

### See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



### 990-PF

### **Return of Private Foundation**

or Section 4947(a)(1) Nonexempt Charitable Trust

Treated as a Private Foundation

OMB No 1545-0052

|                                       |                          | nt of the Treasury<br>evenue Service             |                    | Note. The foun                 | dation ma       |            |         |                    | te Foundati                                      |                   | rting re   | quirement   | s                      | Op            | en to Public Inspectio                       | n          |
|---------------------------------------|--------------------------|--|--------------------|--------------------------------|-----------------|------------|---------|--------------------|--|-------------------|--|---|------------------------|---------------|--|------------|
| F                                     | or cal                   | lendar year 2012                                 | or ta              | ax year begi                   | inning          |            |         |                    | , 201  | 2, and end        | ding   |   |                        |               | , 20   | _          |
| -                                     | Name                     | of foundation                                    |                    |                                |                 |            |         |                    |  |                   |  | •   | -                      |               | cation number                                |            |
|                                       |                          | ES FAMILY FO                                     |                    |                                |                 |            |         |                    |  |                   |  |   | 1330                   |               |  | _          |
| - 1                                   | Numbe                    | er and street (or P O                            | box nu             | ımber ıf maıl ıs n             | ot delivered    | d to stree | et addr | ess)               |  | Room/su           | ıte  | B Telep   |                        |               | er (see instructions)                        |            |
|                                       |                          |  |                    |                                |                 |            |         |                    |  |                   |  |   | (                      | 50            | 3) 538-3043                                  |            |
| _                                     |                          | . BOX 399  |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  | _          |
| •                                     | City or                  | town, state, and ZIP of                          | ebo                |                                |                 |            |         |                    |  |                   |  |   |                        |               | _  | _          |
|                                       |                          |  |                    |                                |                 |            |         |                    |  |                   |  | C If exer   | nption ap<br>ig, check | plica<br>here | ation is                                     | ╛          |
| _                                     |                          | BERG, OR 971                                     | .32                |                                |                 |            |         |                    |  |                   |  |   |                        |               | _  | 7          |
| G                                     | Che                      | ck all that apply                                | $\vdash$           | Initial retu                   |                 | <u> </u>   | _       |                    | of a former                                      | public cha        | arity  | <b>D</b> 1 For                                    | eign orga              | nızat         | uons, check here . 🕨 🗀                       | J          |
|                                       |                          |  | <u> </u>           | Final retur                    |                 | <u> </u>   | → ` ``  | mended re          |  |                   |  |   |                        |               | tions meeting the<br>ere and attach          | ٦          |
| _                                     |                          |  | ᆜ_                 | Address c                      |                 |            |         | ame chang          |  |                   |  |   |                        |               |  | ٦          |
| 卢                                     |                          | ck type of organi                                |                    |                                |                 |            |         |                    |  | _4                |  |   |                        |               | n status was terminated                      | ٦          |
| Ť                                     |                          | ection 4947(a)(1) i                              |                    |                                |                 |            |         |                    | ivate found                                      |                   |  | under   | section 5              | 07(b)         | )(1)(A), check here                          | ┙          |
| ı                                     |                          | market value of a<br>ear <i>(from Part II, d</i> |                    |                                |                 |            |         | hod 🔀 C            | asn A  | ccrual            |  |   |                        |               | in a 60-month termination (1)(B), check here | ٦          |
|                                       | •                        | •  |                    | , 1111 <del>0</del><br>, 254 . |                 | ther (s    |         |                    | cash basis                                       |                   |  | under   | Section 5              | 07(0)         | (1)(B), Crieck field                         | ┙          |
| F                                     |                          | Analysis of Re                                   |                    |                                |                 |            |         |                    | Casir basis                                      | · /               | $\Box$   |   | -                      |               | (d) Disbursements                            | _          |
|                                       | au u                     | total of amounts in                              | colun              | nns (b), (c), aı               | nd (d)          | (-,        |         | nue and<br>ses per |  | vestment          | (  | <b>c)</b> Adjust                                  |                        |               | for charitable                               |            |
|                                       |                          | may not necessar<br>column (a) (see in           | ıly equ<br>structu | ual the amoun<br>ions))        | ts ın           |            | bod     |                    | inco   | ome               |  | incon   | ne                     |               | purposes<br>(cash basis only)                |            |
| ٦                                     | 1                        | Contributions, gifts, gran                       |                    |                                | chadula)        |            | 1       | 100,000.           |  |                   |  |   |                        |               | (cach page crity)                            | _          |
|                                       | 2                        | o l lifth  | e found            | dation is not rec              | guired to       |            |         | •                  |  |                   |  |   |                        |               |  | _          |
|                                       | 3                        | Interest on savings a                            |                    | B                              |                 | -          |         | 5,783.             |  | 5,783.            |  |   |                        |               | ATCH 1                                       |            |
|                                       | 4                        | Dividends and inte                               |                    |                                |                 | -          |         | 72,563.            |  | 72,563.           |  |   |                        |               | ATCH 2                                       |            |
|                                       | 5 a                      | Gross rents                                      |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  |            |
|                                       |                          | Net rental income or                             |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  | _          |
| <u>0</u>                              |                          | Net gain or (loss) fro                           | m sale             | of assets not on               | line 10         |            |         | -205.              |  |                   |  |   |                        |               |  |            |
| ent                                   | b                        | Gross sales pnce for assets on line 6a           | all<br>——          | 227                            | 7 <b>,</b> 538. |            |         |                    |  |                   |  |   |                        |               |  |            |
| Revenue                               | 7                        | Capital gain net in                              | come               | (from Part IV,                 | line 2) .       |            |         |                    |  |                   |  |   |                        |               |  | _          |
| LE.                                   | 8                        | Net short-term cap                               |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  |            |
|                                       |                          | Income modification                              |                    |                                | • • • •         |            |         |                    |  |                   |  |   |                        |               |  | _          |
|                                       | 10 a                     | Gross sales less returnand allowances • •        |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  | _          |
|                                       |                          | Less Cost of goods s                             | -                  |                                |                 |            |         |                    |  |                   |  |   |                        |               |  | —          |
|                                       |                          | Gross profit or (los                             |                    |                                |                 |            |         | 1,278.             |  | 27.               |  |   |                        |               |  | _          |
|                                       |                          | Other income (atta                               |                    |                                |                 |            | i       | 79,419.            | 1  | 78,373.           | -  |   |                        |               |  |            |
| _                                     |                          | Total. Add lines 1                               |                    |                                |                 |            |         | (                  | <del></del>                                      | 10,313.           | <del></del>                                      |   |                        |               |  | —          |
|                                       | 13                       | Compensation of off                              |                    |                                |                 |            |         |                    |  |                   | -  |   |                        | _             | · · ·  |            |
| ses                                   | 14                       | Other employee s                                 |                    | •                              |                 | -          |         |                    | <del>                                     </del> | RF                | C.F  | IVEL  | )                      | +             |  |            |
| Operating and Administrative Expenses | 15<br>16 <sub>3</sub> a, | Pension plans, en<br>Legal fees (attach          |                    |                                |                 |            |         |                    |  |                   | -  | 1 V has be  | 70                     | t             |  | _          |
| X                                     | 155                      | Accounting fees (                                |                    |                                |                 |            |         |                    |  | 7 1111            | 1  | 9 2013  | <del>- 10</del>        | 十             |  | _          |
| Š                                     | 77                       | Other professiona                                |                    |                                |                 |            |         | _                  |  | <del>8  JUL</del> | + "  | <del>3 -                                   </del> | , <u>S</u>             |               |  | _          |
| rati                                  | 17                       | Interest   |                    | -                              | -               |            |         | <del></del>        |  |                   | -  |   | —J <u>≅</u>            |               |  | _          |
| ist                                   | 18                       | Taxes (attach schedu                             |                    |                                |                 |            |         | 2,546.             |  | 2 (2) 8 8         | DE   | N. U  | T                      | T             |  | _          |
| Ē                                     | 凾                        | Depreciation (atta                               |                    |                                |                 |            |         |                    | L  |                   |  |   |                        |               |  | _          |
| Adi                                   | 20                       | Occupancy  |                    |                                | -               |            |         |                    |  |                   | L  |   | •                      |               |  | _          |
| þ                                     | 2                        | Travel, conference                               |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  | _          |
| 8                                     | 227                      | Printing and publi                               | cations            | s                              |                 |            |         |                    |  |                   |  |   |                        |               |  |            |
| ij                                    | 23                       | Other expenses (a                                |                    |                                |                 |            |         |                    |  |                   |  |   |                        |               |  |            |
| era                                   | 245                      | Total operating a                                |                    |                                |                 |            |         | A - · ·            |  |                   |  |   |                        |               |  |            |
| Ö                                     |                          | Add lines 13 throu                               |                    |                                |                 |            | _       | 2,546.             |  | 2,288.            | · <b> </b>                                       |   |                        |               |  | _          |
|                                       | 25                       | Contributions, gift                              |                    |                                |                 | <u> </u>   |         | 36,600.            | <del>                                     </del> | 2 200             | +  |   |                        |               | 136,60                                       |            |
| _                                     | 26                       | Total expenses and dis                           |                    |                                | 24 and 25       | <u> </u>   |         | 39,146.            | <u> </u>   | 2,288             | <del>                                     </del> |   |                        |               | 136,60                                       | <u> 10</u> |
|                                       | 27                       | Subtract line 26 fi                              |                    |                                |                 | 1          |         | 40 072             |  |                   |  |   |                        |               |  |            |
|                                       |                          | Excess of revenue over                           |                    |                                |                 |            |         | 40,273.            | -  | 76,085.           | 1  |   |                        |               | <del> </del>                                 | —          |
|                                       | 1                        | Net investment in                                |                    |                                | ,               | -          |         |                    |  | 10,083.           | +-   |   |                        |               | <del> </del>                                 | —          |
|                                       | ı c                      | Adjusted net inco                                | nne (II            | negauve, ente                  | er -U-)         | 1          |         |                    | 1  |                   | 1  |   |                        |               |  |            |

| Part I                    | Ralance Sheets   | Attached schedules and amounts in the description column should be for end-of-year | Beginning of year              | End of year      |                        |  |
|---------------------------|--|--|--------------------------------|------------------|------------------------|--|
| r alti                    |  | amounts only (See instructions )   | (a) Book Value                 | (b) Book Value   | (c) Fair Market Value  |  |
| 1                         | Cash - non-interest-bear   | ıng  | 339,565.                       | 275,292 <u>.</u> | <u>275</u> ,292.       |  |
| 2                         |  | cash investments   |                                |                  |                        |  |
| 3                         |  | 650.   |                                |                  |                        |  |
|                           |  | btful accounts ▶   |                                | 650.             | 650                    |  |
| 4                         |  |  |                                |                  |                        |  |
| ľ                         |  | btful accounts ▶   |                                |                  |                        |  |
| 5                         |  |  |                                |                  |                        |  |
| 6                         |  | officers, directors, trustees, and other   |                                |                  |                        |  |
|                           |  | tach schedule) (see instructions)  |                                |                  |                        |  |
| 7                         |  | eceivable (attach schedule)  |                                |                  |                        |  |
| '                         |  | btful accounts ▶   |                                |                  |                        |  |
| <u>د</u> 8                |  | se   |                                |                  |                        |  |
| ssets<br>6 8              |  | eferred charges  |                                |                  | <del></del>            |  |
| Y 10 a                    |  | e government obligations (attach schedule)   |                                |                  |                        |  |
|                           |  | stock (attach schedule) ATCH 5   | 2,060,688.                     | 1,633,427.       | 2,609,063.             |  |
|                           |  | e bonds (attach schedule)  | 43,387.                        | 152,266.         | 164,249                |  |
| 11                        | Investments - Corporate Investments - land, building and equipment basis Less accumulated deprecia (attach schedule) | s, <b>&gt;</b>   | 1575671                        | 1327230.         |                        |  |
| 12<br>13<br>14            | Investments - mortgage<br>Investments - other (atta<br>Land, buildings, and  | loans  |                                |                  |                        |  |
| 15                        | Other assets (describe   | <b>&gt;</b> )  |                                |                  |                        |  |
| 16                        |  | completed by all filers - see the  |                                |                  |                        |  |
|                           |  | age 1, item I)   | 2,443,640.                     | 2,061,635.       | 3,049,254.             |  |
| 17                        | Accounts payable and a   | accrued expenses   |                                |                  |                        |  |
| 18                        |  |  |                                |                  | •                      |  |
| ပ္က 19                    |  |  |                                |                  | •                      |  |
| Liabilities 20 21 22      |  | ors, trustees, and other disqualified persons                                      |                                |                  |                        |  |
| [ 21                      |  | otes payable (attach schedule)   |                                |                  |                        |  |
| تا<br>22                  |  | e ▶)   |                                |                  |                        |  |
|                           | •  |  |                                |                  |                        |  |
| 23                        | Total liabilities (add line  | es 17 through 22)  | O                              | o                |                        |  |
| Ses                       | Foundations that fol<br>and complete lines   | low SFAS 117, check here ▶ 24 through 26 and lines 30 and 31.                      |                                |                  |                        |  |
| 24<br>25                  |  |  |                                |                  |                        |  |
| E 25                      |  |  |                                |                  | •                      |  |
| 일 26                      | =  |  |                                | <del></del>      |                        |  |
| 교                         |  | not follow SFAS 117, plete lines 27 through 31. ▶ 🗓                                |                                |                  |                        |  |
| ة م                       |  | _  | 2,443,640.                     | 2,061,635.       |                        |  |
| Net Assets or Fund Balanc |  | cipal, or current funds  | 2,443,040.                     | 2,001,033.       |                        |  |
| 88 20                     |  | r land, bldg , and equipment fund  |                                |                  |                        |  |
| 29 29                     | - ·  | ulated income, endowment, or other funds   | 2,443,640.                     | 2,061,635.       |                        |  |
| 30<br>31                  |  | d balances (see instructions)  | 2,443,040.                     | 2,001,033.       |                        |  |
| 3'                        |  |  | 2,443,640.                     | 2,061,635.       | 7 K                    |  |
| Part                      | M Analysis of Ch   | anges in Net Assets or Fund  |                                | 2,001,033.       | ·                      |  |
|                           |  | palances at beginning of year - Part   |                                | nust agree with  |                        |  |
|                           |  |  |                                |                  | 2,443,640.             |  |
|                           | -or-year rigure reporte<br>er amount from Part I,  | d on prior year's return)  |                                |                  | 40,273                 |  |
|                           |  |  |                                | 2                | 40,273                 |  |
| a Add                     | er increases not includ  | led in line 2 (itemize) ▶  |                                |                  | 2 402 012              |  |
|                           |  | line 2 (itemize) ► ATCH 6  |                                |                  | 2,483,913              |  |
|                           |  | alances at end of year (line 4 minus   | lino 5) Port II column (h)     | Ine 30 6         | 401,878.<br>2,082,035. |  |
| 6 lota                    | ai net assets of fullo D   | aiances at end of year (line 4 minus   | inie 3) - Part II, Column (D), | . III.E 3U   6   | Z, U8Z, U33.           |  |

