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# 990-PF

## **Return of Private Foundation**

or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

OMB No 1545-0052

Department of the Treasury

¥.

ntema? I	Revenue Service Note. The foundation may	be able to use a copy of th	is return to satisfy	state reporting	requirements	pen to Public Inspection
	alendar year 2012 or tax year beginning		, 2012,	and ending		, 20
	e of foundation				A Employer identif	
	PER JAFFRAY FOUNDATION				41-173480	
Num	ber and street (or P O box number if mail is not delivered	to street address)		Room/suite	B Telephone numb	per (see instructions)
					(63	12) 303-0447
800	NICOLLET MALL, JOSSFA					
City	or town, state, and ZIP code	•				
					C If exemption applic pending, check her	ation is
MIN	NEAPOLIS, MN 55402				pending, check her	e
	eck all that apply. Initial return	Initial return	of a former p	ublic charity	/ D 4 5	
<b>.</b>	Final return	Amended ref			D 1 Foreign organiza 2 Foreign organiza	
	Address change	Name change			85% test, check	here and attach
<u> </u>	eck type of organization. X Section 501(				computation .	
$\overline{}$					E If private foundation	on status was terminated
	Section 4947(a)(1) nonexempt charitable trust	Other taxable pr			under section 507(l	b)(1)(A), check here .
	1000	unting method. Ca	asnAcc	ruai		s in a 60-month termination
	· · · · · · · · · · · · · · · · · · ·	ther (specify)			under section 507(I	b)(1)(B), check here .
		column (d) must be on	ı casrı pasis )			(d) Disbursements
Part	Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d)	(a) Revenue and	(b) Net inve	stment	(c) Adjusted net	for charitable
	may not necessarily equal the amounts in	expenses per books	incom		income	purposes
	column (a) (see instructions) )					(cash basis only)
1	Contributions, gifts, grants, etc., received (attach schedule)	915.				
2	Check ► X if the foundation is not required to attach Sch B					
3	Interest on savings and temporary cash investments					
4	Dividends and interest from securities	3,418.		3,418.		ATCH 1
5 a	Gross rents					
	Net rental income or (loss)					
1 .	Net gain or (loss) from sale of assets not on line 10					
릴 ' 원	Gross sales price for all					
9 6 a 1 b 1 c 1 c 1 c 1 c 1 c 1 c 1 c 1 c 1 c 1 c	assets on line 6a Capital gain net income (from Part IV, line 2)					
ž 8	Net short-term capital gain					
9	income modifications	<del></del>				
	I Gross sales less returns \					
	and allowances					1
	Gross profit or (loss) (attach schedule)		<del> </del>	-		
	Other income (attach schedule)			<del></del>		
11	1	4,333.	<u> </u>	3,418.		
12	Total. Add lines 1 through 11	1,333.		-,,		<del> </del>
13	Compensation of officers, directors, trustees, etc					+
နှု 14	Other employee salaries and wages	-				
ပ္ဆု 15	Pension plans, employee benefits Legal fees (attach schedule) Accounting fees (attach schedule) Other professional fees (attach schedule) Interest Taxes (attach schedule) (see instructions) Depreciation (attach schedule) and depletion Occupancy					<del></del>
전 16a	Legal fees (attach schedule)					<del> </del>
M F	Accounting fees (attach schedule)	<del></del>	ļ		<del> </del>	<del> </del>
ہ ا≩	Other professional fees (attach schedule)					-
<u>E</u> 17	Interest					<del> </del>
[ 18	Taxes (attach schedule) (see instructions)					
[ 19	Depreciation (attach schedule) and depletion		ļ			
<b>20</b>	Occupancy					<u> </u>
E 21	Travel, conferences, and meetings					<u> </u>
ē 22	Printing and publications					
E 23	Other expenses (attach schedule) ATCH .2.	25.				
E 24	Total operating and administrative expenses.					
23 24 24	Add lines 13 through 23	25.				
25	Contributions, gifts, grants paid	368,204.				368,204
26	Total expenses and disbursements Add lines 24 and 25	368,229.			<del></del>	368,204
27	Subtract line 26 from line 12					<del></del>
	Excess of revenue over expenses and disbursements	-363,896.				
	b Net investment income (if negative, enter -0-)	303,030.	<del>                                     </del>	3,418.	<del> </del>	<del> </del>
- 1	* 1		<del>                                     </del>	-,	<del></del>	<del>                                     </del>
ئسلب	c Adjusted net income (if negative, enter -0-)	<u></u>	L			

JSA For Paperwork Reduction Act Notice, see instructions. 2E1410 1 000

Form 990-PF (2012)



P	art II	Ralance Sheets	Attached schedules and amounts in the description column should be for end-of-year	Beginning of year		End o	of year
			amounts only (See instructions )	(a) Book Value	(b) Book Value		(c) Fair Market Value
	1	Cash - non-interest-beari	ing				
	2	Savings and temporary	cash investments	996,675.	632,1	63.	632,163.
	3	Accounts receivable					
		Less allowance for dou	btful accounts ▶				
i							
			btful accounts ▶				
				- :-			
			officers, directors, trustees, and other				
		disqualified persons (att	tach schedule) (see instructions)				
			receivable (attach schedule)				
			btful accounts ▶				
ţ			e				
ssets	9	Prepaid expenses and d	eferred charges				
ĕ			e government obligations (attach schedule).				
			stock (attach schedule)				
			bonds (attach schedule)				
	11	Investments - land, buildings and equipment basis	s, <b>&gt;</b>				
		Less accumulated deprecia					
	12	(attach schedule)	loans				
	13	Investments - other (atta	ach schedule)				
	14	Land, buildings, and equipment basis	<b>&gt;</b>	-			
		Less accumulated deprecia					
	15	(attach schedule) Other assets (describe	<b>-</b> )				
	16		completed by all filers - see the				
		•	age 1, item I)	996,675.	632.1	63.	632,163.
_			accrued expenses	·			
s							
흝			ors, trustees, and other disqualified persons		<del></del>		
Liabilities	21		otes payable (attach schedule)				
ڐ	l					-	
		Other habilities (describe	,	-			
	23	Total liabilities (add line	es 17 through 22)	o		0	
_			low SFAS 117, check here	-	<del></del>		
"			24 through 26 and lines 30 and 31.				
alances	l	· ·		996,675.	632,1	63.	
틸	25				/		
٩	20		not follow SFAS 117.				
교			plete lines 27 through 31.				
Net Assets or Fund B	27						
ets	28		r land, bldg, and equipment fund	-			
SS	29		ulated income, endowment, or other funds		•		
ž	30	•	balances (see instructions)	996,675.	632,1	63.	
ž	31		net assets/fund balances (see	330,0101	332,1		
				996,675.	632,1	63	
E	art II		anges in Net Assets or Fund		052,1	<del></del>	<u> </u>
_			alances at beginning of year - Part		must agree with T		<del></del>
•			d on prior year's return)			4	996,675.
2	Ente	r amount from Part I	line 27a		• • • • • • • • • • • •	2	-363,896
2	Otho	r incresees not includ	line 27a ed in line 2 (itemize) ▶			3	-303,036.
						4	632,779
<del>7</del>	Decr	eases not included in	line 2 (itemize) ▶ ATCH 3			5	616
			alances at end of year (line 4 minus				
<u>~</u>	I UId	inclasses of fully be	manices at end of year time 4 minus	iine 3) - Fart II, COlumn (D	, mie 30	6	632,163

