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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2012

Open to Public Inspection

A For the 2012 calendar year, or tax year beginning 01-01-2012 , 2012, and ending 12-31-2012

B Check if applicable
- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Terminated
- ☐ Amended return
- ☐ Application pending

C Name of organization
REGIONAL BUSINESS COUNCIL

Doing Business As

Number and street (or P O box if mail is not delivered to street address) Room/suite
7701 FORSYTH BOULEVARD NO 205

City or town, state or country, and ZIP + 4
SAINT LOUIS, MO 631051875

D Employer identification number
43-1913803

E Telephone number
(314) 225-2100

G Gross receipts $ 2,262,491

F Name and address of principal officer
KATHLEEN OSBORN
7701 FORSYTH BLVD
SAINT LOUIS, MO 63105

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J **Website:** ▶ WWW STLRBC ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 2001

M State of legal domicile MO

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
TO UNITE AND ENGAGE MEMBERS TO ACT ON HIGH-IMPACT BUSINESS, CIVIC AND PHILANTHROPIC AFFAIRS FOR THE BETTERMENT OF THE ST LOUIS REGION

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	116
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	116
5	Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	6
6	Total number of volunteers (estimate if necessary)	6	600
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	2,422,480	2,248,836
	9	Program service revenue (Part VIII, line 2g)	0	0
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	21,586	13,655
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	0	0
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	2,444,066	2,262,491
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	659,899	669,492
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	666,962	693,100
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶20,584		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	602,942	685,405
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	1,929,803	2,047,997
	19	Revenue less expenses Subtract line 18 from line 12	514,263	214,494
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	3,216,076	3,539,868
	21	Total liabilities (Part X, line 26)	1,787,738	1,887,412
	22	Net assets or fund balances Subtract line 21 from line 20	1,428,338	1,652,456

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

****** 2013-05-11
Signature of officer Date

PETER F BENOIST FINANCE CHAIR
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
JEFFREY PERSON				P00437219

Firm's name ▶ RUBINBROWN LLP — Firm's EIN ▶ 43-0765316

Firm's address ▶ ONE NORTH BRENTWOOD
SAINT LOUIS, MO 63105 — Phone no (314) 290-3300

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III . . . . ☑

1 Briefly describe the organization's mission

TO UNITE AND ENGAGE MEMBERS TO ACT ON HIGH-IMPACT BUSINESS, CIVIC, AND PHILANTHROPIC AFFAIRS FOR THE BETTERMENT OF THE ST LOUIS REGION OUR CORE FOCUS AREAS INCLUDE ADVOCATING FOR AND FUNDING REGIONAL PROGRAMS THAT IMPROVE THE OVERALL QUALITY OF LIFE, IMPROVING EDUCATIONAL OPPORTUNITIES FOR ALL STUDENTS WITH PARTICULAR FOCUS ON DISADVANTAGED YOUTH, SUPPORTING TALENT DEVELOPMENT INITIATIVES WITH BI-STATE COLLEGES AND UNIVERSITIES, SUPPORTING BUSINESS DIVERSITY ISSUES AND FUNDING ORGANIZATIONS WHICH STRENGTHEN THE POOL OF DIVERSE TALENT OR SUPPORT THE DEVELOPMENT OF MINORITY OWNED ENTERPRISES, ADVOCATING FOR THE IMPROVEMENT OF TRANSPORTATION INFRASTRUCTURE IN AREAS SUCH AS ROAD, BRIDGES, AND AVIATION, STRENGTHENING AND FUNDING REGIONAL NONPROFIT ORGANIZATIONS THAT ENHANCE THE QUALITY OF LIFE FOR OUR CITIZENS AND PROVIDE NEEDED SERVICES, AND INCREASING THE INVOLVEMENT AND INVESTMENT OF RBC MEMBERS IN OUR WORK AND THE BROADER COMMUNITY

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 632,136 including grants of $ 251,792) (Revenue $)

SUPPORTING REGIONAL ISSUES TO IMPROVE THE QUALITY OF LIFE IN THE REGION BY ENGAGING IN ACTIVITIES WHICH MAKE THE REGION A BETTER PLACE TO LIVE AND WORK-- - IMPLEMENTED A PLAN FOR LAMBERT-ST LOUIS INTERNATIONAL AIRPORT TO ADDRESS NEEDS OF THE BUSINESS TRAVELER, IMPROVE OVERALL CUSTOMER EXPERIENCE, AND BETTER MARKET THE AIRPORT TO AIRLINE CARRIERS - SUPPORTED THE WORK OF THE LEADERSHIP COUNCIL OF SOUTHWESTERN ILLINOIS, THE PREMIER ECONOMIC DEVELOPMENT ORGANIZATION FOR MADISON AND ST CLAIR COUNTIES -ADVOCATED FOR THE RETURN OF LOCAL CONTROL OF THE ST LOUIS POLICE DEPARTMENT TO THE CITY OF ST LOUIS FROM THE STATE OF MISSOURI - EDUCATED CITIZENS THROUGHOUT THE STATE OF MISSOURI ON TRANSPORTATION INFRASTRUCTURE NEEDS THROUGH THE FORMATION OF THE MISSOURI TRANSPORTATION ALLIANCE - WORKED WITH REGIONAL MAYORS AND COUNTY EXECUTIVES ON ISSUES WHICH SUPPORT THE ECONOMIC DEVELOPMENT AND QUALITY OF LIFE OF THE 16-COUNTY ST LOUIS REGION - ADVOCATED ON BEHALF OF THE METROPOLITAN SEWER DISTRICT IN SUPPORT OF A BOND ISSUE TO FINANCE NECESSARY INFRASTRUCTURE IMPROVEMENTS - ADVOCATED FOR PROGRAMS TO SUPPORT MINORITY ECONOMIC PROGRESS BY WORKING IN COLLABORATION WITH A MYRIAD OF ORGANIZATIONS THAT PROMOTE A DIVERSE WORKFORCE, INCLUDING CIVIC PROGRESS, THE HISPANIC CHAMBER OF COMMERCE, ASIAN AMERICAN CHAMBER OF COMMERCE, URBAN LEAGUE OF METROPOLITAN ST LOUIS, AIRPORT MINORITY ADVISORY COUNCIL, AND INSIGHT ST LOUIS - CONTRIBUTED $20,000 TO THE HAWTHORN FOUNDATION IN SUPPORT OF STATEWIDE ECONOMIC DEVELOPMENT EFFORTS - PROMOTED DIALOGUE BETWEEN ST LOUIS COUNTY ECONOMIC COUNCIL AND THE ST LOUIS DEVELOPMENT CORPORATION TO INCREASE COLLABORATION AND REGIONAL EFFICIENCIES -LAUNCHED THE ITS OUR REGION SMALL CHANGE, BIG IMPACT GRANT PROGRAM THAT PROVIDED $111,000 TO 20 ONE-TIME CAPITAL IMPROVEMENT PROJECTS FOR SMALLER NON-PROFIT ORGANIZATIONS -ADVOCATED TO INCREASE THE STATE TOBACCO TAX IN ORDER TO PROVIDE ADDITIONAL REVENUE FOR HIGHER EDUCATION, AND HEALTH CARE IN MISSOURI -SUPPORTED A PUBLIC-PRIVATE INITIATIVE LEAD BY CIVIC PROGRESS TO PROVIDE INFRASTRUCTURE AND BEAUTIFICATION TO THE JEFFERSON EXPANSION MEMORIAL AND OTHER TRAILS AND PARKS THROUGHOUT THE ST LOUIS METRO REGION -COMMITTED $55,000 IN MATCHING FUNDS IN ORDER TO SECURE A $1M GRANT FOR LIGHTING ENHANCEMENTS TO THE NEW MISSISSIPPI RIVER BRIDGE PROJECT

