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# Form **990**

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

Δ Fo	rthe	2012 cal	endar year, or tax year beginning 07-01-2012 , 2012, and ending 06-30	1-2013				
			C Name of organization	, 2015	D Emplo	ver ic	lentification number	
_	eck if a dress ch	pplicable	CHESAPEAKE BAY FOUNDATION INC			•		
_		,	Doing Business As		52-60	657	57	
_	me cha	_						
Init	ial retu	ım	Number and street (or P O box if mail is not delivered to street address) Room/sui	te	E Telepho	ne nu	ımber	
Ter	mınate	ed .	6 HERNDON AVENUE		(410)	260	0016	
— <sub>Am</sub>	ended	return	City or town, state or country, and ZIP + 4		(410)	268	-8816	
— <sub>Apr</sub>	olication	n pending	ANNAPOLIS, MD 214034503		<b>C</b> C = 0.00 m		- + 4E 200 000	
, , ,	o ilicarcio i	Penang					s \$ 45,269,696	
			<b>F</b> Name and address of principal officer William C Baker		nis a group ates?	retu	rn for ┌ Yes ┌ No	
			6 HERNDON AVENUE	aiiiii	alesi		j resj• No	
			ANNAPOLIS,MD 214034503	<b>H(b)</b> Are	all affiliate:	s inc	luded? 「Yes 「No	
				If"N	lo," attach	a lıs	t (see instructions)	
[ Та	x-exem	npt status	▼ 501(c)(3)	Cro	un avamnt		umbar <b>b</b> e	
J W	ebsite	e: ► WW	VW CBF ORG	H(c) Gro	up exempt	1011 11	umber <b>F</b>	
V 50m	<b>f</b>		Corporation Trust Association Other ►	I Voor of f	amatica 10	. T	M Ctate of legal demonstr	
K For	n or or	ganization	Corporation   Trust   Association   Other	L Year of f	ormation 19		<b>M</b> State of legal domicile MD	
Pa	rt I	Sum	mary					
	1	Briefly d	escribe the organization's mission or most significant activities					
			sapeake Bay Foundation's (CBF) mission is to Save the Bay. See Scheo	ule O				
e.	.							
Governance	-							
Ě								
\$	2 (	Check th	his box 🔭 if the organization discontinued its operations or disposed o	f more than	25% of its	neta	assets	
		Number	of voting members of the governing body (Part VI, line 1a)		1	3	26	
KÖ KA						4	36	
ĕ			of independent voting members of the governing body (Part VI, line 1b)					
Activities &			mber of individuals employed in calendar year 2012 (Part V, line 2a) .			5	242	
4	I		mber of volunteers (estimate if necessary)			6	28,817	
			related business revenue from Part VIII, column (C), line 12			7a	2,722,379	
	ь	Net unre	elated business taxable income from Form 990-T, line 34	<del></del>		7b	2,482,181	
				Pri	or Year		Current Year	
-	8	Contri	butions and grants (Part VIII, line 1h)		30,974,1	L64	26,105,266	
Revenue	9	Progra	am service revenue (Part VIII, line 2g)		1,318,6	49	1,374,776	
e Air	10	Invest	tment income (Part VIII, column (A), lines 3, 4, and 7d)		3,729,920		4,624,835	
ά	11	Other	revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		257,8	370	141,076	
	12		revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		26.200		22.245.052	
					36,280,6	$\rightarrow$	32,245,953	
	13		s and similar amounts paid (Part IX, column (A), lines 1–3)		498,8	-	595,247	
	14		ts paid to or for members (Part IX, column (A), line 4)			0	0	
ø	15		es, other compensation, employee benefits (Part IX, column (A), lines		12,938,3	374	13,720,425	
9 <u>8</u>	46-	5-10)				$\rightarrow$		
Expenses	16a		ssional fundraising fees (Part IX, column (A), line 11e)		158,8	345	122,648	
ठ	Ь		ındraısıng expenses (Part IX, column (D), line 25) <b>▶</b> 2,807,030					
	17		expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		10,296,0	-	9,576,440	
	18		expenses Add lines 13–17 (must equal Part IX, column (A), line 25)		23,892,1	$\overline{}$	24,014,760	
	19	Reven	ue less expenses Subtract line 18 from line 12	.	12,388,4	175	8,231,193	
දී ජ				_	ng of Currei	nt	End of Year	
944			and (Dat Wilson 16)	<u> </u>	Year	1		
Net Assets or Fund Balances	20		assets (Part X, line 16)		89,855,1	$\overline{}$	99,091,011	
e de	21		liabilities (Part X, line 26)		11,709,1	-	10,920,609	
	22		ssets or fund balances Subtract line 21 from line 20		78,145,9	95	88,170,402	
	rt II		ature Block					
ny k	nowled	dge and	perjury, I declare that I have examined this return, including accompany belief, it is true, correct, and complete Declaration of preparer (other the nowledge					
		****			2014-05-12			
Sign		Signa	ature of officer	L	Date			
Her	е		IAM C BAKER President					
		17	e or print name and title			D===		
_	_	F	Print/Type preparer's name Preparer's signature Da		eck if lf-employed	PTIN		
Paid			I I I I I I I I I I I I I I I I I I I		m's EIN 🟲 52	2-1392	2008	
Pre	pare							
	Onl		Firm's address ► 4550 MONTGOMERY AVE SUITE 650N	Ph	one no (301	951-	-9090	
		·		1				

May the IRS discuss this return with the preparer shown above? (see instructions)

✓ Yes ☐ No

) (Revenue \$

4d

(Expenses \$

Other program services (Describe in Schedule O)

Total program service expenses ▶

including grants of \$

19,218,518

Form 990 (	2012)
Part IV	Checklist of Required Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νo
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	Yes	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Yes	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Νo
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20h		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part  IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>99</b> 0	(2012)

• 11	Statements Regarding Other 1R5 Fillings and Tax Compliance			_
	Check if Schedule O contains a response to any question in this Part V	•	Yes	∣ No
ı	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   138			. 10
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
1	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
1	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	<b>4</b> a	Yes	
	If "Yes," enter the name of the foreign country 🌬 VI , CJ			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	טכ		
	1. 165, to fine 54 of 56, and the organization me form 6500-11.	5c		
	Does the organization have annual gross receipts that are normally greater than $$100,\!000$ , and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).		1	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		N
	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			14.
	required?	7g 		
	Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O  Enter the amount of reserves the organization is required to maintain by the states			
	In which the organization is licensed to issue qualified health plans			
		   <sub>14-</sub>	 	NI.
	Did the organization receive any payments for indoor tanning services during the tax year?	14a 14h		No
	it yes has it then a form 7.71 to report these haveants? It "No " provide an evidenation in Schedule ()	1/1h		

Form 990 (2012) Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a Part VI "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax 1a 36 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O **b** Enter the number of voting members included in line 1a, above, who are 34 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any 2 Yes Did the organization delegate control over management duties customarily performed by or under the direct 3 Νo supervision of officers, directors or trustees, or key employees to a management company or other person? . Did the organization make any significant changes to its governing documents since the prior Form 990 was 4 Nο Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 Nο 6 Νo 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or 7a Nο Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, Νo Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following Yes The governing body? . . Яa Each committee with authority to act on behalf of the governing body? . . . . . . . . . . . . Яh Yes Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes " provide the names and addresses in Schedule O

	organization's maning dualess 17 765, provide the names and address to 11 1 1 1 1 1 1 1	_		
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ıe Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			

#### Section C. Disclosure

- List the States with which a copy of this Form 990 is required to be filed AL, AK, AZ, AR, CA, CO, CT, FL, GA, HI, IL, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WV, WI
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply 
  ✓ Own website. ✓ Upon request. ✓ Other (explain in Schedule O)

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►FAY R NANCE 6 HERNDON AVENUE ANNAPOLIS, MD (410) 268-8816

Νo

16a

16b

Form	990	(2012)
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#### Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0 in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

	1	1									
(A) Name and Title	(B) A verage hours per week (list any hours for related	more t perso and	han o	one l both ector	box, an o	officer stee)		(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the	
	organizations below dotted line)	organızatıons below	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations
See Additional Data Table											
	•	•	•							Form <b>990</b> (2012)	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	<b>(A)</b> Name and Title	(B) A verage hours per week (list any hours	more t	tion ( han ( n is	one l both	box, an	heck unless officer stee)		(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W	/-	(F) Estima amount o compens from t	ted f other ation he
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	) 0	rganizati relate organiza	ed
1b	Sub-Total		<u> </u>	<u> </u>	<u> </u>	<u> </u>		<u></u>					
c	Total from continuation sheet							Þ					
d 	Total (add lines 1b and 1c) .  Total number of individuals (in							e) w	1,230,428 ho received more th		0		181,399
	\$100,000 of reportable compe	ensation from th	e organ	ızatı	on <b>⊫</b> 1	12							
3	Did the organization list any <b>f</b> ¢	armar officer du	castara	r truc	too	kov	, ample	<b>.</b>	or highest compan	satad amplayas		Yes	No
,	on line 1a? If "Yes," complete S					, Key	• •	, ee,		sated employee	3		No
4	For any individual listed on line organization and related organ individual										4	Yes	
5	Did any person listed on line 1 services rendered to the organ										5		No
Se	ection B. Independent Co	ntractors											
1	Complete this table for your five compensation from the organization	/e highest comp										tax vear	

