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Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

☒

1

Briefly describe the organization's mission

NAR PROVIDES A FACILITY FOR PROFESSIONAL DEVELOPMENT, RESEARCH & EXCHANGE OF INFORMATION AMONG ITS MEMBERS AND TO THE PUBLIC IN ORDER TO PRESERVE THE RIGHT TO OWN, USE AND TRANSFER REAL PROPERTY

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☒ Yes ☐ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ including grants of \$) (Revenue \$)

NAR PROVIDES A FACILITY FOR PROFESSIONAL DEVELOPMENT, RESEARCH, AND THE EXCHANGE OF INFORMATION AMONG ITS MEMBERS AS WELL AS TO THE PUBLIC AND GOVERNMENT FOR THE PURPOSE OF PRESERVING THE FREE ENTERPRISE SYSTEM, AND THE RIGHT TO OWN, USE AND TRANSFER REAL PROPERTY IN AN EFFORT TO FACILITATE THE EXCHANGE OF INFORMATION FROM THE ORGANIZATION'S LEADERSHIP TO ITS MEMBERS, THE ASSOCIATION USES VIDEO AND AUDIO PODCASTS THROUGHOUT THE YEAR FEATURING THE NAR PRESIDENT ADDITIONALLY, THE NAR TREASURER AND REALTOR ASSOCIATION STAFF PRESENT SEVERAL PODCASTS RELATED TO REAL ESTATE PROFESSIONALS

4b

(Code) (Expenses \$ including grants of \$) (Revenue \$)

NAR PROMOTES HIGH STANDARDS OF CONDUCT IN THE TRANSACTION OF REAL ESTATE BUSINESS AND HELPS TO ENSURE THAT THE PUBLIC RECOGNIZES THAT REALTORS ADHERE TO A STRICT CODE OF ETHICS NAR'S PUBLIC AWARENESS CAMPAIGN DELIVERED POWERFUL MESSAGES TO NATIONAL AUDIENCES THROUGH COMPREHENSIVE MEDIA PROMOTIONS ENDORSING THE BENEFITS OF USING A REALTOR AND COUNTERING NEGATIVE HOUSING MARKET MESSAGES ADDITIONALLY, THE ASSOCIATION CREATED THE SURROUND SOUND CAMPAIGN TO TEACH REALTORS HOW TO PRESENT POSITIVE MESSAGES TO CONSUMERS THE FOCUS OF THE PROGRAM IS TO HELP STATE AND LOCAL REALTOR ASSOCIATIONS TELL BUYERS AND SELLERS ABOUT THE OPPORTUNITIES IN A CHALLENGING HOUSING MARKET THE PROGRAM IS DESIGNED TO HELP REALTORS GENERATE AUTHENTIC OPTIMISM WITH CONSUMERS

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

NAR PROVIDES A BROAD-BASED PERSPECTIVE ON THE VALUE OF REAL PROPERTY OWNERSHIP AND THE IMPACT ON FAMILIES, COMMUNITIES AND SOCIETY ACCORDINGLY, NAR CONTINUES TO SUPPORT PUBLIC POLICY ISSUES THAT ENHANCE HOUSING AFFORDABILITY AND THE AVAILABILITY FOR PEOPLE OF ALL BACKGROUNDS AND INCOME LEVELS TO OBTAIN HOME OWNERSHIP THE ASSOCIATION'S WEBSITES, REALTOR COM AND HOUSELOGIC COM, ARE COMPANION WEBSITES FOR CONSUMERS, WHICH FEATURE INFORMATION ABOUT THE VALUE OF PROPERTY OWNERSHIP, ALLOW CONSUMERS TO DO THEIR OWN RESEARCH, AND HELP BUYERS AND SELLERS FIND REALTORS

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses ▶

Form 990 (2012)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A		No
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?		No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	Yes	
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	Yes	
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I		No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II		No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III		No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV		No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V		No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII		No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	Yes	
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX		No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII		No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		No
14a Did the organization maintain an office, employees, or agents outside of the United States?		No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV		No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV		No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)		No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H		No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . .	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	333
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	454
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes
b	If "Yes," enter the name of the foreign country BD See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	857	
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
1b	Enter the number of voting members included in line 1a, above, who are independent	850	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
8a	The governing body?	8a	Yes
8b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	No
11b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	No
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	15a	Yes
15b	Other officers or key employees of the organization	15b	No
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization JOHN PIERPOINT 430 N MICHIGAN AVE Chicago, IL (312) 329-8200

Check if Schedule O contains a response to any question in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

- * List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

1b	Sub-Total			
c	Total from continuation sheets to Part VII, Section A			
d	Total (add lines 1b and 1c)	7,361,268	0	374,223

\$100,000 of reportable compensation from the organization▶138

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
THE MOST ORGANIZATION 25 ENTERPRISE STE 250 ALISO CA 92656	REALTOR MARKETING & BRANDING	34,804,757
TARGET SMART COMMUNICATIONS LLC 845 PAT LN ARNOLD IL 21032	CONSULT & DIRECT MAILINGS SERV	7,400,707
WILLIAMSGERARD PRODUCTIONS 420 N WABASH CHICAGO IL 60611	EVENT PLANNING AND MANAGEMENT	1,370,382
CONVIO 2000 DANIEL ISLAND DRIVE CHARLESTON SC 29492	DATA MANAGEMENT	1,248,320
ROBINSON & COLE LLP ONE BOSTON PLACE BOSTON MA 02108	LEGAL SERVICES	1,200,391

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►125

Part VIII

Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f				
	g	Noncash contributions included in lines 1a-1f \$					
	h	Total. Add lines 1a-1f		0			
Program Service Revenue	2a	MEMBER DUES	Business Code 900099	156,729,803	156,729,803		
	b	CONVENTIONS	900099	7,917,345	7,917,345		
	c	ADVERTISING & SUBSCRIPTIONS	541800	4,392,641	429,749	3,962,892	
	d	GOVERNMENT AFFAIRS	900099	1,695,661	1,695,661		
	e	PUBLICATIONS & SERV MATERIALS	900099	717,293	717,293		
	f	All other program service revenue		336,729	336,729	0	
	g	Total. Add lines 2a-2f		171,789,472			
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)	3,998,292		1,106,802	2,891,490
4		Income from investment of tax-exempt bond proceeds	0				
5		Royalties	6,244,419			6,244,419	
6a		Gross rents	(i) Real 7,517,880	(ii) Personal			
		b	Less rental expenses	3,245,314			
		c	Rental income or (loss)	4,272,566	0		
		d	Net rental income or (loss)	4,272,566		1,095,789	3,176,777
7a		Gross amount from sales of assets other than inventory	(i) Securities 70,516,508	(ii) Other			
		b	Less cost or other basis and sales expenses	68,416,773			
		c	Gain or (loss)	2,099,735	0		
		d	Net gain or (loss)	2,099,734			2,099,734
8a		Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a				
b		Less direct expenses	b				
c		Net income or (loss) from fundraising events		0			
9a		Gross income from gaming activities See Part IV, line 19	a				
b		Less direct expenses	b				
c		Net income or (loss) from gaming activities		0			
10a		Gross sales of inventory, less returns and allowances	a				
b		Less cost of goods sold	b				
c		Net income or (loss) from sales of inventory		0			
Miscellaneous Revenue		Business Code					
11a	ECOMMERCE FEE INCOME	900003	1,900,000		1,900,000		
b	INCOME FROM CONTROLLED ENTITIES	533110	277,774		277,774		
c	LIST RENTAL	533110	120,215		120,215		
d	All other revenue		865,738	598,440	267,298	0	
e	Total. Add lines 11a-11d		3,163,727				
12	Total revenue. See Instructions		191,568,210	168,425,020	8,730,770	14,412,420	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.	688,500			
2	Grants and other assistance to individuals in the United States. See Part IV, line 22.				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4	Benefits paid to or for members.				
5	Compensation of current officers, directors, trustees, and key employees.	5,104,806			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7	Other salaries and wages.	38,106,690			
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	2,947,008			
9	Other employee benefits.	5,307,776			
10	Payroll taxes.	2,609,761			
11	Fees for services (non-employees):				
a	Management.				
b	Legal.	656,160			
c	Accounting.	334,274			
d	Lobbying.				
e	Professional fundraising services. See Part IV, line 17.				
f	Investment management fees.	150,996			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	17,295,031			
12	Advertising and promotion.	39,956,399			
13	Office expenses.	10,548,359			
14	Information technology.	10,785,841			
15	Royalties.				
16	Occupancy.	475,445			
17	Travel.	9,057,374			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19	Conferences, conventions, and meetings.	7,823,384			
20	Interest.	334,202			
21	Payments to affiliates.				
22	Depreciation, depletion, and amortization.	11,901,457			
23	Insurance.	2,286,960			
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O).				
a	PUBLIC POLICY EXPENSES	13,364,908			
b	TAXES	3,662,256			
c	MAINTENANCE & REPAIRS	2,922,239			
d	GIFTS/AWARDS/FLOWERS	753,672			
e	All other expenses	1,422,702			
25	Total functional expenses. Add lines 1 through 24e.	188,496,200	0	0	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X

Balance Sheet

Check if Schedule O contains a response to any question in this Part X ☐

				(A)		(B)
				Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			1	
	2	Savings and temporary cash investments		15,372,762	2	45,401,973
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		2,234,005	4	2,341,956
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			5	0
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L			6	0
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		4,541,536	9	4,418,631
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	169,691,839		
	b	Less: accumulated depreciation	10b	95,813,392	78,282,115	10c 73,878,447
	11	Investments—publicly traded securities		100,352,005	11	89,368,818
	12	Investments—other securities. See Part IV, line 11		2,311,598	12	5,501,637
	13	Investments—program-related. See Part IV, line 11		47,667,353	13	56,614,817
	14	Intangible assets		4,936,160	14	4,171,070
	15	Other assets. See Part IV, line 11		2,553,698	15	2,983,378
	16	Total assets. Add lines 1 through 15 (must equal line 34)		258,251,232	16	284,680,727
Liabilities	17	Accounts payable and accrued expenses		36,122,313	17	50,778,917
	18	Grants payable			18	
	19	Deferred revenue		33,811,616	19	35,584,326
	20	Tax-exempt bond liabilities		15,000,000	20	15,000,000
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L			22	0
	23	Secured mortgages and notes payable to unrelated third parties		1,500,000	23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		1,719,868	25	1,906,194
	26	Total liabilities. Add lines 17 through 25		88,153,797	26	103,269,437
Net Assets or Fund Balances		Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.				
	27	Unrestricted net assets		170,097,435	27	181,411,290
	28	Temporarily restricted net assets			28	
	29	Permanently restricted net assets			29	
		Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		170,097,435	33	181,411,290
	34	Total liabilities and net assets/fund balances		258,251,232	34	284,680,727

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	191,568,210
2	Total expenses (must equal Part IX, column (A), line 25)	2	188,496,200
3	Revenue less expenses Subtract line 2 from line 1	3	3,072,010
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	170,097,435
5	Net unrealized gains (losses) on investments	5	3,842,465
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	4,399,380
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	181,411,290

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII ☐

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

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Name: NATIONAL ASSOCIATION OF REALTORS

