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SCANNED DEC 09 2014

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047

▶ Do not enter Social Security numbers on this form as it may be made public. Department of the Treasury Internal Revenue Service

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

Open to Public Inspection

| Α | For the | 2013 calendar year, or tax year beginning and | d ending | | | | | |
|-------------------------|--------------------------------------|--|---------------|---|-------------------------------|--|--|--|
| В | Check if applicable | C Name of organization | | D Employer identific | ation number | | | |
| | Address | WESTERN FIRE CHIEFS ASSOCIATION INC | | | -10440 | | | |
| | Name change | Doing Business As | | 94-17 | 712448 | | | |
| | Initial return Termin- ated | Number and street (or P 0 box if mail is not delivered to street address) 25030 SW PARKWAY AVE #330 | Room/suite | E Telephone number 800-785-3473 | | | | |
| Ē | Amende | | | G Gross receipts \$ | 2,496,514. | | | |
| Ē | Applica | | | H(a) Is this a group re- | turn | | | |
| | pending | F Name and address of principal officer: JEFF JOHNSON | | for subordinates | ليفقا لينسا | | | |
| | | SAME AS C ABOVE | | H(b) Are all subordinates inc | cluded? Yes No | | | |
| ī | Tax-exe | mpt status. X 501(c)(3) 501(c)() (Insert no) 4947(a)(1 |) or 527 | | ist. (see instructions) | | | |
| | | WWW.WFCA.COM | | H(c) Group exemption | number 🕨 | | | |
| ĸ | Form of o | organization X Corporation Trust Association Other | L Year | of formation 1891 M | State of legal domicile CA | | | |
| P | | Summary | | | | | | |
| Activities & Governance | 1 E | Briefly describe the organization's mission or most significant activities: MEMI EDUCATION, AND DEVELOPMENT OF FIRE CODES | BER SUI | PPORT, RESEAR | RCH, | | | |
| rna | 2 6 | Check this box if the organization discontinued its operations or disp | | e than 25% of its net as | sets. | | | |
| Š | 3 1 | Number of voting members of the governing body (Part VI, line 1a) | | 3 | 14 | | | |
| ğ | 4 | Number of independent voting members of the governing body (Part VI, line 1b) |) | 4 | 14 | | | |
| 85 | 5 7 | otal number of individuals employed in calendar year 2013 (Part V, line 2a) | , | 5 | 20 | | | |
| /itie | 6 7 | otal number of volunteers (estimate if necessary) | | 6 | 25 | | | |
| cţį | 7a 7 | otal unrelated business revenue from Part VIII, column (C), line 12 | | 7a | 0. | | | |
| ⋖ | | Net unrelated business taxable income from Form 990-T, line 34 | | 7b | 0. | | | |
| | | | | Prior Year | Current Year | | | |
| Ð | 8 (| Contributions and grants (Part VIII, line 1h) | | 26,893. | 353,000. | | | |
| ğ | 9 F | Program service revenue (Part VIII, line 2g) | | 502,105. | 530,902. | | | |
| Revenue | 10 1 | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 990. | 942. | | | |
| Œ | 11 (| Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 829,734. | 738,471. | | | |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 1,359,722. | 1,623,315. | | | |
| | 13 (| Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 270,346. | 194,810. | | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | _ | 0. | 0. | | | |
| Sa | 15 5 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10 |)) | 642,665. | 635,569. | | | |
| Expenses | 16a l | Professional fundraising fees (Part IX, column (A), line 11e) | _ | 0. | 0. | | | |
| ž | . b - | otal fundraising expenses (Part IX, column (DRIne 25) | 0. | | | | | |
| ш | 17/ (| Other expenses (Part IX, column (A), lines 11a-11d, 11124e) | _ | 421,102. | 479,671. | | | |
| | 18 | Total expenses Add lines 13-17 (must equal Part IX, column (A) line 25) | | 1,334,113. | 1,310,050. | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 25,609. | 313,265. | | | |
| Net Assets or | <u> </u> | O SEN UT | В | eginning of Current Year | End of Year | | | |
| sset | 20 | Fotal assets (Part X, line 16) OGDEN, UT | | 1,023,658. | 1,268,879. | | | |
| et A | 21 | Total liabilities (Part X, line 26) | | 183,486. | 122,871. | | | |
| | | Net assets or fund balances. Subtract line 21 from line 20 | | 840,172. | 1,146,008. | | | |
| | art II | Signature Block | | - | | | | |
| | - | ties of perjury, I declare that I have examined this return, including accompanying schedu | | | / knowledge and belief, it is | | | |
| tru | e, correct | and complete Declaration of preparer (other than officer) is based on all information of | wnich prepare | er nas any knowledge | | | | |
| ٠. | 1 | Signature of officer | 10-10 | Data CO Data | | | | |
| Sig He | - 1 | JEFF JOHNSON, CHIEF EXECUTIVE OFFICE | R | 6 ER Date | 11/12/14 | | | |
| | | Type or print name and title | | Date Check | PTIN | | | |
| В- | | Print/Type preparer's name Preparer's signature | +.0 | intratur 1 | 700145310 | | | |
| Pa | | JOCENE E. BARTON, CPA JOCENE BAX | wh | 1 | | | | |
| | eparer | Firm's name GROVE, MUELLER & \$WANK, P.C. Firm's address 475 COTTAGE STREET NE, SUITE 2 | 00 | Firm's EIN ▶ | 93-0874157 | | | |
| US | e Only | Firm's address 475 COTTAGE STREET NE, SUITE 2 SALEM, OR 97301 | 00 | Dh 5.0 | 3-581-7788 | | | |
| | | | | I Prione no 30 | X Yes No | | | |
| | | IS discuss this return with the preparer shown above? (see instructions) 3-13 LHA For Paperwork Reduction Act Notice, see the separate instruc | tions | | Form 990 (2013) | | | |
| 332 | 2001 10-29 | is a line for raperwork neurolion Act Notice, see the separate instruc | | | 1 0100 (2010) | | | |

| Par | t III Statement of Program Service Accomplishments | |
|-----|---|-----------------|
| ` | Check if Schedule O contains a response or note to any line in this Part III | X |
| 1 | Briefly describe the organization's mission: TO PURSUE THE PROTECTION OF LIFE AND PROPERTY BY LEADERSHIP, | |
| | EDUCATION, AND SUPPORT FOR ITS MEMBERS AND AFFILIATE ORGANIZATIONS. | |
| | | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on | 7 |
| | the prior Form 990 or 990-EZ? | . No |
| • | If "Yes," describe these new services on Schedule O. Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X | ٦., |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O | ⊒ No |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. | , |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and | |
| | revenue, if any, for each program service reported. | |
| 4a | | <u>5.</u>) |
| | THE ASSOCIATION PROVIDES FOR THE PROMOTION, RESEARCH, EDUCATION AND | |
| | DEVELOPMENT OF CODES FOR THE PURPOSE OF PREVENTING, SUPPRESSING AND EXTINGUISHING FIRES. | |
| | EXTINGUISHING FIRES. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4b | (Code) (Expenses \$ 299, 262 · (including grants of \$ 58, 481 ·) (Revenue \$ 367, 67 | 7.1 |
| 40 | (Code) (Expenses \$ 299,262. including grants of \$ 58,481.) (Revenue \$ 367,67] FIRE SERVICE BOOKSTORE - PROVIDED A CENTRAL BOOKSTORE WITH PROFITS | '• ' |
| | CIRCULATING BACK TO AFFILIATE CHIEFS ASSOCIATIONS IN WHICH THE TEXTS | |
| | ARE PURCHASED. ROYALTIES GIVEN BACK TO THE STATES TOTALED \$58,481 IN | |
| | 2013. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4c | (Code) (Expenses \$204,011. including grants of \$136,329.) (Revenue \$364,30 | |
| | FIRE RESCUE GROUP PURCHASING ORGANIZATION - A NATIONAL GROUP PURCHASI | NG |
| | PROGRAM AVAILABLE TO ALL 50 STATES WHICH BRINGS COST SAVINGS TO FIRE | 170 |
| | DEPARTMENTS ACROSS THE COUNTRY. ROYALTIES GIVEN BACK TO THE STATES ADIVISIONS TOTALED \$136,329 IN 2013. | מאט |
| | DIVIDIOND TOTALED \$150,525 IN 2015. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4.1 | Other present anning (Describe to Schodula O.) | |
| 40 | Other program services (Describe in Schedule O.) (Expenses \$ 194,795 • including grants of \$) (Revenue \$ 268,054 •) | |
| 4e | Total program service expenses ► 1,178,295. | |
| | Form 990 | (2013) |

