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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

| A F | or the | 2012 calendar year, or tax year beginning JUL 1, 2012 and ending | JUN 30 | 2013 | |
|--------------------------------|---------------------------|---|--------------------|---------------------|----------------------------|
| B 0 | heck if | C Name of organization | D Employ | yer identificat | tion number |
| | Addre | AMERICAN ACADEMY OF OPTOMETRY | | | |
| | Name chang | | | 41-122 | 27642 |
| | ∏initial ∐return □T | Number and street (or P.O. box if mail is not delivered to street address) Room/s | uite E Teleph | one number | 10 2027 |
| 늗 | Termir ated Amend | 2505 PAINGREEN BIREET | 0.0 | | 10-3937 4,934,150. |
| <u> </u> | _iretum ∏Applic | City, town, or post office, state, and zir code | G Gross red | s a group retu | |
| L | _tion pendir | | ` ' | filiates? | Yes X No |
| | | SAME AS C ABOVE | ! | l affiliates includ | |
| i T | ax-ex | | 527 If "No | o," attach a list | t. (see instructions) |
| | | e: MTTP://WWW.AAOPTOM.ORG | | p exemption n | |
| | | | ear of formation: | 1922 ms | tate of legal domicile: DC |
| ' Pa | rt I | Summary | IN THE ANTO | ENTLY NOT | |
| | | Briefly describe the organization's mission or most significant activities: TO MAINT EXCELLENCE IN OPTOMETRIC PRACTICE. | AIN AND | ENDANCE | <u> </u> |
| Activities & Governance | | Check this box f the organization discontinued its operations or disposed of r | nore than 25% | of its net asse | ts |
| V V V | | Number of voting members of the governing body (Part VI, line 1a) | | 3 | 8 |
| | l . | Number of independent voting members of the governing body (Part VI, line 1b) | | 4 | 8 |
| ે (જે) ડું | 1 | Fotal number of individuals employed in calendar year 2012 (Part V, line 2a) | | 5 | 15 |
| | 1 | Total number of volunteers (estimate if necessary) | | 6 | 240 |
| | 7 a | Total unrelated business revenue from Part VIII, column (C), line 12 | | 7a | 0. |
| IN I | b | Net unrelated business taxable income from Form 990-T, line 34 | | 7ь | 0. |
| \bigcirc | | | Prior Y | | Current Year |
| L. 9 | 8 | Contributions and grants (Part VIII, line 1h) | | 5,215. | 352,339. |
| P. Revenue | | Program service revenue (Part VIII, line 2g) | | L,717. | 4,105,165. |
| 6 | 1 | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 1,668. | 173,873. |
| K | 1 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 3,875. | 281,336. |
| 2014. | | Total revenue add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 7,475. | 4,912,713. |
| e. S | 13 | Grants and Similar amounts paid (Part-IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) | 244 | 1,374. | <u>268,257.</u> 0. |
| | | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 1 283 | 3,364. | 1,061,090. |
| Expenses | | Professional fundraising fees (Partix), column (A), line 11e) | 1,20 | 0. | 0. |
| ben | | Total fundraising expenses (Part IX, column (D), line 25) | | | <u> </u> |
| ŭ | | Other expenses (Rart-IX column (A) lines 11a-11d, 11f-24e) | 2,839 | ,690. | 3,090,916. |
| | | Total expenses. Add lines 13:17 (must equal Part IX, column (A), line 25) | | 7,428. | 4,420,263. |
| | 19 | Revenue less expenses Subtract-line 18 from line 12 | 203 | 3,047. | 492,450. |
| Net Assets or Fund Balances | | | Beginning of Cu | | End of Year |
| sets | 20 | Total assets (Part X, line 16) | 6,508 | 3,572. | 7,389,392. |
| ad As | 21 | Total liabilities (Part X, line 26) | | 7,217. | 1,680,514. |
| 컕 | 22 | Net assets or fund balances Subtract line 21 from line 20 | 4,801 | 1,355. | 5,708,878. |
| | art II | Signature Block | | | |
| | | ities of perjury, I declare that I have examined this return, including accompanying schedules and sta | | | nowledge and belief, it is |
| true, | correc | t, and complete. Deciatation of preparer (other than officer) is based on all information of which prepared | Jarei Has any Kilo | wieuye. | 14 |
| Sigi | _ | Signature of officer | Da | ite | |
| Her | | LOIS SCHOENBRUN, EXECUTIVE DIRECTOR | | | |
| 1101 | • | Type or print name and title | | | |
| | | Print/Type preparer's name Preparer's signature | Date | Check | PTIN |
| Paid | l | AMY CHAPMAN AMY CHAPMAN | 01/30/1 | | P00843460 |
| • | arer | Firm's name CLIFTONLARSONALLEN LLP | Fur | m's EIN 🛌 🧸 | 11-0746749 |
| Use | Only | Firm's address 420 SOUTH ORANGE AVENUE, SUITE 500 | | 40- | 7 000 1000 |
| | | ORLANDO, FL 32801 | J Ph | ione no. 407 | 7-802-1200 |
| | | S discuss this return with the preparer shown above? (see instructions) | - | | X Yes No |
| 2320 | 01 12-1 | 2-12 LHA For Paperwork Reduction Act Notice, see the separate instructions. | | | Form 990 (2012) |

| | rt III Statement of Program Service Accomplishments |
|-----|--|
| Pal | rt III Statement of Program Service Accomplishments |
| | Check if Schedule O contains a response to any question in this Part III |
| 1 | Briefly describe the organization's mission: TO MAINTAIN AND ENHANCE EXCELLENCE IN OPTOMETRIC PRACTICE. |
| | TO MAINTAIN AND ENHANCE EXCEDIENCE IN OFTOMETRIC PRACTICE. |
| | |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on |
| _ | the prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported |
| 4a | (Code) (Expenses \$2, 213, 689. including grants of \$) (Revenue \$2, 613, 197.) |
| | ANNUAL MEETING: THE ANNUAL MEETING WAS HELD IN PHOENIX, ARIZONA TO |
| | EXCHANGE MEDICAL AND SCIENTIFIC KNOWLEDGE RELATING TO THE FIELD OF |
| | OPTOMETRY. THE ANNUAL MEETING INCLUDES THE CONTINUING EDUCATION |
| | PROGRAM THAT CONSIST OF MORE THAN 100 COURSES AND PROMOTES KNOWLEDGE ON |
| | ALL ASPECTS OF THE OPTOMETRY PRACTICE. |
| | |
| | |
| | |
| | |
| | |
| | |
| 4b | (Code) (Expenses \$ 545,338 • including grants of \$) (Revenue \$ 291,553 •) |
| | PUBLICATIONS: THE ACADEMY'S JOURNAL, OPTOMETRY & VISION SCIENCE, |
| | ARCHIVES THE ADVANCEMENT OF PRIMARY EYE CARE BY PUBLISHING CURRENT |
| | RESEARCH IN THE FIELD. THE ACADEMY'S NEWSLETTER INFORMS MEMBERS OF |
| | ACTIVITIES AND PROMOTES FELLOWSHIP. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 1c | (Code) (Expenses \$ 861,229. including grants of \$131,625.) (Revenue \$1,481,475.) |
| | SECTIONS, SPECIAL INTEREST GROUPS (SIGS), AND MEMBERSHIP: THE ACADEMY'S |
| | SECTIONS AND SIGS ALLOW FOR THE EXCHANGE OF MEDICAL AND SCIENTIFIC |
| | KNOWLEDGE RELATING TO SPECIALTIES WITHIN THE FIELD OF OPTOMETRY. |
| | MEMBERSHIP DUES AND APPLICATIONS FEES ARE RECEIVED IN EXCHANGE FOR |
| | MEMBERSHIP BENEFITS. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 1d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ 136,632. including grants of \$ 136,632.) (Revenue \$) |
| | 1 0701 Program 000000 000000 00000 00000 1 1 7 D 0 0 0 |

Form **990** (2012)

Form 990 (2012) AMERICAN ACADEMY OF OPTOMETRY
Part IV Checklist of Required Schedules

| | | | res | NO |
|-----|---|------------|-------|-------|
| 1 | s the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | _ | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | - | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| _ | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | _ ; | | v |
| _ | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | 5 | | X |
| 6 | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space. | - | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| • | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for | | _ | |
| | amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | _X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | , |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| þ | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | 37 |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| a | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 444 | | x |
| _ | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11d 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 116 | | |
| • | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | X |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Х | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | _ | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | | | 37 |
| 46 | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 46 | x | |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 16 | | |
| 17 | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | x |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | ** | | 42 |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | } | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | - | |
| - | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| | | Form | 990 (| 2012) |

Form 990 (2012) AMERICAN ACADEMY O
Part IV Checklist of Required Schedules (continued)

| | | | V | NI- |
|-------------|---|------------|----------|----------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the | | Yes | No |
| ۷۱ | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | x | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | | - 21 | - |
| 22 | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | х | |
| 23 | Did the organization answer "Yes" to Part VII. Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| 23 | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | х | |
| 04- | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | 23 | -22 | |
| 2 4a | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25 | 240 | | X |
| _ | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24a 24b | | Α |
| | | 240 | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | 04- | | |
| | any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | 05. | | v |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | : |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | 7.7 |
| | Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified | | | 77 |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | 37 |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | _X_ |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions) | | | 77 |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | <u> </u> |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | <u> </u> |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | <u> </u> |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | <u> </u> |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | <u> </u> |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | <u> </u> |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | X | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | X | |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | l | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | <u> </u> |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | <u>X</u> |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | <u>X</u> | |
| | | Form | 990 (| 2012 |

| Pai | Check if Schedule O contains a response to any question in this Part V | | | |
|---------|---|---------|-----|----------|
| | Chook in contours of contains a response to any question in this rank v | | Yes | No |
| 10 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 254 | | 165 | NO |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| · | (gambling) winnings to prize winners? | 1c | | |
| 22 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | <u></u> | | |
| Z.a | filed for the calendar year ending with or within the year covered by this return 2a 15 | | | |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | Х |
| | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | 3b | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| -14 | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country: ▶ | | | |
| - | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. |] | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | Х |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Х |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| ь | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7c | | X |
| đ | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | <u>X</u> |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting | | | |
| _ | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | - |
| a | Did the organization make any taxable distributions under section 4966? | 9a | | |
| | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 a | Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 | l | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | l | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| ·· а | Gross income from members or shareholders | | | |
| _ | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| _ | amounts due or received from them) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | - | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| | organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |

