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DLN: 93493316006114

# Form **990**

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

2013

Open to Public Inspection

A Fo	r the	2013 c	alendar year, or tax year beginning 01-01-2013 🥏 , 2013, and ending	<b>12-31-</b> 2	2013				
<b>B</b> Che	eck if a	pplicable	C Name of organization DELTA DENTAL OF CALIFORNIA			D Employ	er id	entification number	
Add	lress ch	nange	Doing Business As			94-1461312			
Naı	ne cha	nge	boiling business As						
Init	ıal retu	m	Number and street (or P O box if mail is not delivered to street address) Ro	om/suite		E Telephor	ne nur	mber	
Ter	mınate	d	100 FIRST STREET			(415)			
☐ Am	ended	return	City or town, state or province, country, and ZIP or foreign postal code SAN FRANCISCO. CA 94105			(413)	7/2-	3300	
☐ App	lication	n pendin				<b>G</b> Gross re	ceıpts	\$ 4,713,972,563	
			F Name and address of principal officer		<b>H(a)</b> Ist	his a group i	retur	n for	
			MICHAEL J CASTRO 100 FIRST STREET		sub	ordinates?		┌ Yes 🗸 No	
			SAN FRANCISCO, CA 94105		<b>H(b)</b> A re	all subordin	ates	┌ Yes ┌ No	
			<u> </u>		ıncl	uded?			
<b>I</b> ⊤a	x-exen	npt statu	1s		If"I	No," attach a	a list	(see instructions)	
J W	ebsite	e:► W	/WW DELTADENTALINS COM		H(c) Gro	oup exemption	on nu	ımber ►	
<b>K</b> Forr	n of or	ganızatıd	on 🔽 Corporation Trust Association Other 🕨	<u> </u>	<b>L</b> Year of	formation 195	4 <b>N</b>	M State of legal domicile CA	
Pa	rt I	Sui	mmary						
Governance	'	TOAD	describe the organization's mission or most significant activities VANCE DENTAL HEALTH AND ACCESS THROUGH EXCEPTION ESSIONAL SUPPORT	AL DEN	TAL BEN	EFITS SERV	/ICE	, TECHNOLOGY AND	
ema	:								
30%	2	Check	this box 🔭 if the organization discontinued its operations or dispo	osed of r	nore than	25% of its i	net a	ssets	
	3	Numbe	er of voting members of the governing body (Part VI, line 1a)			. 1	3	15	
Activities &	l		er of independent voting members of the governing body (Part VI, Iir				4	11	
Ĕ			number of individuals employed in calendar year 2013 (Part V , line )				5	2,099	
a a	6	Totaln	number of volunteers (estimate if necessary)			[	6	0	
	7a	Totalu	inrelated business revenue from Part VIII, column (C), line 12 .	[	7a	0			
	ь	Net un	related business taxable income from Form 990-T, line 34				7b	-121,328	
					Pr	ior Year		Current Year	
<b>a.</b>	8	Cont	tributions and grants (Part VIII, line 1h)				0	0	
Rayenue	9	Prog	ram service revenue (Part VIII, line 2g)		5	,057,677,2	75	4,717,648,513	
e Pe	10		stment income (Part VIII, column (A), lines 3, 4, and 7d)			14,623,4	-	17,081,248	
ш.	11		er revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e			-40,281,5	70	-34,231,817	
	12		l revenue—add lines 8 through 11 (must equal Part VIII, column (A		5	,032,019,1	78	4,700,497,944	
	13		nts and similar amounts paid (Part IX, column (A), lines 1-3) .			1,369,2	-	1,382,745	
	14		efits paid to or for members (Part IX, column (A), line 4)	ŀ	4	,469,854,6	69	4,139,632,023	
\$	15	Sala 5-1	ries, other compensation, employee benefits (Part IX, column (A), I	ines		272,521,7	99	269,596,488	
Expenses	16a	Profe	essional fundraising fees (Part IX, column (A), line 11e)	[			0	0	
ੜੀ	ь	Total	fundraising expenses (Part IX, column (D), line 25) 🕨						
	17	Othe	er expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	[		212,948,4	14	197,482,596	
	18	Tota	l expenses Add lines 13–17 (must equal Part IX, column (A), line	25)	4	,956,694,1	05	4,608,093,852	
	19	Reve	enue less expenses Subtract line 18 from line 12			75,325,0	-	92,404,092	
Not Assets or Fund Balances					Beginni	ng of Curren Year	t	End of Year	
teger Eggs	20	Tota	ll assets (Part X, line 16)		1	,444,091,9	84	1,575,285,367	
Å.	21		Il liabilities (Part X, line 26)			886,592,9	-	884,498,179	
žĒ	22	Net	assets or fund balances Subtract line 21 from line 20			557,499,0	07	690,787,188	
Unde my ki	nowled	alties o	nature Block of perjury, I declare that I have examined this return, including acco d belief, it is true, correct, and complete Declaration of preparer (ot knowledge						
		**	****		1.	2014-11-05			
Sign	1	I	nature of officer			Date Date			
Here			CHAEL J CASTRO CFO						
			pe or print name and title						
			Print/Type preparer's name CRAIG T WILLIAMS  Preparer's signature	Date	0	ICCK I II	PTIN P0062	21386	
Paid			Firm's name   CBIZ MHM LLC			elf-employed m's EIN 🟲 34-			
Pre	•		5 - L - L - L <b>h</b> 2025 (1995) 199 (1995)			·	05-	4500	
Use	On	lv	Firm's address ► 3625 CUMBERLAND BLVD STE 800		Ph	none no (770)	858-	4500	

ATLANTA, GA 30082

May the IRS discuss this return with the preparer shown above? (see instructions)  $\,$  .

✓ Yes No

Part IV	Checl	dist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part $IV^{\square}$	9		No
.0	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
.1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Νo
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
.2a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
.3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$	13		No
.4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
.5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
.6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
.7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
.8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
.9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	36	Yes	

-	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		 Yes	. J No
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   116,292		res	INC
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable  1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
1	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N
	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
	In 163, to line 3a of 3b, did the organization merorin 0000-17	5c		
1	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		N
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
	If "Yes," indicate the number of Forms 8282 filed during the year   7d			
	The symmetric the number of forms of 202 med during the year 1 1 1 1			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O	13a		
)	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	İ	N
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?.	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
C.	ection B. Policies (This Section B requests information about policies not required by the Internal R		in Cod	۵ ۱
36	ection B. Policies (This Section B requests information about policies not required by the Internal R	event	ie cou	c.)
36	Ection B. Policies (This Section B requests information about policies not required by the Internal R	evend	Yes	No No
	Did the organization have local chapters, branches, or affiliates?	10a		
10a				No
10a b	Did the organization have local chapters, branches, or affiliates?	10a 10b		No
10a b 11a	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	No
10a b 11a b	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a	Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10a 10b 11a	Yes Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b	Yes Yes Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10a 10b 11a 12a 12b	Yes Yes Yes Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes Yes	No
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes Yes	No
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No
10a b 11a b 12a b c 13 14 15 a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No
10a b 11a b 12a b c 13 14 15 a b	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	No No
10a b 11a b 12a b c 13 14 15 a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10a 10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	No No

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
  - Own website Another's website Upon request Other (explain in Schedule O)
- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►MICHAEL J CASTRO CFO 100 FIRST STREET SAN FRANCISCO,CA 94105 (415) 972-8300

Form 990	(2013	
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#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year

List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter - 0 - in columns (D), (E), and (F) if no compensation was paid

◆ List all of the organization's current key employees, if any See instructions for definition of "key employee"

List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	more t	han o	one l both	box, an o	heck sofficer (stee) Highest compensated	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per week (list any hours	more t	han o	one I both	oox, an	heck unless officer stee)	<u> </u>	(D) Reportable compensation from the organization (W- 2/1099-MISC)		(E) Reportable compensation from related organizations (W-		(F) Estima mount o compens from t	ited fother sation :he
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099	-MISC)	2/1099-MISC)		rganizati relate organiza	ed
												_		
1b	Sub-Total			<u> </u>	<u>.                                    </u>	<u> </u>	<u> </u>	<b> </b>						
c	Total from continuation sheet	s to Part VII, S	ection A	١.				<b> -</b> -						
d	Total (add lines 1b and 1c) .							<b>&gt;</b>		24,760,601	205,33	1	4	4,523,716
2	Total number of individuals (in \$100,000 of reportable compe						d abov	e) w	ho receive	d more th	an			
3	Did the organization list any <b>fo</b>	<b>rmer</b> officer du	ector o	r truc	t	kav	emnle		or highes	tcompen	sated employee		Yes	No
•	on line 1a? If "Yes," complete S					•		•	, or mgnes	• •	· · · ·	3	Yes	
4	For any individual listed on line													
	organization and related organ individual	ızatıons greater	tnan \$.			• 17	res,	comp •	rete Scried	uie i tor si		4	Yes	
5	Did any person listed on line 1								_	janization	or individual for			
	services rendered to the organ	ıızatıon? <i>If "Ye</i> s	," compl	ete S	ched	ule 3	1 for su	ch p	erson .		[	5		No
Se	ction B. Independent Co	ntractors												
1	Complete this table for your fiv	e highest comp											<b>L</b>	
	compensation from the organiz	(A)		ation	TOT	ne d	calend	arye	ar ending		(B)	on s	(C	)
0046		ame and business		024							cription of services  MAINTENANCE	+	Comper	
	LE CORPORATION 12320 ORACLE BLVD TERPRISE SERVICES LLC PO BOX 8484			921						SERVICES	IG SERVICES	+		,568,098
CATAL	YST360 LLC 4 WALNUT GROVE DR HOF	RSHAM PA 19044	· r								IG SERVICES	$\pm$		,077,334
	DRPORATION DEPT LA 23670 PASADENA	A CA 91185									IG SERVICES MAINTENANCE	$\perp$		,151,032
	O BOX 676623 DALLAS TX 75267									SERVICES		_	2	,945,061
2	Total number of independent coi	ntractors (inclu	ding but	not	lımıt	ed t	o thos	e list	ed above)	who rece	ived more than			

