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# Form **990**

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter Social Security numbers on this form as it may be made public. By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

2013

Open to Public Inspection

A Fo	r the 2	2013 cal	endar year, or tax year beginning 01-01-2013 , 2013, and ending 12-31	-2013			
	eck if ap Tress ch	pplicable ange	C Name of organization RESULTS FOR DEVELOPMENT INSTITUTE INC			<b>yer iden</b> 530747	tification number
_	me char	_	Doing Business As		_ 20-85	30/4/	
	ıal retur	_			_		
_	minated		Number and street (or P O box if mail is not delivered to street address) Room/suit 1100 15TH STREET NW NO 400	e	E Telepho	one numb	per
	ended r		City or town, state or province, country, and ZIP or foreign postal code		(202)	470-5	711
_		pending	WASHINGTON, DC 20005				
i Abi	nication	pending	F Name and address of principal officer				11,682,342
			DAVID DE FERRANTI		hıs a group ordınates?	return	for □ Yes 🔽 No
			1100 15TH STREET NW NO 400				, ,
			WASHINGTON,DC 20005		all subordı uded?	nates	Γ Y es Γ No
——— <b>I</b> Та:	x-exem	pt status	▼ 501(c)(3)			a list (	(see instructions)
1 14/	obsito	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	W RESULTSFORDEVELOPMENT ORG				
				1	oup exempt		nber <b>F</b>
			✓ Corporation	<b>L</b> Year of t	formation 20	07 <b>M</b>	State of legal domicile DC
Pa	rt I	Sum	mary				
a			escribe the organization's mission or most significant activities RK INNOVATIVE IDEAS THAT REDUCE POVERTY AND IMPROVE LI	VES IN DE	VELOPIN	G COUI	NTRIES
Ě	_						
Ĕ	-						
Governance	2 (	Check th	is box দ if the organization discontinued its operations or disposed o	more than	25% of its	net as:	sets
	3 1	Number	of voting members of the governing body (Part VI, line 1a)			з	14
Activities &	l		of independent voting members of the governing body (Part VI, line 1b)			4	13
È	<b>5</b> T	Γotal nur	mber of individuals employed in calendar year 2013 (Part V, line 2a) .			5	89
ទ្ធ	6 ⊺	Γotal nur	mber of volunteers (estimate if necessary)			6	13
~	7a ⊺	Γotal uni	related business revenue from Part VIII, column (C), line 12			7a	0
	b≀	Net unre	lated business taxable income from Form 990-T, line 34			7b	0
				Pri	ior Year		Current Year
a.	8		butions and grants (Part VIII, line 1h)		5,251,		7,750,499
Revenue	9		m service revenue (Part VIII, line 2g)	2,906,8		3,884,609	
3,	10		ment income (Part VIII, column (A), lines 3, 4, and 7d)	17,	_	14,210	
<u> </u>	11		revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		54,0	595	33,024
	12		revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		8,229,8	368	11,682,342
	13		and similar amounts paid (Part IX, column (A), lines 1–3)		1,507,4	400	2,273,664
	14	Benefi	ts paid to or for members (Part IX, column (A), line 4)			0	0
	15		es, other compensation, employee benefits (Part IX, column (A), lines				
δ.		5-10)			5,486,	+	6,887,474
Expenses	16a		sional fundraising fees (Part IX, column (A), line 11e)			0	0
ሿ	b		ndraising expenses (Part IX, column (D), line 25) 174,268		E 400	271	6 101 637
	17		expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		5,409,		6,181,637
	18 19		expenses Add lines 13-17 (must equal Part IX, column (A), line 25) ue less expenses Subtract line 18 from line 12		12,403,	-	15,342,775 -3,660,433
<u>——</u> জুত	15	Keven	ue less expenses Subtract line 10 nom line 12		ng of Curre	_	End of Year
Not Assets or Fund Balances			. (5 . ) (		Year	201	
A.S.S.	20		assets (Part X, line 16)		14,599,		10,548,417
۳. ويو	21 22		sets or fund balances Subtract line 21 from line 20		2,380,		2,043,167
	t III		ature Block		12,218,	192	8,505,250
Unde my kr	r pena nowled	Ities of places	perjury, I declare that I have examined this return, including accompany pelief, it is true, correct, and complete Declaration of preparer (other the nowledge				
		****	**	]:	2014-07-31		
Sign	1	Signa	iture of officer		Date		
Here			D DE FERRANTI PRESIDENT/CEO				
		<b>▼</b> Type	or print name and title				

Preparer's signature

Firm's address ► 1899 L STREET NW SUITE 900

WASHINGTON, DC 20036

May the IRS discuss this return with the preparer shown above? (see instructions)

Print/Type preparer's name FRANK H SMITH

Firm's name F RAFFA PC

Paid

Preparer

**Use Only** 

Date 2014-07-30

✓ Yes ☐ No

PTIN P00639053

Check If self-employed

Firm's EIN 🕨 52-1511275

Phone no (202) 822-5000

ITS ROLE OF FACILITATING THE EXPANDING COVERAGE AND PROVIDER PAYMENT TECHNICAL INITIATIVES OF THE JLN R4D IDENTIFIED SEVERAL CANDIDATE SOUTHERN INSTITUTIONS AND AIMS TO ENGAGE THESE INSTITUTIONS IN EC ACTIVITIES OVER THE NEXT YEAR TO ASSESS THEIR CAPABILITIES R4D WILL AWARD INITIAL GRANTS FOR EC WORK TO PROVIDE OPPORTUNITIES FOR COLLABORATION R4D IS SUPPORTING COUNTRIES BY COMPLETING POPULATION COVERAGE ACTIVITIES ALREADY UNDERWAY (SUPPORT TO INDONESIA FOR EXPANDING COVERAGE TO THE INFORMAL SECTOR, KENYA ON POVERTY TARGETING, AND GHANA ON MEASURING ACCESS TO HEALTH SERVICES BY POOR AND VULNERABLE POPULATIONS) AND HAS RECENTLY FORMED A TECHNICAL COLLABORATION TEAM FOR POPULATION COVERAGE ACTIVITIES TO DETERMINE COUNTRY PRIORITIES AND POTENTIAL AREAS FOR TAILORED COUNTRY SUPPORT AND CROSS TECHNICAL COLLABORATION IN THE NEXT PHASE THE CENTER FOR HEALTH MARKET INNOVATIONS (CHMI) PROMOTES POLICIES AND PRACTICES THAT IMPROVE HEALTH CARE DELIVERED BY THE PRIVATE SECTOR FOR THE POOR IN LOW AND MIDDLE-INCOME COUNTRIES THE CHMI WEBSITE (WWW HEALTHMARKETINNOVATIONS ORG) IS THE MOST COMPREHENSIVE GLOBAL REPOSITORY OF INNOVATIVE HEALTH PROGRAMS THAT HARNESS PRIVATE PROVIDERS TO SERVE THE POOR, CURRENTLY REPORTING INFORMATION ABOUT OVER 1,000 PROGRAMS OPERATING IN 105 COUNTRIES CHMI HAS HAD OVER 275,000 UNIQUE VISITORS TO ITS WEBSITE TO DATE AND OVER 500 PROGRAM MANAGERS, FUNDERS, RESEARCHERS AND POLICYMAKERS HAVE PARTICIPATED IN CHMI EVENTS CHMI WORKS IN CLOSE PARTNERSHIP WITH A NETWORK OF REGIONAL INNOVATION PARTNERS OPERATING IN AFRICA, ASIA, AND LATIN AMERICA TO IDENTIFY, ANALYZE, AND CONNECT INNOVATIVE MODELS WITH RESOURCES THAT CAN ENABLE THEM TO SCALE UP OR REPLICATE ) (Expenses \$ 2,657,082 including grants of \$ 340,711 ) (Revenue \$ (Code EDUCATION - R4D'S EDUCATION INITIATIVES CONCENTRATE ON EDUCATION FINANCING (SPECIFICALLY FOCUSING ON AID EFFECTIVENESS, EMERGING DONORS AND HEALTH, AND SUPPORTING CIVIL SOCIETY ORGANIZATIONS IN THEIR WORK TO INCREASE PUBLIC SECTOR ACCOUNTABILITY EVALUATING CITIZEN-LED ASSESSMENTS OF LEARNING AS GLOBAL EDUCATION EFFORTS MOVE AWAY FROM ACCESS AND TOWARD LEARNING AS THEIR KEY PRIORITY, THE ABILITY TO ASSESS LEARNED SKILLS LIKE BASIC LITERACY AND NUMERACY BECOMES MORE IMPORTANT MANY COUNTRIES PRODUCE DATA ON STUDENT LEARNING, MAINLY FROM NATIONAL IN-SCHOOL ASSESSMENTS GIVEN THE LARGE NUMBER OF OUT-OF-SCHOOL CHILDREN AND HIGH ABSENTEEISM RATES, SUCH LEARNING ASSESSMENTS HAVE BEEN CRITICIZED FOR NOT BEING REPRESENTATIVE OF A COUNTRY'S ENTIRE POPULATION OF CHILDREN COGNIZANT OF THIS CHALLENGE AND AS A PART OF ITS EFFORTS TO IMPROVE LEARNING OUTCOMES IN DEVELOPING COUNTRIES, THE WILLIAM AND FLORA HEWLETT FOUNDATION HAS

SUPPORTED FOUR ORGANIZATIONS WORKING IN SIX COUNTRIES TO CONDUCT NATIONWIDE, CITIZEN-LED ASSESSMENTS OF BASIC READING AND MATH SKILLS THE PROJECTS MOBILIZE AND TRAIN LOCAL VOLUNTEERS TO ADMINISTER SIMPLE NUMERACY AND LITERACY ASSESSMENTS IN HOUSEHOLDS ACROSS THE COUNTRY THE MODEL WAS FIRST IMPLEMENTED IN INDIA IN 2005 (ASER), AND HAS SINCE BEEN ADAPTED AND IMPLEMENTED IN KENYA, UGANDA, AND TANZANIA STARTING IN 2010 (UWEZO) AND PILOTED IN MALI (BEEKUNGO) AND SENEGAL (JANGANDOO) BEGINNING IN 2012 INTEREST IN THE MODEL IS SPREADING TO OTHER COUNTRIES AS WELL TO HELP INFORM HOW THESE TYPES OF ASSESSMENTS MIGHT EVOLVE AND EXPAND OVER TIME, THE FOUNDATION SELECTED RESULTS FOR DEVELOPMENT INSTITUTE (R4D) TO EVALUATE ITS CLUSTER OF INVESTMENTS IN CITIZEN-LED ASSESSMENTS OVER A 19-MONTH PERIOD BEGINNING MAY 2013, R4D ANALYZED THE RELIABILITY AND VALIDITY OF THE ASSESSMENTS, EVALUATE THE ASSESSMENT IMPLEMENTATION PROCESS, AND EXPLORE THE EXTENT TO WHICH THE ASSESSMENT RESULTS HAVE INCREASED AWARENESS OF CHILDREN'S LEARNING OUTCOMES AND LED TO ACTIONS TO IMPROVE THEM ANALYTICAL TOOLS WILL INCLUDE KEY INFORMANT INTERVIEWS, FIELD VISITS, AND AN IN-DEPTH LITERATURE REVIEW UNDERSTANDING THAT AN ASSESSMENT IS ONLY AS USEFUL AS THE CHANGE IT CAN ENABLE, R4D SEES THIS EVALUATION AS AN IMPORTANT OPPORTUNITY TO INFORM FUTURE EFFORTS TO IMPROVE LEARNING OUTCOMES IN THE POST-2015 ERA THE EVALUATION WILL PROVIDE EVIDENCE TO HELP DETERMINE IF AND HOW CITIZEN-LED ASSESSMENTS SHOULD CONTRIBUTE TO NATIONAL EFFORTS TO IMPROVE LEARNING OUTCOMES, AND SHED LIGHT ON HOW WE CAN BEST LEARN ABOUT LEARNING REPORT TO THE GLOBAL PARTNERSHIP FOR EDUCATION (GPE) ON BUYING DOWN LOANS FOR EDUCATIONIN 2013, THE GPE COMMISSIONED R4D TO ASSESS THE FEASIBILITY OF LOAN BUY-DOWNS TO SUPPORT MEASURABLE REFORMS IN EDUCATION, WHILE ALSO RAISING FINANCING FOR THE SECTOR R4D'S REPORT ANALYZES THE LOAN BUY-DOWN MODEL AS IT HAS BEEN APPLIED TO DIFFERENT SECTORS, AND CONSIDERS KEY DESIGN ASPECTS TO APPLYING IT TO THE EDUCATION SECTOR, INCLUDING SELECTING SUITABLE COUNTRIES WITH LARGE UNMET NEEDS IN EDUCATION, THE TYPE OF TRIGGERS TO LINK BUY-DOWNS TO RESULTS, AND further operational issues It highlights the key questions that remain, such as the level of interest from countries, lenders, and donors FOR A LOAN BUY-DOWN, THE POSSIBILITY OF RISKS INVOLVED, AND OTHER DISINCENTIVE EFFECTS. THE STUDY CALLS FOR A PILOT WITH CONSULTATION TO ANSWER THESE QUESTIONS, WHICH GPE'S BOARD HAS APPROVED AND IS IN THE PROCESS OF COMMENCING. A PARTICULAR FEATURE OF THE R4D RECOMMENDATIONS IS THE COMBINATION OF LOAN BUY-DOWNS WITH IMPROVED PERFORMANCE, THROUGH LINKING THE BUY-DOWN TRANCHES TO RESULTS PARTNERSHIP TO STRENGTHEN INNOVATION AND PRACTICE IN SECONDARY EDUCATION (PSIPSE) PARTNERSHIP TO STRENGTHEN INNOVATION AND PRACTICE IN SECONDARY EDUCATION. THE AIM OF THE PARTNERSHIP TO STRENGTHEN INNOVATION AND PRACTICE IN SECONDARY EDUCATION (PSIPSE) IS TO ACCELERATE INNOVATION IN SECONDARY EDUCATION PROGRAMMING, RESEARCH, AND DEVELOPMENT IN SELECTED COUNTRIES. IT IS LED BY A GROUP OF PRIVATE DONORS AND DONOR ADVISORS, INCLUDING CENTRAL SQUARE FOUNDATION, ELMA PHILANTHROPIES, HUMAN DIGNITY FOUNDATION, INTEL FOUNDATION, THE JOHN D. AND CATHERINE T. MACARTHUR FOUNDATION, MASSHALL FAMILY FOUNDATION, MASTERCARD FOUNDATION, AND AN ANONYMOUS DONOR THE DONOR COLLABORATIVE HAS ISSUED MULTIPLE RFPS TO SOLICIT PROJECTS THAT COULD HELP INFORM THE IMMINENT EXPANSION AND TRANSFORMATION OF SECONDARY EDUCATION MOST PSIPSE-FUNDED PROJECTS WORK WITH MARGINALIZED POPULATIONS SUCH AS GIRLS, AND STUDENTS IN RURAL AREAS, URBAN INFORMAL SETTLEMENTS, AND POST-CONFLICT AREAS THAT HAVE POOR ACCESS TO QUALITY SECONDARY EDUCATION AS LEARNING PARTNER, R4D WORKS WITH LOCAL LEARNING PARTNERS IN EACH OF THE THREE PSIPSE REGIONS TO 1) PROVIDE TECHNICAL ASSISTANCE TO PROJECTS, 2) IDENTIFY SIMILARITIES IN WORK BETWEEN PROJECTS TO FOSTER PEER-TO-PEER NETWORKING, AND 3) PROVIDE REGIONAL AND HIGH-LEVEL ANALYSIS AND SYNTHESIS OF THE GAPPS, CHALLENGES, AND BEST PRACTICES OF THE PROJECTS IN ADDITION TO WORKING WITH PROJECTS, R4D PROVIDES THE DONOR COLLABORATIVE WITH RECOMMENDATIONS FOR FUNDING BASED ON EVALUATION AND ANALYSIS OF CURRENT PROJECTS' WORK IN 2013, R4D ORGANIZED ITS FIRST REGIONAL CONVENING IN JAIPUR, INDIA, TO BRING TOGETHER PSIPSE'S INDIA GRANTEES WITH A WIDER GROUP OF EDUCATION STAKEHOLDERS TO SHARE LESSONS IN INNOVATIVE SECONDARY EDUCATION, EXPLORE POSSIBLE SOLUTIONS FOR ADDRESSING CHALLENGES AND CONSTRAINTS IN THE STATES OF GUJARAT, MAHARASHTRA, AND RAJASTAN, AND IDENTIFY AREAS FOR COLLABORATION AMONG PSIPSE PROJECTS IN INDIA BASED ON THE RESPONSES TO THEIR RFPS, THE DONOR COLLABORATIVE IS FUNDING MORE THAN 20 PROJECTS THAT SUPPORT BETTER ACCESS, TEACHING, AND LEARNING OUTCOMES FOR STUDENTS AT THE SECONDARY LEVEL PROJECT DURATIONS ARE ONE TO THREE YEARS AND PROJECTS ARE LOCATED ACROSS EAST AFRICA (ENCOMPASSING THE DEMOCRATIC REPUBLIC OF THE CONGO, KENYA, RWANDA, TANZANIA, AND UGANDA), INDIA, AND NIGERIA THE DONOR COLLABORATIVE IS COMMITTED TO MONITORING THE FUNDED PROJECTS, DRAWING OUT AND SHARING IMPORTANT LEARNINGS FROM THE EFFORTS, AND USING THESE LEARNINGS TO INFORM FUTURE PROGRAMMING R4D'S ROLE IS TO SERVE AS A HIGH-LEVEL EVALUATOR AND A SYNTHESIZER OF LEARNINGS FROM THE PROJECTS THAT THE DONOR COLLABORATIVE IS SUPPORTING IN INDIA, NIGERIA, AND EAST AFRICA ONE OF THE DISTINCTIVE FEATURES OF OUR WORK IS A COLLABORATION WITH A LOCAL PARTNER OR INDIVIDUAL CONSULTANT IN EACH OF THE THREE REGIONS WHERE THE DONORS' GRANTEES ARE BASED R4D IS WORKING WITH THREE WELL-ESTABLISHED LOCAL PARTNERS TO SUPPORT GRANTEES' WORK 1 EAST AFRICA - CENTRE FOR SOCIAL SECTOR, EDUCATION, AND POLICY ANALYSIS (CSSEPA) CSSEPA IS A KENYAN PUBLIC INTEREST DEVELOPMENT ORGANIZATION SPECIALIZING IN CAPACITY DEVELOPMENT, PROJECT EVALUATIONS, POLICY REVIEWS, ACTION RESEARCH, MONITORING SERVICE, DELIVERY AND REFORMS 2 INDIA - CATALYST MANAGEMENT SERVICES (CMS) CMS IS A PROFESSIONAL SERVICE COMPANY WITH EXTENSIVE EXPERIENCE IN M&E, IMPACT ASSESSMENTS, AND DOCUMENTATION IN THE LIVELIHOODS, EDUCATION, AND HEALTH SECTOR 3 NIGERIA -THE EDUCATION PARTNERSHIP CENTRE (TEP CENTRE) TEP CENTRE IS AN EDUCATION PARTNERSHIP CONSULTANCY, SPECIALIZING IN RESEARCH, DESIGN, IMPLEMENTATION, SUPPORT AND EVALUATION OF EDUCATION PROGRAMS, PROJECTS AND INITIATIVES ACROSS THE PUBLIC, PRIVATE AND NON-PROFIT SECTORS LOCAL LEARNING PARTNERS PROVIDE ON-THE-GROUND TECHNICAL GUIDANCE (INCLUDING BUT NOT LIMITED TO MONITORING AND EVALUATION (M&E) SUPPORT), SYNTHESIZE LESSONS LEARNED AND HOST A REGIONAL CONVENING TO CONNECT GRANTEES AND OTHER STAKEHOLDERS ADDITIONALLY, PARTNERS HELPED SUPPORT THE DEVELOPMENT OF AN ONLINE COMMUNITY OF PRACTICE, HOSTED ON R4D'S CENTER FOR EDUCATION INNOVATIONS IN ADDITION TO OUR LOCAL PARTNERS, WE DREW ON THE SUPPORT OF A PANEL OF EXPERT ADVISORS IN 2013 AS A LEARNING PARTNER FOR PSIPSE, R4D WILL ORGANIZE THREE REGIONAL CONVENINGS IN ORDER TO BRING TOGETHER PSIPSE GRANTEES, DONORS, REGIONAL POLICYMAKERS, AND OTHER KEY STAKEHOLDERS THE PURPOSE OF THESE CONVENINGS IS TO SHARE INFORMATION, RESULTS, AND LESSONS IN INNOVATION IN SECONDARY EDUCATION IN EACH REGION, EXPLORE POSSIBLE SOLUTIONS FOR ADDRESSING CHALLENGES AND CONSTRAINTS IN SECONDARY EDUCATION BY REGION, AND IDENTIFY AREAS OF COLLABORATION AMONG PSIPSE

