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DLN: 93493133024974

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

2013

Open to Public Inspection

		2013 ca i pplicable	C Name of organization	iing 12-31	1-2013	D Emplo	yer ider	ntification number	
	dress ch	• •	YMCA OF THE NORTH SHORE INC			04-21	.04913	3	
— Na	me cha	nge	Doing Business As						
Init	tial retu	rn	Number and street (or P O box if mail is not delivered to street address)	Room/suit	te	E Telepho	one numl	ber	
Tei	mınate	d	245 CABOT STREEET			(978)	922-0	990	
_ Am	ended	return	City or town, state or province, country, and ZIP or foreign postal code BEVERLY, MA 01915	•		(370)	722 0	330	
Ap _l	plication	n pending	BETEREI, IIII 01313			G Gross r	eceıpts \$	37,157,274	
			F Name and address of principal officer DIANE LINEHAN			his a group	return	for	
			245 CABOT STREEET		sub	ordinates?		┌ Yes ┌ No	
			BEVERLY,MA 01915			all subordi	nates	┌ Yes ┌ No	
T Ta	x-exem	npt status	✓ 501(c)(3)	527		uded? No " attach	alıst	(see instructions)	
		<u> </u>		527					
			/W NORTHSHOREYMCA ORG		1	oup exempt			
			✓ Corporation Trust Association Other ►		L Year of	formation 18	.58 M	State of legal domicile MA	
Pa	rt I		mary						
Governance	(OURYM	escribe the organization's mission or most significant activities CA WELCOMES ALL WE STRENGTHEN COMMUNITIES, EDI Y LIVING IN SPIRIT, MIND AND BODY		AND NURT	URE CHILE	DREN A	ND PROMOTE	
Ē	-								
<u>ş</u>	2	Check th	nis box 🔭 if the organization discontinued its operations or di	sposed o	f more than	25% of its	net as:	sets	
Activities &	I		of voting members of the governing body (Part VI, line 1a) .				3	36	
Ě			of independent voting members of the governing body (Part VI				4	36	
<u> </u>	1		mber of individuals employed in calendar year 2013 (Part V , lir mber of volunteers (estimate if necessary)				5 6	2,445	
4	I		related business revenue from Part VIII, column (C), line 12				7a	3,300	
	I		lated business taxable income from Form 990-T, line 34			: :	7b	0	
			· · · · · · · · · · · · · · · · · · ·			ior Year		Current Year	
	8	Contri	butions and grants (Part VIII, line 1h)			4,826,	347	5,410,925	
Щ	9		ım service revenue (Part VIII, line 2g)		26,206,	206,725 27,484,4			
Revenue	10	Inves	tment income (Part VIII, column (A), lines 3, 4, and 7d) \cdot			420,	214	607,950	
ά	11		revenue (Part VIII, column (A), lines $5,6d,8c,9c,10c,$ and 1			2,217,	464	2,406,685	
	12		revenue—add lines 8 through 11 (must equal Part VIII, columr			33,670,	750	35,910,016	
	13		s and similar amounts paid (Part IX, column (A), lines 1–3)			2,372,		2,326,734	
	14		ts paid to or for members (Part IX, column (A), line 4)			<u> </u>	0	0	
	15		es, other compensation, employee benefits (Part IX, column (A), lines					
Expenses		5-10				19,245,		20,292,353	
<u>₹</u>	16a		sional fundraising fees (Part IX, column (A), line 11e)				0	0	
五	b		Indraising expenses (Part IX, column (D), line 25) •669,422	-		0.705	2.2.1	10.040.636	
	17 18		expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . expenses Add lines 13-17 (must equal Part IX, column (A), li			9,705,		10,040,626 32,659,713	
	19		ue less expenses Subtract line 18 from line 12	•		2,347,		3,250,303	
Net Assets or Fund Balances				- '		ng of Curre Year		End of Year	
SS et	20	Total	assets (Part X, line 16)			60,133,	347	71,798,996	
A B	21	Total	liabilities (Part X, line 26)			17,958,	860	25,728,216	
žZ	22	Netas	ssets or fund balances Subtract line 21 from line 20			42,174,	487	46,070,780	
Pai	rt II	Sign	ature Block						
my k	nowled	dge and	perjury, I declare that I have examined this return, including active belief, it is true, correct, and complete Declaration of preparer nowledge **		an officer) i				
Sigr	1		ature of officer			Date			
Her			E LINEHAN CFO						
		<u> 17 - </u>	or print name and title						
			Print/Type preparer's name Preparer's signature (RISTOFFER LANE			heck if elf-employed	PTIN P01446	126	
Paid			rm's name ► DANIEL DENNIS & COMPANY LLP	<u>I</u>		m's EIN 🟲 0	4-273467	75	
	pare		Firm's address ► 990 WASHINGTON ST SUITE 308A		ות	none no (617	1 262-09	198	
USE	On	IV ˈ	IIII 2 GAGICOS E 330 MADITINOTON DI BOTTE BOOM		''	10 (01)	, 202-90		

DEDHAM, MA 02026

May the IRS discuss this return with the preparer shown above? (see instructions)

┌ Yes ┌ No

	1 3 3 0 (2						Page 2
Par	t III			ervice Accomp response or note to	lishments o any line in this Pa	rt III	지
1	Briefl	y describe the	organızatıon's mıs:	sion			
SEE	SCHED	ULE O					
2	the pr	ior Form 990 o	r990-EZ?		rvices during the y	ear which were not listed on	
	If"Ye	s," describe the	ese new services o	n Schedule O			
3	servic	es?			t changes in how it	conducts, any program	
	If "Ye	s," describe the	ese changes on Sc	hedule O			
4	expen	ses Section 50	01(c)(3) and 501(are required to rep	three largest program serv ort the amount of grants an	
4a	(Code) (Expenses \$	8,633,680	ıncludıng grants of \$	1,098,624) (Revenue	\$ 6,938,531)
	CHILD SKILLS WITH GO TO	REN AT OUR 26 (5, DEVELOP HEALT OUR FULL-DAY AN	CHILD CARE CENTERS, HY, TRUSTING RELATION ID PARTIAL-DAY CHILD	WE FOCUS ON NURTU ONSHIPS AND BUILD SE CARE PROGRAMS FOR	JRING CHILDREN BY PR ELF-RELIANCE THROUGH R INFANTS THROUGH M	OVIDING A SAFE AND HEALTHY PL 1 THE Y VALUES OF CARING, HON IDDLE SCHOOL CHILDREN, WE EN	DEVELOPMENT OF MORE THAN 2,300 ACE TO LEARN FOUNDATIONAL ESTY, RESPECT AND RESPONSIBILITY ABLE PARENTS AND GUARDIANS TO EN IN OUR Y RECEIVED SUBSIDIZED
4b	(Code	<u> </u>) (Expenses \$	3,296,109	ıncludıng grants of \$	49,091) (Revenue	\$ 1,921,120)
75	AQUAT BEACH	TICS- OUR Y IS A I HES, AND PROVIDE	LEADING VOICE IN COI HEALTH AND WELLNE	MMUNITY WATER SAFE SS PROGRAMS TO ENS	TY WE TEACH YOUNG (URE ADULT WELL-BEING	CHILDREN TO SWIM, CERTIFY LIF	EGUARDS TO PROTECT OUR REGION'S
	(Code) (Expenses \$	2,562,996	ıncludıng grants of \$		· \$ 1,642,800)
	OPPOR RELAT THEAT	RTUNITY TO DISCO TONSHIPS THAT LE TRE PROGRAMS, A ISES INCLUDE SUE	OVER WHO THEY ARE A EAD TO POSITIVE BEHA ND YOUTH SPORTS PR	AND WHAT THEY CAN A VIORS, BETTER HEALTI OGRAMS OFFER A RAN	CHIEVE THAT'S WHY W H AND EDUCATIONAL AC IGE OF EXPERIENCES TI		E THE VALUES, SKILLS AND MS, INCLUDING OUR TEEN CENTERS, PHYSICAL AND EMOTIONAL GROWTH
	(Code	<u> </u>) (Expenses \$	2,167,993	ıncludıng grants of \$) (Revenue	\$)
	RESID YMCA \$1 8 N	ENCE - THE YMCA AND IPSWICH YM MILLION HAS BEEN	A PROVIDES AFFORDAB CA THE YMCA IS IN TI	LE HOUSING TO OVWE HE PROCESS OF DEVEL ELOP THE PROPERTY I	R 160 TENANTS AT THE OPING AN ADDITIONAL	CAPE ANN COMMUITY CENTER, O SINGLE ROOM OCCUPANCY LOCAT	•
				10 105 222		074.000.) (D	10.045.045.)
	MASSA	ERSHIP & FITNESS ACHUSETTS BY CO	DMMITTING TO SERVIN		VIDED \$2,000,000 IN F		13,316,315) OUND THE NORTHSHORE REGION OF CHILDREN, ADULTS AND FAMILIES
	(Code	<u> </u>) (Expenses \$	1,797,184	ıncludıng grants of \$	68,798) (Revenue	1,747,905)
	GYMN	ASTICS - THE YMO	CA OFFERS A VARIETY	OF FITNESS, WELLNESS	S AND HOLISTIC PROGR	• • • •	OM ARTHRITIS PROGRAMS IN THEIR
	MEMO	- THIS PROGRAM	LIFETIME OVER 5,000				1,917,785) MMER DAY WITH FRIENDSHIPS AND FENGLAND MOUNTAINS TO SAILING
4d		r program serv enses \$	ices (Describe in 9 16,174,342	Schedule O) including grants o	f\$ 1,12	23,496) (Revenue \$	16,982,005)
4e	Tota	l program servi	ce expenses 🕨	30,667,127			

art IV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{f g}$	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		N o
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		N o
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
LO	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🗗	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
L2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
L3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
L4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
L 5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
L 6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16		No
.7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
L 8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
L 9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV			1
		28a		No
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M \blacksquare	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	38	Yes	