AMERICAN ACADEMY OF OPTOMETRY 41-1227642 Form 990 (2012) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 8 **b** Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other 2 X officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 of officers, directors, or trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 X Did the organization have members or stockholders? 6 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a X Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or X persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х The governing body? 8a Each committee with authority to act on behalf of the governing body? 8b X Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? 10a X b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, X and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Х 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c X Did the organization have a written whistleblower policy? 13 13 X Did the organization have a written document retention and destruction policy? 14 14 Did the process for determining compensation of the following persons include a review and approval by independent 15 persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed >FL, MD Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website X Another's website W Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

State the name, physical address, and telephone number of the person who possesses the books and records of the organization

32803

THE ORGANIZATION - 321-710-3937 2909 FAIRGREEN STREET, ORLANDO,

20

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

 \mathbf{x}

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers, key employees, highest compensated employees; and former such persons.

| Check this box if neither the organization | n nor any related | orga | anıza | ition | COL | mpe | nsat | ed any current officer, o | director, or trustee. | |
|--|------------------------|--|-----------------------|----------|--------------|------------------------------|-------------|---|----------------------------------|-----------------------|
| (A) | (B) | | (C) Position | | | | | (D) | (E) | (F) |
| Name and Title | Average | | not c | heck | more | than | | Reportable | Reportable | Estimated |
| | hours per | box | , unle cer an | ss pe | rson | is bot | han tee) | compensation | compensation | amount of |
| | week | - | Ī | | 1 | | | from the | from related | other |
| | (list any hours for | iect | | | | _ | | organization | organizations (W-2/1099-MISC) | compensation from the |
| | related | 96 OT (| stee | | | sate | | (W-2/1099-MISC) | (** 2 1033 141100) | organization |
| | organizations | Individual trustee or director | Institutional trustee | |) se | mbe | | (** = ********************************* | | and related |
| | below | idual | intro | <u>ت</u> | Key employee | est co | <u>=</u> | | | organizations |
| | line) | 횰 | Insti | Officer | že X | Highest compensated employee | Former | | | |
| (1) SUSAN COTTER | 10.00 | | | | | • | | | | |
| BOARD MEMBER | 1000 | X | | | <u> </u> | <u> </u> | | 0. | 0. | 0. |
| (2) MARK W. EGER | 10.00 | ļ | | | | | | 4 000 | | |
| IMMEDIATE PAST PRESIDENT | 10.00 | X | | X | ├— | - | | 1,000. | 0. | 0. |
| (3) KARLA ZADNIK | 10.00 | | | | İ | | | 1 000 | | 0 |
| IMMEDIATE PAST PRESIDENT | 10.00 | X | | X | <u> </u> | | | 1,000. | 0. | 0. |
| (4) BRETT G. BENCE | 10.00 | X | | x | | | | 1,000. | 0. | 0. |
| PRESIDENT - ELECT | 10.00 | ^ | | ^ | | | | 1,000. | | |
| (5) BERNARD J. DOLAN | 10.00 | X | | x | | | | 0. | 0. | 0. |
| PRESIDENT (6) BARBARA CAFFERY | 10.00 | ^ | | Λ | | | | • | 0 • | <u></u> |
| BOARD MEMBER | 10.00 | x | | | | | | 1,000. | 0. | 0. |
| (7) JOSEPH P. SHOVLIN | 10.00 | | | | | | | | | |
| SECRETARY - TREASURER | | X | | X | | | | 1,000. | 0. | 0. |
| (8) TIMOTHY T. MCMAHON | 10.00 | | | | | | | - " | | |
| BOARD MEMBER | · | X | | | L | | | 1,000. | _0. | 0. |
| (9) MICHAEL HARRIS | 10.00 | 1 | | | | | | | | |
| BOARD MEMBER | | X | | | | _ | | 1,000. | 0. | 0. |
| (10) JEFFREY WALLINE | 10.00 | | | | | | | • | _ | _ |
| BOARD MEMBER | 20.00 | X | | | | | | 0. | 0. | 0. |
| (11) LOIS SCHOENBRUN | 32.00 | ł | | | | | | 060 014 | • | 02 010 |
| EXECUTIVE DIRECTOR | 8.00 | <u> </u> | | X | | | | 263,914. | 0. | 23,212. |
| (12) HELEN VIKSNINS | 40.00 | - | | | | ٦, | | 142 600 | • | 15 540 |
| SENIOR DIRECTOR, PROGRAMS | 40.00 | 1 | | | | X | | 143,688. | 0. | 15,549. |
| (13) JANA KURTZ | 40.00 | 1 | | | | x | | 117,286. | 0. | 14,044. |
| SENIOR DIRECTOR, ADMINISTRATION | | | | | | ^ | | 117,200. | | 14,044. |
| | | 1 | | | | | | | | |
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| | | L | | L | | L | L | | | |

| Section A. Officers, Directors, Trus | tees, Key Em | ploy | <u>rees</u> | , and | <u>d Hi</u> | ghe | st C | Compensated Employe | es (continued) | | | - | |
|--|-------------------|--------------------|-----------------------|-------------|---------------|------------------------------|---------------|----------------------------|---|-------|--------------|---|-------------|
| (A) | (B) | | | | C) | | | (D) | (E) | | | (F) | |
| Name and title | Average | (do | | Pos heck | | than | one | Reportable | Reportable | € | E | stimat | ed |
| | hours per week | box | , unle | ss pe | rson | s bot | th an | 1 ' | compensation | | ar | nount | |
| | (list any | | <u> </u> | | | 1 | 100, | from the | from relate organization | | COR | other | |
| | hours for | direct | | | | 9 | | organization | (W-2/1099-MI | | 1 | npensa rom th | |
| | related | bustee or director | stee | | | nsate | İ | (W-2/1099-MISC) | (** == ******************************** | , | I | janiza | |
| | organizations | Pust | Institutional trustee | | o de | Highest compensated employee | | , | | | | d rela | |
| | below | Individual | ptutio | 193 | Key employee | hest c | Former | | | | orga | anizat | ions |
| | line) | 물 | SE . | Officer | ě. | 울등 | Ē | ļ | | | <u> </u> | | |
| | | 4 | | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| 1b Sub-total | | } | | | | | <u> </u> | 531,888. | | 0. | 5 | 2,8 | 0.5 |
| c Total from continuation sheets to Part V | I Section A | • | | | - | | | 0. | | 0. | | <u>, , , , , , , , , , , , , , , , , , , </u> | 0. |
| d Total (add lines 1b and 1c) | i, Section A | • | | • | | | | 531,888. | | 0. | 5 | 2,8 | |
| Total (add lines ib and to) Total number of individuals (including but n | ot limited to th | ose | liste | d at | oove | -) wt | no re | • | 000 of reportab | | | <u> </u> | |
| compensation from the organization | | .000 | | | ,,,, | ., | | ooolvoo molo man q roo | ,ooo o. ropo.tab | | | | 3 |
| oon portour or the original and | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, | director, or tru | ustee | e. ke | v en | olan | vee. | or | highest compensated ei | mplovee on | 1 | | | |
| line 1a? If "Yes," complete Schedule J for s | • | | , | , | | ,, | | | | | 3 | | X |
| 4 For any individual listed on line 1a, is the su | | le co | mpe | ensa | ition | and | d otl | her compensation from | the organization | | | | |
| and related organizations greater than \$15 | 0.000? If "Yes. | " co | mple | ete S | Sche | dule | e <i>J f</i> | for such individual | Ü | 1 | 4 | X | , , |
| 5 Did any person listed on line 1a receive or a | | | | | | | | | dual for services | , | | | |
| rendered to the organization? If "Yes," com | plete Schedule | e J f | or su | ıch j | o <i>er</i> s | on | | | _ | | 5 | | X |
| Section B. Independent Contractors | | | | | | | | | | | | | |
| 1 Complete this table for your five highest co | mpensated inc | depe | ende | nt c | ontr | acto | rs t | hat received more than | \$100,000 of con | npens | ation f | rom | |
| the organization Report compensation for | the calendar y | ear e | endii | ng w | /ith o | or wi | rthir | n the organization's tax y | /ear | | | | |
| (A) | | | | | | | | (B) | | | (C | | |
| Name and business | | | | | | | _ | Description of s | ervices | C | ompe | nsatio | 'n |
| TRADESHOW LOGISTICS, 172 | | III | L | RC |)AI | Ο, | K | CONVENTION M | EETING | i | | | |
| SUITE 8-160, ACKWORTH, GA | | | | | | | | SERVICES | | | <u>46</u> | 6,6 | 28. |
| WOLTERS KLUWER HEALTH, II | - | | | | | | - | | | ı | | | |
| COLLECTION CENTER DRIVE, | | | | | 06 | 93 | | PUBLISHING | | | <u>31</u> | 9,6 | <u>57.</u> |
| AVENTURA, A PREMIER CATE | | | | - | _ | | - 1 | CONVENTION M | | Ī | _ | _ | |
| PHOENIX CONVENTION CENTER | | | ζ, | <u>A2</u> | <u> </u> | | $\overline{}$ | CATERING SER | | | <u>27</u> | <u>2,6</u> | <u>72.</u> |
| SHEARATON PHOENIX DOWNTO | | | | | | | | CONVENTION M | EETING | i | | | |
| 340 N THIRD STREET, PHOE | | 85 | 000 | 4 | | | $\overline{}$ | TRAVEL | | | <u> 14</u> | 0,0 | <u>72.</u> |
| CONVENTION INFORMATON SYS | STEMS | | | | | | K | CONVENTION M | EETING | | | | |

139,252.

