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Form

990-PF

Department of the Treasury  
Internal Revenue Service

Return of Private Foundation  
or Section 4947(a)(1) Nonexempt Charitable Trust  
Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0052

2012

Open to Public Inspection

For calendar year 2012, or tax year beginning 12-01-2012 , and ending 11-30-2013

|                                                                                                                                                                                                                                                        |  |                                                                                                                                                                              |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Name of foundation<br>FRANK P PIERCE FOUNDATION INC                                                                                                                                                                                                    |  | A Employer identification number<br>20-0597131                                                                                                                               |  |
| Number and street (or P O box number if mail is not delivered to street address)<br>320 MCCALLIE AVENUE                                                                                                                                                |  | B Telephone number (see instructions)<br>(423) 756-5171                                                                                                                      |  |
| City or town, state, and ZIP code<br>CHATTANOOGA, TN 37402                                                                                                                                                                                             |  | C If exemption application is pending, check here <input type="checkbox"/>                                                                                                   |  |
| G Check all that apply<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Final return<br><input type="checkbox"/> Address change                                                                                                  |  | D 1. Foreign organizations, check here <input type="checkbox"/><br>2. Foreign organizations meeting the 85% test, check here and attach computation <input type="checkbox"/> |  |
| H Check type of organization<br><input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation<br><input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust<br><input type="checkbox"/> Other taxable private foundation |  | E If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/>                                                                |  |
| I Fair market value of all assets at end of year (from Part II, col. (c), line 16) \$ 18,027,568                                                                                                                                                       |  | F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/>                                                             |  |
| J Accounting method<br><input checked="" type="checkbox"/> Cash<br><input type="checkbox"/> Accrual<br><input type="checkbox"/> Other (specify) _____<br>(Part I, column (d) must be on cash basis.)                                                   |  |                                                                                                                                                                              |  |

| Part I Analysis of Revenue and Expenses <small>(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions) )</small> |                                                                                             | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| Revenue                                                                                                                                                                            | 1 Contributions, gifts, grants, etc , received (attach schedule)                            | 14,237,322                         |                           |                         |                                                             |
|                                                                                                                                                                                    | 2 Check <input type="checkbox"/> if the foundation is <b>not</b> required to attach Sch B   |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 3 Interest on savings and temporary cash investments                                        | 14,066                             | 14,066                    |                         |                                                             |
|                                                                                                                                                                                    | 4 Dividends and interest from securities. . . . .                                           | 152,333                            | 152,333                   |                         |                                                             |
|                                                                                                                                                                                    | 5a Gross rents . . . . .                                                                    | 10                                 | 10                        |                         |                                                             |
|                                                                                                                                                                                    | b Net rental income or (loss) _____ 10                                                      |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 6a Net gain or (loss) from sale of assets not on line 10                                    | 280,340                            |                           |                         |                                                             |
|                                                                                                                                                                                    | b Gross sales price for all assets on line 6a _____ 5,798,138                               |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 7 Capital gain net income (from Part IV, line 2) . . . .                                    |                                    | 280,340                   |                         |                                                             |
|                                                                                                                                                                                    | 8 Net short-term capital gain . . . . .                                                     |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 9 Income modifications . . . . .                                                            |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 10a Gross sales less returns and allowances                                                 |                                    |                           |                         |                                                             |
| Operating and Administrative Expenses                                                                                                                                              | b Less Cost of goods sold . . . . .                                                         |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | c Gross profit or (loss) (attach schedule) . . . . .                                        |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 11 Other income (attach schedule) . . . . .                                                 | 47                                 | 47                        |                         |                                                             |
|                                                                                                                                                                                    | 12 <b>Total.</b> Add lines 1 through 11 . . . . .                                           | 14,684,118                         | 446,796                   |                         |                                                             |
|                                                                                                                                                                                    | 13 Compensation of officers, directors, trustees, etc                                       | 0                                  | 0                         |                         | 0                                                           |
|                                                                                                                                                                                    | 14 Other employee salaries and wages . . . . .                                              |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 15 Pension plans, employee benefits . . . . .                                               |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 16a Legal fees (attach schedule) . . . . .                                                  | 17,145                             | 17,145                    |                         | 0                                                           |
|                                                                                                                                                                                    | b Accounting fees (attach schedule) . . . . .                                               | 14,570                             | 14,570                    |                         | 0                                                           |
|                                                                                                                                                                                    | c Other professional fees (attach schedule) . . . . .                                       |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 17 Interest . . . . .                                                                       | 1,753                              | 1,753                     |                         | 0                                                           |
|                                                                                                                                                                                    | 18 Taxes (attach schedule) (see instructions)                                               | 3,724                              | 3,724                     |                         | 0                                                           |
|                                                                                                                                                                                    | 19 Depreciation (attach schedule) and depletion . . .                                       |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 20 Occupancy . . . . .                                                                      |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 21 Travel, conferences, and meetings . . . . .                                              |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 22 Printing and publications . . . . .                                                      |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 23 Other expenses (attach schedule) . . . . .                                               | 614,329                            | 614,329                   |                         | 0                                                           |
|                                                                                                                                                                                    | 24 <b>Total operating and administrative expenses.</b><br>Add lines 13 through 23 . . . . . | 651,521                            | 651,521                   |                         | 0                                                           |
|                                                                                                                                                                                    | 25 Contributions, gifts, grants paid . . . . .                                              | 6,510                              |                           |                         | 6,510                                                       |
|                                                                                                                                                                                    | 26 <b>Total expenses and disbursements.</b> Add lines 24 and 25                             | 658,031                            | 651,521                   |                         | 6,510                                                       |
|                                                                                                                                                                                    | 27 Subtract line 26 from line 12                                                            |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | a <b>Excess of revenue over expenses and disbursements</b>                                  | 14,026,087                         |                           |                         |                                                             |
|                                                                                                                                                                                    | b <b>Net investment income</b> (if negative, enter -0-)                                     |                                    | 0                         |                         |                                                             |
|                                                                                                                                                                                    | c <b>Adjusted net income</b> (if negative, enter -0-)                                       |                                    |                           |                         |                                                             |

| Part II Balance Sheets      |     | Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions )                              | Beginning of year | End of year    |                       |
|-----------------------------|-----|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------|-----------------------|
|                             |     |                                                                                                                                                  | (a) Book Value    | (b) Book Value | (c) Fair Market Value |
| Assets                      | 1   | Cash—non-interest-bearing . . . . .                                                                                                              |                   |                |                       |
|                             | 2   | Savings and temporary cash investments . . . . .                                                                                                 | 15,741            | 457,995        | 457,995               |
|                             | 3   | Accounts receivable ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                                                      |                   |                |                       |
|                             | 4   | Pledges receivable ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                                                       |                   |                |                       |
|                             | 5   | Grants receivable . . . . .                                                                                                                      |                   |                |                       |
|                             | 6   | Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see page 15 of the instructions) . . . . . |                   |                |                       |
|                             | 7   | Other notes and loans receivable (attach schedule) ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                       |                   |                |                       |
|                             | 8   | Inventories for sale or use . . . . .                                                                                                            |                   |                |                       |
|                             | 9   | Prepaid expenses and deferred charges . . . . .                                                                                                  |                   |                |                       |
|                             | 10a | Investments—U S and state government obligations (attach schedule)                                                                               |                   |                |                       |
|                             | b   | Investments—corporate stock (attach schedule) . . . . .                                                                                          | 549,131           | 707,038        | 841,361               |
|                             | c   | Investments—corporate bonds (attach schedule) . . . . .                                                                                          |                   |                |                       |
|                             | 11  | Investments—land, buildings, and equipment basis ▶ 478,700<br>Less accumulated depreciation (attach schedule) ▶ _____                            | 294,000           | 478,700        | 478,700               |
|                             | 12  | Investments—mortgage loans . . . . .                                                                                                             |                   |                |                       |
|                             | 13  | Investments—other (attach schedule) . . . . .                                                                                                    | 141,357           | 13,384,749     | 16,249,512            |
|                             | 14  | Land, buildings, and equipment basis ▶ _____<br>Less accumulated depreciation (attach schedule) ▶ _____                                          |                   |                |                       |
| Liabilities                 | 15  | Other assets (describe ▶ _____)                                                                                                                  | 217               | 0              | 0                     |
|                             | 16  | Total assets (to be completed by all filers—see the instructions Also, see page 1, item I)                                                       | 1,000,446         | 15,028,482     | 18,027,568            |
|                             | 17  | Accounts payable and accrued expenses . . . . .                                                                                                  |                   |                |                       |
|                             | 18  | Grants payable . . . . .                                                                                                                         |                   |                |                       |
|                             | 19  | Deferred revenue . . . . .                                                                                                                       |                   |                |                       |
|                             | 20  | Loans from officers, directors, trustees, and other disqualified persons                                                                         |                   |                |                       |
|                             | 21  | Mortgages and other notes payable (attach schedule) . . . . .                                                                                    |                   |                |                       |
|                             | 22  | Other liabilities (describe ▶ _____)                                                                                                             |                   |                |                       |
|                             | 23  | Total liabilities (add lines 17 through 22) . . . . .                                                                                            | 0                 | 0              |                       |
| Net Assets or Fund Balances |     | Foundations that follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31.                    |                   |                |                       |
|                             | 24  | Unrestricted . . . . .                                                                                                                           |                   |                |                       |
|                             | 25  | Temporarily restricted . . . . .                                                                                                                 |                   |                |                       |
|                             | 26  | Permanently restricted . . . . .                                                                                                                 |                   |                |                       |
|                             |     | Foundations that do not follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> and complete lines 27 through 31.                      |                   |                |                       |
|                             | 27  | Capital stock, trust principal, or current funds . . . . .                                                                                       | 0                 | 0              |                       |
|                             | 28  | Paid-in or capital surplus, or land, bldg , and equipment fund                                                                                   | 1,470,242         | 15,722,762     |                       |
|                             | 29  | Retained earnings, accumulated income, endowment, or other funds                                                                                 | -469,796          | -694,280       |                       |
|                             | 30  | Total net assets or fund balances (see page 17 of the instructions) . . . . .                                                                    | 1,000,446         | 15,028,482     |                       |
|                             | 31  | Total liabilities and net assets/fund balances (see page 17 of the instructions) . . . . .                                                       | 1,000,446         | 15,028,482     |                       |

Part III Analysis of Changes in Net Assets or Fund Balances

|   |                                                                                                                                                                    |   |            |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------|
| 1 | Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year’s return) . . . . . | 1 | 1,000,446  |
| 2 | Enter amount from Part I, line 27a . . . . .                                                                                                                       | 2 | 14,026,087 |
| 3 | Other increases not included in line 2 (itemize) ▶ _____                                                                                                           | 3 | 1,949      |
| 4 | Add lines 1, 2, and 3 . . . . .                                                                                                                                    | 4 | 15,028,482 |
| 5 | Decreases not included in line 2 (itemize) ▶ _____                                                                                                                 | 5 | 0          |
| 6 | Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30 . . . . .                                                      | 6 | 15,028,482 |

Part IV Capital Gains and Losses for Tax on Investment Income

|                                                                                                                                   |                           |                                              |                                      |                                  |
|-----------------------------------------------------------------------------------------------------------------------------------|---------------------------|----------------------------------------------|--------------------------------------|----------------------------------|
| (a) List and describe the kind(s) of property sold (e g , real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co ) |                           | (b) How acquired<br>P—Purchase<br>D—Donation | (c) Date acquired<br>(mo , day, yr ) | (d) Date sold<br>(mo , day, yr ) |
| 1a                                                                                                                                | See Additional Data Table |                                              |                                      |                                  |
| b                                                                                                                                 |                           |                                              |                                      |                                  |
| c                                                                                                                                 |                           |                                              |                                      |                                  |
| d                                                                                                                                 |                           |                                              |                                      |                                  |
| e                                                                                                                                 |                           |                                              |                                      |                                  |

|                             |                                            |                                                 |                                              |
|-----------------------------|--------------------------------------------|-------------------------------------------------|----------------------------------------------|
| (e) Gross sales price       | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
| a See Additional Data Table |                                            |                                                 |                                              |
| b                           |                                            |                                                 |                                              |
| c                           |                                            |                                                 |                                              |
| d                           |                                            |                                                 |                                              |
| e                           |                                            |                                                 |                                              |

|                                                                                             |                                      |                                               |                                                                                              |
|---------------------------------------------------------------------------------------------|--------------------------------------|-----------------------------------------------|----------------------------------------------------------------------------------------------|
| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 |                                      |                                               | (l) Gains (Col (h) gain minus<br>col (k), but not less than -0-) or<br>Losses (from col (h)) |
| (i) F M V as of 12/31/69                                                                    | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col (i)<br>over col (j), if any |                                                                                              |
| a See Additional Data Table                                                                 |                                      |                                               |                                                                                              |
| b                                                                                           |                                      |                                               |                                                                                              |
| c                                                                                           |                                      |                                               |                                                                                              |
| d                                                                                           |                                      |                                               |                                                                                              |
| e                                                                                           |                                      |                                               |                                                                                              |

|   |                                                                                                                                                                                                              |                                                                                     |   |         |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---|---------|
| 2 | Capital gain net income or (net capital loss)                                                                                                                                                                | { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 } | 2 | 280,340 |
| 3 | Net short-term capital gain or (loss) as defined in sections 1222(5) and (6)<br><br>If gain, also enter in Part I, line 8, column (c) (see instructions) If (loss), enter -0-<br>in Part I, line 8 . . . . . |                                                                                     | 3 |         |

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income )

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e) Do not complete this part

1 Enter the appropriate amount in each column for each year, see page 18 of the instructions before making any entries

|                                                                      |                                          |                                              |                                                           |
|----------------------------------------------------------------------|------------------------------------------|----------------------------------------------|-----------------------------------------------------------|
| (a)<br>Base period years Calendar<br>year (or tax year beginning in) | (b)<br>Adjusted qualifying distributions | (c)<br>Net value of noncharitable-use assets | (d)<br>Distribution ratio<br>(col (b) divided by col (c)) |
| 2011                                                                 | 63,439                                   | 751,248                                      | 0 084445                                                  |
| 2010                                                                 | 82,128                                   | 831,521                                      | 0 098768                                                  |
| 2009                                                                 | 53,510                                   | 1,651,932                                    | 0 032392                                                  |
| 2008                                                                 | 50,510                                   | 1,071,181                                    | 0 047154                                                  |
| 2007                                                                 | 79,924                                   | 1,057,662                                    | 0 075567                                                  |

|   |                                                                                                                                                                                                                                  |   |            |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------|
| 2 | Total of line 1, column (d). . . . .                                                                                                                                                                                             | 2 | 0 338326   |
| 3 | Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by<br>the number of years the foundation has been in existence if less than 5 years . . . .                                            | 3 | 0 067665   |
| 4 | Enter the net value of noncharitable-use assets for 2012 from Part X, line 5. . . . .                                                                                                                                            | 4 | 11,226,419 |
| 5 | Multiply line 4 by line 3. . . . .                                                                                                                                                                                               | 5 | 759,636    |
| 6 | Enter 1% of net investment income (1% of Part I, line 27b). . . . .                                                                                                                                                              | 6 | 0          |
| 7 | Add lines 5 and 6. . . . .                                                                                                                                                                                                       | 7 | 759,636    |
| 8 | Enter qualifying distributions from Part XII, line 4. . . . .<br><br>If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See<br>the Part VI instructions | 8 | 6,510      |

Part VIExcise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see page 18 of the instructions)

|    |  |                                                                                                                                                           |     |                                   |     |   |
|----|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------------------------------|-----|---|
| 1a |  | Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1                               |     |                                   |     |   |
|    |  | Date of ruling or determination letter _____ (attach copy of letter if necessary—see instructions)                                                        |     |                                   |     |   |
| b  |  | Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b . . . . . |     | 1                                 | 0   |   |
| c  |  | All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)                                     |     |                                   |     |   |
| 2  |  | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)                                                  |     | 2                                 | 0   |   |
| 3  |  | Add lines 1 and 2. . . . .                                                                                                                                |     | 3                                 | 0   |   |
| 4  |  | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-)                                                |     | 4                                 | 0   |   |
| 5  |  | Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0- . . . . .                                                          |     | 5                                 | 0   |   |
| 6  |  | Credits/Payments                                                                                                                                          |     |                                   |     |   |
| a  |  | 2012 estimated tax payments and 2011 overpayment credited to 2012                                                                                         | 6a  | 766                               |     |   |
| b  |  | Exempt foreign organizations—tax withheld at source . . . . .                                                                                             | 6b  |                                   |     |   |
| c  |  | Tax paid with application for extension of time to file (Form 8868)                                                                                       | 6c  |                                   |     |   |
| d  |  | Backup withholding erroneously withheld . . . . .                                                                                                         | 6d  |                                   |     |   |
| 7  |  | Total credits and payments Add lines 6a through 6d. . . . .                                                                                               |     | 7                                 | 766 |   |
| 8  |  | Enter any penalty for underpayment of estimated tax Check here <input type="checkbox"/> if Form 2220 is attached                                          |     | 8                                 |     |   |
| 9  |  | Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed . . . . .                                                                   |     | 9                                 |     |   |
| 10 |  | Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid. . . . .                                                        |     | 10                                | 766 |   |
| 11 |  | Enter the amount of line 10 to be Credited to 2013 estimated tax <input type="checkbox"/>                                                                 | 766 | Refunded <input type="checkbox"/> | 11  | 0 |

Part VII-AStatements Regarding Activities

|    |  |                                                                                                                                                                                                                                      |  |    |     |    |
|----|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----|-----|----|
| 1a |  | During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? . . . . .                                                       |  |    | Yes | No |
|    |  |                                                                                                                                                                                                                                      |  | 1a |     | No |
| b  |  | Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19 of the instructions for definition)? . . . . .                                                                      |  | 1b |     | No |
|    |  | If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.                                        |  |    |     |    |
| c  |  | Did the foundation file Form 1120-POL for this year? . . . . .                                                                                                                                                                       |  | 1c |     | No |
| d  |  | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation <input type="checkbox"/> \$ _____ 0 (2) On foundation managers <input type="checkbox"/> \$ _____ 0           |  |    |     |    |
| e  |  | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers <input type="checkbox"/> \$ _____ 0                                                             |  |    |     |    |
| 2  |  | Has the foundation engaged in any activities that have not previously been reported to the IRS? . . . . .                                                                                                                            |  | 2  |     | No |
|    |  | If "Yes," attach a detailed description of the activities.                                                                                                                                                                           |  |    |     |    |
| 3  |  | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes . . . . . |  | 3  |     | No |
| 4a |  | Did the foundation have unrelated business gross income of \$1,000 or more during the year? . . . . .                                                                                                                                |  | 4a | Yes |    |
| b  |  | If "Yes," has it filed a tax return on Form 990-T for this year? . . . . .                                                                                                                                                           |  | 4b | Yes |    |
| 5  |  | Was there a liquidation, termination, dissolution, or substantial contraction during the year? . . . . .                                                                                                                             |  | 5  |     | No |
|    |  | If "Yes," attach the statement required by General Instruction T.                                                                                                                                                                    |  |    |     |    |
| 6  |  | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either                                                                                                                                     |  |    |     |    |
|    |  | • By language in the governing instrument, or                                                                                                                                                                                        |  |    |     |    |
|    |  | • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? . . . . .                                               |  | 6  | Yes |    |
| 7  |  | Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV                                                                                                     |  | 7  | Yes |    |
| 8a |  | Enter the states to which the foundation reports or with which it is registered (see instructions)                                                                                                                                   |  |    |     |    |
|    |  | <input type="checkbox"/> GA _____                                                                                                                                                                                                    |  |    |     |    |
| b  |  | If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation .                        |  | 8b | Yes |    |
| 9  |  | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2012 or the taxable year beginning in 2012 (see instructions for Part XIV)?             |  |    |     |    |
|    |  | If "Yes," complete Part XIV . . . . .                                                                                                                                                                                                |  | 9  |     | No |
| 10 |  | Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses              |  | 10 | Yes |    |

Part VII-A Statements Regarding Activities (continued)

|                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                           |                                                                                     |     |    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-----|----|
| 11                                                                                                                                                                                                              | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)  | 11                                                                                  | Yes |    |
| 12                                                                                                                                                                                                              | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)                                                                                  | 12                                                                                  |     | No |
| 13                                                                                                                                                                                                              | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?                                                                                                                                                       | 13                                                                                  | Yes |    |
| Website address  NONE                                                                                                          |                                                                                                                                                                                                                                                                           |                                                                                     |     |    |
| 14                                                                                                                                                                                                              | The books are in care of  JOHNSON HICKEY MURCHISON Telephone no  (423) 756-0052                       |                                                                                     |     |    |
|                                                                                                                                                                                                                 | Located at  651 EAST FOURTH STREET CHATTANOOGA TN ZIP +4  37403                                       |                                                                                     |     |    |
| 15                                                                                                                                                                                                              | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of <b>Form 1041</b> —Check here                                                                              |  |     |    |
|                                                                                                                                                                                                                 | and enter the amount of tax-exempt interest received or accrued during the year                                                                                                        | 15                                                                                  |     |    |
| 16                                                                                                                                                                                                              | At any time during calendar year 2012, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?                                                                                 | 16                                                                                  |     | No |
| See instructions for exceptions and filing requirements for Form TD F 90-22.1 If "Yes", enter the name of the foreign country  |                                                                                                                                                                                                                                                                           |                                                                                     |     |    |

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

|                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |    |     |    |
|-----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
| File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |    | Yes | No |
| 1a                                                                                      | During the year did the foundation (either directly or indirectly)                                                                                                                                                                                                                                                                                                                                                                                                                                         |    |     |    |
|                                                                                         | (1) Engage in the sale or exchange, or leasing of property with a disqualified person?  Yes  No                                                                                                                                                                                                                                      |    |     |    |
|                                                                                         | (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?  Yes  No                                                                                                                                                                                                              |    |     |    |
|                                                                                         | (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?  Yes  No                                                                                                                                                                                                                                  |    |     |    |
|                                                                                         | (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?  Yes  No                                                                                                                                                                                                                                        |    |     |    |
|                                                                                         | (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?  Yes  No                                                                                                                                                                               |    |     |    |
|                                                                                         | (6) Agree to pay money or property to a government official? ( <b>Exception.</b> Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days ).  Yes  No                                                                |    |     |    |
| b                                                                                       | If any answer is "Yes" to 1a(1)–(6), did <b>any</b> of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)?  Organizations relying on a current notice regarding disaster assistance check here.  | 1b |     |    |
| c                                                                                       | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2012?                                                                                                                                                                                                                                                                                                                    | 1c |     | No |
| 2                                                                                       | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))                                                                                                                                                                                                                                                                                                                              |    |     |    |
| a                                                                                       | At the end of tax year 2012, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2012?  Yes  No<br>If "Yes," list the years  20____, 20____, 20____, 20____                        |    |     |    |
| b                                                                                       | Are there any years listed in 2a for which the foundation is <b>not</b> applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to <b>all</b> years listed, answer "No" and attach statement—see instructions ).                                                                                                                                                                                     | 2b |     |    |
| c                                                                                       | If the provisions of section 4942(a)(2) are being applied to <b>any</b> of the years listed in 2a, list the years here  20____, 20____, 20____, 20____                                                                                                                                                                                                                                                                   |    |     |    |
| 3a                                                                                      | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?  Yes  No                                                                                                                                                                                              |    |     |    |
| b                                                                                       | If "Yes," did it have excess business holdings in 2012 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? ( <i>Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2012.</i> )   | 3b |     | No |
| 4a                                                                                      | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                                            | 4a |     | No |
| b                                                                                       | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2012?                                                                                                                                                                                                                                                                          | 4b |     | No |

Part VII-B

Statements Regarding Activities for Which Form 4720 May Be Required (continued)

|    |                                                                                                                                                                                                                                |                                                                     |    |    |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|----|----|
| 5a | During the year did the foundation pay or incur any amount to                                                                                                                                                                  |                                                                     |    |    |
|    | (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?                                                                                                                                      | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
|    | (2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?                                                                            | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
|    | (3) Provide a grant to an individual for travel, study, or other similar purposes?                                                                                                                                             | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
|    | (4) Provide a grant to an organization other than a charitable, etc , organization described in section 509(a)(1 ), (2), or (3), or section 4940(d)(2)? (see instructions).                                                    | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
|    | (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?                                                          | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
| b  | If any answer is "Yes" to 5a(1)–(5), did <b>any</b> of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? |                                                                     | 5b |    |
|    | Organizations relying on a current notice regarding disaster assistance check here.                                                                                                                                            | <input type="checkbox"/>                                            |    |    |
| c  | If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?                                                                     | <input type="checkbox"/> Yes <input type="checkbox"/> No            |    |    |
|    | If "Yes," attach the statement required by Regulations section 53.4945–5(d).                                                                                                                                                   |                                                                     |    |    |
| 6a | Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
| b  | Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                     |                                                                     | 6b | No |
|    | If "Yes" to 6b, file Form 8870.                                                                                                                                                                                                |                                                                     |    |    |
| 7a | At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?                                                                                                                           | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |    |    |
| b  | If yes, did the foundation receive any proceeds or have any net income attributable to the transaction?                                                                                                                        |                                                                     | 7b |    |

Part VIII

Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| 1 List all officers, directors, trustees, foundation managers and their compensation (see instructions).                     |                                                           |                                           |                                                                       |                                       |
| (a) Name and address                                                                                                         | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
| THOMAS S TARVIN                                                                                                              | PRESIDENT &                                               | 0                                         | 0                                                                     | 0                                     |
| PO BOX 750                                                                                                                   | DIRECTOR                                                  |                                           |                                                                       |                                       |
| CHICKAMAUGA, GA 30707                                                                                                        | 0 50                                                      |                                           |                                                                       |                                       |
| R WAYNE PETERS                                                                                                               | SECRETARY &                                               | 0                                         | 0                                                                     | 0                                     |
| 320 MCCALLIE AVENUE                                                                                                          | DIRECTOR                                                  |                                           |                                                                       |                                       |
| CHATTANOOGA, TN 37402                                                                                                        | 0 50                                                      |                                           |                                                                       |                                       |
| 2 Compensation of five highest-paid employees (other than those included on line 1—see instructions). If none, enter "NONE." |                                                           |                                           |                                                                       |                                       |
| (a) Name and address of each employee paid more than \$50,000                                                                | (b) Title, and average hours per week devoted to position | (c) Compensation                          | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
| NONE                                                                                                                         |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
|                                                                                                                              |                                                           |                                           |                                                                       |                                       |
| Total number of other employees paid over \$50,000.                                                                          |                                                           |                                           |                                                                       | 0                                     |

Part VIII

Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

| 3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE". |                     |                  |
|------------------------------------------------------------------------------------------------------------------|---------------------|------------------|
| (a) Name and address of each person paid more than \$50,000                                                      | (b) Type of service | (c) Compensation |
| NONE                                                                                                             |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
|                                                                                                                  |                     |                  |
| Total number of others receiving over \$50,000 for professional services. . . . .                                |                     | 0                |

Part IX-A

Summary of Direct Charitable Activities

| List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. | Expenses |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 1                                                                                                                                                                                                                                                      |          |
|                                                                                                                                                                                                                                                        |          |
|                                                                                                                                                                                                                                                        |          |
| 2                                                                                                                                                                                                                                                      |          |
|                                                                                                                                                                                                                                                        |          |
|                                                                                                                                                                                                                                                        |          |
| 3                                                                                                                                                                                                                                                      |          |
|                                                                                                                                                                                                                                                        |          |
|                                                                                                                                                                                                                                                        |          |
| 4                                                                                                                                                                                                                                                      |          |
|                                                                                                                                                                                                                                                        |          |
|                                                                                                                                                                                                                                                        |          |

