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Internal Revenue Service

Short Form
Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)
Sponsoring organizations of dohor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990. All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form

The organization may have to use a copy or this return to satisfy state reporting requirements.

OMB No 1545-1150

Open to Public Inspection

JUN 1, 2012 and ending MAY 31, For the 2012 calendar year, or tax year beginning 2013 В Check if C Name of organization D Employer identification number Address change GREATER NORFOLK CORPORATION 54-1081488 Name change Number and street (or P.O. box, if mail is not delivered to street address) Room/suite E Telephone number initial return 207 GRANBY STREET 301 (757) 622-2242Terminated City or town, state or country, and ZIP + 4 Amended return F Group Exemption NORFOLK, VA 23510 Number > Application pending X Cash G Accounting Method: Accrual Other (specify) H Check X If the organization is not Website: ► N/A required to attach Schedule B Tax-exempt status (check only one) — 501(c)(3) X 501(c) (6) ◀(insert no.) 4947(a)(1) or 527 (Form 990, 990-EZ, or 990-PF). K Check Lift the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return. L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ 157,452. \$ Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I) Check if the organization used Schedule O to respond to any question in this Part I Contributions, gifts, grants, and similar amounts received Program service revenue including government fees and contracts 2 157,438. 3 Membership dues and assessments 3 Investment income 4 5a Gross amount from sale of assets other than inventory 5a 5b b Less: cost or other basis and sales expenses c Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) 5c Gaming and fundraising events a Gross income from gaming (attach Schedule G if greater than 1 Revenue \$15,000) 6a **b** Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) 6c c Less: direct expenses from gaming and fundraising events d Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) 6d 7a Gross sales of inventory, less returns and allowances 7a b Less: cost of goods sold c Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a) 7с SEE SCHEDULE O Other revenue (describe in Schedule O) 8 157,452. Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 9 10 Grants and similar amounts paid (list in Schedule 0) 10 Š 12,133. 11 Benefits paid to or for members 11 7 9 2013 103,358. 12 12 Salaries, other compensation, and employee benefits Expenses 2,675. Professional fees and other payments to independent contractors 13 13 SEE SCHEDULE O 12,400. 14 Occupancy, rent, utilities, and maintenance 14 967. 15 Printing, publications, postage, and shipping 15 SEE SCHEDULE O 27,143. Other expenses (describe in Schedule O) 16 16 158,676. 17 Total expenses. Add lines 10 through 16 17 18 Excess or (deficit) for the year (Subtract line 17 from line 9) <1,224.> 18 Net Assets 19 Net assets or fund balances at beginning of year (from line 27, column (A)) 48,128. (must agree with end-of-year figure reported on prior year's return) 19 20 Other changes in net assets or fund balances (explain in Schedule O) 20 0. 46,904. Net assets or fund balances at end of year. Combine lines 18 through 20 21 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form **990-EZ** (2012)