PROJECTS AS WELL AS SUPPORT PEER-TO-PEER NETWORKING 2,146,302 including grants of \$ 797,402 ) (Revenue \$ (Code ) (Expenses \$ GOVERNANCE - IN 2013, R4D CONTINUED ITS WORK ON ITS GOVERNANCE PROJECTS - THE TRANSPARENCY AND ACCOUNTABILITY PROGRAM PHASE 3, THE STRENGTHENING INSTITUTIONS PROJECT AND BUILDING BRIDGES FOR BETTER SPENDING IN SOUTHEAST ASIA, A USAID-FUNDED PROJECT SUPPORTING SOCIAL ACCOUNTABILITY IN 4 COUNTRIES IN SOUTHEAST ASIA R4D CARRIED OUT THE THIRD YEAR OF THE THREE-YÉAR TRANSPARENCY AND ACCOUNTABILIT' PROGRAM (TAP) THE TEAM DESIGNED AND LED TWO TECHNICAL SUPPORT AND PEER LEARNING WORKSHOPS FOR THE 18 CIVIL SOCIETY ORGANIZATIONS TAP SUPPORTS IN BURKINA FASO, GHANA, KENYA, RWANDA, SENEGAL, TANZANIA, AND UGANDA PARTNERS WORKED ON THEIR CITIZEN REPORT CARD AND COMMUNITY SCORE CARD PROJECTS, EMPOWERING COMMUNITIES, MONITORING PUBLIC SPENDING AND SERVICES, AND ADVOCATING FOR IMPROVEMENTS TAP RELEASED FOUR VIDEOS HIGHLIGHTING THE IMPORTANCE OF SOCIAL ACCOUNTABILITY INTERVENTIONS AND THE WORK OF THREE PARTNERS AS THE LEAD TECHNICAL PARTNER OF THE STRENGTHENING INSTITUTIONS PROJECT, R4D PROVIDED IN-PERSON AND VIRTUAL TECHNICAL SUPPORT AND TRAINING TO FOURTEEN THINK TANKS ACROSS THE WORLD TO DESIGN AND UNDERTAKE PUBLIC EXPENDITURE ANALYSIS IN THE HEALTH, EDUCATION, AND WATER SECTORS THE THINK TANK PARTNERS FINALIZED COST EFFECTIVENESS STUDIES IN THE THREE SECTORS, AND RAD LED THE TECHNICAL REVIEW OF THESE RESEARCH PROJECTS IN ADDITION, RAD (IN COLLABORATION WITH THE GLOBAL DEVELOPMENT NETWORK) LED A PEER LEARNING WORKSHOP IN ISTANBUL FOR THE FOURTEEN PARTNERS TO SHARE FINDINGS AND FEEDBACK, TO DEVELOP CONSTRUCTIVE ENGAGEMENT PLANS, AND TO PARTICIPATE IN TRAININGS FOR THE POLICY SIMULATION WORK THEY LED IN 2012 AND 2013 IN 2013, RAD GOVERNANCE CONTINUED THE USAID BUILDING BRIDGES FOR BETTER SPENDING IN SOUTHEAST ASIA PROGRAM, WHICH IT CO-LEADS WITH THE INDONESIA-BASED BANDUNG INSTITUTE FOR GOVERNANCE STUDIES (BIGS) OVER THE COURSE OF THE YEAR, R4D AND BIGS SELECTED AND PROVIDED TECHNICAL ASSISTANCE TO PARTNER ORGANIZATIONS THROUGHOUT SOUTHEAST ASIA, WHO AS PART OF THE PROJECT BEGAN NEW EFFORTS TO IMPROVE PUBLIC HEALTH AND EDUCATION SERVICES IN THEIR COUNTRIES R4D CONTINUED WORK ON AN ONLINE PLATFORM FOR HIGHLIGHTING SOCIAL ACCOUNTABILITY WORK IN SOUTHEAST ASIA TO FURTHER SUPPORT THINK TANKS IN HEIGHTENING THEIR POLICY VOICE AND IMPACT, THE INTERNATIONAL DEVELOPMENT RESEARCH CENTRE (IDRC)'S THINK TANK INITIATIVE (TTI) HAS LAUNCHED THE POLICY ENGAGEMENT AND COMMUNICATIONS (PEC) PROGRAM THE PROGRAM AIMS TO STRENGTHEN THINK TANKS' POLICY ENGAGEMENT AND COMMUNICATIONS CAPACITY BY PROVIDING THINK TANKS WITH CUSTOMIZED CAPACITY DEVELOPMENT THROUGH ONGOING MENTORSHIP SUPPORT AND OPPORTUNITIES FOR PEER LEARNING THE FOUR KEY OBJECTIVES OF THE PROGRAM INVOLVE SUPPORTING THINK TANKS TO 1 DEVELOP A BETTER UNDERSTANDING OF POLICY PROCESSES IN SPECIFIC CONTEXTS2 ENGAGE IN KNOWLEDGE BROKERING TO ENSURE THEIR WORK IS BOTH CREDIBLE AND USEFUL TO THE INTENDED AUDIENCES, AND TO HELP BUILD COALITIONS AND RELATIONSHIPS WITH KEY NETWORKS3 CONTRIBUTE TO THE PUBLIC DEBATE TO IMPROVE HOW THEY CONNECT WITH AND INFLUENCE POLICY ACTORS4 SYNTHESIZE AND PACKAGE KNOWLEDGE AND EVIDENCE BY TRANSLATING RESEARCH RESULTS INTO RELEVANT AND DIGESTIBLE CONTENT FOR VARYING AUDIENCES R4D COORDINATED AND LEAD THE PEC PROGRAM IN ANGLOPHONE AFRICA (ETHIOPIA, GHANA, KENYA, NIGERIA, TANZANIA, AND UGANDA) IN COLLABORATION WITH R4D SENIOR FELLOW RAYMOND STRUYK, UNITED KINGDOM AND ZIMBABWE-BASED FIRM COMMSCONSULT, AND CONSULTANT DAVID OLSON THE TEAMS' ROLE WAS TO PROVIDE THE THINK TANKS WITH CUSTOMIZED SUPPORT THROUGH ONGOING PEER LEARNING, TRAINING AND MENTORSHIP

(Code	) (Expenses \$	1,494,643	including grants of \$	) (Revenue \$	)
MARKET DYNAMICS					
Other program ser	vices (Describe in Sch	edule O )			
(Expenses \$	1,494,643 inc	luding grants o	f\$	) (Revenue \$	)

THE INSTITUTIONS WILL ASSESS THEIR NEEDS AND DEVELOP A WORK PLAN WITH MENTORS WHO HAVE BEEN CHOSEN BASED ON COMPLIMENTARY LEVELS OF EXPERIENCE AND KNOWLEDGE THE THINK TANKS WILL ALSO EXCHANGE IDEAS, PRACTICES AND EXPERIENCES WITH THEIR PEERS TO FURTHER ADJUST AND IMPROVE THEIR PEC STRATEGIES AGAINST THEIR SPECIFIC CONTEXTS

4e 14,821,874 Total program service expenses >

**4c** 

4d

Part IV	Checkli	st of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Νo
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part $IV^{\square}$	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)						
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes				
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No			
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J						
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No			
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b					
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c					
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d					
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No			
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No			
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No			
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No			
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)						
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part						
		28a		No			
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No			
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No			
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		No			
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No			
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo			
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No			
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		Νo			
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No			
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No			
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b					
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No			
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No			
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	20	Yes				

<b>G</b>	Statements Regarding Other 1RS Fillings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V	<u> </u>	Yes	.) No
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   94		163	140
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	1		
	gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
3	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
•	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
3	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
3	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
•	If "Yes," enter the name of the foreign country $\blacktriangleright$ BE			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
ı	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
•	2. 105, to fine 50 of 55, and the organization metrorin 0000-1.	5c	<u> </u>	L
a	Does the organization have annual gross receipts that are normally greater than $$100,000$ , and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		N
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		N O
	If "Yes," indicate the number of Forms 8282 filed during the year   7d	<del></del>		14
	These, indicate the number of forms 3202 med during the year	-		
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		N (
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		N e
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
l	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.	ٿ		
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	-		
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )	-		
l	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
	Is the organization licensed to issue qualified health plans in more than one state?			
•	Note. See the instructions for additional information the organization must report on Schedule O	13a		L
)	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h	<del>                                     </del>	

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management			
			Yes	No
<b>1</b> a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing			
	body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	,
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ıe Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website. Another's website. Upon request. Other (explain in Schedule O)			

- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶PIA VALDIVIA 1100 15TH STREET NW NO 400 WASHINGTON,DC 20005 (202)470-5711

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

<b>(A)</b> Name and Title	(B) A verage hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	from the organization and related organizations	
(1) DAVID DE FERRANTI	40 00	х		х				330,581	0	12,750	
PRESIDENT/CEO					_						
(2) MARK W HINKLEY CHAIR	30	х		х				0	0	0	
(3) OLIVIER LAFOURCADE	30										
		х		Х				0	0	O	
VICE CHAIR (4) OZGUR KARAOSMANOGLU	30				$\vdash$						
		х		х				0	0	0	
TREASURER (5) DZINGAI MUTUMBUKA	30										
		х		х				0	0	0	
SECRETARY (6) KY AMOAKO	30										
	30	х						0	0	0	
DIRECTOR (7) ANA-MARIA ARRIAGADA	30				_						
	30	х						0	0	0	
DIRECTOR (8) ROBERTO DANINO	30										
	30	х						0	0	0	
DIRECTOR (9) JULIO FRENK	30				_						
	30	х						0	0	0	
DIRECTOR  (10) CARLA ANDERSON LITLS											
(10) CARLA ANDERSON HILLS	30	х						0	0	0	
DIRECTOR											
(11) FOLA LAOYE	30	x						0	0	0	
DIRECTOR											
(12) JORGE QUIROGA	30	x						0	0	O	
DIRECTOR											
(13) SANGITA REDDY	30	x						0	0	0	
DIRECTOR											
(14) JOZEF RITZEN	30	×						0	0	0	
DIRECTOR								Ĭ			
(15) SHIRLENE ARCHER	40 00			×				144,221	0	9,574	
CHIEF ADMINISTRATIVE OFFICER				Ĺ				177,221		5,574	
(16) GINA M LAGOMARSINO	40 00			×				299,947	0	12,750	
				l ^				299,947	U	12,730	
CHIEF OPERATING OFFICER/MANAGING DIR											
CHIEF OPERATING OFFICER/MANAGING DIR (17) KANIKA BAHL	40 00				х			314,466	0	12,750	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours	more pers	than on is	one bot	not box h ar	checl k, unle n office rustee	ess er	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W- 2/1099- MISC)		(F Estim amount comper from	ated of other isation the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)			organi: and re organiz	lated
(18) NICHOLAS BURNETT	40 00				х			301,221		0		12,750
PRINCIPAL/MANAGING DIRECTOR	10.00											
(19) ROBERT M HECHT	40 00				х			301,642		0		12,750
PRINCIPAL/MANAGING DIRECTOR (20) WILLIAM M MAKINEN	40 00											
PRINCIPAL/MANAGING DIRECTOR					Х			270,190		0		16,474
(21) MAME ANNAN-BROWN CHIEF COMMUNICATIONS OFFICER	40 00					х		138,195		0		4,146
(22) AMANDA FOLSOM	40 00							147.001				0.500
PROGRAM OFFICER						Х		147,891		0		9,699
(23) COURTNEY TOLMIE	40 00					×		155,922		0		8,972
PROGRAM OFFICER (24) CHRISHAN THURAISINGHAM	40.00									_		
	40 00					x		134,220		0		3,305
SENIOR PROGRAM DIRECTOR												
	1									$\dashv$		
	+									$\dashv$		
										$\perp$		
1b Sub-Total			•	•		<u> </u>						
c Total from continuation sheets to Par d Total (add lines 1b and 1c)				•				2,538,496		0		115,920
Total number of individuals (including \$100,000 of reportable compensation	out not limited to	those	liste		oove	·   e) who	rec			<u> </u>		113,320
3 Did the organization list any <b>former</b> off on line 1a? <i>If "Yes," complete Schedule</i>									d employee	3	Yes	No No
4 For any individual listed on line 1a, is to organization and related organizations									om the			
ındıvıdual			•	٠	•	•	•			4	Yes	
5 Did any person listed on line 1a receiv services rendered to the organization?								_	ndıvıdual for	5		No
Section B. Indonesidant Contract												
Section B. Independent Contract  1 Complete this table for your five higher		ındana	nden	ıt co	ntra	ctors	that	t received more th	an \$100 000	of		

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A)	(B)	(C)
Name and business address	Description of services	Compensation
ATEN DESIGN 3507 RINGSBY COURT UNIT 111 DENVER CO 80216	WEBSITE MAINTENANCE	201,247
COMMSCONSULT LTD 4 BAR TERRACE PENRYN CORNWALLGREAT BRITAINUKTR10 9TA	THINK TANK ASSISTANCE	130,197
PAUL ISENMAN 4816 DRUMMOND AVENUE CHEVY CHASE MD 20815	PROJECT MANAGEMENT	113,900
NONWOVENS INNOVATION & RESEARCH INSTITUT CENTER FOR TECHNICAL TEXTILESLEEDSUKLS2 9JT	PROJECT ALGORITHMS	113,573
CATALYST MANAGEMENT SERVICES PVT LTD NO 19 1ST MAIN 1ST CROSS ASHWATHNBANGALOREIN	DATA COLLECTION AND ANALYSIS	109,401

