Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047
2012
Open to Public Inspection

A For the 2012 calendar year, or tax year beginning OCT 1, 2012 and ending SEP 30, 2013

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending

C Name of organization: Energy Outreach Colorado
Doing Business As
Number and street (or P.O. box if mail is not delivered to street address): 225 E 16th Ave — Room/suite: 200
City, town, or post office, state, and ZIP code: Denver, CO 80203-1612

D Employer identification number: 74-2543881
E Telephone number: 303-825-8750
G Gross receipts $ 19,634,482.

F Name and address of principal officer: Sanders Arnold
same as C above

H(a) Is this a group return for affiliates? ☐ Yes ☒ No
H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)
H(c) Group exemption number ▶

I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ www.energyoutreach.org

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶
L Year of formation: 1989 **M** State of legal domicile: CO

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities: To help low-income Coloradans afford home energy through energy assistance and energy efficiency

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.

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3	Number of voting members of the governing body (Part VI, line 1a)	3	13
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	13
5	Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	16
6	Total number of volunteers (estimate if necessary)	6	13
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	22,941.
b	Net unrelated business taxable income from Form 990-T, line 34	7b	15,560.

		Prior Year	Current Year
Revenue			
8	Contributions and grants (Part VIII, line 1h)	20,133,278.	18,187,223.
9	Program service revenue (Part VIII, line 2g)	0.	0.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	744,711.	1,347,254.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	24,073.	21,980.
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	20,902,062.	19,556,457.
Expenses			
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	10,997,405.	9,594,375.
14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,326,525.	1,509,268.
16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 546,079.		
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	8,726,664.	7,446,043.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	21,050,594.	18,549,686.
19	Revenue less expenses Subtract line 18 from line 12	<148,532.>	1,006,771.
Net Assets or Fund Balances		**Beginning of Current Year**	**End of Year**
20	Total assets (Part X, line 16)	25,207,989.	27,433,212.
21	Total liabilities (Part X, line 26)	201,190.	101,523.
22	Net assets or fund balances Subtract line 21 from line 20	25,006,799.	27,331,689.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here
▶ Signature of officer — Date 2/10/14
▶ Sanders Arnold, Executive Director
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
Steven R. Corder, CPA		2-10-14		P01363943

Firm's name ▶ Kundinger, Corder & Engle P.C. — Firm's EIN ▶
Firm's address ▶ 475 Lincoln Street, Suite 200, Denver, CO 80203 — Phone no. (303) 534-5953

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

232001 12-10-12 LHA **For Paperwork Reduction Act Notice, see the separate instructions.** Form **990** (2012)

See Schedule O for Organization Mission Statement Continuation

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Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III [x]

1 Briefly describe the organization's mission.

See Schedule O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [x] No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [x] No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code) (Expenses $ 8,848,609. including grants of $ 8,553,506.) (Revenue $ 0.)

Utility cash assistance grants provide assistance for the low-income individuals with energy bills through the Charitable Energy Network.

4b (Code) (Expenses $ 3,232,830. including grants of $ 0.) (Revenue $ 0.)

The Long-Term Energy Solutions program is to provide long-term solutions and energy efficiency upgrades in affordable housing to help low-income Coloradans reduce energy use and lower their bills. Current contracts with Xcel Energy, Atmos Energy, and Source Gas are restricted to provide upgrades in their utility service territories.

4c (Code) (Expenses $ 2,356,678. including grants of $ 0.) (Revenue $ 0.)

The Nonprofit Energy Assistance Program (NEEP) provides long term solutions and energy efficiency upgrades in nonprofit facilities to reduce energy use and lower energy bills. Current funders include the City of Denver, State of Colorado, and Xcel Energy; funds are restricted.

4d Other program services (Describe in Schedule O.)

(Expenses $ 3,292,855. including grants of $ 1,040,869.) (Revenue $ 1,810.)

4e **Total program service expenses** ▶ 17,730,972.

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	X	
2	Is the organization required to complete *Schedule B, Schedule of Contributors*?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		X
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	X	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b	X	
c	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		X
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Parts II and IV*	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Parts III and IV*	16		X
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*	17		X
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18	X	
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		X
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	X	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25*	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		X
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		X
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33		X
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	X	

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Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V ☐

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	10		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	16		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* (see instructions)				
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?		3a	X	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*		3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		X
b	If "Yes," enter the name of the foreign country ▶				
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		X
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b		
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?		7a	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	X	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g	N/A	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h	N/A	
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? N/A		8		
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the organization make any taxable distributions under section 4966? N/A		9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person? N/A		9b		
10	**Section 501(c)(7) organizations.** Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12 N/A	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	**Section 501(c)(12) organizations.** Enter.				
a	Gross income from members or shareholders N/A	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year N/A	12b			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state? N/A		13a		
	Note. See the instructions for additional information the organization must report on Schedule O				
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		X
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*		14b		

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Part VI Governance, Management, and Disclosure *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions*

Check if Schedule O contains a response to any question in this Part VI [x]

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 13			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.				
b	Enter the number of voting members included in line 1a, above, who are independent	1b 13			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2	X	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		X
6	Did the organization have members or stockholders?		6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?		8a	X	
b	Each committee with authority to act on behalf of the governing body?		8b		X
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		9		X

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	X	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

[x] Own website [ ] Another's website [x] Upon request [ ] Other *(explain in Schedule O)*