P	art II Balance Sheets (see the instructions for Part II)				_	
	Check if the organization used Schedule O to res	pond to any ques	stion in this Part II			X
		1-	(A) Beginning of year		(B) E	nd of year
22	2 Cash, savings, and investments		48,360	• 22	2	51,560.
23	B Land and buildings			23	3	
24	Other assets (describe in Schedule 0) SEE SCHEDULE O) [1,368	. 24	1	1,052.
25	5 Total assets		49,728	• 25	5	52,612.
26	Total liabilities (describe in Schedule O) SEE SCHEDULE O)	1,600	. 26	3	5,708.
27			48,128	• 27	7	46,904.
P	art III Statement of Program Service Accomplishmen	nts (see the instr	uctions for Part III)		E	xpenses
	Check if the organization used Schedule O to res	pond to any ques	tion in this Part III	X		for section
Wh	at is the organization's primary exempt purpose? SEE SCHEDULE O)				and 501(c)(4) ons and section
Des	cribe the organization's program service accomplishments for each of its three largest program	services, as measured by ex	penses in a clear and concise) trusts; optional
man	iner, describe the services provided, the number of persons benefited, and other relevant inform	nation for each program title		-	for others	•)
28	SEE SCHEDULE O					
					1 1	
	(Grants \$) If this amount includes foreign g	grants, check here			28a	
29						
	(Grants \$) If this amount includes foreign g	grants, check here	>	ackslash	29a	
30						
	(Grants \$) If this amount includes foreign g	rants, check here	>	Щ	30a	
31	Other program services (describe in Schedule O)				.	
	(Grants \$) If this amount includes foreign of	rants, check here		ليــا	31a	
32	Total program service expenses (add lines 28a through 31a)			<u>. ▶</u>	32	
Р	art IV List of Officers, Directors, Trustees, and Key E			see the	nstructions f	for Part IV)
	Check if the organization used Schedule O to resp			(4)		
	())	(b) Average hours per week devoted to		cont	ealth benefits, tributions to	(e) Estimated
	(a) Name and title	per week devoted to	W-2/1099-MISC) (if not paid, enter -0-)	plans,	loyee benefit and deferred	amount of other compensation
D 7	ARRY BISHOP	<u> </u>	(p.z, aa. o ,	con	npensation	
	KECUTIVE VP	40.00	81,092.		^	۱ ,
	E ATTACHED FOR BOARD MEMBERS	40.00	01,092.		0.	0.
	DARD MEMBERS - NONE COMPE	0.00	0.		0.	
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232	172 01-11-13				Form	990-EZ (2012)
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	instructions for Part V) Check if the organization used Sch. O to respond to any question in this	Part	V	X				
			Yes	No				
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each							
	activity in Schedule O	33		х				
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended			 -				
	documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)	34		x				
35 a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported	<u> </u>	_					
h	on lines 2, 6a, and 7a, among others)? If "Yes " to line 25a, has the organization filed a Form 900. If for the year? If "No." provide an explanation in Schedule 0.							
	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule 0 Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax							
·	requirements during the year? If "Yes," complete Schedule C, Part III	35c		x				
36		336	\vdash					
30	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes,"	36		x				
27.0	complete applicable parts of Schedule N Enter amount of political expenditures, direct or indirect, as described in the instructions 37a 0.	30	<u> </u>					
		276		х				
	Did the organization file Form 1120-POL for this year?	37b	_					
38 a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made	١ ,,,	l	- T				
	in a prior year and still outstanding at the end of the tax year covered by this return?	38a		Х				
	If "Yes," complete Schedule L, Part II and enter the total amount involved 38b N/A	ł						
39	Section 501(c)(7) organizations. Enter:	3		*				
	Initiation fees and capital contributions included on line 9 39a N/A	ł						
b		l						
40 a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:							
_	section 4911 ► N/A ; section 4912 ► N/A ; section 4955 ► N/A							
Ь	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the	-						
	year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ?		١,	L				
	If "Yes," complete Schedule L, Part I	40b	N/	Α				
C	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers							
	or disqualified persons during the year under sections 4912, 4955, and 4958	1		,				
d	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the			3 5				
	organization N/A			*				
е	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter							
	transaction? If "Yes," complete Form 8886-T	40e		X				
41	List the states with which a copy of this return is filed NONE							
42 a		622		42				
	· · · · · · · · · · · · · · · · · · ·	351	0					
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority							
	over a financial account in a foreign country (such as a bank account, securities account, or other financial		Yes					
	account)?	42b		X				
	If "Yes," enter the name of the foreign country:	3 4						
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.							
C	c At any time during the calendar year, did the organization maintain an office outside of the U.S.?							
	If "Yes," enter the name of the foreign country:							
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here			Ш				
	and enter the amount of tax-exempt interest received or accrued during the tax year	N/A						
			Yes	No				
44 a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of	ļ	_	X				
	Form 990-EZ							
b	b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead							
	of Form 990-EZ							
C	c Did the organization receive any payments for indoor tanning services during the year?							
d	d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation							
	ın Schedule O							
45 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?							
	b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section							
	512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b						
_		Form 9	90-EZ	(2012)				
2321	73							

SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization

GREATER NORFOLK CORPORATION

Employer identification number 54-1081488

GREATER NORFOLK CORPORATION	54-1081488
FORM 990-EZ, PART I, LINE 8, OTHER REVENUE:	
DESCRIPTION OF OTHER REVENUE:	AMOUNT:
INTEREST INCOME	14.
FORM 990-EZ, PART I, LINE 14, OCCUPANCY, RENT, U	JTILITIES, AND MAINTENANCE:
DESCRIPTION OF EXPENSES:	AMOUNT:
DEPRECIATION/AMORTIZATION	317.
OTHER EXPENSES	12,083.
TOTAL TO FORM 990-EZ, LINE 14	12,400.
FORM 990-EZ, PART I, LINE 16, OTHER EXPENSES:	
DESCRIPTION OF OTHER EXPENSES:	AMOUNT:
PAYROLL TAXES	7,635.
TRAVEL	242.
CONFERENCES AND MEETINGS	10,343.
MISCELLANEOUS	848.
INTERNET & FAX	1,072.
TELEPHONE & COMMUNICATION	2,695.
OFFICE INSURANCE	4,231.
BANK CHARGES	77.
TOTAL TO FORM 990-EZ, LINE 16	27,143.
FORM 990-EZ, PART II, LINE 24, OTHER ASSETS:	
DESCRIPTION	BEG. OF YEAR END OF YEAR
SECURITY DEPOSIT	800. 800.
OTHER DEPRECIABLE ASSETS	568. 252.
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 232211 01-04-13	Schedule O (Form 990 or 990-EZ) (2012)

SCHEDULE 0

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

GREATER NORFOLK CORPORATION

Employer identification number 54-1081488

TOTAL TO FORM 990-EZ, LINE 24 1,368. 1,052. FORM 990-EZ, PART II, LINE 26, OTHER LIABILITIES: DESCRIPTION BEG. OF YEAR END OF YEAR ACCOUNTS PAYABLE 1,600. 5,708. FORM 990-EZ, PART III, PRIMARY EXEMPT PURPOSE - TO FOCUS ON THOSE INITIATIVES THAT HAVE THE POTENTIAL TO ENHANCE NORFOLK'S AND THE REGION'S COMPETITIVENESS AND QUALITY OF LIFE, INCLUDING THE CONTINUED GROWTH AND DEVELOPMENT OF THE PORT OF VIRGINIA AND THE MODELING AND SIMULATION INDUSTRY IN NORFOLK AND THE REGION; ENHANCING NORFOLK'S AND THE REGION'S ABILITY TO ATTRACT AND RETAIN YOUNG TALENT: PARTNERING WITH NORFOLK PUBLIC SCHOOLS IN SUPPORT OF THE NPS LEADERSHIP ACADEMY AND SUPPORTING EFFORTS TO ENSURE A HIGH SPEED PASSENGER RAIL CONNECTION TO SOUTH HAMPTON ROADS. FORM 990-EZ, PART III, LINE 28, PROGRAM SERVICE ACCOMPLISHMENTS: TO FOCUS ON THOSE INITIATIVES THAT HAVE THE POTENTIAL TO ENHANCE NORFOLK'S AND THE REGION'S COMPETITIVENESS AND OUALITY OF LIFE. INCLUDING THE CONTINUED GROWTH AND DEVELOPMENT OF THE PORT OF VIRGINIA AND THE MODELING AND SIMULATION INDUSTRY IN NORFOLK AND THE REGION; ENHANCING NORFOLK'S AND THE REGION'S ABILITY TO ATTRACT AND RETAIN YOUNG TALENT; PARTNERING WITH NORFOLK PUBLIC SCHOOLS IN SUPPORT OF THE NPS LEADERSHIP ACADEMY AND SUPPORTING EFFORTS TO ENSURE A HIGH SPEED PASSENGER RAIL CONNECTION TO SOUTH HAMPTON ROADS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 232211 01-04-13

Schedule O (Form 990 or 990-EZ) (2012)

SCHEDULE 0

(Form 990 or\990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-FZ.

2012
Open to Public Inspection

Department of the Treasury ➤ Attach to Form 990 or 990-EZ. Inspection Internal Revenue Service Name of the organization **Employer identification number** GREATER NORFOLK CORPORATION 54-1081488 FORM 990-EZ, PART V, INFORMATION REGARDING PERSONAL BENEFIT CONTRACTS: THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT. OR INDIRECTLY, THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY, OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

Depreciation and Amortization 990-EZ (Including Information on Listed Property) separate instructions. ► Attach to your tax return.