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►8

(D) Revenue

excluded from tax under sections 512-514

14,210

(B) Related or exempt

function

revenue

3,884,609

3,884,609

(C) Unrelated business

revenue

Part V	7111	Statement o		snor	nse or note to any lin	e in this Part VIII
		CHECK II SCHOOL	are o contains a re	<u>3 por</u>	ise of note to any in	(A) Total revenue
	1a	Federated cam	paigns	1a		
nts nts	Ь	Membership du		1b		
Grants mounts						
S, C	c	Fundraising eve		1c		
Contributions, Gifts, Grants and Other Similar Amounts	d	Related organiz		1d		
ons, Sim	е	Government grants	s (contributions)	1e	1,411,652	
itio er S	f	All other contribution similar amounts no	ons, gifts, grants, and ot included above	1f	6,338,847	
ributi Other	g		ons included in lines			
Cont and	h	1a-1f \$ <b>Total.</b> Add lines	s 1 a - 1 f	_		7,750,499
<u>اء</u>	<u> </u>	Total: Add line.				.,,
alle	2a	CONTRACTS			Business Code 900099	3,884,609
Program Serwce Revenue	b			•	900099	3,004,009
ě G	c			•		
3F M C	d			-		
ऑ ⊊	e	-		•		
grag	f	All other progra	am service revenue			
Š	g	Total. Add lines	s 2a-2f	_		3,884,609
	3		ome (including div	den		
		and other simil	aramounts)		•	14,210
	4   5		tment of tax-exempt t	ond	proceeds	
	3	Royalties	(ı) Real	•	(II) Personal	
	6a	Gross rents	(i) iteal		(ii) i cissiidi	
	ь	Less rental				
	c	expenses Rental income				
	d	or (loss)  Net rental inco	L me or (loss)			
			(ı) Securities		(II) O ther	
	7a	Gross amount from sales of				
		assets other than inventory				
	ь	Less cost or other basis and				
		sales expenses				
	C	Gain or (loss)				
	d 8a	Net gain or (los Gross income f		· .	· · · · <b>&gt;</b>	
Other Revenue		events (not inc \$	luding  s reported on line 1	c) <b>a</b>		
‡	ь	Less direct ex	penses	b		
0			(loss) from fundrais		events 🛌	
	9a	Gross income f See Part IV, lin	rom gaming activit ie 19	ies <b>a</b>		
	b c	Less direct ex Net income or (	penses (loss) from gaming	<b>b</b> activ	vities	
	10a	Gross sales of returns and allo	• •	а		
	Ь	Less cost of g		b	antory b	
	<u> </u>	Miscellaneous	(loss) from sales of s Revenue	1110	Business Code	
	11a	SUBLEASE INC			900099	14,460
	ь	FOREIGN CUR		•	900099	14,028
	С	OTHER INCOM	1E	•	900099	4,536
	d	All other reven	ue	•		
	e	Total. Add lines	s 11a-11d			33,024
	12	Total revenue.	See Instructions		🛌	11,682,342
						11,082,342

Form	990 (2013)				Page <b>10</b>
Par	t IX Statement of Functional Expenses				
Secti	on $501(c)(3)$ and $501(c)(4)$ organizations must complete all columns Al	l other organızat	ions must comp	lete column (A )	
	Check if Schedule O contains a response or note to any line in this	Part IX			<u></u>
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	423,086	423,086		
2	Grants and other assistance to individuals in the				

1,850,578

2,019,007

4,070,772

152,026

361,940

283,729

15,871

90,384

3,320,085

274,111

189,283

619,493

223,100

73,877

61,917

40,635

17,780

6,413

15,342,775

0

1,248,688

1,850,578

1,834,848

3,932,599

30

5,075

10,014

2,015

2,896,411

121,268

85,241

94,373

1,183,927

213,374

29,802

13,729

2,797

2,122,304

14,821,874

403

184,159

59,656

152,026

361,910

278,654

5,217

88,369

398,284

152,327

101,578

525,115

32,087

7,713

44,075

61,917

26,906

14,983

4,624

-2,152,967

346,633

78,517

640

25,390

516

5

2,464

32,674

2,013

1,386

30,663

174,268

United States See Part IV, line 22

States See Part IV, lines 15 and 16

Benefits paid to or for members

key employees .

10

11

12 13

14

15

16

**17** 

18

19

20

21

22

23

24

25

26

Other salaries and wages

Fees for services (non-employees)

Management . . . . . . .

Legal . . . . . . . . . .

Office expenses . . . . . .

state, or local public officials . . . . .

Conferences, conventions, and meetings . . . .

Depreciation, depletion, and amortization . . . .

Total functional expenses. Add lines 1 through 24e

reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check

here ► [ if following SOP 98-2 (ASC 958-720)

Joint costs. Complete this line only if the organization

Other expenses Itemize expenses not covered above (List

miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)

Payments of travel or entertainment expenses for any federal,

Information technology . .

Occupancy . . . . . .

Royalties . .

a MISCELLANEOUS

e All other expenses

MEMBERSHIP & DUES

**BOOKS & SUBSCRIPTIONS** 

d OVERHEAD ALLOCATION

Grants and other assistance to governments, organizations, and individuals outside the United

Compensation of current officers, directors, trustees, and

Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . .

Pension plan accruals and contributions (include section 401(k)

Part X Balance Sheet

Par	t X	Balance Sheet Check if Schedule O contains a response or note to any line in this Part X			
		,	(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing	230,440	1	729,542
	2	Savings and temporary cash investments	8,058,867	2	6,521,181
	3	Pledges and grants receivable, net	4,706,361	3	2,019,602
	4	Accounts receivable, net	1,079,745	4	932,346
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			
				5	
<u>&amp;</u>	6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and contributing employers and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		_	
S	_			6	
Assets	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use	100 711	8	10.010
	9 10a	Prepaid expenses and deferred charges	138,711	9	13,319
		Part VI of Schedule D 589,376			100.007
	b	Less accumulated depreciation	221,717		169,067
	11	Investments—publicly traded securities		11	
	12	Investments—other securities See Part IV, line 11		12	
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets	400,000	14	400,000
	15	Other assets See Part IV, line 11	163,360	15	163,360
	16	Total assets. Add lines 1 through 15 (must equal line 34)	14,599,201	16	10,548,417
	17	Accounts payable and accrued expenses	637,297	17	1,214,601
	18	Grants payable	248,688 1,262,981	18 19	102,790 494,399
	19	Deferred revenue	1,202,981		494,399
	20	Tax-exempt bond liabilities		20	
es S	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
Liabilitie	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
ह		persons Complete Part II of Schedule L		22	
-	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule	231,743	25	231,377
	26	D	2,380,709	26	2,043,167
	20	Organizations that follow SFAS 117 (ASC 958), check here ▶ 🄽 and complete	2,000,700	20	2,040,107
ည်		lines 27 through 29, and lines 33 and 34.			
<u>8</u>	27	Unrestricted net assets	735,636	27	1,220,432
ă	28	Temporarily restricted net assets	11,482,856	28	7,284,818
Fund Balance	29	Permanently restricted net assets		29	
<u> </u>		Organizations that do not follow SFAS 117 (ASC 958), check here ► and			
ō	30	complete lines 30 through 34.  Capital stock or trust principal, or current funds		30	
ets	31	Paid-in or capital surplus, or land, building or equipment fund		31	
Assets	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	12,218,492	33	8,505,250
Net	34	Total liabilities and net assets/fund balances	14,599,201	34	10,548,417
	1 5-7	i otal habilities and het assets/land palantes i i i i i i i i	14,055,201	34	10,040,417

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				F
1	Total revenue (must equal Part VIII, column (A), line 12)	1		11,6	582,342
2	Total expenses (must equal Part IX, column (A), line 25)	2		153	342,775
3	Revenue less expenses Subtract line 2 from line 1			13,5	342,773
_		3		-3,6	60,433
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		12,2	218,492
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities				
_		6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)				
		9			-52,809
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		8,5	505,250
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				<u>. ୮</u>
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed or	1		
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	▼ Separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	t of th	of the <b>2c</b> Yes		
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	า			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	e	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		3b	Yes	

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OMB No 1545-0047

### SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

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3

10 11

h

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1)nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization **Employer identification number** RESULTS FOR DEVELOPMENT INSTITUTE INC

20-8530747 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II ) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type I **b** Type II **c** Type III - Functionally integrated **d** Type III - Non-functionally integrated By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type II, or Type III supporting organization,

check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (III) below, the governing body of the supported organization? 11g(i)

(ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Provide the following information about the supported organization(s)

(v) Did you notify (vii) A mount of (i) Name of (ii) EIN (iii) Type of (iv) Is the (vi) Is the supported organization organization in the organization organization in monetary organization (described on col (i) listed in in col (i) of your col (i) organized support lines 1 - 9 above your governing support? in the US? or IRC section document? (see instructions)) Yes No Yes No Yes No Total

No

Yes

Schedule A (Form 990 or 990-EZ) 2013 Page 2 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2009 **(b)** 2010 (c) 2011 (d) 2012 (e) 2013 (f) Total in) 🟲 1 Gifts, grants, contributions, and membership fees received (Do not 7,763,903 8,618,983 9,523,811 5,251,105 7,750,499 38,908,301 include any "unusual grants ") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge 7,763,903 8,618,983 9,523,811 5,251,105 7,750,499 38,908,301 Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly 26,784,955 supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column Public support. Subtract line 5 12,123,346 from line 4 Section B. Total Support Calendar year (or fiscal year (a) 2009 **(b)** 2010 (c) 2011 (d) 2012 **(e)** 2013 (f) Total beginning in) 🟲 9,523,811 7,763,903 8,618,983 5,251,105 7,750,499 38,908,301 Amounts from line 4 Gross income from interest, dividends, payments received on 110,693 50,401 17,938 41,976 28,670 securities loans, rents, royalties 249,678 and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of 2,167 4,776 7,418 12,026 4,536 30,923 capital assets (Explain in Part IV) Total support (Add lines 7 11 39,188,902 through 10) Gross receipts from related activities, etc (see instructions) 12 12 12,035,665 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and  $\operatorname{stop}$  here  $\ldots\ldots\ldots\ldots\ldots$ Section C. Computation of Public Support Percentage 14 Public support percentage for 2013 (line 6, column (f) divided by line 11, column (f)) 14 30 940 % Public support percentage for 2012 Schedule A, Part II, line 14 15 15 26 700 % 16a 33 1/3% support test—2013. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2012. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test - 2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported ►V organization b 10%-facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here.

Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

supported organization

instructions

Schedule A (Form 990 or 990-EZ) 2013 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support

Cale	ndar year (or fiscal year beginning in) 🟲	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
2	include any "unusual grants ") Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt						
	purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or						
4	business under section 513 Tax revenues levied for the						
•	organization's benefit and either						
	paid to or expended on its						
_	behalf The value of services or facilities						<u> </u>
5	furnished by a governmental unit to						
	the organization without charge						
6	<b>Total.</b> Add lines 1 through 5						
7a	A mounts included on lines 1, 2,						
	and 3 received from disqualified persons						
ь	Amounts included on lines 2 and 3						
	received from other than						
	disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support (Subtract line 7c						
	from line 6 ) ction B. Total Support						
	ndar year (or fiscal year beginning	( ) 2000	(1) 2010	( ) 2011	(1) 2012	( ) 2012	(C) T
				(A) 2011 I	(d) 2012	(e) 2013	(f) Total
	in) ►	(a) 2009	<b>(b)</b> 2010	(c) 2011	(4) 2012	(-,	(-,
9	in) ► A mounts from line 6	(a) 2009	( <b>B)</b> 2010	(6) 2011	(4) 2012	(5, 2222	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	in) ► A mounts from line 6 Gross income from interest,	(a) 2009	<b>(B)</b> 2010	(6) 2011	(4) 2012	(0, 2000	(7,7,5,5,1)
9	in) ► A mounts from line 6	(a) 2009	<b>(b)</b> 2010	(6) 2011	(4) 2012	(5,232	
9	in)  A mounts from line 6 Gross income from interest, dividends, payments received on	(a) 2009	<b>(b)</b> 2010	(6) 2011	(4) 2322		
9 10a	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2012		
9 10a	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a b	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2012		
9 10a b	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2012		
9 10a b	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a b c 11	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	(a) 2009	( <b>b)</b> 2010	(6) 2011	(4) 2322		
9 10a b	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include	(a) 2009	( <b>b)</b> 2010	(6) 2011			
9 10a b c 11	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of	(a) 2009	( <b>b)</b> 2010	(c) 2011			
9 10a b c 11	In) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	(a) 2009	( <b>b)</b> 2010	(6) 2011			
9 10a b c 11	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c,	(a) 2009	( <b>b)</b> 2010	(c) 2011			
9 10a b c 11	In) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
9 10a b c 11 12	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here	or the organizati	on's first, second				
9 10a b c 11 12 13 14	in) A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is f check this box and stop here	or the organizati	on's first, second	, thırd, fourth, or		a 501(c)(3) orga	nization,
9 10a b c 11 12 13 14 Se 15	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage for 2013	or the organizati ic Support Pe (line 8, column (	on's first, second ercentage f) divided by line	, thırd, fourth, or		a 501(c)(3) orga	nization,
9 10a b c 11 12 13 14 Se 15 16	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here  ction C. Computation of Publ Public support percentage from 201	or the organization of the	on's first, second ercentage f) divided by line art III, line 15	, third, fourth, or		a 501(c)(3) orga	nization,
9 10a b c 11 12 13 14 Se 15 16 Se	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage from 201 ction D. Computation of Inve	or the organization of the	on's first, second ercentage f) divided by line art III, line 15 me Percenta	, third, fourth, or 13, column (f))	fifth tax year as a	a 501(c)(3) orga 15 16	nization,
9 10a b c 11 12 13 14 Se 15 16 Se 17	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage from 201 ction D. Computation of Inve	or the organization  ic Support Performance (line 8, column ( 2 Schedule A, Paragraphic Performance)  colors (line 10c, colors)	on's first, second ercentage f) divided by line art III, line 15 me Percentagolumn (f) divided	, third, fourth, or  13, column (f))  ge by line 13, colum	fifth tax year as a	15 16	nization,
9 10a b c 11 12 13 14 Se 15 16 Se 17 18	A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support. (Add lines 9, 10c, 11, and 12 ) First five years. If the Form 990 is f check this box and stop here ction C. Computation of Publ Public support percentage from 201 ction D. Computation of Inve	or the organization of the organization of the organization of the state of the sta	on's first, second ercentage f) divided by line art III, line 15 me Percentago olumn (f) divided A, Part III, line 1	, third, fourth, or  13, column (f)) <b>ge</b> by line 13, column	fifth tax year as a	15 16	nization,

33 1/3% support tests—2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions SCHEDULE A, PART II, LINE 10,

EXPLANATION OF OTHER

INCOME

Schedule A (Form 990 or 990-EZ) 2013 Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or Part IV 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions)

