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Department of the Treasury

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

OMB No 1545-0047

Open to Public

| IIILEIIIAI P  | revenue a  | Service          | ► Information about Form 9  | 90 and its instructions is at <u>w</u>  | ww.IRS.go     | v/form990                                    |                          |              | Inspection                 |
|---|------------|------------------|---|---|---------------|--|--------------------------|--------------|----------------------------|
| A For   | the 2      | 013 cal          | endar year, or tax year beginni   | ing 01-01-2013 , 2013, and e            | nding 12-3    | 1-2013                                       |                          |              |                            |
| <b>B</b> Che  | ck ıf ap   | plicable         | C Name of organization American Water Works Association                             |   |               |  | D Emplo                  | oyer ide     | entification number        |
| Add   | ress cha   | ange             |   | ı                                       |               |  | 13-5                     | 66027        | 7                          |
| Nan   | ne chan    | ge               | Doing Business As   |   |               |  |                          |              |                            |
| Initia  | al returr  | n                | Number and street (or P O box if  | mail is not delivered to street address | s) Room/su    | ıte  | E Teleph                 | one nun      | nhar                       |
| Terr  | nınated    |                  | 6666 WEST QUINCY AVENUE<br>Suite  |   |               |  |                          |              |                            |
| _ Ame   | ended re   | eturn            | City or town, state or province, co   | ountry, and ZIP or foreign postal code  |               |  | (303                     | )794-        | 7711                       |
| — App   | lication   | pending          | DENVER, CO 80235  |   |               |  | <b>G</b> Gross           | receipts     | \$ 29,769,336              |
|   |            |                  | <b>F</b> Name and address of pr   | rıncıpal officer                        |               | <b>H(a)</b> Is th                            |                          |              |                            |
|   |            |                  | DAVID LAFRANCE<br>6666 WEST QUINCY AVE  | INITE                                   |               |  | ordinates?               |              | Γ Yes <b>Γ</b> No          |
|   |            |                  | DENVER, CO 80235  | INOL                                    |               | <b>H(b)</b> Are                              | all subord               | linatac      | ┌ Yes ┌ No                 |
|   |            |                  |   |   |               |  | uded?                    | illiates     | 1 1631 110                 |
| <b>I</b> Tax  | -exemp     | pt status        | ▼ 501(c)(3)   | (Insert no ) 4947(a)(1) or              | 527           | If"N   | No," attacl              | h a lıst     | (see instructions)         |
| J We  | ebsite:    | <b>⊢</b> ww      | /W A WWA ORG  |   |               | H(c) Gro                                     | up exemp                 | tıon nu      | ımber ►                    |
| <b>K</b> Form   | of orga    | anızatıon        | Corporation Trust Associat  | tion Other 🕨                            |               | <b>L</b> Year of f                           | ormation 1               | 881 <b>M</b> | State of legal domicile IL |
| Par   |            |                  | mary  |   |               |  |                          | I            | <u> </u>                   |
|   | <b>1</b> B | riefly de        | escribe the organization's miss   | sion or most significant activiti       | es            |  |                          |              |                            |
|   | <u>A</u>   | WWA u            | nites the water community to t  | to protect public health and to         | provide sa    | fe and suffici                               | ient water               | for all      |                            |
| ည္  | _          |                  |   |   |               |  |                          |              |                            |
| [ ]   | _          |                  |   |   |               |  |                          |              |                            |
| <u>₹</u>  | <b>2</b> C | heck th          | nis box 析 if the organization o   | discontinued its operations or          | disposed o    | of more than                                 | 25% of its               | s net a:     | ssets                      |
| ড   | <b>3</b> N |                  | -f.vh.n.a   | warne body (Dowt )/I line 1 a)          |               |  |                          | د ا          | l =                        |
| ×ර<br>ගු  |            |                  | of voting members of the gover<br>of independent voting members                     |   |               |  |                          | 4            | 59                         |
| ≝   |            |                  | mber of individuals employed in   |   |               |  |                          | 5            | 160                        |
| Activities & Governance   |            |                  | mber of volunteers (estimate if   |   |               |  |                          | 6            | 5,000                      |
| ۹ ا   |            |                  | related business revenue from   |   |               |  |                          | 7a           | 2,374,987                  |
|   | ЬN         | let unre         | lated business taxable income   | from Form 990-T, line 34 .              |               |  |                          | 7b           | 331,483                    |
|   |            |                  |   |   |               | Pri  | or Year                  |              | Current Year               |
| .   | 8          | Contril          | butions and grants (Part VIII,  | line 1h)                                |               |  | 81,                      | ,592         | 83,891                     |
| il il   | 9          | -                | ım service revenue (Part VIII,  | -,                                      |               |  | 24,287                   |              | 24,959,500                 |
| Revenue   | 10         |                  | ment income (Part VIII, colun   |   |               |  | -                        | ,060         | 210,855                    |
| _   | 11         |                  | revenue (Part VIII, column (A<br>revenue—add lines 8 through 1                      |   | -             | <u>,                                    </u> | 3,560,                   | ,649         | 3,472,045                  |
|   | 12         |                  | evenue—add filles 8 tillough 1  |   |               | =  | 28,233                   | ,496         | 28,726,291                 |
|   | 13         |                  | and similar amounts paid (Pai   |   |               |  | 1,926,                   | ,425         | 1,955,213                  |
|   | 14         | Benefit          | ts paid to or for members (Part   | t IX, column (A), line 4)               |               |  |                          | 0            | 0                          |
| g   | 15         | Salarıe<br>5-10) | es, other compensation, emplo   | yee benefits (Part IX, column           | (A), lines    | 12,947,007                                   |                          | 13,498,993   |                            |
| §   | 16a        | •                | '<br>sıonal fundraısıng fees (Part I)   |   |               |  | 0                        | 0            |                            |
| Expenses  | b          |                  | ndraising expenses (Part IX, column (   |   |               |  |                          |              |                            |
| ш   | 17         |                  | expenses (Part IX, column (A)   | · · · · · · · · · · · · · · · · · · ·   | <del></del> . |  | 11,851,                  | ,764         | 12,198,628                 |
|   | 18         |                  | expenses Add lines 13–17 (m   |   |               |  | 26,725                   | ,196         | 27,652,834                 |
|   | 19         | Reven            | ue less expenses Subtract line  | e 18 from line 12                       |               |  | 1,508,                   | ,300         | 1,073,457                  |
| হৈও   |            |                  |   |   |               |  | ng of Curre              | ent          | End of Year                |
| 29.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>19.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00<br>10.00 | 20         | Totals           | assets (Part X, line 16)  |   |               |  | <b>Year</b><br>34,197,   | 524          | 34,712,285                 |
| Net Assets or<br>Fund Balances  | 21         |                  | liabilities (Part X, line 26)   |   |               |  | 17,904                   |              | 13,675,549                 |
| 25  <br>25  | 22         |                  | sets or fund balances Subtrac   |   |               | -  | 16,292                   |              | 21,036,736                 |
| Par   |            |                  | ature Block   |   |               |  |                          | <u> </u>     | · · ·                      |
| my kn   | owled      | ge and b         | perjury, I declare that I have e<br>belief, it is true, correct, and co<br>nowledge |   |               |  |                          |              |                            |
|   |            | ****             | **  |   |               |  | 2014-06-30               |              |                            |
| Sign  |            | Signa            | ature of officer  |   |               |  | Date                     |              |                            |
| Here  |            |                  | n Mann Chief Financial Officer  |   |               |  |                          |              |                            |
|   |            | <u> </u>         | or print name and title   | Droporodo signaturo                     |               | ento I                                       |                          | DTTN         |                            |
| Doid  | ı          |                  | rint/Type preparer's name   | Preparer's signature                    | "             |  | ieck 🗍 if<br>lf-employed | PTIN         |                            |
| Paid  | l          | F                | irm's name ► BKD LLP  |   |               |  | m s FIN 🕨                |              |                            |

Firm's address ► 111 South Tejon Suite 800

Colorado Springs, CO 809039848

May the IRS discuss this return with the preparer shown above? (see instructions)

Preparer

**Use Only** 

Phone no (719) 471-4290

✓ Yes 厂No

| Form | 1990 (2013)          |  |                    |                           |   | Page :                        |
|------|----------------------|--|--------------------|---------------------------|---|-------------------------------|
| Par  |                      | nt of Program Serv<br>chedule O contains a res                     | -                  |                           | II  | ۶                             |
| 1    | Briefly describe t   | :he organization's missioi   | า                  |                           |   |                               |
|      |                      | community to protect puology, education, science                   |                    | •                         | fficient water for all Through co<br>les                          | ollective leadership,         |
|      | Did the organizati   | on undertake any signific  | ant program s      | ervices during the year   | which were not listed on  |                               |
|      | <del>-</del>         | 0 or 990-EZ?   |                    |                           |   | ┌ Yes ┌ No                    |
|      | If "Yes," describe   | these new services on S  | chedule O          |                           |   |                               |
| 3    | Did the organizati   | on cease conducting, or  | make sıgnıfıca     | nt changes in how it co   | nducts, any program   | ┌ Yes ┌ No                    |
|      | If "Yes," describe   | these changes on Sche  | dule O             |                           |   |                               |
| 4    | expenses Sectio      |  | 1) organization    | s are required to report  | ree largest program services, a<br>the amount of grants and alloc | •                             |
| 4a   | (Code                | ) (Expenses \$   | 6,481,415          | including grants of \$    | 1,893,213 ) (Revenue \$   | 11,686,321 )                  |
|      |                      | vices - plans/coordinates effort<br>er community The association   |                    |                           | ssociation and to provide information                             | and support to members to     |
| 4b   | (Code                | ) (Expenses \$   | 5,775,210          | ıncludıng grants of \$    | 0 ) (Revenue \$   | 6,014,130 )                   |
|      | Publications & subsc | riptions - includes publication a                                  | and sale of books, | manuals, handbooks, repor | ts, etc for use by the public and wate                            | r industry                    |
| 4c   | (Code                | ) (Expenses \$   | 5,171,011          | ıncludıng grants of \$    | 0 ) (Revenue \$   | 8,207,276 )                   |
|      |                      | bership conferences and online<br>de better public services Six (6 |                    |                           | ater supply operations are discussed to<br>ly 13,000 attendees    | assist people in public water |

| Part TV | Checklist of | Required | Schedules        |
|---------|--------------|----------|------------------|
|         | CHECKIISLOI  | reuun eu | <b>SCHEUUICS</b> |

|     |   |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>  | 1   | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{*}$  | 2   | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I^{\bullet}$  | 3   |     | No |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Yes |    |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>  | 5   |     | No |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1  | 6   |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  | 7   |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No |
| 9   | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.            | 9   |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt{2}$   | 10  | Yes |    |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI  | 11a | Yes |    |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII"  | 11b | Yes |    |
| С   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c |     | No |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d |     | No |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X   | 11e | Yes |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f |     | No |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII   | 12a | Yes |    |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional   | 12b |     | No |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | No |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Yes |    |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15  | Yes |    |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16  |     | No |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)   | 17  |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>   | 18  |     | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | No |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H   | 20a |     | No |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  | 20b |     |    |

| Par | t IV Checklist of Required Schedules (continued)   |     |     |    |
|-----|--|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21  | Yes |    |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  | Yes |    |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>  | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a                                   | 24a |     | No |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b |     |    |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?   | 24c |     |    |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d |     |    |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>  | 25a |     | No |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I  | 25b |     | No |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II   | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |     |    |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  |     |     | ı  |
|     |  | 28a |     | No |
| D   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes,"</i> complete Schedule L, Part IV  | 28b |     | No |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part $IV$   | 28c |     | No |
| 29  | Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M  | 29  |     | Νo |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>  | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I   | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1   | 34  | Yes |    |
| 35a | Did the organization have a controlled entity within the meaning of section $512(b)(13)$ ?   | 35a | Yes |    |
| b   | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b |     | No |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>   | 36  |     |    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?   | 38  | Yes |    |

| . I | Statements Regarding Other 1R5 Fillings and Tax Compliance  |          |     | _   |
|-----|---|----------|-----|-----|
|     | Check if Schedule O contains a response or note to any line in this Part V  | •        | Yes | No  |
| 3   | Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   131   |          |     |     |
|     | Enter the number of Forms W-2G included in line 1a Enter-0- if not applicable  1b 0   |          |     |     |
| :   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable   |          |     |     |
|     | gaming (gambling) winnings to prize winners?  | 1c       | Yes |     |
| 1   | Tax Statements, filed for the calendar year ending with or within the year covered by this return   |          |     |     |
|     | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   | 2b       | Yes |     |
|     | Did the organization have unrelated business gross income of \$1,000 or more during the year?   | За       | Yes |     |
|     | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O   | 3b       | Yes |     |
| 1   | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                            | 4a       | Yes |     |
|     | If "Yes," enter the name of the foreign country 🕨 CA  |          |     |     |
|     | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts   |          |     |     |
|     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a       |     | No  |
|     | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | 5b       |     | N   |
|     | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  | <u> </u> |     |     |
|     | ,   | 5c       |     |     |
| ı   | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?   | 6a       |     | N   |
|     | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | 6b       |     |     |
|     | Organizations that may receive deductible contributions under section 170(c).   |          |     |     |
|     | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?   | 7a       |     | N   |
|     | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | 7b       |     |     |
|     | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  | 7c       |     | N   |
|     | If "Yes," indicate the number of Forms 8282 filed during the year   |          |     |     |
|     | 74  |          |     |     |
|     | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit   |          |     |     |
|     | contract?   | 7e       |     | N e |
|     | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | 7f       |     | N   |
|     | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  | 7g       |     |     |
|     | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a   | 7h       |     |     |
|     | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8        |     |     |
|     | Sponsoring organizations maintaining donor advised funds.   | ⊢ ٔ      |     |     |
|     | Did the organization make any taxable distributions under section 4966?   | 9a       |     |     |
|     | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b       |     |     |
|     | Section 501(c)(7) organizations. Enter  | 90       |     |     |
|     | Initiation fees and capital contributions included on Part VIII, line 12   10a  |          |     |     |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   |          |     |     |
|     | Section 501(c)(12) organizations. Enter   |          |     |     |
|     | Gross income from members or shareholders   |          |     |     |
|     | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )  |          |     |     |
|     | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  | 12a      |     |     |
|     | If "Yes," enter the amount of tax-exempt interest received or accrued during the  |          |     |     |
|     | year  |          |     |     |
|     | Section 501(c)(29) qualified nonprofit health insurance issuers.  Is the organization licensed to issue qualified health plans in more than one state?  |          |     |     |
|     | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O   | 13a      |     |     |
|     | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans   |          |     |     |
|     | Enter the amount of reserves on hand  |          |     |     |
|     | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a      |     | No  |
|     | If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O   | 14h      |     |     |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se  | ection A. Governing Body and Management  |  |                                 |     |
|---|--|--|---------------------------------|-----|
|   |  |  | Yes                             | No  |
| <b>1</b> a  | Enter the number of voting members of the governing body at the end of the tax year  |  |                                 |     |
|   | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O   |  |                                 |     |
| b   | Enter the number of voting members included in line 1a, above, who are independent   |  |                                 |     |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2  | Yes                             |     |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .  | 3  |                                 | No  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4  |                                 | No  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5  |                                 | No  |
| 6   | Did the organization have members or stockholders?   | 6  | Yes                             |     |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a   | Yes                             |     |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | 7b   |                                 | No  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |  |                                 |     |
| а   | The governing body?  | 8a   | Yes                             |     |
| b   | Each committee with authority to act on behalf of the governing body?  | 8b   | Yes                             |     |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9  |                                 | No  |
| Se  | ection B. Policies (This Section B requests information about policies not required by the Internal R  | eveni  | ie Cod                          | e.) |
|   |  | 0,0,,0   |                                 | /   |
|   |  | 0.0776   | Yes                             | No  |
|   | Did the organization have local chapters, branches, or affiliates?   | 10a  |                                 |     |
| 10a   |  |  | Yes                             |     |
| 10a<br>b  | Did the organization have local chapters, branches, or affiliates?   | 10a  | <b>Yes</b><br>Yes               |     |
| 10a<br>b<br>11a   | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b   | Yes<br>Yes<br>Yes               |     |
| 10a<br>b<br>11a<br>b  | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b   | Yes<br>Yes<br>Yes               |     |
| 10a<br>b<br>11a<br>b<br>12a                                       | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b   | Yes<br>Yes<br>Yes               |     |
| 10a<br>b<br>11a<br>b<br>12a<br>b                                  | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a  | Yes Yes Yes Yes                 |     |
| 10a<br>b<br>11a<br>b<br>12a<br>b                                  | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b                                  | Yes Yes Yes Yes Yes             |     |
| 10a<br>b<br>11a<br>b<br>12a<br>b                                  | Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 10a<br>10b<br>11a<br>12a<br>12b                                  | Yes Yes Yes Yes Yes Yes         |     |
| 10a<br>b<br>11a<br>b<br>12a<br>b                                  | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13                     | Yes Yes Yes Yes Yes Yes         | No  |
| 10a<br>b<br>11a<br>b<br>12a<br>b<br>c                             | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13                     | Yes Yes Yes Yes Yes Yes         | No  |
| 10a<br>b<br>11a<br>b<br>12a<br>b<br>c<br>13<br>14<br>15           | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13<br>14               | Yes Yes Yes Yes Yes Yes Yes     | No  |
| 10a<br>b<br>11a<br>b<br>12a<br>b<br>c<br>13<br>14<br>15           | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13<br>14               | Yes Yes Yes Yes Yes Yes Yes Yes | No  |
| 10a<br>b<br>11a<br>b<br>12a<br>b<br>c<br>13<br>14<br>15           | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13<br>14               | Yes Yes Yes Yes Yes Yes Yes Yes | No  |
| 10a<br>b<br>11a<br>b<br>12a<br>b<br>c<br>13<br>14<br>15<br>a<br>b | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13<br>14               | Yes Yes Yes Yes Yes Yes Yes Yes | No  |
| 10a<br>b<br>11a<br>b<br>12a<br>b<br>c<br>13<br>14<br>15<br>a<br>b | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b<br>11a<br>12a<br>12b<br>12c<br>13<br>14<br>15a<br>15b | Yes Yes Yes Yes Yes Yes Yes Yes | No  |