(A) Name and business address	(B) Description of services	(C) Compensation
The Production Advantage Inc 13873 Park Center Rd Oak Hill VA 20171	Mass Production Printing	1,246,071
RCM International LLC PO Box 4715 Berkeley CA 94704	Construction	386,793
SmithGroupJJR Inc 1700 New York Ave NW 100 Washington MD 20006	Construction	375,398
Carol Enters List Co Inc PO Box 2409 Fairfax VA 22031	List Management & Brokerage	195,326
Blackbaud 2000 Daniel Island Drive Charleston SC 294927541	Software Maintenance	187,667
2. Total number of independent contractors (including but not limited to those	se listed above) who received more than	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 15

		Check If Sched	ule O contains a respon	ise to any question i I	n this Part VIII .	(B)	(C)	
					Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512,513,or 514
s S	1a	Federated cam	paigns 1a	382,519				
ant	b	Membership du	es <b>1b</b>					
. Gr	С	Fundraising eve	ents <b>1c</b>	175,136				
Other Revenue Program Service Revenue Contributions, Giffs, Grants 5	d	Related organiz	ations 1d					
	е	Government grants	s (contributions) <b>1e</b>	2,294,379				
	f	All other contribution	ons, gifts, grants, and <b>1f</b>	23,253,232				
buti the		similar amounts no	ot included above					
nti.	g	1a-1f \$	ons included in lines	1,888,025				
a Co	h	Total. Add lines	s 1a-1f	· · ·	26,105,266			
e e				Business Code				
ven	2a	Tuition and Educat	ion	900099	1,032,141	1,032,141		
Service Reveni	b	Farm Income		900099	245,111	245,111		
	С.	Contract Income	_	900099	84,673	84,673		
<i>3</i> 8	d	Workshop Income		900099	9,735	9,735		
ran	e f	Tour Income  All other progra	ım service revenue	900099	1,176 1,940	1,176 1,940		
¥ دو	•				1,940	1,940		
<u></u>	g 3		3 2a – 2f		1,374,776			
	3		ome (including dividend ar amounts)		912,876		18,932	893,944
	4		tment of tax-exempt bond p	proceeds -	24 254			21.251
	5	Royalties	(1) Dool	(u) Paraaral	31,251			31,251
	6a	Gross rents	(ı) Real 132,067	(11) Personal				
	b	Less rental	0					
	С	expenses Rental income	132,067					
	d	or (loss) Net rental incoi	ll me or (loss)		132,067		115,942	16,125
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	16,645,784	8,373				
	b	Less cost or other basis and	12,927,160	15,038				
	c	sales expenses Gain or (loss)	3,718,624	-6,665				
	d		s)		3,711,959		2,587,505	1,124,454
evenue	8a	Gross income f events (not inc \$175 of contributions See Part IV, lin	luding ,136 : reported on line 1c)					
بـ ب		,	a	59,303				
the	b		penses <b>b</b> [	81,545				
•	C		loss) from fundraising (	events 🛌	-22,242			-22,242
	9a	See Part IV, lin	rom gaming activities e 19 a					
			penses b					
	с 10а	Gross sales of returns and allo		/ities				
			a   oods sold b   loss) from sales of inve	entory				
		Miscellaneous		Business Code				
	11a							
	b							
	С							
	d		ue					
	е	Total. Add lines		•				
	12		See Instructions	1				

	Statement of Functional Expenses on 501(c)(3) and 501(c)(4) organizations must complete all columns All	other organizat	ions must comp	lete column (A)	
	Check if Schedule O contains a response to any question in this Pa	rt IX			
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	595,247	595,247		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,439,162	624,777	667,666	146,719
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	8,559,452	6,746,231	870,331	942,890
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	331,346	261,476	31,974	37,896
9	Other employee benefits	2,652,096	1,983,729	363,587	304,780
10	Payroll taxes	738,369	551,617	106,767	79,985
11	Fees for services (non-employees)				
а	Management				
b	Legal	82,702	59,206	12,856	10,640
c	Accounting	134,257		134,257	
d	Lobbying			22.1,22.1	
e	Professional fundraising services See Part IV, line 17	122,648			122,648
f	Investment management fees	192,739		192,739	122,010
	Other (If line 11g amount exceeds 10% of line 25,	192,739		192,739	
g	column (A) amount, list line 11g expenses on Schedule O)	2,152,258	1,899,501	188,283	64,474
12	Advertising and promotion	184,951	167,269	135	17,547
13	Office expenses	3,227,451	2,454,961	95,623	676,867
14	Information technology	408,412	311,154	60,241	37,017
15	Royalties	215,204	146,339		68,865
16	Occupancy	336,521	326,569	5,907	4,045
17	Travel	423,872	385,032	20,215	18,625
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	,	,	,	· · · ·
19	Conferences, conventions, and meetings	247,841	155,965	65,540	26,336
20	Interest	370,239	264,171	58,037	48,031
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	855,766	731,451	84,169	40,146
23	Insurance	296,058	252,270	26,985	16,803
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	Repairs & Maintenance	279,875	249,408	27,216	3,251
b	Other	160,826	119,519	30,646	10,661
c	Federal and State UBIT	7,468		7,468	
d	Allocation of G&A	0	932,626	-1,061,430	128,804
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	24,014,760	19,218,518	1,989,212	2,807,030
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ✓ if following SOP 98-2 (ASC 958-720)	2,625,128	1,880,404		744,724

Part X Balance Sheet

Par	τχ	Check if Schedule O contains a response to any question in this P	art X				
					(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing			8,219	1	9,719
	2	Savings and temporary cash investments			8,494,985	2	13,850,657
	3	Pledges and grants receivable, net			15,093,537	3	16,841,072
	4	Accounts receivable, net		•	1,195,942	4	771,092
	5	Loans and other receivables from current and former officers, dire employees, and highest compensated employees Complete Part Schedule L	II of			5	
Assets	6	Loans and other receivables from other disqualified persons (as c 4958(f)(1)), persons described in section 4958(c)(3)(B), and coi and sponsoring organizations of section $501(c)(9)$ voluntary emporganizations (see instructions) Complete Part II of Schedule L	ntrıbut	ing employers		6	
82	7	Notes and loans receivable, net			102,900		92,231
ď	8	Inventories for sale or use			,	8	
	9	Prepaid expenses and deferred charges			462,566		704,804
	10a	Land, buildings, and equipment cost or other basis Complete	0a	35,992,279	,		
	ь	Less accumulated depreciation	ОЬ	14,012,814	20,640,307	10c	21,979,465
	11	Investments—publicly traded securities			24,855,138	11	25,332,737
	12	Investments—other securities See Part IV, line 11			18,939,187	12	19,452,323
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			62,331	15	56,911
	16	Total assets. Add lines 1 through 15 (must equal line 34)			89,855,112	16	99,091,011
	17	Accounts payable and accrued expenses			1,511,915	17	1,436,058
	18	Grants payable				18	
	19	Deferred revenue			282,467	19	385,958
	20	Tax-exempt bond liabilities			6,620,000	20	6,195,000
ω.	21	Escrow or custodial account liability Complete Part IV of Schedu				21	
Liabilities	22	Loans and other payables to current and former officers, directors key employees, highest compensated employees, and disqualified	s, trus				
æ		persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties .				24	
	25	Other liabilities (including federal income tax, payables to related and other liabilities not included on lines 17-24) Complete Part	X of S	chedule	2 204 725	25	2 002 502
	26	D			3,294,735 11,709,117		2,903,593
აი ტ	26	Total liabilities. Add lines 17 through 25			11,709,117	26	10,920,009
or Fund Balance	27	Unrestricted net assets			19,136,675	27	21,786,476
<u>ප</u>	28	Temporarily restricted net assets	•	•	15,236,052	28	21,913,329
<u> </u>	29	Permanently restricted net assets		•	43,773,268		44,470,597
ŭ n	23	Organizations that do not follow SFAS 117 (ASC 958), check here			40,770,200		41,170,007
<u>.</u>		complete lines 30 through 34.	,	ana			
0	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund .				31	
AS	32	Retained earnings, endowment, accumulated income, or other fun	ds			32	
Šet	33	Total net assets or fund balances			78,145,995	33	88,170,402
Z	34	Total liabilities and net assets/fund balances			89,855,112	34	99,091,011
		,					Form 000 (2012)