Form **990-PF** (2012)

Part IV Capital Gains and Losses for Tax on Investment Income

| _    | • |
|------|---|
| Page |   |

|   | d describe the kind(s) of property sold (<br>prick warehouse, or common stock, 200 |  | (b) How<br>acquired<br>P - Purchase<br>D - Donation | (c) Date<br>acquired<br>(mo , day, yr ) | (d) Date sold<br>(mo , day, yr ) |
|---|--|--|---|---|----------------------------------|
| 1a SEE PART IV SCHE   |  |  |   |   |                                  |
| b ·   |  |  |   |   |                                  |
| C   |  |  |   |   |                                  |
| _d  |  |  |   |   |                                  |
| _e  | <del></del>  | <b>,</b>   |   |   | <u></u>                          |
| (e) Gross sales price   | (f) Depreciation allowed (or allowable)  | (g) Cost or other basis plus expense of sale                           |   | (h) Gain or (lo<br>(e) plus (f) minu    |                                  |
| _a  |  |  |   |   |                                  |
| b   |  |  |   | <u>-</u>                                |                                  |
| С   |  |  |   |   |                                  |
| d   |  |  |   |   |                                  |
| е   |  |  |   |   |                                  |
| Complete only for assets                                      | showing gain in column (h) and owne  | d by the foundation on 12/31/69  | (1)   | Gains (Col (h) g                        | aın mınus                        |
| (i) F M V as of 12/31/69                                      | (j) Adjusted basis<br>as of 12/31/69   | (k) Excess of col (i)<br>over col (j), if any                          | col   | (k), but not less t<br>Losses (from co  |                                  |
| a   |  |  |   |   |                                  |
| <u>b</u>  |  |  |   |   |                                  |
| _с  |  |  |   |   |                                  |
| d   |  |  |   |   |                                  |
| е   |  |  | <br>  |   |                                  |
| 2 Capital gain net income or                                  | TINGT CANITAL INSEL  | gain, also enter in Part I, line 7 (loss), enter -0- in Part I, line 7 | 2   |   | -205.                            |
| 3 Net short-term capital gair                                 | n or (loss) as defined in sections 12  | 222(5) and (6)   |   |   |                                  |
| _   | rt I, line 8, column (c) (see inst   |  | 3   |   | 0                                |
| Part V Qualification  | Under Section 4940(e) for Re   | duced Tax on Net Investment I  | ncome   |   |                                  |
|   | the section 4942 tax on the distribution of qualify under section 4940(e)          | outable amount of any year in the b<br>Do not complete this part       | ase period  | 15                                      | Yes X No                         |
| 1 Enter the appropriate am                                    | ount in each column for each year  | , see the instructions before making                                   | any entri   | es                                      |                                  |
| (a) Base penod years Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions  | (c) Net value of nonchantable-use assets                               |   | (d) Distribution ra (col (b) divided by |                                  |
| 2011  | 145,341.   | 2,606,926.   |   | · · · · · · · · · · · · · · · · · · ·   | 0.055752                         |
| 2010  | 118,958.   | 2,405,510.   |   |   | 0.049452                         |
| 2009  | 94,407.  | 1,971,863.   |   |   | 0.047877                         |
| 2008  | 41,269.  | 1,936,194.   |   |   | 0.021314                         |
| 2007  | 42,000.  | 1,881,126.   |   |   | 0.022327                         |
|   |  |  |   |   |                                  |
| 2 Total of line 1, column (d)                                 | )  |  | 2   |   | 0.196722                         |
| _   | for the 5-year base period - divide dation has been in existence if less           | e the total on line 2 by 5, or by the                                  | 3   |   | 0.039344                         |
| 4 Enter the net value of nor                                  | ncharitable-use assets for 2012 fro  | om Part X, line 5  | 4   | 2,                                      | 905,125.                         |
| 5 Multiply line 4 by line 3                                   |  |  | 5   |   | 114,299.                         |
| 6 Enter 1% of net investme                                    | ent income (1% of Part I, line 27b)  |  | 6   |   | 761.                             |
|   |  |  | 7   |   | 115,060.                         |
| 8 Enter qualifying distribution                               | ons from Part XII, line 4  | n Part VI, line 1b, and complete t                                     | 8 hat part  |   | 136,600.<br>crate See the        |
| JSA   | <del></del>  | <del></del>  |   | F                                       | 990-PE (2012)                    |

| Par       | t VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see in  | ıstruc | tions | ;)           |  |  |  |  |
|-----------|--|--------|-------|--------------|--|--|--|--|
| 1a        | Exempt operating foundations described in section 4940(d)(2), check here  and enter "N/A" on line 1 )                                      |        |       |              |  |  |  |  |
|           | Date of ruling or determination letter (attach copy of letter if necessary - see instructions)   |        |       |              |  |  |  |  |
| b         | Domestic toundations that meet the section 4940(e) requirements in Part V, check   |        |       | 761.         |  |  |  |  |
|           | here ► X and enter 1% of Part I, line 27b  |        |       |              |  |  |  |  |
| С         | All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of J Part I, line 12, col (b)                    |        |       |              |  |  |  |  |
| 2         | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) 2                                 |        |       |              |  |  |  |  |
| 3         | Add lines 1 and 2  |        | •     | 761.         |  |  |  |  |
| 4         | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) 4                               |        |       | 0            |  |  |  |  |
| 5         | Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0  |        |       | 761 <u>.</u> |  |  |  |  |
| 6         | Credits/Payments   |        |       |              |  |  |  |  |
|           | 2012 estimated tax payments and 2011 overpayment credited to 2012   Ga   |        |       |              |  |  |  |  |
| b         | Exempt foreign organizations - tax withheld at source  |        |       |              |  |  |  |  |
| C         | Tax peld with application for extension of time to file (Form 8868) 6c 1,600.  |        |       | ,            |  |  |  |  |
| d         | Backup withholding erroneously withheld  |        |       |              |  |  |  |  |
| 7         | Total credits and payments Add lines 6a through 6d   |        | 1,6   | 500.         |  |  |  |  |
| 8         | Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attached   |        |       | 17.          |  |  |  |  |
| 9         | Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed  |        |       | 222          |  |  |  |  |
| 10        | Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid.   |        |       | 322.         |  |  |  |  |
| 11<br>Box | Enter the amount of line 10 to be Credited to 2013 estimated tax ▶ 822. Refunded ▶ 11  |        |       |              |  |  |  |  |
|           | t VII-A Statements Regarding Activities  | гт     |       | I NI -       |  |  |  |  |
| 18        | During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate               | 4.     | Yes   | No<br>X      |  |  |  |  |
| <b>.</b>  | or intervene in any political campaign?  | 1a     |       |              |  |  |  |  |
| D         | Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see Instructions for the              | 1ь     |       | х            |  |  |  |  |
|           | definition)?  If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or | 10     |       | , ·          |  |  |  |  |
|           | distributed by the foundation in connection with the activities  |        |       |              |  |  |  |  |
| С         | Did the foundation file Form 1120-POL for this year?   | 1c     |       | Х            |  |  |  |  |
| d         | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year  |        |       | ļ            |  |  |  |  |
| _         | (1) On the foundation $\blacktriangleright$ \$   |        |       |              |  |  |  |  |
| e         | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on                           |        |       |              |  |  |  |  |
|           | foundation managers > \$   |        |       | 100          |  |  |  |  |
| 2         | Has the foundation engaged in any activities that have not previously been reported to the IRS?  | 2      |       | Х            |  |  |  |  |
|           | If "Yes," attach a detailed description of the activities  |        |       |              |  |  |  |  |
| 3         | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation,           |        |       |              |  |  |  |  |
|           | or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes  | 3      |       | Х            |  |  |  |  |
| 4 a       | Did the foundation have unrelated business gross income of \$1,000 or more during the year?  | 4a     |       | Х            |  |  |  |  |
| b         | If "Yes," has it filed a tax return on Form 990-T for this year?   | 4b     |       | X            |  |  |  |  |
| 5         | Was there a liquidation, termination, dissolution, or substantial contraction during the year?   | 5      |       | Х            |  |  |  |  |
|           | If "Yes," attach the statement required by General Instruction T   |        |       |              |  |  |  |  |
| 6         | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either   |        |       |              |  |  |  |  |
|           | By language in the governing instrument, or  |        |       |              |  |  |  |  |
|           | • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict                      |        |       |              |  |  |  |  |
|           | with the state law remain in the governing instrument?   | 6      | X     |              |  |  |  |  |
| 7         | Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV           | 7      | X     |              |  |  |  |  |
| 8a        | Enter the states to which the foundation reports or with which it is registered (see instructions)  OR,                                    |        |       |              |  |  |  |  |
| b         | If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate)                |        |       |              |  |  |  |  |
|           | of each state as required by General Instruction G? If "No," attach explanation  | 8b     | X     | ļ            |  |  |  |  |
| 9         | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or                            |        |       |              |  |  |  |  |
|           | 4942(j)(5) for calendar year 2012 or the taxable year beginning in 2012 (see instructions for Part XIV)? If "Yes," complete                |        |       |              |  |  |  |  |
|           | Part XIV   | 9      |       | X            |  |  |  |  |
| 10        | Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and                   |        |       | 1            |  |  |  |  |
|           | addresses  | 10     |       | Х            |  |  |  |  |

all years listed, answer "No" and attach statement - see instructions )

b If "Yes," did it have excess business holdings in 2012 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2012)

4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? . . . . . .

b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2012?

c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here

3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise

Form **990-PF** (2012)

2b

3b

4a

Χ

Х

Form 990-PF (2012)

0

Total number of other employees paid over \$50,000

93-1330414 HAYES FAMILY FOUNDATION Form 990-PF (2012) Page 7 Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, Part VIII and Contractors (continued) Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE." (a) Name and address of each person paid more than \$50,000 (b) Type of service (c) Compensation NONE 0 Total number of others receiving over \$50,000 for professional services Part IX-A **Summary of Direct Charitable Activities** List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of Expenses organizations and other beneficianes served, conferences convened, research papers produced, etc Part IX-B Summary of Program-Related Investments (see instructions) Amount Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2 1 NONE

Form **990-PF** (2012)

3 NONE

All other program-related investments. See instructions

Total. Add lines 1 through 3.......

