \$ including grants of \$) (Revenue \$)SHOT Show - NSSF held its annual trade show during the year. This event allows members of the shooting, hunting and outdoor trade to showcase their products and services and share information about the latest developments in the industry**4d** Other program services. (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ▶

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A.	1	X
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II.	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III.	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II.	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9	X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V.	10	X
11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI.	11 a	X
b Did the organization report an amount for investments — other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 b	X
c Did the organization report an amount for investments — program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.	11 c	X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.	11 d	X
e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X.	11 e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X.	11 f	X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, and XII.	12a	X
b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional.	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E.	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV.	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV.	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV.	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions).	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19	X
20a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H.	20	X
b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b	

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organizations or government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	X	
22 Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III		X
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25a		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I		
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I		
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV		X
b A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV		X
29 Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I		X
34 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	X	
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2		
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	X	

BAA

Form 990 (2013)

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V. ☐

	Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	175	
1 b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	
1 c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2 a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	56	
2 b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		
3 a Did the organization have unrelated business gross income of \$1,000 or more during the year?	X	
3 b If 'Yes' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O.	X	
4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4 b If 'Yes,' enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5 b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5 c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?		
6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
6 b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7 Organizations that may receive deductible contributions under section 170(c).		
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		
d If 'Yes,' indicate the number of Forms 8282 filed during the year.	7 d	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9 Sponsoring organizations maintaining donor advised funds.		
a Did the organization make any taxable distributions under section 4966?		
b Did the organization make a distribution to a donor, donor advisor, or related person?		
10 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on Part VIII, line 12.	10 a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10 b	
11 Section 501(c)(12) organizations. Enter:		
a Gross income from members or shareholders	11 a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11 b	
12 a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12 a	
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year	12 b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.		
a Is the organization licensed to issue qualified health plans in more than one state?	13 a	
Note. See the instructions for additional information the organization must report on Schedule O.		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13 b	
c Enter the amount of reserves on hand	13 c	
14 a Did the organization receive any payments for indoor tanning services during the tax year?	14 a	X
b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	14 b	

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.Check if Schedule O contains a response or note to any line in this Part VI ☒**Section A. Governing Body and Management**

	Yes	No
1 a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	72	
1 b Enter the number of voting members included in line 1a, above, who are independent	72	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5	X
6 Did the organization have members or stockholders? See Schedule O	6	X
7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? See Schedule O	7 a	X
7 b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body?	7 b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: See Schedule O		
a The governing body?	8 a	X
b Each committee with authority to act on behalf of the governing body?	8 b	X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10 a Did the organization have local chapters, branches, or affiliates?	10 a	X
b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10 b	
11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	X
b Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O		
12 a Did the organization have a written conflict of interest policy? If 'No,' go to line 13.	12 a	X
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12 b	X
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. See Schedule O	12 c	X
13 Did the organization have a written whistleblower policy?	13	X
14 Did the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official. See Schedule O	15 a	X
b Other officers of key employees of the organization	15 b	X
If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a	X
b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16 b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:
 ▶ JOHN SMITH 11 MILE HILL ROAD NEWTOWN CT 06470 (203) 426-1320

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII. ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1 a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) BRETT FLAUGHER GOVERNOR	3 0	X						0.	0.	0.
(2) MARK KRESSER GOVERNOR	3 0	X						0.	0.	0.
(3) JOE BARTOZZI Treasurer	3 0	X						0.	0.	0.
(4) JOSEPH KEFFER GOVERNOR	3 0	X						0.	0.	0.
(5) MICHAEL HALLERON GOVERNOR	3 0	X						0.	0.	0.
(6) JOYCE RUBINO GOVERNOR	3 0	X						0.	0.	0.
(7) JOSHUA W. DORSEY IV Secretary	3 0	X						0.	0.	0.
(8) MICHAEL FIFER GOVERNOR	3 0	X						0.	0.	0.
(9) JAY TIBBETS GOVERNOR	3 0	X						0.	0.	0.
(10) KEVIN TREPA GOVERNOR	3 0	X						0.	0.	0.
(11) STEPHEN HORNADY CO VICE CHAIR	3 0	X						0.	0.	0.
(12) JEFF REH CO VICE CHAIR	3 0	X						0.	0.	0.
(13) ROBERT L. SCOTT Chairman	3 0	X						0.	0.	0.
(14) SANDY CHISHOLM GOVERNOR	3 0	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee			
(15) TRAVIS HALL GOVERNOR	3 0	X					0.	0.	0.
(16) BILL KEMPFER GOVERNOR	3 0	X					0.	0.	0.
(17) WALTER MCLALLEN GOVERNOR	3 0	X					0.	0.	0.
(18) RUSS THURMAN GOVERNOR	3 0	X					0.	0.	0.
(19) JOHN SMITH VP, CFO, Asst Tre	40 0			X			39,204.	0.	183.
(20) LAWRENCE KEANE SVP, GEN COUNS,	40 0			X			469,602.	0.	60,833.
(21) STEVE SANETTI President & CEO	40 0			X			550,652.	0.	29,520.
(22) NANCY COBURN CFO	40 0			X			265,977.	0.	53,438.
(23) CHRIS DOLNACK SENIOR VP	40 0				X		348,540.	0.	51,427.
(24) DEBORAH KENNEY VICE PRESIDENT, HR	40 0				X		198,577.	0.	36,166.
(25) RANDALL CLARK MANAGING DIRECTOR	40 0					X	146,175.	0.	18,539.
1 b Sub-total							2,018,727.	0.	250,106.
c Total from continuation sheets to Part VII, Section A.							511,958.	0.	105,922.
d Total (add lines 1b and 1c)							2,530,685.	0.	356,028.
2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization									18

3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

	Yes	No
3		X
4	X	
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
REED EXHIBITIONS 383 MAIN AVENUE NORWALK, CT 06851	TRADE SHOW MANAGEMEN	2,191,992.
THE VENETIAN RESORT HOTEL CASINO 3355 LAS VEGAS BLVD SOUTH LAS VEGAS	EVENT HOSTING	1,942,541.
CONVEXX 6865 S. EASTERN AVENUE, SUITE 101 LAS VEGAS, NV 89119	TRADE SHOW MANAGEMEN	1,658,949.
ONE FOUR 19 FAIRVIEW DRIVE SOUTHBORO, MA 01772	ADVERTISING	1,323,893.
APCO WORLDWIDE INC. 700 12TH STREET NW, SUITE 800 WASHINGTON, DC 200	CONSULTING	1,132,580.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

46

2013

Department of the Treasury
Internal Revenue Service

Name of the Organization

Employer Identification number

NATIONAL SHOOTING SPORTS FOUNDATION INC.

06-0860132

Part VII Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

[illegible]

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII. ☐

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1 a Federated campaigns	1 a			
	b Membership dues	1 b			
	c Fundraising events	1 c			
	d Related organizations	1 d			
	e Government grants (contributions)	1 e			
	f All other contributions, gifts, grants, and similar amounts not included above	1 f			
	g Noncash contributions included in lines 1a-1f: \$				
	h Total. Add lines 1a-1f				
PROGRAM SERVICE REVENUE	2 a <u>SHOT SHOW</u>	Business Code	24,011,620.		24,011,620.
	b <u>MEMBER SERVICES</u>		4,871,910.	4,830,615.	41,295.
	c <u>SAFETY AND EDUCATION</u>		354,536.	354,536.	
	d <u>COMMUNICATIONS</u>		125,066.	125,066.	
	e <u>GOVERNMENT RELATIONS</u>		82,520.	82,520.	
	f All other program service revenue	WKS	77,351.	77,351.	
	g Total. Add lines 2a-2f		29,523,003.		
	OTHER REVENUE	3 Investment income (including dividends, interest and other similar amounts)		1,255,770.	
4 Income from investment of tax-exempt bond proceeds					
5 Royalties			64,542.		64,542.
6 a Gross rents		(i) Real (ii) Personal	13,233.		
b Less: rental expenses					
c Rental income or (loss)			13,233.		
d Net rental income or (loss)			13,233.		13,233.
7 a Gross amount from sales of assets other than inventory		(i) Securities (ii) Other	31385310.		
b Less: cost or other basis and sales expenses			27906215.		
c Gain or (loss)			3,479,095.		
d Net gain or (loss)			3,479,095.		3,479,095.
8 a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18		a			
b Less: direct expenses		b			
c Net income or (loss) from fundraising events					
9 a Gross income from gaming activities. See Part IV, line 19		a			
b Less: direct expenses		b			
c Net income or (loss) from gaming activities					
10 a Gross sales of inventory, less returns and allowances		a			
b Less: cost of goods sold	b				
c Net income or (loss) from sales of inventory					
11 a <u>OTHER INCOME</u>	Business Code	900099	10,158.		10,158.
b					
c					
d All other revenue					
e Total. Add lines 11a-11d		10,158.			
12 Total revenue. See instructions		34,345,801.	5,470,088.	41,295.	28,834,418.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX. ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.	1,320,500.			
2 Grants and other assistance to individuals in the United States. See Part IV, line 22.				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	1,405,137.			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0.			
7 Other salaries and wages.	4,088,946.			
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	376,642.			
9 Other employee benefits.	681,388.			
10 Payroll taxes.	366,243.			
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	42,500.			
d Lobbying				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other. (If line 11g amt exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	511,631.			
12 Advertising and promotion				
13 Office expenses	41,557.			
14 Information technology	201,014.			
15 Royalties				
16 Occupancy	341,661.			
17 Travel	61,597.			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	93,061.			
23 Insurance	91,902.			
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SHOT SHOW	10,159,607.			
b GOVT. RELATIONS	7,724,989.			
c SAFETY AND EDUCATION	3,662,095.			
d COMMUNICATIONS	2,061,059.			
e All other expenses	3,272,018.			
25 Total functional expenses. Add lines 1 through 24e.	36,503,547.			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year	(B) End of year
ASSETS	1 Cash — non-interest-bearing		1
	2 Savings and temporary cash investments	10,110,253.	2 4,176,251.
	3 Pledges and grants receivable, net		3
	4 Accounts receivable, net		4 1,141,489.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6
	7 Notes and loans receivable, net		7
	8 Inventories for sale or use		8 99,820.
	9 Prepaid expenses and deferred charges		9 515,768.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 2,733,162.	
	b Less: accumulated depreciation	10b 1,227,437.	10c 1,505,725.
	11 Investments — publicly traded securities	31,240,887.	11 37,262,388.
	12 Investments — other securities. See Part IV, line 11		12
	13 Investments — program-related. See Part IV, line 11		13
	14 Intangible assets		14
	15 Other assets. See Part IV, line 11	249,832.	15 133,732.
16 Total assets. Add lines 1 through 15 (must equal line 34)	43,122,002.	16 44,835,173.	
LIABILITIES	17 Accounts payable and accrued expenses		17 2,626,313.
	18 Grants payable		18
	19 Deferred revenue		19 7,950,652.
	20 Tax-exempt bond liabilities		20
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22
	23 Secured mortgages and notes payable to unrelated third parties		23
	24 Unsecured notes and loans payable to unrelated third parties		24
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	4,595,540.	25 1,460,136.
	26 Total liabilities. Add lines 17 through 25	4,595,540.	26 12,037,101.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.		
	27 Unrestricted net assets	38,420,829.	27 32,798,072.
	28 Temporarily restricted net assets	105,633.	28
	29 Permanently restricted net assets		29
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.		
	30 Capital stock or trust principal, or current funds		30
	31 Paid-in or capital surplus, or land, building, or equipment fund		31
	32 Retained earnings, endowment, accumulated income, or other funds		32
	33 Total net assets or fund balances.	38,526,462.	33 32,798,072.
34 Total liabilities and net assets/fund balances	43,122,002.	34 44,835,173.	

