

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



DLN: 93493099008174

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

A Fo	r the	2012 cal	endar year, or tax year beginning 07-01-2012 , 2012, and ending 06-	30-2013					
		pplicable	C Name of organization	50 2015	D Employ	er ide	entification number		
	dress ch		UNITED WAY OF SALT LAKE						
_		,	Doing Business As		<u> </u>	2709	1		
_	me cha	_							
Init	ıal retu	ım	Number and street (or P O box if mail is not delivered to street address) Room/s	uite	E Telephoi	ne nun	nber		
Ter	mınate	ed	257 EAST 200 SOUTH NO 300		(0.01)	726 (2020		
– _{Am}	ended	return	City or town, state or country, and ZIP + 4		(801)	/36-8	8929		
— _{Anr}	alication	n pending	SALT LAKE CITY, UT 84111				+ 22 044 00F		
71	Jileacioi	r penang					\$ 22,044,805		
			F Name and address of principal officer DEBORAH S BAYLE		this a group liates?	returr	n for □ Yes 🔽 No		
			257 EAST 200 SOUTH SUITE 300	all	illates,		1 16514 110		
			SALT LAKE CITY,UT 84111	H(b) Ar	e all affiliates	inclu	ıded?		
							(see instructions)		
[Ta	x-exen	npt status	▼ 501(c)(3)						
ı w	ebsite	e: ► WW	/W UW ORG	H(c) G	oup exempti	on nu	mper 🟲		
				1			•		
			✓ Corporation Trust Association Other ►	L Year of	formation 190)4 M	State of legal domicile UT		
Pa	rt I	Sum	mary						
3		OURMI	escribe the organization's mission or most significant activities SSION IS TO IMPROVE LIVE AND BUILD STRONG COMMUNITIES IZATIONS WITH THE WILL, PASSION, EXPERTISE, AND RESOURC						
€									
≣									
Governance	2	Check th	nis box 🔭 if the organization discontinued its operations or disposed	of more thai	n 25% of its	net as	ssets		
	_				ı		1		
Activities &			of voting members of the governing body (Part VI, line 1a)			3	46		
Ĕ			of independent voting members of the governing body (Part VI, line 1b		1	4	44		
£			mber of individuals employed in calendar year 2012 (Part V, line 2a)		• • •	5	59		
đ			mber of volunteers (estimate if necessary)			6	5,000		
	1		related business revenue from Part VIII, column (C), line 12			7a	0		
	Ь	Net unre	lated business taxable income from Form 990-T, line 34	<u></u>		7b	0		
				Р	rior Year		Current Year		
_	8	Contri	butions and grants (Part VIII, line 1h)		14,823,6	38	21,342,491		
Rayenue	9	Progra	am service revenue (Part VIII, line 2g)			0	63,997		
ξē	10	Invest	tment income (Part VIII, column (A), lines 3, 4, and 7d)		39,2	61	114,948		
ď	11	Other	revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		53,0	40	-53,186		
	12		revenue—add lines 8 through 11 (must equal Part VIII, column (A), lii	ne					
					14,915,9	_	21,468,250		
	13	Grants	s and similar amounts paid (Part IX, column (A), lines 1–3) $\cdot\cdot\cdot$		6,107,5	03	2,736,048		
	14	Benefi	ts paid to or for members (Part IX, column (A), line 4)	·		0	0		
e6	15		es, other compensation, employee benefits (Part IX, column (A), lines		2 505 2	36	2.065.504		
Expenses		5-10)			2,505,3	_	2,965,504		
₹	16a		sional fundraising fees (Part IX, column (A), line 11e)	•		0	0		
ठ	b	Total fu	indraising expenses (Part IX, column (D), line 25) 1,652,088			_			
	17	Other	expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,761,8	31	1,851,205		
	18	Total	expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		10,374,6	70	7,552,757		
	19	Reven	ue less expenses Subtract line 18 from line 12		4,541,2	69	13,915,493		
\$ ₹				Beginn	ing of Curren	ıt	End of Year		
e ce		_			Year				
88. B.	20		assets (Part X, line 16)		18,257,6	_	28,468,244		
Net Assets of Fund Balances	21		liabilities (Part X, line 26)	•	6,020,8	-	2,173,352		
	22	_	ssets or fund balances Subtract line 21 from line 20		12,236,8	12	26,294,892		
Pai	rt II	Sign	ature Block						
ny k	nowled	dge and	perjury, I declare that I have examined this return, including accompa belief, it is true, correct, and complete Declaration of preparer (other i nowledge						
		****			2014-03-27				
Sign		Signa	ature of officer		Date				
Her			N B ALEXANDER BOARD CHAIR						
		Туре	or print name and title						
			Print/Type preparer's name Preparer's signature RICHARD SCORESBY		Check If	PTIN	2067		
Paid	t	⊢			elf-employed	P0057			
	pare	_{er} ˈ	Firm's name ► CBIZ MHM LLC	[]	irm's EIN 🟲 34	-10/82	JIC		
	On		Firm's address ► 175 S WEST TEMPLE STE 650	F	hone no (801)	364-9	9300		
J 3 C	. JII	· y							

May the IRS discuss this return with the preparer shown above? (see instructions)

✓ Yes No

Par	t III		Program Serve O contains a res		olishments uestion in this Part II	I	
1	Briefl		janization's missio				
o u r	MISSI	ON IS TO IMPRO	VE LIVES AND B	UILD STRONG	COMMUNITIES BY D TO SOLVE PROBL	UNITING INDIVIDUALS AN EMS	D ORGANIZATIONS WITH
2		e organization und		cant program se	ervices during the yea	or which were not listed on	
	If "Ye	s," describe these	new services on S	Schedule O			, ,
3		e organization cea	ase conducting, or	make significai	nt changes in how it c	onducts, any program	
	If "Ye	s," describe these	changes on Sched	dule O			
4	expen	ses Section 501		4) organization	s are required to repo	hree largest program services rt the amount of grants and al	
4a	NEW A STATE ADVAI THEIR PROG OF SA ORGA MEASI EVEN EFFEC PARTI LOCAT	CHEDULE OCOLLECTION APPROACH TO SOLVE E GOVERNMENT, SCHO NTAGE OF OUR BIGGE R SPECIFIC NEIGHBOR ALT LAKE SERVES AS TO NIZATION, UNITED WA UREMENTS) MOBILIZE IN THE TOUGHEST NE CT BENEFITS US ALL S NERS, WE CONCENTR FED IN SCHOOLS, APA	COMMUNITY PROBLEM DOLS, CHURCHES, NON ST OPPORTUNITIES C. HOOD 2) MEASURE SUND STRATEGIES TO MUHE BACKBONE ORGANIAY 1) GUIDES VISION AS FUNDRAISINGS) ADVEIGHBORHOODS - HAVEIGHBORHOODS - HAVEIGHBORHOODS CHAVEIGHENT COMPLEXES AS TEMENT COMPLEXES AS AND THE MOST CHARTMENT COMPLEXES AS AND THE MOST CHAVEIGHT ON THE MOST CHAVEIGHT COMPLEXES AS AND THE MOST CHAVEIGHT COMPLEXES AS AND THE MOST CHAVEIGHT COMPLEXES AND THE MOST CHAVEIGNE COMPLEXES AND THE MOST CHAVEI	S COLLECTIVE IMI IPROFIT ORGANIZA OLLECTIVE IMPACT ICCESS BY TRACKI TUALLY REINFORC IZATION ASSURING AND STRATEGIES2 VANCES PUBLIC PO E THE CHANCE TO TE COLLECTIVE IMP ALLENGED NEIGHBE AND COMMUNITY O	PACT REQUIRES THAT EVE ATIONS AND INDIVIDUALS FREQUIRES THAT PARTNEI ING AND SHARING DATA AI E EACH OTHER 4) CREATE THESE ELEMENTS ARE IN) BUILDS PUBLIC WILL3) SI ILICIEST) ENGAGES VOLUN BECOME PRODUCTIVE, SE ACT INCLUDE BACK BONE I ORHOODS IN OUR COMMU	375,149) (Revenue \$ 7 PROBLEM SOLVING UNITED WAY ORYONE WORK TOGETHER - FOUNDA 6, TO TACKLE OUR MOST PRESSING RS WORK TOGETHER TO 1) CREATE 10 MODIFYING PROGRAMS TO ENSL 2 AN ENVIRONMENT OF CONTINUOU PLACE IN EVERY NEIGHBORHOOD A 10 JPPORTS ALIGNED ACTIVITIES4) ES TEERSOUR PROMISE IS TO CREATE 11 LF-RELIANT MEMBERS OF OUR COMP 12 FUNCTIONS AND COORDINATION WE 13 NITIES THROUGH 17 NEIGHBORHOOD 15 SUPPORT FOR THE ENTIRE FAMIL 16 OGRAMS AND SERVICES	ATIONS, BUSINESSES, CITIES, CHALLENGES AND TAKE E A VISION AND SET GOALS FOR IRE RESULTS 3) ALIGN ALL S COMMUNICATION UNITED WAY AS THE BACKBONE TABLISHES SHARED OPPORTUNITIES SO CHILDREN - MUNITY THE LONG-TERM FORKING WITH MANY DIFFERENT DO CENTERS,
4b	(Code) (Expenses \$	272,077	ıncludıng grants of \$	237,750) (Revenue \$)
	WITH IMME	CHRONIC CONDITION DIATE NEEDS, IT BECO	Y SUPPORTS PEOPLE'S NS AND FOR INDIVIDUA OMES MORE DIFFICULI	MOST BASIC NEED ALS AND FAMILIES T TO FOCUS ON LO	S OF FOOD, SHELTER, HEA IN CRISIS NEEDING TEMPO	ALTH AND SAFETY BASIC NEEDS SEF DRARY SUPPORT WHEN INDIVIDUAL EMPLOYMENT, HOUSING, OR EDUC	S ARE UNABLE TO MEET THEIR
	(Code	<u> </u>) (Expenses \$	642,881	including grants of \$) (Revenue \$)
•	SEE S LAKE, TOPIC VARIE	CHEDULE 02-1-1 INFO 2-1-1 IS A FREE INFO CS SUCH AS EMERGEN TY OF OTHER NONPR	ORMATION AND REFER DRMATION AND REFER ICY FOOD PANTRIES, R OFIT AND GOVERNMEN	RAL IS THE STATE RAL LINE FOR HEA ENTAL ASSISTANC ITAL AGENCIES UT	OF UTAH'S INFORMATION LTH, HUMAN, AND COMMU E, PUBLIC HEALTH CLINICS	AL AND REFERRAL SYSTEM A PROG JNITY SERVICES 2-1-1 PROVIDES II S, CHILD CARE RESOURCES, SUPPOI ORE THAN 98,000 CALLS LAST YEAR	RAM OF UNITED WAY OF SALT NFORMATION AND REFERRALS ON RT GROUPS, LEGAL AID, AND A
	(Code	e PR DESIGNATIONS) (Expenses \$	2,123,149	including grants of \$	2,123,149) (Revenue \$)
	(Code	e ELLANEOUS ACTIVITIE:) (Expenses \$		including grants of \$) (Revenue \$	63,997)
4d			es (Describe in Sch	•	-64 2422	140) (Davience +	(2.007.)
	(⊏xp	enses \$	2,123,149 in	cluding grants (υι φ	3,149) (Revenue \$	63,997)