| Dogo | я |
|------|---|
| rage | О |

| Pa  | Minimum Investment Return (All domestic foundations must complete this part. Foreign see instructions.)  | n founda     | ations,     |
|-----|--|--------------|-------------|
| 1   | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc.,  |              |             |
|     | purposes   |              |             |
| а   | Average monthly fair market value of securities  | 1a           | 2,661,453.  |
| b   | Average of monthly cash balances   | 1b           | 287,912.    |
| C   |  | 1c           |             |
| d   |  | 1d           | 2,949,365.  |
| e   | Reduction claimed for blockage or other factors reported on lines 1a and   |              |             |
|     | 1c (attach detailed explanation)   |              |             |
| 2   | Acquisition indebtedness applicable to line 1 assets   | 2            |             |
| 3   |  | 3            | 2,949,365.  |
| 4   | Subtract line 2 from line 1d  Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see   |              |             |
|     |  | 4            | 44,240.     |
| 5   | nstructions)  Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4.  | 5            | 2,905,125.  |
| 6   | Minimum investment return. Enter 5% of line 5  | 6            | 145,256.    |
| Pa  | Text XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ▶ and do not complete this p | art)         |             |
| 1   | Mınımum ınvestment return from Part X, line 6  | 1            | 145,256.    |
| 2 a | Tax on investment income for 2012 from Part VI, line 5 2a 761.   |              |             |
| b   | Income tax for 2012 (This does not include the tax from Part VI) 2b  |              | •           |
|     |  | 2c           | 761.        |
| 3   | Distributable amount before adjustments Subtract line 2c from line 1   | 3            | 144,495.    |
| 4   | Recoveries of amounts treated as qualifying distributions  | 4            |             |
| 5   | Add lines 3 and 4  | 5            | 144,495.    |
| 6   | Deduction from distributable amount (see instructions)   | 6            | <del></del> |
| 7   | Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII,  | -            |             |
|     | line 1   | 7            | 144,495.    |
| _   |  | <del> </del> |             |
| Pa  | art XII Qualifying Distributions (see instructions)  |              |             |
| 1   | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes  |              |             |
| а   | Expenses, contributions, gifts, etc - total from Part I, column (d), line 26   | 1a           | 136,600.    |
| b   | Program-related investments - total from Part IX-B   | 1b           |             |
| 2   | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc.,   |              |             |
|     | purposes   | 2            |             |
| 3   | Amounts set aside for specific charitable projects that satisfy the  |              |             |
| а   | Suitability test (prior IRS approval required)   | 3a           |             |
| b   | Cash distribution test (attach the required schedule)  | 3b           |             |
| 4   | Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4  | 4            | 136,600.    |
| 5   | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income  |              | · · · · ·   |
|     | Enter 1% of Part I, line 27b (see instructions)  | 5            | 761.        |
| 6   | Adjusted qualifying distributions. Subtract line 5 from line 4   | 6            | 135,839.    |
|     | Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when cal  | culating v   |             |
|     | qualifies for the section 4940(e) reduction of tax in those years  |              |             |

Form **990-PF** (2012)

|          | 990-PF (2012)  |                                       |                     |   | Page 9      |
|----------|--|---------------------------------------|---------------------|---|-------------|
| Pa       | rt XIII Undistributed Income (see instru   | uctions)                              |                     |   | <del></del> |
|          | •  | (a)                                   | (b)                 | (c)                                     | (d)         |
| 1        | Distributable amount for 2012 from Part XI,  | Corpus                                | Years prior to 2011 | 2011                                    | 2012        |
|          | line 7   |                                       |                     |   | 144,495.    |
| 2        | Undistributed income, if any, as of the end of 2012  |                                       |                     |   |             |
|          | Enter amount for 2011 only   |                                       |                     | 58, <u>668</u> .                        |             |
| b        | Total for prior years 20 10 .20 09 .20 08  |                                       |                     | <del></del>                             |             |
| 3        | Excess distributions carryover, if any, to 2012  |                                       |                     | ·                                       |             |
|          | From 2007  |                                       |                     | 4                                       |             |
| þ        | From 2008  |                                       | ч                   |   | <b>&gt;</b> |
| C        | From 2009  |                                       |                     | ,                                       |             |
| d        | From 2010  |                                       | ٠                   | ,                                       | ·           |
| е        | From 2011  |                                       |                     | `                                       | , ,         |
| f        | Total of lines 3a through e  |                                       | ,                   |   |             |
| 4        | Qualifying distributions for 2012 from Part XII,   |                                       | *                   |   |             |
|          | line 4 ▶ \$136,600.  | *                                     |                     |   | 4           |
| а        | Applied to 2011, but not more than line 2a   | ,                                     | ····                | 58,668.                                 |             |
| b        | Applied to undistributed income of prior years   | ,*                                    |                     | , |             |
|          | (Election required - see instructions)   | · · · · · · · · · · · · · · · · · · · |                     | . «                                     |             |
| С        | Treated as distributions out of corpus (Election   |                                       | ,,                  | ,                                       | ,           |
| •        | required - see instructions)   |                                       |                     | <                                       | x x X       |
| d        | Applied to 2012 distributable amount   | *. \$                                 | \$ *                |   | 77,932.     |
| е        | Remaining amount distributed out of corpus   |                                       |                     |   |             |
| 5        | Excess distributions carryover applied to 2012.  |                                       | y                   |   |             |
|          | (If an amount appears in column (d), the same  | 1.7                                   | * * *               | *                                       |             |
| 6        | amount must be shown in column (a) ) Enter the net total of each column as                       |                                       | ·                   | \$                                      | s<br>***    |
|          | indicated below:   |                                       | · ` `               |   | * *         |
| а        | Corpus Add lines 3f, 4c, and 4e Subtract line 5  |                                       | *                   |   |             |
| h        | Prior years' undistributed income Subtract   |                                       |                     | ,                                       | .>          |
|          | line 4b from line 2b   | ,                                     |                     |   |             |
| C        | Enter the amount of prior years' undistributed   | 4                                     |                     | \$.                                     | *           |
|          | income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has | , ,                                   |                     | *                                       | •           |
|          | been previously assessed   |                                       |                     | <u>, 3</u>                              | *           |
| d        | Subtract line 6c from line 6b Taxable  | · · · · · · · · · · · · · · · · · · · |                     | *                                       | . *         |
| -        | amount - see instructions  | ′ ′′                                  |                     | ,                                       | ` .         |
| е        | Undistributed income for 2011 Subtract line  | , a                                   |                     |   | ,           |
|          | 4a from line 2a Taxable amount - see instructions  | 4                                     | 1,                  |   |             |
|          | Undistributed income for 2012 Subtract lines   |                                       | •                   |   |             |
| ı        | 4d and 5 from line 1. This amount must be  | * *,                                  |                     | * 1                                     |             |
|          | distributed in 2013  |                                       |                     |   | 66,563.     |
| 7        | Amounts treated as distributions out of corpus   |                                       | <b>)</b>            | , , , ,                                 |             |
|          | to satisfy requirements imposed by section   |                                       |                     |   | `           |
|          | 170(b)(1)(F) or 4942(g)(3) (see instructions)  |                                       | **                  | · ·                                     |             |
| 8        | Excess distributions carryover from 2007 not   |                                       |                     |   | ۰, ,        |
|          | applied on line 5 or line 7 (see instructions)   |                                       |                     | ·                                       |             |
| 9        | Excess distributions carryover to 2013.  |                                       | *                   |   | * *         |
|          | Subtract lines 7 and 8 from line 6a  | 0                                     |                     |   |             |
| 10       | Analysis of line 9   |                                       |                     |   |             |
| а        | Excess from 2008   |                                       |                     |   | , ,         |
| b        | Excess from 2009   | ]                                     |                     | !                                       | • •         |
| С        | Excess from 2010   | <u>`</u> ,                            | ,                   | •                                       | · ·         |
| đ        | Excess from 2011   | ]                                     | •                   |   |             |
| <u>e</u> | Excess from 2012   |                                       |                     |   |             |

| Рa  | rt XIV Private Oper   | ating Foundations (                               | see instructions ar                         | <u>id Part VII-A, ques</u>                  | tion 9)                                 | N                           | OT APPLICABLE                        |
|-----|---|---|---|---|---|-----------------------------|--------------------------------------|
| 1 a | If the foundation has   |   |   |   |   |                             |                                      |
|     | foundation, and the ruling  | g is effective for 2012, e                        | nter the date of the ruling                 | g   | ▶∟                                      |                             |                                      |
| b   | Check box to indicate wh  | ether the foundation is a                         | private operating foun                      | dation described in sec                     | tion                                    | 4942(j)(3) d                | or 4942(J)(5)                        |
| 2 a | Enter the lesser of the ad-   | Tax year  |   | Prior 3 years                               | · · · · · · · · · · · · · · · · · · ·   |                             | (e) Total                            |
|     | justed net income from Part   | (a) 2012  | <b>(b)</b> 2011                             | (c) 2010                                    | (d) 200                                 | 9                           |                                      |
|     | I or the minimum investment return from Part X for each                           |   |   |   |   |                             |                                      |
|     | year listed   | . <u></u> .                                       |   |   |   |                             |                                      |
| b   | 85% of line 2a  |   |   |   |   |                             |                                      |
| С   | Qualifying distributions from Part  |   |   |   |   | Ì                           |                                      |
|     | XII, line 4 for each year listed .  |   |   |   |   |                             |                                      |
| d   | Amounts included in line 2c not used directly for active conduct                  |   |   |   |   |                             |                                      |
| е   | of exempt activities  |   |   |   |   |                             |                                      |
| 3   | 2d from line 2c  Complete 3a, b, or c for the alternative test relied upon        |   |   |   |   |                             |                                      |
| а   | "Assets" alternative test - enter   |   |   |   |   | j                           |                                      |
|     | (1) Value of all assets   |   |   |   | -                                       |                             |                                      |
|     | (2) Value of assets qualifying under section 4942(j)(3)(B)(i)                     |   |   |   |   |                             |                                      |
| þ   | "Endowment" alternative test-   |   |   |   |   | 1                           |                                      |
|     | enter 2/3 of minimum invest-<br>ment return shown in Part X,                      |   |   |   |   |                             |                                      |
|     | line 6 for each year listed   |   |   |   |   |                             |                                      |
| С   | "Support" alternative test - enter  |   |   |   |   |                             |                                      |
|     | (1) Total support other than gross investment income (interest, dividends, rents, |   |   |   |   |                             |                                      |
|     | payments on secunties loans (section 512(a)(5)),                                  |   |   |   |   |                             |                                      |
|     | or royalties) (2) Support from general  |   |   |   |   |                             |                                      |
|     | public and 5 or more<br>exempt organizations as<br>provided in section 4942       |   |   |   |   |                             |                                      |
|     | (j)(3)(B)(III)  |   |   | -   |   |                             |                                      |
|     | (3) Largest amount of sup-<br>port from an exempt<br>organization                 |   |   |   |   |                             |                                      |
|     | (4) Gross investment income   | <u></u>   |   |   |   |                             |                                      |
| Pa  | art XV Supplement at any time of  | ary Information (C<br>during the year - se        | complete this par e instructions.)          | t only if the fou                           | ındation had \$                         | 5,000 or                    | more in assets                       |
| 1   | Information Regardin  |   |   |   |   |                             |                                      |
| а   | List any managers of before the close of any                                      | the foundation who I<br>y tax year (but only if t | nave contributed mo<br>hey have contributed | ore than 2% of the<br>more than \$5,000)    | total contribution<br>(See section 50   | s received b<br>7(d)(2))    | by the foundation                    |
|     | N/A   |   |   |   |   |                             |                                      |
| b   | List any managers of ownership of a partne  |   |   |   |   | n equally lar               | ge portion of the                    |
|     | N/A   |   |   |   |   |                             |                                      |
| 2   | Information Regardin  | g Contribution, Gran                              | t, Gift, Loan, Scholar                      | ship, etc., Programs                        | :<br>:                                  |                             |                                      |
|     | Check here ► X if the unsolicited requests for other conditions, com              | or funds If the found                             | lation makes gifts, g                       | s to preselected cl<br>rants, etc (see inst | haritable organiz<br>ructions) to indiv | ations and<br>iduals or org | does not accept<br>ganizations under |
| а   | The name, address, a  | •   |   | son to whom applica                         | tions should be ad                      | dressed                     |                                      |
| b   | The form in which app   | olications should be su                           | ibmitted and informa                        | tion and materials t                        | hey should include                      | e                           |                                      |
| _   | Any submission dead   | lines   |   |   | -                                       |                             |                                      |
| ·   | , my obbinionon dodd  |   |   |   |   |                             |                                      |
| d   | Any restrictions or I factors   | imitations on awards                              | s, such as by geog                          | raphical areas, cha                         | aritable fields, ki                     | nds of insti                | tutions, or other                    |
|     |   |   |   |   |   |                             |                                      |