**Facts And Circumstances Test** I BACKGROUNDRESULTS FOR DEVELOPMENT INSTITUTE, INC (R4D) IS A NONPROFIT ORGANIZATION INCORPORATED IN WASHINGTON, D.C. IN 2007 R4D'S MISSION IS DEDICATED TO REDUCING POVERTY AND IMPROVING HUMAN WELFARE IN DEVELOPING COUNTRIES R4D'S MISSION IS TO ENCOURAGE HIGH IMPACT INVESTMENTS IN POOR PEOPLE BY SEEDING NEW THINKING, IMPLEMENTATION METHODS, AND SIMPLE MEASURES OF RESULTS TO SUPPORT INNOVATIVE FINANCING ARRANGEMENTS FOR SUBSIDIES THAT OVERCOME MARKET, GOVERNMENT AND INSTITUTIONAL FAILURES, IMPROVING ACCOUNTABILITY OF GOVERNMENTS AND PRIVATE PROVIDERS FOR RESULTS, AND IMPROVING INSTITUTIONAL ARRANGEMENTS THAT HELP HOUSEHOLDS MANAGE THE FINANCIAL RISKS OF POOR HEALTH AND THE COSTS OF INVESTING IN THEIR CHILDREN II ANALYSISR4D QUALIFIES AS A "PUBLICLY SUPPORTED" ORGANIZATION DESCRIBED UNDER SECTION 170(B)(1)(A)(VI) AND THEREFORE AS AN ORGANIZATION DESCRIBED IN SECTION 509(A)(1) BECAUSE IT SATISFIES THE "FACTS AND CIRCUMSTANCES TEST' SET FORTH IN SECTION 1 170A-9(E)(3) OF THE TREASURY REGULATIONS A THRESHOLD REQUIREMENTSR4D IS ELIGIBLE FOR A DETERMINATION OF PUBLIC SUPPORT UNDER THE FACTS AND CIRCUMSTANCES TEST BECAUSE IT MEETS THE TWO THRESHOLD REQUIREMENTS FOR CONSIDERATION FIRST, THE PORTION OF R4D'S SUPPORT THAT QUALIFIES AS ELIGIBLE PUBLIC SUPPORT IS APPROXIMATELY 30 94%, WHICH EXCEEDS THE 10% THRESHOLD REQUIRED UNDER TREASURY REGULATION SECTION 1 170A-9(E)(3)(I) SECOND, R4D'S OPERATIONS ENSURE THAT IT WILL CONTINUE TO ATTRACT NEW AND ADDITIONAL PUBLIC SUPPORT, AS REQUIRED BY TREASURY REGULATION SECTION 1 170A-9(E)(3)(II) R4D HAS CONTINUED TO MAKE SIGNIFICANT STRIDES IN THE AREA OF BEING DIVERSIFIED IN THEIR FUNDING, THEREBY SATISFYING THE OTHER THRESHOLD REQUIREMENT FOR QUALIFYING AS PUBLICLY SUPPORTED UNDER THE FACTS AND CIRCUMSTANCES TEST B OTHER RELEVANT FACTORSIN DETERMINING WHETHER R4D MEETS THE "FACTS AND CIRCUMSTANCES TEST," THE TREASURY REGULATIONS ALSO PROVIDE A LIST OF FACTORS THAT SERVE AS INDICIA OF WHETHER AN ORGANIZATION QUALIFIES AS "PUBLICLY SUPPORTED" THE HIGHER THE PERCENTAGE OF SUPPORT ABOVE THE 10% REQUIREMENT, THE LOWER THE ORGANIZATION'S BURDEN IN ESTABLISHING IT'S PUBLICLY SUPPORTED NATURE WITH OTHER FACTORS THESE ADDITIONAL FACTORS, DISCUSSED BELOW, PROVIDE FURTHER EVIDENCE THAT R4D SATISFIES THE FACTS AND CIRCUMSTANCES TEST BECAUSE R4D'S PERCENTAGE OF SUPPORT IS 30 94%, R4D HAS A LESSER BURDEN IN PROVING ITS PUBLICLY SUPPORTED NATURE THROUGH THESE FACTORS C SOURCES OF SUPPORTR4D RECEIVES ITS PUBLIC SUPPORT FROM A WIDE VARIETY OF CONTRIBUTORS AND DOES NOT DEPEND ON A SINGLE FAMILY FOR CONTRIBUTIONS, TWO FACTS THAT PROVIDE FURTHER SUPPORT FOR R4D'S QUALIFICATION AS A "PUBLICLY SUPPORTED" ENTITY THESE DONORS INCLUDE PRIVATE FOUNDATIONS, FOREIGN GOVERNMENTS, AND USAID R4D PLANS TO CONTINUE REACHING OUT TO NEW DONORS IN THE COMING YEARS D REPRESENTATIVE GOVERNING BODY THE REPRESENTATIVE NATURE OF AN ORGANIZATION'S GOVERNING BODY IS ALSO A FACTOR IN DETERMINING WHETHER IT QUALIFIES UNDER THE "FACTS AND CIRCUMSTANCES TEST" IN CONSIDERING WHETHER A BOARD IS REPRESENTATIVE, SUCH FACTORS AS THE MEMBERS' EXPERTISE IN THE RELEVANT FIELD, THEIR HISTORY OF LEADERSHIP IN THE COMMUNITY AND THEIR TRADITION OF PUBLIC SERVICE ARE RELEVANT R4D'S TEAM IS A UNIQUE BLEND OF THOSE WITH DECADES OF EXPERIENCE IN SENIOR POSITIONS IN INTERNATIONAL INSTITUTIONS, THINK TANKS, NON-PROFIT ORGANIZATIONS AND THE PRIVATE SECTOR, AND THOSE THAT BRING NEW SKILL SETS AND NEW EXPERIENCES TO GLOBAL DEVELOPMENT OUR TEAM HAVE DIVERSE BACKGROUNDS IN POLICY DEVELOPMENT AND IMPLEMENTATION IN PUBLIC AND PRIVATE SECTORS, WHO APPLY PRACTICAL, GROUNDED APPROACHES TO ACHIEVE LARGE SCALE IMPACT DAVID DE FERRANTI PRESIDENT (AND FOUNDER) WITH OVER 30 YEARS OF EXPERIENCE IN LEADERSHIP AND SENIOR MANAGEMENT POSITIONS IN THE PUBLIC AND PRIVATE SECTOR, CHIEFLY IN THE FIELDS OF INTERNATIONAL DEVELOPMENT AND, EARLIER, U.S. PUBLIC POLICY. HE WAS PREVIOUSLY THE WORLD BANK'S REGIONAL VICE PRESIDENT FOR LATIN AMERICA AND THE CARIBBEAN FROM 1999 TO 2005 FROM 1994 TO 1999, HE OVERSAW THE BANK'S RESEARCH AND FINANCIAL SUPPORT TO COUNTRIES WORLDWIDE IN THE AREAS OF HEALTH, EDUCATION, NUTRITION, AND OTHER SOCIAL SERVICES KY AMOAKO (BOARD OF DIRECTORS) MR AMOAKO IS PRESIDENT AND FOUNDER OF THE AFRICAN CENTER FOR ECONOMIC TRANSFORMATION (ACET), A POLICY RESEARCH AND ADVISORY INSTITUTION BASED IN GHANA FOCUSED ON WORKING WITH AFRICAN GOVERNMENTS TO DELIVER LONG-TERM ECONOMIC GROWTH HE PREVIOUSLY SERVED AS UNDER SECRETARY GENERAL OF THE UN AND EXECUTIVE SECRETARY OF THE ECONOMIC COMMISSION FOR AFRICA (ECA) FROM 1995-2005 ANA-MARIA ARRIAGADA (BOARD OF DIRECTORS) MS ARRIAGADA IS AN INDEPENDENT INTERNATIONAL DEVELOPMENT CONSULTANT SPECIALIZING IN SOCIAL POLICY, STRATEGY DEVELOPMENT, ORGANIZATION MANAGEMENT, AND LEARNING SHE IS CURRENTLY WORKING WITH SENIOR EXECUTIVES IN A RANGE OF NON-PROFIT ORGANIZATIONS TO DEVELOP EFFECTIVE BUSINESS STRATEGIES TO PROMOTE INNOVATION AND ELEVATE THE PERFORMANCE OF ORGANIZATIONS, PROJECTS, AND TEAMS CARLA ANDERSON HILLS (BOARD OF DIRECTORS) MRS HILLS SERVED AS UNITED STATES TRADE REPRESENTATIVE FROM 1989 TO 1993 AS A MEMBER OF PRESIDENT BUSH'S CABINET, MRS HILLS WAS THE PRESIDENT'S PRINCIPAL ADVISOR ON INTERNATIONAL TRADE POLICY SHE WAS ALSO THE NATION'S CHIEF TRADE NEGOTIATOR, REPRESENTING AMERICAN INTERESTS IN MULTILATERAL AND BILATERAL TRADE NEGOTIATIONS THROUGHOUT THE WORLD SHE LED THE U.S. NEGOTIATIONS IN THE URUGUAY ROUND OF MULTILATERAL TRADE TALKS, CONCLUDED THE NORTH AMERICAN FREE TRADE AGREEMENT, AND ENTERED INTO A LARGE NUMBER OF TRADE AND INVESTMENT AGREEMENTS WITH COUNTRIES ALL AROUND THE WORLD FOLA LAOYE (BOARD OF DIRECTORS) MRS LAOYE HAS OVER 19 YEARS OF EXPERIENCE IN THE INTERNATIONAL BUSINESS SECTOR SHE IS THE CHIEF EXECUTIVE OFFICER OF HYGEIA NIGERIA LIMITED, PROMOTERS OF HYGEIA HMO, THE LEADING HEALTH MAINTENANCE ORGANIZATION IN NIGERIA AND THE LAGOON HOSPITALS GROUP HENRY SCHIRMER (BOARD OF DIRECTORS) MR SCHIRMER IS SENIOR VICE PRESIDENT AND CHIEF FINANCIAL OFFICER OF UNILEVER NORTH AMERICA IN HIS 20 YEAR CAREER, SCHIRMER HAS GAINED INTERNATIONAL MANAGEMENT AND LEADERSHIP EXPERIENCE IN THE FAST MOVING CONSUMER GOODS INDUSTRY AND INDUSTRIAL SECTOR UNDER PUBLIC AND PRIVATE EQUITY OWNERSHIP JANO CABRERA (BOARD OF DIRECTORS) MR CABRERA IS THE WORLDWIDE EXECUTIVE VICE PRESIDENT FOR LEADING GLOBAL PUBLIC RELATIONS AND COMMUNICATIONS FIRM BURSON-MARSTELLER PRIOR TO JOINING BURSON-MARSTELLER, MR CABRERA OWNED AND OPERATED CARTHAGE GROUP COMMUNICATIONS, A STRATEGIC COMMUNICATIONS AND ISSUE ADVOCACY FIRM THERE, HE ADVISED THE BILL AND MELINDA GATES FOUNDATION ON THEIR GLOBAL DEVELOPMENT PROGRAM, MICROFINANCE PORTFOLIO AND AGRICULTURAL DEVELOPMENT PORTFOLIO HE ALSO HELPED NOBEL PRIZE WINNER MUHAMMAD YUNUS AND THE GRAMEEN BANK DRAW ATTENTION TO THEIR GROUNDBREAKING WORK ON MICROFINANCE. IN ADDITION TO PHILANTHROPIC ORGANIZATIONS, MR CABRERA HAS ALSO WORKED FOR HIGH-PROFILE DOMESTIC POLITICAL CLIENTS AND ON FOREIGN ACCOUNTS IN LEBANON, JORDAN AND YEMEN ROBERTO DANINO (BOARD OF DIRECTORS) MR DANINO WAS PRIME MINISTER OF PERU IN 2001 AND 2002 DURING HIS TERM IN OFFICE, HE LED THE NEGOTIATION OF THE "ACUERDO NACIONAL" (NATIONAL AGREEMENT) WHICH BROUGHT THE LEADING POLITICAL PARTIES, CIVIL SOCIETY ORGANIZATIONS, AND THE GOVERNMENT TO AGREE ON A SET OF LONG-TERM POLICIES HE ALSO LAUNCHED AN AMBITIOUS PROGRAM FOR POVERTY ALLEVIATION AND PROMOTION OF ECONOMIC GROWTH, AND ESTABLISHED A NATIONAL COMPETITIVENESS PROGRAM EARLIER, AS AMBASSADOR TO THE UNITED STATES (2002-2003), HE WAS RESPONSIBLE INTER ALIA FOR CONCLUDING THE NEGOTIATION OF THE ANDEAN TRADE PREFERENCES AND DRUG ERADICATION ACT (ATPDEA) PREVIOUSLY HE WAS SENIOR VICE PRESIDENT AND GENERAL COUNSEL OF THE WORLD BANK. HE WAS ALSO THE FOUNDING GENERAL COUNSEL OF THE INTER-AMERICAN INVESTMENT CORPORATION (IIC), THE PRIVATE SECTOR AFFILIATE OF THE INTER-AMERICAN DEVELOPMENT BANK Return Reference Explanation

OF EVIDENCE AND INFORMATION FOR POLICY, WHO'S FIRST-EVER UNIT EXPLICITLY CHARGED WITH DEVELOPING A SCIENTIFIC FOUNDATION FOR HEALTH POLICY TO ACHIEVE BETTER OUTCOMES MOST RECENTLY, HE SERVED AS A SENIOR FELLOW IN THE GLOBAL HEALTH PROGRAM OF THE BILL & MELINDA GATES FOUNDATION AND AS PRESIDENT OF THE CARSO HEALTH INSTITUTE IN MEXICO CITY HE IS CHAIR OF THE BOARD OF THE INSTITUTE FOR HEALTH METRICS AND EVALUATION AT THE UNIVERSITY OF

2012 AMOUNT \$ 12,026 2013 AMOUNT \$ 4,536

OTHER INCOME - 2009 AMOUNT \$ 2,167 2010 AMOUNT \$ 4,776 2011 AMOUNT \$ 7,418

JULIO FRENK (BOARD OF DIRECTORS) SINCE JANUARY 2009, DR FRENK IS THE DEAN OF THE FACULTY AT THE HARVARD SCHOOL OF PUBLIC HEALTH AND T & G ANGELOPOULOS

APPOINTMENT WITH THE HARVARD KENNEDY SCHOOL OF GOVERNMENT DR FRENK IS AN EMINENT AUTHORITY ON GLOBAL HEALTH WHO SERVED AS THE MINISTER OF HEALTH OF MEXICO FROM 2000 TO 2006 HE PURSUED AN AMBITIOUS AGENDA TO REFORM THE NATION'S HEALTH SYSTEM, WITH AN EMPHASIS ON REDRESSING SOCIAL INEQUALITY HE

COMPREHENSIVE NATIONAL HEALTH INSURANCE, KNOWN AS SEGURO POPULAR, WHICH EXPANDED ACCESS TO HEALTH CARE FOR TENS OF MILLIONS OF PREVIOUSLY UNINSURED

WASHINGTON MARK W HINKLEY (CHAIR, BOARD OF DIRECTORS) MR HINKLEY SERVED AS EXECUTIVE VICE PRESIDENT OF ODYSSEYRE UNTIL HIS RETIREMENT IN 2007 PREVIOUSLY HE HAD MAJOR RESPONSIBILITIES WITH TRANSAMERICA (LATER TIG), SKANDIA AMERICA, TRENWICK AMERICA, AND GENERALRE, INCLUDING SENIOR MANAGEMENT ROLES IN CORPORATE MARKETING, COMMUNICATIONS, AND BUSINESS DEVELOPMENT, AND SPECIALIZING IN REINSURANCE PRODUCTS HE WAS DIRECTOR OF TREATY OPERATIONS FOR SKANDIA AMERICA AND DIRECTOR AND CO-FOUNDER OF TRENWICK GROUP, LIMITED HE CURRENTLY SERVES AS PRESIDENT OF THE BOARD OF MUSIC FOR PEOPLE, A NON-PROFIT MUSICAL TRAINING ORGANIZATION HE IS ALSO A MEMBER OF THE ADVISORY BOARD OF OUTWARD BOUND HE HAS ALSO BEEN CHAIRMAN OF THE FINANCE COMMITTEE, CLEARPOOL, INC (URBAN CHARTER SCHOOLS AND CAMP), AND PRESIDENT OF THE ANGUS ROBINSON JR MEMORIAL FOUNDATION (SCHOLARSHIPS) OZGUR KARAOSMANOGLU (BOARD OF DIRECTORS) MR KARAOSMANOGLU HAS MORE THAN 25 YEARS OF EXPERIENCE

IN THE SECURITIES INDUSTRY, 20 OF WHICH HAVE BEEN WITH RAYMOND JAMES & ASSOCIATES PRIOR TO JOINING THE FIRM, HE WAS AN INVESTMENT EXECUTIVE WITH LEGG MASON AND ALSO WORKED WITH DEAN WITTER AS AN ACCOUNT EXECUTIVE AND OPERATIONS MANAGER IN 2006, MR KARAOSMANOGLU WAS NAMED "BROKER OF THE YEAR" BY REGISTERED REPMAGAZINE HE IS A FORMER CHAIRMAN OF THE TULANE ASSOCIATES BOARD, THE ALUMNI FUNDRAISING BOARD OF THE UNIVERSITY AND

LAFOURCADE IS NOW AN INTERNATIONAL CONSULTANT WORKING ON ECONOMIC DEVELOPMENT ISSUES, ON A VARIETY OF ASSIGNMENTS FOR INTERNATIONAL

ORGANIZATIONS HE IS ALSO CURRENTLY CHAIRMAN OF THE BOARD OF I&P

INSTITUTIONS (WORLD BANK, UNDP, UNEP, IFAD) AND OTHER DEVELOPMENT RELATED

CURRENTLY SERVES ON THE TULANE BUSINESS SCHOOL COUNCIL HE IS INVOLVED WITH OTHER NONPROFITS INCLUDING HASNA, INC , WHERE HE IS A BOARD MEMBER, AND IS THE FINANCIAL ADVISOR FOR THE MARGARET MCNAMARA MEMORIAL FUND, WHICH IS PART OF THE WORLD BANK FAMILY NETWORK OLIVIER LAFOURCADE (BOARD OF DIRECTORS) MR LAFOURCADE SPENT 30 YEARS WITH THE WORLD BANK (1973-2002) WHERE HE HELD A NUMBER OF SENIOR MANAGERIAL POSITIONS IN OPERATIONS IN LATIN AMERICA, AFRICA AND SOUTH ASIA HIS LAST POSITION AT THE BANK WAS DIRECTOR FOR COLOMBIA, MEXICO AND VENEZUELA AFTER RELOCATING TO PARIS, FRANCE AT THE END OF 2002, MR

MEXICANS DR FRENK WAS THE FOUNDING DIRECTOR-GENERAL OF THE NATIONAL INSTITUTE OF PUBLIC HEALTH IN MEXICO, ONE OF THE LEADING INSTITUTIONS OF HEALTH EDUCATION AND RESEARCH IN THE DEVELOPING WORLD IN 1998, DR FRENK JOINED THE WORLD HEALTH ORGANIZATION (WHO) AS EXECUTIVE DIRECTOR IN CHARGE

