

# See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

OMB No 1545-0047

A F	or the	2012 calendar year, or tax year beginning and	ending	_	
В	heck if	C Name of organization		D Employer identific	ation number
	Addres	. i			
<u></u>	_change _Name	CSBS EDUCATION FOUNDATION	·	1	347951
	Jchange ∏initial		D / 1-	<del></del>	
-	_lreturn ]Termin	, , , , , , , , , , , , , , , , , , , ,	Room/suite	E Telephone number	296-28 <b>4</b> 0
$\vdash$	Jated ]Amend		300	G Gross receipts \$	2,029,982.
一	⊒return ]Applica tion			H(a) Is this a group re	
	pendin			for affiliates?	Yes X No
		SAME AS C ABOVE		H(b) Are all affiliates incl	
īī	ax-exe	mpt status: X 501(c)(3) 501(c) ( ) (insert no.) 4947(a)(1) c	or 527	7	list (see instructions)
JV	Vebsit	e: ▶ WWW.CSBS.ORG		H(c) Group exemption	n number 🕨
K F	orm of	organization: X Corporation Trust Association Other ▶	L Year	of formation: 1984 M	State of legal domicile: DC
Pa		Summary			
ø	1	Bnefly describe the organization's mission or most significant activities: ${f SEE}$ .	SCHEDU	JLE O	
Activities & Governance					
/er		Check this box I if the organization discontinued its operations or dispos	sed of more	l I	sets 14
ģ		Number of voting members of the governing body (Part VI, line 1a)		3 4	14
<b>ජ</b> ග		Number of independent voting members of the governing body (Part VI, line 1b)  Total number of individuals employed in calendar year 2012 (Part V, line 2a)		5	0
ij		Total number of individuals employed in calendar year 2012 (Fait V, line 2a)		6	31
ξį		Total unrelated business revenue from Part VIII, column (C), line 12		7a	0.
ď		Net unrelated business taxable income from Form 990-T, line 34		7b	0.
				Prior Year	Current Year
ø	8	Contributions and grants (Part VIII, line 1h)		1,911,000.	511,000.
Revenue	9	Program service revenue (Part VIII, line 2g)		1,995,956.	1,495,485.
ě	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		21,004.	23,497.
4	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		42,065.	0.
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		3,970,025.	2,029,982.
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	-	18,560.	36,807.
		Benefits paid to or for members (Part IX, column (A), line 4)		1,306,187.	901,799.
ses		Salanes, other compensation, employee benefits (Part IX. column (A), lines 5-10)	-	0.	0.
Expenses		Professional fundraising fees (Part IX, column (A), line 1,1e)  RECEIVEL  Total fundraising expenses (Part IX, column (D), line 25)	70. 1	0.	
ĔX	l 47	Other avances (Bort IV, column (A), lines 11c, 11d, 11d, 24d)	——(1 <i>1</i>	1,487,808.	1,903,311.
	18	Total expenses Add lines 13-17 (must equal Part IX, courn (A) Line 25) 2 201	, loli	2,812,555.	2,841,917.
	19	Revenue less expenses Subtract line 18 from line 12		1,157,470.	<811,935.>
es Ses			Be Be	eginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)		6,082,812.	4,286,911.
d Ass	21	Total liabilities (Part X, line 26)	· <b>-</b>	2,679,367.	1,592,697.
	22	Net assets or fund balances. Subtract line 21 from line 20		3,403,445.	2,694,214.
		Signature Block			
		Ities of perjury, I declare that I have examined this return, including accompanying schedules			y knowledge and belief, it is
true	correc	t, and complete. Declaration of preparer (other than officer) is based on all information of wh	nich preparei	r has any knowledge.	. / 15
۵.	1	Signature of officer		Date	3112
Sig		JOHN RYAN, PRESIDENT/CEO			
Her	ө	Type or print name and title			
_		Print/Type preparer's name Preparer's signature	-01	Date Check	PTIN
Paid	i	ELIZABETH W. HELLER	(OO)	11 12 13   self-employ	P00397829
	arer	Firm's name TATE AND TRYON	4	Firm's EIN	52-1855942
	Only	Firm's address 2021 L STREET, NW SUITE 400			
_		WASHINGTON, DC 20036		Phone no. (	202) 293-2200
Ma	the If	RS discuss this return with the preparer shown above? (see instructions)		-1-0	X Yes No
2320	01 12-1	0-12 LHA For Paperwork Reduction Act Notice, see the separate instruction	ons.	(0	Form <b>990</b> (2012)

SEE SCHEDULE O FOR CONTINUATION(S)

Form 990 (2012). CSBS EDUCATI
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  If "Yes," complete Schedule A	1	x	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for		<del></del>	
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	-		
	dunng the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5_		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		<u>X</u>
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	:		37
	Schedule D, Part III	_8_		<u> </u>
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			х
40	If "Yes," complete Schedule D, Part IV  Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	9		
10	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	x	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X	-10		
•	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		<u> </u>
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u> </u>
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in		**	
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446	х	
10-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f	-	
128	Schedule D, Parts XI and XII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
-	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			v
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	40		Х
47	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			<del></del> -
	1c and 8a? If "Yes," complete Schedule G, Part II	18		х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
		Form	990	(2012)

52-1347951 Page 4 Part IV | Checklist of Required Schedules (continued) Yes No 21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II X 21 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX. X column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete X Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete X Schedule K. If "No", go to line 25 24a b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease 24d d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a X disqualified person during the year? If "Yes," complete Schedule L, Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete X Schedule L. Part I 25b Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II X 26 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member X 27 of any of these persons? If "Yes," complete Schedule L, Part III 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): X 28a a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV X 28b b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, X 28c director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV X Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation X contributions? If "Yes," complete Schedule M 30 31 Did the organization liquidate, terminate, or dissolve and cease operations? X 31 If "Yes," complete Schedule N, Part I 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete X 32 Schedule N, Part II 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations X sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 33 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and X Part V. line 1 34 X 35a 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity 35b within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

> X Form 990 (2012)

36

37

X

X

36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197

If "Yes," complete Schedule R, Part V, line 2

Note. All Form 990 filers are required to complete Schedule O

FORM 990 (2	
Part V	Statements Regarding Other IRS Filings and Tax Compliance
	Check if Schedule O contains a response to any question in this Part V

	Check if Schedule O contains a response to any question in this Part V		<u> </u>			
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	39			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and r	eporta	ble gaming	_		- /
	(gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					1
	filed for the calendar year ending with or within the year covered by this return	2a	0			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu	rns?		2b		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)				!
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a		<u> </u>
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	autho	rity over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	nt)?	4a		X
b	If "Yes," enter the name of the foreign country: ▶					
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial	Accou	nts.		_	
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	action?	•	5b		X
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		<u>_</u>
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to	he org	anization solicit			
	any contributions that were not tax deductible as charitable contributions?			6a		<u>X</u>
b	If "Yes," did the organization include with every solicitation an express statement that such contribu	tions o	r gifts			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	rvices p	provided to the payor?	7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	as req	uıred			
	to file Form 8282?	1	1	7c		_X_
ď	• • • • • • • • • • • • • • • • • • • •	7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		ct?	7e_		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont			7f	NT /	
9	If the organization received a contribution of qualified intellectual property, did the organization file F			7g	N/	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, airplanes, or other vehicles, did the organization of cars, airplanes, or other vehicles, did the organization of cars, airplanes, or other vehicles, did the organization of cars, airplanes, did the organization of cars, airpl			7h	14/	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. D					-
_	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at	any un	ie during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.		N/A	0-	-	
	Did the organization make any taxable distributions under section 4966?		N/A	9a 9b		
	Did the organization make a distribution to a donor, donor advisor, or related person?		14/21	90		
10	Section 501(c)(7) organizations. Enter.  Initiation fees and capital contributions included on Part VIII. line 12  N/A	10a	1			
_		10a				
b 11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  Section 501(c)(12) organizations, Enter.	100	<u> </u>			
'' a	Gross income from members or shareholders  N/A	11a				:
a b	Gross income from other sources (Do not net amounts due or paid to other sources against	<u> </u>		1		
	amounts due or received from them)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year N/A	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			ļ ,		
	Is the organization licensed to issue qualified health plans in more than one state?		N/A	13a		<del></del>
-	Note. See the instructions for additional information the organization must report on Schedule O.		•			
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
_	organization is licensed to issue qualified health plans	13b				
c	Enter the amount of reserves on hand	13c				
	Did the organization receive any payments for indoor tanning services during the tax year?			14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu	le O_		14b_		
				Form	990	(2012)