Pai	T XI Reconcilliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI	· ·	<u> </u>	• •	*
1	Total revenue (must equal Part VIII, column (A), line 12)	1		32,2	245,953
2	Total expenses (must equal Part IX, column (A), line 25)	2			14,760
3	Revenue less expenses Subtract line 2 from line 1	3			231,193
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) $\cdot$ .	4		78,1	.45,995
5	Net unrealized gains (losses) on investments	5		1,4	23,048
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9		3	370,166
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		88,1	.70,402
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis			1	
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both	arate			
	▼ Separate basis			1	
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain is Schedule O	n		1:	
	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?		За	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b	Yes	

Software ID: **Software Version:** 

**EIN:** 52-6065757

Name: CHESAPEAKE BAY FOUNDATION INC

Form 990, Part VII - Compensation of Compensated Employees, and Indepe	Officers, Dir	ectors	s,Tru	uste	ees	, Key	y En	mployees, Highe	st	
(A) Name and Title	(B) Average hours per week (list any	Positio more unless an dire	than	not one on i r an trust	box s bo d a tee)	th		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related
	hours for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			organizations
William C Baker President	40 00	х		х				190,961	0	31,264
Simon Sidamon-Eristoff Chairman	1 00	х		х				0	0	0
Jane P Batten Vice Chairman	1 00	х		х				0	0	0
Alan R Griffith Vice Chairman	1 00	х		х				0	0	0
James E Rogers Vice Chairman (until 01/31/13)	1 00	х		х				0	0	0
S Decker Anstrom Trustee	1 00	х						0	0	0
Joanne S Berkley Trustee	1 00	х						0	0	0
W Russell G Byers Jr Trustee	1 00	х						0	0	0
D Keith Campbell Trustee	1 00	х						0	0	0
John T Casteen III Trustee	1 00	х						0	0	0
Thomas M Davis III Trustee	1 00	х						0	0	0
Amanda Deaver Trustee	1 00	х						0	0	0
Richard L Franyo Trustee	1 00	х						0	0	0
G Waddy Garrett Trustee	1 00	х						0	0	0
Lauren Gleason Trustee	1 00	х						0	0	0
Carolyn Groobey Trustee	1 00	х						0	0	0
Janet F Haas Trustee	1 00	х						0	0	0
Ann Fritz Hackett Trustee	1 00	х						0	0	0
Michael J Hanley Trustee	1 00	х						0	0	0
Anna Johnson Trustee	1 00	х						0	0	0
Robert A Kınsley Trustee	1 00	х						0	0	0
Burks B Lapham Trustee	1 00	х						0	0	0
Harry T Lester Trustee	1 00	х						0	0	0
Byron F Marchant Trustee	1 00	х						0	0	0
H Turney McKnight Trustee	1 00	х						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (B) (C) (A) (D) (E) (F) Name and Title Position (do not check Reportable Estimated amount Average Reportable hours more than one box, compensation compensation of other unless person is both compensation per from the from related week an officer and a organization (Worganizations (Wfrom the director/trustee) 2/1099-MISC) 2/1099-MISC) (lıst organization and Former Highest compensated employee related any Q# | [0] Individual trustee or director Institutional Trustee hours organizations employee for related organizations below dotted line) 1 00 Charles W Moorman 0 0 0 Χ Trustee 1 00 W Tayloe Murphy Jr Х 0 0 0 Trustee 1 00 Arnold I Richman 0 0 0 Х Trustee 0

Alexis G Sant Trustee	1 00	х			0	0	0
Truman T Semans Trustee	1 00	х			0	0	0
Anne B Shumadine Trustee	1 00	х			0	0	0
Jennifer Stanley Trustee	1 00	х			0	0	0
Rt Rev Eugene Taylor Sutton Trustee	1 00	х			0	0	0
Anthony A Williams Trustee	1 00	х			0	0	0
Susan P Wilmerding Trustee	1 00	х			0	0	0
Peter L Woicke Trustee	1 00	х			0	0	0
Alan L Wurtzel Trustee	1 00	х			0	0	0
Donald F Boesch PhD Trustee (until 01/31/13)	1 00	х			0	0	0
Mane W Ridder Trustee (until 01/31/13)	1 00	х			0	0	0
Matthew J Klein Trustee (until 04/18/13)	1 00	х			0	0	0
Fay R Nance Treasurer	40 00		х		151,306	0	12,943
Mary Tod Winchester Secretary	40 00		х		124,061	0	23,884
Charles D Foster Jr Assistant Treasurer	40 00		х		101,407	0	20,668
Donald R Baugh Vice President-Education	40 00			х	123,830	0	28,579
Elizabeth Buckman Vice President-Communications	40 00			x	127,322	0	18,960
Kımberly L Coble Vice President-Environmental	40 00			х	133,701	0	12,139
Vollie D Melson Vice President-Development	40 00			х	136,490	0	6,327
Jon A Mueller Vice President-Litigation	40 00			х	141,350	0	26,635

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As Filed Data -

DLN: 93493132007094

**Employer identification number** 

OMB No 1545-0047

## **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Total

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Inspection

CHESA	PEAKE	BAY FOU	NDATION INC						' '			
-				11: 01 : 01	. / . !!			1 1 11	52-60657			
	rt I			blic Charity State foundation because						<u>istructions</u>		
1	ryaiii			on of churches, or a			-					
2	<u>'</u>			d in <b>section 170(b)(1</b>				ection 170(1	))(1)(A)(I).			
3	<u>'</u>			perative hospital se			•	n 170/b\/1\	(A)(:::)			
4	<u>'</u>			h organization opera						1\/A\/;;;\ E	ntor the	
4	,			ity, and state	tea iii conjun	CLIOII WILII a	nospital desi	cribed iii <b>sec</b>	.tion 170(b)(	1)(A)(III). [	inter the	
5	Γ			erated for the benefi	t of a college	or universi	ty owned or o	perated by a	government	al unit desc	ribed in	
		sect ior	170(b)(1)(	<b>A)(iv).</b> (Complete P	art II )							
6	$\sqcap$	A fede	ral, state, or	local government o	r government	al unit desc	rıbed ın <b>secti</b>	on 170(b)(1	.)(A)(v).			
7	굣	An org	anızatıon th	at normally receives	a substantia	al part of its	support from	a governme	ntal unit or fi	om the gen	eral publi	с
_	_			on 170(b)(1)(A)(vi).								
8	_			described in <b>section</b>								
9	ļ			at normally receives								SS
		•		ities related to its e	•	-			• •			
				oss investment inco						tax) from bu	isinesses	
10	_			ganization after June								
11	<u>'</u>	_		ganized and operated ganized and operated						o carry out	tha nurna	sos of
11	1			ly supported organiz								
		the box	that descri	bes the type of supp	orting organ	ization and o	omplete line	s 11e throu	gh 11h			
	_			<b>b</b> Type II <b>c</b>								
е	Г		_	ox, I certify that the	_					•		
			nan roundati n 509(a)(2)	on managers and ot	ner than one	or more pub	licly support	ea organizat	ions describe	ed in sectio	n 509(a)(	(I) or
f				received a written d	etermination	from the IR	S that it is a	Type I, Typ	e II, or Type	III support	ing organi	ızatıon,
			this box									Г
g			August 17, 2 ng persons?	2006, has the organ	ızatıon accep	oted any gift	or contributi	on from any	of the			
				rectly or indirectly o	ontrols, eith	er alone or t	ogether with	persons des	scribed in (ii)		Yes	No
				governing body of th	•		_	•	,	11g		
				er of a person descr		_				11g		
		(iii) A	35% contro	lled entity of a perso	n described	ın (ı) or (ıı) a	above?			11g	(iii)	
h				ng information about								
•	) Nan		(ii) EIN	(iii) Type of	(iv) Is	the	(v) Did you		(vi) Is	the	A (iiv)	mount of
	uppo			organization	organizati		the organiz		organizati		1	etary
or	ganız	ation		(described on lines 1- 9 above	col (i) lis your gove		ın col (i) o suppor		col (i) orgain the U		sup	port
				or IRC section	docume	_		-	"" ""	_		
				(see								
				instructions))	Yes	No	Yes	No	Yes	No	1	
											1	
											1	

instructions

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total in) 🟲 1 Gifts, grants, contributions, and membership fees received (Do 18,249,743 27,715,053 21,991,668 30,974,164 26,105,266 125,035,894 not include any "unusual grants ") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 18,249,743 27,715,053 21,991,668 30,974,164 26,105,266 125,035,894 Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly 6,247,164 supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 118,788,730 from line 4 Section B. Total Support Calendar year (or fiscal year (a) 2008 **(b)** 2009 (c) 2010 (e) 2012 (d) 2011 (f) Total beginning in) 🟲 18,249,743 27,715,053 Amounts from line 4 21,991,668 30,974,164 26,105,266 125,035,894 Gross income from interest, dividends, payments received on securities loans, rents, royalties 960,505 646,593 587,166 1,376,467 941,320 4,512,051 and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) 11 Total support (Add lines 7 129,547,945 through 10) 12 Gross receipts from related activities, etc (see instructions) 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check 13 Section C. Computation of Public Support Percentage 14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) 14 91 690 % Public support percentage for 2011 Schedule A, Part II, line 14 15 92 420 % 16a 33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box ►V and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization b 10%-facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