4b (Code) (Expenses $ 397,839 including grants of $ 240,400) (Revenue $)

EDUCATION - TO SUPPORT EDUCATIONAL PROGRAMS AND INITIATIVES FOR DISADVANTAGED YOUTH IN THE ST LOUIS PUBLIC SCHOOL SYSTEM AND TO SUPPORT COLLEGES AND UNIVERSITIES IN THE 16-COUNTY REGION THROUGH A HIGHER EDUCATION COLLABORATION-- - EXPANDED AND STRENGTHENED THE HIGHER EDUCATION COLLABORATION, FEATURING OUTREACH TO 19 BUSINESS AND ENGINEERING SCHOOLS WITHIN 14 COLLEGES AND UNIVERSITIES, TO BETTER CONNECT STUDENTS AND FACULTY TO THE BUSINESS COMMUNITY - HOSTED AND FUNDED NETWORKING EVENTS FOR MORE THAN 150 MENTOR NETWORK PROGRAM STUDENTS AND THEIR PEERS TO ASSIST IN THEIR TRANSITION TO THE WORKPLACE - COLLABORATED WITH AND PROVIDED EDUCATIONAL PROGRAMS TO COLLEGE AND UNIVERSITY CAREER DEVELOPMENT OFFICES TO INCREASE RETENTION OF THEIR STUDENTS IN THE REGION UPON GRADUATION - MENTORED 125 STUDENTS IN 19 BUSINESS AND ENGINEERING SCHOOLS WITHIN 14 COLLEGES AND UNIVERSITIES ON JOB READINESS SKILLS AND CAREER OPPORTUNITIES IN ST LOUIS - PROVIDED JOBS AND INTERNSHIPS, BOTH PAID AND UNPAID, TO MENTOR NETWORK PROGRAM STUDENTS WITHIN RBC COMPANIES AND THE ST LOUIS MARKETPLACE - ESTABLISHED A SPEAKER'S BUREAU MADE UP OF CORPORATE EXECUTIVES TO TALK TO STUDENTS AND FACULTY REGARDING LOCAL INDUSTRY AND ECONOMIC OPPORTUNITIES - MET WITH THE DEANS OF THE ENGINEERING AND BUSINESS SCHOOLS FROM 19 PARTICIPATING COLLEGES AND UNIVERSITIES TO DEVELOP OPPORTUNITIES FOR THEIR STUDENTS AND FACULTY WITHIN RBC COMPANIES - PROVIDED $25,000 IN FUNDING TO THE KNOWLEDGE IS POWER PROGRAM (KIPP) ST LOUIS SCHOOL AS PART OF A 4-YEAR COMMITMENT - IN THE FIRST YEAR KIPP ST LOUIS TEACHERS IMPROVED STUDENT ACADEMIC ACHIEVEMENT AT MORE THAN TWICE THAT OF THE NATIONAL AVERAGE -AGREED TO FUND A TALENT DEVELOPMENT POSITION AT KIPP ST LOUIS IN ORDER TO SOURCE TALENT FOR THE EXPANSION OF THIS PROVEN CHARTER SCHOOL NETWORK IN THE CITY OF ST LOUIS - CONTRIBUTED $50,000 TO TEACH FOR AMERICA TO IMPROVE STUDENT ACHIEVEMENT IN URBAN EDUCATION, PROVIDED FUNDS FOR CLASSROOM SUPPLIES FOR 6 CORPS MEMBER TEACHERS - ADVOCATED FOR HEIGHTENED ACADEMIC STANDARDS FOR STUDENTS THROUGHOUT THE STATE AS FACILITATED BY THE MISSOURI DEPARTMENT OF ELEMENTARY & SECONDARY EDUCATION - WORKED IN COORDINATION WITH THE SPECIAL ADMINISTRATIVE BOARD OF THE ST LOUIS PUBLIC SCHOOLS SYSTEM ON PROJECTS TO SUPPORT STABLE GOVERNANCE AT THE DISTRICT LEVEL AND THE DEVELOPMENT AND TRAINING OF PRINCIPALS AND LEAD TEACHERS IN THE ST LOUIS PUBLIC SCHOOLS SYSTEM - CONDUCTED REGULAR MEETINGS WITH ST LOUIS PUBLIC SCHOOL SUPERINTENDENT, KELVIN ADAMS, COLLABORATING TO STRENGTHEN THE LONG-TERM OUTLOOK OF SLPS - INDIVIDUAL RBC MEMBERS CONTRIBUTED TIME AND RESOURCES TO BOARD OF DIRECTOR SERVICE WITHIN LOCAL NON-PROFIT ORGANIZATIONS SUCH AS ST LOUIS CHARTER SCHOOLS SUPPORTING HIGH-QUALITY EDUCATIONAL OPTIONS FOR STUDENTS IN THE SLPSS - WORKED WITH MAYOR SLAY'S OFFICE TO DEVELOP A FRAMEWORK FOR IDENTIFYING AND SUPPORTING SUCCESSFUL CHARTER SCHOOL MODELS AND THE CLOSURE OF CHRONICALLY UNDERPERFORMING SCHOOLS - PROVIDED $20,000 IN FUNDING TO THE ST LOUIS AMERICAN FOUNDATION IN SUPPORT OF A 3RD-5TH GRADE STEM INITIATIVE IMPACTING MORE THAN 200 CLASSROOMS IN ST LOUIS PUBLIC SCHOOL DISTRICT AND NORMANDY SCHOOL DISTRICT

4c (Code) (Expenses $ 333,985 including grants of $ 51,250) (Revenue $)