PROFESSOR OF PUBLIC HEALTH AND INTERNATIONAL DEVELOPMENT, A JOINT

IS PERHAPS BEST KNOWN FOR HIS WORK IN INTRODUCING A PROGRAM OF

DEVELOPMENT, A PRIVATE SOCIAL CAPITAL FIRM INVOLVED IN THE FINANCING AND TECHNICAL SUPPORT OF SMALL AND MEDIUM SIZE ENTERPRISES IN AFRICA (PART OF THE INVESTISSEURS ET PARTENAIRES GROUP) HE LECTURES PERIODICALLY ON DEVELOPMENT ISSUES IN A NUMBER OF EUROPEAN ACADEMIC INSTITUTIONS, AND COLLABORATES WITH SELECTED PUBLIC, NON-GOVERNMENTAL AND PRIVATE INSTITUTIONS INVOLVED IN DEVELOPMENT MATTERS DZINGAI MUTUMBUKE (BOARD OF DIRECTORS) MR MUTUMBUKA CURRENTLY SERVES AS CHAIR OF THE ASSOCIATION FOR THE DEVELOPMENT OF EDUCATION IN AFRICA (ADEA), WHICH BRINGS TOGETHER ALL AFRICAN EDUCATION MINISTERS AND DONORS SUPPORTING EDUCATION IN AFRICA PREVIOUSLY, MR FORM 990. SCHEDULE A. PART II. MUTUMBUKA HELD VARIOUS SENIOR MANAGEMENT POSITIONS IN THE EDUCATION LINE 17A SECTOR AT THE WORLD BANK FROM 1990-2007 PRIOR TO JOINING THE WORLD BANK, HE HELD MAJOR POLITICAL APPOINTMENTS IN ZIMBABWE, INCLUDING SUPERVISING THE IMPLEMENTATION OF POLICIES IN SIX MINISTRIES (EDUCATION, HEALTH, SOCIAL WELFARE, HOUSING, YOUTH AND SPORT, AND COMMUNITY DEVELOPMENT AND WOMEN'S AFFAIRS) HE SERVED AS MINISTER OF EDUCATION AND CULTURE FROM 1980 TO 1988 AND AS MINISTER OF HIGHER EDUCATION FROM 1988 TO 1989 HE HAS SERVED AS THE CHAIRMAN OF THE ZIMBABWE NATIONAL COMMISSION OF UNESCO SINCE ZIMBABWE JOINED UNESCO IN 1980 BEFORE ZIMBABWE'S INDEPENDENCE, MR MUTUMBUKA SERVED AS SECRETARY FOR EDUCATION AND CULTURE IN THE ZIMBABWE AFRICAN NATIONAL UNION PATRIOTIC FRONT (ZANU (PF)) FROM 1975 TO 1980 AND IN THAT CAPACITY WAS RESPONSIBLE FOR THE EDUCATION OF ALL ZIMBABWEANS IN REFUGEE CAMPS IN MOZAMBIQUE NGOZI OKONJO-IWEALA (BOARD OF DIRECTORS) NGOZI OKONJO-IWEALA IS NIGERIA'S MINISTER OF FINANCE AND COORDINATING MINISTER OF THE ECONOMY HER DISTINGUISHED CAREER INCLUDES MORE THAN TWENTY YEARS AS A DEVELOPMENT ECONOMIST AT THE WORLD BANK GROUP FROM 1978 TO 2003, INCLUDING FOUR YEARS AS MANAGING DIRECTOR IN 2003, SHE BECAME NIGERIA'S FIRST FEMALE FINANCE MINISTER AND IN 2006, ITS FIRST FEMALE FOREIGN MINISTER NGOZI SERVES AS A BOARD MEMBER OF THE ROCKEFELLER FOUNDATION, AFRICAN DEVELOPMENT BANK, THE WORLD BANK, AND THE INTERNATIONAL MONETARY AND FINANCE COMMITTEE SHE IS ALSO A MEMBER OR CHAIR OF NUMEROUS BOARDS AND ADVISORY GROUPS IN THE PUBLIC, PRIVATE AND NON-GOVERNMENTAL SECTORS, INCLUDING THE GLOBAL PARTNERSHIP FOR EFFECTIVE DEVELOPMENT COOPERATION, THE CLINTON GLOBAL INITIATIVE, THE NELSON MANDELA INSTITUTION, THE AFRICAN INSTITUTES OF SCIENCE AND TECHNOLOGY, FRIENDS OF THE GLOBAL FUND AFRICA, AND ONE JORGE QUIROGA (BOARD OF DIRECTORS) MR QUIROGA WAS PRESIDENT OF BOLIVIA 2001-2002, VICE-PRESIDENT AND PRESIDENT OF CONGRESS 1997-2001, MINISTER OF FINANCE 1992, VICE-MINISTER OF PUBLIC INVESTMENT AND COOPERATION 1990-92, AND HELD SEVERAL INTERNATIONAL CONSULTING ASSIGNMENTS IN THE PRIVATE SECTOR HE HAS WORKED AS A SYSTEMS ENGINEER WITH IBM IN TEXAS (1981-88), VICE-PRESIDENT OF BANCO MERCANTIL IN LA PAZ (1993-97), AND OTHERS CURRENTLY, HE IS THE PRESIDENT OF FUNDEMOS, A BOLIVIAN PUBLIC POLICY THINK TANK MR QUIROGA LEADS THE CONGRESSIONAL OPPOSITION IN HIS COUNTRY, SERVES ON SEVERAL INTERNATIONAL BOARDS AND ORGANIZATIONS AND PUBLISHES ANALYSES ON LATIN AMERICAN ECONOMIC AND POLITICAL ISSUES SANGITA REDDY (BOARD OF DIRECTORS) FOR OVER 20 YEARS, MS SANGITA REDDY HAS BEEN A PIONEER IN MULTIPLE SEGMENTS OF THE HEALTHCARE SECTOR MS REDDY IS EXECUTIVE DIRECTOR, OPERATIONS, APOLLO HOSPITALS GROUP, THE LARGEST HOSPITAL NETWORK IN ASIA WITH OVER 9000 BEDS ACROSS 44 LOCATIONS, AND OVER 18 MILLION PATIENTS FROM 55 COUNTRIES IN ADDITION, MS REDDY IS MANAGING DIRECTOR OF APOLLO HOSPITALS, HYDERABAD, ASIA'S FIRST HEALTH CITY TO INTRODUCE A MULTIDIMENSIONAL, HOLISTIC HEALTHCARE SYSTEM THAT IS SEEN AS A REVOLUTIONARY MODEL IN HEALTHCARE DELIVERY MS REDDY IS ALSO MANAGING DIRECTOR OF APOLLO HEALTH STREET UNDER HER STEWARDSHIP, APOLLO HAS BECOME A LEADING OFFSHORE SERVICES FIRM, PROVIDING CONSULTANCY TO SOME OF THE LARGEST US PAYERS AND PROVIDERS AS FOUNDING PRESIDENT OF APOLLO PHILANTHROPY, MS REDDY HAS ALSO CHAMPIONED A SERIES OF CHARITABLE INITIATIVES SAVE A CHILD'S HEART (SACH) TO HELP CHILDREN FROM ECONOMICALLY-UNDERPRIVILEGED SECTIONS OF SOCIETY MS REDDY ALSO LED THE LARGEST THIRD PARTY ADMINISTRATOR IN THE INDIAN MARKET THAT SERVICES OVER 7 MILLION MEMBERS THROUGH ITS NETWORK OF 27,000 HOSPITALS MS REDDY IS A MEMBER OF THE ROCKEFELLER WORKING GROUP AND WORKS WITH THE PRIVATE HEALTHCARE DEVELOPMENT COUNCIL MS REDDY IS ALSO DIRECTOR OF AHIL, PCR INVESTMENTS LIMITED, APOLLO JOZEF RITZEN (BOARD OF DIRECTORS) MR RITZEN IS FORMER PRESIDENT OF MAASTRICHT UNIVERSITY, WHERE HE ADVANCED THE INTERNATIONAL POSITION OF THE UNIVERSITY (ATTRACTING NOW 50% OF ITS STUDENTS FROM ABROAD) AND THE EDUCATION QUALITY (THROUGH PROBLEM BASED LEARNING) PRIOR TO MAASTRICHT UNIVERSITY, MR RITZEN HELD A NUMBER OF POSITIONS BETWEEN 1998-2003 AT THE WORLD BANK INCLUDING, VICE PRESIDENT OF THE WORLD BANK'S DEVELOPMENT ECONOMICS DEPARTMENT, AND VICE PRESIDENT OF THE BANK'S HUMAN DEVELOPMENT NETWORK, WHICH ADVISES THE INSTITUTION AND ITS CLIENT COUNTRIES ON INNOVATIVE APPROACHES TO IMPROVING HEALTH, EDUCATION AND SOCIAL PROTECTION E PUBLIC PARTICIPATION IN PROGRAMS UNDER SECTION 1 170A-9(E)(3)(VI)(C)(1) OF THE TREASURY REGULATIONS, ONE FACTOR INDICATING THAT AN ORGANIZATION QUALIFIES AS "PUBLICLY SUPPORTED" UNDER THE FACTS AND CIRCUMSTANCES TEST IS THAT "MEMBERS OF THE PUBLIC HAVING SPECIALIZED KNOWLEDGE OR EXPERTISE, PUBLIC

OFFICIALS, OR CIVIC OR COMMUNITY LEADERS" PARTICIPATE IN, OR SPONSOR, THE ORGANIZATION'S PROGRAMS AS DISCUSSED ABOVE, ALL OF R4D'S OFFICERS AND KEY EMPLOYEES ARE EXPERTS AND LEADERS IN THE ENVIRONMENTAL FIELD F PROGRAM EFFORTS WE BELIEVE THE FOLLOWING PROGRAMS REFLECT R4D'S IMPACT ON LARGE POPULATIONS IN LOWAND MIDDLE INCOME COUNTRIES MARKET DYNAMICS MULTIPLE MICRONUTRIENT POWDERS PROJECT THE CHALLENGE - EACH YEAR, MALNUTRITION KILLS MORE THAN 2 5 MILLION CHILDREN UNDER FIVE YEARS OLD WORLDWIDE AND IMPAIRS HUNDREDS OF THOUSANDS MORE IN PARTICULAR, MICRONUTRIENT DEFICIENCIES OF VITAMINS AND MINERALS SUCH AS IRON, IODINE, AND VITAMIN A ARE AMONG THE LEADING CAUSES OF MENTAL AND PHYSICAL IMPAIRMENTS IN CHILDREN SIMPLE AND HIGHLY EFFECTIVE PRODUCTS, KNOWN AS MICRONUTRIENT POWDERS (MNPS), ARE AVAILABLE FOR JUST PENNIES A DAY TO ADDRESS THESE DEFICIENCIES DESPITE THEIR LOW COST, MILLIONS OF CHILDREN IN NEED STILL DO NOT HAVE ACCESS TO THE PRODUCT OUR WORK - RESULTS FOR DEVELOPMENT (R4D) AND MICRONUTRIENT INITIATIVE (MI), THE LEADING NONPROFIT WORKING EXCLUSIVELY TO ELIMINATE VITAMIN AND MINERAL DEFICIENCIES IN THE WORLD'S MOST VULNERABLE POPULATIONS, ARE UNDERTAKING THE FIRST OF A TWO-PHASE MICRONUTRIENT POWDERS PROJECT COMMISSIONED BY THE BILL & MELINDA GATES FOUNDATION AND FOCUSED ON DEVELOPING AND SCALING THE MNP MARKET THIS WORK WILL OCCUR OVER A 12 MONTH PERIOD BEGINNING IN JUNE 2012 THIS WORK WILL DIRECTLY IMPACT MILLIONS OF CHILDREN WHO NEED AND USE THESE POWDERS IN THE DEVELOPING WORLD INCREASING THE IMPACT OF INVESTMENT IN CHILDREN THE CHALLENGE - THE CHILDREN'S INVESTMENT FUND FOUNDATION (CIFF), A PHILANTHROPIC ORGANIZATION THAT AIMS TO "IMPROVE THE LIVES OF CHILDREN LIVING IN POVERTY IN DEVELOPING COUNTRIES BY ACHIEVING LARGE-SCALE, SUSTAINABLE IMPACT" PRIDES ITSELF ON HIGH-IMPACT INVESTING IT SEEKS TO ACHIEVE A HIGH RETURN ON ITS INVESTMENT IN THE FORM OF LARGE SCALE, TRANSFORMATIVE IMPACTS IN THE LIVES OF CHILDREN IN ORDER TO ACHIEVE ITS AIM, CIFF WISHES TO HARNESS A GROWING BODY OF KNOWLEDGE AROUND COSTING, COST-EFFECTIVENESS AND FINANCING AND APPLY IT TO ITS CORE INVESTMENTS OUR WORK - CIFF ASKED RESULTS FOR DEVELOPMENT INSTITUTE TO DEVELOP FRAMEWORKS FOR COSTING, COST-EFFECTIVENESS ANALYSIS, AND FINANCIAL SUSTAINABILITY THAT THE FOUNDATION CAN USE CONSISTENTLY ACROSS FIVE CIFF PRIORITY AREAS NEONATAL MORTALITY, EARLY CHILDHOOD EDUCATION, SEVERE AND ACUTE MALNUTRITION, PREVENTION OF MOTHER-TO-CHILD TRANSMISSION OF HIV AND DE-WORMING THROUGH THE IDENTIFICATION OF RELEVANT COSTS, COST EFFECTIVENESS AND FINANCING METHODS, DATA SOURCES AND BENCHMARKS, THESE FRAMEWORKS WILL INFORM BOTH THE TYPES OF INVESTMENTS THAT CIFF MAKES IN EACH OF THESE DOMAINS AS WELL AS THE WAY IN WHICH IT EVALUATES ITS INVESTMENTS THE SUCCESSFUL APPLICATION OF THESE FRAMEWORKS WILL FACILITATE THE ACHIEVEMENT OF HIGH-PERFORMING, SUSTAINABLE PROGRAMS THAT OPERATE AT SCALE BUILDING BRIDGES FOR BETTER SPENDING IN SOUTHEAST ASIA THE CHALLENGE - NO GOVERNMENT ACTIVITY HAS A MORE SIGNIFICANT IMPACT ON CITIZENS' ABILITY TO ATTAIN HEALTH, EDUCATION AND OTHER INTRINSIC HUMAN RIGHTS THAN THE FORMULATION AND IMPLEMENTATION OF THE PUBLIC BUDGET HOWEVER, GOVERNMENT SPENDING CAN FAIL TO IMPROVE THE LIVES OF THE WORLD'S POOREST PEOPLE IF FUNDS ARE NOT ALLOCATED OR SPENT EFFICIENTLY AND EQUITABLY WHILE SOME COUNTRIES HAVE BEEN ABLE TO IMPROVE SPENDING AND SERVICE DELIVERY THROUGH A VIBRANT CIVIL SOCIETY THAT FORM 990, SCHEDULE A, PART II, HAS MADE MAJOR STRIDES IN MONITORING GOVERNMENT ACTIONS AND HOLDING THEM ACCOUNTABLE, THE EXPERTISE OF THESE CIVIL SOCIETY ORGANIZATIONS HAS BEEN SLOW TO CROSS BORDERS, AND MANY COUNTRIES ARE LAGGING BEHIND IN SOCIAL ACCOUNTABILITY WORK OUR WORK - THE USAID FUNDED BUILDING BRIDGES FOR BETTER SPENDING IN SOUTHEAST ASIA PROJECT IMPROVES GOVERNANCE AND ACCESS TO BASIC HUMAN RIGHTS IN SOUTHEAST ASIA BY MAKING PUBLIC SPENDING AND SERVICE DELIVERY MORE EFFECTIVE JOINTLY LED BY RESULTS FOR DEVELOPMENT INSTITUTE (R4D) AND THE BANDUNG INSTITUTE OF GOVERNANCE STUDIES (BIGS), THE THREE-YEAR (2011-2014) BUILDING BRIDGES PROJECT DEVELOPS SOUTHEAST ASIAN CIVIL SOCIETY ORGANIZATIONS (CSOS) CAPACITY TO MONITOR AND IMPROVE PUBLIC SPENDING AND SERVICE DELIVERY, ENHANCES COLLABORATIONS BETWEEN CSOS AND POLICYMAKERS FOR BETTER POLICY DECISIONS, AND CATALYZES CONCRETE IMPROVEMENTS IN HEALTH AND EDUCATION SPENDING AND OUTCOMES CENTER FOR EDUCATION INNOVATIONS THE CHALLENGE - ACCESS TO EDUCATION IN DEVELOPING COUNTRIES HAS IMPROVED DRASTICALLY OVER THE PAST DECADE MORE RECENTLY, DEVELOPMENT GOALS HAVE SHIFTED TO FOCUS ALSO ON THE QUALITY OF EDUCATION IN PURSUIT OF BOTH ACCESS AND QUALITY, THOUSANDS OF INNOVATIVE EDUCATION PROGRAMS HAVE EMERGED AIMING TO SERVE THE POOR THERE ARE HOWEVER, SIGNIFICANT GAPS IN OUR UNDERSTANDING OF THE BENEFITS OF SUCH PROGRAMS THIS GAP IS DUE IN PART TO THE LACK OF SYSTEMATIC AND EASY-TO-ACCESS INFORMATION ABOUT PROGRAMS AROUND THE WORLD-BOTH BIG AND SMALL PRACTICAL LESSONS ABOUT SUCCESSFUL AND UNSUCCESSFUL EXPERIENCES ARE EVEN HARDER TO FIND, AND AS A RESULT WE ARE LEFT WITH A WORLD FULL OF INNOVATIVE MODELS, BUT WITHOUT AN UNDERSTANDING OF HOW THEY ARE DISTRIBUTED, WHETHER THEY WORK, AND HOW THOSE THAT DO CAN BE IMPROVED, REPLICATED, AND SCALED UP TO SERVE MORE OF THE WORLD'S POOR OUR WORK - RESULTS FOR DEVELOPMENT INSTITUTE (R4D), WITH FUNDING FROM THE UK GOVERNMENT, LAUNCHED THE CENTER FOR EDUCATION INNOVATIONS (CEI) TO IDENTIFY, ANALYZE, AND CONNECT INNOVATIVE EDUCATION PROGRAMS IN DEVELOPING COUNTRIES CEI PURSUES THIS GOAL USING TWO MUTUALLY-REINFORCING MECHANISMS A PUBLIC WEBSITE AT WWW EDUCATIONINNOVATIONS ORG AND A NETWORK OF PARTNERS THAT DRIVE OFFLINE IN-COUNTRY ACTIVITIES TO THIS END, CEI EMPLOYS A THREE PRONGED APPROACH 1) IDENTIFY CEI PROVIDES COMPREHENSIVE, UP-TO-DATE, AND SEARCHABLE INFORMATION ABOUT HUNDREDS OF INNOVATIVE PROGRAMS IN ITS PROGRAMS DATABASE 2) ANALYZE CEI NOT ONLY COMPILES EXISTING EVIDENCE IN ITS RESEARCH & EVIDENCE LIBRARY, BUT USES THE PROGRAMS DATABASE AS A STARTING POINT TO LEARN WHAT WORKS AND WHY 3) CONNECT CEI CONNECTS PEOPLE IMPLEMENTING, FUNDING, REGULATING AND STUDYING INNOVATIVE PROGRAMS TO TRANSLATE GOOD PRACTICES AND ENABLE IMPROVEMENT, REPLICATION, AND SCALE-UP THE CEI TEAM AT R4D IDENTIFIES AND CONNECTS PROGRAMS IN REGIONS NOT COVERED BY HUBS THROUGH DIRECT ENGAGEMENT WITH PROGRAM IMPLEMENTERS CEI IS MODELED AFTER THE CENTER FOR HEALTH MARKET INNOVATIONS (CHMI) A COMPANION R4D INITIATIVE THAT IS NOW THE WORLD'S LARGEST FREELY ACCESSIBLE INFORMATION

> RESOURCE OF INNOVATIONS IN THE NON-STATE HEALTH SECTOR III CONCLUSION IN SUMMARY, R4D HAS THE CHARACTERISTICS OF A "PUBLICLY SUPPORTED" ORGANIZATION, BASED ON THE FACTS AND CIRCUMSTANCES TEST DESCRIBED IN SECTION 1 170A-9(E)(3) OF THE TREASURY REGULATIONS SPECIFICALLY, A SMALL NUMBER OF DONORS DO NOT CONTROL R4D, RATHER R4D IS A GROWING INSTITUTION THAT BEARS MANY OF THE INDICIA OF A "PUBLICLY SUPPORTED" ORGANIZATION, INCLUDING PUBLIC SUPPORT FROM

A WIDE CROSS-SECTION OF DONORS, WITH A REPRESENTATIVE GOVERNING BODY

PUBLIC AS WELL AS OTHER ORGANIZATIONS ACCORDINGLY, R4D QUALIFIES AS A "PUBLICLY SUPPORTED" ORGANIZATION DESCRIBED IN SECTION 170(B)(1)(A)(VI)