\$100,000 of compensation from the organization  $\blacktriangleright$ 72

Form 99			_					Page <b>9</b>
Part V	<b>/</b>	Statement o	of Revenue ule O contains a respo	nse or note to any li	ne in this Part VIII			
					<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
χ£	1a	Federated cam	paigns 1a					
ant	b	Membership du	ies 1b					
المَّ ق	С	Fundraising ev	ents 10	:				
iifts ar /	d	Related organiz	zations 1d	·				
s, G imi	е	Government grant	es (contributions) <b>1e</b>					
Contributions, Giffs, Grants and Other Similar Amounts	f	All other contribute	ons, gifts, grants, and <b>1f</b> ot included above					
Tibu Oth	g		ons included in lines					
ont nd (	h	1a-1f \$ <b>Total.</b> Add lines	s 1a-1f					
	<u> </u>	Totali / taa iii c.		Business Code				
Шe	2a	PROFESSIONAL SE	RVICES	Busiliess Code	3,675,740,469	3,675,740,469		
e Ke	ь	FEES & CONTRACT	TS FROM GOVERNMENT		1,041,908,044	1,041,908,044		
e T	С							
E.	d							
Ē	е							
Program Serwce Revenue	f	All other progra	am service revenue					
<u>*</u>	g	Total. Add lines	s 2a-2f		4,717,648,513			
	3		ome (including divider ar amounts)		17,241,921	17,241,921		
	4		stment of tax-exempt bond					
	5	Royalties						
	6a	Gross rents	(ı) Real	(II) Personal				
	ь	Less rental						
	c	expenses Rental income						
	d	or (loss) Net rental inco	me or (loss)	<u> </u>				
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	13,313,946					
	b	Less cost or other basis and	13,474,619					
	c	sales expenses Gain or (loss)	-160,673					
	d	, ,	ss)		-160,673	-160,673		
	8a	Gross income f						
Other Revenue		events (not inc \$	s reported on line 1c)					
⊕ -	ь	المحمد	apenses <b>b</b>					
Ě	c		(loss) from fundraising					
J	9a	Gross income f	from gaming activities ne 19					
	b	Less direct ex	penses b					
	10a		(loss) from gaming act	ivities				
	IUa	Gross sales of returns and allo						
	b		oods sold <b>b</b>					
	С	Miscellaneous	(loss) from sales of inv s Revenue	Business Code				
	11a	INCOME/LOSS SUBSIDIARIE	S FROM	Business code	22,243,099	22,243,099		
	ь		T FEE INCOME		2,020,274	2,020,274		
	С	MISC INCOME			2,013,054	2,013,054		
	d	All other reven			-60,508,244	-60,508,244		
	е	Total. Add lines		🕨	-34,231,817			
	12	Total revenue.	See Instructions .		4,700,497,944	4,700,497,944	0	o

## Part IX Statement of Functional Expenses

ection 501(c)(3) and 501(c)(4)	organizations must complete all columns	All other organizations must complete column (A)

	Check if Schedule O contains a response or note to any line in this				
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	960,245	960,245		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	422,500	422,500		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16		,		
4	Benefits paid to or for members	4,139,632,023	4,139,632,023		
5	Compensation of current officers, directors, trustees, and key employees	28,697,385		28,697,385	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	174,183,740	127,280,215	46,903,525	
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	16,937,923	16,937,923		
9	Other employee benefits	38,490,028	36,135,722	2,354,306	
10	Payroll taxes	11,287,412	10,121,603	1,165,809	
11	Fees for services (non-employees)				
а	Management				
b	Legal	2,742,110	917,190	1,824,920	
c	Accounting	1,549,932	486,657	1,063,275	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	301,234	301,234		
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12	Advertising and promotion	3,688,367	3,568,672	119,695	
13	Office expenses	25,849,381	25,466,969	382,412	
14	Information technology	36,061,321	36,019,919	41,402	
15	Royalties	9,615,599	9,377,225	238,374	
16	Occupancy	20,773,426	19,052,794	1,720,632	
17	Travel	4,766,278	3,485,716	1,280,562	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	766,522	488,220	278,302	
20	Interest	139,355	139,355		
21	Payments to affiliates	2,171,162	2,157,812	13,350	
22	Depreciation, depletion, and amortization	30,438,314	30,106,579	331,735	
23	Insurance	928,759		928,759	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	BROKER FEES	38,981,781	38,981,781		
b	CONSULTANT FEES	23,343,217	21,368,513	1,974,704	
c	OUTSIDE SERVICES	12,708,476	12,210,853	497,623	
d	ALL OTHER EXPENSES	-17,342,638	-11,898,424	-5,444,214	
е	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	4,608,093,852	4,523,721,296	84,372,556	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				-m <b>990</b> (2013)

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line			(A)		(B)
					Beginning of year		End of year
	1	Cash-non-interest-bearing			278,492,524	1	183,621,640
	2	Savings and temporary cash investments			81,802,158	2	64,161,919
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			285,577,097	4	291,061,448
	5	Loans and other receivables from current and former officer key employees, and highest compensated employees Com Schedule L	plete Par	t II of		5	
ıts	6	Loans and other receivables from other disqualified persons section 4958(f)(1)), persons described in section 4958(c)(employers and sponsoring organizations of section 501(c)(beneficiary organizations (see instructions) Complete Part	(3)(B), an 9) volunt	d contributing ary employees'		6	
Assets	7	Notes and loans receivable, net			55,750,000	7	65,750,000
ď	8	Inventories for sale or use			35,755,555	8	
	9	Prepaid expenses and deferred charges			14,937,697	9	18,216,631
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	     <sub>10a</sub>	519,354,414	11,007,007		10,210,001
	Ь	Less accumulated depreciation	10b	283,129,743	293,851,867	10c	236,224,671
	11	Investments—publicly traded securities			332,092,503	11	592,782,937
	12	Investments—other securities See Part IV, line 11			57,440,855	12	79,683,953
	13	Investments—program-related See Part IV, line 11			, ,	13	<u>, , ,                                 </u>
	14	Intangible assets			6,295,206		6,295,206
	15	Other assets See Part IV, line 11			37,852,077	15	37,486,962
	16	<b>Total assets.</b> Add lines 1 through 15 (must equal line 34)			1,444,091,984	16	1,575,285,367
	17	Accounts payable and accrued expenses			556,497,074	17	544,769,259
	18	Grants payable			, ,	18	<u>, , ,                                 </u>
	19	Deferred revenue	32,028,619	19	66,180,204		
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of S				21	
lities	22	Loans and other payables to current and former officers, dir key employees, highest compensated employees, and disqu	ectors, ti				
Liabilit		persons Complete Part II of Schedule L				22	
Ĭ	23	Secured mortgages and notes payable to unrelated third pa				23	
	24	Unsecured notes and loans payable to unrelated third partic				24	
	25	Other liabilities (including federal income tax, payables to and other liabilities not included on lines 17-24) Complete					
		D			298,067,284	25	273,548,716
	26	<b>Total liabilities.</b> Add lines 17 through 25			886,592,977	26	884,498,179
Fund Balances		Organizations that follow SFAS 117 (ASC 958), check here lines 27 through 29, and lines 33 and 34.	► Tand	d complete			
<u>lan</u>	27	Unrestricted net assets				27	
<u>ස</u>	28	Temporarily restricted net assets			28		
Ξ	29	Permanently restricted net assets				29	
표		Organizations that do not follow SFAS 117 (ASC 958), chec	k here 🟲	✓ and			
5		complete lines 30 through 34.					
Assets or	30	Capital stock or trust principal, or current funds			0	30	0
SSE	31	Paid-in or capital surplus, or land, building or equipment fur			0	31	0
	32	Retained earnings, endowment, accumulated income, or oth			557,499,007	32	690,787,188
Net	33	Total net assets or fund balances			557,499,007	33	690,787,188
	34	Total liabilities and net assets/fund balances			1,444,091,984	34	1,575,285,367

				<u>'</u>	uge II
Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				. F
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4,700,4	197,944
2	Total expenses (must equal Part IX, column (A), line 25)				
,	Devenue less expenses Cubturet line 2 from line 1	2		4,608,0	93,852
3	Revenue less expenses Subtract line 2 from line 1	3		92,4	104,092
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		E E 7 /	199,007
5	Net unrealized gains (losses) on investments	-		337,-	199,007
_		5		24,0	81,844
6	Donated services and use of facilities	6			
7	Investment expenses				
		7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)				
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,	9		16,8	302,245
10	column (B))	10		690,7	87,188
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. Г
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed or	ו		
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	Separate basis Consolidated basis Both consolidated and separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	t of th	e <b>2c</b>	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	1			
3 <b>a</b>	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	е	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

Software ID: Software Version:

**EIN:** 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Form 990, Part VII - Compensation Compensated Employees, and Inde				Tru	ste	es, k	Сеу	Employees, High	nest	
(A) Name and Title	(B) Average hours per week (list any hours for related	Posit more th perso and a	ion ( nan o n is b	ne b oth ctor/	ox, u an of trus	inless fficer tee)		( <b>D)</b> Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and
	organizations below dotted line)	Individual trustae or director	Institutional Trustee	Officei	Ke) emplojee	Highest compensated employee	Former	2,2000	2,2000 112007	related organizations
ANDREW J REID	2 00							122 120	0	
FIRST VICE CHAIRMAN/DIRECTOR BARBARA J BURGEL	1 00	×						132,138	0	0
DIRECTOR	1 00	х						66,000	0	0
BEVERLY A KODAMA DDS DIRECTOR	1 00	х						68,189	0	0
CORAGENE I SAVIO DDS DIRECTOR	1 00	х						66,225	0	0
DEVANG M GANDHI DDS	1 00	х						122,000	0	0
DOUGLAS D CASSAT DDS	1 00	×						66,000	0	0
DIRECTOR GLEN F BERGERT	2 00	-								
DIRECTOR GREGORY D KAPLAN DDS	1 00	X						103,907	30,206	0
DIRECTOR TO BONIES BANK		Х						33,000	0	0
JO BONITA RAINS  DIRECTOR	1 00	х						66,000	0	0
LYNN L FRANZOI	1 00	х						66,000	0	0
DIRECTOR RENUKA BECKY P PATEL	1 00	Х						84,163	0	0
DIRECTOR ROY GONELLA	1 00	Х						64,000	0	0
DIRECTOR STEPHEN R PICKERING DDS	1 00	Х						89,000	0	0
SECOND VICE CHAIRMAN/DIRECTOR STEVEN F MCCANN	2 00	X						144,174	0	0
CHAIRMAN OF THE BOARD/DIRECTOR STEVEN W VOSS	1 00	-								
DIRECTOR TERRY A CITOCHE		X						43,342	0	0
TERRY A 0'TOOLE  TREASURER/DIRECTOR	2 00	х						136,484	0	0
THOMAS A ZIMMERMAN  DIRECTOR	2 00	х						78,000	0	0
GARY D RADINE	48 00			х				6,058,064	0	92,378
PRESIDENT/CEO ANTHONY S BARTH	12 00 40 00			×				1,771,842	0	607,191
EXE VICE PRES /COO MICHAEL J CASTRO	10 00 40 00									
EXE VICE PRES /CFO PATRICK S STEELE	10 00			Х				1,264,357	0	543,005
EXE VICE PRES /CIO	40 00 10 00			х				1,178,273	0	1,204,354
CHARLES LAMONT  EXE VICE PRES /CLO	40 00 10 00			х				1,255,769	0	64,803
BELINDA MARTINEZ SR VICE PRES	40 00			х				863,468	0	166,623
NILESH C PATEL	10 00			х				818,216	0	36,782
SR VICE PRES ALICIA WEBER	10 00	-		Х				726,496	0	115,513
SR VICE PRES	10 00							720,490		113,313