Part IV Capital Gains and Losses for Tax on Investment Income

	describe the kind(s) of property sold (	•	acquired P - Purchase	acquired	(d) Date sold (mo , day, yr
2-story on	ick warehouse, or common stock, 200	sns MLC Co )	D - Donation	(mo , day, yr )	1 777
<u> </u>			1		· · · · · · · · · · · · · · · · · · ·
			1		
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale		(h) Gain or (le (e) plus (f) min	
					_
			<u> </u>	<del></del>	
			ļ		
		L <sub>.</sub>	<del> </del>		
Complete only for assets s (i) F M V as of 12/31/69	showing gain in column (h) and owne (j) Adjusted basis as of 12/31/69	d by the foundation on 12/31/69  (k) Excess of col (i)  over col (j), if any		Gains (Col. (h) of (k), but not less Losses (from co	than -0-) or
			1	· · · · · · · · · · · · · · · · · · ·	
			1		
·			<del> </del>		
Capital gain net income or		gain, also enter in Part I, line 7 (loss), enter -0- in Part I, line 7	2		
Net short-term capital dain	or (loss) as defined in sections 12	,			
. •	I, line 8, column (c) (see insti		1		
	, o, column (c) (ccc mou	, , , , , ,	2		
		duced Tax on Net Investment	ncome		
"Yes," the foundation does r	not qualify under section 4940(e)	outable amount of any year in the b Do not complete this part , see the instructions before makin	<u> </u>		Yes X N
(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of nonchantable-use assets		(d) Distribution i (col (b) divided b	atio y col (c))
2011	935,228.	1,471,669.			0.635488
2010	74,400.	1,007,047.	ļ		0.073879
2009	606,021.	1,405,264.	1		0.431251
2008	633,817.	1,841,319.			0.344219
2007	389,077.	2,545,981.	<u> </u>		0.152820
<b>-</b>					
Total of line 1, column (d)			2		1.637657
•	for the 5-year base period - divide lation has been in existence if less	the total on line 2 by 5, or by the than 5 years	3		0.327531
Enter the net value of none	charitable-use assets for 2012 fro	om Part X, line 5	4		944,979.
Multiply line 4 by line 3 .			5		309,510.
Enter 1% of net investmen	nt income (1% of Part I, line 27b)		6		34
Add lines 5 and 6			7		309,544.
Enter qualifying distribution	ns from Part XII, line 4	in Part VI, line 1b, and complete	8 that part	using a 10/ +a	368,204.
Part VI instructions.		Tart vi, line 15, and complete	at part		m <b>990-PF</b> (20

Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV

b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) 

Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2012 or the taxable year beginning in 2012 (see instructions for Part XIV)? If "Yes," complete

Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and

8a Enter the states to which the foundation reports or with which it is registered (see instructions)

	10	Х	
F	om 9	90-PF	(2012

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addresses

MN ,

	990-PF (2012) rt VII-A Statements Regarding Activities (continued)		F	Page \$
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the		 	х
40	"meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions	11		<u> </u>
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified			х
42	person had advisory privileges? If "Yes," attach statement (see instructions)	1	х	<b>├</b> ^
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?  Website address   WWW.PIPERJAFFRAY.COM			
14	The books are in care of ▶ GREGORY MEYER Telephone no ▶ 612-303	-047	7	
	Located at ▶800 NICOLLET MALL, J09SFA MINNEAPOLIS, MN ZIP+4 ▶ 55402			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here		▶	. 🔲
	and enter the amount of tax-exempt interest received or accrued during the year			
16	At any time during calendar year 2012, did the foundation have an interest in or a signature or other authority		Yes	No
	over a bank, securities, or other financial account in a foreign country?	16		Х
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1 If "Yes," enter the name of			
	the foreign country			
Pai	rt VII-B Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
1 <i>a</i>	During the year did the foundation (either directly or indirectly)			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person? Yes X No			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a			
	disqualified person?			
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? Yes X No			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? Yes X No	İ		
	(5) Transfer any income or assets to a disqualified person (or make any of either available for			
	<u> </u>	l		
	(6) Agree to pay money or property to a government official? (Exception. Check "No" if the			
	foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days )			
		ĺ		
	olf any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations			
	section 53 4941(d)-3 or in a current notice regarding disaster assistance (see instructions)?	1b		
	Organizations relying on a current notice regarding disaster assistance check here			
•	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that			3,7
_	were not corrected before the first day of the tax year beginning in 2012?	1c		X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private			
	operating foundation defined in section 4942(j)(3) or 4942(j)(5))			
E	a At the end of tax year 2012, did the foundation have any undistributed income (lines 6d and			
	6e, Part XIII) for tax year(s) beginning before 2012? Yes X No			
	If "Yes," list the years			
t	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2)			
	(relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to			
	all years listed, answer "No" and attach statement - see instructions )	2b		X
•	of the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here			
	<b>&gt;</b>			
3 8	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise			
	at any time during the year?			
t	olf "Yes," did it have excess business holdings in 2012 as a result of (1) any purchase by the foundation or			
	disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the			

b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2012?

