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# **Return of Organization Exempt From Income Tax**

OMB No 1545-0047

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter Social Security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

▶ Information about Form 990 and its instructions is at www.irs.gov/form990. For the 2013 calendar year, or tax year beginning January 1 2013, and ending December 31 20 13 D Employer identification number Check if applicable C Name of organization Salute the Troops Doing Business As 45-4968314 Address change Number and street (or P O box if mail is not delivered to street address) E Telephone number Room/suite Name change  $\Box$ 920-204-6615 Initial return City or town, state or province, country, and ZIP or foreign postal code Terminated G Gross receipts \$ Amended return Fond du Lac, WI 54936-0901 62.113.50 Application pending F Name and address of principal officer Dan Manning H(a) Is this a group return for subordinates? Yes No 261 3rd Street, Fond du Lac, WI 54935 H(b) Are all subordinates included? ✓ Yes \ \ \ \ No. If "No," attach a list (see instructions) ✓ 501(c)(3) 501(c) ( ) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527 Website: ▶ www.SaluteTheTroopsWl.org H(c) Group exemption number ▶ Form of organization 
✓ Corporation 
Trust 
Association 
Other ► 2013 M State of legal domicile. Part I Summary Briefly describe the organization's mission or most significant activities: To enable veterans to live full and independent lives Activities & Governance by providing resources that empower them. Check this box ▶ ☐ If the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) . . . 3 Number of independent voting members of the governing body (Part VI, line 1b) 9 Total number of individuals employed in calendar year 2013 (Part V, line 2a) 5 0 Total number of volunteers (estimate if necessary) . . . . . 6 50 Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 Net unrelated business taxable income from Form 990-T, line 34 0 Prior Year Current Year Contributions and grants (Part VIII, line-1h)-18.821.02 62,113.50 Program service revenue (Part VIII, line 2g) RECEN 9 0 0 Investment income (Part VIII, column (A), lines 3,-4, and 7d) 10 0 0 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 1 (e) . . . . Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 11 0 0 12 18,821.02 62,113.50 Grants and similar amounts paid (Part IX-column (A), lines 1-3) . ! (2) 13 8,764.8 6.462.74 Benefits paid to or for members (Part IX, column (A) line 4) acres 14 0 0 Salaries, other compensation, employee benefits (Part-IX, column (A), lines 5-10) 15 0 0 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 0 Total fundraising expenses (Part IX, column (D), line 25) ▶ b 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . . 9,379.23 39,240 18 Total expenses, Add lines 13-17 (must equal Part IX, column (A), line 25) 15,841.97 48,004.80 19 Revenue less expenses. Subtract line 18 from line 12 . . . 2,979.05 14,108.70 End of Year Beginning of Current Year 20 Total assets (Part X, line 16) 2,979.05 17,087.75 21 Total liabilities (Part X, line 26) . . 22 Net assets or fund balances. Subtract line 21 from line 20 2.979.05 17.087.75 Signature Block Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Date Sign Executive Direct Here Type or print name and title Print/Type preparer's name Preparer's signature Paid Check | ıf self-employed **Preparer** Firm's EIN ▶ Firm's name **Use Only** Phone no Firm's address ▶

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions.

☐ Yes ☐ No Form **990** (2013)

Cat No 11282Y

⊃art∣	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	1	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		<b>✓</b>
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3		1
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		✓
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		✓
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		1
7 8	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> . Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i>	7_		1
	complete Schedule D, Part III	8		1
9	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		1
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		1
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.	N. 5 18		100 cm
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		1
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		1
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		✓
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		1
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		1
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		✓
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		✓
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		<b>/</b>
14 a		14a		1
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV.	14b		1
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		1
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.	16		1
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		1
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?  If "Yes," complete Schedule G, Part III	19		1
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		1
b		20b		1

Part l	V Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		1
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		1
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	-	1
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		<b>✓</b>
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b 24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	24d 25a		<b>✓</b>
	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		<b>✓</b>
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		<b>✓</b>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		<b>✓</b>
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		<b>√</b>
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	·	✓
29 30	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	29 30		<b>√</b>
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		<b>✓</b>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		<b>~</b>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		<b>✓</b>
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		<b>✓</b>
35a b	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a 35b		✓
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		✓
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			<del></del>
38	Part VI	37		✓
	19? Note. All Form 990 filers are required to complete Schedule O	<b>38</b>	_√ n 990	(2013)