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization
  ►THE ORGANIZATION 6666 WEST QUINCY AVENUE
  DENVER, CO 80235 (303)794-7711

| Form 990 | (2013 |  |
|----------|-------|--|
|----------|-------|--|

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#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year

List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter - 0 - in columns (D), (E), and (F) if no compensation was paid

◆ List all of the organization's current key employees, if any See instructions for definition of "key employee"

List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| (A) Name and Title | (B) A verage hours per week (list any hours for related organizations below dotted line) | more t | han o | one l<br>both | box,<br>an o | heck sofficer (stee) Highest compensated | Former | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--------------------|--|--------|-------|---------------|--------------|--|--------|--|--|--|
|                    |  |        |       |               |              |  |        |  |  |  |
|                    |  |        |       |               |              |  |        |  |  |  |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

|        | <b>(A)</b><br>Name and Title  | (B) Average hours per week (list any hours            | more t<br>perso                    | tion (<br>han d<br>n is l | ne l<br>both | oox,<br>an d | officer<br>stee)             |          | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- |          | (F) Estima mount of compens    | ted<br>fother<br>ation<br>he |
|--------|---|---|------------------------------------|---------------------------|--------------|--------------|------------------------------|----------|--|--|----------|--------------------------------|------------------------------|
|        |   | for related<br>organizations<br>below<br>dotted line) | Individual trustiee<br>or director | Institutional Trustee     | Officei      | Key employee | Highest compensated employee | Former   | 2/1099-MISC)   | 2/1099-MISC)   |          | ganızatı<br>relate<br>organıza | ed l                         |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  | -        |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
| 1b     | Sub-Total   |   |                                    | •                         |              |              | ı                            | <b>*</b> |  |  |          |                                |                              |
| c<br>d | Total from continuation sheet<br>Total (add lines 1b and 1c).               | s to Part VII, S                                      | ection A                           | ` .<br>                   | ٠.           | ٠.           |                              | -        | 1,499,695  |  | 0        |                                | 173,306                      |
| 2      | Total number of individuals (in \$100,000 of reportable compe               |   |                                    |                           |              |              | d abov                       | e) w     | ho received more th  | ian  | <u> </u> |                                |                              |
|        |   |   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
| 3      | Did the organization list any <b>fc</b>                                     | <b>ormer</b> officer, dir                             | ector o                            | r trus                    | tee,         | key          | emplo                        | yee,     | , or highest compen  | sated employee   |          | Yes                            | No                           |
|        | on line 1a? If "Yes," complete S  |   |                                    |                           |              | •            |                              | •        |  |  | 3        |                                | No                           |
| 4      | For any individual listed on line organization and related organ individual |   |                                    |                           |              |              |                              |          |  |  | 4        | Yes                            |                              |
| 5      | Did any person listed on line 1<br>services rendered to the organ           |   |                                    |                           |              |              |                              |          |  | or individual for  | 5        |                                | No                           |
| Se     | ection B. Independent Co  | ntractors   |                                    |                           |              |              |                              |          |  |  |          |                                |                              |
| 1      | Complete this table for your five compensation from the organization        | e highest comp  |                                    |                           |              |              |                              |          |  |  |          | ay vear                        |                              |
|        | compensation from the organiz   | (A)   | mpens                              | u (1011                   | 101 1        | LIIC (       | arenu                        | ıı ye    | ar enamy with of Wi  | (B)  | , 11 S L | .ax year<br>(C                 |                              |

| (A)   | (B)                     | (C)          |
|---|-------------------------|--------------|
| Name and business address   | Description of services | Compensation |
| QUADGRAPHICS INC, PO BOX 644840 PITTSBURGH PA 152644840                                     | PRINTING SERVICES       | 1,145,957    |
| FREEMAN COMPANIES, PO BOX 650036 DALLAS TX 752650036  | CONVENTION MGMT         | 628,354      |
| Centerplate Colorado Convention C, 700 14th Street DENVER CO 80202                          | Catering                | 290,191      |
| Critigen LLC, 7604 Technology Way Suite 300 DENVER CO 80237                                 | Computer Hosting        | 267,827      |
| Personify Inc, 1919 Gallows Road Suite 400 VIENNA VA 22182                                  | maint/consulting svc    | 249,635      |
| Tatal number of independent contractors (including but not limited to those lighted phases) | who recoved more than   | -            |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►18

(D)
Revenue
excluded from

tax under sections 512-514

| Part V  | /##      | Statement of Revenue  |                       |                         |  |   |
|---|----------|---|-----------------------|-------------------------|--|---|
|   |          | Check if Schedule O contains a respons                                      | se or note to any lir | (A) Total revenue       | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue |
| w 23  | 1a       | Federated campaigns 1a  |                       |                         |  |   |
| ants<br>unt   | ь        | Membership dues <b>1b</b>   |                       |                         |  |   |
| Gr  | c        | Fundraising events 1c   |                       |                         |  |   |
| ifts,<br>ar A   | d        | Related organizations 1d  |                       |                         |  |   |
| s, G<br>mil   | e        | Government grants (contributions) <b>1e</b>                                 | 41,726                |                         |  |   |
| Contributions, Gifts, Grants<br>and Other Similar Amounts | f        | All other contributions, gifts, grants, and <b>1f</b>                       | 42,165                |                         |  |   |
| but<br>the  | g        | similar amounts not included above  Noncash contributions included in lines |                       |                         |  |   |
|   |          | 1a-1f \$  |                       |                         |  |   |
| Con1<br>and   | h        | Total. Add lines 1a-1f  | ▶                     | 83,891                  |  |   |
| e je  |          | MEMBERGIAN DITE   | Business Code         |                         |  |   |
| ven   | 2a<br>b  | MEMBERSHIP DUES  CONFERENCES & SEMINARS                                     | 900099<br>561499      | 11,686,321<br>8,207,276 | 11,686,321<br>8,207,276                |   |
| e Re  | c        | ADVERTISING & SUBSCRIPTIONS   | 511120                | 3,777,041               | 1,402,054                              | 2,374,98                                |
| rwc   | d        | SPONSORSHIP REVENUE   | 511120                | 549,051                 | 549,051                                | 2,57 1,75                               |
| ) Se  | e        | ADMN/RNTL-WATER RSRCH FDN, WATER  | 900099                | 429,218                 | 429,218                                |   |
| Program Serwoe Revenue                                    | f        | FOR PPL All other program service revenue                                   |                       | 310,593                 | 310,593                                |   |
| P   | _        |   |                       | 24,959,500              | ,                                      |   |
|   | g<br>3   | <b>Total.</b> Add lines 2a-2f   |                       |                         |  |   |
|   |          | and other similar amounts)  | 🟲                     | 221,908                 |  |   |
|   | 4<br>  5 | Income from investment of tax-exempt bond p                                 | roceeds •             | 791,789                 |  |   |
|   |          | Royalties   | (II) Personal         |                         |  |   |
|   | 6a       | Gross rents   | , ,                   |                         |  |   |
|   | Ь        | Less rental<br>expenses   |                       |                         |  |   |
|   | С        | Rental income 0 or (loss)   | 0                     |                         |  |   |
|   | d        | Net rental income or (loss)   |                       | 0                       |  |   |
|   | 7a       | (i) Securities  Gross amount from sales of                                  | (II) O ther<br>3,000  |                         |  |   |
|   |          | assets other than inventory Less cost or                                    | 3,000                 |                         |  |   |
|   | b        | other basis and sales expenses  | 14,053                |                         |  |   |
|   | С        | Gain or (loss)  | -11,053               |                         |  |   |
|   | d        | Net gain or (loss)  |                       | -11,053                 |  |   |
| ine   | 8a       | events (not including   |                       |                         |  |   |
| Other Revenue   |          | of contributions reported on line 1c) See Part IV, line 18                  |                       |                         |  |   |
| the   | ь        | Less direct expenses b  |                       |                         |  |   |
| Ò   | С        | Net income or (loss) from fundraising e                                     | vents 🛌               | 0                       |  |   |
|   | 9a       | Gross income from gaming activities See Part IV, line 19                    |                       |                         |  |   |
|   | b<br>c   | Less direct expenses b  | ıtıes                 | 0                       |  |   |
|   | 10a      | Gross sales of inventory, less returns and allowances .                     | 11003 1 1 1           |                         |  |   |
|   | _        | а   | 3,266,081             |                         |  |   |
|   | Ь        | Less cost of goods sold <b>b</b><br>Net income or (loss) from sales of inve | 1,028,992             | 2,237,089               | 2,237,089                              |   |
|   |          | Miscellaneous Revenue   | Business Code         | 2,237,009               | 2,237,009                              |   |
|   | 11a      | TRAVEL REVENUE  | 900099                | 408,953                 |  |   |
|   | ь        | MISCELLANEOUS REVENUE   | 900099                | 34,214                  | 34,214                                 |   |
|   | С        |   |                       |                         |  |   |
|   | d        | All other revenue   |                       |                         |  |   |
|   | е        | Total. Add lines 11a-11d  | 🕨                     | 443,167                 |  |   |
|   | 12       | Total revenue. See Instructions   |                       | 28,726,291              | 24,855,816                             | 2,374,98                                |

408,953

-11,053

### Part IX Statement of Functional Expenses

|  | section 501(c)(3) and 501(c)(4) o | rganizations must complete all columns | All other organizations must complete column (A | () |
|--|-----------------------------------|--|---|----|
|--|-----------------------------------|--|---|----|

|          | on 501(c)(3) and 501(c)(4) organizations must complete all columns. All  |                        |                             | nete column (A)                                  |                         |
|----------|--|------------------------|-----------------------------|--|-------------------------|
|          | Check if Schedule O contains a response or note to any line in this  |                        | (B)                         | (c)  | <u>.</u>                |
|          | ot include amounts reported on lines 6b,<br>p, 9b, and 10b of Part VIII.   | (A)<br>Total expenses  | Program service<br>expenses | Management and general expenses                  | Fundraising<br>expenses |
| 1        | Grants and other assistance to governments and organizations in the United States See Part IV, line 21   | 1,600,701              | 1,600,701                   |  |                         |
| 2        | Grants and other assistance to individuals in the United States See Part IV, line 22   | 62,000                 | 62,000                      |  |                         |
| 3        | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16  | 292,512                | 292,512                     |  |                         |
| 4        | Benefits paid to or for members  | 0                      |                             |  |                         |
| 5        | Compensation of current officers, directors, trustees, and key employees   | 966,945                | 402,775                     | 564,170  | 0                       |
| 6        | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$   | 0                      |                             |  |                         |
| 7        | Other salaries and wages   | 9,002,932              | 6,020,770                   | 2,410,360  | 571,802                 |
| 8        | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)   | 1,651,910              | 1,063,356                   | 487,175  | 101,379                 |
| 9        | Other employee benefits  | 1,162,801              | 737,661                     | 356,945  | 68,195                  |
| 10       | Payroll taxes  | 714,405                | 453,206                     | 219,301  | 41,898                  |
| 11       | Fees for services (non-employees)  |                        |                             |  |                         |
| а        | Management   | 0                      |                             |  |                         |
| b        | Legal  | 199,860                | 185,300                     | 6,405  | 8,155                   |
| c        | Accounting   | 95,823                 | 88,842                      | 3,071  | 3,910                   |
| d        | Lobbying   | 18,238                 |                             | 18,238   |                         |
| е        | Professional fundraising services See Part IV, line 17   | 0                      |                             |  |                         |
| f        | Investment management fees   | 0                      |                             |  |                         |
| g        | Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)   | 1,412,350              | 1,309,455                   | 45,265   | 57,630                  |
| 12       | Advertising and promotion  |                        |                             | · · · · · · · · · · · · · · · · · · ·            | 312,786                 |
| 13       | Office expenses  | 1,428,430<br>1,936,500 | 1,114,279<br>1,761,728      | <del>                                     </del> | 172,344                 |
|          | Information technology   |                        | 1,761,728                   | 2,428  | 172,344                 |
| 14       |  | 0                      |                             |  |                         |
| 15       | Royalties  |                        | 1 117 600                   | 1 350  | 00.762                  |
| 16       | Occupancy  | 1,529,811              | 1,447,690                   |  | 80,762                  |
| 17<br>18 | Payments of travel or entertainment expenses for any federal,  | 1,022,737              | 823,654                     | 192,663  | 6,420                   |
| 10       | state, or local public officials   | 0                      | 2 470 422                   | 4.476  | 0.226                   |
| 19       | Conferences, conventions, and meetings   | 2,191,534              | 2,179,132                   |  | 8,226                   |
| 20       | Interest   | 3,435                  | 3,050                       | 1  | 384                     |
| 21<br>22 | Payments to affiliates   | 1 115 979              | 004 533                     | 2.027  | 422.242                 |
|          |  | 1,115,878              | 991,622                     | 2,037  | 122,219                 |
| 23<br>24 | Insurance  | 268,586                | 242,581                     | 427  | 25,578                  |
| а        | CONTINGENCIES/RESERVES   | 48,612                 |                             | 48,612   |                         |
| b        | COMPLIMENTARY PUBLICATIONS   | 173,686                | 105,262                     |  | 68,424                  |
| c        | RECRUITING/TRAINING  | 177,377                | 157,622                     | 188  | 19,567                  |
| d        | UBI TAXES  | 155,000                |                             | 155,000  |                         |
| e        | All other expenses   | 420,771                | 162,688                     | 243,227  | 14,856                  |
| 25       | Total functional expenses. Add lines 1 through 24e   | 27,652,834             | 21,205,886                  | 4,762,413  | 1,684,535               |
| 26       | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720) |                        |                             |  |                         |

