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Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1

Briefly describe the organization's mission

TO ASSIST SMALL AND MEDIUM COMPANIES LOCATED IN THE U S NORTHEAST, IN THE EXPORTATION OF AGRICULTURAL PRODUCTS

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ including grants of \$) (Revenue \$)

FOOD EXPORT USA NORTHEAST HAS THE CORE MISSION OF HELPING SMALL AND MEDIUM SIZED COMPANIES EXPORT FOOD AND AGRICULTURAL PRODUCTS FROM THE NORTHEAST REGION OF THE UNITED STATES FOOD EXPORT - NORTHEAST COLLABORATES WITH MEMBER STATE AGRICULTURAL PROMOTION AGENCIES AND THE FOREIGN AGRICULTURAL SERVICE (FAS) OF THE USDA UNDER THE AUSPICES OF ITS MARKET ACCESS PROGRAM (MAP) TO DELIVER SERVICES IN THE AREAS OF EXPORTER EDUCATION, MARKET ENTRY AND MARKET PROMOTION IN 2013 THE ORGANIZATION SERVED OVER 1500 PARTICIPANTS RESULTING IN ACTUAL EXPORT SALES OF \$575 MILLION THE ORGANIZATION HAS A 40 YEAR HISTORY OF GENERATING OUTSTANDING RETURNS ON INVESTED RESOURCES

4b

(Code) (Expenses \$ including grants of \$) (Revenue \$)

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses

Form 990 (2013)

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>		No
2	Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? 	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> 		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> 	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> 		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> 		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> 		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> 		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i> 		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i> 	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> 		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> 		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> 		No
e	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> 	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> 	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i> 	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i> 		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> 	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i> 		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i> 		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		No
20a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If so, complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . .	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . .	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	70	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	21	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).		2b	Yes
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a	No
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.		3b	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	No
b If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a	No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b	No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c	
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a	No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c	
d If "Yes," indicate the number of Forms 8282 filed during the year.		7d	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e	
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f	
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g	
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h	
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		8	
9 Sponsoring organizations maintaining donor advised funds.			
a Did the organization make any taxable distributions under section 4966?		9a	
b Did the organization make a distribution to a donor, donor advisor, or related person?		9b	
10 Section 501(c)(7) organizations. Enter			
a Initiation fees and capital contributions included on Part VIII, line 12.		10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		10b	
11 Section 501(c)(12) organizations. Enter			
a Gross income from members or shareholders.		11a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		11b	
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		12b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		13a	
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		13b	
c Enter the amount of reserves on hand.		13c	
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a	No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O		
b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed PA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website Another's website Upon request Other (explain in Schedule O)
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization BRUCE PANSIUS 1617 JFK BOULEVARD SUITE 420 PHILADELPHIA, PA 19103 (215) 829-9111

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

List all of the organization's **current** key employees, if any See instructions for definition of "key employee "

List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) DOUGLAS FISHER BOARD PRESIDENT	2 00	X		X				0	0	0
(2) WALTER WHITCOMB BOARD VICE PRESIDENT	2 00	X		X				0	0	0
(3) STEVEN REVICZKY SECRETARY / TREASURER	2 00	X		X				0	0	0
(4) KENNETH AYARS BOARD MEMBER	2 00	X						0	0	0
(5) RICHARD BALL BOARD MEMBER	2 00	X						0	0	0
(6) GEORGE GREIG BOARD MEMBER	2 00	X						0	0	0
(7) ED KEE BOARD MEMBER	2 00	X						0	0	0
(8) LORRAINE MERRILL BOARD MEMBER	2 00	X						0	0	0
(9) CHUCK ROSS BOARD MEMBER	2 00	X						0	0	0
(10) GREGORY WATSON BOARD MEMBER	2 00	X						0	0	0
(11) TIM HAMILTON EXECUTIVE DIRECTOR	20 00			X				0	0	0
(12) CHRIS ZAUCHA FINANCIAL & HR MANAGER	40 00			X				80,562	0	9,418

Part VII

1b	Sub-Total	▼			
c	Total from continuation sheets to Part VII, Section A	▼			
d	Total (add lines 1b and 1c)	▼	80,562	0	9,418

2 Total number of individuals (including but not limited to those I
\$100,000 of reportable compensation from the organization) 0