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶

Rose Reed - 303-825-8750

225 E 16th Ave, No. 200, Denver, CO 80203-1612

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order. individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees, and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) Dian Callaghan Secretary	3.00	X		X				0.	0.	0.
(2) Adam Goldman Board Member	3.00	X						0.	0.	0.
(3) Joel Johnson President	3.00	X		X				0.	0.	0.
(4) Patricia Nelson Limerick Board Member	3.00	X						0.	0.	0.
(5) Tom O'Donnell Board Member	3.00	X						0.	0.	0.
(6) Howard Boigon Board Member	3.00	X						0.	0.	0.
(7) John A. Harpole Board Member	3.00	X						0.	0.	0.
(8) Jim Lightner Vice President	3.00	X		X				0.	0.	0.
(9) Michael J McFadden Treasurer	3.00	X		X				0.	0.	0.
(10) Mark Sexton President	3.00	X		X				0.	0.	0.
(11) Mark Sunderhuse Board Member	3.00	X						0.	0.	0.
(12) Jack Swift Board Member	3.00	X						0.	0.	0.
(13) Troy L Whitmore Board Member	3.00	X						0.	0.	0.
(14) Sanders Arnold Executive Director	40.00			X				232,812.	0.	28,908.
(15) Rose Reed Director, Administrative S	40.00			X				75,712.	0.	10,652.
(16) Jennifer Gremmert Deputy Director	40.00					X		147,845.	0.	15,238.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(continued)*

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position: Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
1b Sub-total							▶	456,369.	0.	54,798.
c Total from continuation sheets to Part VII, Section A							▶	0.	0.	0.
d Total (add lines 1b and 1c)							▶	456,369.	0.	54,798.

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 2

		Yes	No
3 Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
C&D Builders, 14 Inverness Drive, Suite G-136, Englewood, CO 80112	General contractor	1,598,864.
American Mechanical Services, 842 S. Sierra Madre Sr; Suite A, Colorado	Boiler/HVAC subcontractor	680,933.
US Engineering Company 3433 Roanoke Road, Kansas City, MO 64111	Boiler/HVAC subcontractor	604,005.
Advanced Hydronics, Inc. 1426 W. Maple Avenue, Denver, CO 80223	Boiler/HVAC subcontractor	562,701.
Evans-Redmond Heating & A/C 878 So. Lipan Unit A, Denver, CO 80223	Boiler/HVAC subcontractor	367,851.

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 16

Part VIII Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts						
1 a Federated campaigns	1a					
b Membership dues	1b					
c Fundraising events	1c	118,292.				
d Related organizations	1d					
e Government grants (contributions)	1e	6,738,300.				
f All other contributions, gifts, grants, and similar amounts not included above	1f	11,330,631.				
g Noncash contributions included in lines 1a-1f $						
h **Total.** Add lines 1a-1f		▶	18,187,223.			
Program Service Revenue		Business Code				
2 a						
b						
c						
d						
e						
f All other program service revenue						
g **Total.** Add lines 2a-2f		▶				
Other Revenue						
3 Investment income (including dividends, interest, and other similar amounts)		▶	496,803.		22,941.	473,862.
4 Income from investment of tax-exempt bond proceeds		▶				
5 Royalties		▶				
	(i) Real	(ii) Personal				
6 a Gross rents						
b Less: rental expenses						
c Rental income or (loss)						
d Net rental income or (loss)		▶				
7 a Gross amount from sales of assets other than inventory	(i) Securities 850,451.	(ii) Other				
b Less. cost or other basis and sales expenses	0.					
c Gain or (loss)	850,451.					
d Net gain or (loss)		▶	850,451.			850,451.
8 a Gross income from fundraising events (not including $ 118,292. of contributions reported on line 1c). See Part IV, line 18	a	78,025.				
b Less: direct expenses	b	78,025.				
c Net income or (loss) from fundraising events		▶	0.			
9 a Gross income from gaming activities. See Part IV, line 19	a					
b Less. direct expenses	b					
c Net income or (loss) from gaming activities		▶				
10 a Gross sales of inventory, less returns and allowances	a					
b Less: cost of goods sold	b					
c Net income or (loss) from sales of inventory		▶				
Miscellaneous Revenue		Business Code				
11 a Miscellaneous		900099	21,980.	1,810.		20,170.
b						
c						
d All other revenue						
e **Total.** Add lines 11a-11d		▶	21,980.			
12 **Total revenue.** See instructions.		▶	19,556,457.	1,810.	22,941.	1,344,483.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Check if Schedule O contains a response to any question in this Part IX [x]

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	9,594,375.	9,594,375.		
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	367,453.	297,174.	51,906.	18,373.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	912,125.	706,126.	54,314.	151,685.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	73,024.	57,344.	5,827.	9,853.
9 Other employee benefits	65,957.	51,664.	5,988.	8,305.
10 Payroll taxes	90,709.	70,340.	7,511.	12,858.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting				
d Lobbying	22,917.	22,917.		
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	79,082.		79,082.	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	6,681,893.	6,538,649.	27,309.	115,935.
12 Advertising and promotion				
13 Office expenses	302,191.	114,320.	10,093.	177,778.
14 Information technology				
15 Royalties				
16 Occupancy	116,060.	88,086.	12,331.	15,643.
17 Travel	31,393.	27,976.	87.	3,330.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	62,289.	49,318.	2,716.	10,255.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	3,088.	2,345.	328.	415.
23 Insurance	61,668.	56,226.	3,692.	1,750.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Equipment Maintenance &	68,491.	52,397.	7,354.	8,740.
b Miscelleanous	11,138.			11,138.
c Taxes & Licenses	4,234.	116.	4,097.	21.
d Materials	1,599.	1,599.		
e All other expenses				
25 **Total functional expenses.** Add lines 1 through 24e	18,549,686.	17,730,972.	272,635.	546,079.
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ [X] if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response to any question in this Part X ☐