Schedule A (Form 990 or 990-EZ) 2012 Page 3 Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total in) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt

	purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or						
	business under section 513			-			
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
6	<b>Total.</b> Add lines 1 through 5						
	Amounts included on lines 1, 2,						
<i>7</i> a	and 3 received from disqualified						
	persons						
b	Amounts included on lines 2 and 3						
_	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c						
	from line 6 )						
_Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning	(a) 2008	<b>(b)</b> 2009	(c) 2010	( <b>d)</b> 2011	(e) 2012	(f) Total
	in) ►	(u) 2000	(6) 2003	(6) 2010	(4) 2011	(6) 2012	(1) 10tai
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
Ь	Unrelated business taxable income (less section 511 taxes)						
	from businesses acquired after						
	June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated						
11	business activities not included						
	in line 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support. (Add lines 9, 10c,						
	11, and 12)			Librari Corretto con	6.01	E04(-)(2)	
14	First five years. If the Form 990 is for	or the organization	on's first, second	i, thira, fourth, or	ππη tax year as a	1 501(c)(3) org	anization, ►
	check this box and stop here	a Cunnaut Da					
	ction C. Computation of Public			1.2		T I	
15	Public support percentage for 2012			13, column (T))		15	
16	Public support percentage from 2011	L Schedule A, Pa	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	me Percenta	ge			
17	Investment income percentage for 20				nn (f))	17	
					. , ,	<del>                                     </del>	
18	Investment income percentage from					18	
19a	33 1/3% support tests—2012. If the o						ıd lıne 17 ıs not ▶□

33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2012

DLN: 93493132007094

### OMB No 1545-0047

**SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A.

Na	Section 501(c)(4), (5), or (6) orga me of the organization ESAPEAKE BAY FOUNDATION INC	inizations Complete Part III		Employe	r ident	tification number	_
СПІ	ESAPEARE BAT FOUNDATION INC			52-6065	5757		
Par	t I-A Complete if the or	ganization is exempt under	section 501(			organization.	
1	Provide a description of the or	ganızatıon's dırect and ındırect politi	cal campaign act	ıvıtıes ın Part IV			
2	Political expenditures	,	, ,	•	-	\$	
3	Volunteer hours					т	
							_
	•	ganization is exempt under					_
1	·	e tax incurred by the organization un				\$	-
2	·	e tax incurred by organization manag		n 4955	•	\$	_
3		ection 4955 tax, did it file Form 472	20 for this year?			☐ Yes ☐ No	
4a	Was a correction made?					☐ Yes ☐ No	
b	If "Yes," describe in Part IV			->	- 50	1(-)(2)	_
	•	ganization is exempt under		<u> </u>	n 5U:	<u>1(c)(3).</u>	-
1		ended by the filing organization for se			-	\$	-
2	exempt function activities	rganization's funds contributed to ot	iner organizations	s for section 527	<b>-</b>	\$	_
3	Total exempt function expendi	tures Add lines 1 and 2 Enter here	and on Form 112	0-POL, line 17b	•	\$	
4	Did the filing organization file <b>F</b>	Form 1120-POL for this year?				☐ Yes ☐ No	,
5	organization made payments f amount of political contribution	nd employer identification number (E For each organization listed, enter th ns received that were promptly and d political action committee (PAC) If	e amount paid fro lirectly delivered	om the filing organizati to a separate politica	ıon's fı I orgaı	unds Also enter the nızatıon, such as a	
	(a) Name	(b) Address	(c) EIN	(d) A mount paid fi filing organization funds If none, ente	n's	(e) A mount of political contributions receive and promptly and directly delivered to a separate political organization If none enter - 0 -	e d
							-
							_
							_
			1				-
			+				_

section 4911 tax for this year?

┌ Yes ┌ No

# Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A Check ► If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B Check ► If the filing organization checked box A and "limited control" provisions apply

	Limits on Lobbying E (The term "expenditures" means an		(a) Filing organization's totals	(b) Affiliated group totals
1a	Total lobbying expenditures to influence public o	pinion (grass roots lobbying)	29,276	
b	Total lobbying expenditures to influence a legisla	ative body (direct lobbying)	188,094	
c	Total lobbying expenditures (add lines 1a and 1b	o)	217,370	
d	Other exempt purpose expenditures		23,781,385	
e	Total exempt purpose expenditures (add lines 1	c and 1d)	23,998,755	
f	Lobbying nontaxable amount Enter the amount f	rom the following table in both	1,000,000	
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
g	Grassroots nontaxable amount (enter 25% of lin	e 1f)	250,000	
h	Subtract line 1g from line 1a If zero or less, ente	er-0-	0	
i	Subtract line 1f from line 1c If zero or less, ente	r-0-	0	
j	If there is an amount other than zero on either lin	ne 1h or line 1ı, did the organization file Form 472	0 reporting	

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

**Lobbying Expenditures During 4-Year Averaging Period** Calendar year (or fiscal year (a) 2009 **(b)** 2010 (c) 2011 (d) 2012 (e) Total beginning in) 1,000,000 1,000,000 1,000,000 1,000,000 4,000,000 Lobbying nontaxable amount Lobbying ceiling amount 6,000,000 (150% of line 2a, column(e)) 565,479 Total lobbying expenditures 318,065 345,657 217,370 1,446,571 Grassroots nontaxable amount 250,000 250,000 250,000 250,000 1,000,000 Grassroots ceiling amount 1,500,000 (150% of line 2d, column (e)) 29,276 220,533 108,954 92,098 450,861 Grassroots lobbying expenditures

Pa	rt II-B Complete if the organization is exempt under section 501(c)(3) and has Notice filed Form 5768 (election under section 501(h)).	ОТ			7 0	ge <b>S</b>
	Week Week was a second to be a second to be a second to be a second to be a second to the second to	( 6	a)		(b)	
activ	each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying vity.	Yes	No	1	Amoun	t
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
C	Media advertisements?					
d	Mailings to members, legislators, or the public?					
е	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	O ther activities?					
j	Total Add lines 1c through 1:					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 505(c)(6).	01(c	)(5), (	or s		
_			_		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			3		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?					
Pa	t III-B Complete if the organization is exempt under section 501(c)(4), section 505(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "N line 3, is answered "Yes."					
1	Dues, assessments and similar amounts from members	1				
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).					
	Current year	2a				
b	Carryover from last year	2b				
C	Total	2c				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4				
5	Taxable amount of lobbying and political expenditures (see instructions)	5				

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1 Also, complete this part for any additional information

Identifier Return Reference Explanation

DLN: 93493132007094

OMB No 1545-0047

# **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

Open to Public

	me of the organization ESAPEAKE BAY FOUNDATION INC		Employer identification number
	Ouronications Maintaining Dancy Ad	in d Franks on Other Circles Fr	52-6065757
- 6	organizations Maintaining Donor Advorganization answered "Yes" to Form 990		inds or Accounts. Complete if the
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advis- funds are the organization's property, subject to the or		or advised Yes No
6	Did the organization inform all grantees, donors, and dused only for charitable purposes and not for the bene- conferring impermissible private benefit?		
Pa	rt II Conservation Easements. Complete if	the organization answered "Yes" to	Form 990, Part IV, line 7.
1 2	Purpose(s) of conservation easements held by the org Preservation of land for public use (e g , recreation Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a	or education)  Preservation of an Preservation of a c	historically important land area ertified historic structure he form of a conservation
	easement on the last day of the tax year	Г	Hald at the Find of the Warn
_	Total number of conservation easements	-	Held at the End of the Year
a	Total acreage restricted by conservation easements	-	
b	Number of conservation easements on a certified histo	oric structure included in (a)	
C	Number of conservation easements included in (c) acc	` ` '	2c
d	historic structure listed in the National Register	quired after 8/1//00, and not on a	2d
3	Number of conservation easements modified, transferi	ed, released, extinguished, or terminate	d by the organization during
	the tax year ▶		
4	Number of states where property subject to conservat	ion easement is located 🕨 2	
5	Does the organization have a written policy regarding		— Uung of wolations and
,	enforcement of the conservation easements it holds?	the periodic monitoring, inspection, name	Yes No
6	Staff and volunteer hours devoted to monitoring, inspe 31 00	cting, and enforcing conservation easem	nents during the year
7	A mount of expenses incurred in monitoring, inspecting	g, and enforcing conservation easements	during the year
	<b>▶</b> \$1,506		
В	Does each conservation easement reported on line $2(a)$ and section $170(h)(4)(B)(H)$ ?	d) above satisfy the requirements of sec	tion 170(h)(4)(B)(i)
9	In Part XIII, describe how the organization reports co balance sheet, and include, if applicable, the text of th the organization's accounting for conservation easeme	e footnote to the organization's financial	·
Par	t III Organizations Maintaining Collection Complete if the organization answered "Y		or Other Similar Assets.
1a	If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar assesservice, provide, in Part XIII, the text of the footnote to	.16 (ASC 958), not to report in its reven its held for public exhibition, education, o	or research in furtherance of public
b	If the organization elected, as permitted under SFAS 1 works of art, historical treasures, or other similar assesservice, provide the following amounts relating to thes	ts held for public exhibition, education, o	
	(i) Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$
	(ii) Assets included in Form 990, Part X		<b>►</b> \$
2	If the organization received or held works of art, histor following amounts required to be reported under SFAS		r financial gain, provide the
а	Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$