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
MARIA KRAUS MARKETING AND KOMMUNIKATION PO BOX 150111BONNGM53040	CONSULTING & TRADE SERVICES	227,721
UNITED AIRLINES 2013 NETWORK PLACE CHICAGO IL 60673	TRAVEL SERVICES	212,698
BOYCE STRATEGIC MARKETING 731 LAURIER AVEMILTONONCAL9T4RI	CONSULTING & TRADE SERVICES	205,049
DIVERSIFIED BUSINESS COMMUNICATIONS 121 FREE STREET PO BOX 7437 PORTLAND ME 04112	TRADE SHOW BOOTHS & EXHIBITIONS	180,574
SMH INTERNATIONAL LIMITED 29G PUFA TOWER NO 588 SOUTH PUDOSHANGHAICH	CONSULTING & TRADE SERVICES	164,425

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►10

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a				
	b	Membership dues	1b	50,100			
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	9,540,021			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f				
	g	Noncash contributions included in lines 1a-1f \$					
	h	Total. Add lines 1a-1f		9,590,121			
Program Service Revenue	2a	BRANDED FEES	Business Code 900099	436,943	436,943		
	b	PARTICIPATION FEES	900099	365,320	365,320		
	c	APPLICATION FEES	900099	72,000	72,000		
	d						
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f		874,263			
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		2,880		2,880
4		Income from investment of tax-exempt bond proceeds					
5		Royalties					
6a		Gross rents	(i) Real	(ii) Personal			
		b	Less rental expenses				
		c	Rental income or (loss)				
		d	Net rental income or (loss)				
7a		Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
		b	Less cost or other basis and sales expenses				
		c	Gain or (loss)				
		d	Net gain or (loss)				
8a		Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a				
		b	Less direct expenses	b			
		c	Net income or (loss) from fundraising events				
9a		Gross income from gaming activities See Part IV, line 19	a				
		b	Less direct expenses	b			
		c	Net income or (loss) from gaming activities				
10a		Gross sales of inventory, less returns and allowances	a				
		b	Less cost of goods sold	b			
		c	Net income or (loss) from sales of inventory				
Miscellaneous Revenue		Business Code					
11a	MISCELLANEOUS REVENUE	900099	2,000			2,000	
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d		2,000				
12	Total revenue. See Instructions			10,469,264	874,263	0	4,880

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.	4,564,516			
2	Grants and other assistance to individuals in the United States. See Part IV, line 22.				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4	Benefits paid to or for members.				
5	Compensation of current officers, directors, trustees, and key employees.	89,980			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7	Other salaries and wages.	626,777			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	34,511			
9	Other employee benefits.	82,543			
10	Payroll taxes.	65,944			
11	Fees for services (non-employees):				
a	Management.	176,236			
b	Legal.	10,804			
c	Accounting.	26,232			
d	Lobbying.				
e	Professional fundraising services. See Part IV, line 17.				
f	Investment management fees.				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	24,511			
12	Advertising and promotion.				
13	Office expenses.	52,961			
14	Information technology.	36,653			
15	Royalties.				
16	Occupancy.	74,930			
17	Travel.	67,431			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19	Conferences, conventions, and meetings.	18,883			
20	Interest.				
21	Payments to affiliates.				
22	Depreciation, depletion, and amortization.	25,140			
23	Insurance.	8,916			
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a	GENERIC PROGRAM	3,947,882			
b	BRANDED PROGRAM	227,623			
c	BANK CHARGES	20,050			
d	EQUIPMENT PURCHASES/REP	19,993			
e	All other expenses	20,153			
25	Total functional expenses. Add lines 1 through 24e.	10,222,669			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			2,328,565	1	1,531,045
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			509,831	4	407,403
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			133,632	9	197,550
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	306,122	34,502	10c	43,824
	b	Less accumulated depreciation	10b	262,298			
	11	Investments—publicly traded securities			413,138	11	414,719
	12	Investments—other securities See Part IV, line 11				12	
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)			3,419,668	16	2,594,541
Liabilities	17	Accounts payable and accrued expenses			359,144	17	208,873
	18	Grants payable				18	
	19	Deferred revenue			321,450	19	154,825
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			1,349,736	25	596,000
	26	Total liabilities. Add lines 17 through 25			2,030,330	26	959,698
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			1,389,338	27	1,634,843
	28	Temporarily restricted net assets				28	
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			1,389,338	33	1,634,843
	34	Total liabilities and net assets/fund balances			3,419,668	34	2,594,541

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	10,469,264
2	Total expenses (must equal Part IX, column (A), line 25)	2	10,222,669
3	Revenue less expenses Subtract line 2 from line 1	3	246,595
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,389,338
5	Net unrealized gains (losses) on investments	5	-1,090
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	1,634,843

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
▶ **See separate instructions.** ▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at *www.irs.gov/form990*.**

