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A For the 2012 calendar year, or tax year beginning 01-01-2012

DLN: 93492156002123

OMB No 1545-1150

Form 990-EZ

Department of the Treasury Internal Revenue Service

**B** Check if applicable

**Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code

(except black lung benefit trust or private foundation)
▶ Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions)
All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form

► The organization may have to use a copy of this return to satisfy state reporting requirements

, and ending 12-31-2012

**Open to Public** Inspection

Address change Name change Initial return Terminated			C Name of organization LIFE SCIENCE TENNESSEE INC			D Employer identification number			
		,					62-1776913		
		_	Number and street (or P O box, if mail is not delivered to street address) Room/suite <b>E</b> T 200 FOURTH AVENUE NORTH MEZZANINE			ne nun	nber		
						(615)	242-8856		
_	Afficiace fetalii					up Exemption nber 🕨			
	pplicat	ion pending							
<b>G</b> A c	coun	tıng Method	Cash  Accrual Other (specify) ►	Check required (Form 99	to attach	Sche			
I W	ebsite	: F www.lifeso	CIENCETN ORG	(1 01111 3 3	0,330 2	, 0.	,,,		
J Tax	(-exen	npt status(check	only one)— 501(c)(3) 501(c)(6) ◄(insert no ) 4947(a)(1) or 527						
norr inst L A d co	nally ructio dd line lumn	not more than ns) But if the es 5b, 6c, and (B) below) are	anization is not a section 509(a)(3) supporting organization or a section 527 \$50,000 A Form 990-EZ or Form 990 return is not required though Form 9 organization chooses to file a return, be sure to file a complete return 7b, to line 9 to determine gross receipts If gross receipts are \$200,000 or \$500,000 or more, file Form 990 instead of Form 990-EZ	90-N (e-p	oostcard) f total as ►\$1	may   sets ( .82,5	be required (see Part II, line 25, 54		
Pa	art I		e, Expenses, and Changes in Net Assets or Fund Balances (see organization used Schedule O to respond to any question in this Part I						
	1	Contributions	s, gifts, grants, and similar amounts received			1	63,000		
	2	Program serv	vice revenue including government fees and contracts			2	21,346		
	3	Membership	dues and assessments			3	87,354		
	4	Investmentı	ncome			4	3		
	5a	Gross amoun	t from sale of assets other than inventory						
ē	b	Less cost or	other basis and sales expenses						
Revenue	c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)							
Ŗ.	6	Gaming and f							
	а	Gross income							
	b	Gross income from fundraising events (not including \$of contributions from fundraising events reported on line 1) (attach Schedule G if the							
		sum of such	sum of such gross income and contributions exceeds \$15,000)  6b						
	c	Less direct expenses from gaming and fundraising events 6c							
	d	Net income o	r (loss) from gaming and fundraising events (add lines 6a and 6b and subtrac	ct line 6 c	)	6d	_		
	7a	Gross sales	of inventory, less returns and allowances						
	b	Less cost of	goods sold						
	C	-	or (loss) from sales of inventory (Subtract line 7b from line 7a)			7c			
	8		e (describe in Schedule O)			8	10,851		
	9		e. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8		<u> </u>	9	182,554		
	10		ımılar amounts paıd (lıst ın Schedule O)			10	821		
	11	Benefits paid		11					
_	12	Salaries, other compensation, and employee benefits							
Expenses	13	Professional fees and other payments to independent contractors					113,486		
	14	Occupancy, rent, utilities, and maintenance				14	154		
	15	Printing, publications, postage, and shipping				15	361		
	16		ses (describe in Schedule O )			16	88,838		
	17		es. Add lines 10 through 16		-	17	203,660		
5	18	·-	eficit) for the year (Subtract line 17 from line 9)		• •	18	-21,106		
8.5%	19		r fund balances at beginning of year (from line 27, column (A)) (must agree w				_		
Net.Assets		•	igure reported on prior year's return)			19	55,239		
ž	20		es in net assets or fund balances (explain in Schedule O)			20	0		
	21	Net assets o	r fund balances at end of year Combine lines 18 through 20		. 🏲	21	34,133		

