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Return of Private Foundation

or Section 4947(a)(1) Nonexempt Charitable Trust

Treated as a Private Foundation

OMB No 1545-0052

Department of the Treasury Internal Revenue Service

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

FOI	r calen	dar year 2012 or tax year be	ginning	, 2	012, and	ending		, 20
Na	me of fo	undation				A Employer	identification number	
АХ	IOS INS	STITUTE					54-1924134	
Nu	mber an	d street (or P O box number if mail is i	not delivered to street address)	Ro	om/suite	B Telephone	number (see instruction	ns)
РО	BOX 4	57					540-984-3829	
Cit	y or tow	n, state, and ZIP code				C If exemp	tion application is pend	
ED	INBUR	G, VA 22824					,,	3,
G	Check	all that apply: Initial retu	urn 🔲 Initial return	of a former put	olic charity	D 1. Foreig	n organizations, check l	here ▶∏
		☐ Final retu	ırn 🔲 Amended r	eturn	•			
		✓ Address	change 🔲 Name char	nge			n organizations meeting here and attach compu	
H	Check	type of organization: 🕢 Se	ection 501(c)(3) exempt p	rivate foundation	n	E If private	foundation status was	terminated under
		n 4947(a)(1) nonexempt charit				section 5	07(b)(1)(A), check here	▶□
1	Fair m	arket value of all assets at	J Accounting method	. 🗸 Cash 🔲	Accrual	E If the four	ndation is in a 60-monti	n tormination
	end of	year (from Part II, col (c),	Other (specify)				ction 507(b)(1)(B), check	
	line 16	8,650,507.00	(Part I, column (d) must be	on cash basis)				
P	art I			(a) Revenue and				(d) Disbursements
		amounts in columns (b), (c), and (d)	may not necessanly equal	expenses per	(D) Ne	t investment ncome	(c) Adjusted net income	for charitable purposes
		the amounts in column (a) (see instr	uctions).)	books				(cash basis only)
<u> </u>	1	Contributions, gifts, grants, etc.,	received (attach schedule)	2,504,344.	00	,,*		
	2	Check ▶☐ if the foundation is n	ot required to attach Sch. B					
\sim	3	Interest on savings and temp	orary cash investments					
	4	Dividends and interest from s	securities	3,041.	00	3,041.00	3,041.00	
<i>©</i> 0	5a	Gross rents						
2	Ь	Net rental income or (loss)						
≅ė́	6a	Net gain or (loss) from sale of	f assets not on line 10	(38,528.0)0)			
ੁਛ	b	Gross sales price for all assets on	line 6a					
SCANFIGHUNAY	7	Capital gain net income (from	n Part IV, line 2) .					·
F	8	Net short-term capital gain .						
€	9	Income modifications					-	
S.	10a	Gross sales less returns and allow	· · · · · · · · · · · · · · · · · · ·					
00	b	Less: Cost of goods sold .	256,103.00		. ,	-		,
	С	Gross profit or (loss) (attach s	schedule)	(121,884.0)0)			
	11	Other income (attach schedu	·	22,437.	00	_		,
	12	Total. Add lines 1 through 11		2,369,410.	00	3,041.00	3,041.00	
Ś	13	Compensation of officers, dir						
Expenses	14	Other employee salaries and	- ·	129,343.				129,343 00
ĕ	15	Pension plans, employee ber		22,295.	00			22,295.00
X	16a	Legal fees (attach schedule)			\perp		,	
a	b	Accounting fees (attach sche				REC	EIVED	
葉]c	Other professional fees (attac		2,200				2,200.00
Operating and Administrativ	17	Interest			18	MAY	0 2013 16	
nis	18	Taxes (attach schedule) (see ins	·	83.	00 0	INSPAN.	יני כווט ינ	83.00
Ξ	19	Depreciation (attach schedule			"	<u> </u>		
Ą	20	Occupancy		19,298.	i	OGD	EM, UT	19,298.00
Þ	21	Travel, conferences, and mee		1,799.				1,799.00
ā	22	Printing and publications .		14,161.				14,161.00
<u>n</u>	23 24	Other expenses (attach sche		106,429.	00			106,429.00
ati	24	Total operating and adm Add lines 13 through 23						
Эĕ	2E			295,608				295,608.00
Ö	25	Contributions, gifts, grants pa	3	1,000.				1,000.00
	26	Total expenses and disburseme		296,608.	00			296,608.00
	27	Subtract line 26 from line 12:	· · · · · · · · · · · · · · · · · · ·		_			
	a	Excess of revenue over expen Net investment income (if n		2,072,802.	00	0.041.0-		
	b	•	•	····		3,041.00		
	С	Adjusted net income (if neg	auve, enter -U-)				3,041.00	

