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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 2012

Open to Public Inspection

 A	For the	2012 ca	llendar year, or tax year beginning		, and ending			
	Check if appl		C Name of organization			.	D Employe	er identification number
+ -L	Address cha		TENNESSEE	HOSPITAL	ASSOCIATION			
\equiv	Name chang	Ī	Doing Business As				62-	0534232
\equiv	_	je i	Number and street (or P O box if mail is not delivered	to street address)	 -	Room/suite	E Telephor	ne number
Щ	Initial return	l	5201 VIRGINIA WAY				615	-256-8240
Ш	Terminated		City, town or post office, state, and ZIP code					•
	Amended re	tum	BRENTWOOD	TN 370	27		G Gross recei	ots \$ 38,326,859
\exists	Application p	Ĩ						
Ш	Application	penuing	CRAIG BECKER			H(a) Is this a	group return for at	ffiliates? Yes X No
			5201 VIRGINIA WAY			H(b) Are all a	filiates included?	Yes No
			BRENTWOOD	TN :	37027	If "N	o," attach a list ((see instructions)
ı	Tax-exemp	t status	501(c)(3) X 501(c) (6) ◀	(insert no)	4947(a)(1) or 527			
J	Website:	► W	WW.THA.COM			H(c) Group e	kemption number	· •
ĸ	Form of org	anization	X Corporation Trust Association	Other >		L Year of formation 1	1938	M State of legal domicile TN
F	art I	Su	mmary					
	1 Br	refly de	scribe the organization's mission or most sig	gnificant activiti	es			
e		THE 1	MISSION OF THE ORGANIZATI	ON IS TO	LEAD OUR MEMBER	S IN ADVOCA	CY FOR	AND
anc		SUPP	ORT OF COMMUNITY-BASED HO	SPITALS A	AND HEALTH SYSTE	MS AND TO A	SSIST T	HEM
erii		IN D	ELIVERING ACCESSIBLE, COS	T-EFFECT	IVE, QUALITY HEA	LTH SERVICE	S.	
Š	2 CI	heck thi	s box ▶ 🔲 if the organization discontinue	d its operations	or disposed of more than :	25% of its net asset	s .	
৺	3 N	umber c	of voting members of the governing body (Pa	art VI, line 1a)			3	29
es	4 No	umber c	of independent voting members of the gover	ning body (Par	t VI, line 1b)		4	28
ĭ	5 To	otal num	ber of individuals employed in calendar yea	r 2012 (Part V	, lıne 2a)		5	51
Activities & Governance	6 To	otal num	ber of volunteers (estimate if necessary)				6	0
-	7a To	otal unre	elated business revenue from Part VIII, colu	mn (C), line 12	RECEIVED		7a	1,357,367
	b Ne	et unrel	ated business taxable income from Form 99	0-T, line 34		T C 1	7b	815,544
			(0.1)(0.1)	12	5 0 0042	Prior Yo 58	0,119	Current Year 525,078
e	8 C		ons and grants (Part VIII, line 1h)	A02	AUG 1 3 2013	10 42	2,027	12,747,203
2 Revenue	9 Pi		service revenue (Part VIII, line 2g)] <u>all 10, 31</u>	8,924	445,475
	10 In	vesime	nt income (Part VIII, column (A), lines 3, 4, a enue (Part VIII, column (A), lines 5, 6d, 8c,	and 70)	OGDEN. UT		8,478	406,278
	11 0	ther rev	enue (Part VIII, column (A), lines 5, 60, 60, enue – add lines 8 through 11 (must equal F	ec, ruc, an <u>u r</u>	n (A) line 12)		9,548	14,124,034
2	42.0	_	nd similar amounts paid (Part IX, column (A)		11 (A), line 12)		5,127	228,800
E	' I		paid to or for members (Part IX, column (A),				75/12/	0
3	1		other compensation, employee benefits (Pa	•	A) lines 5–10)	4.29	3,161	4,904,454
s&UG		-	nal fundraising fees (Part IX, column (A), lir	-	1, 11100 0 10)	7		0
<u>_</u> ō	1		draising expenses (Part IX, column (D), line		0			
澎	17 0		penses (Part IX, column (A), lines 11a-11d,			3,55	3,681	3,838,335
2	18 To		enses Add lines 13–17 (must equal Part IX		ne 25)		1,969	8,971,589
3	19 R	•	less expenses Subtract line 18 from line 12		,		27,579	5,152,445
Net Assets OF CALAINE	Ses					Beginning of C	urrent Year	End of Year
sets	[20 Te	otal ass	ets (Part X, line 16)				27,819	28,610,742
T As	21 To	otal liab	ılıtıes (Part X, line 26)				4,769	11,341,177
			s or fund balances Subtract line 21 from lin	ne 20		11,71	13,050	17,269,565
	art II		gnature Block					
L	Jnder pena	alties of	perjury. I declare that I have examined this retur complete. Declaration of preparer (other than offi	n, including acco	ompanying schedules and state	tements, and to the b	est of my knov	wledge and belief, it is
	iue, correc	L, and G	ompater beclaration of preparer (other than only	Cer) is based on	an information of which prepa	TEL 1125 ALLY KILOWIEU		. 12
	ì	.	Signature of officer					ध्य
	gn	,	David Neign CFO				Date	
He	ere	;	ype or print name and title	· · · · · · · · · · · · · · · · · · ·		 	<u>-</u>	
				Preparer's signat	ura	Date	100	r PTIN
Pa	_{id}		e preparer's name		1/ \ .1		Check	□"
_	eparer		MAYNARD PURYEAR HAMILT	KERRI MAYN		24	7/13 self-em	
	e Only	Firm's na	1000 CORPORATE			TC	Firm's EIN	62-0788068
-3			. TO A SIZE THE MIST	37067	DETAE' SOILE	200	0 5	615-771-3600
NA-	y the IDS	Firm's ad	s this return with the preparer shown above		ons)		Phone no	65
_			s this return with the preparer shown above action Act Notice, see the separate instruction		unaj			X Yes No
DA		or Neal	iction Act Notice, see the separate instructio					rom 330 (2012)

Part III 'Stat			34232	Page 2
		rvice Accomplishments		
' Che	ck if Schedule O conta	ins a response to any question in this Part I	<u> </u>	
•	the organization's mission			
		INIZATION IS TO LEAD OUR ME		
		ASED HOSPITALS AND HEALTH S		T THEM
IN DELIVE	RING ACCESSIBI	E, COST-EFFECTIVE, QUALITY	HEALTH SERVICES.	
2 Did the organiz	ation undertake any significan	it program services during the year which were not liste	ed on the	
prior Form 990	or 990-EZ?		Γ	Yes X No
If "Yes," describ	e these new services on Sch	edule O		_
3 Did the organiz	ation cease conducting, or ma	ake significant changes in how it conducts, any progran	า	
services?	5 .	7,7	Г	Yes X No
	e these changes on Schedul	e O		
	_	accomplishments for each of its three largest program	services as measured by	
	- · · -	rganizations are required to report the amount of grants	•	
		ach program service reported	s and anocations to others,	
trie total expens	es, and revenue, if any, for e	acii program service reported		
4- (C-d-	\ /F) (D	
4a (Code) (Expenses \$	including grants of \$) (Revenue \$)
		ASSOCIATION, ESTABLISHED I		
		RSHIP ASSOCIATION, SERVES A	S AN	
	,	HEALTH SYSTEMS AND OTHER		
HEALTHCAF	E ORGANIZATION	IS AND THE PATIENTS THEY SE	RVE. IT	
ALSO PROV	IDES EDUCATION	AND INFORMATION FOR ITS M	EMBERS,	
AND INFOR	MS THE PUBLIC	ABOUT HOSPITALS AND HEALTH	CARE	
		NATIONAL LEVELS.		
4b (Code) (Expenses \$	including grants of \$) (Revenue \$)
-				
			<u> </u>	
4c (Code) (Expenses \$	including grants of \$) (Revenue \$	·····
4c (Code) (Expenses \$	including grants of \$) (Revenue \$)
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4c (Code) (Expenses \$	ıncludıng grants of \$) (Revenue \$,
) (Revenue \$)
4d Other program) (Expenses \$) (Revenue \$)
	services (Describe in Schedi	ule O)) (Revenue \$)

Vos No

N/A

Checklist of Required Schedules

- 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
- Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
- Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
- Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
- Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C.
- Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes." complete Schedule D. Part I
- Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
- Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D. Part III.
- Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
- 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
- If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, 11 VII, VIII, IX, or X as applicable
 - a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI
 - b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
 - Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
 - Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
 - Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X
 - Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D. Part X
- 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII
 - Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
- Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13
- 14a Did the organization maintain an office, employees, or agents outside of the United States?
- Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV
- 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV
- Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV
- Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)
- 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
- Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19 If "Yes," complete Schedule G, Part III
- 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
- If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

		Yes	No
			37
ŀ	1	X	<u> </u>
ŀ	2		
	3		x
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	5	X	
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	7		x
	8	<u> </u>	X
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	11a	X	
	11b		x
	110	<u> </u>	
	11c		x
	11d		X
	11e	X	
	445	x	
	11f	<u> </u>	 -
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	20b		
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Form 990 (2012)

NIA

Form	990 (2012) TENNESSEE HOSPITAL ASSOCIATION 62-0534232			_ Pa	<u>age 4</u>
Pa	rt IV Checklist of Required Schedules (continued)				
	•			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization				
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II		21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States				
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		22		<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the		, ,]	
	organization's current and former officers, directors, trustees, key employees, and highest compensated				
	employees? If "Yes," complete Schedule J		23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than				
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			i	
	through 24d and complete Schedule K If "No," go to line 25	_	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	NA	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year	1			
	to defease any tax-exempt bonds?	l	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	1	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction	\			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	1	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior				
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?				
	If "Yes," complete Schedule L, Part I	1	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or	-			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II		26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,		ŀ		
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled				
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III		27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,				
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)				
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete				
	Schedule L, Part IV		28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)		ŀ		
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV		28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M		29	<u></u>	X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified				
	conservation contributions? If "Yes," complete Schedule M		30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,				
	Part I		31	<u> </u>	X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	-	ĺ		
	complete Schedule N, Part II		32	<u></u>	Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		1		1
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I		33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,				
	or IV, and Part V, line 1		34	_X_	<u> </u>
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		35a	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a				
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		35b	X	ļ
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable	. 1 / A			
	related organization? If "Yes," complete Schedule R, Part V, line 2	NA	36	├—	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization		1		
	and that is treated as a nartnership for federal income tay nurnoses? If "Ves " complete Schedule P		1	1	1