**b** Assets included in Form 990, Part X

Part	<b>111</b> Organizations Maintaining Co	<u>llections of Ar</u>	t, His	<u>storical</u>	Tr	<u>easures, or O</u>	<u>the</u>	<u>r Similar As</u>	sets (co	ntınued)
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other reco	rds, cl	heck any	of t	he following that a	re a	significant use	e of its	
а	Public exhibition		d	┌ Lo	an	or exchange progr	ams			
b	Scholarly research		e	┌ ot	her	•				
c	Preservation for future generations									
4	Provide a description of the organization's co	ollections and expl	aın ho	w they fur	the	r the organization	's ex	cempt purpose	ın	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than to								┌ Yes	┌ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an ar	ements. Comp	lete ıf	the org	anı	zation answere		es" to Form 9	990,	_
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?						ets		┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	II and complete the	e follo	wing table	į					
								An	nount	
С	Beginning balance						1c			
d	Additions during the year					-	1d			
е	Distributions during the year					-	1e			
f	Ending balance					L	1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, Iır	ne 21?	•					│ Yes	∏ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	e expla	anation ha	as b	oeen provided in P	art :	XIII		<u> </u>
Pa	rt V Endowment Funds. Complete								(-) <u>F</u>	
1a	Beginning of year balance	(a)Current year 46,598,428	(b)	Prior year 43,282,0	$\rightarrow$	<b>b</b> (c)Two years back 38,609,306	-	36,906,252	(e)Four ye	6,463,008
b	Contributions	941,604		6,324,0	_	88,324	-	376,609	<u> </u>	658,266
c	Net investment earnings, gains, and losses			-,,-				0.0,000		
·		5,910,742		-984,6	576	6,577,274		3,382,255	-	7,871,577
d	Grants or scholarships				_					
е	Other expenditures for facilities and programs	2,343,757		2,022,9	993	1,992,876		2,055,810		2,343,445
f	Administrative expenses									
g	End of year balance	51,107,017		46,598,4	128	43,282,028		38,609,306	3	6,906,252
2	Provide the estimated percentage of the cur	rent year end balar	nce (lır	ne 1g, col	um	n (a)) held as		_		
а	Board designated or quasi-endowment 🕨	22 000 %								
b	Permanent endowment ► 69 850 %									
c	Temporarily restricted endowment ► 8 1	.50 %								
	The percentages in lines 2a, 2b, and 2c sho	uld equal 100%								
3a	Are there endowment funds not in the posse	ssion of the organiz	zatıon	that are h	nelo	d and administered	for	the		
	organization by							[ n-	Yes	No
	(i) unrelated organizations		•		•		•	3a(		No
ь	If "Yes" to 3a(II), are the related organization						٠.	3		
4	Describe in Part XIII the intended uses of the									
Par	t VI Land, Buildings, and Equipme	<b>ent.</b> See Form 99	90, Pa	art X, lın	e 1					
	Description of property			(a) Cost basis (inv				(c) Accumulated depreciation	(d) Boo	ok value
1a	Land					11,645	,983		1	1,645,983
b	Buildings									
c	Leasehold improvements					15,904	,834	8,542,58	3	7,362,251
d I	Equipment		-							
	Other			1		8,441		5,470,23		2,971,231
Tota	I. Add lines 1a through 1e <i>(Column (d) must e</i>	equal Form 990, Part	X, colu	ımn (B), li	ne	10(c).)		🕨	2	1,979,465

Part VIII Investments—Other Securities. See		
(a) Description of security or category	( <b>b)</b> Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests (3)Other		
(A) Partnerships/Alternative Investments	16,527,973	F
(B) Beneficial Interest in Perpetual Trust	2,924,350	F
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	19,452,323	
Part VIII Investments—Program Related. Se	e Form 990, Part X, line 1	13.
(a) Description of investment type	(b) Book value	(c) Method of valuation
		Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	•	
Part IX Other Assets. See Form 990, Part X, II		
(a) Descri	ption	(b) Book value
Total (Column (h) must equal form 000, Book V, and (B) to a	<u> </u>	
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X		
(a) December of hebits	(b) Book value	
	(=, 555 ruius	
Federal income taxes		
Split Interest Agreement	922,492	
Interest Rate Swap O bligation	938,039	
Income taxes payable on sale of debt financed property	1,043,062	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )	2,903,593	
2. Fin 48 (ASC 740) Footnote In Part XIII, provide the te	xt of the footnote to the organ	nization's financial statements that reports the

	(		, age
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue	per Retu	rn
1	Total revenue, gains, and other support per audited financial statements	1	35,804,098
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities	]	
C	Recoveries of prior year grants		
d	Other (Describe in Part XIII )	]	
e	Add lines 2a through 2d	2e	3,750,884
3	Subtract line <b>2e</b> from line <b>1</b>	3	32,053,214
4	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 192,739		
b	Other (Describe in Part XIII)..............4b		
c	Add lines <b>4a</b> and <b>4b</b>	4c	192,739
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12 )	5	32,245,953
Par	Reconciliation of Expenses per Audited Financial Statements With Expense	s per Re	turn
1	Total expenses and losses per audited financial statements	1	25,811,402
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities	<u>s</u>	
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII )	5	
e	Add lines 2a through 2d	2e	1,989,381
3	Subtract line <b>2e</b> from line <b>1</b>	3	23,822,021
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 192,739	)	
b	Other (Describe in Part XIII)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	192,739
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18 )	5	24,014,760

#### Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Description of How Organization Reports Conservation Easements	Part II, Line 9	A monetary value has not been placed on conservation easements, therefore, they are not included in financial statements
Description of Intended Use of Endowment Funds	Part V, Line 4	Endowment funds are used for donor restricted projects as well as to fund unrestricted activities. Donor restricted endowments are used for education in general, field education, farm operations, support and maintenance of facilities and boats, and restoration projects. It is the policy of the Foundation to spend 5% of a twelve quarter trailing average of the sum of accumulated investments.
Description of Uncertain Tax Positions Under FIN 48	Part X, Line 2	For the years ended June 30, 2013 and 2012, the Foundation has documented its consideration of FASB ASC 740-10, Income Taxes, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements. The Federal Form 990, Return of Organization Exempt from Income Tax, is subject to examination by the Internal Revenue Service, generally for three years after it is filed.
Part XI, Line 2d - Other Adjustments		Special Event Expenses 81,545 Unrealized gain on interest rate swap 338,455
Part XII, Line 2d - Other Adjustments		Special Event Expenses 81,545

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As Filed Data -

DLN: 93493132007094

SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

#### **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

	e of the organization SAPEAKE BAY FOUNDATION IN	IC			Employer ident	ification number				
CIIL	SALEAKE BATTOONBATTON IN				52-6065757					
Pa	rt I General Information "Yes" to Form 990, Pai			ne United States. Co	omplete if the organiz	ation answered				
1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?										
2	<b>For grantmakers.</b> Describe in the United States.	n Part V the or	ganızatıon's pı	rocedures for monitori	ng the use of grant fu	nds outside				
3	Activites per Region (The follow	ing Part I, line 3	B table can be du	uplicated if additional spa	ace is needed )					
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region				
	Central America and the Caribbean -	0	0	Investments		4,752,02				
	Sub-total  Total from continuation sheets to Part I	0	-			4,752,02				
C	Totals (add lines 3a and 3b)	l o	l o	ĺ	1	4 752 02				

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	<b>(f)</b> Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
2				ted above that are r e or counsel has pro					
3	Enter total nu	mher of other or	nanizations or en	tities					

Schedule F (Form 990) 2012

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	<b>(b)</b> Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
							appraisal, other)

### Part IV Foreign Forms

1	organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Γ	Yes	<u> </u>	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organizationmay be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Γ	Yes	⊽	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)	Г	Yes	<u> </u>	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Г	Yes	<u> </u>	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Г	Yes	<u> </u>	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).	Г	Yes	<u> ~</u>	Νo