Part IX-B

Summary of Program-Related Investments (see instructions)

| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2 | Amount |
|------------------------------------------------------------------------------------------------------------------|--------|
| 1                                                                                                                |        |
|                                                                                                                  |        |
|                                                                                                                  |        |
| 2                                                                                                                |        |
|                                                                                                                  |        |
|                                                                                                                  |        |
| All other program-related investments. See page 24 of the instructions.                                          |        |
| 3                                                                                                                |        |
|                                                                                                                  |        |
|                                                                                                                  |        |
| Total. Add lines 1 through 3. . . . .                                                                            | 0      |

**Part X**

**Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|          |                                                                                                                    |           |            |
|----------|--------------------------------------------------------------------------------------------------------------------|-----------|------------|
| <b>1</b> | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , purposes         |           |            |
| <b>a</b> | Average monthly fair market value of securities. . . . .                                                           | <b>1a</b> | 10,169,242 |
| <b>b</b> | Average of monthly cash balances. . . . .                                                                          | <b>1b</b> | 407,012    |
| <b>c</b> | Fair market value of all other assets (see instructions). . . . .                                                  | <b>1c</b> | 821,126    |
| <b>d</b> | <b>Total</b> (add lines 1a, b, and c). . . . .                                                                     | <b>1d</b> | 11,397,380 |
| <b>e</b> | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation). . . . . | <b>1e</b> | 0          |
| <b>2</b> | Acquisition indebtedness applicable to line 1 assets. . . . .                                                      | <b>2</b>  | 0          |
| <b>3</b> | Subtract line 2 from line 1d. . . . .                                                                              | <b>3</b>  | 11,397,380 |
| <b>4</b> | Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see instructions). . . . .  | <b>4</b>  | 170,961    |
| <b>5</b> | <b>Net value of noncharitable-use assets.</b> Subtract line 4 from line 3 Enter here and on Part V, line 4         | <b>5</b>  | 11,226,419 |
| <b>6</b> | <b>Minimum investment return.</b> Enter 5% of line 5. . . . .                                                      | <b>6</b>  | 561,321    |

**Part XI**

**Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

|           |                                                                                                                  |           |         |
|-----------|------------------------------------------------------------------------------------------------------------------|-----------|---------|
| <b>1</b>  | Minimum investment return from Part X, line 6. . . . .                                                           | <b>1</b>  | 561,321 |
| <b>2a</b> | Tax on investment income for 2012 from Part VI, line 5. . . . .                                                  | <b>2a</b> |         |
| <b>b</b>  | Income tax for 2012 (This does not include the tax from Part VI ). . . . .                                       | <b>2b</b> | 120     |
| <b>c</b>  | Add lines 2a and 2b. . . . .                                                                                     | <b>2c</b> | 120     |
| <b>3</b>  | Distributable amount before adjustments Subtract line 2c from line 1. . . . .                                    | <b>3</b>  | 561,201 |
| <b>4</b>  | Recoveries of amounts treated as qualifying distributions. . . . .                                               | <b>4</b>  | 0       |
| <b>5</b>  | Add lines 3 and 4. . . . .                                                                                       | <b>5</b>  | 561,201 |
| <b>6</b>  | Deduction from distributable amount (see instructions). . . . .                                                  | <b>6</b>  | 0       |
| <b>7</b>  | <b>Distributable amount</b> as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1. . . . . | <b>7</b>  | 561,201 |

**Part XII**

**Qualifying Distributions** (see instructions)

|                                                                                                                                                                                                     |                                                                                                                                                              |           |       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------|
| <b>1</b>                                                                                                                                                                                            | Amounts paid (including administrative expenses) to accomplish charitable, etc , purposes                                                                    |           |       |
| <b>a</b>                                                                                                                                                                                            | Expenses, contributions, gifts, etc —total from Part I, column (d), line 26. . . . .                                                                         | <b>1a</b> | 6,510 |
| <b>b</b>                                                                                                                                                                                            | Program-related investments—total from Part IX-B. . . . .                                                                                                    | <b>1b</b> | 0     |
| <b>2</b>                                                                                                                                                                                            | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , purposes. . . . .                                           | <b>2</b>  |       |
| <b>3</b>                                                                                                                                                                                            | Amounts set aside for specific charitable projects that satisfy the                                                                                          |           |       |
| <b>a</b>                                                                                                                                                                                            | Suitability test (prior IRS approval required). . . . .                                                                                                      | <b>3a</b> |       |
| <b>b</b>                                                                                                                                                                                            | Cash distribution test (attach the required schedule). . . . .                                                                                               | <b>3b</b> |       |
| <b>4</b>                                                                                                                                                                                            | <b>Qualifying distributions.</b> Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4                                             | <b>4</b>  | 6,510 |
| <b>5</b>                                                                                                                                                                                            | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions). . . . . | <b>5</b>  | 0     |
| <b>6</b>                                                                                                                                                                                            | <b>Adjusted qualifying distributions.</b> Subtract line 5 from line 4. . . . .                                                                               | <b>6</b>  | 6,510 |
| <b>Note:</b> The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years |                                                                                                                                                              |           |       |

Part XIII

Undistributed Income (see instructions)

|                                                                                                                                                                                     | (a)<br>Corpus | (b)<br>Years prior to 2011 | (c)<br>2011 | (d)<br>2012 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2012 from Part XI, line 7                                                                                                                                |               |                            |             | 561,201     |
| 2 Undistributed income, if any, as of the end of 2012                                                                                                                               |               |                            |             |             |
| a Enter amount for 2011 only. . . . .                                                                                                                                               |               |                            | 0           |             |
| b Total for prior years 20____, 20____, 20____                                                                                                                                      |               | 0                          |             |             |
| 3 Excess distributions carryover, if any, to 2012                                                                                                                                   |               |                            |             |             |
| a From 2007. . . . .                                                                                                                                                                |               |                            |             |             |
| b From 2008. . . . .                                                                                                                                                                |               |                            |             |             |
| c From 2009. . . . .                                                                                                                                                                |               |                            |             |             |
| d From 2010. . . . .                                                                                                                                                                |               |                            |             |             |
| e From 2011. . . . .                                                                                                                                                                |               |                            |             | 14,214      |
| f Total of lines 3a through e. . . . .                                                                                                                                              | 14,214        |                            |             |             |
| 4 Qualifying distributions for 2012 from Part XII, line 4 ▶ \$ 6,510                                                                                                                |               |                            |             |             |
| a Applied to 2011, but not more than line 2a                                                                                                                                        |               |                            | 0           |             |
| b Applied to undistributed income of prior years (Election required—see instructions). . . . .                                                                                      |               | 0                          |             |             |
| c Treated as distributions out of corpus (Election required—see instructions). . . . .                                                                                              | 0             |                            |             |             |
| d Applied to 2012 distributable amount. . . . .                                                                                                                                     |               |                            |             | 6,510       |
| e Remaining amount distributed out of corpus                                                                                                                                        | 0             |                            |             |             |
| 5 Excess distributions carryover applied to 2012<br>(If an amount appears in column (d), the same amount must be shown in column (a).)                                              | 14,214        |                            |             | 14,214      |
| 6 Enter the net total of each column as indicated below:                                                                                                                            |               |                            |             |             |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5                                                                                                                                   | 0             |                            |             |             |
| b Prior years' undistributed income Subtract line 4b from line 2b. . . . .                                                                                                          |               | 0                          |             |             |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed. . . . . |               | 0                          |             |             |
| d Subtract line 6c from line 6b Taxable amount—see instructions . . . . .                                                                                                           |               | 0                          |             |             |
| e Undistributed income for 2011 Subtract line 4a from line 2a Taxable amount—see instructions . . . . .                                                                             |               |                            | 0           |             |
| f Undistributed income for 2012 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2013. . . . .                                                                |               |                            |             | 540,477     |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions). . . . .                                  | 0             |                            |             |             |
| 8 Excess distributions carryover from 2007 not applied on line 5 or line 7 (see instructions). . . .                                                                                | 0             |                            |             |             |
| 9 Excess distributions carryover to 2013.<br>Subtract lines 7 and 8 from line 6a. . . . .                                                                                           | 0             |                            |             |             |
| 10 Analysis of line 9                                                                                                                                                               |               |                            |             |             |
| a Excess from 2008. . . .                                                                                                                                                           |               |                            |             |             |
| b Excess from 2009. . . .                                                                                                                                                           |               |                            |             |             |
| c Excess from 2010. . . .                                                                                                                                                           |               |                            |             |             |
| d Excess from 2011. . . .                                                                                                                                                           |               |                            |             |             |
| e Excess from 2012. . . .                                                                                                                                                           |               |                            |             |             |

Part XIV

Private Operating Foundations (see instructions and Part VII-A, question 9)

1a

If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2012, enter the date of the ruling.

b

Check box to indicate whether the organization is a private operating foundation described in section 4942(j)(3) or 4942(j)(5)

☐ 4942(j)(3) or ☐ 4942(j)(5)

|    |                                                                                                                                                   |          |               |          |          |           |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------------|----------|----------|-----------|
| 2a | Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed.                        | Tax year | Prior 3 years |          |          | (e) Total |
|    |                                                                                                                                                   | (a) 2012 | (b) 2011      | (c) 2010 | (d) 2009 |           |
|    |                                                                                                                                                   |          |               |          |          |           |
| b  | 85% of line 2a                                                                                                                                    |          |               |          |          |           |
| c  | Qualifying distributions from Part XII, line 4 for each year listed                                                                               |          |               |          |          |           |
| d  | Amounts included in line 2c not used directly for active conduct of exempt activities                                                             |          |               |          |          |           |
| e  | Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c                                     |          |               |          |          |           |
| 3  | Complete 3a, b, or c for the alternative test relied upon                                                                                         |          |               |          |          |           |
| a  | "Assets" alternative test—enter                                                                                                                   |          |               |          |          |           |
|    | (1) Value of all assets                                                                                                                           |          |               |          |          |           |
|    | (2) Value of assets qualifying under section 4942(j)(3)(B)(i)                                                                                     |          |               |          |          |           |
| b  | "Endowment" alternative test— enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed.                                |          |               |          |          |           |
| c  | "Support" alternative test—enter                                                                                                                  |          |               |          |          |           |
|    | (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) |          |               |          |          |           |
|    | (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii).                                     |          |               |          |          |           |
|    | (3) Largest amount of support from an exempt organization                                                                                         |          |               |          |          |           |
|    | (4) Gross investment income                                                                                                                       |          |               |          |          |           |

Part XV

Supplementary Information (Complete this part only if the organization had \$5,000 or more in assets at any time during the year—see instructions.)

1

Information Regarding Foundation Managers:

a

List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2) )

b

List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

THOMAS S TARVIN

2

Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ☒ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

a

The name, address, and telephone number of the person to whom applications should be addressed

b

The form in which applications should be submitted and information and materials they should include

c

Any submission deadlines

d

Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

### 3 Grants and Contributions Paid During the Year or Approved for Future Payment

Form **990-PF** (2012)

| Enter gross amounts unless otherwise indicated                    | Unrelated business income |               | Excluded by section 512, 513, or 514 |               | (e)<br>Related or exempt<br>function income<br>(See<br>instructions ) |
|-------------------------------------------------------------------|---------------------------|---------------|--------------------------------------|---------------|-----------------------------------------------------------------------|
|                                                                   | (a)<br>Business code      | (b)<br>Amount | (c)<br>Exclusion code                | (d)<br>Amount |                                                                       |
| <b>1</b> Program service revenue                                  |                           |               |                                      |               |                                                                       |
| <b>a</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>b</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>c</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>d</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>e</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>f</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>g</b> Fees and contracts from government agencies              |                           |               |                                      |               |                                                                       |
| <b>2</b> Membership dues and assessments. . . . .                 |                           |               |                                      |               |                                                                       |
| <b>3</b> Interest on savings and temporary cash investments       |                           |               | 14                                   | 14,066        |                                                                       |
| <b>4</b> Dividends and interest from securities. . . . .          |                           |               | 14                                   | 152,333       |                                                                       |
| <b>5</b> Net rental income or (loss) from real estate             |                           |               |                                      |               |                                                                       |
| <b>a</b> Debt-financed property. . . . .                          |                           |               |                                      |               |                                                                       |
| <b>b</b> Not debt-financed property. . . . .                      |                           |               |                                      |               |                                                                       |
| <b>6</b> Net rental income or (loss) from personal property       |                           |               | 16                                   | 10            |                                                                       |
| <b>7</b> Other investment income. . . . .                         |                           |               | 01                                   | 47            |                                                                       |
| <b>8</b> Gain or (loss) from sales of assets other than inventory |                           |               | 18                                   | 504,999       | -224,659                                                              |
| <b>9</b> Net income or (loss) from special events                 |                           |               |                                      |               |                                                                       |
| <b>10</b> Gross profit or (loss) from sales of inventory. . . . . |                           |               |                                      |               |                                                                       |
| <b>11</b> Other revenue <b>a</b> _____                            |                           |               |                                      |               |                                                                       |
| <b>b</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>c</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>d</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>e</b> _____                                                    |                           |               |                                      |               |                                                                       |
| <b>12</b> Subtotal Add columns (b), (d), and (e). . . . .         |                           | 0             |                                      | 671,455       | -224,659                                                              |
| <b>13 Total.</b> Add line 12, columns (b), (d), and (e). . . . .  |                           |               | <b>13</b>                            |               | <b>446,796</b>                                                        |

(See worksheet in line 13 instructions to verify calculations )

[illegible]

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |              |            |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------|-----------|
| <p><b>1</b> Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?</p> <p><b>a</b> Transfers from the reporting foundation to a noncharitable exempt organization of</p> <p>    <b>(1)</b> Cash. . . . .</p> <p>    <b>(2)</b> Other assets. . . . .</p> <p><b>b</b> Other transactions</p> <p>    <b>(1)</b> Sales of assets to a noncharitable exempt organization. . . . .</p> <p>    <b>(2)</b> Purchases of assets from a noncharitable exempt organization. . . . .</p> <p>    <b>(3)</b> Rental of facilities, equipment, or other assets. . . . .</p> <p>    <b>(4)</b> Reimbursement arrangements. . . . .</p> <p>    <b>(5)</b> Loans or loan guarantees. . . . .</p> <p>    <b>(6)</b> Performance of services or membership or fundraising solicitations. . . . .</p> <p><b>c</b> Sharing of facilities, equipment, mailing lists, other assets, or paid employees. . . . .</p> <p><b>d</b> If the answer to any of the above is "Yes," complete the following schedule. Column <b>(b)</b> should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column <b>(d)</b> the value of the goods, other assets, or services received</p> |              | <b>Yes</b> | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |              |            |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1a(1)</b> |            | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1a(2)</b> |            | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |              |            |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1b(1)</b> |            | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1b(2)</b> |            | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1b(3)</b> |            | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1b(4)</b> |            | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>1b(5)</b> |            | <b>No</b> |
| <b>1b(6)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |              | <b>No</b>  |           |
| <b>1c</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              | <b>No</b>  |           |

[illegible]

**2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? . . . . ☐ Yes ☒ No

**b** If "Yes," complete the following schedule

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|--------------------------|--------------------------|---------------------------------|
|                          |                          |                                 |
|                          |                          |                                 |
|                          |                          |                                 |
|                          |                          |                                 |
|                          |                          |                                 |

|                      |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                  |
|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Sign<br/>Here</b> | <p>Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer or fiduciary) is based on all information of which preparer has any knowledge.</p> |                                                                                                                                                                                                                                  |
|                      | <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> <p>Signature of officer or trustee</p> </div> <div style="width: 45%; text-align: center;"> <p><u>2014-09-15</u></p> <p>Date</p> </div> <div style="width: 10%; text-align: center;"> <p>Title</p> </div> </div>                                    | <div style="border: 2px solid black; padding: 5px;"> <p>May the IRS discuss this return with the preparer shown below (see instr.)? <input type="checkbox"/> <b>Yes</b> <input checked="" type="checkbox"/> <b>No</b></p> </div> |

|                               |                                         |                               |      |                                                                   |                       |
|-------------------------------|-----------------------------------------|-------------------------------|------|-------------------------------------------------------------------|-----------------------|
| <b>Paid Preparer Use Only</b> | Print/Type preparer's name              | Preparer's Signature          | Date | Check if self-employed <input checked="checked" type="checkbox"/> | PTIN<br><br>P00627334 |
|                               | BARRY R HUGGINS                         | BARRY R HUGGINS               |      |                                                                   |                       |
|                               | Firm's name <input type="checkbox"/>    | JOHNSON HICKEY & MURCHISON PC |      | Firm's EIN <input type="checkbox"/> 62-1046406                    |                       |
|                               |                                         | 651 E 4TH ST STE 200          |      |                                                                   |                       |
|                               | Firm's address <input type="checkbox"/> | CHATTANOOGA, TN 37403         |      | Phone no (423) 756-0052                                           |                       |

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns a - d

| (a) List and describe the kind(s) of property sold (e g , real estate,<br>2-story brick warehouse, or common stock, 200 shs MLC Co ) | (b) How acquired<br>P—Purchase<br>D—Donation | (c) Date acquired<br>(mo , day, yr ) | (d) Date sold<br>(mo , day, yr ) |
|--------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|--------------------------------------|----------------------------------|
| RAYMOND JAMES 78708562                                                                                                               | P                                            | 2013-01-01                           | 2013-11-30                       |
| RAYMOND JAMES 78708562                                                                                                               | P                                            | 2011-12-01                           | 2013-11-30                       |
| RAYMOND JAMES 78830464                                                                                                               | P                                            | 2011-12-01                           | 2013-11-30                       |
| RAYMOND JAMES 78830478                                                                                                               | P                                            | 2013-01-01                           | 2013-11-30                       |
| RAYMOND JAMES 78830478                                                                                                               | P                                            | 2011-12-01                           | 2013-11-30                       |
| CAPITAL GAIN DISTRIBUTIONS                                                                                                           | P                                            | 2011-12-01                           | 2013-11-30                       |
| SHORT TERM GAIN RJ 78830459                                                                                                          | P                                            | 2012-12-01                           | 2013-11-30                       |
| LONG TERM GAIN RJ 7880459                                                                                                            | P                                            | 2011-12-01                           | 2013-11-30                       |
| LONG TERM GAIN RJ 78830483                                                                                                           | P                                            | 2011-12-01                           | 2013-11-30                       |
| SHORT TERM GAIN RJ 78830483                                                                                                          | P                                            | 2012-12-01                           | 2013-11-30                       |
| EQUINOX FRONTIER FUND                                                                                                                | P                                            | 2011-11-01                           | 2013-08-29                       |
| STEBEN FUTURES PORTFOLIO FUND                                                                                                        | P                                            | 2011-11-01                           | 2013-10-28                       |
| FROM KINDER MORGAN K-1                                                                                                               | P                                            | 2011-11-01                           | 2013-11-30                       |
| ENTERPRISE PRODUCTS PARTNERS                                                                                                         | P                                            | 2011-11-01                           | 2013-11-30                       |
| MARKWEST ENERGY PARTNERS                                                                                                             | P                                            | 2011-11-01                           | 2013-11-30                       |
| CONTRACTS/STRADDLES EQUINOX K-1                                                                                                      | P                                            | 2012-12-01                           | 2013-11-30                       |
| CONTRACTS/STRADDLES EQUINOX K-1                                                                                                      | P                                            | 2011-11-01                           | 2013-11-30                       |
| CONTRACTS/STRADDLES CAMPBELL K-1                                                                                                     | P                                            | 2012-12-01                           | 2013-11-30                       |
| CONTRACTS/STRADDLES CAMPBELL K-1                                                                                                     | P                                            | 2011-11-01                           | 2013-11-30                       |
| LONG TERM GAIN RJ 52832210                                                                                                           | P                                            | 2011-02-28                           | 2013-11-01                       |
| CAMPBELL MULTI-STRATEGY PARTNERSHIP                                                                                                  | P                                            | 2011-11-01                           | 2013-11-30                       |
| SECTION 988 GAIN                                                                                                                     | P                                            | 2011-11-01                           | 2012-11-30                       |
| SHORT TERM GAINS - K-1'S                                                                                                             | P                                            | 2012-01-01                           | 2012-11-30                       |
| LOSS FROM K-1'S                                                                                                                      | P                                            | 2012-11-01                           | 2012-11-30                       |
| LOSS FROM K-1'S                                                                                                                      | P                                            | 2012-11-01                           | 2012-11-30                       |
| OTHER LONG TERM GAINS/LOSSES                                                                                                         | P                                            | 2011-11-01                           | 2012-11-30                       |

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns e - h

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
|-----------------------|--------------------------------------------|-------------------------------------------------|----------------------------------------------|
| 333,208               |                                            | 271,315                                         | 61,893                                       |
| 211,529               |                                            | 165,319                                         | 46,210                                       |
| 196,417               |                                            | 140,076                                         | 56,341                                       |
| 1,169,353             |                                            | 1,171,561                                       | -2,208                                       |
| 66,481                |                                            | 63,589                                          | 2,892                                        |
| 574                   |                                            |                                                 | 574                                          |
| 185,423               |                                            | 189,384                                         | -3,961                                       |
| 759,502               |                                            | 749,599                                         | 9,903                                        |
| 959,820               |                                            | 719,103                                         | 240,717                                      |
| 977,162               |                                            | 884,524                                         | 92,638                                       |
| 325,650               |                                            | 403,779                                         | -78,129                                      |
| 341,253               |                                            | 392,558                                         | -51,305                                      |
|                       |                                            | 1,668                                           | -1,668                                       |
|                       |                                            | 990                                             | -990                                         |
| 575                   |                                            |                                                 | 575                                          |
|                       |                                            | 13,352                                          | -13,352                                      |
|                       |                                            | 20,027                                          | -20,027                                      |
|                       |                                            | 3,685                                           | -3,685                                       |
|                       |                                            | 5,527                                           | -5,527                                       |
| 15,000                |                                            | 15,020                                          | -20                                          |
| 256,191               |                                            | 278,624                                         | -22,433                                      |
|                       |                                            | 4,479                                           | -4,479                                       |
|                       |                                            | 12,185                                          | -12,185                                      |
|                       |                                            | 12                                              | -12                                          |
|                       |                                            | 1                                               | -1                                           |
|                       |                                            | 11,421                                          | -11,421                                      |

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns i - l

| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 |                                   |                                            | (l) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h)) |
|---------------------------------------------------------------------------------------------|-----------------------------------|--------------------------------------------|----------------------------------------------------------------------------------------|
| (i) FMV as of 12/31/69                                                                      | (j) Adjusted basis as of 12/31/69 | (k) Excess of col (i) over col (j), if any |                                                                                        |
|                                                                                             |                                   |                                            | 61,893                                                                                 |
|                                                                                             |                                   |                                            | 46,210                                                                                 |
|                                                                                             |                                   |                                            | 56,341                                                                                 |
|                                                                                             |                                   |                                            | -2,208                                                                                 |
|                                                                                             |                                   |                                            | 2,892                                                                                  |
|                                                                                             |                                   |                                            | 574                                                                                    |
|                                                                                             |                                   |                                            | -3,961                                                                                 |
|                                                                                             |                                   |                                            | 9,903                                                                                  |
|                                                                                             |                                   |                                            | 240,717                                                                                |
|                                                                                             |                                   |                                            | 92,638                                                                                 |
|                                                                                             |                                   |                                            | -78,129                                                                                |
|                                                                                             |                                   |                                            | -51,305                                                                                |
|                                                                                             |                                   |                                            | -1,668                                                                                 |
|                                                                                             |                                   |                                            | -990                                                                                   |
|                                                                                             |                                   |                                            | 575                                                                                    |
|                                                                                             |                                   |                                            | -13,352                                                                                |
|                                                                                             |                                   |                                            | -20,027                                                                                |
|                                                                                             |                                   |                                            | -3,685                                                                                 |
|                                                                                             |                                   |                                            | -5,527                                                                                 |
|                                                                                             |                                   |                                            | -20                                                                                    |
|                                                                                             |                                   |                                            | -22,433                                                                                |
|                                                                                             |                                   |                                            | -4,479                                                                                 |
|                                                                                             |                                   |                                            | -12,185                                                                                |
|                                                                                             |                                   |                                            | -12                                                                                    |
|                                                                                             |                                   |                                            | -1                                                                                     |
|                                                                                             |                                   |                                            | -11,421                                                                                |

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury  
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, 990-EZ, or 990-PF.