art TV	Check	list of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	140
2	Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? 😼	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt{2}$	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm 99 0	(2012)

Par	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response to any question in this Part V	•	 Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 33		103	140
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Νo
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5b		
C	בר ז ו - es, to line של טוט, עוע נוופ סוץמוווצמנוטוו ווופ רטוווו סססס-וי	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Νo
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).		1	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		No
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
		8		
	Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
ا0	Section 501(c)(7) organizations. Enter	90		
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	-		
1	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
L2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
L3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand	[
.4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
h	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

36	ection A. Governing Body and Management		.,	
1-	Enter the number of voting members of the governing body at the end of the tax		Yes	No
14	year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Νo
6	Did the organization have members or stockholders?	6		Νο
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ıe Cod	e.)
		$\overline{}$	Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	No No
	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,	10b	Yes	
b 11a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing	10b		
b 11a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b		
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b	Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a	Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10b 11a 12a 12b	Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	
b 111a b 12a c c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes	
b 111a b 12a c c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	No

- - ✓ Own website ✓ Another's website ✓ Upon request ✓ Other (explain in Schedule O)
- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►KEVIN GRIMMETT 257 EAST 200 SOUTH SUITE 300 SALT LAKE CITY, UT (801) 736-7716

Form	990	(2012
------	-----	-------

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0 in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

	1	T								
(A) Name and Title	(B) A verage hours per week (list any hours for related	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations
See Additional Data Table										
	•	•	•							Form 990 (2012)

Part VIII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours	more t	tion (han d on is l	ne l both	oox, an c			(D) Reports compens from t organizati	ortable Reportable ensation compensation m the from related ration (W- organizations (V		compensation N- from the				
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-N	MISC)	2/1099-MISC)		related organizations			
_															
1b Sub-Total				•			► ►								
c Total from continuation sheetd Total (add lines 1b and 1c) .			` .	٠.	٠.		-		512,569		0		55,198		
Total number of individuals (in \$100,000 of reportable compe						d abov	e) w	ho received	more th	an					
——————————————————————————————————————												1	l		
3 Did the organization list any fo	ormer officer, dir	ector o	r trus	tee.	kev	emplo	vee	. or highest	compen	sated employee		Yes	No		
on line 1a? If "Yes," complete S							•				3		No		
For any individual listed on line organization and related organ individual											4	Yes			
5 Did any person listed on line 1 services rendered to the organ									nızatıon • •	or individual for	5	1 100	No		
Castian B. Indonesidant Ca										L					
Section B. Independent Co Complete this table for your five compensation from the organization	/e highest comp											tax year			
N	(A) lame and business	address							Des	(B) cription of services		(C Comper			
											\mp				
											\downarrow				

\$100,000 of compensation from the organization $\blacktriangleright 0$

Part V	/++1	Statement of Revenue Check if Schedule O contains a response to any ques	tion in this Bart VIII			_
		Check if Schedule O Contains a response to any ques	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
s	1a	Federated campaigns 1a				
ants	ь	Membership dues 1b				
Gra mo	c	Fundraising events 1c 50,	161			
ffs, r A	d	Related organizations 1d				
Gii iila			—			
ıns, Sin	e					
utio er :	f	All other contributions, gifts, grants, and similar amounts not included above 21,292,	330			
Contributions, Gifts, Grants and Other Similar Amounts	g	Noncash contributions included in lines 75, 1a-1f \$	890	j i		
ont	h	Total. Add lines 1a-1f	 21,342,491			
C			•			
J.L.e	2a	MISCELLANEOUS Business Co	00099 63,997	63,997		
ever	b	MISCELLANEOUS 90	00,997	63,997		
a EE	c					
Program Serwde Revenue	d					
92.	e			1		
Iran	f	All other program service revenue				
}ં.						
<u> </u>	g 3		► 63,997	<u>'</u>		
		Investment income (including dividends, interest, and other similar amounts)	123,444	ŀ		123,444
	4	Income from investment of tax-exempt bond proceeds	•			
	5	Royalties	<u> </u>			
	6a	(I) Real (II) Personal	<u>11 </u>			
	b	Less rental	 			
	_ c	expenses Rental income				
	-	or (loss)				
	d	Net rental income or (loss)	·			
	7a	Gross amount	 			
		from sales of 438,563 assets other				
	ь	than inventory Less cost or				
		other basis and sales expenses 447,059				
	С	Gain or (loss) -8,496				
	d	Net gain or (loss)	-8,496	5		-8,496
Other Revenue	8a	Gross income from fundraising events (not including \$ 50,161 of contributions reported on line 1c) See Part IV, line 18				
_ 	.		,310			
=	c b	Less direct expenses b 129 Net income or (loss) from fundraising events	<u>,496</u> ► -53,186			-53,186
•		Gross income from gaming activities See Part IV, line 19				
	_	l acc direct expenses	\blacksquare			
	b c	Less direct expenses b Net income or (loss) from gaming activities	<u> </u>			
		Gross sales of inventory, less				
		returns and allowances .				
	 h	Less cost of goods sold b	\dashv			
	l	Net income or (loss) from sales of inventory	-			
		Miscellaneous Revenue Business Co				
	11a					
	ь					
	С					
	d	All other revenue				
	e	Total. Add lines 11a-11d	▶			
	12	Total revenue. See Instructions	21,468,250	63,997	C	61,762
	ı		21,700,230	1 00,00/	· ·	1 01,70.

Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response to any question in this Part IX (D) (B) (C) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising 7b. 8b. 9b. and 10b of Part VIII. Total expenses expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 2,736,048 2,736,048 Grants and other assistance to individuals in the United States See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and 603,309 344,143 64,410 194,756 key employees . Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . Other salaries and wages 1,978,233 1,128,435 211,199 638,599 Pension plan accruals and contributions (include section 401(k) 51,834 29,567 5,534 and 403(b) employer contributions) 16,733 148,358 84,627 Other employee benefits 15,839 47,892 10 183,770 104,828 19,619 59,323 11 Fees for services (non-employees) Management Legal Accounting 47,263 7,500 34,773 4,990 Lobbying Professional fundraising services See Part IV, line 17 Investment management fees 36,820 36,820 Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on 186,963 107,458 15 79,490 Schedule O) Advertising and promotion . . 202,263 12 100,049 102,214 13 Office expenses 346,029 167,887 22,555 155,587 98,498 6,975 14 Information technology . . 143,286 37,813 15 Royalties . 201,388 129,097 16,311 55,980 16 Occupancy **17** Travel 21,689 11,568 836 9,285 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings . 108,884 73,561 4,595 30,728 20 Payments to affiliates 21 98,398 53,845 9,805 34,748 78,925 22 Depreciation, depletion, and amortization . . . 49,180 6,922 22,823 23 39,511 16,411 3,075 20,025 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) a SPECIAL EVENTS 216,013 3,029 95,628 117,356 RESEARCH 65,538 65,538 DONATED GOODS & SUPPLIE 20,498 10,055 11 10,432 d AWARDS & GIFTS 17,929 8,080 3,035 6,814 19,808 1,688 6,500 e All other expenses 11,620 Total functional expenses. Add lines 1 through 24e 25 7,552,757 5,433,623 467,046 1,652,088 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► | if following SOP 98-2 (ASC 958-720)

(B)

.▽

3,058,432

Form 990 (2012) Part X **Balance Sheet** Check if Schedule O contains a response to any question in this Part X (A) Beginning of year End of year Cash—non-interest-bearing 4,361,030 1 1 5,027,243 2 2 Savings and temporary cash investments 5,988,053 Pledges and grants receivable, net 3 3 4 4 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets 6

_iabilities

Fund Balances

ö

Assets

ž

Par	Reconcilliation of Net Assets Check if Schedule O contains a response to any question in this Part XI				୮
1	Total revenue (must equal Part VIII, column (A), line 12)	1		21 4	168,250
2	Total expenses (must equal Part IX, column (A), line 25)				,
	<u> </u>	2		7,5	552,757
3	Revenue less expenses Subtract line 2 from line 1	3		13,9	915,493
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))				
_	<u></u>	4		12,2	236,812
5	Net unrealized gains (losses) on investments	5		1	142,587
6	Donated services and use of facilities				
_		6			
7	Investment expenses	7			
8	Prior period adjustments				
_	Other change in water-sate or find belonces (combine in Cabadula O)	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		26,2	294,892
Par	t XII Financial Statements and Reporting	•			
	Check if Schedule O contains a response to any question in this Part XII				. \sqsubset
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	ved on			
	Separate basis Consolidated basis Both consolidated and separate basis			1	
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separ basis, consolidated basis, or both	ate			
	▼ Separate basis			1	
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight audit, review, or compilation of its financial statements and selection of an independent accountant?	of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O				
3 a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	<u>:</u>	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the re	equire	3b		

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493099008174

Employer identification number

OMB No 1545-0047

SCHEDULE A

Name of the organization UNITED WAY OF SALT LAKE

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

2012

Open to Public Inspection

									87-02270	91			
Par	tΙ	Reas	on for Pu	blic Charity Sta	tus (All org	janizations	must comp	olete this i	oart.) See ir	struct	ions.		
Γhe o	rganı	zatıon ıs	not a privat	te foundation becaus	eıtıs (Forl	ınes 1 throu	igh 11, check	only one b	ox)				
1	Γ	A chur	ch, conventi	on of churches, or as	ssociation of	churches d	escribed in s e	ection 170(b)(1)(A)(i).				
2	Γ	A scho	ol described	in section 170(b)(1	.)(A)(ii). (At	tach Schedı	ule E)						
3	Γ	A hosp	ıtal or a coo	perative hospital se	rvice organiz	atıon descr	ıbed ın sectio	n 170(b)(1	(A)(iii).				
4	Γ	hospita	ıl's name, cı	h organization operat ity, and state									
5	Г	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in											
		sect ion	170(b)(1)((A)(iv). (Complete P	art II)								
6	Γ	A feder	al, state, or	local government or	government	al unit desc	rıbed ın secti	on 170(b)(1)(A)(v).				
7 8	ᆫ	describ	ed in sectio	at normally receives on 170(b)(1)(A)(vi). described in sectior	(Complete P	art II)		-	ental unit or fr	om the	genera	al public	:
9	<u>'</u>		-	at normally receives			•	-	nutions meml	nershin	fees a	and ares	: 5
•	'	-		rities related to its ex	• •				ŕ	•	•	-	, ,
				oss investment inco	•	-		• •	` '				
		•						•		cux, no	iii basi		
10	\vdash	acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4).											
11	Γ	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purpos one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). the box that describes the type of supporting organization and complete lines 11e through 11h a Type I b Type II c Type III - Functionally integrated d Type III - Non-functionally integra							Check				
e	Γ	other t		ox, I certify that the on managers and otl									
f		If the o	rganization this box	received a written de						III sup	porting	gorganı	zation,
g		followir	ng persons?	2006, has the organi								\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
				rectly or indirectly og governing body of th	•		_	persons de	scribed iii (ii)		11~(;	Yes	No
		•		er of a person descri		5	11				11g(i) 11g(ii		
		• •	•	lled entity of a perso	• •		ahovo?				11g(ii	-	
h				ng information about							119(11	<u>'/ </u>	Ь
•		110014	z circ romown	ng miormation about	the supporte	a organizac	1011(3)						
(i) Nan suppo organiz		orted organization organization (describe		organization organization in the organization (described on lines 1- 9 above or IRC section organization in col (i) listed in your governing support		zation f your	(vi) Is the organization in col (i) organized in the US?			(vii) An mone sup			
				instructions))	Yes	No	Yes	No	Yes	No			
									1				

Schedule A (Form 990 or 990-EZ) 2012 Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total in) 🟲 Gifts, grants, contributions, and membership fees received (Do 14,994,944 10,510,832 11,228,224 14,823,638 21,342,491 72,900,129 not include any "unusual grants ") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 14,994,944 10,510,832 11,228,224 14,823,638 21,342,491 72,900,129 Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly 159,056 supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 72,741,073 from line 4 Section B. Total Support Calendar year (or fiscal year (c) 2010 (e) 2012 (a) 2008 **(b)** 2009 (d) 2011 (f) Total beginning in) 🟲 Amounts from line 4 14,994,944 10,510,832 11,228,224 14,823,638 21,342,491 72,900,129 Gross income from interest, dividends, payments received on securities loans, rents, royalties 240,640 154,064 88,692 61,216 123,444 668,056 and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of 55,946 4,943 29,376 65,754 63,997 220,016 capital assets (Explain in Part IV) 11 Total support (Add lines 7 73,788,201 through 10) 12 Gross receipts from related activities, etc (see instructions) 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check 13 Section C. Computation of Public Support Percentage 14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) 14 98 580 % Public support percentage for 2011 Schedule A, Part II, line 14 15 96 730 % 16a 33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box **▶**▼ and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test—2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization b 10%-facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

supported organization

instructions

Schedule A (Form 990 or 990-EZ) 2012 Page 3 Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total in) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt

	purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or						
	business under section 513			-			
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2,						
<i>7</i> a	and 3 received from disqualified						
	persons						
b	Amounts included on lines 2 and 3						
_	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c						
	from line 6)						
_Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
	in) ►	(u) 2000	(6) 2003	(6) 2010	(4) 2011	(6) 2012	(1) 10tai
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
Ь	Unrelated business taxable income (less section 511 taxes)						
	from businesses acquired after						
	June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated						
11	business activities not included						
	in line 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support. (Add lines 9, 10c,						
	11, and 12)			Librari Corretto con	6.01	E04(-)(2)	
14	First five years. If the Form 990 is for	or the organization	on's first, second	i, thira, fourth, or	ππη tax year as a	1 501(c)(3) org	anization, ►
	check this box and stop here	a Cunnaut Da					
	ction C. Computation of Public			1.2		T I	
15	Public support percentage for 2012			13, column (T))		15	
16	Public support percentage from 2011	L Schedule A, Pa	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	me Percenta	ge			
17	Investment income percentage for 20				nn (f))	17	
					. , ,	 	
18	Investment income percentage from					18	
19a	33 1/3% support tests—2012. If the o						ıd lıne 17 ıs not ▶□

33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2012

DLN: 93493099008174

OMB No 1545-0047

Inspection

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Political Campaign and Lobbying Activities

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then ◆ Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** UNITED WAY OF SALT LAKE 87-0227091 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV 2 Political expenditures 3 Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 2 Enter the amount of any excise tax incurred by organization managers under section 4955 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes 3 Was a correction made? ☐ Yes □ No If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? 4 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV **(c)** EIN (e) A mount of political (a) Name (b) Address (d) A mount paid from contributions received filing organization's and promptly and funds If none, enter -0directly delivered to a separate political organization If none, enter-0-

section 4911 tax for this year?