COMPUTER SERVICES

501 WYTHE STREET, ALEXANDRIA, VA 22314

\$100,000 of compensation from the organization

2 Total number of independent contractors (including but not limited to those listed above) who received more than

5

| | • | Check ii Schedule O Cont | anis a response | to any question | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
|--|------|--------------------------------------|---------------------|-----------------|--------------------------|---|---|---|
| ts ts | 1 a | Federated campaigns | 1a | | | | | 0.0,01011 |
| ran | | Membership dues | 1b | | 1 | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | Fundraising events | 1c | | 1 | | | |
| a it | | Related organizations | 1d | | 1 | | | |
| S,E | | Government grants (contribut | · · · · | • | | | | |
| Sis | f | All other contributions, gifts, gran | | | | | | |
| the | _ | similar amounts not included above | · | 352,339. | | | | |
| وَقِ | g | | | | 1 | | | |
| a S | _ | Total. Add lines 1a-1f | | • | 352,339. | | | |
| | | | | Business Code | | | | |
| a | 2 a | ANNUAL MEETING | | | | 2.613.197. | • | · · |
| 울 | _ b | VENDED CUITO DUOC | | 900099 | 2,613,197. 1,481,475. | 1,481,475. | | |
| Program Service Revenue | c | DIIDI TOLUTONO | | 511120 | 10,493. | 10,493. | - | |
| E a | d | | | | | | | |
| ğœ | e | | | | | | | |
| ¥ | f | All other program service reve | nue | | | | | |
| | | Total. Add lines 2a-2f | | | 4,105,165. | | | |
| | 3 | Investment income (including | dividends, intere | | | | | |
| | • | other similar amounts) | | > | 173,752. | | | 173,752. |
| | 4 | Income from investment of tax | c-exempt bond p | roceeds | | | | |
| | 5 | Royalties | | • | 281,060. | | | 281,060. |
| | | , | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | (V) | (7, | | | | |
| | b | | | | | | | |
| | c | Rental income or (loss) | | | | | | |
| | d | Net rental income or (loss) | | • | | | | |
| | | Gross amount from sales of | (i) Securities | (ii) Other | | • | | |
| | | assets other than inventory | 21,558. | 177 5 37 15 | | | | |
| | b | Less: cost or other basis | | | | | | |
| | _ | and sales expenses | 21,437. | | ; | | | |
| İ | c | Gain or (loss) | 121. | | | | | ' |
| | | Net gain or (loss) | | • | 121. | _ | | 121. |
| | | Gross income from fundraising | events (not | | | | | |
| eune | - | including \$ | of | | | | | |
| e e | | contributions reported on line | | | | | | |
| Other Rev | | Part IV, line 18 | а | | | | | |
| t le | b | Less: direct expenses | b | | | | | |
| 0 | | Net income or (loss) from fund | raising events | | | | | |
| | | Gross income from gaming ac | _ | | | | *** ** | |
| | | Part IV, line 19 | . a | | | | | |
| | ь | Less: direct expenses | b | | | | | |
| | | Net income or (loss) from gam | ing activities | | ,,,,,,,, | | | |
| | | Gross sales of inventory, less | | | | | | |
| | | and allowances | a | | | | | |
| | b | Less cost of goods sold | b | | | | | |
| | | Net income or (loss) from sales | s of inventory | | | | | |
| Ì | | Miscellaneous Revenue | | Business Code | | | | |
| Ì | 11 a | MAILING LIST SA | | 900099 | 276. | | | 276. |
| ł | b | | | | | | | |
| | c | | | | | | | |
| J | d | All other revenue | | | | | | |
| | e | Total. Add lines 11a-11d | | | 276. | | | |
| | 12 | Total revenue. See instructions. | | | 4,912,713. | 4,105,165. | 0. | 455,209. |
| 232009 | | | | | | | | |

Form 990 (2012) AMERICAN ACADEMY OF OPTOMETRY Part IX Statement of Functional Expenses

| Sect | ion 501(c)(3) and 501(c)(4) organizations must com | _ | | mplete column (A). | |
|-----------|--|-----------------------|------------------------------|---------------------------------|--------------------------------|
| | Check if Schedule O contains a respon | | | (C) | (D) |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | | |
| | organizations in the United States. See Part IV, line 21 | 150,257. | 150,257. | | |
| 2 | Grants and other assistance to individuals in | | | | |
| | the United States See Part IV, line 22 | 100,750. | 100,750. | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the | | | | |
| | United States See Part IV, lines 15 and 16 | 17,250. | 17,250. | | |
| 4 | Benefits paid to or for members | | | | _ |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees . | 203,073. | 138,536. | 64,537. | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 663,170. | 452,415. | 210,755. | |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 29,960. | 20,439. | 9,521. | |
| 9 | Other employee benefits | 105,541. | 72,000. | 33,541. | |
| 10 | Payroll taxes | 59,346. | 40,486. | 18,860. | |
| 11 | Fees for services (non-employees) | | | | |
| а | Management | | | | |
| b | Legal Legal | 8,071. | | 8,071. | |
| С | Accounting | 15,350. | | 15,350. | |
| d | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | 36,415. | | 36,415. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| | column (A) amount, list line 11g expenses on Sch O.) | 33,904. | 27,404. | 6,500. | |
| 12 | Advertising and promotion | 97,521. | 97,521. | | |
| 13 | Office expenses | 140,970. | 111,563. | 29,407. | |
| 14 | Information technology | 140,714. | 128,076. | 12,638. | _ |
| 15 | Royalties | 40.063 | 20 020 | 12 421 | |
| 16 | Occupancy | 42,263. | 28,832. | 13,431. | |
| 17 | Travel | 272,638. | 149,780. | 122,858. | |
| 18 | Payments of travel or entertainment expenses | | } | | |
| | for any federal, state, or local public officials | 1 406 435 | 1 400 425 | | |
| 19 | Conferences, conventions, and meetings | 1,406,435. | 1,406,435. | | |
| 20 | Interest . | | | | |
| 21 | Payments to affiliates | 60,582. | 44,514. | 16,068. | |
| 22 | Depreciation, depletion, and amortization | 49,182. | 38,143. | 11,039. | |
| 23 | Other expenses. Itemize expenses not covered | 47,102. | 30,143. | 11,039. | |
| 24 | above. (List miscellaneous expenses in line 24e. If line | | [~ | | |
| | 24e amount exceeds 10% of line 25, column (A) | | | | |
| _ | amount, list line 24e expenses on Schedule 0.) . JOURNAL | 447,208. | 447,208. | | |
| a | PRINTING | 99,700. | 98,307. | 1,393. | |
| b | CREDIT CARD FEES | 68,162. | 56,918. | 11,244. | |
| c d | RECRUITMENT | 49,193. | 49,193. | /2440 | |
| | All other expenses | 122,608. | 80,861. | 41,747. | |
| 25 | Total functional expenses. Add lines 1 through 24e | 4,420,263. | 3,756,888. | 663,375. | 0. |
| <u>25</u> | Joint costs. Complete this line only if the organization | _,,, | | | <u></u> |
| _0 | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| _ | Check here if following SOP 98-2 (ASC 958-720) | | | | |

Form 990 (2012)
Part X Balance Sheet

| Par | τΧ | Balance Sheet | | | |
|-----------------------------|-----|---|--------------------------|-----|---------------------------------------|
| | | Check if Schedule O contains a response to any question in this Part X | | | |
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 92. | 1 | 92. |
| | 2 | Savings and temporary cash investments | 84,293. | 2 | 161,219. |
| | 3 | Pledges and grants receivable, net | 296,062. | 3 | 161,209. |
| | 4 | Accounts receivable, net | | 4 | |
| | 5 | Loans and other receivables from current and former officers, directors, | | | |
| | | trustees, key employees, and highest compensated employees. Complete | | | |
| | | Part II of Schedule L | | _5_ | |
| | 6 | Loans and other receivables from other disqualified persons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| | | employees' beneficiary organizations (see instr). Complete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | 7 | |
| Ass | 8 | Inventories for sale or use | | 8 | |
| - | 9 | Prepaid expenses and deferred charges | 311,196. | _9_ | 324,407. |
| | 10a | Land, buildings, and equipment. cost or other | | | |
| | | basis Complete Part VI of Schedule D 10a 1,297,156. | | | |
| | b | Less accumulated depreciation 10b 327, 497. | 957,128. | 10c | 969,659. |
| | 11 | Investments - publicly traded securities | 4,846,953. | _11 | 5,770,920. |
| | 12 | Investments - other securities See Part IV, line 11 | | 12 | · · · · · · · · · · · · · · · · · · · |
| | 13 | Investments · program-related. See Part IV, line 11 | | 13 | |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 12,848. | 15 | 1,886. |
| | 16_ | Total assets. Add lines 1 through 15 (must equal line 34) | 6,508,572. | 16 | 7,389,392. |
| | 17 | Accounts payable and accrued expenses | 103,764. | 17 | 103,304. |
| | 18 | Grants payable | | 18 | |
| | 19 | Deferred revenue | 1,603,453. | 19 | 1,576,744. |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| Sa | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Loans and other payables to current and former officers, directors, trustees, | | | |
| jab | | key employees, highest compensated employees, and disqualified persons. | | | |
| | | Complete Part II of Schedule L | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties . | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | | parties, and other liabilities not included on lines 17-24) Complete Part X of | | | |
| | | Schedule D | 0. | 25 | 466. |
| | 26 | Total liabilities. Add lines 17 through 25 | 1,707,217. | 26 | 1,680,514. |
| | | Organizations that follow SFAS 117 (ASC 958), check here ▶ X and | | | |
| es | | complete lines 27 through 29, and lines 33 and 34. | | • | |
| auc | 27 | Unrestricted net assets | 4,236,107. | 27 | 4,913,245. |
| Bala | 28 | Temporanly restricted net assets | 347,991. | 28 | 555,088. |
| פו | 29 | Permanently restricted net assets | 217,257. | 29 | 240,545. |
| Ē | | Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ | • | | - |
| ō | | and complete lines 30 through 34. | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| Z | 33 | Total net assets or fund balances | 4,801,355. | 33 | 5,708,878. |
| | 34 | Total liabilities and net assets/fund balances | 6,508,572. | 34 | 7,389,392. Form 990 (2012) |

| orm | 990 (2012) AMERICAN ACADEMY OF OPTOMETRY | 41- | <u> 1227642</u> | Pag | је 12 |
|-----|---|----------|-----------------|--------------------|--------------|
| Pa | t XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response to any question in this Part XI | | | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 4,91 | 2,7 | <u> 13.</u> |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 4,420 | 2, 2 | 63. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 492 | 2,4 | 50. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4,80 | L,3. | 55. | |
| 5 | Net unrealized gains (losses) on investments | 5 | 41! | 5,0 | 73. |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 5,708 | 3,8 | <u>78.</u> |
| Pa | t XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response to any question in this Part XII | | · ·· · | | X |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Lash X Accrual Cother | | | l | , |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Ο. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | . 2a | | <u> </u> |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | į |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | e basıs, | | | |
| | consolidated basis, or both | | | - 1 | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audıt, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | . 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sche | edule O. | | 8 | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir | igle Aud | ıt | | _ { |
| | Act and OMB Circular A-133? | | . 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | red aud | it | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | |
| | | | Form | 9 90 (2 | 2012) |