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
GARY THOMAS PRESIDENT-ELECT	20 00	X		X				205,178	0	0
MAURICE VEISSI PRESIDENT	20 00	X		X				233,750	0	0
RONALD PHIPPS IMMEDIATE PAST PRESIDENT	15 00	X		X				154,020	0	0
STEVEN BROWN FIRST VICE PRESIDENT	15 00	X		X				207,415	0	0
WILLIAM ARMSTRONG TREASURER	15 00	X		X				168,807	0	0
A SCHWETHELM DIRECTOR	1 00	X						0	0	0
AARON MEYERS DIRECTOR	1 00	X						0	0	0
ABBIE HIGASHI DIRECTOR	1 00	X						0	0	0
ADORNA CARROLL DIRECTOR	1 00	X						0	0	0
ADRIAN ARRIAGA DIRECTOR	1 00	X						0	0	0
ADRIENNE WAGNER DIRECTOR	1 00	X						0	0	0
AL MANSELL DIRECTOR	1 00	X						0	0	0
ALAN LONG DIRECTOR	1 00	X						0	0	0
ALAN MEHRWEIN DIRECTOR	1 00	X						0	0	0
ALAN YASSKY DIRECTOR	1 00	X						0	0	0
ALEASE BOWLES DIRECTOR	1 00	X						0	0	0
ALEXANDRA JORGE-RIVERA DIRECTOR	1 00	X						0	0	0
ALISON COMBS DIRECTOR	1 00	X						0	0	0
ALLAN DECHERT DIRECTOR	1 00	X						0	0	0
ALLYSON BERNARD DIRECTOR	1 00	X						0	0	0
ALVIN COLLINS DIRECTOR	1 00	X						0	0	0
AMANDA STONE DIRECTOR	1 00	X						0	0	0
AMY DORSEY DIRECTOR	1 00	X						0	0	0
AMY WINKLHOFF DIRECTOR	1 00	X						0	0	0
ANDREA BUSHNELL DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ANDREW BARBAR DIRECTOR	1 00	X						0	0	0
ANDREW MAHOWALD DIRECTOR	1 00	X						0	0	0
ANDREW SCHAUS DIRECTOR	1 00	X						0	0	0
ANGIE KOPKA DIRECTOR	1 00	X						0	0	0
ANJANETTE FRYE DIRECTOR	1 00	X						0	0	0
ANN MCDONALD DIRECTOR	1 00	X						0	0	0
ANN PETTIOHN DIRECTOR	1 00	X						0	0	0
ANN THROCKMORTON DIRECTOR	1 00	X						0	0	0
ANNA DIMICELI DIRECTOR	1 00	X						0	0	0
ANNE GAULT DIRECTOR	1 00	X						0	0	0
ANTHONY GODWIN DIRECTOR	1 00	X						0	0	0
ANTHONY MACALUSO DIRECTOR	1 00	X						0	0	0
ANTHONY MAURER DIRECTOR	1 00	X						0	0	0
ANTHONY SCHIPPA DIRECTOR	1 00	X						0	0	0
ARLENE DAVIS DIRECTOR	1 00	X						0	0	0
ARNOLD TESH DIRECTOR	1 00	X						0	0	0
ART DUEL DIRECTOR	1 00	X						0	0	0
ART GODI DIRECTOR	1 00	X						0	0	0
AVIS WUKASCH DIRECTOR	1 00	X						0	0	0
BARBARA KENNON DIRECTOR	1 00	X						0	0	0
BARBARA LACH DIRECTOR	1 00	X						0	0	0
BARBARA LAYTON DIRECTOR	1 00	X						0	0	0
BARRY LEHANE DIRECTOR	1 00	X						0	0	0
BARRY RUTENBERG DIRECTOR	1 00	X						0	0	0
BARTON STEVENS DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
BELTON JENNINGS DIRECTOR	1 00	X						0	0	0
BENJAMIN ANDERSON DIRECTOR	1 00	X						0	0	0
BENJAMIN BLAIR DIRECTOR	1 00	X						0	0	0
BERTON HAMAMOTO DIRECTOR	1 00	X						0	0	0
BETH FOLEY DIRECTOR	1 00	X						0	0	0
BETH HANSEN DIRECTOR	1 00	X						0	0	0
BETH PEECE DIRECTOR	1 00	X						0	0	0
BETTE MCTAMNEY DIRECTOR	1 00	X						0	0	0
BETTIE MEINEL DIRECTOR	1 00	X						0	0	0
BETTY KISSOCK DIRECTOR	1 00	X						0	0	0
BILL BROWN DIRECTOR	1 00	X						0	0	0
BILL JONES DIRECTOR	1 00	X						0	0	0
BILL MARTIN DIRECTOR	1 00	X						0	0	0
BILL PLATTOS DIRECTOR	1 00	X						0	0	0
BLAINE WALKER DIRECTOR	1 00	X						0	0	0
BLANE JOHNSON DIRECTOR	1 00	X						0	0	0
BOB FLETCHER DIRECTOR	1 00	X						0	0	0
BOB FLOSS DIRECTOR	1 00	X						0	0	0
BOB HUDGENS DIRECTOR	1 00	X						0	0	0
BOB KIMBALL DIRECTOR	1 00	X						0	0	0
BOB SNOWDEN DIRECTOR	1 00	X						0	0	0
BOB TURNER DIRECTOR	1 00	X						0	0	0
BOBBI DECKER DIRECTOR	1 00	X						0	0	0
BOBBIE NELSON DIRECTOR	1 00	X						0	0	0
BONNIE CASPER DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
BONNIE DIXON DIRECTOR	1 00	X						0	0	0
BONNIE FITZGERALD DIRECTOR	1 00	X						0	0	0
BONNIE LAZAR DIRECTOR	1 00	X						0	0	0
BONNIE SMITH DIRECTOR	1 00	X						0	0	0
BRAD KNAPP DIRECTOR	1 00	X						0	0	0
BRADLEY BENNETT DIRECTOR	1 00	X						0	0	0
BRENDA COLE DIRECTOR	1 00	X						0	0	0
BRENDA OLIVER DIRECTOR	1 00	X						0	0	0
BRENDA SMALL DIRECTOR	1 00	X						0	0	0
BRENDA TOSADO DIRECTOR	1 00	X						0	0	0
BRENDAN GRADY DIRECTOR	1 00	X						0	0	0
BRIAN JONES DIRECTOR	1 00	X						0	0	0
BRIAN SPARKS DIRECTOR	1 00	X						0	0	0
BRIDGET REYNOLDS DIRECTOR	1 00	X						0	0	0
BROOKE HUNT DIRECTOR	1 00	X						0	0	0
BRUCE AYDT DIRECTOR	1 00	X						0	0	0
BRUCE KAMMER DIRECTOR	1 00	X						0	0	0
BRUCE WILLIAMS DIRECTOR	1 00	X						0	0	0
BUDD BATTERSON DIRECTOR	1 00	X						0	0	0
BUDGE HUSKEY DIRECTOR	1 00	X						0	0	0
C JOYNER DIRECTOR	1 00	X						0	0	0
CAMI ELLIOTT DIRECTOR	1 00	X						0	0	0
CANDICE CARPENTER DIRECTOR	1 00	X						0	0	0
CARIN NGUYEN DIRECTOR	1 00	X						0	0	0
CARLOS BUJOSA DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CARLTON LEE MCCLELLAND DIRECTOR	1 00	X						0	0	0
CAROL FACCIPONTI DIRECTOR	1 00	X						0	0	0
CAROL GRIFFITH DIRECTOR	1 00	X						0	0	0
CAROL HILL DIRECTOR	1 00	X						0	0	0
CAROL LOTT DIRECTOR	1 00	X						0	0	0
CAROL MANGAN DIRECTOR	1 00	X						0	0	0
CAROL PRESUTTI DIRECTOR	1 00	X						0	0	0
CAROLYN DOZOIS DIRECTOR	1 00	X						0	0	0
CATHERINE WHATLEY DIRECTOR	1 00	X						0	0	0
CATHY WERNER DIRECTOR	1 00	X						0	0	0
CHAILLE RALPH DIRECTOR	1 00	X						0	0	0
CHARLES BONFIGLIO DIRECTOR	1 00	X						0	0	0
CHARLES KITCHEN DIRECTOR	1 00	X						0	0	0
CHARLES MCMILLAN DIRECTOR	1 00	X						0	0	0
CHARLES OLSON DIRECTOR	1 00	X						0	0	0
CHARLES OPPLER DIRECTOR	1 00	X						0	0	0
CHARLES SHOOK DIRECTOR	1 00	X						0	0	0
CHARLES SHOOK DIRECTOR	1 00	X						0	0	0
CHARLEY RAY DIRECTOR	1 00	X						0	0	0
CHARLIE MURPHY DIRECTOR	1 00	X						0	0	0
CHARLOTTE FISSETTE DIRECTOR	1 00	X						0	0	0
CHARLOTTE SEARS DIRECTOR	1 00	X						0	0	0
CHERYL HAMM DIRECTOR	1 00	X						0	0	0
CHERYL SMITH DIRECTOR	1 00	X						0	0	0
CHRIS CARRILLO DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CHRIS GALLER DIRECTOR	1 00	X						0	0	0
CHRIS KYLER DIRECTOR	1 00	X						0	0	0
CHRIS POLYCHRON DIRECTOR	1 00	X						23,525	0	0
CHRIS READ DIRECTOR	1 00	X						0	0	0
CHRIS SLOAN DIRECTOR	1 00	X						0	0	0
CHRISTIAN SCHLUETER DIRECTOR	1 00	X						0	0	0
CHRISTIE O'NEIL DIRECTOR	1 00	X						0	0	0
CHRISTINA BANASIAK DIRECTOR	1 00	X						0	0	0
CHRISTINA CLEMANS DIRECTOR	1 00	X						0	0	0
CHRISTINE KUTZKEY DIRECTOR	1 00	X						0	0	0
CHRISTOPHER FELIX DIRECTOR	1 00	X						0	0	0
CHRISTOPHER HALL DIRECTOR	1 00	X						0	0	0
CHRISTOPHER MCELROY DIRECTOR	1 00	X						0	0	0
CHRISTOPHER PARIS DIRECTOR	1 00	X						0	0	0
CINDY ARIOSIA DIRECTOR	1 00	X						0	0	0
CINDY CHANDLER DIRECTOR	1 00	X						0	0	0
CLAIRE WILLIAMS DIRECTOR	1 00	X						0	0	0
CLARE DELGADO DIRECTOR	1 00	X						0	0	0
CLARK E WALLACE DIRECTOR	1 00	X						0	0	0
CLAUDETTE REUTHER DIRECTOR	1 00	X						0	0	0
COLLEEN BADAGLIACCO DIRECTOR	1 00	X						0	0	0
CONNIE GLASS BIRNBOHM DIRECTOR	1 00	X						0	0	0
CONNIE HETTINGA DIRECTOR	1 00	X						0	0	0
CONNIE KYLE DIRECTOR	1 00	X						0	0	0
CRAIG OWEN DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CYNTHIA BIGGS DIRECTOR	1 00	X						0	0	0
CYNTHIA BUTTS DIRECTOR	1 00	X						0	0	0
CYNTHIA CARLEY DIRECTOR	1 00	X						0	0	0
CYNTHIA JOACHIM DIRECTOR	1 00	X						0	0	0
CYNTHIA SHELTON DIRECTOR	1 00	X						0	0	0
CYNTHIA STACKHOUSE DIRECTOR	1 00	X						0	0	0
D GARY ROGERS DIRECTOR	1 00	X						0	0	0
DALE BORDNER DIRECTOR	1 00	X						0	0	0
DANA BAUGUSS DIRECTOR	1 00	X						0	0	0
DANA POWELL DIRECTOR	1 00	X						0	0	0
DANE LESLIE DIRECTOR	1 00	X						0	0	0
DANIEL FORSMAN DIRECTOR	1 00	X						0	0	0
DANIEL HARTNETT DIRECTOR	1 00	X						0	0	0
DANIEL HATFIELD DIRECTOR	1 00	X						0	0	0
DANIEL SIGHT DIRECTOR	1 00	X						0	0	0
DANIEL WAGNER DIRECTOR	1 00	X						0	0	0
DANNY FRANK DIRECTOR	1 00	X						0	0	0
DAPHNA FIELDS DIRECTOR	1 00	X						0	0	0
DARLENE BREEN DIRECTOR	1 00	X						0	0	0
DARRELL WATSON DIRECTOR	1 00	X						0	0	0
DARYL BRAHAM DIRECTOR	1 00	X						0	0	0
DAVID BERT DIRECTOR	1 00	X						0	0	0
DAVID BRADLEY DIRECTOR	1 00	X						0	0	0
DAVID BURNETT DIRECTOR	1 00	X						0	0	0
DAVID CABOT DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DAVID CALLAHAN DIRECTOR	1 00	X						0	0	0
DAVID FIALK DIRECTOR	1 00	X						0	0	0
DAVID LOCKWOOD DIRECTOR	1 00	X						0	0	0
DAVID MOMPER DIRECTOR	1 00	X						0	0	0
DAVID PERETTI DIRECTOR	1 00	X						0	0	0
DAVID PHILLIPS DIRECTOR	1 00	X						0	0	0
DAVID SCHOEPF DIRECTOR	1 00	X						0	0	0
DAVID SOMERS DIRECTOR	1 00	X						0	0	0
DAVID TANGVALD DIRECTOR	1 00	X						0	0	0
DAVID TANNER DIRECTOR	1 00	X						0	0	0
DAVID TINA DIRECTOR	1 00	X						0	0	0
DAVID WALSH DIRECTOR	1 00	X						0	0	0
DAVID WLUKA DIRECTOR	1 00	X						0	0	0
DEAN DAWSON DIRECTOR	1 00	X						0	0	0
DEAN ROUSO DIRECTOR	1 00	X						0	0	0
DEANNA DIPO DIRECTOR	1 00	X						0	0	0
DEANNA WIENER DIRECTOR	1 00	X						0	0	0
DEBBIE RAWLS DIRECTOR	1 00	X						0	0	0
DEBBIE ROGERS DIRECTOR	1 00	X						0	0	0
DEBORAH HEFFERNAN DIRECTOR	1 00	X						0	0	0
DEBORAH MORRIS DIRECTOR	1 00	X						0	0	0
DEBRA HOWARD DIRECTOR	1 00	X						0	0	0
DEBRA JUNKIN DIRECTOR	1 00	X						0	0	0
DEE DENTON DIRECTOR	1 00	X						0	0	0
DELILAH KENNEN DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DENISE TATMAN DIRECTOR	1 00	X						0	0	0
DENNIS BROWN DIRECTOR	1 00	X						0	0	0
DENNIS CRONK DIRECTOR	1 00	X						0	0	0
DERENDA GRUBB DIRECTOR	1 00	X						0	0	0
DIANA BULL DIRECTOR	1 00	X						0	0	0
DIANA ZIETZ DIRECTOR	1 00	X						0	0	0
DIANE CUMMINS DIRECTOR	1 00	X						0	0	0
DIANE DISBROW DIRECTOR	1 00	X						0	0	0
DIANE MANNS DIRECTOR	1 00	X						0	0	0
DIANE SCHERER DIRECTOR	1 00	X						0	0	0
DIANNE SCALZA DIRECTOR	1 00	X						0	0	0
DJ OLIVER DIRECTOR	1 00	X						0	0	0
DJ SNAPP DIRECTOR	1 00	X						0	0	0
DOLORES KNUDSEN DIRECTOR	1 00	X						0	0	0
DOMINIC CARDONE DIRECTOR	1 00	X						0	0	0
DOMINIC SCAPPATICCI DIRECTOR	1 00	X						0	0	0
DON FAUGHT DIRECTOR	1 00	X						0	0	0
DON MASON DIRECTOR	1 00	X						0	0	0
DON READINGER DIRECTOR	1 00	X						0	0	0
DON RILEY DIRECTOR	1 00	X						0	0	0
DONALD ASHER DIRECTOR	1 00	X						0	0	0
DONALD FLYNN DIRECTOR	1 00	X						0	0	0
DONALD MARPLE DIRECTOR	1 00	X						0	0	0
DONALD SCANLON DIRECTOR	1 00	X						0	0	0
DONALD TREADWELL DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
DONNA KOSTELECKY DIRECTOR	1 00	X						0	0	0
DONNA POZZUOLI DIRECTOR	1 00	X						0	0	0
DONNA SMITH DIRECTOR	1 00	X						0	0	0
DONNA ZEREGA DIRECTOR	1 00	X						0	0	0
DORCAS HELFANT-BROWNING DIRECTOR	1 00	X						0	0	0
DOREEN FALCONE DIRECTOR	1 00	X						0	0	0
DOREEN GARSON DIRECTOR	1 00	X						0	0	0
DOROTHY HERMAN DIRECTOR	1 00	X						0	0	0
DOUGLAS ANDREWS DIRECTOR	1 00	X						0	0	0
DOUGLAS AZARIAN DIRECTOR	1 00	X						0	0	0
DOUGLAS CARPENTER DIRECTOR	1 00	X						0	0	0
DOUGLAS SMITH DIRECTOR	1 00	X						0	0	0
DREW FISHMAN DIRECTOR	1 00	X						0	0	0
DUANE FOUTS DIRECTOR	1 00	X						0	0	0
DUANE UHLIR DIRECTOR	1 00	X						0	0	0
DUNCAN MACKENZIE DIRECTOR	1 00	X						0	0	0
DWIGHT HALE DIRECTOR	1 00	X						0	0	0
E LEONARD FERBER DIRECTOR	1 00	X						0	0	0
EBBY HALLIDAY DIRECTOR	1 00	X						0	0	0
ED ROBERTS DIRECTOR	1 00	X						0	0	0
EDMUND WOODS DIRECTOR	1 00	X						0	0	0
EDWARD BROWN DIRECTOR	1 00	X						0	0	0
EDWARD DOWNS DIRECTOR	1 00	X						0	0	0
EDWARD KRAUZE DIRECTOR	1 00	X						0	0	0
EDWARD MURPHY DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
EDWARD WARD DIRECTOR	1 00	X						0	0	0
ELIZABETH BLAKE DIRECTOR	1 00	X						0	0	0
ELIZABETH BRAZNELL DIRECTOR	1 00	X						0	0	0
ELIZABETH DUENAS DIRECTOR	1 00	X						0	0	0
ELIZABETH NUNAN DIRECTOR	1 00	X						0	0	0
ELLEN RENISH DIRECTOR	1 00	X						0	0	0
ELOISE MARTIN DIRECTOR	1 00	X						0	0	0
EMIL MONGEON DIRECTOR	1 00	X						0	0	0
ERIC LOCHER DIRECTOR	1 00	X						0	0	0
ERIC SAIN DIRECTOR	1 00	X						0	0	0
ERIK WEICHELT DIRECTOR	1 00	X						0	0	0
ERNESTO VEGA DIRECTOR	1 00	X						0	0	0
EVAN FUCHS DIRECTOR	1 00	X						0	0	0
EVERETT KNIGHT DIRECTOR	1 00	X						0	0	0
EZEKIEL MORRIS DIRECTOR	1 00	X						0	0	0
F TODD POLINCHOCK DIRECTOR	1 00	X						0	0	0
FAYE NELSON DIRECTOR	1 00	X						0	0	0
FERNANDO MARTINEZ DIRECTOR	1 00	X						0	0	0
FRAN DAVIS DIRECTOR	1 00	X						0	0	0
FRANCISCO ANGULO DIRECTOR	1 00	X						0	0	0
FRANCOIS GREGOIRE DIRECTOR	1 00	X						0	0	0
FRANK ANTHONY DIRECTOR	1 00	X						0	0	0
FRANK CONSTANTINO DIRECTOR	1 00	X						0	0	0
FRANK JACOVINI DIRECTOR	1 00	X						0	0	0
FRANK KOWALSKI DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
FRANK S URSO DIRECTOR	1 00	X						0	0	0
FRED COLBY DIRECTOR	1 00	X						0	0	0
FRED PRASSAS DIRECTOR	1 00	X						0	0	0
FURHAD WAQUAD DIRECTOR	1 00	X						0	0	0
FURMAN WOOD DIRECTOR	1 00	X						0	0	0
G JEAN FLOYD DIRECTOR	1 00	X						0	0	0
GAIL HARTNETT DIRECTOR	1 00	X						0	0	0
GAIL RENULFI DIRECTOR	1 00	X						0	0	0
GARY CLAYTON DIRECTOR	1 00	X						0	0	0
GARY KENLINE DIRECTOR	1 00	X						0	0	0
GARY KRYSLER DIRECTOR	1 00	X						0	0	0
GARY LARGE DIRECTOR	1 00	X						0	0	0
GARY LEOGRANDE DIRECTOR	1 00	X						0	0	0
GARY MORSE DIRECTOR	1 00	X						0	0	0
GARY REGGISH DIRECTOR	1 00	X						0	0	0
GAY DILLASHAW DIRECTOR	1 00	X						0	0	0
GENE FERCODINI DIRECTOR	1 00	X						0	0	0
GENIE BIRCH DIRECTOR	1 00	X						0	0	0
GEOFF MCINTOSH DIRECTOR	1 00	X						0	0	0
GEOFFREY KREUSSER DIRECTOR	1 00	X						0	0	0
GEORGE HARVEY DIRECTOR	1 00	X						0	0	0
GEORGE PEEK DIRECTOR	1 00	X						0	0	0
GEORGIA MEACHAM DIRECTOR	1 00	X						0	0	0
GERARDO ASCENCIO DIRECTOR	1 00	X						0	0	0
GINA GRANT DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
GINGER DOWNS DIRECTOR	1 00	X						0	0	0
GINNY SHIPE DIRECTOR	1 00	X						0	0	0
GLENN GARDNER DIRECTOR	1 00	X						0	0	0
GLENN HELLYER DIRECTOR	1 00	X						0	0	0
GLENN VATTEROTT DIRECTOR	1 00	X						0	0	0
GLORIA FARRAR DIRECTOR	1 00	X						0	0	0
GLORIA SICILIANO DIRECTOR	1 00	X						0	0	0
GORDON MCCANN DIRECTOR	1 00	X						0	0	0
GORDON SEAY DIRECTOR	1 00	X						0	0	0
GORDON SNYDER DIRECTOR	1 00	X						0	0	0
GREG ZADEL DIRECTOR	1 00	X						0	0	0
GREGORY HERB DIRECTOR	1 00	X						0	0	0
GREGORY PAWLIK DIRECTOR	1 00	X						0	0	0
GRETCHEN ROSENBERG FABER DIRECTOR	1 00	X						0	0	0
GUY MATTEO DIRECTOR	1 00	X						0	0	0
GUYLA GREENLY DIRECTOR	1 00	X						0	0	0
H JAMES LITTEN DIRECTOR	1 00	X						0	0	0
HANK WHITE DIRECTOR	1 00	X						0	0	0
HARLEY ROUDA DIRECTOR	1 00	X						0	0	0
HARLEY SNYDER DIRECTOR	1 00	X						0	0	0
HAROLD MAXWELL DIRECTOR	1 00	X						0	0	0
HEIDI KASAMA DIRECTOR	1 00	X						0	0	0
HELEN JARRATT DIRECTOR	1 00	X						0	0	0
HENRY FRIES DIRECTOR	1 00	X						0	0	0
HENRY KAMMANDEL DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
HENRY RAY DIRECTOR	1 00	X						0	0	0
HERBERT KOGER DIRECTOR	1 00	X						0	0	0
HOLLY MABERY DIRECTOR	1 00	X						0	0	0
HOPE WHITE DIRECTOR	1 00	X						0	0	0
HOWARD DELLSITE DIRECTOR	1 00	X						0	0	0
HOWARD SMITH DIRECTOR	1 00	X						0	0	0
IGNACIO OSORIO DIRECTOR	1 00	X						0	0	0
ILENE KESSLER DIRECTOR	1 00	X						0	0	0
INGRID GLANCY DIRECTOR	1 00	X						0	0	0
IRMA VARGAS DIRECTOR	1 00	X						0	0	0
ISAAC CHAVEZ DIRECTOR	1 00	X						0	0	0
IVELISSE FIGUEROA ARCHEVALI DIRECTOR	1 00	X						0	0	0
J D RINEHART DIRECTOR	1 00	X						0	0	0
J DANNY COOPER DIRECTOR	1 00	X						0	0	0
J DOUGLAS ADCOX DIRECTOR	1 00	X						0	0	0
J GREGORY CONNORS DIRECTOR	1 00	X						0	0	0
J NICHOLAS D'AMBROSIA DIRECTOR	1 00	X						0	0	0
JACK LEVINE DIRECTOR	1 00	X						0	0	0
JACK TORZA DIRECTOR	1 00	X						0	0	0
JACK WOODCOCK DIRECTOR	1 00	X						0	0	0
JAMES ASBURY DIRECTOR	1 00	X						0	0	0
JAMES BRINGHURST DIRECTOR	1 00	X						0	0	0
JAMES CORIDAN DIRECTOR	1 00	X						0	0	0
JAMES DYE DIRECTOR	1 00	X						0	0	0
JAMES EVANS DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JAMES HEIDISCH DIRECTOR	1 00	X						0	0	0
JAMES HELSEL DIRECTOR	1 00	X						0	0	0
JAMES KINNEY DIRECTOR	1 00	X						0	0	0
JAMES LIPTAK DIRECTOR	1 00	X						0	0	0
JAMES REESE DIRECTOR	1 00	X						0	0	0
JAMES SELVEY DIRECTOR	1 00	X						0	0	0
JAMES SEXTON DIRECTOR	1 00	X						0	0	0
JAMES STOFKO DIRECTOR	1 00	X						0	0	0
JAMES THARP DIRECTOR	1 00	X						0	0	0
JAMES TSIGHIS DIRECTOR	1 00	X						0	0	0
JAMIE HOLT DIRECTOR	1 00	X						0	0	0
JAMIE MOORE DIRECTOR	1 00	X						0	0	0
JAN BAKER DIRECTOR	1 00	X						0	0	0
JAN CULLIVAN DIRECTOR	1 00	X						0	0	0
JAN LEIGHTON DIRECTOR	1 00	X						0	0	0
JANET CARPENTER DIRECTOR	1 00	X						0	0	0
JANET SCAVO DIRECTOR	1 00	X						0	0	0
JANET SWILLEY DIRECTOR	1 00	X						0	0	0
JANETTE BRUZAS DIRECTOR	1 00	X						0	0	0
JANICE SMARTO DIRECTOR	1 00	X						0	0	0
JARED MARTIN DIRECTOR	1 00	X						0	0	0
JARROD GRASSO DIRECTOR	1 00	X						0	0	0
JASON WRIGHT DIRECTOR	1 00	X						0	0	0
JAY GOHIL DIRECTOR	1 00	X						0	0	0
JAY GUPTA DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JAYNE COX DIRECTOR	1 00	X						0	0	0
JEANNE KOZAK DIRECTOR	1 00	X						0	0	0
JEANNE RADSICK DIRECTOR	1 00	X						0	0	0
JEANNETTE WAY DIRECTOR	1 00	X						0	0	0
JEFF BARNETT DIRECTOR	1 00	X						0	0	0
JEFF FOO DIRECTOR	1 00	X						0	0	0
JEFF SPOSITO DIRECTOR	1 00	X						0	0	0
JEFF UPDIKE DIRECTOR	1 00	X						0	0	0
JEFFREY JOSEPH DIRECTOR	1 00	X						0	0	0
JENNIFER FRONTERA DIRECTOR	1 00	X						0	0	0
JENNIFER PIGLOWSKI-SAHRMANN DIRECTOR	1 00	X						0	0	0
JENNY OLIVO DIRECTOR	1 00	X						0	0	0
JEREMY STARR DIRECTOR	1 00	X						0	0	0
JERRY DEL RIO DIRECTOR	1 00	X						0	0	0
JERRY TEESON DIRECTOR	1 00	X						0	0	0
JEWELL MCKINNEY DIRECTOR	1 00	X						0	0	0
JILL BECK DIRECTOR	1 00	X						0	0	0
JIM HAMILTON DIRECTOR	1 00	X						0	0	0
JIMMY LA PETER DIRECTOR	1 00	X						0	0	0
JO JENKINS DIRECTOR	1 00	X						0	0	0
JOAN BALLANTYNE DIRECTOR	1 00	X						0	0	0
JOAN SERAMUR DIRECTOR	1 00	X						0	0	0
JOAN SHANKS DIRECTOR	1 00	X						0	0	0
JOANNE POOLE DIRECTOR	1 00	X						0	0	0
JOAO DA SILVA DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JOE HANAUER DIRECTOR	1 00	X						0	0	0
JOE PAIKAI DIRECTOR	1 00	X						0	0	0
JOE REIS DIRECTOR	1 00	X						0	0	0
JOE STEWART DIRECTOR	1 00	X						0	0	0
JOEL SINGER DIRECTOR	1 00	X						0	0	0
JOHN ASDOURIAN DIRECTOR	1 00	X						0	0	0
JOHN BROCKER DIRECTOR	1 00	X						0	0	0
JOHN DEAN DIRECTOR	1 00	X						0	0	0
JOHN DICKINSON DIRECTOR	1 00	X						0	0	0
JOHN DOHM DIRECTOR	1 00	X						0	0	0
JOHN FLOR DIRECTOR	1 00	X						0	0	0
JOHN FRIDLINGTON DIRECTOR	1 00	X						0	0	0
JOHN GATTERMEIR DIRECTOR	1 00	X						0	0	0
JOHN GRIESS DIRECTOR	1 00	X						0	0	0
JOHN HOOPS DIRECTOR	1 00	X						0	0	0
JOHN HORNING DIRECTOR	1 00	X						0	0	0
JOHN HORTON DIRECTOR	1 00	X						0	0	0
JOHN KMIETIK DIRECTOR	1 00	X						0	0	0
JOHN KRETCHMAR DIRECTOR	1 00	X						0	0	0
JOHN LYNCH DIRECTOR	1 00	X						0	0	0
JOHN MAY DIRECTOR	1 00	X						0	0	0
JOHN MCARDLE DIRECTOR	1 00	X						0	0	0
JOHN POWELL DIRECTOR	1 00	X						0	0	0
JOHN RICE DIRECTOR	1 00	X						0	0	0
JOHN RURKOWSKI DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JOHN SMABY DIRECTOR	1 00	X						0	0	0
JOHN STEFFEY DIRECTOR	1 00	X						0	0	0
JOHN STIH DIRECTOR	1 00	X						0	0	0
JOHN TRIPP DIRECTOR	1 00	X						0	0	0
JOHN VRANAS DIRECTOR	1 00	X						0	0	0
JOHN WOERNER DIRECTOR	1 00	X						0	0	0
JOHN WOOD DIRECTOR	1 00	X						0	0	0
JOHN WOOD DIRECTOR	1 00	X						0	0	0
JOHN YEN WONG DIRECTOR	1 00	X						0	0	0
JON WOLFORD DIRECTOR	1 00	X						0	0	0
JONATHAN WALLACE DIRECTOR	1 00	X						0	0	0
JONI SCHNEIDER DIRECTOR	1 00	X						0	0	0
JOSEPH BROWN DIRECTOR	1 00	X						0	0	0
JOSEPH CANFORA DIRECTOR	1 00	X						0	0	0
JOSEPH CARNAHAN DIRECTOR	1 00	X						0	0	0
JOSEPH D'AMATO DIRECTOR	1 00	X						0	0	0
JOSEPH FUNKHOUSER DIRECTOR	1 00	X						0	0	0
JOSEPH GEHRKI DIRECTOR	1 00	X						0	0	0
JOSEPH MAMONE DIRECTOR	1 00	X						0	0	0
JOSEPH WILKEY DIRECTOR	1 00	X						0	0	0
JOYCE NAKAMURA DIRECTOR	1 00	X						0	0	0
JOYCE THOMAS DIRECTOR	1 00	X						0	0	0
JP ENDRES FEIN DIRECTOR	1 00	X						0	0	0
JUDITH BAKER DIRECTOR	1 00	X						0	0	0
JUDITH LEWIS DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JUDY APPLEBY DIRECTOR	1 00	X						0	0	0
JUDY GUDGEL DIRECTOR	1 00	X						0	0	0
JUDY JONES DIRECTOR	1 00	X						0	0	0
JUDY MOORE DIRECTOR	1 00	X						0	0	0
JUDY ZEIGLER DIRECTOR	1 00	X						0	0	0
JUKKA MALILA DIRECTOR	1 00	X						0	0	0
JULIE DELORENZO DIRECTOR	1 00	X						0	0	0
JULIE GREENWOOD DIRECTOR	1 00	X						0	0	0
JULIO LAGUARTA DIRECTOR	1 00	X						0	0	0
JUNE WIENER DIRECTOR	1 00	X						0	0	0
K ADRIAN HUNNINGS DIRECTOR	1 00	X						0	0	0
KAKI LYBBERT DIRECTOR	1 00	X						0	0	0
KAREN GEHLE DIRECTOR	1 00	X						0	0	0
KAREN TRAINOR DIRECTOR	1 00	X						0	0	0
KAREN VALENTINE-POND DIRECTOR	1 00	X						0	0	0
KARL BERRON DIRECTOR	1 00	X						0	0	0
KATHLEEN COON DIRECTOR	1 00	X						0	0	0
KATHLEEN ENGEL DIRECTOR	1 00	X						0	0	0
KATHLEEN GALLAGHER MCIVER DIRECTOR	1 00	X						0	0	0
KATHLEEN MILLER DIRECTOR	1 00	X						0	0	0
KATHY FOWLER DIRECTOR	1 00	X						0	0	0
KATHY MEHRINGER DIRECTOR	1 00	X						0	0	0
KATHY TSAO DIRECTOR	1 00	X						0	0	0
KAY LATHAM DIRECTOR	1 00	X						0	0	0
KAY WATSON DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
KAY WEST DIRECTOR	1 00	X						0	0	0
KAY WIRTH DIRECTOR	1 00	X						0	0	0
KEN NEUFELD DIRECTOR	1 00	X						0	0	0
KENDRA COOKE DIRECTOR	1 00	X						0	0	0
KENNETH DELVECCHIO DIRECTOR	1 00	X						0	0	0
KENNETH HUBBLE DIRECTOR	1 00	X						0	0	0
KENNETH LIBBY DIRECTOR	1 00	X						0	0	0
KENNETH RIGGS DIRECTOR	1 00	X						0	0	0
KENNETH WARDEN DIRECTOR	1 00	X						0	0	0
KENNY PARCELL DIRECTOR	1 00	X						0	0	0
KENT HANLEY DIRECTOR	1 00	X						0	0	0
KERSTIN MCCONNELL DIRECTOR	1 00	X						0	0	0
KEVIN BROWN DIRECTOR	1 00	X						0	0	0
KEVIN EASTRIDGE DIRECTOR	1 00	X						0	0	0
KEVIN HENSLEY DIRECTOR	1 00	X						0	0	0
KEVIN KIRKPATRICK DIRECTOR	1 00	X						0	0	0
KEVIN PRICE DIRECTOR	1 00	X						0	0	0
KEVIN SEARS DIRECTOR	1 00	X						0	0	0
KIM FARBER-LYNCH DIRECTOR	1 00	X						0	0	0
KIM SKUMANICK DIRECTOR	1 00	X						0	0	0
KIM TUCKER DIRECTOR	1 00	X						0	0	0
KIMBERLY ALLARD-MOCCIA DIRECTOR	1 00	X						0	0	0
KIMBERLY CLIFTON DIRECTOR	1 00	X						0	0	0
KIT COWPERTHWAIT DIRECTOR	1 00	X						0	0	0
KIT HALE DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
KOLLEEN KELLEY DIRECTOR	1 00	X						0	0	0
KRISTEN GREENLAW DIRECTOR	1 00	X						0	0	0
KURT SCHADE DIRECTOR	1 00	X						0	0	0
KYE POPE DIRECTOR	1 00	X						0	0	0
LA NORA KAY DIRECTOR	1 00	X						0	0	0
LADAWN ANDERST DIRECTOR	1 00	X						0	0	0
LANCE LACY DIRECTOR	1 00	X						0	0	0
LARRY KEATING DIRECTOR	1 00	X						0	0	0
LARRY KNAPP DIRECTOR	1 00	X						0	0	0
LARRY PICKERING DIRECTOR	1 00	X						0	0	0
LAURA BENSON DIRECTOR	1 00	X						0	0	0
LAURA COPERSINO DIRECTOR	1 00	X						0	0	0
LAUREN MITRICK DIRECTOR	1 00	X						0	0	0
LAURIE CADIGAN DIRECTOR	1 00	X						0	0	0
LEFRANCIS ARNOLD DIRECTOR	1 00	X						0	0	0
LEIGH RUTLEDGE DIRECTOR	1 00	X						0	0	0
LEIL KOCH DIRECTOR	1 00	X						0	0	0
LEN HERMAN DIRECTOR	1 00	X						0	0	0
LENNOX SCOTT DIRECTOR	1 00	X						0	0	0
LEO SAUNDERS DIRECTOR	1 00	X						0	0	0
LEON SARKISIAN DIRECTOR	1 00	X						0	0	0
LESLEE MACKENZIE DIRECTOR	1 00	X						0	0	0
LESLIE MUNGER DIRECTOR	1 00	X						0	0	0
LESLIE SMITH DIRECTOR	1 00	X						0	0	0
LINDA BONARELLI LUGO DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LINDA FERCODINI DIRECTOR	1 00	X						0	0	0
LINDA PAGE DIRECTOR	1 00	X						0	0	0
LINDA ST PETER DIRECTOR	1 00	X						0	0	0
LINDA VAUGHAN DIRECTOR	1 00	X						0	0	0
LISA HATHAWAY DIRECTOR	1 00	X						0	0	0
LISA NOON DIRECTOR	1 00	X						0	0	0
LISA RITTER DIRECTOR	1 00	X						0	0	0
LISA YATES DIRECTOR	1 00	X						0	0	0
LISBETH ENGLISH DIRECTOR	1 00	X						0	0	0
LIZA REYES DIRECTOR	1 00	X						0	0	0
LORETTA ALONZO DIRECTOR	1 00	X						0	0	0
LORI CHAPMAN DIRECTOR	1 00	X						0	0	0
LORINE WILLIAMS DIRECTOR	1 00	X						0	0	0
LORNA JOHNSTON DIRECTOR	1 00	X						0	0	0
LORNA KOENINGER DIRECTOR	1 00	X						0	0	0
LORRAINE ABERCROMBIE DIRECTOR	1 00	X						0	0	0
LORRAINE HARDING DIRECTOR	1 00	X						0	0	0
LORRAINE KOPACZ DIRECTOR	1 00	X						0	0	0
LOUIS BALDWIN DIRECTOR	1 00	X						0	0	0
LOUISE MILLER DIRECTOR	1 00	X						0	0	0
LOYDA TORRES - FONTNEZ DIRECTOR	1 00	X						0	0	0
LYNDA BUTLER DIRECTOR	1 00	X						0	0	0
M STEVEN ANAYA DIRECTOR	1 00	X						0	0	0
M SUE LUSK-GLEICH DIRECTOR	1 00	X						0	0	0
MABEL GUZMAN DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MADELINE VEISSI DIRECTOR	1 00	X						0	0	0
MALCOLM YOUNG DIRECTOR	1 00	X						0	0	0
MANUEL NEGRAO DIRECTOR	1 00	X						0	0	0
MARBURY LITTLE DIRECTOR	1 00	X						0	0	0
MARCIA SOLBERG DIRECTOR	1 00	X						0	0	0
MARGARET DIXON DIRECTOR	1 00	X						0	0	0
MARGARET HARTMAN DIRECTOR	1 00	X						0	0	0
MARGARET HUDSON DIRECTOR	1 00	X						0	0	0
MARGARET KELLY DIRECTOR	1 00	X						0	0	0
MARGIE DORRANCE DIRECTOR	1 00	X						0	0	0
MARGRET ROBERTS DIRECTOR	1 00	X						0	0	0
MARIA ELENA BANKS DIRECTOR	1 00	X						0	0	0
MARIA WELLS DIRECTOR	1 00	X						0	0	0
MARIO ARRIAGA DIRECTOR	1 00	X						0	0	0
MARIO RUBIO DIRECTOR	1 00	X						0	0	0
MARION BRIGGS DIRECTOR	1 00	X						0	0	0
MARION PROFFITT DIRECTOR	1 00	X						0	0	0
MARK ALLEN DIRECTOR	1 00	X						0	0	0
MARK CHENG DIRECTOR	1 00	X						0	0	0
MARK KITABAYASHI DIRECTOR	1 00	X						0	0	0
MARK MANSOUR DIRECTOR	1 00	X						0	0	0
MARK MARCHAND DIRECTOR	1 00	X						0	0	0
MARK MARQUEZ DIRECTOR	1 00	X						0	0	0
MARK MINCHEW DIRECTOR	1 00	X						0	0	0
MARK PETERSON DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MARK WOODROOF DIRECTOR	1 00	X						0	0	0
MARTHA POMARES DIRECTOR	1 00	X						0	0	0
MARTIN EDWARDS DIRECTOR	1 00	X						0	0	0
MARY ALICE RUPPERT DIRECTOR	1 00	X						0	0	0
MARY ANN HEBERT DIRECTOR	1 00	X						0	0	0
MARY ANN JEFFERS DIRECTOR	1 00	X						0	0	0
MARY ANTOUN DIRECTOR	1 00	X						0	0	0
MARY EDNA WILLIAMS DIRECTOR	1 00	X						0	0	0
MARY FLEISCHMANN DIRECTOR	1 00	X						0	0	0
MARY FRANCES BURLESON DIRECTOR	1 00	X						0	0	0
MARY FUNK DIRECTOR	1 00	X						0	0	0
MARY SGOBBA DIRECTOR	1 00	X						0	0	0
MAX GURVITCH DIRECTOR	1 00	X						0	0	0
MAX HILL DIRECTOR	1 00	X						0	0	0
MEL K H WONG DIRECTOR	1 00	X						0	0	0
MELANIE BARKER DIRECTOR	1 00	X						0	0	0
MELANIE THOMPSON DIRECTOR	1 00	X						0	0	0
MELISSA SIEG DIRECTOR	1 00	X						0	0	0
MELROSE FORDE DIRECTOR	1 00	X						0	0	0
MELVIN WILSON DIRECTOR	1 00	X						0	0	0
MEREDITH HELD DIRECTOR	1 00	X						0	0	0
MERLE WHITEHEAD DIRECTOR	1 00	X						0	0	0
MICHAEL BRAY DIRECTOR	1 00	X						0	0	0
MICHAEL DELEON DIRECTOR	1 00	X						0	0	0
MICHAEL DROEGE DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MICHAEL FLYNN DIRECTOR	1 00	X						0	0	0
MICHAEL FORD DIRECTOR	1 00	X						0	0	0
MICHAEL GOLDEN DIRECTOR	1 00	X						0	0	0
MICHAEL LABOUT DIRECTOR	1 00	X						0	0	0
MICHAEL MCGREEVY DIRECTOR	1 00	X						0	0	0
MICHAEL MCGREW DIRECTOR	1 00	X						0	0	0
MICHAEL MORAN DIRECTOR	1 00	X						0	0	0
MICHAEL OLDENETTEL DIRECTOR	1 00	X						0	0	0
MICHAEL ONORATO DIRECTOR	1 00	X						0	0	0
MICHAEL OWEN DIRECTOR	1 00	X						0	0	0
MICHAEL SCHMELZER DIRECTOR	1 00	X						0	0	0
MICHAEL SCHOONOVER DIRECTOR	1 00	X						0	0	0
MICHAEL TEER DIRECTOR	1 00	X						0	0	0
MICHAEL THEO DIRECTOR	1 00	X						0	0	0
MICHEL LEPAGE DIRECTOR	1 00	X						0	0	0
MICHELLE KLEVEN DIRECTOR	1 00	X						0	0	0
MICHELLE KORSMO DIRECTOR	1 00	X						0	0	0
MICHELLE ROJAS DIRECTOR	1 00	X						0	0	0
MIKE BRODIE DIRECTOR	1 00	X						0	0	0
MIKE CLANCY DIRECTOR	1 00	X						0	0	0
MIKE CRADDOCK DIRECTOR	1 00	X						0	0	0
MIKE DREWS DIRECTOR	1 00	X						0	0	0
MIKE FANOUS DIRECTOR	1 00	X						0	0	0
MIKE GAUGHAN DIRECTOR	1 00	X						0	0	0
MIKE PAPPAS DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MIKE YOUNG DIRECTOR	1 00	X						0	0	0
MILAGROS KANYAR DIRECTOR	1 00	X						0	0	0
MILTON SHOCKLEY DIRECTOR	1 00	X						0	0	0
MITCHELL KAMINER DIRECTOR	1 00	X						0	0	0
MONTIE BOX DIRECTOR	1 00	X						0	0	0
MOSES SEURAM DIRECTOR	1 00	X						0	0	0
MYRA ZOLLINGER DIRECTOR	1 00	X						0	0	0
MYRNA KINGHAM DIRECTOR	1 00	X						0	0	0
NANCY CARDONE DIRECTOR	1 00	X						0	0	0
NANCY DONAHUE-JONES DIRECTOR	1 00	X						0	0	0
NANCY FURST DIRECTOR	1 00	X						0	0	0
NANCY KENNEDY DIRECTOR	1 00	X						0	0	0
NANCY LANE DIRECTOR	1 00	X						0	0	0
NANCY RILEY DIRECTOR	1 00	X						0	0	0
NANCY SEE DIRECTOR	1 00	X						0	0	0
NATASCHA TELLO DIRECTOR	1 00	X						0	0	0
NATHAN BELL DIRECTOR	1 00	X						0	0	0
NATHAN CARNES DIRECTOR	1 00	X						0	0	0
NEAL CLAYTON DIRECTOR	1 00	X						0	0	0
NELL POSTELL DIRECTOR	1 00	X						0	0	0
NESTOR WEIGAND DIRECTOR	1 00	X						0	0	0
NICHOLAS GIGANTE DIRECTOR	1 00	X						0	0	0
NICK KREMYDAS DIRECTOR	1 00	X						0	0	0
NICOLE BRULE-FISHER DIRECTOR	1 00	X						0	0	0
NINA AMADON DIRECTOR	1 00	X						0	0	0