┌ Yes ┌ No

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A Check ► If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B Check ► If the filing organization checked box A and "limited control" provisions apply

	Limits on Lobbying E (The term "expenditures" means ar		(a) Filing organization's totals	(b) Affiliated group totals
1a	Total lobbying expenditures to influence public o	pinion (grass roots lobbying)	25,138	
b	Total lobbying expenditures to influence a legisla	ative body (direct lobbying)	17,952	
c	Total lobbying expenditures (add lines 1a and 1b	o)	43,090	
d	Other exempt purpose expenditures		7,639,163	
е	Total exempt purpose expenditures (add lines 1	7,682,253		
f	Lobbying nontaxable amount Enter the amount f	534,113		
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
g	Grassroots nontaxable amount (enter 25% of lin	e 1f)	133,528	
h	Subtract line 1g from line 1a If zero or less, ent	er-O-	0	
i	Subtract line 1f from line 1c If zero or less, ente	r-0-	0	
j	If there is an amount other than zero on either lir	20 reporting	□ Ves □ No	

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobbying Expenditures During 4-Year Averaging Period										
	Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total					
2a	Lobbying nontaxable amount	728,677	679,150	668,734	534,113	2,610,674					
b	Lobbying ceiling amount (150% of line 2a, column(e))					3,916,011					
c	Total lobbying expenditures	38,210	23,392	38,429	43,090	143,121					
d	Grassroots nontaxable amount	182,169	169,788	167,184	133,528	652,669					
е 	Grassroots ceiling amount (150% of line 2d, column (e))					979,004					
f	Grassroots lobbying expenditures	8,523	2,224	23,201	25,138	59,086					

Pa	rt II-B Complete if the organization is exempt under section 501(c)(3) and has Notice filed Form 5768 (election under section 501(h)).	ОТ			7 0	ge S
	Week Week was a second of the	(6	a)		(b)	
activ	each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying vity.	Yes	No	1	Amoun	t
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
C	Media advertisements?					
d	Mailings to members, legislators, or the public?					
е	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	O ther activities?					
j	Total Add lines 1c through 1:					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 505(c)(6).	01(c)(5), (or s		
_			_		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			3		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?					
Pa	t III-B Complete if the organization is exempt under section 501(c)(4), section 505(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "N line 3, is answered "Yes."					
1	Dues, assessments and similar amounts from members	1				
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).					
	Current year	2a				
b	Carryover from last year	2b				
C	Total	2c				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4				
5	Taxable amount of lobbying and political expenditures (see instructions)	5				

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1 Also, complete this part for any additional information

Identifier Return Reference Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493099008174

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

► Attach to Form 990. ► See separate instructions.

Open to Public

CITIC	F Attacil to For	ili 330. F See separate ilistructions.		Inspection
	me of the organization ITED WAY OF SALT LAKE		Emp	oloyer identification number
			<u>8</u> 7-	0227091
Pa	organizations Maintaining Donor Advorganization answered "Yes" to Form 990		unds	or Accounts. Complete if th
		(a) Donor advised funds		(b) Funds and other accounts
L	Total number at end of year			
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
1	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisor funds are the organization's property, subject to the or		nor adv	ısed T Yes T No
5	Did the organization inform all grantees, donors, and dused only for charitable purposes and not for the bene			er purpose
	conferring impermissible private benefit?			☐ Yes ☐ No
	rt II Conservation Easements. Complete if		o Forn	n 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by the org Preservation of land for public use (e.g., recreation Protection of natural habitat Preservation of open space	or education)		rically important land area d historic structure
2	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	a qualified conservation contribution in	the forr	n of a conservation
	,,,,,			Held at the End of the Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
c	Number of conservation easements on a certified histo	oric structure included in (a)	2c	
d	Number of conservation easements included in (c) accomistoric structure listed in the National Register	quired after 8/17/06, and not on a	2d	
3	Number of conservation easements modified, transferi	red, released, extinguished, or terminate	ed by th	ne organization during
	the tax year ▶			
1	Number of states where property subject to conservat	ion easement is located 🗕		
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?	the periodic monitoring, inspection, han	dling of	f violations, and Yes No
5	Staff and volunteer hours devoted to monitoring, inspe	ecting, and enforcing conservation easei	ments o	during the year
7	Amount of expenses incurred in monitoring, inspecting \$ \begin{align*} \text{*} \\$	g, and enforcing conservation easement	s durın	g the year
3	Does each conservation easement reported on line 2(and section 170(h)(4)(B)(ii)?	d) above satisfy the requirements of sec	ction 1	70(h)(4)(B)(ı) Yes No
9	In Part XIII, describe how the organization reports co balance sheet, and include, if applicable, the text of th the organization's accounting for conservation easeme	e footnote to the organization's financia		
Pa I	rt IIII Organizations Maintaining Collection Complete if the organization answered "Y	ns of Art, Historical Treasures, Yes" to Form 990, Part IV, line 8.	or Ot	her Similar Assets.
1a	If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar asse service, provide, in Part XIII, the text of the footnote t	ets held for public exhibition, education,	or rese	earch in furtherance of public
b	If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar asseservice, provide the following amounts relating to thes	ets held for public exhibition, education,		
	(i) Revenues included in Form 990, Part VIII, line 1			▶ \$
	(ii) Assets included in Form 990, Part X			▶ \$
2	If the organization received or held works of art, histor following amounts required to be reported under SFAS			
а	Revenues included in Form 990, Part VIII, line 1	· -		► \$

b Assets included in Form 990, Part X

Par	Organizations Maintaining Co	ollections of Art	, His	<u>tori</u>	<u>cal Tr</u>	easu	res, or C)the	<u>r Similar As</u>	ssets	(continued)
3	Using the organization's acquisition, access collection items (check all that apply)	sion, and other recor	ds, ch	eck	any of t	he follo	owing that	are a	sıgnıficant us	e of its	
а	Public exhibition		d	Γ	Loan	or exch	nange prog	rams			
b	Scholarly research		e	Γ	Other	<u>-</u>					
c	Preservation for future generations										
4	Provide a description of the organization's c Part XIII	ollections and expla	ın how	the	y furthe	r the o	rganızatıor	ı's ex	kempt purpose	ın	
5	During the year, did the organization solicit								nılar	_	_
D	assets to be sold to raise funds rather than								'aall ba Farra	Г Yes	☐ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an ai						i answere	u r	es to Form	990,	
1a	Is the organization an agent, trustee, custom included on Form 990, Part X?						rotherass	ets	not	┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	II and complete the	follow	/ıng t	able		-				
									A	mount	
C	Beginning balance						-	1c			
d	Additions during the year						-	1d			
e	Distributions during the year						-	1e			
f	Ending balance							1f			
2a	Did the organization include an amount on F	orm 990, Part X, line	e 21?							☐ Yes	□ No
b	If "Yes," explain the arrangement in Part XI										<u> </u>
Pa	rt V Endowment Funds. Complete										
1.	Beginning of year balance	(a)Current year 1,031,392	(b)	Prior	year 983,032	b (c) I w	vo years baci 898,849	+	Three years back 845,509	(e)Four	years back 1,245,463
1a b	Contributions	1,031,332			25,450		030,01	1	0.13,303		1,213,103
c	Net investment earnings, gains, and losses				23,130			+			
		87,267			22,910		84,183	3	53,340		-399,954
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses							_			
g	End of year balance	1,118,659		1,	031,392		983,03	2	898,849		845,509
2	Provide the estimated percentage of the cui	•	ce (line	e 1 g	, colum	n (a)) h	ield as				
а	Board designated or quasi-endowment ►	68 820 %									
b	Permanent endowment ► 7 630 %										
c	remporarily restricted endownient F	550 %									
	The percentages in lines 2a, 2b, and 2c sho										
3a	Are there endowment funds not in the posse organization by	ession of the organiza	ation t	:hat a	are helo	d and a	dmınıstere	d for	the	Ye	s No
	(i) unrelated organizations								3a	(i)	No No
	(ii) related organizations								<u> </u>	(ii)	No
b	If "Yes" to 3a(II), are the related organization	ons listed as required	d on S	chec	lule R?				3	ь	
4	Describe in Part XIII the intended uses of t										
Par	t VI Land, Buildings, and Equipm	ent. See Form 99	0, Pa	_			1430 .		I () () () ()		
	Description of property				i) Cost or sis (inves		(b) Cost or basis (oth		(c) Accumulate depreciation	ed (d)	Book value
1a	Land		•								
b	Buildings										
C	Leasehold improvements										
d	Equipment						574	4,093	424,	383	149,210
_	Other			1							
	I. Add lines 1a through 1e (Column (d) must	· · · ·							<u> </u> ▶		149,210