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Inde	ependent Cor	tracto	rs					1	I	1
(A) Name and Title	(B) A verage hours per week (list any hours for related	Posit more th persoi and a	ion ( nan o n is b	ne b ooth ctor/	ox, u an of /trus	inless ficer tee)		( <b>D)</b> Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and
	organizations below dotted line)	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2,1033 (1100)	2,1033 11200)	related organizations
RICK R DOERING	40 00			х				714,253	0	87,172
SR VICE PRES MICHAEL HANKINSON	10 00 40 00						<u> </u>			
SR VICE PRES /LEGAL OFFICER	10 00			Х				359,320	175,125	63,959
PATRICK HENRY	50 00			х				495,926	0	51,931
SR VICE PRES KEVIN JACKSON	0 00						<u> </u>	,		·
GRP VICE PRES	10 00			х				518,644	0	73,392
STEPHEN ADAMSON	40 00			,				412.564	0	46 220
VICE PRES	10 00			Х				412,564	0	46,320
JEFFREY M ALBUM	40 00			х				390,742	0	73,496
VICE PRES TERRI ANDERSON	10 00						$\vdash$			
VICE PRES	10 00			Х				361,144	0	119,503
DANIEL CROLEY	40 00			x				343,892	0	50,914
VICE PRES EVA HOFFMAN	10 00						<u> </u>	313,032		30,311
	40 00			х				347,804	0	48,887
VICE PRES  J DOUGLAS KONOVALOFF	10 00 50 00									
VICE PRES	0 00			Х				268,242	0	229,895
GARRETT LEAF	40 00			x				439,121	0	67,828
VICE PRES THOMAS LEIBOWITZ	10 00 40 00						<u> </u>			
VICE PRES	10 00			х				340,663	0	51,972
HARI MAKKALA	40 00			х				460,206	0	30,494
VICE PRES	10 00							400,200	0	30,434
JAMAL NASR	40 00			х				370,125	0	68,352
VICE PRES MOHAMMADREZA NAVID	10 00 50 00									
VICE PRES	0 00			Х				434,831	0	44,872
DUANE PROFEIT	40 00			х				338,309	0	124,169
VICE PRES TOM WONG	10 00									
VICE PRES	40 00			х				428,753	0	79,629
JOHN YAMAMOTO	10 00 40 00								_	
VICE PRES	10 00			Х				321,855	0	47,479
JOSEPH RUIZ	50 00			х				123,739	0	10,728
VICE PRES  CARLA ANGULO	0 00 50 00						<u> </u>			
SALES ACCOUNT EXECUTIVE	0 00					х		279,025	0	64,489
ELISE POMERANTZ-WATZKA	40 00					l ,		258,833	0	85,522
DIRECTOR COMPENSATION & BENEFITS	0 00					X		230,033	0	63,322
MELISSA GEE	40 00					х		258,446	0	43,549
DIRECTOR & CORPORATE COUNSELING - MANAGING ROSEMARIE MCKAY	50 00						<u> </u>			
SALES ACCOUNT EXECUTIVE	0 00					Х		261,814	0	57,333
STEPHEN LOWRY	50 00					х		308,725	0	71,182
DIRECTOR SALES	0 00					<u> </u>	<u> </u>	300,723		71,102
ROBERT G BECKER  CONSULTANT/FORMER OFFICER	50 00						×	230,250	0	0
CONSULTANT/FURMER OFFICER	0 00	<u> </u>	<u> </u>		1	<u> </u>				<u> </u>

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

0 00

CONSULTANT/FORMER OFFICER

(A)	(B)			(C)				(D)	(E)	(F)	Т
Name and Title	Average hours per week (list	Posit more the persoi	nan ò	ne bo	ox, u	nless		Reportable compensation from the	Reportable compensation from related	Estimated amount of other compensation	
	any hours for related organizations below dotted line)	a Individual trustae or director		ctor/t	trust Kej en	ee)	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099-MISC)	from the organization and related organizations	
MICHAEL B KAUFMANN	50 00						х	328,268	0	0	J

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#### DLN: 93493316006114

OMB No 1545-0047

**SCHEDULE D** 

(Form 990)

Department of the Treasury

## **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions. ► Information about Schedule D (Form 990)

Open to Public

nal Revenue Service and its in	istructions is at <u>www.irs.gov/rorini990</u> .	Inspection
lame of the organization ELTA DENTAL OF CALIFORNIA		Employer identification number
		94-1461312
	r Advised Funds or Other Similar F	<b>funds or Accounts.</b> Complete if the
organization answered "Yes" to Forn	n 990, Part IV, line 6. (a) Donor advised funds	(h) Funds and other assounts
Total number at end of year	(a) Donor advised funds	(b) Funds and other accounts
Aggregate contributions to (during year)		<u> </u>
Aggregate grants from (during year)		
Aggregate value at end of year		
Did the organization inform all donors and donor	advisors in writing that the assets held in do	nor advised
funds are the organization's property, subject to		☐ Yes ☐ No
Did the organization inform all grantees, donors, used only for charitable purposes and not for the		
conferring impermissible private benefit?  The conservation Easements. Complete in the conservation contact the conservation is a conferring in the conferring impermissible private benefit?	ete if the organization answered "Yes"	, ,
•		to Form 990, Part IV, line 7.
Purpose(s) of conservation easements held by the Preservation of land for public use (e.g., recruir public use (e.g., recr		n historically important land area
Protection of natural habitat		certified historic structure
Preservation of open space	•	
Complete lines 2a through 2d if the organization	held a qualified conservation contribution in	the form of a conservation
easement on the last day of the tax year		
		Held at the End of the Year
Total number of conservation easements		2a
Total acreage restricted by conservation easem		2b
Number of conservation easements on a certified	` '	2c
Number of conservation easements included in ( historic structure listed in the National Register		2d
Number of conservation easements modified, tra	insferred, released, extinguished, or terminat	ed by the organization during
the tax year 🕨		
Number of states where property subject to cons	servation easement is located ►	
Does the organization have a written policy rega enforcement of the conservation easements it ha		ndling of violations, and <b>Yes No</b>
Staff and volunteer hours devoted to monitoring,	inspecting, and enforcing conservation ease	ments during the year
A mount of expenses incurred in monitoring, insp	ecting, and enforcing conservation easement	ts during the year
<b>▶</b> \$		
Does each conservation easement reported on li and section 170(h)(4)(B)(ii)?	ine 2(d) above satisfy the requirements of se	ction 170(h)(4)(B)(i)
In Part XIII, describe how the organization report balance sheet, and include, if applicable, the tex the organization's accounting for conservation ea	t of the footnote to the organization's financia	
rt III Organizations Maintaining Colle	ctions of Art, Historical Treasures, red "Yes" to Form 990, Part IV, line 8.	or Other Similar Assets.
If the organization elected, as permitted under S works of art, historical treasures, or other simila service, provide, in Part XIII, the text of the foot	r assets held for public exhibition, education,	, or research in furtherance of public
If the organization elected, as permitted under S works of art, historical treasures, or other simila service, provide the following amounts relating to	FAS 116 (ASC 958), to report in its revenue rassets held for public exhibition, education,	statement and balance sheet
(i) Revenues included in Form 990, Part VIII, li	ne 1	<b>►</b> \$
(ii) Assets included in Form 990, Part X		<b>-</b> \$
If the organization received or held works of art, following amounts required to be reported under		for financial gain, provide the
Revenues included in Form 990, Part VIII, line :	1	<b>▶</b> \$
	_	· +
Assets included in Form 990, Part X		<b>▶</b> \$

Part	<b>III</b> Organizations Maintaining Co	ollections of Art,	Histor	ical T	reas	ures, or Otl	ner S	Similar Ass	ets (con	tinued)
3	Using the organization's acquisition, access collection items (check all that apply)	sion, and other records	s, check	•		_		gnıficant use o	of its	
а	Public exhibition		d $\lceil$	Loan	orex	change progra	ms			
b	Scholarly research		е Г	Othe	r					
C	Preservation for future generations									
4	Provide a description of the organization's c Part XIII	ollections and explain	how th	ey furth	er the	organızatıon's	exen	npt purpose in		
5	During the year, did the organization solicit						sımıla		- <b>v</b>	<b>┌</b> ы
Dar	assets to be sold to raise funds rather than <b>t IV Escrow and Custodial Arrang</b>						"V_c	<u> </u>		No
	Part IV, line 9, or reported an ai					in answered	103			
1a	Is the organization an agent, trustee, custo included on Form 990, Part X?	dıan or other ıntermed	lary for	contrib	utions	or other asse	ts not		Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	II and complete the fo	ollowing	table		_				
						_	+	Amo	unt	
с	Beginning balance						<u>с</u>			
d	Additions during the year					1	_			
e •	Distributions during the year					<del></del>	e _			
f	Ending balance					1	τ	_		
2a	Did the organization include an amount on F	orm 990, Part X, line	21?					J	Yes	□ No
ь	If "Yes," explain the arrangement in Part XI					-				<u> </u>
Pai	<b>t V Endowment Funds.</b> Complete	if the organization (a)Current year	answe (b)Prio		_	Form 990, F			<b>e)</b> Four yea	are back
1a	Beginning of year balance	(a) Curient year	(D)FIIO	усаг	(c)	TWO years back	(u)iiii	ee years back (	eji odi yez	als back
b	Contributions									
c	Net investment earnings, gains, and losses									
d	Grants or scholarships									
e	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the cui	rrent year end balance	(line 1	g, colun	nn (a))	held as				
а	Board designated or quasi-endowment 🕨									
b	Permanent endowment ▶									
С	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho	ould equal 100%								
За	Are there endowment funds not in the posse	ssion of the organizat	ion that	are hel	d and	administered	for the	e		
	organization by							2-(:)	Yes	No
	<ul><li>(i) unrelated organizations</li><li>(ii) related organizations</li></ul>				•			3a(i)		
ь	If "Yes" to 3a(II), are the related organization		• • on Sche	dule R?	,		٠.	3b		
4	Describe in Part XIII the intended uses of t									
Par	t VI Land, Buildings, and Equipme		e orga	nızatıo	n ans	wered 'Yes'	to Fo	rm 990, Par	t IV, line	e
	11a. See Form 990, Part X, line Description of property	10.	(a	) Cost or	other	(b)Cost or othe	r   (	:) Accumulated	(d) Book	k value
	Description of property			sis (invest		basis (other)	(	depreciation	(2) 500.	
1a	and						+			
	Buildings									
	easehold improvements		. $\vdash$			28,369,10	53	23,938,074	4.	,431,089
	quipment		. $\vdash$			461,836,0	-	234,197,586		,638,433
u										
	Other					29,149,2	32	24,994,083	4,	,155,149