SCHEDULE A

(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Inspection

| Name of t | the organizati | on | | | | | | 1 | Employer | identificati | on number |
|---|---|-----------------------------|-----------------------------|----------------|--------------|-------------|--------------|--------------|---------------------------------------|----------------------|---------------|
| | | AMERICA | N ACADEMY OF | OPTO | METRY | • | | | | 1-1227 | 642 |
| Part I | Reason | for Public Char | ity Status (All organiz | ations mu | st complet | e this part | t) See inst | ructions. | | | |
| The organ | ization is not a | a private foundation | because it is (For lines | 1 through | 11, check | only one b | ox) | | | | |
| 1 🗀 | A church, co | nvention of churches | s, or association of chur | ches desc | nbed in se | ction 170 | (b)(1)(A)(i) | | | | |
| 2 🗌 | A school des | cribed in section 17 | 0(b)(1)(A)(ii). (Attach Sc | hedule E.) | | | | | | | |
| з 🔲 | A hospital or | a cooperative hospi | tal service organization | described | n section | 170(b)(1) | (A)(iii). | | | | |
| 4 | A medical res | search organization (| operated in conjunction | with a hos | pital desci | nbed in se | ction 170 | (b)(1)(A)(| iii). Enter | the hospital | 's name, |
| | city, and stat | e: | | | | | | | | | |
| 5 🗀 | An organizat | on operated for the | benefit of a college or ur | niversity of | wned or op | perated by | a governr | nental ur | nt describ | ed in | |
| | section 170 | (b)(1)(A)(iv). (Comple | ete Part II.) | | | | | | | | |
| 6 🗀 | Anization is not a private foundation because it is. (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(ii). A school described in section 170(b)(1)(A)(iii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organization and complete lines 11e through 11h. a | | | | | | | | | | |
| 7 🗔 | An organizat | on that normally rec | eives a substantial part | of its supp | ort from a | governme | ental unit o | r from th | e general | public desc | ribed ın |
| | city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions · subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organization and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. a Type I b Type III · Non-functionally integrated | | | | | | | | | | |
| 8 🔲 | A community | trust described in s | ection 170(b)(1)(A)(vi). | (Complete | Part II) | | | | | | |
| 9 X | An organizat | on that normally rec | eives: (1) more than 33 ° | 1/3% of its | support f | rom contri | butions, m | nembersh | nip fees, a | ind gross red | ceipts from |
| | | | | | | | | | | | |
| | income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. | | | | | | | | | | |
| | See section | 509(a)(2). (Complete | Part III.) | | | | | | | | |
| 10 | • | • | • | - | - | | | - | | | |
| 11 📖 | An organizat | on organized and or | perated exclusively for the | ne benefit | of, to perfo | orm the fui | nctions of, | or to car | ry out the | purposes o | f one or |
| | | | | | | | 2) See sec | tion 509 | (a)(3). Ch | eck the box | that |
| | | | | | | | | | | | |
| | | | • | | - | _ | | - | | | |
| e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than | | | | | | | | | | | |
| | | • | | | _ | | | |)9(a)(1) or | section 509 | (a)(2) |
| f | | | | the IRS tha | atitisa ly | pe i, i ype | II, or Type | 9 111 | | | |
| | • | • | | | | | -6416-11 | | | • | |
| g | | | = | | | _ | | | | _ | V N- |
| | •• | - | _ | one or tog | ether with | persons c | iescribed i | ii (ii) ariu | (III) Delow | | res No |
| | • | • . | • • | | | | | • | | 11g(i) | |
| | | • | person described in (i) of | | | • | | • | | 11g(iii) | |
| h | | | about the supported or | | | • | | • | | (1 1 9 (111) | |
| h | r lovide trie i | Cilowing information | about the supported of | garnzation | (3). | | | | | | |
| (I) Nome | | (::) FIN | (iii) Type of exceptration | (iv) Is the o | organization | (v) Did voi | ı notify the | (vi) | Is the | (wii) Amount | of monoton |
| | of supported anization | (ii) EIN | | in col. (i) li | sted in your | organizat | ion in col. | organizát | ls the tion in col. ized in the | (vii) Amount sup | |
| Oi gi | umzanom | | above or IRC section | governing | document? | (i) of you | r support? | Ü. | S.? | 024 | , |
| | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | |
| | | - " | | | | | | | | | |
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| Total | | | | | | | | | | | |

| Schedule A (Form 990 or 990-EZ) 2012 | | | | | | Page 2 |
|---|-------------------|----------------------|--------------------------|-----------------------|------------------------|----------------|
| Part II Support Schedule for C | - | | | | | /i) |
| (Complete only if you checked | | | | n failed to qualify | under Part III. If the | e organization |
| fails to qualify under the tests Section A. Public Support | isted below, pież | ase complete Part | | | | |
| | | T # > 0000 | | | 1 10010 | (0 T-1-1 |
| Calendar year (or fiscal year beginning in) | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| Gifts, grants, contributions, and membership fees received. (Do not | | | | | | ! |
| include any "unusual grants ") | | | | | | |
| · · · · | | | | | | |
| 2 Tax revenues levied for the organization's benefit and either paid to | | | | | | |
| or expended on its behalf | | | | | | |
| 3 The value of services or facilities | | | | | | ,, |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | | | |
| | | - | <u> </u> | | - | |
| 5 The portion of total contributions | | | | | | |
| by each person (other than a | | | | | | |
| governmental unit or publicly | | | | | | |
| supported organization) included | | | 1 | | | |
| on line 1 that exceeds 2% of the | | | | | | |
| amount shown on line 11, | | | | | | |
| column (f) | | | | | | |
| 6 Public support. Subtract line 5 from line 4 | | | | | | _ |
| Section B. Total Support | | | • | • | | |
| Calendar year (or fiscal year beginning in) | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| 7 Amounts from line 4 | | | | | | |
| 8 Gross income from interest, | | | | | | |
| dividends, payments received on | | | | | | |
| securities loans, rents, royalties | | | | | | |
| and income from similar sources | | | | | | |
| 9 Net income from unrelated business | | | | | | |
| activities, whether or not the | | | | | | |
| business is regularly carried on | | | | | | |
| 10 Other income. Do not include gain | | | | | | |
| or loss from the sale of capital | | | | ' | | |
| assets (Explain in Part IV.) | | | | | | |
| 11 Total support. Add lines 7 through 10 | | | <u> </u> | | | |
| 12 Gross receipts from related activities, e | • | | | • | 12 | |
| 13 First five years. If the Form 990 is for | - | s first, second, thu | rd, fourth, or fifth ta | ax year as a secti | on 501(c)(3) | . — |
| organization, check this box and stop Section C. Computation of Public | | rcentage | | | | ▶Ĺ |
| | | | | | | |
| 14 Public support percentage for 2012 (lift | | • | coiumn (T)) | | 14 | 9 |
| 15 Public support percentage from 2011 | • | • • | In line 13, and line | 14 is 33 1/20/ a- | more, check this bo | 9 2nd |
| 16a 33 1/3% support test - 2012. If the or | - | | | 17 18 33 1/370 OF | more, check this DC | ∧ ai iu ▶☐ |

| | and stop here. The organization qualifies as a publicly supported organization | ightharpoons | _ |
|-----|---|---------------|---|
| 17a | 10% -facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, | | |
| | and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization | | |
| | meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization | ightharpoonup | |
| b | 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or | | |
| | more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the | | |

b 33 1/3% support test - 2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box

organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2012

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below please complete Part II.)