► See separate instructions.

OMB No 1545-0172

Attachment Sequence No 179

Business or activity to which this form relates

Identifying number

	EATER NORFOLK CORPO					EZ PAGE	<u>T</u>	54-1081488
Pa		erty Under Section 1	79 Note : <i>If yo</i>	ou have any lis	ted property,	complete Part		
1 N	Maximum amount (see instructions)						1	500,000.
2 T	Total cost of section 179 property pla	ced in service (see	instructions) .			2	
3 1	Threshold cost of section 179 propert	ty before reduction	ın lımıtatıon				3	2,000,000.
4 F	Reduction in limitation. Subtract line 3	4						
<u>5</u> c	Pollar limitation for tax year Subtract line 4 from lin	ne 1 if zero or less, enter	-0- If married fil	ing separately, se	a instructions		5	
6	(a) Description of p	property		(b) Cost (busin	less use only)	(c) Electe	d cost	
				<u></u>				
								
7 L	isted property Enter the amount from	m line 29	•		7			**** *** ** * * * * * * * * * * * * *
8 1	otal elected cost of section 179 prop	perty. Add amounts	s in column (c), lines 6 and	7		8	
9 1	Tentative deduction. Enter the smalle	er of line 5 or line 8					9	
	Carryover of disallowed deduction fro	•					10	
	Business income limitation. Enter the		•		•		11	ļ
	Section 179 expense deduction. Add				. —		12	
	Carryover of disallowed deduction to				▶ 13			<u> </u>
	: Do not use Part II or Part III below f							
	rt II Special Depreciation Allow			·				T
	Special depreciation allowance for qu	alified property (ot	her than liste	ed property) p	laced in servi	ce during		
	he tax year						. 14	
	Property subject to section 168(f)(1) e	election					15	167
	Other depreciation (including ACRS)				`		16	167.
Pa	rt III MACRS Depreciation (Do n	iot include listed p		ection A)			
								1
	MACRS deductions for assets placed	•	-	-			_ <u>17</u>	
18 1	you are electing to group any assets placed in se						_ otion Suct	
	Section B - Asset	(b) Month and	,	or depreciation			ation Syst	em
	(a) Classification of property	year placed in service	(business/i	nvestment use instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
19a	3-year property							-
<u> </u>	5-year property	_						
	7-year property							
d	10-year property							
	15-year property		_		1	_ f		
f	20-year property	7			1			
g	25-year property	\neg			25 yrs		S/L	
		/			27.5 yrs	ММ	S/L	
h	Residential rental property	/	_		27.5 yrs.	ММ	S/L	
		/	_		39 yrs.	ММ	S/L	
i	Nonresidential real property	/				ММ	S/L	
	Section C - Assets	Placed in Service	During 201	2 Tax Year U	sing the Alte	rnative Depre	iation Sy	stem
20a	Class life		T				S/L	
	Class life	_ 					S/L	
D			i		12 yrs.		J/L	
b	12-year	,	-		12 yrs. 40 yrs.	MM	S/L	
					 	ММ		
c Pa	12-year 40-year rt IV Summary (See instructions.))			 	ММ		
с Ра 21 І	12-year 40-year rt IV Summary (See instructions.) Listed property Enter amount from lir) ne 28	nes 19 and 2	0 in column (c	40 yrs.		S/L	
21 to 22 1	12-year 40-year rt IV Summary (See instructions.)) ne 28 s 14 through 17, lir			40 yrs.		S/L	167.
21 t 22 1	12-year 40-year rt IV Summary (See instructions.) isted property Enter amount from lin rotal. Add amounts from line 12, lines	ne 28 s 14 through 17, Iir es of your return. P	artnerships a	and S corpora	40 yrs.		S/L 21	167.
21 L 22 T 23 F	12-year 40-year **T IV Summary (See instructions.) Listed property Enter amount from line **Total. Add amounts from line 12, lines Enter here and on the appropriate lines	ne 28 s 14 through 17, lir es of your return. P n service during th	artnerships a	and S corpora	40 yrs.		S/L 21	167.

