



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



Form 990-EZ

Department of the Treasury
Internal Revenue Service

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except private foundation)

Do not enter Social Security numbers on this form as it may be made public. By law, the IRS generally cannot redact the information on the form.

Information about Form 990-EZ and its instructions is at www.irs.gov/form990.

OMB No 1545-1150

2013

Open to Public Inspection

A For the 2013 calendar year, or tax year beginning 01-01-2013, and ending 12-31-2013

B Check if applicable:
☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization
WOMEN'S INDUSTRY NETWORK

Number and street (or P O box, if mail is not delivered to street address)Room/suite
101 BLUE SEAL DR SE STE 101

City or town, state or province, country, and ZIP or foreign postal code
LEESBURG, VA 20175

D Employer identification number
20-5927456
E Telephone number
(703) 669-6610
F Group Exemption Number

G Accounting Method ☐ Cash ☒ Accrual Other (specify) _____

H Check ☒ if the organization is **not** required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

I Website: WWW.WOMENSINDUSTRYNETWORK.COM

J Tax-exempt status (check only one) ☐ 501(c)(3) ☒ 501(c)(6) (insert no) ☐ 4947(a)(1) or ☐ 527

K Form of organization ☐ Corporation ☐ Trust ☐ Association ☒ Other _____

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. \$ 187,157

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)			
Check if the organization used Schedule O to respond to any question in this Part I ☒			
Revenue	1	Contributions, gifts, grants, and similar amounts received	102,316
	2	Program service revenue including government fees and contracts	67,162
	3	Membership dues and assessments	16,000
	4	Investment income	1,039
	5a	Gross amount from sale of assets other than inventory	
	5b	Less cost or other basis and sales expenses	
	5c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	
	6	Gaming and fundraising events	
	6a	Gross income from gaming (attach Schedule G if greater than \$15,000)	
	6b	Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	
Expenses	6c	Less direct expenses from gaming and fundraising events	
	6d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	
	7a	Gross sales of inventory, less returns and allowances	
	7b	Less cost of goods sold	
	7c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	
	8	Other revenue (describe in Schedule O)	640
	9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	187,157
	10	Grants and similar amounts paid (list in Schedule O)	2,065
	11	Benefits paid to or for members	
	12	Salaries, other compensation, and employee benefits	
Net Assets	13	Professional fees and other payments to independent contractors	1,300
	14	Occupancy, rent, utilities, and maintenance	
	15	Printing, publications, postage, and shipping	256
	16	Other expenses (describe in Schedule O)	140,542
	17	Total expenses. Add lines 10 through 16	144,163
	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	42,994
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	239,893
	20	Other changes in net assets or fund balances (explain in Schedule O)	0
	21	Net assets or fund balances at end of year. Combine lines 18 through 20	282,887

Part II

Balance Sheets

(see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II

	(A) Beginning of year		(B) End of year
22 Cash, savings, and investments	262,300	22	321,677
23 Land and buildings		23	
24 Other assets (describe in Schedule O)	23	24	14,410
25 Total assets	262,323	25	336,087
26 Total liabilities (describe in Schedule O)	22,430	26	53,200
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	239,893	27	282,887

Part III

Statement of Program Service Accomplishments

(see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III

What is the organization's primary exempt purpose?

WOMEN'S INDUSTRY NETWORK (WIN) IS A NOT-FOR-PROFIT ASSOCIATION DEDICATED TO ENCOURAGING, DEVELOPING, AND CULTIVATING OPPORTUNITIES TO ATTRACT WOMEN TO COLLISION REPAIR WHILE RECOGNIZING EXCELLENCE, PROMOTING LEADERSHIP, AND FOSTERING A NETWORK AMONG THE WOMEN WHO ARE SHAPING THE INDUSTRY