			(A) Beginning of year		(B) End of year
Assets	1	Cash - non-interest-bearing	65.	1	68.
	2	Savings and temporary cash investments	2,229,010.	2	2,510,894.
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	850,113.	4	1,470,024.
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr) Complete Part II of Sch L		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	14,587.	9	14,719.
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D — 10a: 120,436.			
	b	Less. accumulated depreciation — 10b: 114,259.	0.	10c	6,177.
	11	Investments - publicly traded securities	20,921,260.	11	21,061,395.
	12	Investments - other securities. See Part IV, line 11	1,192,954.	12	2,369,935.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11		15	
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	25,207,989.	16	27,433,212.
Liabilities	17	Accounts payable and accrued expenses	103,152.	17	101,523.
	18	Grants payable		18	
	19	Deferred revenue	98,038.	19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26	**Total liabilities.** Add lines 17 through 25	201,190.	26	101,523.
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ [x] and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	25,004,397.	27	25,969,738.
	28	Temporarily restricted net assets	2,402.	28	1,361,951.
	29	Permanently restricted net assets		29	
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	25,006,799.	33	27,331,689.
	34	Total liabilities and net assets/fund balances	25,207,989.	34	27,433,212.

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Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	19,556,457.
2	Total expenses (must equal Part IX, column (A), line 25)	2	18,549,686.
3	Revenue less expenses Subtract line 2 from line 1	3	1,006,771.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	25,006,799.
5	Net unrealized gains (losses) on investments	5	1,318,119.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	27,331,689.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII ☒

			Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both. ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	2a		X
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	2b	X	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	2c	X	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	X	

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047
2012
Open to Public Inspection

Name of the organization	Employer identification number
Energy Outreach Colorado	74-2543881

Part I **Reason for Public Charity Status** (All organizations must complete this part) See instructions.

The organization is not a private foundation because it is. (For lines 1 through 11, check only one box.)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: ______
5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
9 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III)
10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a ☐ Type I b ☐ Type II c ☐ Type III - Functionally integrated d ☐ Type III - Non-functionally integrated

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)		
(ii) A family member of a person described in (i) above?	11g(ii)		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document? Yes	No	(v) Did you notify the organization in col. (i) of your support? Yes	No	(vi) Is the organization in col. (i) organized in the U.S.? Yes	No	(vii) Amount of monetary support
Total									

LHA **For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.**

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	10,756,524.	15,896,513.	19,556,839.	20,133,278.	18,187,223.	84,530,377.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	10,756,524.	15,896,513.	19,556,839.	20,133,278.	18,187,223.	84,530,377.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						36,300,742.
6 **Public support.** Subtract line 5 from line 4						48,229,635.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	10,756,524.	15,896,513.	19,556,839.	20,133,278.	18,187,223.	84,530,377.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	565,990.	459,188.	552,818.	543,786.	473,862.	2,595,644.
9 Net income from unrelated business activities, whether or not the business is regularly carried on		16,850.	7,244.	24,083.	22,941.	71,118.
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 **Total support.** Add lines 7 through 10						87,197,139.

12 Gross receipts from related activities, etc. (see instructions) | 12 | 661,427.

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) | 14 | 55.31 %

15 Public support percentage from 2011 Schedule A, Part II, line 14 | 15 | 50.44 %

16a **33 1/3% support test - 2012.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☒

b **33 1/3% support test - 2011.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10% -facts-and-circumstances test - 2012.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☐

b **10% -facts-and-circumstances test - 2011.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 **Total support.** (Add lines 9, 10c, 11, and 12)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15	Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	%
16	Public support percentage from 2011 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17	Investment income percentage for **2012** (line 10c, column (f) divided by line 13, column (f))	17	%
18	Investment income percentage from **2011** Schedule A, Part III, line 17	18	%

19a **33 1/3% support tests - 2012.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support tests - 2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.
▶ See separate instructions.

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2012

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then
- Section 501(c)(3) organizations: Complete Parts I-A and B Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then
- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then
- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization	**Employer identification number**
Energy Outreach Colorado	74-2543881

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.

2 Political expenditures ▶ $

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ $

3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV.

(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ▶ ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing organization's totals	**(b)** Affiliated group totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)	0.	
b Total lobbying expenditures to influence a legislative body (direct lobbying)	22,917.	
c Total lobbying expenditures (add lines 1a and 1b)	22,917.	
d Other exempt purpose expenditures	17,980,690.	
e Total exempt purpose expenditures (add lines 1c and 1d)	18,003,607.	
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.	1,000,000.	

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000.

	(a)	(b)
g Grassroots nontaxable amount (enter 25% of line 1f)	250,000.	
h Subtract line 1g from line 1a If zero or less, enter -0-	0.	
i Subtract line 1f from line 1c. If zero or less, enter -0-	0.	

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ Yes ☐ No

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	**(a)** 2009	**(b)** 2010	**(c)** 2011	**(d)** 2012	**(e)** Total
2a Lobbying nontaxable amount		1,000,000.	1,000,000.	1,000,000.	3,000,000.
b Lobbying ceiling amount (150% of line 2a, column(e))					4,500,000.
c Total lobbying expenditures		16,667.	16,667.	22,917.	56,251.
d Grassroots nontaxable amount		250,000.	250,000.	250,000.	750,000.
e Grassroots ceiling amount (150% of line 2d, column (e))					1,125,000.
f Grassroots lobbying expenditures					

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Part II-B **Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity	(a) Yes	(a) No	(b) Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total. Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

		Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1		
2 Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	3		

Part III-B **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."**

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4; Part I-C, line 5, Part II-A (affiliated group list); Part II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.