Part VII Investments—Other Securities. See	Form 990, Part X, line 12	2.	
(a) Description of security or category	(b)Book value	(c) Method of	
(including name of security)		Cost or end-of-yea	ar market value
(1)Financial derivatives			
(2)Closely-held equity interests Other			
Other			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)		<u> </u>	
Part VIII Investments—Program Related. Sec			valuation
(a) Description of investment type	(b) Book value	(c) Method of Cost or end-of-yea	
		,	
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, III		<u> </u>	42.5
(a) Descrip	ption		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15	5.)		
Part X Other Liabilities. See Form 990, Part X	K, line 25.		
1 (a) Description of liability	(b) Book value		
Federal income taxes			
LEASE PAYOFF PAYABLE	218,752		
	<u> </u>		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	218,752		

Part	XI Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	turn
1	Total revenue, gains, and other support per audited financial statements	1	20,594,456
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments		
b	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d	2e	1,286,175
3	Subtract line 2e from line 1	3	19,308,281
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 36,820		
b	Other (Describe in Part XIII)		
С	Add lines 4a and 4b	4c	2,159,969
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	21,468,250
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses	per l	Return
1	Total expenses and losses per audited financial statements	1	6,091,376
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
C	Other losses		
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d	2e	698,588
3	Subtract line 2e from line 1	3	5,392,788
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
c	Add lines 4a and 4b	4c	2,159,969
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	7.552.757

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
PART XI, LINE 2D - OTHER ADJUSTMENTS		INCREASE IN INTEREST IN CHARITABLE TRUST FUND 5,573 LOSS ON UNCOLLECTIBLE CONTRIBUTIONS 445,000 FUNDRAISING EVENTS EXPENSE 129,496
PART XI, LINE 4B - OTHER ADJUSTMENTS		DONOR DESIGNATIONS 2,123,149
PART XII, LINE 2D - OTHER ADJUSTMENTS		FUNDRAISING EVENTS EXPENSE 129,496
PART XII, LINE 4B - OTHER ADJUSTMENTS		DONOR DESIGNATIONS 2,123,149 INVESTMENT MANAGEMENT FEES 36,820
		PART X, LINE 2 THE ORGANIZATION EVALUATES ITS UNCERTAIN TAX POSITIONS, IF ANY, ON A CONTINUAL BASIS THROUGH REVIEW OF ITS POLICIES AND PROCEDURES, REVIEW OF ITS REGULAR TAX FILINGS, AND DISCUSSIONS FROM OUTSIDE EXPERTS THE ORGANIZATION DOES NOT BELIEVE THERE ARE ANY MATERIAL UNCERTAIN TAX POSITIONS AND, ACCORDINGLY, IT WILL NOT RECOGNIZE ANY LIABILITY OR UNRECOGNIZED TAX BENEFITS

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493099008174

OMB No 1545-0047

SCHEDULE G (Form 990 or 990-EZ)

Name of the organization

UNITED WAY OF SALT LAKE

Department of the Treasury

Internal Revenue Service

Supplemental Information Regarding

Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

Employer identification number

						87-0227091	
Pa	rt I Fundraising Act	ivities. Complete	e if the oi	rganızatı	on answered "Yes" t	o Form 990, Part IV	, line 17.
a b c d	Indicate whether the organ Mail solicitations Internet and email soli Phone solicitations In-person solicitations	cıtatıons	through ar			-government grants ernment grants	
2a b	Did the organization have a or key employees listed in If "Yes," list the ten highes to be compensated at least	Form 990, Part VII) t paid individuals or	or entity entities (f	ın connec	tion with professional f	undraising services?	Fyes FN ondraiser is
•	(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrais custo cont	Did ser have ody or rol of outions?	(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
			Yes	No			
Tota	 I		<u> </u> 	>			
3	List all states in which the licensing	organization is regis	tered or li	censed to	I o solicit funds or has be	I en notified it is exempt	I from registration or

Sche	dule	e G (Form 990 or 990-EZ) 2012				Page 2
Pai	rt II	Fundraising Events. Commore than \$15,000 of fundrevents with gross receipts of	aising event contribut			
			(a) Event #1	(b) Event #2 YOUNG LEADERS	(c) O ther events	(d) Total events (add col (a) through col (c))
٠.			(event type)	(event type)	(total number)	
Ę	1	Gross receipts	92,428	34,043		126,471
Revenue	2	Less Contributions	32,661	17,500		50,161
~	3	Gross income (line 1 minus line 2)	59,767	16,543		76,310
	4	Cash prizes				
မွာ	5	Noncash prizes				
Expenses	6	Rent/facility costs				
	7	Food and beverages .				
Direct	8	Entertainment				
Δ	9	Other direct expenses .	98,743	30,753		129,496
	10	Direct expense summary Add lii	nes 4 through 9 ın columr	ı(d)		(129,496)
	11	Net income summary Combine I	ine 3, column (d), and line	210	$(x_1, x_2, x_3, x_4, x_4, x_5) \blacktriangleright$	-53,186
Par	t II	Gaming. Complete if the o \$15,000 on Form 990-EZ, li		"Yes" to Form 990, Pa	rt IV, line 19, or rep	orted more than
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
<u>~</u>	1	Gross revenue				
9 9 9	2	Cash prizes				
xpenses	3	Non-cash prizes				
Direct B	4	Rent/facility costs				
ă	5	Other direct expenses				
	6	Volunteerlabor	☐ Yes ☐ No	│ Yes │ No	│ Yes_	
	7	Direct expense summary Add line	s 2 through 5 in column (d)	🛌	
	8	Net gaming income summary Con	nbine lines 1 and 7 in colu	ımn (d)	<u> </u>	
9	Ent	ter the state(s) in which the organiz	ation operates gaming ac	tivities		
a b	Ist	the organization licensed to operate	e gaming activities in eac	h of these states?		
10a b		re any of the organization's gaming	licenses revoked, susper	nded or terminated during	the tax year?	

70ES	the organization operate gaming	activities with nonlinelinders		· · I Yes I No
.2		neficiary or trustee of a trust or a men		
	formed to administer charitable of	gaming?		· · · · Fyes F No
.3	Indicate the percentage of gamir	ng activity operated in		
а	The organization's facility			13a
b	An outside facility			13b
.4	Enter the name and address of th	ne person who prepares the organizati	on's gaming/special events books	and records
	Name ►			
	Address 🟲			
	revenue?	ntract with a third party from whom the		
	amount of gaming revenue retain	ed by the third party 🟲 \$		
C	If "Yes," enter name and address	s of the third party		
	Name 🟲			
	Address 🟲			
.6	Gaming manager information			
	Name 🟲			
	Gaming manager compensation I	\$ \$		
	Description of services provided	>		
	☐ Director/officer	Employee	Independent contractor	
.7	Mandatory distributions			
а	Is the organization required unde	er state law to make charitable distrib	utions from the gaming proceeds to	
	retain the state gaming license?			Г _{Yes} Г _{No}
b	Enter the amount of distributions	required under state law distributed t	to other exempt organizations or sp	ent
		activities during the tax year 🟲 💲		
Par	columns (III) and (v), a	mation. Complete this part to pr and Part III, lines 9, 9b, 10b, 15b ditional information (see instructi	, 15c, 16, and 17b, as applical	
	Identifier	Return Reference	Explana	tion

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493099008174 OMB No 1545-0047

Schedule I

(Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Open to Public Department of the Treasury Attach to Form 990 Inspection Internal Revenue Service Name of the organization Employer identification number UNITED WAY OF SALT LAKE 87-0227091 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and √ Yes Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of (a) Name and address of **(b)** EIN (d) A mount of cash (c) IRC Code (e) A mount of non-(g) Description of (h) Purpose of grant valuation non-cash assistance or assistance organization section grant cash or government if applicable assistance (book, FMV, appraisal, other) See Additional Data Table Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

Down TTT	Courts and Other Assistance to Tudividuals in the United Clates Consults of the assessment of any order to the Consults of the assessment of the Consults of the Consults of the assessment of the Consults of the Consu	22
Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, li	ine ZZ
	Part III can be duplicated if additional space is needed.	