Form **990-PF** (2012)

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Form	990-PF (2012)						Page 6
Pa	rt VII-B Statements Re	garding Activities fo	or Which Form 4	720 May Be Requ	ired (continued)		
5a	During the year did the foundat	tion pay or incur any amou	nt to				
	'(1) Carry on propaganda, or ot	herwise attempt to influer	nce legislation (section	4945(e))?	. Yes X No	,	}
	(2) Influence the outcome of	any specific public ele-	ction (see section 4	955), or to carry of	n,		i
	directly or indirectly, any vo	oter registration drive?			, Yes X No	,	
	(3) Provide a grant to an indivi					,	
	(4) Provide a grant to an or	ganization other than a	charitable, etc., org	anization described	ın <u> </u>		
	section 509(a)(1), (2), or (3	s), or section 4940(d)(2)? (s	see instructions)		Yes X No	,	1
	(5) Provide for any purpose						ĺ
	purposes, or for the preven	ition of cruelty to children o	r animals?		Yes X No	,	
b	If any answer is "Yes" to 5a				- —	.	
	Regulations section 53 4945 or			•	•	5b	
	Organizations relying on a curr	ent notice regarding disast	er assistance check h	ere			
С	If the answer is "Yes" to qu					<b>-</b>	
	because it maintained expendit	ure responsibility for the gr	ant?		. Yes No	.	
	If "Yes," attach the statement re	quired by Regulations sect	tion 53 4945-5(d)		<del>-</del>		
6a	Did the foundation, during th			ctly, to pay premium	ıs		
	on a personal benefit contract?					.	
b	Did the foundation, during the					. 6ь	х
	If "Yes" to 6b, file Form 8870					• •	
7 a	At any time during the tax year,	, was the foundation a pai	rty to a prohibited tax	shelter transaction?	Yes X No	.	
b	If "Yes," did the foundation rec	eive any proceeds or have	any net income attrib	outable to the transaction	on?	7b	
	rt VIII Information Abou	t Officers, Directors	, Trustees, Foun	dation Managers,	Highly Paid Emplo	yees,	•
1	and Contractors List all officers, directors,	trustees, foundation m	nanagers and their	compensation (see	instructions)		
			(b) Title, and average	(c) Compensation	(d) Contributions to	(e) Expense	e account.
	(a) Name and add		hours per week devoted to position	(If not paid, enter -0-)	employee benefit plans and deferred compensation	other allo	wances
ATO	CH 4			C	_ q		0
		- <b></b>					
			_				
				· · · · · · · · · · · · · · · · · · ·			
		- <b></b>					
		<del> </del>		<del> </del>			
2	Compensation of five hig "NONE."	hest-paid employees	(other than thos	e included on lin	e 1 - see instruction	ons). If no	ne, enter
			(b) Title, and average		(d) Contributions to		
(a	a) Name and address of each employe	ee paid more than \$50,000	hours per week devoted to position	(c) Compensation	employee benefit plans and deferred	(e) Expense other allo	e account, owances
			- devoted to position		compensation		
	NONE						
	NONE						
		<b>-</b>					
				<del></del>			
	·		· ·				
		<b></b>					
Tota	al number of other amplement	noid over \$50,000			<u> </u>		
100	al number of other employees	paid over \$50,000 .	<u> </u>	<u> </u>	<u></u> ▶		

Form **990-PF** (2012)

Part VIII Information About Officers, Directors, Trustees, Foundation Man	agers, Highly Paid Employ	ees,
<ul> <li>and Contractors (continued)</li> <li>Five highest-paid independent contractors for professional services (see inst</li> </ul>	ructions) if none onter TNONE	· •
(a) Name and address of each person paid more than \$50,000	(b) Type of service	(c) Compensation
IONE	(b) Type of service	(c) Compensation
- <b></b>		
otal number of others receiving over \$50,000 for professional services	. <u> </u>	
List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical organizations and other beneficianes served, conferences convened, research papers produced, etc.	information such as the number of	Expenses
1 N/A		
2		
3		
4		
Part IX-B Summary of Program-Related Investments (see instructions)		
Part IX-B Summary of Program-Related Investments (see instructions)  Describe the two largest program-related investments made by the foundation during the tax year on lines 1 a	nd 2	Amount
1 NONE		Amount
2		

Form **990-PF** (2012)

All other program-related investments. See instructions

3 NONE

Total. Add lines 1 through 3.

Form 990-PF (2012)
Page 8
Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations,

. Pa	minimum investment Return (All domestic foundations must complete this part. Foreign see instructions.)	gn foundat	ions,
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc.,		
	purposes.		
а	Average monthly fair market value of securities	1a	753,777.
ь	Average of monthly cash balances	1b	205,593.
C	Fair market value of all other assets (see instructions)	1c	
d	Total (add lines 1a, b, and c)  Reduction claimed for blockage or other factors reported on lines 1a and	1d	959,370.
е	Reduction claimed for blockage or other factors reported on lines 1a and		
	1c (attach detailed explanation) 1e		
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d  Cash deemed held for charitable activities. Enter 1 1/2 % of line 3 (for greater amount, see	3	959,370.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see		
	Instructions)  Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	4	14,391.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	944,979.
6	Minimum investment return. Enter 5% of line 5	6	47,249.
Pa	rt XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ▶ □ and do not complete this p	art)	
1	Minimum investment return from Part X, line 6	1	47,249.
2 a	Tax on investment income for 2012 from Part VI, line 5 2a 34.		
b	Income tax for 2012. (This does not include the tax from Part VI.) 2b		
	Add lines 2a and 2b	2c	34.
3	Distributable amount before adjustments Subtract line 2c from line 1	3	47,215.
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	47,215.
6	Deduction from distributable amount (see instructions)	6	<del></del>
7	Distributable amount as adjusted. Subtract line 6 from line 5 Enter here and on Part XIII,		
	line 1	7	47,215.
Pa	rt XII Qualifying Distributions (see instructions)	_	
1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
а	Expenses, contributions, gifts, etc - total from Part I, column (d), line 26	1a	368,204.
b	Program-related investments - total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
а	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4	4	368,204.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income.		
	Enter 1% of Part I, line 27b (see instructions)	5	34.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	368,170.
	Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when call qualifies for the section 4940(e) reduction of tax in those years	culating wh	ether the foundation