Page **11** 

|      | 990-PF (2012)         |                          |  |                      |                                  | Page 11  |
|------|-----------------------|--------------------------|--|----------------------|----------------------------------|----------|
| Pari | XV Supplemen          | tary Information (       | continued)   |                      |                                  |          |
| _3_  | Grants and Contri     | <u>butions Paid Duri</u> | ng the Year or Appr  If recipient is an individual, show any relationship to any foundation manager or substantial contributor | oved for F           | uture Payment                    |          |
|      | Recipier              | nt                       | show any relationship to   | Foundation status of | Purpose of grant or contribution | Amount   |
|      | Name and address (h   | ome or business)         | or substantial contributor   | recipient            | Contribution                     |          |
| а    | Paid during the year  |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
| AT   | CH 8                  |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  | İ                    |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  | İ                    | 1                                |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      | Total                 | <u></u>                  | <u> </u>   | <u></u>              | ▶ 3:                             | 136,600. |
| b    | Approved for future p | ayment                   |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  | }                    |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      |                                  |          |
|      |                       |                          |  |                      | 1                                |          |
|      |                       |                          |  |                      | 1                                |          |
|      |                       |                          |  |                      |                                  |          |
|      | <del> </del>          | <del></del>              | <u> </u>   |                      |                                  |          |
|      | Total                 | <u> </u>                 |  |                      | ▶ 3                              | b        |

Form 990-PF (2012)

| Page | 1 | 2 |
|------|---|---|
|      |   |   |

| Part XVI-A Analysis of Income-Produ   | 1              |                          | Te             | 540 540 544                           | (a)   |
|---|----------------|--------------------------|----------------|---------------------------------------|---|
| Enter gross amounts unless otherwise indicated .  | (a)            | ated business income (b) | (c)            | y section 512, 513, or 514<br>(d)     | (e) Related or exempt function income             |
| 1 Program service revenue   | Business code  | Amount                   | Exclusion code | Amount                                | (See instructions)                                |
| a   |                |                          |                |                                       |   |
| b   |                |                          | -              |                                       |   |
| c   |                | <u> </u>                 | <u> </u>       |                                       |   |
| d   |                |                          | _              |                                       | <u> </u>  |
| e   |                |                          | <del></del>    |                                       |   |
| 5   | - <del>-</del> |                          | <del> </del>   |                                       | <u> </u>  |
| g Fees and contracts from government agencies   |                |                          |                |                                       |   |
| 2 Membership dues and assessments   |                |                          |                |                                       |   |
| <ul><li>3 Interest on savings and temporary cash investments</li><li>4 Dividends and interest from securities</li></ul> |                |                          | 14             | 78,563.                               |   |
| 5 Net rental income or (loss) from real estate  |                |                          | 1              |                                       | - <u></u>   |
| a Debt-financed property  |                |                          |                |                                       | ,,  |
| b Not debt-financed property  |                |                          |                |                                       |   |
| 6 Net rental income or (loss) from personal property  |                |                          |                |                                       |   |
| 7 Other investment income   | i e            |                          |                |                                       |   |
| B Gain or (loss) from sales of assets other than inventory  |                |                          |                |                                       |   |
| 9 Net income or (loss) from special events  |                |                          |                |                                       |   |
| O Gross profit or (loss) from sales of inventory  |                |                          |                |                                       |   |
| 1 Other revenue a   |                |                          |                |                                       |   |
| b ATCH 9  |                |                          |                | 1,278.                                |   |
| С   |                |                          |                |                                       |   |
| d   |                |                          |                |                                       |   |
| е   |                |                          |                |                                       |   |
| 2 Subtotal Add columns (b), (d), and (e)  |                |                          |                | 79,841.                               |   |
| 3 Total. Add line 12, columns (b), (d), and (e)   |                |                          |                | 13                                    | 79,841  |
| Explain below how each activity accomplishment of the foundation  | -              | •                        | ·              |                                       | •   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       | · <del></del> - · · · · · · · · · · · · · · · · · |
|   |                | ····                     |                |                                       | - <u></u>   |
|   |                |                          |                | · · · · · · · · · · · · · · · · · · · | - <u>-</u> -                                      |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       | . <u> </u>  |
|   |                |                          |                |                                       | <del> </del>                                      |
|   |                |                          |                |                                       |   |
|   |                | <u> </u>                 |                |                                       | ·-  |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          | _              |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |
|   |                |                          |                |                                       |   |

| Form 99  | 0-PF (20 | 012)   | HAYES FA                | AMILY FOUN                  | NDATION_                |               | 93  | <u> 1330414</u> | Pa         | age 13         |
|----------|----------|--|-------------------------|-----------------------------|-------------------------|---------------|---|-----------------|------------|----------------|
| Part     | XVII     | Information R<br>Exempt Organ                                      | -                       | ansfers To                  | and Transa              | ctions a      | and Relationships With N                                      | lonchar         | itable     | €              |
| 1 D      | id the   | organization direct  | ly or indirectly        | engage in ar                | ny of the follow        | ing with      | any other organization describ                                | ped             | Yes        | No             |
| ır       | section  | -  | -                       |                             | -                       | _             | n section 527, relating to politi                             |                 |            |                |
|          | _        | rs from the reportin   | na foundation to        | o a noncharita              | ible exempt or          | anization     | of  |                 |            | ĺ              |
|          |          | •  | =                       |                             |                         |               |   | 1a(1)           | .          | Х              |
|          |          |  |                         |                             |                         |               |   |                 |            | Х              |
|          |          | ansactions   |                         |                             |                         |               |   |                 |            |                |
| (1       | I) Sale  | es of assets to a no   | ncharitable exe         | empt organizat              | ion                     |               |   | 1b(1)           |            | X              |
| Ì        | 2) Puro  | chases of assets fro   | om a noncharit          | able exempt o               | rganization             |               |   | 1b(2            |            | Х              |
|          |          |  |                         |                             |                         |               |   |                 |            | Х              |
| (4       | l) Reir  | nbursement arrang  | ements                  |                             |                         |               |   | 1b(4            |            | Х              |
|          |          |  |                         |                             |                         |               | •                       |                 |            | X              |
|          |          |  |                         |                             |                         |               |   |                 | )          | Х              |
| c S      | haring   | of facilities, equipn  | nent, mailing lis       | sts, other asse             | ets, or paid emp        | loyees        |   | 1c              |            | Х              |
|          |          | •  |                         |                             | •                       |               | e Column (b) should always s                                  |                 |            |                |
|          |          | -  |                         |                             |                         |               | on If the foundation received                                 |                 |            |                |
| V        | alue in  |  | r sharing arran         | gement, show                | v in column (d          |               | ue of the goods, other assets,                                |                 |            |                |
| (a) Line | no       | (b) Amount involved  | (c) Name of             | noncharitable exe           | empt organization       |               | Description of transfers, transactions, an                    | d shanng am     | angeme     | nts            |
|          |          | N/A  |                         |                             |                         | N/A           | A   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  | <u> </u>                |                             |                         |               |   |                 |            |                |
|          |          |  |                         |                             |                         | _             |   |                 |            |                |
|          |          |  |                         |                             |                         |               | · · · · · · · · · · · · · · · · · · ·                         |                 |            |                |
|          |          |  |                         |                             |                         | -             | · · · · · · · · · · · · · · · · · · ·                         |                 |            |                |
|          |          |  |                         |                             | <del>-</del> -          |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  | <del> </del>            |                             | <del> </del>            | +             |   |                 |            |                |
|          |          |  | <del> </del>            |                             |                         |               |   |                 |            |                |
|          |          |  | -                       |                             |                         |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
| d        | escrib   | oundation directly<br>ed in section 501(c)<br>" complete the follo | ) of the Code (d        |                             |                         |               | nore tax-exempt organizations tion 527?                       | . 🗆 Y           | es X       | ] No           |
|          |          | (a) Name of organizatio  | n                       | (b) 1                       | Type of organization    |               | (c) Description of re   | lationship      |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          |          |  |                         | <u> </u>                    | <del></del>             |               |   |                 |            |                |
|          |          |  |                         |                             |                         |               |   |                 |            |                |
|          | Lindas   | nonalting of non-record adopti                                     | are that I have awar    |                             | aludina accempanius     | - cabadulas a | and attenuate and to the best of my be                        | awladaa aad     | balat it   |                |
| Sign     | correct  | , and complete Declaration o                                       | of preparer (other than | taxpayer) is based o        | n all information of wh | ch preparer h | and statements, and to the best of my kn<br>has any knowledge | owiedge and     | Deller, It | is true        |
| Here     |          | Delber   | 1. Hazer                |                             | 6-21-2013               |               |   | ne IRS discu    |            | retum<br>below |
|          | Sign     | ature of officer or trustee  | •                       | Date                        |                         | Title         | (see ins  | ructions)?      | Yes        | No             |
|          | Ι.,      | Print/Type preparer's  | name                    | Prenarer's                  | s signature             |               | Date Chock  | . PTIN          |            |                |
| Paid     |          | -  |                         | $\mathcal{M}_{\mathcal{L}}$ | ·                       |               | 6/29/2013   Check   self-emplo                                | ) ''            | 00044      | . 6            |
| Prepa    | arer     | CHERYL J. PAY  | RICEWATERHO             |                             |                         | yne           | Firm's EIN ▶1   |                 |            | 0              |
| Use (    |          | Firm's name ► PF<br>Firm's address ► 13                            |                         |                             |                         |               | Film's EiN ▶ 1  | -40063          | <u> </u>   |                |
|          |          | addi 000 🗩 10  | OO ON LILL              |                             | OTTO OTOO               |               | ĺ   |                 |            |                |

Form 990-PF (2012)

Phone no 971-544-4000

97201

PORTLAND,

OR

### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

### **Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

2012

| Name of the organization  |  | Employer Identification number   |
|---|--|--|
| HAYES FAMILY FOUNDA   | TION   | 93-1330414   |
| Organization type (check or   | ne)  | 73 1330414   |
| Filers of:  | Section:   |  |
| Farm 000 or 000 F7  | [ 504/2)/  |  |
| Form 990 or 990-EZ  | 501(c)( ) (enter number) organization  |  |
|   | 4947(a)(1) nonexempt charitable trust not treated as a private fou   | ndation  |
|   | 527 political organization   |  |
| Form 990-PF   | X 501(c)(3) exempt private foundation  |  |
| Form 990-PF  X 501(c)(3) exempt private foundation  4947(a)(1) nonexempt charitable trust treated as a private foundation  501(c)(3) taxable private foundation | tion   |  |
|   | 4947(a)(1) nonexempt charitable trust treated as a private foundation  |  |
| General Rule  |  |  |
|   |  |  |
|   | n filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or one contributor. Complete Parts I and II   | or more (in money or   |
| Special Rules   |  |  |
| under sections 50   | (c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3 % support to 9(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form and II   | e year, a contribution of  |
| during the year, to   | (c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from stal contributions of more than \$1,000 for use <i>exclusively</i> for religious, charital poses, or the prevention of cruelty to children or animals. Complete Parts I, II,  | ble, scientific, literary,   |
| during the year, co<br>not total to more t<br>year for an <i>exclusi</i>  | (c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from contributions for use <i>exclusively</i> for religious, charitable, etc., purposes, but the han \$1,000. If this box is checked, enter here the total contributions that were vely religious, charitable, etc., purpose. Do not complete any of the parts unless anization because it received nonexclusively religious, charitable, etc., contributions. | ese contributions did e received during the ss the <b>General Rule</b> butions of \$5,000 or |
| 990-EZ, or 990-PF), but it <b>m</b>   | at is not covered by the General Rule and/or the Special Rules does not file S<br>ust answer "No" on Part IV, line 2 of its Form 990, or check the box on line F<br>0-PF, to certify that it does not meet the filing requirements of Schedule B (For  | l of its Form 990-EZ or on   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

