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Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

☐

☒

1

Briefly describe the organization's mission

TO END HUNGER IN SAN FRANCISCO AND MARIN COUNTY BY SOLICITING FOOD DONATIONS NATIONALLY, DISTRIBUTING THIS FOOD TO QUALIFYING PUBLIC SERVICE AGENCIES AND NEIGHBORHOOD PANTRIES, ADVOCATING FOR IMPROVED GOVERNMENT FOOD PROGRAMS, AND RAISING PUBLIC AWARENESS

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 61,711,400 including grants of \$ 51,612,360) (Revenue \$)

PANTRY PROGRAMS 1,466,231 INDIVIDUALS SERVED THE FOOD BANK HAS ESTABLISHED A VARIETY OF PANTRY PROGRAMS DESIGNED TO PROVIDE A LIFELINE FOR PEOPLE WHO NEED HELP THE PANTRIES PROVIDE FOOD TO LOW-INCOME SENIOR CITIZENS, FAMILIES, CHILDREN, AND OTHER INDIVIDUALS, ENABLING THEM TO PLAN AND PREPARE MEALS IN THEIR OWN HOMES, AN ESSENTIAL ASPECT OF PROMOTING GOOD HEALTH, NORMALCY AND DIGNITY RELYING LARGELY ON THE SUPPORT OF GRANTS AND CONTRIBUTIONS, THE FOOD BANK OPERATES THE FOLLOWING TYPES OF PANTRIES HEALTHY CHILDREN PANTRIES, BROWN BAG PANTRIES SERVING SENIORS, AND NEIGHBORHOOD PANTRIES (MORE DETAILED DESCRIPTIONS OF THESE PANTRIES CAN BE FOUND IN SCHEDULE O)HEALTHY CHILDREN PANTRIES THIS PROGRAM COMBATS CHILD HUNGER BY DISTRIBUTING NUTRITIOUS FOODS EVERY WEEK IN FAMILY-FRIENDLY ENVIRONMENTS SUCH AS PUBLIC SCHOOLS, CHILDCARE CENTERS, PARENTING SUPPORT CENTERS AND OTHER CHILD-FOCUSED LOCATIONS BROWN BAG PANTRIES SERVING SENIORS THIS PROGRAM ENABLES THE FOOD BANK TO HELP LOW-INCOME SENIOR CITIZENS AND ADULTS WITH DISABILITIES SECURE IMMEDIATE ACCESS TO NUTRITIOUS FOOD THE FOOD BANK PROVIDES WEEKLY BAGS OF GROCERIES TO THOUSANDS OF OLDER ADULTS STRUGGLING TO MAINTAIN THEIR HEALTH AND INDEPENDENCE IN THE 12-13 FISCAL YEAR, THE FOOD BANK CONTINUED TO EXPAND ITS HOME-DELIVERED GROCERY PROGRAM, PROVIDING REGULAR GROCERIES TO OVER 300 SENIORS AND ADULTS WITH DISABILITIES IN SAN FRANCISCO AND MARIN THE FOOD BANK PROVIDES THE FOOD, PERFORMS SOME DELIVERIES AND COLLABORATES WITH OTHER COMMUNITY ORGANIZATIONS TO SERVE HOMEBOUND AND MOBILITY-IMPAIRED INDIVIDUALS WHO CANNOT MAKE THE TRIP TO PANTRY SITES OR MEAL PROGRAMS AND DON'T QUALIFY FOR HOME-DELIVERED MEALS NEIGHBORHOOD PANTRIES THE FOOD BANK ESTABLISHED A NETWORK OF WEEKLY PANTRIES TO SERVE ECONOMICALLY DISTRESSED COMMUNITIES AND REACHING TARGET POPULATIONS IN NEED OF FOOD ASSISTANCE THE IMMIGRANT FOOD ASSISTANCE PANTRIES INITIATIVE FOCUSES ON LOW-INCOME IMMIGRANTS STRUGGLING WITH LANGUAGE AND CULTURAL BARRIERS THE COMMUNITY FOOD PARTNERS PANTRIES DISTRIBUTE FOOD TO FAMILIES LIVING IN PUBLIC HOUSING DEVELOPMENTS THE SUPPORTIVE HOUSING PANTRIES DISTRIBUTE EASILY PREPARED FRESH AND PACKAGED PRODUCTS TO FORMERLY HOMELESS INDIVIDUALS LIVING IN PERMANENT HOUSING WITH SUPPORTIVE SERVICES THE NEIGHBORHOOD GROCERY NETWORK PANTRIES DISTRIBUTES SUPPLEMENTAL WEEKLY GROCERIES TO WORKING POOR FAMILIES AND LOW-INCOME INDIVIDUALS

4b

(Code) (Expenses \$ 13,606,340 including grants of \$ 11,662,165) (Revenue \$ 300,387)

