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Form **990**Department of the Treasury  
Internal Revenue Service**Return of Organization Exempt From Income Tax**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung  
benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

**2012****Open to Public  
Inspection****A For the 2012 calendar year, or tax year beginning , and ending****B** Check if applicable:☐ Address change☐ Name change☐ Initial return☐ Terminated☐ Amended return☐ Application pending**C** Name of organization

MISSOURI ASSOCIATION OF REALTORS

## Doing Business As

Number and street (or P O box if mail is not delivered to street address)

2601 BERNADETTE PLACE

City, town or post office, state, and ZIP code

COLUMBIA MO 65203

**F** Name and address of principal officer

RUSSELL G. COFANO

2601 BERNADETTE PLACE

COLUMBIA MO 65203

**D** Employer identification number

43-0727889

**E** Telephone number

800-403-0101

**G** Gross receipts \$ 3,626,767**H(a)** Is this a group return for affiliates? ☐ Yes ☒ No**H(b)** Are all affiliates included? ☐ Yes ☐ No

If "No," attach a list (see instructions)

**I** Tax-exempt status ☐ 501(c)(3) ☒ 501(c) ( 6 ) (insert no) ☐ 4947(a)(1) or ☐ 527**J** Website: WWW.MISSOURIREALTOR.ORG**H(c)** Group exemption number**K** Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other**L** Year of formation 1936**M** State of legal domicile MO**Part I Summary**

<b>Activities &amp; Governance</b>	<b>1</b> Briefly describe the organization's mission or most significant activities See Schedule O			
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets			
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	287	
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	287	
	<b>5</b> Total number of individuals employed in calendar year 2012 (Part V, line 2a)	<b>5</b>	23	
	<b>6</b> Total number of volunteers (estimate if necessary)	<b>6</b>	450	
<b>Revenue</b>	<b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	0	
	<b>b</b> Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>	0	
	<b>8</b> Contributions and grants (Part VIII, line 1h)	<b>Prior Year</b>		<b>Current Year</b>
	<b>9</b> Program service revenue (Part VIII, line 2g)	3,158,202	3,542,857	
<b>Expenses</b>	<b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)	60,371	42,703	
	<b>11</b> Other revenue (Part VIII, column (A), lines 5-7d, 8c, 9c, 10c, and 11e)	97,498	41,207	
	<b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,316,071	3,626,767	
	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0	
	<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)		0	
	<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,441,741	1,427,116	
	<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)		0	
	<b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶		0	
	<b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	1,758,989	1,511,283	
	<b>18</b> Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	3,200,730	2,938,399	
<b>Net Assets or Fund Balances</b>	<b>19</b> Revenue less expenses Subtract line 18 from line 12	115,341	688,368	
	<b>20</b> Total assets (Part X, line 16)	<b>Beginning of Current Year</b>	<b>End of Year</b>	
	<b>21</b> Total liabilities (Part X, line 26)	7,023,463	7,878,689	
	<b>22</b> Net assets or fund balances Subtract line 21 from line 20	643,105	761,882	
		6,380,358	7,116,807	

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

Signature of officer

Date

RUSSELL G. COFANO

CEO

Type or print name and title

**Paid****Preparer Use Only**

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if PTIN

self-employed

P00529082

Firm's name ▶ Gerding, Korte &amp; Whitwood, PC, CPA's

Firm's EIN ▶ 43-1260512

Firm's address ▶ 20 South Fifth Street

Phone no 573-449-1599

May the IRS discuss this return with the preparer shown above? (see instructions)

☐ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2012)

DAA

G13

**Part III Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III

**1** Briefly describe the organization's mission:

See Schedule O

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code ) (Expenses \$ 847,385 including grants of \$ ) (Revenue \$ )  
PUBLIC POLICY: MONITORS LOCAL, STATE & FEDERAL LEGISLATION  
TO ANALYZE ITS IMPACT ON THE REAL ESTATE INDUSTRY.  
INITIATES LEGISLATION TO EXPAND AND PROTECT REALTORS AND  
PRIVATE PROPERTY INTEREST. REACTS TO LOCAL AND STATE  
INITIATIVES IMPACTING THE REAL ESTATE INDUSTRY. MAINTAINS  
RELATIONS WITH INDUSTRY RELATED ENTITIES AND GOVERNMENT  
AGENCIES TO AFFECT ACCEPTABLE REGULATION OF THE REAL  
ESTATE INDUSTRY, TO INCREASE SOURCES OF REAL ESTATE  
FINANCING & TO PROMOTE ECONOMIC DEVELOPMENT IN MISSOURI.

**4b** (Code ) (Expenses \$ 774,976 including grants of \$ ) (Revenue \$ )  
MEMBER/BOARD VALUE: DEVELOP AND PROVIDE EDUCATIONAL  
OPPORTUNITIES AND SERVICES FOCUSED ON ETHICS AND  
PROFESSIONAL REAL ESTATE PRACTICE.

**4c** (Code ) (Expenses \$ 203,377 including grants of \$ ) (Revenue \$ )  
COMMUNICATIONS: RESEARCH AND DEVELOP, AND/OR PROVIDE,  
BUSINESS PRODUCTS AND SERVICES USED BY REALTORS AND/OR  
BOARDS/ASSOCIATIONS.

**4d** Other program services (Describe in Schedule O )

(Expenses \$ 1,112,661 including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses ► 2,938,399

**Part IV Checklist of Required Schedules**

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A		X
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		X
4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	X	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	X	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII		X
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		X
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

**Part IV Checklist of Required Schedules (continued)**

	Yes	No
<b>21</b> Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II		X
<b>22</b> Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		X
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	X	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25		X
<b>24b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
<b>24c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
<b>24d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
<b>25a</b> <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		
<b>25b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		
<b>26</b> Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II		X
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III		X
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
<b>28a</b> A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		X
<b>28b</b> A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		X
<b>28c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV		X
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M		X
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M		X
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		X
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		X
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I		X
<b>34</b> Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, or IV, and Part V, line 1	X	
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
<b>35b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2		
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI		X
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	X	

**Part V Statements Regarding Other IRS Filings and Tax Compliance**Check if Schedule O contains a response to any question in this Part V ☐