WESTERN FIRE CHIEFS ASSOCIATION INC 94-1712448 Form 990 (2013) Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? Х If "Yes," complete Schedule A X 2 Is the organization required to complete Schedule B, Schedule of Contributors? 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for Х 3 public office? If "Yes," complete Schedule C, Part I Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect X during the tax year? If "Yes," complete Schedule C, Part II 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or X similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to Х provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D. Part I 6 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Х 8 Schedule D. Part III. Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? X If "Yes," complete Schedule D, Part IV 9 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent 10 X endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Х 11a b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total Х assets reported in Part X, line 16? If "Yes." complete Schedule D. Part VII 11b c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Х Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Х e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses Х the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete X Schedule D, Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? X If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b X 13 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E Х 14a 14a Did the organization maintain an office, employees, or agents outside of the United States? b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 14b Х or more? If "Yes," complete Schedule F, Parts I and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any X foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to X

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X

X

X

Х

16

17

18

19

20a 20b

19

complete Schedule G, Part III

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I

1c and 8a? If "Yes," complete Schedule G, Part II

17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-----|---|------|----------|--------------|
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | <u> </u> |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, | | | |
| | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | <u>X</u> |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | | _X_ |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | l | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25a | 24a | | <u>X</u> |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | L | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | ļ | | |
| | any tax-exempt bonds? | 24c | | <u> </u> |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | _X_ |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | } | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | , | } | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | ļ | ĺ |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | <u></u> | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| c | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | ļ | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | X | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | ļ | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | l | | 1 |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | ł | } | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | ļ | |
| | Part V, line 1 | 34 | <u> </u> | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | ļ | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | i | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | 1 |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | } | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | ļ | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | - | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |
| | | Farm | . വവവ | (2013) |

Form **990** (2013)

Form 990 (2013) WESTERN FIRE CHIEFS ASSOCIATION

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response or note to any line in this Part V | | | | | |
|---------|--|----------|------------------------|----------------|-----|--------------|
| | | | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a | 14 | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b | 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and r | eporta | ble gamıng | | | |
| | (gambling) winnings to prize winners? | | | 1c | X | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 20 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax retuined | rns? | | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | 3a | | _X_ |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | 0 | | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other | author | ity over, a | - 1 | | * |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | accou | nt)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country: | | | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial | Accou | nts. | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | į | 5a | | _X_ |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | ection? | ' | 5b | | X |
| С | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did to | ne orga | anization solicit | ĺ | | |
| | any contributions that were not tax deductible as charitable contributions? | | | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | lons o | r gifts | l | | |
| | were not tax deductible? | | | 6b | | -, |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | Ì | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se | rvices p | provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | |
| C | Did the organization self, exchange, or otherwise dispose of tangible personal property for which it w | as req | uired | ľ | | |
| | to file Form 8282? | 1 | , | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | _7d | | | : | 7.7 |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | | ct? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont | | 300 | 7 1 | | |
| 9 | If the organization received a contribution of qualified intellectual property, did the organization file F | | | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiz | | | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. D | | · · · • | | | |
| ^ | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at | any un | ne during the year? | 8 | | - |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | 0- | · | |
| a | Did the organization make any taxable distributions under section 4966? | | | 9a 9b | | |
| ь 10 | Did the organization make a distribution to a donor, donor advisor, or related person? | | | 90 | | |
| а | Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 | 10a | } | | | |
| _ | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | Section 501(c)(12) organizations. Enter. | עטי | · | | | |
| '' | Gross income from members or shareholders | 11a | 1 | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | · · · · | | | | |
| Ū | amounts due or received from them) | 11b | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | ? | 12a | | Ì |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | İ | 0 | | - |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | <u> </u> | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | | 13a | | |
| - | Note. See the instructions for additional information the organization must report on Schedule O. | | | .00 | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| | organization is licensed to issue qualified health plans | 13b | | | | |
| С | Enter the amount of reserves on hand | 13c | | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | | | 14a | | Х |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu | le O | | 14b | | |
| | | | | | 200 | |

Form **990** (2013)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

| • | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions | | | |
|-------|---|----------|----------|----------|
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a 14 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule 0 | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 15 14 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | X | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | } } | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | <u>X</u> |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Did the organization have members or stockholders? | 6 | X | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | } |
| | more members of the governing body? | 7a | <u>X</u> | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | 1 | | |
| | persons other than the governing body? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | |
| а | The governing body? | 8a | _X_ | L |
| b | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | 1 | | ł |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) | | | , |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | X |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | <u> </u> |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | | X |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | 1 |
| | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | | X |
| þ | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | | <u> </u> |
| c | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | in Schedule O how this was done | 12c | | ļ |
| 13 | Did the organization have a written whistleblower policy? | 13 | | X |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | | X |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | |] |
| а | The organization's CEO, Executive Director, or top management official | 15a | ļ | X |
| b | Other officers or key employees of the organization | 15b | ļ | X |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | 1 |
| | taxable entity during the year? | 16a | ļ | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | <u> </u> |
| Sec | ction C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed CA, OR | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) | avaılab | le | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, a | nd finar | rcial | |
| | statements available to the public during the tax year. | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organiz | ation: | | |
| | THE ORGANIZATION - 800-785-3473 | | | |
| | 25030 SW PARKWAY AVE #330, WILSONVILLE, OR 97070 | | 000 | 100:5 |
| 00000 | 40.00.40 | Forn | าษษบ | /2013 |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter · 0 · in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title | (B) Average hours per | (do | not c | (C Posi heck ss pe | ition | | one h an | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
|--------------------------|--|------------------|-----------------------|-----------------------------|------------|------------------------------|--------------|--|--|--|
| | week (list any hours for related organizations below line) | stee or director | Institutional frustee | Officer | | Highest compensated employee | | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) MARK WENDELSDORF | 3.00 | | | | | | | | _ | |
| PRESIDENT | | X | | X | | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (2) MIKE DUYCK | 2.00 | l | | | l | } | | _ | | |
| VICE PRESIDENT | | X | L | X | | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (3) KENNETH SILVA | 2.00 | | | | |] | | | | |
| INTERNATIONAL DIRECTOR | | X | | | <u> </u> | - | | 0. | 0. | 0. |
| (4) DOUG SCHRAGE | 2.00 | | | | | | | | | |
| STATE VICE-PRESIDENT | | X | <u> </u> | <u>L</u> _ | L | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (5) PAUL ADAMS | 2.00 |] | - | | | | | | | |
| STATE VICE-PRESIDENT | | X | ļ | | <u> </u> | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (6) DOUG WILLIAMS | 2.00 | | İ | | | | | | | |
| STATE VICE-PRESIDENT | | X | Ĺ | | | ↓_ | <u> </u> | 0. | 0. | 0. |
| (7) MANNY NEVES | 2.00 | ┨ | 1 | 1 | ļ | | ł | | | |
| STATE VICE-PRESIDENT | | X | <u> </u> | <u> </u> | | } | | 0. | 0. | 0. |
| (8) BRAD TROSKY | 2.00 | ۱ | ļ | | | | } | | | |
| STATE VICE-PRESIDENT | | X | <u> </u> | | <u> </u> | ـــ | <u> </u> | 0. | 0. | 0. |
| (9) BRENT CHRISTOPHERSON | 2.00 | ا | | | | | | | | |
| STATE VICE-PRESIDENT | | X | ــــ | <u> </u> | <u> </u> | ļ | <u> </u> | 0. | 0. | 0. |
| (10) BEN SHARIT | 2.00 | <u> </u> | } | } | ł | | ì | | | _ |
| STATE VICE-PRESIDENT | | X | ļ | <u> </u> | | ļ | | 0. | 0. | 0. |
| (11) DUSTIN MORROW | 2.00 |] | | | | | | | | |
| STATE VICE-PRESIDENT | | X | ļ | ļ. <u>. </u> | ļ | ļ | | 0. | 0. | 0. |
| (12) JOHN EVANS | 2.00 | | İ | | ĺ | 1 | 1 | | | _ |
| STATE VICE-PRESIDENT | | X | <u> </u> | <u> </u> | <u> </u> | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (13) BRAIN VANCAMP | 2.00 | | } | } | | | | | | _ |
| STATE VICE-PRESIDENT | | X | ļ | <u> </u> | <u> </u> | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (14) STANLEY TORRES | 2.00 | | | Ì | | | | | | |
| STATE VICE-PRESIDENT | | X | _ | L. | <u> </u> | <u> </u> | L | 0. | 0. | 0. |
| (15) KATHERINE JOHNSON | 5.00 | 1 | | | | | | | | |
| CHIEF FINANCIAL OFFICER | | <u> </u> | <u> </u> | X | | <u> </u> | | 14,550. | 0. | 0. |
| (16) JEFF JOHNSON | 20.00 | 1 | | | | | | | | _ |
| CHIEF EXECUTIVE OFFICER | | 1 | | X | ــ | ╄- | <u> </u> | 52,994. | 0. | 0. |
| (17) JEFF GRIFFIN | 8.00 | 1 | | | | | | | _ | _ |
| DIVISION SECRETARY | <u></u> | | 1 | X | <u>L</u> _ | | <u>_</u> | 24,000. | 0. | 0. |
| 332007 10-29-13 | | | | | | | | | | Form 990 (2013) |