GREATER NORFOLK CORPORATION Form 4562 (2012) Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or Part V Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable Section A - Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles 24a Do you have evidence to support the business/investment use claimed? Yes J No 24b If "Yes," is the evidence written? Yes Nο (e) (i) (a) Type of property Date Business Elected Basis for depreciation Recovery Method/ Depreciation Cost or (business/investment placed in investment section 179 deduction (list vehicles first) other basis period Convention service use percentage cost 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use 25 26 Property used more than 50% in a qualified business use: % % % 27 Property used 50% or less in a qualified business use S/L -% % S/L -S/L -% 28 Add amounts in column (h), lines 25 through 27. Enter here and on line 21, page 1 28 29 29 Add amounts in column (i), line 26 Enter here and on line 7, page 1 Section B - Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner." or related person. If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles. (a) (b) (c) (d) (e) **(f)** Vehicle 30 Total business/investment miles driven during the Vehicle Vehicle Vehicle Vehicle Vehicle year (do not include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal (noncommuting) miles 33 Total miles driven during the year. Add lines 30 through 32 Yes Yes Yes Yes Yes 34 Was the vehicle available for personal use Yes No Nο No Nο No No during off-duty hours? 35 Was the vehicle used primarily by a more than 5% owner or related person? Is another vehicle available for personal 36 use? Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons. 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your Yes Nο employees? 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners 39 Do you treat all use of vehicles by employees as personal use? 40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received? 41 Do you meet the requirements concerning qualified automobile demonstration use? Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles. Part VI | Amortization (f) Amortization for this year (b) (c) (d) (e) (a) Date amortization Amortization 42 Amortization of costs that begins during your 2012 tax year: 43 150 43 Amortization of costs that began before your 2012 tax year

44

216252 12-28-12

44 Total. Add amounts in column (f) See the instructions for where to report

GNC Officers

<u>President</u> Charles McPhillips Kaufman & Canoles, P.C

157 Vice President John Reinhart, President Maersk Line Limited

2nd Vice President James Squires, President Norfolk Southern Corporation

Jack Ross, President & COO Dominion Enterprises

Treasurer
Edward Amorosso
Managing Partner
McPhillips, Roberts & Dean

GNC Staff
Barry C Bishop
Executive Vice President

Tammy Wright Executive Assistant

GNC Board Members

Charity Volman President/South Hampton Roads SunTrust Bank

Kenneth Alexander, President Metropolitan Funeral Home

Norfolk State University

Dr. Edna Baehre-Kolovani President Tidewater Community College

Stephen Ballard, President S B Ballard Construction

C Max Bartholomew Senior External Affairs Mgr Dominion Resources Services

George G Ball III Senior Vice President Wells Fargo – Commercial Banking

Frank Batten Jr Chairman of the Board Landmark Communication, Inc

David Bergren, President Old Dominion Trust Company

David Bernd, CEO Sentara Healthcare

John Baiocco Sr Vice President TowneBank – Norfolk

Gilbert Bland, CEO The Giljov Group

Robert F Boyd Boyd & Boyd, PC

Alonzo Brandon VP, University Advancement Old Dominion University

American Maritime Holdings

J Robert Bray Sr Advisor Kaufman & Canoles Consulting

Macon Brock, Chairman Dollar Tree Stores, Inc John Broderick, President Old Dominion University