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Form 990 (2013)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☒ X

1	Total revenue (must equal Part VIII, column (A), line 12).....	1	34,345,801.
2	Total expenses (must equal Part IX, column (A), line 25)	2	36,503,547.
3	Revenue less expenses. Subtract line 2 from line 1.....	3	-2,157,746.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	38,526,462.
5	Net unrealized gains (losses) on investments	5	-2,192,710.
6	Donated services and use of facilities	6	
7	Investment expenses.....	7	
8	Prior period adjustments.....	8	
9	Other changes in net assets or fund balances (explain in Schedule O) . See Schedule O	9	-1,377,934.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	32,798,072.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII..... ☒ X

	Yes	No
1 Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other See Sch. O		
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.		
2 a Were the organization's financial statements compiled or reviewed by an independent accountant?	2 a	X
If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:		
☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		
b Were the organization's financial statements audited by an independent accountant?	2 b	X
If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:		
☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2 c	X
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.		
3 a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3 a	X
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3 b	

BAA

Form 990 (2013)

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

2013

**Open to Public
Inspection**

- ▶ **Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.**
▶ **See separate instructions. ▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.**

If the organization answered 'Yes,' to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered 'Yes,' to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered 'Yes,' to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization

Employer identification number

NATIONAL SHOOTING SPORTS FOUNDATION INC.

06-0860132

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political expenditures..... \$ ▶
- 3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4 a Was a correction made? ☐ Yes ☐ No
- b If 'Yes,' describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities..... \$ ▶
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities. \$ ▶
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b..... \$ ▶
- 4 Did the filing organization file Form 1120-POL for this year? ☐ Yes ☒ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2013

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check ☐ if the filing organization checked box A and 'limited control' provisions apply.

Limits on Lobbying Expenditures
(The term 'expenditures' means amounts paid or incurred.)

	(a) Filing organization's totals	(b) Affiliated group totals												
1 a Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b Total lobbying expenditures to influence a legislative body (direct lobbying)														
c Total lobbying expenditures (add lines 1a and 1b)														
d Other exempt purpose expenditures														
e Total exempt purpose expenditures (add lines 1c and 1d)														
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1"><thead><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr></thead><tbody><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e.</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000.</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000.</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000.</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000.</td></tr></tbody></table>	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:													
Not over \$500,000	20% of the amount on line 1e.													
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.													
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.													
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.													
Over \$17,000,000	\$1,000,000.													
g Grassroots nontaxable amount (enter 25% of line 1f)														
h Subtract line 1g from line 1a. If zero or less, enter -0-														
i Subtract line 1f from line 1c. If zero or less, enter -0-														
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?	☐ Yes	☐ No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f.)**Lobbying Expenditures During 4-Year Averaging Period**

Calendar year (or fiscal year beginning in)	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) Total
2 a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

BAA

Schedule C (Form 990 or 990-EZ) 2013

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each 'Yes' response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total. Add lines 1c through 1i.			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If 'Yes,' enter the amount of any tax incurred under section 4912.			
c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912.			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		X
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		X
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?		X

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered 'No' OR (b) Part III-A, line 3, is answered 'Yes.'

1 Dues, assessments and similar amounts from members.	1	4,503,780.
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year.	2a	3,779,434.
b Carryover from last year.	2b	
c Total.	2c	3,779,434.
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues.	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	0.
5 Taxable amount of lobbying and political expenditures (see instructions).	5	3,779,434.

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.

**SCHEDULE D
(Form 990)**Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Financial Statements

► Complete if the organization answered 'Yes' to Form 990,
Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013**Open to Public
Inspection**

Employer identification number

NATIONAL SHOOTING SPORTS FOUNDATION INC.

06-0860132

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year.....		
2 Aggregate contributions to (during year).....		
3 Aggregate grants from (during year).....		
4 Aggregate value at end of year.....		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?..... ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?..... ☐ Yes ☐ No

Part II Conservation Easements.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or education)	☐ Preservation of an historically important land area
☐ Protection of natural habitat	☐ Preservation of a certified historic structure
☐ Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements.....	2 a
b Total acreage restricted by conservation easements.....	2 b
c Number of conservation easements on a certified historic structure included in (a).....	2 c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register.....	2 d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4 Number of states where property subject to conservation easement is located ►

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?..... ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year
►

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
► \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?..... ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

1 a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1. ► \$

(ii) Assets included in Form 990, Part X. ► \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1. ► \$

b Assets included in Form 990, Part X. ► \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition
 b ☐ Scholarly research
 c ☐ Preservation for future generations
 d ☐ Loan or exchange programs
 e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1 a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance.....	1 c
d Additions during the year.....	1 d
e Distributions during the year.....	1 e
f Ending balance.....	1 f

2 a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII ☐

Part V Endowment Funds. Complete if the organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1 a Beginning of year balance.....					
b Contributions.....					
c Net investment earnings, gains, and losses.....					
d Grants or scholarships.....					
e Other expenditures for facilities and programs.....					
f Administrative expenses.....					
g End of year balance.....					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment ▶ _____ %
 b Permanent endowment ▶ _____ %
 c Temporarily restricted endowment ▶ _____ %
 The percentages in lines 2a, 2b, and 2c should equal 100%.

3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
(i) unrelated organizations.....	3a(i)	
(ii) related organizations.....	3a(ii)	
b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?.....	3b	

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1 a Land.....		187,683.		187,683.
b Buildings.....		2,301,697.	1,054,398.	1,247,299.
c Leasehold improvements.....				
d Equipment.....				
e Other.....		243,782.	173,039.	70,743.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).).....				1,505,725.

BAA

Schedule D (Form 990) 2013

Part VII Investments – Other Securities.

N/A

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
(I) _____		
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.)		

Part VIII Investments – Program Related.

N/A

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.)		

Part IX Other Assets.

N/A

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, column (B), line 15.)	

Part X Other Liabilities.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25

(a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) MEDICAL FSA, DEPENDENT CARE, 457 (B), O	128,490.
(3) POST RETIREMENT BENEFITS LIABILITY	1,331,633.
(4) SALES TAX PAYABLE	13.
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)	1,460,136.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

See Part XIII ☒

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements.....	1	32,153,091.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments.....	2a	-2,192,710.
b	Donated services and use of facilities.....	2b	
c	Recoveries of prior year grants.....	2c	
d	Other (Describe in Part XIII.).....	2d	
e	Add lines 2a through 2d.....	2e	-2,192,710.
3	Subtract line 2e from line 1.....	3	34,345,801.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b.....	4a	
b	Other (Describe in Part XIII.).....	4b	
c	Add lines 4a and 4b.....	4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).....	5	34,345,801.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements.....	1	36,503,547.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities.....	2a	
b	Prior year adjustments.....	2b	
c	Other losses.....	2c	
d	Other (Describe in Part XIII.).....	2d	
e	Add lines 2a through 2d.....	2e	
3	Subtract line 2e from line 1.....	3	36,503,547.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b.....	4a	
b	Other (Describe in Part XIII.).....	4b	
c	Add lines 4a and 4b.....	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).....	5	36,503,547.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part X - FIN 48 Footnote

On April 1, 2013, the Foundation adopted the recognition requirements for uncertain

income tax positions as required by generally accepted accounting principles, with

no cumulative effect adjustment required. Income tax benefits are recognized for

income tax positions taken or expected to be taken in a tax return, only when it is

determined that the income tax position will more-likely-than-not be sustained upon

examination by taxing authorities. The Foundation has analyzed the tax positions

taken in its filing with the Internal Revenue Service and state jurisdictions where

BAA

Schedule D (Form 990) 2013

Part XIII Supplemental Information (continued)**Part X - FIN 48 Footnote (continued)**

it operates. The Foundation believes that its income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse affect on the Foundation's financial condition, results of activities or cash flows. Accordingly, the Foundation has not recorded any reserves, or related accruals for interest and penalties for uncertain tax positions at March 31, 2014.