PHILANTHROPY - TO INCREASE THE LEVEL OF GIVING AND INVOLVEMENT OF RBC MEMBERS AND THE BUSINESS COMMUNITY IN THE UNITED WAY AND A MYRIAD OF OTHER NONPROFIT ORGANIZATIONS-- - RAISED $10 2 MILLION FOR THE UNITED WAY OF GREATER ST LOUIS - COLLABORATED WITH LOCAL FOUNDATIONS AND CHARITABLE ORGANIZATIONS TO INCREASE OVERALL PHILANTHROPY IN THE REGION AND AMONG RBC MEMBERS - WORKED WITH FOREST PARK FOREVER TO PROMOTE THE IMPORTANCE OF MAINTAINING FOREST PARK SAW THE SUCCESSFUL COMPLETION OF THE 5 YEAR EFFORT TO MAINTAIN FOREST PARK THROUGH A PUBLIC/PRIVATE BOND PURCHASE - ENCOURAGED AND FACILITATED MEMBER PARTICIPATION ON COMMUNITY BOARDS AND COMMISSIONS TO EXPAND RBC MEMBERS' INVOLVEMENT AND COMMITMENT TO THE COMMUNITY - ENCOURAGED AND FACILITATED 30 YOUNG, ETHNICALLY DIVERSE PROFESSIONALS JOINING NONPROFIT BOARDS TO EXPAND THEIR COMMUNITY INVOLVEMENT AND LEADERSHIP DEVELOPMENT - WORKED WITH THE CONVENTION AND VISITORS COMMISSION, ST LOUIS SPORTS COMMISSION, AND THE GOVERNOR'S OFFICE ON ATTRACTING VISITORS AND CONVENTIONS TO ST LOUIS - ALLOCATED $10,500 TO HOST THE ANNUAL WOMEN'S LEADERSHIP GIVING KICK-OFF LUNCHEON FOR THE BENEFIT OF THE UNITED WAY OF GREATER ST LOUIS - GREW THE LEADERSHIP GIVING PROGRAM IN COLLABORATION WITH THE UNITED WAY OF GREATER ST LOUIS, PROVIDED $50,000 FOR USE AS MATCHING FUNDS FOR NEW LEADERSHIP GIVERS THE MATCH FOR THE LAST 5 YEARS HAS LEVERAGED $1M IN NEW GIFTS - CONTRIBUTED $5,000 TO THE ST LOUIS POLICE FOUNDATION TO PURCHASE EQUIPMENT AND SAFETY GEAR FOR POLICE OFFICERS - CONTRIBUTED $500 TO AIRPORT MINORITY ADVISORY COUNCIL (AMAC) TO SPONSOR THE 2012 AIRPORT BUSINESS DIVERSITY CONFERENCE, A PREEMINENT AIRPORT INDUSTRY EDUCATIONAL AND BUSINESS NETWORKING PROGRAM, BEING HOSTED BY LAMBERT-ST LOUIS INTERNATIONAL AIRPORT - INVESTED $25,000 IN CAPACITY BUILDING GRANT MONIES AND 100 VOLUNTEER HOURS IN COLLEGE BOUND, A LOCAL NON-PROFIT AGENCY DEDICATED TO PLACING AT-RISK URBAN YOUTH IN 4 YEAR UNIVERSITIES -INVESTED $12,500 IN CAPACITY BUILDING GRANT MONIES AND 100 VOLUNTEER HOURS IN READY READERS, A LOCAL NON-PROFIT FACILITATING THE LOVE OF READING IN LOW-INCOME ELEMENTARY SCHOOLS THROUGH WEEKLY VOLUNTEER LED READING GROUPS - FUNDED THE REVIEW OF PROGRAMS OPERATING IN THE NORMANDY SCHOOL DISTRICT, PROVIDED CAPACITY BUILDING AND PROJECT MANAGEMENT SUPPORT TO BEYOND HOUSING'S 24 1 INITIATIVE TO IMPROVE EDUCATION IN THE NORMANDY SCHOOL DISTRICT- INVESTED $2,800 IN A TRANSPORTATION STUDY AND 50 VOLUNTEER HOURS IN THE CHARTER SCHOOL BUSINESS COLLABORATIVE TO DEVELOP SUGGESTIONS FOR CHARTER SCHOOLS TO IMPROVE THEIR BUSINESS FUNCTIONS THROUGH SHARED SERVICES- SPONSORED 2 LEARNING SESSIONS FOR EXECUTIVE DIRECTORS OF NONPROFIT ORGANIZATIONS TO ASSIST IN PROFESSIONAL DEVELOPMENT AND NETWORKING - HOSTED 2 PARTNER EDUCATION EVENTS TO EDUCATE PARTNERS ABOUT PHILANTHROPY, NON-PROFIT MANAGEMENT, AND EDUCATIONAL ISSUES IN ST LOUIS - SUPPORTED THE ARTS AND EDUCATION COUNCIL TO PROMOTE ARTS ORGANIZATIONS

(Code) (Expenses $ 583,133 including grants of $ 126,050) (Revenue $)

DEVELOPING THE NEXT GENERATION OF WORKERS - CONNECTED MORE THAN 125 STUDENTS FROM 19 BUSINESS AND ENGINEERING SCHOOLS WITHIN 14 PARTICIPATING COLLEGES AND UNIVERSITIES WITH A RBC MEMBER FOR PROFESSIONAL ONE-ON-ONE MENTORING - DEVELOPED A SPECIAL OUTREACH INITIATIVE TARGETING ENGINEERING STUDENTS AT 14 PARTICIPATING REGIONAL COLLEGES AND UNIVERSITIES TO FACILITATE THEIR ENTRANCE INTO THE LOCAL ENGINEERING AND IT PROFESSIONS -DEVELOPED AND DELIVERED A PRESENTATION ON THE ST LOUIS ECONOMY TO BUSINESS AND ENGINEERING SCHOOL FACULTY AT PARTNERING UNIVERSITIES IN ORDER TO ENCOURAGE COLLABORATION BETWEEN LOCAL BUSINESSES AND UNIVERSITY PROFESSORS -CONVENED MEETINGS OF HR DIRECTORS FROM RBC COMPANIES TO SHARE BEST PRACTICES AROUND ATTRACTING, RETAINING, AND DEVELOPING TALENT WITHIN THEIR COMPANIES -WORKED WITH THE NONPROFIT ARM OF THE ST LOUIS CONVENTION AND VISITOR'S BUREAU, THE CIVIC PRIDE FOUNDATION, TO PRODUCE A YOUNG PROFESSIONALS RECRUITING VIDEO FOR USE BY THE BUSINESS COMMUNITY AND OTHER COMMUNITY PARTNERS LIKE THE UNIVERSITIES AND TEACH FOR AMERICA WHO RECRUIT YOUNG TALENT TO ST LOUIS EXPANDING OPPORTUNITIES FOR DIVERSE PROFESSIONALS - EXPANDED THE YOUNG PROFESSIONALS NETWORK TO OVER 1700 MINORITY PROFESSIONALS WORKING WITHIN THE ST LOUIS REGION IMPLEMENTED A BOARD PLACEMENT STRATEGY CONNECTING YPN PARTICIPANTS WITH PROFESSIONAL, CIVIC, AND NONPROFIT AGENCIES - GREW LEADERSHIP 100 FOR A SELECT GROUP OF THE REGION'S UP-AND-COMING YOUNG PROFESSIONALS TO RECEIVE TARGETED LEADERSHIP DEVELOPMENT, SOCIAL AND BUSINESS NETWORKING AND COMMUNITY SERVICE OPPORTUNITIES - FUNDED AND SUPPORTED THE URBAN LEAGUE YOUNG PROFESSIONALS' GROWTH INTO THE LARGEST AUXILIARY GROUP IN THE NATION, ALSO SUPPORTED THE DEVELOPMENT OF THE UNITED WAY OF ST LOUIS'S OUTREACH TO YOUNG DIVERSE PROFESSIONALS - PARTNERED WITH 8 HISTORICALLY BLACK COLLEGES AND UNIVERSITIES TO PROMOTE ECONOMIC OPPORTUNITIES IN THE ST LOUIS REGION - CONTRIBUTED $30,000 TO INSIGHT ST LOUIS, A PROGRAM THAT FOCUSES ON DRAWING TALENTED PROFESSIONALS FROM HISTORICALLY BLACK COLLEGES TO CAREERS IN THE ST LOUIS REGION - CONTRIBUTED $5,000 TO THE ST LOUIS MINORITY SUPPLIER DEVELOPMENT COUNCIL'S BUSINESS OPPORTUNITY FAIR CONNECTING MINORITY SUPPLIERS TO THE BUSINESS COMMUNITY - ALLOCATED $20,000 IN FUNDING FOR THE HISPANIC CHAMBER OF COMMERCE TO HELP GROW AND SUPPORT HISPANIC BUSINESSES -PROVIDED $8,000 FOR A TARGETED PR CAMPAIGN FOR THE HISPANIC CHAMBER OF COMMERCE TO INCREASE THE BROADER BUSINESS COMMUNITY'S AWARENESS OF THE HISPANIC BUSINESS COMMUNITY -LAUNCHED THE BUSINESS DIVERSITY RESOURCE CENTER AS AN ONLINE COLLECTION OF BEST PRACTICES BEING USED IN OUR COMPANIES TO PROMOTE AN INCLUSIVE BUSINESS ENVIRONMENT - ALLOCATED $20,000 TO FUND THE ASIAN AMERICAN CHAMBER OF COMMERCE A NEWLY DEVELOPED ORGANIZATION COMMITTED TO GROWING AND SUPPORTING ASIAN OWNED BUSINESSES IN THE REGION -PROVIDED A $10,000 SPONSORSHIP TO THE RBC MINORITY MID-LEVEL PROFESSIONALS IN THE ST LOUIS BUSINESS DIVERSITY FELLOWS PROGRAM THAT OFFERS PROFESSIONAL DEVELOPMENT OPPORTUNITIES - SUPPORTED NUMEROUS EDUCATIONAL, CULTURAL AND CIVIC ORGANIZATIONS INCLUDING THE UNIVERSITY OF MISSOURI ST LOUIS, ST LOUIS UNIVERSITY, THE URBAN LEAGUE OF ST LOUIS, AND THE ST LOUIS SYMPHONY TO EXPAND OPPORTUNITIES FOR MINORITY YOUTH -CONDUCTED A FIRST OF ITS KIND SURVEY OF YOUNG PROFESSIONALS TO BETTER UNDERSTAND THEIR PERCEPTIONS OF THE REGION