Part II		Balance Sheets Attached schedules and amounts in the description column	Beginning of year		End o	
		Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only. (See instructions.)	(a) Book Value	(b) Book Vali	⊔e	(c) Fair Market Value
	1	Cash—non-interest-bearing	63,154.00	158,7	98.00	158,798.00
	2	Savings and temporary cash investments	6,295,641.00	8,229,2	13 00	8,229,213.00
	3	Accounts receivable ► 235,496.00	ا کانسانیه ۱۹	let rise		
		Less: allowance for doubtful accounts ▶	188,476.00	235,4	96.00	235,496.00
	4	Pledges receivable ►				
		Less: allowance for doubtful accounts ▶				
	5	Grants receivable				
	6	Receivables due from officers, directors, trustees, and other				
		disqualified persons (attach schedule) (see instructions)	1			
	7	Other notes and loans receivable (attach schedule) ▶	Saget:			
		Less. allowance for doubtful accounts ▶	27,000.00	27.0	00.00	27,000.00
ts	8	Inventories for sale or use				
Assets	9	Prepaid expenses and deferred charges				
As	10a	Investments—U.S. and state government obligations (attach schedule)				
	b	Investments – corporate stock (attach schedule)	-			
	С	Investments – corporate bonds (attach schedule)				
	11	Investments—land, buildings, and equipment: basis ▶				
		Less: accumulated depreciation (attach schedule) ▶				
	12	Investments—mortgage loans				
	13	Investments—other (attach schedule)			$\neg \neg$	
	14	Land, buildings, and equipment: basis ▶				
		Less: accumulated depreciation (attach schedule) ▶				
	15	Other assets (describe ►)	-			
	16	Total assets (to be completed by all filers—see the	-			
		instructions. Also, see page 1, item l)	6,574 271.00	8,650,5	07.00	8,650,507.00
_	17	Accounts payable and accrued expenses	0,374 271.00	0,030,3	07.00	0,030,307.00
	18	Grants payable				
ies	19	Deferred revenue				
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons				
ab	21	Mortgages and other notes payable (attach schedule)				
ב	22	Other liabilities (describe ► Payroll Taxes)		3.4	34.00	
	23	Total liabilities (add lines 17 through 22)			34.00	
		Foundations that follow SFAS 117, check here ▶ ✓			34.00	
Balances		and complete lines 24 through 26 and lines 30 and 31.				
ı	24	Unrestricted	6,574,271.00	8,647,0	73 00	
ala	25	Temporarily restricted	0,074,271.00	0,047,0	75.00	
	26	Permanently restricted				
pu		Foundations that do not follow SFAS 117, check here ▶ □				
Fu		and complete lines 27 through 31.				
Net Assets or Fund	27	Capital stock, trust principal, or current funds				
ts	28	Paid-in or capital surplus, or land, bldg., and equipment fund				
se	29	Retained earnings, accumulated income, endowment, or other funds				
As	30	Total net assets or fund balances (see instructions)	6,574,271.00	8,647,0	73.00	
et	31	Total liabilities and net assets/fund balances (see	0,374,271.00	0,047,0	73.00	
Z	-	instructions)	6,574,271.00	8,650,5	07 00	
Pa	rt III	Analysis of Changes in Net Assets or Fund Balances	0,077,271.00	0,000,0	J7.00	
		Il net assets or fund balances at beginning of year-Part II, colui	mn (a), line 30 (must	agree with		
		of-year figure reported on prior year's return)			1	6,574,271.00
2		er amount from Part I, line 27a			2	2,072,802.00
3					3	2,072,002.00
4		lines 1, 2, and 3			4	8,647,073.00
_	_				5	0,047,073.00
6	Tota	reases not included in line 2 (itemize) ►	Part II, column (b). line	e 30	6	8,647,073.00
			,			0,047,073.00