I aı	Part XIII Undistributed Income (see instructions)							
		(a)	(b)	(c)	(d)			
1	Distributable amount for 2012 from Part XI,	Corpus	Years prior to 2011	2011	2012			
1	line 7				47,215.			
	Undistributed income, if any, as of the end of 2012							
	Enter amount for 2011 only							
	Total for prior years 20 <u>10</u> ,20 <u>09</u> ,20 <u>08</u>							
	Excess distributions carryover, if any, to 2012							
	From 2007							
	From 2008							
C	From 2009							
d I	From 2010							
	From 2011	0 000 050						
	Total of lines 3a through e	2,229,870.						
	Qualifying distributions for 2012 from Part XII,							
	line 4 ▶ \$368,204.							
	Applied to 2011, but not more than line 2a							
	Applied to undistributed income of prior years							
	(Election required - see instructions)							
	Treated as distributions out of corpus (Election required - see instructions)							
	i		· · · · · · · · · · · · · · · · · · ·		47,215.			
	Applied to 2012 distributable amount	320,989.			47,213.			
	Excess distributions carryover applied to 2012	320,707.						
	(If an amount appears in column (d), the same							
	amount must be shown in column (a) )							
	Enter the net total of each column as indicated below:							
	Corpus Add lines 3f, 4c, and 4e Subtract line 5	2,550,859.						
	Prior years' undistributed income Subtract							
	line 4b from line 2b							
	Enter the amount of prior years' undistributed							
	income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has							
	been previously assessed							
d :	Subtract line 6c from line 6b Taxable							
	amount - see instructions							
е	Undistributed income for 2011 Subtract line 4a from line 2a Taxable amount - see							
	instructions							
f	Undistributed income for 2012 Subtract lines							
	4d and 5 from line 1. This amount must be							
	distributed in 2013							
	Amounts treated as distributions out of corpus							
	to satisfy requirements imposed by section							
	170(b)(1)(F) or 4942(g)(3) (see instructions)	· · · ·						
	Excess distributions carryover from 2007 not	265 040						
	applied on line 5 or line 7 (see instructions)	265,849.						
	Excess distributions carryover to 2013.	2,285,010.						
	Subtract lines 7 and 8 from line 6a	2,203,010.			<del>-</del>			
	Analysis of line 9. Excess from 2008 542,428.							
	Excess from 2009 535,793 .							
	Excess from 2010 24,071 .							
	Excess from 2011 861,729.							
	Excess from 2012 320, 989.							

orm 990-PF (2012) Part XV Supplementary Information	(continued)		<del></del>	Page 1
3 'Grants and Contributions Paid Dur	ing the Year or Appl	oved for F	uture Payment	
Recipient	If recipient is an individual, show any relationship to	Foundation status of	ı	A
Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	recipient	Purpose of grant or contribution	Amount
a Paid during the year			-	
ATCH 8				
AICH 6				
		]		
	1			
T-A-1			<b>N</b> 0	260.20
b Approved for future payment	<u> </u>	· · · · · · · · · · · · · · · · · · ·	▶ 3a	368,20
			į	
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Part XVI	-A Analysis of Income-Produ	icing Activ	vities		· ·	
	amounts unless otherwise indicated		ated business income	Excluded b	y section 512, 513, or 514	(e)
•		(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	Related or exempt function income
Program service revenue     a						(See instructions )
		-		<del>                                     </del>	·-	
					<del></del>	
						•
e						-
f						
g Fees	and contracts from government agencies		,			
2 Member	ship dues and assessments					
	on savings and temporary cash investments					
4 Dividend	ds and interest from securities			14	3,418.	
	al income or (loss) from real estate					
	-financed property					
	debt-financed property					
	I income or (loss) from personal property .					
	vestment income					
	loss) from sales of assets other than inventory					<u>-</u>
	ome or (loss) from special events			<u> </u>		
	rofit or (loss) from sales of inventory					
	venue a			<u> </u>		
				· · · · · · · · · · · · · · · · · · ·		
-					<u>.</u>	
						-
6	I Add columns (b) (d) and (c)				3,418.	· · · · · · · · · · · · · · · · · · ·
	Add columns (b), (d), and (e) dd line 12, columns (b), (d), and (e)				<del></del>	
	heet in line 13 instructions to verify calc					3,410.
Part XVI-			complishment of Ex	empt Purp	oses	
Line No.	[	_	-		•	.4
_	Explain below how each activit accomplishment of the foundation			-		•
	accomplishment of the loundation	on a exemp	ot purposes (other than	by providing	i iulius ioi sucii puipose:	s). (See mstructions )
01	NOT APPLICABLE				-	
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					-	<del></del>
				<del></del>		