Part II-A, Line 1b: During fiscal year 2013, Energy Outreach Colorado

paid $22,917 to Boyle, Silver, & Weist Policy Strategists for lobbying.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization: Energy Outreach Colorado

Employer identification number: 74-2543881

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" to Form 990, Part IV, line 6

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements.

Complete if the organization answered "Yes" to Form 990, Part IV, line 7

1 Purpose(s) of conservation easements held by the organization (check all that apply).

- ☐ Preservation of land for public use (e g , recreation or education)
- ☐ Protection of natural habitat
- ☐ Preservation of open space
- ☐ Preservation of an historically important land area
- ☐ Preservation of a certified historic structure

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ______

4 Number of states where property subject to conservation easement is located ▶ ______

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ ______

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ______

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

(ii) Assets included in Form 990, Part X ▶ $ ______

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

b Assets included in Form 990, Part X ▶ $ ______

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other ______

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV **Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table.

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII ☐

Part V **Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶ ______ %

b Permanent endowment ▶ ______ %

c Temporarily restricted endowment ▶ ______ %

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI **Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other		120,436.	114,259.	6,177.
Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				6,177.

Part VII Investments - Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A) Ironwood Capital Partners LP	1,328,268.	End-of-Year Market Value
(B) Lighthouse Global Long/Short Fund		
(C) L.P.	1,041,667.	End-of-Year Market Value
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶	2,369,935.	

Part VIII Investments - Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 15.)* ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 25.)* ▶	

2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII [x]

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	20,573,501.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains on investments	2a	1,318,119.		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d	<79,082.>		
e	Add lines 2a through 2d			2e	1,239,037.
3	Subtract line 2e from line 1			3	19,334,464.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b	221,993.		
c	Add lines 4a and 4b			4c	221,993.
5	Total revenue. Add lines 3 and 4c. *(This must equal Form 990, Part I, line 12.)*			5	19,556,457.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	18,248,611.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII.)	2d			
e	Add lines 2a through 2d			2e	0.
3	Subtract line 2e from line 1			3	18,248,611.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b	301,075.		
c	Add lines 4a and 4b			4c	301,075.
5	Total expenses Add lines 3 and 4c. *(This must equal Form 990, Part I, line 18.)*			5	18,549,686.

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part X, Line 2: Energy Outreach adopted the Accounting for Uncertainty in Income Taxes accounting standard which requires Energy Outreach to determine whether a tax position (and the related tax benefit) is more likely than not to be sustained upon examination by the applicable taxing authority, based solely on the technical merits of the position. Energy Outreach believes it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are significant to the financial statements. Energy Outreach's Returns of

Part XIII Supplemental Information *(continued)*

Organization Exempt from Income Tax (Forms 990) for the previous three years are subject to examination by the IRS, generally for three years after initial filing.

Part XI, Line 2d - Other Adjustments:

Investment Fees	-79,082.

Part XI, Line 4b - Other Adjustments:

LEAP Pass through	221,993.

Part XII, Line 4b - Other Adjustments:

Investment Fees	79,082.
LEAP Pass through	221,993.
Total to Schedule D, Part XII, Line 4b	301,075.

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than $15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047
2012
Open To Public Inspection

Name of the organization: Energy Outreach Colorado
Employer identification number: 74-2543881

Part I **Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply

a ☐ Mail solicitations
b ☐ Internet and email solicitations
c ☐ Phone solicitations
d ☐ In-person solicitations
e ☐ Solicitation of non-government grants
f ☐ Solicitation of government grants
g ☐ Special fundraising events

2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions? Yes	No	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
Total ▶						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

Part II **Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than $15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than $5,000

		(a) Event #1 Golf Tournament (event type)	(b) Event #2 (event type)	(c) Other events None (total number)	(d) Total events (add col (a) through col (c))
Revenue	1 Gross receipts	196,317.			196,317.
	2 Less. Contributions	118,292.			118,292.
	3 Gross income (line 1 minus line 2)	78,025.			78,025.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages	12,425.			12,425.
	8 Entertainment				
	9 Other direct expenses	65,600.			65,600.
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				(78,025)
	11 Net income summary. Combine line 3, column (d), and line 10 ▶				0.

Part III **Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than $15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes ____ % ☐ No	☐ Yes ____ % ☐ No	☐ Yes ____ % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				( )
	8 Net gaming income summary. Combine line 1, column d, and line 7 ▶				

9 Enter the state(s) in which the organization operates gaming activities ____________

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: ____________

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain. ____________

11 Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity operated in:

a The organization's facility **13a** %

b An outside facility **13b** %

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ $ ______ and the amount of gaming revenue retained by the third party ▶ $ ______ .

c If "Yes," enter name and address of the third party:

Name ▶

Address ▶

16 Gaming manager information:

Name ▶

Gaming manager compensation ▶ $

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions.

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ $

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable Also complete this part to provide any additional information (see instructions).

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.

OMB No 1545-0047
2012
Open to Public Inspection

Name of the organization: Energy Outreach Colorado

Employer identification number: 74-2543881

Part I — General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? [x] Yes [ ] No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II — Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Access Housing 6978 Colorado Boulevard Commerce City, CO 80022	74-2304144	501c3	21,000.	0.			Energy assistance for Agencies' clients
ACS Community LIFT 5046 W First Ave Denver, CO 80220	52-0643037	501c3	110,250.	0.			Energy assistance for Agencies' clients
Adams County Housing Authority 7190 Colorado Blvd 6th Floor Commerce City, CO 80022	84-0701701	501c3	42,000.	0.			Energy assistance for Agencies' clients
Advocates Against Domestic Assault P.O. Box 696 Trinidad, CO 81082	74-2285205	501c3	37,800.	0.			Energy assistance for Agencies' clients
Almost Home 231 N Main St Brighton, CO 80601	84-1220644	501c3	141,750.	0.			Energy assistance for Agencies' clients
Association for Senior Citizens DBA Senior Assistance Center - 2839 W 44th Ave - Denver, CO 80211	74-2270678	501c3	131,251.	0.			Energy assistance for Agencies' clients

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 99.