232005 12-10-12

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 14			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 14			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	_		;
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			٠,,
_	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		$\frac{\Lambda}{X}$
6	Did the organization have members or stockholders?	6		┢┷
14	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or	7a	х	
b	more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	. /a		
	persons other than the governing body?	7b	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			_
	The governing body?	8a	x -	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	ļ
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		Х	
12a		12a	X	<del>                                     </del>
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		-
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	X	<del> </del>
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
-	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	$\mathbf{\tilde{X}}$	_
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity duning the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	ļ	ĺ	
	exempt status with respect to such arrangements?	16b		<u> </u>
	List the states with which a copy of this Form 990 is required to be filed NONE			
17		wouldb	do	
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) of the public inspection. Indicate how you made these available. Check all that apply	avallac	n <del>u</del>	
	for public inspection. Indicate how you made these available. Check all that apply.  Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, an	d finar	ncial	
	Statements available to the public during the tax year.	- 111 FGA1		
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiza	tion:	•	
	THE ORGANIZATION - (202) 728-5707			
	1129 20TH STREET, NW, NO. 900, WASHINGTON, DC 20036			
23200 12-10-	12	Form	990	(2012)

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors, institutional trustees; officers, key employees; highest compensated employees, and former such persons.

(A)	(B)				2)			(D)	(E)	(F)
Name and Title	Average	(do	not c	Pos heck	rtion more	than	one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation	amount of
	week	⊢	1	d a director/trustee)			T	from	from related	other
	(list any hours for	Jirect d			ĺ	_		the organization	organizations (W-2/1099-MISC)	compensation from the
	related	90.0	stee			nsate		(W-2/1099-MISC)	(** 2) 1000 (***)00)	organization
	organizations	prust	altru		9 <u>6</u>	E E	ļ	,		and related
	below	Individual trustee or director	Institutional trustee	ية	Key employee	Highest compensated employee	je j			organizations
	line)	直	Inst	Officer	Key	喜	Former			
(1) JEFFREY C. VOGEL	1.00				l	1				
CHAIRMAN	3.00	X		X	<u> </u>	<u> </u>	_	_0.	0.	0.
(2) JAMES M. COOPER	1.00	Į			<u> </u>					_
VICE CHAIRMAN		X		X	<u> </u>	<u> </u>	_	0.	0.	0.
(3) CHARLES A. VICE	1.00	ļ					ļ			
TREASURER (TIL MAY)	3.00	X		X	Ļ	ļ.,	<u> </u>	0.	0.	0
(4) CHARLES COOPER	1.00	١				l				
TREASURER (AS OF MAY)	3.00	X	_	X	<u> </u>	├	<u> </u>	0.	0.	0
(5) SCOTT D. CLARKE	1.00	۱.,	1	١,,			<b>\</b>		0.	,
IMMEDIATE PAST CHAIR	0.00	X	<u> </u>	X	<u> </u>	├-	├	0.	U •	0
(6) SUSANNAH T. MARSHALL	0.00	x		x				0.	0.	0.
PSC CHAIR	3.00	^	-	^	-	$\vdash$	$\vdash$	<del></del>	<u> </u>	
(7) JOHN RYAN EXECUTIVE SECRETARY	34.50	x		x				44,709.	514,149.	56,509
(8) CAROL COLLISON	1.00	A	├-	<u> </u>	H	-	⊢	44,703.	J14,147.	30,303
MEMBER (AS OF MAY)	0.00	v					Ì	0.	0.	0
(9) CHARLOTTE CORLEY	1.00	Α.	├╌	-	├	├	┢	<del> </del>		<u>_</u>
MEMBER	0.00	x		l	l	l	1	0.	0.	0
(10) LUTHER GUINN	1.00	1	┢╾	$\vdash$	$\vdash$	┼	╁╴	<del> </del>		
MEMBER	0.00	$\mathbf{x}$	]	•		}	ļ	0.	0.	0
(11) VAUGHN M. NORING	1.00	┝	-		┢					
MEMBER	3.00	$\mathbf{x}$			l			0.	0.	0
(12) VICTORIA A. REIDER	1.00			$\vdash$		_				
MEMBER	0.00	x			1			0.	0.	0
(13) REGINA STONE	1.00		┢	<u> </u>						
MEMBER	0.00	x	Ì		ĺ		ĺ	0.	0.	0
(14) JUDI M. STORK	1.00						1			
MEMBER	0.00	X		}		1		0.	0.	0_
(15) MICK THOMPSON	1.00		Г							
MEMBER	0.00	X	L		L	L		0.	0.	0
(16) ROBERT VENCHIARUTTI	1.00					Γ				
MEMBER	0.00	X			L	<u></u>	L	0.	0.	0
(17) AMBROSE WILSON, IV	1.00			] _	]	]		_	_	_
MEMBER (TIL MAY)	0.00	X	<u> </u>	L,				<u> </u>	0.	Form <b>990</b> (2012

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Form **990** (2012)

Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	/ees	, an	d H	ighe	st C	Compensated Employe	es (continued)	
(A) (B)					C)			(D)	(E)	(F)
Name and title	Average	1,4-		Pos			000	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	erson	than is bot	h an	·	compensation	amount of
	week	offi	ceran	nd a d	irecto	or/trus	tee)	from	from related	other
	(list any	ector				ĺ		the	organizations	compensation
	hours for	븅		1	ł			organization	(W-2/1099-MISC)	from the
	related	stee	ruste		_	Bens		(W·2/1099-MISC)		organization
	organizations below	를 다	onal		olo ye	E 29		i		and related
	line)	Individual trustee or director	institutional trustee	Officer	y em	Highest compensated employee	mer			organizations
(18) THOMAS E. HARLOW	3.00	드	트	<u> </u>	- <u>-</u> -	ᆍᇷ	3	<del> </del>		<del> </del>
EXECUTIVE VP, FINANCE & ADMIN	34.50			X				24,386.	280,441.	46,367.
(19) MICHAEL STEVENS	3.00	├	<del> </del>	^	├─	$\vdash$	_	24,300.	200,441	20,307.
SR. EXECUTIVE VICE PRESIDENT	34.50			х	ļ			31,324.	360,221	56,967.
(20) ROGER L. STROMBERG	37.50	<del> </del>	-	<u> </u>	$\vdash$	$\vdash$	-	31,324.	300,221	30,307.
SVP, PROFESSIONAL DVLPMT	0.00	ł		x				242,799.	0.	34,561.
(21) JOHN GORMAN	3.00	-	$\vdash$	<u> </u>	⊢	$\vdash$	_	242,133.		34,301.
GENERAL COUNSEL	34.50	l			X	]		22,377.	257,330.	33,571.
(22) SEBASTIEN MONNET	37.50	├	-		₽	-	_	22,311.	237,330.	33,371.
	0.00	l			x	ŀ		157,001.	0.	37,068.
VP, PROFESSIONAL DVLPMT	3.00	$\vdash$		├─	₽	-		157,001.	<u> </u>	37,000.
(23) ANTHONY DONFOR, III	34.50	l				x		11 440	131,660.	20 023
VP, INFORMATION TECHNOLOGY	37.50	-			<u> </u>	Δ	_	11,449.	131,000	20,923.
(24) GEORGIA HIGH		l		l	i	v		125 420	0.	10 426
VP, ACCREDITATION	0.00			┡	-	X		135,439.		18,426.
(25) FRANKLIN WHETSELL	3.00			l				0.574	110 000	17 010
DIRECTOR OF ACCOUNTING	34.50	<u> </u>	$\vdash$	Ι—	<b> </b> _	Х		9,574.	110,098.	17,918.
		ł		l						
	<u> </u>	<u> </u>	L	L	<u> </u>	Ļ		679,058.	1,653,899.	322,310.
1b Sub-total								0/9,030.	1,655,699.	
c Total from continuation sheets to Part VI	I, Section A							679,058.		
d Total (add lines 1b and 1c)	<del></del>					<u> </u>		<del>'</del>		322,310.
2 Total number of individuals (including but n	ot limited to th	iose	liste	ed a	bov	e) wh	no r	eceived more than \$100	0,000 of reportable	3
compensation from the organization		-				_		<del></del>	<del></del>	Yes No
										163 140
3 Did the organization list any former officer,			e, ke	y er	mpic	oyee,	or	nignest compensated e	mployee on	
line 1a? If "Yes," complete Schedule J for s										3 X
4 For any individual listed on line 1a, is the su	•		-					•	the organization	-   -
and related organizations greater than \$150										4 X
5 Did any person listed on line 1a receive or a							elat	ted organization or indiv	idual for services	5 X
rendered to the organization? If "Yes," com	piete Schedul	e <i>J</i> 1	or s	uch	per	son			<del></del>	5 X
Section B. Independent Contractors								<del></del>	<u> </u>	<del></del>
Complete this table for your five highest co	•									sation from
the organization. Report compensation for	the calendar y	ear	endi	ng v	vith	or w	rthir T		year.	<u></u>
(A) Name and business	addraee						ı	( <b>B)</b> Description of s	envices	(C) Compensation
BRAINSHARK, INC.	address									
	ו אמיני	: 21	<b>-</b> 1					ELEARNING CO DVLPMT	JEST	304,520.
PO BOX 200716, PITTSBURGE	1, PA 1.	<i>5</i> <u>4</u> .	<u>, , , , , , , , , , , , , , , , , , , </u>				一	DADEMI		304,320.
					-		$\dashv$			
							j			
							$\dashv$			
									[	
							4			
							Į			
O Table and a Clade and a Clad				<u> </u>	41				and the s	
2 Total number of independent contractors (i	•	iot li	mite	0 10		se lis 1	stec	a acove) who received in	iore trian	
\$100,000 of compensation from the organic	zation					<u> </u>				Fe 000 (2012)
										Form <b>990</b> (2012)