	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		Yes	. No
ıa	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 22		163	140
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
•	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
3	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
3	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
)	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
ı	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
•	2. 105, to fine 50 of 55, and the organization metrorin 0000-1.	5c		
	Does the organization have annual gross receipts that are normally greater than $$100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).	_	l	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		N
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		No
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		N
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		l No
	Sponsoring organizations maintaining donor advised funds.			.,,
	Did the organization make any taxable distributions under section 4966?	9a		No
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		140
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
)	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		_	
	Enter the amount of reserves on hand	[
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part	VΙ														
--	----	--	--	--	--	--	--	--	--	--	--	--	--	--	--

	ection A. Governing body and management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	36			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent					
2	Did any officer, director, trustee, or key employee have a family relationship or a bus other officer, director, trustee, or key employee?	relationship with any	2		No	
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management con			3		No
4	Did the organization make any significant changes to its governing documents since filed?	the p	rıor Form 990 was	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the or	rganız	ation's assets? .	5		No
6	Did the organization have members or stockholders?			6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the pow more members of the governing body?		elect or appoint one or	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approva or persons other than the governing body?		members, stockholders,	7b		No
8	Did the organization contemporaneously document the meetings held or written action year by the following	ons ui	ndertaken during the			
а	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, organization's mailing address? If "Yes," provide the names and addresses in Schedule			9		No
Se	ection B. Policies (This Section B requests information about policies not	requi	red by the Internal R	eveni	ıe Cod	e.)
					Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		
	Did the organization have local chapters, branches, or affiliates?	ivitie	s of such chapters,		Yes	
b		ivitie on's e	s of such chapters, xempt purposes?	10a 10b	Yes Yes	
b 11a	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization than the organization provided a complete copy of this Form 990 to all members of it	civitie on's e s gov	s of such chapters, xempt purposes? erning body before filing 	10a 10b	Yes Yes Yes	
b 11a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization has the organization provided a complete copy of this Form 990 to all members of it the form?	civitie on's e s gov • •	s of such chapters, xempt purposes? erning body before filing 	10a 10b	Yes Yes Yes	
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this Form the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annually	on's ess gov form s	s of such chapters, xempt purposes? erning body before filing	10a 10b	Yes Yes Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization Has the organization provided a complete copy of this Form 990 to all members of it the form?	civitie on's e s gov form 9	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a	Yes Yes Yes Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this Fold the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with	civitie on's e s gov form 9	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b	Yes Yes Yes Yes Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this FDId the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done.	civitie on's es gov form 9 ly inte the p	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b	Yes Yes Yes Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy?	civitie on's es gov	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this Fold the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revi	civitie on's e cs gov form 9 ly inte the p lew ar e deli	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the	civitie on's e s gov form 9 ly inte the p lew ar e deli	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13	Yes	
b 11a b 12a c 13 14 15	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revi independent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official	civitie on's e s gov form 9 ly inte the p lew ar e deli	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13 14	Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official. Other officers or key employees of the organization	civitie on's e s gov form 9 ly inte the p lew ar e deli	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13 14	Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official. Other officers or key employees of the organization. If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization of the organization o	civitie on's e s gov form 9 ly inte the p lew are e deli	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13 14	Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this FD or the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annually rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official. Other officers or key employees of the organization. If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year?	civitie on's e s gov	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13 14	Yes	
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this F Did the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annuall rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with in Schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official. Other officers or key employees of the organization. If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organication point venture arrangements under applicable federal tax law, and take	civitie on's e s gov	s of such chapters, xempt purposes? erning body before filing	10a 10b 11a 12a 12b 12c 13 14 15a 15b	Yes	

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization
 ►DIANE LINEHAN CFO 245 CABOT STREET
 BEVERLY, MA 01915 (978) 922-0990

Form 990	(2013	
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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year

List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter - 0 - in columns (D), (E), and (F) if no compensation was paid

◆ List all of the organization's current key employees, if any See instructions for definition of "key employee"

List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	more t	han o	one l both	box, an o	heck sofficer (stee) Highest compensated	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours	(C) Position (do not check Reporta compensa person is both an officer and a director/trustee) (D) Reporta compensa compensa compensa from the organization organization compensation compe							table nsation the	(E) Reportable compensation from related organizations (V		(F) Estima amount o compens from t	ted f other ation
	for related organizations below dotted line)					Highest compensated	Former	2/1099		2/1099-MISC		organizati relate organiza	on and ed
1h Cub Tatal							<u> </u>	 					
1b Sub-Total c Total from continuati	· · · · · · · · · · · · · · · · · · ·	· · · ection A					-						
d Total (add lines 1b ar							F		924,777		0		232,701
	duals (including but not le compensation from th					d abov	e) w	ho receive	d more th	an	·		
												Yes	No
	st any former officer, dir omplete Schedule I for suc				key •	emplo	yee, •	or highes	t compen	sated employee	3		No
	ed on line 1a, is the sum ed organizations greater										4	Yes	
	on line 1a receive or acc the organization? <i>If "Ye</i> s,								anızatıon	or individual for	5		No
Section B. Independ	lent Contractors												
1 Complete this table fo	or your five highest comp											L	
compensation from th	e organization Report co	mpensa	ition	ror t	ne c	aienda	irye	ar ending	with or wi	thin the organizat	ion's	tax year (C	

CON EDISON SOLUTIONS 2 BURLINGTON WOODS BURLINGTON MA 01803 WJJ PLANNING & CONSTRUCTION LLC 64 HAVERHILL STREET READING MA 01867 SUNDANCE SCREENPRINTERS 20 MAPLEWOOD AVE GLOUCESTER MA 01930 EMILYS INC 35-41 WILLIAMS ST CHELSEA MA 02150 PRINT RESOURCE 1500 WEST PARK DRIVE WESTBOROUGH MA 01581 GENERAL CONTRACTOR 1,049,852 CONSTRUCTION PRINTING 163,909 FOOD SERVICES 119,067	(A) Name and business address	(B) Description of services	(C) Compensation
SUNDANCE SCREENPRINTERS 20 MAPLEWOOD AVE GLOUCESTER MA 01930PRINTING163,909EMILYS INC 35-41 WILLIAMS ST CHELSEA MA 02150FOOD SERVICES119,067	CON EDISON SOLUTIONS 2 BURLINGTON WOODS BURLINGTON MA 01803	GENERAL CONTRACTOR	1,049,852
EMILYS INC 35-41 WILLIAMS ST CHELSEA MA 02150 FOOD SERVICES 119,067	WJJ PLANNING & CONSTRUCTION LLC 64 HAVERHILL STREET READING MA 01867	CONSTRUCTION	662,922
	SUNDANCE SCREENPRINTERS 20 MAPLEWOOD AVE GLOUCESTER MA 01930	PRINTING	163,909
PRINT RESOURCE 1500 WEST PARK DRIVE WESTBOROUGH MA 01581 PRINTING 109,676	EMILYS INC 35-41 WILLIAMS ST CHELSEA MA 02150	FOOD SERVICES	119,067
	PRINT RESOURCE 1500 WEST PARK DRIVE WESTBOROUGH MA 01581	PRINTING	109,676

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►5

rants ounts	1a b
iifts, G ar Am	c d
ions, G r Simil	e f
Contributions, Giffs, Grants and Other Similar Amounts	c d e f g
	h
rogram Serwice Revenue	2a b
Serwce	2a b c d e f
rogram	f
<u> </u>	g 3
	4 5
	6a b
	c d
	7a
	ь
	c d
e n	8a
Reven	
Other	b c
	9a
	b c
	10a
	b c
	11a
	c b
	e

	013)						Page S
***	Statement o Check if Schedi	o f Revenue ule O contains a respor	nse or note to any lir	ne in this Part VIII			<u> </u>
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
1a	Federated cam	paigns 1a	155,731				
b	Membership du	ies 1b					
c	Fundraising eve	ents 1c	58,550				
d	Related organiz	zations 1d					
e	Government grant	s (contributions) 1e	3,326,661				
f	All other contribution	ons, gifts, grants, and 1f	1,869,983	j			
g	Noncash contributi	ons included in lines	58,550	ł			
h	1a-1f \$ Total. Add lines	c 1 a-1 f		5,410,925			
<u>"</u>	Total: Add fille:		Business Code	5,.23,525			
2a	PROGRAM FEES		624100	14,885,261	14,885,261		
b	MEMBERSHIP DUE	 S	900099	12,599,195	12,599,195		
c							
d							
e							
f	All other progra	am service revenue					
g		s 2a-2f		27,484,456			
3	Investment inc	ome (including dividen ar amounts)	ds, interest, ►	592,258			592,258
4	Income from inves	stment of tax-exempt bond	proceeds F				
5	Royalties	(ı) Real	(u) Parsanal				
6a	Gross rents	(1) Real 557,167	(II) Personal				
b	Less rental expenses	486,145					
c	Rental income or (loss)	71,022					
d		me or (loss)		71,022			71,022
_	Constant	(ı) Securities	(II) O ther				
7a	Gross amount from sales of assets other than inventory	413,847					
b	Less cost or other basis and	398,155					
С	sales expenses Gaın or (loss)	15,692					
d	Net gain or (los	ss)		15,692			15,69
8a	T	luding ,,550					
	of contributions See Part IV, lin	s reported on line 1c) ne 18 a	972,194				
b		penses b	362,958				
C 9a		(loss) from fundraising From gaming activities	events 🛌	609,236			609,23
Ju		ne 19 a					
	Net income or (penses b (loss) from gamıng actı	vities				
l0a	Gross sales of returns and allo						
b		oods sold b					
С		(loss) from sales of inve					
L1a	Miscellaneous	s Revenue NAGEMENT FEE	Business Code 900099	733,200	733,200		
b	HOUSING DEV		900099	355,173			355,17
c	RESALE INCO		900099	82,682			82,68
d	All other reven	ue		555,372	555,372		
e	Total. Add lines	s 11a-11d		1,726,427			
12	Total revenue.	See Instructions .	🛌	35,910,016	28,773,028		0 1,726,06