Part	XVII	Information R Exempt Orga		nsters To and Transact	ions and Relat	ionships With Non	charitabl	е
1 [	Did the			engage in any of the followin	g with any other	organization described	Yes	No
		-	•	section 501(c)(3) organization	- •	_		
		ations?			,		1	
	_		na foundation to	a noncharitable exempt orgai	nization of.			
			_	· · · · · · · · · · · · · · · · · · ·			1a(1)	X
							1a(2)	х
	_	ransactions					-	,
			oncharitable exen	npt organization			16(1)	x
ì	2) Pur	chases of assets fr	om a noncharital	ble exempt organization			1b(2)	X
	2) Per	ntal of facilities, equ	unment or other:	assets			1b(2)	<u>x</u>
,	AL Dai	mbureement arrang	npment, or other a	assets				$\frac{x}{x}$
` '	(#) INC	ne or loop quarante	pements				1b(4)	$\frac{1}{x}$
(	S) Lua	formance of correct	65	on or fundrousing policytotions			1b(5)	X
				p or fundraising solicitations			1b(6)	$\frac{\lambda}{x}$
				s, other assets, or paid employ			1c	
a 1	i the a	answer to any or t	ne above is "Yes	s," complete the following so	cnedule Column	(b) snould always snow	the fair n	narket
				ces given by the reporting fo				
	1			ement, show in column (d) t				
(a) Lini	e no	(b) Amount involved	(c) Name of no	oncharitable exempt organization		transfers, transactions, and share	ing arrangeme	ents
	_	N/A	<del> </del>		N/A			
			+					
			+					
	_							
				= .				
				<u></u>		**		
		=						
	<u> </u>							
2a	s the	foundation directly	or indirectly affi	liated with, or related to, on	e or more tax-ex	empt organizations		
				her than section 501(c)(3)) or			Yes 3	No
		," complete the folio						
		(a) Name of organization		(b) Type of organization		(c) Description of relations	ship	
			`					
							_	
	Under	penalties of penury. I dec	lare that I have examin	ed this return, including accompanying s	chedules and statements	and to the best of my knowledge	ne and helief i	t is thie
Sign	correc	t, and complete Declaration	of preparer (other than ta	xpayer) is based on all information of which	preparer has any knowledg	ge	to and bonon, .	5 .,00,
Here		Δ . Δ	M	1 11/13/12	6 1.11	· · ·	discuss this	
пете		nature of pricer of trustee	-19~	Date	Title		eparer shown	
	5.9.	lature of prices of trustee		Date	Title	(see instruction	s)? X Yes	No
		Print/Type preparer'	s name	Preparer's signature	Date		РПИ	
Paid		1 . "1 . "	Fuller	and R. Fuller		Cueck ii		10
Prep	arer			URKUK TUSER	11/	<del></del>		LU
Use (			PMG LLP	ango comp		Firm's EIN ▶ 13 - 5	365207	
	,			ARGO CTR., 90 S. 7TH	FF 4.65			
		<u> </u>	INNEAPOLIS,	MN	55402	Phone no 612-3	05-5000	105:5

Form 88	968 (Rev_1-2013)				Page 2	
• If yo	ou are filing for an Additional (Not Automatic) 3-Mo	onth Exten	sion, complete only Part I	and check this box	<b>▶</b> X	
Note: (	Only complete Part II if you have already been gra	nted an au	tomatic 3-month extension	on a previously filed Form	n 8868	
	ou are filing for an Automatic 3-Month Extension, o					
Part	Additional (Not Automatic) 3-Month Ex	ctension c	of Time. Only file the orig	inal (no copies needed	1).	
	Enter filer's identifying number, see instructions					
	Name of exempt organization or other filer, see in	structions.		Employer identification nun		
Туре	or					
print PIPER JAFFRAY FOUNDATION 41-1734808						
Number, street, and room or suite no. If a P.O. box, see instructions Social security number (SSN)					N)	
File by the				·		
filing you	City, town or post office, state, and ZIP code For	a foreign ad	dress, see instructions			
return See instructions MINNEAPOLIS, MN 55402						
	the Return code for the return that this application	is for /file :	senarate annication for ea	ach return)	0 4	
Applic		Return	Application	icin returny	Return	
Is For		Code	Is For		Code	
	990 or Form 990-EZ		15 1 01		Code	
		01	Farm 4044 A			
	990-BL	02	Form 1041-A		08	
	4720 (individual)	03	Form 4720		09	
	990-PF	04	Form 5227	<u> </u>	10	
	990-T (sec_401(a) or 408(a) trust)	05	Form 6069		11	
	990-T (trust other than above)	06	Form 8870		12	
	Do not complete Part II if you were not already	granted ar	n automatic 3-month exter	ision on a previously file	d Form 8868.	
	books are in the care of ► GREGORY MEYER			<del></del>		
	ephone No. ► 612 303-0477	_	FAX No ►		. —	
	e organization does not have an office or place of					
	is is for a Group Return, enter the organization's for				If this is	
	whole group, check this box		art of the group, check this	box	ind attach a	
	h the names and EINs of all members the extension					
	request an additional 3-month extension of time ui	-		<u>1/15</u> , 20 <u>13</u>		
	for calendar year <u>2012</u> , or other tax year beginni			id ending	, 20	
6 If	f the tax year entered in line 5 is for less than 12 m Change in accounting period	onths, ched	ck reason: Initial re	turn Fınal return		
7 S	State in detail why you need the extension _INFOR	MATION	NECESSARY TO PREPA	RE A COMPLETE AND		
A	CCURATE RETURN IS NOT YET AVAILABLE	E.	<del>.</del>			
_						
8a If	this application is for Form 990-BL, 990-PF, 99	90-T, 4720	, or 6069, enter the tent	ative tax, less any		
n	onrefundable credits. See instructions.			8a \$	0	
b If	this application is for Form 990-PF, 990-T,	4720, or	6069, enter any refun			
	estimated tax payments made Include any pri			1 1		
	imount paid previously with Form 8868	•		8b \$	<b>s</b> 0	
_	Balance Due. Subtract line 8b from line 8a. Include	vour pavm	ent with this form, if requir			
	Electronic Federal Tax Payment System) See instru		,,,,		. 0	
(Electronic Federal Tax Payment System) See instructions  8c \$ 0  Signature and Verification must be completed for Part II only.						
	enalties of perjury, I declare that I have examined this form, correct, and complete, and that I am authorized to prepare this fo	including acc		•	knowledge and belief,	
Signatur	e ▶		Title ▶	Date ►		
	······································				2222	

ATTACHMENT 1	

# FORM 990PF, PART I - DIVIDENDS AND INTEREST FROM SECURITIES

REVENUE

AND

**EXPENSES** 

DESCRIPTION

PER BOOKS

INTEREST INCOME DIVIDENDS

3,399.

19.

TOTAL

3,418.

	···
ATTACHMENT	2

# FORM 990PF, PART I - OTHER EXPENSES

REVENUE
AND
EXPENSES
PER BOOKS

DESCRIPTION FLOOR BROKERAGE AND CLEARANCE

25.

TOTALS

25.

ATTACHMENT	3

# FORM 990PF, PART III - OTHER DECREASES IN NET WORTH OR FUND BALANCES

<u>DESCRIPTION</u> <u>AMOUNT</u>

ACCRUED INTEREST INCOME 616.