Part	V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 1			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		,	
С	Did the organization comply with backup withholding rules for reportable payments to vendors and		_, .	
0-	reportable gaming (gambling) winnings to prize winners?	1c	✓	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
L.	Statements, filed for the calendar year ending with or within the year covered by this return  If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		
b	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20		ļ <u> </u>
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		1
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		✓
b	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		✓_
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		✓
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	_		
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		<b>✓</b>
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
7	gifts were not tax deductible?	6b		
7 a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
_	and services provided to the payor?	7a		<b>-</b>
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		•
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7c		✓
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		1
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		✓_
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		-
9	Sponsoring organizations maintaining donor advised funds.	l °		
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them.)	40-	L	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12a		
b 12	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
13	Is the organization licensed to issue qualified health plans in more than one state?	13a		
а	Note. See the instructions for additional information the organization must report on Schedule O.			<u> </u>
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand	<u> </u>		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		1
b	If "Yes " has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule O	14b	- 7	1

Part '	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. S. Check if Schedule O contains a response or note to any line in this Part VI	See ins	struct	
Section	on A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year .  If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		Yes	No
b 2	Enter the number of voting members included in line 1a, above, who are independent . Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		1
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? .	3		1
4 5 6	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?	5		<b>√</b>
7a b	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members,	7a	_	1
8	stockholders, or persons other than the governing body?	7b		
a b	The governing body?	8a 8b	<b>√</b>	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	odo i	<b>✓</b>
Secu	on B. Policies (This Section B requests information about policies not required by the internal never	ue C	Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		1
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		_
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	<b>✓</b>	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		-	
12a b	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a 12b	<b>✓</b>	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done.	12c		<b>√</b>
13 14 15	Did the organization have a written whistleblower policy?	13		<b>∀</b>
a b	The organization's CEO, Executive Director, or top management official	15a 15b		1
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		1
	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
	on C. Disclosure			
17 18	List the states with which a copy of this Form 990 is required to be filed <b>Wisconsin</b> Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section available for public inspection. Indicate how you made these available. Check all that apply.	า 501(	c)(3)s	only)
19	✓ Own website ☐ Another's website ✓ Upon request ☐ Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of infinancial statements available to the public during the tax year.			y, and
20	State the name, physical address, and telephone number of the person who possesses the books and records organization: ▶ pan Manning, 116 North Main Street, Fond du Lac, WI 54935, 920-204-6615	of the	)	

Part VII	Compensation of Officers,	Directors,	Trustees,	Key Employees,	Highest	Compensated	<b>Employees</b>	, and
	Independent Contractors							

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees, and former such persons.

☑ Check this box if neither the organization no	r any relate	d orga	aniz	atio	n c	ompe	nsa	ated any curren	it officer, director	r, or trustee.	
(C)											
(A) Name and Title	(B) Average hours per week (list any	box,	Position do not check more than one iox, unless person is both an officer and a director/trustee)				an	(D)  Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other	
	hours for related organizations below dotted line)		Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations	_
(1) Dan Manning	20										
Executive Director		✓						0	0		0
(2) Anthony Phillips	5	_	:					]			
Vice President		<b>✓</b>						0	0	ı	<u>0</u>
(3) Richard Feustel	5	,	'					1			
Director		<b>✓</b>	<u> </u>					0	0		<u>0</u>
(4) Vicky Melius	5	,									
Director		<b>✓</b>		-	_		-	0	0		0
(5) Kristine Kiesow	5	1						0	0		^
Director Control of the Control of t	5		├				_	-	0		<u>0</u>
(6) Kristine Bowe	3	1						0	o		0
Director (7) Ed Barnes	5	· • ·	<del> </del>					<del>                                     </del>	0		<u> </u>
Director	ļ <u>s</u>	1						0	o		0
(8) Lisa Dobogai	5	<u> </u>	$\vdash$					<del>                                     </del>	<u>_</u>		<u> </u>
Secretary	<del> </del>	1						0	o	ı	0
(9) Jason Burns	5	†						<u> </u>			<u> </u>
Treasurer	†	✓						0	o	ı	0
(10)											_
(11)											_
(12)											_
(13)	<u> </u>				-		-				_
(14)			<u> </u>								_