Schedule F (Form 990) 2012

Part V	Sup	plementa	al Info	rmation
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Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	ReturnReference	Explanation

DLN: 93493132007094

OMB No 1545-0047

**SCHEDULE G** (Form 990 or 990-EZ)

**Supplemental Information Regarding** Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.

Department of the Treasury Attach to Form 990 or Form 990-EZ. See separate instructions. Internal Revenue Service

<u> </u>	
Name of the organization	Employer identification number
CHESAPEAKE BAY FOUNDATION INC	
	52-6065757

	e of the organization	ION INC						Employer ident	tification number
. N E :	SAPEAKE BAY FOUNDAT:	ION INC						52-6065757	
Pai	tI Fundraising Ac	<b>tivities.</b> Complete	ıf the o	rganızatı	ion	answered "Yes" to	o Form	990, Part IV,	line 17.
	Indicate whether the organ  Mail solicitations  Internet and email sol  Phone solicitations  In-person solicitation  Did the organization have or key employees listed in If "Yes," list the ten higher to be compensated at lease	icitations s a written or oral agree i Form 990, Part VII) st paid individuals or	ement witl or entity entities (f	e f g n any Indi In connec	マ マ マ vidu	Solicitation of non- Solicitation of gove Special fundraising al (including officers with professional fu	governrernment gevents s, directi	nent grants grants ors, trustees ng services?	<b>V Yes I N</b> d draiser is
(	i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrais custo cont	Did ser have ody or rol of outions?	(iv	Gross receipts     from activity	(or re fundra	nount paid to etained by) iser listed in col (i)	(vi) A mount paid to (or retained by) organization
			Yes	No					
	Avalon Consulting 2030 M St NW 700 Washington, DC 20036	Membership Consulting		No		3,972,157		143,298	3,828,859
	Anne Lewis Strategies 901 New York Ave NW	Digital Consulting		N.a.		070 444		71.124	007.220

		Yes	No			
Avalon Consulting 2030 M St NW 700	Membership Consulting		No	3,972,157	143,298	3,828,859
Washington, DC 20036						
Anne Lewis Strategies 901 New York Ave NW Suite 470 East	Digital Consulting		No	878,444	71,124	807,320
Washington, DC 20001						
Share Group 1717 K St NW 900	Telemarketing		No	26,022	11,152	14,870
Washington, DC 20036						
Public Interest Communications 7700 Leesburg Pike	Telemarketing		No	15,023	3,115	11,908
Falls Church, VA 22043						
				4.004.545	220,000	4.662.057
l				4,891,646	228,689	4,662,957

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or

AL, AK, AZ, AR, CA, CO, CT, FL, GA, HI, IL, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC,

Pa	rt II	Fundraising Events. Commore than \$15,000 of fundrevents with gross receipts g	aising event contribut			
		-	(a) Event #1  BandInSand (event type)	(b) Event #2  (event type)	(c) O ther events  1 (total number)	(d) Total events (add col (a) through col (c))
ξ	1	Gross receipts	232,439	e	2,000	234,439
Revenue	2	Less Contributions	174,130	5	1,000	175,136
<u>~</u>	3	Gross income (line 1 minus line 2)	58,30	3	1,000	59,303
	4	Cash prizes				
မာ	5	Noncash prizes				
Expenses	6	Rent/facility costs	20,39	5		20,396
ă	7	Food and beverages .	19,10	7		19,107
Direct	8	Entertainment	3,40			3,400
à	9	Other direct expenses .	38,11	5	526	38,642
	10	Direct expense summary Add lin	es 4 through 9 in columr	ı (d)		(81,545)
	11	Net income summary Combine li	ne 3, column (d), and line	210	•	-22,242
Par	t II	Gaming. Complete if the oi \$15,000 on Form 990-EZ, lii		"Yes" to Form 990, Pa	rt IV, line 19, or repo	rted more than
Revenue	1	Gross revenue	(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Expenses	2	Cash prizes				
<u>8</u>	3	Non-cash prizes				
	4	Rent/facility costs				
Direct	5	Other direct expenses				
	6	Volunteer labor	┌ Yes	┌ Yes	┌ Yes	
		Direct expense summary Add line				
	8	Net gaming income summary Com	bine lines 1 and 7 in colu	ımn (d)	<u> </u>	
9 a b	Ist	er the state(s) in which the organiza the organization licensed to operate No," explain	gaming activities in eac	h of these states?		. 「Yes 「No
10a b		re any of the organization's gaming Yes," explain	licenses revoked, suspei	nded or terminated during	; the tax year?	

oes	the organization operate gaming	activities with nonmembers?		· ·   Yes   No				
<b>.2</b>	Is the organization a grantor, be	neficiary or trustee of a trust or a me	mber of a partnership or other entity					
	formed to administer charitable gaming?							
13 Indicate the percentage of gaming activity operated in								
a The organization's facility								
b				+				
.4	Enter the name and address of the	Enter the name and address of the person who prepares the organization's gaming/special events books and records						
	Name 🟲							
	Address ►							
.5a		ntract with a third party from whom th		<b></b>				
b	revenue?							
c	If "Yes," enter name and address	s of the third party						
	Name 🟲							
	Address ►							
<b>.</b> 6	Gaming manager information							
	Name 🟲							
	Gaming manager compensation	Gaming manager compensation 🟲 \$						
	Description of services provided ▶							
	Director/officer	□ Employee	☐ Independent contractor					
.7	Mandatory distributions							
а	Is the organization required unde	er state law to make charitable distri	butions from the gaming proceeds to					
	retain the state gaming license?			· · · Fyes Fno				
b		s required under state law distributed	I to other exempt organizations or sp	ent				
		t activities during the tax year 🕨 \$	<del></del>					
Par	columns (III) and (v), a	<b>mation.</b> Complete this part to pand Part III, lines 9, 9b, 10b, 15 Iditional information (see instruc	b, 15c, 16, and 17b, as applicab					
	Identifier	Return Reference	Explana	tion				
Expl	lanation of Fundraising Payments	Schedule G, Part I, Line 2b, Column (v)	The amount on Schedule G, Part I Avalon Consulting, includes fundra programmatic services provided to Foundation	aising services as well as				

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**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

DLN: 93493132007094

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Schedule I

(Form 990)

► Attach to Form 990

**Employer identification number** 

CHECAR	EAKE DAY COUNDATION T	N.C					1 ' '	
CHESAP	EAKE BAY FOUNDATION I	NC					52-6065757	
Part I	General Information	n on Grants and	d Assistance				•	
the	es the organization maintain e selection criteria used to av scribe in Part IV the organiza	vard the grants or as	sıstance?					ר Yes Γ No
Part I	Grants and Other A Form 990, Part IV, lin							es" to
	ame and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Ad	dıtıonal Data Table	1						
		1						
	ter total number of section 50 ter total number of other orga						_	9
	- color number of other orga	amzaciona nateu ili ti	ic inic I table		<u> </u>	<del></del>	<u> </u>	

1	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered	"Yes" to Form 990,	Part IV,	line 22
	Part III can be duplicated if additional space is needed.			

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	<b>(e)</b> Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV	Supplemental Informa	tion
---------	----------------------	------

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
Procedure for Monitoring Grants in the U S	,	Schedule I, Part I, Line 2 Grant agreements require detailed project reports that are reviewed by departmental Financial Managers before payments are made Program Managers will also review and approve the Grantee's Project Performance according to the details of the grant

Software ID:

**Software Version:** 

**EIN:** 52-6065757

Name: CHESAPEAKE BAY FOUNDATION INC

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Accomack County23282 Courthouse Avenue PO Box 686 Accomac,VA 23301	54-6001099	Government	25,160				Provide Technical Assistance to Landowners
Alliance for the Chesapeake BayPO Box 1981 Richmond, VA 23218	54-1080924	501(c)(3)	13,033				Implement Agricultural Best Management Practices

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	( <b>h)</b> Purpose of grant or assistance
Bradford County Conservation District200 Lake Rd Suite E Towanda,PA 18848	23-2703892	Government	73,635				I mplement A grıcultural Best Management Practices
Center for Watershed Protection Inc8390 Main Street 2nd Floor Ellicott City, MD 21043	54-1644387	501(c)(3)	13,038				Implement Agricultural Best Management Practices

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Chester County Conservation District688 Unionville Road Kennett Square, PA 19348	23-1703039	Government	5,603				I mplement A grıcultural Best Management Practices
DNDC-Applications Research & Training87 Packers Falls Road Durham, NH 03824	27-3429680		58,320				Greenhouse Gas Project

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Eastern Shore Resource Conservation and Development Council33446 Research Drive Painter, VA 23420	54-1422494		25,749				I mplement A grıcultural Best Management Practices
Elizabeth River Project475 Walter Street Suite 103 Portsmouth, VA 23704	54-1663058	501(c)(3)	93,209				MD & VA Reef Ball Expansion