OMB No 1545-0047

2013

Open to Public Inspection

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization FOOD EXPORT USA - NORTHEAST	Employer identification number 23-7422643
---	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$
3	Volunteer hours	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	☐ Yes ☐ No
4a	Was a correction made?	☐ Yes ☐ No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$
4	Did the filing organization file Form 1120-POL for this year?	☐ Yes ☐ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		☐ Yes ☐ No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i.			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912.			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912.			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	Yes
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	Yes
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	No

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation

[illegible]

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2013

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

► Attach to Form 990. ► See separate instructions. ► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization FOOD EXPORT USA - NORTHEAST	Employer identification number 23-7422643
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Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No	

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Preservation of an historically important land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4

Number of states where property subject to conservation easement is located ►

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ►

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

► \$

(ii) Assets included in Form 990, Part X

► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenues included in Form 990, Part VIII, line 1

► \$

b

Assets included in Form 990, Part X

► \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other
- 4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII and complete the following table
- c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	
- 2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as
- a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment
- The percentages in lines 2a, 2b, and 2c should equal 100%
- 3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by
- (i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

Part VI Land, Buildings, and Equipment. Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		48,689	47,733	956
d Equipment		203,538	160,670	42,868
e Other		53,895	53,895	0
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				43,824

Schedule D (Form 990) 2013

Part XI

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	10,468,174
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	-1,090
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	-1,090
3	Subtract line 2e from line 1	3	10,469,264
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	0
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	10,469,264

Part XII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	10,222,669
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	10,222,669
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	10,222,669

Part XIII

Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
PART X, LINE 2	THE INTERNAL REVENUE SERVICE HAS DETERMINED FOOD EXPORT USA NORTHEAST IS EXEMPT FROM FEDERAL INCOME TAXES UNDER CODE SECTION 501(C)(6). THE ORGANIZATION FOLLOWS THE INCOME TAX STANDARD FOR UNCERTAIN TAX POSITIONS. THE STANDARD HAD NO IMPACT ON THE ORGANIZATION'S FINANCIAL STATEMENTS. THE ORGANIZATION'S INCOME TAX RETURNS ARE SUBJECT TO REVIEW AND EXAMINATION BY FEDERAL, STATE AND LOCAL AUTHORITIES. THE ORGANIZATION IS NOT AWARE OF ANY ACTIVITIES THAT WOULD JEOPARDIZE ITS TAX-EXEMPT STATUS OR OF ANY ACTIVITIES THAT ARE SUBJECT TO TAX ON UNRELATED BUSINESS INCOME TAXES. THE ORGANIZATION'S TAX RETURNS FOR THE YEARS 2010, 2011, AND 2012 ARE OPEN FOR FEDERAL AND STATE TAX EXAMINATIONS.

[illegible]

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Name of the organization
FOOD EXPORT USA - NORTHEAST

Employer identification number

23-7422643

Part I

General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

- 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.
- 3 Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
See Add'l Data					
3a Sub-total	0	0			2,374,608
b Total from continuation sheets to Part I	0	0			0
c Totals (add lines 3a and 3b)	0	0			2,374,608

Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)

- 2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶
- 3 Enter total number of other organizations or entities ▶

Part III

[illegible]

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).*

☐

Yes

☒

No

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F (Form 990) 2013

Additional Data

Software ID:
Software Version:
EIN: 23-7422643
Name: FOOD EXPORT USA - NORTHEAST

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
AFRICA	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	6,021
CENTRAL AMERICA	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	167,921
EAST ASIA AND PACIFIC	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	553,178

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EUROPE	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	973,384
MIDDLE EAST	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	205,914
NORTH AMERICA	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	326,550

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
SOUTH AMERICA	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	124,293
SOUTH ASIA	0	0	PROGRAM SERVICES	TRADE SHOW/MISSION	17,347

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
FOOD EXPORT USA - NORTHEAST

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public
Inspection

Employer identification number
23-7422643

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3

Enter total number of other organizations listed in the line 1 table

108

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
FORM 990, SCHEDULE I, PART I, LINE 2	FUNDS ARE ADMINISTERED IN ACCORDANCE WITH THE MAP PROGRAM GUIDELINES AND FAS/USDA POLICY AND PROCEDURES THE ORGANIZATION HAS DEVELOPED AND ADHERES TO INTERNAL POLICY AND PROCEDURES FOR ETHICAL BUSINESS CONDUCT AND CONFLICT OF INTEREST GRANT SPENDING REPORTS ARE REGULARLY REVIEWED BY MANAGEMENT AND BY THE BOARD ON AN ANNUAL BASIS THE ORGANIZATION IS SUBJECT TO OMB CIRCULAR A-133 AUDITING REQUIREMENTS AND OUTSIDE CPA FINANCIAL REVIEW, AS WELL AS FAS COMPLIANCE REVIEWS ON AN ANNUAL BASIS