| Part | VII Section A. Officers, Directors, Trus | | pioy | rees | | | ighe | st C | Compensated Employe | es (continued) | | | |
|------|--|-----------------------|--|-----------------------|--|--------------|------------------------------|-------------------|----------------------------|------------------------------|-------------|---------------------|----------|
| • | (A) | (B) | (C) | | | | | | (D) | (E) | | (F) | |
| | Name and title | Average | Position (do not check more than one box, unless person is both ar | | | | | | Reportable | Reportable | | timate | |
| | | hours per week | | | | | ıs bot or/trus | | compensation from | compensation from related | 1 | nount o other | of |
| | | (list any | 횽 | | | | | | the | organizations | 1 | pensa | tion |
| | | hours for | or dan | | | | ated | | organization | (W-2/1099-MISC) | 1 | om the | |
| | | related organizations | Individual frustee or director | Institutional trustee | | 92 | Suadi | | (W-2/1099-MISC) | | 1 - | anızatı | |
| | | below | 4 Pag | tonal | ١. | yoldu | st con | <u>_</u> | | | | d relati anızatı | |
| | | line) | Individ | Institu | Officer | Key employee | Highest compensated employee | Forme | | | Orge | 111120111 | 2113 |
| | | | | | | | | | | | | | |
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| | | | | | | <u> </u> | <u></u> | Ĺ | 01 544 | | | | |
| | Sub-total | | | | | | | | 91,544. | 0 | | | 0. |
| | Total from continuation sheets to Part V | II, Section A | | | | | | | 91,544. | 0 | | | 0. |
| | Fotal (add lines 1b and 1c) Fotal number of individuals (including but r | at limited to th | | liote | ad a | bov | ابد (ه | 20.5 | · | | •1 | | <u> </u> |
| | compensation from the organization | iot iii iiited to ti | 1056 | Hote | eu a | DUV | e, w | 10 11 | eceived more man \$100 | ,000 or reportable | | | 0 |
| | - Company of the Comp | | | - | | | | | | | | Yes | No |
| 3 | Old the organization list any former officer, | director, or tru | uste | e, ke | ey er | nplo | oyee | , or | highest compensated e | mployee on | | | |
| | ine 1a? If "Yes," complete Schedule J for s | | | | • | • | | | | | 3 | | Х |
| 4 | For any individual listed on line 1a, is the si | um of reportab | le c | omp | ensa | atior | n and | d ot | her compensation from | the organization | | | |
| ; | and related organizations greater than \$15 | 0,000? If "Yes, | " cc | mpl | ete l | Sch | edul | e J t | for such individual | | 4 | | X |
| | Old any person listed on line 1a receive or | | | | | - | | elat | ted organization or indivi | dual for services | | | |
| | rendered to the organization? If "Yes," con | nplete Schedul | e J | for s | uch | per: | son | | | | 5 | | <u> </u> |
| | on B. Independent Contractors | | | | | | | | | * | | • | |
| | Complete this table for your five highest co the organization. Report compensation for | | | | | | | | | • | sation f | rom | |
| | (A) | trie Caleridar y | ear | enai | ng v | VILII | Or W | TUTTI | (B) | year. | (C | · | |
| | Name and business | address | N | ІИС | E | | | | Description of s | ervices | Compe | | n |
| | | | | | | | | T | ,··· , · | | | | |
| | | | _ | | | | | _ | | | | | |
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| | | | | | | | | | | | | | |
| 2 | Total number of independent contractors (| including but a | | mita | d +~ | the | ec li | otoo | d above) who received = | lore than | | ••••• | ····· |
| | \$100,000 of compensation from the organi | | iot II | mile | (U | | 0 | 31 0 0 | above, who received if | iore man | | | |
| | proopood of compensation from the organi | ZULIOII F | | | | | - | | | F | | 000 | 2012 |

Form **990** (2013)

| • | | Check if Schedule O contain | s a response | or note to any line | e in this Part VIII | | | |
|--|-----------|---|----------------|---------------------|----------------------|--|---|--|
| **** | | Grison de Grison | <u> </u> | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512 - 514 |
| nts | 1 a | Federated campaigns | 1a | | | | | |
| e a | | Membership dues | 1b | | | | | |
| S E | | Fundraising events | 1c | | | | | 4 |
| a iii | | Related organizations | 1d | | | | | |
| S, E | | Government grants (contribution | J | | | | | |
| io S | | All other contributions, gifts, grants, | | | | | | |
| the the | | similar amounts not included above | 1f | 353,000. | | | | 4 |
| ES. | a | Noncash contributions included in lines 1a- | | 300,000. | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | _ | Total. Add lines 1a-1f | | > | 353,000. | | | |
| | | · · · · · · · · · · · · · · · · · · · | | Business Code | | | | |
| 9 | 2 a | ADVERTISING | | 519100 | 268,054. | 268,054. | | <u> </u> |
| ه چَ | ь | MANAGEMENT FEES | | 541610 | 161,448. | 161,448. | | |
| Program Service Revenue | c | MEMBERSHIP DUES | | 611600 | 82,535. | 82,535. | | |
| e v | d | PRODUCT CONSULTIN | NG | 541900 | 7,000. | 7,000. | | |
| | е | CONFERENCES & TR | AINING | 611600 | 6,000. | 6,000. | | |
| ا ته | f | All other program service revenue | e | 519100 | 5,865. | 5,865. | | |
| | g | Total. Add lines 2a-2f | | > | 530,902. | | | |
| | 3 | Investment income (including div | ridends, inter | est, and | | | | |
| | | other similar amounts) | | ▶ [| 942. | | | 942. |
| ł | 4 | Income from investment of tax-ex | xempt bond (| proceeds 🕨 | <u> </u> | | | |
| | 5 | Royalties | | > | | | | |
| | | | (ı) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | | | | | | |
| | b | Less: rental expenses | | | | | | |
| | С | Rental income or (loss) | | | | | | |
| | d | Net rental income or (loss) | | > _ | | | | |
| | 7 a | Gross amount from sales of | (i) Securities | (II) Other | | | | |
| | | assets other than inventory | | | | | | |
| | р | Less: cost or other basis | | | | | | |
| | | and sales expenses | | | | | | |
| | c | Gain or (loss) | | | | | | |
| | d | Net gain or (loss) | | <u> </u> | | | | |
| ō | 8 a | Gross income from fundraising e | vents (not | } | | | | |
| enne | | including \$ | of | | | | | |
| ě | | contributions reported on line 1c |). See | | | | | |
| er F | | Part IV, line 18 | a | · | | | | |
| Other Reve | b | Less: direct expenses | t | · | | | | |
| • | С | Net income or (loss) from fundral | ising events | | | | | |
| | 9 a | Gross income from gaming activ | ities. See | | | | | |
| | | Part IV, line 19 | а | · | | | | |
| | b | Less: direct expenses | t | · | | | | |
| | C | Net income or (loss) from gaming | g activities | > | | | | |
| | 10 a | Gross sales of inventory, less ret | | | | | | 1 |
| | | and allowances | | 1240876. | | | | |
| | b | Less. cost of goods sold | t | 873,199. | | | | |
| | c | Net income or (loss) from sales of | of Inventory | > | 367,677. | 367,677. | | |
| | | Miscellaneous Revenue | | Business Code | | | | |
| | 11 a | ROYALTIES/GPO | | 511190 | 364,307. | | | |
| | b | HEALTH INS CREDI | <u>T</u> | 541610 | 6,487. | 6,487. | | |
| | С | | | | | | | |
| | d | All other revenue | | | | | | 1 |
| | е | Total. Add lines 11a-11d | | > | 370,794. | | | |
| 0000 | 12 | Total revenue See instructions | | <u> </u> | 1,623,315. | 1,269,373. | 0 | |
| 33200 10-29 | าย -13 | | | | | | | Form 990 (2013 |