		Yes	No
<b>1a</b> Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1a 30		
<b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b 0		
<b>c</b> Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X	
<b>2a</b> Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	2a 23		
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	X	
<b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
<b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b		
<b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
<b>b</b> If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
<b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
<b>c</b> If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
<b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	X	
<b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	X	
<b>7 Organizations that may receive deductible contributions under section 170(c).</b>			
<b>a</b> Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
<b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
<b>c</b> Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
<b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year.	7d		
<b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
<b>f</b> Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
<b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
<b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
<b>8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
<b>9 Sponsoring organizations maintaining donor advised funds.</b>			
<b>a</b> Did the organization make any taxable distributions under section 4966?	9a		
<b>b</b> Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
<b>10 Section 501(c)(7) organizations.</b> Enter			
<b>a</b> Initiation fees and capital contributions included on Part VIII, line 12.	10a		
<b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b		
<b>11 Section 501(c)(12) organizations.</b> Enter			
<b>a</b> Gross income from members or shareholders.	11a		
<b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
<b>12a Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?	12a		
<b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b		
<b>13 Section 501(c)(29) qualified nonprofit health insurance issuers.</b>			
<b>a</b> Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.	13a		
<b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b		
<b>c</b> Enter the amount of reserves on hand.	13c		
<b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
<b>b</b> If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b		

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI ☒

**Section A. Governing Body and Management**

	Yes	No
<b>1a</b> Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O	287	
<b>1b</b> Enter the number of voting members included in line 1a, above, who are independent	287	
<b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	X	
<b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		X
<b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
<b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets?		X
<b>6</b> Did the organization have members or stockholders?	X	
<b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	X	
<b>7b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
<b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
<b>a</b> The governing body?	X	
<b>b</b> Each committee with authority to act on behalf of the governing body?	X	
<b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
<b>10a</b> Did the organization have local chapters, branches, or affiliates?		X
<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
<b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990		
<b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
<b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
<b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	X	
<b>13</b> Did the organization have a written whistleblower policy?		X
<b>14</b> Did the organization have a written document retention and destruction policy?	X	
<b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>a</b> The organization's CEO, Executive Director, or top management official	X	
<b>b</b> Other officers or key employees of the organization	X	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
<b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
<b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

**Section C. Disclosure**

- 17** List the states with which a copy of this Form 990 is required to be filed ► None
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► EMILY MILLER

2601 BERNADETTE PL

COLUMBIA

MO 65203

573-445-8400

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Check if Schedule O contains a response to any question in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
  - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
  - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
  - List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) SEE ATTACHED LIST	2.00 0.00	X						0	0	0
(2) RUSSELL G. COFANO CEO	50.00 0.00			X				224,520	0	20,976
(3) SAM LICKLIDER CHIEF LOBBIST	45.00 0.00					X		142,157	0	21,157
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										



**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(12)										
(13)										
(14)										
(15)										
(16)										
(17)										
(18)										
(19)										
<b>1b Sub-total</b>							366,677		42,133	
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>							366,677		42,133	

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **2**

- 3** Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

	Yes	No
3		X
4	X	
5		X

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

**Part VIII Statement of Revenue**Check if Schedule O contains a response to any question in this Part VIII. ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns	<b>1a</b>				
	<b>b</b> Membership dues	<b>1b</b>				
	<b>c</b> Fundraising events	<b>1c</b>				
	<b>d</b> Related organizations	<b>1d</b>				
	<b>e</b> Government grants (contributions)	<b>1e</b>				
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>				
	<b>g</b> Noncash contributions included in lines 1a-1f \$					
	<b>h</b> Total. Add lines 1a-1f					
<b>Program Service Revenue</b>		<b>Busn Code</b>				
	<b>2a</b> DUES		2,536,240	2,536,240		
	<b>b</b> MEMBER ASSESSMENTS		747,833	747,833		
	<b>c</b> SEMINAR/CONFERENCE REGIST.		204,010			204,010
	<b>d</b> SPONSORSHIPS		54,774	54,774		
	<b>e</b>					
	<b>f</b> All other program service revenue					
	<b>g</b> Total. Add lines 2a-2f		3,542,857			
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts)		42,703			42,703
	<b>4</b> Income from investment of tax-exempt bond proceeds					
	<b>5</b> Royalties					
		(i) Real	(ii) Personal			
	<b>6a</b> Gross rents					
	<b>b</b> Less rental exps					
	<b>c</b> Rental inc or (loss)					
	<b>d</b> Net rental income or (loss)					
	<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
	<b>b</b> Less cost or other basis & sales exps					
	<b>c</b> Gain or (loss)					
	<b>d</b> Net gain or (loss)					
	<b>8a</b> Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18	<b>a</b>				
	<b>b</b> Less direct expenses	<b>b</b>				
	<b>c</b> Net income or (loss) from fundraising events					
	<b>9a</b> Gross income from gaming activities See Part IV, line 19	<b>a</b>				
	<b>b</b> Less direct expenses	<b>b</b>				
	<b>c</b> Net income or (loss) from gaming activities					
	<b>10a</b> Gross sales of inventory, less returns and allowances	<b>a</b>	2,386			
	<b>b</b> Less cost of goods sold	<b>b</b>				
<b>c</b> Net income or (loss) from sales of inventory		2,386	2,386			
<b>Miscellaneous Revenue</b>		<b>Busn Code</b>				
<b>11a</b> MANAGEMENT FEE/COST REIMB.		29,873			29,873	
<b>b</b> ASSOCIATION MANAGEMENT SERVIC		8,352			8,352	
<b>c</b> MISCELLANEOUS		596			596	
<b>d</b> All other revenue						
<b>e</b> Total. Add lines 11a-11d		38,821				
<b>12</b> Total revenue. See instructions		3,626,767	3,341,233	0	285,534	

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21				
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	224,520			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	892,240			
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	42,014			
9 Other employee benefits	193,275			
10 Payroll taxes	75,067			
11 Fees for services (non-employees)				
a Management				
b Legal	20,478			
c Accounting	10,879			
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	44,633			
12 Advertising and promotion				
13 Office expenses	88,301			
14 Information technology				
15 Royalties				
16 Occupancy	82,001			
17 Travel	266,471			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	359,498			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	104,822			
23 Insurance	13,240			
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a RESERVE FUNDING	291,028			
b DATA PROCESSING	91,767			
c DUES AND SUBSCRIPTIONS	68,608			
d PRINTING AND ARTWORK	30,650			
e All other expenses	38,907			
25 Total functional expenses. Add lines 1 through 24e	2,938,399	0	0	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

