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DLN: 93493318018574

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

2013

Open to Public Inspection

A Fo	r the	2013 ca	endar year, or tax year beginning	01-01-2013 , 2013, and ending	g 12-31-	2013			
B Ch	eck if a	applicable	C Name of organization The Computing Technology Industry	Association			D Emplo	yer id	entification number
	dress cl	_	Inc Doing Business As				06-10	5820	06
∏ Na	me cha	ange	Doing Business 75						
Ind	tial retu	ım		all is not delivered to street address) Ro	oom/suite	:	E Telepho	one nui	mber
Te	rmınate	ed	3500 Lacey Road Suite 100				(630)	678-	8300
☐ Am	ended	return	City or town, state or province, coun Downers Grove, IL 60515	try, and ZIP or foreign postal code			(630)	0,0	
Г Ар	plicatio	n pending					G Gross r	eceipts	\$ 51,547,996
			F Name and address of prin	cıpal officer			this a group	retur	n for
			Todd Thibodeaux 3500 Lacey Road Suite 100			sub	ordinates?		┌ Yes 🗸 No
			Downers Grove, IL 60515			H(b) A re	all subordi	nates	┌ Yes ┌ No
		nnt status		Insert no) 4947(a)(1) or 527			luded?	- 14	· /
		npt status		Insert no) 4947(a)(1) or 527		11	No, attach	a iist	: (see instructions)
J W	ebsit	e:⊨ ww	w comptia org			H(c) Gr	oup exempt	ion nu	umber 🟲
		rganızatıor	Corporation Trust Association	n		L Year of	formation 19	82 I	M State of legal domicile CT
Pa	rt I	Sum	nmary						
		THECO	lescribe the organization's missio MPUTING TECHNOLOGY INDU	STRY ASSOCIATION, INC D/E				CEOF	THE WORLD'S
e e		INFORM	MATION TECHNOLOGY (IT) IND	DUSTRY ITS MEMBERS ARE (SE	EE SCH	EDULE O)		
anc anc									
Ē									
Governance	2	Check t	his box 🛏 if the organization dis	continued its operations or dispo	osed of	more than	ı 25% of ıts	net a	ssets
	3	Number	of voting members of the governi	ng body (Part VI, line 1a)				3	15
Activities &	4	Number	of independent voting members of	of the governing body (Part VI, lir	ne 1b)			4	14
₩.	5	Total nu	ımber of ındıvıduals employed ın c	alendar year 2013 (Part V, line	2a) .			5	164
ĕ	6	Total nu	imber of volunteers (estimate if n	ecessary)				6	2,017
			related business revenue from Pa					7a	82,204
	Ь	Net unre	elated business taxable income fr	om Form 990-T, line 34	• •			7b	-168,248
		C t	observation and amounts (Doubly 1777 London	- 415		Pı	rior Year		Current Year
ē	8		ibutions and grants (Part VIII, lir am service revenue (Part VIII, lii				44,290,2	0	45,534,546
Revenue	10		tment income (Part VIII, column				100,7		5,891,960
æ	11		revenue (Part VIII, column (A),				11,8		121,490
	12		revenue—add lines 8 through 11				44.403.4		F4 F47 006
	12		s and similar amounts paid (Part				44,402,8	-	51,547,996
	13 14		its paid to or for members (Part I				1,135,8	0	1,000,000
	15		es, other compensation, employe					\dashv	<u> </u>
Expenses	-	5-10		(, (,,, -			23,654,7	731	23,291,245
क्	16a	Profes	ssional fundraising fees (Part IX,	column (A), line 11e)				0	0
五	Ь		undraising expenses (Part IX, column (D)						
	17		expenses (Part IX, column (A), I				24,377,4	-	22,002,967
	18 19		expenses Add lines 13–17 (mus nue less expenses Subtract line :		•		49,168,0	-	46,294,212
± %	1.5	VEAG	ide 1633 expenses Subtract IIIle .	LO HOMEMICE E E E E	• •	Beginni	ing of Curre		
900 1000 1000 1000 1000 1000 1000 1000							Year		End of Year
Net Assets or Fund Balances	20		assets (Part X, line 16)				19,664,		26,054,527
end end	21		liabilities (Part X, line 26)				14,224,8		15,361,440
	22 1111		ssets or fund balances Subtract nature Block	ine 21 from line 20			5,439,3	303	10,693,087
			perjury, I declare that I have exa	mined this return including acco	mnanvi	na schodi	iles and sta	teme	nts and to the hest of
my k	nowle	dge and	belief, it is true, correct, and com nowledge						
		<u> </u>				ı			
Si~-		**** Sign	*** ature of officer				2014-11-13 Date		
Sigr Her		'	ID SOMMER CFO						
			e or print name and title						
			Print/Type preparer's name Anne M Fisher CPA	Preparer's signature	Date	1 0	heck If	PTIN P0084	42785
Paid		h	Firm's name F Baker Tilly Virchow Kra	use LLP			elf-employed ırm's EIN 🟲	I . 000.	
	pare		runda addus a ke aar waxaa a aa	h []			h (55-	\ 670	0200
Use	: On	ılv 🗀	Fırm's address 🟲 205 N Mıchıgan Ave 28t	n r100 r		I P	hone no (630) 6/8-	8300

Chicago, IL 606015927

May the IRS discuss this return with the preparer shown above? (see instructions) \cdot

✓ Yes No

Form	990 (20	13)						Page 2
Par		Statement of Progra Theck if Schedule O conta				rt III		
1	Briefly	describe the organization	s mission					
EDU		ZATION IS DEDICATED AL PROGRAMS, MARKET						
2		organization undertake ar r Form 990 or 990-EZ?	ıy sıgnıfıcant			ear which were not listed	on	┌ Yes ┌ No
	If"Yes,	" describe these new serv	ices on Sche	edule O				
3	service	organization cease condu s?			_	conducts, any program		┌ Yes ┌ No
	If"Yes,	" describe these changes	on Schedule	: O				
4	expense	e the organization's progr es Section 501(c)(3) and I expenses, and revenue,	501(c)(4) o	rganizations	are required to rep			
4a	(Code) (Expen	ses \$	23,021,322	ıncludıng grants of \$) (Reve	nue \$	44,587,925)
	CERTIFI SKILLS	CATION - COMPTIA IS THE LEAI CATION EXAMS WERE GIVEN IN COMPTIA HAS BEEN DELIVERIN E TO THE INDUSTRY	PC SUPPORT,	NETWORKING.	SERVERS, CONVERGEN	CE, TRAINING, LINUX, SECU	RITY, IT SALES, G	REEN IT AND OTHER IT
4b	(Code) (Expen	roc ¢	4,944,934	ıncludıng grants of \$) (Reve	nuo ¢	846,553)
40	MEMBER EDUCAT MEMBER IMPACTI	SHIP - COMPTIA IS A THRIVING ORS OUR MISSION IS TO ADVA SWITH GLOBAL CERTIFICATIO FUL LEADERSHIP AND ADVOCAC SS PRACTICES	G COMMUNITY (NCE THE INTER NS AND BUSINE	OF ORGANIZAT RESTS OF OUR ESS ACCREDITA	TONS THROUGHOUT TH VALUED MEMBERS AND ATIONS, IN-DEPTH INDU	E IT CHANNEL, INCLUDING VE THE GLOBAL IT INDUSTRY AS STRY RESEARCH, TARGETED	ENDORS, RESELLE A WHOLE COMP NETWORKING OF	RS, DISTRIBUTORS, AND TIA PROVIDES ITS PPORTUNITIES,
4 c	(Code) (Expen		3,232,090	including grants of \$) (Reve	·	86,522)
		nces and Events - CompTIA pro gy and business	vides industry (conferences an	id events to bring mana	gers of the II channel to netv	ork and learn ab	out the latest trends in
4d	Other	program services (Descri	be ın Schedu	ıle O)				
	(Exper	· -		ling grants o	of \$) (Revenue \$	13	,546)
4e	Total p	program service expenses	▶ 3	35,033,992			-	

Part IV	Checklist of	Required	Schedules
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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of	11c		No
d	Its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	<u> </u>
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV			1
		28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Νo
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	38	Yes	