Part IV C	(a) List and describe the	Losses for Tax on Investment kind(s) of property sold (e.g., real estate e, or common stock, 200 shs MLC Co)	·,	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo , day, yr)	(d) Date sold (mo , day, yr)
<u>1a</u>						
<u> </u>						
<u> </u>						
<u>d</u>				ļ. <u>.</u>		
<u>e</u>						
(e) Gros	s sales price	(f) Depreciation allowed (or allowable)		r other basis ense of sale		n or (loss) (f) minus (g)
<u>a</u>						
b						
_ <u>c</u>						
d						
<u>e</u>			 			
Comple	te only for assets show	ving gain in column (h) and owned l	by the foundation	on 12/31/69		I (h) gain minus
(i) F M V	as of 12/31/69	(j) Adjusted basis as of 12/31/69		s of col (i) (j), if any		t less than -0-) or from col (h))
_ a						
_ b						
С						
d						
<u>e</u>		_				
2 Capital	gain net income or	INDI CANITAL INCCL. ()	also enter in Pa enter -0- in Pa		2	
	also enter in Part I	or (loss) as defined in sections , line 8, column (c) (see instruc	tions). If (loss)			
		er Section 4940(e) for Redu	· · · · ·		3	
as the found	0(d)(2) applies, leave lation liable for the s oundation does not c	section 4942 tax on the distribut qualify under section 4940(e). D	table amount of	any year in the baths part	ase period?	☐ Yes ☑ No
		unt in each column for each yea			king any entries	
Base	(a) e penod years	(b) Adjusted qualifying distributions		(c) f noncharitable-use ass	Dog	(d) Inbution ratio
Calendar year	(or tax year beginning in)	Adjusted qualifying distributions	Net value 0		col (b)	divided by col (c))
	2011	377,23		2,895,35	2.00	.13
	2010	463,51		2,354,76		.19
	2009	624,29		2,966,52		.21
	2008	569,26		3,653,00		.16
	2007	49,06	60.00	4,139,14	8.00	.011
0	6 to 4 1 (-1)					
	f line 1, column (d)				2	7
		ation has been in existence if le			1 1	
4 Enter ti	ne net value of nonc	hantable-use assets for 2012 fr	om Part X, line	5	. 4	3,429,044.0
5 Multiply	y line 4 by line 3 .				. 5	480,066.0
6 Enter 1	% of net investment	t income (1% of Part I, line 27b)			. 6	30.0
7 Add lin	es 5 and 6				7	480,096.0
8 Enter q	ualifying distribution	ns from Part XII, line 4	· · · · ·		. 8	296,608 0
	is equal to or great instructions.	er than line 7, check the box in	Part VI, line 1b	, and complete th	at part using a 1	% tax rate. See th

Part	VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see	instru	ıctio	ns)
1a	Exempt operating foundations described in section 4940(d)(2), check here ▶ ☐ and enter "N/A" on line 1.			
	Date of ruling or determination letter (attach copy of letter if necessary—see instructions)			
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check		30	00
_	There is and enter 176 of Part 1, line 27b			
С	All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).			
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)			
3	Add lines 1 and 2		30	00
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)			
5	Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0		30	00
6	Credits/Payments.			
a	2012 estimated tax payments and 2011 overpayment credited to 2012 6a 6a			
b	Exempt foreign organizations—tax withheld at source 6b			
C	Tax paid with application for extension of time to file (Form 8868) . 6c			
_d	Backup withholding erroneously withheld			<u>. </u>
7	Total credits and payments. Add lines 6a through 6d			
8	Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attached 8			_
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed		30	00
10 11	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid > 10 Enter the amount of line 10 to be: Credited to 2013 estimated tax > Refunded 11			
	Enter the amount of line 10 to be: Credited to 2013 estimated tax ► Refunded ► 11 VII-A Statements Regarding Activities			
1a	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it		Yes	No
	participate or intervene in any political campaign?		163	
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see	1a		✓
_	Instructions for the definition)?	1 _b	i l	1
	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials			
	published or distributed by the foundation in connection with the activities.			
С	Did the foundation file Form 1120-POL for this year?	1c		1
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:			
	(1) On the foundation. ▶ \$ (2) On foundation managers. ▶ \$			
е	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed			
	on foundation managers. ▶ \$			
2	Has the foundation engaged in any activities that have not previously been reported to the IRS?	2		1
	If "Yes," attach a detailed description of the activities.			
3	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of			
	incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes	3		1
4a	Did the foundation have unrelated business gross income of \$1,000 or more during the year?	4a		1
b	If "Yes," has it filed a tax return on Form 990-T for this year?	4b		✓
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?	5		1
	If "Yes," attach the statement required by General Instruction T.			
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:			
	By language in the governing instrument, or		į į	
	• By state legislation that effectively amends the governing instrument so that no mandatory directions that			
	conflict with the state law remain in the governing instrument?	6	1	
7	Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV	7	\	
8a	Enter the states to which the foundation reports or with which it is registered (see instructions) ▶			
	VIRGINIA		!	
b	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General		, j	
	(or designate) of each state as required by General Instruction G? If "No," attach explanation	8b	1	
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or			
	4942(j)(5) for calendar year 2012 or the taxable year beginning in 2012 (see instructions for Part XIV)? If "Yes,"			
	complete Part XIV	9	✓	
10	Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their			
	names and addresses	10		