**Part X Balance Sheet**Check if Schedule O contains a response to any question in this Part X ☐

		(A) Beginning of year		(B) End of year
<b>Assets</b>	1 Cash—non-interest bearing	86,582	1	79,007
	2 Savings and temporary cash investments	5,438,974	2	6,195,368
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	34,065	4	36,212
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	17,704	9	63,708
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 2,394,601		
	b Less accumulated depreciation	10b 1,428,958	10c 965,643	
	11 Investments—publicly traded securities	402,793	11	464,890
	12 Investments—other securities See Part IV, line 11		12	
	13 Investments—program-related See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets See Part IV, line 11	18,027	15	73,861
16 <b>Total assets.</b> Add lines 1 through 15 (must equal line 34)	7,023,463	16	7,878,689	
<b>Liabilities</b>	17 Accounts payable and accrued expenses	107,971	17	145,760
	18 Grants payable		18	
	19 Deferred revenue	517,107	19	506,420
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	18,027	25	109,702
	26 <b>Total liabilities.</b> Add lines 17 through 25	643,105	26	761,882
	<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117 (ASC 958), check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>		
27 Unrestricted net assets		6,380,358	27	7,116,807
28 Temporarily restricted net assets			28	
29 Permanently restricted net assets			29	
<b>Organizations that do not follow SFAS 117 (ASC 958), check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>				
30 Capital stock or trust principal, or current funds			30	
31 Paid-in or capital surplus, or land, building, or equipment fund			31	
32 Retained earnings, endowment, accumulated income, or other funds			32	
33 <b>Total net assets or fund balances</b>		6,380,358	33	7,116,807
34 <b>Total liabilities and net assets/fund balances</b>	7,023,463	34	7,878,689	

**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,626,767
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,938,399
3	Revenue less expenses Subtract line 2 from line 1	3	688,368
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,380,358
5	Net unrealized gains (losses) on investments	5	48,081
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	7,116,807

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response to any question in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

**SCHEDULE C**  
**(Form 990 or 990-EZ)**

**Political Campaign and Lobbying Activities**

OMB No. 1545-0047

**2012**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527  
▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.  
▶ See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of organization

MISSOURI ASSOCIATION OF REALTORS

Employer identification number

43-0727889

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2 Political expenditures ▶ \$
- 3 Volunteer hours

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a Was a correction made? ☐ Yes ☐ No
- b If "Yes," describe in Part IV

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4 Did the filing organization file Form 1120-POL for this year? ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

- A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check ☐ if the filing organization checked box A and "limited control" provisions apply

**Limits on Lobbying Expenditures****(The term "expenditures" means amounts paid or incurred.)**

	(a) Filing organization's totals	(b) Affiliated group totals												
<b>1a</b> Total lobbying expenditures to influence public opinion (grass roots lobbying)														
<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying)														
<b>c</b> Total lobbying expenditures (add lines 1a and 1b)														
<b>d</b> Other exempt purpose expenditures														
<b>e</b> Total exempt purpose expenditures (add lines 1c and 1d)														
<b>f</b> Lobbying nontaxable amount Enter the amount from the following table in both columns														
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000</td> </tr> </tbody> </table>	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is													
Not over \$500,000	20% of the amount on line 1e													
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000													
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000													
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000													
Over \$17,000,000	\$1,000,000													
<b>g</b> Grassroots nontaxable amount (enter 25% of line 1f)														
<b>h</b> Subtract line 1g from line 1a If zero or less, enter -0-														
<b>i</b> Subtract line 1f from line 1c If zero or less, enter -0-														
<b>j</b> If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?														

☐ Yes ☐ No
**4-Year Averaging Period Under Section 501(h)**

**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)**

**Lobbying Expenditures During 4-Year Averaging Period**

Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
<b>2a</b> Lobbying nontaxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					
<b>c</b> Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					
<b>f</b> Grassroots lobbying expenditures					

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
<b>a</b> Volunteers?			
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
<b>c</b> Media advertisements?			
<b>d</b> Mailings to members, legislators, or the public?			
<b>e</b> Publications, or published or broadcast statements?			
<b>f</b> Grants to other organizations for lobbying purposes?			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?			
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
<b>i</b> Other activities?			
<b>j</b> Total. Add lines 1c through 1i			
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

- 1** Were substantially all (90% or more) dues received nondeductible by members?
- 2** Did the organization make only in-house lobbying expenditures of \$2,000 or less?
- 3** Did the organization agree to carry over lobbying and political expenditures from the prior year?

	Yes	No
<b>1</b>		X
<b>2</b>		X
<b>3</b>		X

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) if Part III-A, line 3, is answered "Yes."**

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	3,284,073
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year	<b>2a</b>	503,706
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	503,706
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	853,859
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	-350,153

**Part IV Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.



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**Part IV**    **Supplemental Information** (continued)

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**SCHEDULE D  
(Form 990)**Department of the Treasury  
Internal Revenue Service**Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990,  
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.  
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

**2012****Open to Public  
Inspection**

Name of the organization

MISSOURI ASSOCIATION OF REALTORS

Employer identification number

43-0727889

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7

1 Purpose(s) of conservation easements held by the organization (check all that apply)

<input type="checkbox"/> Preservation of land for public use (e.g., recreation or education)	<input type="checkbox"/> Preservation of an historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4 Number of states where property subject to conservation easement is located ►

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ►

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1	► \$
(ii) Assets included in Form 990, Part X	► \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1	► \$
b Assets included in Form 990, Part X	► \$

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a ☐ Public exhibition  
 b ☐ Scholarly research  
 c ☐ Preservation for future generations  
 d ☐ Loan or exchange programs  
 e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table

- c Beginning balance  
 d Additions during the year  
 e Distributions during the year  
 f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII ☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

- a Board designated or quasi-endowment ☐ %  
 b Permanent endowment ☐ %  
 c Temporarily restricted endowment ☐ %  
 The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

- (i) unrelated organizations  
 (ii) related organizations

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? ☐

	Yes	No
3a(i)		
3a(ii)		
3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		256,698		256,698
b Buildings		1,399,529	847,061	552,468
c Leasehold improvements				
d Equipment		616,050	469,417	146,633
e Other		122,324	112,480	9,844
<b>Total.</b> Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) )				965,643

**Part VII Investments—Other Securities.** See Form 990, Part X, line 12

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 12 )		

**Part VIII Investments—Program Related.** See Form 990, Part X, line 13

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 13 )		

**Part IX Other Assets.** See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 15 )	

**Part X Other Liabilities.** See Form 990, Part X, line 25

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) DEFERRED INSURANCE SETTLEMENT	91,067
(3) CUSTODIAL FUNDS	18,635
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 25 )	109,702

2. FIN 48 (ASC 740) Footnote In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

1	Total revenue, gains, and other support per audited financial statements		1	3,674,848
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains on investments	2a	48,081	
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	48,081
3	Subtract line 2e from line 1		3	3,626,767
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	3,626,767

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

1	Total expenses and losses per audited financial statements		1	2,938,399
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	2,938,399
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)		5	2,938,399

**Part XIII Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**Part XIII** Supplemental Information (continued)

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**SCHEDULE J**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest  
Compensated Employees

► Complete if the organization answered "Yes" to Form 990,  
Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

**2012**

Open to Public  
Inspection

MISSOURI ASSOCIATION OF REALTORS

Employer identification number

43-0727889

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |  |  |
|--|--|
| <input type="checkbox"/> First-class or charter travel             | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees   |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the filing organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- |  |   |
|--|---|
| <input type="checkbox"/> Compensation committee              | <input checked="" type="checkbox"/> Written employment contract                     |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study                               |
| <input type="checkbox"/> Form 990 of other organizations     | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.**

**5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 5a or 5b, describe in Part III.

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 6a or 6b, describe in Part III.