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NINA COTTRELL DIRECTOR	1 00	X						0	0	0
NORKA DIAZ DIRECTOR	1 00	X						0	0	0
NORMAN FLYNN DIRECTOR	1 00	X						0	0	0
O RANDALL WOODBURY DIRECTOR	1 00	X						0	0	0
OLIVER RUIZ DIRECTOR	1 00	X						0	0	0
OTTO CATRINA DIRECTOR	1 00	X						0	0	0
OWEN HALL DIRECTOR	1 00	X						0	0	0
PAMELA FRESTEDT DIRECTOR	1 00	X						0	0	0
PAMELA TESTROET DIRECTOR	1 00	X						0	0	0
PAT CALLAN DIRECTOR	1 00	X						0	0	0
PAT COMBS DIRECTOR	1 00	X						0	0	0
PAT KAPLAN DIRECTOR	1 00	X						0	0	0
PAT WILLIAMS DIRECTOR	1 00	X						0	0	0
PAT ZICARELLI DIRECTOR	1 00	X						0	0	0
PATRICE WILLETTS DIRECTOR	1 00	X						0	0	0
PATRICIA DELINOIS DIRECTOR	1 00	X						0	0	0
PATRICIA FITZGERALD DIRECTOR	1 00	X						0	0	0
PATRICIA JENSEN DIRECTOR	1 00	X						0	0	0
PATRICIA KLINE DIRECTOR	1 00	X						0	0	0
PATRICIA MAYS DIRECTOR	1 00	X						0	0	0
PATRICIA OHMBERGER DIRECTOR	1 00	X						0	0	0
PATRICIA PALZET-TAYLOR DIRECTOR	1 00	X						0	0	0
PATRICIA PETRALIA DIRECTOR	1 00	X						0	0	0
PATRICIA SZEGO DIRECTOR	1 00	X						0	0	0
PATRICIA SZOT DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
PATRICIA TERRILL DIRECTOR	1 00	X						0	0	0
PATRICIA ZUZEK DIRECTOR	1 00	X						0	0	0
PATRICK DALESSANDRO DIRECTOR	1 00	X						0	0	0
PATRICK JONES DIRECTOR	1 00	X						0	0	0
PATRICK LIEUW DIRECTOR	1 00	X						0	0	0
PATRICK ROBERTS DIRECTOR	1 00	X						0	0	0
PATTY KELLEY DIRECTOR	1 00	X						0	0	0
PAUL BELL DIRECTOR	1 00	X						0	0	0
PAUL BREUNICH DIRECTOR	1 00	X						0	0	0
PAUL EVERSON DIRECTOR	1 00	X						0	0	0
PAUL GRIFFIN DIRECTOR	1 00	X						0	0	0
PAUL OGDEN DIRECTOR	1 00	X						0	0	0
PAUL SCOTT DIRECTOR	1 00	X						0	0	0
PAUL WYMAN DIRECTOR	1 00	X						0	0	0
PEGGY LLAGAS DIRECTOR	1 00	X						0	0	0
PEGGY TRENK DIRECTOR	1 00	X						0	0	0
PEGGYANN MCCONNOCHIE DIRECTOR	1 00	X						0	0	0
PETER HELIE DIRECTOR	1 00	X						0	0	0
PETER MERRITT DIRECTOR	1 00	X						0	0	0
PETER PARNEGG DIRECTOR	1 00	X						0	0	0
PETER TUCKER DIRECTOR	1 00	X						0	0	0
PEYTON NORVILLE DIRECTOR	1 00	X						0	0	0
PHIL JONES DIRECTOR	1 00	X						0	0	0
PHILIP CHILES DIRECTOR	1 00	X						0	0	0
PHILIP HARLAN DIRECTOR	1 00	X						0	0	0