OMB No 1545-0047

2012

|                                                                  |                                                     |
|------------------------------------------------------------------|-----------------------------------------------------|
| <b>Name of the organization</b><br>FRANK P PIERCE FOUNDATION INC | <b>Employer identification number</b><br>20-0597131 |
|------------------------------------------------------------------|-----------------------------------------------------|

Organization type (check one)

|                    |                                                                                                           |
|--------------------|-----------------------------------------------------------------------------------------------------------|
| <b>Filers of:</b>  | <b>Section:</b>                                                                                           |
| Form 990 or 990-EZ | <input type="checkbox"/> 501(c)( ) (enter number) organization                                            |
|                    | <input type="checkbox"/> 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation |
|                    | <input type="checkbox"/> 527 political organization                                                       |
| Form 990-PF        | <input checked="" type="checkbox"/> 501(c)(3) exempt private foundation                                   |
|                    | <input type="checkbox"/> 4947(a)(1) nonexempt charitable trust treated as a private foundation            |
|                    | <input type="checkbox"/> 501(c)(3) taxable private foundation                                             |

Check if your organization is covered by the **General Rule** or a **Special Rule**.  
**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule See instructions

General Rule

☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor Complete Parts I and II

Special Rules

☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33<sup>1</sup>/<sub>3</sub>% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of **(1)** \$5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1 Complete Parts I and II

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals Complete Parts I, II, and III

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc , purposes, but these contributions did not total to more than \$1,000 If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc , purpose Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc , contributions of \$5,000 or more during the year . . . . . ▶ \$ \_\_\_\_\_

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer “No” on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF)

|                                                              |                                                     |
|--------------------------------------------------------------|-----------------------------------------------------|
| <b>Name of organization</b><br>FRANK P PIERCE FOUNDATION INC | <b>Employer identification number</b><br>20-0597131 |
|--------------------------------------------------------------|-----------------------------------------------------|

|                    |                                                                                                     |                                    |                                                                                                                                                                                  |
|--------------------|-----------------------------------------------------------------------------------------------------|------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Part I</b>      | <b>Contributors</b> (see instructions) Use duplicate copies of Part I if additional space is needed |                                    |                                                                                                                                                                                  |
| <b>(a)<br/>No.</b> | <b>(b)<br/>Name, address, and ZIP + 4</b>                                                           | <b>(c)<br/>Total contributions</b> | <b>(d)<br/>Type of contribution</b>                                                                                                                                              |
| <u>1</u>           | RESIDUARY TRUST UA FRANK P PIERCE<br><br>320 MCCALLIE AVENUE<br><br>CHATTANOOGA, TN 37402<br><br>   | \$ 13,186,198                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input checked="" type="checkbox"/><br><br>(Complete Part II if there is a noncash contribution ) |
| <u>2</u>           | RESIDUARY TRUST UA FRANK P PIERCE<br><br>320 MCCALLIE AVENUE<br><br>CHATTANOOGA, TN 37402<br><br>   | \$ 500,000                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input checked="" type="checkbox"/><br><br>(Complete Part II if there is a noncash contribution ) |
| <u>3</u>           | RESIDUARY TRUST UA FRANK P PIERCE<br><br>320 MCCALLIE AVENUE<br><br>CHATTANOOGA, TN 37402<br><br>   | \$ 184,700                         | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input checked="" type="checkbox"/><br><br>(Complete Part II if there is a noncash contribution ) |
| <u>  </u>          | <br><br><br><br>                                                                                    | \$ <u>                    </u>     | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is a noncash contribution )            |
| <u>  </u>          | <br><br><br><br>                                                                                    | \$ <u>                    </u>     | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is a noncash contribution )            |
| <u>  </u>          | <br><br><br><br>                                                                                    | \$ <u>                    </u>     | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is a noncash contribution )            |

| Part II Noncash Property (see instructions) Use duplicate copies of Part II if additional space is needed |                                              |                                                |                      |
|-----------------------------------------------------------------------------------------------------------|----------------------------------------------|------------------------------------------------|----------------------|
| (a) No.<br>from<br>Part I                                                                                 | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
| 1                                                                                                         | SECURITIES                                   | \$ 13,186,198                                  | 2013-11-30           |
| (a) No.<br>from<br>Part I                                                                                 | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
| 2                                                                                                         | NOTE RECEIVABLE                              | \$ 500,000                                     | 2013-02-22           |
| (a) No.<br>from<br>Part I                                                                                 | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
| 3                                                                                                         | LOFTON LANE PROPERTY                         | \$ 184,700                                     | 2013-02-22           |
| (a) No.<br>from<br>Part I                                                                                 | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|                                                                                                           |                                              | \$                                             |                      |
| (a) No.<br>from<br>Part I                                                                                 | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|                                                                                                           |                                              | \$                                             |                      |
| (a) No.<br>from<br>Part I                                                                                 | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|                                                                                                           |                                              | \$                                             |                      |

|                                                              |                                                     |
|--------------------------------------------------------------|-----------------------------------------------------|
| <b>Name of organization</b><br>FRANK P PIERCE FOUNDATION INC | <b>Employer identification number</b><br>20-0597131 |
|--------------------------------------------------------------|-----------------------------------------------------|

|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Part III</b> | <b>Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year.</b> Complete columns (a) through (e) and the following line entry<br>For organizations completing Part III, enter the total of <i>exclusively</i> religious, charitable, etc , contributions of <b>\$1,000 or less</b> for the year (Enter this information once See instructions ) ▶ \$<br>Use duplicate copies of Part III if additional space is needed |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                       |                     |                                          |                                     |
|---------------------------------------|---------------------|------------------------------------------|-------------------------------------|
| (a) No. from Part I                   | (b) Purpose of gift | (c) Use of gift                          | (d) Description of how gift is held |
| —                                     |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (e) Transfer of gift                  |                     |                                          |                                     |
| Transferee's name, address, and ZIP 4 |                     | Relationship of transferor to transferee |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (a) No. from Part I                   | (b) Purpose of gift | (c) Use of gift                          | (d) Description of how gift is held |
| —                                     |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (e) Transfer of gift                  |                     |                                          |                                     |
| Transferee's name, address, and ZIP 4 |                     | Relationship of transferor to transferee |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (a) No. from Part I                   | (b) Purpose of gift | (c) Use of gift                          | (d) Description of how gift is held |
| —                                     |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (e) Transfer of gift                  |                     |                                          |                                     |
| Transferee's name, address, and ZIP 4 |                     | Relationship of transferor to transferee |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (a) No. from Part I                   | (b) Purpose of gift | (c) Use of gift                          | (d) Description of how gift is held |
| —                                     |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
| (e) Transfer of gift                  |                     |                                          |                                     |
| Transferee's name, address, and ZIP 4 |                     | Relationship of transferor to transferee |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |
|                                       |                     |                                          |                                     |

## TY 2012 Accounting Fees Schedule

**Name:** FRANK P PIERCE FOUNDATION INC

**EIN:** 20-0597131

| Category         | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|------------------|--------|--------------------------|------------------------|---------------------------------------------|
| ACCOUNTANTS FEES | 14,570 | 14,570                   |                        | 0                                           |

**TY 2012 Investments Corporate  
Stock Schedule**

**Name:** FRANK P PIERCE FOUNDATION INC  
**EIN:** 20-0597131

| Name of Stock          | End of Year Book Value | End of Year Fair Market Value |
|------------------------|------------------------|-------------------------------|
| RAYMOND JAMES 78708562 | 707,038                | 841,361                       |

**TY 2012 Investments - Other Schedule****Name:** FRANK P PIERCE FOUNDATION INC**EIN:** 20-0597131

| <b>Category / Item</b>                 | <b>Listed at Cost or FMV</b> | <b>Book Value</b> | <b>End of Year Fair Market Value</b> |
|----------------------------------------|------------------------------|-------------------|--------------------------------------|
| DIVIDEND CAPITAL TOTAL REALTY TRUST    | AT COST                      | 157,216           | 155,837                              |
| INLAND AMERICAN REIT                   | AT COST                      | 183,342           | 177,632                              |
| HINES REIT                             | AT COST                      | 212,190           | 316,865                              |
| FRONTIER FUND                          | AT COST                      | 0                 | 0                                    |
| FUTURES PORTFOLIO                      | AT COST                      | 0                 | 0                                    |
| RAYMOND JAMES 52832210                 | AT COST                      | 100,345           | 100,345                              |
| CAMPBELL MULTI-STRATEGY                | AT COST                      | 0                 | 0                                    |
| RAYMOND JAMES 78830459                 | AT COST                      | 3,970,199         | 4,950,760                            |
| RAYMOND JAMES 78830478                 | AT COST                      | 1,334,869         | 1,349,436                            |
| RAYMOND JAMES 78830483                 | AT COST                      | 3,801,733         | 4,654,578                            |
| RAYMOND JAMES 52832210                 | AT COST                      | 1,877,836         | 2,797,040                            |
| 750 SHARES CRYSTAL SPRINGS PRINT WORKS | AT COST                      | 1,247,019         | 1,247,019                            |
| CRYSTAL SPRINGS NOTE RECEIVABLE        | AT COST                      | 500,000           | 500,000                              |

## TY 2012 Legal Fees Schedule

**Name:** FRANK P PIERCE FOUNDATION INC

**EIN:** 20-0597131

| Category      | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|---------------|--------|--------------------------|------------------------|---------------------------------------------|
| ATTORNEY FEES | 17,145 | 17,145                   |                        | 0                                           |

TY 2012 Other Assets Schedule

**Name:** FRANK P PIERCE FOUNDATION INC

**EIN:** 20-0597131

| Description             | Beginning of Year - Book Value | End of Year - Book Value | End of Year - Fair Market Value |
|-------------------------|--------------------------------|--------------------------|---------------------------------|
| FOREIGN TAX WITHHOLDING | 217                            | 0                        | 0                               |

## TY 2012 Other Expenses Schedule

**Name:** FRANK P PIERCE FOUNDATION INC

**EIN:** 20-0597131

| Description                            | Revenue and Expenses<br>per Books | Net Investment<br>Income | Adjusted Net Income | Disbursements for<br>Charitable Purposes |
|----------------------------------------|-----------------------------------|--------------------------|---------------------|------------------------------------------|
| MANAGEMENT FEES - RAYMOND JAMES        | 131,654                           | 131,654                  |                     | 0                                        |
| BANK FEES                              | 180                               | 180                      |                     | 0                                        |
| CRYSTAL SPRINGS PRINT WORKS K-1 LOSS   | 460,855                           | 460,855                  |                     | 0                                        |
| FUTURES PORTFOLIO K-1 LOSS             | 7,434                             | 7,434                    |                     | 0                                        |
| FUTURES PORTFOLIO K-1 LOSS             | 237                               | 237                      |                     | 0                                        |
| EQUINOX FUTURES PORTFOLIO K-1 LOSS     | 9,242                             | 9,242                    |                     | 0                                        |
| EQUINOX FUTURES PORTFOLIO K-1 LOSS     | 436                               | 436                      |                     | 0                                        |
| EQUINOX FUTURES PORTFOLIO K-1 LOSS     | 3                                 | 3                        |                     | 0                                        |
| KINDER MORGAN ENERGY PARTNERS K-1 LOSS | 536                               | 536                      |                     | 0                                        |
| ENTERPRISE PRODUCTS K-1 LOSS           | 264                               | 264                      |                     | 0                                        |
| MARKWEST ENERGY PARTNERS K-1 LOSS      | 234                               | 234                      |                     | 0                                        |
| CAMPBELL MULTI STRATEGY K-1 LOSS       | 3,254                             | 3,254                    |                     | 0                                        |

**TY 2012 Other Income Schedule****Name:** FRANK P PIERCE FOUNDATION INC**EIN:** 20-0597131

| Description                      | Revenue And<br>Expenses Per Books | Net Investment<br>Income | Adjusted Net Income |
|----------------------------------|-----------------------------------|--------------------------|---------------------|
| DELL INC LITIGATION              | 4                                 | 4                        | 4                   |
| HURON CONS GROUP LITIGATION      | 20                                | 20                       | 20                  |
| ROYALTY INCOME KINDER MORGAN K-1 | 7                                 | 7                        | 7                   |
| ARBITRON INC LITIGATION          | 16                                | 16                       | 16                  |

**TY 2012 Other Increases Schedule****Name:** FRANK P PIERCE FOUNDATION INC**EIN:** 20-0597131

| Description                                                             | Amount |
|-------------------------------------------------------------------------|--------|
| TO ADJUST BALANCE OF FUTURES PORTFOLIO FOR 12/2012 ACTIVITY DUPLICATION | 271    |
| TO ADJUST BALANCE OF FRONTIER FUND FOR 12/2012 ACTIVITY DUPLICATION     | 247    |
| BASIS ADJUSTMENTS FROM TRANSFERS,ETC.                                   | 1,431  |

# TY 2012 Substantial Contributors Schedule

**Name:** FRANK P PIERCE FOUNDATION INC

**EIN:** 20-0597131

| Name                              | Address                                     |
|-----------------------------------|---------------------------------------------|
| RESIDUARY TRUST UA FRANK P PIERCE | 320 MCCALLIE AVENUE<br>CHATTANOOGA,TN 37402 |

**TY 2012 Taxes Schedule****Name:** FRANK P PIERCE FOUNDATION INC**EIN:** 20-0597131

| Category                   | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|----------------------------|--------|--------------------------|------------------------|---------------------------------------------|
| WALKER COUNTY              | 1,312  | 1,312                    |                        | 0                                           |
| FOREIGN TAX ON INVESTMENTS | 2,412  | 2,412                    |                        | 0                                           |

TY 2012  
TransfersToControlledEntities

Name: FRANK P PIERCE FOUNDATION INC

EIN: 20-0597131

| Name                               | US /<br>Foreign Address                | EIN        | Description | Amount |
|------------------------------------|----------------------------------------|------------|-------------|--------|
| CRYSTAL SPRINGS<br>PRINT WORKS INC | PO BOX 750<br>CHICKAMAUGA, GA<br>30707 | 58-1499570 | NONE        | 0      |
| Total                              |                                        |            |             |        |

FRANK P PIERCE FOUNDATION, INC.

FORM 990-PF

FYE 11/30/13

ADDITIONAL INFORMATION – Form 990-PF, Part VII-A, Line 11

The Foundation received 750 shares (a 75% ownership interest) in Crystal Springs Print Works, Inc from the Residuary Trust U/A Frank P. Pierce on February 22, 2013.

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
FORM 990-PF -- LINE 6-A

|                                                      |                              |                 |
|------------------------------------------------------|------------------------------|-----------------|
| SHORT TERM CAPITAL GAIN RJ 78708562                  | 61,893.08                    | WP B-12(2)      |
| LONG TERM CAPITAL GAIN RJ 78708562                   | 46,209.98                    | WP B-13(2)      |
| LONG TERM CAPITAL GAIN RJ 78830464                   | 56,341.33                    | WP B-14(2)      |
| LONG TERM CAPITAL GAIN RJ 78830478                   | 2,891.96                     | WP B-15(7)      |
| SHORT TERM CAPITAL GAIN RJ 78830478                  | -2,207.23                    | WP B-16(9)      |
| LONG TERM CAPITAL GAIN RJ 52832210                   | -20.10                       | WP B-17(1)      |
| SHORT TERM CAPITAL GAIN RJ 78830459                  | -3,960.68                    | WP B-18(1)      |
| LONG TERM CAPITAL GAIN RJ 78830459                   | 9,903.61                     | WP B-19(5)      |
| LONG TERM CAPITAL GAIN RJ 78830483                   | 240,716.92                   | WP B-20(9)      |
| SHORT TERM CAPITAL GAIN RJ 78830483                  | 92,637.68                    | WP B-21(10)     |
| LONG TERM GAIN CAMPBELL MULTI STRATEGY               | -22,433.00                   | WP B--6(4)      |
| LONG TERM CAPITAL GAIN FRONTIER FUND                 | -78,129.00                   | WP B-4(2)       |
| LONG TERM CAPITAL GAIN FUTURES PORTFOLIO             | -51,305.00                   | WP B-5(2)       |
| LONG TERM CAPITAL GAIN KINDER MORGAN                 | -1,668.00                    | WP B-7(8)       |
| LONG TERM CAPITAL GAIN ENTERPRISE PRODUCTS PARTNERS  | -990.00                      | WP B-8(9)       |
| LONG TERM CAPITAL GAIN MARKWEST ENERGY PARTNERS      | 574.49                       | WP B-9(6)       |
| SHORT TERM GAIN CONTRACTS/STRADDLES EQUINOX FRONTIER | -13,352.00                   | WP B-4(1)       |
| LONG TERM GAIN CONTRACTS/STRADDLES EQUINOX FRONTIER  | -20,027.00                   | WP B-4(1)       |
| SHORT TERM GAIN CONTRACTS/STRADDLES CAMPBELL         | -3,684.59                    | WP B-6(1)       |
| LONG TERM GAIN CONTRACTS/STRADDLES CAMPBELL          | -5,526.88                    | WP B-6(1)       |
| CAPITAL GAIN DISTRIBUTIONS                           | <u>574.00</u>                | WP B(5)         |
| <br>TOTAL LINE 6-A                                   | <br><u><u>308,439.57</u></u> | <br>PER LINE 6a |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS  
FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

| NO SHARES                  | DESCRIPTION                  | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS  |
|----------------------------|------------------------------|------------------|--------------|-------------------|------------------|---------------|
| RAYMOND JAMES A/C 78708562 |                              |                  |              |                   |                  |               |
| <b>DECEMBER, 2012</b>      |                              |                  |              |                   |                  |               |
| 64                         | CARMAX INCORPORATED          | 7/5/2012         | 12/6/2012    | 2,294 56          | 1,715 56         | 579 00        |
| 23                         | GOLDMAN SACHS GROUP INC      | 1/18/2012        | 12/6/2012    | 2,685 41          | 2,423 79         | 261 62        |
| 78                         | NEATAPP INCORPORATED         | 1/5/2012         | 12/6/2012    | 2,556 01          | 2,699 50         | -143 49       |
| 44                         | LOWES COMPANIES INCORPORATED | 5/29/2012        | 12/12/2012   | 1,535 56          | 1,203 84         | 331 72        |
| 37                         | LOWES COMPANIES INCORPORATED | 6/6/2012         | 12/12/2012   | 1,291 27          | 1,007 14         | 284 13        |
| 10                         | TARGET CORPORATION           | 5/29/2012        | 12/12/2012   | 608 91            | 578 87           | 30 04         |
| 19                         | NETAPP INCORPORATED          | 1/5/2012         | 12/20/2012   | 645 23            | 657 57           | -12 34        |
| 73                         | NETAPP INCORPORATED          | 1/26/2012        | 12/20/2012   | 2,479 03          | 2,772 47         | -293 44       |
| 51                         | TIFFANY & COMPANY NEW        | 5/23/2012        | 12/20/2012   | 2,964 35          | 3,106 40         | -142 05       |
| <b>TOTAL DECEMBER 2012</b> |                              |                  |              | <b>17,060.33</b>  | <b>16,165.14</b> | <b>895.19</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO                         | SHARES | DESCRIPTION                   | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS | GAIN<br>LOSS |
|----------------------------|--------|-------------------------------|------------------|--------------|-------------------|---------------|--------------|
| RAYMOND JAMES A/C 78708562 |        |                               |                  |              |                   |               |              |
| JANUARY , 2013             |        |                               |                  |              |                   |               |              |
| 107                        |        | TARGET CORPORATION            | 5/29/2012        | 1/11/2013    | 6,454 37          | 6,193 96      | 260 41       |
| 45                         |        | TARGET CORPORATION            | 6/6/2012         | 1/11/2013    | 2,714 46          | 2,586 53      | 127 93       |
| 91                         |        | CBX CORPORATION               | 4/16/2012        | 1/18/2013    | 3,676 31          | 2,954 32      | 721 99       |
| 19                         |        | VISA INCORPORATED COM CLASS A | 6/21/2012        | 1/18/2013    | 2,995 66          | 2,288 15      | 707 51       |
| 24                         |        | VISA INCORPORATED COM CLASS A | 7/5/2012         | 1/18/2013    | 3,783 99          | 3,036 31      | 747 68       |
| 34                         |        | PEPSICO INCORPORATED          | 3/23/2012        | 1/24/2013    | 2,455 12          | 2,225 59      | 229 53       |
| TOTAL JANUARY, 2013        |        |                               |                  |              | 22,079.91         | 19,284.86     | 2,795.05     |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO SHARES                   | DESCRIPTION                            | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|-----------------------------|----------------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| <b>FEBRUARY, 2013</b>       |                                        |                  |              |                   |                  |                 |
| 19                          | COGNIZANT TECHNOLOGY SOLUTIONS CLASS A | 4/19/2012        | 1/30/2013    | 1,482 92          | 1,363 00         | 119 92          |
| 33                          | COGNIZANT TECHNOLOGY SOLUTIONS CLASS A | 5/8/2012         | 1/30/2013    | 2,575 59          | 1,930 12         | 645 47          |
| 45                          | CBS CORPORATION NEW CLASS B            | 4/16/2012        | 2/11/2013    | 1,896 34          | 1,460 93         | 435 41          |
| 42                          | LAS VEGAS SANDS CORPORATION            | 7/10/2012        | 2/11/2013    | 2,255 81          | 1,757 22         | 498 59          |
| 94                          | LAS VEGAS SANDS CORPORATION            | 7/26/2012        | 2/11/2013    | 5,048 72          | 3,349 08         | 1,699 64        |
| 9                           | DANAHER CORPORATION DEL                | 2/28/2012        | 2/19/2013    | 555 83            | 479 79           | 76 04           |
| 55                          | HALLIBURTON COMPANY                    | 7/20/2012        | 2/19/2013    | 2,350 09          | 1,712 42         | 637 67          |
| 10                          | GOLDMAN SCHS GROUP INCORPORATED        | 2/28/2012        | 2/20/2013    | 1,569 56          | 1,169 11         | 400 45          |
| 177                         | LOWES COMPANIES INCORPORATED           | 6/6/2012         | 2/20/2013    | 6,948 22          | 4,817 92         | 2,130 30        |
| <b>TOTAL FEBRUARY, 2013</b> |                                        |                  |              | <b>24,683.08</b>  | <b>18,039.59</b> | <b>6,643.49</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO. SHARES               | DESCRIPTION                            | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|--------------------------|----------------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| <b>MARCH, 2013</b>       |                                        |                  |              |                   |                  |                 |
| 6                        | COGNIZANT TECHNOLOGY SOLUTIONS CLASS A | 5/8/2012         | 2/28/2013    | 462 69            | 350 93           | 111 76          |
| 45                       | COGNIZANT TECHNOLOGY SOLUTIONS CLASS A | 5/23/2012        | 2/28/2013    | 3,470 19          | 2,721 12         | 749 07          |
| 33                       | COGNIZANT TECHNOLOGY SOLUTIONS CLASS A | 7/5/2012         | 2/28/2013    | 2,544 80          | 1,982 90         | 561 90          |
| 38                       | HALLIBURTON COMPANY                    | 7/20/2012        | 2/28/2013    | 1,589 50          | 1,183 12         | 406 38          |
| 55                       | MEAD JOHNSON NUTRITION COMPANY         | 11/5/2012        | 2/28/2013    | 4,138 21          | 3,592 65         | 545 56          |
| 12                       | CBS CORPORATION NEW CLASS B            | 4/16/2012        | 3/13/2013    | 548 76            | 389 58           | 159 18          |
| 95                       | CBS CORPORATION NEW CLASS B            | 5/8/2012         | 3/13/2013    | 4,344 35          | 3,070 40         | 1,273 95        |
| 17                       | CBS CORPORATION NEW CLASS B            | 5/29/2012        | 3/13/2013    | 777 41            | 547 57           | 229 84          |
| 25                       | GOLDMAN SACHS GROUP INCORPORATED       | 5/11/2012        | 3/13/2013    | 3,812 03          | 2,571 88         | 1,240 15        |
| 16                       | MEAD JOHNSON NUTRITION COMPANY         | 11/5/2012        | 3/13/2013    | 1,132 30          | 1,045 13         | 87 17           |
| 40                       | MEAD JOHNSON NUTRITION COMPANY         | 11/14/2012       | 3/13/2013    | 2,830 74          | 2,687 98         | 142 76          |
| 31                       | MEAD JOHNSON NUTRITION COMPANY         | 12/20/2012       | 3/13/2013    | 2,193 82          | 2,041 79         | 152 03          |
| 112                      | CBS CORPORATION NEW CLASS B            | 5/29/2012        | 3/15/2013    | 5,260 63          | 3,607 50         | 1,653 13        |
| 66                       | HALLIBURTON COMPANY                    | 7/20/2012        | 3/20/2013    | 2,576 59          | 2,054 90         | 521 69          |
| 33                       | HALLIBURTON COMPANY                    | 7/20/2012        | 3/25/2013    | 1,297 71          | 1,027 45         | 270 26          |
| 78                       | HALLIBURTON COMPANY                    | 8/1/2012         | 3/25/2013    | 3,067 30          | 2,602 69         | 464 61          |
| 60                       | HALLIBURTON COMPANY                    | 10/23/2012       | 3/25/2013    | 2,359 47          | 2,006 37         | 353 10          |
| 8 666                    | KRAFT FOODS GROUP INCORPORATED         | 5/29/2012        | 3/25/2013    | 442 34            | 351 96           | 90 38           |
| <b>TOTAL MARCH, 2013</b> |                                        |                  |              | <b>42,848.84</b>  | <b>33,835.92</b> | <b>9,012.92</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO. SHARES               | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|--------------------------|---------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| <b>APRIL, 2013</b>       |                                 |                  |              |                   |                  |                 |
| 63                       | NORFOLK SOUTHERN CORPORATION    | 11/30/2012       | 4/8/2013     | 4,741.33          | 3,788.19         | 953.14          |
| 52                       | PARKER HANNIFIN CORPORATION     | 11/30/2012       | 4/8/2013     | 4,684.02          | 4,259.49         | 424.53          |
| 84                       | APPLIED MATLS INCORPORATED      | 1/11/2013        | 4/9/2013     | 1,124.73          | 981.12           | 143.61          |
| 53                       | CARMAX INCORPORATED             | 7/5/2012         | 4/9/2013     | 2,225.43          | 1,420.70         | 804.73          |
| 28                       | COSTCO WHOLESALE CORPORATION    | 5/29/2012        | 4/9/2013     | 2,975.77          | 2,415.68         | 560.09          |
| 3                        | COSTCO WHOLESALE CORPORATION    | 6/6/2012         | 4/9/2013     | 318.83            | 262.68           | 56.15           |
| 13                       | GRAINGER W W INCORPORATED       | 6/21/2012        | 4/9/2013     | 2,929.74          | 2,397.49         | 532.25          |
| 27                       | JOHNSON & JOHNSON               | 7/17/2012        | 4/9/2013     | 2,202.15          | 1,855.35         | 346.80          |
| 39                       | VIACOM INCORPORATED             | 7/10/2012        | 4/9/2013     | 2,538.06          | 1,840.33         | 697.73          |
| 25                       | TE CONNECTIVITY LIMITED REG SHS | 8/23/2012        | 4/9/2013     | 1,035.72          | 879.45           | 156.27          |
| 3                        | GRAINGER W W INCORPORATED       | 6/21/2012        | 4/16/2013    | 729.28            | 553.27           | 176.01          |
| 12                       | KRAFT FOODS GROUP INCORPORATED  | 5/29/2012        | 4/16/2013    | 613.80            | 487.35           | 126.45          |
| 86                       | KRAFT FOODS GROUP INCORPORATED  | 10/11/2012       | 4/16/2013    | 4,398.93          | 3,977.45         | 421.48          |
| 3                        | PARKER HANNIFIN CORPORATION     | 11/30/2012       | 4/22/2013    | 259.73            | 245.74           | 13.99           |
| 37                       | PARKER HANNIFIN CORPORATION     | 12/6/2012        | 4/22/2013    | 3,203.39          | 3,021.05         | 182.34          |
| 35                       | PARKER HANNIFIN CORPORATION     | 1/11/2013        | 4/22/2013    | 3,030.24          | 3,115.69         | -85.45          |
| <b>TOTAL APRIL, 2013</b> |                                 |                  |              | <b>37,011.15</b>  | <b>31,501.03</b> | <b>5,510.12</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO. SHARES                 | DESCRIPTION                       | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|----------------------------|-----------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| RAYMOND JAMES A/C 78708562 |                                   |                  |              |                   |                  |                 |
| <b>MAY, 2013</b>           |                                   |                  |              |                   |                  |                 |
| 50                         | BROADCOM CORPORATION CLASS A      | 2/20/2013        | 4/26/2013    | 1,723.11          | 1,741.59         | -18.48          |
| 17                         | VIACOM INCORPORATED NEW CLASS B   | 7/10/2012        | 4/26/2013    | 1,083.75          | 802.19           | 281.56          |
| 10                         | CARMAX INCORPORATED               | 7/5/2012         | 5/1/2013     | 453.38            | 268.05           | 185.33          |
| 4                          | EXPRESS SCRIPTS HLDG COMPANY      | 5/16/2012        | 5/1/2013     | 237.53            | 211.21           | 26.32           |
| 11                         | GRAINGER W W INCORPORATED         | 6/21/2012        | 5/1/2013     | 2,673.33          | 2,028.65         | 644.68          |
| 16                         | GRAINGER W W INCORPORATED         | 7/5/2012         | 5/1/2013     | 3,888.49          | 3,069.30         | 819.19          |
| 194                        | MICROCHIP TECHNOLOGY INCORPORATED | 1/18/2013        | 5/15/2013    | 7,354.98          | 6,497.58         | 857.40          |
| 38                         | MICROCHIP TECHNOLOGY INCORPORATED | 4/9/2013         | 5/15/2013    | 1,440.67          | 1,366.48         | 74.19           |
| 38                         | NORFOLK SOUTHERN CORPORATION      | 11/30/2012       | 5/15/2013    | 3,053.27          | 2,284.94         | 768.33          |
| 51                         | NORFOLK SOUTHERN CORPORATION      | 1/11/2013        | 5/15/2013    | 4,097.80          | 3,261.89         | 835.91          |
| 50                         | CARMAX INCORPORATED               | 7/5/2012         | 5/21/2013    | 2,400.24          | 1,340.28         | 1,059.96        |
| 24                         | CARMAX INCORPORATED               | 7/20/2012        | 5/21/2013    | 1,152.12          | 649.82           | 502.30          |
| 30                         | COSTCO WHOLESALE CORPORATION NEW  | 6/6/2012         | 5/21/2013    | 3,393.58          | 2,626.80         | 766.78          |
| <b>TOTAL MAY, 2013</b>     |                                   |                  |              | <b>32,952.25</b>  | <b>26,148.78</b> | <b>6,803.47</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO SHARES               | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|-------------------------|---------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| <b>JUNE, 2013</b>       |                                 |                  |              |                   |                  |                 |
| 75                      | CARMAX INCORPORATED             | 7/20/2012        | 5/26/2013    | 3,500 18          | 2,030 68         | 1,469 50        |
| 67                      | DISNEY WALT COMPANY             | 11/14/2012       | 5/26/2013    | 4,417 33          | 3,193 12         | 1,224 21        |
| 10                      | VIACOM INCORPORATED NEW CLASS B | 7/10/2012        | 5/26/2013    | 688 95            | 471 88           | 217 07          |
| 62                      | VIACOM INCORPORATED NEW CLASS B | 8/1/2012         | 5/26/2013    | 4,271 50          | 2,887 93         | 1,383 57        |
| 9                       | VIACOM INCORPORATED NEW CLASS B | 8/28/2012        | 5/26/2013    | 620 06            | 453 48           | 166 58          |
| 44                      | BOEING COMPANY                  | 8/16/2012        | 6/5/2013     | 4,351 11          | 3,233 84         | 1,117 27        |
| 64                      | COSTCO WHOLESALE CORPORATION    | 6/6/2012         | 6/5/2013     | 7,002 83          | 5,603 83         | 1,399 00        |
| 64                      | STARBUCKS CORPORATION           | 6/21/2012        | 6/5/2013     | 4,009 63          | 3,491 75         | 517 88          |
| 48                      | VIACOM INCORPORATED NEW CLASS B | 8/28/2012        | 6/13/2013    | 3,189 62          | 2,418 58         | 771 04          |
| 29                      | VIACOM INCORPORATED NEW CLASS B | 9/12/2012        | 6/13/2013    | 1,927 06          | 1,476 63         | 450 43          |
| 62                      | VMWARE INCORPORATED CLASS A COM | 3/20/2013        | 6/21/2013    | 4,168 96          | 5,071 74         | -902 78         |
| 5                       | VMWARE INCORPORATED CLASS A COM | 4/8/2013         | 6/21/2013    | 336 21            | 380 44           | -44 23          |
| 64                      | CUMMINS INCORPORATED            | 9/5/2012         | 6/25/2013    | 6,855 14          | 6,108 57         | 746 57          |
| 23                      | CUMMINS INCORPORATED            | 4/9/2013         | 6/25/2013    | 2,463 57          | 2,638 56         | -174 99         |
| 20                      | STARBUCKS CORPORATION           | 6/27/2012        | 6/25/2013    | 1,299 81          | 1,051 77         | 248 04          |
| <b>TOTAL JUNE, 2013</b> |                                 |                  |              | <u>49,101 96</u>  | <u>40,512 80</u> | <u>8,589 16</u> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

| NO                         | SHARES | DESCRIPTION                 | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS   | GAIN<br>LOSS   |
|----------------------------|--------|-----------------------------|------------------|--------------|-------------------|-----------------|----------------|
| RAYMOND JAMES A/C 78708562 |        |                             |                  |              |                   |                 |                |
| JULY, 2013                 |        |                             |                  |              |                   |                 |                |
| 76                         |        | VMWARE INCORPORATED CLASS A | 4/26/2013        | 7/15/2013    | 5,114.67          | 5,609.68        | -495.01        |
|                            |        | <b>TOTAL JULY, 2013</b>     |                  |              | <b>5,114.67</b>   | <b>5,609.68</b> | <b>-495.01</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