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

28

THE ORGANIZATION HOSTED A CONFERENCE IN PHOENIZ, AZ WITH 156 ATTENDEES. THIS EVENT INCLUDED A BOARD OF DIRECTORS MEETING, ELECTION OF THE 2013 - 2014 OFFICERS, EDUCATIONAL SESSIONS, INCLUDING PROFESSIONAL DEVELOPMENT, INDUSTRY RELATED TECHNICAL AND INDUSTRY RELATED OVERVIEW SESSIONS, AND KEYNOTE ADDRESSES. THE EVENT ALSO INCLUDES NETWORKING ELEMENTS AND OPPORTUNITIES TO PARTICIPATE IN A SCHOLARSHIP WALK WHERE AN ENTRY FEE WAS USED AS A DONATION FOR FUTURE SCHOLARSHIPS. THE EVENT ALSO PROVIDES RECIPIENTS OF SCHOLARSHIPS (STUDENTS, INSTRUCTORS, AND EMPLOYEES) TO ATTEND, LEARN, AND NETWORK.

(Grants \$ 0) If this amount includes foreign grants, check here

28a

0

29

THE ORGANIZATION REGULARLY MAINTAINS A WEBSITE AS A SOURCE OF INFORMATION AND AWARENESS OF THE ORGANIZATION AND PRODUCES AND DISTRIBUTES A NEWSLETTER AS A SOURCE OF INFORMATION, MOTIVATION, CALL TO ACTION AND AWARENESS OF THE ORGANIZATION.

(Grants \$ 0) If this amount includes foreign grants, check here

29a

0

30

(Grants \$) If this amount includes foreign grants, check here

30a

31

Other program services (describe in Schedule O)

(Grants \$) If this amount includes foreign grants, check here

31a

32

Total program service expenses (add lines 28a through 31a)

32

Part IV

List of Officers, Directors, Trustees, and Key Employees

(list each one even if not compensated — see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV.

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
See Additional Data Table				

Form 990-EZ (2013)

Part V

Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Schedule O to respond to any question in this Part V ☒

		Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	33	No
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)	34	No
35a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	35a	No
b	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	35b	
c	Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	35c	No
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	36	No
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions ☐ 37a 0		
b	Did the organization file Form 1120-POL for this year?	37b	
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a	No
b	If "Yes," complete Schedule L, Part II and enter the total amount involved	38b	
39	Section 501(c)(7) organizations Enter		
a	Initiation fees and capital contributions included on line 9	39a	
b	Gross receipts, included on line 9, for public use of club facilities	39b	
40a	Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911 ☐ , section 4912 ☐ , section 4955 ☐		
b	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b	
c	Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ☐		
d	Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax on line 40c reimbursed by the organization ☐		
e	All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e	No
41	List the states with which a copy of this return is filed ☐		
42a	The organization's books are in care of ☐ THE ORGANIZATION Telephone no ☐ (703) 669-6610 Located at ☐ 101 BLUE SEAL DR SE STE 101 LEESBURG, VA ZIP + 4 ☐ 20175		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country ☐ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts .	42b	No
c	At any time during the calendar year, did the organization maintain an office outside the U S ? If "Yes," enter the name of the foreign country ☐	42c	No
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 ? Check here ☒ and enter the amount of tax-exempt interest received or accrued during the tax year ☐ 43		
		Yes	No
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44a	No
b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44b	No
c	Did the organization receive any payments for indoor tanning services during the year?	44c	No
d	If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	44d	
45a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	45a	No
45b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b	

		Yes	No
46	Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		No

Part VI

Section 501(c)(3) organizations only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51

Check if the organization used Schedule O to respond to any question in this Part VI ☐

		Yes	No
47	Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		
48	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		
49a	Did the organization make any transfers to an exempt non-charitable related organization?		
49b	If "Yes," was the related organization a section 527 organization?		

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None "				
(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation

f	Total number of other employees paid over \$100,000	
---	---	--

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None "		
(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation

d	Total number of other independent contractors each receiving over \$100,000.	
---	--	--

52	Did the organization complete Schedule A? NOTE: All Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A	☐ Yes ☐ No
----	--	--

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	***** Signature of officer		2014-05-28 Date		
	DENISE CASPERSON CHAIRMAN Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name SUSAN GREGGO	Preparer's signature	Date	Check ☐ if self-employed	PTIN P00595460
	Firm's name ☐ WARADY & DAVIS LLP			Firm's EIN ☐ 36-2170602	
	Firm's address ☐ 1717 DEERFIELD RD SUITE 300S DEERFIELD, IL 60015			Phone no (847) 267-9600	
May the IRS discuss this return with the preparer shown above? See instructions ☒ Yes ☐ No					

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**

▶ Attach to Form 990 or 990-EZ.

**▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at
www.irs.gov/form990.**

2013

**Open to Public
Inspection**

Name of the organization
WOMEN'S INDUSTRY NETWORK

Employer identification number

20-5927456

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990-EZ, PART I, LINE 4 - OTHER INVESTMENT INCOME	DESCRIPTION INTEREST INCOME AMOUNT 1,039
FORM 990-EZ, PART I, LINE 8 - OTHER REVENUE	DESCRIPTION MISCELLANEOUS INCOME AMOUNT 640
FORM 990-EZ, PART I, LINE 10 - GRANTS AND SIMILAR AMOUNTS PAID	ACTIVITY CLASSIFICATION SCHOLARSHIPS GRANTEE NAME 7 INDIVIDUALS AMOUNT GIVEN 2,065
FORM 990-EZ, PART I, LINE 16 - OTHER EXPENSES	DESCRIPTION PLAQUES, CERTIFICATES AND AWARDS AMOUNT 3,742 DESCRIPTION CONFERENCE AMOUNT 119,024 DESCRIPTION CONTRIBUTIONS AMOUNT 200 DESCRIPTION BANK FEES AND CREDIT CARD CHARGES AMOUNT 4,704 DESCRIPTION INSURANCE AMOUNT 1,225 DESCRIPTION MARKETING AND PROMOTIONS AMOUNT 2,877 DESCRIPTION TRADE SHOWS AMOUNT 6,633 DESCRIPTION TRAVEL AMOUNT 1,500 DESCRIPTION WEBSITE AMOUNT 413 DESCRIPTION MISCELLANEOUS AMOUNT 224 TOTAL TO FORM 990-EZ, LINE 16 140,542
FORM 990-EZ, PART II, LINE 24 - OTHER ASSETS	DESCRIPTION PREPAID EXPENSES BEG OF YEAR AMOUNT 23 END OF YEAR AMOUNT 14,265 DESCRIPTION ACCOUNTS RECEIVABLE BEG OF YEAR AMOUNT 0 END OF YEAR AMOUNT 145
FORM 990-EZ, PART II, LINE 26 - OTHER LIABILITIES	DESCRIPTION DEFERRED REVENUES BEG OF YEAR AMOUNT 20,150 END OF YEAR AMOUNT 53,200 DESCRIPTION ACCOUNTS PAYABLE BEG OF YEAR AMOUNT 2,280 END OF YEAR AMOUNT 0

TY 2013 Transfers Personal Benefits Contracts Declaration

Name: WOMEN'S INDUSTRY NETWORK

EIN: 20-5927456

Declaration: THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY,OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT.THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY,OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.

Additional Data

Software ID:
Software Version:
EIN: 20-5927456
Name: WOMEN'S INDUSTRY NETWORK

Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
VICTORIA JANKOWSKI PAST CHAIR	1 10	0	0	0
MARGARET KNELL CHAIR	1 10	0	0	0
JENNIFER JUSTICE-HALEY DIRECTOR	0 80	0	0	0
DENISE CASPERSEN VICE CHAIR	1 10	0	0	0
NANCY NG DIRECTOR	0 80	0	0	0
TERESA BOLTON PAST TREASURER	1 10	0	0	0
TINA CLARK DIRECTOR	0 80	0	0	0
AMY NUTTAL DIRECTOR	0 80	0	0	0
SHELLIE ANDREWS TREASURER	0 80	0	0	0
KRISTEN FELDER DIRECTOR	0 80	0	0	0
KATIE HENWOOD DIRECTOR	0 80	0	0	0
RUTH WENIGER DIRECTOR	0 80	0	0	0