(a)Type of grant or assistance	(b) Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV	Supplemental Informa	tion
---------	----------------------	------

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 SCHEDULE I PART I, LINE 2
		UNITED WAY OF SALT LAKE (UWSL) MONITORS THE USE OF ALL GRANT FUNDS THROUGH PROGRAM AND FINANCIAL REPORTS SUBMITTED BY EACH PARTNER AT REGULAR INTERVALS FINANCIAL REPORTS INCLUDE AUDITED FINANCIAL STATEMENTS, IRS 990 FORMS, AS WELL AS SPECIFIC PROGRAM AND ORGANIZATIONAL BUDGETS

Software ID:

Software Version:

EIN: 87-0227091

Name: UNITED WAY OF SALT LAKE

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ASIAN ASSN OF UTAH DBA REFUGEE & IMMIGRANT CENTER1588 S MAJOR ST SALT LAKE CITY, UT 84115	87-0333555	501(C)(3)	2,700				IMMIGRANT & REFUGEE INITIATIVE - INTEGRATION
CATHOLIC COMMUNITY SERVICES745 E 300 S SALT LAKE CITY,UT 84102	87-0212450	501(C)(3)	1,918				IMMIGRANT & REFUGEE INITIATIVE - INTEGRATION AND BASIC NEEDS - FOOD

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMUNIDADES UNIDAS 1341 S STATE ST SUITE 211 SALT LAKE CITY,UT 84115	13-4257724	501(C)(3)	10,000				COLLECTIVE IMPACT GRANT & BASIC NEEDS GRANT
COMMUNITY FOUNDATION 6550 MILLROCK DR SUITE 125 SALT LAKE CITY, UT 84121	74-3211770	501(C)(3)	10,000				BASIC NEEDS GRANT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ENGLISH SKILLS LEARNING CENTER631 W NORTH TEMPLE SUITE 70 SALT LAKE CITY,UT 84116	87-0467902	501(C)(3)	10,000				CDG
HORIZONTE INSTRUCTION & TRAINING1234 S MAIN ST SALT LAKE CITY, UT 84101	87-6000515	501(C)(3)	-2,700				COLLECTIVE IMPACT GRANT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INTERNATIONAL RESCUE COMMITTEE1800 S WEST TEMPLE SUITE 421 SALT LAKE CITY,UT 84115	13-5660870	501(C)(3)	25,000				IMMIGRANT & REFUGEE - INTEGRATION
BIG BROTHERS BIG SISTERS151 E 5600 S STE 200 SALT LAKE CITY, UT 84107	87-0336168	501(C)(3)	10,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOY SCOUTS OF AMERICA GREAT SALT LAKE COUNCIL525 FOOTHILL DR SALT LAKE CITY, UT 84113	87-0212460	501(C)(3)	3,015				COLLECTIVE IMPACT
BOYS & GIRLS CLUBS OF SALT LAKE669 S 200 E STE 100 SALT LAKE CITY, UT 84111	87-0278627	501(C)(3)	10,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOYS & GIRLS CLUBS OF SOUTH VALLEYPO BOX 57071 MURRAY,UT 84157	87-0304654	501(C)(3)	40,000				COMMUNITY DEVELOPMENT
CHILDREN'S SERVICE SOCIETY OF UTAH124 S 400 E STE 400 SALT LAKE CITY, UT 84111	87-0212451	501(C)(3)	5,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF SOUTH SALT LAKE 220 E MORRIS AVE STE 200 SALT LAKE CITY, UT 84115	87-6000283	501(C)(3)	29,000				COLLECTIVE IMPACT
COMMUNITY ACTION PARTNERSHIP OF UTAH 230 S 500 W STE 260 SALT LAKE CITY, UT 84101	87-0509521	501(C)(3)	10,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DAVIS SCHOOL DISTRICT 490 S 500 E KAYSVILLE,UT 84037	87-0386379	501(C)(3)	3,110				COLLECTIVE IMPACT, EITC PROGRAM & BASIC NEEDS
FAMILY PROMISE814 W 800 S SALT LAKE CITY, UT 84104	87-0547916	501(C)(3)	7,500				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GRANITE SCHOOL DISTRICT2500 S STATE ST SALT LAKE CITY, UT 84115	87-6000494	501(C)(3)	97,780				BASIC NEEDS - SHELTER
GRANITE PARK JR HIGH 3031 SOUTH 200 EAST SALT LAKE CITY,UT 84115		501(C)(3)	30,400				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GUADALUPE CENTER EDUCATIONAL PROGRAM INC340 S GOSHEN ST SALT LAKE CITY, UT 84104	87-0299521	501(C)(3)	10,000				COLLECTIVE IMPACT
HOLY CROSS MINISTRIES 860 E 4500 S STE 204 SALT LAKE CITY, UT 84107	87-0359324	501(C)(3)	40,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE KENTLANDS INITIATIVEUNKNOWN SALT LAKE CITY, UT 84101		501(C)(3)	5,000				COLLECTIVE IMPACT & BASIC NEEDS
LATINOS IN ACTION9898 NORTH WILD FLOWER CIRCLE CEDAR HILLS, UT 84062	26-4304427	501(C)(3)	30,000				COMMUNITY DEVELOPMENT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LETTERS TO SOLDIERS UNKNOWN SALT LAKE CITY, UT 84101	90-0539279	501(C)(3)	500				COLLECTIVE IMPACT
LINCOLN ELEMENTARY SCHOOL450 E 3700 S SALT LAKE CITY, UT 84115		501(C)(3)	5,000				BASIC NEEDS

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL ALLIANCE ON MENTAL ILLNESS UTAH450 S 900 E STE 160 SALT LAKE CITY,UT 84102		501(C)(3)	5,000				COLLECTIVE IMPACT
NEIGHBORHOOD HOUSE ASSOCIATION1050 W 500 S SALT LAKE CITY, UT 84104	87-0212462	501(C)(3)	10,250				BASIC NEEDS - ADVOCACY, BASIC NEEDS - HEALTH

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PARK CITY EDUCATION FOUNDATIONPO BOX 681422 PARK CITY,UT 84068	74-2552454	501(C)(3)	10,000				BASIC NEEDS - HEALTH & SAFETY
PARK CITY FOUNDATION PO BOX 681499 PARK CITY, UT 84068	30-0171971	501(C)(3)	22,500				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PEOPLE'S HEALTH CLINIC 650 ROUND VALLEY DR PARK CITY,UT 84068	87-0638042	501(C)(3)	7,500				BASIC NEED, COLLECTIVE IMPACT
SALT LAKE CAP HEAD START1307 S 900 W SALT LAKE CITY, UT 84102	87-0269683	501(C)(3)	10,000				BASIC NEEDS- HEALTH

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SALT LAKE CITY SCHOOL DISTRICT440 E 100 S SALT LAKE CITY,UT 84111	74-2563849	501(C)(3)	9,235				COLLECTIVE IMPACT
SALT LAKE DONATED DENTAL1383 S 900 W STE 128 SALT LAKE CITY, UT 84104	87-0482710	501(C)(3)	10,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTH VALLEY SANCTUARYPO BOX 1028 WEST JORDAN,UT 84084	87-0543219	501(C)(3)	10,000				BASIC NEEDS- HEALTH
THE FAMILY SUPPORT CENTER1760 W 4805 S TAYLORSVILLE, UT 84118	87-0359719	501(C)(3)	7,500				BASIC NEEDS - SAFETY, COMMUNITY DEVELOPMENT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE HAVEN974 E SOUTH TEMPLE SALT LAKE CITY, UT 84102	23-7043339	501(C)(3)	7,500				BASIC NEEDS - SAFETY COMMUNITY DEVELOPMENT
THE ROAD HOME210 S RIO GRANDE ST SALT LAKE CITY,UT 84101	87-0212465	501(C)(3)	10,000				BASIC NEEDS - HEALTH

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THAYNE CENTER SLCOMMUNITY COLLEGE 4600 S REDWOOD RD SALT LAKE CITY, UT 84123		501(C)(3)	3,887				BASIC NEEDS - SHELTER
TOOELE VALLEY COMMUNITY COOPERATIVE169 N MAIN ST TOOELE,UT 84074	32-0167874	501(C)(3)	10,000				COLLECTIVE IMPACT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTAH EDUCATION SAVINGS PLANPO BOX 145100 SALT LAKE CITY, UT 84114		501(C)(3)	300				BASIC NEEDS - SHELTER, BASIC NEEDS - SAFETY, BASIC NEEDS FOOD
UTAH FEDERATION FOR YOUTH641 W NORTH TEMPLE STE 40 SALT LAKE CITY, UT 84116	87-0416279	501(C)(3)	6,909				FINANCIAL EDUCATION