4d Other program services (Describe in Schedule O)

(Expenses $ 583,133 including grants of $ 126,050) (Revenue $)

4e **Total program service expenses** ▶ 1,947,093

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV **Checklist of Required Schedules** *(continued)*

		Line	Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c	Yes	
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	11			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	6			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			2b	Yes	
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			3a		No
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?			6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O			13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b				
c	Enter the amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			14b		

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	**1a** 116			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
b	Enter the number of voting members included in line 1a, above, who are independent	**1b** 116			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		**2**	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .		**3**		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		**4**		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .		**5**		No
6	Did the organization have members or stockholders?		**6**	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		**7a**	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		**7b**	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		**8a**	Yes	
b	Each committee with authority to act on behalf of the governing body?		**8b**	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		**9**		No

Section B. Policies (*This Section B requests information about policies not required by the Internal Revenue Code.*)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	**10a**		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	**10b**		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	**11a**		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	**12a**	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	**12b**	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	**12c**	Yes	
13	Did the organization have a written whistleblower policy?	**13**	Yes	
14	Did the organization have a written document retention and destruction policy?	**14**	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	**15a**	Yes	
b	Other officers or key employees of the organization	**15b**	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	**16a**		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	**16b**		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed▶

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization
▶KATHLEEN OSBORN 7701 FORSYTH BLVD SAINT LOUIS, MO (314) 225-2100

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations

		(D)	(E)	(F)
1b	Sub-Total . . . . ▶			
c	Total from continuation sheets to Part VII, Section A . . . . ▶			
d	Total (add lines 1b and 1c) . . . . ▶	297,647	0	89,335

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶1

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶0

Part VIII Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII . . . . ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . .	1a				
	b	Membership dues	1b 873,000				
	c	Fundraising events	1c				
	d	Related organizations . . .	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 1,375,836				
	g	Noncash contributions included in lines 1a-1f $					
	h	**Total.** Add lines 1a-1f . . . . ▶		2,248,836			
Program Service Revenue			Business Code				
	2a						
	b						
	c						
	d						
	e						
	f	All other program service revenue					
	g	**Total.** Add lines 2a–2f . . . . ▶					
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts) . . . . ▶		13,655			13,655
	4	Income from investment of tax-exempt bond proceeds . . ▶					
	5	Royalties . . . . ▶					
			(i) Real / (ii) Personal				
	6a	Gross rents					
	b	Less rental expenses					
	c	Rental income or (loss)					
	d	Net rental income or (loss) . . . . ▶					
			(i) Securities / (ii) Other				
	7a	Gross amount from sales of assets other than inventory					
	b	Less cost or other basis and sales expenses					
	c	Gain or (loss)					
	d	Net gain or (loss) . . . . ▶					
	8a	Gross income from fundraising events (not including $ ______ of contributions reported on line 1c) See Part IV, line 18 . .	a				
	b	Less direct expenses . . .	b				
	c	Net income or (loss) from fundraising events . . ▶					
	9a	Gross income from gaming activities See Part IV, line 19 . . .	a				
	b	Less direct expenses . . .	b				
	c	Net income or (loss) from gaming activities . . . ▶					
	10a	Gross sales of inventory, less returns and allowances .	a				
	b	Less cost of goods sold . .	b				
	c	Net income or (loss) from sales of inventory . . ▶					
		Miscellaneous Revenue	Business Code				
	11a						
	b						
	c						
	d	All other revenue					
	e	**Total.** Add lines 11a–11d . . . . . . ▶					
	12	**Total revenue.** See Instructions . . . . . ▶		2,262,491	0	0	13,655

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response to any question in this Part IX . . . . ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States See Part IV, line 21	669,492	669,492		
2 Grants and other assistance to individuals in the United States See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	386,983	348,284	30,959	7,740
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	244,351	225,175	14,967	4,209
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	7,026	6,800	199	27
9 Other employee benefits	28,147	26,228	1,359	560
10 Payroll taxes	26,593	24,319	1,795	479
11 Fees for services (non-employees)				
a Management				
b Legal	31	28	2	1
c Accounting	23,999	12,210	9,825	1,964
d Lobbying	51,568	51,568		
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	82,582	82,393	150	39
12 Advertising and promotion	118,258	115,191	2,426	641
13 Office expenses	53,160	49,926	2,558	676
14 Information technology	18,379	16,727	1,307	345
15 Royalties . .				
16 Occupancy	86,114	78,374	6,123	1,617
17 Travel	2,383	2,354	23	6
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	166,361	160,329	4,772	1,260
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance	11,592	10,550	824	218
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a PRINTING	32,933	30,786	1,698	449
b DUES	20,826	20,315	404	107
c POSTAGE & SHIPPING	4,536	4,128	323	85
d SUBSCRIPTIONS	3,700	3,485	170	45
e All other expenses	8,983	8,431	436	116
25 **Total functional expenses.** Add lines 1 through 24e	2,047,997	1,947,093	80,320	20,584
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response to any question in this Part X . . . . ☐

					(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing			100	1	100
	2	Savings and temporary cash investments			2,600,374	2	2,734,138
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net				4	
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges				9	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	319,946			
	b	Less accumulated depreciation	10b	319,946	0	10c	0
	11	Investments—publicly traded securities			615,602	11	805,630
	12	Investments—other securities See Part IV, line 11				12	
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11				15	
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)			3,216,076	16	3,539,868
Liabilities	17	Accounts payable and accrued expenses				17	
	18	Grants payable				18	
	19	Deferred revenue			1,479,500	19	1,510,794
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			308,238	25	376,618
	26	**Total liabilities.** Add lines 17 through 25			1,787,738	26	1,887,412
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34.**					
	27	Unrestricted net assets				27	
	28	Temporarily restricted net assets				28	
	29	Permanently restricted net assets				29	
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			0	30	0
	31	Paid-in or capital surplus, or land, building or equipment fund			0	31	0
	32	Retained earnings, endowment, accumulated income, or other funds			1,428,338	32	1,652,456
	33	Total net assets or fund balances			1,428,338	33	1,652,456
	34	Total liabilities and net assets/fund balances			3,216,076	34	3,539,868