Form 990 (2013) Page **10** Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (D) (B) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising 7b. 8b. 9b. and 10b of Part VIII. Total expenses expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 Grants and other assistance to individuals in the United States See Part IV, line 22 2,326,734 2,326,734 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and 1,157,481 1,088,032 42,480 26,969 key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . Other salaries and wages 15,932,696 14,804,331 788,205 340,160 Pension plan accruals and contributions (include section 401(k) 597,707 561,844 21,936 and 403(b) employer contributions) 13,927 1,280,594 49,998 Other employee benefits 1,362,334 31,742 10 1,242,135 43,664 1,173,275 25,196 11 Fees for services (non-employees) Management 9,105 7,830 1,275 Legal Accounting 44,324 38,119 6,205 Professional fundraising services See Part IV, line 17 Investment management fees 13,803 11,871 1,932 Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on 294,631 252,343 42,288 Schedule O) Advertising and promotion . . 188,526 119,288 61,800 12 7,438 13 Office expenses 340,875 274,426 63,124 3,325 14 Information technology . . 15 Royalties . 2,357,785 1,351 16 Occupancy 2,356,434 **17** Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings . 185,204 127,523 30,757 26,924 20 530,035 529,717 318 Payments to affiliates 21 22 Depreciation, depletion, and amortization . 2,259,919 45,000 18,785 2,196,134 23 337,526 328,340 9,186 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) 1,657,956 a PROGRAM 1,565,802 16,368 75,786 BANK AND OTHER FEES 535,179 476,615 58,564 TRANSPORTATION 399,495 397,912 1,583 d OTHER EXPENSES 376,965 342,114 16,180 18,671 509,298 407,849 20,950 e All other expenses 80,499 Total functional expenses. Add lines 1 through 24e 25 32,659,713 30,667,127 1,323,164 669,422 Joint costs. Complete this line only if the organization 26 reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► [if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Par	T A	Check if Schedule O contains a response or note to any line in	this Pa	art X					
					(A) Beginning of year		(B) End of year		
	1	Cash-non-interest-bearing			1,215,502	1	2,146,873		
	2	Savings and temporary cash investments				2	_		
	3	Pledges and grants receivable, net			488,172	3	222,532		
	4	Accounts receivable, net			658,119	4	804,940		
Assets	5	Loans and other receivables from current and former officers, of employees, and highest compensated employees. Complete P. Schedule L	of		5				
	6	4958(f)(1)), persons described in section $4958(c)(3)(B)$, and and sponsoring organizations of section $501(c)(9)$ voluntary e	Loans and other receivables from other disqualified persons (as defined under set $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, and contributing employers and sponsoring organizations of section $501(c)(9)$ voluntary employees' benefic organizations (see instructions) Complete Part II of Schedule L						
38	7	Notes and loans receivable, net			4,513,953	6 7	4,537,764		
₹	8	Inventories for sale or use			.,,,,,,,,,	8	.,,,,,,,,		
	9	Prepaid expenses and deferred charges			383,753	9	601,728		
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D		74,891,271	·		001,720		
	ь	Less accumulated depreciation	10b	21,413,132	45,237,262	10c	53,478,139		
	11	Investments—publicly traded securities		' '	6,321,440	11	8,288,192		
	12	Investments—other securities See Part IV, line 11			, ,	12	. ,		
	13	Investments—program-related See Part IV, line 11				13	_		
	14	Intangible assets		170,360	14	245,456			
	15	Other assets See Part IV, line 11		1,144,786	15	1,473,372			
	16	Total assets. Add lines 1 through 15 (must equal line 34).		60,133,347	16	71,798,996			
	17	Accounts payable and accrued expenses			2,876,503	17	5,372,970		
	18	Grants payable			2,070,303	18	3,312,310		
	19	Deferred revenue			766,546	19	484,472		
					13,216,474	20	11,483,276		
	20	Tax-exempt bond liabilities			13,210,474		11,403,276		
S	21	Escrow or custodial account liability Complete Part IV of Sch			21				
Liabiliti	22	Loans and other payables to current and former officers, direct key employees, highest compensated employees, and disquali	fied	•					
<u> </u>		persons Complete Part II of Schedule L			570 747	22	0.014.000		
_	23	Secured mortgages and notes payable to unrelated third partie			572,717	23	8,011,083		
	24	Unsecured notes and loans payable to unrelated third parties				24			
	25	Other liabilities (including federal income tax, payables to rela and other liabilities not included on lines 17-24) Complete Pa	rt X of	Schedule	526,620	25	376,415		
	26	Total liabilities. Add lines 17 through 25			17,958,860	26	25,728,216		
—— Ф	120	Organizations that follow SFAS 117 (ASC 958), check here ► lines 27 through 29, and lines 33 and 34.			,,				
Fund Balance	27	Unrestricted net assets			38,703,023	27	42,873,109		
<u>छ</u>	28	Temporarily restricted net assets		2,308,234	28	1,956,543			
<u> </u>	29	Permanently restricted net assets	1,163,230	29	1,241,128				
Ĭ	23	Organizations that do not follow SFAS 117 (ASC 958), check h			1,100,200		1,2-1,120		
		complete lines 30 through 34.	icic F	, and					
0.	30	Capital stock or trust principal, or current funds				30			
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31			
d SS	32	Retained earnings, endowment, accumulated income, or other				32			
Net /	33	Total net assets or fund balances			42,174,487	33	46,070,780		
ž	34	Total liabilities and net assets/fund balances			60,133,347	34	71,798,996		
		rotal habilities and het assets/land balances	• •	• •	1 55,155,547	J-4	11,130,330		

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		35,9	910,016
2	Total expenses (must equal Part IX, column (A), line 25)	2		32,6	559,713
3	Revenue less expenses Subtract line 2 from line 1	3		3,7	250,303
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			174,487
5	Net unrealized gains (losses) on investments	5			549,433
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			96,557
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		46,(
Par	t XIII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	arate			
	Separate basis Consolidated basis Both consolidated and separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigl audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	n			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	е	За	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	Yes	

Software ID: Software Version:

EIN: 04-2104913

Name: YMCA OF THE NORTH SHORE INC

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Form 990, Part VII - Compensation Compensated Employees, and Indo				ıru	ste	es, r	сеу	Employees, Higi	nest	
(A) Name and Title	(B) A verage hours per week (list any hours for related	Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and		
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1033-11130/	2/1033-H13C)	related organizations
JENNIFER BURAS	2 00	х		Х				0	0	0
SECRETARY CLERK SHEILA BURKE	2 00									
BOARD MEMBER		X						0	0	0
JM CUNNIFF JR BOARD MEMBER	2 00	х						0	0	0
THOMAS DAVIS	2 00	x						0	0	0
BOARD MEMBER ROSEMARY FRENCH	2 00	<u> </u>						_		_
BOARD MEMBER PHILIP GLOUDEMANS	2.00	Х						0	0	0
BOARD MEMBER	2 00	x						0	0	0
JACK GOOD	2 00	х		х				0	0	0
PRESIDENT DAVID GROOM	2 00	×						0	0	0
BOARD MEMBER BRIAN HINES	2 00									
2ND VICE PRESIDENT		Х		Х				0	0	0
COURTNEY KAGAN BOARD MEMBER	2 00	x						0	0	0
OMAR LONGUS	2 00	х						0	0	0
BOARD MEMBER MAURA MCGRANE	2 00	x						0	0	0
BOARD MEMBER BETSY MERRY	2 00	-								
BOARD MEMBER KIM MEADER	2 00	×						0	0	0
BOARD MEMBER	2 00	х						0	0	0
JON PARK	2 00	х						0	0	0
BOARD MEMBER RICK SETTELMEYER	2 00	×						0	0	0
BOARD MEMBER CAROL TOWNSEND	2 00									
1ST VICE PRESIDENT		Х		Х				0	0	0
KIMBERLY ROCK BOARD MEMBER	2 00	х						0	0	0
NANCY WARNER	2 00	х						0	0	0
BOARD MEMBER DAVID YOUNGBLOOD	2 00	X						0	0	0
BOARD MEMBER RICHARD CARLSON	2 00									
TRUSTEE		Х						0	0	0
HERB COLLINS TRUSTEE	2 00	×						0	0	0
CALEB LORING III	2 00	х						0	0	0
TRUSTEE ROBERT LUTTS	2 00	 						0	0	0
TRUSTEE GLEN MACLEOD	2 00	X							0	
TRUSTEE		х						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (A) (D) (F) Name and Title Average Position (do not check Reportable Reportable Estimated amount hours per more than one box, unless compensation compensation of other week (list person is both an officer from the from related compensation organization (Wany hours and a director/trustee) organizations (Wfrom the for related 2/1099-MISC) 2/1099-MISC) organization and Highest employe Individual trustee or director organizations related Institutional Trustee mer below organizations employee dotted line) t compensated ee THOMAS ALEXANDER 2 00 Χ Χ 0 0 COUNSELOR **EVERETT MORSS** 2 00 Χ 0 0 TRUSTEE RICHARD WYKE 2 00 Χ 0 0 TRUSTEE GREGG BAZYLEWICZ 2 00 0 0 0 Х BOARD MEMBER SCOTT BEYER 2 00 Х 0 0 0 BOARD MEMBER WILLIAM LEAVER 2 00 Χ Χ 0 0 0 **TREASURER** RALPH EDWARDS 2 00 Χ 0 0 0 BOARD MEMBER MARY GRANT 2 00 Х 0 0 0 BOARD MEMEBER LIZ O'CONNOR 2 00 Χ 0 0 0 BOARD MEMBER MARY O'NEIL 2 00 0 0 Χ BOARD MEMBER BRANDON RUGGIERI 2 00 Х 0 0 0 BOARD MEMBER DUDLEY MILLER 2 00 Χ 0 0 0 TRUSTEE HEATON ROBERTSON 2 00 Χ 0 0 TRUSTEE MAUREEN TREFY 2 00 0 0 Х 0 TRUSTEE MARGE CRAIG 2 00 Χ 0 0 0 BOARD MEMBER ED CROUCH 2 00 Χ 0 0 BOARD MEMBER ROBERT EASTMAN 2 00 Χ 0 0 BOARD MEMBER JEFF LOEB 2 00 Χ 0 0 0 BOARD MEMBER KAREN LUCAS 2 00 0 Χ 0 0 BOARD MEMBER MICHELLE MCCARTHY 2 00 0 0 Χ BOARD MEMBER PETER RICHARDSON 2 00 Х 0 0 BOARD MEMBER JOHN J MEANY 40 00 Χ 302,344 0 138,484 CHRISTOPHER LOVASCO 40 00 Х 176,714 0 32,799 C00 DIANE LINEHAN