Form 990 (2012), Page 9 Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII Revenue excluded from tax under sections 512, 513, or 514 (C) Related or Unrelated Total revenue exempt function business revenue revenue 1 a Federated campaigns **b** Membership dues 1b c Fundraising events 1c 511,000. d Related organizations 1d e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above g Noncash contributions included in lines 1a-1f \$ 511,000. h Total. Add lines 1a-1f **Business Code** 2 a EDUCATION PROGRAMS 611600 1,207,208.1,207,208. Program Service Revenue b ACCREDITATION FEES 611710 279,090. 279,090. PUBLICATION REVENUE 511190 9,187. 9,187. f All other program service revenue ,495,485. Total. Add lines 2a-2f Investment income (including dividends, interest, and 23,497 23,497. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (II) Personal 6 a Gross rents b Less: rental expenses c Rental income or (loss) d Net rental income or (loss) (i) Securities (II) Other 7 a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c) See Part IV, line 18 b Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a b d All other revenue e Total. Add lines 11a-11d

23,497.

Form 990 (2012)

Ō.

2,029,982.1,495,485.

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Total revenue. See instructions.

Sect	on 501(c)(3) and 501(c)(4) organizations must com	plete all columns All oth	er organizations must co	mplete column (A).	
	Check if Schedule O contains a respon	se to any question in the	s Part IX		
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States See Part IV, line 22	36,807.	36,807.		
3	Grants and other assistance to governments,			1	
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	613,545	521,513.	92,032.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)			0.5.5.0	
7	Other salaries and wages	185,223.	157,440.	27,783.	
8	Pension plan accruals and contributions (include			Ì	
	section 401(k) and 403(b) employer contributions)	102 021	07 576	15 455	
9	Other employee benefits	103,031.	87,576.	15,455.	
10	Payroll taxes				<del></del>
11	Fees for services (non-employees):				
_	Management				<del></del>
b	Legal	3,138.		3,138.	
C	Accounting	3,130.		3,130.	
d	Lobbying Professional fundraising services. See Part IV, line 17				<u> </u>
4		647.		647.	
f g	Investment management fees Other. (If line 11g amount exceeds 10% of line 25,	017.	<del></del>		
Я	column (A) amount, list line 11g expenses on Sch O.)	378,009.	33.937.	344,072.	
12	Advertising and promotion	52,109.	33,937. 36,716.	15,393.	
13	Office expenses	70,118.	51,124.	18,994.	
14	Information technology	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
15	Royalties				· · · · · · · · · · · · · · · · · · ·
16	Occupancy	56,200.	47,770.	8,430.	
17	Travel	288,504.	260,788.	27,716.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	62,818.	62,818.		
19	Conferences, conventions, and meetings	520,388.	513,112.	7,276.	
20	Interest				
21	Payments to affiliates				<u> </u>
22	Depreciation, depletion, and amortization	56,229.		56,229.	
23	Insurance				<del>_</del>
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	ALLOC OVERHEAD OF CSBS	338,167.	287,442.	50,725.	
b	DUES & SUBSCRIPTIONS	64,626.	1,195.	63,431.	
С	MISCELLANEOUS	8,913.	1,302.	7,611.	
d	TRAINING & DEVELOPMENT	3,445.	2,568.	877.	
е	·				
25	Total functional expenses. Add lines 1 through 24e	2,841,917.	2,102,108.	739,809.	0.
26	Joint costs. Complete this line only if the organization	Ì	ĺ		
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				5 000 (2040)

Form 990 (2012),
Part X Balance Sheet

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response to any	/ quest	ion in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing				1	
	2	Savings and temporary cash investments			1,442,820.	2	1,308,009.
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			199,953.	4	153,842.
	5	Loans and other receivables from current and for	omer o	fficers, directors,			
		trustees, key employees, and highest compensation	ated en	nployees. Complete			
		Part II of Schedule L				5	
	6	Loans and other receivables from other disquali	fied pe	rsons (as defined under			
	l	section 4958(f)(1)), persons described in section	4958(	c)(3)(B), and contributing			
	,	employers and sponsoring organizations of sect	_		_		
LO.		employees' beneficiary organizations (see instr).	Comp	lete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net				7	
As	8	Inventones for sale or use				8	
	9	Prepaid expenses and deferred charges			58,193.	9	33,013.
	10a	Land, buildings, and equipment cost or other					
		basis. Complete Part VI of Schedule D	10a	393,606.		_	
	ь	Less: accumulated depreciation	10b	93,370.	356,465.	10c	300,236.
	11	Investments - publicly traded securities			985,908.	11	1,143,304.
	12	Investments - other secunties See Part IV, line 1		12			
	13	Investments · program-related. See Part IV, line		13			
	14	Intangible assets		14	4 0 4 0 5 0 5		
	15	Other assets See Part IV, line 11	3,039,473.	15	1,348,507.		
	16	Total assets. Add lines 1 through 15 (must equ	al line 3	34)	6,082,812.	16	4,286,911.
	17	Accounts payable and accrued expenses			34,999.	17	17,392.
	18	Grants payable	200 104	18	201 006		
	19	Deferred revenue		302,104.	19	281,086.	
	20	Tax-exempt bond liabilities				20	
es	21	Escrow or custodial account liability. Complete				21	
Liabilities	22	Loans and other payables to current and former					
<u>.</u> ia		key employees, highest compensated employee	es, and	disqualified persons.		-	
_		Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate				24	<u> </u>
	25	Other liabilities (including federal income tax, pa	-				
	Ì	parties, and other liabilities not included on lines	s 1 <i>1-</i> 24	), Complete Part X of	2,342,264.		1,294,219.
		Schedule D			2,679,367.	25 26	1,592,697.
_	26	Total liabilities. Add lines 17 through 25		III N	2,013,301.	26	1,352,057.
		Organizations that follow SFAS 117 (ASC 958		ck nere ▶ La⊾ and			
ĕ		complete lines 27 through 29, and lines 33 and lines 33 and lines 35 and lines 35 and lines 35 and lines 36 and lines 37 and lines 37 and lines 38 a	10 34.		2,029,447.	27	2,150,909.
lan	27	Unrestricted net assets			1,362,860.	28	532,167.
Ba	28	Temporanly restricted net assets			11,138.		11,138.
Net Assets or Fund Balances	29	Permanently restricted net assets  Organizations that do not follow SFAS 117 (A	ያር ሳይ	8) chack hars	11,130.	29	11,130.
Ē			13C 33	oj, check here			
ડ ૧	20	and complete lines 30 through 34.				30	-
Se	30	Capital stock or trust principal, or current funds		nt fund		31	· · · · · · · · · · · · · · · · · · ·
t As	31	Paid-in or capital surplus, or land, building, or ed				32	<del> </del>
Š	32	Retained earnings, endowment, accumulated in	icome,	or other funds	3,403,445.	33	2,694,214.
	33	Total liabilities and not assets/fund balances			6,082,812.		4,286,911.
	34	Total liabilities and net assets/fund balances			0,002,012.	<u> </u>	Form <b>990</b> (2012)