Le Enter the number reported in Box 3 of Form 1096 Enter-0- if not applicable De Enter the number of Forms W-26 included in line 1a Enter-0- if not applicable De Id the organization compley with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize with backup withholding rules for reportable gaming (gambling) winnings to prize with payment to response to the payment to vendors and reportable gaming (gambling) winnings to prize with gaming (gambling) winnings (gambling) winnings (gambling) with gambling (gambling) with gambling) with gambling (gambling) with gambling (gambling) with gambling) with gambling) with gambling) with gambling) with gambling) with	Yes N		
b Enter the number of Forms W-2G included in line 1a Enter-0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gamming (gamming lampling) withing is to prize withouts? 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendary year ending with or within the year covered by this return 1	Tes IV	92	1a F
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 2a Entex the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return. 164 b If et least one is reported on line 2s, did the organization file all required federal employment tax returns? Note. If the sum of lines 1s and 2s is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the vealer of the very lines. If the organization have unrelated business gross income of \$1,000 or more during the vealer of the very lines. If the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. P2A, UK, SF, AS, CA, GM, HK, IN See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5b Us any taxable party notify the organization hat it was or is a party to a prohibited tax shelter transaction? 5c Was the organization aparty to a prohibited tax shelter transaction at any time during the tax year? 5c Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization have annual gross receipts that are normally greater than \$100,000, and did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7c Organization that may receive deduct libe contributions under section 170(c). 8d Diff were not taken than the vereive deduct libe contributions under section 170(c). 9d Diff the organization receive a payment in excess of \$75 made party as a contribution and partly for goods and services provided? 9d Diff the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 9d Diff the organization r			
gaming (gambling) winnings to prize winners? 2 Enter the number of employeer reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return. 3 It least one is reported on line 2 a, did the organization file all required federal employment tax returns? 3 It least one is reported on line 2 a, did the organization file all required federal employment tax returns? 3 It was not an		ors and reportable	
Tax Statements, filed for the calendar year ending with or within the year covered by this return. It is taleast one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) It is the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) It is the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) It is the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) It is a third a form 990-T for this year? If Wo'to line 3b, provide an explanation in Schedule 0. At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account, or other financial accounts? If Yes, and the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account, or other financial accounts? If Yes, and the calendar year, did the organization and account, securities account, or other financial accounts? If Yes, and the organization a party to a prohibited tax shelter transaction at any time during the tax year? If Yes, and the organization aparty to a prohibited tax shelter transaction at any time during the tax year? If Yes, and the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? If Yes, and the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? Organizations that may receive deductible contributions under section 170(c). If Yes, and the organization shall exchange, or otherwise dispose or otherwise shall part that such contribution and party for goods and services provided to the payor? If Yes, and the organization received a contri	1c Yes	· · · · · ·	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a Yes b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0		164	Т
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3b Dif Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0 3b Yes 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account). 4b If "Yes," the interior of the foreign country DA, UK, SF, AS, CA, GM, HK, IN See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. 5c Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 5c Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 5d Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 5d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 5d Did the organization received a contribution of qualified intellectual property, did the organization file of m8899 as required? 5d Did the organization make any funds, directly or indirectly, to pay premiums on a personal benefit contract? 5d Did the organization make any funds, directly or indirectly, on a personal benefit contract? 5d Did the organization make any taxable distributions under section 4966? 5d Did the organization make any taxable distribution under section 4966? 5d			
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0. 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account in a foreign country (such as a bank account, securities account, or other financial accounts of the such accounts for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5b D D dany taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 6a D best the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductibles as chantable contributions? 6a P ves organization accounts that was receive deductible as chantable contributions? 6b P ves To Organization accounts that was received deductible as chantable contributions or gifts were not tax deductible? 7b Organizations that may receive deductible contributions under section 170(c). 7c Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file form 8282? 7d If "ves," indicate the number of Forms 8282 filed during the year. 7d If Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7c Did the organization received a contribution of qualified intellectual property, did the organization file a Form 1093-C? 8 Sponsoring organizations waintaining	2b Yes		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account; or other financial accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Was the organization aparty to a prohibited tax shelter transaction at any time during the tax year? 5b Did any taxable party notify the organization file Form 886-T? 5c If "Yes," to line 5a or 5b, did the organization file Form 886-T? 5b Did any taxable party notify the organization file Form 8886-T? 5c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c If "Yes," to line 6a or 5b, did the organization and party to a prohibited tax shelter transaction? 5c If "Yes," to line 6a or 5b, did the organization shelt were not tax deductible as charitable contributions? 5c If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6c Did the organization stat may receive deductible contributions under section 170(c). 7d Did the organization receive a payment in excess of \$75 made party as a contribution and partly for goods and services provided to the payor? 7d If "Yes," indicate the number of Forms 8282 filed during the year 7d If "Yes," indicate the number of Forms 8282 filed during the year 7d If "Yes," indicate the number of Forms 8282 filed during the year 7d Did the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-C? 7d If the organization make any taxable distributions under section 4966? 7d Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supportin	3a Yes		
over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? b If "Yes," enter the name of the foreign country \$_{3A}, UK, SF, AS, CA, GM, HK, IN See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? b Did any taxable party notify the organization file Form 8886-T? 5c. 5d. 5a Does the organization have annual gross receipts that are normality greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? b If "Yes," did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization excess a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? b If "Yes," indicate the number of Forms 8282 filed during the year c Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? f Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? f Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7b If the organization received a contribution of qualified intellectual property, did the organization. Payment of the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the organization make any taxable distributions under section 4966? 9a Sponsoring organizations maintaining donor advised f	3b Yes	Schedule O	b I
See instructions for filling requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	4a Yes	or other financial	0
See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			ь т
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7 If "Yes," did the organization notify the donor of the value of the goods or services provided? 7 If "Yes," indicate the number of Forms 8282 filed during the year P Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7 If Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7 If Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations. Did the supporting organization, or a donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, and advised funds and section 509(a)(3) supporting organizations. Did the supporting organization make any taxable distributions under section 4966? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9 Section 501(c)(7) organizations. Enter a Initiation fees and capital contributions included on Part VIII, line 12. 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club f		Financial Accounts	
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 5a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? d If "Yes," indicate the number of Forms 8282 filed during the year p Did the organization, during the year, pay premiums, directly or indirectly, to pay premiums on a personal benefit contract? g If the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7 To Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h If the organization received a contribution of cars, boats, simplanes, or other vehicles, did the organizations. Did the supporting organization, or a donor advised funds and section 509(a) (3) supporting organizations. Did the supporting organization, or a donor advised funds maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organization make any taxable distributions under section 4966? 9 Did the organization make any taxable distributions under section 4966? 9 Sponsoring organization make any taxable distributions organizatio			
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 5c 5c 5a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as chantable contributions? b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? b If "Yes," did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? d If "Yes," indicate the number of Forms 8282 filed during the year 7d e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7c f Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7d g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file Form 8899 as Form 1098-C? 7d S Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization make any taxable distributions under section 4966? 9a b Did the organization make any taxable distributions under section 4966? 9a b Did the organization make any taxable distributions under section 4966? 9a b Did the organization make any taxable distributions under section 4966? 9a b Did the organization make any taxable distributions under section 4966? 9a b Did the organization make any taxable distributions under section 4966? 9a b Did the organization make any taxable distributions under section 4966? 9a b Did the organization fel	5a N	tax year?	5a ∨
5c 5c 5c 5a 5c 5c	5b	elter transaction?	b D
5c 5c 5c 5a 5c 5a 5c 5a 5b 5c 5a 5b 5c 5a 5b 5b 5b 5b 5b 5b 5b			c I
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were not tax deductible? 70 Organizations that may receive deductible contributions under section 170(c). 10 Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 10 Did the organization notify the donor of the value of the goods or services provided? 11 T'Yes," indicate organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 12 Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 13 Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 14 Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 15 Did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations bid into a donor advised funds. 10 Sponsoring organizations maintaining donor advised funds. 21 Did the organization make any taxable distributions under section 4966? 22 Sponsoring organizations maintaining donor advised funds. 23 Did the organization make a distribution to a donor, donor advisor, or related person? 24 Did the organization make a distribution to a donor, donor advisor, or related person? 25 Section 501(c)(7) organizations. Enter 16 Did intribution to members or shareholders 17 Did intribution to members or shareholders 18 Section 501(c)(12) organizations. Enter	6a Yes	ns?	0
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? d If "Yes," indicate the number of Forms 8282 filed during the year e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? f Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9 Section 501(c)(7) organizations. Enter a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 1 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders 1 1a	6b Yes	h contributions or gifts	W
services provided to the payor?	_		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			s
file Form 8282?			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		will clift was required to	
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			d I
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	70	al benefit	
If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		nefit contract?	
required?			
Form 1098-C?	7g		
the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	7h	he organization file a	
9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966?			tl
a Did the organization make any taxable distributions under section 4966?	8		
b Did the organization make a distribution to a donor, donor advisor, or related person?			
Section 501(c)(7) organizations. Enter a Initiation fees and capital contributions included on Part VIII, line 12 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 1 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders			
a Initiation fees and capital contributions included on Part VIII, line 12 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 1 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders	9b		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 1 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders			
facilities 1 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders			
a Gross income from members or shareholders			fa
n (-ross income from other sources (1)o not not amounts due or haid to other sources			
against amounts due or received from them)			
2a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	u of Form 1041?	2a S
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
Section 501(c)(29) qualified nonprofit health insurance issuers.			3 S
a Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schodule O	13a	ulo O	
Note. See the instructions for additional information the organization must report on Schedule O b Enter the amount of reserves the organization is required to maintain by the states	+++	uie O	
in which the organization is licensed to issue qualified health plans			
c Enter the amount of reserves on hand			
4a Did the organization receive any payments for indoor tanning services during the tax year? 14a	14a N		1a D
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b	+		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part	VΙ														
--	----	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Se	ction A. Governing Body and Management					
			1		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	15			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	14			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus other officer, director, trustee, or key employee?			2		No
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management co			3		No
4	Did the organization make any significant changes to its governing documents since filed?	the p	rıor Form 990 was	4		No
5	Did the organization become aware during the year of a significant diversion of the o	rganız	ation's assets? .	5		Νo
6	Did the organization have members or stockholders?			6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the pow more members of the governing body?			7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approva or persons other than the governing body?	l by) r	members, stockholders,	7b		No
8	Did the organization contemporaneously document the meetings held or written active year by the following	ons ur	ndertaken during the			
а	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule</i>			9		No
Se	ction B. Policies (This Section B requests information about policies not	requi	ired by the Internal R	evenu	ıe Cod	e.)
					Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		Νo
b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization			10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of it the form?	s gov	erning body before filing	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this F	orm 9	90			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13 $$.	•		12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annual rise to conflicts?	ly inte	rests that could give	12b	Yes	
C	Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done	the p	olicy? <i>If "Yes," describe</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?			13	Yes	
14	Did the organization have a written document retention and destruction policy? .			14		Νo
15	Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the					
а	The organization's CEO, Executive Director, or top management official			15a	Yes	
b	Other officers or key employees of the organization			15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year?			16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organ participation in joint venture arrangements under applicable federal tax law, and take organization's exempt status with respect to such arrangements?	e step	s to safeguard the	16b	Yes	
Se	ction C. Disclosure					
17	List the States with which a copy of this Form 990 is required to be filed►CA					