Part	VII Section A. Officers, Directors, Trust	ees, Key E	mploy	yee:	s, aı	nd F	lighe	st C	ompensated E	mployees (d	ontinu	ied)		
	(A) Name and title	(B) Average hours per	box, i	unles	Pos neck is pe	rson	e than one the thick the t	an	(D)  Reportable compensation	(E) Reportable		Esti amo	(F) mated ount of	
		week (list any hours for related organizations below dotted line)		Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	related organizatio (W-2/1099-M		comp fro orga and	ther ensation m the nization related nizations	
(15)													•	
(16)														
(17)									-					_
(18)														
(19)														
(20)												***		
(21)									-					
(22)														
(23)			-											
(24)														
(25)														
1b c d	Sub-total	VII, Sectio	n A				•	<b>&gt; &gt; &gt;</b>	0		0			0
2	Total number of individuals (including but reportable compensation from the organi	not limited						e) w		1		of		
3	Did the organization list any former of employee on line 1a? If "Yes," complete S	ficer, direc										3	Yes	No
4	For any individual listed on line 1a, is the organization and related organizations individual	greater the	an \$1 	50,	000	)? <i>II</i> 	f "Ye:	s," 	complete Sch	edule J for	such	4		✓
5	Did any person listed on line 1a receive of for services rendered to the organization?											5		✓
Section	n B. Independent Contractors													
1	Complete this table for your five highest of compensation from the organization. Repyear.													ıx
	(A) Name and business add	ress	_						(B) Description of s	ervices		(C) Compens	ation	
·														
								_		+				
2	Total number of independent contractor received more than \$100,000 of compens							th	ose listed abo	ove) who				•

Par	VIII	Statement of Revenue				
		Check if Schedule O contains a response or note t				
			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts	1a	Federated campaigns 1a				
Sra Iou	ь	Membership dues 1b	1			
Is, ( Am	С	Fundraising events 1c 12045.00				
ia Gi	d	Related organizations 1d	1			
ns,	е	Government grants (contributions) 1e	-			
a tio	f	All other contributions, gifts, grants, and similar amounts not included above 1f 50.068.50				
를 <b>돌</b>		and similar amounts not included above 1f 50,068.50  Noncash contributions included in lines 1a-1f. \$	-			
Contributions, Giffs, Grants and Other Similar Amounts	9 h	Total. Add lines 1a-1f	62 442 50			
<del>0</del>		Business Code	62,113.50		<u> </u>	
enu	2a		† †		İ	
æ	b					
<u>8</u>	c					
ξ	d					
Ē	е				_	
Program Service Revenue	f	All other program service revenue .				<u> </u>
	g	<b>Total.</b> Add lines 2a–2f			····	
	3	Investment income (including dividends, interest,			:	
	١.	and other similar amounts)				<del> </del>
	4	Income from investment of tax-exempt bond proceeds				
	5	Royalties				
	6a	Gross rents	1			
	ь	Less: rental expenses	1			
	c	Rental income or (loss)	1			
	d	Net rental income or (loss)	1		Ī	
	7a	Gross amount from sales of (i) Secunties (ii) Other				
		assets other than inventory				
	b	Less: cost or other basis				
		and sales expenses .				
	C	Gain or (loss)	. ]			
	d	Net gain or (loss)				
venue	8a	Gross income from fundraising events (not including \$				
Other Rever		of contributions reported on line 1c).  See Part IV, line 18				
ह		Less: direct expenses b	]			
		Net income or (loss) from fundraising events .				
	9a	Gross income from gaming activities. See Part IV, line 19 a				
		· · · · · · · · · · · · · · · · · · ·	1			
	b	Less: direct expenses <b>b</b> Net income or (loss) from gaming activities <b>&gt;</b>	1			
	_	Gross sales of inventory, less	<del>                                     </del>			
	.00	returns and allowances a				
	ь	Less: cost of goods sold b	1			
	c	Net income or (loss) from sales of inventory	1			
		Miscellaneous Revenue Business Code	]			
	11a					
	ь					
	С					
	d	All other revenue	<u> </u>			
	e	Total. Add lines 11a-11d				<del> </del>
	12	Total revenue. See instructions	62,113,50		I	I