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and

19? Note. All Form 990 filers are required to complete Schedule O

Form **990** (2012)

38

X

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Part VI

Pa	at V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V		· ·	<u> </u>
4.	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable		Yes	No
1a		[
b	Eliter the number of vortile vi Ze moladed in line to Eliter of it not approach	┪		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and	1c	x	
22	reportable gaming (gambling) winnings to prize winners? Enter the number of employees reported on Form W.3. Transmittal of Wage and Tax	10		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 51			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	x	:
b	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	125		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	x	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority	1-52		
74	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		x
b	If "Yes," enter the name of the foreign country			
-	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			ĺ
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	<u> </u>	x
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b	ļ	<u></u>
7	Organizations that may receive deductible contributions under section 170(c).	-		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			ŧ
	and services provided to the payor?	7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		<u> </u>
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	- [l	
	required to file Form 8282?	7c	ļ	X
d	If "Yes," indicate the number of Forms 8282 filed during the year	-		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	-	X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	├	X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	 	X
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		<u> </u>
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting	-]
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	1		ŧ
_		8	 	ļ
9	Sponsoring organizations maintaining donor advised funds.	9a	1	1
a	Did the organization make any taxable distributions under section 4966?	9b	<u> </u>	
10	Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter	30	1	
10	Section 501(c)(7) organizations. Enter Initiation fees and capital contributions included on Part VIII, line 12			
a b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			I
11	Section 501(c)(12) organizations. Enter	7		I
	Gross income from members or shareholders			1
b	Gross income from other sources (Do not net amounts due or paid to other sources	\neg		1
_	against amounts due or received from them)			1
12a	51 5 000 1 (5) 40440	12a	.]	Ī
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		1	1
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which			1
	the organization is licensed to issue qualified health plans			1
С	Enter the amount of reserves on hand			1
14a	Did the organization receive any payments for indoor tanning services during the tax year?	148		X
<u>b</u>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O			Щ.
DAA		F	om 99	0 (2012)

	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule Check if Schedule O contains a response to any question in this Part VI	O. See ins	structi	ions.	X
Sec	tion A. Governing Body and Management				
				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 2	29			
	If there are material differences in voting rights among members of the governing body, or		- [1	
	If the governing body delegated broad authority to an executive committee or similar			1	
	committee, explain in Schedule O			1	
b	Enter the number of voting members included in line 1a, above, who are independent 1b 2	28		I	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			1	
	any other officer, director, trustee, or key employee?		2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct				
	supervision of officers, directors, or trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	-	5		X
6	Did the organization have members or stockholders?		6	х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint				
	one or more members of the governing body?		7a	х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,	F			
~	stockholders, or persons other than the governing body?	}	7b		х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the follow	wing F			
а	The governing body?	''''' [']	8a	X	
b	Each committee with authority to act on behalf of the governing body?	F	8b	x	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at	<u> </u>	00		
3	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		9		X
Sac	tion B. Policies (This Section B requests information about policies not required by the Internal Reve	nue Code			- 22
<u> </u>	ston B. 1 Oncres (This Occion B requests information about policies not required by the internal Neve	zijue Code	- 	Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	Γ	10a	162	X
		F	IUa	-	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,	N/A	10b		
110				X	
11a		-	11a		
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		42-	v	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	-	12a	$\frac{x}{x}$	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	-	12b		
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"		40-	v	
	describe in Schedule O how this was done	-	12c	X	
13_	Did the organization have a written whistleblower policy?		13	X	ļ <u>-</u>
14	Did the organization have a written document retention and destruction policy?	-	14		ļ
15	Did the process for determining compensation of the following persons include a review and approval by	[
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			77	
a	The organization's CEO, Executive Director, or top management official		15a	X	
b	Other officers or key employees of the organization	-	15b	X	ļ
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)				
16a		-	l		
	with a taxable entity during the year?	-	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its	[
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the		- 1		l
		JA	16b		
Sec	tion C. Disclosure				
17	List the states with which a copy of this Form 990 is required to be filed ▶ NONE				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	}			
	available for public inspection. Indicate how you made these available. Check all that apply				
	Own website X Another's website X Upon request Other (explain in Schedule O)				
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy,				
	and financial statements available to the public during the tax year.				
20	State the name, physical address, and telephone number of the person who possesses the books and records of the				
	organization ▶ DAVID NEIGER, CFO 5201 VIRGINIA WAY				
_B	RENTWOOD TN 37027	<u>615</u> -	-25	6-8	240

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No"

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and **Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

 \mathbf{X}

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any	bo of	x, unle ficer a	(C) Position check more than one less person is both an and a director/trustee)		an ∋)	(D) Reportable compensation from the	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation	
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
(1) ROBERT P. MAIN	-									
	0.10									
AHA DELEGATE	0.00	X				Ш		0	0	0
(2) THOMAS H. GEE										
	0.10									
DIST. DIR/GROUP REP	0.00	X						0	0	0
(3) DENNIS VONDERFEC										
	0.10									
DISTRICT DIRECTOR	0.00	X						0	0	0
(4) JOSEPH R. LANDSM		1								
	0.10							_	_	
CHAIRMAN	0.00	X	<u> </u>			\sqcup		0	0	0
(5) CLEM WILKES, JR.										
	0.10							_	_	
HOSP GOV REP	0.00	X	<u> </u>			\sqcup		0	0	0
(6) JOSEPH M. DAWSON	1								•	
	0.10	l						_		
EMERITUS MEMBER	0.00	X						_0	0	0
(7) MARK B. MEDLEY										
	0.10	l						_	_	
GOV'T AFFAIRS REP	0.00	X		ļ				0	0	0
(8) REGINALD COOPWOO						1				
	0.10							_		
CHAIR-ELECT	0.00	X				\vdash		0	0	0
(9) DENNIS WOLFORD										
	0.10	,,								
SMALL & RURAL REP	0.00	X			<u> </u>			0	0	0
(10) SCOTT RAYNES	0.10				l					
T10/ D10# 0011TD1011	0.10	👡						_	_	
IMM. PAST CHAIRMAN (11) ANTHONY L. SPEZI	0.00	X	<u> </u>	_	\vdash	-		0	0	0
(11) ANTHONY L. SPEZI										
AUA DELECAME	0.10	x		1				_	_	
AHA DELEGATE	1 0.00	1 🛧	<u> </u>	<u> </u>	l	Щ		0	0	50 990 (2012)

Part VII Section A. Officers,	Directors, Trus	tees	, Ke	y En	nplo	yees	, ar	nd Highest Compensated I	Employees (continued)	
(A) Name and title Average hours per week (list any hours for related (B) (C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						an e)	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the	
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(· · <u> </u>	organization and related organizations
(12) JAMES M. HOBSON										
DISTRICT DIRECTOR	0.10 0.00	x						0	0	0
(13) KEITH GOODWIN	0.10		ŀ							
DISTRICT DIRECTOR	0.00	x	1					0	o	0
(14) SCOTT BOWMAN										
	0.10									
DISTRICT DIRECTOR	0.00	X			 			0	0	0
(15) JASON LITTLE	0.10									
AT-LARGE DIRECTOR	0.00	x						o	0	0
(16) BOBBY ARNOLD										
	0.10				ļ				_	
AT-LARGE DIRECTOR	0.00	X	<u> </u>	_	<u> </u>			0	0	0
(17) DENNY DENARVAEZ	0.10									
AT-LARGE DIRECTOR	0.00	x						0	0	0
(18)DAVID ARCHER										
	0.10	İ							_	
DISTRICT DIRECTOR	0.00	X			├_			0	0	0
(19)MICHAEL GARFIELD	0.10									
DISTRICT DIRECTOR	0.00	x						0	o	0
1b Sub-total				•	•					
c Total from continuation shee	ets to Part VII, S	ecti	on A				•	1,861,058		792,311 792,311
d Total (add lines 1b and 1c)	bodon bodon a bod		4 - 41-		1		<u> </u>	1,861,058		792,311
2 Total number of individuals (increportable compensation from					liste	o abo	ve)	who received more than \$1		
3 Did the organization list any for	rmer officer dure	ctor	or fr	ietor	a ka	v em	nlov	vee or highest compensated	1	Yes No
employee on line 1a? If "Yes,"	•					•		yee, or highest compensated	'	3 X
4 For any individual listed on line organization and related organi									n the	
individual	izations greater t	ildii -	\$13 0	,000	, II	165,	CO	implete Schedule 3 for such		4 X
5 Did any person listed on line 1a									dividual	5 X
for services rendered to the org		es, c	omp	ete .	SCHE	auje	JIC	or such person	<u>.</u>	5 X
1 Complete this table for your five	e highest compe									
compensation from the organiz		mpei	nsatı	on fo	r the	cale	nda			
	(A) business address						H,		(B) tion of services	(C) Compensation
THE DELTA GROUP, INC		. 2	96		220	И.		MAIN STREET COMPUTER SVCS		399,276
QSOURCE					49	MUS	_	C SQUARE WEST, ST	E 402	399,216
NASHVILLE	TN	1 3	72				1	CONSULTING		288,295
HOSP INDUSTRY DATA I). I		X 60		
								COMPUTER SVCS	73 V	167,382
MHA MANAGEMENT SERVI	.CES CORP M]	. 4	189			LO V		ST. JOSEPH HIGHW COMPUTER SVCS	MAI	133 050
SOUTHEAST VENTURE						L1 7		MORY OAKS DRIVE		132,059
NASHVILLE	Tì	1 3	372					INTERIOR DESIG	<u>SN</u>	131,552
2 Total number of independent of								e listed above) who	-	
received more than \$100,000 c	or compensation	11 (11)	uie	oryd	ınzd				5	Form 990 (2012)