Part II Balance Sheets (see the Check if the organization use		any question in this Pa	art II			
	(A) Beginning of year					
22 Cash, savings, and investments .			19,297	22	44,621	
23 Land and buildings			·	23		
24 Other assets (describe in Schedule (	0)		37,114	24	23,575	
25 Total assets			56,411	25	68,196	
26 Total liabilities (describe in Schedule	eO)		1,172	26	34,063	
27 Net assets or fund balances (line 27	of column (B) <b>must</b> agree w	th line 21)	55,239	27	34,133	
Part IIII Statement of Program Check if the organization use What is the organization's primary exemp	ed Schedule O to respond to t purpose?	any question in this P	art III . 🔽	(c)	Expenses equired for section 501 (3) and 501(c)(4) anizations and section	
TO ADVANCE AND GROWTHE LIFE SO PARTNERSHIPS, AND ALIGNMENT WIT Describe the organization's program serv measured by expenses In a clear and cobenefited, and other relevant information	TH ECONOMIC AND WORK ice accomplishments for each ncise manner, describe the	FORCE DEVELOPMEN ch of its three largest p	T rogram services, as	49	47(a)(1) trusts,	
28 See Additional Data Table  (Grants \$ ) If the second contains t	his amount includes foreign	grants, check here .	▶┌	28a		
<b>29</b> (Grants \$ ) If the state of the state o	his amount includes foreign	grants.check here	▶□	29a		
30			,	254		
	his amount includes foreign	grants, check here .	<u>···►</u>	30a		
<b>31</b> Other program services (describe in S (Grants \$ )	chedule O ) his amount includes foreign	grants check here		31a		
32 Total program service expenses (add li	<del>_</del>	· · · · · · ·		32	73,787	
Part IV List of Officers, Directors, To Check if the organization use	rustees, and Key Employees	List each one even if not co	mpensated (see the instr	uctions	for Part IV)	
(a) Name and title	(b) Average hours per week devoted to position			fits, to plans,		
See Additional Data Table						

	instructions for Part V ) Check if the organization used Schedule O to respond to any question in this Part	<u> V</u>		<u>lΥ</u>
			Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O	33		No
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)	34		No
35a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	35a		No
b	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	35b		
С	Was the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization subject to section $6033(e)$ notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III	35c		Νo
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N	36		No
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions F 0			
b	Did the organization file Form 1120-POL for this year?	37b		
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee <b>or</b> were			
	any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a		Νo
b	If "Yes," complete Schedule L, Part II and enter the total amount involved . 38b			
39	Section 501(c)(7) organizations Enter			
а	Initiation fees and capital contributions included on line 9			
Ь	Gross receipts, included on line 9, for public use of club facilities			
40a	Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under			
	section 4911 -, section 4912 -, section 4955 -			
b	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b		
c	Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			
d	Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax on line 40c reimbursed by the organization			
e	All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e		No
41	List the states with which a copy of this return is filed 🕨			
42a	The organization's books are in care of Fall STRATEGIES LLC Telephone no	<b>►</b> <u>(61</u>	5)242-	-8856
	Located at P 200 FOURTH AVENUE NORTH MEZZANINE NASHVILLE, TN ZIP + 4	37	7219	
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority	ı	Yes	No
	over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	42b	res	<b>No</b> No
	If "Yes," enter the name of the foreign country 🕨			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
C	At any time during the calendar year, did the organization maintain an office outside the U S $^{\circ}$	42c		Νo
	If "Yes," enter the name of the foreign country			
	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of <b>Form 1041</b> —Check here and enter the amount of tax-exempt interest received or accrued during the tax year			<b>▶</b> Г
			Yes	No
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of			
	Form 990-EZ	44a		Νo
b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44b		Νo
c	Did the organization receive any payments for indoor tanning services during the year?	44c		No
d	If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an			
_	explanation in Schedule O	44d		
	Did the organization have a controlled entity within the meaning of section $512(b)(13)$ ?	45a		Νo
45b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b		