Form	$\alpha \alpha \alpha$	DE	non.	101

Part	VII-A Statements Regarding Activities (continued)		
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11	√
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement (see instructions)	12	1
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	1
	Website address ► WWW.AXIOSINSTITUTE.ORG		
14		10-984-38	329
	Located at ▶ 94 LANDFILL RD, EDINBURG, VA ZIP+4 ▶	22824	
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —Check here and enter the amount of tax-exempt interest received or accrued during the year		. ▶⊔
16	At any time during calendar year 2012, did the foundation have an interest in or a signature or other authority	, I s	res No
	over a bank, securities, or other financial account in a foreign country?	, 16	/ J
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of		62° 17511
	the foreign country ▶		
Part	VII-B Statements Regarding Activities for Which Form 4720 May Be Required		
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.	March 1	res No
1a	During the year did the foundation (either directly or indirectly):	地 选出	
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person? Yes		選 機構
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?		
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? Yes		
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?		
	(5) Transfer any income or assets to a disqualified person (or make any of either available for		8 14
	the benefit or use of a disqualified person)?		
	(6) Agree to pay money or property to a government official? (Exception. Check "No" if the		
	foundation agreed to make a grant to or to employ the official for a period after		
h	termination of government service, if terminating within 90 days.)	.	
D	section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?	1b	75 / Y
	Organizations relying on a current notice regarding disaster assistance check here		
С	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that		
	were not corrected before the first day of the tax year beginning in 2012?	1c	✓
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):		
а	At the end of tax year 2012, did the foundation have any undistributed income (lines 6d and	3 3	
	6e, Part XIII) for tax year(s) beginning before 2012?		
	If "Yes," list the years ▶ 20, 20, 20		
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2)		
	(relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see instructions)	Ob.	
С	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.	2b	
	► 20, 20, 20, 20		100
За	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise	-3.	
	at any time during the year?		
b	If "Yes," did it have excess business holdings in 2012 as a result of (1) any purchase by the foundation or		
	disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the		
	Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of		
	the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2012.)	3b	
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	1
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its		
	charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2012?	4b	

Part	VII-B Statements Regarding Activities	for W	hich Form	4720	May Be R	equire	d (continued)		
5a	During the year did the foundation pay or incur a	ny amo	ount to:						
	(1) Carry on propaganda, or otherwise attempt to		•	•		•	☐ Yes 📝 N	o	
	(2) Influence the outcome of any specific public election (see section 4955); or to carry on,								
	directly or indirectly, any voter registration drive?								
	(3) Provide a grant to an individual for travel, study, or other similar purposes? Yes								
	(4) Provide a grant to an organization other than								
	section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see instructions)								
	(5) Provide for any purpose other than religious,			-					
i.	purposes, or for the prevention of cruelty to c						∐Yes ☑ N		e,.
b	If any answer is "Yes" to 5a(1)–(5), did any of the Regulations section 53.4945 or in a current notice is								
	-	-	-					5b	
_	Organizations relying on a current notice regarding the answer is "Yes" to question 5a(4), does the	-						- 	
C	because it maintained expenditure responsibility						☐ Yes ☐ N		
	If "Yes," attach the statement required by Regula		_				□ res □ iv		
6a	Did the foundation, during the year, receive any					emilims			
Vu.	on a personal benefit contract?		-	_			☐Yes ☑N		
b	Did the foundation, during the year, pay premium					benefit		6b	
	If "Yes" to 6b, file Form 8870.	.0, 00	othy or incline	July, 01.	u po.cou.	20110111			
7a	At any time during the tax year, was the foundation a	party	to a prohibited	tax sh	elter transac	tion?	☐Yes ☑N		
	If "Yes," did the foundation receive any proceeds						ransaction? .	7b	
Part	VIII Information About Officers, Direct	tors, 1	Trustees, F	ounda	tion Mana	agers,	Highly Paid	mploye	es,
	and Contractors								
1	List all officers, directors, trustees, foundation	n mana	agers and th	eir con	npensatior	ı (see iı	nstructions).		
	(a) Name and address		e, and average rs per week		mpensation not paid,		Contributions to eyee benefit plans		se account,
			ed to position	en	ter -0-)		erred compensation	other all	lowances
Stepha	nie Bosserman								
	x 457, Edinburg, VA 22824	Pres/S	ec <25		0)	0
	R. Henderson								
	x 457, Edinburg, VA 22824	Directo	or <1		0)	0
	Mestrovic		_						
	x 457, Edinburg, VA 22824	Directo	or <1		0			<u> </u>	0
Alec W		~							_
2 PO BO	x 457, Edinburg, VA 22824 Compensation of five highest-paid employee	Directo		e incl	U il an bebu	ne 1-	see instructio	os) If no	ne enter
2	"NONE."	:3 (OU)	er alan alo.	3C 111C1	aaca on n	iie i — .		13). 11 110	ne, enter
			(b) Title, and a	verage			(d) Contributions t		
	(a) Name and address of each employee paid more than \$50,00	0	hours per v	veek	(c) Compe	nsation	employee benefit plans and deferred		se account, lowances
			devoted to p	OSITION			compensation	<u> </u>	
Jody E	Banks		Administrati	ve					
PO Bo	x 457, Edinburg, VA 22824		Director - 4		55	,724.00	ı	<u> </u>	0
								 	