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
Environmental Defense Fund 1875 Connecticut Ave NW Suite 600 Washington, DC 20009	11-6107128	501(c)(3)	28,661				Greenhouse Gas Project
Green Earth Connection108 South Liberty Street Centreville, MD 21617	35-2419777		9,487				Provide Technical Assistance to Landowners

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Howard Soil Conservation District708 Lisbon Center Drive Suite E Woodbine,MD 21797	52-0988558	Government	6,675				I mplement A grıcultural Best Management Practices
LandStudies Inc315 North Street Lititz, PA 17543	23-2618961		34,497				Implement Agricultural Best Management Practices

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Red Barn Consulting Inc 3050 Yellow Goose Road Lancaster,PA 17601	41-2024936		98,220				I mplement A gricultural Best Management Practices
Team AG Inc120 Lake St Ephrata,PA 17522	23-3102803		25,113				I mplement A gricultural Best Management Practices

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	( <b>h)</b> Purpose of grant or assistance
The Downstream ProjectPO Box 1000 Berryville,VA 22611	26-0310939	501(c)(3)	22,500				I mplement A gricultural Best Management Practices
Virginia Institute of Marine SciencePO Box 1346 Gloucester Point, VA 23062	54-6001802		6,000				Facılıtate envıronmental sımulatıons

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Virginia Tech Cooperative Extension1880 Pratt Drive Suite 2006 Blacksburg,VA 24061	54-6001805		25,782				Implement Agricultural Best Management Practices
Whitescarver Natural Resources Mgmt120 Trimbles Mill Road Swoope, VA 24479	27-5233176		26,666				Provide Technical Assistance to Landowners

DLN: 93493132007094

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

**Compensation Information** 

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Vame	of th	e or	ganızatıon	
CHESAP	EAKE	BAY	FOUNDATIO	N INC

**Employer identification number** 

52-6065757

Pa	Tt I Questions Regarding Compensation			
			Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions    Payments for business use of personal residence			
	Tax idemnification and gross-up payments    Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	Compensation committee    Written employment contract			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
	, , , , , , , , , , , , , , , , , , , ,			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		No
	•	5b		No
U	If "Yes," to line 5a or 5b, describe in Part III			110
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
•	compensation contingent on the net earnings of			
а	The organization?	6a		No
ь	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations			
	section 53 4958-6(c)?	9		

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	f W-2 and/or 1099-MIS	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred ın prıor Form 990
(1)William C Baker President	(i) (ii)	190,805 0	156 0	0 0	8,004 0	23,260 0	222,225 0	0 0
(2)Fay R Nance Treasurer	(i) (ii)	151,150 0	156 0	0	6,273 0	6,670 0	164,249 0	0 0
(3)Donald R Baugh Vice President- Education	(i) (ii)	123,674 0	156 0	0	5,319 0	23,260 0	152,409 0	0
(4)Jon A Mueller Vice President-Litigation	(i) (ii)	141,194 0	156 0	0	6,195 0	20,440 0	167,985 0	0

Schedule J (Form 990) 2012

#### Part IIII Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Identifier	Return Reference	Explanation
	l '	In addition to the bonuses that are reported on Schedule J, Part III, the following employees on Part VII of the 990 also received bonuses. Charles D. Foster, Jr. (\$167) Elizabeth Buckman (\$156) Kimberly L. Coble (\$167) Mary
	l	Tod Winchester (\$156) Vollie D Melson (156)

Schedule J (Form 990) 2012

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DLN: 93493132007094

OMB No 1545-0047

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions. 2012

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	iization INDATION INC						Em	ploye	r identif	ication	number	ı
								-6065				
	Benefit Tran									/ l.m.s. 4	0.1	
	e if the organizati f disqualified pers			orm 990, P between dis		c) Descrip					d) Corre	octed2
<b>1</b> (a) Name of	i disquaimed pers			l organizati		(c) Descrip	ocion o	i tians	action	<u> </u>	es	No
2 Enter the amo	ount of tax incurre	d by organiza	ation mana	gers or disc	qualified pers	ons during the	year u	nders	ection			
	ount of tax, if any,	on line 2 abo	ove reimbi	ureed by th	e organization			•	<b>-</b> \$			
5 Enter the unio	rant or tax, ir arry,	on mic 2, ab	ove, rennib	ursed by th	c organization		•	•	- Ψ.			
	s to and/or F											
	lete if the organization reported a					ine 38a, or Fo	rm 990	D, Pari	t IV, lın	e 26, o	r if the	
(a) Name of	(b) Relationship				(e)Origina	(f)Balance	(g)	In	(h	)	(i)Wri	tten
	with organization		or from t		principal	due	defa	ult?	Appro	ved	agreen	
person			organızatı	on?								
					amount				by boa			
			T 0	From	amount		Vec	No	commi	ttee?	Ves	No
			То	From	amount		Yes	No	1 '		Yes	No
			То	From	amount		Yes	No	commi	ttee?	Yes	No
			То	From	amount		Yes	No	commi	ttee?	Yes	No
			То	From	amount		Yes	No	commi	ttee?	Yes	No
			То	From	amount		Yes	No	commi	ttee?	Yes	No
			То	From	amount		Yes	No	commi	ttee?	Yes	No
<b>Total</b>			<b>▶</b> \$				Yes	No	commi	ttee?	Yes	No
Part IIII Grant	ts or Assistan	ce Benefit	▶ \$ ting Inte	erested F	Persons.	h IV line 27		No	commi	ttee?	Yes	No
Part IIII Grant Comp	lete if the orgai	nızatıon ans	► \$ ting Inte	erested F	Persons. rm 990, Par				Yes	No	- - - - - -	
Comp (a) Name of inter	lete if the orgai rested (b) Rel	nization ans ationship bet	► \$ ting Integrated "Y tween (co	erested F	Persons.	t IV, line 27.			Yes	No	Yes	
Part IIII Grant Comp	lete if the orgai rested (b) Rel interes	nızatıon ans	► \$ ting Integrated "Y tween (co	erested F	Persons. rm 990, Par				Yes	No	- - - - - -	
Part III Grant Comp  (a) Name of inter	lete if the orgai rested (b) Rel interes	nization ans ationship bet ted person ar	► \$ ting Integrated "Y tween (co	erested F	Persons. rm 990, Par				Yes	No	- - - - - -	
Comp (a) Name of inter	lete if the orgai rested (b) Rel interes	nization ans ationship bet ted person ar	► \$ ting Integrated "Y tween (co	erested F	Persons. rm 990, Par				Yes	No	- - - - - -	
Comp (a) Name of inter	lete if the orgai rested (b) Rel interes	nization ans ationship bet ted person ar	► \$ ting Integrated "Y tween (co	erested F	Persons. rm 990, Par				Yes	No	- - - - - -	

(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh of organiz reveni	: zation'
(1) JMI Equity Fund IV LP	Board of Trustees		TrusteeWilliam C Baker is a compensated CEO and member of CBF's Board of Trustees Truman T Semans (Vice Chairman of Brown Advisory, Inc.) is a non-compensated member of the CBF Board of Trustees Both listed serve on the Board of Directors for Brown Advisory, Inc., which serves as the investment manager for the JMI Equity Fund IV, L P CBF invested funds through Brown Advisory on terms and conditions identical to those available to other clients of Brown Advisory The amount reflected in Column C is the total amount of assets held with the	Yes	No No
(2) Accel VIII LP	Board of Trustees	·	TrusteeWilliam C Baker is a compensated CEO and member of CBF's Board of Trustees Truman T Semans (Vice Chairman of Brown Advisory, Inc.) is a non-compensated member of the CBF Board of Trustees Both listed serve on the Board of Directors for Brown Advisory, Inc. which serves as the investment manager for the Accel VIII, L.P. CBF invested funds through Brown Advisory on terms and conditions identical to those available to other clients of Brown Advisory. The amount reflected in Column C is the total amount of assets held with the investment company.		No

#### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation

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DLN: 93493132007094

OMB No 1545-0047

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(Form 990)