Name of organization HAYES FAMILY FOUNDATION

Employer identification number 93-1330414

| Part I | Contributors (see instructions) | Use duplicate copies of Part I if additional space is needed. |
|--------|---------------------------------|---|
|        |                                 |   |

| (a) | (b) Name, address, and ZIP + 4                                | (c)                     | (d)  |
|-----|---|-------------------------|--|
| No. |   | Total contributions     | Type of contribution   |
| 1_  | DELBERT J. AND SANDRA L. HAYES P.O. BOX 399 NEWBERG, OR 97132 | \$100,000.              | Person X Payroll Noncash (Complete Part II if there is a noncash contribution) |
| (a) | (b)   | (c)                     | (d)  |
| No. | Name, address, and ZIP + 4                                    | Total contributions     | Type of contribution   |
|     |   | \$                      | Person Payroll Noncash (Complete Part II if there is a noncash contribution)   |
| (a) | (b)   | (c) Total contributions | (d)  |
| No. | Name, address, and ZIP + 4                                    |                         | Type of contribution   |
|     |   | \$                      | Person Payroll Noncash (Complete Part II if there is a noncash contribution)   |
| (a) | (b)   | (c)                     | (d)  |
| No. | Name, address, and ZIP + 4                                    | Total contributions     | Type of contribution   |
|     |   | \$                      | Person Payroll Noncash (Complete Part II if there is a noncash contribution)   |
| (a) | (b)   | (c) Total contributions | (d)  |
| No. | Name, address, and ZIP + 4                                    |                         | Type of contribution   |
|     |   | \$                      | Person Payroll Noncash (Complete Part II if there is a noncash contribution)   |
| (a) | (b)   | (c)                     | (d)  |
| No. | Name, address, and ZIP + 4                                    | Total contributions     | Type of contribution   |
|     |   | \$                      | Person Payroll Noncash (Complete Part II if there is a noncash contribution)   |

Name of organization HAYES FAMILY FOUNDATION

Employer identification number

93-1330414

| Part II                   | Noncash Property (see instructions). Use duplicate copies of P | art II if additional space is nee              | eded                 |
|---------------------------|--|--|----------------------|
| (a) No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c) FMV (or estimate) (see instructions)       | (d)<br>Date received |
|                           |  | \$   |                      |
| (a) No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|                           |  | \$   |                      |
| (a) No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(see instructions) | (d)<br>Date received |
|                           |  | \$   | <b></b>              |
| (a) No.<br>from<br>Part I | (b)  Description of noncash property given                     | (c) FMV (or estimate) (see instructions)       | (d)<br>Date received |
|                           |  | \$   | :                    |
| (a) No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c) FMV (or estimate) (see instructions)       | (d)<br>Date received |
|                           |  | \$   | ·                    |
| (a) No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c) FMV (or estimate) (see instructions)       | (d)<br>Date received |
|                           |  | \$   |                      |

Name of organization HAYES FAMILY FOUNDATION

Employer identification number

93-1330414

| Part III                  | Exclusively religious, charitable, etc., that total more than \$1,000 for the y  | individual contribuear. Complete colun | tions to section 5<br>nns (a) through (e | 01(c)(7), (8), or (10) organizations<br>) and the following line entry. |
|---------------------------|--|--|--|---|
|                           | For organizations completing Part III, econtributions of \$1,000 or less for the | year (Enter this inf                   | ormation once Se                         | haritable, etc.,<br>e instructions.) ►\$                                |
|                           | Use duplicate copies of Part III if addition                                     | onal space is neede                    | <u>d</u>                                 |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift  | (c) Use                                | of gift                                  | (d) Description of how gift is held                                     |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  | (e) Transf                             | er of gift                               |   |
|                           | Transferee's name, address, a  | nd ZIP + 4                             | Relatio                                  | nship of transferor to transferee                                       |
|                           |  |  |  |   |
|                           |  |  |  |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift  | (c) Use                                | of gift                                  | (d) Description of how gift is held                                     |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  | (e) Transf                             | er of gift                               |   |
|                           | Transferee's name, address, a  | nd ZIP + 4                             | Relatio                                  | nship of transferor to transferee                                       |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  |  |  |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift  | (c) Use                                | of gift                                  | (d) Description of how gift is held                                     |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  | (e) Transf                             | er of gift                               |   |
|                           | Transferee's name, address, a  | nd ZIP + 4                             | Relatio                                  | nship of transferor to transferee                                       |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  |  |  |   |
| (a) No.<br>from<br>Part I | (b) Purpose of gift  | (c) Use                                | of gift                                  | (d) Description of how gift is held                                     |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  | (e) Transf                             |  |   |
|                           | Transferee's name, address, a  | nd ZIP + 4                             | Relatio                                  | nship of transferor to transferee                                       |
|                           |  |  |  |   |
|                           |  |  |  |   |
|                           |  |  |  |   |

### **SCHEDULE D** (Form 1041)

OMB No 1545-0092

Employer identification number 93-1330414

Department of the Treasury Internal Revenue Service

HAYES FAMILY FOUNDATION

Name of estate or trust

Capital Gains and Losses

► Attach to Form 1041, Form 5227, or Form 990-T.

► Information about Schedule D (Form 1041) and its separate instructions is at www.irs.gov/form1041.

| Note: Form 5227 filers need to complete only Pa                            | rts I and II                         |                                  |                       |   | <u></u>  |
|--|--------------------------------------|----------------------------------|-----------------------|---|--|
| Part I Short-Term Capital Gains and Lo                                     |                                      | Held One Ye                      | ar or Less            |   |  |
| (a) Description of property<br>(Example 100 shares 7% preferred of "Z" Co) | (b) Date acquired<br>(mo , day, yr ) | (c) Date sold<br>(mo , day, yr ) | (d) Sales price       | (e) Cost or other basis<br>(see instructions) | (f) Gain or (loss) for<br>the entire year<br>Subtract (e) from (d) |
| 1a   |                                      |                                  |                       |   |  |
|  | <del> </del>                         |                                  |                       |   |  |
|  |                                      |                                  |                       |   | -  |
| <del></del>  |                                      |                                  |                       |   |  |
|  |                                      |                                  |                       |   |  |
|  |                                      |                                  |                       |   |  |
| <b>b</b> Enter the short-term gain or (loss), if any, f                    | rom Schedule D                       | -1, line 1b                      |                       | <u>1b</u>                                     |  |
| 2 Short-term capital gain or (loss) from Form                              | ns 4684, 6252,                       | 6781, and 882                    | 4                     | 2   |  |
| 3 Net short-term gain or (loss) from partners                              | ships. S corpora                     | tions, and other                 | r estates or trusts   | 3   |  |
| 4 Short-term capital loss carryover Enter                                  | the amount, i                        | f any, from l                    | ne 9 of the 2011      | Capital Loss                                  | ( )  |
| Carryover Worksheet  | lines 1a through                     | gh 4 in colum                    | in (f) Enter here and | on line 13,                                   | /  |
| column (3) on the back   |                                      |                                  | han One Year          | <u> ▶   5</u>                                 |  |
|  |                                      |                                  | Hall One Tear         | T   | (f) Gain or (loss) for   |
| (a) Description of property (Example 100 shares 7% preferred of "Z" Co)    | (b) Date acquired<br>(mo , day, yr)  | (c) Date sold<br>(mo , day, yr ) | (d) Sales price       | (e) Cost or other basis<br>(see instructions) | the entire year<br>Subtract (e) from (d)                           |
| 6a   |                                      |                                  |                       |   |  |
|  |                                      |                                  |                       |   |  |
|  |                                      |                                  |                       |   |  |
|  |                                      |                                  |                       |   |  |
|  | _                                    |                                  |                       |   |  |
|  |                                      |                                  |                       |   |  |
| <b>b</b> Enter the long-term gain or (loss), if any, fr                    | om Schedule D                        | -1, line 6b                      |                       | 6b  | -205.  |
| 7 Long-term capital gain or (loss) from Form                               | ns 2439, 4684,                       | 6252, 6781, aı                   | nd 8824               |   |  |
| 8 Net long-term gain or (loss) from partners                               | hips, S corporat                     | nons, and other                  | estates or trusts     | 8   |  |
| 9 Capital gain distributions   |                                      |                                  |                       | 9   |  |
|  |                                      |                                  |                       |   |  |
| 11 Long-term capital loss carryover Enter                                  | the amount, ii                       | any, irom iii                    | ne 14 of the 2011     | Capital Loss                                  |  |
| Carryover Worksheet  | <br>nes 6a through                   |                                  | n (f) Enter here and  | on line 14a,                                  | )  |
| column (3) on the back   |                                      |                                  | <u> </u>              | ▶   12  |  |
| For Paperwork Reduction Act Notice, see the Instru                         | ections for Form 1                   | DA1                              |                       | Sched   | ule D (Form 1041) 2012   |

| Sche         | dule D (Form 1041) 2012   |                  |   |  |               | Page <b>2</b>  |
|--------------|---|------------------|---|--|---------------|--|
| Pa           | rt III Summary of Parts I and II  |                  | (1) Beneficiaries'                              | (2) Estat                                |               | (3) Total  |
|              | Caution: Read the instructions before completing this pa  | art.             | (see instr)                                     | or trust                                 | <u>'s</u>     | ( <b>3</b> ) Total   |
| 13           |   | 13               |   |  |               |  |
| 14           | Net long-term gain or (loss):   |                  |   |  |               |  |
| а            | · · · · · · · · · · · · · · · · · · ·   | 14a              | <u></u>   |  |               | -205.  |
|              | Unrecaptured section 1250 gain (see line 18 of the wrksht)  | 14b              |   |  |               |  |
|              |   | 14c              |   |  |               |  |
|              | Total net gain or (loss). Combine lines 13 and 14a ▶ □  |                  |   |  |               | -205.  |
| Note         | e: If line 15, column (3), is a net gain, enter the gain on Form 1041, line 4 (o<br>s, go to Part V, and <b>do not</b> complete Part IV If line 15, column (3), is a net  | or Foi<br>t loss | rm 990-T, Part I, line 4<br>complete Part IV an | 1a) If lines 14<br>Id the <b>Capital</b> | a an          | d 15, column (2), are net<br><b>Carryover Workshee</b> t, as |
|              | ssary   | . ,000           | , complete i dit it di                          | - (1/0 Cuprour                           |               |  |
| Pa           | rt IV Capital Loss Limitation   |                  |   |  |               |  |
| 16           | Enter here and enter as a (loss) on Form 1041, line 4 (or Form 990-T, Par   | irt I, lii       | ne 4c, if a trust), the sr                      | naller of                                | 1             |  |
| a            | The loss on line 15, column (3) or b \$3,000 if Form 1041, pace of the loss on line 15, column (3), is more than \$3,000, or if Form 1041, pace carryover Worksheet in the instructions to figure your capital loss carryover |                  |   |  | 16            | ( 205.)  |
| Note<br>Loss | e: If the loss on line 15, column (3), is more than \$3,000, <b>or</b> if Form 1041, pa<br>Carryover Worksheet in the instructions to figure your capital loss carryover  | age 1            | 1, line 22 (or Form 99)                         | U-1, line 34),                           | is a i        | ioss, complete the <b>Capital</b>                            |
|              | Tax Computation Using Maximum Capital Gains Rates   |                  |   | ······································   |               |  |
|              | n 1041 filers. Complete this part only if both lines 14a and 15 in colur  |                  | 2) are gains, or an a                           | mount is en                              | terec         | d in Part I or Part II and                                   |
|              | e is an entry on Form 1041, line 2b(2), and Form 1041, line 22, is more   |                  | •   |  |               |  |
|              | tion: Skip this part and complete the Schedule D Tax Worksheet in the ins   |                  |   |  |               |  |
|              | ther line 14b, col (2) or line 14c, col (2) is more than zero, or   | •                |   |  |               |  |
|              | oth Form 1041, line 2b(1), and Form 4952, line 4g are more than zero  |                  |   |  |               |  |
|              | n 990-T trusts. Complete this part only if both lines 14a and 15 are  |                  |   |  |               |  |
|              | orm 990-T, and Form 990-T, line 34, is more than zero. Skip this part a   | ind c            | omplete the <b>Sched</b> i                      | ile D Tax Wo                             | orks          | heet in the instructions                                     |
| ir eit       | her line 14b, col (2) or line 14c, col (2) is more than zero  |                  |   |  | <del></del> - |  |
| 17           | Enter taxable income from Form 1041, line 22 (or Form 990-T, line 34)   | ) .              | 17  |  | l             |  |
| 18           | Enter the smaller of line 14a or 15 in column (2)   |                  |   |  | 1             |  |
|              | but not less than zero  |                  |   |  |               |  |
| 19           | Enter the estate's or trust's qualified dividends   |                  |   |  |               |  |
|              | from Form 1041, line 2b(2) (or enter the qualified  |                  |   |  | ł             |  |
|              | dividends included in income in Part I of Form 990-T) 19  |                  |   |  |               |  |
| 20           | Add lines 18 and 19   |                  |   |  | ļ             |  |
| 21           | If the estate or trust is filing Form 4952, enter the   |                  |   |  |               |  |
|              | amount from line 4g, otherwise, enter -0 ▶ 21   |                  |   |  |               |  |
| 22           | Subtract line 21 from line 20 If zero or less, enter -0   |                  | 22  |  |               |  |
| 23           | Subtract line 22 from line 17 If zero or less, enter -0   |                  | 23  |  |               |  |
|              |   |                  |   |  |               |  |
| 24           | Enter the smaller of the amount on line 17 or \$2,400   |                  | 24  |  |               |  |
| 25           | Is the amount on line 23 equal to or more than the amount on line 24?   | •                |   |  |               |  |
|              | Yes. Skip lines 25 and 26, go to line 27 and check the "No" box   |                  |   |  | i             |  |
|              | No. Enter the amount from line 23   |                  |   |  | 1             |  |
| 26           | Subtract line 25 from line 24   |                  | 26  |  |               |  |
| 27           | Are the amounts on lines 22 and 26 the same?  |                  |   | 1  | ł             |  |
|              | Yes. Skip lines 27 thru 30, go to line 31 No. Enter the smaller of line 17 or line  | 22               | 27  |  |               |  |
|              |   |                  |   |  |               |  |
| 28           | Enter the amount from line 26 (If line 26 is blank, enter -0-)  |                  | 28  |  |               |  |
|              |   |                  |   |  |               |  |
| 29           | Subtract line 28 from line 27   |                  | 29  |  | ŀ             | l  |
| 30           | Multiply line 29 by 15% ( 15)   | <u>.</u> .       | <u></u>   |  | 30            |  |
| 31           | Figure the tax on the amount on line 23 Use the 2012 Tax Rate   |                  |   |  |               |  |
|              | (see the Schedule G instructions in the instructions for Form 1041)   |                  |   | -  | 31            | <del></del>  |
|              |   |                  |   |  |               |  |
| 32           | Add lines 30 and 31   |                  |   | . <u></u> . <sub>.</sub> .               | 32            |  |
| 33           | Figure the tax on the amount on line 17 Use the 2012 Tax Rate   |                  |   |  |               |  |
|              | (see the Schedule Ginstructions in the instructions for Form 1041)  |                  | <u>.</u> <u>.</u>                               | <u>.</u> , .  -                          | 33            |  |
| 34           | Tax on all taxable income. Enter the smaller of line 32 or line 33 he   |                  | •   |  | _             |  |
|              | G, line 1a (or Form 990-T, line 36)   | <u></u>          | <u> </u>  |  | 34            |  |
|              |   |                  |   |  | Sche          | dule D (Form 1041) 2012                                      |