Part XI **Reconcilliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI . . . . ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,262,491
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,047,997
3	Revenue less expenses Subtract line 2 from line 1	3	214,494
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,428,338
5	Net unrealized gains (losses) on investments	5	9,624
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	1,652,456

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c		
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

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SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state ____________

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Non-functionally integrated

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	**11g(i)**		
(ii) A family member of a person described in (i) above?	**11g(ii)**		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1- 9 above or IRC section **(see instructions))**	**(iv)** Is the organization in col **(i)** listed in your governing document?		**(v)** Did you notify the organization in col **(i)** of your support?		**(vi)** Is the organization in col **(i)** organized in the U S ?		**(vii)** Amount of monetary support
			Yes	**No**	**Yes**	**No**	**Yes**	**No**	
Total									

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	2,010,808	1,952,973	1,874,450	2,422,480	2,248,836	10,509,547
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	2,010,808	1,952,973	1,874,450	2,422,480	2,248,836	10,509,547
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public support.** Subtract line 5 from line 4						10,509,547

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	2,010,808	1,952,973	1,874,450	2,422,480	2,248,836	10,509,547
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	60,664	35,006	34,879	21,586	13,655	165,790
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support** (Add lines 7 through 10)						10,675,337

12 Gross receipts from related activities, etc (see instructions) **12**

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** . . . . ▶☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	14	98 450 %
15 Public support percentage for 2011 Schedule A, Part II, line 14	15	97 700 %

16a **33 1/3% support test—2012.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support test—2011.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2012.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2011.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 **Total support.** (Add lines 9, 10c, 11, and 12)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2012** (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from **2011** Schedule A, Part III, line 17	18	

19a **33 1/3% support tests—2012.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support tests—2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

▶ See separate instructions.

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If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	**Employer identification number**
REGIONAL BUSINESS COUNCIL	43-1913803

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV

2 Political expenditures ▶ $ 0

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $ 0

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ▶ ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		**(a)** Filing organization's totals	**(b)** Affiliated group totals
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b	Total lobbying expenditures to influence a legislative body (direct lobbying)	53,206	
c	Total lobbying expenditures (add lines 1a and 1b)	53,206	
d	Other exempt purpose expenditures	1,893,887	
e	Total exempt purpose expenditures (add lines 1c and 1d)	1,947,093	
f	Lobbying nontaxable amount Enter the amount from the following table in both columns	247,355	

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

		(a)	(b)
g	Grassroots nontaxable amount (enter 25% of line 1f)	61,839	
h	Subtract line 1g from line 1a If zero or less, enter -0-	0	
i	Subtract line 1f from line 1c If zero or less, enter -0-	0	
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?	☐ **Yes**	☐ **No**

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

	Calendar year (or fiscal year beginning in)	**(a)** 2009	**(b)** 2010	**(c)** 2011	**(d)** 2012	**(e)** Total
2a	Lobbying nontaxable amount	251,468	261,694	246,310	247,355	1,006,827
b	Lobbying ceiling amount (150% of line 2a, column(e))					1,510,241
c	Total lobbying expenditures	159,216	88,268	50,708	53,206	351,398
d	Grassroots nontaxable amount	62,867	65,424	61,578	61,839	251,708
e	Grassroots ceiling amount (150% of line 2d, column (e))					377,562
f	Grassroots lobbying expenditures	12,500				12,500

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.	(a) Yes	(a) No	(b) Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	**1**		
2 Did the organization make only in-house lobbying expenditures of $2,000 or less?	**2**		
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	**3**		

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	**1**	
2 Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a Current year	**2a**	
b Carryover from last year	**2b**	
c Total	**2c**	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	**3**	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	**4**	
5 Taxable amount of lobbying and political expenditures (see instructions)	**5**	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1 Also, complete this part for any additional information

Identifier	Return Reference	Explanation

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
▶ Attach to Form 990. ▶ See separate instructions.

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Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
- ☐ Preservation of land for public use (e g , recreation or education)
- ☐ Preservation of an historically important land area
- ☐ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ______

4 Number of states where property subject to conservation easement is located ▶ ______

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ ______

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ______

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

(ii) Assets included in Form 990, Part X ▶ $ ______

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

b Assets included in Form 990, Part X ▶ $ ______

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
d ☐ Loan or exchange programs
b ☐ Scholarly research
e ☐ Other
c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ **Yes** ☐ **No**

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table

			Amount
c	Beginning balance	1c	
d	Additions during the year	1d	
e	Distributions during the year	1e	
f	Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . ☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

		(a) Current year	**(b)** Prior year	**b (c)** Two years back	**(d)** Three years back	**(e)** Four years back
1a	Beginning of year balance					
b	Contributions					
c	Net investment earnings, gains, and losses					
d	Grants or scholarships					
e	Other expenditures for facilities and programs					
f	Administrative expenses					
g	End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Temporarily restricted endowment ▶

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

			Yes	No
	(i) unrelated organizations	3a(i)		
	(ii) related organizations	3a(ii)		
b	If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	**(a)** Cost or other basis (investment)	**(b)** Cost or other basis (other)	**(c)** Accumulated depreciation	**(d)** Book value
1a Land				
b Buildings				
c Leasehold improvements	319,946		319,946	0
d Equipment				
e Other				
Total. Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				0

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) must equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of liability	(b) Book value
Federal income taxes	
DEFERRED COMPENSATION	376,618
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25)* ▶	376,618

2. Fin 48 (ASC 740) Footnote In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12)			5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18)			5	

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☑ **Yes** ☐ **No**

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
See Additional Data Table							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . ▶ 24

3 Enter total number of other organizations listed in the line 1 table . . . . ▶ 3

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.**

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 FOR EVERY GIFT THE REGIONAL BUSINESS COUNCIL ALLOCATES WE ASSURE THAT THE ORGANIZATION RECEIVING THE FUNDS IS PROPERLY INCORPORATED, MANAGED BY A BOARD OF DIRECTORS, FILES REGULAR FINANCIAL STATEMENTS, AND MAINTAINS WRITTEN RECORDS OF ITS ACTIVITIES THE RBC AND THE RECIPIENT JOINTLY SIGN AN AGREEMENT STATING THE PURPOSE OF THE GIFT, THE DETAILS OF HOW THE FUNDS PROVIDED ARE TO BE USED AND THE TIMING OF THE REPORTS TO BE PROVIDED TO RBC FOR GIFTS OVER $5,000, RBC STAFF CLOSELY MONITORS THE STATUS OF THE PROJECT AND ASSIGNS AN RBC STAFF OR BOARD MEMBER TO SERVE AS LIAISON TO THE RECIPIENT

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 43-1913803
Name: REGIONAL BUSINESS COUNCIL