AGENCY DISTRIBUTION SHOPPING PROGRAM APPROXIMATELY 275 OF THE FOOD BANK'S MEMBER AGENCIES, INCLUDING COMMUNITY CENTERS, RELIGIOUS ORGANIZATIONS, SOUP KITCHENS, SHELTERS, AFFORDABLE HOUSING, SENIOR PROGRAMS, AIDS SUPPORT PROGRAMS AND CHILD CARE CENTERS, VISIT THE WAREHOUSE ON A REGULAR BASIS TO SELECT BREAD, DRY GOODS, MEAT, AND FRESH PRODUCE FOR THEIR CLIENTS

4c

(Code) (Expenses \$ 8,581,560 including grants of \$ 7,457,647) (Revenue \$)

SUPPLEMENTAL FOOD PROGRAM FOR SENIORS THIS PROGRAM PROVIDES A MONTHLY BOX OF NUTRITIOUS USDA FOOD TO APPROXIMATELY 11,100 LOW-INCOME INDIVIDUALS, PREDOMINANTLY SENIOR CITIZENS, BUT ALSO PREGNANT WOMEN, WOMEN UP TO ONE YEAR POSTPARTUM, AND CHILDREN UNDER THE AGE OF SIX

(Code) (Expenses \$ 937,123 including grants of \$) (Revenue \$)

ADVOCACY AND EDUCATION FOOD BANK ADVOCACY EFFORTS FOCUS ON OPTIMIZING UNDER-UTLIZIED GOVERNMENT FOOD ASSISTANCE PROGRAMS (E G CALFRESH, THE STATE'S FOOD STAMP PROGRAM, AND SAN FRANCISCO'S PUBLIC SCHOOL MEAL PROGRAM), ELIMINATING BUREAUCRACY AND RED TAPE THAT PREVENTS LOW-INCOME INDIVIDUALS FROM RECEIVING ASSISTANCE, IMPROVING PROGRAM QUALITY AND PARTICIPATION, AND OFFERING RECOMMENDATIONS TO ELECTED OFFICIALS AND COMMUNITY LEADERS TO REDUCE BARRIERS TO FOOD FOR LOW-INCOME RESIDENTS OF SAN FRANCISCO AND MARIN FOOD BANK EDUCATION PROGRAMS RAISE PUBLIC AWARENESS ABOUT THE PROBLEM OF HUNGER, HELP MOBILIZE SUPPORT FOR GOVERNMENT PROGRAMS AND POLICIES THAT PROVIDE ADEQUATE NUTRITION FOR LOW-INCOME PEOPLE, INFORM AND ASSIST LOW-INCOME HOUSEHOLDS TO APPLY FOR CALFRESH AND PROMOTE HEALTHY EATING AND NUTRITION BASICS

4d

Other program services (Describe in Schedule O)

(Expenses \$ 937,123 including grants of \$) (Revenue \$)

4e

Total program service expenses ▶ 84,836,423

Form 990 (2012)

Part IV

Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a Yes	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18 Yes	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.		
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.		
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.		
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		No
3b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		No
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		No
5c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		No
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	Yes	
7b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	Yes	
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8822?		No
7d	If "Yes," indicate the number of Forms 8822 filed during the year.		
7e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		No
7g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		No
7h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	Yes	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9a	Did the organization make any taxable distributions under section 4966?		
9b	Did the organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter		
10a	Initiation fees and capital contributions included on Part VIII, line 12.		
10b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		
11	Section 501(c)(12) organizations. Enter		
11a	Gross income from members or shareholders.		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
13a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		
13b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		
13c	Enter the amount of reserves on hand.		
14a	Did the organization receive any payments for indoor tanning services during the tax year?		No
14b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	22	
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	21	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	CA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☒ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)	
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	PAUL ASH 900 PENNSYLVANIA AVENUE SAN FRANCISCO, CA (415) 282-1900

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

List all of the organization's **current** key employees, if any See instructions for definition of "key employee "

List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) SHARI FREEDMAN CHAIRPERSON	1 00	X		X				0	0	0
(2) TIM GERAGHTY VICE-CHAIRPERSON	1 00	X		X				0	0	0
(3) JACK BERTGES 2ND VICE-CHAIRPERSON	1 00	X		X				0	0	0
(4) BERNICE WELLES TREASURER	1 00	X		X				0	0	0
(5) DAVID M STEINBERG SECRETARY	1 00	X		X				0	0	0
(6) BILL HANSELL BOARD MEMBER	1 00	X						0	0	0
(7) CURT SIGFSTEAD BOARD MEMBER	1 00	X						0	0	0
(8) DEAN ORNISH - TO 1112 BOARD MEMBER	1 00	X						0	0	0
(9) HAROLD SOGARD BOARD MEMBER	1 00	X						0	0	0
(10) HYUN PARK BOARD MEMBER	1 00	X						0	0	0
(11) AARON BORTEL BOARD MEMBER	1 00	X						0	0	0
(12) JOHN KOEPPPEL - TO 1112 BOARD MEMBER	1 00	X						0	0	0
(13) MATT TADDEI - TO 1112 BOARD MEMBER	1 00	X						0	0	0
(14) MICHAEL TERRIS BOARD MEMBER	1 00	X						0	0	0
(15) SUSAN MEYER BOARD MEMBER	1 00	X						0	0	0
(16) DAVE WEBER BOARD MEMBER	1 00	X						0	0	0
(17) TRICIA MCCARTHY - TO 912 BOARD MEMBER	1 00	X						0	0	0