See Form 990, Part X, line 12.	mplete ii the organization o	answered tes to for	m 990, Part IV, line IID.
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value	(c) Method of va Cost or end-of-year	
(1)Financial derivatives		,	
(2)Closely-held equity interests			
(3)Other (A)INVESTMENT IN SUBSIDIARIES	79,683,953	С	
	<b>.</b>		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)  Part VIII  Investments—Program Related. (	79,683,953		rm 990 Part IV line 11c
See Form 990, Part X, line 13.			
(a) Description of investment	(b) Book value	(c) Method of va Cost or end-of-year	
		cost of cha of year	market varae
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)  Part IX Other Assets. Complete if the organization	on answered 'Yes' to Form 990	] . Part IV . line 11d See F	Form 990. Part X. line 15
(a) Desc		,	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line	15.)		
Part X Other Liabilities. Complete if the org			ine 11e or 11f. See
Form 990, Part X, line 25.  (a) Description of liability	(b) Book value		
Federal income taxes			
ACCRUED RETIREMENT BENEFITS	67,239,643		
DEFERRED COMPENSATION PLANS	37,057,433		
GROUP PREFUNDING DEPOSITS	9,286,878		
REFUNDABLE GROUP BALANCES	159,964,762		
	†		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	<b>▶</b> 273,548,716		
2. Liability for uncertain tax positions In Part XIII, provide		e organization's financial	statements that

Par	Reconciliation of Revenue per Audited Financial Statements With Revenue p the organization answered 'Yes' to Form 990, Part IV, line 12a.	er Re	<b>turn</b> Complete If
1	Total revenue, gains, and other support per audited financial statements	1	2,745,742,944
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIII ) 2d		
e	Add lines 2a through 2d	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	2,745,742,944
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII )		
c	Add lines <b>4a</b> and <b>4b</b>	4c	1,954,755,000
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12)	5	4,700,497,944
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses if the organization answered 'Yes' to Form 990, Part IV, line 12a.	per	Return. Complete
1	Total expenses and losses per audited financial statements	1	2,653,338,852
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII ) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	2,653,338,852
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII )		
C	Add lines <b>4a</b> and <b>4b</b>	<b>4</b> c	1,954,755,000
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18)	5	4,608,093,852
Par	Supplemental Information		
Part	ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to mation		e any additional
	Return Reference Explanation		
PART	THE COMPANY IS A TAX-EXEMPT ORGANIZATION ORGANIZED UND OF THE INTERNAL REVENUE CODE AND, AS SUCH, NO PROVISION BEEN MADE IN THE FINANCIAL STATEMENTS CURRENT ACCOUNTS CLARIFIES HOW UNCERTAINTIES IN TAX POSITIONS ARE RECOGNI FINANCIAL STATEMENTS THE GUIDANCE PRESCRIBES A RECOGNI MEASUREMENT PROCESS FOR TAX POSITIONS TAKEN OR EXPECTE	FOR ING GUIZED I	NCOME TAXES HAS UIDANCE IN AN ENTITY'S THRESHOLD AND BE TAKEN IN A TAX

PART X, LINE 2	THE COMPANY IS A TAX-EXEMPT ORGANIZATION ORGANIZED UNDER SECTION 501(C)(4)
	OF THE INTERNAL REVENUE CODE AND, AS SUCH, NO PROVISION FOR INCOME TAXES HAS
	BEEN MADE IN THE FINANCIAL STATEMENTS CURRENT ACCOUNTING GUIDANCE
	CLARIFIES HOW UNCERTAINTIES IN TAX POSITIONS ARE RECOGNIZED IN AN ENTITY'S
	FINANCIAL STATEMENTS THE GUIDANCE PRESCRIBES A RECOGNITION THRESHOLD AND
	MEASUREMENT PROCESS FOR TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX
	RETURN POSITIONS INCLUDE THOSE WITH RESPECT TO THE COMPANY'S TAX EXEMPT
	STATUS AND WITH RESPECT TO INCOME TAXES ON UNRELATED BUSINESS INCOME THE
	COMPANY HAS EVALUATED THE IMPACT OF THE ACCOUNTING PRONOUNCEMENT ON
	POSITIONS TAKEN AND HAS DETERMINED THAT THERE ARE NO IMPACTS ON THE
	COMPANY'S FINANCIAL STATEMENTS
PART XI, LINE 4B - OTHER ADJUSTMENTS	ADMINISTRATIVE SERVICE CONTRACTS CLAIM REIMBURSEMENT REVENUE
PART XII, LINE 4B - OTHER	CLAIMS INCURRED FOR ADMINISTRATIVE SERVICE CONTRACTS
ADJUSTMENTS	
	Schedule D (Form 990) 2013

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

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Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

**Grants and Other Assistance to Organizations, Governments and Individuals in the United States** 

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

► Attach to Form 990
► Information about Schedule I (Form 990) and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>.

OMB No 1545-0047

2013

DLN: 93493316006114

Open to Public Inspection

**Employer identification number** 

DELIA DENTAL OF CALIFORNIA						94-1461312	
Part I General Informatio	n on Grants and	l Assistance				•	
<ul> <li>Does the organization maintain the selection criteria used to aw</li> <li>Describe in Part IV the organization</li> </ul>	ard the grants or as	sıstance <sup>?</sup>					✓ Yes
Part II Grants and Other A Form 990, Part IV, line	ssistance to Go	vernments and O	rganizations in the	United States. Con	nplete if the orgai d if additional spa	nızatıon answered "Y ace ıs needed.	es" to
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gra or assistance
See Addıtıonal Data Table							
2 Enter total number of section 50	   1 (c)(3) and governi	l ment organizations list	ed in the line 1 table .			▶	

Enter total number of other organizations listed in the line 1 table . . .

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) STUDENT LEADERSHIP AWARDS	65	212,500			
(2) HISPANIC SCHOLARSHIP	21	210,000			
Part IV Supplemental Informat	tion. Provide the info	rmation required in P	art I. line 2. Part III.	column (b), and any other	additional information.

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference

#### **Explanation**

PART I, LINE 2

THE ORGANIZATION AWARDS GRANTS FOR PROGRAMS THAT FOSTER DENTAL HEALTH AND EDUCATION THROUGH THESE GRANTS THE ORGANIZATION HELPS FINANCE HEALTH, EDUCATION, AND RESEARCH PROJECTS IN DENTISTRY, HEALTH AND HUMAN SERVICES, AND CIVIC AND COMMUNITY AFFAIRS THE TWO GRANTS ARE (1) THE DENTAL HEALTH AND EDUCATION CONTRIBUTION, WHICH SUPPORTS DENTAL HEALTH AND AWARENESS PROGRAMS AND (2) THE STANDARD DENTAL RESEARCH GRANT, WHICH SUPPORTS PROFESSIONAL RESEARCH RELATED TO DENTAL HEALTH GRANTS ARE AWARDED TO GROUPS THAT (1) PROVIDE DENTISTRY FOR INDIGENTS. (2)  $|\mathsf{PROVIDE}|$  DENTISTRY FOR GROUPS THAT ARE DENTALLY UNDERSERVED, (3)  $|\mathsf{PROVIDE}|$  EDUCATION TO ADVANCE THE AWARENESS OR THE SCIENCE OF DENTISTRY, (4) PROMOTE PUBLIC DENTAL HEALTH, AND (5) ARE INVOLVED IN COMMUNITY ACTIVITIES RELATED TO DENTAL CARE GRANT GUIDELINES PRIORITY WILL GO TO PROJECTS THAT FOCUS ON ISSUES RELATED TO THE DELIVERY OF ORAL HEALTH CARE, INCLUDING THOSE WITH SIGNIFICANT POTENTIAL FOR IMPROVING ORAL HEALTH AND REDUCING TREATMENT COSTS PRIORITY CONSIDERATION WILL GO TO RESEARCHERS FROM THE DENTAL SCHOOLS IN THE ENTERPRISE STATES, BUT WILL NOT BE LIMITED TO THESE INSTITUTIONS PRIORITY WILL GO TO TWO TYPES OF STUDIES (1) PILOT OR FEASIBILITY STUDIES LIKELY TO ENHANCE THE INVESTIGATOR'S CHANCE FOR LONG-TERM FUNDING FROM OTHER SOURCES, AND (2) COMPLETE PROJECTS CONSIDERED TO BE OF INTEREST TO THE HEALTH, EDUCATION, AND RESEARCH FUND, FOR WHICH OTHER SOURCES OF FUNDS ARE TRADITIONALLY lunavailable or insufficient priority will go to studies that evaluate the outcome of preventative and treatment |PROCEDURES| RETROSPECTIVE STUDIES OR THOSE INVOLVING ANALYSIS OF EXISTING DATA SHOULD BE CONSIDERED, RATHER THAN LONG-TERM FOLLOW-UP STUDIES, IN ORDER TO REDUCE THE YEARS REQUIRED TO OBTAIN DATA OVERHEAD CHARGES WITHIN EACH ELIGIBLE GRANT WILL BE LIMITED TO EIGHT PERCENT THE FUND WILL NORMALLY MAKE ONE TO TWO STANDARD RESEARCH GRANTS PER YEAR INDIVIDUAL GRANTS WILL GENERALLY NOT EXCEED \$40.000 GRANTS WILL BE LIMITED TO ONE-YEAR PROJECTS. SUBJECT TO RENEWAL EXCEPT IN SPECIAL CASES, AN ORGANIZATION/ENTITY WILL NOT BE ELIGIBLE FOR MORE THAN ONE GRANT DURING ANY YEAR A SCREENING COMMITTEE REVIEWS ALL APPLICATIONS, WITH FINAL GRANT DECISIONS MADE BY THE FUND'S ADMINISTRATIVE COMMITTEE

### **Additional Data**

Software ID:

**Software Version:** 

**EIN:** 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN CANCER SOCIETY 1710 WEBSTER STREET OAKLAND,CA 94619	94-1170350	501(C)(3)	25,000				DONATION TO SUPPORT RELAY FOR LIFE EVENTS

Form 990,Schedule I, Pa	Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
AMERICAN RED CROSS 85 SECOND ST 8TH FL SAN FRANCISCO,CA 94105	53-0196605	501(C)(3)	10,000				CONTRIBUTION FOR TYPHOON HAIYAN			

Form 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
AMERICA'S DENTISTS CARE FOUNDATION 9110 E 35TH ST N WICHITA,KS 67226	26-2275291	501(C)(3)	46,000				DONATION		

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
AMERICA'S DENTISTS CARE FOUNDATION 9110 E 35TH ST N WICHITA,KS 67226	26-2275291	501(C)(3)	9,000				MISSION OF MERCY PROJECT		

Form 990,Schedule 1, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance			
CADP ONE CAPITOL MALL SUITE 320 SACRAMENTO,CA 95814	33-0385553	501(C)(6)	7,400				LEGISLATIVE/REGULARTORY CONF			

-orm 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States								
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
CAF OPERATION REBOUND AKA CHALLENGED ATHELETES INC 9591 WAPLES ST SAN DIEGO,CA 92121	33-0739596	501(C)(3)	6,000				DONATION	

Form 990,Schedule I, Pa	Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States								
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
CALAVERAS CHILDREN'S DENTAL PROJECT PO BOX 2762 MURPHYS,CA 95247	94-1638758		15,000				HEALTH, EDUCATION & RESEARCH GRANT		