Department of the Treasury

Internal Revenue Service

**SCHEDULE M** 

▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**Noncash Contributions** 

Name of the organization CHESAPEAKE BAY FOUNDATION INC

**Employer identification number** 

					52-6065757			
Pa	rt I Types of Property							
		(a) Check If applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	<b>(d</b> Method of do noncash contrib	- etermı		ts
1	Art—Works of art	Х	1	1,825	Fair market value			
2	Art—Historical treasures .							
3	Art—Fractional interests							
4	Books and publications							
5	Clothing and household							
	goods	Х			Fair market value			
	Cars and other vehicles	X	1	·	Fair market value			
	Boats and planes	Х	1	1,850	Fair market value			
	Intellectual property							
	Securities—Publicly traded .	Х	82	1,873,924	Fair market value			
	Securities—Closely held stock .							
	Securities—Partnership, LLC, or trust interests							
	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—O ther							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies .							
21	Taxıdermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Pumpjack Other▶( <u>System</u> )	Х	1	2,455	Fair market value			
	Oyster	.,						
26	Other► ( <u>Seeds</u> )	X	430,000	2,/31	Fair market value			
	Portable Restroom							
27	Other ► (Rental )	Х	1	1,480	Fair market value			
28	Other ► ()							
29	Number of Forms 8283 received for which the organization comple				29			
					4 20 11 11		Yes	No
30a	During the year, did the organiza							
	must hold for at least three year			on, and which is not require	d to be used			
	for exempt purposes for the enti					30a		No
	If "Yes," describe the arrangeme					3,	V	
31	Does the organization have a gif					31	Yes	
32a	Does the organization hire or us contributions?	e third part • • •	ies or related organizations	to solicit, process, or sell	noncash • • •	32a	Yes	
ь	If "Yes," describe in Part II							
33	If the organization did not report describe in Part II	an amount	: in column (c) for a type of	property for which column (	a) ıs checked,			

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
Method for Determining Number of Contributions		The number of contributions received was reported in column B on part I
Third Party Use		When necessary, licensed boat brokers are used to sell donated boats that are not used for operations

Schedule M (Form 990) (2012)

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DLN: 93493132007094

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2012
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Name of the organization CHESAPEAKE BAY FOUNDATION INC	Employer identif	ication number
	52-6065757	

ldentifier	Return Reference	Explanation
Organization Mission Statement	Form 990, Part I, Line 1	Continued from page 2. The Chesapeake Bay and its tributary rivers are broadly recognized as a national treasure. But, they are fouled by excess nitrogen, phosphorus, and sediment pollution. In fact, the Bay and most of its tidal tributaries are listed on the Clean Water Act's 303(d) list of "impaired waters." The Chesapeake Bay Foundation's (CBF) mission, simply stated, is to Save the Bay and keep it saved. We define a saved Bay as having a score of 70 (out of 100) on CBF's State of the Bay health index. Thanks largely to a dramatic reduction in the amount of pollution entering the system, at 70 the Chesapeake Bay and its tributary rivers will be highly productive and in good health as measured by established water-quality standards. The result will be clear water, free of the impacts from toxic contaminants, and healthy oxygen levels, able to support living resources in all parts of the Bay. Founded in 1966, CBF is the largest regional conservation organization dedicated solely to saving a national treasure-the Chesapeake Bay and its rivers and streams. With headquarters in Annapolis, MD, state offices in MD, VA, PA, and DC, and educational centers and programs across the region, CBF works throughout the 64,000-square mile Chesapeake watershed to educate-build an informed citizenry, advocate-advance pollution reduction, litigate-encourage enforcement of environmental law, and restore-rebuild the Bay system's natural filters such as oysters, underwater grasses, and streamside forests. CBF is supported by more than 200,000 members and e-subscribers and has a staff of 185 full-time employees.

ldentifier	Return Reference	Explanation
Program Service Statement	Form 990, Part III, Line 4a	Education, continued from page 2 CBF's systemic environmental literacy program, in 9 counties in MD and VA Beach City Public Schools in VA, offers comprehensive professional development for middle and high school teachers that will increase their capacity to provide environmental literacy instruction, promote environmental stew ardship among their students, and develop innovative curricula for their districts

ldentifier	Return Reference	Explanation
Program Service Statement	Form 990, Part III, Line 4b	Environmental Protection and Restoration (EPR), continued from page 2 CBF restoration programs planted 59 5 million oyster spat and over 256 9 acres of stream-side trees. In PA, CBF continued work with the agricultural community on water quality restoration, including an incentive program for Amsh and Mennonite communities. We helped urban/suburban communities develop polluted runoff reduction plans, successfully supported legislation for local governments to adopt urban and suburban polluted runoff authorities, and restored funding for county conservation districts. In MD, CBF successfully pressed for legislation to reduce polluted runoff in the state's 10 most populous jurisdictions and advocated for strong runoff pollution permits. CBF also expanded the acreage of productive oyster bottom in sanctuaries protected from harvest and worked with partners to increase the number of oyster spat-on-shell planted on three-dimensional restoration reefs. In VA, CBF continued work on whole-community restoration projects in targeted watersheds on the Eastern Shore, in Richmond, and in the Shenandoah Valley. In the General Assembly, CBF worked to secure funding for the upgrade of wastew ater treatment plants and for state grant funds to localities for polluted runoff improvement projects. Litigation CBF uses carefully chosen legal action as another tool for advancing the restoration and protection of the Chesapeake Bay and its tributaries. During FY13, CBF continued to pursue legal actions on the federal and state levels aimed at reducing pollution to the Bay. CBF was involved in several significant matters, the Farm Bureau's legal challenge of the Chesapeake Clean Water Blueprint, litigation regarding the Sparrow's Point steel mill, several state land use cases, a number of Clean Air Act matters, and legal issues concerning Clean Water Act permitting

ldentifier	Return Reference	Explanation
Program Service Statement	Form 990, Part III, Line 4c	Communications, continued from page 2 CBF was quoted or named in 1,557 print, broadcast, and online news stories or 4 3 times per day CBF researched, wrote, and released "Angling for Healthier Rivers The Link Between Smallmouth Bass Mortality and Disease and the Need to Reduce Water Pollution in Chesapeake Bay Tributaries," and produced over 70 additional publications including the Save the Bay magazine, annual report, brochures, and informational materials. More than 360,000 unique individuals visited cbf org, and over 36,000 advocacy messages were sent to key decision makers. CBF's bimonthly electronic newsletter was distributed to more than 120,000 e-members. CBF's Facebook audience increased by more than 40% to over 28,000 fans. CBF's Twitter following increased by more than 50% to over 9,600 followers. CBF's award-winning Bay Daily blog was visited more than 51,000 unique visitors. CBF's more than 28,000 volunteers donated over 61,000 hours. Using the Independent Sector scale, their value is greater than \$1.3 million.

ldentifier	Return Reference	Explanation
	Form 990, Part VI, Section A, line 2	William C Baker and Truman T Semans have a business relationship

Identifier	Return Reference	Explanation
	· '	An independent audit firm was engaged to conduct the financial statements' audit and to assist in preparing the Form 990. The Chief Financial Officer and Finance staff directly participated in preparing the form, drafting responses to questions and reviewing the Form 990 in draft. The Chief Financial Officer then reviewed it with the President and Chairman of the Audit and Finance Committee. The 990 was provided to the Audit and Finance Committee, comprised of Board of Trustee members, for their review and comments, after which it was sent to the full Board before being electronically filed with the IRS

Identifier	Return Reference	Explanation	
	Form 990, Part VI, Section B, Ine 12c	Each Trustee, officer, key employee and employees in positions to obligate CBF are required to review a copy of the conflict of interest policy annually and complete a disclosure form identifying any relationship positions or circumstances in which he or she believes could contribute to a conflict. The conflict of interest disclosure form is completed, signed and returned to the Chief Financial Officer who notifies the Chairman of the Audit and Finance Committee and the General Counsel of any concerns. This process is also covered in orientation sessions held for new Trustees as well as for new employees. If items arise during Board meetings that are conflicts of interest, the board member having possible conflicts of interest cannot vote or participate in Board or Committee deliberations on the subject or be counted toward meeting a quorum. However, they may answer questions	

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section B, line 15	During the annual budget approval meeting of the Audit and Finance Committee of the Board of Trustees, the Committee reviews and approves the salary and any proposed pay increase for the President and key employee Compensation related decisions are documented within the minutes. The committee will provide this information to the full board for approval. The President's last compensation review took place on May 22, 2013. Generally, compensation for all staff is independently reviewed and determined annually based on performance evaluation, and analysis of comparable data obtained from industry resources and peer organizations. An overall increase pool, based on market data, is approved by the Committee for use in the process. In addition, the President, Chief of Staff and Director of Human Resources review and approve all staff alignment to ensure consistency and continuity of various positions within the appropriate pay grades and ranges.

Identifier	Return Reference	Explanation	
	Form 990, Part VI, Section C, line 19	CBF's governing documents and conflict of interest policy are available to the public upon request using contact information on the website. Audited financial statements, the Form 990, and the Annual Report can be found on CBF's website. Audited financial statements and the Form 990 are also filed with state charitable solicitation registrations, and are also available through not-for-profit internet portals such as Guidestar and Charity Navigator.	

Identifier	Return Reference	Explanation	
IX, Line 24b generated from the sale of its interest in a partnership. The total amount		During FY12, the organization accrued federal and state tax expenses, related to unrelated business income generated from the sale of its interest in a partnership. The total amount of tax expenses accrued for both federal and state taxes was \$1,097,251. In FY13, \$31,711 was recovered.	

Identifier	Return Reference	Explanation
Changes in Net Assets or Fund Balances		Unrealized gain on interest rate swap 338,455 Income recovery (tax) on sale of debt financed activity 31,711