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) GARY MAXWORTHY SEE SCH O BOARD MEMB/FOOD RESOURCE D	21 00	X						39,744	0	6,779
(19) JENNIFER CHANG - FROM 613 BOARD MEMBER	1 00	X						0	0	0
(20) KIM COATES - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
(21) KATHYRN GRANT ELLMAN - FROM 613 BOARD MEMBER	1 00	X						0	0	0
(22) TYLER FLORENCE - FROM 613 BOARD MEMBER	1 00	X						0	0	0
(23) RODNEY A FONG - FROM 613 BOARD MEMBER	1 00	X						0	0	0
(24) HILARY KESSLER SELIGMAN - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
(25) LYNDA SULLIVAN - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
(26) JONATHAN WALKER - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
(27) PAUL ASH EXECUTIVE DIRECTOR	40 00			X				284,215	0	19,734
(28) MICHAEL BRAUDE DIR OF FINANCE AND ADMIN	40 00			X				140,377	0	14,301
(29) LESLIE HARLESS BACHO DEPUTY EXECUTIVE DIRECTOR	32 00					X		189,193	0	19,107
(30) SEAN BROOKS DIRECTOR OF PROGRAMS	32 00					X		133,084	0	16,069
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								786,613	0	75,990

2

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization▶4

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year		
(A) Name and business address		(B) Description of services	(C) Compensation
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶0		

Part VIII

Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c	1,236,928			
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	16,204,526			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	71,023,934			
	g	Noncash contributions included in lines 1a-1f \$		72,047,854			
	h	Total. Add lines 1a-1f		88,465,388			
Program Service Revenue			Business Code				
	2a	SHARED MAINTENANCE FEES	424000	261,569	261,569		
	b	WHOLESALE MARKET PLACE	424000	2,533	2,533		
	c						
	d						
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f		264,102			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		185,009		185,009	
	4	Income from investment of tax-exempt bond proceeds . .					
	5	Royalties					
	6a	Gross rents	(i) Real	(ii) Personal			
		b	Less rental expenses				
		c	Rental income or (loss)				
		d	Net rental income or (loss)				
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
		b	Less cost or other basis and sales expenses				
		c	Gain or (loss)				
		d	Net gain or (loss)		4,486		4,486
	8a	Gross income from fundraising events (not including \$ 1,236,928 of contributions reported on line 1c) See Part IV, line 18					
		a	204,553				
		b	Less direct expenses	b	204,553		
	c	Net income or (loss) from fundraising events . .		0			
	9a	Gross income from gaming activities See Part IV, line 19					
		a					
		b	Less direct expenses	b			
	c	Net income or (loss) from gaming activities . .					
	10a	Gross sales of inventory, less returns and allowances					
		a					
		b	Less cost of goods sold	b			
c	Net income or (loss) from sales of inventory . .						
Miscellaneous Revenue		Business Code					
11a	RECYCLING & PALLET SALES	900099	36,285	36,285			
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d		36,285				
12	Total revenue. See Instructions		88,955,270	300,387	0	189,495	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.	11,662,165	11,662,165		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22.	59,070,007	59,070,007		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4	Benefits paid to or for members.				
5	Compensation of current officers, directors, trustees, and key employees.	534,556	333,753	174,411	26,392
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7	Other salaries and wages.	6,403,209	4,746,333	428,411	1,228,465
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	241,250	184,012	14,366	42,872
9	Other employee benefits.	1,089,101	819,883	85,731	183,487
10	Payroll taxes.	534,031	400,979	44,691	88,361
11	Fees for services (non-employees):				
a	Management.				
b	Legal.				
c	Accounting.	66,150		66,150	
d	Lobbying.				
e	Professional fundraising services. See Part IV, line 17.	11,218			11,218
f	Investment management fees.				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	445,517	35,379	14,383	395,755
12	Advertising and promotion.	138,243	112,359	8,652	17,232
13	Office expenses.	360,169	288,439	35,832	35,898
14	Information technology.	66,431	34,742	3,582	28,107
15	Royalties.				
16	Occupancy.	526,031	481,192	19,962	24,877
17	Travel.	37,243	28,570	2,979	5,694
18	Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19	Conferences, conventions, and meetings.	33,124	25,022	2,972	5,130
20	Interest.				
21	Payments to affiliates.				
22	Depreciation, depletion, and amortization.	552,496	412,561	51,385	88,550
23	Insurance.	77,849	69,453	2,475	5,921
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a	FOOD PROCUREMENT	4,273,906	4,273,906		
b	FREIGHT AND STORAGE	943,034	943,034		
c	VEHICLE EXPENSES	502,563	502,563		
d	WAREHOUSE SUPPLIES	330,389	330,389		
e	All other expenses	153,695	81,682	4,073	67,940
25	Total functional expenses. Add lines 1 through 24e.	88,052,377	84,836,423	960,055	2,255,899
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☒ if following SOP 98-2 (ASC 958-720).	657,727	4,416	0	653,311