| Sec | ction A. Public Support | elow, please comp | octe i ait ii j | | | | |
|-----------|--|--------------------|----------------------------|---|---------------------|-------------------------|----------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | · · · | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 378,108. | 314,920. | 233,268. | 165,215. | 352,339. | 1 443 850. |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 2,920,492. | 3,019,437. | 3,739,720, | 4,121,717. | 4,105,165. | 17,906,531. |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 3,298,600. | 3,334,357. | 3,972,988. | 4,286,932. | 4.457.504. | 19,350,381. |
| | Amounts included on lines 1, 2, and | , | | , | , | , , , , , , , , , , , , | |
| | 3 received from disqualified persons | | | | | | 0. |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | 309,710. | | 635. | 59,147. | 1 130 042 |
| c | Add lines 7a and 7b | 369,500. | 309,710. | 391,050. | 635. | 59,147. | 1 130 042 |
| | Public support (Subtract line 7c from line 6) | , | | | | | 18 220 339 |
| Sec | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🖊 | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| 9 | Amounts from line 6 | 3,298,600. | 3,334,357. | 3,972,988. | 4,286,932. | 4,457,504. | 19,350,381. |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties | 202 715 | 178,265. | 252 210 | 224 111 | 127 227 | |
| | and income from similar sources | 283,713. | 1/8,203. | 252,210. | 224,111. | 131,331. | 1,075,638. |
| t | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| _ | Add lines 10a and 10b | 283,715. | 178,265. | 252,210. | 224,111. | 137,337. | 1 075 630 |
| _ | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly camed on | 203,713. | 170,203. | 232,210. | 224,111. | 137,337. | 1,075,638. |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) | 323. | 240. | 1,919. | 410. | 276. | 3,168. |
| | Total support (Add lines 9, 10c, 11, and 12) | 3,582,638. | 3,512,862. | 4,227,117. | 4,511,453. | 4,595,117. | 20,429,187. |
| 14 | First five years. If the Form 990 is for | the organization's | first, second, thire | d, fourth, or fifth ta | x year as a section | n 501(c)(3) organiza | ation, |
| | check this box and stop here | | | | | ·_ | |
| | ction C. Computation of Publi | | | | | | |
| | Public support percentage for 2012 (I | | | olumn (f)) | | 15 | 89.19 % |
| | Public support percentage from 2011 | | | | | 16 | <u>91.71 %</u> |
| | ction D. Computation of Inves | | | | | | |
| 17 | Investment income percentage for 20 | | | e 13, column (f)) | | 17 | 5.27 % |
| 18 | Investment income percentage from 2 | | | | | 18 | 8.23 % |
| 19a | a 33 1/3% support tests - 2012. If the | | | | | | |
| b | more than 33 1/3%, check this box at 33 1/3% support tests - 2011. If the | organization did n | ot check a box on | line 14 or line 19a | , and line 16 is mo | re than 33 1/3%, a | . ▶\X\ |
| | line 18 is not more than 33 1/3%, che | ck this box and st | t op here. The orga | nızatıon qualifies a | as a publicly suppo | orted organization | ▶□ |
| <u>20</u> | Private foundation. If the organization | n did not check a | box on line 14, 19 | a, or 19b, check th | is box and see ins | tructions . | . ▶□ |

| Schedule A (Form 990 or 990-EZ) 20 | 2012 AMERICAN ACADEMY OF OPTOMETRY 41-1227642 | Page 4 |
|------------------------------------|--|--------|
| | formation. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or | 17b; |
| and Part III, line 12. Als | so complete this part for any additional information (See instructions). | |
| SCHEDULE A, PART I | III, LINE 12, EXPLANATION FOR OTHER INCOME: | |
| OTHER INCOME FROM | MAILING LIST SALES | |
| 2008 AMOUNT: \$ 3 | 323. | |
| 2009 AMOUNT: \$ 2 | 240. | |
| 2010 AMOUNT: \$ 1 | 1,919. | |
| | 410. | |
| 2012 AMOUNT: \$ 2 | 276. | |
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Schedule A (Form 990 or 990-EZ) 2012

SCHEDULE D

(Form 990)°

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

Inspection

Name of the organization

AMERICAN ACADEMY OF OPTOMETRY

Employer identification number 41-1227642

| Pa | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Funds or | Accounts. Complete if the |
|-----|--|---|---|
| | organization answered "Yes" to Form 990, Part IV, line | e 6 | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advised f | funds |
| | are the organization's property, subject to the organization's | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | | ed only |
| | for charitable purposes and not for the benefit of the donor of | | |
| | Impermissible private benefit? | , | Yes No |
| Pa | | ganization answered "Yes" to Form 990, Part | |
| 1 | Purpose(s) of conservation easements held by the organization | | |
| | Preservation of land for public use (e.g., recreation or e | | cally important land area |
| | Protection of natural habitat | Preservation of a certified | |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualif | fied conservation contribution in the form of a | conservation easement on the last |
| | day of the tax year | | |
| | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| Ь | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic str | ucture included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired | | |
| | listed in the National Register | , | 2d |
| 3 | Number of conservation easements modified, transferred, re | leased, extinguished, or terminated by the org | ganization during the tax |
| | year > | | |
| 4 | Number of states where property subject to conservation ea | sement is located > | |
| 5 | Does the organization have a written policy regarding the per | | |
| | violations, and enforcement of the conservation easements r | | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | and enforcing conservation easements during | g the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, and | | |
| 8 | Does each conservation easement reported on line 2(d) above | | · |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | in Part XIII, describe how the organization reports conservati | on easements in its revenue and expense sta | tement, and balance sheet, and |
| | include, if applicable, the text of the footnote to the organization | | |
| | conservation easements. | | |
| Pai | t III Organizations Maintaining Collections o | f Art, Historical Treasures, or Othe | r Similar Assets. |
| | Complete if the organization answered "Yes" to Form | 990, Part IV, line 8 | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | SC 958), not to report in its revenue statement | and balance sheet works of art, |
| | historical treasures, or other similar assets held for public ext | nibition, education, or research in furtherance | of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that descri | bes these items | |
| b | If the organization elected, as permitted under SFAS 116 (AS | SC 958), to report in its revenue statement and | d balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, ed | ducation, or research in furtherance of public | service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | . • \$ |
| | (ii) Assets included in Form 990, Part X | | . • \$ |
| 2 | If the organization received or held works of art, historical tre | | n, provide |
| | the following amounts required to be reported under SFAS 1 | | |
| а | Revenues included in Form 990, Part VIII, line 1 | | . • \$ |
| b | Assets included in Form 990, Part X | • • • • • • • • • | > \$ |
| | | | |

| _ | | N ACADEMY | | | | | <u> 27642 </u> | |
|---------------|---|--------------------------------|------------------------|---------------------|----------------------------|-------------|----------------|---------------------------------|
| Par | rt III Organizations Maintaining C | Collections of A | rt, Historical Tr | easures, or Of | her Simi | lar Asse | ts(continue | d) |
| 3 | Using the organization's acquisition, access | on, and other record | s, check any of the | following that are | a significant | use of its | collection ite | ∍ms |
| | (check all that apply) | | | | | | | |
| а | Public exhibition | d | I Loan or exc | hange programs | | | | |
| b | Scholarly research | е | Other | | | | | |
| С | Preservation for future generations | | | | • | | | |
| 4 | Provide a description of the organization's co | oliections and explai | n how they further t | he organization's e | xempt purp | ose in Par | t XIII. | |
| 5 | During the year, did the organization solicit of | | | | | | | |
| | to be sold to raise funds rather than to be m | | | | | |] Yes [| □ No |
| Pai | rt IV Escrow and Custodial Arran | | | | to Form 99 | 0. Part IV. | | |
| | reported an amount on Form 990, Pa | | • | | | | | |
| | Is the organization an agent, trustee, custod | an or other intermed | diary for contribution | s or other assets r | ot included |] | | |
| | on Form 990, Part X? | | | | | | Yes [| □ No |
| b | If "Yes," explain the arrangement in Part XIII | | llowing table | • | | | | |
| _ | | | | | | | Amount | |
| С | Beginning balance | | | | 1c | | | |
| d | Additions during the year | | | | 1d | | | |
| e | Distributions during the year | | • • • | | 1e | | | |
| f | Ending balance | - • | • • • | | 1f | | | |
| | Did the organization include an amount on F | orm 990. Part X. line | 21? | • | | | Yes | No |
| | If "Yes," explain the arrangement in Part XIII. | | | provided in Part X | ш | . — | | ╡" |
| Pai | | | | | | | <u>L</u> | |
| L | | (a) Current year | (b) Prior year | (c) Two years back | | years back | (e) Four yea | rs hack |
| 1a | Beginning of year balance | 264,363. | 263,918. | 216 . 749 | | 196,710. | | 0.813. |
| ь | Contributions | 21,437. | 10,000. | 210,745 | • | 2.500. | | 1,003. |
| - | c Net investment earnings, gains, and losses 39,908805. 53,169. 27,53948,1 | | | | | | | |
| ď | | | | | | | | |
| | d Grants or scholarships -12,250, -8,750, 6,000, 10,000, 27,00 e Other expenditures for facilities | | | | | | | |
| · | and programs | | | | | | | |
| f | Administrative expenses | | | | 1 | | * | |
| g g | End of year balance | 313,458. | 264,363. | 263,918 | 1 | 216,749. | 10 | |
| 2 | Provide the estimated percentage of the curr | | | | •1 | 210,749. | 19 | 6,710. |
| a | Board designated or quasi-endowment | • 00 | % | y) ricia as. | | | | |
| - | Permanent endowment > 76.74 | % | | | | | | |
| | · · · · · · · · · · · · · · · · · · · | 3.26 % | | | | | | |
| · | The percentages in lines 2a, 2b, and 2c shou | | | | | | | |
| 32 | Are there endowment funds not in the posse | • | ation that are held a | nd administered fo | r the organi | zation | | |
| Ou | by: | SSION OF THE ORGANIZA | ation that are note a | na administered to | the organi | Zation | Yes | s No |
| | (i) unrelated organizations | | | | | | 3a(i) | X |
| | (ii) related organizations | | | | | | 1 | $\frac{\mathbf{x}}{\mathbf{x}}$ |
| | If "Yes" to 3a(ii), are the related organizations | | n Schodulo P2 | | | | 3a(ii) | +^ |
| 4 | Describe in Part XIII the intended uses of the | | | • • | - | | [3b] | |
| | t VI Land, Buildings, and Equipm | | | | | | | |
| | | | | or other (a) | A a a u mu ula t | | (a) Da ali ua | |
| | Description of property | (a) Cost or o basis (investing | 1 | 1 ' ' | Accumulate lepreciation | 1 | (d) Book va | lue |
| | Lond | Danis (iiivestii | | 8,425. | CPICCIALIUI | <u> </u> | 200 | 125 |
| | Land | | | 1,575. | 22.4 | 9.6 | 208, | |
| | Buildings | | | 1,3/3. | 22,4 | 00. | <u>679,</u> | 009. |
| | Leasehold improvements | | 20 | 7,156. | 305 0 | 11 | 0.0 | 1 <i>A</i> E |
| | Equipment | | 38 | 1,130. | 305,0 | TT • | 84, | <u> 145.</u> |
| | Other | | V 22/12/2011 | 0(-)) | | _ | 0.00 | CEO |
| <u>i otal</u> | . Add lines 1a through 1e (Column (d) must e | guai rorm 990, Part | x, column (B), line 1 | U(C)) | | | 969, | <u>039.</u> |

liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

| | (Form 990) 2012 AMERICAN ACADEMY OF OPTOMETRY | | 1227642 Page 4 |
|------------------|--|----------------------------|--------------------------|
| Part XI | Reconciliation of Revenue per Audited Financial Statements With I | Revenue per Retur | <u>n</u> |
| 1 Total re | revenue, gains, and other support per audited financial statements | . 1 | |
| 2 Amour | nts included on line 1 but not on Form 990, Part VIII, line 12: | | |
| a Net un | nrealized gains on investments | | |
| b Donate | ed services and use of facilities | | |
| c Recov | veries of prior year grants | | |
| d Other | (Describe in Part XIII.) | | |
| e Add lin | nes 2a through 2d | . 2e | |
| 3 Subtra | act line 2e from line 1 | . 3 | |
| 4 Amour | nts included on Form 990, Part VIII, line 12, but not on line 1: | | |
| a Investr | ment expenses not included on Form 990, Part VIII, line 7b | | |
| b Other (| (Describe in Part XIII.) | | |
| c Add lin | nes 4a and 4b | 4c | |
| 5 Total re | revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5 | |
| Part XII | Reconciliation of Expenses per Audited Financial Statements With | Expenses per Retu | ım |
| 1 Total e | expenses and losses per audited financial statements | 1 | |
| 2 Amour | nts included on line 1 but not on Form 990, Part IX, line 25: | | |
| a Donate | red services and use of facilities 2a | | |
| b Prior v | /ear adjustments | | |
| - | losses 2c | | |
| _ | (Describe in Part XIII.) | | |
| | nes 2a through 2d | 2e | |
| | act line 2e from line 1 | 3 | |
| | nts included on Form 990, Part IX, line 25, but not on line 1: | | |
| | ment expenses not included on Form 990, Part VIII, line 7b | | |
| | (Describe in Part XIII.) | | |
| | nes 4a and 4b | 4c | |
| | expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | 5 | |
| | Supplemental Information | | |
| | his part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and | d 4: Part IV. lines 1b and | 2b: Part V. line 4: Part |
| | rt XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any | | , , , |
| | , LINE 4: THE ACADEMY'S ENDOWMENT FUNDS WERE | | FOR THE |
| | | | |
| PURPOSI | ES OF PROVIDING INCOME TO SUPPORT SPECIFIC AC | CTIVITIES. | |
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| | | | |
| PART X | , LINE 2: THE ACADEMY'S AND FOUNDATION'S INCO | ME TAX RETUR | NS ARE |
| | | | |
| SUBJEC | T TO REVIEW AND EXAMINATION BY FEDERAL AND ST | TATE AUTHORIT | IES. THE |
| <u></u> | | | |
| ACADEM | Y AND FOUNDATION ARE NOT AWARE OF ANY ACTIVIT | TIES THAT WOU | LD |
| | | | - |
| JEOPARI | DIZE THEIR TAX-EXEMPT STATUS. THE ACADEMY AND | FOUNDATION | ARE NOT |
| | | <u> </u> | |
| AWARE (| OF ANY ACTIVITIES THAT ARE SUBJECT TO TAX ON | UNRELATED BU | SINESS |
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| Schedule D (| Form 9 | 90) 2012 | | AMER | CICAL | <u>N ACA</u> | <u>DEM</u> | Y OF | <u>OPTOMET</u> | 'RY | | | <u>41-:</u> | <u> 1227642</u> | Page 5 |
|--------------|---------|----------------------|-------|------------|-------------|--------------|--------------|---------------|----------------|-------|-------|--------------|-------------|-----------------|-------------|
| Part XIII | Supp | 90) 2012 lemental | nforn | nation | (contin | ued) | | | | | | | | | |
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| AUTHOR: | T.I.T F | <u> </u> | | | | | | | | | | | | | |
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232055 12-10-12

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990. Part IV, line 14b, 15, or 16.

Department of the Treasury

➤ Attach to Form 990.
➤ See separate instructions.

Internal Revenue Service Inspection Name of the organization **Employer identification number** 41-1227642 AMERICAN ACADEMY OF OPTOMETRY General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, Yes X No the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. 3 Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed.) (a) Region (b) Number of (c) Number of (d) Activities conducted in region (e) If activity listed in (d) (f) Total employees, agents, and expenditures offices (by type) (e.g., fundraising, program is a program service, for and in the region services, investments, grants to describe specific type independent contractors investments recipients located in the region) of service(s) in region in region in region 3 a Sub-total 0

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

0

Schedule F (Form 990) 2012

b Total from continuation sheets to Part I

c Totals (add lines 3a

41-1227642

Page 2

AMERICAN ACADEMY OF OPTOMETRY

Schedule F (Form 990) 2012

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (e) Amount (f) Manner of of cash grant cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FM appraisal, other) |
|---|--|--|--|--------------------------|--|-----------------------------------|--|---|
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| | | | | | | | | |
| 2 Enter total number of the IRS, or for which t | recipient organization the grantee or counse | is listed above that are r I has provided a section | Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter | foreign country, | recognized as tax-ex | empt by | | |

3 Enter total number of other organizations or entities

Schedule F (Form 990) 2012

Page 3

41-1227642

AMERICAN ACADEMY OF OPTOMETRY

Schedule F (Form 990) 2012

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed

| (a) Type of grant or assistance (b) Region | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|--|----------------------------|--------------------------|--------------------------|---------------------------------|-----------------------------------|---|---|
| | | | | | | | |
| EDUCATION | SOUTH ASIA | 79 | 6 750 | | 0 | | |
| EDUCATION | EASI ASIA NORTH AMERICA | n on | | CHECK | 0 | | |
| EDUCATION | ЕUROPE | 2 | 1,500,0 | 500, CHECK | 0 | | |
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Schedule F (Form 990) 2012

| ched | ule F | (Form 990) 2012 | AMERICAN | ACADEMY | OF | OPTOME | TRY | | 41-1 | 227642 | Page 4 |
|------|----------------------|---|---|-----------------------------------|---------------------|---------------------------------|---|----------------|------|--------|---------|
| Part | IV | Foreign Form | S | | | | | | | | |
| 1 . | orga | s the organization a inization may be rec poration (see Instruc | guired to file Form S | 926, Return by a | • | • | | · · | | Yes | X No |
| 2 | may Rec | the organization ha be required to file i eipt of Certain Fore | Form 3520, Annual ign Gifts, and/or Fo | Return to Repo orm 3520-A, Ani | ort Trai nual In | nsactions with formation Ret | h Foreign Trusts a turn of Foreign Tru | nd ust With | | | <u></u> |
| | a U.S | S. Owner (see Instr | uctions for Forms 3 | 3520 and 3520- | 4) | | | | | Yes | X No |
| 3 | the c | the organization ha organization may be ain Foreign Corpora | required to file Fo | rm 5471, Inform | ation | | | | | Yes | X No |
| 4 | qual <i>Infor</i> | the organization a lified electing fund or rmation Return by a linstructions for For | during the tax year Shareholder of a l | ? If "Yes," the or | ganıza | ation may be r | required to file Foi | rm 8621, | | Yes | X No |
| 5 | the o | the organization ha organization may be eign Partnerships. (s | e required to file Fo | rm 8865, Retuп | of U. | | | | | Yes | X No |
| 6 | "Yes | the organization ha s," the organization Form 5713) | • • | | • | | • | • | - | Yes | X No |

| Part V | Supplemental Information | 41-122/042 Page 5 |
|-------------|--|---------------------------------------|
| | Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line | ne 3, column (f) (accounting method. |
| • | amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (acc | |
| | (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional | |
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232075 12-10-12

Schedule F (Form 990) 2012

SCHEDULE (Form 990) Department of the Treasury

Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

OMB No 1545-0047

Open to Public

Inspection

≗ ∏ Employer identification number 41-1227642 (h) Purpose of grant CONTINUING EDUCATION CONTINUING EDUCATION or assistance X Yes STAFFING SUPPORT Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any UNDING UNDING Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) 13,625 123,007 13,625 (e) Amount of assistance non-cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant 0 。 Ö Enter total number of section 501(c)(3) and government organizations listed in the line 1 table OPTOMETRY (c) IRC section if applicable LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 43-0768182 501(C)(3) 501(C)(3) 501(C)(3) Enter total number of other organizations listed in the line 1 table OF 31-1482758 43-0768182 AMERICAN ACADEMY General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization AMERICAN OPTOMETRIC FOUNDATION AMERICAN OPTOMETRIC FOUNDATION OPTOMETRIC EDUCATION - 6110 EXECUTIVE BLVD, SUITE 420 -PARTNERSHIP FOUNDATION FOR or government 2909 FAIRGREEN STREET 2909 FAIRGREEN STREET ROCKVILLE, MD 20852 Name of the organization ORLANDO FL 32803 ORLANDO, FL 32803 Part Part

Schedule I (Form 990) (2012)

41-1227642 AMERICAN ACADEMY OF OPTOMETRY Schedule I (Form 990) (2012) Part III

Page 2

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed.