3 Enter total number of other organizations listed in the line 1 table ▶ 0.

Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Aurora Inter-Church Task Force 1535 Clinton St Aurora, CO 80010	51-0152735	501c3	67,725.	0.			Energy assistance for Agencies' clients
Boulder County AIDS Project 2118 14th St Boulder, CO 80302	74-2442032	501c3	11,025.	0.			Energy assistance for Agencies' clients
Brain Injury Association of Colorado - 4200 W Conejos Pl #524 - Denver, CO 80204	84-0893049	501c3	34,125.	0.			Energy assistance for Agencies' clients
Broadway Assistance Center 605 W 6th Ave Denver, CO 80204	84-0732874	501c3	63,000.	0.			Energy assistance for Agencies' clients
Caring Ministries of Morgan County PO Box 157/420 E Railroad Ave Fort Morgan, CO 80701	74-2372008	501c3	49,875.	0.			Energy assistance for Agencies' clients
Catholic Charities and Community Services of the Archdiocese of Denver, Inc - 4045 Pecos St - Denver, CO 80211	84-0686679	501c3	246,725.	0.			Energy assistance for Agencies' clients
Catholic Charities - Denver - Glenwood Springs - 1004 Grand Ave - Glenwood Springs, CO 81601	84-0686679	501c3	65,625.	0.			Energy assistance for Agencies' clients
Catholic Charities and Community Services of the Archdiocese of Denver - La - 460 Linden Center Dr - Fort Collins, CO 80524	84-0686679	501c3	106,050.	0.			Energy assistance for Agencies' clients
Catholic Charities and Community Services of the Archdiocese of Denver - We - 2500 1st Ave Bldg CB - Greeley, CO 80631	84-0686679	501c3	126,000.	0.			Energy assistance for Agencies' clients

Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Catholic Charities of the Diocese of Pueblo - 429 W 10th St Ste 101 - Pueblo, CO 81003	84-0471001	501c3	247,800.	0.			Energy assistance for Agencies' clients
Center for Work Education & Employment (CWEE) - 1175 Osage St, Suite 300 - Denver, CO 80204	74-2202303	501c3	13,125.	0.			Energy assistance for Agencies' clients
City of Arvada 8001 Ralston Rd Arvada, CO 80001	84-6000633	501c3	40,950.	0.			Energy assistance for Agencies' clients
City of Fountain Utilities 116 South Main Street/PO Box 700 Fountain, CO 80817	84-6000666	501c3	8,400.	0.			Energy assistance for Agencies' clients
Clear Creek County 405 Argentine Street Georgetown, CO 80444	84-6000751	501c3	37,800.	0.			Energy assistance for Agencies' clients
Colorado Health Network dba Colorado AIDS Project - 2490 W 26th Ave Ste 300A - Denver, CO 80203	84-0961159	501c3	70,875.	0.			Energy assistance for Agencies' clients
Colorado East Community Action Agency - 224 1/2 Nebraska Ave - Stratton, CO 80836	84-0830367	501c3	28,350.	0.			Energy assistance for Agencies' clients
Colorado Springs Utilities Foundation (COPE) - 121 S Tejon St, 5th Floor - Colorado Springs, CO 80903	20-8643063	501c3	63,000.	0.			Energy assistance for Agencies' clients
Community Budget Center 555 Yampa Ave Craig, CO 81625	84-0799337	501c3	73,500.	0.			Energy assistance for Agencies' clients

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Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Community Ministry 1755 S Zuni St Denver, CO 80223	84-0602837	501c3	63,000.	0.			Energy assistance for Agencies' clients
Community United Methodist Church of Pagosa Springs - 434 Lewis Street/PO Box 300 - Pagosa Springs, CO 81147	84-0834611	501c3	19,950.	0.			Energy assistance for Agencies' clients
Cooperating Ministries of Logan County - 230 N 10th Ave - Sterling, CO 80751	84-0861984	501c3	58,800.	0.			Energy assistance for Agencies' clients
Crossroads Ministry of Estes Park 851 Dry Gulch Road/P O Box 3616 Estes Park, CO 80517	74-2465229	501c3	17,850.	0.			Energy assistance for Agencies' clients
Crowley County 603 Main St Ste 2 Ordway, CO 81063	84-6000757	501c3	11,550.	0.			Energy assistance for Agencies' clients
Custer County 205 Sixth Street Westcliffe, CO 81252	84-6000758	501c3	13,125.	0.			Energy assistance for Agencies' clients
Delta United Methodist Church 477 Meeker St Delta, CO 81416	84-6028530	501c3	15,750.	0.			Energy assistance for Agencies' clients
Denver Indian Health and Family Services - 1633 Fillmore St Suite GL1 - Denver, CO 80206	84-0724261	501c3	58,800.	0.			Energy assistance for Agencies' clients
Denver Urban Ministries 1717 E Colfax Ave Denver, CO 80218	84-0935955	501c3	300,750.	0.			Energy assistance for Agencies' clients