MOREOVER, R4D IS CONTINUING TO SEEK NEW SOURCES OF SUPPORT FROM THE GENERAL

Schedule A (Form 990 or 990-EZ) 2013

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493212004224

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Int

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions. ► Information about Schedule D (Form 990)

Open to Public

emal Revenue Service	and its instructions is at <u>www.irs.gov/rorm</u>	<u>1990</u> .		Inspecti	on
Name of the organization RESULTS FOR DEVELOPMENT INSTITUTE INC		Emp	oloyer ident if icat	ion number	
			8530747		
	i <b>ing Donor Advised Funds or Other Si</b> es" to Form 990, Part IV, line 6.	imilar Funds	or Accounts.	Complete	e if the
0.50	(a) Donor advised fun	nds	(b) Funds and o	ther accour	nts
Total number at end of year					
Aggregate contributions to (during ye	ear)				
Aggregate grants from (during year)					
Aggregate value at end of year					
	s and donor advisors in writing that the assets h , subject to the organization's exclusive legal c		ısed	┌ Yes	┌ No
	ees, donors, and donor advisors in writing that gi d not for the benefit of the donor or donor adviso efit?			┌ Yes	┌ No
	ts. Complete if the organization answered	d "Yes" to Fori	m 990, Part IV	. line 7.	•
Preservation of land for public us Protection of natural habitat Preservation of open space		ation of an histor	rically important d historic struct m of a conservati	ure	
easement on the last day of the tax y	/ear		<b>-</b>		
T. b. Laurenbarr (6. com a morbor a mor		<u> </u>	Held at the	End of the \	<u>Year</u>
Total number of conservation easem		2a			
Total acreage restricted by conserva		2b			
	on a certified historic structure included in (a)	2c			
historic structure listed in the Nation	•	2d			
the tax year -	modified, transferred, released, extinguished, or	r terminated by t	ne organization d	luring	
Number of states where property sub	oject to conservation easement is located 🛌				
Does the organization have a written enforcement of the conservation eas	policy regarding the periodic monitoring, inspec ements it holds?	ction, handling o	f violations, and	☐ Yes	┌ No
Staff and volunteer hours devoted to	monitoring, inspecting, and enforcing conservations	tion easements	during the year		
A mount of expenses incurred in mon  ▶ \$	itoring, inspecting, and enforcing conservation $\epsilon$	easements durin	g the year		
Does each conservation easement reand section 170(h)(4)(B)(II)?	eported on line 2(d) above satisfy the requireme	ents of section 1	70(h)(4)(B)(ı)	┌ Yes	┌ No
	ization reports conservation easements in its re ible, the text of the footnote to the organization's iservation easements				
	ing Collections of Art, Historical Trea on answered "Yes" to Form 990, Part IV,		her Similar A	\ssets.	
works of art, historical treasures, or	tted under SFAS 116 (ASC 958), not to report i other similar assets held for public exhibition, e ct of the footnote to its financial statements that	ducation, or res	earch in furtherar		с
If the organization elected, as permit	tted under SFAS 116 (ASC 958), to report in its other similar assets held for public exhibition, e	s revenue staten	nent and balance		с
(i) Revenues included in Form 990, I	Part VIII, line 1		<b>►</b> \$		
(ii) Assets included in Form 990, Pa	rt X				
If the organization received or held w	works of art, historical treasures, or other similal orted under SFAS 116 (ASC 958) relating to the				
Revenues included in Form 990, Part	t VIII, line 1		<b>-</b> \$		
Assets included in Form 990, Part X			<b>-</b> \$		
7,55cc5 included in Form 550, Falt A			F 4		

2611	Organizations Maintaining Co	liections of Art	, HIS	tori	<u>cai i</u>	reasu	res, or O	tnei	r Similar As	sets (c	ontinuea)
3	Using the organization's acquisition, accessi collection items (check all that apply)	on, and other recor	ds, ch	heck —			_		significant use	of its	
а	Public exhibition		d	ı	Loar	n or exch	hange progr	ams			
b	Scholarly research		e	Γ	Othe	er					
c	Preservation for future generations										
4	Provide a description of the organization's co Part XIII	llections and expla	ıın hov	w the	y furth	ner the o	rganızatıon	's ex	empt purpose	n	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t	o be maintained as	part	of the	orgar	nization':	s collection	?		☐ Yes	┌ No
Par	Escrow and Custodial Arrange Part IV, line 9, or reported an am						n answered	Y" b	es" to Form <sup>9</sup>	990,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interme	ediary	ford	ontrib	outions o	or other ass	ets n	ot	┌ Yes	□ No
b	If "Yes," explain the arrangement in Part XII $$	I and complete the	follov	wing	able		_				
									An	nount	
C	Beginning balance							1c			
d	Additions during the year						<u> </u>	1d			
e	Distributions during the year						-	1e			
f	Ending balance						L	1f			
2a	Did the organization include an amount on Fo	rm 990, Part X, lin	e 21?	•						│ Yes	∏ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	expl	anatı	on has	s been p	rovided in P	art >	KIII		
Pai	tt V Endowment Funds. Complete							_			
4.	Danimum of warmhalana	(a)Current year	(b	<b>)</b> Prior	year	<b>b (c)</b> Tv	wo years back	<b>(d)</b> ⊺	Three years back	(e)Four y	ears back
1a	Beginning of year balance										
b	Contributions					_		-			
С	Net investment earnings, gains, and losses										
d	Grants or scholarships										
e	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the curr	ent year end balan	ce (lır	ne 1g	, colur	mn (a)) h	neld as				
а	Board designated or quasi-endowment ►										
b	Permanent endowment ►										
С	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c show	uld equal 100%									
За	Are there endowment funds not in the posses	sion of the organiz	atıon	that	are he	ld and a	dministered	for	the		
	organization by								<u> </u>	Yes	No
	(i) unrelated organizations							•	3a(		
ь	(ii) related organizations								3a(		<del>                                     </del>
4	Describe in Part XIII the intended uses of th	<u>=</u>						•		<u> </u>	
	t VI Land, Buildings, and Equipme					n answ	vered 'Yes	' to	Form 990, Pa	rt IV, I	ine
	11a. See Form 990, Part X, line 1								·		
	Description of property					or other estment)	(b)Cost or o		(c) Accumulated depreciation	d (d) E	Book value
<b>1</b> a	_and										
b i	Buildings										
c 1	_easehold improvements						34	,601	34,6	01	0
	Equipment						+	,275	103,2	98	95,977
d E	Equipment	· · · · · ·					199	,275 ,500	103,2 282,4		95,977 73,090

See Form 990, Part X, line 12.	npiete ir the organization	answered Yes' to Form 990, Part IV, line IIb.
(a) Description of security or category (including name of security)	(b)Book value	(c) Method of valuation Cost or end-of-year market value
(1)Financial derivatives		Cost of eliu-of-year market value
(2)Closely-held equity interests		
Other		
	<u>* </u>	
Part VIII Investments—Program Related. Co See Form 990, Part X, line 13.	mplete if the organizatio	on answered 'Yes' to Form 990, Part IV, line 110
(a) Description of investment	(b) Book value	(c) Method of valuation
		Cost or end-of-year market value
Comment of the control of the contro	<u> </u>	
Part IX Other Assets. Complete if the organization (a) Descri		0, Part IV, line 11d See Form 990, Part X, line 15 (b) Book value
	,	
		<u> </u>
Total. (Column (b) must equal Form 990, Part X, col.(B) line 1:	5.)	
Part X Other Liabilities. Complete if the orga		to Form 990, Part IV, line 11e or 11f. See
Form 990, Part X, line 25.  (a) Description of liability	(b) Book value	
<u> </u>	(B) DOOK Value	
Federal income taxes DEFERRED RENT	231,377	
DEFENNED NEWT	231,3//	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )	231,377	

Par		<b>ue per Audited Financial Sta</b> 'Yes' to Form 990, Part IV, line :		its With Re	venue <sub> </sub>	per Re	<b>turn</b> Complete if
1	Total revenue, gains, and other supp	<u> </u>			•	1	11,629,533
2	A mounts included on line 1 but not o	n Form 990, Part VIII, line 12					
а	Net unrealized gains on investments		2a				
b	Donated services and use of facilitie	s	2b			1	
c	Recoveries of prior year grants .		2c			1	
d	Other (Describe in Part XIII )		2d		-52,809		
e	Add lines <b>2a</b> through <b>2d</b>					2e	-52,809
3	Subtract line <b>2e</b> from line <b>1</b>					3	11,682,342
4	Amounts included on Form 990, Part	VIII, line 12, but not on line <b>1</b>					
а	Investment expenses not included o	n Form 990, Part VIII, line 7b .	4a				
b	Other (Describe in Part XIII )		4b				
C	Add lines <b>4a</b> and <b>4b</b>					4c	0
5	Total revenue Add lines 3 and 4c. (T	his must equal Form 990, Part I, line	12)			5	11,682,342
Part		ses per Audited Financial Standard Stan		nts With E	xpense	s per l	Return. Complete
1	Total expenses and losses per audito					1	15,342,775
2	A mounts included on line 1 but not o						
a	Donated services and use of facilitie		2a				
ь	Prior year adjustments		2b			1	
c	Other losses		2c			1	
d	Other (Describe in Part XIII )		2d			1	
e	Add lines <b>2a</b> through <b>2d</b>					2e	0
3	Subtract line <b>2e</b> from line <b>1</b>					3	15,342,775
4	Amounts included on Form 990, Part	IX, line 25, but not on line 1:					
а	Investment expenses not included o	n Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIII )		4b			1	
C	Add lines <b>4a</b> and <b>4b</b>					4c	0
5	Total expenses Add lines 3 and 4c. (	This must equal Form 990, Part I, lir	ne 18 )			5	15,342,775
Par	XIII Supplemental Informa	tion					
Part	ide the descriptions required for Part I V, line 4, Part X, line 2, Part XI, lines mation						any additional
	Return Reference	Explanation					
PART	INCC DEC REQ	CCORDANCE WITH ACCOUNTING OME TAXES, R4D HAS EVALUATED EMBER 31, 2013, AND DETERMINE JIRE RECOGNITION IN THE FINAN TS TAX-EXEMPT STATUS	UNCEF D THAT	RTAIN TAX P THERE WER	OSITION E NO MA	IS FOR TTERS	THE YEAR ENDED THAT WOULD
	XI, LINE 2D - OTHER LOSS	S ON RETURN OF GRANT FUNDS -5	2,809		_		

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493212004224

SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

## **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

	e of the organization JLTS FOR DEVELOPMENT INST:	ITUTE INC			Employer iden	tification number
					20-8530747	
Pa	rt I General Information "Yes" to Form 990, Pai			<b>ne United States.</b> Co	omplete if the organiz	zation answered
1	<b>For grantmakers.</b> Does the o other assistance, the grantee to award the grants or assista	es' eligibility fo	r the grants o	r assistance, and the s	selection criteria used	
2	For grantmakers. Describe in assistance outside the United		ganızatıon's p	rocedures for monitorii	ng the use of its gran	ts and other
3	Activites per Region (The follow	ung Part I, line 3	B table can be d	uplicated if additional spa	ice is needed )	
	<b>(a)</b> Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	
	EAST ASIA AND THE PACIFIC - AUSTRALIA, BRUNEI, BURMA, CAMBODIA,	0	0	GRANTMAKING		674,017
	SUB-SAHARAN AFRICA - ANGOLA, BENIN, BOTSWANA, BURKINA, FASO,	0	0	GRANTMAKING		810,565
	SOUTH ASIA	0	0	GRANTMAKING		365,994
3a	Sub-total	0	0			1,850,576
	Total from continuation sheets to Part I	0	0			0

c Totals (add lines 3a and 3b)

1,850,576

art II	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 99
	Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
	See Add'l Data								

2	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized a	s
	tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	<b>(b)</b> Region	(c) Number of recipients	( <b>d)</b> A mount of cash grant	(e) Manner of cash disbursement	( <b>f)</b> A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
				'	,		
		†	1		,		
		+	1		<del>                                     </del>		
	+	+	1	<u> </u>	+		
	+	+		<u> </u>	<del>                                     </del>		
	+	+			+		+
	+	+		-	+		+
	+	+		· - '	<del>                                     </del>		+
			<u> </u>		<del> </del>	<del> </del>	+
			1		<u> </u>	+	
			<del> </del>		<u> </u>	<del> </del>	
			4				
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		+ +	1		<u> </u>		
		+	1	<del>                                     </del>	+		
							dula E (Farma 000) 201

# Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Γ	Yes	V	No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Г	Yes	V	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)	Г	Yes	<u>ح</u> ا	No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Г	Yes	V	. No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Г	Yes	দ	. No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).	Г	Yes	V	. No

Schedule F (Form 990) 2013

Part V Supplemental Information

method; amounts of invest (accounting method); and I	puired by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting ments vs. expenditures per region); Part II, line 1 (accounting method); Part III Part III, column (c) (estimated number of recipients), as applicable. Also complete ditional information (see instructions).						
ReturnReference	Explanation						
	GRANT RECIPIENTS HAVE DELIVERABLES BASED ON AGREEMENTS WITH R4D ON THE SCOPE OF THE WORK						

Schedule F (Form 990) 2013

### **Additional Data**

Software ID: Software Version:

**EIN:** 20-8530747

Name: RESULTS FOR DEVELOPMENT INSTITUTE INC

### Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	58,222	WIRE			
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	37,530	WIRE			
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	32,387	WIRE			
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	63,724	WIRE			

Form 990 Schedu	ale F Part II	Grants or Entit	ties Outside The Uni	ited States				, , , , , , , , , , , , , , , , , , ,
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	190,997	WIRE			
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	10,000	WIRE			
		EAST ASIA AND THE PACIFIC	BUILDING BRIDGES FOR BETTER SPENDING IN SE ASIA	88,308	WIRE			
		EAST ASIA AND THE PACIFIC	PERFORMANCE MANAGEMENT AMONG CHMI PROGRAMS	192,849	WIRE			

Form 990 Scheav	Me F Part II	- Grants or Entitie	ies outside i ne uni	itea States				· · · · · · · · · · · · · · · · · · ·
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
		SOUTH ASIA	CEI COUNTRY HUB	96,472	WIRE			
			CHMI ADVOCACY & ACTION	70,000	WIRE			
			CHMI EFFECTIVE INTERVENTIONS	67,523	WIRE			
			CHMI REGIONAL INNOVATION BROKER	88,000	WIRE			

, Form 990 Sched <i>u</i>	ile F Part II	- Grants or Entiti	ies Outside The Uni	ited States		_		
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
		SOUTH ASIA	CHMI REGIONAL INNOVATION BROKER	44,000	WIRE			
		SUB-SAHARAN AFRICA	CHMI REGIONAL INNOVATION BROKER	88,000	WIRE			
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	9,316	WIRE			
		SUB-SAHARAN AFRICA	CEI COUNTRY HUB	124,318	WIRE			

, Form 990 Schedu	ile F Part II	- Grants or Entity	ies Outside The Uni	ited States				
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	CEI COUNTRY HUB	119,922	WIRE			
		SUB-SAHARAN AFRICA	CHMI REGIONAL INNOVATION BROKER	88,000	WIRE			
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	10,000	WIRE			
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	9,902	WIRE			

Form 990 Schedu	le F Part II	- Grants or Entitiv	es Outside The Uni	ited States				· .
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	10,000	WIRE			
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	9,493	WIRE			
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	9,125	WIRE			
		SUB-SAHARAN AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	35,000	WIRE			

, Form 990 Schedu	le F Part II	- Grants or Entitic	es Outside The Uni	ited States		_		
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
			TRANSPARENCY & ACCOUNTABILITY PROJECT	48,887	WIRE			
			TRANSPARENCY & ACCOUNTABILITY PROJECT	67,083	WIRE			
			TRANSPARENCY & ACCOUNTABILITY PROJECT	106,634	WIRE			
		AFRICA	TRANSPARENCY & ACCOUNTABILITY PROJECT	9,981	WIRE			

Form 990 Scheav	He F Part II	- Grants or Entitie	es Outside The Uni	ited States	_	_		, , , , , , , , , , , , , , , , , , ,
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
			TRANSPARENCY & ACCOUNTABILITY PROJECT	20,009	WIRE			
			TRANSPARENCY & ACCOUNTABILITY PROJECT	34,896	WIRE			
		AFRICA	TRANSPERENCY & ACCOUNTABILITY PROJECT	10,000	WIRE			

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Schedule I (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

RESULTS FOR DEVELOPMENT INSTITUTE INC

# Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493212004224

2013

Open to Public Inspection

Employer identification number

20-8530747

<ol> <li>Does the organization mai the selection criteria used</li> <li>Describe in Part IV the or</li> </ol>	I to award the grants	orassistance?					▼ Yes 「
		Governments and recipient that receive					d "Yes" to
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) THE REGENTS OF UNIVERSITY OF CA SAN FRANCISCO 3333 CALIFORNIA STREET SUITE 315 SAN FRANCISCO, CA 94118	94-6036493	501(C)(3)	333,297				CHMI SOCIAL FRANCHISING
(2) TRUSTEES OF BOSTON UNIVERSITY 270 BAY STATE ROAD 501 BOSTON,MA 02215	04-2103547	501(C)(3)	20,575			•	CHMI DRUG QUALITY STUDY INDIA RETAIL PHARMACY MARKET
(3) ACCESS HEALTH INTERNATIONAL INC 3053 P STREET NW WASHINGTON, DC 20007	26-3709070	501(C)(3)	55,000				ESTABLISHING & MANAGING THE JOINT LEARNING FUND

Enter total number of other organizations listed in the line 1 table . . . . . .

(a)Type of grant or assistance

(b) Number of

(f)Description of non-cash assistance

Π	Grants and Other Assistance to Individuals in the United States	. Complete	ıf the organization	answered	"Yes" to Forn	n 990,	Part IV,	line 22.
	Part III can be duplicated if additional space is needed.							