Form 990 (2013) WESTERN FIRE (
Part IX Statement of Functional Expenses

| Secti | on 501(c)(3) and 501(c)(4) organizations must comp | | | mplete column (A) | |
|-------|--|----------------|---------------------------------------|---------------------------------|-------------------------|
| | Check if Schedule O contains a respon- | (A) | (B) | (C) | (D) |
| 7b, | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to governments and | 104 010 | 104 010 | | |
| _ | organizations in the United States See Part IV, line 21 | 194,810. | 194,810. | | |
| 2 | Grants and other assistance to individuals in | ĺ | 1 | | |
| _ | the United States. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the | | | | |
| | United States. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 91,544. | | 91,544. | |
| 6 | trustees, and key employees | 91,344. | | 91,344. | |
| 0 | Compensation not included above, to disqualified | ł | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| 7 | persons described in section 4958(c)(3)(B) Other salaries and wages | 414,344. | 414,344. | | |
| 8 | Pension plan accruals and contributions (include | 114/3440 | 111/311. | | |
| 0 | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 97,640. | 97,640. | | |
| 10 | Payroll taxes | 32,041. | 32,041. | | |
| 11 | Fees for services (non-employees) | 32/041. | 32/041. | | |
| | Management | | | | |
| | Legal | 17,737. | | 17.737. | |
| | Accounting | 1,430. | | 17,737. | |
| | Lobbying | 271000 | | | |
| | Professional fundraising services See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| 3 | column (A) amount, list line 11g expenses on Sch O | | | | |
| 12 | Advertising and promotion | 40,533. | 40,533. | | |
| 13 | Office expenses | 54,532. | 49,079. | 5,453. | |
| 14 | Information technology | 179,332. | 179,332. | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 34,202. | 30,782. | 3,420. | |
| 17 | Travel | 52,269. | 52,269. | | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 83,460. | 83,460. | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 4,005. | 4,005. | | |
| 23 | Insurance | 4,195. | ····· | 4,195. | |
| 24 | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) | | A A A A A A A A A A A A A A A A A A A | | |
| а | MISCELLANEOUS | 7,103. | | 7,103. | |
| b | TAXES & FEES | 873. | | 873. | |
| c | | | | | |
| d | | | | | |
| e | All other expenses | | | | |
| 25 | Total functional expenses Add lines 1 through 24e | 1,310,050. | 1,178,295. | 131,755. | 0. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| ' | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation | | | | |
| | Check here I if following SOP 98-2 (ASC 958-720) | | ļ | | |

| Part X | Balance Sheet | | | | | |
|---|---|---------------|--------------------|--------------------------|--------|---------------------------|
| | Check if Schedule O contains a response or not | e to any line | in this Part X | | | |
| | | | | (A) Beginning of year | 1 | (B) End of year |
| | | | | 247,406. | 1 | 373,513. |
| 1 | Cash · non-interest-bearing | | } | 407,871. | 2 | 220,492. |
| 2 | Savings and temporary cash investments | | - | 407,0711 | 3 | 220/4526 |
| 3 | Pledges and grants receivable, net | | }- | 167,703. | 4 | 192,152. |
| 4 | Accounts receivable, net | | | 107,703. | 4 | 172/172 |
| 5 | Loans and other receivables from current and for | | | | | |
| | trustees, key employees, and highest compensa | ated employ | ees. Complete | | 5 | |
| | Part II of Schedule L | find navana | /ac defined under | | 3 | |
| 6 | Loans and other receivables from other disquali section 4958(f)(1)), persons described in section | | | | | |
| 1 | | | | | | |
| <u>"</u> | employers and sponsoring organizations of sect | | 1 | | 6 | |
| Assets | employees' beneficiary organizations (see instr). Notes and loans receivable, net | | 7 | | | |
| ASS 7 | Inventories for sale or use | | } | 134,503. | 8 | 99,437, |
| 9 | Prepaid expenses and deferred charges | | <u> </u> | 665. | 9 | 99,437. |
| - 1 | Land, buildings, and equipment: cost or other | 1 1 | <u> </u> | | • | |
| 108 | basis Complete Part VI of Schedule D | 10a | 334.295 | | | |
| Ь | | 10b | 334,295. 4,005. | 0. | 10c | 330,290. |
| 11 | Investments - publicly traded securities | | 11 | | | |
| 12 | Investments - other securities. See Part IV, line | | | 12 | | |
| 13 | Investments - program-related. See Part IV, line | | 13 | | | |
| 14 | Intangible assets | | 14 | | | |
| 15 | Other assets. See Part IV, line 11 | ŀ | 65,510. | 15 | 50,551 | |
| 16 | Total assets. Add lines 1 through 15 (must equ | al line 34\ | Ī | 1,023,658. | 16 | 1,268,879. |
| 17 | Accounts payable and accrued expenses | CAT INTO C 17 | | 178,622. | 17 | 122,871. |
| 18 | Grants payable | | 18 | | | |
| 19 | Deferred revenue | | 19 | | | |
| 20 | Tax-exempt bond liabilities | | | 20 | | |
| 21 | Escrow or custodial account liability. Complete | chedule D | | 21 | | |
| | Loans and other payables to current and forme | | | | | |
| ig i | key employees, highest compensated employee | | | | | |
| Liabilities | Complete Part II of Schedule L | , | | | 22 | |
| ت ₂₃ | Secured mortgages and notes payable to unrel | ated third pa | arties | | 23 | |
| 24 | Unsecured notes and loans payable to unrelate | | 5 | | 24 | |
| 25 | Other liabilities (including federal income tax, pa | | | | | |
| | parties, and other liabilities not included on lines | | | | | |
| 1 | Schedule D | • | · | 4,864. | 25 | 0. |
| 26 | Total liabilities. Add lines 17 through 25 | | | 183,486. | 26 | 122,871. |
| | Organizations that follow SFAS 117 (ASC 958 | B), check he | ere 🕨 🔲 and | | | |
| S | complete lines 27 through 29, and lines 33 ar | | | | | |
| ğ 27 | Unrestricted net assets | | | | 27 | |
| g 28 | Temporarily restricted net assets | | 28 | <u> </u> | | |
| <u>D</u> 29 | Permanently restricted net assets | | | | 29 | <u> </u> |
| 필 | Organizations that do not follow SFAS 117 (A | ASC 958), cl | neck here 🕨 🗓 | | | |
| <u>o</u> | and complete lines 30 through 34. | | | | | |
| \$ 30 | Capital stock or trust principal, or current funds | ; | | 0. | | 0 |
| Net Assets or Fund Balances 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | Paid-in or capital surplus, or land, building, or e | quipment fu | nd | 0. | 31 | 0 |
| 5 32 | Retained earnings, endowment, accumulated in | ncome, or ot | her funds | 840,172. | 32 | 1,146,008 |
| 2 33 | Total net assets or fund balances | | | 840,172. | + | 1,146,008 |
| 34 | Total liabilities and net assets/fund balances | | | <u>1,023,658.</u> | _34_ | 1,268,879 |

Form **990** (2013)

review, or compilation of its financial statements and selection of an independent accountant?

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

Form 990 (2013)

X

2¢

3a

3b

Act and OMB Circular A-133?

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Department of the Treasury Internal Revenue Service

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No 1545-0047

| Name of t | the organizati | on | | | | | | E | mployer | identification | on nur | nber |
|-----------|------------------|-------------------------------|---|--|---------------------------|---|--------------------|--|--|----------------|----------|--------|
| | | WESTERN | FIRE CHIEFS | ASSO | CIATI | ON IN | C | | 9 | 4-1712 | 448 | |
| Part I | Reason | for Public Chari | ty Status (All organiz | ations mus | st complet | e this part | .) See inst | ructions. | | | | |
| The organ | ization is not a | private foundation t | pecause it is: (For lines | 1 through 1 | 11, check d | only one b | ox) | | | | | |
| 1 | A church, cor | nvention of churches | s, or association of chur | ches desc | ribed in se | ction 170 | (b)(1)(A)(i) | | | | | |
| 2 | A school des | cribed in section 17 | 0(b)(1)(A)(ii). (Attach Sc | :hedule E.) | | | | | | | | |
| 3 🗔 | A hospital or | a cooperative hospit | al service organization (| described | ın section | 170(b)(1)(| A)(iii). | | | | | |
| 4 | A medical res | search organization o | operated in conjunction | with a hos | pıtal descr | ibed in se | ction 170 | (b)(1)(A)(i | ii). Enter | the hospital' | s nam | e, |
| | city, and stat | e: | | | | | | | | | | |
| 5 | An organizati | on operated for the l | benefit of a college or ui | niversity ov | wned or op | erated by | a governr | nental un | ıt describ | ed in | | |
| | | (b)(1)(A)(iv). (Comple | • | | | | | | | | | |
| 6 | A federal, sta | te, or local governme | ent or governmental uni | t described | d in sectio | n 170(b)(1 |)(A)(v). | | | | | |
| 7 📖 | | | eives a substantial part | of its supp | ort from a | governme | ntal unit o | r from the | e general | public descr | ibed ir | ח |
| | | b)(1)(A)(vi). (Comple | | | | | | | | | | |
| 8 [] | - | | ection 170(b)(1)(A)(vi). | | • | | | | | | | |
| 9 X | | | eives: (1) more than 33 | | | | | | | - | | |
| | | • | nctions - subject to certa | • | • | • | | | | - | | |
| | | | exable income (less sec | tion 511 ta | x) from bu | sinesses a | cquired b | y the orga | anızatıon | after June 30 | 0, 197 | 5 |
| 40 [| | 509(a)(2). (Complete | | | | | 500/ \/ | | | | | |
| 10 | _ | | perated exclusively to te | - | - | | | | | | | |
| 11 | | | perated exclusively for the | | | | | | | | | or |
| | | | itions described in secti organization and compl | | | | .). See Sec | :tion 509 | (a)(S). On | eck the box | mai | |
| | a Type I | | | ype III • Fu | | | 4 | I 🗀 Tva | oe III e No | n-functionali | v inter | aratec |
| e 🗀 | | • | t the organization is not | • • | • | _ | | • • • | | | | - |
| - | | | han one or more public | | | | | | | | | |
| f | | = | ten determination from | • | | | | | · (=)(·) · · · | | (-)(-) | |
| | | rganization, check th | | | , | ,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ., , , , | | | | | |
| g | | • | organization accepted a | ny gift or c | ontribution | from any | of the follo | owing per | sons? | | | |
| | | | rectly controls, either a | | | | | | | ,, | Yes | No |
| | the gov | erning body of the si | upported organization? | | | | | | | 11g(i) | | |
| | (ii) A family | member of a persor | n described in (i) above? | ? | | | | | | 11g(ii) | <u> </u> | |
| | (iii) A 35% (| controlled entity of a | person described in (i) | or (II) abovi | e? | | | | | 11g(iii) | | L |
| h | Provide the f | ollowing information | about the supported or | ganızatıon | (s). | | | | | | | |
| | | , | | | | , | | | | , | | |
| (i) Name | of supported | (ii) EIN | (iii) Type of organization | γ, | organization | | • | (vi) l l organizati | s the | (vii) Amount | of mor | netary |
| org. | anızatıon | | (described on lines 1-9 above or IRC section | | sted in your document? | | | (i) organi | zed in the | supp | port | |
| | | | (see instructions)) | | | | | | 5 ? | 4 | | |
| | | | ļ | Yes | No | Yes | No | Yes | No | | | |
| | | | | 1 | } | | } | 1 | | ł | | |
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| | | | | | | | | - | 1 | | | |
| Total | | | 1 | | | | | 1 | | | | |
| | Paperwork Re | duction Act Notice | , see the Instructions t | for | | | | Schedu | le A (For | m 990 or 99 | 0-EZ) | 2013 |