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►DAVE SOMMER 3500 LACEY ROAD SUITE 100

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related	more pers and	than on is	one bot ect	not box h ar or/tr	ustee	ess er e)	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
(1) Don Bentz	3 0	х						0	0	
Director								ű		
(2) MJ Shoer	3 0	x						0	0	
Chairman (3) Bob Godgart	3 0	-								
· ·	30	×								
Director (4) Aaron Woods	3 0									
		х						0	0	
Director (5) Mike Brogan	3 0									
		х						0	0	
Director (6) Quy Nguyen	3 0									
Director		Х						0	0	
(7) Mont Phelps	3 0									
Director		Х						0	0	
(8) Paul Cronin	3 0									
Director		X						0	0	
(9) Amy Kardel	3 0									
Director		X						0	0	
(10) Robert Stegner	3 0	,								
Vice Chairman		X								
(11) Frank Vitagliano	3 0								0	
Director		Х						0	0	
(12) Joe Quaglia	3 0	x						0	0	
Director								Ů,	0	
(13) Janet Schijns	3 0	x								
Director										
(14) Dan Wensley	3 0	×						0	0	
Director										
(15) Todd Thibodeaux	40 0	×		x				859,810	0	31,312
President/CEO								·		·
(16) David Sommer	40 0	×		x				347,361		33,812
CFO/Treasurer								·		•
(17) Dan Liutikas	40 0	x		х				251,166		36,320
Chief Legal Officer										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) A verage hours per week (list any hours	more pers	than on is	one bot	note boo	chec x, unle n offic rustee	ess er	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F Estim amount comper from	ated of other isation the
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organiz and re organiz	lated
(18)	Terry Erdle	40 0					×		452,349	0		44,089
	VP Skills Certification	40.0										
` ,	Joseph Padın	40 0					x		335,158	0		31,768
	President Sales Elizabeth Hyman	40 0				+						
. ,	Public Policy						х		302,821	0		25,418
	Nancy Hammervik	40 0										
VP of	Industry Relations						X		290,986	0		38,232
	Ann Batko	40 0					,		200 076			20.101
VP of	Marketing						Х		299,876			29,184
						+						
						_						
1b	Sub-Total						F					
c	Total from continuation sheets to Pa	rt VII, Section A					▶ □					
d	Total (add lines 1b and 1c)								3,139,527	0		270,135
2	Total number of individuals (including \$100,000 of reportable compensatio				ed a	bove	e) who	rec	eived more than			
3	Did the organization list any former o on line 1a? If "Yes," complete Schedule					nplo •	yee, o	r hıç	nhest compensate	d employee	Yes	No No
4	For any individual listed on line 1a, is organization and related organizations individual										Yes	
5	Did any person listed on line 1a recei services rendered to the organization		•						-		. 55	No
	action D. Indonesia Cont.	to vo										
1	Complete this table for your five high compensation from the organization	est compensated									tax year	
		(A)								(B)	(C)
3500		l business address llevard Suite 500 ITAS	CA IL 60	0143					Rent	on of services	Comper	680,868
Baker	r Tilly Virchow Krause LLP, PO Box 7398 MADIS	SON WI 53707							Audit			117,261
McBe	e Strategic Consulting, 455 Massachusetts Ave	NW WASHINGTON D	C 20001						Public Policy			179,858
	Total number of independent contracto \$100,000 of compensation from the or	· -	not lim	ıted	to th	iose	listed	d abo	ove) who received	more than		

					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
इ. इ.	1a	Federated cam	paigns 1a					
tributions, Gints, Grants Other Similar Amounts	b	Membership du	es 1b					
J III	С	Fundraising eve	ents 1c					
IIIS, Br A	d	Related organiz	zations 1d					
ıij.	e	Government grant	s (contributions) 1e					
Sir	f	All other contribute	ons, gifts, grants, and 1f					
utii 1er	'	similar amounts no						
⊕	g	Noncash contribute 1a-1f \$	ons included in lines					
Contributions, Gifts, Grants and Other Similar Amounts	h	Total. Add lines	s 1a-1f		0			
				Business Code				
ппе	2a	CERTIFICATION TE	-STS	541900	41,653,651	41,653,651		
evel	b	MEMBERSHIP DUE		900099	846,553	846,553		
e Pa	c	CONTINUING EDUC		541900	2,024,506	2,024,506		
rwc	d	ADVERTISING INCO		511190	13,546	2,021,300	13,546	
Program Serwoe Revenue	e	TRAINING PROGRA	-	541900	674,185	674,185	15,510	
Iran	f		am service revenue	311300	322,105	86,522	68,658	166,92
⊁∘ડ						33,022		
	g 3		s 2a-2f	+	45,534,546			
		and other simil	ome (including dividen ar amounts)		5,891,960			5,891,96
	4	Income from inves	stment of tax-exempt bond	proceeds 🕨	0			
	5	Royalties		-	0			
	6-	C	(ı) Real	(II) Personal				
	6a b	Gross rents Less rental						
	_	expenses Rental income	0	0				
	C	or (loss)						
	d	Net rental inco	me or (loss)	-	0			
	7a	Gross amount	(ı) Securities	(II) O ther				
	/ 4	from sales of assets other						
		than inventory Less cost or						
	b	other basis and						
	С	sales expenses Gaın or (loss)						
	d	Net gain or (los	ss)		0			
an	8a	events (not inc	rom fundraising luding					
Other Kevenue		of contributions See Part IV , lin						
jer L	Ь	Lace direction	penses b	 				
5	С		(loss) from fundraising	Levents ▶	o			
	9a	Gross income f	rom gaming activities ne 19					
	L.	loco dimate	a noncos h	<u> </u>				
			penses b (loss) from gamıng actı	Vities	0			
		Gross sales of returns and allo	inventory, less owances .					
			a .					
			oods sold b (loss) from sales of inv	entory 🛌	0			
	_	Miscellaneous	· · · ·	Business Code				
	11a	OTHER INCOM		900099	121,490	121,490		
	b							
	С							
	d	All other reven	ue					
	e	Total. Add lines	s 11a-11d		121,490			

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)	ection 501(c)(3) and 501(c)(4) organizations must complete	all columns All other orga	anizations must complete column (A)
--	------------------------------	--------------------------------	----------------------------	-------------------------------------

<u> </u>	Check if Schedule O contains a response or note to any line in this				
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B)	(C)	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	1,000,000			
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	3,409,662			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	15,930,320			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	688,250			
9	Other employee benefits	2,175,613			
10	Payroll taxes	1,087,400			
11	Fees for services (non-employees)				
а	Management	1,205,394			
b	Legal	58,076			
c	Accounting	306,009			
d	Lobbying	0			
e	Professional fundraising services See Part IV, line 17	0			
f	Investment management fees	0			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	0			
12	Advertising and promotion	3,144,460			_
13	Office expenses	358,764			
14	Information technology	1,489,341			
15	Royalties	, ,			
16	Occupancy	955,694			
17	Travel	1,522,554			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	1,757,378			
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	539,716			
23	Insurance	449,345			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	COST OF TESTS DELIVERED	7,903,285			
b	RESEARCH EXPENSES	521,778			
С	INTEREST AND BANK FEES	142,086			
d	PROGRAM DEVELOPMENT	1,516,033			
e	All other expenses	133,054			
25	Total functional expenses. Add lines 1 through 24e	46,294,212			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720)				
					rm 000 (2012)