Part X Balance Sheet

| Par             | τX  | Check if Schedule O contains a response or note to any line in this Part X   |                          |     |                    |
|-----------------|-----|--|--------------------------|-----|--------------------|
|                 |     |  | (A)<br>Beginning of year |     | (B)<br>End of year |
|                 | 1   | Cash-non-interest-bearing  | 4,405,410                | 1   | 1,511,201          |
|                 | 2   | Savings and temporary cash investments   | 7,335,343                | 2   | 5,453,479          |
|                 | 3   | Pledges and grants receivable, net   | 0                        | 3   | 0                  |
|                 | 4   | Accounts receivable, net   | 921,094                  | 4   | 780,457            |
|                 | 5   | Loans and other receivables from current and former officers, directors, trustees, k employees, and highest compensated employees Complete Part II of Schedule L   | ey                       | 5   | 0                  |
| Assets          | 6   | Loans and other receivables from other disqualified persons (as defined under sect $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and contributing employe and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiar organizations (see instructions) Complete Part II of Schedule L | cion<br>ers              |     | 0                  |
| Se              | 7   | Notes and loans receivable, net  | 0                        |     | 0                  |
| As              | 8   | Inventories for sale or use  | 661,524                  |     | 733,298            |
|                 | 9   | Prepaid expenses and deferred charges  | 535,580                  |     | 795,288            |
|                 | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D  18,635,   |                          |     | 733,233            |
|                 | ь   | Less accumulated depreciation  | ,294 7,946,204           | 10c | 7,376,031          |
|                 | 11  | Investments—publicly traded securities   | 1,008,087                |     | 318,380            |
|                 | 12  | Investments—other securities See Part IV, line 11  | 11,310,000               |     | 17,670,000         |
|                 | 13  | Investments—program-related See Part IV, line 11   | 0                        | 13  | 0                  |
|                 | 14  | Intangible assets  | 0                        | 14  | 0                  |
|                 | 15  | Other assets See Part IV, line 11  | 74,282                   |     | 74,151             |
|                 | 16  | Total assets. Add lines 1 through 15 (must equal line 34)  | 34,197,524               |     | 34,712,285         |
|                 | 17  | Accounts payable and accrued expenses  | 2,381,576                |     | 2,039,067          |
|                 | 18  | Grants payable   | 0                        | 18  | 0                  |
|                 | 19  | Deferred revenue   | 9,127,071                | 19  | 9,424,451          |
|                 | 20  | Tax-exempt bond liabilities  | 360,000                  |     | 0,424,461          |
|                 | 21  | Escrow or custodial account liability Complete Part IV of Schedule D   | 0                        | 21  | 0                  |
| Liabilities     | 22  | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified   |                          | 21  |                    |
| ф               |     | persons Complete Part II of Schedule L   | 0                        | 22  | 0                  |
| Γ̈́             | 23  | Secured mortgages and notes payable to unrelated third parties   | 0                        | 23  | 0                  |
|                 | 24  | Unsecured notes and loans payable to unrelated third parties   | 0                        | 24  | 0                  |
|                 | 25  | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule   |                          |     |                    |
|                 |     | D  | 6,036,290                |     | 2,212,031          |
|                 | 26  | Total liabilities. Add lines 17 through 25   | 17,904,937               | 26  | 13,675,549         |
| ces             |     | Organizations that follow SFAS 117 (ASC 958), check here ▶ ▽ and complete lines 27 through 29, and lines 33 and 34.  |                          |     |                    |
| lan             | 27  | Unrestricted net assets  | 14,495,448               | 27  | 19,232,823         |
| Ba              | 28  | Temporarily restricted net assets  | 491,191                  | 28  | 464,515            |
| пd              | 29  | Permanently restricted net assets  | 1,305,948                | 29  | 1,339,398          |
| or Fund Balance |     | Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34.  |                          |     |                    |
|                 | 30  | Capital stock or trust principal, or current funds   |                          | 30  |                    |
| Assets          | 31  | Paid-in or capital surplus, or land, building or equipment fund  |                          | 31  |                    |
|                 | 32  | Retained earnings, endowment, accumulated income, or other funds   |                          | 32  |                    |
| Net             | 33  | Total net assets or fund balances  | 16,292,587               | 33  | 21,036,736         |
| - <del></del>   |     |  |                          |     |                    |

| Par | Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI   |          |    |      |         |
|-----|---|----------|----|------|---------|
|     |   |          |    |      |         |
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1        |    | 28,7 | 726,291 |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2        |    | 27,6 | 552,834 |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3        |    | 1,0  | 073,457 |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4        |    | 16,2 | 292,587 |
| 5   | Net unrealized gains (losses) on investments  | 5        |    |      | 11,845  |
| 6   | Donated services and use of facilities  | 6        |    |      |         |
| 7   | Investment expenses   | 7        |    |      |         |
| 8   | Prior period adjustments  | 8        |    |      |         |
| 9   | Other changes in net assets or fund balances (explain in Schedule O)  | 9        |    | 3,6  | 558,847 |
| 10  | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))   | 10       |    | 21,0 | 036,736 |
| Par | t XII Financial Statements and Reporting  |          |    |      |         |
|     | Check if Schedule O contains a response or note to any line in this Part XII  |          |    |      | . Г     |
|     |   |          |    | Yes  | No      |
| 1   | Accounting method used to prepare the Form 990  |          |    |      |         |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?   |          | 2a |      | No      |
|     | If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both   | wed on   |    |      |         |
|     | Separate basis Consolidated basis Both consolidated and separate basis  |          |    |      |         |
| b   | Were the organization's financial statements audited by an independent accountant?  |          | 2b | Yes  |         |
|     | If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both   | rate     |    |      |         |
|     | ▼ Separate basis  |          |    | i    |         |
| c   | If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant? | t of the | 2c | Yes  |         |
|     | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O  | 1        |    |      |         |
| 3a  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | е        | 3a |      | No      |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the  |          | 3b |      |         |

Software ID: Software Version:

**EIN:** 13-5660277

Name: American Water Works Association

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| Form 990, Part VII - Compensation<br>Compensated Employees, and Inde |   |  |                       | IIu     | Sie          | es, r  | (e y  | Employees, mgi   | iest |                          |
|--|---|--|-----------------------|---------|--------------|--|---|--|------|--------------------------|
| (A)<br>Name and Title  | (B) A verage hours per week (list any hours for related | Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099-MISC) | (F) Estimated amount of other compensation from the organization and |      |                          |
|  | organizations<br>below<br>dotted line)                  | Individual trustee<br>or director  | Institutional Trustee | Officei | Key employee | Highest compensated employee                                       | Former  |  |      | related<br>organizations |
| James A Chaffee PE   | 1 0   | х  |                       | х       |              |  |   | 0  |      | 0                        |
| President John Donahue   | 1 0   | x  |                       |         |              |  |   | 0  |      | 0                        |
| President Elect Charles F Anderson                                   | 1 0   | ^  |                       |         |              |  |   |  |      |                          |
| Immediate Past President   |   | Х  |                       |         |              |  |   | 0  |      | 0                        |
| David E Rager Treasurer  | 1 0   | x  |                       | х       |              |  |   | 0  |      | О                        |
| Jerald W Stevens   | 1 0   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member James C Nelson  | 1 0   |  |                       |         |              |  |   | _  |      |                          |
| Board Member Thomas P Walters  | 1.0   | ×  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member   | 1 0   | х  |                       |         |              |  |   | 0  |      | o                        |
| Tom Winkler  | 1 0   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member Frank J Tantone   | 1 0   | ×  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member<br>Brandy Kelso   | 1 0   |  |                       |         |              |  |   |  |      | ,                        |
| Board Member   |   | Х  |                       |         |              |  |   | 0  |      | 0                        |
| Reid Campbell<br>Board Member  | 1 0   | x  |                       |         |              |  |   | 0  |      | О                        |
| Edmund Molyneux PEng Board Member                                    | 1 0   | Х  |                       |         |              |  |   | 0  |      | 0                        |
| Dawn White   | 1 0   | x  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member Marcey G Munoz  | 1 0   | <del> </del>   |                       |         |              |  |   |  |      |                          |
| Board Member<br>Philip L Brun Jr                                     | 1 0   | ×  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member   |   | Х  |                       |         |              |  |   | 0  |      | 0                        |
| Douglas G Brinkman PE<br>Board Member                                | 1 0   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Dan Lesnieski  | 1 0   | X  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member<br>Jeff Nash  | 1 0   |  |                       |         |              |  |   | _  |      | _                        |
| Board Member<br>Sandy A Smith  | 1 0   | X  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member   |   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Jon Muraoka<br>Board Member  | 1 0   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Kyla B Jacobsen  | 1 0   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member  Michael D Simpson                                      | 1 0   | X  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member David O Pitcher   | 1 0   |  |                       |         |              |  |   |  |      |                          |
| Board Member   |   | Х  |                       |         |              |  |   | 0  |      | 0                        |
| Timothy S Wilson  Board Member                                       | 1 0   | ×  |                       |         |              |  |   | 0  |      | 0                        |
| Thomas F Schrempp  | 1 0   | х  |                       |         |              |  |   | 0  |      | 0                        |
| Board Member   | J   |  |                       |         |              | 1  |   | 1  |      | <u> </u>                 |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (A) (B) (D) (F) Name and Title Average Position (do not check Reportable Reportable Estimated amount hours per more than one box, unless compensation compensation of other week (list person is both an officer from the from related compensation organization (Wany hours and a director/trustee) organizations (Wfrom the for related 2/1099-MISC) 2/1099-MISC) organization and Highest employe Former <u>8</u>0€ Individual trustee or director organizations related Institutional Trustee below organizations employee dotted line) t compensated ee Alan C Cranford 1 0 Χ 0 Board Member Bernard Maloy 1 0 Χ 0 Board Member Patricio R Kalife Del Valle 10 Χ 0 Board Member Brıan Steglıtz 1 0 0 0 Х Board Member David S Koch 10 Х 0 0 Board Member William Spain 1 0 Χ 0 0 Board Member Michael J O'Connell PE 10 Χ 0 0 Board Member John M Alston 1 0 Χ 0 0 Board Member John S Olsson 1 0 Χ 0 0 Board Member Anthony P Bilek 10 0 Χ Board Member Mark Tompeck 1 0 Χ 0 0 Board Member Frank J Moritz Jr 1 0 Χ 0 0 Board Member F Adam Yanulıs 10 Χ 0 Board Member Patrick J Connelly 1 0 0 0 Х Board Member Connie K Schreppel 1 0 Χ 0 0 Board Member Dennis M Kelleher 1 0 Χ 0 Board Member Stephen R Shoaf 10 Χ 0 Board Member Larry Thelen 1 0 Χ 0 0 Board Member Cliff Shrive 10 0 Χ 0 Board Member Melinda L Raimann 10 0 Χ 0 Board Member Thomas J Moulton 10 Х 0 0 Board Member Brenda Lennox 1 0 0 Х 0 Board Member Mark F Knudson 1 0 Χ 0 Board Member Jeffrey Hines PE 1 0 Χ 0 Board Member Gene C Koontz 1 0 0 Χ 0 Board Member

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (A) (B) (D) (F) Name and Title Average Position (do not check Reportable Reportable Estimated amount hours per more than one box, unless compensation compensation of other week (list person is both an officer from the from related compensation organization (Wany hours and a director/trustee) organizations (Wfrom the for related 2/1099-MISC) 2/1099-MISC) organization and Highest employe Former <u>8</u>0€ Individual trustee or director organizations related Institutional Trustee below organizations emplo)ee dotted line) t compensated ee Warner Palermo 1 0 Χ 0 Board Member Rafael A Ortiz Diaz 1 0 Χ 0 Board Member Jean-Francois Berard 10 Χ 0 Board Member Donald Ellis 1 0 0 0 Х Board Member Lela Perkins 10 Х 0 0 Board Member Gary Visser 1 0 Χ 0 0 Board Member Mark Cline 10 Χ 0 0 Board Member Mrs Kristin Bisgard 1 0 Χ 0 0 Board Member Alan D Fortenberry PE 1 0 Χ 0 Board Member Charles Maddox 10 0 Χ Board Member H Alı Mahan 1 0 Χ 0 0 Board Member Jonathan Carpenter PE 1 0 Χ 0 0 Board Member Simon Thomas 10 Χ 0 Board Member Tony Averbeck 1 0 0 0 Х Board Member Martha W Segal 1 0 Χ 0 0 Board Member Alissa Lockett 1 0 Χ 0 Board Member Sean D Osborne PE 10 Χ 0 Board Member Gary J McCoy 1 0 Χ 0 0 Board Member Rosemary Smud 10 0 Χ 0 Board Member Craig Woolard 10 0 Χ Board Member Christopher S Jarrett 10 Х 0 0 Board Member Jeanne M Bailey 1 0 0 Х 0 Board Member Kanwal Oberoi 1 0 Χ 0 Board Member Andrew DeGraca 1 0 Χ 0 Board Member Aurel M Arndt 1 0 0 Χ 0 Board Member

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| compensated Employees, and Inde             | pendent con  | iti acto                          | 15                    |         |              |                              |          | 1  | 1   |   |
|---|--|-----------------------------------|-----------------------|---------|--------------|------------------------------|----------|--|---|---|
| (A)<br>Name and Title                       | Name and Title A verage hours per week (list any hours |                                   |                       |         | •            | ınless<br>ffıcer<br>tee)     |          | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099-MISC) | (F) Estimated amount of other compensation from the |
|   | for related<br>organizations<br>below<br>dotted line)  | Individual trustee<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former   | 2/1099-MISC)   | 2/1099-M15C)  | organization and<br>related<br>organizations        |
| Denise Kruger<br>Board Member               | 1 0  | х                                 |                       |         |              |                              |          | 0  |   | 0   |
| Roy L Wolfe                                 | 1 0  | Х                                 |                       |         |              |                              |          | 0  |   | 0   |
| Board Member                                |  |                                   |                       |         |              |                              |          |  |   |   |
| David LaFrance  Executive Director          | 40 0   |                                   |                       | х       |              |                              |          | 278,998  |   | 30,078  |
| Thomas Curtis                               | 40 0   |                                   |                       |         |              |                              |          |  |   |   |
| Deputy Executive Director- DC               | 40 0   |                                   |                       | х       |              |                              |          | 216,482  |   | 20,791  |
| Paula MacIlwaine                            | 40 0   |                                   |                       | х       |              |                              |          | 207,506  |   | 26,828  |
| Deputy Executive Director  Kevin Mann       | 40.0   |                                   |                       |         |              |                              | _        |  |   |   |
| Chief Financial Officer                     | 40 0   |                                   |                       | х       |              |                              |          | 163,317  | 0   | 16,269  |
| Elizabeth Haigh                             | 40 0   |                                   |                       |         |              | х                            |          | 141,933  |   | 15,803  |
| Director of Publishing                      |  |                                   |                       |         |              |                              |          |  |   |   |
| Susan Franceschi Director of Membership     | 40 0   |                                   |                       |         |              | x                            |          | 138,226  |   | 18,799  |
| James Roberson                              | 40 0   |                                   |                       |         |              |                              |          |  |   |   |
| Director of Federal Relations               |  |                                   |                       |         |              | х                            |          | 130,660  |   | 15,869  |
| Kevin Turntine  Director of Info Technology | 40 0   |                                   |                       |         |              | ×                            |          | 113,619  |   | 17,364  |
| Cynthia Lane                                | 40 0   |                                   |                       |         |              |                              | $\vdash$ |  |   |   |
| Dir of Engineer & Technical SV              | 40 0   |                                   |                       |         |              | x                            |          | 108,954  |   | 11,505  |
| 5. 5. Engineer & Teammen 5v                 | J I  |                                   |                       |         |              | 1                            |          | <u> </u>   |   |   |
|   |  |                                   |                       |         |              |                              |          |  |   |   |