Form 990 or 990-EZ.

| | edule A (Form 990 or 990-EZ) 2013 | ···· | | | | | Page 2 |
|----------|--|---------------------|--|----------------------|----------------------|------------------------|---|
| Pa | rt II Support Schedule for | _ | | | | | • |
| • | (Complete only if you checked | | | - | on failed to qualify | under Part III. If the | e organization |
| | fails to qualify under the tests | listed below, plea | ise complete Part | 111.) | | | |
| | tion A. Public Support | , — <u> </u> | _ | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| | Gifts, grants, contributions, and | | | } | } | | |
| | membership fees received. (Do not | | | 1 | | | |
| | Include any "unusual grants.") | | | <u> </u> | ļ | | <u> </u> |
| | Tax revenues levied for the organ- | | | 1 | 1 | | |
| | ization's benefit and either paid to | | | 1 | | | |
| | or expended on its behalf | | | | | | |
| | The value of services or facilities | | | | | | 1 |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | } | | | |
| | Total. Add lines 1 through 3 | | | | | - | |
| | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | 1 | 1 | |
| | governmental unit or publicly supported organization) included | | | 1 | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | 1 | | |
| | ction B. Total Support | | <u>. </u> | | | \ | |
| | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| | Amounts from line 4 | | 107_00 | 1-1-1-2 | 1-1-1-1-1 | 107==10 | 7-7-7-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0 |
| | Gross income from interest, | | | | 1 | † | |
| | dividends, payments received on | | | | } | | |
| | securities loans, rents, royalties | | | | | | ĺ |
| | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | • | (| | | | 1 |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | } | | | | |
| | assets (Explain in Part IV.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | <u>L</u> | | | |
| 12 | Gross receipts from related activities, | etc. (see instructi | ons) | | | 12 | |
| 13 | First five years. If the Form 990 is for | the organization' | s first, second, thi | rd, fourth, or fifth | tax year as a sectio | on 501(c)(3) | |
| | organization, check this box and stor | | | | | - | <u>▶</u> |
| | ction C. Computation of Publ | | | | | T T | |
| | Public support percentage for 2013 (| | | column (f)) | | 14 | % |
| | Public support percentage from 2012 | | | | | 15 | % |
| 16a | 33 1/3% support test - 2013. If the c | | | | e 14 is 33 1/3% or | more, check this b | ox and |
| | stop here. The organization qualifies | | • | | | | - |
| Ø | 33 1/3% support test - 2012. If the condition have The argumentum support | • | | | a line 15 is 33 1/39 | % or more, check t | nis box |
| 17~ | and stop here. The organization qual | • | | | 0 12 18c cr 10h | and line 44 := 400/ | |
| ı/a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fact | | | ·- | • | are iv now the organ | mzation |
| . | meets the "facts-and-circumstances" | | | | | 17a and line 45 :- | 10% 0" |
| Ü | 10% -facts-and-circumstances tes more, and if the organization meets ti | | | | | | |
| | organization meets the "facts-and-circ | | | | | | _ |
| 18 | Private foundation. If the organization | | | | | | |
| | I I I I I I I I I I I I I I I I I | ., sie net onook a | 227 011 1110 101 10 | , 100, 11u, 01 11 | | edule A (Form 90) | |

| Pa | rt III Support Schedule for C | rganizations | Described in S | Section 509(a) | (2) | | |
|-------|--|---|---|---|---|----------------------------|---------------|
| ; | (Complete only if you checked | the box on line 9 o | of Part I or if the or | ganization failed to | qualify under Pai | rt II. If the organiza | tion fails to |
| | qualify under the tests listed be | elow, please comp | lete Part II) | | | | |
| Sec | tion A. Public Support | | | | | | |
| Calei | ndar year (or fiscal year beginning in) ► 🏻 | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | ŀ | | |
| | membership fees received. (Do not | | | ì | | | |
| | include any "unusual grants.") | 335,900. | 84,971. | 15,150. | 26,893. | 379,330. | 842,244. |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 2247549. | 2464071. | 2427468. | 2331454. | 2136085. | 11606627. |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- lness under section 513 | | | | | | · |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 2583449. | 2549042. | 2442618. | 2358347. | 2515415. | 12448871. |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | 0. |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | 0. |
| С | Add lines 7a and 7b | | | | | | 0. |
| 8 | Public support (Subtract line 7c from line 6) | | | | | | 12448871. |
| | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| | Amounts from line 6 | 2583449. | 2549042. | 2442618. | 2358347. | 2515415. | 12448871. |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 4,871. | 4,302. | 2,620. | 1,518. | 942. | 14,253. |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | 4,871. | 4,302. | 2,620. | 1,518. | 942. | 14,253. |
| 12 | Other income. Do not include gain or loss from the sale of capital | | | | | 6,487. | 6,487. |
| 13 | assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12) | 2588320. | 2553344. | 2445238. | 2359865. | | 12469611. |
| | First five years. If the Form 990 is for | L | | · | | A | |
| | check this box and stop here | tilo organization t | 5 (11 Ot, 0000/10, t/11 | 0, 1001111, 01 1111111 | ar your as a soons | oo i (o)(o) oi gainz | ▶ □ |
| Sec | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| | Public support percentage for 2013 (| | | column (fl) | | 15 | 99.83 % |
| 16 | Public support percentage from 2012 ction D. Computation of Investigation | Schedule A, Part | III, line 15 | | | 16 | 99.78 % |
| | Investment income percentage for 20 | | | 20 13 column (f) | | 17 | .11 % |
| | Investment income percentage for 20 | | | 10 10, COMMENT (1)) | | 18 | .11 % |
| | a 33 1/3% support tests - 2013. If the | | • | on line 14, and line | 15 is more than 9 | ~ | |
| | more than 33 1/3%, check this box a 33 1/3% support tests - 2012. If the | nd stop here. The organization did r | e organization qual not check a box or | ifies as a publicly s Ine 14 or line 19a | supported organiz a, and line 16 is mo | ation ore than 33 1/3%, | ► X |
| | line 18 is not more than 33 1/3%, che | eck this box and s | top here. The orga | anization qualifies | as a publicly supp | orted organization | ▶ [] |

332023 09-25-13

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

| Schedule A | Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b; and Part III, line 12. |
|-------------|---|
| rart IV | Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b; and Part III, line 12. |
| | Also complete this part for any additional information (See instructions). |
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SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