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTAH HEALTH POLICY PROJECT508 E SOUTH TEMPLE STE 45 SALT LAKE CITY,UT 84102	87-0684606	501(C)(3)	10,000				BASIC NEEDS
UTAH PARTNERS FOR HEALTH3665 S 8400 W MAGNA,UT 84044	27-0218004	501(C)(3)	7,500				COLLECTIVE IMPACT-& BASIC NEEDS

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTAH REFUGEE COALITION140 E 300 S SALT LAKE CITY, UT 84111	26-3952217	501(C)(3)	15,000				COMMUNITY DEVELOPMENT
UTAH NON-PROFITS ASSN 231 E 400 S STE 345 SALT LAKE CITY, UT 84111	87-0481455	501(C)(3)	11,500				COMMUNITY DEVELOPMENT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VOICES FOR UTAH CHILDREN747 E SOUTH TEMPLE STE 100 SALT LAKE CITY, UT 84108	87-0428873	501(C)(3)	3,595				COMMUNITY DEVELOPMENT
YMCA OF SALT LAKE3098 S HIGHLAND DR STE 440 SALT LAKE CITY, UT 84106	87-0212472	501(C)(3)	7,500				COLLECTIVE IMPACT & BASIC NEEDS

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VARIOUS DONOR DESIGNATED GIFTS VARIOUS VARIOUS,UT 84101		501(C)(3)	2,147,149				DONOR DESIGNATED

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493099008174

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the organization UNITED WAY OF SALT LAKE

Employer identification number

87-0227091

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	١		
2		1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	▼ Compensation committee			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		Νo
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		No
b	Any related organization?	5b		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line $1a$, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		No
b	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		Νo
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation reported as deferred in prior Form 990
1		(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation			
	(i) (ii)	180,892 0	15,000 0	0	6,287 0	27,098 0	229,277 0	0

Schedule J (Form 990) 2012

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2012

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493099008174

OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2012

Open to Public Inspection

Name of the organ								Em	nploye	r identii	fication	numbei	r
									-0227				
			,	•			501(c)(4) or	_					
							25a or 25b, or						
1 (a) Name o	or aisquaii	ified pers	on (b) Ke		between di: nd organizati		(c) Descri	ption o	rtrans	saction		(d) Corre	No.
				F - 1 - 2 - 1 - 2 - 1								res	NO
2 Enter the am	ount of ta	x incurre	d by organiz	atıon man	agers or dıs	qualified pers	ons during the	yearι	ınder s	section			
4958									•	- \$			
3 Enter the am	ount of ta	x, if any,	on line 2, ab	ove, reim	bursed by th	ie organizatio	n		•	F \$			
Part III Loar	ns to an	d/or F	rom Inter	ested P	ersons.								
)-EZ, Part V,	line 38a, or Fo	rm 99	0, Par	t IV, lın	ie 26, o	rıfthe	
			n amount on									1	
(a) Name of interested		tionship anization	(c) Purpose of loan	(d) Loa		(e)Origina principal		1	(g) In (h) default? Approved			(i)Written agreement?	
person	With orga	1112411011	Ol Idali	organiza		amount	due	ueia	by board or				
										commi	ttee?		
				То	From			Yes	No	Yes	No	Yes	No
										ļ	ļ	_	
				-						<u> </u>	<u> </u>	_	
										<u> </u>	<u> </u>	_	
										<u> </u>	-	_	
										1	1	_	
 Гotal				<u> </u>							1	٦	
	ts or As	ssistan	ce Benefit			Persons.				1			
							rt IV, line 27	•					
(a) Name of inte		(b) Rel	atıonshıp be	tween (of assistance			tance	(e)	Purpos	e of ass	ıstance
person			ted person a	nd the									
		-	organization										
							_						
							_						
							_						

Part IV Business Transactions Involving Interested Person	Part IV	Business	Transactions	Involving	Interested	Persons
---	---------	----------	--------------	-----------	------------	---------

Complete if the organization	<u>n answered "Yes" on F</u>	<u>form 990, Part IV, line</u>	e 28a, 28b, or 28c.		
(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	, , ,		arıng f zatıon's ues?
				Yes	No
(1) LOVE COMMUNICATIONS	SEE PART V	223,383	SEE PART V		No

Part V Supplemental Information

Complete this part to pro	ovide additional information for respons	es to questions on Schedule L (see instructions)
Identifier	Return Reference	Explanation
SCHEDULE L, PART IV	BUSINESS TRANSACTIONS WITH INTERESTED PERSONS	(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION ENTITY MORE THAN 35% OWNED BY TOM LOVE, BOARD MEMBER (D) DESCRIPTION OF TRANSACTION ADVERTISING, PUBLIC RELATIONS, MEDIA RELATIONS AND OTHER COMMUNICATIONS SERVICES PROVIDED BY LOVE COMMUNICATIONS TOM LOVE IS THE PRESIDENT OF LOVE COMMUNICATIONS AND A BOARD MEMBER OF UWSL A MONTHLY RETAINER OF \$3,000 IS PAID TO LOVE COMMUNICATIONS FOR THE SERVICES \$187,383 OF THE TRANSACTION AMOUNT IS MEDIA BUYS THAT WERE PASSED-THROUGH TO MEDIA OUTLETS LOVE COMMUNICATIONS DONATED MORE THAN \$81,000 IN CONSULTING SERVICES TO UWSL, AND LEVERAGED AN ADDITIONAL \$354,337 IN ADVERTISING SERVICES UWSL UTILIZES A THOROUGH PROCESS TO ENGAGE A COMMUNICATIONS FIRM INCLUDING AN RFP PROCESS WHERE PROPOSALS ARE REVIEWED BY SENIOR MANAGEMENT, GOVERNANCE AND ETHICS COMMITTEES AND APPROVED BY THE EXECUTIVE COMMITTEE AND BOARD OF DIRECTORS MR LOVE WAS EXCUSED FROM THE ROOM DURING THESE APPROVALS TO COMPLY WITH THE CONFLICT OF INTEREST POLICIES THE CONTRACT WAS REVIEWED BY LEGAL COUNSEL PRIOR TO SIGNING

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493099008174

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

SCHEDULE M

(Form 990)

▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

Noncash Contributions

Inspection

Vame	of th	e o	rgan	ızatıc	1
JNITED	WAY	OF	SALT	LAKE	

Employer identification number

					87-0227091			
Pa	Types of Property		Γ	·	T			
		(a) Check If applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line	(d Method of d noncash contrib	etermı	_	ts
	Art—Works of art							
	Art—Historical treasures .							
	Art—Fractional interests							
	Books and publications							
	Clothing and household goods							
	Cars and other vehicles							
	Boats and planes							
	Intellectual property							
	Securities—Publicly traded .	X	15	55,391	FAIR MARKET VAL	.UE		
	Securities—Closely held stock .							
L	Securities—Partnership, LLC, or trust interests							
2	Securities—Miscellaneous							
3	Qualified conservation contribution—Historic structures							
4	Qualified conservation contribution—Other							
5	Real estate—Residential .							
5	Real estate—Commercial							
7	Real estate—Other							
3	Collectibles							
•	Food inventory							
)	Drugs and medical supplies .							
	Taxidermy							
2	Historical artifacts							
3	Scientific specimens							
1	Archeological artifacts							
	VARIOUS NONCASH							
5	Other►(<u>DONATIONS</u>)	Х	70	20,499	COMPARABLE SAL	_ES		
5	O ther ▶()							
7	O ther ▶()							
	O ther ► ()							
	Number of Forms 8283 received for which the organization comple				29			
02	During the year, did the organiza	ation receiv	e by contribution any prope	erty reported in Part I lines	1-28 that it		Yes	No
4	must hold for at least three year					'		
	for exempt purposes for the enti			·	a to be used	20-		No
L						30a		140
р 1	If "Yes," describe the arrangem Does the organization have a gif			review of any non-standard	contributions?	31	Yes	
∠a	Does the organization hire or us contributions?				noncasn • • •	32a	Yes	
b	If "Yes," describe in Part II							
3	If the organization did not report describe in Part II	t an amount	: in column (c) for a type of	property for which column (a) is checked,			