Form 990 (2012)

Form 990 (2012)

## SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

CSBS EDUCATION FOUNDATION

Employer identification number 52-1347951

Part I	Reason		ity Status (All organiz			te this part	t.) See inst	tructions		2 134	731	
			because it is: (For lines 1									
1 📋		•	s, or association of church	•		-	•	١.				
2	· ·		70(b)(1)(A)(ii). (Attach Sc				V					
з 🔲			ital service organization of			170(b)(1)	(A)(iii).					
4 🔲	•	•	operated in conjunction					(b)(1)(A)(ii	ii). Enter	the hospita	ıl's nam	10.
	city, and stat	•	•		•				•			•
5 🔲			benefit of a college or ur	niversity o	wned or or	perated by	a governi	mental un	t describ	ed in		
	_	(b)(1)(A)(iv). (Compl	=				•					
6 🗀	A federal, sta	te, or local governm	ent or governmental unit	t describe	d ın sectio	n 170(b)(	1)(A)(v).					
7 🔲	An organizati	on that normally rec	eives a substantial part	of its supp	ort from a	governme	ental unit o	r from the	general	public des	cnbed i	n
	section 170(	b)(1)(A)(vi). (Comple	ete Part II )						_			
8 🗔			section 170(b)(1)(A)(vi).	(Complete	Part II.)							
9 X	An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from											
	activities rela	ted to its exempt fu	nctions - subject to certa	ın exceptı	ons, and (a	2) no more	than 33 1	1/3% of its	support	from gross	s invest	ment
	income and u	inrelated business t	axable income (less sect	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	nization	after June	30, 197	<b>'</b> 5.
	See section	<b>509(a)(2).</b> (Complete	e Part III )									
10 🔲	An organizati	on organized and o	perated exclusively to te	st for publ	ıc safety. S	See <b>sec</b> tio	n 509(a)(4	1).				
11 🔲	An organizati	on organized and o	perated exclusively for th	ne benefit i	of, to perfo	orm the fu	nctions of,	or to carr	y out the	purposes	of one	or
	more publicly	supported organiza	ations described in secti	on 509(a)(	1) or section	on 509(a)(2	2). See <b>sec</b>	tion <b>509</b> (	a)(3). Ch	eck the box	< that	
	describes the	type of supporting	organization and comple	ete lines 1	1e through	11h.						
	a Type i	b	ype II c T	ype III - Fu	nctionally	integrated	C	<b>і</b> ∟ Тур	e III - No	n-functiona	lly integ	grated
e 📖	By checking	this box, I certify tha	at the organization is not	controlled	directly o	r indırectly	/ by one o	r more dıs	qualified	persons ot	her tha	n
	foundation m	anagers and other t	than one or more publicly	y supporte	d organiza	ations des	cribed ın s	ection 50	9(a)(1) or	section 50	9(a)(2).	
f	If the organiz	ation received a writ	tten determination from t	the IRS tha	at it is a Ty	pe I, Type	II, or Type	ə III				
		rganızation, check tl										ш
g			organization accepted ar									
	(i) A perso	n who directly or inc	directly controls, either al	lone or tog	ether with	persons o	described	ın (ıi) and (	(iii) below		Yes	No
	the gove	erning body of the s	upported organization?							11g(i)		
	(ii) A famıly	member of a perso	n described in (i) above?	)						11g(ii)		<u> </u>
	(iii) A 35% d	controlled entity of a	ı person described in (i) (	or (II) abov	e?					11g(iii	1	
h	Provide the f	ollowing information	about the supported or	ganızatıon	(s).							
		<del></del>	<del></del>	T		r		1 ()	Aba			
	of supported	(ii) E1N	(iii) Type of organization		organization sted in your		u notify the tion in col.	(vi) ls organizati	on in col.	(vii) Amour		netary
org	anızatıon		(described on lines 1-9 above or IRC section		document?		r support?	(i) organız U.S	ed in the	Sul	pport	
			(see instructions))	Yes	No	Yes	No	Yes	No			
			<del></del>	res	NO	Tes	NO	105	NO			
	1		}			ŀ	ł	1	ļ .			
					<del>                                     </del>		<del> </del>		-			—
									i			
			<u> </u>	<del> </del>	<del>                                     </del>				<del>                                     </del>			
			}	l	}	ļ	ł	}	} ;			
				1	<del>                                     </del>			<u> </u>	<b>†</b>			
_						l						
<del>_</del>		· —							<del>                                     </del>			
Total												

LHA For Paperwork Reduction Act Notice, see the Instructions for

Form 990 or 990-EZ.

232021

Schedule A (Form 990 or 990-EZ) 2012

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

<u>Se</u>	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants ")			<u> </u>		<u> </u>	
2	Tax revenues levied for the organ-				1		
	ization's benefit and either paid to						
	or expended on its behalf					<u>L</u>	
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge			<u></u>			
4	Total. Add lines 1 through 3				<u></u>		
5	The portion of total contributions	_					
	by each person (other than a						
	governmental unit or publicly		1				
	supported organization) included		]		1		
	on line 1 that exceeds 2% of the						
	amount shown on line 11,		ļ	1	ļ		)
	column (f)						
	Public support. Subtract line 5 from line 4						
Sec	ction B. Total Support					<del></del>	
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
9	Net income from unrelated business		1	ľ	İ		
	activities, whether or not the						
	business is regularly carried on						
10	Other income Do not include gain				1		
	or loss from the sale of capital						
	assets (Explain in Part IV.)					<u></u>	<del> </del>
	Total support. Add lines 7 through 10	L	L	<u> </u>	<u> </u>	ļ	<u> </u>
	Gross receipts from related activities,	•	•			12	
13	First five years. If the Form 990 is for	=	s first, second, th	ırd, fourth, or fifth t	tax year as a section	on 501(c)(3)	. $\Box$
200	organization, check this box and store ction C. Computation of Publ	here	rcentage	<del></del>	<del></del>	<del></del>	
	<del></del>					144	
	Public support percentage for 2012 (			column (t))		14	<u>%</u>
	Public support percentage from 2011	· · · · · · · · · · · · · · · · · · ·		on line 12 and line	14 10 22 1/20/ 01	15	% ex and
108	33 1/3% support test - 2012. If the c stop here. The organization qualifies	-			14 15 33 17370 01 1	more, check this b	► □
	33 1/3% support test - 2011. If the		•		d line 15 is 33 1/30	% or more check t	this hav
L	and stop here. The organization qual				a iii le 13 i3 33 1/3/	o of filore, check	► □
170	10% -facts-and-circumstances tes	• •	• • •		ne 13 162 or 16h	and line 14 is 10%	or more
178	and if the organization meets the "fac						
	<u> </u>					in iv now the orga	► □
_	meets the "facts-and-circumstances"  10% -facts-and-circumstances tes	•	· · · · · · · · · · · · · · · · · · ·	• •	-	17a and line 15 in	10% or
	more, and if the organization meets the						
	organization meets the "facts-and-circ						<b>▶</b> □
12	Private foundation. If the organization		•				
10	The organization in the organization	ii did <u>Hot Check a</u>	DON ON INTO 13, II	ou, 100, 174, 01 17			0 or 990-EZ) 2012
					5011		<b>,</b>