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SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

#### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Open to Public Inspection

| lame of   | the   | organization      |
|-----------|-------|-------------------|
| merican V | Vater | Works Association |

Employer identification number

13-5660277

| Par          | + T      | Reas  | on for Pu                   | blic Charity Sta  | tus (All or                 | nanization   | s must con           | nlete this   | nart ) See      |               | <u> </u>   |                  |
|--------------|----------|---|-----------------------------|---|-----------------------------|--------------|----------------------|--------------|-----------------|---------------|------------|------------------|
|              |          |   |                             | te foundation becaus                                    |                             |              |                      |              |                 | nou actions   | <i>-</i> . |                  |
| 1            | _        |   | -                           | on of churches, or a                                    | · ·                         |              |                      | •            | -               |               |            |                  |
| 2            |          |   | · ·                         | in <b>section 170(b)(1</b>                              |                             |              |                      |              | (-)(-)(-)       |               |            |                  |
| 3            | _        |   |                             | perative hospital se                                    |                             |              | •                    | on 170(b)(:  | 1)(A)(iii).     |               |            |                  |
| 4            | _        | •   |                             | h organization operat                                   | =                           |              |                      |              |                 | (1)(A)(iii).  | Enter the  |                  |
| •            | •        |   |                             | ty, and state   |                             |              | a 1100 p 1 ca 1 a c  |              |                 | (-)()()-      |            |                  |
| 5            | $\sqcap$ | Anorga  | anızatıon op                | erated for the benefi                                   | t of a college              | e or univers | ity owned or         | operated by  | / a governmer   | ntal unit des | cribed in  |                  |
|              |          | sect ion  | 170(b)(1)(                  | (A)(iv). (Complete P                                    | art II )                    |              |                      |              |                 |               |            |                  |
| 6            | $\sqcap$ | A feder   | al, state, or               | local government or                                     | governmen                   | tal unit des | cribed in <b>sec</b> | tion 170(b)  | (1)(A)(v).      |               |            |                  |
| 7            | $\sqcap$ | An organization that normally receives a substantial part of its support from a governmental unit or from the general public                      |                             |   |                             |              |                      |              |                 |               |            |                  |
| _            | _        |   |                             | on 170(b)(1)(A)(vi).                                    | •                           | •            |                      |              |                 |               |            |                  |
| 8            | <u> </u> |   | •                           | described in <b>section</b>                             |                             |              | •                    | •            |                 |               |            |                  |
| 9            | 굣        | _   |                             | at normally receives                                    | -                           |              |                      |              | •               | -             | _          | SS               |
|              |          |   |                             | rities related to its ex                                |                             |              |                      |              |                 |               |            |                  |
|              |          | •   |                             | oss investment inco                                     |                             |              |                      | •            |                 | tax) from b   | usinesses  |                  |
|              | _        |   |                             | ganızatıon after June                                   |                             |              |                      |              |                 |               |            |                  |
| LO<br>L1     |          |   |                             | ganized and operated<br>ganized and operated            |                             |              |                      |              |                 |               |            |                  |
| e            | Г        | a [   | Type I                      | bes the type of supp  Type II c  ox, I certify that the | Type II                     | I - Functio  | nally integrat       | ed <b>d</b>  | Type III - N    |               |            |                  |
|              |          | other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or<br>section 509(a)(2) |                             |   |                             |              |                      |              |                 |               |            |                  |
| f            |          |   | _                           | received a written de                                   | etermination                | from the I   | RS that it is a      | Type I, Ty   | pe II, or Type  | III suppor    | tıng organ | ızatıo <u>n,</u> |
|              |          |   | his box                     | 2006  |                             |              | <b>a</b>             | <b>.</b>     |                 |               |            | ı                |
| g            |          |   | rugust 17, 2<br>ig persons? | 2006, has the organi                                    | zation acce                 | pted any gr  | it or contribu       | lion irom an | y of the        |               |            |                  |
|              |          |   |                             | rectly or indirectly o                                  | ontrols, eith               | ner alone or | together wit         | n persons d  | escribed in (ii | )             | Yes        | No               |
|              |          |   |                             | governing body of th                                    |                             |              | _                    |              |                 |               | g(i)       |                  |
|              |          | (ii) A fa   | amily memb                  | er of a person descri                                   | bed in (i) ab               | ove?         |                      |              |                 | 110           | g(ii)      |                  |
|              |          |   | · ·                         | lled entity of a perso                                  |                             |              | above?               |              |                 |               | J(iii)     |                  |
| h            |          | Provide   | the follown                 | ng information about                                    | the support                 | ed organiza  | ition(s)             |              |                 |               |            |                  |
|              |          |   |                             | -   |                             | _            |                      |              |                 |               |            |                  |
| (i)          | Nam      | ne of   | (ii) EIN                    | (iii) Type of   | (iv) Is                     | the          | (v) Did yo           | u notify     | (vi) Is         | the           | (vii) A    | mount o          |
|              | ibboi    |   |                             | organization  | organizat                   |              | the organ            |              | organiza        |               |            | etary            |
| organization |          | ation   |                             | (described on   | col (i) lis                 |              | ın col (i)           | •            | col (i) org     | -             | sup        | port             |
|              |          |   | lines 1- 9 abov             |   | your governing<br>document? |              | suppo                | ort,         | In the c        | 151           |            |                  |
|              |          |   |                             | (see  | aocuille                    |              |                      |              |                 |               |            |                  |
|              |          |   |                             | instructions))  | Yes                         | No           | Yes                  | No           | Yes             | No            | $\dashv$   |                  |
|              |          |   |                             |   | 162                         | 140          | 1 65                 | 140          | res             | 140           | +          |                  |
|              |          |   |                             |   |                             | +            | +                    | +            | +               | +             | +          |                  |
| [otal        |          |   |                             |   |                             | +            |                      |              |                 |               | +          |                  |
| OTAL         |          |   | 1                           | 1   |                             |              |                      |              | 1               | 1             |            |                  |

| Sch | edule A (Form 990 or 990-EZ) 2013  |                           |                    |                      |                     |                | Page <b>2</b>      |
|-----|--|---------------------------|--------------------|----------------------|---------------------|----------------|--------------------|
| Pa  | (Complete only if you o  | hecked the bo             | x on line 5, 7,    | or 8 of Part I o     | r if the organiza   | ation failed   | to qualify under   |
| _   | Part III. If the organiza ection A. Public Support   | tion fails to qu          | alify under the    | tests listed bel     | low, please con     | iplete Part .  | .111.)             |
|     | endar year (or fiscal year beginning   | (-) 2000                  | (1-) 2010          | (-) 2011             | (4) 2012            | (-) 201        | (5) T. I.          |
|     | in) ►  | (a) 2009                  | <b>(b)</b> 2010    | (c) 2011             | (d) 2012            | (e) 201:       | 3 (f) Total        |
| 1   | Gifts, grants, contributions, and  |                           |                    |                      |                     |                |                    |
|     | membership fees received (Do not include any "unusual                                      |                           |                    |                      |                     |                |                    |
|     | grants ")  |                           |                    |                      |                     |                |                    |
| 2   | Tax revenues levied for the  |                           |                    |                      |                     |                |                    |
|     | organization's benefit and either  |                           |                    |                      |                     |                |                    |
|     | paid to or expended on its   |                           |                    |                      |                     |                |                    |
| 3   | behalf<br>The value of services or facilities  |                           |                    |                      |                     |                |                    |
| 3   | furnished by a governmental unit to  |                           |                    |                      |                     |                |                    |
|     | the organization without charge  |                           |                    |                      |                     |                |                    |
| 4   | Total. Add lines 1 through 3   |                           |                    |                      |                     |                |                    |
| 5   | The portion of total contributions   |                           |                    |                      |                     |                |                    |
|     | by each person (other than a   |                           |                    |                      |                     |                |                    |
|     | governmental unit or publicly supported organization) included on                          |                           |                    |                      |                     |                |                    |
|     | line 1 that exceeds 2% of the  |                           |                    |                      |                     |                |                    |
|     | amount shown on line 11, column  |                           |                    |                      |                     |                |                    |
|     | (f)  |                           |                    |                      |                     |                |                    |
| 6   | <b>Public support.</b> Subtract line 5 from line 4   |                           |                    |                      |                     |                |                    |
| S   | ection B. Total Support  | I                         | <u> </u>           |                      | I                   |                | I                  |
|     | endar year (or fiscal year beginning   | (a) 2009                  | <b>(b)</b> 2010    | (c) 2011             | (d) 2012            | (e) 2013       | (f) Total          |
|     | in) ►  | (a) 2009                  | ( <b>b)</b> 2010   | (6) 2011             | (u) 2012            | (e) 2013       | (I) I otal         |
| 7   | A mounts from line 4   |                           |                    |                      |                     |                |                    |
| 8   | Gross income from interest,  |                           |                    |                      |                     |                |                    |
|     | dividends, payments received on securities loans, rents, royalties                         |                           |                    |                      |                     |                |                    |
|     | and income from similar  |                           |                    |                      |                     |                |                    |
|     | sources  |                           |                    |                      |                     |                |                    |
| 9   | Net income from unrelated  |                           |                    |                      |                     |                |                    |
|     | business activities, whether or not the business is regularly carried                      |                           |                    |                      |                     |                |                    |
|     | on   |                           |                    |                      |                     |                |                    |
| 10  | Other income Do not include gain   |                           |                    |                      |                     |                |                    |
|     | or loss from the sale of capital   |                           |                    |                      |                     |                |                    |
|     | assets (Explain in Part IV )   |                           |                    |                      |                     |                |                    |
| 11  | <b>Total support</b> (Add lines 7 through 10)  |                           |                    |                      |                     |                |                    |
| 12  | Gross receipts from related activities   | es, etc (see inst         | ructions)          | •                    |                     | 12             | 1                  |
| 13  | First five years. If the Form 990 is t   | for the organizati        | on's first, second | l, thırd, fourth, or | fifth tax year as a | 501(c)(3) o    | rganızatıon, check |
|     | this box and stop here   |                           |                    |                      | <u> </u>            | <u> </u>       | <u></u>            |
|     | ection C. Computation of Pub   |                           |                    | 4.4 1 (5)            |                     |                |                    |
| 14  | Public support percentage for 2013   |                           |                    | 11, column (f))      |                     | 14             |                    |
| 15  | Public support percentage for 2012   | · ·                       | •                  |                      |                     | 15             | _                  |
| 16a | 33 1/3% support test—2013. If the condition have   |                           |                    |                      | line 14 is 33 1/3%  | or more, che   | ck this box        |
| b   | and <b>stop here.</b> The organization qua <b>33</b> 1/3% <b>support test—2012.</b> If the |                           |                    |                      | and line 15 is 33   | 8 1/3% or more |                    |
|     | box and <b>stop here.</b> The organization   |                           |                    |                      | , 10 00             | . 40.001111011 | ► F                |
| 17a | 10%-facts-and-circumstances test-  | <b>-2013.</b> If the org  | anızatıon dıd not  | check a box on lı    |                     |                |                    |
|     | is 10% or more, and if the organizat   |                           |                    |                      |                     |                |                    |
|     | in Part IV how the organization mee  | ts the "facts-and         | d-circumstances'   | test The organ       | ızatıon qualıfıes a | s a publicly s |                    |
| Ь   | organization 10%-facts-and-circumstances test-   | <b>-2012</b> . If the ora | anization did not  | check a hov on li    | ne 13 16a 16b       | or 17a and L   | <b>▶</b> 厂         |
|     | 15 is 10% or more, and if the organ  |                           |                    |                      |                     |                |                    |
|     | Explain in Part IV how the organizat   |                           |                    |                      |                     |                | ublicly            |
|     | supported organization   |                           |                    |                      | 4-71                |                | <b>▶</b> □         |
| 18  | <b>Private foundation.</b> If the organizat instructions                                   | ion aid not check         | k a box on line 13 | , 16a, 16b, 1/a,     | or 1/p, check thi   | s pox and se   | e<br>▶□            |
|     |  |                           |                    |                      |                     |                | г,                 |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

|      | ction A. Public Support  | 1                   |                     |                     |                     |                       |          |                  |
|------|--|---------------------|---------------------|---------------------|---------------------|-----------------------|----------|------------------|
| Cale | ndar year (or fiscal year beginning<br>in) ►   | (a) 2009            | <b>(b)</b> 2010     | <b>(c)</b> 2011     | ( <b>d)</b> 2012    | <b>(e)</b> 20         | 13       | <b>(f)</b> Total |
| 1    | Gifts, grants, contributions, and<br>membership fees received (Do<br>not include any "unusual<br>grants")  | 100,786             | 44,195              | 144,949             | 81,592              |                       | 83,891   | 455,413          |
| 2    | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 27,093,416          | 26,166,504          | 25,808,157          | 25,553,375          | 25,                   | .884,808 | 130,506,260      |
| 3    | Gross receipts from activities that are not an unrelated trade or business under section 513   | 498,225             | 417,762             | 549,989             | 415,321             |                       | 408,953  | 2,290,250        |
| 4    | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                     |                     |                     |                     |                       |          | 0                |
| 5    | The value of services or facilities furnished by a governmental unit to the organization without charge  |                     |                     |                     |                     |                       |          | 0                |
| 6    | <b>Total.</b> Add lines 1 through 5  | 27,692,427          | 26,628,461          | 26,503,095          | 26,050,288          | 26,                   | 377,652  | 133,251,923      |
| 7a   | Amounts included on lines 1, 2, and 3 received from disqualified persons   |                     |                     |                     |                     |                       |          | 0                |
| b    | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           | 31,473              | 45,613              | 37,884              | 24,254              |                       | 11,130   | 150,354          |
| С    | Add lines 7a and 7b  | 31,473              | 45,613              | 37,884              | 24,254              |                       | 11,130   | 150,354          |
| 8    | Public support (Subtract line 7c   |                     |                     |                     |                     |                       |          | 133,101,569      |
|      | from line 6 ) ction B. Total Support   |                     |                     |                     |                     |                       |          |                  |
|      | ndar year (or fiscal year  | ( ) 2222            | (1) 2242            | () 2011             | ( D 2012            |                       |          |                  |
|      | beginning in) 🟲  | (a) 2009            | <b>(b)</b> 2010     | (c) 2011            | (d) 2012            | <b>(e)</b> 20         |          | (f) Total        |
| 9    | Amounts from line 6  | 27,692,427          | 26,628,461          | 26,503,095          | 26,050,288          | 26,                   | 377,652  | 133,251,923      |
| 10a  | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources   | 1,271,886           | 1,081,389           | 1,106,362           | 1,035,652           | 1,                    | 013,697  | 5,508,986        |
| b    | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  |                     |                     |                     |                     |                       |          | 0                |
| С    | Add lines 10a and 10b  | 1,271,886           | 1,081,389           | 1,106,362           | 1,035,652           | 1,                    | 013,697  | 5,508,986        |
| 11   | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  | 383,667             | 416,482             | 381,485             | 302,539             |                       | 230,529  | 1,714,702        |
| 12   | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  |                     |                     |                     |                     |                       |          | 0                |
| 13   | Total support. (Add lines 9, 10c, 11, and 12)  | 29,347,980          | 28,126,332          | 27,990,942          | 27,388,479          | 27,                   | 621,878  | 140,475,611      |
| 14   | First five years. If the Form 990 is check this box and stop here  | for the organizati  | on's first, second  | , third, fourth, or | fifth tax year as a | 501(c)(               | 3) organ | ızatıon,<br>▶□   |
| Se   | ction C. Computation of Pub  |                     |                     |                     |                     |                       |          | ·<br>            |
| 15   | Public support percentage for 201  | 3 (line 8, column ( | (f) divided by line | 13, column (f))     |                     | 15                    |          | 94 751 %         |
| 16   | Public support percentage from 20  | 12 Schedule A, P    | art III, line 15    |                     |                     | 16                    |          | 94 174 %         |
| Se   | ction D. Computation of Inv  |                     |                     |                     |                     |                       |          |                  |
| 17   | Investment income percentage for   |                     | * *                 | •                   | n (f))              | 17                    |          | 3 922 %          |
| 18   | Investment income percentage fro   |                     |                     |                     |                     | 18                    |          | 4 116 %          |
| 10-  | 33 1/3% support tests—2013. If the   | e organization did  | not check the bo    | x on line 14, and   | line 15 is more t   | han 33 <sub>1/3</sub> | 3%, and  | line 17 is not   |

b 33 1/3% support tests—2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

| Part IV | Part IV Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions). |                         |             |  |  |  |  |  |  |  |  |
|---------|---|-------------------------|-------------|--|--|--|--|--|--|--|--|
|         |   |                         |             |  |  |  |  |  |  |  |  |
|         | Facts And Circumstances Test  |                         |             |  |  |  |  |  |  |  |  |
|         |   |                         |             |  |  |  |  |  |  |  |  |
| Retu    | ırn Reference   | Explanation             |             |  |  |  |  |  |  |  |  |
|         |   | Schodulo A / Form 000 o | 000 E7) 201 |  |  |  |  |  |  |  |  |