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b

2

4a

4b

4c

5a

5b

6a

6b

7

8

9

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 RUSSELL G. COFANO CEO	(i) 206,600 (ii) 0	17,920	0	20,976	0	245,496	0
2 SAM LICKLIDER CHIEF LOBBIEST	(i) 142,157 (ii) 0	0	0	21,157	0	163,314	0
3	(i) (ii)						
4	(i) (ii)						
5	(i) (ii)						
6	(i) (ii)						
7	(i) (ii)						
8	(i) (ii)						
9	(i) (ii)						
10	(i) (ii)						
11	(i) (ii)						
12	(i) (ii)						
13	(i) (ii)						
14	(i) (ii)						
15	(i) (ii)						
16	(i) (ii)						



**Part III Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

**2012**

Open to Public  
Inspection

Name of the organization

MISSOURI ASSOCIATION OF REALTORS

Employer identification number

43-0727889

Form 990 - Organization's Mission or Most Significant Activities

MISSOURI REALTORS® UNITE TO ADVOCATE FOR REAL PROPERTY RIGHTS IN MISSOURI,  
DELIVER COMPREHENSIVE RISK MANAGEMENT PROGRAMS AND SERVICES, CONNECT  
MEMBERS THROUGH VARIOUS MEDIA AND EVENTS, AND DELIVER ASSOCIATION  
MANAGEMENT SERVICES.

Form 990, Part III, Line 4d - All Other Accomplishment

PROVIDE LEGAL, LEGISLATIVE, & EDUCATIONAL SERVICES

Form 990, Part VI - Additional Information

BECAUSE OF THE NATURE OF THE REAL ESTATE INDUSTRY, MANY OF OUR BOARD  
MEMBERS MAY BE RELATED THROUGH AFFILIATION WITH COMMON BROKERAGES AND  
SOME MAY HAVE FAMILY RELATIONSHIPS. THE PREVALENCE OF THESE RELATIONSHIPS  
IS LIKELY TO BE NUMEROUS.

Form 990, Part VI, Line 2 - Related Party Information Among Officers

SEE ABOVE FOR MORE INFORMATION

Form 990, Part VI, Line 6 - Classes of Members or Stockholders

MEMBERS OF THE ASSOCIATION HAVE THE RIGHT TO ELECT GOVERNING BOARD MEMBERS,  
OR DELEGATES, WHICH REPRESENTS PARTICIPATION IN THE ASSOCIATION'S  
GOVERNANCE.

Form 990, Part VI, Line 7a - Election of Members and Their Rights

MEMBERS OF THE ORGANIZATION MAY ELECT ONE OR MORE MEMBERS OF THE GOVERNING

Name of the organization

MISSOURI ASSOCIATION OF REALTORS

Employer identification number

43-0727889

BODY OR THEIR DELEGATES.

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990  
MAR WILL EMAIL EACH MEMBER OF THE ASSOCIATION'S EXECUTIVE COMMITTEE A DRAFT  
COPY OF THE 990 TAX RETURN AND 990T TAX RETURN AND ALL REQUIRED STATEMENTS  
PRIOR TO FILING THE RETURN.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy  
MAR OBTAINS A SIGNED FORM EACH YEAR FROM DIRECTORS AND MAINTAINS THE FORMS  
ON FILE.

Form 990, Part VI, Line 15a - Compensation Process for Top Official  
ANNUALLY, THE LEADERSHIP TEAM CONDUCTS AN EVALUATION CALLED A PERFORMANCE  
REVIEW AND ADJUSTS THE LEVEL OF COMPENSATION ACCORDINGLY. CONSIDERATION IS  
GIVEN TO EXPERIENCE WITHIN THE INDUSTRY, COMPARABLE COMPENSATION OF PEERS,  
LEADERSHIP QUALITIES AND ACCOMPLISHMENT OF GOALS.

Form 990, Part VI, Line 15b - Compensation Process for Officers  
AN ANNUAL PERFORMANCE REVIEW IS PERFORMED BY THE EXECUTIVE VICE  
PRESIDENT/CEO TO DETERMINE IF ANY ADJUSTMENTS IN COMPENSATION ARE  
NECESSARY. CONSIDERATION IS GIVEN TO EXECUTION OF PERFORMANCE STANDARDS,  
EXPERIENCE IN CHOSEN FIELD, YEARS OF SERVICE TO THE ORGANIZATION AND  
COMPARABLE COMPENSATION OF PEERS.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation  
GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY IS LOCATED ON THE  
ORGANIZATION'S WEBSITE.

**SCHEDULE R**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

**2012**

**Open to Public  
Inspection**

Name of the organization

MISSOURI ASSOCIATION OF REALTORS

Employer identification number  
43-0727889

**Part I Identification of Disregarded Entities** (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(1)	(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(2)						
(3)						
(4)						
(5)						

**Part II Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
							Yes	No
(1)	CENTER FOR EDU & PRIVATE ENTERPRISE 2601 BERNADETTE PLACE COLUMBIA MO 65203 43-6036211	EDUCATION	MO	3	7	N/A		X
(2)	MISSOURIANS FOR FAIR TAXATION 2601 BERNADETTE PLACE COLUMBIA MO 65203 27-5301017	EDUCATION	MO	4		N/A		X
(3)	MISSOURI REALTORS RELIEF FOUNDATION 2601 BERNADETTE PLACE COLUMBIA MO 65203 27-1481491	RELIEF	MO	3	7	N/A		X
(4)	REALTORS POLITICAL ACTION COMMITTEE 2601 BERNADETTE PLACE COLUMBIA MO 65203 43-1506517	PAC	MO	527		N/A		X
(5)								

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2012

DAA

**Part III Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year)

	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Dispro- portionate alloc ?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
								Yes	No		Yes	No	
(1)													
(2)													
(3)													
(4)													

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year)

	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
									Yes	No
(1)										
(2)										
(3)										
(4)										