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PHILLIP SCHAEFER DIRECTOR	1 00	X						0	0	0
PHILLIP STARK DIRECTOR	1 00	X						0	0	0
PHOEBE WHEALDON DIRECTOR	1 00	X						0	0	0
PILI MEYER DIRECTOR	1 00	X						0	0	0
QUINCY VIRGILIO DIRECTOR	1 00	X						0	0	0
R CHRIS OSTEEEN DIRECTOR	1 00	X						0	0	0
R DENNIS MCCLELLAND DIRECTOR	1 00	X						0	0	0
R MORRILL DIRECTOR	1 00	X						0	0	0
R NEAL JACKSON DIRECTOR	1 00	X						0	0	0
R SCOTT KESNER DIRECTOR	1 00	X						0	0	0
RANDALL THOMAS DIRECTOR	1 00	X						0	0	0
RANDY REYNOLDS DIRECTOR	1 00	X						0	0	0
RANDY SCHEIDT DIRECTOR	1 00	X						0	0	0
RAY BROWNFIELD DIRECTOR	1 00	X						0	0	0
RAYMOND BARKETT DIRECTOR	1 00	X						0	0	0
RAYMOND JOSEPH DIRECTOR	1 00	X						0	0	0
REBECCA CONNATSER DIRECTOR	1 00	X						0	0	0
REBECCA GROSSMAN DIRECTOR	1 00	X						0	0	0
REINALDO MESA DIRECTOR	1 00	X						0	0	0
RENNY DIEDRICH DIRECTOR	1 00	X						0	0	0
RICHARD BANDIMERE DIRECTOR	1 00	X						0	0	0
RICHARD BROGAN DIRECTOR	1 00	X						0	0	0
RICHARD BURCH DIRECTOR	1 00	X						0	0	0
RICHARD CHITTAM DIRECTOR	1 00	X						0	0	0
RICHARD FRYER DIRECTOR	1 00	X						0	0	0