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	cash	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
CALIFORNIA ACADEMY OF GENERAL DENTISTRY 2063 MAIN STREET 418 OAKLEY,CA 945613302	94-2557207	501(C)(3)	20,000				SPONSORSHIP FOR 11/23/13 COURSE		

Form 990,Schedule 1, Pa	Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	cash	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
CDLS FOUNDATION 302 WEST MAIN STREET STE 100 AVON,CT 060013681	06-1057497	501(C)(3)	10,000				TO BENEFIT GONELLA 10K & GENERAL GIFT TO FOUNDATION TO COMBAT CDLS			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
CHILDREN'S ORAL HEALTH INSTITUTE 9199 REISTERTOWN RD 203A OWINGS MILLS,MD 21117	52-2048036		10,000				"LESSONS IN A LUNCH BOX" GRANT		

Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States								
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
CITY OF SAN JOSE 200 E SANTA CLARA STREET SAN JOSE,CA 95113	94-6000419		7,500				CONTRIBUTION TOWARDS CITY'S WELLNESS EFFORT 2011-2013	

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States							
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMUNITY COLLEGE OF PHILADELPHIA FOUNDATION 1700 SPRING GARDEN ST ANNEX 7TH FL PHILADELPHIA, PA 191303991	23-2612698	501(C)(3)	26,423				HEALTH EDUCATION & RESEARCH GRANT FOR DENTAL CLINIC REFURBISHMENT

Form 990,Schedule 1, Part II, Grants and Other Assistance to Governments and Organizations in the United States							
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DELTA DENTAL COMMUNITY CARE FOUNDATION 100 FIRST ST SAN FRANCISCO,CA 94105	37-1570764	501(C)(3)	302,000				CONTRIBUTION

Form 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance			
HARRISBURG SMILES AKA THE FOUNDATION FOR ENCHANCING COMMUNITIES 1902 BRIDGE ST NEW CUMBERLAND, PA 17070	01-0564355	501(C)(3)	10,000				HEALTH, EDUCATION & RESEARCH FUND GRANT			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	cash	<b>(f)</b> Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
INDIAN DENTAL ASSOCIATION OF CA 4195 CHINO HILLS PKWY STE 522 CHINO HILLS,CA 91709	95-4124621	501(C)(3)	7,500				SPONSORSHIP OF 02/01/13 COURS			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
INTERAGENCY INSTITUTE FOR FEDERAL HEALTH CARE EXECUTIVES 5325 MACARTHUR BLVD NW WASHINGTON, DC 20016	07-7421512		15,000				CONTINUING EDUCATION PROGRAMS & DINNER EVENTS			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
LOUISIANA MISSION OF MERCY (ADCF) AKA LOUISIANA DENTAL ASSOCIATION INC PO BOX 15965 LITTLE ROCK,AR 72231	72-0428263	501(C)(6)	10,000				MISSION OF MERCY SPONSORSHIP EVENT 11-2-13			

form 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
NATIONAL GUARD YOUTH FOUNDATION 1001 N FAIRFAX ST STE 205 ALEXANDRIA,VA 22314	54-1940978	501(C)(3)	6,000				SILVER SPONSORSHIP, EVENT ON 2-25-14			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
NATIONAL MILITARY FAMILY ASSOCIATION 2500 NORTH VAN DORN ST STE 102 ALEXANDRIA,VA 22302	52-0899384	501(C)(3)	10,000				FAMILY PATRON SPONSOR 2013 LEADERSHIP LUNCH			

Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
PENN DENTAL MEDICINE 240 S 40TH STREET PHILADELPHIA,PA 19104	23-1352685	501(C)(3)	10,000				SPONSOR CE COURSE "CUTTING EDGE RESEARCH" & ORAL CANCER WALK 4/20/13			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
SMILE KEEPERS DENTAL PROJECT 175 S FAIRVIEW LANE SONORA,CA 95370	94-6050189		15,000				HEALTH, EDUCATION & RESEARCH GRANT			

Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
UC REGENTS 513 PARNASSUS AVE MED SCI 619C SAN FRANCISCO,CA 94143	95-2226406	501(C)(3)	20,000				SPONSOR RESEARCH/CLINICAL DAY - 10/11/13			

form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States											
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance				
UC REGENTS 513 PARNASSUS AVE RM S619A SAN FRANCISCO,CA 94143	95-2226406	501(C)(3)	6,000				GRANT FOR SUNNER DENTAL STUDENT FELLOWSHIP				

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
UNITED WAY CALIFORNIA CAPITAL REGION 10389 OLD PLACERVILLE RD SACRAMENTO,CA 958272506	23-7079003	501(C)(3)	33,480				UNITED WAY COMPANY MATCH CK FOR RANCHO CORDOVA			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
UNITED WAY OF THE BAY AREA 550 KEARNY STREET 1000 SAN FRANCISCO, CA 94108	94-1312348	501(C)(3)	138,749				UNITED WAY COMPANY MATCH CK FOR SAN FRANCISCO			

Form 990,Schedule I, Pa	<u>rt II, Grants an</u>	<u>id Other Assistance</u>	<u>e to Governments</u>	and Organization	s in the United Sta	ites	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF THE PACIFIC 2155 WEBSTER ST SAN FRANCISCO,CA 941152333	94-1156266	501(C)(3)	8,000				CONTINUING ED GRANT FOR COURSE ON 4-20-13

Form 990,Schedule I, Pa	Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States											
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance					
UNIVERSITY OF THE PACIFIC 2155 WEBSTER ST SAN FRANCISCO,CA 94115	94-1156266	501(C)(3)	12,500				SPONSORSHIP OF UOP'S KIDS IN THE KLINIC GOLF CLASSIC					

Form 990,Schedule 1, Pa	rt II, Grants ar	<u>ia Otner Assistance</u>	<u>e to Governments</u>	and Organization	s in the United Sta	ites	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> Amount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNLV SCHOOL OF DENTAL MEDICINE 1001 SHADOW LANE MS 7420 LAS VEGAS,NV 891064124	88-6000024		12,000				COURSE SPONSORSHIP DENTISTRY UPDATES, 6-7-13

Form 990,Schedule I, Pa	Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States												
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance						
USC SCHOOL OF DENTISTRY 925 W 34TH STREET LOS ANGELES,CA 900890641	95-1642394	501(C)(3)	15,000				SPONSORSHIP FOR CE COURSE ON 03- 08-13						

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States												
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance					
MISCELLANEOUS ITEMS LESS THAN 5000	_		136,693				TO PROVIDE DENTAL EDUCATION					

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#### DLN: 93493316006114

## OMB No 1545-0047

#### Schedule J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

Open to Public

Department of the Treasury Internal Revenue Service

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

Name of the organization DELTA DENTAL OF CALIFORNIA	Employer identificatio	n numl	ber	
	94-1461312			
Part I Questions Regarding Compensation				
		Ι,	Yes	No
	Г			$\overline{}$

1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III		,					
	First-class or charter travel	<b>▽</b>	Housing allowance or residence for personal use					
	▼ Travel for companions	Γ	Payments for business use of personal residence					
	Tax idemnification and gross-up payments	<b>▽</b>	Health or social club dues or initiation fees					
	Discretionary spending account	굣	Personal services (e g , maid, chauffeur, chef)					
b	If any of the boxes in line 1a are checked, did the or reimbursement or provision of all of the expenses de			1b	Yes			
2	Did the organization require substantiation prior to r directors, trustees, officers, including the CEO/Exec			2	Yes			
3	Indicate which, if any, of the following the filing organization's CEO/Executive Director Check all thused by a related organization to establish compens	at appl	y Do not check any boxes for methods					
	∇ Compensation committee	굣	Written employment contract					
		굣	Compensation survey or study					
	Form 990 of other organizations	<b>▽</b>	Approval by the board or compensation committee					
4	During the year, did any person listed in Form 990, I or a related organization	Part VII	, Section A, line 1a with respect to the filing organization					
а	Receive a severance payment or change-of-control	paymen	t?	4a		No		
b								
c	Participate in, or receive payment from, an equity-ba	ased co	mpensation arrangement?	4c		No		
	If "Yes" to any of lines 4a-c, list the persons and pr	ovide th	e applicable amounts for each item in Part III					
	Only 501(c)(3) and 501(c)(4) organizations only mu	st comp	plete lines 5-9.					
5	For persons listed in Form 990, Part VII, Section A, compensation contingent on the revenues of	, lıne 1a	, did the organization pay or accrue any					
а	The organization?			5a		Νo		
b	Any related organization?			5b		Νo		
	If "Yes," to line 5a or 5b, describe in Part III							
6	For persons listed in Form 990, Part VII, Section A, compensation contingent on the net earnings of	, lıne 1a	, did the organization pay or accrue any					
а	The organization?			6a		No		
b	Any related organization?			6b		Νo		
	If "Yes," to line 6a or 6b, describe in Part III							
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," of			7	Yes			
8	Were any amounts reported in Form 990, Part VII, p subject to the initial contract exception described in in Part III							
				8		No		
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?							

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	<b>(B)</b> Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of	(F) Compensation	
	(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990	
See Additional Data Table								