Part X

Balance Sheet

Check if Schedule O contains a response to any question in this Part X

☐

				(A)		(B)
				Beginning of year		End of year
Assets	1	Cash—non-interest-bearing		1,180,272	1	312,788
	2	Savings and temporary cash investments		1,401,242	2	658,782
	3	Pledges and grants receivable, net		841,929	3	815,161
	4	Accounts receivable, net		96,560	4	80,651
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use		3,339,915	8	4,381,428
	9	Prepaid expenses and deferred charges		112,831	9	140,071
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a13,008,913			
	b	Less accumulated depreciation	10b5,324,899	7,795,592	10c	7,684,014
	11	Investments—publicly traded securities		7,062,948	11	8,555,473
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11			15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)		21,831,289	16	22,628,368
Liabilities	17	Accounts payable and accrued expenses		1,305,563	17	1,401,181
	18	Grants payable			18	
	19	Deferred revenue		303,600	19	0
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			25	
	26	Total liabilities. Add lines 17 through 25		1,609,163	26	1,401,181
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets		20,148,954	27	20,998,478
	28	Temporarily restricted net assets		73,172	28	228,709
	29	Permanently restricted net assets			29	
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		20,222,126	33	21,227,187
	34	Total liabilities and net assets/fund balances		21,831,289	34	22,628,368

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	88,955,270
2	Total expenses (must equal Part IX, column (A), line 25)	2	88,052,377
3	Revenue less expenses Subtract line 2 from line 1	3	902,893
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	20,222,126
5	Net unrealized gains (losses) on investments	5	102,168
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	21,227,187

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

Additional Data

Software ID:

Software Version:

EIN: 94-3041517

Name: SAN FRANCISCO FOOD BANK

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
SHARI FREEDMAN CHAIRPERSON	1 00	X		X				0	0	0
TIM GERAGHTY VICE-CHAIRPERSON	1 00	X		X				0	0	0
JACK BERTGES 2ND VICE-CHAIRPERSON	1 00	X		X				0	0	0
BERNICE WELLES TREASURER	1 00	X		X				0	0	0
DAVID M STEINBERG SECRETARY	1 00	X		X				0	0	0
BILL HANSELL BOARD MEMBER	1 00	X						0	0	0
CURT SIGFSTEAD BOARD MEMBER	1 00	X						0	0	0
DEAN ORNISH - TO 1112 BOARD MEMBER	1 00	X						0	0	0
HAROLD SOGARD BOARD MEMBER	1 00	X						0	0	0
HYUN PARK BOARD MEMBER	1 00	X						0	0	0
AARON BORTEL BOARD MEMBER	1 00	X						0	0	0
JOHN KOEPPEL - TO 1112 BOARD MEMBER	1 00	X						0	0	0
MATT TADDEI - TO 1112 BOARD MEMBER	1 00	X						0	0	0
MICHAEL TERRIS BOARD MEMBER	1 00	X						0	0	0
SUSAN MEYER BOARD MEMBER	1 00	X						0	0	0
DAVE WEBER BOARD MEMBER	1 00	X						0	0	0
TRICIA MCCARTHY - TO 912 BOARD MEMBER	1 00	X						0	0	0
GARY MAXWORTHY SEE SCH O BOARD MEMB/FOOD RESOURCE D	21 00	X						39,744	0	6,779
JENNIFER CHANG - FROM 613 BOARD MEMBER	1 00	X						0	0	0
KIM COATES - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
KATHYRN GRANT ELLMAN - FROM 613 BOARD MEMBER	1 00	X						0	0	0
TYLER FLORENCE - FROM 613 BOARD MEMBER	1 00	X						0	0	0
RODNEY A FONG - FROM 613 BOARD MEMBER	1 00	X						0	0	0
HILARY KESSLER SELIGMAN - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
LYNDA SULLIVAN - FROM 1112 BOARD MEMBER	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JONATHAN WALKER - FROM 1112 BOARD MEMBER	1 00	X						0	0	0
PAUL ASH EXECUTIVE DIRECTOR	40 00			X				284,215	0	19,734
MICHAEL BRAUDE DIR OF FINANCE AND ADMIN	40 00			X				140,377	0	14,301
LESLIE HARLESS BACHO DEPUTY EXECUTIVE DIRECTOR	32 00					X		189,193	0	19,107
SEAN BROOKS DIRECTOR OF PROGRAMS	32 00					X		133,084	0	16,069

SCHEDULE A
(Form 990 or 990EZ)

Public Charity Status and Public Support

OMB No 1545-0047

2012

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization
SAN FRANCISCO FOOD BANK

Employer identification number
94-3041517

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Non-functionally integrated
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii)

A family member of a person described in (i) above?