(d)A mount of

(c)A mount of

(e)Method of valuation

(a) Type of grant of assistance		recipients	cash grant	non-cash assistance	(book, FMV, appraisal, other)	(1) Description of non-easin assistance
Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.						
Return Reference	Explanation					
PART I, LINE 2	GRANT RECIPIENTS HAVE DELIVERABLES BASED ON AGREEMENTS WITH R4D ON THE SCOPE OF THE WORK					

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DLN: 93493212004224

OMB No 1545-0047

#### Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization **Employer identification number** RESULTS FOR DEVELOPMENT INSTITUTE INC 20-8530747

Pai	t I Questions Regarding Compensation	1				
					Yes	No
1a	Check the appropriate box(es) if the organization provided part VII, Section A, line 1a Complete Part III					
	First-class or charter travel	Г	Housing allowance or residence for personal use			
	Travel for companions	Γ	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Γ	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the orgenuous control of the expenses de			1b		
2	Did the organization require substantiation prior to redirectors, trustees, officers, including the CEO/Exec			2		
				_		
3	Indicate which, if any, of the following the filing organ organization's CEO/Executive Director Check all th used by a related organization to establish compens	at apply	y Do not check any boxes for methods			
	Compensation committee	Γ	Written employment contract			
	✓ Independent compensation consultant	굣	Compensation survey or study			
	Form 990 of other organizations	<u>~</u>	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, For a related organization	art VII	, Section A , line 1a with respect to the filing organization $% \left( 1\right) =\left( 1\right) \left( 1\right$			
а	Receive a severance payment or change-of-control i	oaymen	t?	4a		No
b	Participate in, or receive payment from, a supplement	ital non	qualified retirement plan?	4b		Νo
C	Participate in, or receive payment from, an equity-ba	ised coi	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pro	ovide th	e applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only mus	st comp	olete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, compensation contingent on the revenues of					
а	The organization?			5a		No
b	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in Form 990, Part VII, Section A, compensation contingent on the net earnings of	line 1a	, did the organization pay or accrue any			
а	The organization?			6a		No
b	Any related organization?			6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," d			7	Yes	
8	Were any amounts reported in Form 990, Part VII, p	aid or a	ccured pursuant to a contract that was			
	subject to the initial contract exception described in	Regula	tions section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III			8		Νo
9	If "Yes" to line 8, did the organization also follow the section 53 $4958-6(c)$ ?	rebutta	able presumption procedure described in Regulations	9		

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		<b>(B)</b> Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990
(1)DAVID DE FERRANTI PRESIDENT/CEO	(i) (ii)	315,000 0	10,000 0	5,581 0	12,750 0	0	343,331 0	0
(2)SHIRLENE ARCHER CHIEF ADMINISTRATIVE OFFICER	(i) (ii)	139,999 0	4,200 0	22		2,488 0	153,795 0	0
(3)GINA M LAGOMARSINO CHIEF OPERATING OFFICER/MANAGING DIR	(i) (ii)	290,000 0	8,700 0	1,247 0	12,750	0	312,697 0	0
(4)KANIKA BAHL PRINCIPAL/MANAGING DIRECTOR	(i) (ii)	304,808 0	8,700 0	958 0	12,750 0	0	327,216 0	0
(5)NICHOLAS BURNETT PRINCIPAL/MANAGING DIRECTOR	(i) (ii)	290,000 0	8,700 0	2,521 0	12,750	0	313,971 0	0
(6)ROBERT M HECHT PRINCIPAL/MANAGING DIRECTOR	(i) (ii)	290,000 0	8,700 0	2,942 0	12,750 0	0	314,392 0	0
(7)WILLIAM M MAKINEN PRINCIPAL/MANAGING DIRECTOR	(i) (ii)	261,552 0	8,110 0	528 0	12,750	3,724 0	286,664 0	0
(8)AMANDA FOLSOM PROGRAM OFFICER	(i) (ii)	139,256 0	4,180 0	4,455 0	7,386 0	2,313 0	157,590 0	0
(9)COURTNEY TOLMIE PROGRAM OFFICER	(i) (ii)	150,000 0	4,500 0	1,422	7,659 0	1,313	164,894 0	0

## Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
PART I, LINE 7	DURING THE YEAR ENDED DECEMBER 31, 2013, THE BOARD OF DIRECTORS AWARDED BONUSES TO VARIOUS EMPLOYEES BASED ON REVIEW OF THEIR PERFORMANCES

Schedule J (Form 990) 2013

### **Additional Data**

Software ID:

**Software Version:** 

**EIN:** 20-8530747

Name: RESULTS FOR DEVELOPMENT INSTITUTE INC

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name		<b>(B)</b> Breakdown of	W-2 and/or 1099-MIS	C compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ
DAVID DE FERRANTI PRESIDENT/CEO	(I) (II)	315,000 0	10,000 0	5,581 0	12,750 0	0 0	343,331 0	0 0
SHIRLENE ARCHER CHIEF ADMINISTRATIVE OFFICER	(I) (II)	139,999 0	4,200 0	2 2 0	7,086 0	2,488 0	153,795 0	0
GINA M LAGOMARSINO CHIEF OPERATING OFFICER/MANAGING DIR	(I) (II)	290,000 0	8,700 0	1,247 O	12,750 0	0	312,697 0	0
KANIKA BAHL PRINCIPAL/MANAGING DIRECTOR	(I) (II)	304,808 0	8,700 0	958 0	12,750 0	0	327,216 0	o 0
NICHOLAS BURNETT PRINCIPAL/MANAGING DIRECTOR	(I) (II)	290,000 0	8,700 0	2,521 0	12,750 0	0 0	313,971 0	0
ROBERT M HECHT PRINCIPAL/MANAGING DIRECTOR	(I) (II)	290,000 0	8,700 0	2,942 0	12,750 0	0 0	314,392 0	0
WILLIAM M MAKINEN PRINCIPAL/MANAGING DIRECTOR	(I) (II)	261,552 0	8,110 0	528 0	12,750 0	3,724 0	286,664 0	0
AMANDA FOLSOM PROGRAM OFFICER	(I) (II)	139,256 0	4,180 0	4,455 0	7,386 0	2,313 0	157,590 0	0
COURTNEY TOLMIE PROGRAM OFFICER	(I) (II)	150,000 0	4,500 0		7,659 0	1,313 0	164,894 0	0

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DLN: 93493212004224

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2013
Open to Public Inspection

Name of the organization RESULTS FOR DEVELOPMENT INSTITUTE INC	Employer identification number
	20-8530747

Return Reference	Explanation
	THE FEDERAL FORM 990 IS REVIEWED BY THE AUDIT COMMITTEE WITH THE TAX PREPARER AND THEN FORWARDED TO THE FULL BOARD OF DIRECTORS FOR FINAL REVIEW PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE

FORM 990, PART VI, SECTION B, LINE 12C  THE BOARD OF DIRECTORS APPROVED A CONFLICT OF INTEREST POLICY AT THEIR OCTOBER 28, 2009 MEETING THE BOARD MEMBERS REVIEW THE CONFLICT OF INTEREST POLICY ANNUALLY TO ENSURE THE RESULTS FOR DEVELOPMENT INSTITUTE OPERATES IN A MANNER CONSISTENT WITH CHARITABLE PURPOSES AND DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE ITS TAX-EXEMPT STATUS, PERIODIC REVIEWS SHALL BE CONDUCTED THE PERIODIC REVIEWS SHALL, AT A MINIMUM, INCLUDE THE FOLLOWING SUBJECTS WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED ON COMPETENT SURVEY INFORMATION, AND THE RESULT OF ARM'S LENGTH BARGAINING, AND WHETHER PARTNERSHIPS, JOINT VENTURES, AND ARRANGEMENTS WITH MANAGEMENT OR GANIZATIONS CONFORM TO R4D'S WRITTEN POLICIES, ARE PROPERLY RECORDED, REFLECT REASONABLE INVESTMENT OR PAY MENTS FOR GOODS AND SERVICES, FURTHER CHARITABLE PURPOSES AND DO NOT RESULT IN INUREMENT, IMPERMISSIBLE PRIVATE BENEFIT OR IN AN EXCESS BENEFIT TRANSACTION IF THE GOVERNING BOARD OR COMMITTEE DETERMINES THE MEMBER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION	Return Reference	Explanation
	PART VI, SECTION B,	BOARD MEMBERS REVIEW THE CONFLICT OF INTEREST POLICY ANNUALLY TO ENSURE THE RESULTS FOR DEVELOPMENT INSTITUTE OPERATES IN A MANNER CONSISTENT WITH CHARITABLE PURPOSES AND DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE ITS TAX-EXEMPT STATUS, PERIODIC REVIEWS SHALL BE CONDUCTED THE PERIODIC REVIEWS SHALL, AT A MINIMUM, INCLUDE THE FOLLOWING SUBJECTS WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED ON COMPETENT SURVEY INFORMATION, AND THE RESULT OF ARM'S LENGTH BARGAINING, AND WHETHER PARTNERSHIPS, JOINT VENTURES, AND ARRANGEMENTS WITH MANAGEMENT ORGANIZATIONS CONFORM TO R4D'S WRITTEN POLICIES, ARE PROPERLY RECORDED, REFLECT REASONABLE INVESTMENT OR PAY MENTS FOR GOODS AND SERVICES, FURTHER CHARITABLE PURPOSES AND DO NOT RESULT IN INUREMENT, IMPERMISSIBLE PRIVATE BENEFIT OR IN AN EXCESS BENEFIT TRANSACTION IF THE GOVERNING BOARD OR COMMITTEE DETERMINES THE MEMBER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APPROPRIATE DISCIPLINARY AND

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE BOARD OF DIRECTORS REVIEWS AND APPROVES THE PRESIDENT'S COMPENSATION ON AN ANNUAL BASIS THE BOARD OF DIRECTORS COMMISSIONED A REPORT FROM AN INDEPENDENT CONSULTANT IN 2009 TO ENSURE THE APPROPRIATENESS OF THE COMPENSATION LEVELS OF THE MANAGING DIRECTORS AND THE PRESIDENT IN 2010 THE R4D MANAGEMENT UNDERTOOK A REVIEW OF AN INDEPENDENTLY PRODUCED COMPENSATION SURVEY OF OTHER NONPROFIT ORGANIZATIONS OF SIMILAR SIZE AND SCOPE TO R4D TO ENSURE THE APPROPRIATENESS OF THE COMPENSATION LEVELS OF ITS STAFF ANNUALLY R4D MANAGEMENT REVIEWS THE SALARY OF ITS STAFF AND COMPENSATION OF R4D MANAGING DIRECTORS AND ALL STAFF SALARIES ARE APPROVED BY THE PRESIDENT

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	R4D MAKES ITS GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC UPON REQUEST

Return Reference	Explanation
FORM 990, PART IX, LINE 11G	CONSULTING PROGRAM SERVICE EXPENSES 2,896,411 MANAGEMENT AND GENERAL EXPENSES 398,284 FUNDRAISING EXPENSES 25,390 TOTAL EXPENSES 3,320,085

Return Reference	Explanation
FORM 990, PART XI, LINE 9	LOSS ON RETURN OF GRANT FUNDS -52,809

PART III, LINE SOURCE INNOVATIVE MODELS FOR ITS GROWING DATABASE OF PROGRAMS, EXPANDING THE COLLECTION OF REPORTED	Return Reference	Explanation
	FORM 990, PART III, LINE 4A CONTINUED	SOURCE INNOVATIVE MODELS FOR ITS GROWING DATABASE OF PROGRAMS, EXPANDING THE COLLECTION OF REPORTED RESULTS FROM FEATURED PROGRAMS TO OVER 15% PARTICIPATION, COMPLETING A SERIES OF ANALYTIC PRODUCTS IN AREAS SUCH AS MATERNAL AND CHILD HEALTH, TB AND MALARIA, AS WELL AS A SET OF FIELD STUDIES ON DRUG QUALITY IN INDIA AND INFORMAL PROVIDERS IN BANGLADESH, INDIA, AND NIGERIA IN THE PAST YEAR, CHMI HAS CREATED PARTNERSHIPS WORTH MILLIONS OF DOLLARS THAT WILL PROVIDE NEW OR EXPANDED HEALTH CARE SERVICES TO OVER 1 6 MILLION PEOPLE R4D RECEIVES FUNDING FROM DFID, THE BILL & MELINDA GATES FOUNDATION, AND THE ROCKEFELLER FOUNDATION TO SUPPORT CHMI R4D CONTINUED TO ASSIST THE CHILDREN'S INVESTMENT FUND FOUNDATION (CIFF) TO DEVELOP AND TO PILOT IMPLEMENTATION OF SYSTEMATIC METHODS TO PERFORM COST, COST-EFFECTIVENESS, AND FINANCIAL SUSTAINABILITY ANALYSES IN THE FOUNDATION'S DESIGN AND AWARD OF GRANTS ACROSS FIVE CIFF PRIORITY AREAS NEONATAL MORTALITY, EARLY CHILDHOOD EDUCATION, SEVERE AND ACUTE MALNUTRITION, PREVENTION OF MOTHER-TO-CHILD TRANSMISSION OF HIV AND DE-WORMING THROUGH THE IDENTIFICATION OF RELEVANT COSTS, COST EFFECTIVENESS AND FINANCING METHODS, DATA SOURCES AND BENCHMARKS, THESE FRAMEWORKS WILL INFORM BOTH THE TYPES OF INVESTMENTS THAT CIFF MAKES IN EACH OF THESE DOMAINS AS WELL AS THE WAY IN WHICH IT EVALUATES ITS INVESTMENTS THE SUCCESSFUL APPLICATION OF THESE FRAMEWORKS WILL FACILITATE THE ACHIEVEMENT OF HIGH-PERFORMING, SUSTAINABLE PROGRAMS THAT

PART III, LINE 4B CONTINUED  2013 THE SECOND PSIPSE CONVENING WILL BE CO-HOSTED BY R4D AND CSSEPA IN TAKE PLACE IN NAI KENYA IN MARCH 2014 PSIPSE DONORS, 2012 AND 2013 PSIPSE PROJECTS, AND OTHER INN OVATORS, RESEARCHERS, AND GOVERNMENT OFFICIALS ATTENDED BOTH EVENTS CENTER FOR EDUCATION INNOVATIONS (CEI) LAUNCHED IN 2013, RESULTS FOR DEVELOPMENT INSTITUTE (R4D), WITH FUNDING FF THE UK GOVERNMENT, LAUNCHED THE CENTER FOR EDUCATION INNOVATIONS (CEI) TO IDENTIFY, A NAL AND CONNECT INNOVATIVE EDUCATION PROGRAMS IN DEVELOPING COUNTRIES CEI PURSUES THIS GO, USING TWO MUTUALLY-REINFORCING MECHANISMS A PUBLIC WEBSITE AT WWW EDUCATIONINNOVAT IONS ORG AND A NETWORK OF PARTNERS THAT DRIVE OFFLINE IN-COUNTRY ACTIVITIES THE CORE OF A DIGITAL PLATFORM (WWW EDUCATIONINNOVATIONS ORG) WHERE ALL THREE OF THE ABOVE APPRO ACHES ARE ROOTED HOWEVER, TO EFFECTIVELY PROMOTE THE IMPROVEMENT, REPLICATION, AND GRI	Return E Reference	Explanation	
BY A GROWING NETWORK OF PARTNERS IN EAST AFRICA, NIDA, INGERIA, PAKISTANI AND SOLITH AFRIK THE CEITEAM AND TRAID DENTIFES AND CONNECTS PROGRAMS IN RECIONS NOT COVERED BY REGIONA.  THROUGH DIRECT BYGAGEMENT WITH PROGRAM IMPLEMENTERS TO THIS BND, CEI EMPLOYS A THREEP RONGED APPROACH I IDENTIFY CEI PROVIDES COMPREHENSIVE UP-TO-DATE, AND SEARCHABLE INFO MATION ABOUT HUNDREDS OF INNOVATIVE PROGRAMS IN ITS PROGRAMS DATABASE 2 ANALYZE CE ONLY COMPLES EXISTING EVIDENCE IN ITS RESEARCH & EVIDENCE LIBRARY, BUT USES THE PROGRAMS DATABASE AS A STARTING POINT TO LEARN WHAT WORKS AND WHY 3 CONNECT. SE CONNECTS RE IMPLEMENTING, FUNDING, REGULATING AND STUDYING INNOVATIVE PROGRAMS TO TRANSLATE GOOD.  TICES AND ENABLE IMPROVEMENT, REPLICATION, AND SCALE UP THE CORE OF CEIS A DIGITAL PLAT R WHERE ALL THREE OF THE ABOVE APPROACHES ARE ROOTED HOWER, TO EFFECTIVELY PROMOTE'S SCALE UP AND ADAPTATION OF PROMISING INNOVATIVE, OPENIER ACTIVITIES THAT COMPLEMENT THE ONLINE PLATFORM ARE DEVINE BY A GROWING INTOVATIVE OF PROTEINES INCLUDING 1 CEIEST APRIC GEMS EDUCATION SOLUTIONS, NAROBIL (KENYA AND UGANDA). 2 CEI INDIA CATALY ST MANAGEMENT S RIVERS, BANGALORS 2 CEI INGERT IN THE DUCATION POLICY CHIRTE, LAGOS 4 CEI PAKISTANI DEVELO PREMIT ALTERNATIVES INCORPORATED (DAI), LAHORE 5 CEI SOUTH AFRICA - BERTHA CENTRE FOR SOC INNOVATION AND ENTREPRENBURSHEP, GRADUATE SCHOOL OF BUSINESS, UNIVERSITY OF CAPE TOWN CEI TEMA AT PAD DENTIFIES AND CONNECTS PROGRAMS IN REGIONS NOTWEE THE THE CENTER FOR ROOF DRECT ENGAGEMENT WITH PROGRAM IMPLEMENTERS CEI IS MODELED AFTER THE CENTER FOR REALTH ARKET INNOVATIONS (CHIM) A COMPANION RAD INITIATIVE THAT IS NOW THE WORLD'S LARGEST FREEL ACCESSIBLE INFORMATION RESOURCE OF INNOVATIONS IN THE NONSTATE HEALTH SECTOR WITHIN SI MONTHS OF LAUNCHING IN MID 2013, THE CEI WEBSITE HAD OVER 25,000 UNIQUE VISITORS FROM OVER COUNTRES WITH 400 PROGRAMS IN OVER 50 OLUTIESES INFORMATION THE PRACT OF INVESTMENTS IN CHILDREN OFF A SKED RESULTS FOR DEVELOPMENT INSTITUTE TO DEVELOP FRAMEWORKS FOR COST IT CONSTRUCTED AND ACCUSED SE	F(P) 41	PART III, LINE IB	RESEARCHERS, AND GOVERNMENT OFFICIALS ATTENDED BOTH EVENTS. CENTER FOR EDUCATION INNOVATIONS (CEI) LAUNCHED IN 2013, RESULTS FOR DEVELOPMENT, INSTITUTE (FAID), WITH FUNDINS FROM THE UK GOVERNMENT, LAUNCHED THE CENTER FOR EDUCATION INNOVATIONS (CE) TO IDENTIFY, A NALYZE, AND CONNECT INNOVATIVE EDUCATION PROGRAMS IN DEVELOPING COUNTRIES CEIP ARRESTS HIS GOAL LUSING TWO MUTUALLY, REINFORCING MECHANISMS A PUBLIC WEBSITE AT WWW EDUCATIONINOVAT TO INDOVATIVE EDUCATION ROWAL TO INSTITUTE THE CORE OF CEIS ADDITIONED AND A NETWORK OF PARTNERS THAT DRIVE OFFILME IN COUNTRY ACTIVITES THE CORE OF CEIS ADDITION OF THE ADDITION OF A CHES ARE ROOTED HOWEVER, TO DIFFECTIVELY PROMOTE THE IMPROVEMENT, REPLICATION, AND GROWTH FOR PROMISINS INNOVATIONS, OFFILME ACTIVITIES THAT COMPLEMENT THE CALLIFRE OF THE ABOVE ARRIVED BY A GROWING NETWORK OF PARTNERS IN EAST ARRICA, INDIA, NIGERIA, PAKISTANIA AND SOUTH AFRICA. THE CEIT THAN THE CALLIFRE OF THE ABOVE ARRIVED BY A GROWING NETWORK OF PARTNERS IN EAST ARRICA, INDIA, NIGERIA, PAKISTANIA AND SOUTH AFRICA. THE CEIT THAN THE CALLIFRE OF THE CALLIFRE ACTIVITIES THAT COMPLEMENT THE CALLIFRE ACTIVITIES THAT TO CALLIFRE ACTIVITIES THAT TO CALLIFRE ACTIVITIES THAT TO CALLIFRE ACTIVITIES THAT COMPLEMENT THE CALLIFRE ACTIVITIES THA