Schedule D-1 (Form 1041) 2012 Page 2 Name of estate or trust as shown on Form 1041. Do not enter name and employer identification number if shown on the other side **Employer Identification number** HAYES FAMILY FOUNDATION 93-1330414 Part II Long-Term Capital Gains and Losses - Assets Held More Than One Year (b) Date (a) Description of property (Example 100 sh 7% preferred of "Z" Co) (c) Date sold (e) Cost or other basis (f) Gain or (loss) Subtract (e) from (d) (d) Sales price acquired (mo, day, yr) (see instructions) (mo , day, yr ) 6a 1,000 SHARES OF WELLS FARGO CAP 10/14/2009 03/08/2012 24,897. 20,612. 4,285. 1,000 SHARES OF JP CHASE CAP XI 10/14/2009 04/03/2012 24,668. 22,815. 1,853. 1,000 SHARES OF PROCTER & GAMBLE 06/04/2008 05/01/2012 62,833. 67,310. -4,477.333.333 SHARES OF DUKE ENERGY CORP NEW 02/28/2005 VARIOUS 21,268. 15,880. 5,388. 1,000 SHARES OF BAC CAP TR 10/14/2009 TV 09/25/2012 24,316. 19,006. 5,310. 1,000 SHARES OF CITIGROUP CAP VII 09/13/2011 09/25/2012 24,712. 24,660. -52. 2,000 SHARES OF WINDSTREAM CORP 01/17/2007 09/07/2012 19,907. 29,236. -9,329.600 SHARES BAKER HUGHES INC 10/14/2009 12/18/2012 24,917 28,172 **-3,255.** INVESCO MORTGAGE CAPITAL INC - CAPITAL GAIN DISTRI 72. 72.

Schedule D-1 (Form 1041) 2012

6b Total. Combine the amounts in column (f) Enter here and on Schedule D, line 6b

-205.

### ATTACHMENT 1

| INVESTMENTS |
|-------------|
| CASH        |
| TEMPORARY   |
| NO          |
| INTEREST    |
| 1           |
| PART I      |
| 1 990PF,    |
| FORM        |

|         | NET | INVESTMENT | INCOME      | • | 4.          | 5,779.         |  |
|---------|-----|------------|-------------|---|-------------|----------------|--|
| REVENUE | AND | EXPENSES   | PER BOOKS   | • | 4.          | 5,779.         |  |
|         |     |            |             |   |             |                |  |
|         |     |            | DESCRIPTION |   | US TREASURY | MORGAN STANLEY |  |

5,783.

5,783.

TOTAL

ATTACHMENT 1 PAGE 23

# PART I - DIVIDENDS AND INTEREST FROM SECURITIES FORM 990PF,

| NET<br>INVESTMENT<br>INCOME             | 72,563.        | 72,563. |
|---|----------------|---------|
| REVENUE<br>AND<br>EXPENSES<br>PER BOOKS | 72,563.        | 72,563. |
|   |                | TOTAL   |
| DESCRIPTION                             | MORGAN STANLEY |         |

- OTHER INCOME PART I FORM 990PF,

DESCRIPTION
OTHER BROKER INCOME
FEDERAL EXCISE TAX REFUND

27. EXPENSES PER BOOKS REVENUE AND

27. NET INVESTMENT INCOME

TOTALS

ATTACHMENT

### - TAXES FORM 990PF, PART I

|               | REVENUE   |
|---------------|-----------|
|               | AND       |
|               | EXPENSES  |
| DESCRIPTION   | PER BOOKS |
|               |           |
| FEDERAL TAXES | 1,9       |
| OREGON TAXES  | m         |
| FOREIGN TAXES | 2         |

| EXPENSES | PER BOOKS | 1,943.<br>345.<br>258. |  |
|----------|-----------|------------------------|--|
|          |           |                        |  |

1,943. 345.

NET INVESTMENT INCOME

2,288.

2,546.

TOTALS

# Morgan Stanley 5, PAGE 1 OF 4

CLIENT STATEMENT | For the Period December 1-31, 2012

Holdings

Active Assets Account 181-021907-060

DELBERT HAYES SANDRA L HAYES CO-TTE HAYES FAM FOU TR U/A DTD 11/26/2001

### STOCKS

### COMMON STOCKS

should read the entire research report and not inter its contents from the rating. Where a particular company is covered by both Morgan Stanley and CIRA, you can and should wew both research report and interest of the research ratings are (1) Buy. (2) Neutral and (3) Sell. For ease of companison, Morgan Standard & Poor's equity research ratings have been normalized to a 1 (Buy), 2 (Hold), and 3 (Sell). Please refer to the Morgan Stanley & Co LLC (Morgan Stanley), Cit Investment Research & Analysis (CIRA), and Standard & Poor's equity research ratings may be shown for certain securities. All research ratings represent the "opinions" of the research provider and are not representations or guarantees of performance. Because the applicable research report contains more complete information regarding the analyst's opinions, analysis, and rating, you

| research ratings are (1) Buy, (2) Neutral and (3) Sell. For ease of comparison, Morgan Stanley and Stanley and Stanley and Stanley and Stanley. CIRA and Standard & Poor's ratings. Morgan Stanley and statement, if you have not yet received a statement at the quarter-end) for a summary guide describing Morgan Stanley. CIRA and Standard & Poor's ratings. Morgan Stanley Smith Barney I.I. ches not take responsibility for, and does not quarantee the accuracy, completeness of research prepared for Standard & Poor's. | <ol> <li>Sell For ease of complement, if you have not yet</li> <li>and does not guarant</li> </ol> | oarison, Morgan St<br>it received a stater<br>ee the accuracy, c | aniey and standard<br>nent at the quarter-e<br>completeness, or tim- | & Foot S equity reseated) for a summary gu | staniey and standard & Foots equity research raungs have been norm<br>ment at the quarter-end) for a summary guide describing Morgan Star<br>completeness, or timeliness of research prepared for Standard & Poor' | intalized to a 1 (buy), z (molo),<br>tanley, CIRA and Standard & P<br>oor's | oor's ratings Morgan Stanley | Stanley             |
|--|--|--|--|--|--|---|------------------------------|---------------------|
| Security Description   | Trade Date   |  | Unit Cost  | Total Cost                                 | Market Value   | Unrealized<br>Gain/(Loss)   | Estimated<br>Annual Income   | Dividend<br>Yield % |
| AMERICAN ELECTRIC POWER CO (AEP)   | 12/4/09  | 1,000.000  | \$34.001   | \$34,000 92                                | \$42,680.00  | \$8,679.08 LT   | \$1,880.00                   | 4.40                |
| Share Price: \$42,680; Rating, Morgan Stanley. 1, Citigroup: 2, S&P: 2; Next Divident  | y. I, Citigroup: 2, S&P.   | 2; Next Dividend   | d Payable 03/2013  |  |  |   |                              |                     |
| BLACKROCK GLBL OPP EQ TR (BOE)   | 1/17/07  | 1,193.000  | 27.747   | 33,102.12                                  | 15,747.60  | (17,354.52) LT R  | 1,487.67                     | 9.44                |
| Share Price. \$13.200, Next Dividend Payable 02/2013   | 9 02/2013  | !  |  |  |  |   |                              |                     |
| BOEING CO (BA)   | 10/12/07   | 500,000  | 97.821   | 48,910.25                                  | 37,680.00  | (11,230.25) LT  |                              |                     |
|  | 7/23/08  | 1,000.000  | 67.465   | 67,464.99                                  | 75,360.00  | 7,895.01 LT   |                              |                     |
|  | Total  | 1,500.000  |  | 116,375,24                                 | 113,040.00   | (3,335.24) LT   | 2,910.00                     | 2.57                |
| Share Price: \$75.360, Rating. Morgan Stanley: 1, Citigroup: 1, S&P: 1; Next Dividen   | y: 1, Citigroup: 1, S&P:   | 1; Next Dividend   | d Payable 03/2013  |  |  |   |                              |                     |
| BP PLC ADS (BP)  | 9/10/03  | 500.000  | 43.281   | 21,640.40                                  | 20,820.00  | (820,40) LT A   | 1,080.00                     | 5.18                |
| Share Price: \$41.640; Rating: S&P: 2  |  |  |  |  |  |   |                              |                     |
| CAMERON INTINL CORP (CAM)  | 12/18/12   | 500.000  | 57.330   | 28,665.01                                  | 28,230.00  | (435.01) ST   | 1                            | 1                   |
| Share Price: \$56.460; Rating: Morgan Stanley- 1, Citigroup: 2, S&P. 2   | y- 1, Citigroup: 2, S&P.   | 2  |  |  |  |   |                              |                     |
| CATERPILLAR INC (CAT)  | 12/9/11  | 300.000  | 906.96   | 29,071.78                                  | 26,882.55  | (2,189.23) LT   | 624.00                       | 2.32                |
| Share Price: \$89.609; Rating. Morgan Stanley: 1, Citigroup: 2, S&P. 1; Next Dividen   | y: 1, Citigroup: 2, S&P.   | 1; Next Dividend   | d Payable 03/2013  |  |  |   |                              |                     |
| CITIGROUP INC NEW (C)  | 9/13/07  | 100.000  | 469.225  | 46,922.47                                  | 3,956.00   | (42,966.47) LT  | 4.00                         | 0.10                |
| Share Price: \$39.560; Rating: Morgan Stanley: 1, S&P. 1; Next Dividend Payable 02/2013  | y: I, S&P. I; Next Divid   | end Payable 02/2   | 013  |  |  |   |                              |                     |
| COSTAMARE INC (CMRE)   | 12/14/10   | 5,000.000  | 12 918   | 64,590.84                                  | 00.009,69  | 5,009.16 LT   | 5,400.00                     | 7.75                |
| Share Price: \$13.920; Rating: Morgan Stanley: 1; Next Dividend Payable 02/2013  | y: 1; Next Dividend Paya   | able 02/2013   |  |  |  |   |                              |                     |
| EATON VANCE TAX MGD DIV EQU FD (EXG) 5/18/07   | 5/18/07  | 2,000.000  | 16.703   | 33,406.92                                  | 17,620.00  | (15,786.92) LT R  | 1,952 00                     | 11.07               |
| Share Price: \$8.810; Next Dividend Payable 02/2013  | 02/2013  |  |  |  |  |   |                              |                     |
| EMERSON ELECTRIC CO (EMR)  | 5/1/12   | 1,000.000  | 49.930   | 49,929 52                                  | 52,960.00  | 3,030.48 ST   | 1,640.00                     | 3.09                |
| Share Price: \$52.960; Rating: Morgan Stanley: 1, Citigroup: 1, S&P. 2; Next Dividen   | y: I, Citigroup: I, S&P.   | 2; Next Dividend   | d Payable 03/2013  |  |  |   |                              |                     |
| GENERAL ELECTRIC CO (GE)   | 8/23/04  | 1,500.000  | 32.822   | 49,232.66                                  | 31,485,00  | (17,747.66) LT A  |                              |                     |
|  | 12/2/11  | 15,000.000   | 16.367   | 245,507.42                                 | 314,850.00   | 69,342.58 LT  |                              |                     |
|  |  |  |  |  |  |   | 00                           | CONTINUED           |