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
RICHARD GAYLORD DIRECTOR	1 00	X						0	0	0
RICHARD HOLLANDER DIRECTOR	1 00	X						0	0	0
RICHARD LUX DIRECTOR	1 00	X						0	0	0
RICHARD MENDENHALL DIRECTOR	1 00	X						0	0	0
RICHARD ROSENTHAL DIRECTOR	1 00	X						0	0	0
RICHARD SNYDER DIRECTOR	1 00	X						0	0	0
RICHARD VANVALKENBURGH DIRECTOR	1 00	X						0	0	0
RICK HARRIS DIRECTOR	1 00	X						0	0	0
RICK VIOLETT DIRECTOR	1 00	X						0	0	0
RITA GRIESS DIRECTOR	1 00	X						0	0	0
ROB MEHTA DIRECTOR	1 00	X						0	0	0
ROBERT ARKLEY DIRECTOR	1 00	X						0	0	0
ROBERT AUTHIER DIRECTOR	1 00	X						0	0	0
ROBERT BAILEY DIRECTOR	1 00	X						0	0	0
ROBERT CALDWELL DIRECTOR	1 00	X						0	0	0
ROBERT ELROD DIRECTOR	1 00	X						0	0	0
ROBERT FLECK DIRECTOR	1 00	X						0	0	0
ROBERT FOWLER DIRECTOR	1 00	X						0	0	0
ROBERT GOLDEN DIRECTOR	1 00	X						0	0	0
ROBERT HAY DIRECTOR	1 00	X						0	0	0
ROBERT KEEFE DIRECTOR	1 00	X						0	0	0
ROBERT KENNEDY DIRECTOR	1 00	X						0	0	0
ROBERT KEVANE DIRECTOR	1 00	X						0	0	0
ROBERT KIMBALL DIRECTOR	1 00	X						0	0	0
ROBERT KULICK DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ROBERT LAMONTE DIRECTOR	1 00	X						0	0	0
ROBERT LEWIS DIRECTOR	1 00	X						0	0	0
ROBERT MCMILLAN DIRECTOR	1 00	X						0	0	0
ROBERT MILLER DIRECTOR	1 00	X						0	0	0
ROBERT OPPENHEIMER DIRECTOR	1 00	X						0	0	0
ROBERT PAHLKE DIRECTOR	1 00	X						0	0	0
ROBERT SCOTT DIRECTOR	1 00	X						0	0	0
ROBERT TAYLOR DIRECTOR	1 00	X						0	0	0
ROBERT WATSON DIRECTOR	1 00	X						0	0	0
ROBERT WHITE DIRECTOR	1 00	X						0	0	0
ROBERT WIGTON DIRECTOR	1 00	X						0	0	0
ROBERT WRIGHT DIRECTOR	1 00	X						0	0	0
ROBIN LANCE DIRECTOR	1 00	X						0	0	0
ROBINA ENGLISH DIRECTOR	1 00	X						0	0	0
RODGER ERKER DIRECTOR	1 00	X						0	0	0
ROLAND LEDEBUHR DIRECTOR	1 00	X						0	0	0
RONALD MYLES DIRECTOR	1 00	X						0	0	0
RONALD PELTIER DIRECTOR	1 00	X						0	0	0
RONDA TOMPERS DIRECTOR	1 00	X						0	0	0
ROSEMARY KOBERLEIN DIRECTOR	1 00	X						0	0	0
ROY DEL BOSQUE DIRECTOR	1 00	X						0	0	0
RUDY KOCH DIRECTOR	1 00	X						0	0	0
RUSS COFANO DIRECTOR	1 00	X						0	0	0
RUSSELL BOOTH DIRECTOR	1 00	X						0	0	0
RUSSELL GROOMS DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
RUSSELL SALZMAN DIRECTOR	1 00	X						0	0	0
SADIE NOAH DIRECTOR	1 00	X						0	0	0
SALLY HEIMBROOK DIRECTOR	1 00	X						0	0	0
SALLY MCFOLLING DIRECTOR	1 00	X						0	0	0
SANDRA O'CONNOR DIRECTOR	1 00	X						0	0	0
SANDY EHERENMAN DIRECTOR	1 00	X						0	0	0
SCOTT BEAUDRY DIRECTOR	1 00	X						0	0	0
SCOTT BRADY DIRECTOR	1 00	X						0	0	0
SCOTT BRUNNER DIRECTOR	1 00	X						0	0	0
SCOTT GRIFFITH DIRECTOR	1 00	X						0	0	0
SCOTT LOUSER DIRECTOR	1 00	X						18,004	0	0
SCOTT MATTHIAS DIRECTOR	1 00	X						0	0	0
SCOTT RUTH DIRECTOR	1 00	X						0	0	0
SERGIO GOMEZ RABAGO DIRECTOR	1 00	X						0	0	0
SHADRICK BOGANY DIRECTOR	1 00	X						0	0	0
SHARON BOWLER DIRECTOR	1 00	X						0	0	0
SHARON MILLETT DIRECTOR	1 00	X						0	0	0
SHARON SPRATLEY DIRECTOR	1 00	X						0	0	0
SHERI FEJERAN DIRECTOR	1 00	X						0	0	0
SHERRI MEADOWS DIRECTOR	1 00	X						0	0	0
SHERRY DINGES DIRECTOR	1 00	X						0	0	0
SHERYL GRIDER WHITEHURST DIRECTOR	1 00	X						0	0	0
SHIRLEY HICKS DIRECTOR	1 00	X						0	0	0
STAN SIERON DIRECTOR	1 00	X						0	0	0
STEPHANIE DOUGHTY DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
STEPHANIE RALL DIRECTOR	1 00	X						0	0	0
STEPHANIE WALKER DIRECTOR	1 00	X						0	0	0
STEPHEN ANTONI DIRECTOR	1 00	X						0	0	0
STEPHEN BABBITT DIRECTOR	1 00	X						0	0	0
STEPHEN CASPER DIRECTOR	1 00	X						0	0	0
STEPHEN HARDING DIRECTOR	1 00	X						0	0	0
STEPHEN HOOVER DIRECTOR	1 00	X						0	0	0
STEPHEN MCWILLIAM DIRECTOR	1 00	X						0	0	0
STEPHEN MESZAROS DIRECTOR	1 00	X						0	0	0
STEVE BROWN DIRECTOR	1 00	X						0	0	0
STEVE CAWTHON DIRECTOR	1 00	X						0	0	0
STEVE FRANCKS DIRECTOR	1 00	X						0	0	0
STEVE GODDARD DIRECTOR	1 00	X						0	0	0
STEVE ROSCO DIRECTOR	1 00	X						0	0	0
STEVE WHITE DIRECTOR	1 00	X						0	0	0
STEVEN ASHER DIRECTOR	1 00	X						0	0	0
STEVEN BANKS DIRECTOR	1 00	X						0	0	0
STEVEN FISCHER DIRECTOR	1 00	X						0	0	0
STEVEN MOREIRA DIRECTOR	1 00	X						0	0	0
STUART ELSEA DIRECTOR	1 00	X						0	0	0
SUE FLUCKE DIRECTOR	1 00	X						0	0	0
SUE STINSON-TURNER DIRECTOR	1 00	X						0	0	0
SUMMER GREENE DIRECTOR	1 00	X						0	0	0
SUSAN ARNOLD DIRECTOR	1 00	X						0	0	0
SUSAN GOLDY DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
SUSAN MARSHALL DIRECTOR	1 00	X						0	0	0
SUSAN PATT DIRECTOR	1 00	X						0	0	0
SUSAN RENFREW DIRECTOR	1 00	X						0	0	0
SUZANNE DESMARAIS DIRECTOR	1 00	X						0	0	0
SUZANNE GUILD DIRECTOR	1 00	X						0	0	0
SUZANNE SHERER DIRECTOR	1 00	X						0	0	0
TAMARA SUMINSKI DIRECTOR	1 00	X						0	0	0
TAMELA BROOKHOUSER DIRECTOR	1 00	X						0	0	0
TASHIA HINCHLIFFE DIRECTOR	1 00	X						0	0	0
TED LORING DIRECTOR	1 00	X						0	0	0
TERENCE SULLIVAN DIRECTOR	1 00	X						0	0	0
TERESA RAMOS DIRECTOR	1 00	X						0	0	0
TERESITA BERSACH DIRECTOR	1 00	X						0	0	0
TERRY KIRKWOOD DIRECTOR	1 00	X						0	0	0
TERRY MILLER DIRECTOR	1 00	X						0	0	0
THEODORE BRYANT DIRECTOR	1 00	X						0	0	0
THERESA STEWART DIRECTOR	1 00	X						0	0	0
THERESE WUNDERLICH DIRECTOR	1 00	X						0	0	0
THOMAS CARNAHAN DIRECTOR	1 00	X						0	0	0
THOMAS HASSELBECK DIRECTOR	1 00	X						0	0	0
THOMAS JEFFERSON DIRECTOR	1 00	X						0	0	0
THOMAS MURPHY DIRECTOR	1 00	X						0	0	0
THOMAS REMPSON DIRECTOR	1 00	X						0	0	0
THOMAS RILEY DIRECTOR	1 00	X						0	0	0
THOMAS SALOMONE DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
THOMAS STEVENS DIRECTOR	1 00	X						0	0	0
THOMAS WILLIAMS DIRECTOR	1 00	X						0	0	0
TIM HARRIS DIRECTOR	1 00	X						0	0	0
TIMOTHY MCFADDEN DIRECTOR	1 00	X						0	0	0
TINA HARRIS DIRECTOR	1 00	X						0	0	0
TINA LUCAS DIRECTOR	1 00	X						0	0	0
TINA LUCAS DIRECTOR	1 00	X						0	0	0
TODD MENARD DIRECTOR	1 00	X						0	0	0
TODD SHIPMAN DIRECTOR	1 00	X						0	0	0
TODD STONESIFER DIRECTOR	1 00	X						0	0	0
TODD UMBENHAUER DIRECTOR	1 00	X						0	0	0
TOM FARLEY DIRECTOR	1 00	X						0	0	0
TOM GRANT DIRECTOR	1 00	X						0	0	0
TOM RAU DIRECTOR	1 00	X						0	0	0
TONY CLARK DIRECTOR	1 00	X						0	0	0
TRAVIS KESSLER DIRECTOR	1 00	X						0	0	0
TREASURE FAIRCLOTH DIRECTOR	1 00	X						0	0	0
TRISHA MCCARTHY DIRECTOR	1 00	X						0	0	0
TROY GATELEY DIRECTOR	1 00	X						0	0	0
TRUDY MOORE DIRECTOR	1 00	X						0	0	0
VICKI CARPENTER DIRECTOR	1 00	X						0	0	0
VICKI CLEMAN DIRECTOR	1 00	X						0	0	0
VICKI COX GOLDER DIRECTOR	1 00	X						0	0	0
VICKI FULLERTON DIRECTOR	1 00	X						0	0	0
VICTORIA DORAN DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
VINCENT MALTA DIRECTOR	1 00	X						0	0	0
VINH NGUYEN DIRECTOR	1 00	X						0	0	0
VIRGINIA COOK DIRECTOR	1 00	X						0	0	0
WALTER KETCHINGS DIRECTOR	1 00	X						0	0	0
WALTER MC DONALD DIRECTOR	1 00	X						0	0	0
WATKINS WILD DIRECTOR	1 00	X						0	0	0
WAYNE POPLIN DIRECTOR	1 00	X						0	0	0
WAYNE STROMAN DIRECTOR	1 00	X						0	0	0
WENDELL BULLARD DIRECTOR	1 00	X						0	0	0
WENDELL DAVIS DIRECTOR	1 00	X						0	0	0
WENDY FURTH DIRECTOR	1 00	X						0	0	0
WES GRAHAM DIRECTOR	1 00	X						0	0	0
WEST DE YOUNG DIRECTOR	1 00	X						0	0	0
WILLIAM ARNOLD DIRECTOR	1 00	X						0	0	0
WILLIAM BOATMAN DIRECTOR	1 00	X						0	0	0
WILLIAM CHEE DIRECTOR	1 00	X						0	0	0
WILLIAM DERMODY DIRECTOR	1 00	X						0	0	0
WILLIAM FULTON DIRECTOR	1 00	X						0	0	0
WILLIAM FURST DIRECTOR	1 00	X						0	0	0
WILLIAM HANLEY DIRECTOR	1 00	X						0	0	0
WILLIAM JONES DIRECTOR	1 00	X						0	0	0
WILLIAM LUCKS DIRECTOR	1 00	X						0	0	0
WILLIAM MILLIKEN DIRECTOR	1 00	X						0	0	0
WILLIAM MOORE DIRECTOR	1 00	X						0	0	0
WILLIAM NELSON DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
WILLIAM OVERACRE DIRECTOR	1 00	X						0	0	0
WILLIAM POTEET DIRECTOR	1 00	X						0	0	0
WILLIAM WEIDACHER DIRECTOR	1 00	X						0	0	0
WINNIE DAVIS DIRECTOR	1 00	X						0	0	0
ZSOLT SZERENCSES DIRECTOR	1 00	X						0	0	0
DALE STINTON CEO	38 00			X				1,476,701	0	34,341
BOB GOLDBERG SVO MARKETING AND BUS DEV	38 00				X			641,893	0	34,341
DOUG HINDERER SVP HUMAN RESOURCES	38 00				X			416,462	0	34,341
FRANK SIBLEY SVP COMMUNICATIONS AND CONV	38 00				X			494,853	0	34,341
JOHN PIERPOINT VP OF FINANCE AND COMPTROLLER	38 00				X			264,289	0	30,813
LAURENE JANIK SVP GENERAL COUNSEL	38 00				X			597,389	0	34,341
DALE ROSS DIRECTOR	38 00					X		621,070	0	34,341
JERRY GIOVANIELLO SVP GOVT AFFAIRS	38 00					X		525,708	0	34,341
LAWRENCE YUN SVP CHIEF ECONOMIST	38 00					X		428,549	0	34,341
MARK LESSWING SVP CHIEF TECH OFFICER	38 00					X		422,970	0	34,341
WALT WITEK SVP COMMUNITY & POL AFFAIRS	38 00					X		460,685	0	34,341