Schedule A (Form 990 or 990-EZ) 2013

DLN: 93493192005124

#### OMB No 1545-0047

## **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

► See separate instructions. ► Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

|     | me of the organization<br>erican Water Works Association   |  |   | Employe   | r ider                       | nt if ica                               | ation numbe   | er   |
|-----|--|--|---|---|------------------------------|---|---|--|
|     | rt I-A Complete if the organization is exempt under section 501(c) or is a   |  |   |   | 13-5660277                   |   |   |  |
| Par | t I-A Complete if the or   | ganization is exempt under s   | section 501(c                           | c) or is a section  | 527                          | 7 org                                   | ganizatio   | n  |
| 1   | Provide a description of the or  | ganızatıon's dırect and ındırect politic                                       | al campaign acti                        | vities in Part IV   |                              |   |   |  |
| 2   | Political expenditures   |  |   | Þ   | <b>-</b>                     | \$_                                     |   |  |
| 3   | Volunteer hours  |  |   |   |                              | _                                       |   |  |
| Par | t I-B Complete if the or   | ganization is exempt under :   | section 501(c                           | :)(3).  |                              |   |   |  |
| 1   |  | e tax incurred by the organization unc   | •                                       |   | <b>F</b>                     | \$                                      |   |  |
| 2   | Enter the amount of any excise   | e tax incurred by organization manage  | ers under section                       | 4955  | <b>F</b>                     | \$_                                     |   |  |
| 3   | If the organization incurred a s   | section 4955 tax, did it file Form 472   | O for this year?                        |   |                              |   | ┌ Yes   | ┌ No   |
| 4a  | Was a correction made?   |  |   |   |                              |   | ┌ Yes   | ┌ No   |
| b   | If "Yes," describe in Part IV  |  |   |   |                              |   |   |  |
| Par | t I-C Complete if the or   | ganization is exempt under s   | section 501(c                           | ), except sectio  | n 50                         | )1(c                                    | )(3).   |  |
| 1   | Enter the amount directly expe   | ended by the filing organization for se  | ction 527 exemp                         | t function activities   | •                            | \$ _                                    |   |  |
| 2   | Enter the amount of the filing of exempt function activities   | organization's funds contributed to otl  | ner organizations                       | for section 527   | F                            | \$ <u>_</u>                             |   |  |
| 3   | Total exempt function expendi  | tures Add lines 1 and 2 Enter here a   | and on Form 112                         | 0-POL, line 17b   | •                            | \$                                      |   |  |
| 4   | Did the filing organization file I   | Form 1120-POL for this year?   |   |   |                              | · –                                     | ┌ Yes   | ┌ No   |
| 5   | Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV |  |   |   |                              |   |   |  |
|     | amount of political contribution   | ns received that were promptly and di  | rectly delivered                        | to a separate politica  | al orga                      | funds<br>anızat                         | Also ente<br>tion, such a:  | the  |
|     | amount of political contribution   | ns received that were promptly and di  | rectly delivered                        | to a separate politica  | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such a:  | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to<br>additional space | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to<br>additional space | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to<br>additional space | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to<br>additional space | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to additional space    | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to additional space    | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to additional space    | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |
|     | amount of political contribution separate segregated fund or a   | ns received that were promptly and di<br>political action committee (PAC) If a | rectly delivered to additional space    | to a separate politicalis needed, provide in  (d) A mount paid filing organizatio | orga<br>forma<br>from<br>n's | funds<br>anization<br>ition<br>(e<br>co | Also ente<br>tion, such as<br>in Part IV  Amount of<br>ntributions<br>and prompt<br>rectly delive<br>separate por<br>ganization | political received by and ered to a litical If none, |

section 4911 tax for this year?

┌ Yes ┌ No

# Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A Check ► If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B Check ► If the filing organization checked box A and "limited control" provisions apply

|    | Limits on Lobbying E<br>(The term "expenditures" means ar | (a) Filing<br>organization's<br>totals               | <b>(b)</b> Affiliated<br>group<br>totals |  |
|----|---|--|--|--|
| 1a | Total lobbying expenditures to influence public o         | 24,258   |  |  |
| b  | Total lobbying expenditures to influence a legisla        | ative body (direct lobbying)                         | 105,408                                  |  |
| c  | Total lobbying expenditures (add lines 1a and 1b          | o)   | 129,666                                  |  |
| d  | Other exempt purpose expenditures                         |  | 27,523,168                               |  |
| e  | Total exempt purpose expenditures (add lines 1            | c and 1d)  | 27,652,834                               |  |
| f  | Lobbying nontaxable amount Enter the amount f             | 1,000,000  |  |  |
|    | If the amount on line 1e, column (a) or (b) is:           | The lobbying nontaxable amount is:                   |  |  |
|    | Not over \$500,000  | 20% of the amount on line 1e                         |  |  |
|    | Over \$500,000 but not over \$1,000,000                   | \$100,000 plus 15% of the excess over \$500,000      |  |  |
|    | Over \$1,000,000 but not over \$1,500,000                 | \$175,000 plus 10% of the excess over \$1,000,000    |  |  |
|    | Over \$1,500,000 but not over \$17,000,000                | \$225,000 plus 5% of the excess over \$1,500,000     |  |  |
|    | Over \$17,000,000   | \$1,000,000  |  |  |
|    | Grassroots nontaxable amount (enter 25% of lin            | e 1f)  | 250,000                                  |  |
| h  | Subtract line 1g from line 1a If zero or less, ento       | er - O -   |  |  |
| i  | Subtract line 1f from line 1c If zero or less, ente       | r-0-   |  |  |
| j  | If there is an amount other than zero on either lir       | ne 1h or line 1i, did the organization file Form 472 | 0 reporting                              |  |

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

| Lobbying Expenditures During 4-Year Averaging Period |  |           |                 |                 |                  |                  |  |  |
|--|--|-----------|-----------------|-----------------|------------------|------------------|--|--|
|  | Calendar year (or fiscal year<br>beginning in)             | (a) 2010  | <b>(b)</b> 2011 | <b>(c)</b> 2012 | ( <b>d)</b> 2013 | <b>(e)</b> Total |  |  |
| 2a   | Lobbying nontaxable amount                                 | 1,000,000 | 1,000,000       | 1,000,000       | 1,000,000        | 4,000,000        |  |  |
| b  | Lobbying ceiling amount<br>(150% of line 2a, column(e))    |           |                 |                 |                  | 6,000,000        |  |  |
| c  | Total lobbying expenditures                                | 125,445   | 148,716         | 118,447         | 129,666          | 522,274          |  |  |
| _d   | Grassroots nontaxable amount                               | 250,000   | 250,000         | 250,000         | 250,000          | 1,000,000        |  |  |
| е<br>  | Grassroots ceiling amount<br>(150% of line 2d, column (e)) |           |                 |                 |                  | 1,500,000        |  |  |
| f_   | Grassroots lobbying expenditures                           | 19,302    | 16,748          | 16,254          | 24,258           | 76,562           |  |  |

|        | Part II-B Complete if the organization is exempt under section filed Form 5768 (election under section 501(h)).   |                                 |          |         |           |        |
|--------|---|---------------------------------|----------|---------|-----------|--------|
| For e  | r each "Yes" response to lines 1a through 1ı below, provide in Part IV a detailed descri  | ption of the lobbying           | (a)      |         | (1        | b)     |
|        | tivity.   |                                 | Yes      | No      | Amo       | ount   |
| 1<br>a | legislation, including any attempt to influence public opinion on a legislative r<br>through the use of   |                                 |          |         |           |        |
| b<br>c | b Paid staff or management (include compensation in expenses reported on line   | es 1c through 1ı)?              |          |         |           |        |
| d      | d Mailings to members, legislators, or the public?  |                                 |          |         |           |        |
| e      | e Publications, or published or broadcast statements?   |                                 |          |         |           |        |
| f      | f Grants to other organizations for lobbying purposes?  |                                 |          |         |           |        |
| g      | <b>g</b> Direct contact with legislators, their staffs, government officials, or a legislati  | ive body?                       |          |         |           |        |
| h<br>i |   | ımılar means?                   |          |         |           |        |
| j      | •   |                                 |          | 1       |           |        |
| 2a     | <b>.</b>  | on 501(c)(3)?                   |          |         |           |        |
| b      |   |                                 |          |         |           |        |
| C      | ,   |                                 |          | İ       |           |        |
|        | d If the filing organization incurred a section 4912 tax, did it file Form 4720 for   | -                               |          |         |           |        |
| Par    | art III-A Complete if the organization is exempt under section 501(c)(6).   | on 501(c)(4), section 5         | 01(c     | )(5), c | or sect   | ion    |
|        | 301(0)(0).  |                                 |          |         | Ye        | s No   |
| 1      | Were substantially all (90% or more) dues received nondeductible by membe   | rs?                             |          | Г       | 1         | 111    |
| 2      |   |                                 |          |         | 2         |        |
| 3      |   |                                 |          |         | 3         |        |
| Pai    | art III-B Complete if the organization is exempt under section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 a line 3, is answered "Yes."                      |                                 |          |         |           |        |
| 1      | Dues, assessments and similar amounts from members  |                                 | 1        |         |           |        |
| 2      | Section 162(e) nondeductible lobbying and political expenditures (do not inclease for which the section 527(f) tax was paid).   | lude amounts of political       | 20       |         |           |        |
| a      | •   |                                 | 2a       |         |           |        |
| b      |   |                                 | 2b<br>2c |         |           |        |
| с<br>3 |   | a saction 163(a) duas           | 3        |         |           |        |
| 4      |   |                                 |          |         |           |        |
| •      | does the organization agree to carryover to the reasonable estimate of nonde political expenditure next year?   | •                               | 4        |         |           |        |
| 5      | ,   |                                 | 5        |         |           |        |
| P      | Part IV Supplemental Information  |                                 |          |         |           |        |
|        | Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line<br>Part II-B, line 1 Also, complete this part for any additional information | e 5, Part II-A (affiliated grou | p lıst), | Part II | -A , line | 2, and |
|        | Return Reference Explanation  |                                 |          |         |           |        |
|        |   |                                 |          |         |           |        |
|        |   |                                 |          |         |           |        |
|        |   |                                 |          |         |           |        |
|        |   |                                 |          |         |           |        |
|        |   |                                 |          |         |           |        |

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|--|-----------------------|--|--|
| Part IV Supplemental Information                 | on <i>(continued)</i> |  |  |
| Return Reference                                 | Explanation           |  |  |
|  |                       |  |  |
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Schedule D (Form 990) 2013

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OMB No 1545-0047

DLN: 93493192005124

#### **SCHEDULE D**

(Form 990)

Department of the Treasury

#### **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

| Nar      | ne of the organization<br>rican Water Works Association   |  | Emp       | ployer identification number    |
|----------|---|--|-----------|---------------------------------|
|          |   |  |           | 5660277                         |
| Pa       | organizations Maintaining Donor Advorganization answered "Yes" to Form 990  | , Part IV, line 6.   |           |                                 |
|          |   | (a) Donor advised funds  |           | (b) Funds and other accounts    |
| L        | Total number at end of year   |  |           |                                 |
|          | Aggregate contributions to (during year)  |  |           |                                 |
|          | Aggregate grants from (during year)   |  | -         |                                 |
|          | Aggregate value at end of year  |  |           |                                 |
|          | Did the organization inform all donors and donor advisor funds are the organization's property, subject to the or   |  | nor adv   | rised Yes No                    |
| 5        | Did the organization inform all grantees, donors, and do<br>used only for charitable purposes and not for the benef<br>conferring impermissible private benefit?  |  |           |                                 |
| aı       | t II Conservation Easements. Complete if  | the organization answered "Yes"  | to Forn   | n 990, Part IV, line 7.         |
| <u>.</u> | Purpose(s) of conservation easements held by the organization of land for public use (e.g., recreation)  Protection of natural habitat  Preservation of open space  Complete lines 2a through 2d if the organization held a | or education)  Preservation of a Preservation of a                                 | certifie  | ed historic structure           |
|          | easement on the last day of the tax year  |  |           | 1                               |
|          |   |  |           | Held at the End of the Year     |
| a        | Total number of conservation easements  |  | 2a        |                                 |
| b        | Total acreage restricted by conservation easements  |  | 2b        |                                 |
| c        | Number of conservation easements on a certified histo   | • •  | 2c        |                                 |
| d        | Number of conservation easements included in (c) acq<br>historic structure listed in the National Register  |  | 2d        |                                 |
| 3        | Number of conservation easements modified, transferr  | ed, released, extinguished, or terminat  | ted by th | he organization during          |
|          | the tax year ▶  |  |           |                                 |
|          | Number of states where property subject to conservati   | on easement is located 🗠   |           |                                 |
| ,        | Does the organization have a written policy regarding t enforcement of the conservation easements it holds?   | he periodic monitoring, inspection, hai  | ndling of | f violations, and <b>Yes No</b> |
| •        | Staff and volunteer hours devoted to monitoring, inspect  | cting, and enforcing conservation ease   | ements o  | during the year                 |
| ,        | A mount of expenses incurred in monitoring, inspecting  | , and enforcing conservation easemen   | ts durın  | g the year                      |
|          | <b>▶</b> \$   | , <u>-</u>   |           |                                 |
| ,        | Does each conservation easement reported on line 2(c and section $170(h)(4)(B)(H)^{2}$  | d) above satisfy the requirements of se  | ection 1  | 70(h)(4)(B)(ı) <b>Yes No</b>    |
| ı        | In Part XIII, describe how the organization reports corbalance sheet, and include, if applicable, the text of the organization's accounting for conservation easeme   | e footnote to the organization's financia  |           |                                 |
| ar       | Organizations Maintaining Collection Complete if the organization answered "Y   |  | or Ot     | her Similar Assets.             |
| .a       | If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar asse service, provide, in Part XIII, the text of the footnote t   | ts held for public exhibition, education   | , or rese | earch in furtherance of public  |
| b        | If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar asseservice, provide the following amounts relating to these  | 16 (ASC 958), to report in its revenue<br>ts held for public exhibition, education | statem    | nent and balance sheet          |
|          | (i) Revenues included in Form 990, Part VIII, line 1  |  |           | <b>-</b> \$                     |
|          | (ii) Assets included in Form 990, Part X  |  |           | <b>►</b> \$                     |
|          | If the organization received or held works of art, historic following amounts required to be reported under SFAS  |  |           | · ·                             |
| a        | Revenues included in Form 990, Part VIII, line 1  |  |           | <b>►</b> \$                     |
| b        |   |  |           | · +                             |
| _        | Assets included in Form 990, Part X   |  |           | F >                             |