Part VII Section A. Officers,	Directors, Trus	tees	s, Ke	y En	nplo	yees	s, ar	nd Highest Compensated	Employees (continued)	
` (A)	(B)				>)			(D)	(E)	(F)
Name and title	Average hours per	(d	o not e		ition more	than o	ne	Reportable compensation	Reportable compensation from	Estimated amount of
	week	bo	x, unic	ess pe	rson ı	s both	an	from	related	other compensation
	(list any hours for		_		_	r/truste	÷	the organization	organizations (W-2/1099-MISC)	from the
	related	or dir	nstiti	Officer) ĝ	靈	Former	(W-2/1099-MISC)		organization and related
	organizations below dotted	Individual to or director	nstitutional	4	Key employee	lye g	ª			organizations
	line)	trustee	al trust		yee	me	ļ			
		8	stee			Highest compensated employee				
(12) ALAN WATSON							T			
` '	0.10	١				ĺ				
DISTRICT DIRECTOR	0.00	X						0	0	0
(13)DAVID POSCH										
	0.10		ļ				l			
AT-LARGE DIRECTOR	0.00	X	<u> </u>		<u> </u>			0	0	0
(14) JEFF SERAPHINE						ļ				
	0.10							_		
AT-LARGE DIRECTOR	0.00	X				<u> </u>	<u> </u>	0	0	0
(15)MIKE SCHATZLEIN										
	0.10					1				
AT-LARGE DIRECTOR	0.00	X	├-	<u> </u>	<u> </u>	├	<u> </u>	0	0	0
(16) JASON BOYD	0.10	}					ĺ			
	0.10	٠,						. 0	o	0
DIVERSITY REP	0.00	X	 	┢	╁	╁	-		<u> </u>	-
(17) JEFFREY WOODSIDE	0.10						İ]
HOOD CON DED	0.00	x						0	o	o
HOSP GOV REP (18) DOUG ARDOIN, MD	0.00	<u> </u>	\vdash	┼	\vdash	 	\vdash	+	· · · · · · · · · · · · · · · · · · ·	
(18)DOUG ARDOIN, FID	0.10									
PHYSICIAN REP	0.00	x	1	İ	1		ļ	0	o	0
(19) PATTI JAMES	3.00	+==	1	╁~	T	†	t	-		
(13)22222	0.10									
BUSINESS REP	0.00	X		İ	1			0	0	0
1b Sub-total	<u> </u>			•	·		▶			
c Total from continuation shee	ets to Part VII, S	ecti	on A				\blacktriangleright			
d Total (add lines 1b and 1c)							<u> </u>			<u> </u>
2 Total number of individuals (ind			to t	nose	liste	d ab	ove)) who received more than \$1	100,000 in	
reportable compensation from	the organization	<u> </u>								Yes No
3 Did the organization list any fo	rmer officer, dire	ctor,	or ti	uste	e, ke	ey en	plo	yee, or highest compensated	d	
employee on line 1a? If "Yes,"								and other commonstrates from	om tha	3
4 For any individual listed on line organization and related organ	e 1a, is the sum o	ot rep	orta sasa	DIE C	omp	ensa "Yes	ition " co	and other compensation fro molete Schedule J for such	om the	
individual	iizations greater	liiaii	Ψισι	,,,,,,,,,	,. II	103	,	implete comedute o for odori		4
5 Did any person listed on line 1									dıvidual	
for services rendered to the or		es," (comp	lete	Sch	edule	y J fo	or such person		5
Section B. Independent Contracto 1 Complete this table for your five		nsat	ed in	depe	ende	nt co	ntra	actors that received more that	an \$100,000 of	· · · · · · · · · · · · · · · · · · ·
compensation from the organiz	zation Report co	mpe	<u>nsat</u>	on fo	or the	e cal	enda	ar year ending with or within	the organization's tax year	(0)
Name and	(A) d business address						4	Descri	(B) ption of services	(C) Compensation
							╁			
							╀			
					•		\top			
O T-I-I								a hadad ab awa Xwa		
2 Total number of independent of received more than \$100,000	contractors (inclu of compensation	iaing fron	out 1 the	orga	mice aniza	u to t ition	nos: ▶	e iisted adove) wno		
DAA										Fam. 990 (201)

Fart VII Section A. Officers,	Directors, Trus	1	, , , , ,	y L.	ipio	yees	, an	a riigilest compensated i	inproject (continues)	
' (A) Name and title	(B) Average hours per week (list any	bo	x, unle	ess pe	ition more rson i	than o s both r/truste	an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-21033-MIGG)	organization and related organizations
(12) CHRISTINE BRADLE	Y									
•	0.10				Ì					
TN RURAL PSHIP REP	0.00	X			<u> </u>	$oxed{oxed}$	ļ	0	0	0
(13) STEPHEN CORBEIL							l]		
	0.10]				_	_	o
AHA ALT. DELEGATE	0.00	X		-				0	0	
(14) CRAIG BECKER	65.00									
PRESIDENT	0.00			x				705,525	o	328,715
(15)MARY LAYNE VAN O					<u> </u>			130,000		
(10),	40.00									
SECRETARY	0.00			X		_		262,512	0	299,273
(16) DAVID NEIGER										
	40.00								_	
TREASURER	0.00	<u> </u>		X		-	ļ	143,405	0	23,247
(17)BETH BERRY	40.00				i					
	40.00							169,684	o	10,953
SENIOR V.P. (18) PATRICIA CLARKE	0.00	\vdash		┼─	\vdash	X	╁	109,004		10,955
(18) PAIRICIA CHARRE	40.00				1					
SENIOR V.P.	0.00		ĺ			x		161,190	o	10,928
(19) DAVID MCCLURE		1		ļ		<u> </u>	1			
(,	40.00		ļ	1						
SENIOR VP OF FINANCE	0.00	<u> </u>				X	L_	150,083		23,278 696,394
1b Sub-total							\blacktriangleright	1,592,399		696,394
c Total from continuation she	ets to Part VII, S	Section	on A							
d Total (add lines 1b and 1c)						1 - 1	<u> </u>	h	00.000	<u> </u>
2 Total number of individuals (in reportable compensation from			to tr	nose	liste	d ab	ove)	who received more than \$1	00,000 in	
Topolitable compensation from	the organization	<u></u>					-			Yes No
3 Did the organization list any fo								ree, or highest compensated	t	
employee on line 1a? If "Yes," 4 For any individual listed on line								and other compensation fro	m the	3
organization and related organ	nizations greater	than	\$150	0,000	2 lf	"Yes,	" co	mplete Schedule J for such		
individual	_					_				4
5 Did any person listed on line 1 for services rendered to the or	a receive or accr	ue co	ompe	ensa Jete	lion Sch	from edule	any l.fc	unrelated organization or in	dividual	5
Section B. Independent Contractor		-s, c	JOHN	nete	JUIN	cuulc	. U IC	such person		
1 Complete this table for your five		nsate	ed in	depe	ende	nt co	ntra	ctors that received more that	n \$100,000 of	
compensation from the organi	zation. Report co	mpe	nsatı	on fo	or the	e cale	enda	ir year ending with or within	the organization's tax year.	
Name an	(A) d business address							Descri	(B) ption of services	(C) Compensation
										}
							-			
							+-			
							+			
							1	· · · · · ·		
							\perp			
2 Total number of independent								e listed above) who		
received more than \$100,000	of compensation	trom	the	orga	niza	tion	<u> </u>			Form 990 (2012)

Part VII Section A. Officers	, Directors, Tru	stee	s, Ke	y Er	nplo	yees	s, aı	nd Highest Compensated I	Employees (continued)			
• (A) • Name and title	(B) Average hours per week (list any	bo	x, unio ficer a	Pos check ess pe	rson ı	than o is both or/truste	an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	соп	(F) slimated mount of other npensation rom the	
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2) 1099-MISC)	org an	ganization id related anizations	
(12)MIKE HUGGINS	40.00											
SENIOR EXEC V.P.	0.00					x		147,172	o		84	,344
(13) GWYNN WALTERS												·
VP FOR RESEARCH/REIM	40.00					x		121,487	0		11	<u>,573</u>
(14)												
(15)	1											
(16)												
(17)												
(18)												
(19)									-			
1b Sub-total	<u> </u>	!	1	<u> </u>		<u>i</u>	▶	268,659			95	,917
 c Total from continuation she d Total (add lines 1b and 1c) 	ets to Part VII, S	Secti	on A				> >					
2 Total number of individuals (in reportable compensation from	cluding but not lii the organization	nited ▶	to th	nose	liste	d ab	ove)) who received more than \$1	00,000 in			
3 Did the organization list any fo employee on line 1a? If "Yes,"								yee, or highest compensated	i		Y€	s No
4 For any individual listed on line organization and related organ	e 1a, is the sum o	of rep	ortal	ole c	omp	ensa	tion		m the			
 individual Did any person listed on line 1 for services rendered to the or 									dividual		5	
Section B. Independent Contracto	ors											
 Complete this table for your five compensation from the organization. 												
	(A) d business address								(B) otion of services		(C Compe	nsation
											···	
				_								
							_	_	····			
-												
2 Total number of independent of received more than \$100,000	contractors (inclu of compensation	dıng from	but r	not lii orga	nited niza	d to t tion I	hos	e listed above) who				90 (2012
DAA											Form >	25111/2011