Form 99	00 (2013)				Page 10
	IX Statement of Functional Expenses				
Sectio	n 501(c)(3) and 501(c)(4) organizations must com				
	Check if Schedule O contains a respons				
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	8,764.80	8,764.80		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
<b>4</b> <b>5</b>	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees				
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 8	Other salaries and wages				
9 10	Other employee benefits				
11 a	Fees for services (non-employees):  Management				·
b c	Legal				
d e	Lobbying				
f g	Investment management fees				
12	Advertising and promotion	5,447.74	3,403.84	0	2,043.90
13	Office expenses	1,798.46	866.33	932.13	
14	Information technology	99.88		99.88	
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .	1,523.86	761.93	761.93	
20	Interest				
21 22	Depreciation, depletion, and amortization				
23	Insurance	250		250	
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)				
а	Service Charges, Fees, Permits	2,603.67	1,265.27	491.61	846.79
b	Special Events	26,758.65	22,117.80	3,427.73	1,213.12
C	Mental Health Symposium	757.74	757.74		
d	All other expanses				
е 25	All other expenses	48,004.80	37,937.71	5,963.28	4,103.81
<u>25</u> 26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here   if following SOP 98-2 (ASC 958-720)	45,004.80	37,937.71	3,363.20	4,103.81

P	art X	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Par	t X		🗆
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing	2,979.05	1	17,087.75
	2	Savings and temporary cash investments	· · · · · · · · · · · · · · · · · · ·	2	- ,
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees.			
		Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and			
		sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary			
ţ		organizations (see instructions). Complete Part II of Schedule L		6	
Assets	7	Notes and loans receivable, net		7	
ĕ	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or			
		other basis. Complete Part VI of Schedule D			···
	b	Less: accumulated depreciation 10b		10c	
	11	Investments—publicly traded securities		11	
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11		15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	2,979.05	16	17,087.75
	17	Accounts payable and accrued expenses		17	<del></del>
	18	Grants payable		18	
	19	Deferred revenue		19 20	
	20	Tax-exempt bond liabilities		H==-	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D .		21	
Liabilities	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and			
Ē		disqualified persons. Complete Part II of Schedule L		22	
<u>ia</u>	22	Secured mortgages and notes payable to unrelated third parties		23	
_	23 24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third		27	
	23	parties, and other liabilities not included on lines 17-24). Complete Part X			
		of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25		26	· · · · ·
		Organizations that follow SFAS 117 (ASC 958), check here ▶ □ and			
ès		complete lines 27 through 29, and lines 33 and 34.			
au	27	Unrestricted net assets	-	27	
3ag	28	Temporarily restricted net assets		28	
豆	29	Permanently restricted net assets		29	
ڐؚ		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ and □			-
<u>o</u>	}	complete lines 30 through 34.	_		
Net Assets or Fund Balances	30	Capital stock or trust principal, or current funds		30	
SSe	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Ä	32	Retained earnings, endowment, accumulated income, or other funds .		32	
Se	33	Total net assets or fund balances	2,979.05		17,087.75
_	34	Total liabilities and net assets/fund balances		34	- 000

Form 99	90 (2013)			Pa	ge <b>12</b>
Part	XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				. $\square$
1	Total revenue (must equal Part VIII, column (A), line 12)	1		62,1	113.50
2	Total expenses (must equal Part IX, column (A), line 25)	2		48,0	04.80
3	Revenue less expenses. Subtract line 2 from line 1	3	-	14,1	108.70
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		2,9	79.05
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		17.0	)87.7 <b>5</b>
Dart	XII Financial Statements and Reporting			17,0	<i>1</i> 0/./5
· art	Check if Schedule O contains a response or note to any line in this Part XII				П
	Onder in Contains a responde of field to diff into in any internal at the contains a responde of field to diff into in any into in a responde of field to diff into in any into in a responde of field to diff in a respondence of field to diff in a r	<u> </u>	···	Yes	No
1	Accounting method used to prepare the Form 990:  ☑ Cash ☐ Accrual ☐ Other				-:
•	If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O.	plain in			
0-			2a		,
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were completed to a constitution of the year were completed by the constitution of the year were completed by the constitution of the year were completed by the y		24		<b>✓</b>
	reviewed on a separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis		0.		1
D	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited.		2b		<b>-</b>
	separate basis, consolidated basis, or both:	o on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or				
	of the audit, review, or compilation of its financial statements and selection of an independent account		2c		
	If the organization changed either its oversight process or selection process during the tax year, ex	plaın ın			

**b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Schedule O.

Form **990** (2013)