			ļ		ļ				
	····							+	
Total	number of other employees paid over \$50,000 .							+	
Total	number of other employees paid over \$50,000 .	• •		• •		• •	· · · · · ·	Form QQ0	-PF (2012)

Par	and Contractors (continued		lation Managers, Highly Paid En	nployees,
3	Five highest-paid independent contra	ctors for professional services (s	see instructions). If none, enter "NON	E."
	(a) Name and address of each person	paid more than \$50,000	(b) Type of service	(c) Compensation
Crai	g Smith			
PO E	Box 457, Edinburg, VA 22824		Art & Editorial	67,620.00
_				
			•	
	 -			
			•	
Tota	al number of others receiving over \$50,000	0 for professional services		
Par	rt IX-A Summary of Direct Chari	table Activities		
	st the foundation's four largest direct charitable activing anizations and other beneficiaries served, conference			Expenses
1	Production of Educational Materials			
_				240,607.00
2	Distribution of Educational Materials			
3	Promotion of Educational Materials			41,385.00
•				
			•••••••••••••••••••••••••••••••••••••••	58,003.18
4	Website Development Including Education	nal Content		
_				56,289 00
		elated Investments (see instru		
	escribe the two largest program-related investments	made by the foundation during the tax year	r on lines 1 and 2	Amount
1	NONE			
2				
_				
Al	Il other program-related investments. See instructions	S		
3				
T-4-	al Add bass 1 Abrasiah 0			
ı ota	al. Add lines 1 through 3	· · · · · · · · · · · · · · · · · · ·	<u> </u>	- 000 PE
				Form 990-PF (2012)

Part	Minimum Investment Return (All domestic foundations must complete this part. Fore	ign foun	dations,
	see instructions.)		
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc.,	25 Jr	
	purposes:		
а	Average monthly fair market value of securities	1a	
b	Average of monthly cash balances	1b	3,481,263 00
C	Fair market value of all other assets (see instructions)	1c	
d	Total (add lines 1a, b, and c)	1d	3,481,263.00
е	Reduction claimed for blockage or other factors reported on lines 1a and	•	
	1c (attach detailed explanation)		
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	3,481,263.00
4	Cash deemed held for charitable activities. Enter 1 $\frac{1}{2}$ % of line 3 (for greater amount, see		
	instructions)	4	52,219.00
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	3,429,044.00
6	Minimum investment return. Enter 5% of line 5	6	171,452.00
Part	Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ▶ ☐ and do not complete this part.)		
1	Minimum investment return from Part X, line 6	1	
2a	Tax on investment income for 2012 from Part VI, line 5	10	
b	Income tax for 2012. (This does not include the tax from Part VI.) 2b	100	
С	Add lines 2a and 2b	2c	
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII,		. ·
	line 1	7	
Part	XII Qualifying Distributions (see instructions)		
1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
а	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	296,608 00
b	Program-related investments—total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc.,		
	purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
а	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	296,608.00
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income.		
	Enter 1% of Part I, line 27b (see instructions)	5	30 00
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	296,578.00
	Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating qualifies for the section 4940(e) reduction of tax in those years.	g whethe	r the foundation