# Schedule A (Form 990 or 990-EZ) 2012 CSBS EDUCATION FOUNDATION Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

qualify under the tests listed be Section A. Public Support	elow, please comp	olete Part II)	<u></u>		<del></del>	<del></del> -
Calendar year (or fiscal year beginning in)	(=) 0000	(F) 0000	(-) 0010	(4) 0011	/-> 0040	(0 T to 1
. ,	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not						
include any "unusual grants.")	511,000.	601,005.	511,000.	1,911,000.	511,000.	4,045,005.
2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	1,456,612.	1,226,530.	1,514,192.	1,994,819.	1,495,485.	7,687,638.
3 Gross receipts from activities that						
are not an unrelated trade or bus-			j			
iness under section 513				1,137.		1,137.
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	1,967,612.	1,827,535.	2,025,192.	3,906,956.	2,006,485.	11,733,780.
7a Amounts included on lines 1, 2, and 3 received from disqualified persons b Amounts included on lines 2 and 3 received	511,000.	511,000.	511,000.	1,911,000.	511,000.	3,955,000.
from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	615.635.	523,711.	603,092.	39,435.	166,076.	1,947,949.
c Add lines 7a and 7b	1,126,635.	1,034,711.	1,114,092.	1,950,435.	677,076.	5,902,949.
8 Public support (Subtract line 7c from line 6.)		<del></del>	, , , , , , , , ,			5,830,831.
Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6	1,967,612.	1,827,535.	2,025,192.	3,906,956.	2,006,485.	11,733,780.
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	95,950.	108,032.	73,439.	21,004.	23,497.	
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	95,950.	108,032.	73,439.	21,004.	23,497.	321,922.
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)		3,543.	22,651.	42,065.		68,259.
13 Total support. (Add lines 9, 10c, 11, and 12)	2,063,562.	1,939,110.	2,121,282.	3,970,025.	2,029,982.	12,123,961.
14 First five years. If the Form 990 is fo	r the organization's	s first, second, thir	d, fourth, or fifth ta	x year as a sectio	n 501(c)(3) organız	ation,
Section C. Computation of Publ	ic Support Po	rcentage				<u> </u>
<del></del>			odumo (6)	<del></del>	15	48.09 %
15 Public support percentage for 2012 (		•	olumn (I))		16	40.06
16 Public support percentage from 201 Section D. Computation of Inve					16	43.86 %
			- 10 k (6)		17	2.66 %
17 Investment income percentage for 20			ie 13, column (i))		18	3.45 %
18 Investment income percentage from			an line 14 and line	15 is mara than 3		
19a 33 1/3% support tests - 2012. If the						/ is not ▶ X
more than 33 1/3%, check this box a						
b 33 1/3% support tests - 2011. If the line 18 is not more than 33 1/3%, che						a.10
20 Private foundation. If the organization						
232023 12-04-12	GIG HOL OHECK A	207 07 1110 14, 19	_, 555, 6.166K til		edule A (Form 99	0 or 990-EZ) 2012

## SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Inspection

Name of the organization

**Employer identification number** 

_	CSBS EDUCATION FOU				52-1347951
Par	t I Organizations Maintaining Donor Advise	ed Funds or (	Other Similar Fur	nds or A	Accounts.Complete if the
	organization answered "Yes" to Form 990, Part IV, Im	ne 6			
			or advised funds	1 7	(b) Funds and other accounts
1	Total number at end of year				<u> </u>
2	Aggregate contributions to (during year)		<del></del>		
				<del></del> -	
3	Aggregate grants from (during year)				
4	Aggregate value at end of year				<del></del>
5	Did the organization inform all donors and donor advisors in	_		dvised tur	
	are the organization's property, subject to the organization's	_			L Yes  No
6	Did the organization inform all grantees, donors, and donor a		-		•
	for chantable purposes and not for the benefit of the donor	or donor advisor,	or for any other purpo	ose confe	rring
	impermissible private benefit?				Yes L No
Par	t II Conservation Easements. Complete if the or	rganization answe	ered "Yes" to Form 99	0, Part IV,	, line 7
1	Purpose(s) of conservation easements held by the organization	tion (check all tha	<u>it a</u> pply).		
	Preservation of land for public use (e.g., recreation or	education)	Preservation of an	historical	lly important land area
	Protection of natural habitat		Preservation of a	certified h	istoric structure
	Preservation of open space				
2	Complete lines 2a through 2d if the organization held a quali	lified conservation	n contribution in the fo	rm of a co	onservation easement on the last
	day of the tax year.				
					Held at the End of the Tax Year
а	Total number of conservation easements				2a
b	Total acreage restricted by conservation easements				2b
c	Number of conservation easements on a certified historic st	ructure included	ın (a)		2c
	Number of conservation easements included in (c) acquired		• •	ucture	
u		aitei o/ 17700, ai	id flot off a flistofic str	ucture	2d
_	listed in the National Register	alaasad autinguis	shod artaminated by	the ergo	
3	Number of conservation easements modified, transferred, re	eleased, extinguis	sned, or terminated by	tile organ	mzation during the tax
	year -				
4	Number of states where property subject to conservation ea			_	
5	Does the organization have a written policy regarding the pe		j, inspection, nandling	OI	Yes No
	violations, and enforcement of the conservation easements				
6	Staff and volunteer hours devoted to monitoring, inspecting				
7	Amount of expenses incurred in monitoring, inspecting, and				
8	Does each conservation easement reported on line 2(d) about	ove satisfy the red	quirements of section	170(h)(4)(l	
	and section 170(h)(4)(B)(ii)?				└ Yes └ No
9	In Part XIII, describe how the organization reports conservation				
	include, if applicable, the text of the footnote to the organization	ation's financial s	tatements that describ	oes the or	ganization's accounting for
	conservation easements.			. 041	Circilar Assats
Pai	t III Organizations Maintaining Collections of			rOther	Similar Assets.
	Complete if the organization answered "Yes" to Form				
		00 000		stament a	and balance sheet works of art.
1a	If the organization elected, as permitted under SFAS 116 (A				
1a	If the organization elected, as permitted under SFAS 116 (A historical treasures, or other similar assets held for public ex				
1a	· · · · · · · · · · · · · · · · · · ·	khibition, educati	on, or research in furth		
	historical treasures, or other similar assets held for public ex	chibition, education Inbes these items	on, or research in furth	erance of	f public service, provide, in Part XIII,
	historical treasures, or other similar assets held for public ex the text of the footnote to its financial statements that descri	chibition, education inbes these items ISC 958), to repo	on, or research in furth : rt in its revenue staten	ierance of	f public service, provide, in Part XIII, palance sheet works of art, historical
	historical treasures, or other similar assets held for public ex the text of the footnote to its financial statements that desci If the organization elected, as permitted under SFAS 116 (A	chibition, education inbes these items ISC 958), to repo	on, or research in furth : rt in its revenue staten	ierance of	f public service, provide, in Part XIII, palance sheet works of art, historical
	historical treasures, or other similar assets held for public exthe text of the footnote to its financial statements that describe the organization elected, as permitted under SFAS 116 (A treasures, or other similar assets held for public exhibition, exhibit	chibition, education inbes these items ISC 958), to repo	on, or research in furth : rt in its revenue staten	ierance of	f public service, provide, in Part XIII, palance sheet works of art, historical ervice, provide the following amounts
	historical treasures, or other similar assets held for public exthe text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (A treasures, or other similar assets held for public exhibition, or relating to these items:	chibition, education inbes these items ISC 958), to repo	on, or research in furth : rt in its revenue staten	ierance of	f public service, provide, in Part XIII, palance sheet works of art, historical ervice, provide the following amounts
	historical treasures, or other similar assets held for public exthe text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (A treasures, or other similar assets held for public exhibition, extending to these items:  (i) Revenues included in Form 990, Part VIII, line 1  (ii) Assets included in Form 990, Part X	chibition, education inbes these items ISC 958), to repo education, or reso	on, or research in furth :. rt in its revenue staten earch in furtherance of	erance of nent and t	f public service, provide, in Part XIII, palance sheet works of art, historical ervice, provide the following amounts  \$
b	historical treasures, or other similar assets held for public exthe text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (A treasures, or other similar assets held for public exhibition, extending to these items:  (i) Revenues included in Form 990, Part VIII, line 1  (ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical trees.	chibition, education inbes these items iSC 958), to repo- education, or reso easures, or other	on, or research in furth  t in its revenue staten earch in furtherance of similar assets for final	erance of nent and t	f public service, provide, in Part XIII, palance sheet works of art, historical ervice, provide the following amounts  \$
b 2	historical treasures, or other similar assets held for public exthe text of the footnote to its financial statements that describe the organization elected, as permitted under SFAS 116 (A treasures, or other similar assets held for public exhibition, or relating to these items:  (i) Revenues included in Form 990, Part VIII, line 1  (ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical treatments the following amounts required to be reported under SFAS.	chibition, education inbes these items iSC 958), to repo- education, or reso easures, or other	on, or research in furth  t in its revenue staten earch in furtherance of similar assets for final	erance of nent and t	f public service, provide, in Part XIII, palance sheet works of art, historical ervice, provide the following amounts  \$
b 2 a	historical treasures, or other similar assets held for public exthe text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (A treasures, or other similar assets held for public exhibition, extending to these items:  (i) Revenues included in Form 990, Part VIII, line 1  (ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical trees.	chibition, education inbes these items iSC 958), to repo- education, or reso easures, or other	on, or research in furth  t in its revenue staten earch in furtherance of similar assets for final	erance of nent and t	f public service, provide, in Part XIII, palance sheet works of art, historical ervice, provide the following amounts  \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 232051 12-10-12

Schedule D (Form 990) 2012

Schedule D (Form 990) 2012

Schedule D (Form 990) 2012

Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)

1,294,219.