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.
▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

If the organization answered “Yes” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization NATIONAL ASSOCIATION OF REALTORS	Employer identification number 36-1520690
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization’s direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$ 0
3	Volunteer hours	0

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$	
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$	
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	☐ Yes	☐ No
4a	Was a correction made?	☐ Yes	☐ No
b	If “Yes,” describe in Part IV		

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$	0
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$	0
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$	0
4	Did the filing organization file Form 1120-POL for this year?	☐ Yes	☒ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization’s funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV		

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1) NAR FUND	430 N MICHIGAN CHICAGO,IL 60611	26-1725187	0	5,550,336
(2) NAR CONGRESSIONAL FUND	430 N MICHIGAN CHICAGO,IL 60611	27-3388377	0	1,609,776

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		☐ Yes	☐ No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i.			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912.			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912.			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	No
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	No

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	156,729,803
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	35,884,187
b	Carryover from last year	2b	0
c	Total	2c	35,884,187
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	36,693,832
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	0
5	Taxable amount of lobbying and political expenditures (see instructions)	5	-809,645

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
Description of political campaign activities	Schedule C, Part I-A, Line 1	THE ORGANIZATION COLLECTS MEMBER DUES EARMARKED FOR A SEPARATE SEGREGATED FUND AND PROMPTLY AND DIRECTLY TRANSFERS THEM TO THAT FUND. AS SUCH, A DETAILED DESCRIPTION OF DIRECT AND INDIRECT POLITICAL CAMPAIGN ACTIVITIES IS NOT APPLICABLE.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization NATIONAL ASSOCIATION OF REALTORS	Employer identification number 36-1520690
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Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes☐ No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)☐ Preservation of an historically important land area☐ Protection of natural habitat☐ Preservation of a certified historic structure☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶_____

4

Number of states where property subject to conservation easement is located ▶_____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶_____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶\$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

▶ \$ _____

(ii) Assets included in Form 990, Part X

▶ \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenues included in Form 990, Part VIII, line 1

▶ \$ _____

b

Assets included in Form 990, Part X

▶ \$ _____

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2012

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

b

Permanent endowment

c

Temporarily restricted endowment

The percentages in lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		18,370,207		18,370,207
b Buildings		46,038,332	13,104,764	32,933,568
c Leasehold improvements		40,847,582	29,773,086	11,074,496
d Equipment		63,475,214	52,935,542	10,539,672
e Other		960,504		960,504
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				73,878,447

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	

Part XIII Supplemental Information
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Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
FIN 48 (ASC 740) footnote	Schedule D, Part X, Line 2	THE ASSOCIATION AND ITS CONSOLIDATED AND COMBINED ENTITIES FOLLOW GUIDANCE ISSUED BY THE FASB WITH RESPECT TO ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES. A TAX POSITION IS RECOGNIZED AS A BENEFIT ONLY IF IT IS "MORE LIKELY THAN NOT" THAT THE TAX POSITION WOULD BE SUSTAINED IN A TAX EXAMINATION, WITH A TAX EXAMINATION BEING PRESUMED TO OCCUR. THE AMOUNT RECOGNIZED IS THE LARGEST AMOUNT OF TAX BENEFIT THAT IS GREATER THAN 50% LIKELY OF BEING REALIZED ON EXAMINATION. FOR TAX POSITIONS NOT MEETING THE "MORE LIKELY THAN NOT" TEST, NO TAX BENEFIT IS RECORDED. THE ASSOCIATION RECOGNIZES INTEREST AND PENALTIES RELATED TO UNRECOGNIZED TAX BENEFITS IN INTEREST AND INCOME TAX EXPENSE, RESPECTIVELY. THE ASSOCIATION HAS NO AMOUNTS ACCRUED FOR INTEREST OR PENALTIES AS OF DECEMBER 31, 2012 AND 2011.

SCHEDULE F
(Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
NATIONAL ASSOCIATION OF REALTORS

Employer identification number
36-1520690

Part I General Information on Activities Outside the United States. Complete if the organization answered “Yes” to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees’ eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ Yes ☒ No

2 For grantmakers. Describe in Part V the organization’s procedures for monitoring the use of grant funds outside the United States.

3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	PROGRAM SERVICES	ATTENDANCE AT THE EXPO REAL INTL PROPERTY TRADE FAIR TO SHARE INTL REAL ESTATE INFORMATION AND EXPERIENCES	42,700
EAST ASIA AND THE PACIFIC	0	0	PROGRAM SERVICES	ATTENDANCE AT THE MLIT MEETINGS IN JAPAN TO SHARE REAL ESTATE EXPERIENCES AND INFORMTION	33,700
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	PROGRAM SERVICES	ATTENDANCE AT THE FNAIM CONGRESS MEETING TO SUPPORT REAL ESTATE TRADE AND SHARE REAL ESTATE INFORMATION AND EXPERIENCES	27,900
SOUTH AMERICA	0	0	PROGRAM SERVICES	ATTENDANCE AT THE COFCI BOARD MEETINGS IN SUPPORT OF INTERNATIONAL REAL ESTATE TRADE	27,300
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	PROGRAM SERVICES	ATTENDANCE AT THE POLISH REAL ESTATE FEDERATION MEETING TO SUPPORT INTERNATIONAL REAL ESTATE TRADE KEYNOTE ADDRESS WAS GIVEN BY NAR TREASURER	15,100
NORTH AMERICA (CANADA & MEXICO ONLY)	0	0	PROGRAM SERVICES	ATTENDANCE AT THE CREA IN CANADA TO SHARE REAL ESTATE INFORMATION AND EXPERIENCES	14,800
NORTH AMERICA (CANADA & MEXICO ONLY)	0	0	PROGRAM SERVICES	ATTENDANCE AT THE CREA ANNUAL MEETINGS BY NAR LEADERSHIP TO CONTINUE RELATIONSHIP BUILDING AND SHARING OF REAL ESTATE INFORMATION AND EXPERIENCES	13,100
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	PROGRAM SERVICES	REPRESENTATION AT THE FIABCI WORLD CONGRESS MEETINGS TO SUPPORT INTERNATIONAL REAL ESTATE TRADE	12,000
EUROPE (INCLUDING ICELAND AND GREENLAND)	0	0	PROGRAM SERVICES	ATTENDANCE AT THE DANISH REAL ESTAE ASSN 100 ANNIVERSERY CELEBRATION IN SUPPORT OF INTERNATIONAL PROPERTY TRADE AND SHARING OF REAL ESTATE INFORMATION	11,200
CENTRAL AMERICA AND THE CARIBBEAN	0	0	PROGRAM SERVICES	ATTENDANCE AT THE PAREB MEETINGS IN TAIWAN AS A RELATIONSHIP BUILDING INITIATIVE IN SUPPORT OF INTERNATIONAL RE TRADE AND SHARING OF INFORMATION	10,200
CENTRAL AMERICA AND THE CARIBBEAN	0	0	INVESTMENTS	PASSIVE INVESTMENTS	4,138,557
NORTH AMERICA (CANADA & MEXICO ONLY)	0	0	INVESTMENTS	PASSIVE INVESTMENTS	753,683
3a Sub-total					
b Total from continuation sheets to Part I					
c Totals (add lines 3a and 3b)	0	0			5,100,240

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

[illegible]

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ►

3 Enter total number of other organizations or entities ►

Part III

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
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Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐ Yes

☒ No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)*

☐ Yes

☒ No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*

☒ Yes

☐ No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*

☐ Yes

☒ No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)*

☒ Yes

☐ No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).*

☐ Yes

☒ No

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

[illegible]

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2012

Open to Public
Inspection

Name of the organization
NATIONAL ASSOCIATION OF REALTORS

Employer identification number
36-1520690

Part I

General Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) REALTORS RELIEF FOUNDATION 430 N MICHIGAN AVE CHICAGO,IL 60611	36-4468109	501(C)3	500,000	0 NA		NA	HOUSING RELIEF
(2) HABITAT FOR HUMANITY GREATER ORLANDO AREA 1925 TRAYLOR BLVD ORLANDO,FL 32804	59-2789167	501(C)3	50,000	0 NA		NA	HOUSING ASSISTANCE
(3) NEWTON ROTARY SANDY SCHOOL FUND C/O NEWTON SAVINS BANK 39 MAIN STREET NEWTON,CT 06470			50,000	0 NA		NA	COMMUNITY SUPPORT
(4) NEWTON YOUTH & FAM SERVICES 15 BERKSHIRE RD SANDY HOOK,CT 06482	06-1082115	501(C)3	50,000	0 NA		NA	FAMILY/COMMUNITY SUPPORT
(5) NEIGHBORHOOD WORKS AMERICA 1325 G ST NW STE 800 WASHINGTON,DC 20005	52-1148078	501(C)3	25,000	0 NA		NA	HOUSING& COMMUNITY SUPPORT

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

4

3

Enter total number of other organizations listed in the line 1 table

1

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information.