WESTERN FIRE CHIEFS ASSOCIATION INC

Employer identification number 94-1712448

| Par | t I | Organizations Maintaining Donor Advise | d Funds or Other Similar Fund | s or Accounts. Complete if the |
|-----|---------|---|---|--|
| | | organization answered "Yes" to Form 990, Part IV, line | e 6. | |
| | | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total | number at end of year | | |
| 2 | Aggre | gate contributions to (during year) | | |
| 3 | Aggre | gate grants from (during year) | | |
| 4 | Aggre | gate value at end of year | | |
| 5 | Did th | e organization inform all donors and donor advisors in | writing that the assets held in donor advi | sed funds |
| | are th | e organization's property, subject to the organization's | exclusive legal control? | Yes No |
| 6 | | e organization inform all grantees, donors, and donor a | | e used only |
| | | aritable purposes and not for the benefit of the donor o | | |
| | Imper | missible private benefit? | · | Yes No |
| Par | † II | Conservation Easements. Complete if the org | ganization answered "Yes" to Form 990, | Part IV, line 7. |
| 1 | Purpo | se(s) of conservation easements held by the organizati | on (check all that apply). | |
| | | Preservation of land for public use (e.g., recreation or e | education) Preservation of an hi | storically important land area |
| | | Protection of natural habitat | Preservation of a cer | tified historic structure |
| | | Preservation of open space | | |
| 2 | Comp | lete lines 2a through 2d if the organization held a quali | fied conservation contribution in the form | of a conservation easement on the last |
| | day o | f the tax year. | | |
| | | | | Held at the End of the Tax Year |
| а | Total | number of conservation easements | | 2a |
| b | Total | acreage restricted by conservation easements | | 2b |
| С | Numb | er of conservation easements on a certified historic str | ucture included in (a) | 2c |
| d | Numb | er of conservation easements included in (c) acquired | after 8/17/06, and not on a historic struc | ture |
| | listed | in the National Register | | 2d |
| 3 | Numb | er of conservation easements modified, transferred, re | leased, extinguished, or terminated by th | e organization during the tax |
| | year 🎚 | | | |
| 4 | Numb | er of states where property subject to conservation ea | sement is located > | |
| 5 | Does | the organization have a written policy regarding the pe | riodic monitoring, inspection, handling of | · |
| | violati | ons, and enforcement of the conservation easements i | t holds? | Yes No |
| 6 | Staff | and volunteer hours devoted to monitoring, inspecting, | and enforcing conservation easements | during the year 🕨 |
| 7 | Amou | int of expenses incurred in monitoring, inspecting, and | enforcing conservation easements durin | g the year ▶ \$ |
| 8 | Does | each conservation easement reported on line 2(d) above | ve satisfy the requirements of section 17 | 0(h)(4)(B)(l) |
| | and s | ection 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Pai | t XIII, describe how the organization reports conservat | ion easements in its revenue and expens | e statement, and balance sheet, and |
| | ınclud | le, if applicable, the text of the footnote to the organiza | tion's financial statements that describes | s the organization's accounting for |
| | | ervation easements | | |
| Pa | rt III | Organizations Maintaining Collections o | f Art, Historical Treasures, or C | Other Similar Assets. |
| | | Complete if the organization answered "Yes" to Form | 990, Part IV, line 8. | |
| 1a | If the | organization elected, as permitted under SFAS 116 (AS | SC 958), not to report in its revenue state | ement and balance sheet works of art, |
| | histor | ical treasures, or other similar assets held for public ex | hibition, education, or research in further | ance of public service, provide, in Part XIII, |
| | the te | ext of the footnote to its financial statements that descr | ibes these items. | |
| b | If the | organization elected, as permitted under SFAS 116 (AS | SC 958), to report in its revenue statemen | nt and balance sheet works of art, historical |
| | treas | ures, or other similar assets held for public exhibition, e | ducation, or research in furtherance of p | ublic service, provide the following amounts |
| | relatır | ng to these items: | | |
| | (i) R | evenues included in Form 990, Part VIII, line 1 | | > \$ |
| | (ii) A | ssets included in Form 990, Part X | | ► \$ ► \$ |
| 2 | If the | organization received or held works of art, historical tre | asures, or other similar assets for financi | |
| | the fo | illowing amounts required to be reported under SFAS 1 | 16 (ASC 958) relating to these items: | |
| а | Reve | nues included in Form 990, Part VIII, line 1 | | > \$ |
| b | Asset | s included in Form 990, Part X | | ► \$ ► \$ |
| | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 332051 09-25-13

Schedule D (Form 990) 2013

Schedule D (Form 990) 2013

| Part VII | Investments - Other Securities. | | | |
|-------------------|---|--|--|--|
| (-) Donavin | Complete if the organization answered "Yes" t | o Form 990, Part IV, (b) Book value | line 11b. See Form 990, I | Part X, line 12. aluation: Cost or end-of-year market value |
| | tion of security or category (including name of security) | (b) Book value | (c) Method of V | aluation. Cost of end-or-year market value |
| | al derivatives | | - | |
| | -held equity interests | | | |
| (3) Other | | | - | |
| (A) (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G)_ | | | | |
| (H)_ | | | | |
| | b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII | Investments - Program Related. | | | |
| | Complete if the organization answered "Yes" t | | | |
| | (a) Description of investment | (b) Book value | (c) Method of v | aluation: Cost or end-of-year market value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| <u>(8)</u> (9) | | | | |
| | b) must equal Form 990, Part X, col (B) line 13) | | | |
| Part IX | | | | |
| | Complete if the organization answered "Yes" | to Form 990, Part IV, | line 11d. See Form 990, | Part X, line 15. |
| | | Description | · · · · · · · · · · · · · · · · · · · | (b) Book value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Part X | umn (b) must equal Form 990, Part X, col. (B) line Other Liabilities. | 9 15) | | |
| Fall | Complete if the organization answered "Yes" | to Form OOO Bort IV | ling 110 or 11f Con Form | 2000 Doct V line OF |
| 4 | (a) Description of liability | to Form 990, Part IV, | (b) Book value | 1990, Fart X, line 25. |
| (1) Fed | deral income taxes | | (a) Book raide | |
| (2) | derai income taxes | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | ·-···································· | |
| (6) | | | | |
| (7) | | | | 1 |
| (8) | | | | |
| (9) | | | | |
| | umn (b) must equal Form 990, Part X, col. (B) line | ≥ 25) ▶ | | <u> </u> |
| 2. Liability | y for uncertain tax positions. In Part XIII, provide | the text of the footn | ote to the organization's | financial statements that reports the |
| | zation's liability for uncertain tax positions under | | | |

332053 09-25-13

Schedule D (Form 990) 2013

SCHEDULE

(Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

| OMB No 1545-0047 | 2013 | Open to Public |
|------------------|------|----------------|
|------------------|------|----------------|

Inspection Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

4. 9 Schedule I (Form 990) (2013) PASS-THROUGH OF FEES FROM PASS-THROUGH OF FEES FROM PASS-THROUGH OF FEES FROM PASS-THROUGH OF FEES FROM Employer identification number ŝ PASS-THROUGH OF FEES FROM PASS-THROUGH OF FEES FROM 94-1712448 (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any VENDOR SALES VENDOR SALES JENDOR SALES VENDOR SALES VENDOR SALES VENDOR SALES Does the organization maintain records to substantiate the amount of the grants or assistance, the grants for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) 0 ö Ö ö ٥. ٥. (e) Amount of non-cash assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of 48,284. 13,406. 17,704 10,580 27,383 10,677 cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ASSOCIATION INC (c) IRC section if applicable LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 501(C)(3) 26-3853501 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(6) 501(C)(6) Enter total number of other organizations listed in the line 1 table WESTERN FIRE CHIEFS 13-1846552 52-1431033 47-0830646 57-0876792 34-1822951 General Information on Grants and Assistance (b) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization INTERNATIONAL ASSOCIATION OF FIRE CHIEFS - 4025 FAIR RIDGE DR NEW PHILADELPHIA, OH 44663 MISSOURI VALLEY DIVISION or government EAST WINDSOR, NJ 08520 BELLE CHASSE, LA 70037 335 SPRINGBROOK DR SE SOUTHEASTERN DIVISION SOUTHWESTERN DIVISION GREAT LAKES DIVISION Name of the organization FAIRFAX, VA 22033 LINCOLN, NE 68501 532 NETTLETON DR EASTERN DIVISION CONWAY, SC 29527 1101 MARLEY ST PO BOX 80003 12534 HWY 1 Parti Part II લ

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Page 1

| | United States (Schedule I (Form 990), Part II.) | |
|-------------------------------------|--|--|
| WESTERN FIRE CHIEFS ASSOCIATION INC | rnments and Organizations in the United States (Schedu | |
| FIRE CHIEFS A | er Assistance to Governmer | |
| WESTERN | on of Grants and Other | |
| Schedule I (Form 990) | Part II Continuatio | |

| (a) Name and address of congenization or government of conganization or government of conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization or government conganization | PASS-THROUGH OF FEES FROM VENDOR SALES 0. | 128952 501(C)(6) 18,136. 0. VENDOR SALES | 268510 501(C)(6) 8,535. 0. VENDOR SALES | 829023 501(C)(6) 15,438. 0. VENDOR SALES | | | |
|---|---|---|--|--|--|--|--|
| c) IRC section (d) (d) (d) (d) (d) | (C) (4) | (c)(e) | (c)(e) | (9)(2) | | | |
| (a) EIN (d) | 86-0523833 501 | 95-6128952 501 | 93-0268510 501 | 91-0829023 501 | | | |
| (a) Name and address of organization or government | ARIZONA FIRE CHIEFS ASSOCIATION PO BOX 171 AVONDALE, AZ 85323 | CALIFORNIA FIRE CHIEFS ASSOCIATION 1333 HUNTOON ST OROVILLE, CA 95965 | OREGON FIRE CHIEFS ASSOCIATION 25030 SW PARKWAY AVE, SUITE 330 WILSONVILLE, OR 97070 | WASHINGTON FIRE CHIEFS ASSOCIATION PO BOX 7964 OLYMPIA, WA 98507 | | | |