<sup>2.</sup> FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization financial statements financial statement

		orm 990) 2012 CSBS EDUCATION FOUNDATION		52-	1347951 Page 4
Par	t XI F	Reconciliation of Revenue per Audited Financial Statemer			1
1	Total rev	venue, gains, and other support per audited financial statements		1	2,162,861.
2	Amount	s included on line 1 but not on Form 990, Part VIII, line 12	i i		
а	Net unre	ealized gains on investments	2a 132,879.		
b	Donated	services and use of facilities	2b		
C	Recover	ies of prior year grants	2c		
ď	Other (D	escribe in Part XIII.)	2d		
e	Add line	s 2a through 2d		2e	132,879.
3	Subtrac	t line 2e from line 1		3	2,029,982.
4	Amount	s included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investm	ent expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (D	escribe in Part XIII )	4b		
C	Add line	s 4a and 4b		4c	0.
5		renue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	2,029,982.
Par	t XII   F	Reconciliation of Expenses per Audited Financial Stateme	nts With Expenses per	Retu	
1	Total ex	penses and losses per audited financial statements		1	2,872,092.
2	Amount	s included on line 1 but not on Form 990, Part IX, line 25:			
а	Donated	services and use of facilities	2a	}	
b	Pnor yea	ar adjustments	2b		
C	Other lo	sses	2c		
d	Other (D	escribe in Part XIII.)	2d 30,175.		
е	Add line	s 2a through 2d		2e	30,175.
3	Subtrac	t line <b>2e</b> from line <b>1</b>		3	2,841,917.
4	Amounts	s included on Form 990, Part IX, line 25, but not on line 1			
а	Investm	ent expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (D	escribe in Part XIII.)	4b	-	•
		s 4a and 4b		4c	0.
		penses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	2,841,917.
		Supplemental Information			
		part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III,			2b; Part V, line 4; Part
		KI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to p			CMED
PAF	<u> </u>	LINE 4: INVESTMENT EARNINGS FROM THE	PERMANENTLY RES	TRI	CTED
C 3 3	ATTOT 1	WEINDOWN WEWODING COUNT ADOUTD FUND ADD	וומפת פסף מפסעד	DIN	C
PAI	10EL	WEINROTT MEMORIAL SCHOLARSHIP FUND ARE	OSED FOR PROVI	DIM	
SCI	OLAR	SHIPS TO BANK EXAMINERS AT GRADUATE SC	HOOLS OF BANKIN	G.	тне
D E'N	42 TAIT	MC AMOUNT OF COURT ADOUTED AWARDED ARE	EINTOED EDOM THE	FO	י ארדיים איי
KEI	TYTIVI	NG AMOUNT OF SCHOLARSHIPS AWARDED ARE	FUNDED FROM THE	10	ONDATION D
UNI	RESTR	ICTED NET ASSETS.			
ם אדם	от v	LINE 2: THE ORGANIZATION BELIEVES THA	T TT HAC ADDDOD	DTA	————— ਾਸ
- AI	<u> </u>	DINE 2: THE UNGANIZATION DELIEVES THA	I II IIAS AFFRUF	WIN	<u> </u>
SUI	PORT	FOR ANY TAX POSITIONS TAKEN, AND THER	EFORE, DOES NOT	НА	VE ANY

Schedule D (Form 990) 2012

Schedule D (Form 990) 2012 CSBS EDUCATION FOUNDATION	52-1347951 Page 5
Schedule D (Form 990) 2012 CSBS EDUCATION FOUNDATION  Part XIII   Supplemental Information (continued)	
UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL	STATEMENTS.
MANAGEMENT CONSIDERS THE YEARS FROM 2009 THROUGH 2012 TO BE	OPEN FOR
EXAMINATION BY TAXING AUTHORITIES.	
PART XII, LINE 2D - OTHER ADJUSTMENTS:	
FINAL PENSION SETTLEMENT EXPENSE	30,175.

SCHEDULE 1 (Form 990) Department of the Treasury

Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

OMB No 1545-0047	2012	Open to Public
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Inspection

2 | Employer identification number 52-1347951 (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of assistance non-cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant (c) IRC section if applicable CSBS EDUCATION FOUNDATION General Information on Grants and Assistance (b) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization or government Name of the organization Part Part II

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	
3 Enter total number of other organizations listed in the line 1 table	
I HA For Denember Reduction Act Notice see the Instructions for Form 990.	Schedule I (Form 990) (2012)

52-1347951 Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. CSBS EDUCATION FOUNDATION Schedule I (Form 990) (2012) Part III

Page 2

(f) Description of non-cash assistance Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information (e) Method of valuation (book, FMV, appraisal, other) ATTENDANCE AT THE GRADUATE BANKING SCHOOLS BECAUSE TUITION IS PAID DIRECTLY MAXIMUM OF 3 YEARS. CSBS EDUCATION FOUNDATION IS ABLE TO MONITOR STUDENT \$3,000 PER SCHOOL YEAR FOR TO THE SCHOOLS AND FEEDBACK IS RECEIVED FROM SCHOLARSHIP RECIPIENTS. PART I, LINE 2: CSBS EDUCATION FOUNDATION MAKES GRANTS (d) Amount of non-cash assistance ö 36,807. (c) Amount of cash grant GRADUATE BANKING SCHOLARSHIP RECIPIENTS OF (b) Number of recipients (a) Type of grant or assistance GRADUATE BANKING SCHOOL SCHOLARSHIPS SCHEDULE I, Part IV

Schedule I (Form 990) (2012)

26

232102 12-18-12

# **SCHEDULE J** (Form 990)

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

CSBS EDUCATION FOUNDATION

Employer identification number 52-1347951

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel	l		
	Travel for companions Payments for business use of personal residence	İ		
	Tax indemnification and gross-up payments  [X] Health or social club dues or initiation fees		l	l
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	X	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	X	ļ
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's	ŀ		
	CEO/Executive Director. Check all that apply Do not check any boxes for methods used by a related organization to	l	l	l
	establish compensation of the CEO/Executive Director, but explain in Part III.		ĺ	
	X Compensation committee X Written employment contract			•
	Independent compensation consultant Compensation survey or study	ļ		
	X Form 990 of other organizations X Approval by the board or compensation committee		)	
				<u> </u>
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.	ļ		
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of		-	
а	The organization?	5a	<u> </u>	X
b	Any related organization?	5b	ļ	Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of			l
а	The organization?	6a	L_	X
Ь	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the	1	l	
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