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
Procedures for monitoring use of grant funds	Schedule I, Part I, Line 2	GRANTS ARE MADE TO ORGANIZATIONS TO SUPPORT THEIR VARIOUS EXEMPT ACTIVITIES ANY FUNDS DONATED FOR SPECIFIC PROJECTS ARE MONITORED ON AN AS NEEDED BASIS TO ENSURE THAT FUNDS ARE USED FOR THEIR INTENDED PURPOSE

Schedule J (Form 990) Department of the Treasury Internal Revenue Service	Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23. ▶ Attach to Form 990. ▶ See separate instructions.	OMB No 1545-0047
		2012
		Open to Public Inspection

Name of the organization NATIONAL ASSOCIATION OF REALTORS	Employer identification number 36-1520690
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Part I	Questions Regarding Compensation		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	☒ First-class or charter travel ☐ Housing allowance or residence for personal use ☒ Travel for companions ☒ Payments for business use of personal residence ☒ Tax idemnification and gross-up payments ☒ Health or social club dues or initiation fees ☐ Discretionary spending account ☒ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	☒ Compensation committee ☐ Written employment contract ☒ Independent compensation consultant ☐ Compensation survey or study ☐ Form 990 of other organizations ☒ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	5a		
b	Any related organization?	5b		
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	6a		
b	Any related organization?	6b		
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
See Additional Data Table								

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
First-class or charter travel	Schedule J, Part I, Line 1a	INTERESTED PERSONS LISTED ON PART VII, SECTION A, LINE 1A HAVE RECEIVED OR HAVE THE OPTION TO RECEIVE THE BENEFITS IDENTIFIED ON SCHEDULE J, PART I, LINE 1A. THESE BENEFITS INCLUDE COMPANION TRAVEL AND TAX INDEMNIFICATION AND GROSS UP PAYMENTS. FOR SOME, BENEFITS ALSO INCLUDE FIRST-CLASS AIR TRAVEL, AS WELL AS PAYMENTS FOR HEALTH AND SOCIAL CLUB DUES AS A NATIONAL ASSOCIATION SERVING MORE THAN 1,000,000 MEMBERS, NAR REQUIRES EXTENSIVE TRAVEL FOR INDIVIDUALS HOLDING THE RESPONSIBILITY OF AN OFFICER OF THE BOARD OF DIRECTORS OR A SENIOR VICE PRESIDENT (SVP). THIS TRAVEL REQUIREMENT RANGES FROM 2 TO 6 TRIPS A MONTH AND, IN SOME CASES, IN EXCESS OF 200 DAYS A YEAR PER OFFICER OR SVP. NAR REVIEWS ALL BENEFITS PROVIDED TO INTERESTED PERSONS, AND WHERE APPROPRIATE, ADDITIONAL TAXABLE COMPENSATION IS IMPUTED.
Travel for companions	Schedule J, Part I, Line 1a	SEE NARRATIVE ABOVE
Tax indemnification and gross-up payments	Schedule J, Part I, Line 1a	SEE NARRATIVE ABOVE
Payments for business use of personal residence	Schedule J, Part I, Line 1a	SEE NARRATIVE ABOVE
Health or social club dues or initiation fees	Schedule J, Part I, Line 1a	SEE NARRATIVE ABOVE
Personal services	Schedule J, Part I, Line 1a	DURING 2012, NAR PAID FOR TAX SERVICES RELATED TO THE PREPARATION OF THE CEO'S PERSONAL INCOME TAX RETURN. NAR ALSO PAID FOR TAX OR LEGAL SERVICES FOR CERTAIN SENIOR VICE PRESIDENTS OF THE ORGANIZATION. THE RELATED BENEFITS WERE TREATED AS TAXABLE COMPENSATION TO THE RECIPIENTS.

Software ID: 12000266
Software Version: v2012.1.0
EIN: 36-1520690
Name: NATIONAL ASSOCIATION OF REALTORS

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
DALE ROSS	(i)	357,526	250,000	13,544	25,000	9,341	655,411	0
	(ii)	0	0	0	0	0	0	0
MAURICE VEISSI	(i)	233,750	0	0	0	0	233,750	0
	(ii)	0	0	0	0	0	0	0
GARY THOMAS	(i)	205,178	0	0	0	0	205,178	0
	(ii)	0	0	0	0	0	0	0
STEVEN BROWN	(i)	207,415	0	0	0	0	207,415	0
	(ii)	0	0	0	0	0	0	0
WILLIAM ARMSTRONG	(i)	168,807	0	0	0	0	168,807	0
	(ii)	0	0	0	0	0	0	0
RONALD PHIPPS	(i)	154,020	0	0	0	0	154,020	0
	(ii)	0	0	0	0	0	0	0
DALE STINTON	(i)	1,471,157	0	5,544	25,000	9,341	1,511,042	0
	(ii)	0	0	0	0	0	0	0
JOHN PIERPOINT	(i)	214,724	46,712	2,853	21,472	9,341	295,102	0
	(ii)	0	0	0	0	0	0	0
BOB GOLDBERG	(i)	466,455	161,426	14,012	25,000	9,341	676,234	0
	(ii)	0	0	0	0	0	0	0
DOUG HINDERER	(i)	321,589	80,861	14,012	25,000	9,341	450,803	0
	(ii)	0	0	0	0	0	0	0
LAURENE JANIK	(i)	449,311	134,066	14,012	25,000	9,341	631,730	0
	(ii)	0	0	0	0	0	0	0
FRANK SIBLEY	(i)	383,484	92,301	19,068	25,000	9,341	529,194	0
	(ii)	0	0	0	0	0	0	0
MARK LESSWING	(i)	345,542	64,025	13,403	25,000	9,341	457,311	0
	(ii)	0	0	0	0	0	0	0
JERRY GIOVANIELLO	(i)	388,473	114,055	23,180	25,000	9,341	560,049	0
	(ii)	0	0	0	0	0	0	0
WALT WITEK	(i)	355,650	91,044	13,991	25,000	9,341	495,026	0
	(ii)	0	0	0	0	0	0	0
LAWRENCE YUN	(i)	344,719	70,595	13,235	25,000	9,341	462,890	0
	(ii)	0	0	0	0	0	0	0

Schedule K
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
NATIONAL ASSOCIATION OF REALTORS

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Employer identification number
36-1520690

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A DISTRICT OF COLUMBIA REVENUE BONDS	000000000	254839G98	12-23-2003	15,000,000	TO BUILD A WASHINGTON, DC OFFICE		X		X		X

Part II Proceeds

		A		B		C		D	
1	Amount of bonds retired	0							
2	Amount of bonds legally defeased	0							
3	Total proceeds of issue	15,000,000							
4	Gross proceeds in reserve funds	1,500,000							
5	Capitalized interest from proceeds	0							
6	Proceeds in refunding escrows	0							
7	Issuance costs from proceeds	375,000							
8	Credit enhancement from proceeds	0							
9	Working capital expenditures from proceeds	0							
10	Capital expenditures from proceeds	13,125,000							
11	Other spent proceeds	0							
12	Other unspent proceeds	0							
13	Year of substantial completion	2004							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		X						
15	Were the bonds issued as part of an advance refunding issue?		X						
16	Has the final allocation of proceeds been made?	X							
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X							

Part III Private Business Use

				A		B		C		D	
				Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?				X						
2	Are there any lease arrangements that may result in private business use of bond-financed property?				X						

Part III

Private Business Use (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use of bond-financed property?		X						
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?		X						
c	Are there any research agreements that may result in private business use of bond-financed property?		X						
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?		X						
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government	0 0000%							
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government	0 0000%							
6	Total of lines 4 and 5	0 0000%							
7	Does the bond issue meet the private security or payment test?	X							
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		X						
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of	0 0000%							
c	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?		X						
9	Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2?		X						

Part IV

Arbitrage

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has the issuer filed Form 8038-T?		X						
2	If "No" to line 1, did the following apply?								
a	Rebate not due yet?		X						
b	Exception to rebate?		X						
c	No rebate due?	X							
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed								
3	Is the bond issue a variable rate issue?	X							
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		X						
b	Name of provider								
c	Term of hedge	0 0							
d	Was the hedge superintegrated?		X						
e	Was a hedge terminated?		X						

Part IV

Arbitrage (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
b	Name of provider								
c	Term of GIC	0 0							
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?		X						
6	Were any gross proceeds invested beyond an available temporary period?		X						
7	Has the organization established written procedures to monitor the requirements of section 148?	X							

Part V

Procedures To Undertake Corrective Action

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?	X							

Part VI

Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K (see instructions).

Identifier	Return Reference	Explanation
ISSUER NAME District of Columbia Revenue Bonds No Rebate Due	Schedule K, Part IV, Line 2c	THE CALCULATION FOR COMPUTING NO REBATE DUE WAS PERFORMED ON 2/28/09

Schedule L
(Form 990 or 990-EZ)

Transactions with Interested Persons

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL ASSOCIATION OF REALTORS

Employer identification number
36-1520690

Part I

Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II

Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?	(i) Written agreement?	
			To	From			Yes	No		Yes	No
Total ▶ \$											

Part III

Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) GREG STINTON	FAMILY MEMBER- D STINTON	65,186	NAR EMPLOYEE		No

Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ****Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

2012**Open to Public
Inspection**Name of the organization
NATIONAL ASSOCIATION OF REALTORS**Employer identification number**

36-1520690

Identifier	Return Reference	Explanation
New program services	Form 990, Part III, Line 2	THE NATIONAL ASSOCIATION OF REALTORS (NAR) HAS FUNDED AN INITIATIVE THAT HAS BEEN DUBBED "MY REALTOR® PARTY ." THE INITIATIVE BUILDS ON NAR'S POPULAR REALTOR® PARTY MONIKER, WHICH EMPHASIZES THE BIPARTISAN NATURE OF REALTORS' POLICY AGENDA, AND IS FUNDED THROUGH A DEDICATED \$40 DUES INCREASE. THE INITIATIVE ALSO INCREASES RESOURCES IN NAR'S CAMPAIGN SERVICES, ISSUE ADVOCACY, AND COMMUNITY INVOLVEMENT PROGRAMS WHICH STATE AND LOCAL ASSOCIATIONS CAN TAP TO HELP THEM FIGHT PROPOSED STATUTES, ORDINANCES, ETC. THAT COULD HURT REAL ESTATE. IT PROVIDES A PATH TO LEADERSHIP IN THE KINDS OF COMMUNITY ISSUES THAT HELP SHAPE THE STATE AND LOCAL PUBLIC POLICY ENVIRONMENT. AT THE HEART OF THIS ORGANIZATIONAL CHANGE ARE THREE PROGRAMS: CAMPAIGN SERVICES, ISSUES ADVOCACY, AND INDEPENDENT EXPENDITURES. THE THIRD PROGRAM, INDEPENDENT EXPENDITURES, IS THE ONLY NEW COMPONENT. THIS IS THE PIECE THAT STEMS FROM THE SUPREME COURT'S CITIZENS UNITED DECISION, WHICH PAVED THE WAY FOR ASSOCIATIONS TO SUPPORT OR OPPOSE STATE OR LOCAL CANDIDATES AS THEY SEE FIT. THE EXPENDITURES HAVE TO BE MADE WITHOUT THE KNOWLEDGE OR COOPERATION OF THE CAMPAIGNS.

Identifier	Return Reference	Explanation
Delegate broad authority to a committee	Form 990, Part VI, Section A, Line 1a	THE ORGANIZATION'S BOARD DELEGATES AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY TO THE EXECUTIVE COMMITTEE. THE EXECUTIVE COMMITTEE SHALL CONSIST OF THE PRESIDENT, THE PRESIDENT-ELECT, THE FIRST VICE PRESIDENT, THE TREASURER, THE REGIONAL VICE PRESIDENTS, THE IMMEDIATE PAST PRESIDENT, THE PAST PRESIDENT TWICE-REMOVED, THE VICE PRESIDENT AND LIAISON TO COMMITTEES, THE VICE PRESIDENT AND LIAISON TO GOVERNMENT AFFAIRS, FOUR OTHER PAST PRESIDENTS, TWELVE MEMBERS WHO HAVE NOT SERVED AS PRESIDENT, TWO MEMBERS FROM THE REAL ESTATE SERVICES ADVISORY BOARD, ONE MEMBER BOARD EXECUTIVE OFFICER, AND ONE APPOINTEE OF EACH OF THE INSTITUTES, SOCIETIES AND COUNCILS OF THE NATIONAL ASSOCIATION. THE POLITICAL FUNDRAISING CHAIRMAN AND THE MEMBER MOBILIZATION CHAIRMAN SHALL ALSO SERVE AS NON-VOTING MEMBERS OF THE EXECUTIVE COMMITTEE. THE PRESIDENT SHALL APPOINT, EACH YEAR, TWO PAST PRESIDENTS TO SERVE TWO YEAR TERMS, TO SUCCEED THOSE WHOSE TERMS EXPIRE. AT THE MEETING OF THE BOARD OF DIRECTORS DURING THE NATIONAL CONVENTION, THE PRESIDENT-ELECT SHALL SUBMIT TO THE BOARD OF DIRECTORS SIX NOMINEES, AT LEAST FOUR OF WHOM ARE DIRECTORS, ONE OF WHOM MAY BE A MEMBER WHO HAS PREVIOUSLY SERVED AS A DIRECTOR, AND ONE OF WHOM MAY BE A MEMBER WHO HAS NOT PREVIOUSLY SERVED AS A DIRECTOR, TO SERVE AS MEMBERS OF THE EXECUTIVE COMMITTEE. THE BOARD OF DIRECTORS SHALL ELECT MEMBERS OF THE EXECUTIVE COMMITTEE FROM SUCH NOMINATIONS. THE EXECUTIVE COMMITTEE SHALL CONDUCT THE AFFAIRS OF THE NATIONAL ASSOCIATION IN ACCORDANCE WITH THE POLICIES AND INSTRUCTION OF THE BOARD OF DIRECTORS. THE EXECUTIVE COMMITTEE SHALL MEET ON THE CALL OF THE PRESIDENT, THE BOARD OF DIRECTORS OR ANY ELEVEN OF ITS MEMBERS. THE PRESIDENT SHALL ACT AS CHAIRMAN OF THE EXECUTIVE COMMITTEE. SEVENTEEN MEMBERS SHALL CONSTITUTE A QUORUM. A MEMBER WHO HAS SERVED AS A MEMBER OF THE EXECUTIVE COMMITTEE FOR TERMS AGGREGATING TWENTY (20) YEARS SHALL BE A MEMBER OF THE EXECUTIVE COMMITTEE FOR LIFE UNLESS SOONER TERMINATED BY RESIGNATION FROM THE COMMITTEE OR THE NATIONAL ASSOCIATION.