Part	Undistributed income (see instruction	ns)			
1	Distributable amount for 2012 from Part XI, line 7	(a) Corpus	(b) Years prior to 2011	(c) 2011	(d) 2012
_	L.	. , , , , , , , , , , , , , , , , , , ,	ļ		
2	Undistributed income, if any, as of the end of 2012.				
а	Enter amount for 2011 only	·			
ь	Total for prior years: 20,20,20				
3	Excess distributions carryover, if any, to 2012:				
a	From 2007				
b	From 2008				
C	From 2009				
đ	From 2010				
е	From 2011		_		}
f	Total of lines 3a through e				
4	Qualifying distributions for 2012 from Part XII,				<u>}</u>
	line 4. ► \$ 296,608.00			· · · · · · · · · · · · · · · · · · ·	
а	Applied to 2011, but not more than line 2a				
b	Applied to undistributed income of prior years				
	(Election required—see instructions)				
С	Treated as distributions out of corpus (Election				
	required—see instructions)				
đ	Applied to 2012 distributable amount				
е	Remaining amount distributed out of corpus				
5	Excess distributions carryover applied to 2012				
	(If an amount appears in column (d), the same				
	amount must be shown in column (a).)				
6	Enter the net total of each column as indicated below:				
а	Corpus. Add lines 3f, 4c, and 4e. Subtract line 5				
b	Prior years' undistributed income. Subtract line 4b from line 2b				
С	Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d	Subtract line 6c from line 6b. Taxable amount—see instructions				
е	Undistributed income for 2011. Subtract line 4a from line 2a. Taxable amount—see instructions				
f	Undistributed income for 2012. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2013				
7	Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions) .				
8	Excess distributions carryover from 2007 not				
	applied on line 5 or line 7 (see instructions).				
9	Excess distributions carryover to 2013.				
					
10	Analysis of line 9:				
а	Excess from 2008				
b	Excess from 2009				
C	Excess from 2010				
d	Excess from 2011				
е	Excess from 2012				

N/A

Part	XIV Private Operating Founda	tions (see instru	ctions and Part	VII-A, question 9)	-
1a	If the foundation has received a ruling					
	foundation, and the ruling is effective fo		=			
b	Check box to indicate whether the fou		operating foundat		ection	3) or 4942(j)(5)
2a	Enter the lesser of the adjusted net income from Part I or the minimum	Tax year	/b) 0011	Prior 3 years	4 0 0000	(e) Total
	investment return from Part X for	(a) 2012	(b) 2011	(c) 2010	(d) 2009	
h	each year listed	3,041.00 2,585.00	1	267.00	7,732.00	77,920.00
	Qualifying distributions from Part XII,	2,363.00	539.00	227.00	6,572.00	66,232 00
	line 4 for each year listed	296,608 00	377,237.00	463,515.00	624,375.00	1,761,735.00
d	Amounts included in line 2c not used directly for active conduct of exempt activities			100,000	<u> </u>	1,701,700.00
е	Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c	296,608.00	377,237.00	463,515.00	624,375.00	1,761,735.00
3	Complete 3a, b, or c for the alternative test relied upon.	200,000.00	377,237.00	400,010.00	024,070.00	1,701,733.00
а	"Assets" alternative test-enter:			ĺ		
	(1) Value of all assets					
	(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					
b	of minimum investment return shown in Part X, line 6 for each year listed					
С	"Support" alternative test-enter:					
	(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)					
	(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)					
	(3) Largest amount of support from an exempt organization					
	(4) Gross investment income	<u> </u>				<u>-</u>
Part	* * * * * * * * * * * * * * * * * * * *			ne foundation ha	ad \$5,000 or mo	ore in assets at
	any time during the year-		is.)			
1 a	Information Regarding Foundation List any managers of the foundation		tod mare than 20/	of the total contra	butions received	bu tha faundation
a	before the close of any tax year (but of	only if they have co	ontributed more th	an \$5 000) (See se	ection 507(d)(2)	by the louridation
NONE	,,,,,,,	,,		u., 40,000). (000 0.	301.011 007 (d)(L).)	
b	List any managers of the foundation	who own 10% or	more of the stoc	k of a corporation	(or an equally lai	rge portion of the
	ownership of a partnership or other ei					9- p
NONE						
2	Information Regarding Contribution Check here ▶ ☐ If the foundation unsolicited requests for funds. If the f other conditions, complete items 2a,	only makes controundation makes	ibutions to presel	ected charitable of		
а	The name, address, and telephone nu	ımber or e-mail of	the person to who	m applications sh	ould be addressed	j :
N/A						
b	The form in which applications should	be submitted and	information and r	naterials they shor	uld ınclude:	
N/A						
С	Any submission deadlines:					
N/A d	Any restrictions or limitations on av	vards, such as by	/ geographical are	eas, chantable fie	elds, kinds of inst	itutions, or other
	factors:					