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.

OMB No 1545-0047

2013



▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number
06-0860132

Name of the organization

NATIONAL SHOOTING SPORTS FOUNDATION INC.

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. See Part IV

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) ADAMS STATE UNIVERSITY 208 EDMONT BLVD ALAMOSA, CO 81101	84-6000542		10,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(2) ASSOCIATION OF COLLEGE UNIONS 120 W SEVENTH STREET SUITE 20 BLOOMINGTON, IN 47404	35-1816510		10,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(3) BIRDIES FOR THE BRAVE 100 PGS TOUR BLVD PONTE VEDRA BEA, FL 32082	59-2774423		35,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(4) BOY SCOUTS OF AMERICA 1325 W. WALNUT HILL LANE IRVING, TX 75038	22-1576300	501 (c) (4)	100,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(5) CONCORDIA UNIVERSITY 800 NORTH COLUMBIA AVE. SEWARD, NE 68434	47-0378777		10,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(6) CRIMSON TRACE 9780 SW FREEMAN DRIVE WILSONVILLE, OR 97070	93-1134654		10,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(7) GAUCHO TACTICAL STUDENT SPORT 1320 ALTA VISTA ROAD SANTA BARBARA, CA 93103	46-4969333		10,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.
(8) GLENVILLE STATE COLLEGE 200 HIGH STREET GLENVILLE, WV 26351	55-6000779		10,000.	0. N/A		N/A	SHOOTING SPORTS DEVELOP.

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table. **4**

3 Enter total number of other organizations listed in the line 1 table. **38**

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901L 07/12/13

Schedule I (Form 990) (2013)

Part III: Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV: Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Part I, Line 2 - Procedures for Monitoring Use of Grants Funds in U.S.

THE ORGANIZATION MONITORS THE USE OF GRANT FUNDS THROUGH HAVING REPRESENTATION ON THE BOARD OF THE RECIPIENT; THROUGH REQUESTING AND REVIEWING FINANCIAL INFORMATION OF THE RECIPIENT; AND REQUIRING REPORTS ON HOW THE GRANT WAS SPENT FROM THE RECIPIENT.

Continuation Sheet for Schedule I (Form 990)

2013

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

Continuation Page 1 of 4

Name of the organization		Employer identification number					
NATIONAL SHOOTING SPORTS FOUNDATION INC.		06-0860132					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
- HASTINGS COLLEGE SHOOTING - 710 N. TURNER AVENUE - HASTINGS, NE 68901	47-0376525		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- HONORED AMERICAN VETERANS - PO BOX 60727 - LONGMEADOW, MA 01116	33-1208731		15,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- IOWA CENTRAL COMMUNITY COLLEGE - 1 TRITON CIRCLE - FORT DOGE, IA 50501	41-0906391		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- KILGORE COLLEGE - 1100 BROADWAY - KILGORE, TX 75662	75-6001909		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- LYON COLLEGE - 2300 HIGHLAND ROAD - BATESVILLE, AR 72503	71-0246213		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- MAINE PROFESSIONAL GUIDES - PO BOX 336 - AUGUSTA, ME 04332	01-0516668		20,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- MARTIN METHODIST COLLEGE - 433 WEST MADISON STREET - PULASKI, TN 38478	62-0483210		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- MIDDLEBURY COLLEGE - 14 OLD CHAPEL ROAD - MIDDLEBURY, VT 05753	03-0179298		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- MOUNT MARTY COLLEGE - 1105 WEST 8TH STREET - YANKTON, SD 57078	46-0283336		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
- NASGW - 1833 CENTRE POINT CIRCLE - NAPERVILLE, IL 60563	36-6056575		6,500.		N/A	N/A	SHOOTING SPORTS DEVELOP.

TEEA4001L 07/12/13

Schedule I Cont (Form 990) 2013

Continuation Sheet for Schedule I (Form 990)

2013

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

Continuation Page 2 of 4

Name of the organization		Employer identification number					
NATIONAL SHOOTING SPORTS FOUNDATION INC.		06-0860132					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATL 4H COUNCIL 7100 CONN AVE CHEVY CHASE, MD 20815	36-2862206		50,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
NAT'L FISH MUSEUM 500 W. SUNSHINE SPRINGFIELD, MO 65804	43-1792437		40,000.		N/A	N/A	RECRUITMENT AND RETENTION
NATL SKEET ASSOC 5931ROFT ROAD SAN ANTONIO, TX 78253	75-0108632		13,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
NICS BREAKING CLAYS CLUB 100 WEST GARDEN AVENUE COEUR D'ALENE, ID 83814	82-6000936		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
S3 FOUNDATION 51863 SCHOENHERR ROAD SHELBY TOWNSHIP, MI 48315	20-8484121	501 (c) (3)	100,000.		N/A	N/A	COOPERATIVE EFFORT
SLIPPERY ROCKS UNIVERSITY 1 MORROW WAY SLIPPERY ROCK, PA 16057	25-1513539		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
SMITH & WESSON 2100 ROOSEVELT AVE SPRINGFIELD, MA 01102	13-3386737		17,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
SOUTHEASTERN ILLINOIS COLLEGE 3575 COLLEGE ROAD HARRISBURG, IL 62946	37-0906582		8,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
STERLING COLLEGE PO BOX 72 CRAFTSBURY COMM, VT 05827	03-0197728		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
SW WISCONSIN TECH COLLEGE 1800 PRINSON AVENUE FENNINGMORE, WI 53809	39-1088496		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.

TEEA4001L 07/12/13

Schedule I Cont (Form 990) 2013

Continuation Sheet for Schedule I (Form 990)

2013

Continuation Page 3 of 4

▶ Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

Name of the organization

NATIONAL SHOOTING SPORTS FOUNDATION INC.

Employer identification number

06-0860132

Part II. Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TARLETON STATE UNIVERSITY 1140 N. LILLIAN STREET STEPHENVILLE, TX 76401	46-3918184		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
TECH TRAP AND SKEET 6705 85TH STREET LUBBOCK, TX 79424	46-4875110		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
THE ALL IN ALL THE TIME 13100 FILLY LANE TRUCKEE, CA 96161	87-0636433		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
TREAD LIGHTLY! INC. 298 24th STREET, SUITE 325 OGDEN, UT 84401	87-0481456		50,000.		NA	NA	RECRUITMENT & RETENTION
TRINIDAD STATE JR COLLEGE 600 PROSPECT STREET TRINIDAD, CO 81082	84-0644739		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
TURNER'S OUTDOORSMAN 11738 SAN MARINO STREET RANCHO CUCAMONG, CA 91730	20-2388389		40,000.		N/A	N/A	RANGE GRANT
U.S. SPORTSMEN'S ALLIANCE 801 KINGSMILL PARKWAY COLUMBUS, OH 43223	31-0899414		285,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
U.S. SPORTSMEN'S ALLIANCE 801 KINGSMILL PARKWAY COLUMBUS, OH 43223	31-0941103		100,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
UNIVERSITY OF COLORADO 908 18TH BOULDER, CO 80302	46-4606623		10,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.
USA SHOOTING 1 OLYMPIC PLAZA COLORADO SPRING, CO 80909	84-1263863		100,000.		N/A	N/A	SHOOTING SPORTS DEVELOP.

TEEA4001L 07/12/13

Schedule I Cont (Form 990) 2013

2013

Continuation Page 4 of 4

Employer identification number

06-0860132

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

[illegible]

TEEA4001L 07/12/13

Schedule I Cont (Form 990) 2013

SCHEDULE J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.
▶ Attach to Form 990. ▶ See separate instructions.
▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Name of the organization

NATIONAL SHOOTING SPORTS FOUNDATION INC.

Employer identification number

06-0860132

Part I Questions Regarding Compensation

1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|---|
| ☐ First-class or charter travel | ☐ Housing allowance or residence for personal use |
| ☐ Travel for companions | ☐ Payments for business use of personal residence |
| ☐ Tax indemnification and gross-up payments | ☒ Health or social club dues or initiation fees |
| ☐ Discretionary spending account | ☐ Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain.

	Yes	No
1 a		
1 b	X	

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?

2	X	
---	---	--

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| ☒ Compensation committee | ☐ Written employment contract |
| ☒ Independent compensation consultant | ☒ Compensation survey or study |
| ☐ Form 990 of other organizations | ☒ Approval by the board or compensation committee |

4 a		X
4 b		X
4 c		X

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

4 a		X
4 b		X
4 c		X

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If 'Yes' to line 5a or 5b, describe in Part III.