(f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. (d) Amount of non-cash assistance IAFC DIVISIONS AND STATE CHIEFS ASSOCIATIONS RECEIVE REVENUE THROUGH FEES THE FIRERESCUE GPO GENERATES FROM VENDOR SALES. (c) Amount of cash grant (b) Number of recipients (a) Type of grant or assistance LINE PART I,

Schedule I (Form 990) (2013)

332102 10-29-13

Page 2

94-1712448

WESTERN FIRE CHIEFS ASSOCIATION INC

Schedule I (Form 990) (2013)

SCHEDULE M (Form 990)

Noncash Contributions

OMB No 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number

| | WESTERN FIRE | CHIEF | S ASSOCIA | TION INC | 94- | 17124 | 48 | |
|-----|--|-------------------------------|--|---|-------------------------------|---------------------|-----|----|
| Par | t I Types of Property | | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | Method of o noncash contri | | | 3 |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art · Historical treasures | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | | | | | | | |
| 5 | Clothing and household goods | L | | | <u> </u> | | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities · Publicly traded | | | | | | | |
| 10 | Securities - Closely held stock | | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | |
| | trust interests | | | | | | | |
| 12 | Securities · Miscellaneous | ļ | | | | | | |
| 13 | Qualified conservation contribution - | } | | | | | | |
| | Historic structures | | | | | | | |
| 14 | Qualified conservation contribution - Other | | <u> </u> | | | | | |
| 15 | Real estate - Residential | ļ | | 200 000 | | | | |
| 16 | Real estate - Commercial | X | 1 | 300,000. | APPRAISED | F'MV | | |
| 17 | Real estate - Other | | | ļ | | | | |
| 18 | Collectibles | | ļ | | | | | |
| 19 | Food inventory | | ļ | | | | | |
| 20 | Drugs and medical supplies | | | | | | | |
| 21 | Taxidermy | ļ | | | | | | |
| 22 | Historical artifacts | | | | <u> </u> | | | |
| 23 | Scientific specimens | | ļ | | ļ | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other () | | ļ | ļ | | | | |
| 26 | Other () | | | <u> </u> | | | | |
| 27 | Other () | | | | | | | |
| 28 | Other (| <u> </u> | <u> </u> | · L | <u> </u> | | | |
| 29 | Number of Forms 8283 received by the organ | | | 1 1 | | | | |
| | for which the organization completed Form 82 | 83, Part IV, | Donee Acknowled | gement 29 | | | | No |
| 20. | Down Alexander data and a second a second and a second and a second and a second and a second and a second and a second and a second and a second and a second an | | | mandadia Danid Juma 4, 00 i | | | res | NO |
| зvа | During the year, did the organization receive b | - | | | | | | |
| | at least three years from the date of the initial | contribution | i, and which is not | required to be used for exer | npt purposes for | 20- | | Х |
| | the entire holding period? | | | | | 30a | | |
| | If "Yes," describe the arrangement in Part II. | malian dhad i | ramilles tha raillain | of any non-standard contrib | utiono? | 24 | | х |
| 31 | Does the organization have a gift acceptance | • | | | | 31 | _ | ^ |
| 32a | Does the organization hire or use third parties | or related o | organizations to so | icit, process, or sell noncash | l | 20- | | x |
| L | contributions? | | | | | 32a | _ | ^ |
| | If "Yes," describe in Part II. | ooluses (-) | for a tupe of are- | why for which column (a) | anakad | | | |
| 33 | If the organization did not report an amount in | column (c) | ior a type of prope | erty for which column (a) is ci | іескей, | | | |
| | _describe in Part II | | | | | . l., l. | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2013)

| chedule M | (Form 990) (2013) | WESTERN | FIRE | CHIEFS | ASSOCIA | TION | INC | | 1/1244 | |
|--------------|--|--|--------------------------------|----------------------------------|-----------------------------------|----------------------------|---------------------------------------|----------------------------|---------------------------------------|-----------------------|
| Part II | Supplemental is reporting in Part this part for any ac | Information I, column (b), the distribution of the line of the lin | Provide ne number ition. | the informatio of contributio | n required by P ns, the number | art I, lines of items i | s 30b, 32b, a received, or a | nd 33, and wha combination | ether the org of both. Also | anization complete |
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| 32142 09-03- | 13 | <u> </u> | | | | | | Sc | hedule M (F | orm 990) (20 |

SCHEDULE O

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047 Open to Public

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Inspection

Name of the organization

WESTERN FIRE CHIEFS ASSOCIATION INC

Employer identification number 94-1712448

| 1720 12110 12 |
|---|
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: |
| COMPILED AND DISTRIBUTED A FREE SUBSCRIPTION-BASED, STATE-SPECIFIC |
| ELECTRONIC NEWSLETTER TO OVER 25,000 FIRE SERVICE MEMBERS EACH WEEKDAY |
| TO PROVIDE INFORMATION RELATED TO MEMBER SUPPORT, AND RESEARCH, |
| EDUCATION, AND DEVELOPMENT OF FIRE PREVENTION CODES. |
| EXPENSES \$ 194,795. INCLUDING GRANTS OF \$ 0. REVENUE \$ 268,054. |
| |
| FORM 990, PART VI, SECTION A, LINE 2: |
| THE CHIEF FINANCIAL OFFICER AND CHIEF EXECUTIVE OFFICER ARE |
| RELATED. |
| |
| FORM 990, PART VI, SECTION A, LINE 6: |
| THE ORGANIZATION IS COMPRISED OF ACTIVE MEMBERS OF THE |
| INTERNATIONAL ASSOCIATION OF FIRE CHIEFS RESIDING IN ALASKA, ARIZONA, |
| CALIFORNIA, HAWAII, IDAHO, MONTANA, NEVADA, OREGON, UTAH, WASHINGTON AND |
| THE US PACIFIC TERRITORIES. |
| |
| FORM 990, PART VI, SECTION A, LINE 7A: |
| ACTIVE MEMBERS ARE ENTITLED TO VOTE. DIRECTORS ARE SELECTED BY |
| RECOMMENDATION OF ACTIVE MEMBERS OF EACH STATE ASSOCIATION AND ARE ELECTED |
| AT THE ORGANIZATION'S ANNUAL MEETING. |
| |
| FORM 990, PART VI, SECTION B, LINE 11: |
| THE BOARD OF DIRECTORS IS PROVIDED A COPY OF FORM 990 VIA |
| EMAIL. THE 990 IS REVIEWED BY THE CHIEF FINANCIAL OFFICER PRIOR TO FILING |
| THE RETURN. LHA For Parameric Reduction Act Notice and the Instructions for Form 990 or 990. F7 Schodule O (Form 990 or 990. F7) (2012) |
| 1114 For Donomical Participan Act Matica, and the Instructions for Form 000 or 000 E7 Cohedula O /Form 000 or 000 E7 /00401 |

Form **8868**

(Rev. January 2014)

Department of the Treasury

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Information about Form 8868 and its instructions is at www.irs.gov/form8868.