Χ

Х

158,025

156,337

0

0

25,184

13,284

40 00

40 00

CFO

MARGUERITE FRANCIS

CHIEF DEVELOPMENT OFFICER

Form 990, Part VII - Compensation	of Officers, Directors,Trustees, Key Employees, Highest
Compensated Employees, and Indep	endent Contractors

CHIEF STRATEGY AND MARKETING OFFICER

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	Positi more the person an individual trustice or director	ion (d nan o n is b	ne booth a ctor/	ox, ui an off trust 你 en	nless ficer tee)	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations	
MEEGAN O'NEIL	40 00					Х		131,357	0	22,950	

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As Filed Data -

DLN: 93493133024974

OMB No 1545-0047

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1)nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ► See separate instructions.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public **Inspection**

Name o	of	the	orgai	nizatio	n
/MCA OI	FΤ	HE N	IORTH	SHORE	INC

Employer identification number

				res	INO	Yes	No	res	INO		
(i) Nam suppoi organiza	rted	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document? Yes No		(v) Did you notify the organization in col (i) of your support?		(vi) Is organiza col (i) org in the U	tion in ganized	mone	nount of etary port
h	Provide	e the followin	ng information about	the supporte	ed organizat	ıon(s)				•	
	(ii) A f	amıly memb	governing body of th er of a person descri lled entity of a perso	bed in (i) abo	ove?				11g 11g 11g	(ii)	
	(i) A p	erson who d	rectly or indirectly og			_	persons de	scribed in (ii		Yes	No
f g	If the c check Since A	this box	received a written de					, , ,	III support	ng organı	zation,
еГ	By che other t	cking this bo han foundati	Type II c bx, I certify that the on managers and oth	organization	ıs not conti	rolled directly	or indirect	ly by one or	more disqual	ıfıed pers	ons
11 厂	one or	more publici	ganized and operated y supported organiza bes the type of supp	ations descr	ıbed ın sect	ion 509(a)(1	or section	509(a)(2) S			
10 Г		-	ganized and operated	•			•	•			
	ıts sup	port from gr	oss investment incol lanization after June	me and unrel	ated busine	ss taxable ın	come (less	section 511			
9 🔽	_		at normally receives ities related to its ex			7.7		•	-	-	SS
7 F	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II)										
6	A feder	al, state, or	local government or	government	al unit desc	rıbed ın secti	on 170(b)(1	L)(A)(v).			
5	_	•	erated for the benefit A)(iv). (Complete P	_	or universi	ty owned or o	perated by	a governmer	ital unit desc	ribed in	
	hospita	al's name, ci	ty, and state								
4			organization operat						(1)(A)(iii). E	nter the	
3			perative hospital sei				n 170(b)(1)	(A)(iii).			
1 2		•	on of churches, or as I in section 170(b)(1				ection 170(i	D)(1)(A)(I).			
_			e foundation becaus			= -		-			
Part I			blic Charity Sta						<u>nstructions</u>		

Sch	edule A (Form 990 or 990-EZ) 2013						Page 2
Pa	(Complete only if you o	hecked the bo	x on line 5, 7,	or 8 of Part I o	r if the organiza	ation failed	to qualify under
_	Part III. If the organiza ection A. Public Support	tion fails to qu	alify under the	tests listed bel	low, please con	iplete Part .	.111.)
	endar year (or fiscal year beginning	(-) 2000	(1-) 2010	(-) 2011	(4) 2012	(-) 201	(5) T. I.
	in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 201:	3 (f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual						
	grants ")						
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its						
3	behalf The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
	(f)						
6	Public support. Subtract line 5 from line 4						
S	ection B. Total Support	I	<u> </u>		I		I
	endar year (or fiscal year beginning	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	in) ►	(a) 2009	(b) 2010	(6) 2011	(u) 2012	(e) 2013	(I) I otal
7	A mounts from line 4						
8	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties						
	and income from similar						
	sources						
9	Net income from unrelated						
	business activities, whether or not the business is regularly carried						
	on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV)						
11	Total support (Add lines 7 through 10)						
12	Gross receipts from related activities	es, etc (see inst	ructions)	•		12	1
13	First five years. If the Form 990 is i	for the organizati	on's first, second	l, thırd, fourth, or	fifth tax year as a	501(c)(3) o	rganızatıon, check
	this box and stop here				<u> </u>	<u> </u>	<u></u>
	ection C. Computation of Pub			4.4 1 (5)			
14	Public support percentage for 2013			11, column (f))		14	
15	Public support percentage for 2012	· ·	•			15	_
16a	33 1/3% support test—2013. If the condition have				line 14 is 33 1/3%	or more, che	ck this box
b	and stop here. The organization qua 33 1/3% support test—2012. If the				and line 15 is 33	8 1/3% or more	
	box and stop here. The organization				, 10 00	. 40.001111011	► F
17a	10%-facts-and-circumstances test-	-2013. If the org	anızatıon dıd not	check a box on lı			
	is 10% or more, and if the organizat						
	in Part IV how the organization mee	ts the "facts-and	d-circumstances'	test The organ	ızatıon qualıfıes a	s a publicly s	
Ь	organization 10%-facts-and-circumstances test-	-2012 . If the ora	anization did not	check a hov on li	ne 13 16a 16b	or 17a and L	▶ 厂
	15 is 10% or more, and if the organ						
	Explain in Part IV how the organizat						ublicly
	supported organization				4-71		▶ □
18	Private foundation. If the organizat instructions	ion aid not check	k a box on line 13	, 16a, 16b, 1/a,	or 1/p, check thi	s pox and se	e ▶□
							г,

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

	ction A. Public Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 20	13	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	4,802,655	4,705,463	5,401,753	4,826,347	5,4	10,925	25,147,143
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	22,008,308	23,244,554	24,679,369	26,206,725	27,4	184,456	123,623,412
3	Gross receipts from activities that are not an unrelated trade or							
4	business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
5	The value of services or facilities furnished by a governmental unit to the organization without charge							
6	Total. Add lines 1 through 5	26,810,963	27,950,017	30,081,122	31,033,072	32,8	95,381	148,770,555
7a	A mounts included on lines 1, 2, and 3 received from disqualified persons	36,511	34,900	215,374	201,082	2	214,439	702,306
b	A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							0
c	Add lines 7a and 7b	36,511	34,900	215,374	201,082	2	214,439	702,306
8	Public support (Subtract line 7c from line 6)							148,068,249
Se	ction B. Total Support	1						
	ndar year (or fiscal year	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 201	3	(f) Total
_	beginning in) 🕨		` '	` '	` '			
9	A mounts from line 6 Gross income from interest,	26,810,963	27,950,017	30,081,122	31,033,072	32,8	95,381	148,770,555
10a	dividends, payments received on securities loans, rents, royalties and income from similar sources	643,051	695,540	681,252	803,020	1,1	49,425	3,972,288
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							
C	Add lines 10a and 10b	643,051	695,540	681,252	803,020	1,1	49,425	3,972,288
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	1,359,747	1,193,152	2,183,814	1,624,827	1,7	26,427	8,087,967
13	Total support. (Add lines 9, 10c, 11, and 12)	28,813,761	29,838,709	32,946,188	33,460,919	35,7	71,233	160,830,810
14	First five years. If the Form 990 is check this box and stop here	for the organizati	on's first, second	, thırd, fourth, or	fifth tax year as a	a 501(c)(3) organı	ızatıon, ▶┌
Se	ction C. Computation of Pul							
15	Public support percentage for 201			13, column (f))		15		92 060 %
16	Public support percentage from 20		<u> </u>			16		92 100 %
Se 17	ction D. Computation of Inv Investment income percentage for				up (f))			2.470.00
18	Investment income percentage for	17 18		2 470 %				
	33 1/3% support tests—2013. If th				line 15 is more t		% , and '	2 700 % line 17 is not
	-,						,	

^{33 1/3%} support tests—2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV	Part IV Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).								
	Facts And Circumstances Test								
Retu	ırn Reference	Explanation							
		Schodulo A / Form 000 o	000 E7) 201						

Schedule A (Form 990 or 990-EZ) 2013

DLN: 93493133024974

OMB No 1545-0047

SCHEDULE D

(Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.aov/form990.