Additional Data

Software ID:
Software Version:
EIN: 23-7422643
Name: FOOD EXPORT USA - NORTHEAST

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
A & B FAMOUS GEFILTE FISH INC 209 MCLEAN BLVD PATERSON,NJ 07504	13-3638785		40,000				MAP PROGRAM
AA ARK INTERNATIONAL TRADE LLC 89 B FOREST DRIVE SPRINGFIELD,MA 07081	80-0443321		15,000				MAP PROGRAM
ACME SMOKED FISH CORPORATION 30 GEM STREET BROOKLYN,NY 11222	11-1773080		21,960				MAP PROGRAM
AGRI MARK CABOT CREAMERY 1 HOME FARM WAY MONTPELIER,VT 05602	04-2704972		8,790				MAP PROGRAM
AIDANCE SKINCARE AND TOPICAL SOLUTIONS LLC 184 BURNSIDE AVENUE WOONSOCKET,RI 02895	73-1718326		11,575				MAP PROGRAM
AIW MANAGEMENT LLC ONE PENN PLAZA SUITE 3600 NEW YORK,NY 10119	27-1376642		332,000				MAP PROGRAM
ALEXANDER MINN WINE GROUP 225 VARICK ST RM 303 NEW YORK,NY 10014	26-4300609		69,606				MAP PROGRAM
AM SALES AND MARKETING INC 8899 BRISTOL BEND FORT MEYERS,FL 33908	59-2765418		214,800				MAP PROGRAM
AMERICAN FOOD SERVICE INC PO BOX 771 BOONVILLE,NY 13309	46-0521065		44,627				MAP PROGRAM
ATLANTIC CAPES FISHERIES INC 985 OCEAN DRIVE CAPE MAY,NJ 08204	22-2512028		9,319				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BERNARD A LEVINE INC DBA BAL MARKETING 485 SOUTH BROADWAY SUITE 17 HICKSVILLE,NY 11801	11-3199205		112,404				MAP PROGRAM
BASSETTS ICE CREAM COMPANY INC 1211 CHESTNUT STREET SUITE 410 PHILADELPHIA,PA 19107	23-2045545		203,589				MAP PROGRAM
BCGA CONCEPT CORPORATION 7 BUSHWICK PLACE BROOKLYN,NY 11206	01-0968787		33,889				MAP PROGRAM
BLUE BAY SEA PRODUCTS 1305 ARCTIC AVENUE BOHEMIA,NY 11716	11-3842055		5,663				MAP PROGRAM
BLUE WATER SEAFOOD DISTRBUTORS LLC 80 ORVILLE DRIVE SUITE 100 BOHEMIA,NY 11716	45-2784740		3,092				MAP PROGRAM
BOSCO PRODUCTS INC 441 MAIN ROAD TOWACO,NJ 07082	22-2665715		17,231				MAP PROGRAM
BRAN-ZAN HOLDINGS LLC 38 HAVERFORD AVENUE SCARSDALE,NY 10583	41-2252650		26,836				MAP PROGRAM
CALENDAR ISLANDS MAINE LOBSTER LLC 6A PORTLAND FISH PIER PORTLAND,ME 04101	27-1664720		13,704				MAP PROGRAM
CHAES FOOD LLC 2100 N AMERICAN STREET PHILADELPHIA,PA 19122	20-8456487		6,020				MAP PROGRAM
CIVITELLO AND ASSOCIATES LLC 2558 WHITNEY AVENUE SUITE 201 HAMDEN,CT 06518	06-1600651		6,648				MAP PROGRAM

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CLUSTER GOODS INC 485 SOUTH UNION STREET LAWRENCE, MA 01843	26-2981934		62,961				MAP PROGRAM
COLUMBUS BRANDS LLC 1790 BROADWAY SUITE 702 NEW YORK, NY 10019	27-4287678		30,824				MAP PROGRAM
COZY HARBOR SEAFOOD 75 SAINT JOHN STREET PORTLAND, ME 04102	01-0368494		16,636				MAP PROGRAM
CPW MARKETING ASSOCIATES CORPORATION 31 NOEL AVENUE EDISON, NJ 08817	26-1628805		36,330				MAP PROGRAM
CREPINI LLC DBA THE CREPE TEAM 5600 FIRST AVENUE BOX 6 BROOKLYN, NY 11220	26-0529886		19,569				MAP PROGRAM
DANIELE INTERNATIONAL INC 105 DAVIS DRIVE PO BOX 106 PASCOAG, RI 02859	05-0365821		48,660				MAP PROGRAM
DAREL COMPANY INC DBA ELAFOOD USA 140 EASTERN AVENUE CHELSEA, MA 02150	75-3266835		227,380				MAP PROGRAM
DECAS BOTANICAL SYNERGIES LLC 4 OLD FORGE DRIVE CARVER, MA 02230	20-8617204		14,915				MAP PROGRAM
DYNAMIC HEALTH LABORATORIES INC 110 BRIDGE STREET 2ND FLOOR BROOKLYN, NY 11201	11-3227584		5,625				MAP PROGRAM
EAST COAST SEAFOOD INC 448 BOSTON STREET TOPSFIELD, MA 01983	04-2730100		25,000				MAP PROGRAM