3a

3b

### SCHEDULE A (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

2013

OMB No 1545-0047

Department of the Treasury Internal Revenue Service ► Attach to Form 990 or Form 990-EZ.
► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name	of the organization							Employer i	dentificatio	n number		
	TE THE TROOPS, IN C  Reason for Public Charity Status (All organizations must complete this pa									68314		
Pai									instruction	ons.		
The 6	A church, con A school desc A hospital or a A medical resc	vention of churceribed in section a cooperative ho earch organization	ation because it is: (For hes, or association of 170(b)(1)(A)(ii). (Attacspital service organization operated in conjunction.)	churches ch Sched ation des	s describe ule E.) cribed in	ed in sec section	tion 170	(b)(1)(A)( (A)(iii).		)(iii). Entel	r the	
5	☐ An organization	ne, city, and stat on operated for o)(1)(A)(iv). (Com	the benefit of a colle	ge or un	iversity o	wned or	operated	l by a go	vernmen	tal unit de	escrib	ed in
6 7	✓ An organization	on that normally	nment or government receives a substantia I <b>(A)(vi).</b> (Complete Pai	al part of					nit or fror	n the gen	erai p	ublic
8 9	☐ A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) ☐ An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III)											
10 11	An organization organized and operated exclusively to test for public safety. See section 509(a)(4).  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.											
е	other than fou or section 509	ındatıon manage 9(a)(2).	that the organization ers and other than one	is not co e or more	ntrolled d e publicly	lirectly or support	r ındırecti ed organ	y by one izations	or more described	in section	ed per in 509	rsons I(a)(1)
f	organization,	check this box	a written determination							oe III sup 	portin 	g
g	following pers		ne organization acce	pted any	girt or co	ontributio	m irom a	iny or the	3			
	(i) A person	who directly or i	ndirectly controls, eithody of the supported			her with	persons	describe	d ın (ıı) a	nd 11g(i)	Yes	No
h	(ii) A family m (iii) A 35% coi	nember of a pers	on described in (i) abo a person described in ion about the support	ove? n (i) or (ii) :	 above? .					11g(ii) 11g(iii)		
	Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above or IRC section (see instructions))	(iv) is the o	organization sted in your document?	(v) Did y the orgai col (i)	ou notify nization in of your port?	organiza (i) organ	Is the tion in col ized in the S?	(vii) Amoun	t of mo	netary
		_	(000	Yes	No	Yes	No	Yes	No			
(A)											_	
(B)											•	
(C)												
(D)				_								
(E)												
												-

Part							
	(Complete only if you checked the						alify under
	Part III. If the organization fails to	o qualify unde	er the tests lis	sted below, p	<u>lease comple</u>	te Part III.)	
	on A. Public Support			1 1 2011	40.0040	( ) 22/2	
	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not include any "unusual grants.")						
•			-		\$18,821.02	\$62,113.50	\$80,934.52
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
•	The value of services or facilities						
3	furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3				\$18,821.02	\$62,113.50	\$80,934.52
5	The portion of total contributions by						
•	each person (other than a		!				
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount	1					
_	shown on line 11, column (f)						
6 Sooti	Public support. Subtract line 5 from line 4. on B. Total Support		l	l	L	ļ	\$80,934.52
	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
7	Amounts from line 4	(4) 2003	(5) 2010	(0) 2011	\$18,821.02	\$62,113.50	\$80,934.52
8	Gross income from interest, dividends,				\$10,021.02	<b>402,113.30</b>	Ψ00,004.0 <u>L</u>
0	payments received on securities loans,						
	rents, royalties and income from similar						
	sources						
9	Net income from unrelated business						
	activities, whether or not the business						
	is regularly carried on						
10	Other income. Do not include gain or						
	loss from the sale of capital assets						
	(Explain in Part IV.)						<del></del>
11	Total support. Add lines 7 through 10	(ooo instructi			]	10	\$80,934.52
12 13	Gross receipts from related activities, etc First five years. If the Form 990 is for the					12	n 501(c)(3)
13	organization, check this box and <b>stop he</b>						
Secti	on C. Computation of Public Support			-			
14	Public support percentage for 2013 (line			1, column (f))		14	%
15	Public support percentage from 2012 Sci					15	%
16a	331/3% support test-2013. If the organi	zation did not	check the box	on line 13, and	d line 14 is 33 <sup>1</sup>	3% or more, cl	neck this
	box and stop here. The organization qua						
b	331/3% support test—2012. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization						
17a	10%-facts-and-circumstances test —2	<b>013.</b> If the orga	anization did n	ot check a box	on line 13, 16	a, or 16b, and	line 14 is
	10% or more, and if the organization me						
	Part IV how the organization meets the "f				ation qualifies	as a publicly su	
	organization						. • 🗆
b	10%-facts-and-circumstances test—2	<b>012.</b> If the orga	anization did n	ot check a box	x on line 13, 16	a, 16b, or 17a,	and line
	15 is 10% or more, and if the organiza	tion meets the	e "tacts-and-ci	rcumstances"	test, check th	is box and sto	op nere.
	Explain in Part IV how the organization in		s-and-circums		ne organizatio	n qualines as a	<b>-</b>
10	supported organization				or 17h chec	k this hovered	· P 📙
18	instructions	is not oneck a	SOV OUT HILE 19	, 104, 100, 176	a, o. 170, 01160	. and box and	▶ □