RAYMOND JAMES A/C 78708562

**AUGUST, 2013**

| NO                  | SHARES | DESCRIPTION                | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS     |
|---------------------|--------|----------------------------|------------------|--------------|-------------------|------------------|------------------|
| 66                  |        | TE CONNECTIVITY LIMITED    | 9/12/2012        | 08/02/13     | 3,328 05          | 2,325 38         | 1,002 67         |
| 50                  |        | PNC FINANCIAL SERVICES     | 12/20/2012       | 08/12/13     | 3,793 37          | 2,937 25         | 856 12           |
| 14                  |        | PRICELINE COM INCORPORATED | 2/11/2013        | 08/14/13     | 13,770 86         | 9,744 61         | 4,026 25         |
| 36                  |        | VIACOM INCORPORATED        | 10/23/2012       | 08/19/13     | 2,861 64          | 1,836 10         | 1,025 54         |
| 74                  |        | PNC FINANCIAL SERVICES     | 2/11/2013        | 08/26/13     | 5,472 39          | 4,439 74         | 1,032 65         |
| 73                  |        | CITIGROUP INCORPORATED     | 10/5/2012        | 08/30/13     | 3,556 60          | 2,558 58         | 998 02           |
| 71                  |        | VIACOM INCORPORATED        | 10/23/2012       | 08/30/13     | 5,618 24          | 3,830 34         | 1,787 90         |
| <b>AUGUST, 2013</b> |        |                            |                  |              | <u>38,401 15</u>  | <u>27,672 00</u> | <u>10,729 15</u> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

RAYMOND JAMES A/C 78708562

**SEPTEMBER, 2013**

| NO                           | SHARES | DESCRIPTION            | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|------------------------------|--------|------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 75                           |        | PNC FINANCIAL SERVICES | 4/26/2013        | 9/16/2013    | 5,514 16          | 4,968 91         | 545 25          |
| 39                           |        | ROCHE HLDG LIMITED     | 3/25/2013        | 9/18/2013    | 2,478 13          | 2,250 30         | 227 83          |
| 92                           |        | AGILENT TECHNOLOGIES   | 9/20/2012        | 9/24/2013    | 4,779 86          | 3,617 94         | 1,161 92        |
| 33                           |        | EXPRESS SCRIPTS        | 11/30/2012       | 9/24/2013    | 2,083 63          | 1,766 74         | 316 89          |
| 38                           |        | STARBUCKS              | 4/9/2013         | 9/24/2013    | 2,912 70          | 2,183 86         | 728 84          |
| <b>TOTAL SEPTEMBER, 2013</b> |        |                        |                  |              | <u>17,768 48</u>  | <u>14,787 75</u> | <u>2,980 73</u> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

RAYMOND JAMES A/C 78708562

**OCTOBER, 2013**

| NO                         | SHARES | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|----------------------------|--------|---------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 45                         |        | DIRECTTV                        | 3/20/2013        | 9/26/2013    | 2,692 90          | 2,489 69         | 203 21          |
| 43                         |        | AGILENT TECHNOLOGIES            | 10/23/2012       | 10/2/2013    | 2,219 90          | 1,529 45         | 690 45          |
| 7                          |        | BOING COMPANY                   | 11/5/2012        | 10/14/2013   | 831 60            | 492 79           | 338 81          |
| 108                        |        | CHESAPEAKE ENERGY CORPORATION   | 5/29/2013        | 10/14/2013   | 2,846 99          | 2,416 99         | 430 00          |
| 12                         |        | AGILENT TECHNOLOGIES            | 10/23/2012       | 10/21/2013   | 626 47            | 426 82           | 199 65          |
| 62                         |        | AGILENT TECHNOLOGIES            | 3/13/2013        | 10/21/2013   | 3,236 77          | 2,656 87         | 579 90          |
| 65                         |        | TE CONNECTIVITYI LIMIED REG SHS | 10/23/2012       | 10/21/2013   | 3,497 01          | 2,094 18         | 1,402 83        |
| <b>TOTAL OCTOBER, 2013</b> |        |                                 |                  |              | <u>15,951 64</u>  | <u>12,106 79</u> | <u>3,844 85</u> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

RAYMOND JAMES A/C 78708562

**NOVEMBER, 2013**

| NO                          | SHARES | DESCRIPTION             | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS     | GAIN<br>LOSS     |
|-----------------------------|--------|-------------------------|------------------|--------------|-------------------|-------------------|------------------|
| 100                         |        | APPLIED MATLS INC       | 1/11/2013        | 10/30/2013   | 1,782 97          | 1,168 00          | 614 97           |
| 95                          |        | BANK NEW YORK MELLON    | 3/15/2013        | 10/30/2013   | 3,042 08          | 2,731 92          | 310 16           |
| 21                          |        | BOEING COMPANY          | 11/5/2012        | 10/30/2013   | 2,731 95          | 1,478 37          | 1,253 58         |
| 102                         |        | BROADCOM CORPORATION    | 2/20/2013        | 10/30/2013   | 2,823 57          | 3,552 85          | -729 28          |
| 40                          |        | BROADCOM CORPORATION    | 2/20/2013        | 11/5/2013    | 1,067 68          | 1,393 27          | -325 59          |
| 106                         |        | BROADCOM CORPORATION    | 3/7/2013         | 11/5/2013    | 2,829 35          | 3,565 42          | -736 07          |
| 69                          |        | BROADCOM CORPORATION    | 6/13/2013        | 11/5/2013    | 1,841 74          | 2,304 50          | -462 76          |
| 68                          |        | BROADCOM CORPORATION    | 7/18/2013        | 11/5/2013    | 1,815 05          | 2,309 03          | -493 98          |
| 3                           |        | BOEING COMPANY          | 11/19/2012       | 11/14/2013   | 404 43            | 215 40            | 189 03           |
| 63                          |        | TE CONNECTIVITY LIMITED | 11/14/2012       | 11/14/2013   | 3,284 00          | 2,140 68          | 1,143 32         |
| 41                          |        | TE CONNECTIVITY LIMITED | 11/19/2012       | 11/14/2013   | 2,137 21          | 1,416 93          | 720 28           |
| 47                          |        | BOEING COMPANY          | 11/19/2012       | 11/19/2013   | 6,474 84          | 3,374 53          | 3,100 31         |
| <b>TOTAL NOVEMBER, 2013</b> |        |                         |                  |              | <u>30,234 87</u>  | <u>25,650 90</u>  | <u>4,583 97</u>  |
| TOTAL FYE 11/30/13          |        |                         |                  |              | <u>300,425 42</u> | <u>247,473 58</u> | <u>61,893 09</u> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

|                                               |                         |
|-----------------------------------------------|-------------------------|
| DECEMBER, 2012                                | 17060 33                |
| JANUARY, 2013                                 | 22079 91                |
| FEBRUARY, 2013                                | 24683 08                |
| MARCH, 2013                                   | 42848 84                |
| APRIL, 2013                                   | 37011 15                |
| MAY, 2013                                     | 32952 25                |
| JUNE, 2013                                    | 49101 96                |
| JULY, 2013                                    | 5114 67                 |
| AUGUST, 2013                                  | 5618 24                 |
| SEPTEMBER, 2013                               | 17768 48                |
| OCTOBER, 2013                                 | 15951 64                |
| NOVEMBER, 2013                                | <u>30234 87</u>         |
| TOTAL                                         | 300425 42               |
| LESS DECEMBER 2012                            | 17060 33                |
| PLUS DECEMBER 2013 TRANSACTIONS<br>PER 1099-B | <u><u>283365 09</u></u> |

FRANK PIERCE FOUNDATION  
FYE 11/30/12

REALIZED GAINS/LOSSES

SHORT TERM GAIN/LOSS

SHORT TERM CAPITAL GAINS AND LOSSES  
FYE 11/30/13

| MONTH                                      | SALE PRICE | COST BASIS | GAIN(LOSS) |
|--------------------------------------------|------------|------------|------------|
| DECEMBER, 2012                             | 17,060 33  | 16,165 14  | 895 19     |
| JANUARY, 2013                              | 22,079 91  | 19,284 86  | 2,795 05   |
| FEBRUARY, 2013                             | 24,683 08  | 18,039 59  | 6,643 49   |
| MARCH, 2013                                | 42,848 84  | 33,835 92  | 9,012 92   |
| APRIL, 2013                                | 37,011 15  | 31,501 03  | 5,510 12   |
| MAY, 2013                                  | 32,952 25  | 26,148 78  | 6,803 47   |
| JUNE, 2013                                 | 49,101 96  | 40,512 80  | 8,589 16   |
| JULY, 2013                                 | 5,114 67   | 5,609 68   | -495 01    |
| AUGUST, 2013                               | 38,401 15  | 27,672 00  | 10,729 15  |
| SEPTEMBER, 2013                            | 17,768 48  | 14,787 75  | 2,980 73   |
| OCTOBER, 2013                              | 15,951 64  | 12,106 79  | 3,844 85   |
| NOVEMBER, 2013                             | 30,234 87  | 25,650 90  | 4,583 97   |
| TOTAL SHORT TERM GAINS/LOSSES FYE 11/30/13 | 333,208 33 | 271,315 24 | 61,893 09  |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

| NO. SHARES                 | DESCRIPTION            | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS | GAIN<br>LOSS |
|----------------------------|------------------------|------------------|--------------|-------------------|---------------|--------------|
| RAYMOND JAMES A/C 78708562 |                        |                  |              |                   |               |              |
| DECEMBER, 2012             |                        |                  |              |                   |               |              |
| 79                         | NETAPP INCORPORATED    | 11/29/2011       | 12/6/2012    | 2,588.77          | 2,796.44      | -207.67      |
| 2                          | TARGET CORP            | 10/11/2011       | 12/12/2012   | 121.78            | 105.19        | 16.59        |
| 39                         | US BANCORP DEL COM NEW | 10/4/2011        | 12/12/2012   | 1,249.14          | 876.72        | 372.42       |
| 208                        | US BANCORP DEL COM NEW | 10/4/2011        | 12/20/2012   | 6,680.82          | 4,675.84      | 2,004.98     |
| 79                         | US BANCORP DEL COM NEW | 12/15/2011       | 12/20/2012   | 2,537.42          | 2,064.13      | 473.29       |
| TOTAL DECEMBER, 2012       |                        |                  |              | 13,177.93         | 10,518.32     | 2,659.61     |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

RAYMOND JAMES A/C 78708562

**JANUARY. 2013**

| NO. SHARES                 | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|----------------------------|---------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 74                         | COMCAST CORPORATION NEW CLASS A | 11/3/2011        | 1/4/2013     | 2,811.99          | 1,728.50         | 1,083.49        |
| 131                        | MEDTRONIC INCORPORATED          | 2/28/2011        | 1/4/2013     | 5,586.01          | 5,236.07         | 349.94          |
| 63                         | PEPSICO INCORPORATED            | 9/23/2011        | 1/11/2013    | 4,454.74          | 3,779.27         | 675.47          |
| 25                         | PEPSICO INCORPORATED            | 10/25/2011       | 1/11/2013    | 1,767.75          | 1,552.96         | 214.79          |
| 39                         | COMCAST CORPORATION NEW CLASS A | 11/3/2011        | 1/24/2013    | 1,550.27          | 910.97           | 639.30          |
| 9                          | COMCAST CORPORATION NEW CLASS A | 12/15/2011       | 1/24/2013    | 357.75            | 210.86           | 146.89          |
| 16                         | PEPSICO INCORPORATED            | 10/25/2011       | 1/24/2013    | 1,155.35          | 993.90           | 161.45          |
| 18                         | PEPSICO INCORPORATED            | 12/15/2011       | 1/24/2013    | 1,299.77          | 1,170.87         | 128.90          |
| <b>TOTAL JANUARY, 2013</b> |                                 |                  |              | <b>18,983.63</b>  | <b>15,583.40</b> | <b>3,400.23</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**FEBRUARY, 2013**

| NO. SHARES                  | DESCRIPTION                      | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|-----------------------------|----------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 80                          | METLIFE INCORPORATED             | 2/28/2011        | 1/30/2013    | 2,994.44          | 3,767.20         | -772.76         |
| 16                          | METLIFE INCORPORATED             | 2/28/2011        | 1/30/2013    | 598.89            | 753.44           | -154.55         |
| 30                          | BOEING COMPANY                   | 2/28/2011        | 2/11/2013    | 2,282.39          | 2,169.00         | 113.39          |
| 1                           | BOEING COMPANY                   | 6/27/2011        | 2/11/2013    | 76.08             | 71.51            | 4.57            |
| 67                          | JPMORGAN CHASE & COMPANY         | 2/28/2011        | 2/11/2013    | 3,254.26          | 3,135.60         | 118.66          |
| 20                          | ANHEUSER BUSCH INBEV             | 4/19/2011        | 2/19/2013    | 1,858.55          | 1,242.60         | 615.95          |
| 15                          | ANHEUSER BUSCH INBEV             | 5/11/2011        | 2/19/2013    | 1,393.92          | 876.56           | 517.36          |
| 32                          | DANAHER CORPORATION              | 1/5/2012         | 2/19/2013    | 1,976.27          | 1,533.76         | 442.51          |
| 1                           | GOLDMAN SACHS GROUP INCORPORATED | 1/18/2012        | 2/19/2013    | 157.98            | 105.38           | 52.60           |
| 13                          | GOLDMAN SACHS GROUP INCORPORATED | 2/1/2012         | 2/19/2013    | 2,053.69          | 1,491.64         | 562.05          |
| 11                          | GOLDMAN SACHS GROUP INCORPORATED | 2/1/2012         | 2/20/2013    | 1,726.52          | 1,262.15         | 464.37          |
| 38                          | MERCK & COMPANY INCORPORATED     | 2/28/2011        | 2/20/2013    | 1,611.54          | 1,231.20         | 380.34          |
| 69                          | MERCK & COMPANY INCORPORATED     | 2/28/2011        | 2/20/2013    | 2,926.22          | 2,235.60         | 690.62          |
| <b>TOTAL FEBRUARY, 2012</b> |                                  |                  |              | <b>22,910.75</b>  | <b>19,875.64</b> | <b>3,035.11</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**MARCH, 2013**

| NO. SHARES               | DESCRIPTION                    | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|--------------------------|--------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 36                       | EBAY INCORPORATED              | 7/29/2011        | 3/7/2013     | 1,918.24          | 1,190.52         | 727.72          |
| 92                       | EBAY INCORPORATED              | 9/29/2011        | 3/7/2013     | 4,902.18          | 2,874.82         | 2,027.36        |
| 1                        | ANHEUSER BUSCH                 | 5/11/2011        | 3/13/2013    | 95.49             | 58.44            | 37.05           |
| 57                       | EXPRESS SCRIPTS                | 9/8/2011         | 3/13/2013    | 3,400.05          | 2,643.51         | 756.54          |
| 18                       | GOLDMAN SACHS                  | 2/28/2012        | 3/13/2013    | 2,744.66          | 2,104.41         | 640.25          |
| 36                       | EXPRESS SCRIPTS                | 9/8/2011         | 3/15/2013    | 2,153.16          | 1,669.58         | 483.58          |
| 18                       | EXPRESS SCRIPTS                | 9/29/2011        | 3/15/2013    | 1,076.58          | 694.42           | 382.16          |
| 123                      | WELLS FARGO                    | 1/18/2012        | 3/15/2013    | 4,655.64          | 3,708.32         | 947.32          |
| 39.333                   | KRAFT FOODS GROUP INCORPORATED | 2/28/2011        | 3/25/2013    | 2,007.61          | 1,311.57         | 696.04          |
| 25.999                   | KRAFT FOODS GROUP INCORPORATED | 2/28/2011        | 3/25/2013    | 1,327.03          | 866.95           | 460.08          |
| 86                       | SCHLUMBERGER LIMITED           | 2/28/2011        | 3/25/2013    | 6,331.45          | 7,973.49         | -1,642.04       |
| <b>TOTAL MARCH, 2013</b> |                                |                  |              | <b>30,612.09</b>  | <b>25,096.03</b> | <b>5,516.06</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**APRIL, 2013**

| NO. SHARES               | DESCRIPTION              | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|--------------------------|--------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 28                       | JPMORGAN CHASE & COMPANY | 2/28/2011        | 4/8/2013     | 1,347.33          | 1,310.40         | 36.93           |
| 32                       | JPMORGAN CHASE & COMPANY | 2/28/2011        | 4/8/2013     | 1,539.81          | 1,497.60         | 42.21           |
| 3                        | MONSANTO COMPANY         | 4/14/2011        | 4/8/2013     | 315.03            | 203.24           | 111.79          |
| 66                       | MONSANTO COMPANY         | 5/3/2011         | 4/8/2013     | 6,930.64          | 4,413.98         | 2,516.66        |
| 26                       | BOEING COMPANY           | 6/27/2011        | 4/9/2013     | 2,263.76          | 1,859.37         | 404.39          |
| 43                       | COMCAST CORPORATION      | 12/15/2011       | 4/9/2013     | 1,780.59          | 1,007.44         | 773.15          |
| 20                       | DISNEY WALT COMPANY      | 8/10/2011        | 4/9/2013     | 1,181.37          | 632.69           | 548.68          |
| 26                       | EXPRESS SCRIPTS          | 9/29/2011        | 4/9/2013     | 1,493.92          | 1,003.06         | 490.86          |
| 5                        | MEDTRONIC INCORPORATED   | 2/28/2011        | 4/9/2013     | 234.19            | 199.85           | 34.34           |
| 38                       | MEDTRONIC INCORPORATED   | 3/28/2011        | 4/9/2013     | 1,779.88          | 1,477.82         | 302.06          |
| 36                       | METLIFE INCORPORATED     | 2/28/2011        | 4/9/2013     | 1,329.81          | 1,695.24         | -365.43         |
| 25                       | PROCTER & GAMBLE COMPANY | 4/4/2012         | 4/9/2013     | 1,960.20          | 1,682.73         | 277.47          |
| 3                        | GOOGLE INC               | 2/28/2011        | 4/16/2013    | 2,375.82          | 1,836.75         | 539.07          |
| 4                        | GOOGLE INC               | 2/28/2011        | 4/16/2013    | 3,167.75          | 2,449.00         | 718.75          |
| 36                       | DISNEY WALT COMPANY      | 8/10/2011        | 4/22/2013    | 2,214.00          | 1,138.83         | 1,075.17        |
| 35                       | MEDTRONIC INCORPORATED   | 3/28/2011        | 4/22/2013    | 1,609.93          | 1,361.15         | 248.78          |
| <b>TOTAL APRIL, 2013</b> |                          |                  |              | <b>31,524.03</b>  | <b>23,769.15</b> | <b>7,754.88</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**MAY, 2013**

| NO. SHARES             | DESCRIPTION            | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS   | GAIN<br>LOSS    |
|------------------------|------------------------|------------------|--------------|-------------------|-----------------|-----------------|
| 9                      | BOEING COMPANY         | 6/27/2011        | 4/26/2013    | 838.91            | 643.63          | 195.28          |
| 11                     | EXPRESS SCRIPTS        | 9/29/2011        | 4/26/2013    | 633.62            | 424.37          | 209.25          |
| 17                     | EXPRESS SCRIPTS        | 11/14/2011       | 4/26/2013    | 979.24            | 796.76          | 182.48          |
| 58                     | EXPRESS SCRIPTS        | 11/14/2011       | 5/1/2013     | 3,444.13          | 2,718.34        | 725.79          |
| 72                     | MEDTRONIC INCORPORATED | 3/28/2011        | 5/1/2013     | 3,378.16          | 2,800.08        | 578.08          |
| 54                     | DISNEY WALT COMPANY    | 8/10/2011        | 5/7/2013     | 3,529.44          | 1,708.25        | 1,821.19        |
| <b>TOTAL MAY, 2013</b> |                        |                  |              | <b>12,803.50</b>  | <b>9,091.43</b> | <b>3,712.07</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

***JUNE, 2013***

| NO. SHARES              | DESCRIPTION                          | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|-------------------------|--------------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 13                      | DISNEY WALT COMPANY                  | 8/10/2011        | 5/29/2013    | 857.09            | 411.25           | 445.84          |
| 25                      | PROCTER & GAMBLE COMPANY             | 4/4/2012         | 5/29/2013    | 1,978.25          | 1,682.73         | 295.52          |
| 5                       | SCHLUMBERGER LIMITED                 | 2/28/2011        | 5/29/2013    | 372.42            | 463.57           | -91.15          |
| 56                      | SCHLUMBERGER LIMITED                 | 2/28/2011        | 5/29/2013    | 4,171.13          | 5,192.04         | -1,020.91       |
| 30                      | SCHLUMBERGER LIMITED                 | 2/28/2011        | 5/29/2013    | 2,234.53          | 2,781.45         | -546.92         |
| 14                      | BOING COMPANY                        | 6/27/2011        | 6/5/2013     | 1,384.44          | 1,001.19         | 383.25          |
| 28                      | COMCAST CORPORATION                  | 12/15/2011       | 6/5/2013     | 1,128.98          | 656.00           | 472.98          |
| 25                      | ANHEUSER BUSCH                       | 5/11/2011        | 6/13/2013    | 2,316.71          | 1,460.94         | 855.77          |
| 42                      | WELLS FARGO & COMPANY                | 2/9/2012         | 6/13/2013    | 3,892.07          | 2,730.36         | 1,161.71        |
| 69                      | STARBUCKS CORPORATION                | 2/9/2012         | 6/21/2013    | 2,789.72          | 2,106.50         | 683.22          |
| 17                      | HONEYWELL INTERNATIONAL INCORPORATED | 6/21/2012        | 6/25/2013    | 1,104.83          | 927.49           | 177.34          |
| <b>TOTAL JUNE, 2013</b> |                                      |                  |              | <b>22,230.17</b>  | <b>19,413.52</b> | <b>2,816.65</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

***JULY, 2013***

| NO. SHARES              | DESCRIPTION                 | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|-------------------------|-----------------------------|------------------|--------------|-------------------|------------------|-----------------|
| 40                      | HONEYWELL INTERNATIONAL INC | 10/14/2011       | 6/27/2013    | 3,221.15          | 1,974.78         | 1,246.37        |
| 34                      | HONEYWELL INTERNATIONAL INC | 10/14/2011       | 7/10/2013    | 2,763.13          | 1,678.56         | 1,084.57        |
| 31                      | HONEYWELL INTERNATIONAL INC | 12/20/2011       | 7/10/2013    | 2,519.32          | 1,677.40         | 841.92          |
| 42                      | JOHNSON & JOHNSON           | 7/17/2012        | 7/18/2013    | 3,800.53          | 2,886.09         | 914.44          |
| 21                      | METLIFE INC                 | 2/28/2011        | 7/18/2013    | 1,025.65          | 988.89           | 36.76           |
| 38                      | METLIFE INC                 |                  | 7/29/2013    | 1,868.46          | 1,789.42         | 79.04           |
| <b>TOTAL JULY, 2013</b> |                             |                  |              | <b>15,198.24</b>  | <b>10,995.14</b> | <b>4,203.10</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**AUGUST, 2013**

| NO. SHARES | DESCRIPTION               | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS   | GAIN<br>LOSS    |
|------------|---------------------------|------------------|--------------|-------------------|-----------------|-----------------|
| 53         | STARBUCKS CORPORATION     | 6/27/2012        | 08/19/13     | 3,817.13          | 2,787.18        | 1,029.95        |
|            | <b>TOTAL AUGUST, 2013</b> |                  |              | <b>3,817.13</b>   | <b>2,787.18</b> | <b>1,029.95</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**SEPTEMBER, 2013**

| NO. SHARES                   | DESCRIPTION           | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|------------------------------|-----------------------|------------------|--------------|-------------------|------------------|-----------------|
| 193                          | PFIZER INC            | 2/28/2011        | 9/18/2013    | 5,508.41          | 3,688.23         | 1,820.18        |
| 68                           | WELLS FARGO           | 2/9/2012         | 9/18/2013    | 2,873.72          | 2,075.98         | 797.74          |
| 32                           | EXPRESS SCRIPTS       | 5/16/2012        | 9/19/2013    | 2,020.49          | 1,689.67         | 330.82          |
| 49                           | EXPRESS SCRIPTS       | 5/29/2012        | 9/19/2013    | 3,093.88          | 2,613.02         | 480.86          |
| 41                           | STARBUCKS CORPORATION | 6/27/2012        | 9/19/2013    | 3,142.66          | 2,156.12         | 986.54          |
| <b>TOTAL SEPTEMBER, 2013</b> |                       |                  |              | <b>16,639.16</b>  | <b>12,223.02</b> | <b>4,416.14</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

***OCTOBER, 2013***

| NO. SHARES                 | DESCRIPTION             | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS   | GAIN<br>LOSS    |
|----------------------------|-------------------------|------------------|--------------|-------------------|-----------------|-----------------|
| 75                         | TE CONNECTIVITY         | 9/12/2012        | 9/26/2013    | 3,917.01          | 2,730.68        | 1,186.33        |
| 30                         | AGILENT TECHNOLOGIES    | 9/20/2012        | 10/2/2013    | 1,548.77          | 1,179.76        | 369.01          |
| 22                         | BOEING CORPORATION      | 8/16/2012        | 10/14/2013   | 2,613.62          | 1,616.92        | 996.70          |
| 55                         | DANAHER CORPORATION     | 2/28/2012        | 10/21/2013   | 3,956.09          | 2,932.04        | 1,024.05        |
| 8                          | TE CONNECTIVITY LIMITED | 9/12/2012        | 10/21/2013   | 430.40            | 291.27          | 139.13          |
| <b>TOTAL OCTOBER, 2013</b> |                         |                  |              | <b>12,465.89</b>  | <b>8,750.67</b> | <b>3,715.22</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