(iii)

A 35% controlled entity of a person described in (i) or (ii) above?
- h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1 - 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	53,565,211	62,445,389	74,516,519	82,016,823	88,465,388	361,009,330
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	53,565,211	62,445,389	74,516,519	82,016,823	88,465,388	361,009,330
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						361,009,330

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	53,565,211	62,445,389	74,516,519	82,016,823	88,465,388	361,009,330
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	79,424	92,336	128,305	145,421	185,009	630,495
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 Total support (Add lines 7 through 10)						361,639,825
12 Gross receipts from related activities, etc. (see instructions)					12	3,109,661
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here					▶	

Section C. Computation of Public Support Percentage		
14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	14	99.830%
15 Public support percentage for 2011 Schedule A, Part II, line 14	15	99.810%
16a 33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	▶	
b 33 1/3% support test—2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	▶	
17a 10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	▶	
b 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	▶	
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	▶	

Part IIIPart III

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2012 (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from 2011 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2012. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶		

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
SAN FRANCISCO FOOD BANK

Employer identification number
94-3041517

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		☐ Yes ☐ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

(ii) Assets included in Form 990, Part X ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

	Amount
1c	
1d	
1e	
1f	

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a	Beginning of year balance				
b	Contributions				
c	Net investment earnings, gains, and losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment

The percentages in lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

3a(i)

☐ Yes

☐ No

(ii)

related organizations

3a(ii)

☐ Yes

☐ No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

☐ Yes

☐ No

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		3,328,645		3,328,645
b Buildings		5,403,731	2,215,294	3,188,437
c Leasehold improvements		814,209	573,717	240,492
d Equipment		984,266	795,984	188,282
e Other		2,478,062	1,739,904	738,158
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				7,684,014

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return					
1	Total revenue, gains, and other support per audited financial statements			1	89,937,414
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	102,168		
b	Donated services and use of facilities	2b	712,841		
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines 2a through 2d			2e	815,009
3	Subtract line 2e from line 1			3	89,122,405
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b	-167,135		
c	Add lines 4a and 4b		4c		
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)			5	88,955,270
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return					
1	Total expenses and losses per audited financial statements			1	88,932,353
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a	712,841		
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d	167,135		
e	Add lines 2a through 2d			2e	879,976
3	Subtract line 2e from line 1			3	88,052,377
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines 4a and 4b		4c		
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)			5	88,052,377

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X, LINE 2	GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PROVIDE ACCOUNTING AND DISCLOSURE GUIDANCE ABOUT POSITIONS TAKEN BY AN ORGANIZATION IN ITS TAX RETURNS THAT MIGHT BE UNCERTAIN. MANAGEMENT HAS CONSIDERED ITS TAX POSITIONS AND BELIEVES THAT ALL OF THE POSITIONS TAKEN BY THE ORGANIZATION IN ITS FEDERAL AND STATE EXEMPT ORGANIZATION TAX RETURNS ARE MORE LIKELY THAN NOT TO BE SUSTAINED UPON EXAMINATION. THE ORGANIZATION'S FEDERAL RETURNS FOR THE YEARS ENDED JUNE 30, 2012, 2011 AND 2010 COULD BE SUBJECT TO EXAMINATION BY FEDERAL TAXING AUTHORITIES, GENERALLY FOR THREE YEARS AFTER THEY ARE FILED. THE ORGANIZATION'S STATE RETURNS FOR THE YEARS ENDED JUNE 30, 2012, 2011, 2010 AND 2009 COULD BE SUBJECT TO EXAMINATION BY STATE TAXING AUTHORITIES, GENERALLY FOR FOUR YEARS AFTER THEY ARE FILED.
PART XI, LINE 4B - OTHER ADJUSTMENTS		SPECIAL EVENT COSTS -164,636 STOCK COMMISSIONS ON DONATED STOCK -2,499
PART XII, LINE 2D - OTHER ADJUSTMENTS		SPECIAL EVENT COSTS 164,636 STOCK COMMISSIONS ON DONATED STOCK 2,499

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
SAN FRANCISCO FOOD BANK

Employer identification number
94-3041517

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

b

☐ Internet and email solicitations

c

☐ Phone solicitations

d

☐ In-person solicitations

e

☐ Solicitation of non-government grants

f

☐ Solicitation of government grants

g

☒ Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☒ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
CENTER FOR CAR DONATIONS 1455 NW PORTLAND AVE BEND, OR 97701	CAR AUCTIONS	Yes		42,025	13,169	28,856
CAR DONATION SERVICES 4971 PACHECO BLVD MARTINEZ, CA 94553	CAR AUCTIONS	Yes		4,300	2,039	2,261
CAR 4 CAUSES 4846 MARKET ST D VENTURA, CA 93003	CAR AUCTIONS	Yes		725	0	725
Total ▶				47,050	15,208	31,842