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EASTERN FISHERIES INC 14 HERVEY TICHON AVENUE NEW BEDFORD, MA 02740	04-2654500		42,854				MAP PROGRAM
ECUADORIAN RAINFOREST LLC 25 MAIN STREET BUILDING 6 BELLEVILLE, NJ 07109	22-3641999		26,991				MAP PROGRAM
EDV INTERNATIONAL MANAGEMENT GROUP INC 1501 BROADWAY 12TH FLOOR SUITE 1200 TIMES SQUARE NEW YORK, NY 10036	27-2151819		164,761				MAP PROGRAM
EFCO PRODUCTS INC 130 SMITH STREET POUGHKEEPSIE, NY 12601	14-1283752		5,065				MAP PROGRAM
EPICORE NETWORKS USA INC 4 LINA LANE EASTAMPTON, NJ 08060	22-3311716		12,076				MAP PROGRAM
FOOD INGREDIENTS SOLUTIONS 10 MALCOLM AVENUE UNIT 1 TETERBORO, NJ 07608	13-4046909		14,910				MAP PROGRAM
FOOD MATCH INC 575 8TH AVENUE ROOM 23 NEW YORK, NY 10018	13-3875883		9,138				MAP PROGRAM
FOODTOWN INTERNATIONAL INC 145 TALMADGE ROAD SUITE 7 EDISON, NJ 08817	22-3628808		164,790				MAP PROGRAM
FORNAZOR INTERNATIONAL INC 455 HILLSDALE AVENUE HILLSDALE, NJ 07642	22-2822799		46,991				MAP PROGRAM
GFA BRANDS INC DBA GREAT FOODS OF AMERICA PO BOX 842900 BOSTON, MA 02284	20-0694719		6,945				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GINSENG UP CORPORATION 24 LINK DRIVE ROCKLEIGH,NJ 07647	13-3058055		8,498				MAP PROGRAM
GLOBAL CRAFT TRADING INC 249 E OCEAN BLVD SUITE 260 LONG BEACH,CA 90802	45-3488730		8,700				MAP PROGRAM
GLOBAL EXPORT MARKETING CO LTD 25 WEST 31ST STREET 8TH FLOOR NEWYORK,NY 10001	13-3496791		90,000				MAP PROGRAM
GOLDEN LINK INC 23 HORTON ROAD WASHINGTONVILLE,NY 10992	06-1482541		35,220				MAP PROGRAM
GREEN RABBIT LLC 1177 NEW SCOTLAND ROAD ALBANY,NY 12208	22-3411185		7,005				MAP PROGRAM
GREENHEAD LOBSTER LLC 38 OCEAN STREET STONINGTON,ME 04681	01-0515454		7,817				MAP PROGRAM
HARBAR LLC 320 TURNPIKE STREET CANTON,MA 02021	20-3788522		6,332				MAP PROGRAM
HERBAL WATER INC 213 ST ASAPHS RD ONE BALA PLAZA STE 125 BALA CYNWYD,PA 19004	52-2424412		8,502				MAP PROGRAM
HILLSIDE CANDY LLC 35 HILLSIDE AVENUE HILLSIDE,NJ 07205	51-0470594		13,773				MAP PROGRAM
IAM INTERNATIONAL INC 4 SADDLE RIDGE DRIVE LEBANON,NJ 08833	22-3294661		6,615				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INTERNATIONAL AMERICAN SUPERMARKETS CORP 226 OLD NEW BRUNSWICK ROAD PISCATAWAY,NJ 08854	22-2645245		145,012				MAP PROGRAM
JACKS ALIMENTARY SUPPLY INC 54 WEST FIFTH AVENUE LOWELL,MA 08154	04-3547480		6,600				MAP PROGRAM
JASPER WYMAN & SON PO BOX 100 MILBRIDGE,ME 04658	01-0343273		7,951				MAP PROGRAM
JOHN WM MACYS CHEESESTICKS 80 KIPP AVE ELMWOOD PARK,NJ 07407	22-3059226		6,657				MAP PROGRAM
JUST BAGELS MANUFACTURING 517 CASANOVA STREET BRONX,NY 10474	13-3924649		5,521				MAP PROGRAM
JVM SALES CORP DBA MILANOS CHEESE CORP 3401 TREMLEY POINT RD A LINDEN,NJ 07036	22-2438254		11,684				MAP PROGRAM
KONTOS FOODS PO BOX 628 PATERSON,NJ 07544	22-2823479		22,755				MAP PROGRAM
LARK FINE FOODS LLC 8 SCOTS WAY ESSEY,MA 01929	30-0439090		6,246				MAP PROGRAM
LEONETTI'S FROZEN FOODS INC 5935 WOODLAND AVE PHILADELPHIA,PA 19143	23-2223762		7,103				MAP PROGRAM
LES TROIS PETITS COCHONS INC 4223 FIRST AVENUE 2ND FLOOR BROOKLYN,NY 11232	13-2931183		13,844				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LITTLE DUCK ORGANICS INC 55-C 9TH STREET BROOKLYN,NY 11215	27-2896518		20,813				MAP PROGRAM
LIVE BETTER BRANDS LLC 800 WASHINGTON AVE N STE 207 MINNEAPOLIS,MN 55401	45-1155108		90,675				MAP PROGRAM
LOBSTER TRAP CO INC 290 SHORE ROAD BOURNE,MA 02532	04-2500277		8,400				MAP PROGRAM
LOVE AND QUICHES DESSERTS LTD 178 HANSE AVENUE FREEPORT,NY 11520	11-2331280		40,325				MAP PROGRAM
MAINE COAST SHELLFISH LLC 15 HANNAFORD DRIVE UNIT 2 YORK,ME 03909	27-3369730		22,590				MAP PROGRAM
MANZANA EXPORTS INC P O BOX 4013 FARMINGDALE,NY 11735	06-1838770		13,593				MAP PROGRAM
MARDER TRAWLING INC 22 S WATER ST NEW BEDFORD,MA 02740	04-2858160		11,987				MAP PROGRAM
MAYPRO INDUSTRIES LLC 2975 WESTCHESTER AVENUE SUITE 100 PURCHASE,NY 10577	20-5463400		7,985				MAP PROGRAM
MEDORA SNACKS LLC 79 INDUSTRIAL PLACE MIDDLETOWN,NY 10940	37-1733098		82,409				MAP PROGRAM
METZGER SPECIALTY BRANDS INC 250 WEST 57TH STREET SUITE 1005 NEWYORK,NY 10107	55-0789891		17,715				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MPC HEALTH LLC 609 AUTH AVE OAKHURST,NJ 07755	27-1311203		178,529				MAP PROGRAM
MUESLI FUSION INC PO BOX 93344 ROCHESTER,NY 14692	27-4113754		10,942				MAP PROGRAM
NEW YORK EXIM CORPORATION 96 VILLAGE CENTER DRIVE FREEHOLD,NJ 07728	27-1408355		100,000				MAP PROGRAM
NORTHERN WIND INC 16 HASSEY STREET NEW BEDFORD,MA 02740	04-2986914		54,580				MAP PROGRAM
NUTTY COW INC 36 HAYNES ROAD WEST HARTFORD,CT 06117	45-3758447		7,385				MAP PROGRAM
OLA FOODS LLC 155 WOODWARD AVENUE 6 NORWALK,CT 06854	26-4321124		11,968				MAP PROGRAM
OLD LYME GOURMET CO DBA DEEP RIVER SNACKS P O BOX 373 OLD LYME,CT 06371	10-0006406		5,078				MAP PROGRAM
PHILADELPHIA DISTILLING LLC 12285 MCNULTY ROAD NUMBER 105 PHILADELPHIA,PA 19154	20-3614085		5,904				MAP PROGRAM
PROVIDENCE BAY FISH COMPANY INC 189 BRIARWOOD DRIVE WAKEFIELD,RI 02879	05-0464300		5,287				MAP PROGRAM
QUINN FOODS LLC 18 CRANES CT UNIT B WOBURN,MA 01801	27-3540829		4,884				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RASTELLI BROTHERS INC DBA RASTELLI FOODS 300 HERON DRIVE SWEDSBORO,NJ 08085	22-2332643		290,404				MAP PROGRAM
READY SEAFOOD PO BOX 17652 PORTLAND,ME 04101	20-2627270		6,226				MAP PROGRAM
REGCO CORPORATION DBA REGENIES ALL NATURAL SNACKS 46 ROGERS ROAD HAVERHILL,MA 08135	04-3438005		25,253				MAP PROGRAM
RENDULIC PACKING COMPANY DBA NEMA FOOD COMPANY 800 MANNING AVENUE MCKEESPORT,PA 15132	25-1100503		6,150				MAP PROGRAM
ROSINA FOODS PRODUCTS INC 170 FRENCH ROAD BUFFALO,NY 14227	16-0876738		23,202				MAP PROGRAM
ROYAL WINE CORPORATION ATTN MRS CHANA SOLOFF 63 LEFANTE LANE BAYONNE,NJ 07002	13-5545767		97,452				MAP PROGRAM
SAKAI FOODS AMERICA INC 130 W 25TH STREET NEWYORK,NY 10001	27-1819028		96,416				MAP PROGRAM
SEAFREEZE LTD 100 DAVISVILLE PIER NORTH KINGSTON,RI 02852	05-0412874		15,928				MAP PROGRAM
SETHGREENBERGS AUTHENTIC NEWYORK BROWNIE 275 MADISON AVENUE SUITE 627 NEWYORK,NY 10016	45-4455175		5,912				MAP PROGRAM
SMITH PACKING CO INC 105-125 WASHINGTON STREET UTICA,NY 13503	15-0503204		19,960				MAP PROGRAM