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DIRECTOR OF REVENUE STATE ROAD FUND205 JEFFERSON STREET JEFFERSON CITY,MO 65102	43-1283723		55,000				LIGHTING FOR MISSISSIPPI RIVER BRIDGE
UNITED WAY OF GREATER ST LOUIS910 N 11TH STREET ST LOUIS,MO 63101	43-0714167	501(C)(3)	50,750				SUPPORT FOR AGENCIES
TEACH FOR AMERICAPO BOX 5114 NEW YORK CITY,NY 10185	13-3541913	501(C)(3)	50,000				SUPPORT INNER CITY TEACHERS
TREASURER STATE OF MISSOURI205 JEFFERSON STREET JEFFERSON CITY,MO 65102	43-1283723		50,000				CHARTER SCHOOL TRANSITION
ARCH GRANTS611 OLIVE 12TH FLOOR ST LOUIS,MO 63101	27-4875945	501(C)(3)	50,000				EDUCATIONAL START UP GRANTS
KIPP INSPIRE2647 OHIO AVE ST LOUIS,MO 63118	01-0916759	501(C)(3)	36,000				OPPERATIONAL SUPPORT
INSIGHT ST LOUIS7701 FORSYTH BLVD ST LOUIS,MO 63105	20-3983119	501(C)(3)	30,000				OPPERATIONAL SUPPORT
HISPANIC CHAMBER OF COMMERCE3611 S GRAND BLVD SUITE 105 ST LOUIS,MO 63118	43-1323271	501(C)(6)	28,900				OPPERATIONAL SUPPORT
COLLEGE BOUND110 N JEFFERSON ST LOUIS,MO 63103	20-4768985	501(C)(3)	25,500				OPPERATIONAL SUPPORT
HAWTHORN FOUNDATION PO BOX 93 JEFFERSON CITY,MO 65102	43-1231419	501(C)(6)	20,000				OPPERATIONAL SUPPORT
ASIAN AMERICAN CHAMBER OF COMMERCE 1766 BURNS AVE ST LOUIS,MO 63132	45-2827370	501(C)(3)	20,000				OPPERATIONAL SUPPORT
ST LOUIS AMERICAN NEWSPAPER FOUNDATION 4242 LINDELL BLVD ST LOUIS,MO 63108	43-1686282	501(C)(3)	20,000				STEM INITIATIVE IN EDUCATION
LAMBERT ST LOUIS INTERNATIONAL AIRPORT 10701 LAMBERT INTERNATIONAL BLVD ST LOUIS,MO 63145	43-1553821		19,300				OPPERATIONAL SUPPORT
ST LOUIS CIVIC PRIDE FOUNDATION701 CONVENTION PLAZA SUITE 300 ST LOUIS,MO 63101	80-0740501	501(C)(3)	15,000				OPPERATIONAL SUPPORT
READY READERS1974 INTERBELT BUSINESS CENTER DR OVERLAND,MO 63114	43-1841631	501(C)(3)	12,500				OPPERATIONAL SUPPORT
UNIVERSITY OF MISSOURI ST LOUIS308 WOODS HALL 8001 NATURAL BRIDGE ST LOUIS,MO 63121	43-6003859		10,032				OPPERATIONAL SUPPORT
SCOTT FIELD HERITAGE AIR PARK FOUNDATION 216 E A ST BELLEVILLE,IL 62220	37-1388711	501(C)(3)	10,000				OPPERATIONAL SUPPORT
ST LOUIS BUSINESS DIVERSITY INITIATIVE ONE METROPOLITAN SQUARE ST LOUIS,MO 63102	43-0975222	501(C)(6)	10,000				OPPERATIONAL SUPPORT
URBAN HARVEST915 OLIVE APT 1503 ST LOUIS,MO 63101	27-5559517	501(C)(3)	10,000				OPPERATIONAL SUPPORT
URBAN LEAGUE3701 GRANDEL SQUARE ST LOUIS,MO 63108	43-0653605	501(C)(3)	9,300				OPPERATIONAL SUPPORT
ANGEL'S ARMS1445 S 18TH ST UNIT 105 STE 4 ST LOUIS,MO 63104	43-1894074	501(C)(3)	8,000				OPPERATIONAL SUPPORT
FRIENDS OF LUCAS PARK 315 N 11TH ST APT 701 ST LOUIS,MO 63101	45-5074045	501(C)(3)	8,000				OPPERATIONAL SUPPORT
OUR LADY'S INN4223 S COMPTON AVE ST LOUIS,MO 63111	43-1213751	501(C)(3)	7,500				OPPERATIONAL SUPPORT
CRAFT ALLIANCE6640 DELMAR ST LOUIS,MO 63130	43-1022226	501(C)(3)	7,500				OPPERATIONAL SUPPORT
SHALOM HOUSE1040 S TAYLOR ST LOUIS,MO 63110	43-0915808	501(C)(3)	7,500				OPPERATIONAL SUPPORT
MAGIC HOUSE516 S KIRKWOOD ST LOUIS,MO 63122	51-0138441	501(C)(3)	6,500				OPPERATIONAL SUPPORT
ST LOUIS POLICE FOUNDATION1200 CLARK AVE ST LOUIS,MO 63103	26-0326513	501(C)(3)	6,250				OPPERATIONAL SUPPORT

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Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☑ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ☐ Compensation committee ☑ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	**4c**		No
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		No
b	Any related organization? If "Yes," to line 5a or 5b, describe in Part III	**5b**		No
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		No
b	Any related organization? If "Yes," to line 6a or 6b, describe in Part III	**6b**		No
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		**(B)** Breakdown of W-2 and/or 1099-MISC compensation			**(C)** Retirement and other deferred compensation	**(D)** Nontaxable benefits	**(E)** Total of columns (B)(i)-(D)	**(F)** Compensation reported as deferred in prior Form 990
		(i) Base compensation	**(ii)** Bonus & incentive compensation	**(iii)** Other reportable compensation				
(1)KATHLEEN T OSBORN EXECUTIVE DIRECTOR	**(i)**	288,534	0	9,113	69,250	20,085	386,982	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II
Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART I, LINE 1A	RBC PAID DUES TO A LUNCHEON/DINNER CLUB THAT IS IN THE SAME BUILDING AS THE ORGANIZATION'S OFFICE DURING THE TAX YEAR, THE EXECUTIVE DIRECTOR USED THIS MEMBERSHIP EXCLUSIVELY FOR RBC BUSINESS (NO PERSONAL USE)
SUPPLEMENTAL INFORMATION	PART III	LINE 4 B -- THE EXECUTIVE DIRECTOR, KATHLEEN OSBORN, ACCRUED A NONVESTED BENEFIT OF $44,250 UNDER A DEFINED CONTRIBUTION FORMULA THIS AMOUNT IS NOT PAID UNTIL VESTED AND IS AN UNSECURED OBLIGATION OF RBC THE AMOUNT OF COMPENSATION ON SCHEDULE J (AND PART VII OF THE CORE FORM) INCLUDES IMPUTED INCOME UNDER IRS RULES THIS EXCEEDS THE COST OF THE INSURANCE THEREFORE, THE AMOUNT OF COMPENSATION IN PART IX FUNCTIONAL EXPENSES IS LOWER THAN THE AMOUNT IN THIS SCHEDULE

Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1 (a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected? Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 . . . ▶ $

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . ▶ $

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
Total			▶ $									

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV **Business Transactions Involving Interested Persons.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	**(b)** Relationship between interested person and the organization	**(c)** Amount of transaction	**(d)** Description of transaction	**(e)** Sharing of organization's revenues?	
				Yes	**No**
(1) ST LOUIS BUSINESS JOURNAL (E SHERBERG)	COMMON OFFICER / DIRECTOR	22,635	APRIL 6TH INSERT IN BUSINESS JOURNAL		No

Part V **Supplemental Information**
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	**Return Reference**	**Explanation**