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

CA

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		25TH ANNIVERSARY EVENT (event type)	(event type)	(total number)	(add col (a) through col (c))
Revenue	1	Gross receipts	1,441,481		1,441,481
	2	Less Contributions . .	1,236,928		1,236,928
	3	Gross income (line 1 minus line 2)	204,553		204,553
Direct Expenses	4	Cash prizes			
	5	Noncash prizes . .			
	6	Rent/facility costs . .	20,979		20,979
	7	Food and beverages .	39,917		39,917
	8	Entertainment			
	9	Other direct expenses .	143,657		143,657
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine line 3, column (d), and line 10 ▶			
					0

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1	Gross revenue			
Direct Expenses	2	Cash prizes			
	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	☐ Yes ☐ No	☐ Yes ☐ No	☐ Yes ☐ No
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states?

☐ Yes ☐ No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

☐ Yes ☐ No

b If "Yes," explain _____

Does the organization operate gaming activities with nonmembers? ☐ **Yes** ☐ **No**

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ **Yes** ☐ **No**

13 Indicate the percentage of gaming activity operated in

a The organization's facility

13a

b An outside facility

13b

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶ _____

Address ▶ _____

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ **Yes** ☐ **No**

b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c If "Yes," enter name and address of the third party

Name ▶ _____

Address ▶ _____

16 Gaming manager information

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ **Yes** ☐ **No**

b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	Return Reference	Explanation
EXPLANATION OF FUNDRAISING PAYMENTS	SCHEDULE G, PART I, LINE 2B, COLUMN (V)	THE ORGANIZATION CONTRACTS WITH 3RD PARTY COMPANIES THAT WILL AUCTION DONATED CARS ON BEHALF OF THE ORGANIZATION EACH CAR AUCTION COMPANY KEEPS BETWEEN 25-40% OF THE GROSS PROCEEDS FROM THE SALE OF THE DONATED CARS THE ADDITIONAL AMOUNTS PAID/WITHHELD BY THE FUNDRAISER IS FOR THE COST TO ADMINISTER THE AUCTION, I E TOWING FEES & DMV FEES THE NET PROCEEDS ARE GIVEN TO THE ORGANIZATION

**Grants and Other Assistance to Organizations,
Governments and Individuals in the United States**
Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

2012

Open to Public Inspection

Name of the organization
SAN FRANCISCO FOOD BANK

94-3041517

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II **Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

[illegible]

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ _____
- 3 Enter total number of other organizations listed in the line 1 table ▶ _____

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) DONATED FOOD	1466231		59,070,007	\$1 69 PER POUND, FEEDING AMERICA COST STUDY	FOOD, SEE PANTRY PROGRAMS AND SUPPLEMENTAL FOOD PROGRAM FOR SENIORS DESCRIPTION IN PART III FOR MORE DETAIL

Part IV

Supplemental Information.

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 MEMBER AGENCY'S COMPLIANCE WITH THE ORGANIZATION'S FOOD DISTRIBUTION POLICIES AND PROCEDURES IS MONITORED ON A PERIODIC BASIS

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
SAN FRANCISCO FOOD BANK

Employer identification number
94-3041517

Part I	Questions Regarding Compensation		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ☒ Compensation committee ☐ Written employment contract ☐ Independent compensation consultant ☒ Compensation survey or study ☒ Form 990 of other organizations ☒ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:			
a	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	4c		No
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
a	The organization?	5a		No
b	Any related organization? If "Yes," to line 5a or 5b, describe in Part III	5b		No
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
a	The organization?	6a		No
b	Any related organization? If "Yes," to line 6a or 6b, describe in Part III	6b		No
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1)PAUL ASH EXECUTIVE DIRECTOR	(i)	221,165	63,050	0	0	19,734	303,949	0
	(ii)	0	0	0	0	0	0	0
(2)MICHAEL BRAUDE DIR OF FINANCE AND ADMIN	(i)	115,377	25,000	0	0	14,301	154,678	0
	(ii)	0	0	0	0	0	0	0
(3)LESLIE HARLESS BACHO DEPUTY EXECUTIVE DIRECTOR	(i)	149,193	40,000	0	0	19,107	208,300	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
	PART I, LINE 7	THE EXECUTIVE DIRECTOR IS ELIGIBLE FOR AN ANNUAL BONUS. THE BONUS RECOGNIZES THE EXECUTIVE DIRECTOR'S CONTRIBUTION TO THE FOOD BANK'S ORGANIZATIONAL ACHIEVEMENTS AND PROGRESS TOWARD REACHING SPECIFIC GOALS. THE BONUS AMOUNT IS CONSIDERED AS PART OF THE EXECUTIVE DIRECTOR'S TOTAL COMPENSATION. PLEASE SEE SCHEDULE O FOR A DESCRIPTION OF THE PROCESS FOR DETERMINING THIS COMPENSATION.