(f) Description of non-cash assistance Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information. (book, FMV, appraisal, other) (d) Amount of non-cash assistance 93,750, 7,000 (c) Amount of cash grant 125 (b) Number of recipients (a) Type of grant or assistance STUDENT TRAVEL GRANTS AWARDEE GRANTS

232102 12-18-12

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

AMERICAN ACADEMY OF OPTOMETRY

Employer identification number 41-1227642

| Pa | art I Questions Regarding Compensation | | | | |
|----|--|--|------|-----|----------|
| | | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provide | ed any of the following to or for a person listed in Form 990, | | | |
| | Part VII, Section A, line 1a Complete Part III to provide a | ny relevant information regarding these items. | | | |
| | First-class or charter travel | Housing allowance or residence for personal use | 1 | | |
| | Travel for companions | Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments | X Health or social club dues or initiation fees | | | |
| | Discretionary spending account | Personal services (e.g., maid, chauffeur, chef) | | | |
| b | If any of the boxes on line 1a are checked, did the organ | zation follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses describ | bed above? If "No," complete Part III to explain | 1b | X | |
| 2 | Did the organization require substantiation prior to reimb | ursing or allowing expenses incurred by all officers, directors, | | | |
| | trustees, and the CEO/Executive Director, regarding the | rtems checked in line 1a? | 2 | X | <u> </u> |
| 3 | Indicate which, if any, of the following the filing organizat | on used to establish the compensation of the organization's | | | |
| | | eck any boxes for methods used by a related organization to | | | i |
| | establish compensation of the CEO/Executive Director, b | · · · · · · · · · · · · · · · · · · · | | | |
| | X Compensation committee | X Written employment contract | | | |
| | Independent compensation consultant | X Compensation survey or study | | | |
| | Form 990 of other organizations | Approval by the board or compensation committee | | | |
| | · | • | | | |
| 4 | During the year, did any person listed in Form 990, Part \ | /II, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | · | | | |
| а | Receive a severance payment or change-of-control paym | nent? | . 4a | | X |
| b | Participate in, or receive payment from, a supplemental r | nonqualified retirement plan? | 4b | | Х |
| С | Participate in, or receive payment from, an equity-based | compensation arrangement? | 4c | | Х |
| | If "Yes" to any of lines 4a-c, list the persons and provide $$ | the applicable amounts for each item in Part III. | | | |
| | Only section 501(c)(3) and 501(c)(4) organizations mus | st complete lines 5-9. | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1 | | | | |
| | contingent on the revenues of | | | | |
| а | The organization? | | 5a |] | X |
| | Any related organization? | | 5b | | Х |
| | If "Yes" to line 5a or 5b, describe in Part III | | | | |
| 6 | For persons listed in Form 990, Part VII, Section A, line 1. | a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | | |
| а | The organization? | | 6a | | X |
| b | Any related organization? | | 6b | | X |
| | If "Yes" to line 6a or 6b, describe in Part III. | | | | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1: | a, did the organization provide any non-fixed payments | | | |
| | not described in lines 5 and 6? If "Yes," describe in Part | III | 7 | | X |
| 8 | Were any amounts reported in Form 990, Part VII, paid o | • | | | |
| | ınıtıal contract exception described in Regulations sectio | | 8 | | X |
| 9 | If "Yes" to line 8, did the organization also follow the rebu | uttable presumption procedure described in | | | |
| | Regulations section 53 4958-6(c)? | | 9 | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | (B) Breakdown of W-2 and/or 1099-MISC compensation | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | |
|---------------------------|----------------|--------------------------|--|---|-----------------------------|----------------|----------------------|--|
| (A) Name and Trtle | _ _ | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (Q)-(I)(B) | reported as deferred in prior Form 990 |
| (1) LOIS SCHOENBRUN | (3) | 176,603. | 0 | 87,311. | 0 | 23,212. | 287,126. | 0. |
| | : (3) | 0 | 0 | 0 | | 0 | | |
| (2) HELEN VIKSNINS | (3) | 96,11 | | 47,569. | | 15,549. | 159,23 | |
| SENIOR DIRECTOR, PROGRAMS | (ii) | | | | | 0 | | 0 |
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| | (ii) | | | | | | | |
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| 232112 | | | | | | | Schedi | Schedule J (Form 990) 2012 |

Part III Supplemental Information

Schedule J (Form 990) 2012

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PART I, LINE 1A: PART I, LINE 1A: HEALTH CLUB DUES - LOIS SCHOENBRUN

\$200 - NOT INCLUDIBLE IN TAXABLE INCOME

PART I, LINE 3: LOIS SCHOENBRUN'S COMPENSATION IS DETERMINED BY THE

AMERICAN ACADEMY OF OPTOMETRY VIA WRITTEN EMPLOYEE CONTRACT, COMPENSATION

SURVEYS OR STUDIES, AND APPROVAL BY THE BOARD OR COMPENSATION COMMITTEE.

2012 COMPENSATION FIGURES INCLUDE ADDITIONAL

COMPENSATION THAT STAFF MEMBERS MEETING CERTAIN QUALIFICATIONS RECEIVED

DURING THE ACADEMY'S FISCAL YEAR ENDING JUNE 30, 2012 AS AN INCENTIVE FOR

TRANSITIONING WITH THE ORGANIZATIONS AS IT MOVED ITS HEADQUARTERS FROM

MARYLAND TO FLORIDA.

Schedule J (Form 990) 2012

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Department of the Treasury Internal Revenue Service

232211 01-04-13

Name of the organization

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Employer identification number

Schedule O (Form 990 or 990-EZ) (2012)

| AMERICAN ACADEMI OF OPTOMETRY 41-122/642 |
|---|
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: |
| TO SUPPORT GENERAL OPERATIONS OF AMERICAN OPTOMETRIC FOUNDATION EIN: |
| 43-0768182 |
| EXPENSES \$ 136,632. INCLUDING GRANTS OF \$ 136,632. REVENUE \$ 0. |
| FORM 990, PART VI, SECTION A, LINE 6: THE ACADEMY'S MEMBERSHIP CONSISTS |
| OF FELLOWS (INCLUDING HONORARY FELLOWS, EMERITUS FELLOWS, AND LIFE |
| FELLOWS), CANDIDATES FOR FELLOWSHIP, AND STUDENT MEMBERS. THE FELLOWS |
| CONSTITUTE THE VOTING MEMBERS OF THE ACADEMY. |
| |
| FORM 990, PART VI, SECTION A, LINE 7A: THE OFFICERS AND AT-LARGE MEMBERS |
| OF THE ACADEMY'S BOARD OF DIRECTORS ARE ELECTED BY THE VOTING MEMBERS AT |
| THE ANNUAL MEETING. |
| |
| FORM 990, PART VI, SECTION A, LINE 7B: AMENDMENTS TO THE ACADEMY'S |
| GOVERNING DOCUMENTS MUST BE RATIFIED BY A TWO-THIRDS VOTE OF THOSE VOTING |
| MEMBERS PRESENT, PROVIDED A QUORUM IS PRESENT. |
| , |
| FORM 990, PART VI, SECTION B, LINE 11: THE FINANCE COMMITTEE REVIEWS THE |
| FORM 990 AND PRESENTS IT TO THE FULL BOARD OF DIRECTORS PRIOR TO IT BEING |
| FILED WITH THE IRS. |
| |
| FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION'S CONFLICT OF |
| INTEREST POLICY APPLIES TO ALL BOARD MEMBERS, AND OFFICERS. WHEN A |
| POTENTIAL OR ACTUAL CONFLICT ARISES, THE INDIVIDUAL WITH THE CONFLICT IS |
| REQUIRED TO NOTIFY THE BOARD OF DIRECTORS OF THE CONFLICT, ABSTAIN FROM ANY |

Schedule O (Form 990 or 990-EZ) (2012) **Employer identification number** Name of the organization 41-1227642 AMERICAN ACADEMY OF OPTOMETRY DISCUSSION OF THE TRANSACTION, AND ABSTAIN FROM VOTING ON THE TRANSACTION. ALL BOARD MEMBERS AND OFFICERS ARE REQUIRED TO COMPLETE A DISCLOSURE FORM EVERY TWO YEARS. FORM 990, PART VI, SECTION B, LINE 15: A PERFORMANCE EVALUATION IS CONDUCTED ANNUALLY WITH THE BOARD OF DIRECTORS. A PERFORMANCE EVALUATION IS CONDUCTED USING A 360-DEGREE EVALUATION BY STAFF, COMMITTEES AND SECTION OFFICERS, AS WELL AS THE BOARD. THE MANAGEMENT COMMITTEE MAKES A RECOMMENDATION TO THE BOARD, TAKING INTO ACCOUNT A REVIEW OF COMPARABLE SALARIES, PROVIDED IN SALARY SURVEYS OF NOT-FOR-PROFITS. THE BOARD REVIEWS THE MANAGEMENT COMMITTEE'S RECOMMENDATION. THE DECISION/APPROVAL IS DOCUMENTED IN THE MINUTES AND IN THE EXECUTIVE DIRECTOR CONTRACT. THIS PROCESS LAST OCCURED IN 2013. THE ACADEMY HAS NO OTHER COMPENSATED OFFICERS OR KEY EMPLOYEES. FORM 990, PART VI, SECTION C, LINE 19: THE ACADEMY MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST. FORM 990, PART VII, SECTION A ALLOCATION OF TIME BETWEEN RELATED ORGANIZATIONS LOIS SCHOENBRUN IS ALSO THE EXECUTIVE DIRECTOR OF AMERICAN OPTOMETRIC FOUNDATION, A RELATED ORGANIZATION. HER AVERAGE WEEKLY HOURS SPENT WORKING FOR EACH ORGANIZATION ARE:

AMERICAN ACADEMY OF OPTOMETRY - 32 HOURS PER WEEK

AMERICAN OPTOMETRIC FOUNDATION - 8 HOURS PER WEEK

| Schedule O (Form 990 or 990-EZ) (2012) Name of the organization | Page 2 Employer identification number |
|--|---------------------------------------|
| AMERICAN ACADEMY OF OPTOMETRY | 41-1227642 |
| FORM 990, PART VII, SECTION A | |
| COMPENSATION TO BOARD MEMBERS | |
| EACH BOARD MEMBER RECEIVED \$1,000 STIPEND FOR TRAVEL EXPE | NSES TO ATTEND |
| THE ANNUAL MEETING. | |
| | |
| THE 2012 COMPENSATION FIGURES FOR LOIS, HELEN, AND JANA I | NCLUDE |
| ADDITIONAL COMPENSATION RECEIVED DURING THE ACADEMY'S FIS | CAL YEAR |
| ENDING JUNE 30, 2012 AS AN INCENTIVE FOR TRANSITIONING WI | TH THE |
| ORGANIZATION AS IT MOVED ITS HEADQUARTERS FROM MARYLAND T | O FLORIDA. |
| | |
| OTHER STAFF MEMBERS MEETING CERTAIN QUALIFICATIONS RECEIV | ED ADDITIONAL |
| COMPENSATION DUE TO THE HEADQUARTERS MOVING FROM MARYLAND | TO FLORIDA. |
| | |
| | |
| FORM 990, PART XII, LINE 2C | |
| OVERSIGHT OF AUDIT AND SELECTION OF INDEPENDENT ACCOUNTAN | T |
| THE BOARD OF DIRECTORS IS RESPONSIBLE FOR THE SELECTION, | MONITORING AND |
| EVALUATION OF AN INDEPENDENT AUDIT FIRM AND OVERSIGHT OF | THE AUDIT OF |
| ITS FINANCIAL STATEMENTS. THERE WAS NO CHANGE IN THIS PR | OCESS FROM THE |
| PRIOR YEAR. | |
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Schedule O (Form 990 or 990-EZ) (2012)

232212 01-04-13

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ▶ Attach to Form 990.