Schedule J (Form 990) 2013

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
PART I, LINE 1A	FIRST CLASS BUSINESS TRAVEL IS REIMBURSED TO THE EXECUTIVE VICE PRESIDENTS, SENIOR VICE PRESIDENTS, AND GROUP VICE PRESIDENTS FIRST CLASS BUSINESS TRAVEL IS NOT TREATED AS TAXABLE COMPENSATION TRAVEL FOR COMPANIONS WAS PROVIDED TO NINE BOARD MEMBERS AND ONE SENIOR OFFICER WITH RESPECT TO THEIR REQUIRED ATTENDANCE AT THE ANNUAL BOARD MEETING THE COST OF THIS BENEFIT WAS INCLUDED IN TAXABLE COMPENSATION A HOUSING ALLOWANCE IS PROVIDED TO ONE SENIOR EXECUTIVE AS A RESULT OF A 2013 RELOCATION TO CALIFORNIA THE HOUSING ALLOWANCE HAS CONTINUED WHILE THE PREVIOUS HOME IS BEING MARKETED FOR SALE THE COST OF THIS BENEFIT IS INCLUDED IN TAXABLE COMPENSATION THE PRESIDENT AND EXECUTIVE VICE PRESIDENTS MAY BE REIMBURSED FOR ONE HEALTH OR SOCIAL CLUB UPON APPROVAL BY THE PRESIDENT TWO SENIOR EXECUTIVES RECEIVED THIS BENEFIT IN 2013 THE COST OF THIS BENEFIT IS INCLUDED IN TAXABLE COMPENSATION FINANCIAL AND TAX PLANNING EXPENSES ARE REIMBURSED TO EMPLOYEES AT THE DIRECTOR OR ABOVE LEVELS OF MANAGEMENT A COMPANY POLICY OUTLINES THE MAXIMUM REIMBURSEMENT ALLOWED FOR EACH MANAGEMENT LEVEL THESE REIMBURSEMENTS ARE INCLUDED IN THE TAXABLE COMPENSATION OF THE REIMBURSED EMPLOYEES
PART I, LINE 4B	THE ORGANIZATION PROVIDES A SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN TO CERTAIN OF ITS SENIOR EXECUTIVES AS SELECTED BY THE BOARD OF DIRECTORS THE SUPPLEMENTAL RETIREMENT BENEFIT IS BASED ON EACH EXECUTIVE'S COMPENSATION AND YEARS OF SERVICE TO THE ENTERPRISE THE BENEFIT IS SUBJECT TO THE RISK OF FORFEITURE IF REQUIRED YEARS OF SERVICE ARE NOT MET ANNUAL DEFERRED COMPENSATION RELATED TO THIS PLAN IS REPORTED IN SCHEDULE J, PART II, COLUMN C FOR EACH PARTICIPANT AND REFLECTS THE CURRENT YEAR INCREASE OR DECREASE IN THE ORGANIZATION'S PENSION BENEFIT OBLIGATION ("PBO"), CALCULATED PURSUANT TO GENERALLY ACCEPTED ACCOUNTING PRINCIPLES THE PBO INCREASE OR DECREASE INCLUDES CHANGES IN ACTUARIAL ASSUMPTIONS (E.G., APPLICABLE DISCOUNT RATE), AS WELL AS CHANGES IN COMPENSATION AND YEARS OF SERVICE IN 2013, SEVEN EXECUTIVES PARTICIPATED IN THE PLAN - ANTHONY BARTH, MICHAEL CASTRO, KATHY JONZZON, DOUGLAS KONOVALOFF, BELINDA MARTINEZ, GARY RADINE, AND PATRICK STEELE
PART I, LINE 7	THE PRESIDENT OF THE ORGANIZATION, WITH BOARD OF DIRECTORS APPROVAL, MAY GRANT AN ANNUAL BONUS TO ALL MANAGEMENT EMPLOYEES THESE AMOUNTS ARE INCLUDED IN TAXABLE COMPENSATION

Schedule J (Form 990) 2013

# Software ID: Software Version:

**EIN:** 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

(A) Name	ļ	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ
GARY D RADINE PRESIDENT/CEO	(1) (11)		2,500,000	2,308,060	75,867 0	16,511 0	6,150,442 0	0
ANTHONY S BARTH EXE VICE PRES /COO	(I) (II)		906,000	41,838	582,670 0	24,521 0	2,379,033 0	0
MICHAEL J CASTRO EXE VICE PRES /CFO	(I) (II)		624,000 0	73,861	520,154 0	22,851 0	1,807,362 0	0
PATRICK S STEELE EXE VICE PRES /CIO	(1) (11)		595,000 0	42,517	1,186,651 0	17,703 0	2,382,627 0	0
CHARLES LAMONT EXE VICE PRES /CLO	(I) (II)		650,000 0	138,704	47,100 0	17,703 0	1,320,572 0	0
BELINDA MARTINEZ SR VICE PRES	(1) (11)		370,000 0	43,468	149,220	17,403 0	1,030,091	0
NILESH C PATEL SR VICE PRES	(I) (II)		400,000	18,220	27,895 0	8,887 0	854,998 0	0
ALICIA WEBER SR VICE PRES	(ı) (ıı)		329,000	24,296	91,383	24,130 0	842,009 0	C
RICK R DOERING SR VICE PRES	(ı) (ıı)		320,000	26,705	62,951	24,221 0	801,425 0	0
MICHAEL HANKINSON SR VICE PRES /LEGAL OFFICER	(I) (II)			96,820 2,683	16,463 24,997	19,083 3,416		
PATRICK HENRY SR VICE PRES	(1) (11)		210,000	26,035	36,913 0	15,018 0	547,857 0	C
KEVIN JACKSON GRP VICE PRES	(1) (11)		190,000	35,088 0	49,321 0	24,071 0	592,036 0	(
STEPHEN ADAMSON VICE PRES	(1) (11)		123,758 0	34,682	24,500 0	21,820 0	458,884 0	(
JEFFREY M ALBUM VICE PRES	(I) (II)	247,224 0	125,000	18,518 0	51,095 0	22,401 0	464,238 0	(
TERRI ANDERSON VICE PRES	(1) (11)		86,335 0	13,185	104,222	15,281 0	480,647 0	C
DANIEL CROLEY VICE PRES	(1) (11)		90,000	8,919 0	28,513 0	22,401 0	394,806 0	(
EVA HOFFMAN VICE PRES	(1) (11)		81,945 0	3,939	24,144 0	24,743 0	396,691 0	(
J DOUGLAS KONOVALOFF VICE PRES	(I) (II)	0	0	22,778	208,597 0	21,298 0	498,137 0	(
GARRETT LEAF VICE PRES	(ı) (ıı)		143,862 0	11,507 0	44,807 0	23,021 0	506,949 0	(
THOMAS LEIBOWITZ VICE PRES	(ı) (ıı)	249,996 0	82,500	8,167	43,686 0	8,286 0		(

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (A) Name (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Deferred (D) Nontaxable (E) Total of columns (F) Compensation reported in prior Form (B)(i)-(D)compensation benefits (ii) Bonus & 990 or Form 990-EZ (iii) Other (i) Base incentive Compensation compensation compensation HARI MAKKALA VICE 300,000 (1) 135,000 25,206 22,950 7,544 490,700 (II) PRES (1) 251,223 JAMALNASR VICE 107,000 11,902 47,620 20,732 438,477 (11) **PRES** MOHAMMADREZA (1) 269,065 148,675 17,091 8,737 479,703 36,135 NAVID VICE PRES (11) 239,796 DUANE PROFEIT (1) 86,500 12,013 107,578 16,591 462,478 VICE PRES (11) TOM WONG VICE (1) 290,004 120,000 508,382 18,749 57,228 22,401 PRES (11) (1) 233,972 JOHN YAMAMOTO 81,000 6,883 23,408 24,071 369,334 VICE PRES (11) CARLA ANGULO (1) 89,326 179,354 10,345 55,842 8,647 343,514 SALES ACCOUNT (II) **EXECUTIVE** ELISE POMERANTZ-(1) 202,800 48,000 8,033 68,359 344,355 17,163 WATZKA DIRECTOR (II) **COMPENSATION & BENEFITS** 214,615 MELISSA GEE (1) 43,000 831 36,124 7,425 301,995 (11) DIRECTOR & CORPORATE COUNSELING - MA ROSEMARIE MCKAY (1) 78,484 175,638 35,022 22,311 319,147 7,692 SALES ACCOUNT (II) **EXECUTIVE** STEPHEN LOWRY (1) 165.648 129,642 13,435 68,348 379,907 2,834 DIRECTOR SALES (11) (1) 230,250 ROBERT G BECKER 230,250 (11) CONSULTANT/FORMER 0 OFFICER 328,268 MICHAEL B (1) 0 328,268 KAUFMANN (II) CONSULTANT/FORMER OFFICER

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Schedule L (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

DLN: 93493316006114

OMB No 1545-0047

**Transactions with Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. ▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

DELTA DENTAL OF							"	mpioy	er ident	IIIIcatio	on numbe	er .	
Down T. Gue	D6:1	T	/	F01/-\/	2) and anaton	- 501/-\/4\			61312				
Part I Exc					3) and section 0, Part IV, line						40b		
	ne of disqualifie		<b>b)</b> Relation	ship betwee	n disqualified		scription				(d) Corr	rected?	
			perso	n and organi	ızatıon					$\longrightarrow$	Yes	No	
										$\overline{}$			
2.5.1.11													
4958 .	amount of tax	incurred by or	ganization	_	disqualified per	rsons auring	tne year	r unae • •	rsectioi F \$	n 			
<b>3</b> Enterthe	amount of tax,	ıf any, on lıne	2, above, r	eımbursed b	y the organizati	on			<b>▶</b> \$				
		,											
	ans to and				<b>5.</b> 990-EZ, Part V	line 38a o	r Form 9	90 P:	art IV li	ine 26	orifthe		
					line 5, 6, or 22								
(a) Name of	(b)	(c)	(d) Loan		(e)Original	(f)Balance	1		(h) Approv		(i)Wr		
ınterested person	Relationshij with	loan	urpose of or from the loan organization		principal amount	due	defaul	uelault,		/ea	agreen	nent	
	organization	organizatio	۱							board			
									commi	ttee?	,		
			То	From			Yes	No	Yes	No	Yes	No	
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				-			-			+	_		
										+	_		
										+			
											_		
Total		<b>▶</b> \$											
Part III Gra						ort IV line	27						
(a) Name of i		(b) Relationsh			n Form 990, Pa		e of ass	ıstanc	e (e	Purno	se of ass	ustance	
perso		nterested per	son and the		ine or approxime		JC 01 455	no came	,	) . u.po	50 0, 455	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
		organız	atıon										
		_											
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				1									

Part IV Business Transactions I Complete if the organization			ne 28a, 28b, or 28c.		
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh of organiz reven	f zatıon'
(1) GREGORY D KAPLAN DDS	PARTICIPATING PROVIDER	737,644	DENTAL CLAIM PAYMENTS	103	No
(2) CORAGENE I SAVIO DDS	PARTICIPATING PROVIDER	235,887	DENTAL CLAIM PAYMENTS		No
(3) COPOWER MANAGEMENT AND LISI	ORGANIZATION DIRECTOR, BECKY PATEL, WAS CEO/PRESIDENT OF COPOWER MANAGEMENT	1,353,027	BROKER ADMINISTRATION		No
(4) STEPHEN R PICKERING DDS	PARTICIPATING PROVIDER	173,521	DENTAL CLAIM PAYMENTS		No
(5) DEVANG GANDHI DDS	PARTICIPATING PROVIDER	100,598	DENTAL CLAIM PAYMENTS		No

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2013

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DLN: 93493316006114

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2013
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Name of the organization	Employer identification number
DELTA DENTAL OF CALIFORNIA	94-1461312

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION'S BY LAWS NAME TWO CLASSES OF "MEMBERS," "CORPORATE MEMBERS" AND "DENTIST MEMBERS" ALL CORPORATE MEMBERS ARE ALSO DIRECTORS OF THE ORGANIZATION AND SO ARE NOT "MEMBERS" AS DEFINED IN THE INSTRUCTIONS TO FORM 990, PART VI, QUESTION 6 HOWEVER, THE ORGANIZATION'S DIRECTORS ARE ELECTED BY ITS PARENT HOLDING COMPANY BOARD OF DIRECTORS, TWO OF WHOM ARE NOT ALSO DIRECTORS OF THE ORGANIZATION AND THUS MAY BE CONSIDERED "MEMBERS" PURSUANT TO THE INSTRUCTION THE DENTIST MEMBERS HAVE A RIGHT TO VOTE UPON PROPOSED CHANGES TO THE PROPORTION OF THE DENTISTS SERVING AS DIRECTORS AND CORPORATE MEMBERS, AND SO MAY BE CONSIDERED "MEMBERS" UNDER THE INSTRUCTION