5 a		
5 b		

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If 'Yes' to line 6a or 6b, describe in Part III.

6 a		
6 b		

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III.

7		
---	--	--

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)?
If 'Yes,' describe in Part III.

8		
---	--	--

9 If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

9		
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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable columns (D) and (E) amounts for that individual.

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
	(i) Base compensation	(ii) Bonus and incentive compensation	(iii) Other reportable compensation				
LAWRENCE KEANE	(i) 334,602.	(ii) 135,000.	(iii) 0.	40,000.	20,833.	530,435.	0.
1 SVP, GEN COUNS,	(ii) 0.	0.	0.	0.	0.	0.	0.
STEVE SANETTI	(i) 360,652.	(ii) 190,000.	(iii) 0.	13,750.	15,770.	580,172.	0.
2 President & CEO	(ii) 0.	0.	0.	0.	0.	0.	0.
NANCY COBURN	(i) 203,977.	(ii) 62,000.	(iii) 0.	37,495.	15,943.	319,415.	0.
3 CFO	(ii) 0.	0.	0.	0.	0.	0.	0.
CHRIS DOLNACK	(i) 243,540.	(ii) 105,000.	(iii) 0.	40,000.	11,427.	399,967.	0.
4 SENIOR VP	(ii) 0.	0.	0.	0.	0.	0.	0.
DEBORAH KENNEY	(i) 152,577.	(ii) 46,000.	(iii) 0.	24,152.	12,014.	234,743.	0.
5 VICE PRESIDENT, HR	(ii) 0.	0.	0.	0.	0.	0.	0.
RANDALL CLARK	(i) 123,975.	(ii) 22,200.	(iii) 0.	7,091.	11,448.	164,714.	0.
6 MANAGING DIRECTOR	(ii) 0.	0.	0.	0.	0.	0.	0.
PATRICK ROTHWELL	(i) 117,601.	(ii) 15,750.	(iii) 0.	1,038.	27,222.	161,611.	0.
7 SENIOR DIRECTOR	(ii) 0.	0.	0.	0.	0.	0.	0.
WILLIAM DUNN	(i) 107,507.	(ii) 21,600.	(iii) 0.	5,464.	27,126.	161,697.	0.
8 MANAGING DIRECTOR	(ii) 0.	0.	0.	0.	0.	0.	0.
WILLIAM BRASSARD JR.	(i) 108,884.	(ii) 16,900.	(iii) 0.	17,718.	12,691.	156,193.	0.
9 SENIOR DIRECTOR	(ii) 0.	0.	0.	0.	0.	0.	0.
10	(i) 0.	0.	0.	0.	0.	0.	0.
11	(i) 0.	0.	0.	0.	0.	0.	0.
12	(i) 0.	0.	0.	0.	0.	0.	0.
13	(i) 0.	0.	0.	0.	0.	0.	0.
14	(i) 0.	0.	0.	0.	0.	0.	0.
15	(i) 0.	0.	0.	0.	0.	0.	0.
16	(i) 0.	0.	0.	0.	0.	0.	0.

TEEA4102L 07/08/13

Schedule J (Form 990) 2013

BAA

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, for Part II. Also complete this part for any additional information.

Area with horizontal dashed lines for supplemental information.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

- ▶ Attach to Form 990 or 990-EZ.
- ▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is
at www.irs.gov/form990.

OMB No 1545-0047

2013

**Open to Public
Inspection**

Employer identification number

NATIONAL SHOOTING SPORTS FOUNDATION INC.

06-0860132

Form 990, Part VI, Line 6 - Explanation of Classes of Members or Shareholder

The Organization has both voting and non voting members.

Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Body

NSSF board members make decisions regarding employees who may be appointed to the
Board of Directors.

Form 990, Part VI, Line 8 - Explanation of No Contemporaneously Documentation of Meetings

The Organization does not prepare minutes of all committee meetings.

Form 990, Part VI, Line 11b - Form 990 Review Process

The 990 is reviewed in detail by the President & CEO, Assistant Secretary/Sr. VP &
General Counsel, and the Assistant Treasurer/VP & CFO. The final draft of the 990
is provided to the Finance, Investment and Audit Committee prior to filing.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

Officers, members of the Board of Governors, key employees, and all staff members
are required to submit a written conflict of interest statement annually.

Form 990, Part VI, Line 15a - Compensation Review & Approval Process - CEO, Top Management

Compensation of the Organization's President, Sr. Vice President/General Counsel,
Vice President and CFO, Sr. Vice President and Vice President of Human Resources and
Administration is reviewed by independent members of the Governing Board, who are
provided compensation data and surveys collected by the Vice President of Human
Resources and Administration. Written records of discussions and decisions made at
the meeting held annually in February are maintained by the Chairman of the Board.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

The Organization's form 1024 application for recognition of exemption (including
attachments and documents filed or received by the Organization in connection
therewith) and the Organization's Form 990 annual information return (including
schedules) for the previous three years are available for inspection upon request by

Name of the organization

NATIONAL SHOOTING SPORTS FOUNDATION INC.

Employer identification number

06-0860132

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available (continued)

the public either in person at the Organization's business premises in Newtown, CT during normal business hours or upon written request. Requests for copies of the Organization's Form 1024 (including attachments) and Form 990 are accepted upon prior payment of reasonable copying fees and, if applicable, actual mailing costs.

If such request is made in person, copies will be provided immediately and, if made in writing, shall be provided within 30 days after payment clears. The Organization does not make available for public inspection the names and addresses of any of its contributors or schedules or forms not otherwise required to be disclosed.

Furthermore, the Organization does not make available to the general public internal corporate documents, such as bylaws, minutes, financials, handbooks, or policies and procedures, any proprietary and confidential information such as trade secrets or pertaining to the Organization's business, or any other information that would adversely affect the Organization's interests if disclosed, unless such documents or information is required to be made publicly available by federal or state law.

Form 990, Part XII, Line 1 - Change of Accounting Method

The Foundation voluntarily changed from the modified cash basis of accounting to the accrual basis of accounting, a method consistent with generally accepted accounting principles (U.S. GAAP). This change was made in an effort to provide a more accurate measure of financial performance by matching revenues earned and expenses incurred. Also, the use of a GAAP based accounting system aids in comparability between organizations.

2013

Schedule O - Supplemental Information

Page 1

Client NSSF

NATIONAL SHOOTING SPORTS FOUNDATION INC.

06-0860132

9/23/14

09:55AM

Form 990, Part XI, Line 9

Other Changes In Net Assets Or Fund Balances

Effects of change from cash to accrual	\$ -1,377,934.
Total	<u>\$ -1,377,934.</u>

SCHEDULE R
(Form 990)**Related Organizations and Unrelated Partnerships**

- ▶ Complete if the organization answered 'Yes' on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.
- ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury
Internal Revenue Service

Name of the organization

NATIONAL SHOOTING SPORTS FOUNDATION INC.

Employer identification number

06-0860132

2013**Part I Identification of Disregarded Entities** Complete if the organization answered 'Yes' on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) -----					

(2) -----					

(3) -----					

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Sec 512(b)(13) controlled entity?	
						Yes	No
(1) SPORTING ARMS & AMMUNITION MANUFACTURING 11 MILE HILL ROAD NEWTOWN, CT 06470	EDUCATE & SUPPORT MEMBERS ON SPORTING FIREARMS & AMMUNITION	CT	501 (C) 6		N/A		X
(2) 20-4993541 PROJECT CHILDSAFE 11 MILE HILL ROAD NEWTOWN, CT 06470	EDUCATE FAMILIES ON GUN SAFETY	CT	501 (C) 3		N/A		X
(3) 46-2147964 -----							

(4) -----							

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Dispropor- tionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) -----												

(2) -----												

(3) -----												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Sec 512(b)(13) controlled entity?	
								Yes	No
(1) -----									

(2) -----									

(3) -----									

Part V Transactions With Related Organizations Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity.....	☒	☒
b Gift, grant, or capital contribution to related organization(s).....	☒	☒
c Gift, grant, or capital contribution from related organization(s).....	☒	☒
d Loans or loan guarantees to or for related organization(s) ..	☒	☒
e Loans or loan guarantees by related organization(s).....	☒	☒
f Dividends from related organization(s).....	☒	☒
g Sale of assets to related organization(s) ..	☒	☒
h Purchase of assets from related organization(s) ..	☒	☒
i Exchange of assets with related organization(s).....	☒	☒
j Lease of facilities, equipment, or other assets to related organization(s).....	☒	☒
k Lease of facilities, equipment, or other assets from related organization(s).....	☒	☒
l Performance of services or membership or fundraising solicitations for related organization(s) ..	☒	☒
m Performance of services or membership or fundraising solicitations by related organization(s) ..	☒	☒
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s).....	☒	☒
o Sharing of paid employees with related organization(s).....	☒	☒
p Reimbursement paid to related organization(s) for expenses.....	☒	☒
q Reimbursement paid by related organization(s) for expenses.....	☒	☒
r Other transfer of cash or property to related organization(s) ..	☒	☒
s Other transfer of cash or property from related organization(s) ..	☒	☒

2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered 'Yes' on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under section 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 Form (1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1) -----													

(2) -----													

(3) -----													

(4) -----													

(5) -----													

(6) -----													

(7) -----													

(8) -----													

Part VII: Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions).