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOMETHING SWEET INC 724 GRAND AVENUE NEW HAVEN,CT 06511	06-1428621		9,302				MAP PROGRAM
SPELT RIGHT NJ LLC 961 ELTON STREET BROOKLYN,NY 11208	45-2546482		6,602				MAP PROGRAM
STONEWALL KITCHEN LLC 2 STONEWALL LANE YORK,ME 03909	01-0544070		61,444				MAP PROGRAM
STRAIGHT ARROW PRODUCTS INC 2020 HIGHLAND AVENUE BETHLEHEM,PA 18020	22-1910029		164,268				MAP PROGRAM
TATES BAKE SHOP 62 PINE STREET EAST MORICHES,NY 11940	11-3625341		5,628				MAP PROGRAM
TF SILLY GOOD 416 WOODSIDE AVENUE NARBETH,PA 19072	27-5237147		5,529				MAP PROGRAM
THE GELATO FIASCO 74 MAINE ST BRUNSWICK,ME 04011	64-0959227		9,721				MAP PROGRAM
THE MEDITERRANEAN SNACK FOOD COMPANY LLC 708 MAIN STREET BOONTON,NJ 07005	20-2688561		11,110				MAP PROGRAM
THE ORIGINAL BAGEL COMPANY INC 2 FAIRFIELD CRESCENT WEST CALDWELL,NJ 07006	22-3395034		6,813				MAP PROGRAM
THE RICE ECONOMICS GROUP LLC 19 SMITHFIELD COURT BASKING RIDGE,NJ 07920	90-0626044		191,835				MAP PROGRAM