TENNESSEE HOSPITAL ASSOCIATION 62-0534232 Page 9 Form 990 (2012) Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII. (C) Unrelated (D) Revenue (A) excluded from tax exempt business function revenue under sections revenue 512, 513, or 514 1a Federated campaigns b Membership dues 1b c Fundraising events 1c 1d d Related organizations 475,830 1e e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above 49,248 g Noncash contributions included in lines 1a-1f 525,078 h Total. Add lines 1a-1f Busn Code Revenue 561499 4,265,857 4,265,857 2a DUES-RELATED 2,975,481 561000 2,975,481 HOSP ASSESS. FEES - RELATED Program Service 2,797,997 541900 2,797,997 CONSULTING INCOME - RELATED 1,543,361 518210 1,543,361 DATA BASE INCOME/HIN - RELATE 561000 961,815 961,815 HOSP ASSESS. FEES - UNRELATED 202,692 2,430 200,262 f All other program service revenue 12,747,203 g Total. Add lines 2a-2f ▶ Investment income (including dividends, interest, 310,941 310,941 and other similar amounts) Income from investment of tax-exempt bond proceeds Royalties (ı) Real (II) Personal 118,274 6a Gross rents b Less rental exps 118,274 c Rental inc or (loss) 118,274 118,274 ▶ Net rental income or (loss) Gross amount from (II) Other (i) Securities sales of assets 465 24,336,894 other than inventor **b** Less cost or other 24,202,147 678 basis & sales exps -213 134,747 c Gain or (loss) 134,534 134,534 ▶ d Net gain or (loss) 8a Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18 b b Less direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances а h b Less: cost of goods sold c Net income or (loss) from sales of inventory Busn. Code Miscellaneous Revenue 195,290 561000 195,290 ADMINISTRATIVE SERVICE 11a 92,714 900099 92,714

288,004

14,124,034

11,677,840

1,357,367

C

MISCELLANEOUS

Total. Add lines 11a-11d

Total revenue. See instructions

d All other revenue

Form 990 (2012) TENNESSEE HOSPITAL ASSOCIATION

-	t IX Statement of Functional Exp				
Section	on 501(c)(3) and 501(c)(4) organizations must con			te column (A)	
	Check if Schedule O contains a respor			(0)	(D)
	not include amounts reported on lines 6b,	(A) Total expenses	(B) Program service	(C) Management and	Fundraising
	8b, 9b, and 10b of Part VIII.		expenses	general expenses	expenses
1	Grants and other assistance to governments and	228,800		1	
_	organizations in the U.S. See Part IV, line 21	220,000			
2	Grants and other assistance to individuals in				
2	the U S See Part IV, line 22 Grants and other assistance to governments,	···			······································
3	organizations, and individuals outside the			1	
	U.S. See Part IV, lines 15 and 16			Ī	
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
•	trustees, and key employees	1,117,142			
6	Compensation not included above, to disqualified	, , , , , , , , , , , , , , , , , , , ,			
	persons (as defined under section 4958(f)(1)) and	İ			
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	3,222,736			
8	Pension plan accruals and contributions (include	-			
	section 401(k) and 403(b) employer contributions)	335,950			
9	Other employee benefits				
10	Payroll taxes	228,626			
11	Fees for services (non-employees)				
а	Management				
b	Legal	24,049			-
С	Accounting	39,997			
d	Lobbying	19,873			
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
_ g	Other (If line 11g amount exceeds 10% of line 25, column	816,993			
	(A) amount, list line 11g expenses on Schedule O)	21,333			
12	Advertising and promotion	11,449			
13	Office expenses	555,191			
14	Information technology	333,131			
15 16	Royalties Occupancy				
17	• •	260,696			
18	Payments of travel or entertainment expenses				
10	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	131,747			
20	Interest	22,217			
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	162,178			
23	Insurance	412,776		-	
24	Other expenses Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)				
а	UNRELATED BUS. INCOME TAX	315,892			
b	BUILDING SERVICES	262,573			
C	GRANT EXPENSES	261,217			
d	ADMINISTRATIVE SERVICES E	209,592			
е	All other expenses	310,562			
25	Total functional expenses Add lines 1 through 24e	8,971,589	0	0	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs				
	from a combined educational campaign and				
	fundraising solicitation. Check here I if				
	following SOP 98-2 (ASC 958-720)	<u> </u>	L	L	l

Page 10

Form 990 (2012)

Part X **Balance Sheet** Check if Schedule O contains a response to any question in this Part X (A) (B) Beginning of year End of year 1 Cash-non-interest bearing 2,313,879 2 179,661 2 Savings and temporary cash investments 28,523 30,410 3 3 Pledges and grants receivable, net 2,957,022 5,321,875 4 Accounts receivable, net Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. 5 Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L 6 7 Notes and loans receivable, net Inventories for sale or use 96,386 267,072 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or 7,667,994 10a other basis Complete Part VI of Schedule D 2,108,212 722,648 5,559,782 10b 10c b Less accumulated depreciation 11,057,776 15,699,429 11 Investments—publicly traded securities 11 1,150,221 1,094,807 12 Investments-other securities See Part IV, line 11 12 13 13 Investments-program-related See Part IV, line 11 14 14 Intangible assets 199,477 459,593 Other assets See Part IV, line 11 15 15 28,610,742 18,527,819 16 16 Total assets. Add lines 1 through 15 (must equal line 34) 2,034,801 2,994,850 17 Accounts payable and accrued expenses 17 18 18 Grants payable 4,151,390 3,958,971 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 429,101 427,763 21 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, Liabilities trustees, key employees, highest compensated employees, and 22 disqualified persons Complete Part II of Schedule L 3,500,000 Secured mortgages and notes payable to unrelated third parties 23 23 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X 199,477 6,814,769 459,593 of Schedule D 26 11,341,177 26 Total liabilities. Add lines 17 through 25 X and Organizations that follow SFAS 117 (ASC 958), check here Net Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 11,713,050 17,269,565 27 27 Unrestricted net assets 28 28 Temporanly restricted net assets 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 11,713,050 17,269,565 33 33 Total net assets or fund balances 18,527,819 28,610,742 Total liabilities and net assets/fund balances

X

3a

the Single Audit Act and OMB Circular A-133?

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the

required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

▶ See separate instructions.

OMB No 1545-0047
2012

Open to Public

Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations: Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B. Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

Section 501(c)(4), (5), or (6) organizations Complete Part III.

Nan	a of organization TENNESSEE HOSPITAL A	SSOCTATION		Employer identification 62-053423	
Pai	t I-A Complete if the organization is exem		or is a section !		
1	Provide a description of the organization's direct and indirect			organization	·•
2	Political expenditures	t political campaign activities in t	ait iv	▶ \$	
3	Volunteer hours			, ,	
3	Volunteer moura			•	
Pa	t I-B Complete if the organization is exen	npt under section 501(c)	(3).		
1	Enter the amount of any excise tax incurred by the organiza	tion under section 4955		▶ \$	
2	Enter the amount of any excise tax incurred by organization	managers under section 4955		▶ \$	
3	If the organization incurred a section 4955 tax, did it file For	m 4720 for this year?			Yes No
4a	Was a correction made?				Yes No
	If "Yes," describe in Part IV				
Pa	t I-C Complete if the organization is exen	·		501(c)(3).	
1	Enter the amount directly expended by the filing organizatio	n for section 527 exempt function	1		
	activities			▶ \$	
2	Enter the amount of the filing organization's funds contribute	ed to other organizations for sect	on		
	527 exempt function activities			▶ \$	
3	Total exempt function expenditures Add lines 1 and 2 Enter	er here and on Form 1120-POL,			
	line 17b			▶ \$	
4	Did the filing organization file Form 1120-POL for this year				Yes No
5	Enter the names, addresses and employer identification nu	mber (EIN) of all section 527 poli	tical organizations to	which the filing	
	organization made payments For each organization listed,	•			
	the amount of political contributions received that were pror				
	as a separate segregated fund or a political action committee	ee (PAC) If additional space is no	eeded, provide inform	nation in Part IV.	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
				filing organization's funds If none, enter -0-	contributions received and promptly and directly
				runus ir rione, enter -0-	delivered to a separate
					political organization If
					none, enter -0-
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

. •					
Concede O (1 offil 550 of 550 EL) 2012	SSEE HOSPIT			52-0534232	Page 2
Part II-A Complete if the organ	ization is exempt	under section 5	01(c)(3) and filed	Form 5768 (election	on under
section 501(h)).					
A Check ▶ ☐ if the filing organiza					member's
name, address, EIN					
B Check ▶ ☐ if the filing organiza	tion checked box A	and "limited cont	rol" provisions ap	ply.	
Limits on Lo (The term "expenditures	obbying Expenditu " means amounts pa		O	(a) Filing rganization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influence p	ublic opinion (grass root	s lobbying)			
b Total lobbying expenditures to influence a	legislative body (direct l	lobbying)			
c Total lobbying expenditures (add lines 1a	and 1b)				
d Other exempt purpose expenditures					· · · · · · · · · · · · · · · · · · ·
e Total exempt purpose expenditures (add	lines 1c and 1d)				
f Lobbying nontaxable amount Enter the a	mount from the following	table in both			
columns					
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxabl	e amount is:		1	
Not over \$500,000	20% of the amount on line	e 1e		1	
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the	excess over \$500,000		1	
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the	excess over \$1,000,000		1	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,000		[
Over \$17,000,000	\$1,000,000				
g Grassroots nontaxable amount (enter 25	% of line 1f)				
h Subtract line 1g from line 1a. If zero or les	ss, enter -0-				
i Subtract line 1f from line 1c If zero or les	s, enter -0-				
j If there is an amount other than zero on e	either line 1h or line 1i, di	d the organization file	Form 4720		
reporting section 4911 tax for this year?					Yes No
(Some organizations t columns b			do not have to		five
Lo	bbying Expenditu	res During 4-Yea	ar Averaging Per	iod	·
— — - Calendar year (or fiscal year	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					

Schedule C (Form 990 or 990-EZ) 2012

f Grassroots lobbying expenditures

TENNESSEE HOSPITAL ASSOCIATION

rar	(election under section 501(h)).	illeu i	UIIII	3700		
		(;	a)	(b)	
	each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed ription of the lobbying activity.	Yes	No	Amo	unt	
1	During the year, did the filing organization attempt to influence foreign, national, state or local					•
	legislation, including any attempt to influence public opinion on a legislative matter or					
	referendum, through the use of			: :		
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			Ē		
С	Media advertisements?					
d	Mailings to members, legislators, or the public?					
е	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities?					
i	Total. Add lines 1c through 1i					
-	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)	c)(5),	or se	ction		
	501(c)(6).				Yes	No
4	M/ autotophally all (000/) duce recovered manded with highly members?			1	163	X
1	Were substantially all (90% or more) dues received nondeductible by members?			2	+-	X
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			3	x	+**
3	Did the organization agree to carry over lobbying and political expenditures from the prior year? III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)	\/ 5 \	or co		14	ـــــــ
Pa	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," (~ 3 i	ie
	answered "Yes."	on (b)	111 F	111 III-A, 1111	e J, I	3
1	Dues, assessments and similar amounts from members		1	4.2	96	,208
	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of		-	-/-	,	
2						
-	political expenses for which the section 527(f) tax was paid).		2a	1	178	, 066
a	Current year		2b	 		, 524
D	Carryover from last year		2C	 		, 5 <u>2 </u>
C	Total		3			, 788
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		<u> </u>		<u> </u>	<u>, , , , , , , , , , , , , , , , , , , </u>

5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information

and political expenditure next year?