| Part                                   | <b>III</b> Organizations Maintaining Co  | llections of Art,                     | Histor            | ical Treas       | sures, or Oth             | er Similar Ass                        | <b>ets</b> (continued)    |
|--|--|---------------------------------------|-------------------|------------------|---------------------------|---------------------------------------|---------------------------|
|  | Using the organization's acquisition, access collection items (check all that apply) | ion, and other records                | s, check          | any of the fo    | ollowing that are         | a significant use o                   | of its                    |
| а                                      | Public exhibition  |                                       | d [               | Loan or ex       | xchange progran           | าร                                    |                           |
| b                                      | Scholarly research   |                                       | е Г               | Other            |                           |                                       |                           |
| c                                      | Preservation for future generations  |                                       |                   |                  |                           |                                       |                           |
|  | Provide a description of the organization's c<br>Part XIII                           | ollections and explain                | how the           | ey further the   | e organızatıon's          | exempt purpose ın                     |                           |
|  | During the year, did the organization solicit  |                                       |                   |                  |                           |                                       | <u>-</u>                  |
| Part                                   | assets to be sold to raise funds rather than to the solution and Custodial Arrange   | ·                                     |                   |                  |                           | <u> </u>                              | Yes No                    |
| Paru                                   | Part IV, line 9, or reported an ar   |                                       |                   |                  | on answered               | res to rolli 99                       |                           |
|  | Is the organization an agent, trustee, custod<br>included on Form 990, Part X?       |                                       |                   |                  | s or other asset          |                                       | Yes No                    |
| b                                      | If "Yes," explain the arrangement in Part XI   | I and complete the fo                 | ollowing          | table            |                           |                                       |                           |
|  |  |                                       |                   |                  |                           | Amo                                   | ount                      |
| с                                      | Beginning balance  |                                       |                   |                  | 10                        |                                       |                           |
|  | Additions during the year  |                                       |                   |                  | 10                        | -                                     |                           |
| _                                      | Distributions during the year  |                                       |                   |                  | 16                        |                                       |                           |
| f                                      | Ending balance   | 000 5 111                             | 242               |                  | 1f                        |                                       |                           |
| 2a                                     | Did the organization include an amount on F  | orm 990, Part X, line                 | 217               |                  |                           | ı                                     | Yes No                    |
|  | If "Yes," explain the arrangement in Part XI   |                                       |                   |                  |                           |                                       | <u>'</u>                  |
| Par                                    | t V Endowment Funds. Complete  | If the organization (a)Current year   | answe<br>(b)Prior |                  |                           |                                       | e)Four years back         |
| 1a                                     | Beginning of year balance  | 1,847,139                             |                   | ,815,272         | 1,775,610                 | 1,728,006                             | 1,605,606                 |
|  | Contributions  | 40,453                                |                   | 36,390           | 37,803                    | 41,345                                | 94,269                    |
| c                                      | Net investment earnings, gains, and losses   | 20 221                                |                   | 20.077           | 45.726                    | F2 11F                                | 64.000                    |
| d                                      | Grants or scholarships   | 28,321<br>62,000                      |                   | 38,877<br>43,400 | 45,736<br>43,877          | 53,115<br>46,856                      | 64,898<br>36,767          |
| e                                      | Other expenditures for facilities and programs                                       |                                       |                   | ,                | 13,333                    | ,                                     |                           |
|  | Administrative expenses  |                                       |                   |                  |                           |                                       |                           |
| g                                      | End of year balance  | 1,853,913                             | 1                 | .,847,139        | 1,815,272                 | 1,775,610                             | 1,728,006                 |
| 2                                      | Provide the estimated percentage of the cur  | rent year end balance                 | (line 1           | g, column (a     | )) held as                | •                                     |                           |
| а                                      | Board designated or quasi-endowment 🕨  | 2 690 %                               |                   |                  |                           |                                       |                           |
|  | Permanent endowment F 72 250 %   |                                       |                   |                  |                           |                                       |                           |
| c                                      | Temporarily restricted endowment > 25  | 060 %                                 |                   |                  |                           |                                       |                           |
|  | The percentages in lines 2a, 2b, and 2c sho  | uld equal 100%                        |                   |                  |                           |                                       |                           |
|  | Are there endowment funds not in the posse   | ssion of the organizat                | ıon that          | are held and     | d administered fo         | or the                                |                           |
|  | organization by  |                                       |                   |                  |                           | [2.63                                 | Yes No                    |
|  | (i) unrelated organizations  |                                       |                   |                  |                           | 3a(i)<br>3a(ii)                       | <del></del>               |
|  | (ii) related organizations   |                                       | • •<br>on Sche    | dule R?          |                           |                                       | <del>/           </del>   |
|  | Describe in Part XIII the intended uses of the                                       | · · · · · · · · · · · · · · · · · · · |                   |                  |                           |                                       |                           |
| Part                                   |  |                                       | e orga            | nızatıon an      | swered 'Yes' t            | o Form 990, Par                       | t IV, line                |
|  | 11a. See Form 990, Part X, line  | 10.                                   | 1.                | a) Cost or other | r <b>(b)</b> Cost or othe | r (c) Accumulated                     | (d) Book value            |
|  | Description of property  |                                       |                   | sis (investment  |                           | depreciation                          | (d) book value            |
|  |  |                                       |                   |                  |                           | 1                                     |                           |
| 1a                                     | and  |                                       |                   |                  | 252 43                    | 23                                    | 252.423                   |
|  | and  |                                       |                   |                  | 252,42                    |                                       | 252,423<br>5,936,260      |
| <b>b</b> B                             | and  |                                       | . –               |                  |                           | 57 4,288,597                          | 5,936,260                 |
| <b>b</b> B<br><b>c</b> L               | uildings   |                                       |                   |                  | 10,224,85                 | 4,288,597<br>10 209,810               | 5,936,260                 |
| <b>b</b> B<br><b>c</b> L<br><b>d</b> E | uildings   |                                       |                   |                  | 10,224,85                 | 4,288,597       209,810       202,409 | 5,936,260<br>0<br>226,681 |

| See Form 990, Part X, line 12.  (a) Description of security or category   | (b)Book value               | (c) Method of valuation  |
|---|-----------------------------|--|
| (including name of security)  |                             | Cost or end-of-year market value                                   |
| (1)Financial derivatives (2)Closely-held equity interests   |                             |  |
| (3)Other<br>(A)CERTIFICATES OF DEPOSIT > 1 YR   | 17,670,000                  | F  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
| (2)   | 17,670,000                  |  |
| Part VIII Investments—Program Related. Co<br>See Form 990, Part X, line 13.   | omplete if the organization | answered 'Yes' to Form 990, Part IV, line 11c.                     |
| (a) Description of investment   | (b) Book value              | <b>(c)</b> Method of valuation<br>Cost or end-of-year market value |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
| Total. (Column (b) must equal Form 990, Part X, col (B) line 13)  Part IX Other Assets. Complete if the organization  | answered 'Yes' to Form 990  | Part IV, line 11d See Form 990, Part X, line 15                    |
| (a) Descr   |                             | (b) Book value   |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
| Total. (Column (b) must equal Form 990, Part X, col.(B) line 1  | 5.)                         |  |
| Part X Other Liabilities. Complete if the organization of the property of the | nization answered 'Yes' to  | Form 990, Part IV, line 11e or 11f. See                            |
| 1 (a) Description of liability Federal income taxes   | 0                           |  |
| PENSION LIABILITY   | 2,212,031                   |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
|   |                             |  |
| Total. (Column (b) must equal Form 990, Part X, col (B) line 25)  | 2,212,031                   |  |

Uncertain Tax Positions

Revenue on books, not on return

Expense on books, not on return

| Par  |  | evenue per Audited Financial Statements With<br>vered 'Yes' to Form 990, Part IV, line 12a.  | Revenue p   | er Re  | <b>turn</b> Complete If  |
|------|--|--|---|--|--|
| 1    |  | r support per audited financial statements   |   | 1  | 33,425,975   |
| 2    | Amounts included on line 1 but                             | t not on Form 990, Part VIII, line 12  |   |  |  |
| а    | Net unrealized gains on invest                             | ments  | 11,845  |  |  |
| b    | Donated services and use of fa                             | icilities 2b   |   |  |  |
| C    | Recoveries of prior year grants                            | 2c   |   |  |  |
| d    | Other (Describe in Part XIII )                             |  | 4,687,839   |  |  |
| e    | Add lines <b>2a</b> through <b>2d</b> .                    | <del></del>  |   | 2e   | 4,699,684  |
| 3    | Subtract line ${f 2e}$ from line ${f 1}$ .                 |  |   | 3  | 28,726,291   |
| 4    | Amounts included on Form 990                               | D, Part VIII, line 12, but not on line <b>1</b>  |   |  |  |
| а    | Investment expenses not inclu                              | ıded on Form 990, Part VIII, line 7b . 4a  |   |  |  |
| b    | Other (Describe in Part XIII )                             | 4b   |   |  |  |
| C    | Add lines <b>4a</b> and <b>4b</b>                          |  |   | 4c   |  |
| 5    |  | <b>4c.</b> (This must equal Form 990, Part I, line 12)   |   | 5  | 28,726,291   |
| Part |  | kpenses per Audited Financial Statements Witswered 'Yes' to Form 990, Part IV, line 12a.   | h Expenses  | per l  | Return. Complete   |
| 1    | Total expenses and losses per                              | audited financial statements   |   | 1  | 28,681,826   |
| 2    | Amounts included on line 1 but                             | not on Form 990, Part IX, line 25  |   |  |  |
| а    | Donated services and use of fa                             | cılıtıes   |   |  |  |
| b    | Prior year adjustments                                     | 2b   |   |  |  |
| c    | Other losses   | 2c   |   |  |  |
| d    | Other (Describe in Part XIII )                             | 2d   | 1,028,992   |  |  |
| e    | Add lines <b>2a</b> through <b>2d</b>                      |  |   | 2e   | 1,028,992  |
| 3    | Subtract line ${f 2e}$ from line ${f 1}$ .                 |  |   | 3  | 27,652,834   |
| 4    | Amounts included on Form 990                               | ), Part IX, line 25, but not on line 1:  |   |  |  |
| а    | Investment expenses not inclu                              | ided on Form 990, Part VIII, line 7b 4a  |   |  |  |
| b    | Other (Describe in Part XIII )                             | 4b   |   |  |  |
| C    | Add lines <b>4a</b> and <b>4b</b>                          |  |   | 4c   |  |
| 5    |  | d <b>4c.</b> (This must equal Form 990, Part I, line 18)   |   | 5  | 27,652,834   |
| Par  | Supplemental Inf   | ormation   |   |  |  |
| Part |  | Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, I<br>lines 2d and 4b, and Part XII, lines 2d and 4b Also comple   |   |  | e any additional   |
|      | Return Reference   | Explanation  |   |  |  |
| OFTI | RIBE THE INTENDED USES<br>HE ORGANIZATION'S<br>WMENT FUNDS | The organization has donor restricted endowment funds es income to awards and scholarships. The association receivawards. (1) Abel Wolman Fellowship - fellowships honor th support to promising doctoral students in the U.S., Canada and research in the field of water supply and treatment. (2) scholarships honor the memory of Dr. Thurston Larson by students interested in careers in the fields of corrosion coil | ves contribution  e memory of A  a and Mexico p  ) Larson Aquat  providing supp | ons in s<br>bel Wol<br>ursuing<br>ic Rese<br>ort for o | upport of the following<br>man by providing<br>advanced training<br>arch Support -<br>doctoral and masters |

recorded or disclosed in the financial statements

Minimum Pension Liability 3,658,847 Total 4,687,839

domestic and industrial water supplies, aquatic chemistry, and/or environmental chemistry

Management has evaluated their income tax positions under the guidance included in ASC 740

Cost of Goods Sold Reclassed From Revenue and Netted Against Expense 1,028,992

Based on their review, management has not identified any material uncertain tax positions to be

Cost of Goods Sold Reclassed From Revenue and Netted Against Expense 1,028,992 Change in

|           | <u> </u>          |                      |
|-----------|-------------------|----------------------|
| Part XIII | Supplemental Info | ormation (continued) |
| Ret       | turn Reference    | Explanation          |
|           |                   |                      |
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Schedule D (Form 990) 2013

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SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

**Statement of Activities Outside the United States** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

|     | e of the organization                                      |                                     |   |   | Employer ident   | ification number   |
|-----|--|-------------------------------------|---|---|--|--|
| Ame | rıcan Water Works Association                              |                                     |   |   |  |  |
|     |  |                                     |   |   | 13-5660277   |  |
| Pa  | rt I General Information "Yes" to Form 990, Par            |                                     |   | <b>he United States.</b> C  | omplete if the organiz   | ation answered   |
| 1   | For grantmakers. Does the o                                | rganızatıon m                       | aıntaın record  | s to substantiate the a   | amount of its grants an  | d  |
|     | other assistance, the grantee                              | es' eligibility fo                  | r the grants o  | or assistance, and the  | selection criteria used  |  |
|     | to award the grants or assist                              | ance?                               |   |   |  | ✓ Yes  |
| 2   | For grantmakers. Describe in assistance outside the United |                                     | ganızatıon's p  | procedures for monitor  | ing the use of its grant   | s and other  |
| 3   | Activites per Region (The follow                           | ung Part I, line 3                  | 3 table can be d  | luplicated if additional sp   | ace is needed )  |  |
|     | (a) Region   | (b) Number of offices in the region | (c) Number of<br>employees,<br>agents, and<br>independent<br>contractors in<br>region | (d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures<br>for and investments<br>in region |
|     | North America  |                                     |   | Grantmakıng   | OPERATING SUPPORT  | 292,512  |
|     | East Asia and the Pacific                                  |                                     |   | Program Services  | conference/travel  | 9,869  |
|     | Europe (Including Iceland and Greenland)                   |                                     |   | Program Services  | conference/travel  | 9,507  |
|     | North America  |                                     |   | Program Services  | conference/travel  | 20,175   |
|     | South Asia   |                                     |   | Program Services  | conference/travel  | 30,910   |
|     | Sub-total  |                                     |   |   |  | 362,973  |
| Ь   | Total from continuation sheets to Part I                   |                                     |   |   |  |  |
| С   | Totals (add lines 3a and 3b)                               |                                     |   |   |  | 362,973  |

| art II | rants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form | 990 |
|--------|--|-----|
|        | art IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.            |     |

| 1 | (a) Name of organization | (b) IRS code<br>section<br>and EIN (if<br>applicable) | (c) Region | (d) Purpose of<br>grant | (e) A mount of<br>cash grant | (f) Manner of<br>cash<br>disbursement | ( <b>g)</b> A mount<br>of non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|---|--------------------------|---|------------|-------------------------|------------------------------|---------------------------------------|--|--|--|
|   | See Add'l<br>Data        |   |            |                         |                              |                                       |  |  |  |
|   |                          |   |            |                         |                              |                                       |  |  |  |
|   |                          |   |            |                         |                              |                                       |  |  |  |
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|   |                          |   |            |                         |                              |                                       |  |  |  |
|   |                          |   |            |                         |                              |                                       |  |  |  |

| 2 | Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, | recognize | ed as |
|---|---|-----------|-------|
|   | tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter .    |           |       |