TOTAL 616.

Piper Jaffray Foundation EIN: 41-1734808 12/31/2012

Attachment to 990PF

Part VII-A –Statements Regarding Activities, Question 10

Piper Jaffray&Co. 800 Nicollet Mall Minneapolis, MN 55402

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FORM 990PF, PART VIII - LIST OF OFF	OFFICERS, DIRECTORS, AND TRUSTEES		ATTACHMENT 4
NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED TO POSITION		
DEBRA L. SCHONEMAN 800 NICOLLET MALL, J09S02	ACTING PRESIDENT/CFO/DIRECTOR 3.00	0	0
TIMOTHY L. CARTER 800 NICOLLET MALL, JO9STR	TREASURER 2.00	0	0
JOHN W. GEELAN 800 NICOLLET MALL, J09S02	SECRETARY 2.00	0	0
MARY B. SWANSON 800 NICOLLET MALL, JO9STR	ASSISTANT TREASURER 2.00	0	0
ANDREW S. DUFF 800 NICOLLET MALL, J09S02	DIRECTOR 1.00	0	0
CHRISTOPHER D CRAWSHAW 800 NICOLLET MALL, JIL24103	DIRECTOR 1.00	0	0
PATRICK E. GRAY 800 NICOLLET MALL, J12SFI	DIRECTOR 1.00	0	0

ATTACHMENT 4 (CONT'D)	
- LIST OF OFFICERS, DIRECTORS, AND TRUSTEES	
FORM 990PF, PART VIII - LIST	

NAME AND ADDRESS

TITLE AND AVERAGE HOURS PER WEEK DEVOTED TO POSITION

THOMAS P. SCHNETTLER 800 NICOLLET MALL, J10N01 MINNEAPOLIS, MN 55402

1.00 DIRECTOR

GRAND TOTALS

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ATTACHMENT	5	

## FORM 990PF, PART XV - NAME, ADDRESS AND PHONE FOR APPLICATIONS

PIPER JAFFRAY COMMUNITY RELATIONS 800 NICOLLET MALL, J12NMK MINNEAPOLIS, MN 55402 612-303-8202

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### 990PF, PART XV - FORM AND CONTENTS OF SUBMITTED APPLICATIONS

ALL REQUESTS FOR FUNDING SHOULD BEGIN WITH A COMPLETE PIPER JAFFRAY GRANT APPLICATION AVAILABLE AT PIPERJAFFRAY.COM. THE APPLICATION INCLUDES A COMPLETE LIST OF REQUIRED SUPPORTING MATERIALS.

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### 990PF, PART XV - RESTRICTIONS OR LIMITATIONS ON AWARDS

### PIPER JAFFRAY CORPORATION GIVING WILL NOT FUND:

- 1. ORGANIZATIONS THAT ARE NOT TAX-EXEMPT UNDER IRS CODE SECTION 501(C) (3) OR EQUIVALENT
- 2. ORGANIZATIONS THAT DO NOT SERVE COMMUNITIES WHERE PIPER JAFFRAY HAS A BUSINESS PRESENCE
- 3. INDIVIDUALS OR GROUPS SEEKING SUPPORT FOR PLANNING, PERSONAL NEEDS OR TRAVEL
- 4. PUBLIC SERVICE OR POLITICAL COMPAIGNS
- 5. LOBBYING, POLITICAL OR FRATERNAL ACTIVITIES
- 6. ORGANIZATIONS RECEIVING PRIMARY FUNDING FROM UNITED WAY
- 7. ATHLETIC OR PAGEANT SCHOLARSHIPS
- 8. RELIGIOUS ACTIVITIES OR RELIGIOUS PURPOSES
- 9. PUBLICATIONS, AUDIO-VISUAL

PIPER JAFFRAY WILL CONSIDER REPEAT GRANTS FOR UP TO THREE CONSECUTIVE YEARS.

### **Piper Jaffray Foundation**

EIN: 41-1734808

12/31/2012

### Attachment to 990PF

Part XV – Grants and Contributions Paid During the Year

- 1) Addresses of recipients on the attached list are available on request
- 2) In each case, there is no relationship between the Foundation and the grantee
- 3) In each case, each grantee is 501(c)(3) organization or a public school
- 4) In each case, the purpose is to support the charitable or educational mission of the grantee

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REL	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR		•
	AND		!
RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
ACHIEVE MINNEAPOLIS		BOARD LEADER GRANTS	4,000.
BESTPREP		BOARD LEADER GRANTS	4,000
ART INSTITUTE OF CHICAGO		BOARD LEADER GRANTS	4,000
BOSTON PHILHARMONIC ORCHESTRA		BOARD LEADER GRANTS	4,000
CARLSON SCHOOL OF MANAGEMENT		BOARD LEADER GRANTS	2,000
GRANT'S GINORMOUS GIFT FOUNDATION		BOARD LEADER GRANTS	4,000

FORM 990PE, PART XV - GRANTS AND CONTRIBUTIONS PAID DUBING THE YEAR		
PART XV - GRANTS AND CONTRIBUTIONS PAIN	YEAR	
PART XV - GRANTS AND CONTRIBUTIONS PAIN	THE	
PART XV - GRANTS AND CONTRIBUTIONS	DURING	
PART XV - GRANTS	PAID	
PART XV - GRANTS	CONTRIBUTIONS	
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	FORM 990PF.	