**NOVEMBER, 2013**

| NO. SHARES                  | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS   | GAIN<br>LOSS    |
|-----------------------------|---------------------------------|------------------|--------------|-------------------|-----------------|-----------------|
| 104                         | DOW CHEMICAL                    | 9/12/2012        | 10/30/2013   | 4,101.84          | 3,144.31        | 957.53          |
| 92                          | GENERAL MTRS COMPANY            | 9/27/2012        | 11/5/2013    | 3,433.39          | 2,149.80        | 1,283.59        |
| 25                          | BOEING COMPANY                  | 11/5/2012        | 11/14/2013   | 3,370.26          | 1,759.96        | 1,610.30        |
| 5                           | TE CONNECTIVITY LIMITED REG SHS | 10/23/2012       | 11/14/2013   | 260.63            | 161.09          | 99.54           |
| <b>TOTAL NOVEMBER, 2013</b> |                                 |                  |              | <b>11,166.12</b>  | <b>7,215.16</b> | <b>3,950.96</b> |
| TOTAL SALES FYE 11/30/2013  |                                 |                  |              | 211,528.64        | 165,318.66      | 46,209.98       |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

|                 |           |
|-----------------|-----------|
| DECEMBER, 2012  | 13177.93  |
| JANUARY, 2013   | 18983.63  |
| FEBRUARY, 2013  | 22910.75  |
| MARCH, 2013     | 30612.09  |
| APRIL, 2013     | 31524.03  |
| MAY, 2013       | 12803.50  |
| JUNE, 2013      | 22230.17  |
| JULY, 2013      | 15198.24  |
| AUGUST, 2013    | 3817.13   |
| SEPTEMBER, 2013 | 16639.16  |
| OCTOBER, 2013   | 12465.89  |
| NOVEMBER, 2013  | 11,166.12 |

|                                  |           |
|----------------------------------|-----------|
| TOTAL                            | 211528.64 |
| LESS: DECEMBER 2012              | 13177.93  |
| PLUS: RECLASSIFIED TO LONG TERM  |           |
| PLUS: DECEMBER 2013 TRANSACTIONS |           |
| PER 1099-B                       | 198350.71 |

|                              |                   |
|------------------------------|-------------------|
| SHORT TERM SALES             | 283,365.09        |
| LONG TERM SALES              | 198,350.71        |
| <b>TOTAL SALES PER 1099B</b> | <b>481,715.80</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

LONG TERM GAIN/LOSSES

| MONTH                                     | SALE PRICE | COST BASIS | GAIN(LOSS)       |
|-------------------------------------------|------------|------------|------------------|
| DECEMBER, 2012                            | 13,177.93  | 10,518.32  | <b>2,659.61</b>  |
| JANUARY, 2013                             | 18,983.63  | 15,583.40  | <b>3,400.23</b>  |
| FEBRUARY, 2013                            | 22,910.75  | 19,875.64  | <b>3,035.11</b>  |
| MARCH, 2013                               | 30,612.09  | 25,096.03  | <b>5,516.06</b>  |
| APRIL, 2013                               | 31,524.03  | 23,769.15  | <b>7,754.88</b>  |
| MAY, 2013                                 | 12,803.50  | 9,091.43   | <b>3,712.07</b>  |
| JUNE, 2013                                | 22,230.17  | 19,413.52  | <b>2,816.65</b>  |
| JULY, 2013                                | 15,198.24  | 10,995.14  | <b>4,203.10</b>  |
| AUGUST, 2013                              | 3,817.13   | 2,787.18   | 1,029.95         |
| SEPTEMBER, 2013                           | 16,639.16  | 12,223.02  | 4,416.14         |
| OCTOBER, 2013                             | 12,465.89  | 8,750.67   | <b>3,715.22</b>  |
| NOVEMBER, 2013                            | 11,166.12  | 7,215.16   | <b>3,950.96</b>  |
| TOTAL LONG TERM GAINS/LOSSES FYE 11/30/13 | 211,528.64 | 165,318.66 | <b>46,209.98</b> |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

TOTAL MONTHLY STOCK SALES

| MONTH           | STOCK SALES       |                   | TOTAL             |
|-----------------|-------------------|-------------------|-------------------|
|                 | SHORT TERM        | LONG TERM         |                   |
| DECEMBER, 2012  | 17,060.33         | 13,177.93         | <b>30,238.26</b>  |
| JANUARY, 2013   | 22,079.91         | 18,983.63         | <b>41,063.54</b>  |
| FEBRUARY, 2013  | 24,683.08         | 22,910.75         | <b>47,593.83</b>  |
| MARCH, 2013     | 42,848.84         | 30,612.09         | <b>73,460.93</b>  |
| APRIL, 2013     | 37,011.15         | 31,524.03         | <b>68,535.18</b>  |
| MAY, 2013       | 32,952.25         | 12,803.50         | <b>45,755.75</b>  |
| JUNE, 2013      | 49,101.96         | 22,230.17         | <b>71,332.13</b>  |
| JULY, 2013      | 5,114.67          | 15,198.24         | <b>20,312.91</b>  |
| AUGUST, 2013    | 38,401.15         | 3,817.13          | <b>42,218.28</b>  |
| SEPTEMBER, 2013 | 17,768.48         | 16,639.16         | <b>34,407.64</b>  |
| OCTOBER, 2013   | 15,951.64         | 12,465.89         | <b>28,417.53</b>  |
| NOVEMBER, 2013  | 30,234.87         | 11,166.12         | 41,400.99         |
|                 | <b>333,208.33</b> | <b>211,528.64</b> | <b>544,736.97</b> |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830464  
FYE 11/30/13

| NO SHARES                    | DESCRIPTION                            | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS     | GAIN<br>LOSS     |
|------------------------------|----------------------------------------|------------------|--------------|-------------------|-------------------|------------------|
| RAYMOND JAMES A/C 78830464   |                                        |                  |              |                   |                   |                  |
| <b>APRIL, 2013</b>           |                                        |                  |              |                   |                   |                  |
| 575                          | AMETEK INCORPORATED                    | 2/28/2011        | 04/17/13     | 23,088 72         | 19,260 20         | 3,828 52         |
| 296                          | O REILLY AUTOMOTIVE                    | 2/28/2011        | 04/18/13     | 29,248 67         | 16,573 04         | 12,675 63        |
| 400                          | VERISK ANALYTICS INC                   | 2/28/2011        | 04/19/13     | 23,592 59         | 12,974 00         | 10,618 59        |
| 360                          | VERISK ANALYTICS INC                   | 3/1/2011         | 04/19/13     | 21,233 33         | 11,327 22         | 9,906 11         |
| <b>TOTAL APRIL, 2013</b>     |                                        |                  |              | <u>97,163 31</u>  | <u>60,134 46</u>  | <u>37,028 85</u> |
| <b>MAY, 2013</b>             |                                        |                  |              |                   |                   |                  |
| 599                          | LKQ CORPORATION                        | 4/18/2012        | 05/21/13     | 15,260 97         | 8,994 67          | 6,266 30         |
| 90                           | WILEY JOHN & SONS INCORPORATED CLASS A | 7/21/2011        | 05/22/13     | 3,542 37          | 4,768 89          | -1,226 52        |
| 169                          | WILEY JOHN & SONS INCORPORATED CLASS A | 1/19/2012        | 05/22/13     | 6,651 80          | 7,425 62          | -773 82          |
| 62                           | WILEY JOHN & SONS INCORPORATED CLASS A | 2/28/2011        | 05/22/13     | 2,440 30          | 2,970 42          | -530 12          |
| <b>TOTAL MAY, 2013</b>       |                                        |                  |              | <u>27,895 44</u>  | <u>24,159 60</u>  | <u>3,735 84</u>  |
| <b>JULY, 2013</b>            |                                        |                  |              |                   |                   |                  |
| 72                           | AFFILIATED MANAGERS GROUP              | 2/28/2011        | 07/17/13     | 12,608 74         | 7,691 76          | 4,916 98         |
| 392                          | GENTEX CORPORATION                     | 4/26/2011        | 07/25/13     | 8,719 88          | 11,791 71         | -3,071 83        |
| <b>TOTAL JULY, 2013</b>      |                                        |                  |              | <u>21,328 62</u>  | <u>19,483 47</u>  | <u>1,845 15</u>  |
| <b>AUGUST, 2013</b>          |                                        |                  |              |                   |                   |                  |
| 150                          | IDEX CORPORATION                       | 2/28/2011        | 08/20/13     | 9,067 01          | 6,204 00          | 2,863 01         |
| 181                          | IDEX CORPORATION                       | 2/28/2011        | 08/20/13     | 4,896 18          | 3,350 16          | 1,546 02         |
| <b>TOTAL AUGUST, 2013</b>    |                                        |                  |              | <u>13,963 19</u>  | <u>9,554 16</u>   | <u>4,409 03</u>  |
| <b>SEPTEMBER, 2013</b>       |                                        |                  |              |                   |                   |                  |
|                              |                                        |                  |              |                   |                   | 0 00             |
|                              |                                        |                  |              |                   |                   | 0 00             |
| 195                          | LKQ CORPORATION                        | 2/28/2011        | 09/16/13     | 6,156 02          | 2,656 91          | 3,499 11         |
| 107                          | LKQ CORPORATION                        | 4/18/2012        | 09/16/13     | 3,377 92          | 1,606 73          | 1,771 19         |
|                              |                                        |                  |              |                   |                   | 0 00             |
| <b>TOTAL SEPTEMBER, 2013</b> |                                        |                  |              | <u>9,533 94</u>   | <u>4,263 64</u>   | <u>5,270 30</u>  |
| <b>OCTOBER, 2013</b>         |                                        |                  |              |                   |                   |                  |
| 452                          | JACOBS ENGR GROUP INC                  | 2/28/2011        | 10/04/13     | 26,532 38         | 22,480 22         | 4,052 16         |
| <b>TOTAL OCTOBER, 2013</b>   |                                        |                  |              | <u>26,532 38</u>  | <u>22,480 22</u>  | <u>4,052 16</u>  |
| <b>NOVEMBER, 2013</b>        |                                        |                  |              |                   |                   |                  |
| NONE                         |                                        |                  |              |                   |                   |                  |
| <b>TOTAL FYE 11/30/13</b>    |                                        |                  |              | <u>196,416.88</u> | <u>140,075.55</u> | <u>56,341.33</u> |

FRANK PIERCE FOUNDATION  
 CAPITAL GAINS AND LOSSES  
 RAYMOND JAMES A/C 78830478  
 FYE 11/30/13

SHORT TERM

| NO. SHARES                                               | DESCRIPTION                                  | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS  |
|----------------------------------------------------------|----------------------------------------------|------------------|--------------|-------------------|------------------|---------------|
| <b>APRIL, 2013</b>                                       |                                              |                  |              |                   |                  |               |
| 6000                                                     | SANOFIN NTS ISIN                             | 4/3/2013         | 4/16/2013    | 6,009.68          | 5,973.84         | 35.84         |
| 18000                                                    | US TREASURY NOTES .875% 01/31/2018           | 2/26/2013        | 4/16/2013    | 18,209.35         | 18,099.80        | 109.55        |
| 18000                                                    | GENERAL ELECTRIC CAPITAL CORPORATION         | 3/25/2013        | 4/19/2013    | 18,092.04         | 17,948.26        | 143.78        |
| 5000                                                     | MORGAN STANLEY MTN ISIN 3.75% DUE 02/25/2023 | 2/20/2013        | 4/22/2013    | 5,211.05          | 4,981.94         | 229.11        |
| 10000                                                    | US TREASURY NOTES .75% 3/31/2018             | 4/19/2013        | 4/22/2013    | 10,033.25         | 10,020.27        | 12.98         |
| <b>AGREES TO SALES AMT ON STATEMENT ACTIVITY SUMMARY</b> |                                              |                  |              | <b>57,555.37</b>  | <b>57,024.11</b> | <b>531.26</b> |

**MAY, 2013**

|                                                         |            |           |                  |                  |               |
|---------------------------------------------------------|------------|-----------|------------------|------------------|---------------|
| 13000 WALMART STORES INC 4.000% DUE 04/11/43            | 4/4/2013   | 4/30/2013 | 13,468.71        | 12,954.80        | 513.91        |
| 19000 AT&T INC NTS ISIN 1.4% DUE 12/01/17               | 12/6/2012  | 5/7/2013  | 19,196.35        | 18,999.09        | 197.26        |
| 5000 JPMORGAN CHASE & CO MTN ISIN 1.8% DUE 01/25/18     | 1/23/2013  | 5/8/2013  | 5,084.10         | 5,000.61         | 83.49         |
| 7000 US TREASURY NOTES .75% 03/31/2018                  | 4/19/2013  | 5/8/2013  | 7,013.83         | 7,014.06         | -0.23         |
| 12000 JPMORGAN CHASE & CO MTN ISIN 1.1% DUE 10/15/15    | 10/15/2012 | 5/16/2013 | 12,053.76        | 11,996.00        | 57.76         |
| 3000 US TREASURY NOTES 2.0% 02/15/2023                  | 5/1/2013   | 5/16/2013 | 3,061.28         | 3,099.00         | -37.72        |
| 16000 THE COCA COLA COMPANY NTS ISIN 1.15% DUE 04/01/18 | 2/28/2013  | 5/28/2013 | 15,908.76        | 15,967.07        | -58.31        |
| 3000 MERCK & CO., INC 1.3% DUE 05/18/18                 | 5/15/2013  | 5/28/2013 | 2,987.84         | 2,993.12         | -5.28         |
| 7000 US TREASURY NOTES 0.125% 12/31/2013                | 11/19/2012 | 5/30/2013 | 7,004.47         | 6,996.69         | 7.78          |
| <b>TOTAL MAY, 2013</b>                                  |            |           | <b>85,779.10</b> | <b>85,020.44</b> | <b>758.66</b> |

**JUNE, 2013**

|                                                |            |           |                   |                   |                  |
|------------------------------------------------|------------|-----------|-------------------|-------------------|------------------|
| 14000 BURLINGTON NORTHERN SANTA FE CORPORATION |            |           |                   |                   |                  |
| DEBENTURE 3% DUE 03/15/23                      | 3/5/2013   | 05/31/13  | 13,897.61         | 14,000.00         | -102.39          |
| 1000 US TREASURY NOTES .75% 03/31/18           | 4/19/2013  | 6/4/2013  | 987.89            | 1,001.98          | -14.09           |
| 1000 US TREASURY NOTES .75% 03/31/18           | 5/7/2013   | 6/4/2013  | 987.89            | 1,000.89          | -13.00           |
| 19000 US TREASURY NOTES .75% 03/31/18          | 5/28/2013  | 6/4/2013  | 18,798.75         | 18,794.45         | 4.30             |
| 33000 US TREASURY NOTES .125% 12/31/13         | 11/19/2012 | 6/5/2013  | 33,020.47         | 32,984.82         | 35.65            |
| 13000 US TREASURY NOTES .25% 03/31/14          | 4/4/2013   | 6/5/2013  | 13,020.32         | 13,009.68         | 10.64            |
| 7000 US TREASURY NOTES .25% 03/31/14           | 5/16/2013  | 6/5/2013  | 7,006.02          | 7,007.18          | -1.16            |
| 6000 US TREASURY NOTES 1% 05/31/18             | 6/5/2013   | 6/17/2013 | 6,000.52          | 5,996.73          | 3.79             |
| 6000 US TREASURY NOTES 1.75% 05/15/23          | 5/31/2013  | 6/18/2013 | 5,775.15          | 5,780.15          | -5.00            |
| 4000 US TREASURY NOTES 1% 05/31/18             | 6/5/2013   | 6/18/2013 | 3,986.52          | 3,997.82          | -11.30           |
| 8000 US TREASURY NOTES 1.75% 05/15/23          | 5/31/2013  | 6/21/2013 | 7,467.10          | 7,707.07          | -239.97          |
| 43000 US TREASURY NOTES 1% 05/31/18            | 6/5/2013   | 6/21/2013 | 42,161.32         | 42,976.60         | -815.28          |
| 20000 US TREASURY NOTES .25% 03/31/14          | 4/4/2013   | 6/25/2013 | 20,059.22         | 20,013.90         | 45.32            |
| 2000 US TREASURY NOTES .25% 03/31/14           | 3/14/2013  | 6/25/2013 | 2,001.41          | 2,001.03          | 0.38             |
| 3000 US TREASURY NOTES .25% 03/31/14           | 3/14/2013  | 6/25/2013 | 3,002.11          | 3,001.54          | 0.57             |
| 51000 US TREASURY NOTES .25% 03/31/14          | 6/21/2013  | 6/25/2013 | 51,035.86         | 51,041.25         | -5.39            |
| <b>TOTAL JUNE, 2013</b>                        |            |           | <b>229,208.16</b> | <b>230,315.09</b> | <b>-1,106.93</b> |

**JULY, 2013**

|                                                           |            |           |                   |                   |                |
|-----------------------------------------------------------|------------|-----------|-------------------|-------------------|----------------|
| 4000 CHEVRON CORPORATION NTS 2.4270% DUE 06/24/2020       | 6/17/2013  | 6/27/2013 | 3,999.60          | 4,000.00          | -0.40          |
| 3000 US TREASURY NOTES .25% 03/31/14                      | 2/15/2013  | 7/1/2013  | 3,010.20          | 3,001.38          | 8.82           |
| 1000 US TREASURY NOTES .25% 03/31/14                      | 2/21/2013  | 7/1/2013  | 1,000.86          | 1,000.47          | 0.39           |
| 4000 US TREASURY NOTES .25% 03/31/14                      | 11/29/2012 | 7/1/2013  | 4,003.43          | 4,000.53          | 2.90           |
| 4000 US TREASURY NOTES .25% 03/31/14                      | 3/14/2013  | 7/1/2013  | 4,003.44          | 4,002.01          | 1.43           |
| 24000 US TREASURY NOTES .625% 04/30/18                    | 6/25/2013  | 7/8/2013  | 23,061.97         | 23,089.72         | -27.75         |
| 36000 US TREASURY NOTES .625% 04/30/18                    | 6/25/2013  | 7/9/2013  | 34,662.29         | 34,602.97         | 59.32          |
| 6000 KINDER MORGAN ENERGY PARTNERS LP 3.5% DUE 09/01/2023 | 2/21/2013  | 7/22/2013 | 5,909.56          | 5,984.23          | -74.67         |
| 17000 APACHE CORPORATION 2.625% DUE 01/15/2023            | 11/28/2012 | 7/24/2013 | 15,953.66         | 16,915.06         | -961.40        |
| 1000 US TREASURY NOTES .25% 03/31/2014                    | 7/23/2013  | 7/25/2013 | 1,001.76          | 1,000.97          | 0.79           |
| 23000 US TREASURY NOTES .625% 04/30/2018                  | 6/25/2013  | 7/25/2013 | 22,254.42         | 22,115.22         | 139.20         |
| <b>TOTAL JULY, 2013</b>                                   |            |           | <b>118,861.19</b> | <b>119,712.56</b> | <b>-851.37</b> |

**AUGUST, 2013**

|                                                    |           |           |                  |                  |                  |
|----------------------------------------------------|-----------|-----------|------------------|------------------|------------------|
| 11000 US TREASURY NOTES 1.75% 05/15/2023           | 7/24/2013 | 7/26/2013 | 10,276.82        | 10,208.46        | 68.36            |
| 6000 US TREASURY NOTES 1.75% 05/15/2023            | 7/24/2013 | 7/29/2013 | 5,581.37         | 5,568.57         | 12.80            |
| 276.516 FEDERATED MORTGAGE STRATEGY PORTFOLIO FUND | 10/04/12  | 08/01/13  | 2,743.04         | 2,873.00         | -129.96          |
| 5000 US TREASURY NOTES .25% 03/31/2014             | 07/23/13  | 08/05/13  | 5,008.64         | 5,004.81         | 3.83             |
| 24000 WELLS FARGO & COMPANY                        | 04/16/13  | 08/12/13  | 23,541.92        | 24,054.29        | -512.37          |
| 9000 US TREASURY NOTES 1.375% 07/31/2018           | 08/07/13  | 08/15/13  | 8,999.77         | 9,002.44         | -2.67            |
| 10000 VERIZON COMMUNICATIONS, INC.                 | 11/2/2012 | 8/16/2013 | 8,948.36         | 9,990.05         | -1,041.69        |
| 26000 VODAFONE GROUP                               | 2/11/2013 | 8/9/2013  | 25,377.65        | 25,891.54        | -513.89          |
| <b>TOTAL AUGUST, 2013</b>                          |           |           | <b>90,477.57</b> | <b>92,593.16</b> | <b>-2,115.59</b> |

**SEPTEMBER, 2013**

|                                           |          |          |                   |                   |                |
|-------------------------------------------|----------|----------|-------------------|-------------------|----------------|
| 24000 BANK OF NEW YORK MELLON CORPORATION | 07/25/13 | 09/05/13 | 23,994.08         | 24,000.00         | -5.92          |
| 13000 SHELL INTERNATIONAL FINANCE         | 08/07/13 | 09/05/13 | 12,942.20         | 12,991.48         | -49.28         |
| 24000 ROYAL BANK OF CANADA                | 07/24/13 | 09/10/13 | 23,697.25         | 24,000.00         | -302.75        |
| 4000 CHARLES SCHWAB CORP                  | 07/22/13 | 09/10/13 | 3,950.40          | 3,998.87          | -48.47         |
| 10000 US TREASURY NOTE .25% 03/31/2014    | 07/31/13 | 09/10/13 | 10,020.11         | 10,008.29         | 11.82          |
| 11000 US TREASURY NOTE .25% 03/31/2014    | 07/31/13 | 09/11/13 | 11,022.63         | 11,009.16         | 13.47          |
| 19000 BP CAPITAL MARKETS                  | 05/07/13 | 09/13/13 | 18,259.91         | 18,950.39         | -690.48        |
| 9000 BURLINGTON NORTHERN SANTA FE         | 08/13/13 | 09/13/13 | 8,807.81          | 8,969.75          | -161.94        |
| 12000 GOLDMAN SACHS GROUP                 | 07/16/13 | 09/13/13 | 11,932.32         | 11,990.08         | -57.76         |
| 14000 US TREASURY NOTE 1.375% 07/31/2018  | 08/30/13 | 09/18/13 | 13,818.36         | 13,882.22         | -63.86         |
| 20000 US TREASURY NOTE .25% 03/31/2014    | 07/31/13 | 09/18/13 | 20,042.11         | 20,004.92         | 37.19          |
| 27000 US TREASURY NOTE 1.5% 08/31/2018    | 09/11/13 | 09/18/13 | 26,745.92         | 26,863.21         | -117.29        |
| 9000 US TREASURY NOTE 1.5% 08/31/2018     | 09/24/13 | 09/26/13 | 9,037.12          | 9,034.80          | 2.32           |
| 13000 BANK OF AMERICA CORPORATION         | 9/5/2013 | 09/26/13 | 12,843.18         | 12,964.79         | -121.61        |
| 6000 JPMORGAN CHASE & CO                  | 01/18/13 | 09/26/13 | 5,670.97          | 5,997.00          | -326.03        |
| 10000 MORGAN STANLEY                      | 04/22/13 | 09/26/13 | 9,841.13          | 9,993.39          | -152.26        |
| 8000 US TREASURY NOTE 1.5% 08/31/2018     | 09/11/13 | 09/26/13 | 8,013.00          | 7,921.26          | 91.74          |
| 21000 EMC CORPORATION                     | 06/03/13 | 09/27/13 | 21,031.53         | 20,988.53         | 43.00          |
| 38000 TORONTO DOMINION BANK               | 09/05/13 | 09/30/13 | 38,874.32         | 37,931.77         | 942.55         |
| <b>TOTAL SEPTEMBER, 2013</b>              |          |          | <b>290,544.35</b> | <b>291,499.91</b> | <b>-955.56</b> |

**OCTOBER, 2013**

|                                            |          |          |                   |                   |               |
|--------------------------------------------|----------|----------|-------------------|-------------------|---------------|
| 12000 ROYAL BANK OF CANADA                 | 09/04/13 | 10/03/13 | 12,123.19         | 11,985.56         | 137.63        |
| 9000 PRUDENTIAL FINANCIAL INC.             | 08/12/13 | 10/07/13 | 9,123.68          | 8,989.64          | 134.04        |
| 8000 CITIGROUP INC                         | 06/25/13 | 10/08/13 | 7,708.87          | 7,957.21          | -248.34       |
| 11000 US TREASURY NOTE 1.5% 08/31/2018     | 10/02/13 | 10/15/13 | 11,071.21         | 11,073.51         | -2.30         |
| 19000 GENERAL ELECTRIC CAPITAL CORPORATION | 01/03/13 | 10/21/13 | 18,125.87         | 18,966.20         | -840.33       |
| 10000 US TREASURY NOTE .25% 03/31/2014     | 11/27/12 | 10/21/13 | 10,005.74         | 10,000.13         | 5.61          |
| 18000 GENERAL ELECTRIC CAPITAL CORPORATION | 07/09/13 | 10/22/13 | 18,249.60         | 17,994.63         | 254.97        |
| 3000 US TREASURY NOTES 2.5% 08/15/2023     | 10/03/13 | 10/22/13 | 2,995.11          | 2,972.31          | 22.80         |
| 42000 US TREASURY NOTE 1.5% 08/31/2018     | 10/16/13 | 10/24/13 | 42,445.07         | 42,177.15         | 267.92        |
| 4000 BANK OF AMERICA CORP                  | 10/17/13 | 10/25/13 | 4,029.59          | 3,999.32          | 30.27         |
| 8000 CITIGROUP INC                         | 09/19/13 | 10/25/13 | 8,082.27          | 7,965.50          | 116.77        |
| 18000 JPMORGAN CHASE & CO                  | VARIOUS  | 10/25/13 | 17,794.12         | 17,966.50         | -172.38       |
| 18000 US TREASURY NOTE 1.5% 08/31/2018     | VARIOUS  | 10/30/13 | 18,249.36         | 17,920.30         | 329.06        |
| 25000 US TREASURY NOTES 2.5% 08/15/2023    | VARIOUS  | 10/30/13 | 25,107.60         | 24,663.17         | 444.43        |
| 5000 US TREASURY NOTE 1.5% 08/31/2018      | 09/11/13 | 10/31/13 | 5,073.58          | 4,951.80          | 121.78        |
| <b>TOTAL OCTOBER, 2013</b>                 |          |          | <b>210,184.86</b> | <b>209,582.93</b> | <b>601.93</b> |