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE ORGANIZATION'S DIRECTORS ARE ELECTED BY THE PARENT HOLDING COMPANY BOARD OF DIRECTORS, WHICH INCLUDES TWO PERSONS WHO ARE NOT ALSO DIRECTORS OF THE ORGANIZATION

Return Reference	Explanation
	THE DENTIST MEMBERS HAVE A RIGHT TO VOTE ONLY UPON PROPOSED CHANGES TO THE BYLAWS PROVISIONS THAT SPECIFY THE PROPORTION OF DENTISTS AND LAY PERSONS SERVING AS DIRECTORS AND CORPORATE MEMBERS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	THE ORGANIZATION'S CFO AND LEGAL COUNSEL OVERSEE THE COMPLETION OF THE FORM 990, AND, PRIOR TO FILING, REVIEW IT WITH THE PRESIDENT/CEO AND WITH THE ORGANIZATION'S BOARD OF DIRECTORS

Return Reference	Explanation
VI, SECTION B, LINE 12C	EACH DIRECTOR IS REQUIRED TO COMPLETE A CONFLICT OF INTEREST DISCLOSURE STATEMENT ANNUALLY, AND BETWEEN ANNUAL STATEMENTS IS REQUIRED TO DISCLOSE ANY NEW POSITION OR RELATIONSHIP FORMED THAT POTENTIALLY RAISES A CONFLICT OF INTEREST LEGAL COUNSEL REVIEWS THESE DISCLOSURES AND REPORTS THE INFORMATION TO THE FULL BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION PAID TO THE CEO, EXECUTIVE VICE PRESIDENTS, AND SENIOR VICE PRESIDENTS IS APPROVED BY THE EXECUTIVE COMMITTEE OF THE ORGANIZATION'S BOARD OF DIRECTORS THE COMMITTEE APPROVES COMPENSATION FOR THE ENSUING YEAR AFTER REVIEWING COMPARABILITY DATA PRESENTED BY AN INDEPENDENT OUTSIDE COMPENSATION CONSULTANT, AN ASSESSMENT OF EACH OFFICER'S PERFORMANCE OVER THE PRECEDING YEAR, AND THE ORGANIZATION'S PROGRAM ACCOMPLISHMENTS FOR THE YEAR COMPENSATION PAID TO DIRECTORS IS APPROVED BY THE EXECUTIVE COMMITTEE OF THE ORGANIZATION'S BOARD OF DIRECTORS AFTER REVIEWING COMPARABILITY DATA IN A BENCHMARKING STUDY PREPARED AND PRESENTED BY AN INDEPENDENT OUTSIDE COMPENSATION CONSULTANT RETAINED BY THE BOARD OF DIRECTORS THESE PROCESSES WERE FOLLOWED FOR 2013 COMPENSATION

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION ANNUALLY INCLUDES MAJOR PORTIONS OF ITS FINANCIAL STATEMENT IN A PUBLISHED ANNUAL REPORT THAT IS MADE AVAILABLE TO PERSONS OR ENTITIES KNOWN TO HAVE AN INTEREST IN THE ORGANIZATION, AND IS AVAILABLE TO THE LARGER PUBLIC UPON REQUEST STATUTORY FINANCIAL STATEMENTS ARE INCLUDED IN QUARTERLY AND ANNUAL RETURNS TO STATE DEPARTMENTS OF INSURANCE REGULATING THE ORGANIZATION WHICH RETURNS ARE AVAILABLE TO THE PUBLIC THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS OR CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC

Return Reference	Explanation
FORM 990, PART VII, SCHEDULE J, SCHEDULE R	THE ORGANIZATION, REGULATED BY THE CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE, IS A MEMBER OF THE DELTA DENTAL OF CALIFORNIA ENTERPRISE COMPANIES, WHICH INCLUDE DELTA DENTAL OF CALIFORNIA, DELTA DENTAL OF PENNSY LVANIA AND AFFILIATED COMPANIES OPERATING IN 15 STATES, THE DISTRICT OF COLUMBIA, PUERTO RICO AND THE U.S. VIRGIN ISLANDS. THE ENTERPRISE COMPANIES COMPRISE ONE OF THE NATION'S LARGEST DENTAL BENEFITS DELIVERY SYSTEMS COVERING 26 MILLION ENROLLEES AND HANDLING 39 MILLION CLAIMS TOTAL REVENUE FOR THE ENTERPRISE EXCEEDED \$7.1 BILLION IN 2013. THE ORGANIZATION AND ITS SUBSIDIARIES REPRESENT APPROXIMATELY 67% OF TOTAL ENTERPRISE REVENUES.

Return Reference	Explanation
SEC A, COL (D), SCH	AS A RESULT OF REACHING AGE 65 IN 2011, MR RADINE WAS NO LONGER ELIGIBLE TO PARTICIPATE IN THE COMPANY'S EXECUTIVE SUPPLEMENTAL PENSION PLAN (ESPP) MR RADINE'S EMPLOY MENT AGREEMENT PROVIDED MR RADINE BE PAID A CASH INCENTIVE IN LIEU OF CONTINUED ESPP PARTICIPATION UNTIL A LONG-TERM INCENTIVE PLAN WENT INTO EFFECT IN 2013 THE CASH INCENTIVE WAS AN ACTUARIAL CALCULATION AS IF MR RADINE HAD REMAINED IN THE ESPP DURING CALENDAR YEAR 2012

Return Reference	Explanation
FORM 990, PART VII AND SCHEDULE J	EFFECTIVE JANUARY 1,2012 DELTA DENTAL OF CALIFORNIA ESTABLISHED THE LONG-TERM INCENTIVE PLAN(LTIP) FOR ELIGIBLE EMPLOYEES OF THE COMPANY THE PURPOSE OF THE LTIP IS TO PROVIDE INCENTIVE FOR ELIGIBLE EMPLOYEES' CONTRIBUTION TO THE COMPANY'S LONG-TERM SUCCESS THE LTIP IS UNFUNDED AND ALL PAYMENTS FROM THE LTIP ARE DERIVED FROM THE EQUITY GAINS OF THE COMPANY AS SUCH THERE IS NO GUARANTEE OF INCENTIVE PAYMENTS UNDER THE LTIP UPON DELEGATION BY CERTAIN OFFICERS OF THE BOARD, THE CEO AND MANAGEMENT COMMITTEE HAS THE SOLE AND ABSOLUTE DISCRETION TO DETERMINE THE PERFORMANCE OBJECTIVES, BOTH FINANCIAL AND NONFINANCIAL, UPON WHICH PAYMENT OF AWARDS ARE BASED AND THE TIME PERIOD DURING WHICH PERFORMANCE SHALL BE MEASURED (LTIP CYCLE) THE CURRENT LTIP CYCLE IS JANUARY 1, 2013 THROUGH DECEMBER 31, 2015

Return Reference	Explanation
FORM 990, PART XI, LINE 9	PENSION LIABILITY AND POST-RETIREMENT ADJUSTMENTS 16,802,245

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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

**Related Organizations and Unrelated Partnerships** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
 ► Attach to Form 990.
 ► See separate instructions.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

**DLN: 93493316006114**OMB No 1545-0047

2013

Open to Public Inspection

Schedule R (Form 990) 2013

Name of the organization DELTA DENTAL OF CALIFORNIA Employer identification number

94-1461312

(a)  Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets		<b>(f)</b> Direct controlling entity		
(1) CELEBRATION DENTAL SERVICES LLC 100 FIRST STREET SAN FRANCISCO, CA 94105 59-3410497	DENTAL SERVICES	FL			DELTA D	DENTAL OF CALIFORNIA		
(2) DENTEGRA INSURANCE HOLDINGS LLC 100 FIRST STREET SAN FRANCISCO, CA 94105 94-3386049	HOLDING COMPANY	DE			DENTEGRA INSURANCE COMPANY		,	
Part II Identification of Related Tax-Exempt Organizations during		 ne organization an:	swered "Yes"	on Form 990, Pa	art IV,	line 34 because it	had or	ne
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code sec	tion (e) Public charity (if section 501	status (c)(3))	(f) Direct controlling entity	(g) Section 512(l (13) controlle entity?	
(1) DELTA DENTAL COMMUNITY CARE FOUNDATION	CHARITABLE ORGANIZATION	CA	501(C)(3)	PF		DENTEGRA GROUP INC	Yes	No No
100 FIRST STREET								
SAN FRANCISCO, CA 94105 37-1570764								1
(2) DELTA DENTAL OF PENNSYLVANIA	DENTAL INSURANCE	PA	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE  MECHANICSBURG, PA 17055 23-1667011								
(3) DELTA DENTAL OF DELAWARE	DENTAL INSURANCE	DE	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 51-0228088								
(4) DELTA DENTAL OF WEST VIRGINIA	DENTAL INSURANCE	wv	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 55-0523124								
(5) DELTA DENTAL OF THE DISTRICT OF COLUMBIA	DENTAL INSURANCE	DC	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 52-1479587								
(6) DELTA DENTAL OF NEW YORK	DENTAL INSURANCE	NY	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 11-1980218								

Cat No 50135Y

(a) Name, address, and EIN related organization	of	<b>(b)</b> Primary activity	(c) Legal domicile (state of foreign country)	r entity	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)	<b>(f)</b> Share of total income	(g) Share of end-of- year assets	(H Disproj alloca	prtionate	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		ral or aging	<b>(k)</b> Percentage ownership
					·			Yes	No	ļ		No	
1) PACA MANAGEMENT LLC ONE DELTA DRIVE MECHANICSBURG, PA 17055 4-3277375		INSURANCE MANAGEMENT	DE	DELTA DENTAL OF CALIFORNIA	RELATED				No		Yes		50 000 %
Part IV Identification of Related line 34 because it had one of	Organizations Taxal or more related organiz	ole as a Corpo ations treated a	oration as a cor	or Trust C poration or t	omplete if th trust during t	ne organız he tax ye	atıon an ar.	swere	d "Ye	s" on Form	990	, Par	t IV,
<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)		(d) Direct controllin entity	g (e) Type of entit (C corp, S corp, or trust)	y Share of t income	: o	( <b>g)</b> re of end of-year assets		<b>(h)</b> Percentage ownership	Sect (b	(i) lon 512 )(13) htrolled	No
See Additional Data Table						<u> </u>			$\dashv$		16	:5	100