Part X Balance Sheet

Separation Se	Par	rt X	Balance Sheet Check if Schedule O contains a response or note to any line in this Part X		_	
2 Savings and temporary cash investments 5,875,000 2 5,875,000				(A)		
3 Pledges and grants receivable, net 2,233,477 4 2,014,221		1	Cash-non-interest-bearing	6,087,921	1	6,708,672
A Recounts receivable, net 2,233,477 4 2,914,221		2	Savings and temporary cash investments	5,875,000	2	5,875,000
Solution Comparison Comp		3	Pledges and grants receivable, net	0	3	0
### Bendicyses, and highest compensated employees Complete Part II of Schedule L. Coans and other receivables from other disqualified persons (as defined under section 4958(f)(1), persons described in section 4958(c)(3)(8), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employers beneficiary organizations (see instructions) Complete Part II of Schedule L. 20 6 6 0. 7 Notes and loans receivable, net		4	Accounts receivable, net	2,233,471	4	2,914,221
1		5	employees, and highest compensated employees Complete Part II of			
9 Prepaid expenses and deferred charges 401,682 9 1,536,564 10a	s	6	4958(f)(1)), persons described in section $4958(c)(3)(B)$, and contributing employers and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary		5	0
9 Prepaid expenses and deferred charges 401,682 9 1,536,564 10a	et			0	6	0
9 Prepaid expenses and deferred charges 401,682 9 1,536,564 10a	88	7	Notes and loans receivable, net	2,239,825	7	1,839,825
10a	•	8	Inventories for sale or use	0	8	0
Part VI of Schedule D 100 4.988,243 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948 1,540,218 100 1,350,948		9	Prepaid expenses and deferred charges	401,682	9	1,535,554
11 Investments—publicly traded securities 0 11 0 0 12 0 0 13 10 0 12 0 0 13 10 0 13 10 0 13 10 0 13 10 0 13 10 0 13 10 0 13 10 0 14 0 0 15 10 14 10 0 15 10 14 10 0 15 10 14 10 0 15 15 15 15 15 15		10a				
12 Investments—other securities See Part IV, line 11 0 12 0		ь	Less accumulated depreciation 10b 3,235,294	1,540,218	10c	1,350,949
13 Investments—program-related See Part IV, line 11 0 13 0 0 14 0 0 14 0 0 15 0 0 14 0 0 0 15 0 0 14 0 0 0 15 0 0 15 5,830,306 15 0 0 14 0 0 1,286,024 15 5,830,306 16 Total assets. See Part IV, line 11 1 2,054,545 15 5,830,306 16 Total assets. Add lines 1 through 15 (must equal line 34) 19,864,144 16 28,054,527 18 Grants payable and accrued expenses 1,941,565 17 2,271,435 18 Grants payable 0 18 0 0 18 0 0 18 0 0 0 18 0 0 0 0 0 0 0 0 0		11	Investments—publicly traded securities	0	11	0
14		12	Investments—other securities See Part IV, line 11	0	12	0
15		13	Investments—program-related See Part IV, line 11	0	13	0
16 Total assets. Add lines 1 through 15 (must equal line 34) 19,684,141 16 26,054,527 17 2,271,435 18 Grants payable and accrued expenses 1,941,585 17 2,271,435 18 Grants payable 19 0 18 0 0 0 0 0 0 0 0 0		14	Intangible assets	0	14	0
17		15	Other assets See Part IV, line 11	1,286,024	15	5,830,306
18 Grants payable		16	Total assets. Add lines 1 through 15 (must equal line 34)	19,664,141	16	26,054,527
19 Deferred revenue		17	Accounts payable and accrued expenses	1,941,565	17	2,271,435
20 Tax-exempt bond liabilities		18	Grants payable	0	18	0
21 Escrow or custodial account liability Complete Part IV of Schedule D		19	Deferred revenue	8,456,891	19	8,885,764
Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		20	Tax-exempt bond liabilities	0	20	0
Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L	10	21	Escrow or custodial account liability Complete Part IV of Schedule D	0	21	0
Unsecured notes and loans payable to unrelated third parties	2.0	22	Loans and other payables to current and former officers, directors, trustees,			
Unsecured notes and loans payable to unrelated third parties	ap		persons Complete Part II of Schedule L	0	22	0
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		23	Secured mortgages and notes payable to unrelated third parties	0	23	0
and other liabilities not included on lines 17-24) Complete Part X of Schedule D		24	Unsecured notes and loans payable to unrelated third parties	0	24	0
26 Total liabilities. Add lines 17 through 25		25	and other liabilities not included on lines 17-24) Complete Part X of Schedule			
Organizations that follow SFAS 117 (ASC 958), check here F and complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets						
lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets		26		14,224,838	26	15,361,440
30 Capital stock or trust principal, or current funds	S e S					
30 Capital stock or trust principal, or current funds	<u>lan</u>	27	Unrestricted net assets	5,326,860	27	10,693,087
30 Capital stock or trust principal, or current funds	<u>е</u>	28	Temporarily restricted net assets	112,443	28	0
30 Capital stock or trust principal, or current funds	됟	29	Permanently restricted net assets	0	29	0
30 Capital stock or trust principal, or current funds	r Fu		- · · · · · · · · · · · · · · · · · · ·			
31 Paid-in or capital surplus, or land, building or equipment fund 31 32		30			30	
33 Total net assets or fund balances	Ř	31			31	
33 Total net assets or fund balances	ΑŠ	32			32	
34 Total liabilities and net assets/fund balances		33	- , , , , , , , , , , , , , , , , , , ,	5,439,303	33	10,693,087
	Z	34	Total liabilities and net assets/fund balances	19,664,141	34	26,054,527

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				୮
1	Total revenue (must equal Part VIII, column (A), line 12)	1		51,5	547,996
2	Total expenses (must equal Part IX, column (A), line 25)	2		46,2	294,212
3	Revenue less expenses Subtract line 2 from line 1	3		5,2	253,784
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			439,303
5	Net unrealized gains (losses) on investments	5			133,333
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		10,6	593,087
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. Г
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed on			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	ırate			
	☐ Separate basis ☐ Both consolidated and separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of the	e 2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain it Schedule O	n			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		3b		

DLN: 93493318018574

OMB No 1545-0047

Inspection

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

▶ See separate instructions. ▶ Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

 Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then ◆ Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** The Computing Technology Industry Association 06-1058206 Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV 2 Political expenditures 3 Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? □ No Was a correction made? If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities 5,000 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ☐ Yes Did the filing organization file Form 1120-POL for this year? Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (e) A mount of political (a) Name (b) Address (c) EIN (d) A mount paid from contributions received filing organization's and promptly and funds If none, enter directly delivered to a 0 separate political organization If none, enter-0-(1) Comptia Pac 515 2nd Street NE 38-3758906 402 Washington, DC 20002

Sch	nedule C (Form 990 or 990-EZ) 2013					Page 2
Pä	art II-A Complete if the organization	is exempt under	section 501(c)(3) and file	ed Form 5768	
_	under section 501(h)).		Link in Doub TV an	- h - 66:1: - h - d		a adduces FIN
٠.	Check ► If the filing organization belongs to a expenses, and share of excess lobb		iist in Part IV ea	ch amiliated gro	up members nam	e, address, EIN,
3	Check ► ☐ If the filing organization checked bo		l" provisions app	ly		
	Limits on Lobbying E (The term "expenditures" means ar		l .)		(a) Filing organization's totals	(b) Affiliated group totals
La	Total lobbying expenditures to influence public o	pinion (grass roots lob	bying)			
ь	Total lobbying expenditures to influence a legisl	ative body (direct lobby	yıng)			
c	Total lobbying expenditures (add lines 1a and 1	o)		Γ		
d	O ther exempt purpose expenditures			Γ		
e	Total exempt purpose expenditures (add lines 1	c and 1d)				
f	Lobbying nontaxable amount Enter the amount is columns	rom the following table	ın both			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontax	able amount is:			
	Not over \$500,000	20% of the amount on lir	ne 1e			
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the	e excess over \$500,0	00		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the	e excess over \$1,000	,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,0	000		
	Over \$17,000,000	\$1,000,000				
g	Grassroots nontaxable amount (enter 25% of lir	ue 1f)				
h	Subtract line 1g from line 1a If zero or less, ent	er-0-				
i	Subtract line 1f from line 1c If zero or less, ente	er - 0 -				
j	If there is an amount other than zero on either li section 4911 tax for this year?	ne 1h or line 1ı, did the	organization file	Form 4720 repo	orting	┌ Yes ┌ No
	(Some organizations that made a columns below. See t	he instructions fo	ection do not r lines 2a thro	havè to con ough 2f on p		ne five
	Lobbying Exp	enditures During	4-Year Avera ⊤	ging Period	1	1
	Calendar year (or fiscal year beginning in)	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) Total
2a	Lobbying nontaxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots nontaxable amount					

e Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots lobbying expenditures

Pa		ation is exempt under section 501(c)(3) and has on under section 501(h)).	NOI				
For e	each "Yes" response to lines 1a through 1i beli	ow, provide in Part IV a detailed description of the lobbying	(a	(a)		(b)	_
activ		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Yes	No	A	mount	
1 a		n attempt to influence foreign, national, state or local ence public opinion on a legislative matter or referendum,					_
b		ensation in expenses reported on lines 1c through 1i)?					
c	Media advertisements?	insucion in expenses reported on lines to timough try					
d	Mailings to members, legislators, or the p	public?					—
e	Publications, or published or broadcast si	.					—
f	Grants to other organizations for lobbying	.					—
g g		s, government officials, or a legislative body?					—
h		entions, speeches, lectures, or any similar means?					—
ï	Other activities?						—
j	Total Add lines 1c through 1i	•					—
2a	_	nization to be not described in section 501(c)(3)?	ı	ŀ			—
ь	If "Yes," enter the amount of any tax incu						
c		irred by organization managers under section 4912		ŀ			—
d	•	n 4912 tax, did it file Form 4720 for this year?	ı				—
		ation is exempt under section 501(c)(4), section	501(c)(5), 0	r se	ction	—
	501(c)(6).			,(-,, -			
						Yes	No
1	Were substantially all (90% or more) due	s received nondeductible by members?			1		Νo
2	Did the organization make only in-house	lobbying expenditures of \$2,000 or less?			2		Νo
3	Did the organization agree to carry over l	obbying and political expenditures from the prior year?			3	Yes	
Par		ation is exempt under section 501(c)(4), section is a) BOTH Part III-A, lines 1 and 2, are answered "."					
1	Dues, assessments and similar amounts	from members	1			846,	,553
2	Section 162(e) nondeductible lobbying at expenses for which the section 527(f) ta	nd political expenditures (do not include amounts of political x was paid).					
а	Current year		2a			889	,8 5 C
b	Carryover from last year		2b			250,	
С	Total		2c			1,140,	•
3		33(e)(1)(A) notices of nondeductible section 162(e) dues	3			461,	,244
4		ne 2c exceeds the amount on line 3, what portion of the excess to the reasonable estimate of nondeductible lobbying and	4			678,	850
5	Taxable amount of lobbying and political	expenditures (see instructions)	5			-293	
	art IV Supplemental Information					255,	
Pro		, line 1 , Part l-B, line 4 , Part l-C , line 5 , Part II-A (affiliated gro	up lıst),	Part II	-A, lı	ne 2, a	nd
	Return Reference	Explanation					\Box
Part	O ur pub	tion technology industry advocacy that responds to the political olic policy work leverages the interplay between governments, but als to help create and maintain business climates that remain facts	ısıness	, ınstıtu	tions	, and	ty
							_

201104410 3 (1 01111 3 3 0 01 3 3 0 12) 2 0 1 3		1 dyc 4				
Part IV Supplemental Information	on <i>(continued)</i>					
Return Reference	Explanation					

Schedule D (Form 990) 2013

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DLN: 93493318018574

OMB No 1545-0047

SCHEDULE D

(Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions. ► Information about Schedule D (Form 990) Open to Public

mal R	Revenue Service	and its instruct	ions is at <u>www.irs.gov/form990</u> .			Inspecti	ion
	e of the organi			Emp	oloyer identifica	tion number	r
ne C nc	omputing Technol	logy Industry Association		06-	1058206		
ar		izations Maintaining Donor Adv				Complete	e ıf th
	organiz	zation answered "Yes" to Form 990	·	1	(b) Funds and o	.	
7	Γotal number a	t and of year	(a) Donor advised funds		(b) Funds and d	ther accoun	nts
		tributions to (during year)					
		nts from (during year)					
		le at end of year					
		zation inform all donors and donor adviso	L ors in writing that the assets held in don	or adv	ısed		
		rganization's property, subject to the or				☐ Yes	┌ No
	used only for c	zation inform all grantees, donors, and do haritable purposes and not for the benef ermissible private benefit?				┌ Yes	□ No
		rvation Easements. Complete if	the organization answered "Yes" t	o Forr	n 990. Part IV	. line 7.	<u> </u>
		conservation easements held by the orga				,	
	` ` ` `	on of land for public use (e g , recreation		histor	rically important	land area	
	Protection	of natural habitat	Preservation of a	certifie	d historic struct	ure	
	Preservation	on of open space					
		s 2a through 2d if the organization held a he last day of the tax year	qualified conservation contribution in t	he forr	n of a conservat	ion	
		, ,			Held at the	End of the `	Year
	Total number o	of conservation easements		2a			
	Total acreage	restricted by conservation easements		2b			
	Number of con	servation easements on a certified histo	ric structure included in (a)	2c			
		servation easements included in (c) acq ure listed in the National Register	uired after 8/17/06, and not on a	2d			
	Number of con	servation easements modified, transferr	ed, released, extinguished, or terminate	ed by th	ne organization (during	
	the tax year 🛌						
	Number of stat	es where property subject to conservati	on easement is located 🗠				
		nization have a written policy regarding t f the conservation easements it holds?	he periodic monitoring, inspection, hand	dling of	f violations, and	┌ Yes	┌ No
	Staff and volun ►	teer hours devoted to monitoring, inspec	cting, and enforcing conservation easer	ments (during the year		
	A mount of exp	enses incurred in monitoring, inspecting	, and enforcing conservation easement	s durın	g the year		
	► \$						
		servation easement reported on line 2(o '0(h)(4)(B)(ii)?	d) above satisfy the requirements of sec	tion 1	70(h)(4)(B)(ı)	┌ Yes	┌ No
	balance sheet,	escribe how the organization reports cor and include, if applicable, the text of the on's accounting for conservation easeme	e footnote to the organization's financia				
rt		izations Maintaining Collection ete if the organization answered "Y		or Ot	her Similar <i>l</i>	Assets.	
	If the organizat works of art, hi	tion elected, as permitted under SFAS 1 storical treasures, or other similar asse le, in Part XIII, the text of the footnote t	16 (ASC 958), not to report in its reve ts held for public exhibition, education,	or rese	earch in furthera		
,	If the organizati works of art, hi	tion elected, as permitted under SFAS 1 storical treasures, or other similar asse le the following amounts relating to thes	16 (ASC 958), to report in its revenue ts held for public exhibition, education,	statem	nent and balance		С
	(i) Revenues II	ncluded in Form 990, Part VIII, line 1			► \$		
	(ii) Assets incl	luded in Form 990, Part X					
	If the organizat	tion received or held works of art, histori nts required to be reported under SFAS		or finan			
	Revenues inclu	uded in Form 990, Part VIII, line 1			F \$		
		ed in Form 990, Part X					
	maacca miciude	-a m roim 220, Fait A			F ₽		

Part	TITLE Organizations Maintaining Co	llections of Art,	. His	tori	<u>cal Ti</u>	<u>reasu</u>	<u>ires, or O</u>	the	<u>r Similar A</u>	sset	S (coi	<u>ntınued)</u>
3	Using the organization's acquisition, accessicollection items (check all that apply)	on, and other record	ds, ch	eck	any of	the foll	owing that a	are a	significant us	e of ı	ts	
а	Public exhibition		d	Γ	Loan	orexc	hange progr	ams				
b	Scholarly research		e	\sqcap	Othe	r						
С	Preservation for future generations											
4	Provide a description of the organization's co Part XIII	llections and explai	n hov	v the	y furth	er the d	organızatıon	's ex	empt purpose	ın.		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t	o be maintained as i	part o	fthe	organ	ızatıon	's collection	٦?		┌ ¥		┌ No
Par	Part IV, line 9, or reported an an						n answere	d "Y ——	es" to Form	990,	•	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterme	dıary	forc	ontribi	utions	or other ass	ets i	not	ΓY	'es	Г No
b	If "Yes," explain the arrangement in Part XII	I and complete the	follow	ıng t	able		_					
									A	mour	nt	
С	Beginning balance						-	1c				
d	Additions during the year						-	1d				
е	Distributions during the year						-	1e				
f	Ending balance							1f				
2a	Did the organization include an amount on Fo	rm 990, Part X, line	21?							ΓY	'es	┌ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	expla	natı	on has	been p	provided in F	art	XIII			Γ
Pa	rt V Endowment Funds. Complete											
		(a)Current year	(b)	Prior	year	b (c) ⊤	wo years back	(d)	Three years back	(e)	our ye	ars back
1a	Beginning of year balance							+		-		
Ь	Contributions							+		-		
С	Net investment earnings, gains, and losses											
d	Grants or scholarships											
e	Other expenditures for facilities and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the curr	ent year end balanc	e (lın	e 1 g	, colum	nn (a))	held as					
а	Board designated or quasi-endowment 🕨											
b	Permanent endowment ►											
c	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c show	ıld equal 100%										
За	Are there endowment funds not in the posses	•	ition t	hat	are hel	d and a	administere	d for	the			
	organization by										Yes	No
	(i) unrelated organizations			•						1(i)		
_	(ii) related organizations							•		(ii)		
	If "Yes" to 3a(II), are the related organization Describe in Part XIII the intended uses of the	•						•		3b		
4 Date	t VI Land, Buildings, and Equipme					n ancı	wared 'Vec	' to	Form 990 E	art T	W lin	
FGI	11a. See Form 990, Part X, line 1		iie oi	gai	1124110	11 41131	wered res		101111 550, 1	arti	. v , 1111	
	Description of property				Cost o		(b)Cost or o basis (othe		(c) Accumulate depreciation		(d) Boo	ok value
1a	Land									\downarrow		
b	Buildings		•							_		
	Leasehold improvements		•				602	,946	167,	392		435,554
	Equipment						3,983	,297	3,067,	902		915,395
	I. Add lines 1a through 1e <i>(Column (d) must e</i>	gual Form 990. Part X		mn (B). line	10(c)	<u>l</u>)			-+	1	,350,949
		quai roim 550, rait A	, cora	(٠, ١١١١٠	20(C).)		•	Schedule	D (Fo		