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the

Form 990-E2	Z (2012)						Yes	Page 4
	e organization engage, directly			ehalf of o	or in opposition to			
	ates for public office? If "Yes,"		tI			46		No
Part VI	Section 501(c)(3) organ All section 501(c)(3) organ and 51		questions 47-49b ar	nd 52, a	nd complete the	tables	s for lir	nes 50
	Check if the organization used	Schedule O to respond t	o any question in this P	Part VI			<u></u>	
							Yes	No
	e organization engage in lobbyir ," complete Schedule C, Part I		tion 501(h) election in		uring the tax year? • • • • •	. 47		
<b>48</b> Is the	organization a school as descr	bed in section 170(b)(1)(	(A)(II)? If "Yes," compl	ete Sche	dule E .	. 48		
<b>49a</b> Did the	e organization make any transfe	ers to an exempt non-char	ritable related organizat	tion?		. 49a		
<b>b</b> If"Yes	," was the related organization	a section 527 organization	on?			. 49b		
	ete this table for the organization							
(a) Name ar	vees) who each received more to not title of each employee paid ore than \$100,000	than \$100,000 of compen (b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099- MISC)	(d) i co emplo	there is none, ento Health benefits, ntributions to yee benefit plans, and deferred ompensation	<b>(e)</b> Es	tımated	amount ensation
					·			
<b>51</b> Comple	number of other employees pa ete this table for the organization pensation from the organization	on's five highest compens	•	ractors v	who each received	more th	an \$10	0,000
<b>(a)</b> Nar	me and address of each indepe	•	e than \$100,000		ype of service	(c) (	ompen	
	H AVENUE NORTH MEZZANI	NE		MANAG	EMENI		1	000,80
NASHVILLE	,TN 37219							
<b>d</b> Total	number of other independent of	ontractors each receiving	over\$100,000		►			1
	the organization complete Sche exempt charitable trusts must a					•	Γ <b>v</b> e	s Γ No
		retaen a completea senea					,	<b>3</b> , 140
	es of perjury, I declare that I have d belief, it is true, correct, and co							
	*****				2013-05-23			
Sign    Here	Signature of officer				Date			
11616	JOE COOK JR CHAIRMAN  Type or print name and title							
	Print/Type preparer's name	Preparer's signature		2 05 22	Check I If PTIN	739/		
Paid		EDMOND DUNLAVY   2013-05-22   self-employed   P003173:   Firm's name						
Preparer					7351			
Use Only	NASHVILLE, T				(013) 212			
May the IRS	discuss this return with the pre		instructions			₽v	es 「	No

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93492156002123

OMB No 1545-0047

2012

Open to Public Inspection

#### SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990 or 990-EZ.

Name of the organization LIFE SCIENCE TENNESSEE INC

Employer identification number

62-1776913

ldentifier	Return Reference	Explanation
OTHER INVESTMENT INCOME	FORM 990-EZ, PART I, LINE 4	INTEREST INCOME 3
OTHER REVENUE	FORM 990-EZ, PART I, LINE 8	DESCRIPTION BIO BUSINESS SOLUTIONS REBATE AMOUNT 4,441 DESCRIPTION MISCELLANEOUS INCOME AMOUNT 6,410 TOTAL TO FORM 990-EZ, LINE 8 10,851
GRANTS AND SIMILAR AMOUNTS PAID	FORM 990-EZ, PART I, LINE 10	ACTIVITY CLASSIFICATION GRANTEE NAME MISSOURI BIOTECHNOLOGY ASSOCIATION GRANTEE ADDRESS PO BOX 148 JERFERSON CITY, MO 65102 AMOUNT GIVEN 321
GRANTS AND SIMILAR AMOUNTS PAID	FORM 990-EZ, PART I, LINE 10	ACTIVITY CLASSIFICATION GRANTEE NAME VANDERBILT TECHVENTURE CHALLENGE GRANTEE ADDRESS 1207 17TH AVE SOUTH, SUITE 105 NASHVILLE, TN 37212 AMOUNT GIVEN 500 TOTAL INCLUDED ON FORM 990-EZ, LINE 10 821
OTHER EXPENSES	FORM 990-EZ, PART I, LINE 16	DESCRIPTION BANK CHARGES AMOUNT 890 DESCRIPTION MARKETING AMOUNT 6,154 DESCRIPTION LICENSES & PERMITS AMOUNT 20 DESCRIPTION TRAVEL AMOUNT 183 DESCRIPTION OFFICE EXPENSES AMOUNT 1,660 DESCRIPTION CONFERENCES AMOUNT 49,140 DESCRIPTION REGIONAL EVENTS AMOUNT 10,213 DESCRIPTION WEB HOSTING/UPDATES AMOUNT 11,773 DESCRIPTION DAY ON THE HILL AMOUNT 8,280 DESCRIPTION STORAGE - BOOTH AMOUNT 425 DESCRIPTION BUSINESS GIFTS AMOUNT 100 TOTAL TO FORM 990-EZ, LINE 16 88,838
OTHER ASSETS	FORM 990-EZ, PART II, LINE 24	DESCRIPTION ACCOUNTS RECEIVABLE BEG OF YEAR AMOUNT 37,114 END OF YEAR AMOUNT 23,575
OTHER LIABILITIES	FORM 990-EZ, PART II, LINE 26	DESCRIPTION ACCOUNTS PAYABLE BEG OF YEAR AMOUNT 1,172 END OF YEAR AMOUNT 34,063