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

namber of technological of a combination of bean fine complete the part for any additional informa-								
I dentifier	Return Reference	Explanation						
THIRD PARTY USE	· · · · · · - , · ·	NONCASH DONATIONS OF STOCK ARE PROCESSED AND SOLD BY THE ORGANIZATION'S BROKERAGE FIRM						

Schedule M (Form 990) (2012)

OMB No 1545-0047

2012

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization
UNITED WAY OF SALT LAKE

Employer identification number

87-0227091

ldentifier	Return Reference	Explanation					
	FORM 990, PART VI, SECTION A, LINE 2						
	FORM 990, PART VI, SECTION A, LINE 4	THE GOVERNING DOCUMENTS WERE CHANGED TO SPECIFY THAT A QUORUM OF BOARD MEMBERS IS NO LONGE R REQUIRED TO BE PRESENT IN ORDER FOR THE BOARD TO VOTE					
	FORM 990, PART VI, SECTION B, LINE 11	THE FORM 990 IS REVIEWED IN DETAIL BY THE CEO & CFO, THE GOVERNANCE COMMITTEE, AND THE ADM INISTRATION/FINANCE COMMITTEE. A COPY OF THE FORM 990 IS THEN GIVEN TO THE EXECUTIVE COMMITTEE AND FULL BOARD FOR THEIR REVIEW					
	FORM 990, PART VI, SECTION B, LINE 12C	ANY POTENTIAL CONFLICTS OF INTEREST ARE REVIEWED BY THE ETHICS OFFICER, WHO IS THE CHAIR O F THE GOVERNANCE COMMITTEE, AND DISCUSSED BY THE EXECUTIVE COMMITTEE AND THE FULL BOARD A NY ISSUES ARE PURSUED AND RESOLVED					
	FORM 990, PART VI, SECTION B, LINE 15	UNITED WAY OF SALT LAKE (UWSL) UTILIZES A VOLUNTEER EXECUTIVE COMPENSATION COMMITTEE FOR T HE SENIOR MANAGEMENT TEAM THE COMMITTEE IS COMPRISED OF MEMBERS OF THE EXECUTIVE COMMITTE E OUTSIDE CONSULTANTS CAN BE UTILIZED THE COMMITTEE FUNCTIONS WITHIN THE GUIDELINES OF A COMMITTEE CHARTER, WHICH OUTLINES THE PURPOSE AND ROLE OF THE GROUP IT ALSO UTILIZES AN EXECUTIVE COMPENSATION POLICY BOTH OF THESE DOCUMENTS WERE APPROVED BY THE ENTIRE BOARD O F DIRECTORS THE COMMITTEE DETERMINES COMPENSATION LEVELS FOR THE SENIOR MANAGEMENT TEAM B ASED ON AN ANNUAL COMPENSATION STUDY PREPARED BY UWSL'S TRADE ASSOCIATION, UNITED WAY WORL DWIDE IT ALSO COMPARES COMPENSATION LEVELS AT OTHER LOCAL NONPROFIT ORGANIZATIONS OF A COMPARABLE SIZE OR LEVEL OF COMMUNITY INFLUENCE AS DISCLOSED ON THEIR 990'S COMPENSATION LE					
	FORM 990, PART VI, SECTION C, LINE 19	UWSL MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS A VAILABLE TO THE PUBLIC ON ITS WEBSITE UNDER THE "ABOUT US", "ACCOUNTABILITY" MENU					
PRIOR YEAR BALANCE SHEET FORM 990, PART X, COLUMN A		DUE TO AN AUDIT RECLASSIFICATION, THE PRIOR YEAR CASH BALANCE AND ACCOUNTS PAYABLE BALANCE WERE BOTH REDUCED BY \$16,597 TO MAKE THEM CONSISTENT WITH THE CURRENT YEAR PRESENTATION					

Software ID: **Software Version:**

EIN: 87-0227091

Name: UNITED WAY OF SALT LAKE

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors											
(A) Name and Title	(B) Average hours per week (list	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related	
	any hours for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			organizations	
ALLEN B ALEXANDER VICE-CHAIR	2 00	х		х				0	0	0	
SHERYL L ALLEN BOARD MEMBER	1 00	х						0	0	0	
MARK H BOUCHARD BOARD MEMBER	1 00	х						0	0	0	
CHRIS BRAY BOARD MEMBER	1 00	х						0	0	0	
CHRISTINE B BUCKLEY BOARD MEMBER	2 00	х						0	0	0	
DAVID L BUHLER BOARD MEMBER	1 00	х						0	0	0	
MONA LYMAN BURTON BOARD CHAIR	6 00	х		х				0	0	0	
CHRISTIAN K GARDNER BOARD MEMBER	1 00	х						0	0	0	
KEM GARDNER BOARD MEMBER	2 00	х						0	0	0	
LAREN GERTSCH BOARD MEMBER	1 00	x						0	0	0	
JAMIE GLENN BOARD MEMBER	1 00	x						0	0	0	
NATALIE GOCHNOUR BOARD MEMBER	1 00	х						0	0	0	
DAVID R GOLDEN BOARD MEMBER	1 00	х						0	0	0	
PAULA GREEN JOHNSON BOARD MEMBER	1 00	х						0	0	0	
NEIL HAFER BOARD MEMBER	1 00	х						0	0	0	
TIM HODGE BOARD MEMBER	1 00	х						0	0	0	
CATHY CAPUTO HOSKINS BOARD MEMBER	1 00	х						0	0	0	
GREG HUGHES BOARD MEMBER	1 00	х						0	0	0	
JEFFREY K LARSEN BOARD MEMBER	1 00	х						0	0	0	
BLAKE LARSON BOARD MEMBER	1 00	х						0	0	0	
LEEANNE B LINDERMAN BOARD MEMBER	1 00	х						0	0	0	
THOMAS M LOVE BOARD MEMBER	2 00	х						0	0	0	
BEN MCADAMS BOARD MEMBER	1 00	х						0	0	0	
KATHIE MILLER CORPORATE SECRETARY	2 00	х		х				0	0	0	
JOHN W MILLIKEN BOARD MEMBER	2 00	х						0	0	0	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest **Compensated Employees, and Independent Contractors** (A) (B) (C) (D) (E) (F) Name and Title Position (do not check Reportable Average Reportable Estimated amount hours more than one box, compensation compensation of other per unless person is both from the from related compensation an officer and a organization (Worganizations (Wweek from the (list director/trustee) 2/1099-MISC) 2/1099-MISC) organization and related any Former <u>9</u> Highest compensated employee Individual t or dilector hours Institutional organizations for emplo) ee related organizations trustiee below Trustee dotted line) 2 00 RAY D PICKUP Х 0 BOARD MEMBER 1 00 BRUCE T REESE 0 Х 0 0 BOARD MEMBER 2 00 GAVIN M REESE 0 0 Х BOARD MEMBER 1 00 KEVIN RICKLEES 0 0 0 BOARD MEMBER 1 00 KEVIN SALMON 0 0 0 Х BOARD MEMBER 1 00 1FFF SIMPSON Х 0 0 BOARD MEMBER 2 00 SEAN M SLATTER 0 0 0 Х BOARD MEMBER 2 00 JENNIFER SMITH 0 0 0 Х BOARD MEMBER 1 00 DR CHARLES W SORENSON JR Χ 0 0 0 BOARD MEMBER 1 00 JILL TAYLOR 0 0 0 Х BOARD MEMBER 1 00 KARMA M THOMSON Χ 0 0 BOARD MEMBER 3 00 SCOTT C ULBRICH 0 0 0 Х BOARD MEMBER 1 00 CRAIG WAGSTAFF 0 Χ 0 BOARD MEMBER 1 00 LINDA WARDELL Х 0 0 0 BOARD MEMBER 1.00 MICHAEL WEINHOLTZ 0 0 0 Х BOARD MEMBER 1 00 RICK WIDNER Χ 0 0 BOARD MEMBER 1 00 0 0 0 Х BOARD MEMBER 1 00 THOMAS WRIGHT 0 Х 0 BOARD MEMBER 2 00 MICHAEL A ZODY 0 0 Х 0 BOARD MEMBER 2.00 M CRAIG ZOLLINGER 0 0 Х BOARD MEMBER 40 00 DEBORAH SBAYLE Х Χ 195,892 0 33,385 PRESIDENT & CEO 40 00 REBECCA DUTSON Χ 0 128,091 8,675 EXECUTIVE VP & CHIEF DEV OFFICER 40 00 KEVIN GRIMMETT Х 92,817 5,813 CFO 40 00 BILL CRIM Х 0 7,325 95,769 SENIOR VICE-PRESIDENT