Edward Brunot Sr VP – Multary Division Nash Finch Company

Scott Carter President United Networks

John D Cavanaugh President Cavanaugh, Nelson & Co

Lisa Chandler, Vice President Nancy Chandler & Associates

James Chapman IV Crenshaw, Ware & Martin PLC

Arthur Collins II, President Collins Enterprises, LLC

Charles Cooper, Secretary Cooper Realty, Inc

Erik Cooper, President Cooper Realty, Inc

Thomas Crabtree, Sr. VP Booz Allen Hamilton

David Crainer, Partner KPMG LLP

E Neal Crawford President Monarch Bank

William Crow President Virginia Ship Repair Assoc

James Dahling President CHKD

Dr Deborah DiCroce, President & CEO Hampton Roads Community Foundation

John Padgett McGuire Woods Battle & Boothe

Peter Decker III Decker, Cardon, Thomas, Weintraub & Neskis, P C

Alan Dworetzky, Managing Director Harbor Group International

Franklin P Earley CEO Waterside Capital

Dave Edwards President W. R. Systems, LTD

H David Embree Williams Mullen

Brad Face, CEO Face International Corporation

Richard Freebourn, Executive Vice President Brown & Brown Insurance

D Bart Frve, President Frve Properties

Frank "Buddy" Gadams President Marathon Development Group

Michael Gardner, Partner Troutman Sanders, LLP

Tim Gifford, Broker/Owner

The Gifford Management Group

Richard Glasser Glasser & Glasser, P.L.C

Dr William Greer, President Virginia Wesleyan College

William Gresham, President ET Gresham Company

Robert Gurnee Managing Principal Suburban Asset Management

Conrad Hall

L Taylor Harrell Senior Vice President Southern Bank

Henry "Sandy" Harns President Palladuum Partners LLC

Charles Henderson Jr Market President Bank of America

Charlotte Herndon President – Shared Services The New York Times Company

Bruce Holbrook
Dixon Hughes Goodman LLP

Dr. Richard Homan President Eastern Virginia Medical School

Dovle Hull

William Hudgins President & CEO Harvey Lindsay Development Services Group LLC

H Blount Hunter, President H Blount Hunter Retail & Real Estate Research

Michael Ives, President Hentage Bank and Trust

Dave Iwans, President DLA Marketing, Advertising & PR

Richard Freebourn Executive Vice President Brown & Brown Insurance

Thomas Johnson Jr Managing Partner Willcox & Savage, P C

David Mele Publisher/ President Landmark Publishing Group

J Jerry Kantor

Suzan Kaufman, Vice President Organizational Development Dollar Tree Stores, Inc

Jack Kavanaugh

Kav Kemper, President Kemper Consulting, Inc

Michael Kerner, CEO Bon Secours Hampton Roads

Richard Kiefner Northwestern Mutual

Pete Kotarides, President Kotarides Company

Ray LaSalle, GM USAA Mid-Atlantic Regional Office Page Lea President/Principal Capes Capital Management

Joseph A. Leafe

Miles Leon, President S.L. Nusbaum Realty Company

Harry Lester

John Maddux, President Rodriquez, Ripley, Maddux Motley

Vincent Mastracco Kaufman & Canoles, P C

John Matson President TowneBank Norfolk

Michael McCabe President & CEO Harvey Lindsay Commercial Real Estate

Earl McClain Sr VP/Wealth Advisor Wells Fargo Bank

C Michael Ross, Principal HBA Architecture

Rudy Middleton, President E.G. Middleton Co., Inc.

Jeff Miller, President Miller Oil Co , Inc

Sheppard Miller, Chairman Kitco Fiber Optics

Zack Miller, Hatch Norfolk

Rodney Obver

Jennifer Moore, President The Moore Group

Interim Executive Director Virginia Port Authority

Cindy Black
Senior Vice President

South Hampton Roads Executive

Old Point National Bank

Daniel Peterson

Norfolk City Executive

BB&T

Anne Phillips President Phillips Destination Management

Barry Pollara, Sr VP UBS Financial Services, Inc

Mel Price Principal Work Program Architects

Al Ritter, Jr , CEO Beaufort Advisors

William Rueger Management Consultant

John Rvan Vandventer Black LLP

Chris Sanders, Vice President Robinson Development Group

Bert Schmidt, President WHRO

Robert Stanton, President Stanton Partners, Inc

Deborah Steams, Sr. Vice President Jones Lang LaSalle

Peter Strauss

Vice President Bank of America

Thomas Winborne
Chairman of the Board
Clark Nexsen Architecture &
Engineering

Vincent Thomas

Jane Tower Waypoint Advisors

R. Stephen Turnbull, Partner Cherry, Bekaert & Holland, L.L.P

Ulvsses Turner, Owner Atlantic Apartment Rentals

Boo Twohy, Chairman Capital Concrete, Inc

John S Tymoff Pancipal Tymoff + Moss

Chris Uiterwick, President & CEO ipConfigure, Inc

Steve Van Leeuwen President Ciniva Web Agency

Wavne Wilbanks, Managing Principal Wilbanks Smith & Thomas

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Steven Anderson, Director Norfolk Department of Development