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Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Discover Goodwill of Southern and Western Colorado - P.O. Box 39200 - Colorado Springs, CO 80949	01-0633766	501c3	5,000.	0.			Energy assistance for Agencies' clients
Castle Rock Community Inter-Church Task Force dba Douglas/Elbert Task Force - 404-A Jerry St - Castle Rock, CO 80104	74-2395223	501c3	94,500.	0.			Energy assistance for Agencies' clients
Ecumenical Social Ministries 201 N Weber Colorado Springs, CO 80903	84-0890978	501c3	10,500.	0.			Energy assistance for Agencies' clients
Elbert County Coalition for Outreach - 336 Comanche ST - Kiowa, CO 80117	87-0778979	501c3	10,500.	0.			Energy assistance for Agencies' clients
Emergency Family Assistance Association - 1575 Yarmouth Ave - Boulder, CO 80304	84-0454115	501c3	210,000.	0.			Energy assistance for Agencies' clients
Empowerment Program 1600 York St Ste 201 Denver, CO 80206	74-2377531	501c3	35,700.	0.			Energy assistance for Agencies' clients
Evergreen Christian Outreach 27640 Highway 74 Evergreen, CO 80437	74-2539728	501c3	25,200.	0.			Energy assistance for Agencies' clients
Faith Community Service Fund P.O. Box 336976 Greeley, CO 80633	20-2933936	501c3	63,000.	0.			Energy assistance for Agencies' clients
Family Resource Center Association 1750 Humboldt Street, Suite 200 Denver, CO 80218	31-1599581	501c3	638,850.	0.			Energy assistance for Agencies' clients

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Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Family Tree 3805 Marshall St Ste 100 Wheat Ridge, CO 80033	84-0730973	501c3	14,700.	0.			Energy assistance for Agencies' clients
First Mennonite Church of Denver 430 W 9th Ave Denver, CO 80204	84-0616328	501c3	78,750.	0.			Energy assistance for Agencies' clients
First Presbyterian Church of Salida - 7 Poncha Blvd - Salida, CO 81201	84-0896024	501c3	26,250.	0.			Energy assistance for Agencies' clients
First United Methodist Church of Cortez - 515 Park Ave - Cortez, CO 81321	84-6049833	501c3	19,950.	0.			Energy assistance for Agencies' clients
FISH of Broomfield 26 Garden Center Broomfield, CO 80020	84-1591890	501c3	14,700.	0.			Energy assistance for Agencies' clients
Grand Valley Catholic Outreach 245 S 1st St Grand Junction, CO 81501	20-0064007	501c3	267,750.	0.			Energy assistance for Agencies' clients
Gunnison/Hinsdale County DHS 225 N Pine St Ste A Gunnison, CO 81230	84-6000770	501c3	15,750.	0.			Energy assistance for Agencies' clients
Help the Needy PO Box 644 Woodland Park, CO 80866	84-1420920	501c3	13,125.	0.			Energy assistance for Agencies' clients
House of Neighborly Service 565 N Cleveland Ave Loveland, CO 80537	84-0568546	501c3	36,750.	0.			Energy assistance for Agencies' clients

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Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Housing Solutions for the Southwest - 295 Girard St - Durango, CO 81303	84-0853925	501c3	18,900.	0.			Energy assistance for Agencies' clients
Inter-Church Arvada Resource for Ministry and Service - 5400 Ward Rd Bldg 2 Ste 106 - Arvada, CO 80002-1819	84-6131882	501c3	69,300.	0.			Energy assistance for Agencies' clients
Inter-Faith Community Services 3370 S Irving St Englewood, CO 80110	84-0579740	501c3	52,500.	0.			Energy assistance for Agencies' clients
Jackson County Social Services 350 McKinley Street/P.O. Box 338 Walden, CO 80480	84-6000773	501c3	10,500.	0.			Energy assistance for Agencies' clients
Jeffco Action Center dba The Action Center - 8755 W. 14th Ave. - Lakewood, CO 80215	23-7019679	501c3	367,500.	0.			Energy assistance for Agencies' clients
Jefferson Center for Mental Health 70 Executive Center, 4851 Independence St - Wheat Ridge, CO 80033	84-0474717	501c3	16,800.	0.			Energy assistance for Agencies' clients
Jewish Family Service of Colorado 3201 South Tamarac Drive Denver, CO 80231	84-0402701	501c3	16,800.	0.			Energy assistance for Agencies' clients
La Junta Associated Charities 517 Colorado Ave La Junta, CO 80150	84-0865084	501c3	17,325.	0.			Energy assistance for Agencies' clients
La Plata Family Centers Coalition PO Box 2451 Durango, CO 81302	84-0988973	501c3	17,850.	0.			Energy assistance for Agencies' clients

Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
La Puente Home P.O. Box 1235/911 State St Alamosa, CO 81101	74-2224631	501c3	410,550.	0.			Energy assistance for Agencies' clients
Lake County DHS P.O. Box 884/112 W 5th St Leadville, CO 80461	84-6000777	501c3	15,750.	0.			Energy assistance for Agencies' clients
Las Animas Helping Hands P.O. Box 576 Las Animas, CO 81054	83-0460302	501c3	26,250.	0.			Energy assistance for Agencies' clients
LifeBridge Christian Church 10345 Ute Hwy Longmont, CO 80504	84-0463390	501c3	24,675.	0.			Energy assistance for Agencies' clients
Lift Up of Routt County 2125 Curve Ct Steamboat Springs, CO 80487	84-1385379	501c3	31,500.	0.			Energy assistance for Agencies' clients
Loaves and Fishes Ministries of Fremont County - 241 Justice Center Rd - Canon City, CO 81212	84-1050917	501c3	84,000.	0.			Energy assistance for Agencies' clients
Lupus Foundation of Colorado 1211 S. Parker Rd. #103 Denver, CO 80231	84-0763686	501c3	13,650.	0.			Energy assistance for Agencies' clients
Lutheran Social Services of Colorado dba Lutheran Family Services of Colora - 363 S Harlan St Ste 200 - Denver, CO 80226	84-0775550	501c3	10,500.	0.			Energy assistance for Agencies' clients
Mexican American Development Association dba MADA - 17 N 6th St - Montrose, CO 81401	84-0616860	501c3	26,250.	0.			Energy assistance for Agencies' clients

Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Metro CareRing 1100 E 18th Ave Denver, CO 80218	84-6116951	501c3	320,250.	0.			Energy assistance for Agencies' clients
National MS Society, Colorado and Wyoming Chapter - 900 S. Broadway, Broadway Station #250 - Denver, CO 80209	13-5661935	501c3	19,950.	0.			Energy assistance for Agencies' clients
Northern Churches Care 4210 Austin Bluffs Pkwy Colorado Springs, CO 80918	84-1093341	501c3	27,300.	0.			Energy assistance for Agencies' clients
Outreach United Resource Center 303 Atwood St Longmont, CO 80501	74-2448346	501c3	37,800.	0.			Energy assistance for Agencies' clients
Park County Crisis Center 4 River Rd/PO Box 836 Bailey, CO 80421	74-2472469	501c3	31,500.	0.			Energy assistance for Agencies' clients
Parker Task Force for Human Services Charitable Trust - 20118 E Main St Unit D - Parker, CO 80138-7404	74-2494265	501c3	52,500.	0.			Energy assistance for Agencies' clients
Phillips County DSS 127 E Denver St Ste A Holyoke, CO 80731	84-6000793	501c3	17,850.	0.			Energy assistance for Agencies' clients
Pikes Peak Community Action Agency P.O. Box 2468/722 S Wahsatch Ave Colorado Springs, CO 80901	84-0933888	501c3	17,850.	0.			Energy assistance for Agencies' clients
Project Wise 1301 Kalamath Denver, CO 80204	84-1325938	501c3	31,500.	0.			Energy assistance for Agencies' clients

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Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Prowers County Department of Social Services - PO Box 1157/1001 South Main - Lamar, CO 81052	84-1132868	501c3	14,175.	0.			Energy assistance for Agencies' clients
Rocky Mountain Cancer Centers Foundation - 1161 S Vivian St - Lakewood, CO 80228	84-1487121	501c3	15,750.	0.			Energy assistance for Agencies' clients
Salvation Army - Fountain Valley 901 N Santa Fe Ave Ste 5 Fountain, CO 80817	84-0402712	501c3	35,700.	0.			Energy assistance for Agencies' clients
Salvation Army - Denver 1370 Pennsylvania Ave Denver, CO 80203	94-1156347	501c3	363,300.	0.			Energy assistance for Agencies' clients
Salvation Army - Teller County 166 Bennett Ave Cripple Creek, CO 80813	22-2406433	501c3	27,300.	0.			Energy assistance for Agencies' clients
Salvation Army - Vail Valley 90 Lariat Loop Edwards, CO 81632	94-1156347	501c3	68,250.	0.			Energy assistance for Agencies' clients
Sara Brown Memorial Fund 1200 Federal Blvd Denver, CO 80204-3221	84-6033394	501c3	28,350.	0.			Energy assistance for Agencies' clients
Sedgwick County Economic Development - 100 W 2nd St - Julesburg, CO 80737	84-1004883	501c3	11,025.	0.			Energy assistance for Agencies' clients
Senior Support Services 846 E 18th Ave Denver, CO 80218	84-0801612	501c3	73,500.	0.			Energy assistance for Agencies' clients

Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Seniors' Resource Center 3227 Chase St Wheat Ridge, CO 80212	84-0877538	501c3	63,000.	0.			Energy assistance for Agencies' clients
Huerfano/Las Animas Area Council of Governments dba South Central Council o - 300 Bonaventure Ave - Trinidad, CO 81082	84-0561399	501c3	57,750.	0.			Energy assistance for Agencies' clients
St Vincent de Paul Society Particular Council of Denver - 830 Elm St - Denver, CO 80220	84-6032037	501c3	147,000.	0.			Energy assistance for Agencies' clients
Telluride Foundation 620 Mountain Village Blvd Ste 2B Telluride, CO 81435	84-1530768	501c3	12,600.	0.			Energy assistance for Agencies' clients
The Home Front Cares, Inc. P.O. Box 38516/25 N Wahsatch Ste 2 Colorado Springs, CO 80937	20-0564493	501c3	63,000.	0.			Energy assistance for Agencies' clients
Tri-Lakes Cares PO Box 1301 Monument, CO 80132	74-2501356	501c3	22,050.	0.			Energy assistance for Agencies' clients
United Methodist Church of Dove Creek - 210 E 6th St/PO Box 628 - Dove Creek, CO 81324	84-1062071	501c3	21,000.	0.			Energy assistance for Agencies' clients
United Way of Southwest Colorado PO Box 3040 Durango, CO 81302	23-7113221	501c3	52,500.	0.			Energy assistance for Agencies' clients
Walsh Legacy Foundation PO Box 576 Walsh, CO 81090	26-3005848	501c3	13,125.	0.			Energy assistance for Agencies' clients

Part II **Continuation of Grants and Other Assistance to Governments and Organizations in the United States** (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Rangely Human Resource Council, W A R M Fund - P.O. Box 115/209 E Main St - Rangely, CO 81648	84-1296397	501c3	3,675.	0.			Energy assistance for Agencies' clients
Work Options for Women 1200 Federal Blvd Denver, CO 80204	84-1364292	501c3	6,300.	0.			Energy assistance for Agencies' clients
WorkLife 1625 E 35th Ave Denver, CO 80204	84-1493585	501c3	600.	0.			Energy assistance for Agencies' clients