Part VII Investments—Other Securities. Con	nplete if the organization	answered 'Yes' to For	m 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value	(c) Method of v	aluation
(including name of security)		Cost or end-of-year	
(1)Financial derivatives			
(2)Closely-held equity interests			
Other			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	*		
Part VIII Investments—Program Related. Co	omplete if the organizatio	n answered 'Yes' to Fo	orm 990, Part IV, line 11c.
See Form 990, Part X, line 13.	(1) 5 1 1		
(a) Description of investment	(b) Book value	(c) Method of va Cost or end-of-year	
		0000010110101101011	market rarae
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	+		
Part IX Other Assets. Complete if the organization	n answered 'Yes' to Form 99	0, Part IV, line 11d See	Form 990, Part X, line 15
(a) Descri	iption		(b) Book value
(1) SECURITY DEPOSITS			115,295
(2) ACCRUED INTEREST RECEIVABLE			5,720
(3) DUE FROM SUBSIDIARY			5,030,912
(4) DUE FROM FOUNDATION			639,421
(5) OTHER			38,958
Total. (Column (b) must equal Form 990, Part X, col.(B) line 1	5.)		5,830,306
Part X Other Liabilities. Complete if the orga			
Form 990, Part X, line 25.			
1 (a) Description of liability	(b) Book value		
Federal income taxes	0		
ACCRUED SALARIES & COMMISSION	3,920,123		
OTHER LIABILITIES	284,118		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	4,204,241		
2 Liability for uncertain tay positions In Part XIII provide	•	o organization's financia	L statements that

Раг		wered 'Yes' to Form 990, Part IV, line 12a.	рег к	sturn Complete if
1		er support per audited financial statements	1	
2	Amounts included on line 1 b	ut not on Form 990, Part VIII, line 12		
а	Net unrealized gains on inves	tments		
b	Donated services and use of	facilities	7	
c		ts	7	
d)	7	
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1 .		3	
4	Amounts included on Form 99	90, Part VIII, line 12, but not on line 1		
а	Investment expenses not inc	luded on Form 990, Part VIII, line 7b . 4a		
ь	Other (Describe in Part XIII)	7	
c	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 an	d 4c. (This must equal Form 990, Part I, line 12)	5	
Part	XII Reconciliation of E	expenses per Audited Financial Statements With Expense aswered 'Yes' to Form 990, Part IV, line 12a.	s per	Return. Complete
1	Total expenses and losses pe	er audited financial statements	1	
2	Amounts included on line 1 b	ut not on Form 990, Part IX, line 25		
а	Donated services and use of	facilities		
b	Prior year adjustments	2b		
c	Otherlosses			
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d . .		2e	
3	Subtract line ${f 2e}$ from line ${f 1}$.		3	
4	Amounts included on Form 99	90, Part IX, line 25, but not on line 1:		
а	Investment expenses not inc	luded on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
c	Add lines 4a and 4b		4c	
5	Total expenses Add lines 3 a	ınd 4c. (Thıs must equal Form 990, Part I, lıne 18)	5	
Part	Supplemental In	formation		
Part		r Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2 I, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part t		e any additional
	Return Reference	Explanation		
Sched	dule D, Part X, Line 2	The Association follows the accounting standards for contingencies in a positions. The guidance prescribes recognition threshold principles for recognition of tax positions taken or expected to be taken on a tax returned in the Association for uncertained in the Association for the current state authorities. The tax returns for the current year as thereafter are open to examination by federal and state authorities.	the finar rn that a ain tax p ect to re	ncial statement re not certain to be ositions as of view and examination
		1		

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

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OMB No 1545-0047

2013

SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public **Inspection**

	he organization				Employer	identification number
Inc	outing Technology Industry A _				06-1058	
Part I	General Information "Yes" to Form 990, Par			ne United States. Co	omplete if the or	ganızatıon answered
oth	grantmakers.Does the or er assistance, the grantee award the grants or assista	s' eligibility fo	r the grants o	assistance, and the s	selection criteria	used
	grantmakers. Describe in sistance outside the United		ganızatıon's pı	rocedures for monitori	ng the use of its	grants and other
3 Act	ivites per Region (The follow	ing Part I, line 3	table can be du	uplicated if additional spa	ace is needed)	
	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	program service, des specific type of	for and investments in region
(1) Nor	th America	3	3	Program Services	Member Certificati	on 518,537
	ope (Including Iceland and enland)	2	14	Program Services	Member Certificati	on 3,310,112
(3) Eas	st Asia and the Pacific	4	7	Program Services	Member Certificati	on 978,934
(4) Sub	o-Saharan Africa	1	6	Program Services	Member Certificati	on 573,213
(5)						
to F	ral from continuation sheets Part I	10	30			5,380,796
c Tot	als (add lines 3a and 3b)	10	30			5.380.796

Pa						ited States. Compl duplicated if additior			to Form 990,
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(:	1)								
(:	2)								
(:	3)								
(4	4)								
2						ies by the foreign co (c)(3) equivalency l			
3	Enter total nur	nber of other or	ganizations or ent	rities					

Schedule F (Form 990) 2013

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Part III can be	duplicated if addit	ional space is ne	eeded.				
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							
	1			l .			

Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? <i>If "Yes,"the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)</i>	Γ	Yes	⊳	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Γ	Yes	ি	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)	<u> </u>	Yes	Γ	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Γ	Yes	ি	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Г	Yes	▽	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).	٦	Yes	Г	No

Schedule F (Form 990) 2013

Schedule F (Form 990) 2013 Page **5**

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
Part I, Line 3, Column f	Accrual accounting method

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

DLN: 93493318018574

Department of the Treasury Internal Revenue Service	▶ Infor	mation about Schedule I	• Attach to Form 9! Form 990) and its inst		aov /form990		Inspection
ame of the organization		mation about ocheane 1	(1 om 550) and its inst	14cc10113 13 4c <u>17477773</u>	<u> </u>	Employer identifi	
he Computing Technology Ind nc	dustry Association					06-1058206	
Part I General Infor	mation on Grants	s and Assistance				•	
Does the organization mathematical the selection criteria useDescribe in Part IV the organization	ed to award the grants	orassistance?					✓ Yes
Part III Grants and Ot	her Assistance t	o Governments and received	Organizations in	the United States			"Yes" to
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gran or assistance
(1) Creating IT Futures Foundation Inc 3500 Lacey Rd Downers Grove,IL 60515	36-4295421	501(C)(3)	1,000,000				Education
2 Enter total number of sec	tion 501(c)(3) and g	l overnment organizations	listed in the line 1 table	·			

Enter total number of other organizations listed in the line 1 table

Schedule I, Part I, Line 2

I	Grants and Other Assistance to Individuals in the United States. Complete if the orga	inization answered "Yes" to Form 990,	Part IV, line 22.
	Part III can be duplicated if additional space is needed.		•

(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation	(f)Description of non-cash assistance		
			non cash assistance	(book, FMV, appraisal, other)			
Part IV Supplemental Info	rmation. Provide the inf	ormation required in Pa	art I, line 2, Part III, col	umn (b), and any other a	dditional information.		
Return Reference Explanation							

The Association provides funds to the Creating IT Futures Foundation, Inc TYe Foundation is a related entity that is controlled by the association. The Foundation helps at-risk individuals and populations under-represented in IT prepare for, secure and be successful in IT careers

Schedule I (Form 990) 2013

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DLN: 93493318018574

OMB No 1545-0047

Schedule J (Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Compensation Information

Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. Open to Public Department of the Treasury ► Attach to Form 990. ► See separate instructions. Inspection ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990. **Employer identification number** Name of the organization The Computing Technology Industry Association 06-1058206 Questions Regarding Compensation Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Health or social club dues or initiation fees Tax idemnification and gross-up payments Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Yes Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee ✓ Written employment contract 굣 Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? Νo

Participate in, or receive payment from, a supplemental nonqualified retirement plan?

Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.