Open to Public

ial Revenue Service	mstructions is at www.nrs.gov/ronmsso.	Inspection
ame of the organization MCA OF THE NORTH SHORE INC		Employer identification number 04-2104913
organizations Maintaining Donorganization answered "Yes" to Fo	nor Advised Funds or Other Similar orm 990, Part IV, line 6.	
	(a) Donor advised funds	(b) Funds and other accounts
Total number at end of year		
Aggregate contributions to (during year)		
Aggregate grants from (during year)		
Aggregate value at end of year		
Did the organization inform all donors and don funds are the organization's property, subject	or advisors in writing that the assets held in d to the organization's exclusive legal control?	onor advised Yes No
	rs, and donor advisors in writing that grant fun- the benefit of the donor or donor advisor, or for	
	plete if the organization answered "Yes"	' to Form 990, Part IV, line 7.
Purpose(s) of conservation easements held b Preservation of land for public use (e g , re Protection of natural habitat Preservation of open space	ecreation or education) Preservation of Preservation of	an historically important land area a certified historic structure
easement on the last day of the tax year	on held a qualified conservation contribution in	n the form of a conservation
		Held at the End of the Year
Total number of conservation easements		2a
Total acreage restricted by conservation ease	ements	2b
Number of conservation easements on a certi	fied historic structure included in (a)	2c
Number of conservation easements included in historic structure listed in the National Regist		2d
Number of conservation easements modified,	transferred, released, extinguished, or termina	ated by the organization during
the tax year 🛌		
Number of states where property subject to co	onservation easement is located 🗠	
Does the organization have a written policy re enforcement of the conservation easements it	garding the periodic monitoring, inspection, hat t holds?	andling of violations, and Yes No
Staff and volunteer hours devoted to monitorii	ng, inspecting, and enforcing conservation eas	ements during the year
Amount of expenses incurred in monitoring, in	nspecting, and enforcing conservation easeme	nts during the year
▶ \$	3,	,
	n line 2(d) above satisfy the requirements of s	ection 170(h)(4)(B)(i)
	ports conservation easements in its revenue a text of the footnote to the organization's financ n easements	
rt IIII Organizations Maintaining Col Complete if the organization answ	lections of Art, Historical Treasures vered "Yes" to Form 990, Part IV, line 8.	s, or Other Similar Assets.
works of art, historical treasures, or other sim	r SFAS 116 (ASC 958), not to report in its rev illar assets held for public exhibition, education ootnote to its financial statements that descri	n, or research in furtherance of public
If the organization elected, as permitted unde	r SFAS 116 (ASC 958), to report in its revenu ilar assets held for public exhibition, education	ue statement and balance sheet
(i) Revenues included in Form 990, Part VIII	, line 1	► \$
(ii) Assets included in Form 990, Part X		▶- \$
If the organization received or held works of a	rt, historical treasures, or other similar assets er SFAS 116 (ASC 958) relating to these iten	for financial gain, provide the
Revenues included in Form 990, Part VIII, lir	ne 1	► \$
		T
Assets included in Form 990, Part X		F ⊅

Part I	Organizations Maintaining Co	llections of Art	, Hist	orical Tr	easu	ires, or Otl	<u>ner Similar As</u>	sets (continued)
	Ising the organization's acquisition, access ollection items (check all that apply)	ion, and other recor	ds, che	ck any of t	the foll	owing that ar	e a significant use	of its
аг	Public exhibition		d	☐ Loan	orexc	hange progra	ms	
ьГ	Scholarly research		e	┌ Other	r			
сГ	Preservation for future generations							
	rovide a description of the organization's co	ollections and expla	ın how	they furthe	er the o	organization's	exempt purpose ı	n
	During the year, did the organization solicit o							
Part	ssets to be sold to raise funds rather than t IV Escrow and Custodial Arrang							Yes No
Part	Part IV, line 9, or reported an an					ii aliswered	res to rolling	
	s the organization an agent, trustee, custod ncluded on Form 990, Part X?	lian or other interme	ediary f	or contribu	itions (or other asse		Yes No
b I	f "Yes," explain the arrangement in Part XII	I and complete the	follow	ng table		_	_	
						<u> </u>		ount
_	Beginning balance						c	
	Additions during the year					1		
_	Distributions during the year					1		
	Ending balance					1		
2a D	old the organization include an amount on Fo	orm 990, Part X, line	e 21?					Yes No
	f "Yes," explain the arrangement in Part XII							<u> ' </u>
Part	V Endowment Funds. Complete	If the organization (a)Current year						(e)Four years back
1a B	seginning of year balance	6,321,440	(0)	5,400,606	D (C)IV	5,606,006	5,388,697	4,569,737
	Contributions	110,908		208,307		182,994	-92,174	237,676
c N	let investment earnings, gains, and losses	899,499		862,222		-203,704	477,486	874,715
d G	Grants or scholarships	033,133		002,222		203,701	1,7,100	371,713
	ther expenditures for facilities	398,207		135,028		184,890	176,719	253,909
f A	dministrative expenses	13,808		14,667		5,400,406	-8,716	39,522
g E	nd of year balance	6,919,832		6,321,440			5,606,006	5,388,697
2 P	rovide the estimated percentage of the cur	rent year end baland	ce (line	1g, colum	ın (a))	held as		
a B	soard designated or quasi-endowment ►	69 500 %						
b P	ermanent endowment ► 5 900 %							
	emporarily restricted endowment > 24 6 fee percentages in lines 2a, 2b, and 2c sho	500 % uld equal 100%						
	are there endowment funds not in the posses	ssion of the organiza	atıon th	nat are held	d and a	administered i	for the	
	rganization by						2-7	Yes No
_	i) unrelated organizationsii) related organizations						3a(
•	f "Yes" to 3a(II), are the related organization		d on Sc	hedule R?	٠		3t	
	Describe in Part XIII the intended uses of th	•						
Part	Land, Buildings, and Equipme 11a. See Form 990, Part X, line		the org	ganızatıor	n ansv	wered 'Yes'	to Form 990, Pa	rt IV, line
	Description of property			(a) Cost or basıs (ınvest		(b)Cost or other basis (other)		(d) Book value
1a La	nd					4,351,7	57	4,351,757
b Bu	ıldıngs		. [63,015,1	33 18,724,408	44,290,725
c Le	asehold improvements		. [
	uipment		.			6,073,7		3,385,064
	her					1,450,5		1,450,593
Intal	una unes la inrollan le <i>(Column (d.) must e</i>)		53,478,139

Part VII Investments—Other Securities. Con	nplete if the organization	answered 'Yes' to For	m 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value	(c) Method of va	
(including name of security)		Cost or end-of-year	market value
(1)Financial derivatives (2)Closely-held equity interests			
Other			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	F		
Part VIII Investments—Program Related. Co	mplete if the organization	n answered 'Yes' to Fo	orm 990, Part IV, line 11c.
See Form 990, Part X, line 13.	(In Deadless Inc.	(-) Mathadas	. Luca bu a m
(a) Description of investment	(b) Book value	(c) Method of va Cost or end-of-year	
	_		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization	answered 'Ves' to Form 990	Dart IV line 11d See F	Form 990 Part V June 15
(a) Descri		, raitiv, ille ille See i	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 1:	5.)		
Part X Other Liabilities. Complete if the orga			ine 11e or 11f. See
Form 990, Part X, line 25.			
1 (a) Description of liability	(b) Book value		
Federal income taxes			
CAPITAL LEASE OBLIGATION	359,892		
TENANT SECURITY DEPOSITS	16,523		
<u> </u>			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	376,415		

Part		evenue per Audited Financial Statements With Re vered 'Yes' to Form 990, Part IV, line 12a.	venue p	er Re	turn Complete if
1		r support per audited financial statements		1	
2	A mounts included on line 1 bu	t not on Form 990, Part VIII, line 12			
а	Net unrealized gains on invest	ments 2a			
b	Donated services and use of fa	acilities			
C		2c			
d	Other (Describe in Part XIII)				
e	Add lines 2a through 2d .			2e	
3	Subtract line 2e from line 1 .			3	
4	Amounts included on Form 99	0, Part VIII, line 12, but not on line 1	ļ		
а	Investment expenses not incl	uded on Form 990, Part VIII, line 7b . 4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b			4c	
5	Total revenue Add lines 3 and	4c. (This must equal Form 990, Part I, line 12)		5	
Part		xpenses per Audited Financial Statements With E	xpenses	per	Return. Complete
		swered 'Yes' to Form 990, Part IV, line 12a.			
1	·	audited financial statements		1	
2		t not on Form 990, Part IX, line 25			
а		icilities 2a			
b					
С					
d	Other (Describe in Part XIII)				
е	-			2e	
3				3	
4		O, Part IX, line 25, but not on line 1:			
а	•	uded on Form 990, Part VIII, line 7b 4a			
b	Other (Describe in Part XIII)				
C				4c	
5		nd 4c. (This must equal Form 990, Part I, line 18)	<u> </u>	5	
	XIII Supplemental Inf				
Part '		Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete t			e any additional
	Return Reference	Explanation			
PART	V, LINE 4	THE FUNDS ARE FOR THE OPERATIONS OF THE ORGANIZA	ATION		
PART	X, LINE 2	THE ORGANIZATION FOLLOWS FASB ASC 740, "INCOME TACOUNTING FOR UNCERTAINTY IN INCOME TAXES BY FEMALESHOLD A TAX POSITION IS REQUIRED TO MEET BEFFINANCIAL STATEMENTS IT ALSO PROVIDES GUIDANCE CLASSIFICATION, INTEREST AND PENALTIES, ACCOUNTIDISCLOSURE, AND TRANSITION MANAGEMENT BELIEVES NO MATERIAL UNCERTAINTIES IN INCOME TAXES THE OSUBJECT TO INCOME TAX EXAMINATIONS BY THE USFE	PRESCRIBI FORE BEIN FON DERE ING IN INT STHAT TH ORGANIZA	ING TH G REC COGN ERIM HE ORO TION	HE RECOGNITION OGNIZED IN THE ITION, PERIODS, GANIZATION HAS IS NO LONGER
		AUTHORITIES FOR THE YEARS BEFORE 2010			

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

DLN: 93493133024974

OMB No 1545-0047

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Name of the organization

SCHEDULE G

Supplemental Information Regarding Fundraising or Gaming Activities Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. See separate instructions.

Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Employer identification number

CA OF THE NORTH SHORE I	INC				04-2104913	
Fundraising Act i Form 990-EZ filers				on answered "Yes" t part.	to Form 990, Part IV	, line 17.
Indicate whether the organi	zation raised funds	through a	ny of the f	ollowing activities Che	eck all that apply	
Mail solicitations			е	Solicitation of non	-government grants	
☐ Internet and email solid	itations		f	☐ Solicitation of gov	ernment grants	
Phone solicitations			g	□ Special fundraisin	g events	
In-person solicitations						
Did the organization have a or key employees listed in F						Г _{Yes} Г
If "Yes," list the ten highes to be compensated at least			fundraisei	rs) pursuant to agreem	ents under which the fu	ndraiser is
(i) Name and address of	(ii) Activity	(iii)) Dıd	(iv) Gross receipts	(v) A mount paid to	(vi) Amount paid to
individual or entity (fundraiser)		fundra	ser have ody or	from activity	(or retained by) fundraiser listed in	(or retained by)
, (,			rol of		col (i)	
			utions?			
		Yes	No			
			<u> </u>			
1			.			
					<u> </u>	1.6
List all states in which the or registration or licensing	organization is regis	terea or II	censed to	solicit contributions o	r nas been notified it is	exempt from
. ag. action of nechaning						
·						

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events (add col (a) through AUCTION **NSY ROAD RACE** 22 col (c)) **SERIES** (total number) (event type) (event type) Revenue 560,721 275,563 194,460 1,030,744 Gross receipts Less Contributions 58,550 58,550 Gross income (line 1 502,171 minus line 2) 194,460 275,563 972,194 Cash prizes 5 Noncash prizes 37,177 8,313 45,490 Expenses 80,773 39,081 Rent/facility costs 119,854 2,676 4,000 Food and beverages 1,575 8,251 D B B Entertainment 15,340 1,000 5,699 22,039 30,693 27,575 Other direct expenses 109,056 167,324 (362,958)Direct expense summary Add lines 4 through 9 in column (d) 10 Net income summary Subtract line 10 from line 3, column (d) 11 609,236 Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than Part III \$15,000 on Form 990-EZ, line 6a. Revenue (a) Bingo (b) Pull tabs/Instant (c) Other gaming (d) Total gaming (add bingo/progressive bingo col (a) through col **(c)**) Gross revenue Expenses 2 Cash prizes Non-cash prizes D D E G Rent/facility costs Other direct expenses **└** Yes % ✓ Yes % Volunteer labor ГΝο Direct expense summary Add lines 2 through 5 in column (d) 8 Net gaming income summary Subtract line 7 from line 1, column (d) Enter the state(s) in which the organization operates gaming activities If "No," explain 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No.

						1:
Does	s the organization operate gaming activi	ties with nonmember	rs?		T Yes T No	
12	Is the organization a grantor, beneficia					
	formed to administer charitable gaming	g [,]			· Fyes [– No
13	Indicate the percentage of gaming act	ıvıty operated ın				
а	The organization's facility					%
b	An outside facility			13b		%
14	Enter the name and address of the per	son who prepares the	e organization's gaming/special e	vents books and reco	ords	
	Name ▶					
	Address 🟲					
15a b	Does the organization have a contract revenue?	evenue received by t	the organization 🟲 \$		· · 「Yes「	– No
	amount of gaming revenue retained by	the third party 🟲 \$ _				
C	If "Yes," enter name and address of th	e thırd party				
	Name ▶					
	Address ►					
16	Gaming manager information					
	Name 🕨					
	Gaming manager compensation ► \$					
	Description of services provided					
	Director/officer	E mployee	☐ Independent cor	ntractor		
17	Mandatory distributions					
а	Is the organization required under stat	e law to make charit	able distributions from the gaming	g proceeds to		
	retain the state gaming license?				┌ Yes 「	— No
b	Enter the amount of distributions requi	red under state law (distributed to other exempt organi	ızatıons or spent		
	ın the organızatıon's own exempt actıv	ities during the tax y	⁄ear ⊳ \$			
Pai		5b, 15c, 16, and 1	xplanations required by Part I 7b, as applicable. Also compl			and
	Return Reference		Explanat	ıon		
		<u> </u>	<u> </u>		rm 990 or 990-	7) 2012

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I

(Form 990)

Department of the Treasury

YMCA OF THE NORTH SHORE INC

Internal Revenue Service Name of the organization

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

► Attach to Form 990 ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. OMB No 1545-0047

DLN: 93493133024974

Open to Public Inspection

Schedule I (Form 990) 2013

Employer identification number

04-2104913

Part	I General Informatio	n on Grants and	l Assistance					
tl	ooes the organization maintain he selection criteria used to aw Describe in Part IV the organiza	vard the grants or as:	sıstance?					ר Yes □
Part	Grants and Other A Form 990, Part IV, line							es" to
(a)	Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gra or assistance
2 E	nter total number of section 50)1(c)(3) and governr	nent organizations list	ed in the line 1 table.			. _	
3 E	nter total number of other orga	nızatıons lısted ın th	e line 1 table				. •	

Cat No 50055P

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b) Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) SCHOLARSHIPS-ADULTS PROGRAM	2179	224,417			
(2) SCHOLARSHIPS-CAMP PROGRAM	989	185,821			
(3) SCHOLARSHIPS-ONE ADULT FAMILY PROGRAMS	3453	355,660			
(4) SCHOLARSHIPS-TEEN PROGRAMS	72	7,419			
(5) SCHOLARSHIPS-TWO ADULT FAMILY PROGRAMS	159	45,889			
(6) SCHOLARSHIPS-TWO ADULT FAM W/CHILDREN	2235	230,197			
(7) SCHOLARSHIPS-YOUTH PROGRAM	4187	1,277,331			

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
,	THE YMCA OFFERS FINANCIAL ASSISTANCE BASED ON FAMILY HOUSEHOLD INCOME, ENSURING THAT HELP IS OFFERED WHERE MOST NEEDED THIS INCLUDES COLLECTING PAYSTUB INFORMATION, HOURS WORKED AND OTHER DOCUMENTATION TO VERIFY LEGAL RESIDENCE

Schedule I (Form 990) 2013

DLN: 93493133024974

OMB No 1545-0047

Compensation Information

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization YMCA OF THE NORTH SHORE INC **Employer identification number**

04-2104913

Pa	art I Questions Regarding Compensation				
				Yes	No
1a	Check the appropriate box(es) if the organization provided any of the f 990, Part VII, Section A, line 1a Complete Part III to provide any re				
	First-class or charter travel Housing	allowance or residence for personal use			
	Travel for companions Payment	s for business use of personal residence			
	Tax idemnification and gross-up payments Health o	r social club dues or initiation fees			
	☐ Discretionary spending account ☐ Persona	services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow reimbursement or provision of all of the expenses described above? I	CHALL II. L. D. LTTT.	Lb		
2	Did the organization require substantiation prior to reimbursing or all directors, trustees, officers, including the CEO/Executive Director, re		2		
3	Indicate which, if any, of the following the filing organization used to e organization's CEO/Executive Director Check all that apply Do not used by a related organization to establish compensation of the CEO	check any boxes for methods			
	▼ Compensation committee	employment contract			
		sation survey or study			
	Form 990 of other organizations Approva	l by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section or a related organization	A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control payment?				
b	Participate in, or receive payment from, a supplemental nonqualified i	retirement plan?	\$b	Yes	
C	Participate in, or receive payment from, an equity-based compensation	on arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applica	ble amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines	5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the compensation contingent on the revenues of				
а	The organization?		5a		Νο
	Any related organization?		5b		No
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the compensation contingent on the net earnings of	rganization pay or accrue any			
а	The organization?	6	5a		Νo
b	Any related organization?	6	5b		Νo
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the c payments not described in lines 5 and 6? If "Yes," describe in Part I		,	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accured pu	irsuant to a contract that was	\neg		
	subject to the initial contract exception described in Regulations sec				
	ın Part III		8		Νo
9	If "Yes" to line 8, did the organization also follow the rebuttable pressection 53 $4958-6(c)$?	· · · · ·	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
(1)JOHN J MEANY CEO	(i) (ii)	262,042 0	34,981 0	5,321 0	124,929 0	13,555 0	5 440,828 0	0
(2)CHRISTOPHER LOVASCO COO	(i) (ii)	166,002 0	10,000	712 0	14,019 0	18,780 0	209,513	0
(3)DIANE LINEHAN CFO	(i) (ii)	149,298 0	7,500 0	1,227 0	13,428	11,756 0	183,209	0
(4)MARGUERITE FRANCIS CHIEF DEVELOPMENT OFFICER	(i) (ii)	147,740 0	7,500 0	1,097 0	13,284	0	169,621	0
(5)MEEGAN O'NEIL CHIEF STRATEGY AND MARKETING OFFICER	(i) (ii)	128,276 0	2,000	1,081	11,194	11,756 0	5 154,307 0 0	0

Schedule J (Form 990) 2013

Part IIII Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
	PROVIDED THAT THE CEO REMAINS EMPLOYED WITH THE ORGANIZATION AS OF 1/18/15, HE WILL RECEIVE PAYMENT FROM A SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN ESTABLISHED FOR HIS BENEFIT
	BONUS PAYMENTS ARE PERFORMANCE BASED AND AT THE DISCRETION OF THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS AND MANAGEMENT

Schedule J (Form 990) 2013

DLN: 93493133024974

2013

OMB No 1545-0047

Schedule K (Form 990)

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ► Attach to Form 990.