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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
REGIONAL BUSINESS COUNCIL

Employer identification number
43-1913803

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 2	PATRICIA D WHITAKER, RICHARD H MILES -- FAMILY RELATIONSHIP

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	RBC MEMBERS DO NOT RECEIVE TANGIBLE BENEFITS FROM THE ORGANIZATION AND DUES ARE CONSIDERED CHARITABLE CONTRIBUTIONS RBC HAS TWO CLASSES OF VOTING MEMBERS REGULAR MEMBERS AND ASSOCIATE MEMBERS

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7A	RBC HAS TWO CLASSES OF VOTING MEMBERS REGULAR MEMBERS AND ASSOCIATE MEMBERS BOTH TYPES OF MEMBERS ARE DIRECTORS BY VIRTUE OF THEIR MEMBERSHIP AND MAY VOTE ON ADMISSION OF NEW MEMBERS AND ELECTION OF OFFICERS

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7B	RBC MEMBERS VOTE ON SELECTION OF THE MEMBERS OF THE EXECUTIVE COMMITTEE.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	THE EXECUTIVE COMMITTEE REGULARLY REVIEWS THE INTERNAL FINANCIAL STATEMENTS AND THE ORGANIZATION'S ACTIVITIES THROUGHOUT THE YEAR THE FINANCIAL STATEMENTS ARE FINALIZED BEFORE THE FORM 990 IS PREPARED RBC DISCUSSES THE FORM 990 AT A BOARD MEETING AND IT IS AVAILABLE TO ANY MEMBER UPON REQUEST THE FORM 990 IS PREPARED IN COLLABORATION WITH OUTSIDE PROFESSIONALS WHO HAVE EXPERTISE IN TAX-EXEMPT ORGANIZATIONS A DRAFT OF THE RETURN IS REVIEWED BY THE EXECUTIVE DIRECTOR BEFORE REVIEW AND SIGNATURE BY ANOTHER OFFICER

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	CONFLICT OF INTEREST POLICY -THE POLICY APPLIES TO MEMBERS, DIRECTORS OR OFFICERS AND EMPLOYEES THEY ARE RESPONSIBLE FOR SELF IDENTIFICATION AND DISCLOSURE OF ACTUAL OR POTENTIAL CONFLICTS TO THE EXECUTIVE COMMITTEE THE PERSON WITH THE POTENTIAL CONFLICT DOES NOT PARTICIPATE IN THE DECISION WHETHER THERE IS A CONFLICT THE DISINTERESTED MEMBERS OF THE EXECUTIVE COMMITTEE ADVISE WHETHER A TRANSACTION SHOULD BE AUTHORIZED, APPROVED OR RATIFIED

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	DETERMINATION OF COMPENSATION - DESCRIPTION OF THE PROCESS - ALL PAY IS BASED ON MARKET AND MERIT ANNUAL EVALUATIONS ARE CONDUCTED FOR ALL EMPLOYEES THE EVALUATIONS CONSIDER PERFORMANCE AND PROGRESS TOWARDS PREVIOUSLY ESTABLISHED GOALS THE EXECUTIVE DIRECTOR REPORTS ON THE OVERALL ACHIEVEMENTS OF THE ORGANIZATION THE CHAIR THEN REVIEWS THIS REPORT AND DISCUSSES THE DETAILS WITH THE EXECUTIVE DIRECTOR THE REPORT IS THEN DISCUSSED AT THE EXECUTIVE COMMITTEE, THE INITIATIVE COMMITTEES AND THE FULL BOARD RBC MONITORS THE COMPENSATION PAID FOR SIMILAR POSITIONS AS DEEMED APPROPRIATE BY THE CHAIR, A COMPENSATION REVIEW REGARDING THE EXECUTIVE DIRECTOR IS CONDUCTED FROM TIME TO TIME. THE EXECUTIVE DIRECTOR AND RBC ENTER INTO AN EMPLOYMENT AGREEMENT POSITIONS TO WHICH THE PROCESS APPLIES - THE GENERAL REVIEW PROCESS APPLIES TO ALL EMPLOYEES ADDITIONAL POLICIES DESCRIBED ABOVE APPLY TO THE EXECUTIVE DIRECTOR YEAR(S) WHEN THIS PROCESS WAS LAST UNDERTAKEN - THE EVALUATION PROCESS IS ONGOING COMPARABLE SALARY INFORMATION IS CONSIDERED ANNUALLY THE LAST COMPENSATION REVIEW FOR THE EXECUTIVE DIRECTOR WAS IN 2011 THE MOST RECENT EMPLOYMENT AGREEMENT WAS SIGNED IN 2008

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	POSTING OF DOCUMENTS RBC MAKES AVAILABLE TO ALL MEMBERS ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ALL NEW MEMBERS RECEIVE COPIES OF THESE DOCUMENTS AND ARE EDUCATED ON THEIR ROLES AND RESPONSIBILITIES AS BOARD MEMBERS FINANCIAL STATEMENTS ARE DISTRIBUTED AT BOARD AND EXECUTIVE BUSINESS MEETINGS FURTHER, ALL DOCUMENTS ARE AVAILABLE TO MEMBERS UPON A REASONABLE REQUEST RBC WILL MAKE AVAILABLE ITS CONFLICT OF INTEREST POLICY TO A MEMBER OF THE PUBLIC UPON WRITTEN REQUEST