**Part V Transactions With Related Organizations** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity

b Gift, grant, or capital contribution to related organization(s)

c Gift, grant, or capital contribution from related organization(s)

d Loans or loan guarantees to or for related organization(s)

e Loans or loan guarantees by related organization(s)

f Dividends from related organization(s)

g Sale of assets to related organization(s)

h Purchase of assets from related organization(s)

i Exchange of assets with related organization(s)

j Lease of facilities, equipment, or other assets to related organization(s)

k Lease of facilities, equipment, or other assets from related organization(s)

l Performance of services or membership or fundraising solicitations for related organization(s)

m Performance of services or membership or fundraising solicitations by related organization(s)

n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o Sharing of paid employees with related organization(s)

p Reimbursement paid to related organization(s) for expenses

q Reimbursement paid by related organization(s) for expenses

r Other transfer of cash or property to related organization(s)

s Other transfer of cash or property from related organization(s)

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)	CENTER FOR EDU & PRIVATE ENTERPRISE	a	25,877	
(2)	MISSOURIANS FOR FAIR TAXATION	b	275,000	
(3)	REALTORS POLITICAL ACTION COMMITTEE	q	3,996	
(4)				
(5)				
(6)				

**Part VI Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(1)	(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under section 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
					Yes	No			Yes	No		Yes	No	
(1)														
(2)														
(3)														
(4)														
(5)														
(6)														
(7)														
(8)														
(9)														
(10)														
(11)														

**Part VII Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

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# 2012 MAR State Directors

Name	Term Begin Date	Term End Date	Position
1 ACOSTA, SHERYL - Board of Directors - AD - Auto I	12/31/2011	12/30/2012 AD - Auto Director	
2 Ahrens, Deborah A - Board of Directors - 0D - zero te	12/31/2011	12/30/2012 0D - zero term director	
3 Alexander, Carol A - Board of Directors - AD - Auto D	12/31/2011	12/30/2012 AD - Auto Director	
4 ALLEN, DONALD K - Board of Directors - AD - Auto I	12/31/2011	12/30/2012 AD - Auto Director	
5 Andrews, Douglas A - Board of Directors - AD - Auto	12/31/2011	12/30/2013 AD - Auto Director	
6 APPLE, LARRY B - Board of Directors - PP - Past Pr	12/31/2002	12/30/2019 PP - Past President	
7 Arnold, Mary S - Board of Directors - 1D - 1st term dir	1/20/2011	12/30/2012 1D - 1st term director	
8 ASBURY, JAMES W - Board of Directors - PP - Past	12/31/2006	12/30/2019 PP - Past President	
9 ASHER, SHARI L - Board of Directors - 0D - zero term	12/31/2011	12/30/2012 0D - zero term director	
10 Aydt, Bruce H - Board of Directors - PP - Past Preside	12/31/2008	12/30/2019 PP - Past President	
11 Banks, Steven D - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director	
12 Baras, Carole A - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director	
13 BARLOS, DEBORAH - Board of Directors - AD - Aut	12/31/2011	12/30/2012 AD - Auto Director	
14 Barnes, Linda S - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director	
15 Bateman, Judy - Board of Directors - 2D - 2nd term d	1/20/2011	12/30/2012 2D - 2nd term director	
16 Bayer, Thomas E - Board of Directors - PP - Past Pre	12/31/1991	12/30/2019 PP - Past President	
17 Biri, Darrell L - Board of Directors - AD - Auto Directo	12/31/2011	12/30/2012 AD - Auto Director	
18 Birner, Richard O - Board of Directors - PP - Past Pre	12/31/1989	12/30/2019 PP - Past President	
19 Boeh, Andrea N - Board of Directors - 1D - 1st term d	12/31/2011	12/30/2013 1D - 1st term director	
20 BOEKER, JAMES J - Board of Directors - 1D - 1st ter	1/20/2011	12/30/2012 1D - 1st term director	
21 BOGEMA, EVELYN - Board of Directors - 2D - 2nd te	12/31/2011	12/30/2012 2D - 2nd term director	
22 Bolin, James L - Board of Directors - 1D - 1st term dir	12/31/2011	12/30/2013 1D - 1st term director	
23 Bracht, Terence - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director	
24 Braznell, Elizabeth - Board of Directors - 1D - 1st term	12/31/2011	12/30/2012 1D - 1st term director	
25 BREWER, BEVERLY S - Board of Directors - 1D - 1s	4/20/2011	12/30/2012 1D - 1st term director	
26 Brown, Eugene D - Board of Directors - PP - Past Pre	12/31/2006	12/30/2019 PP - Past President	
27 Brown, Gail A - Board of Directors - 2D - 2nd term dir	1/20/2011	12/30/2012 2D - 2nd term director	
28 Brown, J T - Board of Directors - PP - Past President	12/31/1988	12/30/2019 PP - Past President	
29 Bryant, Tameka N - Board of Directors - 2D - 2nd terr	1/20/2011	12/30/2012 2D - 2nd term director	
30 BUCHER, ROBERT L - Board of Directors - 2D - 2nd	12/31/2011	12/30/2013 2D - 2nd term director	
31 Bury, Audrey R - Board of Directors - AD - Auto Direc	12/31/2011	12/30/2012 AD - Auto Director	
32 Callmeyer, Bob - Board of Directors - 0D - zero term	12/31/2011	12/30/2012 0D - zero term director	
33 Cameron, Darin M - Board of Directors - 1D - 1st term	4/20/2011	12/30/2012 1D - 1st term director	
34 Cameron, Kimberly J - Board of Directors - 1D - 1st te	1/20/2011	12/30/2012 1D - 1st term director	
35 CAMPBELL, STEPHANIE - Board of Directors - 1D -	12/31/2011	12/30/2013 1D - 1st term director	