Software ID: Software Version:

**EIN:** 62-1776913

Name: LIFE SCIENCE TENNESSEE INC

## Form 990EZ, Part III - Statement of Program Service Accomplishments

Describe what was achieved in carrying out the organization's exempt purposes. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.	Expenses (Required for 501(c)(3) and 501(c)(4) organizations and 4947(a)(1) trusts; optional for others.)		
28 REPRESENTATIVES ATTEND REGIONAL, NATIONAL, AND INTERNATIONAL CONFERENCES AND SEMINARS TO DISCUSS ISSUES, PROBLEMS, AND OPPORTUNITIES COMMON TO THE BIOTECHNOLOGY INDUSTRY		10,213	
(Grants \$ 0) If this amount includes foreign grants, check here ▶ ☐	28a		
<b>29</b> THE ORGANIZATION SPONSORS TWO OR MORE MEMBERSHIP MEETINGS ANNUALLY AT WHICH MEMBERS DISCUSS ISSUES, PROBLEMS, AND OPPORTUNITIES COMMON TO THE BIOTECHNOLOGY INDUSTRY		49,140	
(Grants \$ 0) If this amount includes foreign grants, check here ▶ ☐	29a		
30 THE ORGANIZATION PROVIDES MEMBERS WITH INFORMATION RELEVANT TO THE INDUSTRY THROUGH NEWSLETTERS, ETC (Grants \$ 0) If this amount includes foreign grants, check here		6,154	
(Claims 4 to )	30a		
LIFE SCIENCE TENNESSEE HAS A MISSION TO EDUCATE AND ADVOCATE ON BEHALF OF THE INDUSTRY ONCE A YEAR, LIFE SCIENCE TENNESSEE MEMBERS GATHER ON A SINGLE DAY IN NASHVILLE FOR OUR ANNUAL "DAY ON THE HILL" WHERE MEMBERS MEET ONE-ON-ONE IN THE OFFICES OF STATE LEGISLATORS DISCUSSING THE INDUSTRY, THE OPPORTUNITIES FOR GROWTH OF THE INDUSTRY IN TENNESSEE AS WELL AS ANY POLICY ISSUES OR OPPORTUNITIES THAT ARE IMPORTANT TO INDUSTRY GROWTH FOR THIS DAY, MATERIALS ARE PRINTED THAT OUTLINE THE LIFE SCIENCES INDUSTRY IN TENNESSEE AND A RECEPTION IS HELD WHERE ALL LEGISLATORS ARE INVITED		8,280	
(Grants \$ 0) If this amount includes foreign grants, check here ▶ ☐			

## Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

	,,,,,,,,			
(a) Name and title	(b) A verage hours per week devoted to position	(c)Reportable compensation (Forms W-2/1099- MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
JOE COOK CHAIRMAN	1 00	0	0	0
SAM LYNCH VICE CHAIR	1 00	0	0	0
STEVE BARES TREASURER	1 00	0	0	0
GLENN PERDUE SECRETARY	1 00	0	0	0
MARK MANNER EX OFFICIO	1 00	0	0	0
LAURA WHITSITT EXECUTIVE COMMITTEE	1 00	0	0	0
KELLY TILLER EXECUTIVE COMMITTEE	1 00	0	0	0
BILL TAAFFE EXECUTIVE COMMITTEE	1 00	0	0	0
TOM BALLARD EXECUTIVE COMMITTEE	1 00	0	0	0
ALAN BENTLEY EXECUTIVE COMMITTEE	1 00	0	0	0
LESLIE LYNCH EX OFFICIO	1 00	0	0	0
BRUCE DOEG EXECUTIVE COMMITTEE	1 00	0	0	0

# **TY 2012 Transfers Personal Benefits Contracts Declaration**

Name: LIFE SCIENCE TENNESSEE INC

**EIN:** 62-1776913

Declaration: THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY

FUNDS, DIRECTLY, OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT. THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY, OR INDIRECTLY,

ON A PERSONAL BENEFIT CONTRACT.