[illegible]

Application for Change in Accounting Method

OMB No. 1545-0152

Name of filer (name of parent corporation if a consolidated group) (see instructions)		Identification number (see instructions)	
NATIONAL SHOOTING SPORTS FOUNDATION INC.		06-0860132	
Number, street, and room or suite no. If a P.O. box, see the instructions.		Principal business activity code number (see instructions)	
11 MILE HILL ROAD			
City or town, state, and ZIP Code		Tax year of change begins (MM/DD/YYYY) 4/01/2013	
NEWTOWN, CT 06470		Tax year of change ends (MM/DD/YYYY) 3/31/2014	
Name of applicant(s) (if different than filer) and identification number(s) (see instructions)		Name of contact person (see instructions)	
		JOHN SMITH	
		Contact person's telephone number	
		(203) 426-1320	

If the applicant is a member of a consolidated group, check this box ☐If Form 2848, Power of Attorney and Declaration of Representative, is attached (see instructions for when Form 2848 is required), check this box ☐

Check the box to indicate the applicant.

- | | |
|---|---|
| ☐ Individual | ☐ Cooperative (Section 1381) |
| ☐ Corporation | ☐ Partnership |
| ☐ Controlled foreign corporation (Section 957) | ☐ S corporation |
| ☐ 10/50 corporation (Section 904(d)(2)(E)) | ☐ Insurance company (Section 816(a)) |
| ☐ Qualified personal service corporation (Section 448(d)(2)) | ☐ Insurance company (Section 831) |
| | ☐ Other (specify) _____ |

☒ Exempt organization. Enter Code section 501(C)(6)

Check the appropriate box to indicate the type of accounting method change being requested. (see instructions)

- ☐ Depreciation or Amortization
- ☐ Financial Products and/or Financial Activities of Financial Institutions
- ☒ Other (specify) _____

SWITCH TO ACCRUAL BASIS OF ACCOUNTING

Caution: To be eligible for approval of the requested change in method of accounting, the taxpayer must provide all information that is relevant to the taxpayer or to the taxpayer's requested change in method of accounting. This includes all information requested on this Form 3115 (including its instructions), as well as any other information that is not specifically requested.

The taxpayer must attach all applicable supplemental statements requested throughout this form.

Part II Information For Automatic Change Request	Yes	No
1 Enter the applicable designated automatic accounting method change number for the requested automatic change. Enter only one designated automatic accounting method change number, except as provided for in guidance published by the IRS. If the requested change has no designated automatic accounting method change number, check 'Other,' and provide both a description of the change and citation of the IRS guidance providing the automatic change.		
(a) Change No. 34 (b) Other ☐ Description _____		
2 Do any of the scope limitations described in section 4.02 of Rev Proc 2008-52 cause automatic consent to be unavailable for the applicant's requested change? If 'Yes,' attach an explanation.		
Note: Complete Part II below and then Part IV, and also Schedules A through E of this form (if applicable).		
Part III Information for All Requests	Yes	No
3 Did or will the applicant cease to engage in the trade or business to which the requested change relates, or terminate its existence, in the tax year of change (see instructions)?		X
If 'Yes,' the applicant is not eligible to make the change under automatic change request procedures.		
4a Does the applicant (or any present or former consolidated group in which the applicant was a member during the applicable tax year(s)) have any Federal income tax return(s) under examination (see instructions)?		X
If 'No,' go to line 5.		
b Is the method of accounting the applicant is requesting to change an issue (with respect to either the applicant or any present or former consolidated group in which the applicant was a member during the applicable tax year(s)) either (i) under consideration or (ii) placed in suspense (see instructions)?		

Signature (see instructions)

Under penalties of perjury, I declare that I have examined this application, including accompanying schedules and statements, and, to the best of my knowledge and belief, the application contains all the relevant facts relating to the application, and it is true, correct, and complete. Declaration of preparer (other than applicant) is based on all information of which preparer has any knowledge.

Filer <i>John S. Smith</i> 10-13-14 Signature and date John S. Smith CFO Name and title (print or type)	Preparer (other than filer/applicant) <i>Scott S. Mitchell</i> 9/23/14 Signature of individual preparing the application and date Scott S. Mitchell Name of individual preparing the application (print or type) Melillo & Mitchell, LLC 6 Berkshire Boulevard, #301 Bethel, CT 06801 Name of firm preparing the application
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Part III Information For All Requests (continued)

4 c Is the method of accounting the applicant is requesting to change an issue pending (with respect to either the applicant or any present or former consolidated group in which the applicant was a member during the applicable tax year(s)) for any tax year under examination (see instructions)?

d Is the request to change the method of accounting being filed under the procedures requiring that the operating division director consent to the filing of the request (see instructions)?

If 'Yes,' attach the consent statement from the director.

e Is the request to change the method of accounting being filed under the 90-day or 120-day window period?

If 'Yes,' check the box for the applicable window period and attach the required statement (see instructions).

☐ 90 day ☐ 120 day: Date examination ended ▶

f If you answered 'Yes' to line 4a, enter the name and telephone number of the examining agent and the tax year(s) under examination

Name ▶ Telephone number ▶ Tax year(s) ▶

g Has a copy of this Form 3115 been provided to the examining agent identified on line 4f?

5 a Does the applicant (or any present or former consolidated group in which the applicant was a member during the applicable tax year(s)) have any Federal income tax return(s) before Appeals and/or a Federal court?

If 'Yes,' enter the name of the (check the box) ☐ Appeals officer and/or ☐ counsel for the government, and the tax year(s) before Appeals and/or a Federal court.

Name ▶ Telephone number ▶ Tax year(s) ▶

b Has a copy of this Form 3115 been provided to the Appeals officer and/or counsel for the government identified on line 5a?

c Is the method of accounting the applicant is requesting to change an issue under consideration by Appeals and/or a Federal court (for either the applicant or any present or former consolidated group in which the applicant was a member for the tax year(s) the applicant was a member) (see instructions)?

If 'Yes,' attach an explanation.

6 If the applicant answered 'Yes' to line 4a and/or 5a with respect to any present or former consolidated group, attach a statement that provides each parent corporation's (a) name, (b) identification number, (c) address, and (d) tax year(s) during which the applicant was a member that is under examination, before an Appeals office, and/or before a Federal court

7 If, for federal income tax purposes, the applicant is either an entity (including a limited liability company) treated as a partnership or an S corporation, is it requesting a change from a method of accounting that is an issue under consideration in an examination, before Appeals, or before a Federal court, with respect to a Federal income tax return of a partner, member, or shareholder of that entity?

If 'Yes,' the applicant is **not** eligible to make the change.

8 a Does the applicable revenue procedure (advance consent or automatic consent) state that the applicant does not receive audit protection for the requested change (see instructions)?

b If 'Yes,' attach an explanation.

9 a Has the applicant, its predecessor, or a related party requested or made (under either an automatic change procedure or a procedure requiring advance consent) a change in method of accounting within the past 5 years (including the year of the requested change)?

b If 'Yes,' for each trade or business, attach a description of each requested change in method of accounting (including the tax year of change) and state whether the applicant received consent.

c If any application was withdrawn, not perfected, or denied, or if a Consent Agreement granting a change was sent to the taxpayer but was not signed and returned to the IRS, or if the change was not made or not made in the requested year of change, attach an explanation.

10 a Does the applicant, its predecessor, or a related party currently have pending any request (including any concurrently filed request) for a private letter ruling, change in method of accounting, or technical advice?

b If 'Yes,' for each request attach a statement providing the name(s) of the taxpayer, identification number(s), the type of request (private letter ruling, change in method of accounting, or technical advice), and the specific issue(s) in the request(s).

11 Is the applicant requesting to change its **overall** method of accounting?

If 'Yes,' check the appropriate boxes below to indicate the applicant's present and proposed methods of accounting. Also, complete Schedule A on page 4 of this form.