· Carter, Michael E - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· CASH, JOANN A - Board of Directors - 2D - 2nd term	3/31/2012	12/30/2013 2D - 2nd term director
· Cashion, Frances F - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
· CHAMBERS, THOMAS R - Board of Directors - AD -	12/31/2011	12/30/2012 AD - Auto Director
40 · CHAPPELL, JOY D - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
Chellappa, Raja - Board of Directors - 2D - 2nd term	1/20/2011	12/30/2012 2D - 2nd term director
Christian, Christopher - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
Christofferson, Chris - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
CLARK, KATHY J - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
Clem, Stacey L - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
COBB, JoAnn - Board of Directors - 2D - 2nd term	1/20/2011	12/30/2012 2D - 2nd term director
Cofano, Russ - Board of Directors - M - Member	1/1/2012	12/31/2019 M - Member
Cofer, Shirley A - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
· COLE, JANETTA K - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
50 · Cole, Larry N - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
Coleman, Kim - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
· Conell, Nancy - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
Conley, Edwina C - Board of Directors - 1D - 1st term	4/20/2011	12/30/2012 1D - 1st term director
Coots, Laura L - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
Croney, Melba - Board of Directors - 1D - 1st term	12/31/2011	12/30/2012 1D - 1st term director
Cull, Marcia - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
Curtin, Dennis - Board of Directors - PP - Past	12/31/1992	12/30/2019 PP - Past President
Curtis, Robert W - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· DAWSON, GAY L - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
60 · DELOZIER, VANCE A - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
DeMay, Letty - Board of Directors - 1D - 1st term	1/19/2012	12/30/2013 1D - 1st term director
Derks, Gerald E - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
Dingley, Mary Kay - Board of Directors - 1D - 1st term	1/19/2012	12/30/2013 1D - 1st term director
Disabato, Ted D - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
Dizmag, Paul A - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
DUNCAN, WANDA - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
DUNLAP, LORI - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
· DUVALL, SHANNON - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
DYE, JAMES T - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
70 · Dyer, Gregory L - Board of Directors - 1D - 1st term	9/20/2012	12/30/2013 1D - 1st term director
Ebenroth, Michael H - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
· Elcock, Helene-Marie R - Board of Directors - AD - Auto	4/20/2011	12/30/2012 AD - Auto Director

· Elcock, James T - Board of Directors - 1D - 1st term d	4/26/2012	12/30/2013 1D - 1st term director
· Elgin, LaWanda - Board of Directors - 1D - 1st term d	1/20/2011	12/30/2012 1D - 1st term director
· Ellingsworth, Jack - Board of Directors - PP - Past Pres	12/31/1968	12/30/2019 PP - Past President
· Espinoza, Paul - Board of Directors - 1D - 1st term di	12/31/2011	12/30/2013 1D - 1st term director
· Esrey, Robert E - Board of Directors - PP - Past Pres	12/31/1985	12/30/2019 PP - Past President
· FARRELL, JUSTIN R - Board of Directors - 1D - 1st t	1/20/2011	12/30/2012 1D - 1st term director
· FARRELL, SHERRY L - Board of Directors - 2D - 2nc	12/31/2011	12/30/2013 2D - 2nd term director
· FELIX, Belinda B - Board of Directors - 1D - 1st term di	12/31/2011	12/30/2013 1D - 1st term director
· FERGUSON, CAROLYN - Board of Directors - 1D - 1	12/31/2011	12/30/2013 1D - 1st term director
· Ferrell, Caroleen - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director
· FINNIGAN, WANDA L - Board of Directors - 1D - 1st	12/31/2011	12/30/2013 1D - 1st term director
· Fook, David - Board of Directors - 1D - 1st term direc	12/31/2011	12/30/2013 1D - 1st term director
· Fox, Cindy - Board of Directors - 1D - 1st term direct	12/31/2011	12/30/2012 1D - 1st term director
· Frank, Sabina - Board of Directors - 1D - 1st term dire	1/20/2011	12/30/2012 1D - 1st term director
· Fravell, Janice F - Board of Directors - 1D - 1st term c	12/31/2011	12/30/2012 0D - zero term director
· Friedman, Eric - Board of Directors - 0D - zero term d	12/31/2011	12/30/2012 1D - 1st term director
· Gamble, James R - Board of Directors - AD - Auto Di	12/31/2011	12/30/2019 AD - Auto Director
· GATTERMEIR, JOHN R - Board of Directors - AD - A	12/31/2011	12/30/2012 AD - Auto Director
· GERKEN, DUANE H - Board of Directors - PP - Past	12/31/1997	12/30/2019 PP - Past President
· GERKEN, KAY L - Board of Directors - PP - Past Pre	12/31/2003	12/30/2019 PP - Past President
· GILES, REBECCA L - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
· Glauser, Louis - Board of Directors - PP - Past Presid	12/31/1975	12/30/2019 PP - Past President
· Grassmuck, Sandra K - Board of Directors - 1D - 1st	12/31/2011	12/30/2013 1D - 1st term director
· GREEN, ROBERT L - Board of Directors - 2D - 2nd t	1/20/2011	12/30/2012 2D - 2nd term director
· Green, Sandy - Board of Directors - 1D - 1st term dire	12/31/2011	12/30/2013 1D - 1st term director
· Grimes, Heath E - Board of Directors - 2D - 2nd term	1/20/2011	12/30/2012 2D - 2nd term director
· GUMM, EDWARD L - Board of Directors - AD - Auto	12/31/2011	12/30/2012 AD - Auto Director
· Halterman, Ann C - Board of Directors - 0D - zero ten	12/31/2011	12/30/2012 0D - zero term director
· Halterman, Steven - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· Hamilton, Tiffany - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director
· Hammerschmidt, Janis M - Board of Directors - 2D -	1/20/2011	12/30/2012 2D - 2nd term director
· HANSEN, TIMOTHY A - Board of Directors - 0D - zer	9/20/2012	12/30/2012 0D - zero term director
· HARE, SHELLEY J - Board of Directors - 2D - 2nd tel	12/31/2011	12/30/2013 2D - 2nd term director
· Harris, Carole J - Board of Directors - AD - Auto Direc	12/31/2011	12/30/2012 AD - Auto Director
· HERD, CLAUDIA J - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· Herren, Barbara S - Board of Directors - 0D - zero ter	12/31/2011	12/30/2012 0D - zero term director
· Hickok, Jessica - Board of Directors - 1D - 1st term d	12/31/2011	12/30/2012 1D - 1st term director