	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR		
	AND		
RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
INTERCONGREGATIONAL COMMUNITIES ASSOC FOOD SHELTER		BOARD LEADER GRANTS	4,000
MAP FOR NONPROFIT		BOARD LEADER GRANTS	4,000
PITZEL & PITZEL CHILDREN'S FUND		BOARD LEADER GRANTS	4,000
PRIOR LAKE ATHLETICS FOR YOUTH (P L A.Y )		BOARD LEADER GRANTS	4,000
SCIENCE MUSEUM OF MINNESOTA		BOARD LEADER GRANTS	4,000
ST LOUIS CHILDREN'S HOSPITAL FOUNDATION		BOARD LEADER GRANTS	4,000

EORM 990PE, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR  ATTACHMENT 8 (CONT.D).	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND	S ADDRESS FOUNDATION STATUS OF RECIPIENT PURPOSE OF GRANT OR CONTRIBUTION AMOUNT	BOARD LEADER GRANTS 4,000	ENTER BOARD LEADER GRANTS 4,000	10N BOARD LEADER GRANTS 4,000	SQUASH  BOARD LEADER GRANTS  4,000	IP BOARD LEADER GRANTS 4,000	
EORM 990PF, PART XV - GRANTS AND		RECIPIENT NAME AND ADDRESS	ST PATRICK CENTER	THE PLAYWRIGHTS' CENTER	TOM KARLIN FOUNDATION	TWIN CITIES URBAN SQUASH	UNITED BY FRIENDSHIP	

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RECIPIENT NAME AND ADDRESS	AND FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
WALKER ART CENTER INC		BOARD LEADER GRANTS	4,000
WILDERNESS INQUIRY		BOARD LEADER GRANTS	4,000
GREATER TWIN CITIES UNITED WAY		CORPORATE MATCH	75,000
EARTHSHARE		CORPORATE MATCH	4,854.
MINNESOTA ENVIRONMENTAL FUND		CORPORATE MATCH	8,126
THE NATURE OF CONSERVANCY OF MINNESOTA		CORPORATE MATCH	31,500

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		PURPOSE OF GRANT OR CONTRIBUTION	ICH 120	I,879.	тсн 400	100.	1,300	тсн 15,000	
RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR	AND	FOUNDATION STATUS OF RECIPIENT PURPOSE OF GE	CORPORATE MATCH	CORPORATE MATCH	CORPORATE MATCH	CORPORATE MATCH	CORPORATE MATCH	CORPORATE MATCH	
		RECIPIENT NAME AND ADDRESS	JOHNSON COUNTY UNITED WAY	MILE HIGH UNITED WAY	UNITED WAY CALIFORNIA CAPITAL REGION	UNITED WAY	UNITED WAY OF CENTRAL CAROLINAS, INC.	UNITED WAY OF CENTRAL IOWA	

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	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND		•
RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
UNITED WAY OF CENTRAL WEST VIRGINIA		CORPORATE MATCH	620
UNITED WAY OF DELAWARE & OTSEGO COUNTIES, INC		CORPORATE MATCH	100
UNITED WAY OF DUPAGE/WEST COOK		CORPORATE MATCH	100.
UNITED WAY OF COASTL FAIRFIELD COUNTY		CORPORATE MATCH	250.
UNITED WAY OF CULLMAN COUNTY		CORPORATE MATCH	50
UNITED WAY OF WEST ESSEX AND WEST HUDSON		CORPORATE MATCH	20

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RECIPIENT NAME AND ADDRESS	AND FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
UNITED WAY OF FRESNO COUNTY		CORPORATE MATCH	5.0
UNITED WAY OF GOODHUE, WABASHA & PIERCE COUNTIES		CORPORATE MATCH	25
UNITED WAY OF GREATER CLEVELAND		CORPORATE MATCH	225.
UNITED WAY OF GREATER HOUSTON		CORPORATE MATCH	100.
UNITED WAY OF GREATER KANSAS CITY		CORPORATE MATCH	1,385
UNITED WAY OF GREATER MCHENRY COUNTY, INC.		CORPORATE MATCH	4 ()

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RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
UNITED WAY OF GREATER MILWAUKEE		CORPORATE MATCH	480
UNITED WAY OF NORTHERN NEW JERSEY		CORPORATE MATCH	100.
UNITED WAY OF GREATER ST LOUIS, INC		CORPORATE MATCH	940
UNITED WAY OF KING COUNTY		CORPORATE MATCH	3,650.
UNITED WAY OF MA BAY AND MERRIMACK VALLEY		CORPORATE MATCH	\$0
UNITED WAY OF METROPOLITAN CHICAGO		CORPORATE MATCH	11,120

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PURFOSE OF GRANT OR CONTRIBUTION	CORPORATE MATCH 360	CORPORATE MATCH 200	CORPORATE MATCH 25	CORPORATE MATCH 1,325	CORPORATE MATCH 100	
AND FOUNDATION STATUS OF RECIPIENT						
RECIPIENT NAME AND ADDRESS	UNITED WAY OF MONMOUTH COUNTY	UNITED WAY OF METRO NASHVILLE	UNITED WAY OF CENTRAL NEW YORK, INC.	UNITED WAY OF NEW YORK CITY	UNITED WAY OF NORTH ESSEX	

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RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION AM	AMOUNT
UNITED WAY OF SAN DIEGO COUNTY		CORPORATE MATCH	20
UNITED WAY OF SOUTHEASTERN IDAHO		CORPORATE MATCH	200
UNITED WAY OF SOUTHEASTERN PENNSYLVANIA		CORPORATE MATCH	75
UNITED WAY OF SOUTHERN CHESTER COUNTY		CORPORATE MATCH	500.
UNITED WAY OF THE BAY AREA		CORPORATE MATCH	1,475
UNITED WAY OF THE GREATER CAPITAL REGION		CORPORATE MATCH	200.

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	AND		
RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
UNITED WAY OF THE MID-SOUTH		CORPORATE MATCH	75
UNITED WAY OF WASHINGTON COUNTY EAST INC.		CORPORATE MATCH	2,400
VALLEY OF THE SUN UNITED WAY		CORPORATE MATCH	1,125
THE ART INSTITUTE OF CHICAGO		REGIONAL GIVING	25,000
CHILDREN'S HOSPITALS & CLINICS OF MN		HEADQUARTER GIVING	10,000
COMMUNITY REINVESTMENT FUND (CRF)		HEADQUARTER GIVING	15,000

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	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND		•
RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
EMBARCADERO YMCA		HEADQUARTER GIVING	2,500
SCIENCE MUSEUM OF MINNESOTA		HEADQUARTER GIVING	5,000
VOLUNTEER PROGRAM		VOLUNTEER PROGRAM	3,000
MATCHING GIFT PROGRAM		MATCHING GIFT PROGRAM	63,780.