For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

The organization?

Any related organization?

If "Yes," to line 5a or 5b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any

compensation contingent on the net earnings of

Any related organization?

The organization?

If "Yes," to line 6a or 6b, describe in Part III

For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed 7 payments not described in lines 5 and 6? If "Yes," describe in Part III

Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III

If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

4b

4c

5b

6a

Νo

Νo

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentıve compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
(1)Todd Thibodeaux President/CEO	(i) (ii)	640,000 0	216,000	3,810	15,300	16,012	891,122 0	
(2)David Sommer CFO/Treasurer	(i) (ii)	275,031	63,000	9,330	15,300	18,512	381,173	
(3)Dan Liutikas Chief Legal Officer	(i) (ii)	202,887	38,906	9,373	15,231	21,089	287,486	
(4)Terry Erdle Exec VP Skills Certification	(i) (ii)	362,739 0	84,375	5,235	15,300	28,789	496,438 0	
(5)Joseph Padın Vıce President Sales	(i) (ii)	161,060 0	173,048	1,050	8,158	23,610	366,926 0	
(6)Elizabeth Hyman VP of Public Policy	(i) (ii)	251,719 0	47,813	3,289	15,300	10,118	328,239 0	
(7)Nancy Hammervik VP of Industry Relations	(i) (ii)	234,093 0	54,150	2,743	14,015	24,217	329,218 0	
(8) Ann Batko VP of Marketing	(i) (ii)	225,976	69,000	4,900	12,256	16,928	329,060	

Schedule J (Form 990) 2013

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Return Reference Explanation

Schedule J (Form 990) 2013

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2013

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization
The Computing Technology Industry Association
Inc

Employer identification number
06-1058206

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part I, Line 1	
Form 990, Part III, Line 4D	RESEARCH - THE ASSOCIATION PROVIDES RELEVANT INDUSTRY RESEARCH FOR ITS MEMBERS FREE OF CHA RGE. THE RESEARCH ADDRESSES A WIDE RANGE OF ISSUES COVERING TECHNOLOGY TRENDS, CHANNEL DYN AMICS, AND THE IT WORKFORCE. Expenses \$2,629,283 COMMUNITIES - THE ASSOCIATION PROVIDES 13 TECHNOLOGY INDUSTRY COMMUNITIES TO SERVE ITS MEMBERS. THESE COMMUNITY SERVICES ARE I.T. SERVICES AND SUPPORT COMMUNITY, MANAGED PRINT SERVICES COMMUNITY, MOBILITY, MANAGED SERVI CES, ADVANCING WOMEN IN IT COMMUNITY, CLOUD/SAAS COMMUNITY, IT SECURITY, PARTNER ADVISORY COUNCIL, VENDOR ADVISORY COUNCIL, IT LAW COUNCIL, UK CHANNEL COMMUNITY, TELECOM ADVISORY C OUNCIL, AND UNIFIED COMMUNICATIONS. PUBLIC ADVOCACY - AS A VOICE IN GOVERNMENT THE ASSOCIA TION COORDINATES WITH ITS MEMBER COMPANIES TO PROVIDE EXPERT TESTIMONY AND WRITTEN COMMENT S ON VARIOUS IT INDUSTRY-RELATED MATTERS
Form 990, Part VI, Section A, Line 6	The organization has 2017 members made up of Information Technology (IT) companies and IT educational organizations
Form 990, Part VI, Section A, Line 7a	Members are composed of IT Resellers, IT Vendors, and IT Training Organizations and have the right to elect Board Members
Form 990, Part VI, Section B, Line 11b	The 990 is reviewed by the President/CEO, Chief Financial Officer, Board of Directors, and the Auditors of the Association
Form 990, Part VI, Section B, Line 12c	The Association has a written conflict of interest policy for the board of directors and p eriodically asks for updated signed copies of this policy from its board members. It also has a written conflict of interest policy for its employees and has new employees sign the policy. The Board's Audit and Investment Committee reviews the Board, Officer and employe e Conflict of Interest statements taking action as defined by the policy.
Form 990, Part VI, Section B, Line 15b	Compensation is determined by the compensation committee using an independent compensation consultant, the Form 990 of other organizations, written employment contracts, compensation on surveys and studies, and approval by the committee and board of directors
Form 990, Part VI, Section C, Line 19	Governing documents, conflict of interest policy, and financial statements are available to the public upon request

SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
 ★ Attach to Form 990.
 ★ See separate instructions.
 ★ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

2013

2013

DLN: 93493318018574OMB No 1545-0047

Open to Public Inspection

Name of the organization The Computing Technology Industry Association Inc Employer identification number 06-1058206

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.								
(a) Name, address, and EIN (ıf applıcable) of dısregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity			
(1) CompTIA Member Services LLC 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4001437	See Part VII	IL	136,026		NA			
(2) CompTIA Certifications LLC 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4002416	See Part VII	ΙL	43,388,957	69,744,463	NA			
(3) Examplify LLC(Formerly CompTIA Exam Svs) 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4101229	See Part VII	IL.	68,658	0	NA			
(4) CompTIA Properties LLC 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4001760	See Part VII	IL		0	NA			
(5) CompTIA Learning LLC 3500 LACEY RD SUITE 100 DOWNERS GROVE, IL 60515 46-2011241	SEE PART VII	IL.			NA			
(6) CompTIA Workforce Development LLC 3500 LACEY RD SUITE 100 DOWNERS GROVE, IL 60515 45-5627272	SEE PART VII	IL	93,676		N/A			
Down II. Identification of Deleted Toy Evenue Overwinsti	6 1 611	•	1 1157 11 -	- 000 D 171	lune 24 herenine it held one			

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) co	g) 512(b) ontrolled tity?
						Yes	No
(1) Creating IT Futures Fdn	IT Education	СТ	501(C)(3)	7	Comptia	Yes	
3500 Lacey Road Suite 100							
Downers Grove, IL 60515 36-4295421							
(2) CompTIA PAC	pol action	DC	527		CompTIA	Yes	
515 2nd Street NE							
Washington, DC 20002 38-3758906							
(3) Computing Technology Industry Assoc - CA	Membership	CA			CompTIA	Yes	
15 Allstate Parkway Suite 200 Markham, Ontario 3B 5B4 CA							
(4) CompTIA Investments NFP Inc	Investments	IL	501(C)(2)		CompTIA	Yes	
3500 Lacey Road Suite 100							
Downers Grove, IL 60515 37-1712758							
(5) TechVoice	Soc Welfare	IL	501(C)(4)		CompTIA	Yes	
3500 Lacey Road Suite 100							
Downers Grove, IL 60515 45-4101283							
-	+	 	 	 		+'	-

Part III	Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line	34
	because it had one or more related organizations treated as a partnership during the tax year.	

because it had one or more related organizations treated as a partnership during the tax year.												
(a) Name, address, and EIN of related organization		(c) Legal domicile (state or foreign country)	entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h Disprop allocat	rtionate	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	mana parti	ral or	(k) Percentage ownership
							Yes	No		Yes	No	
											Щ.	Ī
				_								
Part TV Identification of Polated Organizations Taxable a			T					l 1137	! F <i>(</i>	200	<u> </u>	T) /

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	Primary activity Legal Direct controlling Type of entity Share		(f) Share of total Income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section (b)(1) control entity	n 512 13) olled ty?	
(1) 0 T 11/4 1 1			<u> </u>	<u> </u>	2,000,017		100,000,00	Yes	No
(1) CompTia UK Limited 15th Floor City Point 1 Ropemaker London UK	Certification	UK	NA	C Corp	2,869,847	665,072	100 000 %		
(2) CompTIA Australia Level 14 Lumley House 309 Kent St Sydney, New S Wales AS	Certification	AS	NA	С Согр	45,464	85,005	100 000 %		
(3) CompTIA Japan Suidobashi MS Bldg 7F 3-4-9 Misaki Tokyo JA	Certification	JA	NA	C Corp	644,298	322,613	100 000 %		
(4) CompTIA Germany GMBH Immermanstr 50 D-40210 Dusseldorf GM	Certification	GM	NA	C Corp	512,173	220,585	100 000 %		
(5) CompTIA South Africa 3RD FLR LONGPOINT BLDG FOURWAYS, GAUTENG SF	Certification	SF	NA	С Согр	616,365	206,478	100 000 %		
(6) CompTIA Hong Kong 19/F Seaview Commercial Bldg 21-24 Hong Kong HK	Certification	нк	NA	C Corp	188,566	175,355	100 000 %		
(7) CompTIA Technology India Private Ltd AIPL BUSINESS CEN GOLF COURSE RD SECTOR 54, GURGAON	Certification	IN	NA	C CORP	152,502	56,615	100 000 %		