**NOVEMBER, 2013**

|                                                |          |          |                     |                     |                  |
|------------------------------------------------|----------|----------|---------------------|---------------------|------------------|
| 7000 US TREASURY NOTE 1.5% 08/31/2018          | 09/11/13 | 11/07/13 | 7,091.63            | 6,932.80            | 158.83           |
| 18000 WELLS FARGO & COMPANY                    | 10/21/13 | 11/12/13 | 18,119.09           | 17,960.89           | 158.20           |
| 9000 US TREASURY NOTE .875% 09/15/2016         | 10/17/13 | 11/15/13 | 9,104.32            | 9,073.40            | 30.92            |
| 5000 US TREASURY NOTE .875% 09/15/2016         | 10/17/13 | 11/21/13 | 5,060.25            | 5,040.34            | 19.91            |
| 5000 BERKSHIRE HATHAWAY FINANCE CORP           | 08/06/13 | 11/25/13 | 5,086.43            | 4,991.44            | 94.99            |
| 5000 BERKSHIRE HATHAWAY FINANCE CORP           | 08/06/13 | 11/26/13 | 5,075.56            | 4,991.45            | 84.11            |
| 19000 US TREASURY NOTE 1.5% 08/31/2018         | 11/12/13 | 11/27/13 | 19,231.08           | 18,849.32           | 381.76           |
| 14000 US TREASURY NOTE 1.25% 10/31/2018        | 11/06/13 | 11/27/13 | 13,925.00           | 13,940.80           | -15.80           |
| 4000 US TREASURY NOTE .875% 09/15/2016         | 10/17/13 | 11/29/13 | 4,049.44            | 4,031.99            | 17.45            |
| <b>TOTAL NOVEMBER, 2013</b>                    |          |          | <b>86,742.80</b>    | <b>85,812.43</b>    | <b>930.37</b>    |
| <b>TOTAL SHORT TERM GAIN/LOSS FYE 11/30/13</b> |          |          | <b>1,169,353.40</b> | <b>1,171,560.63</b> | <b>-2,207.23</b> |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830478  
FYE 11/30/13

LONG TERM

| NO. SHARES       | DESCRIPTION                         | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS | GAIN<br>LOSS |
|------------------|-------------------------------------|------------------|--------------|-------------------|---------------|--------------|
| JUNE, 2013       |                                     |                  |              |                   |               |              |
| 1000             | METLIFE INC NTS 6.75%, DUE 06/01/16 | 8/16/2011        | 6/4/2013     | 1165.36           | 1119.65       | 45.71        |
| TOTAL JUNE, 2013 |                                     |                  |              | 1165.36           | 1119.65       | 45.71        |

**JULY, 2013**

|                                          |           |           |                  |                  |                 |
|------------------------------------------|-----------|-----------|------------------|------------------|-----------------|
| 10000 GOLDMAN SACHS GROUP                | 2/28/2011 | 7/19/2013 | 10,636.83        | 9,997.11         | 639.72          |
| 14000 METLIFE INC                        | 8/16/2011 | 7/30/2013 | 16,280.36        | 14177.01         | 2,103.35        |
| 4000 US TREASURY NOTES 2.125% 12/31/2015 | 7/26/2013 | 7/29/2013 | 4,170.44         | 4,003.86         | 166.58          |
| <b>TOTAL JULY, 2013</b>                  |           |           | <b>31,087.63</b> | <b>28,177.98</b> | <b>2,909.65</b> |

**AUGUST, 2013**

2094.48 FEDERATED MORTGAGE STRATEGY PORTFOLIO FUND

11/23/11

08/01/13

20,777.28 21,351.18 -573.90

**TOTAL AUGUST, 2013**

**20,777.28 21,351.18 -573.90**

**SEPTEMBER, 2013**

4000 CITIGROUP INC.

01/19/12

09/13/13

4,349.19

3,942.74

406.45

**TOTAL SEPTEMBER, 2013**

**4,349.19**

**3,942.74**

**406.45**

**OCTOBER, 2013**

NONE

**NOVEMBER, 2013**

9000 BANK OF AMERICA CORP

10/04/12

11/21/13

9,101.16 8,997.11

104.05

**TOTAL NOVEMBER, 2013**

**9,101.16 8,997.11**

**104.05**

**TOTAL LONG TERM GAIN/LOSS FYE 11/30/13**

**66,480.62 63,588.66 2,891.96**

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

TOTAL MONTHLY STOCK SALES

| MONTH           | STOCK SALES  |           | TOTAL             |
|-----------------|--------------|-----------|-------------------|
|                 | SHORT TERM   | LONG TERM |                   |
| DECEMBER, 2012  |              |           | <b>0.00</b>       |
| JANUARY, 2013   |              |           | <b>0.00</b>       |
| FEBRUARY, 2013  |              |           | <b>0.00</b>       |
| MARCH, 2013     |              |           | <b>0.00</b>       |
| APRIL, 2013     | 57,555.37    |           | <b>58,720.73</b>  |
| MAY, 2013       | 85,779.10    |           | <b>116,866.73</b> |
| JUNE, 2013      | 229,208.16   | 1,165.36  | <b>230,373.52</b> |
| JULY, 2013      | 118,861.19   | 31,087.63 | <b>149,948.82</b> |
| AUGUST, 2013    | 90,477.57    | 20,777.28 | <b>111,254.85</b> |
| SEPTEMBER, 2013 | 290,544.35   | 4,349.19  | <b>214,534.05</b> |
| OCTOBER, 2013   | 210,184.86   | 0.00      | <b>86,742.80</b>  |
| NOVEMBER, 2013  | 86,742.80    | 9,101.16  | 95,843.96         |
| TOTAL SALES     | 1,169,353.40 | 66,480.62 | 1,235,834.02      |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830459  
FYE 11/30/13

SHORT TERM

| NO. SHARES              | DESCRIPTION               | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS     |
|-------------------------|---------------------------|------------------|--------------|-------------------|------------------|------------------|
| 134                     | EDWARDS LIFESCIENCES CORP | 11/13/2012       | 4/24/2013    | 8,598.56          | 11,758.79        | -3,160.23        |
| 229                     | INTUIT                    | 9/17/2012        | 5/21/2013    | 13,414.02         | 13,787.17        | -373.15          |
| 241                     | INTUIT                    | 08/228/12        | 5/21/2013    | 14,116.93         | 14,395.55        | -278.62          |
| 131                     | IBM                       | 7/17/2012        | 5/28/2013    | 27,284.90         | 24,187.05        | 3,097.85         |
| 87                      | IBM                       | 8/10/2012        | 5/28/2013    | 18,120.50         | 17,225.74        | 894.76           |
| <b>TOTAL MAY, 2013</b>  |                           |                  |              | <b>72,936.35</b>  | <b>69,595.51</b> | <b>3,340.84</b>  |
| 178                     | COACH INCORPORATED        | 10/23/2012       | 6/25/2013    | 9,846.51          | 10,371.79        | -525.28          |
| 263                     | COACH INCORPORATED        | 9/14/2012        | 6/25/2013    | 14,548.49         | 16,489.31        | -1,940.82        |
| 192                     | COACH INCORPORATED        | 8/27/2012        | 6/25/2013    | 10,620.95         | 10,711.39        | -90.44           |
| 76                      | INTUIT                    | 8/22/2012        | 6/25/2013    | 4,474.49          | 4,539.68         | -65.19           |
| <b>TOTAL JUNE, 2013</b> |                           |                  |              | <b>39,490.44</b>  | <b>42,112.17</b> | <b>-2,621.73</b> |
| 286                     | MICROSOFT CORP            | 11/2/2012        | 7/22/2013    | 9,114.69          | 9,686.14         | -571.45          |
| 523                     | MICROSOFT CORP            | 9/24/2012        | 7/22/2013    | 16,667.77         | 16,103.12        | 564.65           |
| <b>TOTAL JULY, 2013</b> |                           |                  |              | <b>25,782.46</b>  | <b>25,789.26</b> | <b>-6.80</b>     |

RAYMOND JAMES A/C 78830459

FYE 11/30/13

SHORT TERM

| NO. SHARES                                | DESCRIPTION         | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS     | GAIN<br>LOSS     |
|-------------------------------------------|---------------------|------------------|--------------|-------------------|-------------------|------------------|
| 206                                       | COACH INCORPORATED  | 8/10/2012        | 8/2/2013     | 11,015.02         | 11,220.56         | -205.54          |
| 23                                        | COACH INCORPORATED  | 8/27/2012        | 8/2/2013     | 1,229.83          | 1,283.14          | -53.31           |
| 305                                       | COMCAST CORPORATION | 4/30/2013        | 8/26/2013    | 12,686.22         | 12,596.20         | 90.02            |
| 329                                       | COMCAST CORPORATION | 8/5/2013         | 8/16/2013    | 13,684.49         | 15,028.41         | -1,343.92        |
| <b>TOTAL AUGUST, 2013</b>                 |                     |                  |              | <b>38,615.56</b>  | <b>40,128.31</b>  | <b>-1,512.75</b> |
| <b>TOTAL SHORT TERM GAIN FYE 11/30/13</b> |                     |                  |              | <b>185,423.37</b> | <b>189,384.04</b> | <b>-3,960.67</b> |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830459  
FYE 11/30/13

LONG TERM

| NO. SHARES               | DESCRIPTION                    | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS     | GAIN<br>LOSS     |
|--------------------------|--------------------------------|------------------|--------------|-------------------|-------------------|------------------|
| 131                      | CERNER CORP                    | 1/24/2012        | 4/15/2013    | 12,136.03         | 7,886.20          | 4,249.83         |
| 288                      | CERNER CORP                    | 1/12/2012        | 4/15/2013    | 26,680.73         | 17,796.67         | 8,884.06         |
| 43                       | CERNER CORP                    | 12/22/2011       | 4/15/2013    | 3,983.58          | 2,570.86          | 1,412.72         |
| 215                      | SUNCOR ENERGY INCORPORATED     | 2/28/2011        | 4/15/2013    | 5,809.39          | 10,020.87         | -4,211.48        |
| 315                      | SUNCOR ENERGY INCORPORATED     | 2/28/2011        | 4/15/2013    | 8,511.43          | 14,681.74         | -6,170.31        |
| 350                      | SUNCOR ENERGY INCORPORATED     | 2/28/2011        | 4/15/2013    | 9,457.15          | 16,313.04         | -6,855.89        |
| 153                      | EDWARDS LIFESCIENCES CORP      | 3/27/2012        | 4/24/2013    | 9,817.76          | 11,372.35         | -1,554.59        |
| 113                      | EDWARDS LIFESCIENCES CORP      | 4/20/2012        | 4/24/2013    | 7,251.02          | 8,299.61          | -1,048.59        |
| 5                        | COGNIZANT TECHNOLOGY SOLUTIONS | 5/26/2011        | 4/25/2013    | 310.29            | 374.74            | -64.45           |
| 103                      | COGNIZANT TECHNOLOGY SOLUTIONS | 2/2/2012         | 4/25/2013    | 6,392.05          | 7,567.83          | -1,175.78        |
| 227                      | COGNIZANT TECHNOLOGY SOLUTIONS | 4/13/2012        | 4/25/2013    | 14,087.32         | 16,772.81         | -2,685.49        |
| 71                       | EDWARDS LIFESCIENCES CORP      | 4/20/2012        | 4/25/2013    | 4,671.02          | 5,214.80          | -543.78          |
| 71                       | EDWARDS LIFESCIENCES CORP      | 8/24/2011        | 4/25/2013    | 4,671.02          | 5,050.82          | -379.80          |
| 174                      | EDWARDS LIFESCIENCES CORP      | 11/18/2011       | 4/25/2013    | 11,447.29         | 11,141.31         | 305.98           |
| <b>TOTAL APRIL, 2013</b> |                                |                  |              | <b>125,226.08</b> | <b>135,063.65</b> | <b>-9,837.57</b> |
| 158                      | COGNIZANT TECHNOLOGY SOLUTIONS | 11/16/2011       | 4/30/2013    | 10,196.61         | 10,975.34         | -778.73          |
| 163                      | COGNIZANT TECHNOLOGY SOLUTIONS | 9/29/2011        | 4/30/2013    | 10,519.29         | 10,717.09         | -197.80          |
| 1                        | COGNIZANT TECHNOLOGY SOLUTIONS | 2/2/2012         | 4/30/2013    | 64.54             | 73.47             | -8.93            |
| 205                      | SUNCOR ENERGY INCORPORATED     | 2/28/2011        | 4/30/2013    | 6,346.86          | 9,554.78          | -3,207.92        |
| 400                      | SUNCOR ENERGY INCORPORATED     | 2/28/2011        | 4/30/2013    | 12,384.12         | 18,643.47         | -6,259.35        |
| 199                      | SUNCOR ENERGY INCORPORATED     | 10/25/2011       | 4/30/2013    | 6,161.10          | 6,119.23          | 41.87            |
| 250                      | SUNCOR ENERGY INCORPORATED     | 2/28/2011        | 4/30/2013    | 7,740.07          | 11,652.17         | -3,912.10        |
| 403                      | SUNCOR ENERGY INCORPORATED     | 9/26/2011        | 4/30/2013    | 12,477.00         | 10,498.15         | 1,978.85         |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830459  
FYE 11/30/13

LONG TERM

| NO. SHARES              | DESCRIPTION                | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS     | GAIN<br>LOSS      |
|-------------------------|----------------------------|------------------|--------------|-------------------|-------------------|-------------------|
| 243                     | C H ROBINSON WORLDWIDE INC | 4/21/2011        | 5/28/2013    | 14,103.52         | 18,951.01         | -4,847.49         |
| 147                     | C H ROBINSON WORLDWIDE INC | 11/18/2011       | 5/28/2013    | 8,531.76          | 9,730.08          | -1,198.32         |
| 241                     | C H ROBINSON WORLDWIDE INC | 2/28/2011        | 5/28/2013    | 13,987.44         | 17,482.14         | -3,494.70         |
| 104                     | C H ROBINSON WORLDWIDE INC | 9/26/2011        | 5/28/2013    | 6,036.06          | 7,055.13          | -1,019.07         |
| 91                      | NATIONAL OILWELL VARGO INC | 2/28/2011        | 5/28/2013    | 6,497.15          | 7,193.96          | -696.81           |
| <b>TOTAL MAY, 2013</b>  |                            |                  |              | <b>115,045.52</b> | <b>138,646.02</b> | <b>-23,600.50</b> |
| 23                      | WELLS FARGO & COMPANY      | 2/28/2011        | 6/14/2013    | 932.44            | 744.17            | 188.27            |
| 250                     | WELLS FARGO & COMPANY      | 2/28/2011        | 6/14/2013    | 10,135.20         | 8,088.75          | 2,046.45          |
| 57                      | WELLS FARGO & COMPANY      | 2/28/2011        | 6/14/2013    | 2,310.82          | 1,844.24          | 466.58            |
| 428                     | INTUIT                     | 6/6/2012         | 6/25/2013    | 25,198.47         | 24,585.99         | 612.48            |
| <b>TOTAL JUNE, 2013</b> |                            |                  |              | <b>38,576.93</b>  | <b>35,263.15</b>  | <b>3,313.78</b>   |
| 347                     | NATIONAL OILWELL VARCO     | 2/28/2011        | 7/17/2013    | 25,009.78         | 27,431.91         | -2,422.13         |
| 122                     | NATIONAL OILWELL VARCO     | 10/27/2011       | 7/17/2013    | 8,793.07          | 9,062.12          | -269.05           |
| 258                     | NATIONAL OILWELL VARCO     | 10/6/2011        | 7/17/2013    | 18,595.17         | 15,169.20         | 3,425.97          |
| <b>TOTAL JULY, 2013</b> |                            |                  |              | <b>52,398.02</b>  | <b>51,663.23</b>  | <b>734.79</b>     |
| 447                     | COACH INCORPORATED         | 6/21/2012        | 8/2/2013     | 23,901.52         | 26,773.63         | -2,872.11         |
| 210                     | COACH INCORPORATED         | 7/31/2012        | 8/2/2013     | 11,228.90         | 10,473.86         | 755.04            |
| 350                     | BROADCOM CORPORATION       | 2/28/2011        | 8/5/2013     | 9,446.40          | 14,449.75         | -5,003.35         |
| 250                     | BROADCOM CORPORATION       | 2/28/2011        | 8/15/2013    | 6,747.43          | 10,321.25         | -3,573.82         |
| 111                     | BROADCOM CORPORATION       | 2/28/2011        | 8/5/2013     | 2,995.86          | 4,582.64          | -1,586.78         |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830459  
FYE 11/30/13

LONG TERM

| NO. SHARES | DESCRIPTION                | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS | GAIN<br>LOSS |
|------------|----------------------------|------------------|--------------|-------------------|---------------|--------------|
| 400        | BROADCOM CORPORATION       | 2/28/2011        | 8/5/2013     | 10,795.88         | 16,514.00     | -5,718.12    |
| 550        | BROADCOM CORPORATION       | 3/1/2011         | 8/13/2013    | 14,648.94         | 22,192.34     | -7,543.40    |
| 267        | BROADCOM CORPORATION       | 2/28/2011        | 8/13/2013    | 7,111.39          | 11,023.09     | -3,911.70    |
| 314        | BROADCOM CORPORATION       | 5/9/2011         | 8/13/2013    | 8,363.21          | 10,581.33     | -2,218.12    |
| 20         | PRICELINE COM INCORPORATED | 7/6/2011         | 8/20/2013    | 18,727.79         | 10,734.11     | 7,993.68     |
| 238        | CVS CAREMARK CORPORATION   | 4/11/2012        | 8/26/2013    | 13,922.77         | 10,445.82     | 3,476.95     |
| 211        | NIKE INCORPORATED          | 2/28/2011        | 8/26/2013    | 13,554.64         | 15,822.63     | -2,267.99    |
| 122        | STARBUCKS                  | 5/18/2012        | 8/26/2013    | 8,779.14          | 6,280.44      | 2,498.70     |

**TOTAL AUGUST, 2013**

**150,223.87 170,194.89 -19,971.02**

|     |                     |            |           |           |           |           |
|-----|---------------------|------------|-----------|-----------|-----------|-----------|
| 205 | DANAHER CORPORATION | 1/12/2012  | 9/10/2013 | 13,964.37 | 10,391.37 | 3,573.00  |
| 22  | DANAHER CORPORATION | 10/25/2011 | 9/10/2013 | 1,498.62  | 1,053.14  | 445.48    |
| 94  | ECOLAP INCORPORATED | 8/22/2012  | 9/10/2013 | 8,953.66  | 6,237.23  | 2,716.43  |
| 176 | NIKE INCORPORATED   | 2/28/2011  | 9/10/2013 | 11,711.09 | 13,198.03 | -1,486.94 |
| 189 | STARBUCKS           | 5/18/2012  | 9/23/2013 | 14,246.79 | 9,729.53  | 4,517.26  |

**TOTAL SEPTEMBER, 2013**

**50,374.53 40,609.30 9,765.23**

|     |                                 |           |            |           |           |           |
|-----|---------------------------------|-----------|------------|-----------|-----------|-----------|
| 82  | ALLERGAN INCORPORATED           | 2/28/2011 | 10/11/2013 | 7,356.21  | 7,167.59  | 188.62    |
| 12  | PRICELINE COM INCORPORATED      | 7/6/2011  | 10/11/2013 | 12,193.54 | 6,440.46  | 5,753.08  |
| 24  | PRICELINE COM INCORPORATED      | 1/24/2012 | 10/11/2013 | 24,387.08 | 12,509.47 | 11,877.61 |
| 18  | UNION PAC CORPORATION           | 4/11/2012 | 10/17/2013 | 2,725.20  | 1,909.33  | 815.87    |
| 140 | UNION PAC CORPORATION           | 1/12/2012 | 10/17/2013 | 21,195.98 | 15,573.14 | 5,622.84  |
| 108 | UNION PAC CORPORATION           | 4/20/2012 | 10/17/2013 | 16,351.18 | 11,515.61 | 4,835.57  |
| 84  | VARIAN MED SYSTEMS INCORPORATED | 6/20/2012 | 10/24/2013 | 6,144.54  | 5,108.76  | 1,035.78  |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
RAYMOND JAMES A/C 78830459  
FYE 11/30/13

LONG TERM

| NO. SHARES                               | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS     | GAIN<br>LOSS     |
|------------------------------------------|---------------------------------|------------------|--------------|-------------------|-------------------|------------------|
| 307                                      | VARIAN MED SYSTEMS INCORPORATED | 5/10/2012        | 10/24/2013   | 22,456.84         | 19,765.93         | 2,690.91         |
| 65                                       | CAMERON INTERNATIONAL CORP      | 1/12/2012        | 10/25/2013   | 3,477.74          | 3,350.89          | 126.85           |
| 738                                      | CAMERON INTERNATIONAL CORP      | 4/26/2011        | 10/25/2013   | 39,485.70         | 40,173.47         | -687.77          |
| <b>TOTAL OCTOBER, 2013</b>               |                                 |                  |              | <b>155,774.01</b> | <b>123,514.65</b> | <b>32,259.36</b> |
| 22                                       | GOOGLE INCORPORATED             | 10/19/2012       | 10/31/2013   | 22,785.44         | 15,006.61         | 7,778.83         |
| 78                                       | VARIAN MED SYSTEMS INCORPORATED | 6/20/2012        | 10/31/2013   | 5,659.72          | 4,743.84          | 915.88           |
| 233                                      | VARIAN MED SYSTEMS INCORPORATED | 8/10/2012        | 10/31/2013   | 16,906.60         | 13,165.76         | 3,740.84         |
| 500                                      | MICROSOFT CORPORATION           | 8/27/2012        | 11/8/2013    | 18,790.17         | 15,385.00         | 3,405.17         |
| 206                                      | MICROSOFT CORPORATION           | 9/24/2012        | 11/8/2013    | 7,741.55          | 6,342.72          | 1,398.83         |
| <b>TOTAL NOVEMBER, 2013</b>              |                                 |                  |              | <b>71,883.48</b>  | <b>54,643.93</b>  | <b>17,239.55</b> |
| <b>TOTAL LONG TERM GAIN FYE 11/30/13</b> |                                 |                  |              | <b>759,502.44</b> | <b>749,598.82</b> | <b>9,903.62</b>  |

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

TOTAL MONTHLY STOCK SALES

| MONTH           | STOCK SALES       |                   | TOTAL             |
|-----------------|-------------------|-------------------|-------------------|
|                 | SHORT TERM        | LONG TERM         |                   |
| DECEMBER, 2012  | 0.00              | 0.00              | <b>0.00</b>       |
| JANUARY, 2013   | 0.00              | 0.00              | <b>0.00</b>       |
| FEBRUARY, 2013  | 0.00              | 0.00              | <b>0.00</b>       |
| MARCH, 2013     | 0.00              | 0.00              | <b>0.00</b>       |
| APRIL, 2013     | 8,598.56          | 125,226.08        | <b>133,824.64</b> |
| MAY, 2013       | 72,936.35         | 115,045.54        | <b>187,981.89</b> |
| JUNE, 2013      | 39,490.44         | 38,576.93         | <b>78,067.37</b>  |
| JULY, 2013      | 25,782.46         | 52,398.02         | <b>78,180.48</b>  |
| AUGUST, 2013    | 38,615.56         | 150,223.87        | <b>188,839.43</b> |
| SEPTEMBER, 2013 |                   | 50,374.53         | <b>50,374.53</b>  |
| OCTOBER, 2013   |                   | 155,774.01        | <b>155,774.01</b> |
| NOVEMBER, 2013  |                   | 71,883.48         | <b>71,883.48</b>  |
|                 | <b>185,423.37</b> | <b>759,502.46</b> | <b>944,925.83</b> |

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
**RAYMOND JAMES A/C 78830483**  
FYE 11/30/13

SHORT TERM

| NO. SHARES               | DESCRIPTION                  | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS  |
|--------------------------|------------------------------|------------------|--------------|-------------------|------------------|---------------|
| <b>APRIL, 2013</b>       |                              |                  |              |                   |                  |               |
| 295                      | MICROSOFT                    | VARIOUS          | 4/17/2013    | 8,511.50          | 9,286.87         | -775.37       |
| 42                       | BUNGE LIMITED                | VARIOUS          | 4/18/2013    | 2,823.18          | 2,756.25         | 66.93         |
| 29                       | EOG RES INCORPORATED         | VARIOUS          | 4/19/2013    | 3,420.76          | 3,363.26         | 57.50         |
| 31                       | NOBLE ENERGY INCORPORATED    | 12/6/2012        | 4/19/2013    | 3,370.35          | 3,048.85         | 321.50        |
| 13                       | SCHLUMBERGER LIMITED         | VARIOUS          | 4/19/2013    | 948.37            | 955.37           | -7.00         |
| 107                      | PRUDENTIAL FINL INCORPORATED | VARIOUS          | 4/17/2013    | 5,959.26          | 5,494.93         | 464.33        |
| 77                       | KINDER MORGAN INCORPORATED   | VARIOUS          | 4/24/2013    | 2,975.29          | 2,770.59         | 204.70        |
| 3                        | KIMBERLY CLARK CORP          | 4/22/2013        | 4/29/2013    | 312.05            | 315.45           | -3.40         |
| 2                        | SCANA CORPORATION NEW        | 2/25/2013        | 4/29/2013    | 105.30            | 98.54            | 6.76          |
| 15                       | TAIWAN SEMICONDUCTOR MFG     | 2/25/2013        | 4/29/2013    | 274.67            | 280.35           | -5.68         |
| 4                        | VECTREN CORPORATION          | 2/25/2013        | 4/29/2013    | 146.30            | 132.04           | 14.26         |
| <b>TOTAL APRIL, 2013</b> |                              |                  |              | <b>28,847.03</b>  | <b>28,502.50</b> | <b>344.53</b> |

**MAY, 2013**

|                        |                            |            |           |                  |                  |                 |
|------------------------|----------------------------|------------|-----------|------------------|------------------|-----------------|
| 8                      | ARROW ELECTRS INCORPORATED | 2/25/2013  | 5/2/2013  | 301.52           | 323.52           | -22.00          |
| 6                      | EXXON MOBIL CORP           | 2/25/2013  | 5/2/2013  | 531.11           | 537.60           | -6.49           |
| 29                     | HEINZ H J COMPANY          | VARIOUS    | 5/2/2013  | 2,101.38         | 1,890.25         | 211.13          |
| 69                     | INCYTE CORPORATION         | 8/1/2012   | 5/2/2013  | 1,525.71         | 1,795.82         | -270.11         |
| 31                     | KINDER MORGAN INCORPORATED | 8/22/2012  | 5/2/2013  | 1,203.85         | 1,083.71         | 120.14          |
| 49                     | LILLY ELI & COMPANY        | VARIOUS    | 5/2/2013  | 2,737.27         | 2,617.21         | 120.06          |
| 53                     | HEINZ H J COMPANY          | 8/29/2012  | 5/3/2013  | 3,839.23         | 2,971.96         | 867.27          |
| 89                     | QUALCOMM INCORPORATED      | VARIOUS    | 5/3/2013  | 5,526.86         | 5,631.38         | -104.52         |
| 39                     | TEVA PHARMACEUTICAL        | 8/10/2012  | 5/7/2013  | 1,466.35         | 1,607.49         | -141.14         |
| 20                     | CHEVRON CORPORATION        | VARIOUS    | 5/8/2013  | 2,469.32         | 2,308.52         | 160.80          |
| 35                     | NOBLE ENERGY INCORPORATED  | 12/6/2012  | 5/8/2013  | 3,933.14         | 3,442.25         | 490.89          |
| 34                     | UNILEVER PLC               | 2/25/2013  | 5/8/2013  | 1,475.74         | 1,349.45         | 126.29          |
| 68                     | US BANCORP                 | VARIOUS    | 5/9/2013  | 2,235.79         | 2,108.23         | 127.56          |
| 2                      | BERKSHIRE HATHAWAY         | 2/25/2013  | 5/10/2013 | 219.62           | 201.54           | 18.08           |
| 2                      | NISOURCE INCORPORATED      | 2/25/2013  | 5/14/2013 | 57.76            | 54.54            | 3.22            |
| 31                     | NISOURCE INCORPORATED      | 12/20/2012 | 5/17/2013 | 895.26           | 775.47           | 119.79          |
| 154                    | SEVERN TRENT               | VARIOUS    | 5/17/2013 | 4,824.62         | 4,013.65         | 810.97          |
| 51                     | CHEVRON CORPORATION        | 1/23/2013  | 5/21/2013 | 6,278.73         | 5,883.36         | 395.37          |
| 89                     | DUKE ENERGY CORPORATION    | VARIOUS    | 5/21/2013 | 6,378.53         | 6,465.98         | -87.45          |
| 41                     | DOMINION RES INCORPORATED  | 4/8/2013   | 11/7/1906 | 2,503.22         | 2,448.48         | 54.74           |
| 58                     | AT & T INCORPORATED        | 9/25/2012  | 5/28/2013 | 2,150.98         | 2,217.28         | -66.30          |
| 23                     | CHEVRON CORPORATION        | 1/23/2013  | 5/28/2013 | 2,904.54         | 2,653.28         | 251.26          |
| 20                     | CHEVRON CORPORATION        | VARIOUS    | 5/28/2013 | 2,496.18         | 2,299.88         | 196.30          |
| 13                     | DUKE ENERGY CORPORATION    | 4/8/2013   | 5/28/2013 | 926.66           | 941.84           | -15.18          |
| 193                    | EDISON INTERNATIONAL       | VARIOUS    | 5/28/2013 | 9,515.14         | 9,814.89         | -299.75         |
| 45                     | XCEL ENERGY INCORPORATED   | 6/7/2012   | 5/28/2013 | 1,368.87         | 1,288.34         | 80.53           |
| 30                     | LIFE TECHNOLOGIES          | VARIOUS    | 5/30/2013 | 2,215.76         | 1,884.34         | 331.42          |
| <b>TOTAL MAY, 2013</b> |                            |            |           | <b>72,083.14</b> | <b>68,610.26</b> | <b>3,472.88</b> |