Part XV Supplementary Information (cont	nued)	. d 4	hung Daving and	
3 Grants and Contributions Paid During t	ne Year or Approve		ture Payment	
Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
Name and address (home or business)	any foundation manager or substantial contributor	recipient		
a Paid during the year				
Hoover Institution, Stanford University			Grant for lecture	1,000.00
434 Galvez Mall, Stanford, CA 94305				
				[
		1		
Total				
Total		• • •	▶ 3a	1,000.00
b Approved for future payment				
Total			> 2h	

Pa	Analysis of Income-Producing Ad	uvities				
Ente	er gross amounts unless otherwise indicated.	Unrelated bu	isiness income	Excluded by section	on 512, 513, or 5	(e)
		(0)	(h)	(0)	(4)	Related or exempt
		(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	function income
1	Program service revenue:	Business code	Amount	LACIDSION CODE	Amount	(See instructions.)
	a Royalties Received					1,524.00
	b					
	С					
	d					
	е					
	f					
	g Fees and contracts from government agencies					· · · · · · · · · · · · · · · · · · ·
2	Membership dues and assessments					
_	•					
3				<u> </u>		
4						3,041.00
Э	Net rental income or (loss) from real estate:	<u> </u>		-		
	a Debt-financed property		-			
_	b Not debt-financed property			ļ		
_	Net rental income or (loss) from personal property					
7						
8						(38,528.00)
9	• • •					
10	Gross profit or (loss) from sales of inventory					(121,884.00)
11	Other revenue: a					2,291.00
	b					
	C					
				I I		
	d			1		l l
	•					
12	•					(153.556.00)
	e Subtotal. Add columns (b), (d), and (e)				13	(153,556.00)
13	e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e)				13	(153,556.00) (153,556.00)
13 See	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation				13	-
13 See Pa	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
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13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
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13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)
13 See Pa Lin	d e Subtotal. Add columns (b), (d), and (e) Total. Add line 12, columns (b), (d), and (e) e worksheet in line 13 instructions to verify calculation rt XVI-B Relationship of Activities to the A	ccomplishm	ent of Exemp	t Purposes		(153,556.00)

Devi	VVIII.		- Degending T		To and To) = 1 = A? = ··· ·		L NI 1			ige io
Part	ΧVII		n Regarding Tr ganizations	ansters T	o and Irar	rsactio	ns and F	reiationsh	nps Wit	n Noncha	ritab	ie	
1	Did 1			ly engage i	in any of the	followin	g with any	other ora	anization	described	3,1	Yes	No
	ın se	Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political											
	orga	inizations?									1.		, ,
а	Tran	isfers from the rep	porting foundation	n to a nonc	to a noncharitable exempt organization of:			of:			-]
		Cash									1a(1)		✓_
		Other assets .				•					1a(2)	 .	✓ ,
		er transactions:									41.43		اا
		Sales of assets to		_			• •	• •	•		1b(1)		✓
	(2) Purchases of assets from a noncharitable exempt organization									1b(2) 1b(3)	_	✓	
	(4) Reimbursement arrangements										1b(4)	_	√
	(5) Loans or loan guarantees									1b(5)	_	<i>\</i>	
		Performance of se									1b(6)		1
С				lists, othe							1c		1
		e answer to any											
		e of the goods, o											
		e in any transaction											
(a) Line	no	(b) Amount involved	(c) Name of no	oncharitable ex	xempt organizati	on	(d) Descr	ption of transf	ers, transac	tions, and sha	aring arr	angeme	ents
		-											
	\dashv		<u> </u>										
	-									·- <u> </u>			
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2a	ls th	e foundation dire	ectly or indirectly	affiliated w	vith, or relate	ed to, o	ne or mor	e tax-exen	not organ	nzations			-
		cribed in section 5								_] Yes	· 🕖	No
		es," complete the								_			
(a) Name of organization			(b) Type of organization				(c) Description of relationship						
	,		· -										
	Und	ler penalties of perjury, I	declare hat I have evan	mined this return	n including accor	mnanvina e	chedules and	statements an	d to the best	t of my knowled	tae and	boliaf it	ic to io
Sign	corr	ect, and complete Deck	aration of preparer (othe	r than taxpayer) is based on all in	formation	of which prep	arer has any kn	owledge		_		
Here		- 5/10/13 President								May the li			
	Signature of officer or trustee			Date Title					_ (see instru	ctions)?	∐Yes	□No	
Doid"	- Print/Type preparer's name - F			- Prepare	eparer's signature Date			Date		/ F	PTIN		
Paid Prepa	rár								neck if If-employed				
Use C								•	Firm's Ell		•	-	
	- : iiy	Firm's address Firm's					-	Phone no					
							<u></u>			Fo	orm 99	0-PF	(2012)
											•		• • • • •