368,204

TOTAL CONTRIBUTIONS PAID

# PiperJaffray.

### **GRANT APPLICATION**

Piper Jaffray Community Relations 800 Nicollet Mall, J12NMK Minneapolis, MN 55402

### **INSTRUCTIONS**

Please read this document carefully and review the Piper Jaffray grant guidelines before completing this application. You may reproduce this form on your computer, or type or print legibly the requested information. Please keep your answers as brief as possible. This application is also available at piperjaffray.com. ALL grant applicants must complete each section include the required attachments, and sign and date the application.

### SECTION I

ORGANIZATION INFORMATION						
Name of Organization						
Address City State Zip						Zıp
Phone Fax Organizational Web Site Federal Tax Identification Number						
Executive Director Phone Fax E-mail						
rimary Contact, if other than Executive Director Phone Fax E-mail						
Please provide a brief overview of	the organization					
Purpose of grant (may include additional attachment to outline goals, objectives and timeframe)						
Please provide a description of the program  GRANT REQUEST INFORMATION						
Amount Requested Area of Focus						
Community						
Date of Application Type of Request						
(Check One) General Operating Program/Project						
Has the organization received a grant from Piper Jaffray No If yes, please list date(s) and amount(s) for prior year(s) in the last three years?						
Please list any Piper Jaffray employees involved in your organization and their roles  Please specify geographic area(s) served						
Please specify geographic area(s) served						
Does this organization receive support from United Way? No If yes, what percent of budget? Yes %						

orm E763 (12/07)		Continu
SECTION II		
FINANCIAL INFORMATION		· · · · · · · · · · · · · · · · · · ·
Organization's annual operating budget \$		
Organization's current year expenses	Is this higher or lower than previous year's expenses? ☐ Higher ☐ Lower	Higher or lower by what percent?%
Organizationis: Eiscal Xear		
During the current fiscal year, what dollar a expenses? \$	amount or percent of the total expense budget is for%	r administrative/overhead and fundraising
Has the organization experienced an oper (i e , expenses exceeded revenue) in the la		ear/amount of the deficit? Year/\$
Please explain the deficit(s) above and the	plans for reducing or eliminating it	
PROGRAM OR PROJECT INF	FORMATION	
What are the timelines for the project and	or fundraising?	
What is the budget for the program/project	7	
How does this effort address a community	need? Please describe the community and clients	that will benefit
Please explain how you have measured or	r will measure the success of the program/project	
SECTION III	FOR ALL CRANT APPLICANTS	
Please enclose one copy of each of the fo	FOR ALL GRANT APPLICANTS	
1 Cover letter	•	
☐ 3 Board of Directors list, including nan	ation letter indicating tax exempt 501(c)(3) status nes, phone number and affiliations	
	naterial summarizing organizational activities and o enue and expense budget for the organization	outcomes achieved
6 Most recent audited financial statem	ents or IRS Form 990	
7 A list of major corporate and founda	tion donors for the past two years attories attories attories	
9 Budget of program, project, or capital		

### **AUTHORIZATION**

The undersigned certifies that they are authorized to represent the organization applying for a grant and that the information contained in this application is accurate. The undersigned agrees that if a grant is awarded to the organization (1) the grant will be used for the purpose outlined in the grant award letter and may not be expended for any other purpose without prior written approval from Piper Jaffray, (2) Piper Jaffray has received nothing of material value in exchange for the grant, and (3) information about the organization and the grant may be used by Piper Jaffray in any published materials.

Signature of Executive Director or Board Chair X

Date

# Piper Jaffray Community Sustainability 2012 Funding Guidelines

#### Mission

Piper Jaffray works to build vibrant and sustainable communities. Through leadership, volunteerism and partnership, we will make a positive impact.

### **Focus**

<u>Community Sustainability:</u> We believe that there are multiple systems that make up and enhance the quality of life in a sustainable community.

- We are dedicated to the idea that community investment & education build strong economies.
- We believe arts and culture are crucial for vibrant community life.

### **Funding Guidelines**

### Impact Areas:

- Programs will have special emphasis on future generations and/or those at-risk.
- Programs must be innovative, collaborative and implemented through organizations that support a significant component of the local population in our key markets of business and employee presence.
- Organizations and programs that support community sustainability through community investment.
  - Specifically, community investment in neighborhood-based, small business programs in low-income areas that promote sustainable employment and replicable success.
- 2. Education initiatives that directly support the economic health of individuals and communities through the following:
  - a) Science, math, engineering or technology (STEM) programs for diverse student groups.
  - b) Economic education emphasizing economics and emerging industries [excludes "personal finance" and "money management" education].
  - c) Access-to-higher education programs for disadvantaged youth.
- Major arts and cultural organizations that enhance the quality of life in the community.
   Specifically, we choose to support arts and cultural organizations through sponsorship.
   Please see sponsorship funding guidelines for more details.

### **Other Priorities:**

- We are committed to our communities' health and environmental sustainability and as such, provide support for a) innovative programs to develop and track new advances in children's chronic health concerns and b) umbrella programs which support innovation and entrepreneurship to leverage environmental opportunities. Note: We do not accept unsolicited requests in these areas.
- An engaged citizenry is a productive one. Specifically, we fund initiatives that encourage civic engagement of young people.

Page Two
Piper Jaffray 2012 Funding Guidelines

### We will not consider:

- · Capital campaign funding
- Organizations that are not tax-exempt under Internal Revenue Code section 501(c)(3) or the equivalent
- Organizations that do not serve communities where Piper Jaffray has a business presence
- Individuals or groups seeking support for planning, personal needs or travel
- Public service or political campaigns
- Lobbying, political or fraternal activities
- Organizations receiving primary funding from United Way
- Athletic or pageant scholarships
- · Religious activities or religious purposes
- Publications, audio-visual

### **Grant Application Procedures and Requirements**

The 2012 application cycle is by **invitation only**. Applications from those non-profits invited to apply are due July 31, 2012. Grant decisions and funding will occur by October 15, 2012.

Piper Jaffray will provide support for a limited number of programs or projects that serve our communities and fall within our guidelines. Prionty will be given to organizations that meet our guidelines and involve our employees.