Identifier	Return Reference	Explanation
Family/business relationships amongst interested persons	Form 990, Part VI, Section A, Line 2	MAURICE VEISSI - FAMILY RELATIONSHIP, MADELINE VEISSI - FAMILY RELATIONSHIP, ROBERT GOLDBERG - BUSINESS RELATIONSHIP, RICHARD ROSENTHAL - BUSINESS RELATIONSHIP, MARTIN EDWARDS - BUSINESS RELATIONSHIP, DON ASHER - FAMILY RELATIONSHIP, STEVE ASHER - FAMILY RELATIONSHIP, JOSEPH CARNAHAN - FAMILY RELATIONSHIP, THOMAS CARNAHAN - FAMILY RELATIONSHIP, JUNE WIENER - FAMILY RELATIONSHIP, DEANNA WIENER - FAMILY RELATIONSHIP, KOLLEEN KELLEY - FAMILY RELATIONSHIP, PATTY KELLEY - FAMILY RELATIONSHIP, MARIO ARRIAGA - FAMILY RELATIONSHIP, ADRIAN ARRIAGA - FAMILY RELATIONSHIP

Identifier	Return Reference	Explanation
MEMBERS OR STOCKHOLDERS	FORM 990, PART VI, LINE 6	PER THE INSTRUCTIONS TO THE FORM 990, A MEMBER, AS REFERRED TO IN PART VI, LINE 6, IS DEFINED AS ANY PERSON WHO HAS THE RIGHT TO 1 ELECT THE MEMBERS OF THE GOVERNING BODY (BUT NOT IF THE MEMBERS OF THE GOVERNING BODY ARE THE ORGANIZATION'S ONLY MEMBERS) OR THEIR DELEGATES, 2 APPROVE OR DENY SIGNIFICANT DECISIONS OF THE GOVERNING BODY, OR 3 RECEIVE A SHARE OF THE ORGANIZATION'S PROFITS OR EXCESS DUES OR A SHARE OF THE ORGANIZATION'S NET ASSETS UPON THE ORGANIZATION'S DISSOLUTION NAR'S MEMBERS DO NOT POSSESS THE KINDS OF RIGHTS OUTLINED ABOVE AS SUCH, THE ORGANIZATION HAS CHECKED "NO" TO THE RESPECTIVE QUESTIONS IN THE FORM 990, PART VI, LINES 6 THROUGH 7B

Identifier	Return Reference	Explanation
Review of form 990 by governing body	Form 990, Part VI, Section B, Line 11b	THE NATIONAL ASSOCIATION OF REALTORS' FORM 990 REVIEW PROCESS INCLUDED 1) A DETAILED REVIEW BY THE CEO, TREASURER AND COMPTROLLER OF THE ORGANIZATION, 2) A REVIEW BY THE ORGANIZATION'S FINANCE COMMITTEE, INCLUDING A PRESENTATION BY THE PAID TAX PREPARER, AND 3) A FINANCE COMMITTEE REPORT TO THE EXECUTIVE COMMITTEE AND BOARD OF DIRECTORS

Identifier	Return Reference	Explanation
Conflict of interest policy	Form 990, Part VI, Section B, Line 12c	ON AN ANNUAL BASIS, THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS, OFFICERS, AND KEY EMPLOYEES OF NATIONAL ASSOCIATION OF REALTORS® (NAR) RECEIVE A COPY OF THE CONFLICT OF INTEREST POLICY. THIS POLICY REQUIRES THEM TO DISCLOSE ANNUALLY INTERESTS THAT COULD GIVE RISE TO POTENTIAL OR ACTUAL CONFLICTS. ANY POTENTIAL OR ACTUAL CONFLICTS OF INTEREST ARE REVIEWED AND EVALUATED BY THE NAR LEGAL DEPARTMENT, FOLLOWED UP ON BY THE ASSOCIATION'S GENERAL COUNSEL, AND SHARED WITH NAR'S LEADERSHIP. NAR'S LEADERSHIP DETERMINES THE APPROPRIATE STEPS NECESSARY TO ALLEVIATE, MONITOR, AND DEAL WITH CONFLICTS, SUCH AS RESTRICTING THE ACTIONS OF PERSONS WITH A CONFLICT BY PROHIBITING THEM FROM PARTICIPATING IN THE GOVERNING BODY'S DELIBERATIONS AND DECISIONS FOR A PARTICULAR TRANSACTION.

Identifier	Return Reference	Explanation
WRITTEN DOCUMENT RETENTION AND DESTRUCTION POLICY	FORM 990, PART VI, LINE 14	CURRENTLY , MANY DIVISIONS AND DEPARTMENTS OF NAR HAVE PROCEDURES IN PLACE FOR DOCUMENT RETENTION AND DESTRUCTION . FURTHERMORE, THE LEGAL, FINANCE AND HUMAN RESOURCES DIVISIONS ALL HAVE SPECIFIC PROCEDURES AND POLICIES IN PLACE TO ENSURE THE PROPER RETENTION AND DESTRUCTION OF DOCUMENTS

Identifier	Return Reference	Explanation
Process used to establish compensation of top management official	Form 990, Part VI, Section B, Line 15a	NAR RELIES ON A COMPENSATION TEAM TO DETERMINE, REVIEW, AND APPROVE THE COMPENSATION OF THE CEO THE TEAM CONSISTS OF THE FOLLOWING NAR INDEPENDENT BOARD MEMBERS PRESIDENT AND TREASURER ADDITIONALLY , THE COMPENSATION TEAM IS SUPPORTED BY NAR'S SENIOR VICE PRESIDENT OF HUMAN RESOURCES COMPARABILITY DATA IS USED BY THE COMPENSATION TEAM TO HELP DETERMINE COMPENSATION THE MOST RECENT COMPENSATION STUDY WAS CONDUCTED IN DECEMBER OF 2011 ON AN ANNUAL BASIS, THE CEO HAS A PERFORMANCE EVALUATION WHICH IS USED IN PART TO DETERMINE ANY CHANGES IN PAY (EX BONUSES AND MERIT INCREASES) THE DELIBERATIONS AND DECISION MAKING WITH RESPECT TO THE CEO'S COMPENSATION ARE DOCUMENTED ON A TIMELY BASIS BY THE COMPENSATION TEAM THE PROCESS FOR DETERMINING THE COMPENSATION OF THE ORGANIZATION'S CEO WAS LAST UNDERTAKEN IN OF DECEMBER OF 2011 FOR THE 2012 CALENDAR YEAR COMPENSATION

Identifier	Return Reference	Explanation
PROCESS USED TO DETERMINE COMPENSATION FOR OTHER OFFICERS AND KEY EMPLOYEES	FORM 990, PART VI, LINE 15B	NAR USES AN OUTSIDE COMPENSATION CONSULTANT TO HELP DETERMINE THE COMPENSATION PACKAGES FOR THE ORGANIZATION'S OTHER OFFICERS AND KEY EMPLOYEES. ONCE NAR'S INDEPENDENT COMPENSATION CONSULTANT DETERMINES THE FINAL COMPENSATION PACKAGES FOR THE ORGANIZATION'S OTHER OFFICERS AND KEY EMPLOYEES, THEY ARE REVIEWED AND APPROVED BY THE CEO. IN SUBSEQUENT YEARS, THE ORGANIZATION WILL USE AN INDEPENDENT CONSULTANT ON AN AS NEEDED BASIS. THIS PROCESS WAS LAST UNDERTAKEN IN THE FOURTH QUARTER OF 2011 FOR THE 2012 COMPENSATION PACKAGES FOR THE POSITIONS OF *VP FINANCE & COMPTROLLER, *SVP COMMUNICATIONS, *SVP & GENERAL COUNSEL, *SVP HUMAN RESOURCES & OFFICE SERVICES, *SVP MARKETING & BUSINESS DEVELOPMENT.

Identifier	Return Reference	Explanation
Governing documents, conflict of interest policy and financial statements available to the public	Form 990, Part VI, Section C, Line 19	THE GOVERNING DOCUMENTS ARE NOT DISCLOSED TO THE PUBLIC, THE CONFLICT OF INTEREST POLICY IS AVAILABLE UPON REQUEST, AND THE FINANCIAL STATEMENTS ARE PROVIDED AS DEEMED APPROPRIATE BY THE COMPTROLLER WITHIN THE GUIDELINES OF NAR'S FINANCIAL DISCLOSURE POLICY

Identifier	Return Reference	Explanation
Other changes in net assets or fund balances	Form 990 , Part XI, Line 9	LOSS FROM INVESTMENT IN SUBSIDIARIES - -13172676, CHANGE IN RETIREMENT OBLIGATION - -938000, DISTRIBUTION TO SENTRILOCK, LLC MEMBERS - -23447, RPR CAPITAL CONTRIBUTION - 18500000, UNREALIZED GAIN ON SWAP AGREEMENTS - 33503,

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL ASSOCIATION OF REALTORS

Employer identification number
36-1520690

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) REALTORS PROPERTY RESOURCE LLC 430 N MICHIGAN CHICAGO, IL 60611 36-1520690	MEMBER SERVICES	IL	526,331	9,784,373	NAR

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) REALTORS RELIEF FOUNDATION 430 N MICHIGAN AVE CHICAGO, IL 60611	DISASTER RELIEF	IL	501(C)(3)	7	NAR	Yes	
(2) LEONARD P REAUME MEMORIAL FOUNDATION 430 N MICHIGAN AVE CHICAGO, IL 60611	EDUCATION	IL	501(C)(3)	N/A	NAR	Yes	
(3) CENTER FOR SPECIALIZED REALTOR EDUCATION 430 N MICHIGAN AVE CHICAGO, IL 60611	MEMBER SERVICES	IL	501(C)(6)	N/A	NAR	Yes	
(4) REALTORS POLITICAL ACTION COMMITTEE 430 N MICHIGAN AVE CHICAGO, IL 60611	POLITICAL ACTIVITY	IL	527	N/A	NAR	Yes	
(5) NAR FUND 430 N MICHIGAN AVE CHICAGO, IL 60611	NON-FED ELECTION SUPPORT	IL	527	N/A	NAR	Yes	
(6) NAR CONGRESSIONAL FUND 430 N MICHIGAN AVE CHICAGO, IL 60611	POLITICAL ACTIVITY	IL	527	N/A	NAR	Yes	
(7) REALTOR UNIVERSITY 430 N MICHIGAN CHICAGO, IL 60611	EDUCATION	IL	501(C)(3)	2	CSRE		No

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Dispropportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No
(1) REALTORS INFORMATION NETWORK INC 430 N MICHIGAN AVE CHICAGO, IL 60611 36-3981966	REAL ESTATE INFO	IL	NAR	C CORPORATION	1,778,570	7,973,783	100 000 %	Yes	
(2) SECOND CENTURY VENTURES LLC 430 N MICHIGAN AVE CHICAGO, IL 60611 26-2041343	REAL ESTATE INFO	IL	NAR	C CORPORATION	527,632	9,335,802	100 000 %	Yes	
(3) SENTRILOCK FINANCE CORP 430 N MICHIGAN AVE CHICAGO, IL 60611 20-3467306	REAL ESTATE SERV	DE	NAR	C CORPORATION	9,775	1,064,236	100 000 %	Yes	
(4) SENTRILOCK LLC 2710 EAST KEMPER ROAD CINCINNATI, OH 45241 20-0070121	REAL ESTATE SERV	OH	NAR	C CORPORATION	15,355,965	9,997,593	100 %	Yes	

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Dividends from related organization(s)

g

Sale of assets to related organization(s)

h

Purchase of assets from related organization(s)

i

Exchange of assets with related organization(s)

j

Lease of facilities, equipment, or other assets to related organization(s)

k

Lease of facilities, equipment, or other assets from related organization(s)

l

Performance of services or membership or fundraising solicitations for related organization(s)

m

Performance of services or membership or fundraising solicitations by related organization(s)

n

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o

Sharing of paid employees with related organization(s)

p

Reimbursement paid to related organization(s) for expenses

q

Reimbursement paid by related organization(s) for expenses

r

Other transfer of cash or property to related organization(s)

s

Other transfer of cash or property from related organization(s)

	Yes	No
1a	Yes	
1b	Yes	
1c		No
1d		No
1e		No
1f		No
1g		No
1h		No
1i		No
1j		No
1k		No
1l	Yes	
1m		No
1n	Yes	
1o	Yes	
1p		No
1q	Yes	
1r	Yes	
1s	Yes	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
See Additional Data Table			

Schedule R (Form 990) 2012

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Software ID: 12000266
Software Version: v2012.1.0
EIN: 36-1520690
Name: NATIONAL ASSOCIATION OF REALTORS

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
OTHER TRANSFERS OF CASH	PART V, LINE 2	THE NATIONAL ASSOCIATION OF REALTORS (NAR) FUND AND THE NAR CONGRESSIONAL FUND HAVE BE SET UP AS SEPARATE SEGREGATED FUNDS AS DEFINED IN REG 1 527-2(B) AND IRC 527(F)(3) THE FUNDS ARE TREATED AS INDEPENDENT POLITICAL ORGANIZATIONS NAR PROMPTLY TRANSFERS MEMBERSHIP DUES DIRECTLY TO EACH FUND, AND ACCORDINGLY, THESE TRANSFERS ARE NOT TREATED AS EXPENDITURES FOR EXEMPT FUNCTIONS ADDITIONALLY, POLITICAL CONTRIBUTIONS AND MEMBERSHIP DUES ARE NOT USED TO EARN INVESTMENT INCOME

--> **Form 990, Schedule R, Part V - Transactions With Related Organizations**

(a) Name of other organization	(b) Transaction type(a-s)	(c) Amount Involved	(d) Method of determining amount involved
NAR FUND	R	5,550,336	CASH
REALTORS RELIEF FOUNDATION	B	500,000	CASH
CENTER FOR SPECIALIZED REALTOR EDUCATION	A	133,760	CASH
CENTER FOR SPECIALIZED REALTOR EDUCATION	L	110,605	CASH
CENTER FOR SPECIALIZED REALTOR EDUCATION	S	3,266,312	CASH
NAR CONGRESSIONAL FUND	R	1,609,776	CASH
REALTORS INFORMATION NETWORK	A	13,200	CASH
REALTORS INFORMATION NETWORK	L	264,137	CASH
REALTORS INFORMATION NETWORK	S	856,906	CASH
REALTOR UNIVERSITY	A	67,712	CASH
REALTOR UNIVERSITY	L	40,000	CASH
REALTOR UNIVERSITY	S	136,583	CASH
SECOND CENTURY VENTURES	A	8,800	CASH
SECOND CENTURY VENTURES	L	13,637	CASH
SECOND CENTURY VENTURES	S	401,498	CASH