**JUNE, 2013**

|                                |            |           |                  |                  |                  |
|--------------------------------|------------|-----------|------------------|------------------|------------------|
| 93 AT & T                      | VARIOUS    | 5/29/2013 | 3,343.31         | 3,357.29         | -13.98           |
| 73 DOMINION RES INCORPORATED   | VARIOUS    | 5/29/2013 | 4,167.55         | 4,334.06         | -166.51          |
| 47 DUKE ENERGY CORPORATION     | VARIOUS    | 5/30/2013 | 3,154.04         | 3,218.46         | -64.42           |
| 6 BAYER A G SPONSORED          | 2/25/2013  | 5/31/2013 | 647.37           | 582.54           | 64.83            |
| 32 ARROW ELECTRS INCORPORATED  | 7/9/2012   | 5/31/2013 | 1,286.58         | 1,054.86         | 231.72           |
| 132 XCEL ENERGY INCORPORATED   | VARIOUS    | 5/31/2013 | 3,819.21         | 3,760.77         | 58.44            |
| 0.888 CST BRANDS INCORPORATED  | 2/25/2013  | 6/6/2013  | 27.98            | 29.91            | -1.93            |
| 21 SPECTRA ENERGY CORPORATION  | 12/20/2012 | 6/6/2013  | 625.87           | 583.77           | 42.10            |
| 42 RECKITT BENCKISER           | 2/25/2013  | 6/7/2013  | 590.94           | 556.92           | 34.02            |
| 122 AXIALL CORPORATION         | VARIOUS    | 6/18/2013 | 5,458.99         | 6,376.24         | -917.25          |
| 130 KINDER MORGAN INCORPORATED | VARIOUS    | 6/18/2013 | 5,008.34         | 4,397.54         | 610.80           |
| 92 TARGET CORPORATION          | VARIOUS    | 6/18/2013 | 6,438.82         | 5,948.97         | 489.85           |
| 69 CELANESE CORPORATION        | VARIOUS    | 6/20/2013 | 3,185.61         | 5,115.25         | -1,929.64        |
| <b>TOTAL JUNE, 2013</b>        |            |           | <b>37,754.61</b> | <b>39,316.58</b> | <b>-1,561.97</b> |

**JULY, 2014**

|                                         |                   |                  |                 |                 |                |
|-----------------------------------------|-------------------|------------------|-----------------|-----------------|----------------|
| 248 ROERT HALF INTERNATIONAL            | VARIOUS           | 6/26/2013        | 8,055.78        | 8,715.93        | -660.15        |
| 55 CELANESE CORPORATION                 | VARIOUS           | 7/1/2013         | 2,437.74        | 2,227.59        | 210.15         |
| 1 MALLINCKRODT PUB LIMITED              | 2/25/2013         | 7/12/2013        | 42.81           | 44.10           | -1.29          |
| <b>1 ENTERPRISE PRODUCTS</b>            | <b>2/25/2013</b>  | <b>7/15/2013</b> | <b>63.51</b>    | <b>56.43</b>    | <b>7.08</b>    |
| <b>42 KINDER MORGAN ENERGY PARTNERS</b> | <b>3/26/2013</b>  | <b>7/15/2013</b> | <b>3,622.02</b> | <b>3,750.42</b> | <b>-128.40</b> |
| <b>14 MARKWEST ENERGY PARTNERS</b>      | <b>12/20/2012</b> | <b>7/15/2013</b> | <b>921.32</b>   | <b>719.12</b>   | <b>202.20</b>  |
| 5 MARSH & MCLENNAN COMPANIES            | 2/25/2013         | 7/16/2013        | 208.64          | 182.60          | 26.04          |
| 134 CAPITAL ONE FINANCIAL CORP          | VARIOUS           | 7/19/2013        | 14,401.23       | 12,364.41       | 2,036.82       |
| 682 CITIGROUP INCORPORATED              | VARIOUS           | 7/19/2013        | 35,258.58       | 26,153.49       | 9,105.09       |
| 10 COCA COLA COMPANY                    | VARIOUS           | 7/19/2013        | 401.07          | 382.22          | 18.85          |
| 126 COMCAST CORPORATION                 | VARIOUS           | 7/19/2013        | 5,518.83        | 5,131.11        | 387.72         |
| 8 DISNEY WAL COMPANY                    | 2/25/2013         | 7/19/2013        | 521.51          | 435.44          | 86.07          |
| 70 EQT CORPORATION                      | VARIOUS           | 7/19/2013        | 5,653.16        | 5,710.16        | -57.00         |
| 4 EBAY INCORPORATED                     | 2/25/2013         | 7/19/2013        | 225.85          | 219.00          | 6.85           |
| 115 EXXON MOIL CORPORATION              | VARIOUS           | 7/19/2013        | 10,708.09       | 9,830.11        | 877.98         |
| 47 HOME DEPOT INCORPORATED              | 11/5/2012         | 7/19/2013        | 3,757.53        | 2,929.84        | 827.69         |
| 129 HUMANA INCORPORATED                 | VARIOUS           | 7/19/2013        | 11,002.02       | 8,979.35        | 2,022.67       |
| 378 JPMORGAN CHASE                      | VARIOUS           | 7/19/2013        | 20,790.39       | 17,035.13       | 3,755.26       |
| 280 JUNIPER NETWORKS INC                | VARIOUS           | 7/19/2013        | 5,679.92        | 5,462.85        | 217.07         |
| 27 KIMBERLY CLARK CORPORATION           | 4/22/2013         | 7/19/2013        | 2,702.74        | 2,839.05        | -136.31        |
| 337 KRAFT FOODS GROUP INC               | VARIOUS           | 7/19/2013        | 19,407.59       | 15,481.20       | 3,926.39       |
| 71 LABORATORY CORPORATION               | VARIOUS           | 7/19/2013        | 6,904.03        | 6,508.17        | 395.86         |
| 12 LILLY ELI & COMPANY                  | 10/19/2012        | 7/19/2013        | 614.87          | 638.26          | -23.39         |
| 583 MONDELEZ INTERNATIONAL INC          | VARIOUS           | 7/19/2013        | 17,404.16       | 15,817.34       | 1,586.82       |
| 610 NCR CORPORATION                     | VARIOUS           | 7/19/2013        | 21,563.55       | 14,044.60       | 7,518.95       |
| 58 NEXTERA ENERGY INC                   | 4/17/2013         | 7/19/2013        | 4,913.47        | 4,572.70        | 340.77         |
| 6 ONYX PHARMACEUTICALS                  | 2/25/2013         | 7/19/2013        | 804.49          | 469.38          | 335.11         |
| 70 PG&E CORPORATION                     | VARIOUS           | 7/19/2013        | 3,217.76        | 3,302.82        | -85.06         |
| 60 PNC FINL SVCS GROUP                  | VARIOUS           | 7/19/2013        | 4,428.10        | 3,718.95        | 709.15         |
| 124 RANGE RES CORPORATION               | VARIOUS           | 7/19/2013        | 9,462.98        | 9,656.63        | -193.65        |
| 150 QUINTILES TRANSNATIO HLDGS          | 6/19/2013         | 7/19/2013        | 6,447.54        | 6,588.44        | -140.90        |

|     |                               |           |           |           |           |          |
|-----|-------------------------------|-----------|-----------|-----------|-----------|----------|
| 180 | SUNTRUST BKS INC              | VARIOUS   | 7/19/2013 | 5,984.22  | 5,658.08  | 326.14   |
| 86  | SCHLUMBERGER LIMITED          | VARIOUS   | 7/19/2013 | 6,588.54  | 6,245.11  | 343.43   |
| 69  | UNITED TECHNOLOGIES CORP      | VARIOUS   | 7/19/2013 | 6,905.18  | 6,203.35  | 701.83   |
| 476 | VALERO ENERGY CORP            | VARIOUS   | 7/19/2013 | 16,613.25 | 17,101.29 | -488.04  |
| 87  | VERIZON COMMUNICATIONS        | 7/9/2013  | 7/19/2013 | 4,374.38  | 4,435.66  | -61.28   |
| 337 | WELLS FARGO                   | VARIOUS   | 7/19/2013 | 14,576.71 | 13,357.31 | 1,219.40 |
| 190 | XILINX INCORPORATED           | VARIOUS   | 7/19/2013 | 8,261.93  | 7,411.61  | 850.32   |
| 264 | DELPHI AUTOMOTIVE             | VARIOUS   | 7/19/2013 | 14,194.63 | 13,155.85 | 1,038.78 |
| 130 | ACTAVIS INCORPORATED          | VARIOUS   | 7/22/2013 | 15,841.58 | 13,790.15 | 2,051.43 |
| 16  | AFFILIATED MANAGERS GROUP     | VARIOUS   | 7/22/2013 | 2,802.35  | 2,012.11  | 790.24   |
| 83  | ALLIANCE DATA SYSTEMS         | VARIOUS   | 7/22/2013 | 15,632.79 | 12,496.19 | 3,136.60 |
| 209 | BED BATH & BEYOND             | VARIOUS   | 7/22/2013 | 15,780.16 | 12,805.63 | 2,974.53 |
| 648 | HERTZ GLOBAL HOLDINGS         | VARIOUS   | 7/22/2013 | 17,582.91 | 14,029.34 | 3,553.57 |
| 151 | LILLY ELI & COMPANY           | VARIOUS   | 7/22/2013 | 7,661.41  | 6,606.54  | 1,054.87 |
| 113 | OCCIDENTAL PETE CORPORATION   | VARIOUS   | 7/22/2013 | 10,136.89 | 9,460.41  | 676.48   |
| 141 | RELIANCE STEEL & ALUMINUM     | VARIOUS   | 7/22/2013 | 9,666.86  | 9,810.07  | -143.21  |
| 33  | TRAVELERS COMPANIES           | VARIOUS   | 7/22/2013 | 2,764.90  | 2,388.62  | 376.28   |
| 280 | INVESCO LIMITED               | 6/24/2013 | 7/22/2013 | 8,898.18  | 8,772.40  | 125.78   |
| 32  | ACE LIMITED SHS               | 4/5/2013  | 7/22/2013 | 3,007.30  | 2,828.71  | 178.59   |
| 303 | ALLSTATE CORPORATION          | VARIOUS   | 7/23/2013 | 15,790.84 | 12,896.19 | 2,894.65 |
| 4   | ANIXTER INTERNATIONAL         | 2/25/2013 | 7/23/2013 | 321.42    | 276.36    | 45.06    |
| 185 | AEGERION PHARMACEUTICALS      | 6/3/2013  | 7/23/2013 | 14,546.42 | 13,450.87 | 1,095.55 |
| 385 | BERRY PLASTICS GROUP          | VARIOUS   | 7/23/2013 | 8,989.59  | 5,579.27  | 3,410.32 |
| 184 | BORGWARNER INCORPORATED       | VARIOUS   | 7/23/2013 | 16,470.84 | 15,698.54 | 772.30   |
| 355 | CST BRANDS INC                | VARIOUS   | 7/23/2013 | 11,379.72 | 11,356.84 | 22.88    |
| 27  | COMMUNITY HEALTH SYSTEMS      | 2/25/2013 | 7/23/2013 | 1,280.05  | 1,119.39  | 160.66   |
| 137 | EXPRESS SCRIPTS               | VARIOUS   | 7/23/2013 | 9,117.19  | 8,211.20  | 905.99   |
| 207 | FIRST REP BK SAN FRANCISCO CA | VARIOUS   | 7/23/2013 | 9,069.21  | 7,668.26  | 1,400.95 |
| 214 | FOOT LOCKER INC               | VARIOUS   | 7/23/2013 | 7,831.83  | 7,470.10  | 361.73   |
| 677 | HARTFORD FINL SVCS GROUP      | VARIOUS   | 7/23/2013 | 21,501.14 | 18,786.37 | 2,714.77 |
| 139 | EATON CORPORATION             | VARIOUS   | 7/23/2013 | 9,372.28  | 7,220.36  | 2,151.92 |
| 105 | ARTISAN PARTNERS ASSET MGMT   | VARIOUS   | 7/24/2013 | 5,573.11  | 5,844.66  | -271.55  |
| 138 | ANADARKO PETE CORPORATION     |           | 7/24/2013 |           |           | 0.00     |
| 12  | CELGENE CORPORATION           | 6/12/2013 | 7/24/2013 | 1,632.00  | 1,443.72  | 188.28   |

|                                        |                   |                  |                   |                   |                  |
|----------------------------------------|-------------------|------------------|-------------------|-------------------|------------------|
| 175 GNC HOLDINGS INC                   | VARIOUS           | 7/24/2013        | 8,265.10          | 6,785.90          | 1,479.20         |
| 62 INTERCONTINENTAL EXCHANGE           | VARIOUS           | 7/24/2013        | 11,043.84         | 9,902.83          | 1,141.01         |
| 616 INCYTE CORPORATION                 | VARIOUS           | 7/24/2013        | 14,007.97         | 12,265.69         | 1,742.28         |
| 158 JACOBS ENR GROUP                   | VARIOUS           | 7/24/2013        | 9,357.45          | 6,404.00          | 2,953.45         |
| 240 SAREPTA THERAPEUTICS               | VARIOUS           | 7/24/2013        | 10,534.61         | 7,891.71          | 2,642.90         |
| 145 SEMPRA ENERGY                      | VARIOUS           | 7/24/2013        | 12,531.56         | 11,925.71         | 605.85           |
| 3 SIGNATURE BK NEW YORK NY             | 2/25/2013         | 7/24/2013        | 271.73            | 222.66            | 49.07            |
| 79 SOUTHWESTERN ENERGY                 | 5/22/2013         | 7/24/2013        | 3,080.89          | 3,087.06          | -6.17            |
| 582 STARZ COM                          | 5/3/2013          | 7/24/2013        | 13,655.69         | 14,243.23         | -587.54          |
| 256 TEAM HEALTH HOLDINGS               | 2/21/2013         | 7/24/2013        | 10,256.41         | 8,327.91          | 1,928.50         |
| 2 THERMO FISHER SCIENTIFIC INC         | 2/25/2013         | 7/24/2013        | 178.47            | 146.00            | 32.47            |
| 348 VANTIV INCORPORATED                | VARIOUS           | 7/24/2013        | 9,352.82          | 9,226.37          | 126.45           |
| 230 USG CORPORATION                    | 5/31/2013         | 7/24/2013        | 6,008.13          | 6,526.27          | -518.14          |
| 64 VENTAS INCORPORATED                 | 4/17/2013         | 7/24/2013        | 4,576.05          | 4,969.86          | -393.81          |
| 418 XL GROUP                           | VARIOUS           | 7/24/2013        | 13,698.37         | 13,446.76         | 251.61           |
| 169 URS CORPORATION                    | VARIOUS           | 7/25/2013        | 8,182.22          | 6,296.45          | 1,885.77         |
| 41 V F CORPORATION                     | VARIOUS           | 7/25/2013        | 8,030.45          | 6,579.34          | 1,451.11         |
| 29 MARATHON PETE CORPORATION           | 7/16/2013         | 7/26/2013        | 2,073.55          | 2,017.79          | 55.76            |
| 26 WESCO INTERNATIONAL                 | 7/18/2013         | 7/26/2013        | 1,881.75          | 1,878.17          | 3.58             |
| 21 FTI CONSULTING INC                  | 7/22/2013         | 7/29/2013        | 767.33            | 780.24            | -12.91           |
| <b>TOTAL JULY, 2013</b>                |                   |                  | <b>695,045.48</b> | <b>612,481.35</b> | <b>82,564.13</b> |
| <b>LESS SALE REPORTED INDIVIDUALLY</b> |                   |                  |                   |                   | 82,692.53        |
| 42 KINDER MORGAN ENERGY PARTNERS       | 3/26/2013         | 7/15/2013        | 3,622.02          | 3,750.42          | -128.40          |
| 1 ENTERPRISE PRODUCTS                  | 2/25/2013         | 7/15/2013        | 63.51             | 56.43             | 7.08             |
| <b>14 MARKWEST ENERGY PARTNERS</b>     | <b>12/20/2012</b> | <b>7/15/2013</b> | <b>921.32</b>     | <b>719.12</b>     | <b>202.20</b>    |
|                                        |                   |                  | 4,606.85          | 4,525.97          | 80.88            |
| <b>TOTAL JULY, 2013</b>                |                   |                  | <b>690,438.63</b> | <b>607,955.38</b> | <b>82,483.25</b> |

**AUGUST, 2013**

|                                    |           |           |                  |                  |                 |
|------------------------------------|-----------|-----------|------------------|------------------|-----------------|
| 232 FOSTER WHEELER AG              | 7/17/2013 | 8/1/2013  | 4,702.78         | 5,132.51         | -429.73         |
| 102 CAREFUSION CORPORATION         | 7/17/2013 | 8/5/2013  | 3,949.57         | 3,948.75         | 0.82            |
| 25 HUMANA INCORPORATEAD            | VARIOUS   | 8/5/2013  | 2,286.80         | 1,715.00         | 571.80          |
| 334 WEATHERFORD INTERNATIONAL      | 7/18/2013 | 8/5/2013  | 4,673.47         | 4,771.42         | -97.95          |
| 48 SM ENERGY COMPANY               | 7/18/2013 | 8/6/2013  | 3,361.51         | 3,205.56         | 155.95          |
| 40 HARMAN INTERNATIONAL INDUSTRIES | 7/22/2013 | 8/8/2013  | 2,415.72         | 2,290.82         | 124.90          |
| 119 HOLOGIC INCORPORATED           | 7/16/2013 | 8/9/2013  | 2,689.35         | 2,348.70         | 340.65          |
| 119 VORNADO RLTY TR                | 7/19/2013 | 8/14/2013 | 10,112.69        | 10,560.06        | -447.37         |
| 44 MACY'S                          | 7/16/2013 | 8/19/2013 | 2,049.35         | 2,185.40         | -136.05         |
| 27 SM ENERGY COMPANY               | 7/18/2013 | 8/20/2013 | 1,800.00         | 1,803.13         | -3.13           |
| 23 KIMBERLY CLARK CORPORATION      | 4/8/2013  | 8/22/2013 | 2,168.89         | 2,276.43         | -107.54         |
| 82 SOUTHWESTERN ENERGY             | 5/22/2013 | 8/22/2013 | 3,006.45         | 3,204.29         | -197.84         |
| 53 CME GROUP INCORPORATEAD         | 9/5/2012  | 8/23/2013 | 3,819.42         | 2,924.97         | 894.45          |
| 46 CME GROUP INCORPORATEAD         | VARIOUS   | 8/26/2013 | 3,324.11         | 2,538.14         | 785.97          |
| 22 SM ENERGY COMPANY               | 7/18/2013 | 8/26/2013 | 1,471.79         | 1,469.22         | 2.57            |
| 38 SOUTHWESTERN ENERGY             | 5/22/2013 | 8/26/2013 | 1,403.31         | 1,484.91         | -81.60          |
| 79 STAPLES INCORPORATED            | 7/16/2013 | 8/26/2013 | 1,123.60         | 1,311.40         | -187.80         |
| 71 CA INCORPORATED                 | 7/16/2013 | 8/30/2013 | 2,106.65         | 2,100.58         | 6.07            |
| 33 HARMAN INTERNATIONAL INDUSTRIES | 7/22/2013 | 8/30/2013 | 2,188.16         | 1,889.93         | 298.23          |
| 63 HOLOGIC INCORPORATED            | 7/16/2013 | 8/30/2013 | 1,410.24         | 1,243.43         | 166.81          |
| 21 TORCHMARK CORPORATION           | 7/22/2013 | 8/30/2013 | 1,466.84         | 1,477.22         | -10.38          |
| <b>TOTAL AUGUST, 2013</b>          |           |           | <b>61,530.70</b> | <b>59,881.87</b> | <b>1,648.83</b> |

**SEPTEMBER, 2013**

|                                    |           |           |                  |                  |               |
|------------------------------------|-----------|-----------|------------------|------------------|---------------|
| 180 HOLOGIC INCORPORATED           | 7/16/2013 | 9/11/2013 | 3,698.08         | 3,552.66         | 145.42        |
| 63 FTI CONSULTING INC              | 7/22/2013 | 9/12/2013 | 2,222.29         | 2,340.72         | -118.43       |
| 30 ENSCO PLC                       | 7/19/2013 | 9/13/2013 | 1,675.74         | 1,819.02         | -143.28       |
| 102 SCHWAB CHARLES CORPORATION     | 7/16/2013 | 9/16/2013 | 2,230.70         | 2,151.56         | 79.14         |
| 71 HARMAN INTERNATIONAL INDUSTRIES | 7/22/2013 | 9/18/2013 | 4,711.11         | 4,066.21         | 644.90        |
| 46 WESCO INTERNATIONAL INC         | 7/18/2013 | 9/18/2013 | 3,562.40         | 3,322.92         | 239.48        |
| 159 CA INCORPORATED                | 7/16/2013 | 9/24/2013 | 4,811.25         | 4,704.11         | 107.14        |
| <b>TOTL SEPTEMBER, 2013</b>        |           |           | <b>22,911.57</b> | <b>21,957.20</b> | <b>954.37</b> |

**OCTOBER, 2013**

|                                  |            |            |                  |                  |                 |
|----------------------------------|------------|------------|------------------|------------------|-----------------|
| 34 HUMANA INCORPORATED           | 2/28/2013  | 9/26/2013  | 3,169.41         | 2,328.92         | 840.49          |
| 42 HUMANA INCORPORATED           | 11/16/2012 | 9/26/2013  | 3,915.15         | 2,758.08         | 1,157.07        |
| 60 INTERNATIONAL PAPER COMPANY   | 7/17/2013  | 9/27/2013  | 2,721.86         | 2,860.66         | -138.80         |
| 13 ROCK-TENN COMPANY CLASS A     | 7/16/2013  | 9/27/2013  | 1,362.60         | 1,351.75         | 10.85           |
| 64 ABBVIE INCORPORATED           | 3/26/2013  | 9/30/2013  | 2,822.55         | 2,582.56         | 239.99          |
| 14 ABBVIE INCORPORATED           | 1/3/2013   | 9/30/2013  | 617.43           | 482.97           | 134.46          |
| 129 SYMANTEC CORPORATION         | 7/16/2013  | 10/4/2013  | 3,172.28         | 3,098.58         | 73.70           |
| 78 CURTISS WRIGHT CORPORATION    | 7/19/2013  | 10/15/2013 | 3,501.92         | 3,143.09         | 358.83          |
| 52 HUNTINGTON INGALLS INDUSTRIES | 7/22/2013  | 10/15/2013 | 3,512.97         | 3,268.15         | 244.82          |
| 37 FTI CONSULTING INCORPORATED   | VARIOUS    | 10/17/2013 | 1,439.05         | 1,372.42         | 66.63           |
| 37 TOWERS WATSON & COMPANY       | 7/18/2013  | 10/17/2013 | 4,326.34         | 3,240.82         | 1,085.52        |
| 55 AGCO CORPORATION              | 7/17/2013  | 10/30/2013 | 3,456.71         | 2,993.65         | 463.06          |
| 39 TORCHMARK CORPORATION         | 7/22/2013  | 10/30/2013 | 2,862.23         | 2,743.40         | 118.83          |
| <b>TOTAL OCTOBER, 2013</b>       |            |            | <b>36,880.50</b> | <b>32,225.05</b> | <b>4,655.45</b> |

**NOVEMBER, 2013**

|                                   |           |            |          |          |         |
|-----------------------------------|-----------|------------|----------|----------|---------|
| 84 IAC INTERACTIVECORP            | 7/19/2013 | 11/5/2013  | 4,250.38 | 4,392.71 | -142.33 |
| 45 AMERSOURCEBERGEN               | 7/16/2013 | 11/5/2013  | 2931.32  | 2622.6   | 308.72  |
| 59 AMERSOURCEBERGEN               | 7/16/2013 | 11/7/2013  | 3,925.21 | 3438.52  | 486.69  |
| 21 BRISTOL MEYERS SQUIBB COMPANY  | VARIOUS   | 11/18/2013 | 1,091.03 | 1010.85  | 80.18   |
| 40 PHILLIP MORRIS INTERNATIONAL   | VARIOUS   | 11/25/2013 | 3,552.41 | 3,598.96 | -46.55  |
| 69 REYNOLDS AMERICAN INCORPORATED | VARIOUS   | 11/25/2013 | 3540.32  | 3,542.83 | -2.51   |
| 63 ROGERS COMMUNICATIONS INC      | VARIOUS   | 11/25/2013 | 2,812.33 | 2,822.82 | -10.49  |
| 24 HUBBELL INCORPORATED CLASS B   | 7/16/2013 | 11/26/2013 | 2,581.39 | 2,493.01 | 88.38   |
| 44 EDISON INTERNATIONAL           | 7/16/2013 | 11/27/2013 | 2,031.13 | 2,152.88 | -121.75 |

**TOTAL NOVEMBER, 2013**

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**26,715.52 26,075.18 640.34**

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**TOTAL FYE 11/30/13**

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**977,161.70 884,524.02 92,637.68**

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**A/C 500.3**

FRANK PIERCE FOUNDATION  
CAPITAL GAINS AND LOSSES  
**RAYMOND JAMES A/C 78830483**  
FYE 11/30/13

LONG TERM

| NO. SHARES               | DESCRIPTION                     | DATE<br>ACQUIRED | DATE<br>SOLD | SALES<br>PROCEEDS | COST<br>BASIS    | GAIN<br>LOSS    |
|--------------------------|---------------------------------|------------------|--------------|-------------------|------------------|-----------------|
| <b>APRIL, 2013</b>       |                                 |                  |              |                   |                  |                 |
| 161                      | MICROSOFT                       | 3/27/2012        | 4/17/2013    | 4,645.27          | 5,248.60         | -603.33         |
| 97                       | BUNGE LIMITED                   | VARIOUS          | 4/18/2013    | 6,520.19          | 6,910.77         | -390.58         |
| 11                       | SCHLUMBERGER LIMITED            | VARIOUS          | 4/19/2013    | 802.46            | 852.91           | -50.45          |
| 75                       | PRUDENTIAL FINL INCORPORATED    | VARIOUS          | 4/17/2013    | 4,177.05          | 4,407.57         | -230.52         |
| 25                       | JONES LANG LASALLE INCORPORATED | 2/16/2012        | 4/23/2013    | 2,274.81          | 2,073.34         | 201.47          |
| 28                       | JACOBS ENGR GROUP               | VARIOUS          | 4/24/2013    | 1,398.47          | 1,319.61         | 78.86           |
| 15                       | JONES LANG LASALLE INCORPORATED | 2/16/2012        | 4/24/2013    | 1,378.84          | 1,244.01         | 134.83          |
| 78                       | URS INCORPORATED                | VARIOUS          | 4/24/2013    | 3,502.30          | 3,483.14         | 19.16           |
| 15                       | LIFE TECHNOLOGIES CORPORATION   | 4/4/2012         | 4/26/2013    | 1,103.97          | 713.70           | 390.27          |
| 32                       | MCDONALDS CORPORATION           | 2/28/2011        | 4/29/2013    | 3,220.06          | 2,406.08         | 813.98          |
| 116                      | SCANA CORPORATION NEW           | 2/28/2011        | 4/29/2013    | 6,107.17          | 4,711.92         | 1,395.25        |
| 121                      | TAIWAN SEMICONDUCTOR MFG        | 2/28/2011        | 4/29/2013    | 2,215.70          | 1,487.70         | 728.00          |
| 264                      | VECTREN CORPORATION             | 2/28/2011        | 4/29/2013    | 9,655.90          | 6,959.04         | 2,696.86        |
| <b>TOTAL APRIL, 2013</b> |                                 |                  |              | <b>47,002.19</b>  | <b>41,818.39</b> | <b>5,183.80</b> |