Present method: ☒ Cash ☐ Accrual ☐ Hybrid (attach description)

Proposed method: ☐ Cash ☒ Accrual ☐ Hybrid (attach description)

Part II Information For All Requests (continued)

- | | Yes | No |
|---|---------------------------------|---------------------------------|
| 12 If the applicant is either (i) not changing its overall method of accounting, or (ii) is changing its overall method of accounting and also changing to a special method of accounting for one or more items, attach a detailed and complete description for each of the following:
a The item(s) being changed.
b The applicant's present method for the item(s) being changed.
c The applicant's proposed method for the item(s) being changed.
d The applicant's present overall method of accounting (cash, accrual, or hybrid). | | |
| 13 Attach a detailed and complete description of the applicant's trade(s) or business(es), and the principal business activity code for each. If the applicant has more than one trade or business as defined in Regulations section 1.446-1(d), describe, whether each trade or business is accounted for separately; the goods and services provided by each trade or business and any other types of activities engaged in that generate gross income; the overall method of accounting for each trade or business; and which trade or business is requesting to change its accounting method as part of this application or a separate application.
See Attachment 1 | | |
| 14 Will the proposed method of accounting be used for the applicant's books and records and financial statements?
For insurance companies, see the instructions
If 'No,' attach an explanation. | X | |
| 15 a Has the applicant engaged, or will it engage, in a transaction to which section 381(a) applies (e.g., a reorganization, merger, or liquidation) during the proposed tax year of change determined without regard to any potential closing of the year under section 381(b)(1)? | | X |
| b If 'Yes,' for the items of income and expense that are the subject of this application, attach a statement identifying the methods of accounting used by the parties to the section 381(a) transaction immediately before the date of distribution or transfer and the method(s) that would be required by section 381(c)(4) or (c)(5) absent consent to the change(s) requested in this application. | | |
| 16 Does the applicant request a conference with the IRS National Office if the IRS proposes an adverse response?..... | | X |
| 17 If the applicant is changing to either the overall cash method, an overall accrual method, or is changing its method of accounting for any property subject to section 263A, any long-term contract subject to section 460, or inventories subject to section 474, enter the applicant's gross receipts for the 3 tax years preceding the tax year of change. | | |
| 1st preceding year ended: mo yr | 2nd preceding year ended: mo yr | 3rd preceding year ended: mo yr |
| \$ | \$ | \$ |

Part III Information For Advance Consent Request

- | | Yes | No |
|--|-----|----|
| 18 Is the applicant's requested change described in any revenue procedure, revenue ruling, notice, regulation, or other published guidance as an automatic change request? ..
If 'Yes,' attach an explanation describing why the applicant is submitting its request under advance consent request procedures. | | |
| 19 Attach a full explanation of the legal basis supporting the proposed method for the item being changed. Include a detailed and complete description of the facts that explains how the law specifically applies to the applicant's situation and that demonstrates that the applicant is authorized to use the proposed method. Include all authority (statutes, regulations, published rulings, court cases, etc.) supporting the proposed method. Also, include either a discussion of the contrary authorities or a statement that no contrary authority exists. | | |
| 20 Attach a copy of all documents related to the proposed change (see instructions). | | |
| 21 Attach a statement of the applicant's reasons for the proposed change. | | |
| 22 If the applicant is a member of a consolidated group for the year of change, do all other members of the consolidated group use the proposed method of accounting for the item being changed?...
If 'No,' attach an explanation. | | |
| 23 a Enter the amount of user fee attached to this application (see instructions) ▶ \$ | | |
| b If the applicant qualifies for a reduced user fee, attach the required information or certification (see instructions). | | |

Part IV Section 481(a) Adjustment

- | | Yes | No |
|---|-----|----|
| 24 Does the applicable revenue procedure, revenue ruling, notice, regulation, or other published guidance require the applicant to implement the requested change in method of accounting on a cut-off basis rather than a section 481(a) adjustment? | | X |
| If 'Yes,' do not complete lines 25, 26, and 27 below. | | |
| 25 Enter the section 481(a) adjustment. Indicate whether the adjustment is an increase (+) or a decrease (-) in income ▶ \$ -1,377,934. Attach a summary of the computation and an explanation of the methodology used to determine the section 481(a) adjustment. If it is based on more than one component, show the computation for each component. If more than one applicant is applying for the method change on the same application, attach a list of the name, identification number, principal business activity code (see instructions), and the amount of the section 481(a) adjustment attributable to each applicant. | | |

Part IV Section 481(a) Adjustment

- 26 If the section 481(a) adjustment is an increase to income of less than \$25,000, does the applicant elect to take the entire amount of the adjustment into account in the year of change? Yes No
- 27 Is any part of the section 481(a) adjustment attributable to transactions between members of an affiliated group, a consolidated group, a controlled group, or other related parties? Yes No
- If 'Yes', attach an explanation.

Schedule A – Change in Overall Method of Accounting (If Schedule A applies, Part I below must be completed.)**Part I Change in Overall Method** (see instructions)

- 1 Enter the following amounts as of the close of the tax year preceding the year of change. If none, state 'None.' Also, attach a statement providing a breakdown of the amounts entered on lines 1a through 1g.

See Attachment 2

	Amount
a Income accrued but not received	\$ 829,914.
b Income received or reported before it was earned (such as advanced payments). Attach a description of the income and the legal basis for the proposed method.	None
c Expenses accrued but not paid (such as accounts payable)	-1,701,945.
d Prepaid expenses previously deducted	704,348.
e Supplies on hand previously deducted and/or not previously reported	None
f Inventory on hand previously deducted and/or not previously reported. Complete Schedule D, Part II	157,226.
g Other amounts (specify). Attach a description of the item and the legal basis for its inclusion in the calculation of the section 481(a) adjustment ▶	-1,367,477.
h Net section 481(a) adjustment (Combine lines 1a – 1g.) Indicate whether the adjustment is an increase (+) or decrease (-) in income. Also enter the net amount of this section 481(a) adjustment amount on Part IV, line 25	\$ -1,377,934.

- 2 Is the applicant also requesting the recurring item exception under section 461(h)(3)? ☐ Yes ☒ No
- 3 Attach copies of the profit and loss statement (Schedule F (Form 1040) for farmers) and the balance sheet, if applicable, as of the close of the tax year preceding the year of change. Also attach a statement specifying the accounting method used when preparing the balance sheet. If books of account are not kept, attach a copy of the business schedules submitted with the Federal income tax return or other return (e.g., tax-exempt organization returns) for that period. If the amounts in Part I, lines 1a through 1g, do not agree with those shown on both the profit and loss statement and the balance sheet, attach a statement explaining the differences.

Part II Change to the Cash Method For Advance Consent Request (see instructions)

Applicants requesting a change to the cash method must attach the following information:

- 1 A description of inventory items (items whose production, purchase, or sale is an income-producing factor) and materials and supplies used in carrying out the business.
- 2 An explanation as to whether the applicant is required to use the accrual method under any section of the Code or regulations.

Schedule B – Change in Reporting Advance Payments (see instructions)

- 1 If the applicant is requesting to change to the Deferral Method for advance payments described in section 5.02 of Rev Proc 2004-34, 2004-1 CB 991, attach the following information:
- a A statement explaining how the advance payments meet the definition in section 4.01 of Rev Proc 2004-34.
- b If the applicant is filing under the automatic change procedures of Rev Proc 2008-52, the information required by section 8.02(3)(a)-(c) of Rev Proc 2004-34.
- c If the applicant is filing under the advance consent provisions of Rev Proc 97-27, the information required by section 8.03(2)(a)-(f) of Rev Proc 2004-34.
- 2 If the applicant is requesting to change to the deferral method for advance payments described in Regulations section 1.451-5(b)(1)(ii), attach the following.
- a A statement explaining how the advance payments meet the definition in Regulations section 1.451-5(a)(1).
- b A statement explaining what portions of the advance payments, if any, are attributable to services, whether such services are integral to the provisions of goods or items, and whether any portions of the advance payments that are attributable to non-integral services are less than five percent of the total contract prices. See Regulations sections 1.451-5(a)(2)(i) and (3).
- c A statement explaining that the advance payments will be included in income no later than when included in gross receipts for purposes of the applicant's financial reports. See Regulations section 1.451-5(b)(1)(ii).
- d A statement explaining whether the inventoriable goods exception of Regulations section 1.451-5(c) applies and if so, when substantial advance payments will be received under the contracts, and how the exception will limit the deferral of income.

Schedule C – Changes Within the LIFO Inventory Method (see instructions)**Part I General LIFO Information**

Complete this section if the requested change involves changes within the LIFO inventory method. Also, attach a copy of all **Forms 970**, Application To Use LIFO Inventory Method, filed to adopt or expand the use of the LIFO method.

- 1** Attach a description of the applicant's present and proposed LIFO methods and submethods for each of the following items:
 - a** Valuing inventory (e.g., unit method or dollar-value method).
 - b** Pooling (e.g., by line or type or class of goods, natural business unit, multiple pools, raw material content, simplified dollar-value method, inventory price index computation (IPIC) pools, vehicle-pool method, etc).
 - c** Pricing dollar-value pools (e.g., double-extension, index, link-chain, link-chain index, IPIC method, etc).
 - d** Determining the current-year cost of goods in the ending inventory (i.e., most recent acquisitions, earliest acquisitions during the current year, average cost of current-year acquisitions, or other permitted method).
- 2** If any present method or submethod used by the applicant is not the same as indicated on Form(s) 970 filed to adopt or expand the use of the method, attach an explanation.
- 3** If the proposed change is not requested for all the LIFO inventory, attach a statement specifying the inventory to which the change is and is not applicable.
- 4** If the proposed change is not requested for all of the LIFO pools, attach a statement specifying the LIFO pool(s) to which the change is applicable.
- 5** Attach a statement addressing whether the applicant values any of its LIFO inventory on a method other than cost. For example, if the applicant values some of its LIFO inventory at retail and the remainder at cost, identify which inventory items are valued under each method.
- 6** If changing to the IPIC method, attach a completed Form 970.