Additional Data

Software ID:
Software Version:
EIN: 43-1913803
Name: REGIONAL BUSINESS COUNCIL

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
J DANN ADAMS DIRECTOR	2 00	X						0	0	0
DOUGLAS A ALBRECHT DIRECTOR	2 00	X						0	0	0
JAMIE AUFFENBERG DIRECTOR	2 00	X						0	0	0
PETER F BENOIST DIRECTOR / SECRETARY / TREASURER	2 00	X		X				0	0	0
JOSEPH BLOMKER DIRECTOR	2 00	X						0	0	0
ROBERT G BRINKMANN DIRECTOR	2 00	X						0	0	0
ERIC BRUNNGRABER DIRECTOR	2 00	X						0	0	0
J JOSEPH BURGESS DIRECTOR	2 00	X						0	0	0
MARK BURKHART DIRECTOR	2 00	X						0	0	0
STUART CAMPBELL DIRECTOR	2 00	X						0	0	0
JOHN CAPPS DIRECTOR / NOMINATING CHAIR	2 00	X		X				0	0	0
GERALD CARLSON DIRECTOR	2 00	X						0	0	0
JAMES G CASTELLANO DIRECTOR	2 00	X						0	0	0
MICHAEL A CHIVELL DIRECTOR	2 00	X						0	0	0
W THOMAS CHULICK DIRECTOR	2 00	X						0	0	0
MAXINE CLARK DIRECTOR	2 00	X						0	0	0
PARKER B CONDIE JR DIRECTOR	2 00	X						0	0	0
S BRYAN COOK DIRECTOR	2 00	X						0	0	0
DEANNA DAUGHHETEE DIRECTOR	2 00	X						0	0	0
CLARK DAVIS DIRECTOR	2 00	X						0	0	0
MICHAEL A DECOLA DIRECTOR / PAST CHAIRMAN	2 00	X		X				0	0	0
KEVIN DEMOFF DIRECTOR	2 00	X						0	0	0
CRAIG S DESNOYER DIRECTOR	2 00	X						0	0	0
GENE M DIEDERICH DIRECTOR	2 00	X						0	0	0
GARY W DOUGLASS DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
THOMAS P DUNNE SR DIRECTOR / VICE CHAIR	2 00	X		X				0	0	0
L B ECKELKAMP JR DIRECTOR	2 00	X						0	0	0
TODD EPSTEN DIRECTOR	2 00	X						0	0	0
JOHN S EULICH DIRECTOR	2 00	X						0	0	0
DOUGLAS R FABICK DIRECTOR	2 00	X						0	0	0
JOHN H FERRING IV DIRECTOR	2 00	X						0	0	0
JEFFREY L FOX DIRECTOR	2 00	X						0	0	0
GENERAL WILLIAM M FRASER III DIRECTOR	2 00	X						0	0	0
CATHERINE A FRENCH DIRECTOR	2 00	X						0	0	0
DEREK W GLANVILL DIRECTOR	2 00	X						0	0	0
ROBERT S GOLDSTEIN DIRECTOR	2 00	X						0	0	0
ANTHONY A GONZALEZ-ANGEL DIRECTOR	2 00	X						0	0	0
SUSAN GRAHAM DIRECTOR	2 00	X						0	0	0
WENDY HENRY DIRECTOR	2 00	X						0	0	0
ROBERT R HERMANN JR DIRECTOR	2 00	X						0	0	0
BRIAN HOGAN DIRECTOR	2 00	X						0	0	0
BRUCE B HOLLAND DIRECTOR	2 00	X						0	0	0
VICTORIA M HOLT DIRECTOR	2 00	X						0	0	0
HUBERT HOOSMAN JR DIRECTOR	2 00	X						0	0	0
THOMAS W HOUGH DIRECTOR	2 00	X						0	0	0
CHRIS HOWARD DIRECTOR	2 00	X						0	0	0
GERARD J HOWE DIRECTOR	2 00	X						0	0	0
CARMEN JACOB DIRECTOR	2 00	X						0	0	0
JEFFREY A JOHNSTON DIRECTOR	2 00	X						0	0	0
RODNEY KINZINGER DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
TODD J KORTE DIRECTOR	2 00	X						0	0	0
KENNETH KRANZBERG DIRECTOR	2 00	X						0	0	0
ROMAN T KULICH DIRECTOR	2 00	X						0	0	0
DONN LUX DIRECTOR	2 00	X						0	0	0
STEVE MARTENET DIRECTOR	2 00	X						0	0	0
MICHAEL MCCARTHY DIRECTOR	2 00	X						0	0	0
TERRANCE M MCCARTHY DIRECTOR	2 00	X						0	0	0
SUSAN MCCOLLUM DIRECTOR	2 00	X						0	0	0
VIRGINIA MCDOWELL DIRECTOR	2 00	X						0	0	0
P JOSEPH MCKEE III DIRECTOR	2 00	X						0	0	0
S WHITAKER MEYER DIRECTOR	2 00	X						0	0	0
ROGER D MILLER DIRECTOR	2 00	X						0	0	0
ROBERT D MILLSTONE DIRECTOR	2 00	X						0	0	0
KEVIN D MOWBRAY DIRECTOR	2 00	X						0	0	0
PATRICK K MURPHY DIRECTOR	2 00	X						0	0	0
JAMES J MURPHY JR DIRECTOR	2 00	X						0	0	0
JOHN R MUSGRAVE DIRECTOR / GENERAL COUNSEL	2 00	X		X				0	0	0
ELIZABETH NIEDRINGHAUS DIRECTOR	2 00	X						0	0	0
REBECCA NOLAN DIRECTOR	2 00	X						0	0	0
JAMES V O'DONNELL DIRECTOR	2 00	X						0	0	0
FREDERICK J OERTLI DIRECTOR	2 00	X						0	0	0
BOB O'LOUGHLIN DIRECTOR / VICE CHAIR	2 00	X		X				0	0	0
ROBERT L PLUMMER DIRECTOR	2 00	X						0	0	0
JOHN K PRUELLAGE DIRECTOR	2 00	X						0	0	0
VICTOR L RICHEY JR DIRECTOR	2 00	X						0	0	0

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(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
JOHN J RIFFLE DIRECTOR	2 00	X						0	0	0
RODGER O RINEY DIRECTOR	2 00	X						0	0	0
STEVEN C ROBERTS DIRECTOR	2 00	X						0	0	0
SANTIAGO ROCES DIRECTOR	2 00	X						0	0	0
GEORGE C ROMAN DIRECTOR	2 00	X						0	0	0
SALLY H ROTH DIRECTOR / VICE CHAIR	2 00	X		X				0	0	0
JOSEPH D RUPP DIRECTOR	2 00	X						0	0	0
CASSANDRA SANFORD DIRECTOR	2 00	X						0	0	0
RICHARD A SAUGET DIRECTOR	2 00	X						0	0	0
SOREN SCHRODER DIRECTOR	2 00	X						0	0	0
RICHARD SEMS DIRECTOR	2 00	X						0	0	0
JAMES F SHEKELTON III DIRECTOR	2 00	X						0	0	0
ELLEN SHERBERG DIRECTOR	2 00	X						0	0	0
DAVID SINDELAR DIRECTOR	2 00	X						0	0	0
GREGORY R SMITH DIRECTOR	2 00	X						0	0	0
MR DAVE SPENCE DIRECTOR	2 00	X						0	0	0
MICHAEL H STAENBERG DIRECTOR	2 00	X						0	0	0
KENNETH STEINBACK DIRECTOR	2 00	X						0	0	0
JOSEPH J STEINER DIRECTOR	2 00	X						0	0	0
DAVID L STEWARD DIRECTOR	2 00	X						0	0	0
TOM STILLMAN DIRECTOR	2 00	X						0	0	0
KEITH STROPE DIRECTOR	2 00	X						0	0	0
JOHN P STUPP JR DIRECTOR	2 00	X						0	0	0
KENNETH H SUELTHAUS DIRECTOR	2 00	X						0	0	0
DONALD M SUGGS DIRECTOR	2 00	X						0	0	0

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(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ANTHONY R TERSIGNI DIRECTOR	2 00	X						0	0	0
JIM M THEISS DIRECTOR / CHAIRMAN ELECT	2 00	X		X				0	0	0
ANDREW THOME DIRECTOR	2 00	X						0	0	0
ANTHONY THOMPSON DIRECTOR / VICE CHAIR	2 00	X		X				0	0	0
EUGENE M TOOMBS DIRECTOR	2 00	X						0	0	0
JOHN M TRACY DIRECTOR / CHAIR	2 00	X		X				0	0	0
JOSEPH E TROVER JR DIRECTOR	2 00	X						0	0	0
MAX TSAI DIRECTOR	2 00	X						0	0	0
JOHN TVRDIK DIRECTOR	2 00	X						0	0	0
GREG TWARDOWSKI DIRECTOR	2 00	X						0	0	0
SANDRA VAN TREASE DIRECTOR	2 00	X						0	0	0
STEVE C WALLI DIRECTOR	2 00	X						0	0	0
DOUGLAS K WEIBLE DIRECTOR	2 00	X						0	0	0
PATRICIA D WHITAKER DIRECTOR	2 00	X						0	0	0
SCOTT WILSON DIRECTOR	2 00	X						0	0	0
MICHAEL A ZAMBRANA DIRECTOR	2 00	X						0	0	0
KATHLEEN T OSBORN EXECUTIVE DIRECTOR	40 00			X				297,647	0	89,335