110 HOLTZMAN, STORMY - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
111 HOPPER, CLYDE B - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
112 HORN, ANITA J - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
113 HOWE, BOBBI J - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
114 HUBBERT, STEPHEN J - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
115 HUNT, SHARON L - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
116 Hyde, Jennifer - Board of Directors - 1D - 1st term director	9/20/2012	12/30/2013 1D - 1st term director
117 JACOBS, KARIE - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
118 Jared, Brian R - Board of Directors - 0D - zero term director	12/31/2011	1/30/2012 0D - zero term director
119 JENKINS, CHARLA K - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2012 1D - 1st term director
120 Johnson, John A - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
121 JOHNSON, MYRNA M - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
122 Johnson, Nate K - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
123 Johnston, Stephen C - Board of Directors - PP - Past President	12/31/1998	12/30/2019 PP - Past President
124 Jones, Jim C - Board of Directors - PP - Past President	12/31/1978	12/30/2019 PP - Past President
125 Judd, Janet - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
126 Kastner, Riahna C - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
127 KAY, LA NORA - Board of Directors - AD - Auto Director	12/31/2009	12/30/2019 AD - Auto Director
128 Keathley, Barbara E - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
129 Keating, Larry - Board of Directors - PP - Past President	12/31/2004	12/30/2019 PP - Past President
130 Keating, Sharon L - Board of Directors - AD - Auto Director	12/31/2009	12/30/2019 AD - Auto Director
131 Kempf, Jessica E - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
132 KENEPP, NANCY J - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
133 KENNY, STEPHEN M - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
134 Kester, Jeffrey G - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
135 KING, KIMBERLY A - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
136 KNIGHT, ELIZABETH J - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
137 KNOELL, KURT M - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
138 Kratky, Fred A - Board of Directors - PP - Past President	12/31/1995	12/30/2019 PP - Past President
139 LA FERLA, MARILYN J - Board of Directors - 1D - 1st term director	6/23/2011	12/30/2012 1D - 1st term director
140 LAY, DOUG - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
141 Leaders, Patricia A - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
142 LEGAN, SONJA J - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
143 Levinson, Marc G - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
144 Levy, Kenneth H - Board of Directors - 1D - 1st term director	1/19/2012	12/30/2013 1D - 1st term director
145 LITTLES, RONALD B - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
146 Litton, Tina L - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director

· LORD, JAMES E - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· Lovett, Cecil W - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
· Lovett, Colleen R J - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
(50 LYLE, MARY KAY - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· MacPherson, Donald C - Board of Directors - PP - Past President	12/31/1999	12/30/2019 PP - Past President
· Maiden, James R - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· Majors, Jon A - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
· MAPLES, LISA E - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
· MARBERRY, WENDY - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· Marble, Louis - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
· Mardoyan, Jeffrey V - Board of Directors - M - Member	9/20/2012	12/30/2013 M - Member
· Marsh, Swanie - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· Martoia, Charles J - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
(60 May, Jerre J - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
· McFadden, Fae - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· McFall, Jeanne - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· MCFERRON, ELIZABETH M - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· MCGARRAH, DAVID - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
· MCGRATH, MICHAEL H - Board of Directors - AD - Auto Director	1/20/2012	12/30/2012 AD - Auto Director
· McGrew, Michael C - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· MCMAHON, TINA - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
· McNearney, Michele O - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
· McWilliams, Gina L - Board of Directors - AD - Auto Director	1/20/2011	12/30/2012 AD - Auto Director
(70 MEDLIN, SHARON L - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· Meier, Rebecca - Board of Directors - 1D - 1st term director	4/20/2011	12/30/2012 1D - 1st term director
· Mendenhall, Elizabeth J - Board of Directors - PP - Past President	12/31/2011	12/30/2019 PP - Past President
· Mendenhall, Richard A - Board of Directors - PP - Past President	12/31/1986	12/30/2019 PP - Past President
· MEYER, THOMAS L - Board of Directors - PP - Past President	12/31/1967	12/30/2019 PP - Past President
· MEYER, THOMAS M - Board of Directors - PP - Past President	12/31/1994	12/30/2019 PP - Past President
· Middendorf, Susan E - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
· Miller, Phyllis - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2013 2D - 2nd term director
· Mooney, Catherine D - Board of Directors - 0D - zero term director	12/31/2011	12/30/2012 0D - zero term director
· Moore, Sean - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
(80 MORRILL, R. L - Board of Directors - PP - Past President	12/31/1973	12/30/2019 PP - Past President
· Morris, David - Board of Directors - 1D - 1st term director	9/15/2011	12/30/2012 1D - 1st term director
· NEAL, FREDERICK - Board of Directors - PP - Past President	12/31/1996	1/6/2013 PP - Past President
· Noennig, Miles - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director

Nolan, Janice L - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
Northcutt, Virginia K - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
Oldani, Ronald - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
Oliver, Brenda - Board of Directors - AD - Auto Director	1/20/2011	12/30/2012 AD - Auto Director
ONEILL, DANIEL J - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
OWEN, STEVEN W - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
PAGE, Lyla J - Board of Directors - 0D - zero term director	12/31/2011	12/30/2012 0D - zero term director
Palitzsch, Thomas E - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
Parker, Yvonne - Board of Directors - 0D - zero term director	12/31/2011	12/30/2012 0D - zero term director
Peterson, Donna S - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
PETERSON, PAM S - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
Peterson-Dill, Cheri K - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
Petras, Leah L - Board of Directors - 1D - 1st term director	9/20/2012	12/30/2013 1D - 1st term director
Petty, R. Connie - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
Pigowski-Sahrmann, Jennifer A - Board of Directors - 1D - 1st term director	12/31/2010	12/30/2013 AD - Auto Director
Pinchiaroli, John - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2012 2D - 2nd term director
POINTER, SUSAN R - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
Rector, Natalie J - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
Reese, Eric B - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
REMYINGTON, ANDREW B - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2013 1D - 1st term director
REZAC, CLARENCE F - Board of Directors - PP - Past President	12/31/2006	12/30/2019 PP - Past President
Riley, Kimberly - Board of Directors - 2D - 2nd term director	12/31/2011	12/30/2012 2D - 2nd term director
Rogers, T David - Board of Directors - PP - Past President	12/31/2010	12/30/2019 PP - Past President
Rombach, Penny L - Board of Directors - 2D - 2nd term director	1/19/2012	12/30/2013 2D - 2nd term director
ROQUET, TINA L - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
Rose, Scott - Board of Directors - 2D - 2nd term director	1/20/2011	12/30/2012 2D - 2nd term director
Rouhani, Mike - Board of Directors - 1D - 1st term director	12/31/2011	12/30/2012 1D - 1st term director
Sahrmann, Joseph M - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
Saylor, Eddy E - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
Schlaefli, Claus - Board of Directors - M - Member	12/31/2011	12/30/2012 M - Member
Schneider, Cort M - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
Schriewer, Mary Jane - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
SCHRIMPF, MATTHEW - Board of Directors - 1D - 1st term director	1/20/2011	12/30/2012 1D - 1st term director
Schulte, Eric R - Board of Directors - 0D - zero term director	12/31/2011	12/30/2012 0D - zero term director
Schumacher, Bonnie M - Board of Directors - 0D - zero term director	12/31/2011	12/30/2012 0D - zero term director
Schwerdt, Rex - Board of Directors - 1D - 1st term director	9/15/2011	12/30/2012 1D - 1st term director
Senol, Evren - Board of Directors - 1D - 1st term director	9/20/2012	12/30/2013 1D - 1st term director