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAPLE RESERVE DBA TONEWOOD MAPLE 301 GLEN VIEW RD WAITSFIELD, VT 05673	45-3078036		10,246				MAP PROGRAM
TROPICAL VALLEY FOODS PO BOX 2994 PLATTSBURGH, NY 12901	01-0822119		19,826				MAP PROGRAM
URNEX BRANDS INC 700 EXECUTIVE BOULEVARD ELMSFORD, NY 10523	11-3667717		15,763				MAP PROGRAM
US TASTY PRODUCTS INC 886 HALE STREET BEVERLY FARMS, MA 01915	04-3238181		70,707				MAP PROGRAM
VENUS WAFERS INC 100 RESEARCH ROAD HINGHAM, MA 02043	04-2994607		14,775				MAP PROGRAM
THE WHOLISTIC PET LLC DBA WHOLISTIC PET ORGANICS 341 ROUTE 101 BEDFORD, NH 03110	02-0637811		17,594				MAP PROGRAM
ZALOOM MARKETING CORPORATION 51 JAMES ST SOUTH HACKENSACK, NJ 07606	22-2278572		31,633				MAP PROGRAM
ZEIGLER BROTHERS INC PO BOX 95 400 GARDNERS STATION ROAD GARDNERS, PA 17324	23-1321071		18,759				MAP PROGRAM