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Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Schedule I, Part I, Line 2: Energy Outreach Colorado (EOC) distributes funds to a network of agencies around the state for utility bill payment assistance. Each agency is charged with using the funds specifically for heating or heating related utilities. The funds are not given to individual clients but directly to the utility vendor in question; in addition, EOC maintains a on-line database where agencies must enter client data immediately when the client receives assistance. This database collects details of clients' name, address, demographic information, income data, housing data, and utility vendor information. The program manager

Part IV Supplemental Information

checks on a regular basis to see that funding is being distributed to the relevant vendors. Each client may only receive assistance once during a grant year (November 1 through October 31); should two agencies pay for the same client in a grant year then one of the payments is disallowed and the agency must pay for the bill with other than EOC's grant funds.

SCHEDULE J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 23.**

▶ **Attach to Form 990.** ▶ **See separate instructions.**

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization: Energy Outreach Colorado

Employer identification number: 74-2543881

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Travel for companions ☐ Tax indemnification and gross-up payments ☐ Discretionary spending account ☐ Housing allowance or residence for personal use ☐ Payments for business use of personal residence ☐ Health or social club dues or initiation fees ☐ Personal services (e.g , maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. [x] Compensation committee [x] Independent compensation consultant ☐ Form 990 of other organizations ☐ Written employment contract [x] Compensation survey or study [x] Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
a	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
a	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) Sanders Arnold	(i)	184,167.	48,645.	0.	18,625.	10,283.	261,720.	0.
Executive Director	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) Jennifer Gremmert	(i)	126,898.	20,947.	0.	11,828.	3,410.	163,083.	0.
Deputy Director	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047
2012
Open to Public Inspection

Name of the organization	Employer identification number
Energy Outreach Colorado	74-2543881

Form 990, Part I, Line 1, Description of Organization Mission:

programs.

Form 990, Part III, Line 1, Description of Organization Mission:

Energy Outreach Colorado is an independent, non-profit organization that raises funds to help low-income Coloradans afford home energy. Since 1989, EOC has distributed $172 million for energy bill payment assistance, energy efficiency upgrades for affordable housing and non-profit facilities, energy efficiency education, and advocacy on behalf of low-income energy consumers. EOC funds are distributed as grants to emergency assistance and affordable housing organizations across Colorado.

Form 990, Part III, Line 4d, Other Program Services:

The objective of the Weatherization Assistance for Low-Income Person (WAP) program is to increase the energy efficiency of dwellings owned or occupied by low-income persons, reduce their total expenditures on energy, and improve their health and safety. Through funding received from the Colorado Governor's Energy Office, Energy Outreach provides assistance to low-income multi-family dwellings for energy efficieny upgrades.

Expenses $ 1,753,477. including grants of $ 27,269. Revenue $ 0.

Low income energy assistance payments were made to the Colorado Department of Human Services to be used in their LEAP program that

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provides benefits to low-income individuals to pay energy bills.

Expenses $ 1,120,717. including grants of $ 1,000,000. Revenue $ 0.

Advocacy and Commission is set up to advocate for the energy needs of low-income Colorado residents.

Expenses $ 335,103. including grants of $ 12,700. Revenue $ 443.

Energy Outreach Colorado conducts education and outreach programs to the publice. Specifically, the NFFN/NLIEC program targets low-income energy advocacy nationally and through the National Fuel Funds Network (NFFEN) and the National Low Income Energy Consortium (NLIEC).

Expenses $ 83,558. including grants of $ 900. Revenue $ 1,367.

Form 990, Part VI, Section A, line 2: Directors Adam Goldman and Mark Sunderhuse are partners and owners in Red Rocks Capital, an investment management firm.

Form 990, Part VI, Section A, line 8b: Not Applicable. No board committees have the "authority to act on behalf of the governing body".

Form 990, Part VI, Section B, line 11: Form 990 is reviewed in detail by the organization's Audit Committee and subsequently delivered to all members of the Board of Directors for review and approval prior to submittal to the IRS.

Form 990, Part VI, Section B, Line 12c: At the September board meeting, the Board Members fill out new Conflict of Interest Policy forms and notify the Executive Director and the Board of any conflicts during the fiscal

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year.

Form 990, Part VI, Section B, Line 15: Compensation for all employees, other than the Executive Director and Deputy Director, is benchmarked to the Mountain States Employers Counsel (MSEC) "Nonprofit Compensation Survey" which provides benchmarking information for the Denver area and Colorado. In considering compensation for the Executive Director and Deputy Director, the Board of Directors utilizes the services of an independent executive compensation professional to benchmark and recommend appropriate compensation levels as well as the compensation benchmarking done by the MSEC, and considers performance indicators established at the beginning of the fiscal year to the Executive Director and Deputy Director's actual results. Any changes to the compensation of the Executive Director and Deputy Director are reviewed and approved by the full Board of Directors.

Form 990, Part VI, Section C, Line 19: The organization's governing documents and conflict of interest policy are made available to the public upon request. Three years' of audited financial statements and IRS Form 990 are available on the organization's website.

Form 990, Part IX, Line 11g, Other Fees:

Other professional services:

Program service expenses	6,538,649.
Management and general expenses	27,309.
Fundraising expenses	115,935.
Total expenses	6,681,893.
Total Other Fees on Form 990, Part IX, line 11g, Col A	6,681,893.

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Form 990, Part XII, Line 2c:

The organization's oversight process and selection process did not change during the year.