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | <b>(b)</b> Region | (c) Number of recipients | ( <b>d)</b> A mount of<br>cash grant | (e) Manner of cash<br>disbursement               | ( <b>f)</b> A mount of<br>non-cash<br>assistance | (g) Description<br>of non-cash<br>assistance | (h) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|---------------------------------|-------------------|--------------------------|--------------------------------------|--|--|--|--|
|                                 |                   |                          |                                      | '  | ,  |  |  |
|                                 |                   | †                        | 1                                    |  | ,  |  |  |
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|                                 |                   | +                        | 1                                    | <u> </u>   | +  |  |  |
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|                                 | +                 | +                        |                                      | -  | +  |  | +  |
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|                                 |                   |                          | <u> </u>                             |  | <del> </del>                                     | <del> </del>                                 | +  |
|                                 |                   |                          | 1                                    |  | <u> </u>   | +  |  |
|                                 |                   |                          | <del> </del>                         |  | <u> </u>   | <del> </del>                                 |  |
|                                 |                   |                          | 4                                    |  |  |  |  |
|                                 |                   |                          | <u> </u>                             | '  |  |  |  |
|                                 |                   |                          | 1                                    |  |  |  |  |
|                                 |                   |                          | 1                                    |  | ,  |  |  |
|                                 |                   |                          | 1                                    |  | ,  |  |  |
|                                 |                   | †                        | 1                                    |  | ,  |  |  |
|                                 |                   | + + +                    | 1                                    |  | <u> </u>   |  |  |
|                                 |                   | +                        | 1                                    | <del>                                     </del> | +  |  |  |
|                                 |                   |                          |                                      |  |  |  | dula E (Farma 000) 201   |

#### Part IV Foreign Forms

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)  | Γ | Yes | V          | No   |
|---|--|---|-----|------------|------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) | Г | Yes | V          | No   |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)  | Г | Yes | <u>ح</u> ا | No   |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)                   | Г | Yes | V          | . No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)  | Г | Yes | দ          | . No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).   | Г | Yes | V          | . No |

Schedule F (Form 990) 2013

| Part V | Supplemental Information                      |
|--------|---|
|        | Provide the information required by Part I    |
|        | madebad, analymba of my actors at a via avera |

I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

| ReturnReference | Explanation   |
|-----------------|---|
| PART 1, LINE 2  | Member section allotments the association's board of directors approves annual allotments each year payable to its member sections This allotment provides operational support to the member sections for |
|                 | the calendar year   |
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#### **Additional Data**

Software ID: Software Version:

**EIN:** 13-5660277

Name: American Water Works Association

Form 990 Schedule F Part II - Grants or Entities Outside The United States

| (a) Name of organization | (b) IRS code<br>section<br>and EIN(if<br>applicable) | (c) Region    | (d) Purpose of grant | (e) A mount of<br>cash grant | (f) Manner of<br>cash disbursement | (g) A mount of non-<br>cash<br>assistance | (h) Description of<br>non-cash<br>assistance | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|--------------------------|--|---------------|----------------------|------------------------------|------------------------------------|---|--|--|
|                          |  | North America | O per Support        | 33,085                       | check                              |   |  |  |
|                          |  | North America | O per Support        | 35,510                       | check                              |   |  |  |
|                          |  | North America | O per Support        | 140,714                      | check                              |   |  |  |
|                          |  | North America | O per Support        | 17,054                       | check                              |   |  |  |

| , Form 990 Schedv        | orm 990 Schedule F Part II - Grants or Entities Outside The United States |               |                      |                              |                                    |   |  |  |
|--------------------------|---|---------------|----------------------|------------------------------|------------------------------------|---|--|--|
| (a) Name of organization | (b) IRS code<br>section<br>and EIN (if<br>applicable)                     |               | (d) Purpose of grant | (e) A mount of<br>cash grant | (f) Manner of<br>cash disbursement | (g) A mount of non-<br>cash<br>assistance | (h) Description of<br>non-cash<br>assistance | (ı) Method of<br>valuatıon<br>(book, FMV,<br>appraısal, other) |
|                          |   | North America | oper support         | 51,149                       | check                              |   |  |  |
|                          |   | North America | oper support         | 15,000                       | wire trnsfr                        |   |  |  |
| 1                        | ·   | ·             | •                    | •                            | •                                  |   |  |  |

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Schedule I

(Form 990)

Department of the Treasury

American Water Works Association

Internal Revenue Service

Name of the organization

# **Grants and Other Assistance to Organizations, Governments and Individuals in the United States**

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Attach to Form 990
 Information about Schedule I (Form 990) and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>.

OMB No 1545-0047

2013

DLN: 93493192005124

Open to Public Inspection

Employer identification number

13-5660277

| Part II Grants and Other A<br>Form 990, Part IV, lin | ssistance to Gov | vernments and O                          | rganizations in the       | United States. Con                        | nplete if the orgai                                   | nization answered "Y                   | es" to                                     |
|--|------------------|--|---------------------------|---|---|--|--|
| (a) Name and address of organization or government   | (b) EIN          | (c) IRC Code<br>section<br>if applicable | (d) A mount of cash grant | (e) A mount of non-<br>cash<br>assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | <b>(h)</b> Purpose of gra<br>or assistance |
| See Additional Data Table                            |                  |  |                           |   | other)  |  |  |
|  |                  |  |                           |   |   |  |  |
|  |                  |  |                           |   |   |  |  |
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|  |                  |  |                           |   |   |  |  |
|  |                  |  |                           |   |   |  |  |

| 1 | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, | Part IV, | line 22 |
|---|---|----------|---------|
|   | Part III can be duplicated if additional space is needed.   |          |         |

| (a)Type of grant or assistance | <b>(b)</b> Number of recipients | <b>(c)</b> A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|---------------------------------|-------------------------------------|-----------------------------------|--|---------------------------------------|
| (1) A wards (Wolman)           | 3                               | 50,000                              |                                   |  |                                       |
| (2) Scholarships (Larson)      | 2                               | 12,000                              |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
| Part IV Supplemental Info      | ormation. Provide the infor     | mation required in P                | art I, line 2, Part III,          | column (b), and any other                            | additional information.               |
| Datum Dafanana                 |                                 |                                     |                                   |  |                                       |

| Supplemental II  | <b>normation.</b> From the information required in rare 1, line 2, rare 111, column (b), and any other additional information.  |
|------------------|---|
| Return Reference | Explanation   |
|                  | Funds are distributed as awards and scholarships to recipients Scholarship funds support education fees. In regards to the Wolman awards - mid-way through the year of support, AWWA requests from the student a letter stating the progress towards their degree to include an abstract of research, and also a letter from their advisor with similar information. Member section allotments the association's board of directors approves annual allotments each year payable to its member sections. This allotment provides operational support to the member sections for the calendar year. Contributions payable water for people. AWWA maintains a program whereby a voluntary contribution is made to water for people in support of their organizational activities. |

Software ID:

**Software Version:** 

**EIN:** 13-5660277

Name: American Water Works Association

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of the FIN (b) FIN (c) URC Code section (d) Amount of each (e) Amount of page (f) Method of (f) Doce (f) Doce (f) Method of (f) Doce (f) Doce (f) Method of (f) Method of (f) Doce (f) Method of (f) Meth

| (a) Name and address of organization or government                    | <b>(b)</b> EIN | (c) IRC Code section if applicable | <b>(d)</b> A mount of cash<br>grant | (e) A mount of non-<br>cash<br>assistance | <b>(f)</b> Method of<br>valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
|---|----------------|------------------------------------|-------------------------------------|---|---|--|---------------------------------------|
| Water For People<br>100 E Tennessee Ave<br>Denver, CO 80209           | 84-1166148     | 501(c)(3)                          | 26,750                              |   |   |  | operating support                     |
| Alabama-Mississippi<br>PO Box 636<br>Sumiton, AL 35148                | 23-7026150     | 501(c)(3)                          | 31,521                              |   |   |  | operating support                     |
| Alaska<br>PO Box 244141<br>Anchorage,AK 99524                         | 92-0104130     | 501(c)(3)                          | 15,000                              |   |   |  | operating support                     |
| Arızona<br>1042 Wıllow Creek Rd Ste<br>A101-510<br>Prescott, AZ 86301 | 23-7026151     | 501(c)(3)                          | 30,618                              |   |   |  | operating support                     |
| Calıfornıa-Nevada<br>10435 Ashford Ct<br>Rancho Cucamonga,CA<br>91730 | 94-6114828     | 501(c)(3)                          | 208,122                             |   |   |  | operating support                     |
| Chesapeake<br>1001 Lily Springs Road<br>Glenville,PA 17329            | 52-1182688     | 501(c)(3)                          | 25,642                              |   |   |  | operating support                     |
| Connecticut<br>164 Water St<br>Norwalk, CT 06854                      | 06-6100180     | 501(c)(3)                          | 21,390                              |   |   |  | operating support                     |
| Florida<br>1300 9th St Bldg B-124<br>Saint Cloud,FL 34769             | 23-7027079     | 501(c)(3)                          | 79,187                              |   |   |  | operating support                     |
| Georgia<br>50 Hurt Plz SE Ste 1150<br>Atlanta, GA 30303               | 58-1815129     | 501(c)(3)                          | 37,339                              |   |   |  | operating support                     |
| Hawaii<br>PO Box 22614<br>Honolulu,HI 96823                           | 99-0165772     | 501(c)(3)                          | 15,000                              |   |   |  | operating support                     |

| Form 990,Schedule I, Pa  | Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States |                                    |                              |   |  |  |                                       |
|--|---|------------------------------------|------------------------------|---|--|--|---------------------------------------|
| (a) Name and address of organization or government                     | (b) EIN   | (c) IRC Code section if applicable | (d) A mount of cash<br>grant | (e) A mount of non-<br>cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
| Illinois<br>545 S Randall Rd<br>St Charles, IL 60174                   | 23-7026152  | 501(c)(3)                          | 58,381                       |   |  |  | operating support                     |
| Indiana<br>5265 E 82nd St Ste 310<br>Indianapolis,IN 46250             | 23-7026153  | 501(c)(3)                          | 39,063                       |   |  |  | operating support                     |
| Intermountain<br>8215 S 1300 W<br>West Jordan, UT 84088                | 23-7026154  | 501(c)(3)                          | 20,165                       |   |  |  | operating support                     |
| Iowa<br>2201 George Flagg Pkwy<br>Des Moines,IA 50321                  | 23-7026138  | 501(c)(3)                          | 18,427                       |   |  |  | operating support                     |
| Kansas<br>PO Box 3046<br>Salına, KS 67402                              | 23-7026155  | 501(c)(3)                          | 15,000                       |   |  |  | operating support                     |
| Kentucky-Tennessee<br>3801 Springhurst Blvd 201<br>Louisville,KY 40241 | 23-7026156  | 501(c)(3)                          | 50,016                       |   |  |  | operating support                     |
| Michigan<br>PO Box 609<br>Grand Ledge, MI 48837                        | 38-6073280  | 501(c)(3)                          | 46,012                       |   |  |  | operating support                     |
| Minnesota<br>4618 1/2 Penkwe Way<br>Eagan, MN 55122                    | 23-7026161  | 501(c)(3)                          | 28,924                       |   |  |  | operating support                     |
| Missouri<br>2717 SW Monarch Dr<br>Lees Summit, MO 64082                | 23-7026157  | 501(c)(3)                          | 24,104                       |   |  |  | operating support                     |
| Montana<br>PO Box 582<br>Seeley Lake, MT 59868                         | 23-7026158  | 501(c)(3)                          | 15,000                       |   |  |  | operating support                     |
| 1  |   |                                    |                              |   |  |  |                                       |

| Form 990,Schedule I, Par  | rt II, Grants ar | nd Other Assistanc                    | e to Governments             | and Organization                          | s in the United Sta  | ites                                   |                                       |
|---|------------------|---------------------------------------|------------------------------|---|--|--|---------------------------------------|
| (a) Name and address of<br>organization<br>or government        | <b>(b)</b> EIN   | (c) IRC Code section<br>if applicable | (d) A mount of cash<br>grant | (e) A mount of non-<br>cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
| Nebraska<br>PO Box 94791<br>Lincoln,NE 68509                    | 23-7026159       | 501(c)(3)                             | 15,000                       |   |  |  | operating support                     |
| New England<br>125 Hopping Brook Rd<br>Holliston, MA 01746      | 04-1666330       | 501(c)(3)                             | 58,431                       |   |  |  | operating support                     |
| New Jersey<br>207 Depew St<br>Dumont, NJ 07628                  | 22-6049378       | 501(c)(3)                             | 38,692                       |   |  |  | operating support                     |
| New York<br>614 7th North St<br>Liverpool, NY 13088             | 11-6026214       | 501(c)(3)                             | 63,170                       |   |  |  | operating support                     |
| North Carolina<br>3725 National Dr Ste 217<br>Raleigh, NC 27612 | 56-6045934       | 501(c)(3)                             | 41,593                       |   |  |  | operating support                     |
| North Dakota<br>918 E Divide Ave<br>Bismarck, ND 58501          | 44-0420756       | 501(c)(3)                             | 15,000                       |   |  |  | operating support                     |
| Ohio<br>21 S State St<br>Westerville, OH 43081                  | 23-7026162       | 501(c)(3)                             | 68,148                       |   |  |  | operating support                     |
| Pacific Northwest<br>PO Box 872467<br>Vancouver, WA 98687       | 23-7026163       | 501(c)(3)                             | 82,818                       |   |  |  | operating support                     |
| Pennsylvania<br>1309 Bridge St<br>New Cumberland, PA 17070      | 23-7026164       | 501(c)(3)                             | 59,955                       |   |  |  | operating support                     |
| Puerto Rico<br>PO Box 9648<br>Caguas,PR 00726                   | 66-0343550       | 501(c)(3)                             | 15,000                       |   |  |  | operating support                     |
|   |                  |                                       |                              |   |  |  |                                       |

| Form 990,Schedule I, Pai  | rt II, Grants a | nd Other Assistanc                    | e to Governments | and Organization                          | s in the United Sta                                   | ıtes                                   |                                       |
|---|-----------------|---------------------------------------|------------------|---|---|--|---------------------------------------|
| (a) Name and address of organization or government              | (b) EIN         | (c) IRC Code section<br>if applicable |                  | (e) A mount of non-<br>cash<br>assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
| Rocky Mountain<br>1685 S Colorado Blvd S-315<br>Denver,CO 80222 | 23-7026165      | 501(c)(3)                             | 62,183           |   |   |  | operating support                     |
| South Carolina<br>130 Gibson Rd<br>Lexington, SC 29072          | 23-7052846      | 501(c)(3)                             | ) 26,632         |   |   |  | operating support                     |
| South Dakota<br>23343 479th Ave<br>Egan, SD 57024               | 23-7026166      | 501(c)(3)                             | 15,000           |   |   |  | operating support                     |
| Southwest<br>30 Hidden Hills Lake<br>Arnaudville, LA 70512      | 23-7026167      | 501(c)(3)                             | 35,910           |   |   |  | operating support                     |
| Texas<br>PO Box 80510<br>Austin,TX 78708                        | 75-1388778      | 501(c)(3)                             | 100,925          |   |   |  | operating support                     |
| Virginia<br>PO Box 11992<br>Lynchburg, VA 24506                 | 23-7026168      | 501(c)(3)                             | 53,078           |   |   |  | operating support                     |
| West Virginia<br>300 Association Dr<br>Charleston, WV 25311     | 31-0988950      | 501(c)(3)                             | 15,000           |   |   |  | operating support                     |
| Wisconsin<br>PO Box 635<br>Oak Creek, WI 53154                  | 23-7026169      | 501(c)(3)                             | 27,905           |   |   |  | operating support                     |