SCHEDULE M
(Form 990)

Noncash Contributions

OMB No 1545-0047

2012

Open to Public Inspection

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
SAN FRANCISCO FOOD BANK

Employer identification number
94-3041517

Part I

Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles	X	28	47,050	AUCTION PRICE
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	43	194,750	MARKET VALUE
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory	X	42,488,789	71,806,054	\$1 69/LB PER FEED AMER
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► ()				
26 Other ►()				
27 Other ►()				
28 Other ► ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

0

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		No
b If "Yes," describe the arrangement in Part II		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	Yes	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	Yes	
b If "Yes," describe in Part II		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II		

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
METHOD FOR DETERMINING NUMBER OF CONTRIBUTIONS	PART I, COLUMN (B)	PUBLICLY TRADED SECURITIES - THE NUMBER OF CONTRIBUTORS IS DETERMINED BY COUNTING THE NUMBER OF DONORS FOOD INVENTORY - THE NUMBER OF CONTRIBUTORS IS STATED NOT BY THE NUMBER OF DONORS BUT THE NUMBER OF POUNDS OF FOOD DONATED THE FOOD BANK RECIEVES FOOD CONTRIBUTIONS FROM A NATIONWIDE NETWORK OF SOURCES, INCLUDING LARGE MANUFACTURERS, SUPERMARKET CHAINS, WHOLESALERS, RESTAURANT SUPPLIERS, THE UNITED STATES DEPARTMENT OF AGRICULTURE, GROWERS AND INDIVIDUALS ALL FOOD INVENTORY IS CAREFULLY TRACKED BY THE POUNDAGE, HOWEVER, DUE TO THE HIGH VOLUME OF FOOD DRIVE DONATIONS AND ANONYMOUS DONATIONS RECEIVED, THE NUMBER OF DONORS IS NOT TRACKED
THIRD PARTY USE	PART I, LINE 32B	THE SAN FRANCISCO FOOD BANK ACCEPTS CAR DONATIONS THROUGH AGREEMENTS WITH THIRD PARTIES THESE COMPANIES PROCESS AND SELL THE CARS AND PROVIDE THE FOOD BANK WITH THE NET PROCEEDS AS WELL AS A BREAKDOWN OF COSTS ASSOCIATED WITH THE PROCESSING OF EACH DONATION