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Name of the organization

FOOD EXPORT USA - NORTHEAST

Employer identification number

23-7422643

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION'S MEMBERS CONSIST OF THE 10 NORTHEASTERN STATE AGRICULTURAL PROMOTION AGENCIES
FORM 990, PART VI, SECTION B, LINE 11	THE PREPARATION AND REVIEW PROCESS OF THE FORM 990 BEGINS WITH A FISCAL AUDIT, AND IS PREPARED USING AUDITED FINANCIALS. A CPA FIRM IS ENGAGED TO TAKE INFORMATION FROM FINANCIAL STATEMENTS, ALONG WITH OTHER COMPILED DATA, AND PREPARE A FORM 990 AND ALL OTHER SUPPLEMENTAL SCHEDULES AND RETURNS, TO COMPLY WITH GOVERNMENT REQUIREMENTS. THE DRAFT 990 IS REVIEWED BY ORGANIZATION MANAGEMENT AND A COPY IS SENT TO THE BOARD TREASURER. THE DOCUMENTS ARE THEN FILED AND MAINTAINED FOR A PERIOD OF NO LESS THAN TEN YEARS.
FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION'S STAFF IS REQUIRED TO REVIEW THE EMPLOYEE HANDBOOK ANNUALLY, WHICH DETAILS THE ORGANIZATION'S POLICIES FOR ETHICAL BUSINESS CONDUCT AND CONFLICT OF INTEREST. ALL STAFF ARE REQUIRED TO PROVIDE WRITTEN ACKNOWLEDGEMENT THAT THEY HAVE READ, UNDERSTAND AND WILL COMPLY WITH ORGANIZATION POLICIES. BOARD DIRECTORS ARE REQUIRED TO COMPLETE AN ANNUAL QUESTIONNAIRE THAT ADDRESSES CONFLICT OF INTEREST AND DISCLOSES ANY POTENTIAL CONFLICTS. SHOULD A CONFLICT BE IDENTIFIED, THE BOARD OF DIRECTORS, IN CONSULTATION WITH THE EXECUTIVE DIRECTOR, WILL DETERMINE A COURSE OF ACTION TO RESOLVE THE CONFLICT (I.E. RECUSAL).
FORM 990, PART VI, SECTION B, LINE 15A	A PERSONNEL SUBCOMMITTEE OF THE BOARD OF DIRECTORS CONDUCTS A FORMAL REVIEW ANNUALLY OF THE EXECUTIVE DIRECTOR, INCLUDING COMPENSATION REVIEW AND CHANGES. AS PART OF THAT PROCESS, THE COMMITTEE REVIEWS ORGANIZATIONAL GOALS AGAINST RESULTS, INDIVIDUAL ACCOMPLISHMENTS AND INDEPENDENT SALARY SURVEYS OR REPORTS WITH DATA ON COMPENSATION FOR SIMILARLY EMPLOYED INDIVIDUALS. 2013 WAS THE MOST RECENT YEAR OF REVIEW.
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC BY ELECTRONIC OR MAILED COMMUNICATION.
FORM 990, PART XII, LINE 2C	THE BOARD OF DIRECTORS ASSUMES RESPONSIBILITY FOR THE OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT.

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.
▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Name of the organization
FOOD EXPORT USA - NORTHEAST

Employer identification number

23-7422643

Part I Identification of Disregarded Entities

Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) FOOD EXPORT - NORTHWEST 309 WEST WASHINGTON SUITE 600 CHICAGO, IL 60606 36-2691663	ASSISTANCE IN THE EXPORTATION OF AGRICULTURAL PRODUCTS	IL	501(C)(5)				No

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end- of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No

Part V

Transactions With Related Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a** Receipt of **(i)** interest **(ii)** annuities **(iii)** royalties or **(iv)** rent from a controlled entity
- b** Gift, grant, or capital contribution to related organization(s)
- c** Gift, grant, or capital contribution from related organization(s)
- d** Loans or loan guarantees to or for related organization(s)
- e** Loans or loan guarantees by related organization(s)

- f** Dividends from related organization(s)
- g** Sale of assets to related organization(s)
- h** Purchase of assets from related organization(s)
- i** Exchange of assets with related organization(s)
- j** Lease of facilities, equipment, or other assets to related organization(s)

- k** Lease of facilities, equipment, or other assets from related organization(s)
- l** Performance of services or membership or fundraising solicitations for related organization(s)
- m** Performance of services or membership or fundraising solicitations by related organization(s)
- n** Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
- o** Sharing of paid employees with related organization(s)

- p** Reimbursement paid to related organization(s) for expenses
- q** Reimbursement paid by related organization(s) for expenses

- r** Other transfer of cash or property to related organization(s)
- s** Other transfer of cash or property from related organization(s)

	Yes	No
1a		No
1b		No
1c		No
1d		No
1e		No
1f		No
1g		No
1h		No
1i		No
1j		No
1k		No
1l		No
1m		No
1n		No
1o		No
1p	Yes	
1q		No
1r		No
1s		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
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