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DLN: 93493192005124

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization American Water Works Association **Employer identification number** 

13-5660277

| Pai | rt I Questions Regarding Compensation  |    |     |    |
|-----|--|----|-----|----|
|     |  |    | Yes | No |
| 1a  | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items  |    |     |    |
|     | First-class or charter travel  Housing allowance or residence for personal use  Payments for business use of personal residence  |    |     |    |
|     | Tax idemnification and gross-up payments  Health or social club dues or initiation fees  |    |     |    |
|     | Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)  |    |     |    |
|     | ) Tersonal services (e.g., maia, enaunear, ener)   |    |     |    |
| b   | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain   | 1b |     |    |
| 2   | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?   | 2  |     |    |
|     |  |    |     |    |
| 3   | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III |    |     |    |
|     | ✓ Compensation committee ✓ Written employment contract   |    |     |    |
|     |  |    |     |    |
|     | Form 990 of other organizations  Approval by the board or compensation committee   |    |     |    |
| 4   | During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization   | i  |     |    |
| а   | Receive a severance payment or change-of-control payment?  | 4a |     | No |
| b   | Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | 4b |     | No |
| c   | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c |     | No |
|     | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III   |    |     |    |
|     | Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.   |    |     |    |
| 5   | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any   |    |     |    |
| _   | compensation contingent on the revenues of   |    |     |    |
| а   | The organization?  | 5a |     | No |
| b   | Any related organization?  | 5b |     | No |
|     | If "Yes," to line 5a or 5b, describe in Part III   |    |     |    |
| 6   | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of  |    |     |    |
| а   | The organization?  | 6a |     | No |
| b   | Any related organization?  | 6b |     | No |
|     | If "Yes," to line 6a or 6b, describe in Part III   |    |     |    |
| 7   | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III   | 7  | Yes |    |
| 8   | Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was   |    |     |    |
|     | subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe<br>in Part III  | 1  |     |    |
|     |  | 8  |     | No |
| 9   | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?   | 9  |     |    |

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

| (A) Name and Title                                   |             | (B) Breakdown of         | f W-2 and/or 1099-MIS                     | SC compensation                           | (C) Retirement and             | (D) Nontaxable | (E) Total of columns | (F) Compensation                          |
|--|-------------|--------------------------|---|---|--------------------------------|----------------|----------------------|---|
|  |             | (i) Base<br>compensation | (ii) Bonus &<br>ıncentıve<br>compensatıon | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(ı)-(D)           | reported as deferred<br>in prior Form 990 |
| (1)David LaFrance<br>Executive Director              | (i)<br>(ii) | 258,446                  | 20,000                                    | 552                                       | 22,950                         | 7,128          | 309,076              | 0   |
| (2)Thomas Curtis<br>Deputy Executive<br>Director- DC | (i)<br>(ii) | 197,795                  | 15,000                                    | 3,687                                     | 19,591                         | . 1,200        | 237,273              | 0   |
| (3)Paula MacIlwaine<br>Deputy Executive<br>Director  | (i)<br>(ii) | 191,516                  | 15,000                                    | 990                                       | 19,349                         | 7,479          | 234,334              | 0   |
| (4)Kevin Mann Chief<br>Financial Officer             | (i)<br>(ii) | 152,867<br>0             | 10,000                                    | 450<br>0                                  | 14,828<br>0                    | 1,441          | 179,586<br>0         | 0   |
|  | (i)<br>(ii) | 138,211                  | 2,500                                     | 1,222                                     | 13,024                         | 2,779          | 157,736              | 0   |
| (6)Susan Franceschi<br>Director of Membership        | (i)<br>(ii) | 127,627                  | 10,000                                    | 599                                       | 12,965                         | 5,834          | 157,025              | O   |

Schedule J (Form 990) 2013

### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

| Return Reference    | Explanation  |
|---------------------|--|
| PART I, QUESTION 1A | First class or charter travel is offered to Officers of the Association if the trip is beyond Continental North America and any single segment exceeds seven hours. In 2013, AWWA did not provide or reimburse any officers for first class or charter travel. |
| PART I, QUESTION 7  | PERFORMANCE BONUSES WERE PAID TO THE HIGHEST COMPENSATED EMPLOYEES THE COMPENSATION COMMITTEE DETERMINED THE AMOUNT OF THE EXECUTIVE BONUSES   |

Schedule J (Form 990) 2013

OMB No 1545-0047

2013

Open to Public Inspection

## SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization American Water Works Association Employer identification number

13-5660277

#### 990 Schedule O, Supplemental Information

| Return<br>Reference                         | Explanation  |
|---|--|
| FORM 990,<br>PART III,<br>QUESTION 4D       | Committees - Includes development and implementation of information projects, media relations, inquiries, and the National Drinking Water Week campaign  |
| FORM 990,<br>PART VI,<br>QUESTION 1A        | In the case of elections for the President-Elect, Directors-at-Large, and Vice Presidents, only the 47 Section Directors and Directors-at-large may vote   |
| Form 990, Part<br>VI, Question 2            | Charles Anderson and David LaFrance have a business relationship as directors of AWWA's inactive wholly-owned subsidiary, AWWA Association Services, Inc. Mark F. Knudson and Brenda Lennox have a busines relationship  |
| Form 990, Part<br>VI, Question 6            | Members of the organization include individual members, service provider members and utility members   |
| Form 990, Part<br>VI, Question<br>7a        | Members appoint the Section Director of their respective Section Directors are voting members of the Board of Directors  |
| Form 990, Part<br>VI, Question<br>10B       | Each section has signed an affiliation agreement with the Assocation   |
| Form 990, Part<br>VI, Question<br>11b       | The Form 990 is prepared by a third party preparer and is reviewed by the Audit Committee Board members are notified by e-mail that the Form 990 is available for review on-line before being filed with the IRS   |
| Form 990, Part<br>VI, Question<br>12C       | Officers and directors annually complete a disclosure form Conflicts with regards to contracts or transactions are disclosed prior to any meeting where action is required. These disclosures are reflected in the meeting minutes. Officers/Directors with conflicts are not allowed to participate in or discuss the matter and are not allowed to vote. Conflicts are dealt with at the Board and Management level.   |
| FORM 990,<br>Part VI,<br>Question 14        | AWWA has a written document retention policy but not a written document destruction policy   |
| Form 990, Part<br>VI, Question<br>15A & 15B | The current Executive Director started in May 2010. A compensation (salary and bonus) review was conducted for 2013 by the compensation committee. For the payment of bonuses for the Deputy EDs and CFO, the review was conducted in 2013 by the compensation committee and approved by the Executive committee. In determining the starting compensation for the Executive Director, the AWWA President (chair of Compensation Committee) was provided (1) executive salary information including survey comparability data and (2) executive salary information from the form 990s of other associations to use as resources to determine starting salary and for discussion with the Compensation Committee. In determining the Executive Director's bonus for 2013, the compensation committee was provided with comparable market data and benchmarking information. In addition, the ED's performance was reviewed by the Compensation Committee in relation to predetermined performance goals and objectives, prior to awarding the bonus. The executive committee ratified the decision of the compensation committee. |
| Form 990, Part<br>VI, question<br>19        | AWWA's governing documents, financial statements, and conflict of interest policy are made available to the public upon request for a valid business purpose   |
| Form 990, Part<br>XI, Line 9                | Change in Minimum Pension Liability 3,658,847  |

SCHEDULE R

Related Ord

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule R (Form 990) and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>.

**DLN: 93493192005124**OMB No 1545-0047

2013

Open to Public Inspection

**Employer identification number** 

| m Water Works / 650 cutton   |  |   |                         | 13-56602                               | 277               |  |                    |         |
|--|--|---|-------------------------|--|-------------------|--|--------------------|---------|
| Identification of Disregarded Entities Com   |  |   |                         | irt IV, line 33.                       |                   |  |                    |         |
| (a) Name, address, and EIN (if applicable) of disregarded entity                             | (b)<br>Primary activity                      | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Total income     | (e)<br>End-of-year assets              | D                 | <b>(f)</b><br>irect controlling<br>entity  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
| Identification of Related Tax-Exempt Orga<br>or more related tax-exempt organizations during | <b>nizations</b> Complete If g the tax year. | the organization a                                  | nswered "Yes"           | on Form 990, P                         | art IV,           | line 34 because i                          | t had or           | ne      |
| (a)<br>Name, address, and EIN of related organization  | <b>(b)</b><br>Primary activity               | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code sect | cion Public charity<br>(if section 501 | status<br>(c)(3)) | <b>(f)</b><br>Direct controlling<br>entity | Section<br>(13) co |         |
|  |  |   |                         |  |                   |  | Yes                | No      |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    |         |
|  |  |   |                         |  |                   |  |                    | $\perp$ |
| erwork Reduction Act Notice, see the Instructions for Form 9                                 | 990.   | Cat No 501  | 35Y                     |  |                   | Schedule R (For                            | m 990) 2           | 2013    |

| Part III Identification of Related because it had one or more   |                                |  |   |       |  |   | atıon ar                                 | nswered "Ye                                   | es" on                   | Form                             | 990, Par   | :IV, l                  | ne 34                                  | 1  |                  |
|---|--------------------------------|--|---|-------|--|---|--|---|--------------------------|----------------------------------|--|-------------------------|--|--|------------------|
| (a)<br>Name, address, and EI<br>related organizatior            | N of                           | <b>(b)</b><br>Primary activity                     | (c) Legal domicile (state or foreign country) | entit | ct Predor<br>lling income(                 | related,<br>ated,<br>d from<br>nder<br>s 512- | (f)<br>Share o<br>total incor            | (g)<br>f Share of<br>ne end-of-year<br>assets | (h<br>Disprop<br>allocat | ortionate                        | (i) Code V-UB amount in b 20 of Schedule K- (Form 1065 | I Gene<br>ox mar<br>par | <b>j)</b><br>eral or<br>aging<br>tner? | ( <b>k</b><br>Percer<br>owner                  | ntage            |
|   |                                |  |   |       |  |   |  |   | Yes                      | No                               |  | Yes                     | No                                     |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
| Part IV Identification of Related line 34 because it had one or |                                |  |   |       |  |   |  |   | wered                    | d "Yes                           | " on Form  | 990,                    | Part                                   | IV,  |                  |
| <b>(a)</b><br>Name, address, and EIN of<br>related organization | <b>(b)</b><br>Primary activity | (c)<br>Legal<br>domicil<br>(state or fo<br>country | e<br>reign                                    | ]     | <b>(d)</b><br>Direct controlling<br>entity | Type<br>(C cor                                | (e)<br>of entity<br>p, S corp,<br>trust) | (f)<br>Share of total<br>income               |                          | (g)<br>of end-<br>year<br>assets | of- Perce  | ntage<br>ership         |  | (i)<br>Section<br>(b)(13<br>controll<br>entity | 512<br>3)<br>led |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         | <u> </u>                               | <u>_</u>                                       | No               |
| (1) AWWA ASSOCIATION<br>SERVICES INC                            | INACTIVE                       | СО   |   | N     | Α  | C Corp  | )  | C   |                          |                                  | 0 100 (  | 000 %                   |  | es/es  |                  |
| 6666 WEST QUINCY AVENUE<br>DENVER, CO 80235<br>84-1265561       |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |
|   |                                |  |   |       |  |   |  |   |                          |                                  |  |                         |  |  |                  |

|   | Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule                            |   |                        |                                  |            | Yes    | No |  |  |  |  |
|---|---|---|------------------------|----------------------------------|------------|--------|----|--|--|--|--|
| <b>1</b> D  | uring the tax year, did the orgranization engage in any of the following transactions with one or more related or | organızatıons lıs                       | ted in Parts II-IV?    |                                  |            |        |    |  |  |  |  |
| а   | a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity                    |   |                        |                                  |            |        |    |  |  |  |  |
| b   | Gift, grant, or capital contribution to related organization(s)   |   |                        |                                  |            |        |    |  |  |  |  |
| C   | Gift, grant, or capital contribution from related organization(s)   |   |                        |                                  |            |        |    |  |  |  |  |
| d   | Loans or loan guarantees to or for related organization(s)  |   |                        |                                  | 1d         |        | No |  |  |  |  |
| е   | Loans or loan guarantees by related organization(s)   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
| f   | Dividends from related organization(s)  |   |                        |                                  |            |        |    |  |  |  |  |
| g   | Sale of assets to related organization(s)   |   |                        |                                  | <b>1</b> g |        | No |  |  |  |  |
| h   | Purchase of assets from related organization(s)   |   |                        |                                  | 1h         |        | No |  |  |  |  |
| i   | Exchange of assets with related organization(s)   |   |                        |                                  | 1i         |        | No |  |  |  |  |
| j   | Lease of facilities, equipment, or other assets to related organization(s)  |   |                        |                                  | 1j         |        | No |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
| k   | k Lease of facilities, equipment, or other assets from related organization(s)                                    |   |                        |                                  |            |        |    |  |  |  |  |
| ı   | Performance of services or membership or fundraising solicitations for related organization(s)                    |   |                        |                                  |            |        |    |  |  |  |  |
| m   | m Performance of services or membership or fundraising solicitations by related organization(s)                   |   |                        |                                  |            |        |    |  |  |  |  |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) |   |   |                        |                                  |            |        |    |  |  |  |  |
| 0   | Sharing of paid employees with related organization(s)  |   |                        |                                  | 10         |        | No |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
| р   | Reimbursement paid to related organization(s) for expenses  |   |                        |                                  | 1р         |        | No |  |  |  |  |
| q   | Reimbursement paid by related organization(s) for expenses  |   |                        |                                  | 1q         |        | No |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
| r   | O ther transfer of cash or property to related organization(s)  |   |                        |                                  | 1r         |        | No |  |  |  |  |
| s   | Other transfer of cash or property from related organization(s)   |   |                        |                                  | 1s         |        | No |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
| 2   | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line   |   | · •                    |                                  |            |        |    |  |  |  |  |
|   |   | <b>(b)</b><br>Transaction<br>type (a-s) | (c)<br>Amount involved | (d)<br>Method of determining amo | unt in     | volved |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |
|   |   |   |                        |                                  |            |        |    |  |  |  |  |

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships |                                |   |  |     |   |                                    |  |  |    |   |   |        |                                |
|--|--------------------------------|---|--|-----|---|------------------------------------|--|--|----|---|---|--------|--------------------------------|
| (a)<br>Name, address, and EIN of entity  | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512- 514) |     | (e) all partners section 501(c)(3) ganizations? | (f)<br>Share of<br>total<br>income | (g)<br>Share of<br>end-of-year<br>assets | ( <b>h)</b><br>Disproprtiona<br>allocations? |    | (i) Code V?UBI amount in box 20 of Schedule K-1 (Form 1065) | (j)<br>General or<br>managing<br>partner? |        | (k)<br>Percentage<br>ownership |
|  |                                |   | 314)   | Yes | No  |                                    |  | Yes  | No |   | Yes                                       | No     |                                |
|  |                                |   |  |     |   |                                    |  |  |    |   |   | ]      |                                |
|  |                                |   |  |     |   |                                    |  |  |    |   |   |        |                                |
|  |                                |   |  |     |   |                                    |  |  |    |   |   | $\Box$ |                                |
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|  |                                |   |  |     |   |                                    |  |  |    |   |   |        |                                |
|  |                                |   |  |     |   |                                    |  |  |    |   |   |        |                                |
|  |                                |   |  |     |   |                                    |  |  |    |   |   |        |                                |
|  | •                              |   |  |     |   |                                    |  |  |    |   |   |        |                                |

Schedule R (Form 990) 2013

## Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

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