MAY, 2013

|                                 |           |           |           |          |          |
|---------------------------------|-----------|-----------|-----------|----------|----------|
| 15 AFFILIATED MANAGERS GROUP    | 2/28/2011 | 5/2/2013  | 2,267.51  | 1,602.45 | 665.06   |
| 55 ARROW ELECTRS INCORPORATED   | VARIOUS   | 5/2/2013  | 2,072.98  | 2,264.51 | -191.53  |
| 19 EXXON MOBIL CORP             | 2/28/2011 | 5/2/2013  | 1,681.84  | 1,634.48 | 47.36    |
| 24 HEINZ H J COMPANY            | 4/15/2011 | 5/2/2013  | 1,739.07  | 1,218.49 | 520.58   |
| 153 TAIWAN SEMICONDUCTOR MFG    | 2/28/2011 | 5/7/2013  | 2,983.43  | 1,881.13 | 1,102.30 |
| 99 TEVA PHARMACEUTICAL          | VARIOUS   | 5/7/2013  | 3,722.27  | 4,162.76 | -440.49  |
| 18 TRAVELERS COMPANIES INC      | 4/20/2012 | 5/7/2013  | 1,518.08  | 1,122.47 | 395.61   |
| 87 UNILEVER PLC                 | 2/28/2011 | 5/7/2013  | 3,751.44  | 2,590.43 | 1,161.01 |
| 101 TEVA PHARMACEUTICAL         | VARIOUS   | 5/8/2013  | 3,916.12  | 4,188.70 | -272.58  |
| 56 UNILEVER PLC                 | 2/28/2011 | 5/8/2013  | 2,430.62  | 1,667.40 | 763.22   |
| 198 SEAGATE TECHNOLOGY          | 2/28/2011 | 5/8/2013  | 8,081.44  | 2,480.94 | 5,600.50 |
| 60 BERKSHIRE HATHAWAY           | VARIOUS   | 5/9/2013  | 6,586.66  | 4,674.95 | 1,911.71 |
| 126 LIFE TECHNOLOGIES           | VARIOUS   | 5/9/2013  | 9,262.05  | 5,924.88 | 3,337.17 |
| 266 TAIWAN SEMICONDUCTOR MFG    | VARIOUS   | 5/9/2013  | 5,195.13  | 3,210.87 | 1,984.26 |
| 153 US BANCORP                  | VARIOUS   | 5/9/2013  | 5,030.52  | 3,694.02 | 1,336.50 |
| 29 BERKSHIRE HATHAWAY           | 8/26/2011 | 5/10/2013 | 3,184.54  | 2,012.31 | 1,172.23 |
| 104 COMCAST CORPORATION         | VARIOUS   | 5/14/2013 | 4,269.83  | 2,767.26 | 1,502.57 |
| 146 NISOURCE INCORPORATED       | 2/28/2011 | 5/14/2013 | 4,240.41  | 2,786.41 | 1,454.00 |
| 78 NISOURCE INCORPORATED        | 2/28/2011 | 5/17/2013 | 2,252.58  | 1,488.63 | 763.95   |
| 51 TARGET CORPORATION           | VARIOUS   | 5/20/2013 | 3,586.75  | 2,770.97 | 815.78   |
| 97 BRISTOL MYERS SQUIBB COMPANY | 2/28/2011 | 5/21/2013 | 4,181.32  | 2,491.93 | 1,689.39 |
| 55 TIME WARNER INCORPORATED     | 2/28/2011 | 5/21/2013 | 3,349.42  | 2,094.40 | 1,255.02 |
| 68 DOMINION RES INCORPORATED    | VARIOUS   | 5/22/2013 | 4,151.69  | 3,436.25 | 715.44   |
| 124 TRAVELERS COMPANIES INC     | VARIOUS   | 5/24/2013 | 10,379.30 | 7,415.56 | 2,963.74 |
| 51 AT & T INCORPORATED          | 5/17/2012 | 5/28/2013 | 1,891.38  | 1,700.85 | 190.53   |
| 165 ARCHER DANIELS MIDLAND      | VARIOUS   | 5/28/2013 | 5,683.27  | 6,063.33 | -380.06  |
| 51 ARROW ELECTRS INCORPORATED   | VARIOUS   | 5/28/2013 | 2,042.07  | 1,738.04 | 304.03   |
| 42 DOMINION RES INCORPORATED    | 5/18/2012 | 5/28/2013 | 2,528.41  | 2,201.15 | 327.26   |
| 63.999 DUKE ENERGY CORPORATION  | 2/28/2011 | 5/28/2013 | 4,562.04  | 5,000.96 | -438.92  |
| 29 DISNEY WALT COMPANY          | 3/8/2011  | 5/28/2013 | 1,924.73  | 1,272.42 | 652.31   |
| 45 TRAVELERS COMPANIES INC      | VARIOUS   | 5/28/2013 | 3,777.10  | 2,659.96 | 1,117.14 |
| 57 CVS CAREMARK CORP            | VARIOUS   | 5/29/2013 | 3,318.67  | 2,233.75 | 1,084.92 |

75 LIFE TECHNOLOGIES

VARIOUS

5/30/2013

5,539.40

3,311.55

2,227.85

**TOTAL MAY, 2013**

131,102.07

95,764.21

35,337.86

**JUNE, 2013**

|                                    |           |           |                  |                  |                  |
|------------------------------------|-----------|-----------|------------------|------------------|------------------|
| 34 BAYER A G SPONSORED             | VARIOUS   | 5/29/2013 | 3,685.53         | 2,073.30         | 1,612.23         |
| 86 CVS CAREMARK                    | VARIOUS   | 5/29/2013 | 5,108.10         | 3,199.93         | 1,908.17         |
| 29 DISNEY WALT COMPANY             | 3/8/2011  | 5/29/2013 | 1,915.17         | 1,272.41         | 642.76           |
| 38 DOMINION RES INCORPORATED       | VARIOUS   | 5/29/2013 | 2,169.41         | 1,988.73         | 180.68           |
| 41 EXXON MOBIL CORPORATION         | 2/28/2011 | 5/29/2013 | 3,766.44         | 3,527.02         | 239.42           |
| 54 JONES LANG LASALLE INCORPORATED | VARIOUS   | 5/29/2013 | 4,943.84         | 4,411.45         | 532.39           |
| 24 TIME WARNER INCORPORATED        | 2/28/2011 | 5/30/2013 | 1,428.39         | 913.92           | 514.47           |
| 47 BAYER A G SPONSORED             | VARIOUS   | 5/30/2013 | 5,071.06         | 2,802.51         | 2,268.55         |
| 35 ARROW ELECTRS INCORPORATED      | 7/9/2012  | 5/31/2013 | 1,407.19         | 1,168.23         | 238.96           |
| 141 COCA COLA COMPAN               | VARIOUS   | 5/31/2013 | 5,689.39         | 5,040.77         | 648.62           |
| 77 MICROSOFT CORPORATION           | VARIOUS   | 6/5/2013  | 2,680.32         | 2,481.64         | 198.68           |
| 260 RECKITT BENCKISER              | 2/28/2011 | 6/5/2013  | 3,692.09         | 3,027.25         | 664.84           |
| 126 SPECTRA ENERGY                 | 2/28/2011 | 6/5/2013  | 3,785.60         | 3,342.78         | 442.82           |
| 221 RECKITT BENCKISER              | 2/28/2011 | 6/6/2013  | 3,072.39         | 2,573.16         | 499.23           |
| 83 SPECTRA ENERGY                  | 2/28/2011 | 6/6/2013  | 2,473.68         | 2,201.99         | 271.69           |
| 138 RECKITT BENCKISER              | 2/28/2011 | 6/7/2013  | 1,941.65         | 1,606.77         | 334.88           |
| 80 KINDER MORGAN                   | 5/25/2012 | 6/18/2013 | 3,082.05         | 2,563.56         | 518.49           |
| 49 TARGET CORPORATION              | VARIOUS   | 6/18/2013 | 3,429.36         | 2,597.43         | 831.93           |
| 36 ANADARKO PETE CORP              | 2/3/2012  | 6/19/2013 | 3,144.02         | 3,005.94         | 138.08           |
| 73 COMMUNITY HEALTH SYSTEMS INC    | VARIOUS   | 6/19/2013 | 3,488.81         | 1,805.09         | 1,683.72         |
| 35 EXXON MOBIL CORPORATION         | VARIOUS   | 6/19/2013 | 3,217.98         | 2,884.57         | 333.41           |
| 20 ANADARKO PETE CORP              | VARIOUS   | 6/20/2013 | 1,661.49         | 1,626.40         | 35.09            |
| 84 CITIGROUP INCORPORATED          | 6/18/2012 | 6/20/2013 | 4,013.56         | 2,339.30         | 1,674.26         |
| 34 FRANKLIN RES INCORPORATED       | VARIOUS   | 6/20/2013 | 4,778.50         | 4,207.46         | 571.04           |
| 52 HOME DEPOT                      | VARIOUS   | 6/20/2013 | 3,846.46         | 2,599.69         | 1,246.77         |
| 170 MARSH & MCLENNAN COMPANIES INC | VARIOUS   | 6/20/2013 | 6,677.60         | 5,580.86         | 1,096.74         |
| 28 FRANKLIN RES INCORPORATED       | VARIOUS   | 6/24/2013 | 3,743.90         | 3,228.66         | 515.24           |
| <b>TOTAL JUNE, 2013</b>            |           |           | <b>93,913.98</b> | <b>74,070.82</b> | <b>19,843.16</b> |

**JULY, 2013**

|                                          |                  |                  |                  |                  |                 |
|------------------------------------------|------------------|------------------|------------------|------------------|-----------------|
| 32 ONYX PHARMACEUTICALS                  | VARIOUS          | 7/8/2013         | 4,295.60         | 1,702.27         | 2,593.33        |
| 49 MARSH & MCLENNAN COMPANIES            | VARIOUS          | 7/9/2013         | 1,968.82         | 1,483.30         | 485.52          |
| 42 MALLINCKRODT PUB LIMITED              | 2/28/2011        | 7/12/2013        | 1,797.95         | 1,432.84         | 365.11          |
| <b>171 ENTERPRISE PRODUCTS</b>           | <b>VARIOUS</b>   | <b>7/15/2013</b> | <b>10,860.53</b> | <b>7,801.66</b>  | <b>3,058.87</b> |
| <b>145 KINDER MORGAN ENERGY PARTNERS</b> | <b>2/28/2011</b> | <b>7/15/2013</b> | <b>11,987.17</b> | <b>10,240.83</b> | <b>1,746.34</b> |
| <b>109 MARKWEST ENERGY PARTNERS</b>      | <b>7/14/2011</b> | <b>7/15/2013</b> | <b>7,173.17</b>  | <b>5,199.24</b>  | <b>1,973.93</b> |
| 11 MARSH & MCLENNAN COMPANIES            | 6/17/2011        | 7/16/2013        | 459.02           | 327.67           | 131.35          |
| 104 TRAVELERS COMPANIES                  | VARIOUS          | 7/16/2013        | 8,590.77         | 6,063.15         | 2,527.62        |
| 28 CELGENE CORPORATION                   | VARIOUS          | 7/17/2013        | 3,738.03         | 3,074.33         | 663.70          |
| 36 PNC FINL SVCS GROUP                   | VARIOUS          | 7/17/2013        | 2,676.92         | 1,904.82         | 772.10          |
| 0.125 MALLINCKRODT PUB LIMITED           | 2/28/2011        | 7/17/2013        | 5.52             | 4.26             | 1.26            |
| 452 AT & T                               | VARIOUS          | 7/19/2013        | 16,182.21        | 13,813.44        | 2,368.77        |
| 471 BROADCOM CORPORATION CLASS A         | 2/28/2011        | 7/19/2013        | 16,274.79        | 19,447.59        | -3,172.80       |
| 265 CAPITAL ONE FINANCIAL CORP           | VARIOUS          | 7/19/2013        | 17,506.06        | 13,067.96        | 4,438.10        |
| 62 CITIGROUP INCORPORATED                | 6/18/2012        | 7/19/2013        | 3,205.33         | 1,726.62         | 1,478.71        |
| 291 COCA COLA COMPANY                    | VARIOUS          | 7/19/2013        | 11,670.46        | 9,960.80         | 1,709.66        |
| 308 COMCAST CORPORATION                  | VARIOUS          | 7/19/2013        | 13,490.46        | 8,902.82         | 4,587.64        |
| 89 DAVITA HEALTHCARE PARTNERS            | VARIOUS          | 7/19/2013        | 10,453.29        | 6,199.72         | 4,253.57        |
| 180 DISNEY WALT COMPANY                  | VARIOUS          | 7/19/2013        | 11,734.03        | 7,614.16         | 4,119.87        |
| 260 EBAY INCORPORATED                    | VARIOUS          | 7/19/2013        | 14,680.33        | 9,999.04         | 4,681.29        |
| 97 EXXON MOIL CORPORATION                | VARIOUS          | 7/19/2013        | 9,032.05         | 7,933.52         | 1,098.53        |
| 91 HOME DEPOT INCORPORATED               | 2/6/2012         | 7/19/2013        | 7,275.22         | 4,109.47         | 3,165.75        |
| 305 JPMORGAN CHASE                       | VARIOUS          | 7/19/2013        | 16,775.32        | 11,444.89        | 5,330.43        |
| 158 KIMBERLY CLARK CORPORATION           | VARIOUS          | 7/16/2013        | 15,816.02        | 10,587.30        | 5,228.72        |
| 112 LABORATORY CORPORATION               | 7/2/2012         | 7/19/2013        | 10,890.87        | 10,367.48        | 523.39          |
| 34 LILLY ELI & COMPANY                   | VARIOUS          | 7/19/2013        | 1,742.12         | 1,392.26         | 349.86          |
| 100 NEXTERA ENERGY INC                   | VARIOUS          | 7/19/2013        | 8,471.51         | 6,218.74         | 2,252.77        |
| 162 ONYX PHARMACEUTICALS                 | VARIOUS          | 7/19/2013        | 21,721.02        | 7,018.59         | 14,702.43       |
| 129 PG&E CORPORATION                     | VARIOUS          | 7/19/2013        | 5,929.85         | 5,712.08         | 217.77          |
| 35 PNC FINL SVCS GROUP                   | 9/15/2011        | 7/19/2013        | 2,583.06         | 1,772.59         | 810.47          |
| 70 RANGE RES CORPORATION                 | VARIOUS          | 7/19/2013        | 5,342.01         | 3,868.17         | 1,473.84        |
| 253 TIME WARNER INC                      | VARIOUS          | 7/19/2013        | 15,431.36        | 9,168.67         | 6,262.69        |

|                                       |            |           |                   |                   |                   |
|---------------------------------------|------------|-----------|-------------------|-------------------|-------------------|
| 103 UNITED TECHNOLOGIES CORP          | VARIOUS    | 7/19/2013 | 10,307.73         | 8,442.58          | 1,865.15          |
| 543 VERIZON COMMUNICATIONS            | VARIOUS    | 7/19/2013 | 27,302.15         | 21,552.09         | 5,750.06          |
| 250 XILINX INCORPORATED               | VARIOUS    | 7/19/2013 | 12,987.06         | 9,971.95          | 3,015.11          |
| 99 LILLY ELI & COMPANY                | VARIOUS    | 7/22/2013 | 5,023.04          | 4,013.11          | 1,009.93          |
| 160 ACTAVIS INCORPORATED              | VARIOUS    | 7/22/2013 | 19,497.32         | 11,282.04         | 8,215.28          |
| 68 AFFILIATED MANAGERS GROUP          | VARIOUS    | 7/22/2013 | 11,909.99         | 6,513.46          | 5,396.53          |
| 119 OCCIDENTAL PETE CORPORATION       | VARIOUS    | 7/22/2013 | 10,675.14         | 9,764.65          | 910.49            |
| 106 RELIANCE STEEL & ALUMINUM         | VARIOUS    | 7/22/2013 | 7,267.28          | 4,441.76          | 2,825.52          |
| 47 TRAVELERS COMPANIES                | 12/19/2011 | 7/22/2013 | 3,937.88          | 2,681.81          | 1,256.07          |
| 118 ACE LIMITED SHS                   | VARIOUS    | 7/22/2013 | 11,089.39         | 8,533.69          | 2,555.70          |
| 108 ANIXTER INTERNATIONAL             | VARIOUS    | 7/23/2013 | 8,678.44          | 6,701.55          | 1,976.89          |
| 236 DARDEN RESTAURANTS                | VARIOUS    | 7/23/2013 | 11,792.00         | 11,780.00         | 12.00             |
| 257 COMMUNITY HEALTH SYSTEMS          | VARIOUS    | 7/23/2013 | 12,184.15         | 6,001.44          | 6,182.71          |
| 328 EXPRESS SCRIPTS                   | VARIOUS    | 7/23/2013 | 21,828.02         | 17,134.69         | 4,693.33          |
| 138 ANADARKO PETE CORPORATION         | VARIOUS    | 7/19/2013 | 12,582.58         | 11,169.03         | 1,413.55          |
| 202 CELGENE CORPORATION               | VARIOUS    | 7/24/2013 | 27,471.98         | 10,894.86         | 16,577.12         |
| 216 GNC HOLDINGS INC                  | VARIOUS    | 7/24/2013 | 10,201.50         | 8,223.78          | 1,977.72          |
| 13 INCYTE CORPORATION                 | VARIOUS    | 7/24/2013 | 295.62            | 324.22            | -28.60            |
| 54 JACOBS ENR GROUP                   | VARIOUS    | 7/24/2013 | 3,198.11          | 2,349.96          | 848.15            |
| 72 SIGNATURE BK NEW YORK NY           | VARIOUS    | 7/24/2013 | 6,521.61          | 3,807.27          | 2,714.34          |
| 335 THERMO FISHER SCIENTIFIC          | VARIOUS    | 7/24/2013 | 29,893.77         | 19,623.93         | 10,269.84         |
| 108 URS CORPORATION                   | VARIOUS    | 7/25/2013 | 5,228.88          | 4,224.69          | 1,004.19          |
| 112 PENTAIR LIMITED                   | 2/28/2011  | 7/25/2013 | 6,823.01          | 3,782.77          | 3,040.24          |
| 845 COMCAST CORPORATION               | 2/28/2011  | 7/26/2013 | 36,307.07         | 20,415.20         | 15,891.87         |
| <b>TOTAL JULY, 2013</b>               |            |           | <b>602,764.58</b> | <b>423,190.81</b> | <b>179,573.77</b> |
| <b>LESS SALES REPORTED SEPARATELY</b> |            |           |                   |                   |                   |
| 145 KINDER MORGAN ENERGY PARTNERS     | 2/28/2011  | 7/15/2013 | 11,987.17         | 10,240.83         | 1,746.34          |
| 171 ENTERPRISE PRODUCTS               | VARIOUS    | 7/15/2013 | 10,860.53         | 7,801.66          | 3,058.87          |
| 109 MARKWEST ENERGY PARTNERS          | 7/14/2011  | 7/15/2013 | 7,173.17          | 5,199.24          | 1,973.93          |
|                                       |            |           | <b>30,020.86</b>  | <b>23,241.73</b>  | <b>6,779.13</b>   |
| <b>TOTAL JULY, 2013</b>               |            |           | <b>572,743.72</b> | <b>399,949.08</b> | <b>172,794.64</b> |

**AUGUST, 2013**

|                             |           |           |          |          |           |
|-----------------------------|-----------|-----------|----------|----------|-----------|
| 92 MICROCHIP TECHNOLOGY INC | 2/28/2011 | 8/9/2013  | 3,795.02 | 8,697.08 | -4,902.06 |
| 72 MICROCHIP TECHNOLOGY INC | VARIOUS   | 8/21/2013 | 2,852.66 | 5,350.10 | -2,497.44 |
| 17 ANHEUSER BUSCH           | 2/28/2011 | 8/22/2013 | 1,653.30 | 947.67   | 705.63    |
| 56 DUPONT E I DE NEMOURS    | 2/28/2011 | 8/22/2013 | 3,240.11 | 3,054.80 | 185.31    |
| 58 NESTLE S A SPONSORED ADR | 2/28/2011 | 8/22/2013 | 3,875.39 | 3,285.32 | 590.07    |
| 80 VERIZON COMMUNICATIONS   | 7/20/2012 | 8/22/2013 | 3,814.69 | 3,559.99 | 254.70    |
| 63 COMCAST CORPORATION      | 2/28/2011 | 8/23/2013 | 2,564.64 | 1,522.08 | 1,042.56  |

**TOTAL AUGUST, 2013****21,795.81 26,417.04 -4,621.23****SEPTEMBER, 2013**

|                              |           |           |          |          |          |
|------------------------------|-----------|-----------|----------|----------|----------|
| 39 HONEYWELL INTERNATIONAL   | 2/28/2011 | 8/28/2013 | 3,086.79 | 3,335.04 | -248.25  |
| 60 ROCHE HLDG LIMITED        | 2/28/2011 | 8/28/2013 | 3,812.47 | 2,265.60 | 1,546.87 |
| 84 TIME WARNER INCORPORATED  | 3/28/2011 | 8/28/2013 | 5,129.11 | 2,968.11 | 2,161.00 |
| 50 DAIMLER AG REG SHS        | 2/28/2011 | 8/28/2013 | 3,439.15 | 3,525.82 | -86.67   |
| 48 DAIMLER AG REG SHS        | 2/28/2011 | 8/29/2013 | 3,334.19 | 3,384.78 | -50.59   |
| 226 CMS ENERGY CORPORATION   | 2/28/2011 | 9/25/2013 | 5,973.50 | 4,362.93 | 1,610.57 |
| 28 DOMINION RES INCORPORATED | 5/31/2012 | 9/25/2013 | 1,750.27 | 1,461.28 | 288.99   |
| 15 DOMINION RES INCORPORATED | 5/24/2012 | 9/25/2013 | 937.64   | 784.93   | 152.71   |

**TOTAL SEPTEMBER, 2013****27,463.12 22,088.49 5,374.63**

**OCTOBER, 2013**

|                            |           |            |                  |                  |                 |
|----------------------------|-----------|------------|------------------|------------------|-----------------|
| 151 CMS ENERGY CORPORATION | 2/28/2011 | 10/1/2013  | 3,979.04         | 2,915.06         | 1,063.98        |
| 86 AVNET INCORPORATED      | VARIOUS   | 10/28/2013 | 3,562.54         | 3,352.90         | 209.64          |
| 98 AVNET INCORPORATED      | 4/15/2011 | 9/27/2013  | 4323.85          | 2645.25          | 1678.6          |
| 100 DOLBY LABORATORIES     | 2/28/2011 | 10/25/2013 | 3,579.86         | 5,138.50         | -1,558.64       |
| 116 DOLBY LABORATORIES     | 2/28/2011 | 10/28/2013 | 4,049.19         | 5,960.66         | -1,911.47       |
| 51 SEAGATE TECHNOLOGY      | 2/28/2011 | 10/28/2013 | 2,464.10         | 639.03           | 1,825.07        |
| 50 SM ENERGY COMPANY       | 7/18/2013 | 10/28/2013 | 4,120.73         | 3,339.13         | 781.60          |
| 42 MCKESSON CORPORATION    | VARIOUS   | 10/29/2013 | 6,246.89         | 5,251.82         | 995.07          |
| 30 TOWERS WATSON & COMPANY | 7/18/2013 | 10/29/2013 | 3,436.93         | 2,627.69         | 809.24          |
| <b>TOTAL OCTOBER, 2013</b> |           |            | <b>35,763.13</b> | <b>31,870.04</b> | <b>3,893.09</b> |

**NOVEMBER, 2013**

|                                   |           |            |                  |                  |                 |
|-----------------------------------|-----------|------------|------------------|------------------|-----------------|
| 70 DOLBY LABORATORIES             | 2/28/2011 | 11/4/2013  | 2,537.75         | 3,596.95         | -1,059.20       |
| 348 DOLBY LABORATORIES            | VARIOUS   | 11/5/2013  | 12,400.41        | 13940.34         | -1,539.93       |
| 74 BRISTOL MEYERS SQUIBB COMPANY  | 2/28/2011 | 11/18/2013 | 3,828.94         | 1901.06          | 1,927.88        |
| 70 BRISTOL MEYERS SQUIBB COMPANY  | 2/28/2011 | 11/19/2013 | 3,673.66         | 1798.3           | 1,875.36        |
| 33 PHILLIP MORRIS INTERNATIONAL   | 2/28/2011 | 11/25/2013 | 2,930.75         | 2,071.08         | 859.67          |
| 30 REYNOLDS AMERICAN INCORPORATED | 2/28/2011 | 11/25/2013 | 1,539.27         | 1,201.38         | 337.89          |
| 70 ROGERS COMMUNICATIONS INC      | 12/2/2011 | 11/25/2013 | 3,124.81         | 2,615.50         | 509.31          |
| <b>TOTAL NOVEMBER, 2013</b>       |           |            | <b>30,035.59</b> | <b>27,124.61</b> | <b>2,910.98</b> |

|                           |                   |                   |                   |                  |
|---------------------------|-------------------|-------------------|-------------------|------------------|
| <b>TOTAL FYE 11/30/13</b> | <b>959,819.61</b> | <b>719,102.68</b> | <b>240,716.93</b> | <b>A/C 500.2</b> |
|---------------------------|-------------------|-------------------|-------------------|------------------|

FRANK PIERCE FOUNDATION  
FYE 11/30/13

REALIZED GAINS/LOSSES

TOTAL MONTHLY STOCK SALES

| MONTH                     | STOCK SALES       |                   | TOTAL               |
|---------------------------|-------------------|-------------------|---------------------|
|                           | SHORT TERM        | LONG TERM         |                     |
| DECEMBER, 2012            | 0.00              | 0.00              | 0.00                |
| JANUARY, 2013             | 0.00              | 0.00              | 0.00                |
| FEBRUARY, 2013            | 0.00              | 0.00              | 0.00                |
| MARCH, 2013               | 0.00              | 0.00              | 0.00                |
| APRIL, 2013               | 28,847.03         | 47,002.19         | 75,849.22           |
| MAY, 2013                 | 72,083.14         | 131,102.07        | 203,185.21          |
| JUNE, 2013                | 37,754.61         | 93,913.98         | 131,668.59          |
| JULY, 2013                | 695,045.48        | 602,764.58        | 1,297,810.06        |
| AUGUST, 2013              | 61,530.70         | 21,795.81         | 83,326.51           |
| SEPTEMBER, 2013           | 22,911.57         | 27,463.12         | 50,374.69           |
| OCTOBER, 2013             | 36,880.50         | 35,763.13         | 72,643.63           |
| NOVEMBER, 2013            | 26,715.52         | 30,035.59         | 56,751.11           |
| <b>TOTAL FYE 11/30/13</b> | <b>981,768.55</b> | <b>989,840.47</b> | <b>1,971,609.02</b> |