► See separate instructions. ▶Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public **Inspection**

Department of the Treasury Internal Revenue Service Name of the organization

YMCA OF THE NORTH SHORE INC

Employer identification number 04-2104913

										04-	21049	13				
Pa	art I Bond Issues				,							1				
	(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue	price	(f)) Descriptio	n of purpose	(g) Defeased		beh	nanairor i `´		Pool ancing	
										Yes	No	Yes	No	Yes	No	
A	MASSDEVELOPMENT FINANCE AGENCY	04-3431814		02-29-2012	11,6	26,039		SEPERATE PRIOR 2009 ISSUE INTO SERIES A & B			Х		x		Х	
В	MASSDEVELOPMENT FINANCE AGENCY	04-3431814		02-29-2012	5,0	00,000	1	SEPERATE PRIOR 2009 ISSUE INTO SERIES A & B			Х		х		х	
Pa	rt III Proceeds															
					Δ	\		В			С			D		
1	A mount of bonds retired															
2	Amount of bonds legally defease	d														
3	Total proceeds of issue															
4	Gross proceeds in reserve funds															
5	Capitalized interest from proceeds															
6	Proceeds in refunding escrows				11,626,0	039		5,000,000								
7	Issuance costs from proceeds															
8	Credit enhancement from procee	ds														
9	Working capital expenditures from	m proceeds														
10	Capital expenditures from procee	eds														
11	Other spent proceeds													-		
12	Other unspent proceeds															
13	Year of substantial completion						'		I			•				
					Yes	No		Yes	No	Yes	N	lo	Yes	,	No	
14	Were the bonds issued as part of	f a current refundıng	j issue?			Х			Х							
15	Were the bonds issued as part of	f an advance refund	ing issue?			Х			Х							
16	Has the final allocation of procee	eds been made?			Х			Х								
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?			х			Х									
Pai	rt IIII Private Business Use	2						•	•		•				•	
						=		В			С]		D		
l					Yes	No	_	Yes	No	Yes	N	lo	Yes	$-\!\!\!\!\!+$	No	
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?			, wnich owned		Χ			Х							

Are there any lease arrangements that may result in private business use of bond-

financed property?

Χ

Χ

Part III Private Business Use (Continued)

Len	Filvate Busiliess Ose (Continued)								
1			A	·	В	!	С	C)
1		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use of bond-financed property?	Х		Х					
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?		х		x				
С	Are there any research agreements that may result in private business use of bond-financed property?		х		Х				
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government	0 500 %		0 500 %					
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government		0 %		0 %				
6	Total of lines 4 and 5		0 500 %		0 500 %				
7	Does the bond issue meet the private security or payment test?		Х		X				
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		х		х				
ь	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of								
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12 and 1 145-2?								
9	Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1 141-12 and 1 145-2?		х		х				

Par	t IV Arbitrage									
		Α		В		С		D		
		Yes No Yes No		Yes	No	Yes	No			
1	Has the issuer filed Form 8038-T?		Х		Х					
2	If "No" to line 1, did the following apply?									
a	Rebate not due yet?		Х		Х					
ь	Exception to rebate?	Х		Х						
С	No rebate due?		Х		Х					
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed			•			•			
3	Is the bond issue a variable rate issue?	Х		Х						
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		Х		Х					
b	Name of provider									
С	Term of hedge									
d	Was the hedge superintegrated?									
е	Was the hedge terminated?									
							Sc	hedule K (Forn	າ 990) 2013	

Pa	rt IV Arbitrage (Continued)								•
	<u> </u>	А	A		В		С		
		Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested in a guaranteed investment contract (GIC)?		Х		Х				
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6	Were any gross proceeds invested beyond an available temporary period?		х		х				
7	Has the organization established written procedures to monitor the requirements of section 148?		х		х				
Pa	rt V Procedures To Undertake Corrective Action								
		А		В	3	C	:	D	
		Yes	No	Yes	No	Yes	No	Yes	No
	Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?		Х		×				

Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).
--

Return Reference

Explanation

Schedule K (Form 990) 2013

DLN: 93493133024974

OMB No 1545-0047

SCHEDULE M (Form 990)

Department of the Treasury

Noncash Contributions

▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990. ▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

Internal Revenue Service Name of the organization YMCA OF THE NORTH SHORE INC

Employer identification number

Part I Types of Property			04-2104913						
	(a) Check If applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method of noncash conti		_	nts		
1 Art—Works of art									
2 Art—Historical treasures .									
3 Art—Fractional interests									
4 Books and publications									
5 Clothing and household goods									
6 Cars and other vehicles									
7 Boats and planes									
8 Intellectual property									
9 Securities—Publicly traded .									
0 Securities—Closely held stock .									
Securities—Partnership, LLC, or trust interests									
2 Securities—Miscellaneous									
Qualified conservation contribution—Historic									
structures Qualified conservation contribution—Other									
Real estate—Residential									
Real estate—Commercial									
Real estate—Other									
Collectibles									
Food inventory									
Drugs and medical supplies .									
Taxidermy									
2 Historical artifacts									
Scientific specimens									
Archeological artifacts									
o Other ► (X	226	58,550	FM\/					
JCTION ITEMS)			50,550	1111					
other ►()									
7 Other ►()									
3 Other ► ()									
Number of Forms 8283 received by t	he organizat	ion during the tax year for	contributions	•					
for which the organization completed				9					
						Yes	No		
0a During the year, did the organization	receive by	contribution any property r	eported in Part I, lines 1	through 28, that					
ıt must hold for at least three years	from the date	e of the initial contribution,	, and which is not require	d to be used					
for exempt purposes for the entire h	oldıng period	?			30a		No		
b If "Yes," describe the arrangement i	n Part II								
L Does the organization have a gift ac		licy that requires the revie	w of any non-standard co	ntributions?	31	Yes			
2a Does the organization hire or use th contributions?	ırd partıes or	related organizations to s	olicit, process, or sell no	ncash • • •	32a		No		
b If "Yes," describe in Part II							.,,		
3 If the organization did not report an describe in Part II	amount in co	lumn (c) for a type of prop	erty for which column (a)	ıs checked,					

art II	Supplemental Info	rmation. Provide the information required by Part I, lines 30b,
	32b, and 33, and wh	ether the organization is reporting in Part I, column (b), the number of contributions, the
	number of items rec	eived, or a combination of both. Also complete this part for any additional information.
	turn Peference	Evolunation

Return Reference	Explanation
PART I, COLUMN (B)	THE ORGANIZATION IS REPORTING THE NUMBER OF CONTRIBUTIONS RECEIVED

Schedule M (Form 990) (2013)

DLN: 93493133024974

OMB No 1545-0047

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SCHEDULE 0 (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization YMCA OF THE NORTH SHORE INC

Employer identification number

04-2104913

990 Schedule O. Supplemental Information

Return Reference	Explanation
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION AND GOALS	OUR YMCA WELCOMES ALL WE STRENGTHEN COMMUNITIES, EDUCATE, AND NURTURE CHILDREN AND PROMOTE HEALTHY LIVING IN SPIRIT, MIND AND BODY OUR STRATEGIC GOALS INCLUDE BUILDING DEVELOPMENT ASSETS IN YOUTH, FOSTERING DIVERSE LEADERSHIP AT ALL LEVELS, WELCOMING EVERY ONE REGARDLESS OF INCOME, BUILDING AND MAINTAINING STRONG FACILITIES, PROVIDING QUALITY CHILDCARE PROGRAMS, DEVELOPING CHILDHOOD AND ADULT OBESITY PROGRAMS AND EXPANDING AFFORDABLE HOUSING PROGRAMS OUR 2445 MEMBER EMPLOYEE TEAM AND 3,300 MEMBER VOLUNTEER TEAM ARE COMMITTED TO SERVING ALL IN OUR COMMUNITIES THIS COMMITMENT CAN BE SEEN IN THE HIGH QUALITY OF SERVICE WE PROVIDE AND OUR STRONG FINANCIAL ASSISTANCE PROGRAM, IN WHICH OVER \$2,300,000 WAS DISTRIBUTED TO OVER 12,000 CHILDREN, ADULTS AND FAMILIES WHO WERE UNABLE TO PAY FOR Y MEMBERSHIP AND PROGRAMS
FORM 990, PART VI, SECTION A, LINE 4	MISSION STATEMENT UPDATED TO MORE ACCURATELY REFLECT THE MISSION OF THE ORGANIZATION
FORM 990, PART VI, SECTION A, LINE 6	THIS IS BASED ON ARTICLE IV OF THE CONSTITUTION AND BY LAWS OF THE ORGANIZATION, NOT LESS THAN SIXTEEN AND NOT MORE THAN 36 VOTING MEMBERS, BASED IN REPRESENTATIVE DIRECTORS AND AT-LARGE DIRECTORS MEMBERS SHALL HAVE AND EXERCISE ALL POWERS NECESSARY TO CONTROL THE PROGRAMMING AND PERSONNEL OF THE NORTH SHORE Y MCA IN ANY OF ITS DETAILS IN ACCORDANCE WITH THE LAWS OF THE COMMONWEALTH OF MASSACHUSETTS THE MANAGEMENT OF THE NORTH SHORE Y MCA ("NSY") SHALL BE VESTED IN A BOARD OF DIRECTORS OF NOT LESS THAN SIXTEEN NOT MORE THAN THIRTY-SIX MEMBERS DIRECTORS SHALL BE EIGHTEEN YEARS OF AGE OR OLDER AND SHALL SUBSCRIBE TO THE NSY STATEMENT OF PURPOSE CONTAINED IN ARTICLE 1, SECTION 2 ELECTION OF MEMBERS SHALL BE BY TWO PROCEDURES REPRESENTATIVE DIRECTORS DESIGNATED BY LOCAL BOARD OF DIRECTORS AND AT-LARGE DIRECTORS ELECTED ANUALLY BY VOTE OF THE QUALIFIED MEMBERS OF THE NSY REPRESENTATIVE DIRECTORS AND AT-LARGE DIRECTORS SHALL HAVE THE SAME RIGHTS, DUTIES AND OBLIGATIONS, EXCEPT AS STATED IN THE BY-LAWS
FORM 990, PART VI, SECTION A, LINE 7A	EACH LOCAL BOARD OF DIRECTORS SHALL ELECT ONE MEMBER TO SIT ON THE BOARD OF DIRECTORS ELECTION OF SAID REPRESENTATIVE DIRECTORS SHALL BE CONDUCTED IN THE TIME AND MANNER SPECIFIED IN THE WRITTEN POLICY OF EACH LOCAL BOARD OF DIRECTORS THE NSY SHALL CONDUCT ANNUAL ELECTIONS TO ELECT THE ATLARGE DIRECTORS WHO SHALL SERVE UNTIL THE FOLLOWING ANNUAL ELECTION
FORM 990, PART VI, SECTION B, LINE 11	THE FORM 990 IS REVIEWED BY THE BOARD TREASURER/CHAIRMAN OF THE FINANCE COMMITTEE, CHAIRMAN OF THE AUDIT COMMITTEE, CFO AND CEO, PRIOR TO FILING FINAL ELECTRONICALLY WITH THE IRS THIS REVIEW INCLUDED CHANGES IN THE FORM 990 COMPARED TO LAST YEAR AND VERIFICATION OF ACCURACY IN STATEMENTS AND MISSION OF THE ORGANIZATION IN ADDITION, A COPY OF FORM 990 IS REVIEWED AND ELECTRONICALLY COMMUNICATED TO THE ENTIRE BOARD PRIOR TO FILING
FORM 990, PART VI, SECTION B, LINE 12C	AN INTERESTED PARTY IS UNDER A CONTINUING OBLIGATION TO DISCLOSE ANY POTENTIAL CONFLICT OF INTEREST AS SOON AS IT IS KNOWN OR REASONABLY SHOULD BE KNOWN AN INTERESTED PARTY SHALL COMPLETE THE QUESTIONNAIRE FULLY AND COMPLETELY DISCLOSE THE MATERIAL FACTS ABOUT ANY POTENTIAL CONFLICTS OF INTEREST THE DISCLOSURE STATEMENT AND AFFIRMATION OF THE COMPLIANCE SHALL BE SUBMITTED UPON HIS/HER ASSOCIATION WITH THE YMCA OF THE NORTH SHORE, AND SHALL BE FILED WHENEVER A POTENTIAL CONFLICT ARISES
FORM 990, PART VI, SECTION B, LINE 15	THE CEO'S COMPENSATION IS REVIEWED ANNUALLY BY THE COMPENSATION COMMITTE, A SUB-COMMITTEE OF THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS THIS OCCURS DURING THE EVALUATION PROCESS THIS PROCESS WAS LAST COMPLETED IN MAY 2012 THE COMPENSATION OF THE CFO IS REVIEWED ANNUALLY BY THE CEO DURING THE EVALUATION PROCESS THIS WAS LAST COMPLETED IN DECEMBER 2012
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, FORM 990 AND AUDITED FINANCIAL STATEMENTS AVAILABLE THROUGH THE ORGANIZATION'S WEBSITE AND UPON REQUEST THE FORM 990 IS ALSO MADE AVAILABLE VIA THE MASSACHUSETTS ATTORNEY GENERAL'S WEBSITE AND GUIDESTAR WEBSITE
FORM 990, PART XI, LINE 9	CHANCE IN CASH SURRENDER VALUE 127,153 CHANGE IN BENEFICIAL INTEREST IN PERP TRUST 77,898 LOSS ON SALE/DISPOSAL OF ASSETS -108,494