Part V	Transactions With Related Organizations Complete if the organization	answered "Yes" on For	m 990, Part IV, line	e 34, 35b, or 36.			
Note	e. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No
1 During	the tax year, did the organization engage in any of the following transactions with one or \mathbf{n}	nore related organizations	listed in Parts II-IV?				
a Rec	eipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a 1b		No
b Gift	b Gift, grant, or capital contribution to related organization(s)						
c Gıft,	grant, or capital contribution from related organization(s)				1 c		No
d Loa	d Loans or loan guarantees to or for related organization(s)						
e Loa	ns or loan guarantees by related organization(s)				1e		No
f Divi	dends from related organization(s)				1f	Yes	
g Sale	e of assets to related organization(s)				1g		No
h Pur	chase of assets from related organization(s)				1h		No
i Excl	i Exchange of assets with related organization(s)						
j Lease of facilities, equipment, or other assets to related organization(s)						Yes	
k Lea	se of facilities, equipment, or other assets from related organization(s)				1k		No
	Performance of services or membership or fundraising solicitations for related organization(s)						
	ormance of services or membership or fundraising solicitations by related organization(s)				1m		No
	n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)						
	ring of paid employees with related organization(s)				10		No
p Reir	mbursement paid to related organization(s) for expenses				1 p		No
q Reimbursement paid by related organization(s) for expenses							No
r 0 th	er transfer of cash or property to related organization(s)				1r		No
s Oth	s Other transfer of cash or property from related organization(s)						
2 If th	e answer to any of the above is "Yes," see the instructions for information on who must cor	mplete this line, including	covered relationships	and transaction thresholds			
	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining am	ount i	involved	i
(1) Creating	IT Futures Foundation	В	959,580	FMV			
(2) CompTI	A Investments NFP INC	F	5,825,883	FMV			
(3) Creating	IT Futures Foundation	J	40,420	FMV			
				1			

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

									revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships							
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) all partners section 501(c)(3) anizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations ⁷	_	(i) Code V ² UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	_	(k) Percentage ownership			
			314)	Yes	No			Yes	No		Yes	No				
												1				
		·					<u> </u>									

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
Primary Activity - CompTIA Member Services	Part I, L 1 To provide programs to Association members
Primary Activity - CompTIA Certifications, LLC	Part 1, L 2 To provide certification exams for IT technicians
Primary Activity - Examplify, LLC (Formerly Comptia Exam Services)	Part I, L 3 To provide custom certification exams to for profit companies
Primary Activity - CompTIA Properties, LLC	Part I, L 4 To provide intellectual property to the Association
Primary Activity - CompTIA Learning LLC	Part I, L 5 TO EDUCATE AND TRAIN IT EXAM CANDIDATES
Primary Activity - CompTIA Workforce Development LLC	Part I, L 6 TO HELP UNEMPLOYED WORKERS GET TRAINED AND CERTIFIED TO MATCH JOB OPENINGS IN THE IT INDUSTRY

Schedule R (Form 990) 2013

Additional Data

Software ID:

Software Version:

EIN: 06-1058206

Name: The Computing Technology Industry Association

Inc

Form 990, Schedule R, Part I - Identification of Disregarded Entities

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Total Income	(e) End-of-year assets	(f) Direct Controlling Entity
(1) CompTIA Member Services LLC 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4001437	See Part VII	IL	136,026		NA
(1) CompTIA Certifications LLC 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4002416	See Part VII	IL	43,388,957	69,744,463	NA
(2) Examplify LLC(Formerly CompTIA Exam Svs) 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4101229	See Part VII	IL	68,658	0	NA
(3) CompTIA Properties LLC 3500 Lacey Rd Suite 100 Downers Grove, IL 60515 27-4001760	See Part VII	IL		0	NA
(4) CompTIA Learning LLC 3500 LACEY RD SUITE 100 DOWNERS GROVE, IL 60515 46-2011241	SEE PART VII	IL			NA
(5) CompTIA Workforce Development LLC 3500 LACEY RD SUITE 100 DOWNERS GROVE, IL 60515 45-5627272	SEE PART VII	IL	93,676		N/A

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
		Accrued Expenses	10,128	4,370
		Other Current Liabilities	31,921	28,358

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
		Accrued Expenses	11,691	4,049
		Accrued Income Tax Payable	0	14,467
		Accrued Withholding Tax Int'l		931

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
		Accrued Expenses	8,380	8,373

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
		Accrued Expenses	45,489	24,463

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
		Accrued Expenses	7,650	8,414

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
		Accrued Expenses	7,279	15,176

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Assets Description	Beginning Amount	Ending Amount
		Prepaid Taxes	3,291	2,905
		Security Deposits	39,504	34,874
		VAT Control	12,905	9,922
		Travel Advances		2,049

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Assets Description	Beginning Amount	Ending Amount
		Security deposits	6,133	5,639
		VAT Control	3,379	-2,445

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
		Deposits	40,781	66,477
		Prepaid Expenses	17,149	31,712
		VAT Control	47,499	13,122

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
		Prepaid Expenses	746	
		VAT & Other Tax Control	921	1,431

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
		Prepaid Expenses	1,705	1,850
		VAT Control	3,145	3,257
		Travel Advances		1,992

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
		Prepaid Expenses	22,452	6,024
		Security Deposits	6,974	

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
		Prepaid Expenses	4,138	1,037
		VAT	9,794	11,518
		Security Deposit	5,193	7,909

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TY 2013 Itemized Other Current Assets Schedule

Name: The Computing Technology Industry Association

Inc

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
		Prepaid Expenses	11,326	13,364

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Payroll Taxes and Benefits	129,093	201,834
other HR expenses	7,587	11,862
Travel Expenses	175,205	273,929
Consulting & Professional Services	50,585	79,088
Marketing Expenses	176,299	275,639
program Development	10,000	15,635
Events & Conferences	9,229	14,429
Office Utilities, Maint & Repair	429	671
Office Supplies	5,640	8,818
Telephone Expenses	26,138	40,866
Insurance Expenses	946	1,479
Bank Charges and Bad Debt Exp	1,812	2,833
Marketing Services Expense	236,153	369,220
Foreign currency adjustment		

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Payroll Taxes and Benefits	-405	-391
Bank and Credit Card Charges	500	482
Consulting	18,748	18,088
Marketing, Media, Award	19,842	19,143
Insurance, Real Estate & Prop Tax	504	486
Telephone Expense	287	277
Office Supplies	85	82

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Payroll Taxes & Benefits	42,428	56,330
Travel - Transportation	32,212	42,767
Consulting	16,248	21,572
Marketing Expenses	11,999	15,931
Program Development	1,501	1,993
Office Supplies	1,053	1,398
Telephone Expenses	5,869	7,792
Licenses, Insurance, Prop Taxes	5,619	7,460
Bank and Credit Card Charges	700	929

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Payroll Taxes & Benefits	113,406	14,620
Travel - Transportation	102,956	13,273
Consulting	222,380	28,669
Bank & Credit Card Charges	17,179	2,215
Marketing	10,973	1,415
Office Supplies	17,599	2,269
Website	1,956	252
Telephone Expense	29,250	3,771

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Payroll Taxes and Benefits	5,766,255	59,080
Travel - Transportation	1,930,663	19,781
Consulting	5,222,714	53,511
Marketing Expenses	2,666,697	27,323
Program Development	2,224,111	22,788
Events and Conferences	1,720,650	17,630
Office Utilities, Maint. & Repair	1,539,213	15,771
Office Supplies	904,951	9,272
Telephone Expenses	488,102	5,001
IT Equipment	515,432	5,281
Bank & Credit Card Charges	172,318	1,766

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Payroll Taxes & Benefits	221,563	22,976
Travel - Transportation	485,225	50,318
Consulting	192,891	20,003
Marketing Expense	1,164,200	120,729
Events & Conferences	51,637	5,355
Office Utilities, Maint. & Repair	37,780	3,918
Office Supplies	207,898	21,559
Telephone Expenses	99,535	10,322
Bank and Credit Card Charges	13,164	1,365
Program Development	17,950	1,861

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
Travel	1,394,479	23,830
Consulting	842,248	14,393
Office Utilities	356,032	6,084
Office Supplies	12,195	208
Telephone	107,240	1,833
IT Equip, Software Licenses	3,000	51
Bank & Credit Card Charges	50,840	869
Payroll Taxes, Employee Benefits	157,657	2,694
Marketing, Media, Award	268,177	4,583

Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount	Amount
Event Revenue	21,931	34,289
CAPP Other Revenue	2,250	3,518
Certification Test Revenue	771,000	1,205,441
Vendor Membership	17,534	27,414
Reseller Membership	17,150	26,814
Associated/channel Membership	1,420	2,220
Other Membership Dues	-1,605	-2,509
12 Month vouchers and Registration	46,129	72,122
Trustmarks/Accrediations	48,291	75,502

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Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount	Amount
Other Program Revenue	30	29

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Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount	Amount
Other Program Revenue		

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Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount	Amount
Skills Assessments		
Certification Test Revenue	1,827,500	18,724

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Name: The Computing Technology Industry Association

Inc

Description	Foreign Amount	Amount
Event Revenue	68,390	7,092
Other Program Revenue		