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

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Name of the organization

SAN FRANCISCO FOOD BANK

Employer identification number

94-3041517

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	THE FORM 990 IS REVIEWED BY THE BOARD FOR ACCURACY AND COMPLETENESS. ALL QUESTIONS ARISING DURING THIS REVIEW PROCESS ARE RESOLVED PRIOR TO THE FILING OF THE FORM.
	FORM 990, PART VI, SECTION B, LINE 12C	A COPY OF THE ORGANIZATION'S CONFLICT OF INTEREST POLICY IS FURNISHED ANNUALLY AND SIGNED BY ANY INDIVIDUAL PRESENTLY SERVING ON THE BOARD AND THOSE WHO MAY THEREAFTER BECOME A MEMBER OF THE BOARD. THE ORGANIZATION'S EXECUTIVE ASSISTANT IS RESPONSIBLE FOR INSURING THAT ALL FORMS ARE COMPLETED AND RETURNED IN A TIMELY MANNER.
	FORM 990, PART VI, SECTION B, LINE 15	PROCESS FOR DETERMINING EXECUTIVE COMPENSATION 1) GOALS AND OBJECTIVES FOR THE EXECUTIVE DIRECTOR ARE ESTABLISHED EACH FISCAL YEAR IN A FACE-TO-FACE MEETING BETWEEN THE EXECUTIVE DIRECTOR, THE CHAIRPERSON, AND AN EXECUTIVE COMMITTEE MEMBER. THESE GOALS AND OBJECTIVES ARE THEN PRESENTED TO THE FULL BOARD FOR APPROVAL. 2) FOLLOWING THE CLOSE OF THE FISCAL YEAR, THESE APPROVED GOALS AND OBJECTIVES ARE REVIEWED BY THE CHAIRPERSON AND THE EXECUTIVE COMMITTEE MEMBER AND DISCUSSED WITH THE EXECUTIVE DIRECTOR IN A FACE-TO-FACE MEETING. THE RESULTS OF THIS REVIEW AND DISCUSSION ARE THEN PRESENTED TO THE FULL BOARD FOR THEIR APPROVAL. 3) AS WITH OTHER ORGANIZATION STAFF, COMPENSATION DECISIONS FOR THE EXECUTIVE DIRECTOR ARE BASED ON PERFORMANCE (THE REVIEW OF WHICH IS DESCRIBED ABOVE). TO FURTHER GUIDE THESE DECISIONS, THE CHAIRPERSON AND THE EXECUTIVE COMMITTEE MEMBER REVIEW THE EXECUTIVE DIRECTOR SECTION OF THE NORTHERN CALIFORNIA COMPENSATION & BENEFITS SURVEY. THIS IS AN INDEPENDENT SURVEY PUBLISHED BY THE CENTER FOR NONPROFIT MANAGEMENT THAT COMPRISES DATA FROM CLOSE TO 300 NORTHERN CALIFORNIA NONPROFIT ORGANIZATIONS, OVER 100 OF WHICH ARE SOCIAL SERVICE ORGANIZATIONS. SIMILAR MATERIALS (E.G., COMPENSATION INFORMATION FOR OTHER FOOD BANK EXECUTIVES, OTHER INDEPENDENTLY PUBLISHED COMPENSATION SURVEYS) MAY BE CONSULTED AS WELL. AFTER REVIEWING COMPARATIVE DATA, THE EXECUTIVE DIRECTOR'S ANNUAL SALARY AND BONUS ARE AGREED TO BY THE CHAIRPERSON AND THE EXECUTIVE COMMITTEE MEMBER, THEN PRESENTED TO THE FULL BOARD FOR THEIR REVIEW AND APPROVAL. ONCE APPROVED, THE CHAIRPERSON AND THE EXECUTIVE COMMITTEE MEMBER DISCUSS THE ANNUAL SALARY AND BONUS DECISIONS WITH THE EXECUTIVE DIRECTOR IN A FACE-TO-FACE MEETING. PROCESS FOR DETERMINING OFFICERS' AND KEY EMPLOYEES' COMPENSATION 1) GOALS AND OBJECTIVES FOR OFFICERS AND KEY EMPLOYEES ARE ESTABLISHED EACH FISCAL YEAR VERBALLY AND IN WRITING BETWEEN THE OFFICER OR KEY EMPLOYEE AND THEIR DIRECT SUPERVISOR (EITHER THE EXECUTIVE DIRECTOR OR DEPUTY EXECUTIVE DIRECTOR). 2) AT THE CLOSE OF THE FISCAL YEAR, THESE GOALS AND OBJECTIVES ARE REVIEWED VERBALLY AND IN WRITING BY THE DIRECT SUPERVISOR AND THE OFFICER OR KEY EMPLOYEE. 3) AS WITH OTHER ORGANIZATION STAFF, COMPENSATION DECISIONS FOR OFFICERS AND KEY EMPLOYEES ARE BASED ON PERFORMANCE (THE REVIEW OF WHICH IS DESCRIBED ABOVE). TO FURTHER GUIDE THESE DECISIONS, THE EXECUTIVE DIRECTOR (AND DEPUTY EXECUTIVE DIRECTOR IF THE OFFICER OR KEY EMPLOYEE IN QUESTION REPORTS TO THIS PERSON) REVIEWS THE APPROPRIATE SECTION OF THE NORTHERN CALIFORNIA COMPENSATION & BENEFITS SURVEY. THIS IS AN INDEPENDENT SURVEY PUBLISHED BY THE CENTER FOR NONPROFIT MANAGEMENT THAT COMPRISES DATA FROM CLOSE TO 300 NORTHERN CALIFORNIA NONPROFIT ORGANIZATIONS, OVER 100 OF WHICH ARE SOCIAL SERVICE ORGANIZATIONS. SIMILAR MATERIALS (E.G., COMPENSATION INFORMATION FOR OTHER FOOD BANKS, OTHER INDEPENDENTLY PUBLISHED COMPENSATION SURVEYS) MAY BE CONSULTED AS WELL. AFTER REVIEWING COMPARATIVE DATA, THE OFFICER OR KEY EMPLOYEE'S ANNUAL COMPENSATION ARE ESTABLISHED BY THE EXECUTIVE DIRECTOR (AND DEPUTY EXECUTIVE DIRECTOR IF THE OFFICER OR KEY EMPLOYEE IN QUESTION REPORTS TO THIS PERSON). THE DIRECT SUPERVISOR (EITHER THE EXECUTIVE DIRECTOR OR DEPUTY EXECUTIVE DIRECTOR) THEN INFORMS THE OFFICER OR KEY EMPLOYEE OF THE ANNUAL COMPENSATION DECISION. THE EXECUTIVE DIRECTOR ALSO SHARES COMPENSATION INFORMATION OF ORGANIZATION OFFICERS AND KEY EMPLOYEES WITH THE BOARD OF DIRECTORS.
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST. AUDITED FINANCIAL STATEMENTS, CONFLICT OF INTEREST POLICY, AND 501(C)3 LETTER ARE ALSO AVAILABLE ON THE ORGANIZATION'S WEBSITE.
BOARD MEMBER COMPENSATION	FORM 990, PART VII	THE COMPENSATION REPORTED FOR GARY MAXWORTHY IN PART VII WAS EARNED IN HIS ROLE AS AN EMPLOYEE, NOT AS A BOARD MEMBER. HIS HOURS REPORTED IN PART VII INCLUDE 20 HOURS WORKED AS AN EMPLOYEE.