Part II Change in Pooling Inventories

- 1** If the applicant is proposing to change its pooling method or the number of pools, attach a description of the contents of, and state the base year for, each dollar-value pool the applicant presently uses and proposes to use.
- 2** If the applicant is proposing to use natural business unit (NBU) pools or requesting to change the number of NBU pools, attach the following information (to the extent not already provided) in sufficient detail to show that each proposed NBU was determined under Regulations section 1.472-8(b)(1) and (2):
 - a** A description of the types of products produced by the applicant. If possible, attach a brochure.
 - b** A description of the types of processes and raw materials used to produce the products in each proposed pool.
 - c** If all of the products to be included in the proposed NBU pool(s) are not produced at one facility, state the reasons for the separate facilities, the location of each facility, and a description of the products each facility produces.
 - d** A description of the natural business divisions adopted by the taxpayer. State whether separate cost centers are maintained and if separate profit and loss statements are prepared.
 - e** A statement addressing whether the applicant has inventories of items purchased and held for resale that are not further processed by the applicant, including whether such items, if any, will be included in any proposed NBU pool.
 - f** A statement addressing whether all items including raw materials, goods-in-process, and finished goods entering into the entire inventory investment for each proposed NBU pool are presently valued under the LIFO method. Describe any items that are not presently valued under the LIFO method that are to be included in each proposed pool.
 - g** A statement addressing whether, within the proposed NBU pool(s), there are items both sold to unrelated parties and transferred to a different unit of the applicant to be used as a component part of another product prior to final processing.
- 3** If the applicant is engaged in manufacturing and is proposing to use the multiple pooling method or raw material content pools, attach information to show that each proposed pool will consist of a group of items that are substantially similar. See Regulations section 1.472-8(b)(3).
- 4** If the applicant is engaged in the wholesaling or retailing of goods and is requesting to change the number of pools used, attach information to show that each of the proposed pools is based on customary business classifications of the applicant's trade or business. See Regulations section 1.472-8(c).

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Form 3115 (Rev 12-2009)

Schedule D – Change in the Treatment of Long-Term Contracts Under Section 460, Inventories, or Other Section 263A Assets (see instructions)**Part I Change in Reporting Income From Long-Term Contracts** (Also complete Part III on pages 7 and 8.)

- 1 To the extent not already provided, attach a description of the applicant's present and proposed methods for reporting income and expenses from long-term contracts. Also, attach a representative actual contract (without any deletion) for the requested change. If the applicant is a construction contractor, attach a detailed description of its construction activities.
- 2 a Are the applicant's contracts long-term contracts as defined in section 460(f)(1) (see instructions)? ☐ Yes ☐ No
b If 'Yes,' do all the contracts qualify for the exception under section 460(e) (see instructions)? ☐ Yes ☐ No
If line 2b is 'No,' attach an explanation.
- c If line 2b is 'Yes,' is the applicant requesting to use the percentage-of-completion method using cost-to-cost under Regulations section 1.460-4(b)? ☐ Yes ☐ No
d If line 2c is 'No,' is the applicant requesting to use the exempt-contract percentage-of-completion method under Regulations section 1.460-4(c)(2)? ☐ Yes ☐ No
If line 2d is 'Yes,' attach an explanation of what cost comparison the applicant will use to determine a contract's completion factor.
If line 2d is 'No,' attach an explanation of what method the applicant is using and the authority for its use.
- 3 a Does the applicant have long-term manufacturing contracts as defined in section 460(f)(2)? ☐ Yes ☐ No
b If 'Yes,' attach an explanation of the applicant's present and proposed method(s) of accounting for long-term manufacturing contracts.
c Attach a description of the applicant's manufacturing activities, including any required installation of manufactured goods.
- 4 To determine a contract's completion factor using the percentage-of-completion method:
a Will the applicant use the cost-to-cost method in Regulations section 1.460-4(b)? ☐ Yes ☐ No
b If line 4a is 'No,' is the applicant electing the simplified cost-to-cost method (see section 460(b)(3) and Regulations section 1.460-5(c))? ☐ Yes ☐ No
- 5 Attach a statement indicating whether any of the applicant's contracts are either cost-plus long-term contracts or Federal long-term contracts.

Part II Change in Valuing Inventories Including Cost Allocation Changes (Also complete Part III on pages 7 and 8.)

- 1 Attach a description of the inventory goods being changed. See Attachment 3
- 2 Attach a description of the inventory goods (if any) NOT being changed.
- 3 a Is the applicant subject to section 263A? If 'No,' go to line 4a ☐ Yes ☐ No
b Is the applicant's present inventory valuation method in compliance with section 263A (see instructions):
If 'No,' attach a detailed explanation ☐ Yes ☐ No

4 a Check the appropriate boxes below.

Identification methods:

- Specific identification ☐
- FIFO ☐
- LIFO ☐
- Other (attach explanation) ☐

Valuation methods:

- Cost ☐
- Cost or market, whichever is lower ☐
- Retail cost ☐
- Retail, lower of cost or market ☐
- Other (attach explanation) ☐

Inventory Being Changed		Inventory Not Being Changed
Present method	Proposed method	Present method

- b Enter the value at the end of the tax year preceding the year of change.
- 5 If the applicant is changing from the LIFO inventory method to a non-LIFO method, attach the following information. (see instructions).
- a Copies of Form(s) 970 filed to adopt or expand the use of the method.
- b Only for applicants requesting advance consent. A statement describing whether the applicant is changing to the method required by Regulations section 1.472-6(a) or (b), or whether the applicant is proposing a different method.
- c Only for applicants requesting an automatic change. The statement required by section 22.01(5) of the Appendix of Rev Proc 2008-52 (or its successor).

Part III Method of Cost Allocation (Complete this part if the requested change involves either property subject to section 263A or long-term contracts as described in section 460 (see the instructions).)**Section A – Allocation and Capitalization Methods**

Attach a description (including sample computations) of the present and proposed method(s) the applicant uses to capitalize direct and indirect costs properly allocable to real or tangible personal property produced and property acquired for resale, or to allocate and, where appropriate, capitalize direct and indirect costs properly allocable to long-term contracts. Include a description of the method(s) used for allocating indirect costs to intermediate cost objectives such as departments or activities prior to the allocation of such costs to long-term contracts, real or tangible personal property produced, and property acquired for resale. The description must include the following. See Attachment 4

- 1 The method of allocating direct and indirect costs (i.e., specific identification, burden rate, standard cost, or other reasonable allocation method).
- 2 The method of allocating mixed service costs (i.e., direct reallocation, step-allocation, simplified service cost using the labor-based allocation ratio, simplified service cost using the production cost allocation ratio, or other reasonable allocation method).
- 3 The method of capitalizing additional section 263A costs (i.e., simplified production with or without the historic absorption ratio election, simplified resale with or without the historic absorption ratio election including permissible variations, the U.S. ratio, or other reasonable allocation method).

Section B – Direct and Indirect Costs Required To Be Allocated

Check the appropriate boxes showing the costs that are or will be fully included, to the extent required, in the cost of real or tangible personal property produced or property acquired for resale under section 263A or allocated to long-term contracts under section 460. Mark 'N/A' in a box if those costs are not incurred by the applicant. If a box is not checked, it is assumed that those costs are not fully included to the extent required. Attach an explanation for boxes that are not checked.

	Present method	Proposed method
1 Direct material		
2 Direct labor		
3 Indirect labor		
4 Officers' compensation (not including selling activities)		
5 Pension and other related costs		
6 Employee benefits		
7 Indirect materials and supplies		
8 Purchasing costs		
9 Handling, processing, assembly, and repackaging costs		
10 Offsite storage and warehousing costs		
11 Depreciation, amortization, and cost recovery allowance for equipment and facilities placed in service and not temporarily idle		
12 Depletion		
13 Rent		
14 Taxes other than state, local, and foreign income taxes		
15 Insurance		
16 Utilities		
17 Maintenance and repairs that relate to a production, resale, or long-term contract activity		
18 Engineering and design costs (not including section 174 research and experimental expenses)		
19 Rework labor, scrap, and spoilage		
20 Tools and equipment		
21 Quality control and inspection		
22 Bidding expenses incurred in the solicitation of contracts awarded to the applicant		
23 Licensing and franchise costs		
24 Capitalizable service costs (including mixed service costs)		
25 Administrative costs (not including any costs of selling or any return on capital)		
26 Research and experimental expenses attributable to long-term contracts		
27 Interest		
28 Other costs (Attach a list of these costs.)		

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Form 3115 (Rev 12-2009)

Part III Method of Cost Allocation (see instructions) (continued)**Section C – Other Costs Not Required To Be Allocated** (Complete Section C only if the applicant is requesting to change its method for these costs.)

	Present method	Proposed method
1 Marketing, selling, advertising, and distribution expenses		
2 Research and experimental expenses not included in Section B, line 26		
3 Bidding expenses not included in Section B, line 22		
4 General and administrative costs not included in Section B		
5 Income taxes		
6 Cost of strikes		
7 Warranty and product liability costs		
8 Section 179 costs		
9 On-site storage		
10 Depreciation, amortization, and cost recovery allowance not included in Section B, line 11		
11 Other costs (Attach a list of these costs.)		

Schedule E – Change in Depreciation or Amortization (see instructions)

Applicants requesting approval to change their method of accounting for depreciation or amortization complete this section. Applicants must provide this information for each item or class of property for which a change is requested.

Note: See the *List of Automatic Accounting Method Changes* in the instructions for information regarding automatic changes under sections 56, 167, 168, 197, 1400I, 1400L, or former section 168. Do not file Form 3115 with respect to certain late elections and election revocations (see instructions).