OMB No. 1545-1709

| Internal Rev | venue Service | Information about Form 60 | oo anu its | instructions is at www.iis.goviion | <i>n</i> 0000. | | | |
|-------------------------------|-------------------------|---|-------------|--|----------------|-------------------|------------------|--|
| If you | are filing for an Aut | omatic 3-Month Extension, comple | te only Pa | rt I and check this box | | | ► X | |
| If you | are filing for an Add | litional (Not Automatic) 3-Month Ex | ctension, c | complete only Part II (on page 2 of | this form). | | | |
| Do not d | complete Part II un | less you have already been granted | an automa | itic 3-month extension on a previous | ly filed Fo | rm 8868 | | |
| Electror | nic filing (e-file). Yo | u can electronically file Form 8868 if | you need a | 3-month automatic extension of tin | ne to file (6 | months for a | corporation | |
| required | to file Form 990-T), | or an additional (not automatic) 3-mo | onth extens | sion of time. You can electronically f | ile Form 88 | 368 to request | an extension | |
| of time t | o file any of the form | ns listed in Part I or Part II with the ex | ception of | Form 8870, Information Return for 3 | Transfers A | Associated Wit | h Certaın | |
| Persona | l Benefit Contracts, | which must be sent to the IRS in page | oer format | (see instructions). For more details o | on the elec | stronic filing of | this form, | |
| visit www | | lick on e-file for Charities & Nonprofit | | | | | | |
| Part I | Automati | c 3-Month Extension of Time | e. Only s | submit original (no copies ne | eded). | | | |
| A corpo | ration required to file | e Form 990-T and requesting an auto | matic 6-mo | onth extension - check this box and | complete | | 1 | |
| Part I on | ly | | | | | | ▶ 🔲 | |
| | | dıng 1120-C filers), partnerships, REN | AICs, and t | rusts must use Form 7004 to reques | st an exten | sion of time | | |
| to file ind | come tax returns | | | | Enter file | er's identifying | number | |
| Type or | Name of exemp | t organization or other filer, see instru | octions. | | Employer | r identification | number (EIN) or | |
| print | | | | | | | | |
| rila budha | WESTERN | FIRE CHIEFS ASSOCI | ATION | INC | | 94-171 | 2448 | |
| File by the due date fo | " | and room or suite no. If a P.O. box, | | | Social se | curity number | (SSN) | |
| filing your return See | 25030 SW | <u> PARKWAY AVE #330,</u> | NO. | 300 | | | | |
| instruction | | st office, state, and ZIP code. For a t | oreign add | ress, see instructions | | | | |
| | SALEM, C | OR 97070 | | | | | | |
| | | | | | | | | |
| Enter the | e Return code for th | ne return that this application is for (fil | le a separa | te application for each return) | | | 01 | |
| | | · · · · · · · · · · · · · · · · · · · | | | | | | |
| Applica | tion | | Return | Application | | | Return | |
| Is For | | | Code | Is For | | | Code | |
| Form 99 | 0 or Form 990-EZ | | 01 | Form 990-T (corporation) 07 | | | | |
| Form 99 | 0-BL | | 02 | Form 1041-A 08 | | | | |
| Form 47 | 20 (ındıvıdual) | | 03 | Form 4720 (other than individual) | | | 09 | |
| Form 99 | 0-PF | | 04 | Form 5227 10 | | | | |
| Form 99 | 0-T (sec. 401(a) or 4 | 108(a) trust) | 05 | Form 6069 | | | 11 | |
| Form 99 | 0-T (trust other than | above) | 06 | Form 8870 | | | 12 | |
| | | THE ORGANIZATI | ON | | | | | |
| The b | ooks are in the car | e of \triangleright 727 CENTER STR | EET N | <u>E, SUITE 300 - SAL</u> | EM, O | R 97301 | | |
| Telep | hone No ► <u>503</u> | <u> 588-7665 </u> | | Fax No. > | | | | |
| | | not have an office or place of busines | | | | | | |
| If this | is for a Group Retu | ırn, enter the organızatıon's four d <u>ıgi</u> t | Group Exe | emption Number (GEN) | If this is fo | r the whole gro | oup, check this | |
| box ▶ | . If it is for par | t of the group, check this box 🕨 🗌 | and atta | ch a list with the names and EINs o | f all memb | ers the extens | ion is for | |
| 1 ir | | c 3-month (6 months for a corporation | n required | to file Form 990-T) extension of time | until | | - | |
| | AUGUST 15 | 5 , 2014 , to file the exemp | ot organiza | tion return for the organization name | ed above. | The extension | | |
| | for the organization | | | | | | | |
| > | X calendar year | 2013 or | | | | | | |
| > | tax year begii | nning | , an | d ending | | | | |
| | | | | | | | | |
| 2 If | the tax year entered | I in line 1 is for less than 12 months, i | check reas | on: Initial return | Final retur | 'n | | |
| | Change in acco | unting period | | | | | | |
| 3a If | this application is fo | or Forms 990-BL, 990-PF, 990-T, 4720 |), or 6069, | enter the tentative tax, less any | | | | |
| no | onrefundable credits | See instructions. | | | 3a | \$ | 0. | |
| b If | this application is fo | or Forms 990-PF, 990-T, 4720, or 606 | 9, enter an | y refundable credits and | | | | |
| es | timated tax paymer | nts made. Include any prior year over | payment a | llowed as a credit. | 3b | s | 0. | |
| с Ва | alance due. Subtra | ct line 3b from line 3a. Include your p | ayment wit | h this form, if required, | | | | |
| b | using EFTPS (Elec | tronic Federal Tax Payment System) | See instru | ctions | 3c | \$ | 0. | |
| | . If you are going to | make an electronic funds withdrawa | | | | nd Form 8879- | | |
| LHA 323841 12-31-13 | For Privacy Act an | d Paperwork Reduction Act Notice | , see instr | uctions. | | Form 886 | 68 (Rev. 1-2014) | |

| Form 8868 (Rev 1-2014) | | | | | Page | |
|--|---|---|---|------------------------------|--------------------|--|
| If you are filing for an Additional (Not Automatic) 3-Month E. | xtension. | complete only Part II and check this | box | _ | ▶ X | |
| Note. Only complete Part II if you have already been granted an | | | | 8868 | | |
| If you are filing for an Automatic 3-Month Extension, comple | | | | | | |
| Part II Additional (Not Automatic) 3-Month E | | | al (no c | opies ne | eded). | |
| | | | | | , see instructions | |
| | | | Employer identification number (EIN) or | | | |
| The state of short programme and the state of the state o | | | | | | |
| orint | WESTERN FIRE CHIEFS ASSOCIATION INC | | | 94-1712448 | | |
| Number, street, and room or suite no. If a P.O. box, | umber, street, and room or suite no. If a P.O. box, see instructions. | | | Social security number (SSN) | | |
| etum See 25030 SW PARKWAY AVE #330 | | | | • | | |
| nstructions City, town or post office, state, and ZIP code For a f | foreign add | fress, see instructions. | | · | | |
| WILSONVILLE, OR 97070 | | | | | | |
| | | | | - | | |
| Enter the Return code for the return that this application is for (fil | le a separa | te application for each return) | | | 0 1 | |
| | | | | | | |
| Application | Return | Application | | | Return | |
| s For | Code | Is For | | | Code | |
| Form 990 or Form 990-EZ | 01 | | | | | |
| Form 990-BL | 02 | Form 1041-A | | | 08 | |
| Form 4720 (individual) | 03 | Form 4720 (other than individual) | | | 09 | |
| Form 990-PF | 04 | Form 5227 | | | 10 | |
| rm 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 | | | | | | |
| orm 990-T (trust other than above) 06 Form 8870 | | | | | 12 | |
| STOP! Do not complete Part II if you were not already grante | | natic 3-month extension on a prev | iously file | ed Form 88 | 68 | |
| THE ORGANIZATI | | | | - 050 | | |
| The books are in the care of > 25030 SW PARKW | AY AV | | LE, C | R 970 | 70 | |
| Telephone No. ► 800-785-3473 | | Fax No. ► | | | . — | |
| If the organization does not have an office or place of business | | | | | ▶ □ | |
| If this is for a Group Return, enter the organization's four digit | | | | | | |
| oox ► . If it is for part of the group, check this box ► | | | all memb | ers the ext | ension is for. | |
| | NOVEM | BER 15, 2014. | | | | |
| 5 For calendar year 2013, or other tax year beginning | | , and ending | | <u> </u> | | |
| 6 If the tax year entered in line 5 is for less than 12 months, | check reas | on: L Initial return L | Final i | return | | |
| Change in accounting period | | | | | | |
| 7 State in detail why you need the extension ADDTIONAL TIME IS NEEDED TO F | TTE A | COMPLETE AND ACCID | ጋለጥፑ | ומוזיים | NT | |
| ADDITONAL TIME TO NEEDED TO F | THE A | COMPLETE AND ACCU | XAIL | KETOKI | N • | |
| | | | | -m · · - · · | | |
| 8a If this application is for Forms 990-BL, 990-PF, 990-T, 4720 |) or 6060 | enter the tentative toy less now | | F | | |
| Ba If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. | | | 8a | \$ | 0 | |
| b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated | | | Od | Φ | | |
| tax payments made. Include any prior year overpayment a | | | | | | |
| previously with Form 8868. | mowed as a | a credit and any amount paid | 8b | \$ | 0 | |
| Balance due. Subtract line 8b from line 8a. Include your payment with this form, if required, by using | | | | Ψ | <u>~</u> | |
| EFTPS (Electronic Federal Tax Payment System). See instructions. | | | | \$ | 0 | |
| | | st be completed for Part II o | l 8c | 1 4 | | |
| inder penalties of perjury, I declare that I have examined this form, include | | • | • | of my knowie | dae and helief | |
| is true, correct, and complete, and that I am authorized to prepare this f | orm | ourying someonies and statements, and the | י נווט טכטנ נ | A THY KILLWIE | ago ana pener, | |
| Signature > 219 Clive E Benton Title > | CPA | | Date | × 8/1 | 2/14 | |
| Minute of the order | | | | | 8868 (Rev. 1-201 | |

323842 12-31-13