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Secti	on A. Public Support						
Calen	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
1	Gifts, grants, contributions, and membership fees						
_	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities		ļ				
	furnished in any activity that is related to the						
	organization's tax-exempt purpose			<u> </u>			
3	Gross receipts from activities that are not an		1				
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
	to or expended on its behalf						<del></del>
5	The value of services or facilities						
	furnished by a governmental unit to the						
_	organization without charge						
6	Total. Add lines 1 through 5	<del></del>					<del></del>
/a	Amounts included on lines 1, 2, and 3 received from disqualified persons .						
	· · · ·	<u> </u>	<del> </del>		-		
b	Amounts included on lines 2 and 3						ı
	received from other than disqualified persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
_	Add lines 7a and 7b						
8	Public support (Subtract line 7c from		<b></b>				
	line 6.)						
Secti	on B. Total Support		L		·	l l	<del></del>
	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
9	Amounts from line 6			•			•
10a	Gross income from interest, dividends,	-	,				
	payments received on securities loans, rents,						
	royalties and income from similar sources .						
b	Unrelated business taxable income (less		!				
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether						
	or not the business is regularly carried on		-				
12	Other income. Do not include gain or						
	loss from the sale of capital assets (Explain in Part IV.)						
12	Total support. (Add lines 9, 10c, 11,	<u>-</u>				-	
13	and 12.)						
14	First five years. If the Form 990 is for the	ne organization	ı's first, secon	Ld. fourth	or fifth tax v	ear as a sectio	n 501(c)(3)
14	organization, check this box and <b>stop he</b>						
Secti	on C. Computation of Public Suppor						
15	Public support percentage for 2013 (line			3, column (fl)		15	%
16	Public support percentage from 2012 Scl						%
	on D. Computation of Investment In				· <del>-</del>		
17	Investment income percentage for 2013 (			y line 13, colui	mn (f))	17	%
18	Investment income percentage from 2012	Schedule A,	Part III, line 17			18	%
19a	331/3% support tests-2013. If the organ	zation did not	check the box	c on line 14, a	nd line 15 is m	nore than 331/39	
	17 is not more than 331/3%, check this box						
b	331/3% support tests - 2012. If the organiz						
	line 18 is not more than 331,8%, check this						
20	Private foundation If the organization di	d not check a	box on line 14	19a or 19b (	check this box	and see instru	ctions 🕨 🗀

Part IV	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and					
	Part III, line 12. Also complete this part for any additional information. (See instructions).					

## SCHEDULE O (Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization ► Attach to Form 990 or 990-EZ.
► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization	Employer identification number			
SALUTE THE TROOPS, INC	45-4968314			
PART VI 11B - IRS FORM 990 IS PROVIDED TO THE BOARD OF DIRECTORS OF SALUTE THE TROOPS BY E-MAIL FOR REVIEW AND				
DISCUSSED AT THE FOLLOWING BOARD MEETING. QUESTIONS ARE ASKED AND ANSWERED AN	DA VOTE IS TAKEN TO APPROVE			
THE IRS FORM 990 FOR SUBMISSION TO THE IRS.				
PART VI 12C - SALUTE THE TROOPS HAS ADOPTED A CONFLICT OF INTEREST POLICY. THIS POL	CY IS REVIEWED WITH BOARD			
MEMBERS ON AN ANNUAL RASIS				
MEMBERS ON AN ANNUAL BASIS.				
	····			
·				