Page 110

## HAYES FAMILY FOUNDATION

ATTACHMENT 5, PAGE 2 OF 4 Morgan Stanley EIN: 93-1330414

CLIENT STATEMENT | For the Period December 1-31, 2012

Holdings

Active Assets Account 181-021907-060

DELBERT HAYES SANDRA L HAYES CO-TTE HAYES FAM FOU TR U/A DTD 11/26/2001

STOCKS

| Security Description   | Trade Date              | Quantity          | Unit Cost           | Total Cost     | Market Value | Onrealized<br>Gain/(Loss)      | Annual Income | Yield %   |
|--|-------------------------|-------------------|---------------------|----------------|--------------|--------------------------------|---------------|-----------|
|  | Total                   | 16,500.000        |                     | 294,740.08     | 346,335.00   | 51,594.92 LT                   | 12,540.00     | 3.62      |
| Share Price: \$20.990; Rating: Morgan Stanley: 2, Citigroup: 1, S&P: 2; Next Divider                   | 2, Citigroup: 1, S&P: 2 | ; Next Dividend F | nd Payable 01/25/13 |                |              |                                |               |           |
| HONEYWELL INTERNATIONAL INC (HON)  | 3/11/10                 | 1,000.000         | 43.167              | 43,166.63      | 63,470.00    | 20,303.37 LT                   | 1,640.00      | 2.58      |
| Share Price: \$63,470; Rating: Morgan Stanley. 1, Citigroup: 1, S&P: 1; Next Dividend Payable 03/2013  | I, Citigroup: I, S&P: I | ; Next Dividend F | Payable 03/2013     |                |              |                                |               |           |
| INVESCO MORTGAGE CAPITAL INC (IVR)   | 10/18/12                | 1,000.000         | 21.573              | 21,572 71      | 19,710.00    | (1,862.71) ST                  | 2,600.00      | 13.19     |
| Share Price: \$19.710, Rating: Morgan Stanley: 1; Next Dividend Payable 01/28/13                       | 1; Next Dividend Payal  | ble 01/28/13      |                     |                |              |                                |               | l         |
| JOHNSON & JOHNSON (JNJ)  | 9/10/03                 | 500,000           | 52.734              | 26,366.95      | 35,050.00    | 8,683.05 LT A                  | 1,220.00      | 3.48      |
| Share Price: \$70.100; Rating: Morgan Stanley <sup>.</sup> 2, Crtigroup: 1, S&P: 1; Next Divider       | 2, Citigroup: 1, S&P: 1 | ; Next Dividend F | nd Payable 03/2013  |                |              |                                |               |           |
| JPMORGAN CHASE & CO (JPM)  | 9/13/07                 | 1,000.000         | 46.216              | 46,216.19      | 43,969.10    | (2,247.09) LT                  |               |           |
|  | 4/3/12                  | 500.000           | 46.326              | 23,162.75      | 21,984 55    | (1,178.20) ST                  |               |           |
| -  | Total                   | 1,500.000         |                     | 69,378.94      | 65,953.65    | (2,247.09) LT<br>(1,178.20) ST | 1,800.00      | 2.72      |
| Share Price: \$43.969; Rating: Morgan Stanley: 1, Citigroup: 1, S&P: 1; Next Dividend Payable 01/2013  | 1, Citigroup. 1, S&P: 1 | ; Next Dividend F | ayable 01/2013      |                |              |                                |               |           |
| NIKE INC B (NKE)   | 12/29/76                | 3,980.000         | 0.000               | 0.00           | 205,368.00   | 205,368.00 LT 2                |               |           |
|  | 11/3/05                 | 2,020.000         | 21.775              | 43,985.50      | 104,232.00   | 60,246 50 LT 2                 |               |           |
|  | 11/3/05                 | 8,000 000         | 21.775              | 174,200.00     | 412,800.00   | 238,600.00 LT 2                |               |           |
|  | 11/3/05                 | 4,000.000         | 21.775              | 87,100.00      | 206,400.00   | 119,300.00 LT 2                |               |           |
|  | 12/27/06                | 5,000.000         | 24.946              | 124,731.25     | 258,000.00   | 133,268.75 LT 2                |               |           |
| •  | ı                       | 4,000.000         | 1                   | Please Provide | 206,400.00   | N/A                            |               |           |
|  | Total                   | 27,000.000        |                     | 430,016.75     | 1,393,200.00 | 756,783.25 LT                  | 11,340.00     | 0.81      |
| Share Price: \$51.600; Rating: Morgan Stanley: 2, Citigroup. 2, S&P: 2; Next Dividend Payable 03/2013  | 2, Citigroup. 2, S&P: 2 | ; Next Dividend F | Payable 03/2013     |                |              |                                |               |           |
| NRG ENERGY INC (NRG)   | 7/24/12                 | 1,200.000         | 19.162              | 22,994.98      | 27,588.00    | 4,593.02 ST                    | 432.00        | 1.56      |
| Share Price: \$22,990; Rating: Citigroup: 1, S&P: 1; Next Dividend Payable 02/2013                     | P. 1; Next Dividend Pay | able 02/2013      |                     | !              |              |                                |               |           |
| PEOPLE'S UNITED FINANCIAL INC. (PBCT)  | 5/3/11                  | 2,500.000         | 14.063              | 35,157.34      | 30,225.00    | (4,932.34) LT                  | 1,600.00      | 5.29      |
| Share Price: \$12.090; Rating: Morgan Stanley: 2, S&P: 2; Next Dividend Payable 02/2013                | 2, S&P: 2; Next Divide  | ind Payable 02/20 | 113                 |                |              |                                |               |           |
| PPL CORPORATION (PPL)  | 9/20/10                 | 1,500.000         | 27.369              | 41,053.94      | 42,945.00    | 1,891.06 LT                    | 2,160.00      | 5.02      |
| Share Price: \$28.630, Rating: Citigroup: 2, S&P: 1; Next Dividend Payable 01/02/1                     | ?: 1; Next Dividend Pay | able 01/02/13     |                     |                |              |                                |               |           |
| SEADRILL LTD (SDRL)  | 6/28/11                 | 1,000.000         | 34.649              | 34,649.40      | 36,800.00    | 2,150.60 LT                    | 3,400.00      | 9.23      |
| Share Price: \$36.800; Rating: Citigroup: 1; Next Dividend Payable 03/2013                             | t Dividend Payable 03/  | /2013             |                     |                |              |                                |               |           |
| SEMPRA ENERGY (SRE)  | 3/23/12                 | 1,000.000         | 58.914              | 58,913.87      | 70,940.00    | 12,026.13 ST                   | 2,400.00      | 3.38      |
| Share Price: \$70.940; Rating: Morgan Stanley: 1, Citigroup: 1, S&P: 2; Next Dividend Payable 01/15/13 | 1, Citigroup: 1, S&P: 2 | ; Next Dividend P | ayable 01/15/13     |                |              |                                | Ö             | CONTINUED |

ATTACHMENT 5, PAGE 2 OF 4 Page 111 of 184

TRUST ACCOUNTS

EDUCATION ACCOUNTS

RETIREMENT ACCOUNTS

PERSONAL ACCOUNTS

CONSOLIDATED SUMMARY

EIN: 93-1330414

Morgan Stanken 5, PAGE 3 OF 4

CLIENT STATEMENT | For the Period December 1-31, 2012

Holdings

Active Assets Account 181-021907-060

DELBERT HAYES SANDRA L HAYES CO-TTE HAYES FAM FOU TR U/A DTD 11/26/2001

STOCKS

**COMMON STOCKS** (CONTINUED)

| Security Description   | Trade Date                 | Quantity                  | Unit Cost         | Total Cost     | Market Value   | Unrealized<br>Gain/(Loss)         | Estimated Annual Income                  | Dividend<br>Yield % |
|--|----------------------------|---------------------------|-------------------|----------------|----------------|-----------------------------------|--|---------------------|
| SPECTRA ENERGY CORP COM (SE)   | 2/28/05                    | 500.000                   | 22.894            | 11,447.13      | 13,690.00      | 2,242.87 LT                       | 610.00                                   | 4.45                |
| Share Price: \$27.380; Rating: Morgan Stanley: 2, Citigroup: 2, S&P: 1; Next Dividen | y: 2, Citigroup: 2, S&P: 1 | I; Next Dividend          | d Payable 03/2013 |                |                |                                   |  |                     |
| SUPERIOR ENERGY SERVICES INC (SPN)   | 7/27/10                    | 1,000.000                 | 24.211            | 24,211.20      | 20,720.00      | (3,491.20) LT                     | 1  | 1                   |
| Share Price: \$20.720; Rating: Citigroup: 1, S&P: 1                                  | &P: 1                      |                           |                   |                |                |                                   | ·  |                     |
| WAL MART STORES INC (WMT)  | 9/10/03                    | 500.000                   | 57.888            | 28,944.15      | 34,115.00      | 5,170.85 LT A                     | 795.00                                   | 2.33                |
| Share Price. \$68.230; Rating: Morgan Stanley: 2, Citigroup: 1, S&P: 1, Next Dividen | y: 2, Citigroup: 1, S&P: 1 | I, Next Dividend          | d Payable 03/2013 |                |                |                                   | ,  |                     |
| WEATHERFORD INTERNATIONAL LTD (WFT) 3/14/07  | 3/14/07                    | 100.000                   | 22.069            | 2,206.85       | 1,119.00       | (1,087.85) LT                     |  |                     |
|  | 3/14/07                    | 1,400.000                 | 22.072            | 30,901.07      | 15,666.00      | (15,235.07) LT                    |  |                     |
|  | Total                      | 1,500.000                 |                   | 33,107.92      | 16,785.00      | (16,322.92) LT                    | 1  |                     |
| Share Price: \$11.190; Rating. Morgan Stanley: 1, Citigroup: 1, S&P: 1               | y: 1, Citigroup: 1, S&P: 1 | 1                         |                   |                |                |                                   |  |                     |
|  |                            | Percentage<br>of Assets % |                   | Total Cost     | Market Value   | Unrealized<br>Gain/(Loss)         | Estimated Annual Income Accrued Interest | Yield %             |
| STOCKS   |                            | 85.6%                     | 1\$               | \$1,633,427.21 | \$2,609,062.80 | \$753,061.88 LT<br>\$16,173.71 ST | \$59,514.67<br>\$0.00                    | 2.28%               |

CORPORATE FIXED INCOME

CORPORATE BONDS

| Security Description  | Trade Date                | Orig Unit Cost<br>Face Value Adj. Unit Cost | init Cost<br>Init Cost | Orig. Total Cost<br>Adj. Total Cost | Market Value        | Unrealized<br>Gain/(Loss) | Estimated Annual Income Accrued Interest | Yield %   |
|---|---------------------------|---|------------------------|-------------------------------------|---------------------|---------------------------|--|-----------|
| BAC CAPITAL TRUST XIII  | 9/25/12                   | \$ 000.000,09                               | \$80.081               | \$48,048.50                         |                     |                           | \$2,400.00                               | 4.76      |
| CUSIP 05518UAA5   |                           | ₩   | \$80.081               | \$48,048.50                         | \$50,317.80         | \$2,269.30 ST             | \$106.66                                 |           |
| Unit Price: \$83.863; Coupon Rate 4.000%, Perpetual Maturity; Interest Paid Quarterly Jun 15, Callable \$100.00 on 01/30/13; Yield to Maturity 4.928%; Floater; Moody B1  | Perpetual Maturity; Inter | rest Paid Quarterly J                       | un 15, Callable        | \$100.00 on 01/30/13;               | field to Maturity 4 | .928%; Floater; Moody B1  | S&P BB+; Issued 02/16/07                 | 20/9      |
| GOLDMAN SACHS CAP III   | 8/14/12                   | 50,000.000                                  | 74.473                 | 37,236.50                           |                     |                           | 2,000.00                                 | 5.18      |
| CUSIP 381440AA7   |                           |   | 74.473                 | 37,236.50                           | 38,596.50           | 1,360.00 ST               | 150.00                                   |           |
| Unit Price: \$77.193; Coupon Rate 4 000%; Perpetual Maturity; Interest Paid Quarterly Sep 04; Callable \$100.00 on 01/31/13; Yield to Maturity 5.397%; Floater, Moody BA2 | Perpetual Maturity; Inter | rest Paid Quarterly S                       | ep 04; Callable        | e \$100.00 on 01/31/13;             | Yield to Maturity 5 | .397%; Floater, Moody BA2 | S&P BB+; Issued 05/15/07                 | 15/07     |
|   |                           |   |                        |                                     |                     |                           | SOS                                      | CONTINUED |