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	FORM 990, PART III, LINE 4B CONTINUED	AKERS TO SURFACE NEW OR UNKNOWN INNOVATIVE SKILLS MODELS REGIONAL DIALOGUE R4D AND PARTN ER NUEPA HELD THE ISESE ASIA REGIONAL SKILLS SY MPOSIUM IN NEW DELH, INDIA ON JANUARY 9-10, 2013 DURING THIS SY MPOSIUM, A MIX OF POLICY MAKERS, RESEARCHERS, EMPLOYERS AND PROGRAM I MPLEMENTERS FROM SOUTH AND SOUTHEAST ASIA DISCUSSED POLICIES AND AFPROACHES THAT STRENGTHEN THE QUALITY AND RELEVANCE OF THE SKILLS DELIVERED AT THE SECONDARY LEVEL KEY THEMES AND LESSONS IDENTIFIED DURING THE COURSE OF THE SY MPOSIUM, AS WELL AS PRIORITY AREAS FOR ACTION IDENTIFIED BY REGION-SPECIFIC DISCUSSION GROUPS, CAN BE FOUND IN THE SY MPOSIUM'S MEETING SUMMARY AT A MEETING IN NAROBI IN AUGUST 2013, R4D ONCE AGAIN BROUGHT TOGETHER POLICY MAKERS, INNOVATORS, AND RESEARCHERS TO IDENTIFY IMPORTANT LESSONS FOR HOW TO STFETCH THEY ST RUCTURE AND SUPPORT SUCCESSFUL AND SUSTAINABLE SKILLS DELIVERY MODELS IN AFRICA DETAILED ANALYSIS AND DISSEMINATION THE SECOND PHASE OF THE ISESE PROJECT IDENTIFIED EXACTLY HOW INNOVATIVE MODELS ADDRESS THE CRITICAL SKILLS GAP IDENTIFIED IN OUR BACKGROUND REASEARCH, A ND HOW THEY COULD BE POTENTIALLY SCALED UP OR REPLICATED TO INCREASE WORKFORCE READINESS WITH THIS IN MIND, WE SELECTED SIX SUCCESSFUL MODELS-FOUR FROM ASIA AND TWO FROM AFRICA-AND CONDUCTED A DEEP-DIVE STUDY ON EACH, LOOKING AT FACTORS SUCH AS PROGRAM DESIGN AND GOALS, CONTEXT, COST, SUSTAINABILITY, AND IMPACT R4D ALSO CONDUCTED A RELATED STUDY OF INNOVATIVE SKILLS DELIVERY MODELS FOCUSED SPECIFICALLY ON THE DIGITAL ECONOMY EXPLORING ECONOMIC COSTS OF OUT OF SCHOOL CHILDREN IN 2013, R4D REVIEWED THE BENEFITS OF PRIMARY EDUCATION AND ESTIMATED THE ECONOMIC COST ASSOCIATED WITH LARGE POPULATIONS OF OUT-OF-SCHOOL CHILDREN IN A BACKGROUND STUDY FOR EDUCATION AND ESTIMATED THE ECONOMIC COST OF 50 FOOL CHILDREN (COSC) FUILDED BY THE QATAR FOUNDATION A SECOND PAPER FURTHER DEVILED OF THE ESTIMATION MEET OF SCHOOL CHILDREN IN A BECOND PAPER FURTHER DEVILOUR EDUCATION ACCESS AND RETIRITION FOR ROSC IN FOUR FINANCING MECHANISM SEPANDED THE ESTIMATION OF THE E

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	FORM 990, SCHEDULE A, PART II, LINE 17A	JULIO FRENK (BOARD OF DIRECTORS) SINCE, JANUARY 2009, DR. FRENK IS THE DEAN OF THE FACILITY AT THE HARVARD SCHOOL OF PUBLIC HEAL THAND INTERNATIONAL DEVELOPMENT, A JONT A PPOINT WITH THE HARVARD KENNEDY SCHOOL OF GOVE RIMBRY DR. FRENK IS AN EMINEDY AUTHORITY ON CLOBAL HEALTH WHO SERVED AS THE MINISTER OF HEALTH OF DEVELOPMENT, A JONT A PPOINT WITH THE HARVARD KENNEDY SCHOOL OF GOVE RIMBRY DR. FRENK IS AN EMINEDY AUTHORITY ON CLOBAL HEALTH WHO SERVED AS THE MINISTER OF HEALTH OF SERVED AS IN EMINISTER OF HEALTH OF SERVED AS IN EMINISTER OF HEALTH OF SERVED AS IN EMINISTER. THE SERVEN WERE AN EMINISTER OF HEALTH ON THE SERVEN WERE AND SERVED AS ON REDRESSING SOCIAL INEQUALITY. HE IS FERHARS BEST KNOWN FOR HIS WORK IN INTRODUCINS A PROGRAM OF COMPREHENSIVE MATIONAL HEALTH INJURIANCE KNOWN AS SEGURO POPULAR, WHICH EXPANDED ACCESS TO HEALTH CARE FOR TENS OF MILLIONS OF PREVIOUSLY UN INSURED MIXERAD IN THE REM WAS THE FOLDING DIRECTOR GENERAL OF THE LATIONAL INSTITUTE OF PUBLIC HEALTH IN MEXICO, ONE OF THE LEADING INSTITUTIONS OF HEALTH EDUCATION AND RESEARCH IN THE DEVELOPING WORLD IN 1988, DR FRENK JONED THE WORLD HEALTH OEGARDATED IN AND RESEARCH IN THE DEVELOPING WORLD IN 1988, DR FRENK JONED THE WORLD HEALTH OEGARDATED IN A CHEVE BETTER OUTCOMES MOST RECENTLY, HE SERVED AS A SENTIFIC FOLDMATION ATOR ROLLOY, WHO'S FREST-EVER LIVIT EMILIBRY OF THE SCHAR OF THE BOARD OF THE INSTITUTE OR HEALTH HOLD OF THE BOARD OF THE INSTITUTE OR HEALTH HOLD OF THE BOARD OF THE INSTITUTE OR HEALTH HOLD OF THE BOARD OF THE INSTITUTE OR HEALTH HOLD OF THE BOARD OF THE INSTITUTE OR HEALTH METRICS AND EVALUATION AT THE LIVIN PROFILE OF THE BOARD OF THE INSTITUTE OR HEALTH METRICS AND EVALUATION AT THE LIVIN PROFILE OF THE BOARD OF THE INSTITUTE OR HEALTH METRICS AND EXAMINED THE PROFILE OF THE BOARD OF THE INSTITUTE OR HEALTH WITH A SERVED AS DESCUTIVE OF THE SOURCE OF THE BOARD OF THE INSTITUTE OR HEALTH AND A SERVED AS DESCUTIVE OF THE SOURCE OF THE BOARD OF THE INSTITUTION AND A SERVED AS DESCUTIVE OF THE SOURCE OF THE SOURCE OF TH

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	FORM 990, SCHEDULE A, PART II, LINE 17A	80 BEFORE ZIMBABWES INDEPENDENCE, MR. MUTUMBUKA SERVED AS SECRETARY FOR EDUCATION AND CUL TURE IN THE ZIMBABWE AFRICAN NATIONAL LINION PATROTIC FRONT (ZANU) (FB); FROM 1975 TO 1980 AND IN THAT CAPACITY WAS RESPONSBILE FOR THE EDUCATION OF ALL ZIMBABWEANS IN REPUGEE CAMPS IN MOZAMBIQUE. NGOZI OKONJO-MEALA (BOARD OF DIRECTORS) INGOZI OKONJO-MEALA IS NIGERIAS IN MOZAMBIQUE. NGOZI OKONJO-MEALA (BOARD OF DIRECTORS) NGOZI OKONJO-MEALA IS NIGERIAS IN MOZAMBIQUE. NGOZI OKONJO-MEALA IS NIGERIAS IN MISTER OF FINANCE AND COORDINATING MINISTER OF THE ECONOMY. HER DISTINGUISHED CAREER IN LUDES MORE THAN TWENTY YEARS AS A DEVELOPMENT ECONOMIST AT THE WORLD BANK GROUP FROM 1978 TO 2003, INCLUDING FOUR YEARS AS MANAGING DIRECTOR IN 2003, SHE BECAME NIGERIAS FIRST FEM ALE FINANCE MINISTER AND IN 2006, ITS FIRST FEMALE FOREIGN MINISTER NGOZI SERVES AS A BOA RO MEMBER OF THE ROCKLEFELLER FOUNDATION, AFRICAN DEVELOPMENT BANK, THE WORLD BANK, AND THE INTERNATIONAL MONETARY AND FINANCE COMMITTEE. SHE IS ALSO A MEMBER OR CHAIR OF NUMEROUS B OARDS AND ADVISORY GROUPS IN THE PREFUE DEVELOPMENT COOPERATION, THE CLINTON GLOBAL MINITATIVE, THE NELSON MANDEL A INSTITUTION, THE AFRICAN INSTITUTES OF SCIENCE AND TECHNOLOGY, FRIENDS OF THE GLOBAL FUND AFRICA, AND ONE. JORGE QUIROGA (BOARD OF DIRECTORS) MR QUIROGA WAS PRESIDENT OF BOLIVIA 2001-2002, VICE-PRESIDENT AND PRESIDENT OF CONSRESS 1997-2001, MINIST ER OF FINANCE 1992, VICE-MINISTER OF PUBLIC INVESTMENT AND COOPERATION 1990-92, AND HELD S EVERAL INTERNATIONAL CONSULTING ASSIGNMENTS IN THE PRIVATE SECTOR HE HAS WORKED AS SYSTEMS ENGINEER WITH IBM IN TEXAS (1981-88), VICE-PRESIDENT OF BANCO MERCANTLI IN LA PAZ (1993-97), AND OTHERS CURRENTLY, HE IS THE PRESIDENT OF FUNDENCIA, BOLIVIAN PUBLIC POLICY THINK TANK MR QUIROGA WAS PRESIDENT OF FUNDENCIA AND PUBLISHES AND PUBLISHED SONE SYSTEMAL INTERNATIONAL CONSULTING ASSIGNMENTS IN THE PRIVATE SECTOR MS REDDY IS A SECTOR ON SYSTEMAL MINISTRATION OF THE HEALTH-CARE SYSTEM THAT IS SEED AS A REVOLUTIONARY MOODED. THE LARGEST HUSE SANGITA SECTOR

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FORM990, SCHEDULE A PART II, UNDER THE FACTOR SONE FACTOR NDICATING THAT AN ORGANIZATION QUALIFES AS "PLBLIC APPRIL I LINE 17A  LINE 17A	LY SUPPORTED' G SPECIALIZED FICIPATE IN, O R CERS AND KEY FORTS WE BELIEV E ND MIDDLE INCOM E NLLENGE - EACH WORLDWIDE AN D OF VITAMIN'S AND MENTAL AND NAS MICRO ESE DEFICIENCIE'S TO THE PR ODUCT ELEA DING I THE WO RLD'S CONUTRIENT OCUSED ON DEVELOP BEGINNING IN J UNE ESE POWDE RS IN ALLENGE - THE NAT AIM'S TO HIEVING LARGE- NCHI EVE A HIGH IN THE LIVES OF OF KNOWLEDGE I ESTMENTS OUR FOR COSTING, ON C AN USE LOHOOD E ISMISSION OF HIV ENESS AND FINA M BOTH THE TY PES IN WHICH IT EVALU ACILITATE THE A E BUILDING BRIDGE S TY HAS A MORE ITRINSIC H UMAN ER, GOVERNIM ENT ARE NOT EN ABLE TO IMPRO ADE MAJOR STRID ERTISE OF THESE C TRIES ARE LAGGING RIDGES FOR BET TER C HUMAN RIGHT S IN E JOINTLY LED BY ANCE ST UDIES T ASIAN CIVIL G AND SE RVICE TER POLICY DE DING AND ATION IN

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	FORM 990, SCHEDULE A, PART II, LINE 17A	RRGED AIMING TO SERVE THE POOR BUT THERE ARE SIGNIFICANT GAPS IN OUR UNDERSTANDING OF THE BENEFITS OF SUCH PROGRAMS THIS GAP IS DUE IN PART TO THE LACK OF SYSTEMATIC AND EASY-TO-ACCESS INFORMATION ABOUT PROGRAMS AROUND THE WORLD-BOTH BIG AND SMALL PRACTICAL LESSONS A BOUT SUCCESSFUL AND UNSUCCESSFUL EXPERIENCES ARE EVEN HARDER TO FIND, AND AS A RESULT WE A RE LEFT WITH A WORLD FULL OF INNOVATIVE MODELS, BUT WITHOUT AN UNDERSTANDING OF HOW THEY A RE DISTRIBUTED, WHETHER THEY WORK, AND HOW THOSE THAT DO CAN BE IMPROVED, REPLICATED, AND SCALED UP TO SERVE MORE OF THE WORLD'S POOR THE WORK RESULTS FOR DEVELOPMENT INSTITUTE (R 4D), WITH FUNDING FROM THE UK GOVERNMENT, LAUNCHED THE CENTER FOR DEVELOPMENT INSTITUTE (R 4D), WITH FUNDING FROM THE UK GOVERNMENT, LAUNCHED THE CENTER FOR DEVELOPING COUNTRIES CEI PURSUES THIS GOAL USING TWO MUTUALLY-REINFORCING MECHANISMS A PUBLIC WEBSITE AT WW WE DUCATIONINNOVATIONS ORG AND A NETWORK OF PARTNERS THAT DRIVE OFFLINE IN-COUNTRY ACTIVITIES TO THIS END, CEI EMPLOYS A THREE-PRONCED APPROACH 1) IDENTIFY CEI PROVIDES COMPREHE NSIVE, UP-TO-DATE, AND SEARCHABLE INFORMATION ABOUT HUNDREDS OF INNOVATIVE PROGRAMS IN ITS PROGRAMS DATABASE 2) ANALYZE CEI NOT ONLY COMPILES EXISTING EVIDENCE IN ITS RESEARCH & EVIDENCE LIBRARY, BUT USES THE PROGRAMS DATABASE AS A STARTING POINT TO LEARN WHAT WORKS A ND WHY 3) CONNECT CEI CONNECTS PEOPLE IMPLENTING, FUNDING, REGIONS NOT COVERED BY HUBS THROUGH DIRECT ENGAGEMENT WITH PROGRAM IMPLEMENTERS CEI IS MODELLED AFTER THE CENTER FOR HEALTH MARKET INNOVATIONS (CHIM) A COMPANION RAD INITIATIVE THAT IS NOW THE WORLD'S LARGEST FREELY ACCESSIBLE INFORMATION RESOURCE OF INNOVATION RAD INITIATIVE. THAT IS NOW THE WORLD'S LARGEST FREELY ACCESSIBLE INFORMATION RESOURCE OF INNOVATIONS IN THE NON-STATE HEALTH SECTOR III CONCLUSION IN SUMMARY, RAD HAS THE CHARACTERISTICS OF A "PUBLICLY SUPPORTED" ORGANIZATION, BASED ON THE FACTS AND CIRCUMSTANCES TEST DESCRIBED IN SECTION 1 1700, A DINCH COUNTY ORGANIZATION OF DONORS. WITH A REPRESENTATIVE GOVERNING BODY MOREOVER