Schedule J (Form 990) 2012

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

52-1347951

CSBS EDUCATION FOUNDATION

Schedule J (Form 990) 2012 CSBS EDUCATION FOUNDATION

Schedule J (Form 990) 2012 52-1347951

Part II | Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	able	(E) Total of columns	(F) Compensation
:		(i) Base	(ii) Bonus &	(iii) Other	other deferred	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
(A) Name and Title		compensation	incentive	reportable compensation				
(1) JOHN RYAN	Ξ	38,257.	5,560.	892.		747.	49,273.	0
EXECUTIVE SECRETARY	<u> </u>	4	63,940.	10,257.	43,	8,594.	566,635.	0
(2) THOMAS B. HARLOW	Ξ	20,	3,072.			1,421.	28,	0
EXECUTIVE VP, FINANCE & ADMIN	<u> </u>	240,	35,328.	4,	27,	16,345.	324,	
(3) MICHAEL STEVENS	Ξ	27,174.	4,000.	150.		1,542.	36	
SR. EXECUTIVE VICE PRESIDENT	: ≘	312,501.	46,000.	1,		17,727.	415,	
(4) ROGER L. STROMBERG	Ξ	205,192.	25,000.	12,607.		10,525.	280,584.	
SVP, PROFESSIONAL DVLPMT	<u> </u>		0			0		
(5) JOHN GORMAN	Ξ	19,451.	2,160.	766.		427.	25,166.	
GENERAL COUNSEL	<u> </u>	223,	24,840.	١.	2	4,913.		0
(6) SEBASTIEN MONNET	18	136,678.	17,000.	3,323.	19,50	17,701.	194,202.	0
VP, PROFESSIONAL DVLPMT	€	0	0	0		0	0	
(7) ANTHONY DONPOR, III	ξ	10,31	1,040.	92.	1,	401.	13,14	
VP, INFORMATION TECHNOLOGY	: 3	118,643.	11,960.	1,057.	14,	4,615.	151,	0
(8) GEORGIA HIGH	₽	117,752.	14,000.	3,687.	16,146.	4,031.	155,616.	0
VP, ACCREDITATION	Ξ	0	0	0	0	0.	0.	0.
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Schedule J (Form 990) 2012	CSBS EDUCATION FOUNDATION	52-1347951	Pag
Part III. Supplemental Information			ľ
Complete this part to provide the info	Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any	iso complete this part for any	
additional information.			1

PART I. LINE 1A: CSBS EMPLOYEES PROVIDE PROGRAM AND ADMINISTRATIVE
TO THE FOUNDATION. AS SUCH,
COMPONENT OF CSBS EMPLOYEE TIME SPENT ON FOUNDATION ACTIVITIES. CSBS
PROVIDED CERTAIN BENEFITS INDICATED ON LINE 1A TO ITS OUTGOING PRESIDENT
AND CEO UNDER THE TERMS OF HIS EMPLOYMENT AGREEMENT. AS A RESULT, THE
FOUNDATION HAS CHECKED CERTAIN BOXES IN QUESTION 1A AS "YES" IN ORDER TO
REFLECT THE FACT THAT THE COMPENSATION OF CSBS' OUTGOING PRESIDENT AND CEO
(WHICH IS CHARGED RATABLY TO THE FOUNDATION) INCLUDES THESE ITEMS.
Schedule J (Form 990) 2012

# SCHEDULE Q

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization

CSBS EDUCATION FOUNDATION

Employer identification number 52-1347951

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
THE PURPOSE OF THE CSBS EDUCATION FOUNDATION IS TO FUND AND DIRECT THE
EDUCATION AND TRAINING EFFORTS OF THE PROFESSIONAL DEVELOPMENT STAFF OF
THE CONFERENCE OF STATE BANK SUPERVISORS (CSBS). TO THAT END, THE CSBS
PROFESSIONAL DEVELOPMENT DIVISION OFFERS A WIDE RANGE OF ON-SITE AND
ONLINE PROFESSIONAL DEVELOPMENT AND TRAINING PROGRAMS FROM BASIC
EXAMINER TRAINING AND CONTINUING EDUCATION TO EXECUTIVE PROGRAMS FOR
SENIOR DEPARTMENT PERSONNEL. CSBS STAFF ALSO COLLABORATE DIRECTLY WITH
STATE BANKING DEPARTMENTS TO DEVELOP, DELIVER, AND MANAGE ALL ASPECTS
OF PROFESSIONAL DEVELOPMENT AND TRAINING PROGRAMS THAT CAN BE
CUSTOMIZED, HELD IN-STATE OR REGIONALLY, AND COMPETITIVELY PRICED TO
KEEP TRAINING COSTS AS AFFORDABLE AS POSSIBLE.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
SUPERVISION; AND (III) EXAMINER CERTIFICATION FOR MULTIPLE LEVELS OF
EXPERTISE AND SPECIALTY AREAS.
FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:
HIGHLY COMPETENT STATE BANKING DEPARTMENTS AND MORTGAGE AGENCIES AND
STRENGTHENING THE CAPABILITIES OF ALL DEPARTMENTS AND AGENCIES.
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
THE CONFERENCE OF STATE BANK SUPERVISORS, INC. (CSBS) SHARES ITS
EMPLOYEES, OFFICE SPACE, AND OFFICE SUPPLIES/EQUIPMENT WITH CSBS
EDUCATION FOUNDATION. AS A RESULT, CSBS ALLOCATES A PORTION OF ITS
PERSONNEL AND OVERHEAD COSTS TO CSBS EDUCATION FOUNDATION WHICH WERE
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2012)

**Employer identification number** 52-1347951

USED TO ADVANCE CSBS EDUCATION FOUNDATION'S THREE PRIMARY PROGRAM SERVICES. HOWEVER, CSBS EDUCATION FOUNDATION DOES NOT ALLOCATE THESE ALLOCATED COSTS TO EACH OF THE INDIVIDUAL PROGRAM SERVICES.

ADDITIONALLY, EACH YEAR CSBS EDUCATION FOUNDATION AWARDS SCHOLARSHIPS

TO BANK EXAMINERS THAT ARE ENROLLED IN GRADUATE SCHOOLS FOR BANKING.

THESE AWARDS ARE PARTIALLY FUNDED BY EARNINGS FROM THE PERMANENTLY

RESTRICTED SAMUEL WEINROTT MEMORIAL SCHOLARSHIP FUND.

EXPENSES \$ 1,138,548. INCLUDING GRANTS OF \$ 36,807. REVENUE \$ 0.

FORM 990, PART VI, SECTION A, LINE 7A: ALL MEMBERS OF THE FOUNDATION'S BOARD OF TRUSTEES ARE CHOSEN BY THE CONFERENCE OF STATE BANK SUPERVISORS, INC., A RELATED 501(C)(3) MEMBERSHIP ASSOCIATION.

FORM 990, PART VI, SECTION A, LINE 7B: THE ANNUAL BUDGET AND ANY PROPOSED CHANGES TO THE BYLAWS ARE REVIEWED AND APPROVED BY THE CSBS BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION B, LINE 11: THE FOUNDATION'S FORM 990 IS THOROUGHLY REVIEWED BY THE MANAGEMENT TEAM BEFORE THE RETURN IS SIGNED AND FILED. THE FOUNDATION ALSO POSTS THE 990 ON THE BOARD'S WEBSITE AND EMAILS THE MEMBERS OF THE BOARD ON HOW TO ACCESS IT.

FORM 990, PART VI, SECTION B, LINE 12C: EACH YEAR, ALL EMPLOYEES AND TRUSTEES ARE REQUIRED TO COMPLETE DISCLOSURE FORMS REGARDING ANY POTENTIAL CONFLICTS IN VENDOR RELATIONSHIPS, OR RELATIONSHIPS WITH OTHER ORGANIZATIONS, OR ANY FAMILY RELATIONSHIPS WITH VENDORS, OTHER EMPLOYEES OR OTHER ORGANIZATIONS. THE ORGANIZATION ALSO HAS POLICIES IN PLACE TO REQUIRE BIDS BEFORE VENDORS ARE SELECTED WHEN CONTRACTS ARE OVER THE AMOUNT OF 232212 01-04-13 Schedule O (Form 990 or 990-EZ) (2012)

**Employer identification number** 52-1347951

\$10,000, AND THE BID SUMMARY FORM REQUIRES DISCLOSURE OF ANY PERSONAL OR FAMILY RELATIONSHIP WITH A BIDDER.