ATTACHMENT 5, PAGE 3 OF 4 of 184

CLIENT STATEMENT | For the Period December 1-31, 2012

Holdings

**Active Assets Account** 181-021907-060

DELBERT HAYES SANDRA L HAYES CO-TTE HAYES FAM FOU TR U/A DTD 11/26/2001

CORPORATE FIXED INCOME

**CORPORATE BONDS** (CONTINUED)

5.59 Yield % S&P BBB+; Issued 02/01/06 Estimated
Annual Income
Accrued Interest 2,784.85 Unit Price: \$99.500; Coupon Rate 5.569%, Perpetual Maturity, Interest Pard Quarterly Mar 15; Callable \$100.00 on 01/31/13, Yield to Maturity 5.601%; Floater; Moody BAA3 2,994.00 LT 1,281.50 ST 2,994.00 LT 1,281.50 ST Unrealized Gain/(Loss) 49,750.00 24,875.00 24,875.00 Orig. Total Cost Adj. Total Cost 21,881.00 23,593 50 23,593.50 15,474.50 21,881.00 45,474.50 87.524 94.374 Orig Unit Cost Face Value Adj. Unit Cost 87.524 94.374 25,000,000 25,000.000 50,000.000 **Frade Date** 3/15/11 3/8/12 Total Security Description
WACHOVIA CAPTL TRUST **CUSIP 92978AAA0** 

6.07 S&P BBB; Issued 03/13/07 1,512.50 298.29 3,400.25 LT 24,906.25 21,506 00 21,506.00 86.024 86.024 25,000.000 LINCOLN NATL CORP FIXED TO 6.0 5% TILL 7/27/10 4/17 FLOATS THEREAFTER **CUSIP 534187AU3** 

Estimated Unit Price: \$99.625, Coupon Rate 6.050%; Matures 04/20/2067, Int. Semi-Annually Apr/Oct 20; Callable \$100.00 on 04/20/17; Yield to Maturity 6.073%; Floater; Moody BA1 Face Value

|   | Percentage<br>of Assets % | Orig. Total Cost<br>Adj. Total Cost | Market Value   | Unrealized<br>Gain/(Loss)         | Annual Income<br>Accrued Interest        | Yield % |
|---|---------------------------|-------------------------------------|----------------|-----------------------------------|--|---------|
| CORPORATE FIXED INCOME                        | 185,000.000               | \$152,265.50<br>\$152,265.50        | \$163,570.55   | \$6,394.25 LT                     | \$8,697.35<br>\$678.72                   | 5.32%   |
| TOTAL CORPORATE FIXED INCOME (incl.accr.int.) | 5.4%                      |                                     | \$164,249.27   | \$4,910.80 ST                     |  |         |
|   | Percentage<br>of Assets % | Total Cost                          | Market Value   | Unrealized<br>Gain/(Loss)         | Estimated Annual Income Accrued Interest | Yield % |
| TOTAL MARKET VALUE                            | 100.0%                    | \$1,785,692.71                      | \$3,047,924.78 | \$759,456.13 LT<br>\$21,084.51 ST | \$68,350.02<br>\$678.72                  | 2.24%   |

1082E0 19ESQYSW 12+000

OTAL VALUE (includes accrued interest)

2 - You, or a third party, have provided the transaction details for this position.

4 - You executed this transaction elsewhere and later transferred the security to your Morgan Stanley Smith Barney LLC Account. Another financial institution has provided us with the transaction detail for this

\$3,048,603.50

R - The cost basis for this tax lot was adjusted due to a reclassification of income.

Unrealized Gain/(Loss) totals only reflect positions that have cost basis and/or market value information available. Cash, MMF, Deposits and positions stating 'Please Provide' are not included.

EDUCATION ACCOUNTS RETIREMENT ACCOUNTS PERSONAL ACCOUNTS

TRUST ACCOUNTS

BUSINESS ACCOUNTS

ATTACHMENT 5, PAGE 4 OF 4

Page 113 of 184

ATTACHMENT 6

FORM 990PF, PART III - OTHER DECREASES IN NET WORTH OR FUND BALANCES

DESCRIPTION

AMOUNT\_

BOOK/TAX DIFFERENCES

401,878.

TOTAL

401,878.

ATTACHMENT

|   | 0   | 0  | 0  | 0  | 0  | 0  | 예            |
|---|---|--|--|--|--|--|--------------|
| EXPENSE ACCT<br>AND OTHER<br>ALLOWANCES                 |   |  |  |  |  |  |              |
| CONTRIBUTIONS<br>TO EMPLOYEE<br>BENEFIT PLANS           | 0   | 0  | 0  | 0  | 0  | 0  | 0            |
| COMPENSATION  | 0   | 0  | 0  | 0  | 0  | 0  | 0            |
| TITLE AND AVERAGE HOURS PER<br>WEEK DEVOTED TO POSITION | TRUSTEE<br>2.00                                       | TRUSTEE<br>1.00                                      | TRUSTEE<br>1.00  | TRUSTEE<br>1.00  | TRUSTEE<br>1.00  | TRUSTEE<br>1.00                                      | GRAND TOTALS |
| NAME AND ADDRESS  | DELBERT J. HAYES<br>P.O. BOX 399<br>NEWBERG, OR 97132 | SANDRA L. HAYES<br>P.O. BOX 399<br>NEWBERG, OR 97132 | NANCY J. HENDERSON<br>8614 WARNER DR SE<br>SALEM, OR 97317 | JOHN W. HAYES<br>8836 CHURCH LAKE BL<br>CHASKA, MN 55318 | KATHRYN L. HERRMANN<br>3276 REDTAIL LANE<br>EUGENE, OR 97405 | SUSAN L. CLARK<br>DELLWOOD DRIVE<br>EUGENE, OR 97405 |              |

93-1330414

# RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR

|     | OF RECIPIENT         |  |
|-----|----------------------|--|
|     | IS OF                |  |
| AND | STATU                |  |
|     | FOUNDATION STATUS OF |  |
|     |                      |  |
|     |                      |  |
|     |                      |  |
|     |                      |  |
|     |                      |  |

RECIPIENT NAME AND ADDRESS

AMOUNT

PURPOSE OF GRANT OR CONTRIBUTION

ATTACHMENT 8.

| BEAVER ATHLETIC STUDENT FUND<br>859 SW 35TH ST<br>CORVALLIS, OR 97333-4015       | SCHOLARSHIP SUPPORT       | 1,600. |
|--|---------------------------|--------|
| DUCK ATHLETIC FUND<br>1720 E 13TH, SUITE 410                                     | SCHOLARSHIP SUPPORT       | 2,000  |
| EUGENE, OR 97403-2253 PROVIDENCE NEWBERG HEALTH FOUNDATION 1001 PROVIDENCE DRIVE | MEDICAL AID FOR THE NEEDY | 31,000 |
| NEWBERG, OR 97132  MEDICAL TEAMS INTERNATIONAL  P O BOX 10                       | MEDICAL AID FOR THE NEEDY | 5,000  |

5,000.

MEDICAL AID FOR THE NEEDY

12,000.

SCHOLARSHIP SUPPORT

WASHINGTON STATE UNIVERSITY FOUNDATION

PORTLAND, OR 97207-0010

VOLUNTEERS IN MEDICINE CLINIC

PULLMAN, WA 99164-1925

P O BOX 641925

SPRINGFIELD, OR 97477-2594

2260 MARCOLA RD.

ATTACHMENT 8 (CONT'D)

| YEAR      |
|-----------|
| THE       |
| DURING    |
| PAID D    |
| UTIONS    |
| 뗵         |
| ND CONTRI |
| MTS A     |
| - GB/     |
| ×         |
| PART      |
| 990PE,    |
| FORM      |
|           |

| RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR | AND |
|---|-----|

FOUNDATION STATUS OF RECIPIENT OREGON HEALTH & SCIENCE UNIVERSITY FOUNDATION 1121 S W SALMON ST., SUITE 100 PORTLAND, OR 97205-2021 RECIPIENT NAME AND ADDRESS

GEORGE FOX UNIVERSITY 414 N MERIDIAN ST. NEWBERG, OR 97132

| AMOUNT                           | 20,000                          | 60,000                       |
|----------------------------------|---------------------------------|------------------------------|
| PURPOSE OF GRANT OR CONTRIBUTION | OHSU PARKINSON CENTER OF OREGON | FACILITY IMPROVEMENT SUPPORT |

136, 600 TOTAL CONTRIBUTIONS PAID

PAGE 31 ATTACHMENT 8

| NALYSIS OF OTHER REVENUE |
|--------------------------|
| OTHER                    |
| OF                       |
| - ANALYSIS               |
| ART XVI-A                |
| PART                     |
| 990-PF,                  |
| FORM                     |

TOTALS

HAYES FAMILY FOUNDATION
FORM 990-PF - PART IV

| Kind of Pi                             |                       | Description   |                          |                                |                              | or | Date                    | Date sold  |
|--|-----------------------|---|--------------------------|--------------------------------|------------------------------|----|-------------------------|------------|
| Gross sale price less expenses of sale | Depreciation allowed/ | Cost or other basis   | FMV<br>as of<br>12/31/69 | Adj basis<br>as of<br>12/31/69 | Excess of FMV over adi basis | D  | acquired Gain or (loss) |            |
| expenses of sale                       | allowable             | 1,000 SHARE PROPERTY TY   | S OF WELLS               | FARGO CAP                      | <u>uuj buois</u>             | Р  | 10/14/2009              | 03/08/2012 |
| 24,897.                                |                       | 20,612.   |                          |                                |                              |    | 4,285.                  |            |
|  |                       | 1,000 SHARES OF JP CHASE CAP XI PROPERTY TYPE: SECURITIES 22,815.       |                          |                                |                              | P  | 10/14/2009              | 04/03/2012 |
| 24,668.                                |                       |   |                          |                                |                              |    | 1,853.                  |            |
|  |                       | 1,000 SHARES OF PROCTER & GAMBLE PROPERTY TYPE: SECURITIES 67,310.      |                          |                                |                              | P  | 06/04/2008              | 05/01/2012 |
| 62,833.                                |                       |   |                          |                                |                              |    | -4,477.                 |            |
|  |                       | PROPERTY TY   | ARES OF DUKE             | ENERGY CORE                    | P NEW                        | P  | 02/28/2005              | VARIOUS    |
| 21,268.                                |                       | 15,880.   |                          |                                |                              |    | 5,388.                  |            |
| 24,316.                                |                       |   | S OF BAC CA              |                                |                              | Р  | 10/14/2009              | 09/25/2012 |
|  |                       | 19,006.   |                          |                                |                              |    | 5,310.                  |            |
| 24,660.                                |                       | 1,000 SHARES OF CITIGROUP CAP VII PROPERTY TYPE: SECURITIES 24,712.     |                          |                                |                              | Ρ  | 09/13/2011              | 09/25/2012 |
|  |                       |   |                          |                                |                              |    | -52.                    |            |
| 19,907.                                |                       | 2,000 SHARES OF WINDSTREAM CORP<br>PROPERTY TYPE: SECURITIES<br>29,236. |                          |                                |                              | Р  | 01/17/2007              | 09/07/2012 |
|  |                       |   |                          |                                |                              |    | -9,329.                 |            |
| 24,917.                                |                       | 600 SHARES BAKER HUGHES INC PROPERTY TYPE: SECURITIES 28,172.           |                          |                                |                              | P  | 10/14/2009              | 12/18/201: |
|  |                       |   |                          |                                |                              |    | -3,255.                 |            |
| 72.                                    |                       | INVESCO MOR   | RTGAGE CAPI              | FAL INC - CAI                  | PITAL G                      |    | 72.                     |            |
|  |                       |   |                          |                                |                              |    |                         |            |
| OTAL GAIN(L                            | oss)                  |   |                          |                                |                              |    | -205.                   |            |
|  |                       |   |                          |                                |                              |    |                         |            |
|  |                       |   |                          |                                |                              |    |                         |            |
|  |                       |   |                          |                                |                              |    |                         |            |
|  |                       |   |                          |                                |                              |    |                         |            |
|  |                       |   |                          |                                |                              |    |                         |            |
|  |                       |   |                          |                                |                              |    |                         | -          |