Marcus Jones, City Manager City of Norfolk

Mary Miller, CEO Downtown Norfolk Council

Mayor Paul Fram City of Norfolk

Grev Persons, Chairman Hampton Roads Chamber of Commerce – Norfolk Division Form **8868**

(Rev. January 2013)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

• If you a	re filing for an Automatic 3-Month Extension, comple	te only Pa	art I and check this box		. >	X			
• If you a	re filing for an Additional (Not Automatic) 3-Month Ex	tension, d	complete only Part II (on page 2 of	this form).				
Do not co	omplete Part II unless you have already been granted a	an automa	atic 3-month extension on a previous	sly filed F	orm 8868.				
Electronic	c filing (e-file). You can electronically file Form 8868 if y	ou need a	a 3-month automatic extension of tir	ne to file	(6 months for a corp	oration			
required to	o file Form 990-T), or an additional (not automatic) 3-mo	nth extens	sion of time. You can electronically f	ile Form 8	3868 to request an e	extension			
•	file any of the forms listed in Part I or Part II with the exi								
	Benefit Contracts, which must be sent to the IRS in pap								
	ırs.gov/efile and click on e-file for Chanties & Nonprofits		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
Part I	Automatic 3-Month Extension of Time		submit original (no copies ne	eded).					
A corpora	tion required to file Form 990-T and requesting an autor	natic 6-mo	onth extension - check this box and	complete					
Part I only					. ▶	· 🗀			
	orporations (including 1120-C filers), partnerships, REM ome tax returns.	IICs, and t	rusts must use Form 7004 to reques	it an exte	nsion of time				
Type or print	Name of exempt organization or other filer, see instru	ctions.		Employe	er identification num	entification number (EIN) or			
File by the	GREATER NORFOLK CORPORATION				54-108148	38			
due date for filing your return See	Number, street, and room or suite no. If a P.O. box, so 207 GRANBY STREET, NO. 301	Social s	Social security number (SSN)						
instructions	City, town or post office, state, and ZIP code. For a fon NORFOLK, VA 23510	oreign add	ress, see instructions.						
Enter the	Return code for the return that this application is for (file	a separa	te application for each return)			0 1			
		Return			·				
Application	on		Application			Return			
Is For	F 000 F7	Code	Is For			Code			
	or Form 990-EZ	01	Form 990-T (corporation)			07			
Form 990		02	Form 1041-A			08			
	0 (Individual)	03	Form 4720			09			
Form 990		04	Form 5227			10			
	T (sec. 401(a) or 408(a) trust)	05	Form 6069			11			
Form 990	T (trust other than above) THE CORPORATION	06	Form 8870			12			
. <u>-</u>	-		SILTER 202 NODEOL	V 177	22510				
	oks are in the care of \triangleright 207 GRANBY STRE	PET,	· · · · · · · · · · · · · · · · · · ·	N, VA	23310				
	one No. ► (757) 622-2242		FAX No. ▶			$\overline{}$			
	rganization does not have an office or place of business								
	s for a Group Return, enter the organization's four digit (
box ▶ L	. If it is for part of the group, check this box				ers the extension is	for.			
1 1 rec	quest an automatic 3-month (6 months for a corporation <u>JANUARY 15, 2014</u> , to file the exempt				The extension				
is fo	r the organization's return for:								
▶[calendar year or								
►Ü	X tax year beginning JUN 1, 2012	, and	d ending MAY 31, 2013	·	 '				
2 If th	2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period								
	If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.								
	If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and								
	nated tax payments made. Include any prior year overp	-		3ь	\$	0.			
c Bala	ance due. Subtract line 3b from line 3a. Include your pay	yment with	n this form, if required,						
	sing EFTPS (Electronic Federal Tax Payment System). S			3c	\$	0.			
	f you are going to make an electronic fund withdrawal w			rm 8879-	O for payment insti	ructions.			
LHA Fo	or Privacy Act and Paperwork Reduction Act Notice,	see instru	ections.		Form 8868 (Re	v. 1-2013)			