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493133024974

OMB No 1545-0047 2013

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Schedule R (Form 990) 2013

Employer identification number

04-2104913

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships ► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization YMCA OF THE NORTH SHORE INC ► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Part I Identification of Disregarded Entities Complete	ıf the organization a	answered "Yes" on	Form 990, Par	t IV, line 33.			
(a) Name, address, and EIN (ıf applıcable) of dısregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity		
(1) WADLEIGH HOUSE LLC 81 WINTER STREET HAVERHILL, MA 01830	LOW INCOME HOUSING	MA	56,800	3,565,503	YMCA OF NORTH SHORE INC	_	
Part II Identification of Related Tax-Exempt Organization or more related tax-exempt organizations during the	itions Complete if the tax year.	he organization an	swered "Yes" o	on Form 990, Pai	rt IV, line 34 because it	had or	ıе
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity sta	atus Direct controlling entity	(g) Section 512 (13) contro entity?	
(1) YNS AFFORDABLE HOUSING INC	LOW INCOME HOUSING	MA	501 (C)(3)	LINE 9		Yes Yes	No
	LOW INCOME HOOSING	MA	301 (C)(3)	LINE 9		Tes	
245 CABOT BEVERLY, MA 01915 27-4406835					N/A		

Cat No 50135Y

Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization		(c) Legal domicile (state or foreign country)	r entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)			hare of I-of-year allocation		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	mana partr	eral or aging tner?	(k) Percentage ownership
	<u> </u>	 '	1		 '		Yes	No	<u> </u>	Yes	_	4
	LOW INCOME HOUSING	MA	N/A	RELATED	-52	-269,047	'	No	'	1 '	No	0 010 %
81 WINTER STREET HAVERHILL, MA 01830 20-1677719	'	'			'		_		 	_ !		l!
	LOW INCOME HOUSING	MA	N/A	RELATED	1			No			No	0 490 %
102 LAFAYETTE ST SALEM, MA 01970 27-3773984	<u> </u>				<u> </u>				<u> </u>		_	
	LOW INCOME HOUSING	MA	N/A	RELATED	-16	20,478		No	,	<u> </u>	No	0 510 %
102 LAFAYETTE ST SALEM, MA 01970 26-4724156					'				 			
(4) POWDER HOUSE VILLAGE LP	LOW INCOME HOUSING	MA	N/A	RELATED	-15	-128		No	,	Ţ	No	0 010 %
112 COUNTY ROAD IPSWICH, MA 01938 27-0195040	<u> </u>				'				 	!		l
	LOW INCOME HOUSING	MA	N/A	RELATED	'			No	,		No	0 300 %
245 CABOT STREET BEVERLY, MA 01915 04-3751123	<u> </u>				<u> </u>							1
	LOW INCOME HOUSING	MA	N/A	RELATED	'			No	<u> </u>	['	No	0 510 %
102 LAFAYETTE ST SALEM, MA 01970 45-4420055												
												1

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of- year assets	(h) Percentage ownership	(i Section (b)(contro entr	n 512 13) olled ty?
								Yes	No
(1) HOLCROFT PARK HOMES ONE GP INC 102 LAFEYETTE STREET	PROVISION OF LOW INCOME HOUSING	MA	N/A	C			49 000 %		No
SALEM, MA 01970 27-3755656									
(2) WINTER STREET HOUSING INC	PROVISION OF LOW INCOME HOUSING	MA	N/A	С	-975	-6,314	100 000 %		No
81 WINTER STREET HAVERHILL, MA 01830 20-1677719									
(3) POWDER HOUSE VILLAGE GP INC	PROVISION OF LOW INCOME HOUSING	MA	N/A	С	-1,482	-5,384	100 000 %		No
245 CABOT STREET BEVERLY, MA 01915 27-0195040									
(4) CABOT STREET HOMES GP INC	PROVISION OF LOW INCOME HOUSING	MA	N/A	С			0 300 %		No
102 LAFEYETTE STREET SALEM, MA 01970 26-3750951									

	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No	
1 Du	ırıng the tax year, dıd the orgranızatıon engage ın any of the following transactions with one or more re	ated organizations li	sted in Parts II-IV?					
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No	
b Gift, grant, or capital contribution to related organization(s)								
c Gift, grant, or capital contribution from related organization(s)								
d Loans or loan guarantees to or for related organization(s)								
e	Loans or loan guarantees by related organization(s)				1e		No	
	Dividends from related organization(s)				1f 1g		No No	
g Sale of assets to related organization(s)								
h	Purchase of assets from related organization(s)				1h		No	
i	Exchange of assets with related organization(s)				1i		No	
j	Lease of facilities, equipment, or other assets to related organization(s)				1j	Yes		
k	Lease of facilities, equipment, or other assets from related organization(s)				1k	Yes		
I Performance of services or membership or fundraising solicitations for related organization(s)								
m Performance of services or membership or fundraising solicitations by related organization(s)								
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)								
• Sharing of paid employees with related organization(s)								
р	Reimbursement paid to related organization(s) for expenses				1р		No	
q	Reimbursement paid by related organization(s) for expenses				1q	Yes		
r	Other transfer of cash or property to related organization(s)				1r		No	
s	Other transfer of cash or property from related organization(s)				1s		No	
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete		· · · · · · · · · · · · · · · · · · ·					
	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amo	ount i	nvolved	i	
ee Ad	ditional Data Table							

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) all partners section 501(c)(3) ganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		(i) Code V?UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
]	
												\Box	
												\Box	
	•												

Schedule R (Form 990) 2013

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

Additional Data

Software ID: Software Version:

EIN: 04-2104913

Name: YMCA OF THE NORTH SHORE INC

Form 990, Schedule R, Part V - Transactions With Related Organizations							
(a) Name of other organization	(b) Transaction type(a-s)	(c) A mount Involved	(d) Method of determining amour involved				
HOLCROFT PARK HOMES PH 2	D	488,900	VALUE OF LOAN ISSUANCE				
HISTORIC HAVERHILL INC	J	6,966	FMV AT TIME OF LEASE AGREEMENT				
POWDER HOUSE VILLAGE LP	L	27,771	FMV OF SERVICES PROVIDED				
WINTER STREET HOUSING	L	42,287	FMV OF SERVICES PROVIDED				
YNS AFFORDABLE HOUSING	L	30,995	FMV OF SERVICES PROVIDED				
HOLCROFT PARK HOMES ONE LP	L	24,049	FMV OF SERVICES PROVIDED				
HOLCROFT PARK HOMES TWO LP	L	368,460	COMPLETION PERCENTAGE OF SERVICES				
CABOT STREET HOMES LP	К	12,097	FMV OF SERVICES PROVIDED				
HOLCROFT PARK HOMES TWO LP	Q	45,101	REIMBURSEMENT OF COSTS INCURRED				
WINTER STREET HOUSING	Q	79,805	REIMBURSEMENT OF COSTS INCURRED				
YNS AFFORDABLE HOUSING	Q	186,535	REIMBURSEMENT OF COSTS INCURRED				
POWDER HOUSE VILLAGE LP	Q	112,188	REIMBURSEMENT OF COSTS INCURRED				
HOLCROFT PARK HOMES ONE LP	Q	65,724	REIMBURSEMENT OF COSTS INCURRED				
CABOT STREET HOMES LP	Q	56,754	REIMBURSEMENT OF COSTS INCURRED				