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule							No
<b>1</b> D	iring the tax year, did the orgranization engage in any of the following transactions with one or more re	elated organizations li	sted in Parts II-IV?				
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)				1b	Yes	
c	Gift, grant, or capital contribution from related organization(s)				1c		No
d	Loans or loan guarantees to or for related organization(s)				1d		No
e	Loans or loan guarantees by related organization(s)				1e		No
f	Dividends from related organization(s)				1f		No
g	Sale of assets to related organization(s)				1g		No
h	Purchase of assets from related organization(s)				1h		No
i	Exchange of assets with related organization(s)				1i		No
j	j Lease of facilities, equipment, or other assets to related organization(s)						
k Lease of facilities, equipment, or other assets from related organization(s)							No
1	I Performance of services or membership or fundraising solicitations for related organization(s)						
m	m Performance of services or membership or fundraising solicitations by related organization(s)						
n	n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)						No
0	Sharing of paid employees with related organization(s)				10		No
р	Reimbursement paid to related organization(s) for expenses				<b>1</b> p	Yes	
q	Reimbursement paid by related organization(s) for expenses				<b>1</b> q	Yes	
r	Other transfer of cash or property to related organization(s)				1r		No
s	Other transfer of cash or property from related organization(s)				1s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete	· · · · · · · · · · · · · · · · · · ·					
	(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	<b>(d)</b> Method of determining amo	ount II	nvolved	
ee A	ditional Data Table						

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions													
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) all partners section 501(c)(3) anizations?	(f) Share of total Income	(g) Share of end-of-year assets	( <b>h)</b> Disproprtiona allocations <sup>7</sup>	_	(i) Code V <sup>2</sup> UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	_	(k) Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
												1	
		·					<u> </u>						

Schedule R (Form 990) 2013

### Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

Software ID: **Software Version:** 

**EIN:** 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Schedule R, Part II - Identification of R	Related Tax-Exempt Org	anizations			_	_	,
Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	<b>(f)</b> Direct controlling entity	Sectio (b)(i contr enti	g) on 512 (13) crolled tity?
·						Yes	No
(1) DELTA DENTAL COMMUNITY CARE FOUNDATION  100 FIRST STREET SAN FRANCISCO, CA 94105 37-1570764	CHARITABLE ORGANIZATION	CA	501(C)(3)	PF	DENTEGRA GROUP INC		No
(1) DELTA DENTAL OF PENNSYLVANIA  ONE DELTA DRIVE MECHANICSBURG, PA 17055 23-1667011	DENTAL INSURANCE	PA	501(C)(4)		DENTEGRA GROUP INC		No
(2) DELTA DENTAL OF DELAWARE  ONE DELTA DRIVE  MECHANICSBURG, PA 17055 51-0228088	DENTAL INSURANCE	DE	501(C)(4)		DENTEGRA GROUP INC		No
(3) DELTA DENTAL OF WEST VIRGINIA  ONE DELTA DRIVE MECHANICSBURG, PA 17055 55-0523124	DENTAL INSURANCE	WV	501(C)(4)		DENTEGRA GROUP INC		No
(4) DELTA DENTAL OF THE DISTRICT OF COLUMBIA  ONE DELTA DRIVE MECHANICSBURG, PA 17055 52-1479587	DENTAL INSURANCE	DC	501(C)(4)		DENTEGRA GROUP INC		No
(5) DELTA DENTAL OF NEW YORK  ONE DELTA DRIVE MECHANICSBURG, PA 17055 11-1980218	DENTAL INSURANCE	NY	501(C)(4)		DENTEGRA GROUP INC		No

Form 990, Schedule R, Part IV	- Identification of	Related Orga	nizations Taxabl	e as a Corpor			1	1	
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	<b>(g)</b> Share of end-of-year assets	<b>(h)</b> Percentage ownership	Section (13) co	i) 512(b) ntrolled ity?
								Yes	No
DENTEGRA GROUP INC 100 FIRST STREET SAN FRANCISCO, CA 94105 94-3386049	HOLDING COMPANY	DE	N/A	C					No
DENTEGRA INSURANCE COMPANY 100 FIRST STREET SAN FRANCISCO, CA 94105 75-1233841	INSURANCE COMPANY	DE	DDC INSURANCE HOLDINGS INC	С					No
DENTEGRA INSURANCE COMPANY OF NEW ENGLAND 100 FIRST STREET SAN FRANCISCO, CA 94105 04-2890218	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
DELTA DENTAL INSURANCE COMPANY 100 FIRST STREET SAN FRANCISCO, CA 94105 94-2761537	INSURANCE COMPANY	DE	DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF NEVADA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 88-0244893	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF UTAH INC 100 FIRST STREET SAN FRANCISCO, CA 94105 86-0672505	INSURANCE COMPANY	UT	DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL PROGRAMS INC 100 FIRST STREET SAN FRANCISCO, CA 94105 74-2447512	INSURANCE COMPANY	ТХ	DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF ALABAMA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 63-0796079	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF NEW MEXICO INC 100 FIRST STREET SAN FRANCISCO, CA 94105 33-0279230	INSURANCE COMPANY	NM	DDC INSURANCE HOLDINGS INC	c					No
ALPHA DENTAL OF ARIZONA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 93-0939835	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
DENTEGRA SEGUROS DENTALES SA INSURGENTES SUR 826 PISO 15 COL DEL VALLE,FC DF 01300 MX	INSURANCE COMPANY	MX	DENTEGRA INSURANCE COMPANY	С					No
DELTA DENTAL OF PUERTO RICO INC 14 CALLE 2 SUITE 200 GUAYNABO 00968 RQ 66-0436769	INSURANCE COMPANY	RQ	DELTA DENTAL OF CALIFORNIA	c			46 900 %		No
DELTA REINSURANCE CORPORATION CGI TOWER 2ND FLOOR WARRENS,ST MICHAEL BB 98-0096711	INSURANCE COMPANY	ВВ	DELTA DENTAL OF PENNSYLVANIA	С			0 420 %		No
SERVICIOS DENTALES DENTEGRA SA DE CV INSURGENTES SUR 826 PISO 15 COL DEL VALLE,FC DF 01300 MX	INSURANCE ADMINISTRATION	MX	DENTEGRA INSURANCE COMPANY	С					No
DDC INSURANCE HOLDINGS INC 100 FIRST STREET SAN FRANCISCO, CA 94105 27-4251930	HOLDING COMPANY	DE	DELTA DENTAL OF CALIFORNIA	С			100 000 %		No

Form 990, Schedule R, Part V - Transactions With Related Organizations							
(a) Name of other organization	(b) Transaction type(a-s)	(c) A mount Involved	(d) Method of determining amount involved				
DENTEGRA INSURANCE COMPANY	А	300,000					
DENTEGRA INSURANCE COMPANY	В	10,000,000					
DENTEGRA INSURANCE COMPANY	Q	35,792,997					
DENTEGRA INSURANCE COMPANY-NE	Q	656,131					
DELTA DENTAL INSURANCE COMPANY	А	2,400,000					
DELTA DENTAL INSURANCE COMPANY	L	22,591,423					
DELTA DENTAL INSURANCE COMPANY	М	10,155,462					
DELTA DENTAL INSURANCE COMPANY	Р	13,825,802					
DELTA DENTAL INSURANCE COMPANY	Q	45,597,187					
ALPHA DENTAL OF NEVADA INC	Q	3,980					
ALPHA DENTAL OF UTAH INC	Q	2,044					
ALPHA DENTAL PROGRAMS INC	Q	94,040					
ALPHA DENTAL OF ALABAMA INC	Q	39					
ALPHA DENTAL OF NEW MEXICO INC	Q	196					
ALPHA DENTAL OF ARIZONA INC	Q	1,848					
DELTA DENTAL OF PENNSYLVANIA	L	12,518,592					
DELTA DENTAL OF PENNSYLVANIA	М	12,962,278	1				
DELTA DENTAL OF PENNSYLVANIA	Р	237,465	-				
DELTA DENTAL OF NEW YORK	L	514,463	-				
DELTA DENTAL OF DELAWARE INC	Q	45,442					
DELTA DENTAL OF WEST VIRGINIA INC	Q	39,116					
DELTA DENTAL OF THE DISTRICT OF COLUMBIA	Q	54,402					
DELTA DENTAL OF DELAWARE INC	L	25,010					
DELTA DENTAL OF WEST VIRGINIA INC	L	13,665					
DELTA DENTAL OF THE DISTRICT OF COLUMBIA	L	3,642					
	1	1					

Form 990, Schedule R, Part V - Transactions With Related Organizations								
(a) Name of other organization	(b) Transaction type(a-s)	(c) A mount I nvolved	(d) Method of determining amount involved					
DELTA DENTAL OF NEW YORK	Q	327,239						
DELTA DENTAL COMMUNITY CARE FOUNDATION	В	302,000						
ALPHA DENTAL OF NEVADA INC	L	52,028						
ALPHA DENTAL OF UTAH INC	L	22,946						
ALPHA DENTAL PROGRAMS INC	L	1,867,305						
ALPHA DENTAL OF ALABAMA INC	L	2,426						
ALPHA DENTAL OF NEW MEXICO INC	L	6,158						
ALPHA DENTAL OF ARIZONA INC	L	69,412						
DENTAL DENTAL OF PENNSYLVANIA	Q	7,414,977						

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### **TY 2013 Itemized Other Current Liabilities Schedule**

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	UNPAID CLAIMS	725,000	560,000
DELTA DENTAL OF PUERTO RICO INC	66-0436769	DEPOSITS FROM ASC CONTRACTS	569,198	519,850
DELTA DENTAL OF PUERTO RICO INC	66-0436769	DEFERRED REVENUE	117,688	75,978
DELTA DENTAL OF PUERTO RICO INC	66-0436769	PAYABLES TO REINSURERS	277,230	292,487

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### **TY 2013 Itemized Other Assets Schedule**

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Other Assets Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	DEFERRED TAX ASSET	122,994	110,106
DELTA DENTAL OF PUERTO RICO INC	66-0436769	OTHER ASSETS	63,103	75,384

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### **TY 2013 Itemized Other Current Assets Schedule**

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	INVESTMENT SECURITIES AVAILABLE	8,552,399	7,764,882
DELTA DENTAL OF PUERTO RICO INC	66-0436769	CLAIMS REIMBURSEMENT FROM ASC	524,120	639,985
DELTA DENTAL OF PUERTO RICO INC	66-0436769	OTHER RECEIVABLES	182,957	113,711

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## **TY 2013 Other Deductions Schedule**

Name: DELTA DENTAL OF CALIFORNIA

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
CLAIMS INCURRED ON ASC	4,303,200	4,303,200
OTHER OPERATING EXPENSES	4,845,219	4,845,219
IMPAIRMENT LOSS ON INVESTMENTS	682,038	682,038

### **TY 2013 Itemized Other Liabilities Schedule**

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Other Liabilities Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	PAYABLE TO AFFILIATES		36,560

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### **TY 2013 Other Income Statement**

Name: DELTA DENTAL OF CALIFORNIA

Description	Foreign Amount	Amount
INVESTMENT INCOME AND REALIZED GAIN	1,062,438	1,062,438
OTHER INCOME	654,229	654,229

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# TY 2013 Paid-In or Capital Surplus Reconciliation Statement

Name: DELTA DENTAL OF CALIFORNIA

Description	Beginning Amount	Ending Amount
ADDITIONAL PAID IN CAPITAL	5,453,600	5,453,600
ACCUMULATED OTHER COMPREHENSIVE INCOME	599,819	