OMB No 1545-0047

2012 Open to Public Inspection

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Employer identification number Direct controlling 41-1227642 Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year) End-of-year assets **e** Total income € Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or foreign country) AMERICAN ACADEMY OF OPTOMETRY Primary activity Name, address, and EIN (if applicable) of disregarded entity Name of the organization Part II Part

| Section 512(b)(13) controlled entity? | S No | | × | | | | | | |
|--|------------|---|--------------------------------|--|--|---|---|------|---|
| Section | Yes | | _ | | | _ | | | _ |
| (f) Direct controlling entity | | | N/A | | | | | | |
| (e) Public charity status (if section | 501(c)(3)) | | LINE 7 | | | | | | |
| (d) Exempt Code section | | | 501(C)(3) | | | | | | |
| (c) Legal domicile (state or foreign country) | | | DISTRICT OF COLUMBIA 501(C)(3) | | | | | | |
| (b) Primary activity | | FUNDRAISING TO SUPPORT DPTOMETRIC RESEARCH & | EDUCATION | | | | , | | |
| (a) Name, address, and EIN of related organization | | AMERICAN OPTOMETRIC FOUNDATION, INC 43-0768182, 6110 EXECUTIVE BOULEVARD, #506, | ROCKVILLE, MD 20852 | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2012

232181 12-10-12 LHA

41-1227642

Page 2

Schedule R (Form 990) 2012 AMERICAN ACADEMY OF OPTOMETRY

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year) Part III

| (j) (k) General or Percentage managing ownership partner? Yes No | | |
|---|---|------|
| General or managing partner? | | |
| (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | | |
| ortion- ations | | |
| Disprop | _ | |
| (g) Share of end-of-year assets | | |
| (f) Share of total income | | |
| (e) Predominant income (related, unrelated, excluded from fax under sections 512-514) | | |
| (d) Direct controlling entity | | . ! |
| (C) Legal domicile (state or foreign | | |
| (b) Primary activity | | |
| (a) Name, address, and EIN of related organization | | |

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Part IV

Schedule R (Form 990) 2012

232162 12-10-12

Page 3

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Yes /

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

- 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?
 - a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity
 - b Gift, grant, or capital contribution to related organization(s)
- c Gift, grant, or capital contribution from related organization(s)
- d Loans or loan guarantees to or for related organization(s)
- e Loans or loan guarantees by related organization(s)
- Dividends from related organization(s)
- Sale of assets to related organization(s)
- Purchase of assets from related organization(s)
- Exchange of assets with related organization(s)
- Lease of facilities, equipment, or other assets to related organization(s)
- k Lease of facilities, equipment, or other assets from related organization(s)
- l Performance of services or membership or fundraising solicitations for related organization(s)
 - m Performance of services or membership or fundraising solicitations by related organization(s) n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
- Sharing of paid employees with related organization(s)
- Reimbursement paid to related organization(s) for expenses
- Reimbursement paid by related organization(s) for expenses
- r Other transfer of cash or property to related organization(s)
- s Other transfer of cash or property from related organization(s)

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

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| (d) Method of determining amount involved | | | | |
|---|--|--|--|--|
| (c) Amount involved | 86,792. | 123,007. | 223,424. | |
| (b) Transaction type (a·s) | Ж | N | В | |
| (a) Name of other organization | (1) AMERICAN OPTOMETRIC FOUNDATION, INC. | (2) AMERICAN OPTOMETRIC FOUNDATION, INC. | (3) AMERICAN OPTOMETRIC FOUNDATION, INC. | |

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Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income part (related, unrelated, so excluded from tax under section 512-514) ye | (e) Are all partners sec 501(c)(3) orgs? Yes No | (f) Share of total income | (g) Share of end-of-year assets | Disproportionate allocations? | Code V-UBI General or Percentage amount in box 20 menaging out Schedule K-1 partner? (Form 1065) Yes No | General or managing partner? | (k) Percentage ownership |
|--------------------------------------|--------------------------------|---|---|---|------------------------------------|---------------------------------|-------------------------------|---|------------------------------|----------------------------|
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| | | | | | | | | Schedule | e R (For | Schedule R (Form 990) 2012 |

| Part VII Supplemental Information | Oakadala Dikasa wasansii saas |
|--|--------------------------------|
| Complete this part to provide additional information for responses to questions on | Schedule R (see instructions). |
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Form **8868**

(Rev Januarý 2013)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

 \mathbf{r}

Form 8868 (Rev. 1-2013)

| If you a | re filing for an Automatic 3-Month Extension, comple | te only Pa | rt I and check this box | | • | ▶ X |
|--|--|--------------|---|-----------------|-------------------|-----------------|
| If you a | re filing for an Additional (Not Automatic) 3-Month Ex | tension, c | complete only Part II (on page 2 of | his form) | | |
| Do not co | omplete Part II unless you have already been granted | an automa | itic 3-month extension on a previous | ly filed Fo | rm 8868. | |
| Electroni | c filing (e-file). You can electronically file Form 8868 if | you need a | a 3-month automatic extension of tin | ne to file (6 | 6 months for a | corporation |
| required t | o file Form 990-T), or an additional (not automatic) 3-mo | nth extens | sion of time. You can electronically fi | le Form 8 | 868 to request | an extension |
| of time to | file any of the forms listed in Part I or Part II with the ex | ception of | Form 8870, Information Return for 1 | ransfers . | Associated Wit | h Certain |
| Personal | Benefit Contracts, which must be sent to the IRS in pag | er format | (see instructions) For more details of | n the elec | ctronic filing of | this form, |
| visit www | irs gov/efile and click on e-file for Charities & Nonprofits | 5. | | | | |
| Part I | Automatic 3-Month Extension of Time | e. Only s | submit original (no copies ne | eded). | | |
| A corpora | ition required to file Form 990-T and requesting an autor | natic 6-mc | onth extension - check this box and | complete | | |
| Part I only | | | | · | | |
| All other o | corporations (including 1120-C filers), partnerships, REMome tax returns. | IICs, and t | rusts must use Form 7004 to reques | t an exter | ision of time | |
| Type or | Name of exempt organization or other filer, see instru | ictions. | | Employe | r identification | number (EIN) or |
| print | | | | , , | | , , |
| • | AMERICAN ACADEMY OF OPTOME | TRY | | | 41-122 | 7642 |
| File by the due date for filing your | Number, street, and room or suite no If a P.O box, s 2909 FAIRGREEN STREET | | tions. | Social se | curity number | |
| return See instructions | City, town or post office, state, and ZIP code For a fe | oreign add | ress, see instructions | | | |
| | ORLANDO, FL 32803 | | | | | |
| Enter the | Return code for the return that this application is for (file | e a separa | te application for each return) | | | 0 1 |
| | | · | | | | |
| Applicati | on | Return | Application | | | Return |
| Is For Code Is For | | | | | | Code |
| Form 990 | or Form 990-EZ | 01 | Form 990-T (corporation) | | | 07 |
| Form 990 | -BL | 02 | Form 1041-A | | | 08 |
| Form 472 | 0 (ındıvıdual) | 03 | Form 4720 | | | 09 |
| Form 990 | -PF | 04 | Form 5227 | | | 10 |
| Form 990 | -T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | 11 |
| Form 990 | -T (trust other than above) | 06 | Form 8870 | | | 12 |
| | THE ORGANIZATION | NC | | | | |
| • The bo | ooks are in the care of > 2909 FAIRGREEN | STRE | ET - ORLANDO, FL 3 | 2803 | | |
| Teleph | ione No. > 321-710-3937 | | FAX No. ▶ | | | |
| If the c | organization does not have an office or place of busines | s in the Ur | nited States, check this box | | | |
| • If this | s for a Group Return, enter the organization's four digit | Group Exe | emption Number (GEN) I | f this is fo | r the whole gro | up, check this |
| box ▶_ | If it is for part of the group, check this box | and atta | ich a list with the names and EINs of | all memb | ers the extens | ion is for. |
| 1 re | quest an automatic 3-month (6 months for a corporation | required | to file Form 990-T) extension of time | until | | |
| | FEBRUARY 15, 2014, to file the exemp | t organiza | tion return for the organization name | ed above | The extension | |
| is fo | or the organization's return for. | | | | | |
| ▶ [| calendar year or | | | | | |
| ▶[| X tax year beginning JUL 1, 2012 | , an | d ending <u>JUN</u> 30, 2013 | | <u> </u> | |
| 2 If th | ne tax year entered in line 1 is for less than 12 months, c | heck reas | on. Initial return | Fınal retui | 'n | |
| | Change in accounting period | , rook rous | on militariotam | i iii da i Cidi | " | |
| 3a If th | nis application is for Form 990-BL, 990-PF, 990-T, 4720, | or 6069, e | nter the tentative tax, less any | | | |
| <u>nor</u> | refundable credits. See instructions | | | 3a | \$ | 0. |
| b If th | nis application is for Form 990-PF, 990-T, 4720, or 6069, | enter any | refundable credits and | | | |
| est | mated tax payments made. Include any prior year over | ayment a | llowed as a credit | 3b | \$ | 0. |
| | ance due. Subtract line 3b from line 3a Include your pa | | | | | _ |
| | using EFTPS (Electronic Federal Tax Payment System). | | | 3c | \$ | 0. |
| Caution. | If you are going to make an electronic fund withdrawal | with this Fe | orm 8868, see Form 8453-EO and F | orm 8879 | EO for paymer | it instructions |

LHA

For Privacy Act and Paperwork Reduction Act Notice, see instructions.