'Shackleford, Wilihemena - Board of Directors - AD - /	12/31/2011	12/30/2012 AD - Auto Director
· Shaw, Janice - Board of Directors - 2D - 2nd term dir	12/31/2011	12/30/2013 2D - 2nd term director
· Shaw, Janice - Board of Directors - 2D - 2nd term dir	12/31/2011	12/30/2013 2D - 2nd term director
· Siebert, James J - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· Silies, Michelle - Board of Directors - 2D - 2nd term di	12/31/2011	12/30/2013 2D - 2nd term director
· SISSON, RAYMOND A - Board of Directors - PP - Pa	12/31/1983	12/30/2019 PP - Past President
· Sloan-Mulford, Michele - Board of Directors - 1D - 1st	9/20/2012	12/30/2013 1D - 1st term director
· Smith, J. Brad - Board of Directors - M - Member	9/20/2012	12/30/2013 M - Member
· SMITH, RUSSELL - Board of Directors - 1D - 1st term	12/31/2011	12/30/2012 1D - 1st term director
23) SMITH, TROY - Board of Directors - AD - Auto Direct	12/31/2011	12/30/2012 AD - Auto Director
· Snook, Steven L - Board of Directors - PP - Past Pres	12/31/2005	12/30/2019 PP - Past President
· Soligo Fleshman, Kristi Ann - Board of Directors - 2D	12/31/2011	12/30/2012 2D - 2nd term director
· SOTO, DAVID E - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director
· Stallings, Shelly - Board of Directors - 1D - 1st term d	3/31/2012	12/30/2013 1D - 1st term director
· Stallmann, Mark - Board of Directors - PP - Past Pres	12/31/2001	12/30/2019 PP - Past President
· STANLEY, KATHY L - Board of Directors - 1D - 1st te	12/31/2011	12/30/2013 1D - 1st term director
· Stanton, Carmen - Board of Directors - AD - Auto Dire	12/31/2011	12/30/2012 AD - Auto Director
· Stapleton, Marshall - Board of Directors - 1D - 1st ter	12/31/2011	12/30/2012 1D - 1st term director
· Stark, Barbara A - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
24) Steele, Beth A - Board of Directors - 1D - 1st term din	4/20/2011	12/30/2012 1D - 1st term director
· Steiner, Lynda - Board of Directors - AD - Auto Direct	12/31/2011	12/30/2012 AD - Auto Director
· Sterling, Rebecca L - Board of Directors - M - Membe	9/20/2012	12/30/2013 M - Member
· Stone, Donna - Board of Directors - AD - Auto Direct	12/31/2011	12/30/2012 AD - Auto Director
· SUTHERLAND, DIANA L - Board of Directors - PP - I	12/31/2000	12/30/2019 PP - Past President
· Tackett, Patsy - Board of Directors - AD - Auto Direct	12/31/2011	12/30/2012 AD - Auto Director
· Tadlock, Sarah - Board of Directors - 1D - 1st term di	9/20/2012	12/30/2013 1D - 1st term director
· Taylor, Lorren T - Board of Directors - 1D - 1st term d	12/31/2011	12/30/2013 1D - 1st term director
· Taylor, Suann - Board of Directors - AD - Auto Direct	12/31/2011	12/30/2012 AD - Auto Director
· Terry, Jeffrey M - Board of Directors - 1D - 1st term d	12/31/2011	12/30/2013 1D - 1st term director
25) Thoenen, Kenneth J - Board of Directors - 1D - 1st te	1/20/2011	12/30/2012 1D - 1st term director
· Thomas, Janice N - Board of Directors - AD - Auto Di	4/20/2011	12/30/2012 AD - Auto Director
· Thomas, Joyce A - Board of Directors - PP - Past Pre	12/31/2008	12/30/2019 PP - Past President
· THOMAS, SUE A - Board of Directors - AD - Auto Dir	12/31/2011	12/30/2012 AD - Auto Director
· Thomas, Todd - Board of Directors - 1D - 1st term dir	12/31/2011	12/30/2012 1D - 1st term director
· THURMAN, DEBORAH L - Board of Directors - 2D - ;	12/31/2011	12/30/2013 2D - 2nd term director
· Tice, Betty J - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· Tietjen, Marcha C - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director

· TOBIN, CURTIS R - Board of Directors - 1D - 1st term	12/31/2011	12/30/2012 1D - 1st term director
· TOLBERT, GREGORY L - Board of Directors - AD - /	12/31/2011	12/30/2012 AD - Auto Director
260 · Travaglini, Mike - Board of Directors - 0D - zero term	12/31/2011	12/30/2013 0D - zero term director
· Tucker, Tamra J - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· Upchurch, Barrett P - Board of Directors - 0D - zero term	12/31/2011	12/30/2012 0D - zero term director
· Van Meter, Linda R - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· Vatterott, Glenn - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· Vennard, Karen M - Board of Directors - 1D - 1st term	4/20/2011	12/30/2012 1D - 1st term director
· VIVERO, MICHELLE - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· WALKER, BERTHA A - Board of Directors - 2D - 2nd term	1/20/2011	12/30/2012 2D - 2nd term director
· WALKER, BOBBIE - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· Walker, Isabelle - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
270 · Weeks, Michael J - Board of Directors - 2D - 2nd term	12/31/2011	12/12/2013 2D - 2nd term director
· WEISZ, MARK W - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· Welsh, Diana J - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
· WHALEN, NANCY - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· Wheat, Z. Alan - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· WIEDEMAN, DAVID W - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· Williams, Cassandra L - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· Wilson, Alyssa A - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· WINTERS, KEVIN - Board of Directors - 1D - 1st term	12/31/2011	12/30/2013 1D - 1st term director
· Wolfe, Suzanna M - Board of Directors - 1D - 1st term	9/20/2012	12/30/2013 1D - 1st term director
280 · Wood, Lowell - Board of Directors - 1D - 1st term	9/20/2012	12/30/2013 1D - 1st term director
· Wren, Jessica - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
· WYATT, CAROLYN L - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· Wymer, Cathy J - Board of Directors - AD - Auto Director	12/31/2011	12/30/2012 AD - Auto Director
· Wynn, Sharon - Board of Directors - 2D - 2nd term	12/31/2011	12/30/2013 2D - 2nd term director
· YAPLE, JOHN - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
· Younghanz Jr, John - Board of Directors - 1D - 1st term	1/20/2011	12/30/2012 1D - 1st term director
287 · Zerega, Donna M - Board of Directors - 2D - 2nd term	1/20/2011	12/30/2012 2D - 2nd term director