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No 1545-0047

2012

Name of the organization **Employer identification number AXIOS INSTITUTE** 54-1924134 Organization type (check one): Filers of: Section: Form 990 or 990-EZ 501(c)() (enter number) organization 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation ☐ 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation ☐ 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. Special Rules For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 331/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2 of its Form 990; or check the box on line H of its Form 990-EZ or on

Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization **Employer identification number AXIOS INSTITUTE** 54-1924134 Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** No. Type of contribution Person \square __1 Hunter Lewis **Payroli** Noncash 2,495,113.00 PO Box 457 (Complete Part II if there is a noncash contribution) Edinburg, VA 22824 (b) (a) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person \square 2 William J. Greenfield **Payroll** Noncash 9,232.00 19 Stuyvesant St., Apt. 3C (Complete Part II if there is a noncash contribution.) New York, NY 10003 (b) (d) (a) (c) Νo. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person П **Payroll** Noncash (Complete Part II if there is a noncash contribution) (a) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person Pavroll \Box Noncash (Complete Part II if there is a noncash contribution.) (a) (b) (c) (d) Name, address, and ZIP + 4 No. **Total contributions** Type of contribution Person **Payroll** Noncash (Complete Part II if there is a noncash contribution) (a) (b) (c) (d) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution Person **Payroll** Noncash (Complete Part II if there is a noncash contribution)

Name of organization **Employer identification number AXIOS INSTITUTE** 54-1924134 Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. Part II (a) No. from (c) FMV (or estimate) (d) Description of noncash property given **Date received** Part I (see instructions) (a) No. (c) (b) (d) FMV (or estimate) from Description of noncash property given **Date received** Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I (a) No. (c) (b) Description of noncash property given (d) from FMV (or estimate) **Date received** Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given **Date received** Part I (see instructions)

Name of organization **Employer identification number AXIOS INSTITUTE** 54-1924134 Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) Use duplicate copies of Part III if additional space is needed. (a) No. (b) Purpose of gift (c) Use of gift from Part I (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

AXIOS INSTITUTE

TAX ID: 54-1924134

TAX YEAR: 2012

PART 1, LINE 10A, GROSS SALES OF EDUCATIONAL MATERIALS:	\$ 134,219.00
PART 1, LINE 10B, COST OF GOODS SOLD:	\$ 256,103.00
- BOOK PRODUCTION	\$ 102,478.00
-NBN	\$ 35,453.00
-PRINTING-BOOKS	\$ 97,173.00
-PROCESSING FEES	\$ 346.00
-ROYALTIES	\$ 14,721.00
-SHIPPING-BOOKS	\$ 450.00
-WAREHOUSE	\$ 5,482.00
PART 1, LINE 10C, GROSS PROFIT OR (LOSS):	\$ (121,884.00)
PART 1, LINE 11, OTHER INCOME:	\$ 22,437.00
-ROYALTIES RECEIVED	\$ 1,524.00
-SUPPORT STAFF	\$ 20,913.00
PART 1, LINE 16C, OTHER PROFESSIONAL FEES:	\$ 2,200.00
-FOLEY HOAG	\$ 2,200.00
PART 1, LINE 18, TAXES:	\$ 83.00
-FEDERAL	\$ 6.00
-PERSONAL PROPERTY TAXES	\$ 77.00
PART 1, LINE 23, OTHER EXPENSES:	\$ 106,429.00
-DIRECT DEPOSIT FEES	\$ 22.00
-DUES & SUBSCRIPTIONS	\$ 492.00
-FILING FEES	\$ 80.00
-MISCELLANEOUS	\$ 306.00
-ADVERTISING	\$ 37,602.00
-EQUIPMENT & MAINTENANCE	\$ 6,076.00
-INSURANCE	\$ 20,174.00
-NEWSPAPER ADS	\$ 180.00
-PHOTOCOPYING	\$ 39.00
-POSTAGE-OFFICE MISC.	\$ 387.00
-SHIPPING-OFFICE MISC.	\$ 4,007.00
-SUPPLIES	\$ 6,878.00
-WEBSITE	\$ 30,186.00