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1 Also, complete this part for any additional information

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying

-69,246

Part IV Supplemental Information (continued)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

2012
Open to Public Inspection

Name of the organization

Employer Identification number

TE	NNESSEE HOSPITAL ASSOCIATION		62-05	34232
Pa				
	organization answered "Yes" to Form 990, Part IV			•
		(a) Donor advised funds	(b)	Funds and other accounts
1	Total number at end of year		•	
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in writing that the	ne assets held in donor advised		
	funds are the organization's property, subject to the organization's exclusi			Yes No
6	Did the organization inform all grantees, donors, and donor advisors in wr			
	only for charitable purposes and not for the benefit of the donor or donor			
	conferring impermissible private benefit?			Yes No
Pa	rt II Conservation Easements. Complete if the organ	nization answered "Yes" to Form 99	0, Part	IV, line 7.
1	Purpose(s) of conservation easements held by the organization (check al			
	Preservation of land for public use (e.g., recreation or education)	Preservation of an historically impor	tant land	area
	Protection of natural habitat	Preservation of a certified historic st	tructure	
	Preservation of open space	_		
2	Complete lines 2a through 2d if the organization held a qualified conserva	ition contribution in the form of a conservatio	n	
	easement on the last day of the tax year			
				leld at the End of the Tax Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
С	Number of conservation easements on a certified historic structure include	ed in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	, and not on a		
	historic structure listed in the National Register		2d	
3	Number of conservation easements modified, transferred, released, extin	guished, or terminated by the organization d	uring the	
	tax year ▶			
4	Number of states where property subject to conservation easement is loc	ated >		
5	Does the organization have a written policy regarding the periodic monito	ring, inspection, handling of		
	violations, and enforcement of the conservation easements it holds?			Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing	g conservation easements during the year		
	>			
7	Amount of expenses incurred in monitoring, inspecting, and enforcing con	nservation easements during the year		
	▶ \$			
8	Does each conservation easement reported on line 2(d) above satisfy the	e requirements of section 170(h)(4)(B)		п., п.,
	(i) and section 170(h)(4)(B)(ii)?		_	☐ Yes ☐ No
9	In Part XIII, describe how the organization reports conservation easemen			
	balance sheet, and include, if applicable, the text of the footnote to the or	ganization's financial statements that descrit	oes the	
De	organization's accounting for conservation easements It III Organizations Maintaining Collections of Art,	Historical Transuras, or Other Si	milar A	eente
Pa	Organizations Maintaining Collections of Art, Complete if the organization answered "Yes" to F		illiai A	55615.
40	If the organization elected, as permitted under SFAS 116 (ASC 958), not		re sheet	
Ia	works of art, historical treasures, or other similar assets held for public ex			
	public service, provide, in Part XIII, the text of the footnote to its financial		JC 0.	
h	If the organization elected, as permitted under SFAS 116 (ASC 958), to r		sheet	
	works of art, historical treasures, or other similar assets held for public ex			
	public service, provide the following amounts relating to these items:			
	(i) Revenues included in Form 990, Part VIII, line 1		•	\$
	(ii) Assets included in Form 990, Part X		•	\$
2	If the organization received or held works of art, historical treasures, or o	ther similar assets for financial dain, provide	the	•
-	following amounts required to be reported under SFAS 116 (ASC 958) re			
а	Revenues included in Form 990, Part VIII, line 1	g 12 11.000 11.01.	•	\$
	Assets included in Form 990, Part X		•	\$

Sche	dule D (Form 990) 2012 TENNESSEE	HOSPITAL	ASSO	LATION		62-05	34232	Page 2
Pa	rt III Organizations Maintaining	Collections of	Art, His	torical Tre	easures, o	r Other S	imilar Assets	(continued)
3	'Using the organization's acquisition, accession, collection items (check all that apply)	and other records,	check an	y of the follow	ing that are a	significant u	ise of its	
а	Public exhibition	d 🗍	Loan or e	xchange prog	rams			
b	Scholarly research	е 🦳	Other					
С	Preservation for future generations	_						
4	Provide a description of the organization's colle	ctions and explain I	now they f	urther the org	anization's exe	empt purpos	se in Part	
	XIII							
5	During the year, did the organization solicit or re	eceive donations of	art, histor	ical treasures	, or other sımı	ar		
	assets to be sold to raise funds rather than to b							Yes No
Pa	art IV Escrow and Custodial Arra	ngements. Co	mplete i	f the organ	ization ans	wered "Y	es" to Form 99	0, Part IV,
	line 9, or reported an amount	on Form 990,	Part X, I	ine 21.				
1a	Is the organization an agent, trustee, custodian	or other intermedia	ry for con	tributions or o	ther assets no	t		
	included on Form 990, Part X?							X Yes No
b	If "Yes," explain the arrangement in Part XIII an	d complete the folio	wing table	•				
								Amount
C	Beginning balance						1c	8,417,551
d	Additions during the year							158,757,571
е	Distributions during the year						1e 4	57,917,963
f	Ending balance						1f	9,257,159
2a	Did the organization include an amount on Form	n 990, Part X, line 2	21?					X Yes No
b	If "Yes," explain the arrangement in Part XIII. C							X
Pa	art V Endowment Funds. Comple	ete if the organi	<u>zation a</u>	<u>nswered "Y</u>	es" to Forr	n 990, Pa	art IV, line 10.	
		(a) Current year	(b) Pnor year	(c) Two year	s back	(d) Three years back	(e) Four years back
1a	Beginning of year balance							
b	Contributions							
С	Net investment earnings, gains, and							
	losses		<u> </u>					
d	Grants or scholarships		ļ					<u> </u>
е	Other expenditures for facilities and							
	programs							
f	Administrative expenses							
g	End of year balance				L			
2	Provide the estimated percentage of the current	nt year end balance	(line 1g, c	olumn (a)) he	ld as:			
	Board designated or quasi-endowment ▶	%						
b	Permanent endowment ► %							
С	Temporarily restricted endowment ▶	%						
	The percentages in lines 2a, 2b, and 2c should	_	=			,		. =-
3a	Are there endowment funds not in the possess	ion of the organizat	ion that ar	e held and ad	ministered for	tne		<u> </u>
	organization by							Yes No
	(i) unrelated organizations							3a(i)
	(ii) related organizations		. 0 - 6 - 4.4	. DO				3a(iı)
D	If "Yes" to 3a(ii), are the related organizations li							3b
<u>4</u>	Describe in Part XIII the intended uses of the o				. 10			
۲۵	art VI Land, Buildings, and Equip	1		(b) Cost or		/a\ A a	numulated	(d) Deals value
	Description of property	(a) Cost or other	ŀ	(b) Cost of (cumulated reciation	(d) Book value
4 .	Lond	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	,	·	44,800			1 3// 900
	Land				66,409		825,625	1,344,800 3,740,784
	Buildings				30,703		023,023	3,140,104
	: Leasehold improvements			1 2	07,712		833,514	474,198
	Equipment				49,073		449,073	3/3,130
	Other II. Add lines 1a through 1e (Column (d) must eg	ual Form 990 Part	X column					5,559,782

1. (a) Description of liability (b) Book value

(1) Federal income taxes
(2) DEFERED RETIREMENT LIABILITY 459,593

(3)
(4)
(5)
(6)
(7)
(8)
(9)
(10)
(11)

Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ▶ 459,593

2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Sche	dule D (Form 990) 2012 TENNESSEE HOSPITAL ASSOCIATION	N 62-053423	2	Page 4
Pa	rt XI Reconciliation of Revenue per Audited Financial Statemer	nts With Revenue per Ret	urn	
1	Total revenue, gains, and other support per audited financial statements		1	15,128,104
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
а	Net unrealized gains on investments	2a 459,484		
b	Donated services and use of facilities	2b		
С	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d -55,414		
е	Add lines 2a through 2d		2e	404,070
3	Subtract line 2e from line 1		3	14,724,034
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b -600,000		
С	Add lines 4a and 4b		4c	-600,000
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	14,124,034
Pa	rt XII Reconciliation of Expenses per Audited Financial Stateme	ents With Expenses per R	eturn	
1	Total expenses and losses per audited financial statements	-	1	9,571,589
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
С	Other losses	2c		
d	Other (Describe in Part XIII)	2d 600,000		
е	Add lines 2a through 2d		2e	600,000
3	Subtract line 2e from line 1		3	8,971,589
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:] [
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Part XIII Supplemental Information

PART IV, LINE 1B - EXPLANATION FOR UNREPORTED CONTRIBUTIONS OR ASSETS THA SERVES AS ADMINISTRATOR FOR HOSPITALS STATEWIDE FOR THE TENNESSEE HOSPITAL ASSOCIATION UNEMPLOYMENT COMPENSATION FUND AND THE HOSPITAL ASSESSMENT PROGRAM. THE FUNDS ARE MAINTAINED SEPARATELY FROM THE ORGANIZATION'S OPERATING FUNDS. USE OF THE FUNDS IS RESTRICTED BY THE MEMBERS PARTICIPATING IN THE RESPECTIVE PROGRAMS.

PART IV, LINE 2B - ESCROW LIABILITY ARRANGEMENT EXPLANATION

THA PROVIDES ACCOUNTING SERVICES FOR ITS AFFILIATED PROFESSIONAL HEALTH

ORGANIZATIONS AND MEMBER DISTRICTS AS THEY DO NOT HAVE THE RESOURCES OR

EXPERTISE TO DO SO.

PART X - FIN 48 FOOTNOTE

THE ASSOCIATION RECOGNIZES THE TAX BENEFITS OF UNCERTAIN TAX POSITIONS ONLY WHERE THE POSITION IS "MORE LIKELY THAN NOT" TO BE SUSTAINED ASSUMING

8,971,589

Part XIII Supplemental Information (continued)

EXAMINATION BY TAX AUTHORITIES. MANAGEMENT HAS ANALYZED THE ASSOCIATION'S TAX POSITIONS AND HAS CONCLUDED THAT NO LIABILITY FOR UNRECOGNIZED TAX BENEFITS SHOULD BE RECORDED RELATED TO UNCERTAIN TAX POSITIONS TAKEN ON RETURNS FILED FOR THE OPEN TAX YEARS (2009-2011), OR EXPECTED TO BE TAKEN IN THE ASSOCIATION'S 2012 TAX RETURNS. THE ASSOCIATION IDENTIFIES ITS MAJOR TAX JURISDICTIONS AS THE U.S. FEDERAL AND THE STATE OF TENNESSEE. HOWEVER, THE ASSOCIATION IS NOT CURRENTLY UNDER AUDIT NOR HAS THE ASSOCIATION BEEN CONTACTED BY ANY OF THESE JURISDICTIONS. THE ASSOCIATION IS NOT AWARE OF ANY TAX POSITIONS FOR WHICH IT IS REASONABLY POSSIBLE THAT THE TOTAL AMOUNTS OF UNRECOGNIZED TAX BENEFITS WILL CHANGE IN THE NEXT TWELVE MONTHS.

PART XI, LINE 2D - REVENUE AMOUNTS INCLUDED IN FINANCIALS - OTHER INCOME FROM THA SOLUTIONS GROUP, INC. & SUBSIDIARY, A NON-EXEMPT 100% OWNED SUBSIDIARY ACCOUNTED FOR BY THE EQUITY \$ -55,414METHOD

PART XI, LINE 4B - REVENUE AMOUNTS INCLUDED ON RETURN - OTHER REVENUE SHARE INCLUDED IN SCHEDULE D PART XII LINE 2D \$ -600,000

PART XII, LINE 2D - EXPENSE AMOUNTS INCLUDED IN FINANCIALS - OTHER REVENUE SHARE INCLUDED ON SCHEDULE D PART XI LINE 4B \$ 600,000

SCHEDULE 1 (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

Open to Public

Inspection

Employer identification number

62-0534232

OMB No 1545-0047 2012

▶ Attach to Form 990.

Department of the Treasury Internal Revenue Service Name of the organization

TENNESSEE HOSPITAL ASSOCIATION General Information on Grants and Assistance

Part

the selection criteria used to award the grants or assistance?

X Yes

ջ □

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

Part ii Grants and Other Assistance to Governments and	vernments and		zations in the Uni	ted States. Comp	lete if the orgar	ization answe	Organizations in the United States. Complete if the organization answered "Yes" to Form 990,
	received more the		00. Part II can be o	Iuplicated if addition	onal space is ne	eded.	
1 (a) Name and address of organization or government	(p) EIN	(c) IRC section	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
		applicable		1	(2000)		
(1) CAMDEN GENERAL HOSPITAL							
175 HOSPITAL DRIVE							CAH HOSPITALGRANT
CAMDEN TN 38320	58-1884314	3	7,600				
(2) COPPER BASIN MEDICAL CENTER							
144 MEDICAL CENTER DRIVE		•					CAH HOSPITAL GRANT
COPPERHILL	62-1448752	3	10,600			ļ	
(3) CUMBERLAND RIVER							
421 S. MAIN STREET							CAH HOSPITAL GRANT
CROSSVILLE TN 38555	20-4992681	3	10,500				
(4) WEST TENNESSEE HEALTHCARE							
620 SKYLINE DRIVE							HEART & STROKE GRANT
JACKSON TN 38301	62-6010402	3	10,000				
(5) JOHNSON COUNTY COMMUNITY HOSPITAL							
1901 SOUTH SHADY ST							CAH HOSPITAL GRANT
MOUNTAIN CITY TN 37683	62-0476282	3	15,430				
(6) LAUDERDALE COMMUNITY HOSPITAL		i					
326 ASBURY AVENUE							CAH HOSPITAL GRANT
RIPLEY TN 38063	27-0560527		27,100				
(7) MACON COUNTY GENERAL HOSPITAL							
204 MEDICAL DRIVE							CAH HOSPITAL GRANT
LAFAYETTE TN 37083	62-0988604	3	7,100			3	
(8) MARSHALL MEDICAL CENTER							
1080 N ELLINGTON PKWY							CAH HOSPITAL GRANT
LEWISBURG TN 37091	62-1590713	3	13,615				
(9) RHEA MEDICAL CENTER		•					
9400 RHEA CO HIGHWAY							CAH HOSPITAL GRANT
DAYTON TN 37321	26-5012980	3	7,100				

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 3 Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule 1 (Form 990) (2012)

SCHEDULEI (Form 990) Department of the Treasury Internal Revenue Service Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

TENNESSEE HOSPITAL ASSOCIATION

2012

OMB No 7545-0047

Open to Public Inspection

Employer identification number 62-0534232

Part i General Information on Grants and Assistance	Assistance						
selecti	e amount of the grar ce?	its or assist	tance, the grantees' eligi	bility for the grants or a	assistance, and	1	Yes No
art II	overnments and	d Organi	zations in the Unit	ted States. Comp	lete if the organ	nization answe	Organizations in the United States. Complete if the organization answered "Yes" to Form 990,
Part IV, line 21, for any recipient that received more than \$5,000. Part II can be uplicated II additional space is needed.	received more	nan \$5,0	UO. Part II can be o	uplicated II additi	oliai space is lie	senen.	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) THREE RIVERS HOSPITAL							
GHWAY 13 SOUTH							CAH HOSPITAL GRANT
WAVERLY TN 37185	26-1861676	3	13,000				
(2) TROUSDALE MEDICAL CENTER 500 CHURCH STREET							CAH HOSPITAL GRANT
ILLE	27-2618876	3	7,000				
(3) WELLMONT HANCOCK CO. HOSP.							HEART & STROKE, CAH
	62-1636465	ო	7,100				
(5)					}		
(9)							
(1)							
(8)							
(6)							
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	rganizations listed in	the line 1	table				•
3 Enter total number of other organizations listed in the line 1 table	1 table						•
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	for Form 990.						Schedule I (Form 990) (2012)

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

62-0534232

TENNESSEE HOSPITAL ASSOCIATION Schedule I (Form 990) (2012)

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

Part III

	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(e) Method of valuation (book, FMV, appraisal, other)
		-				
-						
c						
1 6						
, u						
2 -						
Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information.	lete this part to provic	te the information re	quired in Part I, line 2	, Part III, column (b), and a	any other additional

PART I, LINE 2 - PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS

IN ADDITION TO FEDERAL A-133 AUDIT REQUIREMENTS, THE STATE OF TENNESSEE HAS

A SUBRECIPIENT MONITORING PROGRAM IN WHICH THA IS AUDITED AGAINST SPECIFIC

ANOTHER WAY THE DELIVERABLES WITHIN THE TERMS AND CONDITIONS OF THE GRANT.

PROGRAM MANAGER MONITORS THESE REPORTS IS THROUGH THE RECEIPT OF PROGRAM

EVALUATIONS BY INDEPENDENT PARTIES AND ON-SITE VISITS

Schedule I (Form 990) (2012)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

▶ Attach to Form 990. ► See separate instructions. OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

TENNESSEE HOSPITAL ASSOCIATION

Employer Identification number 62-0534232

га	att i Questions Regarding Compensation				
			F	Yes	No
4-	Charlethan an arranged beyond if the ergonization provided any of the following to or for a person listed in Form				
та	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items				:
	First-class or charter travel Housing allowance or residence for personal us	e			
	Travel for companions Payments for business use of personal residence.				
	Tax indemnification and gross-up payments X Health or social club dues or initiation fees	~			į
	Discretionary spending account Discretionary spending account				į
	Discretionary spending account		į		
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment				Ė
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to				ĺ
	explain		1b	X	
					F
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,				
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?		2	X	
,	Indicate which, if any, of the following the filing organization uses to establish the compensation of the		Į.		•
3	organization's CEO/Executive Director Check all that apply. Do not check any boxes for methods used by a		[ŧ
	related organization to establish compensation of the CEO/Executive Director, but explain in Part III				ĺ
	X Compensation committee Written employment contract		ŧ		
	X Independent compensation consultant X Compensation survey or study				į
	Form 990 of other organizations X Approval by the board or compensation commit	tee	ŧ		ĺ
	7 Offit 350 of Other Organizations				
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing				
	organization or a related organization				
а	a Receive a severance payment or change-of-control payment?		4a		X
b	p Participate in, or receive payment from, a supplemental nonqualified retirement plan?		4b	X	ļ
С	Participate in, or receive payment from, an equity-based compensation arrangement?		4c	ļ	X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.				•
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.				
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any				
	compensation contingent on the revenues of				1
а	a The organization?	NIA	5a		<u> </u>
b	b Any related organization?	Ì	5b	Ļ	ļ
	If "Yes" to line 5a or 5b, describe in Part ill	I			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any	1			
	compensation contingent on the net earnings of.	1	ŀ		ŧ
а	a The organization?		<u>6a</u>		
þ	b Any related organization?		6b	ļ	ļ
	If "Yes" to line 6a or 6b, describe in Part III	ĺ			1
7					
	payments not described in lines 5 and 6? If "Yes," describe in Part III		7	}	
8		ł	- 1		
	to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe				1
	ın Part III	1	8	-	+
9					1
	Regulations section 53 4958-6(c)?	<u></u>	9	1	

Page 2

TENNESSEE HOSPITAL ASSOCIATION

Part II

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2012

62-0534232

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(E) Total of column (C) (III) (C) (III) (C) (C) (C) (C) (C) (C) (C) (C) (C) (C	(B) Breakdown	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title	(i) Base compensation	(II) Bonus & incentive compensation	(iii) Other reportable	other deferred compensation	benefits	(B)(i)-(D)	reported as deferred in pnor Form 990
CRATG BECKER	(1) 504.042	165,896		297,757	30,958	1,034,240	0
ENE				0	0	0	0
E VAN CLEAVE	(1) 203,842	42 49,809	8,861	16,500	23,832	302,844	0
	(II)			258,941	0	258,941	0
GER	(1) 117,600	00 20,703	5,102	0	23,247	166,652	0
3 TREASURER	. (11)	0	0	0	0	0	0
BETH BERRY	() 142,1	02 26,808	774	0	10,953	180,637	
4 SENIOR V.P.	(II)	0	0	0	0	0	
ARKE	() 131,3	00 25,618	4,272	0	10,928	172,118	0
5 SENIOR V.P.	. (n)	0 0	0	0	0	0	0
DAVID MCCLURE	() 120,36	62 23,910	5,811	0	23,278	173,361	0
6 SENIOR VP OF FINANCE	(ii)	0 0	0	0	0	0	
	(1) 130,349	13,369	3,454	000'09	24,344	231,516	
V.Р.	(2)	0	O	0	0	0	0
	(0)			•			
8	· (3						
	3		•				
6	(n)						
	(0)	ì					
10	(II)	:		į			
	(i)						
+	(11)						
	(i)			•			
12	(11)						
13	€						
	Ξ.						
14	(ii)						
	<u>.</u> €						
15							
	<u> </u>						
0.1						Š	Schedule J (Form 990) 2012

Part III

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 1A - FRINGE OR EXPENSE EXPLANATION

= YES EMPLOYEE DID THE TABLE BELOW DETAILS ITEMS REPORTED IN LINE 1A (Y

RECEIVE BENEFIT, TAX = TREATED AS TAXABLE EVENT, NT = NOT TREATED AS

TAXABLE EVENT

BECKER

Y-TAX COMPANION TRAVEL

TN-Y SOCIAL CLUB Y-TAX PERSONAL SERVICE - OTHER ADDITIONAL INFORMATION PART III

SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN ı **4B** PART I, LINE PARTICIPANTS - CRAIG BECKER, MIKE HUGGINS, MARY LAYNE VANCLEAVE

& CONDITIONS - ON THE LAST DAY OF EACH PLAN YEAR, IF THE EMPLOYEE IS

TERMS

AN EMPLOYEE OF THE COMPANY ON SUCH DAY, THE EMPLOYEE SHALL ACCRUE A BENEFIT

THE COMPANY, IN ITS SOLE DISCRETION, IN THIS PLAN EQUAL TO A SET AMOUNT.

MAY CREDIT ADDITIONAL CONTRIBUTIONS TO THE EMPLOYEE FROM TIME TO TIME

PRIOR TO THE BEGINNING OF ANY PLAN YEAR, THE EMPLOYEE MAY ELECT IN WRITING

TO DEFER ANY PORTION OF HIS CASH COMPENSATION TO THE PLAN FOR THE FOLLOWING

Supplemental Information Part III

4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II 4a a ന Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, Also complete this part for any additional information.

YEAR BY GIVING THE COMMITTEE WRITTEN NOTICE NO LATER THAN THE LAST BUSINESS SUCH PLAN THE EMPLOYEE MAY ELECT TO DISCONTINUE PARTICIPATION FOR ANY PLAN YEAR AFTER THE FIRST PLAN YEAR FOR THE LAST SIX MONTHS OF 10 DAY OF COINCIDENT WITH OR IMMEDIATELY PRECEDING JUNE PLAN YEAR.

THE TO THE EXTENT THAT DEFERRED BENEFITS UNDER THE PLAN ARE REMAIN IN COMPANY TO MAKE DISTRIBUTED TO THE EMPLOYEE, TITLE AND OWNERSHIP OF ANY ASSETS WHICH SHALL COMPANY SETS ASIDE TO MEET ITS OBLIGATIONS OF THE PLAN, THIS PLAN CONSTITUTES A MERE PROMISE BY THE FUTURE THE BENEFIT PAYMENTS IN UNTIL AND EXCEPT COMPANY.

Q R THE DEEMED INVESTMENT OF HIS ACCOUNT INTO ONE COMMITTEE THE SELECTED BY FUNDS THE EMPLOYEE MAY DIRECT THE INVESTMENT O Fig MORE

INSTALLMENTS EMPLOYEE SHALL 5 E EMPLOYEE'S ACCOUNT THE SUM OF ALL REMAINING PAYMENTS SHALL BE PAID THE EMPLOYEE DIES BEFORE ALL FIRST DAY OF THE MONTH FOLLOWING THE DATE THE IN A SINGLE LUMP SUM BENEFITS ACCRUED HEREUNDER IN H AGREED UPON AGE. EMPLOYEE'S BENEFICIARY THE THE PAID, COMMENCE UPON OF. ATTAINS AN HAVE BEEN PAYMENT

THE ACCOUNT THE DEATH OF THE EMPLOYEE DURING THE TERM OF HIS EMPLOYMENT, 읽 A DEATH BENEFIT EQUAL RECEIVE SHALL EMPLOYEE'S BENEFICIARY THE UPON

TENNESSEE HOSPITAL ASSOCIATION

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II.

Also complete this part for any additional information.

BALANCE ON THE DATE OF DEATH.

UPON THE OCCURRENCE OF AN "UNFORESEEABLE EMERGENGY", THE EMPLOYEE MAY

REQUEST FROM THE COMMITTEE A HARDSHIP DISTRIBUTION.

Schedule J (Form 990) 2012

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

• Attach to Form 990 or 990-EZ.

2012 Open to Public Inspection

OMB No 1545-0047

Internal Revenue Service
Name of the organization

TENNESSEE HOSPITAL ASSOCIATION

Employer identification number 62-0534232

FORM 990, PART VI, LINE 6 - CLASSES OF MEMBERS OR STOCKHOLDERS

THA HAS A HOSPITAL MEMBERSHIP BASE OF APPROXIMATELY 145 MEMBER HOSPITALS

AND HUNDREDS OF CORPORATE AND PERSONAL MEMBERS.

FORM 990, PART VI, LINE 7A - ELECTION OF MEMBERS AND THEIR RIGHTS

AS CONTAINED WITHIN THA BYLAWS, THE HOUSE OF DELEGATES MEETS ANNUALLY TO

ELECT THA DIRECTORS AND OFFICERS. THE HOUSE OF DELEGATES IS COMPOSED OF

ONE VOTING REPRESENTATIVE FROM EACH INSTITUTIONAL MEMBER.

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990
PRIOR TO SUBMITTING THA'S IRS FORM 990, THA'S CEO FORWARDED A COPY OF THE
FORM TO EACH BOARD MEMBER FOR THEIR REVIEW. BOARD MEMBERS ARE ENCOURAGED
TO CONTACT THE CEO WITH ANY QUESTIONS THEY MAY HAVE CONCERNING INFORMATION
PRESENTED WITHIN THE FORM AND ATTACHED SCHEDULES. WITHIN THE AGENDA OF THE
SECOND QUARTER BOARD MEETING, THE BOARD IS SCHEDULED TO DISCUSS THE IRS
FORM 990.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY
THA HAS A VERY COMPREHENSIVE CODE OF BUSINESS CONDUCT THAT ADDRESSES
CONFLICT OF INTEREST AND OTHER STANDARDS OF CONDUCT. IT IS
THA'S POLICY THAT CONFLICTS OF INTEREST BE REPORTED AT ANY TIME A CONFLICT
PRESENTS ITSELF, NOT JUST ANNUALLY.

"IT IS THE POLICY OF THA TO AVOID CONFLICTS OF INTEREST IN APPEARANCE AND IN FACT. IF AN INDIVIDUAL BELIEVES A CONFLICT OF INTEREST EXISTS, IT MUST BE DISCLOSED TO THA. IF AN EMPLOYEE, DISCLOSURE SHALL BE MADE TO HIS/HER

Employer identification number 62-0534232

SUPERVISOR. IF A DIRECTOR, DISCLOSURE SHALL BE MADE TO THE THA BOARD OF DIRECTORS. ALL OTHER POTENTIAL CONFLICTS OF INTEREST SHALL BE DISCLOSED TO THA'S GENERAL COUNSEL."

ENFORCEMENT OF THE POLICY IS BEST STATED BY THE POLICY ITSELF WHICH READS:
"IN THE EVENT A LEGAL OR ETHICAL VIOLATION DOES OCCUR, VIOLATORS SHOULD
EXPECT DISCIPLINARY ACTION UP TO AND INCLUDING TERMINATION, IF AN EMPLOYEE;
REMOVAL, SUSPENSION OR RESCISSION, IF A DIRECTOR OR MEMBER; AND FINES,
CIVIL AND CRIMINAL PROSECUTION, AND/OR IMPRISONMENT."

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

CEO AND COO POSITIONS - THA CONTRACTS WITH AN INDEPENDENT CONSULTANT TO

EVALUATE THE COMPENSATION PACKAGE OF THE CEO AND COO POSITIONS. AS PART OF

THE ANNUAL REVIEW, THE COMPENSATION OF THESE POSITIONS ARE COMPARED TO

OTHER STATE HOSPITAL ASSOCIATION CEOS AND COOS IN THE TOP TWENTY-FIVE (25)

ASSOCIATIONS ACROSS THE COUNTRY. THE COMPARISONS ARE BASED UPON TOTAL

STATE ASSOCIATION REVENUES, CONSIDERING THE AGGREGATE ASSOCIATION REVENUES,
AS WELL AS THEIR SUBSIDIARY CORPORATION REVENUES. THE RESULTS OF THIS

REVIEW ARE SENT TO THE THA CHAIRMAN. THE COMPENSATION COMMITTEE CONSISTING

OF THE CHAIRMAN, THE CHAIR-ELECT, AND THE IMMEDIATE PAST CHAIR THEN MEET TO

DISCUSS THE RESULTS AND APPROVE THE COMPENSATION AND BENEFITS FOR THESE

POSITIONS FOR THE UP COMING YEAR. MINUTES FOR THESE MEETINGS ARE PREPARED

BY THE CEO AND MAINTAINED BY HIS EXECUTIVE SECRETARY.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

THA CONTRACTS WITH A DIFFERENT INDEPENDENT CONSULTANT TO EVALUATE THE

SALARY OF OTHER OFFICERS ON A THREE YEAR BASIS. THE CONSULTANT MATCHES

EACH POSITION TO COMPARABLE POSITIONS IN SEVERAL SALARY SURVEYS TO

TENNESSEE HOSPITAL ASSOCIATION

Employer identification number 62-0534232

DETERMINE A MARKET MEDIAN SALARY. NEXT THE CONSULTANT DETERMINES AN APPROPRIATE SALARY GRADE FOR EACH POSITION. THE FINAL RESULTS ARE MADE AVAILABLE TO THE CEO AND COO AND SERVE AS A GUIDE TO HELP DETERMINE THE SALARY FOR EACH OFFICER. ULTIMATELY SALARY INCREASES ARE DETERMINED BY THE COO AND CEO AND MAY NOT MATCH RESULTS RECEIVED FROM THE CONSULTANT.

MERIT INCREASES MAY ALSO BE AWARDED IF THE RESPONSIBILITIES OF AN OFFICER HAVE INCREASED SINCE THE LAST SURVEY.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION BOTH THE THA BYLAWS AND CODE OF BUSINESS CONDUCT ARE PROVIDED TO BOARD DIRECTORS AT THE BEGINNING OF THEIR TERM. BOTH ARE PUBLICLY AVAILABLE BY REQUEST. FINANCIAL STATEMENTS ARE PRESENTED QUARTERLY TO THE BOARD OF DIRECTORS AND AUDITED BY AN INDEPENDENT CPA FIRM ANNUALLY. ANNUAL FINANCIAL STATEMENTS ARE AVAILABLE BY VISITING GUIDESTAR.ORG OR BY CONTACTING THA DIRECTLY.

FORM 990, PART VII - RELATED ORGANIZATIONS

CRAIG BECKER, THE PRESIDENT, SPENDS AN ESTIMATED AVERAGE OF 4.55 HOURS A WEEK ON THA SOLUTIONS GROUP, INC., A RELATED ORGANIZATION. HE SPENDS AN ESTIMATED AVERAGE OF 10.4 HOURS A WEEK ON TENNESSEE HOSPITAL EDUCATION AND RESEARCH FOUNDATION, ANOTHER RELATED ORGANIZATION.

FORM 990, PART XI, LINE 9 - RECONCILIATION OF CHANGES - OTHER INCOME FROM THA SOLUTIONS GROUP, INC. & SUBSIDIARY, A NON-EXEMPT 100% OWNED SUBSIDIARY ACCOUNTED FOR BY THE EQUITY

METHOD

\$ -55,414

REVENUE SHARE INCLUDED IN SCHEDULE D PART XII LINE 2D

\$ 600,000

Name of the organization

TENNESSEE HOSPITAL ASSOCIATION

Employer Identification number

62-0534232

REVENUE SHARE INCLUDED ON SCHEDULE D PART XI LINE 4B

\$ -600,000

Schedule R (Form 990) 2012 (g) Section 512(b)(13) controlled entity? ဍ (f) Direct controlling **Employer Identification number** entity Yes × × Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) 62-0534232 (f)
Direct controlling
entity (e) End-of-year assets THA THA (e)
Public chanty status
(if section 501(c)(3)) **Identification of Disregarded Entities** (Complete if the organization answered "Yes" to Form 990, Part IV, line 33) 0 σ (d) Total income (d) Exempt Code section ന ო (c) Legal domicile (state or foreign country) (c)
Legal domicile (state
or foreign country) Z Z (b) Primary activity RECRUITMENT HEALTHCARE (b) Pnmary activity TENNESSEE HOSPITAL EDUCATION AND RESERREH FOTA 62-0712345 20-3037016 TENNESSEE HOSPITAL ASSOCIATION For Paperwork Reduction Act Notice, see the Instructions for Form 990.

DAA (a) Name address, and EiN (if applicable) of disregarded entity TENNESSEE RURAL HEALTH RECRUITMENT (a) Name, address, and EIN of related organization TN 37027 37027 Z 5201 VIRGINIA WAY 5201 VIRGINIA WAY BRENTWOOD BRENTWOOD Department of the Treasury Internal Revenue Service Name of the organization Part II Part £ 3 $\widehat{\Xi}$ 3 ල <u>a</u> (2) 3 <u>ල</u> 3

2012

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

▶ See separate instructions.

Attach to Form 990.

Related Organizations and Unrelated Partnerships

SCHEDULE R (Form 990)

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2012 Page 2 (k)
 Percentage ž (I) Section 512(b)(13) controlled entity? ownership Yes × managing partner? Yes No 4,172,197| 100.000000| General or Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Percentage ownership Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) amount in box 20 of Schedule K-1 Code V-UBI (Form 1065) end-of-year assets Share of (h) Dispro-portionate Yes No alloc 3 (g) Share of end-of-year assets 1,072,955 Share of total income (f) Share of total (Ccorp, Scorp, Type of entity or trust) O (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) (d) Direct controlling 62-0534232 THA (d) Direct controlling Legal domicile foreign country) (state or Z (c)
Legal
domicile
(state or
foreign TENNESSEE HOSPITAL ASSOCIATION CONSULTING Primary activity (b) Pnmary activity TN 37027 Name, address, and EIN of related organization (1) THA SOLUTIONS GROUP, INC. Name, address, and EIN of related organization 5201 VIRGINIA WAY Schedule R (Form 990) 2012 62-1102328 BRENTWOOD Part IV Part III

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Yes

Transactions With Related Organizations (Complete If the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.) Part V

Schedule R (Form 990) 2012 $\times |\times| \times$ × × × × × × × × × × × × × × × × Method of determining amount involved Ę 4 1p 1a þ <u>ဗ</u> 79 # 9 4 1 두 19 2 # 7 Ħ Ξ 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds 5,042 208,800 16,834 19,796 Amount involved 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? Transaction type (a-s) K Z Þ 4 1 Performance of services or membership or fundraising solicitations for related organization(s) m Performance of services or membership or fundraising solicitations by related organization(s) n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity TENNESSEE RURAL HEALTH RECRUITMENT TENNESSEE HOSPITAL EDUCATION AND TENNESSEE HOSPITAL EDUCATION AND k Lease of facilities, equipment, or other assets from related organization(s) Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule j Lease of facilities, equipment, or other assets to related organization(s) THA SOLUTIONS GROUP, INC. s Other transfer of cash or property from related organization(s) Vame of other organization c Gift, grant, or capital contribution from related organization(s) Reimbursement paid by related organization(s) for expenses Reimbursement paid to related organization(s) for expenses r Other transfer of cash or property to related organization(s) b Gift, grant, or capital contribution to related organization(s) d Loans or loan guarantees to or for related organization(s) Sharing of paid employees with related organization(s) e Loans or loan guarantees by related organization(s) Purchase of assets from related organization(s) i Exchange of assets with related organization(s) g Sale of assets to related organization(s) Dividends from related organization(s) Ξ 3 (4) (2) 9 (3)

Page 4

Schedule R (Form 990) 2012 TENNESS

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

62-0534232

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or oross revenue) that was not a related organization. See instructions regarding exclusion for certain investment bartnerships

or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships	garding exclusi	on tor ce	ertain investmer	t partne	sdiusi							-	
(a)	a	<u> </u>	(g)	(a)		€ ;	(6)		(h)	(E)		()	(k) Percentada
Name, address, and EIN of entity	Primary activity	domicile	Predominant income (related.	Are all partir	on least	snare of total income	Share of end-of-year	alloci d	allocations?	amount in box 20	man da		ownership
		(state or			(e)		assets			of Schedule K-1	рач		-
		foreign country)	from tax under section 512-514)	organizations?	tions?			\ \ \	2	(Form 1065)	\ \ \	ź	
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Schedule R (Form 990) 2012

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).



(Rev January 2013)

Department of the Treasury

Application for Extension of Time To File an **Exempt Organization Return**

OMB No 1545-1709

File a separate application for each return. Internal Revenue Service If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form). Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868. Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions) For more details on the electronic filing of this form, visit www irs gov/efile and click on e-file for Charities & Nonprofits. Automatic 3-Month Extension of Time. Only submit original (no copies needed). A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part Lonly All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns Enter filer's identifying number, see instructions Employer identification number (EIN) or Name of exempt organization or other filer, see instructions. Type or print TENNESSEE HOSPITAL ASSOCIATION 62-0534232 Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) File by the due date for 500 INTERSTATE BOULEVARD SOUTH filing your City, town or post office, state, and ZIP code. For a foreign address, see instructions return See NASHVILLE TN 37210 instructions Enter the Return code for the return that this application is for (file a separate application for each return) 01 Application Return Application Return Is For Code Is For Code Form 990 or Form 990-EZ Form 990-T (corporation) 01 07 Form 990-BL 02 Form 1041-A 08 Form 4720 (individual) 03 Form 4720 09 Form 990-PF 04 Form 5227 10 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) Form 8870 12 DAVID NEIGER, CFO 500 INTERSTATE BLVD The books are in the care of NASHVILLE 37210 Telephone No ▶ 615-256-8240 FAX No. ▶ If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is l. If it is for part of the group, check this box for the whole group, check this box and attach a list with the names and EINs of all members the extension is for. I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 08/15/13, to file the exempt organization return for the organization named above. The extension is for the organization's return for: ► X calendar year 2012 tax year beginning , and ending If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. 3a If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b c Balance due. Subtract line 3b from line 3a Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.