FORM 990, PART VI, SECTION B, LINE 15: CSBS EDUCATION FOUNDATION DOES NOT HAVE ITS OWN EMPLOYEES; INSTEAD, EMPLOYEES OF THE CONFERENCE OF STATE BANK SUPERVISORS (CSBS) ARE CONTRACTED OUT TO WORK ON FOUNDATION ACTIVITIES, AND THE FOUNDATION REIMBURSES CSBS FOR THESE EMPLOYEES AT COST. THUS, EMPLOYEES WORKING ON FOUNDATION ACTIVITIES ARE SUBJECT TO CSBS' FORMAL POLICY FOR DETERMINING COMPENSATION, WHICH STATES THAT THE PROCESS FOR DETERMINING THE COMPENSATION OF ITS OFFICERS AND KEY EMPLOYEES SHALL INCLUDE (1) REVIEW AND APPROVAL BY THE COMPENSATION COMMITTEE OF CSBS, (2) USE OF DATA AS TO COMPARABLE COMPENSATION, AND (3) CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING. THE PERSONNEL AND COMPENSATION COMMITTEE OF THE CSBS BOARD OF DIRECTORS HAS BEEN ESTABLISHED IN THEIR BYLAWS AS A STANDING COMMITTEE, WHICH DEFINES THAT THE COMMITTEE'S PURPOSE IS TO RECOMMEND SALARY RANGES AND COMPENSATION FOR CSBS STAFF TO THE BOARD OF DIRECTORS FOR APPROVAL AND TO CONDUCT AN ANNUAL PERFORMANCE APPRAISAL OF THE PRESIDENT/CEO.

FORM 990, PART VI, SECTION C, LINE 19: CSBS EDUCATION FOUNDATION DOES NOT ISSUE SEPARATE AUDITED FINANCIAL STATEMENTS; RATHER, IT IS CONSOLIDATED WITHIN CSBS' AUDITED FINANCIAL STATEMENTS. CSBS DOES NOT MAKE ITS AUDITED FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC IN ANY FORM OUTSIDE OF THE FORM 990. CSBS EDUCATION FOUNDATION ALSO DOES NOT MAKE ITS GOVERNING DOCUMENTS OR CONFLICT OF INTEREST POLICY PUBLICLY AVAILABLE. HOWEVER, CSBS EDUCATION FOUNDATION WOULD CONSIDER ANY REQUESTS RECEIVED FROM THE GENERAL PUBLIC FOR SUCH DOCUMENTS.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

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SCHEDULE R (Form 990)

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OMB No 1545-0047

Employer identification number, 52-1347951

Direct controlling entity End-of-year assets e Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Total income € ▶ See separate instructions. Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or foreign country) ▶ Attach to Form 990. Primary activity CSBS EDUCATION FOUNDATION 9 Name, address, and EIN (if applicable) of disregarded entity Name of the organization Department of the Treasury Internal Revenue Service Part

Identification of Related Tax-Exempt Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) Part II

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(a)	(q)	(၁)	(D)	(e)	(J)	(g)	
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direct controlling	controlled	? 5 B
of related organization		foreign country)	section	status (if section	entity	entity?	
				501(c)(3))		Yes	٩
CONFERENCE OF STATE BANK SUPERVISORS, INC							
52-2080072, 1129 20TH STREET NW, 9TH FLOOR,	SUPPORT LEADERSHIP ROLE OF						
WASHINGTON, DC 20036	STATE BANKING SUPERVISORS	DISTRICT OF COLUMBIA 501(C)(3)	501(C)(3)	LINE 9	N/A	~	<u>.</u>
STATE REGULATORY REGISTRY, LLC - 20-5641694 DEVELOPMENT	DEVELOPMENT & OPERATION OF		i		CONFERENCE OF		
1129 20TH STREET NW, 9TH PLOOR	THE NATIONWIDE MORTGAGE		DISREGARDED	V	STATE BANK		
WASHINGTON, DC 20036	LICENSING SYSTEM	DISTRICT OF COLUMBIA ENTITY	ENTITY		SUPERVISORS, INC.	7	<b>.</b>
	<b>,</b>						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule R (Form 990) 2012

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Schedule R (Form 990) 2012 CSBS EDUCATION FOUNDATION

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part III

General or Percentage managing ownership Schedule R (Form 990) 2012 Section 512(b)(13) controlled entity? Yes No Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) 3 Code V-UBI General or Pranegus amount in box managus or 20 of Schedule K-1 (Form 1065) Yes/No Percentage ownership Ξ Share of end-of-year assets <u>(6</u> ate allocations? Disproportion-Yes No 3 Share of total income ε Share of end-of-year assets <u>6</u> Type of entity (C corp, S corp, or trust) <u>e</u> Share of total income ε Direct controlling entity Predominant income (related, unrelated, excluded from tax under sections 512-514) € <u>e</u> Legal domicile (state or foreign country) Ü Direct controlling entity ত্র Primary activity <u>e</u> (c)
Legal
domicile
(state or
foreign Primary activity 9 Name, address, and EIN of related organization Name, address, and ElN of related organization 232162 12-10-12 Part IV

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# Schedule R (Form 990) 2012 CSBS EDUCATION FOUNDATION

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule				<u>\</u>	Yes No	0
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	is with one or more re	elated organizations listed	ın Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				Ta	~	×
<b>b</b> Gift, grant, or capital contribution to related organization(s)				4	×	ايد
c Gift, grant, or capital contribution from related organization(s)				<del>ر</del> ک	×	
d Loans or loan guarantees to or for related organization(s)				Þ	~  -	×
e Loans or loan guarantees by related organization(s)				<b>1</b> e	~	×
						1
f Dividends from related organization(s)				<b>=</b>	~	×
g Sale of assets to related organization(s)				- f	~	×
h Purchase of assets from related organization(s)		•		ŧ	×	ابر
i Exchange of assets with related organization(s)				1;	X	اير
j Lease of facilities, equipment, or other assets to related organization(s)				į.	*	×
k Lease of facilities, equipment, or other assets from related organization(s)				¥	<del>-</del> -	×
I Performance of services or membership or fundraising solicitations for related organization(s)	anization(s)			=	×	ابرا
m Performance of services or membership or fundraising solicitations by related organization(s)	anization(s)			Ę	×	إب
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	(s)uoi			Ę	×	J
<ul> <li>Sharing of paid employees with related organization(s)</li> </ul>				2	×	1
<ul> <li>Beimbursement paid to related organization(s) for expenses</li> </ul>					×	
		•		Н	×	
						Ι,
<ul> <li>Cither transfer of cash or property to related organization(s)</li> <li>Other transfer of cash or property from related organization(s)</li> </ul>				<b>⊢</b> 4	4   20	۷  ک
	who must complete t	his line, including covered	relationships and transaction thresholds.		$\left\{ \right.$	J
	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	involved		]
(E)						1
(2)						1
(2)						]
(4)						
(5)						J I
(9)						
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Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(k) centage nership					
§ §					
(j) General or managing partner? Yes No		 		 <del></del>	<u> </u>
Se Pau Se	 				
Code V-UBI Ceneral or Percentage amount in box 20 managing ownership of Schedule K-1 partner? Ownership (Form 1065)			S		
Disproportionale allocations?				 	
Dispiration alloca		 			
(g) Share of end-of-year assets				ļ	
(f) Share of total income					
Are all Are all Softicity organ					
Predominant income (related, unrelated, excluded from tax under section 512-514) y					
(c) Legal domicile (state or foreign country)					
(b) Primary activity					
(a) (b) (c) (d) (d)  Name, address, and EIN Primary activity of entity of entity of entity country) (state or foreign action 512-514)					

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Schedule F	R (Form 990) 2012	CSBS	EDUCATION	FOUNDATION		<u>52-1347951</u>	Page 5
Part VII	R (Form 990) 2012  Supplemental Info	rmation		···			<del></del>
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	Complete this part to pro	ovide additi	onal information for i	responses to questions	on Schedule R (see instruc	ctions).	
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File #: 841841

# **GOVERNMENT OF THE DISTRICT OF COLUMBIA**

DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS CORPORATIONS DIVISION



# CERTIFICATE

THIS IS TO CERTIFY that all applicable provisions of the District of Columbia NONPROFIT CORPORATION Act have been complied with and accordingly, this CERTIFICATE OF AMENDMENT is hereby issued to:

CSBS EDUCATION FOUNDATION

IN TESTIMONY WHEREOF I have hereunto set my hand and caused the seal of this office to be affixed as of 04/25/2012

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Vincent C. Gray Mayor

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Business and Professional Licensing Administration

PATRICIA E. GRAYS

Superintendent of Corporations

Corporations Division