- 1 Is depreciation for the property determined under Regulations section 1.167(a)-11 (CLADR)? ☐ Yes ☐ No
If 'Yes,' the only changes permitted are under Regulations section 1.167(a)-11(c)(1)(iii).
- 2 Is any of the depreciation or amortization required to be capitalized under any Code section (e.g., section 263A)? ☐ Yes ☐ No
If 'Yes,' enter the applicable section. ▶ _____
- 3 Has a depreciation, amortization, or expense election been made for the property (e.g., the election under section 168(f)(1), 179, or 179C)? ☐ Yes ☐ No
If 'Yes,' state the election made ▶ _____
- 4 a To the extent not already provided, attach a statement describing the property being changed. Include in the description the type of property, the year the property was placed in service, and the property's use in the applicant's trade or business or income-producing activity.
b If the property is residential rental property, did the applicant live in the property before renting it? ☐ Yes ☐ No
c Is the property public utility property? ☐ Yes ☐ No
- 5 To the extent not already provided in the applicant's description of its present method, attach a statement explaining how the property is treated under the applicant's present method (e.g., depreciable property, inventory property, supplies under Regulations section 1.162-3, nondepreciable section 263(a) property, property deductible as a current expense, etc).
- 6 If the property is not currently treated as depreciable or amortizable property, attach a statement of the facts supporting the proposed change to depreciate or amortize the property.
- 7 If the property is currently treated and/or will be treated as depreciable or amortizable property, the following information for both the present (if applicable) and proposed methods:
 - a The Code section under which the property is or will be depreciated or amortized (e.g., section 168(g)).
 - b The applicable asset class from Rev Proc 87-56, 1987-2 CB 674, for each asset depreciated under section 168 (MACRS) or under section 1400L; the applicable asset class from Rev Proc 83-35, 1983-1 CB 745, for each asset depreciated under former section 168 (ACRS); an explanation why no asset class is identified for each asset for which an asset class has not been identified by the applicant.
 - c The facts to support the asset class for the proposed method.
 - d The depreciation or amortization method of the property, including the applicable Code section (e.g., 200% declining balance method under section 168(b)(1)).
 - e The useful life, recovery period, or amortization period of the property.
 - f The applicable convention of the property.
 - g A statement of whether or not the additional first-year special depreciation allowance (for example, as provided by section 168(k), 168(l), 168(m), 168(n), 1400L(b), or 1400N(d)) was or will be claimed for the property. If not, also provide an explanation as to why no special depreciation allowance was or will be claimed.

2013

Form 3115 Attachments

Page 1

Client NSSF

NATIONAL SHOOTING SPORTS FOUNDATION INC.

06-0860132

9/23/14

09:55AM

Attachment 1
Form 3115, Part II, Line 13
Description of Trade or Business

THE NATIONAL SHOOTING SPORTS FOUNDATION IS A NON PROFIT ORGANIZATION WHICH PROMOTES THE SHOOTING SPORTS AND FOSTERS A BETTER UNDERSTANDING OF RECREATIONAL SHOOTING.

Attachment 2
Form 3115, Schedule A, Part I
Breakdown of Lines 1a - 1g

<u>Line 1a</u>	
Accounts Receivable	\$ 829,914.
Total	<u>\$ 829,914.</u>
<u>Line 1c</u>	
Accounts Payable	\$ -356,273.
Accrued Expenses	-1,019,878.
Proxy Tax accrual	-325,794.
Total	<u>\$ -1,701,945.</u>
<u>Line 1d</u>	
Prepaid Expenses	\$ 704,348.
Total	<u>\$ 704,348.</u>
<u>Line 1f</u>	
Inventory	\$ 157,226.
Total	<u>\$ 157,226.</u>
<u>Line 1g</u>	
Post Retirement Benefits Accrual	\$ -1,367,477.
Total	<u>\$ -1,367,477.</u>

Attachment 3
Form 3115, Schedule D, Part II, Line 1
Inventory Goods Being Changed

N/A

Attachment 4
Form 3115, Schedule D, Part III, Section A
Present and Proposed Methods to Capitalize Direct and Indirect Costs

N/A

NATIONAL SHOOTING SPORTS FOUNDATION
Statement of Assets, Liabilities and Net Assets - Modified Cash Bas
As of March 31,

	<u>2013</u>
ASSETS	
CURRENT ASSETS	
Cash and Cash Equivalents	\$ 10,110,253
Investments	<u>31,240,887</u>
Total Current Assets	41,351,140
PROPERTY AND EQUIPMENT	
Land	187,683
Building and Improvements	2,245,647
Furniture, Fixtures and Equipment	<u>223,776</u>
Total Property and Equipment	2,657,106
Less: Accumulated Depreciation	<u>1,136,076</u>
Net Property and Equipment	1,521,030
OTHER ASSETS	
Cash Restricted for Retirement Benefits	240,889
Deposits and Advances	<u>8,943</u>
Total Other Assets	249,832
TOTAL ASSETS	<u><u>\$ 43,122,002</u></u>
LIABILITIES AND NET ASSETS	
LIABILITIES	
Shooting Range Workshop Deposits	\$ -
SHOT Show Deposits	4,521,440
Other Liabilities	<u>74,100</u>
Total Liabilities	4,595,540
UNRESTRICTED NET ASSETS	
Unrestricted Net Assets	<u>38,420,829</u>
Total Unrestricted Net Assets	38,420,829
TEMPORARILY RESTRICTED NET ASSETS	
Temporarily Restricted Net Assets	<u>105,633</u>
Total Temporarily Restricted Net Assets	105,633
TOTAL NET ASSETS	<u><u>38,526,462</u></u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 43,122,002</u></u>

See accompanying notes

NATIONAL SHOOTING SPORTS FOUNDATION
Statement of Revenues, Expenses and Other Changes in
Unrestricted Net Assets - Modified Cash Basis
For the Year Ended March 31,

	<u>2013</u>
SUPPORT AND REVENUE	
SHOT Show Revenue	\$ 22,238,604
Membership Dues	3,572,184
Project Childsafe	726,508
Other Program Revenue (see schedule)	799,331
Total Support and Revenue	<u>27,336,627</u>
 PROGRAM EXPENSES	
SHOT Show Expenses	7,753,437
Project Childsafe	968,539
Other Program Expenses (see schedule)	14,080,537
Total Program Expenses	<u>22,802,513</u>
 OPERATING EXPENSES	
Salaries	4,552,226
Payroll Taxes	329,694
Employee Benefits	941,745
Insurance	52,108
Occupancy Costs	360,322
Professional Services	508,899
Board and Committee Expenses	144,151
Temporary Personnel	64,603
Training and Development	37,323
Travel	56,777
Telephone	36,027
Information Technology	171,947
Postage	22,717
Depreciation	93,342
Miscellaneous	51,915
Total Operating Expenses	<u>\$ 7,423,796</u>

See accompanying notes

NATIONAL SHOOTING SPORTS FOUNDATION
Statement of Revenues, Expenses and Other Changes in
Unrestricted Net Assets - Modified Cash Basis
For the Year Ended March 31,

	<u>2013</u>
EXCESS/(DEFICIENCY) OF SUPPORT AND REVENUE OVER OPERATING EXPENSES	\$ (2,889,682)
OTHER CHANGES IN UNRESTRICTED NET ASSETS	
Rental Income/(Loss)	8,926
Royalty Income	54,164
Interest and Dividends	888,454
Unrealized Gain/(Loss) on Investments	978,984
Realized Gain/(Loss) on Investments	(103,903)
Other Income	-
Total Other Changes in Unrestricted Net Assets	<u>1,826,625</u>
EXCESS OF SUPPORT AND REVENUE OVER EXPENSES	<u><u>\$ (1,063,057)</u></u>

See accompanying notes

NATIONAL SHOOTING SPORTS FOUNDATION
Statement of Revenue, Expenses and Other Changes in
Temporarily Restricted Net Assets - Cash Basis
For the Year Ended March 31,

	<u>2013</u>	<u>2012</u>
SUPPORT AND REVENUE		
Contributions	\$ 105,633	\$ -
Total Support and Revenue	<u>105,633</u>	<u>-</u>
EXCESS OF SUPPORT AND REVENUE OVER EXPENSES	<u>\$ 105,633</u>	<u>\$ -</u>

See accompanying notes

NATIONAL SHOOTING SPORTS FOUNDATION
Statement of Changes in Net Assets - Modified Cash Basis
For the Year Ended March 31,

	<u>2013</u>
UNRESTRICTED NET ASSETS, BEGINNING	\$ 39,483,886
Excess of Support and Revenue over Expenses	<u>(1,063,057)</u>
UNRESTRICTED NET ASSETS, ENDING	<u>\$ 38,420,829</u>
TEMPORARILY RESTRICTED NET ASSETS, BEGINNING	\$ -
Excess of Support and Revenue over Expenses	<u>105,633</u>
TEMPORARILY RESTRICTED NET ASSETS, ENDING	<u>\$ 105,633</u>

See accompanying notes

NATIONAL SHOOTING SPORTS FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2013 AND 2012

NOTE 1: NATURE OF ORGANIZATION

The Foundation is a not-for-profit organization that was formed for the purpose of developing an interest in, conducting research and accumulating information for a better understanding of shooting sports.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Foundation prepares its financial statements on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Accordingly, revenue is recorded when received rather than when earned and expenses are recorded when paid rather than when the obligation is incurred.

Unrestricted net assets represent expendable funds available for operations which are not otherwise limited by donor restrictions. Temporarily restricted net assets consist of contributed funds subject to specific donor-imposed restrictions contingent upon specific occurrence of a future event or a specific passage of time before the Foundation may spend the funds. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets.